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1963

CENSUS OF
BUSINESS



IV

WHOLESALE TRADE
SUMMARY STATISTICS

part 2
COMMODITY LINE SALES

PUBLIC WAREHOUSING

U.S.
Doc.

LNS Doc 159.63B
V.4, pt. 2

V.4
pt. 2

CENSUS REGIONS AND GEOGRAPHIC DIVISIONS

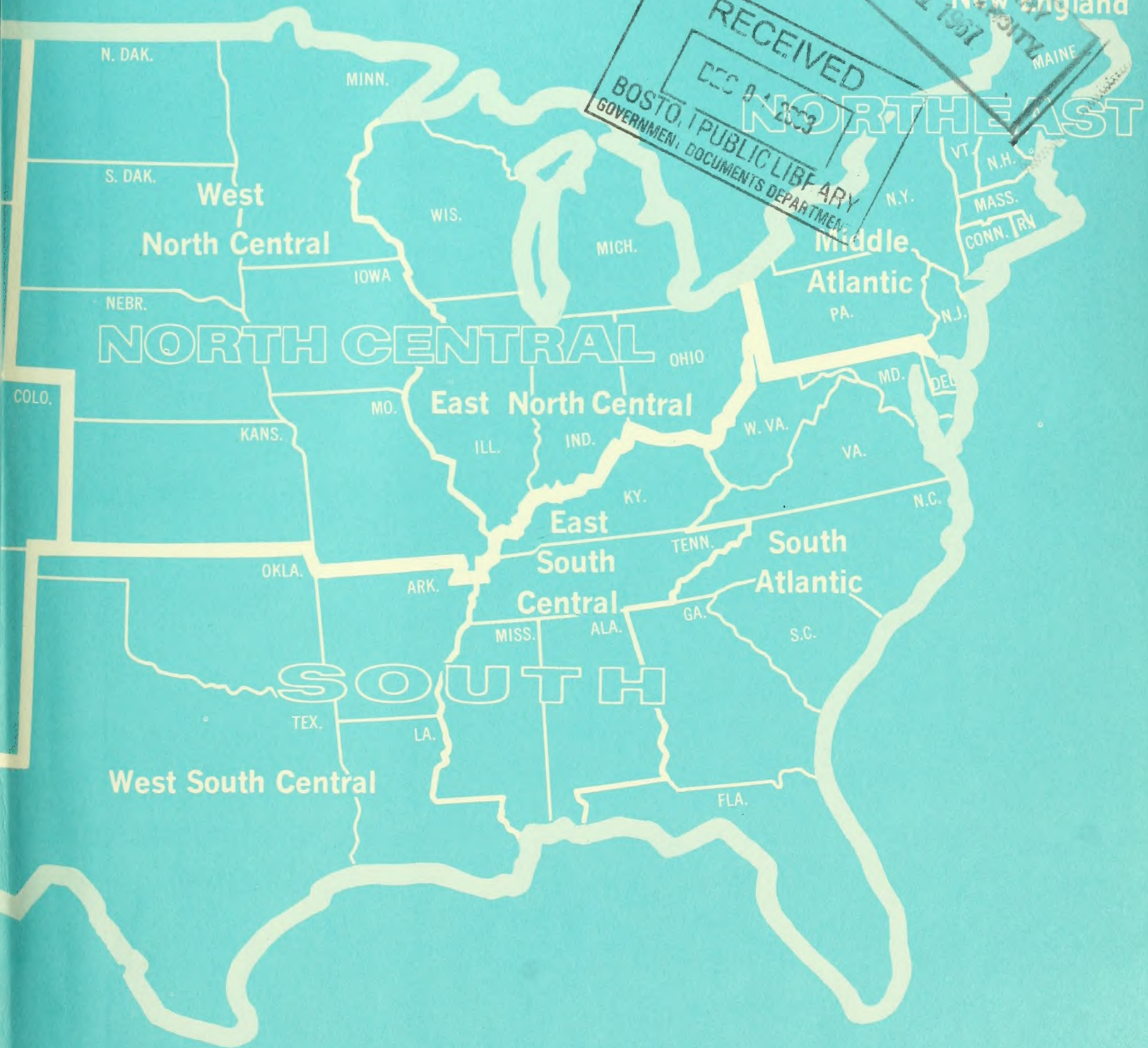


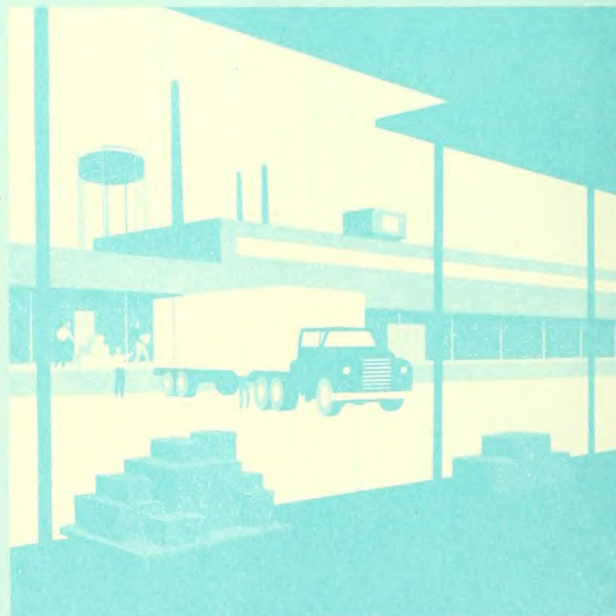
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1963 CENSUS OF BUSINESS

volume four

WHOLESALE TRADE SUMMARY STATISTICS

PART 2 Commodity Line Sales and Miscellaneous Subjects

PUBLIC WAREHOUSING

U.S.-
DEPARTMENT OF COMMERCE, John T. Connor, Secretary
BUREAU OF THE CENSUS, A. Ross Eckler, Director

Acknowledgments

This report was prepared in the Business Division under the supervision of **Harvey Kailin**, Chief, and **Henry Wulff**, Assistant Chief for Census Programs.

John Albright, Chief, Wholesale Trade Branch, and **Earl Wiley**, Assistant Chief of the branch, were responsible for the wholesale trade segment of the Census of Business. **Bobby E. Russell**, and **Charles Settlemyer** participated in the analysis of data and preparation of the report. **Gerda Mones** was the division's liaison officer with the Jeffersonville Operation Office and supervised the division's professional staff at that office. **Gerald Post** contributed to the entire project, particularly in the collection and analysis of reports for the large and complex corporate organizations. Staff assistance was provided by **Ralph S. Woodruff**, Assistant Division Chief, Research and Methodology, and **Max Shor**, Assistant Division Chief, Staff and Special Projects.

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□

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BUREAU OF THE CENSUS

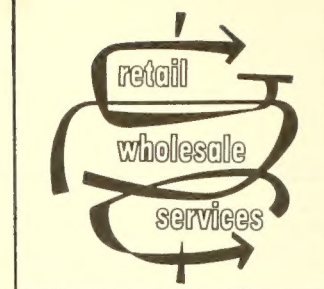
A. Ross Eckler, Director

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1963 CENSUS OF BUSINESS



Wholesale Trade—Summary Statistics PART 2

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Finder Index to Kinds of Business:

Part I. Wholesale Trade:

SIC code	Kind of business	Volume IV—Summary Statistics													
		Chapter 1, U.S. Summary tables—							Chapter 2, Size tables—						
		1	2	3	4	9	10	11	1	2	3	5	6	7	
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	
501	Motor vehicles, automotive equipment		10			60	84						X	X	
5012	Automobile, other motor vehicles	7	10	11	18	61	85	98	1			76	86	93	
	New, used automobile, motorcycle distributors			11	18					6	32		X	X	
	Truck, tractor (road-type) dealers			11	18					6	32		X	X	
5013	Automotive equipment	7	10	11	18	61	85	98	1	6	32	76	86	93	
5014	Tires, tubes	7	10	11	18	61	85	98	1	6	32	76	86	93	
502	Drugs, chemicals, allied products		10			62	86						X	X	
5022	Drugs, drug proprietaries, druggists' sundries	7	10	11	18	62	86	98	1			76	86	93	
	General-line drug wholesalers			11	18					7	32		X	X	
	Specialty-line pharmaceuticals, cosmetics, toiletries wholesalers			11	18					7	32		X	X	
5028	Paints, varnishes	7	10	11	18	62	86	98	1	7	32	76	86	93	
5029	Other chemicals, allied products	7	10	11	18	63	87	98	1	7	34	77	86	93	
503	Dry goods, apparel		10			63	87						X	X	
5032	Dry goods, piece goods, notions	7	10	11	18	63	87	99	1			77	86	93	
	Piece goods wholesalers			11	18					7	34		X	X	
	Notions wholesalers			11	18					8	34		X	X	
	Piece goods converters			11	18					8	34		X	X	
	Other dry goods wholesalers			11	18					8	34		X	X	
5035	Apparel and accessories, hosiery, lingerie	7	10	11	18	64	88	99	2			77	87	93	
	Men's and women's clothing, accessories wholesalers			11	18					8	34		X	X	
	Men's, boys' clothing, furnishings, accessories wholesalers			11	18					8	34		X	X	
	Women's, children's clothing wholesalers			11	18					9	34		X	X	
	Hosiery, underwear wholesalers			11	18					9	36		X	X	
5039	Footwear	7	10	11	18	64	88	99	2	9	36	77	87	93	
504	Groceries and related products		10		X	66	90					X	X	X	
5042	General-line groceries	7	10	11	19	66	90	99	2			77	87	94	
	Voluntary group grocery wholesalers			11	19					9	36		X	X	
	Retailer-cooperative grocery wholesalers			11	19					9	36		X	X	
	Other general-line grocery wholesalers			11	19					9	36		X	X	
5043	Dairy products	7	10	11	19	66	90	99	2	10	36	77	87	94	
5044	Poultry, poultry products	7	10	11	19	67	91	99	2	10	36	78	87	94	
5045	Confectionery	7	10	11	19	67	91	99	2	10	36	78	87	94	
5046	Fish, seafood	7	10	11	19	67	91	100	2	10	36	78	87	94	
5047	Meat, meat products	8	10	11	19	68	91	100	2	10	38	78	87	94	
5048	Fresh fruits, vegetables	8	10	11	19	68	92	100	2	11	38	78	88	94	
5049	Other groceries and related products	8	10	12	19	68	92	100	3			78	88	94	
	Bread, cookies, bakery goods distributors			12	19					11	38	X	X	X	
	Canned foods wholesalers			12	19					11	38	X	X	X	
	Coffee, tea wholesalers			12	X					11	38	X	X	X	
	Frozen foods distributors			12	19					11	38	X	X	X	
	Soft drinks distributors			12	19					11	38	X	X	X	
	Other grocery specialties wholesalers			12	19					11	38	X	X	X	
5051	Farm products—raw materials	8	10		X	70	88	100	3			X	X	94	
	Cotton		10	12	19	70				12	40	79	88	X	
	Grain		10	12	19	70				12	40	79	88	X	
	Livestock, except horses, mules		10	12	19	71				12	40	79	88	X	
	Miscellaneous farm products		10	12	19	71						79	88	X	
	Hides, skins, pelts, dealers			12	19					13	40	X	X	X	
	Leaf tobacco dealers			12	19					13	40	X	X	X	
	Wool, wool tops, mohair dealers			12	19					13	40	X	X	X	
	Other farm products (raw materials) distributors			12	19					13	40	X	X	X	
506	Electrical goods		10		X	64	89					X	X	X	
5063	Electrical apparatus, equipment, wiring supplies and construction materials	8	10	12	19	65	89	100	3			79	88	94	
	Electrical supplies distributors with major appliances and housewares			12	X					13	40	X	X	X	
	Electrical supplies distributors with housewares but no major appliances			12	X					13	42	X	X	X	
	Electrical supplies distributors without housewares or major appliances			12	X					13	42	X	X	X	
5064	Electrical appliances, television and radio sets	8	10	12	19	65	89	100	3	14	42	79	88	94	
5065	Electronic parts, equipment	8	10	12	19	65	89	101	3	14	42	80	88	94	

¹Receivables and bad-debt losses.

²Sales analyzed by class of customer.

³Warehouse and storage space.

Volumes IV and V, 1963 Census of Business

Kind of Business by Subject

Volume IV—Summary Statistics—Con.																							SIC code	
Chapter 2, Size—Con. tables—					Chapter 3, ¹ table 1	Chapter 4, ² tables—		Chapter 5 ³ tables—			Chapter 6, ⁴ table 1	Chapter 7, ⁵ tables—		Chapter 8, Commodity Line Sales ⁶ tables—							Chapter 9, Miscellaneous tables—			
8	10	11	12	13		1	2	1	2	8		1	2	2A	4B	5A	6A	6B	7	1	3	4		
Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page		
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	501 5012	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	81	494	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5013 5014	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	112	115	118	125	1	1	5	1	6	X	X	X	X	81	494	X	X	X	X	X	X	X	502 5022	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	82	494	X	X	X	X	X	X	X		
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5028 5029	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	83	495	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	503 5032	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	112	115	118	125	1	1	5	1	6	X	X	X	X	83	495	X	X	X	X	X	X	X	5035	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	83	495	X	X	X	X	X	X	X		
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5039	
97	112	115	118	125	1	1	5	1	6	X	X	X	X	84	495	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	504 5042	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5043 5044 5045 5046 5047 5048	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	112	115	119	125	1	1	5	1	6	X	X	X	X	84	496	X	X	X	X	X	X	X	5049	
97	112	115	119	125	1	1	5	1	6	X	X	X	X	84	496	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5051	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	112	115	119	125	1	1	5	1	6	X	X	X	X	84	496	X	X	X	X	X	X	X	5055 5056 5057 5058	
97	112	115	119	125	1	1	5	1	6	X	X	X	X	84	496	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	506 5063	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	112	115	119	125	1	1	5	1	6	X	X	X	X	85	497	X	X	X	X	X	X	X	5064 5065	
97	112	115	119	125	1	1	5	1	6	X	X	X	X	85	497	X	X	X	X	X	X	X		
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	506 5063	
97	112	115	119	125	1	1	5	1	6	137	X	X	X	86	X	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5064 5065	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
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97	112	115	119	125	1	1	5	2	6	137	X	X	X	88	497	X	X	X	X	X	X	X	5064 5065	
97	112	115	119	125	1	1	5	2	6	137	X	X	X	89	498	X	X	X	X	X	X	X		
97	112	115	119	125	1	1	5	2	6	137	X	X	X	90	498	X	X	X	X	X	X	X	5064 5065	
97	113	115	119	125	1	2	5	2	6	137	X	X	X	90	498	600	X	X	X	X	X	X		
97	113	115	120	125	1	2	5	2	6	137	X	X	X	91	499	X	X	X	X	X	X	X	506 5063	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5064 5065	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5064 5065	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	113	115	120	125	1	2	5	2	6	X	X	X	X	92	500	601	X	X	X	X	X	X	506 5063	
97	113	115	120	125	1	2	5	2	6	X	X	X	X	93	500	601	X	X	X	X	X	X		
97	X	115	120	125	1	2	5	2	6	X	X	X	X	93	500	602	X	X	X	X	X	X	5064 5065	
97	X	115	120	125	1	2	5	2	6	X	X	X	X	93	500	602	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5064 5065	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X	5064 5065	
97	X	115	X	125	1	X	5	X	6	X	X	X	X	X	X	X	X	X	X	X	X	X		
98	113	115	120	126	1	2	5	2	7	X	X	X	X	94	501	X	X	X	X	X	X	X	5064 5065	
98	113	115	120	126	1	2	5	3	7	X	X	X	X	95	502	X	X	X	X	X	X	X		

⁴Petroleum bulk stations and terminals.

⁵Legal form of organization.

⁶Shown for regions and geographic divisions, beginning on page indicated.

Finder Index to Kinds of Business:

Part I. Wholesale Trade:

SIC code	Kind of business	Volume IV—Summary Statistics													
		Chapter 1, U.S. Summary tables—							Chapter 2, Size tables—						
		1	2	3	4	9	10	11	1	2	3	5	6	7	
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
507	Hardware; plumbing, heating equipment, supplies	X	10	X	X	76	93	X	X	X	X	X	X	X	X
5072	Hardware	8	10	12	19	76	93	101	3	X	X	80	89	95	
	General-line hardware wholesalers	X	X	12	19	X	X	X	X	14	42	X	X	X	
	Specialty-line hardware wholesalers	X	X	12	19	X	X	X	X	14	42	X	X	X	
5074	Plumbing and heating equipment, supplies	8	10	12	19	76	93	101	3	X	X	80	89	95	
	Warm air heating-cooling equipment, fixtures and supplies distribu- tors	X	X	12	19	X	X	X	X	14	42	X	X	X	
	Wet heat plumbing fixtures, equipment, supplies distributors	X	X	12	19	X	X	X	X	15	42	X	X	X	
	Plumbing fixtures, supplies distributors	X	X	12	19	X	X	X	X	15	44	X	X	X	
5077	Air conditioning, commercial refrigeration equipment, supplies	8	10	12	19	77	93	101	3	15	44	80	89	95	
508	Machinery, equipment, supplies	X	10	X	X	72	94	X	X	X	X	X	X	X	
5082	Commercial, industrial machines, equipment, supplies	8	X	X	19	72	94	101	3	X	X	X	X	95	
	Commercial machines, equipment	X	10	12	19	72	X	X	X	X	X	80	89	X	
	Office machines, equipment distributors	X	X	12	19	X	X	X	X	15	44	X	X	X	
	Restaurant, hotel supply houses	X	X	12	19	X	X	X	X	15	44	X	X	X	
	Store machines, fixtures distributors	X	X	12	19	X	X	X	X	16	44	X	X	X	
	Equipment for marketers of bulk petroleum products jobbers	X	X	12	19	X	X	X	X	16	44	X	X	X	
	Construction, mining, logging, road maintenance machinery, equip- ment	X	10	12	19	72	X	X	X	16	44	80	89	X	
	Industrial machinery, equipment	X	10	12	19	73	X	X	X	X	X	81	89	X	
	Food-processing machinery, equipment distributors	X	X	12	19	X	X	X	X	16	44	X	X	X	
	General purpose industrial machinery, equipment distributors	X	X	12	19	X	X	X	X	16	46	X	X	X	
	Materials handling equipment distributors	X	X	12	X	X	X	X	X	17	46	X	X	X	
	Metalworking machinery, equipment dealers	X	X	12	19	X	X	X	X	17	46	X	X	X	
	Oil well and oil refinery supply houses	X	X	12	19	X	X	X	X	17	46	X	X	X	
	Printing machinery, equipment distributors	X	X	12	19	X	X	X	X	17	46	X	X	X	
	Other industrial machinery, equipment distributors	X	X	12	19	X	X	X	X	17	46	X	X	X	
	Industrial supplies	X	10	12	19	73	X	X	X	X	X	81	89	X	
	Industrial materials, supplies, general-line dealers	X	X	12	X	X	X	X	X	17	46	X	X	X	
	Mechanical power transmission equipment distributors	X	X	12	19	X	X	X	X	18	46	X	X	X	
	Industrial valves, fittings distributors	X	X	12	19	X	X	X	X	18	46	X	X	X	
	Welding supplies distributors	X	X	12	19	X	X	X	X	18	48	X	X	X	
	Reconditioned drums, barrels distributors	X	X	12	19	X	X	X	X	18	48	X	X	X	
	Other industrial supplies distributors	X	X	12	19	X	X	X	X	18	48	X	X	X	
5083	Farm and garden machinery, equipment	8	10	12	19	73	94	101	4	18	48	81	89	95	
5086	Professional equipment, supplies	8	10	12	20	74	95	101	4	X	X	81	89	95	
	Dental supply houses	X	X	12	20	X	X	X	X	19	48	X	X	X	
	Religious, school supply houses	X	X	12	20	X	X	X	X	19	48	X	X	X	
	Surgical, medical, hospital supply houses	X	X	12	20	X	X	X	X	19	48	X	X	X	
	Optical goods wholesalers	X	X	12	20	X	X	X	X	19	48	X	X	X	
	Scientific instruments, laboratory equipment distributors	X	X	12	20	X	X	X	X	19	48	X	X	X	
	Other professional equipment, supplies distributors	X	X	12	20	X	X	X	X	19	50	X	X	X	
5087	Service-establishment equipment, supplies	8	10	12	20	74	95	102	4	X	X	81	90	95	
	Beauty, barber supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X	
	Custodial supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X	
	Laundry, drycleaning supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X	
	Shoe service equipment, supplies wholesalers	X	X	12	20	X	X	X	X	20	50	X	X	X	
	Municipality supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X	
	Other service-establishment supply houses	X	X	12	20	X	X	X	X	20	50	X	X	X	
5088	Transportation equipment, supplies, except automotive	8	10	12	20	74	95	102	4	X	X	81	90	95	
	Aircraft, aeronautical equipment, parts distributors	X	X	12	20	X	X	X	X	21	50	X	X	X	
	Marine machinery, equipment distributors	X	X	12	20	X	X	X	X	21	50	X	X	X	
	Other transportation equipment distributors	X	X	12	20	X	X	X	X	21	52	X	X	X	
5091	Metals, minerals (except petroleum products, scrap)	9	10	X	X	77	95	102	4	X	X	X	X	95	
	Coal wholesalers	X	10	13	20	77	X	X	X	21	52	82	90	X	
	Metals service centers	X	10	13	X	78	X	X	X	X	X	82	90	X	
	Ferrous metals service centers	X	X	13	X	X	X	X	X	21	52	X	X	X	
	Nonferrous metals service centers	X	X	13	X	X	X	X	X	21	52	X	X	X	
	Metals sales offices	X	10	13	X	78	X	X	X	X	X	82	90	X	
	Ferrous metals sales offices	X	X	13	X	X	X	X	X	22	52	X	X	X	
	Nonferrous metals sales offices	X	X	13	X	X	X	X	X	22	52	X	X	X	
5092	Petroleum bulk stations, terminals	9	10	X	23	69	92	102	4	X	X	X	X	95	
	Bulk stations	X	X	16	X	X	X	X	X	X	X	X	X	X	
	Bulk terminals	X	X	16	X	X	X	X	X	X	X	X	X	X	
	Liquefied petroleum gas	X	X	16	X	X	X	X	X	X	X	X	X	X	

¹Receivables and bad-debt losses.

²Sales analyzed by class of customer.

³Warehouse and storage space.

Volumes IV and V, 1963 Census of Business—Continued

Kind of Business by Subject—Continued

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Chapter 2, Size—Con. tables—					Chapter 3, ¹ table 1	Chapter 4, ² tables—		Chapter 5 ³ tables—			Chapter 6, ⁴ table 1	Chapter 7, ⁵ tables—		Chapter 8, Commodity Line Sales ⁶ tables—							Chapter 9, Miscellaneous tables—			
8	10	11	12	13		1	2	1	2	8		1	2	2A	4B	5A	6A	6B	7	1	3	4		
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X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	507 5072		
98	113	115	121	126	1	2	5	3	7	X	X	X	X	96	502	X	X	X	X	X	X			
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	113	115	121	126	1	2	5	3	7	X	X	X	X	97	503	X	X	X	X	X	X	5074		
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	115	X	126	1	X	5	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	113	115	121	126	1	2	5	3	7	X	X	X	X	98	503	X	X	X	X	X	X	5077		
X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X			
98	113	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	121	126	1	2	6	3	7	X	X	X	X	99	504	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	508 5082		
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	5083		
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	1	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	5086		
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	5087		
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	5088		
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	113	116	121	126	2	3	6	3	7	X	X	X	X	104	507	X	X	X	X	X	X	5089		
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X	5091		
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	126	2	X	6	X	7	X	X	X	X	X	X	X	X	X	X	X	X			
98	113	116	122	127	2	3	6	3	8	X	X	X	X	107	508	X	X	X	X	X	X	5092		
98	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
98	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
98	113	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X	5092		
98	X	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X			
98	X	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X			
98	X	X	X	X	X	X	X	X	X	X	1	X	X	X	X	X	X	X	X	X	X			

⁴Petroleum bulk stations and terminals.

⁵Legal form of organization.

⁶Shown for regions and geographic divisions, beginning on page indicated.

Finder Index to Kinds of Business:

Part I. Wholesale Trade:

SIC code	Kind of business	Volume IV—Summary Statistics												
		Chapter 1, U.S. Summary tables—							Chapter 2, Size tables—					
		1	2	3	4	9	10	11	1	2	3	5	6	7
		Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page	Page
5093	Scrap, waste materials	9	10	X	X	69	96	102	4	X	X	X	X	95
	Iron, steel scrap	X	10	13	20	69	X	X	X	X	X	82	90	X
	Iron, steel scrap dealers with processing equipment	X	X	13	20	X	X	X	X	22	52	X	X	X
	Iron, steel scrap dealers without processing equipment	X	X	13	20	X	X	X	X	22	52	X	X	X
	Waste materials	X	10	13	20	69	X	X	X	X	X	82	90	X
	Nonferrous metallic scrap dealers	X	X	13	20	X	X	X	X	22	54	X	X	X
	Waste paper dealers	X	X	13	20	X	X	X	X	23	54	X	X	X
	Wiping cloths, rags, textile waste dealers	X	X	13	20	X	X	X	X	23	54	X	X	X
	Other waste materials dealers	X	X	13	20	X	X	X	X	23	54	X	X	X
5094	Tobacco, tobacco products	9	10	13	20	71	96	102	4	23	54	82	90	95
5095	Beer, wine, distilled alcoholic beverages	9	10	X	X	75	96	102	4	X	X	X	X	95
	Beer	X	10	13	20	75	X	X	X	23	54	83	91	X
	Wine, distilled spirits	X	10	13	20	75	X	X	X	24	54	83	91	X
5096	Paper, paper products, except wallpaper	9	10	X	X	78	97	102	5	X	X	X	X	96
	Printing and writing paper	X	10	13	20	79	X	X	X	24	54	83	91	X
	Industrial and personal service papers	X	10	13	X	79	X	X	X	24	56	83	91	X
	Stationery, office supplies	X	10	13	20	79	X	X	X	24	56	83	91	X
5097	Furniture, homefurnishings	9	10	X	X	80	97	103	5	X	X	X	X	96
	Furniture—household, office	X	10	13	20	80	X	X	X	X	X	83	91	X
	Household furniture wholesalers	X	X	13	20	X	X	X	X	24	56	X	X	X
	Office, business furniture distributors	X	X	13	20	X	X	X	X	25	56	X	X	X
	Homefurnishings, floor coverings	X	10	13	20	80	X	X	X	X	X	84	91	X
	China, glassware, crockery wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
	Linens, domestics, curtains, draperies, shades, blinds wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
	Floor coverings wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
	Other homefurnishings wholesalers	X	X	13	20	X	X	X	X	25	56	X	X	X
5098	Lumber, construction materials	9	10	X	X	81	97	103	5	X	X	X	X	96
	Lumber, millwork	X	10	13	20	81	X	X	X	X	X	84	91	X
	Lumber wholesalers without yards	X	X	13	20	X	X	X	X	26	58	X	X	X
	Lumber wholesalers with yards	X	X	13	20	X	X	X	X	26	58	X	X	X
	Plywood wholesalers	X	X	13	20	X	X	X	X	26	58	X	X	X
	Millwork (metal or wood) jobbers	X	X	13	20	X	X	X	X	26	58	X	X	X
	Construction materials	X	10	13	20	81	X	X	X	X	X	84	92	X
	Brick, tile, cement, lime, sand, gravel distributors	X	X	13	20	X	X	X	X	26	58	X	X	X
	Glass (flat, brick) distributors	X	X	13	20	X	X	X	X	27	58	X	X	X
	Roofing, siding, insulation material distributors	X	X	13	20	X	X	X	X	27	58	X	X	X
	Other construction materials distributors	X	X	13	20	X	X	X	X	27	58	X	X	X
5099	Other miscellaneous products	9	X	X	X	X	97	103	5	X	X	X	X	96
	Amusement, sporting goods	X	10	13	21	82	X	X	X	X	X	84	92	X
	Camera, photographic supplies distributors	X	X	13	21	X	X	X	X	27	60	X	X	X
	Sporting goods wholesalers	X	X	13	21	X	X	X	X	27	60	X	X	X
	Toys, games, fireworks wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Other recreation goods wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Book, periodical, newspaper wholesalers	X	10	13	21	82	X	X	X	28	60	84	92	X
	Farm supplies	X	10	13	21	82	X	X	X	X	X	84	92	X
	Feed (animal and poultry) wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Fertilizer, agricultural chemicals wholesalers	X	X	13	21	X	X	X	X	28	60	X	X	X
	Seed (field, vegetable, flower), bulb wholesalers	X	X	13	21	X	X	X	X	29	60	X	X	X
	Other farm supplies wholesalers	X	X	13	21	X	X	X	X	29	60	X	X	X
	Jewelry	X	10	13	21	83	X	X	X	X	X	85	92	X
	Diamonds, other precious stones, metals distributors	X	X	13	21	X	X	X	X	29	62	X	X	X
	Jewelry, watches, clocks, silverware wholesalers	X	X	13	21	X	X	X	X	29	62	X	X	X
	Gifts, art goods, advertising novelties and specialties	X	10	13	21	83	X	X	X	X	X	85	92	X
	Gift, art goods wholesalers	X	X	13	21	X	X	X	X	29	62	X	X	X
	Advertising specialties, calendars, novelties distributors	X	X	13	21	X	X	X	X	29	62	X	X	X
	Other products	X	10	14	21	83	X	X	X	X	X	85	92	X
	Petroleum products distributors	X	X	14	21	X	X	X	X	30	62	X	X	X
	Flowers, plants, florists' supplies wholesalers	X	X	14	21	X	X	X	X	30	62	X	X	X
	Forest products, except lumber distributors	X	X	14	21	X	X	X	X	30	62	X	X	X
	General merchandise distributors	X	X	14	21	X	X	X	X	30	62	X	X	X
	Musical instruments, records, sheet music wholesalers	X	X	14	21	X	X	X	X	30	62	X	X	X
	Textile bags, bagging, burlap distributors	X	X	14	21	X	X	X	X	31	64	X	X	X
	Food, beverage basic materials distributors	X	X	14	21	X	X	X	X	31	64	X	X	X
	Wallpaper wholesalers	X	X	14	21	X	X	X	X	31	64	X	X	X
	Other wholesalers	X	X	14	21	X	X	X	X	31	64	X	X	X

¹Sales analyzed by class of customer.

²Receivables and bad-debt losses.

³Warehouse and storage space.

Volumes IV and V, 1963 Census of Business—Continued

Kind of Business by Subject —Continued

Volume IV—Summary Statistics—Con.																							SIC code	
Chapter 2, Size—Con. tables—					Chapter 3, ¹ table 1	Chapter 4, ² tables—		Chapter 5 ³ tables—			Chapter 6, ⁴ table 1	Chapter 7, ⁵ tables—		Chapter 8, Commodity Line Sales ⁶ tables—							Chapter 9, Miscellaneous tables—			
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X	113	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	5093		
99	X	116	122	127	2	3	6	4	8	X	X	X	X	X	X	X	X	636	X	X	X			
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	123	127	2	3	6	4	8	X	X	X	X	X	X	X	X	636	X	X	X	5094		
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5095		
99	113	116	123	127	2	3	6	4	8	X	X	X	107	508	X	X	X	X	X	X	X			
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	123	127	2	3	6	4	8	X	X	X	108	508	X	X	X	X	X	X	X			
99	X	116	123	127	2	3	6	4	8	X	X	X	108	509	X	X	X	X	X	X	X	5096		
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	116	123	127	2	3	6	4	8	X	X	X	109	509	X	X	X	X	X	X	X			
99	X	116	123	127	2	3	6	4	8	X	X	X	109	509	X	X	X	X	X	X	X			
99	X	116	123	127	2	3	6	4	8	X	X	X	110	509	X	X	X	X	X	X	X	5097		
X	114	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	123	127	2	3	6	4	8	X	X	X	111	510	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5098		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X	5099		
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6	X	8	X	X	X	X	X	X	X	X	X	X	X	X			
99	X	117	X	127	2	X	6																	

⁴Petroleum bulk stations and terminals.

⁵Legal form of organization.

⁶Shown for regions and geographic divisions, beginning on page indicated.

Finder Index to Kinds of Business: Volumes IV and V, 1963 Census of Business

Part II. Wholesale Trade: Kinds of Business and Geographic Areas

SIC code	Kind of business	Volume V—Area Statistics										
		Chapter 1, U.S. Summary tables—	State reports									
			State tables—			SMSA's table 5			Counties table 6			
			9 ¹	10 ²	1 ³	2 ⁴	3 ⁵	A ⁶	B ⁷	C ⁸	A ⁹	B ¹⁰
50	Wholesale Trade	X	X	X	X	X	X	X	X	X	X	X
501	Motor vehicles, automotive equipment	X	X	X	X	X	X	X	X	X	X	X
5012	Automobiles, other motor vehicles	X	X	X	X	X	X	X				
5013	Automotive equipment	X	X	X	X	X	X	X				
5014	Tires, tubes	X	X	X	X		X	X				
502	Drugs, chemicals, allied products	X	X	X	X	X	X	X	X	X		
5022	Drugs, drug proprietaries, druggists' sundries	X	X	X	X	X	X	X				
5028	Paints, varnishes	X	X	X	X	X	X	X				
5029	Other chemicals, allied products	X	X	X	X		X	X				
503	Dry goods, apparel	X	X	X	X	X	X	X	X	X	X	X
5032	Dry goods, piece goods, notions	X	X	X	X	X	X	X				
5035	Apparel and accessories, hosiery, lingerie	X	X	X	X	X	X	X				
5039	Footwear	X	X	X	X		X	X				
504	Groceries and related products	X	X	X	X	X	X	X	X	X	X	X
5042	General-line groceries	X	X	X	X	X	X	X				
5043	Dairy products	X	X	X	X	X	X	X				
5044	Poultry, poultry products	X	X	X	X	X	X	X				
5045	Confectionery	X	X	X	X	X	X	X				
5046	Fish, seafoods	X	X	X	X	X	X	X				
5047	Meats, meat products	X	X	X	X	X	X	X				
5048	Fresh fruits, vegetables	X	X	X	X	X	X	X				
5049	Other groceries and related products	X	X	X	X		X	X				
505	Farm products—raw materials	X	X	X	X	X	X	X	X	X	X	X
	Cotton	X		X	X	X	X					
	Grain	X		X	X	X	X					
	Livestock, except horses and mules	X		X	X	X	X					
	Miscellaneous farm products	X			X		X					
506	Electrical goods	X	X	X	X	X	X	X	X	X	X	X
5063	Electrical apparatus, equipment, wiring supplies and construction materials	X	X	X	X	X	X	X				
5064	Electrical appliances, TV, radio sets	X	X	X	X	X	X	X				
5065	Electronic parts, equipment	X	X	X	X	X	X	X				
507	Hardware, plumbing, heating equipment, supplies	X	X	X	X	X	X	X	X	X	X	X
5072	Hardware	X	X	X	X	X	X	X				
5074	Plumbing and heating equipment, supplies	X	X	X	X	X	X	X				
5077	Air conditioning, commercial refrigeration equipment, supplies	X	X	X	X		X	X				
508	Machinery, equipment, supplies	X	X	X	X	X	X	X	X	X	X	X
5082	Commercial, industrial machinery, equipment, supplies	X	X	X			X	X				
	Commercial machines, equipment	X			X		X					
	Construction, mining, logging, road maintenance machinery, equipment	X			X		X					
	Industrial machinery, equipment	X			X		X					
	Industrial supplies	X			X		X					
5083	Farm and garden machinery, equipment	X	X	X	X	X	X	X				
5086	Professional equipment, supplies	X	X	X	X	X	X	X				
5087	Service-establishment equipment, supplies	X	X	X	X	X	X	X				
5088	Transportation equipment, supplies, except automotive	X	X	X	X		X	X				
509	Miscellaneous products	X										X
5091	Metals, minerals (except petroleum products, scrap)	X	X	X	X	X	X	X	X	X	X	
	Coal	X			X		X					
	Metals service centers	X			X		X					
	Metals sales offices	X			X		X					
5092	Petroleum bulk stations, terminals	X	X	X	X	X	X	X	X	X	X	
5093	Scrap, waste materials	X	X	X	X	X	X	X	X	X	X	
	Iron, steel scrap	X			X		X					
	Waste materials	X			X		X					
5094	Tobacco, tobacco products	X	X	X	X	X	X	X	X	X	X	
5095	Beer, wine, distilled alcoholic beverages	X	X	X	X	X	X	X	X	X	X	
	Beer	X			X		X					
	Wine, distilled spirits	X			X		X					
5096	Paper, paper products, except wallpaper	X	X	X	X	X	X	X	X	X	X	
	Printing and writing paper	X			X		X					
	Industrial and personal service papers	X			X		X					
	Stationery, office supplies	X			X		X					
5097	Furniture, homefurnishings	X	X	X	X	X	X	X	X	X	X	
	Furniture—household, office	X			X		X					
	Homefurnishings, floor coverings	X			X		X					
5098	Lumber, construction materials	X	X	X	X	X	X	X	X	X	X	
	Lumber, millwork	X			X		X					
	Construction materials	X			X		X					
5099	Other miscellaneous products	X	X	X		X		X	X	X	X	
	Amusement, sporting goods	X			X		X					
	Books, periodicals, newspapers	X			X		X					
	Farm supplies	X			X		X					
	Jewelry	X			X		X					
	Gifts, art goods, advertising novelties and specialties	X			X		X					
	Other products	X			X		X					

X Indicates data appear in the table for the kind of business.

¹United States, regions, geographic divisions, and States: Establishments and sales-total wholesale trade, and separately for merchants.

²The 2 standard consolidated areas and the 75 largest standard metropolitan statistical areas.

³Establishments, sales, payroll, and paid employees: 1963 and 1958.

⁴Establishments, sales, payroll, and personnel: 1963.

⁵Establishments and sales, by major types of operation.

⁶Standard metropolitan statistical areas with 2,000 wholesale establishments or more in 1963: Establishments, sales, payroll, and personnel.

⁷Standard metropolitan statistical areas with 250 to 1,999 wholesale establishments in 1963: Establishments, sales, payroll, and personnel.

⁸Standard metropolitan statistical areas with fewer than 250 wholesale establishments in 1963: Establishments, sales, payroll, and personnel.

⁹Countries with 150 wholesale establishments or more in 1963: Establishments, sales, payroll, and personnel.

¹⁰Countries with 100 to 149 wholesale establishments in 1963: Establishments, sales, payroll, and personnel.

Finder Index to Kinds of Business: Volumes IV and V, 1963 Census of Business

Part III. Public Warehousing: Index to Tables

Area and subject	Volume IV, Chapter 10—Type of Warehousing					
	Household goods warehousing and storage	General warehousing and storage	Refrigerated warehousing, except food lockers	Food lockers, with or without food preparation facilities	Farm products warehousing and storage	Other special warehousing and storage
AREA	Table	Table	Table	Table	Table	Table
States	1,5,9	1,10,14	1	1	1	1
Geographic regions	1	1	1,16,17	1,18	1,19	1
Geographic divisions	1,5,7,8,9	1,10,12,13,14	1	1	1	1
Standard metropolitan statistical areas	¹ 6	¹ 11	² 15	X	X	X
SUBJECT						
Form of ownership	2	2	2	2	2	2
Employment size of establishment	3	3	3	3	3	3
Revenue size of establishment	4,8	4,13	4	4	4	4
Revenue and space analysis	5	10	X	X	X	X
Floor space size	7	12	X	X	X	X
Type of building	9	14	X	X	X	X
Capacity size of establishment	X	X	17	X	X	X
Size by number of lockers	X	X	X	18	X	X
Principal products stored	X	X	16	X	19	X

¹Standard metropolitan statistical areas with 250,000 inhabitants or more in 1960.

²Standard metropolitan statistical areas with 1,000,000 inhabitants or more in 1960.

1963 CENSUS OF BUSINESS FINAL REPORTS

volume one

RETAIL TRADE—SUMMARY STATISTICS

- Chapter 1. United States Summary
2. Sales Size
3. Employment Size
4. Single Units and Multiunits
5. Legal Form of Organization
6. Miscellaneous
 Merchandise Line Sales:
 7A. United States Summary
 7B. New England States
 7C. Middle Atlantic States
 7D. East North Central States
 7E. West North Central States
 7F. South Atlantic States
 7G. East South Central States
 7H. West South Central States
 7J. Mountain States
 7K. Pacific States

This volume incorporates the U.S. Summary previously issued as part of the area reports, series BC63-RA, and the subject reports issued as series BC63-RS. Chapter 6 was not published as a separate report.

volume two

RETAIL TRADE—AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of retail establishments in an area. This volume incorporates the area preprints, series BC63-RA.

volume three

MAJOR RETAIL CENTERS STATISTICS

A summary chapter and chapters for each of 116 standard metropolitan statistical areas (SMSA's). Each SMSA chapter presents statistics for retail trade by kind of business and for hotels and motion picture theaters (a) in the entire SMSA, (b) in almost all cities of 100,000 inhabitants or more, and (c) in central business districts of these cities. Each chapter also presents statistics for the major retail centers outside the central business district showing (a) sales and establishment counts in three major subgroups of retail trade and (b) establishment counts only by kinds of business. This volume incorporates the major retail centers preprints, series BC63-MRC.

volume four

WHOLESALE TRADE—SUMMARY STATISTICS

- Chapter 1. United States Summary
2. Sales Size, Employment Size, Single Units and Multiunits
3. Receivables and Bad-Debt Losses
4. Sales by Class of Customer
5. Warehouse and Storage Space
6. Petroleum Bulk Stations and Terminals
7. Legal Form of Organization
8. Commodity Line Sales
9. Miscellaneous
10. Public Warehousing

This volume incorporates the U.S. Summary previously issued as part of the area reports, series BC63-WA and the subject reports issued as series BC63-WS. Chapters 7 and 9 were not published as separate reports.

volume five

WHOLESALE TRADE—AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships of New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of wholesale establishments in an area. This volume incorporates the area preprints, series BC63-WA.

volume six

SELECTED SERVICES—SUMMARY STATISTICS

- Chapter 1. United States Summary
2. Receipts Size
3. Employment Size
4. Single Units and Multiunits
5. Legal Form of Organization
6. Hotels, Motels, and Tourist Courts
7. Laundries, Cleaning Plants, Related Services
8. Motion Pictures
9. Miscellaneous

This volume incorporates the U.S. Summary previously issued as part of the area reports, series BC63-SA, and the subject reports issued as series BC63-SS. Chapter 9 was not published as a separate report.

volume seven

SELECTED SERVICES—AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of service establishments in an area. This volume incorporates the area preprints, series BC63-SA.

Introduction

AUTHORITY AND SCOPE—The Census of Business is required by law under 13 U.S.C., sections 131, 191, and 224. The 1963 census covered businesses in retail trade, wholesale trade, selected services, dental laboratories, and public warehousing operated in the United States, Guam, and the Virgin Islands. A separate 1963 Census of Business and Manufactures for Puerto Rico was conducted jointly with the Commonwealth Government. The figures in this volume include those issued previously in report series BC63–WS. For “Explanation of Terms,” see appendix C.

KINDS OF WHOLESALE BUSINESS COVERED—This volume covers all establishments with one or more paid employees included in wholesale trade in accordance with the principles of the 1957 edition of the Standard Industrial Classification (SIC) Manual and its supplement¹ issued in 1963. Also included are wholesale liquor establishments operated by State and local governments.

Data for administrative offices, warehouses, and other units which service and are auxiliary to wholesale establishments, while generally excluded from the tables of this volume, are shown in tables 7, 8, and 9 of chapter 9. See appendix C for definitions of the kind-of-business categories for which data are shown in this volume.

METHOD OF ENUMERATION—Information for wholesale trade was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Social Security Administration (SSA) as wholly or partially engaged in retail and wholesale trade, and in manufacturing and mineral industries. Also included were those classified in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78, and 79 in the service industries portion of the SIC Manual; in SIC industry 8072, dental laboratories; and in public warehousing, SIC major group 42 (except 421). In addition, report forms were mailed to all establishments which the SSA had not classified by kind of business prior to mailing of census report forms. Each establishment was mailed a report form appropriate to its

SSA classification (for those cases for which SSA classification had not yet been established, a general purpose form was used), but its census classification was determined by replies to questions on the census report form.

COMPARISON OF THE 1958 CENSUS WITH THE 1963 CENSUS—In all major respects, the 1958 and 1963 censuses were conducted under similar conditions and procedures. Strict comparability of the data for the two censuses is limited by the following factors:

1. In 1958, Alaska and Hawaii had not yet been admitted as States. Consequently, in the publications of the 1958 census the totals for the United States included the then 48 States and the District of Columbia. Tables in the 1963 publications which show United States totals for 1958 have been adjusted to include Alaska and Hawaii.

2. The physical area of a number of urban places for which data are shown in the 1963 census is not the same as it was in the 1958 census because of annexations and other boundary changes which have occurred since 1958.

3. The number of active proprietors shown in this volume is based on crediting each sole proprietorship with one active proprietor and each partnership with two active proprietors for all businesses operated at any time during 1963. In the 1958 census each business was asked to report this number.

4. In 1963 a new method was used for assigning establishments to places. This system used a computer coding procedure based on an address reference file for the larger cities. This provided a more precise method for determining whether establishments were inside or outside of city boundaries than the previously used system which was based on respondent report of location. The new system avoids the difficulty resulting from the tendency of suburban respondents to identify their location as being in the adjacent city although actually located beyond that city's boundaries.

5. Sales branches and sales offices of manufacturers of construction materials and equipment such as structural steel, elevators and escalators, sprinkler systems, air-conditioning systems, automatic temperature controls, and prefabricated metal room dividers are omitted from wholesale trade in 1963 when such branches or offices negotiated contracts for installation of the products and the company provided employees for putting the products in place. Comparative data in this volume have not been adjusted for this change, the effect of which is of a minor order.

¹ Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual*, 1957, and *Supplement to 1957 Edition*, 1963.

6. The collection of data from petroleum bulk stations and terminals (Standard Industrial Classification 5092) for the 1963 Census of Business was divided into two parts. Some information on the 1961 operations, including the status of facilities as of April 1, 1962, was collected in 1962. An additional reporting covering operations during the year 1963 was made in 1964. The first enumeration was conducted in advance of the major part of the 1963 Census of Business in order (a) to supply the Office of Oil and Gas, U.S. Department of Interior, with information urgently needed for planning the allocation of petroleum products in case of a national emergency, and (b) to distribute the workload both for reporting companies and for the Bureau of the Census to facilitate more efficient use of limited resources. The 1962 enumeration provided measures of gallonage sales, capacity, and inventories, by products, together with information on plant facilities.

The second collection of data, which was conducted as a part of the regular enumeration in 1964, was designed to supplement information developed in 1962. It measured dollar sales, payroll, and employment—inquiries common to other business census questionnaires. Capacity was measured in both enumerations.

The two enumerations differed to some extent, hence comparisons between the two years are qualified. The first covered all petroleum bulk stations and terminals operated in 1961 or in the first quarter of 1962 that were in business in 1958, plus new—since 1958—facilities in existence in 1961 or first quarter 1962 that were operated by companies which had one or more bulk stations or terminals in 1958. Not covered in 1962 were facilities that came into the industry after 1958 and which were operated by companies not in the industry in 1958. The second enumeration included all facilities in business at any time during the year 1963.

The reporting unit differed slightly between the two enumerations as “relay or lock-

up” points (product storage facilities without employees) were reported separately in 1962, but in 1963 they were included with bulk stations, or terminals, of which they were a part. This latter resulted in a large count of the number of bulk stations in 1962 as compared with 1963, or earlier enumerations.

CENSUS DISCLOSURE RULES—In accordance with Federal law governing census reports, any data which disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or locality are withheld.

TYPES OF AREAS COVERED—The 1963 census volumes provided wholesale trade data grouped by kind of business for a variety of geographic areas including:

1. In combination for the 50 States of the United States; also each census geographic region and division. (See region and division map at the front of this volume).

2. Each Standard Metropolitan Statistical Area (SMSA). The SMSA's included in these volumes are those which were delineated by the Bureau of the Budget, Executive Office of the President, and listed in its report **Standard Metropolitan Statistical Areas, 1964**.

3. Each county.

4. Each incorporated urban place (city, village, etc.) of 5,000 inhabitants or more. In addition, for the New England States data are provided for towns having 10,000 inhabitants or more, or an urban population of 5,000 or more; and in New Jersey and Pennsylvania, for townships with 10,000 inhabitants or more.

Most of the area detail for wholesale trade is found in volume V of the 1963 Census of Business.

Summary of Findings

1963 CENSUS ENUMERATION

GENERAL

Sales—Sales of wholesale establishments in the United States totaled \$358 billion in 1963, an increase of 25.4 percent over the \$286 billion recorded in the next previous Business Census year 1958 and 448.2 percent above the \$65 billion in 1929, the year of the first Business Census in the United States. The \$358 billion in 1963 was composed of \$157 billion sales by merchant wholesalers who buy and sell merchandise at wholesale on their own account; \$116 billion by sales branches and sales offices operated by manufacturers primarily for marketing products of their own plants; \$21 billion by petroleum bulk stations and terminals; \$53 billion by agents and brokers marketing merchandise at wholesale, on an agency basis; and \$10 billion by wholesale buyers and dealers in farm products, buying direct from farmers.

Sales of merchant wholesalers (firms who buy and sell merchandise on their own account and are not primarily engaged in manufacturing or producing the goods) increased from \$28 billion in 1929 to \$122 billion in 1958 and to

\$157 billion in 1963, an increase of 457.9 percent in the 34 year period.

The relationship of the trend in wholesale trade sales to trends in other parts of the economy is illustrated by data in the accompanying summary table A. This table shows an increase of 448.2 percent from 1929 to 1963 in sales of all wholesale establishments as a group compared with 457.9 percent increase in sales of merchant wholesalers, a 411.2 percent increase in retail trade, and 459.3 percent increase in the gross national product during the same period.

The increase since 1929 of 448.2 percent in wholesale trade reflects, in part, a 92.5 percent increase in wholesale prices as reported by the Bureau of Labor Statistics; but, after allowing for this change, there remains a substantial increment representing growth in the physical volume of wholesale trade. Per capita value increase also is indicated, as the increase in population from 122 million inhabitants in 1929 to 189 million in 1963 amounted to 55.6 percent. Thus the combined population-price increase amounted to 199.5 percent compared with the wholesale sales increase of 448.2 percent.

Table A presents these and other summary facts for the Business Census years 1929, 1939, 1948, 1954, 1958, and 1963.

TABLE A. Wholesale Sales and Other National Indicators: 1929 to 1963

Business census year	Population (1,000)	Population index (1929=100)	Gross national product		Sales, wholesale establishments, all types of operation		Sales merchant wholesalers		Sales, all retail stores		Wholesale price index, all commodities (1929=100)
			Amount (billion dollars)	Index (1929=100)	Amount (\$1,000)	Index (1929=100)	Amount (\$1,000)	Index (1929=100)	Amount (\$1,000)	Index (1929=100)	
1929.....	121,770	100.0	104.0	100.0	65,378,051	100.0	28,211,972	100.0	47,768,656	100.0	100.0
1939.....	131,028	107.6	91.1	87.3	53,766,426	82.2	21,811,154	77.3	41,444,507	86.8	80.9
1948.....	147,208	120.9	259.4	248.5	180,576,659	276.2	76,533,260	271.3	128,849,252	269.7	168.7
1954.....	163,026	133.9	363.1	347.8	233,976,052	357.9	100,102,571	354.8	169,967,748	355.8	178.2
1958.....	174,882	143.6	441.7	423.1	285,726,904	437.0	122,060,171	432.7	200,364,678	419.4	192.6
1963.....	189,417	155.6	583.9	559.3	358,385,749	548.2	157,391,769	557.9	244,201,777	511.2	192.5

¹Total population including armed forces abroad.

²Source: Department of Commerce, Office of Business Economics.

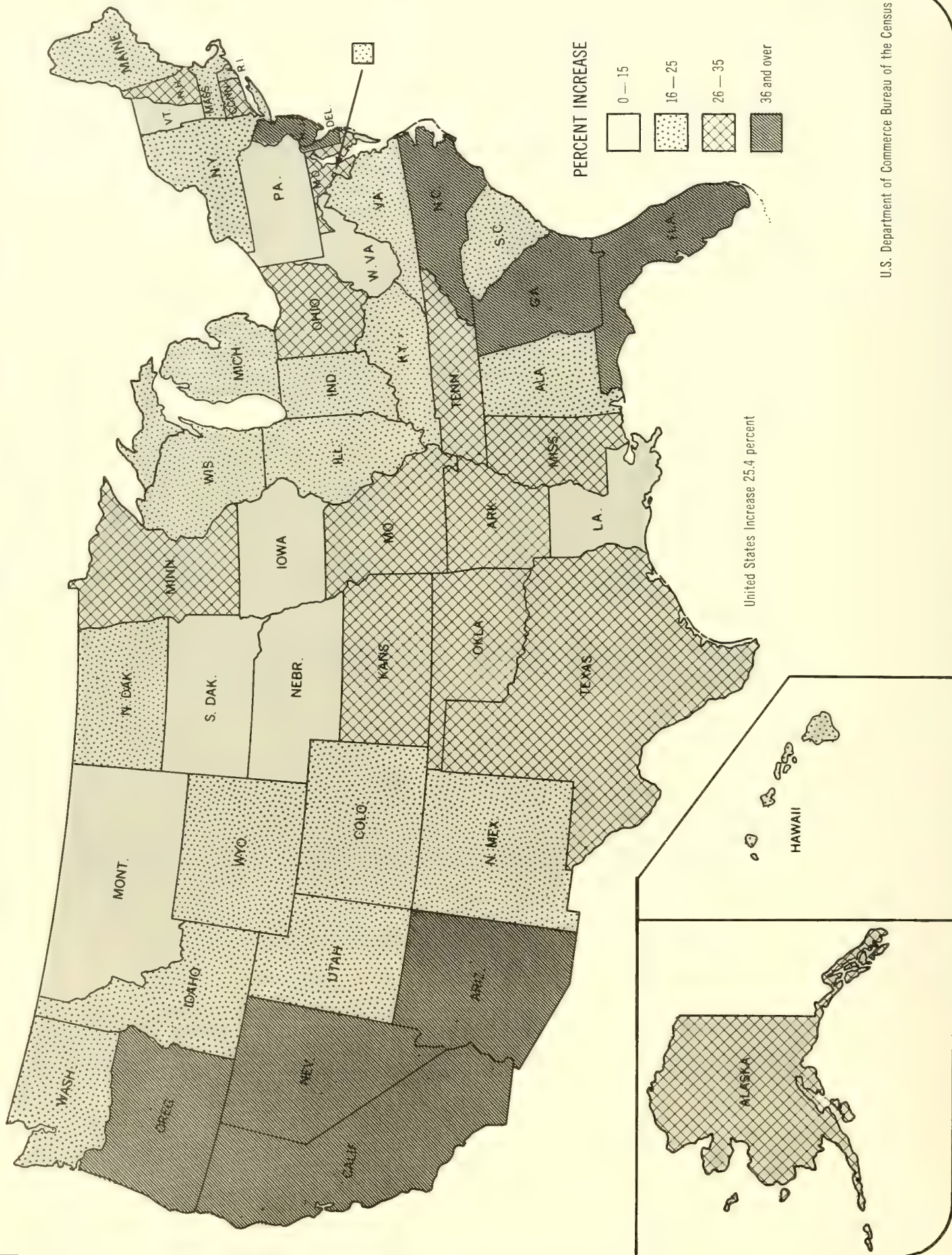
³Source: Department of Labor, Bureau of Labor Statistics.

Establishments—At the end of 1963 there were in the United States 308,177 establishments (places of business) primarily engaged in marketing merchandise at wholesale. In this num-

ber each wholesale location of organizations operating more than one place of business is counted separately. Except for the earlier census years 1929 and 1939, the number is

Figure 1

Percent Increase in Wholesale Sales: 1958 to 1963



U.S. Department of Commerce Bureau of the Census

limited to wholesale places of business that employed one or more persons on a payroll basis. The census of wholesale trade has been defined to exclude unincorporated businesses without paid employees and the wholesale trade statistics subsequent to the 1948 Census exclude new businesses.

An establishment is considered to be primarily engaged in wholesale trade when its principal business is buying and/or selling merchandise at wholesale, or acting as an agent or broker in marketing goods at wholesale. "At wholesale" includes marketing or selling merchandise to retailers; to other wholesale organizations; and to industrial, commercial, professional, institutional, and similar users. Establishments selling to customers primarily engaged in buying for business use, rather than for resale of the goods in the form purchased, are included as well as establishments selling to resellers.

The number of wholesale trade establishments increased from 164 thousand in 1929 to 190 thousand in 1939, to 216 thousand in 1948, to 287 thousand in 1958, and to 302 thousand in 1963. Alaska and Hawaii are in-

cluded in 1958 and 1963, but not in earlier census years. Alaska had 254 wholesale establishments in 1958 and 291 in 1963; Hawaii had 793 establishments in 1958 and 974 in 1963.

Inventories—Stocks of merchandise on hand for sale at the end of 1963 were valued, at cost, at \$20 billion, up 34.2 percent from 1958. They were up 292.7 percent in 1958 over the end of 1939 but only 188.9 percent in 1958 over 1929.

Employment and payroll—Wholesale trade establishments provided employment for 3,088,706 paid employees and 138,222 owners of unincorporated businesses as of mid-November 1963. In addition there were 143,900 employees of central offices and auxiliary units servicing wholesale establishments.

Payroll of wholesale establishments amounted to \$18 billion for the year 1963, up 36.7 percent from the \$13 billion in 1958; 620.9 percent above 1939; and up 519.4 percent from the first census in 1929. Payroll in 1963 of central administrative offices servicing wholesale establishments amounted to one billion dollars.

TABLE B. Wholesale Trade Summary—United States: 1929 to 1963

Business census year	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Payroll entire year (\$1,000)	Paid employees, work- week ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
1963 ¹	308,177	358,385,749	20,149,840	18,100,929	3,088,706	138,222
1958 ¹	287,043	285,726,904	15,009,294	13,244,008	2,807,661	157,929
1954.....	250,322	233,976,052	13,046,175	10,867,903	2,554,700	150,346
1948.....	216,099	180,576,659	9,965,440	7,734,207	2,305,403	130,878
1939.....	190,379	53,766,426	3,822,299	2,510,875	1,553,062	126,440
1929.....	163,830	65,378,051	5,195,237	2,922,399	1,549,910	86,776

¹Alaska and Hawaii included in 1963 and 1958 only.

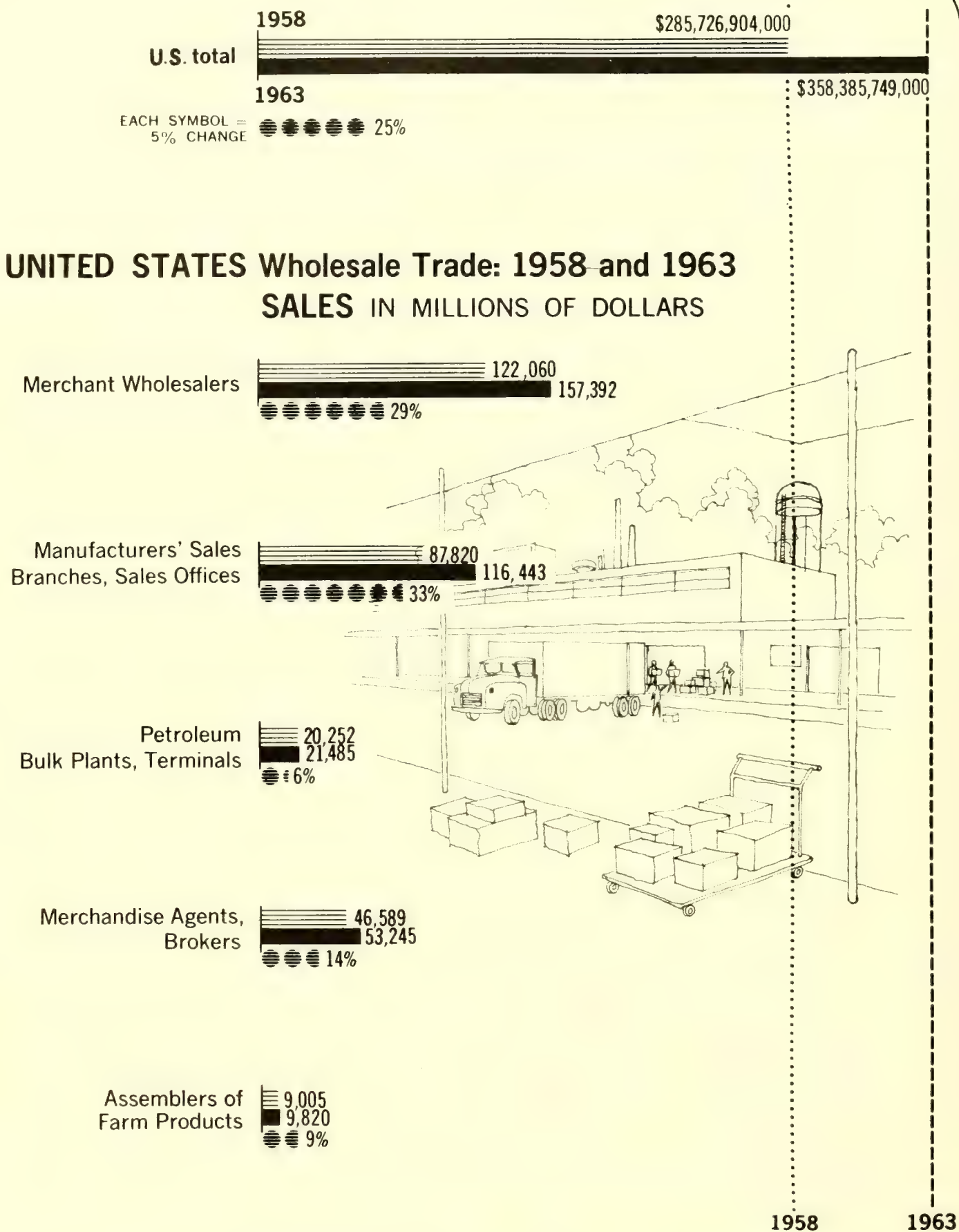
Type of operation—Wholesale trade, as defined in the Standard Industrial Classification (SIC) Manual in accordance with which censuses are conducted, includes more than is indicated in the terms "wholesaler" and "jobber." It encompasses all types of establishments primarily engaged in selling merchandise at wholesale—merchants, distributors, exporters, importers; merchandise agents and brokers, commission merchants; manufacturers' sales branches and sales offices operated apart from plants; and dealers buying products from farmers and selling at wholesale. For census purposes, wholesale trade is divided into five type-of-operation groups as listed below, and each wholesale establishment is assigned to one of the classifi-

cations according to the characteristics of its operation, or to the nature of functions performed:

- Merchant wholesalers.
- Manufacturers' sales branches and sales offices.
- Petroleum bulk plants and terminals.
- Merchandise agents and brokers.
- Assemblers of farm products.

These five groups are further subdivided into 23 detailed types as described in Appendix C, "Kind-of-Business Classifications." Summary information is presented for each of the various types in table 3, United States Summary, followed by kind-of-business data for each of the type groups, pages 1 to 11.

Figure 1



1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

Merchant wholesalers have consistently constituted the most important type-of-operation group with sales varying from 43.2 percent of total for all wholesale trade in 1929, to 40.6 percent in 1939, and to 43.9 percent in 1963. The number of establishments for this type increased from 77,079 in 1929 to 208,997 in 1963, an increase of 171.1 percent. In 1963, manufacturers' sales branches and sales offices were second among the five groups from the standpoint of sales, \$116 billion or 32.5 percent of the total, but they ranked third in count of establishments. Merchandise agents and brokers ranked third in sales, \$53 billion, followed by petroleum bulk plants and terminals, \$21 billion, and assemblers of farm products, \$10 billion.

Each of the five type groups recorded sales gains in 1963 over 1958. Manufacturers' sales branches recording the largest rate of increase, 32.6 percent, followed by merchant wholesalers, 28.9 percent, and merchandise agents, 14.3 percent. Petroleum bulk plants and terminals and assemblers of farm products recorded only moderate gains, 6.1 percent and 9.0 percent, respectively.

Manufacturers' sales branches and sales offices also constitute the most rapidly growing segment over a longer period of time, with 24.7 percent of total sales in 1929, 26.5 percent in 1939, 28.1 percent in 1948, 29.7 percent in 1954, 30.7 percent in 1958, and 32.5 percent in 1963.

TABLE C. Wholesale Trade by Type of Operation—United States: 1929 to 1963

Type of operation	Number of establishments					
	1963	1958	1954	1948	1939	1929
Total, all types of operations.....	308,177	287,043	250,322	216,099	190,379	163,830
Merchant wholesalers.....	208,997	190,492	163,157	129,117	98,037	77,079
Manufacturer's sales branches, sales offices....	28,884	25,240	22,590	23,706	17,926	16,863
Petroleum bulk stations, terminals.....	30,873	30,520	29,189	28,351	30,825	19,611
Merchandise agents, brokers.....	25,313	26,666	22,131	18,138	21,083	18,467
Assemblers of farm products.....	14,110	14,125	13,255	16,787	22,508	31,810
Sales, (millions of dollars)						
Total, all types of operations.....	358,386	285,727	233,976	180,576	53,766	65,378
Merchant wholesalers.....	157,392	122,060	100,103	76,533	21,811	28,212
Manufacturer's sales branches, sales offices....	116,443	87,820	69,534	50,800	14,254	16,175
Petroleum bulk stations, terminals.....	21,485	20,252	16,038	10,483	3,808	2,390
Merchandise agents, brokers.....	53,245	46,589	39,250	32,840	11,779	14,517
Assemblers of farm products.....	9,820	9,005	9,051	9,920	2,114	4,084
Percentage change in sales						
	1958 to 1963	1954 to 1963	1948 to 1963	1939 to 1963	1929 to 1963	
Total, all types combined.....	25.4	53.2	98.5	566.6	448.2	
Merchant wholesalers.....	28.9	57.2	105.7	621.6	457.9	
Manufacturer's sales branches, sales offices....	32.6	67.5	129.2	716.9	619.9	
Petroleum bulk stations, terminals.....	6.1	34.0	105.0	464.2	799.0	
Merchandise agents, brokers.....	14.3	35.7	62.1	352.0	266.8	
Assemblers of farm products.....	9.1	8.5	-1.0	364.5	140.5	

Note: Data for Alaska and Hawaii included in 1958 and 1963 but not for previous census years. Establishments without paid employees included in 1929 and 1939 but not in subsequent census years.

Kind of Business—In addition to classification by type of operation, each wholesale establishment is assigned a kind-of-business classification. The method of classifying and the kinds of business for which data are shown separately are described in Appendix C, "Kind-of-Business Classifications." Data are presented in table 1, Chapter 1, United States Summary, in the kind-of-business detail of the Standard Industrial Classification Manual. In the same table, type-

of-operation information is shown in summary and for each kind of business. Considerably more kind-of-business detail for 1963 is given in table 3, and for 1958 in table 4 of chapter 1.

Among the 38 broad kinds of business into which all wholesale establishments are classified in accordance with the SIC system, and for which data are shown separately in table 1, United States Summary, "Farm products—raw materials" (cotton, grain, livestock, leaf to-

bacco, etc.) ranked first with sales of \$34.8 billion in 1963. "Metals and minerals (except petroleum and scrap)" ranked second with \$26.6 billion; followed by "Automobiles, other motor vehicles," \$26.0 billion; "Commercial, industrial machinery, equipment and supplies," \$24.6 billion; and "Petroleum bulk stations, terminals," \$21.4 billion.

Merchant wholesalers (commonly referred to as wholesalers, distributors, jobbers, supply houses, etc.) who buy and sell merchandise, at wholesale, on their own account constitute the most important of the five major types of operation with \$157.4 billion of the \$358.4 billion in sales for all types combined. Table D presents data on sales of this type group by kind of business for the years 1963, 1958, 1948, 1939, and 1929.

Comparing 1963 with 1958, among merchant wholesalers seven kinds of business recorded sales gain of 40 percent or more, and 10 additional trades recorded gains of 30 to 39

percent, compared with the 28.9 percent average gain for all kinds of business combined. Trades showing 50 percent or more increase in sales included: Automobiles and other motor vehicles distributors, grain merchants, professional equipment and supplies distributors, metals service centers, and stationery wholesalers.

Only three merchant wholesalers kinds of business recorded sales declines from 1958 to 1963—fresh fruit and vegetable wholesalers, livestock distributors, and coal wholesalers.

When 1963 is compared with 1929 the largest relative sales gains among merchant wholesalers are noted among electrical goods distributors; construction machinery and equipment dealers; farm and garden machinery, equipment wholesalers; industrial equipment—supplies distributors; transportation equipment and supplies distributors; stationery, office supplies wholesalers; and amusement, sporting goods wholesalers.

**TABLE D. Sales of Merchant Wholesalers, by Kind of Business--
United States: 1929 to 1963**

Kind of business	Sales (\$1,000,000)						Percent change in sales				
	1963 ¹	1958 ²	1954	1948	1939 ³	1929 ³	1958 to 1963	1954 to 1963	1948 to 1963	1939 to 1963	1929 to 1963
Merchant wholesalers, total	157,392	122,060	100,103	76,533	21,811	28,212	28.9	57.2	105.7	621.6	457.
Motor vehicles, automotive equipment.....	10,304	7,098	3,977	3,918	1,055	1,383	45.2	159.1	163.0	876.7	645.0
Automobiles, other motor vehicles.....	3,577	2,291	757	1,351	1,055	1,383	56.1	372.5	164.8	876.7	645.0
Automotive equipment.....	6,000	4,154	2,890	2,567			44.4	107.6	162.1		
Tires, tubes.....	727	653	330				11.3	120.3			
Drugs, chemicals, allied products.....	5,996	4,641	3,370	2,243	802	948	29.2	77.9	167.3	647.6	532.5
Drugs, drug proprietaries, druggist' sundries.....	3,619	2,827	2,174	1,340	521	535	28.0	66.5	170.1	594.6	576.4
Paints, varnishes.....	348	318	273	217	80	130	9.4	27.5	60.4	335.0	167.7
Other chemicals, allied products.....	2,029	1,496	923	686	201	283	35.6	119.8	195.8	909.5	617.0
Dry foods, apparel.....	7,027	5,901	5,690	5,529	1,889	2,818	19.1	23.5	27.1	272.0	149.4
Dry goods, piece goods, notions.....	3,789	3,369	3,532	4,058	1,189	1,714	12.5	7.3	-6.6	218.7	121.1
Apparel and accessories, hosiery, lingerie.....	2,753	2,118	1,804	1,230	582	832	30.0	52.6	123.8	373.0	230.9
Footwear.....	485	414	354	241	118	272	17.1	37.0	101.2	311.0	78.3
Groceries and related products..	30,854	25,200	22,058	17,072	5,325	7,455	22.4	39.9	80.7	479.4	313.9
General-line groceries.....	11,723	8,428	7,354	5,772	2,186	2,939	39.1	59.4	103.1	436.3	298.9
Dairy products.....	2,185	1,934	1,340	2,689	(NA)	(NA)	13.0	63.1	41.8	(NA)	(NA)
Poultry, poultry products.....	1,629	1,462	1,475				11.4	10.4			
Confectionery.....	858	747	527	357	133	250	14.9	60.8	140.3	545.1	243.2
Fish, seafoods.....	693	622	654	388	141	205	11.4	6.0	78.6	391.5	238.0
Meats, meat products.....	5,371	3,879	2,866	1,977	520	690	38.5	87.4	171.7	932.9	678.4
Fresh fruits, vegetables.....	2,980	3,092	3,262	3,170	1,143	1,665	-3.6	-8.6	-6.0	160.7	79.0
Other groceries and related products.....	5,415	5,036	4,580	2,719	(NA)	(NA)	7.5	18.2	99.2	(NA)	(NA)
Farm products, raw materials....	13,690	9,595	9,232	6,771	1,629	3,697	42.7	48.3	102.2	740.4	270.3
Cotton.....	2,550	2,200	2,610	1,742	409	1,534	15.9	-2.3	46.4	523.5	66.2
Grain.....	8,781	5,073	3,990	3,051	522	1,091	73.1	120.1	187.8	1,582.2	704.9
Livestock, except horses, mules.....	639	759	888	407	698	1,072	-15.8	-80.0	57.0	238.0	120.1
Miscellaneous farm products...	1,720	1,563	1,744	1,571			10.0	-1.4	9.5		

See footnotes at end of table.

**TABLE D. Sales of Merchant Wholesalers, by Kind of Business--
United States: 1929 to 1963--Continued**

Kind of business	Sales (\$1,000,000)						Percent change in sales				
	1963 ¹	1958 ²	1954	1948	1939 ³	1929 ³	1958 to 1963	1954 to 1963	1948 to 1963	1939 to 1963	1929 to 1963
Electrical goods.....	9,911	7,928	6,338	4,309	788	847	25.0	56.4	130.0	1,157.7	1,070.1
Electrical supplies, apparatus	4,208	3,444	2,910	2,279	451	451	22.2	44.6	84.6	833.0	833.0
Electrical appliances, TV, radio sets.....	4,166	3,432	2,815	2,030	337	396	21.4	48.0	105.2	1,136.2	952.0
Electronic parts, equipment...	1,537	1,054	613	-	-	-	45.8	150.7	-	-	-
Hardware, plumbing, heating equipment supplies.....	6,827	5,920	4,882	3,978	(NA)	(NA)	15.3	39.8	71.6	(NA)	(NA)
Hardware.....	2,543	2,255	2,068	2,006	592	715	12.8	23.0	26.8	329.6	255.7
Plumbing and heating equip- ment, supplies.....	3,470	3,052	2,330	1,674	380	498	13.7	48.9	107.3	813.2	596.8
Air conditioning, refrigerator equipment, supplies.....	814	613	484	298	(NA)	(NA)	32.8	68.2	173.2	(NA)	(NA)
Machinery, equipment, supplies..	16,798	12,647	9,556	6,425	(NA)	(NA)	32.9	75.8	161.4	(NA)	(NA)
Commercial, industry machines, equipment, supplies:											
Commercial machines equip...	1,445	1,010	660	635	(NA)	(NA)	43.1	118.9	127.6	(NA)	(NA)
Construction, mining, mach- inery, equipment.....	2,612	2,006	1,401	780	97	56	30.2	86.4	234.9	2,592.8	4,564.3
Industrial machinery, equip..	3,852	3,332	2,619	2,974	641	686	15.6	47.1	151.8	1,068.5	991.8
Industrial supplies.....	3,638	2,562	2,208				42.0	64.8			
Farm, garden machinery, equip.	909	741	535	481	59	58	22.7	69.9	89.0	1,440.7	1,467.2
Professional equip., supplies..	2,069	1,340	853	562	173	135	54.4	142.6	268.1	1,096.0	1,432.6
Service establishment equip- ment, supplies.....	1,414	1,040	904	743	269	166	36.0	56.4	90.3	425.7	751.8
Transportation equipment, supplies, except automotive..	859	616	376	250	65	50	39.4	128.5	243.6	1,221.5	1,618.0
Metals, minerals (except petroleum products, scrap).....	7,934	5,541	4,157	3,949	1,032	1,352	43.2	90.9	100.9	668.8	486.8
Coal.....	661	917	794	1,998	516	679	-27.9	-16.8	-66.9	28.1	-2.7
Metals service centers.....	4,266	4,624	3,363	1,951	516	673	57.3	116.2	272.8	1,309.5	980.7
Metals sales office.....	3,007										
Petroleum bulk stations, terminals.....	-	-	-	-	-	-	-	-	-	-	-
Scrap, waste materials.....	3,484	2,898	2,406	2,664	656	474	20.2	44.8	30.8	431.1	635.0
Iron, steel scrap.....	1,938	1,706	1,213	1,688	334	209	13.6	59.8	14.8	480.2	831.7
Waste materials.....	1,546	1,192	1,193	976	322	266	29.7	29.6	58.4	380.1	481.2
Tobacco, tobacco products.....	4,682	3,668	3,209	2,487	1,106	858	27.6	45.9	88.3	323.3	445.7
Beer, wine, distilled alcoholic beverages.....	8,195	6,530	5,687	4,050	1,249	-	25.5	44.1	102.3	556.1	-
Beer.....	3,385	2,731	2,311	1,525	502	-	23.9	46.5	122.0	574.3	-
Wine, distilled spirits.....	4,810	3,799	3,376	2,525	747	-	26.6	42.5	90.5	543.9	-
Paper, paper products, except wallpaper.....	4,715	3,564	2,915	1,847	554	674	32.3	61.7	155.3	751.1	599.6
Printing and writing paper....	1,812	3,013	2,545	1,670	508	607	20.7	43.8	119.1	620.3	502.8
Industrial and personal service paper.....	1,847										
Stationery, office supplies...	1,056	551	370	177	46	67	91.7	185.4	496.6	2,195.7	1,476.1
Furniture, home furnishings.....	3,400	2,510	2,082	1,249	373	495	35.5	63.3	172.2	811.5	586.9
Furniture (household, office)..	1,006	745	698	375	61	127	35.0	44.1	168.3	1,549.2	692.1
Home furnishings, floor coverings.....	2,394	1,765	1,384	874	312	368	35.6	73.0	173.9	667.3	550.5
Lumber, construction materials..	8,713	6,271	5,588	3,890	804	1,284	38.9	55.9	124.0	983.7	578.6
Lumber, millwork.....	5,676	4,220	3,806	2,756	487	773	34.5	49.1	106.0	1,065.5	634.3
Construction materials.....	3,037	2,051	1,782	1,134	317	511	48.1	70.4	167.8	858.0	494.3
Amusement, sporting goods.....	2,041	1,354	953	543	124	90	50.7	114.2	275.9	1,546.0	2,167.8
Books, periodicals, newspapers..	1,029	840	697	456	169	128	22.5	47.6	125.7	508.9	703.9
Farm supplies.....	2,395	1,704	1,575	1,197	334	590	40.6	52.1	100.0	617.1	305.9
Jewelry.....	1,101	848	825	725	234	355	29.8	33.5	51.9	370.5	210.1
Gifts, art goods, adv. novelties, specialties.....	636	559	4,906	3,231	1,275	2,283	13.8 18.9	69.1	156.8	550.7	263.4
Other products.....	7,660	6,444									

Standard Notes: - Represents zero. (NA) Not available. Minus sign (-) before number denotes decrease.

¹Data for Alaska and Hawaii included in 1963 but not in previous census years.

²Data for Alaska and Hawaii included in total but not in other figures for 1958.

³Establishments without paid employees included in 1929 and 1939 but not in subsequent census years.

WHOLESALE TRADE GEOGRAPHICALLY

Wholesale trade is measured geographically for census purposes according to the location of the establishment from which the business is conducted, and from which all of the sales, employment, payroll, etc., are credited accordingly, regardless of the size of the sales territory covered. All of the business of the wholesale establishments located in Chicago, for example, is credited to Chicago even though sales territories may extend into several States. Data for traveling salesmen are included with establishments from which they operate.

Regions and Geographic Divisions—Table 5 of the United States Summary, Chapter 1, presents comparative information, 1963 and 1958, by type of operation for regions, geographic divisions, and States. Table 6 of the same chapter presents information for regions and geographic divisions by kind of business.

States—Wholesale trade data are presented by kind of business for each of the 50 States and the District of Columbia in separate chapters of volume V of the 1963 Census of Business. These chapters are also available as separate reports in the BC63-WA series. State summaries are presented in table 5, chapter 1, by type of operation and in table 9, chapter 1, by kind of business. The accompanying text table E ranks the States by wholesale trade sales size in 1963, 1958, 1948, 1939, and 1929.

Measured in terms of 1963 sales for all types of operation combined, New York led all other States with \$66 billion, or 18.5 percent of the United States total. California was second with \$35 billion, or 9.9 percent of the total, followed by Illinois with 8.1 percent, Texas with 5.1 percent, and Ohio with 5.1 percent. Sales for these five States totaled \$167 billion, or 46.7 percent of the total for the country as a whole.

Among merchant wholesalers, New York, California, Illinois, and Texas also ranked one, two, three, and four, respectively, in 1963. Pennsylvania, however, ranked number five among merchants. Sales of merchant wholesalers in these five States totaled \$74 billion, or 46.8 percent of the national figure.

Some changes from 1958 to 1963 are noted for all types of operation combined in the ranking of the first ten States, with New York, California, and Illinois ranking one, two, and three, in that order, in both years. Texas, however,

moved up from number six position in 1958 to number four in 1963, while Pennsylvania dropped from number four to number six. Ohio was in fifth position in both census years. Michigan maintained its number seven position; New Jersey moved up from tenth to eighth; while Missouri and Massachusetts each dropped by one to ninth and tenth, respectively.

Some rather significant ranking changes are noted between 1929, the time of the first census of business, and 1963, the latest comparable information. Among all types of operation combined Florida moved up 17 positions from 30 to 13; Arizona 11 positions, from 44 to 33; North Carolina 9 positions, from 23 to 14; and New Jersey 8 positions, from 16 to 8. The District of Columbia and Oregon each moved up seven positions among the States. States dropping back five positions or more included Kansas, Nebraska, Iowa, Oklahoma, and South Dakota.

Standard Metropolitan Statistical Areas (SMSA)

—These areas are defined by an inter-agency committee, under the direction of the Federal Bureau of the Budget, for purposes of compiling and presenting a wide variety of data on a uniform area basis. Titles and definitions of the 217 areas in the United States, together with the 2 standard consolidated areas—New York, N.Y.—Northeastern New Jersey and Chicago, Ill.—Northwestern Indiana—established as of August 4, 1964, appear in appendix D of this volume. A comparative summary, 1963 and 1958, is given in chapter 1, table 7, for each of the areas. Data are presented by kind of business for each of the areas in its respective State report.

The accompanying text table F presents a comparative summary for 1963 and 1958 of the 50 largest SMSA's as measured by wholesale trade sales volume in 1963. Approximately one-half of the wholesale establishments in the country were located in these 50 SMSA's in 1963. These establishments accounted for 71.7 percent of wholesale trade sales, slightly larger than the 71.3 percent in 1958. In contrast, population of the areas represented only 43.4 percent of the Nation's total in 1960.

New York, N.Y., SMSA ranked first by a wide margin having 16.1 percent of the 1963 total, with Chicago, Ill., SMSA second, at 6.6 percent, and Los Angeles—Long Beach, Calif., SMSA third, at 4.8 percent of the national total. The New York and Chicago SMSA's recorded slight declines in the percent of national total of 1963 as compared with 1958.

TABLE E. Wholesale Trade Sales in 1963 by States, Ranked by Sales Size 1929 to 1963

States	All types of operations combined							Merchant wholesalers only						
	Sales, 1963 (\$1,000)	Rank						Sales, 1963 (\$1,000)	Rank					
		1963	1958	1954	1948	1939	1929		1963	1958	1954	1948	1939	1929
United States, total	358,386	-	-	-	-	-	-	157,392	-	-	-	-	-	-
New York.....	66,208	1	1	1	1	1	1	30,426	1	1	1	1	1	1
California.....	35,386	2	2	3	3	3	4	15,609	2	2	2	3	3	4
Illinois.....	29,135	3	3	2	2	2	2	10,848	3	3	3	2	2	2
Texas.....	18,305	4	6	6	6	8	8	9,035	4	4	4	6	7	6
Ohio.....	18,208	5	5	5	5	5	7	6,734	6	6	6	5	5	7
Pennsylvania.....	18,044	6	4	4	4	4	3	7,753	5	5	5	4	4	3
Michigan.....	14,055	7	7	7	8	9	9	5,224	8	7	7	9	9	9
New Jersey.....	12,769	8	10	10	11	11	16	6,057	7	8	10	11	11	13
Missouri.....	12,307	9	8	8	7	6	5	4,852	10	10	9	8	8	8
Massachusetts.....	10,392	10	9	9	9	7	6	4,855	9	9	8	7	6	5
Minnesota.....	8,390	11	11	11	10	10	10	3,449	12	12	11	10	10	10
Georgia.....	8,100	12	12	13	14	16	14	2,670	15	18	18	17	18	17
Florida.....	7,487	13	13	19	22	23	30	3,711	11	11	14	20	22	30
North Carolina.....	6,983	14	16	15	16	14	23	2,518	19	19	19	18	21	23
Tennessee.....	6,477	15	15	12	12	13	12	3,335	13	13	12	12	14	11
Indiana.....	6,452	16	14	14	15	12	18	2,731	14	14	13	14	13	16
Wisconsin.....	5,501	17	17	17	17	15	17	2,538	17	15	17	13	12	12
Washington.....	5,173	18	19	18	18	18	15	2,567	16	16	15	15	15	14
Iowa.....	4,724	19	18	16	13	17	13	1,751	24	21	20	19	20	19
Louisiana.....	4,598	20	20	20	20	19	20	2,372	20	17	16	16	16	22
Maryland.....	4,474	21	22	22	23	20	22	1,853	23	23	24	23	17	18
Oregon.....	4,448	22	23	24	25	26	29	2,537	18	20	21	21	25	29
Virginia.....	4,376	23	21	23	24	21	24	2,004	21	22	22	22	19	25
Colorado.....	3,623	24	25	27	29	27	26	1,558	27	29	29	30	30	28
Connecticut.....	3,476	25	28	29	30	30	28	1,872	22	24	23	26	24	27
Oklahoma.....	3,465	26	27	26	27	25	21	1,642	26	26	26	28	27	20
Nebraska.....	3,403	27	24	21	19	22	11	1,181	30	30	30	29	32	21
Alabama.....	3,395	28	26	25	28	29	25	1,669	25	25	25	27	26	24
Kansas.....	3,390	29	30	30	21	28	19	1,558	28	27	28	24	29	15
Kentucky.....	3,211	30	29	28	26	24	27	1,510	29	28	27	25	23	26
District of Columbia.....	2,059	31	31	31	31	31	38	887	34	33	32	32	28	37
South Carolina.....	1,993	32	32	32	33	32	34	1,062	31	31	31	33	35	34
Arizona.....	1,791	33	35	40	44	45	44	1,014	32	34	37	40	41	42
Mississippi.....	1,787	34	33	33	34	35	31	1,003	33	32	34	34	36	35
Arkansas.....	1,546	35	37	35	36	34	32	847	35	36	35	35	33	32
Utah.....	1,470	36	36	36	38	37	40	667	38	38	38	37	38	38
West Virginia.....	1,396	37	34	34	32	33	33	763	36	35	33	31	31	31
North Dakota.....	1,220	38	39	37	35	38	36	366	43	41	43	42	40	40
Rhode Island.....	1,199	39	38	(NA)	39	36	35	695	37	37	36	36	34	33
Delaware.....	1,090	40	42	38	42	40	42	259	48	47	47	47	46	47
Maine.....	979	41	41	42	41	39	39	539	39	39	39	38	37	36
South Dakota.....	975	42	40	39	37	41	37	279	47	45	44	43	43	41
Montana.....	844	43	43	41	40	42	41	378	42	43	42	41	39	39
New Mexico.....	779	44	45	45	46	46	47	493	40	40	41	44	44	46
Idaho.....	779	45	44	44	45	43	43	329	44	44	45	45	42	44
Hawaii.....	735	46	46	43	43	44	(NA)	395	41	42	40	39	(NA)	(NA)
New Hampshire.....	505	47	47	46	47	47	45	306	45	46	46	46	47	45
Nevada.....	390	48	50	49	50	50	49	299	46	48	48	50	49	49
Vermont.....	264	49	48	48	48	48	46	152	49	49	50	49	45	43
Wyoming.....	249	50	49	47	49	49	48	134	50	50	49	48	48	48
Alaska.....	181	51	51	50	51	51	(NA)	106	51	51	51	51	(NA)	(NA)

- Represents zero. (NA) Not available.

**TABLE F. 50 Largest Standard Metropolitan Statistical Areas by
Wholesale Trade Sales: 1963 and 1958**

Standard metropolitan statistical areas ranked by 1963 wholesale trade sales	Establishments		Sales, all types of wholesale establishments				Rank		
	1963	1958	1963		1958		Wholesale trade		Popu- lation 1960
			Amount (\$1,000)	Percent of U.S. total	Amount (\$1,000)	Percent of U.S. total	1963	1958	
United States, total.....	308,177	287,043	358,386	100.0	285,727	100.0	(X)	(X)	(X)
50 largest standard metropol- itan statistical areas, total	159,832	148,860	257,113	71.7	203,696	71.3	(X)	(X)	(X)
New York, N.Y.....	31,368	31,880	57,562	16.1	47,770	16.7	1	1	1
Chicago, Ill.....	12,206	11,546	23,682	6.6	19,284	6.7	2	2	3
Los Angeles-Long Beach, Calif.....	12,216	10,916	17,138	4.8	12,710	4.4	3	3	2
Philadelphia, Pa.-N.J.....	7,476	7,175	10,252	2.9	8,827	3.1	4	4	4
Detroit, Mich.....	5,643	5,231	9,952	2.8	8,252	2.9	5	5	5
San Francisco-Oakland, Calif.....	5,804	5,183	9,901	2.8	7,418	2.6	6	6	6
Boston, Mass.....	5,809	5,638	8,192	2.2	6,905	2.4	7	7	7
St. Louis, Mo.-Ill.....	3,853	3,658	6,582	1.8	5,251	1.8	8	8	9
Minneapolis-St. Paul, Minn.....	3,160	2,927	6,565	1.8	4,942	1.7	9	9	14
Cleveland, Ohio.....	3,665	3,534	6,323	1.8	4,899	1.7	10	10	11
Atlanta, Ga.....	2,821	2,321	5,733	1.6	3,999	1.4	11	13	24
Dallas, Tex.....	3,249	2,712	5,647	1.6	4,030	1.4	12	12	20
Kansas City, Mo.-Kans.....	2,513	2,422	5,070	1.4	3,741	1.3	13	14	22
Newark, N.J.....	3,335	2,986	5,058	1.4	3,495	1.3	14	16	13
Pittsburg, Pa.....	3,440	3,362	4,490	1.3	4,513	1.6	15	11	8
Houston, Tex.....	2,829	2,421	4,485	1.3	3,640	1.3	16	15	16
Cincinnati, Ohio-Ky.-Ind.....	2,272	2,137	4,043	1.2	3,308	1.1	17	17	21
Paterson-Clifton-Passaic, N.J.....	2,237	1,672	3,649	1.0	1,720	0.6	18	30	18
Memphis, Tenn.-Ark.....	1,422	1,278	3,597	1.0	2,531	0.9	19	20	41
Washington, D.C.-Md.-Va.....	2,005	1,729	3,478	1.0	2,234	0.8	20	26	10
Portland, Oreg.-Wash.....	2,049	1,881	3,465	1.0	2,470	0.9	21	23	28
Baltimore, Md.....	2,333	2,261	3,150	0.9	2,681	0.9	22	18	12
Seattle-Everett, Wash.....	2,574	2,408	3,147	0.9	2,565	0.9	23	19	19
Milwaukee, Wis.....	2,316	2,134	2,956	0.8	2,511	0.9	24	21	17
Denver, Colo.....	2,273	1,891	2,941	0.8	2,409	0.9	25	24	26
Buffalo, N.Y.....	2,056	1,969	2,897	0.8	2,386	0.8	26	25	15
Charlotte, N.C.....	1,214	1,000	2,811	0.8	1,764	0.6	27	29	92
Indianapolis, Ind.....	1,784	1,674	2,779	0.8	2,208	0.8	28	27	33
New Orleans, La.....	1,801	1,738	2,655	0.7	2,495	0.8	29	22	27
Omaha, Nebr.-Iowa.....	1,009	987	2,144	0.6	1,920	0.7	30	28	56
Jacksonville, Fla.....	986	856	2,002	0.6	1,357	0.5	31	33	58
Miami, Fla.....	2,360	1,949	1,829	0.5	1,451	0.5	32	31	25
Birmingham, Ala.....	1,074	979	1,595	0.4	1,449	0.5	33	32	40
Louisville, Ky.-Ind.....	1,177	1,079	1,594	0.4	1,264	0.5	34	34	32
Oklahoma City, Okla.....	1,162	1,043	1,514	0.4	1,103	0.4	35	40	50
Richmond, Va.....	861	781	1,491	0.4	1,176	0.4	36	37	60
Columbus, Ohio.....	1,143	1,040	1,464	0.4	1,128	0.4	37	38	36
Syracuse, N.Y.....	1,091	958	1,377	0.4	1,185	0.4	38	36	47
Phoenix, Ariz.....	1,371	1,028	1,363	0.4	885	0.3	39	45	37
Salt Lake City, Utah.....	1,085	874	1,223	0.3	922	0.3	40	43	62
Tampa-St. Petersburg, Fla.....	1,428	1,158	1,213	0.3	919	0.3	41	44	31
Providence-Pawtucket-Warwick, R.I.- Mass.....	1,439	1,322	1,213	0.3	1,004	0.4	42	39	29
Fort Worth, Tex.....	1,021	875	1,166	0.3	848	0.3	43	48	46
Hartford, Conn.....	1,054	931	1,141	0.3	841	0.3	44	49	48
Rochester, N.Y.....	1,179	1,084	1,132	0.3	922	0.3	45	42	43
Jersey City, N.J.....	1,068	1,053	1,121	0.3	1,217	0.4	46	35	42
Toledo, Ohio-Mich.....	1,000	1,005	1,096	0.3	868	0.3	47	46	57
San Jose, Calif.....	843	598	1,088	0.3	634	0.2	48	62	39
Akron, Ohio.....	754	649	1,079	0.3	785	0.3	49	51	49
Albany-Schenectady-Troy, N.Y.....	1,004	927	1,068	0.3	860	0.3	50	47	38

Ranking the areas by wholesale sales sizes, it is noted that the first 10 maintained the same order in 1963 as in 1958. Nineteen of the 50 areas moved up in rank by 1 position or more with San Jose, Calif., recording the largest increase, from 62 in 1958 to 48 in 1963. Other areas increasing their rank by 6

positions or more included Paterson-Clifton-Passaic, N.J., from 30 to 18; Washington, D.C.-Md.-Va., from 26 to 20; and Phoenix, Ariz., from 45 to 39. San Jose, Calif., and Akron, Ohio, were among the first 50 in 1963, but not in 1958.

TABLE G. 50 Largest Counties by Wholesale Trade Sales: 1963 and 1958

County, ranked by 1963 wholesale trade sales	Establishments		Sales, all types of wholesale establishments				Rank			
	1963	1958	1963		1958		Wholesale trade			Population
			Amount (\$1,000)	Percent of U.S. total	Amount (\$1,000)	Percent of U.S. total	1963	1958	1929	
United States, total..	308,177	287,043	358,386	100.0	285,727	100.0	(X)	(X)	(X)	(X)
50 largest Counties, total.....	131,455	125,104	226,179	63.1	181,359	63.5	(X)	(X)	(X)	(X)
New York County, N.Y.(coexten- sive with Manhattan borough, New York City).....	19,869	21,899	46,561	13.0	39,085	13.7	1	1	1	7
Cook County, Ill.....	11,100	10,626	22,628	6.3	18,747	6.5	2	2	2	2
Los Angeles County, Calif.....	12,216	10,916	17,138	4.8	12,710	4.4	3	3	8	1
Wayne County, Mich.....	4,415	4,388	8,296	2.3	7,634	2.7	4	4	6	3
Cuyahoga County, Ohio.....	3,470	3,373	6,207	1.7	4,828	1.7	5	6	11	8
Philadelphia County, Pa. (coextensive with city).....	4,512	5,007	6,100	1.7	6,081	2.1	6	5	4	5
Dallas County, Tex.....	3,113	2,569	5,592	1.6	3,980	1.4	7	10	13	17
San Francisco County, Calif. (coextensive with city).....	2,991	3,029	5,279	1.5	4,916	1.7	8	7	5	29
Hennepin County, Minn.....	2,231	2,060	4,726	1.3	3,487	1.2	9	13	12	24
Fulton County, Ga.....	2,206	1,949	4,630	1.3	3,353	1.2	10	14	24	52
Suffolk County, Mass.....	3,178	3,694	4,575	1.3	4,771	1.6	11	8	3	26
Harris County, Tex.....	2,829	2,421	4,485	1.2	3,640	1.3	12	12	23	12
St. Louis City, Mo. (not part of any County).....	2,320	2,505	4,112	1.1	3,840	1.3	13	11	9	28
Allegheny County, Pa.....	2,831	2,792	4,074	1.1	4,183	1.4	14	9	7	9
Hamilton County, Ohio.....	1,993	1,895	3,896	1.1	3,201	1.1	15	15	14	23
Jackson County, Mo.....	1,828	1,889	3,584	1.0	2,886	1.0	16	17	10	45
Shelby County, Tenn.....	1,374	1,233	3,564	1.0	2,518	.9	17	18	18	44
Multnomah County, Oreg.....	1,707	1,663	3,111	.9	2,316	.8	18	22	28	56
King County, Wash.....	2,373	2,237	3,033	.8	2,478	.8	19	20	21	19
Queens County, N.Y. (coexten- sive with Queens borough, New York City).....	2,315	2,056	2,851	.8	3,023	1.0	20	16	43	6
Milwaukee County, Wis.....	2,020	1,947	2,813	.8	2,439	.8	21	21	22	15
Mecklenburg County, N.C.....	1,161	954	2,783	.8	1,746	.6	22	30	47	108
Erie County, N.Y.....	1,862	1,778	2,775	.8	2,258	.8	23	24	17	14
Essex County, N.J.....	2,088	2,080	2,754	.8	2,257	.8	24	25	26	21
Bergen County, N.J.....	1,396	966	2,708	.8	1,127	.4	25	40	291	27
Denver County, Colo. (coex- tensive with city).....	1,815	1,615	2,692	.7	2,236	.8	26	26	27	64
Baltimore City, Md. (not part of any County).....	1,906	1,995	2,682	.7	2,513	.9	27	19	19	18
Marion County, Ind.....	1,543	1,457	2,648	.7	2,130	.7	28	28	25	32
Kings County, N.Y. (coexten- sive with Brooklyn borough, New York City).....	3,495	3,563	2,553	.7	2,282	.8	29	23	16	4
Alameda County, Calif.....	1,574	1,379	2,551	.7	1,724	.7	30	31	53	22
Middlesex County, Mass.....	1,751	1,398	2,247	.6	1,535	.6	31	32	52	13
Westchester County, N.Y.....	1,293	1,001	2,218	.6	1,045	.4	32	44	81	25
Montgomery County, Pa.....	1,138	749	2,164	.6	861	.3	33	53	227	57
Union County, N.J.....	1,003	718	2,159	.6	1,136	.4	34	39	109	61
Orleans Parish, La. (coexten- sive with New Orleans city)..	1,408	1,486	2,026	.6	2,171	.8	35	27	20	43
Douglas County, Nebr.....	896	875	2,009	.6	1,820	.7	36	29	15	89
Duval County, Fla.....	986	856	2,002	.6	1,357	.5	37	35	49	66

See footnotes at end of table.

Figure 3

T Percent Wholesale Trade Sales: 1963

█ Percent Population: 1960

BY POPULATION SIZE GROUP

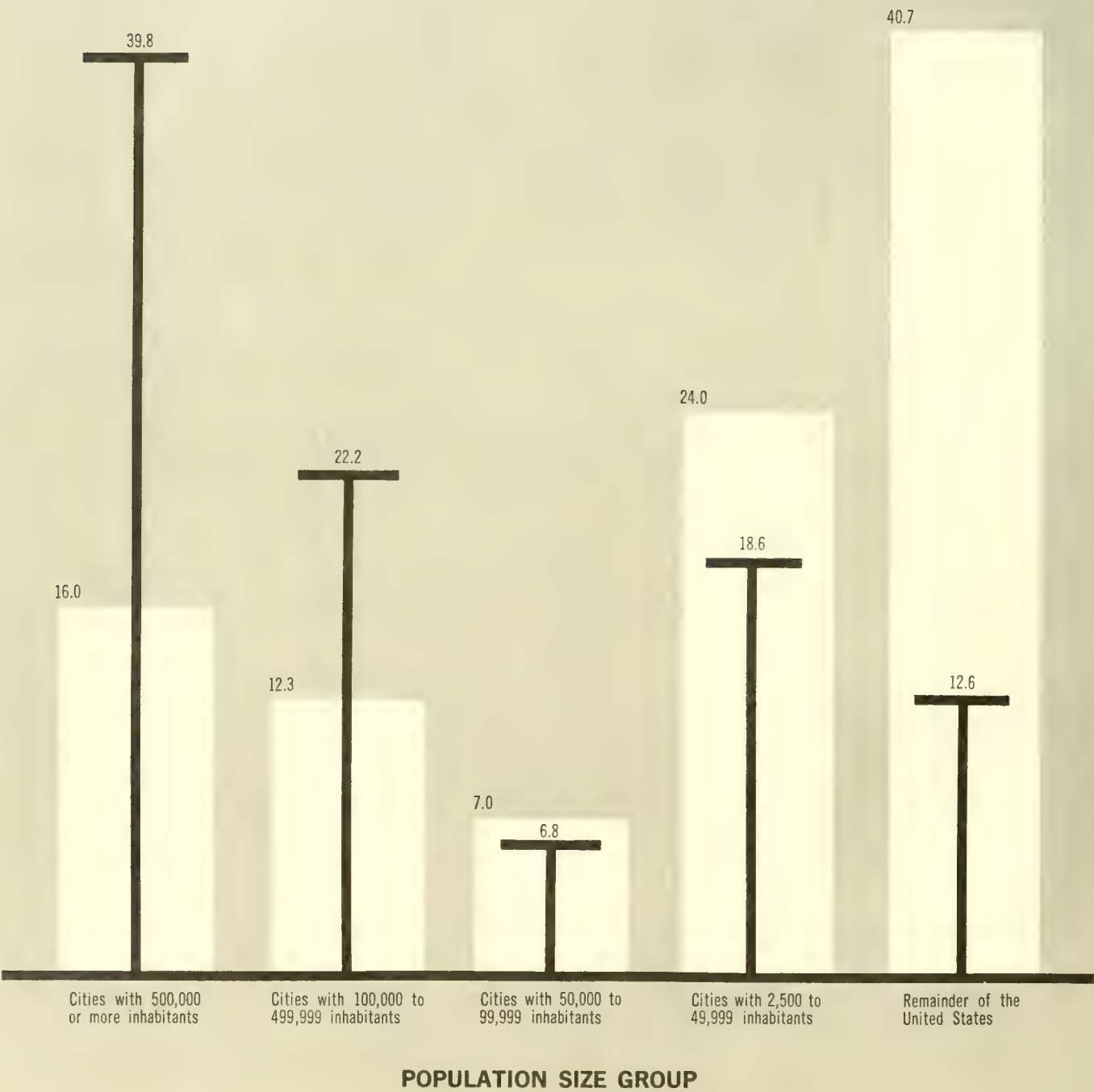


TABLE G. 50 Largest Counties by Wholesale Trade Sales: 1963 and 1958—Continued

County, ranked by 1963 wholesale trade sales	Establishment		Sales, all types of wholesale establishments				Rank			
	1963	1958	1963		1958		Wholesale trade			Population
			Amount (\$1,000)	Percent of U.S. total	Amount (\$1,000)	Percent of U.S. total	1963	1958	1929	
50 largest Counties-- Continued										
Nassau County, N.Y.....	2,152	1,339	1,950	.5	1,036	.4	38	45	133	11
Dade County, Fla.....	2,360	1,949	1,829	.5	1,451	.5	39	33	125	20
St. Louis County, Mo.....	888	538	1,815	.5	749	.3	40	62	619	30
San Mateo County, Calif.....	827	460	1,692	.5	547	.2	41	81	222	67
Jefferson County, Ala.....	1,074	979	1,595	.4	1,449	.6	42	34	35	42
Jefferson County, Ky.....	1,069	982	1,550	.4	1,233	.4	43	36	33	46
Oklahoma County, Okla.....	1,089	979	1,470	.4	1,084	.4	44	43	29	68
Franklin County, Ohio.....	1,068	969	1,431	.4	1,095	.4	45	42	37	36
Oakland County, Mich.....	893	607	1,379	.4	443	.1	46	83	250	33
Maricopa County, Ariz.....	1,371	1,028	1,363	.4	885	.3	47	51	100	38
Onondaga County, N.Y.....	984	850	1,319	.4	1,151	.4	48	38	48	71
Richmond city, Va. (not part of any County).....	742	702	1,302	.4	1,119	.4	49	41	36	142
Ramsey County, Minn.....	732	704	1,258	.4	863	.3	50	52	40	72

Standard Notes: - Represents zero.
available. (X) Not applicable.

(D) Withheld to avoid disclosing figures for individual companies.

(NA) Not

Cities and Counties—Data on wholesale trade, 1963, are presented by counties and for cities and other urban places of 5,000 inhabitants or more in table 4 of each State chapter, Volume V, 1963 Census of Business. Table 6 of the State chapters presents information for counties with 100 wholesale establishments by kind of business. Table 8 of the United States Summary Chapter, chapter 1, presents summary information, 1963 and 1958, on establishments, sales, payroll, and employees for the 100 counties with the largest 1963 wholesale trade payroll. The accompanying text table G ranks the 50 largest wholesale counties by 1963 sales and shows their 1960 population together with rankings for previous business census years.

As shown in the accompanying text table G, New York County ranked first with 13.0 percent of wholesale trade of the country, followed by Cook County, Ill., with 6.3 percent, Los Angeles County, 4.8 percent, and Wayne County, Mich., 2.3 percent. Over one-fourth of the wholesale business of the United States is conducted by establishments located in these four counties.

New York County ranked first in wholesale sales, but seventh in population. Los Angeles County, Calif., however, ranked first in population but third in wholesale trade.

Comparing rankings in 1963 and 1929 many changes are noted. New York and Cook Counties have consistently maintained their number one and number two positions, respectively. Los Angeles County moved up from eighth to third in wholesale trade. Twelve counties in the first 50 in the 1963 census were not included in the 50 largest in 1929.

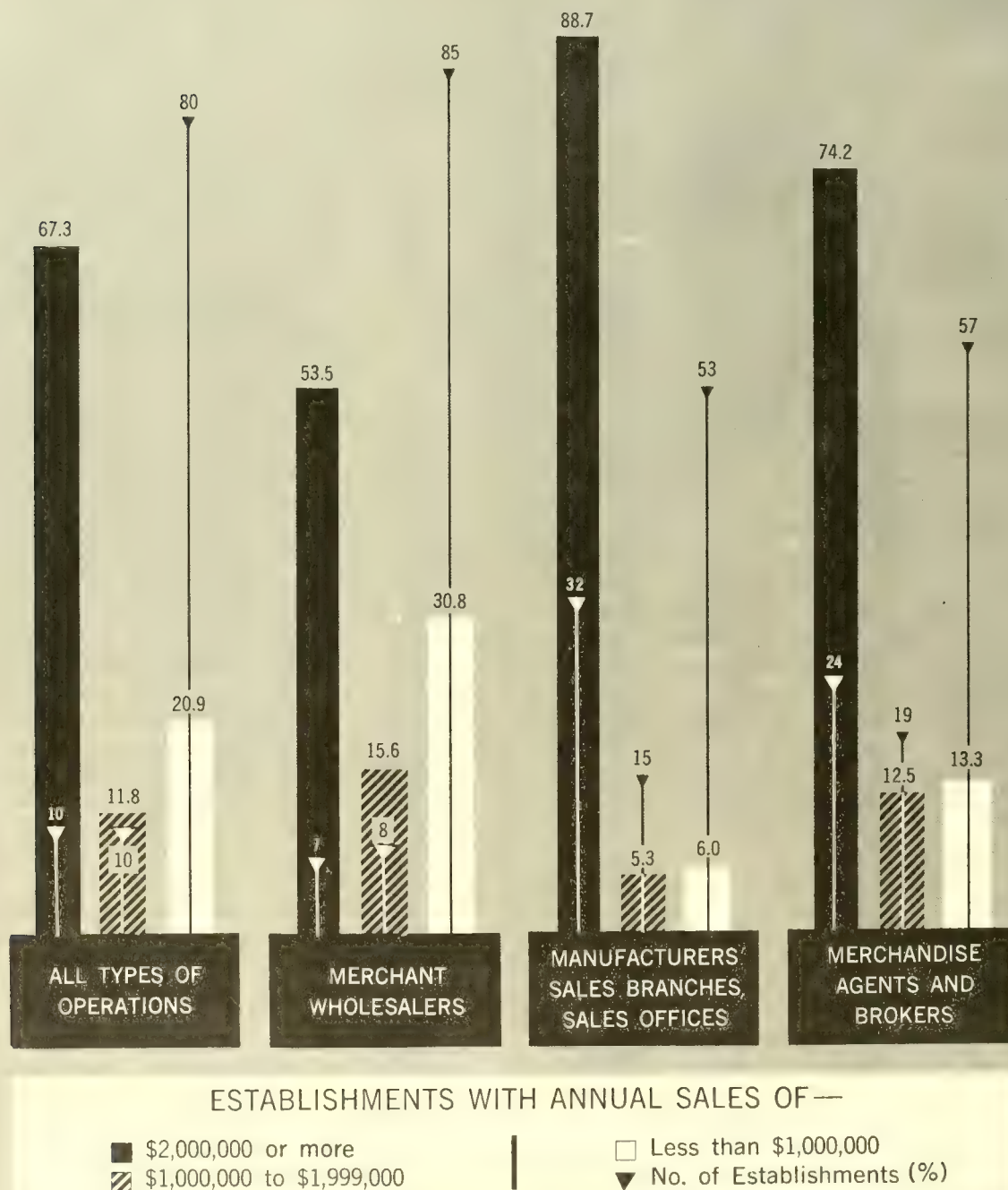
City size—Wholesale establishments are classified in chapter 1, table 11, by city-size groups according to the 1960 population of the city in which the establishments were located. An establishment is classified as inside or outside a city according to its street address and other evidence on its census return, and all of its business is credited to the area, regardless of how widespread its sales activities.

Five cities—New York, Chicago, Los Angeles, Philadelphia, and Detroit—were in the million-and-over population bracket in 1960. The five cities accounted for 25.9 percent of wholesale trade sales in 1963 but only 9.8 percent of the population in 1960. Cities of 100,000 inhabitants or more accounted for over three-fifths (62 percent) of wholesale sales but only 28.5 percent of the population. Establishments in rural, suburban, or other areas outside incorporated places of 2,500 inhabitants or less accounted for about two-fifths (36.0 percent) of the Nation's population but only 12.6 percent of wholesale sales.

Figure 4

SALES SIZE Wholesale Trade

The Percent of Sales Volume and of Number of Establishments, UNITED STATES: 1963 By Major Sales Size Groups



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

TABLE H. Wholesale Trade, by City Size—United States: 1963

City size	Population, as a percent of U.S. total 1960	Wholesale trade establishments (number)	Sales, wholesale trade all types of establishments		Payroll, entire year		Paid employees	
			Amount (\$1,000)	Percent of U.S. total	Amount (\$1,000)	Percent of U.S. total	Week ended Nov. 15 (number)	Percent of U.S. total
United States total.....	100.0	308,177	358,386	100.0	18,101	100.0	3,088,706	100.0
Cities with--								
1,000,000 inhabitants or more.....	9.8	51,101	92,780	25.9	4,026	22.2	588,168	19.1
500,000 to 999,999 inhabitants.....	6.2	31,177	49,853	13.9	2,545	14.1	401,694	13.0
250,000 to 499,999 inhabitants.....	6.0	30,348	46,797	13.1	2,400	13.2	397,630	12.9
100,000 to 249,999 inhabitants.....	6.5	28,460	32,604	9.1	1,941	10.7	336,675	10.9
50,000 to 99,999 inhabitants.....	7.7	24,551	24,513	6.8	1,495	8.3	260,478	8.4
25,000 to 49,999 inhabitants.....	8.3	23,783	21,262	5.9	1,249	6.9	229,043	7.4
10,000 to 24,999 inhabitants.....	9.8	27,806	23,305	6.5	1,229	6.8	235,574	7.6
2,500 to 9,999 inhabitants.....	9.7	31,100	22,105	6.2	1,106	6.1	225,592	7.3
2,499 inhabitants or less.....	36.0	59,851	45,167	12.6	2,110	11.7	413,852	13.4

SIZE OF WHOLESALE ESTABLISHMENTS

Wholesale establishments for 1963 are classified by size in chapter 2: sales size, employment size, city size, and single-units and multi-units (firm size).

Sales size—A concentration of sales is noted in the upper sales size brackets in contrast to establishment counts which tend to concentrate in the lower sales sizes. For example, 1,861 establishments, 0.6 percent of the total number of all wholesale establishments, each reported 1963 sales of \$20 million or more. These 1,861 establishments accounted for 26.4 percent of total wholesale trade sales. In addition, establishments in the \$10 to \$20 million annual sales bracket contributed only 0.9 percent of the number of places of business, but they ac-

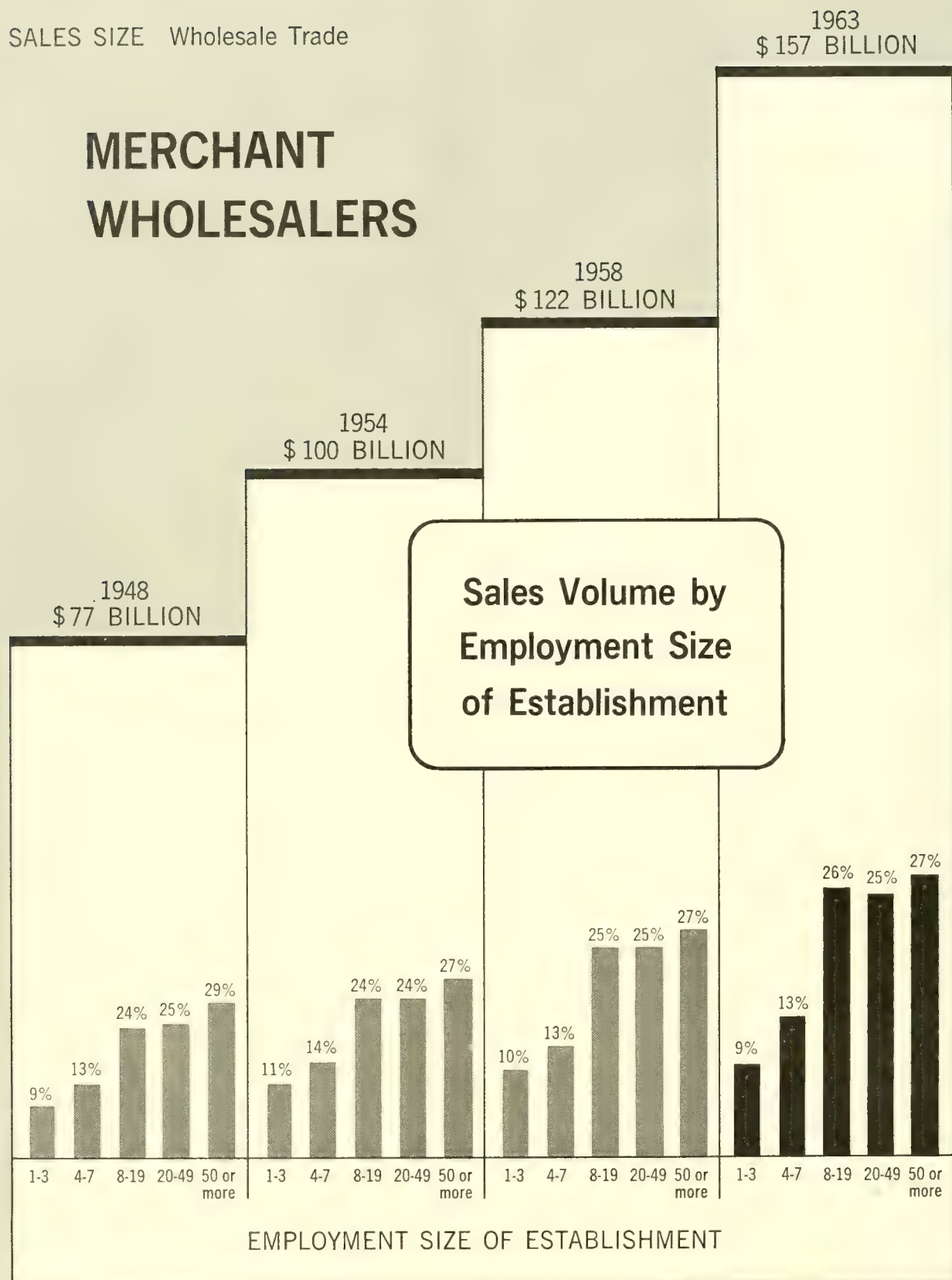
counted for 10.7 percent of sales. Thus 1.5 percent of the establishments—those with the largest sales volume—accounted for over 37 percent of total sales. In contrast, 115,354 establishments reported 1963 sales of less than \$200,000 each. These smaller establishments contributed 37.4 percent of the total number but only 3.1 percent of sales.

The 1,861 establishments with sales of \$20 million or more included 478 merchant wholesalers, 1,028 manufacturers' sales branches and sales offices, 259 merchandise agents and brokers, and 96 other types (petroleum terminals and farm products assemblers). This same general pattern is noted for each of the major type-of-operation groups; i.e., a small number of establishments in the upper sales-size brackets accounting for a very large percentage of sales.

TABLE J. Sales Size of Establishments—United States: 1963

Sales size of establishment	Establishment		Sales	
	Number	Percent of total	Amount (\$1,000)	Percent of total
United States total.....	308,177	100.0	358,385	100.0
Establishments operated entire year with annual sales of--				
\$20,000,000 or more.....	1,861	0.6	94,479	26.4
\$10,000,000 to \$19,999,999.....	2,805	0.9	38,350	10.7
\$5,000,000 to \$9,999,999.....	6,657	2.2	45,774	12.8
\$1,000,000 to \$4,999,999.....	50,710	16.5	104,777	29.2
\$500,000 to \$999,999.....	46,101	15.0	32,589	9.1
\$200,000 to \$499,999.....	74,321	24.1	24,002	6.7
Less than \$200,000.....	115,354	37.4	11,025	3.1
Establishments not operated entire year.....	10,368	3.4	7,389	2.1

Figure 5



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

Merchant wholesalers, all kinds of business combined, classified by sales-size groups and comparing 1963, 1958, and 1954, show upward movement in size brackets, partly reflecting the effect of increases in the level of wholesale sources and partly the growth in the physical volume of business. Establishments in the \$5 million-and-over sales bracket reported 29.5 per cent of total sales for this type group in 1954, 31.0 percent in 1958, and 33.9 percent in 1963. At the other extreme, establishments in the less-than \$200,000 annual sales bracket accounted for 7.0 percent in 1954, 6.3 percent in 1958, and 5.2 percent in 1963.

Operating expenses (including payroll), expressed as a percentage of sales, bears an in-

verse relationship to sales size, as establishments in the larger annual sales volume brackets recorded smaller expense ratios. This trend is consistent from smaller to larger sales brackets for each of the three census years covered in the accompanying text table K. Operating expenses in general showed a small increase for 1954, 1958, and 1963.

Payroll, expressed as a percentage of sales, shows the same general trend as operating expenses of which it is the major part. Payroll ratios have increased, generally, for the three census years 1954, 1958, and 1963; with larger sales-size brackets recording smaller payroll-to-sales ratios.

TABLE K. **Merchant Wholesaler by Sales Size-United States: 1963, 1958, and 1954**

Sales size of establishment	Sales as percent of total			Operating expenses as percent of sales			Payroll as percent of sales		
	1963	1958	1954	1963	1958	1954	1963	1958	1954
United States total.....	100.0	100.0	100.0	13.5	13.4	13.2	7.3	6.8	6.9
Establishment operated entire year.....	97.5	98.6	98.5	13.4	13.3	13.1	7.3	6.8	6.9
With annual sales of-									
\$10,000,000 or more.....	22.5	19.1	18.4	5.8	6.4	5.7	3.0	3.0	3.0
\$5,000,000 to \$9,999,000.....	11.4	11.9	11.1	10.4	9.9	9.3	5.7	5.1	5.3
\$2,000,000 to \$4,999,000.....	19.6	19.4	19.7	12.8	12.4	11.5	7.0	6.4	6.4
\$1,000,000 to \$1,999,000.....	15.6	16.6	16.5	15.5	14.5	13.8	8.5	7.6	7.6
\$500,000 to \$999,000.....	12.8	13.8	13.8	18.1	16.6	16.6	9.9	8.7	8.6
\$300,000 to \$499,000.....	6.6	7.4	7.6	20.4	18.3	18.9	11.2	9.5	9.6
\$200,000 to \$299,000.....	3.7	4.1	4.4	21.6	19.5	20.5	11.7	10.0	10.3
\$100,000 to \$199,000.....	3.5	4.1	4.5	23.0	20.6	22.5	12.3	13.9	11.1
Less than \$100,000.....	1.7	2.2	2.5	25.1	28.9	26.9	13.1	12.0	13.0
Establishment not operated entire year.	2.5	1.4	1.5	15.8	15.0	14.3	7.6	6.6	6.9

Employment Size — Wholesale establishments are tabulated by employment-size classes in chapter 2, tables 7, 8, and 9, based on the number of paid employees as of mid-November. A high concentration of establishments is noted in the smaller employment-size brackets with 62 thousand places of business having only one paid employee and 75 thousand with two or three employees, or 137 thousand (45 percent of the total) having fewer than 4 employees.

Measured in terms of number of paid employees per establishment, little change is noted in the period 1948 through 1963. The average number of employees for all types of establishments combined dropped from 10.7 per place of business in 1948 to 10.2 in 1954, to 9.8 in 1958, then rose slightly to 10.0 in 1963. Measured in terms of percentage of total sales, establishments with only one paid employee contributed 3.8 percent of sales in 1963 compared with 5.2 percent in 1954.

Those with 2 or 3 employees accounted for 7.5 percent in 1963 compared to 9.2 percent in 1948.

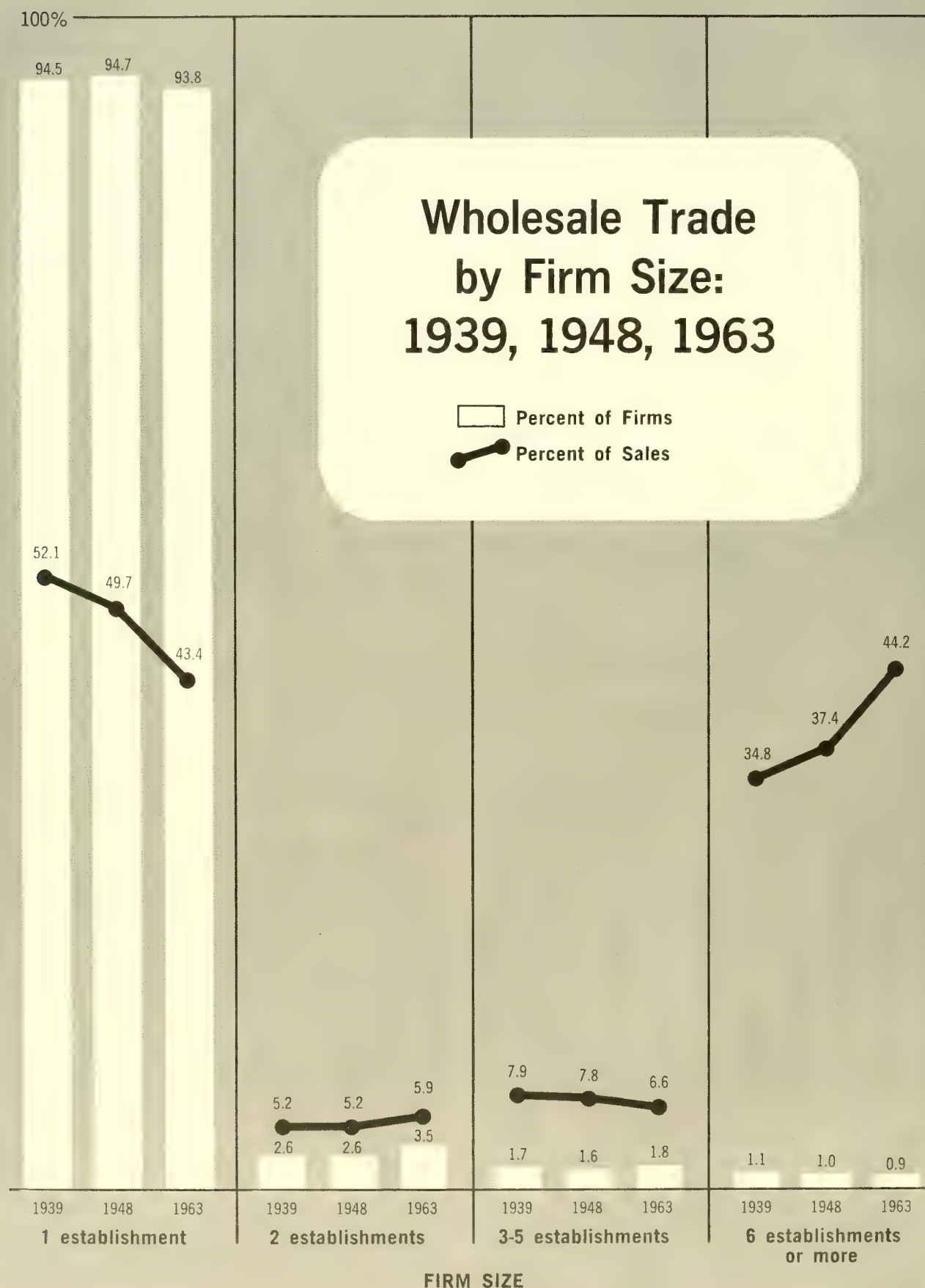
In both 1958 and 1963 the establishments having 50 or more employees were about 2.8 percent of the total number of establishments. In 1958 they accounted for 27.8 percent of total sales compared with 29.1 percent in 1963. The sales per establishment of this group climbed from \$9.8 million in 1958 to \$12 million in 1963.

A somewhat similar trend is noted among merchant wholesalers where the average number of paid employees per establishment, for all kinds of business combined, declined from 11.2 in 1948 to 10.1 in 1954, to 9.7 in 1958, then rose slightly to 9.9 in 1963. Average annual sales per employee, however, recorded consistent increases—from \$53 thousand in 1948 to \$61 thousand in 1954, to \$66 thousand in 1958, and to \$76 thousand in 1963.

Figure 6

SALES SIZE, EMPLOYMENT SIZE, SINGLE UNITS AND MULTIUNITS

Wholesale Trade



1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

TABLE L. **Employee Size of Establishments—United States: 1948 to 1963**

Employee size (mid-numbers)	Establishment 1963 (number)	Sales as percent of total				Payroll as percent of total			
		1963	1958	1954	1948	1963	1958	1954	1948
United States total.....	308,177	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1 employee.....	62,424	3.8	4.4	5.2	3.6	2.0	1.9	2.0	1.2
2 to 3 employees.....	75,000	7.5	8.5	8.5	9.2	5.2	5.3	4.9	4.8
4 to 7 employees.....	70,976	12.8	13.3	13.7	14.7	11.6	11.6	11.2	10.8
8 to 19 employees.....	64,235	23.0	23.4	22.0	22.2	24.8	24.0	22.8	21.7
20 to 49 employees.....	26,838	23.8	22.6	23.1	22.0	25.8	25.8	25.5	24.9
50 employees or more.....	8,704	29.1	27.8	27.5	28.3	30.6	31.4	33.6	36.6

Firm Size — Firms or companies engaged in wholesale trade are classified in tables 12 and 13 of chapter 2 according to the total number of wholesale establishments operated by them at the end of 1963.

The 308,177 wholesale establishments were operated by 231,557 different firms, of which 217,309 firms or 93.8 percent operated only one wholesale place of business. These single-wholesale-establishment firms operated 70.5

percent of the places of business but contributed only 43.4 percent of 1963 sales of all wholesale establishments. Each of 8,018 firms, or 3.5 percent of the total number, operated two wholesale establishments. They accounted for 5.9 percent of sales. At the other extreme, 360 firms, or 0.2 percent of the total number, each operated 26 establishments or more; but these 0.2 percent accounted for one-third (32.7 percent) of all wholesale trade sales.

TABLE M. **Wholesale Trade by Firm Size—United States: 1963**

Firm size	Firms (number)	Establishments		Sales	
		Number	Percent of total	Amount (\$1,000)	Percent of total
United States, total.....	231,557	308,177	100.0	358,385,749	100.0
1 establishment.....	217,309	217,309	70.5	155,360,810	43.3
2 establishments.....	8,018	16,036	5.2	21,135,238	5.9
3 to 5 establishments.....	4,257	15,064	4.9	23,643,265	6.6
6 to 10 establishments.....	1,024	7,571	2.5	16,432,318	4.6
11 to 25 establishments.....	589	9,473	3.1	24,564,347	6.8
26 to 50 establishments.....	187	6,493	2.1	25,293,613	7.1
51 establishments or more.....	173	36,231	11.7	91,956,158	25.7

Table N presents a summary of sales of single units and multiunits by type of operation where it is noted that firms operating only one establishment accounted for 64.4 percent of the total business of merchant wholesalers and 75.9 percent for merchandise agents and brokers. Among manufacturers' sales branches and sales offices, however, they accounted for only 2.4 percent of total sales.

At the other extreme, firms with 51 wholesale establishments or more at the end of 1963 accounted for only 6 percent of the sales of merchant wholesalers and only 2 percent for merchandise agents and brokers;

but they contributed over one-half—56.8 percent—of the sales of manufacturers' sales branches and sales offices.

The pattern among assemblers of farm products is similar to that of merchant wholesalers and of merchandise agents and brokers, with firms operating only one or two establishments predominating in sales, accounting for 72.2 percent, while firms with 26 or more establishments contributed only 9.1 percent of the total. Petroleum bulk plants and terminals, on the other hand, are more like manufacturers' sales branches and sales offices, in that firms operating 26 or more establishments accounted for 68.8 percent of the total.

RECEIVABLES AND BAD-DEBT LOSSES — Wholesale Trade

MERCHANT WHOLESALERS

**End-of-Year Receivables as a Percent of Sales,
for Selected Kinds of Business: 1963**

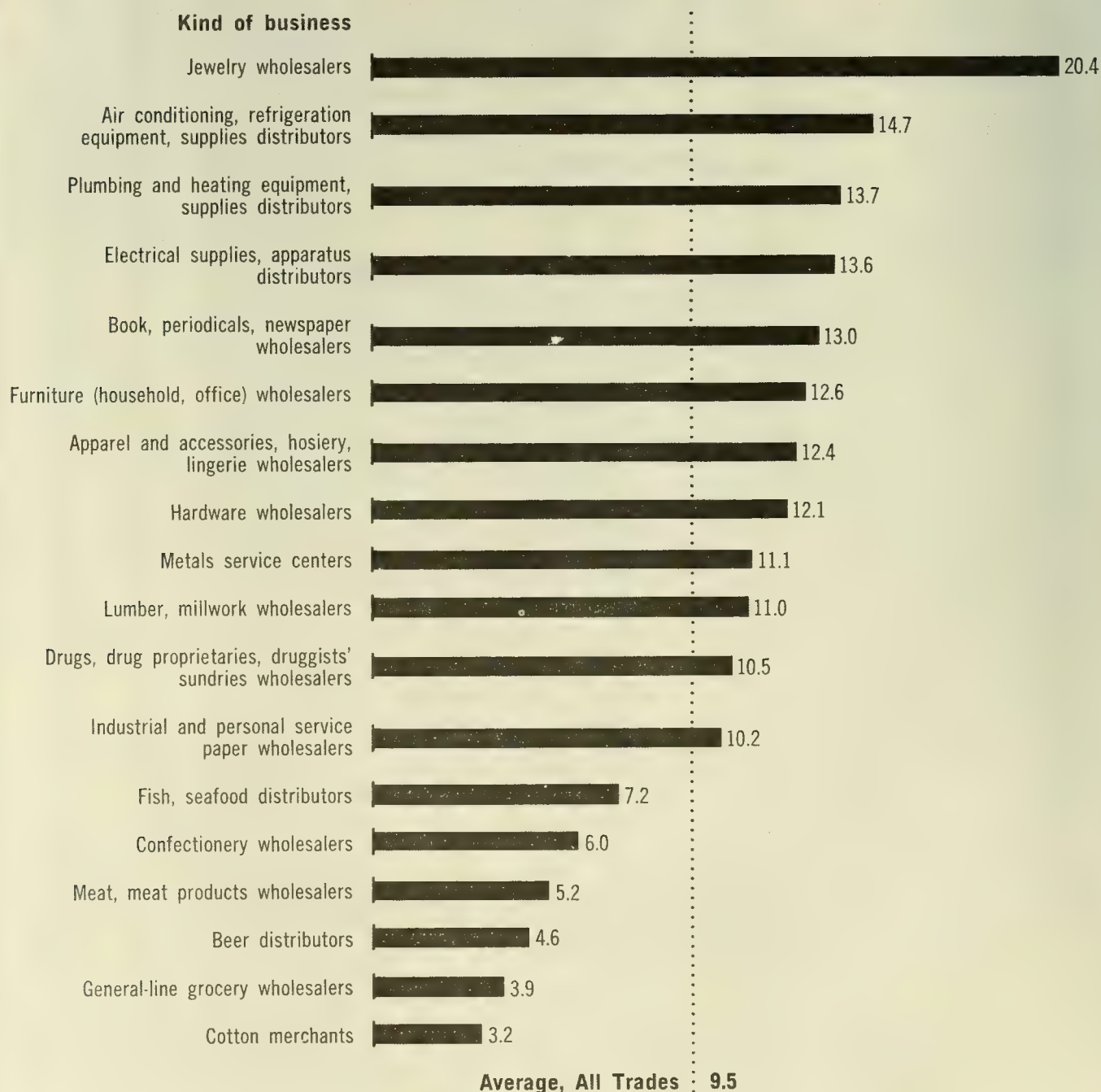


TABLE N. **Percent of Total Sales by Type of Operation and Firm Size: 1963**

Firm size	Percent of total sales				
	Merchant wholesalers	Manufacturers' sales branches sales offices	Merchandise agents and brokers	Petroleum bulk stations and terminals	Assemblers of farm products
United States, total.....	100.0	100.0	100.0	100.0	100.0
1 establishment.....	64.4	2.4	75.9	24.5	72.2
2 establishments.....	8.6	2.2	6.6		
3 to 5 establishments.....	9.0	3.5	7.4		
6 to 10 establishments.....	4.8	5.2	3.8	3.7	9.7
11 to 25 establishments.....	4.4	13.2	2.4		
26 to 50 establishments.....	2.8	16.7	1.9		
51 establishments or more.....	6.0	56.8	2.0	68.8	9.1

RECEIVABLES AND BAD-DEBT LOSSES

Forms used in enumerating merchant wholesalers in connection with the 1963 Census of Business provided for reporting end-of-year receivables—accounts and notes receivable derived from the sale of merchandise and on company books at the end of the year—and bad-debt losses—receivables written off during the year as uncollectable. Results of this inquiry are presented in chapter 3, table 1, for the country as a whole and in tables 2 and 3 for standard metropolitan statistical areas.

Of the 208,997 merchant wholesale establishments in business at the end of the year, 132,190 reported end-of-year receivables; 16,070 reported that they sold on a cash basis only, hence they had no receivables; 60,737 did not report on this inquiry. Sales in 1963 of those reporting end-of-year receivables amounted to \$127 billion; the establishments which reported all sales on a cash basis had \$6 billion in sales; those not reporting cash-credit information, reported sales of \$25 billion.

The accompanying text table P shows the trend in receivables as a percent of sales, 1939

to 1963; and in bad debt losses, 1949 to 1963. Bad-debt losses were not measured in 1939.

Receivables dropped from a high of 10.8 percent of sales in 1939 to 7.2 percent in 1948, then rose to 8.4 percent in 1954, reached 9.6 percent in 1958, and declined slightly to 9.5 percent in 1963. Receivables on the books of wholesalers at the end of 1963 approximated \$15 billion.

Receivables as a percent of sales varied by kind of business with Jewelry—watch—clock wholesalers reporting a high of 20.4 or slightly more than one-fifth of annual sales. Other trades recording receivables equal to 16.0 percent or more of annual sales included—

- Footwear wholesalers.
- Restaurant, hotel supply houses.
- Dental supply houses.
- Religious, school supply houses.
- Surgical, medical, hospital supply houses.
- Shoe service wholesalers.
- Camera, photographic supplies distributors.
- Toys, games, fireworks wholesalers.

TABLE P. **Merchant Wholesalers, End-of-Year Receivables—United States: 1939 to 1963**

Year	All establishments		Establishments reporting end-of-year receivables		
	Number	Sales (\$1,000)	Sales (\$1,000)	Receivables as per cent of sales	Bad-debt losses as percent of sales
Merchant wholesalers:					
1963 ¹	208,997	157,392	126,647	9.5	0.19
1958.....	189,728	121,661	88,353	9.6	0.15
1954.....	163,157	100,103	74,147	8.4	0.14
1948.....	129,117	76,533	73,669	7.2	0.12
1939.....	98,037	27,811	20,428	10.8	(NA)

(NA) Not available.

¹Data for Alaska and Hawaii included in 1963 figures only.

Figure 8

SALES BY CLASS OF CUSTOMER Wholesale Trade

Percentage Distribution of Sales by Type of Operation and Class of Customer: 1963

PERCENT OF SALES TO—



Retailers



Consumers and Farmers



Industrial, Commercial, Etc., Users



Wholesale Organizations



Export

MERCHANT WHOLESALERS



40.8



37.6



14.5



1.2



5.9

MANUFACTURERS' SALES BRANCHES, SALES OFFICES



32.4



44.1



19.2



0.4



3.9

MERCHANDISE AGENTS AND BROKERS



18.6



44.5



31.6



1.0



4.3

ASSEMBLERS OF FARM PRODUCTS



13.2



49.3



27.8



7.6



2.0

1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

Diamonds, other precious stones, metals distributors.
Musical instrument, records, sheet music wholesalers.

At the other extreme, nine kinds of business each recorded a ratio of less than 5 percent—

New, used automobiles, motorcycles.
Volunteer group groceries.
Retailer-cooperative groceries.
Cotton.
Grain.
Livestock, except horses and mules.
Tobacco, tobacco products.
Beer.
Food, beverage basic materials.

Bad-debt losses, at the rate of 19 cents per \$100 in sales, of merchant wholesalers aggregated \$287 million for the year compared with \$180 million in 1958. Kinds of business recording losses of more than 40 cents per \$100 sales included—

Warm air heating-cooling equipment supplies distributors
Plumbing fixtures and supplies distributors
Restaurant, hotel supply houses
Construction, mining machinery equipment distributors
Laundry, dry cleaning equipment supply houses
Floor coverings wholesalers
Glass (flat, brick) distributors
Roofing, siding, insulation material distributors

On the low side, eleven kinds of business record losses of 5 cents or less per \$100 in sales.

SALES BY CLASS OF CUSTOMER

Sales of wholesale establishments in 1963 are analyzed by classes of customer in chapter 4 of this volume to show separately sales to industrial, commercial, etc., users (customers who normally buy for business use rather than for resale in the form purchased); sales to consumers and farmers (retail sales); sales to retailers of all types; sales to wholesale organizations; and export sales. For some kinds of business, sales to repair shops, to public utilities, to government, and to contractors and builders are also shown separately. Data are presented for merchant wholesalers, manufacturers' sales branches and sales offices, merchandise agents and brokers, and for assemblers of farm products in tables 1 and 3 of chapter 4. Data for merchant wholesalers are presented in tables 2, 4, and 5.

Table Q and the accompanying chart summarize the 1963 results for merchant wholesalers and show some significant historical trends.

Retailers still constituted the most important customers of merchant wholesalers in 1963, accounting for about two-fifths of their sales (40.8 percent). Industrial, commercial, etc., users constituted the second most important class of customer, accounting for 37.6 percent of the total; followed by sales to other wholesale organizations, 14.5 percent; export sales, 5.9 percent; and sales to consumers and farmers, 1.2 percent. Historically, the portion of sales to retailers has been declining—from three-fifths in 1939 to two-fifths in 1963. Sales to industrial accounts, on the other hand, represent a growing portion of the business—from 23.6 percent in 1939 to 37.6 percent in 1963. Sales to other wholesale organizations have also increased—from 11.6 percent in 1939 to 14.5 percent of the total in 1963. Export sales have remained fairly constant, at about six percent.

The increase in sales to industrial and institutional accounts is illustrated by the kinds of business shown in table Q. For example, institutional-industrial sales of meat wholesalers rose from 14.4 percent in 1939 to 32.2 percent in 1963. Sales to retailers declined from 72.7 percent to 41.6 percent during the same period, while sales from one wholesaler to another increased from 9.9 to 24.2 percent.

Electrical supplies and apparatus distributors show an interesting trend, historically, with sales to retailers declining from 42.7 to 17.1 percent of the total, while industrial-commercial, etc., accounts rose from 49.7 to 78.9 percent. The 78.9 percent in 1963 was distributed as follows: 41.0 to contractors and builders, 3.6 to government, 12.2 to public utilities, and 22.1 to other industrial concerns.

Manufacturers' sales branches and sales offices have shown little change in their pattern of sales by customer classes, 1939 to 1963, with industrial and similar users accounting for almost 45 percent of their sales, followed by retailers, about 30 percent, and other wholesalers, 20 percent.

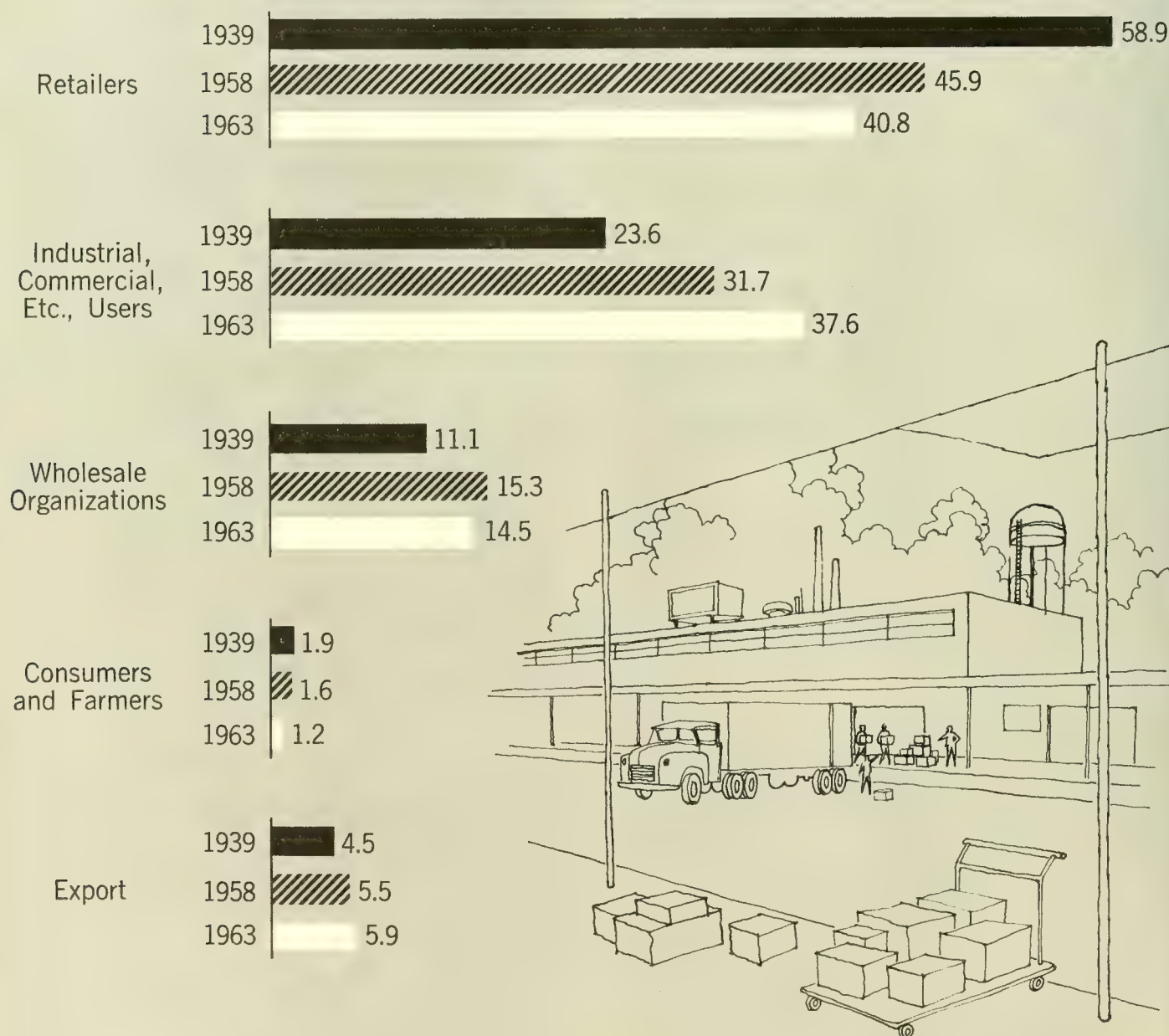
Merchandise agents, brokers, and assemblers of farm products, like merchant wholesalers, show an increasing portion of their sales to industrial and similar users, accompanied by a decline in sales to wholesaler organizations.

Figure 9

SALES BY CLASS OF CUSTOMER Wholesale Trade

Merchant Wholesalers 1939, 1958, and 1963

Percentage Distribution of Sales by Class of Customer



1963 CENSUS OF BUSINESS, U. S. Department of Commerce, Bureau of Census

TABLE Q. Sales by Class of Customer-United States: 1939 to 1963

Type of operation and census year	All establishments		Establishments reporting class-of-customer information					
	Number	Sales (\$1,000)	Sales (\$1,000)	Percentage distribution of sales				
				To industrial commercial etc., users	To con- sumers and farmers	To retailers	To whole- sale organi- zations	For export
Merchant wholesalers, total								
1963.....	208,997	157,392	139,305	37.6	1.2	40.8	14.5	5.9
1958.....	189,728	121,661	94,779	31.7	1.6	45.9	15.3	5.5
1954.....	165,153	101,101	87,235	32.0	2.8	45.2	15.1	4.9
1948.....	146,518	79,767	75,838	31.8	1.6	46.9	13.7	6.0
1939.....	101,627	23,642	21,973	23.6	1.9	58.9	11.6	4.0
Automotive equipment, jobbers								
1963.....	21,052	6,000	5,104	13.3	4.2	¹ 49.8	30.5	2.2
1939.....	6,347	526	488	10.6	4.3	69.9	14.0	1.2
Meat wholesalers								
1963.....	5,170	5,371	4,665	32.2	1.1	41.6	24.2	0.9
1939.....	2,552	520	501	14.4	2.7	72.7	9.9	0.3
Electrical supplies, apparatus dis- tributors								
1963.....	4,602	4,207	3,859	² 78.9	0.8	³ 17.1	2.4	0.8
1939.....	1,617	451	430	49.7	1.3	42.7	4.9	1.4
Manufacturers', sales offices and sales branches, total								
1963.....	28,884	116,443	114,611	44.1	0.4	32.4	19.2	3.9
1939.....	18,096	13,526	11,901	44.0	0.4	31.2	23.1	1.3
Merchandise agents and brokers								
1963.....	25,313	53,245	48,098	44.5	1.0	18.6	31.6	4.3
1939.....	20,903	11,201	9,840	35.8	0.7	16.8	40.6	6.1
Assemblers of farm products, total								
1963.....	14,110	9,820	8,112	49.3	7.6	13.2	27.8	2.0
1939.....	29,122	3,089	2,698	21.3	6.2	13.5	55.8	3.2

¹Including 30.7 to repair shops.

²Including 41.0 to contractors and builders; 3.6 to government; and 12.2 to public utilities.

³Including 1.8 to repair shops.

WAREHOUSE AND STORAGE SPACE

Occupiable under-roof warehouse floor space, cold storage space, and bin space for the storage of loose grains are measured in chapter 5. Bulk liquid tank space of petroleum bulk stations and terminals is measured in chapter 6. Floor space and cold storage space were measured in the 1954 census, but not in the 1958. Bin space of grain elevators and tank space of petroleum bulk stations were measured in 1958 and in 1954, as well as in 1963.

Occupiable warehouse floor space is measured in square feet for all types of wholesale establishments except manufacturers' sales offices and petroleum bulk stations and terminals, types of establishments to which the inquiry does not apply. For kinds of business where the inquiry is most significant, space in single-story buildings is distinguished from floor space in multi-story buildings. Tables 1 and 2 of chapter 5 present floor space informa-

tion at the national level, table 3 for geographic divisions, and table 4 for States. Tables 5, 6, and 7 present data for standard metropolitan statistical areas.

Cold storage space is measured in cubic feet for "food and related products" trades in table 8, while bin space of grain elevators is measured in bushels by type of bin in table 9, chapter 5.

Floor space is shown for all establishments that reported 500 square feet or more as of the end of the census year. Since not all establishments reported these data, a measure of coverage is included in the tables. Ratios of inventories to floor space, based on information shown for establishments reporting more than 500 square feet, may be related to total inventories (including stocks of establishment not reporting as much as 500 square feet) to provide an indication of total floor space requirements for inventories of all wholesale trade.

WHOLESALE TRADE Warehouse and Storage Space

Wholesale Trade: 1963

SALES Per Square Foot of Floor Space

IN DOLLARS

(Limited to establishments reporting 500 or more square feet of warehouse floor space)

Household furniture wholesalers	Automotive equipment jobbers	Industrial, personal service paper wholesalers
\$33	\$43	\$46
Metals service centers	Printing, writing paper wholesalers	Beer distributors
\$63	\$68	\$86
Men's, women's clothing, accessories wholesalers	Drug (general-line) wholesalers	Electrical appliances, TV, radio wholesalers
\$97	\$111	\$120
Voluntary group grocery wholesalers	Cooperative group grocery wholesalers	Tobacco distributors
\$155	\$177	\$214

1963 CENSUS OF BUSINESS, U.S. Department of Commerce, Bureau of the Census

The number, sales, and inventories of establishments not reporting as much as 500 square feet of floor space are shown separately for several classes of establishments—drop shippers and other types of establishments that do not warehouse merchandise but have it shipped directly from suppliers to customers; establishments using public warehouses; establishments handling merchandise requiring little or no under-roof floor space; smaller businesses; and, some establishments having floor space, but who failed to so indicate on their census form.

It should be noted that figures given in chapter 5 cover only wholesale establishments as defined in appendix B. Data on space in auxiliary warehouses are presented in chapter 9, and for public warehouses in chapter 10.

Warehouse floor space—As shown in table 1 of chapter 5, wholesale establishments reported 1.5 billion square feet of under-roof floor space for storing merchandise as of the end of 1963; 1,189 million was reported by merchant wholesalers, 172 million by manufacturers' sales branches, 59 million by merchandise agents and brokers, and 62 million square feet by assemblers of farm products. The 1.5 billion

square feet for 1963 represented an increase of 14.6 percent over 1954, when the latest census measure was taken.

Merchant wholesalers reported inventories, valued at cost, equivalent to \$8.57 per square foot of floor space and sales for the year averaging \$77.63. Some wide variations are noted when sales and inventories are related to floor space by kind of business. For example (see text table R), tobacco distributors recorded 1963 sales of \$214 per square foot, cooperative group grocery wholesalers reported \$177, and voluntary group grocery wholesalers, \$155. In contrast, household furniture wholesalers reported 1963 sales of only \$33 per square foot, shoe service wholesalers reported \$38, and automotive equipment jobbers, \$43.

Soft drink distributors reported only \$2 in inventories per square foot of floor space, beer distributors, \$4, and household furniture wholesalers, \$4. On the high side (see text table R), dental supply houses reported \$20 in inventories per square foot of floor space, jewelry wholesalers, \$19, and piece goods wholesalers, \$16.

TABLE R. **Merchant Wholesale Sales and Inventories Per Square Foot of Warehouse Floor Space—United States: 1963**

Kind of business	Per square foot of warehouse floor space		Kind of business	Per square foot of warehouse floor space	
	Sales	Inventories end-of-year at cost		Sales	Inventories end-of-year at cost
	(dollars)	(dollars)		(dollars)	(dollars)
Merchant wholesalers, total....	77.63	8.57	Merchant wholesalers--Continued		
Tobacco distributors.....	214.22	9.52	Shoe wholesalers.....	75.46	10.20
Cooperative group grocery wholesalers	176.63	9.45	Printing, writing paper wholesalers...	68.08	6.38
Voluntary group grocery wholesalers..	154.69	9.51	Welding supplies distributors	63.46	7.40
Jewelry wholesalers.....	119.92	18.52	Metals service centers.....	63.22	10.41
Electrical appliances, T.V., Radio wholesalers.....	119.51	13.26	Sporting goods wholesalers.....	58.11	10.46
Piece goods wholesalers.....	116.70	16.47	Floor coverings wholesalers	56.03	8.24
Dental supply houses.....	114.15	19.61	Laundry, dry cleaning supply houses...	54.63	5.74
Drug (general-line) wholesalers.....	110.70	16.05	Soft drink distributors.....	48.89	1.80
Musical instrument, sheet music wholesalers.....	109.77	14.11	Tires, tubes wholesalers.....	47.88	7.23
Men's, women's clothing, accessories wholesalers.....	97.31	9.68	Industrial, personal service paper wholesalers.....	45.89	4.55
Beer distributors.....	85.94	3.89	Hardware wholesalers.....	43.30	7.49
Electrical apparatus, supplies distributors.....	84.79	9.78	Automotive equipment jobbers.....	43.06	8.43
			Shoe service wholesalers.....	38.20	6.72
			Household furniture wholesalers.....	32.55	3.92

Some interesting results are noted when warehouse floor space in single story buildings is compared with that in multi-story buildings, 1963 and 1954.

Although there was still a substantial square footage of warehouse space in multi-story buildings at the end of 1963, the trend was toward single-story buildings. Table S shows this trend, 1954 to 1963, for selected kinds of business, merchant wholesalers. For example, of the 22 kinds of business for which multi-story and single story data are shown separately in the table, only three reported more than 70 percent of their floor space was in single story buildings at the end of 1954; three more were in the 60 to 70 percent bracket; and six were in the 50 to 59 percent bracket.

By 1963, seven trades, reporting over 70 percent of their space in single story buildings, were led by beer distributors with 90.0 percent, welding supplies distributors with 87.6 percent, and soft drinks distributors with 84.3 percent. Six more trades were in the 60 to 70 percent bracket and four in the 50 to 59 percent bracket. Only five trades reported more than half the space in multi-story buildings in 1963, and none reported more than 70 percent. Kinds of business operating with more than 60 percent of the 1963 space in multi-story building included "apparel and accessories, hosiery, lingerie" with 64.9, furniture (household and office) with 63.0, and "dry goods, piece goods, notions" with 6.1 percent.

TABLE S. **Merchant Wholesalers Warehouse Floor Space—United States: 1963 and 1954**

Kind of business	1963		1954	
	Floor space (1,000 sq. ft.)	Percent in single story buildings	Floor space (1,000 sq. ft.)	Percent in single story buildings
Automotive equipment jobbers.....	102,124	73.3	62,950	65.3
General-line grocery wholesalers.....	80,805	72.7	68,851	52.6
Plumbing and heating equipment, supplies distributors.....	60,130	61.9	47,804	50.5
Hardware wholesalers.....	48,345	43.1	48,887	27.9
Electrical supplies, apparatus distributors.....	43,236	61.2	34,268	45.7
Industrial supplies distributors.....	41,277	66.5	29,103	52.2
Beer distributors.....	32,390	90.0	30,402	83.6
Industrial and personal service paper wholesalers.....	31,961	53.8	31,109	37.4
Drugs, drug proprietores, druggists' sundries wholesalers..	29,702	56.4	21,786	34.1
Electrical appliances, TV, radio set wholesalers.....	28,846	59.4	24,409	47.1
Printing and writing paper distributors.....	19,222	44.1	16,406	27.6
Fresh fruit and vegetable wholesalers.....	18,993	68.2	29,015	63.0
Wine, distilled spirits wholesalers.....	17,995	76.3	16,230	59.3
Apparel and accessories, hosiery, lingerie wholesalers....	17,709	35.1	14,363	28.7
Tobacco, tobacco products distributors.....	17,426	65.8	16,665	56.9
Furniture (household, office) wholesalers.....	16,272	37.0	16,841	31.5
Electronic parts, equipment distributors.....	15,829	64.5	8,312	52.1
Dry goods, piece goods, notions wholesalers.....	15,343	38.9	16,202	26.3
Confectionery wholesalers.....	7,220	76.2	5,752	68.5
Welding supplies distributors.....	4,722	87.6	2,842	83.5
Soft drinks distributors.....	3,242	84.3	2,519	81.1
Dental supply houses.....	1,391	55.3	755	35.9

Cold storage space—Refrigerated (net piling) space, 50° Fahrenheit or below, of wholesale food establishments totaled 252 million cubic feet, an increase of 47.5 percent over 171 million reported as of the end of 1954. States recording the largest amount of such space in 1963 included Washington with 32 million cubic feet, California with 28 million, Florida with 20 million, New York with 19 million, Illinois with 13 million, and Texas with 12 million cubic feet.

Grain bin space—Space in grain elevators (country and terminal) is measured in terms of bushel rated capacity for storing loose grains (table 9, chapter 5). This table includes country elevators primarily engaged in marketing grain purchased from farmers, and terminal elevators of grain merchandising companies. For descriptions of terms see appendix C. Mill elevators are not included in this report.

At the end of 1963 there were 633 terminal elevators and 7,653 country grain elevators in

the United States, a total of 8,286 such facilities. Of this number, 7,640 reported bin space totaling 2,972 million bushels. The space, by type of structure, included 382 million bushels in wooden bins, 1,127 million in concrete, 420

million in metal-round bins, 627 million in metal-flat or other metal buildings, and 44 million bushels in other type of structure including brick. Type of structure was not reported for 372 million bushels.

TABLE T. **Bin Space of Grain Elevators-United States: 1963, 1958, and 1954**

Type of elevators	1963		1958		1954	
	Bin space (1,000 bu.)	Percent of total	Bin space (1,000 bu.)	Percent of total	Bin space (1,000 bu.)	Percent of total
United States, total.....	2,971,723	100.0	1,473,517	100.0	1,083,299	100.0
Country elevators:						
Independent.....	549,483	18.5	249,606	16.9	202,448	18.6
Line.....	366,372	12.3	197,220	13.4	213,786	19.7
Cooperative.....	722,974	24.3	279,933	19.0	184,123	16.9
Terminal elevators.....	1,332,894	44.9	746,758	50.7	487,892	44.8

PETROLEUM BULK STATIONS AND TERMINALS

Chapter 6 of this volume is devoted to statistics on petroleum bulk stations and terminals (see appendix C for description of terms). As explained in the front of that chapter, two enumerations were made of these facilities. The first, conducted in 1962 in advance of the regular enumeration in order to supply the Office of Oil and Gas of the U.S. Department of Interior with information urgently needed for planning the allocation of petroleum products in case of a national emergency; and the second, as an integral part of the regular enumeration. As indicated in the explanation, coverage in 1962 was slightly different from 1963 or for other census years; hence 1962 data, although included in tables 7 through 14 of chapter 6, are omitted from this summary.

The total number of petroleum bulk stations and terminals (excluding LP gas stations), 1939 to 1963, declined slightly (with a net decrease during the interval of 1,515 establishments) from 30,825 to 29,310. A decided change, however, is noted in the type of station; a decrease of 3,260 in the number of bulk stations, but an increase of 1,745 in terminals (the larger facilities) from 220 in 1939 to 1,965 in 1963. This increase in terminals has been consistent, from 220 in 1939 to 743 in 1948, to 1,241 in 1954, to 1,632 in 1958, to 1,965 in the most recent census.

The trend toward large facilities is further illustrated by the increase in tank capacity from 7.8 billion gallons in 1948 to 12.5 billion in 1954, to 14.7 billion in 1958, to 17.8 billion in 1963.

TABLE U. **Petroleum Bulk Stations and Terminals-United States: 1939 to 1963**

Item	1963	1958	1954	1948	1939
Bulk stations and terminals ¹.....number..	29,310	29,623	28,319	29,127	30,825
Petroleum bulk stations.....do..	27,345	27,991	27,078	28,394	30,605
Petroleum terminals.....do..	1,965	1,632	1,241	733	220
L. P. gas stations.....do..	1,563	801	870	(NA)	(NA)
Capacity, total.....1,000 gal..					
Petroleum bulk stations ².....do..	2,229	2,148	2,273		(NA)
Petroleum terminals ¹.....do..	15,569	12,571	10,222	7,767	(NA)
L. P. gas stations ³.....do..	950	339	140	(NA)	(NA)
Sales including tax ⁴.....\$1,000..	21,485	20,131	46,038	10,483	3,808
Payroll, entire year ⁴.....do..	792	649	540	338	156

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies.
(NA) Not available. (X) Not applicable.

¹Excluding L. P. gas stations.

²Excluding L. P. gas capacity.

³L. P. gas capacity only.

⁴Including bulk stations, terminals and L. P. gas stations.

In text table V States are listed according to storage capacity as of the end of 1963, with comparative rankings for previous census years. Total capacity is shown for 1963 where

it is noted that New York ranked first, followed by New Jersey, Texas, Florida, and Pennsylvania. These five States accounted for 33.6 percent of the national total.

TABLE V. **Petroleum Bulk Station and Terminals: Bulk Liquid Storage Capacity-End-of-Year**

States ¹	1963 storage capacity (1,000 gal.)	Rank				States ¹	1963 storage capacity (1,000 gal.)	Rank			
		1963	1958	1954	1948			1963	1958	1954	1948
New York.....	1,923,841	1	1	1	1	Tennessee.....	226,065	26	25	26	27
New Jersey.....	1,725,314	2	2	2	2	Kansas.....	224,171	27	26	29	31
Texas.....	803,462	3	6	5	3	Kentucky.....	210,885	28	27	30	26
Florida.....	799,640	4	4	7	6	Alabama.....	205,578	29	28	28	29
Pennsylvania.....	737,514	5	9	6	4	Missouri.....	194,037	30	29	25	28
Massachusetts.....	715,405	6	5	4	9	Mississippi.....	101,370	31	31	32	32
Illinois.....	696,878	7	3	10	15	Vermont.....	82,502	32	32	31	34
Michigan.....	670,999	8	13	3	7	West Virginia.....	79,031	33	33	35	36
Indiana.....	625,023	9	11	12	16	Nebraska.....	70,889	34	35	34	33
Ohio.....	595,329	10	7	15	12	Delaware.....	69,934	35	40	40	37
Connecticut.....	572,767	11	10	8	11	Oklahoma.....	69,549	36	34	39	30
Wisconsin.....	563,567	12	14	17	10	South Dakota.....	68,664	37	41	33	35
North Carolina.....	552,704	13	8	11	17	Idaho.....	68,218	38	36	36	43
Maryland.....	503,451	14	17	13	18	New Hampshire.....	67,544	39	37	38	39
California.....	484,421	15	15	14	5	Arizona.....	66,126	40	44	44	45
Washington.....	455,993	16	12	9	8	Montana.....	56,126	41	38	41	42
Virginia.....	454,859	17	16	16	13	Arkansas.....	55,176	42	39	43	40
Rhode Island.....	416,874	18	18	20	23	North Dakota.....	47,974	43	42	37	38
Georgia.....	375,872	19	19	23	24	Colorado.....	41,814	44	43	42	41
Maine.....	350,751	20	21	22	21	New Mexico.....	40,296	45	45	47	47
Minnesota.....	341,606	21	20	19	20	District of Columbia	25,847	46	46	45	44
Iowa.....	315,643	22	24	18	14	Nevada.....	16,734	47	49	49	49
South Carolina.....	301,748	23	23	24	25	Utah.....	15,250	48	48	46	46
Oregon.....	268,980	24	22	21	19	Wyoming.....	10,935	49	47	48	48
Louisiana.....	227,051	25	30	27	22						

¹Alaska ranked 32 and Hawaii ranked 31 in 1963, not included.

LEGAL FORM OF ORGANIZATION

Chapter 7 of this volume presents information on wholesale trade, 1963, by legal form of organization. Tables 1 and 2 are for the United States as a whole, and table 3 is for States. Historical comparisons of wholesale trade in 1963 and 1958 are presented in the accompanying text table W for all types of operation combined and, separately, for merchant wholesalers and for merchandise agents and brokers.

Corporations predominate in wholesale trade; all types of operation combined accounting for 83.3 percent of total sales in 1963. Furthermore, they recorded a sales increase of 32.3 percent, 1963 over 1958, compared with an overall increase of only 25.4 percent. Individual proprietorships were second to corporations in 1963, both in count of establishments (73,355) and sales (6.6 percent of the total). Establishments operated by partnerships numbered 27,961 with 5.7 percent of total sales.

Both proprietorships and partnerships recorded decreases in establishment counts and percentage of total sales, 1963 compared with 1958. Cooperative associations (corporate and noncorporate), although relatively small in number of establishments (7,925) and sales (4.0 percent of the total in 1963), recorded an increase of 60.2 percent in sales, 1963 over 1958.

The pattern is somewhat similar among merchant wholesalers with corporations accounting for 80.4 percent of sales in 1963 and showing a 36.2 percent increase over 1958. Individual proprietorships and partnerships both recorded decreases in establishment counts, but the former recorded a sales increase of 8.9 percent, 1963 over 1958, compared with a decline of 17.4 percent for partnerships. Cooperative associations accounted for only 4.1 percent of sales among merchant wholesalers in 1963, but they showed a 65.4 percent increase over 1958.

Among merchandise agents and brokers, corporations accounted for 61.9 percent of 1963 sales, and they recorded a 36.9 percent increase over 1958. Individual proprietorships and partnerships showed decreases in estab-

lishments and also in sales, compared with 1958. Cooperative associations accounted for 7.3 percent of the 1963 sales for this type of operation.

TABLE W. Legal Form of Organization—United States: 1963 and 1958

Type of operation and legal form of organization	Establishments		Sales			
	1963 (number)	1958 (number)	1963		1958 (\$1,000,000)	Percent change, 1958 to 1963
			Amount (\$1,000,000)	Percent of total		
Wholesale trade, total.....	308,177	287,043	358,386	100.0	285,727	25.4
Individual proprietorships.....	73,355	78,685	23,553	6.6	24,395	-2.5
Partnerships.....	27,961	37,695	20,392	5.7	25,660	-20.5
Corporations (except cooperatives).....	197,481	162,855	298,662	83.3	225,758	32.3
Cooperative associations.....	7,925	7,029	14,461	4.0	9,029	60.2
Other forms of organization.....	1,455	779	1,318	0.4	885	48.9
Merchant wholesalers, total.....	208,997	190,492	157,392	100.0	122,060	28.9
Individual proprietorships.....	57,357	59,740	12,676	8.1	11,638	8.9
Partnerships.....	21,639	28,687	10,735	6.8	12,999	-17.4
Corporations (except cooperatives).....	127,560	100,086	126,605	80.4	92,957	36.2
Cooperative associations.....	1,424	1,565	6,474	4.1	3,913	65.4
Other forms of organization.....	1,017	414	902	0.6	553	63.1
Merchandise agents and brokers, total.....	25,313	26,666	53,245	100.0	46,589	14.3
Individual proprietorships.....	8,098	10,925	8,276	15.5	10,022	-17.4
Partnerships.....	3,196	4,815	7,823	14.7	10,158	-23.0
Corporations (except cooperatives).....	13,277	10,482	32,933	61.9	24,049	36.9
Cooperative associations.....	561	444	3,897	7.3	2,360	78.5
Other forms of organization.....	181		316	0.6		

Data are shown separately in table 3 of chapter 7 for manufacturers' sales branches and sales offices, petroleum bulk plants and terminals, and assemblers of farm products, as well as for merchant wholesalers, and merchandise agents and brokers. Corporations predominate more heavily among manufacturers' sales branches and sales offices (99.5 percent of total sales) and petroleum bulk plants and terminals (88.7 percent) than among merchants.

Assemblers of farm products show a different pattern from other types of operation in that while corporations accounted for the largest portion of sales (43.4 percent), they did not predominate. Cooperative associations represented the second most important legal form with almost one-third of the total, 29.2 percent. Cooperatives, operating a smaller number of establishments—3,650 compared with 4,943—did a larger percentage of the business than the total for individual proprietorships and partnerships.

COMMODITY-LINE SALES

All wholesale businesses except petroleum bulk stations and terminals were requested to

analyze their 1963 sales, and report (from records or on the basis of best possible approximations) their sales by commodity lines or product classes. Two sets of questionnaires were used in the enumeration: one set covering merchant wholesalers, merchandise agents and brokers, and assemblers of farm products; and the other set for manufacturers' sales branches and sales offices. In the one set the commodity classifications were developed in the manner in which merchants, agents, and brokers classify their sales; whereas, in the other set the classifications were similar, but at a less detailed level, to those in the 1963 Census of Manufacturers.

Fifteen different questionnaires were used in enumerating merchants, agents, brokers, and assemblers (Forms CB-50A to CB-50R, except 50L; see appendix E to this volume), the forms differing primarily with respect to the commodity line inquiries. Each of the fifteen forms was designed for enumerating a group of related kinds of business and included a printed list of commodity lines generally handled by the trades. In total some 505 different commodity lines were identified on the various forms, 227 being numbered or major lines and 278 sub-items. For a complete list of commodity lines, see appendix B to chapter 8 of this volume.

Eleven different questionnaires were used in enumerating manufacturers' sales branches and sales offices (Forms CB-51A to CB-51L; see appendix E in the back of this volume), the forms differing in the product class inquiries. A total of 558 product classes or groups of product classes were measured as shown in appendix C to chapter 8.

Provision was made on all forms for respondents to write in lines not preprinted thereon.

Results of these inquiries are presented in chapter 8 of this volume, with an explanation of the commodity line tables appearing at the beginning of the chapter. An index showing page numbers on which individual kinds of

TABLE X. Merchant Wholesalers--Sales of Selected Commodities, by Divisions, Selected States, SCA's, and Selected SMSA's: 1963

Area	Sales by selected commodity and code					
	Confectionery (code 5045100)	Cigarettes, cigars, tobacco (code 5094110)	New automotive parts, equipment, except tires, tubes (code 5013120)	Meats, provisions (code 5047100)	Frozen foods (code 5049500)	Electric housewares, small appliances, parts and supplies (code 5064130)
	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
United States.....	1,506,848	4,885,730	5,489,375	5,954,276	2,097,869	701,726
Geographic Divisions						
New England States.....	98,803	309,887	269,667	546,813	134,977	36,785
Middle Atlantic States.....	358,641	989,784	945,885	1,883,757	570,438	147,508
East North Central States.....	308,607	919,881	1,105,392	1,384,546	325,246	144,686
West North Central States.....	121,043	420,273	516,804	405,401	162,972	64,324
South Atlantic States.....	177,222	699,596	709,498	353,297	196,580	85,839
East South Central States.....	83,563	314,545	330,388	139,037	78,289	38,807
West South Central States.....	126,796	454,513	567,397	309,444	154,618	40,546
Mountain States.....	63,159	189,662	249,087	127,222	70,042	22,051
Pacific States.....	169,014	587,589	795,257	804,759	404,707	121,180
Selected States						
New York.....	179,390	521,688	456,967	1,272,427	310,235	87,964
California.....	122,679	454,970	590,487	655,522	234,582	96,537
Illinois.....	115,678	303,625	298,163	784,142	104,366	54,817
Texas.....	78,264	273,439	366,783	208,489	101,562	25,359
Pennsylvania.....	103,967	259,067	288,013	347,629	165,088	38,551
Ohio.....	70,841	223,201	329,961	213,722	83,034	37,872
New Jersey.....	75,284	209,029	200,905	263,701	95,115	20,993
Michigan.....	58,094	188,067	233,563	252,225	64,228	22,956
Massachusetts.....	40,894	150,862	133,913	350,128	94,117	24,083
Missouri.....	28,239	149,309	169,500	157,165	42,527	19,134
Florida.....	34,336	156,726	167,053	134,725	44,976	17,496
Minnesota.....	35,733	90,446	117,665	112,057	55,119	24,625
Tennessee.....	28,526	99,698	130,726	48,293	29,862	15,217
Indiana.....	31,403	109,496	151,906	64,254	34,262	12,653
Georgia.....	29,054	105,173	125,824	36,707	30,172	12,336
Standard Consolidated Areas						
New York - Northeastern New Jersey.....	195,763	517,233	486,887	1,360,108	323,000	84,615
Chicago, Illinois - Northwestern Indiana.....	66,466	231,463	216,721	745,685	89,008	45,692
Standard Metropolitan Statistical Areas						
Los Angeles - Long Beach, California.....	53,320	222,692	275,685	348,128	122,393	62,058
Philadelphia, Pennsylvania - New Jersey.....	37,362	111,682	117,013	229,738	70,609	15,413
San Francisco - Oakland, California.....	25,202	74,584	121,870	124,716	93,916	21,430
Boston, Massachusetts.....	23,391	77,681	79,509	254,668	66,859	19,281
Detroit, Michigan.....	24,762	98,886	125,692	164,194	34,772	13,782
Minneapolis - St. Paul, Minnesota.....	19,365	49,842	81,306	98,159	49,432	23,096
St. Louis, Missouri - Illinois.....	12,994	82,604	80,812	84,580	20,581	9,169
Houston, Texas.....	10,745	44,192	64,064	50,932	22,402	6,447
Kansas City, Missouri - Kansas.....	7,322	39,334	52,303	24,326	14,907	6,479
Dallas, Texas.....	10,544	57,362	91,326	52,215	19,766	6,012
Portland, Oregon - Washington.....	11,097	26,905	54,247	31,124	16,836	9,277
Cleveland, Ohio.....	16,618	44,607	126,552	51,687	10,403	12,471
Memphis, Tennessee - Arkansas.....	4,864	28,041	48,907	23,500	8,882	5,983

business or types of operation appears is presented in appendix A of the chapter.

As indicated in the "Explanation of commodity line tables," not all establishments reported the sales analyses, hence there are two types of tables: Tables 1A, 1B, and 1C present "total" sales for broad commodity lines projected from reported commodity line analyses; all other tables in chapter 8 present summaries of commodity line data "as reported," without projections for establishments not reporting the analysis.

Text table X presents projected totals from tables 1A and 1B, for six separate commodity lines of merchant wholesalers: confectionery; cigarettes, cigars, tobacco; new automotive equipment (except tires and tubes); meats, provisions; frozen foods; and electrical housewares, small appliances, and parts. Totals are shown for the United States, for geographic divisions, and for the 15 largest wholesale trade States.

In using the data it should be noted that there is some duplication in the sales figures because wholesalers sell, to some extent, to other wholesalers. This type of duplication is measured for the United States as a whole on a kind of business basis, but not commodity-

wise, in chapter 5 of this volume where it is noted, for example, that in 1963, 18.1 percent of the sales of confectionery wholesalers was from wholesaler-to-wholesaler. (See table 2, chapter 5.) Similarly, 12.3 percent of sales of tobacco distributors was from wholesaler-to-wholesaler, 30.5 percent of automotive equipment jobbers, 24.2 percent of meats and provisions wholesalers, and 27.7 percent of frozen food distributors.

Text table Y summarizes the information from table 6A for metals service centers in specified commodity-line sales expressed as a percentage of total sales of all commodities of establishments reporting the analysis. Data are shown for the United States as a whole and for geographic divisions.

Iron and steel flat products (plates, hot and cold rolled strip, sheets, black plate, tinplate, fabricated and structural plate products, etc.) represented almost one-fifth (19.8 percent) of the sales of metal service centers in the United States. The percentage varied by geographic division from a low of 11.5 percent in the West North Central division to a high of 27.2 percent in the East North Central.

Stainless steel (plates, strip, sheets, bars, etc.) represented almost one-tenth (9.2 percent) of the total for the country as a whole

TABLE Y. Commodity Line Sales of Metal Service Centers-United States and Geographic Divisions: 1963

(Commodity line sales expressed as a percent of total sales)

Commodity line	United States	New England States	Middle Atlantic States	East North Central States	West North Central States	South Atlantic States	East South Central States	West South Central States	Mountain States	Pacific States
Total.....	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Iron and steel products (semi-finished)	4.1	0.9	5.4	5.2	4.6	2.3	0.9	1.1	1.1	4.6
Iron and steel products (flat).....	19.8	15.9	17.9	27.2	11.5	16.4	21.6	12.3	18.2	16.7
Iron and steel wire, wire products.....	3.6	4.8	2.9	2.3	2.5	4.2	4.2	5.7	7.2	5.9
Iron and steel finished products, exc. flat, wire, pipe and tubing.....	13.8	12.2	12.3	14.9	10.4	12.9	19.0	15.2	15.3	13.8
Cast iron-soil pipe, tubing.....	0.3	-	0.1	0.3	-	0.9	0.3	0.9	2.5	0.3
Iron and steel pipe, tubing (exc. cast iron soil pipe).....	9.6	3.4	8.5	6.4	5.7	8.8	9.9	24.6	16.4	12.5
Other carbon steel products.....	0.8	1.8	0.3	0.9	0.5	1.1	1.7	1.0	0.4	0.7
Alloy steel.....	3.9	5.4	3.4	5.4	2.0	1.2	2.9	2.5	4.9	3.2
Stainless steel.....	9.2	19.6	11.3	7.3	6.8	10.2	7.3	6.6	2.3	10.0
Copper wire (electrical only) mill products.....	2.0	0.5	8.1	-	-	0.1	-	0.2	-	0.9
Other copper and brass mill products...	8.8	14.3	9.8	9.4	9.5	8.1	3.5	5.9	4.1	6.8
Aluminum shapes, forms, etc.....	7.7	10.2	8.4	5.9	6.3	12.5	4.9	5.5	4.2	11.3
Nonferrous metals (exc. aluminum, copper, brass, precious metals) minerals, ores.....	5.1	4.5	4.2	5.0	22.7	6.5	1.3	2.3	0.1	2.1
Commodities, n.e.c.....	11.1	6.3	7.2	9.6	17.4	14.4	22.1	15.9	23.3	10.9
Labor, service, and rental receipts from customers.....	0.2	0.1	0.2	0.2	0.2	0.2	0.3	0.3	0.1	0.3

Standard Notes: - Represents zero.
available. (X) Not applicable.
n.e.c. Not elsewhere classified.

(D) Withheld to avoid disclosing figures for individual companies.

(NA) Not

METALS SERVICE CENTERS

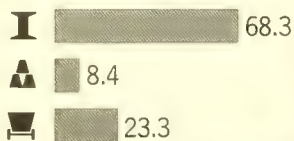
Percentage Distribution of Commodity Line Sales: 1963 Geographic Divisions

I IRON, STEEL
PRODUCTS

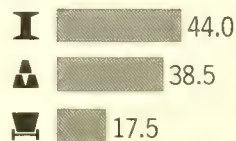
▲ NONFERROUS
METALS

☐ MISCELLANEOUS
PRODUCTS

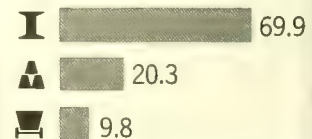
MOUNTAIN



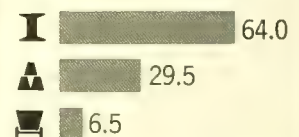
WEST NORTH CENTRAL



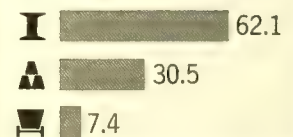
EAST NORTH CENTRAL



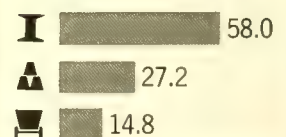
NEW ENGLAND



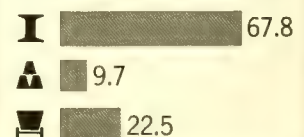
MIDDLE ATLANTIC



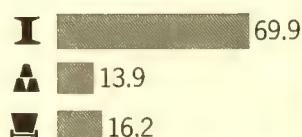
SOUTH ATLANTIC



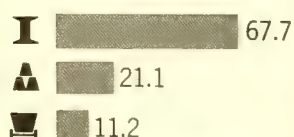
EAST SOUTH CENTRAL



WEST SOUTH CENTRAL



PACIFIC



but ranged from a low of 2.3 percent in the Mountain States to a high of 19.6 percent in the New England States.

Copper and brass products also showed considerable variation by divisions—3.5 percent of the total in the East South Central to 17.9 percent in the Middle Atlantic States.

MISCELLANEOUS SUBJECTS

Chapter 9 of this volume presents tables on a number of subjects such as beginning- and end-of-year inventories, sales personnel, equipment used by iron and steel scrap processors, and central administrative offices and auxiliaries servicing wholesale establishments. A list of the subjects covered appears in the table of contents to the chapter, page 9-1. Some of the subjects are reviewed briefly in the following paragraphs.

Sales personnel—All wholesale questionnaires used in the 1963 Census of Business, except Form CB-50L used in enumerating petroleum bulk plants and terminals, provided for reporting the number of sales personnel for the workweek ended nearest November 15, 1963, the same period for which total employment was reported. The instructions provided for including as "sales personnel" all persons making sales, including owners of unincorporated businesses. Results of this inquiry are presented in tables 3 and 4 of chapter 9.

Merchant wholesalers reported approximately one-fourth (23.1 percent) of their personnel as engaged in selling during the workweek of November 15, 1963. Manufacturers' sales branches and sales offices reported 40.0 percent of their personnel so engaged, merchandise agents and brokers reported 34.2 percent, and assemblers of farm products, 12.0 percent.

Among the kinds of business of merchant wholesalers reporting 30 percent or more of their personnel as selling were automotive equipment wholesalers; paint, varnish wholesalers; confectionery wholesalers; electrical supplies, apparatus distributors; electronic parts, equipment distributors; service-establishment equipment supply houses; tobacco distributors; beer distributors; and wines, distilled spirits wholesalers.

Scrap Processing Equipment—Iron and steel scrap dealers with power processing equipment were requested to indicate which of the

following types of power equipment, if any, were used in the operation of their business: Alligator shears; hydraulic bailing presses; hydraulic guillotine shears; other power processing equipment.

There were 1,921 iron and steel scrap dealers in the United States in 1963 with power processing equipment as described above. Of this number, 1,399 reported that they used alligator shears in their business; 937 reported hydraulic bailing presses; and 290 reported use of hydraulic shears. 147 dealers indicated that they used power processing equipment but not of the type listed above.

Data on power processing equipment of iron and steel scrap dealers are presented in table 5 of chapter 9 of this volume.

Administrative Offices and Auxiliary Units—Many multiunit firms (firms with two or more establishments) maintain administrative offices or auxiliary units which are apart from any wholesale establishment but engaged in servicing such establishments. Included in this category are such locations as central administrative offices, district offices, central warehouses, company garages, company research and development, etc. Such establishments may do some selling, but their primary function is to service company establishments that are primarily engaged in selling merchandise. Data for these types of establishments are presented in tables 7, 8, and 9 of chapter 9, but they are not included in any other tables.

There were 3,693 central offices and auxiliaries (for description see appendix C) primarily engaged in servicing company-operated wholesale establishments in 1963. These 3,693 establishments reported 143,900 employees as of mid-March and payroll for the year totaling in excess of \$1 billion. Sales were recorded as \$6 billion and inventories of merchandise on hand for sale at the end of the year valued (at cost) at \$799 million.

GUAM AND THE VIRGIN ISLANDS

The 1963 Censuses of Business, Manufactures, and Mineral Industries covered the Virgin Islands of the United States and the island of Guam as well as the United States. Separate reports were issued for each of the two possessions, reports identified as EC63-1 and EC63-2 of the 1963 Economic Censuses. Wholesale trade data from these reports are reproduced in Volume V, 1963 Census of Business and they are summarized in the accompanying text table Z.

TABLE Z. **Guam and the Virgin Islands: 1963 and 1958**

Item	Guam		Virgin Islands	
	1963	1958	1963	1958
Establishments.....number..	33	20	67	31
Sales or receipts.....\$1,000..	13,850	8,941	18,005	7,716
Payroll, entire year.....\$1,000..	1,246	972	1,087	682
Payroll, workweek ended nearest Nov. 15.....dollars..	28,568	24,595	22,064	12,554
Paid employees, workweek ended nearest Nov. 15....number..	382	245	296	399
Active proprietors of unincorporated businesses....number..	15	8	27	20

SAMPLE SURVEYS¹

Two studies were conducted covering merchant wholesalers in connection with the 1963 Census of Business based upon probability sample reporting rather than upon universe coverage. Results of these surveys were published in separate reports entitled: **Measures of Value Added In and By Merchant Wholesaling Firms: 1963** and **Capital Expenditures: 1963**. Data from these studies are reproduced in tables 12 through 19 of chapter 9 of this volume.

As the methodology of the sampling surveys differed from that used in developing other information on wholesale trade of the 1963 Business Census, the methodology, scope, procedures and special definitions used in these studies are reproduced here. Kind-of-business classification definitions are not reproduced here as they were the same, in principle, in the universe coverage and in the surveys.

MEASURES OF VALUE ADDED IN AND BY MERCHANT WHOLESALING FIRMS: 1963

Introduction—This study was prepared, in connection with the 1963 Census of Business, to provide several measures or approximations of value produced in and by merchant wholesaling firms. The provision of these measures reflects the growing interest in analyzing the "output" of the distribution trades and permits a comparison of the distribution sector of the economy with other sectors, such as manufacturing, agriculture, and mining. The need for these data has been reflected in recommendations of such

organizations as the Chamber of Commerce of the United States and the National Association of Wholesalers. Also, these measures are needed by the government to provide a sounder basis for its national accounts estimates. This is the first study of its kind by the Bureau of the Census in the field of wholesale trade.

The several measures of value produced in or by merchant wholesaling firms measure to differing degrees the value added to merchandise between the time and place of purchase by wholesalers and the time and place they sell it. Merchant wholesalers sell goods to retailers and other wholesalers for resale and to industrial, commercial, institutional and professional users. In addition to selling, merchant wholesalers perform a variety of functions including maintaining inventories of goods; extending credit; physically assembling, sorting and grading goods in large lots; breaking bulk and redistributing goods in smaller lots; delivery; refrigeration; and various types of promotion, such as advertising and label designing. The measures presented in this study provide approximations of the dollar value of the functions performed in the marketing process and are generally related to the costs incurred in and by merchant wholesaling firms.

To the extent that the measures account for all functions performed in merchant wholesaling operations, whether performed by merchant wholesaler firms or by other firms for merchant wholesalers, such measures represent the value produced in merchant wholesaling. The concept "gross margin" as used in the study includes the value of all materials (as distinguished from goods to be resold) and services provided by other firms, as well as those strictly creditable to the merchant wholesaling firm. Excluding "materials" provided by other firms results in what commonly has been called "value added."

¹ The questionnaire used in the sample survey, Form Bus. 900, is reproduced in appendix E of this volume.

Excluding, in addition, "services" provided by other firms results in "net income provided (at market prices)." A further exclusion of certain tax items and of depreciation leads to the measure of "net income produced (at factor cost)" by merchant wholesaling firms. Further definition of these measures is as follows:

(1) **Gross margin**—total operating receipts less cost of goods sold (purchases adjusted for change in inventories). Gross margin is equivalent to the cost of all materials (as distinguished from goods to be resold) and services provided in merchant wholesale establishments whether provided by the merchant wholesaling firm itself or purchased by it from others. To the extent that it includes cost of contract work done by others on materials of the merchant wholesale firm, gross margin includes an element of value added by manufacturing.

(2) **"Value added"**—gross margin (as defined above) less the cost of containers, other supplies and materials, fuel, and electric energy and water purchased from other firms, and less contract work on materials of the wholesaler. "Value added" in merchant wholesale firms include the value of services purchased from other firms, and therefore falls between "gross margin" and "income produced."

(3) **Net income produced (at market prices)**—"value added" (as defined above) less cost of services supplied by other businesses (except interest payments), and less bad debts and other losses not compensated by insurance.

(4) **Net income produced (at factor cost)**—net income produced (as defined above) less depreciation, sales taxes, excise taxes, license fees and taxes other than income taxes. Net income produced (at factor cost) thus includes payroll, employer contributions to FICA, unemployment insurance, etc., interest payments, and profits before income taxes.

These measures are presented in detail by kind of business (tables 12 and 13), by size of firm (tables 14 and 15), and by legal form of organization (tables 16 and 17) of this volume. The study also included measures of the reliability of the data.

Summary of Data—Total operating receipts of merchant wholesalers during 1963 amounted to \$156.4 billion. After deducting the cost of goods sold, merchant wholesalers indicated a **gross margin** of \$28.5 billion, or 18.2 percent of total operating receipts. Further deducting the cost of containers, supplies and other materials, fuel and electric energy purchased from other firms and the cost of contract work done on materials owned by them, merchant

wholesalers showed a **"value added"** of \$27.1 billion, or 17.3 percent of total operating receipts. After cost of all materials and services supplied by other businesses were deducted from total operating receipts, merchant wholesalers showed a **net income produced (at market prices)** of \$19.9 billion or 12.7 percent of total operating receipts. After further deducting depreciation, license fees and taxes (except income taxes), **net income produced (at factor cost)** amounted to \$17.3 billion or 11.1 percent of total operating receipts.

Total operating receipts in the durable goods trades—\$67.4 billion—represented 43 percent of the total operating receipts of all merchant wholesalers. However, the durable goods trade accounted for about 55 percent of income produced and about 58 percent of total payroll. Income produced ratios for the durable goods trades were generally higher than those for the nondurable goods trades. Durable goods trades, in total, reported a gross margin of 22.5 percent of total operating receipts in 1963 as compared to a gross margin of 14.9 percent shown for the nondurable goods trades. **Net income produced (at market price)** amounted to 15.7 percent of total operating receipts in the durable goods trades as compared to 10.4 percent for the nondurable goods trades. **Net income produced (at factor cost)** amounted to 14.5 percent of total operating receipts in the durable goods trades as compared to 8.5 percent in the nondurable goods trades.

Ratios varied considerably for individual kinds of business. **Gross margins** ranged from a high of 31.9 percent to a low of 4.2 percent of total operating receipts; **"value added"** varied from 30.1 to 4.1 percent; **net income produced (at market prices)** varied from 22.3 percent to 2.0 percent; while **net income produced (at factor cost)** ranged from 21.1 percent to 1.9 percent. Cotton merchants reported the lowest ratios for all measures. Stationery, office supplies; commercial machines, equipment; automotive equipment, tires, tubes; professional equipment, supplies; and service-establishment supplies were among the trades reporting the highest ratios.

Ratios, by kind of business, are shown in table 13, while the dollar volume estimates of these measures are shown in table 12.

Ratios varied by size of firm, with the larger firms showing smaller ratios of these measures to total operating receipts. Firms with operating receipts of \$10 million and over indicated a gross margin of 12.0 percent in 1963, only about one-third of the gross margin of 34.9 percent reported by firms with annual operating receipts under \$100,000. Ratios for the other

measures as well as the annual payroll showed a similar relationship with firms in the largest size-class reporting ratios only about one-third of the ratios for the smallest group. Ratios by size of firm are shown in table 15, while the dollar volume estimates of these measures are shown in table 14.

Limited function wholesalers, such as drop shippers (who perform no storage function) would be expected to have a smaller ratio than full service wholesalers. A special study in two trades—furniture and lumber—indicated that firms without inventories reported a significantly lower ratio than those which maintained inventories. Below are results of this study:

Measures of value produced	Percent of total operating receipts			
	Furniture wholesalers		Lumber wholesalers	
	With inventories	Without inventories	With inventories	Without inventories
Gross margin.....	26.6	18.6	15.9	7.6
"Value added".....	25.4	17.9	15.4	7.4
Net income produced (at market prices).....	16.7	10.8	11.2	5.4
Net income produced (at factor cost).....	15.5	10.2	10.0	5.0
Annual payroll.....	12.4	6.5	7.4	2.4

Tables 16 and 17 present data by legal form of organization. Corporations, which accounted for over 80 percent of total operating receipts, showed ratios differing only slightly from the summary trade totals. Individual proprietorships indicated the largest ratios, reflecting the smaller firm size characteristic of this group. Partnerships showed somewhat lower ratios than individual proprietorships, while cooperatives indicated the lowest ratios by legal form of organizations.

Explanation of "Value Added" Terms

Total operating receipts—This item includes total sales of merchandise on own account, after deducting all returns, allowances, and discounts but including sales and excise taxes collected from customers; commissions received for sales and purchases of merchandise for the account of others; subsidy payments received for the sales of goods; and any other receipts from customary business activity.

Total operating receipts, as shown in this study, differ from total sales, as shown in other Census of Business data, because commission sales—or sales on the account of others—are included in total operating receipts only at the amount of commission earned—whereas they are included in total sales at the value of the goods sold. The difference between total operating receipts and total sales in 1963 was less than 0.5 percent. For individual kinds of business it differed at most by 2 percent, for most kinds of business by less than 1 percent.

Cost of goods sold—This item is not shown separately in this study but may be obtained by subtracting gross margin from total operating receipts. Regarding the comparability of cost of goods sold with the Internal Revenue Service Statistics of Income data see "comparison with other data" below.

Cost of goods sold was compiled for each firm in this survey by adding to the opening inventory all purchases of merchandise during the year and commissions paid to others for purchases on own account and then deducting from the total the end-of-year inventory. Purchases are net of returns, allowances, and trade and cash discounts but include payments for freight, insurance, import duties and other charges for purchases. Reporting firms were instructed to exclude, where possible, purchases of containers, wrapping, packaging, and selling supplies which were to be reported under "operating expenses."

Purchases of tax stamp and payments of excise taxes often included by tobacco and liquor wholesalers in their purchase accounts were, for purposes of this survey, excluded from cost of goods sold and included as a separate item under "operating expenses" used to derive net income produced (at factor cost).

Operating expenses—In the 1963 Census of Business, information was collected on operating expenses for all wholesale establishments. However, this information was not available in the amount of detail needed to develop the various measures shown in this study. Separate information was therefore requested in this survey on the following operating expenses:

Employer contributions to unemployment insurance, pensions, welfare, and other insurance plans.

Taxes and license fees (excluding income or payroll taxes).

Depreciation.

Purchases of office supplies, stationery, and postage.

Payments of containers, wrapping, packaging, and selling supplies.

Cost of contract work done by others on materials of the reporting firm.

Commissions paid to other firms for sales of merchandise on your account.

All other operating expenses (excluding interest on loans).

A detailed instruction to each of these expense items is included on the questionnaire itself which is shown in appendix E.

Scope of the Survey—This study is limited to merchant wholesalers, which constitute the major portion of the broad field of wholesale trade and excludes the other types of wholesale trade, such as manufacturers' sales branches and sales offices, petroleum bulk plants, agents and brokers, and assemblers of farm products. In terms of total payroll, merchant wholesalers accounted for more than 60 percent of the payroll for total wholesale trade. All kinds of business in which merchant wholesalers operate are represented. A description of each kind of business for which data are shown in this study is included in appendix B of this volume.

Data shown in this study are based, in part, on information collected from all merchant wholesalers (which, by definition, are limited to firms with one paid employee or more) in the 1963 Census of Business and, in part, on information collected from a separate sample survey. The information on total operating receipts in this study was collected in the 1963 Census of Business from all merchant wholesalers in operation during 1963. However, information on total operating receipts, costs of goods sold, and the detailed operating expenses needed to develop measures of value produced in and by merchant wholesaling firms was not collected from all wholesalers but was limited to a sample of about 10,000 firms—a subsample of the reporting panel of over 17,000 firms used to obtain the monthly sales and inventories data in the Bureau's *Monthly Wholesale Trade Report*.

Sample design—The sample is a probability sample representing merchant wholesalers in all kinds of business and was selected from two sources:

- (a) 1958 Census of Business lists representing all wholesalers (with paid employees) in business in 1958.
- (b) Social Security Administration lists of wholesalers (with paid employees) entering business (or requesting new EI numbers) since 1958.

A systematic random sample was drawn from the 1958 Census of Business lists, which had been sorted by sales size and by kind of business, at rates varying according to the sampling variability and the sales volume of each sales-size group. The sample was supplemented from the lists of wholesale birth obtained from SSA which were sampled in a two-stage sampling procedure. A first-stage sample was selected on the basis of broad trade groups and employee-size classes. On the basis of additional information by kind of business and sales size obtained from the first-stage sample, the firms were arranged by kind of business and sales-size groups approximating those used for the census sample and then a second-stage sample was selected for additions to the sample initially drawn from the 1958 census.

The number of firms in the sample used for the *Monthly Wholesale Trade Report* varied for each kind of business from 50 to 650 firms, depending upon the total number of firms in the trade and their distribution by sale size. However, number of firms canvassed for this study to provide measures of value produced in and by merchant wholesaling firms averaged about 200 firms per kind of business—ranging from 34 to 372 firms by kind of business. A more detailed description of the sample design is included in the Bureau's *Monthly Wholesale Trade Report*.

Estimates and Ratios—Total operating receipts as shown in this study, were derived from figures collected in the 1963 Census of Business. These figures were also compiled in connection with the sample survey. The ratios to total operating receipts shown in the study were obtained from the sample survey; the dollar volume estimates were derived by multiplying the ratios obtained from the sample survey by the total operating receipts obtained from the 1963 census. The sampling variability of the dollar volume estimates, therefore, is the same as the sampling variability of the ratios. The total operating receipts figure for all merchant wholesalers derived from the census was about 1.3 percent higher than the figures estimated in the sample survey. For many individual kinds of business these differences were more substantial.

Differences between the 1963 census figures and the sample survey figures are attributable to—

- (a) Sampling errors of the sample survey estimates.
- (b) Changes in kind-of-business classification between the 1958 and 1963 census years.

- (c) Exclusion from the sample survey of firms out of business at the end of 1963.
- (d) Inclusion in the sample survey of data for auxiliary facilities of wholesale establishments.

Respondents in the sample survey were requested to report, on a consolidated basis for **all wholesale** establishments and their auxiliary facilities—warehouses, garages, etc.—operated under the Federal Employer Identification Number selected in the sample. Although the “operating expense” figures for wholesale establishments in the 1963 census did include a pro-rata share of the general office expenses, the “payroll” figures in the 1963 census did not include payrolls for their administrative and auxiliary establishments. However, in the sample survey, the payroll figures did reflect the payrolls of the administrative and auxiliary units. The payroll figures shown in this study for all merchant wholesalers is therefore about 5 percent higher than payroll figures reported for merchant wholesaler establishments in the 1963 census.

The volume estimates and ratios for summary trade groups were obtained by the addition of the volume estimates computed for individual kinds of business as shown in tables 12 and 13. The same summary trade totals are shown in tables 14 to 17. However, they do not add to the detail, by size of firm or by legal form of organization, shown in these tables for several reasons:

- (a) Sampling variability of the detail lines.
- (b) Part-year reporters included in the KB totals are not shown by size class.
- (c) Some size classes are not shown separately because of extreme variability.

Limitations of the Data

Sampling variability—Since the total operating receipts figures shown in this study are based on a complete enumeration of merchant wholesalers in the 1963 census, they are not subject to sampling variability. However, the selected measures of value produced which are based on a sample are subject to sampling variability and thus are not expected to be in exact agreement with the results that would have been obtained from a complete enumeration.

Sampling errors were computed for each of the selected measures of value produced

shown on this study. The range of the sampling variability of the measures for each kind of business, size class, and legal form or organization are shown in tables 13, 15, and 17 at the 1-sigma level, i.e., chances are 2 out of 3 that the estimates would differ from the results of a complete enumeration by less than the percentages shown. In general, the range of sampling variability of the value-produced measure for a given kind of business or size-class was small and the largest sampling error was attributable to the net income produced (at factor cost).

Data have been deleted from the tables where the sampling variability was considered excessive. Where such deletions have been made the applicable tables have been foot-noted.

Response and other nonsampling errors—

The measures of sampling variability do not include biases which might arise from non-sampling errors such as the failure of respondents to submit correct figures or to submit reports on time for tabulation. Information is not available as to the extent of bias that may be due to errors in reporting. However, to minimize reporting errors, all reports were reviewed for completeness and consistency of the reported data. The various value-produced ratios were calculated mechanically for each report, compared with ratios for other firms in the same kind of business, and all extreme and unusual ratios subjected to correspondence for verification and correction. A small number of firms did not report in time for the closeout of this survey and imputed figures were included for these firms based on other available records. Imputation for such nonresponse amounted to less than 5 percent of the total operating receipts.

Period covered by return—Data published on this study does not necessarily cover calendar year 1963. Although respondents were requested to provide data on a calendar year basis, fiscal year reports were accepted. Approximately one-fourth of the firms in this survey reported data on a fiscal year basis. An analysis of these indicated the following distribution of the fiscal year reporters:

June 30—5.2 percent
 March 31—2.5 percent
 Sept. 30—3.7 percent
 All other months—13.6 percent (each 1.5 to 2 percent)

Comparison with Other Data

Statistics of Income, Internal Revenue Service (IRS)—**Statistics of Income**, issued by the Internal Revenue Service, provides information on business receipts, costs of goods sold, and selected expense items compiled from the Federal income tax returns. However, the published information is not sufficiently detailed to provide income-produced measures comparable to those published in this study. Cost of goods sold—as published in **Statistics of Income**—includes some costs of labor, materials, and supplies in addition to purchases of merchandise during the year, adjusted for changes between beginning- and end-of-year inventories; cost of goods sold—as used in the Census Bureau survey—excludes salaries and wages paid to own employees, and cost of packaging materials and office and other supplies.

Business receipts as shown in the **Statistics of Income** are comparable to total operating receipts as shown in this report. However, the statistics of income data for wholesale trade include all types of wholesalers while this study is limited to merchant wholesalers. Moreover, the IRS data are compiled on a company basis covering all establishments of the firm. Thus, retail, manufacturing, and other establishments operated by firms primarily wholesalers are included in the IRS data; on the other hand, merchant wholesale establishments operated by firms primarily engaged in manufacturing or retail trade are not represented in the IRS statistics for wholesale trade.

National Income Originating, Office of Business Economics (OBE)—OBE prepares measures of national income originating for each of the industries of the economy, including wholesale trade. National income originating for an industry represents the total factor cost incurred by that industry in producing its output. Factor costs include compensation of employees, income of unincorporated enterprises and corporate profits, including an inventory valuation adjustment, and net interest. These data are derived from a variety of sources, including the Bureau of Employment Security, Internal Revenue Service, and other government and private organizations. For the bulk of the income originating data, the industrial classification is based on the classification of establishments. However, for such items as corporate profits and net interest, the company is the basis of the industry classification.

National income originating includes an inventory valuation adjustment and an allowance for bad debts in the accounts of bankrupt debtors not reflected in net income produced (at factor cost); on the other hand, it excludes interest receipts which are included in the net income produced. These differences are relatively small. A more significant difference between these measures is due to coverage. The OBE estimate of national income originating—which amounted to \$26,688 million in 1963—covered all types of wholesalers, while the Bureau of the Census estimate of net income produced (at factor cost)—amounting to \$17,341 million in 1963—was limited to merchant wholesalers. Merchant wholesalers accounted for 64 percent of total payroll of all wholesalers—virtually the same relationship indicated by the census estimate of net income produced (at factor cost) and the OBE estimate of national income originating.

Manufacturing and Mineral Industries—“Value added” in manufacturing published by the Bureau of the Census is computed by subtracting the cost of materials, supplies and containers, fuel, purchased electric energy, and contract work from the value of shipments plus receipts for services rendered. This figure is further adjusted to include the value added by any merchandising operation (difference between sales prices and cost value of any merchandise sold without further manufacture, processing or assembly) and to reflect the net change in finished goods and work in process inventories between the beginning and end of year.

The definitions of “value added” in manufacturing and in merchant wholesaling are comparable except for the treatment of excise taxes. These taxes are not included in “value added” in manufacturing, but for merchant wholesalers these taxes are reflected in the gross margin, “value added,” and net income produced (at market prices) measures, though not in the measure of net income produced (at factor cost).

The use of a “value added” measure rather than an “income produced” (or originating) measure in manufacturing initially was dictated by reporting considerations. With the growing importance of purchased services, “value added” has become increasingly less satisfactory as a substitute for “income produced.” For all manufacturing industries combined, the ratio in 1958 of national income originating (as estimated by the Office of Business Economics) to “value added” was 73.5

percent of "value added." For all merchant wholesale trades combined, as summarized in this study, the ratio of net income produced to "value added" is 63.9 percent. It should be noted that the difference in handling of excise taxes contributes to the difference between the two ratios and that the ratios for individual manufacturing industries and for individual wholesale trades often vary considerably from the average.

"Value added" in the mineral industries differs slightly from the manufactures definition. It is computed by subtracting the cost of supplies, minerals received from other establishments for preparation, purchased fuel and electricity, contract work, and purchased machinery installed from the value of shipments and receipts and capital expenditures. It thus provides a measure, not only of the "value added" in mineral production, but also in the development of mineral properties.

CAPITAL EXPENDITURES: 1963

Capital expenditures of merchant wholesalers, retail stores, and selected service establishments were measured on a sampling basis for the year 1963, and the results were published in a separate report entitled *"Capital Expenditures: 1963,"* BC42-63. For purposes of the report, capital expenditures were defined to include all costs actually incurred during 1963 which were chargeable to the fixed assets accounts of the firm, including expenditures for facilities under construction at the end of 1963. Included were all expenditures (whether on contract or by employees of the firm) for new or used structures, fixtures, and equipment, and for improvements, reconditioning, modifications, and additions to existing facilities, which were subject to depreciation on the Federal Income Tax Report. Excluded were expenditures for land and charges for repairs, supplies, and other items chargeable as current operating expenses. In the case of motor vehicles or other expenditures for both personal and business use, only that portion allocated to the business is included. Expenditures by firms which went out of business in 1963 were omitted from this report, but expenditures in 1963 by firms opening for business in 1964 were included.

The statistics in the report are limited to the capital expenditures of the operators of the establishments surveyed and exclude expenditures by owners of those properties leasing or

renting the property to others. Thus, expenditures at trade and service establishments by real estate firms were omitted. In the case of firms reporting on an organizational basis this survey covers expenditures by the firms for structures which on completion had been or were to be sold and leased back.

The statistics in the report are summarized by type of trade on the basis of the classification of the establishments covered. In the case of companies operating establishments in more than one type of operation covered by this survey (e.g., retail and wholesale trades), separate figures were obtained by type of trade. Firms also engaged in operations not in scope of this survey (e.g., manufacturing) were canvassed only for their retail, wholesale, and service establishments. This approach differs from the procedures followed in compiling quarterly data on capital expenditures by the Office of Business Economics (OBE), Department of Commerce, in conjunction with the Securities Exchange Commission (SEC). The latter series is based on the classification of the principal activity of the company as a whole, with one report filed covering all establishments of the firm, whether or not classified in the same business. The OBE-SEC series also differs in that the service and wholesale activities covered in the latter series are broader in scope than the coverage for these trades in this report.

The sample design for the **merchant wholesaler** portion of the report was the same as that in the *"Measures of Value Added In and By Merchant Wholesaling Firms: 1963"* report, with a similar measure of reliability. (See page . . .) Data for the merchant wholesaler are reproduced in tables 18 and 19 of chapter 9 of this volume.

Brief Summary of Results

Total capital expenditures of merchant wholesalers amounted to \$1.1 billion in 1963, an increase of 28 percent over the \$886 million reported in 1958. Expenditures of \$974 million for new facilities in 1963 (including new structures and new equipment) accounted for 86 percent of this total, with the largest amount, \$714 million (73 percent), directed toward new equipment and the remainder, \$260 million (27 percent), expended for new structures.

Capital expenditures in the durable goods trades totaled \$548 million in 1963, an in-

crease of 19 percent over 1958. Nondurable goods wholesalers, with total capital expenditures of \$586 million in 1963, showed a more substantial increase (38 percent) over 1958.

Nearly equal amounts of capital outlays for new facilities were reported by both durable and nondurable goods wholesalers in 1963, and among both groups expenditures for new fixtures and equipment were substantially greater than outlays for new structures and additions (a pattern essentially unchanged from the distribution reported in 1958). The durable goods group reported expenditures of \$363 million for new equipment (a 41 percent increase over the investment reported in 1958) while the nondurable goods group reported new equipment expenditures of \$351 million (up 54 percent from 1958). These outlays for new equipment,

in 1963, accounted for 75 percent of the total new capital investment reported by durable goods wholesalers and 71 percent of the total new capital invested by the nondurable goods group.

Among the selected kinds of business published in this study, increases over total capital outlays in 1958 were reported in all trade groups except lumber, construction materials (which declined 60 percent) and farm products, raw materials (down 29 percent).

Corporations reported total capital outlays of \$888 million in 1963, an increase of 36 percent over the \$655 million reported in 1958. Expenditures of \$756 million for new facilities accounted for 85 percent of this total, with the larger outlay (53 percent) attributed to the durable goods groups.

List of Corrections

Volume IV has been prepared primarily by assembling and binding the tabular portions of previously issued subject reports together with chapters covering additional phases of wholesale trade which are not issued in report form. This plan was adopted to reduce publication cost and to expedite issuing

the data. The corrections appearing below represent revisions noted after the individual subject reports were issued and should be taken into consideration in using volume IV and the subject reports from which it was assembled.

Page	Table	Item	Column	Change	
				From	To
3-1 thru 3-93	All	Standard Note: (V) Insufficient class-of-customer analysis to show separately should be changed to read "Insufficient cash-credit analysis to show separately."			
4-5	2	Volunteer Group Groceries.....	Stub	Volunteer	Voluntary
4-12	4	Automotive equipment.....	6		Add footnote (1)
		Tires, tubes.....	6		Add footnote (2)
		Electrical supplies, apparatus.....	4		Add footnote (3)
		Electrical supplies, apparatus.....	6		Add footnote (4)
		Electrical appliances, TV, radio sets.....	4		Add footnote (5)
		Electronic parts, equipment.....	4		Add footnote (6)
		Electronic parts, equipment.....	6		Add footnote (7)
		Hardware.....	4		Add footnote (8)
		Plumbing and heating equipment, supplies.....	4		Add footnote (9)
		Air conditioning, refrigeration equipment, supplies.....	4		Add footnote (10)
		Lumber, millwork.....	4		Add footnote (11)
		Construction materials.....	4		Add footnote (12)
4-13	4	Automobiles, other motor vehicles.....	6		Add footnote (13)
		Automotive equipment.....	6		Add footnote (14)
		Tires, tubes.....	6		Add footnote (15)
		Electrical supplies, apparatus.....	4		Add footnote (16)
		Electrical supplies, apparatus.....	6		Add footnote (17)
		Electrical appliances, TV, radio sets.....	4		Add footnote (18)
		Electrical appliances, TV, radio sets.....	6		Add footnote (19)
		Electronic parts, equipment.....	4		Add footnote (20)
		Electronic parts, equipment.....	6		Add footnote (21)
		Hardware.....	4		Add footnote (22)
		Plumbing and heating equipment, supplies.....	4		Add footnote (23)
		Air conditioning, refrigeration equipment, supplies.....	4		Add footnote (24)
		Lumber, millwork.....	4		Add footnote (25)
		Construction materials.....	4		Add footnote (26)
4-16	4	Electrical supplies, apparatus.....	5	⁵ 1.7	1.7
		Electrical supplies, apparatus.....	6	25.1	⁵ 25.1
		Electrical appliances, TV, radio sets.....	5	⁷ 1.4	1.4
		Electrical appliances, TV, radio sets.....	6	81.8	⁷ 81.8
		Electronic parts, equipment.....	5	⁹ 3.9	3.9
		Electronic parts, equipment.....	6	24.1	⁹ 24.1
4-43	5	Automobiles, other motor vehicles.....	4	⁹ 90.5	90.5
		Automobiles, other motor vehicles.....	6	2.2	⁹ 2.2
4-50	5	SIC Codes 506 and 507 appearing directly under Columbus, Ohio, should be inserted after SIC Code 505 under Columbia, S.C.			
8-86	2A	Dairy products, ice cream, ices not reported in detail.....	1	159,815	64,526
8-401	3A	Malt liquors and brewing byproducts.....	5	74,556	276,537
		Malt liquors and brewing byproducts.....	6	.2	.6
8-401	3A	Malt and malt byproducts.....	5	286,182	84,201
		Malt and malt byproducts.....	6	.6	.2
8-402	3A	Woven and tufted carpets and rugs.....	1	20	61
		Woven and tufted carpets and rugs.....	2	145	79,340
		Woven and tufted carpets and rugs.....	3	(2)	.2
		Woven and tufted carpets and rugs.....	4	25	96
		Woven and tufted carpets and rugs.....	5	104,884	326,557
		Woven and tufted carpets and rugs.....	6	.2	.7

List of Corrections--Continued

Page	Table	Item	Column	Change	
				From	To
8-403	3A	Prefabricated wooden buildings and structural members.....	4	10	18
		Prefabricated wooden buildings and structural members.....	5	2,157	18,680
8-403	3A	Partitions and fixtures--wood and metal.....	1	104	113
		Partitions and fixtures--wood and metal.....	2	26,116	27,562
		Partitions and fixtures--wood and metal.....	3	(Z)	.1
		Partitions and fixtures--wood and metal.....	4	55	57
		Partitions and fixtures--wood and metal.....	5	37,123	(D)
		Partitions and fixtures--wood and metal.....	6	.1	(D)
8-403	3A	Sanitary tissue, health products.....	Product class code	26493	26472
		Sanitary napkins and tampons.....	Product class code	26472	26471
		Other converted paper, board products.....	Product class code	26471	26495
8-405	3A	Product class code 24330-2.....	Delete entire line.		
		Product class code 25410-20.....	Delete entire line.		
		Product class code 30691-2--also see individual codes 30691 and 30692 on page 404.			
8-407	3A	Product class code 22710-2, 20, 90.....	Delete entire line.		
8-407	3A	Receipts from service--Sources other than the sale of merchandise should be changed to read "Receipts from services--Sources other than the sale of merchandise and miscellaneous goods, n.e.c."			
8-413	3B	Electrical supplies, apparatus			
		Miscellaneous goods, n.e.c.....	1	328,780	333,437
		Miscellaneous goods, ne.e.c.....	2	4.6	4.7
8-413	3B	Electronic parts, equipment			
		Miscellaneous goods, n.e.c.....	1	73,141	68,484
		Miscellaneous goods, n.e.c.....	2	6.0	5.9
8-421	3B	Malt and malt byproducts.....	1	262,265	60,284
		Malt and malt byproducts.....	2	7.3	1.7
		Malt and malt byproducts.....	4	262,265	60,284
8-421	3B	Miscellaneous goods, n.e.c.....	1	1,121,803	1,323,784
		Miscellaneous goods, n.e.c.....	2	31.0	36.6
8-486	3C	<u>Middle Atlantic Division</u>			
		Malt and malt byproducts.....	1	220,687	18,706
		Malt and malt byproducts.....	2	10.7	.9
		Malt and malt byproducts.....	4	220,687	18,706
8-486	3C	Miscellaneous goods, n.e.c.....	1	873,658	1,075,639
		Miscellaneous goods, n.e.c.....	2	42.2	51.9

¹Including 24.2 to repair shops.

²Including 6.4 to repair.

³Including 33.9 to contractors and builders; 4.6 to government; and 2.5 to public utilities.

⁴Including 1.2 to repair shops.

⁵Including 6.4 to contractors and builders.

⁶Including 2.3 to contractors and builders and 4.6 to government.

⁷Including 8.1 to repair shops.

⁸Including 15.4 to contractors and builders.

⁹Including 52.7 to contractors and builders.

¹⁰Including 15.3 to contractors and builders.

¹¹Including 22.9 to contractors and builders.

¹²Including 56.3 to contractors and builders.

¹³Including 2.2 to repair shops.

¹⁴Including 23.1 to repair shops.

¹⁵Including 12.8 to repair shops.

¹⁶Including 33.8 to contractors and builders; 2.7 to government; and 2.1 to public utilities.

¹⁷Including 2.9 to repair shops.

¹⁸Including 6.7 to contractors and builders and 1.0 to public utilities.

¹⁹Including 6.8 to repair shops.

²⁰Including 1.6 to contractors and builders; 5.0 to government; and 1.1 to public utilities.

²¹Including 10.1 to repair shops.

²²Including 5.1 to contractors and builders.

²³Including 60.2 to contractors and builders.

²⁴Including 29.7 to contractors and builders.

²⁵Including 23.7 to contractors and builders.

²⁶Including 43.1 to contractors and builders.

Commodity Line Sales

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[Page numbers listed here omit the Chapter prefix, 8-, which appears as part of number for each page]

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Explanation of Commodity Line Tables

Commodity line data are presented in this report for four of the five major types of operating into which all wholesale trade is divided:

- Merchant wholesalers
- Manufacturers sales branches, sales offices
- Merchandise agents and brokers
- Assemblers of farm products

Sales of petroleum bulk stations and terminals were not so analyzed in connection with the 1963 Census of Business.

COMMODITY LINE CLASSIFICATIONS—Two sets of questionnaires were used in enumerating wholesale establishments in connection with the 1963 Census of Business.

- a. Merchant wholesalers, merchandise agents and brokers, and assemblers of farm products—16 different forms (See Appendix F)
- b. Manufacturers' sales branches and sales offices—11 different forms (See Appendix F)

A complete list of commodity line inquiries on forms used in enumerating the former is presented in Appendix B; and a list of commodity lines or product classes on the manufacturers' sales branches, sales office forms appears in Appendix C.

COVERAGE AND LIMITATIONS OF THE DATA—Respondents were requested to select from the printed list of commodity lines the particular ones that applied to their business and report sales analyses on the basis of records, where available; where no records were available, on the basis of the best possible approximations. Space was provided for writing in any commodity lines that were not listed on the census form.

Not all respondents reported their sales by commodity line. The extent to which the analysis was reported for any particular trade may be gauged by comparing the total of "sales reported by commodity lines" with the amount shown for "sales not reported by commodity lines."

Wholesale census questionnaires were designed so as to group related kinds of business, e.g., Form CB-50A was for motor vehicles, automotive accessories, and related trades; Form CB-50E, for farm products and related trades; and CB-50K, for scrap, waste materials, and related trades. Commodity lines that appeared on a particular census form were limited to those generally handled by the trade or kind of business. Write-in space, with appropriate instructions, was provided on each of the forms for reporting additional lines of merchandise. There appears to have been a tendency to overstate sales of products major to a trade or business, with corresponding

understating of minor items. Likewise, some tendency to "basket" minor items in miscellaneous classifications was noted. No exact measure of this type of bias is available, but it is believed to be of a minor order.

Due to tabulating techniques used, some differences may be noted between the sum of geographic division data for a particular commodity line and the total shown for the classification at the U.S. level.

PRESENTATION RULES—In view of the varying degrees of commodity coverage, the small number of establishments in some trades or geographic divisions, and also the danger of disclosure of individual information, the following general rules were adopted in preparing data for publication.

Coverage—In most of the accompanying tables, data are limited for the most part to kinds of business of geographic divisions where coverage (sales reported by commodity lines) was 70 percent or more.

Minimum number of establishments—Data for a particular commodity line are withheld where fewer than 3 establishments in the classification reported the particular item. In such cases, the data for the withheld line are included in the classification "Commodities n.e.c."

Most of the accompanying tables consist of a stub and five data columns. The stub includes the commodity line code and identification of the kind of business and commodity line description. To assist in locating items, commodity line codes are shown throughout the tables, arranged consecutively within a kind of business or area. Absence of a commodity (or product) code from a particular series indicates either that the item is not generally handled in the trade or, if handled, only a small amount was reported.

EXPLANATION OF TABLES

Tables 1A, 1B, and 1C—These tables differ from all other commodity line tables in that they present "Total" sales for broad commodity lines of all establishments based upon and extrapolated from reported commodity line analyses. All other tables in this series present summaries of commodity line data "as reported," without projections for establishments not reporting the analyses.

Some companies, for one reason or another, failed to report the requested sales analyses. Commodity line coverage—total sales analyzed divided by total sales of all establishments including any not analyzed—varied to some extent by kind of business or trade but for the United States as a whole, all merchant wholesalers combined, it amounted to 86 percent. In tables 1A, 1B, and 1C, broad

commodity lines are projected or extrapolated to 100 percent on the premise that the experiences of those not reporting the commodity line analysis paralleled the pattern of those reporting this information.

For States, standard metropolitan statistical areas, and for all geographic divisions except the Middle Atlantic, extrapolation was by kind of business prior to accumulating commodity line totals. Data for the Middle Atlantic Division represent totals for the States of New York, Pennsylvania, and New Jersey. Likewise, totals for the United States were obtained by adding commodity lines for the nine geographic divisions. Data within a geographic area may not add to the total because of the projection method used in these tables.

EXPLANATION OF DATA COLUMNS (EXCEPT TABLES 1A, 1B, AND 1C)

First column—Entries in this column represent the amount of reported sales of a commodity line in a kind of business. The completeness of commodity line coverage for any kind of business may be measured by the relationship between “sales reported by commodity lines” and “sales not reported by commodity lines.” Generally, this comparison indicates some incomplete coverage, and the amount shown for a particular commodity line may therefore be less than it would have been if all establishments had reported the commodity analysis.

Second column—Entries in this column are determined by relating reported sales of commodity lines to total analyzed sales for the kind of business or area. The percentages indicate the importance of the commodity line to the kind of business. Percentages are shown for broad commodity lines only, not for the de-

tailed commodity lines under the numbered items. In relating sales as reported for detailed commodity lines (lines for which no percentages are shown) to total analyzed sales for the trade, consideration should be given to any amounts that may appear opposite the stub caption “Not reported in detail.” Such amounts, if any, represent sales reported only at the broad (or numbered) commodity line level, not the detailed commodity line.

Because of the rounding procedure used, percentages within a kind of business or area may not add exactly to 100 percent.

Third column—Entries in this column represent the number of wholesale establishments identified with the kind of business and commodity line indicated in the stub. The first entry for a kind of business represents the total number of establishments in the classification reporting commodity line sales. Additional entries represent the number of establishments that reported sales of the specified commodity line.

Fourth column—Entries in this column represent total sales of all commodities, including any retail sales and service receipts, etc., of the establishments which reported sales of the specified commodity line.

Fifth column—The entry in this column represents the relative importance of a specified commodity line to total sales of establishments which reported that they handled the line. The percentages are derived by dividing entries in column 1 by entries in column 4, line by line. Entries in this column differ from those in column 2 in that they represent the importance of the particular commodity to those establishments that reported sales of the commodity. In contrast, the entry in column 2 represents the importance of the commodity to the trade as a whole.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	UNITED STATES				UNITED STATES		
	TOTAL	157 391 769	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	135 892 864	86.3	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 573 167	1.0
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	157 391 769	100.0	5072210	HARDWARE.	1 737 498	1.1
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	1 984 670	1.3	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . . .	11 363	(2)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	1 101 451	.7	5072230	PAINTERS' SUPPLIES.	89 359	.1
5013110	AUTOMOTIVE GLASS.	44 469	(Z)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . . .	644 745	.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 489 375	3.5	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	53 367	(2)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	202 308	.1	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVEYORS, ETC.) . .	464 856	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.)	262 950	.2	5077110	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	2 093 107	1.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	169 151	.1	5077120	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	359 643	.2
5014100	TIRES AND TUBES, NEW.	710 723	.5	5077130	COMMERCIAL REFRIGERATION EQUIPMENT.	307 430	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 558 272	1.0		AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	213 747	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	2 140 758	1.4	5081100	OFFICE MACHINES AND EQUIPMENT	390 912	.2
5022230	TOILET SOAPS.	120 076	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	370 124	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	434 198	.3	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	78 654	(2)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 839 882	1.2	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	231 173	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	73 423	(Z)	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	11 858	(2)
5029130	OIL DRILLERS' MUD AND CHEMICALS	84 831	.1	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	131 067	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	555 427	.4	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	181 821	.1
5032100	YARD OR PIECE GOODS	3 155 498	2.0	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	2 185 644	1.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	370 557	.2	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	191 981	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	266 383	.2		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	1 146 231	.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	943 772	.6	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	203 744	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	1 239 176	.8	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	701 572	.4
5035320	FUR CLOTHING.	53 601	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	715 697	.5
5035330	FURS, RAW AND DRESSED	49 512	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	131 735	.1
5035340	MILLINERY, MILLINERY SUPPLIES	66 555	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	57 161	(2)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. .	305 525	.2	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	380 943	.3
5039100	SHOES, OTHER FOOTWEAR	558 065	.4	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	518 762	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 453 595	1.6	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	461 823	.3
5044110	EGGS (FRESH, STORAGE)	623 233	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	563 734	.4
5044120	POULTRY	1 107 656	.7		WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	434 163	.3
5045100	CONFECTIONERY	1 506 848	1.0	5084500	RECONDITIONED DRUMS AND BARRELS	109 084	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	682 022	.4	5084910	ABRASIVES, ABRASIVE MATERIALS	219 856	.1
5047100	MEATS, PROVISIONS	5 954 276	3.8	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	38 538	(2)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 212 376	2.0	5084930	MECHANICAL RUBBER GOODS	221 283	.1
5049200	BAKERY PRODUCTS	362 608	.2	5084940	ROPE, CORDAGE, TWINE.	127 332	.1
5049300	CANNED, BOTTLED FOODS	3 781 170	2.4	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	134 083	.1
5049410	COFFEE.	1 324 608	.8	5084960	PRINTING AND DUPLICATING INKS	19 931	(2)
5049420	TEA	128 306	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 420 809	.9
5049500	FROZEN FOODS.	2 097 869	1.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	313 168	.2
5049610	SOFT DRINKS	301 640	.2		FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	724 418	.5
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	50 213	(Z)	5086100	DENTAL EQUIPMENT, SUPPLIES.	252 328	.2
5049910	SANDWICHES, SNACK ITEMS	29 701	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	44 766	(2)
5049920	FLOUR, RELATED PRODUCTS	535 284	.3	5086220	SCHOOL EQUIPMENT, SUPPLIES.	367 146	.2
5049930	SUGAR (REFINED)	808 038	.5	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	775 423	.5
5049940	DRIED FRUITS.	86 445	.1	5086400	OPHTHALMIC PRODUCTS	224 580	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	3 021 030	1.9	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	335 789	.2
5049960	PEANUTS, ROASTED.	34 549	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	136 879	.1
5049970	NUTS (EDIBLE, UNSHELLED).	127 361	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	330 792	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	565 494	.4	5087200	CUSTODIAL (JANITORS') SUPPLIES.	336 057	.2
5051100	COTTON (RAW), INCLUDING LINTERS	2 592 119	1.6		LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	341 611	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	8 091 992	5.1	5087400	SHOE REPAIR AND RESOLE MATERIALS.	104 739	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	632 696	.4	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	99 531	.1
5059100	HIDES, SKINS, PELTS	502 785	.3	5087910	TAILORS' SUPPLIES	8 305	(2)
5059200	TOBACCO (LEAF)	434 536	.3	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	24 538	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	468 169	.3	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	173 942	.1
5059910	PEANUTS, UNROASTED.	74 329	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	65 206	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	35 884	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	538 169	.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	145 841	.1	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	225 347	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	3 575 160	2.3	5088910	RAILROAD TRANSPORTATION EQUIPMENT	67 897	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	160 509	.1		MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	3 619	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	3 269 904	2.1	5091111	COAL (BITUMINOUS AND ANTHRACITE).	638 315	.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	333 616	.2				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	701 726	.4				
5064140	ROOM AIR CONDITIONERS	240 325	.2				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
 1 Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	UNITED STATES (CONTINUED)				UNITED STATES (CONTINUED)		
5091112	COKE.	23 693	(2)	5098299	OTHER BUILDING MATERIALS.	522 754	.3
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	439 175	.3	5099110	PHOTOGRAPHIC GOODS.	571 363	.4
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 506 958	1.0	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	918 670	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	559 101	.4	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES. . . .	759 429	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES. . . .	31 169	(2)
	FLAT, WIRE, PIPE AND TUBING.	1 134 459	.7	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	4 451	(2)
5091215	CAST IRON-SOIL PIPE, TUBING.	115 636	.1	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	23 836	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 234 444	.8	5099194	OTHER RECREATION, HOBBY GOODS	132 581	.1
5091217	OTHER CARBON STEEL PRODUCTS	51 521	(2)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	996 837	.6
5091218	ALLOY STEEL	234 790	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . . .	726 826	.5
5091219	STAINLESS STEEL	510 929	.3	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN; COTTON SEED, FISH, MEAT, ETC.)	572 228	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS . .	141 863	.1	5099321	FERTILIZER, FERTILIZER MATERIALS.	577 348	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	249 676	.2	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	259 714	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	585 115	.4	5099330	SEEDS	510 509	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	850 727	.5	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	100 830	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	1 471 252	.9	5099410	PRECIOUS STONES (CUT) AND METALS.	403 191	.3
5093122	UNPREPARED IRON, STEEL SCRAP.	219 945	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	701 821	.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	62 986	(2)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	385 843	.2
5093211	ALUMINUM SCRAP.	145 678	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	308 051	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	365 226	.2	5099611	PETROLEUM PRODUCTS.	2 090 474	1.3
5093213	SCRAP LEAD.	66 334	(2)	5099612	CRUDE OIL	420 455	.3
5093214	ZINC SCRAP.	30 077	(2)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	349 042	.2
5093215	OTHER NONFERROUS METALLIC SCRAP	176 035	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	473 524	.3
5093220	WASTE PAPER	317 962	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	59 705	(2)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . . .	408 010	.3	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	761 742	.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	162 656	.1	5099660	OTHER TEXTILE PRODUCTS.	283 519	.2
5094110	CIGARETTES, CIGARS, TOBACCO	4 885 730	3.1	5099670	FOOD, BEVERAGE BASIC MATERIALS.	1 331 568	.8
5095110	BEER, FERMENTED MALT LIQUORS.	3 409 770	2.2	5099680	WALLPAPER	86 403	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	4 007 983	2.5	5099691	LUGGAGE, SADDLERY, HARNESS.	53 310	(2)
5095212	WINES	795 793	.5	5099692	INDUSTRIAL YARNS.	253 507	.2
5096111	PRINTING AND WRITING PAPERS	1 376 067	.9	5099693	SMOKERS' SUPPLIES AND PIPES	66 512	(2)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	356 574	.2	5099694	LEATHER	141 631	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 305 000	.8	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	34 123	(2)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	731 130	.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 343 750	.9
5096213	PAPERBOARD, BOXBOARD.	144 267	.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	16 852	(2)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. . . .	933 510	.6	5099800	COMMODITY CREDIT CORPORATION.	118 594	.1
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	41 788	(2)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	995 964	.6
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	89 920	.1				
5097110	HOUSEHOLD FURNITURE	525 279	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	565 691	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	316 068	.2				
5097221	CURTAINS, DRAPERIES	150 143	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	367 190	.2				
5097223	SHADES, VENETIAN BLINDS	37 741	(2)				
5097230	FLOOR COVERINGS	1 214 980	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	44 066	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	715 218	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 127 075	2.0				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD, SHINGLES)	1 027 474	.7				
5098141	SHINGLES.	62 046	(2)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	808 435	.5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	306 778	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	64 445	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	463 328	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	194 755	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	115 382	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	319 609	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	660 573	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	224 965	.1				
5098291	WALLBOARD AND HARDBOARD	268 025	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	118 596	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	78 742	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	30 627	(2)				
5098295	PLASTIC BUILDING MATERIALS.	62 054	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER	28 491	(2)				
5098297	ADHESIVES, MASTICS.	36 131	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	34 903	(2)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW ENGLAND				NEW ENGLAND		
	TOTAL	8 418 372	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	7 164 393	85.1	5072230	PAINTERS' SUPPLIES	4 598	.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	8 418 372	100.0	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	35 170	.4
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	80 234	1.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	2 079	(2)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	41 291	.5	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . . .	63 919	.8
5013110	AUTOMOTIVE GLASS	1 226	(Z)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	117 352	1.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	269 667	3.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	8 422	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	8 950	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	15 640	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	20 492	.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	12 208	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	9 439	.1	5081100	OFFICE MACHINES AND EQUIPMENT	20 161	.2
5014100	TIRES AND TUBES, NEW	45 588	.5	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	14 088	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	86 206	1.0	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	3 787	(2)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	113 394	1.3	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	12 819	.2
5022230	TOILET SOAPS	4 319	.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	332	(2)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	24 793	.3	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	10 888	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	135 957	1.6	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	5 011	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER, AND FIBER .	10 387	.1	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	92 099	1.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	36 040	.4	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	7 646	.1
5032100	YARD OR PIECE GOODS	113 310	1.3	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	45 973	.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	20 457	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	7 691	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS .	9 841	.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	60 361	.7
5035200	MENT'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	57 050	.7	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	2 796	(2)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	58 108	.7	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	5 672	.1
5035320	FUR CLOTHING	442	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 297	(2)
5035330	FURS, RAW AND DRESSED	3 024	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	21 130	.3
5035340	MILLINERY, MILLINERY SUPPLIES	1 176	(Z)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	44 363	.5
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	16 407	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	28 122	.3
5039100	SHOES, OTHER FOOTWEAR	130 706	1.6	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	27 782	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	115 199	1.4	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	18 984	.2
5044110	EGGS (FRESH, STORAGE)	70 727	.8	5084500	RECONDITIONED DRUMS AND BARRELS	4 322	.1
5044120	POULTRY	98 803	1.2	5084910	ABRASIVES, ABRASIVE MATERIALS	20 494	.2
5045100	CONFECTIONERY	1 189	(Z)	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 793	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	127 401	1.5	5084930	MECHANICAL RUBBER GOODS	10 508	.1
5047100	MEATS, PROVISIONS	546 813	6.5	5084940	ROPE, CORDAGE, TWINE	15 584	.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	212 510	2.5	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	16 564	.2
5049200	BAKERY PRODUCTS	25 944	.3	5084960	PRINTING AND DUPLICATING INKS	777	(2)
5049300	CANNED, BOTTLED FOODS	177 779	2.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	70 132	.8
5049410	COFFEE	36 188	.4	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	18 017	.2
5049420	TEA	11 022	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	20 586	.2
5049500	FROZEN FOODS	134 977	1.6	5086100	DENTAL EQUIPMENT, SUPPLIES	12 189	.1
5049610	SOFT DRINKS	26 224	.3	5086210	CHURCH EQUIPMENT, SUPPLIES	2 062	(2)
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.) .	2 001	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES	15 469	.2
5049910	SANDWICHES, SNACK ITEMS	1 189	(Z)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	46 297	.5
5049920	FLOUR, RELATED PRODUCTS	34 531	.4	5086400	OPHTHALMIC PRODUCTS	9 056	.1
5049930	SUGAR (REFINED)	22 858	.3	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	24 205	.3
5049940	DRIED FRUITS	2 183	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	8 013	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	221 530	2.6	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	16 296	.2
5049960	PEANUTS, ROASTED	895	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES	10 124	.1
5049970	NUTS (EDIBLE, UNSHELLED)	75	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	15 594	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	17 792	.2	5087400	SHOE REPAIR AND RESOLE MATERIALS	18 677	.2
5051100	COTTON (RAW), INCLUDING LINTERS	27 343	.3	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	6 425	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	3 295	(Z)	5087910	TAILORS' SUPPLIES	151	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	13 908	.2	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	1 301	(2)
5059100	HIDES, SKINS, PELTS	20 143	.2	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	7 263	.1
5059200	TOBACCO (LEAF)	31 158	.4	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	141	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	296 574	3.5	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	4 588	.1
5059910	PEANUTS, UNROASTED	129	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	11 191	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	543	(Z)	5088910	RAILROAD TRANSPORTATION EQUIPMENT	860	(2)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	188 755	2.2	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	53	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 704	(Z)	5091111	COAL (BITUMINOUS AND ANTHRACITE)	36 645	.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	174 313	2.1	5091112	COKE	73	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	12 265	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	12 474	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	36 785	.4	5091212	IRON AND STEEL PRODUCTS (FLAT)	55 776	.7
5064140	ROOM AIR CONDITIONERS	8 463	.1				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	97 337	1.2				
5072210	HARDWARE	100 178	1.2				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	28	(Z)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW ENGLAND (CONTINUED)				NEW ENGLAND (CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	21 197	.3	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	36 620	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	51 919	.6
	FLAT, WIRE, PIPE AND TUBING	56 423	.7	5099191	BILLIARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 502	(Z)
5091215	CAST IRON-SOIL PIPE, TUBING	6 078	.1	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	1 078	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	21 484	.3	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4 268	.1
5091217	OTHER CARBON STEEL PRODUCTS	5 215	.1	5099194	OTHER RECREATION, HOBBY GOODS	92 347	1.1
5091218	ALLOY STEEL	17 299	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	17 456	.2
5091219	STAINLESS STEEL	33 439	.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)		
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 078	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 384	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	26 490	.3	5099321	FERTILIZER, FERTILIZER MATERIALS	2 829	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	33 330	.4				
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	17 424	.2	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 162	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	63 069	.7	5099330	SEEDS	6 220	.1
5093122	UNPREPARED IRON, STEEL SCRAP	12 303	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 619	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	8 748	.1	5099410	PRECIOUS STONES (CUT) AND METALS	12 994	.2
5093211	ALUMINUM SCRAP	11 611	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	42 687	.5
5093212	SCRAP COPPER, COPPER BASE ALLOY	50 317	.6	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	20 399	.2
5093213	SCRAP LEAD	5 120	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	16 563	.2
5093214	ZINC SCRAP	3 279	(Z)	5099611	PETROLEUM PRODUCTS	100 054	1.2
5093215	OTHER NONFERROUS METALLIC SCRAP	16 337	.2	5099612	CRUDE OIL	271	(Z)
5093220	WASTE PAPER	31 656	.4	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	37 941	.5
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	60 346	.7	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	9 751	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	26 638	.3	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	3 236	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	309 887	3.7	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	53 804	.6
5095110	BEER, FERMENTED MALT LIQUORS	187 568	2.2	5099660	OTHER TEXTILE PRODUCTS	19 303	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	258 671	3.1	5099670	FOOD, BEVERAGE BASIC MATERIALS	8 376	.1
5095212	WINES	45 361	.5	5099680	WALLPAPER	10 541	.1
5096111	PRINTING AND WRITING PAPERS	53 925	.6	5099691	LUGGAGE, SADDLERY, HARNESS	2 617	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 869	(Z)	5099692	INDUSTRIAL YARNS	30 401	.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	89 926	1.1	5099693	SMOKERS' SUPPLIES AND PIPES	5 025	.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	57 727	.7	5099694	LEATHER	40 863	.5
5096213	PAPERBOARD, BOXBOARD	20 484	.2	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	1 255	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	59 980	.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE	39 176	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 564	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	389	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 525	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	37 678	.4
5097110	HOUSEHOLD FURNITURE	27 466	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	39 063	.5				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	8 595	.1				
5097221	CURTAINS, DRAPERIES	8 615	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	18 284	.2				
5097223	SHADES, VENETIAN BLINDS	5 092	.1				
5097230	FLOOR COVERINGS	60 332	.7				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	454	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	41 704	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	180 037	2.1				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	40 891	.5				
5098141	SHINGLES	7 483	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	50 183	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 992	.1				
5098144	VEENEER, OTHER WOOD PRODUCTS	1 170	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	31 780	.4				
5098212	CEMENT, LIME, PLASTER, STUCCO	15 945	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	3 421	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	16 485	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	31 296	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	10 672	.1				
5098291	WALLBOARD AND HARDBOARD	10 364	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 346	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	3 618	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	102	(Z)				
5098295	PLASTIC BUILDING MATERIALS	3 816	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	1 142	(Z)				
5098297	ADHESIVES, MASTICS	4 012	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	271	(Z)				
5098299	OTHER BUILDING MATERIALS	15 728	.2				
5099110	PHOTOGRAPHIC GOODS	20 035	.2				

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TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MIDDLE ATLANTIC				MIDDLE ATLANTIC		
	TOTAL	44 236 450	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	38 842 804	87.8	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	528 061	1.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	44 236 450	100.0	5072210	HARDWARE.	394 792	.9
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	827 512	1.9	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS).	5 807	(Z)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	261 967	.6	5072230	PAINTERS' SUPPLIES.	28 189	.1
5013110	AUTOMOTIVE GLASS.	7 619	(Z)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	97 467	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	945 885	2.1	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	9 996	(Z)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	29 072	.1	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	150 624	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	40 231	.1	5077110	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	426 260	1.0
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	25 427	.1	5077120	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., COMMERCIAL REFRIGERATION EQUIPMENT.	67 726	.2
5014100	TIRES AND TUBES, NEW.	153 168	.3	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	42 886	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	427 764	1.0	5081100	OFFICE MACHINES AND EQUIPMENT.	112 773	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	518 541	1.2	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	67 880	.2
5022230	TOILET SOAPS.	20 785	(Z)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL).	16 773	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	96 136	.2	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	55 872	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	757 804	1.7	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 973	(Z)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	46 919	.1	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	24 763	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS.	26	(Z)	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	17 949	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.	81 225	.2	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	295 382	.7
5029150	YARD OR PIECE GOODS.	2 640 237	6.0	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	51 830	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	193 662	.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	285 212	.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS.	180 531	.4	5083300	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	163 616	.4
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES).	456 247	1.0	5083400	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT.	23 284	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	708 478	1.6	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	54 961	.1
5035320	FUR CLOTHING.	32 180	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	10 729	(Z)
5035330	FURS, RAW AND DRESSED.	40 563	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT.	52 781	.1
5035340	MILLINERY, MILLINERY SUPPLIES.	49 022	.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT.	164 765	.4
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	142 399	.3	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	80 967	.2
5039100	SHOES, OTHER FOOTWEAR.	225 336	.5	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	109 734	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	720 002	1.6	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES).	75 635	.2
5044110	EGGS (FRESH, STORAGE).	153 912	.3	5084500	RECONDITIONED DRUMS AND BARRELS.	31 832	.1
5044120	POULTRY.	268 584	.6	5084910	ABRASIVES, ABRASIVE MATERIALS.	42 693	.1
5045100	CONFECTIONERY.	358 641	.8	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	8 991	(Z)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	167 488	.4	5084930	MECHANICAL RUBBER GOODS.	43 977	.1
5047100	MEATS, PROVISIONS.	1 883 757	4.3	5084940	ROPE, CORDAGE, TWINE.	37 570	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	664 059	1.5	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.).	40 203	.1
5049200	BAKERY PRODUCTS.	87 938	.2	5084960	PRINTING AND DUPLICATING INKS.	8 796	(Z)
5049300	CANNED, BOTTLED FOODS.	802 252	1.8	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	331 446	.7
5049410	COFFEE.	654 188	1.5	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	71 170	.2
5049420	TEA.	47 275	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	63 305	.1
5049500	FROZEN FOODS.	570 438	1.3	5086100	DENTAL EQUIPMENT, SUPPLIES.	73 746	.2
5049610	SOFT DRINKS.	90 243	.2	5086210	CHURCH EQUIPMENT, SUPPLIES.	19 888	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	19 508	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	45 719	.1
5049910	SANDWICHES, SNACK ITEMS.	4 976	(Z)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	189 155	.4
5049920	FLOUR, RELATED PRODUCTS.	117 771	.3	5086400	OPHTHALMIC PRODUCTS.	76 393	.2
5049930	SUGAR (REFINED).	295 364	.7	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT.	127 290	.3
5049940	DRIED FRUITS.	14 087	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	31 041	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	674 353	1.5	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES.	70 868	.2
5049960	PEANUTS, ROASTED.	7 929	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	78 842	.2
5049970	NUTS (EDIBLE, UNSHELLED).	28 908	.1	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES.	79 815	.2
5049980	MISCELLANEOUS FOOD PRODUCTS.	129 957	.3	5087400	SHOE REPAIR AND RESOLE MATERIALS.	20 421	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS.	32 177	.1	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	18 299	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 793 195	6.3	5087910	TAILORS' SUPPLIES.	5 510	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	20 561	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES.	5 198	(Z)
5059100	HIDES, SKINS, PELTS.	259 390	.6	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	50 250	.1
5059200	TOBACCO (LEAF).	37 605	.1	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES.	16 969	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	126 911	.3	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	90 840	.2
5059910	PEANUTS, UNROASTED.	2 351	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	55 699	.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	23 097	.1	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	16 754	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	112 095	.3	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	401	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	704 014	1.6	5091111	COAL (BITUMINOUS AND ANTHRACITE).	314 471	.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	23 134	.1				
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	718 559	1.6				
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	125 209	.3				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	147 508	.3				
5064140	ROOM AIR CONDITIONERS.	56 356	.1				

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(NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent

Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MIDDLE ATLANTIC (CONTINUED)				MIDDLE ATLANTIC (CONTINUED)		
5091112	COKE.	3 360	(Z)	5098299	OTHER BUILDING MATERIALS.	86 445	.2
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	205 583	.5	5099110	PHOTOGRAPHIC GOODS.	239 823	.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	395 228	.9	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	207 637	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	118 014	.3	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	228 256	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES.	7 609	(Z)
	FLAT, WIRE, PIPE AND TUBING.	278 044	.6	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	128	(Z)
5091215	CAST IRON—SOIL PIPE, TUBING.	19 258	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4 549	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	200 629	.5	5099194	OTHER RECREATION, HOBBY GOODS.	39 214	.1
5091217	OTHER CARBON STEEL PRODUCTS.	4 486	(Z)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	399 069	.9
5091218	ALLOY STEEL.	53 750	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	82 447	.2
5091219	STAINLESS STEEL.	161 503	.4	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	190 352	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS.	132 326	.3	5099321	FERTILIZER, FERTILIZER MATERIALS.	195 156	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	112 883	.3	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	40 985	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	213 508	.5	5099330	SEEDS.	52 359	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES.	715 689	1.6	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	8 311	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY.	435 910	1.0	5099410	PRECIOUS STONES (CUT) AND METALS.	302 766	.7
5093122	UNPREPARED IRON, STEEL SCRAP.	45 912	.1	5099420	JEWELRY, SILVERWARE, TROPHIES.	334 806	.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	14 135	(Z)	5099520	GIFTS, ART GOODS, NOVELTIES, ETC.	182 162	.4
5093211	ALUMINUM SCRAP.	29 769	.1	5099611	ADVERTISING SPECIALTIES, CALENDARS, ETC.	118 137	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY.	105 822	.2		PETROLEUM PRODUCTS.	506 516	1.1
5093213	SCRAP LEAD.	16 030	(Z)	5099612	CRUDE OIL.	8 397	(Z)
5093214	ZINC SCRAP.	11 035	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	68 112	.2
5093215	OTHER NONFERROUS METALLIC SCRAP.	52 601	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	74 191	.2
5093220	WASTE PAPER.	112 578	.3	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	6 017	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	122 651	.3	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	254 158	.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	36 303	.1	5099660	OTHER TEXTILE PRODUCTS.	127 160	.3
5094110	CIGARETTES, CIGARS, TOBACCO.	989 784	2.2	5099670	FOOD, BEVERAGE BASIC MATERIALS.	1 022 059	2.3
5095110	BEER, FERMENTED MALT LIQUORS.	618 349	1.4	5099680	WALLPAPER.	32 443	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	1 024 394	2.3	5099691	LUGGAGE, SADDLERY, HARNESS.	24 815	.1
5095212	WINES.	267 124	.6	5099692	INDUSTRIAL YARNS.	175 391	.4
5096111	PRINTING AND WRITING PAPERS.	479 045	1.1	5099693	SMOKERS' SUPPLIES AND PIPES.	11 945	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.	313 055	.7	5099694	LEATHER.	68 785	.2
5096212	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	363 463	.8	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	25 654	.1
5096213	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	163 940	.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	610 045	1.4
5096215	PAPERBOARD, BOXBOARD.	66 880	.2	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS.	2 963	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	285 607	.6	5099800	COMMODITY CREDIT CORPORATION.	16 575	(Z)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	17 638	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS.	150 979	.3
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	30 808	.1				
5097110	HOUSEHOLD FURNITURE.	141 502	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	145 732	.3				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	150 079	.3				
5097221	CURTAINS, DRAPERIES.	79 674	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	179 506	.4				
5097223	SHADES, VENETIAN BLINDS.	12 047	(Z)				
5097230	FLOOR COVERINGS.	279 848	.6				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	16 845	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	207 003	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	520 485	1.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	141 866	.3				
5098141	SHINGLES.	16 425	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	168 659	.4				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	56 508	.1				
5098144	VEENER, OTHER WOOD PRODUCTS.	9 626	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	126 469	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO.	30 575	.1				
5098213	SAND, GRAVEL, CRUSHED STONE.	29 848	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	58 387	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	128 593	.3				
5098232	INSULATION MATERIALS AND INSULATION BOARD.	42 202	.1				
5098291	WALLBOARD AND HARDBOARD.	53 350	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	8 772	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE.	26 401	.1				
5098294	READY OR TRANSIT MIXED CONCRETE.	3 364	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	10 317	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER.	6 277	(Z)				
5098297	ADHESIVES, MASTICS.	9 851	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	2 197	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 00.05%.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	EAST NORTH CENTRAL				EAST NORTH CENTRAL		
	TOTAL	28 074 952	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	24 288 264	86.5	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	249 795	.9
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	28 074 952	100.0	5072210	HARDWARE.	309 555	1.1
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	276 596	1.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . .	1 106	(Z)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	184 572	.7	5072230	PAINTERS' SUPPLIES.	19 025	.1
5013110	AUTOMOTIVE GLASS.	6 521	(Z)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	147 925	.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 105 392	3.9	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	6 155	(Z)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	50 237	.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS; RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	76 896	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	41 192	.1	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	389 100	1.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	39 248	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	52 122	.2
5014100	TIRES AND TUBES, NEW.	113 552	.4	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	49 327	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	253 341	.9	5081100	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	37 801	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	365 350	1.3	5081210	OFFICE MACHINES AND EQUIPMENT	67 806	.2
5022230	TOILET SOAPS.	19 627	.1	5081220	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	61 952	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	93 950	.3	5081230	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	12 336	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	296 858	1.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	63 603	.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. . .	5 255	(Z)	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 384	(Z)
5029130	OIL DRILLERS, MUD AND CHEMICALS.	87	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	24 481	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. .	104 247	.4	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	22 323	.1
5032100	YARD OR PIECE GOODS.	93 617	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	297 743	1.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	38 745	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	37 554	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	6 545	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	207 292	.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	94 107	.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	52 572	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	120 503	.4	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	227 547	.8
5035320	FUR CLOTHING.	7 212	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	32 918	.1
5035330	FURS, RAW AND DRESSED.	1 266	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	34 318	.1
5035340	MILLINERY, MILLINERY SUPPLIES.	3 613	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	16 290	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	38 509	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	75 263	.3
5039100	SHOES, OTHER FOOTWEAR.	45 820	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	64 100	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	612 362	2.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	130 775	.5
5044110	EGGS (FRESH, STORAGE)	132 159	.5	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	121 646	.4
5044120	POULTRY.	229 731	.8	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	106 366	.4
5045100	CONFECTIONERY.	308 607	1.1	5084500	RECONDITIONED DRUMS AND BARRELS.	24 625	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	78 877	.3	5084910	ABRASIVES, ABRASIVE MATERIALS.	80 922	.3
5047100	MEATS, PROVISIONS.	1 384 546	4.9	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	12 869	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	599 098	2.1	5084930	MECHANICAL RUBBER GOODS.	69 040	.2
5049200	BAKERY PRODUCTS.	95 631	.3	5084940	ROPE, CORDAGE, TWINE.	17 322	.1
5049300	CANNED, BOTTLED FOODS.	624 496	2.2	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . . .	36 252	.1
5049410	COFFEE.	106 427	.4	5084960	PRINTING AND DUPLICATING INKS.	3 622	(Z)
5049420	TEA.	13 862	(Z)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	357 452	1.3
5049500	FROZEN FOODS.	325 246	1.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . . .	72 254	.3
5049610	SOFT DRINKS.	55 282	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	152 165	.5
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	5 261	(Z)	5086100	DENTAL EQUIPMENT, SUPPLIES.	41 697	.1
5049910	SANDWICHES, SNACK ITEMS.	3 870	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	6 616	(Z)
5049920	FLOUR, RELATED PRODUCTS.	98 334	.4	5086220	SCHOOL EQUIPMENT, SUPPLIES.	98 637	.4
5049930	SUGAR (REFINED).	154 545	.6	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	152 487	.5
5049940	DRIED FRUITS.	10 180	(Z)	5086400	OPHTHALMIC PRODUCTS.	40 477	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	562 180	2.0	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	52 600	.2
5049960	PEANUTS, ROASTED.	4 916	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	29 666	.1
5049970	NUTS (EDIBLE, UNSHELLED).	1 520	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . . .	70 887	.3
5049980	MISCELLANEOUS FOOD PRODUCTS.	95 570	.3	5087200	CUSTODIAL (JANITORS') SUPPLIES.	54 881	.2
5051100	COTTON (RAW), INCLUDING LINTERS.	22 757	.1	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. . .	61 643	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 520 689	5.4	5087400	SHOE REPAIR AND RESOLE MATERIALS.	18 089	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	110 377	.4	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	13 342	(Z)
5059100	HIDES, SKINS, PELTS.	92 328	.3	5087910	TAILORS' SUPPLIES.	1 282	(Z)
5059200	TOBACCO (LEAF).	9 500	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . . .	6 581	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	3 483	(Z)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	17 518	.1
5059910	PEANUTS, UNROASTED.	1 303	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	24 615	.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	107	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	48 007	.2
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	13 111	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	20 493	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	725 627	2.6	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	46 086	.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	27 669	.1	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	865	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	613 910	2.2	5091111	COAL (BITUMINOUS AND ANTHRACITE).	150 004	.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	65 273	.2				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	144 686	.5				
5064140	ROOM AIR CONDITIONERS.	29 626	.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	EAST NORTH CENTRAL (CONTINUED)				EAST NORTH CENTRAL (CONTINUED)		
5091112	COKE	7 543	(Z)	5098299	OTHER BUILDING MATERIALS	86 639	.3
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	125 936	.4	5099110	PHOTOGRAPHIC GOODS	96 913	.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	594 229	2.1	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	168 388	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	116 205	.4	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	144 762	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	10 252	(Z)
	FLAT, WIRE, PIPE AND TUBING	311 095	1.1	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	216	(Z)
5091215	CAST IRON-SOIL PIPE, TUBING	18 090	.1	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 224	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON			5099194	OTHER RECREATION, HOBBY GOODS	29 086	.1
	SOIL PIPE)	182 433	.6	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	165 618	.6
5091217	OTHER CARBON STEEL PRODUCTS	16 634	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	132 315	.5
5091218	ALLOY STEEL	99 410	.4				
5091219	STAINLESS STEEL	134 647	.5	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN,		
					COTTON SEED, FISH, MEAT, ETC.)	59 526	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 563	(Z)	5099321	FERTILIZER, FERTILIZER MATERIALS	58 761	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	50 631	.2	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES,		
5091313	ALUMINUM SHAPES, FORMS, ETC.	127 032	.5		FUNGICIDES, ETC. (EXC. FERTILIZER)	51 409	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER,			5099330	SEEDS	116 715	.4
	BRASS, PRECIOUS METALS) MINERALS, ORES	54 968	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	13 662	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON,			5099410	PRECIOUS STONES (CUT) AND METALS	33 470	.1
	STEEL SCRAP-EXC. ALLOY	547 357	1.9	5099420	JEWELRY, SILVERWARE, TROPHIES	108 371	.4
5093122	UNPREPARED IRON, STEEL SCRAP	75 821	.3	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	56 356	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	20 129	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	61 083	.2
5093211	ALUMINUM SCRAP	41 264	.1	5099611	PETROLEUM PRODUCTS	308 566	1.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	74 818	.3				
5093213	SCRAP LEAD	16 311	.1	5099612	CRUDE OIL	6 951	(Z)
				5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	71 791	.3
5093214	ZINC SCRAP	7 246	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	27 356	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	30 458	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	6 108	(Z)
5093220	WASTE PAPER	92 190	.3	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	143 397	.5
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	45 310	.2	5099660	OTHER TEXTILE PRODUCTS	53 370	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER,			5099670	FOOD, BEVERAGE BASIC MATERIALS	50 496	.2
	BONES, GLASS, ETC.)	66 112	.2	5099680	WALLPAPER	18 543	.1
5094110	CIGARETTES, CIGARS, TOBACCO	919 881	3.3	5099691	LUGGAGE, SADDLERY, HARNESS	7 059	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	772 082	2.8	5099692	INDUSTRIAL YARNS	18 615	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL						
	ALCOHOL USED IN BLENDING)	719 674	2.6	5099693	SMOKERS' SUPPLIES AND PIPES	8 873	(Z)
5095212	WINES	139 818	.5	5099694	LEATHER	13 404	(Z)
5096111	PRINTING AND WRITING PAPERS	334 109	1.2	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	638	(Z)
				5099699	MISCELLANEOUS LINES OF MERCHANDISE	226 918	.8
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	7 158	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	8 454	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	244 285	.9	5099800	COMMODITY CREDIT CORPORATION	6 305	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,			5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS		
	FACIAL TISSUES, ETC.)	144 711	.5		FROM CUSTOMERS	196 288	.7
5096213	PAPERBOARD, BOXBOARD	19 316	.1				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	173 833	.6				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	8 407	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	19 202	.1				
5097110	HOUSEHOLD FURNITURE	70 686	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	100 829	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD						
	(INC. PLASTIC)	86 184	.3				
5097221	CURTAINS, DRAPERIES	10 149	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC.						
	CURTAINS, DRAPERIES)	50 044	.2				
5097223	SHADES, VENETIAN BLINDS	7 024	(Z)				
5097230	FLOOR COVERINGS	200 267	.7				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	8 685	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,						
	MISCELLANEOUS HOMEWARES	134 213	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	434 994	1.5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	184 141	.7				
5098141	SHINGLES	2 044	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	154 576	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS,						
	WEATHER STRIPPING, MOLDING, ETC.)	67 658	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	7 463	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE						
	LININGS, REFRACTORIES	100 151	.4				
5098212	CEMENT, LIME, PLASTER, STUCCO	51 153	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	36 732	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	57 793	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT						
	(EXC. WOOD SHINGLES)	148 635	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	46 842	.2				
5098291	WALLBOARD AND HARDBOARD	40 248	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES,						
	INCLUDING MOBILE HOMES	18 316	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	14 571	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	8 587	(Z)				
5098295	PLASTIC BUILDING MATERIALS	15 372	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	5 865	(Z)				
5098297	ADHESIVES, MASTICS	7 819	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND						
	MILLWORK)	4 935	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	WEST NORTH CENTRAL				WEST NORTH CENTRAL		
	TOTAL	13 434 120	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	11 868 365	88.3	5072210	HARDWARE	145 665	1.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	13 434 120	100.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . .	985	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	88 177	.7	5072230	PAINTERS' SUPPLIES	5 627	(Z)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	99 112	.7	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	63 329	.5
5013110	AUTOMOTIVE GLASS	10 904	.1	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING		
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES				EQUIPMENT (EXC. PORTABLE)	2 368	(Z)
	(EXC. TIRES AND TUBES)	516 804	3.8	5074300	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,		
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES .	16 822	.1	5077110	RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	28 831	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-			5077120	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	186 010	1.4
	ERATORS, BATTERIES, ETC.)	20 736	.2	5077130	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	28 297	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	19 239	.1		COMMERCIAL REFRIGERATION EQUIPMENT	24 981	.2
5014100	TIRES AND TUBES, NEW	100 937	.8		AIR CONDITIONING, REFRIGERATION EQPT.,		
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST			5081100	PARTS (INC. REFRIGERANTS)	16 890	.1
	CHEMICALS, BIOLOGICALS	134 612	1.0	5081210	OFFICE MACHINES AND EQUIPMENT	25 185	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-			5081220	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	39 219	.3
	GIST SUNDRIES	166 102	1.2	5081310	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . .	7 578	.1
					STORE, SERVICE SHOP MACHINES (EXC. BARBER,		
5022230	TOILET SOAPS	16 024	.1		BEAUTY SHOP)	22 291	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	42 768	.3	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	868	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,			5081330	STORE FIXTURES AND EQUIPMENT (EXC.		
	FATS, OILS, EXPLOSIVES, ETC.	90 597	.7		MACHINES AND SCALES)	12 435	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER .	788	(Z)	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS,		
5029130	OIL DRILLERS' MUD AND CHEMICALS	3 059	(Z)		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	15 189	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	55 091	.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD		
5032100	YARD OR PIECE GOODS	32 066	.2		MAINTENANCE EQUIPMENT, SUPPLIES	247 796	1.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	12 868	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	23 784	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	2 298	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	95 499	.7
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	81 730	.6	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,		
					CONVEYING EQUIPMENT)	17 395	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'			5083400	METAL WORKING MACHINERY, EQUIPMENT AND		
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) .	70 357	.5		SUPPLIES (EXC. WELDING)	41 139	.3
5035320	FUR CLOTHING	1 565	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	45 747	.3
5035330	FURS, RAW AND DRESSED	2 019	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	9 774	.1
5035340	MILLINERY, MILLINERY SUPPLIES	5 152	(Z)	5083910	INDICATING, RECORDING, CONTROLLING		
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	12 138	.1		INSTRUMENTS AND ACCESSORIES	2 628	(Z)
5039100	SHOES, OTHER FOOTWEAR	33 205	.2	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	38 112	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	333 000	2.5	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	17 271	.1
5044110	EGGS (FRESH, STORAGE)	102 377	.8	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . .	30 706	.2
5044120	POULTRY	66 109	.5	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.		
5045100	CONFECTIONERY	121 043	.9		PLUMBING AND OIL MARKETING)	26 544	.2
				5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	40 748	.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT			5084500	RECONDITIONED DRUMS AND BARRELS	8 195	.1
	PACKAGED FROZEN)	17 213	.1	5084910	ABRASIVES, ABRASIVE MATERIALS	10 906	.1
5047100	MEATS, PROVISIONS	405 401	3.0	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND		
5048100	FRESH FRUITS, VEGETABLES, BERRIES	278 847	2.1		PACKING	808	(Z)
5049200	BAKERY PRODUCTS	24 271	.2	5084930	MECHANICAL RUBBER GOODS	16 675	.1
5049300	CANNED, BOTTLED FOODS	352 670	2.6	5084940	ROPE, CORDAGE, TWINE	12 573	.1
5049410	COFFEE	55 420	.4	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . .	11 439	.1
5049420	TEA	9 276	.1	5084960	PRINTING AND DUPLICATING INKS	1 559	(Z)
5049500	FROZEN FOODS	162 972	1.2	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	76 491	.6
5049610	SOFT DRINKS	26 442	.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	26 007	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	2 345	(Z)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,		
					POULTRY EQUIPMENT (INC. TRACTORS)	116 667	.9
5049910	SANDWICHES, SNACK ITEMS	768	(Z)	5086100	DENTAL EQUIPMENT, SUPPLIES	20 567	.2
5049920	FLOUR, RELATED PRODUCTS	47 846	.4	5086210	CHURCH EQUIPMENT, SUPPLIES	5 943	(Z)
5049930	SUGAR (REFINED)	51 395	.4	5086220	SCHOOL EQUIPMENT, SUPPLIES	42 496	.3
5049940	DRIED FRUITS	9 968	.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,		
5049950	GROCERIES, EXCEPT AS SPECIFIED	300 719	2.2		SUPPLIES; ORTHOPEDIC APPLIANCES	66 901	.5
5049960	PEANUTS, ROASTED	3 859	(Z)	5086400	OPHTHALMIC PRODUCTS	17 113	.1
5049970	NUTS (EDIBLE, UNSHELLED)	5 244	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND		
5049980	MISCELLANEOUS FOOD PRODUCTS	43 419	.3		OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	21 896	.2
5051100	COTTON (RAW), INCLUDING LINTERS	18 194	.1	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,		
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,				SUPPLIES	14 292	.1
	SORGHUM GRAINS), BEANS, ETC.	1 929 856	14.4	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	28 219	.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	203 347	1.5	5087200	CUSTODIAL (JANITORS') SUPPLIES	29 347	.2
5059100	HIDES, SKINS, PELTS	29 849	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	16 830	.1
5059300	WOOL, MOHAIR (RAW), TOPS, NOILS	14 557	.1				
5059910	PEANUTS, UNROASTED	394	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS	211	.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,			5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	831	.1
	FLAXSEED, ETC.)	2 721	(Z)	5087910	TAILORS' SUPPLIES	249	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	2 030	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . .	3 413	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION			5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 800	(Z)
	MATERIALS	269 193	2.0	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	1 102	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	8 662	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	41 865	.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE			5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY,		
	RADIOS AND RECORD PLAYERS	287 954	2.1		EQUIPMENT AND PARTS	10 209	.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS . . .	21 482	.2	5088910	RAILROAD TRANSPORTATION EQUIPMENT	959	(Z)
				5091111	COAL (BITUMINOUS AND ANTHRACITE)	11 156	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,			5091112	COKE	7 926	.1
	PARTS AND SUPPLIES	64 324	.5	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	18 380	.1
5064140	ROOM AIR CONDITIONERS	24 392	.2	5091212	IRON AND STEEL PRODUCTS (FLAT)	50 501	.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	89 224	.7				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
 1 Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	WEST NORTH CENTRAL (CONTINUED)				WEST NORTH CENTRAL (CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	36 518	.3	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	114 495	.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	47 668	.4	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	60 006	.4
5091215	CAST IRON-SOIL PIPE, TUBING	9 115	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 282	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	65 616	.5	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	138	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	4 640	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 102	(Z)
5091218	ALLOY STEEL	5 359	(Z)	5099194	OTHER RECREATION, HOBBY GOODS	11 158	.1
5091219	STAINLESS STEEL	23 243	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	47 521	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	292	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	184 320	1.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	14 013	.1	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	146 866	1.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	41 999	.3	5099321	FERTILIZER, FERTILIZER MATERIALS	119 727	.9
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	4 154	(Z)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	39 969	.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	77 053	.6	5099330	SEEDS	106 381	.8
5093122	UNPREPARED IRON, STEEL SCRAP	14 025	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	17 333	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	6 713	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS	9 382	.1
5093211	ALUMINUM SCRAP	10 082	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	42 494	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY	27 565	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	17 469	.1
5093213	SCRAP LEAD	10 031	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	26 292	.2
5093214	ZINC SCRAP	2 018	(Z)	5099611	PETROLEUM PRODUCTS	332 527	2.5
5093215	OTHER NONFERROUS METALLIC SCRAP	5 728	(Z)	5099612	CRUDE OIL	16 303	.1
5093220	WASTE PAPER	11 794	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	14 664	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	16 100	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	17 196	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 084	(Z)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	464	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	420 273	3.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	41 150	.3
5095110	BEER, FERMENTED MALT LIQUORS	253 891	1.9	5099660	OTHER TEXTILE PRODUCTS	15 704	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	291 076	2.2	5099670	FOOD, BEVERAGE BASIC MATERIALS	39 633	.3
5095212	WINES	38 145	.3	5099680	WALLPAPER	3 369	(Z)
5096111	PRINTING AND WRITING PAPERS	106 169	.8	5099691	LUGGAGE, SADDLERY, HARNESS	3 247	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 714	(Z)	5099692	INDUSTRIAL YARNS	66	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	79 891	.6	5099693	SMOKERS' SUPPLIES AND PIPES	5 712	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	58 075	.4	5099694	LEATHER	3 422	(Z)
5096213	PAPERBOARD, BOXBOARD	9 642	.1	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	22	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	47 875	.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE	71 376	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 983	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 003	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	12 475	.1	5099800	COMMODITY CREDIT CORPORATION	64 309	.5
5097110	HOUSEHOLD FURNITURE	51 836	.4	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	116 445	.9
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	32 859	.2				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	12 459	.1				
5097221	CURTAINS, DRAPERIES	8 393	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	25 747	.2				
5097223	SHADES, VENETIAN BLINDS	1 351	(Z)				
5097230	FLOOR COVERINGS	110 067	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	4 531	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	65 393	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	218 726	1.6				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	69 980	.5				
5098141	SHINGLES	2 973	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	85 717	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	28 232	.2				
5098144	veneer, OTHER WOOD PRODUCTS	575	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	17 076	.1				
5098212	CEMENT, LIME, PLASTER, STUCCO	5 883	(Z)				
5098213	SAND, GRAVEL, CRUSHED STONE	2 771	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	24 427	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	60 005	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	35 389	.3				
5098291	WALLBOARD AND HARDBOARD	21 768	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	14 313	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 970	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	1 813	(Z)				
5098295	PLASTIC BUILDING MATERIALS	5 225	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	2 450	(Z)				
5098297	ADHESIVES, MASTICS	2 082	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 881	(Z)				
5098299	OTHER BUILDING MATERIALS	38 255	.3				
5099110	PHOTOGRAPHIC GOODS	26 037	.2				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	SOUTH ATLANTIC				SOUTH ATLANTIC		
	TOTAL	15 728 773	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	13 059 793	83.0	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	158 574	1.0
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	15 728 773	100.0	5072210	HARDWARE.	199 257	1.3
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	214 489	1.4	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS).	585	(2)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	153 005	1.0	5072230	PAINTERS' SUPPLIES.	8 843	.1
5013110	AUTOMOTIVE GLASS.	3 690	(2)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . . .	85 368	.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	709 498	4.5	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	7 713	(2)
5013130	USED AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES. .	24 473	.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). . .	74 822	.5
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	40 294	.3	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	231 878	1.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	22 489	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	70 695	.4
5014100	TIRES AND TUBES, NEW.	82 264	.5	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	31 170	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	193 464	1.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	33 523	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	265 753	1.7	5081100	OFFICE MACHINES AND EQUIPMENT.	54 315	.3
5022230	TOILET SOAPS.	14 382	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	36 363	.2
5028100	PAINT, VARNISHES, LACQUERS, ENAMELS.	68 065	.4	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	8 738	.1
5029110	INORGANIC ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	164 247	1.0	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	24 064	.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	2 441	(2)	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 418	(2)
5029130	OIL DRILLERS' MUD AND CHEMICALS.	108	(2)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	9 572	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	56 009	.4	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	21 888	.1
5032100	YARD OR PIECE GOODS.	78 897	.5	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	336 829	2.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	23 299	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	20 245	.1
5032300	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	15 163	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	100 382	.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	86 654	.6	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	27 177	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	73 843	.5	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	28 683	.2
5035320	FUR CLOTHING.	667	(2)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	16 066	.1
5035330	FURS, RAW AND DRESSED.	528	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	8 019	.1
5035340	MILLINERY, MILLINERY SUPPLIES.	3 208	(2)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	4 106	(2)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	30 011	.2	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	36 230	.2
5039100	SHOES, OTHER FOOTWEAR.	47 219	.3	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	90 570	.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	163 797	1.0	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	45 157	.3
5044110	EGGS (FRESH, STORAGE).	60 859	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	56 559	.4
5044120	POULTRY.	148 897	.9	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	41 809	.3
5045100	CONFECTIONERY.	177 222	1.1	5084500	RECONDITIONED DRUMS AND BARRELS.	7 830	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	130 610	.8	5084910	ABRASIVES, ABRASIVE MATERIALS.	17 448	.1
5047100	MEATS, PROVISIONS.	353 297	2.2	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	3 919	(2)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	393 572	2.5	5084930	MECHANICAL RUBBER GOODS.	21 414	.1
5049200	BAKERY PRODUCTS.	44 944	.3	5084940	ROPE, CORDAGE, TWINE.	8 025	.1
5049300	CANNED, BOTTLED FOODS.	499 309	3.2	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.). . .	9 205	.1
5049410	COFFEE.	69 051	.4	5084960	PRINTING AND DUPLICATING INKS.	1 153	(2)
5049420	TEA.	11 460	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES. . . .	166 258	1.1
5049500	FROZEN FOODS.	196 580	1.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . .	37 159	.2
5049610	SOFT DRINKS.	34 907	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.. .	104 860	.7
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	2 955	(2)	5086100	POULTRY EQUIPMENT (INC. TRACTORS).	29 219	.2
5049910	SANDWICHES, SNACK ITEMS.	3 294	(2)	5086210	DENTAL EQUIPMENT, SUPPLIES.	1 691	(2)
5049920	FLOUR, RELATED PRODUCTS.	63 075	.4	5086220	SCHOOL EQUIPMENT, SUPPLIES.	41 028	.3
5049930	SUGAR (REFINED).	73 221	.5	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	92 742	.6
5049940	DRIED FRUITS.	6 567	(2)	5086400	OPHTHALMIC PRODUCTS.	24 574	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	329 841	2.1	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . .	29 425	.2
5049960	PEANUTS, ROASTED.	3 865	(2)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	19 638	.1
5049970	NUTS (EDIBLE, UNSHELLED).	18 605	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . .	36 611	.2
5049980	MISCELLANEOUS FOOD PRODUCTS.	27 403	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES.	44 146	.3
5051100	COTTON (RAW), INCLUDING LINTERS.	237 562	1.5	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	57 038	.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	136 202	.9	5087400	SHOE REPAIR AND RESOLE MATERIALS.	17 513	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	36 120	.2	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	12 065	.1
5059100	HIDES, SKINS, PELTS.	4 710	(2)	5087910	TAILORS' SUPPLIES.	573	(2)
5059200	TOBACCO (LEAF).	274 760	1.7	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	2 170	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	8 043	.1	5087930	UPHOLSTERS' FABRICS, SUPPLIES.	31 247	.2
5059910	PEANUTS, UNROASTED.	45 492	.3	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	6 171	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	855	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	96 569	.6
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	2 607	(2)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	29 388	.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	474 641	3.0	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	759	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	38 704	.2	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	1 636	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	421 171	2.7	5091111	COAL (BITUMINOUS AND ANTHRACITE).	72 260	.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	28 605	.2				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	85 839	.5				
5064140	ROOM AIR CONDITIONERS.	39 384	.3				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	SOUTH ATLANTIC (CONTINUED)				SOUTH ATLANTIC (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	21 866	.1	5098299	OTHER BUILDING MATERIALS.	75 502	.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	70 705	.4	5099110	PHOTOGRAPHIC GOODS.	36 142	.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	58 439	.4	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	93 232	.6
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	84 631	.5	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	71 135	.5
5091215	CAST IRON-SOIL PIPE, TUBING.	13 207	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	1 232	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	75 261	.5	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES. . . .	1 451	(Z)
5091217	OTHER CARBON STEEL PRODUCTS.	3 018	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	4 229	(Z)
5091218	ALLOY STEEL.	6 231	(Z)	5099194	OTHER RECREATION, HOBBY GOODS.	10 406	.1
5091219	STAINLESS STEEL.	37 597	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	77 476	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	640	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	72 976	.5
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	13 559	.1	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN; COTTON SEED, FISH, MEAT, ETC.)	51 723	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.. . . .	48 215	.3	5099321	FERTILIZER, FERTILIZER MATERIALS.	44 127	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 135	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	29 777	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY.	72 037	.5	5099330	SEEDS.	38 120	.2
5093122	UNPREPARED IRON, STEEL SCRAP.	13 948	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	14 689	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . .	2 335	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS.	8 731	.1
5093211	ALUMINUM SCRAP.	13 460	.1	5099420	JEWELRY, SILVERWARE, TROPHIES.	42 699	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY.	30 039	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	24 119	.2
5093213	SCRAP LEAD.	4 900	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	15 889	.1
5093214	ZINC SCRAP.	2 124	(Z)	5099611	PETROLEUM PRODUCTS.	184 695	1.2
5093215	OTHER NONFERROUS METALLIC SCRAP.	10 592	.1	5099612	CRUDE OIL.	888	(Z)
5093220	WASTE PAPER.	22 875	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.. .	39 344	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . .	127 128	.8	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.. .	126 022	.8
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	9 205	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.. . . .	8 058	.1
5094110	CIGARETTES, CIGARS, TOBACCO.	699 596	4.4	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	56 702	.4
5095110	BEER, FERMENTED MALT LIQUORS.	465 561	3.0	5099660	OTHER TEXTILE PRODUCTS.	19 982	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	534 776	3.4	5099670	FOOD, BEVERAGE BASIC MATERIALS.	34 863	.2
5095212	WINES.	94 529	.6	5099680	WALLPAPER.	5 145	(Z)
5096111	PRINTING AND WRITING PAPERS.	121 620	.8	5099691	LUGGAGE, SADDLERY, HARNESS.	3 476	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS. . . .	11 665	.1	5099692	INDUSTRIAL YARNS.	18 430	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	119 435	.8	5099693	SMOKERS' SUPPLIES AND PIPES.	9 210	.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	84 558	.5	5099694	LEATHER.	4 229	(Z)
5096213	PAPERBOARD, BOXBOARD.	9 240	.1	5099695	VEGETABLE OILS (COTTON SEED, LINSEED) . . .	223	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	107 151	.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE. . . .	103 744	.7
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	3 031	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS .	523	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.. . . .	3 915	(Z)	5099800	COMMODITY CREDIT CORPORATION.	2 532	(Z)
5097110	HOUSEHOLD FURNITURE.	67 545	.4	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS.	104 486	.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	61 823	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	10 830	.1				
5097221	CURTAINS, DRAPERIES.	5 870	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	24 146	.2				
5097223	SHADES, VENETIAN BLINDS.	1 826	(Z)				
5097230	FLOOR COVERINGS.	137 138	.9				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	2 901	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	57 072	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	341 764	2.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	114 524	.7				
5098141	SHINGLES.	941	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	108 855	.7				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	51 550	.3				
5098144	VENEER, OTHER WOOD PRODUCTS.	9 609	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	80 937	.5				
5098212	CEMENT, LIME, PLASTER, STUCCO.	35 512	.2				
5098213	SAND, GRAVEL, CRUSHED STONE.	7 543	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	48 223	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	82 259	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	20 710	.1				
5098291	WALLBOARD AND HARDBOARD.	40 932	.3				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	16 210	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE.	11 924	.1				
5098294	READY OR TRANSIT MIXED CONCRETE.	5 437	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	9 492	.1				
5098296	BUILDING AND CONSTRUCTION PAPER.	4 079	(Z)				
5098297	ADHESIVES, MASTICS.	3 149	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	7 043	(Z)				

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales		
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total	
	EAST SOUTH CENTRAL				EAST SOUTH CENTRAL			
	TOTAL	7 516 334	100.0		(CONTINUED)			
	REPORTED SALES BY BROAD COMMODITY LINES . . .	6 368 652	84.7	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	1 149	(Z)	
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	7 516 334	100.0	5072230	PAINTERS' SUPPLIES.	2 857	(Z)	
				5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	38 542	.5	
				5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	5 381	.1	
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	57 637	.8	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	25 683	.3	
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	68 513	.9					
5013110	AUTOMOTIVE GLASS.	1 209	(Z)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	92 519	1.2	
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	330 388	4.4	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	28 135	.4	
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	7 730	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	13 189	.2	
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.)	17 076	.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	11 404	.2	
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	7 391	.1	5081100	OFFICE MACHINES AND EQUIPMENT	15 841	.2	
5014100	TIRES AND TUBES, NEW.	36 378	.5	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	13 391	.2	
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	84 514	1.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	5 152	.1	
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	116 645	1.6	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	11 066	.1	
5022230	TOILET SOAPS.	8 438	.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	723	(Z)	
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	18 438	.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	10 165	.1	
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	41 603	.6	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	13 767	.2	
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	245	(Z)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	199 791	2.7	
5029130	OIL DRILLERS' MUD AND CHEMICALS	543	(Z)	(Z)	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	11 143	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	45 988	.6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	45 278	.6	
5032100	YARD OR PIECE GOODS	28 405	.4	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 108	.1	
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	11 585	.2					
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	15 966	.2	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	11 630	.2	
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	32 670	.4	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	23 695	.3	
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	31 776	.4	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 232	(Z)	
5035330	FURS, RAW AND DRESSED	10	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	380	(Z)	
5035340	MILLINERY, MILLINERY SUPPLIES	1 007	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	18 450	.2	
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	12 743	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	34 233	.5	
5039100	SHOES, OTHER FOOTWEAR	15 443	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	21 692	.3	
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	75 219	1.0	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	25 182	.3	
5044110	EGGS (FRESH, STORAGE)	25 806	.3	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	20 661	.3	
5044120	POULTRY	54 474	.7	5084500	RECONDITIONED DRUMS AND BARRELS	4 197	.1	
5045100	CONFECTIONERY	83 563	1.1	5084910	ABRASIVES, ABRASIVE MATERIALS	8 761	.1	
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	15 630	.2	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	2 558	(Z)	
5047100	MEATS, PROVISIONS	139 037	1.8	5084930	MECHANICAL RUBBER GOODS	7 341	.1	
5048100	FRESH FRUITS, VEGETABLES, BERRIES	140 418	1.9	5084940	ROPE, CORDAGE, TWINE.	5 503	.1	
5049200	BAKERY PRODUCTS	11 989	.2	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.)	758	(Z)	
5049300	CANNED, BOTTLED FOODS	240 524	3.2	5084960	PRINTING AND DUPLICATING INKS	505	(Z)	
5049410	COFFEE.	36 452	.5	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	77 016	1.0	
5049420	TEA	6 115	.1	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	21 310	.3	
5049500	FROZEN FOODS.	78 289	1.0	(Z)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	51 804	.7
5049610	SOFT DRINKS	15 763	.2	5086100	DENTAL EQUIPMENT, SUPPLIES.	9 967	.1	
5049620	BOTTLED DRINKING WATERS (MINRL, SPR, ETC.) . .	676	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	389	(Z)	
5049910	SANDWICHES, SNACK ITEMS	1 418	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	20 378	.3	
5049920	FLOUR, RELATED PRODUCTS	37 991	.5	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	38 748	.5	
5049930	SUGAR (REFINED)	45 087	.6	5086400	OPHTHALMIC PRODUCTS	8 704	.1	
5049940	DRIED FRUITS.	3 128	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	5 885	.1	
5049950	GROCERIES, EXCEPT AS SPECIFIED.	224 759	3.0	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 870	(Z)	
5049960	PEANUTS, ROASTED.	2 177	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	17 857	.2	
5049970	NUTS (EDIBLE, UNSHELLED)	22 511	.3	5087200	CUSTODIAL (JANITORS') SUPPLIES.	12 261	.2	
5049980	MISCELLANEOUS FOOD PRODUCTS	24 267	.3	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	20 087	.3	
5051100	COTTON (RAW), INCLUDING LINTERS	922 191	12.3	5087400	SHOE REPAIR AND RESOLE MATERIALS.	4 050	.1	
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	190 491	2.5	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	2 875	(Z)	
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	37 300	.5	5087910	TAILORS' SUPPLIES	4	(Z)	
5059100	HIDES, SKINS, PELTS	10 512	.1	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . . .	2 907	(Z)	
5059200	TOBACCO (LEAF)	74 161	1.0	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 579	(Z)	
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 299	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . .	3 793	.1	
5059910	PEANUTS, UNROASTED.	1 163	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . . .	16 292	.2	
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	251	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	8 410	.1	
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	174 151	2.3	5088910	RAILROAD TRANSPORTATION EQUIPMENT	509	(Z)	
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	5 202	.1	5091111	COAL (BITUMINOUS AND ANTHRACITE)	48 512	.6	
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	180 734	2.4	5091112	COKE	225	(Z)	
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	9 679	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	4 165	.1	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	38 807	.5	5091212	IRON AND STEEL PRODUCTS (FLAT)	41 962	.6	
5064140	ROOM AIR CONDITIONERS	17 869	.2	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	25 402	.3	
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	47 278	.6					
5072210	HARDWARE.	97 041	1.3					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	EAST SOUTH CENTRAL (CONTINUED)				EAST SOUTH CENTRAL (CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	36 817	.5	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	23 890	.3
5091215	CAST IRON-SOIL PIPE, TUBING	6 333	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	860	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	47 647	.6	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES . . .	214	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	2 962	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	536	(Z)
5091218	ALLOY STEEL	4 414	.1	5099194	OTHER RECREATION, HOBBY GOODS	5 424	.1
5091219	STAINLESS STEEL	10 329	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	26 619	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	160	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	43 369	.6
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	3 215	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	22 401	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	11 821	.2	5099321	FERTILIZER, FERTILIZER MATERIALS	33 825	.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	2 314	(Z)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	10 842	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	57 970	.8	5099330	SEEDS	53 651	.7
5093122	UNPREPARED IRON, STEEL SCRAP	5 841	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 718	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . .	2 239	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS	2 514	(Z)
5093211	ALUMINUM SCRAP	4 777	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	12 098	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	15 126	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 988	.1
5093213	SCRAP LEAD	2 203	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . .	4 705	.1
5093214	ZINC SCRAP	439	(Z)	5099611	PETROLEUM PRODUCTS	66 704	.9
5093215	OTHER NONFERROUS METALLIC SCRAP	3 023	(Z)	5099612	CRUDE OIL	29 825	.4
5093220	WASTE PAPER	7 145	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. .	20 836	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS . .	6 463	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. .	42 366	.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 998	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	619	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	314 545	4.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	16 355	.2
5095110	BEER, FERMENTED MALT LIQUORS	145 459	1.9	5099660	OTHER TEXTILE PRODUCTS	3 395	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	115 257	1.5	5099670	FOOD, BEVERAGE BASIC MATERIALS	97 865	1.3
5095212	WINES	16 729	.2	5099680	WALLPAPER	2 896	(Z)
5096111	PRINTING AND WRITING PAPERS	42 270	.6	5099691	LUGGAGE, SADDLERY, HARNESS	1 939	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . . .	813	(Z)	5099692	INDUSTRIAL YARNS	8 807	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	47 280	.6	5099693	SMOKERS' SUPPLIES AND PIPES	3 146	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	35 426	.5	5099694	LEATHER	441	(Z)
5096213	PAPERBOARD, BOXBOARD	2 720	(Z)	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	844	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	30 037	.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE	40 699	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . .	2 067	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS .	373	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	1 928	(Z)	5099800	COMMODITY CREDIT CORPORATION	515	(Z)
5097110	HOUSEHOLD FURNITURE	29 352	.4	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	43 398	.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE . . .	19 682	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 201	.1				
5097221	CURTAINS, DRAPERIES	2 569	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 777	.1				
5097223	SHADES, VENETIAN BLINDS	283	(Z)				
5097230	FLOOR COVERINGS	39 314	.5				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	991	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	30 841	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	148 439	2.0				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	48 765	.6				
5098141	SHINGLES	314	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . . .	52 354	.7				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	18 079	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	4 005	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	19 153	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	9 657	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	2 806	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	18 141	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	19 742	.3				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	6 081	.1				
5098291	WALLBOARD AND HARDBOARD	11 836	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 902	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 022	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	2 236	(Z)				
5098295	PLASTIC BUILDING MATERIALS	2 301	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	1 467	(Z)				
5098297	ADHESIVES, MASTICS	743	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	5 971	.1				
5098299	OTHER BUILDING MATERIALS	38 549	.5				
5099110	PHOTOGRAPHIC GOODS	12 966	.2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	49 565	.7				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	WEST SOUTH CENTRAL				WEST SOUTH CENTRAL		
	TOTAL	13 895 774	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	11 874 507	85.5	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	88 051	.6
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	13 895 774	100.0	5072210	HARDWARE.	145 824	1.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	129 540	.9	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). . .	961	(2)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	76 221	.5	5072230	PAINTERS' SUPPLIES.	5 868	(2)
5013110	AUTOMOTIVE GLASS.	2 988	(2)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	74 565	.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	567 397	4.1	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 804	(2)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	19 021	.1	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). .	6 382	(2)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	21 899	.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	191 800	1.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	11 302	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	52 213	.4
5014100	TIRES AND TUBES, NEW.	49 396	.4	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	37 319	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	137 918	1.0	5081100	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	33 161	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES.	201 536	1.5	5081210	OFFICE MACHINES AND EQUIPMENT.	30 100	.2
5022230	TOILET SOAPS.	15 078	.1	5081220	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	17 194	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	26 101	.2	5081310	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	7 997	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	99 313	.7	5081320	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	14 150	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	2 240	(2)	5081330	SCALES, BALANCES (EXC. SCIENTIFIC).	1 693	(2)
5029130	OIL DRILLERS' MUD AND CHEMICALS.	70 230	.5	5081400	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	6 861	(2)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. .	68 693	.5	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	58 444	.4
5032100	YARD OR PIECE GOODS.	39 223	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	247 657	1.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	21 571	.2	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	14 518	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	21 896	.2	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	109 997	.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	35 441	.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	15 201	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	38 733	.3	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	34 041	.2
5035320	FUR CLOTHING.	1 237	(2)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	465 922	3.4
5035330	FURS, RAW AND DRESSED.	507	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	4 579	(2)
5035340	MILLINERY, MILLINERY SUPPLIES.	1 044	(2)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	7 687	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	14 067	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT. . .	46 173	.3
5039100	SHOES, OTHER FOOTWEAR.	24 648	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	33 040	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	142 068	1.0	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	47 928	.3
5044110	EGGS (FRESH, STORAGE).	49 893	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	89 260	.6
5044120	POULTRY.	86 747	.6	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	58 678	.4
5045100	CONFECTIONERY.	126 796	.9	5084500	RECONDITIONED DRUMS AND BARRELS.	3 497	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	57 707	.4	5084910	ABRASIVES, ABRASIVE MATERIALS.	12 080	.1
5047100	MEATS, PROVISIONS.	309 444	2.2	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	2 530	(2)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	326 917	2.4	5084930	MECHANICAL RUBBER GOODS.	16 554	.1
5049200	BAKERY PRODUCTS.	23 912	.2	5084940	ROPE, CORDAGE, TWINE.	8 387	.1
5049300	CANNED, BOTTLED FOODS.	440 718	3.2	5084950	BOTTLETS', SUPPLIES (BOTTLES, CAPS, ETC.). . .	4 565	(2)
5049410	COFFEE.	161 550	1.2	5084960	PRINTING AND DUPLICATING INKS.	1 141	(2)
5049420	TEA.	15 382	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES. . . .	117 660	.8
5049500	FROZEN FOODS.	154 618	1.1	5085100	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . . .	19 331	.1
5049610	SOFT DRINKS.	10 802	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	65 105	.5
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.).	1 347	(2)	5086100	DENTAL EQUIPMENT, SUPPLIES.	17 036	.1
5049910	SANDWICHES, SNACK ITEMS.	2 753	(2)	5086210	CHURCH EQUIPMENT, SUPPLIES.	1 578	(2)
5049920	FLOUR, RELATED PRODUCTS.	56 126	.4	5086220	SCHOOL EQUIPMENT, SUPPLIES.	36 437	.3
5049930	SUGAR (REFINED).	62 977	.5	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	63 640	.5
5049940	DRIED FRUITS.	8 208	.1	5086400	OPHTHALMIC PRODUCTS.	15 065	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	237 854	1.7	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	28 274	.2
5049960	PEANUTS, ROASTED.	7 165	.1	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	13 626	.1
5049970	NUTS (EDIBLE, UNSHELLED).	28 884	.2	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . . .	31 326	.2
5049980	MISCELLANEOUS FOOD PRODUCTS.	28 688	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES.	45 938	.3
5051100	COTTON (RAW), INCLUDING LINTERS.	971 079	7.0	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. . .	35 384	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	607 611	4.4	5087400	SHOE REPAIR AND RESOLE MATERIALS.	5 119	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	115 919	.8	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	7 357	.1
5059100	HIDES, SKINS, PELTS.	29 619	.2	5087910	TAILORS' SUPPLIES.	103	(2)
5059200	TOBACCO (LEAF).	7 352	.1	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	230	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	7 741	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	12 823	.1
5059910	PEANUTS, UNROASTED.	22 267	.2	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	584	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	2 267	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	83 888	.6
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	5 175	(2)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	36 487	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	336 150	2.4	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	747	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	20 148	.1	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	50	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	258 325	1.9	5091111	COAL (BITUMINOUS AND ANTHRACITE).	1 567	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	13 289	.1				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	40 546	.3				
5064140	ROOM AIR CONDITIONERS.	39 210	.3				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	WEST SOUTH CENTRAL (CONTINUED)				WEST SOUTH CENTRAL (CONTINUED)		
5091112	COKE	706	(Z)	5098299	OTHER BUILDING MATERIALS	69 477	.5
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	20 479	.1	5099110	PHOTOGRAPHIC GOODS	27 152	.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	87 938	.6	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	76 676	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	66 155	.5	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	44 222	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 269	(Z)
	FLAT, WIRE, PIPE AND TUBING	130 210	.9	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	140	(Z)
5091215	CAST IRON-SOIL PIPE, TUBING	13 330	.1	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4 248	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	390 635	2.8	5099194	OTHER RECREATION, HOBBY GOODS	5 172	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	5 994	(Z)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	47 286	.3
5091218	ALLOY STEEL	14 328	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	73 799	.5
5091219	STAINLESS STEEL	30 418	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 164	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	476	(Z)	5099321	FERTILIZER, FERTILIZER MATERIALS	27 599	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	6 746	(Z)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	26 417	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	18 900	.1	5099330	SEEDS	49 967	.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 082	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	7 329	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	80 858	.6	5099410	PRECIOUS STONES (CUT) AND METALS	3 973	(Z)
5093122	UNPREPARED IRON, STEEL SCRAP	20 699	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	27 923	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	2 084	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	10 316	.1
5093211	ALUMINUM SCRAP	10 833	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	24 525	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	21 118	.2	5099611	PETROLEUM PRODUCTS	262 752	1.9
5093213	SCRAP LEAD	6 089	(Z)	5099612	CRUDE OIL	283 003	2.0
5093214	ZINC SCRAP	1 377	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	26 242	.2
5093215	OTHER NONFERROUS METALLIC SCRAP	17 375	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	40 812	.3
5093220	WASTE PAPER	11 853	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	7 226	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	9 513	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	28 495	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 395	(Z)	5099660	OTHER TEXTILE PRODUCTS	23 361	.2
5094110	CIGARETTES, CIGARS, TOBACCO	454 513	3.3	5099670	FOOD, BEVERAGE BASIC MATERIALS	23 012	.2
5095110	BEER, FERMENTED MALT LIQUORS	364 810	2.6	5099680	WALLPAPER	1 852	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	320 801	2.3	5099691	LUGGAGE, SADDLERY, HARNESS	4 306	(Z)
5095212	WINES	54 327	.4	5099692	INDUSTRIAL YARNS	114	(Z)
5096111	PRINTING AND WRITING PAPERS	68 703	.5	5099693	SMOKERS' SUPPLIES AND PIPES	5 075	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 420	(Z)	5099694	LEATHER	2 860	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	80 509	.6	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	579	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	55 401	.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE	64 049	.5
5096213	PAPERBOARD, BOXBOARD	4 058	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	255	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	62 566	.5	5099800	COMMODITY CREDIT CORPORATION	24 384	.2
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 164	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	96 348	.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 155	(Z)				
5097110	HOUSEHOLD FURNITURE	34 852	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	42 550	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	6 709	(Z)				
5097221	CURTAINS, DRAPERIES	3 005	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	14 216	.1				
5097223	SHADES, VENETIAN BLINDS	1 935	(Z)				
5097230	FLOOR COVERINGS	91 527	.7				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	960	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	43 001	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	173 313	1.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	64 984	.5				
5098141	SHINGLES	6 935	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	80 838	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	36 877	.3				
5098144	VENEER, OTHER WOOD PRODUCTS	5 338	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	43 516	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	7 752	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	4 914	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	24 636	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	63 251	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	21 519	.2				
5098291	WALLBOARD AND HARDBOARD	21 552	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	20 982	.2				
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 575	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	2 301	(Z)				
5098295	PLASTIC BUILDING MATERIALS	6 164	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	1 855	(Z)				
5098297	ADHESIVES, MASTICS	2 321	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 328	(Z)				

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TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MOUNTAIN				MOUNTAIN		
	TOTAL	4 873 473	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	4 076 622	83.6	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	3 741	.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	4 873 473	100.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	7 806	.2
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	33 010	.7	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	98 035	2.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	57 173	1.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	13 182	.3
5013110	AUTOMOTIVE GLASS.	2 968	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	14 051	.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	249 087	5.1	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	7 134	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. . .	9 124	.2	5081100	OFFICE MACHINES AND EQUIPMENT.	10 613	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	11 132	.2	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. . .	21 051	.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	8 608	.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . . .	3 738	.1
5014100	TIRES AND TUBES, NEW.	36 539	.7	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	5 432	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	55 778	1.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	847	(2)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	71 988	1.5	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	4 395	.1
5022230	TOILET SOAPS.	4 981	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	7 805	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	13 556	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	153 873	3.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	32 813	.7	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 494	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. . .	1 588	(2)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	54 246	1.1
5029130	OIL DRILLERS' MUD AND CHEMICALS.	8 577	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	3 659	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. . .	30 086	.6	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	12 063	.2
5032100	YARD OR PIECE GOODS.	5 725	.1	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. .	67 874	1.4
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	3 035	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	2 260	(2)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS. .	1 902	(2)				
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). . .	15 324	.3	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	2 045	(2)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	12 582	.3	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT. . . .	21 554	.4
5035330	FURS, RAW AND DRESSED.	6 213	(2)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT. .	8 330	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	3 711	.1	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	15 740	.3
5039100	SHOES, OTHER FOOTWEAR.	3 727	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	19 145	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	56 434	1.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	19 030	.4
5044110	EGGS (FRESH, STORAGE).	24 119	.5	5084500	RECONDITIONED DRUMS AND BARRELS.	1 130	(2)
5044120	POULTRY.	33 026	.7	5084910	ABRASIVES, ABRASIVE MATERIALS.	3 719	.1
5045100	CONFECTIONERY.	63 159	1.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	667	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	6 724	.1	5084930	MECHANICAL RUBBER GOODS.	8 255	.2
5047100	MEATS, PROVISIONS.	127 222	2.6	5084940	ROPE, CORDAGE, TWINE.	2 988	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	127 232	2.6	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.).	731	(2)
5049200	BAKERY PRODUCTS.	16 655	.3	5084960	PRINTING AND DUPLICATING INKS.	372	(2)
5049300	CANNED, BOTTLED FOODS.	150 106	3.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	38 035	.8
5049410	COFFEE.	27 172	.6	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . . .	8 605	.2
5049420	TEA.	4 201	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	42 441	.9
5049500	FROZEN FOODS.	70 042	1.4	5086100	DENTAL EQUIPMENT, SUPPLIES.	7 702	.2
5049610	SOFT DRINKS.	9 663	.2	5086210	CHURCH EQUIPMENT, SUPPLIES.	8 734	(2)
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.). .	987	(2)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	24 141	.5
5049910	SANDWICHES, SNACK ITEMS.	1 902	(2)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	21 930	.4
5049920	FLOUR, RELATED PRODUCTS.	21 726	.4	5086400	OPHTHALMIC PRODUCTS.	5 189	.1
5049930	SUGAR (REFINED).	24 922	.5	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	5 854	.1
5049940	DRIED FRUITS.	4 105	.1	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	2 871	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	134 608	2.8	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . . .	13 775	.3
5049960	PEANUTS, ROASTED.	1 465	(2)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	17 169	.4
5049970	NUTS (EDIBLE, UNSHELLED).	174	(2)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. . .	8 441	.2
5049980	MISCELLANEOUS FOOD PRODUCTS.	16 445	.3	5087400	SHOE REPAIR AND RESOLE MATERIALS.	2 181	(2)
5051100	COTTON (RAW), INCLUDING LINTERS.	50 688	1.0	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 991	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	93 811	1.9	5087910	TAILORS' SUPPLIES.	28	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	80 576	1.7	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	896	(2)
5059100	HIDES, SKINS, PELTS.	14 619	.3	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	7 483	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	3 960	.1	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	641	(2)
5059910	PEANUTS, UNROASTED.	281	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	23 446	.5
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	3 674	.1	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	3 288	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	137 157	2.8	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	250	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 386	(2)	5091111	COAL (BITUMINOUS AND ANTHRACITE).	1 280	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	128 292	2.6	5091112	COKE.	814	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	6 684	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . . .	506	(2)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	22 051	.5	5091212	IRON AND STEEL PRODUCTS (FLAT).	34 550	.7
5064140	ROOM AIR CONDITIONERS.	2 577	.1	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	22 662	.5
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	40 969	.8	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	28 692	.6
5072210	HARDWARE.	47 702	1.0				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	87	(2)				
5072230	PAINTERS' SUPPLIES.	1 824	(2)				
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	35 520	.7				

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Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MOUNTAIN (CONTINUED)				MOUNTAIN (CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	8 874	.2	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	19	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	64 332	1.3	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	917	(2)
5091217	OTHER CARBON STEEL PRODUCTS	2 169	(2)	5099194	OTHER RECREATION, HOBBY GOODS	2 651	.1
5091218	ALLOY STEEL	6 132	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	23 307	.5
5091219	STAINLESS STEEL	4 388	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	27 389	.6
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 387	(2)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	4 815	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	2 084	(2)	5099321	FERTILIZER, FERTILIZER MATERIALS.	15 286	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	5 895	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	13 405	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	962	(2)	5099330	SEEDS	19 726	.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	27 962	.6	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	6 374	.1
5093122	UNPREPARED IRON, STEEL SCRAP.	6 101	.1	5099410	PRECIOUS STONES (CUT) AND METALS.	911	(2)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	462	(2)	5099420	JEWELRY, SILVERWARE, TROPHIES	11 911	.2
5093211	ALUMINUM SCRAP.	2 520	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 934	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	7 093	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 618	.1
5093213	SCRAP LEAD.	1 808	(2)	5099611	PETROLEUM PRODUCTS.	79 455	1.6
5093214	ZINC SCRAP.	378	(2)	5099612	CRUDE OIL	61 326	1.3
5093215	OTHER NONFERROUS METALLIC SCRAP	4 252	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	15 168	.3
5093220	WASTE PAPER	3 550	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 586	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	2 097	(2)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	596	(2)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	1 702	(2)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	14 604	.3
5094110	CIGARETTES, CIGARS, TOBACCO	189 662	3.9	5099660	OTHER TEXTILE PRODUCTS.	3 383	.1
5095110	BEER, FERMENTED MALT LIQUORS.	145 965	3.0	5099670	FOOD, BEVERAGE BASIC MATERIALS.	7 638	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	131 541	2.7	5099680	WALLPAPER	1 541	(2)
5095212	WINES	20 597	.4	5099691	LUGGAGE, SADDLERY, HARNESS.	1 076	(2)
5096111	PRINTING AND WRITING PAPERS	25 044	.5	5099693	SMOKERS' SUPPLIES AND PIPES	2 096	(2)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	514	(2)	5099694	LEATHER	381	(2)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	39 987	.8	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	35 560	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	24 461	.5	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	279	(2)
5096213	PAPERBOARD, BOXBOARD.	1 478	(2)	5099800	COMMODITY CREDIT CORPORATION.	1 296	(2)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	25 690	.5	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	49 119	1.0
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 323	(2)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 616	(2)				
5097110	HOUSEHOLD FURNITURE	13 139	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	15 076	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 271	.1				
5097221	CURTAINS, DRAPERIES	3 066	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	6 337	.1				
5097223	SHADES, VENETIAN BLINDS	288	(2)				
5097230	FLOOR COVERINGS	47 295	1.0				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	692	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	19 800	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	104 355	2.1				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	35 565	.7				
5098141	SHINGLES.	1 937	(2)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	27 152	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	9 501	.2				
5098144	VEENEER, OTHER WOOD PRODUCTS	1 143	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	6 739	.1				
5098212	CEMENT, LIME, PLASTER, STUCCO	5 174	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	1 526	(2)				
5098220	GLASS (FLAT, BRICK, ETC.)	13 078	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	27 457	.6				
5098232	INSULATION MATERIALS AND INSULATION BOARD	13 110	.3				
5098291	WALLBOARD AND HARDBOARD	15 580	.3				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 084	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 327	(2)				
5098294	READY OR TRANSIT MIXED CONCRETE	12	(2)				
5098295	PLASTIC BUILDING MATERIALS.	1 265	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER	482	(2)				
5098297	ADHESIVES, MASTICS.	758	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	2 376	(2)				
5098299	OTHER BUILDING MATERIALS.	47 512	1.0				
5099110	PHOTOGRAPHIC GOODS.	15 388	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	28 748	.6				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	20 779	.4				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	634	(2)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PACIFIC				PACIFIC		
	TOTAL	21 213 521	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	18 349 464	86.5	5072210	HARDWARE	297 484	1.4
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	21 213 521	100.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . . .	655	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	277 475	1.3	5072230	PAINTERS' SUPPLIES	12 528	.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	159 597	.8	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	66 859	.3
5013110	AUTOMOTIVE GLASS	7 344	(Z)	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	14 130	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	795 257	3.7	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	29 893	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	36 879	.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	360 153	1.7
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	49 898	.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	38 851	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	26 008	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	51 496	.2
5014100	TIRES AND TUBES, NEW	92 901	.4	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	18 740	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	184 675	.9	5081100	OFFICE MACHINES AND EQUIPMENT	54 118	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GHOST SUNDRIES	321 449	1.5	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	98 986	.5
				5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	12 555	.1
5022230	TOILET SOAPS	16 442	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	21 876	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS . . .	50 391	.2	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	2 620	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	220 690	1.0	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	27 507	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER . .	3 560	(Z)	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	19 445	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	2 201	(Z)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	314 474	1.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	78 048	.4	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	19 767	.1
5032100	YARD OR PIECE GOODS	124 018	.6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	202 352	1.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	45 335	.2				
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS .	12 241	.1	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	30 413	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	84 549	.4	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	122 492	.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	124 796	.6	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT . .	37 395	.2
5035320	FUR CLOTHING	10 298	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	10 920	.1
5035330	FURS, RAW AND DRESSED	1 224	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	11 999	.1
5035340	MILLINERY, MILLINERY SUPPLIES	2 333	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	71 250	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . . .	33 038	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	62 090	.3
5039100	SHOES, OTHER FOOTWEAR	31 961	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	60 736	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	235 514	1.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	87 882	.4
5044110	EGGS (FRESH, STORAGE)	55 388	.3	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	52 252	.2
5044120	POULTRY	149 361	.7				
5045100	CONFECTIONERY	169 014	.8	5084500	RECONDITIONED DRUMS AND BARRELS	23 456	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	80 372	.4	5084910	ABRASIVES, ABRASIVE MATERIALS	22 833	.1
5047100	MEATS, PROVISIONS	804 759	3.8	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	3 403	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	469 723	2.2	5084930	MECHANICAL RUBBER GOODS	27 519	.1
5049200	BAKERY PRODUCTS	31 324	.1	5084940	ROPE, CORDAGE, TWINE	19 380	.1
5049300	CANNED, BOTTLED FOODS	493 316	2.3	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . . .	14 366	.1
5049410	COFFEE	178 160	.8	5084960	PRINTING AND DUPLICATING INKS	2 006	(Z)
5049420	TEA	9 713	(Z)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	186 319	.9
5049500	FROZEN FOODS	404 707	1.9	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	39 315	.2
5049610	SOFT DRINKS	32 314	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	107 485	.5
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	15 133	.1				
5049910	SANDWICHES, SNACK ITEMS	9 531	(Z)	5086100	DENTAL EQUIPMENT, SUPPLIES	40 205	.2
5049920	FLOUR, RELATED PRODUCTS	55 884	.3	5086210	CHURCH EQUIPMENT, SUPPLIES	5 865	(Z)
5049930	SUGAR (REFINED)	77 669	.4	5086220	SCHOOL EQUIPMENT, SUPPLIES	42 841	.2
5049940	DRIED FRUITS	28 019	.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	103 523	.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	335 186	1.6	5086400	OPHTHALMIC PRODUCTS	28 009	.1
5049960	PEANUTS, ROASTED	2 278	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	40 360	.2
5049970	NUTS (EDIBLE, UNSHELLED)	21 440	.1	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	14 862	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	181 953	.9	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	44 953	.2
5051100	COTTON (RAW), INCLUDING LINTERS	310 128	1.5	5087200	CUSTODIAL (JANITORS') SUPPLIES	43 349	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	816 842	3.9	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	46 779	.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	14 588	.1	5087400	SHOE REPAIR AND RESOLE MATERIALS	10 478	(Z)
5059100	HIDES, SKINS, PELTS	41 615	.2	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	25 346	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 601	(Z)	5087910	TAILORS' SUPPLIES	405	(Z)
5059910	PEANUTS, UNROASTED	949	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	1 842	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	6 586	(Z)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	39 979	.2
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	6 606	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	11 190	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	565 472	2.7	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	132 674	.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	33 900	.2	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	50 182	.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	486 646	2.3	5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 223	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	51 130	.2	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	364	(Z)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	121 180	.6				
5064140	ROOM AIR CONDITIONERS	22 448	.1	5091111	COAL (BITUMINOUS AND ANTHRACITE)	2 420	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	273 878	1.3	5091112	COKE	3 046	(Z)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
 1 Percentages may not add due to rounding.

TABLE 1A. Merchant Wholesalers—United States and Geographic Divisions: 1963—Continued

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PACIFIC (CONTINUED)				PACIFIC (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	29 786	.1	5098299	OTHER BUILDING MATERIALS	64 647	.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	176 069	.8	5099110	PHOTOGRAPHIC GOODS	96 907	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	94 509	.4	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	143 309	.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	114 460	.5
	FLAT, WIRE, PIPE AND TUBING	160 879	.8	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	4 529	(Z)
5091215	CAST IRON-SOIL PIPE, TUBING	21 351	.1	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	2 139	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	186 407	.9	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 953	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	6 403	(Z)	5099194	OTHER RECREATION, HOBBY GOODS	25 202	.1
5091218	ALLOY STEEL	27 867	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	117 594	.6
5091219	STAINLESS STEEL	75 365	.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	92 755	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	3 941	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	57 997	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	20 055	.1	5099321	FERTILIZER, FERTILIZER MATERIALS	80 038	.4
5091313	ALUMINUM SHAPES, FORMS, ETC.	84 415	.4	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	43 748	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	36 999	.2	5099330	SEEDS	67 370	.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	109 036	.5	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	24 795	.1
5093122	UNPREPARED IRON, STEEL SCRAP	25 295	.1	5099410	PRECIOUS STONES (CUT) AND METALS	28 450	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	6 141	(Z)	5099420	JEWELRY, SILVERWARE, TROPHIES	78 832	.4
5093211	ALUMINUM SCRAP	21 362	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	65 100	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY	33 328	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	33 239	.2
5093213	SCRAP LEAD	3 842	(Z)	5099611	PETROLEUM PRODUCTS	249 205	1.2
5093214	ZINC SCRAP	2 181	(Z)	5099612	CRUDE OIL	13 491	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	35 669	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	54 944	.3
5093220	WASTE PAPER	24 321	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	133 244	.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	18 402	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	27 381	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	9 219	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	153 077	.7
5094110	CIGARETTES, CIGARS, TOBACCO	587 589	2.8	5099660	OTHER TEXTILE PRODUCTS	17 901	.1
5095110	BEER, FERMENTED MALT LIQUORS	456 085	2.1	5099670	FOOD, BEVERAGE BASIC MATERIALS	47 626	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	611 793	2.9	5099680	WALLPAPER	10 073	(Z)
5095212	WINES	119 163	.6	5099691	LUGGAGE, SADDLERY, HARNESS	4 775	(Z)
5096111	PRINTING AND WRITING PAPERS	145 182	.7	5099692	INDUSTRIAL YARNS	1 683	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	15 366	.1	5099693	SMOKERS' SUPPLIES AND PIPES	15 430	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	240 224	1.1	5099694	LEATHER	7 246	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	106 831	.5	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4 908	(Z)
5096213	PAPERBOARD, BOXBOARD	10 449	(Z)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	152 183	.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	140 771	.7	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 613	(Z)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 611	(Z)	5099800	COMMODITY CREDIT CORPORATION	2 678	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	10 296	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	201 223	.9
5097110	HOUSEHOLD FURNITURE	88 901	.4				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	108 077	.5				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	32 740	.2				
5097221	CURTAINS, DRAPERIES	28 802	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	38 133	.2				
5097223	SHADES, VENETIAN BLINDS	7 895	(Z)				
5097230	FLOOR COVERINGS	249 192	1.2				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	8 007	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	116 191	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	1 004 962	4.7				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	326 758	1.5				
5098141	SHINGLES	22 994	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	80 101	.4				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	29 381	.1				
5098144	VENEER, OTHER WOOD PRODUCTS	25 516	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	37 507	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	33 104	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	25 821	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	58 439	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	99 335	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	28 440	.1				
5098291	WALLBOARD AND HARDBOARD	52 395	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	27 671	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	13 334	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	6 775	(Z)				
5098295	PLASTIC BUILDING MATERIALS	8 102	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	4 874	(Z)				
5098297	ADHESIVES, MASTICS	5 396	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 901	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963

A. New York

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW YORK				NEW YORK		
	TOTAL	30 425 807	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	27 042 353	88.9	5072210	HARDWARE.	257 566	.8
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	30 425 807	100.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . . .	5 630	(Z)
				5072230	PAINTERS' SUPPLIES.	11 364	(Z)
				5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	51 518	.2
				5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	5 555	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	369 208	1.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	64 108	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	77 170	.3	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	220 864	.7
5013110	AUTOMOTIVE GLASS.	4 002	(Z)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	41 661	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	456 967	1.5	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	38 965	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	12 501	(Z)	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	25 880	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	13 888	(Z)	5081100	OFFICE MACHINES AND EQUIPMENT	83 949	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	12 921	(Z)	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	37 327	.1
5014100	TIRES AND TUBES, NEW.	75 977	.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	11 194	(Z)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	273 271	.9	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	24 747	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	336 372	1.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 410	(Z)
5022230	TOILET SOAPS.	9 233	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	14 434	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	49 615	.2	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	7 754	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	531 526	1.7	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	130 661	.4
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	31 135	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	27 707	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	27 854	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	190 559	.6
5032100	YARD OR PIECE GOODS	2 497 770	8.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	18 229	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	176 792	.6	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	92 136	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	156 287	.5	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. .	14 813	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	380 077	1.2	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	43 432	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	615 364	2.0	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	8 843	(Z)
5035320	FUR CLOTHING.	31 022	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	22 471	.1
5035330	FURS, RAW AND DRESSED	39 200	.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	111 178	.4
5035340	MILLINERY, MILLINERY SUPPLIES	47 152	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	33 759	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	114 371	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	36 227	.1
5039100	SHOES, OTHER FOOTWEAR	162 907	.5	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	32 499	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	448 965	1.5	5084500	RECONDITIONED DRUMS AND BARRELS	5 858	(Z)
5044110	EGGS (FRESH, STORAGE)	84 810	.3	5084910	ABRASIVES, ABRASIVE MATERIALS	21 123	.1
5044120	POULTRY	173 556	.6	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	5 938	(Z)
5045100	CONFECTIONERY	179 390	.6	5084930	MECHANICAL RUBBER GOODS	16 733	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	122 103	.4	5084940	ROPE, CORDAGE, TWINE.	26 995	.1
5047100	MEATS, PROVISIONS	1 272 427	4.2	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . . .	19 948	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	378 428	1.2	5084960	PRINTING AND DUPLICATING INKS	6 087	(Z)
5049200	BAKERY PRODUCTS	40 935	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	191 634	.6
5049300	CANNED, BOTTLED FOODS	461 380	1.5	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	39 427	.1
5049410	COFFEE.	600 057	2.0	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	36 139	.1
5049420	TEA	36 475	.1	5086100	DENTAL EQUIPMENT, SUPPLIES.	38 327	.1
5049500	FROZEN FOODS.	310 235	1.0	5086210	CHURCH EQUIPMENT, SUPPLIES.	13 858	(Z)
5049610	SOFT DRINKS	56 494	.2	5086220	SCHOOL EQUIPMENT, SUPPLIES.	30 014	.1
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.) .	6 421	(Z)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	127 709	.4
5049910	SANDWICHES, SNACK ITEMS	1 394	(Z)	5086400	OPHTHALMIC PRODUCTS	61 574	.2
5049920	FLOUR, RELATED PRODUCTS	59 436	.2	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	66 454	.2
5049930	SUGAR (REFINED)	229 947	.8	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	10 337	(Z)
5049940	DRIED FRUITS.	5 667	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . .	40 516	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	334 803	1.1	5087200	CUSTODIAL (JANITORS') SUPPLIES.	43 497	.1
5049960	PEANUTS, ROASTED.	7 005	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	50 254	.2
5049970	NUTS (EDIBLE, UNSHELLED).	28 478	.1	5087400	SHOE REPAIR AND RESOLE MATERIALS.	14 252	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	92 791	.3	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	8 011	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS	31 942	.1	5087910	TAILORS' SUPPLIES	4 448	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 692 884	8.9	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	1 804	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	9 660	(Z)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	35 621	.1
5059100	HIDES, SKINS, PELTS	247 227	.8	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	14 397	(Z)
5059200	TOBACCO (LEAF).	36 432	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	67 694	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	78 022	.3	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	40 180	.1
5059910	PEANUTS, UNROASTED.	1 970	(Z)	5088910	RAILROAD TRANSPORTATION EQUIPMENT	10 968	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	22 374	.1	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	334	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	93 453	.3	5091111	COAL (BITUMINOUS AND ANTHRACITE).	240 839	.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	384 936	1.3	5091112	COKE.	1 364	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	12 122	(Z)				
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	399 390	1.3				
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	101 015	.3				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	87 964	.3				
5064140	ROOM AIR CONDITIONERS	29 047	.1				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	325 190	1.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

¹ Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

A. New York

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW YORK (CONTINUED)				NEW YORK (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	151 786	.5	5098299	OTHER BUILDING MATERIALS.	44 458	.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	238 450	.8	5099110	PHOTOGRAPHIC GOODS.	190 230	.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	85 071	.3	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	131 810	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	168 400	.6	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	163 233	.5
5091215	CAST IRON-SOIL PIPE, TUBING	11 432	(Z)	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	4 444	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	96 141	.3	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	3 128	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	1 778	(Z)	5099193	THEATRE, STUDIO EOPT. (EXC. PHOTOGRAPHIC)	3 376	(Z)
5091218	ALLOY STEEL	20 922	.1	5099194	OTHER RECREATION, HOBBY GOODS	25 297	.1
5091219	STAINLESS STEEL	67 190	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	285 508	.9
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	127 566	.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	48 103	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	82 742	.3	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	157 205	.5
5091313	ALUMINUM SHAPES, FORMS, ETC.	137 107	.5	5099321	FERTILIZER, FERTILIZER MATERIALS.	180 466	.6
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	682 674	2.2	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	28 196	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	191 948	.6	5099330	SEEDS	22 394	.1
5093122	UNPREPARED IRON, STEEL SCRAP.	16 669	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 556	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	3 666	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS.	291 963	1.0
5093211	ALUMINUM SCRAP.	14 136	(Z)	5099420	JEWELRY, SILVERWARE, TROPHIES	288 617	.9
5093212	SCRAP COPPER, COPPER BASE ALLOY	50 261	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	156 123	.5
5093213	SCRAP LEAD.	6 692	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . . .	87 526	.3
5093214	ZINC SCRAP.	4 808	(Z)	5099611	PETROLEUM PRODUCTS.	335 563	1.1
5093215	OTHER NONFERROUS METALLIC SCRAP	25 055	.1	5099612	CRUDE OIL	6 871	(Z)
5093220	WASTE PAPER	64 286	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	43 809	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	71 102	.2	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	57 803	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	17 750	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	4 333	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	521 688	1.7	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	196 813	.6
5095110	BEER, FERMENTED MALT LIQUORS.	239 975	.8	5099660	OTHER TEXTILE PRODUCTS.	109 279	.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	712 966	2.3	5099670	FOOD, BEVERAGE BASIC MATERIALS.	966 878	3.2
5095212	WINES	139 521	.5	5099680	WALLPAPER	20 526	.1
5096111	PRINTING AND WRITING PAPERS	373 557	1.2	5099691	LUGGAGE, SADDLERY, HARNESS.	22 453	.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	309 596	1.0	5099692	INDUSTRIAL YARNS.	107 158	.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	208 049	.7	5099693	SMOKERS' SUPPLIES AND PIPES	7 128	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	95 201	.3	5099694	LEATHER	65 291	.2
5096213	PAPERBOARD, BOXBOARD.	51 848	.2	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	22 104	.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	196 809	.6	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	487 821	1.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	12 007	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 226	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	22 399	.1	5099800	COMMODITY CREDIT CORPORATION.	16 552	.1
5097110	HOUSEHOLD FURNITURE	101 509	.3	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	66 727	.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	97 236	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	131 876	.4				
5097221	CURTAINS, DRAPERIES	68 271	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	150 945	.5				
5097223	SHADES, VENETIAN BLINDS	8 101	(Z)				
5097230	FLOOR COVERINGS	172 462	.6				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	13 959	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	143 856	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	254 838	.8				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	73 636	.2				
5098141	SHINGLES.	9 110	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	69 800	.2				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	20 589	.1				
5098144	VENEER, OTHER WOOD PRODUCTS	4 591	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	69 979	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	18 882	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	21 995	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	29 475	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	55 842	.2				
5098232	INSULATION MATERIALS AND INSULATION BOARD	26 052	.1				
5098291	WALLBOARD AND HARDBOARD	26 234	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 879	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	12 492	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	2 459	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	7 179	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	3 307	(Z)				
5098297	ADHESIVES, MASTICS.	5 531	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	1 335	(Z)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
B. California

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	CALIFORNIA				CALIFORNIA		
	TOTAL	15 608 769	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	13 402 310	85.9	5072210	HARDWARE	231 393	1.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	15 608 769	100.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . .	628	(2)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	223 974	1.4	5072230	PAINTERS' SUPPLIES	10 708	.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	108 466	.7	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	54 304	.3
5013110	AUTOMOTIVE GLASS	5 673	(Z)	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING		
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES				EQUIPMENT (EXC. PORTABLE)	9 926	.1
	(EXC. TIRES AND TUBES)	590 487	3.8	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,		
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES .	28 949	.2		RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	20 847	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-			5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	288 502	1.8
	ERATORS, BATTERIES, ETC.)	42 455	.3	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	32 171	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	22 164	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	37 781	.2
5014100	TIRES AND TUBES, NEW	67 359	.4	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,		
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST				PARTS (INC. REFRIGERANTS)	15 871	.1
	CHEMICALS, BIOLOGICALS	144 395	.9	5081100	OFFICE MACHINES AND EQUIPMENT	41 585	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-			5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	80 388	.5
	GIST SUNDRIES	245 262	1.6	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . .	9 258	.1
5022230	TOILET SOAPS	8 512	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,		
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS . . .	35 414	.2		BEAUTY SHOP)	17 377	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS .			5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	2 223	(Z)
	FATS, OILS, EXPLOSIVES, ETC.	181 283	1.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC.		
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER .	3 151	(Z)		MACHINES AND SCALES)	18 226	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	2 179	(Z)	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS,		
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	52 946	.3		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	13 416	.1
5032100	YARD OR PIECE GOODS	108 708	.7	5082100	CONSTRUCTION, MINING, LOGGING, ROAD		
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	40 355	.3		MAINTENANCE EQUIPMENT, SUPPLIES	173 914	1.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	11 340	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	12 772	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	69 527	.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	156 687	1.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'			5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,		
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	116 156	.7		CONVEYING EQUIPMENT)	24 260	.2
5035320	FUR CLOTHING	9 913	.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND		
5035330	FURS, RAW AND DRESSED	1 217	(Z)		SUPPLIES (EXC. WELDING)	108 680	.7
5035340	MILLINERY, MILLINERY SUPPLIES	2 326	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	35 853	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	30 042	.2	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	9 847	.1
5039100	SHOES, OTHER FOOTWEAR	27 832	.2	5083910	INDICATING, RECORDING, CONTROLLING		
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	179 636	1.2		INSTRUMENTS AND ACCESSORIES	10 159	.1
5044110	EGGS (FRESH, STORAGE)	42 459	.3	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	37 434	.2
5044120	POULTRY	128 977	.8	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	42 170	.3
5045100	CONFECTIONERY	122 679	.8	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	39 471	.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT			5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.		
	PACKAGED FROZEN)	45 778	.3		PLUMBING AND OIL MARKETING)	70 593	.5
5047100	MEATS, PROVISIONS	655 522	4.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	40 447	.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	339 208	2.2	5084500	RECONDITIONED DRUMS AND BARRELS	22 067	.1
5049200	BAKERY PRODUCTS	21 875	.1	5084910	ABRASIVES, ABRASIVE MATERIALS	15 481	.1
5049300	CANNED, BOTTLED FOODS	356 892	2.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND		
5049410	COFFEE	147 889	.9		PACKING	2 436	(Z)
5049420	TEA	7 030	(Z)	5084930	MECHANICAL RUBBER GOODS	21 815	.1
5049500	FROZEN FOODS	334 582	2.1	5084940	ROPE, CORDAGE, TWINE	12 703	.1
5049610	SOFT DRINKS	27 668	.2	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	13 437	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	14 454	.1	5084960	PRINTING AND DUPLICATING INKS	1 679	(Z)
5049910	SANDWICHES, SNACK ITEMS	8 791	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	139 052	.9
5049920	FLOUR, RELATED PRODUCTS	37 499	.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	28 685	.2
5049930	SUGAR (REFINED)	52 274	.3	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .		
5049940	DRIED FRUITS	23 954	.2		POULTRY EQUIPMENT (INC. TRACTORS)	58 178	.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	222 298	1.4	5086100	DENTAL EQUIPMENT, SUPPLIES	29 870	.2
5049960	PEANUTS, ROASTED	1 078	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES	5 694	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	19 288	.1	5086220	SCHOOL EQUIPMENT, SUPPLIES	23 590	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	173 907	1.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,		
5051100	COTTON (RAW), INCLUDING LINTERS	310 136	2.0		SUPPLIES; ORTHOPEDIC APPLIANCES	79 628	.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM			5086400	OPHTHALMIC PRODUCTS	22 297	.1
	GRAINS), BEANS, ETC.	137 691	.9	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND		
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	9 545	.1		OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	31 185	.2
5059100	HIDES, SKINS, PELTS	29 877	.2	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,		
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 144	(Z)		SUPPLIES	13 462	.1
5059910	PEANUTS, UNROASTED	759	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	37 015	.2
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,			5087200	CAUSTODIAL (JANITORS') SUPPLIES	35 868	.2
	FLAXSEED, ETC.)	6 147	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	42 115	.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	4 809	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS	7 883	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION			5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	18 413	.1
	MATERIALS	435 398	2.8	5087910	TAILORS' SUPPLIES	278	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	25 282	.2	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . .	561	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE			5087930	UPHOLSTERERS' FABRICS, SUPPLIES	33 070	.2
	RADIOS AND RECORD PLAYERS	372 469	2.4	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	8 702	.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	45 771	.3	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	124 905	.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,			5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY,		
	PARTS AND SUPPLIES	96 537	.6		EQUIPMENT AND PARTS	21 676	.1
5064140	ROOM AIR CONDITIONERS	19 472	.1	5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 240	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	236 196	1.5	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT		
					(EXC. AUTOMOTIVE)	325	(Z)
				5091111	COAL (BITUMINOUS AND ANTHRACITE)	87	(Z)
				5091112	COKE	3 551	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

¹ Percentages may not add due to rounding.

(NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
B. California

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	CALIFORNIA				CALIFORNIA		
	(CONTINUED)				(CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	28 341	.2	5098299	OTHER BUILDING MATERIALS	37 490	.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	144 538	.9	5099110	PHOTOGRAPHIC GOODS	83 254	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	70 852	.5	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	104 981	.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	91 671	.6
	FLAT, WIRE, PIPE AND TUBING	107 946	.7	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 543	(2)
5091215	CAST IRON-SOIL PIPE, TUBING	14 818	.1	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	925	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	138 805	.9	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 384	(2)
5091217	OTHER CARBON STEEL PRODUCTS	4 794	(2)	5099194	OTHER RECREATION, HOBBY GOODS	20 957	.1
5091218	ALLOY STEEL	21 082	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	90 108	.6
5091219	STAINLESS STEEL	70 810	.5	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	66 048	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	3 910	(2)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	39 073	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	18 818	.1	5099321	FERTILIZER, FERTILIZER MATERIALS	19 702	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	70 615	.5	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	25 942	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	26 784	.2	5099330	SEEDS	40 395	.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	90 473	.6	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	18 859	.1
5093122	UNPREPARED IRON, STEEL SCRAP	11 024	.1	5099410	PRECIOUS STONES (CUT) AND METALS	26 299	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	5 915	(2)	5099420	JEWELRY, SILVERWARE, TROPHIES	67 373	.4
5093211	ALUMINUM SCRAP	19 560	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	56 620	.4
5093212	SCRAP COPPER, COPPER BASE ALLOY	26 409	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	28 621	.2
5093213	SCRAP LEAD	3 023	(2)	5099611	PETROLEUM PRODUCTS	177 726	1.1
5093214	ZINC SCRAP	1 967	(2)	5099612	CRUDE OIL	13 464	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	31 668	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	40 872	.3
5093220	WASTE PAPER	22 266	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	28 919	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	15 013	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	25 601	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	8 316	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	135 122	.9
5094110	CIGARETTES, CIGARS, TOBACCO	454 970	2.9	5099660	OTHER TEXTILE PRODUCTS	14 946	.1
5095110	BEER, FERMENTED MALT LIQUORS	347 740	2.2	5099670	FOOD, BEVERAGE BASIC MATERIALS	40 098	.3
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	587 577	3.8	5099680	WALLPAPER	8 894	.1
5095212	WINES	105 413	.7	5099691	LUGGAGE, SADDLERY, HARNESS	4 023	(2)
5096111	PRINTING AND WRITING PAPERS	121 226	.8	5099692	INDUSTRIAL YARNS	1 524	(2)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	12 770	.1	5099693	SMOKERS' SUPPLIES AND PIPES	11 716	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	185 261	1.2	5099694	LEATHER	6 727	(2)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	84 622	.5	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4 957	(2)
5096213	PAPERBOARD, BOXBOARD	9 326	.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE	104 161	.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	106 977	.7	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 531	(2)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 423	(2)	5099800	COMMODITY CREDIT CORPORATION	661	(2)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 785	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	151 440	1.0
5097110	HOUSEHOLD FURNITURE	78 289	.5				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	82 468	.5				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	27 903	.2				
5097221	CURTAINS, DRAPERIES	26 155	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	32 389	.2				
5097223	SHADES, VENETIAN BLINDS	7 062	(2)				
5097230	FLOOR COVERINGS	200 208	1.3				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	7 239	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	89 560	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	540 922	3.5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	152 128	1.0				
5098141	SHINGLES	15 699	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	52 886	.3				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	24 018	.2				
5098144	VEENEER, OTHER WOOD PRODUCTS	3 249	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	26 186	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	29 121	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	23 521	.2				
5098220	GLASS (FLAT, BRICK, ETC.)	44 301	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	60 882	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	21 222	.1				
5098291	WALLBOARD AND HARDBOARD	41 459	.3				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	25 293	.2				
5098293	CONCRETE PRODUCTS, BUILDING STONE	11 837	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	6 893	(2)				
5098295	PLASTIC BUILDING MATERIALS	5 510	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER	3 633	(2)				
5098297	ADHESIVES, MASTICS	4 045	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 334	(2)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

C. Illinois

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	ILLINOIS				ILLINOIS		
	TOTAL	10 848 134	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	9 598 923	88.5	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	34 709	.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	10 848 134	100.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	2 696	(Z)
				5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	31 902	.3
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	107 624	1.0	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	117 828	1.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	38 081	.4	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT..	21 530	.2
5013110	AUTOMOTIVE GLASS.	2 981	(Z)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	8 959	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	298 163	2.7	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	12 394	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	17 533	.2	5081100	OFFICE MACHINES AND EQUIPMENT	29 744	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	13 692	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT..	24 114	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	11 779	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	3 156	(Z)
5014100	TIRES AND TUBES, NEW.	32 313	.3	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	30 448	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	74 523	.7	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	226	(Z)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	128 925	1.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 331	.1
5022230	TOILET SOAPS.	6 054	.1	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	6 909	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	41 131	.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	81 267	.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	95 367	.9	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	11 013	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	1 426	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT..	59 932	.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	29 266	.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	22 497	.2
5032100	YARD OR PIECE GOODS	57 733	.5	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	97 779	.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	22 121	.2	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	14 714	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	3 035	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	21 877	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	39 919	.4	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	8 724	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	67 527	.6	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	25 760	.2
5035320	FUR CLOTHING.	3 391	(Z)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	24 363	.2
5035330	FURS, RAW AND DRESSED	1 121	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	33 194	.3
5035340	MILLINERY, MILLINERY SUPPLIES	2 072	(Z)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	35 160	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. .	22 730	.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	25 655	.2
5039100	SHOES, OTHER FOOTWEAR.	14 286	.1	5084500	RECONDITIONED DRUMS AND BARRELS	9 049	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	235 720	2.2	5084910	ABRASIVES, ABRASIVE MATERIALS	14 249	.1
5044110	EGGS (FRESH, STORAGE)	60 285	.6	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	771	(Z)
5044120	POULTRY	113 473	1.0	5084930	MECHANICAL RUBBER GOODS	21 749	.2
5045100	CONFECTIONERY	115 678	1.1	5084940	ROPE, CORDAGE, TWINE.	6 801	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	29 798	.3	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	21 059	.2
5047100	MEATS, PROVISIONS.	784 142	7.2	5084960	PRINTING AND DUPLICATING INKS	2 440	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	217 908	2.0	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	98 609	.9
5049200	BAKERY PRODUCTS	27 763	.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	13 928	.1
5049300	CANNED, BOTTLED FOODS	243 497	2.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	69 873	.6
5049410	COFFEE.	32 251	.3	5086100	DENTAL EQUIPMENT, SUPPLIES.	10 648	.1
5049420	TEA	5 521	.1	5086210	CHURCH EQUIPMENT, SUPPLIES.	2 257	(Z)
5049500	FROZEN FOODS.	104 366	1.0	5086220	SCHOOL EQUIPMENT, SUPPLIES.	28 413	.3
5049610	SOFT DRINKS	17 566	.2	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	57 525	.5
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	3 458	(Z)	5086400	OPHTHALMIC PRODUCTS	15 388	.1
5049910	SANDWICHES, SNACK ITEMS	1 040	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	32 277	.3
5049920	FLOUR, RELATED PRODUCTS	31 002	.3	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	19 346	.2
5049930	SUGAR (REFINED)	64 313	.6	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	24 802	.2
5049940	DRIED FRUITS.	3 778	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	15 425	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	172 456	1.6	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	16 634	.2
5049960	PEANUTS, ROASTED.	1 563	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	7 256	.1
5049970	NUTS (EDIBLE, UNSHELLED).	1 307	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	5 194	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	31 295	.3	5087910	TAILORS' SUPPLIES	370	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS.	21 347	.2	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	1 179	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	838 778	7.7	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 167	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	59 286	.5	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES..	21 599	.2
5059100	HIDES, SKINS, PELTS	61 071	.6	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	18 421	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	2 615	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 773	(Z)
5059910	PEANUTS, UNROASTED.	810	(Z)	5088910	RAILROAD TRANSPORTATION EQUIPMENT	40 966	.4
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	11 030	.1	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	782	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	216 994	2.0	5091111	COAL (BITUMINOUS AND ANTHRACITE).	71 426	.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	10 118	.1	5091112	COKE.	6 143	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	196 473	1.8	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	45 764	.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	32 186	.3	5091212	IRON AND STEEL PRODUCTS (FLAT).	259 262	2.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	54 817	.5	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	58 435	.5
5064140	ROOM AIR CONDITIONERS	14 912	.1				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	94 877	.9				
5072210	HARDWARE.	89 406	.8				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	282	(Z)				
5072230	PAINTERS' SUPPLIES.	8 922	.1				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable.

(Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
C. Illinois

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	ILLINOIS (CONTINUED)				ILLINOIS (CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	144 161	1.3	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	63 527	.6
5091215	CAST IRON-SOIL PIPE, TUBING.	7 171	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	6 067	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	80 648	.7	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	21	(Z)
5091217	OTHER CARBON STEEL PRODUCTS.	2 260	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 746	(Z)
5091218	ALLOY STEEL.	23 990	.2	5099194	OTHER RECREATION, HOBBY GOODS.	11 941	.1
5091219	STAINLESS STEEL.	42 851	.4	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	76 593	.7
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS.	449	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	34 788	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	25 388	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	33 343	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	45 766	.4	5099321	FERTILIZER, FERTILIZER MATERIALS.	33 722	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 765	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	15 618	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY.	179 295	1.7	5099330	SEEDS.	61 507	.6
5093122	UNPREPARED IRON, STEEL SCRAP.	20 014	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	3 827	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	10 789	.1	5099410	PRECIOUS STONES (CUT) AND METALS.	25 903	.2
5093211	ALUMINUM SCRAP.	8 344	.1	5099420	JEWELRY, SILVERWARE, TROPHIES.	58 841	.5
5093212	SCRAP COPPER, COPPER BASE ALLOY.	17 593	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	32 124	.3
5093213	SCRAP LEAD.	3 688	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	29 342	.3
5093214	ZINC SCRAP.	1 311	(Z)	5099611	PETROLEUM PRODUCTS.	161 638	1.5
5093215	OTHER NONFERROUS METALLIC SCRAP.	10 534	.1	5099612	CRUDE OIL.	430	(Z)
5093220	WASTE PAPER.	40 232	.4	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	19 619	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	16 649	.2	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 182	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	23 961	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 678	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO.	303 625	2.8	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	75 147	.7
5095110	BEER, FERMENTED MALT LIQUORS.	224 818	2.1	5099660	OTHER TEXTILE PRODUCTS.	16 270	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	316 182	2.9	5099670	FOOD, BEVERAGE BASIC MATERIALS.	27 316	.3
5095212	WINES.	52 120	.5	5099680	WALLPAPER.	9 755	.1
5096111	PRINTING AND WRITING PAPERS.	176 155	1.6	5099691	LUGGAGE, SADDLERY, HARNESS.	3 666	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.	3 111	(Z)	5099692	INDUSTRIAL YARNS.	4 249	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	91 557	.8	5099693	SMOKERS' SUPPLIES AND PIPES.	1 874	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	51 929	.5	5099694	LEATHER.	4 390	(Z)
5096213	PAPERBOARD, BOXBOARD.	14 775	.1	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	152	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	74 160	.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	84 069	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	4 787	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 034	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	9 606	.1	5099800	COMMODITY CREDIT CORPORATION.	3 351	(Z)
5097110	HOUSEHOLD FURNITURE.	30 007	.3	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS.	64 326	.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	48 678	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	58 070	.5				
5097221	CURTAINS, DRAPERIES.	3 981	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	16 976	.2				
5097223	SHADES, VENETIAN BLINDS.	4 878	(Z)				
5097230	FLOOR COVERINGS.	64 459	.6				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	3 041	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	61 123	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	129 358	1.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	62 069	.6				
5098141	SHINGLES.	807	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	49 177	.5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	14 267	.1				
5098144	VENEER, OTHER WOOD PRODUCTS.	1 700	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	35 625	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO.	7 841	.1				
5098213	SAND, GRAVEL, CRUSHED STONE.	1 946	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	17 124	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	41 803	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	16 940	.2				
5098291	WALLBOARD AND HARDBOARD.	11 426	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	7 464	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE.	5 812	.1				
5098294	READY OR TRANSIT MIXED CONCRETE.	463	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	6 231	.1				
5098296	BUILDING AND CONSTRUCTION PAPER.	1 584	(Z)				
5098297	ADHESIVES, MASTICS.	3 595	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	468	(Z)				
5098299	OTHER BUILDING MATERIALS.	23 804	.2				
5099110	PHOTOGRAPHIC GOODS.	46 731	.4				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	86 198	.8				

Standard Notes. — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

D. Texas

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	TEXAS				TEXAS		
	TOTAL	9 035 132	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	7 854 207	86.9	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	59 949	.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	9 035 132	100.0	5072210	HARDWARE.	91 566	1.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	88 409	1.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). . .	386	(2)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . .	50 329	.6	5072230	PAINTERS' SUPPLIES.	3 983	(2)
5013110	AUTOMOTIVE GLASS.	1 329	(2)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	53 676	.6
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	366 783	4.1	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 025	(2)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	14 683	.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). .	2 900	(2)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	13 734	.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	121 034	1.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	6 156	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	31 354	.3
5014100	TIRES AND TUBES, NEW.	32 505	.4	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	30 437	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	78 669	.9	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	21 748	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	116 186	1.3	5081100	OFFICE MACHINES AND EQUIPMENT.	17 717	.2
5022230	TOILET SOAPS.	9 313	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	10 555	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	17 057	.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	5 505	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	64 262	.7	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	8 865	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	2 253	(2)	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 612	(2)
5029130	OIL DRILLERS' MUD AND CHEMICALS.	46 074	.5	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	4 907	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	38 765	.4	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	31 245	.3
5032100	YARD OR PIECE GOODS.	18 613	.2	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	138 718	1.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	12 147	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	11 378	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	4 216	(2)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	69 078	.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	20 353	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	8 843	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	27 635	.3	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	23 983	.3
5035320	FUR CLOTHING.	1 173	(2)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	272 951	3.0
5035330	FURS, RAW AND DRESSED.	100	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	2 878	(2)
5035340	MILLINERY, MILLINERY SUPPLIES.	958	(2)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	5 590	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. .	8 384	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	29 831	.3
5039100	SHOES, OTHER FOOTWEAR.	13 710	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	14 977	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	86 960	1.0	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	33 286	.4
5044110	EGGS (FRESH, STORAGE).	33 383	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	54 763	.6
5044120	POULTRY.	49 193	.5	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	35 356	.4
5045100	CONFECTIONERY.	78 264	.9	5084500	RECONDITIONED DRUMS AND BARRELS.	3 008	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	34 810	.4	5084910	ABRASIVES, ABRASIVE MATERIALS.	7 481	.1
5047100	MEATS, PROVISIONS.	208 489	2.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 582	(2)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	180 747	2.0	5084930	MECHANICAL RUBBER GOODS.	9 474	.1
5049200	BAKERY PRODUCTS.	18 784	.2	5084940	ROPE, CORDAGE, TWINE.	4 464	(2)
5049300	CANNED, BOTTLED FOODS.	263 055	2.9	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.). . .	3 089	(2)
5049410	COFFEE.	53 197	.6	5084960	PRINTING AND DUPLICATING INKS.	504	(2)
5049420	TEA.	9 551	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	71 115	.8
5049500	FROZEN FOODS.	101 562	1.1	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . . .	12 640	.1
5049610	SOFT DRINKS.	4 935	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	44 436	.5
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.).	997	(2)	5086100	DENTAL EQUIPMENT, SUPPLIES.	9 617	.1
5049910	SANDWICHES, SNACK ITEMS.	2 232	(2)	5086210	CHURCH EQUIPMENT, SUPPLIES.	316	(2)
5049920	FLOUR, RELATED PRODUCTS.	29 875	.3	5086220	SCHOOL EQUIPMENT, SUPPLIES.	22 311	.2
5049930	SUGAR (REFINED).	33 550	.4	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	40 386	.4
5049940	DRIED FRUITS.	5 201	.1	5086400	OPHTHALMIC PRODUCTS.	10 465	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	152 759	1.7	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	20 213	.2
5049960	PEANUTS, ROASTED.	6 134	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . .	9 570	.1
5049970	NUTS (EDIBLE, UNSHELLED).	13 024	.1	5087200	CUSTODIAL (JANITORS') SUPPLIES.	20 287	.2
5049980	MISCELLANEOUS FOOD PRODUCTS.	19 474	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	24 467	.3
5051100	COTTON (RAW), INCLUDING LINTERS.	884 529	9.8	5087400	SHOE REPAIR AND RESOLE MATERIALS.	2 811	(2)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	394 335	4.4	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 411	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	80 628	.9	5087910	TAILORS' SUPPLIES.	101	(2)
5059100	HIDES, SKINS, FELTS.	21 531	.2	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	20	(2)
5059200	TOBACCO (LEAF).	108	(2)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	7 761	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	7 536	.1	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	209	(2)
5059910	PEANUTS, UNROASTED.	20 278	.2	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	71 344	.8
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	1 774	(2)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	8 220	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	745	(2)	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	685	(2)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	220 226	2.4	5091111	COAL (BITUMINOUS AND ANTHRACITE).	717	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	18 583	.2	5091112	COKE.	439	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	146 110	1.6	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . .	17 602	.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	8 652	.1				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	25 359	.3				
5064140	ROOM AIR CONDITIONERS.	25 081	.3				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

D. Texas

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	TEXAS				TEXAS		
	(CONTINUED)				(CONTINUED)		
5091212	IRON AND STEEL PRODUCTS (FLAT)	61 072	.7	5099110	PHOTOGRAPHIC GOODS	18 922	.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	45 798	.5	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	57 209	.6
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	30 789	.3
	FLAT, WIRE, PIPE AND TUBING	112 610	1.2	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 748	(Z)
5091215	CAST IRON-SOIL PIPE, TUBING	8 772	.1	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	43	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	233 615	2.6	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	3 078	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	5 480	.1	5099194	OTHER RECREATION, HOBBY GOODS	3 910	(Z)
5091218	ALLOY STEEL	12 156	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	26 234	.3
5091219	STAINLESS STEEL	23 416	.3	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	25 116	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	4 422	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	31 366	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	4 423	(Z)				
5091313	ALUMINUM SHAPES, FORMS, ETC.	13 102	.1	5099321	FERTILIZER, FERTILIZER MATERIALS	15 717	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	6 577	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	13 734	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	60 180	.7	5099330	SEEDS	26 735	.3
5093122	UNPREPARED IRON, STEEL SCRAP	7 843	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	6 638	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	7 770	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS	2 441	(Z)
5093211	ALUMINUM SCRAP	7 065	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	21 934	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	15 891	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 591	.1
5093213	SCRAP LEAD	3 574	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	20 991	.2
5093214	ZINC SCRAP	769	(Z)	5099611	PETROLEUM PRODUCTS	174 474	1.9
5093215	OTHER NONFERROUS METALLIC SCRAP	11 757	.1	5099612	CRUDE OIL	240 801	2.7
5093220	WASTE PAPER	6 414	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	17 933	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	7 021	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	7 319	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	2 997	(Z)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 232	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	273 439	3.0	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	20 084	.2
5095110	BEER, FERMENTED MALT LIQUORS	235 472	2.6	5099660	OTHER TEXTILE PRODUCTS	17 215	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	165 342	1.8	5099670	FOOD, BEVERAGE BASIC MATERIALS	4 356	(Z)
5095212	WINES	28 292	.3	5099680	WALLPAPER	1 589	(Z)
5096111	PRINTING AND WRITING PAPERS	46 942	.5	5099691	LUGGAGE, SADDLERY, HARNESS	3 424	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	805	(Z)	5099692	INDUSTRIAL YARNS	12	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	52 087	.6	5099693	SMOKERS' SUPPLIES AND PIPES	3 495	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	35 474	.4	5099694	LEATHER	2 012	(Z)
5096213	PAPERBOARD, BOXBOARD	3 469	(Z)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	45 609	.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	42 840	.5	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	234	(Z)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	821	(Z)	5099800	COMMODITY CREDIT CORPORATION	20 214	.2
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	982	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	65 279	.7
5097110	HOUSEHOLD FURNITURE	20 118	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	28 413	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	5 131	.1				
5097221	CURTAINS, DRAPERIES	1 798	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 469	.1				
5097223	SHADES, VENETIAN BLINDS	1 538	(Z)				
5097230	FLOOR COVERINGS	62 384	.7				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	718	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	28 804	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	114 170	1.3				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	40 542	.4				
5098141	SHINGLES	5 892	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	55 734	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	23 445	.3				
5098144	VENEER, OTHER WOOD PRODUCTS	4 403	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	31 433	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	5 466	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	2 519	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	15 242	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	43 311	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	9 961	.1				
5098291	WALLBOARD AND HARDBOARD	12 945	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	17 816	.2				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 080	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	1 245	(Z)				
5098295	PLASTIC BUILDING MATERIALS	3 959	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	1 083	(Z)				
5098297	ADHESIVES, MASTICS	992	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	3 229	(Z)				
5098299	OTHER BUILDING MATERIALS	45 907	.5				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
E. Pennsylvania

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
PENNSYLVANIA				PENNSYLVANIA			
TOTAL				(CONTINUED)			
REPORTED SALES BY BROAD COMMODITY LINES . . .				5072210	HARDWARE	72 792	.9
COMMODITY-LINE SALES PROJECTED TO 100 PERCENT				5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . .	92	(Z)
				5072230	PAINTERS' SUPPLIES	14 419	.2
				5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	32 334	.4
				5074120	ELECTRICAL RESIDENTIAL SPACE HEATING		
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	73 471	.9		EQUIPMENT (EXC. PORTABLE)	3 048	(Z)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	79 556	1.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,		
5013110	AUTOMOTIVE GLASS	2 022	(Z)		RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	54 253	.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES			5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	121 305	1.6
	(EXC. TIRES AND TUBES)	288 013	3.7	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	17 220	.2
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES .	11 368	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	22 263	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-			5077130	AIR CONDITIONING, REFRIGERATION EQPT.,		
	ERATORS, BATTERIES, ETC.)	14 822	.2		PARTS (INC. REFRIGERANTS)	8 282	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	9 718	.1	5081100	OFFICE MACHINES AND EQUIPMENT	11 422	.1
5014100	TIRES AND TUBES, NEW	42 134	.5	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	21 435	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST			5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . .	2 832	(Z)
	CHEMICALS, BIOLOGICALS	64 980	.8	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,		
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-				BEAUTY SHOP)	24 776	.3
	GIST SUNDRIES	114 237	1.5	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	281	(Z)
5022230	TOILET SOAPS	8 576	.1	5081330	STORE FIXTURES AND EQUIPMENT (EXC.		
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS . . .	26 088	.3		MACHINES AND SCALES)	3 299	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,			5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS,		
	FATS, OILS, EXPLOSIVES, ETC.	90 375	1.2		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	6 059	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER .	2 027	(Z)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD		
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	25 273	.3		MAINTENANCE EQUIPMENT, SUPPLIES	124 384	1.6
5032100	YARD OR PIECE GOODS	60 872	.8	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	7 634	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 835	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	56 803	.7
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	12 051	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,		
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	54 986	.7		CONVEYING EQUIPMENT)	14 221	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'			5083400	METAL WORKING MACHINERY, EQUIPMENT AND		
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) .	41 443	.5		SUPPLIES (EXC. WELDING)	42 828	.6
5035320	FUR CLOTHING	1 158	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	6 936	.1
5035330	FURS, RAW AND DRESSED	1 363	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	4 592	.1
5035340	MILLINERY, MILLINERY SUPPLIES	1 870	(Z)	5083910	INDICATING, RECORDING, CONTROLLING		
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR .	19 379	.2		INSTRUMENTS AND ACCESSORIES	821	(Z)
5039100	SHOES, OTHER FOOTWEAR	55 702	.7	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	21 249	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	151 160	1.9	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	27 799	.4
5044110	EGGS (FRESH, STORAGE)	36 386	.5	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	28 448	.4
5044120	POULTRY	62 115	.8	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.		
5045100	CONFECTIONERY	103 967	1.3		PLUMBING AND OIL MARKETING)	40 055	.5
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT			5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . .	29 621	.4
	PACKAGED FROZEN)	23 376	.3	5084500	RECONDITIONED DRUMS AND BARRELS	11 110	.1
5047100	MEATS, PROVISIONS	347 629	4.5	5084910	ABRASIVES, ABRASIVE MATERIALS	13 727	.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	201 996	2.6	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND		
5049200	BAKERY PRODUCTS	27 172	.4		PACKING	1 557	(Z)
5049300	CANNED, BOTTLED FOODS	160 390	2.1	5084930	MECHANICAL RUBBER GOODS	22 723	.3
5049410	COFFEE	32 063	.4	5084940	ROPE, CORDAGE, TWINE	6 613	.1
5049420	TEA	5 640	.1	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	17 994	.2
5049500	FROZEN FOODS	165 088	2.1	5084960	PRINTING AND DUPLICATING INKS	1 305	(Z)
5049610	SOFT DRINKS	21 099	.3	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	86 441	1.1
5049620	BOTTLED DRINKING WATERS (MINER., SPR., ETC.)	5 144	.1	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	24 288	.3
5049910	SANDWICHES, SNACK ITEMS	2 910	(Z)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .	19 697	.3
5049920	FLOUR, RELATED PRODUCTS	40 953	.5	5086100	DENTAL EQUIPMENT, SUPPLIES	29 637	.4
5049930	SUGAR (REFINED)	27 249	.4	5086210	CHURCH EQUIPMENT, SUPPLIES	4 792	.1
5049940	DRIED FRUITS	3 815	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES	13 105	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	177 703	2.3	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,		
5049960	PEANUTS, ROASTED	692	(Z)		SUPPLIES, ORTHOPEDIC APPLIANCES	28 041	.4
5049970	NUTS (EDIBLE, UNSHELLED)	430	(Z)	5086400	OPHTHALMIC PRODUCTS	10 873	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	21 063	.3	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND		
5051100	COTTON (RAW), INCLUDING LINTERS	235	(Z)		OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	29 505	.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,			5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,		
	SORGHUM GRAINS), BEANS, ETC.	99 064	1.3		SUPPLIES	9 134	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	6 792	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	17 346	.2
5059100	HIDES, SKINS, PELTS	6 506	.1	5087200	CUSTODIAL (JANITORS') SUPPLIES	20 207	.3
5059200	TOBACCO (LEAF)	1 173	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	21 497	.3
5059300	WOOL, MOHAIR (RAW), TOPS, NOILS)	46 588	.6	5087400	SHOE REPAIR AND RESOLE MATERIALS	4 372	.1
5059910	PEANUTS, UNROASTED	371	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 576	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,			5087910	TAILORS' SUPPLIES	756	(Z)
	FLAXSEED, ETC.)	723	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . .	2 066	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	11 520	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	10 162	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION			5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	2 311	(Z)
	MATERIALS	205 217	2.6	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	6 329	.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT	8 159	.1	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY,		
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE				EQUIPMENT AND PARTS	5 941	.1
	RADIOS AND RECORD PLAYERS	201 477	2.6	5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 465	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS . . .	15 639	.2	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT		
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,				(EXC. AUTOMOTIVE)	67	(Z)
	PARTS AND SUPPLIES	38 551	.5	5091111	COAL (BITUMINOUS AND ANTHRACITE)	61 912	.8
5064140	ROOM AIR CONDITIONERS	14 688	.2	5091112	COKE	405	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	87 088	1.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
E. Pennsylvania

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PENNSYLVANIA (CONTINUED)				PENNSYLVANIA (CONTINUED)		
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	33 366	.4	5098299	OTHER BUILDING MATERIALS.	13 552	.2
5091212	IRON AND STEEL PRODUCTS (FLAT).	84 072	1.1	5099110	PHOTOGRAPHIC GOODS.	17 896	.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	19 201	.2	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	30 837	.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	61 140	.8	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	45 603	.6
5091215	CAST IRON—SOIL PIPE, TUBING.	5 330	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 056	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	60 208	.8	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	1 173	(2)
5091217	OTHER CARBON STEEL PRODUCTS	1 514	(Z)	5099194	OTHER RECREATION, HOBBY GOODS	8 790	.1
5091218	ALLOY STEEL	19 085	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	50 540	.7
5091219	STAINLESS STEEL	52 307	.7	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 070	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	2 284	(Z)	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	25 477	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	17 995	.2	5099321	FERTILIZER, FERTILIZER MATERIALS.	11 474	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	32 342	.4	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 170	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	18 635	.2	5099330	SEEDS	15 219	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY	190 423	2.5	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 553	(2)
5093122	UNPREPARED IRON, STEEL SCRAP.	18 728	.2	5099410	PRECIOUS STONES (CUT) AND METALS.	7 496	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	7 108	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	34 272	.4
5093211	ALUMINUM SCRAP.	9 612	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	11 059	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	35 832	.5	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	23 813	.3
5093213	SCRAP LEAD.	5 532	.1	5099611	PETROLEUM PRODUCTS.	111 715	1.4
5093214	ZINC SCRAP.	5 620	.1	5099612	CRUDE OIL	881	(2)
5093215	OTHER NONFERROUS METALLIC SCRAP	15 586	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	15 492	.2
5093220	WASTE PAPER	25 160	.3	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	10 308	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	36 980	.5	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	471	(2)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	11 440	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	31 515	.4
5094110	CIGARETTES, CIGARS, TOBACCO	259 067	3.3	5099660	OTHER TEXTILE PRODUCTS.	11 552	.1
5095110	BEER, FERMENTED MALT LIQUORS.	283 089	3.7	5099670	FOOD, BEVERAGE BASIC MATERIALS.	38 141	.5
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	8 445	.1	5099680	WALLPAPER	8 658	.1
5095212	WINES	33 579	.4	5099691	LUGGAGE, SADDLERY, HARNESS.	779	(2)
5096111	PRINTING AND WRITING PAPERS	86 586	1.1	5099692	INDUSTRIAL YARNS.	20 012	.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 366	(Z)	5099693	SMOKERS' SUPPLIES AND PIPES	1 665	(2)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	95 863	1.2	5099694	LEATHER	2 555	(2)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	36 301	.5	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	3 550	(2)
5096213	PAPERBOARD, BOXBOARD.	9 490	.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE	44 322	.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	50 392	.6	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	527	(2)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 336	(Z)	5099800	COMMUNITY CREDIT CORPORATION.	23	(2)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 696	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	58 065	.7
5097110	HOUSEHOLD FURNITURE	32 811	.4				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	26 685	.3				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	16 312	.2				
5097221	CURTAINS, DRAPERIES	6 554	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	16 029	.2				
5097223	SHADES, VENETIAN BLINDS	752	(Z)				
5097230	FLOOR COVERINGS	83 744	1.1				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	603	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	32 690	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	173 408	2.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	35 395	.5				
5098141	SHINGLES.	4 442	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	49 492	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	21 007	.3				
5098144	VENEER, OTHER WOOD PRODUCTS	3 537	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	23 774	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	4 459	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	2 346	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	22 177	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	38 740	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	9 641	.1				
5098291	WALLBOARD AND HARDBOARD	14 359	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 538	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	8 922	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	815	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	2 664	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	2 459	(Z)				
5098297	ADHESIVES, MASTICS.	2 272	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	187	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

F. Ohio

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	OHIO				OHIO		
	TOTAL	6 734 203	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	5 768 152	85.7	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 277	(2)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	6 734 203	100.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	13 812	.2
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	49 992	.7	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	118 993	1.8
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	57 523	.9	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	12 858	.2
5013110	AUTOMOTIVE GLASS	1 365	(2)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	18 102	.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	329 961	4.9	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	9 804	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	15 513	.2	5081100	OFFICE MACHINES AND EQUIPMENT	14 681	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	11 624	.2	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . . .	13 271	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 151	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3 878	.1
5014100	TIRES AND TUBES, NEW	38 964	.6	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	13 979	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	68 047	1.0	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	241	(2)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	89 402	1.3	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	8 870	.1
5022230	TOILET SOAPS	4 237	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . . .	6 743	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	20 037	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	80 761	1.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	97 685	1.5	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	6 037	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER . .	3 007	(2)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	73 637	1.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	24 170	.4	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	13 931	.2
5032100	YARD OR PIECE GOODS	18 146	.3	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	44 766	.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 655	.2	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT . .	7 171	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	1 649	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	6 678	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	31 417	.5	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 448	(2)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	31 714	.5	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	20 774	.3
5035340	MILLINERY, MILLINERY SUPPLIES	961	(2)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT . .	15 313	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . . .	6 857	.1	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	37 632	.6
5039100	SHOES, OTHER FOOTWEAR	23 831	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	38 259	.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	80 451	1.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	32 152	.5
5044110	EGGS (FRESH, STORAGE)	29 364	.4	5084500	RECONDITIONED DRUMS AND BARRELS	8 761	.1
5044120	POULTRY	33 836	.5	5084910	ABRASIVES, ABRASIVE MATERIALS	28 495	.4
5045100	CONFECTIONERY	70 841	1.1	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 945	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	14 711	.2	5084930	MECHANICAL RUBBER GOODS	17 440	.3
5047100	MEATS, PROVISIONS	213 722	3.2	5084940	ROPE, CORDAGE, TWINE	4 576	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	151 679	2.3	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.)	3 948	.1
5049200	BAKERY PRODUCTS	27 914	.4	5084960	PRINTING AND DUPLICATING INKS	371	(2)
5049300	CANNED, BOTTLED FOODS	159 673	2.4	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	97 678	1.5
5049410	COFFEE	29 600	.4	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	31 910	.5
5049420	TEA	2 374	(2)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	29 748	.4
5049500	FROZEN FOODS	83 034	1.2	5086100	DENTAL EQUIPMENT, SUPPLIES	11 894	.2
5049610	SOFT DRINKS	8 426	.1	5086210	CHURCH EQUIPMENT, SUPPLIES	958	(2)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	622	(2)	5086220	SCHOOL EQUIPMENT, SUPPLIES	30 191	.4
5049910	SANDWICHES, SNACK ITEMS	1 727	(2)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	27 471	.4
5049920	FLOUR, RELATED PRODUCTS	27 692	.4	5086400	OPHTHALMIC PRODUCTS	12 937	.2
5049930	SUGAR (REFINED)	25 334	.4	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	10 859	.2
5049940	DRIED FRUITS	2 493	(2)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	4 800	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	108 190	1.6	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	16 979	.3
5049960	PEANUTS, ROASTED	529	(2)	5087200	CUSTODIAL (JANITORS') SUPPLIES	13 378	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	39 652	.6	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . . .	19 313	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	323 476	4.8	5087400	SHOE REPAIR AND RESOLE MATERIALS	3 077	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	29 955	.4	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 646	.1
5059100	HIDES, SKINS, PELTS	8 072	.1	5087910	TAILORS' SUPPLIES	536	(2)
5059200	TOBACCO (LEAF)	45	(2)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	4 660	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	56	(2)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 929	.1
5059910	PEANUTS, UNROASTED	16	(2)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . .	2 185	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	15	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . . .	20 001	.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	1 266	(2)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 428	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	192 523	2.9	5088910	RAILROAD TRANSPORTATION EQUIPMENT	656	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	12 272	.2	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	2	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	175 364	2.6	5091111	COAL (BITUMINOUS AND ANTHRACITE)	35 812	.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	11 907	.2	5091112	COKE	90	(2)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	37 872	.6	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	29 009	.4
5064140	ROOM AIR CONDITIONERS	6 417	.1	5091212	IRON AND STEEL PRODUCTS (FLAT)	148 758	2.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	69 165	1.0	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	22 539	.3
5072210	HARDWARE	78 507	1.2	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	68 406	1.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	746	(2)				
5072230	PAINTERS' SUPPLIES	5 238	.1				
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	47 676	.7				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

1 Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

F. Ohio

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	OHIO				OHIO		
	(CONTINUED)				(CONTINUED)		
5091215	CAST IRON—SOIL PIPE, TUBING	4 075	.1	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	750	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	44 361	.7	5099194	OTHER RECREATION, HOBBY GOODS	13 016	.2
5091217	OTHER CARBON STEEL PRODUCTS	1 285	(Z)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	31 457	.5
5091218	ALLOY STEEL	28 939	.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	33 864	.5
5091219	STAINLESS STEEL	33 423	.5	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	7 926	.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	612	(Z)	5099321	FERTILIZER, FERTILIZER MATERIALS	17 531	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	11 028	.2	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	20 192	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	42 576	.6	5099330	SEEDS	11 993	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	13 457	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 612	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY	209 156	3.1	5099410	PRECIOUS STONES (CUT) AND METALS	4 598	.1
5093122	UNPREPARED IRON, STEEL SCRAP	13 462	.2	5099420	JEWELRY, SILVERWARE, TROPHIES	26 436	.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . .	5 060	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	10 885	.2
5093211	ALUMINUM SCRAP	15 551	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . . .	14 936	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	23 873	.4	5099611	PETROLEUM PRODUCTS	72 038	1.1
5093213	SCRAP LEAD	4 029	.1	5099612	CRUDE OIL	392	(Z)
5093214	ZINC SCRAP	2 489	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. .	19 737	.3
5093215	OTHER NONFERROUS METALLIC SCRAP	10 886	.2	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. .	11 596	.2
5093220	WASTE PAPER	20 648	.3	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 289	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS . .	10 616	.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	27 294	.4
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	29 738	.4	5099660	OTHER TEXTILE PRODUCTS	11 800	.2
5094110	CIGARETTES, CIGARS, TOBACCO	223 201	3.3	5099670	FOOD, BEVERAGE BASIC MATERIALS	15 722	.2
5095110	BEER, FERMENTED MALT LIQUORS	181 752	2.7	5099680	WALLPAPER	4 453	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	42 680	.6	5099691	LUGGAGE, SADDLERY, HARNESS	1 511	(Z)
5095212	WINES	38 048	.6	5099692	INDUSTRIAL YARNS	13 441	.2
5096111	PRINTING AND WRITING PAPERS	67 857	1.0	5099693	SMOKERS' SUPPLIES AND PIPES	2 622	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . . .	1 158	(Z)	5099694	LEATHER	3 769	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	57 260	.9	5099695	VEGETABLE OILS (COTTON SEED, LINSEED) . . .	318	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	39 009	.6	5099699	MISCELLANEOUS LINES OF MERCHANDISE	77 403	1.1
5096213	PAPERBOARD, BOXBOARD	2 141	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS .	2 441	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	44 610	.7	5099800	COMMODITY CREDIT CORPORATION	699	(Z)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 101	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	50 701	.8
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	6 155	.1				
5097110	HOUSEHOLD FURNITURE	10 543	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE . . .	24 852	.4				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	17 661	.3				
5097221	CURTAINS, DRAPERIES	4 238	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	11 729	.2				
5097223	SHADES, VENETIAN BLINDS	1 721	(Z)				
5097230	FLOOR COVERINGS	53 835	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 865	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	27 803	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	104 252	1.5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	24 125	.4				
5098141	SHINGLES	389	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . . .	37 437	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	21 972	.3				
5098144	VEENEER, OTHER WOOD PRODUCTS	80	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	25 082	.4				
5098212	CEMENT, LIME, PLASTER, STUCCO	12 454	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	10 838	.2				
5098220	GLASS (FLAT, BRICK, ETC.)	13 706	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	32 103	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	8 643	.1				
5098291	WALLBOARD AND HARDBOARD	11 935	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 782	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	4 058	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	5 640	.1				
5098295	PLASTIC BUILDING MATERIALS	3 478	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	1 327	(Z)				
5098297	ADHESIVES, MASTICS	2 105	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 314	(Z)				
5098299	OTHER BUILDING MATERIALS	33 387	.5				
5099110	PHOTOGRAPHIC GOODS	21 961	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	23 064	.3				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	35 137	.5				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	1 215	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

G. New Jersey

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW JERSEY				NEW JERSEY		
	TOTAL	6 057 241	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	5 223 399	86.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	84 091	1.4
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	6 057 241	100.0	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	8 845	.1
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	384 833	6.4	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	9 029	.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	105 241	1.7	5077130	AIR CONDITIONING, REFRIGERATION EQPT., . . .	8 724	.1
5013110	AUTOMOTIVE GLASS.	1 595	(Z)		PARTS (INC. REFRIGERANTS).	17 402	.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES . .			5081100	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	9 118	.2
	(EXC. TIRES AND TUBES)	200 905	3.3	5081210	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	2 747	(Z)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	5 203	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, . .	6 349	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- . .	11 521	.2	5081320	BEAUTY SHOP)	282	(Z)
5013150	ERATORS, BATTERIES, ETC.)	2 788	(Z)	5081330	SCALES, BALANCES (EXC. SCIENTIFIC).	7 030	.1
5014100	TIRES AND TUBES, NEW.	35 057	.6		STORE FIXTURES AND EQUIPMENT (EXC. . . .		
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	89 513	1.5	5081400	MACHINES AND SCALES)		
5022220	CHEMICALS, BIOLOGICALS	67 932	1.1	5082100	OIL MARKETING EQUIPMENT-HOSE, TANKS, . . .	4 136	.1
	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- . . .	2 976	(Z)	5083100	VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	40 337	.7
	GIST SUNDRIES.	20 433	.3	5083200	CONSTRUCTION, MINING, LOGGING, ROAD . . .	16 489	.3
5022230	TOILET SOAPS.	135 903	2.2	5083300	MAINTENANCE EQUIPMENT, SUPPLIES.	37 850	.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	13 757	.2		FOOD PROCESSING MACHINERY, EQUIPMENT. . . .		
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, . . .	26	(Z)	5083400	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	9 078	.1
5029120	FATS, OILS, EXPLOSIVES, ETC.	28 098	.5		MATERIALS HANDLING EQUIPMENT (CONVEYORS, . .	28 652	.5
5029130	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. . .	81 595	1.3	5083500	CONVEYING EQUIPMENT)	1 535	(Z)
5029140	OIL DRILLERS' MUD AND CHEMICALS	6 035	.1	5083600	METAL WORKING MACHINERY, EQUIPMENT AND . . .	6 937	.1
5032100	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	12 193	.2	5083910	SUPPLIES (EXC. WELDING).		
5032200	YARD OR PIECE GOODS	21 184	.3		OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .		
5032200	NOTIONS (THREAD, BUTTONS, ETC.)			5083920	PRINTING TRADES MACHINERY, EQUIPMENT.	1 065	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .				INDICATING, RECORDING, CONTROLLING	9 061	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .			5083930	INSTRUMENTS AND ACCESSORIES.		
				5084200	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	25 788	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' . . .	51 671	.9	5084300	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	18 760	.3
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	8 649	.1		BEARINGS, POWER TRANSMISSION EQUIPMENT. . .		
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	6 727	.1	5084400	INDUSTRIAL VALVES AND FITTINGS (EXC.	33 452	.6
5039100	SHOES, OTHER FOOTWEAR	119 877	2.0	5084500	PLUMBING AND OIL MARKETING).	13 515	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	32 716	.5	5084910	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	14 864	.2
5044110	EGGS (FRESH, STORAGE)	32 913	.5	5084920	RECONDITIONED DRUMS AND BARRELS	7 843	.1
5044120	POULTRY	75 284	1.2		ABRASIVES, ABRASIVE MATERIALS		
5045100	CONFECTIONERY	22 009	.4	5084930	INDUSTRIAL LEATHER, LEATHER BELTING AND . . .	1 496	(Z)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT . .	263 701	4.4	5084940	PACKING.	4 521	.1
	PACKAGED FROZEN)	83 635	1.4	5084950	MECHANICAL RUBBER GOODS	3 962	.1
5047100	MEATS, PROVISIONS				ROPE, CORDAGE, TWINE.	2 261	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES			5084960	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . . .	1 404	(Z)
5049200	BAKERY PRODUCTS	19 831	.3	5084970	PRINTING AND DUPLICATING INKS	53 371	.9
5049300	CANNED, BOTTLED FOODS	22 068	.4	5085110	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	7 455	.1
5049410	COFFEE.	5 160	.1	5085120	GARDEN MACHINERY, EQUIPMENT, SUPPLIES		
5049420	TEA	95 115	1.6		FARM, DAIRY MACHINERY, PARTS, AND EQPT. . .	7 469	.1
5049500	FROZEN FOODS.	12 650	.2	5086100	POULTRY EQUIPMENT (INC. TRACTORS).	8 782	.1
5049610	SOFT DRINKS	7 943	.1	5086210	DENTAL EQUIPMENT, SUPPLIES.	1 238	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.). .	672	(Z)	5086220	CHURCH EQUIPMENT, SUPPLIES.	2 600	(Z)
5049910	SANDWICHES, SNACK ITEMS	17 382	.3	5086300	SCHOOL EQUIPMENT, SUPPLIES.		
5049920	FLOUR, RELATED PRODUCTS	38 168	.6		SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, . . .	33 405	.6
5049930	SUGAR (REFINED)	4 605	.1	5086400	SUPPLIES; ORTHOPEDIC APPLIANCES.	3 946	.1
		161 847	2.7	5086500	OPHTHALMIC PRODUCTS	31 331	.5
5049940	DRIED FRUITS.	232	(Z)		SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND . .		
5049950	GROceries, EXCEPT AS SPECIFIED.	16 103	.3	5087100	OPHTHALMIC) AND LABORATORY EQUIPMENT		
5049960	PEANUTS, ROASTED.	1 247	(Z)	5087200	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, . .	11 570	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	4 109	.1	5087300	SUPPLIES	13 006	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,	5 657	.1	5087400	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	15 138	.2
	SORGHUM GRAINS), BEANS, ETC.	2 301	(Z)	5087500	CUSTODIAL (JANITORS') SUPPLIES.	8 064	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	10	(Z)	5087910	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	1 797	(Z)
5059100	HIDES, SKINS, PELTS	7 122	.1	5087920	SHOE REPAIR AND RESOLE MATERIALS.	7 712	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)			5087930	MUNICIPALITY SUPPLIES, EQUIPMENT.	306	(Z)
5059910	PEANUTS, UNROASTED.			5087940	TAILORS' SUPPLIES	1 328	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .				MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	4 467	.1
				5088100	UPHOLSTERERS' FABRICS, SUPPLIES	261	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION . .	113 861	1.9	5088200	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	16 817	.3
5062320	MATERIALS.	2 853	(Z)		AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	9 578	.2
5064110	TELEPHONE AND SIGNAL EQUIPMENT.	117 692	1.9	5088910	SHIP, BOAT, MARINE PROPULSION MACHINERY, . .	4 321	.1
5064120	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE . .	8 555	.1	5091111	EQUIPMENT AND PARTS.	11 720	.2
5064130	RADIOS AND RECORD PLAYERS.	20 993	.3	5091112	RAILROAD TRANSPORTATION EQUIPMENT	1 591	(Z)
5064140	NONCONSOLE RADIOS AND RECORD PLAYERS.	12 621	.2	5091211	COAL (BITUMINOUS AND ANTHRACITE).	20 431	.3
5065100	ELECTRIC HOUSEWARES, SMALL APPLIANCES, . . .	115 783	1.9	5091212	COKE.	72 706	1.2
5072210	PARTS AND SUPPLIES	64 434	1.1	5091213	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	13 742	.2
5072220	ROOM AIR CONDITIONERS	85	(Z)	5091214	IRON AND STEEL PRODUCTS (FLAT).		
5072230	ELECTRONIC TUBES, PARTS, ACCESSORIES.	2 406	(Z)		IRON AND STEEL WIRE, WIRE PRODUCTS.	48 504	.8
	HARDWARE.			5091215	IRON AND STEEL FINISHED PRODUCTS, EXC. . . .	2 496	(Z)
5074110	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	13 615	.2		FLAT, WIRE, PIPE AND TUBING.		
5074120	PAINTERS' SUPPLIES.	1 393	(Z)	5091216	CAST IRON-SOIL PIPE, TUBING	44 280	.7
5074200	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .			5091217	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON . .	1 194	(Z)
	ELECTRICAL RESIDENTIAL SPACE HEATING	32 263	.5	5091218	SOIL PIPE)	13 743	.2
	EQUIPMENT (EXC. PORTABLE).				OTHER CARBON STEEL PRODUCTS		
	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, . . .				ALLOY STEEL		
	RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
 1 Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

G. New Jersey

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW JERSEY				NEW JERSEY		
	(CONTINUED)				(CONTINUED)		
5091219	STAINLESS STEEL	42 006	.7	5099321	FERTILIZER, FERTILIZER MATERIALS.	3 216	.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	2 476	(Z)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	8 619	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	12 146	.2	5099330	SEEDS	14 746	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	44 059	.7	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 202	(Z)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	14 380	.2	5099410	PRECIOUS STONES (CUT) AND METALS.	3 307	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	53 539	.9	5099420	JEWELRY, SILVERWARE, TROPHIES	11 917	.2
5093122	UNPREPARED IRON, STEEL SCRAP.	10 515	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	14 980	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	3 361	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	6 798	.1
5093211	ALUMINUM SCRAP.	6 021	.1	5099611	PETROLEUM PRODUCTS.	59 238	1.0
5093212	SCRAP COPPER, COPPER BASE ALLOY	19 729	.3	5099612	CRUDE OIL	645	(Z)
5093213	SCRAP LEAD.	3 806	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 811	.1
5093214	ZINC SCRAP.	607	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	6 080	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	11 960	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 213	(Z)
5093220	WASTE PAPER	23 132	.4	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	25 830	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	14 569	.2	5099660	OTHER TEXTILE PRODUCTS.	6 329	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	7 113	.1	5099670	FOOD, BEVERAGE BASIC MATERIALS.	17 040	.3
5094110	CIGARETTES, CIGARS, TOBACCO	209 029	3.5	5099680	WALLPAPER	3 259	.1
5095110	BEEF, FERMENTED MALT LIQUORS.	95 285	1.6	5099691	LUGGAGE, SADDLERY, HARNESS.	1 583	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	302 983	5.0	5099692	INDUSTRIAL YARNS.	48 221	.8
5095212	WINES	94 024	1.6	5099693	SMOKERS' SUPPLIES AND PIPES	3 152	.1
5096111	PRINTING AND WRITING PAPERS	18 902	.3	5099694	LEATHER	939	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 093	(Z)	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	77 902	1.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	59 551	1.0	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 210	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	32 438	.5	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	26 187	.4
5096213	PAPERBOARD, BOXBOARD.	5 542	.1				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	38 406	.6				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	3 295	.1				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 713	(Z)				
5097110	HOUSEHOLD FURNITURE	7 182	.1				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	21 811	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 891	(Z)				
5097221	CURTAINS, DRAPERIES	4 849	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	12 532	.2				
5097223	SHADES, VENETIAN BLINDS	3 194	.1				
5097230	FLOOR COVERINGS	23 642	.4				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	2 283	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	30 457	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	92 239	1.5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	32 835	.5				
5098141	SHINGLES.	2 873	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	49 367	.8				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	14 912	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	1 498	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	32 716	.5				
5098212	CEMENT, LIME, PLASTER, STUCCO	7 234	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	5 507	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	6 735	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	34 011	.6				
5098232	INSULATION MATERIALS AND INSULATION BOARD	6 509	.1				
5098291	WALLBOARD AND HARDBOARD	12 757	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 355	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	4 987	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	90	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	474	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	511	(Z)				
5098297	ADHESIVES, MASTICS.	2 048	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	675	(Z)				
5098299	OTHER BUILDING MATERIALS.	28 435	.5				
5099110	PHOTOGRAPHIC GOODS.	31 697	.5				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	44 990	.7				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	19 420	.3				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 109	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	5 127	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	63 021	1.0				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 274	.2				
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	7 670	.1				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

H. Michigan

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MICHIGAN				MICHIGAN		
	TOTAL	5 223 597	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	4 405 948	84.3	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	82	(2)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	5 223 597	100.0	5072230	PAINTERS' SUPPLIES	2 459	(2)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	79 723	1.5	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	29 711	.6
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . .	41 334	.8	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	951	(2)
5013110	AUTOMOTIVE GLASS	1 061	(2)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	12 017	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	233 563	4.5	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	68 133	1.3
5013130	USED AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	9 516	.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	8 128	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	6 169	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	9 350	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	8 361	.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	7 315	.1
5014100	TIRES AND TUBES, NEW	24 228	.5	5081100	OFFICE MACHINES AND EQUIPMENT	8 448	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	45 308	.9	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	15 175	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES	87 128	1.7	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . .	3 096	.1
5022230	TOILET SOAPS	3 201	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	7 656	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	17 790	.3	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	412	(2)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	48 784	.9	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	2 868	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	214	(2)	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	3 932	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	6	(2)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	62 200	1.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	24 041	.5	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT . . .	6 501	.1
5032100	YARD OR PIECE GOODS	13 695	.3	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	34 842	.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 408	.1	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	10 777	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	1 709	(2)	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	49 275	.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	10 339	.2	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	6 520	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	7 539	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT . . .	3 451	.1
5035320	FUR CLOTHING	545	(2)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 269	(2)
5035340	MILLINERY, MILLINERY SUPPLIES	1	(2)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	19 609	.4
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	3 561	.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	14 888	.3
5039100	SHOES, OTHER FOOTWEAR	534	(2)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . .	32 875	.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	63 556	1.2	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	29 983	.6
5044110	EGGS (FRESH, STORAGE)	23 659	.5	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . .	26 280	.5
5044120	POULTRY	47 321	.9	5084500	RECONDITIONED DRUMS AND BARRELS	4 649	.1
5045100	CONFECTIONERY	58 094	1.1	5084910	ABRASIVES, ABRASIVE MATERIALS	22 666	.4
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	26 046	.5	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	6 568	.1
5047100	MEATS, PROVISIONS	252 225	4.8	5084930	MECHANICAL RUBBER GOODS	19 035	.4
5048100	FRESH FRUITS, VEGETABLES, BERRIES	110 659	2.1	5084940	ROPE, CORDAGE, TWINE	2 069	(2)
5049200	BAKERY PRODUCTS	27 572	.5	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . .	2 858	.1
5049300	CANNED, BOTTLED FOODS	81 456	1.6	5084960	PRINTING AND DUPLICATING INKS	134	(2)
5049410	COFFEE	20 223	.4	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES . . .	99 871	1.9
5049420	TEA	2 103	(2)	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . .	12 078	.2
5049500	FROZEN FOODS	64 228	1.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .	12 623	.2
5049610	SOFT DRINKS	22 289	.4	5086100	DENTAL EQUIPMENT, SUPPLIES	10 167	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	48	(2)	5086210	CHURCH EQUIPMENT, SUPPLIES	597	(2)
5049910	SANDWICHES, SNACK ITEMS	587	(2)	5086220	SCHOOL EQUIPMENT, SUPPLIES	16 574	.3
5049920	FLOUR, RELATED PRODUCTS	21 632	.4	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	26 468	.5
5049930	SUGAR (REFINED)	21 058	.4	5086400	OPHTHALMIC PRODUCTS	7 402	.1
5049940	DRIED FRUITS	1 245	(2)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	8 421	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	118 559	2.3	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 354	(2)
5049960	PEANUTS, ROASTED	1 990	(2)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	16 054	.3
5049970	NUTS (EDIBLE, UNSHELLED)	121	(2)	5087200	CUSTODIAL (JANITORS') SUPPLIES	14 405	.3
5049980	MISCELLANEOUS FOOD PRODUCTS	20 865	.4	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	15 475	.3
5051100	COTTON (RAW), INCLUDING LINTERS	1 445	(2)	5087400	SHOE REPAIR AND RESOLE MATERIALS	5 432	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	87 819	1.7	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	2 661	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	8 221	.2	5087910	TAILORS' SUPPLIES	335	(2)
5059100	HIDES, SKINS, PELTS	4 601	.1	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . .	653	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	124	(2)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 963	.1
5059910	PEANUTS, UNROASTED	399	(2)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	822	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	96	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	4 468	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	151	(2)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 296	.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	146 458	2.8	5088910	RAILROAD TRANSPORTATION EQUIPMENT	8	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 690	(2)	5091111	COAL (BITUMINOUS AND ANTHRACITE)	16 559	.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	125 738	2.4	5091112	COKE	329	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS . . .	10 693	.2	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	29 358	.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	22 956	.4	5091212	IRON AND STEEL PRODUCTS (FLAT)	142 202	2.7
5064140	ROOM AIR CONDITIONERS	4 094	.1	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	17 945	.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	38 898	.7				
5072210	HARDWARE	57 980	1.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
H. Michigan

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MICHIGAN (CONTINUED)				MICHIGAN (CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	74 463	1.4	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	24 247	.5
5091215	CAST IRON-SOIL PIPE, TUBING.	3 246	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	2 574	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	35 266	.7	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES. . . .	17	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	12 477	.2	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	517	(Z)
5091218	ALLOY STEEL	33 609	.6	5099194	OTHER RECREATION, HOBBY GOODS	2 391	(Z)
5091219	STAINLESS STEEL	43 985	.8	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	29 665	.6
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	8	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	21 300	.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	10 789	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 234	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.. . . .	28 294	.5	5099321	FERTILIZER, FERTILIZER MATERIALS.	3 514	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	22 637	.4	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	11 902	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	93 423	1.8	5099330	SEEDS	6 955	.1
5093122	UNPREPARED IRON, STEEL SCRAP.	21 456	.4	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 297	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . .	2 025	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS.	1 849	(Z)
5093211	ALUMINUM SCRAP.	9 100	.2	5099420	JEWELRY, SILVERWARE, TROPHIES	13 308	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY	16 533	.3	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 846	.2
5093213	SCRAP LEAD.	6 255	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . .	8 305	.2
5093214	ZINC SCRAP.	2 057	(Z)	5099611	PETROLEUM PRODUCTS.	23 855	.5
5093215	OTHER NONFERROUS METALLIC SCRAP	5 372	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.. .	15 247	.3
5093220	WASTE PAPER	19 210	.4	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.. .	7 738	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . .	14 650	.3	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.. . . .	560	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	6 253	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	25 319	.5
5094110	CIGARETTES, CIGARS, TOBACCO	188 067	3.6	5099660	OTHER TEXTILE PRODUCTS.	21 163	.4
5095110	BEER, FERMENTED MALT LIQUORS.	192 159	3.7	5099670	FOOD, BEVERAGE BASIC MATERIALS.	1 557	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	190 888	3.7	5099680	WALLPAPER	2 636	.1
5095212	WINES	17 631	.3	5099691	LUGGAGE, SADDLERY, HARNESS.	755	(Z)
5096111	PRINTING AND WRITING PAPERS	53 144	1.0	5099692	INDUSTRIAL YARNS.	356	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . . .	2 181	(Z)	5099693	SMOKERS' SUPPLIES AND PIPES	2 252	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	41 822	.8	5099694	LEATHER	1 265	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	20 550	.4	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4	(Z)
5096213	PAPERBOARD, BOXBOARD.	624	(Z)	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	23 064	.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	27 873	.5	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS . .	3 036	.1
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 227	(Z)	5099800	COMMODITY CREDIT CORPORATION.	349	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	2 221	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	40 271	.8
5097110	HOUSEHOLD FURNITURE	11 200	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	13 011	.2				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	4 650	.1				
5097221	CURTAINS, DRAPERIES	1 809	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 034	.2				
5097223	SHADES, VENETIAN BLINDS	221	(Z)				
5097230	FLOOR COVERINGS	41 549	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	3 585	.1				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	30 661	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	113 369	2.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	46 420	.9				
5098141	SHINGLES.	267	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	30 576	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	18 321	.4				
5098144	VENEER, OTHER WOOD PRODUCTS	4 688	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	25 608	.5				
5098212	CEMENT, LIME, PLASTER, STUCCO	19 795	.4				
5098213	SAND, GRAVEL, CRUSHED STONE	19 385	.4				
5098220	GLASS (FLAT, BRICK, ETC.)	14 118	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	41 936	.8				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	8 699	.2				
5098291	WALLBOARD AND HARDBOARD	6 889	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 905	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 264	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	968	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	3 438	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	1 207	(Z)				
5098297	ADHESIVES, MASTICS.	940	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	753	(Z)				
5098299	OTHER BUILDING MATERIALS.	17 138	.3				
5099110	PHOTOGRAPHIC GOODS.	18 263	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	22 738	.4				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

I. Massachusetts

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MASSACHUSETTS				MASSACHUSETTS		
	TOTAL	4 855 175	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	4 184 108	86.2	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	864	(Z)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	4 855 175	100.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	35 273	.7
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	42 644	.9	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	63 254	1.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	17 875	.4	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	4 500	.1
5013110	AUTOMOTIVE GLASS	515	(Z)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	8 296	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	133 913	2.8	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	10 160	.2
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES .	6 858	.1	5081100	OFFICE MACHINES AND EQUIPMENT	11 297	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	10 110	.2	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	5 442	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 099	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . .	2 308	(Z)
5014100	TIRES AND TUBES, NEW	24 339	.5	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	9 905	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	37 500	.8	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	40	(Z)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	61 517	1.3	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 797	.2
5022230	TOILET SOAPS	2 279	(Z)	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	3 399	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	11 540	.2	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	38 707	.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	79 358	1.6	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	5 255	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER .	7 124	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	26 142	.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	23 173	.5	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 933	.1
5032100	YARD OR PIECE GOODS	89 943	1.9	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	35 505	.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 894	.2	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	2 491	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS .	3 745	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	4 547	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	33 684	.7				
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) .	45 427	.9	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 041	(Z)
5035320	FUR CLOTHING	452	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	10 122	.2
5035330	FURS, RAW AND DRESSED	3 057	.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	32 063	.7
5035340	MILLINERY, MILLINERY SUPPLIES	1 045	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	14 518	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	5 818	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 987	.3
5039100	SHOES, OTHER FOOTWEAR	92 773	2.1	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	8 653	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	64 793	1.3	5084500	RECONDITIONED DRUMS AND BARRELS	2 273	(Z)
5044110	EGGS (FRESH, STORAGE)	14 741	.3	5084910	ABRASIVES, ABRASIVE MATERIALS	8 588	.2
5044120	POULTRY	45 705	.9	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 140	(Z)
5045100	CONFECTIONERY	40 894	.8	5084930	MECHANICAL RUBBER GOODS	6 228	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	84 630	1.7	5084940	ROPE, CORDAGE, TWINE	11 607	.2
5047100	MEATS, PROVISIONS	350 128	7.2	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	9 311	.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	110 459	2.3	5084960	PRINTING AND DUPLICATING INKS	474	(Z)
5049200	BAKERY PRODUCTS	11 784	.2	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	32 920	.7
5049300	CANNED, BOTTLED FOODS	90 132	1.9	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	9 674	.2
5049410	COFFEE	19 416	.4	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. . .	7 972	.2
5049420	TEA	5 182	.1	5086100	POULTRY EQUIPMENT (INC. TRACTORS)	7 973	.2
5049500	FROZEN FOODS	94 117	1.9	5086210	DENTAL EQUIPMENT, SUPPLIES	808	(Z)
5049610	SOFT DRINKS	9 610	.2	5086220	CHURCH EQUIPMENT, SUPPLIES	12 442	.3
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.) .	72	(Z)	5086300	SCHOOL EQUIPMENT, SUPPLIES	28 139	.6
5049910	SANDWICHES, SNACK ITEMS	348	(Z)				
5049920	FLOUR, RELATED PRODUCTS	20 013	.4	5086400	OPHTHALMIC PRODUCTS	4 415	.1
5049930	SUGAR (REFINED)	12 142	.3	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	20 206	.4
5049940	DRIED FRUITS	967	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	6 539	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	105 413	2.2	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	8 967	.2
5049960	PEANUTS, ROASTED	486	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES	6 159	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	9 395	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	10 615	.2
5051100	COTTON (RAW), INCLUDING LINTERS	26 578	.5	5087400	SHOE REPAIR AND RESOLE MATERIALS	15 286	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 965	(Z)	5087500	MUNICIPALITY SUPPLIES	5 315	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	6 439	.1	5087910	TAILORS' SUPPLIES	93	(Z)
5059100	HIDES, SKINS, PELTS	19 351	.4	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . .	567	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	257 923	5.3	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	5 825	.1
5059910	PEANUTS, UNROASTED	62	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	27	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	415	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	550	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	94 505	1.9	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	7 753	.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT	961	(Z)	5088910	RAILROAD TRANSPORTATION EQUIPMENT	221	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	88 921	1.8	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	54	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	7 572	.2	5091111	COAL (BITUMINOUS AND ANTHRACITE)	12 789	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	24 083	.5	5091112	COKE	63	(Z)
5064140	ROOM AIR CONDITIONERS	5 721	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	1 846	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	66 427	1.4	5091212	IRON AND STEEL PRODUCTS (FLAT)	22 117	.5
5072210	HARDWARE	54 718	1.1	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	13 026	.3
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	19	(Z)	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	37 758	.8
5072230	PAINTERS' SUPPLIES	2 622	.1				
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	17 126	.4				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

¹ Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

I. Massachusetts

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MASSACHUSETTS				MASSACHUSETTS		
	(CONTINUED)				(CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	4 104	.1	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	6	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	15 021	.3	5099193	THEATRE, STUDIO EGPT. (EXC. PHOTOGRAPHIC)	1 026	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	2 164	(Z)	5099194	OTHER RECREATION, HOBBY GOODS	1 874	(Z)
5091218	ALLOY STEEL	10 542	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	52 019	1.1
5091219	STAINLESS STEEL	20 022	.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	7 514	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 076	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 197	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	13 575	.3	5099321	FERTILIZER, FERTILIZER MATERIALS	438	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	20 460	.4	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	526	(Z)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 055	.2	5099330	SEEDS	158	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	28 026	.6	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 607	.1
5093122	UNPREPARED IRON, STEEL SCRAP	7 527	.2	5099410	PRECIOUS STONES (CUT) AND METALS	10 650	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	5 221	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	17 445	.4
5093211	ALUMINUM SCRAP	4 325	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	15 774	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY	18 160	.4	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	9 861	.2
5093213	SCRAP LEAD	2 381	(Z)	5099611	PETROLEUM PRODUCTS	50 633	1.0
5093214	ZINC SCRAP	1 626	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	14 233	.3
5093215	OTHER NONFERROUS METALLIC SCRAP	4 584	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 954	.1
5093220	WASTE PAPER	20 917	.4	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	813	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	52 261	1.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	38 314	.8
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	17 790	.4	5099660	OTHER TEXTILE PRODUCTS	11 201	.2
5094110	CIGARETTES, CIGARS, TOBACCO	150 862	3.1	5099670	FOOD, BEVERAGE BASIC MATERIALS	6 680	.1
5095110	BEER, FERMENTED MALT LIQUORS	86 634	1.8	5099680	WALLPAPER	8 591	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	142 344	2.9	5099691	LUGGAGE, SADDLERY, HARNESS	2 353	(Z)
5095212	WINES	22 222	.5	5099692	INDUSTRIAL YARNS	1 230	(Z)
5096111	PRINTING AND WRITING PAPERS	31 873	.7	5099693	SMOKERS' SUPPLIES AND PIPES	2 434	.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 958	(Z)	5099694	LEATHER	37 890	.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	52 521	1.1	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	1 281	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	38 471	.8	5099699	MISCELLANEOUS LINES OF MERCHANDISE	25 339	.5
5096213	PAPERBOARD, BOXBOARD	13 287	.3	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	195	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	37 870	.8	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	14 150	.3
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 434	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	7 341	.2				
5097110	HOUSEHOLD FURNITURE	24 603	.5				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	28 394	.6				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	6 580	.1				
5097221	CURTAINS, DRAPERIES	4 537	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 391	.2				
5097223	SHADES, VENETIAN BLINDS	4 634	.1				
5097230	FLOOR COVERINGS	37 642	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	440	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	24 612	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	123 325	2.5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	22 332	.5				
5098141	SHINGLES	4 194	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	30 012	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 830	.1				
5098144	VENEER, OTHER WOOD PRODUCTS	74	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	16 846	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	5 356	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	1 611	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	9 812	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 181	.2				
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 237	.1				
5098291	WALLBOARD AND HARDBOARD	4 754	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 984	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 911	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	95	(Z)				
5098295	PLASTIC BUILDING MATERIALS	2 438	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	547	(Z)				
5098297	ADHESIVES, MASTICS	3 218	.1				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	41	(Z)				
5098299	OTHER BUILDING MATERIALS	6 080	.1				
5099110	PHOTOGRAPHIC GOODS	14 416	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	23 191	.5				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	27 014	.6				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	47	(Z)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

J. Missouri

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MISSOURI				MISSOURI		
	TOTAL	4 851 564	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	4 319 997	89.0	5072210	HARDWARE	52 148	1.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	4 851 564	100.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . .	1 066	(2)
				5072230	PAINTERS' SUPPLIES	1 010	(2)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	63 921	1.3	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	19 486	.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	29 647	.6	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING		
5013110	AUTOMOTIVE GLASS	2 494	.1		EQUIPMENT (EXC. PORTABLE)	857	(2)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES			5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,		
	(EXC. TIRES AND TUBES)	169 500	3.5		RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	6 430	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	5 141	.1	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	60 185	1.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.)	6 633	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	13 071	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	5 521	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 159	.2
5014100	TIRES AND TUBES, NEW	46 154	1.0	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,		
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	60 950	1.3		PARTS (INC. REFRIGERANTS)	6 720	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	53 268	1.1	5081100	OFFICE MACHINES AND EQUIPMENT	10 595	.2
5022230	TOILET SOAPS	3 670	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	12 074	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	12 879	.3	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	3 196	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,			5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	13 319	.3
	FATS, OILS, EXPLOSIVES, ETC.	41 297	.9		SCALES, BALANCES (EXC. SCIENTIFIC)	663	(2)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER . .	670	(2)	5081330	STORE FIXTURES AND EQUIPMENT (EXC.		
5029130	OIL DRILLERS, MUD AND CHEMICALS	163	(2)		MACHINES AND SCALES)	3 275	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	10 471	.2	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS,		
5032100	YARD OR PIECE GOODS	17 586	.4		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	4 348	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 655	.1	5082100	CONSTRUCTION, MINING, LOGGING, ROAD		
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	271	(2)		MAINTENANCE EQUIPMENT, SUPPLIES	77 357	1.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	41 295	.9	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	10 177	.2
				5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	42 096	.9
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'			5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	4 219	.1
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	34 688	.7	5083400	METAL WORKING MACHINERY, EQUIPMENT AND		
5035320	FUR CLOTHING	570	(2)		SUPPLIES (EXC. WELDING)	20 963	.4
5035330	FURS, RAW AND DRESSED	269	(2)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT . .	534	(2)
5035340	MILLINERY, MILLINERY SUPPLIES	4 247	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	7 138	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . . .	6 421	.1	5083910	INDICATING, RECORDING, CONTROLLING		
5039100	SHOES, OTHER FOOTWEAR	20 570	.4		INSTRUMENTS AND ACCESSORIES	1 621	(2)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	42 636	.9	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	10 044	.2
5044110	EGGS (FRESH, STORAGE)	14 309	.3	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT . .	9 473	.2
5044120	POULTRY	22 298	.5	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	10 002	.2
5045100	CONFECTIONERY	28 239	.6	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.		
					PLUMBING AND OIL MARKETING)	10 914	.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	7 510	.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	12 882	.3
5047100	MEATS, PROVISIONS	157 165	3.2	5084500	RECONDITIONED DRUMS AND BARRELS	2 491	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	100 250	2.1	5084910	ABRASIVES, ABRASIVE MATERIALS	4 056	.1
5049200	BAKERY PRODUCTS	7 969	.2	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND		
5049300	CANNED, BOTTLED FOODS	116 272	2.4		PACKING	227	(2)
5049410	COFFEE	15 105	.3	5084930	MECHANICAL RUBBER GOODS	7 687	.2
5049420	TEA	2 415	(2)	5084940	ROPE, CORDAGE, TWINE	4 728	.1
5049500	FROZEN FOODS	42 527	.9	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . . .	10 700	.2
5049610	SOFT DRINKS	11 932	.2	5084960	PRINTING AND DUPLICATING INKS	6 400	(2)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	41	(2)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	35 405	.7
				5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	14 646	.3
5049910	SANDWICHES, SNACK ITEMS	248	(2)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,		
5049920	FLOUR, RELATED PRODUCTS	12 898	.3		POULTRY EQUIPMENT (INC. TRACTORS)	29 538	.6
5049930	SUGAR (REFINED)	12 859	.3	5086100	DENTAL EQUIPMENT, SUPPLIES	7 996	.2
5049940	DRIED FRUITS	1 777	(2)	5086210	CHURCH EQUIPMENT, SUPPLIES	1 490	(2)
5049950	GROCERIES, EXCEPT AS SPECIFIED	94 443	1.9	5086220	SCHOOL EQUIPMENT, SUPPLIES	14 430	.3
5049960	PEANUTS, ROASTED	1 192	(2)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,		
5049970	NUTS (EDIBLE, UNSHELLED)	4 998	.1		SUPPLIES, ORTHOPEDIC APPLIANCES	26 028	.5
5049980	MISCELLANEOUS FOOD PRODUCTS	4 244	.1	5086400	OPHTHALMIC PRODUCTS	7 485	.2
5051100	COTTON (RAW), INCLUDING LINTERS	17 813	.4	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND		
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	726 866	15.0		OPHTHALMIC) AND LABORATORY EQUIPMENT	14 888	.3
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	67 422	1.4	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,		
5059100	HIDES, SKINS, PELTS	16 124	.3		SUPPLIES	2 952	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 748	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	10 412	.2
5059910	PEANUTS, UNROASTED	289	(2)	5087200	CUSTODIAL (JANITORS') SUPPLIES	16 220	.3
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	77	(2)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	7 126	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	680	(2)	5087400	SHOE REPAIR AND RESOLE MATERIALS	4 037	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	102 457	2.1	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	3 012	.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 777	(2)	5087910	TAILORS' SUPPLIES	244	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	91 244	1.9	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	2 094	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	7 333	.2	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	250	(2)
				5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . .	885	(2)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	19 134	.4	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . . .	10 728	.2
5064140	ROOM AIR CONDITIONERS	11 380	.2	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	4 409	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	26 459	.5	5088910	RAILROAD TRANSPORTATION EQUIPMENT	567	(2)
				5091111	COAL (BITUMINOUS AND ANTHRACITE)	1 296	(2)
				5091112	COKE	7 180	.1
				5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	8 060	.2
				5091212	IRON AND STEEL PRODUCTS (FLAT)	19 383	.4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
J. Missouri

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MISSOURI				MISSOURI		
	(CONTINUED)				(CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	13 809	.3	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	48 911	1.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	13 652	.3
	FLAT, WIRE, PIPE AND TUBING.	17 739	.4	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	38	(2)
5091215	CAST IRON-SOIL PIPE, TUBING	5 482	.1	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	599	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	25 114	.5	5099194	OTHER RECREATION, HOBBY GOODS	2 491	.1
5091217	OTHER CARBON STEEL PRODUCTS	2 996	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	16 194	.3
5091218	ALLOY STEEL	4 029	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	74 431	1.5
5091219	STAINLESS STEEL	11 812	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	53 464	1.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	62	(2)	5099321	FERTILIZER, FERTILIZER MATERIALS.	67 583	1.4
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	6 007	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	16 272	.3
5091313	ALUMINUM SHAPES, FORMS, ETC..	34 154	.7				
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	3 487	.1	5099330	SEEDS	32 433	.7
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY.	21 000	.4	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 414	(2)
	STEEL SCRAP-EXC. ALLOY.	4 156	.1	5099410	PRECIOUS STONES (CUT) AND METALS.	6 146	.1
5093122	UNPREPARED IRON, STEEL SCRAP.	1 080	(2)	5099420	JEWELRY, SILVERWARE, TROPHIES	22 888	.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	3 973	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 257	.2
5093211	ALUMINUM SCRAP.	11 229	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	8 287	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	2 461	.1	5099611	PETROLEUM PRODUCTS.	170 974	3.5
5093213	SCRAP LEAD.	1 182	(2)	5099612	CRUDE OIL	55	(2)
5093214	ZINC SCRAP.	2 322	(2)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 878	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	7 088	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	6 546	.1
5093220	WASTE PAPER			5099632	BARRELS, BOXES, BOX SHOOKS, ETC..	55	(2)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	11 643	.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	17 830	.4
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	2 725	.1	5099660	OTHER TEXTILE PRODUCTS.	10 243	.2
5094110	CIGARETTES, CIGARS, TOBACCO	149 309	3.1	5099670	FOOD, BEVERAGE BASIC MATERIALS.	24 665	.5
5095110	BEER, FERMENTED MALT LIQUORS.	57 256	1.2	5099680	WALLPAPER	1 220	(2)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	98 045	2.0	5099691	LUGGAGE, SADDLERY, HARNESS.	1 779	(2)
5095212	WINES	19 252	.4	5099692	INDUSTRIAL YARNS.	64	(2)
5096111	PRINTING AND WRITING PAPERS	47 549	1.0	5099693	SMOKERS' SUPPLIES AND PIPES	2 620	.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	579	(2)	5099694	LEATHER	402	(2)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	30 505	.6	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	1	(2)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	23 942	.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	22 633	.5
5096213	PAPERBOARD, BOXBOARD.	7 902	.2	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	691	(2)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	17 486	.4	5099800	COMMODITY CREDIT CORPORATION.	3 654	.1
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	2 618	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	46 674	1.0
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	8 581	.2				
5097110	HOUSEHOLD FURNITURE	14 408	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	14 018	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 670	.1				
5097221	CURTAINS, DRAPERIES	6 074	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	12 711	.3				
5097223	SHADES, VENETIAN BLINDS	943	(2)				
5097230	FLOOR COVERINGS	47 902	1.0				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	657	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	20 539	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	73 381	1.5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	17 069	.4				
5098141	SHINGLES.	1 307	(2)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	31 000	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	11 282	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	375	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	11 044	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	2 259	(2)				
5098213	SAND, GRAVEL, CRUSHED STONE	1 833	(2)				
5098220	GLASS (FLAT, BRICK, ETC.)	5 878	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	23 485	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	8 136	.2				
5098291	WALLBOARD AND HARDBOARD	5 388	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 334	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 291	(2)				
5098294	READY OR TRANSIT MIXED CONCRETE	1 429	(2)				
5098295	PLASTIC BUILDING MATERIALS.	1 329	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER	867	(2)				
5098297	ADHESIVES, MASTICS.	727	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	3 696	.1				
5098299	OTHER BUILDING MATERIALS.	12 355	.3				
5099110	PHOTOGRAPHIC GOODS.	8 172	.2				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

K. Florida

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	FLORIDA				FLORIDA		
	TOTAL	3 711 426	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	3 007 699	81.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	752	(Z)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 711 426	100.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 721	.1
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	79 468	2.1	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	66 761	1.8
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	45 876	1.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	27 706	.7
5013110	AUTOMOTIVE GLASS.	406	(Z)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	11 933	.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	167 053	4.5	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	12 586	.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. . .	4 355	.1	5081100	OFFICE MACHINES AND EQUIPMENT	12 341	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	8 983	.2	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. . .	9 968	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 090	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . . .	2 734	.1
5014100	TIRES AND TUBES, NEW.	11 675	.3	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 547	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	44 585	1.2	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	562	(Z)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	66 020	1.8	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 182	.1
5022230	TOILET SOAPS.	1 874	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	4 129	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	14 957	.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	66 775	1.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	40 480	1.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	8 047	.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. . .	717	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	30 259	.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . . .	8 708	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 263	.1
5032100	YARD OR PIECE GOODS	14 798	.4	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	6 219	.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 530	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 175	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	465	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	920	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	10 740	.3	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	11 387	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	15 789	.4	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	4 372	.1
5035330	FURS, RAW AND DRESSED	631	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	10 149	.3
5035340	MILLINERY, MILLINERY SUPPLIES	2 025	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	12 768	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	1 680	(Z)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	9 397	.3
5039100	SHOES, OTHER FOOTWEAR	7 850	.2	5084500	RECONDITIONED DRUMS AND BARRELS	969	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	32 885	.9	5084910	ABRASIVES, ABRASIVE MATERIALS	2 035	.1
5044110	EGGS (FRESH, STORAGE)	18 407	.5	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	233	(Z)
5044120	POULTRY	31 061	.8	5084930	MECHANICAL RUBBER GOODS	4 282	.1
5045100	CONFECTIONERY	34 336	.9	5084940	ROPE, CORDAGE, TWINE.	2 482	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	56 242	1.5	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.). . . .	3 954	.1
5047100	MEATS, PROVISIONS	134 725	3.6	5084960	PRINTING AND DUPLICATING INKS	102	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	132 096	3.6	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	25 019	.7
5049200	BAKERY PRODUCTS	13 333	.4	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	8 710	.2
5049300	CANNED, BOTTLED FOODS	85 972	2.3	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	29 512	.8
5049410	COFFEE.	13 724	.4	5086100	DENTAL EQUIPMENT, SUPPLIES.	7 920	.2
5049420	TEA	1 726	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	240	(Z)
5049500	FROZEN FOODS.	44 976	1.2	5086220	SCHOOL EQUIPMENT, SUPPLIES.	5 089	.1
5049610	SOFT DRINKS	12 312	.3	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	23 981	.6
5049620	BOTTLED DRINKING WATERS (MINER., SPR., ETC.). .	569	(Z)	5086400	OPHTHALMIC PRODUCTS	8 570	.2
5049910	SANDWICHES, SNACK ITEMS	743	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	3 214	.1
5049920	FLOUR, RELATED PRODUCTS	16 518	.4	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 693	(Z)
5049930	SUGAR (REFINED)	7 925	.2	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	9 433	.3
5049940	DRIED FRUITS.	1 703	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	10 439	.3
5049950	GROCERIES, EXCEPT AS SPECIFIED.	78 830	2.1	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	11 206	.3
5049960	PEANUTS, ROASTED.	777	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	1 990	.1
5049970	NUTS (EDIBLE, UNSHELLED).	489	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	7 163	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	6 591	.2	5087910	TAILORS' SUPPLIES	38	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS	446	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	493	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	11 697	.3	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	4 246	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	2 495	.1	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	5 131	.1
5059100	HIDES, SKINS, PELTS	299	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	44 136	1.2
5059200	TOBACCO (LEAF).	8 349	.2	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	13 114	.4
5059910	PEANUTS, UNROASTED.	511	(Z)	5091111	COAL (BITUMINOUS AND ANTHRACITE).	1 756	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	275	(Z)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	3 671	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	110 751	3.0	5091212	IRON AND STEEL PRODUCTS (FLAT).	12 757	.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	15 254	.4	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	20 272	.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	107 422	2.9	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	24 635	.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	6 468	.2	5091215	CAST IRON—SOIL PIPE, TUBING	4 243	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	17 496	.5	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	16 495	.4
5064140	ROOM AIR CONDITIONERS	15 858	.4	5091217	OTHER CARBON STEEL PRODUCTS	2 040	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	40 759	1.1				
5072210	HARDWARE.	42 019	1.1				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	125	(Z)				
5072230	PAINTERS' SUPPLIES.	2 475	.1				
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	19 073	.5				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

K. Florida

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	FLORIDA				FLORIDA		
	(CONTINUED)				(CONTINUED)		
5091218	ALLOY STEEL	1 638	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	21 409	.6
5091219	STAINLESS STEEL	7 328	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 342	.1
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	15	(Z)		FERTILIZER, FERTILIZER MATERIALS.	6 445	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	3 063	.1	5099321	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 652	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	12 883	.3	5099322	SEEDS	3 579	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	2 784	.1	5099330	HAY, ALFALFA, OTHER FARM SUPPLIES	4 736	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP--EXC. ALLOY	13 870	.4	5099410	PRECIOUS STONES (CUT) AND METALS.	3 326	.1
5093122	UNPREPARED IRON, STEEL SCRAP.	2 043	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	9 281	.3
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	82	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 577	.2
5093211	ALUMINUM SCRAP.	1 902	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	3 489	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	7 446	.2	5099611	PETROLEUM PRODUCTS.	39 916	1.1
5093213	SCRAP LEAD.	727	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 411	.2
5093214	ZINC SCRAP.	235	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	23 121	.6
5093215	OTHER NONFERROUS METALLIC SCRAP	4 419	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	4 695	.1
5093220	WASTE PAPER	3 505	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	9 595	.3
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	1 723	(Z)	5099660	OTHER TEXTILE PRODUCTS.	5 506	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	189	(Z)	5099670	FOOD, BEVERAGE BASIC MATERIALS.	5 477	.1
5094110	CIGARETTES, CIGARS, TOBACCO	156 726	4.2	5099680	WALLPAPER	589	(Z)
5095110	BEER, FERMENTED MALT LIQUORS.	142 194	3.8	5099691	LUGGAGE, SADDLERY, HARNESS.	575	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	225 164	6.1	5099693	SMOKERS' SUPPLIES AND PIPES	935	(Z)
5095212	WINES	36 942	1.0	5099694	LEATHER	105	(Z)
5096111	PRINTING AND WRITING PAPERS	17 939	.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	21 487	.6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	209	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	5	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	24 949	.7	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	24 831	.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	16 055	.4				
5096213	PAPERBOARD, BOXBOARD.	1 348	(Z)				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	21 308	.6				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	569	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 097	(Z)				
5097110	HOUSEHOLD FURNITURE	16 631	.4				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	13 438	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 201	.1				
5097221	CURTAINS, DRAPERIES	1 535	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 750	.1				
5097223	SHADES, VENETIAN BLINDS	58	(Z)				
5097230	FLOOR COVERINGS	28 008	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	1 479	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	13 619	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	68 507	1.8				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	35 990	1.0				
5098141	SHINGLES.	260	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	21 041	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	17 598	.5				
5098144	VEENER, OTHER WOOD PRODUCTS	1 246	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	23 462	.6				
5098212	CEMENT, LIME, PLASTER, STUCCO	13 392	.4				
5098213	SAND, GRAVEL, CRUSHED STONE	2 879	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	20 288	.5				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	25 574	.7				
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 810	.2				
5098291	WALLBOARD AND HARDBOARD	11 825	.3				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 260	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 360	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	4 554	.1				
5098295	PLASTIC BUILDING MATERIALS.	5 670	.2				
5098296	BUILDING AND CONSTRUCTION PAPER	1 497	(Z)				
5098297	ADHESIVES, MASTICS.	1 421	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	2 821	.1				
5098299	OTHER BUILDING MATERIALS.	28 732	.8				
5099110	PHOTOGRAPHIC GOODS.	9 262	.2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	26 845	.7				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	15 112	.4				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	41	(Z)				
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	1 677	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	78	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	2 818	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	16 868	.5				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
L. Minnesota

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MINNESOTA				MINNESOTA		
	TOTAL	3 448 782	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	3 067 760	89.0	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	13 018	.4
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 448 782	100.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	595	(2)
				5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). . .	9 992	.3
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	6 282	.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	47 391	1.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	26 044	.8	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. .	5 196	.2
5013110	AUTOMOTIVE GLASS.	1 126	(2)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	4 924	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	117 665	3.4	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	2 273	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	5 346	.2	5081100	OFFICE MACHINES AND EQUIPMENT.	4 769	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	3 759	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	13 062	.4
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 499	.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	1 545	(2)
5014100	TIRES AND TUBES, NEW.	26 049	.8	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	3 789	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	25 357	.7	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	43	(2)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	46 436	1.3	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	1 885	.1
				5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	5 056	.1
5022230	TOILET SOAPS.	2 558	.1	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	45 686	1.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	16 355	.5	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	8 618	.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	21 246	.6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	18 294	.5
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	6 (2)		5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	8 898	.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	13 919	.4	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	13 541	.4
5032100	YARD OR PIECE GOODS.	7 809	.2	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	1 441	(2)
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	4 272	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 294	(2)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	1 388	(2)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	693	(2)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). .	27 711	.8	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT. . .	10 453	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	28 021	.8	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 799	.1
				5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	10 562	.3
5035320	FUR CLOTHING.	752	(2)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	6 363	.2
5035330	FURS, RAW AND DRESSED.	638	(2)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	8 335	.2
5035340	MILLINERY, MILLINERY SUPPLIES.	778	(2)	5084500	RECONDITIONED DRUMS AND BARRELS.	4 247	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	4 201	.1	5084910	ABRASIVES, ABRASIVE MATERIALS.	4 306	.1
5039100	SHOES, OTHER FOOTWEAR.	9 277	.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	389	(2)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	198 781	5.8	5084930	MECHANICAL RUBBER GOODS.	5 110	.1
5044110	EGGS (FRESH, STORAGE).	27 150	.8	5084940	ROPE, CORDAGE, TWINE.	482	(2)
5044120	POULTRY.	8 462	.2	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.). . .	60	(2)
5045100	CONFECTIONERY.	35 733	1.0	5084960	PRINTING AND DUPLICATING INKS.	192	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	2 326	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES. . . .	20 270	.6
				5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . .	5 819	.2
5047100	MEATS, PROVISIONS.	112 057	3.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	20 802	.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	67 311	2.0	5086100	DENTAL EQUIPMENT, SUPPLIES.	4 570	.1
5049200	BAKERY PRODUCTS.	9 309	.3	5086210	CHURCH EQUIPMENT, SUPPLIES.	4 195	.1
5049300	CANNED, BOTTLED FOODS.	54 130	1.6	5086220	SCHOOL EQUIPMENT, SUPPLIES.	10 067	.3
5049410	COFFEE.	6 235	.2	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES† ORTHOPEDIC APPLIANCES.	22 562	.7
5049420	TEA.	721	(2)	5086400	OPHTHALMIC PRODUCTS.	2 683	.1
5049500	FROZEN FOODS.	55 119	1.6	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . .	6 346	.2
5049610	SOFT DRINKS.	6 492	.2	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	5 796	.2
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.).	1 734	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . .	6 503	.2
5049910	SANDWICHES, SNACK ITEMS.	255	(2)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	2 250	.1
				5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	5 236	.2
5049920	FLOUR, RELATED PRODUCTS.	9 781	.3	5087400	SHOE REPAIR AND RESOLE MATERIALS.	1 820	.1
5049930	SUGAR (REFINED).	9 058	.3	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 930	.1
5049940	DRIED FRUITS.	1 500	(2)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	1 146	(2)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	93 871	2.7	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	3 122	.1
5049960	PEANUTS, ROASTED.	608	(2)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	205	(2)
5049980	MISCELLANEOUS FOOD PRODUCTS.	6 753	.2	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	8 658	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	419 809	12.2	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	5 206	.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	19 038	.6	5091111	COAL (BITUMINOUS AND ANTHRACITE).	7 016	.2
5059100	HIDES, SKINS, PELTS.	6 061	.2	5091112	COKE.	344	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	1 301	(2)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . .	301	(2)
				5091212	IRON AND STEEL PRODUCTS (FLAT).	19 194	.6
5059910	PEANUTS, UNROASTED.	25	(2)	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	6 180	.2
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	2 383	.1	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	19 034	.6
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	21	(2)	5091215	CAST IRON-SOIL PIPE, TUBING.	1 173	(2)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	60 839	1.8	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	7 464	.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 972	.1				
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	72 190	2.1				
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	5 900	.2				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	24 625	.7				
5064140	ROOM AIR CONDITIONERS.	3 605	.1				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	29 351	.9				
5072210	HARDWARE.	56 962	1.7				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	2	(2)				
5072230	PAINTERS' SUPPLIES.	2 516	.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
† Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

L. Minnesota

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MINNESOTA (CONTINUED)				MINNESOTA (CONTINUED)		
5091217	OTHER CARBON STEEL PRODUCTS	1 686	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	58 807	1.7
5091218	ALLOY STEEL	1 091	(Z)	5099321	FERTILIZER, FERTILIZER MATERIALS,	27 322	.8
5091219	STAINLESS STEEL	10 976	.3	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 021	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	7 795	.2	5099330	SEEDS	30 643	.9
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 674	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 593	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	502	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS	1 538	(Z)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	24 168	.7	5099420	JEWELRY, SILVERWARE, TROPHIES	13 541	.4
5093122	UNPREPARED IRON, STEEL SCRAP	2 958	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 104	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	480	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 083	.1
5093211	ALUMINUM SCRAP	1 761	.1	5099611	PETROLEUM PRODUCTS	92 702	2.7
5093212	SCRAP COPPER, COPPER BASE ALLOY	5 517	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	4 153	.1
5093213	SCRAP LEAD	1 621	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 063	.1
5093214	ZINC SCRAP	314	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	13 855	.4
5093215	OTHER NONFERROUS METALLIC SCRAP	1 473	(Z)	5099660	OTHER TEXTILE PRODUCTS	1 524	(Z)
5093220	WASTE PAPER	1 511	(Z)	5099670	FOOD, BEVERAGE BASIC MATERIALS	4 514	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	1 989	.1	5099680	WALLPAPER	1 146	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	140	(Z)	5099691	LUGGAGE, SADDLERY, HARNESS	937	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	90 446	2.6	5099693	SMOKERS' SUPPLIES AND PIPES	596	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	63 315	1.8	5099694	LEATHER	2 349	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	108 942	3.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	20 563	.6
5095212	WINES	6 062	.2	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	211	(Z)
5096111	PRINTING AND WRITING PAPERS	27 997	.8	5099800	COMMODITY CREDIT CORPORATION	13 441	.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	664	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	23 571	.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	25 778	.7				
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	9 832	.3				
5096213	PAPERBOARD, BOXBOARD	1 209	(Z)				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	11 549	.3				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	121	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 936	.1				
5097110	HOUSEHOLD FURNITURE	16 104	.5				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	11 816	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 333	.1				
5097221	CURTAINS, DRAPERIES	1 344	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 710	.3				
5097223	SHADES, VENETIAN BLINDS	247	(Z)				
5097230	FLOOR COVERINGS	28 188	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 282	.1				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	28 831	.8				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	68 079	2.0				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	21 671	.6				
5098141	SHINGLES	409	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	24 513	.7				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 400	.2				
5098144	VEENEER, OTHER WOOD PRODUCTS	41	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	3 519	.1				
5098212	CEMENT, LIME, PLASTER, STUCCO	2 031	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	518	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	6 495	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	13 066	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	13 919	.4				
5098291	WALLBOARD AND HARDBOARD	5 692	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 348	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 309	(Z)				
5098295	PLASTIC BUILDING MATERIALS	2 332	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	926	(Z)				
5098297	ADHESIVES, MASTICS	714	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	998	(Z)				
5098299	OTHER BUILDING MATERIALS	12 159	.4				
5099110	PHOTOGRAPHIC GOODS	9 426	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	38 575	1.1				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	28 733	.8				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	375	(Z)				
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	134	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	427	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	2 946	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	12 153	.4				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	23 570	.7				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
M. Tennessee

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	TENNESSEE				TENNESSEE		
	TOTAL	3 334 692	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	2 973 680	89.2	5072230	PAINTERS' SUPPLIES.	1 140	(2)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 334 692	100.0	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	13 528	.4
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	24 102	.7	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING		
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	24 274	.7		EQUIPMENT (EXC. PORTABLE).	2 811	.1
5013110	AUTOMOTIVE GLASS.	481	(2)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,		
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES				RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	10 944	.3
	(EXC. TIRES AND TUBES)	130 726	3.9	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	30 730	.9
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	2 339	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	13 159	.4
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-			5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	4 876	.1
	ERATORS, BATTERIES, ETC.)	6 943	.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,		
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	2 660	.1		PARTS (INC. REFRIGERANTS).	5 273	.2
5014100	TIRES AND TUBES, NEW.	14 015	.4	5081100	OFFICE MACHINES AND EQUIPMENT	6 171	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST			5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	8 529	.3
	CHEMICALS, BIOLOGICALS	37 230	1.1				
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-			5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	1 556	(2)
	GIST SUNDRIES.	47 368	1.4	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,		
					BEAUTY SHOP).	9 126	.3
5022230	TOILET SOAPS.	2 620	.1	5081320	STORES, BALANCES (EXC. SCIENTIFIC).	419	(2)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	6 297	.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC.		
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,				MACHINES AND SCALES).	3 999	.1
	FATS, OILS, EXPLOSIVES, ETC.	15 398	.5	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS,		
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	16 211	(2)		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	4 001	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	12 988	.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD		
5032100	YARD OR PIECE GOODS	4 416	.1		MAINTENANCE EQUIPMENT, SUPPLIES.	87 150	2.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	13 018	.4	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	6 163	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	12 701	.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	15 708	.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .			5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,		
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'				CONVEYING EQUIPMENT).	3 472	.1
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	15 394	.5	5083400	METAL WORKING MACHINERY, EQUIPMENT AND		
					SUPPLIES (EXC. WELDING).	5 907	.2
5035330	FURS, RAW AND DRESSED	10	(2)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	834	(2)
5035340	MILLINERY, MILLINERY SUPPLIES	834	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	419	(2)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	5 311	.2	5083910	INDICATING, RECORDING, CONTROLLING		
5039100	SHOES, OTHER FOOTWEAR	8 021	.2		INSTRUMENTS AND ACCESSORIES.	22	(2)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	16 876	.5	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	4 164	.1
5044110	EGGS (FRESH, STORAGE)	8 430	.3	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	16 457	.5
5044120	POULTRY	25 865	.8	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	6 984	.2
5045100	CONFECTIONERY	28 526	.9	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.		
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT				PLUMBING AND OIL MARKETING).	6 919	.2
	PACKAGED FROZEN)	2 386	.1	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	5 736	.2
5047100	MEATS, PROVISIONS	48 293	1.4	5084500	RECONDITIONED DRUMS AND BARRELS	1 618	(2)
				5084910	ABRASIVES, ABRASIVE MATERIALS	3 040	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	55 227	1.7	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND		
5049200	BAKERY PRODUCTS	3 189	.1		PACKING.	1 640	(2)
5049300	CANNED, BOTTLED FOODS	90 506	2.7	5084930	MECHANICAL RUBBER GOODS	3 115	.1
5049410	COFFEE.	12 746	.4	5084940	ROPE, CORDAGE, TWINE.	981	(2)
5049420	TEA	1 814	.1	5084950	BOTTLE, SUPPLIES (BOTTLES, CAPS, ETC.). . . .	547	(2)
5049500	FROZEN FOODS.	29 862	.9	5084960	PRINTING AND DUPLICATING INKS.	148	(2)
5049610	SOFT DRINKS	3 199	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	35 220	1.1
5049620	BOTTLED DRINKING WATERS (MINER., SPR., ETC.).	442	(2)	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	4 586	.1
5049910	SANDWICHES, SNACK ITEMS	984	(2)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .		
5049920	FLOUR, RELATED PRODUCTS	9 937	.3		POULTRY EQUIPMENT (INC. TRACTORS).	22 819	.7
				5086100	DENTAL EQUIPMENT, SUPPLIES.	4 266	.1
5049930	SUGAR (REFINED)	11 562	.3	5086210	CHURCH EQUIPMENT, SUPPLIES.	76	(2)
5049940	DRIED FRUITS.	1 031	(2)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	7 056	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	85 292	2.6	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,		
5049960	PEANUTS, ROASTED.	3 790	(2)		SUPPLIES; ORTHOPEDIC APPLIANCES.	19 728	.6
5049970	NUTS (EDIBLE, UNSHELLED).	3 104	.1	5086400	OPHTHALMIC PRODUCTS.	4 315	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	15 547	.5	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND		
5051100	COTTON (RAW), INCLUDING LINTERS	802 804	24.1		OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	1 091	(2)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,			5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,		
	SORGHUM GRAINS), BEANS, ETC.	57 468	1.7		SUPPLIES.	759	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	5 646	.2	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	9 592	.3
5059100	HIDES, SKINS, PELTS	4 470	.1	5087200	CUSTODIAL (JANITORS') SUPPLIES.	4 616	.1
				5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	8 876	.3
5059200	TOBACCO (LEAF).	39 325	1.2	5087400	SHOE REPAIR AND RESOLE MATERIALS.	2 197	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	441	(2)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	446	(2)
5059910	PEANUTS, UNROASTED.	172	(2)				
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,			5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	802	(2)
	FLAXSEED, ETC.)	4	(2)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 186	(2)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION			5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	1 198	(2)
	MATERIALS.	79 645	2.4	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. .	4 911	.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	3 025	.1	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY,		
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE				EQUIPMENT AND PARTS.	1 599	(2)
	RADIOS AND RECORD PLAYERS.	78 592	2.4	5088910	RAILROAD TRANSPORTATION EQUIPMENT	22	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	3 904	.1	5091111	COAL (BITUMINOUS AND ANTHRACITE).	13 936	.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,			5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	4 591	.1
	PARTS AND SUPPLIES	15 217	.5	5091212	IRON AND STEEL PRODUCTS (FLAT).	16 435	.5
5064140	ROOM AIR CONDITIONERS	9 180	.3	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	7 070	.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	18 563	.6	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.		
5072210	HARDWARE.	30 658	.9		FLAT, WIRE, PIPE AND TUBING.	12 492	.4
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	81	(2)	5091215	CAST IRON-SOIL PIPE, TUBING	2 230	.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

M. Tennessee

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	TENNESSEE (CONTINUED)				TENNESSEE (CONTINUED)		
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	10 597	.3	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	510	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	3 020	.1	5099194	OTHER RECREATION, HOBBY GOODS	2 025	.1
5091218	ALLOY STEEL	2 786	.1	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	14 048	.4
5091219	STAINLESS STEEL	4 767	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	14 979	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	31	(Z)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	15 029	.5
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	1 408	(Z)	5099321	FERTILIZER, FERTILIZER MATERIALS	3 782	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	4 084	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 427	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	717	(Z)	5099330	SEEDS	21 586	.6
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP--EXC. ALLOY	14 056	.4	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	580	(Z)
5093122	UNPREPARED IRON, STEEL SCRAP	1 130	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS	967	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . .	166	(Z)	5099420	JEWELRY, SILVERWARE, TROPHIES	6 663	.2
5093211	ALUMINUM SCRAP	1 243	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 719	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 131	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . .	3 860	.1
5093213	SCRAP LEAD	943	(Z)	5099611	PETROLEUM PRODUCTS	22 474	.7
5093214	ZINC SCRAP	156	(Z)	5099612	CRUDE OIL	16	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	1 894	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. .	8 324	.2
5093220	WASTE PAPER	3 717	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. .	2 062	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. .	4 163	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	20	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 088	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	9 533	.3
5094110	CIGARETTES, CIGARS, TOBACCO	99 698	3.0	5099660	OTHER TEXTILE PRODUCTS	1 013	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	47 323	1.4	5099670	FOOD, BEVERAGE BASIC MATERIALS	78 218	2.3
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	47 456	1.4	5099680	WALLPAPER	2 230	.1
5095212	WINES	5 932	.2	5099691	LUGGAGE, SADDLERY, HARNESS	1 544	(Z)
5096111	PRINTING AND WRITING PAPERS	25 752	.8	5099692	INDUSTRIAL YARNS	6 902	.2
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . . .	218	(Z)	5099693	SMOKERS' SUPPLIES AND PIPES	1 128	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	24 609	.7	5099694	LEATHER	103	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 783	.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE	17 359	.5
5096213	PAPERBOARD, BOXBOARD	2 267	.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS .	231	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	12 044	.4	5099800	COMMODITY CREDIT CORPORATION	336	(Z)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . .	1 425	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	15 406	.5
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	1 196	(Z)				
5097110	HOUSEHOLD FURNITURE	16 511	.5				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE . . .	10 223	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 080	.1				
5097221	CURTAINS, DRAPERIES	2 145	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 386	.1				
5097223	SHADES, VENETIAN BLINDS	140	(Z)				
5097230	FLOOR COVERINGS	17 584	.5				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	540	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 957	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	52 165	1.6				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	19 568	.6				
5098141	SHINGLES	143	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . . .	24 769	.7				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	6 515	.2				
5098144	VEENEER, OTHER WOOD PRODUCTS	591	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	6 199	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	3 723	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	201	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	8 590	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	6 125	.2				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	2 719	.1				
5098291	WALLBOARD AND HARDBOARD	4 841	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 539	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	244	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	81	(Z)				
5098295	PLASTIC BUILDING MATERIALS	1 353	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	1 008	(Z)				
5098297	ADHESIVES, MASTICS	361	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	168	(Z)				
5098299	OTHER BUILDING MATERIALS	6 493	.2				
5099110	PHOTOGRAPHIC GOODS	7 388	.2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	17 208	.5				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	10 274	.3				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	180	(Z)				
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES . . .	170	(Z)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

N. Indiana

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	INDIANA				INDIANA		
	TOTAL	2 730 880	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	2 328 550	85.3	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	47 273	1.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 730 880	100.0	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	4 532	.2
				5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	8 396	.3
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	25 645	.9	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	4 957	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	30 714	1.1	5081100	OFFICE MACHINES AND EQUIPMENT	7 199	.3
5013110	AUTOMOTIVE GLASS.	880	(Z)	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	5 415	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	151 906	5.6	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	819	(Z)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	5 630	.2	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 843	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	5 753	.2	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	538	(Z)
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	3 756	.1	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	4 729	.2
5014100	TIRES AND TUBES, NEW.	10 235	.4	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	3 937	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	40 161	1.5	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	36 705	1.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	34 629	1.3	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	3 571	.1
5022230	TOILET SOAPS.	2 133	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	17 535	.6
5026100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	8 773	.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 906	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	27 645	1.0	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	22 814	.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	428	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. .	4 345	.2
5029130	OIL DRILLERS' MUD AND CHEMICALS	75	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	1 268	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	13 062	.5	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 685	.1
5032100	YARD OR PIECE GOODS	2 616	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	3 722	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 271	(Z)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	4 383	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	84	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	16 167	.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	8 790	.3	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	12 117	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	8 779	.3	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	10 300	.4
5035340	MILLINERY, MILLINERY SUPPLIES	4 533	(Z)	5084500	RECONDITIONED DRUMS AND BARRELS	312	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	4 500	.2	5084910	ABRASIVES, ABRASIVE MATERIALS	8 173	.3
5039100	SHOES, OTHER FOOTWEAR	1 031	(Z)	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	398	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	36 163	1.3	5084930	MECHANICAL RUBBER GOODS	6 430	.2
5044110	EGGS (FRESH, STORAGE)	8 717	.3	5084940	ROPE, CORDAGE, TWINE.	1 025	(Z)
5044120	POULTRY	19 065	.7	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	2 715	.1
5045100	CONFECTIONERY	31 403	1.1	5084960	PRINTING AND DUPLICATING INKS	475	(Z)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 384	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	31 003	1.1
5047100	MEATS, PROVISIONS	64 254	2.4	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	9 090	.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	58 605	2.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	22 473	.8
5049200	BAKERY PRODUCTS	5 356	.2	5086100	DENTAL EQUIPMENT, SUPPLIES.	5 345	.2
5049300	CANNED, BOTTLED FOODS	78 150	2.9	5086210	CHURCH EQUIPMENT, SUPPLIES.	880	(Z)
5049410	COFFEE.	14 281	.5	5086220	SCHOOL EQUIPMENT, SUPPLIES.	11 216	.4
5049420	TEA	1 887	.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	12 536	.5
5049500	FROZEN FOODS.	34 262	1.3	5086400	OPHTHALMIC PRODUCTS	2 834	.1
5049610	SOFT DRINKS	3 359	.1	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	164	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.).	394	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	2 162	.1
5049910	SANDWICHES, SNACK ITEMS	405	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	9 261	.3
5049920	FLOUR, RELATED PRODUCTS	6 820	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES.	6 068	.2
5049930	SUGAR (REFINED)	29 747	1.1	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	6 355	.2
5049940	DRIED FRUITS.	1 047	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	1 459	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	91 361	3.3	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	790	(Z)
5049960	PEANUTS, ROASTED.	145	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	75	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	2 159	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	359	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	142 187	5.2	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	157	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	1 402	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. .	4 524	.2
5059100	HIDES, SKINS, PELTS	9 240	.3	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 808	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	972	(Z)	5091111	COAL (BITUMINOUS AND ANTHRACITE).	3 566	.1
5059910	PEANUTS, UNROASTED.	10	(Z)	5091112	COKE.	802	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	25	(Z)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	6 801	.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	93 750	3.4	5091212	IRON AND STEEL PRODUCTS (FLAT).	24 112	.9
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 901	.1	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	10 491	.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	63 557	2.3	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	12 260	.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	6 606	.2	5091215	CAST IRON—SOIL PIPE, TUBING	1 717	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	12 653	.5	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	12 379	.5
5064140	ROOM AIR CONDITIONERS	2 739	.1	5091217	OTHER CARBON STEEL PRODUCTS	708	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	24 255	.9	5091218	ALLOY STEEL	9 183	.3
5072210	HARDWARE.	60 843	2.2	5091219	STAINLESS STEEL	7 761	.3
5072230	PAINTERS' SUPPLIES.	1 949	.1	5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	1 128	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. .	20 861	.8				
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 040	(Z)				
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	4 839	.2				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

1 Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued
N. Indiana

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	INDIANA				INDIANA		
	(CONTINUED)				(CONTINUED)		
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 040	.2	5099330	SEEDS	23 581	.9
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	2 994	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 686	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	36 609	1.3	5099410	PRECIOUS STONES (CUT) AND METALS	516	(Z)
5093122	UNPREPARED IRON, STEEL SCRAP	15 215	.6	5099420	JEWELRY, SILVERWARE, TROPHIES	3 804	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	954	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 321	(Z)
5093211	ALUMINUM SCRAP	5 051	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 181	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	10 952	.4	5099611	PETROLEUM PRODUCTS	28 685	1.1
5093213	SCRAP LEAD	1 607	.1	5099612	CRUDE OIL	7 256	.3
5093214	ZINC SCRAP	707	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 672	.5
5093215	OTHER NONFERROUS METALLIC SCRAP	2 245	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 629	.1
5093220	WASTE PAPER	5 167	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	243	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	568	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 710	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	3 689	.1	5099660	OTHER TEXTILE PRODUCTS	2 745	.1
5094111	CIGARETTES, CIGARS, TOBACCO	109 496	4.0	5099670	FOOD, BEVERAGE BASIC MATERIALS	3 065	.1
5095110	BEER, FERMENTED MALT LIQUORS	92 354	3.4	5099680	WALLPAPER	908	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	80 017	2.9	5099691	LUGGAGE, SADDLERY, HARNESS	242	(Z)
5095212	WINES	9 000	.3	5099693	SMOKERS' SUPPLIES AND PIPES	1 069	(Z)
5096111	PRINTING AND WRITING PAPERS	12 335	.5	5099694	LEATHER	43	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	354	(Z)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	22 529	.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	30 926	1.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	917	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	17 080	.6	5099800	COMMODITY CREDIT CORPORATION	200	(Z)
5096213	PAPERBOARD, BOXBOARD	523	(Z)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	23 079	.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	13 796	.5				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	502	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	660	(Z)				
5097110	HOUSEHOLD FURNITURE	12 884	.5				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 949	.3				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	1 097	(Z)				
5097221	CURTAINS, DRAPERIES	19	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 805	.4				
5097223	SHADES, VENETIAN BLINDS	24	(Z)				
5097230	FLOOR COVERINGS	22 924	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	120	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 843	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	49 749	1.8				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	33 740	1.2				
5098141	SHINGLES	444	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	20 838	.8				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 392	.3				
5098144	VENEER, OTHER WOOD PRODUCTS	515	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	4 921	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	1 293	(Z)				
5098213	SAND, GRAVEL, CRUSHED STONE	2 984	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	7 164	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	19 607	.7				
5098232	INSULATION MATERIALS AND INSULATION BOARD	8 352	.3				
5098291	WALLBOARD AND HARDBOARD	5 122	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 660	.2				
5098293	CONCRETE PRODUCTS, BUILDING STONE	985	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	121	(Z)				
5098295	PLASTIC BUILDING MATERIALS	1 434	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	295	(Z)				
5098297	ADHESIVES, MASTICS	345	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 247	(Z)				
5098299	OTHER BUILDING MATERIALS	9 243	.3				
5099110	PHOTOGRAPHIC GOODS	4 563	.2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	19 043	.7				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	10 841	.4				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	28	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	4	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	374	(Z)				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	18 914	.7				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	21 160	.8				
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 566	.3				
5099321	FERTILIZER, FERTILIZER MATERIALS	768	(Z)				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 718	.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

O. Georgia

(Data are shown only for the 15 States with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	GEORGIA				GEORGIA		
	TOTAL	2 670 321	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES	2 203 057	82.5	5072230	PAINTERS' SUPPLIES	675	(2)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 670 321	100.0	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	15 145	.6
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	13 956	.5	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING		
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	23 354	.9		EQUIPMENT (EXC. PORTABLE)	1 518	.1
5013110	AUTOMOTIVE GLASS	2 120	.1	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,		
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES				RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	9 060	.3
	(EXC. TIRES AND TUBES)	125 824	4.7	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	38 810	1.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES .	5 814	.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	6 920	.3
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-			5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 433	.2
	ERATORS, BATTERIES, ETC.)	8 259	.3	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,		
5013150	GARAGE TOOLS, SHOP EQUIPMENT	4 720	.2		PARTS (INC. REFRIGERANTS)	6 984	.3
5014100	TIRES AND TUBES, NEW	15 352	.6	5081100	OFFICE MACHINES AND EQUIPMENT	7 601	.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST			5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	4 647	.2
	CHEMICALS, BIOLOGICALS	31 891	1.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . .	1 366	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-			5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,		
	GIST SUNDRIES	41 634	1.6	5081320	BEAUTY SHOP)	8 327	.3
5022230	TOILET SOAPS	1 531	.1	5081330	SCALES, BALANCES (EXC. SCIENTIFIC)	21	(2)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	8 605	.3		STORE FIXTURES AND EQUIPMENT (EXC.		
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,				MACHINES AND SCALES)	3 050	.1
	FATS, OILS, EXPLOSIVES, ETC.	37 355	1.4	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS,		
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER .	1 129	(2)		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	5 809	.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	8 795	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD		
5032100	YARD OR PIECE GOODS	20 822	.8		MAINTENANCE EQUIPMENT, SUPPLIES	57 064	2.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	6 824	.3	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 044	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 706	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	12 056	.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	13 499	.5	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,		
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'				CONVEYING EQUIPMENT)	8 105	.3
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	30 629	1.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND		
					SUPPLIES (EXC. WELDING)	6 248	.2
5035340	MILLINERY, MILLINERY SUPPLIES	724	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 346	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	4 903	.2	5083910	INDICATING, RECORDING, CONTROLLING		
5039100	SHOES, OTHER FOOTWEAR	11 382	.4		INSTRUMENTS AND ACCESSORIES	1 654	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	22 763	.9	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	3 773	.1
5044110	EGGS (FRESH, STORAGE)	13 210	.5	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	9 189	.3
5044120	POULTRY	38 898	1.5	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . .	8 422	.3
5045100	CONFECTIONERY	29 054	1.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.		
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT				PLUMBING AND OIL MARKETING)	9 359	.4
	PACKAGED FROZEN)	10 450	.4	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . .	6 193	.2
5047100	MEATS, PROVISIONS	36 707	1.4	5084500	RECONDITIONED DRUMS AND BARRELS	3 504	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	58 417	2.2	5084910	ABRASIVES, ABRASIVE MATERIALS	2 440	.1
				5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND		
					PACKING	422	(2)
5049200	BAKERY PRODUCTS	2 962	.1	5084930	MECHANICAL RUBBER GOODS	3 599	.1
5049300	CANNED, BOTTLED FOODS	95 658	3.6	5084940	ROPE, CORDAGE, TWINE	621	(2)
5049410	COFFEE	12 905	.5	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . .	1 781	.1
5049420	TEA	2 485	.1	5084960	PRINTING AND DUPLICATING INKS	217	(2)
5049500	FROZEN FOODS	30 172	1.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	31 450	1.2
5049610	SOFT DRINKS	7 908	.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	5 800	.2
5049620	BOTTLED DRINKING WATERS (MINER., SPR., ETC.) .	212	(2)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.		
5049910	SANDWICHES, SNACK ITEMS	705	(2)		POULTRY EQUIPMENT (INC. TRACTORS)	26 113	1.0
5049920	FLOUR, RELATED PRODUCTS	8 171	.3	5086100	DENTAL EQUIPMENT, SUPPLIES	3 570	.1
5049930	SUGAR (REFINED)	17 266	.6	5086210	CHURCH EQUIPMENT, SUPPLIES	3	(2)
				5086220	SCHOOL EQUIPMENT, SUPPLIES	7 728	.3
5049940	DRIED FRUITS	498	(2)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,		
5049950	GROCERIES, EXCEPT AS SPECIFIED	39 704	1.5		SUPPLIES; ORTHOPEDIC APPLIANCES	15 461	.6
5049960	PEANUTS, ROASTED	208	(2)	5086400	OPHTHALMIC PRODUCTS	2 323	.1
5049970	NUTS (EDIBLE, UNSHELLED)	16 121	.6	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND		
5049980	MISCELLANEOUS FOOD PRODUCTS	3 658	.1		OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	8 590	.3
5051100	COTTON (RAW), INCLUDING LINTERS	80 616	3.0	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,		
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,				SUPPLIES	1 035	(2)
	SORGHUM GRAINS), BEANS, ETC.	19 518	.7	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	4 743	.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	3 531	.1	5087200	CUSTODIAL (JANITORS') SUPPLIES	6 864	.3
5059100	HIDES, SKINS, PELTS	766	(2)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	10 521	.4
5059200	TOBACCO (LEAF)	1 826	.1	5087400	SHOE REPAIR AND RESOLE MATERIALS	865	(2)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 879	.1	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 662	.1
5059910	PEANUTS, UNROASTED	44 960	1.7	5087910	TAILORS' SUPPLIES	488	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,			5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 385	.4
	FLAXSEED, ETC.)	779	(2)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	874	(2)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	1 163	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	9 325	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION			5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY,		
	MATERIALS	70 565	2.6		EQUIPMENT AND PARTS	2 814	.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT	5 441	.2	5091111	COAL (BITUMINOUS AND ANTHRACITE)	7 194	.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE			5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	7 177	.3
	RADIOS AND RECORD PLAYERS	69 830	2.6	5091212	IRON AND STEEL PRODUCTS (FLAT)	21 581	.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 374	.2	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 263	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,			5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.		
	PARTS AND SUPPLIES	12 336	.5		FLAT, WIRE, PIPE AND TUBING	15 326	.6
5064140	ROOM AIR CONDITIONERS	6 242	.2	5091215	CAST IRON-SOIL PIPE, TUBING	2 093	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	14 916	.6	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON		
5072210	HARDWARE	36 205	1.4		SOIL PIPE)	19 158	.7
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	30	(2)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1B. Merchant Wholesalers—Selected States: 1963—Continued

O. Georgia

(Data are shown only for the 15 States with the largest merchant wholesaler sales.)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	GEORGIA				GEORGIA		
	(CONTINUED)				(CONTINUED)		
5091217	OTHER CARBON STEEL PRODUCTS	177	(2)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	9 909	.4
5091218	ALLOY STEEL	1 192	(2)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	21 950	.8
5091219	STAINLESS STEEL	6 784	.3	5099321	FERTILIZER, FERTILIZER MATERIALS.	11 284	.4
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	35	(2)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 414	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	1 006	(2)	5099330	SEEDS	15 305	.6
5091313	ALUMINUM SHAPES, FORMS, ETC.	19 597	.7	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 695	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	3 209	.1	5099410	PRECIOUS STONES (CUT) AND METALS.	1 624	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	8 017	.3	5099420	JEWELRY, SILVERWARE, TROPHIES	10 987	.4
5093122	UNPREPARED IRON, STEEL SCRAP.	1 034	(2)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 075	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	71	(2)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . . .	5 207	.2
5093211	ALUMINUM SCRAP.	2 486	.1	5099611	PETROLEUM PRODUCTS.	41 980	1.6
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 849	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	6 602	.2
5093213	SCRAP LEAD.	630	(2)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	49 876	1.9
5093214	ZINC SCRAP.	192	(2)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 087	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	631	(2)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	12 453	.5
5093220	WASTE PAPER	1 459	.1	5099660	OTHER TEXTILE PRODUCTS.	9 952	.4
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	43 079	1.6	5099670	FOOD, BEVERAGE BASIC MATERIALS.	3 045	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	6 688	.3	5099680	WALLPAPER	727	(2)
5094110	CIGARETTES, CIGARS, TOBACCO	105 173	3.9	5099691	LUGGAGE, SADDLERY, HARNESS.	1 564	.1
5095110	BEER, FERMENTED MALT LIQUORS.	52 427	2.0	5099692	INDUSTRIAL YARNS.	770	(2)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	71 815	2.7	5099693	SMOKERS' SUPPLIES AND PIPES	704	(2)
5095212	WINES	9 619	.4	5099694	LEATHER	390	(2)
5096111	PRINTING AND WRITING PAPERS	15 453	.6	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	150	(2)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	6 983	.3	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	18 058	.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	16 816	.6	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	113	(2)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	12 395	.5	5099800	COMMODITY CREDIT CORPORATION.	884	(2)
5096213	PAPERBOARD, BOXBOARD.	3 319	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	15 440	.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	20 935	.8				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	90	(2)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	783	(2)				
5097110	HOUSEHOLD FURNITURE	9 252	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	8 322	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 070	.1				
5097221	CURTAINS, DRAPERIES	914	(2)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 479	.2				
5097223	SHADES, VENETIAN BLINDS	63	(2)				
5097230	FLOOR COVERINGS	41 095	1.5				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	133	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	5 959	.2				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	49 881	1.9				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	23 241	.9				
5098141	SHINGLES.	1	(2)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 715	.5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	6 744	.3				
5098144	VENEER, OTHER WOOD PRODUCTS	12	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	18 454	.7				
5098212	CEMENT, LIME, PLASTER, STUCCO	3 205	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	759	(2)				
5098220	GLASS (FLAT, BRICK, ETC.)	4 413	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	5 554	.2				
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 354	.1				
5098291	WALLBOARD AND HARDBOARD	2 421	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 649	.2				
5098293	CONCRETE PRODUCTS, BUILDING STONE	552	(2)				
5098294	READY OR TRANSIT MIXED CONCRETE	196	(2)				
5098295	PLASTIC BUILDING MATERIALS.	257	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER	839	(2)				
5098297	ADHESIVES, MASTICS.	117	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	25	(2)				
5098299	OTHER BUILDING MATERIALS.	13 059	.5				
5099110	PHOTOGRAPHIC GOODS.	6 863	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	14 981	.6				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	9 496	.4				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	317	(2)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 051	.1				
5099194	OTHER RECREATION, HOBBY GOODS	2 058	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	15 869	.6				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW YORK-NORTHEASTERN NEW JERSEY				NEW YORK-NORTHEASTERN NEW JERSEY		
	TOTAL	31 924 095	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	28 495 107	89.3	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	385 305	1.2
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	31 924 095	100.0	5072210	HARDWARE.	272 446	.9
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	725 565	2.3	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . . .	5 905	(Z)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	141 272	.4	5072230	PAINTERS' SUPPLIES.	10 441	(Z)
5013100	AUTOMOTIVE GLASS.	4 167	(Z)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . . .	41 592	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	486 887	1.5	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	6 214	(Z)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. . .	13 537	(Z)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . . .	69 845	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	12 644	(Z)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	218 728	.7
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	10 901	(Z)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . . .	41 758	.1
5014100	TIRES AND TUBES, NEW.	90 412	.3	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	35 074	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	310 631	1.0	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	28 157	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	342 178	1.1	5081100	OFFICE MACHINES AND EQUIPMENT.	87 270	.3
5022230	TOILET SOAPS.	8 902	(Z)	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. . .	32 664	.1
5028100	PAINTS, VARNISHES, LAQUERS, ENAMELS.	52 800	.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . . .	9 638	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	611 436	1.9	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	23 159	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. . .	43 020	.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1 179	(Z)
5029130	OIL DRILLERS' MUD AND CHEMICALS.	25	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	16 082	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. . .	42 934	.1	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	8 564	(Z)
5032100	YARD OR PIECE GOODS.	2 564 347	8.0	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	109 954	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	180 250	.6	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	33 809	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	166 013	.5	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	195 254	.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	386 363	1.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	17 637	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	652 995	2.0	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	100 016	.3
5035320	FUR CLOTHING.	30 893	.1	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. . .	15 825	(Z)
5035330	FURS, RAW AND DRESSED.	39 034	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	47 701	.1
5035340	MILLINERY, MILLINERY SUPPLIES.	46 866	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	8 764	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	119 354	.4	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT. . . .	24 861	.1
5039100	SHOES, OTHER FOOTWEAR.	164 315	.5	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT. . .	121 463	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	475 428	1.5	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	33 517	.1
5044110	EGGS (FRESH, STORAGE).	71 589	.2	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	45 592	.1
5044120	POULTRY.	168 984	.5	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	30 085	.1
5045100	CONFECTIONERY.	195 763	.6	5084500	RECONDITIONED DRUMS AND BARRELS.	17 841	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	121 148	.4	5084910	ABRASIVES, ABRASIVE MATERIALS.	19 698	.1
5047100	MEATS, PROVISIONS.	1 360 108	4.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	6 538	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	349 465	1.1	5084930	MECHANICAL RUBBER GOODS.	13 596	(Z)
5049200	BAKERY PRODUCTS.	45 734	.1	5084940	ROPE, CORDAGE, TWINE.	29 454	.1
5049300	CANNED, BOTTLED FOODS.	489 957	1.5	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.). . . .	20 905	.1
5049410	COFFEE.	603 579	1.9	5084960	PRINTING AND DUPLICATING INKS.	6 981	(Z)
5049420	TEA.	39 023	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	198 929	.6
5049500	FROZEN FOODS.	323 000	1.0	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	17 526	.1
5049610	SOFT DRINKS.	52 414	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	26 064	.1
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.). .	12 075	(Z)	5086100	DENTAL EQUIPMENT, SUPPLIES.	35 121	.1
5049910	SANDWICHES, SNACK ITEMS.	1 184	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	14 474	(Z)
5049920	FLOUR, RELATED PRODUCTS.	63 262	.2	5086220	SCHOOL EQUIPMENT, SUPPLIES.	21 827	.1
5049930	SUGAR (REFINED).	255 206	.8	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	144 959	.5
5049940	DRIED FRUITS.	9 019	(Z)	5086400	OPHTHALMIC PRODUCTS.	56 699	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	408 886	1.3	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT.	75 075	.2
5049960	PEANUTS, ROASTED.	6 836	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	14 311	(Z)
5049970	NUTS (EDIBLE, UNSHELLED).	28 345	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . . .	41 397	.1
5049980	MISCELLANEOUS FOOD PRODUCTS.	101 112	.3	5087200	CUSTODIAL (JANITORS') SUPPLIES.	47 216	.1
5051100	COTTON (RAW), INCLUDING LINTERS.	31 967	.1	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. . .	47 706	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 577 318	8.1	5087400	SHOE REPAIR AND RESOLE MATERIALS.	14 667	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	4 875	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	10 971	(Z)
5059100	HIDES, SKINS, PELTS.	248 069	.8	5087910	TAILORS' SUPPLIES.	4 527	(Z)
5059200	TOBACCO (LEAF).	36 135	.1	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . . .	1 829	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	79 340	.2	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	38 255	.1
5059910	PEANUTS, UNROASTED.	1 800	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. . .	12 835	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	22 304	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . . .	79 089	.2
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). . .	97 705	.3	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	42 953	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	386 641	1.2	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	14 206	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	9 420	(Z)	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	332	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	406 531	1.3	5091111	COAL (BITUMINOUS AND ANTHRACITE).	234 714	.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	95 865	.3				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	84 615	.3				
5064140	ROOM AIR CONDITIONERS.	39 212	.1				

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	NEW YORK-NORTHEASTERN NEW JERSEY (CONTINUED)				NEW YORK-NORTHEASTERN NEW JERSEY (CONTINUED)		
5091112	COKE.	2 610	(2)	5098299	OTHER BUILDING MATERIALS.	56 191	.2
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	161 466	.5	5099110	PHOTOGRAPHIC GOODS.	209 237	.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	275 511	.9	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	158 276	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	90 023	.3	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	166 075	.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES.	5 163	(2)
	FLAT, WIRE, PIPE AND TUBING.	183 822	.6	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	128	(2)
5091215	CAST IRON-SOIL PIPE, TUBING.	10 913	(2)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC).	2 949	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	116 898	.4	5099194	OTHER RECREATION, HOBBY GOODS.	26 763	.1
5091217	OTHER CARBON STEEL PRODUCTS.	2 758	(2)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	307 555	1.0
5091218	ALLOY STEEL.	29 038	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	47 607	.1
5091219	STAINLESS STEEL.	94 057	.3	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).	109 550	.3
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS.	129 674	.4	5099321	FERTILIZER, FERTILIZER MATERIALS.	184 557	.6
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	89 020	.3	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	29 586	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.. . . .	164 319	.5	5099330	SEEDS.	19 714	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES.	697 917	2.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	3 421	(2)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY.	199 962	.6	5099410	PRECIOUS STONES (CUT) AND METALS.	287 202	.9
5093122	UNPREPARED IRON, STEEL SCRAP.	21 588	.1	5099420	JEWELRY, SILVERWARE, TROPHIES.	292 535	.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES).	4 438	(2)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	165 348	.5
5093211	ALUMINUM SCRAP.	13 966	(2)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.. . . .	90 082	.3
5093212	SCRAP COPPER, COPPER BASE ALLOY.	52 266	.2	5099611	PETROLEUM PRODUCTS.	342 769	1.1
5093213	SCRAP LEAD.	6 572	(2)	5099612	CRUDE OIL.	6 836	(2)
5093214	ZINC SCRAP.	3 673	(2)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.. . . .	40 673	.1
5093215	OTHER NONFERROUS METALLIC SCRAP.	30 719	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.. . . .	59 750	.2
5093220	WASTE PAPER.	67 364	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.. . . .	4 549	(2)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	70 664	.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	202 839	.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	21 954	.1	5099660	OTHER TEXTILE PRODUCTS.	111 670	.3
5094110	CIGARETTES, CIGARS, TOBACCO.	517 233	1.6	5099670	FOOD, BEVERAGE BASIC MATERIALS.	977 429	3.1
5095110	BEER, FERMENTED MALT LIQUORS.	144 364	.5	5099680	WALLPAPER.	21 120	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	860 880	2.7	5099691	LUGGAGE, SADDLERY, HARNESS.	23 132	.1
5095212	WINES.	183 056	.6	5099692	INDUSTRIAL YARNS.	146 476	.5
5096111	PRINTING AND WRITING PAPERS.	353 882	1.1	5099693	SMOKERS' SUPPLIES AND PIPES.	7 923	(2)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.	310 194	1.0	5099694	LEATHER.	55 971	.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	222 261	.7	5099695	VEGETABLE OILS (COTTON SEED, LINSEED).	22 147	.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	103 896	.3	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	544 247	1.7
5096213	PAPERBOARD, BOXBOARD.	56 151	.2	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS.	2 133	(2)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	208 741	.7	5099800	COMMODITY CREDIT CORPORATION.	7 492	(2)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.).	14 182	(2)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS.	64 890	.2
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.. . . .	22 176	.1				
5097110	HOUSEHOLD FURNITURE.	97 866	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	98 687	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	129 202	.4				
5097221	CURTAINS, DRAPERIES.	71 317	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	161 102	.5				
5097223	SHADES, VENETIAN BLINDS.	10 948	(2)				
5097230	FLOOR COVERINGS.	160 918	.5				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	15 946	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	155 700	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	263 903	.8				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD).	76 305	.2				
5098141	SHINGLES.	8 932	(2)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.).	72 359	.2				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	27 303	.1				
5098144	VEENEER, OTHER WOOD PRODUCTS.	5 756	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	81 838	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO.	20 729	.1				
5098213	SAND, GRAVEL, CRUSHED STONE.	24 345	.1				
5098220	GLASS (FLAT, BRICK, ETC.).	25 256	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	55 440	.2				
5098232	INSULATION MATERIALS AND INSULATION BOARD.	16 528	.1				
5098291	WALLBOARD AND HARDBOARD.	28 104	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	2 256	(2)				
5098293	CONCRETE PRODUCTS, BUILDING STONE.	13 971	(2)				
5098294	READY OR TRANSIT MIXED CONCRETE.	962	(2)				
5098295	PLASTIC BUILDING MATERIALS.	4 914	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER.	2 949	(2)				
5098297	ADHESIVES, MASTICS.	6 317	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	1 210	(2)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	CHICAGO, ILL.-NORTHWESTERN INDIANA				CHICAGO, ILL.-NORTHWESTERN INDIANA		
	TOTAL	8 791 578	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	7 831 563	89.1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	25 894	.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	8 791 578	100.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 325	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	105 018	1.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	26 713	.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . .	29 255	.3	5077110	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	88 806	1.0
5013110	AUTOMOTIVE GLASS.	2 842	(Z)	5077120	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	17 052	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	216 721	2.5	5077130	COMMERCIAL REFRIGERATION EQUIPMENT.	7 033	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	14 322	.2		AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	10 951	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	12 207	.1	5081100	OFFICE MACHINES AND EQUIPMENT	24 639	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	9 697	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	20 416	.2
5014100	TIRES AND TUBES, NEW.	25 672	.3	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	2 324	(Z)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	56 897	.6	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	29 942	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIFT SUNDRIES.	110 489	1.3	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	155	(Z)
				5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 155	.1
5022230	TOILET SOAPS.	4 454	.1	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	5 774	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	33 694	.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	48 929	.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	86 160	1.0	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	10 279	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	1 459	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	51 428	.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. .	23 189	.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	17 540	.2
5032100	YARD OR PIECE GOODS	56 108	.6	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	91 438	1.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	19 587	.2	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	2 156	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	2 520	(Z)				
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). .	38 348	.4	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	21 577	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	66 151	.8	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	9 089	.1
5035320	FUR CLOTHING.	3 389	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	17 120	.2
5035330	FURS, RAW AND DRESSED	1 122	(Z)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	22 464	.3
5035340	MILLINERY, MILLINERY SUPPLIES	2 074	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	29 884	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. .	22 921	.3	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	29 598	.3
5039100	SHOES, OTHER FOOTWEAR	14 285	.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	19 566	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	198 460	2.3	5084500	RECONDITIONED DRUMS AND BARRELS	9 055	.1
5044110	EGGS (FRESH, STORAGE)	53 449	.6	5084910	ABRASIVES, ABRASIVE MATERIALS	11 402	.1
5044120	POULTRY	82 194	.9	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	507	(Z)
5045100	CONFECTIONERY	66 466	.8				
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	27 667	.3	5084930	MECHANICAL RUBBER GOODS	21 731	.2
5047100	MEATS, PROVISIONS	745 685	8.5	5084940	ROPE, CORDAGE, TWINE.	6 401	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	191 853	2.2	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.). . .	21 054	.2
5049200	BAKERY PRODUCTS	17 392	.2	5084960	PRINTING AND DUPLICATING INKS	2 367	(Z)
5049300	CANNED, BOTTLED FOODS	183 445	2.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	84 305	1.0
5049410	COFFEE.	24 739	.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	11 994	.1
5049420	TEA	4 587	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .		
5049500	FROZEN FOODS.	89 008	1.0		POULTRY EQUIPMENT (INC. TRACTORS).	45 436	.5
5049610	SOFT DRINKS	11 943	.1	5086100	DENTAL EQUIPMENT, SUPPLIES.	9 766	.1
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.). .	2 836	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	2 234	(Z)
5049910	SANDWICHES, SNACK ITEMS	857	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	25 998	.3
5049920	FLOUR, RELATED PRODUCTS	25 657	.3				
5049930	SUGAR (REFINED)	76 159	.9	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	53 141	.6
5049940	DRIED FRUITS.	2 556	(Z)	5086400	OPHTHALMIC PRODUCTS	13 144	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	155 658	1.8	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	31 622	.4
5049960	PEANUTS, ROASTED.	1 342	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	17 858	.2
5049970	NUTS (EDIBLE, UNSHELLED).	1 304	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	19 683	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	30 596	.3	5087200	CUSTODIAL (JANITORS') SUPPLIES.	12 821	.1
5051100	COTTON (RAW), INCLUDING LINTERS	20 712	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	16 056	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	357 905	4.1	5087400	SHOE REPAIR AND RESOLE MATERIALS.	7 053	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	10 197	.1	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 693	.1
5059100	HIDES, SKINS, PELTS	52 492	.6	5087910	TAILORS' SUPPLIES	362	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 600	(Z)				
5059910	PEANUTS, UNROASTED.	791	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	537	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	8 429	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	9 022	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	188 248	2.1	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	21 108	.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	4 880	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. .	7 776	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	167 783	1.9	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 602	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	29 812	.3	5088910	RAILROAD TRANSPORTATION EQUIPMENT	41 605	.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	45 692	.5	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	794	(Z)
5064140	ROOM AIR CONDITIONERS	12 267	.1				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	85 334	1.0	5091111	COAL (BITUMINOUS AND ANTHRACITE).	65 450	.7
5072210	HARDWARE.	81 862	.9	5091112	COKE.	6 095	.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	262	(Z)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . .	43 598	.5
5072230	PAINTERS' SUPPLIES.	7 908	.1	5091212	IRON AND STEEL PRODUCTS (FLAT).	262 787	3.0
				5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	53 085	.6

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	CHICAGO, ILL.—NORTHWESTERN INDIANA (CONTINUED)				CHICAGO, ILL.—NORTHWESTERN INDIANA (CONTINUED)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	130 081	1.5	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	57 145	.6
5091215	CAST IRON—SOIL PIPE, TUBING	6 483	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	5 994	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	70 118	.8	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES . . .	20	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	2 171	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	1 667	(Z)
5091218	ALLOY STEEL	23 766	.3	5099194	OTHER RECREATION, HOBBY GOODS	11 757	.1
5091219	STAINLESS STEEL	41 719	.5	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	66 879	.8
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	429	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	13 313	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	25 041	.3	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 289	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	44 990	.5	5099321	FERTILIZER, FERTILIZER MATERIALS	7 383	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 533	.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	8 200	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY	129 872	1.5	5099330	SEEDS	5 700	.1
5093122	UNPREPARED IRON, STEEL SCRAP	16 894	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 644	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . .	9 403	.1	5099410	PRECIOUS STONES (CUT) AND METALS	25 883	.3
5093211	ALUMINUM SCRAP	5 941	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	58 624	.7
5093212	SCRAP COPPER, COPPER BASE ALLOY	15 934	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	31 403	.4
5093213	SCRAP LEAD	3 328	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . . .	27 109	.3
5093214	ZINC SCRAP	1 175	(Z)	5099611	PETROLEUM PRODUCTS	86 217	1.0
5093215	OTHER NONFERROUS METALLIC SCRAP	7 995	.1	5099612	CRUDE OIL	3 304	(Z)
5093220	WASTE PAPER	38 507	.4	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	17 175	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . .	16 083	.2	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	4 430	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	20 475	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	2 650	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	231 463	2.6	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	73 997	.8
5095110	BEER, FERMENTED MALT LIQUORS	158 609	1.8	5099660	OTHER TEXTILE PRODUCTS	16 070	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	271 071	3.1	5099670	FOOD, BEVERAGE BASIC MATERIALS	25 834	.3
5095212	WINES	45 643	.5	5099680	WALLPAPER	9 435	.1
5096111	PRINTING AND WRITING PAPERS	170 680	1.9	5099691	LUGGAGE, SADDLERY, HARNESS	3 603	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . . .	2 036	(Z)	5099692	INDUSTRIAL YARNS	4 210	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	80 590	.9	5099693	SMOKERS' SUPPLIES AND PIPES	1 039	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	45 667	.5	5099694	LEATHER	4 289	(Z)
5096213	PAPERBOARD, BOXBOARD	14 536	.2	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	149	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	64 400	.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE	67 722	.8
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	4 487	.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS . .	2 036	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	9 074	.1	5099800	COMMODITY CREDIT CORPORATION	2 404	(Z)
5097110	HOUSEHOLD FURNITURE	26 708	.3	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	52 240	.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	44 297	.5				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	56 409	.6				
5097221	CURTAINS, DRAPERIES	3 927	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	16 550	.2				
5097223	SHADES, VENETIAN BLINDS	4 853	.1				
5097230	FLOOR COVERINGS	57 786	.7				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2 908	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	56 936	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	111 154	1.3				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	54 890	.6				
5098141	SHINGLES	727	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	39 029	.4				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	9 801	.1				
5098144	VENEER, OTHER WOOD PRODUCTS	1 669	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	34 781	.4				
5098212	CEMENT, LIME, PLASTER, STUCCO	6 963	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	962	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	12 235	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	26 579	.3				
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	12 329	.1				
5098291	WALLBOARD AND HARDBOARD	8 736	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 204	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 283	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	227	(Z)				
5098295	PLASTIC BUILDING MATERIALS	5 795	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	848	(Z)				
5098297	ADHESIVES, MASTICS	1 065	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	197	(Z)				
5098299	OTHER BUILDING MATERIALS	18 067	.2				
5099110	PHOTOGRAPHIC GOODS	45 920	.5				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	77 748	.9				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
C. Los Angeles-Long Beach, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	LOS ANGELES-LONG BEACH, CALIF.				LOS ANGELES-LONG BEACH, CALIF.		
	TOTAL	7 696 705	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	6 748 532	87.7	5072210	HARDWARE	134 949	1.8
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	7 696 705	100.0	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . . .	640	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	114 545	1.5	5072230	PAINTERS' SUPPLIES	7 094	.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	40 626	.5	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	20 621	.3
5013110	AUTOMOTIVE GLASS	3 252	(Z)	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	6 517	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	275 685	3.6	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . . .	9 725	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	18 653	.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	132 040	1.7
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 945	.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	14 912	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT	10 626	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	17 343	.2
5014100	TIRES AND TUBES, NEW	33 729	.4	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	6 336	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	59 390	.8	5081100	OFFICE MACHINES AND EQUIPMENT	21 129	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	112 731	1.5	5081200	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	42 377	.6
5022230	TOILET SOAPS	3 904	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	4 467	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	17 976	.2	5081300	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	11 490	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	101 802	1.3	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	691	(Z)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER . .	2 218	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	13 861	.2
5029130	OIL DRILLERS' MUD AND CHEMICALS	584	(Z)	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	5 534	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	26 509	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	46 167	.6
5032100	YARD OR PIECE GOODS	101 295	1.3	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	5 954	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	25 856	.3	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	82 086	1.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	6 500	.1	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	14 412	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	43 815	.6	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	78 894	1.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	82 897	1.1	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT . .	15 820	.2
5035320	FUR CLOTHING	5 264	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	7 205	.1
5035330	FURS, RAW AND DRESSED	631	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	5 318	.1
5035340	MILLINERY, MILLINERY SUPPLIES	1 780	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	21 688	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . . .	22 330	.3	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT . .	27 041	.4
5039100	SHOES, OTHER FOOTWEAR	18 754	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	19 636	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	72 929	.9	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	46 863	.6
5044110	EGGS (FRESH, STORAGE)	21 952	.3	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	20 032	.3
5044120	POULTRY	51 959	.7	5084500	RECONDITIONED DRUMS AND BARRELS	3 358	(Z)
5045100	CONFECTIONERY	53 320	.7	5084910	ABRASIVES, ABRASIVE MATERIALS	10 079	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	15 197	.2	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 332	(Z)
5047100	MEATS, PROVISIONS	348 128	4.5	5084930	MECHANICAL RUBBER GOODS	11 104	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	147 365	1.9	5084940	ROPE, CORDAGE, TWINE	4 315	.1
5049200	BAKERY PRODUCTS	13 332	.2	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.) . . .	11 581	.2
5049300	CANNED, BOTTLED FOODS	117 538	1.5	5084960	PRINTING AND DUPLICATING INKS	951	(Z)
5049410	COFFEE	23 959	.3	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	80 091	1.0
5049420	TEA	2 839	(Z)	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	11 764	.2
5049500	FROZEN FOODS	122 393	1.6	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	7 671	.1
5049610	SOFT DRINKS	6 953	.1	5086100	DENTAL EQUIPMENT, SUPPLIES	13 537	.2
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	6 573	.1	5086210	CHURCH EQUIPMENT, SUPPLIES	2 156	(Z)
5049910	SANDWICHES, SNACK ITEMS	6 897	.1	5086220	SCHOOL EQUIPMENT, SUPPLIES	10 520	.1
5049920	FLOUR, RELATED PRODUCTS	13 148	.2	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	37 922	.5
5049930	SUGAR (REFINED)	28 701	.4	5086400	OPHTHALMIC PRODUCTS	12 604	.2
5049940	DRIED FRUITS	4 082	.1	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	12 410	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	91 423	1.2	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	3 269	(Z)
5049960	PEANUTS, ROASTED	830	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	21 611	.3
5049970	NUTS (EDIBLE, UNSHELLED)	1 693	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES	14 679	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	82 838	1.1	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	23 942	.3
5051100	COTTON (RAW), INCLUDING LINTERS	36 546	.5	5087400	SHOE REPAIR AND RESOLE MATERIALS	4 620	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	38 360	.5	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	10 753	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	295	(Z)	5087910	TAILORS' SUPPLIES	159	(Z)
5059100	HIDES, SKINS, PELTS	18 996	.2	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	27 600	.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 087	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . .	7 810	.1
5059910	PEANUTS, UNROASTED	614	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . . .	93 706	1.2
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	748	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	7 704	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	4 448	.1	5088910	RAILROAD TRANSPORTATION EQUIPMENT	229	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	216 825	2.8	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	196	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	16 774	.2	5091111	COAL (BITUMINOUS AND ANTHRACITE)	33	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	205 838	2.7	5091112	COKE	2 536	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	30 599	.4	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	20 975	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	62 058	.8				
5064140	ROOM AIR CONDITIONERS	13 601	.2				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	144 432	1.9				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
C. Los Angeles-Long Beach, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	LOS ANGELES-LONG BEACH, CALIF. (CONTINUED)				LOS ANGELES-LONG BEACH, CALIF. (CONTINUED)		
5091212	IRON AND STEEL PRODUCTS (FLAT)	88 177	1.1	5099110	PHOTOGRAPHIC GOODS.	55 649	.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	31 421	.4	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	63 702	.8
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	60 157	.8	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	52 727	.7
5091215	CAST IRON-SOIL PIPE, TUBING	6 814	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	1 882	(2)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	86 578	1.1	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 506	(2)
5091217	OTHER CARBON STEEL PRODUCTS	3 583	(2)	5099194	OTHER RECREATION, HOBBY GOODS	12 722	.2
5091218	ALLOY STEEL	16 189	.2	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	42 983	.6
5091219	STAINLESS STEEL	55 508	.7	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	28 787	.4
5091311	COPPER WIRE (ELECTRICAL ONLY), MILL PRODUCTS	2 971	(2)	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 554	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	13 563	.2	5099321	FERTILIZER, FERTILIZER MATERIALS.	2 379	(2)
5091313	ALUMINUM SHAPES, FORMS, ETC.	56 237	.7	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 521	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 985	.2	5099330	SEEDS	8 212	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	44 770	.6	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 770	.1
5093122	UNPREPARED IRON, STEEL SCRAP.	6 253	.1	5099410	PRECIOUS STONES (CUT) AND METALS.	21 383	.3
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	4 980	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	49 058	.6
5093211	ALUMINUM SCRAP.	14 761	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	34 434	.4
5093212	SCRAP COPPER, COPPER BASE ALLOY	18 782	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	21 126	.3
5093213	SCRAP LEAD.	1 246	(2)	5099611	PETROLEUM PRODUCTS.	120 419	1.6
5093214	ZINC SCRAP.	578	(2)	5099612	CRUDE OIL	13 512	.2
5093215	OTHER NONFERROUS METALLIC SCRAP	23 302	.3	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	19 639	.3
5093220	WASTE PAPER	11 462	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 654	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	10 627	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 915	(2)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	5 024	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	105 947	1.4
5094110	CIGARETTES, CIGARS, TOBACCO	222 692	2.9	5099660	OTHER TEXTILE PRODUCTS.	7 140	.1
5095110	BEER, FERMENTED MALT LIQUORS.	129 306	1.7	5099670	FOOD, BEVERAGE BASIC MATERIALS.	18 374	.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	269 206	3.5	5099680	WALLPAPER	5 011	.1
5095212	WINES	30 649	.4	5099691	LUGGAGE, SADDLERY, HARNESS.	1 973	(2)
5096111	PRINTING AND WRITING PAPERS	73 526	1.0	5099692	INDUSTRIAL YARNS.	1 579	(2)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	6 886	.1	5099693	SMOKERS' SUPPLIES AND PIPES	3 902	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	92 450	1.2	5099694	LEATHER	4 239	.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	44 770	.6	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	51 627	.7
5096213	PAPERBOARD, BOXBOARD.	4 406	.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	1 456	(2)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	64 420	.8	5099800	COMMODITY CREDIT CORPORATION.	74	(2)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 706	(2)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	83 999	1.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 970	.1				
5097110	HOUSEHOLD FURNITURE	54 110	.7				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	46 986	.6				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	21 177	.3				
5097221	CURTAINS, DRAPERIES	17 562	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	25 450	.3				
5097223	SHADES, VENETIAN BLINDS	5 326	.1				
5097230	FLOOR COVERINGS	108 055	1.4				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	6 565	.1				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	43 655	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	226 992	2.9				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	95 093	1.2				
5098141	SHINGLES.	8 609	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	20 698	.3				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	13 791	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	2 586	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	5 728	.1				
5098212	CEMENT, LIME, PLASTER, STUCCO	12 371	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	4 895	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	20 338	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	24 440	.3				
5098232	INSULATION MATERIALS AND INSULATION BOARD	11 711	.2				
5098291	WALLBOARD AND HARDBOARD	12 099	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 445	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	5 564	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	5 488	.1				
5098295	PLASTIC BUILDING MATERIALS.	3 041	(2)				
5098296	BUILDING AND CONSTRUCTION PAPER	1 666	(2)				
5098297	ADHESIVES, MASTICS.	2 919	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 549	(2)				
5098299	OTHER BUILDING MATERIALS.	13 934	.2				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

D. Philadelphia, Pa.-N.J., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PHILADELPHIA, PA.-N.J.				PHILADELPHIA, PA.-N.J.		
	TOTAL	3 927 992	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	3 446 470	87.7	5072210	COOKWARE	33 130	.8
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 927 992	100.0	5072220	CROCKPOTS, SPECIALTIES (EXC. ELEC. OR GAS)	89	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	52 538	1.3	5072230	PAINTERS' SUPPLIES	14 735	.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	31 787	.8	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	11 089	.3
5013110	AUTOMOTIVE GLASS	1 452	(Z)	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 099	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	117 013	3.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	30 229	.8
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . . .	4 946	.1	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	57 987	1.5
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	7 391	.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	10 169	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	3 424	.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 809	.3
5014100	TIRES AND TUBES, NEW	21 625	.6	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	6 036	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	28 160	.7	5081100	OFFICE MACHINES AND EQUIPMENT	5 600	.1
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	55 669	1.4	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	8 333	.2
5022230	TOILET SOAPS	4 476	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	1 934	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	12 039	.3	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	16 147	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	61 328	1.6	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	142	(Z)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 747	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 324	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	6 818	.2	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 163	.1
5032100	YARD OR PIECE GOODS	51 094	1.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	29 645	.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	6 641	.2	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 066	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. . . .	6 083	.2	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . . .	21 222	.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	32 540	.8	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	10 996	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	25 899	.7	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	25 718	.7
5035320	FUR CLOTHING	1 057	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	4 115	(Z)
5035330	FURS, RAW AND DRESSED	1 116	(Z)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	3 092	.1
5035340	MILLINERY, MILLINERY SUPPLIES	1 047	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	386	(Z)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	12 125	.3	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 861	.2
5039100	SHOES, OTHER FOOTWEAR	33 165	.8	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	11 609	.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	97 557	2.5	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	9 387	.2
5044110	EGGS (FRESH, STORAGE)	16 765	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	24 315	.6
5044120	POULTRY	44 453	1.1	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	11 830	.3
5045100	CONFECTIONERY	37 362	1.0	5084500	RECONDITIONED DRUMS AND BARRELS	6 869	.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	17 520	.4	5084910	ABRASIVES, ABRASIVE MATERIALS	3 374	.1
5047100	MEATS, PROVISIONS	229 738	5.8	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	1 308	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	84 250	2.1	5084930	MECHANICAL RUBBER GOODS	9 766	.2
5049200	BAKERY PRODUCTS	5 770	.1	5084940	ROPE, CORDAGE, TWINE	5 364	.1
5049300	CANNED, BOTTLED FOODS	49 408	1.3	5084950	BOTTLED SUPPLIES (BOTTLES, CAPS, ETC.)	14 750	.4
5049410	COFFEE	6 735	.2	5084960	PRINTING AND DUPLICATING INKS	1 111	(Z)
5049420	TEA	3 662	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	42 242	1.1
5049500	FROZEN FOODS	70 609	1.8	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 837	.3
5049610	SOFT DRINKS	6 398	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 989	.1
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.)	1 976	.1	5086100	DENTAL EQUIPMENT, SUPPLIES	23 405	.6
5049910	SANDWICHES, SNACK ITEMS	2 341	.1	5086210	CHURCH EQUIPMENT, SUPPLIES	4 125	.1
5049920	FLOUR, RELATED PRODUCTS	20 636	.5	5086220	SCHOOL EQUIPMENT, SUPPLIES	6 627	.2
5049930	SUGAR (REFINED)	10 912	.3	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	13 435	.3
5049940	DRIED FRUITS	1 961	(Z)	5086400	OPHTHALMIC PRODUCTS	5 364	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	92 934	2.4	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	17 130	.4
5049960	PEANUTS, ROASTED	394	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	4 855	.1
5049970	NUTS (EDIBLE, UNSHELLED)	407	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	6 643	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	3 670	.1	5087200	CUSTODIAL (JANITORS') SUPPLIES	11 002	.3
5051100	COTTON (RAW), INCLUDING LINTERS	235	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	13 690	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	57 990	1.5	5087400	SHOE REPAIR AND RESOLE MATERIALS	2 212	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 068	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 149	(Z)
5059100	HIDES, SKINS, PELTS	2 502	.1	5087910	TAILORS' SUPPLIES	621	(Z)
5059200	TOBACCO (LEAF)	868	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	590	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	44 733	1.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	6 239	.2
5059910	PEANUTS, UNROASTED	217	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	1 504	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	712	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	4 602	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	10 678	.3	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	4 594	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	100 724	2.6	5088910	RAILROAD TRANSPORTATION EQUIPMENT	524	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 319	.1	5091111	COAL (BITUMINOUS AND ANTHRACITE)	24 809	.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	89 467	2.3	5091112	COKE	349	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	6 909	.2	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	4 264	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	15 413	.4	5091212	IRON AND STEEL PRODUCTS (FLAT)	47 780	1.2
5064140	ROOM AIR CONDITIONERS	10 239	.3				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	57 477	1.5				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

D. Philadelphia, Pa.-N.J., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PHILADELPHIA, PA.-N.J.				PHILADELPHIA, PA.-N.J.		
	(CONTINUED)				(CONTINUED)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	10 251	.3	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	11 913	.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.			5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	19 000	.5
	FLAT, WIRE, PIPE AND TUBING.	37 574	1.0	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES.	1 582	(Z)
5091215	CAST IRON-SOIL PIPE, TUBING.	1 533	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC).	141	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	22 853	.6	5099194	OTHER RECREATION, HOBBY GOODS.	6 762	.2
5091217	OTHER CARBON STEEL PRODUCTS.	934	(Z)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	19 348	.5
5091218	ALLOY STEEL.	13 390	.3	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	1 556	(Z)
5091219	STAINLESS STEEL.	29 439	.7	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).	18 780	.5
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS.	2 329	.1	5099321	FERTILIZER, FERTILIZER MATERIALS.	6 652	.2
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	11 644	.3	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	2 117	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	19 735	.5				
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES.	12 644	.3	5099330	SEEDS.	7 158	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY.	69 455	1.8	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	850	(Z)
5093122	UNPREPARED IRON, STEEL SCRAP.	6 381	.2	5099410	PRECIOUS STONES (CUT) AND METALS.	2 498	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES).	2 896	.1	5099420	JEWELRY, SILVERWARE, TROPHIES.	20 478	.5
5093211	ALUMINUM SCRAP.	3 639	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	9 169	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY.	9 049	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	10 096	.3
5093213	SCRAP LEAD.	1 864	(Z)	5099611	PETROLEUM PRODUCTS.	43 382	1.1
5093214	ZINC SCRAP.	4 624	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 213	.3
5093215	OTHER NONFERROUS METALLIC SCRAP.	9 261	.2	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 735	.1
5093220	WASTE PAPER.	24 396	.6	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	797	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	22 032	.6	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	19 465	.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	4 957	.1	5099660	OTHER TEXTILE PRODUCTS.	8 346	.2
5094110	CIGARETTES, CIGARS, TOBACCO.	111 682	2.8	5099670	FOOD, BEVERAGE BASIC MATERIALS.	31 110	.8
5095110	BEER, FERMENTED MALT LIQUORS.	113 866	2.9	5099680	WALLPAPER.	5 343	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	33 189	.8	5099691	LUGGAGE, SADDLERY, HARNESS.	484	(Z)
5095212	WINES.	32 134	.8	5099692	INDUSTRIAL YARNS.	13 090	.3
5096111	PRINTING AND WRITING PAPERS.	57 937	1.5	5099693	SMOKERS' SUPPLIES AND PIPES.	960	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.	618	(Z)	5099694	LEATHER.	1 952	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	57 738	1.5	5099695	VEGETABLE OILS (COTTON SEED, LINSEED).	3 222	.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	15 820	.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	10 217	.3
5096213	PAPERBOARD, BOXBOARD.	8 306	.2	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS.	140	(Z)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	21 246	.5	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS.	20 465	.5
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.).	1 838	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 767	.1				
5097110	HOUSEHOLD FURNITURE.	9 172	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	15 820	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	7 348	.2				
5097221	CURTAINS, DRAPERIES.	4 586	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	12 518	.3				
5097223	SHADES, VENETIAN BLINDS.	475	(Z)				
5097230	FLOOR COVERINGS.	49 894	1.3				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	343	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	11 469	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	91 974	2.3				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD).	25 305	.6				
5098141	SHINGLES.	958	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.).	31 205	.8				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	7 460	.2				
5098144	VENEER, OTHER WOOD PRODUCTS.	2 325	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	16 959	.4				
5098212	CEMENT, LIME, PLASTER, STUCCO.	1 946	(Z)				
5098213	SAND, GRAVEL, CRUSHED STONE.	650	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.).	11 986	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	16 424	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD.	4 835	.1				
5098291	WALLBOARD AND HARDBOARD.	9 377	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	780	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE.	5 914	.2				
5098294	READY OR TRANSIT MIXED CONCRETE.	336	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	1 876	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER.	1 133	(Z)				
5098297	ADHESIVES, MASTICS.	1 383	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	99	(Z)				
5098299	OTHER BUILDING MATERIALS.	11 437	.3				
5099110	PHOTOGRAPHIC GOODS.	11 104	.3				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

E. San Francisco-Oakland, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 15 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	SAN FRANCISCO-OAKLAND, CALIF.				SAN FRANCISCO-OAKLAND, CALIF.		
	TOTAL	3 656 050	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	3 161 464	86.5	5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . . .	2	(2)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 656 050	100.0	5072230	PAINTERS' SUPPLIES	1 411	(2)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	86 006	2.4	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	10 816	.3
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	19 090	.5	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 270	(2)
5013110	AUTOMOTIVE GLASS	450	(2)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . . .	5 006	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	121 870	3.3	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	54 528	1.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	3 559	.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	5 464	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 206	.4	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	10 139	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT	3 722	.1	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 378	.1
5014100	TIRES AND TUBES, NEW	15 677	.4	5081100	OFFICE MACHINES AND EQUIPMENT	7 185	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	28 170	.8	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	17 856	.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES	74 591	2.0	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	3 026	.1
5022230	TOILET SOAPS	2 523	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	3 726	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	6 780	.2	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 068	(2)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	63 415	1.7	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 506	(2)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER . .	350	(2)	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	3 553	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	64	(2)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	45 501	1.2
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	13 520	.4	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 420	.1
5032100	YARD OR PIECE GOODS	7 317	.2	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	47 262	1.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	5 939	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	4 048	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	3 732	.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	20 752	.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	21 109	.6	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT . .	720	(2)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	28 893	.8	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 062	.1
5035320	FUR CLOTHING	4 560	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	4 036	.1
5035330	FURS, RAW AND DRESSED	576	(2)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	2 941	.1
5035340	MILLINERY, MILLINERY SUPPLIES	471	(2)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT . .	8 958	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . . .	5 557	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	9 598	.3
5039100	SHOES, OTHER FOOTWEAR	4 660	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	13 439	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	38 799	1.1	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	5 350	.1
5044110	EGGS (FRESH, STORAGE)	7 930	.2	5084500	RECONDITIONED DRUMS AND BARRELS	17 278	.5
5044120	POULTRY	31 153	.9	5084910	ABRASIVES, ABRASIVE MATERIALS	3 043	.1
5045100	CONFECTIONERY	25 202	.7	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	151	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	17 213	.5	5084930	MECHANICAL RUBBER GOODS	5 120	.1
5047100	MEATS, PROVISIONS	124 716	3.4	5084940	ROPE, CORDAGE, TWINE	6 823	.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	68 637	1.9	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	1 639	(2)
5049200	BAKERY PRODUCTS	3 129	.1	5084960	PRINTING AND DUPLICATING INKS	509	(2)
5049300	CANNED, BOTTLED FOODS	127 272	3.5	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	33 153	.9
5049410	COFFEE	99 861	2.7	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	13 870	.4
5049420	TEA	2 466	.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. . .	10 610	.3
5049500	FROZEN FOODS	93 916	2.6	5086100	POULTRY EQUIPMENT (INC. TRACTORS)	7 544	.2
5049610	SOFT DRINKS	4 841	.1	5086210	DENTAL EQUIPMENT, SUPPLIES	3 212	.1
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.) .	778	(2)	5086220	SCHOOL EQUIPMENT, SUPPLIES	6 830	.2
5049910	SANDWICHES, SNACK ITEMS	480	(2)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	26 370	.7
5049920	FLOUR, RELATED PRODUCTS	13 315	.4	5086400	OPHTHALMIC PRODUCTS	5 215	.1
5049930	SUGAR (REFINED)	12 446	.3	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	12 058	.3
5049940	DRIED FRUITS	11 372	.3	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	5 912	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	67 082	1.8	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	7 307	.2
5049960	PEANUTS, ROASTED	77	(2)	5087200	CUSTODIAL (JANITORS') SUPPLIES	11 220	.3
5049970	NUTS (EDIBLE, UNSHELLED)	5 808	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	14 260	.4
5049980	MISCELLANEOUS FOOD PRODUCTS	24 972	.7	5087400	SHOE REPAIR AND RESOLE MATERIALS	2 048	.1
5051100	COTTON (RAW), INCLUDING LINTERS	6 412	.2	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	5 727	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARNUM, SORGHUM GRAINS), BEANS, ETC.	36 757	1.0	5087910	TAILORS' SUPPLIES	11	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 191	(2)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	82	(2)
5059100	HIDES, SKINS, PELTS	5 620	.2	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 398	.1
5059910	PEANUTS, UNROASTED	24	(2)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . .	634	(2)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	5 231	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . . .	19 585	.5
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	128	(2)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	10 005	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	91 597	2.5	5088910	RAILROAD TRANSPORTATION EQUIPMENT	1 039	(2)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	4 232	.1	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE)	76	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	113 022	3.1	5091111	COAL (BITUMINOUS AND ANTHRACITE)	56	(2)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	11 124	.3	5091112	COKE	749	(2)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	21 430	.6	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	6 957	.2
5064140	ROOM AIR CONDITIONERS	2 385	.1				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	41 079	1.1				
5072210	HARDWARE	50 864	1.4				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

E. San Francisco-Oakland, Calif., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	SAN FRANCISCO-OAKLAND, CALIF.				SAN FRANCISCO-OAKLAND, CALIF.		
	(CONTINUED)				(CONTINUED)		
5091212	IRON AND STEEL PRODUCTS (FLAT)	36 734	1.0	5099110	PHOTOGRAPHIC GOODS	17 679	.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	26 806	.7	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	32 910	.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	26 362	.7	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	29 362	.8
5091215	CAST IRON-SOIL PIPE, TUBING	2 255	.1	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	255	(Z)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	20 860	.6	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	810	(Z)
5091217	OTHER CARBON STEEL PRODUCTS	1 073	(Z)	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	787	(Z)
5091218	ALLOY STEEL	2 961	.1	5099194	OTHER RECREATION, HOBBY GOODS	6 815	.2
5091219	STAINLESS STEEL	10 172	.3	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	20 870	.6
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 001	(Z)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	10 507	.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	4 577	.1	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	24 160	.7
5091313	ALUMINUM SHAPES, FORMS, ETC.	8 318	.2	5099321	FERTILIZER, FERTILIZER MATERIALS	2 383	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 878	.4	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 310	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	30 595	.8	5099330	SEEDS	7 435	.2
5093122	UNPREPARED IRON, STEEL SCRAP	1 629	(Z)	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 768	.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	455	(Z)	5099410	PRECIOUS STONES (CUT) AND METALS	3 803	.1
5093211	ALUMINUM SCRAP	1 809	(Z)	5099420	JEWELRY, SILVERWARE, TROPHIES	13 604	.4
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 685	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	18 927	.5
5093213	SCRAP LEAD	991	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 405	.1
5093214	ZINC SCRAP	719	(Z)	5099611	PETROLEUM PRODUCTS	20 110	.6
5093215	OTHER NONFERROUS METALLIC SCRAP	4 973	.1	5099612	CRUDE OIL	460	(Z)
5093220	WASTE PAPER	6 223	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	8 631	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	3 437	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	11 133	.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	1 100	(Z)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	3 153	.1
5094110	CIGARETTES, CIGARS, TOBACCO	74 584	2.0	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	22 754	.6
5095110	BEER, FERMENTED MALT LIQUORS	54 716	1.5	5099660	OTHER TEXTILE PRODUCTS	2 107	.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	173 278	4.7	5099670	FOOD, BEVERAGE BASIC MATERIALS	9 163	.3
5095212	WINES	26 350	.7	5099680	WALLPAPER	3 377	.1
5096111	PRINTING AND WRITING PAPERS	39 033	1.1	5099691	LUGGAGE, SADDLERY, HARNESS	1 700	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 131	.1	5099693	SMOKERS' SUPPLIES AND PIPES	3 330	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	49 170	1.3	5099694	LEATHER	2 036	.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	17 481	.5	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4 362	.1
5096213	PAPERBOARD, BOXBOARD	2 383	.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE	29 837	.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	20 021	.5	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	944	(Z)
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 197	(Z)	5099800	COMMODITY CREDIT CORPORATION	472	(Z)
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	2 014	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	19 387	.5
5097110	HOUSEHOLD FURNITURE	12 589	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	19 566	.5				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 897	.1				
5097221	CURTAINS, DRAPERIES	5 522	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 155	.1				
5097223	SHADES, VENETIAN BLINDS	1 009	(Z)				
5097230	FLOOR COVERINGS	53 215	1.5				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	372	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	31 210	.9				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	132 888	3.6				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	25 334	.7				
5098141	SHINGLES	2 630	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	19 518	.5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	2 511	.1				
5098144	VENEER, OTHER WOOD PRODUCTS	102	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	11 410	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	1 964	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	1 481	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	8 280	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 370	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 085	.1				
5098291	WALLBOARD AND HARDBOARD	8 067	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	5 285	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 080	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	1 113	(Z)				
5098295	PLASTIC BUILDING MATERIALS	591	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	699	(Z)				
5098297	ADHESIVES, MASTICS	412	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	118	(Z)				
5098299	OTHER BUILDING MATERIALS	9 000	.2				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
F. Boston, Mass., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	BOSTON, MASS.				BOSTON, MASS.		
	TOTAL	3 390 396	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	2 929 843	86.4	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	20 513	.6
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 390 396	100.0	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	40 603	1.2
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	38 384	1.1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	3 980	.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . .	7 636	.2	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	7 092	.2
5013110	AUTOMOTIVE GLASS.	238	(2)	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	4 500	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	79 509	2.3	5081100	OFFICE MACHINES AND EQUIPMENT.	7 456	.2
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	4 879	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	2 953	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	7 383	.2	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	1 912	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	3 548	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	9 073	.3
5014100	TIRES AND TUBES, NEW.	15 209	.4	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	4	(2)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	20 394	.6	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	6 703	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	41 041	1.2	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	2 218	.1
5022230	TOILET SOAPS.	620	(2)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	30 657	.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . .	7 221	.2	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	3 752	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	51 075	1.5	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	23 376	.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	7 676	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	3 690	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. .	3 545	.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	29 465	.9
5032100	YARD OR PIECE GOODS.	59 830	1.8	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. .	54	(2)
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	9 494	.3	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	4 401	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	2 392	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	797	(2)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). .	25 605	.8	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT. . .	5 461	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	27 727	.8	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT. .	17 620	.5
5035320	FUR CLOTHING.	445	(2)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	10 114	.3
5035330	FURS, RAW AND DRESSED.	3 035	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	7 633	.2
5035340	MILLINERY, MILLINERY SUPPLIES.	952	(2)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	5 943	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. .	5 297	.2	5084500	RECONDITIONED DRUMS AND BARRELS.	1 896	.1
5039100	SHOES, OTHER FOOTWEAR.	78 245	2.3	5084910	ABRASIVES, ABRASIVE MATERIALS.	4 140	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	36 945	1.1	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 076	(2)
5044110	EGGS (FRESH, STORAGE).	11 024	.3	5084930	MECHANICAL RUBBER GOODS.	5 063	.1
5044120	POULTRY.	32 805	1.0	5084940	ROPE, CORDAGE, TWINE.	8 634	.3
5045100	CONFECTIONERY.	23 391	.7	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.). . .	9 130	.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	48 551	1.4	5084960	PRINTING AND DUPLICATING INKS.	459	(2)
5047100	MEATS, PROVISIONS.	254 668	7.5	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES. . . .	22 204	.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	75 956	2.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . . .	7 877	.2
5049200	BAKERY PRODUCTS.	6 958	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	5 655	.2
5049300	CANNED, BOTTLED FOODS.	47 251	1.4	5086100	DENTAL EQUIPMENT, SUPPLIES.	6 309	.2
5049410	COFFEE.	9 907	.3	5086210	CHURCH EQUIPMENT, SUPPLIES.	477	(2)
5049420	TEA.	3 785	.1	5086220	SCHOOL EQUIPMENT, SUPPLIES.	7 849	.2
5049500	FROZEN FOODS.	66 859	2.0	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	24 323	.7
5049610	SOFT DRINKS.	4 198	.1	5086400	OPHTHALMIC PRODUCTS.	3 577	.1
5049620	BOTTLED DRINKING WATERS (MINERAL, SPR., ETC.).	71	(2)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPTHALMIC) AND LABORATORY EQUIPMENT. . . .	19 843	.6
5049910	SANDWICHES, SNACK ITEMS.	117	(2)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	6 343	.2
5049920	FLOUR, RELATED PRODUCTS.	16 527	.5	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . .	4 809	.1
5049930	SUGAR (REFINED).	5 706	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 853	.1
5049940	DRIED FRUITS.	353	(2)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. .	9 715	.3
5049950	GROCERIES, EXCEPT AS SPECIFIED.	64 637	1.9	5087400	SHOE REPAIR AND RESOLE MATERIALS.	10 757	.3
5049960	PEANUTS, ROASTED.	437	(2)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	4 446	.1
5049980	MISCELLANEOUS FOOD PRODUCTS.	5 506	.2	5087910	TAILORS' SUPPLIES.	31	(2)
5051100	COTTON (RAW), INCLUDING LINTERS.	25 966	.8	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. .	345	(2)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 470	(2)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	5 569	.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	5 553	.2	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	489	(2)
5059100	HIDES, SKINS, PELTS.	19 157	.6	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	5 116	.2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	253 331	7.5	5088910	RAILROAD TRANSPORTATION EQUIPMENT. . . .	197	(2)
5059910	PEANUTS, UNROASTED.	56	(2)	5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE).	53	(2)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	65 508	1.9	5091111	COAL (BITUMINOUS AND ANTHRACITE).	12 421	.4
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	353	(2)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . .	1 356	(2)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	80 474	2.4	5091212	IRON AND STEEL PRODUCTS (FLAT).	11 877	.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	6 415	.2	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	11 168	.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	19 281	.6	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	20 640	.6
5064140	ROOM AIR CONDITIONERS.	5 308	.2	5091215	CAST IRON—SOIL PIPE, TUBING.	2 225	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	53 224	1.6	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	9 803	.3
5072120	HARDWARE.	38 760	1.1				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	3	(2)				
5072230	PAINTERS' SUPPLIES.	2 264	.1				
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. .	12 845	.4				
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	615	(2)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
F. Boston, Mass., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	BOSTON, MASS. (CONTINUED)				BOSTON, MASS. (CONTINUED)		
5091217	OTHER CARBON STEEL PRODUCTS	1 888	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	5 507	.2
5091218	ALLOY STEEL	8 788	.3	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 333	.1
5091219	STAINLESS STEEL	17 741	.5	5099321	FERTILIZER, FERTILIZER MATERIALS.	315	(Z)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	1 050	(Z)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	413	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	11 375	.3	5099330	SEEDS	152	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	9 542	.3	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 606	(Z)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	8 470	.2	5099410	PRECIOUS STONES (CUT) AND METALS.	10 382	.3
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	18 992	.6	5099420	JEWELRY, SILVERWARE, TROPHIES	15 748	.5
5093122	UNPREPARED IRON, STEEL SCRAP.	6 094	.2	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	13 769	.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . .	5 252	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . .	8 456	.2
5093211	ALUMINUM SCRAP.	2 701	.1	5099611	PETROLEUM PRODUCTS.	38 190	1.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	12 793	.4	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. .	8 519	.3
5093213	SCRAP LEAD.	1 641	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. .	2 726	.1
5093214	ZINC SCRAP.	1 210	(Z)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	675	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	2 687	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	24 449	.7
5093220	WASTE PAPER	14 794	.4	5099660	OTHER TEXTILE PRODUCTS.	6 208	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. .	34 571	1.0	5099670	FOOD, BEVERAGE BASIC MATERIALS.	4 448	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	16 543	.5	5099680	WALLPAPER	6 478	.2
5094110	CIGARETTES, CIGARS, TOBACCO	77 681	2.3	5099691	LUGGAGE, SADDLERY, HARNESS.	1 885	.1
5095110	BEER, FERMENTED MALT LIQUORS.	30 720	.9	5099692	INDUSTRIAL YARNS.	1 191	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	81 070	2.4	5099693	SMOKERS' SUPPLIES AND PIPES	1 104	(Z)
5095212	WINES	16 473	.5	5099694	LEATHER	35 080	1.0
5096111	PRINTING AND WRITING PAPERS	23 206	.7	5099695	VEGETABLE OILS (COTTON SEED, LINSEED) . . .	967	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . .	821	(Z)	5099699	MISCELLANEOUS LINES OF MERCHANDISE. . . .	18 561	.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	35 080	1.0	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS .	3	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	24 838	.7	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	9 318	.3
5096213	PAPERBOARD, BOXBOARD.	11 348	.3				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	27 662	.8				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . .	1 275	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	3 862	.1				
5097110	HOUSEHOLD FURNITURE	11 675	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . .	24 268	.7				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	5 919	.2				
5097221	CURTAINS, DRAPERIES	4 439	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 614	.3				
5097223	SHADES, VENETIAN BLINDS	4 540	.1				
5097230	FLOOR COVERINGS	34 870	1.0				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	285	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	17 723	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	69 900	2.1				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	17 668	.5				
5098141	SHINGLES.	2 179	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . . .	20 184	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 909	.1				
5098144	VENEER, OTHER WOOD PRODUCTS.	27	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	13 287	.4				
5098212	CEMENT, LIME, PLASTER, STUCCO	3 837	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	1 008	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	6 740	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	6 645	.2				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	3 623	.1				
5098291	WALLBOARD AND HARDBOARD	2 162	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 595	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	811	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	75	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	1 906	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	2 337	(Z)				
5098297	ADHESIVES, MASTICS.	2 873	.1				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	32	(Z)				
5098299	OTHER BUILDING MATERIALS.	4 512	.1				
5099110	PHOTOGRAPHIC GOODS.	13 931	.4				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	14 909	.4				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	14 709	.4				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	9	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) .	1 034	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	1 443	(Z)				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	30 757	.9				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
G. Detroit, Mich., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	DETROIT, MICH.				DETROIT, MICH.		
	TOTAL	3 068 267	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	2 628 925	85.7	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	18 050	.6
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	3 068 267	100.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	318	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	27 676	.9	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	5 729	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . .	20 004	.7	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	32 842	1.1
5013110	AUTOMOTIVE GLASS.	488	(Z)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	4 932	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	125 692	4.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	3 539	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	6 107	.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	5 760	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	2 701	.1	5081100	OFFICE MACHINES AND EQUIPMENT	4 894	.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	4 342	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	10 611	.3
5014100	TIRES AND TUBES, NEW.	17 483	.6	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	1 955	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	28 615	.9	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	4 919	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	60 969	2.0	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	310	(Z)
5022230	TOILET SOAPS.	968	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 356	(Z)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . .	10 829	.4	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	1 823	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	36 372	1.2	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	32 991	1.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	152	(Z)	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	2 678	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	5 939	.2	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	24 094	.8
5032100	YARD OR PIECE GOODS	13 787	.4	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 427	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 410	.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	38 124	1.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	6	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	17	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	8 642	.3	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	2 442	.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	6 885	.2	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	2 074	.1
5035320	FUR CLOTHING.	519	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	16 141	.5
5035340	MILLINERY, MILLINERY SUPPLIES	1	(Z)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	6 472	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	3 267	.1	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	17 575	.6
5039100	SHOES, OTHER FOOTWEAR	522	(Z)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	22 224	.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	37 027	1.2	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	12 987	.4
5044110	EGGS (FRESH, STORAGE)	20 094	.7	5084500	RECONDITIONED DRUMS AND BARRELS	4 134	.1
5044120	POULTRY	29 825	1.0	5084910	ABRASIVES, ABRASIVE MATERIALS	12 770	.4
5045100	CONFECTIONERY	24 762	.8	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	5 941	.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	22 608	.7	5084930	MECHANICAL RUBBER GOODS	12 430	.4
5047100	MEATS, PROVISIONS	164 194	5.4	5084940	ROPE, CORDAGE, TWINE.	978	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	63 064	2.1	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	1 859	.1
5049200	BAKERY PRODUCTS	11 793	.4	5084960	PRINTING AND DUPLICATING INKS	122	(Z)
5049300	CANNED, BOTTLED FOODS	37 072	1.2	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	56 783	1.9
5049410	COFFEE.	5 547	.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	7 909	.3
5049420	TEA	740	(Z)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	3 311	.1
5049500	FROZEN FOODS.	34 772	1.1	5086100	DENTAL EQUIPMENT, SUPPLIES.	6 724	.2
5049610	SOFT DRINKS	7 825	.3	5086210	CHURCH EQUIPMENT, SUPPLIES.	503	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.). .	13	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	5 505	.2
5049910	SANDWICHES, SNACK ITEMS	129	(Z)				
5049920	FLOUR, RELATED PRODUCTS	7 188	.2	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	21 984	.7
5049930	SUGAR (REFINED)	6 639	.2	5086400	OPHTHALMIC PRODUCTS	3 447	.1
5049940	DRIED FRUITS.	676	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . .	6 044	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	32 899	1.1	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 895	.1
5049960	PEANUTS, ROASTED.	1 031	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	11 359	.4
5049970	NUTS (EDIBLE, UNSHELLED).	14	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	8 316	.3
5049980	MISCELLANEOUS FOOD PRODUCTS	11 035	.4	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	9 344	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	138	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	4 490	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	1 087	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	2 229	.1
5059100	HIDES, SKINS, PELTS	2 278	.1	5087910	TAILORS' SUPPLIES	90	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	62	(Z)				
5059910	PEANUTS, UNROASTED.	57	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	184	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	95	(Z)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 006	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	105	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	722	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	82 408	2.7	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. .	1 924	.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	547	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	3 439	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	87 946	2.9	5088910	RAILROAD TRANSPORTATION EQUIPMENT	10	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	7 645	.2	5091111	COAL (BITUMINOUS AND ANTHRACITE)	5 361	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 782	.4	5091112	COKE.	195	(Z)
5064140	ROOM AIR CONDITIONERS	3 504	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	21 584	.7
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	22 194	.7	5091212	IRON AND STEEL PRODUCTS (FLAT).	129 111	4.2
5072210	HARDWARE.	39 181	1.3	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	13 990	.5
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	62	(Z)	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	58 276	1.9
5072230	PAINTERS' SUPPLIES.	1 474	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
G. Detroit, Mich., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	DETROIT, MICH. (CONTINUED)				DETROIT, MICH. (CONTINUED)		
5091215	CAST IRON—SOIL PIPE, TUBING	1 505	(Z)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	12 985	.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	26 052	.8	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 479	.1
5091217	OTHER CARBON STEEL PRODUCTS	11 692	.4	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	78	(Z)
5091218	ALLOY STEEL	32 623	1.1	5099321	FERTILIZER, FERTILIZER MATERIALS	2 373	.1
5091219	STAINLESS STEEL	41 818	1.4	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 390	.2
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	8	(Z)	5099330	SEEDS	1 079	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	9 802	.3	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	8	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	24 268	.8	5099410	PRECIOUS STONES (CUT) AND METALS	1 800	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	9 999	.3	5099420	JEWELRY, SILVERWARE, TROPHIES	11 192	.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY	65 791	2.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 458	.2
5093122	UNPREPARED IRON, STEEL SCRAP	14 952	.5	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	6 885	.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	1 078	(Z)	5099611	PETROLEUM PRODUCTS	7 385	.2
5093211	ALUMINUM SCRAP	5 690	.2	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	11 447	.4
5093212	SCRAP COPPER, COPPER BASE ALLOY	13 148	.4	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 616	.1
5093213	SCRAP LEAD	4 888	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	186	(Z)
5093214	ZINC SCRAP	1 238	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	21 464	.7
5093215	OTHER NONFERROUS METALLIC SCRAP	4 276	.1	5099660	OTHER TEXTILE PRODUCTS	15 697	.5
5093220	WASTE PAPER	11 553	.4	5099670	FOOD, BEVERAGE BASIC MATERIALS	580	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	13 714	.4	5099680	WALLPAPER	1 997	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	6 009	.2	5099691	LUGGAGE, SADDLERY, HARNESS	341	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	98 886	3.2	5099692	INDUSTRIAL YARNS	327	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	87 837	2.9	5099693	SMOKERS' SUPPLIES AND PIPES	716	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	119 226	3.9	5099694	LEATHER	1 176	(Z)
5095212	WINES	9 358	.3	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	4	(Z)
5096111	PRINTING AND WRITING PAPERS	35 525	1.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 451	.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	2 142	.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	2 458	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	26 124	.9		OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	24 301	.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 507	.3				
5096213	PAPERBOARD, BOXBOARD	502	(Z)				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	17 380	.6				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 004	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 656	.1				
5097110	HOUSEHOLD FURNITURE	5 479	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 107	.2				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	1 450	(Z)				
5097221	CURTAINS, DRAPERIES	1 720	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 689	.3				
5097223	SHADES, VENETIAN BLINDS	204	(Z)				
5097230	FLOOR COVERINGS	29 135	.9				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 449	.1				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	17 862	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	59 787	1.9				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	24 863	.8				
5098141	SHINGLES	61	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	15 331	.5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	10 742	.4				
5098144	VENEER, OTHER WOOD PRODUCTS	3 738	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	16 620	.5				
5098212	CEMENT, LIME, PLASTER, STUCCO	11 132	.4				
5098213	SAND, GRAVEL, CRUSHED STONE	10 465	.3				
5098220	GLASS (FLAT, BRICK, ETC.)	7 965	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	25 779	.8				
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 876	.1				
5098291	WALLBOARD AND HARDBOARD	4 579	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 165	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 050	.1				
5098294	READY OR TRANSIT MIXED CONCRETE,	942	(Z)				
5098295	PLASTIC BUILDING MATERIALS	2 331	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	1 095	(Z)				
5098297	ADHESIVES, MASTICS	611	(Z)				
5098299	OTHER BUILDING MATERIALS	12 918	.4				
5099110	PHOTOGRAPHIC GOODS	11 368	.4				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	7 610	.2				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	16 657	.5				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	2 258	.1				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	471	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	1 493	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

H. Minneapolis-St. Paul, Minn., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MINNEAPOLIS-ST. PAUL, MINN.				MINNEAPOLIS-ST. PAUL, MINN.		
	TOTAL	2 705 547	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	2 446 572	90.4	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	39 648	1.5
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 705 547	100.0	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	4 117	.2
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	4 162	.2	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	4 576	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	20 912	.8	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,		
5013110	AUTOMOTIVE GLASS.	699	(Z)		PARTS (INC. REFRIGERANTS).	2 082	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES			5081100	OFFICE MACHINES AND EQUIPMENT.	2 871	.1
	(EXC. TIRES AND TUBES).	81 306	3.0	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	11 785	.4
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	2 767	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	1 441	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	2 429	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	3 564	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	4 166	.2	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	13	(Z)
5014100	TIRES AND TUBES, NEW.	21 989	.8	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	1 669	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	21 741	.8	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	4 102	.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	36 340	1.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	33 109	1.2
5022230	TOILET SOAPS.	2 119	.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	8 051	.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	15 033	.6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	13 725	.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	18 726	.7	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	8 064	.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	11 405	.4	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	13 142	.5
5032100	YARD OR PIECE GOODS	8 330	.3	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	1 424	.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	4 428	.2	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	1 279	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	1 528	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	680	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	21 894	.8	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	7 085	.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	24 490	.9	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 696	.1
5035320	FUR CLOTHING.	745	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	8 375	.3
5035330	FURS, RAW AND DRESSED	44	(Z)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	5 349	.2
5035340	MILLINERY, MILLINERY SUPPLIES	771	(Z)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	4 732	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	3 151	.1	5084500	RECONDITIONED DRUMS AND BARRELS	4 031	.1
5039100	SHOES, OTHER FOOTWEAR	7 404	.3	5084910	ABRASIVES, ABRASIVE MATERIALS	3 531	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	154 694	5.7	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	387	(Z)
5044110	EGGS (FRESH, STORAGE).	1 065	(Z)	5084930	MECHANICAL RUBBER GOODS	4 274	.2
5044120	POULTRY	7 010	.3	5084940	ROPE, CORDAGE, TWINE.	281	(Z)
5045100	CONFECTIONERY	19 365	.7	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	20	(Z)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	909	(Z)	5084960	PRINTING AND DUPLICATING INKS	51	(Z)
5047100	MEATS, PROVISIONS	98 159	3.6	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	19 467	.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	50 117	1.9	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	5 354	.2
5049200	BAKERY PRODUCTS	4 067	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	17 412	.6
5049300	CANNED, BOTTLED FOODS	32 475	1.2	5086100	DENTAL EQUIPMENT, SUPPLIES.	4 179	.2
5049410	COFFEE.	3 059	.1	5086210	CHURCH EQUIPMENT, SUPPLIES.	4 053	.1
5049420	TEA	459	(Z)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	748	.3
5049500	FROZEN FOODS.	49 432	1.8	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	20 511	.8
5049610	SOFT DRINKS	3 926	.1	5086400	OPHTHALMIC PRODUCTS	1 493	.1
5049620	BOTTLED DRINKING WATERS (MINRL, SPR, ETC.). .	1 494	.1	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	6 169	.2
5049910	SANDWICHES, SNACK ITEMS	163	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	4 288	.2
5049920	FLOUR, RELATED PRODUCTS	5 282	.2	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	6 073	.2
5049930	SUGAR (REFINED).	3 731	.1	5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 529	.1
5049940	DRIED FRUITS.	828	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	5 079	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	77 490	2.9	5087400	SHOE REPAIR AND RESOLE MATERIALS.	1 698	.1
5049960	PEANUTS, ROASTED.	227	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 652	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	5 617	.2	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	727	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	296 755	11.0	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 845	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	3 744	.1	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	174	(Z)
5059100	HIDES, SKINS, PELTS	1 328	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	6 816	.3
5059910	PEANUTS, UNROASTED.	18	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	3 930	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	19	(Z)	5091111	COAL (BITUMINOUS AND ANTHRACITE).	6 665	.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	48 131	1.8	5091112	COKE.	345	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 837	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . .	292	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	70 413	2.6	5091212	IRON AND STEEL PRODUCTS (FLAT).	15 913	.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	5 537	.2	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	4 693	.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	23 096	.9	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	17 601	.7
5064140	ROOM AIR CONDITIONERS	3 562	.1	5091215	CAST IRON-SOIL PIPE, TUBING	983	(Z)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	26 435	1.0	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	6 197	.2
5072210	HARDWARE.	53 486	2.0	5091217	OTHER CARBON STEEL PRODUCTS	1 596	.1
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	2	(Z)	5091218	ALLOY STEEL	908	(Z)
5072230	PAINTERS' SUPPLIES.	2 479	.1	5091219	STAINLESS STEEL	10 704	.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	10 843	.4	5091312	OTHER COPPER AND BRASS MILL PRODUCTS. . . .	7 531	.3
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	330	(Z)				
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). .	8 117	.3				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

H. Minneapolis-St. Paul, Minn., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MINNEAPOLIS-ST. PAUL, MINN.				MINNEAPOLIS-ST. PAUL, MINN.		
	(CONTINUED)				(CONTINUED)		
5091313	ALUMINUM SHAPES, FORMS, ETC.	6 315	.2	5099330	SEEDS	21 692	.8
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	475	(Z)	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 047	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	14 274	.5	5099410	PRECIOUS STONES (CUT) AND METALS	1 659	.1
5093122	UNPREPARED IRON, STEEL SCRAP	2 067	.1	5099420	JEWELRY, SILVERWARE, TROPHIES	11 064	.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	464	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	4 590	.2
5093211	ALUMINUM SCRAP	1 574	.1	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 515	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	4 260	.2	5099611	PETROLEUM PRODUCTS	87 126	3.2
5093213	SCRAP LEAD	1 494	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 637	.1
5093214	ZINC SCRAP	174	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 813	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	1 147	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	13 370	.5
5093220	WASTE PAPER	993	(Z)	5099660	OTHER TEXTILE PRODUCTS	1 127	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	1 611	.1	5099670	FOOD, BEVERAGE BASIC MATERIALS	3 878	.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	65	(Z)	5099680	WALLPAPER	1 091	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	49 842	1.8	5099691	LUGGAGE, SADDLERY, HARNESS	870	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	31 652	1.2	5099693	SMOKERS' SUPPLIES AND PIPES	375	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	101 713	3.8	5099694	LEATHER	2 259	.1
5095212	WINES	5 215	.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	14 790	.5
5096111	PRINTING AND WRITING PAPERS	26 694	1.0	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	211	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	647	(Z)	5099800	COMMODITY CREDIT CORPORATION	3 568	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	22 429	.8	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	16 083	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 241	.3				
5096213	PAPERBOARD, BOXBOARD	1 099	(Z)				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 974	.4				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	95	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	3 723	.1				
5097110	HOUSEHOLD FURNITURE	15 148	.6				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	11 265	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 994	.1				
5097221	CURTAINS, DRAPERIES	1 240	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 908	.3				
5097223	SHADES, VENETIAN BLINDS	143	(Z)				
5097230	FLOOR COVERINGS	27 165	1.0				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	3 150	.1				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	27 298	1.0				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	55 961	2.1				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	19 466	.7				
5098141	SHINGLES	388	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	21 105	.8				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 039	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	40	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 881	.1				
5098212	CEMENT, LIME, PLASTER, STUCCO	558	(Z)				
5098213	SAND, GRAVEL, CRUSHED STONE	525	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	5 165	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 627	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	12 822	.5				
5098291	WALLBOARD AND HARDBOARD	5 173	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 987	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 300	(Z)				
5098295	PLASTIC BUILDING MATERIALS	2 152	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	881	(Z)				
5098297	ADHESIVES, MASTICS	693	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	909	(Z)				
5098299	OTHER BUILDING MATERIALS	10 288	.4				
5099110	PHOTOGRAPHIC GOODS	9 107	.3				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	30 301	1.1				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	27 140	1.0				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	368	(Z)				
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	107	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	421	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	2 907	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	8 527	.3				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	12 644	.5				
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	52 227	1.9				
5099321	FERTILIZER, FERTILIZER MATERIALS	23 214	.9				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 271	.2				

Standard Notes — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

I. St. Louis, Mo.-Ill., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	ST. LOUIS, MO.-ILL.				ST. LOUIS, MO.-ILL.		
	TOTAL	2 220 791	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 936 973	87.2	5072210	HARDWARE	25 077	1.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 220 791	100.0	5072230	PAINTERS' SUPPLIES	839	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	46 968	2.1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	8 398	.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	11 503	.5	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	232	(Z)
5013110	AUTOMOTIVE GLASS.	1 023	(Z)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	3 159	.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	80 812	3.6	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	29 368	1.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	3 685	.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	5 500	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	3 493	.2	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	6 397	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	4 222	.2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	3 135	.1
5014100	TIRES AND TUBES, NEW.	14 746	.7	5081100	OFFICE MACHINES AND EQUIPMENT	5 087	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	24 349	1.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	6 478	.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	31 661	1.4	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	2 158	.1
5022230	TOILET SOAPS.	1 235	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	6 512	.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	7 378	.3	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	534	(Z)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	26 416	1.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 836	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	661	(Z)	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	1 908	.1
5029130	OIL DRILLERS' MUD AND CHEMICALS	165	(Z)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	31 020	1.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	4 238	.2	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	4 603	.2
5032100	YARD OR PIECE GOODS	9 581	.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	26 140	1.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 799	.1	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	3 168	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	33	(Z)	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	14 364	.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	17 696	.8	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	317	(Z)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	20 285	.9	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. . . .	2 108	.1
5035320	FUR CLOTHING.	407	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	269	(Z)
5035330	FURS, RAW AND DRESSED	239	(Z)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	7 303	.3
5035340	MILLINERY, MILLINERY SUPPLIES	4 283	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	3 292	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	4 627	.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	4 812	.2
5039100	SHOES, OTHER FOOTWEAR	15 977	.7	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	5 492	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	17 832	.8	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . .	4 849	.2
5044110	EGGS (FRESH, STORAGE)	2 454	.1	5084500	RECONDITIONED DRUMS AND BARRELS	1 980	.1
5044120	POULTRY	16 975	.8	5084910	ABRASIVES, ABRASIVE MATERIALS	2 421	.1
5045100	CONFECTIONERY	12 994	.6	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	16	(Z)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	7 277	.3	5084930	MECHANICAL RUBBER GOODS	5 854	.3
5047100	MEATS, PROVISIONS	84 580	3.8	5084940	ROPE, CORDAGE, TWINE.	1 874	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	36 286	1.6	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . .	10 622	.5
5049200	BAKERY PRODUCTS	6 214	.3	5084960	PRINTING AND DUPLICATING INKS	360	(Z)
5049300	CANNED, BOTTLED FOODS	67 252	3.0	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	17 252	.8
5049410	COFFEE.	5 488	.2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	4 281	.2
5049420	TEA	362	(Z)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT..	7 103	.3
5049500	FROZEN FOODS.	20 581	.9	5086100	POULTRY EQUIPMENT (INC. TRACTORS).	3 742	.2
5049610	SOFT DRINKS	11 652	.5	5086210	DENTAL EQUIPMENT, SUPPLIES.	1 402	.1
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.).	481	(Z)	5086220	CHURCH EQUIPMENT, SUPPLIES.	5 882	.3
5049910	SANDWICHES, SNACK ITEMS	38	(Z)	5086300	SCHOOL EQUIPMENT, SUPPLIES.	14 610	.7
5049920	FLOUR, RELATED PRODUCTS	7 243	.3	5086400	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	1 340	.1
5049930	SUGAR (REFINED)	6 065	.3	5086500	OPHTHALMIC PRODUCTS	10 053	.5
5049940	DRIED FRUITS.	472	(Z)	5087100	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPTHALMIC) AND LABORATORY EQUIPMENT . . .	4 503	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	44 412	2.0	5087200	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . .	4 460	.2
5049960	PEANUTS, ROASTED.	72	(Z)	5087300	CUSTODIAL (JANITORS') SUPPLIES.	4 289	.2
5049970	NUTS (EDIBLE, UNSHELLED).	3 218	.1	5087400	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES .	3 935	.2
5049980	MISCELLANEOUS FOOD PRODUCTS	1 110	(Z)	5087500	SHOE REPAIR AND RESOLE MATERIALS.	945	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS	12 039	.5	5087910	MUNICIPALITY SUPPLIES, EQUIPMENT.	264	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	141 408	6.4	5087920	TAILORS' SUPPLIES	1 748	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	23 265	1.0	5087930	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	258	(Z)
5059100	HIDES, SKINS, PELTS	7 394	.3	5087940	UPHOLSTERERS' FABRICS, SUPPLIES.	957	(Z)
5059300	WOOL, MOHAIR (RAW, TOTS, NOILS)	247	(Z)	5088100	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	14 687	.7
5059910	PEANUTS, UNROASTED.	69	(Z)	5088200	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. .	2 149	.1
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.).	17	(Z)	5088910	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	583	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES). .	603	(Z)	5091111	RAILROAD TRANSPORTATION EQUIPMENT	720	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	50 202	2.3	5091112	COAL (BITUMINOUS AND ANTHRACITE).	6 510	.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	611	(Z)	5091211	COKE.	1 733	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	60 895	2.7	5091212	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . .	12 513	.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	3 375	.2	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 578	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 169	.4	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	10 151	.5
5064140	ROOM AIR CONDITIONERS	7 293	.3				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	12 079	.5				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
 Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

I. St. Louis, Mo.-Ill., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	ST. LOUIS, MO.-ILL.				ST. LOUIS, MO.-ILL.		
	(CONTINUED)				(CONTINUED)		
5091215	CAST IRON-SOIL PIPE, TUBING	522	(Z)	5099194	OTHER RECREATION, HOBBY GOODS	1 111	.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 934	.7	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	9 725	.4
5091217	OTHER CARBON STEEL PRODUCTS	2 709	.1	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	6 007	.3
5091218	ALLOY STEEL	3 892	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	6 128	.3
5091219	STAINLESS STEEL	9 326	.4	5099321	FERTILIZER, FERTILIZER MATERIALS	332	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	5 105	.2	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 347	.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	30 146	1.4	5099330	SEEDS	6 477	.3
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	3 323	.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 046	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	30 986	1.4	5099410	PRECIOUS STONES (CUT) AND METALS	2 432	.1
5093122	UNPREPARED IRON, STEEL SCRAP	4 028	.2	5099420	JEWELRY, SILVERWARE, TROPHIES	12 459	.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	1 042	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 884	.2
5093211	ALUMINUM SCRAP	3 732	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	4 782	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	10 660	.5	5099611	PETROLEUM PRODUCTS	32 483	1.5
5093213	SCRAP LEAD	1 956	.1	5099612	CRUDE OIL	24	(Z)
5093214	ZINC SCRAP	1 202	.1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	4 323	.2
5093215	OTHER NONFERROUS METALLIC SCRAP	2 597	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	5 175	.2
5093220	WASTE PAPER	5 042	.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	18 215	.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	11 063	.5	5099660	OTHER TEXTILE PRODUCTS	7 571	.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 224	.2	5099670	FOOD, BEVERAGE BASIC MATERIALS	28 743	1.3
5094110	CIGARETTES, CIGARS, TOBACCO	82 604	3.7	5099680	WALLPAPER	86	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	28 032	1.3	5099691	LUGGAGE, SADDLERY, HARNESS	213	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	58 218	2.6	5099693	SMOKERS' SUPPLIES AND PIPES	499	(Z)
5095212	WINES	9 482	.4	5099694	LEATHER	409	(Z)
5096111	PRINTING AND WRITING PAPERS	29 804	1.3	5099699	MISCELLANEOUS LINES OF MERCHANDISE	7 249	.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	245	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	625	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	18 549	.8	5099800	COMMODITY CREDIT CORPORATION	235	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 826	.6	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	30 517	1.4
5096213	PAPERBOARD, BOXBOARD	4 927	.2				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	8 445	.4				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	825	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	6 747	.3				
5097110	HOUSEHOLD FURNITURE	7 045	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	7 946	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 646	.1				
5097221	CURTAINS, DRAPERIES	4 785	.2				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 885	.3				
5097223	SHADES, VENETIAN BLINDS	7	(Z)				
5097230	FLOOR COVERINGS	29 645	1.3				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	279	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 068	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	30 763	1.4				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	7 888	.4				
5098141	SHINGLES	52	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	16 925	.8				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 155	.4				
5098144	VENEER, OTHER WOOD PRODUCTS	104	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	5 689	.3				
5098212	CEMENT, LIME, PLASTER, STUCCO	1 954	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	1 232	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	4 984	.2				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	13 543	.6				
5098232	INSULATION MATERIALS AND INSULATION BOARD	4 990	.2				
5098291	WALLBOARD AND HARDBOARD	3 225	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 140	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 018	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	179	(Z)				
5098295	PLASTIC BUILDING MATERIALS	474	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	709	(Z)				
5098297	ADHESIVES, MASTICS	234	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 626	.1				
5098299	OTHER BUILDING MATERIALS	4 012	.2				
5099110	PHOTOGRAPHIC GOODS	4 276	.2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	33 085	1.5				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	6 652	.3				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	5	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	355	(Z)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
J. Houston, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commod- ity line code	Broad commodity line	Sales		Commod- ity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	HOUSTON, TEX.				HOUSTON, TEX.		
	TOTAL	2 150 285	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 918 530	89.2	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	110	(Z)
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 150 285	100.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	296	(Z)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	16 441	.8	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	26 385	1.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	800	(Z)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	6 626	.3
5013110	AUTOMOTIVE GLASS	57	(Z)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	4 955	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	64 064	3.0	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 093	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES . .	1 768	.1	5081100	OFFICE MACHINES AND EQUIPMENT	1 764	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.)	2 672	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . . .	1 562	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT	2 339	.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	808	(Z)
5014100	TIRES AND TUBES, NEW	9 841	.5	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	4 899	.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	15 317	.7	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	250	(Z)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	23 929	1.1	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	514	(Z)
5022230	TOILET SOAPS	2 485	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	9 625	.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	4 734	.2	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	29 747	1.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 338	1.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	4 123	.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER . .	313	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	24 744	1.2
5029130	OIL DRILLERS' MUD AND CHEMICALS	28 560	1.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	2 229	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	7 590	.4	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	8 383	.4
5032100	YARD OR PIECE GOODS	2 996	.1	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT . .	62 347	2.9
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 191	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	437	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	1 092	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	850	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	2 939	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 700	.4
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	3 381	.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT . .	3 108	.1
5035340	MILLINERY, MILLINERY SUPPLIES	3	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	8 233	.4
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . . .	1 299	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	22 111	1.0
5039100	SHOES, OTHER FOOTWEAR	582	(Z)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	8 833	.4
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	12 980	.6	5084500	RECONDITIONED DRUMS AND BARRELS	847	(Z)
5044110	EGGS (FRESH, STORAGE)	4 036	.2	5084910	ABRASIVES, ABRASIVE MATERIALS	3 020	.1
5044120	POULTRY	6 579	.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	562	(Z)
5045100	CONFECTIONERY	10 745	.5	5084930	MECHANICAL RUBBER GOODS	2 833	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	4 525	.2	5084940	ROPE, CORDAGE, TWINE	1 883	.1
5047100	MEATS, PROVISIONS	50 932	2.4	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.)	90	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	27 625	1.3	5084960	PRINTING AND DUPLICATING INKS	260	(Z)
5049200	BAKERY PRODUCTS	3 267	.2	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	26 762	1.2
5049300	CANNED, BOTTLED FOODS	84 199	3.9	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 406	.2
5049410	COFFEE	17 776	.8	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	3 893	.2
5049420	TEA	3 419	.2	5086100	DENTAL EQUIPMENT, SUPPLIES	3 429	.2
5049500	FROZEN FOODS	22 402	1.0	5086210	CHURCH EQUIPMENT, SUPPLIES	214	(Z)
5049610	SOFT DRINKS	1 365	.1	5086220	SCHOOL EQUIPMENT, SUPPLIES	3 971	.2
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.) . .	195	(Z)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	11 652	.5
5049910	SANDWICHES, SNACK ITEMS	573	(Z)	5086400	OPHTHALMIC PRODUCTS	692	(Z)
5049920	FLOUR, RELATED PRODUCTS	4 997	.2	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	10 139	.5
5049930	SUGAR (REFINED)	6 910	.3	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 508	.1
5049940	DRIED FRUITS	1 748	.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	3 674	.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	51 129	2.4	5087200	CUSTODIAL (JANITORS') SUPPLIES	3 303	.2
5049960	PEANUTS, ROASTED	143	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5 191	.2
5049970	NUTS (EDIBLE, UNSHELLED)	10	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS	732	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	1 231	.1	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 306	.1
5051100	COTTON (RAW), INCLUDING LINTERS	124 110	5.8	5087910	TAILORS' SUPPLIES	12	(Z)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	8 763	.4	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 875	.1
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	15 753	.7	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . .	67	(Z)
5059100	HIDES, SKINS, PELTS	8 012	.4	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . . .	11 116	.5
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	850	(Z)
5059910	PEANUTS, UNROASTED	4 569	.2	5091111	COAL (BITUMINOUS AND ANTHRACITE)	704	(Z)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	56	(Z)	5091112	COKE	431	(Z)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	53 491	2.5	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	13 237	.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	5 609	.3	5091212	IRON AND STEEL PRODUCTS (FLAT)	31 502	1.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	39 392	1.8	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	19 868	.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 739	.1	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	69 512	3.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 447	.3	5091215	CAST IRON—SOIL PIPE, TUBING	2 823	.1
5064140	ROOM AIR CONDITIONERS	4 473	.2	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	91 959	4.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	15 418	.7	5091217	OTHER CARBON STEEL PRODUCTS	4 397	.2
5072210	HARDWARE	16 168	.8	5091218	ALLOY STEEL	6 448	.3
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) . .	4	(Z)				
5072230	PAINTERS' SUPPLIES	668	(Z)				
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	12 185	.6				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percent ages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

J. Houston, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	HOUSTON, TEX.				HOUSTON, TEX.		
	(CONTINUED)				(CONTINUED)		
5091219	STAINLESS STEEL	16 337	.8	5099321	FERTILIZER, FERTILIZER MATERIALS.	1 005	(Z)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	320	(Z)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 057	(Z)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	2 013	.1	5099330	SEEDS	2 363	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	4 853	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	159	(Z)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	4 538	.2	5099410	PRECIOUS STONES (CUT) AND METALS	1 693	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	26 442	1.2	5099420	JEWELRY, SILVERWARE, TROPHIES	3 048	.1
5093122	UNPREPARED IRON, STEEL SCRAP	2 461	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	917	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	179	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 031	(Z)
5093211	ALUMINUM SCRAP	1 186	.1	5099611	PETROLEUM PRODUCTS	14 386	.7
5093212	SCRAP COPPER, COPPER BASE ALLOY	3 616	.2	5099612	CRUDE OIL	169 841	7.9
5093213	SCRAP LEAD	596	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	2 009	.1
5093214	ZINC SCRAP	184	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	67	(Z)
5093215	OTHER NONFERROUS METALLIC SCRAP	3 983	.2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	28	(Z)
5093220	WASTE PAPER	1 815	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	4 865	.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	1 531	.1	5099660	OTHER TEXTILE PRODUCTS	9 037	.4
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	826	(Z)	5099670	FOOD, BEVERAGE BASIC MATERIALS	111	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	44 192	2.1	5099680	WALLPAPER	477	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	42 463	2.0	5099691	LUGGAGE, SADDLERY, HARNESS	849	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	51 875	2.4	5099693	SMOKERS' SUPPLIES AND PIPES	814	(Z)
5095212	WINES	9 156	.4	5099694	LEATHER	60	(Z)
5096111	PRINTING AND WRITING PAPERS	10 734	.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 902	.3
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	360	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	59	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	7 754	.4	5099800	COMMODITY CREDIT CORPORATION	107	(Z)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 989	.4	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	13 744	.6
5096213	PAPERBOARD, BOXBOARD	1 118	.1				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	7 571	.4				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	126	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	183	(Z)				
5097110	HOUSEHOLD FURNITURE	6 563	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 984	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 294	.1				
5097221	CURTAINS, DRAPERIES	373	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 635	.1				
5097223	SHADES, VENETIAN BLINDS	282	(Z)				
5097230	FLOOR COVERINGS	22 340	1.0				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	32	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 392	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	35 767	1.7				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	10 641	.5				
5098141	SHINGLES	2 849	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	19 317	.9				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOULDING, ETC.)	5 146	.2				
5098144	VENEER, OTHER WOOD PRODUCTS	1 193	.1				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	10 800	.5				
5098212	CEMENT, LIME, PLASTER, STUCCO	1 659	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	905	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	5 659	.3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 213	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 648	.1				
5098291	WALLBOARD AND HARDBOARD	3 289	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	151	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	326	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	25	(Z)				
5098295	PLASTIC BUILDING MATERIALS	326	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	278	(Z)				
5098297	ADHESIVES, PASTICS	287	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 123	.1				
5098299	OTHER BUILDING MATERIALS	17 923	.8				
5099110	PHOTOGRAPHIC GOODS	2 218	.1				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	13 640	.6				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	5 463	.3				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	838	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	2 263	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	5 684	.3				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 697	.3				
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	6 765	.3				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

K. Kansas City, Mo.-Kans., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales		
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total	
	KANSAS CITY, MO.-KANS.				KANSAS CITY, MO.-KANS.			
	TOTAL	2 108 292	100.0		(CONTINUED)			
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 950 091	92.5	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	22 032	1.0	
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 108 292	100.0	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT..	6 789	.3	
				5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	3 044	.1	
				5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	3 007	.1	
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	14 969	.7	5081100	OFFICE MACHINES AND EQUIPMENT	4 645	.2	
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	9 911	.5	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. . .	3 829	.2	
5013110	AUTOMOTIVE GLASS.	1 013	(2)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . . .	1 309	.1	
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	52 303	2.5	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	6 320	.3	
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. . .	1 452	.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	76	(2)	
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	2 694	.1	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	4 526	.2	
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	882	(2)					
5014100	TIRES AND TUBES, NEW.	18 920	.9	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	1 428	.1	
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	20 829	1.0	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	32 950	1.6	
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	19 099	.9	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 091	.2	
				5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	16 014	.8	
5022230	TOILET SOAPS.	3 896	.2	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	814	(2)	
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	5 102	.2	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	5 712	.3	
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	16 916	.8	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. . .	197	(2)	
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. . .	8	(2)	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	4 927	.2	
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. . .	1 258	.1	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	1 408	.1	
5032100	YARD OR PIECE GOODS.	12 526	.6	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	2 393	.1	
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	3 323	.2					
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	22	(2)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT. . .	7 189	.3	
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). . .	15 037	.7	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	5 653	.3	
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	13 755	.7	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	5 293	.3	
				5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	5 522	.3	
5035320	FUR CLOTHING.	176	(2)	5084500	RECONDITIONED DRUMS AND BARRELS.	1 294	.1	
5035340	MILLINERY, MILLINERY SUPPLIES.	101	(2)	5084910	ABRASIVES, ABRASIVE MATERIALS.	1 249	.1	
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . . .	1 100	.1	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	207	(2)	
5039100	SHOES, OTHER FOOTWEAR.	2 210	.1	5084930	MECHANICAL RUBBER GOODS.	1 846	.1	
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	11 375	.5	5084940	ROPE, CORDAGE, TWINE.	1 268	.1	
5044110	EGGS (FRESH, STORAGE).	9 093	.4	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . . .	39	(2)	
5044120	POULTRY.	4 015	.2	5084960	PRINTING AND DUPLICATING INKS.	468	(2)	
5045100	CONFECTIONERY.	7 322	.3	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	17 184	.8	
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	869	(2)	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . . .	7 255	.3	
5047100	MEATS, PROVISIONS.	24 326	1.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	16 795	.8	
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	44 605	2.1	5086100	DENTAL EQUIPMENT, SUPPLIES.	4 174	.2	
5049200	BAKERY PRODUCTS.	709	(2)	5086210	CHURCH EQUIPMENT, SUPPLIES.	33	(2)	
5049300	CANNED, BOTTLED FOODS.	31 702	1.5	5086220	SCHOOL EQUIPMENT, SUPPLIES.	6 821	.3	
5049410	COFFEE.	7 906	.4	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	9 638	.5	
5049420	TEA.	1 518	.1	(2)	5086400	OPHTHALMIC PRODUCTS.	5 585	.3
5049500	FROZEN FOODS.	14 907	.7	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	4 420	.2	
5049610	SOFT DRINKS.	202	(2)					
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.). .	7	(2)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	1 248	.1	
5049910	SANDWICHES, SNACK ITEMS.	130	(2)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. . . .	5 523	.3	
5049920	FLOUR, RELATED PRODUCTS.	3 291	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 390	.2	
5049930	SUGAR (REFINED).	4 013	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. . .	2 127	.1	
5049940	DRIED FRUITS.	893	(2)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	310	(2)	
5049950	GROCERIES, EXCEPT AS SPECIFIED.	17 126	.8	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	679	(2)	
5049960	PEANUTS, ROASTED.	93	(2)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . . .	226	(2)	
5049980	MISCELLANEOUS FOOD PRODUCTS.	640	(2)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . . .	7 120	.3	
5051100	COTTON (RAW), INCLUDING LINTERS.	4 684	.2	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 212	.1	
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	543 137	25.8	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	139	(2)	
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	27 128	1.3	5091111	COAL (BITUMINOUS AND ANTHRACITE).	458	(2)	
5059100	HIDES, SKINS, PELTS.	4 310	.2	5091112	COKE.	112	(2)	
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS).	1 954	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED). . . .	9 482	.4	
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	34 068	1.6	5091212	IRON AND STEEL PRODUCTS (FLAT).	5 508	.3	
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	350	(2)	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	7 170	.3	
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	38 785	1.8	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	8 637	.4	
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	3 868	.2	5091215	CAST IRON-SOIL PIPE, TUBING.	3 917	.2	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	6 479	.3	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	8 222	.4	
5064140	ROOM AIR CONDITIONERS.	4 879	.2	(2)	5091217	OTHER CARBON STEEL PRODUCTS.	43	(2)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	12 942	.6	5091218	ALLOY STEEL.	86	(2)	
5072210	HARDWARE.	24 623	1.2	5091219	STAINLESS STEEL.	2 461	.1	
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). .	378	(2)	5091312	OTHER COPPER AND BRASS MILL PRODUCTS.	847	(2)	
5072230	PAINTERS' SUPPLIES.	164	(2)	5091313	ALUMINUM SHAPES, FORMS, ETC.. . . .	4 310	.2	
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	7 274	.3					
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	115	(2)					
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). .	3 092	.1					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent. Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

K. Kansas City, Mo.-Kans., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	KANSAS CITY, MO.-KANS.				KANSAS CITY, MO.-KANS.		
	(CONTINUED)				(CONTINUED)		
5091314	NONFERROUS METALS (EXC. ALUMINUM; COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	256	(Z)	5099330	SEEDS	20 270	1.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	10 633	.5	5099410	PRECIOUS STONES (CUT) AND METALS	3 590	.2
5093122	UNPREPARED IRON; STEEL SCRAP	947	(Z)	5099420	JEWELRY, SILVERWARE, TROPHIES	9 871	.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . . .	126	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 203	.2
5093211	ALUMINUM SCRAP	528	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . .	4 309	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	1 638	.1	5099611	PETROLEUM PRODUCTS	124 049	5.9
5093213	SCRAP LEAD	487	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. .	1 099	.1
5093214	ZINC SCRAP	93	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. .	1 397	.1
5093215	OTHER NONFERROUS METALLIC SCRAP	72	(Z)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	25	(Z)
5093220	WASTE PAPER	3 262	.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	3 160	.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. . .	982	(Z)	5099660	OTHER TEXTILE PRODUCTS	226	(Z)
5093290	OTHER WASTE MATERIALS; SCRAP (RUBBER, BONES, GLASS, ETC.)	862	(Z)	5099670	FOOD, BEVERAGE BASIC MATERIALS	3 572	.2
5094110	CIGARETTES, CIGARS, TOBACCO	39 334	1.9	5099680	WALLPAPER	882	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	22 054	1.0	5099691	LUGGAGE, SADDLERY, HARNESS	525	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	30 494	1.4	5099693	SMOKERS' SUPPLIES AND PIPES	1 985	.1
5095212	WINES	5 717	.3	5099694	LEATHER	107	(Z)
5096111	PRINTING AND WRITING PAPERS	18 093	.9	5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 555	.4
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . . .	288	(Z)	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS .	59	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	11 052	.5	5099800	COMMODITY CREDIT CORPORATION	4 948	.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 070	.3	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	8 735	.4
5096213	PAPERBOARD, BOXBOARD	1 081	.1				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	7 451	.4				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 542	.1				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	2 031	.1				
5097110	HOUSEHOLD FURNITURE	6 727	.3				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE . . .	6 063	.3				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 892	.1				
5097221	CURTAINS, DRAPERIES	1 479	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	6 847	.3				
5097223	SHADES, VENETIAN BLINDS	1 087	.1				
5097230	FLOOR COVERINGS	22 217	1.1				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	345	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 557	.5				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	26 573	1.3				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	8 830	.4				
5098141	SHINGLES	672	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 140	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 269	.2				
5098144	VEENEER, OTHER WOOD PRODUCTS	92	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	1 652	.1				
5098212	CEMENT, LIME, PLASTER, STUCCO	211	(Z)				
5098213	SAND, GRAVEL, CRUSHED STONE	67	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.)	1 448	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 107	.5				
5098232	INSULATION MATERIALS AND INSULATION BOARD .	2 203	.1				
5098291	WALLBOARD AND HARDBOARD	4 810	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 973	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	282	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE	1 105	.1				
5098295	PLASTIC BUILDING MATERIALS	860	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	88	(Z)				
5098297	ADHESIVES, MASTICS	503	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 931	.1				
5098299	OTHER BUILDING MATERIALS	1 826	.1				
5099110	PHOTOGRAPHIC GOODS	3 615	.2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	11 256	.5				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	6 270	.3				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES .	37	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC) . .	256	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	1 650	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	4 570	.2				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	42 419	2.0				
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	41 201	2.0				
5099321	FERTILIZER, FERTILIZER MATERIALS	58 629	2.8				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	7 728	.4				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
L. Dallas, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	DALLAS, TEX.				DALLAS, TEX.		
	TOTAL	2 064 557	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 831 732	88.7	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	14 393	.7
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	2 064 557	100.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	270	(2)
				5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	557	(2)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	18 748	.9	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	23 273	1.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	11 004	.5	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	8 447	.4
5013110	AUTOMOTIVE GLASS.	2	(2)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	4 840	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	91 326	4.4	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	5 837	.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	5 480	.3	5081100	OFFICE MACHINES AND EQUIPMENT	5 156	.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	2 934	.1	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	1 461	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	667	(2)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	2 488	.1
5014100	TIRES AND TUBES, NEW.	6 675	.3	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	2 122	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	15 477	.7	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	38	(2)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES.	18 566	.9	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 989	.1
5022230	TOILET SOAPS.	1 268	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	3 898	.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	4 641	.2	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	29 758	1.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	15 725	.8	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. . . .	3 665	.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	1 005	(2)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	22 747	1.1
5029130	OIL DRILLERS' MUD AND CHEMICALS.	41	(2)	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	5 479	.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. .	6 474	.3	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	10 378	.5
5032100	YARD OR PIECE GOODS.	9 307	.5	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	9 600	.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	8 128	.4	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 898	.1
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS. .	485	(2)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	3 942	.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	8 134	.4	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	5 012	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	17 370	.8	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	6 927	.3
5035320	FUR CLOTHING.	1 220	.1	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	8 732	.4
5035330	FURS, RAW AND DRESSED.	104	(2)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	11 637	.6
5035340	MILLINERY, MILLINERY SUPPLIES.	922	(2)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	4 617	.2
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	5 550	.3	5084500	RECONDITIONED DRUMS AND BARRELS.	659	(2)
5039100	SHOES, OTHER FOOTWEAR.	7 981	.4	5084910	ABRASIVES, ABRASIVE MATERIALS.	1 247	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	22 054	1.1	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	638	(2)
5044110	EGGS (FRESH, STORAGE)	3 809	.2	5084930	MECHANICAL RUBBER GOODS.	2 621	.1
5044120	POULTRY.	11 449	.6	5084940	ROPE, CORDAGE, TWINE.	952	(2)
5045100	CONFECTIONERY.	10 544	.5	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	340	(2)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 630	.1	5084960	PRINTING AND DUPLICATING INKS.	72	(2)
5047100	MEATS, PROVISIONS.	52 215	2.5	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES. . . .	16 927	.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	38 410	1.9	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . .	2 513	.1
5049200	BAKERY PRODUCTS.	3 647	.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	18 297	.9
5049300	CANNED, BOTTLED FOODS.	46 577	2.3	5086100	DENTAL EQUIPMENT, SUPPLIES.	2 040	.1
5049410	COFFEE.	10 335	.5	5086220	SCHOOL EQUIPMENT, SUPPLIES.	6 207	.3
5049420	TEA.	1 134	.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	13 014	.6
5049500	FROZEN FOODS.	19 766	1.0	5086400	OPHTHALMIC PRODUCTS.	6 115	.3
5049610	SOFT DRINKS.	129	(2)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	8 430	.4
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.) .	32	(2)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	3 287	.2
5049910	SANDWICHES, SNACK ITEMS.	36	(2)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES. .	3 492	.2
5049920	FLOUR, RELATED PRODUCTS.	4 212	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES.	20 344	1.0
5049930	SUGAR (REFINED)	4 253	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. .	10 355	.5
5049940	DRIED FRUITS.	866	(2)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	984	(2)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	21 013	1.0	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 080	.1
5049960	PEANUTS, ROASTED.	229	(2)	5087910	TAILORS' SUPPLIES.	25	(2)
5049970	NUTS (EDIBLE, UNSHELLED)	1 603	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	4 456	.2
5049980	MISCELLANEOUS FOOD PRODUCTS.	4 198	.2	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. .	25 570	1.2
5051100	COTTON (RAW), INCLUDING LINTERS.	403 937	19.6	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	4 602	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	13 490	.7	5088910	RAILROAD TRANSPORTATION EQUIPMENT.	70	(2)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	125	(2)	5091111	COAL (BITUMINOUS AND ANTHRACITE)	12	(2)
5059100	HIDES, SKINS, PELTS.	1 182	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	2 031	.1
5059910	PEANUTS, UNROASTED.	2 131	.1	5091212	IRON AND STEEL PRODUCTS (FLAT)	13 280	.6
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	369	(2)	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	5 843	.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	52 759	2.6	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	15 949	.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	14 040	.7	5091215	CAST IRON—SOIL PIPE, TUBING.	1 726	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	41 898	2.0	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 377	.7
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	2 482	.1	5091217	OTHER CARBON STEEL PRODUCTS.	645	(2)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	6 012	.3				
5064140	ROOM AIR CONDITIONERS.	3 517	.2				
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	18 019	.9				
5072210	HOUSEWARE.	26 094	1.3				
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	26	(2)				
5072230	PAINTERS' SUPPLIES.	1 701	.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

¹Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
L. Dallas, Tex., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	DALLAS, TEX. (CONTINUED)				DALLAS, TEX. (CONTINUED)		
5091218	ALLOY STEEL	3 834	.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 768	.4
5091219	STAINLESS STEEL	6 006	.3				
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	10	(2)	5099321	FERTILIZER, FERTILIZER MATERIALS	2 725	.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	974	(2)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 680	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.	7 579	.4				
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	1 684	.1	5099330	SEEDS	3 292	.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	9 774	.5	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	13	(2)
5093122	UNPREPARED IRON, STEEL SCRAP	614	(2)	5099410	PRECIOUS STONES (CUT) AND METALS	605	(2)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	337	(2)	5099420	JEWELRY, SILVERWARE, TROPHIES	12 259	.6
5093211	ALUMINUM SCRAP	2 197	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 232	.3
				5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	2 603	.1
5093212	SCRAP COPPER, COPPER BASE ALLOY	5 111	.2	5099611	PETROLEUM PRODUCTS	23 661	1.1
5093213	SCRAP LEAD	753	(2)	5099612	CRUDE OIL	234	(2)
5093214	ZINC SCRAP	221	(2)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 410	.3
5093215	OTHER NONFERROUS METALLIC SCRAP	2 430	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	289	(2)
5093220	WASTE PAPER	2 318	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	108	(2)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	2 414	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	6 557	.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	494	(2)	5099660	OTHER TEXTILE PRODUCTS	2 166	.1
5094110	CIGARETTES, CIGARS, TOBACCO	57 362	2.8	5099670	FOOD, BEVERAGE BASIC MATERIALS	3 149	.2
5095110	BEER, FERMENTED MALT LIQUORS	30 677	1.5	5099680	WALLPAPER	820	(2)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	33 885	1.6	5099691	LUGGAGE, SADDLERY, HARNESS	2 312	.1
				5099692	INDUSTRIAL YARNS	11	(2)
5095212	WINES	7 906	.4	5099693	SMOKERS' SUPPLIES AND PIPES	1 057	.1
5096111	PRINTING AND WRITING PAPERS	19 157	.9	5099694	LEATHER	1 276	.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	32	(2)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 239	.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	8 883	.4	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	115	(2)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	5 806	.3	5099800	COMMODITY CREDIT CORPORATION	300	(2)
5096213	PAPERBOARD, BOXBOARD	525	(2)	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	19 533	.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 033	.4				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	334	(2)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	549	(2)				
5097110	HOUSEHOLD FURNITURE	7 415	.4				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	7 306	.4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 721	.1				
5097221	CURTAINS, DRAPERIES	1 281	.1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 484	.2				
5097223	SHADES, VENETIAN BLINDS	856	(2)				
5097230	FLOOR COVERINGS	26 741	1.3				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	357	(2)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	11 383	.6				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	29 333	1.4				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	9 461	.5				
5098141	SHINGLES	1 302	.1				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 018	.6				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 526	.3				
5098144	VEENEER, OTHER WOOD PRODUCTS	285	(2)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	4 970	.2				
5098212	CEMENT, LIME, PLASTER, STUCCO	2 555	.1				
5098213	SAND, GRAVEL, CRUSHED STONE	72	(2)				
5098220	GLASS (FLAT, BRICK, ETC.)	1 744	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 847	.6				
5098232	INSULATION MATERIALS AND INSULATION BOARD	3 016	.1				
5098291	WALLBOARD AND HARDBOARD	4 355	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 165	.1				
5098293	CONCRETE PRODUCTS, BUILDING STONE	376	(2)				
5098294	READY OR TRANSIT MIXED CONCRETE	1 039	.1				
5098295	PLASTIC BUILDING MATERIALS	2 051	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	398	(2)				
5098297	ADHESIVES, MASTICS	401	(2)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	73	(2)				
5098299	OTHER BUILDING MATERIALS	11 135	.5				
5099110	PHOTOGRAPHIC GOODS	9 991	.5				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	11 008	.5				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	11 356	.6				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	181	(2)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	2 658	.1				
5099194	OTHER RECREATION, HOBBY GOODS	824	(2)				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	8 048	.4				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 036	.1				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
M. Portland, Oreg.; Wash., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PORTLAND, OREG.—WASH.				PORTLAND, OREG.—WASH.		
	TOTAL	1 950 512	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 825 408	93.6	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . . .	2 556	.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	1 950 512	100.0	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	23 222	1.2
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	35 596	1.8	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	2 068	.1
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . .	17 706	.9	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	4 680	.2
5013110	AUTOMOTIVE GLASS.	898	(Z)	5077130	AIR CONDITIONING, REFRIGERATION EQPT. . .		
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	54 247	2.8	5081100	PARTS (INC. REFRIGERANTS)	395	(Z)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	2 578	.1	5081210	OFFICE MACHINES AND EQUIPMENT	1 364	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	1 643	.1	5081220	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	5 642	.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	1 270	.1	5081230	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	741	(Z)
5014100	TIRES AND TUBES, NEW.	8 243	.4	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	584	(Z)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	8 076	.4	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	267	(Z)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES.	23 689	1.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 155	.1
5022230	TOILET SOAPS.	1 091	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	1 923	.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	2 896	.1	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	32 269	1.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	11 395	.6	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	1 358	.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	46	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	14 441	.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	5 143	.3	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 801	.1
5032100	YARD OR PIECE GOODS	1 478	.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	3 001	.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 242	.1	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	548	(Z)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	420	(Z)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	279	(Z)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	4 132	.2	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	10 244	.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	2 449	.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	6 667	.3
5035340	MILLINERY, MILLINERY SUPPLIES	3	(Z)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	6 180	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	1 325	.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	8 443	.4
5039100	SHOES, OTHER FOOTWEAR	451	(Z)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	2 741	.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 709	.4	5084500	RECONDITIONED DRUMS AND BARRELS	371	(Z)
5044110	EGGS (FRESH, STORAGE)	818	(Z)	5084910	ABRASIVES, ABRASIVE MATERIALS	1 344	.1
5044120	POULTRY	6 675	.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	172	(Z)
5045100	CONFECTIONERY	11 097	.6	5084930	MECHANICAL RUBBER GOODS	2 227	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 242	.2	5084940	ROPE, CORDAGE, TWINE.	3 494	.2
5047100	MEATS, PROVISIONS	31 124	1.6	5084950	BOTTLETS, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	83	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	22 463	1.2	5084960	PRINTING AND DUPLICATING INKS	234	(Z)
5049200	BAKERY PRODUCTS	1 010	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	12 387	.6
5049300	CANNED, BOTTLED FOODS	28 521	1.5	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	4 234	.2
5049410	COFFEE.	6 937	.4	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. . .	18 663	1.0
5049420	TEA	511	(Z)	5086100	POULTRY EQUIPMENT (INC. TRACTORS)	4 301	.2
5049500	FROZEN FOODS.	16 836	.9	5086220	DENTAL EQUIPMENT, SUPPLIES.	4 745	.2
5049610	SOFT DRINKS	866	(Z)	5086300	SCHOOL EQUIPMENT, SUPPLIES.		
5049620	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.) .	54	(Z)	5086400	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	5 747	.3
5049910	SANDWICHES, SNACK ITEMS	552	(Z)	5086500	OPHTHALMIC PRODUCTS	4 022	.2
5049920	FLOUR, RELATED PRODUCTS	3 491	.2	5086600	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	364	(Z)
5049930	SUGAR (REFINED)	3 107	.2	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	390	(Z)
5049940	DRIED FRUITS.	862	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	2 249	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	20 755	1.1	5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 800	.1
5049960	PEANUTS, ROASTED.	211	(Z)	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	1 950	.1
5049970	NUTS (EDIBLE, UNSHELLED)	549	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	1 029	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	4 065	.2	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 900	.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	542 532	27.8	5087910	TAILORS' SUPPLIES	73	(Z)
5059100	HIDES, SKINS, PELTS	4 645	.2	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . .	1 327	.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	1 885	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 724	.1
5059910	PEANUTS, UNROASTED.	65	(Z)	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	190	(Z)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	20	(Z)	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	5 163	.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	71	(Z)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	4 469	.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	36 364	1.9	5091111	COAL (BITUMINOUS AND ANTHRACITE).	347	(Z)
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	4 709	.2	5091112	COKE.	222	(Z)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	41 630	2.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	19	(Z)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	1 728	.1	5091212	IRON AND STEEL PRODUCTS (FLAT).	8 312	.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 277	.5	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	6 768	.3
5064140	ROOM AIR CONDITIONERS	2 164	.1	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	18 969	1.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	5 006	.3	5091215	CAST IRON—SOIL PIPE, TUBING	472	(Z)
5072210	HARDWARE.	18 779	1.0	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	28 238	1.4
5072230	PAINTERS' SUPPLIES.	576	(Z)	5091217	OTHER CARBON STEEL PRODUCTS	460	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 821	.1	5091218	ALLOY STEEL	3 869	.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 490	.1	5091219	STAINLESS STEEL	1 615	.1

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
M. Portland, Oreg.-Wash., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	PORTLAND, OREG.-WASH. (CONTINUED)				PORTLAND, OREG.-WASH. (CONTINUED)		
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	464	(Z)	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 375	.2
5091313	ALUMINUM SHAPES, FORMS, ETC.	3 220	.2	5099410	PRECIOUS STONES (CUT) AND METALS	204	(Z)
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	246	(Z)	5099420	JEWELRY, SILVERWARE, TROPHIES	1 702	.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	7 662	.4	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 359	.1
5093122	UNPREPARED IRON, STEEL SCRAP	4 940	.3	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	801	(Z)
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	13	(Z)	5099611	PETROLEUM PRODUCTS	25 158	1.3
5093211	ALUMINUM SCRAP	542	(Z)	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	4 282	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	1 884	.1	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	27 440	1.4
5093213	SCRAP LEAD	172	(Z)	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	34	(Z)
5093214	ZINC SCRAP	56	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	3 815	.2
5093215	OTHER NONFERROUS METALLIC SCRAP	1 912	.1	5099660	OTHER TEXTILE PRODUCTS	839	(Z)
5093220	WASTE PAPER	562	(Z)	5099670	FOOD, BEVERAGE BASIC MATERIALS	648	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	566	(Z)	5099680	WALLPAPER	644	(Z)
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	30	(Z)	5099691	LUGGAGE, SADDLERY, HARNESS	341	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	26 905	1.4	5099693	SMOKERS' SUPPLIES AND PIPES	413	(Z)
5095110	BEER, FERMENTED MALT LIQUORS	16 029	.8	5099694	LEATHER	89	(Z)
5095212	WINES	4 484	.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 317	.4
5096111	PRINTING AND WRITING PAPERS	8 189	.4	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	32	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 635	.1	5099800	COMMODITY CREDIT CORPORATION	1 126	.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	11 840	.6	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	11 645	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	6 211	.3				
5096213	PAPERBOARD, BOXBOARD	282	(Z)				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 500	.5				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	55	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	401	(Z)				
5097110	HOUSEHOLD FURNITURE	4 319	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 178	.3				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	1 681	.1				
5097221	CURTAINS, DRAPERIES	752	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 814	.1				
5097223	SHADES, VENETIAN BLINDS	520	(Z)				
5097230	FLOOR COVERINGS	15 073	.8				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 404	.3				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	195 934	10.0				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	60 850	3.1				
5098141	SHINGLES	928	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	10 194	.5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	732	(Z)				
5098144	VENEER, OTHER WOOD PRODUCTS	16 966	.9				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	908	(Z)				
5098212	CEMENT, LIME, PLASTER, STUCCO	3 032	.2				
5098213	SAND, GRAVEL, CRUSHED STONE	1 079	.1				
5098220	GLASS (FLAT, BRICK, ETC.)	2 590	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	7 726	.4				
5098232	INSULATION MATERIALS AND INSULATION BOARD	1 467	.1				
5098291	WALLBOARD AND HARDBOARD	3 411	.2				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	593	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	346	(Z)				
5098295	PLASTIC BUILDING MATERIALS	662	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER	306	(Z)				
5098297	ADHESIVES, MASTICS	641	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	535	(Z)				
5098299	OTHER BUILDING MATERIALS	3 352	.2				
5099110	PHOTOGRAPHIC GOODS	1 603	.1				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	11 844	.6				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	9 988	.5				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	198	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	57	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	780	(Z)				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	9 678	.5				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	10 866	.6				
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	5 684	.3				
5099321	FERTILIZER, FERTILIZER MATERIALS	13 236	.7				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 842	.3				
5099330	SEEDS	12 951	.7				

Standard Notes: — Represents zero (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
N. Cleveland, Ohio, SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	CLEVELAND, OHIO				CLEVELAND, OHIO		
	TOTAL	1 910 698	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 629 374	85.3	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	5 531	.3
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	1 910 698	100.0	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	5 153	.3
				5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	2 471	.1
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	6 829	.4	5081100	OFFICE MACHINES AND EQUIPMENT	3 056	.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	8 234	.4	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	2 617	.1
5013110	AUTOMOTIVE GLASS.	186	(Z)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL). . .	905	(Z)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	126 552	6.6	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	4 863	.3
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	2 628	.1	5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	1	(Z)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	3 171	.2	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	2 153	.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	1 578	.1	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	2 886	.2
5014100	TIRES AND TUBES, NEW.	6 240	.3				
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	14 578	.8	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	28 163	1.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES.	17 996	.9	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	2 561	.1
5022230	TOILET SOAPS.	294	(Z)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	26 278	1.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . . .	6 909	.4	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	7 818	.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	23 017	1.2	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	19 585	1.0
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER. .	356	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. .	21	(Z)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS. .	3 969	.2	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 593	.1
5032100	YARD OR PIECE GOODS	8 135	.4	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	221	(Z)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 334	.1	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	5 628	.3
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. .	476	(Z)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT. .	7 366	.4
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	11 022	.6				
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	17 178	.9	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . . .	11 374	.6
				5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	10 663	.6
5035340	MILLINERY, MILLINERY SUPPLIES	363	(Z)	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES). . . .	5 771	.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. . .	3 299	.2	5084500	RECONDITIONED DRUMS AND BARRELS	3 936	.2
5039100	SHOES, OTHER FOOTWEAR	12 962	.7	5084910	ABRASIVES, ABRASIVE MATERIALS	10 774	.6
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	11 078	.6	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 046	.1
5044110	EGGS (FRESH, STORAGE)	4 494	.2				
5044120	POULTRY	9 473	.5	5084930	MECHANICAL RUBBER GOODS	5 358	.3
5045100	CONFECTIONERY	16 618	.9	5084940	ROPE, CORDAGE, TWINE.	1 095	.1
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	5 982	.3	5084950	BOTTLERS' SUPPLIES (BOTTLES, CAPS, ETC.). . . .	1 402	.1
5047100	MEATS, PROVISIONS	51 687	2.7	5084960	PRINTING AND DUPLICATING INKS	148	(Z)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	43 891	2.3	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	40 441	2.1
5049200	BAKERY PRODUCTS	4 930	.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	6 547	.3
5049300	CANNED, BOTTLED FOODS	42 283	2.2	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	790	(Z)
5049410	COFFEE.	4 227	.2	5086100	DENTAL EQUIPMENT, SUPPLIES.	2 562	.1
5049420	TEA	420	(Z)	5086210	CHURCH EQUIPMENT, SUPPLIES.	504	(Z)
5049500	FROZEN FOODS.	10 403	.5	5086220	SCHOOL EQUIPMENT, SUPPLIES.	17 639	.9
5049610	SOFT DRINKS	1 155	.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	9 824	.5
5049910	SANDWICHES, SNACK ITEMS	491	(Z)				
5049920	FLOUR, RELATED PRODUCTS	6 173	.3	5086400	OPHTHALMIC PRODUCTS	2 991	.2
5049930	SUGAR (REFINED)	4 293	.2	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT. . . .	5 646	.3
5049940	DRIED FRUITS.	926	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	1 946	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED.	21 636	1.1	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	4 381	.2
5049960	PEANUTS, ROASTED.	5	(Z)	5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 917	.1
5049980	MISCELLANEOUS FOOD PRODUCTS	6 683	.3	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . . .	6 557	.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	880	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS.	671	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	627	(Z)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	970	.1
5059100	HIDES, SKINS, PELTS	1 318	.1	5087910	TAILORS' SUPPLIES	217	(Z)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	37	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES. . . .	2 153	.1
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) .	24	(Z)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 826	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	44 871	2.3	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	1 058	.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	1 141	.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . . .	5 592	.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	59 449	3.1	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	3 966	.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	5 828	.3	5088910	RAILROAD TRANSPORTATION EQUIPMENT	195	(Z)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	12 471	.7	5091111	COAL (BITUMINOUS AND ANTHRACITE).	8 789	.5
5064140	ROOM AIR CONDITIONERS	2 570	.1	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	19 078	1.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	16 995	.9	5091212	IRON AND STEEL PRODUCTS (FLAT).	55 694	2.9
5072210	HARDWARE.	31 793	1.7	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	9 062	.5
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS) .	729	(Z)	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	30 368	1.6
5072230	PAINTERS' SUPPLIES.	2 184	.1	5091215	CAST IRON—SOIL PIPE, TUBING	1 130	.1
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	9 102	.5	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	17 176	.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	76	(Z)	5091217	OTHER CARBON STEEL PRODUCTS	764	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	2 800	.1	5091218	ALLOY STEEL	24 940	1.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	29 800	1.6	5091219	STAINLESS STEEL	17 582	.9
				5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	28	(Z)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.
Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued
N. Cleveland, Ohio, SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	CLEVELAND, OHIO				CLEVELAND, OHIO		
	(CONTINUED)				(CONTINUED)		
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	3 390	.2	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5	(Z)
5091313	ALUMINUM SHAPES, FORMS, ETC.	26 457	1.4	5099410	PRECIOUS STONES (CUT) AND METALS	3 737	.2
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	8 969	.5	5099420	JEWELRY, SILVERWARE, TROPHIES	11 466	.6
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	106 729	5.6	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	7 033	.4
5093122	UNPREPARED IRON, STEEL SCRAP	3 726	.2	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 176	.3
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	892	(Z)	5099611	PETROLEUM PRODUCTS	25 304	1.3
5093211	ALUMINUM SCRAP	7 996	.4	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 799	.2
5093212	SCRAP COPPER, COPPER BASE ALLOY	5 792	.3	5099631	LOGS, PILES, PULFWOOD, POLES, POSTS, ETC.	391	(Z)
5093213	SCRAP LEAD	1 661	.1	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 165	.1
5093214	ZINC SCRAP	1 417	.1	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	19 488	1.0
5093215	OTHER NONFERROUS METALLIC SCRAP	5 507	.3	5099660	OTHER TEXTILE PRODUCTS	3 039	.2
5093220	WASTE PAPER	7 303	.4	5099670	FOOD, BEVERAGE BASIC MATERIALS	175	(Z)
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	4 277	.2	5099680	WALLPAPER	2 980	.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	4 511	.2	5099691	LUGGAGE, SADDLERY, HARNESS	624	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO	44 607	2.3	5099692	INDUSTRIAL YARNS	13 645	.7
5095110	BEER, FERMENTED MALT LIQUORS	33 498	1.8	5099693	SMOKERS' SUPPLIES AND PIPES	422	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	21 734	1.1	5099694	LEATHER	362	(Z)
5095212	WINES	12 113	.6	5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 214	.4
5096111	PRINTING AND WRITING PAPERS	21 932	1.1	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	961	.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	958	.1	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS	9 346	.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	17 636	.9				
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	11 336	.6				
5096213	PAPERBOARD, BOXBOARD	1 236	.1				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	15 504	.8				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	536	(Z)				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	5 420	.3				
5097110	HOUSEHOLD FURNITURE	4 087	.2				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 657	.3				
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	10 171	.5				
5097221	CURTAINS, DRAPERIES	342	(Z)				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 008	.1				
5097230	FLOOR COVERINGS	17 489	.9				
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 570	.1				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 851	.4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	23 087	1.2				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	6 595	.3				
5098141	SHINGLES	24	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	4 929	.3				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 151	.3				
5098144	VENEER, OTHER WOOD PRODUCTS	47	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 140	.7				
5098212	CEMENT, LIME, PLASTER, STUCCO	6 083	.3				
5098213	SAND, GRAVEL, CRUSHED STONE	9 064	.5				
5098220	GLASS (FLAT, BRICK, ETC.)	2 772	.1				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	11 043	.6				
5098232	INSULATION MATERIALS AND INSULATION BOARD	790	(Z)				
5098291	WALLBOARD AND HARDBOARD	1 906	.1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	249	(Z)				
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 254	.1				
5098294	READY OR TRANSIT MIXED CONCRETE	3 207	.2				
5098295	PLASTIC BUILDING MATERIALS	1 398	.1				
5098296	BUILDING AND CONSTRUCTION PAPER	290	(Z)				
5098297	ADHESIVES, MASTICS	1 197	.1				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	874	(Z)				
5098299	OTHER BUILDING MATERIALS	9 648	.5				
5099110	PHOTOGRAPHIC GOODS	8 485	.4				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	5 485	.3				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	7 461	.4				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	424	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC)	520	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS	1 783	.1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	7 975	.4				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 185	.1				
5099321	FERTILIZER, FERTILIZER MATERIALS	480	(Z)				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 010	.1				
5099330	SEEDS	238	(Z)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

O. Memphis, Tenn.,-Ark., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MEMPHIS, TENN.-ARK.				MEMPHIS, TENN.-ARK.		
	TOTAL	1 709 322	100.0		(CONTINUED)		
	REPORTED SALES BY BROAD COMMODITY LINES . . .	1 594 368	93.3	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	2 272	.1
	COMMODITY-LINE SALES PROJECTED TO 100 PERCENT	1 709 322	100.0	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 832	.1
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	6 310	.4	5081100	OFFICE MACHINES AND EQUIPMENT	724	(Z)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS . . .	7 170	.4	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . . .	4 011	.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	48 907	2.9	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	928	.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES .	450	(Z)	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	1 152	.1
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	4 384	.3	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	178	(Z)
5013150	GARAGE TOOLS, SHOP EQUIPMENT	186	(Z)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 934	.1
5014100	TIRES AND TUBES, NEW	3 386	.2	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	1 859	.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	10 809	.6	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	54 698	3.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES	19 121	1.1	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	3 921	.2
5022230	TOILET SOAPS	1 031	.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	5 423	.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 583	.1	5083300	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	1 587	.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 026	.2	5083400	SUPPLIES (EXC. WELDING)	839	(Z)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER .	1 83	(Z)	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	906	.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	5 637	.3	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	390	(Z)
5032100	YARD OR PIECE GOODS	10 490	.6	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	1 860	.1
5032200	KNITTING (THREAD, BUTTONS, ETC.)	1 632	.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	2 864	.2
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	8 806	.5	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT . . .	2 546	.1
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) .	7 379	.4	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	3 118	.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) .	10 493	.6	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES) . . .	2 870	.2
5035340	MILLINERY, MILLINERY SUPPLIES	769	(Z)	5084500	RECONDITIONED DRUMS AND BARRELS	1 277	.1
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	2 643	.2	5084910	ABRASIVES, ABRASIVE MATERIALS	1 576	.1
5039100	SHOES, OTHER FOOTWEAR	3 419	.2	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	118	(Z)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 863	.1	5084930	MECHANICAL RUBBER GOODS	1 475	.1
5044110	EGGS (FRESH, STORAGE)	2 727	.2	5084940	ROPE, CORDAGE, TWINE	606	(Z)
5044120	POULTRY	4 840	.3	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.) . . .	462	(Z)
5045100	CONFECTIONERY	4 864	.3	5084960	PRINTING AND DUPLICATING INKS	61	(Z)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 652	.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	15 007	.9
5047100	MEATS, PROVISIONS	23 500	1.4	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	1 504	.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	13 760	.8	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	19 880	1.2
5049200	BAKERY PRODUCTS	763	(Z)	5086100	DENTAL EQUIPMENT, SUPPLIES	1 423	.1
5049300	CANNED, BOTTLED FOODS	28 641	1.7	5086210	CHURCH EQUIPMENT, SUPPLIES	65	(Z)
5049410	COFFEE	2 540	.1	5086220	SCHOOL EQUIPMENT, SUPPLIES	1 658	.1
5049420	TEA	424	(Z)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	7 550	.4
5049500	FROZEN FOODS	8 882	.5	5086400	OPHTHALMIC PRODUCTS	978	.1
5049610	SOFT DRINKS	321	(Z)	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT . . .	272	(Z)
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	18	(Z)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	20	(Z)
5049910	SANDWICHES, SNACK ITEMS	245	(Z)	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	3 487	.2
5049920	FLOUR, RELATED PRODUCTS	2 625	.2	5087200	CUSTODIAL (JANITORS') SUPPLIES	1 559	.1
5049930	SUGAR (REFINED)	2 828	.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	5 322	.3
5049940	DRIED FRUITS	203	(Z)	5087400	SHOE REPAIR AND RESOLE MATERIALS	1 264	.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	9 822	.6	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	350	(Z)
5049960	PEANUTS, ROASTED	146	(Z)	5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	551	(Z)
5049970	NUTS (EDIBLE, UNSHELLED)	1 817	.1	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	386	(Z)
5049980	MISCELLANEOUS FOOD PRODUCTS	2 850	.2	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES .	734	(Z)
5051100	COTTON (RAW), INCLUDING LINTERS	792 324	46.4	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . .	3 723	.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	47 842	2.8	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	644	(Z)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	257	(Z)	5088910	RAILROAD TRANSPORTATION EQUIPMENT	16	(Z)
5059100	HIDES, SKINS, PELTS	5 087	.3	5091111	COAL (BITUMINOUS AND ANTHRACITE)	5 174	.3
5059910	PEANUTS, UNROASTED	5	(Z)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . . .	988	.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	22 773	1.3	5091212	IRON AND STEEL PRODUCTS (FLAT)	5 304	.3
5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 183	.1	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 487	.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	33 704	2.0	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	5 249	.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS . . .	905	.1	5091215	CAST IRON—SOIL PIPE, TUBING	892	.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 983	.4	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	4 553	.3
5064140	ROOM AIR CONDITIONERS	5 118	.3	5091217	OTHER CARBON STEEL PRODUCTS	1 861	.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	4 299	.3	5091218	ALLOY STEEL	231	(Z)
5072210	HARDWARE	7 204	.4	5091219	STAINLESS STEEL	2 102	.1
5072230	PAINTERS' SUPPLIES	631	(Z)	5091312	OTHER COPPER AND BRASS MILL PRODUCTS	565	(Z)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . .	4 902	.3	5091313	ALUMINUM SHAPES, FORMS, ETC.	1 865	.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 296	.1	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . .	525	(Z)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	1 876	.1	5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	4 342	.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	9 628	.6				
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	7 194	.4				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Percentages may not add due to rounding.

TABLE 1C. Merchant Wholesalers—SCA's and Selected SMSA's: 1963—Continued

O. Memphis, Tenn.-Ark., SMSA

(Data are shown for the 2 standard consolidated areas and the 13 standard metropolitan statistical areas with the largest merchant wholesaler sales)

Commodity line code	Broad commodity line	Sales		Commodity line code	Broad commodity line	Sales	
		Amount (\$1,000)	Percent of total			Amount (\$1,000)	Percent of total
	MEMPHIS, TENN.-ARK.				MEMPHIS, TENN.-ARK.		
	(CONTINUED)				(CONTINUED)		
5093122	UNPREPARED IRON, STEEL SCRAP.	67	(Z)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 871	+2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	28	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	512	(Z)
5093211	ALUMINUM SCRAP.	464	(Z)	5099611	PETROLEUM PRODUCTS.	6 359	+4
5093212	SCRAP COPPER, COPPER BASE ALLOY.	1 445	+1	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	3 169	+2
5093213	SCRAP LEAD.	381	(Z)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	35	(Z)
5093214	ZINC SCRAP.	44	(Z)	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	3 438	+2
5093215	OTHER NONFERROUS METALLIC SCRAP.	668	(Z)	5099660	OTHER TEXTILE PRODUCTS.	935	+1
5093220	WASTE PAPER.	2 698	+2	5099670	FOOD, BEVERAGE BASIC MATERIALS.	3 848	+2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS.	3 212	+2	5099680	WALLPAPER.	1 670	+1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	3 799	+2	5099691	LUGGAGE, SADDLERY, HARNESS.	547	(Z)
5094110	CIGARETTES, CIGARS, TOBACCO.	28 041	1+6	5099692	INDUSTRIAL YARNS.	595	(Z)
5095110	BEER, FERMENTED MALT LIQUORS.	10 265	+6	5099693	SMOKERS' SUPPLIES AND PIPES.	51	(Z)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	18 772	1+1	5099694	LEATHER.	38	(Z)
5095212	WINES.	3 035	+2	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	8 851	+5
5096111	PRINTING AND WRITING PAPERS.	3 495	+2	5099700	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS.	184	(Z)
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS.	38	(Z)	5099800	COMMODITY CREDIT CORPORATION.	226	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	12 322	+7	5099900	OTHER LABOR, SERVICE AND RENTAL RECEIPTS FROM CUSTOMERS.	4 898	+3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	3 973	+2				
5096213	PAPERBOARD, BOXBOARD.	672	(Z)				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	4 929	+3				
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.).	917	+1				
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 084	+1				
5097110	HOUSEHOLD FURNITURE.	8 419	+5				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	6 362	+4				
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	1 428	+1				
5097221	CURTAINS, DRAPERIES.	2 125	+1				
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	2 612	+2				
5097223	SHADES, VENETIAN BLINDS.	124	(Z)				
5097230	FLOOR COVERINGS.	7 749	+5				
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	428	(Z)				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	6 629	+4				
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	25 307	1+5				
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD).	8 472	+5				
5098141	SHINGLES.	30	(Z)				
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.).	8 389	+5				
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	3 131	+2				
5098144	VEENER, OTHER WOOD PRODUCTS.	252	(Z)				
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	2 864	+2				
5098212	CEMENT, LIME, PLASTER, STUCCO.	263	(Z)				
5098213	SAND, GRAVEL, CRUSHED STONE.	83	(Z)				
5098220	GLASS (FLAT, BRICK, ETC.).	5 059	+3				
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	772	(Z)				
5098232	INSULATION MATERIALS AND INSULATION BOARD.	388	(Z)				
5098291	WALLBOARD AND HARDBOARD.	934	+1				
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	905	+1				
5098293	CONCRETE PRODUCTS, BUILDING STONE.	192	(Z)				
5098294	READY OR TRANSIT MIXED CONCRETE.	77	(Z)				
5098295	PLASTIC BUILDING MATERIALS.	543	(Z)				
5098296	BUILDING AND CONSTRUCTION PAPER.	65	(Z)				
5098297	ADHESIVES, MASTICS.	35	(Z)				
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	54	(Z)				
5098299	OTHER BUILDING MATERIALS.	2 707	+2				
5099110	PHOTOGRAPHIC GOODS.	4 156	+2				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	6 047	+4				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	2 434	+1				
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES.	38	(Z)				
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	193	(Z)				
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC).	585	(Z)				
5099194	OTHER RECREATION, HOBBY GOODS.	2 186	+1				
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	1 383	+1				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	5 936	+3				
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).	13 121	+8				
5099321	FERTILIZER, FERTILIZER MATERIALS.	72	(Z)				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	2 356	+1				
5099330	SEEDS.	3 850	+2				
5099410	PRECIOUS STONES (CUT) AND METALS.	120	(Z)				
5099420	JEWELRY, SILVERWARE, TROPHIES.	2 709	+2				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)											
	ALL ESTABLISHMENTS, (NUMBER) 3,617											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE, 777,771											
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	2 799 548	100.0	1 751	(X)	(X)		21 786	.4	230	107 634	20.2
	PASSENGER CARS (NEW AND USED),	1 577 350	56.3	767	1 921 549	82.1		35 041	.7	662	217 938	16.1
	MOTORCYCLES, MOTOR SCOOTERS, ETC.,	1 314 605		603	1 650 138	79.7		4 012 114	81.5	14 117	4 672 073	85.9
	OTHER MOTOR VEHICLES, AUTO TRAILERS	45 802		34	83 180	55.1		892 233		4 904	1 591 733	56.1
	NOT REPORTED IN DETAIL,	33 304		57	95 536	34.9		2 654 990		10 452	3 390 692	78.3
		183 639		(NA)	(NA)	(NA)		464 891		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	799 634	28.6	1 193	1 745 162	45.8		139 601	2.8	1 581	358 451	38.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	285 961	10.2	958	2 099 437	13.6		165 699	3.4	3 232	1 104 205	15.0
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	174 182		286	1 342 299	13.0		126 901	2.6	4 369	1 444 596	8.8
	AUTOMOBILE PARTS, EPT., SUPPLIES, ETC.,	93 309		(NA)	1 138 157	8.2						
	NOT REPORTED IN DETAIL,	18 470			(NA)	(NA)						
5013130	USED AUTOMOTIVE PARTS, EPT., TIRES, TUBES,	9 478	.3	149	119 740	7.9		4 383	.1	25	23 662	18.5
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	3 661	.1	51	146 552	2.5		24 128	.5	30	163 255	14.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	2 037	.1	19	174 390	1.2		6 785	.1	62	169 778	4.0
5014100	TIRES AND TUBES, NEW,	3 796	.1	144	833 962	.5		18 238	.4	132	202 031	9.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	3 905	.1	50	54 093	7.2		5 177	.1	43	162 903	3.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT.,	2 401	.1	19	41 779	5.7		9 149	.2	206	229 206	4.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EPT.,	11 612	.4	65	88 588	13.1		5 068	.1	233	104 708	4.8
5099611	PETROLEUM PRODUCTS,	1 566	.1	66	107 785	1.5		11 162	.2	197	96 102	11.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	6 081	.2	84	132 261	4.6		8 299	.2	163	92 876	8.9
	COMMODITIES, N.E.C.,	14 462	.5	(NA)	(NA)	(NA)		7 546	.2	1 001	348 542	2.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	77 584	2.8	852	1 035 402	7.5		14 799	.3	326	139 368	10.6
	FROM CUSTOMERS,							14 030	.3	73	171 925	8.2
	AUTOMOTIVE EQUIPMENT (SIC 5013)							8 230	.2	231	77 558	10.6
	ALL ESTABLISHMENTS, (NUMBER) 21,052							2 590	.1	29	15 242	17.0
	SALES NOT REPORTED BY COMMODITY							7 171	.1	394	63 566	11.3
	LINE (\$1,000)							24 653	.5	134	192 029	12.8
	SALES REPORTED BY COMMODITY LINE, 1,077,750							12 464	.3	56	159 828	7.8
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	4 921 800	100.0	15 388	(X)	(X)		6 106	.1	117	36 823	16.6
	PASSENGER CARS (NEW AND USED),	11 627	.2	258	71 463	16.3		10 689	.2	352	252 762	4.2
	MOTORCYCLES, MOTOR SCOOTERS, ETC.,	9 032		179	51 143	17.7		29 643	.6	(NA)	(NA)	(NA)
	OTHER MOTOR VEHICLES, AUTO TRAILERS	1 041		13	4 341	24.0						
	NOT REPORTED IN DETAIL,	411		11	4 365	9.4						
		1 143		(NA)	(NA)	(NA)		92 664	1.9	3 833	1 328 506	7.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business, 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	TIRES, TUBES (SIC 5(14))					(5)				(2)	(3)	(4)	(5)
	ALL ESTABLISHMENTS, (NUMBER) 1,831 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 228,048 SALES REPORTED BY COMMODITY LINE,	498 950	100.0	936	(X)	(X)		DRUGS, DRUG PROPRIETARIES, DRUG, SUND., (SIC 5022)	3 322 134	100.0	2 389	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC., PASSENGER CARS (NEW AND USED), NOT REPORTED IN DETAIL,	288 240 48	.1	8 (NA)	5 169 4 828 (NA)	5.6 5.0 (NA)	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS, (NUMBER) 3,321 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 297,199 SALES REPORTED BY COMMODITY LINE,	1 347 856	40.6	1 123	2 297 282	58.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES), TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., AUTOMOBILE PARTS, EPT., SUPPLIES, ETC., NOT REPORTED IN DETAIL,	40 652 3 079 33 007 4 536	8.1	461 71 365 (NA)	253 793 29 551 205 289 (NA)	16.0 10.4 16.1 (NA)	5022220	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS, PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES, TOILETRIES, COSMETICS, TOILETRIES, COSMETICS, DRUGGIST SUPPLIES, NOT REPORTED IN DETAIL,	1 679 673 608 360 491 780 318 413 261 120	50.6	1 847 895 1 027 725 (NA)	2 987 843 2 196 666 2 165 220 1 955 597 (NA)	56.2 27.7 22.7 16.3 (NA)
5013130	USED AUTOMOTIVE PARTS, EPT., TIRES, TUBES, RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	7 109	1.4	220	102 262	7.0	5022230	TOILET SOAPS,	6 202	.2	211	712 267	.9
5013140	ERAPORS, BATTERIES, ETC.,	36 706	7.4	424	205 929	17.8	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 274	.1	42	131 975	2.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	435	.1	18	9 618	4.5	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER,	1 708	.1	15	27 119	6.3
5014100	TIRES AND TUBES, NEW,	379 452	76.1	936	498 950	76.1	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	2 439	.1	55	110 632	2.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	927	.2	22	21 239	4.4	5032200	NOTIONS (THREAD, BUTTONS, ETC.),	7 604	.2	256	307 914	2.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	1 604	.3	16	13 285	12.1	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	2 674	.1	40	60 072	4.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 794	.4	59	51 210	3.5	5045100	CONFECTIONERY,	10 169	.3	171	508 905	2.0
5072210	HARDWARE,	3 417	.7	27	32 258	10.6	5049950	GROCERIES, EXCEPT AS SPECIFIED,	1 679	.1	25	28 810	5.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	589	.1	8	6 713	8.8	5049980	MISCELLANEOUS FOOD PRODUCTS,	9 281	.3	79	242 107	3.8
5084930	MECHANICAL RUBBER GOODS,	1 358	.3	5	7 306	18.6	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	2 845	.1	30	59 284	4.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS),	537	.1	5	7 588	7.1	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	2 203	.1	82	312 960	.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	313	.1	5	3 741	8.4	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	9 194	.3	229	801 945	1.1
5091220	SPORTING, ATHLETIC GOODS, BICYCLES,	411	.1	23	21 818	1.9	5072210	HARDWARE,	6 024	.2	110	177 020	3.4
5091230	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES,	674	.1	21	14 234	4.7	5086220	SCHOOL EQUIPMENT, SUPPLIES,	27 915	.8	516	1 088 780	2.6
5099611	PETROLEUM PRODUCTS, LIQUEFIED PETROLEUM GASES, GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS, OILS, GREASES, OTHER PETROLEUM PRODUCTS, NOT REPORTED IN DETAIL,	152 189 333 2 116 2 514	1.0	79 3 5 16 (NA)	50 149 1 915 1 365 19 250 (NA)	10.3 9.9 24.4 11.0 (NA)	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	7 090	.2	144	351 473	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 957	.4	47	29 989	6.5	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT,	1 778	.1	18	55 959	3.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	7 409	1.5	276	153 727	4.8	5087200	CUSTODIAL (JANITORS') SUPPLIES,	3 518	.1	30	53 282	6.6
							5094110	CIGARETTES, CIGARS, TOBACCO,	10 455	.3	76	112 646	9.3
							5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING),	5 889	.2	9	57 198	10.3
							5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	3 342	.1	102	280 669	1.2
							5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	7 994	.2	198	626 075	1.3
							5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	5 763	.2	146	367 907	1.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
5097293	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)	46 633	1.4	185	388 679	12.0	5097230	FLOOR COVERINGS	1 977	.7	23	14 227	13.9
	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	20 474	.6	331	1 199 584	1.7	5097293	MISCELLANEOUS HOMEWARES	465	.2	7	7 027	6.6
5099110	PHOTOGRAPHIC GOODS	2 808	.1	35	38 996	7.2	5098220	GLASS (FLAT, BRICK, ETC.)	4 348	1.6	51	31 711	13.7
5099120	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	19 870	.6	341	730 397	2.7	5098227	ADHESIVES, MASTICS	2 141	.8	9	11 182	15.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS OTHER THAN PERIODICALS	1 709	.1	56	109 508	1.6	5098299	OTHER BUILDING MATERIALS	203	.1	5	5 184	3.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 422	.1	27	61 114	3.0	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	414	.2	7	7 184	5.8
5099420	JEWELRY, SILVERWARE, RECORDS, SHEET MUSIC AND INSTRUMENTS	2 884	.1	68	141 150	2.0	5099680	WALLPAPER	6 698	2.5	174	57 811	11.6
5099450	SMOKERS' SUPPLIES AND TOBACCO	6 866	.3	8	11 948	12.0	5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 695	.6	41	14 007	12.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	19 404	.6	166	358 929	5.4		COMMODITIES, N.E.C.	8 519	3.2	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	22 739	.7	(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 087	.4	24	7 443	14.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	444	(Z)	28	22 047	2.0		OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)					
	PAINTS, VARNISHES (SIC 5028)							ALL ESTABLISHMENTS (NUMBER) 3,163					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	79,141						SALES REPORTED BY COMMODITY LINE (\$1,000)	1 740 579	100.0	2 170	(X)	(X)
	SALES REPORTED BY COMMODITY LINE	268 817	100.0	853	(X)	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 516	.1	13	13 609	11.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 693	.6	49	10 850	15.6	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	3 541	.2	20	43 843	8.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	207 092	77.0	853	268 817	77.0	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	894	.1	16	11 799	7.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 663	.6	25	10 038	16.6	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	4 618	.3	52	46 787	9.9
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, PARTS AND SUPPLIES	232	.1	11	4 121	5.6	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 404 533	80.7	1 797	1 557 128	90.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	663	.2	9	7 193	9.2	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, OIL DRILLERS' MUD AND CHEMICALS	57 514	3.3	114	100 931	57.0
5072210	HARDWARE	3 161	1.2	43	22 339	14.2	5029130	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	69 753	4.0	167	99 317	70.2
5072230	PAINTERS' SUPPLIES	24 088	9.0	416	134 413	17.9	5029140	CONFECTIONERY	60 001	3.4	255	186 931	32.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, PIPE, FITTINGS, VALVES	307	.1	8	2 411	12.7	5045100	CANNED, BOTTLED FOODS	1 631	.1	6	14 498	11.2
	PLUMBING FIXTURES	85	.3	3	1 596	5.3	5049300	GROCERIES, EXCEPT AS SPECIFIED	2 155	.1	6	15 339	14.0
	NOT REPORTED IN DETAIL	150	(NA)	(NA)	(NA)	(NA)	5049950	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 776	.1	5	13 533	13.1
5084910	ABRASIVES, ABRASIVE MATERIALS	223	.1	12	1 472	15.1	5062310	HARDWARE	1 214	.1	9	7 496	16.2
5084960	PRINTING AND DUPLICATING INKS	782	.3	6	5 920	13.2	5072210	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. OTHER SPECIAL PURPOSE MACHINERY, EQUIPMENT	2 016	.1	28	14 198	14.2
5087200	CUSTODIAL (JANITORS') SUPPLIES	827	.3	10	7 011	11.8	5083200	OTHER SPECIAL PURPOSE MACHINERY, EQUIPMENT	2 786	.2	27	24 036	11.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	144	.1	6	3 829	3.8	5083930	NOT REPORTED IN DETAIL	1 672	.1	15	9 107	18.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. (CONT.)	395	.1	9	2 542	15.5			1 177	.6	6	4 223	27.9
									495	(NA)	(NA)	(NA)	(NA)

Standard Notes: (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

(NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)						DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES)	1 428	.1	17	4 589	31.1	NOT REPORTED IN DETAIL.	6 033		(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS	1 171	.1	15	16 919	6.9	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	13 244	.4	76	91 359	14.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	15 804	.9	38	53 590	29.5	MILLINERY, MILLINERY SUPPLIES	2 093	.1	9	9 515	22.0
5084500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	3 687	.2	17	17 783	20.7	WOMEN'S, CHILDREN'S, HOSIERY, UNDERWEAR	11 739	.4	59	100 328	11.7
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 529	.2	82	42 774	8.3	HOSIERY	7 275		38	73 650	9.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	16 474	.9	83	112 226	14.7	UNDERWEAR, NIGHTWEAR	1 780		30	37 574	4.7
5091313	ALUMINUM SHAPES, FORMS, ETC.	1 006	.1	5	5 821	17.3	CORSETS, ALLIED GARMENTS	2 277		14	21 674	1.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 732	.1	26	28 819	6.0	NOT REPORTED IN DETAIL.	2 407		(NA)	(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 279	.1	24	25 110	9.1	SHOES, OTHER FOOTWEAR	4 669	.1	26	48 330	9.7
5099110	PHOTOGRAPHIC GOODS	6 784	.4	11	27 784	10.4	HARDWARE	2 032	.1	42	38 383	5.3
5099321	FERTILIZER, FERTILIZER MATERIALS	6 474	.4	37	63 331	24.2	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 362	.1	9	17 977	13.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	21 634	1.2	116	213 380	10.1	UPHOLSTERERS' FABRICS, SUPPLIES	5 022	.2	71	88 518	5.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 935	.2	79	54 916	7.2	CURTAINS, DRAPERIES	2 827	.1	26	36 128	7.8
5099900	COMMODITIES, N.E.C.	34 812	2.0	(NA)	(NA)	(NA)	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	19 722	.6	80	125 117	15.8
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 210	.2	106	91 850	4.6	BED SPREADS, COMFORTABLES, BLANKETS	4 475		45	81 717	5.5
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)						TABLE LINENS	600		24	37 407	1.6
	ALL ESTABLISHMENTS. (NUMBER) 4,321						SHEETS, PILLOW CASES	6 293		45	80 968	7.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 568,394						TOWELS, WASH CLOTHS	2 894		47	77 308	3.7
	SALES REPORTED BY COMMODITY LINE	3 220 380	100.0	3 187	(X)	(X)	OTHER LINENS AND DOMESTICS	652		21	28 195	2.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	1 664	.1	27	29 366	5.7	NOT REPORTED IN DETAIL.	4 808		(NA)	(NA)	(NA)
5032100	YARD OR PIECE GOODS	2 600 313	80.7	2 328	2 786 284	93.3	FLOOR COVERINGS	4 342	.1	43	57 710	7.5
	COTTON FABRICS	877 774	1 091	1 383	570	63.4	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 619	.1	35	41 185	6.4
	RAYON, NYLON, OTHER MAN-MADE FABRICS	931 677	1 185	1 523	405	61.2	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	5 186	.2	37	40 352	12.9
	WOOL FABRICS	208 997	466	436	349	47.9	GIFTS, ART GOODS, NOVELTIES, ETC.	2 153	.1	15	11 151	19.3
	OTHER YARD GOODS (INC. COATED FABRICS)	159 970	419	396	863	40.3	OTHER TEXTILE PRODUCTS	3 851	.1	43	39 530	9.7
	NOT REPORTED IN DETAIL.	421 995	(NA)	(NA)	(NA)	(NA)	INDUSTRIAL YARNS	19 132	.6	17	60 604	31.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	255 713	7.9	796	382 273	66.9	MISCELLANEOUS LINES OF MERCHANDISE	7 297	.2	71	73 100	10.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	206 439	6.4	319	348 697	59.2	COMMODITIES, N.E.C.	31 001	1.0	(NA)	(NA)	(NA)
	KNIT FABRICS	80 423	105	171	563	46.9	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 783	.1	27	50 167	3.6
	YARNS (EXCEPT INDUSTRIAL)	26 954	43	78	046	34.5	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	OTHER DRY GOODS	36 153	102	54	467	66.4	ALL ESTABLISHMENTS. (NUMBER) 4,260					
	NOT REPORTED IN DETAIL.	62 909	(NA)	(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 407,095					
5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES)	15 177	.5	82	104 265	14.6	SALES REPORTED BY COMMODITY LINE	2 345 850	100.0	2 919	(X)	(X)
	WORK CLOTHING, WORK GLOVES	2 437		25	32 111	7.6	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	2 934	.1	66	93 401	3.1
	HOSIERY	1 179		36	45 132	2.6						
	UNDERWEAR, NIGHTWEAR	1 457		28	38 714	2.9						
	SUITS, COATS, TROUSERS, OVERCOATS	1 457		14	27 294	5.3						
	SHIRTS (EXCEPT SPORTSWEAR)	1 129		20	31 409	3.6						
	SPORTSWEAR	1 088		19	31 993	3.5						
	OTHER CLOTHING, FURNISHINGS	714		17	12 575	5.7						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distri- bution					Amount (\$1,000)	Percent distri- bution		
5032100	YARD OR PIECE GOODS	28 450	1.2	193	7.0	5097230	FLOOR COVERINGS	9 269	.4	65	116 140
	COTTON FABRICS	11 397		126	7.9		KITCHEN UTENSILS, KITCHEN TOOLS,	21 589	.9	51	225 198
	RAYON, NYLON, OTHER MAN-MADE FABRICS	2 076		53	2.6		MISCELLANEOUS HOMEWARES				
	#OOL FABRICS	1 398		27	2.9						
	OTHER YARD GOODS (INC. COATED FABRICS)	2 640		48	3.0	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	12 592	.5	35	70 280
	NOT REPORTED IN DETAIL	10 939		(NA)	(NA)		TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	12 320	.5	127	156 121
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	11 122	.5	150	6.0	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	5 868	.3	11	34 003
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	5 445	.2	86	5.2	5099420	JEWELRY, SILVERWARE, TROPHIES	1 679	.1	25	31 734
	KNIT FABRICS	1 381		18	4.9	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 555	.3	15	146 089
	YARNS (EXCEPT INDUSTRIAL)	1 159		6	17	9.2	MISCELLANEOUS LINES OF MERCHANDISE	6 575	.3	86	210 339
	OTHER DRY GOODS	1 363		24	(NA)	5099699	COMMODITIES, N.E.C.	15 743	.7	(NA)	(NA)
	NOT REPORTED IN DETAIL	2 542		(NA)	(NA)						
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	737 530	31.4	1 420	57.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	1 515	.1	30	18 726
	WORK CLOTHING, WORK GLOVES	93 871		444	30.3		FROM CUSTOMERS				
	HOSIERY	141 460		543	29.6		FOOTWEAR				
	UNDERWEAR, NIGHTWEAR	67 824		454	18.9		(SIC 5039)				
	SUITS, COATS, TROUSERS, OVERCOATS	65 886		256	34.2						
	SHIRTS (EXCEPT SPORTSWEAR)	30 288		327	12.1		ALL ESTABLISHMENTS (NUMBER) 646				
	SPORTSWEAR	98 916		452	28.6		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 41,635				
	OTHER CLOTHING, FURNISHINGS	99 597		416	26.3		SALES REPORTED BY COMMODITY LINE				
	NOT REPORTED IN DETAIL	139 688		(NA)	(NA)						
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	964 406	41.1	1 600	64.2	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	443 402	100.0	516	(X)
	DRESSES, SKIRTS, BLOUSES	309 928		620	53.7		WORK CLOTHING, WORK GLOVES	1 894	.4	24	18 065
	SUITS, COATS (EXCEPT WEA	133 291		153	29.7		HOSIERY	3 385		12	5 481
	OTHER APPAREL, ACCESSORIES	233 971		453	30.2		UNDERWEAR, NIGHTWEAR	134		9	3 464
	NOT REPORTED IN DETAIL	237 283		(NA)	(NA)		SUITS, COATS, TROUSERS, OVERCOATS	151		7	3 794
5035320	FUR CLOTHING	45 472	1.9	112	96.5		SHIRTS (EXCEPT SPORTSWEAR)	158		6	2 353
5035330	FURS, RAW AND DRESSED	38 133	1.6	72	39	91.2	SPORTSWEAR	174		9	2 271
5035340	MILLINERY, MILLINERY SUPPLIES	54 223	2.3	168	103	654	OTHER CLOTHING, FURNISHINGS	186		5	2 423
5035400	WOMEN'S CHILDREN'S HOSIERY, UNDERWEAR	239 442	10.2	704	612	930	NOT REPORTED IN DETAIL	588		(NA)	(NA)
	HOSIERY, NIGHTWEAR	142 168		536	484	656					
	UNDERWEAR	61 783		376	353	579	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 937	.7	22	26 132
	CORSETS, ALLIED GARMENTS	19 886		154	164	825	DRESSES, COATS (EXCEPT FUR)	272		9	4 567
	NOT REPORTED IN DETAIL	15 625		(NA)	(NA)		SUITS, COATS (EXCEPT FUR)	179		5	3 954
5039100	SHOES, OTHER FOOTWEAR	54 276	2.3	213	385	715	OTHER APPAREL, ACCESSORIES	1 908		10	7 789
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	13 525	.6	11	161	462	NOT REPORTED IN DETAIL	422		12	15 959
5072210	HARDWARE	1 993	.1	49	68	448	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	702	.2	8	10 535
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 077	.1	43	79	765	HOSIERY	422		9	10 033
5097221	CURTAINS, DRAPERIES	1 225	.1	70	100	615	UNDERWEAR, NIGHTWEAR	125		5	3 620
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	47 905	2.0	286	447	290	NOT REPORTED IN DETAIL	155		(NA)	(NA)
	BED SPREADS, COMFORTABLES, BLANKETS	7 170		157	176	518	SHOES, OTHER FOOTWEAR	434 019	97.9	516	443 402
	TABLE LINENS	3 036		83	119	119	WOMEN'S, BOYS' SHOES	93 647		260	200 893
	SHEETS, PILLOW CASES	8 320		189	201	824	MEN'S, MISSES' SHOES	156 326		279	257 208
	TOWELS, WASH CLOTHS	5 985		193	209	151	CHILDREN'S, INFANTS' SHOES	38 151		175	162 267
	OTHER LINENS AND DOMESTICS	1 615		93	97	393	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	70 466		192	171 950
	NOT REPORTED IN DETAIL	21 759		(NA)	(NA)		NOT REPORTED IN DETAIL	75 419		(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FOOTWEAR (CONT.)											
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	334	.1	8	10 980	5048100	FRESH FRUITS, VEGETABLES, BERRIES	287 434	2.4	447	4 365 972	6.6
	COMMODITIES, N.E.C.	2 549	.6	(NA)	(NA)		FRESH FRUITS, BERRIES, MELONS	108 335		286	3 142 150	3.4
							FRESH VEGETABLES	98 728		299	3 088 783	3.2
							NOT REPORTED IN DETAIL	80 371		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	165	(2)	9	5 716	5049200	BAKERY PRODUCTS	82 394	.8	861	6 090 791	1.4
	GENERAL-LINE GROCERIES (SIC 5042)					5049300	CANNED, BOTTLED FOODS	2 435 647	23.9	1 801	9 096 479	26.8
	ALL ESTABLISHMENTS (NUMBER) 2,530						CANNED FRUITS, FRUIT JUICES	548 716		1 546	7 803 279	7.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,529,490						CANNED VEGETABLES, VEGETABLE JUICES	679 244		1 538	7 619 248	8.9
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	32 969	.3	118	790 462		CANNED FISH, SEAFOOD	163 310		1 472	7 537 120	2.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	123 025	1.2	900	5 762 451		CANNED MEATS	162 337		1 441	7 463 696	2.2
5022230	TOILET SOAPS	89 646	.9	1 328	7 597 116		CANNED MILK	138 636		1 399	7 406 374	1.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	379 253	3.7	1 513	8 000 443		OTHER CANNED, BOTO, FOODS, INC. BABY FOOD	291 275		1 222	6 867 037	4.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	276 561	2.7	1 123	7 332 435	5049410	COFFEE	412 000	4.0	1 620	8 516 604	4.8
	BUTTER	103 378		289	3 115 330		GREEN COFFEE	11 214		89	428 819	2.6
	ICE CREAM, ICES	22 205		945	5 719 983		SOLUBLE COFFEE	96 570		1 080	6 310 789	1.5
	MILK, CREAM (FLUID)	34 253		108	2 439 585		ROASTED COFFEE (EXCEPT SOLUBLE)	244 454		1 352	6 998 024	3.5
	OTHER DAIRY PRODUCTS	23 167		99	1 632 742		NOT REPORTED IN DETAIL	59 762		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	159 815		238	1 985 276	5049420	TEA	67 556	.7	1 442	7 848 087	.9
5044110	EGGS (FRESH, STORAGE)	22 463	.2	181	2 250 764	5049500	FROZEN FOODS	516 104	5.1	755	7 024 454	7.3
5044120	POULTRY	48 823	.5	169	2 232 970		FROZEN FRUITS	34 609		470	5 096 494	.7
	DRESSED POULTRY, KILLED ON PREMISES	82		4	9 111		FROZEN JUICES	73 207		477	5 070 276	1.4
	DRESSED POULTRY, REALES	34 076		119	1 814 447		FROZEN VEGETABLES	84 036		489	5 083 852	1.7
	NOT REPORTED IN DETAIL	14 665		(NA)	(NA)		FROZEN POULTRY (PACKAGED ONLY)	23 113		392	4 205 309	.5
5045100	CONFECTIONERY	248 994	2.4	1 570	8 357 256		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	46 514		459	4 840 179	1.0
	CANDY, ALL KINDS	123 176		1 198	6 081 354		FROZEN MEATS (PACKAGED ONLY)	25 925		387	4 047 965	.6
	CHewing GUM	28 426		1 000	6 208 807		FROZEN PREPARED FOODS, BAKED GOODS	56 795		403	4 707 940	1.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	22 779		777	4 707 703		OTHER PACKAGED FROZEN FOODS	25 951		303	3 678 882	.7
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	30 379		884	5 668 613		NOT REPORTED IN DETAIL	145 924		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	44 234		(NA)	(NA)	5049610	SOFT DRINKS	35 496	.3	688	4 983 092	.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	12 606	.1	85	1 008 085	5049910	SANDWICHES, SNACK ITEMS	13 566	.1	208	2 214 781	.6
5047100	MEATS, PROVISIONS	648 453	6.4	845	6 037 907	5049920	FLOUR, RELATED PRODUCTS	298 701	2.9	1 386	8 135 075	3.7
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	299 225		196	2 873 648	5049930	SUGAR (REFINED)	399 368	3.9	1 928	8 253 681	4.8
	CURED, BOILED, SMOKED MEATS	65 177		313	3 231 930	5049940	DRIED FRUITS	34 000	.3	1 500	7 619 468	1.7
	SAUSAGE, MEAT LOAVES	42 065		239	2 216 287	5049950	GROCERIES, EXCEPT AS SPECIFIED	1 795 086	17.6	1 867	9 647 722	18.6
	LARD	16 518		517	3 424 725	5049960	PEANUTS, ROASTED	7 632	.1	389	3 104 602	.2
	OTHER MEAT (INCLUDING GAME)	28 281		104	1 465 994	5049980	MISCELLANEOUS FOOD PRODUCTS	202 171	2.0	355	2 365 358	7.9
	NOT REPORTED IN DETAIL	197 187		(NA)	(NA)	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	5 232	.1	48	537 762	1.0
						5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	8 676	.1	287	2 433 614	.4
						5072210	HARDWARE	15 724	.2	146	474 821	3.3
						5086220	SCHOOL EQUIPMENT, SUPPLIES	25 703	.3	846	4 552 670	.6
						5087200	CUSTOMER (JANITORS), SUPPLIES	16 161	.2	66	722 457	2.2
						5094110	CIGARETTES, CIGARS, TOBACCO	828 391	8.1	1 182	7 681 079	10.8
							CIGARETTES	662 081		1 021	6 814 283	9.7
							CIGARS	23 141		883	5 303 165	.5
							OTHER TOBACCO	43 167		884	5 893 162	.7
							NOT REPORTED IN DETAIL	93 992		(NA)	(NA)	(NA)

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GENERAL-LINE GROCERIES (CONT.)											(5)
5095110	BEER, FERMENTED MALT LIQUORS,	12 596	.1	65	584 217	5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 735	.1	18	100 319	1.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	99 075	1.0	1 188	6 874 044	5049300	FRESH FRUITS, BERRIES, MELONS	780		4	19 253	4.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	202 121	2.0	1 377	7 571 990		FRESH VEGETABLES,	234		6	61 996	(NA)
5097293	FACIAL TISSUES, ETC.,						NOT REPORTED IN DETAIL,	721		(NA)		(NA)
	KITCHEN UTENSILS, KITCHEN TOOLS,	14 582	.1	66	715 157	5049200	BAKERY PRODUCTS	4 585	.2	70	63 251	7.2
	MISCELLANEOUS HOMEWARES,					5049300	CANNED, BOTTLED FOODS	14 234	.8	116	199 146	7.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	130 901	1.3	1 013	6 046 686		CANNED, BOTTLED FRUITS, JUICES	2 404		38	43 632	5.5
5099670	FOOD, BEVERAGE BASIC MATERIALS,	15 964	1.2	454	2 675 846		CANNED VEGETABLES, VEGETABLE JUICES	1 774		31	18 953	9.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	147 987	1.5	522	4 036 433		CANNED FISH, SEAFOOD,	4 332		23	15 755	5.0
	COMMODITIES, N.E.C.,	80 892	.8	(NA)	(NA)		CANNED MEATS,	509		35	97 092	4.5
	LABOR, SERVICE, AND RENTAL RECEIPTS						CANNED MILK,	509		9	25 949	2.0
5099900	FROM CUSTOMERS	99 570	1.0	205	3 140 504		OTHER CANNED, BOTTLED FOODS, INC., BABY FOOD,	1 163		14	16 850	6.9
	DAIRY PRODUCTS (SIC 5043)					5049500	NOT REPORTED IN DETAIL,	3 262		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 3,000						FROZEN FOODS,	37 560	2.0	109	198 316	18.9
	SALES NOT REPORTED BY COMMODITY						FROZEN FRUITS	1 118		25	44 973	2.5
	SALES REPORTED BY COMMODITY LINE,	1 881 616	100.0	1 896	(X)		FROZEN JUICES	3 151		35	49 919	6.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 687 188	89.7	1 896	1 881 616	5049500	FROZEN VEGETABLES	1 208		32	25 956	4.7
	BUTTER,	317 411		633	805 145		FROZEN POULTRY (PACKAGED ONLY),	20 499		24	120 804	17.0
	CHEESE,	265 394		672	799 748		FROZEN FISH, SEAFOOD (PACKAGED ONLY),	1 457		34	50 157	2.9
	ICE CREAM, ICES	70 757		491	269 326		FROZEN MEATS (PACKAGED ONLY),	574		22	58 977	1.0
	MILK, CREAM (FLUID)	510 801		939	639 855		FROZEN PREPARED FOODS, BAKED GOODS,	1 187		25	42 469	2.8
	OTHER DAIRY PRODUCTS,	162 250		530	655 997		OTHER PACKAGED FROZEN FOODS	5 658		21	46 061	12.4
	NOT REPORTED IN DETAIL,	360 575		(NA)	(NA)		NOT REPORTED IN DETAIL,	2 668		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	31 653	1.7	264	338 383	5049930	SUGAR (REFINED)	972	.1	11	36 940	2.6
5044120	POULTRY	10 999	.6	46	125 257	5049950	GROCERIES, EXCEPT AS SPECIFIED,	27 050	1.4	203	369 387	7.3
	DRESSED POULTRY, KILLED ON PREMISES	374		3	6 018		MARGARINE, BUTTER SUBSTITUTES	11 703		110	216 254	5.4
	DRESSED POULTRY, RESALES,	9 795		14	93 079		COOKING OILS (INC. VEGETABLE SHORTENINGS),	4 484		42	109 040	4.1
	NOT REPORTED IN DETAIL,	830		(NA)	(NA)		OTHER GROCERIES (JAM, PICKLES, SAUCES,	6 102		88	86 919	7.0
5045100	CONFECTIONERY	3 015	.2	96	82 034	5049980	MAYONNAISE, NUTS--EXC. PEANUTS,	4 761		(NA)	(NA)	(NA)
	CANDY, ALL KINDS,	1 281		36	50 725		NOT REPORTED IN DETAIL,			35	109 564	3.7
	CHewing GUM,	17		3	1 974	5095110	MISCELLANEOUS FOOD PRODUCTS	4 064	.2	8	3 805	24.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	585		39	20 605	5099311	BEER, FERMENTED MALT LIQUORS,	941	.1	13	40 181	3.7
	POTATO CHIPS, SALTED NUTS, OTHER	381		26	15 626	5099699	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	1 497	.1	35	61 231	4.5
	CONFECTIONS,	751		(NA)	(NA)		MISCELLANEOUS LINES OF MERCHANDISE,	2 758	.1	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,					5099900	COMMODITIES, N.E.C.,	11 585	.6	63	189 772	3.0
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT	1 528	.1	22	41 705		LABOR, SERVICE, AND RENTAL RECEIPTS	5 689	.3			
	PACKAGED FROZEN)						FROM CUSTOMERS					
	MEATS, PROVISIONS	34 573	1.8	118	199 565		POULTRY, POULTRY PRODUCTS (SIC 5044)					
5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	27 691		38	150 014		ALL ESTABLISHMENTS, (NUMBER) 1,942					
	CURED, BOILED, SMOKED MEATS	3 321		60	40 848		SALES NOT REPORTED BY COMMODITY					(X)
	SAUSAGE, MEAT LOAVES,	1 263		33	42 239		LINE (\$1,000)	1 345 421	100.0	1 179	(X)	(X)
	LARD,	1 141		11	76 698		SALES REPORTED BY COMMODITY LINE,					
	OTHER MEAT (INCLUDING GAME)	147		6	2 843							
	NOT REPORTED IN DETAIL,	710		(NA)	(NA)							

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distri- bution					Amount (\$1,000)	Percent distri- bution			
POULTRY, POULTRY PRODUCTS (CONT.)												
5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER, CHEESE, ICE CREAM, ICES MILK, CREAM (FLUID) OTHER DAIRY PRODUCTS, NOT REPORTED IN DETAIL,	37 092 23 574 9 769 203 488 1 562 1 496	2.8	252 187 131 6 21 20 (NA)	279 352 193 447 160 951 16 717 29 213 19 087 (NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED, MARGARINE, BUTTER SUBSTITUTES COOKING OILS (INC. VEGETABLE SHORTENINGS) BREAKFAST CEREALS (FULLY, PARTLY COOKED), OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS), NOT REPORTED IN DETAIL,	6 681 2 205 1 533 442 1 664 837 (NA)	.5	108 68 42 4 36 (NA)	110 270 84 080 69 320 17 643 36 657 (NA)	6.1 2.6 2.2 2.5 4.5 (NA)
5044110	EGGS (FRESH, STORAGE)	435 312	32.4	839	790 213	5049980	MISCELLANEOUS FOOD PRODUCTS	5 979	.4	15	59 063	10.1
5044120	POULTRY	765 708	56.9	736	975 047	5093111	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	7 953	.6	69	102 295	7.8
	LIVE POULTRY,	75 171		143	157 521	5096699	MISCELLANEOUS LINES OF MERCHANDISE,	1 150	.1	25	48 839	2.4
	DRESSED POULTRY, KILLED ON PREMISES	41 646		69	70 495		COMMODITIES, N.E.C.	9 411	.7	(NA)	(NA)	(NA)
	DRESSED POULTRY, RESALES	545 786		503	691 488		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	429	(Z)	23	48 396	.9
	NOT REPORTED IN DETAIL,	103 105		(NA)	(NA)		CONFECTIONERY (SIC 5045)					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 325	.1	24	19 706	6.7	ALL ESTABLISHMENTS, (NUMBER) 2,084 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 164,390 SALES REPORTED BY COMMODITY LINE,	693 604	100.0	1 544	(X)	(X)
5047100	MEATS, PROVISIONS FRESH, FROZEN (EXCEPT PACKAGED) MEATS CURED, BOILED, SMOKED MEATS SAUSAGE, MEAT LOAVES, LARD, OTHER MEAT (INCLUDING GAME) NOT REPORTED IN DETAIL,	42 635 27 474 3 949 1 859 1 250 5 110 2 993	3.2	115 57 43 28 32 15 (NA)	231 521 142 032 80 647 47 483 52 457 73 213 (NA)	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGS, CHEMICALS, BIOLOGICALS PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES, TOILET SOAPS,	2 591 8 127 521 581	.4 1.2 .1 .1	37 138 13 25	31 756 94 974 15 261 18 067	8.2 8.6 3.4 3.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES FRESH FRUITS, BERRIES, MELONS FRESH VEGETABLES, NOT REPORTED IN DETAIL,	882 417 276 189	.1	26 13 12 (NA)	13 499 4 991 7 943 (NA)	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGS, CHEMICALS, BIOLOGICALS PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES, TOILET SOAPS,	2 591 8 127 521 581	.4 1.2 .1 .1	37 138 13 25	31 756 94 974 15 261 18 067	8.2 8.6 3.4 3.2
5049300	CANNED, BOTTLED FOODS CANNED FRUITS, FRUIT JUICES CANNED VEGETABLES, VEGETABLE JUICES CANNED FISH, SEAFOOD, CANNED MEATS, CANNED MILK, OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL,	3 091 603 997 204 661 103 384 139	.2	43 11 11 8 21 5 (NA)	52 516 19 005 22 992 17 714 34 217 23 480 (NA)	5022230	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	581	.1	25	18 067	3.2
5049410	COFFEE, ROASTED COFFEE (EXCEPT SOLUBLE) NOT REPORTED IN DETAIL,	1 079 943 136	.1	5 3 (NA)	18 266 16 352 (NA)	5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER, CHEESE, ICE CREAM, ICES MILK, CREAM (FLUID) OTHER DAIRY PRODUCTS, NOT REPORTED IN DETAIL,	2 364 96 1 205 743 72 162 86	.3 5 54 7 4 6 (NA)	66 5 54 7 4 6 (NA)	33 210 8 901 24 883 8 445 4 378 6 343 (NA)	7.1 1.1 4.8 8.8 1.6 2.6 (NA)
5049500	FROZEN FOODS, FROZEN FRUITS FROZEN JUICES FROZEN VEGETABLES FROZEN POULTRY (PACKAGED ONLY) FROZEN FISH, SEAFOOD (PACKAGED ONLY) FROZEN MEATS (PACKAGED ONLY) FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS NOT REPORTED IN DETAIL,	24 876 475 619 1 085 16 277 1 106 3 153 711 771	1.8	160 32 19 33 96 46 29 16 21 (NA)	264 252 37 895 38 377 60 681 185 516 77 232 52 653 59 556 35 937 (NA)	5045100	CONFECTIONERY CANDY, ALL KINDS, CHEWING GUM FOUNTAIN FRUITS, SYRUPS, SUPPLIES POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS, NOT REPORTED IN DETAIL,	506 518 245 136 19 435 31 423 145 832 64 692 (NA)	73.0 1 73.0	1 544 974 576 308 855 (NA)	693 604 476 822 301 423 194 567 360 708 (NA)	73.0 51.4 6.4 16.2 40.4 (NA)
5049920	FLOUR, RELATED PRODUCTS	981	.1	7	18 697	5047100	MEATS, PROVISIONS FRESH, FROZEN (EXCEPT PACKAGED) MEATS CURED, BOILED, SMOKED MEATS SAUSAGE, MEAT LOAVES, LARD, OTHER MEAT (INCLUDING GAME) NOT REPORTED IN DETAIL,	1 991 301 601 149 30 435 547	.3	81 6 24 15 5 10 (NA)	32 354 2 336 11 703 4 015 5 192 4 863 (NA)	6.2 1.3 6.8 3.7 8.6 (NA)
5049930	SUGAR (REFINED)	837	.1	8	22 124							(NA)
Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.												

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONFECTIONERY (CONT.)	(1)	(2)	(3)	(4)		CONFECTIONERY (CONT.)	(1)	(2)	(3)	(4)	(5)
504920C	BAKERY PRODUCTS	9 159	1.3	156	98 036	505110	BEER, FERMENTED MALT LIQUORS.	1 125	.2	8	12 069	9.3
5049300	CANNED, BOTTLED FOODS.	7 063	1.0	127	72 711	505212	WINES.	690	.1	8	9 163	7.5
	CANNED FRUITS, FRUIT JUICES.	1 974		30	38 328	505212	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	4 017	.6	114	77 648	5.2
	CANNED VEGETABLES, VEGETABLE JUICES.	1 365		31	30 848	506211	PERSONAL SERVICE PAPERS (TOWELING, CUPS, ETC.).	7 032	1.0	147	102 500	6.9
	CANNED FISH, SEAFOOD.	1 063		49	30 998	506212	FACIAL TISSUES, ETC.	510	.1	8	4 549	11.2
	CANNED MEATS.	1 306		29	30 412	506311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 321	.3	37	30 953	7.5
	CANNED MILK.	1 313		(NA)	(NA)	509130	TOYS, GAMES, FIREWORKS; CHILDRENS' VEHICLES.	407	.1	12	7 773	5.2
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD.	1 364		44	29 825	509320	ADVERTISING SPECIALTIES, CALENDARS, ETC.	391	.1	29	12 002	3.2
5049410	COFFEE.	2 056	.3	19	29 893	509670	FOOD, BEVERAGE BASIC MATERIALS.	3 006	.4	48	79 919	8.6
	GREEN COFFEE.	463		27	19 829	509699	MISCELLANEOUS LINES OF MERCHANDISE.	4 474	.6	(NA)	(NA)	(NA)
	SOLUBLE COFFEE (EXCEPT SOLUBLE).	963		(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	362	.1	18	6 433	5.6
	ROASTED COFFEE (EXCEPT SOLUBLE).	311		35	16 310	509900	FISH, SEAFOODS (SIC 5046)					
	NOT REPORTED IN DETAIL.			13	14 637		ALL ESTABLISHMENTS.					
5049420	FROZEN FOODS.	424	.1	3	6 453		SALES NOT REPORTED BY COMMODITY LINE.					
5049500	FROZEN JUICES.	111		4	9 225		SALES REPORTED BY COMMODITY LINE.	524 510	100.0	980	(X)	(X)
	FROZEN VEGETABLES.	137		3	8 570		DAIRY PRODUCTS, ICE CREAM, ICES.	481	.1	16	9 715	5.0
	FROZEN POULTRY (PACKAGED ONLY).	78		3	7 592	5043100	BUTTER.	51		3	3 608	1.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	96		5	8 916		CHEESE.	217		6	2 825	7.7
	FROZEN MEATS (PACKAGED ONLY).	236		6	8 169		MILK, CREAM (FLUID).	142		6	2 216	6.4
	FROZEN PREPARED FOODS, BAKED GOODS.	89		3	6 885		NOT REPORTED IN DETAIL.	71		(NA)	(NA)	(NA)
	OTHER PACKAGED FROZEN FOODS.	89		3	6 885		POULTRY.	2 044	.4	14	8 712	23.5
	NOT REPORTED IN DETAIL.			(NA)	(NA)		DRESSED POULTRY, RESALES.	1 525		10	7 791	19.6
5049610	SOFT DRINKS.	1 128	.2	32	15 841	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	519		(NA)	(NA)	(NA)
5049910	SANDWICHES, SNACK ITEMS.	2 335	.3	66	37 565	5047100	MEATS, PROVISIONS.	1 658	.3	19	9 858	16.8
5049930	SUGAR (REFINED).	546	.1	20	15 415		FRESH, FROZEN (EXCEPT PACKAGED) MEATS.	1 054		8	5 683	18.5
5049940	DRIED FRUITS.	1 399	.2	24	20 142		CURED, BOILED, SMOKED MEATS.	461		7	3 450	13.2
5049950	GROCERIES, EXCEPT AS SPECIFIED.	13 559	2.0	216	105 108		OTHER MEAT (INCLUDING GAME).	79		3	1 701	4.6
	MARGARINE, BUTTER SUBSTITUTES.	1 177		39	18 429		NOT REPORTED IN DETAIL.	64		(NA)	(NA)	(NA)
	COOKING OILS (INC. VEGETABLE SHORTENINGS).	811		43	24 042	5044120	POULTRY.	2 044	.4	14	8 712	23.5
	BREAKFAST CEREALS (FULLY, PARTLY COOKED).	82		5	5 943		DRESSED POULTRY, RESALES.	1 525		10	7 791	19.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	8 280		132	66 289		NOT REPORTED IN DETAIL.	519		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	3 109		(NA)	(NA)		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	471 804	90.0	980	524 510	90.0
5049960	PEANUTS, ROASTED.	4 547	.7	163	80 254	5047100	MEATS, PROVISIONS.	1 658	.3	19	9 858	16.8
5049980	MISCELLANEOUS FOOD PRODUCTS.	3 497	.5	57	42 806		FRESH, FROZEN (EXCEPT PACKAGED) MEATS.	1 054		8	5 683	18.5
5059910	PEANUTS, UNROASTED.	839	.1	29	11 219		CURED, BOILED, SMOKED MEATS.	461		7	3 450	13.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	3 859	.6	45	38 304		OTHER MEAT (INCLUDING GAME).	79		3	1 701	4.6
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	6 014	.9	7	22 168	5048100	FRESH FRUITS, VEGETABLES, BERRIES.	643	.1	8	6 914	9.3
5086220	SCHOOL EQUIPMENT, SUPPLIES.	5 564	.8	159	103 223		FRESH FRUITS, BERRIES, MELONS.	387		3	3 063	12.6
5094110	CIGARETTES, CIGARS, TOBACCO.	79 910	11.5	269	241 571	5049300	CANNED, BOTTLED FOODS.	4 876	.9	55	50 248	9.7
	CIGARETTES.	58 915		164	171 014		CANNED FRUITS, FRUIT JUICES.	73		4	4 693	1.6
	CIGARS.	9 711		186	157 986		CANNED VEGETABLES, VEGETABLE JUICES.	52		5	3 761	1.4
	TOBACCO.	4 702		89	110 572		CANNED FISH, SEAFOOD.	3 700		43	42 757	8.7
	NOT REPORTED IN DETAIL.	6 582		(NA)	(NA)		CANNED MEATS.	60		3	4 159	1.4
	NOT REPORTED IN DETAIL.			(NA)	(NA)		OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD.	48		3	2 447	2.0
	NOT REPORTED IN DETAIL.			(NA)	(NA)		NOT REPORTED IN DETAIL.	943		(NA)	(NA)	(NA)

Standard Notes: (A) Not available. (B) Represents zero. (C) Withheld to avoid disclosure. (D) Not applicable. (E) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FISH, SEAFOODS (CONT.)											
5049500	FROZEN FOODS,	37 522	7.2	165	156 752	5047100	MEATS, PROVISIONS	4 466 960	94.1	3 703	4 745 147	94.1
	FROZEN FRUITS,	421		14	14 561		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	3 309 860		2 903	3 814 925	86.8
	FROZEN JUICES,	297		11	14 187		CURED, BOILED, SMOKED MEATS	268 513		1 483	1 545 516	17.4
	FROZEN VEGETABLES,	1 414		22	25 683		SAUSAGE, MEAT LOAVES,	153 555		1 404	1 320 196	11.6
	FROZEN POULTRY (PACKAGED ONLY),	1 332		18	20 424		LARD,	128 736		702	836 478	1.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	32 447		150	144 517		OTHER MEAT (INCLUDING GAME),	424		424	499 026	25.8
	FROZEN MEATS (PACKAGED ONLY),	528		16	16 389		NOT REPORTED IN DETAIL,	590 570		(NA)	(NA)	(NA)
	FROZEN PREPARED FOODS, BAKED GOODS,	94		4	2 734							
	OTHER PACKAGED FROZEN FOODS,	209		5	4 767							
	NOT REPORTED IN DETAIL,	780		(NA)	(NA)							
5049950	GROCERIES, EXCEPT AS SPECIFIED,	1 122	.2	26	17 714	5048100	FRESH FRUITS, VEGETABLES, BERRIES	7 754	.2	112	162 915	4.8
	MARGARINE, BUTTER SUBSTITUTES	127		4	4 958		FRESH FRUITS, BERRIES, MELONS	759		41	40 055	1.9
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	277		4	4 131		FRESH VEGETABLES,	5 139		49	101 214	5.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES,	522		14	9 551		NOT REPORTED IN DETAIL,	1 856		(NA)	(NA)	(NA)
	MAYONNAISE, NUTS--EXC. PEANUTS),	196		(NA)	(NA)							
	NOT REPORTED IN DETAIL,	337	.1	16	4 355	5049200	BAKERY PRODUCTS	2 487	.1	74	55 453	4.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	841	.2	18	6 117		CANNED, BOTTLED FOODS	47 564	1.0	514	802 124	5.9
5099699	PETROLEUM PRODUCTS,	1 336	.3	25	15 572	5049300	CANNED FRUITS, FRUIT JUICES	2 160		70	106 715	2.0
	MISCELLANEOUS LINES OF MERCHANDISE,	1 727	.3	(NA)	(NA)		CANNED VEGETABLES, VEGETABLE JUICES	4 680		80	92 201	5.1
	COMMODITIES, N.E.C.,	1 119	(2)	19	9 988		CANNED FISH, SEAFOOD,	1 235		57	58 182	2.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	119		(NA)	(NA)		CANNED MEATS,	36 818		411	715 737	5.1
							CANNED MILK,	451		27	32 531	1.4
							OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD,	1 030		35	50 758	2.0
							NOT REPORTED IN DETAIL,	1 190		(NA)	(NA)	(NA)
						5049500	FROZEN FOODS,	56 246	1.2	549	703 637	8.0
							FROZEN FRUITS,	1 331		84	155 941	.9
							FROZEN JUICES,	1 977		113	195 323	1.0
							FROZEN VEGETABLES,	6 081		157	244 370	2.5
							FROZEN POULTRY (PACKAGED ONLY),	8 994		206	281 857	3.0
							FROZEN FISH, SEAFOOD (PACKAGED ONLY),	21 270		272	336 212	2.1
							FROZEN MEATS (PACKAGED ONLY),	4 172		268	355 366	6.0
							FROZEN PREPARED FOODS, BAKED GOODS,	861		54	110 781	3.8
							OTHER PACKAGED FROZEN FOODS,	5 012		44	49 840	1.7
							NOT REPORTED IN DETAIL,			(NA)	(NA)	(NA)
						5049950	GROCERIES, EXCEPT AS SPECIFIED,	22 854	.5	477	602 706	3.8
							MARGARINE, BUTTER SUBSTITUTES	4 180		250	335 552	1.2
							COOKING OILS (INC. VEGETABLE SHORTENINGS)	135		18	416 626	1.5
							BREAKFAST CEREALS (POULTRY, PARTLY COOKED),	3 933		126	132 940	3.0
							OTHER GROCERIES (JAM, PICKLES, SAUCES,	8 300		(NA)	(NA)	(NA)
							MAYONNAISE, NUTS--EXC. PEANUTS),	16 442	.3	(NA)	(NA)	(NA)
							NOT REPORTED IN DETAIL,					
							COMMODITIES, N.E.C.,	2 020	(2)	83	121 115	1.7
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS					
							FROM CUSTOMERS,					
							FRESH FRUITS, VEGETABLES					
							(SIC 5048)					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	6 697	.1	154	195 194		ALL ESTABLISHMENTS, (NUMBER) 51123					
							SALES NOT REPORTED BY COMMODITY					
							LINE (\$1,000) 463,387					
							SALES REPORTED BY COMMODITY LINE,					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
	FRESH FRUITS, VEGETABLES (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 839	.1	90	89 520	2.1	5049930	SUGAR (REFINED)	.3	124	131 749
	BUTTER	146		23	11 974	1.2	5049950	GROCERIES, EXCEPT AS SPECIFIED	.6	243	248 195
	CHEESE	804		60	64 878	1.2		MARGARINE, BUTTER SUBSTITUTES		84	114 682
	ICE CREAM, ICES	93		8	9 036	1.0		COOKING OILS (INC. VEGETABLE SHORTENINGS)		92	109 116
	MILK, CREAM (FLUID)	129		18	9 361	1.4		BREAKFAST CEREALS (FULLY, PARTLY COOKED)		28	50 120
	OTHER DAIRY PRODUCTS	285		7	12 771	2.2		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS—EXC. PEANUTS)		130	150 033
	NOT REPORTED IN DETAIL	332		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL		(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	3 177	.1	126	79 894	4.0	5049960	PEANUTS, ROASTED		114	190 347
5044120	POULTRY	4 025	.2	68	42 762	9.4	5049980	MISCELLANEOUS FOOD PRODUCTS	.1	17	9 531
	LIVE POULTRY	1 309		5	6 509	20.1		CIGARETTES, CIGARS, TOBACCO	.1	20	14 316
	DRESSED POULTRY, KILLED ON PREMISES	63		3	1 327	4.7	5094110	BEER, FERMENTED MALT LIQUORS	.2	24	21 656
	DRESSED POULTRY, RESEALS	2 059		35	24 659	8.3	5095110	COMMODITIES, N.E.C.	.5	(NA)	(NA)
	NOT REPORTED IN DETAIL	594		(NA)	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS	.1	47	42 876
5045100	CONFECTIONERY	2 531	.1	87	117 357	2.2		FROM CUSTOMERS			
	CANDY, ALL KINDS	631		35	46 650	1.4		OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)			
	CHEWING GUM	48		14	16 980	.3		ALL ESTABLISHMENTS			
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 376		31	64 526	2.1		SALES NOT REPORTED BY COMMODITY LINE			
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	342		23	30 629	1.1		SALES REPORTED BY COMMODITY LINE			
	NOT REPORTED IN DETAIL	134		(NA)	(NA)	(NA)		PROPRIETARY PRODUCTS, TOILETRIES, DRUGS			
5047100	MEATS, PROVISIONS	1 905	.1	68	65 570	2.9	5022220	GIST SUNDRIES	.1	141	151 673
	FRESH, FROZEN (EXCEPT PACKAGED, MEATS	834		20	20 342	1.1	5022230	TOILET SOAPS	.1	223	173 427
	CURED, BOILED, SMOKED MEATS	228		13	15 021	.6	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	.2	21	97 115
	SAUSAGE, MEAT LOAVES	306		15	19 080	1.6	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	.3	392	294 039
	LARD	448		13	19 080	1.6	5032100	YARD OR PIECE GOODS	.4	12	88 117
	NOT REPORTED IN DETAIL			(NA)	(NA)	(NA)	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1.0	561	471 004
5048100	FRESH FRUITS, VEGETABLES, BERRIES	2 371 234	94.2	3 682	2 517 223	94.2		BUTTER		141	179 999
	FRESH FRUITS, BERRIES, MELONS	1 444 618		2 692	1 861 614	61.5		CHEESE		392	315 543
	FRESH VEGETABLES	847 605		2 156	1 448 252	58.5		ICE CREAM, ICES		42	40 674
	NOT REPORTED IN DETAIL	379 011		(NA)	(NA)	(NA)		MILK, CREAM (FLUID)		28	19 133
5049300	CANNED, BOTTLED FOODS	22 050	.9	213	203 579	10.8		OTHER DAIRY PRODUCTS		94	99 009
	CANNED FRUITS, FRUIT JUICES	7 301		143	145 914	5.0		NOT REPORTED IN DETAIL		(NA)	(NA)
	CANNED VEGETABLES, VEGETABLE JUICES	8 609		149	145 379	5.9		EGGS (FRESH, STORAGE)	.2	122	138 082
	CANNED FISH, SEAFOOD	1 061		95	103 617	1.0		POULTRY	.3	97	111 907
	CANNED MEATS	584		51	83 973	.7		DRESSED POULTRY, KILLED ON PREMISES		6	3 204
	CANNED MILK	428		54	65 936	.6		DRESSED POULTRY, RESEALS		68	85 405
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	849		34	50 961	1.7		NOT REPORTED IN DETAIL		(NA)	(NA)
	NOT REPORTED IN DETAIL	3 208		(NA)	(NA)	(NA)	5044110	EGGS (FRESH, STORAGE)			
5049410	COFFEE	1 407	.1	87	101 452	1.4	5044120	POULTRY			
	GREEN COFFEE	30		7	33 428	.6		LIVE POULTRY			
	SOLUBLE COFFEE	232		19	33 370	.7		DRESSED POULTRY, KILLED ON PREMISES			
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 100		70	88 899	1.2		DRESSED POULTRY, RESEALS			
	NOT REPORTED IN DETAIL	45		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL			
5049500	FROZEN FOODS	62 681	2.5	353	371 800	16.9		NOT REPORTED IN DETAIL			
	FROZEN FRUITS	5 487		177	232 945	2.4					
	FROZEN JUICES	6 368		173	217 563	2.9					
	FROZEN VEGETABLES	16 735		240	262 018	6.4					
	FROZEN POULTRY (PACKAGED ONLY)	2 646		98	158 218	1.7					
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	7 816		165	205 543	3.8					
	FROZEN MEATS (PACKAGED ONLY)	3 032		93	152 529	2.0					
	FROZEN PREPARED FOODS, BAKED GOODS	4 730		97	156 385	3.0					
	OTHER PACKAGED FROZEN FOODS	2 223		76	123 905	1.8					
	NOT REPORTED IN DETAIL	13 644		(NA)	(NA)	(NA)					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											
5045100	CONFECTIONERY	31 186	•7	700	462 512	5049940	DRIED FRUITS	17 594	•4	294	276 616	6.4
	CANDY, ALL KINDS	12 912		338	223 207	5049950	GROCERIES, EXCEPT AS SPECIFIED	625 392	13.9	1 604	1 563 309	40.0
	CHewing GUM	1 206		142	128 285	5049960	PEANUTS, ROASTED	14 249	•3	138	100 132	14.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 330		256	187 811	5049970	NUTS (EDIBLE, UNSHELLED)	94 910	2.1	98	137 611	69.0
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	8 722		283	186 656	5049980	MISCELLANEOUS FOOD PRODUCTS	192 131	4.3	527	334 179	57.5
	NOT REPORTED IN DETAIL	5 016		(NA)	(NA)	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 443	•1	27	22 912	10.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	22 354	•5	142	151 289	5059100	HIDES, SKINS, PELTS	2 699	•1	8	66 347	4.1
	MEATS, PROVISIONS	41 281	•9	382	382 289	5059910	FEANUTS, UNROASTED	3 421	•1	68	72 361	4.7
5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	19 514		116	156 730	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 461	•1	59	63 061	8.7
	CURED, BOILED, SMOKED MEATS	5 678		169	124 735	5072210	HARDWARE	4 206	•1	43	55 647	7.6
	SAUSAGE, MEAT LOAVES	2 779		101	68 090	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 015	•1	43	24 484	12.3
	LARD	3 945		126	117 433	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	8 327	•2	6	68 617	12.1
	OTHER MEAT (INCLUDING GAME)	4 340		32	37 985	5094110	CIGARETTES, CIGARS, TOBACCO	30 339	•7	248	296 983	10.2
	NOT REPORTED IN DETAIL	5 025		(NA)	(NA)	5095110	BEER, FERMENTED MALT LIQUORS	15 785	•4	97	80 033	19.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	38 998	•9	197	324 256	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	11 553	•3	18	56 959	20.3
	FRESH FRUITS, BERRIES, MELONS	12 681		98	116 080	5095212	WINES	3 227	•1	31	54 193	6.1
	FRESH VEGETABLES	12 600		97	100 619	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	7 183	•2	272	208 467	3.4
	NOT REPORTED IN DETAIL	13 717		(NA)	(NA)	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 461	•3	376	298 025	4.5
5049200	BAKERY PRODUCTS	193 971	4.3	752	390 981	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 730	•3	224	237 804	4.9
5049300	CANNED, BOTTLED FOODS	637 773	14.2	1 240	1 112 868	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 849	•1	31	55 066	5.2
	CANNED FRUITS, FRUIT JUICES	116 171		663	603 945	5099321	FERTILIZER, FERTILIZER MATERIALS	3 789	•2	158	191 627	4.9
	CANNED VEGETABLES, VEGETABLE JUICES	129 988		666	540 247	5099670	FOOD, BEVERAGE BASIC MATERIALS	9 447	•2	8	28 180	8.8
	CANNED FISH, SEAFOOD	97 094		592	542 451	5099699	MISCELLANEOUS LINES OF MERCHANDISE	22 746	•5	221	322 937	7.0
	CANNED MEATS	113 816		475	553 503		COMMODITIES, N.E.C.	42 749	1.0	(NA)	(NA)	(NA)
	CANNED MILK	20 166		319	328 258	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 817	•1	134	271 132	2.1
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	47 337		338	324 708		COTTON (SIC 505, PART)					
		113 201		(NA)	(NA)		ALL ESTABLISHMENTS (NUMBER) 417					
5049410	COFFEE	722 939	16.1	711	1 115 545		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 53,771					
	GREEN COFFEE	613 175		108	697 941		SALES REPORTED BY COMMODITY LINE	2 496 363	100.0	335	(X)	(X)
	SOLUBLE COFFEE	10 174		262	195 685							
	ROASTED COFFEE (EXCEPT SOLUBLE)	72 458		466	320 964							
	NOT REPORTED IN DETAIL	27 132		(NA)	(NA)							
5049420	TEA	40 742	•9	483	399 244							
5049500	FROZEN FOODS	1 022 603	22.7	1 105	324 170							
	FROZEN FRUITS	43 704		398	526 115							
	FROZEN JUICES	67 625		380	518 003							
	FROZEN VEGETABLES	127 014		441	546 248							
	FROZEN POULTRY (PACKAGED ONLY)	84 865		403	572 261							
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	274 548		622	851 272							
	FROZEN MEATS (PACKAGED ONLY)	191 759		500	662 580							
	FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	79 811		331	462 943							
	NOT REPORTED IN DETAIL	111 654		301	388 452							
5049610	SOFT DRINKS	185 666	4.1	911	291 006							
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)	36 191	•8	139	61 628							
5049910	SANDWICHES, SNACK ITEMS	7 508	•2	120	43 405							
5049920	FLOUR, RELATED PRODUCTS	144 081	3.2	611	498 441							
5049930	SUGAR (REFINED)	103 121	2.3	561	487 578							

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	COTTON (CONT.)											
5051100	COTTON (RAW), INCLUDING LINTERS	2 477 308	99.2	335	2 496 363	5099800	COMMODITY CREDIT CORPORATION	98 844	1.2	331	2 121 736	4.7
5099800	COMMODITY CREDIT CORPORATION	4 084	.2	16	110 479		COMMODITIES, N.E.C.	187 051	2.2	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	13 346	.5	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	23 432	.3	319	2 915 955	.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 625	.1	25	137 628		LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)					
	GRAIN (SIC 505, PART)											
	ALL ESTABLISHMENTS, (NUMBER) 1,427 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 342,240 SALES REPORTED BY COMMODITY LINE	8 438 796	100.0	229	(X)		ALL ESTABLISHMENTS, (NUMBER) 463 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 106,155 SALES REPORTED BY COMMODITY LINE	532 681	100.0	251	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	26 509	.3	3	1 040 493	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	273	.1	11	8 136	3.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	21 163	.3	9	260 680	5053100	LIVESTOCK (EXCEPT HORSES, MULES),	523 752	98.3	251	532 681	98.3
5049980	MISCELLANEOUS FOOD PRODUCTS	22 598	.3	6	221 845		CATTLE, CALVES,	374 571		205	450 520	83.1
	COTTON (RAW), INCLUDING LINTERS	28 629	.3	9	823 635		SHEEP, LAMBS,	16 659		36	177 594	9.4
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	7 635 750	90.5	929	8 438 796		HOGS,	82 352		72	240 895	34.2
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	17 152	.2	10	765 561		OTHER LIVESTOCK	1 031		9	9 077	11.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 640	.1	8	71 295	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	3 642	.7	14	24 862	14.6
5091111	COAL (BITUMINOUS AND ANTHRACITE)	8 851	.1	33	145 600		FEEDS BOUGHT AND SOLD	3 226		6	11 112	29.0
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	37 423	.4	5	337 472		NOT REPORTED IN DETAIL	203		4	5 044	4.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	35 253	.4	144	375 839	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 750	.3	8	16 287	10.7
	FEEDS BOUGHT AND SOLD	16 960		75	190 751		COMMODITIES, N.E.C.	2 108	.4	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	4 290		79	226 009	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 156	.2	28	45 668	2.5
	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	105 474	1.2	97	2 480 662		MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)					
5099321	FERTILIZER, FERTILIZER MATERIALS	13 661	.2	116	536 575		ALL ESTABLISHMENTS, (NUMBER) 1,258 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 190,800 SALES REPORTED BY COMMODITY LINE	1 529 140	100.0	829	(X)	(X)
5099330	SEEDS	13 694	.2	107	276 290		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	10 152	.7	10	91 754	11.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 567	.1	29	663 748	5029110	FURS, RAW AND DRESSED	3 138	.2	10	46 007	6.8
5099611	PETROLEUM PRODUCTS,	50 811	.6	35	914 401		NUTS (EDIBLE, UNSHELLED)	4 160	.3	7	88 399	4.7
	LIQUEFIED PETROLEUM GASES	129		5	4 541	5035330	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	6 282	.4	9	94 035	6.7
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	22 399		23	295 593							
	OILS, GREASES, OTHER PETROLEUM PRODUCTS NOT REPORTED IN DETAIL	28 027		16	624 357	5049970						
5099670	FOOD, BEVERAGE BASIC MATERIALS	39 185	.5	8	385 211	5052100						
5099699	MISCELLANEOUS LINES OF MERCHANDISE	63 107	.7	44	1 452 729							

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MISCELLANEOUS FARM PRODUCTS (CONT.)	(1)	(2)	(3)	(4)	(5)		ELECTRICAL SUPPLIES, APPARATUS (CONT.)	(1)	(2)	(3)	(4)	(5)
5059100	HIDES, SKINS, PELTS	424 158	27.7	418	455 390	93.1	5064100	ROOM AIR CONDITIONERS	9 929	.3	356	914 059	1.1
5059200	TOBACCO (LEAF)	376 537	23.6	133	395 370	95.2	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	21 746	.6	449	018 615	2.1
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	32 757	2.6	187	329 112	92.3		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	7 845		303	828 750	.9
5059400	RAM WOOL	240 885		119	353 444	62.8		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS) (INC. TESTING EQUIPMENT)	5 090		118	392 485	1.3
5059500	RAM WOOL, NOILS, OTHER	138 869		53	284 142	48.9		ACCESSORIES (INC. TESTING EQUIPMENT)	1 090		49	74 250	1.5
	NOT REPORTED IN DETAIL	43 000		(NA)	(NA)			INTERCOMMUNICATION AND SOUND EQUIPMENT	2 480		178	450 322	4.6
5059910	PEANUTS, UNROASTED	55 746	3.6	18	90 475	61.6		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	4 140		38	61 053	6.8
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	13 800	.9	9	35 087	39.3		NOT REPORTED IN DETAIL	1 101		(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	118 911	7.8	123	134 802	88.2	5072210	HARDWARE	9 685	.3	118	113 782	8.5
5059620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	18 089	1.2	6	42 174	42.9	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	4 993	.1	141	157 740	3.2
5059631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	852	1.1	4	36 186	2.4	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	30 653	.8	1 042	1 483 042	10.1
5059699	MISCELLANEOUS LINES OF MERCHANDISE	18 525	1.2	31	69 512	26.7	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	3 513	.1	22	33 568	18.5
	COMMODITIES, N+E+C	53 910	3.5	(NA)	(NA)	(NA)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	32 676	.9	179	181 559	10.0
5059900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 125	.1	41	70 010	3.0	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COML. (UNDER SHP)	9 922	.3	179	240 069	4.1
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)						5077120	COMMERCIAL REFRIGERATION EQUIPMENT	9 079	.2	311	727 575	1.2
	ALL ESTABLISHMENTS (NUMBER) 4,602				(X)	(X)	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 344	.1	42	70 208	3.3
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	2 739	.1	16	18 180	15.1
	SALES REPORTED BY COMMODITY LINE	3 760 336	100.0	3 490			5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES	5 137	.1	41	48 908	10.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 419	.1	34	42 076	12.9		COMPRESSORS, PUMPS	1 150		7	11 619	9.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 005 851	79.9	3 411	3 672 118	81.9		CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	720		13	25 608	2.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	1 128 833		2 248	2 888 948	39.1		CRANES, DERRICKS, HOISTS, WINCHES	128		6	13 778	.9
	OUTSIDE CONSTRUCTION MATERIALS	342 272		1 989	2 352 075	14.6		FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	257		9	15 513	1.7
	LIGHTING FIXTURES	425 701		2 232	2 840 097	15.0		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	598		5	10 234	5.8
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	224 276		2 056	2 718 433	8.3		NOT REPORTED IN DETAIL	1 174		7	20 756	5.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	512 265		1 882	2 513 448	20.4		BEARINGS, POWER TRANSMISSION EQUIPMENT	2 895	.1	19	28 179	10.3
	NOT REPORTED IN DETAIL	372 504		(NA)	(NA)	(NA)		GALL, ROLLER BEARINGS	1 820		11	11 567	15.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT	139 742	3.7	418	791 617	17.7		OTHER ROLLER TRANSMISSION EQUIPMENT	984		11	16 744	54.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	121 808	3.2	488	1 007 835	12.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	11 392	.3	47	75 745	15.0
	ELECTRIC KITCHEN EQUIPMENT, PARTS	45 888		272	607 017	7.8	5097230	FLOOR COVERINGS	3 066	.1	10	25 129	12.2
	ELECTRIC HOME LAUNDRY EQUIPMENT	17 249		131	359 487	4.8		SPORTING, ATHLETIC GOODS, BICYCLES	1 913	.1	14	21 424	8.9
	CONSTRUCTION SETS	26 357		103	309 414	8.6	5099120	MISCELLANEOUS LINES OF MERCHANDISE	5 977	.2	207	327 423	1.8
	CONSTRUCTION SETS AND RECORD PLAYERS	5 516		157	384 434	2.1	5099699	COMMODITIES, N+E+C	37 078	1.0	(NA)	(NA)	(NA)
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	9 239		(NA)	429 736	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18 548	.5	177	149 059	12.4
	NOT REPORTED IN DETAIL	17 159		582	1 301 299	4.2							
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	54 627	1.5	925	1 815 293	11.5							
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	209 648	5.6										

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)											(5)
	ALL ESTABLISHMENTS, (NUMBER) 2+486											5.4
	SALES NOT REPORTED BY COMMODITY											5.1
	LINE (\$1,000) 262+884											3.1
	SALES REPORTED BY COMMODITY LINE,	3 903 390	100.0	1 832	(X)			50 563	1.3	191	928 951	1.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	27 839	.7	77	257 689	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY), EOPT., . . .	26 334		100	519 664	5.4
5014100	TIRES AND TUBES, NEW,	9 984	.3	21	112 253	5077130	RESIDENTIAL AND SMALL COML. (UNDER SHP), . . .	11 663		52	379 262	5.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	3 162	.1	32	107 439		INDUSTRIAL AND LARGE COML. (OVER 20HP), . . .	12 048		8	40 739	1.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . . .	2 211	.1	30	28 352	5084970	NOT REPORTED IN DETAIL,	12 802	.3	62	367 136	3.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	41 068	1.1	123	330 167	5085110	COMMERCIAL REFRIGERATION EQUIPMENT,	9 017	.2	150	658 389	1.4
	INTERIOR WIRING, CONSTRUCTION MATERIALS, . . .	12 525		50	110 922	5096212	AIR CONDITIONING, REFRIGERATION EOPT., . . .	3 892	.1	10	35 599	10.9
	OUTSIDE CONSTRUCTION MATERIALS,	2 343		22	74 750		OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	10 442	.3	65	179 027	5.8
	LIGHTING FIXTURES,	4 616		49	119 504	5097110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	2 442	.1	8	15 492	15.8
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT),	5 667		69	232 476	5097210	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	14 346	.4	89	167 489	8.6
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.,	6 035		30	93 695	5097230	HOUSEHOLD FURNITURE,	2 169	.1	43	56 820	3.8
	NOT REPORTED IN DETAIL,	9 882		(NA)	(NA)	5097293	(CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC),	33 736	.9	67	231 084	14.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	2 713 795	69.5	1 475	3 617 364		FLOOR COVERINGS,	18 184	.5	136	234 580	7.8
	ELECTRIC KITCHEN EQUIPMENT, PARTS,	696 865		586	2 120 523	5098142	KITCHEN UTENSILS, KITCHEN TOOLS,	8 946	.2	58	158 269	5.7
	ELECTRIC HOME LAUNDRY EQUIPMENT,	314 848		638	2 319 158	5098143	MISCELLANEOUS HOMEWARES,	2 438	.1	31	235 925	1.0
	TELEVISION SETS,	861 035		690	2 417 574	5099110	METAL MILLWORK (DOORS, CABINETS, ETC.), . . .	3 515	.1	76	102 471	3.4
	CONSOLE RADIOS AND RECORD PLAYERS,	163 499		640	2 264 605	5099120	PHOTOGRAPHIC GOODS,	25 757	.7	121	290 759	8.9
	OTHER MAJOR APPLIANCES (INCLUDING GAS), . . .	261 381		646	2 240 647	5099130	SPORTING, ATHLETIC GOODS, BICYCLES,	14 514	.4	109	220 711	6.6
	NOT REPORTED IN DETAIL,	416 167		(NA)	(NA)	5099410	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, . .	2 950	.1	121	233 380	12.6
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, . . .	199 206	5.1	674	1 919 725	5099420	PRECIOUS STONES (CUT) AND METALS,	14 528	.4	121	183 183	7.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	237 044	6.1	668	1 382 158	5099510	JEWELRY, SILVERWARE, TROPHIES, ETC.,	3 241	.1	40	46 395	7.0
5064140	ROOM AIR CONDITIONERS,	174 355	4.5	581	2 386 070	5099650	GIFTS, ART GOODS, NOVELTIES, ETC.,	39 706	1.0	118	507 719	7.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	87 460	2.2	467	1 853 598	5099699	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC, . .	18 580	.5	149	736 532	2.5
	TV, TRANSMITTING AND INDUSTRIAL,	34 403		348	1 318 472		COMMODITIES, N.E.C.,	35 196	.9	(NA)	(NA)	(NA)
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS),	16 673		219	813 692	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	38 835	1.0	355	1 337 996	2.9
	ACCESSORIES (INC. TESTING EQUIPMENT),	5 914		110	410 410		ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	INTERCOMMUNICATION AND SOUND EQUIPMENT, .	3 775		75	259 582		ALL ESTABLISHMENTS, (NUMBER) 3+890					
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT, NOT REPORTED IN DETAIL,	25 221		27	81 472		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 280+492					(X)
5072210	HARDWARE,	19 539	.5	128	240 020		SALES REPORTED BY COMMODITY LINE,	1 256 500	100.0	2 743	(X)	(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	13 242	.3	104	438 919	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 768	.1	19	32 327	5.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	3 266		50	223 824	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	4 244	.3	81	69 982	6.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	5 420	.1	51	119 260		INTERIOR WIRING, CONSTRUCTION MATERIALS, . . .	978		37	18 368	5.3
							OUTSIDE CONSTRUCTION MATERIALS,	448		8	15 559	2.9
							LIGHTING FIXTURES,	51		5	14 852	.3
							ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT),	497		23	24 094	2.1

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRONIC PARTS, EQUIPMENT (CONT.)											(5)
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC. NOT REPORTED IN DETAIL.	1 310 960		24 (NA)	23 733 (NA)	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	57 311	2.6	451	1 206 868	4.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	910	.1	28	7 301	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 202	.1	31	27 234	8.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS. ELECTRIC KITCHEN EQUIPMENT, PARTS. ELECTRIC HOME LAUNDRY EQUIPMENT. TELEVISION SETS. CONSOLE RADIOS AND RECORD PLAYERS. OTHER MAJOR APPLIANCES (INCLUDING GAS). NOT REPORTED IN DETAIL.	26 785 593 137 8 718 5 560 446 11 331	2.1	405 19 4 186 169 33 (NA)	276 999 9 166 2 686 137 548 91 139 18 535 (NA)	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	41 353	1.9	292	844 833	4.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	17 978	1.4	330	251 730	5064140	ROOM AIR CONDITIONERS.	52 311	2.3	246	901 091	5.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	1 326	.1	63	32 878	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	3 162	.1	29	153 017	2.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL). ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS). ACCESSORIES (INC. TESTING EQUIPMENT). INTERCOMMUNICATION AND SOUND EQUIPMENT. COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	1 169 270 364 381 338 177 60 895 131 638 118 299 155 880	93.1	2 743 1 891 1 620 1 289 1 298 845 (NA)	1 256 500 884 438 823 023 638 682 637 469 459 658 (NA)	5072210	HARDWARE. BUILDERS' HARDWARE. HEAVY HARDWARE. KITCHEN AND SHELF HARDWARE. HAND TOOLS (INC. POWER DRIVEN), CUTLERY. ALL OTHER HARDWARE. NOT REPORTED IN DETAIL.	1 187 391 228 065 53 634 52 981 166 732 250 696 435 283	53.2	2 120 819 303 385 654 747 (NA)	2 182 939 1 194 496 724 736 777 704 1 113 304 1 037 858 (NA)	54.4 19.1 7.4 6.8 15.0 24.2 (NA)
5072210	HARDWARE.	3 074	.2	27	41 127	5072230	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS). PAINTERS' SUPPLIES.	8 138 44 887	.4 2.0	66 365	283 928 850 129	2.9 5.3
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	847	.1	5	3 201	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. WARM-AIR FURNACES (ALL FUELS). CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS). DUCTS, REGISTERS, FITTINGS, ACCESSORIES. ROOM SPACE HEATING EQPT. (EXC. ELECTRIC). OTHER WARM-AIR HEATING EQUIPMENT. NOT REPORTED IN DETAIL.	20 091 5 153 1 293 4 589 5 030 1 498 2 568	.9	177 63	678 456 325 628	3.0 1.6
5099110	PHOTOGRAPHIC GOODS.	1 652	.1	25	43 325	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	2 462	.1	36	210 594	1.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	907	.1	6	6 872	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	4 065	.2	45	309 874	1.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	3 798	.3	30	97 232	5074300	PLUMBING FIXTURES, VALVES, FITTINGS, SUPPLIES. PIPE, FITTINGS, VALVES. PLUMBING FIXTURES. DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS). OTHER PLUMBING EQUIPMENT, SUPPLIES. NOT REPORTED IN DETAIL.	73 912 25 239 12 310 3 303 13 981 19 079	3.3	362 116 74 123 (NA)	1 062 598 741 138 476 879 329 597 455 199 (NA)	7.0 3.4 2.6 1.0 3.1 (NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 066	.1	42	25 513	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 378	.1	40	208 681	1.1
5099900	COMMODITIES, N.E.C.	12 168	1.0	(NA)	(NA)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL).	3 807	.2	48	222 395	1.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	10 707	.9	238	67 815	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 105	.1	29	146 919	1.4
	HARDWARE (SIC 5072)					5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES. CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS. PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS. OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES.	1 223 220 273 223	.1	9 3 3 3	6 187 1 731 1 908 1 173	19.8 12.7 14.3 19.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	28 439	1.3	101	513 617							
5014100	TIRES AND TUBES, NEW.	3 992	.2	42	311 948							

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HARDWARE (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)						
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. . .	507						35 752	1.6	152	767 472	4.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	9 059	4	108	335 163	2.7		5 654	3	5	43 056	13.1
								17 415	1	10	29 402	4.8
								17 436	8	132	373 985	4.7
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	2 116	1	18	12 771	16.6		27 909	1.3	(NA)	(NA)	(NA)
	BALL, ROLLER BEARINGS.	1 220	1	16	12 755	9.6						
	OTHER POWER TRANSMISSION EQUIPMENT.	240		8	6 202	3.9		2 698	1	97	114 002	2.4
	NOT REPORTED IN DETAIL.	908		7	4 636	19.6						
		72		(NA)	(NA)	(NA)						
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	6 713	3	75	263 315	2.4						
5084910	ABRASIVES, ABRASIVE MATERIALS.	16 543	7	212	661 720	2.5						
5084930	MECHANICAL RUBBER GOODS.	3 372	2	96	289 899	1.2						
5084940	ROPE, CORDAGE, TWINE.	7 853	4	302	700 686	1.1						
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	27 204	1.2	138	363 232	7.5		2 966 118	100.0	3 794	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . .	40 226	1.8	235	785 794	5.1		5 011	2	123	148 951	3.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT. .	3 779	2	19	86 193	4.4						
	POULTRY EQUIPMENT (INC. TRACTORS).											
5091212	IRON AND STEEL PRODUCTS (FLAT).	13 911	6	137	409 510	3.4		44 464	1.5	244	266 575	16.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	63 692	2.9	477	1 107 251	5.8						
	WIRE--PLAIN, COATED, BARBED, TWISTED. . . .	11 469		221	677 503	1.7		7 230	2	130	152 405	4.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS. .	22 901		350	850 290	2.7						
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES.	9 226		194	693 290	1.3		3 472	1	74	93 364	3.7
	WIRE ROPE AND STRAND (INC. GALVANIZED). .	3 938		153	563 457	7		3 467	1	178	205 070	1.7
	BALE TIES.	2 283		81	350 006	7						
	REINFORCEMENT MESH (WELDED AND WOVEN). .	13 875		(NA)	(NA)	(NA)		23 282	8	576	603 397	3.9
	NOT REPORTED IN DETAIL.							5 164		93	128 845	4.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	10 643	5	82	237 760	4.5		1 217		35	48 328	2.5
5091215	CAST IRON--SOIL PIPE, TUBING.	3 011	1	80	357 675	8		815		32	33 082	2.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	25 406	1.1	221	763 678	3.3		7 546		452	464 657	1.6
	TUBING (MECHANICAL AND PRESSURE).	9 216		60	299 111	3.1		4 583		101	126 415	3.6
	STANDARD STEEL PIPE.	9 807		141	490 989	2.0		3 957		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	6 383		(NA)	(NA)	(NA)		1 469	1	49	42 776	3.4
5097110	HOUSEHOLD FURNITURE.	19 756	9	60	418 563	4.7		443 012	14.9	2 169	1 726 577	25.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	1 922	1	13	34 066	5.6		168 944		1 437	1 142 761	14.8
5097230	FLOOR COVERINGS.	22 786	1.0	101	472 003	4.8		41 863		528	548 534	7.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	101 709	4.6	288	1 063 833	9.6		90 326		1 136	897 102	10.1
								14 871		533	507 807	2.9
								18 362		429	398 112	4.6
								108 646		(NA)	(NA)	(NA)
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.). . .	5 652	3	60	120 026	4.7						
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.). . . .	5 440	2	99	255 970	2.1		10 039	3	164	174 733	5.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	14 297	6	166	503 232	2.8		358 684	12.1	1 800	1 660 456	21.6
5098299	OTHER BUILDING MATERIALS.	14 879	7	124	342 871	4.3						
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	116 131	5.2	277	1 136 916	10.2						

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TABLE 2A. Merchant Wholesalers—United States, by Kind of Business, 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					(5)				(1)	(2)	(3)	(4)	(5)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . . PIPE, FITTINGS, VALVES, . . . DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS), . . . OTHER PLUMBING EQUIPMENT, SUPPLIES, . . . NOT REPORTED IN DETAIL, . . .	1 568 054 509 209 364 892 124 966 300 269 268 718	52.9	2 816 2 124 1 787 1 522 1 705 (NA)	2 424 081 1 904 600 1 674 563 1 408 468 1 614 354 (NA)	64.7 26.7 28.9 18.6 (NA)	5091312	OTHER COPPER AND BRASS MILL PRODUCTS, . . . FLOOR COVERINGS, . . . KITCHEN UTENSILS, . . . MISCELLANEOUS HOMEWARES, . . . WOOD MILLWORK (DOORS, CABINETS, ETC.), . . . ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES), . . . OTHER BUILDING MATERIALS, . . . SPORTING, ATHLETIC GOODS, BICYCLES, . . . MISCELLANEOUS LINES OF MERCHANDISE, . . . COMMODITIES, N.E.C., . . . LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . . AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (SIC 5077)	2 580 2 525 2 415 4 950 12 425 8 282 2 217 11 520 23 913 6 385	.1 .1 .1 .2 .4 .3 .1 .4 .8 .2	42 19 27 50 183 70 17 162 (NA) 125	49 758 27 795 39 192 54 770 178 048 95 569 26 812 167 894 (NA) (NA) 89 692	5.2 9.1 6.2 9.0 7.0 8.7 8.3 6.9 (NA) (NA) 7.1	
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . . RESIDENTIAL AND SMALL COML. (UNDER 5HP), . . RESIDENTIAL AND COMMERCIAL (5-20HP), . . INDUSTRIAL AND LARGE COML. (OVER 20HP), . . NOT REPORTED IN DETAIL, . . .	48 145 20 924 9 776 9 611 7 834	1.6	636 425 240 100 (NA)	641 314 409 892 265 573 154 382 (NA)	7.5 5.1 3.7 6.2 (NA)	5098231	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)						
5077120	COMMERCIAL REFRIGERATION EQUIPMENT, . . . BEVERAGE, DRINKING, WATER COOLERS, . . . DISPLAY CASES, . . . ICE MAKING MACHINES, . . . REACH-IN AND WALK-IN REFRIGERATORS, . . . OTHER REFRIGERATION EQUIPMENT, . . . NOT REPORTED IN DETAIL, . . .	2 712 762 30 329 153 553 885	.1	73 44 3 9 12 14 (NA)	90 427 52 885 3 172 16 487 10 352 9 045 (NA)	3.0 1.4 1.4 2.0 1.5 6.1 (NA)	5099120	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)						
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS), . . .	7 587	.3	118	103 454	7.3								
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .	14 768	.5	205	249 311	5.9		ALL ESTABLISHMENTS, . . . (NUMBER) 2,123 SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) 169,670 SALES REPORTED BY COMMODITY LINE, . . .	644 494	100.0	1 451	(X)	(X)	
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT, .	1 609	.1	8	8 999	17.9		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS, . . .	1 528	.2	42	20 524	7.4	
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. . . PLUMBING AND OIL MARKETING), . . .	73 478	2.5	485	644 176	11.4		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS, . . .	3 607	.6	56	35 051	10.3	
5084910	ABRASIVES, ABRASIVE MATERIALS, . . .	2 863	.1	78	123 876	2.1		ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES, . . .	542	.1	15	9 685	5.6	
5084930	MECHANICAL RUBBER GOODS, . . .	3 019	.1	88	118 426	2.5		ROOM AIR CONDITIONERS, . . .	19 649	3.0	310	217 426	9.0	
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES, . . .	37 887	1.3	202	281 087	13.5		ELECTRONIC TUBES, PARTS, ACCESSORIES, . . . ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL), . . . ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS), . . . NOT REPORTED IN DETAIL, . . .	1 081	.2	17	9 858	11.0	
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	2 801	.1	51	63 374	4.4		HARDWARE, . . . BUILDERS' HARDWARE, . . . HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE, . . . NOT REPORTED IN DETAIL, . . .	584 484 3 366	.1 .9 1.2 (NA)	62 5 40 (NA)	31 282 4 496 21 717 3 426 (NA)	3.0 1.0 1.5 3.6 (NA)	
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT, . . .	2 611	.1	13	23 164	11.3		WARM-AIR HEATING-EQUIP., SUPPLIES, . . . WARM-AIR FURNACES (ALL FUELS), . . . CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS), . . . DUCTS, REGISTERS, FITTINGS, ACCESSORIES, . . . ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), . . . OTHER WARM-AIR HEATING EQUIPMENT, . . . NOT REPORTED IN DETAIL, . . .	34 657 13 647 7 237 8 126 1 021 1 039 3 587	5.4	335 236 142 173 66 53 (NA)	204 282 155 497 95 807 107 703 49 311 37 167 (NA)	17.0 8.8 7.6 7.5 2.1 2.8 (NA)	
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. . . FLAT, WIRE, PIPE AND TUBING, . . .	3 921	.1	55	73 391	5.3								
5091215	CAST IRON-SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), . . .	59 121	2.0	824	863 823	6.6								
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), . . .	138 188	4.7	1 136	1 214 460	11.4								
	TUBING (MECHANICAL AND PRESSURE), . . .	17 904		271	332 835	5.4								
	STANDARD STEEL PIPE, . . .	89 961		755	882 706	10.2								
	NOT REPORTED IN DETAIL, . . .	30 323		(NA)	(NA)									

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXCEPT PORTABLES)	324	.1	14	16 900	1.9	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)	7 521	1.2	(NA)	(NA)	(NA)
5074200	NET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT-HEADERS, CONNECTORS, ETC.)	8 809	1.4	107	78 554	11.2	COMMODITIES, N.E.C.	19 820	3.1	347	114 571	17.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	3 931	.6	94	61 708	5.9	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
	PIPE, FITTINGS, VALVES	1 470		10	22 069	6.3	COMMERCIAL MACHINES, EQUIPMENT (SIC 50821, PART)					
	PLUMBING FIXTURES	1 470		10	22 069	6.3						
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	250		13	12 739	2.0						
	OTHER PLUMBING EQUIPMENT, SUPPLIES	274		13	5 131	5.4						
	NOT REPORTED IN DETAIL	1 247		(NA)	(NA)	(NA)						
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EOPT. RESIDENTIAL AND SMALL COML (UNDER 5HP)	180 092	27.9	678	379 248	47.5	ALL ESTABLISHMENTS (NUMBER) 51639					
	RESIDENTIAL AND COMMERCIAL (5-20HP)	39 145		378	252 382	15.5	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 364,499					
	INDUSTRIAL AND LARGE COML (OVER 20HP)	41 138		401	260 572	13.9	SALES REPORTED BY COMMODITY LINE	1 080 591	100.0	3 405	(X)	(X)
	NOT REPORTED IN DETAIL	61 949		222	229 577	27.0	GARAGE TOOLS, SHOP EQUIPMENT	600	.1	15	6 223	9.6
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	195 236	30.3	954	399 530	48.9	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 681	.2	21	14 844	11.3
	BEVERAGE, DRINKING, WATER COOLERS	23 227		260	124 391	18.7	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 688	.2	96	45 335	3.7
	DISPLAY CASES	24 489		251	67 420	27.9	CONFECTIONERY	2 732	.3	19	13 343	20.5
	ICE CREAM CABINETS	6 013		138	74 535	9.8	COFFEE	1 042	.1	8	4 124	25.3
	ICE MAKING MACHINES	18 931		356	173 745	11.0	ROASTED COFFEE (EXCEPT SOLUBLE)	743	.3	3	2 744	27.1
	REACH-IN AND WALK-IN REFRIGERATORS	19 079		305	125 510	14.1	NOT REPORTED IN DETAIL	299		(NA)	(NA)	(NA)
	OTHER REFRIGERATION EQUIPMENT	45 829		448	188 930	24.3	MISCELLANEOUS FOOD PRODUCTS	17 131	1.6	20	42 810	40.0
	NOT REPORTED IN DETAIL	57 668		(NA)	(NA)	(NA)						
5077130	AIR CONDITIONING, REFRIGERATION EOPT., PARTS (INC. REFRIGERANTS)	148 782	23.1	814	372 123	40.0	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	724	.1	13	14 612	5.0
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	4 189	.6	76	38 189	11.0	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	804	.1	14	6 809	11.8
	ELECTRICAL COOKING, FOOD SERVICE EOPT.	2 367		54	29 180	8.1	HARDWARE	2 947	.3	19	16 951	17.4
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	854		33	14 791	5.8	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 913	.2	36	26 127	7.3
	NOT REPORTED IN DETAIL	968		(NA)	(NA)	(NA)	CENTRAL AIR-CONDITIONING (COOL ONLY) EOPT.	557	.1	21	11 273	4.9
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	364	.1	34	11 362	3.2	COMMERCIAL REFRIGERATION EQUIPMENT	14 928	1.4	248	137 748	10.8
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	6 643	1.0	118	49 891	13.3	OFFICE MACHINES AND EQUIPMENT	239 743	22.2	1 660	299 696	80.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	1 367	.2	31	20 029	6.8	ADDING, ACCOUNTING, COMPUTING MACHINES	55 146		928	131 990	41.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	1 041	.2	25	14 976	7.0	DUPPLICATING MACHINES	42 986		396	92 409	46.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	966	.1	13	9 299	10.4	ADDRESSING, MAILING MACHINES	2 615		97	15 329	17.1
5091212	IRON AND STEEL PRODUCTS (PLAT)	331	.1	12	7 046	4.7	TYPEWRITERS	30 117		737	100 347	30.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	444	.1	9	12 350	3.6	OTHER OFFICE MACHINES	51 093		595	105 818	48.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	913	.1	20	11 607	7.9	NOT REPORTED IN DETAIL	57 786		(NA)	(NA)	(NA)
	TUBING (MECHANICAL AND PRESSURE)	145		8	4 554	3.2	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	252 956	23.4	691	386 144	65.5
	STANDARD STEEL PIPE	474		12	7 191	6.6	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	47 517	4.4	373	189 428	25.1
	NOT REPORTED IN DETAIL	294		(NA)	(NA)	(NA)	BEAUTY SHOP	162 663	15.1	565	196 440	82.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	626	.1	7	3 970	15.8	CASH REGISTERS	18 660		288	46 003	40.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 368	.2	64	27 419	5.0	COIN-OPERATED MACHINES	91 870		133	94 614	97.1
							OTHER STORE AND SERVICE MACHINES	4 635		67	10 442	44.4
							NOT REPORTED IN DETAIL	47 498		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

(NA) Not available.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)											
5081320	SCALES, BALANCES (EXC. SCIENTIFIC),	7 553	.7	119	29 176	25.9	5099420	JEWELRY, SILVERWARE, TROPHIES . . . . .	.53	18	10 905	5.3
5081330	STORE FIXTURES AND EQUIPMENT (EXC.	77 912	7.2	368	123 356	63.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE . . . . .	.6	112	47 578	13.9
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS,	113 434	10.5	351	123 878	91.6		COMMODITIES, N.E.C.	1.5	(NA)	(NA)	(NA)
5083100	VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	3 225	.3	40	19 967	16.2	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS		1 022	260 561	11.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	3 271	.3	6	2 542	10.7		FROM CUSTOMERS				
5083100	DAIRY AND MILK PRODUCTS MACHINERY, EOPT.,	2 843		32	16 742	17.0						
5083100	OTHER FOOD PROCESSING MACHINERY, EOPT.,	111		(NA)	(NA)	(NA)						
5083100	NOT REPORTED IN DETAIL											
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,	921	.1	41	14 860	6.2		CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)				
5083200	ENGINES (INC. INTERNAL COMBUS), TURBINES,	17		3	659	2.6						
5083200	COMPRESSORS, PUMPS,	369		24	9 394	3.9		ALL ESTABLISHMENTS (NUMBER) 2,358				
5083200	CRANES, DERRICKS, HOISTS, WINCHES,	27		4	1 479	1.8		SALES NOT REPORTED BY COMMODITY				
5083200	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS,	216		3	1 296	16.7		LINE (\$1,000) 203,804				
5083200	STACKERS	65		10	6 440	1.0		SALES REPORTED BY COMMODITY LINE				
5083200	FANS, BLOWERS (INDUSTRIAL EQUIPMENT),	85		5	976	8.7		TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,				
5083200	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	142		(NA)	(NA)	(NA)						
5083200	NOT REPORTED IN DETAIL											
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 138	.1	19	10 491	10.8		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)				
5083500	PRODUCTION—OIL WELL RIGS, VALVES, ETC.,	1 013		19	10 491	9.7		TRUCK — BUS BODIES, PARTS, EQUIPMENT, ETC.,				
5083500	NOT REPORTED IN DETAIL	125		(NA)	(NA)	(NA)		AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,				
5083910	INDICATING, RECORDING, CONTROLLING	699	.1	25	5 950	11.7		NOT REPORTED IN DETAIL				
5084960	INSTRUMENTS AND ACCESSORIES	841	.1	36	10 880	7.7		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS				
5084970	PRINTING AND DUPLICATING INKS	1 022	.1	20	7 055	14.5						
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 749	.3	118	23 750	11.6		HAIRWARE				
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 368	.1	29	12 892	10.6		CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,				
5087200	CUSTODIAL (JANITORS') SUPPLIES	2 179	.2	8	8 699	25.0		TRACTOR TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS				
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	547	.1	8	5 148	10.6		2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS,				
5091214	IRON AND STEEL PRODUCTS (FLAT)	1 083	.1	10	7 591	14.3		TRACTOR SHOVEL LOADERS,				
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	1 033	.1	26	14 446	7.2		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS—PARTS,				
5091216	FLAT, WIRE, PIPE AND TUBING,	1 941	.2	28	10 286	18.9		BITUMINOUS MIXERS, PAVERS, RELATED EOPT.,				
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	3 301	.3	66	30 604	10.8		CONCRETE MIXERS, PAVERS, RELATED EOPT.,				
5096111	PRINTING AND WRITING PAPERS	1 444	.1	23	7 889	18.3		GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EOPT., SUPPLIES				
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	14 098	1.3	540	87 196	16.2		NOT REPORTED IN DETAIL				
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	16 482	1.5	338	112 208	14.7		GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., ENGINES (INC. INTERNAL COMBUS), TURBINES,				
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	1 606	.1	20	13 517	11.9		COMPRESSORS, PUMPS,				
5097120	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD	20 027	1.9	274	140 198	14.3		CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT				
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	574	.1	12	5 788	9.9		ELEVATORS				
5099110	MISCELLANEOUS HOMEWARES	1 578	.1	8	30 632	5.2		CRANES, DERRICKS, HOISTS, WINCHES,				
5099110	PHOTOGRAPHIC GOODS,	845	.1	8	11 503	7.3		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS				
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,							FANS, BLOWERS (INDUSTRIAL EQUIPMENT),				
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES							OTHER GEN. PURPOSE INDUSTRIAL MACHINERY				
5099130	NOT REPORTED IN DETAIL							NOT REPORTED IN DETAIL				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Establishments reporting commodity line		Sales of specified commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution			Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution	
		(1)	(2)			(3)	(4)	(1)	(2)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)									
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 627	.4	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	154	216 007	1 399	.1	4.0
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	1 393	.1	5096999	MISCELLANEOUS LINES OF MERCHANDISE	23	16 962	6 604	.3	8.2
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	466			COMMODITIES, N.E.C.	12	10 940	16 212	.7	4.3
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	927		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	16	10 659	131 905	5.5	8.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	169 499	7.0		INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)	636	1 145 964			14.8
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	155 235			ALL ESTABLISHMENTS (NUMBER) 8,637	598	1 075 180			14.4
	OTHER USED OR REBUILT MACHINERY, EQPT. NOT REPORTED IN DETAIL	2 981 8 405 2 878			SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 719,342	10 56 (NA)	26 697 89 761 (NA)			11.2
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT PAPER INDUSTRY MACHINERY	2 385	.1		SALES REPORTED BY COMMODITY LINE	33	36 419	3 132 326	100.0	6.5
	WOOD WORKING MACHINERY	875			TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	6	9 887	2 993	.1	8.9
	OTHER SPECIAL PURPOSE MACHINERY, EQPT. NOT REPORTED IN DETAIL	889 528 93			NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	19 8 (NA)	15 982 6 199 (NA)	11 547	.4	5.6
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS	1 223	.1	5012200	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	41	53 134	10 842	.3	2.3
	OTHER POWER TRANSMISSION EQUIPMENT	838		5013120	YARD OR PIECE GOODS	36	45 732	2 729	.1	1.8
	NOT REPORTED IN DETAIL	354			ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	14 26 28 (NA)	18 418 26 547 35 921 (NA)	7 064	.2	1.9
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), GAS WELDING SUPPLIES, EQPT. (INCL. GASES), ARC WELDING SUPPLIES AND EQUIPMENT	1 232 914 303	.1	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	47	56 393	4 622	.1	2.2
	NOT REPORTED IN DETAIL	15		5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	26	26 547	1 876	.1	3.4
5084500	RECONDITIONED DRUMS AND BARRELS	1 929	.1	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	36	41 107	1 642	.1	7.9
5084930	MECHANICAL RUBBER GOODS	1 601	.1	5072210	HARDWARE	31	29 184	10 145	.3	6.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 141	.3	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	27	27 114	1 613	.1	4.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 933	.1		WARM-AIR FURNACES (ALL FUELS)	12	9 429	320	.4	6.3
	POWER LAWN MOWERS	1 336			DUCTS, REGISTERS, FITTINGS, ACCESSORIES	(NA)	(NA)	564	.7	(NA)
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, NOT REPORTED IN DETAIL	593			OTHER WARM-AIR HEATING EQUIPMENT	11	15 584	3 697	.7	4.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., PULTRY EQUIPMENT (INCL. TRACTORS)	14 168	.6	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	103	148 885	1 940	.1	9.5
	TRACTORS AND EQUIPMENT (FARM)	4 351		5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	34	50 281	7 064	.2	2.6
	HARVESTING MACHINERY AND EQUIPMENT	710		5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	23	42 471	2 122	.1	4.5
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	1 480		5077120	COMMERCIAL REFRIGERATION EQUIPMENT	7	8 359	2 646	.1	2.3
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	218			OFFICE MACHINES AND EQUIPMENT	26	34 982	1 794	.1	(NA)
	LIGHT INDUSTRIAL EQUIPMENT	1 573			ADDING, ACCOUNTING, COMPUTING MACHINES	(NA)	(NA)	356	.9	5.8
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT NOT REPORTED IN DETAIL	816 5 020		5081100	TYPEWRITERS	25	51 597	226	.5	7.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	3 688	.2		OTHER OFFICE MACHINES	122	155 748	912	.1	3.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 614	.2		NOT REPORTED IN DETAIL			300		

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)													
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	1 595	.1	13	16 461	9.7	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	138 331	4.4	738	469 696	29.8
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	4 915	.2	50	30 433	16.2		MACHINERY AND EQUIPMENT, . . .	37 618		153	96 969	36.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, . . .	23 612	.8	171	130 020	18.2		USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING, . . .	43 985		170	92 630	47.5
	CRAWLER TRACTORS AND CONTRACTORS', OFF- HIGHWAY WHEEL TRACTORS, . . .	2 416		25	18 673	12.9		USED OIL WELL REFINING MACHINERY, EQPT., . .	6 352		98	101 553	6.3
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS, . . .							OTHER USED OR REBUILT MACHINERY, EQPT., . .	41 941		323	186 052	22.5
	TRACTOR SHOVEL LOADERS, . . .	163		4	3 220	5.1		NOT REPORTED IN DETAIL, . . .	8 435		(NA)	(NA)	(NA)
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS POWER CRANES, DRAGLINES, SHOVELS--PARTS, . .	2 753		23	28 270	5.4		OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	391 389	12.5	907	508 516	77.0
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT., . .	2 415		46	40 488	6.8	5083930	PAPER INDUSTRY MACHINERY, . . .	19 953		57	28 597	69.8
	CONCRETE MIXERS, PAVERS, RELATED EQPT., . .	1 382		15	36 182	6.7		TEXTILE INDUSTRY MACHINERY, . . .	79 218		151	88 764	89.2
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS . .	1 841		40	17 244	8.0		WOOD WORKING MACHINERY, . . .	26 864		159	76 805	35.0
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES . . .	851		27	25 846	7.1		OTHER SPECIAL PURPOSE MACHINERY, EQPT., . .	132 062		301	185 186	71.3
	NOT REPORTED IN DETAIL, . . .	6 169		73	57 440	10.7	5084200	NOT REPORTED IN DETAIL, . . .	133 252		(NA)	(NA)	(NA)
		4 105		(NA)	(NA)	(NA)		BEARINGS, POWER TRANSMISSION EQUIPMENT, . . .	10 212	.3	219	219 589	4.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, . . .	142 211	4.5	375	181 490	78.4		BALL, ROLLER BEARINGS, . . .	4 575		147	143 884	3.2
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT., .	65 127		135	94 174	69.2		OTHER POWER TRANSMISSION EQUIPMENT, . . .	4 256		88	94 410	4.5
	OTHER FOOD PROCESSING MACHINERY, EQPT., . .	61 412		231	110 327	55.7		NOT REPORTED IN DETAIL, . . .	1 361		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL, . . .	15 672		(NA)	(NA)	(NA)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING), . . .	25 586	.8	268	228 499	11.2
								WELDING EQPT. AND SUPPLIES (INCL. GASES), . .	6 196	.2	78	86 331	7.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, . . .	659 621	21.1	1 826	955 764	69.0	5084400	GAS WELDING SUPPLIES, EQPT. (INC. GASES), . .	1 404		33	23 805	5.9
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT, . . .	83 672		500	222 232	37.7		ARC WELDING SUPPLIES AND EQUIPMENT, . . .	1 494		42	41 021	3.6
	ELEVATORS, . . .	12 977		65	48 236	26.9		RESISTANCE WELDING SUPPLIES AND EQUIPMENT . .	313		16	14 820	2.1
	CRANES, DERRICKS, HOISTS, WINCHES . . .	13 669		56	33 474	40.8	5084910	NOT REPORTED IN DETAIL, . . .	2 985		(NA)	(NA)	(NA)
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS . . .	24 938		175	131 549	19.0	5084930	ABRASIVES, ABRASIVE MATERIALS . . .	16 013	.5	233	179 303	8.9
5083200	FANS, BLOWERS (INDUSTRIAL EQUIPMENT), . . .	5 696		105	57 192	10.0	5084970	MECHANICAL RUBBER GOODS . . .	4 241	.1	225	183 262	2.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	114 566		486	234 329	48.9		OTHER INDUSTRIAL EQUIPMENT SUPPLIES . . .	29 885	1.0	259	234 559	12.7
	NOT REPORTED IN DETAIL, . . .	179 179		(NA)	(NA)	(NA)	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	1 572	.1	31	19 789	7.9
								POWER LAWN MOWERS, . . .	1 076		23	14 836	7.3
								OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, .	286		10	4 531	6.3
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT) . . .	142 357	4.5	507	291 072	48.9	5085120	NOT REPORTED IN DETAIL, . . .	210		(NA)	(NA)	(NA)
	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING), . . .	515 412	16.5	1 012	627 124	82.2		FARM, DAIRY MACHINERY, PARTS, AND EQPT., . .	12 875	.4	124	77 246	16.7
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES, . . .	344 723		644	467 517	73.7		TRACTORS AND EQUIPMENT (FARM) . . .	2 014		19	10 156	19.8
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT . . .	109 287		446	265 765	41.1		HARVESTING MACHINERY AND EQUIPMENT, . . .	337		6	3 153	10.2
	NOT REPORTED IN DETAIL, . . .	61 402		(NA)	(NA)	(NA)		LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS, . . .	266		7	5 854	4.5
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	501 738	16.0	1 109	718 829	69.8		DAIRY FARM AND BARN EQUIPMENT . . .	6 068		16	23 561	25.8
	PRODUCTION--OIL WELL RIGS, VALVES, ETC. . .	449 803		972	657 582	68.4		IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . . .	791		28	15 603	5.1
	REFINING--BLENDERS, PROPORTIONING . . .	5 586		31	11 747	47.6		LIGHT INDUSTRIAL EQUIPMENT, . . .	909		33	13 168	6.9
	NOT REPORTED IN DETAIL, . . .	46 349		(NA)	(NA)	(NA)		MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	213		17	6 145	3.5
								NOT REPORTED IN DETAIL, . . .	2 287		(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT . . .	99 029	3.2	279	108 649	91.1	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS, . . .	3 508	.1	41	31 701	11.1
	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES, . . .	40 921	1.3	212	116 658	35.1	5091212	IRON AND STEEL PRODUCTS (FLAT), . . .	4 706	.2	96	91 772	5.1
							5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, . . .	4 985	.2	311	295 360	1.7
5083910							5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING, . . .	3 665	.1	42	43 556	8.4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)											
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	153 284	4.9	561	480 195	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS,	41 212	1.3	450	509 945	8.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	3 127	.1	21	18 762		CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	2 946		35	36 885	8.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES,	2 404	.1	22	36 396		ELEVATORS,	805		17	13 569	5.9
5099110	PHOTOGRAPHIC GOODS,	3 600	.1	15	35 121		CRANES, DERRICKS, HOISTS, WINCHES,	4 911		10	7 311	6.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	10 464	.3	167	195 663		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	4 911		148	229 722	2.1
	COMMODITIES, N.E.C.	43 132	1.4	(NA)	(NA)		FANS, BLOWERS (INDUSTRIAL EQUIPMENT), . .	3 365		46	61 730	5.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	61 101	2.0	945	558 948		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	892		96	125 337	5.0
	INDUSTRIAL SUPPLIES (SIC 5082, PART)					5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	13 083		(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	16 794	.5	159	111 435	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	12 506	.4	192	200 829	6.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	3 498	.1	90	79 889		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	42 070	1.3	302	339 217	12.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	2 503	.1	69	68 476		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT,	28 690		214	266 709	10.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	13 979	.4	94	86 982	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT PRODUCTION--OIL WELL RIGS, VALVES, ETC., .	8 116		154	171 605	4.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	11 863	.4	115	130 198		NOT REPORTED IN DETAIL,	5 264		(NA)	(NA)	(NA)
5072210	HARDWARE,	24 505	.8	261	302 179	5083600	PRINTING TRADES MACHINERY, EQUIPMENT, . .	4 771	.1	38	60 118	7.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	6 391	.2	92	141 778	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT,	4 501		29	45 420	9.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADI- ATORS, UNIT HEATERS, CONVECTORS, ETC.) . . .	6 530	.2	82	89 810		SHAPING,	2 069	.1	22	8 667	23.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	38 085	1.2	211	292 971		OTHER USED OR REBUILT MACHINERY, EQPT., .	3 362	.1	80	55 761	6.0
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	2 842	.1	51	64 137	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT PAPER INDUSTRY MACHINERY,	608		22	13 758	4.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	6 091	.2	76	73 230		TEXTILE INDUSTRY MACHINERY,	1 183		22	21 982	5.4
	CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS,	379	.4	9	6 403		OTHER USED OR REBUILT MACHINERY, EQPT., .	1 377		39	21 051	6.5
	TRACTOR SHOVEL LOADERS,	137	.4	4	2 400	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS,	194		(NA)	(NA)	(NA)
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS, . .	859	.5	12	7 417		NOT REPORTED IN DETAIL,	8 441	.3	158	167 083	5.1
	CONCRETE MIXERS, PAVERS, RELATED EQPT., . .	275	.5	3	4 542	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	789		6	4 046	19.5
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES,	5	.5	36	41 730	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), .	449		7	4 686	9.6
	NOT REPORTED IN DETAIL,	1 474	(NA)	(NA)	(NA)		GAS WELDING SUPPLIES, EQPT. (INC. GASES), .	2 514		91	105 205	2.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL SUPPLIES (CONT.)												
5084910	ABRASIVES, ABRASIVE MATERIALS,	134 581	4+2	999	859 568	15+7	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, . . .	862	.1	14	5 716	15.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING,	31 895	1+0	419	359 828	9+7	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 631	.2	23	12 480	13.1
5084930	MECHANICAL RUBBER GOODS,	171 447	5+3	905	773 549	22+2	5014100	TIRES AND TUBES, NEW,	599	.1	13	11 745	5.1
5084940	ROPE, CORDAGE, TWINE,	66 253	2+1	392	432 876	15+3	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	603	.1	12	16 674	3.6
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.),	114 535	3+6	120	137 151	83+5	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	563	.1	14	16 324	3.4
5084960	PRINTING AND DUPLICATING INKS,	8 827	.3	52	12 890	68+5	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	625	.1	21	17 874	3.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 039 103	32+3	2 427	1 642 367	63+3	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	4 136	.6	10	16 907	24.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS),	4 884	.2	73	57 327	8+5	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	436	.1	8	11 333	3.8
	TRACTORS AND EQUIPMENT (FARM),	984		9	12 432	7+9	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	572	.1	8	12 271	4.7
	HARVESTING MACHINERY AND EQUIPMENT,	1 779		10	8 741	20+4	5072210	HARDWARE,	5 569	.7	42	36 615	15.2
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	74		3	9 253	.8	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	785	.1	13	18 514	4.2
	DAIRY FARM AND BARN EQUIPMENT,	53		5	2 583	2+1	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 119	.1	21	19 752	5.7
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER),	453		13	10 561	4+3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	10 046	1+3	49	53 461	18.8
	LIGHT INDUSTRIAL EQUIPMENT,	453		25	19 662	2+3		CRAWLER TRACTORS AND CONTRACTORS', OFF- HIGHWAY WHEEL TRACTORS,	2 706		20	29 168	9.3
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL,	344		13	15 588	2+2		TRACTOR SHOVEL LOADERS,	886		12	17 371	5.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES,	2 208	.1	44	20 883	10+6		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS, GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES,	1 937		18	16 750	11.6
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	3 941	.1	40	21 019	18+7		NOT REPORTED IN DETAIL,	57		3	998	5.7
5091212	IRON AND STEEL PRODUCTS (FLAT),	11 679	.6	173	205 875	5+7	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	1 782		15	25 561	7.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	19 283	.6	369	385 955	5+0	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES,	3 578	.5	22	16 462	21.7
5091214	FLAT, WIRE, PIPE AND TUBING,	9 924	.3	88	132 505	7+5		COMPRESSORS, PUMPS,	3 679	.5	52	41 289	8.9
5091215	CAST IRON-STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	6 753	.2	84	120 729	5+6		ELEVATORS,	1 053		15	10 853	9.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	73 291	2+3	375	507 738	14+4		CRANES, DERRICKS, HOISTS, WINCHES,	334		12	8 865	3.8
5091219	STAINLESS STEEL,	2 627	.1	9	17 265	15+2		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	80		3	2 452	3.3
	OTHER STAINLESS STEEL,	2 564	.1	8	16 353	15+7		FANS, BLOWERS (INDUSTRIAL EQUIPMENT),	9		3	2 699	.3
	NOT REPORTED IN DETAIL,	63		(NA)	(NA)	(NA)		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	865		9	10 483	8.3
5091312	OTHER COPPER AND BRASS MILL PRODUCTS,	3 163	.1	23	43 740	7+2		OTHER SPECIAL PURPOSE MACHINERY, EQPT.,	23		3	1 418	1.6
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES,	7 002	.2	13	38 122	18+4		NOT REPORTED IN DETAIL,	975		15	17 070	5.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	4 138	.1	31	35 203	11+8	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT,	993	.1	18	9 770	10.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	1 653	.1	17	7 089	23+3		OTHER USED OR REBUILT MACHINERY, EQPT.,	716		6	4 254	16.8
5096611	PETROLEUM PRODUCTS,	4 090	.1	17	28 493	14+4		NOT REPORTED IN DETAIL,	272		11	5 306	5.1
5096660	OTHER TEXTILE PRODUCTS,	2 505	.1	10	9 121	27+5		OTHER SPECIAL PURPOSE MACHINERY, EQPT.,	5		(NA)	(NA)	(NA)
5096699	MISCELLANEOUS LINES OF MERCHANDISE,	13 512	.4	172	142 019	9+5	5083930	OTHER SPECIAL PURPOSE MACHINERY, EQPT.,	429	.1	9	5 295	8.1
	COMMODITIES, N.E.C.,	51 178	1+6	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	233		3	1 290	18.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	13 224	.4	416	224 796	5+9			196		(NA)	(NA)	(NA)
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)												
	ALL ESTABLISHMENTS, (NUMBER) 1+576												
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 161,935												
	SALES REPORTED BY COMMODITY LINE,	746 912	100+0	1 000	(X)	(X)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)			Total sales, all commodity lines ($1,000) (4)	Col. 4 as percent of col. 4 (5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)						FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . . .	1 327	.2	15	19 877	509390	HAY, ALFALFA, OTHER FARM SUPPLIES,	1 133	.2	4	5 457	20.8
5084200	BALL, ROLLER BEARINGS, . . .	464		11	10 688	509699	MISCELLANEOUS LINES OF MERCHANDISE,	5 812	.6	41	44 562	13.0
5084200	OTHER POWER TRANSMISSION EQUIPMENT, . . .	361		9	13 281	509699	COMMODITIES, N.E.C.,	17 127	2.3	(NA)		(NA)
5084200	NOT REPORTED IN DETAIL,	502		(NA)		509900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC., PLUMBING AND OIL MARKETING), . . .	1 477	.2	10	13 705	509900	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)	5 248	.7	148	90 981	5.8
5084400	WELDING EOPT, AND SUPPLIES (INCL. GASES), . . .	431	.1	9	4 097							
5084400	GAS WELDING SUPPLIES, EOPT, (INCL. GASES), . . .	139		4	1 339							
5084400	ARC WELDING SUPPLIES AND EQUIPMENT, . . .	287		6	3 021							
5084400	NOT REPORTED IN DETAIL,	5		(NA)								
5084910	ABRASIVES, ABRASIVE MATERIALS,	386	.1	15	16 983		ALL ESTABLISHMENTS, (NUMBER) 44,467					
5084930	MECHANICAL RUBBER GOODS,	662	.2	12	16 621		SALES NOT REPORTED BY COMMODITY					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES, . . .	1 623	.2	12	11 451		LINE, (\$1,000) 273,561	1 795 740	100.0	3 151	(X)	(X)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	148 722	19.9	330	261 866	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	16 154	.9	66	113 292	14.3
5085110	POWER LAWN MOWERS,	61 476		176	117 367	5022210	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	15 574	.9	48	88 761	17.5
5085110	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, . . .	27 088		112	98 904	5029110	OFFICE MACHINES AND EQUIPMENT,	1 768	.1	41	36 749	4.8
5085110	NOT REPORTED IN DETAIL,	60 158		(NA)		5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	992	.1	8	3 701	26.8
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT., POULTRY EQUIPMENT (INCL. TRACTORS), . . .	506 847	67.9	781	606 327	5086100	DENTAL EQUIPMENT, SUPPLIES,	218 544	12.2	541	238 709	91.6
5085120	TRACTORS AND EQUIPMENT (FARM),	113 783		178	181 446	5086100	TEETH,	29 615		371	164 540	18.0
5085120	HARVESTING MACHINERY AND EQUIPMENT, . . .	37 892		138	189 149	5086100	DENTAL GOLD,	15 678		328	160 747	9.8
5085120	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	30 485		132	144 204	5086100	EQUIPMENT (CHAIRS, X-RAYS, CABINETS), ENGINES, ETC.,	52 156		365	175 303	29.8
5085120	DAIRY FARM AND BARN EQUIPMENT,	34 069		70	76 417	5086100	SONOT, MERCHANDISE,	59 610		408	179 358	50.0
5085120	IRRIGATION EQUIPMENT (SPRINKLER, OTHER), . . .	35 052		113	80 574	5086100	NOT REPORTED IN DETAIL,	31 485		(NA)		(NA)
5085120	LIGHT INDUSTRIAL EQUIPMENT,	32 409		116	116 697	5086210	CHURCH EQUIPMENT, SUPPLIES,	37 454	2.1	177	79 007	47.4
5085120	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, . . .	84 961		233	192 583	5086220	SCHOOL EQUIPMENT, SUPPLIES,	193 279	10.8	372	243 193	79.5
5085120	NOT REPORTED IN DETAIL,	138 196		(NA)		5086220	EQUIPMENT (INCLUDING FURNITURE), SUPPLIES,	78 814		150	141 038	55.9
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	471	.1	6	4 632	5086220	NOT REPORTED IN DETAIL,	54 602		131	122 520	14.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	523	.1	12	13 178	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	658 264	36.7	968	742 821	88.6
5091216	SOIL PIPE,	454	.1	11	9 995	5086400	OPHTHALMIC PRODUCTS,	191 428	10.7	810	232 408	82.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . . .	2 439	.3	10	27 755	5086400	PRESCRIPTION SALES,	63 440		451	91 651	69.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES,	1 132	.2	14	20 045	5086400	OPHTHALMIC MERCHANDISE SALES,	74 172		472	127 068	58.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 413	.2	32	32 855	5086400	OPTICAL, OPHTHALMIC INSTRUMENTS, EOPT., . . .	29 070		212	99 660	29.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, FERTILIZER AND OTHER, INCLUDING PET FOOD, . . .	415	.1	11	17 139	5086400	NOT REPORTED IN DETAIL,	24 746		(NA)		(NA)
5099311	FERTILIZER, FERTILIZER MATERIALS,	2 842	.4	13	11 000	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT, OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES,	284 569	15.8	325	488 796	58.2
5099321	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	4 389	.6	56	36 261	5086900	CUSTOMER (JANITORS), SUPPLIES,	111 409	6.2	252	162 575	68.5
5099322	WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS, FUNGICIDES, PESTICIDES, . . .	3 228	.4	31	23 458	5087200	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.), . . .	1 607	.1	18	15 500	10.4
5099322	INSECTICIDES, FUNGICIDES, PESTICIDES,	510		16	12 750		POLISHERS, VACUUMS, WALL WASHERS, ETC., . . .	1 265		10	11 151	11.3
5099330	NOT REPORTED IN DETAIL,	1 770		19	15 746		CLEANING CHEMICALS AND SUPPLIES,	195		12	8 199	2.4
5099330	SEEDS,	2 586	.3	34	22 435		NOT REPORTED IN DETAIL,	147		(NA)		(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)		SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)
5096111	PRINTING AND WRITING PAPERS	979	.1	9	7 740	12.6	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	265 323	22.8	1 030	266 984	99.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	7 004	.4	75	58 431	12.0		EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	61 571		773	217 497	28.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	5 486	.3	81	82 055	6.7		SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	180 117		806	219 684	82.0
	PUBLIC BUILDING FURNITURE	2 539		9	9 999	4.0		NOT REPORTED IN DETAIL	23 635		(NA)	(NA)	(NA)
	PROFESSIONAL FURNITURE	400		22	24 807	2.7	5087200	CUSTODIAL (JANITORS'), SUPPLIES	222 031	19.1	1 080	273 648	81.1
	OTHER FURNITURE	671		8	8 908	2.2		MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	44 128		650	191 284	23.1
	NOT REPORTED IN DETAIL	1 664		(NA)	(NA)	(NA)		CLEANING CHEMICALS AND SUPPLIES	39 279		741	204 859	67.7
5099110	PHOTOGRAPHIC GOODS	13 479	.8	24	38 321	35.2	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	253 928	21.9	617	291 428	87.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	1 761	.1	31	23 781	7.4		MACHINES (WASH, DRY, IRON, PRESS)	125 913		387	189 516	66.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 414	.1	18	18 196	7.8		EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	7 287		137	85 280	8.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 670	.1	8	24 119	11.1		SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	68 982		199	115 713	59.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	7 427	.4	35	31 380	23.7		NOT REPORTED IN DETAIL	51 746		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	15 953	.9	(NA)	(NA)	(NA)	5087400	SHOE REPAIR AND RESOLE MATERIALS	83 856	7.2	295	90 436	92.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 545	.5	314	236 461	3.6		LEATHER, SOLE AND HEEL	10 912		160	35 992	30.3
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)							RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	23 708		158	46 728	50.7
	ALL ESTABLISHMENTS (NUMBER) 5,158							FINDINGS AND MERCHANDISE FOR SHOE REPAIR	18 961		173	41 765	45.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 252,234				(X)	(X)	5087500	NOT REPORTED IN DETAIL	30 275		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	1 161 683	100.0	3 798			5087910	MUNICIPALITY SUPPLIES, EQUIPMENT	65 537	5.6	363	75 208	87.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	809	.1	10	5 032	16.1	5087920	TAILORS, SUPPLIES	6 471	.6	67	31 040	20.8
							5087930	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES	19 455	1.7	113	20 466	95.1
							5087940	UPHOLSTERERS' FABRICS, SUPPLIES	122 088	10.5	273	153 646	79.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	809	.1	10	5 032	16.1		OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	46 014	4.0	96	52 649	87.4
5022230	TOILET SOAPS	652	.1	77	25 095	2.6	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 867	.2	66	33 441	8.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 689	.7	57	32 286	26.9	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	7 939	.7	157	55 635	14.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	4 637	.4	162	51 735	9.0	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	11 176	1.0	21	20 350	54.9
5032100	YARD OR PIECE GOODS	3 697	.3	26	13 474	27.4		OFFICE FURNITURE (WOODEN, METAL)	9 982		9	16 256	61.4
5039100	SHOES, OTHER FOOTWEAR	1 412	.1	14	5 282	26.7		STORE AND RESTAURANT FURNITURE	336		4	1 520	22.1
5072210	HARDWARE	929	.1	19	15 947	5.8		OTHER FURNITURE	453		7	2 615	17.3
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	643	.1	6	1 948	33.0		NOT REPORTED IN DETAIL	405		(NA)	(NA)	(NA)
5081310	BEAUTY SHOP	867	.1	17	15 804	5.5	5097221	CURTAINS, DRAPERIES	3 646	.3	8	13 120	27.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 042	.2	26	11 215	18.2	5097230	FLOOR COVERINGS	653	.1	13	4 212	15.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	939	.1	15	7 441	12.6	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 394	.1	13	11 493	12.1
	EQUIPMENT (INCLUDING FURNITURE)	505		6	4 817	10.5		OTHER TEXTILE PRODUCTS	1 141	.1	8	3 738	30.5
	SUPPLIES	419		8	2 524	16.6	5099660	OTHER TEXTILE PRODUCTS	588	.1	16	3 047	19.3
	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)	5099691	LUGGAGE, SADDLERY, HARNESSES	1 974	.2	73	30 738	6.4
							5099694	LEATHER	1 418	.1	56	17 632	8.0
							5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 707	1.1	(NA)	(NA)	(NA)
							5099900	COMMODITIES, N.E.C.	6 161	.5	223	66 428	9.3
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (SIC 5088)											(5)
	ALL ESTABLISHMENTS, (NUMBER) 1,660											19.4
	SALES NOT REPORTED BY COMMODITY											9.8
	LINE (\$1,000) 159,271											(NA)
	SALES REPORTED BY COMMODITY LINE,											(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	700 016	100.0	1 079	(X)	5099611	PETROLEUM PRODUCTS,	19 228	3.6	36	99 117	19.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	611	.1	9		5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 394	.3	10	14 290	9.8
5072210	HARDWARE,	645	.1	10			COMMODITIES, N.E.C.,	1 451	.3	(NA)	(NA)	(NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	1 740	.2	21		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 306	.2	20	23 241	5.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	1 058	.2	14			METALS (EXC. COAL, PETROL PROD., SCRAP) (SIC 5091, PART) (SEE TABLE 6A)					
5084940	ROPE, CORDAGE, TWINE,	1 131	.2	22			PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 789	.3	28			(NOT ANALYZED BY COMMODITY LINE)					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES,	3 153	.5	21			SCRAP, WASTE MATERIALS (SIC 5093)					
	AIRCRAFT ENGINES, AIR FRAMES, ETC.,	429 750	61.4	646			(SEE TABLE 7)					
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES,	156 589		236								
	NOT REPORTED IN DETAIL,	209 811		412								
		63 350		(NA)								
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	163 298	23.3	377			TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
5088910	RAILROAD TRANSPORTATION EQUIPMENT,	54 039	7.7	60			ALL ESTABLISHMENTS, (NUMBER) 2,753					
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE),	2 576	.4	14			SALES NOT REPORTED BY COMMODITY					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	1 469	.2	23			LINE (\$1,000) 324,043					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	3 172	.5	18			SALES REPORTED BY COMMODITY LINE,	4 358 060	100.0	2 370	(X)	(X)
5099611	PETROLEUM PRODUCTS,	3 824	.5	31								
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 405	.3	21			PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	8 483	.2	149	226 867	3.7
							PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	85 027	2.0	912	1 834 656	4.6
							TOILET SOAPS,	2 862	.1	224	252 587	1.1
5099900	COMMODITIES, N.E.C.,	9 642	1.4	(NA)			LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	7 532	.2	263	266 349	2.8
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	19 714	2.8	127			NOTIONS (THREAD, BUTTONS, ETC.),	3 480	.1	37	51 300	6.8
							CONFECTIONERY,	472 038	10.8	2 029	3 642 529	13.0
							CANDY, ALL KINDS,	326 170		1 789	3 222 264	10.1
							CHEWING GUM,	54 154		1 489	2 659 752	2.0
							FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	30 800		924	1 757 361	1.8
							POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	11 098		645	1 059 981	1.0
							NOT REPORTED IN DETAIL,	49 816		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	530 470	100.0	348	(X)							
5091111	COAL (BITUMINOUS AND ANTHRACITE),	441	.1	8								
5091112	COKE,	492 345	92.8	335								
		14 305	2.7	35								

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
5047100	TOBACCO, TOBACCO PRODUCTS (CONT.)										
	MEATS, PROVISIONS	2 214	.1	148	150 375			35 738	.8	825	1 957 422
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	237		17	17 167			38 168	.9	402	823 303
	CURED, BOILED, SMOKED MEATS	510		47	48 049						
	SAUSAGE, MEAT LOAVES	331		27	27 159			31 478	.7	(NA)	(NA)
	LARD	445		70	69 766						
	OTHER MEAT (INCLUDING GAME)	81		18	15 505			2 567	.1	32	64 666
	NOT REPORTED IN DETAIL	610		(NA)	(NA)						
5049300	CANNED, BOTTLED FOODS	34 566	.8	394	531 500		TOBACCO, TOBACCO PRODUCTS (CONT.)				
	CANNED FRUITS, FRUIT JUICES	7 905		289	374 632						
	CANNED VEGETABLES, VEGETABLE JUICES	12 675		285	357 444						
	CANNED FISH, SEAFOOD	1 794		172	193 689						
	CANNED MEATS	2 937		207	234 998						
	CANNED MILK	3 329		173	173 878						
	OTHER CANNED, BOTTLED FOODS, INC., BABY FOOD	3 036		160	215 911						
	NOT REPORTED IN DETAIL	2 880		(NA)	(NA)						
5049410	COFFEE	7 770	.2	290	327 129						
	GREEN COFFEE	431		21	21 838			3 336	.1	11	14 790
	SOLUBLE COFFEE	2 005		143	155 326			2 137		8	10 991
	ROASTED COFFEE (EXCEPT SOLUBLE)	4 811		229	264 949			1 202		8	6 831
	NOT REPORTED IN DETAIL	523		(NA)	(NA)			2 171	.1	25	30 569
5049920	FLOUR, RELATED PRODUCTS	4 321	.1	190	189 376						
5049930	SUGAR (REFINED)	7 726	.2	232	270 864			1 180		14	24 690
5049950	GROceries, EXCEPT AS SPECIFIED	18 476	.4	393	553 070			108		15	14 767
	MARGARINE, BUTTER SUBSTITUTES	948		89	90 539			145		7	8 595
	COOKING OILS (INC., VEGETABLE SHORTENINGS)	1 746		155	172 594			82		6	8 304
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	1 518		118	131 925			49		4	6 149
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC., PEANUTS)	6 174		248	346 615			47		(NA)	(NA)
	NOT REPORTED IN DETAIL	8 090		(NA)	(NA)			21 406	.7	948	360 042
5049980	MISCELLANEOUS FOOD PRODUCTS	2 893	.1	59	78 925			2 533	.1	144	72 628
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	15 784	.4	232	558 374			2 099	.1	27	18 935
5086220	SCHOOL EQUIPMENT, SUPPLIES	12 415	.3	668	1 128 768			1 560		16	10 521
5094110	CIGARETTES, CIGARS, TOBACCO	3 503 711	80.4	2 370	4 358 060			281		13	10 906
	CIGARETTES	2 556 313		2 038	3 788 771			88		7	6 382
	CIGARS	401 629		1 889	3 607 738			170		(NA)	(NA)
	OTHER TOBACCO	164 239		1 661	3 231 093						
	NOT REPORTED IN DETAIL	381 530		(NA)	(NA)			2 979 782	95.6	4 853	3 117 107
5095110	BEER, FERMENTED MALT LIQUORS	6 643	.2	42	61 751			43 826	1.4	110	218 206
5095211	SPIRITS (INC., NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	5 026	.1	21	45 515			50 109	1.6	662	590 167
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	12 348	.3	594	908 445					(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	26 224	.6	734	1 174 556						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS	3 086	.1	26	141 776						
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 645	.1	62	110 284						
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 839	.1	133	118 820			4 595 415	100.0	1 273	(X)

(Standard Notes: (X) Not applicable. (Z) Less than 0.05 percent.

(NA) Not available.

(D) Withheld to avoid disclosure.

(Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	WINES, DISTILLED SPIRITS (CONT.)											
5045100	CONFECTIONERY	2 579	•1	17	46 190	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CANDY, ALL KINDS.	36 162	2.0	135	347 556	10.4
	CHOCOLATE, ALL KINDS.	1 177		8	25 192			9 708		78	244 872	4.0
	CHOCOLATE, COATED.	1 195		6	23 993			1 957		43	194 951	1.0
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	350		8	27 531			5 062		26	128 455	3.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	58		5	12 785			1 801		29	160 610	1.1
	NOT REPORTED IN DETAIL.	799		(NA)	(NA)			10 323		48	157 016	6.6
	GROCERIES, EXCEPT AS SPECIFIED.	2 754	•1	12	34 994			1 681		9	117 635	1.4
5049980	MISCELLANEOUS FOOD PRODUCTS	3 506	•1	6	88 067	5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.).	5 630		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	9 503	•2	16	39 476	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	1 314	•1	40	93 180	1.4
	CIGARETTES.	6 767		10	30 883	5097230	FLOOR COVERINGS	2 192	•1	10	37 106	5.9
	CIGARS.	1 053		7	24 492			3 835	•2	12	48 373	7.9
	OTHER TOBACCO	222		5	21 279	5098296	BUILDING AND CONSTRUCTION PAPER	4 160	•2	43	221 859	1.9
	NOT REPORTED IN DETAIL.	1 461		(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 296	•1	14	28 274	4.6
5095110	BEER, FERMENTED MALT LIQUORS.	120 051	2.6	397	1 228 286			17 785	1.0	(NA)	(NA)	(NA)
5095211	SPIRITS (VINE, NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	3 767 995	82.0	1 082	4 352 750	5099900	COMMODITIES, N.E.C.	1 227	•1	36	174 413	•7
5095212	WINE	679 344	14.8	1 103	3 989 536							
	COMMODITIES, N.E.C.	7 923	•2	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 760	(2)	10	58 147							
	PRINTING AND WRITING PAPER (SIC 5096, PART)											
5095211	ALL ESTABLISHMENTS. (NUMBER) 882											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	41,756						1 654 029	100.0	2 019	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.	1 770 004	100.0	786	(X)			5 298	•3	99	69 393	7.6
								1 876	•1	123	93 262	2.0
5081100	OFFICE MACHINES AND EQUIPMENT	1 954	•1	25	33 664	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.					
	ADDING, ACCOUNTING, COMPUTING MACHINES.	32		3	975	5022230	TOILET SOAPS.					
	DUPPLICATING MACHINES.	1 156		22	30 686	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 384	•4	58	52 254	12.2
	TYPEWRITERS.	100		4	1 452	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.	7 713	•5	278	224 434	3.4
	OTHER OFFICE MACHINES.	697		10	20 016	5032100	YARD OR PIECE GOODS	2 013	•1	9	9 223	21.8
5084940	ROPE, CORDAGE, TWINE.	2 986	•2	72	254 328	5032200	NOTIONS (THREAD, BUTTONS, ETC.).	1 496	•1	66	47 320	3.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	5 421	•3	24	140 567	5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	1 195	•1	8	24 205	4.9
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 366	•1	26	155 949	5045100	CONFECTIONERY	8 635	•5	94	105 731	8.2
5093220	WASTE PAPER	2 290	•1	7	153 373	5049300	CANNED, BOTTLED FOODS	2 480	•1	16	27 915	8.9
5096111	PRINTING AND WRITING PAPERS	1 182 243	66.8	770	1 459 612			409		8	6 907	5.9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	338 580	19.1	136	746 745			660		0	6 861	9.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	120 309	6.8	224	675 781			52		3	2 209	2.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	32 940	1.9	145	462 262			43		5	5 149	•8
5096213	PAPERBOARD, BOXBOARD.	13 942	•8	112	489 171			1 039		(NA)	(NA)	(NA)
						5049920	FLOUR, RELATED PRODUCTS	2 774	•2	7	24 884	11.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)										
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 043	.1	24	30 066	509130	TOYS, GAMES, FIREWORKS; CHILDREN'S VEHICLES. .	1 840	.1	54	45 890
	COOKING OILS (LINC. VEGETABLE SHORTENINGS). .	888		5	22 251	5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, .				
	OTHER GROCERIES (JAM, PICKLES, SAUCES). . .	523		12	24 310	5099632	FUNGICIDES, ETC. (EXC. FERTILIZER).	1 501	.1	8	11 979
	MAYONNAISE, NUTS--EXC. PEANUTS).	632		(NA)	(NA)	5099699	BARRELS, BOXES, BOX SHOOKS, ETC.. . . .	1 751	.1	7	8 497
	NOT REPORTED IN DETAIL.						MISCELLANEOUS LINES OF MERCHANDISE.	11 344	.7	130	120 631
5049980	MISCELLANEOUS FOOD PRODUCTS.	3 666	.2	55	32 913		COMMODITIES, N.E.C..	23 859	1.4	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	1 017	.1	24	44 866	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	1 947	.1	37	45 567
5072210	HARDWARE.	1 372	.1	52	38 041		STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)				
5081100	OFFICE MACHINES AND EQUIPMENT.	1 299	.1	17	20 286		ALL ESTABLISHMENTS. (NUMBER) 3,639				
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	3 633	.2	31	27 592		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 316,309				
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	1 123	.1	6	6 815	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	739 991	100.0	2 047	(X)
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.. .	564		3	3 344		NOT REPORTED IN DETAIL.	521	.1	14	5 025
	NOT REPORTED IN DETAIL.	559		(NA)	(NA)	5032200	NOTIONS (THREAD, BUTTONS, ETC.).	1 906	.3	19	8 968
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	819	.1	9	6 295	5045100	CONFECTIONERY.	440	.1	9	2 920
5084940	ROPE, CORDAGE, TWINE.	15 105	.9	529	512 401	5081100	OFFICE MACHINES AND EQUIPMENT.	27 605	3.7	633	201 522
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	1 375	.1	20	17 426		ADDING, ACCOUNTING, COMPUTING MACHINES. .	4 438	.1	26	78 188
5086220	SCHOOL EQUIPMENT, SUPPLIES.	12 894	.8	204	217 313		DUPPLICATING MACHINES.	9 588	.4	288	108 053
5087200	CUSTOMER (JANITORS') SUPPLIES.	24 958	1.5	488	430 752		ADDRESSING, MAILING MACHINES.	95		11	3 156
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. .	5 466	.3	170	135 578		TYPEWRITERS.	3 105		267	68 171
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES. .	1 190	.1	10	18 925		OTHER OFFICE MACHINES.	5 349		196	79 412
5093220	WASTE PAPER.	1 672	.1	32	34 483		NOT REPORTED IN DETAIL.	5 030		(NA)	(NA)
5096111	PRINTING AND WRITING PAPERS.	112 260	6.8	354	529 647	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	403	.1	14	2 063
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS. . .	11 504	.7	88	212 203		ROPE, CORDAGE, TWINE.	580	.1	26	12 953
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). .	879 836	53.2	1 737	1 496 854		PRINTING AND Duplicating INKS.	2 692	.4	79	46 913
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	329 629	19.9	1 140	1 076 386		SCHOOL EQUIPMENT, SUPPLIES.	9 692	1.3	248	99 746
5096213	PAPERBOARD, BOXBOARD.	109 311	6.6	484	527 192		OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	681	.1	5	5 127
5096311	STATIONERY.	20 061	1.2	320	341 721		PRINTING AND WRITING PAPERS.	16 049	2.2	148	101 456
	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	5 649		164	212 232		PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 938	.4	47	40 908
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. .	3 035		60	103 603		STATIONERY.	1 567	.2	45	40 895
	PENS, MECHANICAL PENCILS.	2 687		151	144 823		CARBON PAPER, STENCIL PAPER, INKED RIBBON .	113 412	72.2	1 791	679 615
	OTHER OFFICE SUPPLIES.	4 543		159	190 290		LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. .	27 573		605	238 030
	ARTISTS' SUPPLIES.	196		117	157 447		PENS, MECHANICAL PENCILS.	33 889		476	204 948
	NOT REPORTED IN DETAIL.	3 587		20	65 445		OTHER OFFICE SUPPLIES.	56 646		496	250 340
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.). . .	16 478	1.0	315	307 209		ARTISTS' SUPPLIES.	88 678		521	213 661
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.. . .	869	.1	37	105 124		NOT REPORTED IN DETAIL.	14 401		148	93 754
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . .	1 600	.1	30	32 452			199 447		(NA)	(NA)
5097230	FLOOR COVERINGS.	1 835	.1	18	25 069						
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	5 222	.3	61	91 996						
5098296	BUILDING AND CONSTRUCTION PAPER.	5 686	.3	104	203 234						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	STATIONERY, OFFICE SUPPLIES (CONT.)							FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
5096312	SHIPPING SUPPLIES (GUNNED LABELS, ETC.)	11 057	1.5	153	66 945	16.5	5097110	HOUSEHOLD FURNITURE	340 777	43.4	645	416 856	81.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	56 674	7.7	410	128 846	44.0		HOUSEHOLD FURNITURE	246 737		460	305 877	80.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	40 173	5.4	455	195 972	20.5		MATTRESSES, BED SPRINGS	29 866		194	137 033	21.8
5097230	FLOOR COVERINGS	67 470	1.1	19	14 271	4.7		NOT REPORTED IN DETAIL	64 174		(NA)	(NA)	(NA)
	CARPETS, RUGS	367		4	2 161	17.0		OFFICE, COMMERCIAL, BUSINESS FURNITURE	345 525	44.0	954	443 522	77.9
	NOT REPORTED IN DETAIL	307		(NA)	(NA)	(NA)	5097120	OFFICE FURNITURE (WOODEN, METAL)	191 212		599	275 130	69.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS	714	.1	11	5 419	13.2		PUBLIC BUILDING FURNITURE	38 325		131	88 673	43.2
	MISCELLANEOUS HOMEWARES							STORE AND RESTAURANT FURNITURE	7 778		61	44 563	17.5
5099110	PHOTOGRAPHIC GOODS	2 589	.3	27	19 708	13.1		PROFESSIONAL FURNITURE	3 630		41	25 465	14.5
5099120	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	3 174	.3	62	20 689	10.5		OTHER FURNITURE	33 427		107	67 512	49.5
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	5 527	.5	93	43 790	6.5		NOT REPORTED IN DETAIL	71 153		(NA)	(NA)	(NA)
5099310	JEWELRY, SILVERWARE, TROPHIES, ETC.	3 512	.4	73	21 907	14.7	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD	1 232	.2	36	24 810	5.0
5099320	GIFTS, ART GOODS, NOVELTIES, ETC.	3 213	.4	57	27 810	11.6	5097221	CURTAINS, DRAPERIES	6 180	.8	104	77 581	8.0
5099330	ADVERTISING SPECIALS, CALENDARS, ETC.	3 239	.4	73	27 810	11.6	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC.	4 758	.6	51	45 990	10.3
5099691	LUGGAGE, SADDLERY, HARNESSES	489	.1	11	5 959	8.3		CURTAINS, DRAPERIES	9		30	26 986	3.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 043	.3	76	40 098	5.1		BED SPREADS, COMFORTABLES, BLANKETS	229		9	13 301	1.7
	COMMODITIES, N.E.C.	6 993	.9	(NA)	(NA)	(NA)		TABLE LINENS	1 034		25	26 837	3.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	6 828	.9	259	84 211	8.1		SHEETS, PILLOW CASES	977		24	27 507	3.6
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)							TOWELS, WASH CLOTHS	197		8	11 636	1.7
	ALL ESTABLISHMENTS						5097230	FLOOR COVERINGS	1 524		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY							CARPETS, RUGS	17 286	2.2	207	155 363	11.1
	SALES REPORTED BY COMMODITY LINE	785 436	100.0	1 491	(X)	(X)		LINOLEUM, OTHER HARD SURFACES	12 462		41	110 176	11.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE	5 133	.7	56	47 496	10.8	5097293	KITCHEN UTENSILS, KITCHEN TOOLS	1 880		14	11 577	5.7
5064120	RADIO AND RECORD PLAYERS	392	.1	19	18 640	2.1		MISCELLANEOUS HOMEWARES	2 288		(NA)	(NA)	(NA)
5064130	NONCONSOLE RADIOS AND RECORD PLAYERS	1 347	.2	34	26 973	5.0		SPORTING, ATHLETIC GOODS, BICYCLES	3 052	.4	110	70 875	4.3
	ELECTRIC HOUSEWARES, SMALL APPLIANCES							TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	2 278	.3	49	41 894	5.4
	PARTS AND SUPPLIES	2 890	.4	27	24 459	11.8		BOOKS, MAGAZINES, PRINTED MATERIALS	1 608	.2	21	15 542	10.3
5072210	HARDWARE	8 07	.1	13	5 667	14.2		JEWELRY, SILVERWARE, TROPHIES	1 785	.1	23	15 861	10.0
5081100	OFFICE MACHINES AND EQUIPMENT	8 435	1.1	143	62 987	13.4		GIFTS, ART GOODS, NOVELTIES, ETC.	575	.1	18	19 026	3.0
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	554	.1	7	931	18.9		MISCELLANEOUS LINES OF MERCHANDISE	397	.2	10	3 678	10.8
5081220	CHINA GLASSWARE, CROCKERY (COMMERCIAL)	643	.1	11	5 834	16.8		COMMODITIES, N.E.C.	1 485	.2	42	23 667	6.3
5081300	STORE FIXTURES AND EQUIPMENT (EXC.	807	.1	13	5 667	14.2		LABOR, SERVICE, AND RENTAL RECEIPTS	8 276	1.1	(NA)	(NA)	(NA)
	MACHINES AND SCALES						5099900	FROM CUSTOMERS	5 945	.8	167	91 430	6.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 035	.1	33	15 390	6.7		HOME FURNISHINGS, FLOOR COVERINGS					
	EQUIPMENT (INCLUDING FURNITURE)	553		3	2 333	23.7		(SIC 5097, PART)					
	NOT REPORTED IN DETAIL	482		(NA)	(NA)	(NA)		ALL ESTABLISHMENTS					
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	592	.1	9	7 230	8.2		SALES NOT REPORTED BY COMMODITY					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	21 878	2.8	194	96 107	22.8		LINE	2 043 790	100.0	2 586	(X)	(X)
							5013120	SALES REPORTED BY COMMODITY LINE	4 898	.2	13	33 431	14.7

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)											(5)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	4 571	.2	22	42 061	5097110	HOUSEHOLD FURNITURE	23 477	1.1	120	189 543	12.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	2 974	.1	44	35 976	5097120	HOUSEHOLD FURNITURE	19 951		93	157 707	12.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	2 584	.1	19	14 613		MATTRESSES, BED SPRINGS	1 841		46	91 524	2.0
5032100	YARD OR PIECE GOODS	11 977	.6	75	86 807		NOT REPORTED IN DETAIL.	1 685		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	2 057	.1	24	34 870		OFFICE, COMMERCIAL, BUSINESS FURNITURE	4 891	.2	42	30 692	15.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS, KNIT FABRICS,	1 088	.1	12	8 971		STORAGE AND RESTAURANT FURNITURE	1 662		8	6 280	10.4
	OTHER DRY GOODS	209		4	2 285		PROFESSIONAL FURNITURE	265		9	5 854	4.5
	NOT REPORTED IN DETAIL.	354		5	4 460		OTHER FURNITURE	616		3	3 385	18.2
		525		(NA)	(NA)		NOT REPORTED IN DETAIL.	431		11	5 767	7.5
5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES)	6 213	.3	48	71 574	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 265		(NA)	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	9 281	.5	57	80 219	5097221	CURTAINS, DRAPERIES	231 306	11.3	511	357 667	64.7
5035400	WOMEN'S, CHILDREN'S, HOSIERY, UNDERWEAR, HOSIERY	1 621	.1	17	25 009	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. BED SPREADS, COMFORTABLES, BLANKETS	113 096	5.5	270	239 952	47.1
	UNDERWEAR, NIGHTWEAR	501		12	16 383		CURTAINS, DRAPERIES	221 455	10.8	351	325 765	68.0
	CORSETS, ALLIED GARMENTS	539		12	16 163		TABLE LINENS	38 829		177	160 633	28.2
	NOT REPORTED IN DETAIL.	339		4	10 547		SHEETS, PILLOW CASES	30 639		163	149 736	20.5
5039100	SHOES, OTHER FOOTWEAR	2 966	.1	11	24 806		TOWELS, WASH CLOTHS	40 693		165	163 365	24.9
	WOMEN'S, MISSES', SHOES	2 725		3	14 681		OTHER LINENS AND DOMESTICS	37 186		158	170 780	21.8
	NOT REPORTED IN DETAIL.	241		(NA)	(NA)		NOT REPORTED IN DETAIL.	30 418		147	158 995	19.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	7 655	.4	31	46 868	5097223	SHADES, VENETIAN BLINDS	29 558	1.4	98	118 353	25.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 599	.1	22	33 450	5097230	FLOOR COVERINGS	887 705	43.4	1 032	1 030 870	86.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 253	.6	133	204 439		CARPETS, RUGS	450 750		593	722 128	62.4
5072210	HARDWARE	18 175	.9	140	150 373		LINOLEUM, OTHER HARD SURFACES	281 355		467	544 299	51.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	1 204	.1	10	7 931		OTHER FLOOR COVERINGS	48 022		201	243 374	19.7
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT.,	1 533	.1	25	15 909	5097293	MIRRORS, LAMPS, PICTURE FRAMES	107 598	1.3	119	63 513	42.0
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	512		13	7 512		KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	26 657	15.3	739	474 610	65.9
	NOT REPORTED IN DETAIL.	359		(NA)	(NA)		LUMBER (ROUGH, DRESSED, FINISHED)	1 583	.1	11	9 305	17.0
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	4 452	.2	47	22 298	5098110	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 379	.1	18	12 720	10.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 288	.1	5	5 130	5098113	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 243	.1	27	12 278	18.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 149	.1	21	18 370	5098211	GLASS (FLAT, BRICK, ETC.)	4 924	.2	11	17 345	28.4
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 753	.2	19	18 001	5098220	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 119	.1	17	12 686	8.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 735	.1	16	9 837	5098231	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	611		10	6 832	8.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	4 758	.2	35	50 579		ASBESTOS ROOFING, SIDING, SHINGLES	111		4	4 031	2.8
							GALVANIZED IRON AND STEEL SHEETS	105		3	2 242	.4
							ALUMINUM SHEETS	14		4	3 307	.4
							RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	96		3	4 452	2.2
							NOT REPORTED IN DETAIL.	182		(NA)	(NA)	(NA)
						5098291	WALLBOARD AND HARDBOARD	1 712	.1	17	15 550	11.0
						5098295	PLASTIC BUILDING MATERIALS	2 178	.1	24	14 880	14.6
						5098297	ADHESIVES, MASTICS	1 191	.1	42	27 807	4.3
						5098299	OTHER BUILDING MATERIALS	1 373	.1	15	9 181	15.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS; FLOOR COVERINGS (CONT.)											(5)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	3 116	.2	39	42 930	5098212	CEMENT, LIME, PLASTER, STUCCO	7 822	.2	229	351 065	2.2
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	11 551	.6	84	109 704	5098220	GLASS (FLAT, BRICK, ETC.)	14 262	.3	229	356 276	4.2
5099420	JEWELRY, SILVERWARE, TROPHIES,	4 996	.2	71	62 901	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	75 164	1.6	708	1 020 134	7.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	5 420	.3	40	47 877		ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	46 217		540	771 294	6.0
5099660	OTHER TEXTILE PRODUCTS,	2 407	.1	8	19 773		ASBESTOS ROOFING, SIDING, SHINGLES,	5 911		224	403 298	1.5
5099691	LUGGAGE, SADDLERY, HARNESS,	2 247	.1	9	17 959		GALVANIZED IRON AND STEEL SHEETS,	4 742		134	202 649	2.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	9 072	.4	102	94 857		RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	3 067		84	169 513	1.6
	COMMODITIES, N.E.C.,	20 742	1.0	(NA)	(NA)		NOT REPORTED IN DETAIL,	12 223		142	212 262	1.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 783	.1	74	55 146		INSULATION MATERIALS AND INSULATION BOARD	45 461	1.0	750	1 087 315	4.2
	LUMBER, MILLWORK (SIC 5098, PART)					5098291	WALLBOARD AND HARDBOARD	66 184	1.4	870	1 365 859	4.6
	ALL ESTABLISHMENTS, (NUMBER) 5,956	4 731 981	100.0	3 913	(X)	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	17 860	.4	102	250 107	7.1
5028100	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 943,695	12 194	.3	410	597 696	5098297	STRUCTURAL ASSEMBLIES	11 643		76	159 850	7.3
5029110	SALES REPORTED BY COMMODITY LINE,	3 927	.1	21	34 626	5098299	STRUCTURAL ASSEMBLIES NOT REPORTED IN DETAIL,	6 217		(NA)	(NA)	(NA)
	PAINTS, VARNISHES, LACQUERS, ENAMELS,						PLASTIC BUILDING MATERIALS,	14 018	.3	284	375 184	3.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 927	.1	21	34 626	5098295	BUILDING AND CONSTRUCTION PAPER	2 617	.1	254	352 536	.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	9 338	.2	129	153 181	5098297	ADHESIVES, MASTICS,	2 923	.1	279	391 751	.7
5072210	HARDWARE,	33 212	.7	540	699 678	5098299	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK),	2 389	.1	70	72 473	3.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	10 156	.2	114	174 738		OTHER BUILDING MATERIALS,	29 797	.6	230	445 108	6.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	22 908	.5	535	727 527	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.,	24 201	.5	178	402 119	6.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING,	2 540	.1	7	27 675	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	12 353	.3	245	361 345	3.4
5097230	FLOOR COVERINGS	12 839	.3	212	297 547		COMMODITIES, N.E.C.,	39 584	.8	(NA)	(NA)	(NA)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 557 201	54.0	2 617	3 732 103	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 191	.3	205	259 402	5.1
5098142	SOFTWOODS (EXC. FLOORING)	1 835 841		1 980	2 936 859		CONSTRUCTION MATERIALS (SIC 5098, PART)					
5098143	HARDWOODS (EXC. FLOORING)	276 195		927	1 152 279		ALL ESTABLISHMENTS, (NUMBER) 5,687					
	FLOORING,	75 847		784	1 221 975		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 755,340					
	NOT REPORTED IN DETAIL,	369 318		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE,	2 281 624	100.0	3 467	(X)	(X)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	808 967	17.1	1 641	2 724 192	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	14 692	.6	311	294 568	5.0
	HARDWOOD,	316 656		1 167	1 821 711	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 703	.2	40	28 201	13.1
	SOFT WOOD	405 381		1 067	1 786 450	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 139	.1	38	27 030	4.2
	NOT REPORTED IN DETAIL,	86 928		(NA)	(NA)		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	2 770	.1	34	34 299	8.1
5098141	SHINGLES,	42 805	.9	470	903 778	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 699	.1	19	26 572	6.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	591 457	12.5	1 506	1 924 667							
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	196 638	4.2	902	928 109							
5098144	VEENEER, OTHER WOOD PRODUCTS,	51 327	1.1	204	383 403							
5098211	BRICK, BLOCK, TILE, CLAY, SEWER PIPE, FLUE LININGS, REFRACTORIES,	8 644	.2	194	305 667							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
CONSTRUCTION MATERIALS (CONT.)												
5072210	HARDWARE.	21 923	1.0	328	338 836	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	68 872	3.0	158	128 627	53.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	8 139	.4	88	96 558	5098294	STRUCTURAL ASSEMBLIES.	23 042		85	76 216	30.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	4 433	.2	84	58 036	5098295	MOBILE HOMES.	13 526		14	13 686	98.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	1 961	.1	21	12 713	5098296	NOT REPORTED IN DETAIL.	32 304		(NA)	(NA)	(NA)
5091212	IRON AND STEEL PRODUCTS (FLAT).	4 004	.2	42	41 945	5098297	CONCRETE PRODUCTS, BUILDING STONE.	56 394	2.5	373	181 425	31.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	38 568	1.7	636	610 081	5098298	READY OR TRANSIT MIXED CONCRETE.	20 703	.9	91	108 072	19.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	4 588	.2	27	28 819	5098299	PLASTIC BUILDING MATERIALS.	30 147	1.3	333	352 641	8.5
5091215	FLAT, WIRE, PIPE AND TUBING.	937	.0	11	16 486	5098297	BUILDING AND CONSTRUCTION PAPER.	9 637	.4	327	342 896	2.8
5091216	CONCRETE REINFORCEMENT BARS.	2 527	.1	5	9 653	5098298	ADHESIVES, MASTICS.	18 900	.8	470	423 124	4.5
5091217	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES).	1 124	.0	(NA)	(NA)	5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	22 791	1.0	153	162 219	14.0
5091218	NOT REPORTED IN DETAIL.			(NA)	(NA)	5098299	OTHER BUILDING MATERIALS.	304 615	13.4	813	635 362	47.9
5091219	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	2 496	.1	66	66 985	5099611	PETROLEUM PRODUCTS.	2 774	.1	18	20 907	13.3
5091313	ALUMINUM SHAPES, FORMS, ETC.	3 851	.2	34	36 469	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 321	.1	25	33 289	4.0
5097230	FLOOR COVERINGS.	16 272	.7	217	225 958	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 972	.3	187	147 741	4.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	28 699	1.3	204	239 158	5099900	COMMODITIES, N.E.C.	18 132	.8	(NA)	(NA)	(NA)
5098111	SOFTWOODS (EXC. FLOORING).	20 943		148	183 163		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	25 602	1.1	257	164 207	15.6
5098112	HARDWOODS (EXC. FLOORING).	1 180		38	48 345		AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
5098113	FLOORING.	4 041		99	111 959		ALL ESTABLISHMENTS. (NUMBER) 4,366					
5098114	NOT REPORTED IN DETAIL.	2 535		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 380,346					
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD).	41 836	1.8	301	353 419	5013120	SALES REPORTED BY COMMODITY LINE.	1 660 889	100.0	2 758	(X)	(X)
5098141	HARDWOOD.	16 747		201	265 096	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	5 509	.3	31	44 773	12.3
5098142	SOFT WOOD.	19 615		147	178 254	5014100	TIRES AND TUBES, NEW.	3 473	.2	23	36 994	9.4
5098143	NOT REPORTED IN DETAIL.	5 474		(NA)	(NA)	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	4 266	.3	62	36 847	11.6
5098144	SHINGLES.	8 175	.4	152	181 963	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	835	.1	51	47 274	1.8
5098145	WOOD MILLWORK (DOORS, CABINETS, ETC.).	36 784	1.6	252	308 586	5032200	NOTIONS (THREAD, BUTTONS, ETC.).	3 417	.2	54	36 577	9.3
5098146	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	34 195	1.5	423	427 270	5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES).	3 721	.2	56	45 560	8.2
5098147	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	1 618	.1	46	54 929	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	3 265	.2	54	49 623	6.6
5098212	CEMENT, LIME, PLASTER, STUCCO.	333 499	14.6	909	621 815	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	5 102	.3	46	55 812	9.1
5098213	SAND, GRAVEL, CRUSHED STONE.	84 530	3.7	468	293 645	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 852	.1	56	58 347	3.2
5098220	GLASS (FLAT, BRICK, ETC.).	214 318	9.4	588	384 019	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	8 626	.5	85	103 770	8.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	390 606	17.1	916	847 553	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 358	.1	14	20 370	6.7
5098232	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS.	184 763		672	596 832							
5098233	ASBESTOS ROOFING, SIDING, SHINGLES.	31 387		373	396 654							
5098234	GALVANIZED IRON AND STEEL SHEETS.	16 437		193	242 572							
5098235	ALUMINUM SHEETS.	18 776		210	242 945							
5098236	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	11 201		283	285 299							
5098237	NOT REPORTED IN DETAIL.	128 042		(NA)	(NA)							
5098238	INSULATION MATERIALS AND INSULATION BOARD.	123 667	5.4	743	684 186							
5098239	WALLBOARD AND HARDBOARD.	130 770	5.7	591	633 365							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
5072210	HARDWARE.	17 240	1.0	106	129 260	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	438 721	26.4	902	621 642	70.6
5081100	OFFICE MACHINES AND EQUIPMENT.	1 972	.1	17	10 366		TOYS, GAMES, FIREWORKS.	352 095		707	471 012	74.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 760	.1	17	13 941		CHILDRENS, VEHICLES (EXC. BICYCLES).	3 389		83	92 833	3.7
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	1 276	.1	11	6 515		NOT REPORTED IN DETAIL.	83 237		(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE.	1 012	.1	17	26 143	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES.	24 452	1.5	131	47 154	51.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	906	.1	12	10 540	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES.	3 282	.2	20	9 354	35.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	3 292	.2	36	58 398	5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC).	17 882	1.1	59	25 048	71.4
5086220	SCHOOL EQUIPMENT, SUPPLIES.	6 051	.4	95	53 046	5099194	OTHER RECREATION, HOBBY GOODS.	101 151	6.1	319	165 899	61.0
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	1 865	.1	21	14 540	5099194	BOOKS, MAGAZINES, PRINTED MATERIALS.	1 935	.1	37	31 519	6.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 446	.1	16	23 563	5099210	JEWELRY, SILVERWARE, TROPHIES.	4 579	.3	95	72 830	6.3
5092100	WIRE--PLAIN, COATED, BARBED, TWISTED.	279	.1	7	8 754	5099420	CLOCKS, WATCHES, WATCH MOVEMENTS.	2 548		58	51 017	5.0
5092200	WIRE ROPE AND ACCESSORIES.	511	.1	7	16 967		COSTUME JEWELRY.	524		39	31 703	1.7
5092300	FITTINGS AND ACCESSORIES.	111	.1	4	5 483		SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	368		14	16 784	2.3
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		NOT REPORTED IN DETAIL.	1 119		(NA)	(NA)	(NA)
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	6 024	.4	94	53 840	11.2
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 751	.1	31	17 618	9.9
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099550	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	2 897	.2	42	51 954	5.6
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		MUSICAL INSTRUMENTS.	296		15	22 179	1.3
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		PHONOGRAPH RECORDS.	1 571		16	19 620	8.0
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		NOT REPORTED IN DETAIL.	1 030		(NA)	(NA)	(NA)
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099691	LUGGAGE, SADDLERY, HARNESS.	1 531	.1	31	36 506	4.2
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 702	.4	90	69 535	9.6
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		COMMODITIES, N.E.C.	20 101	1.2	(NA)	(NA)	(NA)
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	6 377	.4	108	69 231	9.2
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		ALL ESTABLISHMENTS. (NUMBER) 21048					
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	848 970	100.0	1 235	(X)	(X)
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.					
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES.	1 753	.2	10	14 778	11.9
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 004	.2	11	37 803	5.3
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	9 481	1.1	41	55 100	17.2
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	872	.1	35	47 624	1.8
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 018	.1	4	26 118	3.9
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)	5099110	PHOTOGRAPHIC GOODS.	1 711	.2	12	18 663	9.2
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		CAMERAS, PARTS, ACCESSORIES, MOUNTS.	327		3	13 437	2.4
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM.	594		3	1 851	35.1
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		OTHER PHOTOGRAPHIC GOODS.	28		4	9 923	.3
5092300	WIRE ROPE AND STRAND (INC. GALVANIZED).	67	.1	(NA)	(NA)		NOT REPORTED IN DETAIL.	762		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number			Amount (\$1,000)	Percent distrib- ution	Number			Total sales, all commodity lines (\$1,000)
		(1)	(2)	(3)			(1)	(2)	(3)		(4)	(5)
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					FARM SUPPLIES (CONT.)						
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES • TOYS, GAMES, FIREWORKS, • • • • • NOT REPORTED IN DETAIL. • • • • •	762 660 102	•1	20 17 (NA)	5072210	HARDWARE. • • • • •	6 833	•3	50		123 665	5.5
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS • • • • •	804 728	94.8	1 235	5084940	ROPE, CORDAGE, TWINE. • • • • •	1 451	•1	37		47 865	3.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC. • • • • •	1 839	•2	13	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. • • • • •	16 802	•8	134		245 836	6.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. • • • • •	442	•1	13	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT. • • • • •	16 080	•8	102		205 338	7.8
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC • • • • •	2 062	•2	29	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS. • • • • •	1 792	•1	16		16 445	10.9
	PHONOGRAPH RECORDS. • • • • •	1 389	•2	27	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. • • • • •	4 845	•2	18		111 068	4.4
	NOT REPORTED IN DETAIL. • • • • •	673		(NA)	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). • • • • •	2 255	•1	24		70 126	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE. • • • • •	2 760	•3	19	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) • • • • •	353 645	17.5	569		737 646	47.9
	COMMODITIES, N.E.C. • • • • •	11 859	1.4	(NA)		POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES. • • • • •	43 890		118		195 608	22.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS • • • • •	7 679	•9	42		FEEDS BOUGHT AND SOLD • • • • •	171 796		291		419 955	40.9
						NOT REPORTED IN DETAIL. • • • • •	137 959		(NA)		(NA)	(NA)
	FARM SUPPLIES (SIC 5099, PART)				5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN; COTTON SEED, FISH, MEAT, ETC.). • • • • •	376 483	18.5	278		666 482	56.5
	ALL ESTABLISHMENTS. • • • • • (NUMBER) 2,604				5099321	FERTILIZER, FERTILIZER MATERIALS. • • • • •	393 445	19.5	566		915 006	43.0
	SALES NOT REPORTED BY COMMODITY LINE • • • • • (\$1,000) 376,073				5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER). • • • • •	161 036	8.0	573		742 355	21.7
5013120	SALES REPORTED BY COMMODITY LINE. • • • • •	2 019 310	100.0	1 570		WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS • • • • •	62 754		326		505 840	12.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES) • • • • •	2 474	•1	19		INSECTICIDES, FUNGICIDES, PESTICIDES. • • • • •	44 154		235		352 949	12.5
5014100	TIRES AND TUBES, NEW. • • • • •	5 400	•3	24	5099330	SEEDS • • • • •	398 979	19.8	557		778 431	51.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS. • • • • •	1 354	•1	9		SORGHUM SEED. • • • • •	19 003		163		292 969	6.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES. • • • • •	1 330	•1	10		SEED, CORN. • • • • •	50 164		224		342 547	14.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. • • • • •	5 098	•3	30		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY). • • • • •	25 836		198		309 344	8.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC. • • • • •	12 572	•6	44		FIEE SEED FOR LAWN AND PASTURE • • • • •	152 759		299		468 236	32.6
5044110	EGGS (FRESH, STORAGE) • • • • •	2 266	•1	19		VEGETABLE SEEDS • • • • •	50 159		267		303 868	16.5
5044120	POULTRY • • • • •	12 862	•6	18		FLOWER SEEDS AND BULBS. • • • • •	24 886		175		265 432	9.4
5049300	CANNED, BOTTLED FOODS • • • • •	10 522	•5	10		NOT REPORTED IN DETAIL. • • • • •	59 914		(NA)		(NA)	(NA)
5049410	COFFEE. • • • • •	1 033	•1	7	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES • • • • •	67 528	3.3	181		226 786	29.8
5049920	FLOUR, RELATED PRODUCTS • • • • •	489	•1	20	5099611	PETROLEUM PRODUCTS • • • • •	44 751	2.2	42		287 942	15.5
5049930	SUGAR (REFINED) • • • • •	3 250	•2	13		LIQUEFIED PETROLEUM GASES • • • • •	810		4		49 974	1.6
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC. • • • • •	43 224	2.1	165		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS. • • • • •	31 986		18		172 932	18.5
5053100	LIVESTOCK (EXCEPT HORSES, MULES) • • • • •	1 464	•1	12		OILS, GREASES, OTHER PETROLEUM PRODUCTS • • • • •	8 874		24		154 869	2.5
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.). • • • • •	1 108	•1	9	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. • • • • •	3 887	•2	47		33 315	11.7
						CUT FLOWERS, POTTED PLANTS. • • • • •	1 544		16		17 229	3.0
						ROOTS, NURSERY STOCK. • • • • •	468		25		14 169	3.3
						FLORISTS' SUPPLIES. • • • • •	476		17		13 116	3.6
						NOT REPORTED IN DETAIL. • • • • •	1 399		(NA)		(NA)	(NA)
					5099632	BARRELS, BOXES, BOX SHOOKS, ETC. • • • • •	1 124	•1	9		15 927	7.1

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
FARM SUPPLIES (CONT.)												
5099670	FOOD, BEVERAGE BASIC MATERIALS, OTHER FOOD BASICS (FRT, PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.), NOT REPORTED IN DETAIL,	3 961	.2	16	44 233	5099520	JEWELRY (CONT.)	563	.1	17	5 946	9.5
		2 970		7	17 986	5099650	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	528	.1	13	21 257	2.5
		991		(NA)	(NA)	5099691	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC,	2 444	.3	35	45 635	5.4
						5099694	LUGGAGE, SADDLERY, HARNESS,	763	.1	21	16 359	4.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	9 084	.4	70	286 846	5099699	LEATHER,	4 119	.5	21	30 036	13.7
				(NA)	(NA)		MISCELLANEOUS LINES OF MERCHANDISE,					
		43 833	2.2	(NA)	(NA)		COMMODITIES, N.E.C.,	7 589	.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	6 050	.3	145	178 610	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 807	.2	49	34 983	5.2
JEWELRY (SIC 5099, PART)												
	ALL ESTABLISHMENTS, (NUMBER) 2,794 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 231,666 SALES REPORTED BY COMMODITY LINE,	869 472	100.0	1 786	(X)		GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)	454 717	100.0	1 558	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 439	.2	8	9 808	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	538	.1	11	4 784	11.2
5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES),	468	.1	8	16 633	5035200	NOTIONS (THREAD, BUTTONS, ETC.),	438	.1	8	4 757	9.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	873	.1	12	12 571	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	550	.1	17	6 140	9.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	2 394	.3	23	33 875	5045100	CONFECTIONERY,	896	.2	9	4 367	20.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	1 019	.1	24	22 743	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 501	.3	19	14 774	10.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	8 923	1.0	73	72 757	5072210	HARDWARE,	242	.1	7	3 175	7.6
5072210	HARDWARE,	1 583	.2	12	21 506	5086220	SCHOOL EQUIPMENT, SUPPLIES,	355	.1	9	4 149	8.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC),	1 331	.2	22	40 281		SUPPLIES,	217	.1	3	682	31.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	2 013	.2	21	27 557	5097293	NOT REPORTED IN DETAIL,	138	(NA)	(NA)	(NA)	(NA)
5099110	PHOTOGRAPHIC GOODS,	5 986	.7	36	58 582	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.,	1 291	.3	26	9 868	13.1
		3 793		27	46 217	5096313	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC),	837	.2	63	12 160	6.9
		2 193		(NA)	(NA)	5097210	MIRRORS, LAMPS, PICTURE FRAMES,	1 483	.3	35	13 226	11.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 483	.2	25	29 341	5097292	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	259	.1	20	6 698	3.9
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES,	2 072	.2	24	30 457	5099110	PHOTOGRAPHIC GOODS,	1 114	.2	33	11 962	9.3
5099410	PRECIOUS STONES (CUT) AND METALS,	320 325	36.8	611	428 706		CAMERAS, PARTS, ACCESSORIES, MOUNTS,	257	.1	16	4 753	5.4
5099420	JEWELRY, SILVERWARE, TROPHIES,	493 842	56.8	1 415	596 841		SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM,	68		11	4 052	1.7
		183 879		616	320 611		OTHER PHOTOGRAPHIC GOODS,	139		5	1 119	12.4
		142 312		569	240 806		NOT REPORTED IN DETAIL,	31		3	123	25.2
		43 904		223	79 286			19		(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	52 610	.9	260	149 747							
		71 137		(NA)	(NA)							
		7 908		82	58 384							

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

- Represents zero.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
							OTHER PRODUCTS (CONT.)				
5099120	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)										
	SPORTING, ATHLETIC GOODS, BICYCLES,	770	.2	24	14 313	54.4		13 162	.2	55	226 457
	ATHLETIC EQUIPMENT, SUPPLIES,	681		17	10 448	6.5		11 936	.2	53	198 925
	BICYCLES,	28		5	3 029	8.9					
	FISHING TACKLE,	24		4	793	3.0		23 375	.4	64	273 706
	OTHER (WATER SPORTS, ARCHERY, ETC.),	6		4	2 710	2.2		41 225	.7	67	316 407
	NOT REPORTED IN DETAIL,	31		(NA)	(NA)	(NA)					
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES,	3 426	.8	60	26 487	12.9		10 948	.2	34	137 514
	TOYS, GAMES, FIREWORKS,	3 160		50	22 555	14.0		148 142	2.6	13	725 407
	CHILDREN'S VEHICLES (EXC. BICYCLES),	14		5	2 773	4.5		4 297	.1	18	115 213
	NOT REPORTED IN DETAIL,	252		(NA)	(NA)	(NA)					
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS,	536	.1	15	6 351	8.4		50 881	.9	23	311 281
5099420	JEWELRY, SILVERWARE, TROPHIES,	3 623	.8	111	33 608	10.8					
	CLOCKS, WATCHES, WATCH MOVEMENTS,	1 288		50	20 282	6.4		4 129	.1	17	77 027
	COSTUME JEWELRY,	1 526		57	17 485	8.7					
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	301		15	4 250	7.1					
	NOT REPORTED IN DETAIL,	508		(NA)	(NA)	(NA)					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	228 664	50.3	810	259 923	88.0		13 622	.2	65	366 626
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	201 069	44.2	840	225 058	89.3		3 631	.1	44	93 475
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.,	404	.1	7	4 156	9.7		12 224	.2	59	299 840
	CUT FLOWERS, POTTED PLANTS,	130		4	2 254	5.8					
	FLORISTS' SUPPLIES,	274		4	3 743	7.3		4 496	.1	10	26 145
5099691	LUGGAGE, SADDLERY, HARNESS,	320	.1	17	13 271	2.4		129		3	21 515
5099694	LEATHER,	261	.1	13	4 843	5.4		3 787		3	21 524
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	977	.2	16	5 132	19.0		580		(NA)	(NA)
	COMMODITIES, N.E.C.,	4 467	1.0	(NA)	(NA)	(NA)		19 618	.3	127	691 007
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	439	.1	34	20 827	2.1		3 804	.1	24	39 436
	OTHER PRODUCTS (SIC 5099, PART)							5 058	.1	30	329 638
								10 711	.2	25	338 697
	ALL ESTABLISHMENTS, (NUMBER) 11,391							4 126	.1	42	193 792
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	5 772 961	100.0	6 115	(X)	(X)		7 541	.1	29	38 164
	SALES REPORTED BY COMMODITY LINE,							4 070	.1	34	263 705
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	13 549	.2	231	313 932	4.3		13 815	.2	32	390 395
5014100	TIRES AND TUBES, NEW,	24 009	.4	249	485 589	4.9		6 446	.1	11	139 109
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	13 869	.2	80	279 504	5.0		5 807	.1	6	11 875
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	9 104	.2	111	565 138	1.6		12 462	.2	59	443 256
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	19 903	.3	60	385 333	5.2		5 635	.1	51	232 533
								3 090	.1	23	140 812
								9 208	.2	38	270 581
								9 969	.2	68	339 732
								11 394	.2	49	263 030

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2A. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
OTHER PRODUCTS (CONT.)													
5097230	FLOOR COVERINGS	2 932	.1	41	270 949	1.1	509631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	302 509	5.2	710	358 774	84.3
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	4 169	.1	43	245 467	1.7	509632	BARRELS, BOXES, BOX SHOOKS, ETC.	37 776	.7	125	43 085	87.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	33 097	.6	88	345 748	9.6	509650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	511 865	8.9	755	732 009	68.1
	MISCELLANEOUS HOMEWARES.							MUSICAL INSTRUMENTS.	96 201		187	166 883	57.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	10 076	.2	60	88 125	11.4		PHONOGRAPH RECORDS.	351 580		490	465 581	75.5
5098291	WALLBOARD AND HARDBOARD	3 537	.1	13	33 099	10.7		SHEET MUSIC.	15 039		42	52 975	28.4
								NOT REPORTED IN DETAIL.	49 045		(NA)	(NA)	(NA)
5099110	PHOTOGRAPHIC GOODS.	5 548	.1	36	99 012	5.6	509660	OTHER TEXTILE PRODUCTS.	175 633	3.0	368	292 459	60.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	22 251	.4	84	326 737	6.8		TEXTILE BAGS.	28 050		101	41 655	67.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	40 094	.7	94	327 777	12.2		TEXTILE TEXTILES.	631		4	2 599	24.3
5099194	OTHER RECREATION, HOBBY GOODS.	3 932	.1	35	178 632	2.2		ASBESTOS TEXTILES.	7 331		33	16 355	44.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	54 079	.9	27	424 125	12.8		CANVASS PRODUCTS.	5 467		12	5 838	93.6
5099321	FERTILIZER, FERTILIZER MATERIALS.	67 832	1.2	36	389 473	17.4		FELT.	61 069		129	158 486	38.5
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES,							BURLAP.	73 085		(NA)	(NA)	(NA)
	FUNGICIDES, ETC. (EXC. FERTILIZER)	9 462	.2	49	390 807	2.4		NOT REPORTED IN DETAIL.					
	WEED KILLERS, SOIL STERILIZERS, SOIL						509670	FOOD, BEVERAGE BASIC MATERIALS.	1 002 858	17.4	346	1 213 724	82.6
	CONDITIONERS.	6 265		27	360 720	1.7		MALT, MALT EXTRACT.	87 642		48	89 919	97.5
	INSECTICIDES, FUNGICIDES, PESTICIDES.	1 071		18	11 845	9.0		RAW SUGAR.	315 258		6	386 583	81.5
	NOT REPORTED IN DETAIL.	2 126		(NA)	(NA)	(NA)		SAUSAGE CASINGS.	15 915		27	16 815	94.6
5099330	SEEDS.	3 038	.1	33	331 245	.9		YEAST (BREWERS', BAKERS').	358		5	1 601	22.4
5099420	JEWELRY, SILVERWARE, TROPHIES	11 276	.2	77	312 077	3.6		OTHER FOOD BASICS (FRT, PEEL, HOP EXTRACT	116 819		114	133 164	87.7
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	14 835	.3	84	239 036	6.2		COATINGS, ICE, BEVERAGE BASE, ETC.).			(NA)	(NA)	(NA)
5099611	PETROLEUM PRODUCTS.	1 408 103	24.4	1 764	1 739 818	80.9		NOT REPORTED IN DETAIL.	466 866				
	LIQUEFIED PETROLEUM GASES.	126 076		236	323 537	39.0							
	GASOLINE, KEROSENE, DISTILLATE AND						509680	WALLPAPER.	53 774	.9	192	60 524	88.8
	RESIDUAL FUEL OILS.	741 397		892	931 610	79.6		LUGGAGE, SADDLERY, HARNESS.	22 557	.4	113	247 487	9.1
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	257 399		1 033	743 467	34.6		INDUSTRIAL YARNS.	171 669	3.0	118	178 947	95.9
	NOT REPORTED IN DETAIL.	283 231		(NA)	(NA)	(NA)		SMOKERS' SUPPLIES AND PIPES.	10 539	.2	32	13 853	76.1
5099612	CRUDE OIL.	294 197	5.1	45	300 284	98.0		LEATHER.	102 013	1.8	262	197 381	51.7
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	229 553	4.0	729	385 927	59.5		VEGETABLE OILS (COTTON SEED, LINSEED)	15 716	.3	14	17 878	87.9
	CUT FLOWERS, POTTED PLANTS.	141 200		504	182 042	77.6		MISCELLANEOUS LINES OF MERCHANDISE.	508 774	8.6	881	1 054 707	48.2
5099510	ROOTS, NURSERY STOCK.	8 365		40	20 007	41.8					(NA)	(NA)	(NA)
	FLORISTS' SUPPLIES.	55 053		354	133 899	41.1		COMMODITIES, N.E.C.	72 970	1.3	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	24 935		(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	11 131	.2	290	478 410	2.3
								FROM CUSTOMERS.					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)												
	NEW ENGLAND DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 225												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 42,644												
	SALES REPORTED BY COMMODITY LINE	101 695	100.0	119	(X)	(X)	5013150	GARAGE TOOLS, SHOP EQUIPMENT.	1 327	.1	3	57 581	2.3
	AUTOMOBILES, MOTORCYCLES, ETC.	55 718	54.8	54	70 320	79.2	5014100	TIRES AND TUBES, NEW.	1 331	.1	37	472 774	.3
5012100	PASSENGER CARS (NEW AND USED).	46 097		44	60 291	76.5	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 068	.1	8	32 588	3.3
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	1 720		3	1 720	100.0	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	981	.1	6	32 325	3.0
	NOT REPORTED IN DETAIL.	7 901		(NA)	(NA)	(NA)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.	5 385	.5	3	31 012	17.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	27 367	26.9	85	42 306	64.7	5096111	PETROLEUM PRODUCTS.	619	.1	17	30 559	2.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	11 712	11.5	59	74 463	15.7	5096999	MISCELLANEOUS LINES OF MERCHANDISE.	3 631	.3	18	45 701	7.9
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	6 444		47	37 658	17.1		COMMODITIES, N.E.C.	3 781	.4	(NA)	(NA)	(NA)
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	4 732		18	37 782	12.5		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	12 987	1.2	154	164 010	7.9
	NOT REPORTED IN DETAIL.	534		(NA)	(NA)	(NA)		EAST NORTH CENTRAL DIVISION					
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES.	129	.1	10	2 989	4.3		ALL ESTABLISHMENTS, (NUMBER) 729					
5013140	RECAPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	1 399	1.4	7	13 279	10.5		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 138,222					
5014100	TIRES AND TUBES, NEW.	268	.3	11	31 914	.8		SALES REPORTED BY COMMODITY LINE	398 790	100.0	343	(X)	(X)
5099611	PETROLEUM PRODUCTS.	444	.4	9	13 221	3.4		AUTOMOBILES, MOTORCYCLES, ETC.	201 458	50.5	135	234 630	85.9
5099900	COMMODITIES, N.E.C.	1 036	1.0	(NA)	(NA)	(NA)	5012100	PASSENGER CARS (NEW AND USED).	167 416	41.7	105	204 803	81.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	3 622	3.6	52	34 466	10.5		MOTORCYCLES, MOTOR SCOOTERS, ETC.	1 117	.3	3	1 397	80.0
	MIDDLE ATLANTIC DIVISION							OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	4 928	.1	10	6 685	73.7
	ALL ESTABLISHMENTS, (NUMBER) 690							NOT REPORTED IN DETAIL.	27 997	.1	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 147,458							TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	132 304	33.2	234	250 472	52.8
	SALES REPORTED BY COMMODITY LINE	1 061 537	100.0	360	(X)	(X)	5012200	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	40 498	10.2	211	311 879	13.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	733 023	69.1	156	896 998	81.7	5013120	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	25 552	.2	154	136 932	18.7
	PASSENGER CARS (NEW AND USED).	618 475		127	777 307	79.6		AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	13 194	.1	64	158 762	8.3
	MOTORCYCLES, MOTOR SCOOTERS, ETC.	8 155		7	37 413	21.8		NOT REPORTED IN DETAIL.	1 752	.1	(NA)	(NA)	(NA)
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	3 165		5	5 736	55.2	5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES.	1 894	.5	34	15 497	12.2
	NOT REPORTED IN DETAIL.	103 228		(NA)	(NA)	(NA)	5013140	RECAPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.).	1 152	.3	14	57 298	2.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	214 160	20.2	245	675 943	31.7	5014100	TIRES AND TUBES, NEW.	373	.1	32	98 160	.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	82 032	7.7	184	791 255	10.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	699	.2	9	3 820	18.3
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	44 983		132	594 674	7.6		FARM, DAIRY MACHINERY, PARTS, AND EOPT.	924	.2	15	11 232	8.2
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	34 587		59	574 351	6.0	5085120	POULTRY EQUIPMENT (INC. TRACTORS).					
	NOT REPORTED IN DETAIL.	2 462		(NA)	(NA)	(NA)							
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES.	1 212	.1	31	18 692	6.5							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)					(5)						(5)
	EAST NORTH CENTRAL DIVISION (CONT.)											
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 766	•4	26	35 983	4.9		173 119	100.0	137		(X)
	COMMODITIES, N.E.C.	3 849	1.0	(NA)	(NA)	(NA)		124 541	53.9	64	124 541	75.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 873	3.5	195	196 224	7.1		85 591		54	119 743	71.5
	WEST NORTH CENTRAL DIVISION (CONT.)							4 618		7	22 716	20.3
	(NOT ANALYZED BY COMMODITY LINE)							5 139		(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION (CONT.)							51 315	29.6	94	103 934	49.4
5012100	ALL ESTABLISHMENTS (NUMBER) 543 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 105,958 SALES REPORTED BY COMMODITY LINE	339 288	100.0	253	(X)	(X)		19 900	11.5	66	135 085	14.7
	AUTOMOBILES, MOTORCYCLES, ETC.	162 600	47.9	116	201 597	80.7		9 218		47	48 576	19.0
	PASSENGER CARS (NEW AND USED)	132 454		92	173 605	76.3		1 088		22	88 065	10.9
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES)	14 163		12	52 806	26.8		686	•4	13	6 333	10.8
	NOT REPORTED IN DETAIL	15 983		(NA)	(NA)	(NA)		581	•3	5	30 079	1.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	115 025	33.9	168	232 017	49.6		515	•3	11	74 876	•7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES) (NUMBER) 543 TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC. AUTOMOBILE PARTS, ETC., SUPPLIES, ETC. NOT REPORTED IN DETAIL	44 194	13.0	147	265 637	16.6		91	•1	3	848	10.7
	USED AUTOMOTIVE PARTS, ETC., TIRES, TUBES	26 820		96	175 846	15.3		751	•4	6	3 973	18.9
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	14 340		53	154 324	9.3		650	•4	(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, ETC., TIRES, TUBES	818	•2	17	18 709	4.4		5 282	3.1	65	103 441	5.1
5014100	TIRES AND TUBES, NEW	332	•1	16	60 043	•6						
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	406	•1	7	3 964	10.2						
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 287	•7	18	18 067	12.7		79 742	100.0	74		(X)
5099611	PETROLEUM PRODUCTS	171	•1	11	11 425	1.5		22 363	28.0	23	26 452	83.9
	COMMODITIES, N.E.C.	619	•2	(NA)	(NA)	(NA)		18 511		18	22 775	81.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12 836	3.8	134	164 022	7.8		3 535		3	604	52.5
	WEST SOUTH CENTRAL DIVISION (CONT.)							37 555	47.1	60	59 405	63.2
	(NOT ANALYZED BY COMMODITY LINE)							11 279	14.1	48	61 286	18.4
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)							8 028		35	40 561	19.6
	ALL ESTABLISHMENTS (NUMBER) 303 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 66,163 SALES REPORTED BY COMMODITY LINE							1 605		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)											
	MOUNTAIN DIVISION (CONT.)											
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES, ..	422	•5	7	7 657	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT., ..	788	•2	6	11 311	7•0
5014100	TIRES AND TUBES, NEW, ..	49	•1	7	2 199	5099120	POULTRY EQUIPMENT (INC. TRACTORS), ..	285	•1	4	11 784	2•4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT., ..	630	•8	4	3 660	5099699	MISCELLANEOUS LINES OF MERCHANDISE, ..	241	•1	6	4 935	4•9
5099611	PETROLEUM PRODUCTS, ..	190	•2	4	1 611		COMMODITIES, N•E•C, ..	4 441	1•1	(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE, ..	120	•2	6	15 457	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, ..	13 107	3•2	90	183 579	7•1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, ..	850	1•1	(NA)	(NA)							
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, .. (NUMBER) 421											
	SALES NOT REPORTED BY COMMODITY LINE, .. (\$1,000) 101,154											
	SALES REPORTED BY COMMODITY LINE, ..	414 891	100•0	215	(X)			223 789	100•0	765	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC., ..	220 459	53•1	108	266 188	5012100	AUTOMOBILES, MOTORCYCLES, ETC., ..	881	•4	12	3 541	24•9
	PASSENGER CARS (NEW AND USED), ..	194 752		71	200 431		PASSENGER CARS (NEW AND USED), ..	852		10	3 190	26•7
	MOTORCYCLES, MOTOR SCOOTERS, ETC., ..	33 043		17	39 448		NOT REPORTED IN DETAIL, ..	29		(NA)	(NA)	(NA)
	OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5092222 FOR MOBILE HOMES), ..	1 109		7	1 884	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, ..	775	•3	5	2 255	34•4
	NOT REPORTED IN DETAIL, ..	21 555		(NA)	(NA)							
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, ..	121 228	29•2	135	229 630	5013110	AUTOMOTIVE GLASS, ..	748	•3	24	8 625	8•7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES), ..	47 701	11•5	117	306 406	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES), ..	188 039	84•0	708	213 461	88•1
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., ..	33 997		82	207 770		AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC., ..	136 411		224	73 650	49•4
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC., ..	8 336		26	69 449		NOT REPORTED IN DETAIL, ..	126 875		524	158 474	80•1
	NOT REPORTED IN DETAIL, ..	5 348		(NA)	(NA)			24 753		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES, ..	4 063	1•0	18	40 709	5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES, ..	5 227	2•3	62	12 988	40•2
5014100	TIRES AND TUBES, NEW, ..	625	•2	14	66 510	5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC., ..	8 283	3•7	148	48 913	16•9
						5013150	GARAGE TOOLS, SHOP EQUIPMENT, ..	6 841	3•1	212	72 497	9•4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, ..	527	•1	11	6 353	5014100	TIRES AND TUBES, NEW, ..	1 516	•7	78	26 089	5•8
	CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS, ..	167		5	4 538		PAINTS, VARNISHES, LACQUERS, ENAMELS, ..	521	•2	29	11 151	4•7
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS, NOT REPORTED IN DETAIL, ..	177		4	4 171	5072210	HARDWARE, ..	690	•3	10	7 234	9•5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL, ..	930	•2	5	4 364	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC., ..	164	•1	12	5 709	2•9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT OTHER USED OR REBUILT MACHINERY, EOPT., .. NOT REPORTED IN DETAIL, ..	496	•1	5	6 092	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., ..	967	•4	6	5 078	19•0
		435		4	4 996	5084910	ABRASIVES, ABRASIVE MATERIALS, ..	366	•2	43	18 290	2•2
		41		(NA)	(NA)	5084930	MECHANICAL RUBBER GOODS, ..	195	•1	3	2 477	7•9
						5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES, ..	626	•3	7	5 058	12•4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)											
	NEW ENGLAND DIVISION (CONT.)											
5093122	UNPREPARED IRON, STEEL SCRAP.	532	.2	20	2 832	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT. .	866	.1	4	3 023	28.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	722	.3	6	4 073	5084910	ABRASIVES, ABRASIVE MATERIALS.	1 231	.2	110	40 899	3.0
5099611	PETROLEUM PRODUCTS.	306	.1	9	1 909	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	1 933	.2	34	20 220	9.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	381	.2	10	3 119	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	1 602	.2	8	18 125	8.8
	COMMODITIES, N.E.C.	1 719	.8	(NA)	(NA)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	1 909	.2	24	13 354	14.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	4 260	1.9	169	54 481	5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY.	492	.1	14	2 904	16.9
	MIDDLE ATLANTIC DIVISION					5093122	UNPREPARED IRON, STEEL SCRAP.	1 073	.1	52	7 325	14.6
	ALL ESTABLISHMENTS. (NUMBER) 3,099					5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 407	.3	9	15 409	15.6
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)					5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES. .	1 667	.2	7	17 134	9.7
	SALES REPORTED BY COMMODITY LINE.	819 346	100.0	2 327	(X)	5099611	PETROLEUM PRODUCTS.	1 340	.2	18	6 542	20.5
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	3 684	.4	34	15 967	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 899	.5	59	35 817	10.9
	PASSENGER CARS (NEW AND USED).	3 262	.4	21	11 185		COMMODITIES, N.E.C.	4 318	.5	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	422		(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	12 656	1.5	507	188 105	6.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	4 311	.5	35	20 416		EAST NORTH CENTRAL DIVISION					
	AUTOMOTIVE GLASS.	6 193	.8	79	26 875		ALL ESTABLISHMENTS. (NUMBER) 3,827					
5013100	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	682 061	83.2	2 107	773 209		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)					(X)
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., .	172 313		758	262 918		SALES REPORTED BY COMMODITY LINE.	1 017 448	100.0	2 839	(X)	(X)
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC., . .	428 112		1 520	539 218							
	NOT REPORTED IN DETAIL.	81 636		(NA)	(NA)	5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	1 829	.2	64	13 836	13.2
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	20 560	2.5	232	47 353		PASSENGER CARS (NEW AND USED).	1 239	.2	51	9 869	12.6
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	24 400	3.0	395	145 278		OTHER MOTOR VEHICLES, AUTO TRAILERS (SEE LINE 5098292 FOR MOBILE HOMES).	155		3	979	15.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	19 002	2.3	603	201 806		NOT REPORTED IN DETAIL.	435		(NA)	(NA)	(NA)
5014100	TIRES AND TUBES, NEW.	11 509	1.4	247	102 547	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	2 868	.3	46	15 496	18.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 385	.2	78	36 923	5013110	AUTOMOTIVE GLASS.	5 324	.5	131	51 819	10.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	2 335	.3	7	21 162	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	847 747	83.3	2 587	972 089	87.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	1 208	.1	6	17 401		TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., .	189 274		867	333 191	56.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	2 711	.3	20	27 972		AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC., .	551 075		1 929	698 518	78.9
							NOT REPORTED IN DETAIL.	107 398		(NA)	(NA)	(NA)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	842	.1	6	6 037	5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES. .	35 436	3.5	351	95 512	37.1
5072210	HARWARE.	806	.1	28	22 064	5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.).	26 752	2.6	559	191 361	14.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 216	.1	19	10 586	5013150	GARAGE TOOLS, SHOP EQUIPMENT.	30 507	3.0	771	263 395	11.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .	1 730	.2	18	12 727	5014100	TIRES AND TUBES, NEW.	8 846	.9	215	92 053	9.6
						5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 727	.2	99	36 007	4.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
AUTOMOTIVE EQUIPMENT (CONT.)													
WEST NORTH CENTRAL DIVISION (CONT.)													
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	367 262	80.7	1 424	433 432	84.7	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	367 262	80.7	1 424	433 432	84.7
5064130	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	90 029		460	153 349	58.7	5064130	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	90 029		460	153 349	58.7
5072210	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	235 738		1 063	292 813	80.5	5072210	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	235 738		1 063	292 813	80.5
5072210	HARDWARE,	41 495		(NA)	(NA)	(NA)	5072210	NOT REPORTED IN DETAIL,	41 495		(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	10 269	2.3	157	36 386	28.2	5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	10 269	2.3	157	36 386	28.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 362	3.2	363	107 942	13.3	5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.)	14 362	3.2	363	107 942	13.3
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	14 472	3.2	483	153 927	9.4	5013150	GARAGE TOOLS, SHOP EQUIPMENT,	14 472	3.2	483	153 927	9.4
5014100	TIRES AND TUBES, NEW,	8 328	1.8	256	94 255	8.8	5014100	TIRES AND TUBES, NEW,	8 328	1.8	256	94 255	8.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	909	.2	76	32 934	2.8	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	909	.2	76	32 934	2.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	320	.1	9	11 417	2.8	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	320	.1	9	11 417	2.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 395	.3	20	15 114	9.2	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 395	.3	20	15 114	9.2
5064140	ROOM AIR CONDITIONERS	511	.1	5	11 518	4.4	5064140	ROOM AIR CONDITIONERS	511	.1	5	11 518	4.4
5072210	HARDWARE,	535	.1	43	26 471	2.0	5072210	HARDWARE,	535	.1	43	26 471	2.0
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	625	.1	41	19 486	3.2	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	625	.1	41	19 486	3.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	660	.1	24	7 014	9.4	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	660	.1	24	7 014	9.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	584	.1	28	13 053	4.5	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	584	.1	28	13 053	4.5
5084910	ABRASIVES, ABRASIVE MATERIALS	664	.1	134	46 572	1.4	5084910	ABRASIVES, ABRASIVE MATERIALS	664	.1	134	46 572	1.4
5084930	MECHANICAL RUBBER GOODS	313	.1	44	17 500	1.8	5084930	MECHANICAL RUBBER GOODS	313	.1	44	17 500	1.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 278	.3	41	17 103	7.5	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 278	.3	41	17 103	7.5
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	1 036	.2	6	12 077	8.6	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	1 036	.2	6	12 077	8.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	1 375	.3	46	11 353	12.1	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	1 375	.3	46	11 353	12.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY	404	.1	18	1 479	27.3	5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY	404	.1	18	1 479	27.3
5093122	UNPREPARED IRON, STEEL SCRAP,	622	.1	45	6 423	9.7	5093122	UNPREPARED IRON, STEEL SCRAP,	622	.1	45	6 423	9.7
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	510	.1	3	4 245	12.0	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	510	.1	3	4 245	12.0
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 850	.4	24	18 587	10.0	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 850	.4	24	18 587	10.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	773	.2	10	11 765	6.6	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	773	.2	10	11 765	6.6
5099611	PETROLEUM PRODUCTS,	593	.1	23	6 958	8.6	5099611	PETROLEUM PRODUCTS,	593	.1	23	6 958	8.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 661	.4	58	30 723	5.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 661	.4	58	30 723	5.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	1 429	.3	27	7 506	19.0	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	1 429	.3	27	7 506	19.0
5013110	AUTOMOTIVE GLASS,	8 782	1.9	143	54 021	16.3	5013110	AUTOMOTIVE GLASS,	8 782	1.9	143	54 021	16.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 588	2.1	378	133 296	7.2	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 588	2.1	378	133 296	7.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	AUTOMOTIVE EQUIPMENT (CONT.)												
	SOUTH ATLANTIC DIVISION (CONT.)												
	ALL ESTABLISHMENTS. (NUMBER) 3,150												
	SALES NOT REPORTED BY COMMODITY												
	LINE. (\$1,000)												
	SALES REPORTED BY COMMODITY LINE.	644 687	100.0	2 235	(X)	(X)			4 147	.6	14	53 693	7.7
	AUTOMOBILES, MOTORCYCLES, ETC.,	679	.1	39	7 404	9.2			2 134	.3	24	10 649	20.0
	PASSENGER CARS (NEW AND USED)	546		28	3 487	15.7			738	.1	53	59 979	1.2
	NOT REPORTED IN DETAIL.	133		(NA)	(NA)	(NA)			3 260	.5	(NA)	(NA)	(NA)
5012100	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	1 061	.2	31	8 283	12.8			12 457	1.9	551	194 709	6.4
5012200	AUTOMOTIVE GLASS. (NUMBER) 1,538	2 571	.4	88	25 005	10.3							
5013110	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES	508 273	78.8	2 082	616 746	82.4							
5013120	(EXC. TIRES AND TUBES)	117 192		747	220 664	53.1							
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	343 796		1 561	459 206	74.9							
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,	47 285		(NA)	(NA)	(NA)							
	NOT REPORTED IN DETAIL.	17 062	2.6	187	36 532	46.7			312	.1	16	1 960	15.9
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	24 301	3.8	487	184 181	13.2			236		10	1 194	19.8
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	17 204	2.7	690	245 308	7.0			76		(NA)	(NA)	(NA)
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	12 165	1.9	243	125 561	9.7			584	.2	14	4 554	12.8
5014100	TIRES AND TUBES, NEW.	2 254	.3	92	69 439	3.2							
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 279	.2	3	4 806	26.6							
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	7 146	1.1	8	49 062	14.6			747	.2	68	15 721	4.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	2 067	.3	16	53 047	3.9			243 203	79.0	1 046	299 553	81.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	5 524	.9	31	60 266	9.2			48 182	1.8	359	100 660	47.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	863	.1	8	47 661	1.8			171 653	1.8	809	239 911	71.5
5064140	ROOM AIR CONDITIONERS.	2 639	.4	34	60 383	4.4			23 368		(NA)	(NA)	(NA)
5072210	HARDWARE.	509	.1	30	15 888	3.2			5 532	1.8	90	12 223	45.3
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	799	.1	22	7 732	10.3			11 805	3.8	293	108 898	10.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 010	.2	18	9 430	10.7			5 641	1.8	347	130 389	4.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,	1 149	.2	185	62 235	1.8							
5084910	ABRASIVES, ABRASIVE MATERIALS.	1 084	.2	42	16 752	6.5			268	.1	8	34 535	.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	3 771	.6	12	51 564	7.3			212	.1	19	5 417	3.9
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	484	.1	29	6 391	7.6			225	.1	11	4 152	5.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	8 057	1.2	24	57 234	14.1			649	.2	84	22 986	2.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.								562	.2	11	4 718	11.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	AUTOMOTIVE EQUIPMENT (CONT.)										
	EAST SOUTH CENTRAL DIVISION (CONT.)										
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	2 568	.8	10	34 343	5064140	ROOM AIR CONDITIONERS,	2 348	.5	8	36 343
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	301	.1	16	4 009	5072210	HARDWARE,	902	.2	18	30 805
5091212	POULTRY EQUIPMENT (INC. TRACTORS),	296	.1	8	2 827	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	330	.1	18	6 608
5093121	IRON AND STEEL PRODUCTS (FLAT),	168	.1	6	1 593	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	609	.1	19	5 211
5093121	STEEL SCRAP—EXC. ALLOY,	5 263	1.7	7	33 528	5084910	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES,	494	.1	3	2 332
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	2 581	.8	4	33 303	5084930	NOT REPORTED IN DETAIL,	115	(NA)	(NA)	(NA)
5099120	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES,	424	.1	7	1 810	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	669	.1	29	11 553
5099611	PETROLEUM PRODUCTS,	984	.3	17	42 060	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT,	270	.1	6	1 535
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	8 445	2.7	(NA)	(NA)	5084910	ABRASIVES, ABRASIVE MATERIALS,	691	.1	118	45 413
	COMMODITIES, N.E.C.,	4 693	1.5	230	85 183	5084930	MECHANICAL RUBBER GOODS,	279	.1	7	2 805
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	507 315	100.0	1 764	(X)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	750	.1	57	13 533
	WEST SOUTH CENTRAL DIVISION					5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	1 895	.4	8	26 971
	ALL ESTABLISHMENTS, (NUMBER) 2,487					5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	708	.1	29	6 557
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 123,770					5091200	SPORTING, ATHLETIC GOODS, BICYCLES,	3 459	.7	15	36 358
	SALES REPORTED BY COMMODITY LINE,	507 315	.1	18	4 136	5096111	PETROLEUM PRODUCTS,	323	.1	7	1 731
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	374	.1	11	3 372	5096699	MISCELLANEOUS LINES OF MERCHANDISE,	584	.1	48	32 326
	PASSENGER CARS (NEW AND USED),	306	.1	(NA)	(NA)		COMMODITIES, N.E.C.,	12 676	2.5	(NA)	(NA)
	NOT REPORTED IN DETAIL,	68	.5	26	10 642	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	7 429	1.5	362	129 641
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	2 410	.5	45	10 713		MOUNTAIN DIVISION				
5013110	AUTOMOTIVE GLASS,	2 304	.5	45	485 567		ALL ESTABLISHMENTS, (NUMBER) 1,105				
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	417 072	82.2	1 649	152 294		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) (D)				
	TRUCK — BUS BODIES, PARTS, EQUIPMENT, ETC.,	77 849	1.5	626	365 811		SALES REPORTED BY COMMODITY LINE,	218 524	100.0	792	(X)
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.,	290 437	1.7	235	(NA)		AUTOMOBILES, MOTORCYCLES, ETC.,	1 500	.7	11	10 228
	NOT REPORTED IN DETAIL,	48 786	2.8	185	144 202		PASSENGER CARS (NEW AND USED),	1 460	.6	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES,	14 017	2.9	413	35 870		NOT REPORTED IN DETAIL,	40	(NA)	(NA)	(NA)
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	14 610	1.7	505	115 941		TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	3 124	1.4	14	16 063
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	8 371	1.7	220	95 445		AUTOMOTIVE GLASS,	2 245	1.0	50	13 988
5014100	TIRES AND TUBES, NEW,	8 751	.3	54	37 560		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	176 326	80.7	741	210 224
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 545	.1	3	3 329		TRUCK — BUS BODIES, PARTS, EQUIPMENT, ETC.,	40 109	27.9	90 805	83.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	457	.2	6	34 379		AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.,	120 019	56.6	157 268	76.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	1 019	.5	10	34 809		NOT REPORTED IN DETAIL,	16 198	(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	2 463	.5	10	34 809		USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES,	5 997	2.7	61	21 503

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

[illegible]

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	TIRES, TUBES (CONT.)											
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 330											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	117 039	100.0	196	(X)	(X)		2 081	3.4	13	10 301	20.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 703	4.0	86	43 816	10.7		1 292	2.1	12	14 640	8.8
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	1 035		13	7 163	14.4		674		4	7 234	9.3
	AUTOMOBILE PARTS, EGT., SUPPLIES, ETC.,	3 277		71	35 851	9.1		618		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	391		(NA)	(NA)	(NA)		1 873	3.0	(NA)	(NA)	(NA)
5013130	USED AUTOMOTIVE PARTS, EGT., TIRES, TUBES,	1 177	1.0	44	26 029	4.5		884	1.4	30	15 251	5.8
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	7 577	6.5	96	46 100	16.4						
5014100	TIRES AND TUBES, NEW,	99 536	85.0	196	117 039	85.0						
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	227	.2	3	2 029	11.2						
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	125	.1	9	6 119	2.0						
5099611	PETROLEUM PRODUCTS,	419	.4	13	5 565	7.5						
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	81	.1	8	1 458	5.6						
	COMMODITIES, N.E.C.,	1 758	1.5	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 436	1.2	53	27 597	5.2						
	EAST NORTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 178											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	61 655	100.0	92	(X)	(X)		187 184	100.0	111	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 782	6.1	50	30 436	12.4		79 719	42.6	51	139 073	57.3
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	46		4	966	4.8		91 228	48.7	92	171 908	53.1
	AUTOMOBILE PARTS, EGT., SUPPLIES, ETC.,	2 674		39	20 449	13.1		33 517		45	133 170	25.2
	NOT REPORTED IN DETAIL,	1 062		(NA)	(NA)	(NA)		27 092		58	141 008	19.2
5013130	USED AUTOMOTIVE PARTS, EGT., TIRES, TUBES,	920	1.5	29	10 927	8.4		17 612		45	139 709	12.6
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	2 012	3.3	44	19 330	10.4		13 007		(NA)	(NA)	(NA)
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	64	.1	5	2 649	2.4						
5014100	TIRES AND TUBES, NEW,	48 390	78.5	92	61 655	78.5		217	.1	6	12 904	1.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	357	.6	15	11 525	3.1		338	.2	5	13 909	2.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)
	NEW ENGLAND DIVISION (CONT.)										
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 172	.6	14	18 099	6.5	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, . .	.1	4	6 726
5045100	CONFECTIONERY	908	.5	10	39 579	2.3	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	.1	14	10 598
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	100	.1	5	11 179	.9	5045100	CONFECTIONERY . . . . .	.1	21	46 001
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,	463	.2	12	35 150	1.3	5049950	GROCERIES, EXCEPT AS SPECIFIED. . . . .	.1	5	2 969
	PARTS AND SUPPLIES	233	.1	5	7 903	2.9	5049980	MISCELLANEOUS FOOD PRODUCTS . . . . .	.1	7	8 212
5072210	HARDWARE.	824	.4	18	31 011	2.7	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . . .	.1	6	21 451
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 038	.6	15	65 135	1.6	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, . .	.1	22	76 183
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	1 697	.9	3	6 064	28.0	5072210	HARDWARE. . . . .	.1	11	5 793
5094110	CIGARETTES, CIGARS, TOBACCO	241	.1	5	19 218	1.3	5086220	SCHOOL EQUIPMENT, SUPPLIES. . . . .	.3	49	71 120
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	608	.3	13	43 181	1.4	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, . .	.2	31	50 256
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	477	.3	12	33 017	1.4	5086500	SUPPLIES! ORTHOPEDIC APPLIANCES. . . . .	.2	3	8 972
5096311	FACIAL TISSUES, ETC.)	505	.3	6	7 752	6.5	5094110	CIGARETTES, CIGARS, TOBACCO . . . . .	.3	14	13 610
5097293	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	17	.1	6	11 117	2.4	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	.1	17	33 152
	KITCHEN UTENSILS, KITCHEN TOOLS,	4 288	2.3	(NA)	(NA)	(NA)	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .	.1	28	68 077
	MISCELLANEOUS HOMEWARES.	1 435	.8	26	93 397	1.5	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, . . . . .	.2	13	12 521
5099110	PHOTOGRAPHIC GOODS.	1 242	.7	9	13 343	9.2	5099110	PHOTOGRAPHIC GOODS. . . . .	.3	42	142 248
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	165	.1	6	11 232	1.5	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES .	.2	36	57 077
5099693	SMOKERS' SUPPLIES AND PIPES.	269	.1	6	11 117	2.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	.1	3	2 675
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 288	2.3	(NA)	(NA)	(NA)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, . .	.1	6	18 464
	COMMODITIES, N.E.C.	17	.1	6	11 117	2.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE. . . . .	.1	14	16 244
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	782 787	100.0	674	(X)	(X)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS . . . . .	.7	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION										
	ALL ESTABLISHMENTS. (NUMBER) 960										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 103,721										
	SALES REPORTED BY COMMODITY LINE.										
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	335 527	42.9	284	512 121	65.5	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS . . . . .	.7	(NA)	(NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	414 426	52.9	518	627 342	66.1		ALL ESTABLISHMENTS. (NUMBER) 542			
	TOILETRIES, COSMETICS	126 901		216	402 523	31.5		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 39,863			
	TOILETRIES, COSMETICS	152 145		272	424 453	35.8		SALES REPORTED BY COMMODITY LINE.	100.0	384	(X)
	DRUGGIST SUNDRIES	56 598		170	343 512	16.5					
	NOT REPORTED IN DETAIL.	78 782		(NA)	(NA)	(NA)					
5022230	TOILET SOAPS.	3 187	.4	51	147 838	2.2					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 648	.2	7	11 201	14.7					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)										
	EAST NORTH CENTRAL DIVISION (CONT.)										
5022220	PHARMACEUTICALS, TOILETRIES, DRUG- GIST SUPPLIES,	296 045	52.1	291	57.6	5022220	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)	296 045	52.1	291	57.6
	PHARMACEUTICALS,	116 760		136	31.2			116 760		136	31.2
	TOILETRIES, COSMETICS,	86 702		147	37.3			86 702		147	37.3
	DRUGGIST SUPPLIES,	39 211		103	26.5			39 211		103	26.5
	NOT REPORTED IN DETAIL,	53 372		(NA)	(NA)			53 372		(NA)	(NA)
5022230	TOILET SOAPS,	421	.1	34	.3	5022230	TOILET SOAPS,	421	.1	34	.3
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	935	.2	42	1.3	5032200	NOTIONS (THREAD, BUTTONS, ETC.),	935	.2	42	1.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	315	.1	9	3.2	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	315	.1	9	3.2
5045100	CONFECTIONERY,	915	.2	28	.9	5045100	CONFECTIONERY,	915	.2	28	.9
5049980	MISCELLANEOUS FOOD PRODUCTS,	1 062	.2	13	3.2	5049980	MISCELLANEOUS FOOD PRODUCTS,	1 062	.2	13	3.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	339	.1	5	5.3	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	339	.1	5	5.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	859	.2	17	1.0	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	859	.2	17	1.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 109	.2	37	.6	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 109	.2	37	.6
5072210	HARDWARE,	421	.1	11	4.8	5072210	HARDWARE,	421	.1	11	4.8
5086220	SCHOOL EQUIPMENT, SUPPLIES,	4 709	.8	92	2.4	5086220	SCHOOL EQUIPMENT, SUPPLIES,	4 709	.8	92	2.4
5086500	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	1 724	.3	33	1.6	5086500	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	1 724	.3	33	1.6
5094110	CIGARETTES, CIGARS, TOBACCO,	1 304	.2	12	18.9	5094110	CIGARETTES, CIGARS, TOBACCO,	1 304	.2	12	18.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING),	3 674	.6	4	11.3	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING),	3 674	.6	4	11.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	639	.1	26	.6	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	639	.1	26	.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	2 036	.4	35	1.6	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	2 036	.4	35	1.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	465	.1	26	.7	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	465	.1	26	.7
5097293	PHOTOGRAPHIC GOODS,	1 730	.3	28	3.9	5097293	PHOTOGRAPHIC GOODS,	1 730	.3	28	3.9
5099110	SPORTING, ATHLETIC GOODS, BICYCLES,	2 845	.5	52	1.2	5099110	SPORTING, ATHLETIC GOODS, BICYCLES,	2 845	.5	52	1.2
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES, SMOKERS' SUPPLIES AND PIPES,	2 973	.5	61	2.5	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES, SMOKERS' SUPPLIES AND PIPES,	2 973	.5	61	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 719	.7	31	5.9	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 719	.7	31	5.9
5099900	COMMODITIES, N.E.C.,	10 282	1.8	(NA)	(NA)	5099900	COMMODITIES, N.E.C.,	10 282	1.8	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	10	(Z)	3	.8		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	10	(Z)	3	.8
	SOUTH ATLANTIC DIVISION						SOUTH ATLANTIC DIVISION				
	ALL ESTABLISHMENTS, (NUMBER) 383						ALL ESTABLISHMENTS, (NUMBER) 383				
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) (D)						SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) (D)				
	SALES REPORTED BY COMMODITY LINE,	415 201	100.0	266			SALES REPORTED BY COMMODITY LINE,	415 201	100.0	266	

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	165 102	39.8	149	322 020	509420	JEWELRY, SILVERWARE, TROPHIES	654	4.2	9	24 418	2.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- PROPRIETARIES,	197 673	47.6	204	400 618	509493	SMOKERS, SUPPLIES AND PIPES	515	4.1	13	48 539	1.1
	TOILETRIES, COSMETICS,	76 320		110	312 913	509499	MISCELLANEOUS LINES OF MERCHANDISE	2 471	4.0	21	51 053	4.8
	TOILETRIES, COSMETICS,	61 423		124	316 569		COMMODITIES, N.E.C.,	2 557	4.6	(NA)	(NA)	(NA)
	DRUGGIST SUPPLIES,	34 572		91	279 656	509900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	89	(2)	3	1 244	7.2
	NOT REPORTED IN DETAIL,	25 358		(NA)	(NA)		EAST SOUTH CENTRAL DIVISION					
5022230	TOILET SOAPS,	1 043	3	27	101 250	5032100	YARD OR PIECE GOODS	127	4.1	7	3 112	4.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	290	1	4	20 049	5032200	NOTIONS (THREAD, BUTTONS, ETC.),	468	4.3	21	8 349	5.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	893	2	7	18 100	5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	226	4.1	4	2 332	9.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	1 366	3	10	43 967	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	265	4.2	9	2 377	11.1
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	974	2	38	30 487		HOSIERY,	113	4.2	6	1 913	5.9
5045100	CONFECTIONERY	3 298	8	33	100 309		UNDERWEAR, NIGHTWEAR,	32	4.2	3	855	3.7
5049300	CANNED, BOTTLED FOODS	211	1	4	2 035		NOT REPORTED IN DETAIL,	73		(NA)	(NA)	(NA)
5049500	GROCERIES, EXCEPT AS SPECIFIED,	350	1	4	16 704	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	126	4.1	4	1 310	9.6
5049980	MISCELLANEOUS FOOD PRODUCTS	5 078	1.2	12	61 399	5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR,	215	4.1	6	1 913	11.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 148	5	45	153 386		HOSIERY, NIGHTWEAR,	130	4.1	6	1 913	5.6
5072210	HARDWARE,	404	1	16	36 254		UNDERWEAR, NIGHTWEAR,	79	4.1	4	1 541	5.1
5086220	SCHOOL EQUIPMENT, SUPPLIES,	3 755	9	80	177 143		NOT REPORTED IN DETAIL,	6		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	285	1	12	27 991	5039100	SHOES, OTHER FOOTWEAR	96	4.1	4	2 055	4.7
5087200	CUSTOMER (JANITORS') SUPPLIES,	2 883	7	4	27 874	5045100	CONFECTIONERY	1 301	4.8	19	37 601	3.5
5094110	CIGARETTES, CIGARS, TOBACCO	3 309	8	19	45 470	5049300	CANNED, BOTTLED FOODS,	360	4.2	4	3 135	11.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	451	1	15	39 888	5049980	MISCELLANEOUS FOOD PRODUCTS	103	4.1	4	5 035	2.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	1 208	3	31	116 285	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	405	4.2	23	62 255	7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 340	3	22	80 174	5072210	HARDWARE,	291	4.2	16	11 758	2.5
5097293		7 148	1.7	21	57 049							
5099110	PHOTOGRAPHIC GOODS,	4 358	1.0	41	171 406							
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 154	3	8	6 060							
	FISHING TACKLE,	765		4	3 980							
	NOT REPORTED IN DETAIL,	389		(NA)	(NA)							
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES, BOOKS, MAGAZINES, PRINTED MATERIALS,	2 428	6	45	85 596							
5099210	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EAC. FERTILIZER),	637	2	5	6 822							
5099322		1 129	3	7	26 170							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)							DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)							WEST SOUTH CENTRAL DIVISION (CONT.)					
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 672	1.0	49	101 313	1.7	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, . .	265	.1	3	4 315	6.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES,	364	.2	9	25 499	1.4	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS, . .	179	.1	7	6 874	2.6
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	323	.2	4	1 979	16.3	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 332	.4	62	50 303	2.6
5094110	CIGARETTES, CIGARS, TOBACCO	703	.4	8	6 817	10.3	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	568	.2	13	10 356	5.5
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	239	.1	14	18 982	1.3		WORK CLOTHING, WORK GLOVES,	9	.5	7	3 152	.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	559	.3	20	42 607	1.3		HOSIERY	166	.7	4	4 095	4.1
5096311	FACIAL TISSUES, ETC.),	245	.1	13	30 301	1.8		UNDERWEAR, NIGHTWEAR,	66	.5	5	3 770	1.8
5097222	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., . .	22	.1	4	1 761	1.6		SPORTSWEAR,	46	.4	4	3 035	1.5
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC.	95	.1	7	2 052	4.6	5035310	NOT REPORTED IN DETAIL,	281	(NA)	(NA)	(NA)	(NA)
5097222	CURTAINS, DRAPERIES)	45	.4	4	1 761	2.6		WOMEN'S, MISSES', CHILDREN'S, INFANTS', . .	315	.1	8	8 923	3.5
5099130	SHEETS, PILLOW CASES,	28	.4	4	1 761	1.6	5035400	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . .	205	.1	6	3 956	5.2
5099130	TOWELS, WASH CLOTHS,	22	.1	(NA)	(NA)	(NA)		WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, . .	140	.5	5	3 770	3.7
5099322	NOT REPORTED IN DETAIL,	156	.1	8	9 257	1.7		HOSIERY	38	.5	5	3 770	1.0
5099693	KITCHEN UTENSILS, KITCHEN TOOLS,						5045100	NOT REPORTED IN DETAIL,	27	(NA)	(NA)	(NA)	(NA)
5099699	MISCELLANEOUS HOMEWARES,	156	.1	8	9 257	1.7	5045100	CONFECTIONERY	1 158	.4	31	94 072	1.2
5099900	PHOTOGRAPHIC GOODS,	1 155	.7	33	96 329	1.2	5047100	MEATS, PROVISIONS	207	.1	3	2 873	7.2
5099900	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES . .	736	.4	31	58 734	1.3	5049300	CANNED, BOTTLED FOODS	761	.2	5	3 902	19.5
5099931	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	233	.1	4	3 758	6.2	5049920	FLOUR, RELATED PRODUCTS	195	.1	3	2 970	6.6
5099932	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, . .	276	.2	10	15 974	1.7	5049980	MISCELLANEOUS FOOD PRODUCTS	342	.1	14	24 151	1.4
5099693	FUNGICIDES, ETC. (EXC. FERTILIZER)	126	.1	13	34 297	1.4	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	629	.2	5	8 581	7.3
5099699	SMOKERS' SUPPLIES AND PIPES	765	.5	10	9 719	7.9		MATERIALS,					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 531	.9	(NA)	(NA)	(NA)	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, .	1 186	.4	40	95 982	1.2
5099900	COMMODITIES, N.E.C.,	4	(2)	3	402	1.0	5072210	PARTS AND SUPPLIES	852	.3	26	25 493	3.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						5086220	HARDWARE,	5 834	1.9	104	177 939	3.3
5099900	FROM CUSTOMERS,						5086300	SCHOOL EQUIPMENT, SUPPLIES,	358	.1	9	21 143	1.7
5099900	WEST SOUTH CENTRAL DIVISION						5094110	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, .	715	.2	13	15 020	4.8
5099900	ALL ESTABLISHMENTS, (NUMBER)	307					5094110	CIGARETTES, CIGARS, TOBACCO	479	.2	30	62 192	.8
5099900	SALES NOT REPORTED BY COMMODITY						5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, .	430	.1	22	30 578	1.4
5099900	LINE, (\$1,000)	307 130	100.0	230	(X)	(X)	5096311	FACIAL TISSUES, ETC.),					
5099900	SALES REPORTED BY COMMODITY LINE,						5097210	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., .	474	.2	6	6 896	6.9
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	124 304	40.5	98	222 621	55.8	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD	211	.1	6	3 887	5.4
5022220	CHEMICALS, BIOLOGICALS,	150 092	48.9	197	299 399	50.1	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC.	35	.6	3 887	.9	
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	59 735		111	232 063	25.7		HOUSEHOLD LINENS, DOMESTICS (EXC.	76	.4	5	3 770	2.6
5022220	TOILETRIES, COSMETICS,	38 922		121	236 323	16.5		CURTAINS, DRAPERIES)	10	.5	(NA)	(NA)	(NA)
5022220	DRUGGIST SUNDRIES,	30 081		89	205 593	14.6		BED SPREADS, COMFORTABLES, BLANKETS, . .					
5022220	NOT REPORTED IN DETAIL,	21 344		(NA)	(NA)	(NA)		SHEETS, PILLOW CASES,					
5022230	TOILET SOAPS,	482	.2	33	98 454	.5		TOWELS, WASH CLOTHS,					
5022230	NOT REPORTED IN DETAIL,							NOT REPORTED IN DETAIL,					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	220	.1	4	5 378	4.1							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)	(1)	(2)	(3)	(4)	(5)		DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)	(1)	(2)	(3)	(4)	(5)
	WEST SOUTH CENTRAL DIVISION (CONT.)							MOUNTAIN DIVISION (CONT.)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	4 577	1.5	44	50 675	9.0	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS,	163	.1	4	8 836	1.8
5099110	PHOTOGRAPHIC GOODS,	2 448	.8	53	167 437	1.5	5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	62	.1	5	13 655	.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	944	.3	8	8 320	11.3	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC,	449	.4	3	10 820	4.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	2 330	.8	66	111 418	2.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	746	.7	7	11 317	6.6
5099311	FEEDS (MIXED AND OTHER), INCLUDING PET FOOD,	414	.1	4	16 642	2.5		COMMODITIES, N.E.C.,	2 552	2.3	(NA)	(NA)	(NA)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	446	.1	4	4 553	9.8		PACIFIC DIVISION					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 606	.5	30	40 417	4.0		ALL ESTABLISHMENTS, (NUMBER) 451					
	COMMODITIES, N.E.C.,	2 504	.8	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	496 973	100.0	333	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	68	(Z)	5	5 264	1.3		SALES REPORTED BY COMMODITY LINE,					
	MOUNTAIN DIVISION							PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	168 198	33.8	153	282 327	59.6
5022210	ALL ESTABLISHMENTS, (NUMBER) 100						5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST					
5022220	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	262 819	52.9	250	450 807	58.3
	SALES REPORTED BY COMMODITY LINE,	108 702	100.0	71	(X)	(X)		PROPRIETARIES,	90 405		124	320 296	28.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST							TOILETRIES, COSMETICS,	63 715		134	301 730	21.1
5022220	CHEMICALS, BIOLOGICALS,	47 166	43.4	44	88 104	53.5		DRUGGIST SUNDRIES,	73 774		94	296 739	24.9
	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	48 970	45.0	57	104 172	47.0		NOT REPORTED IN DETAIL,	34 925		(NA)	(NA)	(NA)
5022220	TOILETRIES, COSMETICS,	21 070		34	86 791	24.3		TOILET SOAPS,	371	.1	22	80 256	.5
	TOILETRIES, COSMETICS,	9 137		31	73 694	12.4		PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER,	553	.1	3	10 922	5.1
	DRUGGIST SUNDRIES,	9 646		27	73 053	13.2		NOTIONS (THREAD, BUTTONS, ETC.),	1 677	.3	29	99 996	1.7
	NOT REPORTED IN DETAIL,	9 117		(NA)	(NA)	(NA)		WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	1 037	.2	4	21 386	4.8
5022230	TOILET SOAPS,	224	.2	9	37 358	.6		CONFECTIONERY,	671	.1	9	34 250	2.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	248	.2	3	6 668	3.7		MISCELLANEOUS FOOD PRODUCTS,	658	.1	12	50 517	1.3
5045100	CONFECTIONERY,	333	.3	4	5 180	6.4		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 171	.2	5	16 192	7.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 101	1.0	12	47 951	2.3		ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 170	.2	24	104 698	1.1
5086220	SCHOOL EQUIPMENT, SUPPLIES,	742	.7	17	49 111	1.5		HARDWARE,	2 882	.6	17	71 569	4.0
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	133	.1	7	13 511	1.0		SCHOOL EQUIPMENT, SUPPLIES,	4 128	.6	53	150 035	2.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	400	.4	6	29 296	1.4		SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	1 278	.3	17	25 128	5.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	326	.3	7	15 747	2.1		OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES,	862	.2	5	5 924	14.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	2 407	2.2	12	20 939	11.5		BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	466	.1	4	2 311	20.2
5099110	PHOTOGRAPHIC GOODS,	2 001	1.8	20	61 943	3.2		INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	639	.1	5	30 804	2.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	679	.6	17	37 566	1.8							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)										
	PACIFIC DIVISION (CONT.)										
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 531	.3	22	1.6	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	290	.4	11	1 470
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. KITCHEN UTENSILS, KITCHEN TOOLS,	1 831	.4	19	3.1	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	58 319	77.3	235	75 445
5097293	MISCELLANEOUS HOMEWARES.	20 913	4.2	33	16.2	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	653	.9	10	4 215
5099110	PHOTOGRAPHIC GOODS.	1 877	.4	32	1.6	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	173	.2	4	1 570
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	4 896	1.0	45	3.0	5072210	HARDWARE.	1 974	2.6	14	9 996
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	499	.1	8	1.1	5072230	PAINTERS' SUPPLIES.	7 049	9.3	101	39 576
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	737	.1	5	2.1	5084910	ABRASIVES, ABRASIVE MATERIALS	91	.1	4	497
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	429	.1	10	8.9	5084960	PRINTING AND Duplicating INKS	586	.8	3	3 972
5099420	JEWELRY, SILVERWARE, TROPHIES	1 317	.3	7	7.1	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	58	.1	3	861
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	726	.1	10	2.0	5098220	GLASS (FLAT, BRICK, ETC.)	751	1.0	13	14 908
5099693	SMOKERS' SUPPLIES AND PIPES	3 504	.7	10	9.0	5098297	ADHESIVES, MASTICS.	500	.7	4	3 046
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	6 883	1.4	27	6.5	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	340	.5	3	6 173
	COMMODITIES, N.E.C.	3 123	.6	(NA)	(NA)	5099680	WALLPAPER	1 586	2.1	45	13 508
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	127	(Z)	9	5.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	282	.4	11	3 055
	PAINTS, VARNISHES (SIC 5028)						COMMODITIES, N.E.C.	2 669	3.5	(NA)	(NA)
	NEW ENGLAND DIVISION					5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	124	.2	7	1 230
	ALL ESTABLISHMENTS. (NUMBER) 66						EAST NORTH CENTRAL DIVISION				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,734	16 461	100.0	47	(X)		ALL ESTABLISHMENTS. (NUMBER) 257				
	SALES REPORTED BY COMMODITY LINE.	94	.6	3	30.5		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 14,497	62 493	100.0	174	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	12 720	77.3	47	77.3		SALES REPORTED BY COMMODITY LINE.				
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	238	1.4	5	12.1	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	487	.8	15	2 071
5072210	HARDWARE.	1 452	8.8	20	22.6	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	49 235	78.8	174	62 493
5072230	PAINTERS' SUPPLIES.	116	.7	4	15.7	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	31	.1	3	856
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 264	7.7	16	18.0	5072210	HARDWARE.	283	.5	8	2 925
5099680	WALLPAPER	572	3.5	(NA)	(NA)	5072230	PAINTERS' SUPPLIES.	4 271	6.8	91	26 762
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5	(Z)	3	.8	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	143	.2	4	1 068
	MIDDLE ATLANTIC DIVISION					5084910	ABRASIVES, ABRASIVE MATERIALS	58	.1	3	318
	ALL ESTABLISHMENTS. (NUMBER) 339	75 445	100.0	235	(X)	5097230	FLOOR COVERINGS	61	.1	4	1 239
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 19,749										
	SALES REPORTED BY COMMODITY LINE.										

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PAINTS, VARNISHES (CONT.)									
	EAST NORTH CENTRAL DIVISION (CONT.)									
5098220	GLASS (FLAT, BRICK, ETC.)	1 556	2.5			6 266	24.8	14		
5099680	WALLPAPER	1 929	3.1			12 073	16.0	46		
5099699	MISCELLANEOUS LINES OF MERCHANDISE	389	.6			2 051	19.0	4		
	COMMODITIES, N.E.C.	3 969	6.4			(NA)	(NA)	(NA)		
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	81	.1			1 391	5.8	4		
	WEST NORTH CENTRAL DIVISION									
	ALL ESTABLISHMENTS (NUMBER)									
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)									
	SALES REPORTED BY COMMODITY LINE	86								
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	17 722	100.0			17 722	(X)	58		
5072230	PAINTERS' SUPPLIES	11 766	66.4			17 722	66.4	58		
5098220	GLASS (FLAT, BRICK, ETC.)	1 669	9.4			12 856	13.0	32		
5099680	WALLPAPER	1 513	8.5			6 323	23.9	8		
	COMMODITIES, N.E.C.	594	3.4			10 714	5.5	18		
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 163	12.2			(NA)	(NA)	(NA)		
	SOUTH ATLANTIC DIVISION									
	ALL ESTABLISHMENTS (NUMBER)									
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)									
	SALES REPORTED BY COMMODITY LINE	190								
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	41 030	100.0			41 030	(X)	112		
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	126	.3			522	24.1	5		
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	34 038	83.0			41 030	83.0	112		
5072210	HARDWARE	328	.8			1 978	16.6	3		
5072230	PAINTERS' SUPPLIES	171	.4			2 306	7.4	6		
5097230	FLOOR COVERINGS	3 129	7.6			20 453	15.3	66		
5098220	GLASS (FLAT, BRICK, ETC.)	590	1.4			3 734	15.8	6		
5099680	WALLPAPER	163	.4			927	17.6	5		
5099699	MISCELLANEOUS LINES OF MERCHANDISE	547	1.3			6 824	8.0	20		
	SALES REPORTED BY COMMODITY LINE	150	.4			2 081	7.2	6		
	PACIFIC DIVISION									
	ALL ESTABLISHMENTS (NUMBER)									
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)									
	SALES REPORTED BY COMMODITY LINE	170								

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PAINTS, VARNISHES (CONT.)					(5)		(1)	(2)	(3)	(4)	(5)
	PACIFIC DIVISION						OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
	(CONT.)						MIDDLE ATLANTIC DIVISION					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	267	9	8	3 926	6.8	PHARMACEUTICALS, ANTI-BIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	3 257	5	9	33 614	9.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	22 347	72.3	102	30 895	72.3	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	715	1	4	5 155	13.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	126	4	5	994	12.7	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 117	3	10	21 870	9.7
5072210	HARDWARE	415	1.3	4	2 896	14.3	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	597 949	84.7	571	644 373	92.8
5072230	PAINTERS, SUPPLIES	3 940	12.8	43	15 543	25.3	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	37 714	5.3	50	72 923	51.7
5099680	WALLPAPER	102	3	8	2 537	4.0	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	15 776	2.2	64	35 628	44.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	592	1.9	8	4 008	14.8	CANNED, BOTTLED FOODS	1 330	2	3	10 951	12.1
	COMMODITIES, N.E.C.	2 451	7.9	(NA)	(NA)	(NA)	GROCERIES, EXCEPT AS SPECIFIED	1 371	2	3	10 774	12.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	655	2.1	3	2 178	30.1	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 527	2	10	15 846	9.6
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)						WELDING EQPT. AND SUPPLIES (INCL. GASES)	499	1	3	1 356	36.8
	NEW ENGLAND DIVISION						LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 563	2	12	6 203	25.2
	(CONT.)						ALUMINUM SHAPES, FORMS, ETC.	983	1	3	5 313	18.5
	ALL ESTABLISHMENTS (NUMBER) 237						PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 308	2	3	10 963	11.9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 25,012						KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	405	1	3	1 600	25.3
	SALES REPORTED BY COMMODITY LINE	137 296	100.0	158	(X)	(X)	PHOTOGRAPHIC GOODS	6 594	9	3	22 111	29.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	513	4	9	6 622	7.7	FERTILIZER MATERIALS	4 667	7	18	34 045	13.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	107 866	78.6	137	115 971	93.0	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 821	8	28	39 882	14.6
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	8 772	6.4	10	9 672	90.7	MISCELLANEOUS LINES OF MERCHANDISE	2 017	3	24	26 851	74.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	13 780	10.0	24	27 249	50.6	COMMODITIES, N.E.C.	19 146	2.7	(NA)	(NA)	(NA)
5072210	HARDWARE	132	1	4	2 576	5.1	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 018	1	27	25 508	4.0
5072230	PAINTERS, SUPPLIES	101	1	3	1 628	6.2	EAST NORTH CENTRAL DIVISION					
5072230	CUSTODIAL (JANITORS') SUPPLIES	104	1	5	4 214	2.5	ALL ESTABLISHMENTS (NUMBER) 527					
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	711	5	4	8 275	8.6	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 42,287					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	818	6	4	5 956	13.7	SALES REPORTED BY COMMODITY LINE	274 333	100.0	351	(X)	(X)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	467	3	3	5 261	8.9	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	175	1	3	2 031	8.6
	COMMODITIES, N.E.C.	3 813	2.8	(NA)	(NA)	(NA)	PAINTS, VARNISHES, LACQUERS, ENAMELS	235	1	7	6 703	3.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	219	2	6	1 782	12.3	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	241 902	88.2	311	256 478	94.3
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 926											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 93,317											
	SALES REPORTED BY COMMODITY LINE	705 777	100.0	660	(X)	(X)						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, . .	3 819	1.4	12	3 915	97.5	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	706	10	8 185	8.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	13 111	4.8	43	30 430	43.1	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .	72	3	962	7.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, . .	235	.1	3	5 097	4.6	5097293	FACIAL TISSUES, ETC.,				
5072210	PARTS AND SUPPLIES	599	.2	7	3 152	19.0		KITCHEN UTENSILS, KITCHEN TOOLS, . .	173	3	1 369	12.6
5084400	HARDWARE	439	.2	5	1 389	31.6	5099321	MISCELLANEOUS HOMEWARES,	220	4	6 902	3.2
5084970	WELDING EOP, AND SUPPLIES (INCL. GASES), . .	1 378	.5	8	7 893	17.5	5099322	FERTILIZER, FERTILIZER MATERIALS,	3 081	17	25 474	12.1
5087200	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 100	.4	14	5 788	19.0	5099699	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, . .	73	5	1 121	6.5
5087300	CUSTOMER (JANITORS) SUPPLIES,	2 942	1.1	19	24 436	12.0		FUNGICIDES, ETC. (EXC. FERTILIZER)	1 998	(NA)	(NA)	(NA)
5096211	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	146	.1	3	2 947	5.0		MISCELLANEOUS LINES OF MERCHANDISE,	217	6	5 873	3.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . .	995	.4	19	37 415	2.7	5099900	COMMODITIES, N.E.C.				
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, . .	647	.2	3	2 012	32.2		LABOR, SERVICE, AND RENTAL RECEIPTS				
5099520	FUNGICIDES, ETC. (EXC. FERTILIZER),	166	.1	11	7 677	2.2		FROM CUSTOMERS				
5099699	ADVERTISING SPECIALTIES, CALENDARS, ETC., . .	6 075	2.2	(NA)	(NA)	(NA)		SOUTH ATLANTIC DIVISION				
5099900	MISCELLANEOUS LINES OF MERCHANDISE,	369	.1	12	4 675	7.9		ALL ESTABLISHMENTS, (NUMBER) 300				
	COMMODITIES, N.E.C.							SALES NOT REPORTED BY COMMODITY				
	LABOR, SERVICE, AND RENTAL RECEIPTS							LINE (\$1,000)				
	FROM CUSTOMERS							SALES REPORTED BY COMMODITY LINE,				
	WEST NORTH CENTRAL DIVISION							INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, . .				
	ALL ESTABLISHMENTS, (NUMBER) 201							FATS, OILS, EXPLOSIVES, ETC.,				
	SALES NOT REPORTED BY COMMODITY							PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, . .				
	LINE (\$1,000)							LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .				
	SALES REPORTED BY COMMODITY LINE,							OTHER INDUSTRIAL EQUIPMENT SUPPLIES				
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES . .	76 972	100.0	130	(X)	(X)	5084970	CUSTOMER (JANITORS) SUPPLIES,	884	4	2 263	39.1
	(EXC. TIRES AND TUBES)						5087200	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	1 048	18	6 065	17.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- . .	371	.5	3	6 111	6.1	5087300	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .	6 425	18	25 958	24.8
	GIST SUPPLIES,						5096212	FACIAL TISSUES, ETC.,	285	8	4 991	5.7
	DRUGGIST SUPPLIES,	64	.1	5	2 217	2.9		SPORTING, ATHLETIC GOODS, BICYCLES,	93	3	571	16.3
	NOT REPORTED IN DETAIL,	55		3	2 110	2.6	5099120	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, . .	177	3	1 182	15.0
		9		(NA)	(NA)	(NA)	5099322	FUNGICIDES, ETC. (EXC. FERTILIZER)	623	5	2 584	24.1
5022230	TOILET SOAPS,	67	.1	3	1 419	4.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 281	(NA)	(NA)	(NA)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 372	1.8	7	7 305	18.8		COMMODITIES, N.E.C.				
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, . .	59 002	76.7	101	71 115	83.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	71	9	2 738	2.6
5029120	FATS, OILS, EXPLOSIVES, ETC.,	638	.8	5	1 442	44.2		FROM CUSTOMERS				
5029130	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, . .	2 845	3.3	18	9 202	27.7		EAST SOUTH CENTRAL DIVISION				
5029140	OIL DRILLERS' MUD AND CHEMICALS	3 911	5.1	25	19 113	20.5		ALL ESTABLISHMENTS, (NUMBER) 103				
5084970	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	2 214	2.9	6	6 776	32.7		SALES NOT REPORTED BY COMMODITY				
5087200	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	248	.3	9	5 972	4.2		LINE (\$1,000)				
	CUSTOMER (JANITORS) SUPPLIES,							SALES REPORTED BY COMMODITY LINE,				

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(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					(5)					(3)	(4)	(5)
	EAST SOUTH CENTRAL DIVISION (CONT.)												
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 968	81.5	55	29 833	83.7	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	24 221	53.6	64	38 653	62.7
5029130	OIL DRILLERS' MUD AND CHEMICALS	375	1.2	3	2 972	38.6	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 307	2.9	4	4 247	30.8
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 510	4.9	11	13 240	11.4	5029130	OIL DRILLERS' MUD AND CHEMICALS	7 173	15.9	29	10 984	65.3
5087200	CUSTODIAL (JANITORS') SUPPLIES	69	.2	6	5 860	1.2	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 293	2.9	7	6 510	19.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	2 136	7.0	4	5 949	35.9	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	192	.4	3	1 278	15.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	457	1.5	5	6 939	6.6	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 459	5.4	4	6 784	36.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	34	.1	4	617	5.5	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 327	2.9	3	5 499	24.1
5099900	COMMODITIES, N.E.C.	1 045	3.4	(NA)	(NA)	(NA)	5087200	CUSTODIAL (JANITORS') SUPPLIES	216	.5	6	2 733	7.9
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	.1	3	456	5.5	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 010	2.2	6	8 907	11.3
	WEST SOUTH CENTRAL DIVISION						5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 415	5.3	5	16 193	14.9
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE (D)	138 345	100.0	260	(X)	(X)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	30	.1	3	1 432	2.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	69 049	49.9	148	81 379	84.8		COMMODITIES, N.E.C.	3 424	7.6	(NA)	(NA)	(NA)
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	1 605	1.2	10	2 959	78.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	128	.3	6	1 650	7.8
5029130	OIL DRILLERS' MUD AND CHEMICALS	57 645	41.7	106	70 785	81.1		PACIFIC DIVISION					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 545	1.1	19	5 574	27.7		ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE (D)	182 275	100.0	238	(X)	(X)
5072230	PAINTERS' SUPPLIES	185	.1	3	2 094	8.8	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	253	.1	7	9 223	2.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	334	.2	4	2 230	15.0	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	180	.1	9	2 033	8.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	431	.3	3	1 780	24.2	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	145 149	79.6	209	172 745	84.0
5087200	CUSTODIAL (JANITORS') SUPPLIES	361	.3	10	5 880	6.1	5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER	2 200	1.2	14	3 617	60.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	100	.1	4	2 567	3.9	5029130	OIL DRILLERS' MUD AND CHEMICALS	824	1.2	6	4 227	43.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 460	1.1	16	17 673	8.3	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5 937	3.3	31	37 690	15.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	155	.1	12	6 321	2.5	5072210	HARDWARE	708	.4	3	2 465	28.7
	COMMODITIES, N.E.C.	3 534	2.6	(NA)	(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	650	.4	6	4 098	15.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 941	1.4	24	41 346	4.7	5084900	WELDING EQPT. AND SUPPLIES (INCL. GASES)	148	.1	3	615	24.1
	MOUNTAIN DIVISION						5084910	ABRASIVES, ABRASIVE MATERIALS	799	.4	5	11 623	6.9
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE (D)	45 195	100.0	93	(X)	(X)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	7 622	4.2	7	19 426	39.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)						DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	PACIFIC DIVISION (CONT.)						MIDDLE ATLANTIC DIVISION					
5087200	CUSTODIAL (JANITORS') SUPPLIES.	101	•1	4	2 920	5032100	ALL ESTABLISHMENTS. (NUMBER) 3,129	2 625 350	100.0	2 397	2 333 219	(X)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES. . .	694	•4	7	21 904		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 395,743					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	1 176	•6	10	21 640		SALES REPORTED BY COMMODITY LINE.					
5099321	FERTILIZER, FERTILIZER MATERIALS.	100	•1	4	4 314		YARD OR PIECE GOODS.	2 245 502	85.5	1 788	2 333 219	96.2
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, . .	6 410	•3	19	62 666		COTTON FABRICS.	765 498		821	1 151 420	66.5
5099699	FUNGICIDES, ETC. (EXC. FERTILIZER).	370	•2	12	3 032		RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	834 798		942	1 308 963	63.8
	MISCELLANEOUS LINES OF MERCHANDISE.	7 447	•1	(NA)	(NA)		WOOL FABRICS.	176 883		332	311 072	56.9
	COMMODITIES, N.E.C.						OTHER YARD GOODS (INC. COATED FABRICS). . .	134 564		295	290 203	46.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	222	•1	13	7 822		NOT REPORTED IN DETAIL.	333 759		(NA)	(NA)	(NA)
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 50321)						NOTIONS (THREAD, BUTTONS, ETC.).	160 971	6.1	505	188 905	85.2
	NEW ENGLAND DIVISION						KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	152 522	5.8	217	247 658	61.6
	ALL ESTABLISHMENTS. (NUMBER) 202						YARN FABRICS.	68 014		76	151 377	44.9
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 15,316						KNITS (EXCEPT INDUSTRIAL).	23 244		30	59 037	39.4
	SALES REPORTED BY COMMODITY LINE.	120 733	100.0	149	(X)		OTHER DRY GOODS.	26 998		69	32 141	84.0
5032100	YARD OR PIECE GOODS.	97 012	80.4	108	102 240	5035200	NOT REPORTED IN DETAIL.	34 266		(NA)	(NA)	(NA)
	COTTON FABRICS.	29 300		46	52 876		MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). .	2 175	•1	31	26 456	8.2
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	51 500		46	52 739		WORK CLOTHING, WORK GLOVES.	152 522		6	2 258	3.9
	WOOL FABRICS.	13 310		22	19 071		HOSIERY.	171		11	7 890	2.2
	OTHER YARD GOODS (INC. COATED FABRICS). . .	7 776		22	23 867		UNDERWEAR, NIGHTWEAR.	209		7	3 721	5.6
	NOT REPORTED IN DETAIL.	15 126		(NA)	(NA)		SUITS, COATS, TROUSERS, OVERCOATS.	527		7	9 414	5.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	13 719	11.4	35	16 936		SHIRTS (EXCEPT SPORTSWEAR).	110		5	2 867	3.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	7 321	6.1	22	9 173		SPORTSWEAR.	391		7	5 065	7.7
	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES). .	685	•6	5	2 937	5035310	OTHER CLOTHING, FURNISHINGS.	451		10	6 437	7.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	357	•3	5	2 734		NOT REPORTED IN DETAIL.	228		(NA)	(NA)	(NA)
5072210	HARDWARE.	150	•1	3	3 709		WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). .	2 203	•1	25	15 890	13.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	730	•6	4	1 877	5035340	DRESSES, SKIRTS, BLOUSES.	374		10	6 444	5.8
	BED SPREADS, COMFORTABLES, BLANKETS	551		3	1 791		CHILDREN'S, INFANTS' WEAR.	730		6	3 274	22.3
	SHEETS, PILLOW CASES.	55		3	1 791	5035400	OTHER APPAREL, ACCESSORIES.	389		9	5 870	6.6
	TOWELS, WASH CLOTHS.	64		(NA)	(NA)		NOT REPORTED IN DETAIL.	710		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	756	•6	(NA)	(NA)		MILLINERY, MILLINERY SUPPLIES.	1 987	•1	6	6 151	32.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	3	(2)	3	265		WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR. .	6 549	•2	21	43 930	14.9
	FROM CUSTOMERS.						HOSIERY.	5 648		9	36 116	15.6
							UNDERWEAR, NIGHTWEAR.	460		10	5 276	8.7
							CORSETS, ALLIED GARMENTS.	21		4	1 457	1.4
							NOT REPORTED IN DETAIL.	420		(NA)	(NA)	(NA)
							SHOES, OTHER FOOTWEAR.	1 356	•1	8	8 579	15.8
							UPHOLSTERERS' FABRICS, SUPPLIES.	2 678	•1	25	54 599	4.9
							HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	8 606	•3	31	50 881	16.9
							BED SPREADS, COMFORTABLES, BLANKETS	1 798		14	39 229	4.6
							TABLE LINENS.	56		6	3 297	1.7
							SHEETS, PILLOW CASES.	3 968		14	37 096	10.7
							TOWELS, WASH CLOTHS.	1 513		18	34 891	4.3
							OTHER LINENS AND DOMESTICS.	64		3	2 831	2.3
							NOT REPORTED IN DETAIL.	1 207		(NA)	(NA)	(NA)

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)											
	MIDDLE ATLANTIC DIVISION (CONT.)											
5097230	FLOOR COVERINGS	2 731	.1	9	23 489	11.6	5099660	270	.3	7	2 260	11.9
5099660	OTHER TEXTILE PRODUCTS	2 312	.1	19	14 495	16.0	5099699	456	.5	11	6 365	7.2
5099692	INDUSTRIAL YARNS	18 607	.7	10	55 376	33.6		3 095	3.2	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	16 597	.6	(NA)	(NA)	(NA)	5099900	38	(Z)	3	1 951	1.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	554	(Z)	10	15 835	3.5						
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 223											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE	97 003	100.0	163	(X)	(X)		50 879	100.0	51	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	83	.1	5	2 347	3.5		20 740	40.8	32	43 309	47.9
5032100	YARD OR PIECE GOODS	60 866	62.7	109	70 694	86.1		28 015	29.4	18	28 015	29.4
	COTTON FABRICS	25 739		54	45 479	56.6		26 357	11.7	15	26 357	11.7
	RAYON, NYLON, OTHER MAN-MADE FABRICS	13 669		52	34 638	39.5		24 445	2.4	12	24 445	2.4
	WOOL FABRICS	15 827		23	15 827	20.0		1 437	.4	11	21 293	2.1
	OTHER YARD GOODS (INC. COATED FABRICS)	3 396		20	14 202	23.9		7 433	(NA)	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	14 898		(NA)	(NA)	(NA)						
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	22 579	23.3	63	36 059	62.6		5 638	11.1	30	33 392	16.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	3 924	4.0	12	6 920	56.7		959	1.9	9	17 479	5.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	70	.1	3	3 405	2.1		5 086	10.0	11	28 117	18.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 054	1.1	5	6 173	17.1		1 706		7	21 120	8.1
	DRESSES, SKIRTS, BLOUSES	653		3	3 202	20.4		512		7	19 120	2.7
	NOT REPORTED IN DETAIL	401		(NA)	(NA)	(NA)		324		6	17 210	1.9
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	518	.5	4	2 481	20.9		392		4	14 546	2.8
5072210	HARDWARE	295	.3	7	3 136	9.4		1 755		3	15 546	2.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	552	.6	3	1 747	31.6		3 691	7.3	10	26 396	14.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	86	.1	7	1 760	4.9		781		5	17 001	5.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	552	.6	5	2 505	22.0		755		7	17 427	4.3
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 066	2.1	5	7 310	28.3		255		3	14 242	1.7
	BED SPREADS, COMFORTABLES, BLANKETS	712		3	5 551	12.8		1 750		(NA)	(NA)	(NA)
	SHEETS, PILLOW CASES	342		3	3 241	10.6						
	TOWELS, WASH CLOTHS	284		3	3 241	8.8						
	NOT REPORTED IN DETAIL	728		(NA)	(NA)	(NA)						
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	499	.5	4	4 268	11.7						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 508	8.9	12	29 353	5039100	SHOES, OTHER FOOTWEAR	424	.5	3	2 749	15.4
	BED SPREADS, COMFORTABLES, BLANKETS	807		8	17 829	5072210	HARDWARE	312	.4	6	5 552	5.6
	TABLE LINENS	169		6	16 565	5086220	SCHOOL EQUIPMENT, SUPPLIES	318	.4	5	2 561	12.4
	SHEETS, PILLOW CASES	922		9	20 384	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	752	.9	12	5 239	14.4
	TOWELS, WASH CLOTHS	737		5	20 384							
	OTHER LINENS AND DOMESTICS	187		(NA)	6 369	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)					
	NOT REPORTED IN DETAIL	1 686		(NA)	(NA)	5097221	CURTAINS, DRAPERIES	506	.6	4	7 408	6.8
5097223	SHADES, VENETIAN BLINDS	276	.5	3	19 200	5097222	HOUSEHOLD LINENS, DOMESTICS TEXT. CURTAINS, DRAPERIES	667	.8	4	3 428	19.5
5097230	FLOOR COVERINGS	340	.7	7	18 199	5097223	FLOOR COVERINGS	456	.5	8	7 524	6.1
5097293	MISCELLANEOUS HOMEWARES	438	.9	3	14 627	5097293	MISCELLANEOUS HOMEWARES	771	.9	10	5 509	14.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 054	2.1	3	14 627	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	649	.8	6	4 477	14.5
5099420	JEWELRY, SILVERWARE, TROPHIES	190	.4	3	14 524	5099660	OTHER TEXTILE PRODUCTS	2 233	2.7	10	9 519	23.5
5099660	OTHER TEXTILE PRODUCTS	446	.9	3	14 225	5099660	MISCELLANEOUS LINES OF MERCHANDISE	49	.1	4	882	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	683	1.3	8	6 971	5099699	COMMODITIES, N.E.C.	221	.3	8	1 921	11.5
	COMMODITIES, N.E.C.	1 314	2.6	(NA)	(NA)					(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	692	1.4	3	11 868	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	386	.5	6	14 529	2.7
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER)	214										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)				(X)							
	SALES REPORTED BY COMMODITY LINE	82 985	100.0	117	(X)			35 774	100.0	34	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	175	.2	5	1 397	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	32	.1	3	831	3.9
5032100	YARD OR PIECE GOODS	47 619	57.4	82	62 235	5032100	YARD OR PIECE GOODS	12 018	33.6	17	21 625	55.6
	COTTON FABRICS	13 291		42	28 597	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	3 749	10.5	18	8 986	41.7
	RAYON, NYLON, OTHER MAN-MADE FABRICS	12 108		36	24 141	5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. NOT REPORTED IN DETAIL	10 668	29.8	7	17 516	60.9
	WOOL FABRICS	2 515		16	12 180							
	OTHER YARD GOODS (INC. COATED FABRICS)	4 134		18	11 226	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 171	8.9	8	11 251	28.2
	NOT REPORTED IN DETAIL	15 571		(NA)	(NA)	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 214	6.2	8	11 839	18.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	10 188	12.3	39	24 868	5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	1 236	3.5	5	9 583	12.9
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. NOT REPORTED IN DETAIL	9 766	11.8	11	11 412	5039100	SHOES, OTHER FOOTWEAR	235	.7	4	7 084	3.3
		5 422		4	6 160							
		4 344		(NA)	(NA)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	113	.3	3	1 182	9.6
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	729	.9	8	10 327	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 141	3.2	5	9 096	12.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	814	1.0	7	10 707	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	568	1.6	3	3 236	17.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	380	.5	9	6 723							
	HOSIERY	158		8	6 157							
	UNDERWEAR, NIGHTWEAR	181		4	2 403							
	CORSETS, ALLIED GARMENTS	24		3	1 668							
	NOT REPORTED IN DETAIL	17		(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)												
	EAST SOUTH CENTRAL DIVISION (CONT.)												
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	90	.3	4	1 554	5+8	5097221	CURTAINS, DRAPERIES	953	.6	7	8 483	11+2
	COMMODITIES, N.E.C.	539	1.5	(NA)	(NA)	(NA)	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	454	.3	8	6 027	7+5
	WEST SOUTH CENTRAL DIVISION							BED SPREADS, COMFORTABLES, BLANKETS	66		3	2 573	2+6
	(NOT ANALYZED BY COMMODITY LINE)							SHEETS, PILLOW CASES	352		4	3 257	10+8
	MOUNTAIN DIVISION							NOT REPORTED IN DETAIL	36		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 22							OTHER TEXTILE PRODUCTS	619	.4	4	2 844	21+8
5032100	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							INDUSTRIAL YARNS	251	.2	4	4 507	5+6
5032200	YARD OR PIECE GOODS	2 469	33.0	5	4 849	50+9	5099692	MISCELLANEOUS LINES OF MERCHANDISE	4 788	3+1	13	20 263	23+6
5032900	NOTIONS (THREAD, BUTTONS, ETC.)	1 672	22.3	9	3 822	36+6	5099699	COMMODITIES, N.E.C.	9 293	6+0	(NA)	(NA)	(NA)
	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	1 397	18.7	4	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	105	.1	5	5 688	1+8
	COMMODITIES, N.E.C.	1 944	26.0	(NA)	(NA)	(NA)		APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	PACIFIC DIVISION							NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 281							ALL ESTABLISHMENTS, (NUMBER) 248					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	117 865	100+0	175	(X)	(X)
5022220	SALES REPORTED BY COMMODITY LINE	155 019	100+0	199	(X)	(X)	5032100	YARD OR PIECE GOODS	99	.1	3	2 537	3+9
	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	193	.1	3	755	25+6	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	48 550	41+2	95	67 848	71+6
5032100	YARD OR PIECE GOODS	97 223	62.7	143	117 938	82+4		WORK CLOTHING, WORK GLOVES	4 942		32	15 203	32+5
	COTTON FABRICS	28 901		78	51 484	56+1		HOSIERY	6 583		46	20 853	21+6
	RAYON, NYLON, OTHER MAN-MADE FABRICS	31 067		68	54 530	57+0		UNDERWEAR, NIGHTWEAR	9 282		36	23 862	31+4
	WOOL FABRICS	10 123		46	38 116	26+6		SUITS, COATS, TROUSERS, OVERCOATS	7 583		21	13 862	5+9
	OTHER YARD GOODS (INC. COATED FABRICS)	7 392		34	22 412	33+0		SHIRTS (EXCEPT SPORTSWEAR)	879		25	14 368	6+2
	NOT REPORTED IN DETAIL	19 740		(NA)	(NA)	(NA)		SPORTSWEAR	4 536		25	15 367	28+5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	28 490	18+4	66	45 769	62+2		OTHER CLOTHING, FURNISHINGS	8 635		31	21 200	40+7
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	9 359	6+0	26	16 785	55+8	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'					
	KNIT FABRICS	2 437		7	6 048	40+3		CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	49 405	41+9	94	71 031	69+6
	OTHER DRY GOODS	5 029		13	8 546	58+8		DRESSES, SKIRTS, BLOUSES	21 967		48	31 748	65+2
	NOT REPORTED IN DETAIL	1 893		(NA)	(NA)	(NA)		SUITS, COATS (EXCEPT FUR)	9 903		13	13 841	71+5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	586	.4	7	5 222	11+2		CHILDREN'S, INFANTS' WEAR	2 786		17	15 615	17+8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'							OTHER APPAREL, ACCESSORIES	5 523		32	21 994	42+0
	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 162	.7	8	4 953	23+5		NOT REPORTED IN DETAIL			(NA)	(NA)	(NA)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	2 437	.2	4	3 426	10+7		FUR CLOTHING	385	.3	4	396	97+2
	HOSIERY	199		3	3 229	6+2	5035320	FURS, RAW AND DRESSED	650	.6	5	657	98+9
	NOT REPORTED IN DETAIL	168		(NA)	(NA)	(NA)	5035330	MILLINERY, MILLINERY SUPPLIES	1 025		9	30 821	36+9
	HARDWARE	188	.1	3	1 475	12+7	5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	14 055	11+9	47	50 821	45+6
5072210	UPHOLSTERERS, FABRICS, SUPPLIES	988	.6	9	9 214	10+7		HOSIERY	5 612		38	21 161	26+5
								UNDERWEAR, NIGHTWEAR	1 096		24	14 308	7+7
								CORSETS, ALLIED GARMENTS	7 315		16	15 803	46+3
								NOT REPORTED IN DETAIL	32		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

Standard Notes:

- Represents zero.
- (D) Withheld to avoid disclosure.
- (NA) Not available.
- (X) Not applicable.
- (Z) Less than 0.05 percent.

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- Represents zero.
- (D) Withheld to avoid disclosure.
- (NA) Not available.
- (X) Not applicable.
- (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	165	.1	6	2 083	7.9	5097230	FLOOR COVERINGS.	1 358	.6	6	13 854	9.8
5032100	YARD OR PIECE GOODS.	1 674	.7	14	17 212	7.7	5097233	KITCHEN UTENSILS, KITCHEN TOOLS,	600	.3	7	5 364	11.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	983	.4	13	13 872	9.7	5099130	MISCELLANEOUS HOMEWARES.	4 317	1.9	6	15 434	28.0
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	283	.1	7	4 167	6.8	5099130	SPORTING, ATHLETIC GOODS, BICYCLES,	1 403	.6	16	11 869	11.8
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	72 131	31.8	191	36 258	50.7	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	1 020	.4	14	15 727	6.5
	WORK CLOTHING, WORK GLOVES.	14 965		59	16 711	40.8	5099510	JEWELRY, SILVERWARE, TROPHIES.	1 172	.1	3	2 658	6.4
	HOSIERY.	9 385		71	64 365	14.6	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	339	.1	3	12 193	9.7
	UNDERWEAR, NIGHTWEAR.	7 602		62	58 164	13.1	5099699	OTHER TEXTILE PRODUCTS, HARNESSES,	174	.1	3	7 384	8.3
	SUITS, COATS, TROUSERS, OVERCOATS	7 009		32	19 291	36.3		MISCELLANEOUS LINES OF MERCHANDISE.	614	.3	11		
	SHIRTS (EXCEPT SPORTSWEAR).	1 512		46	17 903	8.4		COMMODITIES, N.E.C.	3 086	1.4	(NA)	(NA)	(NA)
	SPORTSWEAR.	7 112		65	47 029	15.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	637	.3	6	3 452	18.5
	OTHER CLOTHING, FURNISHINGS	12 820		57	63 094	20.3							
	NOT REPORTED IN DETAIL.	11 726		(NA)	(NA)	(NA)		WEST NORTH CENTRAL DIVISION					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	90 808	40.0	188	145 988	62.2		ALL ESTABLISHMENTS. (NUMBER)					
	DRESSES, SKIRTS, BLOUSES.	36 436		74	90 960	51.3		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)					(X)
	SUITS, COATS (EXCEPT FUR)	2 840		24	9 002	31.5		SALES REPORTED BY COMMODITY LINE.	126 042	100.0	153		
	CHILDREN'S, INFANTS' WEAR	12 613		65	67 246	18.8		PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	494	.4	4	5 841	8.5
	OTHER APPAREL, ACCESSORIES.	23 238		62	49 235	47.2		YARD OR PIECE GOODS.	2 718	2.2	13	27 784	9.8
	NOT REPORTED IN DETAIL.	15 681		(NA)	(NA)	(NA)		NOTIONS (THREAD, BUTTONS, ETC.).	1 472	1.2	13	24 295	6.1
5035320	FUR CLOTHING.	6 299	2.8	18	6 687	94.2	5022220	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	510	.4	10	9 795	5.2
5035330	FURS, RAW AND DRESSED	1 117	1.5	6	1 536	72.2		MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	54 915	43.6	92	84 637	64.9
5035340	MILLINERY, MILLINERY SUPPLIES.	3 131	1.4	17	5 947	52.6		WORK CLOTHING, WORK GLOVES.	15 737		34	34 775	45.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY.	30 977	13.7	85	87 274	35.9	5032100	HOSIERY.	4 933		37	35 464	13.6
	UNDERWEAR, NIGHTWEAR.	19 865		71	70 685	26.6	5032200	UNDERWEAR, NIGHTWEAR.	4 723		31	32 786	14.4
	COBSETS, ALLIED GARMENTS.	7 425		52	63 948	11.8	5032900	SUITS, COATS, TROUSERS, OVERCOATS	7 444		14	19 917	37.4
	NOT REPORTED IN DETAIL.	1 925		21	23 744	14.5	5035200	SHIRTS (EXCEPT SPORTSWEAR).	4 010		20	22 947	3.5
5039100	SHOES, OTHER FOOTWEAR	1 679	.7	28	28 354	5.9		SPORTSWEAR.	798		32	28 808	13.9
	MEN'S, BOYS' SHOES.	976		17	22 450	4.3		OTHER CLOTHING, FURNISHINGS	7 713		34	31 389	24.6
	WOMEN'S, MISSES' SHOES.	235		12	4 417	5.3		NOT REPORTED IN DETAIL.	9 657		(NA)	(NA)	(NA)
	CHILDREN'S, INFANTS' SHOES.	157		6	5 021	3.1	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	42 919	34.1	77	78 179	54.9
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.).	203		13	7 207	2.6		DRESSES, SKIRTS, BLOUSES.	9 622		41	37 212	25.9
	NOT REPORTED IN DETAIL.	108		(NA)	(NA)	(NA)		SUITS, COATS (EXCEPT FUR)	1 267		11	7 389	17.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	241	.1	5	4 274	5.6		CHILDREN'S, INFANTS' WEAR	4 519		31	28 514	15.8
5072210	HARDWARE.	380	.2	7	4 924	7.7		OTHER APPAREL, ACCESSORIES.	7 369		29	20 813	35.5
5097210	HOUSEHOLD FURNITURE.	195	.1	4	2 114	9.2		NOT REPORTED IN DETAIL.	20 122		(NA)	(NA)	(NA)
5097220	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD CURTAINS, DRAPERIES.	168	.1	6	3 521	4.8	5035320	FUR CLOTHING.	1 413	1.1	7	1 418	99.6
5097231	HOUSEHOLD LINENS, DOMESTICS (EXC. CERAMICS, DRAPERIES).	120	.1	7	7 344	1.6	5035330	FURS, RAW AND DRESSED	875	.3	6	9 491	41.8
5097232	BED SPREADS, COMFORTABLES, BLANKETS	2 843	1.3	35	26 922	10.6	5035340	MILLINERY, MILLINERY SUPPLIES.	4 649	3.7	14		49.0
	SHELE LINENS.	732		16	18 671	4.0							
	TOWELS, WASH CLOTHS.	132		9	12 417	1.1							
	OTHER TEXTILE PRODUCTS.	450		19	17 053	2.6							
	OTHER TEXTILE PRODUCTS.	416		23	18 721	2.2							
	NOT REPORTED IN DETAIL.	388		9	12 093	3.2							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)	(1)	(2)	(3)	(4)	(5)		APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)	(1)	(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
5035400	WOMEN'S CHILDREN'S HOSIERY, UNDERWEAR, . . . HOSIERY UNDERWEAR, NIGHTWEAR, CORSETS, ALLIED GARMENTS, NOT REPORTED IN DETAIL,	9 231 6 269 2 704 235	7.3	38 35 24 8 (NA)	36 657 36 052 30 117 11 065 (NA)	25.2 17.4 9.0 2.1 (NA)	5035310	OTHER CLOTHING, FURNISHINGS NOT REPORTED IN DETAIL,	4 213 9 676		47 (NA)	34 158 (NA)	12.3 (NA)
5039100	SHOES, OTHER FOOTWEAR MEN'S BOYS' SHOES, WOMEN'S MISSES' SHOES, CHILDREN'S INFANTS' SHOES, OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.), NOT REPORTED IN DETAIL,	3 345 506 675 291 725 1 148	2.7	14 6 6 10 7 (NA)	27 063 10 492 11 052 14 865 11 718 (NA)	12.4 4.8 6.1 2.0 6.2 (NA)	5035340	WOMEN'S MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR), CHILDREN'S, INFANTS' WEAR, OTHER APPAREL, ACCESSORIES, NOT REPORTED IN DETAIL,	51 446 18 153 2 270 14 561 8 953 (NA) 7 509	30.8	141 69 21 67 58 (NA) (NA)	109 147 56 449 28 806 74 291 58 283 (NA) (NA)	47.1 32.2 7.9 19.6 15.4 (NA) (NA)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS) RAW WOOL,	78 78	.1	3 3	471 471 16.6	16.6	5035340	MILLINERY, MILLINERY SUPPLIES, WOMEN'S CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY, UNDERWEAR, NIGHTWEAR, CORSETS, ALLIED GARMENTS, NOT REPORTED IN DETAIL,	2 531 23 349 16 127 3 561 1 416 2 245	1.5 14.0	15 99 81 55 21 (NA)	9 688 77 850 70 607 50 940 24 954 (NA)	26.1 30.0 22.8 5.0 5.7 (NA)
5097221 5097222	CURTAINS, DRAPERIES, HOUSEHOLD LINENS, DOMESTICS (EXC. BED SPREADS, COMFORTABLES, BLANKETS TABLE LINENS, SHEETS, PILLOW CASES, TOWELS, WASH CLOTHS, OTHER LINENS AND DOMESTICS, NOT REPORTED IN DETAIL,	1 202 254 23 423 447 51 4	1.0	17 10 4 15 14 6 (NA)	21 194 13 495 5 961 19 885 20 172 6 345 (NA)	5.7 1.9 .4 2.2 2.1 .8 (NA)	5039100	SHOES, OTHER FOOTWEAR MEN'S BOYS' SHOES, WOMEN'S MISSES' SHOES, CHILDREN'S, INFANTS' SHOES, OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.), NOT REPORTED IN DETAIL,	2 301 791 571 326 318 195	1.4	31 18 13 19 (NA)	26 045 14 371 15 199 12 636 10 573 (NA)	8.8 5.5 5.1 2.5 3.0 (NA)
5099130 5099699	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES MISCELLANEOUS LINES OF MERCHANDISE, COMMODITIES, N.E.C.,	152 811 1 654	.1 .6 1.3	3 6 (NA)	6 277 14 217 (NA)	2.4 5.7 (NA)	5072210	HARDWARE,	438	.3	13	11 282	3.9
	SOUTH ATLANTIC DIVISION							CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC), CURTAINS, DRAPERIES, HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES), BED SPREADS, COMFORTABLES, BLANKETS TABLE LINENS, SHEETS, PILLOW CASES, TOWELS, WASH CLOTHS, OTHER LINENS AND DOMESTICS, NOT REPORTED IN DETAIL,	223 502 5 707 1 790 877 1 240 1 099 309 592	.1 .2 3.4	8 26 65 42 16 48 47 24 (NA)	11 869 25 525 55 095 33 318 21 322 35 798 39 853 25 295 (NA)	1.9 1.2 10.4 5.4 5.1 2.5 2.8 1.2 (NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	403	.2	14	12 353	3.3	5097223	SHADES, VENETIAN BLINDS	187	.1	16	18 501	1.0
5032100	YARD OR PIECE GOODS COTTON FABRICS, RAYON, NYLON, OTHER MAN-MADE FABRICS, WOOL FABRICS, OTHER YARD GOODS (INC. COATED FABRICS), NOT REPORTED IN DETAIL,	4 790 2 598 527 49 266 1 350	2.9	50 40 14 6 16 (NA)	52 221 36 302 17 634 5 908 17 989 (NA)	9.2 7.2 3.0 .8 1.5 (NA)	5097230	FLOOR COVERINGS	3 346	2.0	15	23 346	14.3
5032200 5032900	NOTIONS (THREAD, BUTTONS, ETC.), KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS,	1 385 641	.8 .4	39 20	29 249 11 017	4.7 5.8	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	260	.2	8	9 565	2.7
5035200	MEN'S BOYS' CLOTHING, FURN. (EXC. SHOES) WORK CLOTHING, WORK GLOVES, HOSIERY UNDERWEAR, NIGHTWEAR, SUITS, COATS, TROUSERS, OVERCOATS SHIRTS (EXCEPT SPORTSWEAR), SPORTSWEAR,	65 098 6 851 19 906 6 468 2 553 3 523 11 908	38.9	159 75 90 73 34 56 69	112 756 49 258 66 700 46 013 23 372 46 571 44 246	57.7 13.9 29.8 14.1 10.9 7.6 26.9	5099120	SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES JEWELRY, SILVERWARE, TROPHIES, MISCELLANEOUS LINES OF MERCHANDISE, COMMODITIES, N.E.C.,	189 1 733 160 579 2 043	.1 1.0 .1 .3 1.2	5 26 14 16 (NA)	2 939 23 223 8 822 10 700 (NA)	6.4 7.5 1.8 5.4 (NA)
5035200	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	72	(Z)	3			5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	72	(Z)	3	641	11.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.5 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)	(1)	(2)	(3)	(4)	(5)		EAST SOUTH CENTRAL DIVISION (CONT.)	(1)	(2)	(3)	(4)	(5)
	ALL ESTABLISHMENTS. (NUMBER) 112							CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC).	1 101	1.4	11	37 384	2.9
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)	77 860	100.0	69	(X)	(X)		CURTAINS, DRAPERIES.	323	4.4	15	34 762	.9
	SALES REPORTED BY COMMODITY LINE.							HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES.	739	.9	12	33 330	2.2		BED SPREADS, COMFORTABLES, BLANKETS.	5 155	6.6	32	56 361	9.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	50	.1	3	4 823	1.0		TABLE LINENS.	1 309		22	43 532	3.0
5032100	YARD OR PIECE GOODS.	3 457	4.4	28	50 009	6.9		SHEETS, PILLOW CASES.	1 329		25	24 670	.8
5032100	COTTON FABRICS.	2 595		23	41 237	6.3		TOWELS, WASH CLOTHS.	900		24	44 033	2.0
5032100	RAYON, NYLON, OTHER MAN-MADE FABRICS.	242		8	17 163	1.4		OTHER LINENS AND DOMESTICS.	155		12	16 806	.9
5032100	WOOL FABRICS.	39		3	13 980	.3		NOT REPORTED IN DETAIL.	1 264		(NA)	(NA)	(NA)
5032100	OTHER YARD GOODS (INC. COATED FABRICS).	108		8	25 338	.4		SHADES, VENETIAN BLINDS.	183	.42	10	32 019	.6
5032200	NOT REPORTED IN DETAIL.	473		(NA)	(NA)	(NA)		FLOOR COVERINGS.	2 050	2.6	10	23 996	8.5
5032900	NOTIONS (THREAD, BUTTONS, ETC.).	1 758	2.3	22	37 188	4.7		KITCHEN UTENSILS, KITCHEN TOOLS.	1 059	1.4	11	37 187	2.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	832	1.1	16	33 711	2.5		MISCELLANEOUS HOMEWARES.					
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	21 617	27.8	53	70 305	30.7		TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES.	1 652	2.1	23	44 215	3.7
5035200	WORK CLOTHING, WORK GLOVES.	5 386		31	45 982	9.0		JEWELRY, SILVERWARE, TROPHIES.	218	.3	12	34 809	.6
5035200	HOSIERY.	2 837		37	52 204	10.3		MISCELLANEOUS LINES OF MERCHANDISE.	300	.4	9	11 422	2.6
5035200	UNDERWEAR, NIGHTWEAR.	2 294		29	44 148	6.4		COMMODITIES, N.E.C.	837	1.1	(NA)	(NA)	(NA)
5035200	SUITS, COATS, TROUSERS, OVERCOATS.	1 081		13	26 363	1.1		WEST SOUTH CENTRAL DIVISION					
5035200	SHIRTS (EXCEPT SPORTSWEAR).	1 627		26	42 316	2.6		ALL ESTABLISHMENTS. (NUMBER) 145					
5035200	SPORTSWEAR.	1 474		27	42 382	3.8		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)					
5035200	OTHER CLOTHING, FURNISHINGS.	4 802		24	38 583	3.8		SALES REPORTED BY COMMODITY LINE.	74 125	100.0	97	(X)	(X)
5035310	NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)		YARD OR PIECE GOODS.	3 918	5.3	23	32 086	12.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	20 010	25.7	49	66 241	30.2		COTTON FABRICS.	1 705		18	20 439	8.3
5035310	DRESSES, SKIRT, BLOUSES.	6 525		32	50 121	13.0		RAYON, NYLON, OTHER MAN-MADE FABRICS.	465		7	14 597	2.2
5035310	SUITS, COATS (EXCEPT FURN.	1 588		14	31 203	5.1		WOOL FABRICS.	337		5	6 680	(NA)
5035310	CHILDREN'S, INFANTS' WEAR.	4 221		31	51 941	3.9		NOT REPORTED IN DETAIL.	589		(NA)	(NA)	(NA)
5035310	OTHER APPAREL, ACCESSORIES.	1 761		26	44 835	(NA)		NOTIONS (THREAD, BUTTONS, ETC.).	1 584	2.1	17	26 265	6.0
5035310	NOT REPORTED IN DETAIL.	5 915		(NA)	(NA)	(NA)		KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	827	1.1	11	15 709	5.3
5035340	MILLINERY, MILLINERY SUPPLIES.	867	1.1	7	10 528	8.2		MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES).	23 756	32.0	56	53 001	44.8
5035340	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR.	8 899	11.4	41	56 493	15.8		WORK CLOTHING, WORK GLOVES.	6 278		26	26 011	24.1
5035340	HOSIERY.	5 449		35	49 406	11.0		UNDERWEAR, NIGHTWEAR.	5 564		33	32 931	17.0
5035340	CONVERTS, ALLIED GARMENTS.	2 288		30	44 067	5.2		SUITS, COATS, TROUSERS, OVERCOATS.	2 251		26	24 374	9.4
5035340	NOT REPORTED IN DETAIL.	445		14	34 218	1.3		SHIRTS (EXCEPT SPORTSWEAR).	2 109		16	17 113	12.3
50359100	SHOES, OTHER FOOTWEAR.	6 071	7.8	29	49 185	12.3		SPORTSWEAR.	1 184		24	17 149	7.2
50359100	MEN'S, BOYS' SHOES.	1 716		17	41 326	4.2		OTHER CLOTHING, FURNISHINGS.	1 119		21	16 913	7.0
50359100	WOMEN'S, MISSES' SHOES.	2 168		13	36 108	9.0		NOT REPORTED IN DETAIL.	4 635		(NA)	(NA)	(NA)
50359100	CHILDREN'S, INFANTS' SHOES.	911		13	37 858	2.4							
50359100	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.).	623		13	21 929	2.8							
50359100	NOT REPORTED IN DETAIL.	653		(NA)	(NA)	(NA)							
5072210	HARDWARE.	557	.7	8	28 840	1.9							
5097110	HOUSEHOLD FURNITURE.	125	.2	4	18 007	.7							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)							APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)							MOUNTAIN DIVISION (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES,	24 352	32.9	63	53 434	45.6	5032100	YARD OR PIECE GOODS	1 580	4.6	7	14 210	11.1
5035330	SUITS, COATS (EXCEPT FUR)	5 269		34	27 802	19.0	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	666	1.9	5	11 155	6.0
5035340	CHILDREN'S, INFANTS' WEAR	5 235		15	8 949	10.2	5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	85	.2	4	4 058	2.1
5035400	OTHER APPAREL, ACCESSORIES	7 326		35	31 401	16.7	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	12 384	36.2	19	24 597	50.3
	NOT REPORTED IN DETAIL	5 611		24	20 099	36.4		WORK CLOTHING, WORK GLOVES,	1 730		8	7 050	24.5
5035320	FUR CLOTHING	1 063		3	1 067	99.6		HOSIERY	471		8	7 373	13.1
5035330	FURS, RAW AND DRESSED	436	1.4	3	11 554	100.0		UNDERWEAR, NIGHTWEAR	968		9	9 843	32.5
5035340	MILLINERY, MILLINERY SUPPLIES	820	1.1	10	40 412	7.1		SHIRTS (EXCEPT SPORTSWEAR)	3 195		8	4 032	2.0
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	9 731	13.1	43	37 806	18.5		OTHER CLOTHING, FURNISHINGS	125		3	4 695	2.7
	HOSIERY	6 978		38	29 517	7.5		NOT REPORTED IN DETAIL	5 813		(NA)	(NA)	(NA)
	UNDERWEAR, NIGHTWEAR	2 215		32	12 766	3.1	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES,	9 957	29.1	18	25 201	39.5
	CORSETS, ALLIED GARMENTS	390		21	16 418	2.2		SUITS, COATS (EXCEPT FUR)	3 253		12	14 632	22.2
	NOT REPORTED IN DETAIL	148		(NA)	(NA)	(NA)		CHILDREN'S, INFANTS' WEAR	845		5	9 000	9.4
5039100	SHOES, OTHER FOOTWEAR	1 555	2.1	21	24 021	6.5		OTHER APPAREL, ACCESSORIES	2 437		9	13 749	17.7
	MEN'S, BOYS' SHOES	359		8	15 615	2.5		NOT REPORTED IN DETAIL	2 179		10	16 939	7.3
	WOMEN'S, MISSES' SHOES	397		9	11 727	1.8	5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	3 641	10.6	12	22 175	16.4
	CHILDREN'S, INFANTS' SHOES	211		12	9 232	1.9		HOSIERY	1 680		8	11 869	14.2
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	179		(NA)	(NA)	(NA)		UNDERWEAR, NIGHTWEAR	545		7	11 150	4.9
	NOT REPORTED IN DETAIL	409		3	7 138	1.5		CORSETS, ALLIED GARMENTS	55		4	4 012	1.4
5072210	HARDWARE	105	.1	3				NOT REPORTED IN DETAIL	1 361		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	101	.1	4	6 918	1.5	5039100	SHOES, OTHER FOOTWEAR	1 069	3.1	6	6 932	15.4
5097221	CURTAINS, DRAPERIES	139	.2	7	16 025	.9	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 928	5.6	9	15 156	12.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 472	6.0	31	35 100	12.7	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 749	5.1	4	9 679	18.1
	TED SPREADS, COMFORTABLES, BLANKETS	937		19	22 858	4.1		COMMODITIES, N.E.C.	1 188	3.5	(NA)	(NA)	(NA)
	TABLE LINENS	157		8	17 386	.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(2)	3	37	5.4
	SHEETS, PILLOW CASES	1 134		17	23 222	4.9		PACIFIC DIVISION					
	TOWELS, WASH CLOTHS	1 014		20	24 947	4.1		ALL ESTABLISHMENTS (NUMBER) 455					
	OTHER LINENS AND DOMESTICS	263		10	12 865	2.0		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 39,748					
	NOT REPORTED IN DETAIL	971		(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE	212 160	100.0	309	(X)	(X)
5097230	FLOOR COVERINGS	107	.1	5	5 274	2.0		PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	141	.1	8	10 951	1.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	460	.6	8	11 563	4.0	5032100	YARD OR PIECE GOODS	1 574	.7	12	13 857	11.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	42	.1	5	753	5.6		COTTON FABRICS	952		7	9 959	9.6
	COMMODITIES, N.E.C.	644	.9	(NA)	(NA)	(NA)		RAYON, NYLON, OTHER MAN-MADE FABRICS	144		5	8 389	1.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(2)	3	1 021	1.3		OTHER YARD GOODS (INC. COATED FABRICS)	90		3	6 335	1.4
	MOUNTAIN DIVISION							NOT REPORTED IN DETAIL	388		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 40												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,078												
	SALES REPORTED BY COMMODITY LINE	34 250	100.0	27	(X)	(X)							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)							PACIFIC DIVISION (CONT.)					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 432	.7	13	14 217	10.1	5099660	OTHER TEXTILE PRODUCTS	180	.1	3	6 375	2.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. . .	306	.1	4	7 671	4.0	5099699	MISCELLANEOUS LINES OF MERCHANDISE	986	.5	14	8 572	11.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . . .	66 369	31.3	148	94 893	69.9		COMMODITIES, N.E.C.	1 520	.7	(NA)	(NA)	(NA)
	WORK CLOTHING, WORK GLOVES	9 216		48	36 259	25.4		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	255	.1	6	3 981	6.4
	HOSIERY	7 317		55	45 668	16.0							
	UNDERWEAR, NIGHTWEAR	8 173		48	42 059	19.4							
	SUITS, COATS, TROUSERS, OVERCOATS	9 864		27	18 702	52.7							
	SHIRTS (EXCEPT SPORTSWEAR)	5 327		33	34 469	15.5							
	SPORTSWEAR	12 583		48	37 530	33.5		FOOTWEAR (SIC 5039)					
	OTHER CLOTHING, FURNISHINGS	8 102		43	40 590	20.0							
	NOT REPORTED IN DETAIL	5 787		(NA)	(NA)	(NA)							
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	91 739	43.1	168	125 146	73.0		NEW ENGLAND DIVISION					
	DRESSES, SKIRTS, BLOUSES	43 374		85	73 430	59.6		ALL ESTABLISHMENTS (NUMBER) 122					
	SUITS, COATS (EXCEPT FUR)	4 615		17	11 356	40.6		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	122 423	100.0	103	(X)	(X)
	CHILDREN'S, INFANTS' WEAR	17 539		40	37 706	46.5		SALES REPORTED BY COMMODITY LINE					
	OTHER APPAREL, ACCESSORIES	12 840		53	42 181	30.4							
	NOT REPORTED IN DETAIL	12 651		(NA)	(NA)	(NA)							
5035320	FUR CLOTHING	8 673	4.1	15	8 764	99.0	5039100	SHOES, OTHER FOOTWEAR	122 101	99.7	103	122 423	99.7
5035330	FURS, RAW AND DRESSED	981	.5	7	1 117	87.8		MEN'S, BOYS' SHOES	44 412		45	44 412	53.2
5035340	MILLINERY, MILLINERY SUPPLIES	1 965	.9	13	7 739	25.4		WOMEN'S, MISSES' SHOES	23 605		61	79 295	75.8
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR . .	26 778	12.6	65	56 744	47.2		CHILDREN'S, INFANTS' SHOES	8 901		26	31 551	28.2
	HOSIERY	16 807		45	46 424	36.2		OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	27 439		36	46 510	59.0
	UNDERWEAR, NIGHTWEAR	8 012		33	32 950	24.3		NOT REPORTED IN DETAIL	2 060		(NA)	(NA)	(NA)
	CORSETS, ALLIED GARMENTS	551		14	13 054	4.2		COMMODITIES, N.E.C.	322	.3	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	1 408		(NA)	(NA)	(NA)							
5039100	SHOES, OTHER FOOTWEAR	1 643	.8	33	28 335	5.8		MIDDLE ATLANTIC DIVISION					
	MEN'S, BOYS' SHOES	301		13	10 960	2.7		ALL ESTABLISHMENTS (NUMBER) 253					
	WOMEN'S, MISSES' SHOES	230		7	5 351	4.3		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	160 559	100.0	209	(X)	(X)
	CHILDREN'S, INFANTS' SHOES	338		10	13 984	2.4		SALES REPORTED BY COMMODITY LINE					
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	626		16	16 285	4.3							
	NOT REPORTED IN DETAIL	80		(NA)	(NA)	(NA)							
5072210	HARDWARE	221	.1	4	6 974	3.2	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	168	.1	3	1 040	16.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 258	1.1	20	22 310	10.1		WORK CLOTHING, WORK GLOVES	128		3	1 040	12.3
	BED SPREADS, COMFORTABLES, BLANKETS . . .	1 090		12	16 706	6.5		NOT REPORTED IN DETAIL	40		(NA)	(NA)	(NA)
	TABLE LINENS	1 005		13	7 359	1.4							
	SHEETS, PILLOW CASES	399		13	15 803	2.5		WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	1 316	.8	4	7 515	17.5
	TOWELS, WASH CLOTHS	512		14	16 415	3.1		OTHER APPAREL, ACCESSORIES	1 293		4	7 515	17.1
	OTHER LINENS AND DOMESTICS	91		8	9 234	1.0		NOT REPORTED IN DETAIL	33		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)							
5097230	FLOOR COVERINGS	128	.1	7	10 127	1.3	5039100	SHOES, OTHER FOOTWEAR	158 229	98.5	209	160 559	98.5
								MEN'S, BOYS' SHOES	33 003		98	61 402	53.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 764	.8	4	6 497	27.2		WOMEN'S, MISSES' SHOES	43 332		105	71 298	60.8
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES .	2 702	1.3	22	23 063	11.7		CHILDREN'S, INFANTS' SHOES	14 659		62	46 535	31.5
5099420	JEWELRY, SILVERWARE, PROPERTIES	454	.2	8	8 275	5.5		OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	20 556		66	49 072	41.4
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	451	.2	5	3 239	13.9		NOT REPORTED IN DETAIL	46 699		(NA)	(NA)	(NA)

Standard Notes: (X) Not applicable. (NA) Not available. (D) Withheld to avoid disclosure.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FOOTWEAR (CONT.)					(5)				(2)	(3)	(4)	(5)
	MIDDLE ATLANTIC DIVISION (CONT.)												
5087400	SHOE REPAIR AND RESOLE MATERIALS	284	•2	3	1 015	28.0	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	437	1.1	4	3 465	12.6
	COMMODITIES, N+E+C.	528	•3	(NA)	(NA)	(NA)	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	501	1.2	5	6 467	7.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	34	(Z)	3	922	3.7		DRESSES, SKIRTS, BLOUSES	168		4	3 465	4.8
	EAST NORTH CENTRAL DIVISION							SUITS, COATS (EXCEPT FUR)	174		3	3 271	5.3
	ALL ESTABLISHMENTS, (NUMBER) 73							CHILDREN'S, INFANTS' WEAR	63		(NA)	3 465	1.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							NOT REPORTED IN DETAIL	96		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	38 362	100.0	55	(X)	(X)	5039100	SHOES, OTHER FOOTWEAR	37 556	93.6	43	40 118	93.6
5039100	SHOES, OTHER FOOTWEAR	37 998	99.1	55	38 362	99.1		MEN'S, BOYS' SHOES	8 135		24	22 178	36.7
	MEN'S, BOYS' SHOES	11 645		32	24 563	47.4		WOMEN'S, MISSES', SHOES	15 625		27	27 965	55.9
	WOMEN'S, MISSES', SHOES	6 490		24	11 522	30.2		CHILDREN'S, INFANTS' SHOES	5 670		24	24 863	22.8
	CHILDREN'S, INFANTS' SHOES	1 760		18	17 871	9.9		OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	4 455		23	18 676	23.9
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	10 879		24	20 376	53.4		NOT REPORTED IN DETAIL	3 671		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	7 211		(NA)	(NA)	(NA)	5097230	FLOOR COVERINGS	164	•4	3	2 552	6.4
	COMMODITIES, N+E+C.	247	•6	(NA)	(NA)	(NA)		COMMODITIES, N+E+C.	1 460	3.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	117	•3	3	454	25.8		EAST SOUTH CENTRAL DIVISION					
	WEST NORTH CENTRAL DIVISION							ALL ESTABLISHMENTS, (NUMBER) 17					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	697				
	SALES REPORTED BY COMMODITY LINE	23 540	100.0	30	(X)	(X)		SALES REPORTED BY COMMODITY LINE	7 242	100.0	12	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	671	2.9	5	7 142	9.4	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	201	2.8	4	1 017	19.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	513	2.2	4	7 405	6.9		SHOES, OTHER FOOTWEAR	6 862	94.8	12	7 242	94.8
	SHOES, OTHER FOOTWEAR	21 791	92.6	30	23 540	92.6		MEN'S, BOYS' SHOES	2 064		9	6 285	32.8
	MEN'S, BOYS' SHOES	5 304		18	12 105	43.8		WOMEN'S, MISSES', SHOES	2 979		9	6 274	47.5
	WOMEN'S, MISSES', SHOES	7 134		17	13 267	53.9		CHILDREN'S, INFANTS' SHOES	1 071		9	6 274	17.1
	CHILDREN'S, INFANTS' SHOES	1 549		14	10 346	15.0		OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	306		7	4 347	7.0
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	1 605		14	10 227	15.7		NOT REPORTED IN DETAIL	442		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	6 179		(NA)	(NA)	(NA)		COMMODITIES, N+E+C.	179	2.5	(NA)	(NA)	(NA)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	86	•4	3	6 124	1.4		WEST SOUTH CENTRAL DIVISION					
	COMMODITIES, N+E+C.	474	2.0	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 21					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	1 586	•2		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	555				
	SOUTH ATLANTIC DIVISION							SALES REPORTED BY COMMODITY LINE	20 948	100.0	17	(X)	(X)
	ALL ESTABLISHMENTS, (NUMBER) 56							SHOES, OTHER FOOTWEAR	20 634	98.5	17	20 948	98.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							MEN'S, BOYS' SHOES	3 459		9	14 615	23.7
	SALES REPORTED BY COMMODITY LINE	40 118	100.0	43	(X)	(X)		WOMEN'S, MISSES', SHOES	6 934		9	14 748	47.0
								CHILDREN'S, INFANTS' SHOES	2 598		6	12 546	20.7
								OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.) . .	2 512		6	12 139	20.7
								NOT REPORTED IN DETAIL	5 131		(NA)	(NA)	(NA)
								COMMODITIES, N+E+C.	306	1.5	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8	(Z)	3	1 619	•5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
5039100	FOOTWEAR (CONT.) MOUNTAIN DIVISION ALL ESTABLISHMENTS, (NUMBER) 9 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE. SHOES, OTHER FOOTWEAR MEN'S, BOYS' SHOES, WOMEN'S, MISSES' SHOES, CHILDREN'S, INFANTS' SHOES, OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.), NOT REPORTED IN DETAIL. PACIFIC DIVISION ALL ESTABLISHMENTS, (NUMBER) 50 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE. MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). SHOES, OTHER FOOTWEAR MEN'S, BOYS' SHOES, WOMEN'S, MISSES', SHOES, CHILDREN'S, INFANTS' SHOES, OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.), NOT REPORTED IN DETAIL. COMMODITIES, N.E.C.													
5032200 5035310	NEW ENGLAND DIVISION GENERAL-LINE GROCERIES (SIC 5042) COFFEE, GREEN COFFEE, SOLUBLE COFFEE, ROASTED COFFEE (EXCEPT SOLUBLE) NOT REPORTED IN DETAIL. TEA FROZEN FOODS, SOFT DRINKS, SANDWICHES, SNACK ITEMS, FLOUR, RELATED PRODUCTS, SUGAR (REFINED), DRIED FRUITS, GROCERIES, EXCEPT AS SPECIFIED. MISCELLANEOUS FOOD PRODUCTS ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES													
5039100	MEATS, PROVISIONS FRESH FRUITS, VEGETABLES, BERRIES BAKERY PRODUCTS CANNED, BOTTLED FOODS CANNED FRUITS, FRUIT JUICES CANNED VEGETABLES, VEGETABLE JUICES CANNED FISH, SEAFOOD, CANNED MEATS, CANNED MILK OTHER CANNED, BOTD. FOODS, INC. BABY FOOD NOT REPORTED IN DETAIL. FISH, SEAFOOD (FRESH AND FROZEN; EXCEPT PACKAGED FROZEN)													
5022220 5022230 5029140	GENERAL-LINE GROCERIES (SIC 5042) ALL ESTABLISHMENTS, (NUMBER) 140 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE. 73,444 PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES, TOILET SOAPS, LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS													

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distributi- on	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distributi- on	Number	Total sales, all commodity lines (\$1,000)	
GENERAL—LINE GROCERIES (CONT.)													
NEW ENGLAND DIVISION (CONT.)													
5094110	CIGARETTES, CIGARS, TOBACCO	16 499	3.7	34	237 156	7.0	5047100	MEATS, PROVISIONS	106 566	6.6	99	867 877	12.3
	CIGARETTES	10 053		27	158 239	6.4		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	54 575		28	478 477	11.4
	CIGARS	367		22	142 961	1.3		CURED, BOILED, SMOKED MEATS	7 817		43	541 457	1.4
	OTHER TOBACCO	422		15	112 137	4.4		SAUSAGE, MEAT LOAVES	3 337		23	160 357	2.1
	NOT REPORTED IN DETAIL	5 657		(NA)	(NA)	(NA)		LARD	389		34	233 170	.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 585	.6	47	184 432	1.4		OTHER MEAT (INCLUDING GAME)	4 105		11	151 953	2.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 494	1.9	68	255 600	3.3		NOT REPORTED IN DETAIL	36 343		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 130	1.2	36	171 246	3.0	5048100	FRESH FRUITS, VEGETABLES, BERRIES	35 209	2.2	42	671 928	5.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	361	.1	12	51 691	.7		FRESH FRUITS, BERRIES, MELONS	14 466		19	430 047	3.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 123	.9	19	93 245	4.4		FRESH VEGETABLES	10 143		21	433 922	2.3
	COMMODITIES, N.E.C.	7 429	1.7	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	10 600		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 617	.6	13	90 115	2.9	5049200	BAKERY PRODUCTS	9 260	.6	71	708 685	1.3
	MIDDLE ATLANTIC DIVISION						5049300	CANNED, BOTTLED FOODS	431 228	26.9	263	1 371 824	31.4
	ALL ESTABLISHMENTS	(NUMBER)						CANNED FRUITS, FRUIT JUICES	83 649		208	1 103 366	7.6
	SALES NOT REPORTED BY COMMODITY LINE	244,141			(X)	(X)		CANNED VEGETABLES, VEGETABLE JUICES	98 690		195	1 08 287	8.9
	SALES REPORTED BY COMMODITY LINE	1 603 813	100.0	286				CANNED FISH, SEAFOOD	33 539		195	998 330	2.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	27 703	1.7	10	298 227	9.3		CANNED MEATS	19 970		180	976 284	1.5
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	10 725	.7	73	447 108	2.4		CANNED MILK	14 411		176	961 006	1.5
5022230	TOILET SOAPS	13 104	.8	152	926 153	1.4		OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	43 342		150	928 567	4.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	48 695	3.0	185	1 013 752	4.8	5049410	NOT REPORTED IN DETAIL	137 627		(NA)	(NA)	(NA)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	40 609	2.5	167	835 329	4.9		COFFEE	55 630	3.5	215	1 124 666	4.9
	BUTTER	8 651		67	424 946	2.0		GREEN COFFEE	3 056		15	87 712	3.5
	CHEESE	14 592		120	489 908	3.0		SOLUBLE COFFEE	13 099		133	579 390	2.3
	ICE CREAM, ICES	2 700		8	219 137	1.2		ROASTED COFFEE (EXCEPT SOLUBLE)	23 704		165	615 385	3.9
	MILK, CREAM (FLUID)	637		4	11 977	5.3		NOT REPORTED IN DETAIL	15 771		(NA)	(NA)	(NA)
	OTHER DAIRY PRODUCTS	1 432		29	115 084	1.2	5049420	TEA	10 134	.6	193	1 020 346	1.0
	NOT REPORTED IN DETAIL	12 597		(NA)	(NA)	(NA)	5049500	FROZEN FOODS	70 273	4.4	87	906 238	7.8
5044110	EGGS (FRESH, STORAGE)	6 150	.4	32	542 987	1.1		FROZEN FRUITS	2 647		33	544 832	.5
5044120	POULTRY	7 312	.5	29	286 572	2.6		FROZEN JUICES	10 548		35	542 823	1.9
5045100	CONFECTIONERY	29 326	1.8	193	1 017 503	2.9		FROZEN VEGETABLES	11 057		37	548 233	2.0
	CANDY, ALL KINDS	15 039		158	832 741	1.8		FROZEN POULTRY (PACKAGED ONLY)	1 816		29	252 644	.7
	CHewing GUM	2 404		72	428 697	.6		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 940		40	561 703	1.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 671		87	633 658	.4		FROZEN MEATS (PACKAGED ONLY)	2 589		33	224 275	1.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 406		88	407 494	.6		FROZEN PREPARED FOODS, BAKED GOODS	5 038		27	525 541	1.0
	NOT REPORTED IN DETAIL	6 806		(NA)	(NA)	(NA)		OTHER PACKAGED FROZEN FOODS	1 788		25	270 487	.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	3 797	.2	14	161 882	2.3	5049610	NOT REPORTED IN DETAIL	28 850		(NA)	(NA)	(NA)
								SOFT DRINKS	8 978	.6	80	749 637	1.2
							5049910	SANDWICHES, SNACK ITEMS	1 680	.1	9	358 607	.5
							5049920	FLOUR, RELATED PRODUCTS	33 470	2.1	203	1 012 982	3.4
							5049930	SUGAR (REFINED)	68 249	4.3	208	1 072 995	6.0
							5049940	DRIED FRUITS	8 631	.5	167	1 006 539	.9
							5049950	GROCERIES, EXCEPT AS SPECIFIED	366 956	22.9	274	1 394 573	26.3
							5049980	MISCELLANEOUS FOOD PRODUCTS	20 540	1.3	40	471 037	4.4
							5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 649	.2	26	271 177	1.0
							5086220	SCHOOL EQUIPMENT, SUPPLIES	822	.1	27	204 758	.4

Standard Notes: (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	GENERAL-LINE GROCERIES (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	MIDDLE ATLANTIC DIVISION (CONT.)										
5087200	CUSTODIAL (JANITORS') SUPPLIES.	9 653	•6	12	364 462	5047100	MEATS, PROVISIONS.	133 780	7.5	89	864 455
5094110	CIGARETTES, CIGARS, TOBACCO.	57 019	3.6	99	833 827		FRESH, FROZEN (EXCEPT PACKAGED) MEATS.	70 426		29	530 096
	CIGARETTES.	43 422		71	687 804		CURED, BOILED, SMOKED MEATS.	11 503		28	493 417
	CIGARS.	1 655		60	363 153		SAUSAGE, MEAT LOAVES.	7 631		29	328 348
	OTHER TOBACCO.	2 555		57	323 669		LARD.	5 093		31	446 342
	NOT REPORTED IN DETAIL.	9 387		(NA)	(NA)		OTHER MEAT (INCLUDING GAME).	38 141		12	185 275
5095110	BEER, FERMENTED MALT LIQUORS.	1 167	•1	5	20 813		NOT REPORTED IN DETAIL.			(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	14 026	•9	105	740 321	5048100	FRESH FRUITS, VEGETABLES, BERRIES.	41 947	2.3	52	773 054
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	27 955	1.7	159	916 086		FRESH FRUITS, BERRIES, MELONS.	18 217		31	606 216
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	13 444	•9	98	622 494		FRESH VEGETABLES.	14 384		31	583 552
5099670	FOOD, BEVERAGE BASIC MATERIALS.	2 341	•1	40	158 503		NOT REPORTED IN DETAIL.	9 346		(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	49 777	3.1	59	565 589	5049200	BAKERY PRODUCTS.	25 408	1.4	125	1 244 657
	COMMODITIES, N.E.C.	7 415	•5	(NA)	(NA)		CANNED, BOTTLED FOODS.	385 530	21.5	255	1 603 549
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	3 120	•2	27	200 942	5049300	CANNED FRUITS, FRUIT JUICES.	104 703		216	1 392 344
	EAST NORTH CENTRAL DIVISION						CANNED VEGETABLES, VEGETABLE JUICES.	22 710		209	1 204 355
	ALL ESTABLISHMENTS. (NUMBER) 377						CANNED FISH, SEAFOOD.	121 518		197	1 358 638
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 386 606						CANNED MEATS.	18 840		190	1 358 488
	SALES REPORTED BY COMMODITY LINE.	1 790 864	100.0	284	(X)		CANNED MILK.	13 144		177	1 308 514
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	963	•1	12	99 729	5049410	OTHER CANNED, BOTD. FOODS, INC., BABY FOOD. NOT REPORTED IN DETAIL.	54 594		156	1 117 035
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES.	16 277	•9	93	1 064 526		COFFEE.	71 910	4.0	222	1 522 852
5022230	TOILET SOAPS.	15 506	•9	155	1 285 431		GREEN COFFEE.	2 506		18	74 192
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.	65 852	3.7	195	1 481 000		SOLUBLE COFFEE (EXCEPT SOLUBLE).	19 957		156	1 328 902
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	76 410	4.3	169	1 516 094		ROASTED COFFEE.	45 131		181	1 400 059
5044110	EGGS (FRESH, STORAGE).	2 890	•2	28	378 653	5049420	NOT REPORTED IN DETAIL.	4 256		(NA)	(NA)
5044120	POULTRY, RESALES.	5 967	•3	29	303 423		TEA.	8 787	•5	192	1 397 169
	NOT REPORTED IN DETAIL.	4 507		16	262 207	5049500	FROZEN FOODS.	114 213	6.4	129	1 441 500
5045100	CONFECTIONERY.	60 889	3.4	216	1 474 394		FROZEN FRUITS.	10 135		99	1 141 887
	CANDY, ALL KINDS.	20 119		161	1 303 962		FROZEN JUICES.	19 522		90	1 181 028
	CHewing GUM.	5 637		119	1 226 984		FROZEN VEGETABLES.	15 424		73	1 006 522
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES.	4 075		121	897 265		FROZEN POULTRY (PACKAGED ONLY).	15 811		85	1 111 464
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	7 214		114	1 034 547		FROZEN FISH, SEAFOOD (PACKAGED ONLY).	15 247		76	877 036
	NOT REPORTED IN DETAIL.	23 245		(NA)	(NA)		FROZEN MEATS (PACKAGED ONLY).	15 247		72	1 045 585
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).	3 591	•2	11	85 889		FROZEN PREPARED FOODS, BAKED GOODS.	6 513		61	766 903
							OTHER PACKAGED FROZEN FOODS.	16 213		(NA)	(NA)
						5049610	SOFT DRINKS.	4 527	•3	72	822 742
							BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	1 531	•1	6	83 297
						5049910	SANDWICHES, SNACK ITEMS.	51 343	2.9	26	237 230
							FLOUR, RELATED PRODUCTS.	7 020	4.2	234	1 251 547
						5049930	SUGAR (REFINED).	74 820	19.7	228	1 481 593
							DRIED FRUITS.	352 481	•1	179	1 356 859
						5049950	GROCERIES, EXCEPT AS SPECIFIED.	1 164	•1	267	1 774 874
						5049960	PEANUTS, ROASTED.	34 002	1.9	72	541 521
						5049980	MISCELLANEOUS FOOD PRODUCTS.			49	409 545
						5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	1 812	•1	6	105 885

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GENERAL—LINE GROCERIES (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	EAST NORTH CENTRAL DIVISION (CONT.)						WEST NORTH CENTRAL DIVISION (CONT.)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 217	.1	35	439 906	5044110	EGGS (FRESH, STORAGE)	2 295	.2	23	427 151	.5
5072210	HARDWARE	3 296	.2	11	77 044	5044120	POULTRY	8 764	.6	31	551 797	1.6
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 746	.1	8	293 556		DRESSED POULTRY, RESALES	8 183		29	496 511	1.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 922	.1	80	716 752		NOT REPORTED IN DETAIL	581		(NA)	(NA)	(NA)
5087200	CUSTOMER (JANITORS) SUPPLIES	2 545	.1	7	28 620	5045100	CONFECTIONERY	28 738	2.1	145	1 077 214	2.7
5094110	CIGARETTES, CIGARS, TOBACCO	103 746	5.8	133	1 298 528		CANDY, ALL KINDS	15 574		100	941 873	1.7
	CIGARETTES	79 861		110	1 190 202		CHEWING GUM	2 851		82	890 273	.3
	CIGARS	3 759		99	1 055 496		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 805		64	700 546	.5
	OTHER TOBACCO	3 896		92	1 049 654		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	4 756		87	891 693	.5
	NOT REPORTED IN DETAIL	16 230		(NA)	(NA)		NOT REPORTED IN DETAIL	1 752		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	2 090	.1	12	100 237	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 445	.2	24	301 388	.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	12 896	.7	148	1 188 246	5047100	MEATS, PROVISIONS (EXCEPT PACKAGED) FRESH, FROZEN (EXCEPT PACKAGED) MEATS	190 367	14.0	68	981 471	19.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	33 834	1.9	182	1 395 032		CURED, BOILED, SMOKED MEATS	73 414		28	682 046	10.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES	5 352	.3	10	228 340		SAUSAGE, MEAT LOAVES	17 807		30	584 111	2.7
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) FOOD, BEVERAGE BASIC MATERIALS	16 755	.9	105	1 049 612		LARD	3 833		31	575 319	3.1
5099670	MISCELLANEOUS LINES OF MERCHANDISE	2 309	.1	55	246 829		OTHER MEAT (INCLUDING GAME)	6 796		23	610 420	.6
5099699	COMMODITIES, N.E.C.	7 830	.4	87	740 073		NOT REPORTED IN DETAIL	72 514		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15 611	.9	44	676 877	5048100	FRESH FRUITS, VEGETABLES, BERRIES	83 977	6.2	88	1 024 877	8.2
	WEST NORTH CENTRAL DIVISION						FRESH FRUITS, BERRIES, WELONS	26 012		58	728 475	3.6
	ALL ESTABLISHMENTS (NUMBER) 202						FRESH VEGETABLES	23 340		55	684 043	3.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 97,143						NOT REPORTED IN DETAIL	34 625		(NA)	(NA)	(NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	5 007	.4	63	702 295	5049200	BAKERY PRODUCTS	8 167	.6	83	845 547	1.0
5022230	TOILET SOAPS	13 765	1.0	124	967 389		CANNED, BOTTLED FOODS	284 177	21.0	160	1 145 478	24.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	44 069	3.2	139	922 260	5049300	CANNED FRUITS, FRUIT JUICES	76 674		126	1 000 291	7.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	46 434	3.4	111	1 134 923		CANNED VEGETABLES, VEGETABLE JUICES	91 681		127	998 303	9.2
	BUTTER	2 959		29	607 647		CANNED FISH, SEAFOOD	16 594		119	985 999	1.7
	CHEESE	13 355		94	862 155		CANNED MEATS	17 892		118	975 264	1.8
	ICE CREAM, ICES	5 247		25	664 789		CANNED MILK	12 992		116	981 732	1.3
	MILK, CREAM (FLUID)	10 937		27	608 892		OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD NOT REPORTED IN DETAIL	40 585		109	895 950	4.5
	OTHER DAIRY PRODUCTS	2 252		28	337 984		COFFEE	43 934	3.2	148	1 056 854	4.2
	NOT REPORTED IN DETAIL	11 684		(NA)	(NA)		GREEN COFFEE	378		4	32 079	1.2
							SOLUBLE COFFEE	6 584		94	812 266	.8
							ROASTED COFFEE (EXCEPT SOLUBLE)	32 324		116	902 530	3.6
							NOT REPORTED IN DETAIL	4 648		(NA)	(NA)	(NA)
							TEA	8 269	.6	136	984 995	.8
							FROZEN FOODS	69 426	5.1	108	1 196 418	5.8
							FROZEN FRUITS	6 717		66	839 662	.8
							FROZEN JUICES	10 457		65	846 465	1.0
							FROZEN VEGETABLES	8 428		67	850 682	1.0
							FROZEN POULTRY (PACKAGED ONLY)	2 754		51	729 520	.4
							FROZEN FISH, SEAFOOD (PACKAGED ONLY)	4 371		61	791 063	.6
							FROZEN MEATS (PACKAGED ONLY)	1 769		38	728 464	.2
							FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	5 016		49	743 134	.7
							NOT REPORTED IN DETAIL	5 798		38	656 878	.9
								24 116		(NA)	(NA)	(NA)

Standard Notes: (X) Not applicable. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
GENERAL-LINE GROCERIES (CONT.)													
WEST NORTH CENTRAL DIVISION (CONT.)													
5049610	SOFT DRINKS	2 220	2.2	72	720 049	3.3	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . . .	37 392	3.4	275	851 788	4.4
5049920	FLOUR, RELATED PRODUCTS	35 503	2.6	151	1 001 487	3.5	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	1 342	.1	9	23 309	5.8
5049930	SUGAR (REFINED)	39 825	2.9	131	1 006 988	3.9	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	687	.1	10	28 217	2.4
5049940	DRIED FRUITS	24 983	7.7	179	988 331	9.9	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	18 428	1.7	196	752 225	2.4
5049950	GROCERIES EXCEPT AS SPECIFIED	24 983	17.8	179	988 331	34.7		BUTTER	3 471		42	284 431	1.2
	MARGARINE, BUTTER SUBSTITUTES	31 094		93	893 795	1.6		CHEESE	9 174		179	613 228	1.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS) BREAKFAST CEREALS (FULLY, PARTLY COOKED) . .	13 898		87	882 050	3.5		ICE CREAM, ICES	1 371		7	123 759	4.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS—EXC. PEANUTS)	30 944		96	939 127	4.9		MILK, CREAM (FLUID)	2 595		34	62 664	2.2
	NOT REPORTED IN DETAIL	118 345		(NA)	(NA)	(NA)		OTHER DAIRY PRODUCTS	1 240		(NA)	213 893	1.2
5049960	PEANUTS, ROASTED	1 857	.1	85	783 010	.2	5044110	EGGS (FRESH, STORAGE)	1 157	.1	29	123 386	.9
5049980	MISCELLANEOUS FOOD PRODUCTS	5 921	.4	30	349 885	1.7	5044120	POULTRY	8 467	.8	28	203 204	4.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	1 069	.1	3	5 048	21.2	5045100	CONFECTIONERY	25 382	2.3	291	1 027 767	2.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 096	.2	87	666 054	.3		CANDY, ALL KINDS	15 512		229	782 192	2.0
5094110	CIGARETTES, CIGARS, TOBACCO	81 918	6.0	114	1 090 820	7.5		CREWING GUM	12 848		204	603 314	.5
	CIGARETTES	59 962		94	967 254	6.2		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 773		134	397 961	.4
	CIGARS	2 956		73	859 881	.3		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 084		153	518 081	.4
	OTHER TOBACCO	16 338		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	3 165		(NA)	(NA)	(NA)
5095110	BEER, FERMENTED MALT LIQUORS	1 923	.1	10	131 538	1.5	5047100	MEATS, PROVISIONS	26 457	2.4	196	691 090	3.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	9 080	.7	108	885 073	1.0		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	5 802		36	184 417	3.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	22 201	1.6	119	907 218	2.4		CURED, BOILED, SMOKED MEATS	2 892		64	255 593	1.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	11 598	.9	78	774 713	1.5		SAUSAGE, MEAT LOAVES	1 172		43	157 044	.7
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 801	.1	41	416 473	.4		LARD	3 064		151	520 948	.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	16 305	1.2	45	475 041	3.4		OTHER MEAT (INCLUDING GAME)	4 344		21	106 530	4.1
	COMMODITIES, N.E.C.	4 825	.4	(NA)	(NA)	(NA)	5048100	FRESH FRUITS, VEGETABLES, BERRIES	22 078	2.0	59	378 654	5.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	28 021	2.1	40	846 525	3.3		FRESH FRUITS, BERRIES, MELONS	7 057		38	216 274	3.3
								FRESH VEGETABLES	7 033		39	205 848	3.4
								NOT REPORTED IN DETAIL	7 958		(NA)	(NA)	(NA)
SOUTH ATLANTIC DIVISION													
	ALL ESTABLISHMENTS (NUMBER) 423						5049200	BAKERY PRODUCTS	4 858	.4	170	587 463	.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 162,704						5049300	CANNED, BOTTLED FOODS	325 518	29.7	317	1 031 901	31.5
	SALES REPORTED BY COMMODITY LINE	1 094 665	100.0	329	(X)	(X)		CANNED FRUITS, FRUIT JUICES	73 379		292	911 010	8.1
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 682	.2	42	129 033	1.3		CANNED VEGETABLES, VEGETABLE JUICES	102 548		288	902 853	1.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	12 359	1.1	184	658 397	1.9		CANNED FISH, SEAFOOD	21 506		277	851 867	2.5
5022230	TOILET SOAPS	9 300	.8	244	796 004	1.2		CANNED MEATS	26 631		287	859 375	3.1
								CANNED MILK	27 853		273	935 951	3.3
								OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	24 451		223	763 326	3.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	679	.1	5	61 187	1.1	5049410	COFFEE	47 152	4.3	293	998 025	4.7
								GREEN COFFEE	1 023		19	32 093	3.2
								SOLUBLE COFFEE	14 846		230	742 767	2.0
								ROASTED COFFEE (EXCEPT SOLUBLE)	25 482		248	835 884	3.0
								NOT REPORTED IN DETAIL	5 801		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
GENERAL—LINE GROCERIES (CONT.)														
SOUTH ATLANTIC DIVISION (CONT.)														
5049420	TEA	8 637	.8	283	885 803	1.0	5013120	ALL ESTABLISHMENTS. (NUMBER) 252						
5049500	FROZEN FOODS.	45 621	4.2	83	475 111	9.6		SALES NOT REPORTED BY COMMODITY						
	FROZEN FRUITS	3 694		52	315 172	1.2		LINE (\$1,000) 130+217						
	FROZEN JUICES	4 396		57	301 886	1.5		SALES REPORTED BY COMMODITY LINE.	755 732	100.0	207	(X)	(X)	
	FROZEN VEGETABLES	2 640		60	303 868	2.5								
	FROZEN POULTRY (PACKAGED ONLY).	2 272		43	256 473	2.9								
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	4 493		58	300 772	1.5		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES	1 611	.2	6	55 727	2.9	
	FROZEN MEATS (PACKAGED ONLY).	3 358		50	268 497	1.3		(EXC. TIRES AND TUBES).						
	FROZEN PREPARED FOODS, BAKED GOODS.	4 539		48	264 252	1.7								
	OTHER PACKAGED FROZEN FOODS	5 521		31	163 393	1.3								
	NOT REPORTED IN DETAIL.	14 708		(NA)	(NA)	(NA)								
5049610	SOFT DRINKS.	1 765	.2	74	295 038	.6		5014100	TIRES AND TUBES, NEW.	467	.1	4	53 755	.9
5049920	FLOUR, RELATED PRODUCTS	37 242	3.4	292	890 263	4.2		5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGS	611	.1	17	41 784	1.5
5049930	SUGAR (REFINED)	51 065	4.7	291	932 370	5.5	5022220	CHEMICALS, BIOLOGICALS.						
5049940	DRIED FRUITS.	4 465	.4	228	783 702	5.5	5022230	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	18 901	2.5	134	499 388	3.8	
5049950	GROCERIES, EXCEPT AS SPECIFIED.	182 868	16.7	323	1 061 460	17.2	5029140	TOILET SOAPS.	6 259	.8	165	616 717	1.0	
5049960	PEANUTS, ROASTED.	182 879	.1	148	175 955	1.8	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	34 765	4.6	176	627 452	5.5	
5049980	MISCELLANEOUS FOOD PRODUCTS	1 870	.2	43	106 582	1.8	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	9 866	1.3	130	522 756	1.9	
5059910	PEANUTS, UNROASTED.	557	.1	50	234 092	.2		BUTTER.	815		13	129 815	1.6	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	800	.1	65	277 431	.3		CHEESE.	4 329		117	428 042	1.2	
5072210	HARDWARE.	4 495	.4	47	111 400	4.0		ICE CREAM, ICES	829		8	143 506	.8	
5086220	SCHOOL EQUIPMENT, SUPPLIES.	3 667	.3	216	755 313	.5		MILK, CREAM (FLUID).	561		6	95 883	.6	
5094110	CIGARETTES, CIGARS, TOBACCO	135 097	12.3	230	874 383	15.5		OTHER DAIRY PRODUCTS.	2 046		25	212 214	1.0	
	CIGARETTES.	98 421		212	745 456	13.2		NOT REPORTED IN DETAIL.	876		(NA)	(NA)	(NA)	
	CIGARS.	4 677		180	588 700	1.8	5044110	EGGS (FRESH, STORAGE)	1 016	.1	19	203 474	.5	
	OTHER TOBACCO	9 652		190	654 724	1.5	5044120	POULTRY	3 798	.5	13	166 373	2.3	
	NOT REPORTED IN DETAIL.	22 347		(NA)	(NA)	(NA)		DRESSED POULTRY, RESALES	2 369		9	139 220	1.7	
5095110	BEER, FERMENTED MALT LIQUORS.	798	.1	6	42 197	1.9		NOT REPORTED IN DETAIL.	1 429		(NA)	(NA)	(NA)	
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	9 266	.8	221	738 367	1.3	5045100	CONFECTIONERY.	13 578	1.8	179	622 083	2.2	
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	18 557	1.7	245	807 167	2.3		CANDY, ALL KINDS.	7 487		150	549 338	1.4	
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	768	.1	25	59 192	1.3		CHEWING GUM.	2 773		142	545 930	.5	
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	16 693	1.5	198	644 521	2.6		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 016		51	194 469	.5	
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	715	.1	11	74 872	1.0		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	1 864		79	421 020	.4	
5099670	FOOD, BEVERAGE BASIC MATERIALS.	2 290	.2	91	324 807	.7		NOT REPORTED IN DETAIL.	438		(NA)	(NA)	(NA)	
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	14 588	1.3	98	479 193	3.0	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	558	.1	9	119 755	.5	
	COMMODITIES, N.E.C.	8 058	.7	(NA)	(NA)	(NA)	5047100	MEATS, PROVISIONS	46 791	6.2	147	560 449	8.3	
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	728	.1	24	178 117	.4		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	26 886		26	259 758	10.4	
								CURED, BOILED, SMOKED MEATS	4 868		60	263 824	1.9	
								SAUSAGE, MEAT LOAVES.	1 914		45	225 906	.8	
								LARD.	4 103		116	433 923	.9	
								OTHER MEAT (INCLUDING GAME)	7 434		15	103 716	1.3	
								NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)	
							5048100	FRESH FRUITS, VEGETABLES, BERRIES	17 376	2.3	80	421 457	4.1	
								FRESH FRUITS, BERRIES, MELONS	5 634		55	311 953	1.8	
								FRESH VEGETABLES.	7 959		58	321 410	2.5	
								NOT REPORTED IN DETAIL.	3 783		(NA)	(NA)	(NA)	

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
GENERAL-LINE GROCERIES (CONT.)													
EAST SOUTH CENTRAL DIVISION (CONT.)													
5049200	BAKERY PRODUCTS	4 495	.6	124	451 820	1.0	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	13 440	1.8	634 358	2.1	
5049300	CANNED, BOTTLED FOODS	178 826	23.7	192	662 210	27.0	5098299	OTHER BUILDING MATERIALS	934	.1	31 344	3.0	
	CANNED FRUITS, FRUIT JUICES	33 352		176	606 209	10.1							
	CANNED VEGETABLES, VEGETABLE JUICES	61 380		173	600 640	1.8	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	434	.1	43 048	1.0	
	CANNED FISH, SEAFOOD	10 941		174	603 337	2.4	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 660	1.8	539 630	2.5	
	CANNED MEATS	14 371		167	598 496	2.2	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	698	.1	50 643	1.4	
	CANNED MILK	13 050		137	557 954	3.2							
	OTHER CANNED, BOTTLED, FOODS, INC., BABY FOOD	17 769		(NA)	(NA)	(NA)	5095670	FOOD, BEVERAGE BASIC MATERIALS	554	.1	163 500	.3	
	NOT REPORTED IN DETAIL	27 963					5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 128	1.1	205 797	3.9	
5049410	COFFEE	26 936	3.6	184	635 363	4.2		COMMODITIES, N.E.C.	3 597	.5	(NA)	(NA)	
	GREEN COFFEE	1 001		12	91 686	1.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 012	.3	202 766	1.0	
	SOLUBLE COFFEE	7 745		138	469 702	1.6							
	ROASTED COFFEE (EXCEPT SOLUBLE)	16 677		164	573 160	2.9							
	NOT REPORTED IN DETAIL	1 513		(NA)	(NA)	(NA)							
5049420	TEA	4 808	.6	177	619 594	.8							
5049500	FROZEN FOODS	29 343	3.9	79	496 969	5.9							
	FROZEN FRUITS	1 609		51	352 404	.5							
	FROZEN JUICES	3 158		56	363 027	.9		ALL ESTABLISHMENTS(NUMBER) 300					
	FROZEN VEGETABLES	5 877		59	365 608	1.6		SALES NOT REPORTED BY COMMODITY					
	FROZEN POULTRY (PACKAGED ONLY)	1 381		49	308 042	.4		LINE(\$1,000)					
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 639		58	308 625	.9		SALES REPORTED BY COMMODITY LINE	1 173 130	100.0	(X)	(X)	
	FROZEN MEATS (PACKAGED ONLY)	2 101		45	219 871	1.0							
	FROZEN PREPARED FOODS, BAKED GOODS	2 633		46	302 894	.9	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	767	.1	56 778	1.4	
	OTHER PACKAGED FROZEN FOODS	1 594		26	290 034	.5							
	NOT REPORTED IN DETAIL	8 351		(NA)	(NA)	(NA)							
5049610	SOFT DRINKS	705	.1	64	223 174	.3	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	912	.1	73 843	1.2	
5049920	FLOUR, RELATED PRODUCTS	26 238	3.5	182	628 983	4.2	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	22 428	1.9	847 992	2.6	
5049930	SUGAR (REFINED)	34 264	4.5	184	629 744	5.4	5022230	TOILET SOAPS	12 293	1.0	1 067 765	1.2	
5049940	DRIED FRUITS	2 511	.3	158	576 677	.4							
5049950	GROCERIES, EXCEPT AS SPECIFIED	140 874	18.6	201	724 787	19.4	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	734	.1	41 940	1.8	
5049960	PEANUTS, ROASTED	705	.1	24	127 042	.6	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	56 002	4.8	1 088 398	5.1	
5049980	MISCELLANEOUS FOOD PRODUCTS	16 561	2.2	39	110 794	14.9							
5059910	PEANUTS, UNROASTED	629	.1	32	140 668	.4	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	31 057	2.6	875 023	3.5	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 430	.2	42	188 945	.8		BUTTER	1 088	.1	337 650	.3	
								CHEESE	12 853	103	733 474	1.8	
								ICE CREAM, ICES	1 951	.1	350 152	.6	
								MILK, CREAM (FLUID)	5 975	15	342 106	1.7	
								OTHER DAIRY PRODUCTS	8 059	34	377 338	2.1	
								NOT REPORTED IN DETAIL	1 131	(NA)	(NA)	(NA)	
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	443	.1	15	33 625	1.3	5044110	EGGS (FRESH, STORAGE)	4 121	.4	294 632	1.4	
5094110	CIGARETTES, CIGARS, TOBACCO	77 716	10.3	164	625 872	12.4	5044120	POULTRY	5 308	.5	310 776	1.7	
	CIGARETTES	61 873		144	573 681	10.8		DRESSED POULTRY, RESALES	5 233	.5	291 042	1.8	
	CIGARS	3 046		133	492 624	.6		NOT REPORTED IN DETAIL	75	(NA)	(NA)	(NA)	
	OTHER TOBACCO	6 672		125	516 179	1.3							
	NOT REPORTED IN DETAIL	6 125		(NA)	(NA)	(NA)							
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	6 167	.8	148	517 232	1.2							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	GENERAL—LINE GROCERIES (CONT.)										
	WEST SOUTH CENTRAL DIVISION (CONT.)										
5045100	CONFECTIONERY	23 923	2.0	192	2.2	5049920	FLOUR, RELATED PRODUCTS	42 544	3.6	212	1 060 005
	CANDY, ALL KINDS	11 606		157	1.4	5049930	SUGAR (REFINED)	52 599	4.5	214	1 103 854
	CHEWING GUM	2 687		149	1.3	5049940	DRIED FRUITS	6 907	6.6	199	1 080 707
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 426		89	3.3	5049950	GROCERIES, EXCEPT AS SPECIFIED	127 808	10.9	226	1 157 142
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	3 419		100	5.5		MARGARINE, BUTTER SUBSTITUTES	12 404		127	852 726
	NOT REPORTED IN DETAIL	4 785		(NA)	(NA)		COOKING OILS (INC. VEGETABLE SHORTENINGS) BREAKFAST CEREALS (FULLY, PARTLY COOKED) OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	21 151 19 548 38 665		166 157	829 465 813 264
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 145	1.1	8	1.0		PEANUTS, ROASTED	36 040		166	856 430
	MEATS, PROVISIONS	49 550	4.2	124	5.9	5049960	MISCELLANEOUS FOOD PRODUCTS	1 395	1.1	58	491 643
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	31 096		17	9.6	5049980	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	13 498	1.2	30	121 710
	CURED, BOILED, SMOKED MEATS	4 678		36	1.4	5062310	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 051	1.1	13	92 938
	SAUSAGE, MEAT LOAVES	3 022		103	5.5		HAIRWARE	5 208	4.4	40	172 230
	LARD	1 211		10	1.8	5064130	SCHOOL EQUIPMENT, SUPPLIES	7 866	7.7	167	915 463
	OTHER MEAT (INCLUDING GAME)	5 247		(NA)	(NA)		CIGARETTES, CIGARS, TOBACCO	117 995	10.1	181	1 061 314
	NOT REPORTED IN DETAIL						CIGARETTES	90 185		154	890 617
5048100	FRESH FRUITS, VEGETABLES, BERRIES	30 873	2.6	61	6.1		CIGARS	4 336		136	781 480
	FRESH FRUITS, BERRIES, WELONS	11 551		34	3.1	5072210	OTHER TOBACCO	10 348		146	880 620
	FRESH VEGETABLES	13 050		46	3.2	5086220	NOT REPORTED IN DETAIL	13 126		(NA)	(NA)
	NOT REPORTED IN DETAIL	6 272		(NA)	(NA)		INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	18 186	1.6	170	1 004 403
5049200	BAKERY PRODUCTS	8 191	7.7	118	1.1	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	23 688	2.0	195	1 053 171
	CANNED, BOTTLED FOODS	332 745	28.4	219	29.3	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 510	4.4	16	153 041
	CANNED FRUITS, FRUIT JUICES	56 694		182	6.8		ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 175	1.1	13	53 520
	CANNED VEGETABLES, VEGETABLE JUICES	89 609		184	10.5	5098231	SPORTING, ATHLETIC GOODS, BICYCLES	2 102	1.2	25	96 310
	CANNED FISH, SEAFOOD	15 196		178	1.8		FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	18 820	1.6	163	921 802
	CANNED MEATS	24 083		180	2.9	5099312	FERTILIZER, FERTILIZER MATERIALS	593	1.1	29	67 325
	CANNED MILK	21 108		181	2.5	5099321	PETROLEUM PRODUCTS	844	1.1	7	37 146
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD NOT REPORTED IN DETAIL	26 520 99 535		164 (NA)	3.3 (NA)	5099611	FOOD, BEVERAGE BASIC MATERIALS	1 164	1.1	44	269 989
5049410	COFFEE	60 426	5.2	205	5.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 854	1.1	83	468 034
	GREEN COFFEE	46		6	1.4		COMMODITIES, N.E.C.	6 608	1.1	(NA)	(NA)
	SOLUBLE COFFEE	13 269		141	1.6	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 175	1.1	24	504 203
	ROASTED COFFEE (EXCEPT SOLUBLE)	30 519		181	3.5						
	NOT REPORTED IN DETAIL	16 592		(NA)	(NA)						
5049420	TEA	13 145	1.1	204	1.2						
5049500	FROZEN FOODS	42 782	3.6	59	5.6	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	2 102	1.2	25	96 310
	FROZEN FRUITS	3 154		34	1.9	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	18 820	1.6	163	921 802
	FROZEN JUICES	5 164		41	5.6	5099312	FERTILIZER, FERTILIZER MATERIALS	593	1.1	29	67 325
	FROZEN VEGETABLES	7 653		41	1.4	5099321	PETROLEUM PRODUCTS	844	1.1	7	37 146
	FROZEN POULTRY (PACKAGED ONLY)	3 328		35	5.3	5099611	FOOD, BEVERAGE BASIC MATERIALS	1 164	1.1	44	269 989
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 334		41	1.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	12 854	1.1	83	468 034
	FROZEN MEATS (PACKAGED ONLY)	1 019		33	5.1		COMMODITIES, N.E.C.	6 608	1.1	(NA)	(NA)
	FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	2 811		37	4.8		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 175	1.1	24	504 203
	NOT REPORTED IN DETAIL	14 206		32	5.5						
5049610	SOFT DRINKS	3 398	3.3	115	5.5						
5049910	SANDWICHES	1 021	1.1	36	4.4						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	GENERAL—LINE GROCERIES (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)
	MOUNTAIN DIVISION (CONT.)										
	ALL ESTABLISHMENTS. (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)										
	SALES REPORTED BY COMMODITY LINE.	477 312	100.0	70	(X)			30 781	6.4	45	399 467
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES.	10 693	2.2	36	3.4			2 839		32	347 036
5022230	TOILET SOAPS.	3 758	.8	52	.9			3 196 991		32	319 691
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.	20 383	4.3	57	4.7			354 014		32	354 014
5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER.	7 718	1.6	44	2.1			3 000		31	350 145
	CHEESE.	988		6				2 821		31	315 016
	ICE CREAM, ICES.	3 875		36				3 938		25	325 905
	MILK, CREAM (FLUID).	754		4				2 804		(NA)	(NA)
	OTHER DAIRY PRODUCTS.	876		5				3 905		38	298 877
	NOT REPORTED IN DETAIL.	1 198		12				16 572		60	437 114
5044120	POULTRY.	4 532	.9	8	2.3			16 573		60	432 412
	DRESSED POULTRY, RESALES.	4 532		8	2.3			2 906		51	429 677
5045100	CONFECTIONERY.	13 239	2.8	62	3.1			77 277	16.2	43	367 420
	CANDY, ALL KINDS.	8 161		47				13 261		51	385 747
	CHOCOLATE.	1 819		44				8 486		48	382 368
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES.	1 129		35				20 411		51	389 620
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	1 875		46				27 924		(NA)	(NA)
	NOT REPORTED IN DETAIL.	255		(NA)				262		18	198 620
5047100	MEATS, PROVISIONS.	17 955	3.8	23	8.6			3 945	.8	23	147 009
5048100	FRESH FRUITS, VEGETABLES, BERRIES.	13 727	2.9	13	8.8			353	.1	7	163 091
	FRESH FRUITS, BERRIES, MELONS.	5 768		9				666	.1	4	15 622
	FRESH VEGETABLES.	6 071		9				2 241	.5	23	281 149
	NOT REPORTED IN DETAIL.	1 888		(NA)				2 126	.4	5	120 958
5049200	BAKERY PRODUCTS.	4 817	1.0	40	1.2			2 030		3	119 041
5049300	CANNED, BOTTLED FOODS.	104 984	22.0	65	23.1			96		(NA)	(NA)
	CANNED FRUITS, FRUIT JUICES.	24 524		57				49 117	10.3	48	407 211
	CANNED VEGETABLES, VEGETABLE JUICES.	26 863		56				44 429		43	388 266
	CANNED FISH, SEAFOOD.	9 347		55				1 211		33	219 973
	CANNED MEATS.	9 566		50				2 053		36	373 770
	CANNED MILK.	7 935		53				1 424		(NA)	(NA)
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD. NOT REPORTED IN DETAIL.	17 352		47				1 395	.3	11	122 224
5049410	COFFEE.	20 107	4.2	59	4.6			5 990	1.3	51	401 421
	SOLUBLE COFFEE.	3 715		41				11 126	2.3	52	414 559
	ROASTED COFFEE (EXCEPT SOLUBLE).	14 564		49				2 656	.6	5	151 442
	NOT REPORTED IN DETAIL.	1 828		(NA)				418	.1	3	34 912
5049420	TEA.	3 170	.7	53	.8						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GENERAL-LINE GROCERIES (CONT.)												
	MOUNTAIN DIVISION (CONT.)												
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 386	1.1	37	305 128	1.8	5049200	BAKERY PRODUCTS	13 092	9.7	101	990 281	1.3
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 224	3.3	26	159 741	8.8	5049300	CANNED, BOTTLED FOODS	296 293	19.7	235	1 352 417	21.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 209	1.7	20	265 857	3.1		CANNED FRUITS, FRUIT JUICES	73 434		211	1 242 524	5.9
		6 703	1.4	(NA)	(NA)	(NA)		CANNED VEGETABLES, VEGETABLE JUICES	78 275		208	1 230 713	6.4
5099900	COMMODITIES, N.E.C.							CANNED FISH, SEAFOOD	23 655		200	1 212 404	2.0
	LABOR, SERVICE, AND RENTAL RECEIPTS	1 306	3.3	3	26 722	4.9		CANNED MEATS	24 827		187	1 195 478	2.1
	FROM CUSTOMERS							CANNED MILK	20 598		183	1 172 769	1.8
	PACIFIC DIVISION							OTHER CANNED, BOTO, FOODS, INC, BABY FOOD	56 864		177	1 151 660	4.9
								NOT REPORTED IN DETAIL	18 640		(NA)	(NA)	(NA)
5022220	ALL ESTABLISHMENTS, (NUMBER) 331						5049410	COFFEE	65 389	4.4	212	1 303 804	5.0
5022230	SALES NOT REPORTED BY COMMODITY	23 083	1.5	145	1 032 528	2.2		GREEN COFFEE	2 729		9	82 684	3.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	13 074	4.9	177	1 250 054	1.0		SOLUBLE COFFEE, (EXCEPT SOLUBLE)	11 576		87	996 771	1.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	56 772	3.8	202	1 288 314	4.4		ROASTED COFFEE (EXCEPT SOLUBLE)	45 617		180	1 162 042	3.9
	BUTTER	31 487	2.1	124	981 554	3.2		NOT REPORTED IN DETAIL	5 467		(NA)	(NA)	(NA)
	CHEESE	2 897	1.1	28	262 420	1.1	5049420	TEA	6 919	5.5	124	1 135 624	6.6
	ICE CREAM, ICES	3 529	1.0	102	913 168	1.7		FROZEN FOODS	92 983	6.2	127	1 056 203	8.8
	MILK, CREAM (FLUID)	6 780	1.5	11	369 914	1.0		FROZEN FRUITS	2 691		78	830 958	1.6
	OTHER DAIRY PRODUCTS	1 000	0.2	15	165 478	4.1		FROZEN JUICES	13 029		76	830 697	2.1
	NOT REPORTED IN DETAIL	2 041	0.2	17	71 832	1.4		FROZEN VEGETABLES	17 426		74	827 890	2.1
5044110	EGGS (FRESH, STORAGE)	3 405	2.2	14	171 882	2.0		FROZEN POULTRY (PACKAGED ONLY)	4 604		69	705 174	7.7
5044120	POULTRY	3 662	2.2	10	176 716	2.1		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 751		60	728 627	8.8
	DRESSED POULTRY, RESALES	2 393	1.7	8	140 939	1.7		FROZEN MEATS (PACKAGED ONLY)	4 749		68	780 678	6.6
	NOT REPORTED IN DETAIL	1 269	0.9	(NA)	(NA)	(NA)		FROZEN PREPARED FOODS, BAKED GOODS	15 059		75	817 943	1.8
5045100	CONFECTIONERY	45 898	3.1	225	1 319 348	3.5		OTHER PACKAGED FROZEN FOODS	3 819		48	605 591	6.6
	CANDY, ALL KINDS	25 209	1.8	181	1 195 826	2.1		NOT REPORTED IN DETAIL	25 885		(NA)	(NA)	(NA)
	CHewing GUM	6 917	0.5	163	1 130 426	6.6	5049610	SOFT DRINKS	8 490	6.6	145	968 399	9.9
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	5 820	0.4	164	964 568	6.6		SANDWICHES, SNACK ITEMS	6 535	6.4	50	525 415	1.2
	POTATO CHIPS, SALTED NUTS, OTHER							FLOUR, RELATED PRODUCTS	36 570	2.4	169	1 268 343	2.9
	CONFECTIONS, (NUMBER) 2 088							SUGAR (REFINED)	46 395	3.1	210	1 291 207	3.6
	NOT REPORTED IN DETAIL							DRIED FRUITS	10 863	7.7	109	1 094 665	1.0
5047100	MEATS, PROVISIONS	57 601	3.8	69	800 768	7.2		GROCERIES, EXCEPT AS SPECIFIED	175 752	11.7	234	1 361 812	12.9
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	29 392	2.0	20	292 477	10.0		MARGARINE, BUTTER SUBSTITUTES	15 593		111	965 682	1.6
	CURED, BOILED, SMOKED MEATS	14 625	2.4	36	610 252	2.4		COOKING OILS (INC. VEGETABLE SHORTENINGS)	16 325		135	1 148 721	1.4
	SAUSAGE, MEAT LOAVES	5 030	1.5	26	329 485	1.5		BREAKFAST CEREALS (FULLY, PARTLY COOKED)	28 613		121	1 114 543	2.6
	LARD	503	0.2	25	416 352	2.4		OTHER GROCERIES (JAM, PICKLES, SAUCES,	80 096		182	1 195 877	6.7
	OTHER MEAT (INCLUDING GAME)	4 852	1.4	8	200 310	2.4		MAYONNAISE, NUTS--EXC. PEANUTS)	35 125		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	3 199	0.9	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	774	7.0	25	545 372	1.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	30 925	2.1	34	270 191	11.4	5049960	PEANUTS, ROASTED	104 388	7.0	89	823 194	12.7
	FRESH FRUITS, BERRIES, MELONS	16 854	0.5	32	265 717	6.3	5049980	MISCELLANEOUS FOOD PRODUCTS	4 611	3.3	105	464 990	1.0
	FRESH VEGETABLES	14 061	0.4	30	265 092	5.3	5086220	SCHOOL EQUIPMENT, SUPPLIES	189 284	12.6	179	1 251 968	15.1
	NOT REPORTED IN DETAIL	10	0.0	(NA)	(NA)	(NA)	5094110	CIGARETTES, CIGARS, TOBACCO	173 875	12.6	166	1 212 564	14.3
								CIGARETTES	7 122		155	1 065 340	7.7
								CIGARS	4 959		148	1 072 528	5.5
								OTHER TOBACCO	3 358		(NA)	(NA)	(NA)
								NOT REPORTED IN DETAIL	2 360	2.2	18	136 862	1.7

Standard Notes: (NA) Not available. (X) Not applicable.

(NA) Not available.

— Represents zero. (D) Withheld to avoid disclosure.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	GENERAL-LINE GROCERIES (CONT.)										
	PACIFIC DIVISION (CONT.)										
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	20 879	1.4	190	1 214 549	5049950	GROCERIES, EXCEPT AS SPECIFIED	1 165	1.5	13	15 489
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUP-S, FACIAL TISSUES, ETC.)	42 826	2.9	189	1 188 799		MARGARINE, BUTTER SUBSTITUTES	776		9	14 546
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 898	.1	6	393 860		COOKING OILS (INC. VEGETABLE SHORTENINGS)	223		3	5 040
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 369	.1	17	92 948		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	161		7	10 601
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	29 215	1.9	146	947 540		NOT REPORTED IN DETAIL	5		(NA)	(NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS	3 920	.3	91	884 313		MISCELLANEOUS FOOD PRODUCTS	221	.3	4	4 903
5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 587	.9	55	743 604		COMMODITIES, N.E.C.	411	.5	(NA)	(NA)
	COMMODITIES, N.E.C.	17 778	1.2	(NA)	(NA)	5049980	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	148	.2	3	904
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	42 980	2.9	13	414 237		MIDDLE ATLANTIC DIVISION				
	DAIRY PRODUCTS (SIC 5043)						ALL ESTABLISHMENTS	739			
	NEW ENGLAND DIVISION						SALES NOT REPORTED BY COMMODITY LINE	79+217			
	ALL ESTABLISHMENTS						SALES REPORTED BY COMMODITY LINE				
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	75 622	100.0	77	(X)	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	646 467	100.0	523	(X)
	BUTTER	64 888	85.8	77	75 622		BUTTER	550 325	85.1	523	646 467
	CHEESE	3 507		16	18 335		CHEESE	113 137		123	295 376
	ICE CREAM, ICES	8 857		26	17 635		ICE CREAM, ICES	97 250		206	334 044
	MILK, CREAM (FLUID)	8 028		22	10 257		MILK, CREAM (FLUID)	18 971		88	38 116
	OTHER DAIRY PRODUCTS	12 319		25	19 106		OTHER DAIRY PRODUCTS	188 364		178	212 723
	NOT REPORTED IN DETAIL	29 424		17	25 031		NOT REPORTED IN DETAIL	48 625		108	225 408
5044110	EGGS (FRESH, STORAGE)	2 243	3.0	18	19 720		EGGS (FRESH, STORAGE)	83 978		(NA)	(NA)
5045100	CONFECTIONERY	450	.6	6	10 051		CONFECTIONERY	18 700	2.9	89	103 726
	CANDY, ALL KINDS	368		3	9 201		CANDY, ALL KINDS	2 039	.3	12	17 546
	NOT REPORTED IN DETAIL	82		(NA)	(NA)		NOT REPORTED IN DETAIL	1 491		6	9 662
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	99	.1	3	4 612		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	814	.1	10	6 461
5047100	MEATS, PROVISIONS	641	.8	8	10 599		MEATS, PROVISIONS	19 783	3.1	50	111 079
5049200	BAKERY PRODUCTS	442	.6	5	16 900		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	16 708		19	92 446
5049300	CANNED, BOTTLED FOODS	4 536	6.0	10	19 081		CURED, BOILED, SMOKED MEATS	1 214		25	14 907
5049500	FROZEN FOODS	378	.5	4	7 777		SAUSAGE, MEAT LOAVES	239		10	5 955
							LARD	1 155		5	72 071
							NOT REPORTED IN DETAIL	497		(NA)	(NA)
							FRESH FRUITS, VEGETABLES, BERRIES	587	.1	4	72 876
							BAKERY PRODUCTS	787	.1	14	6 511

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
5049300	MIDDLE ATLANTIC DIVISION (CONT.)						EAST NORTH CENTRAL DIVISION (CONT.)					
	CANNED, BOTTLED FOODS	5 564	•9	51	112 472	4.9	CONFECTIONERY	1 043	•2	21	16 040	6.5
	CANNED FRUITS, FRUIT JUICES	1 042		17	15 076	6.8	MEATS, PROVISIONS	688	•2	11	8 237	8.4
	CANNED VEGETABLES, VEGETABLE JUICES	919		12	7 251	13.0	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	329		3	3 767	8.7
	CANNED FISH, SEAFOOD	159		7	1 912	8.3	CURED, BOILED, SMOKED MEATS	28		1	3 184	1.2
	CANNED MEATS	2 383		16	74 831	34.2	SAUAGES, MEAT LOAVES	251		8	6 080	•2
	CANNED MILK	501		4	14 465	34.5	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	412		5	1 961	21.0						
	NOT REPORTED IN DETAIL	148		(NA)	(NA)	(NA)						
							FRESH FRUITS, VEGETABLES, BERRIES	571	•1	3	12 398	4.6
5049500	DAIRY PRODUCTS (CONT.)	24 744	3.8	37	126 234	19.6	BAKERY PRODUCTS	457	•1	9	10 079	4.5
		688		5	10 227	6.7	CANNED, BOTTLED FOODS	1 750	•3	15	18 711	7.2
		419		11	9 578	4.4	CANNED FRUITS, FRUIT JUICES	369		7	5 309	5.3
		810		10	12 443	6.5	CANNED VEGETABLES, VEGETABLE JUICES	7		4	4 262	2.3
		19 902		9	83 514	23.8	CANNED FISH, SEAFOOD	124		5	2 623	4.7
		259		7	12 914	24.0	CANNED MEATS	585		4	12 415	4.7
		42		5	25 283	4.2	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	4		(NA)	(NA)	(NA)
		409		3	4 732	8.6	NOT REPORTED IN DETAIL					
		1 745		11	14 090	12.4						
		470		(NA)	(NA)	(NA)						
5049920 5049950	FLOUR, RELATED PRODUCTS	443	•1	7	10 991	4.0	FROZEN FOODS	262	•1	11	7 844	3.2
		15 141	2.3	82	219 942	6.9	SUGAR (REFINED)	929	•2	3	13 135	7.1
		7 192		20	100 522	7.2	GROCERIES, EXCEPT AS SPECIFIED	3 722	•8	28	21 414	13.5
		3 757		21	93 533	4.0	MARGARINE, BUTTER SUBSTITUTES	1 852		11	15 934	11.6
		2 198		26	23 178	9.5	COOKING OILS (INC. VEGETABLE SHORTENINGS)	218		4	2 754	7.9
		1 994		(NA)	(NA)	(NA)	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 456		15	14 891	9.8
				(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL	192		(NA)	(NA)	(NA)
		2 108	•3	13	80 367	2.6	MISCELLANEOUS FOOD PRODUCTS	652	•1	6	3 102	21.0
		4 457	•7	(NA)	(NA)	(NA)	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	271	•1	3	3 627	7.5
		261	(Z)	11	32 589	•8	MISCELLANEOUS LINES OF MERCHANDISE	1 936	•4	14	40 837	4.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						COMMODITIES, N.E.C.	2 278	•5	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 075	•7	19	99 372	3.1
							WEST NORTH CENTRAL DIVISION					
		439 654	100.0	412	(X)	(X)	ALL ESTABLISHMENTS (NUMBER)					(X)
		411 309	93.6	412	439 654	93.6	SALES NOT REPORTED BY COMMODITY					
		104 530		159	177 012	59.1	SALES REPORTED BY COMMODITY LINE (\$1,000)	254 825	100.0	184	(X)	(X)
		123 054		162	182 485	67.4						
		8 772		100	36 014	24.4						
		114 663		215	135 212	84.8						
		26 311		120	103 449	25.4						
5044110 5044120	DAIRY PRODUCTS, ICE CREAM, ICES	33 979		(NA)	(NA)	(NA)	DAIRY PRODUCTS, ICE CREAM, ICES	248 303	97.4	184	254 825	97.4
		4 011	•9	39	118 282	3.4	BUTTER	40 659		71	98 825	40.5
		7 110	1.6	5	80 368	8.8	CHEESE	8 741		51	37 629	12.7
		6 939		3	78 380	8.9	ICE CREAM, ICES	31 785		46	51 329	27.3
		171		(NA)	(NA)	(NA)	MILK CREAM (FLUID)	32 025		98	54 185	59.1
							OTHER DAIRY PRODUCTS	47 902		58	101 690	47.3
							NOT REPORTED IN DETAIL	114 761		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
DAIRY PRODUCTS (CONT.)													
WEST NORTH CENTRAL DIVISION													
5044110	EGGS (FRESH, STORAGE)	672	3	11	5 743	11.7	165	ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE	50 598	100.0	97	(X)	(X)
5045100	CONFECTIONERY	173	1	9	6 647	2.6	12,802	SALES REPORTED BY COMMODITY LINE	49 018	96.9	97	50 598	96.9
	CANDY, ALL KINDS	35		4	1 214	2.9			474		28	19 226	2.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	79		3	5 169	1.5			359		21	18 879	1.9
	NOT REPORTED IN DETAIL	59		(NA)	(NA)	(NA)			3 236		27	23 953	13.5
5049300	CANNED, BOTTLED FOODS	421	2	5	2 372	17.7			39 536		76	43 557	90.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	438	2	11	3 485	12.6			1 791		33	15 622	11.5
	MARGARINE, BUTTER SUBSTITUTES	203		8	2 514	8.1			3 822		(NA)	(NA)	(NA)
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	182		6	1 744	10.4			178	4	10	18 229	1.0
	NOT REPORTED IN DETAIL	53		(NA)	(NA)	(NA)			97	2	5	7 842	1.2
5049980	MISCELLANEOUS FOOD PRODUCTS	232	1	3	1 111	20.9			170	3	3	946	18.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 337	5	4	13 720	9.7			515	1.0	6	6 634	7.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	577	2	7	13 512	4.3			153	3	6	13 190	1.2
	COMMODITIES, N.E.C.	1 533	6	(NA)	(NA)	(NA)			128		4	12 539	1.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 139	4	7	16 385	7.0			25		(NA)	(NA)	(NA)
SOUTH ATLANTIC DIVISION													
	ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE	283							44	1	4	1 951	2.3
	SALES REPORTED BY COMMODITY LINE	30,781							127	3	2	10 467	1.2
	SALES REPORTED BY COMMODITY LINE								84		5	10 467	.8
	SALES REPORTED BY COMMODITY LINE								43		(NA)	(NA)	(NA)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	91 593	92.8	178	98 744	92.8			161	3	(NA)	(NA)	(NA)
	BUTTER	2 823		37	23 607	12.0			135	3	3	4 930	2.7
	CHEESE	5 145		43	30 829	16.7							
	ICE CREAM, ICES	6 582		49	25 148	26.2							
	MILK, CREAM (FLUID)	40 418		110	48 844	82.7							
	OTHER DAIRY PRODUCTS	8 074		61	35 436	22.8							
	NOT REPORTED IN DETAIL	28 551		(NA)	(NA)	(NA)			86 101	100.0	166	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	422	4	21	16 150	2.6			82 916	96.3	166	86 101	96.3
5045100	CONFECTIONERY	169	2	7	4 210	4.0			9 008		166	35 202	25.6
	CANDY, ALL KINDS	112		5	3 117	3.6			1 457		42	21 773	6.7
	NOT REPORTED IN DETAIL	57		(NA)	(NA)	(NA)			2 227		40	17 531	12.7
5049200	BAKERY PRODUCTS	335	3	7	3 561	9.4			38 314		119	41 998	91.2
5049300	CANNED, BOTTLED FOODS	626	6	13	13 324	4.7			28 617	4	13	8 013	4.3
5049500	FROZEN FOODS	395	4	7	6 547	6.0			344	3	5	2 079	12.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 401	3.4	15	14 370	23.7			251		9	9 028	13.5
5049980	MISCELLANEOUS FOOD PRODUCTS	301	3	4	5 055	6.0			1 222	1.4	9	5 437	5.7
5094110	CIGARETTES, CIGARS, TOBACCO	178	2	4	2 274	7.8			309	4	4	5 437	5.7
	COMMODITIES, N.E.C.	1 189	1.2	(NA)	(NA)	(NA)			69	1	5	2 560	2.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS												

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	DAIRY PRODUCTS (CONT.)											(5)
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5049950	GROCERIES, EXCEPT AS SPECIFIED,	280	.3	10	9 468	5049610	SOFT DRINKS,	59	.2	3	524	11.3
	MARGARINE, BUTTER SUBSTITUTES,	166		6	7 806		GROCERIES, EXCEPT AS SPECIFIED,	530	1.5	14	5 056	10.5
	OTHER GROCERIES (JAM, PICKLES, SAUCES,	79		4	1 360	5049950	COMMODITIES, N.E.C.,	1 408	4.0	(NA)	(NA)	(NA)
	MAYONNAISE, NUTS—EXC. PEANUTS,	35		(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	32	.1	3	3 451	.9
	NOT REPORTED IN DETAIL,	690	.8	(NA)	(NA)		PACIFIC DIVISION					
5099900	COMMODITIES, N.E.C.,	20	(Z)	3	238		ALL ESTABLISHMENTS, (NUMBER) 262					
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	128					SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					(X)
	NOT REPORTED IN DETAIL,	(O)					SALES REPORTED BY COMMODITY LINE,					(X)
	MOUNTAIN DIVISION						DAIRY PRODUCTS, ICE CREAM, ICES,	194 302	100.0	186	194 302	81.6
5043100	BUTTER,	35 303	100.0	73	(X)	5043100	CHEESE,	158 644	81.6	186	194 302	81.6
	ICE CREAM,	30 192	85.5	73	35 303		ICE CREAM,	43 241		71	129 694	33.3
	MILK, CREAM (FLUID),	1 072		32	10 831		MILK, CREAM (FLUID),	27 913		89	145 593	19.2
	OTHER DAIRY PRODUCTS,	14 085		44	12 371		OTHER DAIRY PRODUCTS,	14 103		78	73 969	19.1
	NOT REPORTED IN DETAIL,	12 286		25	8 631		NOT REPORTED IN DETAIL,	35 468		76	69 599	51.0
5044110	EGGS (FRESH, STORAGE),	369	1.0	23	7 643	5044110	EGGS (FRESH, STORAGE),	25 157		61	114 817	11.1
5044120	POULTRY,	212	.6	8	5 297	5044120	POULTRY,	4 714	2.4	40	40 877	11.5
5045100	CONFECTIONERY,	229	.6	14	5 084		CONFECTIONERY,	1 370	.7	8	5 971	22.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	98		9	3 862		CANDY, ALL KINDS,	224	.1	15	7 725	2.9
	NOT REPORTED IN DETAIL,	77		6	2 591		FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	104		5	1 855	5.6
5047100	MEATS, PROVISIONS,	249	.7	10	2 949	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	66		(NA)	(NA)	(NA)
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	110		4	1 515		MEATS, PROVISIONS,	182	.1	3	26 156	.7
	CURED, BOILED, SMOKED MEATS,	111		7	1 918		FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	12 449	6.4	23	60 737	20.5
	SAUSAGE, MEAT LOAVES,	22		5	1 434		CURED, BOILED, SMOKED MEATS,	10 150		6	42 521	23.9
	LARD,	4		3	874		SAUSAGE, MEAT LOAVES,	1 535		14	16 483	9.3
	NOT REPORTED IN DETAIL,	2		(NA)	(NA)		NOT REPORTED IN DETAIL,	639		3	26 222	2.4
5049200	BAKERY PRODUCTS,	505	1.4	12	4 534	5048100	FRESH FRUITS, VEGETABLES, BERRIES,	426	.2	4	8 838	4.8
5049300	FROZEN FOODS,	141	.4	3	699		BAKERY PRODUCTS,	314	.2	6	5 129	6.1
5049500	FROZEN FRUITS,	140	.3	18	8 819	5049200	CANNED, BOTTLED FOODS,	1 124	.6	9	13 860	8.1
	FROZEN JUICES,	303	.9	7	4 890	5049300	CANNED, BOTTLED FOODS,	101		3	1 024	9.9
	FROZEN VEGETABLES,	191		7	5 182		CANNED MEATS,	870		3	11 580	7.5
	FROZEN POLTRY (PACKAGED ONLY),	46		5	4 157		OTHER CANNED, BOTD. FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL,	150		3	1 277	11.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	203		11	5 877		FROZEN FOODS,	10 214	5.3	18	34 459	29.6
	FROZEN MEATS (PACKAGED ONLY),	54		6	4 636		FROZEN FRUITS,	202		6	27 248	.7
	FROZEN PREPARED FOODS, BAKED GOODS,	211		8	5 159		FROZEN JUICES,	2 349		6	27 244	8.6
	NOT REPORTED IN DETAIL,	229		(NA)	(NA)		FROZEN VEGETABLES,	137		6	5 478	2.5
							FROZEN POLTRY (PACKAGED ONLY),	218		5	26 885	.8
							FROZEN FISH, SEAFOOD (PACKAGED ONLY),	926		5	26 711	3.5
							FROZEN MEATS (PACKAGED ONLY),	429		6	27 013	1.6
							FROZEN PREPARED FOODS, BAKED GOODS,	509		6	28 775	1.8
							OTHER PACKAGED FROZEN FOODS,	3 852		5	26 163	14.7

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	DAIRY PRODUCTS (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	PACIFIC DIVISION (CONT.)						POULTRY, POULTRY PRODUCTS (CONT.)					
	NOT REPORTED IN DETAIL.	1 592		(NA)	(NA)	(NA)	NEW ENGLAND DIVISION (CONT.)					
5049610	SOFT DRINKS.	126	.1	8	2 261	5.6	COMMODITIES, N.E.C.	150	.2	(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 246	1.2	25	63 450	3.5	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	42	.1	3	5 301	.8
	MARGARINE, BUTTER SUBSTITUTES.	872		18	57 782	1.5	MIDDLE ATLANTIC DIVISION					
	COOKING OILS (INC. VEGETABLE SHORTENINGS).	212		4	4 816	4.4	ALL ESTABLISHMENTS. (NUMBER)					
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	1 092		16	28 310	3.9	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)					
	NOT REPORTED IN DETAIL.	70		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE. (D)					
5049980	MISCELLANEOUS FOOD PRODUCTS.	550	.3	5	14 826	3.7	DAIRY PRODUCTS, ICE CREAM, ICES.	333 107	100.0	253	(X)	(X)
	COMMODITIES, N.E.C.	975	.5	(NA)	(NA)	(NA)	BUTTER.	11 218	3.4	90	72 028	15.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	744	.4	12	30 510	2.4	CHEESE.	8 129		52	64 318	12.6
	POULTRY, POULTRY PRODUCTS (SIC 5044)						MILK, CREAM (FLUID).	1 871		3	36 292	5.2
	NEW ENGLAND DIVISION						OTHER DAIRY PRODUCTS.	109		6	746	2.3
	ALL ESTABLISHMENTS. (NUMBER)						NOT REPORTED IN DETAIL.	1 092		(NA)	(NA)	1.6
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						EGGS (FRESH, STORAGE).	100 987	30.3	164	151 876	66.5
	SALES REPORTED BY COMMODITY LINE. (D)						POULTRY.	191 511	57.5	124	226 652	84.5
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	304	.5	14	5 220	5.8	LIVE POULTRY.	6 900		20	22 238	31.0
	BUTTER.	228		10	4 855	4.7	DRESSED POULTRY, KILLED ON PREMISES.	10 017		8	14 964	66.9
	CHEESE.	74		(NA)	3 805	1.9	DRESSED POULTRY, RESALES.	153 086		83	180 154	85.0
	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.	21 508		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE).	10 794	17.9	40	22 218	48.6	MEATS, PROVISIONS.	16 750	5.0	32	60 892	27.5
5044120	POULTRY.	48 550	80.3	42	50 207	96.7	FRESH, FROZEN (EXCEPT PACKAGED) MEATS.	6 650		11	31 593	21.1
	LIVE POULTRY.	1 673		7	2 056	81.4	CURED, BOILED, SMOKED MEATS.	1 732		15	29 637	5.8
	DRESSED POULTRY, KILLED ON PREMISES.	2 916		4	3 299	88.4	SAUSAGE, MEAT LOAVES.	1 299		8	21 920	5.9
	DRESSED POULTRY, RESALES.	36 674		29	40 491	90.6	LARD.	904		9	24 636	3.7
	NOT REPORTED IN DETAIL.	7 287		(NA)	(NA)	(NA)	OTHER MEAT (INCLUDING GAME).	3 900		7	30 105	13.0
5047100	MEATS, PROVISIONS.	339	.6	7	5 767	5.9	NOT REPORTED IN DETAIL.	2 265		(NA)	(NA)	(NA)
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS.	320		3	1 520	21.1	CANNED, BOTTLED FOODS.	515	.2	10	12 137	4.2
	NOT REPORTED IN DETAIL.	19		(NA)	(NA)	(NA)	CANNED FISH, SEAFOOD.	27		3	1 581	1.7
5049500	FROZEN FOODS.	149	.2	9	4 775	3.1	CANNED MEATS.	438		7	9 671	4.5
	FROZEN FRUITS.	93		6	1 135	8.2	NOT REPORTED IN DETAIL.	50		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	56		(NA)	(NA)	(NA)	FROZEN FOODS.	8 886	2.7	29	57 596	15.4
5049950	GROCERIES, EXCEPT AS SPECIFIED.	111	.2	9	2 726	4.1	FROZEN FRUITS.	103		7	2 300	4.5
	MARGARINE, BUTTER SUBSTITUTES.	68		3	2 268	3.0	FROZEN JUICES.	8		3	1 634	.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS).	4		3	1 997	.2	FROZEN VEGETABLES.	653		6	3 968	1.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	33		4	326	10.1	FROZEN POULTRY (PACKAGED ONLY).	6 053		18	51 749	11.7
	NOT REPORTED IN DETAIL.	6		(NA)	(NA)	(NA)	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	197		10	11 491	1.7
							FROZEN MEATS (PACKAGED ONLY).	2 312		6	17 986	12.9
							OTHER PACKAGED FROZEN FOODS.	94		3	3 463	2.7
							NOT REPORTED IN DETAIL.	56		(NA)	(NA)	(NA)
							GROCERIES, EXCEPT AS SPECIFIED.	1 360	.4	24	14 524	9.4
							MARGARINE, BUTTER SUBSTITUTES.	242		15	9 715	2.5
							COOKING OILS (INC. VEGETABLE SHORTENINGS).	295		6	5 914	5.0
							OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	376		10	5 498	6.8
							NOT REPORTED IN DETAIL.	447		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	POULTRY, POULTRY PRODUCTS (CONT.)							POULTRY, POULTRY PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) •	322	•1	3	7 727	4.2	5049950	GROCERIES, EXCEPT AS SPECIFIED, •	1 131	•4	25	24 070	4.7
	COMMODITIES, N.E.C. •	1 520	•5	(NA)	(NA)	(NA)		MARGARINE, BUTTER SUBSTITUTES •	611		17	17 696	3.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS		(Z)	3	1 454	2.6		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS) •	226		9	10 799	2.1
	FROM CUSTOMERS •	38						NOT REPORTED IN DETAIL •	126		10	7 944	1.6
	EAST NORTH CENTRAL DIVISION							INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) •	168		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, •	410					5096211	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) •	150	•1	3	984	15.2
	SALES NOT REPORTED BY COMMODITY						5099311	COMMODITIES, N.E.C. •	680	•2	11	9 223	7.4
	LINE REPORTED BY COMMODITY LINE, •	53,832			(X)	(X)		LABOR, SERVICE, AND RENTAL RECEIPTS	527	•2	(NA)	(NA)	(NA)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES •	7 738	2.7	244	55 505	13.9	5099900	FROM CUSTOMERS •	10	(Z)	3	2 857	•4
	BUTTER •	5 589		51	49 975	11.2		WEST NORTH CENTRAL DIVISION					
	CHEESE •	895		23	22 184	4.0		ALL ESTABLISHMENTS, •	275				
	OTHER DAIRY PRODUCTS •	1 240		4	5 477	22.6		SALES NOT REPORTED BY COMMODITY	33,229				
	NOT REPORTED IN DETAIL •	14		(NA)	(NA)	(NA)		LINE REPORTED BY COMMODITY LINE, •	148 580	100.0	146	(X)	(X)
5044110	EGGS (FRESH, STORAGE) •	101 296	34.7	176	178 369	56.8		DAIRY PRODUCTS, ICE CREAM, ICES •	4 687	3.2	23	44 591	10.5
5044120	LIVE POULTRY •	159 871	54.8	149	208 832	76.6		BUTTER •	3 965		8	15 183	26.1
	DRESSED POULTRY, KILLED ON PREMISES •	6 519		23	11 448	3.6		CHEESE •	436		4	16 680	2.6
	DRESSED POULTRY, RESALES •	118 716		115	8 850	58.6		MILK, CREAM (FLUID) •	198		10	25 405	•8
	NOT REPORTED IN DETAIL •	28 566		(NA)	154 320	76.9		OTHER DAIRY PRODUCTS •	36		3	2 095	1.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN) •	154	•1	7	1 961	7.9		NOT REPORTED IN DETAIL •	52		(NA)	(NA)	(NA)
	MEATS, PROVISIONS •	13 260	4.5	31	80 070	16.6		EGGS (FRESH, STORAGE) •	79 874	53.8	119	124 918	63.9
5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS •	12 684		20	71 908	17.6		POULTRY •	44 326	29.8	101	90 416	49.0
	CURED, BOILED, SMOKED MEATS •	228		8	7 286	3.1		LIVE POULTRY •	2 878		42	41 003	7.0
	SAUSAGE, MEAT LOAVES •	76		5	5 522	1.4		DRESSED POULTRY, KILLED ON PREMISES •	1 383		14	10 562	13.1
	LARD •	239		12	13 977	1.7		DRESSED POULTRY, RESALES •	31 582		50	39 946	79.1
	NOT REPORTED IN DETAIL •	33		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL •	8 483		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS •	201	•1	8	6 355	3.2		MEATS, PROVISIONS •	684	•5	7	4 387	15.6
	CANNED VEGETABLES, VEGETABLE JUICES •	125		3	3 154	4.0		FRESH, FROZEN (EXCEPT PACKAGED) MEATS •	616		4	3 629	17.0
	CANNED MEATS •	67		5	3 500	1.9		SAUSAGE, MEAT LOAVES •	12		3	3 187	•4
	NOT REPORTED IN DETAIL •	9		(NA)	(NA)	(NA)		LARD •	10		3	2 147	•5
5049500	FROZEN FOODS •	6 665	2.3	35	58 616	11.4		NOT REPORTED IN DETAIL •	46		(NA)	(NA)	(NA)
	FROZEN FRUITS •	66		6	4 119	1.6		FRESH FRUITS, VEGETABLES, BERRIES •	115	•1	4	1 625	7.1
	FROZEN JUICES •	46		3	1 607	2.9		FRESH FRUITS, BERRIES, MELONS •	109		3	1 530	7.1
	FROZEN VEGETABLES •	202		8	9 475	2.1		NOT REPORTED IN DETAIL •	6		(NA)	(NA)	(NA)
	FROZEN POULTRY (PACKAGED ONLY) •	5 460		23	42 824	12.7		CANNED, BOTTLED FOODS •	1 921	1.3	4	17 064	11.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY) •	301		11	12 467	2.4		CANNED VEGETABLES, VEGETABLE JUICES •	803		3	16 204	5.0
	FROZEN MEATS (PACKAGED ONLY) •	112		5	4 137	2.7		OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD •	231		3	16 653	1.4
	OTHER PACKAGED FROZEN FOODS •	377		5	8 764	4.3		NOT REPORTED IN DETAIL •	887		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL •	101		(NA)	(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)	Percent distrib- ution	(2)	Number	(3)	Total sales, all commodity lines (\$1,000)	(4)	Number	(5)	(5)
	POULTRY, POULTRY PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5049500	FROZEN FOODS	1 399		9		14		31 082				4.5
	FROZEN VEGETABLES	54				4		19 840				1.3
	FROZEN POULTRY (PACKAGED ONLY)	917				8		10 877				8.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	125				3		16 647				1.2
	FROZEN MEATS (PACKAGED ONLY)	64				4		17 472				1.7
	NOT REPORTED IN DETAIL	239				(NA)		(NA)				(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	2 076		1.4		9		21 977				9.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	466		.3		3		1 459				31.9
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	4 547		3.1		32		50 418				9.0
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	236		.2		4		12 431				1.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	594		.4		6		21 483				2.8
	COMMODITIES, N.E.C.	7 584		5.1		(NA)		(NA)				(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	71		(Z)		8		18 401				.4
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 239											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 39,186											
	SALES REPORTED BY COMMODITY LINE	157 324		100.0		146		(X)				(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER	5 072		3.2		27		41 096				12.3
	CHEESE	3 574				21		37 489				9.5
	NOT REPORTED IN DETAIL	1 81				19		32 450				4.4
5044110	EGGS (FRESH, STORAGE)	43 558		27.7		96		86 666				50.3
5044120	POULTRY	100 628		64.0		98		135 540				80.2
	LIVE POULTRY	9 970				12		13 046				76.4
	DRESSED POULTRY, KILLED ON PREMISES	554				4		2 066				2.8
	DRESSED POULTRY, REALES	76 570				74		101 783				75.2
	NOT REPORTED IN DETAIL	13 534				(NA)		(NA)				(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	555		.4		5		5 127				10.8
5047100	MEATS, PROVISIONS	2 018		1.3		17		22 545				9.0
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS CURED, BOILED, SMOKED MEATS	1 169				8		6 511				18.0
	SAUSAGE, MEAT LOAVES	270				8		9 659				2.8
	OTHER MEAT (INCLUDING GAME)	169				5		8 024				2.1
	NOT REPORTED IN DETAIL	312				(NA)		13 324				.7
5049300	CANNED, BOTTLED FOODS	258		.2		8		8 327				3.1
5049500	FROZEN FOODS	2 342		1.5		17		27 025				8.7
	FROZEN FRUITS	111				6		10 283				1.1
	FROZEN JUICES	183				6		14 414				1.3
	FROZEN VEGETABLES	434				6		17 376				2.5
	FROZEN POULTRY (PACKAGED ONLY)	1 237				10		19 720				6.3
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	89				6		14 414				1.6
	FROZEN MEATS (PACKAGED ONLY)	71				5		4 523				1.6
	FROZEN PREPARED FOODS, BAKED GOODS	57				3		5 901				1.0
	POULTRY, POULTRY PRODUCTS (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
	NOT REPORTED IN DETAIL	160				(NA)		(NA)				(NA)
	GROCERIES, EXCEPT AS SPECIFIED	22 661		.5		14		22 661				3.2
	MARGARINE, BUTTER SUBSTITUTES	736				11		19 024				1.2
	COOKING OILS (LINC, VEGETABLE, SHORTENINGS, OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	346				8		20 069				1.7
	NOT REPORTED IN DETAIL	135				5		3 979				3.4
	COMMODITIES, N.E.C.	26				(NA)		(NA)				(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 144		1.4		(NA)		(NA)				(NA)
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 116											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 20,486											
	SALES REPORTED BY COMMODITY LINE	53 474		100.0		64		(X)				(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	89		.2		4		3 718				2.4
5044110	EGGS (FRESH, STORAGE)	16 851		31.5		49		36 845				45.7
5044120	POULTRY	33 203		62.1		46		43 998				75.5
	LIVE POULTRY	10 121				5		12 183				83.5
	DRESSED POULTRY, KILLED ON PREMISES	1 155				2		2 196				52.6
	DRESSED POULTRY, REALES	20 572				29		28 676				71.7
	NOT REPORTED IN DETAIL	1 305				(NA)		(NA)				(NA)
5047100	MEATS, PROVISIONS	1 185		2.2		4		5 250				22.6
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS CURED, BOILED, SMOKED MEATS	1 071				3		5 250				20.4
	NOT REPORTED IN DETAIL	84				(NA)		4 737				.6
5049500	FROZEN FOODS	609		1.1		10		10 701				5.7
	FROZEN POULTRY (PACKAGED ONLY)	139				6		6 322				2.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	92				4		6 011				1.5
	FROZEN MEATS (PACKAGED ONLY)	160				3		3 151				5.7
	OTHER PACKAGED FROZEN FOODS	2 929				4		2 929				3.2
	NOT REPORTED IN DETAIL	104				(NA)		(NA)				(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	328		.6		5		4 209				7.8
5059100	HIDES, SKINS, PELTS	57		.1		3		760				7.5
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	343		.6		4		5 004				6.9
5099321	FERTILIZER, FERTILIZER MATERIALS	175		.3		3		1 948				9.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	52		.1		4		1 566				3.3
	COMMODITIES, N.E.C.	574		1.1		(NA)		(NA)				(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8		(Z)		3		223				3.6

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	POULTRY, POULTRY PRODUCTS (CONT.)											
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 214											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	101 686	100.0	133	(X)	(X)	POULTRY, POULTRY PRODUCTS (CONT.)	1 019	3.1	6	5 326	19.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	2 039	2.0	23	20 999	9.7	MOUNTAIN DIVISION (CONT.)	488		5	5 086	9.6
	BUTTER	1 135		9	12 183	9.3	DAIRY PRODUCTS, ICE CREAM, ICES	445		(NA)	3 313	13.4
	CHEESE	170		8	14 935	7.1	BUTTER	86				
	MILK CREAM (FLUID)	248		5	1 210	20.5	NOT REPORTED IN DETAIL					
	NOT REPORTED IN DETAIL	486		(NA)			EGGS (FRESH, STORAGE)	11 486	35.3	26	17 812	64.5
5044110	EGGS (FRESH, STORAGE)	34 442	33.9	108	80 944	42.6	POULTRY	18 576	57.0	17	23 992	77.4
5044120	POULTRY	58 959	58.0	98	82 804	71.2	LIVE POULTRY	283		3	1 941	14.6
	DRESSED POULTRY, KILLED ON PREMISES	17 758		19	22 606	78.6	DRESSED POULTRY, RESALES	16 354		11	19 357	84.5
	NOT REPORTED IN DETAIL	995		70	49 682	62.9	NOT REPORTED IN DETAIL	1 939		(NA)		
	NOT REPORTED IN DETAIL	31 284		(NA)			MEATS, PROVISIONS	274	.8	3	3 603	7.6
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	8 952	.4	4	2 714	13.9	FROZEN FOODS	915	2.8	6	5 105	17.9
	MEATS, PROVISIONS	378	2.1	9	13 400	16.3	GROCERIES, EXCEPT AS SPECIFIED	175	.5	3	2 704	6.5
5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	2 183		4	9 532	18.5	COMMODITIES, N.E.C.	136	.4	(NA)		
	CURED, BOILED, SMOKED MEATS	1 761		4	1 006	8.6	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(2)	3	331	.6
	SAUSAGE, MEAT LOAVES	281		4	3 866	7.3	PACIFIC DIVISION					
	NOT REPORTED IN DETAIL	54		(NA)			ALL ESTABLISHMENTS, (NUMBER) 157					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	104	.1	4	794	13.1	SALES NOT REPORTED BY COMMODITY					
	FRESH VEGETABLES	89		4	794	11.2	LINE (\$1,000)	166 544	100.0	93	(X)	(X)
	NOT REPORTED IN DETAIL	15		(NA)			SALES REPORTED BY COMMODITY LINE					
5049300	CANNED, BOTTLED FOODS	134	.1	3	2 494	5.4	DAIRY PRODUCTS, ICE CREAM, ICES	4 926	3.0	14	30 869	16.0
5049500	FROZEN FOODS	1 551	1.5	27	33 461	4.6	BUTTER	466		8	4 358	10.7
	FROZEN POULTRY (PACKAGED ONLY)	960		19	16 211	5.9	CHEESE	4 399		10	29 107	15.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	71		4	8 704	.8	NOT REPORTED IN DETAIL	61		(NA)		
	OTHER PACKAGED FROZEN FOODS	57		4	12 847	.4	EGGS (FRESH, STORAGE)	36 024	21.6	61	90 565	39.8
	NOT REPORTED IN DETAIL	463		(NA)			POULTRY	110 074	66.1	61	122 606	89.8
5049950	GROCERIES, EXCEPT AS SPECIFIED	511	.5	11	13 439	3.8	LIVE POULTRY	19 019		8	31 000	61.4
	MARGARINE, BUTTER SUBSTITUTES	411		9	12 478	3.3	DRESSED POULTRY, KILLED ON PREMISES	18 556		6	23 944	77.5
	NOT REPORTED IN DETAIL	100		(NA)			DRESSED POULTRY, RESALES	60 968		42	77 079	79.1
5049970	NUTS (EDIBLE, UNSHELLED)	61	.1	5	904	6.7	NOT REPORTED IN DETAIL	11 531		(NA)		
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	709	.7	12	12 263	5.8	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	145	.1	5	7 672	1.9
5099900	COMMODITIES, N.E.C.	395	.4	(NA)	(NA)		MEATS, PROVISIONS	5 942	3.6	5	35 607	16.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	210	.2	3	6 296	3.3	FRESH FRUITS, VEGETABLES, BERRIES	335	.2	5	1 713	19.6
	MOUNTAIN DIVISION						FRESH FRUITS, BERRIES, MELONS	205		4	1 588	12.9
	ALL ESTABLISHMENTS, (NUMBER) 56						NOT REPORTED IN DETAIL	130		(NA)		
	SALES NOT REPORTED BY COMMODITY						FROZEN FOODS	2 360	1.4	13	35 891	6.6
	LINE (\$1,000)	32 584	100.0	32	(X)	(X)	FROZEN FRUITS	39		4	3 069	1.3
	SALES REPORTED BY COMMODITY LINE						FROZEN JUICES	89		3	2 715	3.3
							FROZEN VEGETABLES	47		3	2 715	1.7
							FROZEN POULTRY (PACKAGED ONLY)	1 238		7	33 725	3.7
							FROZEN FISH, SEAFOOD (PACKAGED ONLY)	90		4	4 062	2.2
							FROZEN PREPARED FOODS, BAKED GOODS	425		3	25 577	1.7
							NOT REPORTED IN DETAIL	432		(NA)		

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
	POULTRY, POULTRY PRODUCTS (CONT.)						CONFECTIONERY (CONT.)				
	PACIFIC DIVISION (CONT.)						MIDDLE ATLANTIC DIVISION				
5049950	GROCERIES, EXCEPT AS SPECIFIED.	253	.2	8	3 960	6.4	ALL ESTABLISHMENTS. (NUMBER) 495				
5049980	MISCELLANEOUS FOOD PRODUCTS.	3 833	2.3	5	39 005	9.8	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 49,417				
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	1 313	.8	4	17 339	7.6	SALES REPORTED BY COMMODITY LINE.	191 883	100.0	373	(X)
	COMMODITIES, N.E.C.	1 304	.8	(NA)	(NA)	(NA)	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	258	.1	4	3 227
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	35	(Z)	3	13 369	.3	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES.	1 769	.9	21	16 209
	CONFECTIONERY (SIC 5045)						DAIRY PRODUCTS, ICE CREAM, ICES.	1 247	.6	18	10 649
	NEW ENGLAND DIVISION						BUTTER.	86		3	5 341
	ALL ESTABLISHMENTS. (NUMBER) 119						CHEESE.	484		16	8 924
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 6,724						ICE CREAM, ICES.	568		3	4 750
	SALES REPORTED BY COMMODITY LINE.	46 145	100.0	90	(X)	(X)	OTHER DAIRY PRODUCTS.	71		3	4 300
5043100	DAIRY PRODUCTS, ICE CREAM, ICES.	105	.2	3	1 035	10.1	NOT REPORTED IN DETAIL.	38		(NA)	(NA)
5045100	CONFECTIONERY.	36 019	78.1	90	46 145	78.1	CONFECTIONERY.	156 095	81.3	373	191 883
	CANDY, ALL KINDS.	18 770		60	35 020	55.6	CANDY, ALL KINDS.	73 710		212	110 698
	CHewing GUM.	3 128		57	26 108	12.0	CHewing GUM.	3 678		100	48 071
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES.	2 274		24	15 864	14.3	FOUNTAIN FRUITS, SYRUPS, SUPPLIES.	3 991		71	31 321
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	9 688		42	25 971	37.3	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	50 003		193	87 790
	NOT REPORTED IN DETAIL.	2 159		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.	24 713		(NA)	(NA)
5049200	BAKERY PRODUCTS.	140	.3	4	855	16.4	MEATS, PROVISIONS.	561	.3	19	6 267
5049300	CANNED, BOTTLED FOODS.	180	.4	4	1 251	14.4	CURED, BOILED, SMOKED MEATS.	106		9	1 878
5049950	GROCERIES, EXCEPT AS SPECIFIED.	967	2.1	10	10 574	9.1	SAUSAGE, MEAT LOAVES.	25		3	606
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	889		6	9 589	9.3	OTHER MEAT (INCLUDING GAME).	259		5	3 219
	NOT REPORTED IN DETAIL.	78		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.	171		(NA)	(NA)
5049960	PEANUTS, ROASTED.	276	.6	10	3 338	8.3	BAKERY PRODUCTS.	3 907	2.0	39	38 095
5094110	CIGARETTES, CIGARS, TOBACCO.	5 087	11.0	14	19 184	26.5	CANNED, BOTTLED FOODS.	2 133	1.1	27	18 290
	CIGARETTES.	2 549		12	18 997	13.4	CANNED FRUITS, FRUIT JUICES.	601		14	8 998
	CIGARS.	1 545		12	18 576	8.3	CANNED VEGETABLES, VEGETABLE JUICES.	285		6	5 627
	OTHER TOBACCO.	990		8	14 975	6.6	CANNED FISH, SEAFOOD.	274		9	6 575
	NOT REPORTED IN DETAIL.	3		(NA)	(NA)	(NA)	CANNED MEATS.	344		11	7 568
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	894	1.9	5	8 775	10.2	OTHER CANNED, BOTO, FOODS, INC. BABY FOOD. NOT REPORTED IN DETAIL.	412		7	8 722
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 018	2.2	9	10 555	9.6	COFFEE.	1 096	.6	13	11 893
5099633	SMOKERS' SUPPLIES AND PIPES.	900	2.0	5	13 284	6.8	SOLUBLE COFFEE.	344		6	9 449
	COMMODITIES, N.E.C.	537	1.2	(NA)	(NA)	(NA)	ROASTED COFFEE (EXCEPT SOLUBLE).	398		7	7 057
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	22	(Z)	3	60	36.7	NOT REPORTED IN DETAIL.	354		(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
	CONFECTIONERY (CONT.)										
	MIDDLE ATLANTIC DIVISION (CONT.)										
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	572	•3	6	3 821	5049200	BAKERY PRODUCTS	2 442	1.6	24	31 479
5086220	SCHOOL EQUIPMENT, SUPPLIES	164	•1	14	5 826	5049300	CANNED, BOTTLED FOODS	2 209	1.5	33	21 185
5094110	CIGARETTES, CIGARS, TOBACCO	14 451	7.5	61	41 344		CANNED FRUITS, FRUIT JUICES	825		14	12 051
	CIGARETTES	11 242		41	34 786		CANNED VEGETABLES, VEGETABLE JUICES	502		11	9 937
	CIGARS	1 603		36	25 013		CANNED FISH, SEAFOOD	201		8	7 050
	OTHER TOBACCO	764		19	18 854		OTHER CANNED	436		14	4 471
	NOT REPORTED IN DETAIL			(NA)			OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	115		6	7 598
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	278	•1	22	10 817	5049410	COFFEE	212	•1	7	5 084
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 126	•6	25	15 968		ROASTED COFFEE (EXCEPT SOLUBLE)	186		7	5 084
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	1 247	•6	9	6 810		NOT REPORTED IN DETAIL	26		(NA)	3.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	294	•2	13	6 799	5049610	SOFT DRINKS	152	•1	3	807
	COMMODITIES, N.E.C.	2 013	1.0	(NA)		5049910	SANDWICHES, SNACK ITEMS	81	•1	5	3 915
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	42	(Z)	3	737	5049920	FLOUR, RELATED PRODUCTS	80	•1	7	4 971
	EAST NORTH CENTRAL DIVISION					5049930	SUGAR (REFINED)	127	•1	8	4 885
	ALL ESTABLISHMENTS (NUMBER)					5049950	GROCERIES, EXCEPT AS SPECIFIED	4 026	2.7	36	20 267
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						MARGARINE, BUTTER SUBSTITUTES	204		7	5 850
	SALES REPORTED BY COMMODITY LINE	148 720	100.0	311	(X)		COOKING OILS (INC. VEGETABLE SHORTENINGS) OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	71		8	4 365
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	352	•2	5	4 283	5049960	PEANUTS, ROASTED	3 052		24	15 472
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	1 801	1.2	20	20 204	5049980	MISCELLANEOUS FOOD PRODUCTS	1 678	1.1	28	14 237
5022230	TOILET SOAPS	102	•1	3	3 270	5059910	PEANUTS, UNROASTED	856	•6	14	8 353
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	189	•1	6	5 113	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	319	•2	6	1 992
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	362	•2	14	9 349	5086220	SCHOOL EQUIPMENT, SUPPLIES	896	•6	28	24 547
	CHEESE	224		12	6 374	5094110	CIGARETTES, CIGARS, TOBACCO	22 050	14.8	42	61 097
	NOT REPORTED IN DETAIL	138		(NA)			CIGARETTES	18 206		24	36 308
5045100	CONFECTIONERY	101 502	68.3	311	148 720		CIGARS	1 483		24	27 346
	CANDY, ALL KINDS	37 634		152	95 060		OTHER TOBACCO	174		12	15 783
	CHEWING GUM	2 996		76	59 524		NOT REPORTED IN DETAIL	2 187		(NA)	1.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	14 261		64	60 237	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	361	•2	21	6 947
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	33 617		171	81 843	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	884	•6	24	15 599
	NOT REPORTED IN DETAIL	12 994		(NA)		5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	422	•3	9	12 595
5047100	MEATS, PROVISIONS	337	•2	12	8 303	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	282	•2	4	5 234
	CURED, BOILED, SMOKED MEATS	239		4	5 694	5099693	SMOKERS' SUPPLIES AND PIPES	202	•1	10	20 056
	NOT REPORTED IN DETAIL	98		(NA)		5099699	MISCELLANEOUS LINES OF MERCHANDISE	332	•2	11	5 608
							COMMODITIES, N.E.C.	6 356	4.3	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	253

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Percent distrib- ution	Amount (\$1,000)	Number
		(1)	(2)	(3)	(4)	(5)	(6)
	CONFECTIONERY (CONT.)						
	WEST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS, (NUMBER) 128						
	SALES NOT REPORTED BY COMMODITY						
	LINE, (NUMBER) 10						
	SALES REPORTED BY COMMODITY LINE, (NUMBER) 10						
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	46 873	100.0	87	(X)	621	12
5022220	CHEMICALS, BIOLOGICALS, (NUMBER) 10	593	1.3	3	7 869	1 954	44
5022230	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-	366	.8	7	12 328	397	6
5022240	GIST SUNDRIES, (NUMBER) 10						
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	154	.3	5	1 259	92	.1
5043110	CHEESE, (NUMBER) 10	149	.3	5	1 229	63	.1
5043120	NOT REPORTED IN DETAIL, (NUMBER) 10	5		(NA)	(NA)		
5045100	CONFECTIONERY, (NUMBER) 10	26 781	57.1	87	46 873	268	13
5045110	CANDY, ALL KINDS, (NUMBER) 10	16 387		59	38 955	191	10
5045120	CHewing GUM, (NUMBER) 10	1 242		26	23 008	3	3
5045130	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 706		26		43	(NA)
5045140	POTATO CHIPS, SALTED NUTS, OTHER	5 470		59	32 451	56 230	250
5045150	CONFECTIONS, (NUMBER) 10	1 976		(NA)	(NA)	24 071	180
5045160	NOT REPORTED IN DETAIL, (NUMBER) 10					2 894	140
5047100	MEATS, PROVISIONS, (NUMBER) 10	25	.1	5	1 167	5 935	49
5049200	BAKERY PRODUCTS, (NUMBER) 10	165	.4	9	1 493	20 949	168
5049210	CANNED, BOTTLED FOODS, (NUMBER) 10	379	.8	6	4 964	4 383	(NA)
5049220	GROCERIES, EXCEPT AS SPECIFIED, (NUMBER) 10	700	1.5	17	6 896	239	.3
5049230	MARGARINE, BUTTER SUBSTITUTES, (NUMBER) 10	242		5	1 588		
5049240	COOKING OILS (LINC. VEGETABLE SHORTENINGS)	124		3	2 020	1 416	1.7
5049250	OTHER GROCERIES (JAM, PICKLES, SAUCES)	239		11	4 735	797	.9
5049260	MAYONNAISE, NUTS-EXC. PEANUTS, (NUMBER) 10	95		(NA)	(NA)	196	12
5049270	NOT REPORTED IN DETAIL, (NUMBER) 10					232	7
5049280	PEANUTS, ROASTED, (NUMBER) 10	157	.3	9	3 099	109	8
5086220	SCHOOL EQUIPMENT, SUPPLIES, (NUMBER) 10	500	1.1	5	9 877	151	13
5094110	CIGARETTES, CIGARS, TOBACCO	13 953	29.8	19	26 518	52	6
5094120	CIGARETTES, (NUMBER) 10	11 292		14	25 303	51	(NA)
5094130	CIGARS, (NUMBER) 10	1 657		18	26 311	78	6
5094140	OTHER TOBACCO, (NUMBER) 10	976		12	23 532	133	4
5094150	NOT REPORTED IN DETAIL, (NUMBER) 10	28		(NA)	(NA)	48	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), (NUMBER) 10	303	.6	7	12 208	193	.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS)	818	1.7	10	17 439	781	.9
5096213	FACIAL TISSUES, ETC., (NUMBER) 10	511	1.1	5	13 081	111	.1
5096214	SMOKERS' SUPPLIES AND PIPES, (NUMBER) 10	732	1.6	6	7 074	1 435	1.7
5096215	MISCELLANEOUS LINES OF MERCHANDISE, (NUMBER) 10	736	1.6	(NA)	(NA)	165	5
5096216	COMMODITIES, N.E.C., (NUMBER) 10					19	5
5096217	SOUTH ATLANTIC DIVISION					683	22
5096218	ALL ESTABLISHMENTS, (NUMBER) 346					568	(NA)
5096219	SALES NOT REPORTED BY COMMODITY					738	39
5096220	LINE, (NUMBER) 10					300	.9
5096221	SALES REPORTED BY COMMODITY LINE, (NUMBER) 10	85 358	100.0	250	(X)	239	.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONFECTIONERY (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 936	3.4	19	14 994	5049300	CANNED, BOTTLED FOODS	168	4.4	7	2 933	5.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 381	1.6	60	32 386	5049410	COFFEE, ROASTED COFFEE (EXCEPT SOLUBLE), NOT REPORTED IN DETAIL	181 120 61	5.5 7.2 (NA)	4 3 (NA)	2 313 1 663 (NA)	7.8 7.2
5094110	CIGARETTES, CIGARS, TOBACCO	10 036	11.8	64	40 028	5049610	SOFT DRINKS	29	1.1	3	1 454	2.0
	CIGARETTES	7 331		31	25 759	5049910	SANDWICHES, SNACK ITEMS	236	6.6	5	1 231	19.2
	CIGARS	1 330		50	29 364	5049950	GROCERIES, EXCEPT AS SPECIFIED	467	1.2	14	8 640	5.4
	OTHER TOBACCO	747		15	18 023		COOKING OILS (ING. VEGETABLE SHORTENINGS), OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS—EXC. PEANUTS), NOT REPORTED IN DETAIL	295		3	5 672	5.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	670	.8	31	18 316	5049960	PEANUTS, ROASTED	36 136		4 (NA)	786 (NA)	4.6 (NA)
5096212	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, FOOD, BEVERAGE BASIC MATERIALS	1 473	1.7	38	25 452	5059910	PEANUTS, UNROASTED	317	.8	17	7 285	4.4
5099130	SMOKERS', SUPPLIES AND PIPES	179	.2	8	5 382	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	109	.3	3	860	12.7
5099693	MISCELLANEOUS LINES OF MERCHANDISE	650	.8	11	18 811	5086220	SCHOOL EQUIPMENT, SUPPLIES	39	.1	6	1 624	2.4
5099699	COMMODITIES, N.E.C.	311	.4	22	7 729		CIGARETTES, CIGARS, TOBACCO	368	.9	23	9 355	3.9
		1 403	1.6	(NA)	(NA)	5094110	CIGARETTES	1 822	4.6	13	6 300	28.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	69	.1	3	1 537		CIGARS	1 409		8	5 266	26.8
							OTHER TOBACCO	239		11	5 680	4.2
	EAST SOUTH CENTRAL DIVISION						NOT REPORTED IN DETAIL	157		5	3 741	4.2
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	17	.9	8	7 708	4.5
	SALES REPORTED BY COMMODITY LINE					5096212	MISCELLANEOUS LINES OF MERCHANDISE	345	.4	12	4 251	3.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	76	.2	8	1 574	5096999	COMMODITIES, N.E.C.	1 090	2.8	11	9 560	11.4
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	775	2.0	17	6 719			239	.6	(NA)	(NA)	(NA)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	74	.2	4	1 457		WEST SOUTH CENTRAL DIVISION					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	75	.2	6	923		ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	58 478	100.0	148	(X)	(X)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	52	.1	3	531		SALES REPORTED BY COMMODITY LINE					
5045100	CONFECTIONERY	32 642	82.9	115	39 367	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	1 311	2.2	16	10 616	12.3
	CANDY, ALL KINDS	13 576		92	29 116	5029110	FATS, OILS, EXPLOSIVES, ETC.	86	.1	3	488	17.6
	CHEWING GUM	1 454		64	20 319	5045100	CONFECTIONERY	40 096	68.6	148	58 478	68.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 894		9	5 004		CANDY, ALL KINDS	23 100		102	44 086	52.4
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	9 060		61	20 938		CHEWING GUM	2 704		74	37 551	7.2
	NOT REPORTED IN DETAIL	7 658		(NA)	(NA)		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 765		31	12 679	13.9
5047100	MEATS, PROVISIONS	34	.1	6	2 337		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	7 898		77	20 933	37.7
5049200	BAKERY PRODUCTS	77	.2	8	1 697		NOT REPORTED IN DETAIL	4 629		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	CONFECTIONERY (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5049200	BAKERY PRODUCTS	349	4.6	13	3 278	5049300	CANNED, BOTTLED FOODS	105	7.7	6	2 150	4.9
5049300	CANNED, BOTTLED FOODS	40	1.1	6	1 093	5049400	CANNED FRUITS, FRUIT JUICES	66	6.6	3	1 198	5.5
5049400	TEA	125	1.3	13	2 504	5049500	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)
5049500	SANDWICHES, SNACK ITEMS	751	1.7	10	3 685	5049600	COFFEE	33	2.2	3	1 009	3.3
5049950	GROCERIES, EXCEPT AS SPECIFIED	975	1.7	23	3 658	5049910	SANDWICHES, SNACK ITEMS	60	4.4	3	512	11.7
	COOKING OILS, LARD, VEGETABLE SHORTENINGS	65		10	1 834	5049940	DRIED FRUITS	152	9.9	5	1 674	9.1
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	715		17	2 640	5049950	GROCERIES, EXCEPT AS SPECIFIED	569	3.5	10	3 707	15.3
	NOT REPORTED IN DETAIL	195		(NA)	(NA)		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	475		8	3 374	14.1
5049960	PEANUTS, ROASTED	780	1.3	19	6 072	5049960	PEANUTS, ROASTED	94		(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	116	2.2	7	5 122	5049980	MISCELLANEOUS FOOD PRODUCTS	62	4.4	8	3 036	24.0
5086220	SCHOOL EQUIPMENT, SUPPLIES	2 176	3.7	21	17 750	5049980	MISCELLANEOUS FOOD PRODUCTS	1 311	8.1	6	3 734	35.1
5091110	CIGARETTES, CIGARS, TOBACCO	7 151	12.2	25	25 748	5059910	PEANUTS, UNROASTED	70	4.4	3	1 767	4.0
	CIGARETTES	3 067		11	7 976	5086220	SCHOOL EQUIPMENT, SUPPLIES	70	4.4	4	1 548	4.5
	CIGARS	1 375		18	16 226	5094110	CIGARETTES, CIGARS, TOBACCO	1 649	10.2	10	5 685	29.0
	OTHER TOBACCO	775		7	9 413		CIGARETTES	1 216		6	4 225	28.8
	NOT REPORTED IN DETAIL	1 934		(NA)	(NA)		CIGARS	141		7	4 511	3.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	123	2.2	7	4 606		OTHER TOBACCO	60		5	3 719	1.6
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 050	1.8	14	7 750		NOT REPORTED IN DETAIL	232		(NA)	(NA)	(NA)
5099693	SMOKERS' SUPPLIES AND PIPES	666	1.1	5	6 693	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	291	1.8	8	2 869	10.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	726	1.2	5	4 714	5096999	MISCELLANEOUS LINES OF MERCHANDISE	156	1.0	3	2 010	7.8
	COMMODITIES, N.E.C.	1 927	3.3	(NA)	(NA)		COMMODITIES, N.E.C.	252	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	30	2.1	3	242	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	33	2.2	3	709	4.7
	FROM CUSTOMERS						FROM CUSTOMERS					
	MOUNTAIN DIVISION						PACIFIC DIVISION					
	ALL ESTABLISHMENTS	64					ALL ESTABLISHMENTS	177				
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE	5,750					LINE	14,465				
	SALES REPORTED BY COMMODITY LINE	16 108	100.0	46	(X)		SALES REPORTED BY COMMODITY LINE	60 672	100.0	124	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	27	2.2	5	2 625	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	114	2.2	6	1 941	5.9
5045100	CONFECTIONERY	11 136	69.1	46	16 108	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	52	2.1	4	3 087	1.7
	CANDY, ALL KINDS	7 252		30	12 450	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	136	2.2	4	3 477	3.9
	CHEWING GUM	317		16	6 811	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	184	2.3	9	3 461	5.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	777		13	6 307							
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 117		30	8 694							
	NOT REPORTED IN DETAIL	673		(NA)	(NA)							
5047100	MEATS, PROVISIONS	84	5.5	5	1 073							
5049200	BAKERY PRODUCTS	48	2.3	5	1 597							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 as percent of col. 4
	CONFECTIONERY (CONT.)											
	PACIFIC DIVISION											
5045100	CONFECTIONERY	46 017	75.8	124	60 672							
	CANDY, ALL KINDS.	30 636		87	43 232							
	CHEWING GUM.	1 022		31	13 879							
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 822		21	8 500							
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	7 030		54	20 691							
	NOT REPORTED IN DETAIL.	5 507		(NA)	(NA)							
5047100	MEATS, PROVISIONS	658	1.1	11	4 562							
	CURED, BOILED, SMOKED MEATS	401		6	2 017							
	NOT REPORTED IN DETAIL.	257		(NA)	(NA)							
5049200	BAKERY PRODUCTS	615	1.0	13	3 576							
5049300	CANNED, BOTTLED FOODS	1 052	1.7	15	9 114							
	CANNED FRUITS, FRUIT JUICES	143		5	4 506							
	CANNED VEGETABLES, VEGETABLE JUICES	175		6	4 894							
	CANNED FISH, SEAFOOD.	16		3	1 216							
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	499		4	5 105							
	NOT REPORTED IN DETAIL.	219		(NA)	(NA)							
5049410	COFFEE.	245	4.4	4	2 925							
5049610	SOFT DRINKS	205	3.3	6	2 380							
5049910	SANDWICHES, SNACK ITEMS	83	1.1	3	1 268							
5049920	SUGAR (REFINED)	31	1.1	3	1 723							
5049940	DRIED FRUITS.	983	1.6	10	6 173							
5049950	GROCERIES, EXCEPT AS SPECIFIED.	2 565	4.2	26	14 304							
	MARGARINE, BUTTER, SUBSTITUTES	461		13	5 938							
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	112		5	2 585							
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	1 637		18	10 924							
	NOT REPORTED IN DETAIL.	355		(NA)	(NA)							
5049960	PEANUTS, ROASTED.	89	1.1	15	9 074							
5049980	MISCELLANEOUS FOOD PRODUCTS	413	7.7	6	4 114							
5094110	CIGARETTES, CIGARS, TOBACCO	3 711	6.1	21	15 667							
	CIGARETTES.	2 603		17	12 354							
	CIGARS.	338		10	4 939							
	OTHER TOBACCO	59		6	2 532							
	NOT REPORTED IN DETAIL.	711		(NA)	(NA)							
5095212	WINES	57	1.1	4	1 935							
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	1 036	1.7	12	7 642							
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	220	4.4	7	2 617							
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	67	1.1	4	2 456							
5099670	FOOD, BEVERAGE BASIC MATERIALS.	142	2.2	5	1 819							
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	52	1.1	4	1 819							
	COMMODITIES, N.E.C.	1 789	2.9	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	156	3.3	7	2 895							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	FISH, SEAFOODS (CONT.)						FISH, SEAFOODS (CONT.)					
	MIDDLE ATLANTIC DIVISION						WEST SOUTH CENTRAL DIVISION					
	(CONT.)						(NOT ANALYZED BY COMMODITY LINE)					
5049950	GROCERIES, EXCEPT AS SPECIFIED.	212	.2	8	5 467	3.9	MOUNTAIN DIVISION					
	COMMODITIES, N.E.C.	1 088	.8	(NA)	(NA)	(NA)	ALL ESTABLISHMENTS. (NUMBER) 13					
	EAST NORTH CENTRAL DIVISION						SALES NOT REPORTED BY COMMODITY					
	(CONT.)						LINE (\$1,000) 1,603					
	ALL ESTABLISHMENTS. (NUMBER)						SALES REPORTED BY COMMODITY LINE.	6 701	100.0	7	(X)	(X)
	SALES NOT REPORTED BY COMMODITY						FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT					
	LINE (\$1,000) (D)						PACKAGED FROZEN)	5 178	77.3	7	6 701	77.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT	62 857	100.0	76	(X)	(X)	FROZEN FOODS.	1 087			4 751	22.9
	PACKAGED FROZEN)						FROZEN VEGETABLES.	130	16.2	5	3 584	3.6
5047100	MEATS, PROVISIONS	55 508	88.3	76	62 857	88.3	FROZEN POULTRY (PACKAGED ONLY).	33		3	3 584	3.6
	CURED, BOILED, SMOKED MEATS	227	.4	4	1 174	19.3	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	668		4	4 178	16.0
	NOT REPORTED IN DETAIL.	226		3	1 099	20.6	NOT REPORTED IN DETAIL.	256		(NA)	(NA)	(NA)
	BAKERY PRODUCTS	1		(NA)	(NA)	(NA)	COMMODITIES, N.E.C.	436	6.5	(NA)	(NA)	(NA)
5049200	FROZEN FOODS.	57	.1	4	946	6.0	PACIFIC DIVISION					
5049300	CANNED, BOTTLED FOODS	612	1.0	11	12 062	5.1	ALL ESTABLISHMENTS. (NUMBER) 157					
5049500	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	5 781	9.2	24	24 774	23.3	SALES NOT REPORTED BY COMMODITY					
	NOT REPORTED IN DETAIL.	5 286		23	23 603	22.4	LINE (\$1,000) (D)					
	GROCERIES, EXCEPT AS SPECIFIED.	118	.2	6	1 596	7.4	SALES REPORTED BY COMMODITY LINE.	70 863	100.0	103	(X)	(X)
	OTHER GROCERIES (JAM, PICKLES, SAUCES,	100		3	1 196	8.4	EGGS (FRESH, STORAGE)	46	.1	3	1 844	2.5
	MAYONNAISE, NUTS--EXC. PEANUTS).	18		(NA)	(NA)	(NA)	POULTRY	674	1.0	4	2 100	35.1
	NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)	DRESSED POULTRY, RESALES.	462		3	1 959	23.2
	COMMODITIES, N.E.C.	554	.9	(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.	212		(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION						FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT					
	(CONT.)						PACKAGED FROZEN)	58 581	82.7	103	70 863	82.7
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT	11 919	100.0	18	(X)	(X)	MEATS, PROVISIONS	861	1.2	3	3 694	23.3
	PACKAGED FROZEN)						CANNED, BOTTLED FOODS	2 165	3.1	13	13 285	15.3
5049500	FROZEN FOODS.	672	5.6	8	3 455	19.5	CANNED FISH, SEAFOOD	2 159		11	11 993	18.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	544		8	3 455	15.7	NOT REPORTED IN DETAIL.	6		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	128		(NA)	(NA)	(NA)	FROZEN FOODS.	7 417	10.5	20	27 264	27.2
	COMMODITIES, N.E.C.	46	.4	(NA)	(NA)	(NA)	FROZEN VEGETABLES	63		4	4 615	3.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	6	.1	3	116	5.2	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	7 100		17	23 675	30.0
	FROM CUSTOMERS						NOT REPORTED IN DETAIL.	254		(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION						MISCELLANEOUS LINES OF MERCHANDISE.	492	.7	7	7 408	6.6
	(NOT ANALYZED BY COMMODITY LINE)						COMMODITIES, N.E.C.	603	.9	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS	24	(Z)	3	351	6.8
	(CONT.)						FROM CUSTOMERS					
	NOT ANALYZED BY COMMODITY LINE)											

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MEATS, MEAT PRODUCTS (SIC 5047)											
	NEW ENGLAND DIVISION (CONT.)											
	ALL ESTABLISHMENTS, (NUMBER) 406											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE,	513 259	100.0	329	(X)	5049950	GROCERIES, EXCEPT AS SPECIFIED,	2 446	.5	68	116 001	2.1
	DAIRY PRODUCTS, ICE CREAM, ICES	5 753	1.1	108	136 469		MARGARINE, BUTTER, SUBSTITUTES,	630		42	81 360	.8
	BUTTER,	3 674		95	132 546		COOKING OILS (LINC. VEGETABLE SHORTENINGS),	661		40	73 969	.9
	CHEESE,	1 963		82	125 031		OTHER GROCERIES (JAM, PICKLES, SAUCES),					
	MILK, CREAM (FLUID),	41		6	1 206		MAYONNAISE, NUTS—EXC. PEANUTS,	343		11	12 108	2.8
	OTHER DAIRY PRODUCTS,	5		3	2 402		NOT REPORTED IN DETAIL,	812		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	70		(NA)	(NA)	5049980	MISCELLANEOUS FOOD PRODUCTS,	305	.1	4	5 375	5.7
	EGGS (FRESH, STORAGE),	1 035	.2	72	99 037		COMMODITIES, N+E+C,	792	.2	(NA)	(NA)	(NA)
	POULTRY,	11 492	2.2	115	164 580	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	175	(Z)	4	10 938	1.6
	LIVE POULTRY,	431		4	3 287		FROM CUSTOMERS,					
	DRESSED POULTRY, RESALES,	10 113		102	155 832		MIDDLE ATLANTIC DIVISION					
	NOT REPORTED IN DETAIL,	948		(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 1+503					
	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT						SALES NOT REPORTED BY COMMODITY					
	PACKAGED FROZEN),	505	.1	10	15 921		LINE (\$1,000) (D)					
	MEATS, PROVISIONS,	476 654	92.9	329	513 259		SALES REPORTED BY COMMODITY LINE,	1 598 133	100.0	1 124	(X)	(X)
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	380 030		272	440 508		DAIRY PRODUCTS, ICE CREAM, ICES	15 597	1.0	147	228 278	6.8
	CURED, BOILED, SMOKED MEATS	18 810		135	170 290		BUTTER,	3 390		108	169 088	2.0
	SAUSAGE, MEAT LOAVES,	13 917		129	157 039		CHEESE,	8 512		122	179 630	4.7
	LARD,	784		59	82 408		ICE CREAM, ICES	134		7	8 618	1.6
	OTHER MEAT (INCLUDING GAME),	12 170		28	32 623		MILK, CREAM (FLUID),	246		11	14 494	1.7
	NOT REPORTED IN DETAIL,	50 943		(NA)	(NA)		OTHER DAIRY PRODUCTS,	2 414		15	53 365	4.5
	FRESH FRUITS, VEGETABLES, BERRIES	470	.1	13	10 165		NOT REPORTED IN DETAIL,	901		(NA)	(NA)	(NA)
	FRESH FRUITS, BERRIES, MELONS	114		4	2 132		EGGS (FRESH, STORAGE),	1 331	.1	58	57 681	2.3
	FRESH VEGETABLES,	237		6	5 624		POULTRY,	24 544	1.5	206	290 734	8.4
	NOT REPORTED IN DETAIL,	119		(NA)	(NA)		LIVE POULTRY,	91		7	5 302	1.7
	CANNED, BOTTLED FOODS,	5 011	1.0	75	129 088		DRESSED POULTRY, KILLED ON PREMISES,	1 571		11	19 413	8.1
	CANNED FRUITS, FRUIT JUICES,	76		7	9 066		DRESSED POULTRY, RESALES,	20 402		181	259 023	7.9
	CANNED VEGETABLES, VEGETABLE JUICES	549		6	12 076		NOT REPORTED IN DETAIL,	2 500		(NA)	(NA)	(NA)
	CANNED FISH, SEAFOOD,	56		64	125 117		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT					
	CANNED MEATS,	4 066		5	6 893		PACKAGED FROZEN),	2 039	.1	25	37 046	5.5
	CANNED MILK,	89		5	6 396		MEATS, PROVISIONS,	1 516 832	94.9	1 124	1 598 133	94.9
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	120		(NA)	(NA)		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 150 308		886	1 293 084	89.0
	NOT REPORTED IN DETAIL,	55					CURED, BOILED, SMOKED MEATS	129 384		401	471 953	27.4
	COFFEE,	257	.1	7	10 580		SAUSAGE, MEAT LOAVES,	34 366		311	323 524	10.6
	GREEN COFFEE,	80		3	5 818		LARD,	3 427		124	195 350	1.8
	SOLUBLE COFFEE,	22		3	5 818		OTHER MEAT (INCLUDING GAME),	62 529		136	186 900	33.5
	ROASTED COFFEE (EXCEPT SOLUBLE),	155		4	6 265		NOT REPORTED IN DETAIL,	136 818		(NA)	(NA)	(NA)
	FROZEN FOODS,	8 364	1.6	72	125 145		FRESH FRUITS, VEGETABLES, BERRIES	3 707	.2	23	74 413	5.0
	FROZEN FRUITS,	487		17	33 009		FRESH FRUITS, BERRIES, MELONS	134		8	12 068	1.1
	FROZEN JUICES,	553		23	49 938		FRESH VEGETABLES,	2 985		9	59 989	5.0
	FROZEN VEGETABLES,	1 648		26	53 755		NOT REPORTED IN DETAIL,	588		(NA)	(NA)	(NA)
	FROZEN POULTRY (PACKAGED ONLY),	2 591		20	49 079		BAKERY PRODUCTS,	1 022	.1	14	12 950	7.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	1 022		28	59 639							
	FROZEN MEATS, (PACKAGED ONLY),	53 881		32	53 881							
	FROZEN PREPARED FOODS, BAKED GOODS,	1 235		11	32 889							
	OTHER PACKAGED FROZEN FOODS,	31		5	6 188							
	NOT REPORTED IN DETAIL,	253		(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	MEATS, MEAT PRODUCTS (CONT.)										
	MIDDLE ATLANTIC DIVISION (CONT.)										
5049300	CANNED, BOTTLED FOODS	12 902	.8	125	5.8	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 185	.1	29	3.3
	CANNED FRUITS, FRUIT JUICES	497		15	1.1						
	CANNED VEGETABLES, VEGETABLE JUICES	1 042		16	4.8						
	CANNED FISH, SEAFOOD	82		15	.5	5047100	MEATS, PROVISIONS	1 087 302	95.5	713	95.5
	CANNED MEATS	10 856		107	5.2		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	842 388		573	91.7
	CANNED MILK	23		3	.4		CURED, BOILED, SMOKED MEATS	32 858		254	12.2
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	152		4	3.1		SAUSAGE, MEAT LOAVES	28 615		267	11.1
		250		(NA)	(NA)		LARD	2 987		136	1.9
				(NA)	(NA)		OTHER MEAT (INCLUDING GAME)	19 183		67	20.9
5049500	FROZEN FOODS	9 537	.6	113	6.5		NOT REPORTED IN DETAIL	161 271		(NA)	(NA)
	FROZEN FRUITS	311		12	1.7						
	FROZEN JUICES	549		15	2.3	5049300	CANNED, BOTTLED FOODS	17 695	1.6	102	8.4
	FROZEN VEGETABLES	754		22	2.5		CANNED FRUITS, FRUIT JUICES	290		12	2.0
	FROZEN POULTRY (PACKAGED ONLY)	1 070		50	2.0		CANNED VEGETABLES, VEGETABLE JUICES	703		16	4.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 014		45	1.8		CANNED FISH, SEAFOOD	54		7	1.1
	FROZEN MEATS (PACKAGED ONLY)	4 568		73	4.4		CANNED MEATS	16 250		83	8.5
	FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	487		12	3.7		OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	358		4	1.1
		175		11	1.3					(NA)	(NA)
		609		(NA)	(NA)						
5049950	GROCERIES, EXCEPT AS SPECIFIED	5 308	.3	77	3.5	5049500	FROZEN FOODS	12 724	1.1	103	9.7
	MARGARINE, BUTTER SUBSTITUTES	1 059		31	1.5		FROZEN FRUITS	86		13	1.5
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	2 012		41	1.9		FROZEN JUICES	226		19	1.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	59		3	1.1		FROZEN VEGETABLES	912		30	2.4
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	651		29	2.0		FROZEN POULTRY (PACKAGED ONLY)	946		42	1.8
	NOT REPORTED IN DETAIL	1 557		(NA)	(NA)		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 238		63	3.1
				(NA)	(NA)		FROZEN MEATS (PACKAGED ONLY)	7 455		54	10.3
				(NA)	(NA)		FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	100		6	1.1
				(NA)	(NA)		NOT REPORTED IN DETAIL	546		8	1.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	88	(Z)	5	.5	5049950	GROCERIES, EXCEPT AS SPECIFIED	2 745	.2	78	3.8
							MARGARINE, BUTTER SUBSTITUTES	181		29	1.6
							COOKING OILS (INC. VEGETABLE SHORTENINGS)	814		47	1.6
							OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 134		17	5.9
							NOT REPORTED IN DETAIL	616		(NA)	(NA)
							COMMODITIES, N.E.C.	2 144	.2	(NA)	(NA)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER	9 295	.8	107	5.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	812	.1	21	1.2
	CHEESE	477		44	.4						
	ICE CREAM, ICES	8 469		85	7.0		WEST NORTH CENTRAL DIVISION				
	MILK, CREAM (FLUID)	15		5	.2		ALL ESTABLISHMENTS (NUMBER)	315			
	OTHER DAIRY PRODUCTS	36		7	1.4		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	34,198			
	NOT REPORTED IN DETAIL	176		3	.1		SALES REPORTED BY COMMODITY LINE	174 404	100.0	213	(X)
				(NA)	(NA)						
5044110	EGGS (FRESH, STORAGE)	609	.1	39	1.1	5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER	626	.4	50	2.0
5044120	POULTRY	4 598	.4	126	2.1		CHEESE	26		6	.5
	LIVE POULTRY	73		3	.8		ICE CREAM, ICES	465		41	2.0
	DRESSED POULTRY, KILLED ON PREMISES DRESSED POULTRY, RESALES	4 400		116	2.6		MILK, CREAM (FLUID)	19		3	.5
	NOT REPORTED IN DETAIL	47		(NA)	(NA)		OTHER DAIRY PRODUCTS	26		3	.8
				(NA)	(NA)		NOT REPORTED IN DETAIL	49		(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MEATS, MEAT PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5044110	EGGS (FRESH, STORAGE)	115	.1	13	12 382	5095110	BEER, FERMENTED MALT LIQUORS.	175	.1	3	5 294	3.3
5044120	POULTRY, RESALES.	1 557	.9	56	32 182		COMMODITIES, N.E.C.	533	.3	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	1 123		(NA)	29 841		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	369	.2	14	4 394	8.4
5045100	CONFECTIONERY	89	.1	7	5 858		SOUTH ATLANTIC DIVISION					
	CANDY, ALL KINDS.	31		3	3 408		ALL ESTABLISHMENTS. (NUMBER) 471					
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	44		4	4 493		LINE (\$1,000)					
	NOT REPORTED IN DETAIL.	14		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.					
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	226	.1	13	11 123							
5047100	MEATS, PROVISIONS	162 747	93.3	213	174 404	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	4 441	1.6	104	102 938	4.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	116 807		105	138 486		BUTTER.	1 566		69	83 829	1.9
	CURED, BOILED, SMOKED MEATS	7 107		103	55 841		CHEESE.	2 631		91	95 501	2.8
	SAUSAGE, MEAT LOAVES.	8 526		101	65 209		MILK CREAM, ICES	15		3	1 593	.9
	LARD.	643		66	50 010		MILK CREAM (FLUID)	30		5	2 421	1.2
	OTHER MEAT (INCLUDING GAME)	2 600		21	9 989		OTHER DAIRY PRODUCTS.	168		5	2 293	1.4
	NOT REPORTED IN DETAIL.	27 064		(NA)	(NA)		NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	274	.2	9	8 614	5044110	EGGS (FRESH, STORAGE)	1 579	.6	65	74 522	2.1
	FRESH FRUITS, BERRIES, MELONS	203		3	5 567	5044120	POULTRY, RESALES.	7 112	2.5	101	99 991	7.1
	NOT REPORTED IN DETAIL.	71		(NA)	(NA)		DRESSED POULTRY, RESALES.	6 784		87	89 918	7.0
5049300	CANNED, BOTTLED FOODS	1 651	.9	28	21 431		NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)
	CANNED FRUITS, FRUIT JUICES	355		5	8 729	5045100	CONFECTIONERY	633	.2	14	9 007	7.0
	CANNED VEGETABLES, VEGETABLE JUICES	581		8	9 874		CANDY, ALL KINDS.	379		5	4 660	8.1
	CANNED FISH, SEAFOOD.	143		5	5 243		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	62		6	5 097	1.2
	CANNED MEATS.	317		21	13 300		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	128		6	4 535	2.8
	NOT REPORTED IN DETAIL.	255		(NA)	(NA)		NOT REPORTED IN DETAIL.	64		(NA)	(NA)	(NA)
5049500	FROZEN FOODS.	5 519	3.2	45	44 666	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	467	.2	16	19 059	2.5
	FROZEN JUICES.	90		6	9 176		MEATS, PROVISIONS	255 107	90.3	311	282 622	90.3
	FROZEN VEGETABLES.	53		5	7 018		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	160 012		224	220 090	72.7
	FROZEN POULTRY, PACKAGED (ONLY).	105		6	16 368		CURED, BOILED, SMOKED MEATS	23 766		161	150 765	15.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	221		13	19 086		SAUSAGE, MEAT LOAVES.	16 171		186	137 084	11.8
	FROZEN MEAT, PACKAGED (ONLY).	570		26	15 086		LARD.	3 862		92	92 630	4.2
	FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	1 221		15	9 366		NOT REPORTED IN DETAIL.	44 675		48	46 467	14.2
	NOT REPORTED IN DETAIL.	38		3	1 692					(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	459	.2	33	21 422	5048100	FRESH FRUITS, VEGETABLES, BERRIES	681	.2	18	26 542	2.6
	MARGARINE, BUTTER SUBSTITUTES	338		18	11 628		CANNED, BOTTLED FOODS	3 287	1.2	65	77 760	4.2
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	142		14	14 142		CANNED FRUITS, FRUIT JUICES.	389		14	10 429	3.7
	GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS-EXC. PEANUTS).	47		8	5 014		CANNED VEGETABLES, VEGETABLE JUICES	672		16	12 224	5.5
	NOT REPORTED IN DETAIL.	39		(NA)	(NA)		CANNED FISH, SEAFOOD.	89		8	5 771	1.5
5059100	HIDES, SKINS, PELTS	92	.1	6	3 804		CANNED MEATS.	1 788		45	64 401	2.8
5094110	CIGARETTES, CIGARS, TOBACCO	93	.1	5	5 998		CANNED MILK	93		4	3 824	2.4
	CIGARETTES.	87		4	5 867		OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	211		5	2 814	1.6
	NOT REPORTED IN DETAIL.	6		(NA)	(NA)		NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

- Represents zero.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distri- bution					Amount (\$1,000)	Percent distri- bution		
	MEATS, MEAT PRODUCTS (CONT.)						MEATS, MEAT PRODUCTS (CONT.)				
	SOUTH ATLANTIC DIVISION (CONT.)						EAST SOUTH CENTRAL DIVISION (CONT.)				
5049410	COFFEE,	190	.1	18	1.9	5047100	MEATS, PROVISIONS,	60 279	84.4	117	84.4
5049500	FROZEN FOODS,	4 843	1.7	73	7.0		FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	27 692		85	59.1
	FROZEN FRUITS,	35		8	1.4		CURED, BOILED, SMOKED MEATS,	4 607		54	16.9
	FROZEN JUICES,	156		16	1.1		SAUSAGE, MEAT LOAVES,	5 906		66	17.1
	FROZEN VEGETABLES,	737		29	2.0		LARD,	20 900		40	4.2
	FROZEN POULTRY (PACKAGED ONLY),	421		23	2.3		OTHER MEAT (INCLUDING GAME),	2 619		19	25.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	467		38	3.0		NOT REPORTED IN DETAIL,	18 568		(NA)	(NA)
	FROZEN MEATS (PACKAGED ONLY),	2 206		37	3.4						
	FROZEN PREPARED FOODS, BAKED GOODS,	215		10	1.9		FRESH FRUITS, VEGETABLES, BERRIES,	118	.2	7	3.9
	OTHER PACKAGED FROZEN FOODS,	68		11	1.1		FRESH FRUITS, BERRIES, MELONS,	3 055		3	1.8
	NOT REPORTED IN DETAIL,	538		6	(NA)		FRESH VEGETABLES,	80		4	5.8
				(NA)	(NA)		NOT REPORTED IN DETAIL,	21		(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED,	2 873	1.0	83	3.5	5049300	CANNED, BOTTLED FOODS,	1 343	1.9	20	7.6
	MARGARINE, BUTTER SUBSTITUTES,	707		59	1.1		CANNED VEGETABLES, VEGETABLE JUICES,	750		3	13.3
	COOKING OILS (INC. VEGETABLE SHORTENINGS),	712		44	1.3		CANNED MEATS,	15 209		15	2.2
	BREAKFAST CEREALS (FULLY, PARTLY COOKED),	8		4	.7		NOT REPORTED IN DETAIL,	265		(NA)	(NA)
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS),	599		25	2.9	5049420	TEA,	5 581	.7	3	.7
	NOT REPORTED IN DETAIL,	847		(NA)	(NA)	5049500	FROZEN FOODS,	3 288	.1	29	14.3
5094110	CIGARETTES, CIGARS, TOBACCO,	182	.1	6	9.2		FROZEN FRUITS,	11 341	4.6	7	.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	233	.1	11	2.9		FROZEN JUICES,	81		11	8.2
		859	.3	(NA)	(NA)		FROZEN VEGETABLES,	1 075		11	1.4
5099900	COMMODITIES, N.E.C.,	135	(2)	5	11.1		FROZEN POULTRY (PACKAGED ONLY),	178		11	1.4
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,						FROZEN FISH, SEAFOOD (PACKAGED ONLY),	389		18	2.2
							FROZEN MEATS (PACKAGED ONLY),	822		13	7.2
							FROZEN PREPARED FOODS, BAKED GOODS,	45		4	.9
							OTHER PACKAGED FROZEN FOODS,	40		4	1.3
							NOT REPORTED IN DETAIL,	589		(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION						GROCERIES, EXCEPT AS SPECIFIED,	1 845	2.6	29	7.1
	ALL ESTABLISHMENTS, (NUMBER) 185					5049950	MARGARINE, BUTTER SUBSTITUTES,	420		21	2.4
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 23,371						COOKING OILS (INC. VEGETABLE SHORTENINGS),	495		14	2.6
	SALES REPORTED BY COMMODITY LINE,	71 426	100.0	117	(X)		BREAKFAST CEREALS (FULLY, PARTLY COOKED),	9		3	.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	935	1.3	31	4.7		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS),	359		12	2.9
	BUTTER,	44		10	.5		NOT REPORTED IN DETAIL,	562		(NA)	(NA)
	CHEESE,	609		28	3.6	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	59	.1	3	2.6
	MILK, CREAM (FLUID),	26		3	.8	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	82	.1	3	2.7
	OTHER DAIRY PRODUCTS,	221		3	(NA)		COMMODITIES, N.E.C.,	405	.6	(NA)	(NA)
	NOT REPORTED IN DETAIL,	35		(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	95	.1	4	7.1
5044110	EGGS (FRESH, STORAGE),	501	.7	30	2.4	5099900	WEST SOUTH CENTRAL DIVISION				
5044120	POULTRY,	1 884	2.6	43	6.8		ALL ESTABLISHMENTS, (NUMBER) 419				
	DRESSED POULTRY, RESALES,	1 667		34	6.8		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 54,080				
	NOT REPORTED IN DETAIL,	217		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE,	218 809	100.0	282	(X)
5045100	CONFECTIONERY,	37	.1	3	1.5						
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	518	.7	14	3.9						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MEATS, MEAT PRODUCTS (CONT.)							MEATS, MEAT PRODUCTS (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)							WEST SOUTH CENTRAL DIVISION (CONT.)					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER, CHEESE, ICE CREAM, ICES MILK, CREAM (FLUID), OTHER DAIRY PRODUCTS, NOT REPORTED IN DETAIL,	2 335 271 1 648 41 141 10 24	1.1	73 26 65 7 5 (NA)	66 990 33 433 6 009 5 579 5 781 5 559 (NA)	3.5 3.8 3.7 2.1 2.1 (NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED, MARGARINE, BUTTER, SUBSTITUTES, COOKING OILS, LINC, VEGETABLES, BREADFAST CEREALS (FULLY PREPARED), OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS, EXC. PEANUTS), NOT REPORTED IN DETAIL,	3 243 808 680 32 319 1 404	1.5	55 33 33 5 14 (NA)	56 635 33 364 41 073 3 189 15 070 (NA)	5.7 2.4 1.0 1.7 2.1 (NA)
5044110	EGGS (FRESH, STORAGE),	508	.2	26	29 597	1.7	5059100	HIDES, SKINS, PELTS,	322	.1	9	10 692	3.0
5044120	POULTRY, LIVE POULTRY, DRESSED POULTRY, RESALES, NOT REPORTED IN DETAIL,	3 380 44 3 187 149	1.5	65 3 57 (NA)	65 005 1 335 58 748 (NA)	5.2 3.3 5.4 (NA)	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	133	.1	8	9 363	1.4
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	245	.1	12	12 321	2.0	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	223	.1	12	12 212	1.8
5047100	MEATS, PROVISIONS, FRESH, FROZEN (EXCEPT PACKAGED) MEATS, CURED, BOILED, SMOKED MEATS, SAUSAGE, MEAT LOAVES, LARD, OTHER MEAT (INCLUDING GAME), NOT REPORTED IN DETAIL,	201 059 143 913 13 144 14 250 867 4 005 24 880	91.9	282 218 132 145 66 35 (NA)	218 809 179 285 96 658 109 491 64 120 50 847 (NA)	91.9 80.3 13.7 13.0 13.0 (NA)	5099900	COMMODITIES, N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, MOUNTAIN DIVISION ALL ESTABLISHMENTS, (NUMBER) 181 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 24,802 SALES REPORTED BY COMMODITY LINE,	178 178 17 39 6 087 65 167	.1	9 (NA)	7 513 (NA)	2.4 (NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES,	226	.1	8	7 479	3.0	5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER, CHEESE, OTHER DAIRY PRODUCTS, NOT REPORTED IN DETAIL,	93 936 153 29 68 17 (NA)	100.0	115	(X)	(X)
5049200	BAKERY PRODUCTS, CANNED, BOTTLED FOODS, FROZEN FRUITS, CANNED FRUITS, FRUIT JUICES, CANNED VEGETABLES, VEGETABLE JUICES, CANNED FISH, SEAFOOD, CANNED MEATS, CANNED MILK, OTHER CANNED, BOTTLED, FOODS, INC., BABY FOOD, NOT REPORTED IN DETAIL,	341 2 128 214 272 22 1 387 150 53 26	.2 1.0	13 41 5 6 5 37 5 7 (NA)	8 237 41 528 5 924 7 063 5 496 40 084 5 020 7 294 (NA)	4.1 5.1 3.6 3.9 3.5 3.0 3.7 (NA)	5044110	EGGS (FRESH, STORAGE), POULTRY, DRESSED POULTRY, RESALES, NOT REPORTED IN DETAIL,	6 087 65 177 167	6.5 .7	10 25 21 (NA)	23 696 15 979 13 328 (NA)	25.7 4.0 3.6
5049410	COFFEE, ROASTED COFFEE (EXCEPT SOLUBLE), NOT REPORTED IN DETAIL,	141 131 10	.1	6 4 (NA)	6 246 5 143 (NA)	2.3 2.5 (NA)	5045100	CONFECTIONERY,	54	.1	6	2 306	2.3
5049500	FROZEN FOODS, FROZEN FRUITS, FROZEN VEGETABLES, FROZEN Poultry (PACKAGED ONLY), FROZEN FISH, SEAFOOD (PACKAGED ONLY), FROZEN MEATS (PACKAGED ONLY), FROZEN PREPARED FOODS, BAKED GOODS, NOT REPORTED IN DETAIL,	2 603 50 60 403 734 297 473 84 502	1.2	36 7 11 20 15 13 3 (NA)	39 537 13 600 7 727 17 653 24 348 20 053 13 896 3 531 (NA)	6.6 2.5 2.3 3.0 1.5 3.4 2.4 (NA)	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	131	.1	6	3 437	3.8
5049920	FLOUR, RELATED PRODUCTS,	155	.1	8	5 813	2.7	5047100	MEATS, PROVISIONS, FRESH, FROZEN (EXCEPT PACKAGED) MEATS, CURED, BOILED, SMOKED MEATS, SAUSAGE, MEAT LOAVES, LARD, OTHER MEAT (INCLUDING GAME), NOT REPORTED IN DETAIL,	82 181 49 522 3 598 4 905 352 3 363 20 441	87.5	115	93 936 65 835 75.2 12.3 28 774 17.0 16 874 2.1 8 913 (NA)	87.5 75.2 12.3 17.0 2.1 3.7 (NA)
5049930	SUGAR (REFINED),	145	.1	7	6 404	2.3	5048100	FRESH FRUITS, VEGETABLES, BERRIES,	365	.4	6	4 599	7.9
							5049200	BAKERY PRODUCTS,	60	.1	4	1 542	3.9

Standard Notes: ~ Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

Notes: - Represents zero.

TABLE 28. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FRESH FRUITS, VEGETABLES (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	NEW ENGLAND DIVISION (CONT.)											
5049300	CANNED, BOTTLED FOODS	664	•4	9	6 289	10.6	MIDDLE ATLANTIC DIVISION (CONT.)	1 406	•3	21	14 381	9.8
	CANNED FRUITS, FRUIT JUICES	265		7	5 832	4.5		300		11	6 397	4.7
	CANNED VEGETABLES, VEGETABLE JUICES	254		6	5 398	4.7		623		10	6 147	10.1
	CANNED FISH, SEAFOOD	51		6	4 244	1.2		32		4	1 990	1.6
	CANNED MEATS	24		4	2 173	1.1		23		6	3 617	•6
	CANNED MILK	53		4	2 173	2.4		428		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	17		(NA)	(NA)	(NA)						
5049500	FROZEN FOODS	872	•5	18	11 018	7.9	FRESH FRUITS, VEGETABLES (CONT.)	277	•1	9	7 425	3.7
	FROZEN FRUITS	119		9	5 504	2.2		229		9	7 425	3.1
	FROZEN JUICES	100		7	3 957	2.5		48		(NA)	(NA)	(NA)
	FROZEN VEGETABLES	476		15	9 591	5.0						
	FROZEN POULTRY (PACKAGED ONLY)	34		3	1 439	2.4		13 651	2.6	83	72 724	18.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	40		5	2 002	2.0		940		39	35 546	2.6
	FROZEN PREPARED FOODS, BAKED GOODS	65		4	2 998	2.2		1 253		44	37 730	3.3
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)		4 015		58	51 658	7.8
5049610	SOFT DRINKS	115	•1	7	3 045	3.8		305		13	13 777	2.2
	SUGAR (REFINED)	398	•2	5	3 534	11.3		2 160		36	37 487	5.8
5049930	GROCERIES, EXCEPT AS SPECIFIED	507	•3	17	11 142	4.6		585		17	19 387	3.0
5049950	COOKING OILS (INC. VEGETABLE SHORTENINGS) OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS-EXC. PEANUTS)	164		5	4 489	3.7		537		14	16 088	3.3
	NOT REPORTED IN DETAIL	133		6	4 340	3.1		272		10	10 304	2.6
5095110	BEER, FERMENTED MALT LIQUORS	210		(NA)	(NA)	(NA)		3 584		(NA)	(NA)	(NA)
5099110	COMMODITIES, N•E•C.	886	•5	3	2 834	31.3	GROCERIES, EXCEPT AS SPECIFIED	1 945	•4	36	24 777	7.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	527	•3	(NA)	(NA)	(NA)	COMMODITIES, N•E•C.	1 795	•3	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION	208	•1	3	1 776	11.7	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	211	(2)	5	1 744	12.1
	ALL ESTABLISHMENTS (NUMBER) 1,148						EAST NORTH CENTRAL DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 97,198						ALL ESTABLISHMENTS (NUMBER) 838					
	SALES REPORTED BY COMMODITY LINE	525 200	100.0	834	(X)	(X)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 67,085					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	268	•1	15	14 058	1.9	SALES REPORTED BY COMMODITY LINE	502 215	100.0	647	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	410	•1	23	12 720	3.2	EGGS (FRESH, STORAGE)	554	•5	19	18 288	3.0
5044120	POULTRY	345	•1	9	4 234	8.1	POULTRY	2 460	•1	10	15 926	15.4
	DRESSED POULTRY, RESALES	304		3	2 210	13.8	CONFECTIONERY	457	•1	20	22 475	2.0
	NOT REPORTED IN DETAIL	41		(NA)	(NA)	(NA)	CANDY, ALL KINDS	110		6	9 463	1.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	650	•1	18	11 467	5.7	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	26		8	16 069	•2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	504 242	96.0	834	525 200	96.0	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	254		4	9 246	2.7
	FRESH FRUITS, BERRIES, MELONS	265 873		624	405 567	65.6	NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
	FRESH VEGETABLES	175 042		480	293 502	59.6	FRESH FRUITS, VEGETABLES, BERRIES	472 453	94.1	647	502 215	94.1
	NOT REPORTED IN DETAIL	63 327		(NA)	(NA)	(NA)	FRESH FRUITS, BERRIES, MELONS	217 391		469	359 331	60.5
							FRESH VEGETABLES	172 813		391	293 703	58.8
							NOT REPORTED IN DETAIL	82 249		(NA)	(NA)	(NA)
							CANNED, BOTTLED FOODS	4 310	•9	38	34 988	12.3
							CANNED FRUITS, FRUIT JUICES	829		22	23 677	3.5
							CANNED VEGETABLES, VEGETABLE JUICES	1 258		25	25 601	4.9
							CANNED FISH, SEAFOOD	141		11	18 528	•8
							CANNED MEATS	46		11	18 015	•3
							CANNED MILK	107		9	16 915	•6
							OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	454		10	15 453	2.9

(Z) Less than 0.05 percent.

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable. (NA) Not available.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FRESH FRUITS, VEGETABLES (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
	NOT REPORTED IN DETAIL.	1 475		(NA)	(NA)	5045100	CONFECTIONERY	272		20	31 486	.9
5049410	COFFEE	492	.1	18	21 354		CANDY, ALL KINDS	139		9	20 061	.7
	SOLUBLE COFFEE (EXCEPT SOLUBLE)	129		5	9 781		CHEWING GUM	14		3	4 201	.3
	ROASTED COFFEE	340		15	18 753		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	23		6	9 165	.3
	NOT REPORTED IN DETAIL.	23		(NA)	(NA)		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	45		5	12 519	.4
	FROZEN FOODS	10 027	2.0	63	60 905		NOT REPORTED IN DETAIL.	51		(NA)	(NA)	(NA)
5049500	FROZEN FRUITS	1 178		33	40 093		FRESH FRUITS, VEGETABLES, BERRIES	155 745	88.0	219	176 978	88.0
	FROZEN JUICES	949		28	35 283		FRESH FRUITS, BERRIES, MELONS	67 992		161	119 205	56.5
	FROZEN VEGETABLES	3 514		45	44 624		FRESH VEGETABLES	53 857		130	102 972	52.3
	FROZEN POULTRY (PACKAGED ONLY)	595		16	23 952		NOT REPORTED IN DETAIL.	34 496		(NA)	(NA)	(NA)
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	971		26	30 069		CANNED, BOTTLED FOODS	5 880		34	42 915	13.7
	FROZEN MEATS (PACKAGED ONLY)	263		12	20 676		CANNED FRUITS, FRUIT JUICES	3 101		29	38 538	8.0
	FROZEN PREPARED FOODS, BAKED GOODS	345		14	22 142		CANNED VEGETABLES, VEGETABLE JUICES	1 791		29	32 653	5.5
	OTHER PACKAGED FROZEN FOODS	679		12	17 284		CANNED FISH, SEAFOOD	432		19	28 320	1.5
	NOT REPORTED IN DETAIL.	1 523		(NA)	(NA)	5049300	CANNED MEATS	193		12	19 750	1.0
5049330	SUGAR (REFINED)	1 110	.2	23	25 286		CANNED MILK	64		11	18 482	.3
5049940	DRIED FRUITS	438	1.1	13	24 654		OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	156		7	13 460	1.2
5049950	GROCERIES, EXCEPT AS SPECIFIED	5 605	1.1	40	50 491		COFFEE	296	.2	20	29 683	1.0
	MARGARINE, BUTTER SUBSTITUTES	204		14	19 539		SOLUBLE COFFEE	19		4	7 302	.3
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	227		15	21 873		ROASTED COFFEE (EXCEPT SOLUBLE)	274		18	28 032	1.0
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	31		6	13 799		NOT REPORTED IN DETAIL.	3		(NA)	(NA)	(NA)
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	4 553		19	31 681		FROZEN FOODS	7 326	4.1	43	59 274	12.4
	NOT REPORTED IN DETAIL.	590		(NA)	(NA)		FLOUR, RELATED PRODUCTS	423	.2	21	28 225	1.5
5094110	CIGARETTES, CIGARS, TOBACCO	1 309	.3	5	3 950		SUGAR (REFINED)	2 748	1.6	25	32 180	8.5
5095110	BEER, FERMENTED MALT LIQUORS	644	.1	5	3 217		DRIED FRUITS	92	.1	15	22 422	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	579	.1	10	6 113		GROCERIES, EXCEPT AS SPECIFIED	1 094	.6	30	37 091	2.9
5099900	COMMODITIES, N.E.C.	1 665	.3	(NA)	(NA)		MARGARINE, BUTTER SUBSTITUTES	160		16	26 220	.6
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	112	(Z)	8	9 047		COOKING OILS (INC. VEGETABLE SHORTENINGS)	236		17	24 789	1.0
	WEST NORTH CENTRAL DIVISION						BREAKFAST CEREALS (FULLY, PARTLY COOKED)	153		7	14 728	1.0
	ALL ESTABLISHMENTS (NUMBER)	306					OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	411		23	30 976	1.3
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	30,696					NOT REPORTED IN DETAIL.	134		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	176 978	100.0	219	(X)	5049960	PEANUTS, ROASTED	909	.5	22	30 658	3.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	184	.1	9	11 991		MISCELLANEOUS FOOD PRODUCTS	112	.1	3	2 452	.4
5044110	EGGS (FRESH, STORAGE)	147	.1	5	3 139		CIGARETTES, CIGARS, TOBACCO	652	.4	5	4 672	14.0
							CIGARETTES	590		3	3 275	18.0
							NOT REPORTED IN DETAIL.	62		(NA)	(NA)	(NA)
							INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	108	.1	13	18 726	.6
							COMMODITIES, N.E.C.	936	.5	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	54	(Z)	3	3 970	1.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FRESH FRUITS, VEGETABLES (CONT.)												
	SOUTH ATLANTIC DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 710												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 73,721												
	SALES REPORTED BY COMMODITY LINE,												
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	300 507	100.0	484	842	.3			97 188	100.0	195	8 153	(X)
5044110	EGGS (FRESH, STORAGE)	389	.1	29	7 691	2.2			75	.1	8	7 987	.9
5044120	POULTRY	201	.1	13	5 407	3.7			3		(NA)	7 (NA)	(NA)
5047100	MEATS, PROVISIONS	649	.2	16	13 792	4.7			229	.2	8	3 142	7.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	397		5	1 851	21.4			472	.5	7	3 335	14.2
	CURED, BOILED, SMOKED MEATS	76		7	8 954	.8			390		5	3 154	12.4
	SAUSAGE, MEAT LOAVES,	18		3	7 271	.2			82		(NA)	7 (NA)	(NA)
	NOT REPORTED IN DETAIL,	158	(NA)	(NA)									
5048100	FRESH FRUITS, VEGETABLES, BERRIES	282 257	93.9	484	300 507	93.9			416	.4	9	4 601	9.0
	FRESH FRUITS, BERRIES, MELONS	130 772		347	204 819	63.8			91 623	94.3	195	97 188	94.3
	FRESH VEGETABLES,	91 280		273	153 945	59.3			42 060		103	73 763	57.0
	NOT REPORTED IN DETAIL,	60 205		(NA)					32 040		(NA)	62 275	51.4
5049300	CANNED, BOTTLED FOODS	3 135	1.0	28	27 067	11.6			17 523				(NA)
	CANNED FRUITS, FRUIT JUICES	830		20	17 941	4.6			1 141	1.2	13	12 682	9.0
	CANNED VEGETABLES, VEGETABLE JUICES	1 569		21	18 488	8.5			375		8	10 704	3.5
	CANNED FISH, SEAFOOD,	49		9	11 389	.4			644		8	10 976	5.9
	CANNED MEATS,	83		12	14 029	.6			13		3	6 896	.2
	CANNED MILK,	38		7	5 987	.6			53		5	7 733	.7
	OTHER CANNED, BOTTLED FOODS, INC., BABY FOOD	30		3	7 444	.4			56		(NA)	7 (NA)	(NA)
	NOT REPORTED IN DETAIL,	536		(NA)									
5049500	FROZEN FOODS,	7 044	2.3	38	37 142	19.0			1 984	2.0	15	15 069	13.2
	FROZEN FRUITS	456		9	14 004	3.3			92		7	10 953	.8
	FROZEN JUICES	495		13	15 999	3.1			175		5	8 997	1.9
	FROZEN VEGETABLES	2 041		20	23 328	8.7			565		9	11 703	4.8
	FROZEN POULTRY (PACKAGED ONLY)	176		6	12 900	1.4			38		5	8 997	.4
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	730		17	18 278	4.0			320		9	11 800	2.7
	FROZEN MEATS (PACKAGED ONLY)	219		6	12 375	1.8			326		7	10 151	3.2
	FROZEN PREPARED FOODS, BAKED GOODS,	501		9	15 174	3.3			190		6	8 968	2.1
	OTHER PACKAGED FROZEN FOODS	76		6	10 463	.7			179		4	7 814	1.0
	NOT REPORTED IN DETAIL,	2 350		(NA)					199		(NA)	7 (NA)	(NA)
5049920	FLOUR, RELATED PRODUCTS	187	.1	11	14 002	1.3			106	.1	3	6 259	1.7
5049930	SUGAR (REFINED)	193	.1	14	13 663	1.4			78	.1	5	8 034	1.0
5049950	GROCERIES, EXCEPT AS SPECIFIED,	2 701	.9	27	31 718	8.5			491	.5	18	20 850	2.4
5049980	MISCELLANEOUS FOOD PRODUCTS	921	.3	5	4 437	20.8			109		8	14 807	.7
	COOKING OILS (INC. VEGETABLE SHORTENINGS)								59		3	6 857	.9
	OTHER GROCERIES (JAM, PICKLES, SAUCES,)												
5059910	PEANUTS, UNROASTED,	203	.1	25	24 753	.8			171		9	11 607	1.5
	NOT REPORTED IN DETAIL,								152		(NA)	7 (NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	178	.1	7	11 530	1.5					15	19 080	.4
	COMMODITIES, N.E.C.	1 435	.5	(NA)					73	.1	3	859	9.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	172	.1	7	4 290	4.0			80	.1	5	1 401	4.1
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS								358	.4	(NA)	7 (NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)											
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 479											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 39,642											
	SALES REPORTED BY COMMODITY LINE											
5044110	EGGS (FRESH, STORAGE)	278 991	100.0	339	9 898	5044110	FRESH FRUITS, VEGETABLES (CONT.)	101 841	100.0	143	8 547	(X)
5044120	POULTRY	609	.2	18	7 052	5044120	EGGS (FRESH, STORAGE)	597	.6	10	2 218	7.0
	DRESSED POULTRY, RESALES	368	.1	14	3 016		POULTRY	101	.1	9	2 218	4.6
	NOT REPORTED IN DETAIL	303		7	(NA)		CONFECTIONERY	218	.2	6	7 530	2.9
5045100	CONFECTIONERY	65		(NA)		5045100	CANDY, ALL KINDS	204		5	6 571	3.1
	CANDY, ALL KINDS	1 404	.5	16	30 314		POTATO CHIPS, SALTED NUTS, OTHER	2 349	.3	3	2 349	.3
	CHewing Gum	144		5	2 709		NOT REPORTED IN DETAIL	8		(NA)	(NA)	
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	16		5	2 766		MEATS, PROVISIONS	52	.1	6	2 624	2.0
	POTATO CHIPS, SALTED NUTS, OTHER	1 238		11	28 795		FRESH FRUITS, VEGETABLES, BERRIES	94 678	93.0	143	101 841	93.0
	CONFECTIONS	11		4	2 464		FRESH FRUITS, BERRIES, MELONS	43 892		109	78 701	55.8
5047100	MEATS, PROVISIONS	296	.1	12	17 555	5047100	FRESH VEGETABLES	31 422		86	61 949	50.7
	LARD	226		5	5 669		NOT REPORTED IN DETAIL	19 364		(NA)	(NA)	
	NOT REPORTED IN DETAIL	70		(NA)			CANNED, BOTTLED FOODS	2 369	2.3	19	16 543	14.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	255 080	91.4	339	278 991	5049300	CANNED FRUITS, FRUIT JUICES	722		12	11 941	6.0
	FRESH FRUITS, BERRIES, MELONS	143 184		244	236 001		CANNED VEGETABLES, VEGETABLE JUICES	1 205		15	14 106	8.5
	FRESH VEGETABLES	188 955		190	161 100		CANNED FISH, SEAFOOD	78		9	10 073	.8
	NOT REPORTED IN DETAIL	22 931		(NA)			CANNED MEATS	74		8	8 259	.9
5049300	CANNED, BOTTLED FOODS	1 294	.5	22	23 884		CANNED MILK	115		10	10 226	1.1
	CANNED FRUITS, FRUIT JUICES	378		13	17 406		OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	72		4	2 755	2.6
	CANNED VEGETABLES, VEGETABLE JUICES	635		16	17 972		NOT REPORTED IN DETAIL	103		(NA)	(NA)	
	CANNED FISH, SEAFOOD	259		3	9 418		FROZEN FOODS	917	.9	10	9 600	9.6
	NOT REPORTED IN DETAIL	209		(NA)			FROZEN FRUITS	222		5	7 528	2.9
5049500	FROZEN FOODS	14 480	5.2	49	73 907	5049500	FROZEN JUICES	180		3	2 836	6.3
	FROZEN FRUITS	651		30	55 947		FROZEN VEGETABLES	154		5	3 553	4.3
	FROZEN JUICES	1 746		31	56 722		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	63		3	2 508	2.5
	FROZEN VEGETABLES	3 353		35	59 846		FROZEN PREPARED FOODS, BAKED GOODS	89		(NA)	(NA)	
	FROZEN POULTRY (PACKAGED ONLY)	718		25	50 644		NOT REPORTED IN DETAIL	209				
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	2 368		32	56 884		GROCERIES, EXCEPT AS SPECIFIED	374	.4	16	14 374	2.6
	FROZEN MEATS (PACKAGED ONLY)	941		29	55 604		PEANUTS, ROASTED	142	.1	15	22 412	.6
	FROZEN PREPARED FOODS, BAKED GOODS	2 081		26	54 582		COMMODITIES, N.E.C.	2 274	2.2	(NA)	(NA)	
	NOT REPORTED IN DETAIL	694		26	48 259		LABOR, SERVICE, AND RENTAL RECEIPTS	119	.1	4	2 532	4.7
	NOT REPORTED IN DETAIL	1 848		(NA)			FROM CUSTOMERS					
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 218	.4	33	38 099	5099900	PACIFIC DIVISION					
	MARGARINE, BUTTER SUBSTITUTES	624		20	29 644		ALL ESTABLISHMENTS, (NUMBER) 712					
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	122		14	16 019		SALES NOT REPORTED BY COMMODITY					
	OTHER GROCERIES (JAM, PICKLES, SAUCES,	315		16	19 233		LINE (\$1,000) 73,825					
	MAYONNAISE, NUTS-EXC. PEANUTS)	157		(NA)			SALES REPORTED BY COMMODITY LINE	369 260	100.0	495	(X)	(X)
5049960	PEANUTS, ROASTED	188	.1	23	46 148							
5059910	PEANUTS, UNROASTED	213	.1	27	40 333							
	COMMODITIES, N.E.C.	3 065	1.1	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	776	.3	8	5 896							
	FROM CUSTOMERS											

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)						OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	PACIFIC DIVISION						NEW ENGLAND DIVISION					
5048100	FRESH FRUITS, VEGETABLES, BERRIES	354 546	96.0	495	369 260	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	2 048	.7	4	28 835	74.1
	FRESH FRUITS, BERRIES, MELONS	169 135		358	276 445		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	230	.1	25	17 608	1.3
	FRESH VEGETABLES.	133 128		298	211 663	5029140	DAIRY PRODUCTS, ICE CREAM, ICES	4 689	1.7	50	26 857	17.5
	NOT REPORTED IN DETAIL.	52 283		(NA)	(NA)		BUTTER.	2 031		11	12 110	16.8
5049300	CANNED, BOTTLED FOODS	1 851	.5	29	24 850	5043100	CHEESE.	2 334		37	16 715	14.0
	CANNED FRUITS, FRUIT JUICES	501		19	13 478		OTHER DAIRY PRODUCTS.	216		8	5 455	4.0
	CANNED VEGETABLES, VEGETABLE JUICES	630		19	14 038		NOT REPORTED IN DETAIL.	108		(NA)	(NA)	(NA)
	CANNED FISH, SEAFOOD.	222		16	12 259		EGGS (FRESH, STORAGE)	222	.1	5	2 221	10.0
	CANNED MEATS.	59		10	8 965		CONFECTIONERY	2 337	.8	52	63 474	3.7
	CANNED MILK	28		4	4 573	5044110	CANDY, ALL KINDS.	539		20	7 660	7.0
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	59		4	3 491		CHEWING GUM	181		19	10 145	1.8
	NOT REPORTED IN DETAIL.	352		(NA)	(NA)		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	687		22	7 055	9.7
5049500	FROZEN FOODS.	6 380	1.7	34	32 161	5045100	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	924		(NA)	(NA)	(NA)
	FROZEN FRUITS.	459		19	25 051		NOT REPORTED IN DETAIL.	2 063	.7	21	9 468	21.8
	FROZEN JUICES	1 116		14	22 212		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	5 191	1.9	21	37 068	14.0
	FROZEN VEGETABLES	1 870		25	24 543		MEATS, PROVISIONS	2 111		7	13 013	16.2
	FROZEN POULTRY (PACKAGED ONLY).	421		10	18 144		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	731		11	8 962	8.2
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	715		15	19 712		CURED, BOILED, SMOKED MEATS	290		7	2 519	11.5
	FROZEN MEATS (PACKAGED ONLY).	546		8	15 222		SAUSAGE, MEAT LOAVES.	32		3	544	5.9
	FROZEN PREPARED FOODS, BAKED GOODS.	764		7	15 007		OTHER MEAT (INCLUDING GAME)	2 027		(NA)	(NA)	(NA)
	OTHER PACKAGED FROZEN FOODS	309		7	14 847		NOT REPORTED IN DETAIL.	1 741	.6	8	6 549	26.6
	NOT REPORTED IN DETAIL.	180		(NA)	(NA)		FRESH FRUITS, VEGETABLES, BERRIES	1 566		3	4 434	35.3
5049930	SUGAR (REFINED)	1 148	.3	20	13 846	5046100	FRESH VEGETABLES.	175		(NA)	(NA)	(NA)
5049940	DRIED FRUITS.	208	.1	14	17 407		NOT REPORTED IN DETAIL.					
5049950	GROCERIES, EXCEPT AS SPECIFIED.	955	.3	26	19 653	5047100	BAKERY PRODUCTS	16 895	6.1	67	48 728	34.7
	MARGARINE, BUTTER SUBSTITUTES	11		4	3 290		CANNED, BOTTLED FOODS	42 670	15.4	87	72 452	58.9
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	184		13	8 716		CANNED FRUITS, FRUIT JUICES	8 359		42	29 133	28.7
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	646		19	15 048		CANNED VEGETABLES, VEGETABLE JUICES	9 320		45	28 275	33.0
	NOT REPORTED IN DETAIL.	114		(NA)	(NA)		CANNED FISH, SEAFOOD.	6 294		47	32 854	19.2
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	196	.1	17	19 004		CANNED MEATS.	2 129		32	27 388	7.8
5099321	FERTILIZER, FERTILIZER MATERIALS.	669	.2	6	9 315		CANNED MILK	1 856		28	19 291	9.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	511	.1	3	7 088		OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	14 272		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	1 975	.5	(NA)	(NA)		COFFEE.	9 631	3.5	52	41 473	23.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	821	.2	10	13 539	5049410	GREEN COFFEE.	186		3	1 626	11.4
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)						SOLUBLE COFFEE.	700		19	14 300	4.9
	NEW ENGLAND DIVISION						ROASTED COFFEE (EXCEPT SOLUBLE)	5 815		43	23 213	25.1
	ALL ESTABLISHMENTS. (NUMBER)	546				5049420	NOT REPORTED IN DETAIL.	2 930		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	56,065					TEA	5 558	2.0	37	24 703	22.5
	SALES REPORTED BY COMMODITY LINE.			386	(X)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
NEW ENGLAND DIVISION (CONT.)													
OTHER GROCERIES AND RELATED PRODUCTS (CONT.)													
5049500	FROZEN FOODS,	73 225	26.5	82	90 564	80.9	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	15 662	.9	155	159 994	9.8
	FROZEN FRUITS	3 476		27	29 983	11.6		BUTTER,	5 359		45	73 939	7.2
	FROZEN JUICES	4 633		23	31 499	14.7		CHEESE,	6 616		108	91 133	7.3
	FROZEN VEGETABLES	8 436		26	29 950	28.2		ICE CREAM, ICES	1 338		13	22 817	5.9
	FROZEN POULTRY (PACKAGED ONLY).	563		13	16 856	3.3		MILK, CREAM (FLUID).	1 103		3	4 663	23.7
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	33 157		48	59 425	55.8		OTHER DAIRY PRODUCTS.	811		22	36 103	2.2
	FROZEN MEATS (PACKAGED ONLY).	9 542		24	31 399	30.4		NOT REPORTED IN DETAIL.	435		(NA)	(NA)	(NA)
	FROZEN PREPARED FOODS, BAKED GOODS.	4 553		17	24 319	18.7	5044110	EGGS (FRESH, STORAGE)	3 405	.2	35	38 780	8.8
	OTHER PACKAGED FROZEN FOODS	1 855		20	24 882	7.5							
	NOT REPORTED IN DETAIL.	7 010		(NA)	(NA)	(NA)							
5049610	SOFT DRINKS	17 662	6.4	62	19 783	89.3	5045100	CONFECTIONERY	6 761	.4	131	63 374	10.7
	BOTTLED DRINKING WATERS (MINRL, SPR., ETC.).	1 534	.6	4	3 231	47.5		CANDY, ALL KINDS.	3 858		68	34 806	11.1
	SANDWICHES, SNACK ITEMS	319	.1	8	1 902	16.8		CHewing GUM	121		8	4 740	2.6
	FLOUR, RELATED PRODUCTS	9 786	3.5	46	29 731	32.9		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	427		38	24 563	1.7
	SUGAR (REFINED)	2 434	.9	35	22 661	10.7		POTATO CHIPS, SALTED NUTS, OTHER	1 815		51	21 925	8.3
	GROCERIES, EXCEPT AS SPECIFIED.	50 490	18.3	119	108 724	46.4		CONFECTIONS.	540		(NA)	(NA)	(NA)
	PEANUTS, ROASTED.	210	.1	10	6 639	3.2	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT	7 365	.4	32	55 725	13.2
	MISCELLANEOUS FOOD PRODUCTS	9 166	3.3	38	17 155	53.4		PACKAGED FROZEN)					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	240	.1	5	1 474	16.3	5047100	MEATS, PROVISIONS	16 675	.9	92	84 804	19.7
5094110	CIGARETTES, CIGARS, TOBACCO	4 607	1.7	12	46 868	9.8		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	7 202		32	44 054	16.3
5095110	BEER, FERMENTED MALT LIQUORS.	731	.3	7	3 034	24.1		CURED, BOILED, SMOKED MEATS	2 234		49	27 970	8.0
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	9 583	3.5	3	26 872	35.7		SAUSAGE, MEAT LOAVES.	851		24	12 420	6.9
	ALCOHOL USED IN BLENDING).							LARD	2 714		20	23 104	11.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	788	.3	14	11 810	6.7		OTHER MEAT (INCLUDING GAME)	3 322		8	13 971	23.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	471	.2	21	17 893	2.6	5048100	FRESH FRUITS, VEGETABLES, BERRIES	16 189	.9	57	182 055	8.9
	FACIAL TISSUES, ETC.).												
5099670	FOOD, BEVERAGE BASIC MATERIALS.	448	.2	11	5 274	8.5	5049200	BAKERY PRODUCTS	58 922	3.3	188	83 029	71.0
	COMMODITIES, N.E.C.	1 293	.5	(NA)	(NA)	(NA)	5049300	CANNED, BOTTLED FOODS	228 210	12.6	345	379 227	60.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	24	(2)	4	3 190	.8		CANNED FRUITS, FRUIT JUICES	33 474		176	209 249	16.0
	FROM CUSTOMERS							CANNED VEGETABLES, VEGETABLE JUICES	41 920		180	157 880	28.3
MIDDLE ATLANTIC DIVISION													
	ALL ESTABLISHMENTS. (NUMBER) 2,163							CANNED FISH, SEAFOOD.	33 837		161	151 787	23.3
	SALES NOT REPORTED BY COMMODITY							CANNED MEATS	82 762		117	230 930	35.8
	LINE (\$1,000) 239,074							CANNED MILK	3 604		64	77 022	4.7
	SALES REPORTED BY COMMODITY LINE.	1 806 489	100.0	1 463	(X)	(X)		OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	16 180		86	86 941	18.6
								NOT REPORTED IN DETAIL.	16 433		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	7 880	.4	10	79 844	9.9	5049410	COFFEE.	520 762	28.8	194	611 976	85.1
	FATS, OILS, EXPLOSIVES, ETC.	897	.1	73	36 049	2.5		GREEN COFFEE.	470 804		51	529 399	88.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	16 020	.9	5	82 997	19.3		SOLUBLE COFFEE.	5 201		54	28 445	18.3
								ROASTED COFFEE (EXCEPT SOLUBLE)	42 871		109	78 748	54.4
								NOT REPORTED IN DETAIL.	1 886		(NA)	(NA)	(NA)
5032100	YARD OR PIECE GOODS						5049420	TEA	29 298	1.6	128	99 075	29.6
							5049500	FROZEN FOODS.	351 854	19.5	274	427 845	82.2
								FROZEN FRUITS	10 611		76	138 616	7.7
								FROZEN JUICES	22 460		72	133 710	16.8
								FROZEN VEGETABLES	37 372		85	142 072	26.3
								FROZEN POULTRY (PACKAGED ONLY).	35 026		88	172 963	20.3
								FROZEN FISH, SEAFOOD (PACKAGED ONLY).	67 947		140	264 921	25.6
								FROZEN MEATS (PACKAGED ONLY).	90 024		108	233 535	38.5
								OTHER PREPARED FOODS, BAKED GOODS.	25 126		64	125 589	20.0
								NOT REPORTED IN DETAIL.	15 347		60	91 120	16.8
											(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)												
	MIDDLE ATLANTIC DIVISION (CONT.)												
5049610	SOFT DRINKS	59 748	3.3	313	77 769	76.8	5044110	EGGS (FRESH, STORAGE)	1 035	.2	16	14 614	7.1
5049620	BOTTLED DRINKING WATERS (MINERAL, SPR., ETC.)	15 469	1.9	41	19 671	78.6	5044120	POULTRY	4 180	.8	16	20 813	20.1
5049910	SANDWICHES, SNACK ITEMS	1 996	.1	13	4 455	44.8		DRESSED POULTRY, REPAIRS	4 062		13	19 728	20.6
5049920	FLOUR, RELATED PRODUCTS	65 931	3.6	128	114 207	57.7		NOT REPORTED IN DETAIL	118		(NA)	(NA)	(NA)
5049930	SUGAR (REFINED)	27 688	1.5	128	97 090	28.5		CONFECTIONERY	4 472	.8	111	79 927	5.6
5049940	DRIED FRUITS	3 011	1.2	73	44 916	6.7		CANDY, ALL KINDS	1 810		46	43 952	4.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	170 262	9.4	425	483 598	35.2		CHEWING GUM	14		14	25 727	.8
5049960	PEANUTS, ROASTED	6 147	.3	29	19 445	31.6		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	811		56	41 006	2.0
5049970	PEANUTS, UNROASTED	25 556	1.4	11	56 850	45.0		POTATO CHIPS, SALTED NUTS, OTHER	768		29	22 983	3.3
5049980	MISCELLANEOUS FOOD PRODUCTS	77 902	4.3	140	114 172	68.2		NOT REPORTED IN DETAIL	890		(NA)	(NA)	(NA)
5059100	HIDES, SKINS, PELTS	2 487	.1	3	63 024	3.9		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT	2 642	.5	13	12 704	20.8
5059910	PEANUTS, UNROASTED	1 423	.1	11	12 932	11.0		PACKAGED FROZEN)	4 105	.8	53	21 108	10.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 100	.2	16	22 444	18.3	5047100	MEATS, PROVISIONS	2 435		21	101 115	10.1
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 008	.1	11	4 769	21.1		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	152		15	7 248	2.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	8 325	.5	5	68 477	12.2		CURED, BOILED, SMOKED MEATS	176		14	5 343	3.3
5094110	CIGARETTES, CIGARS, TOBACCO	1 272	.1	21	36 523	3.5		SAUSAGE, MEAT LOAVES	25		3	1 705	1.5
5095110	BEER, FERMENTED MALT LIQUORS	3 611	.2	34	10 632	34.0		LARD	196		3	2 443	8.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 196	.1	28	37 021	3.2		OTHER MEAT (INCLUDING GAME)	1 121		23	14 551	20.6
5099321	FERTILIZER, FERTILIZER MATERIALS	2 539	.1	4	63 854	4.0		NOT REPORTED IN DETAIL	1 455		14	8 974	16.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	4 119	.2	36	100 701	4.1		FRESH FRUITS, BERRIES, MELONS	342		9	6 286	5.4
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	2 321	.1	3	22 437	10.3		FRESH VEGETABLES	1 199		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	10 598	.6	41	149 052	7.1		NOT REPORTED IN DETAIL	45 490	8.6	131	71 363	63.7
5099900	COMMODITIES, N.E.C.	27 635	1.5	(NA)	(NA)	(NA)	5049300	BAKERY PRODUCTS	90 960	17.3	197	149 981	60.6
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 245	.1	23	149 197	1.5		CANNED FRUITS, FRUIT JUICES	17 484		104	75 777	23.3
	EAST NORTH CENTRAL DIVISION							CANNED VEGETABLES, VEGETABLE JUICES	17 285		96	74 779	23.1
	ALL ESTABLISHMENTS							CANNED FISH, SEAFOOD	5 942		87	76 184	7.8
	SALES NOT REPORTED BY COMMODITY LINE							CANNED MEATS	13 139		77	71 229	18.4
	SALES REPORTED BY COMMODITY LINE							CANNED MILK	6 549		40	49 169	13.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	598	.1	15	7 467	8.0		OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	9 473		50	43 298	21.9
5022230	TOILET SOAPS	440	.1	28	27 030	1.6	5049410	COFFEE	12 670	2.4	98	62 982	20.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 203	.2	56	46 084	2.6		GREEN COFFEE	3 000		10	7 449	40.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5 703	1.1	86	51 166	11.1		SOLUBLE COFFEE	1 430		46	30 994	4.6
	BUTTER	20 978	.4	20	20 146	4.9		ROASTED COFFEE (EXCEPT SOLUBLE)	7 538		75	50 773	14.8
	CHEESE	3 008	.1	59	3 628	9.5		NOT REPORTED IN DETAIL	702		(NA)	(NA)	(NA)
	ICE CREAM, ICES	168	.0	6	2 545	2.6		TEA	2 654	.5	66	50 460	5.3
	MILK CREAM (FLUID)	730	.1	10	4 397	16.6		FROZEN FOODS	126 172	24.0	182	159 618	79.0
	OTHER DAIRY PRODUCTS	730	.1	10	4 397	16.6		FROZEN FRUITS	7 364		60	55 147	14.3
	NOT REPORTED IN DETAIL	733		(NA)	(NA)	(NA)		FROZEN JUICES	10 187		66	60 617	18.1
								FROZEN VEGETABLES	13 291		79	83 322	16.0
								FROZEN POULTRY (PACKAGED ONLY)	37 630		100	95 635	39.3
								FROZEN FISH, SEAFOOD (PACKAGED ONLY)	18 598		93	67 480	27.6
								FROZEN MEATS (PACKAGED ONLY)	10 790		51	56 313	19.2
								FROZEN PREPARED FOODS, BAKED GOODS	5 189		46	39 113	13.3
								OTHER PACKAGED FROZEN FOODS	15 156		(NA)	(NA)	(NA)
								NOT REPORTED IN DETAIL					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	EAST NORTH CENTRAL DIVISION (CONT.)	(1)	(2)	(3)	(4)		OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)	(5)
5049610	SOFT DRINKS	35 250	6.7	184	42 604	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . .	246	.1	3	5 734	4.3
5049620	BOTTLED DRINKING WATERS (MINER., SPR., ETC.) .	2 125	.4	28	4 950	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	852	.5	37	21 030	4.1
5049910	SANDWICHES, SNACK ITEMS	1 338	.3	11	2 147		BUTTER	34		12	6 630	.5
5049920	FLOUR, RELATED PRODUCTS	26 717	5.1	113	91 069		CHEESE	436		30	16 855	2.6
5049930	SUGAR (REFINED)	36 969	7.0	101	97 348		ICE CREAM, ICES	29		8	4 907	.6
5049940	DRIED FRUITS	1 064	.2	28	32 343		MILK, CREAM (FLUID)	131		12	6 431	2.0
5049950	GROCERIES, EXCEPT AS SPECIFIED	67 956	12.9	247	173 133		OTHER DAIRY PRODUCTS	126		8	5 066	2.5
5049960	PEANUTS, ROASTED	732	.1	28	10 695		NOT REPORTED IN DETAIL	96		(NA)	(NA)	(NA)
5049970	NUTS (EDIBLE, UNSHELLED)	1 072	.2	3	1 618	5044110	EGGS (FRESH, STORAGE)	176	.1	19	12 151	1.4
5049980	MISCELLANEOUS FOOD PRODUCTS	26 795	5.1	76	49 149	5044120	POULTRY	347	.2	16	12 557	2.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	311	.1	4	1 721		DRESSED POULTRY, RESALES	312		16	12 557	2.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT .	429	.1	6	4 315		NOT REPORTED IN DETAIL	35		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	3 847	.7	26	24 941	5045100	CONFECTIONERY	2 142	1.2	52	26 764	8.0
5094120	CIGARETTES, CIGARS, TOBACCO	1 706	.1	19	16 378		CANDY, ALL KINDS	1 191		26	15 552	7.7
5094130	CIGARS	162	.0	9	10 984		CHEWING GUM	91		15	10 582	.9
5094140	OTHER TOBACCO	266	.0	5	2 322		FOUNTAIN FRUITS, SYRUPS, SUPPLIES . .	255		23	13 632	1.9
	NOT REPORTED IN DETAIL	1 713		(NA)	(NA)		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	408		20	13 785	3.0
5095110	BEER, FERMENTED MALT LIQUORS	3 233	.6	16	12 374		NOT REPORTED IN DETAIL	197		(NA)	(NA)	(NA)
5095211	SPIRITS (V.O., NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	400	.1	3	2 247	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	522	.3	17	14 158	3.7
5095212	WINES	1 151	.2	10	10 279		MEATS, PROVISIONS	4 017	2.2	25	27 902	14.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . .	1 316	.2	43	33 694	5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . .	3 349		14	20 643	16.2
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 365	.3	40	39 944		CURED, BOILED, SMOKED MEATS	172		18	9 603	1.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 496	.3	33	29 295		SAUSAGE, MEAT LOAVES	170		16	8 548	2.0
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 612	.3	7	8 631		LARD	107		8	3 400	3.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 063	.2	19	11 880		OTHER MEAT (INCLUDING GAME)	9		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 075	.2	30	20 017	5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 410	1.9	22	19 632	17.4
	COMMODITIES, N.E.C.	3 426	.7	(NA)	(NA)		FRESH FRUITS, BERRIES, MELONS	1 879		16	14 540	12.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	359	.1	22	14 599		FRESH VEGETABLES	1 107		17	10 755	10.3
	WEST NORTH CENTRAL DIVISION						NOT REPORTED IN DETAIL	424		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 461					5049200	BAKERY PRODUCTS	11 753	6.4	53	23 076	50.9
	SALES NOT REPORTED BY COMMODITY					5049300	CANNED, BOTTLED FOODS	21 165	11.5	79	42 162	50.2
	LINE (\$1,000) 48,584						CANNED FRUITS, FRUIT JUICES	9 039		49	26 852	18.8
	SALES REPORTED BY COMMODITY LINE	183 817	100.0	284	(X)		CANNED VEGETABLES, VEGETABLE JUICES .	9 786		53	30 570	32.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	269	.1	16	10 117		CANNED FISH, SEAFOOD	516		34	18 378	2.8
5022230	TOILET SOAPS	397	.2	21	13 516		CANNED MEATS	497		35	19 342	2.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS .	834	.5	27	15 450		CANNED MILK	290		25	16 707	1.7
							OTHER CANNED, BOTTLED FOODS, INC., BABY FOOD .	533		27	12 145	4.4
							NOT REPORTED IN DETAIL	4 504		(NA)	(NA)	(NA)
						5049410	COFFEE	4 272	2.3	54	25 741	16.6
							GREEN COFFEE	89		5	1 920	4.6
							SOLUBLE COFFEE	279		25	11 566	2.4
							ROASTED COFFEE (EXCEPT SOLUBLE)	3 358		36	18 873	17.8
							NOT REPORTED IN DETAIL	546		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											(5)
	WEST NORTH CENTRAL DIVISION (CONT.)											
5049420	TEA	168	.1	34	18 284	5022230	TOILET SOAPS	376	.1	49	36 657	1.0
5049500	FROZEN FOODS	55 137	30.0	77	88 261	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 709	.4	75	52 859	3.2
	FROZEN FRUITS	1 922		28	35 052							
	FROZEN JUICES	3 119		30	36 268							
	FROZEN VEGETABLES	8 282		26	38 535	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	6 421	1.6	94	84 272	7.6
	FROZEN POULTRY (PACKAGED ONLY)	3 444		18	26 038							
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	7 442		39	39 594							
	FROZEN MEATS (PACKAGED ONLY)	11 217		29	45 543							
	FROZEN PREPARED FOODS, BAKED GOODS	4 040		20	29 927							
	OTHER PACKAGED FROZEN FOODS	5 267		21	16 979							
	NOT REPORTED IN DETAIL	10 204		(NA)	(NA)							
5049610	SOFT DRINKS	16 691	9.1	57	24 789	5044110	EGGS (FRESH, STORAGE)	872	.2	19	30 857	2.8
5049620	BOTTLED DRINKING WATERS (MINERAL, SPR., ETC.)	1 404	.8	12	3 289	5044120	POULTRY, POULTRY RESALES	1 823	.5	18	18 570	9.8
5049910	SANDWICHES, SNACK ITEMS	252		6	2 363							
5049920	FLOUR, RELATED PRODUCTS	5 433	3.0	39	19 735							
5049930	SUGAR (REFINED)	3 272	1.8	37	20 523							
5049950	GROCERIES, EXCEPT AS SPECIFIED	26 097	14.2	85	58 209	5045100	CONFECTIONERY	4 681	1.2	109	67 127	7.0
5049960	PEANUTS, ROASTED	121	.1	9	8 095							
5049970	NUTS (EDIBLE, UNSHELLED)	4 043	2.2	3	4 091							
5049980	MISCELLANEOUS FOOD PRODUCTS	11 983	6.5	43	24 100							
5094110	CIGARETTES, CIGARS, TOBACCO	1 380	.8	26	21 085							
	CIGARETTES	966		20	12 495							
	CIGARS	50		8	4 185							
	OTHER TOBACCO	46		7	6 124							
	NOT REPORTED IN DETAIL	318		(NA)	(NA)							
5095110	BEER, FERMENTED MALT LIQUORS	742	.4	9	7 535	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	4 882	1.2	16	19 482	25.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	339	.2	23	12 837	5047100	MEATS, PROVISIONS	3 405	.9	67	70 496	4.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	915	.5	30	20 259							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	748	.4	21	11 437							
5099670	FOOD, BEVERAGE BASIC MATERIALS	132	.1	9	2 725							
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 336	.7	17	16 493	5048100	FRESH FRUITS, VEGETABLES, BERRIES	9 583	2.4	31	47 310	20.3
	COMMODITIES, N.E.C.	3 106	1.7	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	116	.1	11	4 674							
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER)	958				5049200	BAKERY PRODUCTS	27 323	6.9	99	63 377	43.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	131,862				5049300	CANNED, BOTTLED FOODS	67 810	17.1	173	137 601	49.3
	SALES REPORTED BY COMMODITY LINE											
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGS, CHEMICALS, BIOLOGICALS	465	.1	13	17 512							
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	982	.2	29	24 823							
	NOT REPORTED IN DETAIL											

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
OTHER GROCERIES AND RELATED PRODUCTS (CONT.)													
SOUTH ATLANTIC DIVISION (CONT.)													
5049420	TEA	607	.2	70	47 800	1.3	5099670	FOOD, BEVERAGE BASIC MATERIALS.	449	.1	22	20 459	2.2
5049500	FROZEN FOODS.	89 795	22+6	138	144 720	62.0	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 449	.6	40	27 699	8.8
	FROZEN FRUITS	4 238		53	70 555	6.0		COMMODITIES, N.E.C.	2 748	.7	(NA)	(NA)	(NA)
	FROZEN JUICES	9 322		59	81 047	11.5		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	195	(2)	16	13 258	1.5
	FROZEN VEGETABLES	15 332		66	75 604	20.3	5099900	EAST SOUTH CENTRAL DIVISION					
	FROZEN POULTRY (PACKAGED ONLY).	3 317		55	65 108	3.1		ALL ESTABLISHMENTS. (NUMBER)					
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	18 785		86	93 129	20.2		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	FROZEN MEATS (PACKAGED ONLY).	16 093		80	86 954	19.5		SALES REPORTED BY COMMODITY LINE.	138 867	100.0	221	(X)	(X)
	FROZEN PREPARED FOODS, BAKED GOODS. OTHER PACKAGED FROZEN FOODS	9 119 2 297		50 41	68 920 54 280	13.2		PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	689	.5	19	17 230	4.0
	NOT REPORTED IN DETAIL.	11 292		(NA)	(NA)			TOILET SOAPS.	217	.2	19	17 017	1.7
5049610	SOFT DRINKS	23 412	5+9	90	39 690	59.0		PAINTS, VARNISHES, LACQUERS, ENAMELS.	163	.1	7	9 790	1.7
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	1 932	.5	12	3 820	59.0		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	917	.7	29	23 693	3+9
5049910	SANDWICHES, SNACK ITEMS	1 146	.3	30	5 715	59.0		DAIRY PRODUCTS, ICE CREAM, ICES	511	.4	26	19 074	2+7
5049920	FLOUR, RELATED PRODUCTS	13 025	3+3	86	68 680	20.1		BUTTER.	10		3	4 679	.2
5049930	SUGAR (REFINED)	5 534	1+4	90	60 442	19.0		CHEESE.	441		21	16 796	2+6
5049940	DRIED FRUITS.	912	.2	34	30 886	9.2		OTHER DAIRY PRODUCTS.	16		3	5 179	.3
5049950	GROCERIES, EXCEPT AS SPECIFIED.	72 808	18+3	222	191 567	38.0		NOT REPORTED IN DETAIL.	44		(NA)	(NA)	(NA)
5049960	PEANUTS, ROASTED.	1 255	.3	12	8 162	15.4		POULTRY	243	.2	6	2 790	8+7
5049970	NUTS (EDIBLE, UNSHELLED).	10 870	2+7	26	11 466	34.8		DRESSED POULTRY, RESALES.	226		4	2 402	9+4
5049980	MISCELLANEOUS FOOD PRODUCTS	10 907	2+7	64	27 627	99.5		NOT REPORTED IN DETAIL.	17		(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS).	225	.1	5	1 816	12.4		CONFECTIONERY	1 489	1+1	45	32 370	4+6
5059910	PEANUTS, UNROASTED.	360	.1	13	13 425	2.7		CANDY, ALL KINDS.	151		24	15 330	4+4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	956	.2	13	18 098	5+3		CHEWING GUM	668		17	13 139	1+1
5072210	HARDWARE.	1 516	.4	14	22 454	6+8		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	76		11	7 931	1+0
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	228	.1	4	2 755	8+3		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	249		14	13 011	1+9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	325	.1	33	32 264	1+0		NOT REPORTED IN DETAIL.	345		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	8 193	2+1	57	58 152	14+1		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	906	.7	8	7 619	11+9
	CIGARETTES.	4 502		35	32 939	13+7		MEATS, PROVISIONS	922	.7	26	23 952	3+8
	CIGARS.	318		35	29 764	13+7		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	311		6	17 431	3+7
	OTHER TOBACCO	582		31	27 762	2+1		CURED, BOILED, SMOKED MEATS	96		15	17 426	.6
	NOT REPORTED IN DETAIL.	2 791		(NA)	(NA)			SAUSAGE, MEAT LOAVES.	408		16	18 579	2+2
5095110	BEER, FERMENTED MALT LIQUORS.	3 658	.9	6	13 406	27+3		LARD.	67		(NA)	(NA)	(NA)
5095212	WINES	345	.1	4	11 753	2+9		NOT REPORTED IN DETAIL.					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	650	.2	49	42 204	1+5		FRESH FRUITS, VEGETABLES, BERRIES	572	.4	11	9 674	5+9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 036	.5	70	52 719	3+9		FRESH FRUITS, BERRIES, MELONS	217		7	7 758	2+8
5098299	OTHER BUILDING MATERIALS.	1 434	.4	4	7 023	20+4		FRESH VEGETABLES.	294		8	8 018	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 456	.4	45	35 959	4+0		NOT REPORTED IN DETAIL.	61		(NA)	(NA)	(NA)
5099330	SEEDS	220	.1	6	4 352	5+0							

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	EAST SOUTH CENTRAL DIVISION (CONT.)												
5049200	BAKERY PRODUCTS	4 011	2.9	40	25 259	15.9	5095110	BEER, FERMENTED MALT LIQUORS.	351	.3	3	1 110	31.6
5049300	CANNED, SPICED, FILLING,	15 779	11.4	55	46 327	38.0	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	328	.2	25	21 066	1.6
	CANNED FRUIT JUICES	2 526		41	31 357	18.0	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	674	.5	27	24 222	2.8
	CANNED VEGETABLES, VEGETABLE JUICES	1 059		30	21 314	7.3	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	147	.1	4	3 039	4.8
	CANNED MEATS	2 032		30	27 334	7.3		MISCELLANEOUS HOMEWARES.					
	CANNED MILK	1 017		28	22 923	1.8	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT	103	.1	3	6 366	1.6
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	4 070		21	(NA)	(NA)	5098299	(EXC. WOOD SHINGLES)	174	.1	7	5 634	3.1
	NOT REPORTED IN DETAIL.						5099120	OTHER BUILDING MATERIALS.	70	.1	4	5 455	1.3
5049410	COFFEE	2 328	1.7	43	35 324	6.6	5099311	SPORTING, ATHLETIC GOODS, BICYCLES.	68	.1	3	3 796	1.8
	GREEN COFFEE	116		5	10 054	1.4		ARMS AND AMMUNITION	2		(NA)	(NA)	(NA)
	SOLUBLE COFFEE	385		20	16 354	2.4	5099321	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	2 119	1.5	24	24 901	8.5
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 184		26	18 950	6.2	5099330	FERTILIZER, FERTILIZER MATERIALS.	155	.1	7	3 979	3.9
	NOT REPORTED IN DETAIL.	643		(NA)	(NA)	(NA)	5099699	SEEDS	136	.1	7	6 171	2.2
5049420	TEA	206	.1	25	24 738	.8		MISCELLANEOUS LINES OF MERCHANDISE.	396	.3	10	11 478	3.5
5049500	FROZEN FOODS	24 128	17.6	48	38 280	63.8	5099900	COMMODITIES, N.E.C.	1 462	1.1	(NA)	(NA)	(NA)
	FROZEN FRUITS	1 092		21	19 596	2.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	142	.1	3	1 838	7.7
	FROZEN JUICES	1 193		23	20 256	2.9		FROM CUSTOMERS					
	FROZEN VEGETABLES	5 077		24	21 011	28.1		WEST SOUTH CENTRAL DIVISION					
	FROZEN FISH	5 471		21	19 925	12.4		ALL ESTABLISHMENTS. (NUMBER) 642					
	FROZEN FISH (PACKAGED ONLY)	5 471		20	22 467	.4		SALES NOT REPORTED BY COMMODITY					
	FROZEN MEATS	5 480		30	29 684	18.3		LINE (\$1,000) 71,369					
	FROZEN MEATS (PACKAGED ONLY)	1 261		27	24 879	22.0		SALES REPORTED BY COMMODITY LINE.	352 125	100.0	388	(X)	(X)
	FROZEN PREPARED FOODS, BAKED GOODS	1 748		22	15 888	7.9		PROPRIETARY PRODUCTS, TOILETRIES, DRUG-	204	.1	22	17 305	1.2
	OTHER PACKAGED FROZEN FOODS	3 786		16	11 059	6.8		GIST SUNDRIES.	356	.1	41	34 680	1.0
	NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)		TOILET SOAPS.	1 931	.5	54	41 884	4.6
5049610	SOFT DRINKS	10 295	7.4	60	19 369	53.2		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	1 079	.3	34	34 057	3.2
5049620	BOTTLED DRINKING WATERS (MINERAL SPR., ETC.)	390	.3	4	1 624	24.1		DAIRY PRODUCTS, ICE CREAM, ICES	170	.1	11	15 016	1.1
5049910	SANDWICHES, SNACK ITEMS	4 077	2.9	32	37 351	10.9		BUTTER.	485	.2	20	20 427	2.4
5049920	FLOUR, RELATED PRODUCTS	2 306	1.7	38	34 117	6.8		CHEESE.	221	.1	11	12 825	1.7
5049930	SUGAR (REFINED)	98	.1	20	22 467	.4		OTHER DAIRY PRODUCTS.	203		(NA)	(NA)	(NA)
5049940	DRIED FRUITS	37 326	26.9	74	75 982	49.2		NOT REPORTED IN DETAIL.					
5049950	GROCERIES, EXCEPT AS SPECIFIED.	15 407	11.1	15	15 931	96.3		EGGS (FRESH, STORAGE)	264	.1	7	10 830	2.4
5049960	PEANUTS, ROASTED	3 003	2.2	19	14 677	20.5		POULTRY	1 810	.5	5	9 671	18.7
5049970	NUTS (EDIBLE, UNSHELLED)							CONFECTIONERY	2 047	.6	66	31 325	6.5
5049980	MISCELLANEOUS FOOD PRODUCTS							CANDY, ALL KINDS.	713	.3	32	21 859	3.3
5072210	HARDWARE.	744	.5	11	10 924	6.8		CHEWING GUM	205	.2	23	20 444	1.0
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,	78	.1	4	1 531	5.1		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	144	.2	25	18 900	.8
5086220	SCHOOL EQUIPMENT, SUPPLIES.	175	.1	17	16 026	1.1		POTATO CHIPS, SALTED NUTS, OTHER	805	.3	31	15 112	5.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	109	.1	4	6 689	1.6		CONFECTIONS.	180		(NA)	(NA)	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	4 171	3.0	26	29 370	14.2		NOT REPORTED IN DETAIL.					
	CIGARETTES.	2 153		16	17 508	12.3							
	CIGARS.	101		13	14 086	.7							
	OTHER TOBACCO	302		15	13 456	2.2							
	NOT REPORTED IN DETAIL.	1 615		(NA)	(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)										
	WEST SOUTH CENTRAL DIVISION (CONT.)										
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 195	•3	9	8 668	5072210	HARDWARE	552	•2	5	6 444
5047100	MEATS, PROVISIONS	553	•2	30	19 743	5086220	SCHOOL EQUIPMENT, SUPPLIES	428	•1	29	26 328
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	200		4	1 844	5094110	CIGARETTES, CIGARS, TOBACCO	2 213	•6	41	31 514
	CURED, BOILED, SMOKED MEATS	79		8	3 890		CIGARETTES	1 422		20	16 233
	SAUSAGE, MEAT LOAVES	33		6	1 690		CIGARS	94		13	12 852
	LARD	89		18	14 762		OTHER TOBACCO	176		20	16 331
	OTHER MEAT (INCLUDING GAME)	74		3	533		NOT REPORTED IN DETAIL	521		(NA)	(NA)
	NOT REPORTED IN DETAIL	78		(NA)	(NA)	5095110	BEER, FERMENTED MALT LIQUORS	707	•2	3	2 298
5048100	FRESH FRUITS, VEGETABLES, BERRIES	253	•1	8	7 349	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 077	•3	33	22 310
5049200	BAKERY PRODUCTS	10 120	2.9	49	25 095	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	1 629	•5	50	37 648
5049300	CANNED, BOTTLED FOODS	47 107	13.4	96	71 584		FACIAL TISSUES, ETC.)	1 515	•4	41	30 084
	CANNED FRUITS, FRUIT JUICES	6 827		47	28 214	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	179	•1	7	3 928
	CANNED VEGETABLES, VEGETABLE JUICES	5 335		44	20 236	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN,	249	•1	5	10 952
	CANNED FISH, SEAFOOD	3 272		44	20 572		COTTON SEED, FISH, MEAT, ETC.)	201	•1	10	4 683
	CANNED MEATS	860		35	23 078	5099321	FERTILIZER, FERTILIZER MATERIALS	2 619	•7	25	27 772
	CANNED WILK	2 999		26	16 331	5099670	FOOD, BEVERAGE BASIC MATERIALS	3 970	1.1	(NA)	(NA)
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	21 939		(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	149	(Z)	5	26 619
5049410	COFFEE	77 067	21.9	69	111 353		LABOR, SERVICE, AND RENTAL RECEIPTS				
	GREEN COFFEE	56 219		12	59 924	5099900	FROM CUSTOMERS				
	SOLUBLE COFFEE	377		20	17 064		NOT REPORTED IN DETAIL				
	ROASTED COFFEE (EXCEPT SOLUBLE)	1 864		44	25 337		LABOR, SERVICE, AND RENTAL RECEIPTS				
	NOT REPORTED IN DETAIL	18 607		(NA)	(NA)		FROM CUSTOMERS				
5049420	TEA	513	•1	63	40 073		MOUNTAIN DIVISION				
5049500	FROZEN FOODS	65 503	18.6	76	73 063		ALL ESTABLISHMENTS (NUMBER)				
	FROZEN FRUITS	4 621		37	39 081		SALES NOT REPORTED BY COMMODITY				
	FROZEN JUICES	4 557		36	36 900		LINE (\$1,000)				
	FROZEN VEGETABLES	7 787		40	37 834		SALES REPORTED BY COMMODITY LINE				
	FROZEN POULTRY (PACKAGED ONLY)	9 259		40	40 882	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-	121 657	100.0	176	(X)
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	20 997		54	49 387		GIST SUNDRIES	186	•2	4	9 325
	FROZEN MEATS (PACKAGED ONLY)	8 104		41	38 030	5022230	TOILET SOAPS	136	•1	6	9 818
	FROZEN PREPARED FOODS, BAKED GOODS	4 651		31	29 753		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 024	2.5	14	34 168
	OTHER PACKAGED FROZEN FOODS	2 000		27	29 126	5029140	DAIRY PRODUCTS, ICE CREAM, ICES	3 191	2.6	26	26 873
	NOT REPORTED IN DETAIL	3 537		(NA)	(NA)	5043100	BUTTER	903		4	7 544
5049610	SOFT DRINKS	5 035	1.4	54	19 483		CHEESE	868		13	21 318
5049620	BOTTLED DRINKING WATERS (MINERAL, SPR., ETC.)	802	•2	17	9 805		ICE CREAM, ICES	940		4	5 769
5049910	SANDWICHES, SNACK ITEMS	613	•2	20	10 479		OTHER DAIRY PRODUCTS	185		8	7 107
5049920	FLOUR, RELATED PRODUCTS	6 665	1.9	72	47 283		NOT REPORTED IN DETAIL	295		(NA)	(NA)
5049930	SUGAR (REFINED)	2 986	•8	63	52 792	5044110	EGGS (FRESH, STORAGE)	515	•4	6	6 315
5049940	DRIED FRUITS	447	•1	40	40 953		POULTRY	2 205	1.8	6	13 516
5049950	GROCERIES, EXCEPT AS SPECIFIED	72 038	20.5	152	133 827	5044120	DRESSED POULTRY, RESALES	2 149		5	13 286
5049960	PEANUTS, ROASTED	3 746	1.1	18	15 446		NOT REPORTED IN DETAIL	56		(NA)	(NA)
5049970	NUTS (EDIBLE, UNSHELLED)	23 425	6.7	34	26 126						
5049980	MISCELLANEOUS FOOD PRODUCTS	9 608	2.7	34	15 193						
5059910	PEANUTS, UNROASTED	1 210	•3	13	17 356						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
OTHER GROCERIES AND RELATED PRODUCTS (CONT.)													
MOUNTAIN DIVISION (CONT.)													
5045100	CONFECTIONERY	1 919	1.6	34	42 529	4.5	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. . .	188	.2	4	1 914	9.8
	CANDY, ALL KINDS.	554		11	13 815	4.0	5094110	CIGARETTES, CIGARS, TOBACCO	3 565	2.9	10	31 340	11.4
	CHEWING GUM	20		4	9 325	1.3		CIGARETTES.	3 123		6	21 902	14.3
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	365		15	29 012			CIGARS.	2 168		4	2 168	.4
	POTATO CHIPS, SALTED NUTS, OTHER	911		21	37 046	2.5		OTHER TOBACCO	5		3	1 908	.3
	CONFECTIONS	69		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	428		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.												
5047100	MEATS, PROVISIONS	1 298	1.1	14	14 744	8.8	5095110	BEER, FERMENTED MALT LIQUORS.	1 594	1.3	8	22 140	7.2
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	339		3	7 640	4.4	5095212	WINES	260	.2	3	19 893	1.3
	CURED, BOILED, SMOKED MEATS	545		7	10 204	5.3	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	391	.3	14	16 513	2.4
	NOT REPORTED IN DETAIL.	414		(NA)	(NA)	(NA)	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	2 048		18	36 357	5.6
5048100	FRESH FRUITS, VEGETABLES, BERRIES	779	.6	9	12 720	6.1		FACIAL TISSUES, ETC.).					
	FRESH FRUITS, BERRIES, MELONS	215		3	8 858	2.4	5098311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD).	1 776	1.5	11	33 897	5.2
	FRESH VEGETABLES.	427		3	8 413	5.1	5098321	FERTILIZER, FERTILIZER MATERIALS.	99	.1	4	2 220	4.5
	NOT REPORTED IN DETAIL.	137		(NA)	(NA)	(NA)	5098670	FOOD, BEVERAGE BASIC MATERIALS.	1 666	1.4	11	6 717	24.8
5049200	BAKERY PRODUCTS	7 831	6.4	47	20 896	37.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	220	.2	9	10 489	2.1
5049300	CANNED, BOTTLED FOODS	18 287	15.0	34	46 823	39.1		COMMODITIES, N.E.C.	2 321	1.9	(NA)	(NA)	(NA)
	CANNED FRUITS, FRUIT JUICES	5 426		22	38 500	14.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	249	.2	15	11 990	2.1
	CANNED VEGETABLES, VEGETABLE JUICES	5 009		22	38 382	13.1		FROM CUSTOMERS					
	CANNED FISH, SEAFOOD.	962		17	36 101	2.7	PACIFIC DIVISION						
	CANNED MEATS	724		16	35 856	2.0	ALL ESTABLISHMENTS. (NUMBER) 11,028						
	CANNED MILK	586		11	33 470	1.8	SALES NOT REPORTED BY COMMODITY						
	OTHER CANNED, BOTD, FOODS, INC. BABY FOOD	2 826		14	35 438	8.0	SALES REPORTED BY COMMODITY LINE. (\$1,000)						
	NOT REPORTED IN DETAIL.	2 754		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE.						
5049410	COFFEE	2 789	2.3	22	39 122	7.1	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-	802	.1	22	13 880	5.8
	SOLUBLE COFFEE	492		7	29 923	1.6		GIST SUNDRIES.					
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 251		17	35 647	6.3	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	377	.1	5	7 818	4.8
	NOT REPORTED IN DETAIL.	46		(NA)	(NA)	(NA)	5029140	FATS, OILS, EXPLOSIVES, ETC.	540	.1	39	26 244	2.1
5049420	TEA	398	.3	14	35 404	1.1		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS					
5049500	FROZEN FOODS	19 830	16.3	46	37 547	52.8	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 680	1.1	53	47 681	16.1
	FROZEN FRUITS	1 775		19	19 484	4.0		BUTTER.	2 507		5	8 661	28.9
	FROZEN JUICES	1 267		15	16 811	7.5		CHEESE.	3 297		37	32 241	10.2
	FROZEN VEGETABLES	3 858		21	20 694	18.6		ICE CREAM, ICES	166		4	958	17.3
	FROZEN VEGETABLES (PACKAGED ONLY).	2 447		15	13 567	19.5		MILK CREAM (FLUID).	198		4	2 018	9.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	2 444		24	21 123	11.6		OTHER DAIRY PRODUCTS.	476		9	12 217	3.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	2 263		15	6 827	33.1		NOT REPORTED IN DETAIL.	1 036		(NA)	(NA)	(NA)
	FROZEN PREPARED FOODS, BAKED GOODS	1 438		12	8 459	5.9							
	OTHER PACKAGED FROZEN FOODS	803		9	13 726	(NA)							
	NOT REPORTED IN DETAIL.	4 335		(NA)	(NA)	(NA)							
5049610	SOFT DRINKS	2 088	1.7	28	25 742	8.1	5044110	EGGS (FRESH, STORAGE)	1 038	.1	13	21 629	4.8
5049620	BOTTLED DRINKING WATERS (MINERL, SPR., ETC.).	670	.6	6	2 353	28.5	5044120	POULTRY	2 483	.4	9	10 938	22.7
5049910	SNACKS, SNACK ITEMS	390	.5	11	3 480	11.2							
5049920	FLOUR, RELATED PRODUCTS	1 827	1.5	19	40 042	4.6							
5049930	SUGAR (REFINED)	3 394	2.8	20	46 661	7.3							
5049940	DRIED FRUITS.	349	.3	13	27 256	1.3							
5049950	GROCERIES, EXCEPT AS SPECIFIED.	31 717	26.1	62	80 379	39.5							
5049960	PEANUTS, ROASTED.	827	.5	7	10 375	6.0							
5049980	MISCELLANEOUS FOOD PRODUCTS	3 830	3.1	24	11 244	34.1							

Standard Notes: (X) Not applicable. (NA) Not available. (D) Withheld to avoid disclosure.

- Represents zero.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											
	PACIFIC DIVISION (CONT.)											
5045100	CONFECTIONERY	5 338	.8	100	55 622	5049910	SANDWICHES, SNACK ITEMS	907	.1	15	5 602	16.2
	CANDY, ALL KINDS	1 032		47	24 632	5049920	FLOUR, RELATED PRODUCTS	10 621	1.5	69	50 133	21.2
	CHewing GUM	63		17	8 353	5049930	SUGAR (REFINED)	18 535	2.7	49	59 867	33.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	718		35	20 569	5049940	DRIED FRUITS	11 582	1.7	52	52 135	22.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 023		54	27 863	5049950	GROCERIES, EXCEPT AS SPECIFIED	96 698	13.9	218	257 930	37.5
	NOT REPORTED IN DETAIL	1 502		(NA)	(NA)	5049960	PEANUTS, ROASTED	914	.1	19	18 177	5.0
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	2 720	.4	21	22 522	5049970	NUTS (EDIBLE, UNSHELLED)	14 480	2.1	14	21 388	67.7
	MEATS, PROVISIONS	5 115	.7	54	62 978	5049980	MISCELLANEOUS FOOD PRODUCTS	38 937	5.6	89	60 862	64.0
5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 825		13	14 242	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	388	.1	6	10 793	3.6
	CURED, BOILED, SMOKED MEATS	867		18	12 404	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	379	.1	9	7 061	5.4
	SAUSAGE, MEAT LOAVES	958		14	9 427	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	406	.1	6	2 684	15.1
	LARD	256		16	18 709	5094110	CIGARETTES, CIGARS, TOBACCO	1 091	.2	29	17 190	6.3
	OTHER MEAT (INCLUDING GAME)	664		4	14 578		CIGARETTES	146		16	8 380	6.8
	NOT REPORTED IN DETAIL	565		(NA)	(NA)		OTHER TOBACCO	129		13	6 875	2.1
5048100	FRESH FRUITS, VEGETABLES, BERRIES	3 475	.5	28	24 416		NOT REPORTED IN DETAIL	346		(NA)	2 911	1.0
	FRESH FRUITS, BERRIES, MELONS	2 267		20	17 316	5095110	BEER, FERMENTED MALT LIQUORS	1 158	.2	11	7 504	15.4
	FRESH VEGETABLES	884		11	8 083	5095212	WINES	873	.1	7	6 775	12.9
	NOT REPORTED IN DETAIL	324		(NA)	(NA)	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 537	.2	36	27 563	5.6
5049200	BAKERY PRODUCTS	11 626	1.7	78	30 148	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	3 516	.5	54	42 684	8.2
5049300	CANNED, BOTTLED FOODS	105 785	15.2	174	166 667	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 302	.2	13	30 790	4.2
	CANNED FRUITS, FRUIT JUICES	24 510		87	73 010	5099670	FOOD, BEVERAGE BASIC MATERIALS	1 346	.2	31	30 704	4.4
	CANNED VEGETABLES, VEGETABLE JUICES	17 779		79	71 955	5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 933	.6	42	53 565	7.3
	CANNED FISH, SEAFOOD	23 323		72	71 860		COMMODITIES, N.E.C.	5 254	.8	(NA)	(NA)	(NA)
	CANNED MEATS	4 958		39	33 416	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 338	.3	35	45 767	5.1
	CANNED MILK	5 462		28	20 694							
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	10 144		37	45 604							
	NOT REPORTED IN DETAIL	19 609		(NA)	(NA)							
5049410	COFFEE	85 892	12.4	64	122 589							
	GREEN COFFEE	82 119		16	86 651							
	SOLUBLE COFFEE	471		24	15 452							
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 683		33	22 697							
	NOT REPORTED IN DETAIL	619		(NA)	(NA)							
5049420	TEA	1 340	.2	46	58 707							
5049500	FROZEN FOODS	216 599	31.2	182	264 272							
	FROZEN FRUITS	9 665		77	118 601							
	FROZEN JUICES	13 907		71	111 529							
	FROZEN VEGETABLES	29 907		77	119 931							
	FROZEN POULTRY (PACKAGED ONLY)	16 847		74	133 570							
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	80 532		101	198 394							
	FROZEN MEATS (PACKAGED ONLY)	18 438		83	127 933							
	FROZEN PREPARED FOODS, BAKED GOODS	18 833		64	103 775							
	OTHER PACKAGED FROZEN FOODS	8 077		61	108 157							
	NOT REPORTED IN DETAIL	8 393		(NA)	(NA)							
5049610	SOFT DRINKS	15 485	2.2	63	21 777							
5049620	BOTTLED DRINKING WATERS (MINERAL, SPR., ETC.)	11 856	1.7	15	12 855							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
051100	COTTON (CONT.) MIDDLE ATLANTIC DIVISION ALL ESTABLISHMENTS, (NUMBER) 11 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. EAST NORTH CENTRAL DIVISION ALL ESTABLISHMENTS, (NUMBER) 4 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0 SALES REPORTED BY COMMODITY LINE COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS WEST NORTH CENTRAL DIVISION ALL ESTABLISHMENTS, (NUMBER) 5 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. SOUTH ATLANTIC DIVISION ALL ESTABLISHMENTS, (NUMBER) 91 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 20,192 SALES REPORTED BY COMMODITY LINE COTTON (RAW), INCLUDING LINTERS FERTILIZER, FERTILIZER MATERIALS, COMMODITY CREDIT CORPORATION, COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS EAST SOUTH CENTRAL DIVISION ALL ESTABLISHMENTS, (NUMBER) 113 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	24 201	100.0	10	(X)	909 241	99.4	90	914 643	99.4	(NA)	
		23 393	96.7	10	(NA)	4 940	.5	6	11 961	3.9	(NA)	
		808	3.3	(NA)	(NA)	462	.1	9	88 998	.9	(NA)	
		4 343	100.0	4	(X)	958 720	100.0	120	(X)	(X)	(X)	
		4 035	92.9	4	(NA)	953 621	99.5	120	958 720	99.5	(X)	
051100	COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS WEST NORTH CENTRAL DIVISION	253	5.8	(NA)	(NA)	3 313	.3	4	88 319	3.8	(NA)	
		55	1.3	3	1 553	1 015	.1	9	88 998	.9	(NA)	
099900	COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS WEST NORTH CENTRAL DIVISION	13 652	100.0	4	(X)	49 819	100.0	9	(X)	(X)		
		13 019	95.4	4	(NA)	49 808	100.0	9	49 819	100.0	(X)	
051100	COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS SOUTH ATLANTIC DIVISION	633	4.6	(NA)	(NA)	11	(Z)	3	8 967	.1	(X)	
		197 226	100.0	68	(X)	307 499	100.0	22	307 499	100.0	(X)	
051100	COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS PACIFIC DIVISION	190 760	96.7	68	(X)	307 499	100.0	22	307 499	100.0	(X)	
		163	.1	7	7 340	2.2	(NA)	3	16 868	.6	(X)	
099900	COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS NEW ENGLAND DIVISION (NOT ANALYZED BY COMMODITY LINE)	707	.4	8	(NA)	104	(Z)	3	16 868	.6	(X)	
		5 374	2.7	(NA)	(NA)	104	(Z)	3	16 868	.6	(X)	
099900	COTTON (RAW), INCLUDING LINTERS COMMODITIES, N+E+C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS NEW ENGLAND DIVISION (NOT ANALYZED BY COMMODITY LINE)	222	.1	7	9 281	2.4	(NA)	3	16 868	.6	(X)	
		914 643	100.0	90	(X)						(X)	

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	GRAIN (CONT.)											
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 73											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE,	3 225 305	100.0	43	(X)			1 965 562	100.0	297	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	26 509	.8	3	1 040 493	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	1 838 077	93.5	297	1 965 562	93.5
5047100	MEATS, PROVISIONS,	3 630	.1	3	757 935	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	6 995	.4	41	76 726	9.1
5049300	CANNED, BOTTLED FOODS,	2 455	.1	3	47 410			4 747		15	51 019	9.3
5049950	GROCERIES, EXCEPT AS SPECIFIED,	20 224	.6	5	1 246 954			2 122		26	25 972	8.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	2 705 451	83.9	43	3 225 305	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	21 317	1.1	26	226 947	9.4
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	63 534	2.0	8	2 091 032	5099321	FERTILIZER, FERTILIZER MATERIALS,	1 862	.1	33	78 927	2.4
5099670	FOOD, BEVERAGE BASIC MATERIALS,	38 065	1.2	3	373 691	5099330	SEEDS,	4 925	.3	30	31 515	15.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	61 094	1.9	3	1 286 869	5099611	PETROLEUM PRODUCTS,	1 302	.1	15	35 421	3.7
5099800	COMMODITY CREDIT CORPORATION,	8 968		7	72 051		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	1 139		14	34 979	3.3
	COMMODITIES, N.E.C.,	294 238	9.1	(NA)	(NA)		OILS, GREASES, OTHER PETROLEUM PRODUCTS, NOT REPORTED IN DETAIL,	63		6	4 211	1.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 137	(Z)	9	657 878	5099800	COMMODITY CREDIT CORPORATION,	60 887	3.1	148	818 805	7.4
	EAST NORTH CENTRAL DIVISION							22 327	1.1	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 292							7 870	.4	132	793 158	1.0
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	1 507 235	100.0	197	(X)							
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	1 440 420	95.6	197	1 507 235	5099311	ALL ESTABLISHMENTS, (NUMBER) 83	111 596	100.0	39	(X)	(X)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	14 319	1.0	44	188 719		SALES NOT REPORTED BY COMMODITY					
	FEEDS BOUGHT AND SOLD,	6 337		26	73 630		LINE (\$1,000) (D)					
	NOT REPORTED IN DETAIL,	522		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE,					
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	2 660	.2	16	42 257	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	99 579	89.2	39	111 596	89.2
5099321	FERTILIZER, FERTILIZER MATERIALS,	5 575	.4	30	134 463	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	2 733	2.4	6	9 504	28.8
5099330	SEEDS,	1 912	.1	29	131 607		FEEDS BOUGHT AND SOLD,	263		3	2 379	11.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 010	.1	12	94 699		FEEDS REPORTED BY COMMODITY LINE,	2 470		3	7 125	34.7
5099800	COMMODITY CREDIT CORPORATION,	5 778	.4	58	482 410		FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	2 186	2.0	4	8 314	26.3
	COMMODITIES, N.E.C.,	30 259	2.0	(NA)	(NA)		FERTILIZER, FERTILIZER MATERIALS,	558	.5	4	9 709	5.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5 302	.4	62	650 256		AGRICULTURAL CHEMICALS, INSECTICIDES, FUNGICIDES, ETC. (EAC. FERTILIZER),	769	.7	3	9 104	8.4
							SEEDS,	974	.9	3	7 577	12.9
							PETROLEUM PRODUCTS,	433	.4	3	4 384	9.9
							COMMODITY CREDIT CORPORATION,	757	.7	4	44 771	1.6
							COMMODITIES, N.E.C.,	2 928	2.6	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	699	.6	6	48 168	1.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (X) Not available. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GRAIN (CONT.)											
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS. (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE.											
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	168 984	97.9	38	172 530	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	2 441	3.4	11	18 575	13.1
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	2 026	1.2	4	13 770	5099321	FERTILIZER, FERTILIZER MATERIALS.	2 267		7	14 762	15.4
	NOT REPORTED IN DETAIL.	1 931		4	13 770	5099330	FUNGICIDES, ETC. (EXC. FERTILIZER).	78		5	7 551	1.0
5099800	COMMODITY CREDIT CORPORATION.	440	.3	8	27 701	5099330	SEEDS.	521	1.1	13	21 802	2.4
	COMMODITIES, N.E.C.	679	.4	(NA)	(NA)	5099611	PETROLEUM PRODUCTS.	784	1.1	9	21 050	3.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	401	.2	9	65 790	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	249	.3	3	4 463	5.6
	WEST SOUTH CENTRAL DIVISION					5099800	COMMODITY CREDIT CORPORATION.	903	1.3	11	17 619	5.1
	ALL ESTABLISHMENTS. (NUMBER)						COMMODITIES, N.E.C.	150	.2	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	426	.6	15	19 717	2.2
	LINE (\$1,000)						PACIFIC DIVISION					
	SALES REPORTED BY COMMODITY LINE.						ALL ESTABLISHMENTS. (NUMBER)					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	541 834	93.8	148	577 452	5099311	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	805 883	100.0	111	(X)	(X)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	1 854	.3	21	26 132	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	776 693	96.4	111	805 883	96.4
	NOT REPORTED IN DETAIL.	341		10	12 106	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	2 761	.3	15	35 225	7.8
	FEEDS BOUGHT AND SOLD.	686		11	14 748		NOT REPORTED IN DETAIL.	1 092		9	19 945	4.9
	FEEDS BOUGHT AND SOLD.	827		(NA)	(NA)		FEEDS BOUGHT AND SOLD.	1 092		11	30 046	3.6
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).	5 082	.9	16	28 689	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.).	9 020	1.1	16	58 977	15.3
5099321	FERTILIZER, FERTILIZER MATERIALS.	2 523	.4	26	33 648	5099321	FERTILIZER, FERTILIZER MATERIALS.	1 693	.2	9	11 760	14.4
5099330	SEEDS.	1 597	.3	17	30 055	5099330	SEEDS.	3 504	.4	17	54 486	6.4
5099800	COMMODITY CREDIT CORPORATION.	18 552	3.2	62	378 501	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	1 360	.2	6	19 049	7.1
	COMMODITIES, N.E.C.	2 691	.5	(NA)	(NA)	5099800	COMMODITY CREDIT CORPORATION.	2 579	.3	33	279 878	.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	3 319	.6	49	219 520		COMMODITIES, N.E.C.	3 995	.5	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	4 278	.5	37	461 468	.9
	ALL ESTABLISHMENTS. (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE.											
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	63 598	88.5	52	71 879							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505 + PART)	(1)	(2)	(3)	(4)	(5)		LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)	(1)	(2)	(3)	(4)	(5)
	NEW ENGLAND DIVISION							EAST SOUTH CENTRAL DIVISION (CONT.)					
	(NOT ANALYZED BY COMMODITY LINE)							LIVESTOCK (EXCEPT HORSES, MULES),	29 901	99.6	18	30 033	99.6
	MIDDLE ATLANTIC DIVISION							CATTLE, CALVES,	23 568		16	29 341	80.3
	(NOT ANALYZED BY COMMODITY LINE)							SHEEP, LAMBS,	706		4	16 439	4.3
	EAST NORTH CENTRAL DIVISION							HOGS,	5 041		11	21 967	22.9
	ALL ESTABLISHMENTS, (NUMBER)							NOT REPORTED IN DETAIL,	586		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)							COMMODITIES, N.E.C.,	117	.4	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE, (\$1,000)							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	15	(Z)	3	1 992	.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	91 439	100.0	50	(X)	(X)	5053100	WEST SOUTH CENTRAL DIVISION					
	CATTLE, CALVES,	91 065	99.6	50	91 439	99.6		ALL ESTABLISHMENTS, (NUMBER)					
	SHEEP, LAMBS,	43 041		40	62 437	68.0		SALES NOT REPORTED BY COMMODITY					
	HOGS,	4 501		9	19 859	22.7		LINE, (\$1,000)					
	NOT REPORTED IN DETAIL,	38 407		19	49 339	69.5		SALES REPORTED BY COMMODITY LINE,	95 643	100.0	35	(X)	(X)
	COMMODITIES, N.E.C.,	9 116		(NA)	(NA)	(NA)	5053100	LIVESTOCK (EXCEPT HORSES, MULES),	94 567	98.9	35	95 643	98.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	216	.2	(NA)	(NA)	(NA)		CATTLE, CALVES,	91 691		30	93 723	97.8
	WEST NORTH CENTRAL DIVISION							HOGS,	344		4	1 433	24.0
	ALL ESTABLISHMENTS, (NUMBER)							NOT REPORTED IN DETAIL,	2 532		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY							FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	198	.2	4	7 967	2.5
	LINE, (\$1,000)							COMMODITIES, N.E.C.,	681	.7	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	158	.2	4	3 074	5.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	197	.2	4	10 914	1.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	187 365	100.0	51	(X)	(X)		MOUNTAIN DIVISION					
	CATTLE, CALVES,	186 643	99.6	51	187 365	99.6		ALL ESTABLISHMENTS, (NUMBER)					
	SHEEP, LAMBS,	122 611		42	159 098	77.1		SALES NOT REPORTED BY COMMODITY					
	HOGS,	5 921		10	106 343	5.6		LINE, (\$1,000)					
	NOT REPORTED IN DETAIL,	35 800		16	114 710	31.2		SALES REPORTED BY COMMODITY LINE,	76 976	100.0	25	(X)	(X)
	COMMODITIES, N.E.C.,	22 311		(NA)	(NA)	(NA)	5053100	LIVESTOCK (EXCEPT HORSES, MULES),	71 893	93.4	25	76 976	93.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	491	.3	(NA)	(NA)	(NA)		CATTLE, CALVES,	60 081		20	66 912	89.8
	SOUTH ATLANTIC DIVISION							SHEEP, LAMBS,	4 467		6	21 141	21.1
	ALL ESTABLISHMENTS, (NUMBER)							HOGS,	1 171		6	41 087	2.9
	SALES NOT REPORTED BY COMMODITY							NOT REPORTED IN DETAIL,	6 174		(NA)	(NA)	(NA)
	LINE, (\$1,000)							FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	3 276	4.3	4	14 244	23.0
	SALES REPORTED BY COMMODITY LINE,	231	.1	3	7 899	2.9	5099311	HAY, ALFALFA, OTHER FARM SUPPLIES,	1 222	1.6	3	4 572	26.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	30 033	100.0	18	(X)	(X)	5099390	COMMODITIES, N.E.C.,	456	.6	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	129	.2	5	11 958	1.1
	ALL ESTABLISHMENTS, (NUMBER)							PACIFIC DIVISION					
	SALES NOT REPORTED BY COMMODITY							(NOT ANALYZED BY COMMODITY LINE)					
	LINE, (\$1,000)												
	SALES REPORTED BY COMMODITY LINE,												

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,											
5059100	HIDES, SKINS, PELTS	19 388	5.4	17	19 957	5059930	OTHER INEDIBLE FARM PRODS., (HORSES, MULES), . .	9 782	10.2	20	11 555	84.7
5059200	TOBACCO (LEAF),	30 049	8.3	5	47 934	5059122	UNPREPARED IRON, STEEL SCRAP,	273	.3	4	1 252	21.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	285 767	79.1	73	293 037	5059699	MISCELLANEOUS LINES OF MERCHANDISE,	768	.8	6	10 681	7.2
	RAW WOOL,	137 162		42	238 760		COMMODITIES, N.E.C.,	1 347	1.4	(NA)	(NA)	(NA)
	WOOL TOPS, NOILS, OTHER	123 275		36	236 035	5059900	LABOR, SERVICE, AND RENTAL RECEIPTS	171	.2	4	2 668	6.4
	NOT REPORTED IN DETAIL,	25 230		(NA)	(NA)		FROM CUSTOMERS					
	COMMODITIES, N.E.C.,	25 817	7.1	(NA)	(NA)		WEST NORTH CENTRAL DIVISION					
5059900	LABOR, SERVICE, AND RENTAL RECEIPTS	88	(Z)	3	1 843		(NOT ANALYZED BY COMMODITY LINE)					
	FROM CUSTOMERS						SOUTH ATLANTIC DIVISION					
	MIDDLE ATLANTIC DIVISION						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,						SALES REPORTED BY COMMODITY LINE,					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	514 316	100.0	347	(X)	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,	326 479	100.0	117	(X)	(X)
	FATS, OILS, EXPLOSIVES, ETC.,	558	.1	6	24 397		SORGHUM GRAINS), BEANS, ETC.,	3 805	1.2	3	65 353	5.8
5059100	HIDES, SKINS, PELTS	237 303	46.1	223	252 385	5059100	HIDES, SKINS, PELTS	3 930	1.2	17	4 517	87.0
5059200	TOBACCO (LEAF),	34 864	6.8	13	35 140	5059200	TOBACCO (LEAF),	245 759	75.3	83	246 147	99.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	112 197	21.8	55	117 209	5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	582	.2	6	2 885	20.2
	RAW WOOL,	87 131		33	101 425	5059910	PEANUTS, UNROASTED,	39 055	12.0	4	72 851	53.6
	WOOL TOPS, NOILS, OTHER	15 003		15	45 926	5059930	OTHER INEDIBLE FARM PRODS., (HORSES, MULES), . .	2 302	.7	11	2 373	97.0
	NOT REPORTED IN DETAIL,	10 063		(NA)	(NA)		COMMODITIES, N.E.C.,	30 580	9.4	(NA)	(NA)	(NA)
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,	7 584	1.5	3	12 086	5059900	LABOR, SERVICE, AND RENTAL RECEIPTS	468	.1	11	22 476	2.1
	FLAXSEED, ETC.),	94 192	18.3	61	105 452		FROM CUSTOMERS					
5059930	OTHER INEDIBLE FARM PRODS., (HORSES, MULES), . .	14 858	2.9	10	43 788		EAST SOUTH CENTRAL DIVISION					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	11 949	2.3	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER)					
	COMMODITIES, N.E.C.,	811	.2	11	25 038		SALES NOT REPORTED BY COMMODITY					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						LINE (\$1,000)					
	FROM CUSTOMERS						SALES REPORTED BY COMMODITY LINE,					
	EAST NORTH CENTRAL DIVISION						HIDES, SKINS, PELTS	62 208	100.0	31	(X)	(X)
	ALL ESTABLISHMENTS, (NUMBER)						TOBACCO (LEAF),	6 843	11.0	5	7 828	87.7
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY	52 277	84.0	23	52 553	99.5
	LINE (\$1,000)						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,						COMMODITIES, N.E.C.,	2 736	4.4	(NA)	(NA)	(NA)
5059100	HIDES, SKINS, PELTS	72 783	76.2	50	75 281	5059900	LABOR, SERVICE, AND RENTAL RECEIPTS	332	.5	5	6 871	4.8
5059200	TOBACCO (LEAF),	7 780	8.1	7	7 795		FROM CUSTOMERS					
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	2 571	2.7	12	11 657		WEST SOUTH CENTRAL DIVISION					
							ALL ESTABLISHMENTS, (NUMBER)					
							SALES NOT REPORTED BY COMMODITY					
							LINE (\$1,000)					
							SALES REPORTED BY COMMODITY LINE,					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	MISCELLANEOUS FARM PRODUCTS (CONT.)												
	WEST SOUTH CENTRAL DIVISION (CONT.)												
5059100	HIDES, SKINS, PELTS	23 316	40.9	27	23 542	99.0	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	157 540	84.6	238	186 037	84.7
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	6 204	10.9	6	6 780	91.5		INTERIOR WIRING, CONSTRUCTION MATERIALS	60 057		173	153 874	39.0
	RAW WOOL	5 643		(NA)	(NA)	(NA)		OUTSIDE CONSTRUCTION MATERIALS	17 002		115	123 066	13.8
	NOT REPORTED IN DETAIL	561						LIGHTING FIXTURES	21 063		161	149 334	14.1
5059910	PEANUTS, UNROASTED	16 088	28.2	8	16 445	97.8		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	13 736		158	148 440	9.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	3 729	6.5	7	3 773	98.6		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	25 160		138	137 501	18.3
5093122	UNPREPARED IRON, STEEL SCRAP	38	.1	3	914	4.2		NOT REPORTED IN DETAIL	20 522		(NA)	(NA)	(NA)
	COMMODITIES, N+E+C	7 443	13.0	(NA)	(NA)	(NA)	5062320	TELEPHONE AND SIGNAL EQUIPMENT	1 308	.7	34	37 342	3.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	217	.4	5	10 881	2.0	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	1 004	.5	33	34 154	2.9
	MOUNTAIN DIVISION							ELECTRIC KITCHEN EQUIPMENT, PARTS	378		19	22 332	1.7
	(NOT ANALYZED BY COMMODITY LINE)							ELECTRIC HOME LAUNDRY EQUIPMENT	196		11	8 636	2.3
	PACIFIC DIVISION							TELEVISION SETS	42		4	3 232	1.3
	ALL ESTABLISHMENTS (NUMBER)	73						CONSOLE RADIOS AND RECORD PLAYERS	39		5	6 214	.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)						OTHER MAJOR APPLIANCES (INCLUDING GAS)	237		9	6 290	3.8
	SALES REPORTED BY COMMODITY LINE							NOT REPORTED IN DETAIL	112		(NA)	(NA)	(NA)
5049970	NUTS (EDIBLE, UNSHELLED)	1 084	1.6	3	22 230	4.9	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	4 697	2.5	39	70 388	6.7
5059100	HIDES, SKINS, PELTS	34 327	50.3	33	37 824	90.8	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 536	7.3	70	92 665	14.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	3 061	4.5	5	7 537	40.6	5064140	ROOM AIR CONDITIONERS	245	.1	25	37 132	.7
	RAW WOOL	3 061		5	7 537	40.6	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 135	.6	30	45 080	2.5
5059910	PEANUTS, UNROASTED	429	.6	3	899	47.7		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	328		24	39 775	.8
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	5 630	8.3	13	7 818	72.0		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	555		11	19 639	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 666	3.9	3	11 662	22.9		ACCESSORIES (INC. TESTING EQUIPMENT)	47		3	2 056	2.3
	COMMODITIES, N+E+C	20 997	30.8	(NA)	(NA)	(NA)		INTERCOMMUNICATION AND SOUND EQUIPMENT	156		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	23	17.4	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	176	.1	5	4 993	3.5
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)						5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 113	.6	72	67 689	1.6
	NEW ENGLAND DIVISION						5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 180	.6	5	6 315	18.7
	ALL ESTABLISHMENTS (NUMBER)	323					5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	353	.2	11	11 337	3.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	30,240					5077120	COMMERCIAL REFRIGERATION EQUIPMENT	332	.2	23	45 364	.7
	SALES REPORTED BY COMMODITY LINE						5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	430	.2	3	1 984	21.7
							5099699	MISCELLANEOUS LINES OF MERCHANDISE	310	.2	15	24 759	1.3
							5099900	COMMODITIES, N+E+C	2 058	1.1	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	732	.4	11	4 762	15.4

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(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)											
	MIDDLE ATLANTIC DIVISION (CONT.)											
	ALL ESTABLISHMENTS, (NUMBER) 1,077											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 116,073											
	SALES REPORTED BY COMMODITY LINE											
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 361	*2	4	14 242							
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	584 609	81.3	781	690 604	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, . .	614	*1	6	6 609	9.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	218 482		477	510 900	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	477	*1	3	5 264	9.1
	OUTSIDE CONSTRUCTION MATERIALS	15 843		282	298 834	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 652	*4	7	19 595	13.5
	LIGHTING FIXTURES	84 845		455	460 119	5097230	FLOOR COVERINGS	1 268	*2	3	11 998	10.6
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	54 341		417	450 423	5097233	KITCHEN UTENSILS, KITCHEN TOOLS, . .	493	*1	3	2 592	19.0
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, .	96 179		353	396 458	5098420	JEWELRY, SILVERWARE, TROPHIES	945	*1	12	23 296	4.1
	PANEL BOARDS, TRANSFORMERS, ETC.	85 140		(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	535	*1	28	39 510	14.4
	NOT REPORTED IN DETAIL						COMMODITIES, N.E.C.	5 006	*7	(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	16 827	2.3	82	116 228	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 149	*4	30	49 964	6.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	28 860	4.0	65	132 028		EAST NORTH CENTRAL DIVISION					
	ELECTRIC KITCHEN EQUIPMENT, PARTS	9 596		37	70 014		ALL ESTABLISHMENTS, (NUMBER) 860					
	ELECTRIC HOME LAUNDRY EQUIPMENT	7 015		30	75 930		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 90,191					
	TELEVISION SETS	1 112		29	73 172		SALES REPORTED BY COMMODITY LINE	759 830	100.0	647	(X)	(X)
	CONSOLE RADIOS AND RECORD PLAYERS	1 091		24	78 024		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 545	*2	11	13 983	11.0
	OTHER MAJOR APPLIANCES (INCLUDING GAS), .	2 338		33	75 194							
	NOT REPORTED IN DETAIL			(NA)	(NA)							
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, . .	12 025	1.7	73	182 223	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	613 156	80.7	631	745 618	82.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, FANS AND SUPPLIES	37 095	5.2	147	274 237		INTERIOR WIRING, CONSTRUCTION MATERIALS . .	238 926		417	590 418	38.8
5064140	ROOM AIR CONDITIONERS	3 510	*5	67	154 207		OUTSIDE CONSTRUCTION MATERIALS	264 759		299	458 458	11.9
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	3 691	*5	77	168 563		LIGHTING FIXTURES	88 136		412	590 243	14.9
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 303		56	145 499		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	52 185		379	562 403	9.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	412		24	71 821		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	122 393		379	551 179	22.2
	ACCESSORIES (INC. TESTING EQUIPMENT), . . .	632		13	18 203		NOT REPORTED IN DETAIL	66 759		(NA)	(NA)	(NA)
	INTERCOMMUNICATION AND SOUND EQUIPMENT .	904		31	80 479		TELEPHONE AND SIGNAL EQUIPMENT	24 505	3.2	76	155 368	15.8
	COMMERCIAL INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	394		10	15 858	5062320	TELEPHONE AND SIGNAL EQUIPMENT					
		46		(NA)	(NA)	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	16 155	2.1	92	209 576	7.7
5072210	HARDWARE	1 252	*2	23	14 043		ELECTRIC KITCHEN EQUIPMENT, PARTS	7 130		56	127 726	5.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, .	518	*1	17	17 976		ELECTRIC HOME LAUNDRY EQUIPMENT	1 543		22	48 287	3.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	5 028	*7	165	197 718		TELEVISION SETS	2 745		18	34 238	8.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . .	2 212	*3	18	14 027		CONSOLE RADIOS AND RECORD PLAYERS	780		23	57 914	1.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., .	2 386	*3	30	48 408		OTHER MAJOR APPLIANCES (INCLUDING GAS), . .	1 037		26	79 149	1.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	3 537	*5	44	128 021		NOT REPORTED IN DETAIL	2 900		(NA)	(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	670	*1	6	18 182	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	12 159	1.6	117	245 645	4.9
						5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	53 618	7.1	202	418 675	12.8

Standard Notes: (A) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

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Represents zero.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)										
	EAST NORTH CENTRAL DIVISION (CONT.)										
5064140	ROOM AIR CONDITIONERS	2 107	.3	86	1.0	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 073	1.1	52	128 537
5064100	ELECTRONIC TUBES, PARTS, ACCESSORIES	6 729	.9	93	3.1	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	18 940	6.6	87	169 608
	TV, TRANSMITTING AND INDUSTRIAL	2 488		63	1.4	5064140	ROOM AIR CONDITIONERS	544	.2	35	109 834
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	652		25	.8	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 445	.5	40	89 255
	ACCESSORIES (INC. TESTING EQUIPMENT)	73		10	.7		TRANSISTORS	571		25	75 107
	INTERCOMMUNICATION AND SOUND EQUIPMENT	285		34	.5		ACCESSORIES (INC. TESTING EQUIPMENT)	334		9	29 613
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	3 047		11	16.1		INTERCOMMUNICATION AND SOUND EQUIPMENT	135		4	5 911
		186		(NA)	(NA)		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	130		19	53 455
5072210	HARDWARE	1 517	.2	19	8.2			184		3	7 957
										(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	998	.1	30	3.0	5072210	HARDWARE	393	.1	12	12 633
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	3 775	.5	198	1.1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	498	.2	14	13 017
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	4 200	.6	37	13.0	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 834	.6	93	141 158
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP)	1 988	.3	39	3.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 008	.7	15	13 635
	INDUSTRIAL AND COMMERCIAL (5-20HP)	388		14	1.3	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP)	769	.3	16	16 483
	INDUSTRIAL AND LARGE COM. (OVER 20HP)	349		8	1.6		INDUSTRIAL AND LARGE COM. (OVER 5HP)	31		3	3 410
	NOT REPORTED IN DETAIL	1 013		17	4.7		NOT REPORTED IN DETAIL	578		7	5 814
		238		(NA)	(NA)			160		(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 746	.2	61	1.2	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	325	.1	24	50 684
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	723	.1	9	4.0	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS.), TURBINES, COMPRESSORS, PUMPS	748	.3	7	6 168
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 536	.2	8	15.2		NOT REPORTED IN DETAIL	318		4	4 577
						5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	254		(NA)	(NA)
5097230	FLOOR COVERINGS	904	.1	3	13.9			327	.1	5	4 892
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	714	.1	5	6.1						
5099699	MISCELLANEOUS LINES OF MERCHANDISE	735	.1	44	1.2						
	COMMODITIES, N.E.C.	5 095	.7	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 945	.8	49	14.0						
	WEST NORTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS (NUMBER)	337									
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	251641			(X)						
	SALES REPORTED BY COMMODITY LINE	286 093	100.0	261	(X)						
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	985	.3	4	21.8						
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	228 967	80.0	257	80.4						
	INTERIOR WIRING, CONSTRUCTION MATERIALS	87 769		170	219 399						
	OUTSIDE CONSTRUCTION MATERIALS	26 816		135	186 630						
	LIGHTING FIXTURES	32 497		181	225 490						
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	16 190		169	215 189						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	751	.3	4	4 732	5072210	NOT REPORTED IN DETAIL.	434		(NA)	(NA)	(NA)
	BALL ROLLER BEARINGS.	118		4	4 732			1 540	.3	23	27 022	5.7
	OTHER POWER TRANSMISSION EQUIPMENT.	633		4	4 732							
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	211	.1	4	4 596	5074110	WARM-AIR HEATING-COOLING EOPT., SUPPLIES. . .	986	.2	22	46 344	2.1
5084930	MECHANICAL RUBBER GOODS.	281	.1	4	4 732	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	5 374	1.1	192	217 973	2.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	591	.2	5	5 475	5074200	WET HEAT EQUIPMENT SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). . .	2 117	.4	7	12 367	17.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	168	.1	18	26 234	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	9 034	1.8	31	44 081	20.5
	COMMODITIES, N.E.C.	2 725	1.0	(NA)	(NA)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EOPT., RESIDENTIAL AND SMALL COM. (UNDER SHP). . .	1 438	.3	25	32 968	4.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	1 923	.7	16	9 412		INDUSTRIAL AND COMMERCIAL (5-20HP). . .	503		10	23 712	1.5
	SOUTH ATLANTIC DIVISION						INDUSTRIAL AND LARGE COM. (OVER 20HP). . .	481		5	17 413	2.9
	ALL ESTABLISHMENTS. (NUMBER)					5077120	NOT REPORTED IN DETAIL.	127		8	4 500	10.0
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						COMMERCIAL REFRIGERATION EQUIPMENT.	991	.2	55	110 093	.9
	SALES REPORTED BY COMMODITY LINE.	509 847	100.0	448	(X)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. .	398	.1	6	5 761	6.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	389 362	76.4	438	494 526	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. . .	256	.1	3	2 849	9.0
	INTERIOR WIRING, CONSTRUCTION MATERIALS. . .	156 089		327	429 829		BALL ROLLER BEARINGS.	127		3	2 849	5.9
	OUTSIDE CONSTRUCTION MATERIALS.	55 286		229	368 782		NOT REPORTED IN DETAIL.	89		(NA)	(NA)	(NA)
	LIGHTING FIXTURES.	50 441		324	419 775	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	563	.1	7	5 650	10.0
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT).	25 686		303	393 448	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	362	.1	3	3 562	10.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	69 965		249	359 730	5091215	CAST IRON-SOIL PIPE, TUBING.	287	.1	4	8 076	3.6
	NOT REPORTED IN DETAIL.	31 895		(NA)	(NA)	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	306	.1	4	8 076	3.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	35 288	6.9	71	133 162	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	696	.1	3	4 491	15.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	9 854	1.9	90	152 059	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 572	.3	31	58 096	2.7
	ELECTRIC KITCHEN EQUIPMENT.	1 365		36	63 989		COMMODITIES, N.E.C.	8 414	1.7	(NA)	(NA)	(NA)
	ELECTRIC HOME LAUNDRY EQUIPMENT.	544		8	16 328	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	2 271	.4	13	10 368	21.9
	TELEVISION SETS.	4 949		10	32 621		EAST SOUTH CENTRAL DIVISION					
	CONSOLE RADIOS AND RECORD PLAYERS.	872		16	51 494		ALL ESTABLISHMENTS. (NUMBER)					
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . . .	244		14	27 353		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)					
	NOT REPORTED IN DETAIL.	2 780		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.	173 788	100.0	167	(X)	(X)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	7 053	1.4	99	199 251		PAINTS, VARNISHES, LACQUERS, ENAMELS.	166	.1	3	2 828	5.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	28 342	5.6	136	267 644							
5064140	ROOM AIR CONDITIONERS.	553	.1	47	127 802							
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL).	1 148	.6	64	159 838							
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS).	591		11	41 023							
	ACCESSORIES (INC. TESTING EQUIPMENT).	84		4	5 912							
	INTERCOMMUNICATION AND SOUND EQUIPMENT. .	202		23	57 351							
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	361		3	3 891							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)						ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)						EAST SOUTH CENTRAL DIVISION (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	135 465	77.9	167	173 788	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	330	.2	4	7 137	4.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS,	43 326		109	121 342	5091215	CAST IRON-SOIL PIPE, TUBING,	124	.1	7	4 087	3.0
	OUTSIDE CONSTRUCTION MATERIALS,	19 982		84	109 465	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	209	.1	7	4 087	5.1
	LIGHTING FIXTURES,	16 451		118	128 085	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, HOLDING, ETC.),	136	.1	3	1 143	11.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT),	6 733		99	114 106	5098299	OTHER BUILDING MATERIALS,	166	.1	3	8 068	2.1
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.,	21 179		89	105 034		COMMODITIES, N.E.C.,	1 429	.8	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	27 754		(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS, FROM CUSTOMERS,	386	.2	5	2 860	13.5
5062320	TELEPHONE AND SIGNAL EQUIPMENT,	4 327	2.5	17	43 159		WEST SOUTH CENTRAL DIVISION					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	10 528	6.1	44	65 465		ALL ESTABLISHMENTS, (NUMBER) 439					
	ELECTRIC KITCHEN EQUIPMENT, PARTS,	4 326		27	39 883		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					
	ELECTRIC HOME LAUNDRY EQUIPMENT,	1 211		8	22 354		SALES REPORTED BY COMMODITY LINE,	345 181	100.0	326	(X)	(X)
	TELEVISION SETS,	2 261		8	19 971							
	CONSOLE RADIOS AND RECORD PLAYERS,	476		13	25 826							
	OTHER MAJOR APPLIANCES (INCLUDING GAS),	1 035		(NA)	(NA)							
	NOT REPORTED IN DETAIL,	1 219		(NA)	(NA)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	358	.1	4	4 934	7.3
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	2 110	1.2	32	52 168							
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	5 981	3.4	55	92 200	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	266 670	77.3	321	334 329	79.8
5064140	ROOM AIR CONDITIONERS,	637	.4	14	30 926		INTERIOR WIRING, CONSTRUCTION MATERIALS,	88 060		207	261 771	55.6
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	1 309	.8	28	44 830		OUTSIDE CONSTRUCTION MATERIALS,	54 155		173	248 204	21.8
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL),	331		16	35 226		LIGHTING FIXTURES,	35 867		219	268 946	13.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS),	630		8	18 467		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT),	14 595		199	253 435	5.8
	ACCESSORIES (INC. TESTING EQUIPMENT),	99		5	8 690		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.,	50 455		198	252 010	20.0
	INTERCOMMUNICATION AND SOUND EQUIPMENT, COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL,	182		13	12 253		NOT REPORTED IN DETAIL,	23 538		(NA)	(NA)	(NA)
		11		3	2 023					44	83 095	20.5
5072210	HARDWARE,	56	.1	(NA)	(NA)	5062320	TELEPHONE AND SIGNAL EQUIPMENT,	16 995	4.9			
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	178	.3	6	4 589	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	19 931	5.8	70	137 563	14.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	556		17	10 577		ELECTRIC KITCHEN EQUIPMENT, PARTS,	8 132		38	66 553	12.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 946	1.1	71	78 219		ELECTRIC HOME LAUNDRY EQUIPMENT,	1 488		21	53 963	2.8
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	4 572	2.6	26	20 559		TELEVISION SETS,	3 731		9	28 914	12.9
	RESIDENTIAL AND SMALL COML. (UNDER 5HP),	377	.2	13	14 648		CONSOLE RADIOS AND RECORD PLAYERS,	639		10	31 429	2.0
	INDUSTRIAL AND LARGE COML. (OVER 20HP),	43		5	10 327		OTHER MAJOR APPLIANCES (INCLUDING GAS),	2 478		26	64 541	3.8
	NOT REPORTED IN DETAIL,	308		(NA)	(NA)		NOT REPORTED IN DETAIL,	3 463		(NA)	(NA)	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	26	(NA)	(NA)	(NA)	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	3 594	1.0	73	138 839	2.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	303	.2	19	31 219	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	14 234	4.1	101	179 522	7.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	95	.1	5	3 744	5064140	ROOM AIR CONDITIONERS,	1 961	.6	38	89 512	2.2
		2 458	1.4	4	8 419							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)												
	WEST SOUTH CENTRAL DIVISION (CONT.)												
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	1 325	.4	39	88 397	1.5	5062320	TELEPHONE AND SIGNAL EQUIPMENT,	1 278	.9	16	30 178	4.2
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	659		26	69 845	.9	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	3 908	2.7	12	24 377	16.0
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	370		8	32 653	1.1		ELECTRIC KITCHEN EQUIPMENT,	2 364		7	17 627	13.4
	ACCESSORIES (INC. TESTING EQUIPMENT)	23		3	10 155	.2		ELECTRIC HOME LAUNDRY EQUIPMENT	642		6	16 470	3.9
	INTERCOMMUNICATION AND SOUND EQUIPMENT, NOT REPORTED IN DETAIL,	229		18	47 182	.5		TELEVISION SETS	307		5	9 316	3.3
		44		(NA)	(NA)	(NA)		CONSOLE RADIO AND RECORD PLAYERS	111		6	11 017	1.0
								OTHER MAJOR APPLIANCES (INCLUDING GAS), NOT REPORTED IN DETAIL,	471		6	13 172	3.6
5072210	HARDWARE,	1 949	.6	10	12 652	15.4		NOT REPORTED IN DETAIL,	13		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	730	.2	18	18 598	3.9	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, . . .	1 773	1.2	28	52 022	3.4
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 082	.3	93	131 719	.8	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	6 580	4.6	33	61 720	10.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	3 491	1.0	20	21 058	16.6	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	231	.2	17	35 975	.6
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., .	1 350	.4	22	27 136	5.0		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TRANSMITTING AND INDUSTRIAL)	92		11	28 511	.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	742	.2	36	67 970	1.1		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	65		3	13 577	.5
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	703	.2	8	10 427	6.7		INTERCOMMUNICATION AND SOUND EQUIPMENT, NOT REPORTED IN DETAIL,	51		5	16 150	.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	491	.1	3	3 890	12.6	5072210	HARDWARE,	599	.4	4	6 815	8.8
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . .	883	.3	4	4 053	21.8	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	277	.2	29	45 830	.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 381	.4	6	6 587	21.0	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., INDUSTRIAL AND LARGE COM. (OVER 20HP), . .	256	.2	6	2 764	9.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	267	.1	3	4 827	5.5		NOT REPORTED IN DETAIL,	249		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	578	.2	3	7 607	7.6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	1 155	.8	5	12 296	9.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 153	.3	19	24 722	4.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	117	.1	6	15 429	.8
	COMMODITIES, N.E.C.,	4 153	1.2	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.,	8 179	5.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 160	.3	15	5 786	20.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	145	.1	6	615	23.6
	MOUNTAIN DIVISION							PACIFIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER)	172		131	(X)	(X)		ALL ESTABLISHMENTS, (NUMBER)	604		461	(X)	(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,	143 143	100.0					SALES REPORTED BY COMMODITY LINE,	637 585	100.0			
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	118 645	82.9	130	143 137	82.9	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	511 437	80.2	448	619 395	82.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	39 988		85	102 762	28.9		INTERIOR WIRING, CONSTRUCTION MATERIALS . .	206 866		233	498 653	41.3
	OUTSIDE CONSTRUCTION MATERIALS	17 480		64	93 207	18.8		OUTSIDE CONSTRUCTION MATERIALS	51 170		208	405 429	12.6
	LIGHTING FIXTURES	15 180		87	104 850	14.5		LIGHTING FIXTURES	81 223		275	473 255	17.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	5 656		75	99 175	5.7		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	35 154		257	481 814	7.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.,	19 560	20.4	80	95 757	20.4		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.,	76 478		242	422 820	18.1
	NOT REPORTED IN DETAIL,	20 781	(NA)	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	61 316		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)	(1)	(2)	(3)	(4)	(5)	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)	(1)	(2)	(3)	(4)	(5)
	PACIFIC DIVISION						NEW ENGLAND DIVISION					
5062300	TELEPHONE AND SIGNAL EQUIPMENT.	31 379	4.9	49	131 181	23.9	ALL ESTABLISHMENTS. (NUMBER) 142 SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 15,029 SALES REPORTED BY COMMODITY LINE.	207 920	100.0	113	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	20 816	3.3	43	156 421	13.3	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	2 168	1.0	6	23 236	9.3
	ELECTRIC KITCHEN EQUIPMENT.	8 478		28	109 230	7.8	TIRES AND TUBES, NEW.	758	.4	3	14 833	5.1
	ELECTRIC HOME LAUNDRY EQUIPMENT.	2 025		17	80 443	2.5	PAINTS, VARNISHES, LACQUERS, ENAMELS.	603	.3	6	15 810	3.8
	TELEVISION SETS.	5 853		17	75 193	7.8						
	CONSOLE RADIOS AND RECORD PLAYERS.	9 038		19	95 935	7.9						
	OTHER MAJOR APPLIANCES (INCLUDING GAS).	647		17	95 506	.7						
	NOT REPORTED IN DETAIL.	2 905		(NA)	(NA)	(NA)						
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	8 143	1.3	69	232 226	3.5	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	732	.4	6	6 264	11.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	31 322	4.9	94	259 022	12.1						
5064140	ROOM AIR CONDITIONERS.	33 345	.1	33	115 487	.3						
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	3 061	.5	61	173 011	1.8	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	155 450	74.8	99	195 543	79.5
5074120	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL).	925		37	131 891	.7	ELECTRIC KITCHEN EQUIPMENT, PARTS.	48 605		48	126 755	28.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS).	1 481		19	83 303	1.8	ELECTRIC HOME LAUNDRY EQUIPMENT.	19 618		47	119 193	16.5
	ACCESSORIES (INC. TESTING EQUIPMENT).	39		5	11 071	.4	TELEVISION SETS.	47 005		50	126 581	37.1
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	443		26	90 206	.5	CONSOLE RADIOS AND RECORD PLAYERS.	7 972		46	118 384	10.6
	COMMERCIAL INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	129		4	4 221	(NA)	OTHER MAJOR APPLIANCES (INCLUDING GAS).	11 857		41	112 292	10.6
5072210	HARDWARE.	2 236	.4	18	15 050	14.9	NOT REPORTED IN DETAIL.	20 393		(NA)	(NA)	(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	417	.1	13	10 297	4.0	NONCONSOLE RADIOS AND RECORD PLAYERS.	4 716	2.3	48	120 944	3.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	10 224	1.6	129	261 389	3.9	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	13 539	6.5	38	81 461	16.6
5074200	WET HEAT EQUIPMENT SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONNECTORS, ETC.).	662	.1	3	8 418	7.9	ROOM AIR CONDITIONERS.	6 272	3.0	36	132 199	4.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	5 759	.9	23	27 057	21.3	ELECTRONIC TUBES, PARTS, ACCESSORIES, TV, TRANSMITTING AND INDUSTRIAL.	3 027	1.5	31	69 210	4.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., INDUSTRIAL AND LARGE COM. (OVER 20HP).	1 005	.2	17	23 545	4.3	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS).	996		15	36 345	2.7
	NOT REPORTED IN DETAIL.	748		11	9 450	(NA)	ACCESSORIES (INC. TESTING EQUIPMENT).	25		6	3 268	.8
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	934	.1	33	117 568	.8	INTERCOMMUNICATION AND SOUND EQUIPMENT.	171		4	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	1 616	.3	3	7 017	23.0	NOT REPORTED IN DETAIL.	720	.3	6	16 866	4.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 347	.2	4	10 166	13.3	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	1 716	.8	11	15 024	11.4
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	827	.1	5	8 271	10.0	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	1 156	.6	9	13 557	8.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 347	.2	38	70 953	1.9	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP).	1 092	.5	11	38 027	2.9
	COMMODITIES, N.E.C.	1 935	.3	(NA)	(NA)	(NA)	RESIDENTIAL AND COMM. (5-20HP).	532		3	6 325	8.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	2 773	.4	32	22 774	12.2	NOT REPORTED IN DETAIL.	481		(NA)	9 976	.8

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution					Amount (\$1,000)	Percent distri- bution		
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)										
	NEW ENGLAND DIVISION (CONT.)										
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	3 904	1.9	7	21 333	5064140	ROOM AIR CONDITIONERS	40 251	4.6	104	434 276
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	597	.3	6	24 033	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	18 845	2.1	77	344 912
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 220	.6	8	29 325		TV, TRANSMITTING AND INDUSTRIAL	8 567		60	259 797
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	779	.4	5	16 081		ELECTRONIC PARTS (EXCEPT TUBES AND	1 256		38	127 850
5099420	JEWELRY, SILVERWARE, TROPHIES,	289	.1	6	10 370		TRANSISTORS)	1 999		25	91 546
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	2 394	1.2	9	29 526		ACCESSORIES (INC., TESTING EQUIPMENT),	2 397		21	77 206
5099691	LUGGAGE, SADDLERY, HARNESS,	1 170	.1	3	6 765		INTERCOMMUNICATION AND SOUND EQUIPMENT	4 626		(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	247	.1	11	28 585		NOT REPORTED IN DETAIL,				
	COMMODITIES, N.E.C.,	1 608	.8	(NA)	(NA)	5072210	HARDWARE,	2 434	.3	21	36 523
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 565	.8	21	61 213	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	1 712	.2	15	143 705
	MIDDLE ATLANTIC DIVISION					5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	480	.1	14	46 593
	ALL ESTABLISHMENTS, (NUMBER) 649					5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	7 978	.9	30	192 537
	SALES NOT REPORTED BY COMMODITY						RESIDENTIAL AND SMALL COM. (UNDER 5HP)	4 052		16	90 327
	LINE (\$1,000) 76,654						INDUSTRIAL AND COMMERCIAL (5-20HP)	2 726		9	115 770
	SALES REPORTED BY COMMODITY LINE,	883 879	100.0	461	(X)		INDUSTRIAL AND LARGE COM. (OVER 20HP),	242		3	5 872
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 636	.3	12	38 228		NOT REPORTED IN DETAIL,	958		(NA)	(NA)
5032100	YARD OR PIECE GOODS	751	.1	3	11 519	5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	1 736	.2	18	81 402
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	1 409	.2	6	6 685	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	1 159	.1	23	83 564
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	6 762	.8	27	72 953	5081100	OFFICE MACHINES AND EQUIPMENT	1 346	.2	8	17 910
	INTERIOR WIRING, CONSTRUCTION MATERIALS	2 603		11	19 520	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	1 094	.1	10	21 136
	OUTSIDE CONSTRUCTION MATERIALS	71		4	5 386	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	448	.1	5	8 467
	LIGHTING FIXTURES	620		11	22 817	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 248	.3	6	23 264
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 871		18	67 114	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	794	.1	3	40 342
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.,	1 160		7	16 595	5097110	HOUSEHOLD FURNITURE	710	.1	12	20 991
	NOT REPORTED IN DETAIL,	437		(NA)	(NA)	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	873	.1	11	10 360
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	589 649	66.7	33	768 417	5097230	FLOOR COVERINGS	1 444	.2	6	29 684
	ELECTRIC KITCHEN EQUIPMENT, PARTS	137 448		92	368 035	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	4 042	.5	34	67 088
	ELECTRIC HOME LAUNDRY EQUIPMENT	62 649		109	437 826	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	1 650	.2	6	41 597
	TELEVISION SETS	183 689		116	487 581	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, HOLDING, ETC.),	678	.1	9	122 352
	CONSOLE RADIOS AND RECORD PLAYERS	40 616		119	409 615	5099110	PHOTOGRAPHIC GOODS,	946	.1	19	22 247
	OTHER MAJOR APPLIANCES (INCLUDING GAS),	61 783		138	470 147	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	4 170	.5	26	53 617
	NOT REPORTED IN DETAIL,	103 464		(NA)	(NA)	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	4 190	.5	24	50 805
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	85 897	9.7	161	412 749	5099420	JEWELRY, SILVERWARE, TROPHIES,	3 599	.4	31	52 127
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	61 315	6.9	165	298 889	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	1 721	.2	13	10 421
						5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	6 686	.6	20	82 933

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)							ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 609	•5	30	148 443	3•1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 118	•2	10	67 293	1•7
				(NA)	(NA)	(NA)	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	499	•1	11	68 719	•7
5099900	COMMODITIES, N.E.C.	8 358	•9				5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	635	•1	5	7 663	8•3
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11 189	1•3	50	274 541	4•1	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP). . .	3 942	•5	24	128 941	3•1
	EAST NORTH CENTRAL DIVISION							RESIDENTIAL AND COMMERCIAL (5-20HP). . .	1 812		13	80 952	2•2
	ALL ESTABLISHMENTS. (NUMBER) 402							NOT REPORTED IN DETAIL.	409		7	57 156	•7
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)								1 721		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE.	730 930	100•0	299	(X)	(X)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	996	•1	8	65 966	1•5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 272	•2	19	20 636	6•2	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	2 433	•3	28	144 901	1•7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	7 917	1•1	30	85 887	9•2	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. . .	4 296	•6	18	40 585	10•6
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	2 354		10	28 380	8•3	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 209	•3	3	10 720	20•6
	OUTSIDE CONSTRUCTION MATERIALS.	1 222		4	23 900	•9	5097110	HOUSEHOLD FURNITURE	1 744	•2	19	39 595	4•4
	LIGHTING FIXTURES.	1 510		18	41 512	3•6	5097230	FLOOR COVERINGS.	7 268	1•0	12	54 843	13•3
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 246		20	72 556	1•7	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 550	•3	30	45 034	5•7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	1 053		5	24 020	4•4	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.). . .	980	•1	9	36 088	2•7
	NOT REPORTED IN DETAIL.	1 552		(NA)	(NA)	(NA)	5099110	PHOTOGRAPHIC GOODS.	1 108	•2	23	27 535	4•0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	525 498	71•9	231	687 791	76•4	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	5 322	•7	29	55 214	9•6
	ELECTRIC KITCHEN EQUIPMENT, PARTS	130 931		89	408 086	52•1	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES .	2 549	•3	23	33 863	7•5
	ELECTRIC HOME LAUNDRY EQUIPMENT	56 889		95	418 352	13•6	5099410	PRECIOUS STONES (CUT) AND METALS.	3 547	•1	23	41 707	11•5
	TELEVISION SETS.	189 402		112	478 500	39•6	5099420	JEWELRY, SILVERWARE, TROPHIES.	3 190	•4	29	41 404	7•7
	CONSOLE RADIOS AND RECORD PLAYERS	32 946		97	434 097	7•6		CLOCKS, WATCHES, WATCH MOVEMENTS. . . .	1 221		13	13 222	9•2
	OTHER MAJOR APPLIANCES (INCLUDING GAS). .	44 963		97	408 365	11•0		CUSTOMER JEWELRY.	1 303		10	10 597	2•9
	NOT REPORTED IN DETAIL.	70 367		(NA)	(NA)	(NA)		SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	258		11	10 699	2•4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. .	39 220	5•4	120	390 038	10•1		NOT REPORTED IN DETAIL.	1 408		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	44 507	6•1	123	262 162	17•0	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	678	•1	9	11 996	5•7
5064140	ROOM AIR CONDITIONERS	22 123	3•0	87	426 398	5•2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC .	11 108	1•5	25	103 398	10•2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES. . . .	16 012	2•2	88	394 564	4•1	5099691	LUGGAGE, SADDLERY, HARNESS.	461	•1	10	13 872	3•3
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	7 288		69	307 552	2•4	5099699	MISCELLANEOUS LINES OF MERCHANDISE. . . .	1 647	•2	23	118 661	1•4
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	4 310		48	213 784	2•0		COMMODITIES, N.E.C.	6 129	•8	(NA)	(NA)	(NA)
	ACCESSORIES (INC. TESTING EQUIPMENT). . .	484		20	98 178	•5	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 776	1•2	69	273 532	3•2
	INTERCOMMUNICATION AND SOUND EQUIPMENT .	699		16	90 973	•5		WEST NORTH CENTRAL DIVISION					
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	544		6	22 677	2•4		ALL ESTABLISHMENTS. (NUMBER) 199					
	NOT REPORTED IN DETAIL.	2 687		(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5072210	HARDWARE.	4 216	•6	32	40 404	10•4		SALES REPORTED BY COMMODITY LINE.	338 065	100•0	152	(X)	(X)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(NA) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4				
		Amount (\$1,000)	(1)	Percent distrib- ution	(2)			Number	(3)	Amount (\$1,000)	(1)		Percent distrib- ution	(2)	Number	(3)	Total sales, all commodity lines ($1,000)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)															
	WEST NORTH CENTRAL DIVISION (CONT.)															
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	8 862		2.6		13		67 067						3 824		15.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	304		.1		3		5 928						14 367		13.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	7 490		2.2		6		20 615						8 839		7.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS	2 252				3		15 374						35 520		4.3
	OUTSIDE CONSTRUCTION MATERIALS	1 491				5		16 217						13 903		3.6
	LIGHTING FIXTURES	998				5		16 217						35 987		15.6
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	491				5		16 217						36 530		6.4
	NOT REPORTED IN DETAIL	2 258				(NA)		(NA)						17 472		2.1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	233 905		69.2		137		323 678						2 316		1.7
	ELECTRIC KITCHEN EQUIPMENT, PARTS	56 133				62		202 275						2 353		1.8
	ELECTRIC HOME LAUNDRY EQUIPMENT	32 391				77		244 233						(NA)		(NA)
	TELEVISION SETS	69 549				70		216 512						41 462		4.9
	CONSOLE RADIOS AND RECORD PLAYERS	13 659				65		214 042						45 584		1.5
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	27 155				73		234 875						(NA)		(NA)
	NOT REPORTED IN DETAIL	35 018				(NA)		(NA)						(NA)		(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	10 412		3.1		64		166 607						119 373		2.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 585		4.0		58		132 646								
5064140	ROOM AIR CONDITIONERS	19 521		5.8		72		267 716								
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, ELECTRONIC DEVICES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	8 873		2.6		55		179 154								
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	3 646				42		119 914								
	ACCESSORIES (INC. TESTING EQUIPMENT)	1 938				26		78 085								
	INTERCOMMUNICATION AND SOUND EQUIPMENT	459				15		24 835								
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	118				4		20 372								
	NOT REPORTED IN DETAIL	2 563				(NA)		(NA)								
5072210	HARDWARE	2 671		.8		13		35 602								
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	1 011		.3		12		51 104								
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	482		.1		5		6 386								
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP)	2 934		.9		18		72 979								
	RESIDENTIAL AND COMMERCIAL (5-20HP)	2 429				12		60 160								
	NOT REPORTED IN DETAIL	79				7		20 080								
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 009		.3		8		30 084								
5077130	AIR-CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	512		.2		13		55 117								
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 097		.6		14		33 265								

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SOUTH ATLANTIC DIVISION (CONT.)	(1)	(2)	(3)	(4)		ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)	(1)	(2)	(3)	(4)	(5)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	13 054	2.6	96	257 443	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 315	.7	6	22 588	5.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	19 799	4.0	96	183 515	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	3 588	1.9	5	10 124	35.4
5064140	ROOM AIR CONDITIONERS,	29 641	6.0	106	356 620	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	129 758	70.1	77	179 430	72.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	12 168	2.5	74	219 123		ELECTRIC KITCHEN EQUIPMENT, PARTS,	25 733		39	100 925	25.5
	TV, TRANSMITTING AND INDUSTRIAL,	2 816		55	151 411		ELECTRIC HOME LAUNDRY EQUIPMENT,	16 142		40	124 304	13.0
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS),	3 440		30	80 332		TELEVISION SETS,	37 769		37	121 988	31.0
	ACCESSORIES (INC. TESTING EQUIPMENT),	514		17	25 093		CONSOLE RADIOS AND RECORD PLAYERS,	8 501		37	122 428	6.9
	INTERCOMMUNICATION AND SOUND EQUIPMENT,	130		11	20 861		OTHER MAJOR APPLIANCES (INCLUDING GAS),	17 525		35	120 897	14.5
	COMMERCIAL, INDUSTRIAL, ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL,	235		6	6 337		NOT REPORTED IN DETAIL,	24 068		(NA)	(NA)	(NA)
		5 033		(NA)	(NA)							
5072210	HARDWARE,	3 456	.7	22	30 094	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	2 779	1.5	27	64 079	4.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	1 371	.3	25	39 468	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	8 625	4.7	25	48 088	17.9
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	857		8	31 668	5064140	ROOM AIR CONDITIONERS,	10 453	5.7	40	124 530	8.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 054	.2	9	26 157	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	4 925	2.7	33	114 760	4.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . . .	10 551	2.1	38	134 372	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	2 077	1.1	9	26 174	7.9
	RESIDENTIAL AND SMALL COM. (UNDER 5HP),	7 036		19	86 585	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	138	.1	3	6 825	2.0
	RESIDENTIAL AND COMMERCIAL (5-20HP),	7 61		4	13 497	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 191	.6	4	11 271	10.6
	NOT REPORTED IN DETAIL,	2 751		(NA)	(NA)		CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . .	5 285	2.9	24	82 544	6.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	627	.1	8	56 536		RESIDENTIAL AND SMALL COM. (UNDER 5HP), . . .	3 168		13	50 749	6.2
5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	1 447	.3	32	101 699		NOT REPORTED IN DETAIL,	1 738		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	287	.1	3	3 312	5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	165	.1	3	5 956	2.8
5097110	HOUSEHOLD FURNITURE,	3 662	.7	16	23 945	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	833	.5	12	31 701	2.6
5097230	FLOOR COVERINGS,	7 402	1.5	19	67 324		PARTS (INC. REFRIGERANTS),	433	.2	4	7 579	5.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 188	.2	15	35 800	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	584	.3	5	20 822	2.9
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	1 259	.3	6	4 226	5097110	HOUSEHOLD FURNITURE,	1 805	1.0	3	14 571	12.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	946	.2	18	33 195	5097230	FLOOR COVERINGS,	1 124	.6	5	7 184	15.6
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES, . .	911	.2	16	25 590	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	406	.2	3	5 569	11.4
5099420	JEWELRY, SILVERWARE, TROPHIES,	4 219	.9	11	64 234	5099420	JEWELRY, SILVERWARE, TROPHIES,	276	.1	4	13 964	2.0
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC, . .	4 711	1.0	18	39 531	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	7 655	4.1	(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 395	.5	36	105 321		COMMODITIES, N.E.C.,	1 533	.8	30	98 310	1.6
		8 776	1.8	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 533	.8	30	98 310	1.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	4 609	.9	47	131 570		WEST SOUTH CENTRAL DIVISION					
	EAST SOUTH CENTRAL DIVISION						ALL ESTABLISHMENTS, (NUMBER) 186					
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 24,844						SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 24,844					
	SALES REPORTED BY COMMODITY LINE,	184 998	100.0	85	(X)		SALES REPORTED BY COMMODITY LINE,	288 748	100.0	132	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 030	1.4	5	22 572	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	276	.1	10	8 307	3.3
5014100	TIRES AND TUBES, NEW.	1 309	.5	3	9 674	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	197	.1	3	922	21.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS, WIRING, CONSTRUCTION MATERIALS . .	3 817	1.3	9	23 010	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	1 567	.5	5	25 325	6.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 995		4	14 414	5099420	JEWELRY, SILVERWARE, TROPHIES.	244	.1	6	3 863	6.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BORDERS, TRANSFORMERS, ETC.	316		5	14 697	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	1 514	.5	8	33 863	4.5
	NOT REPORTED IN DETAIL.	920		3	15 800	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 157	.4	11	37 923	3.1
		586		(NA)	(NA)		COMMODITIES, N.E.C.	1 728	.6	(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	194 233	67.3	116	265 880	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	2 504	.9	33	106 368	2.4
	ELECTRIC KITCHEN EQUIPMENT, PARTS	45 833		58	175 312		MOUNTAIN DIVISION					
	ELECTRIC HOME LAUNDRY EQUIPMENT	19 478		56	183 679		ALL ESTABLISHMENTS. (NUMBER) 123					
	TELEVISION SETS	55 423		65	199 961		SALES NOT REPORTED BY COMMODITY					
	CONSOLE RADIOS AND RECORD PLAYERS	9 808		59	190 488		SALES REPORTED BY COMMODITY LINE. (D)	147 946	100.0	92	(X)	(X)
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . . .	13 864		55	164 298		TIRES AND TUBES, NEW.	1 025	.7	4	21 245	4.8
	NOT REPORTED IN DETAIL.	49 827		(NA)	(NA)		PAINTS, VARNISHES, LACQUERS, ENAMELS.	898	.6	5	21 987	4.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	4 441	1.5	44	133 656	5014100	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	519	.4	3	7 511	6.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	6 505	2.3	38	68 501	5028100	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	107 334	72.5	76	144 476	74.3
5064140	ROOM AIR CONDITIONERS	27 874	9.7	53	195 816	5062310	ELECTRIC KITCHEN EQUIPMENT, PARTS	27 969		34	81 530	34.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	5 531	1.9	40	144 883	5064110	ELECTRIC HOME LAUNDRY EQUIPMENT	15 276		42	97 924	15.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	2 194		26	85 855		TELEVISION SETS.	29 546		42	92 691	31.9
	ACCESSORIES (INC. TESTING EQUIPMENT).	1 082		18	67 988		CONSOLE RADIOS AND RECORD PLAYERS	6 194		37	87 676	7.1
	INTERCOMMUNICATION AND SOUND EQUIPMENT. .	75		5	23 411		OTHER MAJOR APPLIANCES (INCLUDING GAS). . . .	9 816		44	84 468	11.6
	NOT REPORTED IN DETAIL.	2 096		(NA)	(NA)		NOT REPORTED IN DETAIL.	18 533		(NA)	(NA)	(NA)
5072210	HARDWARE.	844	.3	8	16 997	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	3 422	2.3	35	71 936	4.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	3 218	1.1	12	52 992	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	7 350	5.0	40	70 330	10.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY), EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP). . . .	11 260	3.9	18	99 757	5064140	ROOM AIR CONDITIONERS	1 555	1.1	32	77 207	20.0
	RESIDENTIAL AND COMMERCIAL (5-20HP).	6 410		13	73 181	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	3 303	2.2	27	77 530	4.3
	NOT REPORTED IN DETAIL.	1 575		5	45 831		TELEVISION SETS, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL).	1 316		20	50 656	2.6
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	5 398	1.9	6	45 086		TRANSISTORS (INC. TESTING EQUIPMENT).	742		13	37 365	2.0
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	1 541	.5	16	103 181		INTERCOMMUNICATION AND SOUND EQUIPMENT. . .	144		4	10 133	1.0
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT. .	201	.1	3	4 377		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	119		4	9 525	1.2
5097110	HOUSEHOLD FURNITURE	3 051	1.1	10	23 207	5072210	HARDWARE.	2 411	1.6	7	22 462	10.7
5097230	FLOOR COVERINGS	6 508	2.2	8	23 595							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)							ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MOUNTAIN DIVISION (CONT.)							PACIFIC DIVISION (CONT.)					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	562	4.4	7	19 541	2.9	5064140	ROOM AIR CONDITIONERS	16 625	2.7	51	371 308	4.5
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	245	2.2	3	11 711	2.1	5065100	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	14 776	2.4	42	309 462	4.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	291	2.2	4	8 745	3.3		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS),	5 318		30	221 925	2.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., .	916	6.6	11	44 368	2.1		ACCESSORIES (INC. TESTING EQUIPMENT),	2 138		16	127 289	1.7
5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	462	4.3	8	30 408	1.5		INTERCOMMUNICATION AND SOUND EQUIPMENT, .	2 243		13	110 046	2.0
5097110	HOUSEHOLD FURNITURE	1 932	1.3	5	17 893	10.8		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL,	136		6	14 751	1.9
5097230	FLOOR COVERINGS	1 179	1.1	4	3 714	4.8		HARDWARE,	218		4	6 717	3.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	1 222	0.8	4	18 059	6.8	5072210		4 723		(NA)	(NA)	(NA)
5098142	MISCELLANEOUS HOMEWARES,	1 662	1.1	8	6 429	25.9	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	972	0.2	17	31 126	3.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	2 170	1.5	4	21 858	9.9	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . .	457	0.1	3	23 618	1.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, .	1 348	0.9	5	21 931	6.1		RESIDENTIAL AND SMALL COM. (UNDER SHIP), . . .	6 605	1.1	17	135 426	4.9
5099420	JEWELRY, SILVERWARE, TROPHIES,	375	1.3	4	2 581	14.5		NOT REPORTED IN DETAIL,	542		7	46 109	1.2
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC, .	1 920	1.3	8	22 249	8.6		COMMERCIAL REFRIGERATION EQUIPMENT,	5 161		7	79 018	6.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	649	0.4	5	23 759	2.7	5077120		902		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,	5 025	3.4	(NA)	(NA)	(NA)	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	2 569	0.4	7	55 807	4.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 171	0.8	27	54 541	2.1	5085110	PARTS (INC. REFRIGERANTS),	449	0.1	10	77 601	0.6
	PACIFIC DIVISION						5097110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	1 544	0.2	7	24 241	6.4
	ALL ESTABLISHMENTS, (NUMBER) 343						5097210	HOUSEHOLD FURNITURE	1 787	0.3	12	15 720	11.4
	SALES NOT REPORTED BY COMMODITY						5097230	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC),	680	0.1	8	10 016	6.8
	LINE (\$1,000)						5097293	FLOOR COVERINGS	5 226	0.8	5	15 519	33.7
	SALES REPORTED BY COMMODITY LINE,	625 408	100.0	251	(X)	(X)	5098142	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	3 205	0.5	18	22 936	14.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	4 670	0.7	7	33 569	13.9	5099110	WOOD MILLWORK (DOORS, CABINETS, ETC.),	944	0.2	6	3 907	24.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	613	0.1	7	23 262	2.6	5099120	PHOTOGRAPHIC GOODS,	327	0.1	11	9 807	3.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	3 707	0.6	13	47 009	7.9	5099130	SPORTING, ATHLETIC GOODS, BICYCLES,	4 529	0.7	15	32 523	13.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	423 974	67.8	200	578 584	73.3	5099420	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, .	2 187	0.3	11	25 494	8.6
	ELECTRIC KITCHEN EQUIPMENT, PARTS	111 842		74	338 125	33.1		JEWELRY, SILVERWARE, TROPHIES,	1 780	0.3	17	17 553	10.2
	ELECTRIC HOME LAUNDRY EQUIPMENT,	46 451		71	334 168	13.9		CLOCKS, WATCHES, WATCH MOVEMENTS,	713		10	8 875	8.0
	TELEVISION SETS,	149 804		88	369 704	40.5		COSTUME JEWELRY,	103		7	2 765	3.7
	CONSOLE RADIOS AND RECORD PLAYERS,	28 059		82	350 130	8.0		SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	604		6	7 132	8.5
	OTHER MAJOR APPLIANCES (INCLUDING GAS), . . .	37 330		74	378 698	9.9		NOT REPORTED IN DETAIL,	360		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	50 488		(NA)	(NA)	(NA)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	413	0.1	6	4 886	8.8
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	35 265	5.6	79	302 273	11.7	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC, . .	8 878	1.4	15	112 668	7.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	61 819	9.9	85	236 566	26.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	6 900	1.1	21	214 292	3.2
								COMMODITIES, N.E.C.,	9 513	1.5	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	4 994	0.8	43	218 548	2.3

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)						ELECTRONIC PARTS, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION						MIDDLE ATLANTIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 235					5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	5 243	1.1	56	107 814	4.9
	SALES NOT REPORTED BY COMMODITY					5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,			14	6 453	5.0
	LINE, (\$1,000) (D)	81 327	100.0	160	(X)		PARTS AND SUPPLIES,	321	.1			
	SALES REPORTED BY COMMODITY LINE,					5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	427 016	93.3	723	457 624	93.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	411	.5	3	1 457		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,	134 860		458	309 565	43.6
	MATERIALS,						TV, TRANSMITTING AND INDUSTRIAL,	100 141		373	275 797	36.3
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE	2 163	2.7	18	14 885		ELECTRONIC PARTS (EXCEPT TUBES AND	21 932		256	210 262	10.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	1 130	1.4	13	15 502		TRANSISTORS,	50 652		270	209 261	24.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	75 600	93.0	160	81 327		ACCESSORIES (INC. TESTING EQUIPMENT),	50 205		172	159 720	31.4
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,						INTERCOMMUNICATION AND SOUND EQUIPMENT,	69 226		(NA)	(NA)	(NA)
	TV, TRANSMITTING AND INDUSTRIAL,	16 643		107	57 275		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT					
	ELECTRONIC PARTS (EXCEPT TUBES AND					5072210	NOT REPORTED IN DETAIL,	612		8	7 284	8.4
	TRANSISTORS,	22 860		94	52 859		HARDWARE, . . . . .		.1			
	ACCESSORIES (INC. TESTING EQUIPMENT),	5 435		83	46 049		PHOTOGRAPHIC GOODS,	579	.1	9	21 978	2.6
	INTERCOMMUNICATION AND SOUND EQUIPMENT,	9 348		66	40 753		MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC,	1 737	.4	7	69 631	2.5
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	8 345		36	18 278		MISCELLANEOUS LINES OF MERCHANDISE,	774	.2	13	9 894	7.8
	NOT REPORTED IN DETAIL,	12 369		(NA)	(NA)	5099699						
	COMMODITIES, N.E.C.,	1 790	2.2	(NA)	(NA)		COMMODITIES, N.E.C.,	3 240	.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	233	.3	9	2 227	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	2 761	.6	46	18 909	14.6
	FROM CUSTOMERS,						FROM CUSTOMERS,					
	MIDDLE ATLANTIC DIVISION						EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 990						ALL ESTABLISHMENTS, (NUMBER) 693					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE, (\$1,000) 69,763	457 624	100.0	723	(X)		LINE, (\$1,000) 50,586	184 385	100.0	502	(X)	(X)
	SALES REPORTED BY COMMODITY LINE,						SALES REPORTED BY COMMODITY LINE,					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES					5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION					
	(EXC. TIRES AND TUBES),	1 431	.3	11	29 298		MATERIALS,	489	.3	13	18 112	2.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION						INTERIOR WIRING, CONSTRUCTION MATERIALS,	189		4	1 419	13.3
	MATERIALS,						ELECTRIC LAMPS (INCANDESCENT AND	55		6	14 391	.4
	INTERIOR WIRING, CONSTRUCTION MATERIALS,	1 549	.3	27	21 279		FLUORESCENT),	81		3	1 330	6.1
	OUTSIDE CONSTRUCTION MATERIALS,	421		15	12 129		MOTORS, GENERATORS, INDUSTRIAL CONTROLS,	164		(NA)	(NA)	(NA)
	LIGHTING FIXTURES,	59		3	6 011		PANEL BOARDS, TRANSFORMERS, ETC.,					
	ELECTRIC LAMPS (INCANDESCENT AND	14		4	1 969		NOT REPORTED IN DETAIL,					
	FLUORESCENT),	279		7	5 189	5062320	TELEPHONE AND SIGNAL EQUIPMENT,	124	.1	7	777	16.0
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS,						MAJOR APPLIANCES, TELEVISION SETS, CONSOLE					
	PANEL BOARDS, TRANSFORMERS, ETC.,	299		8	9 161	5064110	RADIOS AND RECORD PLAYERS,	2 490	1.4	82	43 226	5.8
	NOT REPORTED IN DETAIL,	477		(NA)	(NA)		ELECTRIC KITCHEN EQUIPMENT, PARTS,	122		5	1 326	9.2
5062320	TELEPHONE AND SIGNAL EQUIPMENT,	274	.1	7	2 485		TELEVISION SETS,	563		37	12 860	4.4
	RADIOS AND RECORD PLAYERS,	12 087	2.6	77	118 958		CONSOLE RADIOS AND RECORD PLAYERS,	625		36	10 986	5.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE						OTHER MAJOR APPLIANCES (INCLUDING GAS),	1 105		5	1 701	4.4
	RADIOS AND RECORD PLAYERS,	284		7	3 812		NOT REPORTED IN DETAIL,			(NA)	(NA)	(NA)
	ELECTRIC KITCHEN EQUIPMENT, PARTS,	3 953		33	68 465		NONCONSOLE RADIOS AND RECORD PLAYERS,	3 660	2.0	73	43 168	8.5
	TELEVISION SETS,	1 909		59	31 805							
	CONSOLE RADIOS AND RECORD PLAYERS,	90		4	4 590							
	OTHER MAJOR APPLIANCES (INCLUDING GAS),	5 851		(NA)	(NA)							
	NOT REPORTED IN DETAIL,											

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRONIC PARTS, EQUIPMENT (CONT.)															
	EAST NORTH CENTRAL DIVISION (CONT.)															
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	172 861	93.8	502	184 385	5099110	ELECTRONIC PARTS, EQUIPMENT (CONT.)	417	4.7	6	6 366	417	4.7	6	6 366	6.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	51 160		357	129 101	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	418	4.8	6	7 204	418	4.8	6	7 204	5.8
	ACCESSORIES (INC. TESTING EQUIPMENT)	54 107		299	123 986		COMMODITIES, N.E.C.	642	6.9	(NA)	(NA)	642	6.9	(NA)	(NA)	(NA)
	INTERCOMMUNICATION AND SOUND EQUIPMENT	11 241		256	103 754	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	740	1.1	26	3 598	740	1.1	26	3 598	20.6
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	15 261		248	101 480		SOUTH ATLANTIC DIVISION									
		14 716		182	84 742		ALL ESTABLISHMENTS (NUMBER) 452									
		26 376		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 38,367									
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERATORS)	135	1.1	3	398	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	139	1.3	8	3 245	139	1.3	8	3 245	4.3
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	108	1.1	4	1 863		INTERIOR WIRING, CONSTRUCTION MATERIALS	79	0.8	4	1 118	79	0.8	4	1 118	7.1
5099900	COMMODITIES, N.E.C.	1 959	1.1	(NA)	(NA)		NOT REPORTED IN DETAIL	60	0.6	(NA)	(NA)	60	0.6	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 559	1.4	55	16 733	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	900	8.8	53	15 933	900	8.8	53	15 933	5.6
							TELEVISION SETS	234	2.3	22	7 650	234	2.3	22	7 650	3.1
							CONSOLE RADIOS AND RECORD PLAYERS	293	2.9	13	3 788	293	2.9	13	3 788	7.7
							OTHER MAJOR APPLIANCES (INCLUDING GAS)	156	1.5	17	4 722	156	1.5	17	4 722	3.3
							NOT REPORTED IN DETAIL	217	2.1	(NA)	(NA)	217	2.1	(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	68 704	100.0	201	(X)	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, PARTS AND SUPPLIES	582	5.5	31	9 355	582	5.5	31	9 355	6.2
	INTERIOR WIRING, CONSTRUCTION MATERIALS	35	0.1	6	932	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	130	1.1	18	5 931	130	1.1	18	5 931	2.2
	NOT REPORTED IN DETAIL	34		(NA)	(NA)	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	104 352	97.6	313	106 889	104 352	97.6	313	106 889	97.6
5062320	TELEPHONE AND SIGNAL EQUIPMENT	95	0.1	5	702		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	40 827	4.0	230	88 734	40 827	4.0	230	88 734	46.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	4 027	5.9	55	29 972		ACCESSORIES (INC. TESTING EQUIPMENT)	32 174	3.2	202	79 425	32 174	3.2	202	79 425	40.5
	TELEVISION SETS	2 414		36	25 620		INTERCOMMUNICATION AND SOUND EQUIPMENT	6 833	0.6	175	70 167	6 833	0.6	175	70 167	9.7
	CONSOLE RADIOS AND RECORD PLAYERS	1 294		29	18 163		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	7 308	0.7	184	69 021	7 308	0.7	184	69 021	10.6
	NOT REPORTED IN DETAIL	319		(NA)	(NA)			9 683		112	50 775	9 683		112	50 775	19.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, PARTS AND SUPPLIES	2 922	4.3	43	26 157		COMMODITIES, N.E.C.	7 527	0.7	(NA)	(NA)	7 527	0.7	(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	356	5.5	13	8 407		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	257	0.2	(NA)	(NA)	257	0.2	(NA)	(NA)	(NA)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	59 018	85.9	201	68 704			529	0.5	27	3 618	529	0.5	27	3 618	14.6
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	23 715		161	58 672		EAST SOUTH CENTRAL DIVISION									
	ACCESSORIES (INC. TESTING EQUIPMENT)	17 685		131	52 642		ALL ESTABLISHMENTS (NUMBER) 182									
	INTERCOMMUNICATION AND SOUND EQUIPMENT	114		109	40 953		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)									
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	3 253		60	26 084		SALES REPORTED BY COMMODITY LINE	32 214	100.0	128	(X)	32 214	100.0	128	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Col. 1 as percent of col. 4	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRONIC PARTS, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	EAST SOUTH CENTRAL DIVISION (CONT.)											
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS, NOT REPORTED IN DETAIL,	201 75 94 32	•6	10 4 5 (NA)	3 293 512 2 287 (NA)	6.1 9.2 4.1 (NA)		31 042	100.0	101	(X)	(X)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	103	•3	15	4 155	2.5		50	•2	3	817	6.1
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL), ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS), ACCESSORIES (INC. TESTING EQUIPMENT), INTERCOMMUNICATION AND SOUND EQUIPMENT, COMMERCIAL INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL,	30 778 9 154 9 536 513 3 125 5 657 5 795	95.5	128	32 214	95.5		39 11		3 (NA)	817 (NA)	4.8 (NA)
	WEST SOUTH CENTRAL DIVISION											
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS, NOT REPORTED IN DETAIL,	9 154 9 536 513 3 125 5 657 5 795	2.0	13	6 074 4 493 6 431 (NA)	10.1 8.0 4.5 (NA)		614 360 199 55		13 6 8 (NA)	6 074 4 493 6 431 (NA)	10.1 8.0 4.5 (NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	330	1.1	13	7 086	4.7		330		13	7 086	4.7
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	272	•9	3	3 418	8.0		272		3	3 418	8.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL), ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS), ACCESSORIES (INC. TESTING EQUIPMENT), INTERCOMMUNICATION AND SOUND EQUIPMENT, COMMERCIAL INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL,	28 989 9 930 9 138 1 209 2 079 4 794 1 839	93.4	101	31 042	93.4		28 989 9 930		101	31 042	93.4
5065100	COMMODITIES, N.E.C.,	543	1.7	(NA)	(NA)	(NA)		543		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	244	•8	8	1 411	17.3		244		8	1 411	17.3
	PACIFIC DIVISION											
5062310	ALL ESTABLISHMENTS, (NUMBER) 590 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 491,447 SALES REPORTED BY COMMODITY LINE,	215 057	100.0	404	(X)	(X)		215 057		404	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS, MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANELBOARDS, TRANSFORMERS, ETC., NOT REPORTED IN DETAIL,	774 561 213	•4	11 5 (NA)	9 048 7 228 (NA)	8.6 7.8 (NA)		774 561 213		11 5 (NA)	9 048 7 228 (NA)	8.6 7.8 (NA)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC MISCELLANEOUS LINES OF MERCHANDISE,	459 79	•6 •1	3 6	2 972 1 544	15.4 5.1		1 821 81	•8	50 3	23 012 1 948	7.9 4.2
5099699	COMMODITIES, N.E.C.,	6 410	8.1	(NA)	(NA)	(NA)		326 799		21 (NA)	6 764 10 935	4.8 7.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	2 031	2.6	23	6 339	32.0		615		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
ELECTRONIC PARTS, EQUIPMENT (CONT.)											
PACIFIC DIVISION (CONT.)											
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	2 825	1.3	46	19 102	5072230	PAINTERS' SUPPLIES.	2 063	1.9	33	32 493
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	204 801	95.2	404	215 057	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	136	.1	4	3 190
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL).	61 474		253	134 986		WARM-AIR FURNACES (ALL FUELS).	103		3	1 989
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS).	65 057		228	134 566		DUCTS, REGISTERS, FITTINGS, ACCESSORIES.	18		3	3 021
	ACCESSORIES (INC. TESTING EQUIPMENT).	6 319		178	90 408		NOT REPORTED IN DETAIL.	15		(NA)	(NA)
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	33 601		172	104 632	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	1 715	1.6	14	24 435
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	19 900		109	63 437	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	326	.3	9	14 853
		18 450		(NA)	(NA)						
5072210	HARDWARE.	1 789	.8	8	9 282	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	71	.1	3	7 975
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	437	.2	3	1 645	5084910	ABRASIVES, ABRASIVE MATERIALS.	686	.6	18	21 937
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	124	.1	10	4 909	5084930	MECHANICAL RUBBER GOODS.	82	.1	4	9 332
		934	.4	(NA)	(NA)	5084940	ROPE, CORDAGE, TWINE.	565	.5	25	27 617
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	1 552	.7	39	14 693	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	2 261	2.1	12	18 413
						5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	377	.4	14	11 725
HARDWARE (SIC 5072)											
NEW ENGLAND DIVISION											
ALL ESTABLISHMENTS. (NUMBER) 216											
SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 16,350											
SALES REPORTED BY COMMODITY LINE.											
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	1 503	1.4	5	13 126	5091212	IRON AND STEEL PRODUCTS (FLAT).	605	.6	3	4 574
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	3 188	3.0	36	40 669	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 525	1.4	31	35 609
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	223	.2	14	10 680		WIRE--PLAIN, COATED, BARBED, TWISTED.	105		14	15 476
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 016	1.0	4	8 771		NAILS AND STAPLES (INCL. TACKS AND BRADS).	830		22	27 775
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	376	.4	17	22 032		WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES.	299		15	24 344
5072210	HARDWARE.	75 064	70.5	138	104 642		WIRE ROPE AND STRAND (INC. GALVANIZED).	74		12	15 067
	BUILDERS' HARDWARE.	14 515		52	44 750		BALE TIES.	43		4	2 824
	HEAVY HARDWARE.	4 787		22	26 529		REINFORCEMENT MESH (WELDED AND WOVEN).	174		(NA)	(NA)
	KITCHEN AND SHELF HARDWARE.	2 612		42	24 487	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	965	.9	5	7 115
	HAND TOOLS (INC. POWER DRIVEN).	7 956		45	44 460	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	957	.9	6	10 777
	ALL OTHER HARDWARE.	12 889		49	38 698		STANDARD STEEL PIPE.	765		3	6 019
	NOT REPORTED IN DETAIL.	32 305		(NA)	(NA)		NOT REPORTED IN DETAIL.	192		(NA)	(NA)
MISCELLANEOUS HOMEWARES.											
						5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 596	2.4	20	33 663
						5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.).	389	.4	3	1 952
						5098220	GLASS (FLAT, BRICK, ETC.).	195	.2	4	3 015
						5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	969	.9	12	17 987
						5098299	OTHER BUILDING MATERIALS.	1 066	1.0	7	10 681
						5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	3 112	2.9	16	35 088
						5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES.	190	.2	3	10 359
						5099321	FERTILIZER, FERTILIZER MATERIALS.	126	.1	5	2 851
						5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	197	.2	4	2 072
						5099699	MISCELLANEOUS LINES OF MERCHANDISE.	912	.9	8	6 319
							COMMODITIES, N.E.C.	2 929	2.8	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	92	.1	7	5 547

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HARDWARE (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	MIDDLE ATLANTIC DIVISION (CONT.)											
	ALL ESTABLISHMENTS, (NUMBER) 960											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 80+291											
	SALES REPORTED BY COMMODITY LINE	376 536	100.0	665	(X)			551	.1	18	14 227	3.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 020	.3	11	23 219			721	.2	8	5 132	14.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	525	.1	5	3 887			528	.1	7	4 541	11.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	6 684	1.8	91	88 349			439	.1	15	11 336	3.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	879	.2	8	6 812			1 826	.5	70	58 917	3.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 559	.9	55	73 241			1 247	.1	20	16 483	1.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 818	.5	9	22 536			373	.1	54	38 923	1.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	265	.1	5	3 491			2 408	.6	31	27 952	8.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 398	.4	24	37 479			5 833	1.5	44	70 636	8.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	224	.1	5	3 276			194	.1	4	2 591	7.5
5072210	HARDWARE	281 113	74.7	634	356 552			755	.2	23	15 803	4.8
	BUILDERS' HARDWARE	49 140		214	137 600			4 893	1.3	94	76 090	6.4
	HEAVY HARDWARE	12 501		78	77 058			526		32	21 858	2.4
	KITCHEN AND SHELF HARDWARE	14 330		93	90 381			1 570		54	35 679	4.4
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	42 259		188	139 879			414		25	20 633	2.0
	ALL OTHER HARDWARE	71 679		240	138 610			729		24	18 840	3.9
	NOT REPORTED IN DETAIL	91 164		(NA)	(NA)			64		9	6 102	1.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	4 702	1.2	8	7 094			1 590		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES	15 680	4.2	78	69 515							
5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES	942	.3	18	16 497			608	.2	23	12 757	4.8
	WARM-AIR FURNACES (ALL FUELS)	310		8	6 931			7 646	2.0	35	32 180	23.8
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	437		8	9 001			7 163		13	19 662	36.4
	NOT REPORTED IN DETAIL	195		(NA)	(NA)			277		12	13 518	2.0
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	634	.2	8	24 272			206		(NA)	(NA)	(NA)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	4 842	1.3	68	42 656			350	.1	4	19 040	1.8
	PIPE, FITTINGS, VALVES	2 655		37	42 335			332	.1	4	4 895	6.8
	PLUMBING FIXTURES	652		10	11 865			8 733	2.3	45	53 865	16.2
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	146		17	16 890			331	.1	5	4 288	7.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES	804		(NA)	(NA)			279	.1	22	18 692	1.5
	NOT REPORTED IN DETAIL	585		(NA)	(NA)			217	.1	4	1 209	17.9
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	267	.1	4	7 324			395	.1	15	10 793	3.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	480	.1	3	1 355			4 442	1.2	27	52 635	8.4
								2 356	.6	11	30 373	7.8
								244	.1	3	4 744	5.1
								1 165	.3	25	18 635	6.3
								5 006	1.3	(NA)	(NA)	(NA)
								632	.2	29	17 148	3.7

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)							HARDWARE (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
	ALL ESTABLISHMENTS. (NUMBER) 548						5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. . .	762	.2	6	68 248	1.1
	SALES NOT REPORTED BY COMMODITY						5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, ETC. . .	2 126	.5	13	73 293	2.9
	LINE. (\$1,000) 46+496	454 056	100.0	379	(X)	(X)	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	253	.1	4	1 446	17.5
	SALES REPORTED BY COMMODITY LINE.							MACHINE TOOLS—CUTTING, FORMING AND SHAPING TYPES.	203		3	1 197	17.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	6 196	1.4	21	146 583	4.2		NOT REPORTED IN DETAIL.	50		(NA)	(NA)	(NA)
5014100	TIRES AND TUBES, NEW.	1 144	.3	7	83 389	1.4		INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).			12	99 069	.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	14 977	3.3	64	275 115	5.4		ABRASIVES, ABRASIVE MATERIALS.	259	.1	41	143 059	5.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	388	.1	6	7 144	5.4		MECHANICAL RUBBER GOODS.	7 524	1.7	13	79 388	.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	10 835	2.4	50	230 362	4.7		ROPE, CORDAGE, TWINE.	851	.2	34	180 642	.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	11 809	2.6	17	119 755	9.9		OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	6 093	1.3	20	84 171	7.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 025	.2	14	137 899	.7		GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	10 702	2.4	36	208 970	5.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	10 268	2.3	36	164 999	6.2		FARM, DAIRY MACHINERY, PARTS, AND EGT.	954	.2	5	26 316	3.6
5064140	ROOM AIR CONDITIONERS.	345	.1	8	81 283	.4		POULTRY EQUIPMENT (INC. TRACTORS).			17	71 737	2.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 260	.3	3	40 869	3.1		IRON AND STEEL PRODUCTS (FLAT).	1 412	.3	64	245 653	4.6
5072210	HARDWARE.	226 190	49.8	363	449 584	50.3		IRON AND STEEL WIRE, WIRE PRODUCTS.	11 245	2.5	28	152 871	.7
	BUILDERS' HARDWARE.	32 374		130	255 159	12.7		WIRE—PLAIN, COATED, BARBED, TWISTED.	5 307		46	213 881	2.5
	HEAVY HARDWARE.	7 974		37	172 896	4.4		NAILS AND STAPLES (INC. TACKS AND BRADS).	2 409		26	170 880	1.4
	KITCHEN AND SHELF HARDWARE.	5 146		55	172 289	3.0		WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES.	600		21	161 290	.4
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE.	35 364		97	254 537	13.9		WIRE ROPE AND STRAND (INC. GALVANIZED).	130		5	49 488	.3
	NOT REPORTED IN DETAIL.	48 301		110	232 271	20.8		REINFORCEMENT MESH (WELDED AND WOVEN).	1 736		(NA)	(NA)	(NA)
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS).	839	.2	3	40 529	2.1		NOT REPORTED IN DETAIL.			10	54 527	1.0
5072230	PAINTERS' SUPPLIES.	10 900	2.4	57	217 007	5.0		IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE).	548	.1	30	185 587	1.1
5074110	WARM-AIR HEATING—COOLING EGT., SUPPLIES.	4 532	1.0	24	160 378	2.8		SOIL PIPE.	2 004	.4	9	102 107	.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES.	1 634		10	86 021	1.9		STANDARD STEEL PIPE.	574		20	81 015	1.5
	ROOM SPACE HEATING EGT. (EXC. ELECTRIC).	2 131		14	132 953	1.6		NOT REPORTED IN DETAIL.	246		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	418		9	87 298	.5		HOUSEHOLD FURNITURE.	3 821	.8	7	74 388	5.1
5074200	NET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	938	.2	5	96 345	1.0		FLOOR COVERINGS.	1 394	.3	8	58 340	2.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	13 618	3.0	58	249 119	5.5		KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	26 847	5.9	49	274 152	9.8
	PIPE, FITTINGS, VALVES.	6 900		36	188 913	5.5		WOOD MILLWORK (DOORS, CABINETS, ETC.).	665	.1	7	9 644	6.9
	PLUMBING FIXTURES.	2 120		20	92 924	2.3		METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 340	.3	19	31 490	4.3
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS).	1 081		14	95 491	.8		ROOFING SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	784	.2	19	71 031	1.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	2 754		20	81 185	1.3		NOT REPORTED IN DETAIL.	1 379	.3	18	62 804	2.2
	NOT REPORTED IN DETAIL.			(NA)	(NA)	(NA)		SPORTING, ATHLETIC GOODS, BICYCLES.	23 065	5.1	46	242 400	9.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL).	395	.1	5	48 793	.8		TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	15 056	3.3	25	204 588	7.4
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	304	.1	4	41 835	.7							

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(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)	Percent distrib- ution	(2)				Number	(3)	Total sales, all commodity lines (\$1,000)	(4)	
	HARDWARE (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	5 602	1.2	3	42 867	13.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	253	.1	5	16 126	1.6
5099691	LUGGAGE, SADDLERY, HARNESS	227	.1	4	4 805	4.7	5081330	STORE FIXTURES AND EQUIPMENT (EXC.)	136	.1	3	31 050	.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 937	1.5	18	74 574	9.3	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 009	.4	5	47 773	2.1
	COMMODITIES, N.E.C.	5 432	1.2	(NA)	(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	314	.1	4	6 924	4.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	168	(Z)	18	33 826	.5	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.)	243	.1	3	5 738	4.2
	WEST NORTH CENTRAL DIVISION						5084910	PLUMBING AND OIL MARKETING	457	.2	20	54 933	.8
	ALL ESTABLISHMENTS	267 940	100.0	135	(X)	(X)	5084940	ABRASIVES, ABRASIVE MATERIALS	2 754	.6	16	58 350	4.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	11 861	4.4	13	119 341	9.9	5084970	ROPE, CORDAGE, TWINE	1 595	.6	8	27 274	5.8
5014100	TIRES AND TUBES, NEW	2 082	.8	9	73 317	2.8	5085110	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 728	1.4	19	57 014	6.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	11 596	4.3	32	201 618	5.8	5091212	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 528	.6	15	84 825	1.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	4 138	1.5	20	87 497	4.7	5091213	IRON AND STEEL PRODUCTS (FLAT)	6 716	2.5	30	128 160	5.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	13 489	5.0	13	99 942	13.5	5091216	WIRE--PLAIN, COATED, BARBED, TWISTED	1 778	.3	19	78 673	2.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 131	4.9	34	188 911	7.0		NAILS AND STAPLES (INCL. TACKS AND BRADS)	2 029		24	113 414	1.8
5072210	HARDWARE	102 271	38.2	130	261 812	39.1		WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	815		14	82 367	1.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	877	.3	4	43 966	2.0		WIRE ROPE AND STRAND (INC. GALVANIZED), BALE TIES	256		13	64 119	.4
5072230	PAINTERS' SUPPLIES	3 001	1.1	22	104 133	2.9		REINFORCEMENT MESH (WELDED AND WOVEN)	277		8	53 436	.5
5074110	WARM-AIR HEATING—COOLING EQPT., SUPPLIES	2 899	1.1	19	101 481	2.9	5091215	NOT REPORTED IN DETAIL	1 561		(NA)	(NA)	(NA)
	WARM-AIR FURNACES (ALL FUELS)	1 029	.4	9	80 191	1.3	5091216	CAST IRON—SOIL PIPE, TUBING	479	.2	11	64 515	.7
	CENTRAL SELF-CONTAINED HEATING—COOLING UNITS (INC. HEAT PUMPS)	179	.1	4	31 903	.6		IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	1 388	.5	19	90 564	1.5
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	675	.3	13	89 663	.8		TUBING (MECHANICAL AND PRESSURE)	481		8	60 539	.8
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	741	.3	12	89 868	.8		STANDARD STEEL PIPE	665		11	42 027	1.6
	OTHER WARM-AIR HEATING EQUIPMENT	154	.1	7	36 709	.4		NOT REPORTED IN DETAIL	242		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	121	.1	(NA)	(NA)	(NA)	5097110	HOUSEHOLD FURNITURE	4 985	1.9	6	91 989	5.4
	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	179	.1	5	25 844	.7	5097230	FLOOR COVERINGS	4 726	1.8	9	70 117	6.7
5074200	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	9 903	3.7	30	129 781	7.6	5097293	MISCELLANEOUS HOMEWARES	18 824	7.0	27	162 670	11.6
5074300	PIPE, FITTINGS, VALVES	2 816	.9	22	99 079	2.8	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	199	.1	5	5 577	3.6
	PLUMBING FIXTURES	1 687	.6	9	62 405	2.7	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	790	.3	11	27 947	2.8
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	403	.1	10	54 254	.7	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	969	.4	11	47 579	2.0
	OTHER PLUMBING EQUIPMENT, SUPPLIES	1 803	.7	11	54 653	.7	5098299	OTHER BUILDING MATERIALS	169	.1	6	27 760	.6
	NOT REPORTED IN DETAIL	3 194	.1	(NA)	(NA)	(NA)	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	27 998	10.4	32	212 126	13.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	241	.1	5	46 617	.5	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	7 269	2.7	23	158 517	4.6

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
5013120 5013120 5028100 5029110 5062310 5064110 5064120 5064130 5064140 5072210	HARDWARE (CONT.) SOUTH ATLANTIC DIVISION ALL ESTABLISHMENTS, (NUMBER) 360 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 50,451 SALES REPORTED BY COMMODITY LINE. NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES) PAINTS, VARNISHES, LACQUERS, ENAMELS, INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC. ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS, MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS, NONCONSOLE RADIOS AND RECORD PLAYERS, ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES, ROOM AIR CONDITIONERS HARDWARE, BUILDERS' HARDWARE, HEAVY HARDWARE, KITCHEN AND SHELF HARDWARE, WAXES, WAXES, HAND TOOLS (INC. POWER DRIVEN) CUTLERY AND OTHER HARDWARE, NOT REPORTED IN DETAIL,	(1)	(2)	(3)	(4)	(5)	(1)	(2)	(3)	(4)	(5)		
		235 025	100.0	236	(X)	(X)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	1 261	.5	17	54 162	2.3
		632	.3	10	9 424	6.7	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT,	515	.2	4	6 996	7.4
		6 200	2.6	85	157 653	3.9	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.)	607	.3	14	47 762	1.3
		176	.1	3	5 970	2.9	5084910	PLUMBING AND OIL MARKETING,	2 013	.5	55	105 654	1.9
		4 138	1.8	51	91 410	4.5	5084930	MECHANICAL RUBBER GOODS	388	.2	16	43 006	.9
		6 846	2.9	23	70 971	9.6	5084940	ROPE, CORDAGE, TWINE,	813	.3	63	106 947	7.3
		419	.2	21	70 054	.6	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	4 159	1.8	21	56 981	4.2
		4 026	1.7	51	111 059	3.6	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	4 716	2.0	44	113 162	4.2
		421	.2	12	50 423	.8	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	1 445	.6	6	9 820	14.7
115 615	49.2	230	233 562	49.5	5091212	IRON AND STEEL PRODUCTS (FLAT),	1 401	.6	29	44 764	3.1		
20 443		167	125 028	17.3	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	11 671	5.0	88	143 011	8.2		
150		107	102 760	17.0		WIRE--PLAIN, COATED, BARBED, TWISTED,	1 800		51	105 750	1.7		
5 180		70	113 259	4.8		NAILED AND STAPLES (INCL. TACKS AND BRADS),	4 715		68	123 454	3.8		
3 420		85	123 707	9.3		WOVEN AND WELDED WIRE FENCE, FENCE POSTS,							
21 478		98	129 001	18.2		FITTINGS AND ACCESSORIES,	2 294		53	110 977	2.1		
47 600		(NA)	(NA)	(NA)		WIRE ROPE AND STRAND (INC. GALVANIZED),	393		29	74 768	.5		
		24	59 671	.6		BALE TIES,	760		22	47 664	1.6		
		65	112 353	2.9		REINFORCEMENT MESH (WELDED AND WOVEN),	1 709		(NA)	(NA)	(NA)		
						NOT REPORTED IN DETAIL,							
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	345	.1	24	59 671	.6	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.,	284	.1	10	24 381	1.0
5072230	PAINTERS' SUPPLIES,	3 263	1.4	65	112 353	2.9	5091215	FLAT, WIRE, PIPE AND TUBING,	417	.2	18	53 517	.8
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	3 210	1.4	45	120 329	2.7	5091216	CAST IRON--SOIL PIPE, TUBING,	3 619	1.5	53	118 399	3.1
5074200	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	454		10	27 484	1.7		SOIL PIPE (MECHANICAL AND PRESSURE),	354		10	42 664	.8
5074300	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 838		31	95 758	1.9		STANDARD STEEL PIPE,	2 875		39	98 567	2.9
5074400	OTHER WARM-AIR HEATING EQUIPMENT,	154		14	42 309	1.1		NOT REPORTED IN DETAIL,	390		(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	125	.1	7	16 276	.8	5097110	HOUSEHOLD FURNITURE,	1 666	.7	12	53 159	3.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	562	.2	10	27 484	1.7	5097230	FLOOR COVERINGS,	5 531	2.4	25	59 083	9.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	2 284	3.7	38	77 613	2.4	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	9 184	3.9	61	127 994	7.2
5074400	PIPE, FITTINGS, VALVES,	1 593		23	66 423	2.9		MISCELLANEOUS HOUSEWARES,	1 161	.5	19	31 469	3.7
5074500	PLUMBING FIXTURES,	1 584		13	33 551	1.7	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	529	.2	17	40 419	1.3
5074600	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS),	2 183		25	68 772	3.2	5098231	WEATHER STRIPPING, MOLDING, ETC.),	4 204	1.8	44	94 842	4.4
5074700	OTHER PLUMBING EQUIPMENT, SUPPLIES,	2 123		(NA)	(NA)	(NA)	5098299	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	2 680	1.1	28	59 728	4.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	222	.1	12	13 989	1.6		OTHER BUILDING MATERIALS,	12 473	5.3	61	140 143	8.9
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	125	.1	14	32 713	.4	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 480	.6	31	78 434	1.9
							5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 32	.1	3	6 408	2.1
							5099420	JEWELRY, SILVERWARE, TROPHIES,	1 829	.8	24	29 230	6.3
							5099699	MISCELLANEOUS LINES OF MERCHANDISE,	5 706	2.4	(NA)	(NA)	(NA)
							5099900	COMMODITIES, N.E.C.,	89	(2)	9	8 792	1.0
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HARDWARE (CONT.)	(1)	(2)	(3)	(4)		EAST SOUTH CENTRAL DIVISION (CONT.)	(1)	(2)	(3)	(4)	(5)
	ALL ESTABLISHMENTS. (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE. (\$1,000)											
	SALES REPORTED BY COMMODITY LINE. (D)											
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	1 316	6	12	131 363		5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	297	1	5	46 082
5014100	TIRES AND TUBES, NEW.	343	1	8	100 162		5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL).	1 555	7	7	80 909
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	3 710	1	35	170 484		5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	183	10	10	99 285
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	10 759	4	25	140 010		5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT..	1 980	9	13	61 705
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	11 470	5	17	160 669		5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	727	3	10	49 377
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 571	7	15	136 228		5084910	ABRASIVES, ABRASIVE MATERIALS.	1 238	5	25	120 442
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	10 322	4	27	171 616		5084930	MECHANICAL RUBBER GOODS.	961	4	11	51 256
5064140	ROOM AIR CONDITIONERS.	1 774	8	10	72 045		5084940	ROPE, CORDAGE, TWINE.	882	4	31	130 654
5072210	HARDWARE.	70 253	30	76	226 637		5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	4 323	1	14	64 839
	BUILDERS' HARDWARE.	10 692		41	195 592		5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	7 346	3	21	152 930
	HEAVY HARDWARE.	2 412		21	108 320		5091212	IRON AND STEEL PRODUCTS (FLAT).	1 508	7	12	40 992
	KITCHEN AND SHELF HARDWARE.	5 272		25	126 221		5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	9 989	4	38	185 984
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE.	10 704		33	176 387		5091216	WIRE—PLAIN, COATED, BARBED, TWISTED.	3 012	24	24	144 509
	NOT REPORTED IN DETAIL.	19 801		34	167 999			NAILS AND STAPLES (INCL. TACKS AND BRADS).	3 133	31	31	144 994
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS).	934	4	14	105 741			WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES.	1 105	22	22	138 774
5072230	PAINTERS' SUPPLIES.	1 693	7	26	153 292			WIRE ROPE AND STRAND (INC. GALVANIZED).	242	16	16	106 053
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	4 009	1	26	156 389		5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	1 011	4	7	16 066
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	405		5	37 143			IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	2 194	9	24	137 119
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES. ROOM SPACE HEATING EQPT. (EXC. ELECTRIC).	1 305		16	96 070			TUBING (MECHANICAL AND PRESSURE).	205	19	19	44 125
	OTHER WARM-AIR HEATING EQUIPMENT.	623		12	77 795			STANDARD STEEL PIPE.	1 726	14	19	126 922
	NOT REPORTED IN DETAIL.	466		(NA)	(NA)			NOT REPORTED IN DETAIL.	263	(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 961	8	15	127 544		5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	386	2	3	17 456
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	701	3	10	113 127		5097110	HOUSEHOLD FURNITURE.	6 653	2	19	137 656
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	16 862	7	38	204 514		5097230	FLOOR COVERINGS.	3 503	1	19	161 343
	PIPE, FITTINGS, VALVES.	4 225		24	163 396		5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	11 889	5	28	167 499
	PLUMBING FIXTURES (SOIL PIPE, FITTINGS).	3 037		22	158 302			WOOD MILLWORK (DOORS, CABINETS, ETC.).	1 202	5	8	47 949
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS).	612		15	102 098		5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	1 185	5	13	108 799
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	2 564		19	137 317		5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	3 508	1	22	148 235
	NOT REPORTED IN DETAIL.			(NA)	(NA)		5098299	OTHER BUILDING MATERIALS.	5 447	2	18	126 616
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT..	474	2	6	35 326		5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	15 296	6	31	196 336
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	151	1	5	36 036		5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	4 187	1	30	189 033
	BEVERAGE, DRINKING, WATER COOLERS.	116		4	34 480		5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 329	1	11	82 208
	NOT REPORTED IN DETAIL.	35		(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	(2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	(2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
HARDWARE (CONT.)													
EAST SOUTH CENTRAL DIVISION (CONT.)													
5099900	COMMODITIES, N+E.C.	2 897	1.3	(NA)	(NA)	(NA)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COML. (UNDER SHP.)	943	.6	9	23 747	4.0
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	309	.1	4	31 035	1.0	5081400	RESIDENTIAL AND COMMERCIAL (5-20HP.) NOT REPORTED IN DETAIL	548 91 304		3 3 (NA)	9 713 10 041 (NA)	5.6 (NA)
	WEST SOUTH CENTRAL DIVISION						5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	291	.2	6	12 777	2.3
5013120	ALL ESTABLISHMENTS						5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	111	.1	4	7 996	1.4
	SALES NOT REPORTED BY COMMODITY LINE						5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	980	.6	15	49 225	2.0
	SALES REPORTED BY COMMODITY LINE	170 493	100.0	159	(X)	(X)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.)	3 394	2.0	8	42 176	8.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 018	1.2	9	10 269	19.7	5084910	PLUMBING AND OIL MARKETING	995	.6	31	70 412	1.4
	TIRES AND TUBES, NEW	227	.1	5	22 380	1.0	5084930	ABRASIVES, ABRASIVE MATERIALS	701	.4	14	51 058	1.4
	PAINTS, VARNISHES, LACQUERS, ENAMELS	2 079	1.2	40	99 501	2.1	5084940	MECHANICAL RUBBER GOODS	588	.3	29	78 554	.7
5028100	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 497	1.5	31	94 752	2.6	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 226	1.3	13	39 710	5.6
	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	5 167	3.0	12	60 963	8.5	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 028	1.2	19	61 725	3.3
	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	383	.2	10	26 198	1.5	5091212	IRON AND STEEL PRODUCTS (FLAT)	2 954	1.7	12	49 634	6.0
5064140	ROOM AIR CONDITIONERS	344	.2	12	36 359	.9	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	7 433	4.4	45	100 633	7.4
	ELECTRONIC TUBES, PARTS, ACCESSORIES	388	.2	3	16 834	2.3	5091215	WIRE—PLAIN, COATED, BARBED, TWISTED	1 409		20	64 107	2.2
	HARDWARE	85 194	50.0	152	166 196	51.3	5091216	NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 968		26	74 073	2.7
5072210	BUILDERS' HARDWARE	16 999		76	106 860	15.9	5097110	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	1 221		15	66 911	1.8
	HEAVY HARDWARE	4 097		24	70 143	5.8	5097230	WIRE ROPE AND STRAND (INC. GALVANIZED)	695		16	55 880	1.2
	KITCHEN AND SHELF HARDWARE	4 850		33	60 597	8.0	5097293	BALE TIES	677		7	43 681	1.5
5072220	HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE	15 122		48	102 219	14.8	5098142	REINFORCEMENT MESH (WELDED AND WOVEN)	1 463		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	23 536		59	109 695	21.5	5098143	IRON AND STEEL FINISHED PRODUCTS, EXC.	5 574	3.3	8	37 295	14.9
	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	20 590		(NA)	(NA)	(NA)	5098143	FLAT, WIRE, PIPE AND TUBING	367	.2	8	24 019	1.5
5072230	PAINTERS' SUPPLIES	338	.2	11	24 709	1.4	5098231	CAST IRON—SOIL PIPE, TUBING	5 382	3.2	23	80 876	6.7
	PAINTERS' SUPPLIES	2 456	1.4	29	71 434	3.4	5098299	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 102	1.2	9	30 003	7.0
	WARM-AIR HEATING—COOLING EQPT., SUPPLIES	728	1.6	25	76 672	3.6	5099120	HOUSEHOLD FURNITURE	2 102	1.2	9	30 003	7.0
5074110	WARM-AIR FURNACES ALL FUELS	739		10	25 227	2.9	5099130	FLOOR COVERINGS	1 599	.9	12	42 294	3.8
	CENTRAL SELF-CONTAINED HEATING—COOLING UNITS (INC. HEAT PUMPS)	354		6	18 650	1.9	5099299	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	5 467	3.2	21	87 931	6.2
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES, ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	254		8	30 770	.8	5099142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	481	.3	5	7 460	6.4
5074300	NOT REPORTED IN DETAIL	637		14	59 090	1.1	5098231	WEATHER STRIPPING, MOLDING, ETC.	540	.3	10	10 809	5.0
	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	5 578	3.3	35	107 182	5.2	5098299	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 381	.8	15	58 916	2.3
	PIPE, FITTINGS, VALVES	1 233		20	44 198	2.8	5099120	OTHER BUILDING MATERIALS	667	.4	12	7 632	8.7
5074300	OTHER PLUMBING EQUIPMENT, SUPPLIES	1 525		15	37 438	4.1	5099130	SPORTING, ATHLETIC GOODS, BICYCLES	7 053	4.1	24	96 865	7.3
	NOT REPORTED IN DETAIL	634		13	58 544	1.1	5099142	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	979	.6	8	26 792	3.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 186		(NA)	(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	430	.3	8	16 128	2.7
5074300							5099900	COMMODITIES, N+E.C.	1 991	1.2	(NA)	(NA)	(NA)
5074300							5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	954	.6	5	3 040	31.4

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	HARDWARE (CONT.)							MOUNTAIN DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 83							IRON AND STEEL WIRE, WIRE PRODUCTS,	3 913	5.8	19	48 930	8.0
	SALES NOT REPORTED BY COMMODITY							WIRE—PLAIN, COATED, BARBED, TWISTED,	1 145		14	43 276	2.6
	LINE (\$1,000) (D)							NAILS AND STAPLES (INCL. TACKS AND BRADS),	1 684		15	45 213	3.7
	SALES REPORTED BY COMMODITY LINE,	66 928	100.0	55	(X)	(X)		FENCE AND WELDED WIRE FENCE, FENCE POSTS,					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	989	1.5	8	25 934	3.8		FITTINGS AND ACCESSORIES,	263		10	25 973	1.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	2 238	3.3	16	42 851	5.2		WIRE ROPE AND STRAND (INCL. GALVANIZED),	393		9	22 137	1.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	2 194	3.3	16	41 815	5.2		REINFORCEMENT MESH (WELDED AND WOVEN),	16		3	6 987	.2
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	232	.3	6	16 929	1.4		NOT REPORTED IN DETAIL,	412		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 284	1.9	10	23 048	5.6		IRON AND STEEL FINISHED PRODUCTS, EXC.,	458		4	16 218	2.8
5064140	ROOM AIR CONDITIONERS,	164	.2	6	17 908	.9		FLAT, WIRE, PIPE AND TUBING,	172	.3	4	12 604	1.4
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	156	.2	3	6 036	2.6		CAST IRON—SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	1 164	1.7	12	28 483	4.1
5072210	HARDWARE,	25 919	38.7	53	66 483	39.0		STANDARD STEEL PIPE,	744		9	22 110	3.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	1 053	1.6	8	18 653	5.6		NOT REPORTED IN DETAIL,	420		(NA)	(NA)	(NA)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	360	.5	3	5 175	7.0		FLOOR COVERINGS,	355	.5	7	21 669	1.6
	PIPE, FITTINGS, VALVES,	4 159	6.2	18	49 037	8.5		KITCHEN UTENSILS, KITCHEN TOOLS,	3 639	5.4	12	35 448	10.3
	PLUMBING SYSTEMS (SOIL PIPE, FITTINGS),	231	1.1	4	10 850	2.1		MISCELLANEOUS HOMEWARES,					
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS),	275	.2	4	10 850	2.5		METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.),	300	.4	5	3 870	7.8
	NOT REPORTED IN DETAIL,	262	.4	4	10 850	2.4		ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	640	1.0	6	12 929	5.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	337	.5	5	12 487	2.7		OTHER BUILDING MATERIALS,	377	.6	4	9 002	4.2
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL),	187	.3	4	12 430	1.5		SPORTING, ATHLETIC GOODS, BICYCLES,	2 783	4.2	12	29 756	9.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	1 173	1.8	5	24 284	4.8		TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	2 126	3.2	7	24 291	8.8
5084910	ABRASIVES, ABRASIVE MATERIALS,	142	.2	8	16 671	.9		MISCELLANEOUS LINES OF MERCHANDISE,	570	.9	5	9 857	5.8
5084930	MECHANICAL RUBBER GOODS,	91	.1	4	9 957	.9		COMMODITIES, N.E.C.,	2 773	4.1	(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE,	118	.2	9	16 695	.7		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	11	.0	3	68	16.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	2 739	4.1	6	28 229	9.7		PACIFIC DIVISION					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	1 989	3.0	13	39 497	5.0		ALL ESTABLISHMENTS, (NUMBER) 513					
5091212	IRON AND STEEL PRODUCTS (FLAT),	1 632	2.4	9	30 101	5.4		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	323 021	100.0	36*	(X)	(X)
								SALES REPORTED BY COMMODITY LINE,					
								NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	2 904	.9	12	34 358	8.5
								GARAGE TOOLS, SHOP EQUIPMENT,	313	.1	5	3 473	9.0
								PAINTS, VARNISHES, LACQUERS, ENAMELS,	6 639	2.1	52	130 628	5.1
								INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	544	.2	6	5 347	10.2
								ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	3 010	.9	30	75 066	4.0

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)											
	PACIFIC DIVISION (CONT.)											
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	4 365	1.4	8	27 270	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING,	2 105	.7	13	66 271	3.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	8 021	2.5	27	102 150	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	1 052	.3	19	79 693	1.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	723	.2	4	7 485	5091217	TUBING (MECHANICAL AND PRESSURE),	14	.1	4	7 991	.2
5072210	HARDWARE,	205 772	63.7	344	317 461	5091218	STANDARD STEEL PIPE,	590	1.1	11	55 450	1.1
	BUILDERS' HARDWARE,	63 038		124	196 331	5091219	NOT REPORTED IN DETAIL,	448		(NA)	(NA)	(NA)
	HEAVY HARDWARE,	6 054		34	63 881	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	447	.1	3	11 967	3.7
	KITCHEN AND SHELF HARDWARE,	9 854		42	100 877	5097230	FLOOR COVERINGS,	4 085	1.3	13	42 511	9.6
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY,	32 439		99	156 683	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	14 530	4.5	25	120 611	12.0
	ALL OTHER HARDWARE,	37 679		104	137 018	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	1 146	.4	7	10 760	10.7
	NOT REPORTED IN DETAIL,	56 708		(NA)	(NA)	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.),	563	.2	11	20 568	2.7
5072220	PAINTERS' SUPPLIES,	5 340	1.7	47	76 339	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	1 563	.5	15	33 021	4.7
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	582	.2	8	24 867	5098299	OTHER BUILDING MATERIALS,	2 699	.8	16	27 855	9.7
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	268	.1	3	11 791	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	19 909	6.2	28	131 567	15.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	8 468	2.6	43	114 749	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	2 109	.7	14	45 055	4.7
	PIPE, FITTINGS, VALVES,	2 767		26	73 960	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 636	.5	18	43 883	3.7
	PLUMBING FIXTURES,	1 262		11	34 852		COMMODITIES, N.E.C.,	5 742	1.8	(NA)	(NA)	(NA)
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS),	238		6	13 069	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	262	.1	20	9 738	2.7
	OTHER PLUMBING EQUIPMENT, SUPPLIES,	557		9	20 355		PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	NOT REPORTED IN DETAIL,	3 644		(NA)	(NA)		NEW ENGLAND DIVISION					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	261	.1	3	4 223		ALL ESTABLISHMENTS, (NUMBER) 454					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL),	627	.2	4	27 839		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 50,972					
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES),	255	.1	3	7 073		SALES REPORTED BY COMMODITY LINE,	177 518	100.0	306	(X)	(X)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	348	.1	14	36 490	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	236	.1	10	5 960	4.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	374	.1	8	12 305	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 998	1.1	18	16 055	12.4
5084910	ABRASIVES, ABRASIVE MATERIALS,	1 662	.5	44	69 695	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	699	.4	11	11 266	6.2
5084940	ROPE, CORDAGE, TWINE,	909	.3	41	62 304	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	152	.1	6	6 577	2.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 400	.4	13	15 663	5064140	ROOM AIR CONDITIONERS,	123	.1	10	7 877	1.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	3 507	1.1	25	70 135							
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	458	.1	4	4 700							
5091212	IRON AND STEEL PRODUCTS (FLAT),	2 116	.7	17	67 080							
5091213	WIRE--PLAIN, COATED, BARBED, TWISTED,	6 307	2.0	68	143 181							
	NAILS AND STAPLES (INCL. TACKS AND BRADS),	631		19	50 983							
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES,	1 665		34	71 807							
	WIRE ROPE AND STRAND (INC. GALVANIZED),	406		14	52 431							
	BALE TIES,	556		14	45 303							
	REINFORCEMENT MESH (WELDED AND WOVEN),	116		8	32 030							
	NOT REPORTED IN DETAIL,	2 935		(NA)	(NA)							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	NEW ENGLAND DIVISION (CONT.)						PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
5072210	HARDWARE, BUILDERS' HARDWARE, KITCHEN AND SHELF HARDWARE, HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE, NOT REPORTED IN DETAIL,	1 089 169 197 383 173 167	.6	32 11 4 25 10 (NA)	22 351 6 351 3 338 20 739 7 845 (NA)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	419	.1	5	9 963	4.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, WARM-AIR FURNACES (ALL FUELS), CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS), DUCTS, REGISTERS, FITTINGS, ACCESSORIES, ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), OTHER WARM-AIR HEATING EQUIPMENT, NOT REPORTED IN DETAIL,	23 388 10 908 730 4 497 936 1 519 4 798	13.2	165 122 22 86 22 34 (NA)	103 255 83 241 15 807 57 445 13 200 23 725 (NA)	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 044	.2	37	48 643	2.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	394	.2	18	13 330	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	2 013	.3	40	32 404	6.2
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	47 090	26.5	211	136 450	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	593	.1	15	15 299	3.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, PIPE, FITTINGS, VALVES, PLUMBING FIXTURES, DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS), OTHER PLUMBING EQUIPMENT, SUPPLIES, NOT REPORTED IN DETAIL,	83 711 27 743 20 611 6 338 11 127 17 892	47.2	179 146 116 130 (NA)	103 443 82 304 86 843 (NA)	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	311 317	.1 .1	9 31	8 175 29 842	3.8 1.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP), INDUSTRIAL AND LARGE COM. (OVER 20HP), NOT REPORTED IN DETAIL,	1 342 168 825 281	.8	31 17 17 4 (NA)	22 200 11 181 12 669 4 039 (NA)	5064140	ROOM AIR CONDITIONERS,	357	.1	9	9 353	3.8
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	293	.2	4	4 155	5072210	HARDWARE, BUILDERS' HARDWARE, HEAVY HARDWARE, KITCHEN AND SHELF HARDWARE, HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE, NOT REPORTED IN DETAIL,	6 999 1 805 342 146 1 483 2 805 418	1.2 1.2 1.2 1.2 1.2 1.2 1.2	117 20 9 7 86 30 (NA)	111 987 43 364 19 269 9 536 85 480 41 238 (NA)	6.2 4.2 1.8 1.5 1.7 6.8 (NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	281	.2	4	5 378	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, WARM-AIR FURNACES (ALL FUELS), CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS), DUCTS, REGISTERS, FITTINGS, ACCESSORIES, ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), OTHER WARM-AIR HEATING EQUIPMENT, NOT REPORTED IN DETAIL,	71 741 25 673 8 524 11 966 2 128 3 900 19 550	12.0	457 311 94 216 83 64 (NA)	304 455 206 424 96 242 159 059 74 491 53 539 (NA)	23.6 12.4 8.9 7.5 2.9 7.3 (NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	3 605	2.0	35	29 534	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	2 971	.5	32	35 792	8.3
5084910	ABRASIVES, ABRASIVE MATERIALS,	155	.1	3	4 396	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	117 544	19.7	538	412 839	28.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 255	.7	20	16 872	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, PIPE, FITTINGS, VALVES, IRON AND STEEL WIRE, WIRE PRODUCTS, CAST IRON-SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), TUBING (MECHANICAL AND PRESSURE), STANDARD STEEL PIPE, NOT REPORTED IN DETAIL,	319 524 105 124 63 006 21 239 60 684 69 471	53.7	513 390 323 (NA)	369 006 306 167 272 223 307 044 (NA)	64.6 28.5 20.6 7.8 19.8 (NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	3 335	1.9	12	8 179	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP), INDUSTRIAL AND LARGE COM. (OVER 20HP), NOT REPORTED IN DETAIL,	5 271 2 459 994 1 063 755	.9	87 50 31 13 (NA)	79 701 49 680 44 028 16 724 (NA)	6.6 4.9 2.3 6.4 (NA)
5091215	CAST IRON-SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	1 031	3.3	90	64 285							
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	3 039		19	12 160							
5091217	TUBING (MECHANICAL AND PRESSURE),	1 704		64	47 399							
5091218	STANDARD STEEL PIPE,	1 704		64	47 399							
5091219	NOT REPORTED IN DETAIL,			(NA)	(NA)							
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	255	.1	3	1 866							
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	691	.4	10	8 326							
5099900	COMMODITIES, N.E.C.,	949	.5	(NA)	(NA)							
5099901	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	587	.3	11	6 066							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions—1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	MIDDLE ATLANTIC DIVISION (CONT.)										
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	369	.1	8	6.6	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	451	.1	5	2 942 15.3
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. .	620	.1	23	1.7	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	489	.1	30	25 645 1.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	1 091 671	.2 .1	40 4	4.1 15.6	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	5 061	.9	60	57 198 8.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	10 617	1.8	78	11.4	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOES AND RECORD PLAYERS	412	.1	19	18 423 2.2
5084910	ABRASIVES, ABRASIVE MATERIALS	654	.1	19	1.7	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	801	.1	17	18 243 4.4
5084930	MECHANICAL RUBBER GOODS	2 135	.4	17	7.8	5072210	HARDWARE	3 006	.5	121	117 026 2.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 741	.5	41	6.6		BUILDERS' HARDWARE	422	.1	19	19 769 3.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . .	871	.1	10	18 132 4.8		HEAVY HARDWARE	48	.1	3	2 449 2.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	984	.2	34	38 105 2.6		KITCHEN AND SHELF POWERWARE	15	.1	3	920 1.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 239	.2	43	53 892 2.3		HAND TOOLS (INC. POWER DRIVEN), CUTLERY .	1 263	.9	92	92 029 1.4
	WIRE—PLAIN, COATED, BARBED, TWISTED . . .	107	.2	8	14 438 .7		ALL OTHER HARDWARE	505	.1	16	14 489 2.1
	NAILS AND STAPLES (INCL. NAILS AND BRADS) .	487	.1	24	36 860 1.3		NOT REPORTED IN DETAIL	753	(NA)	(NA)	(NA)
	WELDED AND WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	233	.1	10	22 661 1.0	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES .	111 096	18.6	455	329 777 33.7
	WIRE ROPE AND STRAND (INC. GALVANIZED) .	59	.1	11	20 581 .3		WARM-AIR FURNACES (ALL FUELS)	40 818		300	194 433 21.0
	REINFORCEMENT MESH (WELDED AND WOVEN) .	51	.1	6	5 586 .9		CENTRAL SELF-CONTAINED HEATING-COOLING .			106	88 273 4.9
	NOT REPORTED IN DETAIL	302	(NA)	(NA)	(NA)		UNITS (INC. HEAT PUMPS)	4 334		247	165 306 14.2
5091215	CAST IRON—SOIL PIPE, TUBING	8 974	1.5	195	171 979 5.2		DUCTS, REGISTERS, FITTINGS, ACCESSORIES .	23 536		125	96 935 2.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	23 810	4.0	259	224 604 10.6	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	1 127	.2	23	18 092 6.2
	TUBING (MECHANICAL AND PRESSURE)	4 952	.8	80	70 405 7.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	58 472	9.9	392	359 347 16.3
	STANDARD STEEL PIPE	13 291	8.4	158	158 704 8.4	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . .	301 504	50.9	547	479 160 62.9
	NOT REPORTED IN DETAIL	5 567	(NA)	(NA)	(NA)		PIPE, FITTINGS, VALVES	91 763		393	353 648 25.9
5091312	OTHER COPPER AND BRASS MILL PRODUCTS . .	317	.1	6	6 924 4.6		PLUMBING FIXTURES	70 859		349	328 131 21.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	956	.2	5	8 053 11.9		DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS) .	20 931		288	255 055 8.2
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . .	579	.1	7	4 493 12.9		OTHER PLUMBING EQUIPMENT, SUPPLIES . .	54 362		338	317 303 17.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	2 885	.5	40	31 040 9.3	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. .	63 389	1.2	129	124 129 5.8
5098299	OTHER BUILDING MATERIALS	1 544	.3	17	21 806 7.1		RESIDENTIAL AND SMALL COML. (UNDER SHIP) .	7 200		90	80 671 3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE . . .	1 903	.3	32	23 887 8.0		RESIDENTIAL AND COMMERCIAL (3-20HP) . .	1 765		39	46 130 3.8
5099900	COMMODITIES, N.E.C.	2 392	.4	(NA)	(NA)		INDUSTRIAL AND LARGE COML. (OVER 20HP) .	828		11	11 524 3.2
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 095	.2	24	16 167 6.8		NOT REPORTED IN DETAIL	2 019		(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					5077120	COMMERCIAL REFRIGERATION EQUIPMENT	407	.1	12	10 916 3.7
	ALL ESTABLISHMENTS (NUMBER) 1,041						BEVERAGE, DRINKING, WATER COOLERS	123		3	5 577 2.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 85,781						OTHER REFRIGERATION EQUIPMENT	159		4	937 17.0
	SALES REPORTED BY COMMODITY LINE	591 694	100.0	786	(X)	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	2 247	.4	25	26 016 8.6

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)												
EAST NORTH CENTRAL DIVISION (CONT.)												
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ..	2 208	.4	49	72 811	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 750	.6	8	20 716	8.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.)	16 622	2.8	108	152 004	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	4 508	1.7	20	22 388	20.1
5084910	PLUMBING AND OIL MARKETING,	1 466	.2	19	40 200	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	1 057	.4	14	30 739	3.4
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING,	594	2.2	49	72 362	5064140	ROOM AIR CONDITIONERS,	136	.1	12	20 923	.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	13 036	.1	8	7 338	5072210	HARDWARE,	2 084	.8	53	48 656	4.3
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	387	.6	63	55 119	5072210	BUILDERS' HARDWARE,	341	.5	5	3 679	9.3
5091212	IRON AND STEEL PRODUCTS (FLAT),	3 624	.3	45	49 793	5072210	HAND TOOLS (INC. POWER DRIVEN), CUTLERY, . .	543	.4	46	36 155	1.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	1 589	.3	8	6 240	5072210	ALL OTHER HARDWARE,	170	.3	3	3 307	5.1
5091213	WIRE--PLAIN, COATED, BARBED, TWISTED, . . .	153	.0	22	23 532	5072210	NOT REPORTED IN DETAIL,	1 030	(NA)	(NA)	(NA)	(NA)
5091216	NAILS AND STAPLES (INCL. TACKS AND BRADS), .	953	.0	3	1 399	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, .	43 886	16.2	224	221 300	19.8
5091216	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES,	35	.0	12	14 652	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, .	18 023	7.1	146	136 461	13.2
5091216	WIRE ROPE AND STRAND (INC. GALVANIZED), . .	130	.0	(NA)	(NA)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	1 933	.1	51	61 947	3.1
5091216	BALE TIES,	318	.0	147	184 964	5074200	DUCTS, REGISTERS, FITTINGS, ACCESSORIES, . .	10 590	.1	135	131 701	8.0
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	521	2.1	9	9 611	5074200	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), .	1 703	.0	52	75 825	2.2
5091215	FLAT, WIRE, PIPE AND TUBING,	12 326	5.0	215	263 021	5074300	OTHER WARM-AIR HEATING EQUIPMENT,	1 011	(NA)	42	57 234	1.8
5091216	CAST IRON-STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	29 659	.1	53	71 851	5074300	NOT REPORTED IN DETAIL,	10 626	(NA)	(NA)	(NA)	(NA)
5091216	TUBING (MECHANICAL AND PRESSURE),	3 848	.0	145	172 825	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	237	.1	11	32 839	.7
5091216	STANDARD STEEL PIPE,	19 322	.0	(NA)	(NA)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	24 567	9.0	164	193 477	12.7
5091216	NOT REPORTED IN DETAIL,	6 489	.0	(NA)	(NA)	5074300	PIPE, FITTINGS, VALVES,	144 031	53.0	223	237 005	60.8
5091312	OTHER COPPER AND BRASS MILL PRODUCTS, . . .	873	.1	14	19 753	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . .	44 000	17.3	173	195 159	22.5
5091312	FLAT PRODUCTS (SHEET, STRIP, PLATE),	60	.0	3	3 744	5074300	PLUMBING FIXTURES,	32 585	15.8	158	182 035	17.9
5091312	TUBULAR PRODUCTS (PIPES, TUBES),	623	.0	7	12 471	5074300	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS), . .	11 572	5.4	148	164 559	20.8
5091312	NOT REPORTED IN DETAIL,	190	.0	(NA)	(NA)	5074300	OTHER PLUMBING EQUIPMENT, SUPPLIES,	38 031	15.9	159	182 681	(NA)
5091313	ALUMINUM SHAPES, FORMS, ETC.,	374	.1	5	7 988	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	17 843	2.5	87	101 674	6.7
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.), . .	836	.1	12	12 851	5077110	RESIDENTIAL AND SMALL COML. (UNDER SHP), .	6 849	2.5	64	74 398	5.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.),	549	.1	5	9 017	5077110	RESIDENTIAL AND COMMERCIAL (5-20HP), . . .	3 987	1.1	33	37 404	2.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	4 022	.7	62	45 390	5077110	INDUSTRIAL AND LARGE COML. (OVER 20HP), . .	819	2.6	19	25 781	2.2
5098299	OTHER BUILDING MATERIALS,	1 337	.2	14	19 142	5077130	NOT REPORTED IN DETAIL,	560	(NA)	(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	572	.1	3	4 216	5077130	AIR CONDITIONING, REFRIGERATION EQPT., . .	1 483	.1	12	12 521	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 324	.6	38	43 494	5083200	PARTS (INC. REFRIGERANTS),	347	1.1	25	46 326	6.7
5099900	COMMODITIES, N.E.C.,	4 891	.8	(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	3 117	2.6	46	75 887	9.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	811	.1	25	16 667	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.)	6 979	5.2	7	11 935	4.5
5099900	WEST NORTH CENTRAL DIVISION					5084970	PLUMBING AND OIL MARKETING,	543	.4	45	75 887	9.2
5099900	ALL ESTABLISHMENTS, (NUMBER) 413					5091212	IRON AND STEEL PRODUCTS (FLAT),	1 283	.5	24	14 757	8.7
5099900	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	440	.2	14	9 530	4.6
5099900	SALES REPORTED BY COMMODITY LINE,	271 649	100.0	304	(X)	5091215	WIRE--PLAIN, COATED, BARBED, TWISTED, . . .	5 347	2.0	73	82 243	6.5

Standard Notes: (X) Not available. (NA) Not applicable.

(X) Not applicable.

(NA) Not available.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					(5)			(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION (CONT.)											
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	14 868	5.5	100	121 788	12.2	NOT REPORTED IN DETAIL.	6 639		(NA)	(NA)	(NA)
	TUBING (MECHANICAL AND PRESSURE)	1 575		27	37 418	4.2	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	495	.1	29	25 367	2.0
	STANDARD STEEL PIPE	11 898		71	102 398	11.6	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	171 887	15.6	212	242 625	25.3
	NOT REPORTED IN DETAIL.	1 395		(NA)	(NA)	(NA)	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	50 753	43.8	330	272 620	63.1
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	229	.1	3	4 142	5.5	PIPE, FITTINGS, VALVES	43 357		245	219 872	23.1
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 620	.6	7	11 794	13.7	PLUMBING FIXTURES	16 348		217	193 418	22.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	257	.1	3	3 727	6.9	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	34 012		193	160 637	10.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	803	.3	20	15 622	5.1	OTHER PLUMBING EQUIPMENT, SUPPLIES	213		213	188 506	18.0
5098299	OTHER BUILDING MATERIALS	370	.1	7	6 646	4.8	NOT REPORTED IN DETAIL.	27 417		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	592	.2	15	14 146	4.2	5077110 CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP)	11 733	3.0	100	110 206	10.6
	COMMODITIES, N.E.C.	5 377	2.0	(NA)	(NA)	(NA)	RESIDENTIAL AND COMM. (OVER 20HP)	3 948		61	48 348	8.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	372	.1	9	3 931	9.5	INDUSTRIAL AND LARGE COM. (OVER 20HP)	2 162		46	39 044	5.5
	SOUTH ATLANTIC DIVISION						NOT REPORTED IN DETAIL.	5 316		30	58 235	9.1
	ALL ESTABLISHMENTS (NUMBER) 592						NOT REPORTED IN DETAIL.	307		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 47,601						COMMERCIAL REFRIGERATION EQUIPMENT	727	.2	9	10 887	6.7
	SALES REPORTED BY COMMODITY LINE	392 867	100.0	454	(X)	(X)	BEVERAGE, DRINKING, WATER COOLERS	307		4	5 245	5.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	268	.1	5	5 166	5.2	REACH-IN AND WALK-IN REFRIGERATORS	95		3	4 083	2.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	534	.1	12	13 510	4.0	OTHER REFRIGERATION EQUIPMENT	171		4	2 751	6.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	19 521	5.0	43	75 660	25.8	NOT REPORTED IN DETAIL.	154		(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	2 011	.5	29	22 499	8.9	5077130 AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 164	.3	16	9 017	12.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	867	.2	16	13 412	6.5	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	755	.2	28	24 399	3.1
5064140	ROOM AIR CONDITIONERS	1 273	.3	26	23 052	5.5	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	11 522	2.9	59	73 363	15.7
5072210	HARDWARE	2 426	.6	63	57 288	4.2	ABRASIVES, ABRASIVE MATERIALS	238	.1	10	14 344	1.7
	BUILDERS' HARDWARE	213		10	10 130	2.1	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	12 342	3.1	29	76 039	16.2
	HEAVY HARDWARE	425		9	10 373	4.1	5085110 GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 085	.3	12	12 211	8.9
	KITCHEN AND SHELF HARDWARE	141		6	5 099	2.8	5091212 IRON AND STEEL PRODUCTS (FLAT)	2 043	.5	31	34 397	5.9
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	704		49	45 520	1.6	5091213 IRON AND STEEL WIRE, WIRE PRODUCTS	1 579	.4	25	25 411	6.2
	ALL OTHER HARDWARE	322		8	5 534	5.8	5091215 CAST IRON-SOIL PIPE, TUBING	7 613	1.9	106	98 645	7.7
	NOT REPORTED IN DETAIL.	619		(NA)	(NA)	(NA)	5091216 IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	15 909	4.0	142	141 795	11.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	56 071	14.3	254	204 572	27.4	TUBING (MECHANICAL AND PRESSURE)	1 081		23	22 604	4.8
	WARM-AIR FURNACES (ALL FUELS)	27 663		183	159 280	17.4	STANDARD STEEL PIPE	10 980		99	111 621	9.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	7 471		78	65 051	11.5	NOT REPORTED IN DETAIL.	3 848		(NA)	(NA)	(NA)
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	10 707		135	104 707	10.2	5091312 OTHER COPPER AND BRASS MILL PRODUCTS	433	.1	10	8 375	5.2
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 951		74	61 294	3.2	5098142 WOOD MILLWORK (DOORS, CABINETS, ETC.)	393	.1	10	9 095	4.3
	OTHER WARM-AIR HEATING EQUIPMENT	1 640		45	33 752	4.9	5098231 ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	2 125	.5	28	35 878	5.9
							5098299 OTHER BUILDING MATERIALS	1 910	.5	13	21 138	9.0
							5099120 SPORTING, ATHLETIC GOODS, BICYCLES	259	.1	4	5 097	5.1

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)							PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	<u>SOUTH ATLANTIC DIVISION</u> (CONT.)							<u>EAST SOUTH CENTRAL DIVISION</u> (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 602	.4	18	18 382	8.7	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 119	1.9	29	38 035	5.6
	COMMODITIES, N.E.C.	2 474	.6	(NA)	(NA)	(NA)		RESIDENTIAL AND SMALL COML. (UNDER SHIP)	1 110		22	30 343	3.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	187	(Z)	12	8 613	24.2		INDUSTRIAL AND LARGE COML. (OVER 20HP)	512		14	25 200	1.6
	<u>EAST SOUTH CENTRAL DIVISION</u>							NOT REPORTED IN DETAIL	90		7	23 825	2.1
	ALL ESTABLISHMENTS (NUMBER)							COMMERCIAL REFRIGERATION EQUIPMENT	118	.1	10	7 122	1.7
	SALES NOT REPORTED BY COMMODITY							AIR CONDITIONING, REFRIGERATION EQPT.	496	.4	12	8 932	5.6
	LINE (\$1,000)							PARTS (INC. REFRIGERANTS)	634	.6	16	17 221	3.7
	SALES REPORTED BY COMMODITY LINE	113 115	100.0	127	(X)	(X)		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	4 675	4.1	29	35 391	13.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	470	.4	9	6 271	7.5	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.	67	.1	7	7 571	.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	3 620	3.2	24	16 487	22.0	5084970	PLUMBING AND OIL MARKETING	2 578	2.3	11	12 863	20.0
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	218	.2	7	8 525	24.6		MECHANICAL RUBBER GOODS	365	.3	9	8 010	4.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	81	.1	5	1 882	4.3		IRON AND STEEL PRODUCTS (FLAT)	707	.6	13	25 742	2.7
5064140	ROOM AIR CONDITIONERS	142	.1	11	20 994	4.7	5091215	CAST IRON-STEEL PIPE, TUBING	3 396	3.0	37	51 694	6.6
5072210	HARDWARE	1 110	1.0	29	42 205	24.6	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE)	6 724	5.9	46	58 045	11.6
	BUILDERS' HARDWARE	244		4	2 302	10.6		TUBING (MECHANICAL AND PRESSURE)	1 273		10	26 159	4.9
	HEAVY HARDWARE	25		3	2 626	1.0		STANDARD STEEL PIPE	3 931		28	45 642	8.6
	KITCHEN AND SHELF HARDWARE	14		3	923	1.5		NOT REPORTED IN DETAIL	1 520		(NA)	(NA)	(NA)
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	319		19	34 266	1.9	5097293	KITCHEN UTENSILS, KITCHEN TOOLS	160	.1	3	2 148	7.4
	ALL OTHER HARDWARE	123		7	21 059	.6		MISCELLANEOUS HOMEWARES	677	.6	9	9 201	7.4
	NOT REPORTED IN DETAIL	385		(NA)	(NA)	(NA)	5098143	WOOD MILLWORK (DOORS, CABINETS, ETC.)	132	.1	3	3 269	4.0
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	70	.1	4	5 273	1.3	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, HOLDING, ETC.)	562	.5	10	10 481	5.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	17 722	15.7	82	73 896	24.0	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	329	.3	6	4 570	7.2
	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	4 297		45	43 586	9.9		OTHER BUILDING MATERIALS	168	.1	8	7 678	2.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	3 635		29	36 069	10.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 887	1.7	(NA)	(NA)	(NA)
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	3 047		43	43 626	7.0		COMMODITIES, N.E.C.	393	.3	12	3 664	10.7
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	713		28	35 620	2.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 887				
	OTHER WARM-AIR HEATING EQUIPMENT	1 010		16	29 859	3.4		<u>WEST SOUTH CENTRAL DIVISION</u>					
	NOT REPORTED IN DETAIL	5 020		(NA)	(NA)	(NA)		ALL ESTABLISHMENTS (NUMBER)					
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	679	.6	19	12 874	5.3		SALES NOT REPORTED BY COMMODITY					
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	16 664	14.7	41	43 464	38.3		LINE (\$1,000)					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	46 152	40.8	84	81 073	56.9		SALES REPORTED BY COMMODITY LINE	249 473	100.0	329	(X)	(X)
	PIPE, FITTINGS, VALVES	9 255		61	52 774	17.5		PAINTS, VARNISHES, LACQUERS, ENAMELS	225	.1	10	18 151	1.2
	PLUMBING FIXTURES	9 328		56	41 448	22.5	5028100	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	4 134	1.7	20	28 167	14.7
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	2 762		45	31 223	8.8							
	OTHER PLUMBING EQUIPMENT, SUPPLIES	7 804		52	46 243	16.9	5062310						
	NOT REPORTED IN DETAIL	17 001		(NA)	(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution			Number	Total sales, all commodity lines ($1,000)
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)						PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)						WEST SOUTH CENTRAL DIVISION (CONT.)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	1 779	.7	17	23 496	7.6	5091212	IRON AND STEEL PRODUCTS (FLAT),				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	987	.4	8	18 999	5.2	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	470	.2	14	24 065
5064140	ROOM AIR CONDITIONERS,	572	.2	14	16 245	3.5		WIRE--PLAIN, COATED, BARBED, TWISTED,	1 130	.5	16	26 482
								NAILS AND STAPLES (INCL. TACKS AND BRADS),	199		6	1 839
5072210	HARDWARE,	2 730	1.1	51	61 786	4.4		WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES,	245		4	10 561
	BUILDERS' HARDWARE,	972		9	22 462	4.3		WIRE ROPE AND STRAND (INC. GALVANIZED),	81		5	1 864
	HEAVY HARDWARE,	78		4	6 685	1.2		BALE TIES,	58		6	16 556
	KITCHEN AND SHELF HARDWARE,	177		4	5 205	3.4		NOT REPORTED IN DETAIL,	547	(NA)		(NA)
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE,	995		39	44 833	2.2	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.,	205	.1	11	11 333
	NOT REPORTED IN DETAIL,	441		13	18 733	2.4	5091215	CAST IRON--SOIL PIPE, TUBING,	5 872	2.4	77	81 123
		67		(NA)	(NA)	(NA)	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	10 970	4.4	115	109 253
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS),	377	.2	8	7 366	5.1		TUBING (MECHANICAL AND PRESSURE),	1 495		17	17 443
								STANDARD STEEL PIPE,	5 379		42	67 862
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	44 182	17.7	221	173 864	25.4		NOT REPORTED IN DETAIL,	4 096	(NA)		(NA)
	WARM-AIR FURNACES (ALL FUELS),	17 053		130	91 930	18.5	5097110	HOUSEHOLD FURNITURE,	269	.1	3	2 758
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS),						5097230	FLOOR COVERINGS,	1 158	.5	5	15 254
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES, ROOM SPACE HEATING EQPT. (EXC. ELECTRIC),	7 333		55	53 266	13.8	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	269		3	2 758
	OTHER WARM-AIR HEATING EQUIPMENT,	1 277		49	59 267	3.3		ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	1 055	.4	4	13 262
	NOT REPORTED IN DETAIL,	1 044		39	36 241	2.9	5098231					
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONNECTORS, ETC.),	9 652		(NA)	(NA)	(NA)		SPORTING, ATHLETIC GOODS, BICYCLES,	326	.1	4	13 262
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,						5099120	MISCELLANEOUS LINES OF MERCHANDISE,	927	.4	3	8 900
	PIPE, FITTINGS, VALVES,	145 954	58.5	206	172 066	27.5	5099699	COMMODITIES, N.E.C.,	1 148	.5	14	22 958
	PLUMBING FIXTURES,	42 577		188	161 312	26.4		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	2 462	1.0	(NA)	(NA)
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS),	13 564		158	125 962	10.8	5099900					
	OTHER PLUMBING EQUIPMENT, SUPPLIES,	29 912		166	141 512	21.1		MOUNTAIN DIVISION				
	NOT REPORTED IN DETAIL,	12 635		(NA)	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 240				
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	6 843	2.7	85	71 119	9.6		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)				
	RESIDENTIAL AND SMALL COML. (UNDER SHP),	3 180		48	36 623	8.7		SALES REPORTED BY COMMODITY LINE,	144 959	100.0	171	(X)
	INDUSTRIAL AND LARGE COML. (OVER 20HP),	695		20	18 069	3.8		PAINTS, VARNISHES, LACQUERS, ENAMELS,	186	.1	3	6 205
	NOT REPORTED IN DETAIL,	2 451		5	4 599	11.2		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	3 125	2.2	10	12 335
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	502	.2	10	13 762	3.6		ROOM AIR CONDITIONERS,	108	.1	9	12 272
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS),	909	.4	17	15 691	5.8		HARDWARE,	1 630	1.1	31	38 300
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	509	.2	13	14 089	3.6		BUILDERS' HARDWARE,	390		6	8 214
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	879	.4	3	2 754	31.9		HAND TOOLS (INC. POWER DRIVEN), CUTLERY, NOT REPORTED IN DETAIL,	517		22	22 526
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	5 869	2.4	34	45 288	13.0	5064140		723	(NA)	(NA)	(NA)
5084910	ABRASIVES, ABRASIVE MATERIALS,	267	.1	15	22 640	1.2	5072210					
5084930	MECHANICAL RUBBER GOODS,	131	.1	10	9 525	1.4						
5084940	ROPE, CORDAGE, TWINE,	253	.1	11	21 078	1.2						
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 416	.6	10	9 903	14.3						

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

Standard Notes:

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)											
	MOUNTAIN DIVISION (CONT.)											
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	25 792	17.8	112	96 036	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	423	.3	5	7 093	6.0
	WARM-AIR FURNACES (ALL FUELS),	7 066		68	57 593	5098299	OTHER BUILDING MATERIALS,	1 528	1.1	4	9 066	16.9
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS),	595		27	20 189	5098699	MISCELLANEOUS LINES OF MERCHANDISE,	529	.4	6	6 682	7.9
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES, . . .	5 263		62	34 163		COMMODITIES, N.E.C.,	2 751	1.9	(NA)	(NA)	(NA)
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), . .	558		28	20 218		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	275	.2	7	3 326	8.3
	OTHER WARM-AIR HEATING EQUIPMENT,	973		23	15 001		PACIFIC DIVISION					
	NOT REPORTED IN DETAIL,	11 337		(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 540					
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	2 832	2.0	6	5 405	5062310	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 63,213	429 292	100.0	409	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.), .	5 401	3.7	62	55 977		SALES REPORTED BY COMMODITY LINE,					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	76 100	52.5	100	121 045		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	484	.1	9	5 881	8.2
	PIPE, FITTINGS, VALVES,	27 737		76	79 832		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	351	.1	15	17 613	2.0
	PLUMBING FIXTURES,	16 439		68	70 317	5064140	ROOM AIR CONDITIONERS,	614	.1	27	41 197	1.5
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS), . . .	6 916		74	79 964	5072210	HARDWARE,	2 208	.5	79	103 798	2.1
	OTHER PLUMBING EQUIPMENT, SUPPLIES,	16 107		(NA)	(NA)		BUILDERS', HARDWARE,	408		9	12 574	3.2
	NOT REPORTED IN DETAIL,	8 901		40	29 720		HEAVY HARDWARE,	52		3	2 493	2.1
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., .	1 470	1.0	33	24 281		HAND TOOLS (INC. POWER DRIVEN), CUTLERY, . .	1 237		67	83 109	1.6
5077120	RESIDENTIAL AND SMALL COML. (UNDER SHP), . .	544		17	16 534		ALL OTHER HARDWARE,	193		12	9 877	2.0
5077130	COMMERCIAL REFRIGERATION EQPT.,	375		7	6 375		NOT REPORTED IN DETAIL,	218		(NA)	(NA)	(NA)
	PARTS (INC. REFRIGERANTS),	346		(NA)	(NA)		COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS), .	543	.1	3	292	23.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	205		4	5 221	5072220	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	49 134	11.4	199	219 422	22.4
	INDUSTRIAL VALVES AND FITTINGS (EXC.	128	.1	6	5 153	5074110	WARM-AIR FURNACES (ALL FUELS),	17 443		132	169 813	10.3
5084300	PLUMBING AND OIL MARKETING),	3 644	2.5	32	41 710		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS),	7 308		66	111 690	6.5
5084930	MECHANICAL RUBBER GOODS,	134	.1	7	9 682		DUCTS, REGISTERS, FITTINGS, ACCESSORIES, . .	12 897		103	125 065	10.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 759	1.2	11	15 306		ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), .	3 505		66	90 957	3.9
5091212	IRON AND STEEL PRODUCTS (FLAT),	605	.4	12	15 616		OTHER WARM-AIR HEATING EQUIPMENT,	1 993		44	59 096	3.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	2 303	1.6	3	18 871		NOT REPORTED IN DETAIL,	5 988		(NA)	(NA)	(NA)
	WIRE—PLAIN, COATED, BARBED, TWISTED, . . .	33		5	18 871	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	1 255	.3	20	24 744	5.1
	NAILS AND STAPLES (INCL. TACKS AND BRADS), .	551		3	15 323	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.), .	23 710	5.5	121	165 689	14.3
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES,	1 360		3	15 323	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	279 391	65.1	317	370 681	75.4
	REINFORCEMENT MESH (WELDED AND WOVEN), . .	124		3	15 323		PIPE, FITTINGS, VALVES,	105 568		249	321 634	32.8
	NOT REPORTED IN DETAIL,	235		(NA)	(NA)		PLUMBING FIXTURES,	66 130		207	278 777	23.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. . . .	2 642	1.8	4	15 495		DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS), . . .	25 296		177	246 188	10.3
5091215	CAST IRON-STEEL PIPE, TUBING,	3 311	2.3	40	53 315		OTHER PLUMBING EQUIPMENT, SUPPLIES,	48 228		204	264 258	18.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	7 951	5.5	59	70 188		NOT REPORTED IN DETAIL,	34 169		(NA)	(NA)	(NA)
	TUBING (MECHANICAL AND PRESSURE),	929		16	20 319							
	STANDARD STEEL PIPE,	6 143		45	56 844							
	NOT REPORTED IN DETAIL,	879		(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent col. 4	SIC industry and commod- ity code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PACIFIC DIVISION (CONT.)	(1)	(2)	(3)	(4)	(5)		AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)	(1)	(2)	(3)	(4)	(5)
5077110	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)							NEW ENGLAND DIVISION (CONT.)					
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP), INDUSTRIAL AND COMMERCIAL (5-20HP), INDUSTRIAL AND LARGE COM. (OVER 20HP), NOT REPORTED IN DETAIL.	5 318 2 940 1 734 188 456	1.2	48 40 23 5 (NA)	64 530 54 367 26 495 3 280 (NA)	8.2 5.4 6.5 5.7 (NA)	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	85 936	.3 3.3	5 19	4 810 12 414	1.8 7.5
5077120	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.						5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	392	1.4	8	4 799	8.2
5077130	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	244	.1	9	13 341	1.8		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	142		4	3 407	4.2
5081400	NOT REPORTED IN DETAIL.	1 778	.4	20	18 326	9.7		NOT REPORTED IN DETAIL.	234 16		4 (NA)	3 491 (NA)	6.7 (NA)
5083200	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	239	.1	4	9 116	2.6	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	164	.6	3	2 745	6.0
5084300	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 974	1.4	18	27 317	21.9	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP), INDUSTRIAL AND COMMERCIAL (5-20HP), INDUSTRIAL AND LARGE COM. (OVER 20HP), NOT REPORTED IN DETAIL.	3 934 400 1 467 1 474 363	13.8	29 16 22 13 (NA)	15 569 9 803 11 610 9 836 (NA)	25.3 6.1 12.6 15.0 (NA)
5084970	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	9 945 2 217	2.3 .5	64 24	98 018 24 495	10.1 9.1	5077120	COMMERCIAL REFRIGERATION EQUIPMENT, BEVERAGE, DRINKING, WATER COOLERS DISPLAY CASES.	11 014 2 861 1 451	38.6	47 18 12	21 678 10 173 5 947	50.8 28.1 4.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	295	.1	8	6 216	4.7		ICE CREAM CABINETS.	578		8	3 344	7.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 258	.3	16	28 787	4.4		ICE MAKING MACHINES.	819		23	11 733	7.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	672	.2	13	28 850	2.3		REACH-IN AND WALK-IN REFRIGERATORS.	530		23	10 467	5.1
5091215	CAST IRON-STEEL PIPE, TUBING (EXC. CAST IRON IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE).	8 947	2.1	82	121 583	7.4		OTHER REFRIGERATION EQUIPMENT.	2 138		24	8 377	25.5
5091216	CAST IRON-STEEL PIPE, TUBING (EXC. CAST IRON PIPE).	22 523	5.2	110	161 481	13.9		NOT REPORTED IN DETAIL.	2 517		(NA)	(NA)	(NA)
5091216	SOIL PIPE (MECHANICAL AND PRESSURE).	15 720	3.2	36	34 476	3.2		AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	9 424	33.0	35	18 668	50.5
5091216	STANDARD STEEL PIPE.	15 978	3.2	83	119 611	13.4		COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT., COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	272 99 103 70	1.0	7 4 3 (NA)	5 049 4 411 1 108 (NA)	5.4 2.2 9.3 (NA)
5098231	NOT REPORTED IN DETAIL.	4 825		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.				991	7.6
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	1 251	.3	10	16 534	7.6	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL).	75	.3	3	1 463	22.4
5098299	OTHER BUILDING MATERIALS.	1 160	.3	4	6 244	18.6	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SALES).	327	1.1	6	3 233	2.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 563	.4	21	22 341	7.0		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	81	.3	3	2 792	3.0
5099900	COMMODITIES, N.E.C.	6 701	1.6	(NA)	(NA)	(NA)	5083200	MISCELLANEOUS LINES OF MERCHANDISE.	84	.3	4	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	1 517	.4	12	16 107	9.4	5099699	COMMODITIES, N.E.C.	771	2.7	(NA)	(NA)	(NA)
	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (SIC 5077)						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	802	2.8	11	3 671	21.8
	NEW ENGLAND DIVISION							MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS.	84						ALL ESTABLISHMENTS.					
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY					
	LINE.	7,273						LINE.	33,675				
	SALES REPORTED BY COMMODITY LINE.							SALES REPORTED BY COMMODITY LINE.					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	163	.6	4	4 858	3.4			136 048	100.0	255	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)					Amount (\$1,000) (1)	Percent distri- bution (2)		
	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)				(5)						(4)
	MIDDLE ATLANTIC DIVISION (CONT.)										
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	143	.1	5	2.8	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	916	.7	15	8 501
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	157	.1	7	3.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	518	.4	7	4 070
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	923	.7	11	11.0	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	71	.1	3	1 809
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	291	.2	4	14.1		COMMODITIES, N.E.C.	1 403	1.0	(NA)	(NA)
5064140	ROOM AIR CONDITIONERS	5 848	4.3	56	9.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 104	4.5	56	25 387
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	210	.2	6	9.6		EAST NORTH CENTRAL DIVISION				
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	179		4	16.5		ALL ESTABLISHMENTS (NUMBER) 394				
	NOT REPORTED IN DETAIL	31		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 35,853				
5074110	WARM-AIR HEATING-EQUIP., SUPPLIES	881	.6	23	6.8		SALES REPORTED BY COMMODITY LINE	101 048	100.0	273	(X)
	WARM-AIR FURNACES (ALL FUELS)	389		14	4.2	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	523	.5	12	5 689
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	154		10	3.6		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 031	1.0	20	10 857
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	120		11	3.1	5064110	ROOM AIR CONDITIONERS	1 919	1.9	74	37 946
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	6		3	2.462		HARDWARE	175	.2	6	3 051
	OTHER WARM-AIR HEATING EQUIPMENT	48		4	2.181	5072210	WARM-AIR HEATING-EQUIP., SUPPLIES	3 889	3.8	50	27 502
	NOT REPORTED IN DETAIL	164		(NA)	(NA)	5074110	WARM-AIR FURNACES (ALL FUELS)	1 434		37	21 049
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	643	.5	13	11.9		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	839		22	11 032
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	435	.3	8	13.9		DUCTS, REGISTERS, FITTINGS, ACCESSORIES	611		21	10 189
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	40 413	29.7	122	47.4		ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	198		15	11 127
	RESIDENTIAL AND SMALL COM. (UNDER 5HP)	3 542		56	6.0		OTHER WARM-AIR HEATING EQUIPMENT	173		9	8 201
	INDUSTRIAL AND LARGE COM. (5-20HP)	9 464		72	15.0		NOT REPORTED IN DETAIL	634		(NA)	(NA)
	NOT REPORTED IN DETAIL	19 986		58	31.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	4 497	4.5	24	18 357
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	44 909	33.0	170	59.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	538	.5	15	7 651
	BEVERAGE, DRINKING, WATER COOLERS	6 554		48	19.4		CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	27 000	26.7	136	59 286
	DISPLAY CASES	5 605		49	23.005	5077110	RESIDENTIAL AND SMALL COM. (UNDER 5HP)	3 609		83	37 026
	ICE CREAM CABINETS	1 774		27	17.165		INDUSTRIAL AND LARGE COM. (5-20HP)	5 244		82	37 868
	ICE MAKING MACHINES	5 317		58	26.194		NOT REPORTED IN DETAIL	9 649		70	36 038
	REACH-IN AND WALK-IN REFRIGERATORS	6 876		65	33.849		COMMERCIAL REFRIGERATION EQUIPMENT	29 385	29.1	191	66 381
	OTHER REFRIGERATION EQUIPMENT	9 642		72	36.793		BEVERAGE, DRINKING, WATER COOLERS	4 499		62	27 105
	NOT REPORTED IN DETAIL	9 141		(NA)	(NA)		DISPLAY CASES	3 831		48	15 762
5077130	AIR CONDITIONING, REFRIGERATION EQPT.	31 558	23.2	113	79.992		ICE CREAM CABINETS	287		26	7 910
	PARTS (INC. REFRIGERANTS)						ICE MAKING MACHINES	1 860		79	31 862
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	625	.5	10	8.8		REACH-IN AND WALK-IN REFRIGERATORS	1 938		73	25 856
	ELECTRICAL COOKING, FOOD SERVICE EQPT.	308		7	6.7		OTHER REFRIGERATION EQUIPMENT	10 617		103	42 232
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	295		8	4.5		NOT REPORTED IN DETAIL	6 353		(NA)	(NA)
	NOT REPORTED IN DETAIL	22		(NA)	(NA)						

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	23 306	23.1	170	63 310	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP)	13 161	24.3	70	31 405	41.9
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT., ELECTRICAL COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	308	.3	8	2 426		RESIDENTIAL AND COMMERCIAL (5-20HP)	4 443		39	22 111	20.1
	NOT REPORTED IN DETAIL	146		5	2 333		INDUSTRIAL AND LARGE COM. (OVER 20HP)	2 997		39	21 270	14.1
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	6		(NA)	927		NOT REPORTED IN DETAIL	3 135		18	12 590	20.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 197	1.2	20	8 277	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	17 583	32.4	95	41 050	42.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	567	.6	4	6 121		BEVERAGE, DRINKING, WATER COOLERS	2 347		25	10 271	22.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	255	.3	9	4 631		ICE CREAM MACHINES	2 804		21	7 655	36.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	349	.3	16	8 343		ICE MAKING MACHINES	598		12	4 591	13.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 493	1.5	(NA)	(NA)		REACH-IN AND WALK-IN REFRIGERATORS	1 016		30	13 694	7.4
	WEST NORTH CENTRAL DIVISION	4 543	4.5	85	26 277		OTHER REFRIGERATION EQUIPMENT	992		35	14 251	7.0
	ALL ESTABLISHMENTS (NUMBER) 191					5077130	NOT REPORTED IN DETAIL	6 160		49	21 694	28.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,615						AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	3 666		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	54 237	100.0	133	(X)	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT., ELECTRICAL COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	13 277	24.5	82	35 352	37.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	162	.3	3	1 159		NOT REPORTED IN DETAIL	757	1.4	11	4 269	17.7
5064140	ROOM AIR CONDITIONERS	1 620	3.0	28	17 054	5081330	SALES, BALANCES (EXC. SCIENTIFIC)	35	.1	6	2 016	1.7
5072210	HARDWARE	232	.4	4	2 300		STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 011	1.9	18	6 452	15.7
	HAND TOOLS (INC. POWER DRIVEN)	100		3	1 986	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	68	.1	3	1 192	5.7
	ALL OTHER HARDWARE	121		3	1 439	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	311	.6	5	1 732	18.0
	NOT REPORTED IN DETAIL	11		(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	50	.1	8	1 178	4.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, ARM-AIR FURNACES (ALL FUELS)	3 873	7.1	42	20 999		COMMODITIES, N.E.C.	521	1.0	(NA)	(NA)	(NA)
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	2 766		35	19 279	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 196	2.2	35	9 473	12.6
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	105		7	5 274		SOUTH ATLANTIC DIVISION					
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	400		13	9 103		ALL ESTABLISHMENTS (NUMBER) 308					
	OTHER WARM-AIR HEATING EQUIPMENT	217		18	11 129		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 26,273					
	NOT REPORTED IN DETAIL	253		11	7 246	5062310	SALES REPORTED BY COMMODITY LINE	93 013	100.0	206	(X)	(X)
		132		(NA)	(NA)		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	75	.1	8	3 088	2.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	184	.3	11	7 700	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	318	.3	5	3 000	10.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	196	.4	7	6 286	5064140	ROOM AIR CONDITIONERS	2 734	2.9	30	24 396	11.2

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SOUTH ATLANTIC DIVISION (CONT.)							AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)					
5072210	HARDWARE.	117	.1	7	2 158	5.4	5064140	ROOM AIR CONDITIONERS.	1 742	4.4	15	12 819	13.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	6 594	7.1	53	34 884	18.9	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	298	.8	4	3 321	9.0
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	1 449		34	22 931	6.3	5072210	HARDWARE.	113	.3	6	3 356	3.4
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES.	2 318		21	16 585	14.0		HAND TOOLS (INC. POWER DRIVEN), CUTLERY.	71		4	2 713	2.6
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC).	1 701		29	21 259	8.0		NOT REPORTED IN DETAIL.	42		(NA)	(NA)	(NA)
	OTHER WARM-AIR HEATING EQUIPMENT.	88		5	5 744	1.5	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	4 718	11.9	24	21 059	22.4
	NOT REPORTED IN DETAIL.	367		16	7 890	4.7		WARM-AIR FURNACES (ALL FUELS).	1 226		15	13 697	9.0
		671		(NA)	(NA)	(NA)		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS).	855		11	12 119	7.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	1 237	1.3	23	15 828	7.9		DUCTS, REGISTERS, FITTINGS, ACCESSORIES.	870		12	7 072	12.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	894	1.0	23	13 693	6.5		NOT REPORTED IN DETAIL.	1 767		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP).	34 220	36.8	101	61 074	56.0	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	662	1.7	10	7 779	8.5
	RESIDENTIAL AND LARGE COM. (OVER 20HP).	3 984		48	32 268	12.3	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	112	.3	4	3 773	3.0
	NOT REPORTED IN DETAIL.	10 773		49	44 585	24.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP).	13 005	32.8	28	22 417	58.0
		13 350		(NA)	41 766	31.9		RESIDENTIAL AND LARGE COM. (OVER 20HP).	3 795		18	15 093	25.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	17 702	19.0	117	49 880	35.5		NOT REPORTED IN DETAIL.	3 105		16	15 109	20.6
	BEVERAGE, DRINKING, WATER COOLERS.	2 107		18	5 943	8.8		COMMERCIAL REFRIGERATION EQUIPMENT.	3 358		11	12 104	22.7
	DISPLAY CASES.	3 273		32	4 939	5.5	5077120	BEVERAGE, DRINKING, WATER COOLERS.	7 873	19.9	47	17 977	43.8
	ICE CREAM CABINETS.	3 200		11	30 779	10.4		DISPENSING, DRINKING, WATER COOLERS.	995		16	6 121	16.3
	ICE MAKING MACHINES.	1 685		35	11 944	11.1		DISPLAY CASES.	1 321		14	2 951	44.8
	REACH-IN AND WALK-IN REFRIGERATORS.	3 925		16	17 156	22.9		ICE CREAM CABINETS.	631		9	2 778	22.7
	OTHER REFRIGERATION EQUIPMENT.	5 986		37	(NA)	(NA)		ICE MAKING MACHINES.	653		20	10 243	6.3
	NOT REPORTED IN DETAIL.			(NA)				REACH-IN AND WALK-IN REFRIGERATORS.	353		14	3 308	10.7
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	23 449	25.2	121	50 480	46.5		OTHER REFRIGERATION EQUIPMENT.	1 321		16	4 982	26.5
								NOT REPORTED IN DETAIL.	2 609		(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	123	.1	8	2 493	4.9	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	7 508	18.9	43	20 888	35.9
5081230	IRON AND STEEL PRODUCTS (FLAT).	383	.4	17	6 279	6.1		COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	420	1.1	4	1 278	32.9
5091212	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	130	.1	4	2 795	4.7	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	639	1.6	8	2 553	25.0
5091216	MISCELLANEOUS LINES OF MERCHANDISE.	190	.2	3	1 345	14.1	5081330	COMMODITIES, N.E.C.	2 178	5.5	(NA)	(NA)	(NA)
5099699	COMMODITIES, N.E.C.	96	.1	9	2 020	4.8		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	361	.9	14	5 214	6.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	2 848	3.1	(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.					
	EAST SOUTH CENTRAL DIVISION	1 903	2.0	36	13 965	13.6		WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)	120						ALL ESTABLISHMENTS. (NUMBER)	279				
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	(D)						SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	(D)				
	SALES REPORTED BY COMMODITY LINE.			80	(X)	(X)		SALES REPORTED BY COMMODITY LINE.	84 303	100.0	203	(X)	(X)
		39 629	100.0				5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	109	.1	3	1 102	9.9

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AIR CONDITIONING, REFRIG., EQUIP., SUPPL. (CONT.)												
	WEST SOUTH CENTRAL DIVISION (CONT.)												
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	360	•4	5	3 332	10.8		AIR CONDITIONING, REFRIG., EQUIP., SUPPL. (CONT.)	28 970	100.0	64	(X)	(X)
5064140	ROOM AIR CONDITIONERS,	1 803	2.1	41	24 803	7.3	5064140	ROOM AIR CONDITIONERS,	392	1.4	16	7 931	4.9
5072210	HARDWARE,	128	•2	23	9 277	1.4	5072210	HARDWARE,	88	•3	5	3 826	2.3
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY,	65		21	8 996	•7			2 729	9.4	20	14 498	18.8
	NOT REPORTED IN DETAIL,	63		(NA)	(NA)	(NA)	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	1 234		17	11 676	10.6
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	8 645	10.3	77	43 474	19.9		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS),	421		7	5 201	8.1
	WARM-AIR FURNACES (ALL FUELS),	3 809		56	35 172	10.8		DUCTS, REGISTERS, FITTINGS, ACCESSORIES,	946		15	10 973	8.6
	UNITS (INC. HEAT PUMPS),	1 442		38	21 218	6.8		ROOM SPACE HEATING EQPT. (EXC. ELECTRIC),	74		3	3 504	2.1
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES,	2 895		54	31 579	9.1		NOT REPORTED IN DETAIL,	54		(NA)	(NA)	(NA)
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC),	270		14	10 186	2.7	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	216	•7	5	3 304	6.5
	OTHER WARM-AIR HEATING EQUIPMENT,	63		8	5 178	1.2		PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	109	•4	3	3 429	3.2
	NOT REPORTED IN DETAIL,	176		(NA)	(NA)	(NA)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	8 078	27.9	30	16 673	48.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	555	•7	15	14 618	3.8		RESIDENTIAL AND SMALL COM. (UNDER 5HP),	4 703		15	12 132	38.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	751	•9	28	20 876	3.6		INDUSTRIAL AND LARGE COM. (OVER 20HP),	1 260		13	8 421	15.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	22 255	26.4	98	51 059	43.6		NOT REPORTED IN DETAIL,	1 174		(NA)	(NA)	(NA)
	RESIDENTIAL AND SMALL COM. (UNDER 5HP),	10 032		70	42 052	23.9	5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	10 431	36.0	45	19 316	54.0
	INDUSTRIAL AND LARGE COM. (OVER 20HP),	4 385		62	37 006	11.8		AIR CONDITIONING, REFRIGERATION EQPT.,	5 331	18.4	38	15 620	34.1
	NOT REPORTED IN DETAIL,	5 188		38	27 554	18.8		PARTS (INC. REFRIGERANTS),	54	•2	4	552	9.8
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	22 694	26.9	122	51 465	44.1		COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	25		3	347	8.4
	BEVERAGE, DRINKING, WATER COOLERS,	1 229		32	15 110	8.1		NOT REPORTED IN DETAIL,	127	•4	5	2 032	6.3
	DISPLAY CASES,	3 048		26	9 516	32.0		SCALES, BALANCES (EXC. SCIENTIFIC),	336	1.2	7	2 559	13.1
	ICE CREAM CABINETS,	1 466		20	10 097	14.5		MACHINES AND SCALES),	719	2.5	(NA)	(NA)	(NA)
	ICE MAKING MACHINES,	2 375		37	21 107	11.3	5081210	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	360	1.2	13	1 990	18.1
	REACH-IN AND WALK-IN REFRIGERATORS,	3 730		36	15 413	24.2		PACIFIC DIVISION					
	OTHER REFRIGERATION EQUIPMENT,	4 026		63	26 165	15.4		ALL ESTABLISHMENTS, (NUMBER) 271					
	NOT REPORTED IN DETAIL,	6 820		(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					
5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	22 688	26.9	119	50 566	44.9		SALES REPORTED BY COMMODITY LINE,	78 722	100.0	177	(X)	(X)
	PARTS (INC. REFRIGERANTS),	194		9	3 017	6.4		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	356	•5	6	2 985	11.9
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	155	•2	6	1 417	10.9		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	295	•4	8	3 615	8.2
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL),	9		4	333	2.7							
	NOT REPORTED IN DETAIL,	30		(NA)	(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,					
5081320	SCALES, BALANCES (EXC. SCIENTIFIC),	74	•1	9	3 002	2.5		MISCELLANEOUS LINES OF MERCHANDISE,					
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES),	493	•6	13	2 498	19.7		COMMODITIES, N.E.C.,					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	116	•1	7	3 609	3.2							
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	271	•3	11	5 903	4.6							
	COMMODITIES, N.E.C.,	1 734	2.1	(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 433	1.7	48	12 593	11.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 433	1.7	48	12 593	11.4							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AIR CONDITIONING, REFRIG., EQUIP., SUPPL. (CONT.)						COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)					(5)
	PACIFIC DIVISION (CONT.)						NEW ENGLAND DIVISION (NOT ANALYZED BY COMMODITY LINE)					(X)
5064140	ROOM AIR CONDITIONERS	2 695	3.4	31	20 890	12.7	MIDDLE ATLANTIC DIVISION					(X)
5072210	HARDWARE	54	.1	3	1 509	3.6	ALL ESTABLISHMENTS (NUMBER) 1,104					10.7
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	33		3	1 509	2.2	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					3.8
	NOT REPORTED IN DETAIL	21		(NA)		(NA)	SALES REPORTED BY COMMODITY LINE	222 419	100.0	655	5 859	2.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 936	3.7	38	24 118	12.2	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	624	.3	5	10 523	5.4
	WARM-AIR FURNACES (ALL FUELS)	1 198		24	19 070	6.3	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	398	.2	24	2 658	37.8
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	869		22	16 619	5.2	CONFECTIONERY	144	.1	3	897	8.5
	DUCTS (INC. HEAT PUMPS)	586		16	13 404	4.4	MISCELLANEOUS FOOD PRODUCTS	339	.2	5	2 090	5.5
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	91		6	2 479	3.7	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	115	.1	7	20 479	11.6
	NOT REPORTED IN DETAIL	192		(NA)		(NA)	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., COMMERCIAL REFRIGERATION EQUIPMENT	2 367	1.1	47	1 785	6.6
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	778	1.0	4	4 851	16.0	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	117	.1	4	82 810	84.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	426	.5	5	2 397	17.8	OFFICE MACHINES AND EQUIPMENT	70 214	31.6	293	34 176	35.3
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP)	18 026	22.9	64	36 424	49.5	ADDING, ACCOUNTING, COMPUTING MACHINES, Duplicating MACHINES	15 261		154	20 737	25.5
	RESIDENTIAL AND COMMERCIAL (5-20HP)	4 457		33	23 117	19.3	ADDRESSING, MAILING MACHINES	7 330		76	4 935	36.2
	INDUSTRIAL AND LARGE COM. (OVER 20HP)	2 686		29	12 560	24.9	TYPEWRITERS	1 258		22	28 770	51.0
	NOT REPORTED IN DETAIL	6 038		26	6 492	6.1	OTHER OFFICE MACHINES	10 427		120	23 641	(NA)
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	33 645	42.7	120	55 896	60.2	NOT REPORTED IN DETAIL	23 877		(NA)	64 370	70.1
	BEVERAGE, DRINKING, WATER COOLERS	3 206		29	10 589	30.3	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	45 103	20.3	156	28 819	36.6
	DISPLAY CASES	3 130		37	12 560	24.9	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	10 559	4.7	76	43 479	91.5
	ICE CREAM CABINETS	394		20	6 492	6.1	STORY, SERVICE SHOP MACHINES (EXC. BARBER, DEPT. SHOP)	39 782	17.9	102	5 389	46.8
	ICE MAKING MACHINES	3 275		40	20 275	16.2	CASH REGISTERS	2 522		42	21 711	99.2
	REACH-IN AND WALK-IN REFRIGERATORS	2 293		40	13 752	16.7	COIN-OPERATED MACHINES	21 531		31	2 329	78.5
	OTHER REFRIGERATION EQUIPMENT	6 755		53	24 697	27.4	OTHER STORE AND SERVICE MACHINES	13 901		17	6 518	18.1
	NOT REPORTED IN DETAIL	14 592		(NA)		(NA)	NOT REPORTED IN DETAIL	1 180	.5	22	22 481	65.5
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	12 241	15.5	93	37 247	32.9	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	14 736	6.6	96	12 917	90.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	1 436	1.8	15	11 980	12.0	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	11 657	5.2	33	4 297	21.7
	ELECTRICAL COOKING, FOOD SERVICE EQUIPMENT	1 182		13	11 616	10.2	FOOD PROCESSING MACHINERY, EQUIPMENT	932	.4	7	4 071	22.6
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	189		8	4 303	4.4	OTHER FOOD PROCESSING MACHINERY, EQPT., NOT REPORTED IN DETAIL	922		(NA)	1 905	10.0
	NOT REPORTED IN DETAIL	65		(NA)		(NA)	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., COMPRESSORS, PUMPS	190	6.1	9	897	13.4
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	1 341	1.7	14	11 309	11.9	OTHER GENERAL PURPOSE INDUSTRIAL MACHINERY	120		4	833	7.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	183	.2	7	3 125	5.9	NOT REPORTED IN DETAIL	10		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	1 232	1.6	(NA)	(NA)	(NA)						
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 118	4.0	49	16 001	19.5						

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)											
	MIDDLE ATLANTIC DIVISION (CONT.)											
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	258	.1	3	1 178	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	288	.1	4	2 839	10.1
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT OTHER.	262	.1	4	1 307	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	133	.1	3	354	37.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	188	.1	3	778	5072210	HARDWARE.	206	.1	3	1 806	11.4
5084960	PRINTING AND DUPLICATING INKS.	230	.1	4	1 075	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	455	.2	7	4 885	9.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT., POULTRY EQUIPMENT (INC. TRACTORS).	135	.1	3	6 961	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EOPT., COMMERCIAL REFRIGERATION EQUIPMENT.	345	.2	5	3 129	11.0
5086220	SCHOOL EQUIPMENT, SUPPLIES.	141	.1	9	1 520	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	2 610	1.2	43	22 281	11.7
5087200	CUSTODIAL (JANITORS') SUPPLIES.	244	.1	7	1 467	5081100	OFFICE MACHINES AND EQUIPMENT ADDING, ACCOUNTING, COMPUTING MACHINES.	45 294	21.4	310	57 663	78.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	115	.1	3	5 526	5081100	DUPICATING MACHINES.	10 529		167	25 479	41.3
5091212	IRON AND STEEL PRODUCTS (FLAT).	196	.1	3	2 055	5081100	ADDRESSING, MAILING MACHINES.	12 426		68	18 969	65.5
5096111	PRINTING AND WRITING PAPERS.	415	.2	7	1 607	5081100	TYPEWRITERS.	366		16	1 947	18.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	415	.2	25	8 154	5081100	OTHER OFFICE MACHINES.	4 456		132	16 888	26.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	454	1.2	8	2 165	5081100	NOT REPORTED IN DETAIL.	8 300		103	17 461	47.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., OFFICE, COMMERCIAL, BUSINESS FURNITURE.	2 597	1.2	72	19 180	5081100	NOT REPORTED IN DETAIL.	9 217		(NA)	(NA)	(NA)
5097120	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	1 439	.6	48	12 422	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, CHINA, GLASSWARE, CROCKERY (COMMERCIAL).	42 906	20.3	116	74 992	57.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	350	.2	3	1 494	5081220	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP).	8 105	3.8	72	33 339	24.3
5099420	JEWELRY, SILVERWARE, TROPHIES.	2 843	1.3	51	20 165	5081310	CASH REGISTERS.	42 937	20.3	101	48 015	89.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	218	.1	7	3 112	5081310	COIN-OPERATED MACHINES.	10 946		47	10 946	60.8
5099900	COMMODITIES, N.E.C.	3 459	1.6	24	13 699	5081400	OTHER STORE AND SERVICE MACHINES.	27 369		27	27 690	98.9
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	6 188	2.8	(NA)	(NA)	5083100	NOT REPORTED IN DETAIL.	302		10	884	34.2
		3 653	1.6	124	30 685	5083100	NOT REPORTED IN DETAIL.	8 593		(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					5081320	SCALES, BALANCES (EXC. SCIENTIFIC).	890	.4	9	2 125	41.9
	ALL ESTABLISHMENTS. (NUMBER) 1,010					5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	14 356	6.8	65	20 210	71.0
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)					5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	14 922	7.0	63	16 910	88.2
	SALES REPORTED BY COMMODITY LINE.	211 827	100.0	620	(X)	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, OTHER FOOD PROCESSING MACHINERY, EOPT., NOT REPORTED IN DETAIL.	378	.2	9	3 675	10.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	208	.1	3	1 664	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	352		8	3 158	11.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	478	.2	24	6 099	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	26		(NA)	(NA)	(NA)
5045100	CONFECTIONERY	124	.1	3	1 430	5084960	PRINTING AND DUPLICATING INKS.	530	.3	30	4 948	10.7
5049980	MISCELLANEOUS FOOD PRODUCTS	11 881	5.6	7	28 075	5086220	SCHOOL EQUIPMENT, SUPPLIES.	629	.3	7	3 948	15.9
						5087200	CUSTODIAL (JANITORS') SUPPLIES.	309	.1	3	2 054	15.0
						5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	691	.3	8	3 651	18.9
						5096111	PRINTING AND WRITING PAPERS.	630	.3	16	5 120	12.3
						5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	175	.1	7	839	20.9

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	3 211	1.5	122	19 539	16.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	250	6	2 379	10.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	3 681	1.7	62	19 773	18.6	5086220	SCHOOL EQUIPMENT, SUPPLIES	465	21	3 093	15.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS	2 281	1.1	48	20 888	10.9	5096311	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	125	4	2 543	4.9
5099699	MISCELLANEOUS HOMEWARES	753	4.4	15	6 051	12.4	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	998	49	6 681	14.9
	MISCELLANEOUS LINES OF MERCHANDISE	2 273	1.1	(NA)	(NA)	(NA)	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 564	34	11 786	13.3
	COMMODITIES, N.E.C.	9 723	4.6	214	74 776	13.0	5097293	KITCHEN UTENSILS, KITCHEN TOOLS	2 331	21	13 414	17.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						5099699	MISCELLANEOUS LINES OF MERCHANDISE	764	11	11 435	6.7
	WEST NORTH CENTRAL DIVISION							COMMODITIES, N.E.C.	2 580	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS	93 500	100.0	276	(X)	(X)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	1 837	88	20 043	9.2
	SALES NOT REPORTED BY COMMODITY LINE	267	.3	6	3 124	8.5		FROM CUSTOMERS				
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	434	.5	3	1 399	31.0		SOUTH ATLANTIC DIVISION				
5045100	CONFECTIONERY	3 901	4.2	4	10 436	37.4		ALL ESTABLISHMENTS	119 722	427	(X)	(X)
5049980	MISCELLANEOUS FOOD PRODUCTS	282	.3	4	1 910	14.8		SALES NOT REPORTED BY COMMODITY LINE	179	7	4 372	4.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 129	1.2	16	9 454	11.9		SALES REPORTED BY COMMODITY LINE	2 813	48	24 901	11.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	14 710	15.7	120	18 010	81.7		PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	32 917	235	39 555	83.2
5081100	OFFICE MACHINES AND EQUIPMENT	3 294	.3	72	8 605	35.3		COMMERCIAL REFRIGERATION EQUIPMENT	4 517	126	11 202	40.3
	ADDING, ACCOUNTING, COMPUTING MACHINES	3 160	.3	38	6 472	48.8		OFFICE MACHINES AND EQUIPMENT	9 640	55	15 760	61.2
	DUPPLICATING MACHINES	85	.1	7	911	9.3		ADDING, ACCOUNTING, COMPUTING MACHINES	40	8	1 155	3.5
	ADDRESSING, MAILING MACHINES	2 008	.6	60	7 027	28.6		ADDRESSING, MAILING MACHINES	2 649	99	8 668	30.6
	TYPEWRITERS	3 154	.3	54	8 690	36.3		TYPEWRITERS	8 902	84	14 314	62.2
	OTHER OFFICE MACHINES	3 009	.3	(NA)	(NA)	(NA)		OTHER OFFICE MACHINES	7 169	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	26 424	28.3	50	39 145	67.5		NOT REPORTED IN DETAIL	25 110	95	40 087	62.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	4 297	4.6	29	18 506	23.2		COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	8 404	54	25 023	33.6
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	15 758	16.9	58	19 226	82.0		COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	5 325	45	22 453	23.7
5081310	BEAUTY SHOP	1 248	.3	23	3 807	32.8		NOT REPORTED IN DETAIL	11 381	(NA)	(NA)	(NA)
	CASH REGISTERS	9 030	.3	3	10 563	85.5		CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	4 786	51	25 705	18.6
	COIN-OPERATED MACHINES	425	.6	(NA)	(NA)	(NA)		STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	17 295	72	21 982	78.7
	OTHER STORE AND SERVICE MACHINES	5 055	.6	11	2 108	26.5		CASH REGISTERS	740	40	3 812	19.4
	NOT REPORTED IN DETAIL	558	.6	31	10 472	66.5		COIN-OPERATED MACHINES	8 282	13	8 694	95.3
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	6 962	7.4	34	8 772	87.9		OTHER STORE AND SERVICE MACHINES	7 563	8	1 541	46.1
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	7 709	8.2	4	1 213	12.8		NOT REPORTED IN DETAIL	895	18	3 372	25.4
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	155	.2					SALES, BALANCES (EXC. SCIENTIFIC)	5 607	44	16 032	35.0
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT							STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	14 554	12.2	35	14 883	97.8	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	3.5	15	11 251	16.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	899	.8	5	3 896	23.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER)	15.7	26	10 211	78.9
5083200	OTHER FOOD PROCESSING MACHINERY, EQPT.	673		4	2 768	24.3	5081330	BEAUTY SHOPS, EXC. SCIENTIFIC	.7	10	3 266	11.5
	NOT REPORTED IN DETAIL	226		(NA)	(NA)	(NA)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	11.7	17	7 688	77.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., COMPRESSORS, PUMPS	93	.1	5	4 070	2.3	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	19.3	24	10 404	95.0
	NOT REPORTED IN DETAIL	86		5	4 070	2.1	5086220	SCHOOL EQUIPMENT, SUPPLIES	.2	9	1 133	10.7
5084960	PRINTING AND DUPLICATING INKS	7		(NA)	(NA)	(NA)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	.8	27	2 635	15.7
5086220	SCHOOL EQUIPMENT, SUPPLIES	201	.2	7	3 176	6.3	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	3.1	14	8 528	18.6
5087200	CUSTODIAL (JANITORS') SUPPLIES	705	.6	15	5 913	11.9	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1.3	9	7 450	8.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	306	.3	8	4 786	6.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE	.6	5	2 159	13.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 608	1.3	71	9 438	17.0		COMMODITIES, N.E.C.	2.1	(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 444	1.2	49	14 745	9.8	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2.4	60	12 105	10.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 019	2.5	44	23 513	12.8		WEST SOUTH CENTRAL DIVISION				
	NOT REPORTED IN DETAIL	214	.2	13	3 317	6.5		ALL ESTABLISHMENTS				
	COMMODITIES, N.E.C.	3 471	2.9	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE				
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 646	3.0	135	36 772	9.9		SALES REPORTED BY COMMODITY LINE				
	EAST SOUTH CENTRAL DIVISION							111 475	100.0	376	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	51 328	100.0	178	(X)	(X)	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	.2	4	1 496	15.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	35	.1	3	1 060	3.3	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	.1	10	5 870	1.9
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1 432	2.8	12	9 721	14.7	5049950	GROCERIES, EXCEPT AS SPECIFIED	.1	3	1 160	9.7
5081100	OFFICE MACHINES AND EQUIPMENT	9 680	18.9	98	12 696	76.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	.8	6	11 250	7.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	1 819		52	5 731	31.7	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	1.3	25	19 139	7.8
	DUPLICATING MACHINES	3 382		27	1 116	3.6	5081100	OFFICE MACHINES AND EQUIPMENT	17.1	169	25 336	75.2
	ADDRESSING, MAILING MACHINES	1 130		43	4 487	25.2		ADDING, ACCOUNTING, COMPUTING MACHINES		96	11 386	32.4
	TYPEWRITERS	2 510		45	4 911	51.1		DUPLICATING MACHINES		31	5 695	46.6
	OTHER OFFICE MACHINES	740		(NA)	(NA)	(NA)		ADDRESSING, MAILING MACHINES		5	590	45.8
	NOT REPORTED IN DETAIL							TYPEWRITERS		72	7 212	29.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT.	8 677	16.9	25	14 799	58.6		OTHER OFFICE MACHINES		57	10 798	55.7
	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	4 184		13	11 226	37.3		NOT REPORTED IN DETAIL		(NA)	(NA)	(NA)
	ELECTRICAL	1 701		11	9 683	17.6	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT.	11.1	54	29 796	41.5
	NOT REPORTED IN DETAIL	2 792		(NA)	(NA)	(NA)		COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)		32	14 716	25.5
								NOT REPORTED IN DETAIL		29	13 671	18.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)						COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)						PACIFIC DIVISION					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL), . .	5 195	4.7	33	23 088	22.5	ALL ESTABLISHMENTS. (NUMBER) 811					
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	10 741	9.6	63	16 943	63.4	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	187 713	100.0	513	(X)	(X)
	CASH REGISTERS,	1 347		39	6 538	20.6	SALES REPORTED BY COMMODITY LINE.					
	COIN-OPERATED MACHINES,	6 085		12	6 212	98.0	CONFCTIONERY	1 102	.6	3	5 142	21.4
	OTHER STORE AND SERVICE MACHINES,	188		4	331	56.8	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 102		3	5 142	21.4
	NOT REPORTED IN DETAIL,	3 121		(NA)	(NA)	(NA)	COFFEE,	453	.2	3	1 363	33.2
5081320	SCALES, BALANCES (EXC. SCIENTIFIC),	1 146	1.0	13	3 651	31.4	COMMERCIAL REFRIGERATION EQUIPMENT,	2 229	1.2	32	18 298	12.2
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	3 881	3.5	30	7 502	51.7	OFFICE MACHINES AND EQUIPMENT	32 719	17.4	259	44 223	74.0
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC., .	36 789	33.0	93	39 952	92.1	ADDING, ACCOUNTING, COMPUTING MACHINES,	11 724		163	26 230	44.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	214	.2	3	1 329	16.1	Duplicating machines,	2 359		64	14 338	16.5
	OTHER FOOD PROCESSING MACHINERY, EOPT.,	212		3	1 329	16.0	ADDRESSING, MAILING MACHINES,	359		20	3 353	10.7
	NOT REPORTED IN DETAIL,	2		(NA)	(NA)	(NA)	TYPEWRITERS,	5 237		132	20 630	25.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., .	164	.1	6	3 235	5.1	OTHER OFFICE MACHINES,	6 499		90	18 748	34.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT, PRODUCTION—OIL WELL RIGS, VALVES, ETC., . .	774	.7	12	8 706	8.9	NOT REPORTED IN DETAIL,	6 541		(NA)	(NA)	(NA)
		774		12	8 706	8.9	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	71 828	38.2	112	88 900	80.6
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	61	.1	4	936	6.5	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	8 829	4.6	51	30 555	28.2
5084900	ROPE, CORDAGE, TWINE,	114	.1	3	7 857	1.5	BEAUTY SHOP)	16 321	8.7	89	22 740	71.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	127	.1	3	1 040	12.2	CASH REGISTERS,	4 491		54	10 269	43.7
5086220	SCHOOL EQUIPMENT, SUPPLIES,	375	.3	11	3 089	12.1	COIN-OPERATED MACHINES,	8 980		13	9 106	98.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	113	.1	4	9 995	1.1	OTHER STORE AND SERVICE MACHINES,	548		16	2 200	24.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	738	.7	13	10 324	7.1	NOT REPORTED IN DETAIL,	2 302		(NA)	(NA)	(NA)
5096111	PRINTING AND WRITING PAPERS,	232	.2	3	1 787	13.0	SCALES, BALANCES (EXC. SCIENTIFIC),	1 963	1.0	21	5 245	37.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . . .	179	.2	4	2 033	8.8	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	17 698	9.4	57	24 170	73.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., .	1 816	1.6	54	9 694	18.7	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC., .	11 113	5.9	40	12 388	89.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE, . . .	1 871	1.7	29	11 403	16.4	FOOD PROCESSING MACHINERY, EQUIPMENT,	175	.1	5	2 015	8.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	2 969	2.7	27	19 694	15.1	OTHER FOOD PROCESSING MACHINERY, EOPT.,	90		3	1 302	6.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 457	1.3	3	4 465	15.4	NOT REPORTED IN DETAIL,	85		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	499	.4	12	4 169	12.0	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	162	.1	5	1 439	11.3
	COMMODITIES, N.E.C.,	5 342	4.8	(NA)	(NA)	(NA)	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	459	.2	5	3 009	15.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 418	2.2	116	25 897	9.3	SCHOOL EQUIPMENT, SUPPLIES,	210	.1	8	1 552	13.5
	MOUNTAIN DIVISION						INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	513	.3	5	4 264	12.0
	(NOT ANALYZED BY COMMODITY LINE)						STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., .	2 087	1.1	86	13 829	15.1
							OFFICE, COMMERCIAL, BUSINESS FURNITURE,	3 647	1.9	64	21 943	16.6
							CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	429	.2	5	5 527	7.8
							KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	3 099	1.7	39	18 621	16.6

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)											
	PACIFIC DIVISION (CONT.)											
5099699	MISCELLANEOUS LINES OF MERCHANDISE	325	2	22	5 034	5099699	MISCELLANEOUS LINES OF MERCHANDISE	510	5	4	5 381	9.5
	COMMODITIES, N.E.C.	7 020	3.7	(NA)	(NA)		COMMODITIES, N.E.C.	1 458	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 732	3.1	181	40 148	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 016	5.0	45	56 303	8.9
	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)						CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION						NEW ENGLAND DIVISION (CONT.)					
	ALL ESTABLISHMENTS (NUMBER) 136						ALL ESTABLISHMENTS (NUMBER) 357					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 6,478						LINE (\$1,000) (D)					
	SALES REPORTED BY COMMODITY LINE						SALES REPORTED BY COMMODITY LINE					
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	507	5	6	5 926	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	1 814	6	18	26 360	6.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	84 226	84.0	112	100 313	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	668	2	9	8 545	7.8
	CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	19 916		54	57 916		CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	332	1	5	3 342	9.9
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, TRACTOR SHOVEL LOADERS	1 069		12	21 507		2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, TRACTOR SHOVEL LOADERS	207	1	5	5 720	3.6
	PARTS, ATTACHMENTS, FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS	17 852		47	52 185		PARTS, ATTACHMENTS, FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS	1 052	3	7	14 198	7.4
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT., CONCRETE MIXERS, PAVERS, RELATED EQPT., GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION MINING LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	1 058		15	15 443		BITUMINOUS MIXERS, PAVERS, RELATED EQPT., CONCRETE MIXERS, PAVERS, RELATED EQPT., GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION MINING LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	259 265	83.0	270	312 516	83.0
	NOT REPORTED IN DETAIL	2 352		30	45 539		NOT REPORTED IN DETAIL	68 416		125	200 977	34.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS	1 869	1.9	26	18 482	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS	6 313		34	99 490	6.3
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	181		5	5 997		CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	20 694		79	144 773	14.3
	OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL	1 310		18	11 626		OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL	49 048		132	222 562	22.0
	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	120		4	3 289		MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	30 031		86	155 724	19.3
5083920	USED OR REBUILT MACHINERY, AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	5 853		41	42 866		USED OR REBUILT MACHINERY, AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	3 867		36	46 120	8.4
	OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL	240		4	1 478		OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL	264		42	49 221	9.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	117	1	3	1 366		FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	13 984		85	152 665	9.2
								38 804		118	157 690	24.6
								21 844		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	479	5	14	10 631	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	8 262	2.6	95	155 123	5.3
5083920	USED OR REBUILT MACHINERY, AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	6 131	6.1	43	45 439		USED OR REBUILT MACHINERY, AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	1 514		22	59 817	2.5
	OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL	5 853		41	42 866		OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL	1 475		47	60 329	2.4
								430		17	39 249	1.1
								51		3	10 945	.5
								561		23	43 771	1.3
								970		23	25 588	3.8
								1 169		22	41 446	2.6
								2 092		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	MIDDLE ATLANTIC DIVISION (CONT.)						CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	931	.3	27	30 253	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	265 932	80.6	270	328 536	80.9
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	819	.3	7	5 141		CRAMLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	60 419		122	201 164	30.0
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	61		3	2 283		2- AND WHEEL SELF-PROPELLED SCRAPERS	14 206		58	123 295	11.5
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	758		5	3 248		TRACTOR SHOVEL LOADERS	27 222		88	159 052	17.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	15 427	4.9	76	119 467		PARTS, ATTACHMENTS, FUEL, TRACTORS, SCRAPERS	24 071		128	205 353	23.0
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	14 530		69	108 174		POWER CRANES, DRAGLINES, SHOVELS-PARTS	3 149		93	138 930	17.3
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	18		3	10 945		BITUMINOUS MIXERS, PAVERS, RELATED EGMT.	6 298		38	55 463	5.7
	OTHER USED OR REBUILT MACHINERY, EGMT., NOT REPORTED IN DETAIL	371		10	16 557		CONCRETE MIXERS, PAVERS, RELATED EGMT.	8 831		54	79 623	7.9
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	185	.1	6	3 304		OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-PAVING EQUIPMENT, SUPPLIES	36 696		80	140 710	6.3
	WOOD WORKING MACHINERY	103		4	2 714	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGMT., ENGINES (INC. INTERNAL COMBUS), TURBINES	10 070	3.1	79	134 050	7.5
	NOT REPORTED IN DETAIL	82		4	(NA)		COMPRESSORS, PUMPS	3 801		15	37 905	2.3
5084500	RECONDITIONED DRUMS AND BARRELS	372	.1	4	6 259		CRUSHING, MILLING, SCREENING MACHINERY AND EQUIPMENT	1 820		47	87 509	4.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EGMT., POULTRY EQUIPMENT (INC. TRACTORS)	685	.2	14	6 079		MACHINERY AND EQUIPMENT	2 124		28	48 301	3.8
	TRACTORS AND EQUIPMENT (FARM)	277		5	1 969		CRANES, HOISTS, WINCHES	577		13	21 504	2.7
	HARVESTING MACHINERY AND EQUIPMENT	82		3	800		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS	13		7	12 152	4.8
	LIGHT INDUSTRIAL EQUIPMENT	112		7	2 939		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	293		13	21 504	2.7
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	45		4	1 708	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	834	.3	21	26 412	3.2
	NOT REPORTED IN DETAIL	169		4	(NA)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	22 877	6.9	93	163 378	14.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	167	.1	13	21 785		USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	22 672		92	163 145	13.9
5096699	MISCELLANEOUS LINES OF MERCHANDISE	1 327	.4	10	17 837		NOT REPORTED IN DETAIL	205		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	4 562	1.5	(NA)	(NA)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	1 021	.3	7	6 854	14.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15 889	5.1	119	214 202	5084400	WELDING EGMT. AND SUPPLIES (INCL. GASES)	723	.2	6	6 227	11.6
							GAS WELDING SUPPLIES, EGMT. (INC. GASES)	751		6	6 227	11.6
							NOT REPORTED IN DETAIL	2		(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION					5084910	ABRASIVES, ABRASIVE MATERIALS	232	.1	8	7 932	2.9
	ALL ESTABLISHMENTS (NUMBER)	360				5084930	MECHANICAL RUBBER GOODS	197	.1	4	4 067	4.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)				5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	424	.1	5	4 565	9.3
	SALES REPORTED BY COMMODITY LINE					5085120	FARM, DAIRY MACHINERY, PARTS, AND EGMT., POULTRY EQUIPMENT (INC. TRACTORS)	1 201	.4	11	19 960	6.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	994	.3	14	22 755		LIGHT INDUSTRIAL EQUIPMENT	944		33	8 246	11.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	916	.3	6	9 499		NOT REPORTED IN DETAIL	297		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	731	.2	5	12 018	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	750	.2	16	13 976	5.4
						5099699	MISCELLANEOUS LINES OF MERCHANDISE	408	.1	12	9 411	4.3
							COMMODITIES, N.E.C.	4 381	1.3	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18 165	5.5	141	217 170	8.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)						CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)						WEST NORTH CENTRAL DIVISION (CONT.)					
	ALL ESTABLISHMENTS. (NUMBER) 251					5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	1 134	.4	5	7 806	14.5
	SALES NOT REPORTED BY COMMODITY				(X)		POULTRY EQUIPMENT (INC. TRACTORS).	291		3	5 533	5.3
	LINE. (\$1,000) 12,257	295 506	100.0	205	(X)		TRACTORS AND EQUIPMENT (FARM).	449		(NA)	5 533	8.1
	SALES REPORTED BY COMMODITY LINE.						LAND PREPARATION, PLANTING, CULTIVATING	394		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	206	.1	8	10 825		MACHINERY AND PARTS.					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	230	.1	3	2 562	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	395	.1	16	24 509	1.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	233 652	79.1	205	295 506	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	574	.2	7	7 579	7.6
	CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS.	56 180		118	203 352		COMMODITIES, N.E.C.	1 752	.6	(NA)	(NA)	(NA)
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	17 437		58	132 033	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	19 099	6.5	109	206 635	9.2
	TRACTOR SHOVEL LOADERS.	16 750		84	174 329		SOUTH ATLANTIC DIVISION					
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS. . . .	48 514		117	209 862		ALL ESTABLISHMENTS. (NUMBER) 341					
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT. . . .	14 930		82	121 738		SALES NOT REPORTED BY COMMODITY					
	CONCRETE MIXERS, PAVERS, RELATED EQPT. . . .	3 918		40	65 352		LINE. (\$1,000) 35,209					
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES.	4 671		39	60 055		SALES REPORTED BY COMMODITY LINE.	363 214	100.0	269	(X)	(X)
	NOT REPORTED IN DETAIL.	15 773		82	135 128		TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS. . . .	277	.1	8	4 625	6.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES. . .	10 913	3.7	73	118 649	5012200	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	612	.2	5	2 524	24.2
	COMPRESSORS, PUMPS.	866		19	42 643	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	321	.1	6	6 538	4.9
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	4 230		44	57 500	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	633	.2	6	9 480	6.7
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS.	2 413		19	33 282	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	295 877	81.5	269	363 214	81.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY NOT REPORTED IN DETAIL.	694		15	28 000		CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS.	82 805		134	240 993	34.4
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	845		13	20 384		2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS.	15 087		45	116 501	13.0
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	1 167	.2	19	32 134		TRACTOR SHOVEL LOADERS.	18 993		81	171 661	11.1
	MACHINE TOOLS—CUTTING, FORMING AND SHAPING TYPES.	649	.1	5	4 499		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS POWER CRANES, DRAGLINES, SHOVELS-PARTS. . . .	55 160		128	219 299	25.2
	NOT REPORTED IN DETAIL.	200		3	4 040		BITUMINOUS MIXERS, PAVERS, RELATED EQPT. . . .	24 726		99	161 646	15.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	188		(NA)	(NA)		CONCRETE MIXERS, PAVERS, RELATED EQPT. . . .	4 104		36	64 944	6.3
	OTHER USED OR REBUILT MACHINERY, EQPT. NOT REPORTED IN DETAIL.	12	8.8	81	151 137		GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES.	9 288		70	110 109	5.5
5084910	ABRASIVES, ABRASIVE MATERIALS.	25 964	.1	7	5 256	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES. . .	38 886	3.3	86	133 947	9.0
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	25 581	.2	5	3 298		COMPRESSORS, PUMPS.	12 037		30	63 830	3.6
		310		80	5 872		CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	2 269		53	74 751	4.2
		73		(NA)	(NA)		CRANES, DERRICKS, HOISTS.	3 126		18	24 232	5.7
		230		7	5 256		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS.	1 377		21	39 081	2.2
		508		5	3 298			546		19	30 594	1.8

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution			Number	Total sales, all commodity lines ($1,000)
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)						CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)						EAST SOUTH CENTRAL DIVISION (CONT.)					
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)						CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	1 755		16	25 015	7+0	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	188 458	84+2	110	223 955	84+2
	NOT REPORTED IN DETAIL.	2 114		(NA)	(NA)	(NA)	MAINTENANCE EQUIPMENTS AND CONTRACTORS' OFF- CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	44 041		66	174 660	25+2
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 628	+4	20	31 789	5+1	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS,	22 016		31	129 911	16+9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	22 969	6+3	104	175 882	13+1	TRACTOR SHOVEL LOADERS,	14 379		48	163 843	8+8
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	21 931		99	148 412	13+0	POWER CRANES, DRAGLINES, SHOVELS-PARTS,	40 757		67	184 464	22+1
	OTHER USED OR REBUILT MACHINERY, EOPT.,	156		7	7 881	2+0	BITUMINOUS MIXERS, PAVERS, RELATED EOPT.,	14 234		52	133 041	10+7
	NOT REPORTED IN DETAIL.	882		(NA)	(NA)	(NA)	CONCRETE MIXERS, PAVERS, RELATED EOPT.,	3 080		15	40 590	7+6
5084500	RECONDITIONED DRUMS AND BARRELS	944	+3	4	9 928	9+5	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS,	1 838		29	67 994	2+7
5084930	MECHANICAL RUBBER GOODS	585	+2	6	10 212	5+7	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EOPT., SUPPLIES,	10 274		50	151 986	6+8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 687	+5	5	6 895	24+5	NOT REPORTED IN DETAIL.	12 471		46	123 971	10+1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	605	+2	5	12 769	4+7	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,	5 133	2+3	43	90 092	5+7
	POWER LAWN MOWERS	392		5	12 769	3+1	ENGINES (INC. INTERNAL COMBUS), TURBINES,	884		13	33 256	2+7
	NOT REPORTED IN DETAIL.	213		(NA)	(NA)	(NA)	COMPRESSORS, PUMPS,	2 641		25	56 852	4+6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	1 115	+3	13	18 526	6+0	CRUSHING, PULVERIZING, SCREENING	1 014		17	42 445	2+4
	POULTRY EQUIPMENT (INC. TRACTORS),						MACHINERY AND EQUIPMENT,	57		3	2 855	2+0
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	624		4	10 536	5+9	CRANES, DERRICKS, HOISTS, WINCHES	272		8	10 335	2+6
	LIGHT INDUSTRIAL EQUIPMENT	48		5	3 908	1+2	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY,	265		(NA)	(NA)	(NA)
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	74		5	6 667	1+1	NOT REPORTED IN DETAIL.					
	NOT REPORTED IN DETAIL.	369		(NA)	(NA)	(NA)	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	704	+3	10	16 170	4+4
5086200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	1 865	+5	6	8 667	21+5	USED OR REBUILT MACHINERY AND EQUIPMENT	14 285	6+4	43	109 275	13+1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	580	+2	23	29 423	2+0	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT,	13 545		42	108 025	12+5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING,	517	+1	3	5 593	9+2	OTHER USED OR REBUILT MACHINERY, EOPT.,	667		4	11 354	5+9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	374	+1	3	6 731	5+6	NOT REPORTED IN DETAIL.	73		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	772	+2	11	15 852	4+9	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	362	+2	5	8 099	4+5
	COMMODITIES, N+E+C,	3 808	1+0	(NA)	(NA)	(NA)	PAPER INDUSTRY MACHINERY,	332		3	7 376	4+5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	16 008	4+4	140	238 096	6+7	NOT REPORTED IN DETAIL.	30		(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION						FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	495	+2	7	15 540	3+2
	ALL ESTABLISHMENTS, (NUMBER) 134						POULTRY EQUIPMENT (INC. TRACTORS),					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						IRON AND STEEL WIRE, WIRE PRODUCTS,	1 070	+5	5	8 666	12+3
	SALES REPORTED BY COMMODITY LINE. (D)	223 955	100+0	110	(X)	(X)	COMMODITIES, N+E+C,	2 103	+9	(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	442	+2	6	6 819	6+5	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10 703	4+8	59	149 758	7+1
	WEST SOUTH CENTRAL DIVISION						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	ALL ESTABLISHMENTS, (NUMBER) 243						SALES REPORTED BY COMMODITY LINE. (D)	278 571	100+0	178	(X)	(X)

Standard Notes: – Represents zero (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)		Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)							CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)							MOUNTAIN DIVISION					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, OFF- CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS 2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, TRACTOR SHOVEL LOADERS, PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS POWER CRANES, DRAGLINES, SHOVELS-PARTS, BITUMINOUS MIXERS, PAVERS, RELATED EPT., CONCRETE MIXERS, PAVERS, RELATED EPT., GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EPT., SUPPLIES NOT REPORTED IN DETAIL.	222 690 60 270 8 754 13 679 48 858 22 664 3 257 4 681 15 592 19 944 24 991	79.9	178	278 571	79.9	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE. TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES) CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS 2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, TRACTOR SHOVEL LOADERS, PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS POWER CRANES, DRAGLINES, SHOVELS-PARTS, BITUMINOUS MIXERS, PAVERS, RELATED EPT., CONCRETE MIXERS, PAVERS, RELATED EPT., GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EPT., SUPPLIES NOT REPORTED IN DETAIL.	176 416 1 015 3 636 297 134 549 34 641 4 033 28 722 6 253 2 472 1 495 7 751 12 108 29 402	(X)	141	6 772	15.0	
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT, CRANES, DERRICKS, HOISTS, WINCHES INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS OTHER GEN. PURPOSE INDUSTRIAL MACHINERY NOT REPORTED IN DETAIL.	11 029 1 103 2 970 2 821 6 872 20 2 011 1 432	4.0	57	101 501	10.9	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT, CRANES, DERRICKS, HOISTS, WINCHES INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS OTHER GEN. PURPOSE INDUSTRIAL MACHINERY NOT REPORTED IN DETAIL.	8 765 2 696 1 401 1 591 488 219 2 299	5.0	59	88 885 42 419 30 994	9.9 6.4 4.5	
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	1 669	6.6	20	41 527	4.0	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	968	5.5	13	14 298	6.8	
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT, OTHER USED OR REBUILT MACHINERY, EPT., NOT REPORTED IN DETAIL.	23 621 20 173 2 313 1 135	8.5	64	142 219	16.6	USED OR REBUILT MACHINERY AND EQUIPMENT USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT, OTHER USED OR REBUILT MACHINERY, EPT., NOT REPORTED IN DETAIL.	12 073 10 563 1 253 247	6.8	56	82 830	14.6	
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT WOOD WORKING MACHINERY.	176 176	1.1	4	3 549	5.0	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT WOOD WORKING MACHINERY.	154	1.1	4	5 736	2.7	
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS NOT REPORTED IN DETAIL.	361 238 123	1.1	3	5 400	6.7	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS NOT REPORTED IN DETAIL.	968 12 073 10 563	1.5 6.8	13 56	14 298 82 830	6.8 14.6	
5084910	ABRASIVES, ABRASIVE MATERIALS	207	1.1	5	4 007	5.2	ABRASIVES, ABRASIVE MATERIALS	10 563	9.7	50	74 769	14.1	
5084930	MECHANICAL RUBBER GOODS	177	1.1	6	6 473	2.7	MECHANICAL RUBBER GOODS	288 691	2.2 4.4	6 6	8 052 6 151	3.6 11.2	
5085120	FARM, DAIRY MACHINERY, PARTS, AND EPT., POULTRY EQUIPMENT (INC. TRACTORS),	413	1.1	7	5 835	7.1	FARM, DAIRY MACHINERY, PARTS, AND EPT., POULTRY EQUIPMENT (INC. TRACTORS),	150 19	1.1	3	7 449 4 839	2.0 4.4	
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	244	1.1	16	24 297	1.0	IRON AND STEEL WIRE, WIRE PRODUCTS,	131	1.1	5	6 867	1.9	
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 151	4.4	7	11 354	10.1	MISCELLANEOUS LINES OF MERCHANDISE	288 691	2.2 4.4	6 6	8 052 6 151	3.6 11.2	
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 989	7.7	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 073	1.7	13	24 922	12.3	

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)								
	MOUNTAIN DIVISION (CONT.)								
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	447	3	5093300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT, CRANES, ETC.)	765	2	10	12 703
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 062	6	5093920	USED OR REBUILT MACHINERY AND EQUIPMENT . . .	26 152	8.0	76	156 337
	COMMODITIES, N.E.C.,	944	5		USED OR REBUILT MACHINERY, EXCAVATING MACHINERY, ETC.,	20 397		67	133 297
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	11 940	6.8		OTHER REBUILT MACHINERY, EPT.,	3 082		13	21 693
					NOT REPORTED IN DETAIL,	2 693		(NA)	(NA)
	PACIFIC DIVISION			5093930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	241	1	3	5 139
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	1 208	4	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . . .	305	1	11	15 675
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 558	5		BALL, ROLLER BEARINGS,	160		2	10 342
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., . .	989			OTHER POWER TRANSMISSION EQUIPMENT,	144		6	10 361
	AUTOMOBILE PARTS, EQUIPMENT, SUPPLIES, ETC., .	101			NOT REPORTED IN DETAIL,	1		(NA)	(NA)
	NOT REPORTED IN DETAIL,	458		5084400	WELDING EPT., AND SUPPLIES (INCL. GASES), . .	176	1	15	11 634
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	292	1		GAS WELDING SUPPLIES, EPT., (INC. GASES), . .	124		9	5 828
5072210	HARDWARE,	286	1		ARC WELDING SUPPLIES AND EQUIPMENT,	48		10	8 778
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	258 015	78.6	5084930	MECHANICAL RUBBER GOODS,	200	1	8	6 970
	CRANES, TRACTORS, AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS,	82 672		5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 036	3	6	10 258
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, TRACTOR SHOVEL LOADERS,	17 196		5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	332	1	5	2 280
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, GRAPPLERS, SHOVELS-PARTS, . .	51 829			POWER LAWN MOWERS,	238		4	1 487
	BITUMINOUS MIXERS, GRAPPLERS, RELATED EPT., .	18 608			OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, .	93		3	2 027
	CONCRETE MIXERS, PAVING, RELATED EPT., . . .	2 348			NOT REPORTED IN DETAIL,	1		(NA)	(NA)
	GRADERS, ROAD BUILDERS, AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EPT.,	6 632		5085120	FARM, DAIRY MACHINERY, PARTS, AND EPT., . .	5 895	1.8	30	48 851
	NOT REPORTED IN DETAIL,	39 699			POULTRY EQUIPMENT (INC. TRACTORS),	2 855		15	24 510
5083300	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS,	8 346	2.5		HARVESTING AND EQUIPMENT (FARM),	140		4	9 462
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	1 513			LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	196		7	13 127
	CRANES, DERRICKS, TRACTORS, TRAILERS, INDUSTRIAL TRUCKS, TRACTORS, WINCHES,	1 851		5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	936	3	15	16 661
	STACKERS,	438		5099699	MISCELLANEOUS LINES OF MERCHANDISE,	410	1	8	4 796
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT),	41			COMMODITIES, N.E.C.,	1 070	3	(NA)	(NA)
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, . .	1 499		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	20 241	6.2	113	239 293
	NOT REPORTED IN DETAIL,	302							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)										
	NEW ENGLAND DIVISION (CONT.)										
	ALL ESTABLISHMENTS. (NUMBER) 472										
	SALES NOT REPORTED BY COMMODITY										
	LINE. (\$1,000)	146 483	100.0	314	(X)	5083910	INDICATING, RECORDING, CONTROLLING	520	.4	5	562
	SALES REPORTED BY COMMODITY LINE.					5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	11 472	7.8	44	18 557
	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	358	.2	3	2 014		MACHINERY AND EQUIPMENT.	3 167		9	6 501
5029110	FATS, OILS, EXPLOSIVES, ETC.						USED MACHINE TOOLS--CUTTING, FORMING AND	4 548		11	5 273
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	386	.3	3	2 999		SHAPING.	3 163		26	9 439
	MATERIALS.						OTHER USED OR REBUILT MACHINERY, EGMT.	594		(NA)	(NA)
5072210	HARDWARE.	99	.1	3	658	5083930	NOT REPORTED IN DETAIL.	5 443		73	37 888
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,	496	.3	3	1 847		OTHER SPECIAL INDUSTRIAL MACHINERY, EQUIPMENT	34 068	23.3	4	1 052
	RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)						PAPER INDUSTRY MACHINERY.	21 421		21	22 311
5082100	CONSTRUCTION, MINING, LOGGING, ROAD	1 046	.7	7	4 585		TEXTILE INDUSTRY MACHINERY.	1 702		11	3 538
	MAINTENANCE EQUIPMENT, SUPPLIES.						WOOD WORKING MACHINERY.	5 163		22	10 826
	CRAWLER TRACTORS AND CONTRACTORS, OFF-	239		3	2 908	5084200	NOT REPORTED IN DETAIL.	747	.5	5	3 451
	HIGHWAY WHEEL TRACTORS.	124		4	3 153		BEARINGS, POWER TRANSMISSION EQUIPMENT.	1 086		7	1 052
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS,	119		3	1 770	5084910	ABRASIVES, ABRASIVE MATERIALS.	317	.2	14	7 952
	CONCRETE MIXERS, PAVERS, RELATED EGT.	60		3	2 831	5084930	MECHANICAL RUBBER GOODS.	1 403	1.0	13	9 125
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS,	452		5	2 831	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	140	.1	3	7 293
	OTHER CONSTRUCTION, MINING, LOGGING, AND	52		(NA)		5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES.	130		3	1 312
	ROAD-MAINTENANCE EGT., SUPPLIES.						POWER LAWN MOWERS.	10		(NA)	(NA)
	NOT REPORTED IN DETAIL.					5085120	NOT REPORTED IN DETAIL.	1 430	1.0	8	5 383
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	5 432	3.7	17	6 958		FARM, DAIRY MACHINERY, PARTS, AND EGT.,	3 320	2.3	(NA)	(NA)
	DAIRY AND MILK PRODUCTS MACHINERY, EGT.	2 853		6	4 281		POULTRY EQUIPMENT (INC. TRACTORS).	2 653	1.8	44	18 788
	OTHER FOOD PROCESSING MACHINERY, EGT.	1 720		11	5 331	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS				
	NOT REPORTED IN DETAIL.	859		(NA)			FROM CUSTOMERS.				
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGT.	28 011	19.1	93	38 506		MIDDLE ATLANTIC DIVISION				
	ENGINES (INC. INTERNAL COMBUS), TURBINES,	2 503		12	5 641		ALL ESTABLISHMENTS. (NUMBER) 1,844				
	COMPRESSORS, PUMPS.	4 123		21	5 767		SALES NOT REPORTED BY COMMODITY				
	CRUSHING, PULVERIZING, SCREENING	2 112		4	2 152		LINE. (\$1,000)	632 675	100.0	1 266	(X)
	MACHINERY AND EQUIPMENT.	926		7	2 310		SALES REPORTED BY COMMODITY LINE.	520	.1	4	4 137
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS,	5 800		14	10 065	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.				
	STACKERS.	813		5	3 544		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES				
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	5 618		28	11 179	5013120	(EXC. TIRES AND TUBES).	2 867	.5	11	37 888
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	6 116		(NA)		5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	6 395	1.0	15	41 098
	NOT REPORTED IN DETAIL.						FATS, OILS, EXPLOSIVES, ETC.	744	.1	4	5 526
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,	5 352	3.7	32	11 521	5032100	YARD OR PIECE GOODS.	686	.1	3	4 370
	CONVEYING EQUIPMENT).	43 968	30.0	76	46 887	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 430	.2	24	23 538
5083400	METAL WORKING MACHINERY, EQUIPMENT AND	28 720		47	33 020	5072210	HARDWARE.				
	SUPPLIES (EXC. WELDING).	9 366		37	16 702						
	MACHINE TOOLS--CUTTING, FORMING AND	5 882		(NA)							
	SHAPING TYPES.										
	MISCELLANEOUS METAL WORKING MACHINERY,										
	ACCESSORIES, AND EQUIPMENT.										
	NOT REPORTED IN DETAIL.										
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	4 179	2.9	20	4 850						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)											(5)
	MIDDLE ATLANTIC DIVISION (CONT.)											
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	734	.1	10	8 326	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	28 149	4.4	119	56 397	49.9
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	651	.1	8	7 379		MACHINERY AND EQUIPMENT.	3 155		18	4 848	65.1
5081100	OFFICE MACHINES AND EQUIPMENT	1 201	.2	5	4 256		USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	5 728		30	13 802	41.5
	OTHER OFFICE MACHINES.	728		4	4 023		USED OIL WELL REFINING MACHINERY, EOPT.	1497		5	5 841	8.5
	NOT REPORTED IN DETAIL.	473		(NA)	(NA)		OTHER USED OR REBUILT MACHINERY, EOPT.	16 735		68	32 484	51.2
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	1 435	.2	24	10 947	5083930	NOT REPORTED IN DETAIL.	2 034		(NA)	(NA)	(NA)
	CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS.	343		4	1 984		OTHER SPECIAL PURPOSE MACHINERY, EOPT.	51 427		96	66 101	77.9
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS--PARTS.	198		7	2 917		NOT REPORTED IN DETAIL.	26 107		(NA)	(NA)	(NA)
	CONCRETE MIXERS, FAVERS, RELATED EOPT.	271		4	1 379		BEARINGS, POWER TRANSMISSION EQUIPMENT.	2 158	.3	26	28 282	7.6
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EOPT., SUPPLIES.	154		9	5 191	5084200	BALL, ROLLER BEARINGS.	794		15	12 971	6.1
	NOT REPORTED IN DETAIL.	259		(NA)	(NA)		OTHER POWER TRANSMISSION EQUIPMENT.	1 325		12	21 088	6.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	39 047	6.2	87	47 480	5084300	NOT REPORTED IN DETAIL.	39		(NA)	(NA)	(NA)
	DAIRY AND MILK PRODUCTS MACHINERY, EOPT.	14 742		29	25 543		INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	2 155	.3	22	30 572	7.0
	OTHER FOOD PROCESSING MACHINERY, EOPT.	19 893		57	34 491	5084400	WELDING EOPT. AND SUPPLIES (INCL. GASES).	491	.1	17	13 464	3.6
	NOT REPORTED IN DETAIL.	4 412		(NA)	(NA)		GAS WELDING SUPPLIES, EOPT. (INC. GASES).	331		15	5 070	1.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	149 760	23.7	429	212 634		ARC WELDING SUPPLIES AND EQUIPMENT.	69		11	7 637	4.3
	ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS.	18 775		67	33 371	5084910	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	1 578	.2	42	30 147	5.2
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	17 253		100	43 110	5084930	ABRASIVES, ABRASIVE MATERIALS.	598	.1	16	20 126	2.6
	ELEVATORS.	1 269		15	6 681	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	2 972	.5	26	18 764	15.8
	CRANES, DERRICKS, HOISTS, WINCHES.	7 836		42	26 961	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.	2 603	.4	15	12 373	21.8
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS.	21 205		49	35 312		POULTRY EQUIPMENT (INC. TRACTORS).	593		3	1 370	43.3
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	1 902		27	12 064		TRACTORS AND EQUIPMENT (FARM).	1 787		5	6 073	29.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	28 673		115	47 190		DAIRY FARM AND BARN EQUIPMENT.	268		7	4 503	6.0
	NOT REPORTED IN DETAIL.	51 869		(NA)	(NA)		LIGHT INDUSTRIAL EQUIPMENT.	45		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	29 976	4.7	101	57 739	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	1 977	.3	8	10 194	19.4
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	126 997	20.1	252	148 259	5091212	IRON AND STEEL PRODUCTS (FLAT).	1 139	.2	19	13 144	8.6
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	88 678		160	111 034	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	325	.1	20	22 827	1.4
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT.	21 672		93	52 869	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	1 403	.2	7	8 121	17.3
	NOT REPORTED IN DETAIL.	16 647		(NA)	(NA)	5091216	FLAT, WIRE, PIPE AND TUBING.	6 129	1.0	21	29 530	20.8
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	17 089	2.7	28	26 656		IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	1 285	.2	6	8 455	15.2
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	15 266		21	23 144	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	529	.1	8	3 921	13.5
	NOT REPORTED IN DETAIL.	1 823		(NA)	(NA)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.					
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	43 217	6.8	105	46 871							
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	7 790	1.2	40	21 464							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number					Amount (\$1,000)	Percent distribu- tion	Number		
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)							INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS.	391	.1	3	26 522	1.5	5083300	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS.	23 604		59	47 489	49.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 456	.4	28	48 657	5.0	5083400	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	704		18	10 750	6.9
	COMMODITIES, N.E.C.	11 034	1.7	(NA)	(NA)	(NA)		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY.	26 890		113	50 691	53.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	10 085	1.6	154	89 297	11.3		NOT REPORTED IN DETAIL.	39 113		(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION							MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	40 146	6.6	111	75 717	53.0
	ALL ESTABLISHMENTS. (NUMBER) 1,696							METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	172 358	28.2	322	197 437	87.3
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 134,074							MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	108 485		198	153 548	70.7
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	611 311	100.0	1 161	(X)	(X)	5083500	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT.	47 669		138	94 101	50.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	935	.2	6	8 582	10.9		NOT REPORTED IN DETAIL.	16 204		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	3 312	.5	15	23 469	14.1		OIL WELL, OIL REFINING MACHINERY, EQUIPMENT.	21 936	3.6	70	37 214	58.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 326	.4	14	17 997	12.9	5083600	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	21 341		65	36 478	58.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	3 796	.6	6	32 019	11.9	5083910	NOT REPORTED IN DETAIL.	21 345		(NA)	(NA)	(NA)
5072210	HARDWARE.	3 055	.5	18	21 806	14.0	5083920	PRINTING TRADES MACHINERY, EQUIPMENT.	27 424	4.5	62	30 231	90.7
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	560	.1	7	4 120	13.6		INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	12 505	2.0	37	17 157	72.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	2 407	.4	12	16 474	14.6		USED OR REBUILT MACHINERY AND EQUIPMENT.	36 800	6.0	141	72 594	50.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	3 098	.5	30	22 616	13.7		USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.	2 904		19	8 768	33.1
	TRACTOR SHOVEL LOADERS.	140		5	6 886	2.0		USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	23 169		57	29 967	77.3
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS--PARTS.	879		11	9 174	9.6	5083930	USED OIL WELL REFINING MACHINERY, EGMT.	553		12	7 080	7.5
	CONCRETE MIXERS, FAVERS, RELATED EGMT.	270		7	7 456	3.6		OTHER USED OR REBUILT MACHINERY, EGMT.	8 384		48	27 645	30.2
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS.	588		8	4 268	13.8		NOT REPORTED IN DETAIL.	1 850		(NA)	(NA)	(NA)
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EGMT., SUPPLIES.	105		4	2 357	4.5		OTHER SPECIAL PURPOSE MACHINERY, EGMT.	20 952		49	32 995	63.5
	NOT REPORTED IN DETAIL.	707		12	5 789	12.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	1 683	.3	34	29 212	5.8
		409		(NA)	(NA)	(NA)		BALL, ROLLER BEARINGS.	648		22	21 038	3.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	27 982	4.6	92	35 019	79.9	5084300	OTHER POWER TRANSMISSION EQUIPMENT.	758		10	6 445	1.8
	DAIRY AND MILK PRODUCTS MACHINERY, EGMT.	13 595		31	19 423	70.0		NOT REPORTED IN DETAIL.	277		(NA)	(NA)	(NA)
	OTHER FOOD PROCESSING MACHINERY, EGMT.	11 427		54	18 899	60.5	5084400	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	5 895	1.0	26	20 852	28.3
	NOT REPORTED IN DETAIL.	2 960		(NA)	(NA)	(NA)		WELDING EGMT. AND SUPPLIES (INCL. GASES).	828	.1	12	18 624	4.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGMT.	131 444	21.5	377	206 877	63.5		GAS WELDING SUPPLIES, EGMT. (INC. GASES).	109		5	3 135	3.5
	ENGINES (INC. INTERNAL COMBUS).	19 542		61	30 753	63.5		ARC WELDING SUPPLIES AND EQUIPMENT.	579		6	16 045	3.6
	COMPRESSORS, PUMPS.	15 151		98	41 249	36.7		RESISTANCE WELDING SUPPLIES AND EQUIPMENT.	137		(NA)	(NA)	(NA)
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 533		12	7 877	19.5	5084910	NOT REPORTED IN DETAIL.	3		61	61 476	13.8
	ELEVATORS.	951		9	7 034	13.5	5084930	ABRASIVES, ABRASIVE MATERIALS.	8 511	1.4	20	18 331	2.9
	CRANES, DERRICKS, HOISTS, WINCHES.	3 886		44	32 342	12.0		MECHANICAL RUBBER GOODS.	528	.1			

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)						INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)						WEST NORTH CENTRAL DIVISION (CONT.)					
5084960	PRINTING AND DUPLICATING INKS	634	.1	8	3 433	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	17 782	9.0	36	19 064	93.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 551	1.1	51	36 530		DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	9 652		17	10 633	90.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	311	.1	6	4 925		OTHER FOOD PROCESSING MACHINERY, EQPT.	7 576		18	9 088	83.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.	2 815	.5	25	13 353	5083200	NOT REPORTED IN DETAIL	554		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	451	.1	29	18 267		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	47 674	24.0	131	63 641	74.9
5091215	CAST IRON-STEEL PIPE, TUBING	352	.1	5	2 176		ENGINES (INC. INTERNAL COMBUS.), TURBINES	6 800		23	10 608	64.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	10 648	1.7	57	33 975		COMPRESSORS, PUMPS	6 519		37	16 245	40.1
5099110	PHOTOGRAPHIC GOODS	2 623	.4	3	4 952		CRUSHING, PULVERIZING, SCREENING	3 087		4	4 918	62.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	305	.1	4	12 491		MACHINERY AND EQUIPMENT	2 468		7	3 306	74.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 815	.3	27	43 268		ELEVATORS	2 883		17	10 142	28.4
	COMMODITIES, N.E.C.	18 636	3.0	(NA)	(NA)		CRANES, DERRICKS, HOISTS, WINCHES	7 649		20	15 809	48.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	9 036	1.5	176	78 558	5083300	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS	7 77		34	19 125	52.2
	WEST NORTH CENTRAL DIVISION						STACKERS	9 991		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 570					5083400	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	8 200				
5013120	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 54,215	198 578	100.0	393	(X)		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY					
5013120	SALES REPORTED BY COMMODITY LINE						NOT REPORTED IN DETAIL					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	115	.1	4	1 174	5083500	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	11 179	5.6	39	25 183	44.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	996	.5	14	14 262		METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	28 342	14.3	53	38 005	74.6
5072210	HARDWARE	164	.1	12	6 682	5083600	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	16 971		39	24 841	68.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	488	.2	3	2 746	5083910	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	4 111		25	13 332	30.8
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	662	.3	4	2 313	5083920	NOT REPORTED IN DETAIL	7 260		(NA)	(NA)	(NA)
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	227	.1	3	2 615		OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	32 522	16.4	92	46 086	70.6
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	207	.1	4	2 695		PRODUCTION--OIL WELL RIGS, VALVES, ETC.	28 838		85	41 904	68.8
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	1 652	.8	15	12 130	5083500	NOT REPORTED IN DETAIL	3 684		(NA)	(NA)	(NA)
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	174		3	2 600	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	6 658	3.4	14	7 158	93.0
	POWER CRANES, DRAGLINES, SHOVELS-PARTS	393		8	7 394	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 789	.9	13	5 070	35.3
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	102		4	2 344	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 751	3.9	48	32 200	24.1
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	395		6	2 791		USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	3 747		15	9 250	40.5
	NOT REPORTED IN DETAIL	588		(NA)	(NA)		USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	1 212		11	10 574	11.5
							USED OIL WELL REFINING MACHINERY, EQPT.	2 282		6	5 576	5.1
							OTHER USED OR REBUILT MACHINERY, EQPT.	2 407		18	9 728	24.7
							NOT REPORTED IN DETAIL	103		(NA)	(NA)	(NA)
						5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	12 007	6.0	53	19 010	63.2
							WOOD WORKING MACHINERY	871		11	6 940	12.6
							OTHER SPECIAL PURPOSE MACHINERY, EQPT.	8 316		27	11 245	74.0
							NOT REPORTED IN DETAIL	2 820		(NA)	(NA)	(NA)
						5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	477	.2	15	10 528	4.5
							BALL, ROLLER BEARINGS	327		13	5 576	3.3
							OTHER POWER TRANSMISSION EQUIPMENT	146		4	2 772	5.3
							NOT REPORTED IN DETAIL			(NA)	(NA)	(NA)

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)													
WEST NORTH CENTRAL DIVISION (CONT.)													
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	533	.3	19	9 543	5.6	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 398	1.1	20	14 271	16.8
5084400	WELDING EPT. AND SUPPLIES (INCL. GASES)	326	.2	5	3 082	10.6	5082100	CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS	407		6	7 527	5.4
5084910	ABRASIVES, ABRASIVE MATERIALS	609	.3	13	12 937	4.7	5082100	TRACTOR SHOVEL LOADERS	206		3	4 351	4.7
5084930	MECHANICAL RUBBER GOODS	127	.1	14	6 332	2.0	5082100	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS,	534		10	9 373	5.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	4 561	2.3	24	21 642	21.1	5082100	CONCRETE MIXERS, PAVERS, RELATED EPT.,	362		6	5 160	7.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EPT., POULTRY EQUIPMENT (INC. TRACTORS)	713	.4	8	4 637	15.4	5082100	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EPT., SUPPLIES	273		4	4 372	6.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	476	.2	13	9 059	5.3	5083100	NOT REPORTED IN DETAIL	387		4	3 531	11.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	331	.2	29	18 374	1.8	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	229		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	832	.4	4	5 643	14.7	5083100	DAIRY AND MILK PRODUCTS MACHINERY, EPT.,	13 908	6.2	30	18 250	76.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	9 577	4.8	57	34 692	27.6	5083100	OTHER FOOD PROCESSING MACHINERY, EPT.,	6 850		10	10 533	65.0
5095969	MISCELLANEOUS LINES OF MERCHANDISE	484	.2	9	5 684	8.5	5083200	NOT REPORTED IN DETAIL	6 183		21	11 321	54.6
5099900	COMMODITIES, N.E.C.	6 204	3.1	(NA)	(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT.,	52 479	23.5	154	78 166	67.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 113	1.6	64	34 243	9.1	5083200	ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS	8 490		22	14 417	58.9
SOUTH ATLANTIC DIVISION							5083200	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	5 400		40	16 890	32.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	158	.1	6	4 748	3.3	5083200	ELEVATORS	943		7	4 118	22.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	548	.2	5	4 129	13.3	5083200	CRANES, DERRICKS, HOISTS, WINCHES	2 186		8	4 049	54.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	116	.1	9	3 641	3.2	5083200	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	538		11	3 987	13.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 900	.9	14	13 692	13.9	5083200	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	11 832		29	18 984	62.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	206	.1	3	2 038	10.1	5083200	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	873		8	2 724	32.0
5072210	HARDWARE	834	.4	9	5 362	15.6	5083200	NOT REPORTED IN DETAIL	4 254		29	12 302	34.6
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	521	.2	3	1 771	29.4	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	17 963		(NA)	(NA)	(NA)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 531	.7	13	8 743	17.5	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	15 799	7.1	48	23 731	66.6
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	658	.3	6	4 951	13.3	5083400	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	10 741		28	17 471	61.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	517	.2	4	2 969	17.4	5083400	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES AND EQUIPMENT	3 889		26	10 953	35.5
SOUTH ATLANTIC DIVISION (CONT.)							5083400	NOT REPORTED IN DETAIL	1 169		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 900	.9	14	13 692	13.9	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	10 077	4.5	18	13 701	73.5
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	206	.1	3	2 038	10.1	5083500	PRODUCTION--OIL WELL RIGS, VALVES, ETC.,	7 834		14	10 581	74.0
5072210	HARDWARE	834	.4	9	5 362	15.6	5083500	NOT REPORTED IN DETAIL	2 243		(NA)	(NA)	(NA)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	521	.2	3	1 771	29.4	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	5 676	2.5	22	6 229	91.1
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 531	.7	13	8 743	17.5	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	3 017	1.4	15	3 951	76.4
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	658	.3	6	4 951	13.3	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	7 616	3.4	53	26 372	28.9
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	517	.2	4	2 969	17.4	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	4 777		19	12 489	38.2
SOUTH ATLANTIC DIVISION (CONT.)							5083920	MACHINERY AND EQUIPMENT	738		7	3 515	21.0
SOUTH ATLANTIC DIVISION (CONT.)							5083920	OTHER USED OR REBUILT MACHINERY, EPT.,	1 743		26	11 012	15.8
SOUTH ATLANTIC DIVISION (CONT.)							5083920	NOT REPORTED IN DETAIL	358		(NA)	(NA)	(NA)

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)	(5)		INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)	(5)
SOUTH ATLANTIC DIVISION (CONT.)													
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • PAPER INDUSTRY MACHINERY. TEXTILE INDUSTRY MACHINERY. WOOD WORKING MACHINERY. OTHER SPECIAL PURPOSE MACHINERY, EOPT. NOT REPORTED IN DETAIL.	65 579 2 210 16 757 2 824 16 206 27 582	29.4	126	77 073 3 611 21 370 4 827 17 893 (NA)	85.1 61.2 78.4 58.5 90.6 (NA)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES. PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS • OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EOPT., SUPPLIES. NOT REPORTED IN DETAIL.	804 407 129 268	.7	9 3 3 (NA)	5 468 1 316 1 691 (NA)	14.7 30.9 7.6 (NA)
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. BALL, ROLLER BEARINGS. OTHER POWER TRANSMISSION EQUIPMENT. NOT REPORTED IN DETAIL.	463 136 326 1	.2	16	14 853 12 026 11 541 (NA)	3.1 1.1 2.8 (NA)	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT. DAIRY AND MILK PRODUCTS MACHINERY, EOPT. OTHER FOOD PROCESSING MACHINERY, EOPT. NOT REPORTED IN DETAIL.	7 704 3 457 1 837 2 410	6.9	16 7 9 (NA)	11 084 4 507 5 212 (NA)	69.5 76.7 35.2 (NA)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING). ABRASIVES, ABRASIVE MATERIALS. MECHANICAL RUBBER GOODS. OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	761 1 147 400 1 583	.3 .5 .2 .7	18	10 500 20 188 7 585 14 455	7.2 9.8 5.3 11.0	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. ENGINES (INC. INTERNAL COMBUS). COMPRESSORS, PUMPS. ELEVATORS, DERRICKS, HOISTS, WINCHES. CRANES, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS. FANS, BLOWERS (INDUSTRIAL EQUIPMENT). OTHER GEN. PURPOSE INDUSTRIAL MACHINERY. NOT REPORTED IN DETAIL.	25 905 3 327 2 749 1 223 345	23.2	71 14 23 4 3	41 123 5 259 5 833 2 455 2 122	63.0 63.3 47.1 49.8 16.3
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT. • POULTRY EQUIPMENT (INC. TRACTORS).	1 264	.6	11	9 274	13.6	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT). METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING). MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES. MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT. NOT REPORTED IN DETAIL.	7 050 15 2 862 8 334		16 3 19 (NA)	10 527 403 6 520 (NA)	67.0 3.7 43.9 (NA)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES.	113	.1	3	2 525	4.5	5083400	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT). METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING). MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES. MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT. NOT REPORTED IN DETAIL.	5 084 8 569 5 099 1 587 1 883	4.6 7.7	26 24 9 12 (NA)	13 916 16 307 6 232 3 694 (NA)	36.5 52.5 81.8 43.0 (NA)
5091212	IRON AND STEEL PRODUCTS (FLAT).	589	.3	8	6 038	9.8	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT • PRODUCTION--OIL WELL RIGS, VALVES, ETC. NOT REPORTED IN DETAIL.	13 576 11 507 2 069	12.2	36 30 (NA)	19 745 17 672 (NA)	68.8 65.1 (NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	233	.1	10	5 759	4.0	5083600	PRINTING TRADES MACHINERY, EQUIPMENT. INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES. USED OR REBUILT MACHINERY AND EQUIPMENT. USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT. USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING. USED OIL WELL REFINING MACHINERY, EOPT. OTHER USED OR REBUILT MACHINERY, EOPT. NOT REPORTED IN DETAIL.	663 216 1 371 728 154 133 235 121	.6 .2 1.2	4 3 24 10 3 3 8 (NA)	708 394 9 292 2 221 386 4 063 2 324 (NA)	93.6 54.8 14.8 32.8 39.9 3.3 10.1 (NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	2 488	1.1	18	14 667	17.0	5083920	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	502	.2	3	2 680	18.7	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	338	.2	6	2 349	14.4	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
5099900	COMMODITIES, N.E.C.	3 521	1.6	(NA)	(NA)	(NA)	5084300	BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
EAST SOUTH CENTRAL DIVISION													
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	8 196	3.7	84	56 246	14.6	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
EAST SOUTH CENTRAL DIVISION													
5099900	ALL ESTABLISHMENTS. (NUMBER) 294 SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 24,200 SALES REPORTED BY COMMODITY LINE.	111 731	100.0	203	(X)	(X)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	108	.1	5	5 223	2.1	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
5072210	HARDWARE.	166	.1	7	3 958	4.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	261	.2	3	2 836	9.2	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • BEARINGS, POWER TRANSMISSION EQUIPMENT. INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	27 366 1 178 1 177	24.5 1.1 1.1	45 13 10	31 966 12 792 10 485	85.6 9.2 11.2

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)											
	EAST SOUTH CENTRAL DIVISION (CONT.)											
5084910	ABRASIVES, ABRASIVE MATERIALS	385	.3	9	4 367	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	11 275	1.7	30	13 578	83.0
5084930	MECHANICAL RUBBER GOODS	247	.3	11	6 409		DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	6 724		12	8 593	78.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 531	2.3	12	15 461		OTHER FOOD PROCESSING MACHINERY, EQPT.	4 119		10	6 587	62.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.	789	.7	7	6 303	5083200	NOT REPORTED IN DETAIL	4 432		(NA)	(NA)	(NA)
5088200	POULTRY EQUIPMENT (INC. TRACTORS)						GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	64 584	9.9	202	99 130	65.2
	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	140	.1	3	4 379		ENGINES (INC. INTERNAL COMBUSTION), EQPT.	15 269		64	28 641	53.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	518	.5	6	4 507		COMPRESSORS, PUMPS,	11 173		70	58 721	28.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	159	.1	9	7 574		CRUSHING, PULVERIZING, SCREENING	507		3	3 216	15.8
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	138	.1	6	2 869		ELEVATORS	4 745		7	11 566	4.0
5091216	IRON AND STEEL PIPE, TUBING, EXC. CAST IRON SOIL PIPE)	4 915	4.4	20	15 456		CRANES, DERRICKS, HOISTS, WINCHES	2 654		14	13 229	19.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 391	1.2	11	8 018		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS,	12 807		32	19 951	64.2
	COMMODITIES, N.E.C.	3 544	3.2	(NA)	(NA)		FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	146		9	5 552	2.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 726	2.4	48	21 275	5083300	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	6 591		39	17 611	37.4
	WEST SOUTH CENTRAL DIVISION						NOT REPORTED IN DETAIL	10 722		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 1,474						MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	10 203	1.6	37	20 906	48.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 135,091					5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	20 703	3.2	63	36 715	56.4
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS	776	.1	6	7 689		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	15 155		45	30 081	50.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	872	.1	10	10 670		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	4 829		32	24 088	20.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 421	.2	77	86 570		NOT REPORTED IN DETAIL	719		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 853	.3	11	22 798	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	335 617	51.5	665	470 831	71.3
5072210	HARDWARE	3 539	.5	88	88 062		PRODUCTION--OIL WELL RIGS, VALVES, ETC.	303 819		593	434 781	69.9
5073300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	1 859	.3	5	21 583		REFINING--BLENDERS, PROPORTIONING	2 397		16	6 836	35.1
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 350	.5	21	15 722		NOT REPORTED IN DETAIL	29 401		(NA)	(NA)	(NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 490	.4	16	13 522	5083600	PRINTING TRADES MACHINERY, EQUIPMENT	2 332	.4	13	2 705	86.2
						5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	5 443	.8	48	42 796	12.7
						5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	12 965	2.0	140	127 432	10.2
							USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	2 217		16	11 812	18.8
							USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	2 303		17	7 853	29.8
							USED OIL WELL REFINING MACHINERY, EQPT.	3 626		50	59 604	6.1
							OTHER USED OR REBUILT MACHINERY, EQPT.	1 813		57	48 378	3.7
							NOT REPORTED IN DETAIL	2 966		(NA)	(NA)	(NA)
						5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	25 505	3.9	53	46 162	55.3
						5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	2 049	.3	66	82 831	2.5
							BALL, ROLLER BEARINGS	1 325		38	49 371	2.7
							OTHER POWER TRANSMISSION EQUIPMENT	668		30	35 009	1.9
						5084300	NOT REPORTED IN DETAIL	56		(NA)	(NA)	(NA)
							INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 044	1.8	121	115 978	10.4

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)						INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)						MOUNTAIN DIVISION (CONT.)					
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), . . .	3 994	.6	11	25 215	5083300	STACKERS	2 592	1.2	22	8 932	42.6
5084910	ABRASIVES, ABRASIVE MATERIALS	730	.1	22	16 220	5083400	FANS, BLOWERS (INDUSTRIAL EQUIPMENT), . . .	6 084		14	6 084	8.3
5084930	MECHANICAL RUBBER GOODS	1 285	.1	109	97 604		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY . .	244		29	2 934	53.6
5084940	ROPE, CORDAGE, TWINE	559	.1	98	130 034		NOT REPORTED IN DETAIL	6 040		(NA)	(NA)	(NA)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	6 269	1.0	72	78 337		MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	1 623				
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., .	1 764	.3	25	12 382		SUPPLIES (EXC. WELDING),	8 602	6.5	24	10 802	79.6
	POULTRY EQUIPMENT (INC. TRACTORS),						MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	6 771		18	8 836	76.6
5091212	IRON AND STEEL PRODUCTS (FLAT),	2 439	.2	21	42 863		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 140		8	2 626	43.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. . .	835	.1	9	19 160		NOT REPORTED IN DETAIL	691		(NA)	(NA)	(NA)
5091216	FLAT, WIRE, PIPE AND TUBING,						OIL WELL, OIL REFINING MACHINERY, EQUIPMENT .	47 471	35.8	119	70 303	67.5
	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	96 893	14.9	308	280 545		PRODUCTION--OIL WELL RIGS, VALVES, ETC., .	45 651		110	67 956	67.2
5099210	SPORTING, ATHLETIC GOODS, BICYCLES, . . .	599	.1	3	20 426	5083500	NOT REPORTED IN DETAIL	1 820		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE, . .	1 530	.2	52	62 727		PRINTING TRADES MACHINERY, EQUIPMENT, . . .	647	.5	6	929	69.6
	COMMODITIES, N.E.C.,	5 229	.8	(NA)	(NA)	5083600	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	1 394	1.0	22	10 186	13.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS . . .	9 611	1.5	163	128 519	5083910	USED OR REBUILT MACHINERY AND EQUIPMENT .	5 668	4.3	49	33 867	16.7
	FROM CUSTOMERS					5083920	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT,	3 063		10	6 283	48.8
	MOUNTAIN DIVISION						SHAPING,	403		5	4 356	9.3
	ALL ESTABLISHMENTS, (NUMBER) 403						USED OIL WELL REFINING MACHINERY, EQPT., .	886		14	12 577	7.0
5091213	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)						OTHER USED OR REBUILT MACHINERY, EQPT., .	1 092		16	9 895	11.0
5062310	SALES REPORTED BY COMMODITY LINE,	132 770	100.0	268	(X)		NOT REPORTED IN DETAIL	224		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	236	.2	24	20 204	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT .	5 710	4.3	19	9 493	60.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	156	.1	3	1 181		WOOD WORKING MACHINERY,	2 529		7	2 529	30.6
5072210	HARDWARE,	165	.1	19	13 652	5084200	OTHER SPECIAL PURPOSE MACHINERY, EQPT., .	3 773		7	5 218	71.0
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	578	.4	4	1 762		NOT REPORTED IN DETAIL	1 231		(NA)	(NA)	(NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	1 129	.9	13	4 948		BEARINGS, POWER TRANSMISSION EQUIPMENT, . .	163	.1	17	15 284	1.1
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, . .	4 258	3.2	10	5 039		BALL, ROLLER BEARINGS	104		13	11 351	9.9
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.,	2 451		4	3 226	5084300	OTHER POWER TRANSMISSION EQUIPMENT, . . .	59		6	4 555	1.3
	OTHER FOOD PROCESSING MACHINERY, EQPT.,	951		6	1 548	5084400	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	2 032	1.5	27	18 343	11.1
	NOT REPORTED IN DETAIL	856		(NA)	(NA)		WELDING EQPT. AND SUPPLIES (INCL. GASES), .	95	.1	5	2 332	4.1
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	29 341	22.1	81	39 121		GAS WELDING SUPPLIES, EQPT. (INC. GASES), .	61		3	969	6.3
	ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS,	7 838		21	11 235		ARC WELDING SUPPLIES AND EQUIPMENT,	34		3	1 939	1.6
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	3 920		28	12 054	5084910	ABRASIVES, ABRASIVE MATERIALS	243	.2	11	4 458	5.5
	ELEVATORS,	1 701		5	4 400	5084930	MECHANICAL RUBBER GOODS	298	.2	21	14 124	2.1
	CRANES, DERRICKS, HOISTS, WINCHES,	616		6	1 541	5084940	ROPE, CORDAGE, TWINE,	100	.1	31	28 563	1.4
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, .	707		8	3 870	5084960	PRINTING AND DUPLICATING INKS,	171	.1	3	335	23.3
						5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	954	.7	20	16 252	3.9
						5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., .	313	.2	6	3 189	9.8
							POULTRY EQUIPMENT (INC. TRACTORS),					

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SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)		INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)	(5)
	MOUNTAIN DIVISION (CONT.)						PACIFIC DIVISION (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	437	4.3	40	31 530	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	14 823	3.5	57	25 018	59.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.						DAIRY AND MILK PRODUCTS MACHINERY, EOPT.,	4 803		19	17 445	64.5
5091216	FLAT, WIRE, PIPE AND TUBING,	124	1.1	5	2 284		OTHER FOOD PROCESSING MACHINERY, EOPT.,	7 706		39	17 850	43.2
	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	15 012	11.3	59	50 642		NOT REPORTED IN DETAIL,	2 314		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	375	4.3	15	10 976	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., . .	130 423	30.8	288	176 566	73.9
	COMMODITIES, N.E.C.	1 639	1.2	(NA)	(NA)		ENGINES (INC. INTERNAL COMBUS), TURBINES,	21 116		53	41 538	50.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 836	2.9	65	33 436		COMPRESSORS, PUMPS,	17 384		83	42 363	41.0
	PACIFIC DIVISION						CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	1 808		13	13 778	13.1
	ALL ESTABLISHMENTS, (NUMBER) 1,172						ELEVATORS,	1 808		13	13 778	13.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						CRANES, DERRICKS, HOISTS, WINCHES,	5 193		29	36 586	14.2
	SALES REPORTED BY COMMODITY LINE, (D)						INDUSTRIAL TRUCKS, TRACTORS, TRAILERS,	28 725		49	44 741	64.2
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	382	1.1	7	2 637	5083300	FANS, BLOWERS (INDUSTRIAL EQUIPMENT),	24 804		21	16 897	5.2
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	3 777	.9	12	17 890	5083400	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY,	51 162		80	59 109	40.6
5049950	GROCERIES, EXCEPT AS SPECIFIED,	337	1.1	3	2 155		NOT REPORTED IN DETAIL,			(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	241	.1	11	4 425		MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	21 823	5.1	84	43 392	49.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	1 033	.2	4	14 452		METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	90 074	21.3	150	108 981	82.7
5072210	HARDWARE,	693	.2	8	7 592		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	64 103		100	82 454	77.7
5074110	WARM-AIR HEATING--COOLING EOPT., SUPPLIES, . . .	483	1.1	6	4 305		MISCELLANEOUS METAL WORKING MACHINERY,	15 024		75	47 400	31.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	367	1.1	5	3 730		ACCESSORIES, AND EQUIPMENT	10 947		(NA)	(NA)	(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EOPT., . .	308	1.1	4	4 128	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT, . .	21 868	5.0	79	32 111	66.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	326	1.1	8	3 119		PRODUCTION--OIL WELL RIGS, VALVES, ETC.,	15 386		53	24 955	61.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	9 560	2.3	37	41 533		REFINING--BLENDERS, PROPORTIONING,	2 300		12	2 539	90.6
	TRACTOR SHOVEL LOADERS,	880		8	12 751	5083600	PRINTING TRADES MACHINERY, EQUIPMENT,	8 233	1.9	33	8 968	91.8
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS POWER CRANES, DRAGLINES, SHOVELS--PARTS, . . .	193		5	2 670	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	8 247	1.9	29	15 078	54.7
	BITUMINOUS MIXERS, PAVERS, RELATED EOPT., . . .	366		9	6 852	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	26 539	6.3	120	92 985	28.5
	CONCRETE MIXERS, PAVERS, RELATED EOPT., . . .	235		4	4 834		MACHINERY AND EQUIPMENT,	13 860		37	34 797	39.8
	GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, . .	275		11	8 121		SHAPING,	5 690		29	16 904	33.7
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EOPT., SUPPLIES,	3 476		21	28 055		USED OIL WELL REFINING MACHINERY, EOPT.,	6 409		7	5 620	6.1
	NOT REPORTED IN DETAIL,	3 910		(NA)	(NA)		OTHER USED OR REBUILT MACHINERY, EOPT.,	237		56	34 947	18.3
						5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT . .	47 658	11.2	132	69 127	68.9
							PAPER INDUSTRY MACHINERY,	1 657		8	2 139	77.5
							WOOD WORKING MACHINERY,	10 466		52	27 112	38.6
							OTHER SPECIAL PURPOSE MACHINERY, EOPT.,	13 539		35	20 552	65.9
							NOT REPORTED IN DETAIL,	21 996		(NA)	(NA)	(NA)
						5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT,	1 294	.3	27	22 356	5.8
							BALL, ROLLER BEARINGS,	938		21	19 732	4.8
							OTHER POWER TRANSMISSION EQUIPMENT,	267		10	9 695	(NA)
							NOT REPORTED IN DETAIL,	89		(NA)	(NA)	(NA)

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)													
PACIFIC DIVISION (CONT.)													
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	989	.2	25	12 226	8.1	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	958	.5	7	5 259	18.2
5084400	WELDING, EPT., AND SUPPLIES (INCL. GASES)	337	.1	19	15 326	2.2	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	289	.2	6	5 580	5.2
	GAS WELDING SUPPLIES, EPT., (INC. GASES)	51		8	3 270	1.6			294		(NA)	2 262	29.4
	ARC WELDING SUPPLIES AND EQUIPMENT	219		12	11 487	1.9						(NA)	(NA)
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	62		4	4 649	1.3							
	NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)							
5084910	ABRASIVES, ABRASIVE MATERIALS	1 724	.4	39	21 558	8.0	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	658	.3	5	2 833	23.2
5084930	MECHANICAL RUBBER GOODS	431	.1	19	10 826	4.0			1 969	1.0	13	16 009	12.3
5084960	PRINTING AND DUPLICATING INKS	221	.1	8	2 418	9.1	5072210	HARDWARE	138	.1	4	3 707	3.7
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 061	.7	26	25 825	11.9	5072230	PAINTERS' SUPPLIES					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	375	.1	6	2 705	13.9	5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES	629	.3	6	7 798	8.1
	POWER LAWN MOWERS	337		6	2 705	12.5	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	1 021	.5	12	10 041	10.2
	NOT REPORTED IN DETAIL	38		(NA)	(NA)	(NA)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 348	1.2	17	17 725	13.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 094	.3	19	10 352	10.6	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	426	.2	3	2 023	21.1
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	462		8	6 537	7.1			426		3	2 023	21.1
	LIGHT INDUSTRIAL EQUIPMENT	16		3	1 192	1.3	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT., MATERIALS HANDLING EQUIPMENT (CONVEYORS,	2 456	1.3	23	25 779	9.5
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	69		5	1 298	5.3	5083300	CONVEYING EQUIPMENT	287	.2	8	8 597	3.3
	NOT REPORTED IN DETAIL	547		(NA)	(NA)	(NA)	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	4 098	2.2	16	24 556	16.7
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	295	.1	11	3 580	8.2			3 451		11	22 653	15.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	352	.1	11	8 472	4.2			469		9	14 104	3.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	593	.1	14	19 460	3.0			178		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 622	1.8	21	20 688	36.8	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	183	.1	7	10 103	1.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	381	.1	5	3 043	12.5			56		3	4 769	1.2
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	306	.1	3	1 597	19.2			84		3	4 461	1.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 969	.5	17	13 494	14.6			43		(NA)	(NA)	(NA)
COMMODITIES, N.E.C.													
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 383	1.0	(NA)	(NA)	(NA)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	23 352	12.3	81	58 991	39.6
		11 845	2.8	147	98 586	12.0			11 850		52	29 651	40.0
									10 432		46	45 207	23.1
									1 070		(NA)	(NA)	(NA)
INDUSTRIAL SUPPLIES (SIC 5082, PART)													
NEW ENGLAND DIVISION													
	ALL ESTABLISHMENTS (NUMBER) 488						5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	17 435	9.2	53	41 746	41.8
	SALES NOT REPORTED BY COMMODITY						5084400	WELDING, EPT., AND SUPPLIES (INCL. GASES)	15 838	8.3	64	16 466	96.2
	LINE (\$1,000)								10 472		54	13 634	76.8
	SALES REPORTED BY COMMODITY LINE	29,066							2 308		34	9 045	25.5
									318		13	3 108	10.2
									2 740		(NA)	(NA)	(NA)
							5084500	RECONDITIONED DRUMS AND BARRELS	3 487	1.8	29	3 508	99.4
							5084910	ABRASIVES, ABRASIVE MATERIALS	15 046	7.9	74	63 077	23.9
							5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 348	1.2	38	28 473	8.2

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL SUPPLIES (CONT.)					(5)		MIDDLE ATLANTIC DIVISION (CONT.)					(5)
	NEW ENGLAND DIVISION (CONT.)												
5084930	MECHANICAL RUBBER GOODS	8 348	4.4	54	34 432	24.1	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	387	.1	11	9 749	4.0
5084940	ROPE, CORDAGE, TWINE	9 003	4.9	33	37 597	25.0							
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.)	14 335	7.5	11	14 388	95.6	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	1 527	.2	20	13 952	10.9
5084960	PRINTING AND DUPLICATING INKS	51 302	26.9	156	88 360	98.1		FATS, OILS, EXPLOSIVES, ETC.					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES							ELECTRICAL WIRING SUPPLIES, CONSTRUCTION					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	296	.2	7	9 503	3.1	5062310	MATERIALS	1 048	.1	15	16 870	6.2
	POWER LAWN MOWERS	135		5	7 038	1.9		HARDWARE	4 660	.6	50	50 781	9.2
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	94		3	4 939	1.4	5072210						
	NOT REPORTED IN DETAIL			(NA)			5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,	1 403	.2	18	26 827	5.2
5086200	SHIP, BOAT, MARINE PROPULSION MACHINERY,	108	.1	4	1 851	5.8	5074300	RADIATORS, UNIT HEATERS, CONNECTORS, ETC.)	1 523	.2	22	26 377	5.8
	EQUIPMENT AND PARTS							PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	6 905	1.0	43	53 710	12.9
5091212	IRON AND STEEL PRODUCTS (FLAT)	1 364	.7	6	4 649	29.3	5077130	AIR CONDITIONING, REFRIGERATION EPT.,	434	.1	3	7 330	5.9
5091213	WIRE--PLAIN, COATED, BARBED, TWISTED,	233	.1	13	14 133	1.6		PARTS (INC. REFRIGERANTS)					
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	61		4	3 072	2.0	5082100	MAINTENANCE EQUIPMENT SUPPLIES	708	.1	9	6 435	11.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS,	35		3	3 342	1.0		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	315		4	2 717	11.6
	FITTINGS AND ACCESSORIES	19		3	1 611	1.2		OTHER CONSTRUCTION MINING, LOGGING, AND	117		4	2 027	5.8
	WIRE ROPE AND STRAND (INC. GALVANIZED),	60		(NA)				ROAD-MAINTENANCE EPT., SUPPLIES	276		(NA)		(NA)
	SALE TIES							NOT REPORTED IN DETAIL					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	203	.1	7	6 340	3.2	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 851	.8	69	64 881	9.0
5091215	FLAT, WIRE, PIPE AND TUBING	252	.1	7	8 315	3.0		ENGINES (INC. INTERNAL COMBUS), TURBINES	136		7	10 808	1.3
5091216	CAST IRON--SOIL PIPE, TUBING (EXC. CAST IRON	1 645	.9	20	13 556	12.1		COMPRESSORS, PUMPS	1 525		24	22 955	6.6
	SOIL PIPE)	352		5	6 123	5.7		CRANES, DERRICKS, HOISTS, WINCHES	1 072		24	30 528	3.5
	TUBING (MECHANICAL AND PRESSURE)	816		10	9 008	9.1		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS,					
	STANDARD STEEL PIPE	477		(NA)				STACKERS	291		4	5 056	5.8
	NOT REPORTED IN DETAIL							FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	366		7	6 534	5.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	256	.1	4	4 342	5.9		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	363		10	14 147	2.6
								NOT REPORTED IN DETAIL	2 098		(NA)		(NA)
5098299	OTHER BUILDING MATERIALS	138	.1	3	2 336	5.9	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,	3 281	.5	26	24 973	13.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 399	.7	11	8 493	16.5	5083400	CONVEYING EQUIPMENT)	4 535	.6	47	41 017	11.1
		7 148	3.8	(NA)				METAL WORKING MACHINERY, EQUIPMENT AND					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	780	.4	19	8 480	9.2		SUPPLIES (EXC. WELDING)	3 416		37	36 856	9.3
	FROM CUSTOMERS							MACHINE TOOLS--CUTTING, FORMING AND	863		21	19 816	4.4
								SHAPING TYPES	256		(NA)		(NA)
	MIDDLE ATLANTIC DIVISION							MISCELLANEOUS METAL WORKING MACHINERY,					
	ALL ESTABLISHMENTS (NUMBER) 1,552						5083600	ACCESSORIES, AND EQUIPMENT	538	.1	5	1 643	32.7
	SALES NOT REPORTED BY COMMODITY						5083930	NOT REPORTED IN DETAIL	1 337	.2	24	18 448	7.2
	LINE (\$1,000) 81,141						5084200	PRINTING TRADES MACHINERY, EQUIPMENT	67 022		196	130 859	51.2
	SALES REPORTED BY COMMODITY LINE	721 532	100.0	1 223	(X)	(X)		BEARINGS, POWER TRANSMISSION EQUIPMENT	37 231		134	84 680	44.0
								BALL, ROLLER BEARINGS	24 526		112	90 537	27.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES	4 350	.6	30	19 274	22.6		OTHER POWER TRANSMISSION EQUIPMENT	5 265		(NA)		(NA)
	(EXC. TIRES AND TUBES)						5084300	NOT REPORTED IN DETAIL					
								INDUSTRIAL VALVES AND FITTINGS (EXC.	70 882		167	162 361	43.7
								PLUMBING AND OIL MARKETING)					

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL SUPPLIES (CONT.)											(5)
	MIDDLE ATLANTIC DIVISION (CONT.)											
5084400	WELDING EOPT. AND SUPPLIES (INCL. GASES), GAS WELDING SUPPLIES, EOPT. (INC. GASES), ARC WELDING SUPPLIES AND EQUIPMENT, RESISTANCE WELDING SUPPLIES AND EQUIPMENT, NOT REPORTED IN DETAIL.	63 994 33 185 17 686 11 959	8.9	194 150 108 (NA)	80 320 59 786 43 065 11 918	5072210	HARDWARE, BUILDERS' HARDWARE, HEAVY HARDWARE, HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE, NOT REPORTED IN DETAIL.	5 675 1 022 74 959 1 191 2 429	.7	54 11 4 16 9 (NA)	57 650 19 880 3 935 23 668 16 439 (NA)	9.8 5.1 1.9 4.1 7.2 (NA)
5084500	RECONDITIONED DRUMS AND BARRELS	27 684	3.8	89	27 960	5074110	WARM-AIR HEATING-COOLING EOPT., SUPPLIES,	1 221	.1	21	35 674	3.4
5084910	ABRASIVES, ABRASIVE MATERIALS	30 509	4.2	180	142 080	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, ETC.), RADIATORS, UNIT HEATERS, CONVECTORS, ETC.,	1 098 7 852	.1 1.0	25 45	23 924 63 839	4.6 12.3
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	7 841	1.1	76	47 216	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 098 7 852	.1 1.0	25 45	23 924 63 839	4.6 12.3
5084930	MECHANICAL RUBBER GOODS	34 375	4.8	143	105 314	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	646	.1	8	10 709	6.0
5084940	ROPE, CORDAGE, TWINE	25 264	3.5	42	38 481	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., CRUSHING, PULVERIZING, SCREENING, MACHINERY AND EQUIPMENT,	4 678 1 451	.6	93 35	114 336 58 317	4.1 2.5
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.), PRINTING AND DUPLICATING INKS	35 384	4.8	20	6 751		CRANES, DERRICKS, HOISTS, WINCHES, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	168 997		3 35	2 666 48 861	6.3 2.0
5084960	INDUSTRIAL EQUIPMENT SUPPLIES	271 722	37.7	540	375 117		FANS, BLOWERS (INDUSTRIAL EQUIPMENT), OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL.	431 122 363 1 146		11 8 13 (NA)	15 999 11 722 21 306 (NA)	2.7 1.0 1.7 (NA)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	412	.1	5	4 819	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	1 992	.2	31	53 189	3.7
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	434	.1	4	2 217	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	9 201	1.1	74	77 440	11.9
5091212	IRON AND STEEL PRODUCTS (FLAT)	420	.1	17	12 495		MACHINE TOOLS—CUTTING, FORMING AND SHAPING TYPES,	7 666		47	53 928	14.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 361	.3	55	50 456		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES AND EQUIPMENT	1 377 158		39 (NA)	40 166 (NA)	3.4 (NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	1 416	.2	15	20 194	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT WOOD WORKING MACHINERY, OTHER SPECIAL PURPOSE MACHINERY, EOPT., NOT REPORTED IN DETAIL.	1 487 135 715 637	.2	23 11 9 (NA)	17 571 7 629 7 146 (NA)	8.5 1.8 10.0 (NA)
5091215	CAST IRON—SOIL PIPE, TUBING	881	.1	15	21 058	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL ROLLER BEARINGS, OTHER POWER TRANSMISSION EQUIPMENT, NOT REPORTED IN DETAIL.	114 362 71 447 39 378 3 557	14.0	261 180 178 (NA)	209 837 142 112 158 709 (NA)	54.5 50.3 24.8 (NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	12 385	1.7	61	75 047	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	79 430	9.7	215	225 248	35.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 349	.2	6	10 415	5084400	WELDING EOPT. AND SUPPLIES (INCL. GASES), WELDING SUPPLIES, EOPT. (INC. GASES), GAS WELDING SUPPLIES AND EQUIPMENT, ARC WELDING SUPPLIES AND EQUIPMENT, RESISTANCE WELDING SUPPLIES AND EQUIPMENT, NOT REPORTED IN DETAIL.	89 138 45 127 25 194 4 422 14 405	10.9	306 248 194 69 (NA)	129 570 86 510 75 414 27 980 (NA)	68.8 52.2 33.4 15.8 (NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	4 388	.6	28	29 097							
5099900	COMMODITIES, N.E.C.	17 410	2.4	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	847	.1	47	28 570							
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS											
	SALES NOT REPORTED BY COMMODITY LINE											
	SALES REPORTED BY COMMODITY LINE	819 362	100.0	1 378	(X)							
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 891	.7	45	45 127	5084500	RECONDITIONED DRUMS AND BARRELS	27 684	3.8	89	27 960	99.0
5013150	GARAGE TOOLS, SHOP EQUIPMENT	1 719	.2	18	24 911	5084910	ABRASIVES, ABRASIVE MATERIALS	30 509	4.2	180	142 080	21.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	418	.1	19	22 561	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	7 841	1.1	76	47 216	16.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	4 037	.5	17	16 712	5084930	MECHANICAL RUBBER GOODS	34 375	4.8	143	105 314	32.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	2 409	.3	23	15 501	5084940	ROPE, CORDAGE, TWINE	25 264	3.5	42	38 481	92.5

Standard Notes: (NA) Not available. (X) Not applicable.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
INDUSTRIAL SUPPLIES (CONT.)													
EAST NORTH CENTRAL DIVISION (CONT.)													
5084500	RECONDITIONED DRUMS AND BARRELS	21 317	2.6	74	22 151	96.2	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 383	.8	16	9 648	14.3
5084910	ABRASIVES, ABRASIVE MATERIALS	49 521	6.0	278	247 599	20.0		PIPE, FITTINGS, VALVES,	428		6	5 993	7.1
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING,	10 515	1.3	94	98 583	10.7		PLUMBING FIXTURES,	173		4	3 655	4.7
5084930	MECHANICAL RUBBER GOODS	58 794	7.2	221	212 582	27.7		OTHER PLUMBING EQUIPMENT, SUPPLIES,	530		5	5 912	9.0
5084940	ROPE, CORDAGE, TWINE,	8 298	1.0	75	102 756	8.1		NOT REPORTED IN DETAIL,	252		(NA)	(NA)	(NA)
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.), . .	31 487	3.8	32	42 800	73.6	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	165	.1	5	2 273	7.3
5084960	PRINTING AND DUPLICATING INKS	7 354	.1	7	751	77.8							
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	272 308	33.2	615	404 705	67.3							
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS),	1 333	.2	10	12 599	10.6	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	111	.1	3	1 310	8.5
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES,	539	.1	13	7 399	7.3	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, . .	2 857	1.6	32	28 952	9.9
5091212	IRON AND STEEL PRODUCTS (FLAT),	1 685	.2	30	26 442	6.4		ENGINES (INC. INTERNAL COMBUS), TURBINES, .	521		6	3 045	17.1
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	4 794	.6	73	88 728	5.4		COMPRESSORS, PUMPS,	476		13	16 144	2.9
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC., . .	693	.1	10	14 059	4.9		CRANES, DERRICKS, HOISTS, WINCHES,	175		9	11 793	1.5
5091215	FLAT WIRE, PIPE AND TUBING,	613	.1	15	19 599	3.1		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, .	611		5	3 335	18.3
5091216	CAST IRON—SOIL PIPE, TUBING,	11 358	1.4	72	97 953	11.6		STACKERS,	312		5	5 205	6.0
	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),							OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, .	762		(NA)	(NA)	(NA)
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.),	501	.1	4	1 526	32.8	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	1 579	.9	17	11 416	13.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 248	.3	40	30 692	7.3	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	3 909	2.1	24	22 032	17.7
	COMMODITIES, N.E.C.,	7 604	.9	(NA)	(NA)	(NA)		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	3 138		18	18 561	16.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	3 896	.5	104	52 828	7.4		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT,	701		10	11 436	6.1
WEST NORTH CENTRAL DIVISION							5083920	USED OR REBUILT MACHINERY AND EQUIPMENT, . .	529	.3	12	12 094	4.4
	ALL ESTABLISHMENTS, (NUMBER) 485							USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING,	65		5	6 337	1.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 29,367							OTHER USED OR REBUILT MACHINERY, EQPT., . .	427		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	182 800	100.0	362	(X)	(X)	5083930	NOT REPORTED IN DETAIL,	37	.5	15	15 042	5.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	206	.1	5	2 272	9.1		OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	891		15	15 042	5.9
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	122	.1	9	3 941	3.1		WOOD WORKING MACHINERY,	243		7	7 217	3.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	234	.1	6	4 189	5.6		OTHER SPECIAL PURPOSE MACHINERY, EQPT., . .	648		8	7 825	8.3
5072210	HARDWARE,	295	.2	15	8 697	3.4	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . .	24 106	13.2	67	37 525	64.2
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . .	335	.2	7	6 301	5.3		BALL, ROLLER BEARINGS,	17 170		57	31 766	54.1
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.), .	97	.1	4	3 619	2.7		OTHER POWER TRANSMISSION EQUIPMENT,	5 805		35	24 637	23.6
								NOT REPORTED IN DETAIL,	1 131		(NA)	(NA)	(NA)
							5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	10 650	5.8	54	35 757	29.8
								WELDING EQPT. AND SUPPLIES (INCL. GASES), . .	34 358	18.8	130	49 778	69.0
							5084400	GAS WELDING SUPPLIES, EQPT. (INC. GASES), . .	18 302		110	39 587	46.2
								ARC WELDING SUPPLIES AND EQUIPMENT,	10 034		87	31 278	32.1
								RESISTANCE WELDING SUPPLIES AND EQUIPMENT, .	571		20	13 759	4.2
								NOT REPORTED IN DETAIL,	5 451		(NA)	(NA)	(NA)
							5084500	RECONDITIONED DRUMS AND BARRELS,	7 026	3.8	17	8 521	82.5
							5084910	ABRASIVES, ABRASIVE MATERIALS,	5 647	3.1	59	35 673	15.8

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL SUPPLIES (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING,	584	.3	21	14 233	5072210	HARDWARE,	5 051	1.5	42	66 563	7.6
5084930	MECHANICAL RUBBER GOODS,	12 398	6.8	63	37 404	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	1 399	.4	19	36 567	3.8
5084940	ROPE, CORDAGE, TWINE,	5 390	2.9	19	16 544	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	6 207	1.8	25	51 635	12.0
5084960	PRINTING AND DUPLICATING INKS,	414	.2	4	553	5081400	OIL MARKETING EQUIPMENT-HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC., . .	590	.2	6	13 097	4.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	48 012	26.3	129	77 661	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	2 659	.8	19	32 687	8.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS),	184	.1	6	3 699		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES,	1 311		13	24 413	5.4
5086300	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL,	142		3	1 883		NOT REPORTED IN DETAIL,	1 328		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	42		(NA)		5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, . .	10 783	3.1	72	118 125	9.1
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	388	.2	8	2 688		COMPRESSORS, PUMPS,	1 062		4	11 661	9.1
5091212	IRON AND STEEL PRODUCTS (FLAT),	400	.2	6	3 613		CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	2 078		37	63 688	3.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	374	.2	16	6 986		CRANES, DERRICKS, HOISTS, WINCHES,	71		3	2 635	2.7
5091215	CAST IRON-STEEL PIPE, TUBING,	1 198	.1	26	14 789		INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	1 132		30	59 123	1.9
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE),	243	.1	7	7 770		FANS, BLOWERS (INDUSTRIAL EQUIPMENT),	595		11	15 266	3.9
	TUBING (MECHANICAL AND PRESSURE),	3 727	2.0	21	18 691		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	154		13	15 247	1.0
	STANDARD STEEL PIPE,	641		4	5 415			861		19	28 677	3.0
	NOT REPORTED IN DETAIL,	1 598		7	(NA)			4 830		(NA)	(NA)	(NA)
5093122	UNPREPARED IRON, STEEL SCRAP,	243	.1	3	651	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	1 976	.6	35	43 851	4.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 160	.6	13	8 111	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	6 232	1.8	51	78 410	7.9
5099900	COMMODITIES, N.E.C.,	12 000	6.6	(NA)	(NA)		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	4 285		40	67 225	6.4
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 585	.9	34	19 296		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT,	1 629		25	34 370	4.7
							NOT REPORTED IN DETAIL,	318		(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT TEXTILE INDUSTRY MACHINERY,	2 233	.7	36	47 751	4.7
	ALL ESTABLISHMENTS, (NUMBER)						WOOD WORKING MACHINERY,	85		4	2 531	3.4
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						OTHER SPECIAL PURPOSE MACHINERY, EQPT., . . .	1 189		24	26 442	4.5
	SALES REPORTED BY COMMODITY LINE,	343 150	100.0	548	(X)		NOT REPORTED IN DETAIL,	903		15	25 939	3.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	3 161	.9	28	18 579	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . . .	36 578	10.7	142	116 174	31.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	252	.1	15	13 421		BALL, ROLLER BEARINGS,	22 393		108	81 905	27.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	741	.2	17	22 966		OTHER POWER TRANSMISSION EQUIPMENT,	11 436		81	77 908	14.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	344	.1	8	5 936		NOT REPORTED IN DETAIL,	2 749		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	3 553	1.0	22	38 427	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	28 185	8.2	121	141 373	19.9
						5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), . . .	35 864	10.5	154	71 179	50.4
							GAS WELDING SUPPLIES, EQPT. (INC. GASES), . .	19 484		127	46 688	41.7
							ARC WELDING SUPPLIES AND EQUIPMENT,	10 941		107	52 247	20.9
							RESISTANCE WELDING SUPPLIES AND EQUIPMENT, NOT REPORTED IN DETAIL,	378		28	9 555	4.0
								5 061		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
INDUSTRIAL SUPPLIES (CONT.)													
SOUTH ATLANTIC DIVISION (CONT.)													
5084500	RECONDITIONED DRUMS AND BARRELS	5 596	1.6	21	5 978	93.6	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 100	.8	13	6 368	17.3
5084910	ABRASIVES, ABRASIVE MATERIALS	9 288	2.7	111	129 963	7.1	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	273	.2	5	4 185	6.5
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	3 196	.9	51	45 067	7.1	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	462	.3	8	4 215	11.0
5084930	MECHANICAL RUBBER GOODS	15 305	4.5	113	123 159	12.4	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 988	1.4	9	14 429	13.8
5084940	ROPE, CORDAGE, TWINE	3 235	2.3	58	80 236	73.5	5072210	HARDWARE	698	.5	11	7 355	9.5
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.)	7 722	2.3	14	10 506	89.1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	791	.6	10	14 869	5.3
5084960	PRINTING AND DUPLICATING INKS	356	.1	3	403	89.1	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	2 302	1.7	5	11 341	20.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	116 670	34.0	242	201 103	58.0	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 750	2.0	14	16 756	16.4
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS),	241	.1	7	4 473	3.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	869	.6	6	12 912	6.7
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER),	129		3	4 325	3.0	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	158	.1	4	3 824	4.1
	NOT REPORTED IN DETAIL	112		(NA)	(NA)	(NA)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	604	.4	7	4 526	13.3
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES	183	.1	3	789	23.2	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 378	1.7	24	25 735	9.2
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	264	.1	6	2 235	11.8	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, GENERAL PURPOSE EQUIPMENT)	877	.6	9	11 329	7.7
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	187	.1	3	2 601	7.2	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	969	.7	10	11 798	8.2
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	466	.1	4	7 821	6.0	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	291	.2	6	4 965	5.9
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 026	.6	41	59 718	3.4	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	331	.2	9	12 001	2.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	3 594	1.0	68	81 124	4.4	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	16 855	12.3	56	39 862	42.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	3 922	1.1	25	38 719	10.1		BALL, ROLLER BEARINGS	13 854		49	31 911	43.4
5091215	CAST IRON-STEEL PIPE, TUBING	459	.1	12	13 439	3.4		OTHER POWER TRANSMISSION EQUIPMENT	2 639		26	20 079	13.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE)	14 753	4.3	75	113 439	13.0		NOT REPORTED IN DETAIL	362		(NA)	(NA)	(NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	1 807	.5	6	17 185	10.5	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	12 266	8.9	45	47 196	26.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 288	.4	6	7 738	16.6	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES),	17 013	12.4	63	25 082	67.8
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	353	.1	6	11 968	2.9		GAS WELDING SUPPLIES, EQPT. (INC. GASES),	9 144		51	19 321	47.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	208	.1	4	7 197	2.9		ARC WELDING SUPPLIES AND EQUIPMENT	3 444		39	15 269	22.6
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	319	.1	4	5 609	5.7		RESISTANCE WELDING SUPPLIES AND EQUIPMENT	217		9	6 493	3.4
5098299	OTHER BUILDING MATERIALS	363	.1	5	8 564	4.2		NOT REPORTED IN DETAIL	4 208		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	272	.1	3	2 824	9.6	5084500	RECONDITIONED DRUMS AND BARRELS	3 465	2.5	8	3 465	100.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	335	.1	17	13 140	2.5	5084910	ABRASIVES, ABRASIVE MATERIALS	4 838	3.5	53	38 781	12.5
	COMMODITIES, N.E.C.	3 520	1.0	(NA)	(NA)	(NA)	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	2 041	1.5	23	25 994	7.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 407	.4	42	21 294	6.6	5084930	MECHANICAL RUBBER GOODS	3 608	2.6	42	35 191	10.3
EAST SOUTH CENTRAL DIVISION													
	ALL ESTABLISHMENTS (NUMBER)						5084940	ROPE, CORDAGE, TWINE	2 217	1.6	25	27 771	8.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	48 416	35.2	88	77 724	62.3
	SALES REPORTED BY COMMODITY LINE	137 365	100.0	218	(X)	(X)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	85	.1	5	2 817	3.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable. (NA) Not available.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL SUPPLIES (CONT.)					(5)							(5)
	EAST SOUTH CENTRAL DIVISION (CONT.)							WEST SOUTH CENTRAL DIVISION (CONT.)					
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	423	3	3	3 084	13.7	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	679	2	24	26 082	2.6
5091212	IRON AND STEEL PRODUCTS (FLAT),	1 952	1.4	13	21 989	8.9	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	6 286	2.2	41	45 785	13.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	727	5	26	24 113	3.0		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	4 425		29	41 244	10.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.,	105	1	4	5 483	1.9		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 754		24	32 045	5.5
5091215	FLAT, WIRE, PIPE AND TUBING,	218	2	6	6 705	3.3		NOT REPORTED IN DETAIL,	107		(NA)	(NA)	
5091216	CAST IRON--SOIL PIPE, TUBING	4 085	3.0	24	28 999	14.1							
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	218	2	6	6 705	3.3							
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	100	1	6	1 859	5.4	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT PRODUCTION--OIL WELL RIGS, VALVES, ETC.,	2 757	9	22	31 354	8.8
5099699	COMMODITIES, N.E.C.,	1 574	1.1	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	2 664		20	21 824	12.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	536	4	20	9 818	5.5	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	311	4	16	14 568	15.8
	WEST SOUTH CENTRAL DIVISION						5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	1 227	1	16	14 568	8.4
	ALL ESTABLISHMENTS, (NUMBER) 713							SHAPING,	961	7	7	8 610	11.2
	SALES NOT REPORTED BY COMMODITY							OTHER USED OR REBUILT MACHINERY, EQPT.,	259	7	(NA)	(NA)	
	LINE (\$1,000)							NOT REPORTED IN DETAIL,	205	(NA)	(NA)	(NA)	
	SALES REPORTED BY COMMODITY LINE,	290 394	100.0	549	(X)	(X)	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	835	3	22	32 832	2.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	454	2	12	6 246	7.3		WOOD WORKING MACHINERY,	401	16	16	27 702	1.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	214	1	9	6 020	3.6		OTHER SPECIAL PURPOSE MACHINERY, EQPT.,	229	7	3	3 896	5.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 805	6	20	29 119	6.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT,	36 713	12.6	131	87 928	41.8
5072210	HARDWARE,	3 407	1.2	33	52 791	6.5		BALL, ROLLER BEARINGS	20 854	100	100	57 201	36.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	209	1	6	7 945	2.6		OTHER POWER TRANSMISSION EQUIPMENT,	12 820	85	85	66 755	19.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	2 932	1.0	18	33 889	8.7		NOT REPORTED IN DETAIL,	3 039	(NA)	(NA)	(NA)	
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	290	1	4	9 186	3.2	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	42 031	14.5	107	117 907	35.6
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	439	2	7	5 139	8.5	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES),	45 613	15.7	175	55 846	82.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	183	1	6	2 124	8.6	5084900	GAS WELDING SUPPLIES, EQPT. (INCL. GASES),	28 634	148	148	45 994	52.5
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS,	7 999	2.8	68	79 747	10.0	5084950	ARC WELDING SUPPLIES AND EQUIPMENT,	10 761	121	121	35 960	50.0
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	1 823	1	36	51 224	3.6	5084960	RESISTANCE WELDING SUPPLIES AND EQUIPMENT, NOT REPORTED IN DETAIL,	306	15	15	5 414	3.7
	ELEVATORS,	93	3	3	3 005	3.1	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	5 912	1.2	4	9 111	68.0
	CRANES, DERRICKS, HOISTS, WINCHES,	954	23	29	1 440	1.6	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS),	79 713	27.4	214	152 613	52.2
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	1 015	8	17	118	5.9		NOT REPORTED IN DETAIL,	154	1	9	5 693	2.7
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT),	132	8	20	16 074	8.8		LIGHT INDUSTRIAL EQUIPMENT,	89	4	4	893	10.0
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	2 445	686	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	65	(NA)	(NA)	(NA)	

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
INDUSTRIAL SUPPLIES (CONT.)													
WEST SOUTH CENTRAL DIVISION (CONT.)													
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	1 175	.4	6	4 113	28.6	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT.	162	.2	4	2 462	6.6
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 341	.5	29	48 196	2.8	5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	893	1.1	3	2 317	38.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 595	.9	51	71 083	3.7	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT.	528	.6	9	7 466	7.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	902	.3	8	18 190	5.0		MACHINERY AND EQUIPMENT.	347		4	4 845	7.2
5091215	FLAT, WIRE, PIPE AND TUBING.	902	.3	11	23 161	3.9		OTHER USED OR REBUILT MACHINERY, EQPT.	181		5	2 621	6.9
5091216	CAST IRON-SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	12 335	4.2	48	79 153	15.6	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT.	200	.2	7	5 590	3.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 250	.4	21	18 748	6.7		WOOD WORKING MACHINERY.	80		6	5 429	1.5
								OTHER SPECIAL PURPOSE MACHINERY, EQPT.	119		3	2 607	4.6
								NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	4 200	1.4	(NA)	(NA)	(NA)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	13 136	16.0	56	27 172	48.3
	LABOR, SERVICE, AND RENTAL RECEIPTS							BALL, ROLLER BEARINGS.	7 814		48	23 907	32.7
	FROM CUSTOMERS	1 565	.5	45	29 075	5.4		OTHER POWER TRANSMISSION EQUIPMENT.	4 263		33	15 303	27.7
MOUNTAIN DIVISION													
	ALL ESTABLISHMENTS. (NUMBER) 260						5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.					
	SALES NOT REPORTED BY COMMODITY						5084400	PLUMBING AND OIL MARKETING.	6 839	8.3	37	25 624	26.7
	LINE (\$1,000)	82 292	100.0	194	(X)	(X)		WELDING EQPT. AND SUPPLIES (INCL. GASES).	15 767	19.2	65	19 988	78.9
	SALES REPORTED BY COMMODITY LINE.							GAS WELDING SUPPLIES, EQPT. (INC. GASES).	9 219		52	14 240	64.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES							ARC WELDING SUPPLIES AND EQUIPMENT.	3 671		44	14 615	24.8
5013150	(EXC. TIRES AND TUBES).	114	.1	4	1 188	9.6		RESISTANCE WELDING SUPPLIES AND EQUIPMENT.	269		17	6 718	4.0
	GARAGE TOOLS, SHOP EQUIPMENT.	580	.7	9	8 072	7.2		NOT REPORTED IN DETAIL.	2 608		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION						5084500	RECONDITIONED DRUMS AND BARRELS.	658	.8	5	680	96.8
5072210	MATERIALS.	393	.5	4	3 996	9.8	5084910	ABRASIVES, ABRASIVE MATERIALS.	1 311	1.6	30	22 019	6.0
5072210	HARDWARE.	392	.5	14	15 521	2.5	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	712	.9	9	5 445	13.1		PACKING.	451	.5	14	8 153	5.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD							MECHANICAL RUBBER GOODS.	5 723	7.0	50	29 473	19.4
	MAINTENANCE EQUIPMENT, SUPPLIES.	230	.3	8	4 371	5.3		ROPE, CORDAGE, TWINE.	1 152	1.4	13	15 165	7.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	1 677	2.0	26	20 385	8.2		PRINTING AND DUPLICATING INKS.	104	.1	4	2 354	4.4
	COMPRESSORS, PUMPS.	391		14	9 508	4.1		OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	20 427	24.8	80	43 654	46.6
	CRUSHING, PULVERIZING, SCREENING						5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.	460	.6	7	3 295	14.0
	MACHINERY AND EQUIPMENT.	50		3	1 001	5.0		PULTRY EQUIPMENT (INC. TRACTORS).	376		3	1 988	18.9
	CRANES, DERRICKS, HOISTS, WINCHES.	115		5	3 502	3.3		HARVESTING MACHINERY AND EQUIPMENT.	84		(NA)	(NA)	(NA)
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY.	315		7	8 498	3.7	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	276	.3	4	2 212	12.5
	NOT REPORTED IN DETAIL.	806		(NA)	(NA)	(NA)		SUPPLIES; ORTHOPEDIC APPLIANCES.					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,						5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	468	.6	4	1 912	24.5
	CONVEYING EQUIPMENT).	435	.5	14	7 819	5.6		IRON AND STEEL PRODUCTS (FLAT).	381	.5	6	3 088	12.3
5083400	METAL WORKING MACHINERY, EQUIPMENT AND							IRON AND STEEL WIRE, WIRE PRODUCTS.	1 116	1.4	20	20 129	5.5
	SUPPLIES (EXC. WELDING).	540	.7	9	9 764	5.5	5091213	IRON AND STEEL FINISHED PRODUCTS, EXC.	1 553	1.9	5	10 377	15.0
	MACHINE TOOLS--CUTTING, FORMING AND						5091214	FLAT, WIRE, PIPE AND TUBING.	141	.2	3	1 940	7.3
	SHAPING TYPES.	337		8	7 619	4.4	5091215	CAST IRON-SOIL PIPE, TUBING.	1 044	1.3	14	15 035	6.9
	MISCELLANEOUS METAL WORKING MACHINERY,						5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON	325	.4	3	5 788	5.6
	ACCESSORIES, AND EQUIPMENT.	72		6	3 422	2.1	5091312	SOIL PIPE).	1 199	1.5	9	11 005	10.9
	NOT REPORTED IN DETAIL.	131		(NA)	(NA)	(NA)	5099699	OTHER COPPER AND BRASS MILL PRODUCTS.					
								MISCELLANEOUS LINES OF MERCHANDISE.					

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(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL SUPPLIES (CONT.)											
	MOUNTAIN DIVISION (CONT.)											
	COMMODITIES, N.E.C.	1 878	2.3	(NA)	(NA)	(NA)		6 300	1.4	30	28 415	22.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 027	1.2	28	14 208	7.2		645	.1	6	11 931	5.4
	PACIFIC DIVISION							641		4	10 559	6.1
	ALL ESTABLISHMENTS (NUMBER)									(NA)		(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	448 595	100.0	794	(X)	(X)		17		(NA)		(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	560	.1	15	7 122	7.9		284	.1	10	4 456	6.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 628	1.5	18	34 018	19.5		101		5	2 349	4.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	393	.1	13	5 146	7.6		166		4	1 554	10.7
5072210	HARDWARE	2 358	.5	29	26 812	8.8		17		(NA)		(NA)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	368	.1	4	5 192	7.1		172		7	7 745	12.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	6 996	1.6	24	40 324	17.3		477		7	2 598	6.6
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	334	.1	3	990	33.7		295		(NA)		(NA)
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	1 164	.3	10	12 250	9.5		51 710	11.5	188	90 743	57.0
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	846	.2	12	6 045	14.0		33 618		153	69 035	48.7
	CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	130		4	1 829	7.1		13 481		99	57 083	23.6
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	168		4	1 759	9.6		4 611		(NA)		(NA)
	POWER CRANES, DRAGLINES, SHOVELS—PARTS	202		4	1 761	11.5		60 546	13.5	147	142 921	42.4
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	333		5	3 974	8.4		44 735	10.0	157	70 038	63.9
	NOT REPORTED IN DETAIL	13		(NA)	(NA)	(NA)		25 587		130	61 146	41.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	310	.1	3	1 704	18.2		12 598		106	41 698	30.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. ENGINES (INC. INTERNAL COMBUS), TURBINES	2 533	.6	43	32 005	7.9		1 272		31	13 117	9.7
	COMPRESSORS, PUMPS	172		6	2 779	6.2		5 278		(NA)		(NA)
	CRANES, DERRICKS, HOISTS, WINCHES	345		14	7 567	4.6		20 110	4.5	30	36 978	54.4
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	325		8	13 113	2.5		11 603	2.6	127	83 587	13.9
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	328		5	3 550	9.2		2 862	.6	58	28 789	9.9
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	75		3	2 223	3.4		22 111	.4	129	112 548	19.6
	NOT REPORTED IN DETAIL	423		11	8 748	4.8		7 888	1.8	41	23 044	34.2
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	865	.3	(NA)	(NA)	(NA)		11 997	2.7	13	15 080	79.6
		1 400		28	13 573	10.3		645	.1	5	929	69.4
								130 533	29.1	363	221 230	59.0
								2 151	.5	16	12 911	16.7
								1 387		5	4 595	30.2
								47		3	1 177	4.0
								171		3	2 438	7.0
								87		5	3 804	2.3
								459		(NA)		(NA)
								466	.1	6	3 633	12.8
								331	.1	7	5 058	6.5

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
				(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)											
	PACIFIC DIVISION (CONT.)											
5091212	IRON AND STEEL PRODUCTS (FLAT),	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 136	.5	15	22 312	143	.2	4	963	14.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,			2 665	.6	37	21 400					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 076	.2	9	15 640	298	.3	3	3 807	7.8
5091215	FLAT, WIRE, PIPE AND TUBING,	5072210	HARDWARE,	3 044	.7	8	18 742	394	.4	4	2 508	15.7
5091216	CAST IRON—SOIL PIPE, TUBING,			11 959	2.7	40	65 665					
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	463	.1	7	4 395	1 624	1.8	9	7 158	22.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),			482	.1	5	9 389	796		6	5 435	14.6
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,			3 775	.8	9	25 850	215		4	1 823	11.8
5099611	PETROLEUM PRODUCTS,			1 433	.3	27	20 874	613		(NA)		(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	20 230	4.5	(NA)		575	.6	3	2 262	25.4
	COMMODITIES, N.E.C.,							575		3	2 262	25.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGT.,	1 581	.4	77	41 227	40		4	3 463	1.5
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)							13		3	3 197	1.3
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT,					522	.6	4	2 419	21.6
	SALES NOT REPORTED BY COMMODITY	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT,					172	.2	3	1 816	9.5
	LINE, (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	29 043	100.0	38	(X)	45 480	49.1	66	58 261	78.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	5085120	FARM, DAIRY MACHINERY, PARTS, AND EGT.,	12 174	41.9	14	13 697	37 386	40.4	77	45 564	82.1
	POWER LAWN MOWERS,		POULTRY EQUIPMENT (INC. TRACTORS),	7 661		10	11 530	10 336		18	13 372	75.1
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT,		TRACTORS AND EQUIPMENT (FARM),	3 508		5	9 273	1 751		16	9 886	17.7
	NOT REPORTED IN DETAIL,		HARVESTING MACHINERY AND EQUIPMENT,	1 005		(NA)						
5085120	FARM, DAIRY MACHINERY, PARTS, AND EGT.,		LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	14 255	49.1	26	16 197	1 452		10	4 992	29.1
	POULTRY EQUIPMENT (INC. TRACTORS),		DAIRY FARM AND BARN EQUIPMENT,	131	.5	4	1 941	2 481		11	4 817	51.5
5099321	FERTILIZER, FERTILIZER MATERIALS,	5099322	IRRIGATION EQUIPMENT (SPRINKLER, OTHER),	15	.1	3	922	3 449	.3	18	5 533	62.3
5099330	SEEDS,	5099330	LIGHT INDUSTRIAL EQUIPMENT,	2 408	8.3	(NA)	(NA)	5 714	1.0	22	9 504	89.1
	COMMODITIES, N.E.C.,		MISCELLANEOUS FARM MACHINERY, EQUIPMENT,					4 115		(NA)	9 153	45.0
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5099900	NOT REPORTED IN DETAIL,	60	.2	4	4 226	8 386	3.2	(NA)		(NA)
	MIDDLE ATLANTIC DIVISION							934	1.0	4	4 485	20.8
	ALL ESTABLISHMENTS, (NUMBER)		FERTILIZER, FERTILIZER MATERIALS,					255	.3	3	2 017	12.6
	SALES NOT REPORTED BY COMMODITY		AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),					901	1.0	4	3 359	27.0
	LINE, (\$1,000)		SEEDS,					2 968	3.2	(NA)		(NA)
	SALES REPORTED BY COMMODITY LINE,		COMMODITIES, N.E.C.,					854	.9	15	12 431	6.9
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					151 971	100.0	217		(X)
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)		EAST NORTH CENTRAL DIVISION									
	SALES NOT REPORTED BY COMMODITY		ALL ESTABLISHMENTS, (NUMBER)									
	LINE, (\$1,000)		SALES NOT REPORTED BY COMMODITY									
	SALES REPORTED BY COMMODITY LINE,		LINE, (\$1,000)									
	SALES REPORTED BY COMMODITY LINE,		SALES REPORTED BY COMMODITY LINE,									

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, . . .	262	.2	4	1 716	5099330	SEEDS,	833	.5	9	5 607	14.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	252	.2	4	1 776	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 802	1.2	6	5 635	32.0
5014100	TIRES AND TUBES, NEW,	176	.1	3	1 086		COMMODITIES, N.E.C.,	4 606	3.0	(NA)	(NA)	(NA)
5072210	HARDWARE,	551	.4	7	3 354	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	585	.4	33	14 556	4.0
5074100	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	259	.2	3	2 823		WEST NORTH CENTRAL DIVISION					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	575	.4	7	5 762		ALL ESTABLISHMENTS, (NUMBER) 227					
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	421	.3	8	5 401		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) (D)					(X)
	CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS,	108		3	1 116	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	255	.2	4	4 156	6.1
	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES,	224		4	3 923	5072210	HARDWARE,	350	.3	5	5 187	6.7
	NOT REPORTED IN DETAIL,	89		(NA)	(NA)		CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	407	.4	7	6 061	6.7
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, . . .	1 196	.8	5	7 473	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, . . .	785	.7	10	12 268	6.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. (EXC. INTERNAL COMBUS), TURBINES,	580	.4	12	7 475		COMPRESSORS, PUMPS,	22		3	4 625	.5
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, . .	161		4	1 805		OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	533		4	6 792	7.8
	NOT REPORTED IN DETAIL,	247		(NA)	(NA)		NOT REPORTED IN DETAIL,	230		(NA)	(NA)	(NA)
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	149	.1	4	1 473	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . .	921	.9	5	11 795	7.8
5084940	ROPE, CORDAGE, TWINE,	240	.2	3	2 063	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC., . . .					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	29 907	19.7	79	40 824	5084910	PLUMBING AND OIL MARKETING,	1 044	1.0	4	8 463	12.3
	POWER LAWN MOWERS,	16 097		50	25 084	5084930	ABRASIVES, ABRASIVE MATERIALS,	292		4	8 269	3.5
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, .	3 869		24	11 728	5084970	MECHANICAL RUBBER GOODS,	585	.5	5	9 440	6.2
	NOT REPORTED IN DETAIL,	9 941		(NA)	(NA)		OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	613	.6	3	5 055	12.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., . .	107 899	71.0	159	125 636	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	10 595	9.9	34	26 768	39.6
	POULTRY EQUIPMENT (INC. TRACTORS),	10 170		27	18 102		POWER LAWN MOWERS,	6 583		22	21 442	30.7
	TRACTORS AND EQUIPMENT (FARM),	5 477		23	18 447		OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, NOT REPORTED IN DETAIL,	2 647		13	14 105	18.8
	HARVESTING MACHINERY AND EQUIPMENT, . . .						NOT REPORTED IN DETAIL,	1 365		(NA)	(NA)	(NA)
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	5 703		20	17 091	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., . .	80 659	75.1	134	99 838	80.8
	DAIRY FARM AND BARN EQUIPMENT,	24 309		22	29 168		POULTRY EQUIPMENT (INC. TRACTORS),	12 480		25	15 840	78.9
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER), . .	3 093		7	7 607		TRACTORS AND EQUIPMENT (FARM),	10 761		27	30 645	35.1
	LIGHT INDUSTRIAL EQUIPMENT,	2 484		16	37 120		HARVESTING MACHINERY AND EQUIPMENT, . . .	4 265		26	26 421	16.5
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, .	22 038		52	(NA)		LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS,	4 363		7	13 941	30.6
	NOT REPORTED IN DETAIL,	34 425		(NA)	(NA)		DAIRY FARM AND BARN EQUIPMENT,	2 032		15	8 981	22.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	246	.2	9	4 109		IRRIGATION EQUIPMENT (SPRINKLER, OTHER), . .	3 400		20	19 946	17.0
5099321	FERTILIZER, FERTILIZER MATERIALS,	667	.4	19	9 946		LIGHT INDUSTRIAL EQUIPMENT,	18 283		54	41 180	44.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	765	.5	8	6 343		MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL,	25 065		(NA)	(NA)	(NA)
	WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS,	281		5	5 760	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	220		5	3 810	5.8
	INSECTICIDES, FUNGICIDES, PESTICIDES,	549		7	5 890	5099321	FERTILIZER, FERTILIZER MATERIALS,	331	.3	6	4 679	7.1
	NOT REPORTED IN DETAIL,	135		(NA)	(NA)							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)												
	WEST NORTH CENTRAL DIVISION (CONT.)												
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	167	•2	5	1 704	9.8	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	83	•1	3	7 225	1.1
5099330	SEEDS	251	•2	4	2 553	9.8	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	268	•3	6	10 035	2.7
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	412	•4	3	2 561	16.1	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	670	•7	3	5 641	11.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	328	•3	6	7 254	4.5	5099330	SEEDS	75	•1	3	2 686	2.8
	COMMODITIES, N.E.C.	8 778	8.2	(NA)	(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	301	•3	3	3 389	8.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	479	•4	19	6 833	7.0		COMMODITIES, N.E.C.	6 463	6.3	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	360	•4	17	10 389	3.5
	ALL ESTABLISHMENTS, (NUMBER) 175 SALES NOT REPORTED BY COMMODITY LINE (EXC. TIRES AND TUBES) (\$1,000) 22,442 SALES REPORTED BY COMMODITY LINE	102 489	100.0	99	(X)	(X)		EAST SOUTH CENTRAL DIVISION					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	310	•3	4	1 400	22.1		ALL ESTABLISHMENTS, (NUMBER) 77 SALES NOT REPORTED BY COMMODITY LINE (EXC. TIRES AND TUBES) (\$1,000) (D)	48 690	100.0	49	(X)	(X)
5013150	GARAGE TOOLS, SHOP EQUIPMENT	164	•2	3	637	25.7	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5 442	11.2	7	5 546	98.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	303	•3	4	8 343	3.6		POWER LAWN MOWERS	4 981		6	5 164	96.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	166	•2	4	8 774	1.9		NOT REPORTED IN DETAIL	461		(NA)	(NA)	(NA)
5072210	HARDWARE	1 941	1.9	9	10 196	19.0	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	40 425	83.0	43	43 527	92.9
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	287	•3	5	8 996	3.2		TRACTORS AND EQUIPMENT (FARM)	14 663		10	16 187	90.6
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 952	2.9	3	11 535	25.6		HARVESTING MACHINERY AND EQUIPMENT	1 736		7	15 165	11.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	291	•3	4	4 225	6.9		LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	3 588		9	5 537	64.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	12 184	11.9	26	39 798	30.6		IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	168		4	585	28.7
	POWER LAWN MOWERS	3 385		16	18 203	18.6		LIGHT INDUSTRIAL EQUIPMENT	176		3	770	22.9
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, NOT REPORTED IN DETAIL	6 706		14	21 327	31.4	5099900	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL	2 110		9	4 299	49.1
		2 093		(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	2 709	5.6	(NA)	(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	75 488	73.7	84	88 473	85.3		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	114	•2	2	2 139	5.3
	TRACTORS AND EQUIPMENT (FARM)	21 788		22	46 391	47.0		WEST SOUTH CENTRAL DIVISION					
	HARVESTING MACHINERY AND EQUIPMENT	3 372		14	47 445	7.1		ALL ESTABLISHMENTS, (NUMBER) 156 SALES NOT REPORTED BY COMMODITY LINE (EXC. TIRES AND TUBES) (\$1,000) (D)	65 897	100.0	99	(X)	(X)
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	8 400		23	31 176	26.9		SALES REPORTED BY COMMODITY LINE					
	DAIRY FARM AND BARN EQUIPMENT	1 080		11	1 937	55.8	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	288	•4	3	1 310	22.0
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	3 056		11	7 238	42.2		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	52	•1	4	2 319	2.2
	LIGHT INDUSTRIAL EQUIPMENT	10 830		11	41 954	25.8							
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL	11 084		26	41 689	26.6	5062310						
		15 878		(NA)	(NA)	(NA)							
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	183	•2	3	6 422	2.8							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)										
	WEST SOUTH CENTRAL DIVISION (CONT.)										
5072210	HARDWARE	859	1.3	4	2 196	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	176	.5	3	1 045
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	73	.1	3	1 586	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	3 295	8.5	4	11 336
5082100	CONSTRUCTION, MINING, LOGGING, ROAD CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS	1 741	2.6	5	6 585	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	365	.9	4	11 336
	MAINTENANCE EQUIPMENT, SUPPLIES, OFF- HIGHWAY WHEEL TRACTORS	698		3	6 447	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	558	1.4	3	3 714
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, NOT REPORTED IN DETAIL	885 158		4 (NA)	13.7 (NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	803	2.1	6	4 487
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT . .	230	.3	4	3 790	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	37	.1	3	447
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	9 219	14.0	29	19 176	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	2 675	6.9	19	16 508
	POWER LAWN MOWERS	3 294		14	12 914	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .	28 577	74.0	54	36 197
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT . .	3 845		13	8 830		POULTRY EQUIPMENT (INC. TRACTORS)	3 932		12	8 816
	NOT REPORTED IN DETAIL	2 080		(NA)	(NA)		TRACTORS AND EQUIPMENT (FARM)	5 965		18	20 359
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT. .	49 392	75.0	81	57 738		HARVESTING MACHINERY AND EQUIPMENT	2 764		18	20 540
	TRACTORS AND EQUIPMENT (FARM)	18 086		18	23 427		LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	2 719		7	11 544
	HARVESTING MACHINERY AND EQUIPMENT	1 521		13	22 153		DAIRY FARM AND BARN EQUIPMENT	3 706		13	11 771
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	1 414		9	8 621		IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . . .	1 041		8	2 737
	DAIRY FARM AND BARN EQUIPMENT	145		3	1 472		MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	4 373		19	16 409
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER) . . .	4 027		15	7 111		NOT REPORTED IN DETAIL	6 277		(NA)	(NA)
	LIGHT INDUSTRIAL EQUIPMENT	2 631		16	9 379	5099321	FERTILIZER, FERTILIZER MATERIALS	231	.6	4	1 769
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT . .	10 077		18	13 372	5099699	MISCELLANEOUS LINES OF MERCHANDISE	343	.9	4	1 375
	NOT REPORTED IN DETAIL	11 491		(NA)	(NA)		COMMODITIES, N.E.C.	1 173	3.0	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	265	.4	6	5 429		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	393	1.0	12	4 805
5099321	FERTILIZER, FERTILIZER MATERIALS	433	.7	6	3 359		PACIFIC DIVISION				
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	198	.3	6	2 148		ALL ESTABLISHMENTS (NUMBER)				
	WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS	77		5	1 871		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)				
	INSECTICIDES, FUNGICIDES, PESTICIDES	45		3	680		SALES REPORTED BY COMMODITY LINE				
	NOT REPORTED IN DETAIL	76		(NA)	(NA)						
5099330	SEEDS	119	.2	4	3 185		TIRES AND TUBES, NEW	163	.1	3	5 676
5099699	MISCELLANEOUS LINES OF MERCHANDISE	790	1.2	8	6 069		PAINTS, VARNISHES, LACQUERS, ENAMELS	140	.1	4	6 194
	COMMODITIES, N.E.C.	1 637	2.5	(NA)	(NA)		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	226	.2	5	7 828
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	601	.9	17	8 988		MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . . .	81	.1	4	7 961
	MOUNTAIN DIVISION						ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	98	.1	4	7 235
	ALL ESTABLISHMENTS (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE	89 7,985									

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)						PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
	PACIFIC DIVISION (CONT.)						NEW ENGLAND DIVISION					
5072210	HARDWARE,	1 337	1.2	11	12 053	11.1	ALL ESTABLISHMENTS, (NUMBER) 241 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,338 SALES REPORTED BY COMMODITY LINE,	94 465	100.0	167	(X)	(X)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS, TRACTOR SHOVEL LOADERS, PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQP., SUPPLIES, NOT REPORTED IN DETAIL,	2 233 172 2 210 423 647 953	2.0	4 4 4 6 (NA)	12 752 1 859 2 110 2 992 5 871 (NA)	17.5 9.3 1.7 14.1 11.0 (NA)	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS, PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES, DENTAL EQUIPMENT, SUPPLIES, TEETH, DENTAL GOLD, EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.), SUNDRY MERCHANDISE, NOT REPORTED IN DETAIL,	1 018 54 10 198 1 187 1 551 2 822 4 715 923	1.1 .1 10.8 1.87 8.8 2.55 3.15 2.69	6 3 26 19 15 17 18 (NA)	11 979 2 714 11 729 10 217 9 989 10 139 10 509 (NA)	8.5 2.0 86.9 11.6 5.5 27.8 (NA)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, DAIRY AND MILK PRODUCTS MACHINERY, EQPT., NOT REPORTED IN DETAIL,	246 178 68	.2	5 3 (NA)	2 016 705 (NA)	12.2 25.2 (NA)	CHURCH EQUIPMENT, SUPPLIES, SCHOOL EQUIPMENT, SUPPLIES, EQUIPMENT (INCLUDING FURNITURE), SUPPLIES, NOT REPORTED IN DETAIL,	1 724 8 359 2 555 3 115 2 699	1.8 8.8 2.55 3.15 2.69	11 18 6 7 (NA)	11 751 13 370 7 945 9 939 (NA)	98.5 62.5 32.2 31.3 (NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., USED OR REBUILT MACHINERY AND EQUIPMENT,	699 85	.6 .1	10 3	7 180 1 289	9.7 6.6	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES, OPHTHALMIC PRODUCTS, PRESCRIPTION SALES, OPHTHALMIC MERCHANDISE SALES, OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT., NOT REPORTED IN DETAIL,	1 724 8 359 2 555 3 115 2 699	1.8 8.8 2.55 3.15 2.69	11 18 6 7 (NA)	11 751 13 370 7 945 9 939 (NA)	98.5 62.5 32.2 31.3 (NA)
5084970	ABRASIVES, ABRASIVE MATERIALS, OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	63 464	.1 .4	6 3	3 399 1 169	1.9 39.7	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES, OPHTHALMIC PRODUCTS, PRESCRIPTION SALES, OPHTHALMIC MERCHANDISE SALES, OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT., NOT REPORTED IN DETAIL,	1 724 8 359 2 555 3 115 2 699	1.8 8.8 2.55 3.15 2.69	11 18 6 7 (NA)	11 751 13 370 7 945 9 939 (NA)	98.5 62.5 32.2 31.3 (NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, POWER LAWN MOWERS, OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, NOT REPORTED IN DETAIL,	21 046 8 047 2 486 10 513	19.1	56 21 17 (NA)	41 288 16 000 12 516 (NA)	51.0 50.3 19.9 (NA)	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT, OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES, STATIONERY, OFFICE SUPPLIES, ARTISTS', MATLS.,	18 889 6 770 260	20.0 7.2 .3	27 12 3	39 624 8 659 1 061	47.7 78.2 24.5
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY MACHINERY (INC. TRACTORS), TRACTORS AND EQUIPMENT (FARM), HARVESTING MACHINERY AND EQUIPMENT, LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS, DAIRY FARM AND BARN EQUIPMENT, IRRIGATION EQUIPMENT (SPRINKLER, OTHER), LIGHT INDUSTRIAL EQUIPMENT, MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL,	72 766 17 639 7 043	66.1	123 36 16	93 157 31 253 24 611	78.1 56.4 28.6	OFFICE, COMMERCIAL, BUSINESS FURNITURE, PROFESSIONAL FURNITURE, NOT REPORTED IN DETAIL, MISCELLANEOUS LINES OF MERCHANDISE, COMMODITIES, N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, MIDDLE ATLANTIC DIVISION	185 133 52 226 551 479	.2 2 .2 .2 .6 .5	6 4 (NA) 4 (NA) 11	9 001 8 469 (NA) 2 044 (NA) 11 016	2.1 1.6 (NA) 11.1 (NA) 4.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	88	.1	3	1 960	4.5	ALL ESTABLISHMENTS, (NUMBER) 1,233 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 68,883 SALES REPORTED BY COMMODITY LINE,	496 049	100.0	879	(X)	(X)
5093111	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	196	.2	3	1 655	11.8						
5093321	FERTILIZER, FERTILIZER MATERIALS,	674	.8	10	9 767	8.9						
5093322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER), INSECTICIDES, FUNGICIDES, PESTICIDES, NOT REPORTED IN DETAIL,	1 113 953 160	1.0	4 3 (NA)	4 442 4 038 (NA)	25.1 23.6 (NA)						
5093330	SEEDS,	115	.1	4	2 848	4.0						
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 169	2.0	9	8 980	24.2						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	4 161	3.8	(NA)	(NA)	(NA)						
		1 802	1.6	29	26 614	6.8						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)							PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 383	•3	15	9 536	14.5	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	4 182	1.2	13	27 449	15.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 159	•4	13	27 434	7.9	5022220	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	245	•1	4	4 541	5.4
5086100	DENTAL EQUIPMENT, SUPPLIES	64 655	13.0	156	70 495	91.7	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	814	•2	5	7 585	10.7
	TEETH	8 230		69	29 326	28.1	5081100	OFFICE MACHINES AND EQUIPMENT	204	•1	12	4 876	4.2
	DENTAL GOLD	3 546		82	35 569	28.5	5086100	DENTAL EQUIPMENT, SUPPLIES	36 660	10.3	91	39 100	93.8
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	10 144		109	41 954	58.3		TEETH	5 940		66	32 020	18.6
	SUNDY MERCHANDISE	24 455		(NA)	(NA)	(NA)		DENTAL GOLD	2 877		58	29 293	9.8
	NOT REPORTED IN DETAIL	18 280		61	20 420	81.7		EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	8 473		59	30 042	28.2
5086210	CHURCH EQUIPMENT, SUPPLIES	16 674	3.4	71	37 610	79.5	5086210	CHURCH EQUIPMENT, SUPPLIES	15 673		71	31 065	50.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	29 903	6.0	26	17 229	56.4		SUNDY MERCHANDISE	3 697		(NA)	(NA)	(NA)
	EQUIPMENT (INCLUDING FURNITURE) SUPPLIES	9 724		27	14 559	69.7		NOT REPORTED IN DETAIL	5 545		37	14 865	37.3
	NOT REPORTED IN DETAIL	10 036		(NA)	(NA)	(NA)	5086220	SCHOOL EQUIPMENT, SUPPLIES	64 198	18.0	100	74 941	85.7
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	162 246	32.7	258	174 671	92.9		EQUIPMENT (INCLUDING FURNITURE) SUPPLIES	26 477		43	44 341	59.7
5086400	OPHTHALMIC PRODUCTS	64 996	13.1	240	80 162	81.1		NOT REPORTED IN DETAIL	18 705		42	37 589	49.8
	PRESCRIPTION SALES	11 482		97	17 027	67.4		SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	19 016		(NA)	(NA)	(NA)
	OPHTHALMIC MERCHANDISE SALES	28 844		135	38 661	74.6	5086300	OPHTHALMIC PRODUCTS	130 521	36.6	165	145 968	89.4
	NOT REPORTED IN DETAIL	13 192		46	31 619	41.7	5086400	OPHTHALMIC PRODUCTS	34 200	9.6	174	43 463	78.7
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	109 294	22.0	107	153 288	71.3		PRESCRIPTION SALES	16 910		122	24 631	68.7
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	26 357	5.3	55	44 312	59.5		OPHTHALMIC MERCHANDISE SALES	11 502		116	26 104	44.1
	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	249	•1	10	5 139	4.8		OPTICAL, OPHTHALMIC INSTRUMENTS, EOPT. NOT REPORTED IN DETAIL	4 411		54	22 680	19.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 541	•3	11	6 353	24.3	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 377		(NA)	(NA)	(NA)
5097120	PROFESSIONAL FURNITURE (WOODEN, METAL) NOT REPORTED IN DETAIL	321	•1	9	7 102	8.6	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	45 452	12.8	50	73 479	61.9
5099110	PHOTOGRAPHIC GOODS	258		(NA)	(NA)	(NA)		STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. OFFICE, COMMERCIAL, BUSINESS FURNITURE	25 658	7.2	47	35 846	71.6
5099120	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES BOOKS, MAGAZINES, PRINTED MATERIALS	9 428	1.9	5	26 345	35.5	5097120	PROFESSIONAL FURNITURE (WOODEN, METAL) NOT REPORTED IN DETAIL	1 531	•4	23	10 075	15.2
5099690	MISCELLANEOUS LINES OF MERCHANDISE	808	•2	11	4 455	18.1		OFFICE, COMMERCIAL, BUSINESS FURNITURE	887	•2	19	14 256	6.2
		343	•1	5	11 586	3.0		OFFICE FURNITURE (WOODEN, METAL) PROFESSIONAL FURNITURE	498		9	5 787	8.6
		1 026	•2	7	6 222	16.5		NOT REPORTED IN DETAIL	159		4	6 001	2.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 704	•5	(NA)	(NA)	(NA)	5099110	COMMODITIES, N.E.C.	230		(NA)	(NA)	(NA)
		1 672	•3	47	44 682	3.7	5099690	COMMODITIES, N.E.C.	4 766	1.3	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 297	•4	69	48 231	2.7
	ALL ESTABLISHMENTS (NUMBER)	873						WEST NORTH CENTRAL DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	48,934						ALL ESTABLISHMENTS (NUMBER)	350				
	SALES REPORTED BY COMMODITY LINE	356 160	100.0	613	(X)	(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	24,126				
								SALES REPORTED BY COMMODITY LINE	156 524	100.0	245	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)							PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 150	1.4	6	16 990	12.7	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 405	1.3	12	12 379	19.4
5081100	OFFICE MACHINES AND EQUIPMENT	374	.2	4	7 805	4.8	5081100	OFFICE MACHINES AND EQUIPMENT	220	.1	3	2 144	10.3
5086100	DENTAL EQUIPMENT, SUPPLIES	17 820	11.4	47	21 939	81.2	5086100	DENTAL EQUIPMENT, SUPPLIES	24 162	12.8	57	25 139	96.1
	TEETH	2 008		35	16 659	12.1		TEETH	2 467		45	20 426	12.1
	DENTAL GOLD	1 398		35	16 640	8.4		DENTAL GOLD	1 944		43	20 944	9.3
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	4 397		40	20 360	21.6		EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	8 959		53	24 823	35.7
	SUNDRY MERCHANDISE	8 820		40	17 273	51.1		SUNDRY MERCHANDISE	10 421		45	22 009	47.3
	NOT REPORTED IN DETAIL	1 197		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	471		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES	4 778	3.1	9	13 517	35.3	5086210	CHURCH EQUIPMENT, SUPPLIES	1 301	.7	14	8 345	15.6
5086220	SCHOOL EQUIPMENT, SUPPLIES	23 319	14.9	32	30 994	75.2	5086220	SCHOOL EQUIPMENT, SUPPLIES	16 961	9.0	37	20 817	81.5
	EQUIPMENT (INCLUDING FURNITURE)	11 380		15	23 462	48.5		EQUIPMENT (INCLUDING FURNITURE)	7 817		12	9 115	85.8
	SUPPLIES	6 911		16	22 623	30.5		SUPPLIES	3 145		11	9 026	34.8
	NOT REPORTED IN DETAIL	5 028		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	5 999		(NA)	(NA)	(NA)
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	56 984	36.4	73	69 709	81.7	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	76 104	40.4	131	88 872	85.6
5086400	OPHTHALMIC PRODUCTS	14 823	9.5	56	15 259	97.1	5086400	OPHTHALMIC PRODUCTS	20 324	10.8	95	22 012	92.3
	PRESCRIPTION SALES	7 799		44	9 859	79.1		PRESCRIPTION SALES	6 833		50	11 033	62.8
	OPHTHALMIC MERCHANDISE SALES	5 054		30	9 591	52.7		OPHTHALMIC MERCHANDISE SALES	9 890		54	17 177	57.6
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.. . . .	1 333		18	5 958	22.4		OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.. . . .	1 194		30	7 851	15.2
	NOT REPORTED IN DETAIL	1 637		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	2 307		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	18 919	12.1	21	46 307	40.9	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	24 176	12.8	37	49 268	49.1
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	12 214	7.8	33	13 160	92.8	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	15 749	8.4	23	18 210	86.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 157	.7	5	11 152	10.4	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 309	.7	9	11 513	11.4
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 585	1.0	7	13 270	11.9	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	452	.2	9	8 114	5.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	120	.1	4	8 339	1.4	5099120	BOOKS, MAGAZINES, PRINTED MATERIALS	215	.1	3	2 048	10.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	80	.1	3	10 458	.8	5099130	MISCELLANEOUS LINES OF MERCHANDISE	908	.5	5	4 795	18.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	118	.1	3	664	17.8	5099699	COMMODITIES, N.E.C.	1 230	.7	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	967	.6	(NA)	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	762	.4	35	24 755	3.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 116	.7	35	25 162	4.4	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
	SOUTH ATLANTIC DIVISION							EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	470						ALL ESTABLISHMENTS (NUMBER)	187				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	39,406						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(X)				(X)
	SALES REPORTED BY COMMODITY LINE	188 439	100.0	346	(X)	(X)		SALES REPORTED BY COMMODITY LINE	65 954	100.0	125	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 161	1.1	7	17 945	12.0	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 945	2.9	4	7 971	24.4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)											
	EAST SOUTH CENTRAL DIVISION (CONT.)											
5081100	OFFICE MACHINES AND EQUIPMENT	48	.1	3	4 077	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	303	.2	4	2 318	13.1
5086100	DENTAL EQUIPMENT, SUPPLIES.	8 202	12.4	23	10 775	5086100	DENTAL EQUIPMENT, SUPPLIES.	15 106	11.0	41	15 804	95.6
	TEETH	1 459		20	7 984		TEETH	2 433		30	12 778	19.0
	DENTAL GOLD	669		19	7 762		DENTAL GOLD	1 251		28	12 652	9.9
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 557		19	7 783		EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	4 050		31	13 514	30.0
	SUNDRY MERCHANDISE.	3 346		20	10 506		SUNDRY MERCHANDISE.	5 443		32	13 046	41.7
	NOT REPORTED IN DETAIL.	171		(NA)	(NA)		NOT REPORTED IN DETAIL.	1 929		(NA)	(NA)	(NA)
5086210	CHURCH EQUIPMENT, SUPPLIES.	308	.5	7	1 685	5086210	CHURCH EQUIPMENT, SUPPLIES.	1 371	1.0	11	4 242	32.3
5086220	SCHOOL EQUIPMENT, SUPPLIES.	8 535	12.9	22	9 439	5086220	SCHOOL EQUIPMENT, SUPPLIES.	11 055	8.1	31	13 106	84.4
	EQUIPMENT (INCLUDING FURNITURE)	4 402		12	7 533	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES.	56 007	40.9	94	62 967	88.9
	NOT REPORTED IN DETAIL.	2 713		6	6 526		SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES.	13 358		51	17 369	76.9
		1 420		(NA)	(NA)		SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES.	3 591		31	4 661	77.0
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES.	31 529	47.8	38	34 829	5086400	OPHTHALMIC PRODUCTS	2 839	9.8	29	5 170	60.8
	OPHTHALMIC PRODUCTS	7 162	10.9	19	3 911		OPHTHALMIC PRODUCTS	3 785		10	7 543	37.6
5086400	OPHTHALMIC PRODUCTS	2 665		13	6 130		OPHTHALMIC PRODUCTS			(NA)	(NA)	(NA)
	OPHTHALMIC MERCHANDISE SALES.	3 131		20	7 077		OPHTHALMIC MERCHANDISE SALES.					
	OPHTHALMIC INSTRUMENTS, EQPT.	1 136		13	7 077		OPHTHALMIC INSTRUMENTS, EQPT.					
	NOT REPORTED IN DETAIL.	230		(NA)	(NA)		NOT REPORTED IN DETAIL.					
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND LABORATORY EQUIPMENT)	4 842	7.3	8	11 221	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND LABORATORY EQUIPMENT)	24 864	18.2	28	41 898	59.3
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	1 998	3.0	11	4 316	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	8 065	5.9	31	14 514	55.6
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES.	92	.1	3	1 008	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	268	.3	7	3 484	10.6
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	64	.1	5	3 755	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	347	.3	9	4 367	7.9
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	327	.5	3	5 398	5099110	PHOTOGRAPHIC GOODS.	476	.3	6	2 905	16.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	298	.5	5	6 643	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	594	.4	5	2 731	21.8
		498	.8	(NA)	(NA)		COMMODITIES, N.E.C.	754	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	106	.2	13	13 722	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	800	.6	32	17 646	4.5
	WEST SOUTH CENTRAL DIVISION						MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS. (NUMBER)						ALL ESTABLISHMENTS. (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.	136 937	100.0	259	(X)		SALES REPORTED BY COMMODITY LINE.	58 603	100.0	112	(X)	(X)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 511	1.1	4	10 417	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	489	.8	3	2 174	22.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 958	1.4	7	14 141	5081100	OFFICE MACHINES AND EQUIPMENT	494	.8	4	7 011	7.0
						5086100	DENTAL EQUIPMENT, SUPPLIES.	6 837	11.7	18	6 914	98.9
							TEETH	792		16	6 756	11.7
							DENTAL GOLD	629		12	6 099	10.3
							EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	2 141		14	6 693	32.0
							SUNDRY MERCHANDISE.	3 099		16	6 790	45.6
							NOT REPORTED IN DETAIL.	176		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)											
	MOUNTAIN DIVISION (CONT.)											
5086210	CHURCH EQUIPMENT, SUPPLIES.	652	1.1	7	7 521	5086100	DENTAL EQUIPMENT, SUPPLIES.	34 904	14.4	82	36 814	94.8
5086220	SCHOOL EQUIPMENT, SUPPLIES.	15 091	25.8	21	19 545		TEETH.	5 099		59	28 374	18.0
	EQUIPMENT (INCLUDING FURNITURE).	8 564		11	17 108		DENTAL GOLD.	2 813		49	25 102	11.2
	SUPPLIES.	4 931		7	11 773		EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.).	8 713		50	26 380	33.0
	NOT REPORTED IN DETAIL.	1 596		(NA)	(NA)		SUNDRY MERCHANDISE.	13 638		57	26 206	52.0
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	19 046	32.5	32	20 486		NOT REPORTED IN DETAIL.	4 641		(NA)	(NA)	(NA)
5086400	OPHTHALMIC PRODUCTS.	4 584	7.8	26	5 087	5086210	CHURCH EQUIPMENT, SUPPLIES.	5 101	2.1	20	6 661	76.6
	PRESCRIPTION SALES.	2 691		22	3 728	5086220	SCHOOL EQUIPMENT, SUPPLIES.	15 858	6.5	40	23 371	67.9
	OPHTHALMIC MERCHANDISE SALES.	1 073		15	3 501		EQUIPMENT (INCLUDING FURNITURE).	4 083		11	8 322	49.1
	OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.. . . .	707		4	1 623		SUPPLIES.	3 862		6	5 493	70.3
	NOT REPORTED IN DETAIL.	113		(NA)	(NA)		NOT REPORTED IN DETAIL.	7 913		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT.	3 223	5.5	8	7 080	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	87 670	36.1	126	100 277	87.4
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	2 545	4.3	11	3 859	5086400	OPHTHALMIC PRODUCTS.	24 386	10.1	98	26 680	91.4
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 146	2.0	3	5 835		PRESCRIPTION SALES.	9 372		48	13 955	67.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	223	.4	6	6 370		OPHTHALMIC MERCHANDISE SALES.	8 683		53	16 456	52.8
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	685	1.2	5	8 003		OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT.. . . .	2 088		21	8 777	23.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	414	.7	3	3 391		NOT REPORTED IN DETAIL.	4 243		(NA)	(NA)	(NA)
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	227	.4	3	1 312	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT.	34 910	14.4	39	66 631	52.4
	COMMODITIES, N.E.C.	2 744	4.7	(NA)	(NA)	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES.	12 053	5.0	29	19 699	61.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	203	.3	14	7 942	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	177	.1	3	3 320	5.3
	PACIFIC DIVISION					5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	131	.1	6	3 412	3.8
	ALL ESTABLISHMENTS. (NUMBER) 601					5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	551	.2	6	4 668	11.8
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS.	44		3	3 115	1.4
	SALES REPORTED BY COMMODITY LINE. (D)						PENS, MECHANICAL PENCILS.	64		4	4 118	1.6
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS.	1 315	.5	8	8 831		OTHER OFFICE SUPPLIES.	271		5	4 540	6.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	286	.1	3	2 948		NOT REPORTED IN DETAIL.	172		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	7 229	3.0	6	20 275	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	387	.2	14	12 544	3.1
5072210	HARDWARE.	222	.1	4	3 243	5099110	PHOTOGRAPHIC GOODS.	3 296	1.4	6	7 032	46.9
5081100	OFFICE MACHINES AND EQUIPMENT.	273	.1	6	6 485	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	127	.1	3	3 203	4.0
						5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 700	1.9	3	6 653	70.2
							COMMODITIES, N.E.C.	6 923	2.9	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	2 110	.9	58	43 305	4.9
							SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
							NEW ENGLAND DIVISION					
							ALL ESTABLISHMENTS. (NUMBER) 310					
							SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	71 810	100.0	231	(X)	(X)
							SALES REPORTED BY COMMODITY LINE.					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)		SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)
	NEW ENGLAND DIVISION (CONT.)							MIDDLE ATLANTIC DIVISION (CONT.)					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	419	•6	5	1 718	24.4	5032100	YARD OR PIECE GOODS	1 126	•4	9	4 328	26.0
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	548	•8	6	3 298	16.6	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	270	•1	5	3 259	8.3
5032100	YARD OR PIECE GOODS	328	•5	4	970	33.8	5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	157	•1	3	1 149	13.7
5072210	HARDWARE	137	•2	3	9 388	1.5	5039100	SHOES, OTHER FOOTWEAR	655	•2	4	1 581	41.4
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	13 380	18.6	55	13 380	100.0	5072210	HARDWARE	133	•1	5	1 097	12.1
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	3 260		42	11 916	27.4	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	192	•1	3	1 818	10.6
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	9 346		47	11 738	79.6	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES	56 576	21.5	228	56 973	99.3
	NOT REPORTED IN DETAIL	774		(NA)	(NA)	(NA)		EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	14 993		156	41 376	36.2
5087200	CUSTODIAL (JANITORS'), SUPPLIES	6 419	8.9	50	20 503	31.3		SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	37 456		165	43 903	85.3
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	1 289		34	18 753	6.9		NOT REPORTED IN DETAIL	4 127		(NA)	(NA)	(NA)
	CLEANING CHEMICALS AND SUPPLIES	4 275		36	19 202	22.3	5087200	CUSTODIAL (JANITORS') SUPPLIES	47 763	18.1	204	54 579	87.5
	NOT REPORTED IN DETAIL	895		(NA)	(NA)	(NA)		MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	20 781		111	32 496	33.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	11 642	16.2	35	26 819	43.4		CLEANING CHEMICALS AND SUPPLIES	13 021		(NA)	(NA)	(NA)
	MACHINES (WASH, DRY, IRON, PRESS)	6 947		22	23 116	30.1		NOT REPORTED IN DETAIL	62 026	23.5	136	65 134	95.2
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	479		10	18 917	2.5	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	30 934		84	42 350	73.0
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	1 618		12	13 995	18.6		EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	2 234		33	20 139	11.1
	NOT REPORTED IN DETAIL	1 618		(NA)	(NA)	(NA)		SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	14 218		36	22 329	63.7
5087400	SHOE REPAIR AND RESOLE MATERIALS	15 339	21.4	42	15 641	98.1		NOT REPORTED IN DETAIL	14 640		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	4 301	6.0	27	4 547	94.6	5087400	SHOE REPAIR AND RESOLE MATERIALS	16 209	6.1	69	17 334	93.5
5087910	TAILORS', SUPPLIES	124	•2	5	13 851	•9		LEATHER, SOLE AND HEEL	2 292		35	5 299	43.3
5087920	MORTICIANS', GOODS, UNDERTAKERS', SUPPLIES	1 074	1.5	8	1 074	100.0		RUBBER AND OTHER THAN LEATHER SOLES	1 682		29	5 455	30.8
5087930	UPHOLSTERERS', FABRICS, SUPPLIES	4 025	5.6	18	18 104	22.2		AND HEELS	5 788		41	9 830	58.9
5087930	UPHOLSTERERS', FABRICS, SUPPLIES	4 025	5.6	18	18 104	22.2		FINDINGS AND MERCHANDISE FOR SHOE REPAIR	6 447		(NA)	(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	339	•5	6	10 121	3.3		NOT REPORTED IN DETAIL	13 195	5.0	69	15 489	85.2
	COMMODITIES, N-E-C.	13 532	18.8	(NA)	(NA)	(NA)	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	4 264	1.6	27	8 081	52.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	203	•3	13	2 646	7.7	5087910	TAILORS', SUPPLIES	4 062	1.5	32	4 179	97.2
	MIDDLE ATLANTIC DIVISION						5087920	MORTICIANS', GOODS, UNDERTAKERS', SUPPLIES	37 080	14.1	95	38 632	96.0
	ALL ESTABLISHMENTS	1 163					5087930	UPHOLSTERERS', FABRICS, SUPPLIES	10 012	3.8	28	10 459	95.7
	SALES NOT REPORTED BY COMMODITY LINE	59,809					5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	914	•3	20	8 934	10.2
	SALES REPORTED BY COMMODITY LINE	263 601	100.0	867	(X)	(X)	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 813	1.1	32	14 092	20.0
5022230	TOILET SOAPS	209	•1	19	8 129	2.6	5097293	KITCHEN UTENSILS, KITCHEN TOOLS	365	•1	3	867	42.1
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	355	•1	6	1 808	19.6	5098694	LEATHER	271	•1	8	1 257	21.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	911	•3	32	11 785	7.7	5098699	MISCELLANEOUS LINES OF MERCHANDISE	269	•1	11	1 779	15.1
								COMMODITIES, N-E-C.	2 236	•8	(NA)	(NA)	(NA)
							5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 538	•6	42	15 253	10.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)		Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)							SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					
	EAST NORTH CENTRAL DIVISION							WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 946							ALL ESTABLISHMENTS, (NUMBER) 382					
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)							LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.							SALES REPORTED BY COMMODITY LINE.					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	215 043	100.0	718	(X)	(X)		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	82 566	100.0	298	(X)	(X)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	903	.4	8	6 026	15.0		CHURCH EQUIPMENT, SUPPLIES,	135	.2	10	2 001	6.7
5039100	SHOES, OTHER FOOTWEAR,	346	.2	23	5 505	6.3		EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.),	338	.4	3	1 664	20.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	248	.1	3	1 194	20.8		BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	24 270	29.4	78	24 669	98.4
5084220	SCHOOL EQUIPMENT, SUPPLIES,	1 008	.5	6	3 278	30.8		EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.),	4 128		67	20 758	19.9
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	362	.2	3	1 862	19.4		NOT REPORTED IN DETAIL.	17 071		63	20 246	84.3
		59 132	27.5	203	59 342	99.6		CUSTODIAL (JANITORS'), SUPPLIES,	3 071		(NA)	(NA)	(NA)
5087100	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.),	15 664		132	51 512	30.4		MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.),	23 221	28.1	90	24 971	93.0
		38 149		125	48 008	79.5		CLEANING CHEMICALS AND SUPPLIES,	4 262		64	18 437	23.1
		5 319		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	4 427		(NA)	(NA)	(NA)
5087200	MACHINES (WASH, DRY, IRON, PRESS), EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.),	37 060	17.2	213	41 507	89.3		LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	13 002	15.7	44	14 160	91.8
		8 920		127	30 480	29.3		EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.),	7 011		30	7 673	91.4
		21 636		142	31 405	68.9		SUPPLIES (CHEMICALS, DRY CLEANING, ETC.),	2 015		6	2 323	4.5
		6 504		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	3 872		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES, MACHINES (WASH, DRY, IRON, PRESS), EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.),	47 924	22.3	111	52 962	90.5		SHOE REPAIR AND RESOLE MATERIALS,	6 822	8.3	25	7 549	90.4
		22 659		68	32 675	69.3		LEATHER, SOLE AND HEEL,	2 462		17	5 853	42.1
		251		18	7 680	3.3		RUBBER AND OTHER THAN LEATHER SOLES, FINDINGS AND MERCHANDISE FOR SHOE REPAIR, NOT REPORTED IN DETAIL.	1 573		16	4 352	36.1
		15 308		46	23 635	64.8		NOT REPORTED IN DETAIL.	1 402		17	4 358	32.2
		9 706		(NA)	(NA)	(NA)		MUNICIPALITY SUPPLIES, EQUIPMENT,	1 385		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS, LEATHER, SOLE AND HEEL,	15 019	7.0	55	15 916	94.4		MORTICIANS, GOODS, UNDERTAKERS', SUPPLIES,	5 148	6.2	37	5 713	90.1
		1 596		34	6 450	24.7		UPHOLSTERERS', FABRICS, SUPPLIES,	3 516	3.5	16	3 516	81.6
		4 722		35	9 114	51.8		OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES,	2 542	3.1	19	2 998	84.8
		4 009		37	7 986	50.2		PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	942	1.1	7	1 072	87.9
		4 692		(NA)	(NA)	(NA)		COMMUNITIES, N.E.C.,	1 904	2.3	(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	10 596	4.9	71	11 939	88.8		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	497	.6	19	2 995	16.6
5087910	TAILORS', SUPPLIES,	1 078	.5	19	4 537	23.8							
5087920	MORTICIANS, GOODS, UNDERTAKERS', SUPPLIES,	5 117	2.4	22	5 221	98.0							
5087930	UPHOLSTERERS', FABRICS, SUPPLIES,	12 496	6.0	52	13 463	95.6							
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES,	19 840	9.2	18	21 018	94.4							
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	174	.1	6	1 479	11.8							
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	296	.1	20	3 472	8.5							
5099694	LEATHER,	383	.2	13	3 934	9.7							
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	203	.1	11	5 418	3.7							
5099900	COMMODITIES, N.E.C.,	1 547	.7	(NA)	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	911	.4	36	10 421	8.7							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution			Amount (\$1,000)	Percent distrib- ution			Amount (\$1,000)	Percent distrib- ution	
		(1)	(2)			(1)	(2)			(1)	(2)	(5)
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)											
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 675											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 37,061											
	SALES REPORTED BY COMMODITY LINE.	149 469	100.0							265	.2	8.3
5022230	TOILET SOAPS,	100	.1							2 123	1.4	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	504	.3									
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	860	.6									
5032100	YARD OR PIECE GOODS,	723	.5							844	.6	10.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	290	.2									
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	28 932	19.4									
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.),	5 597										
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.),	20 015										
	NOT REPORTED IN DETAIL,	3 320										
5087200	CUSTODIAL (JANITORS'), SUPPLIES,	27 220	18.2									
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.),	4 835										
	CLEANING CHEMICALS AND SUPPLIES,	18 025										
	NOT REPORTED IN DETAIL,	4 360										
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	36 680	24.5									
	MACHINES (WASH, DRY, IRON, PRESS),	17 322										
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.),	1 328										
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.),	11 139										
	NOT REPORTED IN DETAIL,	6 891										
5087400	SHOE REPAIR AND RESOLE MATERIALS,	13 760	9.2									
	LEATHER, SOLE AND HEEL,	1 223										
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS,	10 138										
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR, NOT REPORTED IN DETAIL,	1 493										
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	4 531	3.0									
5087910	TAILORS', SUPPLIES,	4 442	.3									
5087920	MORTICIANS', GOODS, UNDERTAKERS', SUPPLIES,	1 739	1.2									
5087930	UPHOLSTERERS', FABRICS, SUPPLIES,	23 848	16.0									
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES,	4 687	3.1									
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	315	.2									
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	1 419	.9									
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	76	.1									
5099694	LEATHER,	117	.1									

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)					(5)			(1)	(2)	(3)	(4)	(5)
	EAST SOUTH CENTRAL DIVISION (CONT.)												
5099694	LEATHER	99	•2	7	2 670	3.7	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 216	1.1	5	9 873	12.3
	COMMODITIES, N.E.C.	659	1.3	(NA)	(NA)	(NA)	5099694	LEATHER	101	•1	5	2 884	3.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	152	•3	8	1 486	10.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	104	•1	5	1 167	8.9
	WEST SOUTH CENTRAL DIVISION							COMMODITIES, N.E.C.	3 341	2.9	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 529					(X)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	726	•6	24	6 978	10.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	114 910	100.0	378	(X)	(X)		MOUNTAIN DIVISION					
	SALES REPORTED BY COMMODITY LINE	4 293	3.7	11	11 991	35.8		ALL ESTABLISHMENTS, (NUMBER) 209	34 467	100.0	142	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	347	•3	16	4 067	8.5		SALES (\$1,000)	29	•1	5	2 139	1.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	152	•1	3	619	24.6	5022230	TOILET SOAPS					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	24 705	21.5	124	24 922	99.1	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	41	•1	4	1 296	3.2
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES, EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	6 026		97	21 381	28.2	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	205	•6	8	2 991	6.9
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	17 935		104	21 478	83.5	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	50	•1	3	788	6.3
	NOT REPORTED IN DETAIL	744		(NA)	(NA)	(NA)	5084940	ROPE, CORDAGE, TWINE	23	•1	3	568	4.0
5087200	CUSTOMIAL (JANITORS') SUPPLIES,	33 699	29.3	126	40 689	82.8	5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES, EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	8 109	23.5	36	8 265	98.1
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	4 526		75	28 870	15.7		SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.)	1 284		30	7 616	16.9
	CLEANING CHEMICALS AND SUPPLIES	24 912		87	28 648	87.0		NOT REPORTED IN DETAIL	6 174		27	7 264	85.0
	NOT REPORTED IN DETAIL	4 261		(NA)	(NA)	(NA)	5087300	CUSTOMIAL (JANITORS') SUPPLIES,	651		(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	27 741	24.1	67	31 765	87.3	5087200	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.)	9 044	26.2	46	9 991	90.5
	MACHINES (WASH, DRY, IRON, PRESS), EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	14 327		40	18 388	77.9		CLEANING CHEMICALS AND SUPPLIES			31	8 170	21.4
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)	1 150		16	6 602	17.4		NOT REPORTED IN DETAIL	1 748		34	8 578	75.2
	NOT REPORTED IN DETAIL	5 848		24	9 783	59.8		LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	843		(NA)	(NA)	(NA)
5087400	SHOE REPAIR AND RESOLE MATERIALS	6 416	3.6	10	(NA)	(NA)	5087300	MACHINES (WASH, DRY, IRON, PRESS), EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	5 132	14.9	24	5 946	86.3
	LEATHER, SOLE AND HEEL	4 119		17	4 342	94.9		NOT REPORTED IN DETAIL	3 390		20	4 306	78.7
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	481		10	2 788	17.3		SUPPLIES (CHEMICALS, DRY CLEANING, ETC.)			7	1 696	8.3
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR, NOT REPORTED IN DETAIL	1 025		10	2 788	36.8		NOT REPORTED IN DETAIL	141		(NA)	(NA)	(NA)
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	1 188		(NA)	(NA)	(NA)	5087400	SHOE REPAIR AND RESOLE MATERIALS	1 351	4.7	9	2 285	59.1
5087910	TAILORS' SUPPLIES	1 425	3.5	32	4 811	84.4		LEATHER, SOLE AND HEEL	1 614		5	2 898	55.7
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	4 060		4	1 621	5.1		RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	97		9	996	9.7
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	82	8.6	20	15 536	63.3		FINDINGS AND MERCHANDISE FOR SHOE REPAIR, NOT REPORTED IN DETAIL	408		6	1 625	25.1
		154	•1	6	1 015	15.2			378		(NA)	(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	240	•2	16	2 713	8.8							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)	(1)	(2)	(3)	(4)		SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)
	MOUNTAIN DIVISION (CONT.)						PACIFIC DIVISION (CONT.)					
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	2 408	7.0	17	3 155	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES, . .	36 763	20.4	93	39 771	92.4
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES, . .	663	1.9	6	663		MACHINES (WASH, DRY, IRON, PRESS),	16 871		53	22 792	74.0
5087930	UPHOLSTERERS' FABRICS, SUPPLIES,	3 976	11.5	8	5 004		EQUIPMENT (MARKING EQUIPMENT, LAUNDRY					
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES, .	438	1.3	3	1 066		TRAYS, BASKETS, ETC.),	1 568		20	10 376	15.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	58	.2	4	1 387		SUPPLIES (CHEMICALS, DRY CLEANING, ETC.), .	13 688		31	16 969	80.7
5096691	LUGGAGE, SADDLERY, HARNESS,	108	.3	3	634	5087400	SHOE REPAIR AND RESOLE MATERIALS,	7 740	4.3	28	9 098	85.1
5096694	LEATHER,	164	.5	6	1 550		LEATHER, SOLE AND HEEL,	1 724		15	5 798	29.7
							RUBBER AND OTHER THAN LEATHER SOLES	1 580		13	5 335	29.6
							AND HEELS,	1 943		15	5 751	33.8
							FINDINGS AND MERCHANDISE FOR SHOE REPAIR, .	2 493		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.,	2 012	5.8	(NA)	(NA)		NOT REPORTED IN DETAIL,					
	LABOR, SERVICE, AND RENTAL RECEIPTS	393	1.1	17	4 306	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	19 699	11.0	60	21 841	90.2
	FROM CUSTOMERS,					5087910	TAILORS' SUPPLIES,	265	.8	6	1 009	26.3
	PACIFIC DIVISION					5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES, . .	1 391		5	1 435	96.9
	ALL ESTABLISHMENTS, (NUMBER) 686					5087930	UPHOLSTERERS' FABRICS, SUPPLIES,	25 172	14.0	43	32 003	78.7
	SALES NOT REPORTED BY COMMODITY					5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES, .	7 724	4.3	16	9 009	85.7
	LINE, (\$1,000)					5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . .	1 250	.7	23	15 685	8.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES	179 847	100.0	486	(X)	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	2 436	1.4	36	11 823	20.6
	(EXC. TIRES AND TUBES),						LEATHER,	686	.4	10	4 764	14.4
5022230	TOILET SOAPS,	272	.2	4	1 095	5096694	MISCELLANEOUS LINES OF MERCHANDISE,	186	.1	9	2 415	7.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	199	.1	18	6 093	5096699	COMMODITIES, N.E.C.,	5 766	3.2	(NA)	(NA)	(NA)
5029140	FATS, OILS, EXPLOSIVES, ETC.,	434	.2	9	1 733	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	897	.5	38	14 619	6.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS, .	966	.5	31	10 111		FROM CUSTOMERS,					
5032100	YARD OR PIECE GOODS,	1 107	.6	3	3 443		TRANSPORTATION EQUIP., SUPPL., EX., AUTO.					
5084940	ROPE, CORDAGE, TWINE,	95	.1	4	1 086		NEW ENGLAND DIVISION					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	458	.3	6	3 709		ALL ESTABLISHMENTS, (NUMBER) 62					
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES, . .	36 091	20.1	125	36 290		SALES NOT REPORTED BY COMMODITY					
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.),	7 357		93	26 613		LINE, (\$1,000)					
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.), .	25 040		103	31 131		SALES REPORTED BY COMMODITY LINE,	11 024	100.0	40	(X)	(X)
	NOT REPORTED IN DETAIL,	3 694		(NA)	(NA)	5084940	ROPE, CORDAGE, TWINE,	84	.8	3	1 689	5.0
5087200	CUSTODIAL (JANITORS') SUPPLIES,	30 250	16.8	129	37 466	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . .	3 259	29.6	8	3 387	96.2
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.), .	6 485		83	27 738	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, . .	6 558	59.5	29	7 026	93.3
	CLEANING CHEMICALS AND SUPPLIES,	20 267		87	28 647	5088910	EQUIPMENT AND PARTS,	611	5.5	3	611	100.0
	NOT REPORTED IN DETAIL,	3 498		(NA)	(NA)		RAILROAD TRANSPORTATION EQUIPMENT,	374	3.4	(NA)	(NA)	(NA)
						5099900	COMMODITIES, N.E.C.,			5	2 325	5.9
							LABOR, SERVICE, AND RENTAL RECEIPTS	138	1.3			
							FROM CUSTOMERS,					

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (CONT.)											
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 305											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 26,443											
	SALES REPORTED BY COMMODITY LINE,											
5072210	HARDWARE,	134 746	100.0	196	(X)	5099900	TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (CONT.)	1 883	1.9	(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., . .	109	.1	3	1 804	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 859	1.9	13	13 579	13.7
5084940	ROPE, CORDAGE, TWINE,	306	.2	4	3 538		WEST NORTH CENTRAL DIVISION					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	323	.2	5	2 830		ALL ESTABLISHMENTS, (NUMBER) 86					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . .	190	.1	3	1 205		SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 13,122						SALES REPORTED BY COMMODITY LINE,					
	SALES REPORTED BY COMMODITY LINE,						GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .	44 561	100.0	61	(X)	(X)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	71 782	53.3	81	76 124	5083200	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	252	.6	3	1 535	16.4
5088910	RAILROAD TRANSPORTATION EQUIPMENT,	24 408		23	30 532	5088100	SALES NOT REPORTED BY COMMODITY					
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE),	38 967		50	47 928	5088200	SALES REPORTED BY COMMODITY LINE,	4 980		26	23 214	64.5
	NOT REPORTED IN DETAIL,	8 407		(NA)	(NA)		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .			(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	42 955	31.9	96	49 573	5088910	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	7 548	16.9	20	8 854	85.2
5099611	PETROLEUM PRODUCTS,	13 103	9.7	22	13 568	5099900	SALES NOT REPORTED BY COMMODITY	493	1.1	3	778	63.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	122	.1	3	788		SALES REPORTED BY COMMODITY LINE,	1 540	3.5	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,						GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	118	.1	4	2 180	5099900	TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (CONT.)	2 393	5.4	11	15 055	15.9
	SALES NOT REPORTED BY COMMODITY						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					
	LINE (\$1,000) 19,396						SALES REPORTED BY COMMODITY LINE,					
	SALES REPORTED BY COMMODITY LINE,						GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	99 151	100.0	97	(X)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	106 566	100.0	173	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . .	434	.4	3	2 271		SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 24,204						SALES REPORTED BY COMMODITY LINE,					
	SALES REPORTED BY COMMODITY LINE,						GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .					
	NOT REPORTED IN DETAIL,						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	40 050	40.4	38	42 617	5072210	TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (CONT.)	362	.3	3	2 073	17.5
5088910	RAILROAD TRANSPORTATION EQUIPMENT,	16 465		17	21 310	5084940	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	60	.1	5	2 440	2.5
	NOT REPORTED IN DETAIL,					5084970	SALES NOT REPORTED BY COMMODITY	62	.1	3	995	6.2
	SALES REPORTED BY COMMODITY LINE,						SALES REPORTED BY COMMODITY LINE,					
5099611	PETROLEUM PRODUCTS,	13 629	1.2	22	22 259	5088100	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	78 387	73.6	110	81 425	96.3
	NOT REPORTED IN DETAIL,	9 956		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY	41 028		54	55 875	73.4
	SALES REPORTED BY COMMODITY LINE,						SALES REPORTED BY COMMODITY LINE,	29 442		64	47 396	62.1
	NOT REPORTED IN DETAIL,						GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .	7 917		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	15 564	15.7	36	16 425	5088200	TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (CONT.)	19 621	18.4	60	21 846	89.8
5088910	RAILROAD TRANSPORTATION EQUIPMENT,	38 191	38.5	22	38 304	5091213	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	174	.2	5	2 495	7.0
	NOT REPORTED IN DETAIL,						SALES NOT REPORTED BY COMMODITY	401	.4	6	1 660	24.2
	SALES REPORTED BY COMMODITY LINE,						SALES REPORTED BY COMMODITY LINE,	519	.5	5	24 276	2.1
5099611	PETROLEUM PRODUCTS,	1 170	1.2	5	8 119	5099611	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(NA) Not available.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	TRANSPORTATION EQUIP, SUPPL, EX, AUTO. (CONT.)						TRANSPORTATION EQUIP, SUPPL, EX, AUTO. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)						WEST SOUTH CENTRAL DIVISION (CONT.)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	326	3	3	6 783	4+8	COMMODITIES, N+E+C.	2 008	2.0	(NA)	(NA)	(NA)
	COMMODITIES, N+E+C.	4 252	4.0	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 989	7.0	22	24 567	28.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 402	2.5	19	31 267	7.7	MOUNTAIN DIVISION					
	EAST SOUTH CENTRAL DIVISION						ALL ESTABLISHMENTS.(NUMBER) 44					
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) (D)						SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) SALES REPORTED BY COMMODITY LINE.	24 646	100.0	34	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	19 113	100.0	23	(X)	(X)	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	20 600	83.6	27	21 587	95.4
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	12 610	66.0	12	13 512	93.3	AIRCRAFT ENGINES, AIR FRAMES, ETC.	8 778		17	11 599	75.7
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	106		4	595	17.8	ACCESSORIES.	3 257		16	9 482	34.3
	NOT REPORTED IN DETAIL.	9 934		5	9 976	99.6	NOT REPORTED IN DETAIL.	8 565		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 570		(NA)	(NA)	(NA)	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	2 856	11.6	7	3 059	93.4
	COMMODITIES, N+E+C.	5 395	28.2	10	5 578	96.7	PETROLEUM PRODUCTS.	521	2.1	3	8 602	6.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	695	3.6	(NA)	(NA)	(NA)	COMMODITIES, N+E+C.	246	1.0	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	423	1.7	6	4 214	10.0
	ALL ESTABLISHMENTS.(NUMBER) 249						ALL ESTABLISHMENTS.(NUMBER) 442					
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) (D)						SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) SALES REPORTED BY COMMODITY LINE.	159 941	100.0	311	(X)	(X)
5072210	HARDWARE.	147	1	3	1 519	9.7	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	138	1	3	1 988	6.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT. .	248	2	3	9 069	2.7	PAINTS, VARNISHES, LACQUERS, ENAMELS.	282	2	5	2 699	10.4
5084940	ROPE, CORDAGE, TWINE.	82	1	4	1 523	5.4	HARDWARE.	660	4	10	4 174	15.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	2 604	2.6	5	7 843	33.2	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	123	1	4	3 394	3.6
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES. . .	60 617	60.5	97	70 426	86.1	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT. .	241	2	8	5 478	4.4
	AIRCRAFT ENGINES, AIR FRAMES, ETC.	24 570		37	40 021	61.4	ROPE, CORDAGE, TWINE.	1 240	8	11	15 045	8.2
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES.	32 920		70	62 873	52.4	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	232	1	6	2 566	9.0
	NOT REPORTED IN DETAIL.	3 127		(NA)	(NA)	(NA)	FARM, DAIRY MACHINERY, PARTS, AND EPT., POULTRY EQUIPMENT (INC. TRACTORS).	99	1	3	2 817	3.5
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	26 667	26.6	45	29 302	91.0						
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	456	5	4	2 182	20.9						
5099611	PETROLEUM PRODUCTS.	450	4.4	6	7 617	5.9						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP., SUPPL., EX., AUTO. (CONT.)						COAL (CONT.)					
	PACIFIC DIVISION (CONT.)						MIDDLE ATLANTIC DIVISION (CONT.)					
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . .	110 110	68.8	234	112 963	97.5	MISCELLANEOUS LINES OF MERCHANDISE,	362	.1	3	5 040	7.2
5088110	AIRCRAFT ENGINES, AIR FRAMES, ETC.,	28 052		68	38 871	72.2	COMMODITIES, N.E.C.,	393	.2	(NA)	(NA)	(NA)
5088120	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES,	65 100		153	80 115	81.3	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	121	(Z)	7	5 465	2.2
5088200	NOT REPORTED IN DETAIL,	16 958		(NA)	(NA)	(NA)	EAST NORTH CENTRAL DIVISION					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	36 134	22.6	74	46 011	78.5	ALL ESTABLISHMENTS, (NUMBER)					
5088910	RAILROAD TRANSPORTATION EQUIPMENT,	1 037	.6	5	1 796	57.7	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE),	309	.2	4	1 903	16.2	SALES REPORTED BY COMMODITY LINE, (D)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	686	.4	8	6 713	10.2	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	124	.1	5	6 224	2.0
5091213	SPORTING, ATHLETIC GOODS, BICYCLES,	1 900	1.2	5	10 778	17.6	COAL (BITUMINOUS AND ANTHRACITE),	111 045	86.4	96	127 651	87.0
5091213	PETROLEUM PRODUCTS,	333	.2	4	5 955	5.6	COKE,	5 921	4.6	11	43 450	13.6
5091213	MISCELLANEOUS LINES OF MERCHANDISE,	819	.5	4	7 213	11.3	PETROLEUM PRODUCTS,	10 283	8.0	18	65 714	15.6
5091213	COMMODITIES, N.E.C.,	2 524	1.6	(NA)	(NA)	(NA)	COMMODITIES, N.E.C.,	208	.2	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	3 074	1.9	28	26 844	11.5	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	922	.7	8	11 368	8.1
	COAL (SIC 5091, PART)						WEST NORTH CENTRAL DIVISION					
	NEW ENGLAND DIVISION						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,	36 643	100.0	17	(X)	(X)	SALES REPORTED BY COMMODITY LINE,	14 072	100.0	14	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE),	30 709	83.8	17	36 643	83.8	COAL (BITUMINOUS AND ANTHRACITE),	7 454	53.0	13	8 402	88.7
5091111	PETROLEUM PRODUCTS,	5 591	15.3	3	16 816	33.2	COKE,	4 856	34.4	4	7 114	68.0
5099611	COMMODITIES, N.E.C.,	114	.3	(NA)	(NA)	(NA)	COMMODITIES, N.E.C.,	1 782	12.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	229	.6	3	4 593	5.0	SOUTH ATLANTIC DIVISION					
	MIDDLE ATLANTIC DIVISION						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,	259 412	100.0	115	(X)	(X)	SALES REPORTED BY COMMODITY LINE,	53 348	100.0	57	(X)	(X)
5091111	COAL (BITUMINOUS AND ANTHRACITE),	253 830	97.8	110	257 199	98.7	COAL (BITUMINOUS AND ANTHRACITE),	53 271	99.9	57	53 348	99.9
5091112	COKE,	2 483	1.0	12	11 610	21.4	COMMODITIES, N.E.C.,	72	.1	(NA)	(NA)	(NA)
5099611	PETROLEUM PRODUCTS,	2 223	.9	8	8 031	27.7	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5	(Z)	3	459	1.1
	EAST SOUTH CENTRAL DIVISION						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,	34 966	100.0	36	(X)	(X)	SALES REPORTED BY COMMODITY LINE, (D)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	COAL (CONT.)						TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
	EAST SOUTH CENTRAL DIVISION (CONT.)						NEW ENGLAND DIVISION					
5091111	COAL (BITUMINOUS AND ANTHRACITE)	34 138	97.6	34	34 881	5091100	ALL ESTABLISHMENTS	316 677	100.0	187	316 677	(X)
5091112	COKE	159	.5	4	4 541	5091100	SALES NOT REPORTED BY COMMODITY LINE					(X)
5096611	PETROLEUM PRODUCTS	626	1.8	3	5 929	5091100	SALES REPORTED BY COMMODITY LINE					(X)
	COMMODITIES, N.E.C.	36	.1	(NA)	(NA)	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	554	.2	10	13 968	4.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	1 217	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- TOILET SOAPS	8 386	2.6	64	125 927	6.7
	WEST SOUTH CENTRAL DIVISION					5022230	CONFECTIONERY	561	.2	4	10 520	5.3
	(NOT ANALYZED BY COMMODITY LINE)					5045100	CANDY, ALL KINDS	38 691	12.2	145	246 513	15.7
	MOUNTAIN DIVISION						CHewing GUM	24 378		122	216 387	11.3
	ALL ESTABLISHMENTS						FOUNTAIN FRUITS, SYRUPS, SUPPLIES	7 189		98	167 183	4.3
	SALES NOT REPORTED BY COMMODITY LINE						POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 194		75	149 025	1.5
	SALES REPORTED BY COMMODITY LINE						NOT REPORTED IN DETAIL	1 121		35	64 292	1.7
5091111	COAL (BITUMINOUS AND ANTHRACITE)	870	85.2	5	967	5049300	CANNED, BOTTLED FOODS	3 809		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	129	12.6	(NA)	(NA)	5049350	GROCERIES, EXCEPT AS SPECIFIED	177	.1	6	5 433	3.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	22	2.2	3	119	5049950	MARGARINE, BUTTER SUBSTITUTES	679	.2	15	24 291	2.8
	PACIFIC DIVISION						OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EAC, PEANUTS)	76		3	2 215	3.4
	(NOT ANALYZED BY COMMODITY LINE)						NOT REPORTED IN DETAIL	540		8	16 299	3.3
	METALS, MINERALS (EX PETROL PROD, SCRAP) (SIC 5091, PART) (SEE TABLE 6A)					5049980	MISCELLANEOUS FOOD PRODUCTS	852	.3	5	9 577	8.9
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 669	.5	19	51 015	3.3
	(NOT ANALYZED BY COMMODITY LINE)					5086220	SCHOOL EQUIPMENT, SUPPLIES	637	.2	26	48 125	1.3
	SCRAP, WASTE MATERIALS (SIC 5093) (SEE TABLE 7)					5094110	CIGARETTES, CIGARS, TOBACCO	250 936	79.2	187	316 677	79.2
							CIGARETTES	187 877		160	279 019	67.3
							CIGARS	26 157		144	255 386	10.2
							OTHER TOBACCO	6 781		122	220 809	3.1
							NOT REPORTED IN DETAIL	30 121		(NA)	(NA)	(NA)
						5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 352	.4	33	59 919	2.3
						5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	5 137	1.6	56	103 819	4.9
						5096693	SHOES, SUPPLIES AND PIPES	2 916	.9	74	169 630	1.7
						5096699	MISCELLANEOUS LINES OF MERCHANDISE	2 494	.8	31	58 287	4.3
						5099900	COMMODITIES, N.E.C.	1 545	.5	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	81	(Z)	6	11 975	.7
							MIDDLE ATLANTIC DIVISION					
							ALL ESTABLISHMENTS	1 020 731	100.0	487	(X)	(X)
							SALES NOT REPORTED BY COMMODITY LINE					
							SALES REPORTED BY COMMODITY LINE					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	TOBACCO, TOBACCO PRODUCTS (CONT.)						TOBACCO, TOBACCO PRODUCTS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)						EAST NORTH CENTRAL DIVISION					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	2 191	•2	20	54 219	4.0	ALL ESTABLISHMENTS	865 185	100.0	445	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	18 039	1.8	154	408 987	4.4	SALES NOT REPORTED BY COMMODITY LINE					
5045100	CONFECTIONERY	108 089	10.6	408	861 694	12.5	SALES REPORTED BY COMMODITY LINE					
	CANDY, ALL KINDS	74 034		360	746 217	9.9	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	864	•1	22	36 201	2.4
	CHEWING GUM	10 812		273	19 470	1.9	CHEMICALS, BIOLOGICALS	15 135	1.7	167	345 837	4.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	5 532		181	435 091	1.3	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	1 471	•2	53	65 615	2.2
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 750		138	230 531	1.2	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	92 505	10.7	380	675 916	13.7
	NOT REPORTED IN DETAIL	14 961		(NA)	(NA)	(NA)	CONFECTIONERY	63 784		330	608 001	10.5
5049300	CANNED, BOTTLED FOODS	1 197	•1	26	32 953	3.6	CANDY, ALL KINDS	9 523		279	503 939	1.9
	CANNED FRUITS, FRUIT JUICES	377		20	24 374	1.9	CHewing GUM	6 306		188	367 579	1.7
	CANNED VEGETABLES, VEGETABLE JUICES	89		10	7 461	1.2	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	2 226		114	173 253	1.3
	CANNED FISH, SEAFOOD	101		8	8 174	1.0	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	5 711	•7	80	112 383	5.1
	CANNED MEATS	128		10	5 699	2.2	NOT REPORTED IN DETAIL	1 806		51	67 259	2.7
	CANNED MILK	148		12	14 099	1.0	CANNED FRUITS, FRUIT JUICES	1 867		54	70 593	2.6
	OTHER CANNED, BOTD, FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	7		(NA)	(NA)	(NA)	CANNED VEGETABLES, VEGETABLE JUICES	191		27	40 817	•5
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 357	•1	26	59 541	2.3	CANNED FISH, SEAFOOD	259		32	40 065	•9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 296	•2	30	73 858	3.1	CANNED MEATS	312		25	33 157	•8
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 188	•1	67	118 671	1.0	CANNED MILK	416		31	50 038	(NA)
5094110	CIGARETTES, CIGARS, TOBACCO	857 161	84.0	487	1 020 731	84.0	OTHER CANNED, BOTD, FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	860		48	67 153	2.1
	CIGARETTES	616 191		415	867 239	71.1	COFFEE	1 385	•2	26	34 862	1.2
	CIGARS	99 013		394	846 577	11.7	SOLUBLE COFFEE	409		40	54 955	1.5
	OTHER TOBACCO	29 354		334	740 226	(NA)	ROASTED COFFEE (EXCEPT SOLUBLE)	157		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	112 603		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL	490		30	35 622	1.4
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	1 176	•1	3	9 250	12.7	FLOUR, RELATED PRODUCTS	1 042	•1	37	44 536	2.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	830	•1	68	93 769	•9	SUGAR (REFINED)	3 295	•4	64	82 688	4.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 098	•2	84	134 497	1.6	GROCERIES, EXCEPT AS SPECIFIED	4 454	•5	47	130 906	3.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	2 893	•3	16	125 559	2.3	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 093	•2	119	240 983	•9
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	847	•1	19	27 541	3.1	SCHOOL EQUIPMENT, SUPPLIES	703 618	81.3	445	865 185	81.3
5099420	JEWELRY, SILVERWARE, TROPHIES	629	•1	9	26 557	2.4	CIGARETTES, CIGARS, TOBACCO	548 133		387	781 040	70.2
5099693	SMOKERS' SUPPLIES AND PIPES	4 546	•4	129	355 803	1.3	CIGARETTES	71 372		365	749 594	9.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	9 503	•9	69	245 623	3.9	CIGARS	32 281		321	660 088	4.9
							OTHER TOBACCO	51 832		(NA)	(NA)	(NA)
							NOT REPORTED IN DETAIL					
5099900	COMMODITIES, N.E.C.	5 911	•6	(NA)	(NA)	(NA)	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	3 250	•4	6	23 513	13.8
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	780	•1	5	5 073	15.4	WINES	705	•1	5	21 873	3.2
							INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 724	•3	121	185 125	1.5
							PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	• 346	•5	146	244 197	1.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	TOBACCO, TOBACCO PRODUCTS (CONT.)					(5)		TOBACCO, TOBACCO PRODUCTS (CONT.)					(5)
	EAST NORTH CENTRAL DIVISION (CONT.)							WEST NORTH CENTRAL DIVISION (CONT.)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 016	.1	11	22 719	4.5	5049410	COFFEE,	657	.2	31	40 426	1.6
5099420	JEWELRY, SILVERWARE, TROPHIES	592	.1	11	40 340	1.5		GREEN COFFEE,	128		3	5 152	2.5
5099690	SMOKERS' SUPPLIES AND PIPES	7 006	.8	190	381 755	1.8		SOLUBLE COFFEE, EXCEPT SOLUBLE,	163		10	14 766	1.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 088	.9	71	135 850	6.0		ROASTED COFFEE, NOT REPORTED IN DETAIL,	225		22	30 829	4.9
	COMMODITIES, N.E.C.	4 894	.6	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	99		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	501	.1	6	10 991	4.6	5049500	FROZEN FOODS,	355	.1	6	14 464	2.5
								FROZEN FRUITS,	32		3	17 507	.7
								FROZEN JUICES,	135		4	13 135	.4
								FROZEN VEGETABLES,	112		4	15 583	1.2
								FROZEN FISH, SEAFOOD (PACKAGED ONLY),	33		4	9 583	1.2
								FROZEN MEATS (PACKAGED ONLY),	10		3	8 123	.1
								NOT REPORTED IN DETAIL,	99		(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 249												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, (D)	372 498	100.0	230	(X)	(X)	5049610	SOFT DRINKS,	209	.1	14	22 820	.9
								FLOUR, RELATED PRODUCTS,	230	.1	7	10 106	2.3
								SUGAR (REFINED),	499	.1	14	20 554	2.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	238	.1	9	9 490	2.5	5049950	GROCERIES, EXCEPT AS SPECIFIED,	1 695	.5	46	74 697	2.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNRIES	3 132	.8	71	126 582	2.5		MARGARINE, BUTTER SUBSTITUTES,	319		11	16 229	2.0
								COOKING OILS (LINC, VEGETABLE, SHORTENINGS),	157		16	21 881	.7
								BREAKFAST CEREALS (FULLY, PARTLY COOKED),	173		7	11 754	1.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	362	.1	18	23 681	1.5		OTHER GROCERIES (JAM, PICKLES, SAUCES,	716		37	53 678	1.3
								MAYONNAISE NUTS--EXC. PEANUTS,	330		(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	266	.1	3	4 165	6.4		NOT REPORTED IN DETAIL,					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	235	.1	17	21 429	1.1	5049960	PEANUTS, ROASTED,	356	.1	24	42 694	.8
		173		14	18 126	1.0	5049980	MISCELLANEOUS FOOD PRODUCTS,	234	.1	8	5 739	4.1
				(NA)	(NA)	(NA)	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,					
								PARTS AND SUPPLIES,	1 316	.4	20	41 573	3.2
5045100	CONFECTIONERY	46 971	12.6	214	319 749	14.7	5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 001	.3	59	94 693	1.1
	CANDY, ALL KINDS,	32 692		192	281 750	11.6							
	CHEWING GUM,	5 031		161	239 338	2.1	5094110	CIGARETTES, CIGARS, TOBACCO	294 865	79.1	230	372 498	79.1
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 645		121	184 921	2.0		CIGARETTES,	228 662		199	329 432	69.5
	POTATO CHIPS, SALTED NUTS, OTHER							CIGARS,	34 303		188	312 664	11.0
	CONFECTIONS,	2 000		100	153 479	1.3		OTHER TOBACCO,	11 871		168	277 614	4.3
	NOT REPORTED IN DETAIL,	3 603		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	19 629		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	525	.1	10	16 884	3.1	5095110	BEER, FERMENTED MALT LIQUORS,	1 077	.3	8	9 125	11.8
5048100	FRESH FRUITS, VEGETABLES, BERRIES	984	.3	5	9 579	10.3	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 386	.4	59	98 583	1.4
	FRESH FRUITS, BERRIES, MELONS	406		4	9 347	4.3	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,					
	FRESH VEGETABLES,	576		4	7 986	7.2		FACIAL TISSUES, ETC.),	1 878	.5	83	128 142	1.5
	NOT REPORTED IN DETAIL,	2		(NA)	(NA)	(NA)							
5049300	CANNED, BOTTLED FOODS	3 981	1.1	49	73 970	5.4	5099420	JEWELRY, SILVERWARE, TROPHIES,	194	.1	5	10 666	1.8
	CANNED FRUITS, FRUIT JUICES,	1 234		32	42 471	2.9	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	399	.1	3	8 368	4.8
	CANNED VEGETABLES, VEGETABLE JUICES	1 512		33	44 975	3.4	5099670	FOOD, BEVERAGE BASIC MATERIALS,	338	.1	7	14 610	2.3
	CANNED FISH, SEAFOOD,	124		10	14 345	.9	5099693	SMOKERS' SUPPLIES AND PIPES,	3 975	1.1	92	160 175	2.5
	CANNED MEAT,	66		9	13 235	.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 120	.8	30	50 525	6.2
	CANNED MILK,	96		5	6 748	1.4							
	OTHER CANNED, BOTO, FOODS, INC. BABY FOOD	385		14	21 770	1.8		COMMODITIES, N.E.C.,	2 016	.5	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	564		(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	204	.1	3	8 931	2.3

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Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure.

TABLE 2B. **Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963**—Continued

[illegible]

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	TOBACCO, TOBACCO PRODUCTS (CONT.)										
	WEST SOUTH CENTRAL DIVISION (CONT.)										
5049410	COFFEE,	1 198	.3	26	28 878	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS, . .	450	.3	15	11 101
	GREEN COFFEE,	41		4	3 422		DAIRY PRODUCTS, ICE CREAM, ICES,	224	.2	12	10 342
	SOLUBLE COFFEE,	258		14	17 662	5043100	CHEESE,	122		12	10 342
	ROASTED COFFEE (EXCEPT SOLUBLE),	900		20	22 667		NOT REPORTED IN DETAIL,	102		(NA)	(NA)
5049610	SOFT DRINKS,	203	.1	23	27 526	5045100	CONFECTIONERY,	24 093	16.3	102	125 656
5049920	FLOUR, RELATED PRODUCTS,	809	.2	19	20 342		CANDY, ALL KINDS,	16 270		89	112 109
5049930	SUGAR (REFINED),	323	.3	22	28 432		CHEWING GUM,	72		72	82 602
5049950	GROCERIES, EXCEPT AS SPECIFIED,	2 282	.6	35	45 546		FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	1 463		48	50 705
	MARGARINE, BUTTER SUBSTITUTES,	106		10	12 990		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	813		50	50 649
	COOKING OILS (INC. VEGETABLE SHORTENINGS), BREAKFAST CEREALS (FULLY, PARTLY COOKED), OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS), NOT REPORTED IN DETAIL,	261 244 722 949	1.6 1.6 2.2 9.4	16 24 (NA) 7	15 247 32 883 (NA) 6 970		CANNED, BOTTLED FOODS,	3 476	.9	15	12 711
5049980	MISCELLANEOUS FOOD PRODUCTS,	654	.2	7	6 970	5049300	CANNED FRUITS, FRUIT JUICES,	1 293		15	12 711
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	375	.1	10	22 709		CANNED VEGETABLES, VEGETABLE JUICES,	302		14	12 469
5086220	SCHOOL EQUIPMENT, SUPPLIES,	3 055	.8	101	142 305		CANNED FISH, SEAFOOD,	128		7	4 209
5094110	CIGARETTES, CIGARS, TOBACCO CIGARETTES,	286 439	78.1	257	366 902	5049410	CANNED MEATS,	103		10	8 018
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	195 119		212	306 327		CANNED MILK,	79		7	4 209
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	35 576		199	284 262		OTHER CANNED, BOTD. FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL,	338		7	4 875
5095110	BEER, FERMENTED MALT LIQUORS,	34 900		184	275 082		COFFEE,	198	.1	12	10 562
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 027	.3	57	67 902	5049920	SOLUBLE COFFEE,	26		7	4 209
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	1 489	.4	66	85 831	5049930	ROASTED COFFEE (EXCEPT SOLUBLE),	160		10	7 496
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	832	.2	18	17 759	5049950	NOT REPORTED IN DETAIL,	12		(NA)	(NA)
5099312	COTTON SEED, FISH, MEAT, ETC.),	190	.1	7	9 768		SOFT DRINKS,	116	.1	5	5 697
5099693	SMOKERS' SUPPLIES AND PIPES,	2 507	.6	42	48 794		FLOUR, RELATED PRODUCTS,	140	.1	12	11 459
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 123	.6	42	48 794		SUGAR (REFINED),	268	.2	12	10 783
	COMMODITIES, N.E.C.,	1 913	.5	(NA)	(NA)		GROCERIES, EXCEPT AS SPECIFIED,	889	.6	17	14 919
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	522	.1	4	7 049		MARGARINE, BUTTER SUBSTITUTES,	53		7	6 806
	MOUNTAIN DIVISION						COOKING OILS (INC. VEGETABLE SHORTENINGS), BREAKFAST CEREALS (FULLY, PARTLY COOKED), OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS), NOT REPORTED IN DETAIL,	113		8	5 355
	ALL ESTABLISHMENTS, (NUMBER)	129					PEANUTS, ROASTED,	462	.1	12	10 167
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	(D)					ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	308	.2	7	8 938
	SALES REPORTED BY COMMODITY LINE,	147 875	100.0	109	(X)		SCHOOL EQUIPMENT, SUPPLIES,	379	.3	30	35 868
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 773	1.2	30	37 661	5094110	CIGARETTES, CIGARS, TOBACCO CIGARETTES,	112 831	76.3	109	147 875
							CIGARETTES,	74 352		96	121 785
							CIGARS,	21 242		87	125 495
							OTHER TOBACCO NOT REPORTED IN DETAIL,	5 436		76	104 352
							BEER, FERMENTED MALT LIQUORS,	11 801		(NA)	(NA)
								1 203	.8	7	7 229

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	TOBACCO, TOBACCO PRODUCTS (CONT.)											
	MOUNTAIN DIVISION (CONT.)											
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	392	•3	25	20 122	5095110	BEER, FERMENTED MALT LIQUORS	2 400	•6	14	21 942	10.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	479	•3	25	24 486	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	212	•1	3	2 122	10.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	88	•1	6	5 531	5095212	WINES	526	•1	8	20 109	2.6
5099693	SMOKERS' SUPPLIES AND PIPES	1 103	•7	18	30 617	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	788	•2	26	82 224	1.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	535	•4	16	14 728	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	559	•1	32	52 323	1.1
	COMMODITIES, N.E.C.	1 030	•7	(NA)	(NA)	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	665	•2	10	15 996	4.2
	PACIFIC DIVISION					5099670	FOOD, BEVERAGE BASIC MATERIALS	645	•2	4	7 203	9.0
	ALL ESTABLISHMENTS					5099693	SMOKERS' SUPPLIES AND PIPES	8 342	2.0	75	293 731	2.8
	SALES NOT REPORTED BY COMMODITY LINE					5099699	MISCELLANEOUS LINES OF MERCHANDISE	754	•2	17	21 843	3.5
	SALES REPORTED BY COMMODITY LINE						COMMODITIES, N.E.C.	2 281	•5	(NA)	(NA)	(NA)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST						BEER (SIC 5095, PART)					
5022220	CHEMICALS, BIOLOGICALS	1 889	•5	10	23 024		NEW ENGLAND DIVISION					
	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES	3 312	•8	54	119 031		ALL ESTABLISHMENTS					
5045100	CONFECTIONERY	44 926	10.8	136	372 161		SALES NOT REPORTED BY COMMODITY LINE	172 346	100.0	157	(X)	(X)
	CANDY, ALL KINDS	33 565		122	350 049		SALES REPORTED BY COMMODITY LINE	2 379	1.4	35	33 984	7.0
	CHewing GUM	5 408		101	317 449		SOFT DRINKS	139	•1	5	4 048	3.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 176		46	75 023		BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)					
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 258		62	181 727	5049610	BEER, FERMENTED MALT LIQUORS	150 433	87.3	157	172 346	87.3
	NOT REPORTED IN DETAIL	3 519		(NA)	(NA)	5049620	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	14 513	8.4	21	51 609	28.1
5049300	CANNED, BOTTLED FOODS	1 162	•3	18	10 864	5095211	WINES	4 008	2.3	44	70 382	5.7
	CANNED FRUITS, FRUIT JUICES	279		11	7 049	5095212	COMMODITIES, N.E.C.	870	•5	(NA)	(NA)	(NA)
	CANNED VEGETABLES, VEGETABLE JUICES	357		13	9 100	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
	CANNED FISH, SEAFOOD	81		4	4 289		MIDDLE ATLANTIC DIVISION					
	CANNED MEATS	92		3	3 628		ALL ESTABLISHMENTS					
	CANNED MILK	99		10	5 446		SALES NOT REPORTED BY COMMODITY LINE	566 055	100.0	1 084	(X)	(X)
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD NOT REPORTED IN DETAIL	87		9	3 841		SALES REPORTED BY COMMODITY LINE	10 311	1.8	588	182 922	5.6
5049410	COFFEE	167	•1	(NA)	(NA)		SOFT DRINKS	762	•1	54	23 231	3.3
	ROASTED COFFEE (EXCEPT SOLUBLE)	209		15	8 529	5049610	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.)					
	NOT REPORTED IN DETAIL	104		7	5 006	5049620	BEER, FERMENTED MALT LIQUORS	551 840	97.5	1 084	566 055	97.5
5049950	GROCERIES, EXCEPT AS SPECIFIED	691	•2	21	14 400	5095110	COMMODITIES, N.E.C.	3 072	•5	(NA)	(NA)	(NA)
5049960	MISCELLANEOUS FOOD PRODUCTS	208	•1	3	2 976	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	70	(Z)	6	2 146	3.3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	227	•1	11	17 548							
5086220	SCHOOL EQUIPMENT, SUPPLIES	303	•1	23	28 149							
5094110	CIGARETTES, CIGARS, TOBACCO	346 729	83.2	156	416 828							
	CIGARETTES	262 737		134	379 833							
	CIGARS	41 277		129	370 598							
	OTHER TOBACCO	14 814		104	332 030							
	NOT REPORTED IN DETAIL	27 901		(NA)	(NA)							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	BEER (CONT.)							BEER (CONT.)					
	EAST NORTH CENTRAL DIVISION							SOUTH ATLANTIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 1,231						5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 464	.3	5	5 811	25.2
	SALES NOT REPORTED BY COMMODITY							FRESH FRUITS, BERRIES, MELONS	1 161		3	3 932	29.5
	LINE (\$1,000)							FRESH VEGETABLES.	302		4	3 810	7.9
	SALES REPORTED BY COMMODITY LINE. (D)							NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)
5049610	SOFT DRINKS	2 587	.4	103	42 429	6.1	5049300	CANNED, BOTTLED FOODS.	1 119	.3	4	5 240	21.4
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	671	.1	22	13 922	4.8		CANNED FRUITS, FRUIT JUICES.	353		4	5 240	6.7
5095110	BEER, FERMENTED MALT LIQUORS,	691 955	96.2	1 087	719 111	96.2		CANNED VEGETABLES, VEGETABLE JUICES.	447		4	5 240	8.5
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	7 317	1.0	43	74 700	9.8		CANNED FISH, SEAFOOD.	99		4	5 240	1.9
5095212	ALCOHOL USED IN BLENDING).	14 216	2.0	238	210 939	6.7		CANNED MEATS.	103		4	5 240	2.0
	COMMODITIES, N.E.C.	2 324	.3	(NA)	(NA)	(NA)		CANNED MILK.	72		3	3 971	1.8
	LABOR, SERVICE, AND RENTAL RECEIPTS							OTHER CANNED, BOTO, FOODS, INC. BABY FOOD	41		3	3 971	1.0
	FROM CUSTOMERS	41	(Z)	6	1 490	2.8		NOT REPORTED IN DETAIL.	4		(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION						5049610	SOFT DRINKS	532	.1	15	8 059	6.6
	ALL ESTABLISHMENTS, (NUMBER) 670						5049930	SUGAR (REFINED)	247	.1	3	3 971	6.2
	SALES NOT REPORTED BY COMMODITY						5049950	GROCERIES, EXCEPT AS SPECIFIED.	252	.1	4	4 633	5.4
	LINE (\$1,000)							COOKING OILS (INC. VEGETABLE SHORTENINGS)	27		3	3 971	.7
	SALES REPORTED BY COMMODITY LINE.							BREAKFAST CEREALS (FULLY, PARTLY COOKED).	23		3	3 971	.6
5044110	EGGS (FRESH, STORAGE)	220 975	100.0	566	(X)	(X)		OTHER GROCERIES (JAM, PICKLES, SAUCES,	159		4	4 633	3.4
5049300	CANNED, BOTTLED FOODS	124	.1	3	693	17.9	5094110	MAYONNAISE, NUTS--EXC. PEANUTS).	43		(NA)	(NA)	(NA)
	CANNED VEGETABLES, VEGETABLE JUICES	103	.1	5	1 894	6.5		CIGARETTES, CIGARS, TOBACCO	556	.1	3	3 971	14.0
	NOT REPORTED IN DETAIL.	21		(NA)	(NA)	(NA)		CIGARETTES.	530		3	3 971	13.3
5049610	SOFT DRINKS	2 206	1.0	106	31 694	7.0		OTHER TOBACCO	15		3	3 971	.4
5049620	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.).	418	.2	36	13 886	3.0	5095110	BEER, FERMENTED MALT LIQUORS,	11		3	3 971	.3
5094110	CIGARETTES, CIGARS, TOBACCO	154	.1	4	2 005	7.7	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	412 274	95.0	528	434 064	95.0
	CIGARS.	153		3	1 960	7.8	5095212	ALCOHOL USED IN BLENDING).	5 136	1.2	8	24 907	20.6
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	(NA)		WINES	10 421	2.4	110	99 570	10.5
5095110	BEER, FERMENTED MALT LIQUORS,	216 638	98.0	566	220 975	98.0	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	254	.1	12	14 276	1.8
5095212	WINES	457	.2	4	1 678	27.2		COMMODITIES, N.E.C.	1 764	.4	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	779	.4	(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	45	(Z)	3	675	6.7
	LABOR, SERVICE, AND RENTAL RECEIPTS							FROM CUSTOMERS					
	FROM CUSTOMERS	75	(Z)	9	2 465	3.0		EAST SOUTH CENTRAL DIVISION					
	SOUTH ATLANTIC DIVISION							ALL ESTABLISHMENTS, (NUMBER) 254					
	ALL ESTABLISHMENTS, (NUMBER) 623							SALES NOT REPORTED BY COMMODITY	135 175	100.0	211	(X)	(X)
	SALES NOT REPORTED BY COMMODITY							LINE (\$1,000)	1 627	1.2	3	135 175	98.8
	LINE (\$1,000)							SALES REPORTED BY COMMODITY LINE.	1 627	1.2	3	4 416	36.8
	SALES REPORTED BY COMMODITY LINE.	434 064	100.0	528	(X)	(X)	5095110	BEER, FERMENTED MALT LIQUORS,	29	(Z)	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS						5095212	WINES	20	(Z)	3	948	2.1
	FROM CUSTOMERS							COMMODITIES, N.E.C.					
	SOUTH ATLANTIC DIVISION							LABOR, SERVICE, AND RENTAL RECEIPTS					
	ALL ESTABLISHMENTS, (NUMBER) 623							FROM CUSTOMERS					
	SALES NOT REPORTED BY COMMODITY							ALL ESTABLISHMENTS, (NUMBER) 254					
	LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY					
	SALES REPORTED BY COMMODITY LINE.							LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.							SALES REPORTED BY COMMODITY LINE.					

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	BEER (CONT.)											(5)
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 626											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE.	331 542	100.0	535	(X)	5049610	SOFT DRINKS	1 790	.4	59	42 530	4.2
5049610	SOFT DRINKS	329	.1	7	2 883	5049620	BOTTLED DRINKING WATERS (MINER., SPR., ETC.). .	508	.1	20	14 525	3.5
5095110	BEER, FERMENTED MALT LIQUORS,	325 571	98.2	535	331 542	5094110	CIGARETTES, CIGARS, TOBACCO	447	.1	7	4 970	9.0
5095212	WINE	718	.2	19	7 396		NOT REPORTED IN DETAIL.	232		3	2 236	10.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	223	.1	11	8 403		BEER, FERMENTED MALT LIQUORS,	215		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	4 690	1.4	(NA)	(NA)	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	390 749	94.1	480	415 343	94.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	4	1 680	5095212	WINE	5 679	1.4	14	24 141	23.5
	MOUNTAIN DIVISION						COMMODITIES, N.E.C.	15 153	3.6	212	136 851	11.1
	ALL ESTABLISHMENTS, (NUMBER) 239						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	735	.2	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY						WINES, DISTILLED SPIRITS (SIC 5095, PART)	35	(Z)	5	3 352	1.0
	LINE (\$1,000)						NEW ENGLAND DIVISION					
	SALES REPORTED BY COMMODITY LINE.	122 496	100.0	205	(X)		ALL ESTABLISHMENTS, (NUMBER) 81					
5045100	CONFECTIONERY	421	.3	9	4 683		SALES NOT REPORTED BY COMMODITY					
	CANDY, ALL KINDS	253		5	3 392		LINE (\$1,000)					
	CHEWING GUM	60		3	2 248		SALES REPORTED BY COMMODITY LINE.	286 779	100.0	77	(X)	(X)
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	97		7	3 539		SOFT DRINKS	236	.1	4	6 750	3.5
	NOT REPORTED IN DETAIL.	11		(NA)	(NA)		GROCERIES, EXCEPT AS SPECIFIED.	2 600	.9	3	17 624	14.6
5049300	CANNED, BOTTLED FOODS	284	.2	6	4 358	5049610	SOFT DRINKS	17 870	6.2	43	153 152	11.7
5049610	SOFT DRINKS	1 272	1.0	35	15 541	5049950	BEER, FERMENTED MALT LIQUORS,	222 436	77.6	70	278 831	79.8
5095110	BEER, FERMENTED MALT LIQUORS,	106 823	87.2	205	122 496	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	40 142	14.0	71	252 884	15.9
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	9 251	7.6	18	38 435	5095212	WINE	3 495	1.2	(NA)	(NA)	(NA)
5095212	WINE	3 321	2.7	28	43 696		COMMODITIES, N.E.C.					
5099670	FOOD, BEVERAGE BASIC MATERIALS,	91	.1	3	640		MIDDLE ATLANTIC DIVISION					
	COMMODITIES, N.E.C.	939	.8	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 265					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	94	.1	5	1 664		SALES NOT REPORTED BY COMMODITY					
	PACIFIC DIVISION						LINE (\$1,000) (D)					
	ALL ESTABLISHMENTS, (NUMBER) 564						SALES REPORTED BY COMMODITY LINE.	1 158 311	100.0	178	(X)	(X)
	SALES NOT REPORTED BY COMMODITY						BEER, FERMENTED MALT LIQUORS,	2 297	.2	16	84 293	2.7
	LINE (\$1,000)						SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	931 049	80.4	122	1 063 020	87.6
	SALES REPORTED BY COMMODITY LINE.	415 343	100.0	480	(X)		WINE	224 213	19.4	159	944 414	23.7
5045100	CONFECTIONERY	247	.1	5	1 950		COMMODITIES, N.E.C.	699	.1	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	4	1 680		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	53	(Z)	3	1 211	4.4

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	WINES, DISTILLED SPIRITS (CONT.)							WINES, DISTILLED SPIRITS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 377							BEER, FERMENTED MALT LIQUORS,	11 405	1.9	43	184 598	6.2
	SALES NOT REPORTED BY COMMODITY							SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	517 889	84.9	105	585 826	88.4
	LINE (\$1,000)							ALCOHOL USED IN BLENDING).	79 976	13.1	123	550 363	14.5
	SALES REPORTED BY COMMODITY LINE.	829 302	100.0	332	(X)	(X)		WINES			(NA)		(NA)
5045100	CONFECTIONERY	1 795	.2	7	24 409	7.4		COMMODITIES, N.E.C.	554	.1	(NA)		(NA)
	CANDY, ALL KINDS.	982		5	21 279	4.6		LABOR, SERVICE, AND RENTAL RECEIPTS			3	43 609	.3
	CHewing GUM	21 279		5	21 279	4.6		FROM CUSTOMERS	143	(Z)			
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	109		4	19 368	.6		EAST SOUTH CENTRAL DIVISION					
	POTATO CHIPS, SALTED NUTS, OTHER	33		4	10 071	.3		ALL ESTABLISHMENTS, (NUMBER) 68					
	CONFECTIONS	553		(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
	NOT REPORTED IN DETAIL.	420	.1	17	22 669	1.9		LINE (\$1,000)					
5049610	SOFT DRINKS	1 043	.1	3	18 464	5.6		SALES REPORTED BY COMMODITY LINE.	128 046	100.0	62	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 537	.7	7	24 492	22.6		SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	113 059	88.3	57	124 899	90.5
5094110	CIGARETTES, CIGARS, TOBACCO	4 259		7	24 492	17.4		ALCOHOL USED IN BLENDING).	14 687	11.5	54	113 585	12.9
	CIGARETTES	1 053		5	21 279	1.0		WINES	278	.2	(NA)		(NA)
	OTHER TOBACCO	222		(NA)	(NA)	(NA)		COMMODITIES, N.E.C.					
	NOT REPORTED IN DETAIL.	3						LABOR, SERVICE, AND RENTAL RECEIPTS	22	(Z)	3	637	3.5
5095110	BEER, FERMENTED MALT LIQUORS,	22 168	2.7	81	126 326	17.5		FROM CUSTOMERS					
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	678 847	81.9	293	795 620	85.3		WEST SOUTH CENTRAL DIVISION					
5095212	ALCOHOL USED IN BLENDING).	117 911	14.2	280	720 182	16.4		ALL ESTABLISHMENTS, (NUMBER) 115					
	WINES	1 581	.2	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
	COMMODITIES, N.E.C.							LINE (\$1,000)					
								SALES REPORTED BY COMMODITY LINE.	369 184	100.0	107	(X)	(X)
	WEST NORTH CENTRAL DIVISION							BEER, FERMENTED MALT LIQUORS,	6 985	1.9	38	123 332	5.7
	ALL ESTABLISHMENTS, (NUMBER) 115							SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	309 546	83.8	104	363 354	85.2
	SALES NOT REPORTED BY COMMODITY							ALCOHOL USED IN BLENDING).	51 612	14.0	92	346 238	14.9
	LINE (\$1,000)							WINES	1 041	.3	(NA)		(NA)
	SALES REPORTED BY COMMODITY LINE.	339 108	100.0	106	(X)	(X)		COMMODITIES, N.E.C.					
5095110	BEER, FERMENTED MALT LIQUORS,	9 928	2.9	34	129 481	7.7		MOUNTAIN DIVISION					
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	287 155	84.7	100	331 485	86.6		ALL ESTABLISHMENTS, (NUMBER) 75					
5095212	ALCOHOL USED IN BLENDING).	37 212	11.0	90	298 503	12.5		SALES NOT REPORTED BY COMMODITY					
	WINES	3 291	1.0	(NA)	(NA)	(NA)		LINE (\$1,000)					
	COMMODITIES, N.E.C.							SALES REPORTED BY COMMODITY LINE.	159 994	100.0	68	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 522	.4	3	10 844	14.0		SOFT DRINKS	428	.3	16	24 401	1.8
	SOUTH ATLANTIC DIVISION							BEER, FERMENTED MALT LIQUORS,	24 483	15.3	50	102 027	24.0
	ALL ESTABLISHMENTS, (NUMBER) 144							SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	117 823	73.6	63	154 736	76.1
	SALES NOT REPORTED BY COMMODITY							ALCOHOL USED IN BLENDING).	15 956	10.0	60	141 267	11.3
	LINE (\$1,000)							WINES	1 304	.8	(NA)		(NA)
	SALES REPORTED BY COMMODITY LINE.	609 967	100.0	132	(X)	(X)		COMMODITIES, N.E.C.					

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	Col. 1 as percent of col. 4 (5)
				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)		
	WINE, DISTILLED SPIRITS (CONT.)								
	PACIFIC DIVISION								
	ALL ESTABLISHMENTS, (NUMBER)	230							
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)							
	SALES REPORTED BY COMMODITY LINE			714 724	100.0	211	(X)		
5049610	SOFT DRINKS			380	.1	11	16 379	(X)	
5049980	MISCELLANEOUS FOOD PRODUCTS			929	.1	3	66 457		
5049510	BEER, FERMENTED MALT LIQUORS			24 907	3.5	91	325 012		
5049521	ALCOHOL USED IN BLENDING			590 191	82.6	168	654 979		
5049522	WINE			97 635	13.7	174	622 100		
	COMMODITIES, N.E.C.			664	.1	(NA)	(NA)		
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS			18	(Z)	3	1 375	1.3	
	PRINTING AND WRITING PAPER (SIC 5096, PART)								
	NEW ENGLAND DIVISION								
	ALL ESTABLISHMENTS, (NUMBER)	64							
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)							
	SALES REPORTED BY COMMODITY LINE			49 978	100.0	55	(X)		
5084940	ROPE, CORDAGE, TWINE			157	.3	3	8 426	1.9	
5096111	PRINTING AND WRITING PAPERS			37 867	75.8	54	48 713	77.7	
5096112	ROLL NEWS-PAPER AND ROTOGRAVURE PAPERS			2 813	5.6	4	9 348	30.1	
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)			6 302	12.6	11	21 508	29.3	
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)			692	1.4	9	12 668	5.5	
5096213	PAPERBOARD, BOXBOARD			476	1.0	8	11 369	4.2	
5096511	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., OTHER OFFICE SUPPLIES			559	1.1	6	9 946	5.6	
	NOT REPORTED IN DETAIL			434		3	3 491	12.4	
	COMMODITIES, N.E.C.			1 027	2.1	(NA)	(NA)	(NA)	
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS			91	.2	3	2 818	3.2	
	MIDDLE ATLANTIC DIVISION								
	ALL ESTABLISHMENTS, (NUMBER)	290							
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)							
	SALES REPORTED BY COMMODITY LINE			798 184	100.0	260	(X)		
5081100	OFFICE MACHINES AND EQUIPMENT			473	.1	4	2 009	23.5	

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PRINTING AND WRITING PAPER (CONT.)	(1)	(2)	(3)	(4)		PRINTING AND WRITING PAPER (CONT.)	(1)	(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION						SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 69						COMMUNITIES, N.E.C.	269	•2	3	10 380	2•6
	SALES NOT REPORTED BY COMMODITY						LABOR, SERVICE, AND RENTAL RECEIPTS	2 144	1•9	(NA)	(NA)	(NA)
	LINE (\$1,000) 9•865						FROM CUSTOMERS	7	(Z)	3	1 128	•6
	SALES REPORTED BY COMMODITY LINE.						EAST SOUTH CENTRAL DIVISION					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	80	•1	4	11 260	•7	ALL ESTABLISHMENTS, (NUMBER) 34					
5081100	OFFICE MACHINES AND EQUIPMENT	469	•5	7	12 502	3•8	SALES NOT REPORTED BY COMMODITY					
5084940	ROPE, CORDAGE, TWINE.	236	•2	14	42 032	•6	LINE (\$1,000) (D)					
5084960	PRINTING AND DUPLICATING INKS	272	•3	8	17 340	1•6	SALES REPORTED BY COMMODITY LINE.	44 664	100•0	32	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	728	•7	6	23 957	3•0	ROPE, CORDAGE, TWINE.	190	•4	6	13 183	1•4
5087200	CUSTODIAL (JANITORS') SUPPLIES.	216	•2	6	25 285	•9	PRINTING AND DUPLICATING INKS	28	•1	4	4 948	•6
5096111	PRINTING AND WRITING PAPERS	77 690	77•1	62	100 376	77•4	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	34 782	77•9	32	44 664	77•9
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . .	2 061	2•0	20	53 946	3•8	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	4 834	11•1	16	35 366	14•0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). .	8 840	8•8	28	67 762	13•0	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	1 844	4•1	11	21 834	8•4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .	3 018	3•0	21	57 617	5•2	FACIAL TISSUES, ETC.).	379	4•8	7	13 048	2•9
5096213	FACIAL TISSUES, ETC.).	877	•9	13	55 550	2•5	PAPERBOARD, BOXBOARD.	713	1•6	8	11 200	6•4
5096311	PAPERBOARD, BOXBOARD.	2 796	2•8	22	44 828	1•4	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	327	•9	3	8 616	4•4
5096312	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	401	•9	19	28 807	1•2	OTHER OFFICE SUPPLIES.	9		(NA)	(NA)	6•1
5096313	CARBON PAPER, STENCIL PAPER, INKED RIBBON .	127	•2	5	28 183	1•5	NOT REPORTED IN DETAIL.	201	•5	4	9 949	2•0
5096314	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS. .	494	•2	8	25 290	2•0	SHIPPING SUPPLIES (GUMMED LABELS, ETC.).	930	2•1	(NA)	(NA)	(NA)
5096315	PENS, MECHANICAL PENCILS.	242	•2	7	26 978	1•9	COMMUNITIES, N.E.C.	18	(Z)	3	1 109	1•6
5096316	OTHER OFFICE SUPPLIES.	1 503	•2	(NA)	13 740	10•9	LABOR, SERVICE, AND RENTAL RECEIPTS					
5096317	NOT REPORTED IN DETAIL.	29					FROM CUSTOMERS					
5096318	SHIPPING SUPPLIES (GUMMED LABELS, ETC.). .	562	•6	9	26 572	2•1	WEST SOUTH CENTRAL DIVISION					
5098296	BUILDING AND CONSTRUCTION PAPER	525	•5	8	26 757	2•0	ALL ESTABLISHMENTS, (NUMBER) 70					
5099900	COMMODITIES, N.E.C.	2 311	2•3	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
	LABOR, SERVICE, AND RENTAL RECEIPTS	98	•1	3	451	21•7	LINE (\$1,000)					
	FROM CUSTOMERS						SALES REPORTED BY COMMODITY LINE.	76 499	100•0	63	(X)	(X)
	SOUTH ATLANTIC DIVISION						OFFICE MACHINES AND EQUIPMENT	405	•5	5	9 935	4•1
	ALL ESTABLISHMENTS, (NUMBER) 88						DUPPLICATING MACHINES.	85		3	9 739	•9
	SALES NOT REPORTED BY COMMODITY						OTHER OFFICE MACHINES.	248	•3	12	24 881	1•0
	LINE (\$1,000) 3•668						ROPE, CORDAGE, TWINE.	102	•1	9	19 772	•5
	SALES REPORTED BY COMMODITY LINE.	115 645	100•0	77	(X)	(X)	PRINTING AND DUPLICATING INKS	53 807	70•3	62	76 185	70•6
5084940	ROPE, CORDAGE, TWINE.	154	•1	6	10 733	1•4	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	1 997	1•4	15	27 202	4•0
5096111	PRINTING AND WRITING PAPERS	90 414	78•2	75	109 325	82•7	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	6 862	9•0	30	54 296	12•6
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS . .	8 020	6•9	16	31 423	25•5	FACIAL TISSUES, ETC.).	3 789	5•0	20	36 309	10•4
5096211	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .	11 204	9•7	26	52 868	21•2						
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .	2 144	1•9	10	21 300	10•1						
5096213	PAPERBOARD, BOXBOARD.	287	•2	3	8 607	3•3						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS. .	1 002	•9	8	10 694	9•4						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PRINTING AND WRITING PAPER (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5096213	PAPERBOARD, BOXBOARD, (NUMBER)	1 035	1.4	19	32 327	5081100	OFFICE MACHINES AND EQUIPMENT	145	60.6	3	784	18.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	4 966	6.5	17	34 790	5096111	Duplicating machines,	106	5.2	3	784	13.5
	CARBON, STENCIL PAPER, INKED RIBBON,	2 184		13	28 790	5096112	NOT REPORTED IN DETAIL,	39	21.1	(NA)	(NA)	(NA)
	OTHER OFFICE SUPPLIES,	41		7	19 063	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,)					
	NOT REPORTED IN DETAIL,	1 930		9	18 238	5096213	FACE TISSUES, ETC.,	1 451	8.6	7	91 569	1.6
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	831		(NA)	(NA)	5096213	PAPERBOARD, BOXBOARD,	3 457	1.8	5	84 940	4.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.,	308	4.4	13	28 636	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	527	3.3	5	90 603	6.6
		42	1.1	7	10 295							
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	883	1.2	3	9 739	5096111	PRINTING AND WRITING PAPERS,	115 405	60.6	60	190 404	60.6
						5096112	ROLL NEWS PAPER AND ROTOGRAVURE PAPERS,	9 919	5.2	10	132 885	7.5
5099900	COMMODITIES, N.E.C., (NUMBER)	2 907	3.8	(NA)	(NA)	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	40 116	21.1	21	159 134	25.2
	LABOR, SERVICE, AND RENTAL RECEIPTS	48	1.1	4	2 698	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,)	7 403	3.9	12	124 293	6.0
	FROM CUSTOMERS					5096213	FACE TISSUES, ETC.,	1 050	4.8	12	111 041	9.9
	MOUNTAIN DIVISION					5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	9 203	4.8	16	93 399	12.2
	ALL ESTABLISHMENTS, (NUMBER)	17 937	100.0	15	(X)							
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,											
5084940	ROPE, CORDAGE, TWINE,	94	5.5	4	9 841	5096213	PAPERBOARD, BOXBOARD,	1 050	4.8	12	111 041	9.9
5084960	PRINTING AND Duplicating INKS,	19	1.1	3	7 675	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	1 131	4.8	16	93 399	12.2
5087200	CUSTODIAL (JANITORS') SUPPLIES,	55	3.3	3	7 673							
5096111	PRINTING AND WRITING PAPERS,	11 951	66.6	15	17 937	5096213	PAPERBOARD, BOXBOARD,	1 050	4.8	12	111 041	9.9
5096112	ROLL NEWS PAPER AND ROTOGRAVURE PAPERS,	2 567	14.3	7	13 767							
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	617	3.4	4	9 841							
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,)	152	8.4	5	10 085							
5096213	FACE TISSUES, ETC.,	1 504	8.4	4	10 026							
5096311	PAPERBOARD, BOXBOARD,	1 039	8.4	4	10 026							
	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	1 039	8.4	4	10 026							
	OTHER OFFICE SUPPLIES,	1 039	8.4	4	10 026							
	NOT REPORTED IN DETAIL,	299	1.7	3	9 451							
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	124	7.7	5	10 416							
	COMMODITIES, N.E.C., (NUMBER)	751	4.2	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	4	0.0	3	1 319							
	FROM CUSTOMERS											
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)	72	100.0	61	(X)							
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,											

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	NEW ENGLAND DIVISION (CONT.)											
5084940	ROPE, CORDAGE, TWINE,	2 499	2.0	68	51 369	4.9	5045100	CONFECTIONERY	883	13	12 173	7.3
5086220	SCHOOL EQUIPMENT, SUPPLIES,	443	.4	21	13 419	3.3	5049950	GROCERIES, EXCEPT AS SPECIFIED,	269	1	1 573	17.1
5087200	CUSTODIAL (JANITORS') SUPPLIES,	1 364	1.1	58	32 814	4.2	5049980	MISCELLANEOUS FOOD PRODUCTS,	781	13	5 720	13.7
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	549	.4	17	10 774	5.1	5072210	HARDWARE,	828	15	9 443	8.8
5096111	PRINTING AND WRITING PAPERS,	3 135	2.5	23	17 390	18.0	5081100	OFFICE MACHINES AND EQUIPMENT,	591	7	6 012	9.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	61 548	49.6	168	108 435	56.8	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	504	12	9 420	5.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	16 711	13.5	51	41 691	40.1	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL),	285	6	1 621	17.6
5096213	PAPERBOARD, BOXBOARD,	31 057	25.0	120	80 196	38.7	5084900	ROPE, CORDAGE, TWINE,	4 560	1.0	111 506	4.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS,	898	.7	34	16 803	5.3	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	247	1.1	4 304	5.7
	NOT REPORTED IN DETAIL,	339		14	9 707	3.5	5086220	SCHOOL EQUIPMENT, SUPPLIES,	942	29	21 499	4.4
		71		10	5 924	1.2	5087200	CUSTODIAL (JANITORS') SUPPLIES,	6 148	1.3	82 403	7.5
		170		16	8 893	1.9	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	379	1.1	9 000	4.2
		162		15	9 217	1.8	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES,	359	1.1	1 785	20.1
		73		11	6 285	(NA)						
		83		(NA)	(NA)							
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	1 286	1.0	29	25 223	5.1	5093220	WASTE PAPER,	276	12	9 806	2.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	398	.3	7	3 670	10.8	5096111	PRINTING AND WRITING PAPERS,	11 287	2.4	62 552	18.0
5098296	BUILDING AND CONSTRUCTION PAPER,	175	.1	8	6 741	2.6	5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS,	1 317	11	18 999	6.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, NOT REPORTED IN DETAIL,	325	.3	8	4 633	7.0	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	270 135	57.4	398 939	67.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	122	.1	6	2 155	5.7	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	99 149	21.1	262 455	37.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	341	.3	13	6 000	5.7	5096213	PAPERBOARD, BOXBOARD,	47 788	10.2	125 099	38.2
		738	.6	(NA)	(NA)	(NA)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS,	2 322	.5	43 588	5.3
				(NA)	(NA)			79		22	15 037	4.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	214	.2	3	5 690	3.8	5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	4 386	.9	59 153	7.4
	MIDDLE ATLANTIC DIVISION						5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	648	1.0	5 821	11.1
	ALL ESTABLISHMENTS, (NUMBER) 896						5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	891	.2	14 362	6.2
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 75,168						5098296	BUILDING AND CONSTRUCTION PAPER,	301	.1	7 598	4.0
	SALES REPORTED BY COMMODITY LINE,	470 804	100.0	701	(X)	(X)	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 349	.5	19 887	11.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	1 988	.4	35	22 696	8.8		COMMODITIES, N.E.C.,	5 391	1.1	(NA)	(NA)
5022230	TOILET SOAPS,	741	.2	26	22 663	3.3	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	304	.1	4 373	7.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 123	.7	14	15 863	19.7		EAST NORTH CENTRAL DIVISION				
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	1 652	.3	64	35 832	4.6		ALL ESTABLISHMENTS, (NUMBER) 433				
								SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 32,571				
								SALES REPORTED BY COMMODITY LINE,				
								328 000	100.0	344	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	687	•2	15	13 922	5098296	BUILDING AND CONSTRUCTION PAPER	1 126	•3	18	28 015	4•0
5022230	TOILET SOAPS,	369	•1	17	14 618	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	420	•1	10	12 187	3•4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	2 068	•6	21	17 339	5099699	MISCELLANEOUS LINES OF MERCHANDISE	5 261	1•6	27	40 907	12•9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 038	•9	48	74 001		COMMODITIES, N.E.C.,	11 227	3•4	(NA)	(NA)	(NA)
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	665	•2	18	17 277	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	432	•1	6	21 017	2•1
5083100	DAIRY PRODUCTS, ICE CREAM, ICES	1 170	•4	6	23 791		WEST NORTH CENTRAL DIVISION					
5085100	CONFECTIONERY	4 930	1•5	21	44 743		ALL ESTABLISHMENTS, (NUMBER) 138					
5049300	CANNED, BOTTLED FOODS	2 102	•6	8	25 112		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	104 519	100•0	109	(X)	(X)
5049320	FLOUR, RELATED PRODUCTS	2 474	•8	3	22 541		SALES REPORTED BY COMMODITY LINE	198	•2	7	4 570	4•3
5049500	GROCERIES, EXCEPT AS SPECIFIED,	1 461	•4	9	35 413	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	206	•2	20	12 838	1•6
5049980	MISCELLANEOUS FOOD PRODUCTS	303	•1	8	2 294		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	93	•1	6	6 311	1•5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	441	•1	5	28 087	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	897	•9	8	8 662	10•4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	2 011	•6	11	7 229	5032200	NOTIONS (THREAD, BUTTONS, ETC.),	594	•6	9	7 777	7•6
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT,	819	•2	3	5 466	5045100	CONFECTIONERY	149	•1	3	2 320	6•4
5084940	ROPE, CORDAGE, TWINE,	2 169	•7	91	96 354	5049980	MISCELLANEOUS FOOD PRODUCTS	66	•1	6	4 166	1•6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	494	•2	4	3 041	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	940	•9	31	51 862	1•8
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 803	•5	34	31 588	5072210	HARDWARE,	877	•8	18	14 709	6•0
5087200	CUSTODIAL (JANITORS') SUPPLIES,	3 360	1•0	79	59 415	5084940	ROPE, CORDAGE, TWINE,	884	•8	25	21 083	4•2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	718	•2	27	26 789	5087200	CUSTODIAL (JANITORS') SUPPLIES,	218	•2	16	13 481	1•6
5096111	PRINTING AND WRITING PAPERS	11 514	3•5	54	75 534	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	17 056	16•3	32	60 028	28•4
5096112	ROLL NEWS-PAPER AND ROTOGRAVURE PAPERS	782	•2	13	23 236	5096111	PRINTING AND WRITING PAPERS	387	•4	7	10 666	3•6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	173 438	52•9	296	289 267	5096112	ROLL NEWS-PAPER AND ROTOGRAVURE PAPERS	45 580	43•6	92	97 437	46•8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	68 101	20•8	202	221 971	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	21 508	20•6	70	75 184	28•6
5096213	PAPERBOARD, BOXBOARD,	14 690	4•5	92	108 351	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	7 401	7•1	29	46 754	15•8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON	3 897	4•9	52	53 604	5096213	PAPERBOARD, BOXBOARD,	2 857	2•7	28	46 293	6•2
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS,	39		12	13 756	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS,	1 222		16	7 476	1•0
	OTHER OFFICE SUPPLIES	358		24	21 551		NOT REPORTED IN DETAIL	1 324		11	16 668	1•1
	NOT REPORTED IN DETAIL	870		18	26 149		SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	61		(NA)	31 198	4•2
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	4 535	1•4	52	59 766	5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	896	•9	22	44 419	2•0
5097230	FLOOR COVERINGS	474	•1	4	4 991							
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 816	•6	13	13 174							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION (CONT.)											
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	340	.3	5	25 975	5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	917	.5	38	28 145	3.3
5097230	FLOOR COVERINGS	471	.5	4	4 864	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	255	.1	7	4 007	6.4
5098296	BUILDING AND CONSTRUCTION PAPER	675	.6	9	30 724	5098296	BUILDING AND CONSTRUCTION PAPER	2 090	1.2	22	39 416	5.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	405	.4	8	7 124	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	102	.1	4	2 362	4.3
	COMMODITIES, N.E.C.	1 793	1.7	(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	745	.4	18	9 044	8.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	28	(Z)	3	535		COMMODITIES, N.E.C.	1 981	1.1	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION					5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	309	.2	5	1 493	20.7
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)						EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 258						ALL ESTABLISHMENTS (NUMBER) 93					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,271						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 7,946					
	SALES REPORTED BY COMMODITY LINE	172 862	100.0	209	(X)		SALES REPORTED BY COMMODITY LINE	63 865	100.0	75	(X)	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	516	.3	7	6 909	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	1 081	1.7	15	7 783	13.9
5022230	TOILET SOAPS	249	.1	16	15 516	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . . .	317	.5	17	12 575	2.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	165	.1	4	1 994	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	101	.2	10	4 407	2.3
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	993	.6	34	24 630	5045100	CONFECTIONERY	106	.2	7	2 734	3.9
5045100	CONFECTIONERY	176	.1	10	6 442	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	308	.5	4	2 787	11.1
5049980	MISCELLANEOUS FOOD PRODUCTS	122	.1	5	3 326	5072210	HARDWARE	103	.2	8	5 109	2.0
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	125	.1	6	8 110	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT . .	310	.5	3	4 174	7.4
5084940	ROPE, CORDAGE, TWINE	1 764	1.0	61	61 218	5084940	ROPE, CORDAGE, TWINE	542	.8	27	28 213	1.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 541	.9	38	34 662	5086220	SCHOOL EQUIPMENT, SUPPLIES	1 109	1.7	23	13 979	7.9
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 891	2.3	67	55 064	5087200	CUSTODIAL (JANITORS') SUPPLIES	1 879	2.9	37	23 823	7.9
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	1 765	1.0	35	28 587	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	426	.7	13	7 561	5.6
5096111	PRINTING AND WRITING PAPERS	21 797	12.6	51	78 535	5096111	PRINTING AND WRITING PAPERS	6 037	9.5	24	30 049	20.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	3 201	1.9	13	32 349	5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	153	.2	6	11 955	1.3
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	79 905	46.2	186	167 084	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	27 864	43.6	66	61 690	45.2
5096212	PERSONAL SERVICE PAPERS (TOWELLING, CUPS, FACIAL TISSUES, ETC.)	40 561	23.5	147	133 182	5096212	PERSONAL SERVICE PAPERS (TOWELLING, CUPS, FACIAL TISSUES, ETC.)	10 871	17.0	58	46 753	23.3
5096213	PAPERBOARD, BOXBOARD	8 356	4.8	43	54 938	5096213	PAPERBOARD, BOXBOARD	2 077	3.5	20	28 347	7.3
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON . .	1 336	.8	16	13 223							
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS . . .	351		20	11 880							
	PENS, MECHANICAL PENCILS	150		25	26 182							
	OTHER OFFICE SUPPLIES	107		15	14 687							
	NOT REPORTED IN DETAIL	414		(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Sales of specified commodity line	Establishments reporting commodity line		Col. 1 as percent of col. 4		
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	EAST SOUTH CENTRAL DIVISION (CONT.)											
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., STATIONERY, STENCIL PAPER, INKED RIBBON, CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS, OTHER OFFICE SUPPLIES, NOT REPORTED IN DETAIL,	2 060 534 50 755 135 567 31	3.2	31	28 407 20 529 6 783 18 830 11 329 9 713 (NA)	7.3	5096296 5096699 5099900	40 1 123 619 41	.1 1.4 .8 .1	4 6 (NA) 3	7 963 6 790 (NA) 806	.5 16.5 (NA) 5.1
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 174	1.8	22	23 439	5.0						
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE, . . .	303	.5	4	6 964	4.4						
5098296	BUILDING AND CONSTRUCTION PAPER	137	.2	8	11 788	1.2						
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	147	.2	6	4 722	3.1						
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	445	.7	11	13 374	3.3						
5099900	COMMODITIES, N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5 850 465	9.2 .7	(NA) 3	(NA) 4 221	(NA) 11.0						
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 130 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,017 SALES REPORTED BY COMMODITY LINE,											
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	321	.4	15	17 420	1.8						
5045100	CONFECTIONERY	73	.1	7	8 789	.8						
5084940	ROPE, CORDAGE, TWINE,	174	.2	23	18 245	1.0						
5086220	SCHOOL EQUIPMENT, SUPPLIES,	310	.4	10	9 328	3.3						
5087200	CUSTODIAL (JANITORS') SUPPLIES,	3 422	4.4	47	43 044	8.0						
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	995	1.3	18	20 400	4.9						
5096111	PRINTING AND WRITING PAPERS,	8 583	11.0	31	41 125	20.9						
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . .	42 551	54.5	96	75 529	56.3						
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	16 785	21.5	59	49 855	33.7						
5096213	PAPERBOARD, BOXBOARD,	2 362	3.0	21	21 144	11.2						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., STATIONERY, STENCIL PAPER, INKED RIBBON, CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS, OTHER OFFICE SUPPLIES, NOT REPORTED IN DETAIL,	103 14 33 61 31 148	.5 .5 .7 .7 .4 1.7	20 7 7 8 3 (NA)	16 555 5 028 4 076 5 207 1 877 (NA)	2.4 2.0 2.3 4.6 1.7 (NA)						
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	309	.4	15	14 924	2.1						
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
	BUILDING AND CONSTRUCTION PAPER	40	.1	4	7 963	.5						
	MISCELLANEOUS LINES OF MERCHANDISE,	1 123	1.4	6	6 790	16.5						
	COMMODITIES, N.E.C.,	619	.8	(NA)	(NA)	(NA)						
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	806	.1	3	806	5.1						
	MOUNTAIN DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 58 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,781 SALES REPORTED BY COMMODITY LINE,											
5022230	TOILET SOAPS,	103	.2	5	3 765	2.7						
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	65	.1	5	3 765	1.7						
5045100	CONFECTIONERY	345	.6	11	11 301	3.1						
5084940	ROPE, CORDAGE, TWINE,	455	.9	15	21 916	2.1						
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 734	3.3	10	18 405	9.4						
5087200	CUSTODIAL (JANITORS') SUPPLIES,	570	1.1	16	22 424	2.5						
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	267	.5	9	10 092	2.6						
5096111	PRINTING AND WRITING PAPERS,	11 326	21.2	29	44 610	25.4						
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . .	391	.7	9	15 447	2.5						
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	27 143	50.9	47	53 069	51.1						
5096213	PAPERBOARD, BOXBOARD,	6 025	11.3	27	32 117	18.8						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., STATIONERY, STENCIL PAPER, INKED RIBBON, CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS, OTHER OFFICE SUPPLIES, NOT REPORTED IN DETAIL,	1 054 18 415 18 251 387 10	2.0 .2 2.2 .4 1.1 2.7 (NA)	14 3 14 2 14 11 (NA)	23 721 18 995 18 995 10 781 21 125 14 538 (NA)	2.9 2.1 2.1 1.2 2.7 (NA)						
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 127	2.1	18	20 604	5.5						
5096312	BUILDING AND CONSTRUCTION PAPER	228	.4	7	10 459	2.2						
5096312	COMMODITIES, N.E.C.,	1 243	2.3	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	95	.2	3	1 599	5.9						
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 277 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 14,458 SALES REPORTED BY COMMODITY LINE,											
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
	BUILDING AND CONSTRUCTION PAPER	40	.1	4	7 963	.5						
	MISCELLANEOUS LINES OF MERCHANDISE,	1 123	1.4	6	6 790	16.5						
	COMMODITIES, N.E.C.,	619	.8	(NA)	(NA)	(NA)						
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	806	.1	3	806	5.1						
	MOUNTAIN DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 58 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,781 SALES REPORTED BY COMMODITY LINE,											
5022230	TOILET SOAPS,	103	.2	5	3 765	2.7						
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	65	.1	5	3 765	1.7						
5045100	CONFECTIONERY	345	.6	11	11 301	3.1						
5084940	ROPE, CORDAGE, TWINE,	455	.9	15	21 916	2.1						
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 734	3.3	10	18 405	9.4						
5087200	CUSTODIAL (JANITORS') SUPPLIES,	570	1.1	16	22 424	2.5						
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	267	.5	9	10 092	2.6						
5096111	PRINTING AND WRITING PAPERS,	11 326	21.2	29	44 610	25.4						
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . .	391	.7	9	15 447	2.5						
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	27 143	50.9	47	53 069	51.1						
5096213	PAPERBOARD, BOXBOARD,	6 025	11.3	27	32 117	18.8						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., STATIONERY, STENCIL PAPER, INKED RIBBON, CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS, OTHER OFFICE SUPPLIES, NOT REPORTED IN DETAIL,	1 054 18 415 18 251 387 10	2.0 .2 2.2 .4 1.1 2.7 (NA)	14 3 14 2 14 11 (NA)	23 721 18 995 18 995 10 781 21 125 14 538 (NA)	2.9 2.1 2.1 1.2 2.7 (NA)						
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 127	2.1	18	20 604	5.5						
5096312	BUILDING AND CONSTRUCTION PAPER	228	.4	7	10 459	2.2						
5096312	COMMODITIES, N.E.C.,	1 243	2.3	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	95	.2	3	1 599	5.9						
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 277 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 14,458 SALES REPORTED BY COMMODITY LINE,											
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
	BUILDING AND CONSTRUCTION PAPER	40	.1	4	7 963	.5						
	MISCELLANEOUS LINES OF MERCHANDISE,	1 123	1.4	6	6 790	16.5						
	COMMODITIES, N.E.C.,	619	.8	(NA)	(NA)	(NA)						
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	806	.1	3	806	5.1						
	MOUNTAIN DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 58 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,781 SALES REPORTED BY COMMODITY LINE,											
5022230	TOILET SOAPS,	103	.2	5	3 765	2.7						
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	65	.1	5	3 765	1.7						
5045100	CONFECTIONERY	345	.6	11	11 301	3.1						
5084940	ROPE, CORDAGE, TWINE,	455	.9	15	21 916	2.1						
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 734	3.3	10	18 405	9.4						
5087200	CUSTODIAL (JANITORS') SUPPLIES,	570	1.1	16	22 424	2.5						
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . .	267	.5	9	10 092	2.6						
5096111	PRINTING AND WRITING PAPERS,	11 326	21.2	29	44 610	25.4						
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . .	391	.7	9	15 447	2.5						
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	27 143	50.9	47	53 069	51.1						
5096213	PAPERBOARD, BOXBOARD,	6 025	11.3	27	32 117	18.8						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., STATIONERY, STENCIL PAPER, INKED RIBBON, CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS, OTHER OFFICE SUPPLIES, NOT REPORTED IN DETAIL,	1 054 18 415 18 251 387 10	2.0 .2 2.2 .4 1.1 2.7 (NA)	14 3 14 2 14 11 (NA)	23 721 18 995 18 995 10 781 21 125 14 538 (NA)	2.9 2.1 2.1 1.2 2.7 (NA)						
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	1 127	2.1	18	20 604	5.5						
5096312	BUILDING AND CONSTRUCTION PAPER	228	.4	7	10 459	2.2						
5096312	COMMODITIES, N.E.C.,	1 243	2.3	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	95	.2	3	1 599	5.9						
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 277 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 14,458 SALES REPORTED BY COMMODITY LINE,											
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
	BUILDING AND CONSTRUCTION PAPER	40	.1	4	7 963	.5						
	MISCELLANEOUS LINES OF MERCHANDISE,	1 123	1.4	6	6 790	16.5						
	COMMODITIES, N.E.C.,	619	.8	(NA)	(NA)	(NA)						
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	806	.1	3	806	5.1						
	MOUNT											

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)	Percent distri- bution	(2)				Number	(3)	Total sales, all commodity lines (\$1,000)	(4)		(5)
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)												
	PACIFIC DIVISION (CONT.)												
5022230	TOILET SOAPS	184		.1		17		9 254					
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	497		.2		12		13 737					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	707		.3		36		21 766					
5045100	CONFECTIONERY	1 109		.4		9		6 968					
5049980	MISCELLANEOUS FOOD PRODUCTS	1 205		.5		6		5 206					
5072210	HARDWARE	246		.1		10		9 191					
5081100	OFFICE MACHINES AND EQUIPMENT	565		.2		4		12 083					
5084940	ROPE, CORDAGE, TWINE	2 002		.8		55		71 718					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	361		.1		4		2 011					
5086220	SCHOOL EQUIPMENT, SUPPLIES	4 135		1.6		21		59 724					
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 440		1.3		59		90 682					
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	149		.1		14		8 894					
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES	356		.1		3		12 563					
5093220	WASTE PAPER	148		.1		5		6 063					
5096111	PRINTING AND WRITING PAPERS	21 525		8.3		55		119 824					
5096112	ROLL NEWS- AND ROTOGRAVURE PAPERS	5 043		2.0		24		89 904					
5096211	PERSONAL SERVICE PAPERS (WRAPPING, BAGS, ETC.)	151 672		58.7		203		245 404					
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	35 572		13.8		126		174 673					
5096213	PAPERBOARD, BOXBOARD	8 872		3.4		55		80 837					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON	5 946		2.3		37		74 977					
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 848		.7		45		31 536					
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	343		.1		8		49 993					
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	511		.2		4		9 803					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 228		.5		8		49 635					
5098296	BUILDING AND CONSTRUCTION PAPER	914		.4		16		60 530					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	626		.2		8		6 072					
5099321	FERTILIZER, FERTILIZER MATERIALS	303		.1		5		9 878					
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	138		.1		3		2 302					
5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 650		.6		5		7 875					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	627		.2		14		16 118					
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)												
	PACIFIC DIVISION (CONT.)												
	COMMODITIES, N.E.C.	6 379		2.5		(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	59		(Z)		6							
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)												
	NEW ENGLAND DIVISION												
	ALL ESTABLISHMENTS (NUMBER)	233											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	OFFICE MACHINES AND EQUIPMENT	57 905		100.0		133							
	ADDING, ACCOUNTING, COMPUTING MACHINES	1 469		2.5		47							
	Duplicating machines	144				16							
	TYPEWRITERS	485				21							
	OTHER OFFICE MACHINES	258				19							
	NOT REPORTED IN DETAIL	425				17							
	PRINTING AND Duplicating INKS	139		.2		6							
	SCHOOL EQUIPMENT, SUPPLIES	1 265		2.2		15							
	PRINTING AND WRITING PAPERS	4 931		8.5		13							
	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	831		1.4		5							
	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON	36 265		62.6		116							
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	13 431				46							
	PENS, MECHANICAL PENCILS	5 817				35							
	OTHER OFFICE SUPPLIES	2 859				36							
	ARTISTS' SUPPLIES	657				31							
	NOT REPORTED IN DETAIL	61				39							
	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	9 191		.1		6							
	GREETING CARDS, CHRISTMAS CARDS, ETC.	31		10.4		7							
	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 025		5.0		33							
	PHOTOGRAPHIC GOODS	2 872		1.8		31							
	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 037		.3		5							
	NOT REPORTED IN DETAIL	145				7							
	BOOKS, MAGAZINES, PRINTED MATERIALS	92				5							
	GIFTS, ART GOODS, NOVELTIES, ETC.	53				(NA)							
	ADVERTISING SPECIALTIES, CALENDARS, ETC.	114		.2		3							
	MISCELLANEOUS LINES OF MERCHANDISE	163		.3		7							
	COMMODITIES, N.E.C.	50				4							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	627		1.1		6							
		1 766		3.0		(NA)							
		175		.3		12							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	MIDDLE ATLANTIC DIVISION						STATIONERY, OFFICE SUPPLIES (CONT.)				
	ALL ESTABLISHMENTS. (NUMBER) 970						EAST NORTH CENTRAL DIVISION				
	SALES NOT REPORTED BY COMMODITY						ALL ESTABLISHMENTS. (NUMBER) 690				
	LINE. (\$1,000)						SALES NOT REPORTED BY COMMODITY				
	SALES REPORTED BY COMMODITY LINE.	247 808	100.0	587	(X)		LINE. (\$1,000)	135 826	100.0	387	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES.	402	2	5	2 267	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	90	1	7	2 993
5032200	NOTIONS (THREAD, BUTTONS, ETC.).	939	4	8	5 336	5081100	OFFICE MACHINES AND EQUIPMENT.	5 022	3.7	130	37 231
5081100	OFFICE MACHINES AND EQUIPMENT.	4 248	1.7	92	33 812		ADDING, ACCOUNTING, COMPUTING MACHINES. . .	816		42	20 841
	Duplicating machines.	394		34	9 074		Duplicating machines.	2 186		56	24 171
	Addressing, mailing machines.	1 757		39	15 954		Typewriters.	497		51	19 369
	Typewriters.	371		29	2 234		Other office machines.	317		33	14 219
	Other office machines.	907		32	15 897		NOT REPORTED IN DETAIL.	1 002		(NA)	(NA)
	NOT REPORTED IN DETAIL.	815		(NA)	(NA)	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES).	73	1	3	292
5084940	ROPE, CORDAGE, TWINE.	160	1	12	5 148	5084940	ROPE, CORDAGE, TWINE.	157	1	5	11 714
5084960	PRINTING AND DUPLICATING INKS.	517	2	17	9 800	5084960	PRINTING AND DUPLICATING INKS.	1 127	8	17	11 419
5086220	SCHOOL EQUIPMENT, SUPPLIES.	1 252	5	35	12 132	5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 526	1.9	66	32 116
5096111	PRINTING AND WRITING PAPERS.	2 659	1.1	38	16 116	5087200	CUSTODIAL (JANITORS') SUPPLIES.	115	1	5	1 629
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	896	4	15	7 264	5096111	PRINTING AND WRITING PAPERS.	1 855	1.4	23	13 930
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	156	1	15	5 847	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	395	3	9	4 492
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS.	195 746	79.0	494	222 481	5096213	PAPERBOARD, BOXBOARD.	236	2	11	8 040
	Other office supplies.	29 100		106	47 735	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS, PENS, MECHANICAL PENCILS.	94 492	69.6	334	132 687
	Artists' supplies.	34 874		137	85 986		NOT REPORTED IN DETAIL.	14 491		101	127 025
	NOT REPORTED IN DETAIL.	70 366		(NA)	(NA)	5099110	PHOTOGRAPHIC GOODS.	6 172		102	53 302
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.). . .	4 981	2.0	54	18 459	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	11 286		97	54 806
5096313	GREETING CARDS, CHRISTMAS CARDS.	22 297	9.0	100	34 298	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	17 807		106	47 444
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . .	4 516	1.8	55	23 857	5099420	JEWELRY, SILVERWARE, TROPHIES	2 304		38	50 764
5099110	PHOTOGRAPHIC GOODS.	426	2	8	4 820		NOT REPORTED IN DETAIL.	37 845		(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	805	3	17	3 058	5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.). . .	2 173	1.6	36	18 535
	Not reported in detail.	494		7	1 735	5096313	GREETING CARDS, CHRISTMAS CARDS, ETC. . . .	11 728	8.6	99	32 225
	Not reported in detail.	311		(NA)	(NA)	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . .	8 720	6.4	93	36 650
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	878	4	14	7 684	5097230	FLOOR COVERINGS	183	1	6	4 216
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	499	2	10	4 819	5099110	PHOTOGRAPHIC GOODS.	631	5	4	3 616
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC. . .	1 901	8	14	7 924	5099130	TOYS, GAMES, FIREWORKS.	223	2	11	4 839
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . . .	252	1	9	3 056		NOT REPORTED IN DETAIL.	144		(NA)	(NA)
	COMMODITIES, N.E.C.	3 200	1.3	(NA)	(NA)	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	678	5	29	14 461
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 078	4	37	11 108	5099420	JEWELRY, SILVERWARE, TROPHIES	69	1	7	3 735

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	STATIONERY, OFFICE SUPPLIES (CONT.)						STATIONERY, OFFICE SUPPLIES (CONT.)					(5)
	EAST NORTH CENTRAL DIVISION (CONT.)						PACIFIC DIVISION (CONT.)					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 444	1.1	14	5 960	5096111	PRINTING AND WRITING PAPERS	2 655	2.7	17	19 788	13.4
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	571	.4	15	4 117	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	136	.1	4	2 788	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	389	.3	21	7 729	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	78	.1	4	3 840	2.0
	COMMODITIES, N.E.C.	1 016	.7	(NA)	(NA)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	69 368	71.3	216	91 125	76.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 770	1.3	57	15 219		CARBON PAPER, STENCIL PAPER, INKED RIBBON	17 935		72	33 247	53.9
	WEST NORTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)						LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	2 763		62	34 753	8.0
	SOUTH ATLANTIC DIVISION (NOT ANALYZED BY COMMODITY LINE)						PENS, MECHANICAL PENCILS	3 438		59	34 493	10.0
	(NOT ANALYZED BY COMMODITY LINE)						OTHER OFFICE SUPPLIES	12 850		66	45 775	28.1
	EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)						ARTISTS' SUPPLIES	11 444		51	26 983	42.4
	(NOT ANALYZED BY COMMODITY LINE)						NOT REPORTED IN DETAIL	796		17	16 594	4.8
	(NOT ANALYZED BY COMMODITY LINE)						SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	20 142		(NA)	(NA)	
	(NOT ANALYZED BY COMMODITY LINE)						GREETING CARDS, CHRISTMAS CARDS, ETC.	1 075	1.1	16	8 792	12.2
	(NOT ANALYZED BY COMMODITY LINE)						HOUSEHOLD FURNITURE	6 152	6.3	53	12 025	51.2
	(NOT ANALYZED BY COMMODITY LINE)						OFFICE, COMMERCIAL, BUSINESS FURNITURE	69	.1	3	1 175	5.9
	(NOT ANALYZED BY COMMODITY LINE)						PHOTOGRAPHIC GOODS	5 998	6.2	61	46 551	12.9
	(NOT ANALYZED BY COMMODITY LINE)						TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	151	.2	3	1 819	8.3
	(NOT ANALYZED BY COMMODITY LINE)						BOOKS, MAGAZINES, PRINTED MATERIALS	135	.1	8	2 644	5.1
	(NOT ANALYZED BY COMMODITY LINE)						JEWELRY, SILVERWARE, TROPHIES	464	.5	7	6 808	6.8
	(NOT ANALYZED BY COMMODITY LINE)						GIFTS, ART GOODS, NOVELTIES, ETC.	199	.2	7	1 479	13.5
	(NOT ANALYZED BY COMMODITY LINE)						ADVERTISING SPECIALTIES, CALENDARS, ETC.	203	.3	14	1 905	13.4
	(NOT ANALYZED BY COMMODITY LINE)						LUGGAGE, SADDLERY, HARNESS	216	.3	5	1 329	15.3
	(NOT ANALYZED BY COMMODITY LINE)						MISCELLANEOUS LINES OF MERCHANDISE	249	.3	4	1 437	22.0
	(NOT ANALYZED BY COMMODITY LINE)						COMMODITIES, N.E.C.	953	1.0	(NA)	(NA)	
	(NOT ANALYZED BY COMMODITY LINE)						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	883	.9	36	21 385	4.1
	(NOT ANALYZED BY COMMODITY LINE)						FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	(NOT ANALYZED BY COMMODITY LINE)						NEW ENGLAND DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)						ALL ESTABLISHMENTS (NUMBER)	141				
	(NOT ANALYZED BY COMMODITY LINE)						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	9,196				
	(NOT ANALYZED BY COMMODITY LINE)						SALES REPORTED BY COMMODITY LINE	42 576	100.0	98	(X)	(X)
	(NOT ANALYZED BY COMMODITY LINE)						OFFICE MACHINES AND EQUIPMENT	228	.5	10	3 407	6.7
	(NOT ANALYZED BY COMMODITY LINE)						STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 193	2.8	18	7 377	16.2
	(NOT ANALYZED BY COMMODITY LINE)						HOUSEHOLD FURNITURE	22 031	51.7	35	23 810	92.5
	(NOT ANALYZED BY COMMODITY LINE)						HOUSEHOLD FURNITURE	13 849		25	17 528	79.0
	(NOT ANALYZED BY COMMODITY LINE)						MATRESSES, BED SPRINGS	2 341		9	5 501	42.6
	(NOT ANALYZED BY COMMODITY LINE)						NOT REPORTED IN DETAIL	5 841		(NA)	(NA)	

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)											
	NEW ENGLAND DIVISION (CONT.)											
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	17 438	41.0	65	20 910	5097230	FLOOR COVERINGS	2 359	1.0	35	19 760	11.9
	OFFICE FURNITURE (WOODEN, METAL).	12 512		43	15 289		CARPETS, RUGS	2 065		28	15 007	13.8
	PUBLIC BUILDING FURNITURE	99		3	2 217		LINOLEUM, OTHER HARD SURFACES	126		6	3 108	4.1
	STORE AND RESTAURANT FURNITURE	159		4	1 937		NOT REPORTED IN DETAIL.	168		(NA)	(NA)	(NA)
	OTHER FURNITURE	1 064		9	1 655	5097292	MIRRORS, LAMPS, PICTURE FRAMES.	453	.2	21	9 069	5.0
	NOT REPORTED IN DETAIL.	3 604		(NA)	(NA)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,					
5097221	CURTAINS, DRAPERIES	36	.1	5	1 955		MISCELLANEOUS HOMEWARES.	409	.2	16	9 838	4.2
5097230	FLOOR COVERINGS	422	1.0	12	6 414		SPORTING, ATHLETIC GOODS, BICYCLES.	141	.1	5	2 897	4.9
	CARPETS, RUGS	394		9	4 807	5099120	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	414	.2	7	5 806	7.1
	NOT REPORTED IN DETAIL.	28		(NA)	(NA)	5099130	JEWELRY, SILVERWARE, TROPHIES.	219	.1	6	4 223	5.2
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	44	.1	4	2 547	5099420	GIFTS, ART GOODS, NOVELTIES, ETC.	201	.1	3	1 185	17.0
	COMMODITIES, N.E.C.	1 020	2.4	(NA)	(NA)	5099510	MISCELLANEOUS LINES OF MERCHANDISE.	373	.2	10	7 471	5.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	164	.4	6	3 257	5099699	COMMODITIES, N.E.C.	4 042	1.8	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 465	.6	36	16 326	9.0
	ALL ESTABLISHMENTS. (NUMBER) 688						EAST NORTH CENTRAL DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 63,646	226 039	100.0	454	(X)		ALL ESTABLISHMENTS. (NUMBER) 382					
	SALES REPORTED BY COMMODITY LINE.						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 30,391	129 050	100.0	254	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	679	.3	10	8 364	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	653	.5	9	11 667	5.6
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	572	.3	10	8 798	5072210	HARDWARE.	301	.2	5	2 859	10.5
5072210	HARDWARE.	616	.3	5	4 897	5081100	OFFICE MACHINES AND EQUIPMENT	895	.7	30	7 520	11.9
5081100	OFFICE MACHINES AND EQUIPMENT	2 089	.9	26	14 030		ADDING, ACCOUNTING, COMPUTING MACHINES.	166		13	3 509	4.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	2 795	1.2	25	12 353		DUPPLICATING MACHINES.	124		8	1 999	6.2
5097110	HOUSEHOLD FURNITURE	106 007	46.9	209	127 172		TYPEWRITERS	132		12	3 169	4.2
	HOUSEHOLD FURNITURE	76 247		150	93 129		OTHER OFFICE MACHINES.	47		7	981	4.8
	MATTRESSES, BED SPRINGS	5 693		45	24 548		NOT REPORTED IN DETAIL.	426		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	24 067		(NA)	(NA)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	313	.2	3	1 654	18.9
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	101 535	44.9	275	118 379	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	299	.2	3	2 701	11.1
	OFFICE FURNITURE (WOODEN, METAL).	60 176		184	76 336	5086220	SCHOOL EQUIPMENT, SUPPLIES.	163	.1	13	4 923	3.3
	PUBLIC BUILDING FURNITURE	13 386		44	26 790	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	4 180	3.2	42	15 654	26.7
	STORE AND RESTAURANT FURNITURE	3 507		21	10 566		HOUSEHOLD FURNITURE	47 190	36.6	97	62 520	75.5
	PROFESSIONAL FURNITURE	2 124		19	11 443		HOUSEHOLD FURNITURE	33 681		68	42 664	78.9
	OTHER FURNITURE	7 708		27	15 358	5097110	MATTRESSES, BED SPRINGS	6 430		26	24 073	26.7
	NOT REPORTED IN DETAIL.	14 634		(NA)	(NA)		NOT REPORTED IN DETAIL.	7 079		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	487	.2	11	4 781							
5097221	CURTAINS, DRAPERIES	661	.3	16	11 148							
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	522	.2	11	7 850							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	64 237	49.8	180	88 609	72.5	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	17 153	33.4	50	25 597	67.0
	OFFICE FURNITURE (WOODEN, METAL).	33 950		103	55 025	61.7		OFFICE FURNITURE (WOODEN, METAL).	11 109		28	19 960	55.7
	PUBLIC BUILDING FURNITURE.	9 888		26	21 818	45.3		PUBLIC BUILDING FURNITURE.	1 754		4	3 358	52.2
	STORE AND RESTAURANT FURNITURE.	1 942		14	15 782	12.3		NOT REPORTED IN DETAIL.	4 290		(NA)	(NA)	(NA)
	PROFESSIONAL FURNITURE.	300		7	4 177	7.2		CURTAINS, DRAPERIES.	528	1.0	10	6 005	8.8
	OTHER FURNITURE.	4 190		17	9 322	44.9		FLOOR COVERINGS.	13 242	1.9	14	13 242	7.4
	NOT REPORTED IN DETAIL.	13 967		(NA)	(NA)	(NA)		CARPETS, RUGS.	551		9	5 468	10.1
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC).	379	.3	9	13 705	2.8	5097230	CARPETS, RUGS.	433		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES.	927	.7	16	18 361	5.0	5097230	NOT REPORTED IN DETAIL.					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	1 228	1.0	7	11 939	10.3	5097292	MIRRORS, LAMPS, PICTURE FRAMES.	336	.7	8	7 474	4.5
5097230	FLOOR COVERINGS.	3 392	2.6	32	26 719	12.7	5097293	KITCHEN UTENSILS, KITCHEN TOOLS.	467	.9	5	4 264	11.0
	CARPETS, RUGS.	3 123		24	24 073	13.0		MISCELLANEOUS HOMEWARES.	962	1.9	(NA)	(NA)	(NA)
	LINOLEUM, OTHER HARD SURFACES.	87		3	8 716	1.0		COMMODITIES, N.E.C.	73	.1	9	6 090	1.2
	NOT REPORTED IN DETAIL.	182		(NA)	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.					
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	952	.7	19	22 739	4.2		SOUTH ATLANTIC DIVISION					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS.	519	.4	9	13 957	3.7		ALL ESTABLISHMENTS. (NUMBER) 267					
	MISCELLANEOUS HOMEWARES.	259	.2	4	4 430	5.8		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 32,068					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	312	.2	5	13 037	2.4		SALES REPORTED BY COMMODITY LINE.	93 817	100.0	157	(X)	(X)
5099420	JEWELRY, SILVERWARE, TROPHIES.	2 299	1.8	(NA)	(NA)	(NA)		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOES AND RECORD PLAYERS.	300	.3	12	7 743	3.9
	COMMODITIES, N.E.C.	552	.4	31	19 317	2.9		ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	121	.1	7	3 491	3.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.							OFFICE MACHINES AND EQUIPMENT.	1 972	2.1	19	12 841	15.4
	WEST NORTH CENTRAL DIVISION							SCHOOL EQUIPMENT, SUPPLIES.	94	.1	3	1 661	5.7
5064110	ALL ESTABLISHMENTS. (NUMBER) 124	51 356	100.0	80	(X)	(X)	5086220	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	4 812	5.1	28	18 849	25.5
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 9,718						5097110	HOUSEHOLD FURNITURE.	42 490	45.3	77	51 254	82.9
	SALES REPORTED BY COMMODITY LINE.							HOUSEHOLD FURNITURE.	35 119		58	41 986	83.6
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOES AND RECORD PLAYERS.	720	1.4	4	3 500	20.6		MATTRESSES, BED SPRINGS.	41		(NA)	26 327	22.3
5081100	OFFICE MACHINES AND EQUIPMENT.	349	.7	8	1 268	27.5		NOT REPORTED IN DETAIL.	1 489			(NA)	(NA)
	ADDING, ACCOUNTING, COMPUTING MACHINES.	104		7	1 199	8.7	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	35 998	38.4	94	49 416	72.8
	TYPEWRITERS.	92		7	1 178	7.8		OFFICE FURNITURE (WOODEN, METAL).	11 758		51	23 744	49.5
	OTHER OFFICE MACHINES.	133		4	824	16.1		PUBLIC BUILDING FURNITURE.	4 164		10	11 136	37.4
	NOT REPORTED IN DETAIL.	20		(NA)	(NA)	(NA)		STORE AND RESTAURANT FURNITURE.	204		4	2 834	7.2
5086220	SCHOOL EQUIPMENT, SUPPLIES.	69	.1	3	469	14.7		PROFESSIONAL FURNITURE.	144		3	1 479	9.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	556	1.1	9	2 757	20.2		OTHER FURNITURE.	7 323		12	12 795	57.2
5097110	HOUSEHOLD FURNITURE.	29 159	56.8	35	32 469	89.8	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC).	216	.2	7	2 482	8.7
	HOUSEHOLD FURNITURE.	19 976		24	25 116	79.5	5097221	CURTAINS, DRAPERIES.	965	1.0	18	13 593	7.1
	MATTRESSES, BED SPRINGS.	6 184		17	24 551	25.2							
	NOT REPORTED IN DETAIL.	2 999		(NA)	(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)											(5)
	SOUTH ATLANTIC DIVISION (CONT.)											
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	424	5	8	5 713	5099900	COMMODITIES, N.E.C.	3 721	11.2	(NA)	(NA)	(NA)
	BED SPREADS, COMFORTABLES, BLANKETS	296		7	5 137		LABOR, SERVICE, AND RENTAL RECEIPTS					
	SHEETS, PILLOW CASES,	56		5	4 207		FROM CUSTOMERS	13	(Z)	4	2 102	6
	TOWELS, WASH CLOTHS,	39		4	3 805		WEST SOUTH CENTRAL DIVISION					
	NOT REPORTED IN DETAIL	33		(NA)	(NA)		ALL ESTABLISHMENTS (NUMBER)					
5097223	SHADES, VENETIAN BLINDS	77	1	3	2 278		SALES NOT REPORTED BY COMMODITY					
5097230	FLOOR COVERINGS	3 872	4.1	36	30 466		LINE (\$1,000)					
	CARPETS, RUGS	1 946		21	21 162		SALES REPORTED BY COMMODITY LINE	44 944	100.0	103	(X)	(X)
	LINOLEUM, OTHER HARD SURFACES	948		13	9 875		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE					
	OTHER FLOOR COVERINGS	67		3	920		RADIOS AND RECORD PLAYERS					
	NOT REPORTED IN DETAIL	911		(NA)	(NA)							
5097292	MIRRORS, LAMPS, PICTURE FRAMES	630	7	22	13 433	5064110	HOUSEHOLD FURNITURE	759	1.7	4	3 343	22.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	386	4	6	5 273	5072210	HOUSEHOLD FURNITURE (WOODEN, METAL)	211	5	3	1 283	16.4
	MISCELLANEOUS HOUSEWARES	337	4	8	3 254	5081100	PUBLIC BUILDING FURNITURE	410	9	15	4 110	10.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	656	7	(NA)	(NA)	5096311	OTHER FURNITURE	3 466	7.7	26	13 451	25.8
	COMMODITIES, N.E.C.	467	5	19	11 476	5097110	NOT REPORTED IN DETAIL	15 441	34.4	34	18 952	81.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						HOUSEHOLD FURNITURE	12 773		22	15 558	82.1
	FROM CUSTOMERS						MATTRESSES, BED SPRINGS	748		11	6 287	11.9
	EAST SOUTH CENTRAL DIVISION						NOT REPORTED IN DETAIL	1 920		(NA)	(NA)	
	ALL ESTABLISHMENTS (NUMBER)					5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	21 925	48.8	76	27 958	78.4
	SALES NOT REPORTED BY COMMODITY						OFFICE FURNITURE (WOODEN, METAL)	10 563		49	16 749	63.1
	LINE (\$1,000)						PUBLIC BUILDING FURNITURE	3 315		13	6 811	48.7
	SALES REPORTED BY COMMODITY LINE	33 257	100.0	54	(X)		OTHER FURNITURE	3 149		7	4 411	71.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE					5097221	NOT REPORTED IN DETAIL	4 898		(NA)	(NA)	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,	552	1.7	8	3 957	5097230	CURTAINS, DRAPERIES	113	3	8	2 787	4.1
	PARTS AND SUPPLIES	119	4	4	2 416		FLOOR COVERINGS	926	2.1	20	14 234	64.5
5081100	OFFICE MACHINES AND EQUIPMENT	435	1.3	8	9 235		CARPETS, RUGS	568		13	5 825	9.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	1 772	5.3	13	12 229	5097292	LINOLEUM, OTHER HARD SURFACES	229		5	4 627	4.9
5097110	HOUSEHOLD FURNITURE	15 382	46.3	29	16 974		NOT REPORTED IN DETAIL	129		(NA)	(NA)	
	HOUSEHOLD FURNITURE	13 215		27	15 362	5099900	MIRRORS, LAMPS, PICTURE FRAMES	126	3	11	4 209	3.0
	MATTRESSES, BED SPRINGS	980		15	7 917		COMMODITIES, N.E.C.	988	2.2	(NA)	(NA)	
	NOT REPORTED IN DETAIL	1 187		(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS	579	1.3	19	10 856	5.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	10 053	30.2	27	18 265		FROM CUSTOMERS					
5097230	FLOOR COVERINGS	380	1.1	12	7 758		MOUNTAIN DIVISION					
	CARPETS, RUGS	51		5	3 787		ALL ESTABLISHMENTS (NUMBER)					
	LINOLEUM, OTHER HARD SURFACES	262		7	4 824		SALES NOT REPORTED BY COMMODITY					
	NOT REPORTED IN DETAIL	67		(NA)	(NA)		LINE (\$1,000)	14 881	100.0	41	(X)	(X)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	416	1.3	3	3 608		SALES REPORTED BY COMMODITY LINE	244	1.6	6	3 316	7.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE	414	1.2	4	4 036		OFFICE MACHINES AND EQUIPMENT					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Percent distrib- ution	Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Number		Total sales, all commodity lines (\$1,000)	Number	
MOUNTAIN DIVISION (CONT.)							
FURNITURE (HOUSEHOLD, OFFICE) (CONT.)							
PACIFIC DIVISION (CONT.)							
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., HOUSEHOLD FURNITURE	644	5	2 285	28.2	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.
5097110	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	4 543	20	7 416	61.3	5097221	OFFICE FURNITURE (WOODEN).
5097120	OFFICE FURNITURE (WOODEN METAL).	7 057	27	8 831	79.9	5097222	PUBLIC BUILDING FURNITURE.
	PUBLIC BUILDING FURNITURE.	4 881	19	6 576	74.2		STORES AND RESTAURANT FURNITURE.
	OTHER FURNITURE.	446	3	785	56.8		PROFESSIONAL FURNITURE.
	NOT REPORTED IN DETAIL.	722	7	1 308	55.2		OTHER FURNITURE.
		1 008	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.
5097221	CURTAINS, DRAPERIES	308	8	3 767	8.2	5097221	CURTAINS, DRAPERIES
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	385	4	2 706	14.2	5097230	CURTAINS, DRAPERIES)
5097230	FLOOR COVERINGS	1 372	12	6 130	22.4		BED SPREADS, COMFORTABLES, BLANKETS
	CARPETS, RUGS	1 111	10	4 981	22.3		TABLE LINENS.
	NOT REPORTED IN DETAIL.	261	(NA)	(NA)	(NA)		SHEETS, PILLOW CASES.
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	25	4	1 198	2.1	5097223	TOWELS, WASH CLOTHS.
	COMMODITIES, N.E.C.	177	(NA)	(NA)	(NA)	5097230	NOT REPORTED IN DETAIL.
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	126	7	2 595	4.9	5097292	SHADES, VENETIAN BLINDS
	PACIFIC DIVISION	149 516	250	(X)	(X)	5097293	FLOOR COVERINGS
	ALL ESTABLISHMENTS. (NUMBER) 412						CARPETS, RUGS
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 43,682						LINOLEUM, OTHER HARD SURFACES
	SALES REPORTED BY COMMODITY LINE.						OTHER FLOOR COVERINGS
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	1 468	8	8 613	17.0	5097292	MIRRORS, LAMPS, PICTURE FRAMES.
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	187	3	3 827	4.9	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES.
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	467	4	7 943	5.9	5099699	MISCELLANEOUS LINES OF MERCHANDISE.
5072210	HARDWARE.	971	9	6 385	15.2		COMMODITIES, N.E.C.
5081100	OFFICE MACHINES AND EQUIPMENT	1 813	21	7 260	25.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	136	3	737	18.5		HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	507	6	2 352	21.6		NEW ENGLAND DIVISION
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., HOUSEHOLD FURNITURE	2 460	28	11 152	22.1		ALL ESTABLISHMENTS. (NUMBER) 230
5097110	HOUSEHOLD FURNITURE	58 534	109	76 289	76.7		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 16,636
	MATTRESSES, BED SPRINGS	1 453	24	15 607	9.3		SALES REPORTED BY COMMODITY LINE.
	NOT REPORTED IN DETAIL.	16 977	(NA)	(NA)	(NA)		YARD OR PIECE GOODS
							KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS.
							MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)
							WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).
							ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)	(1)	(2)	(3)	(4)		HOME FURNISHINGS, FLOOR COVERINGS (CONT.)	(1)	(2)	(3)	(4)	(5)
	NEW ENGLAND DIVISION (CONT.)						MIDDLE ATLANTIC DIVISION (CONT.)					
5072210	HARDWARE,	2 372	24.1	13	11 305	5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES), . .	3 370	.4	13	24 966	13.5
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL), . . .	207	.2	4	2 078	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', . .	4 281	.6	16	26 044	16.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), . . .	161	.1	3	1 006	5039100	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . .	2 721	.4	3	19 912	13.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., . .	163	.1	5	2 896	5062310	SHOES, OTHER FOOTWEAR,	426	.1	5	7 144	6.0
5097110	HOUSEHOLD FURNITURE,	195	.2	3	2 211	5064120	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	5 456	.7	37	47 852	11.4
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD	6 077	5.3	28	18 692	5064130	MATERIALS,	2 351	.3	5	19 611	12.0
5097221	CURTAINS, DRAPERIES,	7 415	6.4	15	17 411	5064970	NONCONSOLE RADIOS AND RECORD PLAYERS, . . .	3 933	.5	33	48 589	8.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES),	14 077	12.2	26	22 628	5087930	ELECTRIC HOUSEWARES, SMALL APPLIANCES, . . .	1 098	.1	3	4 224	26.0
	TABLE LINENS,	1 955		14	10 755	5097210	PARTS AND SUPPLIES,	466	.1	7	5 467	8.5
	SHEETS, PILLOW CASES,	1 207		12	9 301	5091212	HARDWARE,	481	.1	3	2 893	15.6
	TOWELS, WASH CLOTHS,	1 659		13	10 797	5096311	CHINA, GLASSWARE, CROCKERY (COMMERCIAL), . .	1 361	.2	14	6 524	20.9
	OTHER LINENS AND DOMESTICS,	3 972		16	9 255	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 098	.1	3	4 224	26.0
	NOT REPORTED IN DETAIL,	2 729		(NA)	(NA)	5087930	UPHOLSTERERS' FABRICS, SUPPLIES,	466	.1	7	5 467	8.5
5097223	SHADES, VENETIAN BLINDS,	4 388	3.8	10	10 163	5091212	IRON AND STEEL PRODUCTS (FLAT),	481	.1	3	2 893	15.6
5097230	FLOOR COVERINGS,	48 203	41.7	55	53 973	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., . .	449	.1	8	10 592	4.2
	CARPETS, RUGS,	23 051		27	35 025	5097110	HOUSEHOLD FURNITURE,	2 120	.3	23	35 715	5.9
	LINOLEUM, OTHER HARD SURFACES,	17 629		24	27 318	5097110	HOUSEHOLD FURNITURE,	1 897		15	26 636	7.1
	OTHER FLOOR COVERINGS,	4 684		8	17 879	5097110	MATTRESSES, BED SPRINGS,	132		(NA)	(NA)	1.7
	NOT REPORTED IN DETAIL,	2 859		(NA)	(NA)	5097110	NOT REPORTED IN DETAIL,	71		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES,	232	.2	4	2 256	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE, . . .	2 542	.3	15	13 584	18.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	24 841	21.5	45	30 435	5097120	PUBLIC BUILDING FURNITURE,	1 544		3	6 360	25.1
	MISCELLANEOUS HOMEWARES,					5097120	STORE AND RESTAURANT FURNITURE,	101		3	1 086	9.3
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE	155	.1	4	1 224	5097210	OTHER FURNITURE,	253		5	3 024	9.8
5099130	LININGS, REFRACTORIES,	104	.1	3	540	5097221	NOT REPORTED IN DETAIL,	552		(NA)	(NA)	(NA)
	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, . .					5097222	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD	122 267	16.0	233	173 183	70.6
	COMMODITIES, N.E.C.,	2 622	2.3	(NA)	(NA)	5097222	INC. PLASTERIES,	68 550	9.0	121	100 729	68.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	194	.2	4	4 024	5097222	CURTAINS, DRAPERIES,	122 582	16.0	182	148 749	82.4
	FROM CUSTOMERS,					5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES),	25 317		79	55 525	36.4
	MIDDLE ATLANTIC DIVISION					5097222	TABLE LINENS, COMFORTABLES, BLANKETS, . . .	25 317		79	55 525	36.4
	ALL ESTABLISHMENTS, (NUMBER) 1,433					5097222	SHEETS, PILLOW CASES,	22 619		83	75 001	30.2
	SALES NOT REPORTED BY COMMODITY					5097222	TOWELS, WASH CLOTHS,	17 842		79	77 865	22.9
	LINE, (\$1,000)					5097222	OTHER LINENS AND DOMESTICS,	15 416		71	63 084	24.4
	SALES REPORTED BY COMMODITY LINE,	763 884	100.0	1 014	(X)	5097223	NOT REPORTED IN DETAIL,	21 175		(NA)	(NA)	(NA)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	436	.1	10	10 425	5097223	SHADES, VENETIAN BLINDS,	9 983	1.3	33	21 041	47.4
5032100	YARD OR PIECE GOODS,	2 855	.4	23	23 569	5097230	FLOOR COVERINGS,	230 140	30.1	282	252 508	91.1
	COTTON FABRICS,	1 143		6	6 605	5097230	CARPETS, RUGS,	141 117		196	196 682	71.8
	RAYON, NYLON, OTHER MAN-MADE FABRICS,	566		3	4 579	5097230	LINOLEUM, OTHER HARD SURFACES,	64 607		16	116 840	55.3
	OTHER YARD GOODS (INC. COATED FABRICS),	97		3	411	5097230	OTHER FLOOR COVERINGS,	11 158		52	52 169	21.3
	NOT REPORTED IN DETAIL,	1 049		(NA)	(NA)	5097230	NOT REPORTED IN DETAIL,	13 216		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)							HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
5097292	MIRRORS, LAMPS, PICTURE FRAMES,	13 160	1.7	44	23 809	55.3	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, . .	184	.1	4	1 815	10.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	130 949	17.1	284	170 730	76.7	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL) . . .	656	.2	8	2 465	26.6
	MISCELLANEOUS HOMEWARES,						5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	643	.2	3	4 410	14.6
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	399	.1	3	2 686	14.9	5086220	SCHOOL EQUIPMENT, SUPPLIES,	220	.1	3	716	30.7
5098291	WALLBOARD AND HARDBOARD	582	.1	3	3 427	17.0	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	1 762	.5	4	5 431	32.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES . .	4 007	.5	22	42 326	9.5	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., . .	1 017	.3	8	11 007	9.2
5099420	JEWELRY, SILVERWARE, TROPHIES	3 091	.4	26	27 602	11.2	5097110	HOUSEHOLD FURNITURE	1 554	.4	12	12 854	12.1
5099440	GIFTS, ART GOODS, NOVELTIES, ETC.	3 714	.5	17	19 395	19.1		HOUSEHOLD FURNITURE	819	.9	9	5 528	14.8
5099460	OTHER TEXTILE PRODUCTS,	2 203	.3	4	16 872	13.1		NOT REPORTED IN DETAIL	735		(NA)	(NA)	(NA)
5099491	LUGGAGE, SADDLERY, HARNESS,	1 282	.2	4	12 737	17.1							
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 903	.2	27	20 063	9.5							
	COMMODITIES, N.E.C.	13 529	1.8	(NA)	(NA)	(NA)	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	208	.1	5	1 908	10.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	327	(Z)	18	15 159	2.2	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. GLASSWARE)	64 427	17.8	85	75 604	85.2
	EAST NORTH CENTRAL DIVISION						5097221	CURTAINS, DRAPERIES	7 410	2.1	28	28 468	26.0
	ALL ESTABLISHMENTS, (NUMBER) 622						5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	30 231	8.4	39	46 978	44.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							BED SPREADS, COMFORTABLES, BLANKETS	8 977		26	35 351	25.4
	SALES REPORTED BY COMMODITY LINE,	360 973	100.0	418	(X)	(X)		TABLE LINENS,	991		18	19 140	5.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	471	.1	3	8 756	5.4		SHEETS, PILLOW CASES,	3 796		21	28 863	13.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	291	.1	9	7 454	3.9		TOWELS, WASH CLOTHS,	3 172		19	28 124	11.3
5032100	YARD OR PIECE GOODS	3 051	.8	14	19 921	15.3		OTHER LINENS AND DOMESTICS,	2 950		18	30 628	9.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	487	.1	6	9 332	5.2		NOT REPORTED IN DETAIL	10 345		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . . .	327	.1	9	12 824	2.5	5097223	SHADES, VENETIAN BLINDS	5 902	1.6	14	7 565	78.0
	WORK CLOTHING, WORK GLOVES,	18		3	9 280	.2	5097230	FLOOR COVERINGS	147 871	41.0	168	169 946	87.0
	HOSIERY	91		3	10 207	.9		CARPETS, RUGS	69 666		82	113 360	61.5
	UNDERWEAR, NIGHTWEAR,	92		3	10 207	.9		LINOLEUM, OTHER HARD SURFACES	50 754		87	103 644	49.0
	NOT REPORTED IN DETAIL	126		(NA)	(NA)	(NA)		OTHER FLOOR COVERINGS	8 460		35	47 062	18.0
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . . .	978	.3	11	17 107	5.7	5097292	MIRRORS, LAMPS, PICTURE FRAMES,	5 100	1.4	18	7 503	68.0
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY	554	.2	6	11 147	5.0	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	59 258	16.4	133	114 845	51.6
	UNDERWEAR, NIGHTWEAR,	166		5	11 063	2.7	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE WEATHER STRIPPING, MOLDING, ETC.)	465	.1	4	3 220	14.4
	NOT REPORTED IN DETAIL	84		(NA)	(NA)	(NA)	5098211	LININGS, REFRACTORIES,	761	.2	3	2 521	30.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	2 212	.6	8	10 030	22.1	5098220	GLASS (FLAT, BRICK, ETC.)	2 884	.8	5	9 949	29.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 786	1.0	17	23 403	16.2	5098299	OTHER BUILDING MATERIALS,	376	.1	3	2 415	15.6
5072210	HARDWARE,	3 545	1.0	23	30 303	11.7	5099110	PHOTOGRAPHIC GOODS,	323	.1	6	6 301	5.3
							5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 797	.5	10	19 902	9.0
							5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES . .	2 917	.8	19	25 502	11.4
							5099420	JEWELRY, SILVERWARE, TROPHIES	851	.2	15	10 153	8.4
							5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	252	.1	5	10 147	2.5
							5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC., . . .	258	.1	3	811	31.8
							5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 021	.8	22	33 678	9.0
								COMMODITIES, N.E.C.	3 834	1.1	(NA)	(NA)	(NA)
							5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 079	.3	20	14 125	7.6

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 213											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 23,372											
	SALES REPORTED BY COMMODITY LINE.	130 325	100.0	135	(X)	(X)		141 843	100.0	242	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 133	.9	4	3 746	30.2		617	.4	5	3 540	17.4
5032100	YARD OR PIECE GOODS.	1 454	1.1	9	13 021	11.2						
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS.	355	.3	4	3 757	9.4						
	OTHER DRY GOODS.	232		3	3 236	7.8		215	.2	5	3 452	6.2
	NOT REPORTED IN DETAIL.	103		(NA)	(NA)	(NA)		648	.5	8	6 785	9.6
5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES).	739	.6	5	6 989	10.6		220	.2	4	3 399	6.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	669	.5	6	8 946	7.7		580	.4	6	8 557	6.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	106	.1	9	15 428	.7		1 430	1.0	5	6 992	20.5
5097110	HOUSEHOLD FURNITURE.	3 794	2.9	12	19 873	19.1		1 265	.9	7	7 557	16.7
	HOUSEHOLD FURNITURE.	3 236		8	17 632	18.5		479	.3	18	10 385	4.6
	MATTRESSES, BED SPRINGS.	177		6	15 475	14.1						
	NOT REPORTED IN DETAIL.	361		(NA)	(NA)	(NA)		1 135	.8	19	11 958	9.5
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE.	1 233	.9	3	4 179	29.5						
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD.	5 315	4.1	19	10 680	49.8		109	.1	3	1 062	10.3
5097221	CURTAINS, DRAPERIES.	5 974	4.6	19	16 833	35.5		211	.1	4	4 795	4.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. BED SPREADS, COMFORTABLES, BLANKETS.	9 688	7.4	18	19 647	49.3		336	.2	4	4 795	7.0
	TABLE LINENS.	1 357		13	12 902	10.5		226		3	3 418	6.6
	TABLE LINENS.	879		9	13 087	6.7		110		(NA)	(NA)	(NA)
	TOWELS, PILLOW CASES.	3 023		10	13 211	22.9						
	TOWELS, WASH CLOTHS.	1 942		11	13 452	14.4		1 070	.8	6	5 238	20.4
	OTHER LINENS AND DOMESTICS.	1 669		7	10 683	15.6						
	NOT REPORTED IN DETAIL.	818		(NA)	(NA)	(NA)		351	.2	4	2 325	15.1
5097233	SHADES, VENETIAN BLINDS.	783	.6	4	9 520	8.2		237	.2	5	3 630	6.5
5097236	FLOORCOVERINGS.	80 009	61.4	79	100 467	79.6						
	CARPETS, RUGS.	35 556		40	57 819	58.0		1 638	1.2	11	5 813	28.2
	LINOLEUM, OTHER HARD SURFACES.	27 985		41	61 377	45.6		92		8	5 033	17.9
	OTHER FLOOR COVERINGS.	2 862		14	19 684	14.5		595		5	3 661	16.3
	NOT REPORTED IN DETAIL.	15 606		(NA)	(NA)	(NA)		141		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	912	.7	9	5 471	16.7		560	.4	9	7 525	7.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES.	11 658	8.9	36	17 932	65.0		6 096	4.3	44	17 496	34.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	384	.3	3	2 719	14.1		2 458	1.7	23	9 676	25.4
5098232	INSULATION MATERIALS AND INSULATION BOARD.	424	.3	3	2 719	15.6		11 774	8.3	33	20 227	58.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	335	.3	4	1 879	17.8		2 747		23	17 610	15.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	176	.1	3	4 309	4.1		3 788		14	10 215	16.0
	COMMODITIES, N.E.C.	5 069	3.9	(NA)	(NA)	(NA)		1 788		20	15 406	24.5
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	95	.1	3	24.1	39.4		2 037		17	15 322	11.7
								825		16	13 695	14.9
										(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
5097223	SHADES, VENETIAN BLINDS	670		5	3 373	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS..	888	1.9	5	8 276	10.7
5097230	FLOOR COVERINGS	83 778	59.1	135	94 336	5097110	HOUSEHOLD FURNITURE	25	.1	3	997	2.5
	CARPETS, RUGS	41 773		69	59 866	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD	1 663	3.6	14	11 960	13.9
	LINOLEUM, OTHER HARD SURFACES	25 669		28	38 915	5097221	(INC. PLASTIC)	176	.4	3	1 434	12.3
	OTHER FLOOR COVERINGS	6 739		(NA)	21 119	5097222	CURTAINS, DRAPERIES	1 592	3.4	8	11 098	14.3
	NOT REPORTED IN DETAIL	9 577		(NA)	(NA)		HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	459		3	2 401	19.1
5097292	MIRRORS, LAMPS, PICTURE FRAMES	1 251	.9	11	5 491		BED SPREADS, COMFORTABLES, BLANKETS	339		4	4 092	8.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	18 946	13.4	66	32 727		SHEETS, PILLOW CASES	171		4	6 917	2.5
							TOWELS, WASH CLOTHS	523		4	2 866	18.2
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	225	.2	3	858		OTHER LINENS AND DOMESTICS	100		(NA)	(NA)	
5098291	WALLBOARD AND HARDBOARD	124	.1	3	2 412	5097230	FLOOR COVERINGS	19 948	43.2	40	36 430	54.8
5098299	ADHESIVES, MASTICS	321	.2	7	3 101		CARPETS, RUGS	5 078		16	19 272	26.3
	OTHER BUILDING MATERIALS	105	.1	3	1 258		LINOLEUM, OTHER HARD SURFACES	7 382		15	12 215	60.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	293	.4	5	2 597		OTHER FLOOR COVERINGS	1 856		9	5 983	31.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	540	.4	11	5 566		NOT REPORTED IN DETAIL	5 632		(NA)	(NA)	
5099420	JEWELRY, SILVERWARE, TROPHIES	309	.3	10	4 071	5097292	MIRRORS, LAMPS, PICTURE FRAMES	136	.3	5	6 682	2.0
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	109	.1	3	604	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 483	16.2	18	17 064	43.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	667	.5	13	4 855							
	COMMODITIES, N.E.C.	2 954	2.1	(NA)	(NA)	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	493	1.1	5	2 752	17.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	32	(Z)	6	2 129	5098291	WALLBOARD AND HARDBOARD	195	.4	4	1 632	11.9
						5098297	ADHESIVES, MASTICS	117	.3	4	1 632	7.2
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER)					5099120	SPORTING, ATHLETIC GOODS, BICYCLES	69	.1	5	6 871	1.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	970	2.1	6	9 947	9.7
	SALES REPORTED BY COMMODITY LINE					5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 183	2.6	8	8 793	13.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	46 182	100.0	60	(X)		COMMODITIES, N.E.C.	4 865	10.5	(NA)	(NA)	
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	2 454	5.3	3	9 541	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	160	.3	3	6 305	2.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	285	.6	3	7 173		WEST SOUTH CENTRAL DIVISION					
5032100	YARD OR PIECE GOODS	193	.4	4	2 994		ALL ESTABLISHMENTS (NUMBER)					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	397	.9	3	2 401		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	547	1.2	6	8 603		SALES REPORTED BY COMMODITY LINE	96 495	100.0	132	(X)	
5035310	WOMEN'S, MISSES', CHILDRENS', INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	820	1.8	8	10 677	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	542	.6	3	5 320	10.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	627	1.4	7	12 915	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	76	.1	3	1 304	5.8
5072210	HARDWARE	699	1.5	11	12 007	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	264	.3	3	2 965	8.9
						5035310	WOMEN'S, MISSES', CHILDRENS', INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	230	.2	3	2 597	8.9

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)											(5)
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	666	•7	5	4 328	15.4	ALL ESTABLISHMENTS,(NUMBER) 134 SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 12,223	57 120	100.0	85	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	92	•1	9	15 791	•6	SALES REPORTED BY COMMODITY LINE,	136	•2	5	4 120	3.3
5072210	HARDWARE,	605	•6	8	5 910	10.2	PAINTS, VARNISHES, LACQUERS, ENAMELS,	665	1.2	9	14 647	4.5
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	179	•2	3	1 571	11.4	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	755	1.3	8	5 909	12.8
5081220	HOUSEHOLD FURNITURE	4 057	4.6	18	25 327	17.4	HARDWARE,	3 774	6.6	13	18 396	20.5
5097110	HOUSEHOLD FURNITURE	15	•5	15	24 245	16.7	HOUSEHOLD FURNITURE	3 454		12	18 236	18.9
	MATTRESSES, BED SPRINGS	232		10	17 263	1.3	MATTRESSES, BED SPRINGS	318		10	14 681	2.2
	NOT REPORTED IN DETAIL,	117		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL,	2		(NA)	(NA)	(NA)
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	89	•1	4	1 102	8.1	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	3 289	5.8	10	4 918	66.9
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	2 763	2.9	20	7 257	38.1	CURTAINS, DRAPERIES	1 884	3.3	12	12 309	15.3
5097221	CURTAINS, DRAPERIES	1 400	1.5	8	5 452	25.7	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	2 526	4.4	7	12 667	19.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 753	4.9	10	7 762	61.2	FLOOR COVERINGS	35 208	61.6	54	44 829	78.5
5097230	BED SPREADS, COMFORTABLES, BLANKETS TABLE LINENS,	449		4	3 491	12.9	CARPETS, RUGS	12 263		25	29 965	40.9
	SHEETS, PILLOW CASES,	337		4	2 408	14.0	LINOLEUM, OTHER HARD SURFACES	13 516		22	25 593	52.8
	TOWELS, WASH CLOTHS,	1 277		4	2 212	17.1	OTHER FLOOR COVERINGS	1 649		10	5 066	32.6
	OTHER LINENS AND DOMESTICS,	733		5	3 445	21.3	NOT REPORTED IN DETAIL,	7 780		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	1 578		(NA)	(NA)	(NA)	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES,	3 657	6.4	17	7 200	50.8
5097292	SHADES, VENETIAN BLINDS	1 294	1.3	9	14 350	9.0	PLASTIC BUILDING MATERIALS,	295	•5	4	2 321	12.7
5097230	FLOOR COVERINGS	59 257	61.4	71	69 315	85.5	ADHESIVES, MASTICS,	109	•2	4	1 846	5.9
	CARPETS, RUGS	20 806		40	42 925	48.5	MISCELLANEOUS LINES OF MERCHANDISE,	207	•4	5	5 443	3.8
	LINOLEUM, OTHER HARD SURFACES	26 489		42	49 634	53.4	COMMODITIES, N.E.C.	4 482	7.8	(NA)	(NA)	(NA)
	OTHER FLOOR COVERINGS	2 251		10	14 888	15.1	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	133	•2	6	4 910	2.7
	NOT REPORTED IN DETAIL,	9 711		(NA)	(NA)	(NA)	PACIFIC DIVISION					
5097292	MIRRORS, LAMPS, PICTURE FRAMES,	320	•3	5	1 421	22.5	ALL ESTABLISHMENTS,(NUMBER) 593 SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 75,822	331 327	100.0	354	(X)	(X)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES,	12 486	12.9	35	18 833	66.3	SALES REPORTED BY COMMODITY LINE,	963	•3	5	4 157	23.2
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES,	271	•3	3	1 340	20.2	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	682	•2	5	4 512	15.1
5098295	PLASTIC BUILDING MATERIALS,	752	•8	5	3 526	21.3	PAINTS, VARNISHES, LACQUERS, ENAMELS,					
5098297	ADHESIVES, MASTICS,	103	•1	6	5 428	1.9	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 238	•4	8	6 553	18.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	65	•1	3	1 418	4.6						
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES, TOYS, GAMES, FIREWORKS,	587	•6	7	2 726	21.5						
	NOT REPORTED IN DETAIL,	289		3	1 697	17.6						
5099420	JEWELRY, SILVERWARE, TROPHIES,	93	•1	5	1 421	6.5						
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	219	•2	3	1 561	14.0						
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	972	1.0	6	7 935	12.2						
	COMMODITIES, N.E.C.	3 367	3.5	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	416	•4	8	5 379	7.7						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)											(5)
	PACIFIC DIVISION (CONT.)											
5032100	YARD OR PIECE GOODS	207	•1	5	2 821	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	551	•2	3	5 377	10•2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	906	•3	5	14 772	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES.	1 932	•6	10	18 367	10•5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	386	•1	3	3 710	5099420	JEWELRY, SILVERWARE, TROPHIES.	306	•1	9	13 221	2•3
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	3 046	•9	26	60 838	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	919	•3	9	13 962	6•6
5072210	HARDWARE.	3 560	1•1	19	24 268	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	896	•3	15	9 453	9•5
5072230	PAINTERS' SUPPLIES.	212	•1	3	3 969		COMMODITIES, N.E.C.	4 626	1•4	(NA)	(NA)	(NA)
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EPT.	197	•1	5	2 158	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	347	•1	8	2 874	12•1
5081210	COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	56		4	1 322		LUMBER, MILLWORK (SIC 5098, PART)					
	NOT REPORTED IN DETAIL.	139		4	2 114		NEW ENGLAND DIVISION					
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	338	•1	5	1 453		ALL ESTABLISHMENTS. (NUMBER) 325					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	559	•2	6	4 170		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 51,631					(X)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	1 848	•6	5	13 798		SALES REPORTED BY COMMODITY LINE.	236 643	100•0	204	(X)	
5097110	HOUSEHOLD FURNITURE	5 971	1•8	25	68 357	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	227	•1	14	22 569	1•0
	MATTRESSES, BED SPRINGS	331		23	59 384	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	201	•1	6	9 228	2•2
	NOT REPORTED IN DETAIL.	91		6	30 871	5072210	HARDWARE.	1 089	•5	15	20 084	5•4
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC).	19 409	5•9	58	37 857	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	393	•2	21	23 606	1•7
5097221	CURTAINS, DRAPERIES.	17 829	5•4	41	47 637	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	144 965	61•3	125	187 310	77•4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES).	24 232	7•3	28	36 009		SOFTWOODS (EXC. FLOORING)	88 715		95	138 964	63•8
	BED SPREADS, COMFORTABLES, BLANKETS	2 359		11	11 616		HARDWOODS (EXC. FLOORING)	10 228		49	56 983	17•9
	SHEETS, PILLOW CASES.	1 250		11	10 736		FLOORING.	7 875		57	104 845	7•5
	TOWELS, WASH CLOTHS.	2 898		7	10 224		NOT REPORTED IN DETAIL.	38 147		(NA)	(NA)	(NA)
	OTHER LINES AND DOMESTICS.	9 980		8	14 692	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD.	30 480	12•9	85	135 752	22•4
	NOT REPORTED IN DETAIL.	5 152		8	18 562		SOFTWOOD.	12 978		56	63 048	20•6
5097223	SHADES, VENETIAN BLINDS	6 296	1•9	19	42 582		NOT REPORTED IN DETAIL.	16 526		62	110 739	14•9
5097230	FLOOR COVERINGS	183 291	55•3	148	209 066	5098141	SHINGLES.	4 906	2•1	49	83 441	5•9
	CARPETS, RUGS.	103 358		96	167 214	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	37 839	16•0	82	85 544	44•2
	LINOLEUM, OTHER HARD SURFACES	47 354		63	108 763	5098143	METAL MILLWORK (DOORS, WINDOW CABINETS, WEATHER STRIPPING, SOLDERING, ETC.)	5 669	2•4	36	12 323	46•0
	OTHER FLOOR COVERINGS	8 383		35	59 504	5098144	VEENER, OTHER WOOD PRODUCTS BRICK, BLOCK, TILE, FLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	763	•3	8	5 111	14•9
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	5 515	1•7	21	9 865	5098111	CEMENT, LIME, PLASTER, STUCCO.	371	•2	12	20 733	1•8
5097293	MISCELLANEOUS HOMEWARES.	43 537	13•1	105	64 844	5098212	GLASS (PLATE, BRICK, ETC.)	146	•1	12	18 960	1•8
5098291	WALLBOARD AND HARDBOARD.	569	•2	3	3 839	5098220	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	1 680	•7	30	32 905	5•1
5098295	PLASTIC BUILDING MATERIALS.	740	•2	4	3 255	5098231	TARRED FELTS	1 316		22	28 553	4•6
5098297	ADHESIVES, MASTICS.	219	•1	6	6 470		ASBESTOS ROOFING, SIDING, SHINGLES.	70		3	5 112	1•3
							GALVANIZED IRON AND STEEL SHEETS.	6		4	2 294	•3
							ALUMINUM SHEETS.	48		5	3 370	1•4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	LUMBER, MILLWORK (CONT.)										
	NEW ENGLAND DIVISION (CONT.)										
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	103						108 776	14.3	277	27.8
	NOT REPORTED IN DETAIL.	137						54 406		198	21.6
	INSULATION MATERIALS AND INSULATION BOARD	1 846	.8	9	(NA)	5098130	PLYWOOD (INC., CHIPBOARD AND PARTICLE BOARD)	14 446		157	18.8
5098232	WALLBOARD AND HARDBOARD	2 144	.9	36	4.6		HARDWOOD	9 399	1.2	79	6.0
5098291	PLASTIC BUILDING MATERIALS	1 006	.4	44	3.3		NOT REPORTED IN DETAIL.	123 227	16.2	263	42.9
5098292	BUILDING AND CONSTRUCTION PAPER	290	.1	10	10.8	5098142	WOOD MILLWORK (DOORS, WINDOWS, CABINETS,	38 313	5.0	138	28.0
5098299	ADHESIVES, MASTICS	435	.1	19	1.3	5098143	METAL MILLWORK (STRIPPING, MOLDING, ETC.)	7 322	1.0	34	16.1
5098299	OTHER BUILDING MATERIALS	629	.3	12	8.2	5098144	WEATHER STRIPPING, MOLDING, ETC.)	1 935	.3	28	2.5
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	166	.1	12	1.0	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE	1 934	.3	32	2.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	337	.1	7	3.5	5098212	LININGS, REFRACTORIES	2 572	.3	24	7.8
	COMMODITIES, N.E.C.	1 211	.5	(NA)	(NA)	5098220	CEMENT, LIME, PLASTER, STUCCO	9 502	1.3	87	6.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	79	(2)	4	7.2	5098231	GLASS (FLAT, BRICK, ETC.)	5 582		56	5.5
	MIDDLE ATLANTIC DIVISION						ROOFING, SIDING, RAIN CARRYING EQUIPMENT	10 613	1.4	134	5.4
	ALL ESTABLISHMENTS. (NUMBER) 1,105						(EXC. WOOD SHINGLES)	391	.1	9	2.3
	SALES NOT REPORTED BY COMMODITY						ASPHALT SHINGLES--ROOFING, SIDING AND	323		8	2.1
	LINE (\$1,000) 183,254						TARRED FELTS	68		(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE						ASBESTOS ROOFING, SIDING, SHINGLES	1 200		27	1.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	759 973	100.0	731	(X)	5098232	GALVANIZED IRON AND STEEL SHEETS	6 908	.9	103	4.3
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	1 456	.2	50	1.4	5098291	ALUMINUM SHEETS	10 613	1.4	134	5.4
	FATS, OILS, EXPLOSIVES, ETC.	806	.1	4	20.0	5098292	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN	391	.1	9	2.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	440	.1	11	1.0		SPOUTS, ETC.)	323		8	2.1
5064110	MATERIALS	440	.1	11	1.0		NOT REPORTED IN DETAIL.	68		(NA)	(NA)
5064130	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE	2 055	.3	23	12.2	5098295	INSULATION MATERIALS AND INSULATION BOARD	1 481	.2	24	2.9
	RADIOES AND RECORD PLAYERS	460	.1	9	1.6	5098296	BUILDING AND CONSTRUCTION PAPER	390	.1	34	4.6
	ELECTRIC HOUSEWARES, SMALL APPLIANCES,	2 831	.4	69	3.1	5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND	432	.1	6	6.9
5072210	HARDWARE	543	.1	8	5.8		MILLWORK)	1 121	.1	16	2.3
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	587	.1	14	1.6	5098299	OTHER BUILDING MATERIALS	4 380	.6	27	7.5
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	3 586	.5	77	3.0	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 306	.3	40	3.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 037	.1	22	5.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 318	.8	(NA)	(NA)
5097230	FLOOR COVERINGS	405 997	53.4	446	71.0		COMMODITIES, N.E.C.	2 885	.4	29	9.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	275 192		350	64.3		LABOR, SERVICE, AND RENTAL RECEIPTS	957	.1	50	1.5
	SORGHUMS (EXC. FLOORING)	54 479		172	24.7		FROM CUSTOMERS				
	FLOORING	22 013		(NA)	(NA)		EAST NORTH CENTRAL DIVISION				
	NOT REPORTED IN DETAIL.	54 313					ALL ESTABLISHMENTS. (NUMBER) 1,057				
							SALES NOT REPORTED BY COMMODITY				
							LINE (\$1,000) 163,094				
							SALES REPORTED BY COMMODITY LINE				

Standard Notes: (X) Not applicable. (NA) Not available. (D) Withheld to avoid disclosure.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	LUMBER, MILLWORK (CONT.)						LUMBER, MILLWORK (CONT.)					(5)
	EAST NORTH CENTRAL DIVISION (CONT.)						WEST NORTH CENTRAL DIVISION					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	1 876	.3	23	27 789	6.8	ALL ESTABLISHMENTS (NUMBER) 442 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 58,748 SALES REPORTED BY COMMODITY LINE	356 010	100.0	301	(X)	(X)
5072210	HARDWARE	4 079	.6	78	111 950	3.6	PAINTS, VARNISHES, LACQUERS, ENAMELS	620	.2	31	47 931	1.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	4 990	.7	84	118 976	4.2	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	500	.1	3	1 311	38.1
5097230	FLOOR COVERINGS	2 784	.4	35	50 666	5.5	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	558	.2	7	12 507	4.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED) SOFTWOODS (EXC. FLOORING) HARDWOODS (EXC. FLOORING) FLOORING NOT REPORTED IN DETAIL	349 013 229 707 48 217 10 729 60 360	47.4	405 290 168 150 (NA)	514 377 377 528 178 324 222 461 (NA)	67.9 60.8 27.0 4.8 (NA)	HARDWARE PLUMBING FIXTURES, EQUIPMENT, SUPPLIES IRON AND STEEL WIRE, WIRE PRODUCTS FLOOR COVERINGS	2 383 688 1 871 754	.7 .2 .5 .2	41 6 40 16	55 553 10 084 58 179 28 001	4.3 6.8 3.2 2.7
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD SOFTWOOD NOT REPORTED IN DETAIL	143 370 60 923 68 102 14 345	19.5	275 194 199 (NA)	435 200 287 332 304 529 (NA)	32.9 21.2 22.4 (NA)	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD SOFTWOOD NOT REPORTED IN DETAIL	48 116 17 771 26 728 3 617	13.5	136 98 99 (NA)	240 312 170 904 181 868 (NA)	20.0 10.4 14.7 (NA)
5098141	SHINGLES	1 396	.2	73	118 490	1.2	LUMBER (ROUGH, DRESSED, FINISHED)	180 285	50.6	180	269 882	66.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	118 346	16.1	291	326 317	36.3	SOFTWOODS (EXC. FLOORING)	135 062		144	219 815	61.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	44 474	6.0	177	160 628	27.7	HARDWOODS (EXC. FLOORING)	11 876		46	66 595	17.8
5098144	VENEUR, OTHER WOOD PRODUCTS	5 981	.8	25	26 078	22.9	FLOORING NOT REPORTED IN DETAIL	4 475 28 872		64 (NA)	131 859 (NA)	3.4 (NA)
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	1 551	.2	22	40 543	3.8	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD SOFTWOOD NOT REPORTED IN DETAIL	48 116 17 771 26 728 3 617		136 98 99 (NA)	240 312 170 904 181 868 (NA)	20.0 10.4 14.7 (NA)
5098212	CEMENT, LIME, PLASTER, STUCCO	1 071	.1	27	49 890	2.1	SHINGLES	2 413	.7	54	108 504	2.2
5098220	GLASS (FLAT, BRICK, ETC.)	1 396	.2	35	44 656	3.1	WOOD MILLWORK (DOORS, CABINETS, ETC.)	62 768	17.6	139	196 213	32.0
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	13 737	1.9	135	207 782	6.6	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	18 758	5.3	87	111 304	16.9
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	8 550		98	147 844	5.8	VENEUR, OTHER WOOD PRODUCTS	397	.1	11	12 589	3.2
5098232	INSULATION MATERIALS AND INSULATION BOARD WALLBOARD AND HARDBOARD	10 631 12 299	1.4 1.7	146 146	238 936 247 486	4.4 5.0	CEMENT, LIME, PLASTER, STUCCO	240	.2	16	22 295	1.1
5098291	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 240	.6	25	70 442	6.0	GLASS (FLAT, BRICK, ETC.)	771	.2	26	40 706	1.9
5098292	STRUCTURAL ASSEMBLIES NOT REPORTED IN DETAIL	1 003		18 (NA)	47 429 (NA)	6.8 (NA)	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.) NOT REPORTED IN DETAIL	1 449 1 314		8 (NA)	18 783 (NA)	2.4 (NA)
5098295	PLASTIC BUILDING MATERIALS	1 657	.2	41	56 196	2.9	ASBESTOS ROOFING, SIDING, SHINGLES	4 546		54	80 592	5.6
5098299	OTHER BUILDING MATERIALS	4 421	.6	36	67 255	6.6	GALVANIZED IRON AND STEEL SHEETS	1 092		28	42 424	1.8
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	560	.1	34	30 863	1.8	ALUMINUM SHEETS	449		15	28 938	3.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	817	.1	40	52 148	1.6	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.) NOT REPORTED IN DETAIL	1 449 1 314		8 (NA)	18 783 (NA)	2.4 (NA)
5099900	COMMODITIES, N.E.C.	4 869	.7	(NA)	(NA)	(NA)	INSULATION MATERIALS AND INSULATION BOARD WALLBOARD AND HARDBOARD	5 703	1.6	75	132 520	4.3
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 276	.2	55	51 010	2.5	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES STRUCTURAL ASSEMBLIES NOT REPORTED IN DETAIL	6 242 3 600 2 884 816	1.8 1.0 (NA)	74 16 (NA)	112 730 41 176 36 810 (NA)	5.5 8.7 7.6 (NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	LUMBER, MILLWORK (CONT.)						LUMBER, MILLWORK (CONT.)					(5)
	WEST NORTH CENTRAL DIVISION (CONT.)						SOUTH ATLANTIC DIVISION (CONT.)					
5098295	PLASTIC BUILDING MATERIALS.	1 639	.5	24	32 121	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	74 625	13.9	223	258 238	28.9
5098297	ADHESIVES, MASTICS.	268	.1	31	45 956	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	32 041	6.0	145	148 338	21.6
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	278	.1	3	2 505	5098144	WEATHER, OTHER WOOD PRODUCTS.	6 363	1.2	38	44 892	14.2
5098299	OTHER BUILDING MATERIALS.	1 971	.6	26	36 582	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE BRICKS, REFRACTORIES.	2 179	.4	60	62 569	3.5
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . . .	2 086	.6	26	30 700	5098212	CEMENT, LIME, PLASTER, STUCCO.	1 999	.4	55	62 651	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	371	.1	17	21 513	5098213	SAND, GRAVEL, CRUSHED STONE.	560	.1	20	15 518	3.6
	COMMODITIES, N.E.C.	4 114	1.2	(NA)	(NA)	5098220	GLASS (FLAT, BRICK, ETC.)	3 249	.6	29	46 825	6.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	285	.1	15	10 588	5098221	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	8 132	1.5	100	118 132	6.9
	SOUTH ATLANTIC DIVISION						ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS.	3 707		80	84 660	4.4
	ALL ESTABLISHMENTS. (NUMBER)						ASBESTOS ROOFING, SIDING, SHINGLES.	36		36	44 561	1.7
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						GALVANIZED IRON AND STEEL SHEETS.	280		20	23 542	1.2
	SALES REPORTED BY COMMODITY LINE. (D)						ALUMINUM SHEETS.	115		6	9 791	1.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 694	.5	94	111 696		RAIN CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	298		26	32 266	.9
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	302	.1	5	3 638		NOT REPORTED IN DETAIL.	2 973		(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	462	.1	25	26 684	5098232	INSULATION MATERIALS AND INSULATION BOARD. . .	5 686	1.1	120	151 743	3.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 745	.3	29	32 096	5098231	WALBOARD AND HARDBOARD.	8 915	1.7	132	172 465	5.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	694	.1	18	23 925	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	3 550	.7	12	32 726	10.8
5072210	HARDWARE.	6 744	1.3	100	112 214		STRUCTURAL ASSEMBLIES.	2 198		8	19 951	11.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	1 922	.4	31	36 869		NOT REPORTED IN DETAIL.	1 352		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	2 117	.4	81	79 540	5098293	CONCRETE PRODUCTS, BUILDING STONE.	879	.2	18	16 244	5.4
5097230	FLOOR COVERINGS.	1 748	.3	36	42 148	5098294	READY-OR-TRANSIT MIXED CONCRETE.	1 508	.3	14	15 862	9.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	262 547	49.1	394	425 598	5098295	PLASTIC BUILDING MATERIALS.	1 755	.3	43	33 981	5.2
	SOFTWOODS (EXC. FLOORING).	151 888		290	316 922	5098296	BUILDING AND CONSTRUCTION PAPER.	489	.1	52	45 409	1.1
	HARDWOODS (EXC. FLOORING).	51 531		174	186 104	5098297	ADHESIVES, MASTICS.	586	.1	48	44 768	1.3
	FLOORING.	11 212		127	166 366	5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	515	.1	17	13 218	3.9
	NOT REPORTED IN DETAIL.	47 916		(NA)	(NA)	5098299	OTHER BUILDING MATERIALS.	5 571	1.0	29	44 763	12.4
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD). .	84 372	15.8	222	309 689	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . . .	856	.2	18	13 879	6.2
	HARDWOOD.	33 745		165	211 152	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	391	.1	4	4 016	9.7
	SOFT WOOD.	32 569		128	173 019	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 101	.4	48	57 024	3.7
	NOT REPORTED IN DETAIL.	18 058		(NA)	(NA)		COMMODITIES, N.E.C.	5 528	1.0	(NA)	(NA)	(NA)
5098141	SHINGLES.	613	.1	37	58 065	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	1 641	.3	35	43 319	3.8

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	LUMBER, MILLWORK (CONT.)							LUMBER, MILLWORK (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)							EAST SOUTH CENTRAL DIVISION (CONT.)					
5062210	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	211	•1	6	7 449	2.8	5098299	OTHER BUILDING MATERIALS.	4 626	2.0	13	17 456	26.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	334	•1	8	6 995	4.8	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 235	•5	7	3 903	31.6
5072210	HARDWARE.	1 089	•5	31	44 658	2.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	299	•1	18	20 670	1.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	1 507	•7	16	18 568	8.1		COMMODITIES, N.E.C.	1 392	•6	(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	1 146	•5	33	43 868	2.6	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	206	•1	10	6 504	3.2
5097230	FLOOR COVERINGS.	1 375	•6	23	30 810	4.5		WEST SOUTH CENTRAL DIVISION					
5098110	LUMBER (ROUGH, DRESSED, FINISHED) SOFTWOODS (EXC. FLOORING)	113 965	49.5	202	191 994	59.4		ALL ESTABLISHMENTS. (NUMBER) 547					
	HARDWOODS (EXC. FLOORING)	72 812		131	148 661	49.0		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 93,135					(X)
	FLOORING.	1 991		90	78 698	40.2		SALES REPORTED BY COMMODITY LINE.	319 715	100.0	339		
	NOT REPORTED IN DETAIL.	7 534		44	66 782	3.0	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 661	•5	67	87 261	1.9
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD.	36 905	16.0	93	141 023	26.2	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	264	•1	17	14 421	1.8
	SOFT WOOD.	18 336		67	105 110	17.4		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	277	•1	9	4 619	6.0
	NOT REPORTED IN DETAIL.	2 304		58	88 410	18.4	5072210	HARDWARE.	4 196	1.3	97	109 686	3.8
5098141	SHINGLES.	186	•1	14	38 532	•5	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	222	•1	8	10 026	2.2
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	36 033	15.6	85	112 673	32.0	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	924	•3	20	14 168	6.5
5098144	VENEER, OTHER WOOD PRODUCTS.	10 688	4.6	69	63 434	16.8	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	5 468	1.7	98	119 542	4.6
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	2 935	1.3	12	21 011	14.0	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	405	•1	12	11 598	3.5
5098212	CEMENT, LIME, PLASTER, STUCCO	567	•2	20	21 297	2.7	5097230	FLOOR COVERINGS.	2 101	•7	46	59 357	3.5
5098220	GLASS (FLAT, BRICK, ETC.)	500	•2	15	18 503	2.7		LUMBER (ROUGH, DRESSED, FINISHED)	126 784	39.7	248	244 545	51.8
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	910	•4	24	33 110	2.7		SOFTWOODS (EXC. FLOORING)	85 763		204	195 407	43.9
	ASPHALT SHINGLES—ROOFING, SIDING AND TARRED FELTS	4 299	1.9	48	55 594	7.7		HARDWOODS (EXC. FLOORING)	11 999		71	69 225	17.3
	ASBESTOS ROOFING, SIDING, SHINGLES.	2 827		43	51 910	5.4		FLOORING.	3 250		72	76 841	4.2
	GALVANIZED IRON AND STEEL SHEETS.	346		9	15 017	2.3		NOT REPORTED IN DETAIL.	25 772		(NA)	(NA)	(NA)
	ALUMINUM SHEETS.	76		3	6 241	1.2		PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD.	45 029	14.1	178	211 688	21.3
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	412		18	28 130	1.5	5098130	SHINGLES.	18 947		142	171 725	11.0
	NOT REPORTED IN DETAIL.	251		(NA)	(NA)	(NA)		WOOD MILLWORK (DOORS, CABINETS, ETC.)	24 022		118	146 391	16.4
5098232	INSULATION MATERIALS AND INSULATION BOARD WALLBOARD AND HARDBOARD.	3 035	1.3	51	62 076	4.9		METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	2 060		(NA)	(NA)	(NA)
5098291	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES.	4 082	1.8	56	71 795	5.7	5098141	WOOD MILLWORK (DOORS, CABINETS, ETC.)	5 132	1.6	59	82 756	6.2
5098292	STRUCTURAL ASSEMBLIES.	1 053	•5	3	4 866	21.6	5098142	WEATHER STRIPPING, MOLDING, ETC.)	55 024	17.2	166	194 230	28.3
		1 053		3	4 866	21.6	5098143	VENEER, OTHER WOOD PRODUCTS.	22 143	6.9	122	135 684	16.3
5098295	PLASTIC BUILDING MATERIALS.	1 028	•4	20	26 671	3.9	5098144	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	3 698	1.2	32	52 201	7.1
5098296	BUILDING AND CONSTRUCTION PAPER.	1 130	•1	16	20 742	•6	5098211		818	•3	24	24 548	3.3
5098297	ADHESIVES, MASTICS.	205	•1	24	30 963	•7							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5098212	CEMENT, LIME, PLASTER, STUCCO	510	.2	44	64 457	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	696	.4	18	29 708	2.3
5098220	GLASS (FLAT, BRICK, ETC.)	2 523	.8	59	88 135	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	144	.1	5	12 367	1.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 529	4.9	115	137 858	5097230	FLOOR COVERINGS	337	.2	8	8 126	4.1
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	10 641		101	123 548	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	83 501	51.1	100	140 885	59.3
	ASBESTOS ROOFING, SIDING, SHINGLES	918		48	75 772		SOFTWOODS (EXC. FLOORING)	69 919		83	119 790	59.4
	GALVANIZED IRON AND STEEL SHEETS	1 915		44	61 694		HARDWOODS (EXC. FLOORING)	4 500		33	43 937	10.2
	ALUMINUM SHEETS	312		16	31 657		FLOORING	1 704		36	59 904	2.8
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	145		11	13 447		NOT REPORTED IN DETAIL	7 378		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	1 598		(NA)	(NA)	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	26 437	16.2	72	106 385	24.9
5098232	INSULATION MATERIALS AND INSULATION BOARD	5 353	1.7	103	132 397		HARDWOOD	10 799		52	75 242	14.4
5098220	PREFABRICATED STRUCTURAL ASSEMBLIES,	10 789	3.4	124	155 841		SOFT WOOD	13 723		51	73 064	18.8
5098292	INCLUDING MOBILE HOMES	948	.3	12	13 622		NOT REPORTED IN DETAIL	1 915		(NA)	(NA)	(NA)
	STRUCTURAL ASSEMBLIES	948		12	13 622	5098141	SHINGLES	989	.6	25	41 031	2.4
5098293	CONCRETE PRODUCTS, BUILDING STONE	197	.1	18	18 624	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	19 720	12.1	71	91 130	21.6
5098294	READY OR TRANSIT MIXED CONCRETE	188	.1	27	40 913	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDINGS, ETC.)	5 844	3.6	43	48 223	12.1
5098295	PLASTIC BUILDING MATERIALS	1 720	.5	57	74 579		WEATHER, OTHER WOOD PRODUCTS	909	.6	8	9 640	9.4
5098296	BUILDING AND CONSTRUCTION PAPER	610	.2	43	69 136	5098144	VENEUR, OTHER WOOD PRODUCTS	580	.4	9	22 785	2.5
5098297	ADHESIVES, MASTICS	415	.1	52	78 163	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	542	.3	13	21 959	2.5
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	307	.1	11	16 568	5098212	CEMENT, LIME, PLASTER, STUCCO	1 535	.9	13	21 816	7.0
5098299	OTHER BUILDING MATERIALS	3 341	1.0	42	63 856	5098220	GLASS (FLAT, BRICK, ETC.)	3 782	2.3	32	58 482	6.5
	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	336	.1	17	15 422	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	3 022		26	47 230	6.4
5099631	MISCELLANEOUS LINES OF MERCHANDISE	1 602	.5	37	33 920		TARRED FELTS	136		9	19 568	.7
5099699		892	.3	(NA)	(NA)		ASBESTOS ROOFING, SIDING, SHINGLES	225		9	19 640	1.1
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	309	.1	10	8 660		GALVANIZED IRON AND STEEL SHEETS	16		3	10 981	.1
							ALUMINUM SHEETS	52		7	14 580	.4
							RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	331		(NA)	(NA)	(NA)
							NOT REPORTED IN DETAIL	2 559	1.6	33	53 746	4.8
	MOUNTAIN DIVISION						INSULATION MATERIALS AND INSULATION BOARD	3 008	1.8	41	70 543	4.3
	ALL ESTABLISHMENTS (NUMBER) 236					5098291	PREFABRICATED STRUCTURAL ASSEMBLIES,	986	.6	7	14 612	6.7
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					5098292	INCLUDING MOBILE HOMES	105	.1	8	15 679	.7
	SALES REPORTED BY COMMODITY LINE	163 291	100.0	147	(X)	5098295	PLASTIC BUILDING MATERIALS	147	.1	7	20 414	.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 200	.7	19	36 259	5098298	ADHESIVES, MASTICS	232	.1	5	4 262	5.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 430	.9	13	7 844	5098299	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 204	.7	18	38 479	3.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	115	.1	4	3 823		OTHER BUILDING MATERIALS	272	.2	7	18 436	1.5
5072210	HARDWARE	3 545	2.2	34	51 344	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	158	.1	10	12 337	1.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	697	.4	5	9 758	5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 132	1.3	(NA)	(NA)	(NA)
						5099900	COMMODITIES, N.E.C.	485	.3	6	8 780	5.5

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)											
	PACIFIC DIVISION (CONT.)											
	ALL ESTABLISHMENTS, (NUMBER) 999											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE, (D)											
5098100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 395 142	100.0	697	(X)	5098311	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.,	14 330	1.0	30	212 769	6.7
5098110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE	2 983	.2	54	85 106	5098699	MISCELLANEOUS LINES OF MERCHANDISE,	4 362	.3	28	85 466	5.1
5098120	RADIO AND RECORD PLAYERS,	862	.1	11	35 264		COMMODITIES, N.E.C.,	11 372	.8	(NA)	(NA)	(NA)
5098210	HARDWARE,	7 256	.5	75	102 932	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	6 025	.4	41	98 883	6.1
5098220	RADIO AND RECORD PLAYERS,	3 769	.3	17	45 020		FROM CUSTOMERS,					
5098300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	2 641	.2	83	136 028		CONSTRUCTION MATERIALS					
5098310	IRON AND STEEL WIRE, WIRE PRODUCTS,	2 349	.2	3	22 567		(SIC 5098, PART)					
5098320	IRON AND STEEL FINISHED PRODUCTS, EXC.	2 591	.2	19	45 732		NEW ENGLAND DIVISION					
5098330	FLAT, WIRE, PIPE AND TUBING,	890 144	63.8	517	1 185 943		ALL ESTABLISHMENTS, (NUMBER) 352					
5098340	FLOOR COVERINGS,	726 783		423	991 957		SALES NOT REPORTED BY COMMODITY					
5098350	LUMBER (ROUGH, DRESSED, FINISHED)	51 737		124	252 151		LINE (\$1,000)					
5098360	SOFTWOODS (EXC. FLOORING)	12 598		62	156 284		SALES REPORTED BY COMMODITY LINE,	107 772	100.0	218	(X)	(X)
5098370	FLOORING,	99 026		(NA)	(NA)							
5098380	NOT REPORTED IN DETAIL,											
5098390	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	285 502	20.5	303	752 295							
5098400	HARDWOOD,	188 753		195	485 198							
5098410	SOFTWOOD,	167 522		195	495 842							
5098420	NOT REPORTED IN DETAIL,	29 227		(NA)	(NA)							
5098430	SHINGLES,	17 781	1.3	80	215 457							
5098440	WOOD MILLWORK (DOORS, CABINETS, ETC.),	63 875	4.6	186	373 356							
5098450	METAL MILLWORK (DOORS, WINDOWS, CABINETS,											
5098460	WEATHER STRIPPING, MOLDING, ETC.),	18 708	1.3	85	111 147							
5098470	VEENER, OTHER WOOD PRODUCTS,	22 959	1.6	36	146 380							
5098480	CEMENT, LIME, PLASTER, STUCCO,	900		15	25 443							
5098490	GLASS (FLAT, BRICK, ETC.),	1 185	.1	15	18 098							
5098500	ROOFING, SIDING, RAIN CARRYING EQUIPMENT											
5098510	(EXC. WOOD SHINGLES),	10 152	.7	96	167 830							
5098520	ASPHALT SHINGLES, SIDING, AND											
5098530	TARRED FELTS,	6 026		60	105 080							
5098540	ASBESTOS ROOFING, SIDING, SHINGLES,	1 146		22	66 364							
5098550	GALVANIZED IRON AND STEEL SHEETS,	362		10	13 820							
5098560	ALUMINUM SHEETS,	118		9	17 262							
5098570	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN											
5098580	SPOUTS, ETC.),	954		17	19 056							
5098590	NOT REPORTED IN DETAIL,	1 546		(NA)	(NA)							
5098600	INSULATION MATERIALS AND INSULATION BOARD											
5098610	WALLBOARD AND HARBOARD,	3 740	.3	83	115 400							
5098620	PREFABRICATED STRUCTURAL ASSEMBLIES,	8 092	.6	119	275 892							
5098630	INCLUDING MOBILE HOMES,	3 024	.2	15	53 346							
5098640	PLASTIC BUILDING MATERIALS,	3 427	.3	37	75 353							
5098650	OTHER BUILDING MATERIALS,	6 913	.5	44	119 612							

(X) Not applicable.

(NA) Not available.

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MATERIALS (CONT.)											
	NEW ENGLAND DIVISION (CONT.)											
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES,	21 472	19.9	66	37 573	5091212	IRON AND STEEL PRODUCTS (FLAT),	703	.2	9	6 956	10.1
5098212	CEMENT, LIME, PLASTER, STUCCO	10 866	10.1	44	32 007	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	2 779	1.5	143	113 055	6.0
5098213	SAND, GRAVEL, CRUSHED STONE	2 272	2.1	30	16 395	5091313	ALUMINUM SHAPES, FORMS, ETC.,	6 079	4.4	9	15 089	13.5
5098220	GLASS (FLAT, BRICK, ETC.),	10 911	10.1	34	16 599	5097230	FLOOR COVERINGS	2 462	.5	39	31 076	7.9
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	18 828	17.5	63	45 450	5098110	LUMBER (ROUGH, DRESSED, FINISHED),	2 832	.6	25	22 757	12.4
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	10 579		43	32 672	5098111	SOFTWOODS (EXC. FLOORING)	1 826		19	19 158	9.5
	ASBESTOS ROOFING, SIDING, SHINGLES,	2 779		22	20 731		HARDWOODS (EXC. FLOORING)	76		3	1 746	4.4
	GALVANIZED IRON AND STEEL SHEETS,	226		8	8 758		FLOORING,	837		12	13 002	6.4
	ALUMINUM SHEETS	436		10	9 289		NOT REPORTED IN DETAIL,	93		(NA)	(NA)	(NA)
	RAIN-CARRYING EQUIPMENT (GUTTERS), DOWN SPOUTS, ETC.),	1 273		26	24 524	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD),	4 253	.9	38	35 399	12.0
	NOT REPORTED IN DETAIL,	3 535		(NA)	(NA)		HARDWOOD,	1 319		23	20 254	6.5
	INSULATION MATERIALS AND INSULATION BOARD	5 641	5.2	57	41 459		SOFT WOOD,	1 555		20	16 520	9.4
5098232	WALLBOARD AND HARDBOARD	4 661	4.3	40	33 751		NOT REPORTED IN DETAIL,	1 379		(NA)	(NA)	(NA)
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	2 041	1.9	12	4 825	5098141	SHINGLE,	3 682	.8	52	52 977	7.0
	STRUCTURAL ASSEMBLIES	1 329		5	3 329	5098142	WOOD MILLWORK (DOORS, WINDOWS, CABINETS, ETC.),	4 473	1.0	33	32 418	13.8
	NOT REPORTED IN DETAIL,	712		(NA)	(NA)	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.),	4 635	1.0	52	52 676	8.8
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 454	2.3	23	13 862	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES,	452	.1	9	7 990	5.7
5098295	PLASTIC BUILDING MATERIALS,	1 762	1.6	27	20 326	5098212	CEMENT, LIME, PLASTER, STUCCO	94 656	20.6	205	139 044	68.1
5098296	BUILDING AND CONSTRUCTION PAPER	3 333	3.3	24	25 726	5098213	SAND, GRAVEL, CRUSHED STONE	20 750	4.5	103	78 137	28.6
5098297	ADHESIVES, MASTICS,	2 565	2.4	32	30 522	5098220	GLASS (FLAT, BRICK, ETC.),	22 507	4.9	84	51 135	44.0
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK),	179	.2	7	3 984	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	41 205	8.9	98	54 319	75.9
5098299	OTHER BUILDING MATERIALS,	8 930	8.3	42	22 682		ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	82 252	17.9	216	149 399	55.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	227	.2	9	4 025		ASBESTOS ROOFING, SIDING, SHINGLES,	43 802		170	123 954	35.3
	COMMODITIES, N.E.C.,	1 190	1.1	(NA)	(NA)		GALVANIZED IRON AND STEEL SHEETS,	13 434		99	83 079	16.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	194	.2	7	2 694		ALUMINUM SHEETS	2 227		69	59 111	7.8
							RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.),	3 372		91	70 940	4.8
							NOT REPORTED IN DETAIL,	14 808		(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION					5098232	INSULATION MATERIALS AND INSULATION BOARD	25 523	5.5	154	122 348	20.9
	ALL ESTABLISHMENTS, (NUMBER) 1,141					5098291	WALLBOARD AND HARDBOARD	26 437	5.7	119	114 678	23.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 131,142					5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 197	1.3	24	11 961	51.8
	SALES REPORTED BY COMMODITY LINE,	460 603	100.0	737	(X)	5098293	CONCRETE PRODUCTS, BUILDING STONE	19 825	4.3	90	47 303	41.9
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 269	.3	49	39 479	5098294	READY OR TRANSIT MIXED CONCRETE	2 493	.5	14	13 210	18.9
5072210	HARDWARE,	1 427	.3	32	21 371	5098295	PLASTIC BUILDING MATERIALS,	5 455	1.2	57	47 808	11.4
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	681	.1	18	11 307	5098296	BUILDING AND CONSTRUCTION PAPER	2 095	.5	64	47 993	4.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	589	.1	12	6 601	5098297	ADHESIVES, MASTICS,	5 869	1.3	112	78 006	7.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	284	.1	6	2 575	5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK),	1 304	.3	15	10 947	11.9
						5098299	OTHER BUILDING MATERIALS,	59 548	12.9	150	117 336	50.7
						5099611	PETROLEUM PRODUCTS,	1 164	.3	6	6 549	17.8
						5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 042	.2	28	14 800	7.0
							COMMODITIES, N.E.C.,	3 816	.8	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 849	.4	32	14 873	12.4

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MATERIALS (CONT.)											
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS. (NUMBER) 1,166											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 123,020											
	SALES REPORTED BY COMMODITY LINE.	503 522	100.0	750	(X)			39 845	7.9	99	100 529	39.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 960	.6	66	52 352			29 034	5.8	97	71 708	40.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	262	.1	4	3 746			40 603	8.1	110	78 395	51.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	324	.1	6	2 505			100 851	20.0	204	180 433	55.9
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	494	.1	8	9 380			47 182		155	116 991	40.3
5072210	HARDWARE.	1 760	.3	58	56 331			4 054		84	79 702	5.1
5072230	PAINTERS' SUPPLIES.	404	.1	12	4 566			2 728		32	38 993	7.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	2 036	.4	18	17 295			7 707		47	50 170	15.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	486	.1	16	9 721			1 985		53	50 376	3.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	507	.1	5	2 646			37 195		(NA)	(NA)	(NA)
5091111	COAL (BITUMINOUS AND ANTHRACITE).	392	.1	6	3 032			26 385	5.2	162	135 216	19.5
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED).	399	.1	7	18 159			19 777	3.9	117	114 568	17.3
5091212	IRON AND STEEL PRODUCTS (FLAT).	546	.1	8	5 867			10 526	2.1	29	19 351	54.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	7 316	1.5	127	113 920			11 088	2.2	90	36 836	30.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	3 520	.7	9	14 673			6 401	1.3	28	26 606	24.1
	CONCRETE REINFORCEMENT BARS.	772		7	8 812			10 519	2.1	78	74 123	14.2
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES).	2 422		4	8 988			2 676	.5	66	66 880	4.0
	NOT REPORTED IN DETAIL.	326		(NA)	(NA)			3 772	.7	98	88 621	4.3
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	538	.1	12	18 987			3 658	.7	25	19 735	18.5
5097230	FLOOR COVERINGS.	3 357	.7	53	49 237			51 908	10.3	169	124 374	41.7
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	5 193	1.0	42	49 525			2 077	.4	49	49 660	4.2
	SOFTWOODS (EXC. FLOORING).	3 923		30	34 923			2 891	.6	(NA)	(NA)	(NA)
	HARDWOODS (EXC. FLOORING).	1 270		12	14 602			13 631	2.7	70	59 607	22.9
	FLOORING.	1 159		24	31 766							
	NOT REPORTED IN DETAIL.	9		(NA)	(NA)							
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD). HARDWOOD.	6 949	1.4	56	60 570			2 603	1.3	27	52 577	5.0
	SOFTWOOD.	3 507		36	44 969			905	.4	7	8 864	10.2
	NOT REPORTED IN DETAIL.	2 738		23	22 382			408	.2	4	5 492	7.4
	NOT REPORTED IN DETAIL.	704		(NA)	(NA)			8 775	4.3	61	92 943	9.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.).	4 957	1.0	48	53 530			355	.2	5	2 844	12.5
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	7 523	1.5	104	87 312			340	.2	3	8 223	4.1
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	77 957	15.5	191	131 642			140	.1	4	2 299	6.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable. (NA) Not available.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MATERIALS (CONT.)	(1)	(2)	(3)	(4)	(5)		SOUTH ATLANTIC DIVISION (CONT.)	(1)	(2)	(3)	(4)	(5)
5097230	FLOOR COVERINGS	1 568	•8	24	47 139	3•3	5097230	ALL ESTABLISHMENTS (NUMBER) 739					
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 935	1•9	24	37 834	10•4	5098110	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (O)	302 929	100•0	437		(X)
	SOFTWOODS (EXC. FLOORING)	2 149		13	23 142	9•3		SALES REPORTED BY COMMODITY LINE	3 350	1•1	54	58 098	5•8
	HARDWOODS (EXC. FLOORING)	304		8	14 604	2•1	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS					
	FLOORINGS	519		15	23 826	(NA)	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	274	•1	8	4 999	5•5
	NOT REPORTED IN DETAIL	961		(NA)	(NA)		5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	506	•2	10	8 335	6•1
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	10 246	5•1	44	72 356	14•2	5072210	HARDWARE	6 370	2•1	67	73 826	8•6
	HARDWOOD	2 240		32	56 940	3•9							
	SOFT WOOD	7 485		31	60 193	12•4							
	NOT REPORTED IN DETAIL	521		(NA)	(NA)								
5098141	SHINGLES	120	•1	10	17 522	•7		CONSTRUCTION MATERIALS (CONT.)					
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	6 208	3•1	26	58 085	10•7		ALL ESTABLISHMENTS (NUMBER) 739					
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	3 882	1•9	52	80 274	4•8		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (O)	2 296	•8	24	36 348	6•3
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 507	6•7	54	65 492	20•6	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	943	•3	19	13 827	6•8
5098212	CEMENT, LIME, PLASTER, STUCCO	453	2•2	35	29 893	14•9	5091212	IRON AND STEEL PRODUCTS (FLAT)	1 537	•5	10	9 769	15•7
5098213	SAND, GRAVEL, CRUSHED STONE	2 244	8•1	32	15 319	25•8	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	4 704	1•6	93	98 809	4•8
5098220	GLASS (FLAT, BRICK, ETC.)	16 491	8•2	49	63 911	25•8	5091312	OTHER COPPER AND BRASS MILL PRODUCTS	496	•2	12	11 427	4•3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	37 892	18•7	73	109 899	34•5		FLAT PRODUCTS (SHEET, STRIP, PLATE)	263	•2	9	8 657	5•4
	ASPHALT SHINGLES—ROOFING, SIDING AND TARRED FELTS	15 928		58	79 276	20•1		NOT REPORTED IN DETAIL	207		(NA)	4 485	5•9
	ASBESTOS ROOFING, SIDING, SHINGLES	2 508		44	70 028	3•6	5091313	ALUMINUM SHAPES, FORMS, ETC.	680	•2	9	10 726	6•3
	GALVANIZED IRON AND STEEL SHEETS	4 009		27	60 870	6•6		SHEET AND COIL (.006 INCH TO .249 INCH)	340		4	7 548	4•5
	RAIN CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	1 740		17	40 702	4•3		EXTRUDED SHAPES	194		5	4 345	4•5
	NOT REPORTED IN DETAIL	12 467		(NA)	(NA)			NOT REPORTED IN DETAIL	146		(NA)	(NA)	(NA)
5098232	INSULATION MATERIALS AND INSULATION BOARD	22 580	11•2	76	98 539	22•9	5097230	FLOOR COVERINGS	2 307	•8	27	20 612	11•2
5098291	WALLEBOARD AND HARDBOARD	11 505	5•7	54	84 444	13•6	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 128	1•0	24	26 323	11•9
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 892	3•4	20	13 657	50•5		SOFTWOODS (EXC. FLOORING)	2 303		21	22 292	10•3
	STRUCTURAL ASSEMBLIES	2 469		14	11 230	39•8		HARDWOODS (EXC. FLOORING)	125		4	2 457	2•1
	NOT REPORTED IN DETAIL	2 423		(NA)	(NA)			FLOORING	649		11	7 138	1•8
5098293	CONCRETE PRODUCTS, BUILDING STONE	2 224	1•1	17	5 683	39•1	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	3 238	1•1	36	48 481	6•7
5098294	READY OR TRANSIT MIXER CONCRETE	2 411	•7	5	4 632	30•4		HARDWOOD	1 318		24	34 728	3•9
5098295	PLASTIC BUILDING MATERIALS	2 081	1•0	41	69 485	3•0		SOFT WOOD	8 846		12	8 846	9•2
5098296	BUILDING AND CONSTRUCTION PAPER	706	•3	29	53 550	1•3		NOT REPORTED IN DETAIL	1 082		(NA)	(NA)	(NA)
5098297	ADHESIVES, PLASTICS	1 395	•7	46	66 682	2•1	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	5 970	2•0	39	53 804	11•1
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND OTHER BUILDING MATERIALS)	3 696	1•8	18	45 619	8•1	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 091	1•7	56	65 873	7•7
5098299	OTHER BUILDING MATERIALS	26 249	13•0	71	57 428	43•7	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	55 096	18•2	132	107 776	51•1
5098631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 075	•5	11	20 241	5•3	5098212	CEMENT, LIME, PLASTER, STUCCO	23 240	7•7	84	89 612	25•9
5098699	MISCELLANEOUS LINES OF MERCHANDISE	452	•2	13	7 162	6•3	5098213	SAND, GRAVEL, CRUSHED STONE	4 899	1•6	61	34 163	14•3
							5098220	GLASS (FLAT, BRICK, ETC.)	31 259	10•3	81	55 473	56•3
							5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	43 930	14•5	111	111 053	39•6
								ASPHALT SHINGLES—ROOFING, SIDING AND TARRED FELTS	17 401		77	81 940	21•2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 661	•8	21	13 348	12•4		ASBESTOS ROOFING, SIDING, SHINGLES	2 217		48	53 335	4•2
								GALVANIZED IRON AND STEEL SHEETS	4 132		35	48 026	8•6
								ALUMINUM SHEETS	1 540		33	45 818	3•4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distributi- on	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distributi- on	Number	Total sales, all commodity lines (\$1,000)	
SOUTH ATLANTIC DIVISION (CONT.)													
CONSTRUCTION MATERIALS (CONT.)													
5098230	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	1 828		39	32 188	5.7	5098230	FLOOR COVERINGS	1 967	2.3	17	12 748	15.4
5098294	NOT REPORTED IN DETAIL.	16 812		(NA)	(NA)	(NA)	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 590	3.0	18	16 673	15.5
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	9 357	3.1	86	86 986	10.8	5098143	SOFTWOODS (EXC. FLOORING)	2 338		16	15 643	14.9
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES,	20 072	6.6	68	90 529	22.2	5098144	FLOORING	193		9	9 275	2.1
5098291	INCLUDING MOBILE HOMES	7 820	2.6	25	28 998	27.0	5098211	NOT REPORTED IN DETAIL.	59		(NA)	(NA)	(NA)
5098298	STRUCTURAL ASSEMBLIES	4 411		16	23 938	18.4	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) .	1 365	1.6	16	14 089	9.7
5098299	NOT REPORTED IN DETAIL.	3 409		(NA)	(NA)	(NA)	5098212	HARDWOOD	765		11	12 180	6.3
5098293	CONCRETE PRODUCTS, BUILDING STONE	7 673	2.5	47	27 530	27.9	5098220	SOFT WOOD	598		8	6 150	9.7
5098294	READY OR TRANSIT MIXED CONCRETE	2 521	.8	22	29 651	8.5	5098231	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)
5098295	PLASTIC BUILDING MATERIALS.	4 951	1.6	43	49 473	10.0	5098141	SHINGLES	58	.1	6	5 919	1.0
5098296	BUILDING AND CONSTRUCTION PAPER	677	.2	38	42 959	1.6	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	2 459	2.8	21	17 082	14.4
5098297	ADHESIVES, MASTICS.	1 395	.5	57	55 655	2.5	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 333	1.5	28	23 325	5.7
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	4 573	1.5	26	37 340	12.2	5098144	VEENER, OTHER WOOD PRODUCTS	215	.2	4	6 272	3.4
5098299	OTHER BUILDING MATERIALS.	39 006	12.9	112	85 175	45.8	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	13 067	15.0	55	33 135	39.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	842	.3	31	20 912	4.0	5098212	CEMENT, LIME, PLASTER, STUCCO	6 515	7.5	26	27 287	23.9
5099900	COMMODITIES, N.E.C.	2 701	.9	(NA)	(NA)	(NA)	5098213	SAND, GRAVEL, CRUSHED STONE	1 821	2.1	20	12 711	14.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 557	.5	27	13 355	11.7	5098220	GLASS (FLAT, BRICK, ETC.)	12 431	14.3	41	19 552	63.6
EAST SOUTH CENTRAL DIVISION													
5013110	ALL ESTABLISHMENTS. (NUMBER)			150	(X)	(X)	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	6 024	6.9	36	27 206	22.1
5028100	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						5098231	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS	2 948		27	16 791	17.6
5028100	SALES REPORTED BY COMMODITY LINE.	87 062	100.0	150	(X)	(X)	5098232	ASBESTOS ROOFING, SIDING, SHINGLES	714		14	15 122	4.7
5013110	AUTOMOTIVE GLASS.	73	.1	3	1 291	5.7	5098232	GALVANIZED IRON AND STEEL SHEETS	397		11	9 453	4.2
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	539	.6	17	12 128	4.4	5098232	ALUMINUM SHEETS	583		6	6 361	9.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	45	.1	4	3 371	1.3	5098232	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	345		8	10 792	3.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	318	.4	3	1 179	27.0	5098232	NOT REPORTED IN DETAIL.	1 037		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	65	.1	5	7 665	.8	5098232	INSULATION MATERIALS AND INSULATION BOARD . .	1 226	1.4	31	23 181	5.3
5072210	HARDWARE.	765	.9	23	26 419	2.9	5098291	WALLBOARD AND HARDBOARD	4 747	5.5	33	27 139	17.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	161	.2	3	2 012	8.0	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 151	1.3	4	1 151	100.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	215	.2	5	4 194	5.1	5098292	STRUCTURAL ASSEMBLIES	741		3	741	100.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	689	.8	28	23 237	3.0	5098292	NOT REPORTED IN DETAIL.	410		(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	305	.4	4	3 110	9.8	5098293	CONCRETE PRODUCTS, BUILDING STONE	1 638	.8	10	4 904	14.3
							5098294	READY OR TRANSIT MIXED CONCRETE	1 638	1.9	5	13 329	12.3
							5098295	PLASTIC BUILDING MATERIALS.	566	.7	13	12 599	4.5
							5098296	BUILDING AND CONSTRUCTION PAPER	693	.8	12	15 318	4.5
							5098297	ADHESIVES, MASTICS.	256	.3	18	14 500	1.8
							5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	4 318	5.0	8	10 591	40.8
							5098299	OTHER BUILDING MATERIALS.	15 473	17.8	38	37 904	40.8
								COMMODITIES, N.E.C.	2 337	2.7	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	934	1.1	13	12 513	7.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MATERIALS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
	ALL ESTABLISHMENTS. (NUMBER) 560											
	SALES NOT REPORTED BY COMMODITY											
	LINE. (\$1,000) 78,429											
	SALES REPORTED BY COMMODITY LINE.											
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	197 378	100.0	321	(X)	5098232	INSULATION MATERIALS AND INSULATION BOARD. . .	10 113	5.1	48	60 733	16.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	787	.4	23	29 749	5098291	WALBOARD AND HARDBOARD.	5 301	2.7	36	51 767	10.2
5072210	HARDWARE.	3 114	1.6	37	36 948	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES.	14 025	7.1	20	25 991	54.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	1 356	.7	7	11 349	5098293	INCLUDING MOBILE HOMES.	1 515	.8	19	6 009	25.2
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	902	.5	14	7 215	5098294	CONCRETE PRODUCTS, BUILDING STONE.	1 464	.7	7	7 165	20.4
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	338	.2	3	2 254	5098295	READY OR TRANSIT MIXED CONCRETE.	2 143	1.1	30	37 827	5.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	3 174	1.6	46	45 509	5098296	PLASTIC BUILDING MATERIALS.	2 103	.3	24	32 021	1.8
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	142	.1	10	7 304	5098297	BUILDING AND CONSTRUCTION PAPER.	1 177	.6	38	30 539	3.9
5097230	FLOOR COVERINGS.	1 395	.7	20	24 526	5098298	ADHESIVES, MASTICS.	2 446	1.2	16	12 138	20.2
5098110	LUMBER (ROUGH, DRESSED, FINISHED).	4 756	2.4	22	32 570	5098299	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	41 218	20.9	97	87 326	47.2
	SOFTWOODS (EXC. FLOORING).	4 001		18	30 102	5099611	OTHER BUILDING MATERIALS.	308	.2	4	995	31.0
	HARDWOODS (EXC. FLOORING).	481		5	8 424	5099699	PETROLEUM PRODUCTS.	1 028	.5	18	15 472	6.6
	FLOORING.	93		7	5 851		MISCELLANEOUS LINES OF MERCHANDISE.					
	NOT REPORTED IN DETAIL.	181		(NA)	(NA)		COMMODITIES, N.E.C.	1 444	.7	(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD). HARDWOOD.	4 468	2.3	21	31 039	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	2 135	1.1	25	13 939	15.2
	SOFTWOOD.	1 932		16	27 457		MOUNTAIN DIVISION					
	NOT REPORTED IN DETAIL.	2 155		13	23 486		ALL ESTABLISHMENTS. (NUMBER) 258					
		391		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
							LINE. (\$1,000) (D)					
							SALES REPORTED BY COMMODITY LINE.	93 107	100.0	154	(X)	(X)
5098141	SHINGLES.	210	.1	8	14 525	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	758	.8	19	7 022	10.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.). . . .	6 018	3.0	27	32 749	5072210	HARDWARE.	802	.9	12	8 358	9.6
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	4 990	2.5	42	39 622	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	373	.4	20	12 958	2.9
5098144	VENEER, OTHER WOOD PRODUCTS.	360	.2	7	8 586	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	68	.1	5	4 152	1.6
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	29 255	14.8	102	49 753	5097230	FLOOR COVERINGS.	79	.1	3	1 713	4.6
5098212	CEMENT, LIME, PLASTER, STUCCO.	5 052	2.6	39	38 994	5098110	LUMBER (ROUGH, DRESSED, FINISHED).	1 170	1.3	12	12 727	9.2
5098213	SAND, GRAVEL, CRUSHED STONE.	3 503	1.8	35	20 637		SOFTWOODS (EXC. FLOORING).	681		8	10 435	6.5
5098220	GLASS (FLAT, BRICK, ETC.).	14 851	7.5	63	31 373		NOT REPORTED IN DETAIL.	489		(NA)	(NA)	(NA)
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES).	27 721	14.0	60	73 474	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD). HARDWOOD.	1 959	2.1	13	14 320	13.7
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS.	9 430		41	50 559		SOFTWOOD.	868		6	8 971	9.7
	ASBESTOS ROOFING, SIDING, SHINGLES.	2 750		26	42 251		NOT REPORTED IN DETAIL.	298		8	7 362	4.0
	GALVANIZED IRON AND STEEL SHEETS.	2 130		20	31 858		SHINGLES.	793		(NA)	(NA)	(NA)
	ALUMINUM SHEETS.	197		6	8 127	5098141	WOOD MILLWORK (DOORS, CABINETS, ETC.). . . .	528	.6	6	7 730	6.8
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.).	513		13	19 775	5098142	WOOD MILLWORK (DOORS, WINDOWS, CABINETS, METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.).	908	1.0	13	10 007	9.1
	NOT REPORTED IN DETAIL.	12 701		(NA)	(NA)	5098143	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	1 227	1.3	17	13 208	9.3
						5098211	CEMENT, LIME, PLASTER, STUCCO.	4 057	4.4	27	8 128	49.9
						5098212	CEMENT, LIME, PLASTER, STUCCO.	2 928	3.1	18	12 614	23.2

Standard Notes: (NA) Not available. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MATERIALS (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	MOUNTAIN DIVISION (CONT.)											
5098213	SAND, GRAVEL, CRUSHED STONE	1 082	1.2	18	5 963	18.1	5094110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES.	244	5	4 580	5.3
5098220	GLASS (FLAT, BRICK, ETC.)	7 779	8.4	33	10 879	71.5	5094300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	314	10	9 482	3.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 002	16.1	36	26 642	56.3	5084910	ABRASIVES, ABRASIVE MATERIALS	502	3	4 475	11.2
	ASBESTOS ROOFING, SIDING, SHINGLES.	7 492		21	13 856	54.1	5091212	IRON AND STEEL PRODUCTS (FLAT).	340	4	5 644	6.0
	GALVANIZED IRON AND STEEL SHEETS.	250		7	5 139	4.9	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	5 161	1.6	74 578	6.9
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	129		7	2 857	4.5	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	356	1	7 083	5.0
	NOT REPORTED IN DETAIL.	134		4	3 198	4.2	5097230	FLOOR COVERINGS	2 819	9	27 047	10.4
	INSULATION MATERIALS AND INSULATION BOARD	6 837	7.3	22	19 092	35.8	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 812	25	27 395	10.3
5098291	WALLBOARD AND HARDBOARD	8 400	9.0	23	19 271	43.6		SOFTWOODS (EXC. FLOORING)	2 353	17	19 137	12.3
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	3 454	3.7	7	4 257	81.1		HARDWOODS (EXC. FLOORING)	67	8	7 516	9
	STRUCTURAL ASSEMBLIES	1 950		5	2 726	71.5		FLOORING	220	12	10 145	2.2
	NOT REPORTED IN DETAIL.	1 504		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	172	(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	1 588	1.7	15	8 126	19.5	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	6 843	56	55 093	12.4
5098295	PLASTIC BUILDING MATERIALS.	555	6	7	3 227	17.2		HARDWOOD	2 440	33	38 629	6.8
5098296	BUILDING AND CONSTRUCTION PAPER	170	1.1	7	6 329	11.1		SOFT WOOD	3 637	28	27 792	13.1
5098297	ADHESIVES, PASTES	168	2	15	10 388	11.6		NOT REPORTED IN DETAIL.	566	(NA)	(NA)	(NA)
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 226	1.3	11	5 830	21.0	5098141	SHINGLES	2 255	23	24 819	9.1
5098299	OTHER BUILDING MATERIALS.	29 320	31.5	31	31 378	93.4	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	4 033	34	39 921	10.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	279	3	7	2 385	11.7	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	4 192	46	41 868	10.0
	COMMODITIES, N.E.C.	1 991	2.1	(NA)	(NA)	(NA)	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	24 432	77	49 272	49.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	499	5	15	9 959	5.0	5098212	CEMENT, LINE, PLASTER, STUCCO	22 438	89	69 606	31.8
	PACIFIC DIVISION						5098213	GRAVEL, CRUSHED STONE	17 168	91	65 614	26.2
	ALL ESTABLISHMENTS. (NUMBER)						5098220	GLASS (FLAT, BRICK, ETC.)	38 788	79	53 518	72.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	58 106	117	124 057	46.8
	SALES REPORTED BY COMMODITY LINE.	327 110	100.0	443	(X)	(X)		ASPHALT SHINGLES—ROOFING, SIDING AND TARRED FELTS	30 001	80	80 813	37.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	2 224	7	35	33 699	6.6		ASBESTOS ROOFING, SIDING, SHINGLES.	2 681	27	27 247	9.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 635	8	11	12 272	21.5	5098232	GALVANIZED IRON AND STEEL SHEETS.	459	11	8 607	5.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	480	1	7	6 964	6.9	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	15 562	17	18 436	90.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 262	4	5	8 721	14.5		STRUCTURAL ASSEMBLIES	10 786	5	2 445	59.2
5072210	HARDWARE.	4 535	1.4	58	50 308	9.0		MOBILE HOMES.	4 405	6	10 789	100.0
								NOT REPORTED IN DETAIL.		(NA)	(NA)	(NA)
							5098293	CONCRETE PRODUCTS, BUILDING STONE	9 324	2.9	31 172	29.9
							5098294	READY OR TRANSIT MIXED CONCRETE	4 705	1.4	8 797	53.5
							5098295	PLASTIC BUILDING MATERIALS.	2 115	37	37 773	5.6

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
CONSTRUCTION MATERIALS (CONT.)													
PACIFIC DIVISION (CONT.)													
5098296	BUILDING AND CONSTRUCTION PAPER	1 804	6	63	52 120	3.5	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	23 396	26.3	69	32 994	70.9
5098297	ADHESIVES, MASTICS	2 283	7	54	48 211	4.7		ATHLETIC EQUIPMENT, SUPPLIES.	2 327		26	8 213	28.3
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	1 391	4	27	16 035	8.7		ARMS AND AMMUNITION.	2 356		8	4 792	49.2
5098299	OTHER BUILDING MATERIALS	32 963	10.1	103	71 759	45.9		BOATS AND BOATING ACCESSORIES (EXC. BOAT MACHINERY, ENGINE SUPPLIES)	3 320		8	6 315	52.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	995	3	27	32 022	3.1		BICYCLES	3 507		9	9 017	38.9
	COMMODITIES, N.E.C.	4 088	1.2	(NA)	(NA)	(NA)		CAMPING EQUIPMENT	310		11	7 111	4.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 162	1.0	47	23 919	13.2		FISHING TACKLE	2 825		20	10 533	26.8
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)							SKI EQUIPMENT, SUPPLIES	3 008		13	8 871	40.7
	NEW ENGLAND DIVISION							OTHER (WATER SPORTS, ARCHERY, ETC.)	2 090		16	6 820	30.6
5014100	TIRES AND TUBES, NEW	328	4	3	4 427	7.4	5099130	NOT REPORTED IN DETAIL.	3 051		(NA)	(NA)	(NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	330	4	6	2 243	14.7		TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	37 984	42.6	68	47 896	79.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	121	1	3	1 263	9.6		TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES (EXC. BICYCLES)	31 338		59	37 859	83.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	187	2	5	2 399	7.8		NOT REPORTED IN DETAIL.	6 416		10	6 930	3.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	454	5	4	4 647	9.8	5099191	BILLIARDS, POOL, BOWLING EQUIPMENT, SUPPLIES THEATRE, STUDIO EPT. (EXC. PHOTOGRAPHIC)	2 048	2.3	10	5 152	39.8
5072210	HARDWARE	586	7	5	4 804	12.2	5099192	OTHER RECREATION, HOBBY GOODS	877	1.0	3	983	89.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	382	4	11	3 695	10.3	5099194	JEWELRY, SILVERWARE, TROPHIES	3 442	3.9	23	6 899	49.9
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	471	5	3	3 227	14.6	5099420	GIFTS, ART GOODS, NOVELTIES, ETC.	545	6	6	5 000	10.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., PROJECTOR APPARATUS	511	6	8	4 254	12.0	5099510	MISCELLANEOUS LINES OF MERCHANDISE	388	4	7	2 813	13.8
5097110	HOUSEHOLD FURNITURE	79	1	3	2 482	3.2	5099699	COMMODITIES, N.E.C.	304	3	5	6 331	4.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 060	1.2	4	4 504	23.5		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	154	2	7	4 774	3.2
5099110	PHOTOGRAPHIC GOODS	13 351	15.0	32	16 073	83.1	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	287	1	8	6 444	4.5
	CAMERAS, PARTS, ACCESSORIES, MOUNTS, PROJECTOR APPARATUS	1 975	2.4	15	7 770	25.4	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	352	1	9	7 795	4.5
	DEVELOPING, PRINTING, DARK ROOM APPARATUS, SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	2 237	2.8	6	1 981	11.5	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 118	2	14	14 207	7.9
	OTHER PHOTOGRAPHIC GOODS	1 873	2.3	7	4 539	4.3	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 014	2	17	13 244	7.7
	NOT REPORTED IN DETAIL	6 513	(NA)	(NA)	4 206	59.2	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	518	1	14	12 380	4.2
							5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 492	4	20	23 441	10.6
							5072210	HARDWARE	4 510	8	17	30 613	14.7
							5081100	OFFICE MACHINES AND EQUIPMENT	495	1	3	3 322	14.9
							5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 015	2	4	14 657	6.9

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)											
	MIDDLE ATLANTIC DIVISION (CONT.)											
5086220	SCHOOL EQUIPMENT, SUPPLIES,	939	.2	22	13 263	7.1	AMUSEMENT, SPORTING GOODS (CONT.)					
5086400	OPHTHALMIC PRODUCTS	581	.1	3	2 775	20.9	EAST NORTH CENTRAL DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	3 163	.5	33	17 632	17.9	ALL ESTABLISHMENTS, (NUMBER) 759					
5097110	HOUSEHOLD FURNITURE	356	.1	7	5 019	7.1	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 75,168					
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 459	.6	17	17 019	20.3	SALES REPORTED BY COMMODITY LINE,	290 888	100.0	489	(X)	(X)
5097230	FLOOR COVERINGS	579	.1	9	6 488	8.9	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	622	.2	4	5 684	10.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 587	.3	19	21 485	7.4	TIRES AND TUBES, NEW,	467	.2	7	6 217	7.5
5099110	PHOTOGRAPHIC GOODS,	178 226	30.8	207	202 291	88.1	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 571	.5	19	14 152	11.1
	CAMERAS, PARTS, ACCESSORIES, MOUNTS PROJECTION APPARATUS,	53 342		109	92 561	57.6	PAINTS, VARNISHES, LACQUERS, ENAMELS,	215	.1	10	7 660	2.8
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT, DEVELOPING, PRINTING, DARK ROOM APPARATUS, SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM, OTHER PHOTOGRAPHIC GOODS,	3 513		45	33 202	10.6	NOTIONS (THREAD, BUTTONS, ETC.)	1 067	.4	12	8 889	12.0
	NOT REPORTED IN DETAIL,	701		9	5 537	12.7	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	697	.2	10	10 595	6.6
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	4 790		47	38 785	12.4	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	503	.2	10	12 402	4.1
	ATHLETIC EQUIPMENT, SUPPLIES,	37 744		62	67 524	55.9	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	2 207	.8	15	18 272	12.1
	ARMS AND AMMUNITION	15 941		61	46 656	34.2	NONCONSOLE RADIOS AND RECORD PLAYERS,	674	.2	11	16 996	4.0
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES) BICYCLES,	62 195		(NA)	(NA)	(NA)	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	2 317	.8	22	30 235	7.7
	CAMPING EQUIPMENT	583		9	7 713	7.6	HARDWARE,	3 076	1.1	26	30 420	10.1
	FISHING TACKLE,	14 899		29	31 915	46.7	PRINTING TRADES MACHINERY, EQUIPMENT,	180	.1	4	1 266	14.2
	SKI EQUIPMENT, SUPPLIES,	35 377		53	57 824	61.2	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	340	.1	9	11 058	3.1
	OTHER (WATER SPORTS, ARCHERY, ETC.)	4 421		12	10 142	48.5	SCHOOL EQUIPMENT, SUPPLIES,	2 119	.7	29	16 978	12.5
	NOT REPORTED IN DETAIL,	20 740		35	26 026	17.8	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	2 685	.9	26	26 164	10.3
5099130	TOYS, GAMES, FIREWORKS,	166 003	28.7	277	217 061	76.5	HOUSEHOLD FURNITURE	892	.3	10	10 874	8.2
	CHILDREN'S VEHICLES (EXC. BICYCLES)	131 751		218	171 494	70.9	(INC. GLASSWARE, CROCKERY--HOUSEHOLD CHINA, PLASTIC)	487	.2	15	17 639	2.8
	NOT REPORTED IN DETAIL,	32 389		20	33 578	5.5	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	443	.2	6	9 066	4.9
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES THEATRE, STUDIO EPT. (EXC. PHOTOGRAPHIC)	6 319	1.1	26	10 416	60.7	FLOOR COVERINGS	208	.1	7	9 352	2.2
5099194	OTHER RECREATION, HOBBY GOODS	3 456	.6	12	6 504	56.2	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 368	.5	28	27 472	5.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	32 105	5.5	89	48 951	65.3	PHOTOGRAPHIC GOODS,	68 760	23.6	114	89 035	77.2
5099420	JEWELRY, SILVERWARE, TROPHIES	1 057	.2	25	13 947	11.8	CAMERAS, PARTS, ACCESSORIES, MOUNTS	12 089		59	51 023	23.7
	CLOCKS, WATCHES, WATCH MOVEMENTS, COSTUME JEWELRY	354	.2	18	10 441	8.5	PROJECTION APPARATUS,	3 927		33	24 789	15.8
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	306		15	9 582	5.2	MOTION PICTURE STUDIO, THEATRE EQUIPMENT, DEVELOPING, PRINTING, DARK ROOM APPARATUS, SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM, OTHER PHOTOGRAPHIC GOODS,	616		4	2 619	23.5
	NOT REPORTED IN DETAIL,	153		5	4 628	(NA)	NOT REPORTED IN DETAIL,	2 777		36	27 789	10.0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 000	.3	29	15 503	12.9		18 669		39	42 518	43.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 071	.1	19	8 407	5.6		9 930		40	30 329	32.7
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 769	.3	35	18 286	9.7		20 752		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 654	.3	23	14 330	11.5						
	COMMODITIES, N.E.C.	8 136	1.4	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 995	.3	24	15 635	12.8						

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)						AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)						WEST NORTH CENTRAL DIVISION (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	87 481	30.1	209	124 856	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	149	.1	3	2 393	6.2
5099191	ATHLETIC EQUIPMENT, SUPPLIES,	28 603		100	69 398	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	108	.1	7	6 206	1.7
5099192	ARMS AND AMMUNITION,	8 474		38	23 189	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,	540	.5	6	6 375	8.5
5099193	BOATS AND BOATING ACCESSORIES (EXC.						PARTS AND SUPPLIES,					
5099194	MOTOR, MACHINERY, ENGINE SUPPLIES,	2 140		20	16 763	5072210	HARDWARE,	756	.6	9	8 263	9.1
5099420	BICYCLES,	9 095		27	30 457	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	65	.1	5	2 540	2.6
	CAMPING EQUIPMENT,	1 645		25	30 726	5097110	HOUSEHOLD FURNITURE,	118	.1	6	3 480	3.4
	FISHING TACKLE,	14 199		58	44 054	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC),	566	.5	6	4 871	11.6
	SKI EQUIPMENT, SUPPLIES,	1 016		16	13 414	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	269	.2	8	6 063	4.4
	OTHER (WATER SPORTS, ARCHERY, ETC.),	7 590		48	28 406	5099110	PHOTOGRAPHIC GOODS,	17 411	14.7	35	22 261	78.2
	NOT REPORTED IN DETAIL,	14 759		(NA)	(NA)		CAMERAS, PARTS, ACCESSORIES, MOUNTS,	2 603		19	14 732	17.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	69 473	23.9	155	105 544		PROJECTOR APPARATUS,	477		12	9 446	5.0
	TOYS, GAMES, FIREWORKS,	56 114		119	82 691		DEVELOPING, PRINTING, DARK ROOM APPARATUS,	759		13	9 843	7.7
	CHILDRENS' VEHICLES (EXC. BICYCLES),	12 935		18	13 124		SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM,	2 847		13	10 878	26.4
	NOT REPORTED IN DETAIL,			(NA)	(NA)		OTHER PHOTOGRAPHIC GOODS,	6 075		14	10 543	57.6
5099191	BILLIARDS, POOL, BOWLING EQUIPMENT, SUPPLIES,	7 885	2.7	28	16 995		NOT REPORTED IN DETAIL,	4 630		(NA)	(NA)	(NA)
5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES,	196	.1	4	512	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	56 053	47.3	103	65 610	85.4
5099193	THEATRE, STUDIO EPT., (EXC. PHOTOGRAPHIC),	2 552	.2	10	3 157		ATHLETIC EQUIPMENT, SUPPLIES,	8 789		46	32 517	27.0
5099194	OTHER RECREATION, HOBBY GOODS,	21 792	7.5	59	39 687		ARMS AND AMMUNITION,	23 419		25	32 641	71.7
5099420	JEWELRY, SILVERWARE, TROPHIES,	1 609	.6	27	25 924		BOATS AND BOATING ACCESSORIES (EXC.			8	4 634	7.6
	CLOCKS, WATCHES, WATCH MOVEMENTS,	743		17	18 324		MOTOR, MACHINERY, ENGINE SUPPLIES,	350		9	2 998	64.1
	CUSTOMER JEWELRY,	149		12	15 362		BICYCLES,	1 923		13	11 533	32.4
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	192		6	10 682		CAMPING EQUIPMENT,	5 462		30	509 17.9	
	NOT REPORTED IN DETAIL,	525		(NA)	(NA)		FISHING TACKLE,	1 562		13	5 937	26.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	767	.3	19	16 978		SKI EQUIPMENT, SUPPLIES,	3 032		21	28 321	10.7
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	206	.1	9	12 118		OTHER (WATER SPORTS, ARCHERY, ETC.),	7 781		(NA)	(NA)	(NA)
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC,	90		4	2 022	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	25 874	21.8	64	36 360	71.2
	PHONOGRAPH RECORDS,	115					TOYS, GAMES, FIREWORKS,	20 630		50	23 925	86.2
5099691	LUGGAGE, SADDLERY, HARNESS,	416	.1	11	15 797		NOT REPORTED IN DETAIL,	5 244		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 254	.4	19	14 998	5099191	BILLIARDS, POOL, BOWLING EQUIPMENT, SUPPLIES,	951	.8	10	2 135	44.5
	NOT REPORTED IN DETAIL,			(NA)	(NA)	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES,	112	.1	3	1 869	5.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	4 693	1.6	25	10 528	5099193	THEATRE, STUDIO EPT., (EXC. PHOTOGRAPHIC),	798	.7	5	1 186	67.3
	NEW NORTH CENTRAL DIVISION					5099194	OTHER RECREATION, HOBBY GOODS,	7 236	6.1	22	8 961	80.7
	ALL ESTABLISHMENTS, (NUMBER) 327					5099420	JEWELRY, SILVERWARE, TROPHIES,	519	.4	12	8 336	6.2
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						CLOCKS, WATCHES, WATCH MOVEMENTS,	5 887		8	5 887	6.2
	SALES REPORTED BY COMMODITY LINE,	118 598	100.0	211	(X)		NOT REPORTED IN DETAIL,	152		(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	675	.6	3	7 332	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	853	.7	13	5 044	16.9
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES),	373	.3	5	2 379	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	242	.2	3	1 353	17.9
5035310	WOMEN'S, MISSES', CHILDRENS', INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	129	.1	4	1 153	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	593	.5	7	3 482	17.0
						5099900	COMMODITIES, N.E.C.,	3 937	3.3	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	271	.2	7	1 872	14.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)	(1)	(2)	(3)	(4)	(5)		AMUSEMENT, SPORTING GOODS (CONT.)	(1)	(2)	(3)	(4)	(5)
	SOUTH ATLANTIC DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 472							SKI EQUIPMENT, SUPPLIES	236		9	9 106	2.6
	SALES NOT REPORTED BY COMMODITY							OTHER (WATER SPORTS, ARCHERY, ETC.)	2 488		29	16 243	15.3
	LINE (\$1,000) (D)							NOT REPORTED IN DETAIL	8 255		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	127 064	100.0	284	(X)	(X)		TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	35 481	28.1	90	51 593	69.2
5014100	TIRES AND TUBES, NEW	81	.1	3	3 054	2.7	5099130	TOYS, GAMES, FIREWORKS	27 527		70	38 429	71.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	986	.8	7	3 775	26.1		CHILDRENS' VEHICLES (EXC. BICYCLES)	139		8	8 504	1.6
								NOT REPORTED IN DETAIL	8 015		(NA)	(NA)	(NA)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	65	.1	5	4 267	1.5	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	934	.7	7	3 519	26.5
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	443	.3	7	3 725	11.9	5099192	COMMERCIAL FISHING EQUIPMENT, SUPPLIES	1 118	.9	4	1 118	100.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	829	.7	13	9 746	8.5	5099193	THEATRE, STUDIO EPT. (EXC. PHOTOGRAPHIC)	3 226	2.5	11	4 554	70.8
5035310	WOMEN'S, MISSES', CHILDRENS', INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	372	.3	6	6 933	5.4	5099194	OTHER RECREATION, HOBBY GOODS	7 255	5.7	29	15 749	46.1
5039100	SHOES, OTHER FOOTWEAR	100	.1	3	570	17.5	5099420	JEWELRY, SILVERWARE, TROPHIES	231	.2	10	6 216	3.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	103	.1	3	1 043	9.9		CLOCKS, WATCHES, WATCH MOVEMENTS	192		4	3 020	6.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	92	.1	4	1 563	5.9		COSTUME JEWELRY	21		4	2 443	.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	315	.2	7	4 981	6.3		NOT REPORTED IN DETAIL	18		(NA)	(NA)	(NA)
5072210	HARDWARE	608	.5	10	5 111	11.9	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	177	.1	8	3 180	5.6
5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES	172	.1	3	3 089	5.6	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	107	.1	6	2 962	3.6
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	382	.3	8	7 349	5.2	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	74	.1	3	2 215	2.3
5086220	SCHOOL EQUIPMENT, SUPPLIES	830	.7	9	4 291	19.3		PHONOGRAPH RECORDS	70		(NA)	(NA)	(NA)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	715	.6	9	4 534	15.8		NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	455	.4	7	9 385	4.8		MISCELLANEOUS LINES OF MERCHANDISE	159	.1	9	2 215	7.2
5097230	FLOOR COVERINGS	561	.4	5	4 469	12.6		COMMODITIES, N.E.C.	2 127	1.7	(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS	886	.7	10	7 427	11.9		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 799	1.4	12	10 408	17.3
	MISCELLANEOUS HOMEWARES							EAST SOUTH CENTRAL DIVISION					
5099110	PHOTOGRAPHIC GOODS	21 990	17.3	58	26 315	83.6		ALL ESTABLISHMENTS (NUMBER) 177					
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	706		30	17 156	21.6		SALES NOT REPORTED BY COMMODITY					
	PROJECTOR APPARATUS	1 268		19	13 759	9.2		LINE (\$1,000) (D)					
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT	1 151		16	12 846	4.4		SALES REPORTED BY COMMODITY LINE	35 506	100.0	102	(X)	(X)
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	3 493		14	12 788	27.3	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	19	.1	3	2 491	.8
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM	7 233		24	14 630	50.1	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	25	.1	3	1 986	1.3
	OTHER PHOTOGRAPHIC GOODS	4 364		(NA)	(NA)	(NA)	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	37	.1	3	1 130	3.3
	NOT REPORTED IN DETAIL						5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	55	.2	4	3 714	1.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	44 191	34.8	133	64 750	68.2	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	53	.1	6	4 950	1.1
	ATHLETIC EQUIPMENT SUPPLIES	6 966		44	24 351	28.6		SCHOOL EQUIPMENT, SUPPLIES	349	1.0	4	3 898	9.0
	ARMS AND AMMUNITION	13 010		24	23 037	56.5	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	133	.4	3	2 919	4.6
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR MACHINERY, ENGINE SUPPLIES)	509		12	9 840	5.2							
	BICYCLES	1 931		13	13 757	14.0							
	CAMPING EQUIPMENT	313		14	13 725	3.7							
	FISHING TACKLE	10 283		50	19 103	53.8							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)							AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)							WEST SOUTH CENTRAL DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS,	5 352	15.1	22	12 248	43.7	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	55	.1	5	3 537	1.6
	CAMERAS, PARTS, ACCESSORIES, MOUNTS,	1 618		13	10 895	14.9	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,	1 754	2.0	11	15 717	11.2
	PROJECTOR APPARATUS,	249		4	1 032	24.1		PARTS AND SUPPLIES,					
	DEVELOPING, PRINTING, DARK ROOM APPARATUS,	388		6	8 490	44.6	5072210	HARDWARE,	3 571	4.0	17	17 943	19.9
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM,	1 292		7	3 929	32.9		WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	101	.1	3	4 150	2.4
	OTHER PHOTOGRAPHIC GOODS,	699		4	2 563	27.3	5074110	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC),	101		3	4 150	2.4
	NOT REPORTED IN DETAIL,	1 106		(NA)	(NA)	(NA)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	121	.1	3	4 150	2.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	15 095	42.5	47	20 326	74.3	5084940	ROPE, CORDAGE, TWINE,	80	.1	4	4 325	1.8
	ATHLETIC EQUIPMENT, SUPPLIES,	3 703		23	12 363	30.0	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	263	.3	3	2 844	9.2
	ARMS AND AMMUNITION,	2 763		10	9 441	29.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	565	.6	7	11 474	4.9
	BOATS AND BOATING ACCESSORIES (EXC.						5086220	SCHOOL EQUIPMENT, SUPPLIES,	362	.4	8	2 524	14.3
	MOTOR, MACHINERY, ENGINE SUPPLIES,	427		7	2 682	15.9	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	622	.7	4	4 213	14.8
	BICYCLES,	1 283		3	2 358	54.4		WIRE--PLAIN, COATED, BARBED, TWISTED,	264		3	4 150	6.4
	CAMPING TACKLE,	58		7	2 957	2.0		NAILS AND STAPLES (INCL. TACKS AND BRADS),	203		3	4 150	4.9
	FISHING TACKLE,	4 795		21	11 828	40.5		NOT REPORTED IN DETAIL,	155		(NA)	(NA)	(NA)
	SKI EQUIPMENT, SUPPLIES,	36		6	2 605	1.4		STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	114	.1	6	1 103	10.3
	OTHER (WATER SPORTS, ARCHERY, ETC.),	261		12	5 215	5.0	5097230	HOUSEHOLD FURNITURE,	305	.3	7	4 324	7.1
	NOT REPORTED IN DETAIL,	1 769		(NA)	(NA)	(NA)	5097293	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD	388	.4	6	3 396	11.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES,	6 669	18.8	32	16 677	40.0		FLOOR COVERINGS,	355	.4	7	5 481	6.5
	TOYS, GAMES, FIREWORKS,	5 507		24	13 647	40.4		KITCHEN UTENSILS, KITCHEN TOOLS,	1 208	1.4	12	12 637	9.6
	NOT REPORTED IN DETAIL,	1 162		(NA)	(NA)	(NA)	5099110	MISCELLANEOUS HOUSEWARES,	15 464	17.3	43	19 601	78.9
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES,	542	1.5	7	1 181	45.9		CAMERAS, PARTS, ACCESSORIES, MOUNTS,	2 715		20	11 755	23.1
5099194	OTHER RECREATION, HOBBY GOODS,	2 658	7.5	11	5 251	50.6	5097110	PROJECTOR APPARATUS,	815		17	6 854	11.9
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	107	.3	3	308	34.7	5097210	DEVELOPING, PRINTING, DARK ROOM APPARATUS,	1 477		16	8 450	17.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 572	4.4	5	4 032	39.0		SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM,	3 121		16	9 215	33.6
	COMMODITIES, N.E.C.,	2 806	7.9	(NA)	(NA)	(NA)	5097230	OTHER PHOTOGRAPHIC GOODS,	3 159		16	8 313	38.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	34	.1	4	729	4.7	5097293	NOT REPORTED IN DETAIL,	4 177		(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION						5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	34 298	38.4	74	54 516	62.9
	ALL ESTABLISHMENTS, (NUMBER) 358							ATHLETIC EQUIPMENT, SUPPLIES,	14 531		35	24 141	60.2
	SALES NOT REPORTED BY COMMODITY							ARMS AND AMMUNITION,	3 480		18	12 656	27.5
	LINE, (\$1,000) 41,912							BOATS AND BOATING ACCESSORIES (EXC.					
	SALES REPORTED BY COMMODITY LINE,	89 277	100.0	184	(X)	(X)		MOTOR, MACHINERY, ENGINE SUPPLIES,	130		9	4 622	2.8
5014100	TIRES AND TUBES, NEW,	153	.2	3	1 921	8.0		BICYCLES,	1 123		5	3 091	36.3
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	269	.3	5	2 210	12.2		CAMPING TACKLE,	534		14	7 837	6.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	106	.1	10	7 025	1.5		FISHING TACKLE,	4 082		20	11 719	34.8
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	181	.2	7	2 280	7.9		SKI EQUIPMENT, SUPPLIES,	217		9	4 530	4.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	207	.2	3	1 179	17.6		OTHER (WATER SPORTS, ARCHERY, ETC.),	1 835		17	9 253	19.8
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	83	.1	3	4 150	2.0		NOT REPORTED IN DETAIL,	8 366		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distri- bution	Number				Amount (\$1,000)	Percent distri- bution	Number	
	AMUSEMENT, SPORTING GOODS (CONT.)										
	WEST SOUTH CENTRAL DIVISION (CONT.)										
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES • TOYS, GAMES, FIREWORKS, • CHILDRENS VEHICLES (EXC. BICYCLES) • NOT REPORTED IN DETAIL •	17 774 12 354 192 5 226	19.9	60 46 7 (NA)	51.7 68.6 14.9 (NA)	5099110	PHOTOGRAPHIC GOODS, • CAMERAS, PARTS, ACCESSORIES, MOUNTS • PROJECTING APPARATUS • DEVELOPING, PRINTING, DARK ROOM APPARATUS • SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM • OTHER PHOTOGRAPHIC GOODS • NOT REPORTED IN DETAIL •	9 767 2 490 455 1 218 2 156 2 417 661	19.4	25 13 9 8 9 (NA)	11 956 8 433 5 137 5 832 5 424 5 544 (NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES •	1 509	1.7	12	83.9	5099120	SPORTING, ATHLETIC GOODS, BICYCLES, • ATHLETIC EQUIPMENT, SUPPLIES, • ARMS, AND AMMUNITION •	16 611 2 308 2 998	32.9	37 20 15	28 701 11 091 9 774
5099193	THEATRE STUDIO EPT., (EXC. PHOTOGRAPHIC) •	2 691	3.0	17	81.6						
5099194	OTHER RECREATION, HOBBY GOODS •	3 368	3.8	4	36.9						
5099420	JEWELRY, SILVERWARE, TROPHIES •	162	.2	4	3.7						
5099510	GIFTS, ART GOODS, NOVELTIES, ETC. •	86	.1	5	6.5						
5099699	MISCELLANEOUS LINES OF MERCHANDISE •	64	.1	5	6.0						
	COMMODITIES, N.E.C. •	2 798	3.1	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS •	220	.2	9	6.8						
	MOUNTAIN DIVISION										
	ALL ESTABLISHMENTS, • (NUMBER) 162 SALES NOT REPORTED BY COMMODITY LINE • (\$1,000) SALES REPORTED BY COMMODITY LINE •	50 463	100.0	100	(X)	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES • TOYS, GAMES, FIREWORKS, • CHILDRENS VEHICLES (EXC. BICYCLES) • NOT REPORTED IN DETAIL •	9 812 7 519 46 2 247	19.4	38 28 4 (NA)	23 733 11 864 1 860 (NA)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS •	151	.3	5	12 936	5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES •	422	.8	5	1 150
5032200	NOTIONS (THREAD, BUTTONS, ETC.) •	60	.1	3	1 504	5099194	OTHER RECREATION, HOBBY GOODS •	2 203	4.4	12	3 974
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS •	1 241	2.5	5	11 481	5099420	JEWELRY, SILVERWARE, TROPHIES •	31	.1	3	1 318
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES •	933	1.8	5	13 341	5099510	GIFTS, ART GOODS, NOVELTIES, ETC. •	147	.1	3	875
5072210	HARDWARE •	1 518	3.0	7	14 413	5099699	MISCELLANEOUS LINES OF MERCHANDISE •	168	.3	4	12 160
5081100	OFFICE MACHINES AND EQUIPMENT •	78	.2	3	539	COMMODITIES, N.E.C. •	5 456	10.8	(NA)	(NA)	(NA)
	Duplicating machines •	67		3	539	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS •	173	.3	6	10 964	1.6
	NOT REPORTED IN DETAIL •	11		(NA)	12.4	PACIFIC DIVISION					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES •	780	1.5	3	11 884	ALL ESTABLISHMENTS, • (NUMBER) 671 SALES NOT REPORTED BY COMMODITY LINE • (\$1,000) SALES REPORTED BY COMMODITY LINE •	280 683	100.0	446	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES •	375	.7	4	1 673	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES) •	997	.4	5	4 312	23.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS •	148	.3	4	1 130	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES •	797	.3	7	6 789	11.7
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC) •	34	.1	3	2 061	YARD OR PIECE GOODS •	250	.1	4	1 782	14.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES •	455	.9	6	13 983	NOTIONS (THREAD, BUTTONS, ETC.) •	1 088	.4	6	7 848	13.9
						MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) •	512	.2	8	5 214	9.8
						WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) •	539	.2	7	8 766	6.1

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	PACIFIC DIVISION (CONT.)											
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	894	.3	8	8 827	10.1	5099194	21 082	7.5	58	27 049	77.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	154	.1	8	3 210	4.8	5099210	689	.2	5	11 339	6.1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	188	.1	6	3 257	5.8	5099510	1 663	.6	9	6 150	27.0
5072210	HARDWARE,	2 525	.9	13	15 685	16.1	5099520	574	.2	4	1 968	29.2
5081100	OFFICE MACHINES AND EQUIPMENT,	1 118	.4	3	3 340	33.5	5099650	248	.1	6	8 641	2.9
5084940	ROPE, CORDAGE, TWINE,	596	.2	5	7 027	8.5		246	.2	5	8 170	3.0
5086220	SCHOOL EQUIPMENT, SUPPLIES,	656	.2	4	6 407	10.2		2		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	986	.4	3	3 379	29.2	5099691	491	.2	4	4 202	11.7
5094311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	2 123	.8	13	11 291	18.8	5099699	934	.3	13	10 925	8.5
5097110	HOUSEHOLD FURNITURE,	1 007	.4	8	15 727	6.4		4 422	1.6	(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC),	188	.1	5	4 631	4.1	COMMODITIES, N.E.C.,	240	.1	14	11 098	2.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 588	.6	10	15 894	10.0	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,					
5099110	PHOTOGRAPHIC GOODS,	69 748	24.8	95	76 927	90.7	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					
	CAMERAS, PARTS, ACCESSORIES, MOUNTS PROJECTION APPARATUS,	23 656		59	52 841	44.8	NEW ENGLAND DIVISION					
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT, DEVELOPING, PRINTING, DARK ROOM APPARATUS, SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM, OTHER PHOTOGRAPHIC GOODS,	3 665		30	28 427	12.9	ALL ESTABLISHMENTS, (NUMBER) 172					
	NOT REPORTED IN DETAIL,	13 705		33	35 904	38.2	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 12,676					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	86 367	30.8	179	113 032	76.4	SALES REPORTED BY COMMODITY LINE,	80 072	100.0	112	(X)	(X)
	ATHLETIC EQUIPMENT, SUPPLIES,	16 908		68	46 498	36.4	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	521	.7	6	3 194	16.3
	ARMS AND AMMUNITION,	14 042		31	30 410	46.2	BOOKS, MAGAZINES, PRINTED MATERIALS,	79 186	98.9	112	80 072	98.9
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES),	259		9	8 650	3.0	COMMODITIES, N.E.C.,	351	.4	(NA)	(NA)	(NA)
	BICYCLES,	3 740		19	14 625	25.6	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	14	(Z)	3	636	2.2
	CAMPING TACKLE,	2 299		20	23 739	9.7	MIDDLE ATLANTIC DIVISION					
	FISHING TACKLE,	17 971		51	39 904	45.0	ALL ESTABLISHMENTS, (NUMBER) 581					
	SKI EQUIPMENT, SUPPLIES,	5 755		19	18 395	31.3	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 50,346					
	OTHER (WATER SPORTS, ARCHERY, ETC.),	4 054		26	29 213	13.9	SALES REPORTED BY COMMODITY LINE,	353 426	100.0	364	(X)	(X)
	NOT REPORTED IN DETAIL,	21 339		(NA)	(NA)		PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 619	.5	4	5 433	29.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, CHILDRENS' VEHICLES (EXC. BICYCLES),	69 451	24.7	118	88 396	78.6	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	450	.1	8	1 790	25.1
	NOT REPORTED IN DETAIL,	59 355		93	73 431	80.8	GREETING CARDS, CHRISTMAS CARDS, ETC.,	195	.1	5	2 420	8.1
5099191	BILLIARDS, POOL, BOWLING EQUIPMENT, SUPPLIES, COMMERCIAL FISHING EQUIPMENT, SUPPLIES,	3 842	1.4	26	4 808	79.9	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	194	.1	4	1 888	10.3
5099193	THEATRE, STUDIO EQPT. (EXC. PHOTOGRAPHIC),	2 948	1.1	4	3 530	83.5	TOYS, GAMES, FIREWORKS,	194	.1	4	1 888	10.3
				7			BOOKS, MAGAZINES, PRINTED MATERIALS,	342 921	97.0	363	349 383	98.2
							ADVERTISING SPECIALTIES, CALENDARS, ETC.,	208	.1	3	3 562	5.8

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)											
	MIDDLE ATLANTIC DIVISION (CONT.)											
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 062	•6	4	3 996	51.6	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)	379	•6	3	1 002	37.8
	COMMODITIES, N.E.C.	926	•3	(NA)	(NA)	(NA)	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	50	•1	3	477	10.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 851	1.4	12	18 162	26.7	TOYS, GAMES, FIREWORKS	50		3	477	10.5
	EAST NORTH CENTRAL DIVISION						BOOKS, MAGAZINES, PRINTED MATERIALS	50 560	97.4	121	60 108	97.4
	ALL ESTABLISHMENTS (NUMBER) 391						MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	253	•4	4	3 687	6.9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 36,405						PHONOGRAPH RECORDS	253		4	3 687	6.9
	SALES REPORTED BY COMMODITY LINE						COMMODITIES, N.E.C.	745	1.2	(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	184					LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	121	•2	5	6 562	1.8
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.	2 289	1.5	5	27 743	8.3	EAST SOUTH CENTRAL DIVISION					
5096313	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES	374	•3	9	26 815	1.4	ALL ESTABLISHMENTS (NUMBER) 65					
5097293	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	967	•7	3	25 837	•7	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	21 166	100.0	35	(X)	(X)
5099130	BOOKS, MAGAZINES, PRINTED MATERIALS	171	•1	4	896	19.1	SALES REPORTED BY COMMODITY LINE	164	•8	3	1 737	9.4
5099210	GIFTS, ART GOODS, NOVELTIES, ETC.	130 201	87.8	231	148 337	87.8	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.	141		3	1 046	13.5
5099210	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 492	1.0	5	26 596	5.6	TOYS, GAMES, FIREWORKS	141		3	1 046	13.5
5099210	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	111	•1	3	2 082	5.3	BOOKS, MAGAZINES, PRINTED MATERIALS	19 892	94.0	35	21 166	94.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	128	•1	4	11 118	4.7	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	271	1.3	3	1 801	14.3
	COMMODITIES, N.E.C.	9 378	6.3	(NA)	2 559	5.0	PHONOGRAPH RECORDS	271		3	1 801	14.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 516	1.7	13	23 869	10.5	COMMODITIES, N.E.C.	681	3.2	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	•1	3	1 596	1.1
	ALL ESTABLISHMENTS (NUMBER) 142						WEST SOUTH CENTRAL DIVISION					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.	38 863	100.0	92	(X)	(X)	ALL ESTABLISHMENTS (NUMBER) 127					
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	502	1.3	5	1 745	28.8	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	35 420	100.0	68	(X)	(X)
5099210	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	37 533	96.6	92	38 863	96.6	SALES REPORTED BY COMMODITY LINE	62	•2	5	2 662	2.3
5099699	COMMODITIES, N.E.C.	810	2.1	(NA)	(NA)	(NA)	GREETING CARDS, CHRISTMAS CARDS, ETC.	33 444	94.4	68	35 420	94.4
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18	(Z)	3	244	7.4	BOOKS, MAGAZINES, PRINTED MATERIALS	546	1.5	5	4 748	11.5
	SOUTH ATLANTIC DIVISION						MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	546		5	4 748	11.5
	ALL ESTABLISHMENTS (NUMBER) 197						PHONOGRAPH RECORDS	1 368	3.9	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,778						COMMODITIES, N.E.C.					
	SALES REPORTED BY COMMODITY LINE	60 108	100.0	121	(X)	(X)	MOUNTAIN DIVISION					
							ALL ESTABLISHMENTS (NUMBER) 77					
							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	18 479	100.0	46	(X)	(X)
							SALES REPORTED BY COMMODITY LINE					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)							FARM SUPPLIES (CONT.)					
	MOUNTAIN DIVISION (CONT.)							MIDDLE ATLANTIC DIVISION (CONT.)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.	213	1+2	3	4 463	4.8	5092100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 002	2+1	17	71 196	14+0
5096313	BOOKS, MAGAZINES, PRINTED MATERIALS	90	+5	4	3 560	2+5	5072210	HARDWARE	313	+1	6	31 290	1+0
5099210	COMMODITIES, N.E.C.	17 263	93+4	46	(NA)	(NA)	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	717	+2	13	16 323	4+4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	893	4+8	(NA)	(NA)	(NA)	5085120	FARM, DAIRY MACHINERY PARTS, AND EQUIP.	1 052	+2	3	31 599	3+3
	PACIFIC DIVISION	20	+1	3	462	4+3	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	661	+1	3	33 253	2+0
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	93 099	100+0	166	(X)	(X)	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	46 571	9+9	73	85 876	54+2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.	4 916	5+3	6	13 162	37+3	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	110 455	23+5	31	182 288	60+6
5096313	BOOKS, MAGAZINES, PRINTED MATERIALS	106	+1	6	10 754	1+0	5099321	FERTILIZER, FERTILIZER MATERIALS,	172 252	36+7	59	246 458	69+9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	135	+1	3	10 070	1+3	5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	27 822	5+9	65	93 383	23+8
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	85 728	92+1	166	93 099	92+1	5099330	SEEDS	43 440	9+3	60	101 107	43+0
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	135	+1	3	9 674	1+4		SORGHUM SEED	408		9	11 572	3+5
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	363	+4	4	10 868	3+3		SEED CORN	508		15	14 048	3+6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 594	1+7	(NA)	(NA)	(NA)		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY, FOR FORAGE AND PASTURE)	3 760		14	17 907	21+0
	COMMODITIES, N.E.C.	122	+1	5	3 530	3+5		FIELD SEED FOR LAWN AND TURF	6 314		19	16 090	35+2
	NEW ENGLAND DIVISION							VEGETABLE SEEDS	15 384		33	31 245	45+8
	(NOT ANALYZED BY COMMODITY LINE)							FLOWER SEEDS AND BULBS	2 258		13	11 261	20+1
	MIDDLE ATLANTIC DIVISION							NOT REPORTED IN DETAIL	6 590		20	10 505	62+7
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	469 416	100+0	234	(X)	(X)		HAY, ALFALFA, OTHER FARM SUPPLIES	8 036		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	5 002	1+1	7	22 205	22+5	5099390	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 472	1+4	28	27 173	24+6
5044120	POULTRY	2 472	+5	3	48 967	5+0	5099670	FOOD, BEVERAGE BASIC MATERIALS	2 216	+1	3	2 860	7+6
5049300	CANNED, BOTTLED FOODS	5 277	1+1	3	21 064	25+1	5099670	FOOD, BEVERAGE BASIC MATERIALS	2 435	+5	3	32 860	7+6
	Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.						5099694	LEATHER	899	+2	3	9 964	9+0
							5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 852	+8	8	102 262	3+8
								COMMODITIES, N.E.C.	27 914	5+9	(NA)	(NA)	(NA)
							5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 351	+3	9	43 585	3+1
								EAST NORTH CENTRAL DIVISION					
								ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	392 871	100+0	275	(X)	(X)
								SALES REPORTED BY COMMODITY LINE	295	+1	4	49 186	+6

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
FARM SUPPLIES (CONT.)													
EAST NORTH CENTRAL DIVISION (CONT.)													
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	3 328	.8	6	91 029	3.7	5099611	PETROLEUM PRODUCTS,	26 061	6.6	10	136 699	19.1
5044110	EGGS (FRESH, STORAGE)	1 171	.3	4	39 844	2.9		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	22 670		5	87 648	25.9
5044120	POULTRY	10 272	2.6	4	39 844	25.8		OIL GREASES, OTHER PETROLEUM PRODUCTS,	2 007		5	52 281	3.8
5049920	FLOUR, RELATED PRODUCTS	261	.1	3	3 238	8.1		NOT REPORTED IN DETAIL,	1 384		(NA)	(NA)	(NA)
5092100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	11 293	2.9	36	90 483	12.5	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.,	1 412	.4	5	8 000	17.7
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	1 159	.3	3	40 153	2.9		CUT FLOWERS, POTTED PLANTS,	1 405		5	8 000	17.6
5072210	HARDWARE,	303	.1	5	2 502	12.1		NOT REPORTED IN DETAIL,	7		(NA)	(NA)	(NA)
5084940	ROPE, CORDAGE, TWINE,	235	.1	6	2 598	9.0	5099670	FOOD, BEVERAGE BASIC MATERIALS,	195	.1	3	4 403	4.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	6 527	1.7	17	53 119	12.3	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 136	.5	11	98 126	2.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EGP.,	8 078	2.1	22	77 631	10.4	5099900	COMMODITIES, N.E.C.,	7 523	1.9	(NA)	(NA)	(NA)
5091111	COAL (BITUMINOUS AND ANTHRACITE),	233	.1	8	9 302	2.5		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	609	.2	28	22 012	2.8
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.,	1 521	.4	5	50 779	3.0		WEST NORTH CENTRAL DIVISION					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES,	75 909	19.3	114	229 450	33.1		ALL ESTABLISHMENTS, (NUMBER) 450					(X)
	ON THE PREMISES,	9 744		29	68 311	14.3		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 61,728					
	FEEDS BOUGHT AND SOLD,	44 079		62	159 580	27.6		SALES REPORTED BY COMMODITY LINE,	373 456	100.0	303	(X)	(X)
	NOT REPORTED IN DETAIL,	22 086		(NA)	(NA)	(NA)	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 168	.8	10	12 311	25.7
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	46 702	11.9	55	137 208	34.0	5044110	EGGS (FRESH, STORAGE)	642	.2	6	4 306	14.9
5099321	FERTILIZER, FERTILIZER MATERIALS,	41 785	10.6	78	183 633	22.8	5049920	FLOUR, RELATED PRODUCTS	815	.2	3	4 077	20.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	37 326	9.5	86	201 636	18.5	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	5 602	1.5	41	36 459	15.4
	WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS,	14 208		53	174 936	8.1	5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	196	.1	3	1 851	10.6
	INSECTICIDES, FUNGICIDES, PESTICIDES,	11 573		35	148 095	7.8	5072210	HARDWARE,	193	.1	7	6 068	3.2
	NOT REPORTED IN DETAIL,	11 545		(NA)	(NA)	(NA)	5084940	ROPE, CORDAGE, TWINE,	881	.2	20	19 241	4.6
5099330	SEEDS,	97 785	24.9	108	196 768	49.7	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	841	.2	14	30 457	2.8
	SORGHUM SEED,	5 427		16	65 333	8.3	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	2 590	.7	31	32 197	8.0
	SEED CORN,	34 689		37	77 141	45.0	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	820	.2	5	5 863	14.0
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY),	3 730		30	68 334	5.5	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.,	251	.1	5	5 770	4.4
	FIELD SEED FOR FORAGE AND PASTURE FINE SEED FOR LAWN AND TURF,	28 149		51	109 606	25.7	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	88 167	23.6	120	147 330	59.8
	VEGETABLE SEEDS,	9 434		54	53 885	17.5		FEEDS BOUGHT AND SOLD,	19 093		39	59 710	32.0
	FLOWER SEEDS AND BULBS,	1 279		20	56 810	2.3		NOT REPORTED IN DETAIL,	36 428		71	87 649	41.6
	NOT REPORTED IN DETAIL,	3 288		14	9 425	34.9			32 646		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES,	10 752	2.7	35	30 832	34.9							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
FARM SUPPLIES (CONT.)													
WEST NORTH CENTRAL DIVISION (CONT.)													
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	106 327	28.5	76	159 963	66.5	5049920	FLOUR, RELATED PRODUCTS	256	0.1	5	3 515	7.3
5099321	FERTILIZER, FERTILIZER MATERIALS	35 501	9.5	126	134 233	26.4	5049930	SUGAR (REFINED)	1 578	0.8	3	10 628	14.8
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	23 659	6.3	121	144 087	16.4	5051100	COTTON (RAW), INCLUDING LINTERS	540	0.3	4	2 077	26.0
	WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS	11 146		64	103 585	10.8	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	5 037	2.7	19	22 924	22.0
	INSECTICIDES, FUNGICIDES, PESTICIDES, NOT REPORTED IN DETAIL	3 575 8 938		42 (NA)	42 276 (NA)	8.5 (NA)	5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	196	0.1	4	2 812	7.0
5099330	SEEDS	84 161	22.5	109	153 465	54.8	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	178	0.1	9	27 236	0.7
	SORGHUM SEED	2 240		35	65 678	3.4							
	SEED CORN	6 186		43	79 338	7.8							
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	3 812		44	62 154	6.1	5072210	HARDWARE	1 039	0.6	14	25 447	4.1
	FIELD SEED FOR FORAGE AND PASTURE	50 253		72	129 760	38.7	5084940	ROPE, CORDAGE, TWINE	171	0.1	4	9 027	1.9
	FINE SEED FOR LAWN AND TURF	8 125		47	74 392	10.9							
	VEGETABLE SEEDS	7 762		14	47 472	16.4	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 699	1.5	32	58 806	4.6
	NOT REPORTED IN DETAIL	5 783		(NA)	(NA)	(NA)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 367	1.3	16	29 369	8.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	11 008	2.9	34	68 727	16.0							
5099611	PETROLEUM PRODUCTS	623	0.2	8	38 106	1.6	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	550	0.3	8	21 205	2.6
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	300		5	32 321	0.9	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	34 729	18.7	68	75 692	45.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS NOT REPORTED IN DETAIL	223		(NA)	33 673 (NA)	(NA)							
5099670	FOOD, BEVERAGE BASIC MATERIALS	654	0.2	5	4 324	15.1							
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 571	0.4	20	33 782	4.7	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 713	19.2	35	65 114	54.8
5099800	COMMODITY CREDIT CORPORATION	214	0.1	17	11 176	1.9	5099321	FERTILIZER, FERTILIZER MATERIALS	30 965	16.7	63	82 627	37.5
							5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	17 478	9.4	73	79 277	22.0
	COMMODITIES, N.E.C.	4 731	1.3	(NA)	(NA)	(NA)		WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS	5 087		38	43 818	11.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	841	0.2	46	56 920	1.5		INSECTICIDES, FUNGICIDES, PESTICIDES, NOT REPORTED IN DETAIL	9 288		42	56 344	16.5
SOUTH ATLANTIC DIVISION (CONT.)													
	ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE	317					5099330	SEEDS	25 801	13.9	56	57 435	44.9
	SALES REPORTED BY COMMODITY LINE	62,447						SORGHUM SEED	21 274	2.2	21	27 274	2.2
								SEED CORN	2 085		35	39 558	5.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	582	0.3	9	18 408	3.2		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	2 481		29	35 102	7.1
5014100	TIRES AND TUBES, NEW	1 172	0.6	9	28 551	4.1		FIELD SEED FOR FORAGE AND PASTURE	9 676		34	43 946	22.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	811	0.4	11	24 951	3.3		FINE SEED FOR LAWN AND TURF	2 052		33	35 700	5.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	319	0.2	5	7 725	4.1		VEGETABLE SEEDS	3 296		34	39 578	8.3
								FLOWER SEEDS AND BULBS	1 094		15	17 566	6.2
								NOT REPORTED IN DETAIL	4 523		(NA)	(NA)	
							5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	8 279	4.5	25	27 553	30.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	<u>SOUTH ATLANTIC DIVISION</u> (CONT.)										
	FARM SUPPLIES (CONT.)										
5099611	PETROLEUM PRODUCTS, GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS OILS, GREASES, OTHER PETROLEUM PRODUCTS NOT REPORTED IN DETAIL.	1 331 747 545 39	.7 747 545 39	9 3 6 (NA)	30 084 13 558 15 515 (NA)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) WEED KILLERS, SOIL FERTILIZERS, SOIL CONDITIONERS INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	6 917 2 289 2 867 1 761	6.0 23 21 (NA)	36 23 21 (NA)	46 708 30 018 38 317 (NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS, ROOTS, NURSERY STOCK, FLORISTS' SUPPLIES, NOT REPORTED IN DETAIL.	52 121 19 48 2	.1 121 19 48 2	6 5 3 3 (NA)	6 379 6 280 2 765 4 813 (NA)	5099330	SEEDS SORGHUM SEED SEED CORN CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY) FIELD SEED FOR FORAGE AND PASTURE FINE SEED FOR LAWN AND TURF VEGETABLE SEEDS FLOWER SEEDS AND BULBS NOT REPORTED IN DETAIL.	41 409 856 3 417 4 832 17 150 1 246 1 820 113 11 975	35.7 24 28 27 30 33 23 6 (NA)	47 24 28 27 30 33 23 6 (NA)	71 101 48 943 51 447 50 598 51 550 34 614 42 381 3 980 (NA)
5099660	OTHER TEXTILE PRODUCTS, BURLAP NOT REPORTED IN DETAIL.	351 262 89	.2 262 89	6 4 (NA)	9 375 7 093 (NA)	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES PETROLEUM PRODUCTS, OILS, GREASES, OTHER PETROLEUM PRODUCTS NOT REPORTED IN DETAIL.	2 120 517 514 3	1.8 44 42 (NA)	9 4 3 (NA)	11 441 12 760 12 183 (NA)
5099699 5099800	MISCELLANEOUS LINES OF MERCHANDISE, COMMODITY CREDIT CORPORATION,	534 237	.3 237	7 6 (NA)	23 451 3 169 (NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 040 166	2.6 .1	(NA) 7	(NA) 3 565
	<u>EAST SOUTH CENTRAL DIVISION</u>										
	ALL ESTABLISHMENTS, (NUMBER) 171 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 29,833 SALES REPORTED BY COMMODITY LINE.	116 132	100.0	96	(X)						
5014100	TIRES AND TUBES, NEW,	823	.7	4	12 501						
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	1 336	1.2	7	12 808						
5072210	HARDWARE,	1 638	1.4	5	13 288						
5085110 5085120	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, FARM, DAIRY MACHINERY, PARTS, AND EOPT., POULTRY EQUIPMENT (INC. TRACTORS),	1 544 508	1.3 .4	8 9	24 790 12 748						
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES, FEEDS BOUGHT AND SOLD NOT REPORTED IN DETAIL.	14 238 1 943 6 024 6 271	12.3 21.1 27.6 (NA)	29 5 18 (NA)	36 866 9 216 21 861 (NA)						
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	15 863	13.7	20	28 436						
5099321	FERTILIZER, FERTILIZER MATERIALS,	26 013	22.4	36	43 599						
						5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	21 171	15.5	26	27 086

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distributi- on	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distributi- on	Number	Total sales, all commodity lines (\$1,000)	
FARM SUPPLIES (CONT.)												
MOUNTAIN DIVISION (CONT.)												
5099321	FERTILIZER, FERTILIZER MATERIALS,	14 804	10.8	64	51 589	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	2 196	4.3	9	7 992	27.5
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	16 857	12.3	65	49 080	5099321	FERTILIZER, FERTILIZER MATERIALS,	7 334	14.5	37	30 855	23.8
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	7 956		35	28 304	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5 936	11.8	32	33 242	17.9
	INSECTICIDES, FUNGICIDES, PESTICIDES,	3 408		25	26 594		WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	2 630		17	16 690	15.8
	NOT REPORTED IN DETAIL	5 493		(NA)	(NA)		INSECTICIDES, FUNGICIDES, PESTICIDES,	2 009		10	6 550	30.7
5099330	SEEDS	36 164	26.5	62	64 194		NOT REPORTED IN DETAIL	1 297		(NA)	(NA)	(NA)
	SORGHUM SEED,	8 172		36	42 556	5099330	SEEDS	13 126	26.0	31	24 979	52.5
	SEED CORN,	2 609		35	45 395		SORGHUM SEED,	599		10	6 721	8.9
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	4 844		29	38 529		SEED CORN,	247		13	8 147	3.0
	FIELD SEED FOR FORAGE AND PASTURE	14 851		37	48 237		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	860		10	8 135	10.6
	VEGETABLE SEEDS	1 268		20	27 146		FIELD SEED FOR FORAGE AND PASTURE	3 474		16	12 173	28.5
	FLOWER SEEDS AND BULBS,	1 599		24	29 325		VEGETABLE SEEDS	1 166		18	12 748	9.1
	NOT REPORTED IN DETAIL	2 294		8	10 258		FLOWER SEEDS AND BULBS,	1 404		17	12 465	11.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	5 100	3.7	10	16 375		NOT REPORTED IN DETAIL	5 113		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	113	1.1	5	3 182	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 485	6.9	6	6 518	53.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	203	2.1	4	3 376	5099611	PETROLEUM PRODUCTS,	246	5.4	4	9 907	2.5
5099800	COMMODITY CREDIT CORPORATION,	242	.2	5	2 813	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	375	7.7	7	5 424	6.9
	COMMODITIES, N.E.C.,	2 393	1.8	(NA)	(NA)		ROOTS, NURSERY STOCK,	279		7	5 424	5.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	412	.3	11	4 325		NOT REPORTED IN DETAIL	96		(NA)	(NA)	(NA)
MOUNTAIN DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 135					5099699	MISCELLANEOUS LINES OF MERCHANDISE	147	.3	4	3 863	3.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						COMMODITIES, N.E.C.,	4 839	9.6	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	50 496	100.0	70	(X)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	419	.8	9	8 815	4.8
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	307	.6	3	1 169		PACIFIC DIVISION					
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	467	.9	4	8 451		ALL ESTABLISHMENTS, (NUMBER) 350					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	2 341	4.6	8	11 244		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	274 697	100.0	228	(X)	(X)
5084940	ROPE, CORDAGE, TWINE,	105	.2	4	6 654		SALES REPORTED BY COMMODITY LINE,	3 195	1.2	12	59 080	5.4
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	608	1.2	13	8 608	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	4 980	1.8	13	36 161	13.8
5085120	POULTRY EQUIPMENT (INC. TRACTORS),	441	.9	7	4 083	5072210	HARDWARE,	2 006	.7	6	28 822	7.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES,	8 124	16.1	22	13 905	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	3 078	1.1	22	38 809	7.9
	FEEDS BOUGHT AND SOLD	746		7	5 456	5085120	POULTRY EQUIPMENT (INC. TRACTORS),	501	.2	5	5 554	9.0
	NOT REPORTED IN DETAIL	3 285		11	8 205	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 422	.5	5	9 765	14.6

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	PACIFIC DIVISION (CONT.)											
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	43 398	15.8	70	84 850	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	297	.7	6	1 939	15.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	35 804	13.0	23	55 665	5099691	LUGGAGE, SADDLERY, HARNESS.	36	.1	4	1 691	2.1
5099321	FERTILIZER, FERTILIZER MATERIALS.	63 605	23.2	91	136 124	5099694	LEATHER.	420	1.0	4	4 043	10.4
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	23 803	8.7	81	87 387		COMMODITIES, N.E.C.	599	1.4	(NA)	(NA)	(NA)
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS.	6 532		56	68 308	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	110	.3	3	2 538	4.3
	INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	6 342		39	20 351		MIDDLE ATLANTIC DIVISION					
	NOT REPORTED IN DETAIL.	10 929		(NA)	(NA)							
5099330	SEEDS.	53 033	19.3	70	101 623		ALL ESTABLISHMENTS.	538 715	100.0	1 022	(X)	(X)
	SORGHUM SEED.	604		9	22 287		SALES NOT REPORTED BY COMMODITY LINE.					
	SEED CORN.	371		13	24 260		SALES REPORTED BY COMMODITY LINE.					
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	1 499		11	27 101	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 239	.2	8	14 933	8.3
	FINE SEED FOR FORAGE AND PASTURE.	20 887		33	55 500	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	2 543	.5	21	20 622	12.3
	VEGETABLE SEEDS.	10 242		33	29 164		HARDWARE.	981	.2	3	9 324	10.5
	FLOWER SEEDS AND BULBS.	2 995		17	13 929	5072210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	736	.1	8	22 561	3.3
	NOT REPORTED IN DETAIL.	12 165		(NA)	(NA)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES.	763	.1	4	7 766	9.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES.	17 889	6.5	26	33 329	5099110	PHOTOGRAPHIC GOODS.	875	.2	7	18 341	4.8
5099611	PETROLEUM PRODUCTS.	7 210	2.6	3	28 963		CAMERAS, PARTS, ACCESSORIES, MOUNTS. NOT REPORTED IN DETAIL.	871	.2	7	18 341	4.7
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	1 385	.5	9	4 760		TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	888	.2	3	8 418	10.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	611	.2	11	13 179	5099410	PRECIOUS STONES (CUT) AND METALS.	252 006	46.8	379	286 203	88.1
	COMMODITIES, N.E.C.	11 152	4.1	(NA)	(NA)	5099420	JEWELRY, SILVERWARE, TROPHIES.	263 797	49.0	734	308 456	85.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	1 625	.6	17	25 984		CLOCKS, WATCHES, WATCH MOVEMENTS.	112 576		311	156 082	72.1
	JEWELRY (SIC 5099, PART)						COSTUME JEWELRY.	59 150		241	86 519	68.4
	NEW ENGLAND DIVISION						JEWELERS' TOOLS, FINDINGS AND MATERIALS. SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	22 552		93	28 366	79.5
	ALL ESTABLISHMENTS.	43 027	100.0	118	(X)		NOT REPORTED IN DETAIL.	28 665		124	57 758	49.6
	SALES NOT REPORTED BY COMMODITY LINE.						SALES REPORTED BY COMMODITY LINE.	40 854		(NA)	(NA)	(NA)
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	25	.1	3	1 245	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 796	.7	18	22 479	16.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	969	2.3	5	7 108	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	347	.1	6	2 157	16.1
	PRECIOUS STONES (CUT) AND METALS.	9 759	22.7	26	15 178	5099691	LUGGAGE, SADDLERY, HARNESS.	1 165	.2	7	14 879	11.9
5099420	JEWELRY, SILVERWARE, TROPHIES.	30 812	71.6	108	36 528	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 135	.4	5	17 876	11.9
	CLOCKS, WATCHES, WATCH MOVEMENTS.	10 817		41	20 728		COMMODITIES, N.E.C.	6 902	1.3	(NA)	(NA)	(NA)
	COSTUME JEWELRY.	11 400		49	18 177	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	542	.1	20	18 084	3.0
	JEWELERS' TOOLS, FINDINGS AND MATERIALS.	3 668		20	5 978		EAST NORTH CENTRAL DIVISION					
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	2 420		20	7 912		(NOT ANALYZED BY COMMODITY LINE)					
	NOT REPORTED IN DETAIL.	2 507		(NA)	(NA)							

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TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	JEWELRY (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
	ALL ESTABLISHMENTS, (NUMBER) 123											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 9,628											
	SALES REPORTED BY COMMODITY LINE.	34 435	100.0	73	(X)	(X)		41	.1	5	3 967	1.0
								39		5	3 967	1.0
								2		(NA)	(NA)	(NA)
5099410	PRECIOUS STONES (CUT) AND METALS.	6 247	19.1	15	15 046	41.5		121	.4	5	4 494	2.7
5099420	JEWELRY, SILVERWARE, TROPHIES.	27 556	80.0	70	31 435	87.7		176	.5	5	4 807	3.7
	CLOCKS, WATCHES, WATCH MOVEMENTS.	8 516		31	18 599	45.8		112	.3	4	2 228	5.0
	COSTUME JEWELRY.	9 736		36	18 376	53.0				(NA)	(NA)	(NA)
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	2 733		18	7 355	37.2		871	2.5	(NA)	(NA)	(NA)
	SILVERWARE, PLATED WARE, MISCELLANEOUS											
	JEWELRY.	2 497		10	9 586	26.0		318	.9	6	1 875	17.0
	NOT REPORTED IN DETAIL.	4 074		(NA)	(NA)	(NA)						
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	91	.3	4	2 993	3.0						
	COMMODITIES, N.E.C.	532	1.5	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9	(Z)	3	46	19.6						
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 174											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)							23 729	100.0	41	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.	34 546	100.0	103	(X)	(X)		313	1.3	3	4 354	7.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	1 135	3.3	13	9 125	12.4		2 820	11.9	11	11 987	23.5
		141	.4	3	2 041	6.9		17 957	75.7	40	22 695	79.1
								6 216		20	15 452	40.2
								6 833		20	13 283	51.4
								2 208		14	8 237	26.8
5072210	HARDWARE.	35	.1	3	2 956	1.2		1 257		11	9 924	12.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	164	.5	8	7 577	2.2		1 443		(NA)	(NA)	(NA)
		159		(NA)	(NA)	(NA)		85	.4	3	3 888	2.2
5099110	PHOTOGRAPHIC GOODS,	5						2 372	10.0	(NA)	(NA)	(NA)
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	103	.3	6	5 159	2.0		182	.8	3	3 500	5.2
	NOT REPORTED IN DETAIL.	64	.2	4	4 758	1.3						
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2		(NA)	(NA)	(NA)						
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	5 010	14.5	29	17 386	28.8						
	NOT REPORTED IN DETAIL.	25 121	72.7	99	33 625	74.7						
5099410	PRECIOUS STONES (CUT) AND METALS.	7 184		43	21 480	33.4						
5099420	JEWELRY, SILVERWARE, TROPHIES.	8 405		50	18 979	44.3						
	CLOCKS, WATCHES, WATCH MOVEMENTS.	3 012		21	8 506	35.4						
	COSTUME JEWELRY.											
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	4 438		21	15 775	28.1						
	SILVERWARE, PLATED WARE, MISCELLANEOUS	2 082		(NA)	(NA)	(NA)						
	JEWELRY.	1 134	3.3	20	9 654	11.7		86 928	100.0	180	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.											

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PACIFIC DIVISION (CONT.)	(1)	(2)	(3)	(4)	(5)		GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)	(1)	(2)	(3)	(4)	(5)
	JEWELRY (CONT.)							NEW ENGLAND DIVISION (CONT.)					
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	1 034	1.2	3	4 954	20.9	5099420	JEWELRY, SILVERWARE, TROPHIES, CLOCKS, WATCHES, WATCH MOVEMENTS, NOT REPORTED IN DETAIL,	29 14 15	.1	3 (NA)	350 350 (NA)	8.3 4.0 (NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . .	611	.7	5	5 264	11.6	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	13 153	48.3	33	18 665	70.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, . . .	116	.1	4	5 038	2.3	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC., . .	11 977	44.0	49	15 461	77.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 577	1.8	9	12 095	13.0	5099900	COMMODITIES, N.E.C.,	933	3.4	(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC),	159	.2	5	4 534	3.5		LABOR, SERVICE, AND RENTAL RECEIPTS	61	.2	3	2 485	2.5
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	291	.3	5	3 690	7.9		MIDDLE ATLANTIC DIVISION					
5099110	PHOTOGRAPHIC GOODS,	4 255	4.9	7	15 698	27.1		ALL ESTABLISHMENTS, (NUMBER) 929					
	CAMERA PARTS, ACCESSORIES, MOUNTS,	2 635		5	13 363	19.7		SALES NOT REPORTED BY COMMODITY					
	NOT REPORTED IN DETAIL,	1 820		(NA)	(NA)	(NA)		LINE (\$1,000) 74+618	210 785	100.0	585	(X)	(X)
5099410	PRECIOUS STONES (CUT) AND METALS,	21 455	24.7	59	39 809	53.9	5032200	NOTIONS (THREAD, BUTTONS, ETC.),	149	.1	3	385	38.7
5099420	JEWELRY, SILVERWARE, TROPHIES,	54 041	62.2	123	72 381	74.7	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . .	272	.1	4	1 907	14.3
	CLOCKS, WATCHES, WATCH MOVEMENTS,	18 150		57	42 025	43.2	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 329	.6	9	10 158	13.1
	CLOSURE JEWELRY,	20 726		70	37 067	55.9	5086220	SCHOOL EQUIPMENT, SUPPLIES,	134	.1	3	814	16.5
	JEWELERS' TOOLS, FINDINGS AND MATERIALS, . .	2 686		19	7 150	37.6	5096313	GREETING CARDS, CHRISTMAS CARDS, ETC., . . .	224	.1	20	2 136	10.5
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	3 958		20	16 975	23.3	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC),	280	.1	12	3 102	9.0
	NOT REPORTED IN DETAIL,	8 521		(NA)	(NA)	(NA)	5097293	MISCELLANEOUS HOMEWARES,	617	.3	17	5 976	10.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	1 386	1.6	12	9 519	14.6	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, TOYS, GAMES, FIREWORKS,	1 240	.6	22	9 303	13.3
5099691	LUGGAGE, SADDLERY, HARNESS,	534	.6	8	10 091	5.3		NOT REPORTED IN DETAIL,	1 123		18	6 638	16.9
5099900	COMMODITIES, N.E.C.,	1 336	1.5	(NA)	(NA)	(NA)	5099420	JEWELRY, SILVERWARE, TROPHIES, CLOCKS, WATCHES, WATCH MOVEMENTS,	117	.5	36	14 141	8.1
	LABOR, SERVICE, AND RENTAL RECEIPTS	133	.2	6	4 901	2.7		CUSTOMER JEWELRY,	116		14	10 182	6.0
	FROM CUSTOMERS,							SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	116		20	4 748	7.0
								NOT REPORTED IN DETAIL,	86		6	1 754	6.6
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)												
	NEW ENGLAND DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 129												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 9,184												
	SALES REPORTED BY COMMODITY LINE,												
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC., . . .	27 233	100.0	74	(X)	(X)	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	120 484	57.3	317	130 237	92.7
							5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC., . .	61 945	38.9	289	91 709	89.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	525	1.9	3	5 320	9.5	5099691	LUGGAGE, SADDLERY, HARNESS,	142	.1	6	9 064	1.6
	ATHLETIC EQUIPMENT, SUPPLIES,	525		3	5 320	9.9	5099900	MISCELLANEOUS LINES OF MERCHANDISE,	440	.2	5	1 517	29.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, TOYS, GAMES, FIREWORKS,	527	1.9	3	5 320	9.9		COMMODITIES, N.E.C.,	2 021	1.0	(NA)	(NA)	(NA)
		527		3	5 320	9.9		LABOR, SERVICE, AND RENTAL RECEIPTS	162	.1	7	5 971	2.7
								FROM CUSTOMERS,					

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TABLE 2B. Merchant Wholesalers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					(5)		GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)					(5)
	EAST NORTH CENTRAL DIVISION (CONT.)							WEST NORTH CENTRAL DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 434						5099420	JEWELRY, SILVERWARE, TROPHIES,	254	1.0	12	3 513	7.2
	SALES NOT REPORTED BY COMMODITY							CLOCKS, WATCHES, WATCH MOVEMENTS,	90		5	1 529	5.9
	LINE (\$1,000) 30,582	67 294	100.0	259	(X)	(X)		COSTUME JEWELRY	108		8	2 798	3.9
	SALES REPORTED BY COMMODITY LINE.							NOT REPORTED IN DETAIL.	56		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	41	.1	4	605	6.8	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	7 585	29.2	47	10 123	74.9
5086220	SCHOOL EQUIPMENT, SUPPLIES.	60	.1	3	922	6.5	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	17 094	65.8	66	19 672	86.9
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.,	423 283	.6 .4	5 15	2 878 2 265	14.7 12.5	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	786	3.0	(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC., PLASTIC)	193	.3	7	2 238	8.6		SOUTH ATLANTIC DIVISION (NOT ANALYZED BY COMMODITY LINE)	21	.1	3	618	3.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	35	.1	6	1 012	3.5		EAST SOUTH CENTRAL DIVISION					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	124	.2	7	2 712	4.6		ALL ESTABLISHMENTS, (NUMBER) 63					
	ATHLETIC EQUIPMENT, SUPPLIES,	93		5	2 458	3.8		SALES NOT REPORTED BY COMMODITY					
	FISHING TACKLE.	19		3	477	4.0		LINE (\$1,000) (D)					
	NOT REPORTED IN DETAIL.	12		(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.	8 069	100.0	29	(X)	(X)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES, NOT REPORTED IN DETAIL.	515 461	.8	12 9	3 144 (NA)	16.4 (NA)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GIFTS, ART GOODS, NOVELTIES, ETC.,	191	2.4	3	2 045	9.3
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	245	.4	6	1 633	15.0	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	1 576	19.5	10	3 463	45.5
5099420	JEWELRY, SILVERWARE, TROPHIES	292	.4	15	3 332	8.8	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	3 789	47.0	20	4 806	78.8
	CLOCKS, WATCHES, WATCH MOVEMENTS,	184		11	2 676	6.9		COMMODITIES, N.E.C.	2 509	31.1	(NA)	(NA)	(NA)
5099699	COSTUME JEWELRY	88		6	2 399	3.7		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	29	13.8
	NOT REPORTED IN DETAIL.	20		(NA)	(NA)	(NA)		WEST SOUTH CENTRAL DIVISION					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	28 236	42.0	94	32 150	87.8		ALL ESTABLISHMENTS, (NUMBER) 140					
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.,	34 285	50.9	181	37 456	91.5		SALES NOT REPORTED BY COMMODITY					
5099691	LUGGAGE, SADDLERY, HARNESS,	36	.1	4	760	4.7		LINE (\$1,000) 8,227					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	66	.1	3	1 074	6.1		SALES REPORTED BY COMMODITY LINE.	23 869	100.0	82	(X)	(X)
	COMMODITIES, N.E.C.	2 381	3.5	(NA)	(NA)	(NA)		MEN'S, BOYS, CLOTHING, FURN. (EXC. SHOES)	24	.1	3	247	9.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	79	.1	10	8 492	.9	5035200	WOMEN'S, MISSES, CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	49	.2	3	247	19.8
	WEST NORTH CENTRAL DIVISION						5035310	GREETING CARDS, CHRISTMAS CARDS, ETC.,	81	.3	5	815	9.9
	ALL ESTABLISHMENTS, (NUMBER) 183							JEWELRY, SILVERWARE, TROPHIES	69	.3	6	988	7.0
	SALES NOT REPORTED BY COMMODITY							GIFTS, ART GOODS, NOVELTIES, ETC.,	5 507	23.1	34	6 472	85.1
	LINE (\$1,000) 12,122	25 989	100.0	100	(X)	(X)		ADVERTISING SPECIALTIES, CALENDARS, ETC.,	17 455	73.1	55	18 108	96.4
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES, NOT REPORTED IN DETAIL.	249 249	1.0	5 5	1 915 1 915	13.0 13.0	5099520	COMMODITIES, N.E.C.	684	2.9	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)												
	MOUNTAIN DIVISION												
	ALL ESTABLISHMENTS. (NUMBER) 81												
	SALES NOT REPORTED BY COMMODITY												
	LINE. (\$1,000)												
	SALES REPORTED BY COMMODITY LINE. (D)												
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES.	7 918	100.0	52	(X)	(X)	5099620	FLOWERS, PLANTS, FLORISTS, SUPPLIES, ETC.	143	.2	3	489	29.2
	TOYS, GAMES, FIREWORKS.	90	1.1	3	698	12.9	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC.	37	.1	3	392	9.4
5099420	JEWELRY, SILVERWARE, TROPHIES.	626	7.9	8	2 421	25.9		MUSICAL INSTRUMENTS.	37		3	392	9.4
	CLOCKS, WATCHES, WATCH MOVEMENTS.	108		4	798	13.5		COMMODITIES, N.E.C.	747	1.2	(NA)	(NA)	(NA)
	COSTUME JEWELRY.	478		5	2 195	21.8	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	26	(2)	3	726	3.6
	NOT REPORTED IN DETAIL.	40		(NA)	(NA)	(NA)		FROM CUSTOMERS.					
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 981	37.6	34	4 079	73.1		OTHER PRODUCTS					
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	3 905	49.3	25	4 748	82.2		(SIC 5099, PART)					
5099694	LEATHER.	12	.2	3	702	1.7		NEW ENGLAND DIVISION					
	COMMODITIES, N.E.C.	253	3.2	(NA)	(NA)	(NA)		(NOT ANALYZED BY COMMODITY LINE)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	51	.6	5	541	9.4		MIDDLE ATLANTIC DIVISION					
	FROM CUSTOMERS.							ALL ESTABLISHMENTS. (NUMBER) 2,624					
	SALES NOT REPORTED BY COMMODITY							SALES REPORTED BY COMMODITY					
	LINE. (\$1,000)							LINE. (\$1,000)					
	SALES REPORTED BY COMMODITY LINE. (D)							SALES REPORTED BY COMMODITY LINE.	2 391 730	100.0	1 578	(X)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	64 868	100.0	271	(X)	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	1 883	.1	33	37 778	5.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS', MATLS'.	39	.1	4	410	9.5	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	1 458	.1	12	8 230	17.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	188	.3	6	1 386	13.6	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 723	.1	27	27 499	6.3
		114	.2	7	2 339	4.9	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 008	.3	17	102 978	5.8
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC).	300	.5	8	1 861	16.1	5032100	YARD OR PIECE GOODS.	3 816	.2	15	16 155	23.6
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	102	.2	3	316	32.3	5032200	NOTIONS (THREAD, BUTTONS, ETC.).	1 538	.1	9	5 259	29.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES.	59	.1	4	1 041	5.7	5049300	CANNED, BOTTLED FOODS.	1 861	.1	7	67 980	2.7
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES.	377	.6	10	2 487	15.2	5049410	COFFEE.	1 433	.1	8	71 054	2.0
	TOYS, GAMES, FIREWORKS.	372		9	2 428	15.3	5049930	SUGAR (REFINED).	147 876	6.2	7	719 726	20.5
	NOT REPORTED IN DETAIL.	5		(NA)	(NA)	(NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED.	3 316	.1	6	105 686	3.1
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	60	.1	4	1 098	5.5	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS).	49 407	2.1	5	69 705	70.9
5099420	JEWELRY, SILVERWARE, TROPHIES.	427	.7	20	3 639	11.7	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	1 906	.1	11	65 908	2.9
	CLOCKS, WATCHES, WATCH MOVEMENTS.	118		7	1 306	8.5	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	2 361	.1	6	29 376	8.0
	COSTUME JEWELRY.	233		10	1 994	11.7	5091111	COAL (BITUMINOUS AND ANTHRACITE).	2 358	.1	10	16 729	14.1
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	74		3	923	8.0	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS), MINERALS, ORES.	5 894	.2	5	104 200	5.7
	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)							
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	39 268	60.5	185	43 136	91.0							
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	22 981	35.4	97	24 559	93.6							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
OTHER PRODUCTS (CONT.)													
MIDDLE ATLANTIC DIVISION (CONT.)													
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.). . .	6 992	.3	13	98 899	7.1	5099670	FOOD, BEVERAGE BASIC MATERIALS. . .	812 853	34.0	120	987 774	82.3
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES. . .	1 333	.1	16	11 761	11.3	5099680	MALT, MALT EXTRACT. . .	79 872		17	81 632	97.8
5098110	LUMBER (ROUGH, DRESSED; FINISHED). . .	1 410	.1	10	11 864	11.9	5099690	RAW SUGAR. . .	314 555		5	385 280	81.6
5098291	WALLBOARD AND HARDBOARD. . .	3 292	.1	6	26 553	12.4	5099692	SAUSAGE CASINGS. . .	10 124		18	10 732	94.3
5099120	SPORTING, ATHLETIC GOODS, BICYCLES, ATHLETIC EQUIPMENT, SUPPLIES. . .	1 238	.1	14	29 492	4.2	5099694	YEAST (BREWERS', BAKERS'). . .	335		3	921	36.4
	ARMS AND AMMUNITION. . .	427		6	22 661	1.9	5099696	OTHER FOOD BASICS (FRT., PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.). . .	22 518		34	28 427	79.2
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES). . .	239		4	3 427	7.0	5099698	NOT REPORTED IN DETAIL. . .	385 449		(NA)	(NA)	(NA)
	BICYCLES. . .	3		3	772	.4	5099699	WALLPAPER. . .	22 644	.9	69	25 434	89.0
	CAMPING EQUIPMENT. . .	4		4	880	.5		LUGGAGE, SADDLERY, HARNESS. . .	9 565	.4	44	14 784	64.7
	FISHING TACKLE. . .	29		5	1 210	2.4		INDUSTRIAL YARNS. . .	121 016	5.1	80	125 437	96.5
	NOT REPORTED IN DETAIL. . .	66		4	19 438	.3		SHOES, SUPPLIES AND PIPES. . .	5 407	.2	17	6 008	90.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, TOYS, GAMES, FIREWORKS. . .	1 472	.1	18	10 976	13.4		LEATHER. . .	56 449	2.4	128	57 861	97.6
	NOT REPORTED IN DETAIL. . .	1 202		13	8 554	(NA)		VEGETABLE OILS (COTTON SEED, LINSEED). . .	11 805	.5	7	12 834	92.0
		270		(NA)	(NA)	(NA)		MISCELLANEOUS LINES OF MERCHANDISE. . .	311 801	13.0	267	552 212	56.5
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.). . .	2 771	.1	3	65 367	4.2		COMMODITIES, N.E.C. . .	48 459	2.0	(NA)	(NA)	(NA)
5099611	PETROLEUM PRODUCTS. . .	347 866	14.5	281	369 074	94.3	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS. . .	3 259	.1	46	197 447	1.7
	LIQUEFIED PETROLEUM GASES. . .	23 573		18	25 997	91.0		NOT REPORTED IN DETAIL. . .					
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS. . .	192 566		112	198 754	96.9		EAST NORTH CENTRAL DIVISION					
	OILS, GREASES, OTHER PETROLEUM PRODUCTS, NOT REPORTED IN DETAIL. . .	69 611		166	149 446	46.6		ALL ESTABLISHMENTS. . . (NUMBER) 1,758					
5099612	CRUDE OIL. . .	62 116	.3	4	6 780	98.4		SALES NOT REPORTED BY COMMODITY LINE. . . (\$1,000) 288,735					
5099620	FLOWERS, PLANTS, FLORISTS', SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS. . .	53 774	2.2	170	54 574	98.5	5013120	SALES REPORTED BY COMMODITY LINE. . .	634 074	100.0	950	(X)	(X)
5099650	ROOTS, NURSERY STOCK. . .	36 528		125	40 585	90.0		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES). . .	2 135	.3	42	27 747	7.7
	FLORISTS', SUPPLIES. . .	771		8	1 061	72.7	5014100	TIRES AND TUBES, NEW. . .	580	.1	26	11 466	5.1
	NOT REPORTED IN DETAIL. . .	8 458		55	17 868	47.3	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES. . .	3 315	.5	20	91 977	3.6
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. BARRELS, BOXES, BOX SHOOKS, ETC. . .	52 860	2.2	58	76 231	69.3	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. . .	1 871	.3	26	64 708	2.9
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC. MUSICAL INSTRUMENTS. . .	197 529	8.3	34	6 711	70.1	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC. . .	1 291	.2	11	11 459	11.3
	PHONOGRAPH RECORDS. . .	32 952		69	201 898	97.8		YARD OR PIECE GOODS. . .	3 066	.5	11	59 560	5.1
	SHEET MUSIC. . .	137 053		157	140 597	97.5	5032100	NOTIONS (THREAD, BUTTONS, ETC.). . .	2 867	.5	16	64 702	4.4
	NOT REPORTED IN DETAIL. . .	21 544		12	8 015	74.6	5032200	MEN'S, BOYS, CLOTHING, FURN. (EXC. SHOES). . .	5 603	.9	20	75 647	7.4
5099660	OTHER TEXTILE PRODUCTS. . .	74 333	3.1	119	168 570	44.1	5035200	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	8 726	1.4	19	74 096	11.8
	TEXTILE BAGS. . .	5 353		26	9 393	57.0	5035310	CONFECTIONERY. . .	524	.1	7	22 499	2.3
	ASBESTOS TEXTILES. . .	613		3	1 671	26.7	5045100	GROCERIES, EXCEPT AS SPECIFIED. . .	467	.1	6	5 426	8.6
	CANVASS PRODUCTS. . .	1 844		10	2 251	81.9	5049950	MISCELLANEOUS FOOD PRODUCTS. . .	869	.1	3	21 864	4.0
	FELT. . .	2 452		6	2 615	93.8	5049980						
	BURLAP. . .	38 870		42	124 608	31.2							
	NOT REPORTED IN DETAIL. . .	25 201		(NA)	(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	OTHER PRODUCTS (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5062310	ELECTRICAL WIRING SUPPLIES; CONSTRUCTION MATERIALS,	569	.1	4	19 655	2.9	509510	4 832	.8	23	71 045	6.8
5064110	MAJOR APPLIANCES; TELEVISION SETS; CONSOLE RADIO AND RECORD PLAYERS,	6 512	1.0	9	75 537	8.6	509520	347	.1	7	25 149	1.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	368	.1	5	5 156	7.1	509611	178 965	28.2	267	195 196	91.7
5064130	ELECTRIC HOUSEWARES; SMALL APPLIANCES, PARTS AND SUPPLIES,	1 894	.3	11	43 418	4.4		10 824		28	23 453	46.2
5072210	HARDWARE,	3 335	.5	29	106 149	3.1		101 940		118	114 784	88.8
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., ROPE, CORDAGE, TWINE,	913	.1	6	5 663	16.1		43 406		172	105 174	41.3
5084940	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 295	.2	8	7 293	17.8		22 795		(NA)	(NA)	(NA)
5084970	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	368	.1	6	2 099	17.5		4 482	.7	5	4 640	96.6
5085110	SCHOOL EQUIPMENT, SUPPLIES,	1 410	.2	13	41 848	3.4		47 935	7.6	146	104 461	45.9
5091111	COAL (BITUMINOUS AND ANTHRACITE),	5 023	.8	8	16 066	31.3		22 628		81	35 685	63.4
5096212	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 676	.3	14	29 207	5.7		3 140		12	11 136	28.2
5096213	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	712	.1	5	5 135	13.9		14 777		89	35 868	41.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.,	780	.1	9	35 976	2.2		7 390		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE,	1 440	.2	5	77 161	1.9		17 445	2.8	78	25 118	69.5
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC),	3 722	.6	19	102 810	3.6		3 909	.6	11	4 016	97.3
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES),	3 624	.6	14	86 073	4.2		85 210	13.4	135	141 089	60.4
5097230	FLOOR COVERINGS,	808	.1	10	61 304	1.3		16 308		36	22 202	73.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES,	620	.1	12	59 654	1.0		57 155		87	83 807	68.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	9 207	1.5	24	101 683	9.1		3 886		11	22 702	17.1
5098110	LUMBER (ROUGH, DRESSED, FINISHED) CONCRETE PRODUCTS, BUILDING STONE,	392	.1	5	5 118	7.7		7 861		(NA)	(NA)	(NA)
5098293	SPORTING, ATHLETIC GOODS, BICYCLES,	369	.1	3	1 411	26.2		35 573	5.6	53	46 278	76.9
5099120	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, OTHER RECREATION, HOBBY GOODS,	5 828	.9	21	73 856	7.9		27 906	4.4	56	38 321	72.8
5099194	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	14 039	2.2	24	95 177	14.8		10 529	1.7	35	13 093	80.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), ON THE PREMISES,	752	.1	7	36 578	2.1		3 322	.5	22	64 108	5.2
	FEEDS BOUGHT AND SOLD	1 013	.2	10	25 638	4.0		12 788	2.0	4	12 788	100.0
	NOT REPORTED IN DETAIL,	687		5	3 900	17.6		8 551	1.3	32	14 541	58.8
		149		3	2 328	6.4		74 673	11.8	168	154 102	48.5
	NOT REPORTED IN DETAIL,	177		(NA)	(NA)	(NA)		9 323	1.5	(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS,	2 138	.3	11	23 615	9.1		685	.1	48	32 246	2.1
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	1 724	.3	16	19 492	8.8						
5099420	JEWELRY, SILVERWARE, TROPHIES,	3 743	.6	17	86 224	4.3		2 325	.3	23	139 406	1.7
								15 386	2.2	29	343 357	4.5
								2 733	.4	10	59 550	4.6
								2 744	.4	19	368 688	.7

Standard Notes: (A) Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Col. 4 (5)
	OTHER PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 329	1.2	3	236 732	5099230	SEEDS	1 811	.3	7	315 316	.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	2 186	.3	6	51 811	5099420	JEWELRY, SILVERWARE, TROPHIES	3 753	.5	9	109 430	3.4
5035200	WOMEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	10 242	1.5	9	101 611	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	272 942	39.7	12	54 978	6.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	13 564	2.0	9	101 569	5099611	PETROLEUM PRODUCTS	7 227		164	443 604	81.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 015	.1	6	237 702		LIQUEFIED PETROLEUM GASES			20	86 592	8.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	2 006	.3	10	180 650		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	132 754		86	169 097	78.5
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	1 376	.2	4	57 987		OLDS, GREASES, OTHER PETROLEUM PRODUCTS	25 914		91	143 942	18.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	5 919	.9	8	101 323		NOT REPORTED IN DETAIL	107 047		(NA)	(NA)	
5072210	HARDWARE	8 596	1.2	15	424 650	5099612	CRUDE OIL	13 682	2.0	4	14 222	86.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	8 983	1.3	4	316 311	5099620	FLOWERS, PLANTS, FLORISTS', SUPPLIES, ETC.	11 948	1.7	42	39 204	70.5
5086220	SCHOOL EQUIPMENT, SUPPLIES	1 143	.2	4	94 004		CUT FLOWERS, POTTED PLANTS	7 388		27	14 637	30.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 343	.3	6	240 231		FLORISTS', SUPPLIES	3 037		28	9 165	35.1
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	697	.1	3	238 624	5099631	LOGS, PILES, PULWOOD, POLES, POSTS, ETC.	11 217	1.6	38	15 905	70.5
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., GREETING CARDS, CHRISTMAS CARDS, ETC.	976	.1	6	136 075	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	32 073	4.7	34	131 304	24.4
5097110	HOUSEHOLD FURNITURE	4 784	.7	7	102 318		PHONOGRAPH RECORDS	7 998		17	58 054	13.6
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 337	.3	9	106 569		SHEET MUSIC	21 453		33	75 591	29.2
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	5 081	.7	8	100 648		NOT REPORTED IN DETAIL	95		3	352	27.0
5097230	FLOOR COVERINGS	720	.1	4	93 936	5099660	OTHER TEXTILE PRODUCTS	12 475	1.8	32	14 472	86.2
5097292	MIRRORS, LAMPS, PICTURE FRAMES	2 386	.3	7	100 784		TEXTILE BAGS	5 136		13	6 962	73.6
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	12 783	1.9	13	112 324		CANVASS PRODUCTS	64		9	815	7.9
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 715	.4	10	9 323	5099670	FOOD, BEVERAGE BASIC MATERIALS	5 290	4.3	25	36 571	81.0
5099110	PHOTOGRAPHIC GOODS	1 165	.2	3	53 982		OTHER FOOD BASICS (FRT, PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	24 666		10	30 304	81.4
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	6 485	.9	10	104 613		NOT REPORTED IN DETAIL	4 947		(NA)	(NA)	
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	8 921	1.3	8	104 495	5099680	WALLPAPER	1 992	.3	15	2 405	82.8
5099194	OTHER RECREATION, HOBBY GOODS	1 779	.3	8	97 698	5099691	LUGGAGE, SADDLERY, HARNESS	1 932	.2	9	99 913	1.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	44 744	6.5	5	315 810	5099694	LEATHER	2 737	.4	8	55 651	4.9
5099321	FERTILIZER, FERTILIZER MATERIALS	62 290	9.1	3	314 706	5099699	MISCELLANEOUS LINES OF MERCHANDISE	17 939	2.6	65	96 393	18.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 102	.9	7	317 050		COMMODITIES, N.E.C.	15 913	2.3	(NA)	(NA)	
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	6 087		6	316 395	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 048	.2	16	23 250	4.5
	NOT REPORTED IN DETAIL	15		(NA)	(NA)		SOUTH ATLANTIC DIVISION					
							(NOT ANALYZED BY COMMODITY LINE)					
							EAST SOUTH CENTRAL DIVISION					
							(NOT ANALYZED BY COMMODITY LINE)					
							WEST SOUTH CENTRAL DIVISION					
							ALL ESTABLISHMENTS	542 667	100.0	661	(X)	(X)
							SALES NOT REPORTED BY COMMODITY LINE					
							SALES REPORTED BY COMMODITY LINE					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
OTHER PRODUCTS (CONT.)													
WEST SOUTH CENTRAL DIVISION (CONT.)													
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 732	.5	30	39 127	7.0	5099611	PETROLEUM PRODUCTS	180 828	33.3	325	273 509	66.1
5014100	TIRES AND TUBES, NEW	2 204	.4	47	32 662	6.7		LIQUEFIED PETROLEUM GASES GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	32 274		63	119 541	27.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	1 702	.3	9	22 834	7.5		OILS, GREASES, OTHER PETROLEUM PRODUCTS NOT REPORTED IN DETAIL	80 122		187	180 188	44.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 131	.2	7	34 910	3.2	5099612	CRUDE OIL	46 252		189	104 196	44.4
5032100	YARD OR PIECE GOODS	588	.1	6	34 385	1.7			22 180		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 931	.4	5	20 000	9.7	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	198 436	36.6	17	199 921	99.3
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	4 071	.8	5	34 315	11.9		CUT FLOWERS, POTTED PLANTS	18 281	3.4	67	33 431	54.7
5049300	CANNED, BOTTLED FOODS	6 351	1.2	7	19 310	32.9	509632	ROOTS, NURSERY STOCK	11 222		53	14 687	76.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	908	.2	8	17 881	5.1	509650	FLORISTS' SUPPLIES	800		4	886	90.3
5072210	HARDWARE	916	.2	9	28 027	3.3		NOT REPORTED IN DETAIL	4 019		36	12 481	32.2
5084940	ROPE, CORDAGE, TWINE	324	.1	3	2 412	13.4	509660	OTHER TEXTILE PRODUCTS	2 240		(NA)	(NA)	(NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	373	.1	3	29 085	1.3		LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	28 118	5.2	88	29 031	96.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	413	.1	3	3 117	13.2	509632	BARRELS, BOXES, BOX SHOOKS, ETC.	5 037	.9	10	5 840	86.3
5091214	FLAT, WIRE, PIPE AND TUBING	1 074	.2	4	4 238	25.3	509650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	17 841	3.3	41	35 944	49.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	361	.1	6	16 494	2.2		PHONOGRAPH RECORDS	15 347		35	19 083	80.4
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	711	.1	4	16 734	4.2		NOT REPORTED IN DETAIL	2 494		(NA)	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	282	.1	4	18 540	1.5	509660	OTHER TEXTILE PRODUCTS	15 211	2.8	37	18 336	83.0
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 075	.2	7	34 576	3.1		TEXTILE BAGS	6 090		9	7 021	86.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS	1 116	.2	6	20 220	5.5		BURLAP	7 068		18	8 419	83.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 703	.3	7	19 589	8.7	509670	FOOD, BEVERAGE BASIC MATERIALS	14 395	2.7	22	19 174	75.1
5099210	ATHLETIC EQUIPMENT, SUPPLIES	1 257	.3	4	18 639	6.7		OTHER FOOD BASICS (FRT, PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.)	8 420		8	9 395	89.6
5099210	FISHING TACKLE	41	.1	3	3 986	1.0		NOT REPORTED IN DETAIL	5 975		(NA)	(NA)	(NA)
5099210	NOT REPORTED IN DETAIL	405		(NA)	(NA)		509680	WALLPAPER	895	.2	5	904	99.0
5099322	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	828	.2	4	15 018	5.5	509691	LUGGAGE, SADDLERY, HARNESS	2 169	.4	8	20 525	10.6
5099420	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	278	.1	5	8 993	3.1	509694	LEATHER	1 766	.3	12	4 086	43.2
5099420	JEWELRY, SILVERWARE, TROPHIES	1 151	.2	8	34 550	3.3	509699	MISCELLANEOUS LINES OF MERCHANDISE	11 112	2.0	72	50 212	22.1
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 195	.2	6	21 424	5.6		COMMODITIES, N.E.C.	10 398	1.9	(NA)	(NA)	(NA)
							5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	869	.2	34	93 489	.9
								MOUNTAIN DIVISION					
								(NOT ANALYZED BY COMMODITY LINE)					
								PACIFIC DIVISION					
5099130	BOOKS, MAGAZINES, PRINTED MATERIALS	3 893	.7	7	34 464	11.3		ALL ESTABLISHMENTS					
5099210	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	828	.2	4	15 018	5.5		SALES NOT REPORTED BY COMMODITY LINE					
5099322	JEWELRY, SILVERWARE, TROPHIES	278	.1	5	8 993	3.1		SALES REPORTED BY COMMODITY LINE				(X)	(X)
5099420	GIFTS, ART GOODS, NOVELTIES, ETC.	1 151	.2	8	34 550	3.3		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	581 747	100.0	778	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	1 195	.2	6	21 424	5.6	5013120						
							5013150		1 604	.3	27	23 456	6.8
								GARAGE TOOLS, SHOP EQUIPMENT	426	.1	4	5 704	7.5

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2B. Merchant Wholesalers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER PRODUCTS (CONT.)											(5)
	PACIFIC DIVISION (CONT.)											
5014100	TIRES AND TUBES, NEW,	2 100	.4	24	27 483	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	4 628	.8	14	55 184	8.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	310	.1	3	2 994	5099110	PHOTOGRAPHIC GOODS,	1 217	.2	3	3 697	32.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	2 372	.4	8	45 705	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	3 419	.6	10	45 300	7.5
5028100	PAINTS, VARNISHES, LAQUERS, ENAMELS,	403	.1	7	20 645		NOT REPORTED IN DETAIL,	2 359		3	38 092	6.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 319	.6	10	20 026	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	8 404	1.4	10	45 996	18.3
5032100	YARD OR PIECE GOODS,	1 401	.2	12	31 503		TOYS, GAMES, FIREWORKS,	5 584		7	29 404	19.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	2 598	.4	4	24 355		NOT REPORTED IN DETAIL,	2 820		(NA)	(NA)	(NA)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 515	.3	4	21 837	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	370	.1	7	8 158	4.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	7 823	1.3	9	53 832	5099330	SEEDS,	1 681	.1	3	1 681	37.5
5049300	CANNED, BOTTLED FOODS,	1 912	.3	8	38 491	5099420	JEWELRY, SILVERWARE, TROPHIES,	1 076	.2	11	25 161	4.3
5049500	FROZEN FOODS,	785	.1	3	5 357		CLOCKS, WATCHES, WATCH MOVEMENTS,	307		4	3 303	9.3
5049980	MISCELLANEOUS FOOD PRODUCTS,	393	.1	3	16 173		COSTUME JEWELRY,	312		4	2 264	13.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	1 214	.2	7	12 749		NOT REPORTED IN DETAIL,	457		(NA)	(NA)	(NA)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	718	.1	5	25 062	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	1 782	.3	11	43 356	4.1
5072210	HARDWARE,	3 626	.6	18	50 903	5099611	PETROLEUM PRODUCTS,	159 841	27.5	210	173 784	92.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,	311	.1	4	1 746		LIQUEFIED PETROLEUM GASES,	21 358		49	27 366	78.0
5085120	POULTRY EQUIPMENT (INC. TRACTORS),	669	.1	5	3 965		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	73 864		92	85 320	86.6
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	1 070	.2	4	3 903	5099612	OTHER PETROLEUM PRODUCTS,	38 096		110	80 868	32.8
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING,	8 617	1.5	9	40 538		NOT REPORTED IN DETAIL,	9 308	1.6	5	11 688	79.6
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	402	.1	3	33 779	5099620	CRUDE OIL,	36 317	6.2	109	53 626	67.7
5094110	CIGARETTES, CIGARS, TOBACCO	362	.1	5	3 382		FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.,	18 561		59	21 722	85.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 803	.3	10	52 637	5099631	CUT FLOWERS, POTTED PLANTS,	2 898		9	4 591	63.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	2 216	.4	8	42 231		ROOTS, NURSERY STOCK,	12 429		47	19 673	63.2
5097110	HOUSEHOLD FURNITURE,	692	.1	7	22 121		FLORISTS' SUPPLIES,	2 429		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC),	1 430	.2	7	42 027	5099650	LOGS, PILES, PULPMOOD, POLES, POSTS, ETC.,	77 111	13.3	68	92 793	83.1
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES),	931	.2	4	10 382		BARRELS, BOXES, BOX SHOOKS, ETC.,	17 599	3.0	36	18 845	93.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	4 594	.8	9	45 540		MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	96 513	16.6	124	113 326	85.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)											
	ALL ESTABLISHMENTS, (NUMBER) 293											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 63,740											
	SALES REPORTED BY COMMODITY LINE	882 180	100.0	177	(X)			2 447	.6	39	21 297	11.5
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	673 210	76.3	95	815 955	5014100	TIRES AND TUBES, NEW,	2 447	.6	39	21 297	11.5
	PASSENGER CARS (NEW AND USED)	563 954		78	705 209	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	221	.1	7	4 786	4.6
	MOTORCYCLES, MOTOR SCOOTERS, ETC.,	7 543		6	36 417	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE	904	.2	4	8 112	11.1
	OTHER MOTOR VEHICLES, AUTO TRAILERS					5064130	RADIOS AND RECORD PLAYERS,	1 428	.4	8	8 742	16.3
	NOT REPORTED IN DETAIL,	2 922		4	3 712	5065100	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	538	.1	3	4 466	12.0
		98 791		(NA)	(NA)	5072210	ELECTRONIC TUBES, PARTS, ACCESSORIES,	518	.1	12	7 649	6.8
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	125 519	14.2	101	526 589	5082100	HARDWARE,	750	.2	3	5 717	13.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	63 150	7.2	79	660 108	5083200	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	1 408	.4	8	9 852	14.3
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	32 116		50	509 965	5083930	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,	531	.1	3	2 215	24.0
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,	29 092		26	521 990	5084910	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	627	.2	13	6 058	10.3
	NOT REPORTED IN DETAIL,	1 942		(NA)	(NA)	5084970	ABRASIVES, ABRASIVE MATERIALS	572	.1	10	8 222	7.0
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	497	.1	12	4 856	5093122	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	564	.1	13	2 046	27.6
5014100	TIRES AND TUBES, NEW,	737	.1	14	426 853	5099130	UNPREPARED IRON, STEEL SCRAP,	276	.1	4	4 961	5.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 322	.4	8	37 555	5099699	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES, MISCELLANEOUS LINES OF MERCHANDISE,	421	.1	12	8 186	5.1
5099900	COMMODITIES, N.E.C.,	10 358	1.2	(NA)	(NA)	5099900	COMMODITIES, N.E.C.,	5 704	1.4	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 387	.6	51	81 389		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 552	1.1	135	67 750	6.7
	AUTOMOTIVE EQUIPMENT (SIC 5013)						TIRES, TUBES (SIC 5014)					
	ALL ESTABLISHMENTS, (NUMBER) 1,214						ALL ESTABLISHMENTS, (NUMBER) 149					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 72,122						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 22,443					
	SALES REPORTED BY COMMODITY LINE	397 842	100.0	907	(X)		SALES REPORTED BY COMMODITY LINE	69 147	100.0	89	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	3 057	.8	11	11 194	5013120	USED AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	2 182	3.2	34	20 867	10.5
	PASSENGER CARS (NEW AND USED)	2 953		9	9 180		TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	730		7	3 955	18.5
	NOT REPORTED IN DETAIL,	104		(NA)	(NA)		AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,	1 452		28	18 412	7.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	2 387	.6	11	12 188	5013130	USED AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	176	.3	10	7 240	2.4
5013110	AUTOMOTIVE GLASS,	3 539	.9	18	8 359	5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.),	1 730	2.5	29	16 863	10.3
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	340 498	85.6	808	374 784	5014100	TIRES AND TUBES, NEW,	63 277	91.5	89	69 147	91.5
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	82 564		263	112 189	5099611	PETROLEUM PRODUCTS,	292	.4	5	1 585	18.4
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,	200 247		535	230 136		COMMODITIES, N.E.C.,	1 002	1.4	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	57 687		(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	488	.7	17	10 892	4.5
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	10 347	2.6	87	20 003							
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.),	8 680	2.2	106	33 653							
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	7 873	2.0	148	53 958							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND. (SIC 5022)						PAINTS, VARNISHES (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	556 787	100.0	496	(X)	(X)	5013120 NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	181	.4	5	817	22.2
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	240 107	43.1	203	353 408	(X)	5028100 PAINTS, VARNISHES, LACQUERS, ENAMELS,	37 873	78.6	127	48 051	78.8
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	297 658	53.5	374	418 992	71.0	5029110 INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	624	1.3	7	3 870	16.1
	PROPRIETARIES,	81 384		138	249 093	32.7	5072210 HARDWARE,	1 775	3.7	6	7 614	23.3
	TOILETRIES, COSMETICS,	127 024		195	296 233	42.9	5072230 PAINTERS, SUPPLIES,	3 453	7.2	41	21 244	16.3
	DRUGGIST SUNDRIES,	40 378		109	223 766	18.0	5084960 PRINTING AND DUPLICATING INKS,	586	1.2	3	3 966	14.8
	NOT REPORTED IN DETAIL,	48 872		(NA)	(NA)	(NA)	5093322 AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)					
5022230	TOILET SOAPS,	2 797	.5	32	102 789	2.7	5096800 WALLPAPER,	332	.7	3	6 016	5.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 646	.3	7	11 188	14.7	5096990 MISCELLANEOUS LINES OF MERCHANDISE,	319	.7	13	6 887	4.8
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	938	.2	4	6 710	12.5	5099900 COMMODITIES, N.E.C.	153	.3	4	1 594	9.6
5029140	GROCERIES, EXCEPT AS SPECIFIED,	395	.1	5	6 446	6.1	5099900 LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 636	5.5	(NA)	(NA)	(NA)
5049950	MISCELLANEOUS FOOD PRODUCTS	749	.1	3	2 415	31.0	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)	119	.2	3	316	37.7
5049980	SCHOOL EQUIPMENT, SUPPLIES,	506	.1	4	3 959	12.8						
5086200	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	897	.2	12	9 533	9.4	ALL ESTABLISHMENTS, (NUMBER)					
5086230	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	1 041	.2	19	21 307	4.9	SALES NOT REPORTED BY COMMODITY					
5086500	OPHTHALMIC) AND LABORATORY EQUIPMENT	1 637	.3	3	8 966	18.3	LINE (\$1,000)					
5094110	CIGARETTES, CIGARS, TOBACCO	465	.1	4	3 891	12.0	SALES REPORTED BY COMMODITY LINE	585 588	100.0	468	(X)	(X)
5094212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	348	.1	8	22 123	1.6	5022210 PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	3 275	.6	8	33 659	9.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	641	.1	6	4 382	14.6	5022220 PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	721	.1	3	5 447	13.2
5099110	PHOTOGRAPHIC GOODS,	800	.1	17	69 618	1.2	5028100 PAINTS, VARNISHES, LACQUERS, ENAMELS,	2 136	.4	6	20 843	10.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	700	.1	13	7 870	9.1	5029110 INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	490 368	83.7	400	530 682	92.4
5099420	JEWELRY, SILVERWARE, TROPHIES,	321	.1	3	2 670	12.0	5029120 PLASTIC FABRIC, SYNTHETIC RUBBER, AND FIBER, LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	35 047	6.0	45	70 191	46.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	398	.1	9	7 290	5.5	5029140 HARDWARE,	13 020	2.2	38	26 166	49.8
	COMMODITIES, N.E.C.	4 741	.9	(NA)	(NA)	(NA)	5072210 GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	379	.1	4	2 973	12.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	102	(Z)	5	5 594	1.8	5083200 LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	1 055	.2	7	14 789	7.1
	PAINTS, VARNISHES (SIC 5028)						5087300 ALUMINUM SHAPES, FORMS, ETC.	805	.1	4	2 554	31.5
	ALL ESTABLISHMENTS, (NUMBER)						5091313 ADHESIVES, MASTICS,	1 007	.2	3	5 642	17.8
	SALES NOT REPORTED BY COMMODITY						5098297 PHOTOGRAPHIC GOODS,	305	.1	3	1 019	29.9
	LINE (\$1,000)						5099110 FERTILIZER, FERTILIZER MATERIALS,	6 761	1.2	3	22 618	29.9
	SALES REPORTED BY COMMODITY LINE	48 051	100.0	127	(X)	(X)	5099321 AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 600	.6	13	29 702	154.5
								5 567	1.0	20	34 770	16.0

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(X) Not applicable.

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)											
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 556	.3	17	23 305	5087930	UPHOLSTERERS' FABRICS, SUPPLIES	2 537	.1	21	53 875	4.7
	COMMODITIES, N.E.C.	18 404	3.1	(NA)	(NA)	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 446	.3	28	49 623	17.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	582	.1	14	19 521	5094660	BED SPREADS, COMFORTABLES, BLANKETS	1 789		12	38 537	4.6
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					5099592	TABLE LINENS	51		5	2 601	2.0
	ALL ESTABLISHMENTS (NUMBER) 2,972					5099592	SHEETS, PILLOW CASES	3 921		12	36 368	10.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 383,768					5099592	TOWELS, WASH CLOTHS	1 499		16	33 962	4.4
5032100	YARD OR PIECE GOODS	2 181 675	86.0	1 713	2 264 139	5099592	NOT REPORTED IN DETAIL	1 176		(NA)	(NA)	(NA)
	COTTON FABRICS	751 126		908	1 119 900	5097230	FLOOR COVERINGS	2 217	.1	6	20 411	10.9
	RAYON, NYLON, OTHER MAN-MADE FABRICS	175 987		319	1 276 023							
	WOOL FABRICS	131 486		281	309 309							
	OTHER YARD GOODS (INC. COATED FABRICS)	308 192		(NA)	283 620							
	NOT REPORTED IN DETAIL				(NA)							
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	150 151	5.9	466	174 201							
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS. KNIT FABRICS	142 074	5.6	193	231 592							
	YARNS (EXCEPT INDUSTRIAL)	60 973		69	100 677							
	OTHER DRY GOODS	25 454		24	57 802							
	NOT REPORTED IN DETAIL	33 671		60	29 605							
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 973	.1	29	25 126							
	HOSIERY	78		5	2 253							
	UNDERWEAR, NIGHTWEAR	166		10	7 859							
	SUITS, COATS, TROUSERS, OVERCOATS	531		6	2 504							
	SPORTSWEAR	108		7	2 884							
	OTHER CLOTHING, FURNISHINGS	451		10	5 081							
	NOT REPORTED IN DETAIL	227		(NA)	6 383							
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 201	.1	23	15 890							
	DRESSES, SKIRTS, BLOUSES	374		10	3 619							
	CHILDREN'S, INFANTS' WEAR	726		5	2 135							
	OTHER APPAREL, ACCESSORIES	394		8	5 992							
	NOT REPORTED IN DETAIL	707		(NA)	(NA)							
5035340	MILLINERY, MILLINERY SUPPLIES	1 987	.1	6	6 142							
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY	6 430	.3	18	42 533							
	UNDERWEAR, NIGHTWEAR	5 539		6	34 558							
	CORSETS, ALLIED GARMENTS	421		9	1 453							
	NOT REPORTED IN DETAIL	420		(NA)	(NA)							
5039100	SHOES, OTHER FOOTWEAR	1 359	.1	8	8 584							

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (CONT.)											
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR), CHILDREN'S, INFANTS', WEAR, OTHER APPAREL, ACCESSORIES, NOT REPORTED IN DETAIL,	540 547 150 494 23 911 54 851 155 299 155 992	45.8	691 182 63 105 225 (NA)	759 559 191 494 42 907 94 100 219 242 (NA)	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), OTHER APPAREL, ACCESSORIES, NOT REPORTED IN DETAIL,	1 316 1 283 33 104 863 25 172 31 304 65 42 719 17 920 22 692 33 302	1.2	4 (NA)	7 511 7 511 (NA)	17.5 17.1 (NA)
5035320	FUR CLOTHING,	26 138	2.2	59	26 366	5039100	SHOES, OTHER FOOTWEAR,	106 689	98.3	133	106 689	98.3
5035330	FURS, RAW AND DRESSED,	32 938	2.8	38	33 029		MEN'S, BOYS', SHOES,	58 35 488		58	35 488	70.9
5035340	MILLINERY, MILLINERY SUPPLIES,	38 299	3.2	75	43 982		WOMEN'S, MISSES', SHOES,	31 304		65	42 719	73.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY,	94 471 52 770 29 712 7 234 4 755	8.0	196 122 78 28 (NA)	163 738 107 358 54 378 15 228 (NA)		CHILDREN'S, INFANTS', SHOES, OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.), NOT REPORTED IN DETAIL,	6 164 8 921 33 302		30 35 (NA)	17 920 22 692 (NA)	34.4 39.3 (NA)
5039100	UNDERWEAR, NIGHTWEAR, CORSETS, ALLIED GARMENTS, NOT REPORTED IN DETAIL,	34 934	3.0	27	182 546	5099900	COMMODITIES, N.E.C.,	505	.5	(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	13 143	1.1	7	154 644		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5	(2)	(NA)	(NA)	(NA)
5064120	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	595	.1	3	11 521		GENERAL-LINE GROCERIES (SIC 5042)					
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC),	585	.1	6	9 381		ALL ESTABLISHMENTS, (NUMBER) 137 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 331696 SALES REPORTED BY COMMODITY LINE,	858 278	100.0	88	(X)	(X)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES),	21 061	1.8	39	189 344	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	32 057	3.7	3	313 292	10.2
5097230	FLOOR COVERINGS,	2 105	.2	10	27 300	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUPPLIES,	2 258	.3	10	125 653	1.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	18 680	1.6	12	159 808	5022230	TOILET SOAPS,	4 742	.6	33	539 437	.9
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	5 139	.4	8	30 921	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS, . .	26 086	3.0	45	551 302	4.7
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, NOT REPORTED IN DETAIL,	2 110 1 706 404	.2	16 (NA)	22 254 16 326 (NA)	5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	15 056	1.8	35	194 392	7.7
5099420	JEWELRY, SILVERWARE, TROPHIES,	3 267	.3	17	41 039		BUTTER,	2 620		7	102 871	2.5
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	936	.1	11	19 298		CHEESE,	6 832		25	159 525	4.3
5099691	LUGGAGE, SADDLERY, HARNESS,	6 226	.5	5	135 820		OTHER DAIRY PRODUCTS,	1 120		5	54 725	2.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	2 996	.3	12	149 386		NOT REPORTED IN DETAIL,	4 484		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,	7 247	.6	(NA)	(NA)	5044110	EGGS (FRESH, STORAGE),	4 661	.5	8	421 376	1.1
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	483	(2)	7	6 496	5044120	POULTRY,	4 609	.5	8	123 461	3.7
	FOOTWEAR (SIC 5039)					5045100	CONFECTIONERY,	14 406	1.7	53	562 712	2.6
	ALL ESTABLISHMENTS, (NUMBER) 164 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) (D) SALES REPORTED BY COMMODITY LINE,	106 689	100.0	133	(X)		CANDY, ALL KINDS, CHEWING GUM, FOUNTAIN FRUITS, SYRUPS, SUPPLIES, POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS, NOT REPORTED IN DETAIL,	8 120 253 1 511 851 3 571		36 10 20 25 (NA)	483 669 97 881 428 374 155 025 (NA)	1.7 .4 .4 +.5 (NA)
						5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	3 069	.4	5	127 202	2.4

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)				Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			
GENERAL—LINE GROCERIES (CONT.)															
5047100	MEATS, PROVISIONS	50 355	5.9	25	462 720		10.9	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	9 150	1.1	16	486 303	1.9	
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	42 828		7	371 754		11.5	5099670	FOOD, BEVERAGE BASIC MATERIALS.	1 094	.1	16	92 140	1.1	
	CURED, BOILED, SMOKED MEATS	2 938		12	435 584		1.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	52 175	6.1	22	470 057	11.1	
	SAUSAGE, MEAT LOAVES	376		6	22 584		1.7								
	LARD	140		9	78 677		6.0		COMMODITIES, N.E.C.	1 375	.2	(NA)	(NA)	(NA)	
	OTHER MEAT (INCLUDING GAME)	3 183		4	52 927		6.0								
	NOT REPORTED IN DETAIL.	890		(NA)	(NA)		(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	98	(2)	4	8 225	1.2	
5048100	FRESH FRUITS, VEGETABLES, BERRIES	23 367	2.7	6	407 185		5.7								
	FRESH FRUITS, BERRIES, MELONS	14 336		3	401 508		3.6								
	FRESH VEGETABLES.	8 176		5	402 965		2.0		DAIRY PRODUCTS (SIC 5043)						
	NOT REPORTED IN DETAIL.	855		(NA)	(NA)		(NA)								
5049200	BAKERY PRODUCTS	2 409	3.3	28	482 428		.5		ALL ESTABLISHMENTS. (NUMBER)	467				(X)	
5049300	CANNED, BOTTLED FOODS	226 252	26.4	82	788 487		28.7		SALES NOT REPORTED BY COMMODITY	50 784		352	458 738		
	CANNED FRUITS, FRUIT JUICES	43 587		69	686 575		6.3		SALES REPORTED BY COMMODITY LINE.						
	CANNED VEGETABLES, VEGETABLE JUICES	52 784		69	694 035		7.6								
	CANNED FISH, SEAFOOD.	23 008		64	598 678		3.8	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	384 145	83.7	352	458 738	83.7	
	CANNED MEATS.	9 772		52	570 838		1.7		BUTTER.	69 799		113	218 734	31.9	
	CANNED MILK	5 461		49	561 829		1.0		CHEESE.	70 290		145	241 519	29.1	
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	24 718		41	551 100		4.5		ICE CREAM, ICES	9 777		56	15 220	64.2	
	NOT REPORTED IN DETAIL.	66 922		(NA)	(NA)		(NA)		MILK, CREAM (FLUID).	136 396		119	153 761	88.7	
5049410	COFFEE	26 827	3.1	59	655 662		4.1		OTHER DAIRY PRODUCTS.	37 455		68	184 203	20.1	
	GREEN COFFEE.	999		7	20 525		4.9		NOT REPORTED IN DETAIL.	60 428		(NA)	(NA)	(NA)	
	SOLUBLE COFFEE.	4 099		35	223 201		1.8		EGGS (FRESH, STORAGE)	9 914	2.2	59	52 019	19.1	
	ROASTED COFFEE (EXCEPT SOLUBLE)	8 889		45	243 770		3.6	5044110	POULTRY	1 749	.4	6	12 444	14.1	
	NOT REPORTED IN DETAIL.	12 840		(NA)	(NA)		(NA)	5044120	DRESSED POULTRY, RESALES.	1 225		3	5 146	23.6	
5049420	TEA	6 374	7.7	55	616 557		1.0		NOT REPORTED IN DETAIL.	524		(NA)	(NA)	(NA)	
5049500	FROZEN FOODS.	38 901	4.5	13	439 809		8.8	5045100	CONFECTIONERY	411	.1	13	7 240	5.7	
	FROZEN FRUITS	760		4	360 843		.2		CANDY, ALL KINDS.	174		5	5 522	3.2	
	FROZEN JUICES	8 264		6	363 039		2.3		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	224		7	1 492	15.0	
	FROZEN VEGETABLES	8 079		6	366 279		2.2		NOT REPORTED IN DETAIL.	13		(NA)	(NA)	(NA)	
	FROZEN POULTRY (PACKAGED ONLY)	759		4	354 494		1.4	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	489	.1	4	3 392	14.4	
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 722		5	357 930		1.0		MEATS, PROVISIONS	15 044	3.3	29	95 172	15.8	
	FROZEN MEATS (PACKAGED ONLY)	560		5	7 980		7.0		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	12 883		11	81 380	15.8	
	FROZEN PREPARED FOODS, BAKED GOODS.	2 441		3	355 675		.7		CURED, BOILED, SMOKED MEATS	9 423		14	9 423	5.1	
	OTHER PACKAGED FROZEN FOODS	91		3	52 438		.2		SAUSAGE, MEAT LOAVES.	96		5	3 538	2.7	
	NOT REPORTED IN DETAIL.	14 225		(NA)	(NA)		(NA)		LARD.	1 121		3	71 690	1.6	
5049610	SOFT DRINKS	5 791	7.7	15	484 361		1.2		NOT REPORTED IN DETAIL.	464		(NA)	(NA)	(NA)	
5049920	FLOUR, RELATED PRODUCTS	10 475	1.2	56	567 807		1.8	5047100	FRESH FRUITS, VEGETABLES, BERRIES	583	.1	3	72 788	.8	
5049930	SUGAR (REFINED)	40 795	4.8	56	624 807		6.5		BAKERY PRODUCTS	766	.2	11	5 636	13.6	
5049940	DRIED FRUITS.	5 477	21.4	42	623 327		.9	5049200	CANNED, BOTTLED FOODS.	4 334	.9	34	102 531	4.2	
5049950	GROCERIES, EXCEPT AS SPECIFIED.	183 666		86	786 666		23.3	5049300	CANNED VEGETABLES, FRUIT JUICES	896		10	10 501	8.5	
5049980	MISCELLANEOUS FOOD PRODUCTS	9 762	1.1	14	410 050		2.4		CANNED FRUITS, VEGETABLE JUICES	573		9	5 317	10.8	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 461	2.2	5	194 461		.8		CANNED FISH, SEAFOOD.	1 675		6	1 877	8.5	
5087200	CUSTODIAL (JANITORS') SUPPLIES.	10 386	1.2	6	389 646		2.7		CANNED MEATS.	1 675		7	69 788	2.4	
5094110	CIGARETTES, CIGARS, TOBACCO	18 538	2.2	3	403 758		4.6		CANNED MILK	500		3	14 375	3.5	
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	9 741	1.1	26	502 951		1.9		OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	412		5	1 955	21.1	
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	16 866	2.0	36	546 506		3.1		NOT REPORTED IN DETAIL.	118		(NA)	(NA)	(NA)	

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		Amount (\$1,000)	(1)		Number	(3)			Amount (\$1,000)	(1)		Number	(3)	
				(2)		(4)					(2)		(4)	(5)
	DAIRY PRODUCTS (CONT.)							POULTRY, POULTRY PRODUCTS (CONT.)						
5049500	FROZEN FOODS,	22 934		5.0	20		5049300	CANNED, BOTTLED FOODS,	423		4.2	8		9 934
	FROZEN FRUITS,	538			3			CANNED FISH, SEAFOOD,	27			2		1 572
	FROZEN JUICES,	124			4			CANNED MEATS,	364			6		8 413
	FROZEN VEGETABLES,	427			7			NOT REPORTED IN DETAIL,	32			(NA)		(NA)
	FROZEN POULTRY (PACKAGED ONLY),	19 660			5		5049500	FROZEN FOODS,	4 720		2.3	13		32 169
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	183			6			FROZEN POULTRY (PACKAGED ONLY),	4 360			11		31 884
	OTHER PACKAGED FROZEN FOODS,	1 456			6			FROZEN FISH, SEAFOOD (PACKAGED ONLY),	36			3		3 177
	NOT REPORTED IN DETAIL,	346			(NA)			NOT REPORTED IN DETAIL,	324			(NA)		(NA)
5049920	FLOUR, RELATED PRODUCTS,	438		1.1	5		5049950	GROCERIES, EXCEPT AS SPECIFIED,	537		4.3	13		8 149
5049950	MARGARINE, BUTTER, SUBSTITUTES,	12 692		2.8	50			MARGARINE, BUTTER, SUBSTITUTES,	112			8		5 274
	COOKING OILS (INC. VEGETABLE SHORTENINGS),	5 968			17			COOKING OILS (INC. VEGETABLE SHORTENINGS),	86			3		3 130
	OTHER GROCERIES (JAM, PICKLES, SAUCES),	3 415			13			OTHER GROCERIES (JAM, PICKLES, SAUCES),	312			6		3 914
	MAYONNAISE, NUTS—EXC. PEANUTS),	1 845			15			NOT REPORTED IN DETAIL,	27			(NA)		(NA)
	NOT REPORTED IN DETAIL,	1 464			(NA)			COMMODITIES, N.E.C.,	1 613		4.8	(NA)		(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS,	1 011		4.2	8		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	2		(Z)	(NA)		(NA)
	COMMODITIES, N.E.C.,	4 207		9.9	(NA)			CONFECTIONERY (SIC 5045)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	13		(Z)	(NA)			ALL ESTABLISHMENTS, (NUMBER) 216						
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)							SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	120 538		100.0	161		(X)
	SALES REPORTED BY COMMODITY LINE,							SALES REPORTED BY COMMODITY LINE,						
5043100	DAIRY PRODUCTS, ICE CREAM, ICES BUTTER,	201 449		100.0	142		5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG— GIST SUNDRIES,	532		4.4	4		5 796
	CHEESE,	8 176		4.1	63		5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	943		4.8	9		8 784
	MILK CREAM (FLUID),	6 207			59			CHEESE,	158			7		6 920
	MILK CREAM (DRIED),	1 119			34			ICE CREAM, ICES,	582			3		4 986
	OTHER DAIRY PRODUCTS,	17			3			NOT REPORTED IN DETAIL,	193			(NA)		(NA)
	NOT REPORTED IN DETAIL,	741			5		5045100	CONFECTIONERY,	101 669		84.3	161		120 538
5044110	EGGS (FRESH), STORAGE,	45 923		22.8	91			CANDY, ALL KINDS,	54 582			100		70 981
5044120	LIVE POULTRY,	128 750		63.9	61			CHOCOLATE,	1 812			36		22 406
	DRESSED POULTRY, KILLED ON PREMISES,	3 488			9			FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	2 590			31		18 413
	DRESSED POULTRY, RESALES,	5 743			3			POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	26 339			66		49 741
	NOT REPORTED IN DETAIL,	110 514			46			NOT REPORTED IN DETAIL,	16 366			(NA)		(NA)
5047100	MEATS, PROVISIONS,	11 305		5.6	23		5047100	MEATS, PROVISIONS,	288		4.2	6		3 361
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	6 375			10		5049200	BAKERY PRODUCTS,	3 186		2.6	20		32 469
	CURED, BOILED, SMOKED MEATS,	478			9		5049300	CANNED, BOTTLED FOODS,	1 981		1.6	13		13 717
	SAUSAGE, MEAT LOAVES,	503			5			CANNED FRUITS, FRUIT JUICES,	535			17		4 818
	LARD,	1 010			7			CANNED VEGETABLES, VEGETABLE JUICES,	260			4		9 200
	OTHER MEAT (INCLUDING GAME),	2 172			5			CANNED FISH, SEAFOOD,	240			6		5 613
	NOT REPORTED IN DETAIL,				(NA)			CANNED MEATS,	412			5		5 575
					(NA)			OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL,	266			(NA)		8 568

Standard Notes. — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
CONFECTIONERY (CONT.)												
5049410	COFFEE,	957	.8	6	9 188	5049950	GROCERIES, EXCEPT AS SPECIFIED,	96	.1	5	4 075	2.4
	SOLUBLE COFFEE,	343		3	7 917		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS),	80		4	2 418	3.3
	ROASTED COFFEE, (EXCEPT SOLUBLE),	251		4	5 812		NOT REPORTED IN DETAIL,	16		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	363		(NA)	(NA)		COMMODITIES, N.E.C.,	466	.5	(NA)	(NA)	(NA)
5049500	FROZEN FOODS,	649	.5	4	8 947		ALL ESTABLISHMENTS, (NUMBER)					
5049610	SOFT DRINKS,	186	.2	4	4 978		SALES NOT REPORTED BY COMMODITY					
5049710	SANDWICHES, SNACK ITEMS,	283	.2	6	17 569		LINE REPORTED BY COMMODITY LINE, (\$1,000)			742	(X)	(X)
5049930	SUGAR (REFINED),	259	.2	3	4 993		SALES REPORTED BY COMMODITY LINE,	1 179 167	100.0			
5049940	DRIED FRUITS,	199	.2	3	6 496		DAIRY PRODUCTS, ICE CREAM, ICES,	6 428	.5	54	108 802	5.9
5049950	GROCERIES, EXCEPT AS SPECIFIED,	1 209	1.0	17	10 867		BUTTER,	1 513		39	85 923	1.8
5049960	PEANUTS, ROASTED,	380	.3	7	18 129		CHEESE,	1 599		42	66 181	2.4
5094110	CIGARETTES, CIGARS, TOBACCO,	4 905	4.1	14	17 544		MILK, CREAM (FLUID),	1 127		3	5 816	2.2
	CIGARETTES,	3 444		11	15 064		OTHER DAIRY PRODUCTS,	2 362		8	45 639	5.2
	CIGARS,	810		9	6 836		NOT REPORTED IN DETAIL,	827		(NA)	(NA)	(NA)
	OTHER TOBACCO,	519		6	6 886		POULTRY,	17 161	1.5	117	199 060	8.6
5094211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	196	.2	9	6 780		LIVE POULTRY,	1 461		5	3 267	2.7
5094212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	654	.5	10	8 726		DRESSED POULTRY, KILLED ON PREMISES,	13 168		103	174 435	7.5
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	794	.7	3	4 346		NOT REPORTED IN DETAIL,	2 443		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	107	.1	7	4 254							
	COMMODITIES, N.E.C.,	1 177	1.0	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	14	(2)	(NA)	(NA)							
FISH, SEAFOODS (SIC 5046)												
	ALL ESTABLISHMENTS, (NUMBER)					5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	756	.1	11	18 917	4.0
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)						MEATS, PROVISIONS,	1 134 534	96.2	742	1 179 167	96.2
	SALES REPORTED BY COMMODITY LINE,	98 284	100.0	130	(X)		FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	892 858		590	978 256	91.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	184	.2	3	2 411		CURED, BOILED, SMOKED MEATS,	80 142		235	284 300	28.2
							SAUSAGE, MEAT LOAVES,	20 237		162	179 355	11.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	92 715	94.3	130	98 284		LARD,	2 578		66	123 583	2.1
							OTHER MEAT (INCLUDING GAME),	44 539		80	130 922	34.0
5047100	MEATS, PROVISIONS,	117	.1	4	2 383		NOT REPORTED IN DETAIL,	94 180		(NA)	(NA)	(NA)
						5048100	FRESH FRUITS, VEGETABLES, BERRIES,	3 279	.3	13	64 009	5.1
5049300	CANNED, BOTTLED FOODS,	909	.9	12	10 116		FRESH FRUITS, BERRIES, MELONS,	36		3	5 008	.8
	CANNED FISH, SEAFOOD,	839		10	8 705		FRESH VEGETABLES,	2 861		4	53 372	5.4
	NOT REPORTED IN DETAIL,	70		(NA)	(NA)		NOT REPORTED IN DETAIL,	380		(NA)	(NA)	(NA)
5049500	FROZEN FOODS,	3 797	3.9	18	21 769		BAKERY PRODUCTS,	904	.1	8	7 678	11.8
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	3 605		15	19 417		CANNED, BOTTLED FOODS,	7 241	.6	52	136 972	5.3
	NOT REPORTED IN DETAIL,	192		(NA)	(NA)		CANNED FRUITS, FRUIT JUICES,	34		5	32 649	.1
							CANNED VEGETABLES, VEGETABLE JUICES,	261		4	4 241	6.2
							CANNED FISH, SEAFOOD,	37		6	4 696	.8
							CANNED MEATS,	6 575		43	132 174	5.0
							NOT REPORTED IN DETAIL,	334		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
MEATS, MEAT PRODUCTS (CONT.)													
5049500	FROZEN FOODS,	2 993	.3	43	59 266	5.1	5049950	GROCERIES, EXCEPT AS SPECIFIED,	963	.3	14	11 840	8.1
	FROZEN FRUITS,	25		3	3 348	.7		OTHER GROCERIES (JAM, PICKLES, SAUCES,	515		4	4 601	11.2
	FROZEN VEGETABLES,	117		4	4 352	2.7		MAYONNAISE, NUTS--EXC. PEANUTS),	448		(NA)	(NA)	(NA)
	FROZEN POULTRY (PACKAGED ONLY),	281		18	17 750	1.6		NOT REPORTED IN DETAIL,			(NA)	(NA)	(NA)
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	253		16	18 913	1.3		COMMODITIES, N.E.C.,	1 035	.4	(NA)	(NA)	(NA)
	FROZEN MEATS (PACKAGED ONLY),	2 095		28	49 209	4.3		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	207	.1	5	1 707	12.1
	OTHER PACKAGED FROZEN FOODS,	69		4	3 794	1.8							
	NOT REPORTED IN DETAIL,	153		(NA)	(NA)	(NA)							
5049950	GROCERIES, EXCEPT AS SPECIFIED,	3 694	.3	29	86 714	4.3		OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	MARGARINE, BUTTER, SUBSTITUTES,	362		6	17 864	2.0		ALL ESTABLISHMENTS, (NUMBER) 1,262					
	COOKING OILS (INC. VEGETABLE SHORTENINGS),	1 723		11	62 901	2.7		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 135,279					
	OTHER GROCERIES (JAM, PICKLES, SAUCES,	354		12	16 513	2.1		SALES REPORTED BY COMMODITY LINE,	1 486 973	100.0	890	(X)	(X)
	MAYONNAISE, NUTS--EXC. PEANUTS),	1 255		(NA)	(NA)	(NA)		PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST, SUNDRIES,	762	.1	7	21 270	3.6
	NOT REPORTED IN DETAIL,	2 118	.2	(NA)	(NA)	(NA)		FATS, OILS, EXPLOSIVES, ETC.,	7 505	.5	8	71 264	10.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	59	(Z)	3	15 916	.4	5022220	YARD OR PIECE GOODS,	13 113	.9	4	69 880	18.8
FRESH FRUITS, VEGETABLES (SIC 5048)													
	ALL ESTABLISHMENTS, (NUMBER) 579						5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	9 873	.7	66	99 110	10.0
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 43,574				(X)	(X)		BUTTER,	4 218		17	42 530	9.9
	SALES REPORTED BY COMMODITY LINE,	276 801	100.0	427	(X)			CHEESE,	4 218		49	56 910	7.5
5044110	EGGS (FRESH, STORAGE),	324	.1	6	4 833	6.7		ICE CREAM, ICES,	953		5	9 200	10.4
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	146	.1	3	2 785	5.2	5044110	OTHER DAIRY PRODUCTS,	246		8	22 361	1.1
								NOT REPORTED IN DETAIL,	177		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, VEGETABLES, BERRIES,	267 354	96.6	427	276 801	96.6		EGGS (FRESH, STORAGE),	2 521	.2	16	14 688	17.2
	FRESH FRUITS, BERRIES, MELONS,	150 448		328	221 279	68.0		DRESSED POULTRY, RESALES,	175		4	6 758	2.6
	FRESH VEGETABLES,	92 237		238	156 152	59.1	5045100	CONFECTIONERY,	5 503	.4	58	38 376	14.3
	NOT REPORTED IN DETAIL,	24 669		(NA)	(NA)	(NA)		CANDY, ALL KINDS,	3 403		34	23 421	14.5
5049300	CANNED, BOTTLED FOODS,	656	.2	7	6 772	9.7		CHEWING GUM,	8		3	1 444	.6
5049410	COFFEE,	244	.1	3	4 522	5.4		FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	320		19	17 866	1.8
	ROASTED COFFEE (EXCEPT SOLUBLE),	204		3	4 522	4.5		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	1 615		24	10 783	15.0
	NOT REPORTED IN DETAIL,	40		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL,	157		(NA)	(NA)	(NA)
5049500	FROZEN FOODS,	5 872	2.1	37	36 190	16.2	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	2 176	.1	13	27 474	7.9
	FROZEN FRUITS,	600		21	21 777	2.8		MEATS, PROVISIONS,	13 068	.9	42	54 554	24.0
	FROZEN JUICES,	818		22	22 914	3.6	5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	6 248		17	33 134	18.9
	FROZEN VEGETABLES,	1 547		27	26 396	5.9		CURED, BOILED, SMOKED MEATS,	809		19	9 311	8.7
	FROZEN POULTRY (PACKAGED ONLY),	410		5	7 069	3.1		SAUSAGE, MEAT LOAVES,	2 519		7	2 598	8.0
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	297		11	17 105	2.4		LARD,	2 519		9	13 075	19.3
	FROZEN MEATS (PACKAGED ONLY),	263		5	8 577	3.1		OTHER MEAT (INCLUDING GAME),	3 217		4	10 887	29.5
	FROZEN PREPARED FOODS, BAKED GOODS,	200		6	6 999	2.9		NOT REPORTED IN DETAIL,	35		(NA)	(NA)	(NA)
	OTHER PACKAGED FROZEN FOODS,	1 520		(NA)	(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y. Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business and commodity line	(1)	(2)	(3)	(4)	(5)	(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)										
5048100	FRESH FRUITS, VEGETABLES, BERRIES	10 871	•7	28	158 441	6.9					
5049200	BAKERY PRODUCTS	34 095	2.3	92	43 310	78.7					
5049300	CANNED, BOTTLED FOODS	198 824	13.4	201	308 435	64.5					
	CANNED FRUITS, FRUIT JUICES	24 261		95	168 383	14.4					
	CANNED VEGETABLES, VEGETABLE JUICES	31 576		94	104 504	30.2					
	CANNED FISH, SEAFOOD	32 195		98	118 217	27.2					
	CANNED MEATS	79 574		64	204 417	38.9					
	CANNED MILK	3 072		27	58 627	5.2					
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	15 398		49	71 482	21.5					
5049410	COFFEE	493 878	33.2	108	560 435	88.1					
	GREEN COFFEE	451 048		45	512 789	88.0					
	SOLUBLE COFFEE	5 652		27	24 028	23.5					
	ROASTED COFFEE (EXCEPT SOLUBLE), NOT REPORTED IN DETAIL	35 949		50	48 810	73.7					
5049420	TEA	27 013	1.8	69	73 818	36.6					
5049500	FROZEN FOODS	231 437	15.6	126	280 001	82.7					
	FROZEN FRUITS	3 866		21	65 701	5.9					
	FROZEN JUICES	14 315		21	62 500	22.9					
	FROZEN VEGETABLES	20 554		30	67 951	30.2					
	FROZEN POULTRY (PACKAGED ONLY)	26 185		35	92 085	28.4					
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	39 462		65	168 907	23.4					
	FROZEN MEATS (PACKAGED ONLY)	55 910		32	130 266	42.9					
	FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	14 632		29	63 911	22.9					
	NOT REPORTED IN DETAIL	2 619		19	30 449	8.6					
5049610	SOFT DRINKS	53 874		183	51 111	76.4					
5049620	BOTTLED DRINKING WATERS (MINERAL, SPR., ETC.)	39 057	2.6	19	14 724	73.5					
5049920	FLOUR, RELATED PRODUCTS	46 489	3.1	62	70 658	65.8					
5049930	SUGAR (REFINED)	23 253	1.6	61	62 572	37.2					
5049940	DRIED FRUITS	2 447	•2	38	29 624	8.3					
5049950	GROCERIES, EXCEPT AS SPECIFIED	142 174	9.6	249	378 630	37.5					
5049960	PEANUTS, ROASTED	5 790	•4	18	15 626	37.1					
5049970	NUTS (EDIBLE, UNSHELLED)	29 077	2.0	9	64 955	44.8					
5049980	MISCELLANEOUS FOOD PRODUCTS	72 034	4.8	100	105 460	68.3					
5059910	PEANUTS, UNROASTED	1 259	•1	6	6 459	19.5					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	6 838	•5	5	56 365	12.1					
5094110	CIGARETTES, CIGARS, TOBACCO	882	•1	3	30 007	2.9					
5095110	BEER, FERMENTED MALT LIQUORS	2 764	•2	23	8 319	33.2					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	914	•1	4	28 438	3.2					
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 431	•4	18	103 424	5.3					
5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	3 243	•2	3	24 405	13.3					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	10 769	•7	25	145 796	7.4					
	COMMODITIES, N.E.C.	31 653	2.1	(NA)	(NA)	(NA)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 439	•1	9	126 569	1.1					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 as percent of col. 4
5028100	ELECTRICAL SUPPLIES, APPARATUS (CONT.)	220	.1	3	4 516	5028100	ELECTRICAL SUPPLIES, TV, RADIO SETS (SIC 5064)					(5)
5062310	PAINTS, VARNISHES, LACQUERS, ENAMELS,	317 260	83.9	411	363 733	5062310	ALL ESTABLISHMENTS, (NUMBER) 414	507 969	100.0	280		(X)
	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	116 956		219	243 314		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 55,690					
	INTERIOR WIRING, CONSTRUCTION MATERIALS,	19 604		99	139 748		SALES REPORTED BY COMMODITY LINE,					
	OUTSIDE CONSTRUCTION MATERIALS,	40 103		200	222 910	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	574	.1	6	23 282	2.5
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT),	33 174		176	206 195	5032100	YARD OR PIECE GOODS,	759	.1	3	10 816	6.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BORDS, TRANSFORMERS, ETC.,	49 976		143	174 811	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	1 286	.3	3	3 661	35.1
5062320	TELEPHONE AND SIGNAL EQUIPMENT,	5 188	1.4	41	48 803	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 657	.3	8	10 705	15.5
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	6 558	1.7	15	40 233		INTERIOR WIRING, CONSTRUCTION MATERIALS,	252		3	1 553	16.2
	ELECTRIC KITCHEN EQUIPMENT, PARTS,	954		8	30 592		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT),	947		4	8 021	11.8
	ELECTRIC HOME LAUNDRY EQUIPMENT,	4 400		5	17 726		NOT REPORTED IN DETAIL,	458		(NA)	(NA)	(NA)
	TELEVISION SETS,	106		5	5 842	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	330 006	65.0	189	419 023	78.8
	CONSOLE RADIOS AND RECORD PLAYERS,	114		5	8 281		ELECTRIC KITCHEN EQUIPMENT, PARTS,	75 688		40	178 309	42.4
	OTHER MAJOR APPLIANCES (INCLUDING GAS),	268		3	14 335		ELECTRIC HOME LAUNDRY EQUIPMENT,	27 302		34	172 732	15.8
	NOT REPORTED IN DETAIL,	716		(NA)	(NA)		TELEVISION SETS,	91 287		36	212 881	42.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	6 688	1.8	15	51 842		CONSOLE RADIOS AND RECORD PLAYERS,	24 587		44	213 454	11.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	21 523	5.7	43	99 505		OTHER MAJOR APPLIANCES (INCLUDING GAS),	33 702		57	221 783	15.2
5064140	ROOM AIR CONDITIONERS,	1 775	.5	16	47 034		NOT REPORTED IN DETAIL,	77 440		(NA)	(NA)	(NA)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	1 399	.4	19	45 138	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	67 364	13.3	78	189 160	35.6
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL),	341		15	42 676	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	32 669	6.4	78	135 260	24.2
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS),	117		9	20 486	5064140	ROOM AIR CONDITIONERS,	27 435	5.4	39	197 848	13.9
	ACCESSORIES (INC. TESTING EQUIPMENT),	527		6	9 108	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	10 601	2.1	22	146 319	7.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT,	259		8	20 866		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL),	3 900		15	81 351	4.8
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL,	39		3	6 714		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS),	134		5	44 360	.3
5072210	HARDWARE,	941	.2	15	10 166		ACCESSORIES (INC. TESTING EQUIPMENT),	1 926		7	37 441	1.5
5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES,	284	.1	6	4 211		INTERCOMMUNICATION AND SOUND EQUIPMENT,	4 071		6	17 449	11.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE),	3 110	.8	50	65 692	5072210	HARDWARE,	312	.1	10	5 377	5.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 391	.4	7	6 931	5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES,	856	.2	4	57 435	1.5
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EPT.,	2 073	.5	12	20 082	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EPT.,	1 556	.3	9	66 236	2.3
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	3 107	.8	11	56 101	5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	1 258	.2	9	21 918	5.7
5099420	JEWELRY, SILVERWARE, TROPHIES,	804	.2	3	3 119	5081100	OFFICE MACHINES AND EQUIPMENT,	1 252	.2	6	7 930	15.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	236	.1	12	22 560	5081100	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	578	.1	9	5 934	9.7
	COMMODITIES, N.E.C.,	4 767	1.3	(NA)	(NA)	5081210	ELECTRICAL COOKING, FOOD SERVICE EQUIPMENT,	115		4	2 659	4.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	956	.3	12	23 260		COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL),	191		4	2 402	8.0
							NOT REPORTED IN DETAIL,	272		(NA)	(NA)	(NA)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HARDWARE (CONT.)												
5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS)	4 676	1.9	7	6 528	71.6		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
5072230	PAINTERS' SUPPLIES	4 749	2.0	41	27 626	17.2		ALL ESTABLISHMENTS, (NUMBER) 636					
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	195	.1	5	1 546	12.6		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 60,824					
5074300	PLUMBING FIXTURES, VALVES	1 125	.5	35	12 594	8.9		SALES REPORTED BY COMMODITY LINE					
	PIPE, FITTINGS, VALVES	770		21	9 230	8.3		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS					
	PLUMBING FIXTURES	54		3	1 621	3.3	5062310		572	.2	9	9 733	5.9
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	97		3	1 909	5.1		ELECTRONIC TUBES, PARTS, ACCESSORIES					
	OTHER PLUMBING EQUIPMENT, SUPPLIES	106		8	3 971	2.7	5065100		280	.1	7	4 281	6.5
	NOT REPORTED IN DETAIL	98		(NA)	(NA)	(NA)							
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	298	.1	7	4 341	6.9	5072210		1 670	.6	48	40 211	4.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	442	.2	5	3 012	14.7		BUILDERS' HARDWARE	197		6	10 820	1.8
								KITCHEN AND SHELF HARDWARE	51		3	1 022	5.0
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	265	.1	7	3 956	6.7		HAND TOOLS (INC. POWER DRIVEN), CUTLERY	578		34	30 964	1.9
5084910	ABRASIVES, ABRASIVE MATERIALS	682	.3	38	29 333	2.3		ALL OTHER HARDWARE	703		9	7 015	10.0
5084940	ROPE, CORDAGE, TWINE	186	.2	19	6 076	8.5		NOT REPORTED IN DETAIL	141		(NA)	(NA)	(NA)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	515	.2	19	27 971	7.1	5074110		31 764	11.0	155	110 558	28.7
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 977	.8	19	27 971	7.1		WARM-AIR HEATING-COOLING EQPT., SUPPLIES	6 611		80	49 178	13.4
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	199	.1	3	2 409	8.3		WARM-AIR FURNACES (ALL FUELS)	1 670		48	40 211	4.2
								CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	197		6	10 820	1.8
5091212	IRON AND STEEL PRODUCTS (FLAT)	325	.1	14	6 791	4.8		DUCTS, REGISTERS, FITTINGS, ACCESSORIES	51		3	1 022	5.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 450	1.0	52	37 818	6.5		ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	578		34	30 964	1.9
	WIRE--PLAIN, COATED, BARBED, TWISTED	295		21	12 274	2.4		OTHER WARM-AIR HEATING EQUIPMENT	1 971		18	15 158	13.0
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	703		33	18 073	3.9		NOT REPORTED IN DETAIL	11 930		(NA)	(NA)	(NA)
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	246		13	8 868	2.8	5074300		4 847		25	25 100	19.3
	WIRE ROPE AND STRAND (INC. GALVANIZED)	246		13	8 868	2.8		PLUMBING FIXTURES, VALVES	5 595		34	27 661	20.2
	BALE TIES	246		13	6 001	4.1		PIPE, FITTINGS, VALVES	810		28	20 522	3.9
	REINFORCEMENT WESH (WELDED AND WOVEN)	40		6	3 084	1.3		DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	10 339		127	108 422	9.5
	NOT REPORTED IN DETAIL	920		(NA)	(NA)	(NA)		OTHER PLUMBING EQUIPMENT, SUPPLIES	26 763		158	131 370	20.4
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	181	.1	12	4 103	4.4	5077110		1 361	.5	19	16 634	8.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	7 461	3.1	21	16 855	44.3		CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4 579		8	9 400	6.2
	TUBING (MECHANICAL AND PRESSURE)	139		9	13 964	51.3		RESIDENTIAL AND SMALL COML. (UNDER SHP)	73		4	4 382	1.7
	STANDARD STEEL PIPE	153		6	2 412	5.8		INDUSTRIAL AND LARGE COML. (OVER 20HP)	138		3	2 141	6.4
	NOT REPORTED IN DETAIL	153		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	571		(NA)	(NA)	(NA)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 901	2.0	19	21 987	22.3	5081400		528	.2	12	17 977	2.9
								OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	670		3	4 156	16.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	145	.1	10	4 120	3.5	5083930						
5098297	ADHESIVES, MASTICS	129	.1	7	3 563	3.6	5084300		3 013	1.0	14	19 540	15.4
5098299	OTHER BUILDING MATERIALS	129	.1	7	3 563	3.6	5084970		713	.2	6	10 493	6.8
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	514	.2	6	3 240	15.9	5085110		397	.1	4	2 899	13.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	738	.3	11	5 459	13.5	5091213		159	.1	7	11 782	1.3
	COMMODITIES, N.E.C.	4 018	1.7	(NA)	(NA)	(NA)		IRON AND STEEL WIRE, WIRE PRODUCTS	102		4	10 735	1.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	186	.1	14	3 034	6.1		NAILS AND STAPLES (INCL. TACKS AND BRADS)	57		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)			Percent distribution	Number	Total sales, all commodity lines (\$1,000)			
PLUMBING AND HEATING EQUIPMENT, SUPPLIES (CONT.)														
5091215	CAST IRON-SOIL PIPE, TUBING	3 570	1.2	73	64 799	5.5	5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	24 340	25.6	92	42 359	57.5	
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE)	10 707	3.7	100	94 235	11.4		BEVERAGE, DRINKING, WATER COOLERS	4 040		30	20 109	20.1	
	TUBING (MECHANICAL AND PRESSURE)	1 371		27	29 970	4.6		DISPLAY CASES	3 318		28	12 291	27.0	
	STANDARD STEEL PIPE	7 173		64	69 633	10.3		ICE CREAM CABINETS	1 067		12	9 764	10.9	
	NOT REPORTED IN DETAIL.	2 163		(NA)	(NA)	(NA)		ICE MAKING MACHINES	3 530		32	17 975	19.6	
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.							REACH-IN AND WALK-IN REFRIGERATORS.	1 787		35	20 631	8.7	
5097293	MISCELLANEOUS HOMEWARES.	228	.1	3	4 435	5.1		OTHER REFRIGERATION EQUIPMENT	4 312		36	20 785	20.7	
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	287	.1	4	2 717	10.6	5077130	NOT REPORTED IN DETAIL.	6 286		(NA)	(NA)	(NA)	
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	286	.1	12	5 634	5.1		AIR CONDITIONING, REFRIGERATION EPT., PARTS (INC. REFRIGERANTS).	23 819	25.0	58	63 667	37.4	
5099900	COMMODITIES, N.E.C.	2 605	.9	(NA)	(NA)	(NA)	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT.	401	.4	6	5 741	7.0	
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	611	.2	11	10 813	5.7		ELECTRICAL COOKING, FOOD SERVICE EPT.	134		3	3 190	4.2	
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (SIC 5077)							COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL)	257		5	5 361	4.8	
	ALL ESTABLISHMENTS. (NUMBER) 205							NOT REPORTED IN DETAIL.	10		(NA)	(NA)	(NA)	
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,628						5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	595	.6	7	5 497	10.8	
	SALES REPORTED BY COMMODITY LINE.	95 218	100.0	143	(X)	(X)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGT.,	381	.4	5	3 637	10.5	
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	100	.1	5	2 717	3.7	5099900	COMMODITIES, N.E.C.	1 187	1.2	(NA)	(NA)	(NA)	
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	477	.5	6	4 192	11.4		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 278	2.4	29	11 191	20.4	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	284	.3	34	1 904	14.9		COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082)						
5064140	ROOM AIR CONDITIONERS	5 863	6.2		53 631	10.9		ALL ESTABLISHMENTS. (NUMBER) 2,651	1 032 881	100.0	1 857	(X)	(X)	
								SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 195,107						
								SALES REPORTED BY COMMODITY LINE.						
5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES, WARM-AIR FURNACES (ALL FUELS)	436	.5	12	5 439	8.0	5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	860	.1	9	11 876	7.2	
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	155		7	2 668	5.8	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	4 601	.4	21	47 249	9.7	
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	36		5	2 717	1.3		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 075	.8	25	54 119	14.9	
	ROOM SPACE HEATING EPT. (EXC. ELECTRIC)	84		6	2 481	.2	5029110	YARD OR PIECE GOODS	743	.1	4	5 506	13.5	
	OTHER WARM-AIR HEATING EQUIPMENT.	48		4	2 197	2.2		NONCONSOLE RADIOS AND RECORD PLAYERS.	688	.1	5	4 805	14.3	
	NOT REPORTED IN DETAIL.	107		(NA)	(NA)	(NA)	5032100	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	905	.1	5	28 036	3.2	
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	422	.4	6	3 715	11.4	5064120	HARDWARE.	3 162	.3	33	42 419	7.5	
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	395	.4	5	2 707	14.6	5064130	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	2 241	.2	23	20 596	10.9	
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EPT., RESIDENTIAL AND SMALL COM. (UNDER 5HP)	34 240	36.0	73	68 406	50.1	5072210	COMMERCIAL REFRIGERATION EQUIPMENT.	1 392	.1	19	12 994	10.7	
	INDUSTRIAL AND LARGE COM. (5-20HP)	2 930		37	52 378	5.6								
	NOT REPORTED IN DETAIL.	8 004		42	53 556	14.9	5074300							
		15 906		33	53 019	30.0	5077120							
		7 400		(NA)	(NA)	(NA)								

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)													
5081100	OFFICE MACHINES AND EQUIPMENT	58 910	5.7	163	72 027	81.9	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	14 219	1.4	62	47 727	29.8
	ADDING, ACCOUNTING, COMPUTING MACHINES	11 836		83	28 339	41.8		METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	80 158	7.8	169	101 387	79.1
	DUPICATING MACHINES	5 629		41	19 375	34.6		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	52 487		102	71 908	73.0
	ADDRESSING, MAILING MACHINES	1 175		12	3 624	32.4		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	16 310		63	42 566	38.3
	TYPEWRITERS	8 671		65	24 787	35.0		NOT REPORTED IN DETAIL	11 361		(NA)		
	OTHER OFFICE MACHINES	10 487		58	21 746	(NA)		OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	12 804	1.2	17	27 520	46.5
	NOT REPORTED IN DETAIL	21 112		(NA)	30 959	74.2	5083500	PRODUCTION--OIL WELL RIGS, VALVES, ETC.	12 213		13	22 543	54.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	22 965	2.2	71	14 438	46.0		REFINING--BLENDEERS, PROPORTIONING	12 147		3	4 853	9.6
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	6 637	.6	30	14 907			NOT REPORTED IN DETAIL	124		(NA)		
5081310	BEAUTY SHOP)	17 431	1.7	47	18 907	92.2	5083910	PRINTING TRADES MACHINERY, EQUIPMENT	37 480	3.6	89	41 331	90.7
	CASH REGISTERS	2 016		20	3 230	62.4		INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	6 491	.6	27	19 407	33.4
	COIN-OPERATED MACHINES	9 579		12	9 599	99.8	5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	18 592	1.8	87	55 910	33.3
	OTHER STORE AND SERVICE MACHINES	6 15		7	705	87.2		USED CONSTRUCTION MINING, EXCAVATING MACHINERY AND EQUIPMENT	4 392		25	23 438	18.7
	NOT REPORTED IN DETAIL	5 221		(NA)	(NA)			SHAPING	1 974		15	2 686	73.5
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	845	.1	18	7 772	10.9		OTHER USED OR REBUILT MACHINERY, EGT.	11 599		47	24 240	47.9
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	10 121	1.0	61	14 046	72.1		NOT REPORTED IN DETAIL	627		(NA)		
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	6 249	.6	23	10 261	60.9	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	90 886	8.8	203	109 514	83.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	90 836	8.8	108	116 932	77.7		PAPER INDUSTRY MACHINERY	6 804		15	11 025	61.7
	CHAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	26 095		38	66 270	39.4		TEXTILE INDUSTRY MACHINERY	26 978		63	30 188	89.4
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	2 487		9	30 843	8.1		WOODWORKING MACHINERY	3 750		14	9 311	40.7
	TRACTOR SHOVEL LOADERS	7 842		19	43 244	18.1		OTHER SPECIAL PURPOSE MACHINERY, EGT.	17 404		(NA)		
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS	19 911		48	79 579	25.0	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT	29 000	2.8	104	75 542	38.4
	BITUMINOUS MIXERS, PAVERS, RELATED EGT.	12 443		26	34 904	35.6		BALL, ROLLER BEARINGS	15 746		67	42 980	36.6
	CONCRETE MIXERS, PAVERS, RELATED EGT.	1 924		12	18 685	10.3		OTHER POWER TRANSMISSION EQUIPMENT	10 642		50	47 920	22.2
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EGT., SUPPLIES	3 158		18	19 452	16.2		NOT REPORTED IN DETAIL	2 612		(NA)		
	NOT REPORTED IN DETAIL	3 629		22	44 937	8.1	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	32 074	3.1	73	71 623	44.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	26 643	2.6	63	38 866	68.6		WELDING EGT. AND SUPPLIES (INCL. GASES)	26 433	2.6	88	44 203	59.8
	DAIRY AND MILK PRODUCTS MACHINERY, EGT.	7 137		16	15 739	45.3	5084400	GAS WELDING SUPPLIES, EGT. (INC. GASES)	16 434		66	28 668	56.7
	OTHER FOOD PROCESSING MACHINERY, EGT.	16 201		48	31 987	50.6		ARC WELDING SUPPLIES AND EQUIPMENT	5 405		42	22 731	23.8
	NOT REPORTED IN DETAIL	3 305		(NA)	(NA)			RESISTANCE WELDING SUPPLIES AND EQUIPMENT	908		13	6 841	13.3
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGT. ENGINES (INC. INTERNAL COMBUS), TURBINES	93 127	9.0	280	210 653	44.2		NOT REPORTED IN DETAIL	3 686		(NA)		
	COMPRESSORS, PUMPS	12 036		45	47 543	25.3	5084500	RECONDITIONED DRUMS AND BARRELS	15 910	1.5	48	16 037	99.2
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	7 063		62	27 204	26.0	5084910	ABRASIVES, ABRASIVE MATERIALS	15 419	1.5	92	58 702	26.3
	ELEVATORS	1 074		15	14 719	7.3	5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING	5 724	.6	38	17 618	32.5
	CRANES, DERRICKS, HOISTS, WINCHES	5 880		25	22 681	25.9	5084930	MECHANICAL RUBBER GOODS	10 506	1.0	67	43 243	24.3
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	6 063		20	21 187	28.6	5084940	ROPE, CORDAGE, TWINE	20 451	2.0	45	42 058	48.9
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	1 246		15	5 582	20.8	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.)	18 152	1.8	33	26 200	69.3
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	17 328		71	44 725	38.7	5084960	PRINTING AND DUPLICATING INKS	4 401	.4	21	6 926	66.4
	NOT REPORTED IN DETAIL	41 911		(NA)	(NA)		5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	173 882	16.8	291	222 268	78.2
							5085120	FARM, DAIRY MACHINERY, PARTS, AND EGT.	1 036	.1	13	12 360	8.4

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A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, ..	534	.1	8	4 165		ALL ESTABLISHMENTS, .. (NUMBER) 762					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS, ..	2 394	.2	15	18 734		SALES NOT REPORTED BY COMMODITY LINE .. (\$1,000) 43,104	324 486	100.0	544	(X)	(X)
5091212	IRON AND STEEL PRODUCTS (FLAT), ..	1 301	.1	22	15 827	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	382	.1	6	1 642	23.3
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, ..	945	.1	33	36 329		CHEMICALS, BIOLOGICALS, ..					
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), ..	7 247	.7	30	37 125	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC., ..	1 910	.6	10	25 820	7.4
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES, ..	5 107	.5	4	17 504	5086100	DENTAL EQUIPMENT, SUPPLIES, ..	30 915	9.5	92	34 569	89.4
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.), ..	1 465	.1	19	17 653	5086220	TOOTH, ..	4 166		40	14 857	28.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., ..	1 422	.1	31	16 888		DENTAL GOLD, ..	2 748		34	17 497	15.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES, ..	1 526	.1	24	10 133		EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.), ..	6 151		41	18 535	33.2
5099110	PHOTOGRAPHIC GOODS, ..	533	.1	6	27 143		SUNDY MERCHANDISE, ..	15 187		66	25 939	58.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE, ..	6 751	.7	42	68 501		NOT REPORTED IN DETAIL, ..	2 663		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C., ..	24 124	2.3	(NA)	(NA)	5086210	CHURCH EQUIPMENT, SUPPLIES, ..	12 235	3.8	52	13 668	90.2
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, ..	9 083	.9	159	128 849	5086220	SCHOOL EQUIPMENT, SUPPLIES, ..	15 571	4.8	37	18 052	82.7
							EQUIPMENT (INCLUDING FURNITURE), ..	4 948		11	7 402	26.0
							SUPPLIES, ..	6 790		17	8 694	78.1
							NOT REPORTED IN DETAIL, ..	3 833		(NA)	(NA)	(NA)
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES, ..	124 857	38.5	170	132 373	94.3
	ALL ESTABLISHMENTS, .. (NUMBER) 75					5086400	OPHTHALMIC PRODUCTS, ..	49 089	15.1	141	59 360	82.7
	SALES NOT REPORTED BY COMMODITY LINE .. (\$1,000) (D)						PRESCRIPTION SALES, ..	4 379		36	7 336	59.7
	SALES REPORTED BY COMMODITY LINE, ..	23 918	100.0	47	(X)		OPHTHALMIC MERCHANDISE SALES, ..	23 025		79	27 363	88.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, ..	272	1.1	3	1 646	5086500	OPHTHALMIC INSTRUMENTS, EOPT., ..	11 086		28	22 644	49.0
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, ..	9 616	40.2	20	11 247	5086900	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT, ..	63 920	19.7	62	88 686	72.1
	POWER LAWN MOWERS, ..	5 545		4	5 794		OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES, ..	12 309	3.8	28	19 186	64.2
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT, NOT REPORTED IN DETAIL, ..	751		3	3 678	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., ..	341	.1	6	1 469	23.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS), ..	11 169	46.7	29	14 949	5099110	PHOTOGRAPHIC GOODS, ..	9 382	2.9	3	25 308	37.1
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER), ..	3 259		3	3 894	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, ..	532	.2	7	10 095	25.4
	LIGHT INDUSTRIAL EQUIPMENT, ..	2 732		8	4 436	5099210	BOOKS, MAGAZINES, PRINTED MATERIALS, ..	200	.1	4	10 217	2.0
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT, NOT REPORTED IN DETAIL, ..	962		5	1 473	5099699	MISCELLANEOUS LINES OF MERCHANDISE, ..	360	.1	3	3 697	9.7
		4 216		(NA)	(NA)		COMMODITIES, N.E.C., ..	1 156	.4	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C., ..	2 368	9.9	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, ..	1 227	.4	20	26 454	4.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, ..	493	2.1	3	3 088		SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)					
							ALL ESTABLISHMENTS, .. (NUMBER) 638					
							SALES NOT REPORTED BY COMMODITY LINE .. (\$1,000) (D)	163 410	100.0	475	(X)	(X)
							SALES REPORTED BY COMMODITY LINE, ..					

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SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (CONT.,)							TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (CONT.,)					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . . .	406	•2	14	5 497	7.4	5072210	HARDWARE	109	•1	3	1 856	5.9
5032100	YARD OR PIECE GOODS	560	•3	3	1 469	38.1	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. . .	240	•2	3	3 437	7.0
5039100	SHOES, OTHER FOOTWEAR	618	•4	3	1 498	41.3	5084940	ROPE, CORDAGE, TWINE	290	•2	4	2 551	11.4
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES . . .	32 454	19.9	115	32 739	99.1	5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES . . .	63 333	48.6	69	65 840	96.2
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.)	9 632		69	21 044	45.8		AIRCRAFT ENGINES, AIR FRAMES, ETC.	19 158		17	21 797	87.9
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.) . . .	20 357		72	22 725	89.6		ACCESSORIES	35 781		41	38 030	94.1
	NOT REPORTED IN DETAIL	2 465		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	8 394		(NA)	(NA)	(NA)
5087200	CUSTODIAL (JANITORS), SUPPLIES	26 857	16.4	96	28 372	94.7	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	50 056	38.4	76	56 327	88.9
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.) . . .	6 064		39	13 974	43.4	5088910	RAILROAD TRANSPORTATION EQUIPMENT	12 462	9.6	17	12 683	98.3
	CLEANING CHEMICALS AND SUPPLIES	11 800		49	16 371	72.1	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	116	•1	3	1 827	6.3
	NOT REPORTED IN DETAIL	8 993		(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	3 303	2.5	(NA)	(NA)	(NA)
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . . .	37 579	23.0	81	39 583	94.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	424	•3	8	5 060	8.4
	EQUIPMENT (MARKING EQUIPMENT, LAUNDRY TRAYS, BASKETS, ETC.)	1 791		18	11 369	15.8							
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.) . . .	7 345		20	12 532	58.6							
	NOT REPORTED IN DETAIL	9 056		(NA)	(NA)	(NA)							
5087400	SHOE REPAIR AND RESOLE MATERIALS	11 826	7.2	43	12 803	92.4		METALS, MINERALS (EX. PETROL, PROD., SCRAP) (SIC 5091)					
	LEATHER, SOLE AND HEEL	1 636		17	3 652	44.8		ALL ESTABLISHMENTS (NUMBER)	845				
	RUBBER AND OTHER THAN LEATHER SOLES AND HEELS	1 192		14	4 157	28.7		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	110,689				
	FINDINGS AND MERCHANDISE FOR SHOE REPAIR . . .	5 349		25	8 433	63.4		SALES REPORTED BY COMMODITY LINE	2 125 131	100.0	631	(X)	(X)
	NOT REPORTED IN DETAIL	3 649		(NA)	(NA)	(NA)		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 458	•1	3	54 647	2.7
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	8 588	5.3	33	9 360	91.8	5013120	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	6 351	•3	10	115 923	5.5
5087910	TAILORS' SUPPLIES	3 641	2.2	17	4 906	74.2		YARD OR PIECE GOODS	2 071	•1	3	22 253	9.3
5087920	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES . . .	1 396	•9	11	1 434	97.4	5029110	HARDWARE	1 501	•1	19	62 537	2.4
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	27 922	17.1	68	28 428	98.2		PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	7 238	•3	15	64 893	11.2
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES . . .	7 129	4.4	16	7 271	98.0	5032100	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. . .	3 797	•2	13	222 326	1.7
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	723	•4	11	5 010	14.4		INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	4 924	•2	7	72 235	6.8
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	1 015	•6	13	7 166	14.2		OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 776	•1	10	40 098	4.4
5096994	LEATHER	262	•2	5	930	28.2		COAL (BITUMINOUS AND ANTHRACITE)	214 518	10.1	36	249 418	86.0
5096999	MISCELLANEOUS LINES OF MERCHANDISE	81	•1	3	427	19.0		COKE	2 423	•1	9	23 195	10.4
	COMMODITIES, N.E.C.	1 977	1.2	(NA)	(NA)	(NA)		IRON AND STEEL PRODUCTS (SEMI-FINISHED)	117 801	5.5	83	565 535	20.8
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	376	•2	13	3 086	12.2		SHEET BARS, TIN PLATE BARS	10 805		15	41 932	25.8
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (SIC 5088)							WIRE RODS	16 951		23	365 044	4.6
	ALL ESTABLISHMENTS (NUMBER)	234						ROUGH CASTINGS, FOUNDRY PRODUCTS	2 039		12	56 731	3.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	1,136						FORGINGS	867		9	13 145	6.6
	SALES REPORTED BY COMMODITY LINE			159	(X)	(X)		PIG IRON, FERRO ALLOYS	29 449		15	199 346	14.8
								OTHER SEMI-FINISHED IRON, STEEL PRODUCTS	21 686		15	111 381	19.5
								NOT REPORTED IN DETAIL	36 004		(NA)	(NA)	(NA)

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		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all lines (\$1,000)			Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all lines (\$1,000)	
	METALS, MINERALS (EXC. PETROL., PROD., SCRAP) (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
5091212	IRON AND STEEL PRODUCTS (FLAT)	260 171	12.2	214	734 065	35.4	METALS, MINERALS (EXC. PETROL., PROD., SCRAP) (CONT.)	93 698	4.4	103	404 046	23.2
	PLATES	25 292		83	414 454	6.1	STAINLESS STEEL	6 187		26	141 512	4.4
	STRIPS (HOT-, COLD-ROLLED)	20 809		64	342 647	6.1	PLATES	10 616		29	130 268	8.1
	SHEETS (COLD-ROLLED)	43 191		83	291 006	19.8	STRIP	26 522		61	309 960	8.6
	SHEETS (HOT-ROLLED)	33 487		74	437 927	7.6	BARS, BAR-SIZE SHAPES	10 897		38	180 164	6.0
	BLACK PLATE	5 200		31	135 928	3.8	OTHER STAINLESS STEEL	22 487		43	165 799	13.6
	SHEETS (GALVANIZED, OTHERWISE COATED)	28 794		61	284 331	10.1	NOT REPORTED IN DETAIL	16 989		(NA)	(NA)	(NA)
	TIN PLATE, TERNE PLATE	47 562		44	285 413	12.7						
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	9 311		17	67 502	13.8	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	125 078	5.9	12	197 616	63.3
	OTHER FLAT IRON, STEEL PRODUCTS	5 334		23	118 433	6.5	OTHER COPPER AND BRASS MILL PRODUCTS	88 184	4.1	83	518 972	17.0
	NOT REPORTED IN DETAIL	41 191		(NA)	(NA)	(NA)	FLAT PRODUCTS (SHEET, STRIP, PLATE)	27 285		52	326 349	8.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	74 268	3.5	148	418 773	17.7	TUBULAR PRODUCTS (PIPES, TUBES)	13 945		32	209 455	6.7
	WIRE—PLAIN, COATED, BARBED, TWISTED	32 423		79	302 184	10.7	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	19 491		34	311 591	6.3
	NAILS AND STAPLES (NAIL TACKS AND BRADS)	15 459		41	213 826	7.2	NOT REPORTED IN DETAIL	27 463		(NA)	(NA)	(NA)
	WIRE ROPE AND STRAND (INC. GALVANIZED)	2 661		17	69 038	3.9	ALUMINUM SHAPES, FORMS, ETC.	150 062	7.1	101	396 150	37.9
	FITTINGS AND ACCESSORIES	7 043		19	110 314	6.4	PLATE (+250 INCH AND OVER)	55 280		35	215 373	25.7
	WIRE ROPE AND STRAND (INC. GALVANIZED)	3 193		19	136 867	2.3	SHEET AND COIL (+250 INCH TO +249 INCH)	27 699		53	232 617	11.9
	REINFORCEMENT MESH (WELDED AND WOVEN)	13 489		(NA)	(NA)	(NA)	ROD, BAR, AND WIRE—ROLLED OR EXTRUDED	12 589		34	234 976	5.4
	NOT REPORTED IN DETAIL						(ROUNDS, HEXES, SQUARES AND RECTANGLES)	13 975		32	169 193	8.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	173 388	8.2	169	697 226	24.9	PIPE AND TUBING (INC. HOLLOW BAR,	26 027		22	168 416	15.5
	FLAT WIRE, PIPE AND TUBING	7 223		11	123 521	5.8	EXTRUDED SHAPES	6 367		9	153 404	4.2
	RAILS, TIE PLATES, RAIL JOINTS, TRACK	41 614		66	403 798	10.3	FOILS	8 125		(NA)	(NA)	(NA)
	BARNS, AXLES, WHEELS	18 550		46	212 605	6.7	NOT REPORTED IN DETAIL					
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE	23 696		45	368 407	6.4	NONFERROUS METALS (EXC. ALUMINUM, COPPER,	613 443	28.9	82	916 931	66.9
	SHAPES, HOT-ROLLED	1 953		22	58 688	3.3	BRASS, PRECIOUS METALS, MINERALS, ORES	4 571		12	103 336	4.4
	CONCRETE REINFORCEMENT BARS	28 816		69	309 000	5.3	MAGNESIUM	145 197		13	218 589	66.4
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	2 281		6	76 830	3.0	NICKEL	238 866		28	413 340	57.8
	FILING, BEARING FILES	1 232		5	1 252	0.0	TIN LEAD, ZINC, ETC.	86 304		20	573 370	15.1
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.)	7 853		28	223 989	3.5	METALLIC ORES, CONCENTRATES	138 505		(NA)	(NA)	(NA)
	OTHER FINISHED PRODUCTS	40 150		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL	9 865	5.5	3	41 960	23.5
5091215	CAST IRON—SOIL PIPE, TUBING	5 958	3.3	9	72 206	8.3	LUMBER (ROUGH, DRESSED, FINISHED)	3 615	2.2	6	18 005	20.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON	80 883	3.8	88	509 709	15.9	OTHER BUILDING MATERIALS	2 219		4	172 168	1.3
	SOIL PIPE	30 932		52	225 753	13.7	PETROLEUM PRODUCTS	8 290	1.1	21	214 507	3.9
	TUBING (MECHANICAL AND PRESSURE)	28 256		39	284 910	9.9	MISCELLANEOUS LINES OF MERCHANDISE	1 608	1.1	17	56 798	2.8
	STANDARD STEEL PIPE	21 695		(NA)	(NA)	(NA)	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	38 005	1.8	(NA)	(NA)	(NA)
5091217	OTHER CARBON STEEL PRODUCTS	2 741	1.1	19	144 738	1.9	COMMODITIES, N.E.C.	2 027	1.1	17	171 370	1.2
5091218	ALLOY STEEL	27 770	1.3	63	193 621	14.3	LABOR, SERVICE, AND RENTAL RECEIPTS					
	BARS, HOT-ROLLED OR COLD-FINISHED	11 140		36	123 394	9.0	SCRAP, WASTE MATERIALS (SIC 5093)					
	TOOL STEEL BARS	9 281		19	65 239	14.2	(NOT PUBLISHED FOR CONSOLIDATED AREAS)					
	PIPE AND TUBING	3 085		10	69 026	4.5						
	OTHER ALLOY STEEL (INC. PLATE, SHEET,	3 513		19	91 491	3.8						
	STRIP)	751		(NA)	(NA)	(NA)						
	NOT REPORTED IN DETAIL											

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishment's reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Sales of specified commodity line		Establishment's reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution				Amount (\$1,000)	Percent distrib- ution		
		(1)	(2)	(3)	(4)	(5)	(1)	(2)	(3)	(4)
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)									
	ALL ESTABLISHMENTS, (NUMBER) 205									
	SALES NOT REPORTED BY COMMODITY									
	LINE (\$1,000)									
	SALES REPORTED BY COMMODITY LINE,	531 827	100.0	169	(X)		1 140 797	100.0	1 039	(X)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	4 362	*8	36	175 855	5022220	1 144	*1	14	8 326
5045100	CONFECTIONERY,	42 066	7.9	126	424 824	5022230	695	*1	14	14 205
	CANDY, ALL KINDS,	26 318		107	263 752	5029110				
	CHewing GUM,	4 924		85	297 475	5029110	3 011	*3	11	13 448
	FOUNTAIN FRUIT, SYRUPS, SUPPLIES,	2 269		59	240 152	5029140	900	*1	31	18 486
	POTATO CHIPS, SALTED NUTS, OTHER	801		51	126 951	5032200	959	*1	9	5 421
	CONFECTIONS,	7 734		(NA)	(NA)	5032200	720	*1	10	2 852
	NOT REPORTED IN DETAIL,					5049980				
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	339	*1	3	4 993	5072210	819	*1	11	5 603
5094110	CIGARETTES, CIGARS, TOBACCO	471 217	88.6	168	531 827	5081100	3 448	*3	48	24 080
	CIGARETTES,	330 592		132	431 412	5081100	189		17	4 952
	CIGARS,	13 485		131	433 368	5081100	1 295		18	10 782
	OTHER TOBACCO,	13 111		106	392 380	5081100	161		12	2 742
	NOT REPORTED IN DETAIL,	76 119		(NA)	(NA)	5081100	874		16	10 130
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.,	779	*1	14	38 200	5083600	1 202	*1	3	3 730
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	2 579	*5	11	110 578	5084940	2 947	*3	92	69 031
5099693	SHOKERS' SUPPLIES AND PIPES,	1 343	*3	26	170 156	5086220	1 114	*1	22	9 315
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	5 589	1.1	26	162 451	5087200	2 183	*2	36	28 699
	COMMODITIES, N.E.C.,	2 918	*5	(NA)	(NA)	5093220	2 356	*2	8	138 618
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	635	*1	(NA)	(NA)	5096111	342 063	30.0	206	388 423
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)					5096112	306 324	26.9	22	372 473
	ALL ESTABLISHMENTS, (NUMBER) 291					5096211	166 536	14.6	383	262 292
	SALES NOT REPORTED BY COMMODITY					5096212	68 192	6.0	205	164 787
	LINE (\$1,000)					5096213	44 424	3.9	119	282 316
	SALES REPORTED BY COMMODITY LINE,	1 080 194	100.0	244	(X)	5096311	32 421	13.3	371	204 205
5049610	SOFT DRINKS,	3 351	*3	64	25 113	5096312	7 923	6.0	136	70 612
5095110	BEER, FERMENTED MALT LIQUORS,	129 919	12.0	137	198 773	5096313	5 501	3.9	97	43 796
5095211	SPIRITS (INCL. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING),	778 332	72.1	77	885 231	5096313	26 049	15.4	106	35 790
5095212	WINES,	167 796	15.5	101	749 647	5096313	24 058	14.2	101	64 778
	COMMODITIES, N.E.C.,	741	*1	(NA)	(NA)	5096313	6 107	4.5	25	57 997
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	53	(Z)	(NA)	(NA)	5097120	6 509	*6	77	43 528
						5097293	16 408	1.4	67	24 749
						5097293	1 665	*1	23	11 895
						5097293	570	*1	11	2 961

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(X) Not applicable.

(NA) Not available.

(Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)							FURNITURE, HOME FURNISHINGS (CONT.)					
5098296	BUILDING AND CONSTRUCTION PAPER	1 506	.1	9	11 522	13.1	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	72 146	9.8	181	87 878	82.9
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	708	.1	15	2 846	24.9		PUBLIC BUILDING FURNITURE.	46 074		124	53 624	85.9
	NOT REPORTED IN DETAIL.	493		7	1 793	27.5		STORE AND RESTAURANT FURNITURE.	7 129		23	20 484	34.8
5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC..	215		(NA)	(NA)	(NA)		PROFESSIONAL FURNITURE.	2 833		12	5 788	48.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 709	.1	12	7 926	21.6		OTHER FURNITURE.	355		11	6 529	5.4
		1 615	.1	23	11 615	13.9		NOT REPORTED IN DETAIL.	7 455		21	11 805	63.2
	COMMODITIES, N.E.C..	8 380	.7	(NA)	(NA)	(NA)			8 300		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 050	.1	22	152 959	.7		CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	106 113	14.3	188	149 708	70.9
								CURTAINS, DRAPERIES	62 828	8.5	101	91 621	68.6
	FURNITURE, HOME FURNISHINGS (SIC 5097)							HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	112 181	15.2	157	140 378	79.9
	ALL ESTABLISHMENTS. (NUMBER) 1,506							BED SPREADS, COMFORTABLES, BLANKETS	18 846		63	48 874	38.6
	SALES NOT REPORTED BY COMMODITY							TABLE LINENS.	24 845		77	70 989	35.0
	LINE (\$1,000)	739 471	100.0	1 047	10 423	19.6		SHEETS, PILLOW CASES.	20 496		65	66 314	30.9
	SALES REPORTED BY COMMODITY LINE.	2 043		3	4 576	12.4		TOWELS, WASH CLOTHS.	15 579		62	68 955	22.6
5032100	YARD OR PIECE GOODS	1 847	.2	16	16 831	11.0		OTHER LINENS AND DOMESTICS.	12 996		57	52 759	24.6
	COTTON FABRICS.	719		4	5 819	12.4		NOT REPORTED IN DETAIL.	19 419		(NA)	(NA)	(NA)
	RAYON, NYLON, OTHER MAN-MADE FABRICS.	566		3	4 576	12.4		SHADES, VENETIAN BLINDS	9 172	1.2	26	16 423	55.8
	NOT REPORTED IN DETAIL.	562		(NA)	(NA)	(NA)		FLOOR COVERINGS	136 391	18.4	179	154 140	88.5
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	3 249	.4	9	23 510	13.8	5097223	CARPETS, RUGS	89 538		139	128 391	69.7
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	3 964	.5	13	24 835	16.0	5097230	LINOLEUM, OTHER HARD SURFACES	32 381		42	52 659	61.5
5039100	SHOES, OTHER FOOTWEAR	2 721	.4	3	19 909	13.7		OTHER FLOOR COVERINGS	5 385		18	24 816	21.7
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	722	.1	7	10 007	7.2	5097292	NOT REPORTED IN DETAIL.	9 087		(NA)	(NA)	(NA)
							5097293	MIRRORS, LAMPS, PICTURE FRAMES.	13 220	1.8	50	26 625	49.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	376	.1	5	8 312	4.5		KITCHEN UTENSILS, KITCHEN TOOLS.	99 312	13.4	212	135 361	73.4
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	2 358	.3	5	19 696	12.0		MISCELLANEOUS HOMEWARES.	3 942	.5	15	43 839	9.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 764	.5	24	45 312	8.3	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 848	.4	19	24 792	11.5
		5 254	.7	26	41 376	12.7	5099420	JEWELRY, SILVERWARE, TROPHIES	3 942	.5	16	19 477	19.1
5072210	HARDWARE.	534	.1	7	2 070	25.8	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	3 715	.5	5	17 216	12.8
5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	500	.1	7	6 011	8.3	5099660	OTHER TEXTILE PRODUCTS.	2 208	.3	3	12 608	17.2
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	671	.1	7	10 772	6.2	5099691	LUGGAGE, SADDLERY, HARNESS.	2 174	.3	3	12 608	17.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.. . . .	72 166	9.8	157	116 446	62.0	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1 685	.2	21	17 387	9.7
5097110	HOUSEHOLD FURNITURE	53 034		113	87 404	60.7		COMMODITIES, N.E.C.	12 525	1.7	(NA)	(NA)	(NA)
	MATTRESSES, BED SPRINGS	3 171		26	19 067	16.6	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	885	.1	25	19 904	4.4
	NOT REPORTED IN DETAIL.	15 961		(NA)	(NA)	(NA)		LUMBER, CONSTRUCTION MATERIALS (SIC 5098)	619 788	100.0	731	(X)	(X)
								ALL ESTABLISHMENTS. (NUMBER) 1,099	1 037	.2	32	13 973	7.4
								SALES NOT REPORTED BY COMMODITY	4 581	.7	80	64 999	7.0
								LINE (\$1,000)	154,647	.2	5	10 002	12.9
								SALES REPORTED BY COMMODITY LINE.					

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
5097230	FLOOR COVERINGS	328	•1	10	7 631		OTHER MISCELLANEOUS PRODUCTS (SIC 5099)					(5)
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	197 857	31.9	211	247 989	4.3	ALL ESTABLISHMENTS(NUMBER) 5107					(X)
5098110	SOFTWOODS (EXC. FLOORING)	134 355		144	180 129	79.8	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) (D)					
5098110	HARDWOODS (EXC. FLOORING)	21 397		77	72 756	26.8	SALES REPORTED BY COMMODITY LINE	3 869 648	100.0	3 325		
5098110	FLOORINGS	10 832		69	71 345	15.2	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	2 487	•1	24	13 879	17.9
5098110	NOT REPORTED IN DETAIL	31 273		(NA)	(NA)	(NA)	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	8 434	•2	17	125 925	6.7
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	59 953	9.7	132	161 877	37.0	YARD OR PIECE GOODS	2 488	•1	21	37 862	6.6
5098140	HARDWOOD	37 954		95	108 969	34.8						
5098140	SOFT WOOD	14 169		69	60 964	23.2						
5098140	NOT REPORTED IN DETAIL	7 830		(NA)	(NA)	(NA)						
5098141	SHINGLES	6 939	1.1	50	66 622	10.4						
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	55 292	8.9	109	103 295	53.5						
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	22 575	3.6	69	55 456	40.7	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	2 290	•1	24	28 709	8.0
5098144	WENEER, OTHER WOOD PRODUCTS	4 558	•7	19	14 502	31.4						
5098211	BRICK, BLOCK, TILE, CLAY, SEWER PIPE, FLUE LININGS, REFRACTORIES	64 265	10.4	113	88 824	72.4	MEATS, PROVISIONS	4 728	•1	3	19 847	23.8
5098212	CEMENT, LIME, PLASTER, STUCCO	15 568	2.5	64	55 359	28.1	CANNED, BOTTLED FOODS	6 660	•2	9	53 871	12.4
5098213	SAND, GRAVEL, CRUSHED STONE	19 376	3.1	50	37 268	52.0	COFFEE	4 060	•1	7	46 047	8.8
5098220	GLASS (FLAT, BRICK, ETC.)	19 833	3.2	40	26 567	73.5	SUGAR (REFINED)	151 079	3.9	7	751 603	20.1
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	39 211	6.3	108	90 847	43.2	GROCERIES, EXCEPT AS SPECIFIED	2 359	•1	5	55 646	4.2
5098231	ASPHALT SHINGLES—ROOFING, SIDING AND TARRED FELTS	18 914		80	64 412	29.2	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	22 947	•6	7	48 931	46.9
5098231	ASBESTOS ROOFING, SIDING, SHINGLES	9 923		49	49 274	20.1	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	3 948	•1	3	11 443	34.5
5098231	GALVANIZED IRON AND STEEL SHEETS	725	5.7	27	12 818	5.7	NONCONSOLE RADIOS AND RECORD PLAYERS	3 354	•1	21	26 337	12.7
5098231	ALUMINUM SHEETS	814		17	21 310	3.8	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 436	•1	29	59 962	7.4
5098231	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.)	1 411		37	26 505	5.3	ELECTRONIC TUBES, PARTS, ACCESSORIES	4 520	•1	3	18 373	24.6
5098231	NOT REPORTED IN DETAIL	7 524		(NA)	(NA)	(NA)	HARDWARE	2 002	•1	24	41 905	4.8
5098232	INSULATION MATERIALS AND INSULATION BOARD	12 964	2.1	89	85 217	15.2	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 775	•1	11	45 591	8.3
5098232	WALLBOARD AND HARDBOARD	17 609	2.8	95	108 659	16.2	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	10 690	•3	8	133 879	8.0
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 814	•3	9	4 980	36.4	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	8 659	•2	14	65 028	13.3
5098292	STRUCTURAL ASSEMBLIES	1 231		6	4 397	28.0	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., MILLWORK	2 253	•1	36	12 105	18.6
5098292	NOT REPORTED IN DETAIL	583		(NA)	(NA)	(NA)	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	4 563	•1	31	43 846	10.4
5098293	CONCRETE PRODUCTS, BUILDING STONE	11 155	1.8	49	28 599	39.0						
5098294	READY OR TRANSIT MIXED CONCRETE	751	•1	5	2 810	26.7	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 649	•1	30	23 483	11.3
5098295	PLASTIC BUILDING MATERIALS	2 853	•2	17	12 992	22.1	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	3 469	•1	4	67 846	5.1
5098296	BUILDING AND CONSTRUCTION PAPER	3 021	•2	32	25 635	4.0						
5098297	ADHESIVES, MASTICS	1 979	•6	56	32 625	12.2						
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	957	•2	7	7 028	13.6						
5098299	OTHER BUILDING MATERIALS	41 873	6.8	78	76 376	54.8						
5099611	PETROLEUM PRODUCTS	441	•1	3	3 550	12.4						
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	1 525	•2	12	9 270	16.5						
5099699	MISCELLANEOUS LINES OF MERCHANDISE	715	•1	15	11 236	6.4						
5099900	COMMODITIES, N.E.C.	8 126	1.3	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 339	•2	19	21 180	6.3						

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

A. New York, N.Y.:Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)
	OTHER MISCELLANEOUS PRODUCTS (CONT.)										
5098291	WALLBOARD AND HARDBOARD	3 433	.1	4	25 476	5099420	JEWELRY, SILVERWARE,	238 785	6.2	658	295 545
5099110	PHOTOGRAPHIC GOODS,	159 282	4.1	168	191 005		CLOCKS, WATCHES, WATCH MOVEMENTS,	102 870		275	131 929
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	51 497		94	92 780		CUSTOMER JEWELRY,	51 530		216	50 782
	PROJECTION APPARATUS,	2 808		26	21 857		JEWELERS' TOOLS, FINDINGS, AND MATERIALS	20 869		71	25 747
	MOTION PICTURE STUDIO, THEATRE EQUIPMENT,	3 589		32	30 079		SILVERWARE, PLATED WARE, MISCELLANEOUS	37 668		104	52 468
	DEVELOPING, PRINTING, DARK ROOM APPARATUS,	34 563		44	58 632		JEWELRY,	35 842		(NA)	(NA)
	SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM,	12 260		44	38 907		NOT REPORTED IN DETAIL,	116 191		299	151 532
	OTHER PHOTOGRAPHIC GOODS,	54 058		(NA)	(NA)		GIFTS, ART GOODS, NOVELTIES, ETC.,	46 770		233	79 215
	NOT REPORTED IN DETAIL,			(NA)	(NA)		ADVERTISING SPECIALTIES, CALENDARS, ETC.,	208 018		134	271 598
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	125 408	3.2	186	208 924	5099510	PETROLEUM PR. DUCTS,	21 724	3.0	8	22 272
	ATHLETIC EQUIPMENT, SUPPLIES,	40 302		90	94 966	5099520	LIQUEFIED PETROLEUM GASES,	146 824	6.4	52	149 925
	ARMS AND AMMUNITION,	13 295		21	21 291	5099611	GASOLINE, KEROSENE, DISTILLATE, AND	39 021		77	86 394
	BOATS AND BOATING ACCESSORIES (EXC.						RESIDUAL FUEL OILS,	40 043		(NA)	(NA)
	MOTOR, MACHINERY, ENGINE SUPPLIES,	435		4	4 585		OUT-GREASES, OTHER PETROLEUM PRODUCTS,				
	BICYCLES,	12 640		18	25 327		NOT REPORTED IN DETAIL,				
	CAMPING EQUIPMENT,	3 336		12	15 578	5099612	CRUDE OIL,	10 844	.3	4	15 273
	FISHING TACKLE,	4 881		31	59 399	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.,	34 572	.9	100	37 119
	SKI EQUIPMENT, SUPPLIES,	3 427		8	20 954		CUT FLOWERS, POTTED PLANTS,	24 108		68	25 376
	OTHER (WATER SPORTS, ARCHERY, ETC.),	13 692		23	31 771		SOOTS, NURSERY STOCK,	5 103		26	8 563
	NOT REPORTED IN DETAIL,			(NA)	(NA)		FLORISTS' SUPPLIES,	4 737		(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	130 496	3.4	215	180 241	5099631	LOGS, PILES, PULWOOD, POLES, POSTS, ETC.,	46 224	1.2	36	71 599
	TOYS, GAMES, FIREWORKS,	101 302		166	132 225	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.,	3 853	.1	22	5 278
	CHILDRENS' VEHICLES (EXC. BICYCLES),	1 320		12	16 338	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	166 218	4.3	211	192 892
	NOT REPORTED IN DETAIL,	27 874		(NA)	(NA)		PHONOGRAPH RECORDS,	27 706		60	30 189
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	4 404	.1	15	7 204		SHEET MUSIC,	113 267		120	116 048
5099193	THEATRE, STUDIO EOPT, (EXC. PHOTOGRAPHIC)	2 478	.1	6	4 596		NOT REPORTED IN DETAIL,	5 948		11	7 973
5099194	OTHER RECREATION, HOBBY GOODS,	22 585	.1	65	37 084		OTHER TEXTILE PRODUCTS,	62 959	1.6	84	161 990
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS,	267 752	6.9	201	277 324		TEXTILE BAGS,	2 401		17	6 358
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	28 334	.7	38	64 007	5099660	CANVASS PRODUCTS,	1 134		6	1 461
	ON THE PREMISES,	4 115		5	13 939		FELTS,	2 336		5	2 498
	FEEDS BOUGHT AND SOLD,	12 346		15	13 079		BURLAP,	35 969		27	124 462
	NOT REPORTED IN DETAIL,	11 875		(NA)	(NA)		NOT REPORTED IN DETAIL,	21 117		(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN,	40 798	1.1	11	84 226	5099670	FOOD, BEVERAGE BASIC MATERIALS,	815 092	21.1	95	010 359
	COTTON SEED, FISH, MEAT, ETC.),	153 745	4.2	42	190 431		MALT, MALT EXTRACT,	78 681		13	80 441
5099321	FERTILIZER, FERTILIZER MATERIALS,	20 276	.5	41	44 213		RAW SUGAR,	339 296		5	416 738
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES,	10 939		18	27 207		SAUSAGE CASINGS,	10 119		18	10 726
	FUNGICIDES, ETC. (EXC. FERTILIZER)	3 004		12	10 750		OTHER FOOD BASICS (FRT., PEEL, HOP EXTRACT	16 710		25	24 552
	WEED KILLERS, SOIL FERTILIZERS, SOIL	6 333		(NA)	(NA)		COATINGS, ICE, BEVERAGE BASE, ETC.),	368 286		(NA)	(NA)
	INSECTICIDES, FUNGICIDES, PESTICIDES,			(NA)	(NA)		NOT REPORTED IN DETAIL,				
5099330	SEEDS,	17 709	.5	28	43 908	5099680	WALLPAPER,	29 326	.8	35	30 664
	FIELD SEED FOR FORAGE AND PASTURE	682		4	2 092	5099691	LUGGAGE, SADDLERY, HARNESS,	106 754	2.8	49	110 679
	FINE SEED FOR LAWN AND TURF	2 076		13	1 930	5099692	INDUSTRIAL YARNS,	5 374		64	41 635
	FLOWER SEEDS AND BULBS,	2 076		7	3 232	5099693	SHOES, SUPPLIES AND PIPES	47 305	1.2	106	6 220
	NOT REPORTED IN DETAIL,			(NA)	(NA)	5099694	LEATHER,	9 627	.2	5	59 036
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 534	.1	10	2 897	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	305 570	7.9	231	10 597
5099410	PRECIOUS STONES (CUT) AND METALS,	239 675	6.2	337	267 865	5099800	MISCELLANEOUS LINES OF MERCHANDISE,	2 413	.1	3	613 630
							COMMODITY CREDIT CORPORATION,	47 361	1.2	(NA)	(NA)
						5099900	COMMODITIES, N.E.C.	5 247	.1	79	223 148
							LABOR, SERVICE, AND RENTAL RECEIPTS				
							FROM CUSTOMERS,				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)											
	ALL ESTABLISHMENTS,(NUMBER) 112											
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 91533											
	SALES REPORTED BY COMMODITY LINE.	142 943	100.0	55	(X)			112	.1	13	3 740	3.0
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	98 818	69.1	30	115 444			591	.3	4	8 070	7.3
	PASSENGER CARS (NEW AND USED)	85 631		25	106 102			541	.3	5	2 664	20.3
	NOT REPORTED IN DETAIL.	13 187		(NA)	(NA)			765	.4	18	5 093	15.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	26 222	18.3	30	84 503			1 738	.8	(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	12 431	8.7	29	126 158			3 911	1.9	127	50 531	7.7
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., . .	4 537		16	29 358							
	AUTOMOBILE PARTS, ETC., SUPPLIES, ETC.,	7 861		9	77 046							
	NOT REPORTED IN DETAIL.	533		(NA)	(NA)							
5013130	USED AUTOMOTIVE PARTS, EPT., TIRES, TUBES, . .	327	.2	7	3 287							
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-ERATORS, BATTERIES, ETC.),	583	.4	3	54 389			21 087	100.0	34	(X)	(X)
5014100	TIRES AND TUBES, NEW.	100	.1	7	59 832							
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	581	.4	5	16 403			1 117	5.3	16	10 011	11.2
	COMMODITIES, N.E.C.	441	.3	(NA)	(NA)			362		3	3 843	9.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 440	2.4	26	67 989			735		14	7 067	10.4
	AUTOMOTIVE EQUIPMENT (SIC 5013)											
	ALL ESTABLISHMENTS,(NUMBER) 626											
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 38,720											
	SALES REPORTED BY COMMODITY LINE.	205 490	100.0	457	(X)							
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	240	.1	9	1 388			1 117		16	10 011	11.2
	PASSENGER CARS (NEW AND USED)	240		9	1 388			362		3	3 843	9.9
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	505	.2	3	1 915			735		14	7 067	10.4
5013110	AUTOMOTIVE GLASS.	2 347	1.1	8	14 783			374	1.8	9	5 716	6.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	166 224	80.9	402	193 053			814	3.9	15	8 847	9.2
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., . .	38 764		149	77 187			17 677	83.8	34	21 087	83.8
	AUTOMOBILE PARTS, EPT., SUPPLIES, ETC.,	107 927		284	141 674			667	3.2	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	19 533		(NA)	(NA)			438	2.1	11	9 904	4.4
5013130	USED AUTOMOTIVE PARTS, EPT., TIRES, TUBES, . .	11 000	5.4	56	28 772							
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN-ERATORS, BATTERIES, ETC.),	8 830	4.3	107	45 676			49 159	33.4	33	87 551	56.1
5013150	GARAGE TOOLS, SHOP EQUIPMENT.	7 953	3.7	106	59 926			90 249	61.4	72	137 591	65.6
5014100	TIRES AND TUBES, NEW.	1 093	.5	34	12 654			34 825		36	109 234	31.9
								25 518		39	113 324	22.5
								16 418		24	88 616	18.5
								13 488		(NA)	(NA)	(NA)
								179	.1	10	37 448	.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND. (CONT.)											
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	185	•1	3	21 521	•9	ALL ESTABLISHMENTS. (NUMBER) 152 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	73 601	100.0	100	68 268 654 100.0 4 939 53.2	(X)
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	363	•2	10	40 915	•9	SALES REPORTED BY COMMODITY LINE.					
5045100	CONFECTIONERY	268	•2	9	53 489	•5	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	66 234	90.0	80	68 268	97.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.	155	•1	3	1 135	13.7	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER.	654	•9	4	654	100.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	296	•2	3	18 898	1.6	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.	2 628	3.6	18	4 939	53.2
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	287	•2	8	45 534	•6	CUSTODIAL (JANITORS') SUPPLIES.	79	•1	3	505	15.6
5086220	SCHOOL EQUIPMENT, SUPPLIES.	2 127	1.4	17	44 582	4.8	ADVERTISING SPECIALTIES, CALENDARS, ETC.	647	•9	3	2 011	32.2
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES.	368	•3	7	32 351	1.1	COMMODITIES, N.E.C.	3 319	4.5	(NA)	(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	450	•3	6	33 567	1.3	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40	•1	3	375	10.7
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	320	•2	4	26 062	1.2	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
5099110	PHOTOGRAPHIC GOODS.	256	•2	6	51 695	•5	ALL ESTABLISHMENTS. (NUMBER) 119 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 9,515	63 990	100.0	90	46 414 30 719 62.3 23 981 42.6	(X)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, MISCELLANEOUS LINES OF MERCHANDISE.	207	•1	5	17 847	1.2	SALES REPORTED BY COMMODITY LINE.					
5099699	COMMODITIES, N.E.C.	1 038	•7	(NA)	(NA)	(NA)	YARD OR PIECE GOODS	40 939	64.0	68	46 414	88.2
	PAINTS, VARNISHES (SIC 5028)						COTTON FABRICS.	19 130		36	30 719	62.3
	ALL ESTABLISHMENTS. (NUMBER) 63 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,001	23 579	100.0	37	(X)	(X)	RAYON, NYLON, OTHER MAN-MADE FABRICS.	10 223		41	23 981	42.6
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	22	•1	3	311	7.1	WOOL FABRICS.	2 621		15	8 834	29.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	21 079	89.4	37	23 579	89.4	OTHER YARD GOODS (INC. COATED FABRICS)	1 056		9	6 026	17.5
5072210	HARDWARE.	176	•7	3	576	18.2	NOT REPORTED IN DETAIL.	7 909		(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES.	1 048	4.4	23	6 706	15.6	NOTIONS (THREAD, BUTTONS, ETC.)	14 433	22.6	31	25 256	57.1
5098220	GLASS (FLAT, BRICK, ETC.)	329	1.4	4	1 779	18.5	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	2 042	3.2	4	4 127	49.5
5099680	WALLPAPER	436	1.8	10	3 086	14.1	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	452	•7	3	3 445	13.1
5099900	COMMODITIES, N.E.C.	482	2.0	(NA)	(NA)	(NA)	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	951	1.5	3	3 644	26.1
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	(NA)	(NA)	(NA)	MISCELLANEOUS LINES OF MERCHANDISE.	416	•7	6	5 301	7.8
							COMMODITIES, N.E.C.	4 724	7.4	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33	•1	(NA)	(NA)	(NA)
							APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
							ALL ESTABLISHMENTS. (NUMBER) 220 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	112 555	100.0	166	(X)	(X)
							SALES REPORTED BY COMMODITY LINE.					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)		
5035200	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (CONT.)					(5)	5039100	FOOTWEAR (CONT.)					(5)	
	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	28 631	25.4	80	67 998	42.1		SHOES, OTHER FOOTWEAR	12 418	98.1	24	12 656	98.1	
	WORK CLOTHING, WORK GLOVES	2 674		15	4 390	60.9		MEN'S BOYS' SHOES	5 489		14	8 151	67.5	
	HOSIERY	2 468		20	36 572	7.9		WOMEN'S, MISSES' SHOES	2 733		17	9 197	40.9	
	UNDERWEAR, NIGHTWEAR	2 768		22	39 072	7.7		CHILDREN'S INFANTS' SHOES	3 181		9	5 401	56.9	
	SUITS, COATS, TROUSERS, OVERCOATS	4 706		17	13 986	33.6		OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	421		(NA)	(NA)	(NA)	
	SHIRTS (EXCEPT SPORTSWEAR)	4 711		16	27 694	18.6		NOT REPORTED IN DETAIL	238	1.9	(NA)	(NA)	(NA)	
	SPORTSWEAR	2 391		22	27 046	20.9		COMMODITIES, N.E.C.						
	OTHER CLOTHING, FURNISHINGS	9 368		22	36 504	24.3								
	NOT REPORTED IN DETAIL	3 542		(NA)	(NA)	(NA)								
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	51 046	45.4	86	67 078	76.1	GENERAL-LINE GROCERIES (SIC 5042)							
	DRESSES, SKIRTS, BLOUSES	28 208		37	42 590	66.2								
	SUITS, COATS (EXCEPT FUR)	2 104		13	2 884	47.0								
	CHILDREN'S, INFANTS' WEAR	3 061		15	32 629	9.1								
	OTHER APPAREL, ACCESSORIES	8 259		24	12 868	67.3								
	NOT REPORTED IN DETAIL	9 416		(NA)	(NA)	(NA)								
	FUR CLOTHING	2 996	2.7	14	3 281	91.3								
	FURS, RAW AND DRESSED	1 014	0.9	5	1 326	76.5								
	MILLINERY, MILLINERY SUPPLIES	1 847	1.6	7	2 774	66.9								
	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	18 243	16.2	28	44 792	40.7								
5035320	HOSIERY	10 487		21	40 783	25.7	DAIRY PRODUCTS (SIC 5043)	ALL ESTABLISHMENTS, (NUMBER)						
	UNDERWEAR, NIGHTWEAR	5 324		17	35 565	15.0		SALES NOT REPORTED BY COMMODITY						
	CORSETS, ALLIED GARMENTS	1 663		8	28 601	7.4		LINE (\$1,000)	145 443	100.0	79	(X)	(X)	
	NOT REPORTED IN DETAIL	769		(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE	133 102		79	145 443	91.5	
	SHOES, OTHER FOOTWEAR	763	0.7	10	15 106	5.1		DAIRY PRODUCTS, ICE CREAM, ICES	70 768	91.5	25	92 009	76.9	
	MEN'S, BOYS' SHOES	670		7	13 486	5.0		BUTTER,	9 265		22	21 172	43.8	
	WOMEN'S, MISSES' SHOES	45		4	809	5.6		CHEESE,	1 861		10	3 630	51.3	
	CHILDREN'S, INFANTS' SHOES	32		3	1 766	1.8		MILK, CREAM (FLUID)	31 193		36	36 622	86.1	
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	15		4	559	2.7		OTHER DAIRY PRODUCTS	9 024		26	32 886	27.4	
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	10 991		(NA)	(NA)	(NA)	
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	397	0.4	7	4 159	9.5	5045100	EGGS (FRESH, STORAGE)	1 325	0.9	10	66 359	2.0	
	BED SPREADS, COMFORTABLES, BLANKETS	298		4	1 135	1.9		CONFECTIONERY	329	0.2	5	3 942	8.3	
	TABLE LINENS	22		4	1 092	3.1		CANNED, BOTTLED FOODS	435	0.3	5	2 637	16.5	
	SHEETS, PILLOW CASES	34		4	1 978	2.2		CANNED VEGETABLES, VEGETABLE JUICES	295		3	2 429	13.2	
	TOWELS, WASH CLOTHS	22		3	(NA)	(NA)		NOT REPORTED IN DETAIL	140		(NA)	(NA)	(NA)	
	NOT REPORTED IN DETAIL	21		(NA)	(NA)	(NA)		GROCERIES, EXCEPT AS SPECIFIED	862	0.6	6	6 998	12.3	
	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	137	0.1	3	1 879	7.3								
	JEWELRY, SILVERWARE, TROPHIES	866	0.8	7	13 309	6.5		COMMODITIES, N.E.C.	7 346	5.1	(NA)	(NA)	(NA)	
	MISCELLANEOUS LINES OF MERCHANDISE	246	0.2	4	1 860	13.2		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 044	1.4	(NA)	(NA)	(NA)	
	5099900	COMMODITIES, N.E.C.	6 340	5.6	(NA)	(NA)		(NA)	5099900					
LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		29	(Z)	3	384	7.6	POULTRY, POULTRY PRODUCTS (SIC 5044)							
5099910	ALL ESTABLISHMENTS, (NUMBER)	30					5043100	ALL ESTABLISHMENTS, (NUMBER)						
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY						
	LINE (\$1,000)	886						LINE (\$1,000)	128 368	100.0	74	(X)	(X)	
	SALES REPORTED BY COMMODITY LINE							SALES REPORTED BY COMMODITY LINE						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

(X) Not applicable. (Z) Less than 0.05 percent.

Standard Notes: - Represents zero.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	POULTRY, POULTRY PRODUCTS (CONT.)											
5044110	EGGS (FRESH, STORAGE)	47 388	36.9	51	91 327	5094110	CIGARETTES, CIGARS, TOBACCO	4 043	7.5	7	26 473	15.3
5044120	POULTRY	65 453	51.0	45	91 812		CIGARETTES	2 850		5	9 397	30.3
	DRESSED POULTRY, RESALES	48 902		39	65 797		CIGARS	429		4	9 372	4.6
	NOT REPORTED IN DETAIL	16 551		(NA)	(NA)		OTHER TOBACCO	96		4	9 242	9.9
5047100	MEATS, PROVISIONS	9 275	7.2	14	47 831		NOT REPORTED IN DETAIL	678		(NA)	(NA)	(NA)
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	8 858		12	46 909		COMMODITIES, N.E.C.	7 195	13.4	(NA)	(NA)	(NA)
	CURED, BOILED, SMOKED MEATS	177		4	5 207							
	SAUSAGE, MEAT LOAVES	173		4	5 207							
	LARD	185		4	8 184							
	NOT REPORTED IN DETAIL	32		(NA)	(NA)							
5049500	FROZEN FOODS	1 829	1.4	8	17 756		ALL ESTABLISHMENTS (NUMBER)					
	FROZEN POULTRY (PACKAGED ONLY)	1 364		6	13 709		SALES NOT REPORTED BY COMMODITY					
	NOT REPORTED IN DETAIL	465		(NA)	(NA)		LINE (\$1,000)					
5049950	GROCERIES, EXCEPT AS SPECIFIED	408	.5	11	10 338	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT	25 473	100.0	19	(X)	(X)
	MARGARINE, BUTTER SUBSTITUTES	334		6	6 891		PACKAGED FROZEN)	21 801	85.6	19	25 473	85.6
	NOT REPORTED IN DETAIL	314		(NA)	(NA)		CANNED, BOTTLED FOODS	143	.6	4	5 843	2.4
	COMMODITIES, N.E.C.	249	.2	(NA)	(NA)		CANNED FISH, SEAFOOD	125		4	5 843	2.1
							NOT REPORTED IN DETAIL	18		(NA)	(NA)	(NA)
	CONFECTIONERY (SIC 5045)					5049500	FROZEN FOODS	3 326	13.1	8	13 507	24.6
	ALL ESTABLISHMENTS (NUMBER)						FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 197		8	13 507	23.7
	SALES NOT REPORTED BY COMMODITY						NOT REPORTED IN DETAIL	129		(NA)	(NA)	(NA)
	LINE (\$1,000)						COMMODITIES, N.E.C.	203	.8	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE											
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	53 887	100.0	63	(X)							
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	518	1.0	4	9 122		MEATS, MEAT PRODUCTS (SIC 5047)					
5045100	CONFECTIONERY	204	.4	5	5 498		ALL ESTABLISHMENTS (NUMBER)					
	CANDY, ALL KINDS	34 955	64.9	63	53 887		SALES NOT REPORTED BY COMMODITY					
	CHEWING GUM	12 099		40	42 399		LINE (\$1,000)					
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 576		17	30 998		SALES REPORTED BY COMMODITY LINE	729 379	100.0	295	(X)	(X)
	POTATO CHIPS, SALTED NUTS, OTHER	10 395		15	32 144	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 231	1.0	20	95 223	7.6
	CONFECTIONS	4 534		31	37 500		BUTTER	40		9	62 644	.1
	NOT REPORTED IN DETAIL	6 351		(NA)	(NA)		CHEESE	7 130		17	44 159	16.1
5047100	MEATS, PROVISIONS	31	.1	3	3 312		NOT REPORTED IN DETAIL	61		(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	1 306	2.4	5	22 761	5044120	POULTRY	2 054	.3	46	103 195	2.0
5049300	CANNED, BOTTLED FOODS	1 343	2.5	7	4 487		DRESSED POULTRY, KILLED ON PREMISES	55		3	716	7.7
	CANNED FRUITS, FRUIT JUICES	606		3	3 229		DRESSED POULTRY, RESALES	1 965		43	101 286	1.9
	CANNED VEGETABLES, VEGETABLE JUICES	410		4	3 343		NOT REPORTED IN DETAIL	34		(NA)	(NA)	(NA)
	CANNED MEATS	61		3	3 271	5047100	MEATS, PROVISIONS	698 154	95.7	295	729 379	95.7
	NOT REPORTED IN DETAIL	266		(NA)	(NA)		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	542 613		234	576 366	94.1
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 464	6.4	10	10 460		CURED, BOILED, SMOKED MEATS	19 757		72	126 309	15.6
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS-EXC. PEANUTS)	2 763		7	8 464		SAUSAGE, MEAT LOAVES	7 403		81	99 507	7.4
	NOT REPORTED IN DETAIL	701		(NA)	(NA)		LARD	1 167		33	58 742	2.0
							OTHER MEAT (INCLUDING GAME)	8 370		22	45 363	18.5
5049960	PEANUTS, ROASTED	751	1.4	8	5 784		NOT REPORTED IN DETAIL	118 844		(NA)	(NA)	(NA)
							FRESH FRUITS, BERRIES, MELONS	83		3	1 743	4.8
							FRESH VEGETABLES	169		3	1 836	9.2
5086220	SCHOOL EQUIPMENT, SUPPLIES	77	.1	4	8 609	5049300	CANNED, BOTTLED FOODS	15 511	2.1	31	143 154	10.8
							CANNED MEATS	15 156		29	138 156	11.0
							NOT REPORTED IN DETAIL	355		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 as percent of col. 4
5049500	MEAT, MEAT PRODUCTS (CONT.)					5044110 5044120 5045100	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					(5)
	FROZEN FOODS.....	5 060	•7	19	40 042		EGGS (FRESH, STORAGE).....	733	•4	5	9 173	8.0
	FROZEN FRUITS.....	9		3	5 767		POULTRY.....	2 056	1.1	3	10 143	20.3
	FROZEN JUICES.....	41		3	5 767		DRESSED POULTRY, RESALES.....	1 926		4	9 359	20.6
	FROZEN VEGETABLES.....	40		3	5 767		NOT REPORTED IN DETAIL.....	130		(NA)	(NA)	(NA)
	FROZEN POULTRY (PACKAGED ONLY).....	440		10	13 273		CONFECTONERY.....	1 856	1.0	25	26 866	6.9
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).....	893		13	10 020		CANDY, ALL KINDS.....	1 103		11	21 185	5.2
	FROZEN MEATS (PACKAGED ONLY).....	3 030		13	28 162		CHEWING GUM.....	1 304		3	12 372	2.3
	NOT REPORTED IN DETAIL.....	261		(NA)	(NA)		FOUNTAIN FRUITS, SYRUPS, SUPPLIES.....	409		13	19 539	2.1
	MARGARINE, BUTTER SUBSTITUTES.....	33		7	3 973		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.....	212		5	14 325	1.5
5099900	COOKING OILS (INC. VEGETABLE SHORTENINGS).....	1 024	•1	(NA)	(NA)	5046100 5047100	NOT REPORTED IN DETAIL.....	98		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.....	345	(Z)	6	64 734		FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN).....	1 294	•7	4	5 245	24.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	166 288	100.0	178	(X)		MEATS, PROVISIONS.....	976	•5	10	12 714	7.7
	FRESH FRUITS, VEGETABLES (SIC 5048)	157 884	94.9	178	166 288		BAKERY PRODUCTS.....	5 591	2.9	23	9 515	58.8
	ALL ESTABLISHMENTS..... (NUMBER) 227	72 281		117	108 864		CANNED, BOTTLED FOODS.....	38 208	19.8	48	52 661	72.6
	SALES NOT REPORTED BY COMMODITY LINE..... (\$1,000) 15,226	53 943		103	74 638		CANNED FRUITS, FRUIT JUICES.....	6 203		23	25 520	24.3
	SALES REPORTED BY COMMODITY LINE.....	31 660		(NA)	(NA)		CANNED VEGETABLES, VEGETABLE JUICES.....	5 602		22	26 227	21.4
	FRESH FRUITS, VEGETABLES, BERRIES.....	177		6	5 051		CANNED FISH, SEAFOOD.....	10 973		23	30 559	13.3
	FRESH FRUITS, BERRIES, MELONS.....	3 007	1.8	18	13 733		CANNED MEATS.....	42		15	31 875	34.4
	FRESH VEGETABLES.....	414		9	7 591		CANNED MILK.....	5 542		10	12 588	4.3
5049300	NOT REPORTED IN DETAIL.....	177	•1	6	5 051	5049410	NOT REPORTED IN DETAIL.....	5 786		(NA)	(NA)	(NA)
	CANNED, BOTTLED FOODS.....	3 007	1.8	18	13 733		COFFEE.....	4 493	2.3	17	17 394	25.8
	FROZEN FOODS.....	414		9	7 591		GREEN COFFEE.....	2 008		3	2 039	98.5
	FROZEN FRUITS.....	397		8	6 920		ROASTED COFFEE (EXCEPT SOLUBLE).....	1 891		14	15 348	12.3
	FROZEN JUICES.....	1 509		16	10 957		NOT REPORTED IN DETAIL.....	1 594		(NA)	(NA)	(NA)
	FROZEN VEGETABLES.....	516		5	5 415		TEA.....	2 185	1.1	12	17 249	12.7
	FROZEN POULTRY (PACKAGED ONLY).....	124		6	4 495		FROZEN FOODS.....	40 488	20.9	42	50 281	80.5
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).....	33		3	2 733		FROZEN FRUITS.....	1 042		6	3 754	27.8
	FROZEN PREPARED FOODS, BAKED GOODS.....	14		(NA)	(NA)		FROZEN JUICES.....	1 624		3	2 515	24.8
	NOT REPORTED IN DETAIL.....	113	•1	4	13 298		FROZEN VEGETABLES.....	1 191		11	5 659	21.0
5049950	GROCERIES, EXCEPT AS SPECIFIED.....	4 277	2.6	9	15 487	5049610 5049620 5049630 5049640 5049650 5049660 5049670 5049680 5049690 5049700 5049710 5049720 5049730 5049740 5049750 5049760 5049770 5049780 5049790 5049800 5049810 5049820 5049830 5049840 5049850 5049860 5049870 5049880 5049890 5049900 5049910 5049920 5049930 5049940 5049950 5049960 5049970 5049980 5049990	SOFT DRINKS.....	8 680	4.5	40	9 253	93.8
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).....	4 152		4	12 419		BOTTLED DRINKING WATERS (MINER., SPR., ETC.).....	9 950	•5	11	1 398	68.0
	NOT REPORTED IN DETAIL.....	125		(NA)	(NA)		FLOUR, RELATED PRODUCTS.....	10 920	5.6	24	25 924	42.1
	PEANUTS, ROASTED.....	113	•1	4	13 298		SUGAR (REFINED).....	35 061	18.1	13	48 791	71.9
	COMMODITIES, N.E.C.....	820	•5	(NA)	(NA)		DRIED FRUITS.....	389	•2	7	14 810	2.6
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	193 350	100.0	220	(X)		GROCERIES, EXCEPT AS SPECIFIED.....	24 121	12.5	59	55 247	43.7
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)	10	(Z)	(NA)	(NA)		PEANUTS, ROASTED.....	24 270	•1	7	2 499	10.8
	ALL ESTABLISHMENTS..... (NUMBER) 336	133	•1	7	14 088		NUTS (EDIBLE UNSHELLED).....	1 070	•6	3	1 608	66.5
	SALES NOT REPORTED BY COMMODITY LINE..... (\$1,000) 27,181	1 146	•6	11	14 597		MISCELLANEOUS FOOD PRODUCTS.....	8 554	4.4	23	18 378	46.5
	SALES REPORTED BY COMMODITY LINE.....	399		7	5 811		BEER, FERMENTED MALT LIQUORS.....	463	•2	3	2 914	15.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.....	133	•1	7	14 088	5096110 5096211 5096212 5096699	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).....	627	•3	11	6 199	10.1
	DAIRY PRODUCTS, ICE CREAM, ICES.....	1 146	•6	11	14 597		PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	697	•4	7	14 495	4.8
	BUTTER.....	8 683		3	8 683		MISCELLANEOUS LINES OF MERCHANDISE.....	103	•1	9	7 022	1.5
	CHEESE.....	399		7	5 811							
	NOT REPORTED IN DETAIL.....	284		(NA)	(NA)							

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.: Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											
	COMMODITIES, N.E.C.	2 276	1.2	(NA)	(NA)	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	2 176	1.1	12	36 679	5.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(2)	3	1 103	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	19 670	10.0	29	97 772	20.1
	FARM PRODUCTS (RAW MATERIALS) (SIC 505)					5064140	ROOM AIR CONDITIONERS	595	.3	10	51 281	1.2
5051100	COTTON (RAW), INCLUDING LINTERS	20 525	4.6	4	21 137	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	3 618	1.8	10	40 868	8.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	349 388	79.0	21	353 976	5072210	HARDWARE.	190	.1	3	4 565	4.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	9 345	2.1	6	9 345	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	1 045	.5	37	99 901	1.0
5059100	HIDES, SKINS, PELTS	48 320	10.9	12	48 456	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	429	.2	6	5 368	8.0
5059300	WOOL, MOHAIR (RAW), TOPS, NOILS.	1 450	1.6	4	8 429	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQUIP. RESIDENTIAL AND SMALL COM. (UNDER SHIP).	688	.3	8	25 049	2.7
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES).	7 114	1.6	4	8 429		INDUSTRIAL AND LARGE COM. (OVER 20HP).	147		3	12 098	2.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	805	.2	4	12 412		NOT REPORTED IN DETAIL.	382		(NA)	13 104	2.9
5099800	COMMODITY CREDIT CORPORATION.	2 380	.5	8	125 667		COMMODITIES, N.E.C.	159		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	2 012	.5	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 239	1.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	918	.2	6	109 887	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 116	.6	6	3 717	30.0
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)						ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
	ALL ESTABLISHMENTS.						ALL ESTABLISHMENTS.					
	SALES NOT REPORTED BY COMMODITY LINE						SALES NOT REPORTED BY COMMODITY LINE					
	SALES REPORTED BY COMMODITY LINE.	197 081	100.0	151	(X)		SALES REPORTED BY COMMODITY LINE.	211 735	100.0	66	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	159 183	80.8	148	195 338	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	305	.1	7	6 611	4.6
	INTERIOR WIRING, CONSTRUCTION MATERIALS.	54 476		81	141 720	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	216	.1	7	28 934	.7
	OUTSIDE CONSTRUCTION MATERIALS.	13 414		65	108 530		LIGHTING FIXTURES	133		4	1 484	9.0
	LIGHTING FIXTURES	21 546		85	144 302		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT).	61		5	28 371	.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT).	13 013		77	131 776		NOT REPORTED IN DETAIL.	22		(NA)	(NA)	(NA)
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	30 008		78	136 798	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	143 887	68.0	45	194 310	74.1
	NOT REPORTED IN DETAIL.	26 728		(NA)	(NA)		ELECTRIC KITCHEN EQUIPMENT, PARTS	33 608		11	88 891	37.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	4 325	2.2	12	26 870		ELECTRIC HOME LAUNDRY EQUIPMENT	9 118		9	87 597	10.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	807	.4	8	44 167		TELEVISION SETS	52 176		22	128 670	40.6
							CONSOLE RADIOS AND RECORD PLAYERS	9 795		16	118 228	8.3
							OTHER MAJOR APPLIANCES (INCLUDING GAS).	9 365		12	72 328	12.9
							NOT REPORTED IN DETAIL.	29 825		(NA)	(NA)	(NA)
						5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	21 472	10.1	31	124 721	17.2
						5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	13 047	6.2	28	66 728	19.6
						5064140	ROOM AIR CONDITIONERS	10 482	5.0	16	116 293	9.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line			SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line			Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 percent col. 4	Col. 4			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 percent col. 4	Col. 4	
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)						(5)		ELECTRONIC PARTS, EQUIPMENT (CONT.)							(5)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	4 290	2.0	12	109 078	3.9		5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	1 794	2.7	9	21 123	8.5		
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	2 772		9	102 728	2.7		5065100	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	63 096	93.9	113	67 227	93.9		
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 095		6	62 538	1.8			ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	17 726		71	43 596	40.7		
	ACCESSORIES (INC. TESTING EQUIPMENT),	78		3	28 459	.3			ACCESSORIES (INC. TESTING EQUIPMENT),	21 387		53	44 293	48.3		
	INTERCOMMUNICATION AND SOUND EQUIPMENT, NOT REPORTED IN DETAIL,	341		5	39 513	.9	(NA)		INTERCOMMUNICATION AND SOUND EQUIPMENT, COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT, NOT REPORTED IN DETAIL,	6 107		40	32 633	18.7		
5072210	HARDWARE,	258	.1	8	8 755	2.9			COMMODITIES, N.E.C.,	9 952		(NA)	(NA)	(NA)		
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 296	1.9	(NA)	(NA)	(NA)		
5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	1 460	.7	4	43 905	3.3		5099900		696	1.0	12	2 684	25.9		
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	206	.1	6	29 525	.7										
5097110	HOUSEHOLD FURNITURE,	111	.1	4	8 644	1.3										
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	399	.2	4	9 511	4.1			HARDWARE (SIC 5072)							
		408	.2	10	12 327	3.3										
5099110	PHOTOGRAPHIC GOODS,	423	.2	9	11 859	3.6			ALL ESTABLISHMENTS, (NUMBER) 193							
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 171	.6	10	12 779	9.2			SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 15,989	148 837	100.0	132	(X)	(X)		
	ATHLETIC EQUIPMENT, SUPPLIES,	458		3	8 176	5.6			SALES REPORTED BY COMMODITY LINE,							
	BICYCLES,	93		3	8 176	1.1										
	CAMPING EQUIPMENT,	180		3	8 176	2.2										
	FISHING TACKLE,	111		4	8 679	1.3	(NA)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 266	.9	7	90 020	1.4		
	NOT REPORTED IN DETAIL,	329		(NA)	(NA)											
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES, TOYS, GAMES, FIREWORKS,	1 235	.6	10	12 362	10.0		5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	7 206	4.8	15	91 341	7.9		
	NOT REPORTED IN DETAIL,	712		5	8 730	8.2	(NA)	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	3 950	2.7	11	90 146	4.4		
5099420	JEWELRY, SILVERWARE, TROPHIES,	1 223	.6	8	11 816	10.4										
5099450	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC,	2 431	1.1	4	23 019	10.6		5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	405	.3	5	86 387	.5		
5099691	LUGGAGE, SADDLERY, HARNESS,	197	.1	3	8 176	2.4		5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	5 354	3.6	7	49 007	10.9		
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	588	.3	5	48 249	1.2										
				(NA)	(NA)			5072210	HARDWARE,	61 601	41.4	124	146 563	42.0		
		4 008	1.9	(NA)	(NA)				BUILDERS' HARDWARE,	7 936		34	99 470	8.0		
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	3 928	1.9	13	97 389	4.0			HEAVY HARDWARE,	2 298		10	92 209	2.5		
									KITCHEN AND SHELF HARDWARE,	1 886		14	88 978	2.1		
									HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE,	7 673		30	98 323	7.8		
									NOT REPORTED IN DETAIL,	16 220		38	103 603	15.7		
									PAINTERS' SUPPLIES,	25 588		(NA)	(NA)	(NA)		
								5072230	PAINTERS' SUPPLIES,	5 701	3.8	18	92 068	6.2		
								5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, DUCTS, REGISTERS, FITTINGS, ACCESSORIES, NOT REPORTED IN DETAIL,	1 954	1.3	4	86 683	2.3		
		67 227	100.0	113	(X)	(X)				1 731		(NA)	(NA)	(NA)		
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	122	.2	4	12 813	1.0		5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	770	.5	3	86 433	.9		
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	223	.3	9	20 752	1.1		5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	5 033	3.4	13	91 258	5.5		
									PIPE, FITTINGS, VALVES,	3 375		6	87 592	3.9		
									OTHER PLUMBING EQUIPMENT, SUPPLIES,	520		7	50 552	1.0		
									NOT REPORTED IN DETAIL,	1 138		(NA)	(NA)	(NA)		

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(2) Less than 0.05 percent.

(2) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (CONT.)						COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	381	1.2	3	2 340	5072210	HARDWARE,	3 895	.7	20	27 090	14.4
5064140	ROOM AIR CONDITIONERS,	245	.8	12	6 770		BUILDERS' HARDWARE,	997		8	16 977	5.9
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	922	2.9	7	3 635		HAND TOOLS (INC. POWER DRIVEN), CUTLERY,	866		9	17 362	4.9
	WARM-AIR FURNACES (ALL FUELS),	348		6	2 917		ALL OTHER HARDWARE,	1 122		6	13 731	8.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS),	61		4	1 809	5074300	NOT REPORTED IN DETAIL,	930		(NA)	(NA)	(NA)
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES,	124		4	1 585		PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	1 282	.2	10	19 396	6.6
	NOT REPORTED IN DETAIL,	399		(NA)	(NA)	5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	332	.1	7	4 893	6.8
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	3 306	10.4	6	6 813	5081100	OFFICE MACHINES AND EQUIPMENT,	19 653	3.6	56	24 577	80.0
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.,	10 909	34.2	27	17 844		ADDING, ACCOUNTING, COMPUTING MACHINES,	4 917		34	11 190	43.9
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	4 818	15.1	11	6 749		DUPPLICATING MACHINES,	7 457		10	8 375	89.0
	BEVERAGE, DRINKING, WATER COOLERS,	279		6	1 222		ADDRESSING, MAILING MACHINES,	139		4	381	36.5
	DISPLAY CASES,	25		4	967		TYPEWRITERS,	3 901	27.2	20	3 901	27.2
	ICE CREAM CABINETS,	29		4	3 789		OTHER OFFICE MACHINES,	3 157		14	5 197	60.7
	ICE MAKING MACHINES,	76		11	4 702		NOT REPORTED IN DETAIL,	2 920		(NA)	(NA)	(NA)
	REACH-IN AND WALK-IN REFRIGERATORS,	311		16	6 580	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	15 500	2.9	18	29 132	53.2
	OTHER REFRIGERATION EQUIPMENT,	1 272		(NA)	(NA)	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL),	1 447	.3	5	2 223	65.1
	NOT REPORTED IN DETAIL,	2 110		(NA)	(NA)	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP),	5 482	1.0	17	6 397	85.7
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS),	8 064	25.3	29	14 373		CASH REGISTERS,	3 559		9	4 287	83.0
	COMMODITIES, N.E.C.,	1 534	4.8	(NA)	(NA)		COIN-OPERATED MACHINES,	915		4	973	94.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 693	5.3	16	7 233		NOT REPORTED IN DETAIL,	1 008		(NA)	(NA)	(NA)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082)					5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES),	5 115	.9	22	5 802	88.2
	ALL ESTABLISHMENTS, (NUMBER) 11088					5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS,	4 055	.7	16	19 380	20.9
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					5082100	VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	42 325	7.6	47	58 568	72.3
	SALES REPORTED BY COMMODITY LINE,	543 582	100.0	763	(X)		CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	7 117		11	22 588	31.5
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 167	.2	10	15 756		2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, HIGHWAY WHEEL TRACTORS,	2 910		3	14 398	20.2
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	466	.1	7	9 919		BEAR AND BOTTOM DUMP TRAILERS,	4 301		11	21 196	20.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	304	.1	11	21 660		TRACTOR SHOVEL LOADERS,	7 257		15	27 793	26.1
5049980	MISCELLANEOUS FOOD PRODUCTS,	10 531	1.9	4	44 732		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS—PARTS,	4 268		15	17 258	24.6
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	454	.1	12	9 500		BITUMINOUS MIXERS, PAVERS, RELATED EQPT.,	394		4	5 467	7.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	1 085	.2	3	5 477		CONCRETE MIXERS, PAVERS, RELATED EQPT.,	978		8	7 631	12.8
							GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES,	674		4	5 217	12.9
							NOT REPORTED IN DETAIL,	5 422		18	21 008	25.8
							FOOD PROCESSING MACHINERY, EQUIPMENT,	8 024		(NA)	(NA)	(NA)
							DAIRY AND MILK PRODUCTS MACHINERY, EQPT.,	8 467	1.6	28	10 354	81.8
							OTHER FOOD PROCESSING MACHINERY, EQPT.,	2 750		7	5 259	52.3
							NOT REPORTED IN DETAIL,	5 357		21	9 612	55.7
							GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	39 369	7.2	103	91 863	42.9
							ENGINES (INC. INTERNAL COMBUS), TURBINES,	7 458		16	11 481	66.7
							COMPRESSORS, PUMPS,	5 425		36	22 838	23.8
							CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	796		6	7 720	10.3
							CRANES, DERRICKS, HOISTS, WINCHES,	1 376		16	11 661	11.8
							INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	2 436		13	5 704	42.7
							OTHER GEN. PURPOSE INDUSTRIAL MACHINERY,	6 253		32	13 489	46.4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

8-378 COMMODITY LINE SALES

WHOLESALE TRADE

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)												
	NOT REPORTED IN DETAIL.....	15 425		(NA)	(NA)	(NA)	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)						
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).....	14 740	2.7	25	20 649	71.4	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.....	530	.1	4	5 502	9.6
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).....	76 115	14.0	96	86 687	87.8	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.....	1 421	.3	11	20 437	7.0
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.....	44 338		52	69 083	64.2	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).....	3 336	.6	15	26 499	12.6
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT.....	28 319		46	50 589	56.0	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., MISCELLANEOUS LINES OF MERCHANDISE.....	726	.1	15	4 683	15.5
	NOT REPORTED IN DETAIL.....	3 458		(NA)	(NA)	(NA)	5099699	COMMODITIES, N.E.C.....	1 655	.3	12	31 394	5.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	1 481	.3	3	3 493	42.4	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....	21 746	4.0	(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.....	18 324	3.4	30	19 455	94.2			9 479	1.7	97	90 110	10.5
5083910	INSTRUMENTS, RECORDING, CONTROLLING, INSTRUMENTS AND ACCESSORIES.....	7 504	1.4	11	10 500	71.5							
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT USED IN CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT.....	11 345	2.1	45	20 886	38.0							
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.....	2 772		13	18 261	15.2							
	OTHER USED OR REBUILT MACHINERY, EQPT., NOT REPORTED IN DETAIL.....	5 015		14	5 432	92.3							
		3 332		17	6 097	54.6							
		226		(NA)	(NA)	(NA)							
5083930	OTHER SPECIAL INDUSTRIAL MACHINERY, EQUIPMENT PAPER INDUSTRY MACHINERY.....	18 786	3.5	39	27 511	68.3							
	WOOD WORKING MACHINERY.....	3 589		5	4 106	87.4							
	OTHER SPECIAL PURPOSE MACHINERY, EQPT., NOT REPORTED IN DETAIL.....	565		3	919	61.5							
		9 214		20	16 913	54.5							
		5 418		(NA)	(NA)	(NA)							
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS.....	26 616	4.9	55	34 037	78.2							
	OTHER POWER TRANSMISSION EQUIPMENT, NOT REPORTED IN DETAIL.....	16 591		35	24 998	66.6							
		8 825		38	26 068	33.9							
		1 200		(NA)	(NA)	(NA)							
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).....	22 728	4.2	43	47 600	47.7							
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), GAS WELDING SUPPLIES, EQPT. (INCL. GASES), ARC WELDING SUPPLIES AND EQUIPMENT, RESISTANCE WELDING SUPPLIES AND EQUIPMENT, NOT REPORTED IN DETAIL.....	17 372	3.2	53	19 826	87.6							
		9 196		44	14 354	64.1							
		4 452		32	12 640	35.2							
		880		11	4 349	20.2							
		2 844		(NA)	(NA)	(NA)							
5084500	RECONDITIONED DRUMS AND BARRELS.....	8 093	1.5	20	8 179	98.9							
5084910	ABRASIVES, ABRASIVE MATERIALS.....	8 312	1.5	63	47 687	17.4							
5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.....	428	.1	17	9 981	4.3							
5084930	MECHANICAL RUBBER GOODS.....	18 521	3.4	48	46 754	39.6							
5084940	ROPE, CORDAGE, TWINE.....	2 427	.4	19	15 748	15.4							
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.).....	18 791	3.5	11	20 092	93.5							
5084960	PRINTING AND DUPLICATING INKS.....	1 232	.2	9	6 035	20.4							
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.....	69 472	12.8	131	92 094	75.4							
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	313	.1	7	12 607	2.5							
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS).....	1 160	.2	8	6 972	16.6							

Standard Notes: (A) Not available. (B) Withheld to avoid disclosure.

- Represents zero.

(Z) Less than 0.05 percent.

(X) Not applicable.

(NA) Not available.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)											
5086100	DENTAL EQUIPMENT, SUPPLIES,	8 618	6.5	22	9 231	5087400	SHOE REPAIR AND RESOLE MATERIALS,	5 987	8.0	15	6 282	95.3
	TEETH,	835		13	7 316		LEATHER, SOLE AND HEEL,	482		9	1 901	25.4
	DENTAL GOLD,	782		12	7 292		RUBBER AND OTHER THAN LEATHER SOLES AND HEELS,	765		10	1 970	38.8
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.),	2 551		12	7 280		FINDINGS AND MERCHANDISE FOR SHOE REPAIR, NOT REPORTED IN DETAIL,	1 919		10	3 169	60.6
	SUNDRY MERCHANDISE,	4 059		(NA)	8 369			2 821		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	391		(NA)	(NA)							
5086210	CHURCH EQUIPMENT, SUPPLIES,	1 733	1.3	9	2 888	5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	3 923	5.2	17	4 016	97.7
5086220	SCHOOL EQUIPMENT, SUPPLIES,	15 096	11.5	24	16 552	5087910	TAILORS, SUPPLIES,	307	4.4	5	1 301	23.8
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	47 422	36.0	54	50 663	5087930	UPHOLSTERERS, FABRICS, SUPPLIES,	7 555	10.1	14	8 601	62.4
5086400	OPHTHALMIC PRODUCTS,	10 834	8.2	44	17 203	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES,	18 025	24.0	8	18 170	99.2
	PRESCRIPTION SALES,	2 629		20	4 935		COMMODITIES, N.E.C.,	1 204	1.6	(NA)	(NA)	(NA)
	OPHTHALMIC MERCHANDISE SALES,	4 400		27	6 169		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	178	.2	6	1 142	15.6
	OPTICAL, OPHTHALMIC INSTRUMENTS, EOPT,	3 293		9	11 793	5099900						
	NOT REPORTED IN DETAIL,	512		(NA)	(NA)		TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (SIC 5088)					
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT,	27 519	20.9	23	36 288		(NOT ANALYZED BY COMMODITY LINE)					
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES,	15 759	12.0	15	23 077							
	COMMODITIES, N.E.C.,	3 896	3.0	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	250	.2	15	11 618							
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (SIC 5087)											
	ALL ESTABLISHMENTS, (NUMBER) 255											
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 14,467											
	SALES REPORTED BY COMMODITY LINE,	75 010	100.0	192	(X)		METALS, MINERALS (EX. PETROL. PROD., SCRAP) (SIC 5091)					
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	16 061	21.4	53	16 202		ALL ESTABLISHMENTS, (NUMBER) 349					
	EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRYERS, ETC.),	4 463		35	12 789		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 81,581					
	SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.),	9 710		39	12 826		SALES REPORTED BY COMMODITY LINE,	716 412	100.0	269	(X)	(X)
	NOT REPORTED IN DETAIL,	1 888		(NA)	(NA)		HARDWARE,	1 216	.2	11	42 999	2.8
5087200	CUSTODIAL (JANITORS') SUPPLIES,	8 401	11.2	56	9 233	5072210						
	MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.),	2 639		24	5 105	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	373	.1	3	2 092	17.8
	CLEANING CHEMICALS AND SUPPLIES,	4 183		33	6 034	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	4 026	.6	9	19 952	20.2
	NOT REPORTED IN DETAIL,	1 579		(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	2 522	.4	7	56 111	4.5
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	13 369	17.8	29	13 869							
	MACHINES (WASH, DRY, IRON, PRESS),	5 828		17	7 250							
	SUPPLIES (CHEMICALS, DRY CLEANING, ETC.),	5 650		12	6 961							
	NOT REPORTED IN DETAIL,	1 891		(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	METALS, MINERALS (EXC. PETROL. PROD., SCRAP) (CONT.)											(5)
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	481	•1	5	3 383	5091219	STAINLESS STEEL	38 587	5•4	34	306 254	12•6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 402	•3	12	138 619		PLATES	2 747		8	195 356	1•4
5091112	COAL (BITUMINOUS AND ANTHRACITE)	46 083	6•4	18	59 680		STRIPS	144 201		14	144 201	4•9
5091112	COKE	4 801	•7	3	37 249		SHEETS	16 006		19	233 294	6•9
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	37 105	5•2	26	69 991		BAR-SIZE SHAPES	6 627		17	241 045	2•7
5091212	IRON AND STEEL PRODUCTS (PLAT.)	25 587	32•9	115	445 593		OTHER STAINLESS STEEL	5 447		13	192 110	2•8
	PLATES (HOT-ROLLED)	20 275		39	229 961		NOT REPORTED IN DETAIL	704		(NA)	(NA)	(NA)
	STRIP (HOT-ROLLED)	38 303		52	287 945	5091312	OTHER COPPER AND BRASS MILL PRODUCTS	22 924	3•2	26	204 402	11•2
	SHEETS (COLD-ROLLED)	73 054		64	369 041		FLAT PRODUCTS (SHEET, STRIP, PLATE)	15 020		22	198 267	7•6
	SHEETS (HOT-ROLLED)	35 605		56	296 296		TUBULAR PRODUCTS (PIPES, TUBES)	2 671		7	108 439	2•5
	BLACK PLATE	3 373		11	54 685		ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	4 033		10	102 088	4•0
	SHEETS (GALVANIZED, OTHERWISE COATED)	19 516		43	289 288		NOT REPORTED IN DETAIL	1 200		(NA)	(NA)	(NA)
	TINPLATE, TERNEPLATE	6 842		23	180 504	5091313	ALUMINUM SHAPES, FORMS, ETC.	40 679	5•7	48	365 251	11•1
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	2 885		11	20 162		PLATE (.250 INCH AND OVER)	3 645		11	188 092	1•9
	OTHER FLAT IRON, STEEL PRODUCTS	10 040		21	192 952		SHEET AND COIL (.4006 INCH TO .249 INCH)	15 322		26	270 320	5•7
	NOT REPORTED IN DETAIL	25 694		(NA)	(NA)		ROD, BAR, AND WIRE--ROLLED OR EXTRUDED	6 692		18	235 785	2•8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	32 332	4•5	48	206 969		PIPE AND TUBING, SQUARES AND RECTANGLES	1 676		11	217 516	•8
	WIRE--PLAIN, COATED, BARBED, TWISTED	15 037		23	176 241		SQUARE AND RECTANGULAR TUBING	3 751		14	169 106	2•2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	4 975		13	89 445		EXTRUDED SHAPES	9 553		(NA)	(NA)	(NA)
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES	980		8	6 994		NOT REPORTED IN DETAIL					
	WIRE ROPE AND STRAND (INC. GALVANIZED)	1 840		10	26 773	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	11 020	1•5	10	98 780	11•2
	BALE TIES	7 804		11	74 679		PREPARED (INC. PROMPT INDUSTRIAL) IRON	611	•1	5	51 605	1•2
	REINFORCEMENT MESH (WELDED AND WOVEN)	1 696		(NA)	(NA)	5091312	STEEL SCRAP--EXC. ALLOY	1 186	•2	6	22 437	5•3
	NOT REPORTED IN DETAIL						OTHER BUILDING MATERIALS	9 456	1•3	7	42 425	22•3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	125 360	17•5	95	397 721	5098299	PETROLEUM PRODUCTS	8 509	1•2	16	170 087	5•0
	FLAT, WIRE, PIPE AND TUBING	10 591		6	56 079		MISCELLANEOUS LINES OF MERCHANDISE	1 908	•5	18	108 216	1•8
	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS	22 881		43	265 946	5098611	RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	6 272	•9	(NA)	(NA)	(NA)
	BAR-SIZE (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED	25 468		34	274 711	5098699	COMMODITIES, N.E.C.	2 928	•4	19	91 369	3•2
	CONCRETE REINFORCEMENT BARS	17 174		17	145 986	5099700	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
	TOOL STEEL BARS	4 103		17	92 573							
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	26 373		31	225 868	5099900						
	OTHER FINISHED PRODUCTS	4 085		11	52 392							
	NOT REPORTED IN DETAIL	14 685		(NA)	(NA)							
5091215	CAST IRON--SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	3 837	•5	4	8 802		SCRAP, WASTE MATERIALS (SIC 5093)					
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	53 619	7•5	48	301 022		(NOT PUBLISHED FOR CONSOLIDATED AREAS)					
	TUBING (MECHANICAL AND PRESSURE)	37 313		34	272 125							
	STANDARD STEEL PIPE	14 388		24	177 653							
	NOT REPORTED IN DETAIL	1 918		(NA)	(NA)							
5091217	OTHER CARBON STEEL PRODUCTS	2 036	•3	7	90 940		TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
5091218	ALLOY STEEL	20 512	2•9	34	208 926							
	BAR-SIZE, HOT-ROLLED OR COLD-FINISHED	10 083		18	167 308							
	TOOL STEEL BARS	2 418		9	84 030							
	PIPE AND TUBING	5 817		10	71 492							
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)	1 730		10	159 265							
	NOT REPORTED IN DETAIL	464		(NA)	(NA)							

Standard Notes: (A) Not available.

(X) Not applicable.

(D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

WHOLESALE TRADE

COMMODITY LINE SALES 8-381

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	TOBACCO, TOBACCO PRODUCTS (CONT.)											
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	3 622	1.7	19	74 592	5022230	TOILET SOAPS,	317	.1	7	6 451	4.9
5045100	CONFECTIONERY,	11 789	5.6	37	105 534	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	481	.1	3	4 298	11.2
	CANDY, ALL KINDS,	7 724		33	98 860	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	1 833	.5	14	39 891	4.6
	CHEWING GUM,	1 664		30	94 637	5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	1 121	.3	3	20 580	5.4
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	761		17	42 627	5045100	CONFECTIONERY,	3 216	.9	8	32 975	9.8
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	503		17	38 916	5049300	CANNED, BOTTLED FOODS,	1 498	.4	5	21 351	7.0
	NOT REPORTED IN DETAIL,	1 137		(NA)	(NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED,	1 145	.3	5	20 119	5.7
5049300	CANNED FRUITS, FRUIT JUICES,	147	.1	5	9 669	5049980	MISCELLANEOUS FOOD PRODUCTS,	280	.1	6	1 844	15.2
	CANNED VEGETABLES, VEGETABLE JUICES,	21		3	5 441	5081100	OFFICE MACHINES AND EQUIPMENT,	900	.2	17	9 356	9.6
	CANNED MEATS,	58		4	8 192		ADDING, ACCOUNTING, COMPUTING MACHINES,	127		6	5 976	2.1
	NOT REPORTED IN DETAIL,	14		3	5 441		Duplicating machines,	547		10	7 209	7.6
5086220	SCHOOL EQUIPMENT, SUPPLIES,	432	.2	13	32 907		TYPEWRITERS,	72		5	5 864	1.2
5094110	CIGARETTES, CIGARS, TOBACCO,	191 794	90.9	48	210 919		OTHER OFFICE MACHINES,	88		4	3 737	2.4
	CIGARETTES,	166 115		39	200 268	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	305	.1	4	1 517	20.1
	CIGARS,	13 737		38	196 335	5084900	ROPE, CORDAGE, TWINE,	1 173	.3	31	32 098	3.7
	OTHER TOBACCO,	4 428		31	179 834	5084960	PRINTING AND DUPLICATING INKS,	723	.2	3	3 221	22.4
	NOT REPORTED IN DETAIL,	7 514		(NA)	(NA)	5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 514	.4	21	17 273	8.8
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	229	.1	12	23 677	5087200	CUSTODIAL (JANITORS') SUPPLIES,	702	.2	20	13 285	5.3
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	483	.2	13	38 496	5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	295	.1	9	5 762	5.1
5099693	SMOKERS' SUPPLIES AND PIPES,	281	.1	12	24 078	5096111	PRINTING AND WRITING PAPERS,	167 957	45.4	69	188 038	89.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 326	.6	13	33 747	5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS,	1 989	.5	6	11 705	17.0
	COMMODITIES, N.E.C.,	816	.4	(NA)	(NA)	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	68 194	18.5	117	165 482	41.2
	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, (SIC 5095)					5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	29 426	8.0	69	125 610	23.4
	ALL ESTABLISHMENTS, (NUMBER) 197					5096213	PAPERBOARD, BOXBOARD,	13 633	3.7	50	72 418	18.8
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., CARBON PAPER, STENCIL PAPER, INKED RIBBON, LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS,	44 278	12.0	117	70 981	62.4
	SALES REPORTED BY COMMODITY LINE,	466 967	100.0	178	(X)		PENS, MECHANICAL PENCILS,	2 716		42	34 443	20.2
5095110	BEER, FERMENTED MALT LIQUORS,	155 195	33.2	133	187 277		OTHER OFFICE SUPPLIES,	1 330		36	30 160	21.1
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING),	267 069	57.2	62	349 834		ARTISTS' SUPPLIES,	10 033		32	25 729	5.2
5095212	WINES,	44 183	9.5	50	307 187		NOT REPORTED IN DETAIL,	14 949		17	11 092	17.2
	COMMODITIES, N.E.C.,	520	.1	(NA)	(NA)	5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	3 783	1.0	36	30 397	12.4
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (SIC 5096)					5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.,	5 626	1.5	37	16 296	34.5
	ALL ESTABLISHMENTS, (NUMBER) 439					5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	1 874	.5	10	6 699	28.0
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)					5098296	BUILDING AND CONSTRUCTION PAPER,	377	.1	5	9 179	4.1
	SALES REPORTED BY COMMODITY LINE,	365 596	100.0	312	(X)		TOYS, GAMES, FIREWORKS,	14		3	1 614	.9
						5099210	BOOKS, MAGAZINES, PRINTED MATERIALS,	331	.1	15	7 148	4.6
						5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	567	.2	5	3 773	15.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number					Amount (\$1,000)	Percent distrib- ution	Number		
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)												
5099220	ADVERTISING SPECIALTIES, CALENDARS, ETC.	1 138	•3	5		10.2	5097223	SHADES, VENETIAN BLINDS	4 378	24.1	7	5 322	82.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 645	•4	17		6.0	5097230	FLOOR COVERINGS	50 122	24.6	59	69 755	72.3
	COMMODITIES, N.E.C.	12 413	3.4	(NA)		(NA)		CARPETS, RUGS	28 447		32	53 355	53.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	862	•2	14		3.2		LINOLEUM, OTHER HARD SURFACES	13 753		23	40 065	34.4
	FURNITURE, HOME FURNISHINGS (SIC 5097)							OTHER FLOOR COVERINGS	3 264		12	19 934	17.9
	ALL ESTABLISHMENTS, (NUMBER)							NOT REPORTED IN DETAIL	4 648		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							MIRRORS, LAMPS, PICTURE FRAMES	1 901	•9	16	21 052	9.0
	SALES REPORTED BY COMMODITY LINE	204 764	100.0	242		(X)		KITCHEN UTENSILS, KITCHEN TOOLS	27 143	13.3	63	75 998	35.7
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	164	•1	3		8.1	5097293	MISCELLANEOUS HOMEWARES	358	•2	4	3 809	9.4
50322100	YARD OR PIECE GOODS	182	•1	7		11.0		SPORTING, ATHLETIC GOODS, BICYCLES	539	•3	8	12 699	4.2
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	252	•1	3		2.4	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	1 442	•7	7	15 127	9.5
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS'	278	•1	6		2.3	5099420	JEWELRY, SILVERWARE, PROPHESIES	4 012	2.0	(NA)	(NA)	(NA)
5035400	CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	343	•2	3		3.6	5099699	MISCELLANEOUS LINES OF MERCHANDISE	207	•1	11	12 098	1.7
5064110	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	472	•2	6		4.2		COMMODITIES, N.E.C.					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO'S AND RECORD PLAYERS	549	•3	9		10.7	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
5072210	HARDWARE	825	•4	3		7.5		LUMBER, CONSTRUCTION MATERIALS (SIC 5098)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	18 433	9.0	45		58.5		ALL ESTABLISHMENTS, (NUMBER)					
5097110	HOUSEHOLD FURNITURE	11 134		29		7.3		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	288 238	100.0	321	(X)	(X)
	MATTRESSES, BED SPRINGS	1 961		7		18.1		SALES REPORTED BY COMMODITY LINE	324	•1	9	16 939	1.9
	NOT REPORTED IN DETAIL	5 338		(NA)		(NA)		PAINTS, VARNISHES, LACQUERS, ENAMELS	413	•1	4	1 364	30.3
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	32 448	15.8	57		73.4	5028100	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO'S AND RECORD PLAYERS	1 064	•4	24	40 696	2.6
	HOUSEHOLD FURNITURE (WOODEN, METAL)	16 196		31		58.3	5064110	HARDWARE	1 366	•5	35	49 997	2.7
	PUBLIC BUILDING FURNITURE	7 487		12		45.8	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	295	•1	10	11 796	2.5
	STORE AND RESTAURANT FURNITURE	60		1		2.9	5097230	FLOOR COVERINGS	90 241	31.3	95	130 772	69.0
	PROFESSIONAL FURNITURE	235		7		48.4	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	60 510		63	91 581	66.1
	OTHER FURNITURE	3 336		(NA)		(NA)		SOFTWOODS (EXC. FLOORING)	11 771		37	35 458	33.2
	NOT REPORTED IN DETAIL	4 534		(NA)		(NA)		HARDWOODS (EXC. FLOORING)	2 885		24	42 943	6.7
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	44 598	21.8	39		72.8		NOT REPORTED IN DETAIL	15 075		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	5 903	2.9	19		25.0	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	44 650	15.5	62	112 077	39.8
5097222	HOUSEHOLD LINES, DOMESTICS (EXC. CURTAINS, DRAPERIES)	9 358	4.6	28		27.1		HARDWOOD	18 155		41	68 554	26.5
	BED SPREADS, COMFORTABLES, BLANKETS	2 408		17		4.6		SOFT WOOD	3 964		40	71 749	31.4
	TABLE LINENS	1 797		12		4.3		NOT REPORTED IN DETAIL	594	•2	15	29 602	2.0
	SHEETS, PILLOW CASES	1 737		13		6.3	5098141	SHINGLES	31 189	10.8	69	82 433	37.8
	TOWELS, WASH CLOTHS	1 443		13		7.3	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	7 225	2.5	41	43 080	16.8
	OTHER LINES AND DOMESTICS	2 262		(NA)		(NA)	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, HOLDING, ETC.)	1 360	•5	3	7 535	18.0
	NOT REPORTED IN DETAIL			(NA)		(NA)	5098144	VENEER, OTHER WOOD PRODUCTS					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.—Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
LUMBER, CONSTRUCTION MATERIALS (CONT.)													
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES,	26 985	9.4	54	43 192	62.5	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . .	6 146	1.1	13	53 402	11.5
5098212	CEMENT, LIME, PLASTER, STUCCO	5 374	1.9	25	29 855	18.0	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS,	5 810	1.0	14	71 548	8.1
5098213	SAND, GRAVEL, CRUSHED STONE	756	3.3	18	8 143	9.3	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	444	.1	9	9 499	4.7
5098220	GLASS (FLAT, BRICK, ETC.),	9 058	3.1	22	27 144	33.4	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	2 211	.4	23	80 434	2.7
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES),	20 516	7.1	55	68 106	30.1	5072210	HARDWARE,	3 003	.5	21	70 455	4.3
	ASPHALT SHINGLES--ROOFING, SIDING AND TARRED FELTS,	11 598		41	49 828	23.3	5084940	ROPE, CORDAGE, TWINE,	1 313	.2	3	3 909	33.6
	ASBESTOS ROOFING, SIDING, SHINGLES,	144		17	26 257	2.8	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	812	.1	8	9 948	8.2
	GALVANIZED IRON AND STEEL SHEETS,	272		6	9 678	15	5086220	SCHOOL EQUIPMENT, SUPPLIES,	2 726	.5	16	63 988	4.3
	ALUMINUM SHEETS,	2 102		8	16 397	12.8	5091111	COAL (BITUMINOUS AND ANTHRACITE),	4 950	.9	6	15 708	31.5
	RAIN-CARRYING EQUIPMENT (GUTTERS, DOWN SPOUTS, ETC.),	42		4	9 464	.4	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	575	.1	7	28 574	2.0
	NOT REPORTED IN DETAIL,	6 358		(NA)	(NA)	(NA)	5096230	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., . .	2 444	.4	17	37 490	6.5
5098232	INSULATION MATERIALS AND INSULATION BOARD . .	9 595	3.3	50	68 065	14.1	5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.,	1 147	.2	16	62 816	1.8
5098231	PREFABRICATED STRUCTURAL ASSEMBLIES,	6 816	2.4	43	68 590	9.9	5097110	HOUSEHOLD FURNITURE	1 191	.2	8	55 491	2.1
5098293	INCLUDING MOBILE HOMES,	4 910	1.7	13	17 939	27.4	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC),	4 799	.8	21	97 785	4.9
5098294	CONCRETE PRODUCTS, BUILDING STONE	3 795	1.3	20	8 099	46.9	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES),	2 808	.5	11	61 182	4.6
5098295	READY OR TRANSIT MIXED CONCRETE	180	.1	4	6 096	3.0	5097230	FLOOR COVERINGS,	473	.1	5	39 052	1.2
5098296	PLASTIC BUILDING MATERIALS,	3 600	1.2	20	14 413	25.0	5097292	MIRRORS, LAMPS, PICTURE FRAMES,	479	.1	8	37 556	1.3
5098297	BUILDING AND CONSTRUCTION PAPER,	355	.1	17	20 690	1.7	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	7 319	1.3	24	102 143	7.2
5098297	ADHESIVES, PASTES,	581	.2	24	27 723	2.1	5099110	MISCELLANEOUS HOMEWARES,	38 800	6.7	50	53 963	71.9
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK),	152	.1	5	1 501	10.1		CAMERAS, PARTS, ACCESSORIES, MOUNTS,	8 732		30	28 709	30.4
5098299	OTHER BUILDING MATERIALS,	12 767	4.4	44	45 306	28.2		PROJECTOR APPARATUS,	1 149		7	9 534	12.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	931	.3	24	37 013	2.5		DEVELOPING, PRINTING, DARK ROOM APPARATUS, . .	1 593		13	12 792	12.5
	COMMODITIES, N.E.C.,	2 088	.7	(NA)	(NA)	(NA)		SENSITIZED, UNEXPOSED PHOTOGRAPHIC FILM,	12 716		14	27 267	46.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 058	.4	19	27 600	3.8		OTHER PHOTOGRAPHIC GOODS,	3 835		17	16 974	22.6
OTHER MISCELLANEOUS PRODUCTS (SIC 5099)													
	ALL ESTABLISHMENTS, (NUMBER) 1,163						5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	52 512	9.1	71	142 644	36.8
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 188,031				(X)	(X)		ATHLETIC EQUIPMENT, SUPPLIES,	18 164		39	58 606	31.0
	SALES REPORTED BY COMMODITY LINE,	579 343	100.0	717	(X)	(X)		ARMS AND AMMUNITION,	2 246		9	10 204	22.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	313	.1	7	7 087	4.4		BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES),	476		6	12 985	3.7
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	2 021	.3	16	62 111	3.3		BICYCLES,	7 004		10	17 321	40.4
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	456	.1	9	36 345	1.3		CAMPING EQUIPMENT,	1 025		12	41 935	2.4
5032100	YARD OR PIECE GOODS,	2 273	.4	7	39 060	5.8		FISHING TACKLE,	5 229		21	45 168	11.6
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	1 559	.3	9	38 966	4.0		SKI EQUIPMENT, SUPPLIES,	99		6	10 338	1.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES), . . .	3 608	.6	11	48 071	7.5		OTHER (WATER SPORTS, ARCHERY, ETC.),	2 994		18	17 899	16.7
								NOT REPORTED IN DETAIL,	15 275		(NA)	(NA)	(NA)
							5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES, . .	35 869	6.2	58	94 952	37.8
								TOYS, GAMES, FIREWORKS,	20 455		42	33 575	60.9
								CHILDRENS' VEHICLES (EXC. BICYCLES),	336		10	10 266	3.3
								NOT REPORTED IN DETAIL,	15 078		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

B. Chicago, Ill.:Northwestern Indiana Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER MISCELLANEOUS PRODUCTS (CONT.)											(5)
5099151	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	5 185	.9	12	19 853	5099151	GIFTS, ART GOODS, NOVELTIES, ETC.	20 721	3.6	60	87 138	23.8
5099193	THEATRE, STUDIO EPT. (EXC. PHOTOGRAPHIC)	1 447	.2	3	1 471	5099220	ADVERTISING SPECIALTIES, CALENDARS, ETC.	12 448	2.1	72	20 262	61.4
5099194	OTHER RECREATION, HOBBY GOODS	9 714	1.7	20	48 482	5099611	PETROLEUM PRODUCTS	49 184	8.5	49	60 282	81.6
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	54 752	9.5	75	79 658		LIQUEFIED PETROLEUM GASES	2 742		4	11 909	23.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 763	1.0	18	13 241		GASOLINE, VERSENE, DISTILLATE AND RESIDUAL FUEL OILS	28 073		29	32 923	85.3
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 428		5	7 246		OILS, GREASES, OTHER PETROLEUM PRODUCTS	8 855		28	21 919	40.4
	FEEDS BOUGHT AND SOLD	1 457		5	5 441		NOT REPORTED IN DETAIL	9 514		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	2 878		(NA)	(NA)							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN; COTTON SEED, FISH, MEAT, ETC.)	6 997	1.2	6	12 533	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	12 547	2.2	39	49 246	25.5
5099321	FERTILIZER, FERTILIZER MATERIALS	6 023	1.0	10	13 883		CUT FLOWERS, POITED PLANTS	6 306		19	12 314	51.2
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 936	1.2	15	16 731		FLORISTS' SUPPLIES	5 336		23	7 556	69.7
5099330	SEEDS	4 669	.8	13	12 596	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	2 127	.4	9	8 287	25.7
	FINE SEED FOR LAWN AND TURF	1 506		7	10 821	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 821	.3	4	2 865	63.6
	FLOWER SEEDS AND BULBS	2 643		3	6 571	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	51 758	8.9	65	93 378	55.4
	NOT REPORTED IN DETAIL	520		(NA)	(NA)		PHOTOGRAPH RECORDS	7 370		18	16 859	43.7
5099350	HAY, ALFALFA, OTHER FARM SUPPLIES	1 275	.2	8	5 753		SHEET MUSIC	2 958		3	3 165	93.5
5099410	PRECIOUS STONES (CUT) AND METALS	16 979	2.9	41	25 322		NOT REPORTED IN DETAIL	3 700		(NA)	(NA)	(NA)
5099420	JEWELRY, SILVERWARE, TROPHIES	37 119	6.4	103	102 936	5099660	OTHER TEXTILE PRODUCTS	10 202	1.8	16	14 596	69.9
	CLOCKS, WATCHES, WATCH MOVEMENTS	10 346		52	29 209	5099670	FOOD BEVERAGE BASIC MATERIALS	15 407	2.7	22	24 139	63.8
	COSTUME JEWELRY	14 450		56	31 083	5099680	WALLPAPER	6 481	1.1	13	8 586	75.5
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	2 884		12	4 437	5099691	LUGGAGE, SADDLERY, HARNESS	1 901	.3	14	59 200	3.2
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	2 368		25	17 706	5099699	LEATHER	3 045	.5	20	35 150	8.7
	NOT REPORTED IN DETAIL	7 051		(NA)	(NA)		MISCELLANEOUS LINES OF MERCHANDISE	28 519	4.9	68	75 239	37.9
							COMMODITIES, N.E.C.	15 334	2.6	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 926	.9	26	34 784	14.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)											
	ALL ESTABLISHMENTS, (NUMBER) 141											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 29,817											
	SALES REPORTED BY COMMODITY LINE,	150 492	100.0	70	(X)			211	.1	7	2 939	7.2
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	94 589	62.9	47	111 385			1 161	.4	3	3 370	34.5
	PASSENGER CARS (NEW AND USED)	50 317		29	60 443			245	.1	15	8 709	2.8
	MOTORCYCLES, MOTOR SCOOTERS, ETC.,	32 159		9	37 911			149	.1	3	2 886	5.2
	NOT REPORTED IN DETAIL,	12 113		(NA)	(NA)							
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	32 883	21.9	33	53 153			259	.1	3	1 621	16.0
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	13 289	8.8	32	90 717			254	.1	25	4 209	6.0
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	7 423		20	47 883			141	.1	7	1 722	8.2
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,	2 887		7	20 438			2 190	.8	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,			(NA)	(NA)							
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	3 357	2.2	4	31 608			4 587	1.8	157	45 807	10.0
5098292	REFRIGERATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	162	.1	3	2 646							
	COMMODITIES, N.E.C.,	3 168	2.1	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 044	2.0	22	58 668							
	AUTOMOTIVE EQUIPMENT (SIC 5013)											
	ALL ESTABLISHMENTS, (NUMBER) 834											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 43,613											
	SALES REPORTED BY COMMODITY LINE,	259 049	100.0	607	(X)			163 752	100.0	134	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	288	.1	10	2 653			53 583	32.7	62	88 688	60.4
	PASSENGER CARS (NEW AND USED)	280		8	2 534			94 727	57.8	96	144 529	65.5
	NOT REPORTED IN DETAIL,	8		(NA)	(NA)			32 986		41	95 498	34.5
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	942	.4	6	2 867			26 983		47	93 525	28.2
	AUTOMOTIVE GLASS,	2 778	1.1	13	4 205			23 329		28	76 241	30.6
5013110	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	208 642	80.5	497	230 835			11 469		(NA)	(NA)	(NA)
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	38 039		163	55 538			85	.1	5	14 465	.6
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.,	140 333		320	165 182			197	.1	6	35 303	.6
	NOT REPORTED IN DETAIL,	30 270		(NA)	(NA)							
5013130	USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	11 957	4.6	101	19 654			320	.2	4	36 799	.9
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	11 915	4.6	104	44 250			431	.3	9	28 605	1.5
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	8 423	3.3	96	41 366			195	.1	5	7 922	2.5
5014100	TIRES AND TUBES, NEW,	4 907	1.9	43	34 844			646	.4	7	40 852	1.6

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND. (CONT.)											
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	88	•1	6	19 506	•5	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)	119 860	100.0	147	(X)	(X)
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	6 623	4.0	4	32 262	20.5	ALL ESTABLISHMENTS, (NUMBER) 201 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 21,942 SALES REPORTED BY COMMODITY LINE,					
5099110	PHOTOGRAPHIC GOODS,	280	•2	5	27 241	1.0	YARD OR PIECE GOODS	81 623	68.0	111	96 894	84.2
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	905	•6	7	40 983	2.2	COTTON FABRICS,	37 417		59	37 417	59.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 807	1.1	3	16 765	10.8	RAYON, NYLON, OTHER MAN-MADE FABRICS,	28 192		52	42 134	66.9
							WOOL FABRICS,	8 974		32	30 936	29.0
							OTHER YARD GOODS (LINC. COATED FABRICS),	7 065		26	17 613	40.1
							NOT REPORTED IN DETAIL,	15 183		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.,	3 853	2.4	(NA)	(NA)	(NA)	NOTIONS (THREAD, BUTTONS, ETC.),	19 114	15.9	42	25 895	73.8
	LABOR, SERVICE, AND RENTAL RECEIPTS	12	(Z)	3	574	2.1	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS,	5 480	4.6	18	10 732	51.1
	PAINTS, VARNISHES (SIC 5028)						OTHER DRY GOODS	3 833		4	2 342	14.4
	ALL ESTABLISHMENTS, (NUMBER) 51 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,061 SALES REPORTED BY COMMODITY LINE,	16 015	100.0	33	(X)	(X)	NOT REPORTED IN DETAIL,	1 309		(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	257	1.6	7	1 777	14.5	UPHOLSTERERS' FABRICS, SUPPLIES	368	•3	4	2 069	17.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	11 922	74.4	33	16 015	74.4	MISCELLANEOUS LINES OF MERCHANDISE,	4 224	3.5	5	14 684	28.8
5072230	PAINTERS' SUPPLIES,	2 550	15.9	13	6 857	37.2	COMMODITIES, N.E.C.,	9 120	7.6	(NA)	(NA)	(NA)
5096800	WALLPAPER,	90	•6	4	1 721	5.2	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	31	(Z)	3	2 129	1.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	506	3.2	3	2 601	19.5	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	COMMODITIES, N.E.C.,	690	4.3	(NA)	(NA)	(NA)	ALL ESTABLISHMENTS, (NUMBER) 266 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 23,792 SALES REPORTED BY COMMODITY LINE,	129 463	100.0	172	(X)	(X)
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)						PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	115	•1	5	6 091	1.9
	ALL ESTABLISHMENTS, (NUMBER) 158 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 12,767 SALES REPORTED BY COMMODITY LINE,	99 718	100.0	112	(X)	(X)	YARD OR PIECE GOODS	71	•1	3	2 707	2.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	82 203	82.4	98	94 191	87.3	NOTIONS (THREAD, BUTTONS, ETC.),	205	•2	3	1 349	15.2
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER,	1 445	1.4	9	2 354	61.4	WORK CLOTHING, WORK GLOVES,	3 701		18	12 992	39.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	3 960	4.0	12	12 410	31.9	HOSIERY,	4 801		18	18 177	20.9
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	7 075	7.1	3	17 162	41.2	UNDERWEAR, NIGHTWEAR,	6 904		19	16 566	29.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	168	•2	4	909	18.5	SUITS, COATS, TROUSERS, OVERCOATS,	3 403		12	17 403	19.6
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	1 117	1.1	5	34 731	3.2	SPORTSWEAR,	6 471		19	14 996	43.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	198	•2	7	1 541	12.8	OTHER CLOTHING, FURNISHINGS,	3 195		18	16 874	18.6
	COMMODITIES, N.E.C.,	3 438	3.4	(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL,	2 067		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	114	•1	4	5 172	2.2	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	65 491	50.6	99	76 951	85.1
							DRESSES, SKIRTS, BLOUSES,	30 788		47	42 770	72.0
							SUITS, COATS, EXCEPT FUR,	13 951		10	18 898	44.6
							CHILDREN'S, INFANTS' WEAR,	7 251		16	18 816	71.1
							OTHER APPAREL, ACCESSORIES,	17 792		25	15 739	49.5
							NOT REPORTED IN DETAIL,	9 919		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE (CONT.)							GENERAL-LINE GROCERIES (CONT.)					
5035320	FUR CLOTHING.	4 447	3.4	9	4 517	98.5	5045100	CONFECTIONERY	18 736	3.4	69	507 838	3.7
5035330	FURS, RAW AND DRESSED	483	.4	4	565	85.5		CANDY, ALL KINDS.	9 786		57	460 892	2.1
5035340	MILLINERY, MILLINERY SUPPLIES	1 504	1.2	7	2 283	65.9		CHEWING GUM	2 676		52	455 424	.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR	18 219	14.1	30	28 759	63.4		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	3 479		54	441 620	.8
	HOSIERY	19 528		19	23 315	45.2		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	2 760		61	494 967	.6
	UNDERWEAR, NIGHTWEAR.	6 880		16	14 839	46.4		NOT REPORTED IN DETAIL.	35		(NA)	(NA)	(NA)
	CORSETS, ALLIED GARMENTS.	315		6	2 155	14.6		MEATS, PROVISIONS	3 319	.6	12	272 082	1.2
	NOT REPORTED IN DETAIL.	496		(NA)	(NA)	(NA)		CURED, BOILED, SMOKED MEATS	2 320		4	237 012	1.0
5039100	SHOES, OTHER FOOTWEAR	421	.3	10	5 873	7.2	5047100	LARD.	210		5	245 356	.1
	MEN'S, BOYS' SHOES.	28		3	1 342	2.1		NOT REPORTED IN DETAIL.	789		(NA)	(NA)	(NA)
	CHILDREN'S, INFANTS' SHOES.	120		3	3 565	3.4		BAKERY PRODUCTS	7 212	1.3	19	403 811	1.8
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.).	156		6	4 317	3.6	5049300	CANNED, BOTTLED FOODS	97 649	17.5	70	506 981	19.3
	NOT REPORTED IN DETAIL.	117		(NA)	(NA)	(NA)		CANNED FRUITS, FRUIT JUICES	22 030		64	452 151	4.9
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	287	.2	6	5 776	5.0		CANNED VEGETABLES, VEGETABLE JUICES	27 216		62	448 159	6.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	1 210	.9	10	11 111	10.9		CANNED FISH, SEAFOOD.	7 553		59	437 512	1.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	411	.3	6	3 913	10.5		CANNED MEATS.	8 424		52	438 421	1.9
	COMMODITIES, N.E.C.	1 335	1.0	(NA)	(NA)	(NA)		CANNED MILK	4 539		53	436 882	1.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	3	648	1.7		OTHER CANNED, BOTO, FOODS, INC. BABY FOOD	15 217		54	437 712	3.5
	FOOTWEAR (SIC 5039)						5049410	NOT REPORTED IN DETAIL.	12 670		(NA)	(NA)	(NA)
	(NOT ANALYZED BY COMMODITY LINE)							COFFEE.	21 398	3.8	61	493 305	4.3
								SOLUBLE COFFEE.	4 095		13	395 590	1.0
								ROASTED COFFEE (EXCEPT SOLUBLE)	17 265		57	482 864	3.6
								NOT REPORTED IN DETAIL.	38		(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)						5049420	TEA	2 393	.4	23	412 450	.6
							5049500	FROZEN FOODS.	41 245	7.4	28	418 721	9.9
								FROZEN FRUITS	624		18	358 965	.2
								FROZEN JUICES	5 851		19	359 738	1.6
								FROZEN VEGETABLES	7 258		17	358 278	2.0
								FROZEN POULTRY (PACKAGED ONLY)	863		18	358 731	.2
								FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 857		9	294 051	.6
								FROZEN MEATS (PACKAGED ONLY)	1 343		18	358 731	.4
								FROZEN PREPARED FOODS, BAKED GOODS.	8 131		21	363 098	2.2
								OTHER PACKAGED FROZEN FOODS	1 628		7	290 845	.6
								NOT REPORTED IN DETAIL.	13 700		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS.(NUMBER) 95						5049610	SOFT DRINKS	4 977	.9	47	454 922	1.1
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000)	559 090	100.0	73	(X)	(X)	5049910	SANDWICHES, SNACK ITEMS	5 838	1.0	19	376 791	1.5
	SALES REPORTED BY COMMODITY LINE.						5049920	FLOUR, RELATED PRODUCTS	7 600	1.4	39	483 568	1.6
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	8 213	1.5	46	450 060	1.8	5049930	SUGAR (REFINED)	13 959	2.5	62	494 434	2.8
5022230	TOILET SOAPS.	3 485	.6	50	460 262	.7	5049940	DRIED FRUITS.	2 524	.5	17	401 233	.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	20 767	3.7	58	492 318	4.2	5049950	GROCERIES, EXCEPT AS SPECIFIED.	59 560	10.7	69	570 824	11.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 485	1.3	25	344 603	2.2		MARGARINE, BUTTER SUBSTITUTES	4 114		22	507 405	1.1
	CHEESE.	6 394		18	334 950	1.9		COOKING OILS (INC. VEGETABLE SHORTENINGS) BREAKFAST CEREALS (FULLY, PARTLY COOKED)	4 505		28	459 911	1.0
	MILK, CREAM (FLUID)	691		5	6 369	10.8		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS-EXC. PEANUTS).	8 295		24	439 777	1.9
	NOT REPORTED IN DETAIL.	400		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	36 358		53	477 602	7.6
									6 288		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all lines (\$1,000)	
	GENERAL-LINE GROCERIES (CONT.)											
5049980	MISCELLANEOUS FOOD PRODUCTS	45 607	8+2	14	302 397	15+1	POULTRY, POULTRY PRODUCTS (CONT.)	19 641	24+6	17	46 767	42+0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	374	+1	16	374 941	+1	EGGS (FRESH, STORAGE)	46 101	57+7	19	50 987	90+4
5094110	CIGARETTES, CIGARS, TOBACCO	93 851	16+8	56	503 538	18+6	POULTRY	25 098		12	29 801	84+2
5094120	CIGARETTES,	88 475		52	459 576	17+7	DRESSED POULTRY, RESALES	21 003		(NA)	(NA)	(NA)
5094130	CIGARS,	3 874		52	452 995	+9	NOT REPORTED IN DETAIL					
5094140	OTHER TOBACCO	1 383		45	444 122	+3	MEATS, PROVISIONS	5 751	7+2	3	34 700	16+6
	NOT REPORTED IN DETAIL	119		(NA)	(NA)	(NA)	FROZEN FOODS	1 006	1+3	3	25 381	4+0
5095212	WINES	426	+1	6	305 656	+1	COMMODITIES, N.E.C.	7 407	9+3	(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	7 106	1+3	57	489 384	1+5	CONFECTIONERY (SIC 5045)					
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	19 600	3+5	59	492 488	4+0	ALL ESTABLISHMENTS, (NUMBER)					
5096213	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	13 530	2+4	41	440 237	3+1	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	18 573	100+0	25	(X)	(X)
5096670	FOOD, BEVERAGE BASIC MATERIALS	1 258	+2	16	334 384	+4	SALES REPORTED BY COMMODITY LINE	17 232	92+8	25	18 573	92+8
5096699	MISCELLANEOUS LINES OF MERCHANDISE	3 737	+7	11	334 028	1+1	CONFECTIONERY	14 478		15	15 610	92+7
	COMMODITIES, N.E.C.	6 281	1+1	(NA)	(NA)	(NA)	CANDY, ALL KINDS	143		4	3 092	4+6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40 960	7+3	3	239 967	17+1	CHEWING GUM	587		7	1 234	47+6
	DAIRY PRODUCTS (SIC 5043)						POTATO CHIPS, SALTED NUTS, OTHER CONNECTIONS	2 024		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER)						NOT REPORTED IN DETAIL					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						PEANUTS, ROASTED	26	+1	3	2 731	1+0
	SALES REPORTED BY COMMODITY LINE	67 858	100+0	35	(X)	(X)	CIGARETTES, CIGARS, TOBACCO	399	2+1	4	3 793	10+5
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	53 515	78+9	35	67 858	78+9	CIGARETTES,	306		4	3 793	8+1
5094110	BUTTER	20 680		6	46 155	44+8	NOT REPORTED IN DETAIL	93		(NA)	(NA)	(NA)
5094120	CHEESE	10 729		15	57 953	18+5	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	194	1+0	3	3 555	5+5
5094130	ICE CREAM, ICES	8 260		16	39 137	21+1	COMMODITIES, N.E.C.	689	3+7	(NA)	(NA)	(NA)
5094140	MILK, CREAM (FLUID)	8 990		7	27 053	33+2	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33	+2	3	180	18+3
	OTHER DAIRY PRODUCTS	4 147		5	45 817	9+1						
	NOT REPORTED IN DETAIL	709		(NA)	(NA)	(NA)	FISH, SEAFOODS (SIC 5046)					
5047100	MEATS, PROVISIONS	2 390	3+5	6	30 154	7+9	ALL ESTABLISHMENTS, (NUMBER)					
5049500	FROZEN FOODS	9 320	13+7	4	27 540	33+8	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	15 021	100+0	24	(X)	(X)
5049950	GROCERIES, EXCEPT AS SPECIFIED	353	+5	3	18 790	1+9	SALES REPORTED BY COMMODITY LINE	12 780	85+1	24	15 021	85+1
	COMMODITIES, N.E.C.	1 800	2+7	(NA)	(NA)	(NA)	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 606	10+7	5	5 422	29+6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	480	+7	4	25 100	1+9	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 584		4	4 746	33+4
	POULTRY, POULTRY PRODUCTS (SIC 5044)						NOT REPORTED IN DETAIL	22		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER)						COMMODITIES, N.E.C.	635	4+2	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	9 906	100+0	28	(X)	(X)						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	MEATS, MEAT PRODUCTS (SIC 5047)											
	ALL ESTABLISHMENTS, (NUMBER) 267											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 31,677											
	SALES REPORTED BY COMMODITY LINE	309 387	100.0	196	(X)			128 367	98.9	176	129 778	98.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	377	.1	19	36 296	5048100	FRESH FRUITS, VEGETABLES, (CONT.)	60 923		119	89 643	69.0
	CHEESE,	313		16	32 239			57 156		99	77 016	74.2
	NOT REPORTED IN DETAIL,	64		(NA)	(NA)			10 288		(NA)		(NA)
5044120	POULTRY,	1 203	.4	26	51 640	5049500	FROZEN FOODS,	892	.7	14	6 266	14.2
	DRESSED POULTRY, RESALES,	1 190		24	45 929			39		4	2 358	2.1
	NOT REPORTED IN DETAIL,	13		(NA)	(NA)			50		3	1 970	2.0
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	314	.1	8	21 925			30		3	3 694	7.6
5047100	MEATS, PROVISIONS,	301 124	97.3	196	309 387			282		5	2 286	13.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	203 506		154	224 258			213		(NA)		(NA)
	CURED, BOILED, SMOKED MEATS	15 506		69	109 110			451	.3	(NA)		(NA)
	SAUSAGE, MEAT LOAVES,	6 419		79 517	8.1			68	.1	3	1 279	5.3
	LARD,	506		30	66 254							
	OTHER MEAT (INCLUDING GAME)	10 927		20	36 041							
	NOT REPORTED IN DETAIL,	63 918		(NA)	(NA)							
5048100	FRESH FRUITS, VEGETABLES, BERRIES	747	.2	5	10 355							
	FRESH VEGETABLES,	726		3	7 877			155 359	100.0	154	(X)	(X)
	NOT REPORTED IN DETAIL,	21		(NA)	(NA)							
5049300	CANNED, BOTTLED FOODS	754	.2	11	22 517			114	.1	4	1 839	6.2
	CANNED MEATS,	649		8	14 365			147	.1	11	6 949	2.1
	CANNED MILK,	30		3	3 704							
	NOT REPORTED IN DETAIL,	75		(NA)	(NA)							
5049500	FROZEN FOODS,	3 321	1.1	18	42 658			3 116	2.0	13	22 775	13.7
	FROZEN FRUITS,	42		3	19 135			1 744		9	11 933	14.6
	FROZEN JUICES,	19		3	16 989			289		3	6 754	4.3
	FROZEN VEGETABLES,	94		5	22 874			1 083		(NA)		(NA)
	FROZEN POULTRY (PACKAGED ONLY),	118		6	5 306			513	.3	3	8 444	6.1
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	81		11	9 571			357	.2	3	2 520	14.2
	FROZEN MEATS (PACKAGED ONLY),	1 700		4	11 719			1 462	.9	18	14 172	10.3
	NOT REPORTED IN DETAIL,	1 267		(NA)	(NA)			147		10	8 363	1.8
5049950	GROCERIES, EXCEPT AS SPECIFIED,	1 095	.4	12	27 277			26		7	5 091	.5
	MARGARINE, BUTTER SUBSTITUTES,	154		5	13 090			147		6	3 633	4.0
	COOKING OILS (INC. VEGETABLE SHORTENINGS),	396		8	22 850			1 059		12	10 717	9.9
	NOT REPORTED IN DETAIL,	545		(NA)	(NA)			867	.6	4	4 836	17.9
5099900	COMMODITIES, N.E.C.,	401	.1	(NA)	(NA)			3 325	2.1	16	32 311	10.3
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	51	(Z)	5	3 332			1 493		5	11 252	13.3
	FRESH FRUITS, VEGETABLES (SIC 5048)							405		4	5 280	7.7
	ALL ESTABLISHMENTS, (NUMBER) 225							47		6	8 955	.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 16,098							353		3	6 861	5.1
	SALES REPORTED BY COMMODITY LINE,	129 778	100.0	176	(X)			1 027		(NA)		(NA)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued
C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											(5)
5048100	FRESH FRUITS, VEGETABLES, BERRIES FRESH FRUITS, BERRIES, MELONS NOT REPORTED IN DETAIL.	776 760 16	.5	5 (NA)	6 432 6 432 (NA)	5048211 5048212	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	428 1 873	.3 1.2	11 14	6 814 12 954	6.3 14.5
5049200	BAKERY PRODUCTS	4 422	2.8	17	10 942	5049311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	121	.1	5	4 632	2.6
5049300	CANNED, BOTTLED FOODS	11 400	7.3	33	22 465	5049670	FOOD, BEVERAGE BASIC MATERIALS	352	.3	8	9 163	4.3
	CANNED FRUITS, FRUIT JUICES	3 775		20	12 912	5049699	MISCELLANEOUS LINES OF MERCHANDISE	1 677	1.1	9	12 299	13.6
	CANNED VEGETABLES, VEGETABLE JUICES	2 116		17	9 179		COMMODITIES, N.E.C.	7 751	5.0	(NA)	(NA)	(NA)
	CANNED FISH, SEAFOOD	305		12	6 543		LABOR, SERVICE, AND RENTAL RECEIPTS	1 028	.7	9	9 668	10.6
	CANNED MEATS	440		10	7 402		FROM CUSTOMERS					
	CANNED MILK	32		5	1 982							
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	542		8	3 714							
	NOT REPORTED IN DETAIL.	4 190		(NA)	(NA)							
5049410	COFFEE	1 176	.8	15	7 288		FARM PRODUCTS (RAW MATERIALS)					
	GREEN COFFEE	344		3	961		(SIC 505)					
	SOLUBLE COFFEE	221		7	3 393		ALL ESTABLISHMENTS					(X)
	ROASTED COFFEE (EXCEPT SOLUBLE)	606		8	4 393		SALES NOT REPORTED BY COMMODITY					100.0
	NOT REPORTED IN DETAIL.	5		(NA)	(NA)		LINE					36
5049420	TEA	313	.2	10	5 878		SALES REPORTED BY COMMODITY LINE					1.432
5049500	FROZEN FOODS	50 720	32.6	40	57 861		COTTON (RAW), INCLUDING LINTERS					(X)
	FROZEN FRUITS	1 649		13	33 355	5051100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	36 223	35.8	4	36 223	100.0
	FROZEN JUICES	2 870		15	33 341	5052100	HIDES, SKINS, PELTS	36 271	35.8	7	38 839	93.4
	FROZEN VEGETABLES	6 933		18	33 162		OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	17 116	16.9	9	18 905	90.5
	FROZEN POULTRY (PACKAGED ONLY)	10 780		24	42 795	5059100	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	4 324	4.3	5	6 175	70.0
	FROZEN FISH (SEAFOOD ONLY)	17 606		23	44 653		COMMODITIES, N.E.C.	760	.8	4	8 716	8.7
	FROZEN MEATS (PACKAGED ONLY)	5 414		18	32 873	5059900	LABOR, SERVICE, AND RENTAL RECEIPTS	6 270	6.2	(NA)	(NA)	(NA)
	FROZEN PREPARED FOODS, BAKED GOODS	2 782		14	29 445		FROM CUSTOMERS	223	.2	3	1 003	22.2
	OTHER PACKAGED FROZEN FOODS	2 114		17	30 509		ELECTRICAL SUPPLIES, APPARATUS					
	NOT REPORTED IN DETAIL.	552		(NA)	(NA)		(SIC 5063)					
5049610	SOFT DRINKS	394	.3	8	2 971	5099312	ALL ESTABLISHMENTS					207
5049920	FLOUR, RELATED PRODUCTS	4 275	2.8	13	15 490		SALES NOT REPORTED BY COMMODITY					16.583
5049930	FLOUR (REFINED)	11 765	7.6	11	21 664		LINE					(X)
5049940	SUGAR (REFINED)	1 131	.7	11	7 518		SALES REPORTED BY COMMODITY LINE					(X)
5049950	GROCERIES, EXCEPT AS SPECIFIED	22 307	14.4	59	55 797							
	COOKING OILS, BUTTER SUBSTITUTES	1 030		9	13 162		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION					
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 520		14	18 887		MATERIALS					
	BREAKFAST CEREALS (FULLY, PARTLY COOKED)	38		4	3 044		INTERIOR WIRING, CONSTRUCTION MATERIALS					
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	9 312		31	28 112		OUTSIDE CONSTRUCTION MATERIALS					
	NOT REPORTED IN DETAIL.	10 407		(NA)	(NA)		LIGHTING FIXTURES					
5049960	PEANUTS, ROASTED	553	.4	7	9 283		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)					
5049980	MISCELLANEOUS FOOD PRODUCTS	21 876	14.1	36	35 945		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.					
5059910	PEANUTS, UNROASTED	216	.1	5	8 873		NOT REPORTED IN DETAIL.					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	381	.2	3	1 417							
5094110	CIGARETTES, CIGARS, TOBACCO	483	.3	9	5 916							
	CIGARETTES	219		5	3 079							
	CIGARS	177		4	2 381							
	NOT REPORTED IN DETAIL.	187		(NA)	(NA)							

Standard Notes: (NA) Not available. (X) Not applicable.

- Represents zero. (D) Withheld to avoid disclosure.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued
C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)											
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	15 391	6.5	15	50 906	5065100	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)	5 712	1.8	8	138 780	4.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	2 243	1.0	8	64 862	5072210	ELECTRONIC TUBES, PARTS, ACCESSORIES.	308	.1	4	16 038	1.9
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	9 562	4.1	12	70 067	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.. . .	4 519	1.4	3	52 367	8.6
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	1 270	.5	10	46 667	5097110	HOUSEHOLD FURNITURE.	1 575	.5	5	7 681	20.5
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	406		6	42 699	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	394	.1	5	8 138	4.8
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	664		4	33 179	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	2 529	.8	8	15 471	16.3
	ACCESSORIES (INC. TESTING EQUIPMENT).	2 469		3	34 497	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	2 973	.9	5	19 579	15.2
	INTERCOMMUNICATION AND SOUND EQUIPMENT. NOT REPORTED IN DETAIL.	173		5	34 497	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES. . . .	1 493	.5	3	15 774	9.5
		18		(NA)	(NA)	5099140	JEWELRY, SILVERWARE, TROPHIES.	1 356	.4	7	8 903	15.2
5072210	HARDWARE.	792	.3	3	5 892	5099420	CLOCKS, WATCHES, WATCH MOVEMENTS.	646		6	8 118	8.0
							COSTUME JEWELRY.	91		4	2 262	4.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	4 743	2.0	31	88 515		SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	594		3	6 528	9.1
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	390	.2	5	30 839		NOT REPORTED IN DETAIL.	25		(NA)	(NA)	
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	696	.3	8	13 456	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC. . . .	2 597	.8	4	48 986	5.3
						5099699	MISCELLANEOUS LINES OF MERCHANDISE.	4 699	1.5	7	104 411	4.5
5099900	COMMODITIES, N.E.C.	5 805	2.5	(NA)	(NA)		COMMODITIES, N.E.C.	15 532	4.9	(NA)	(NA)	
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	889	.4	9	4 784	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 794	.6	12	93 834	1.9
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)						ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					
	ALL ESTABLISHMENTS. (NUMBER) 134						ALL ESTABLISHMENTS. (NUMBER) 225					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,321						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 25,473					
	SALES REPORTED BY COMMODITY LINE.	315 337	100.0	90	(X)		SALES REPORTED BY COMMODITY LINE.	118 352	100.0	145	(X)	(X)
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	386	.1	3	15 087	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	408	.3	4	5 622	7.3
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 746	.9	4	14 901	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	934	.8	11	8 721	10.7
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	186 485	59.1	67	281 373		TELEVISION SETS.	119		5	812	14.7
	ELECTRIC KITCHEN EQUIPMENT, PARTS	45 452		22	146 622		CONSOLE RADIOS AND RECORD PLAYERS	679		6	6 448	10.5
	ELECTRIC HOME LAUNDRY EQUIPMENT	11 605		13	115 683		NOT REPORTED IN DETAIL.	136		(NA)	(NA)	
	TELEVISION SETS	73 351		23	146 514	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 935	1.6	11	8 384	23.1
	CONSOLE RADIOS AND RECORD PLAYERS	11 990		21	135 055		ELECTRONIC TUBES, PARTS, ACCESSORIES.	111 924	94.6	145	118 352	94.6
	OTHER MAJOR APPLIANCES (INCLUDING GAS). . . .	16 635		20	163 652	5065100	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	27 542		78	66 508	41.4
	NOT REPORTED IN DETAIL.	27 452		(NA)	(NA)		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	36 983		79	71 241	51.9
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS. . . .	24 135	7.7	26	157 913		ACCESSORIES (INC. TESTING EQUIPMENT).	2 735		56	43 026	6.4
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	44 970	14.3	28	154 457		INTERCOMMUNICATION AND SOUND EQUIPMENT. . . .	25 349		54	57 560	44.0
5064140	ROOM AIR CONDITIONERS	11 134	3.5	14	191 451		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	10 695		32	25 372	42.2
								8 620		(NA)	(NA)	

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRONIC PARTS; EQUIPMENT (CONT.)											(5)
5072210	HARDWARE	1 207	1.0	4	6 208	5099120	SPORTING, ATHLETIC GOODS; BICYCLES	6 995	5.3	5	37 328	18.7
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	437	4.4	3	1 645	5099699	MISCELLANEOUS LINES OF MERCHANDISE	449	3.3	5	18 940	24.4
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	66	6.1	3	1 650		COMMODITIES, N.E.C.	4 001	3.1	(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	696	6.6	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	88	8.1	7	3 653	2.4
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	745	6.6	15	9 253		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 5074)					
	HARDWARE (SIC 5072)						ALL ESTABLISHMENTS (NUMBER) 189					(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						SALES REPORTED BY COMMODITY LINE (\$1,000)	159 646	100.0	140	11 850	1.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	1 109	8.8	11	26 780	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	209	1.1	7	7 266	1.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	820	6.6	8	25 705	5064140	ROOM AIR CONDITIONERS	89	0.4	4	33 998	2.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 366	1.0	5	27 557	5072210	HARDWARE	669	4.4	23	31 687	1.5
5072210	HARDWARE	102 974	78.7	148	127 037		HAND TOOLS (INC. POWER DRIVEN), CUTLERY	489	1.4	20	1 460	7.8
	BUILDERS' HARDWARE	34 268		41	76 084		ALL OTHER HARDWARE	66		3	(NA)	(NA)
	HEAVY HARDWARE	1 820		8	16 784		WARM-AIR HEATING-COOLING EQPT., SUPPLIES	15 870	9.9	59	64 488	24.6
	KITCHEN AND SHELF HARDWARE	4 335		15	44 244		WARM-AIR FURNACES (ALL FUELS)	4 058		30	41 799	9.7
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	15 807		37	60 085		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 413		6	13 251	10.7
	ALL OTHER HARDWARE	21 807		48	65 010		DUCTS, REGISTERS, FITTINGS, ACCESSORIES	4 154		18	23 550	17.6
	NOT REPORTED IN DETAIL	25 438		(NA)	(NA)		ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 622		16	25 792	6.3
5072230	PAINTERS' SUPPLIES	3 244	2.5	14	25 779		OTHER WARM-AIR HEATING EQUIPMENT	1 037		10	16 216	6.4
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	731	6.6	8	23 975	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	3 586		(NA)	(NA)	(NA)
	PLUMBING FIXTURES	441		5	22 376	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	248	2.2	3	7 155	3.5
	NOT REPORTED IN DETAIL	290		(NA)	(NA)	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	8 058	5.0	23	43 763	18.4
5084910	ABRASIVES, ABRASIVE MATERIALS	821	6.6	13	30 307		PIPE, FITTINGS, VALVES	105 887	66.3	117	129 191	82.0
5084940	ROPE, CORDAGE, TWINE	322	2.2	10	28 606		PLUMBING FIXTURES	47 887		90	109 393	43.8
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 101	8.8	5	29 805		DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS)	18 174		70	84 264	21.6
5091212	IRON AND STEEL PRODUCTS (FLAT)	784	3.3	3	19 301		OTHER PLUMBING EQUIPMENT, SUPPLIES	6 144		51	62 714	9.8
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	1 991	14.5	14	40 349	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP)	2 041	1.3	6	12 357	16.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	426	3.3	5	28 396		RESIDENTIAL AND SMALL COM. (5-20HP)	1 285		5	11 466	11.2
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	82	1.1	3	22 252		NOT REPORTED IN DETAIL	13		4	7 121	10.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	4 005	3.1	5	38 025	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	1 374	0.9	5	10 299	13.3
						5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	5 768	3.6	8	21 211	27.2
						5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	2 226	1.4	18	27 112	8.2

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (CONT.)										
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	251	•2	4	3 018	5081210	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (CONT.)	677	2.3	5	7 428
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	118	•1	3	1 842			619		(NA)	7 395
5091215	CAST IRON-SOIL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	2 437	1.5	23	28 304	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	772	2.6	4	6 131
5091216	IRON AND STEEL PIPE, TUBING	8 148	5.1	34	46 944	5099699	MISCELLANEOUS LINES OF MERCHANDISE	68	•2	3	1 332
	TUBING (MECHANICAL AND PRESSURE)	523		7	15 963			397	1.3	(NA)	(NA)
	STANDARD STEEL PIPE	5 692		26	39 331			1 080	3.6	8	5 000
	NOT REPORTED IN DETAIL	1 733		(NA)	(NA)						
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	744	•5	3	5 960	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS				
5099699	MISCELLANEOUS LINES OF MERCHANDISE	632	•4	7	10 694						
	COMMODITIES, N.E.C.	4 774	3.0	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	103	•1	3	10 464						
	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES (SIC 5077)										
	ALL ESTABLISHMENTS (NUMBER) 82										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,363										
	SALES REPORTED BY COMMODITY LINE	29 861	100.0	51	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 922	•4	6	11 425
5064140	ROOM AIR CONDITIONERS	1 288	4.3	8	8 715	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	341	•1	4	2 929
5074110	WARM-AIR HEATING-COOLING EPT., SUPPLIES	1 190	4.0	8	8 935	5072210	HARDWARE	1 584	•3	9	16 490
	WARM-AIR FURNACES (ALL FUELS)	379		6	8 321	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 813	•6	7	18 170
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (HEAT PUMPS)	545		5	7 574	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	398	•1	7	4 144
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES ROOM SPACE HEATING EPT., (EXC. ELECTRIC)	220		3	7 467						
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EPT., RESIDENTIAL AND SMALL COM. (UNDER 2HP)	6 117	20.5	16	11 774	5081100	OFFICE MACHINES AND EQUIPMENT	14 368	2.8	79	16 426
	RESIDENTIAL AND COMMERCIAL (5-20HP)	1 491		8	8 796			5 755		50	9 806
	INDUSTRIAL AND LARGE COM. (OVER 20HP)	3 989		6	8 786			1 173		18	6 487
	NOT REPORTED IN DETAIL	233		10	10 312			1 884		6	1 264
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	14 119	47.3	35	24 260			1 717		39	7 083
	BEVERAGE, DRINKING, WATER COOLERS	1 794		14	4 900	5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	32 167	6.3	35	36 371
	DISPLAY CASES	381		6	2 838	5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL)	2 816	•6	14	8 011
	ICE CREAM CABINETS	137		6	2 876	5081310	BEAUTY SERVICE SHOP MACHINES (EXC. BARBERY, CASH REGISTERS	9 025	1.8	26	10 051
	ICE MAKING MACHINES	2 063		10	10 010			507		9	1 322
	REACH-IN AND WALK-IN REFRIGERATORS	3 971		13	5 269			6 322		6	3 366
	OTHER REFRIGERATION EQUIPMENT	3 021		19	10 091			249		5	502
	NOT REPORTED IN DETAIL	5 732		(NA)	(NA)			1 947		(NA)	(NA)
5077130	AIR CONDITIONING, REFRIGERATION EPT., PARTS (INC. REFRIGERANTS)	4 153	13.9	24	14 938	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	543	•1	7	1 485
						5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	9 825	1.9	21	12 030
						5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	3 081	•6	10	10 915

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TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS 2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS, TRACTOR SHOVEL LOADERS, PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS-PARTS, CRANES, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EPT., SUPPLIES, NOT REPORTED IN DETAIL,	36 992 9 969 3 777 3 801 12 598 3 903 5 530 3 539 5 488	7.3	38 14 6 8 12 9 3 10 (NA)	49 453 28 241 23 156 26 649 27 031 13 845 7 430 12 260 (NA)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS, OTHER POWER TRANSMISSION EQUIPMENT, NOT REPORTED IN DETAIL, INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING), WELDING EPT. AND SUPPLIES (INCL. GASES), GAS WELDING SUPPLIES, EPT (INC. GASES), ARC WELDING SUPPLIES AND EQUIPMENT, RESISTANCE WELDING SUPPLIES AND EQUIPMENT, NOT REPORTED IN DETAIL,	17 386 10 546 2 792 36 808 17 403 8 711 5 440 2 289 2 618	3.4	46 35 (NA) 68 54 40 36 17 (NA) 15	29 345 25 095 17 236 (NA) 77 160 25 279 32 577 17 284 8 215 (NA) 9 080	59.2 42.0 23.5 (NA) 47.7 32.3 34.1 31.5 11.7 (NA) 28.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, DAIRY AND MILK PRODUCTS MACHINERY, EPT., OTHER FOOD PROCESSING MACHINERY, EPT., NOT REPORTED IN DETAIL,	4 663 840 3 738 85	.9	21 5 15 (NA)	6 768 1 483 5 483 (NA)	5084300	PACKAGING, MECHANICAL RUBBER GOODS, ROPE, CORDAGE, TWINE, BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.), BRINTING AND DUPLICATING INKS, OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	2 618 5 119 1 183 8 774 2 193 10 207 349 55 723	.5 1.0 .2 1.7 1.4 2.0 1.1 10.9	15 47 16 41 9 7 6 137	33 402 15.3 9 153 52 259 3 389 11 453 1 991 104 345	28.8 15.3 12.9 16.8 64.7 85.1 17.5 53.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRANES, DERRICKS, HOISTS, WINCHES, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS, FANS, BLOWERS (INDUSTRIAL EQUIPMENT), OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	57 781 4 702 6 093 2 782 13 962 516 8 970 20 756	11.4	116 19 36 17 17 7 30 (NA)	103 134 22 237 13 463 28 464 23 043 3 481 20 671 (NA)	5085120	FARM, DAIRY MACHINERY, PARTS, AND EPT., POULTRY EQUIPMENT (INC. TRACTORS), DAIRY FARM AND BARN EQUIPMENT, NOT REPORTED IN DETAIL,	685 349 356 (NA)	.1 1 (NA)	9 3 (NA)	4 755 1 369 (NA)	14.4 25.5 (NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	12 038	2.4	26	18 667	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES,	621	.1	5	4 233	14.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING), MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES, MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT, NOT REPORTED IN DETAIL,	64 596 45 177 7 506 11 913	12.7	89 61 37 (NA)	76 897 54 574 20 839 (NA)	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	532	.1	5	16 963	3.1
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT, PRODUCTION--OIL WELL RIGS, VALVES, ETC., NOT REPORTED IN DETAIL,	9 413 6 849 2 564	1.8	34 27 (NA)	23 334 20 486 (NA)	5091212 5091213 5091216	IRON AND STEEL PRODUCTS (FLAT), IRON AND STEEL WIRE, WIRE PRODUCTS, IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	492 368 11 844	.1 1 2.3	7 7 21	9 069 7 019 42 604	5.4 5.2 27.8
5083600	PRINTING TRADES MACHINERY, EQUIPMENT,	5 496	1.1	16	5 651	5094211	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	683	.1	9	11 091	6.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	4 227	.8	11	6 420	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 400	.3	10	13 019	10.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT, USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT, USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING,	13 563 6 246 4 197	2.7	46 16 16	51 337 29 916 11 016	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 220	.2	22	18 247	6.7
	USED OIL WELL REFINING MACHINERY, EPT., OTHER USED OR REBUILT MACHINERY, EPT., NOT REPORTED IN DETAIL,	876 2 191 53		4 14 (NA)	4 930 11 583 (NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	7 814	1.5	133	102 550	7.6
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT,	22 390	4.4	52	28 842		FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)	14 601	2.9	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(NOT ANALYZED BY COMMODITY LINE)

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)						SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES (CONT.)					(5)
	ALL ESTABLISHMENTS, (NUMBER) 211					5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES, . . .	17 809	18.3	50	17 889	99.6
	SALES NOT REPORTED BY COMMODITY						EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, . . .					
	LINE (\$1,000) 13,568	84 089	100.0	143	(X)		DRYERS, ETC.,	2 904		29	9 449	30.7
	SALES REPORTED BY COMMODITY LINE,						SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR . . .					
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST						PREPARATIONS, MANICURING SUPPLIES, ETC., . . .	11 904		36	14 011	85.0
	CHEMICALS, BIOLOGICALS,	1 266	1.5	5	4 470	5087200	NOT REPORTED IN DETAIL,	3 001		(NA)	(NA)	(NA)
5086100	DENTAL EQUIPMENT, SUPPLIES,	11 638	13.8	24	11 757		CUSTOMER (JANITORS), SUPPLIES,			39	12 976	86.6
	TEETH,	1 899		15	7 395		MACHINES AND EQUIPMENT (SNEEPEES, . . .			23	8 726	30.1
	DENTAL GOLD,	1 196		13	7 446		PLUMBERS, VACUUM WALKERS, ETC., . . .	2 629		23	9 781	69.3
	EQUIPMENT (CHAIRS, X-RAYS, CABINETS, . . .	2 158		12	6 987		CLEANING CHEMICALS AND SUPPLIES,	1 827		(NA)	(NA)	(NA)
	ENGINES, ETC.,	3 273		12	6 085	5087300	NOT REPORTED IN DETAIL,			35	20 276	96.8
	SUNDRY MERCHANDISE,	3 112		(NA)	(NA)		LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES . . .	19 636	20.2	20	13 979	77.2
	NOT REPORTED IN DETAIL,						MACHINES (WASH DRY, IRON PRESS), . . .	10 785				
5086210	CHURCH EQUIPMENT, SUPPLIES,	1 851	2.2	12	3 056		EQUIPMENT (MARKING, LAUNDRY . . .	724		8	4 090	17.7
5086220	SCHOOL EQUIPMENT, SUPPLIES,	4 254	5.1	9	5 431		SUPPLIES (BASKETS, ETC.,	6 142		9	7 387	83.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, . . .	31 588	37.6	42	36 932		NOT REPORTED IN DETAIL,	1 985		(NA)	(NA)	(NA)
5086400	OPHTHALMIC PRODUCTS,	10 853	12.9	37	10 854	5087400	SHOE REPAIR AND RESOLE MATERIALS,	3 507	3.6	12	4 612	76.0
	PRESCRIPTION SALES,	2 259		8	4 161		LEATHER, SOLE AND HEEL,	1 083		15	3 430	31.6
	OPHTHALMIC MERCHANDISE SALES,	4 256		21	6 871		RUBBER AND OTHER THAN LEATHER, SOLES . . .			4	3 317	28.5
	OPTICAL, OPHTHALMIC INSTRUMENTS, EOPT., . . .	1 606		11	5 032		FINDINGS AND MERCHANDISE FOR SHOE REPAIR, . . .	944		4	3 733	26.7
	NOT REPORTED IN DETAIL,	2 722		(NA)	(NA)		NOT REPORTED IN DETAIL,	483		(NA)	(NA)	(NA)
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND					5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	8 615	8.8	25	9 421	91.4
5086900	OPHTHALMIC) AND LABORATORY EQUIPMENT, . . .	10 663	12.7	15	22 213	5087930	UPHOLSTERERS, FABRICS, SUPPLIES,	21 642	22.2	26	28 209	76.7
	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, . . .	2 815	3.3	9	6 153	5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES, . .	6 474	6.6	7	6 810	95.1
	SUPPLIES,					5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . . .					
5099900	COMMODITIES, N.E.C.,	8 212	9.8	(NA)	(NA)		FACIAL TISSUES, ETC.,	528	.5	4	7 853	6.7
	LABOR, SERVICE, AND RENTAL RECEIPTS	949	1.1	18	16 367	5099694	LEATHER,	893	.9	6	3 634	24.6
	FROM CUSTOMERS,					5099699	MISCELLANEOUS LINES OF MERCHANDISE,	545	.6	4	2 979	18.3
							COMMODITIES, N.E.C.,	61	.1	4	1 364	4.5
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	4 154	4.3	(NA)	(NA)	(NA)
							FROM CUSTOMERS,	577	.6	17	4 461	12.9
	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES						TRANSPORTATION EQUIP., SUPPL., EX., AUTOMOTIVE					
	(SIC 5087)						(SIC 5088)					
5029110	ALL ESTABLISHMENTS, (NUMBER) 265	369	4.4	4	1 075		ALL ESTABLISHMENTS, (NUMBER) 263					
5029140	SALES NOT REPORTED BY COMMODITY	94	1.1	3	1 304		SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 19,780						LINE (\$1,000)					
5032100	SALES REPORTED BY COMMODITY LINE,	1 107	1.1	3	3 443		SALES REPORTED BY COMMODITY LINE,	87 371	100.0	200	(X)	(X)
5084970	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, . . .					5072210	HARDWARE,	172	.2	4	1 454	11.8
	FATS, OILS, EXPLOSIVES, ETC.,	369	4.4	4	1 075		AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . .	80 880	92.6	184	81 461	99.3
	INDUSTRIAL SOAPS, CHIPS, POWDERS, DETERGENTS, . .	94	1.1	3	1 304	5088100	AIRCRAFT ENGINES, AIR FRAMES, ETC., . . .	17 133		51	24 093	71.1
	YARD OR PIECE GOODS,	1 107	1.1	3	3 443		AVIATION PARTS, SUPPLIES, EQUIPMENT AND	48 201		116	53 275	90.5
	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	204	.2	3	1 331		ACCESSORIES,	15 546		(NA)	(NA)	(NA)
							NOT REPORTED IN DETAIL,					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	TRANSPORTATION EQUIP., SUPPL., EX. AUTOMOTIVE (CONT.)						METALS, MINERALS (EX. PETROL. PROD., SCRAP) (CONT.)					
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	5 283	6.0	15	5 803	91.0	5091214	53 930	12.7	70	192 080	28.1
	COMMODITIES, N.E.C.	580	.7	(NA)	(NA)	(NA)		1 142		6	16 894	6.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	456	.5	9	5 284	8.6		9 610		31	136 804	7.0
	METALS, MINERALS (EX. PETROL. PROD., SCRAP) (SIC 5091)							5 664		28	124 556	4.5
	ALL ESTABLISHMENTS. (NUMBER) 308							7 814		23	72 469	10.8
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)							775		4	10 731	7.2
	SALES REPORTED BY COMMODITY LINE.							11 968		27	126 136	9.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 134	.5	9	19 263	11.1		6 562		11	27 651	23.7
	HARDWARE.	2 189	.5	21	41 330	5.3		10 395		(NA)	(NA)	(NA)
5072210	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	2 676	.6	11	18 867	14.2	5091215	945	.2	5	4 175	22.6
5074300	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. OIL WELL, OIL REFINING MACHINERY, EQUIPMENT. USED OR RESULT MACHINERY AND EQUIPMENT.	2 761 4 105 358	.7 1.0 .1	10 8 3	51 267 13 853 5 679	5.4 29.6 6.3	5091216	56 923	13.4	63	209 563	27.2
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	3 222	.8	8	47 082	6.8		24 920		32	165 029	15.1
5084910	ABRASIVES, ABRASIVE MATERIALS.	1 971	.5	5	40 334	4.9		23 908		27	126 925	18.8
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	7 850	1.6	11	59 806	12.8		8 095		(NA)	(NA)	(NA)
5091112	COKE.	933	.2	4	3 085	30.2	5091217	3 418	.8	13	24 777	13.8
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) IRON AND STEEL PRODUCTS (PLAT).	19 910 78 121	4.7 18.5	24 87	41 902 214 836	47.5 36.4	5091218	14 757	3.5	26	136 520	10.8
5091212	PLATES.	15 826		28	126 637	10.8		5 955		11	92 004	6.5
	SHEETS (HOT-ROLLED).	15 827		28	94 031	5.9		1 797		6	37 704	4.8
	SHEETS (COLD-ROLLED).	10 117		36	129 788	7.8		3 714		5	26 911	13.8
	BULK PLATE.	8 442		3	3 209	14.9		3 281		18	83 664	3.9
	TUBES GALVANIZED, OTHERWISE COATED.	8 478		30	111 440	7.9		10		(NA)	(NA)	(NA)
	TUBES GALVANIZED, OTHERWISE COATED.	8 749		7	18 840	1.6		50 238	11.9	49	182 500	27.5
	FABRICATED AND STRUCTURAL PLATE PRODUCTS. OTHER PLAT, IRON, STEEL PRODUCTS.	2 910 2 144 21 233		18 7 (NA)	66 838 (NA)	10.7		6 499		13	90 788	7.2
5091213	IRON AND STEEL WIRE. WIRE PRODUCTS. WIRE-PLAIN, COATED, BARBED, TWISTED. NAILS AND STAPLES (INCL. TACKS AND BRADS). MOVING AND WELDED WIRE, FENCE POSTS, FITTINGS AND ACCESSORIES.	23 831 7 468 7 468	5.6	62 27 19	93 509 40 535 42 730	25.5 17.4	5091312	4 738		16	60 910	7.8
	WIRE ROPS AND STRAND (INC. GALVANIZED). BALE TIES.	871		9	29 780	2.9		3 113		11	57 868	5.4
	REINFORCEMENT MESH (WELDED AND WOVEN). NOT REPORTED IN DETAIL.	5 018 2 294		15 8	19 879 22 315	25.2 (NA)	5091313	4 264		13	54 526	7.8
								48 239	11.4	55	189 602	25.4
								19 023		23	98 404	7.8
								8 189		30	129 432	14.7
								3 441		24	119 085	6.9
								3 363		18	112 823	3.0
								6 353		14	75 833	4.7
										(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	METALS, MINERALS (EXC. PETROL. PROD., SCRAP) (CONT.)											
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . . MAGNESIUM NICKEL TIN, LEAD, ZINC, ETC. NOT REPORTED IN DETAIL	10 435 1 552 1 603 3 829 4 451	2.5	17 3 3 8 (NA)	97 342 51 542 23 067 47 690 (NA)	5096211 5096212 5096993 5099699	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . . PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.) SMOKERS' SUPPLIES AND PIPES MISCELLANEOUS LINES OF MERCHANDISE COMMODITIES, N.E.C.	111 70 2 232 540 946	.1 .1 1.6 .4 .7	4 7 12 3 (NA)	56 792 21 749 104 687 13 653 (NA)	.2 .3 2.1 4.0 (NA)
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	371	.1	7	12 935		BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES (SIC 5095)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE RECEIPTS FOR WORK ON CUSTOMERS' MATERIALS	3 393 1 367	.8 .3	19 12	62 718 57 907							
5099900	COMMODITIES, N.E.C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15 453 1 723	3.7 .4	(NA) 16	(NA) 42 498		ALL ESTABLISHMENTS (NUMBER) 122 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	413 373	100.0	109	(X)	(X)
	PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					5095110 5095211 5095212	BEER, FERMENTED MALT LIQUORS SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING) WINES COMMODITIES, N.E.C.	119 481 263 400 29 361 1 131	28.9 63.7 7.1 .3	80 43 48 (NA)	281 870 286 827 277 068 (NA)	42.4 91.8 10.6 (NA)
	SCRAP, WASTE MATERIALS (SIC 5093)						PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (SIC 5096)					
	(NOT PUBLISHED FOR CONSOLIDATED AREAS)						ALL ESTABLISHMENTS (NUMBER) 323 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 21,582 SALES REPORTED BY COMMODITY LINE	245 936	100.0	218	(X)	(X)
	TOBACCO, TOBACCO PRODUCTS (SIC 5094)					5029110 5029140 5045100 5081100	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC. LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS CONFECTIONERY OFFICE MACHINES AND EQUIPMENT ADDING, ACCOUNTING, COMPUTING MACHINES DUPLICATING MACHINES TYPEWRITERS OTHER OFFICE MACHINES NOT REPORTED IN DETAIL	228 269 622 836 87 316 37 360 38	.1 .1 .3 .3 .3 .3 .3 .3 .3	4 6 7 17 8 7 4 (NA)	5 517 5 968 4 358 11 359 1 440 8 684 1 386 1 892 (NA)	4.1 4.8 14.3 7.4 6.0 3.6 2.7 19.0 (NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	755	.5	6	48 909		ROPE, CORDAGE, TWINE	1 240	.5	14	64 550	1.9
5045100	CONFECTIONERY CANDY, ALL KINDS CHEWING GUM FOUNTAIN FRUITS, SYRUPS, SUPPLIES POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS NOT REPORTED IN DETAIL	10 558 7 917 1 612 10 258 761	7.6	19 17 16 3 (NA)	126 461 122 429 120 952 3 956 (NA)	5084940 5086220 5087200	SCHOOL EQUIPMENT, SUPPLIES CUSTODIAL (JANITORS') SUPPLIES CIGARETTES, CIGARS, TOBACCO OTHER TOBACCO NOT REPORTED IN DETAIL	1 779 504 197 71 795 6 812	.7 .2 .1 29.2 2.8	8 14 5 38 5	54 476 64 047 1 379 142 350 86 929	3.3 .8 14.3 50.4 7.8
5049410	COFFEE	87	.1	3	1 479							
5094110	CIGARETTES, CIGARS, TOBACCO CIGARETTES CIGARS OTHER TOBACCO NOT REPORTED IN DETAIL	123 060 98 156 10 780 2 144 11 980	88.9	23 18 16 13 (NA)	138 359 126 229 119 729 114 898 (NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PAPER, PAPER PRODUCTS (EXCEPT WALLPAPER) (CONT.)						FURNITURE, HOME FURNISHINGS (CONT.)					
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	76 380	31.1	83	169 127	5097110	HOUSEHOLD FURNITURE	38 995	15.8	63	72 884	53.5
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	19 336	7.9	45	117 115		HOUSEHOLD FURNITURE	28 538		48	60 201	47.4
5096213	PAPERBOARD, BOXBOARD	4 170	1.7	24	76 574		MATTRESSES, BED SPRINGS	9 937		13	24 969	3.7
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., STATIONERY	10 766	19.2	95	102 700		NOT REPORTED IN DETAIL			(NA)		(NA)
	CARBON PAPER, STENCIL PAPER, INKED RIBBON	1 349		32	69 850	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	32 595	13.2	58	39 460	82.6
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS	4 040		25	71 853		OFFICE FURNITURE (WOODEN, METAL)	21 044		45	27 044	77.8
	PENS, MECHANICAL PENCILS	11 375		30	82 708		PUBLIC BUILDING FURNITURE	6 415		6	2 748	15.1
	OTHER OFFICE SUPPLIES	10 721		22	65 852		OTHER FURNITURE	1 813		10	5 252	34.5
	ARTISTS' SUPPLIES	919		5	61 073		NOT REPORTED IN DETAIL	9 323		(NA)		(NA)
	NOT REPORTED IN DETAIL	8 127		(NA)	(NA)	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	13 825	5.6	31	28 704	48.2
5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.)	1 395	.6	15	10 346	5097221	CURTAINS, DRAPERIES	11 107	4.5	27	27 205	40.8
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	4 272	1.7	22	58 732	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	20 124	8.2	28	35 212	57.2
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 848	1.2	18	24 003		BED SPREADS, COMFORTABLES, BLANKETS	1 834		12	8 713	21.0
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	231	.1	3	53 224		TABLE LINENS	852		8	5 314	16.0
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	204	.1	5	1 227		SHEETS, PILLOW CASES	1 464		7	8 835	16.6
5099420	JEWELRY, SILVERWARE, TROPHIES	161	.1	5	1 173		TOWELS, WASH CLOTHS	9 772		9	15 206	64.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	152	.1	8	685 22.2		OTHER LINENS AND DOMESTICS	1 654		4	12 025	13.8
5099691	LUGGAGE, SADDLERY, HARNESS	316	.1	4	1 437		NOT REPORTED IN DETAIL	4 516	1.8	6	19 186	23.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE	784	.3	8	13 203	5097223	SHADES, VENETIAN BLINDS	86 454	35.1	61	109 002	79.3
		3 914	1.6	(NA)	(NA)	5097230	FLOOR COVERINGS	52 012		44	86 995	59.8
5099900	COMMODITIES, N.E.C.	205	.1	9	9 850		CARPETS, RUGS	20 676		16	49 610	41.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						LINOLEUM, OTHER HARD SURFACES	2 392		(NA)		(NA)
							OTHER FLOOR COVERINGS	11 374		(NA)		(NA)
						5097292	MIRRORS, LAMPS, PICTURE FRAMES	5 239	2.1	28	13 438	39.0
						5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	19 728	8.0	42	30 215	65.3
5032100	YARD OR PIECE GOODS	257	.1	3	2 247	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 065	.4	4	12 042	8.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	819	.3	3	5 924	5099420	JEWELRY, SILVERWARE, TROPHIES	212	.1	5	11 512	1.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 091	.4	7	31 323	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	430	.2	4	11 049	3.9
5072210	HARDWARE	2 980	1.2	7	14 840	5099699	MISCELLANEOUS LINES OF MERCHANDISE	512	.2	8	5 695	9.0
5081100	OFFICE MACHINES AND EQUIPMENT	370	.2	8	2 078		COMMODITIES, N.E.C.	2 911	1.2	(NA)		(NA)
5086220	SCHOOL EQUIPMENT, SUPPLIES	154	.1	3	1 920	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 524	.6	13	8 352	18.2
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	1 383	.6	11	12 405		LUMBER, CONSTRUCTION MATERIALS (SIC 5098)					
							ALL ESTABLISHMENTS	418 674	100.0	308	(X)	(X)
							SALES NOT REPORTED BY COMMODITY LINE	290	.1	19	16 165	1.8
							SALES REPORTED BY COMMODITY LINE	1 564	.4	32	32 522	4.8
							PAINTS, VARNISHES, LACQUERS, ENAMELS					
							HARDWARE					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	LUMBER, CONSTRUCTION MATERIALS (CONT.)											
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	1 331	.3	28	49 842	2.7	ALL ESTABLISHMENTS, (NUMBER) 1,1296	538 718	100.0	821	(X)	(X)
5097230	FLOOR COVERINGS,	769	.2	3	3 464	22.2	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) (D)					
5098110	LUMBER (ROUGH, DRESSED, FINISHED),	199 858	47.7	120	248 196	80.5	SALES REPORTED BY COMMODITY LINE,					
	SOFTWOODS (EXC. FLOORING),	140 766		91	189 048	74.5		338	.1	6	4 542	7.4
	HARDWOODS (EXC. FLOORING),	26 207		41	80 883	32.4						
	FLOORING,	2 567		12	15 503	16.6						
	NOT REPORTED IN DETAIL,	30 318		(NA)	(NA)						10 641	5.1
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD),	85 183	20.3	90	215 482	39.5						
	HARDWOOD,	48 770		68	157 832	30.9		837	.2	6	20 818	4.0
	SOFT WOOD,	32 199		46	82 785	38.9						
	NOT REPORTED IN DETAIL,	4 214		(NA)	(NA)							
5098141	SHINGLES,	7 378	1.8	16	39 452	18.7		2 293	.4	8	15 795	14.5
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.),	18 384	4.4	43	93 975	19.6						
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS,	10 652	2.5	35	52 635	20.2		716	.1	9	23 139	3.1
5098144	WEATHER STRIPPING, MOLDING, ETC.),	2 330	.6	9	16 501	14.1		1 706	.3	7	9 355	18.2
5098211	VEENER, OTHER WOOD PRODUCTS,	3 786	.9	20	8 668	43.7		1 292	.2	4	17 314	7.5
	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE	8 185	2.0	29	20 307	40.3		3 235	.6	11	31 836	10.2
	LININGS, REFRACTORIES,	3 259	.8	33	17 239	18.9						
5098212	CEMENT, LIME, PLASTER, STUCCO,	13 197	3.2	18	16 102	82.0						
5098213	SAND, GRAVEL, CRUSHED STONE,	15 929	3.8	37	77 170	20.6						
5098220	GLASS (FLAT, BRICK, ETC.),	6 967		18	53 961	12.9						
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT	1 276		5	23 085	5.5						
	(EXC. WOOD SHINGLES),	23		3	4 140	.6						
	ASPHALT SHINGLES--ROOFING, SIDING AND	154		4	5 706	2.7						
	TARRED FELTS,	7 509		(NA)	(NA)							
	ASBESTOS ROOFING, SIDING, SHINGLES,											
	GALVANIZED IRON AND STEEL SHEETS,											
	ALUMINUM SHEETS,											
	NOT REPORTED IN DETAIL,											
5098232	INSULATION MATERIALS AND INSULATION BOARD,	7 641	1.8	36	53 076	14.4						
5098291	WALLBOARD AND HARDBOARD,	8 547	2.0	52	114 571	7.5						
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES,	3 534	.8	5	9 472	37.3						
	INCLUDING MOBILE HOMES,	3 721	.9	21	9 204	40.4						
5098293	CONCRETE PRODUCTS, BUILDING STONE,	3 542	.8	7	7 110	49.8						
5098294	READY OR TRANSIT MIXED CONCRETE,	2 485	.6	11	37 792	6.6						
5098295	PLASTIC BUILDING MATERIALS,	615	.1	20	18 538	3.3						
5098296	BUILDING AND CONSTRUCTION PAPER,	1 532	.4	29	43 702	3.5						
5098297	ADHESIVES, MASTICS,	1 012	.2	11	7 281	13.9						
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND	9 211	2.2	28	37 510	24.6						
5098299	MILLWORK),											
	OTHER BUILDING MATERIALS,											
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	293	.1	11	36 268	.8						
	COMMODITIES, N.E.C.,	2 220	.5	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	2 226	.5	25	38 176	5.8						
	FROM CUSTOMERS,											

Standard Notes: (NA) Not available. (D) Withheld to avoid disclosure.

- Represents zero.

(X) Not applicable.

TABLE 2C. Merchant Wholesalers—SCA's and Los Angeles SMSA, by Kind of Business: 1963—Continued

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
OTHER MISCELLANEOUS PRODUCTS (CONT.)												
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	45 989	8.5	73	62 701	73.3	5099510 GIFTS, ART GOODS, NOVELTIES, ETC.,	24 257	4.5	115	49 083	49.4
	ATHLETIC EQUIPMENT, SUPPLIES,	5 836		29	23 002	25.4	5099520 ADVERTISING SPECIALTIES, CALENDARS, ETC.,	15 457	2.9	56	33 912	45.6
	ARMS AND AMMUNITION,	6 502		9	12 983	50.1	5099611 PETROLEUM PRODUCTS,	79 029	14.7	49	82 999	95.2
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES),	113		5	3 670	3.1	LIQUEFIED PETROLEUM GASES,	5 466		5	7 485	73.0
	BICYCLES,	2 696		9	9 237	29.2	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	36 025		20	37 508	96.0
	CAMPING EQUIPMENT,	1 530		8	12 260	12.5	OILS, GREASES, OTHER PETROLEUM PRODUCTS,	8 997		31	34 005	26.5
	FISHING TACKLE,	8 654		16	16 212	53.4	NOT REPORTED IN DETAIL,	28 541		(NA)	(NA)	(NA)
	SKI EQUIPMENT, SUPPLIES,	1 838		6	10 542	17.4						
	OTHER (WATER SPORTS, ARCHERY, ETC.),	2 483		10	15 070	16.5						
	NOT REPORTED IN DETAIL,	16 337		(NA)	(NA)	(NA)						
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES TOYS, GAMES, FIREWORKS,	40 717	7.6	61	68 948	59.1	5099612 CRUDE OIL,	8 923	1.7	4	10 719	83.2
	CHILDRENS' VEHICLES (EXC. BICYCLES),	33 303		47	46 173	72.1	5099620 FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.,	12 945	2.4	39	29 623	43.7
	NOT REPORTED IN DETAIL,	7 013		6	12 432	3.2	CUT FLOWERS, POITED PLANTS,	4 410		17	4 572	96.5
				(NA)	(NA)	(NA)	FLORISTS' SUPPLIES,	7 570		16	10 149	74.6
							NOT REPORTED IN DETAIL,	965		(NA)	(NA)	(NA)
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES THEATRE, STUDIO EPT., (EXC. PHOTOGRAPHIC),	1 695	.3	8	1 938	87.5	5099631 LOGS, PILES, PULPMOOD, POLES, POSTS, ETC.,	2 886	.5	7	3 032	95.2
5099194	THEATRE RECREATION, HOBBY GOODS,	1 996	.4	3	2 358	84.6	5099632 BARRELS, BOXES, BOX SHOOKS, ETC.,	1 254	.2	9	1 254	100.0
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS,	11 262	2.1	27	15 548	72.4	5099650 MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC,	66 865	12.4	73	85 681	78.0
5099311	FEEDS (MIXED AND OTHER INCLUDING PET FOOD) FEED INGREDIENTS (MEALS-ALFALFA, SOY BEAN, COTTON SEED, FISH MEAT, ETC.),	29 521	5.5	83	47 598	62.0	MUSICAL INSTRUMENTS	12 502		15	14 463	86.4
5099312	FEED INGREDIENTS (MEALS-ALFALFA, SOY BEAN, COTTON SEED, FISH MEAT, ETC.),	11 052	2.1	19	26 775	41.3	PHONOGRAPH RECORDS,	46 886		51	65 746	71.3
5099321	FERTILIZER, FERTILIZER MATERIALS,	5 488	1.0	3	5 557	98.8	SHEET MUSIC,	1 267		3	16 521	7.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	1 736	.3	14	5 998	28.9	NOT REPORTED IN DETAIL,	6 211		(NA)	(NA)	(NA)
5099330	SEEDS,	2 620	.5	12	7 657	34.2	5099660 OTHER TEXTILE PRODUCTS,	4 197	.8	22	6 757	62.1
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES,	6 358	1.2	10	8 871	71.7	5099670 FOOD, BEVERAGE BASIC MATERIALS,	10 873	2.0	12	12 385	87.8
5099410	PRECIOUS STONES (CUT) AND METALS,	4 427	.8	4	4 438	99.8	5099680 WALLPAPER,	3 225	.6	10	3 369	95.7
5099420	JEWELRY, SILVERWARE, TROPHIES,	16 404	3.0	41	28 246	58.1	5099691 LUGGAGE, SADDLERY, HARNESS,	1 049	.2	7	4 897	21.4
	CLOCKS, WATCHES, WATCH MOVEMENTS,	35 828	6.7	91	68 324	52.4	5099692 INDUSTRIAL YARNS,	844		3	867	97.3
	COSTUME JEWELRY,	13 814		46	34 101	40.5	5099693 SHOKERS, SUPPLIES AND PIPES,	1 069	.2	4	2 199	48.6
	JEWELERS' TOOLS, FINDINGS AND MATERIALS SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY,	13 698		39	23 370	58.6	5099694 LEATHER,	2 159	.4	10	3 173	68.0
	NOT REPORTED IN DETAIL,	1 290		8	2 882	44.8	5099699 MISCELLANEOUS LINES OF MERCHANDISE,	8 476	1.6	48	34 233	24.8
		2 678		12	7 714	34.7	COMMODITIES, N.E.C.,	8 421	1.6	(NA)	(NA)	(NA)
		4 348		(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 408	.3	27	37 288	3.8

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
	TOTAL, ALL ESTABLISHMENTS	15 957	53 066 256	(X)	11 103	47 397 326	(X)
	TOTAL REPORTING SALES BY PRODUCT CLASS.	15 004	52 586 641	¹ 100.0	9 863	46 452 318	¹ 100.0
20111	FRESH BEEF	494	990 728	1.9	20	34 444	.1
20112	FRESH VEAL	431	55 709	.1	13	1 276	(Z)
20113	FRESH LAMB AND MUTTON	436	84 878	.2	11	3 830	(Z)
20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES	130	84 575	.2	1	(D)	(D)
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	488	413 259	.8	16	22 797	(Z)
20115	LARD	433	20 176	(Z)	14	596	(Z)
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES	107	59 621	.1	1	(D)	(D)
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES.	502	175 647	.3	18	5 231	(Z)
20118,38	CANNED MEATS, EXCEPT DOG FOOD	554	121 417	.2	85	29 298	.1
20119	HIDES, SKINS, AND PELTS	13	1 186	(Z)	-	-	-
20139	NATURAL SAUSAGE CASINGS	194	4 269	(Z)	4	1 329	(Z)
20151,3,4,5	DRESSED POULTRY, SMALL GAME	482	192 648	.4	10	2 008	(Z)
	LIVE POULTRY	7	1 009	(Z)	-	-	-
20156	LIQUID, DRIED, AND FROZEN EGGS	468	53 437	.1	18	3 028	(Z)
	SHELL EGGS	546	33 133	.1	27	596	(Z)
20210	CREAMERY BUTTER	854	178 228	.3	56	2 705	(Z)
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	746	428 219	.8	44	53 759	.1
20231	DRY MILK PRODUCTS	262	65 042	.1	26	22 119	(Z)
20232	CANNED MILK	77	163 284	.3	27	40 252	.1
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS	26	2 472	(Z)	4	2 925	(Z)
20234	ICE CREAM MIX AND ICE MILK MIX	255	16 902	(Z)	32	4 344	(Z)
20241,2	ICE CREAM AND ICES	551	218 076	.4	39	12 665	(Z)
20260,4	FLUID MILK	477	500 282	1.0	79	91 470	.2
20310	CANNED AND CURED SEA FOODS	92	111 283	.2	21	5 407	(Z)
20321	CANNED BABY FOODS (EXCEPT MEAT)	55	30 698	.1	68	188 044	.4
20322	CANNED, FROZEN SOUPS, SPECIALTIES NOT SPECIFIED SEPARATELY (EXCEPT SEAFOOD)	47	27 550	.1	6	8 321	(Z)
	FRESH FRUITS AND VEGETABLES	16	558	(Z)	2	(D)	(D)
20323	CANNED DRY BEANS	67	14 798	(Z)	18	5 124	(Z)
20331	CANNED FRUITS	134	192 992	.4	37	20 945	(Z)
20332	CANNED VEGETABLES	77	111 467	.2	18	20 309	(Z)
20334	CANNED FRUIT JUICES	242	61 469	.1	43	15 570	(Z)
20324,33,35,36,38	OTHER CANNED SPECIALTIES	365	99 176	.2	53	79 216	.2
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	258	19 530	(Z)	167	67 263	.1
20350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	285	160 714	.3	152	110 887	.2
	FRESH FISH AND SEAFOOD	5	1 592	(Z)	1	(D)	(D)
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	64	66 936	.1	2	(D)	(D)
20362	FRESH PACKAGED FISH AND OTHER SEAFOOD	11	17 390	(Z)	2	(D)	(D)
20371	FROZEN FRUITS, JUICES, AND ADES	241	31 571	.1	14	277	(Z)
20372	FROZEN VEGETABLES	41	73 312	.1	2	(D)	(D)
20373	FROZEN PREPARED FOODS	277	111 040	.2	62	19 474	(Z)
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	159	524 404	1.0	148	353 946	.8
20421	POULTRY FEEDS	86	20 489	(Z)	28	4 476	(Z)
20422	LIVESTOCK FEEDS	102	46 224	.1	52	37 042	.1
20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	270	154 881	.3	101	38 842	.1
20430	CEREAL BREAKFAST FOODS	149	240 216	.5	133	242 453	.5
20440	MILLED RICE AND BY-PRODUCTS	21	40 268	.1	4	22 843	(Z)
20460	WET CORN MILLING PRODUCTS	55	23 090	(Z)	68	277 058	.6
20511	BREAD AND BREAD-TYPE ROLLS	67	31 387	.1	367	169 394	.4
20512	SWEET YEAST GOODS	60	7 330	(Z)	309	16 380	(Z)
20513	SOFT CAKES	39	15 407	(Z)	377	41 779	.1
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	32	6 596	(Z)	333	20 942	(Z)
20521,2	BISCUITS AND CRACKERS	560	579 151	1.1	205	52 861	.1
20610	SUGAR CANE MILL PRODUCTS, BY-PRODUCTS	1	(D)	(D)	1	(D)	(D)
20620	REFINED CANE SUGAR AND BY-PRODUCTS	9	4 323	(Z)	9	498 680	1.1
20630	REFINED BEET SUGAR AND BY-PRODUCTS	3	56 482	.1	3	4 225	(Z)
20710-6	CONFECTIONERY PRODUCTS	384	82 230	.2	88	57 027	.1
20720,8,998	CHOCOLATE AND COCOA PRODUCTS	202	153 616	.3	79	182 199	.4
20730	CHEWING GUM AND CHEWING GUM BASE	9	549	(Z)	16	81 270	.2
20820	MALT LIQUORS AND BREWING BY-PRODUCTS	71	130 341	.2	9	74 556	.2
20830	MALT AND MALT BY-PRODUCTS	174	115 060	.2	17	286 182	.6
20840	WINES, BRANDY, AND BRANDY SPIRITS	23	31 140	.1	62	92 879	.2
20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	35	645 390	1.2	177	1 247 475	2.7
20860	BOTTLED AND CANNED SOFT DRINKS	301	112 010	.2	77	29 762	.1
20870-4	FLAVORINGS	141	13 083	(Z)	133	15 143	(Z)
20911,2	COTTONSEED OIL	3	2 884	(Z)	4	1 412	(Z)
20921	SOYBEAN OIL	3	14 750	(Z)	9	5 845	(Z)
20922	OTHER SOYBEAN OIL MILL PRODUCTS	2	(D)	(D)	6	2 363	(Z)
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS	61	16 103	(Z)	59	52 352	.1
20941	GREASE AND INEDIBLE TALLOW	6	96	(Z)	2	(D)	(D)
20942	FEED AND FERTILIZER BY-PRODUCTS	7	558	(Z)	4	1 537	(Z)
20943	ANIMAL AND MARINE OIL MILL PRODUCTS, INCLUDING FOODS	10	658	(Z)	9	1 301	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

¹Percentages may not add due to rounding.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
20961-2	SHORTENING, COOKING OILS, MARGARINE . . .	810	142 273	.3	132	324 730	.7
20970	MANUFACTURED ICE	3	103	(Z)	3	74	(Z)
20980	MACARONI AND NOODLE PRODUCTS	78	29 674	.1	28	4 513	(Z)
20992	CHIPS (POTATO, CORN, ETC.)	109	60 279	.1	53	5 113	(Z)
20951-2	ROASTED AND CONCENTRATED COFFEE	275	592 878	1.1	59	228 157	.5
	TEA	248	25 466	(Z)	58	116 137	.3
20991-3,4,6, 20999	OTHER FOOD PREPARATIONS	639	419 372	.8	307	205 174	.4
	AGRICULTURAL SEED	10	53	(Z)	1	(D)	(D)
21110	CIGARETTES	4	489 829	.9	1	(D)	(D)
21210	CIGARS	41	92 009	.2	4	19 275	(Z)
21310	CHEWING AND SMOKING TOBACCO AND SNUFF	10	13 154	(Z)	3	20 953	(Z)
21411-2	STEMMED AND REDRIED TOBACCO	1	(D)	(D)	6	2 744	(Z)
	FOOD AND KINDRED PRODUCTS, N.E.C.	70	25 145	(Z)	7	377	(Z)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	33	114 044	.2	82	328 124	.7
22117-617	FINISHED COTTON BROAD-WOVEN FABRICS . . .	25	95 135	.2	101	477 586	1.0
22110-8,9	FABRICATED, COTTON TEXTILE PRODUCTS . . .	9	150 678	.3	104	248 621	.5
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN						
	FABRICS AND RELATED PRODUCTS	11	128 301	.2	59	340 555	.7
22218-628	FINISHED MAN-MADE FIBER AND SILK BROAD						
	WOVEN FABRICS	18	143 327	.3	52	293 204	.6
22219-23926	FINISHED BLANKETS, BEDSPREADS	16	23 912	(Z)	32	59 215	.1
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS	11	36 838	.1	25	335 224	.7
22410-5	NARROW FABRICS	23	11 252	(Z)	24	18 576	(Z)
22511-3	FULL-FASHIONED HOSIERY	13	4 754	(Z)	16	8 202	(Z)
22514-5	SEAMLESS HOSIERY	16	18 405	(Z)	20	82 176	.2
22520-4							
22530-3, 23212,23312, 23612	KNIT OUTERWEAR	13	18 669	(Z)	23	24 724	.1
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR.	20	30 958	.1	32	74 365	.2
22542-3, 23410-3	WOMEN'S, CHILDREN'S, KNIT UNDERWEAR,						
	NIGHTWEAR	11	64 608	.1	23	48 031	.1
22560-2	KNIT FABRICS	8	12 996	(Z)	39	153 667	.3
22590	KNIT GLOVES AND OTHER KNIT PRODUCTS . . .	2	(D)	(D)	1	(D)	(D)
22710-2, 22720,90	WOVEN AND TUFTED CARPETS AND RUGS	20	145	(Z)	25	104 884	.2
22810-4, 22690	YARNS, EXCEPT WOOL	11	14 646	(Z)	35	138 970	.3
22820-2	THROWN AND REWOUND YARNS	-	-	-	11	31 925	.1
22830-2	WOOL YARN	5	14 502	(Z)	11	18 092	(Z)
22840-3	THREAD	31	50 989	.1	34	10 754	(Z)
22910	FELT GOODS, N.E.C.	8	4 997	(Z)	27	21 884	(Z)
22920	LACE GOODS	5	26 335	.1	1	(D)	(D)
22930	PADDING AND UPHOLSTERY FILLING	22	19 345	(Z)	-	-	-
22940	RECOVERED FIBERS, PROCESSED MILL WASTE.	6	2 172	(Z)	2	(D)	(D)
22950-3	COATED FABRICS, NOT RUBBERIZED	5	22 938	(Z)	12	37 529	.1
22960	TIRE CORD AND FABRIC	4	1 794	(Z)	28	46 907	.1
22980-3	CORDAGE AND TWINE	54	27 036	.1	34	22 196	(Z)
22990-2	TEXTILE GOODS, N.E.C.	35	66 245	.1	51	97 492	.2
23110-4	MEN'S AND BOYS' SUITS AND COATS	15	17 762	(Z)	11	27 053	.1
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS.	16	67 124	.1	44	181 203	.4
23230	MEN'S AND BOYS' NECKWEAR	2	(D)	(D)	16	1 607	(Z)
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	22	30 480	.1	27	32 792	.1
23280-2	WORK CLOTHING	17	23 158	(Z)	31	159 906	.3
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C.	18	36 664	.1	38	21 189	(Z)
23317	BLOUSES	4	2 058	(Z)	25	10 031	(Z)
23350-2	WOMEN'S, MISSES' AND JUNIORS' DRESSES .	9	12 430	(Z)	13	9 742	(Z)
23370-4	WOMEN'S, MISSES' AND JUNIORS' SUITS,						
	COATS, AND SKIRTS	4	1 648	(Z)	25	23 896	.1
23390-2	WOMEN'S, MISSES', JUNIORS' OUTERWEAR,						
	N.E.C.	9	6 351	(Z)	51	50 786	.1
23420-22	CORSETS AND ALLIED GARMENTS	16	44 923	.1	25	128 772	.3
23510	MILLINERY	1	(D)	(D)	-	-	-
23520-2	HATS AND CAPS	3	8 998	(Z)	7	12 070	(Z)
23610	CHILDREN'S DRESSES (EXCEPT KNIT). . . .	7	14 000	(Z)	8	16	(Z)
23630-90	GIRLS AND CHILDREN'S COATS, SUITS, AND						
	OTHER OUTERWEAR	4	3 394	(Z)	19	2 993	(Z)
23710	FUR GOODS	-	-	-	2	(D)	(D)
23810-2	DRESS AND WORK GLOVES (EXCEPT KNIT AND						
	ALL LEATHER)	5	18 858	(Z)	-	-	-
23840,50,60, 70,72,90	OTHER APPAREL (ROBES, RAINCOATS, BELTS,						
	ETC.)	24	14 793	(Z)	56	24 459	.1
23910	CURTAINS AND DRAPERIES (EXCEPT LACE). .	14	22 143	(Z)	16	16 682	(Z)
23920-8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC.)	35	69 582	.1	70	126 447	.3
23930	TEXTILE BAGS, (EXCEPT LAUNDRY).	8	12 008	(Z)	30	39 027	.1
23940	CANVAS PRODUCTS	10	2 928	(Z)	-	-	-
23961-8	TRIMMINGS AND STITCHING	6	7 818	(Z)	6	3 311	(Z)
23970-90	FABRICATED TEXTILE FABRICS, N.E.C.	10	4 445	(Z)	28	49 663	.1
	TEXTILES AND APPAREL, N.E.C.	3	2 126	(Z)	22	4 239	(Z)
24110	LOGS, BOLTS, AND PULPWOOD	12	5 347	(Z)	9	32 609	.1
24211	ROUGH LUMBER AND SAWED TIES	40	12 398	(Z)	34	49 660	.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
24212	DRESSED LUMBER.	241	198 598	.4	55	91 006	.2
24217-8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS.	52	15 638	(Z)	8	3 423	(Z)
24260-2	HARDWOOD DIMENSION AND FLOORING.	88	4 663	(Z)	9	9 624	(Z)
24290	SHINGLES, COOPERATE STOCK AND EXCELSIOR PRODUCTS.	55	12 335	(Z)	3	2 841	(Z)
24310-8	MILLWORK.	284	82 242	.2	19	16 681	(Z)
24320-6	VENEER AND PLYWOOD.	263	349 694	.7	12	55 287	.1
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS.	42	6 983	(Z)	10	2 157	(Z)
24410-2	NAILED WOODEN BOXES AND SHOOK.	3	1 682	(Z)	1	(D)	(D)
24420,30,50	WIREBOUND BOXES, VENEER AND PLYWOOD CONTAINERS, SLACK AND TIGHT COOPERAGE.	3	8 030	(Z)	4	3 668	(Z)
24990-6	WOOD PRODUCTS, N.E.C..	324	124 496	.2	117	130 587	.3
25110-7	WOOD FURNITURE, NOT UPHOLSTERED.	19	20 992	(Z)	32	14 161	(Z)
25120-6	WOOD FURNITURE, UPHOLSTERED.	16	15 703	(Z)	11	9 560	(Z)
25140-4	METAL HOUSEHOLD FURNITURE.	11	721	(Z)	5	4 667	(Z)
25150-6	MATTRESSES AND BEDSPRINGS.	72	50 001	.1	7	17 352	(Z)
25190	HOUSEHOLD FURNITURE, N.E.C..	10	35 921	.1	10	3 151	(Z)
25210	WOOD OFFICE FURNITURE.	14	6 808	(Z)	6	1 040	(Z)
25220-4	METAL OFFICE FURNITURE.	237	92 028	.2	68	17 582	(Z)
25310-2	PUBLIC BUILDING FURNITURE.	61	24 898	(Z)	12	7 632	(Z)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	104	26 116	(Z)	55	37 123	.1
25910-2	VENETIAN BLINDS AND SHADES.	42	20 368	(Z)	3	1 548	(Z)
25990	FURNITURE AND FIXTURES, N.E.C..	9	649	(Z)	11	3 458	(Z)
	WOOD AND FURNITURE, N.E.C..	1	(D)	(D)	1	(D)	(D)
26111-2	PULP MILL PRODUCTS.	10	7 108	(Z)	72	55 682	.1
26211	NEWSPRINT.	6	1 710	(Z)	12	81 008	.2
26212	GROUNDWOOD PAPER, UNCOATED.	2	(D)	(D)	20	81 590	.2
26213	PAPER-MACHINE COATED PAPER.	6	1 994	(Z)	47	202 770	.4
26214	BOOK PAPER, UNCOATED.	3	5 296	(Z)	58	122 702	.3
26215	FINE PAPER, INCLUDING THIN PAPER.	17	14 669	(Z)	57	138 936	.3
26216	COARSE PAPER.	5	18 149	(Z)	88	163 865	.4
26217	SPECIAL INDUSTRIAL PAPER.	5	8 794	(Z)	60	25 082	.1
26218	SANITARY TISSUE STOCK, OTHER TISSUE PAPER.	11	830	(Z)	34	25 718	.1
26311	CONTAINER BOARD.	6	10 413	(Z)	45	206 667	.4
26312	SPECIAL FOOD BOARD.	5	4 553	(Z)	27	41 569	.1
26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	7	12 495	(Z)	55	138 835	.3
26314-6	OTHER PAPER MILL PRODUCTS.	7	9 541	(Z)	50	43 458	.1
26410-6	PAPER, COATED AND GLAZED.	83	228 646	.4	190	158 093	.3
26420	ENVELOPES.	4	6 940	(Z)	23	19 569	(Z)
26431-3	BAGS, EXCEPT TEXTILE BAGS.	18	7 646	(Z)	131	315 817	.7
26440	WALLPAPER.	493	12 321	(Z)	13	2 666	(Z)
26451-2	DIE CUT PAPER AND BOARD.	423	96 470	.2	65	8 270	(Z)
26491	STATIONERY, TABLETS, RELATED PRODUCTS.	174	29 384	.1	21	4 047	(Z)
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.).	22	12 967	(Z)	47	23 970	.1
26493	SANITARY TISSUE HEALTH PRODUCTS.	14	462	(Z)	41	220 200	.5
26472	SANITARY NAPKINS AND TAMPONS.	4	2 045	(Z)	8	54 228	.1
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS.	30	45 640	.1	110	133 178	.3
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP).	13	29 932	.1	98	177 070	.4
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS.	39	187 418	.4	113	244 315	.5
26541-3	SANITARY FOOD CONTAINERS.	17	21 635	(Z)	53	176 634	.4
26551-2	FIBER CANS, TUBES, DRUMS, ETC..	3	18 310	(Z)	50	72 697	.2
26610-2	BUILDING PAPER AND BOARD.	31	46 452	.1	116	85 777	.2
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS.	16	17 728	(Z)	88	108 764	.2
27311-3	BOOKS, PAMPHLETS.	53	78 682	.1	76	133 620	.3
27515-25	ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES.	5	1 440	(Z)	51	11 402	(Z)
27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING.	186	36 103	.1	334	149 368	.3
27611-3	MANIFOLD BUSINESS FORMS.	72	41 912	.1	329	252 976	.5
27710-2	GREETING CARDS.	22	31 558	.1	24	39 575	.1
27821-2	BLANKBOOKS; LOOSELEAF BINDERS.	73	18 121	(Z)	52	7 215	(Z)
27891-27940	SERVICES TO PRINTING TRADE (BUILDING, PHOTOENGRAVING, ETC.).	224	12 389	(Z)	-	-	-
	PAPER AND RELATED PRODUCTS, N.E.C..	17	1 715	(Z)	15	2 720	(Z)
28121-4	ALKALIES AND CHLORINE.	50	100 212	.2	78	207 462	.4
28132-4	INDUSTRIAL GASES.	140	67 435	.1	51	44 056	.1
28140,50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	128	304 505	.6	118	220 697	.5
28160-3	INORGANIC PIGMENTS.	76	155 880	.3	45	52 935	.1
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C..	212	683 222	1.3	270	1 005 300	2.2
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C..	254	399 541	.8	292	769 451	1.7
28210-9	PLASTIC MATERIALS.	109	633 860	1.2	226	859 646	1.9
28220	SYNTHETIC RUBBER.	13	125 578	.2	39	133 603	.3
28231-2	CELLULOSE MAN-MADE FIBERS.	9	48 511	.1	38	311 589	.7
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE.	12	567 075	1.1	30	519 612	1.1
28310-2	BIOLOGICAL PRODUCTS.	129	35 740	.1	18	52 288	.1
28330-2	MEDICINALS AND BOTANICALS.	74	84 692	.2	24	26 933	.1
28340-9	PHARMACEUTICAL PREPARATIONS.	274	1 313 019	2.5	42	179 592	.4
28410-6	SOAP, AND OTHER DETERGENTS.	240	105 106	.2	205	1 227 777	2.6
28420-4	POLISHES AND INSECTICIDES.	122	132 141	.3	287	143 362	.3

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TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
28430	SURFACE ACTIVE AND FINISHING AGENTS . . .	42	18 441	(Z)	119	60 976	.1
28440-5	TOILET PREPARATIONS	122	516 391	1.0	117	395 993	.9
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	1 172	303 157	.6	89	93 047	.2
28516+7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	583	97 594	.2	43	89 522	.2
28519	MISCELLANEOUS PAINT PRODUCTS	911	35 474	.1	31	61 504	.1
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	428	12 117	(Z)	79	27 140	.1
28611+2	GUM, OTHER WOOD CHEMICALS	17	36 757	.1	28	34 196	.1
28710-22	FERTILIZERS	113	153 623	.3	118	347 363	.7
28730+90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	135	93 927	.2	95	218 957	.5
28910-2	GLUE AND GELATIN	179	29 856	.1	116	61 666	.1
28921-2	EXPLOSIVES	23	89 571	.2	26	80 367	.2
28930	PRINTING INK	73	79 594	.2	22	7 701	(Z)
28950	CARBON BLACK	12	13 041	(Z)	17	50 879	.1
28991	SALT	9	12 447	(Z)	35	56 492	.1
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	71	106 422	.2	70	13 868	(Z)
28940+92	CHEMICAL PREPARATIONS, N.E.C.	57	63 294	.1	71	53 000	.1
12110-40	COAL, BITUMINOUS	12	72 935	.1	88	361 043	.8
13110	CRUDE PETROLEUM	2	(D)	(D)	3	588 667	1.3
29111	GASOLINE AND JET FUEL	13	49 144	.1	27	285 096	.6
29112	KEROSENE	6	2 179	(Z)	28	45 278	.1
29113	DISTILLATE FUEL OILS	7	9 046	(Z)	32	155 750	.3
29114	RESIDUAL FUEL OILS	5	855	(Z)	23	111 554	.2
29115	LIQUEFIED PETROLEUM GAS	2	(D)	(D)	61	164 222	.4
29116+29926	LUBRICATING AND SIMILAR OILS	67	44 632	.1	45	76 534	.2
29117+29927	LUBRICATING GREASES	49	4 034	(Z)	41	3 280	(Z)
29118	UNFINISHED OILS AND LUBRICATING OIL BASE STOCK	3	757	(Z)	1	(D)	(D)
29119	ASPHALT	21	12 152	(Z)	23	45 255	.1
29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	20	57 732	.1	29	11 908	(Z)
29510	PAVING MIXTURES AND BLOCKS	9	11 104	(Z)	36	34 829	.1
29520-3	ASPHALT FELTS AND COATINGS	41	67 983	.1	97	157 896	.3
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C. .	7	4 343	(Z)	49	78 265	.2
	CHEMICALS, PETROLEUM PRODUCTS, N.E.C. .	-	-	-	1	(D)	(D)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	269	489 978	.9	30	91 365	.2
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	268	332 817	.6	24	32 030	.1
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . . .	261	184 564	.4	29	18 397	(Z)
30210	RUBBER FOOTWEAR	69	118 582	.2	11	38 164	.1
30310	RECLAIMED RUBBER	1	(D)	(D)	-	-	-
30691	RUBBER BELTS, BELTING	84	53 903	.1	13	9 233	(Z)
30692	RUBBER HOSE AND TUBING	92	63 593	.1	22	5 996	(Z)
30693	SPONGE AND FOAM RUBBER GOODS	42	18 339	(Z)	29	19 526	(Z)
30694	RUBBER FLOOR AND WALL COVERING	23	6 794	(Z)	36	7 868	(Z)
30695	MECHANICAL RUBBER GOODS, N.E.C.	137	62 324	.1	70	31 281	.1
30696	RUBBER HEELS AND SOLES	12	2 969	(Z)	8	331	(Z)
30697	DRUGGIST AND MEDICAL SUNDRIES	9	2 259	(Z)	13	20 915	(Z)
30698	OTHER RUBBER GOODS, N.E.C.	113	88 682	.2	51	20 175	(Z)
30790-9	PLASTIC PRODUCTS	182	94 671	.2	357	231 711	.5
20119	HIDES, SKINS, PELTS	1	(D)	(D)	-	-	-
31610	SUITCASES, BRIEFCASES, BAGS, AND MUSICAL INSTRUMENT CASES	6	8 799	(Z)	-	-	-
31710+20	LADIES' AND CHILDREN'S HANDBAGS AND PURSES, PERSONAL LEATHER GOODS. .	3	489	(Z)	5	10 457	(Z)
31990	SADDLERY, HARNESS, OTHER LEATHER GOODS.	6	3 360	(Z)	6	115	(Z)
32111+2+4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	281	50 460	.1	37	151 860	.3
32113+32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	233	23 444	(Z)	35	118 639	.3
32210	GLASS CONTAINERS	17	29 110	.1	135	633 878	1.4
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE.	216	6 676	(Z)	95	147 910	.3
32292	LIGHTING AND ELECTRONIC GLASSWARE . . .	3	4 793	(Z)	17	33 338	.1
32315	MIRRORS	213	5 015	(Z)	15	2 975	(Z)
32293+4+32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	44	57 401	.1	142	161 704	.3
32410	CEMENT, HYDRAULIC	69	71 495	.1	143	678 648	1.5
32510-2	BRICK AND STRUCTURAL TILE	13	8 227	(Z)	18	15 807	(Z)
32530	CERAMIC WALL AND FLOOR TILE	72	27 009	.1	19	3 404	(Z)
32550	CLAY REFRACTORIES	63	23 861	(Z)	49	54 548	.1
32591+2	STRUCTURAL CLAY PRODUCTS, N.E.C.	19	4 582	(Z)	31	6 091	(Z)
32610	VITREOUS PLUMBING FIXTURES	38	10 010	(Z)	44	64 084	.1
32620+30	VITREOUS CHINA AND OTHER EARTHENWARE						
	TABLE AND KITCHEN ARTICLES	3	945	(Z)	-	-	-
32640	PORCELAIN ELECTRICAL SUPPLIES	55	5 548	(Z)	44	4 831	(Z)
32690	POTTERY PRODUCTS, N.E.C.	41	2 147	(Z)	2	(D)	(D)
32710	CONCRETE BLOCK AND BRICK	11	7 776	(Z)	5	864	(Z)
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	12	6 105	(Z)	29	21 144	(Z)
32730	READY-MIXED CONCRETE	2	(D)	(D)	-	-	-
32740	LIME	9	1 992	(Z)	96	24 994	.1
32750-2	GYPSUM PRODUCTS	20	8 031	(Z)	171	352 051	.8
32810-3	CUT STONE AND STONE PRODUCTS	12	8 385	(Z)	16	6 931	(Z)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
32910-4	ABRASIVE PRODUCTS	81	196 156	.4	36	59 916	.1
32920-7	ASBESTOS PRODUCTS	121	155 530	.3	162	140 517	.3
32930-3	GASKETS AND INSULATIONS	39	30 213	.1	33	17 997	(Z)
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	45	24 313	(Z)	52	38 376	.1
32960-2	MINERAL WOOL	85	113 705	.2	144	192 100	.4
32970	NONCLAY REFRACTORIES	38	19 773	(Z)	42	96 196	.2
32990	OTHER NONMETALLIC MINERAL PROD. N.E.C..	15	50 611	.1	14	1 556	(Z)
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS.	-	-	-	8	16 523	(Z)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL.	9	1 446	(Z)	2	(D)	(D)
	PROD. OF RUBBER, PLASTIC, ETC., N.E.C..	4	96	(Z)	54	24 429	.1
35111-2	STEAM ENGINES AND TURBINES.	65	182 221	.3	229	170 711	.4
35191	GASOLINE ENGINES (EXC. OUTBOARD, AIR-CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	31	11 451	(Z)	20	9 891	(Z)
35192	DIESEL AND SEMI-DIESEL ENGINES.	78	33 284	.1	41	68 316	.1
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	146	100 230	.2	55	26 337	.1
35193-6	OTHER INTERNAL COMBUSTION ENGINES	48	21 151	(Z)	20	2 040	(Z)
35227	LAWN MOWERS	16	2 299	(Z)	1	(D)	(D)
35222-6,8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	248	1 432 844	2.7	18	138 354	.3
35311-2	TRACKLAYING TRACTORS AND CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS.	91	43 813	.1	10	32 351	.1
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HWY. WHEEL TRACTORS.	63	76 000	.1	6	7 159	(Z)
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS MIXERS, PAVERS, AND RELATED EQUIPMENT.	25	76 640	.1	29	49 782	.1
35316	INTEGRAL TRACTOR SHOVEL LOADERS	14	8 182	(Z)	34	12 612	(Z)
35317	SCRAPERS, GRADERS, ROLLERS, AND OFF-HIGHWAY TRUCKS, TRAILERS AND WAGONS	52	12 146	(Z)	5	7 354	(Z)
35318	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	41	26 877	.1	5	19 393	(Z)
35321-4	MINING MACHINERY AND EQUIPMENT.	213	111 608	.2	10	5 927	(Z)
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	160	57 030	.1	129	71 497	.2
35340	ELEVATORS, AND MOVING STAIRWAYS	105	58 123	.1	92	117 201	.3
35351-2	CONVEYORS	31	6 044	(Z)	24	16 897	(Z)
35361-2	HOISTS, CRANES, AND MONORAILS	63	52 049	.1	131	66 313	.1
35370	INDUSTRIAL TRUCKS AND TRACTORS.	115	11 671	(Z)	49	27 935	.1
35411-9	METAL-CUTTING MACHINE TOOLS	64	87 987	.2	17	4 705	(Z)
35421-4	METAL-FORMING MACHINE TOOLS	40	33 526	.1	84	120 556	.3
35441-2	SPECIAL DIES AND TOOLS.	36	2 650	(Z)	30	19 577	(Z)
35451-3	MACHINE TOOL ACCESSORIES.	49	12 197	(Z)	8	926	(Z)
35481-5	METALWORKING MACHINERY, N.E.C..	64	78 282	.1	50	30 935	.1
35511-3	FOOD PRODUCTS MACHINERY	317	158 640	.3	69	19 205	(Z)
35521-2	TEXTILE MACHINERY	120	48 770	.1	113	17 958	(Z)
35531-2	WOODWORKING MACHINERY	7	9 329	(Z)	29	52 746	.1
35540	PAPER INDUSTRIES MACHINERY.	41	15 621	(Z)	14	9 256	(Z)
35551-2	PRINTING TRADES MACHINERY.	8	4 641	(Z)	43	17 292	(Z)
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C..	77	106 822	.2	57	36 493	.3
35611-6	PUMPS AND COMPRESSORS	67	38 673	.1	149	118 231	.1
35621-4	BALL AND ROLLER BEARINGS.	328	283 412	.5	275	155 856	.3
35641-2	BLOWERS AND FANS.	96	152 306	.3	92	225 571	.5
35650	INDUSTRIAL PATTERNS	50	14 622	(Z)	147	50 413	.1
35661-3	POWER TRANSMISSION EQUIPMENT.	10	4 337	(Z)	4	50 279	(Z)
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	158	95 208	.2	317	138 112	.3
35711-2	COMPUTING AND RELATED MACHINES.	151	37 508	.1	247	194 301	.4
35720	TYPEWRITERS AND PARTS	1 341	2 090 743	4.0	143	232 572	.5
35760	SCALES AND BALANCES	572	262 063	.5	6	1 524	(Z)
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C..	235	41 935	.1	42	4 923	(Z)
35811-2	AUTOMATIC VENDING MACHINES.	1 210	269 241	.5	186	19 523	(Z)
35820	COMMERCIAL LAUNDRY EQUIPMENT.	27	24 947	(Z)	2	(D)	(D)
35853	COMMERCIAL REFRIGERATION EQUIPMENT.	15	23 667	(Z)	9	8 185	(Z)
35851-4-7	OTHER REFRIGERATION MACHINERY	26	24 338	(Z)	38	47 756	.1
35860	MEASURING AND DISPENSING PUMPS.	105	101 194	.2	227	276 319	.6
35891	COMMERCIAL COOKING, FOOD WARMING EQPT..	34	18 786	(Z)	10	4 449	(Z)
35892-3	SERVICE INDUSTRY MACHINES, N.E.C..	12	2 518	(Z)	2	(D)	(D)
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	68	12 915	(Z)	66	5 432	(Z)
	MACHINE RENTAL AND ROYALTY RECEIPTS FROM CUSTOMERS.	44	12 431	(Z)	57	13 084	(Z)
30691-2	RUBBER BELTS, BELTING, HOSE AND TUBING.	16	9 848	(Z)	7	4 797	(Z)
	MACHINERY, N.E.C..	-	390	(Z)	1	(D)	(D)
		3	71	(Z)	2	(D)	(D)
36111-3	ELECTRICAL MEASURING INSTRUMENTS.	221	267 141	.5	320	55 746	.1
36121-3	TRANSFORMERS.	162	175 531	.3	349	350 139	.8
36131-4	SWITCHGEAR AND SWITCHBOARDS.	171	158 881	.3	458	236 446	.5
36211	FRACTIONAL HORSEPOWER MOTORS.	141	83 280	.2	265	129 936	.3
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS.	153	103 259	.2	406	224 469	.5
36213-6	OTHER MOTORS AND GENERATORS	153	99 469	.2	243	131 610	.3
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	164	153 702	.3	460	234 168	.5
36231-3	WELDING APPARATUS	109	98 848	.2	44	37 068	.1
36240	CARBON AND GRAPHITE PRODUCTS.	27	1 063	(Z)	23	18 020	(Z)

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TABLE 3A. Manufacturers' Sales Branches and Sales Offices—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
36291-3	ELECTRICAL INDUSTRIAL GOODS	128	110 875	.2	263	71 269	.2
36311-2	HOUSEHOLD COOKING EQUIPMENT	26	37 982	.1	12	10 094	(Z)
36321	HOUSEHOLD REFRIGERATORS	9	63 928	.1	-	-	-
36322	HOME AND FARM FREEZERS	7	12 746	(Z)	-	-	-
36331-2	HOUSEHOLD LAUNDRY EQUIPMENT	28	189 669	.4	139	27 828	.1
36341-4	ELECTRICAL HOUSEWARES AND FANS	85	31 686	.1	218	75 482	.2
36350	HOUSEHOLD VACUUM CLEANERS	5	2 894	(Z)	155	63 489	.1
36360	SEWING MACHINES	25	16 434	(Z)	2	(D)	(D)
36391-3	HOUSEHOLD APPLIANCES, N.E.C.	122	148 804	.3	197	45 177	.1
36410	ELECTRIC LAMPS	121	304 041	.6	50	186 636	.4
36421-7	RESIDENTIAL TYPE ELECTRIC FIXTURES	13	20 589	(Z)	20	4 205	(Z)
36422-3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	63	19 963	(Z)	93	45 467	.1
36424	VEHICULAR LIGHTING EQUIPMENT, ELECTRIC	2	(D)	(D)	18	11 169	(Z)
36425-6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	98	19 119	(Z)	142	24 013	.1
36430	CURRENT CARRYING DEVICES	156	65 804	.1	169	29 214	.1
36441-3	NONCURRENT CARRYING DEVICES	197	69 517	.1	125	40 602	.1
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS	61	57 157	.1	9	50 077	.1
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS	20	109 628	.2	9	34 592	.1
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES	73	73 706	.1	23	24 624	.1
36520	PHONOGRAPH RECORDS	66	71 863	.1	20	48 355	.1
36611-2	TELEPHONE, TELEGRAPH APPARATUS	45	1 430 575	2.7	12	102 440	.2
36621-8	RADIO, TV COMMUNICATION EQUIPMENT	166	269 892	.5	166	130 640	.3
36710	ELECTRON TUBES, RECEIVING TYPE	51	36 335	.1	74	119 277	.3
36720	CATHODE RAY PICTURE TUBES	10	3 231	(Z)	37	68 547	.1
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	47	11 832	(Z)	82	84 334	.2
36740-92-5	ELECTRONIC COMPONENTS, N.E.C.	407	166 819	.3	331	437 230	.9
36911-2	STORAGE BATTERIES	56	17 189	(Z)	38	86 286	.2
36920	PRIMARY BATTERIES, DRY AND WET	44	4 788	(Z)	18	25 688	.1
36930	X-RAY AND THERAPEUTIC APPARATUS	82	25 059	(Z)	45	4 214	(Z)
36941-6	ENGINE ELECTRICAL EQUIPMENT	81	11 173	(Z)	19	1 837	(Z)
36992-6	ELECTRICAL PRODUCTS, N.E.C.	12	73 017	.1	91	62 327	.1
33574	COMMUNICATIONS WIRE AND CABLE	117	262 452	.5	110	49 978	.1
33577	MAGNET WIRE	51	19 669	(Z)	80	59 378	.1
33578	POWER WIRE AND CABLE	102	33 065	.1	190	83 300	.2
33571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE	107	97 448	.2	126	115 476	.2
	ELECTRICAL PRODUCTS, N.E.C.	14	2 077	(Z)	59	2 827	(Z)
37130	TRUCK AND BUS BODIES	227	28 619	.1	66	233 360	.5
37150	TRUCK TRAILERS	138	227 446	.4	17	11 958	(Z)
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	141	9 506 744	18.1	160	8 801 283	18.9
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE)	397	1 516 390	2.9	14	83 976	.2
37173	MOTOR COACHES (EXC. TROLLEY BUSES) AND FIRE TRUCKS (CHASSIS OF OWN MANUFACTURE)	35	4 729	(Z)	-	-	-
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	1 124	1 985 753	3.8	181	659 652	1.4
37211-6	AIRCRAFT	4	7 159	(Z)	2	(D)	(D)
37222-4,5,8	AIRCRAFT AND MISSILE ENGINES AND PARTS	7	95 710	.2	13	92 582	.2
37230	AIRCRAFT PROPELLERS AND PARTS	4	1 356	(Z)	3	3 066	(Z)
37291-4	AIRCRAFT EQUIPMENT, N.E.C.	16	43 847	.1	32	64 617	.1
37311-4	BOATS, SHIPS	1	(D)	(D)	10	25 057	.1
37411-3	LOCOMOTIVES AND PARTS	55	142 029	.3	8	3 633	(Z)
37421-3	RAILROAD AND STREET CARS	1	(D)	(D)	17	169 198	.4
37510	BICYCLES, MOTORCYCLES, MOTORBIKES, SCOOTERS, AND PARTS	3	3	(Z)	-	-	-
37910	TRAILER COACHES, HOUSING TYPES	-	-	-	5	18 721	(Z)
37991-2	TRANSPORTATION EQUIPMENT, N.E.C.	29	6 296	(Z)	7	1 988	(Z)
38111	AIRCRAFT FLIGHT NAUTICAL AND NAVIGATION INSTRUMENTS, AUTOMATIC PILOTS	17	612	(Z)	28	35 637	.1
38112-3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	81	29 307	.1	32	39 538	.1
38211-6	MECHANICAL MEASURING DEVICES	166	127 314	.2	255	146 492	.3
38220	AUTOMATIC TEMPERATURE CONTROLS	81	111 053	.2	102	56 251	.1
38311-2	OPTICAL INSTRUMENTS AND LENSES	196	34 246	.1	13	6 084	(Z)
38410	SURGICAL AND MEDICAL INSTRUMENTS	84	32 501	.1	11	8 219	(Z)
38421-4	SURGICAL APPLIANCES AND SUPPLIES	135	104 463	.2	20	27 355	.1
38430	DENTAL EQUIPMENT AND SUPPLIES	2	(D)	(D)	1	(D)	(D)
38510	OPHTHALMIC GOODS	446	107 907	.2	4	2 898	(Z)
38613	MOTION PICTURE EQUIPMENT	16	13 842	(Z)	8	1 450	(Z)
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	146	388 564	.7	27	49 861	.1
38616-7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	183	174 289	.3	14	12 667	(Z)
38611-2,8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	256	369 298	.7	45	65 960	.1
38711-5	WATCHES AND CLOCKS	43	3 700	(Z)	68	72 454	.1
38720	WATCH CASES	-	-	-	1	(D)	(D)
39111-2	JEWELRY, PRECIOUS METAL	12	24 451	(Z)	4	1 317	(Z)
39120	JEWELERS' FINDINGS AND MATERIALS	-	-	-	2	(D)	(D)
39130	LAPIDARY WORK	1	(D)	(D)	1	(D)	(D)
39141-2	SILVERWARE AND PLATED WARE	9	20 232	(Z)	-	-	-
39311-4	MUSICAL INSTRUMENTS AND PARTS	18	45 142	.1	5	34 830	.1
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	15	62 746	.1	8	39 949	.1
39420	DOLLS AND STUFFED TOY ANIMALS	-	-	-	6	24 876	.1
39491-2	SPORTING AND ATHLETIC GOODS	124	290 899	.6	24	11 469	(Z)

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TABLE 3A. **Manufacturers' Sales Branches and Sales Offices—United States: 1963**—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Product class code	Product class	Manufacturers' sales branches (with stocks)			Manufacturers' sales offices (without stocks)		
		Establishments (number)	Sales (\$1,000)	Percent of total	Establishments (number)	Sales (\$1,000)	Percent of total
39510	PENS AND MECHANICAL PENCILS	3	8 920	(Z)	6	7 491	(Z)
39521,2	LEAD PENCILS AND ART GOODS	39	7 030	(Z)	5	10 689	(Z)
39530	MARKING DEVICES	9	4 901	(Z)	17	1 185	(Z)
39550	CARBON PAPER AND INKED RIBBONS	662	63 363	.1	28	8 653	(Z)
39610	COSTUME JEWELRY	4	11 613	(Z)	9	15 003	(Z)
39620	ARTIFICIAL FLOWERS	1	(D)	(D)	-	-	-
39630	BUTTONS	10	2 928	(Z)	17	8 926	(Z)
39641,2	NEEDLES, PINS, AND FASTENERS	30	19 270	(Z)	22	30 417	.1
39811-3	BROOMS AND BRUSHES	353	75 053	.1	38	12 622	(Z)
39821,2	HARD SURFACE FLOOR COVERINGS	22	62 939	.1	25	116 201	.3
39840	CANDLES	5	3 662	(Z)	1	(D)	(D)
39881-3	MORTICIANS' GOODS	58	33 730	.1	2	(D)	(D)
39931-3	SIGNS AND ADVERTISING DISPLAYS	20	3 875	(Z)	13	3 563	(Z)
19511-19610	SMALL ARMS AND AMMUNITION	6	17 460	(Z)	10	40 879	.1
39920,50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	127	34 854	.1	57	20 036	(Z)
11110-30	ANTHRACITE COAL	1	(D)	(D)	20	71 693	.2
22710-2, 20,90	WOVEN AND TUFTED CARPETS AND RUGS	41	79 195	.2	71	221 673	.5
34210-33	CUTLERY, EDGE TOOLS	90	64 211	.1	69	81 710	.2
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES	25	23 781	(Z)	-	-	-
34291	TRANSPORTATION EQUIPMENT HARDWARE	4	2 135	(Z)	4	1 103	(Z)
34294	BUILDERS' HARDWARE	30	21 354	(Z)	37	42 466	.1
34292,3,5	OTHER HARDWARE	98	37 313	.1	22	8 883	(Z)
34310	METAL PLUMBING FIXTURES	19	16 633	(Z)	65	94 674	.2
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	29	22 863	(Z)	58	62 190	.1
34330-6	NONELECTRICAL HEATING EQUIPMENT	90	51 007	.1	214	94 961	.2
34420-5	METAL DOORS, SASH, AND TRIM	268	43 429	.1	86	71 875	.2
34440-3	SHEET METAL WORK	73	50 893	.1	83	31 017	.1
34460	ORNAMENTAL AND STRUCTURAL METAL WORK	28	7 934	(Z)	64	20 588	(Z)
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	29	24 470	(Z)	45	37 416	.1
34510	SCREW MACHINE PRODUCTS	3	201	(Z)	15	7 076	(Z)
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS	45	35 316	.1	121	106 004	.2
34610-8	METAL STAMPINGS	44	30 563	.1	60	130 386	.3
34920	SAFES AND VAULTS	48	36 529	.1	18	3 934	(Z)
34930	STEEL SPRINGS	2	(D)	(D)	1	(D)	(D)
34941	VALVES FOR PIPING SYSTEMS	91	77 840	.1	159	59 757	.1
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS	59	39 658	.1	80	36 610	.1
34943	PLUMBING HEATING VALVES, EXC. PLUMBERS'	10	1 397	(Z)	26	1 259	(Z)
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	38	16 125	(Z)	98	40 997	.1
	IRON, STEEL SCRAP-UNPREPARED	4	113	(Z)	3	20	(Z)
	RECEIPTS FOR PROCESSES ON CUSTOMERS'						
	MATERIALS	8	1 603	(Z)	1	(D)	(D)
	PRIMARY METALS AND PRODUCTS, N.E.C.	4	774	(Z)	22	7 863	(Z)
	HARDWARE, OTHER FABRICATED PROD. N.E.C.	86	5 306	(Z)	14	2 617	(Z)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	4 158	1 643 582	5.8	773	709 735	3.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)										
	ALL ESTABLISHMENTS, . . . (NUMBER) 832										
	SALES NOT REPORTED BY COMMODITY										
	LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE. (D)	21 717 515	100.0	829	(X)			6 352	.5	16	74 196
37130	TRUCK AND BUS BODIES,	236 540	1.1	256	3 049 631	30691	RUBBER BELTS, BELTING,	4 394	.3	16	74 196
37150	TRUCK TRAILERS,	234 428	1.1	142	303 528	30692	RUBBER HOSE AND TUBING,	1 299	.1	14	100 947
37171	PASSENGER CARS, KNOWN DOWN - ASSEMBLED	18 307 643	84.3	295	19 494 962	30694	RUBBER FLOOR AND WALL COVERING,	5 342	.4	13	81 058
37172	TRUCK TRACTORS, TRUCK CHASSIS AND					30695	MECHANICAL RUBBER GOODS, N.E.C.,	50 898	3.6	40	313 490
	TRUCKS (CHASSIS OF OWN MANUFACTURE) . .	1 597 378	7.4	405	2 660 763	30698	OTHER RUBBER GOODS, N.E.C.,	2 709	.2	9	55 290
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	1 106 621	5.1	652	11 442 403	30790-9	PLASTIC PRODUCTS,	68 028	4.9	139	807 966
	MISCELLANEOUS GOODS, N.E.C.,	105 691	.5	(NA)	(NA)	37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	5 706	.4	13	89 359
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	129 214	.6	505	2 285 267	39491-2	SPORTING AND ATHLETIC GOODS,	100 929	7.2	(NA)	(NA)
							MISCELLANEOUS GOODS, N.E.C.,	7	(Z)	3	7 408
							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . . . .				.1
							DRUGS, DRUG PROPRIETARIES, DRUG, SUNO. (SIC 5022)				
	AUTOMOTIVE EQUIPMENT (SIC 5013)										
	ALL ESTABLISHMENTS, . . . (NUMBER) 522										
	SALES NOT REPORTED BY COMMODITY										
	LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE. 10:863	1 540 365	100.0	479	(X)			2 822 130	100.0	418	(X)
35661-3	POWER TRANSMISSION EQUIPMENT,	10 861	.7	8	44 350	20991,31:41:61, 20999	OTHER FOOD PREPARATIONS,	12 767	.5	40	244 234
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS,	13 309	.9	47	216 426		CYCLIC CRUDE AND INTERMEDIATE COAL TAR PRODUCTS,	19 222	.7	9	231 788
37130	TRUCK AND BUS BODIES,	25 039	1.6	36	196 496	28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.,	20 494	.7	48	358 452
37150	TRUCK TRAILERS,	4 976	.3	13	29 648	28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.,	19 867	.7	18	279 488
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	1 433 054	93.0	461	1 513 030	28210-9	PLASTIC MATERIALS,	11 772	.4	10	308 981
	MISCELLANEOUS GOODS, N.E.C.,	49 871	3.2	(NA)	(NA)	28310-2	BIOLOGICAL PRODUCTS,	87 697	3.1	142	694 097
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	3 255	.2	35	37 247	28330-2	MEDICINALS AND BOTANICALS,	105 116	3.7	64	362 319
						28340-9	PHARMACEUTICAL PREPARATIONS,	456 084	51.6	308	2 074 930
						28410-6	SOAP, AND OTHER DETERGENTS,	80 086	2.8	34	572 846
						28420-4	POLISHES AND INSECTICIDES,	7 591	.3	32	308 088
						28440-5	TOILET PREPARATIONS,	745 040	26.4	161	1 312 258
						28710-22	FERTILIZERS,	8 260	.3	9	72 986
						28730-90	AGRICULTURAL PESTICIDES, HERBICIDES, AGRICULTURAL CHEMICALS,	10 476	.4	28	102 942
						28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	3 143	.1	7	43 136
	TIRES, TUBES (SIC 5014)						DRUGGIST AND MEDICAL SUPPLIES,	20 365	.7	9	29 575
	ALL ESTABLISHMENTS, . . . (NUMBER) 296						ELECTRICAL HOUSEWARES AND FANS,	5 097	.2	23	174 838
	SALES NOT REPORTED BY COMMODITY						SURGICAL AND MEDICAL INSTRUMENTS,	17 931	.6	65	231 709
	LINE (\$1,000)						SURGICAL APPLIANCES AND SUPPLIES,	14 524	.5	49	223 233
	SALES REPORTED BY COMMODITY LINE. 21:731	1 395 861	100.0	268	(X)	38410 38421-4	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.,	1 977	.1	21	73 101
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS),	563 795	40.4	264	1 390 511	39920:50, 91-3	MISCELLANEOUS GOODS, N.E.C.,	171 274	6.1	(NA)	(NA)
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES,	353 049	25.3	260	1 381 414		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	3 347	.1	15	21 313
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.,	195 458	14.0	252	1 360 117						
30210	RUBBER FOOTWEAR,	37 895	2.7	17	128 203						

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TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PAINTS, VARNISHES (SIC 5028)					(5)				(2)	(3)	(4)	(5)
	ALL ESTABLISHMENTS, . . . (NUMBER) 1,164												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 29,130												
	SALES REPORTED BY COMMODITY LINE	855 150	100.0	1 099	(X)	(X)							
26440	WALLPAPER	9 343	1.1	494	92 317	10.1							
28140-50-3	CYCLIC CRUDE AND INTERMEDIATE COAL TAR												
28160-3	PRODUCTS	20 485	2.4	20	180 120	11.4	28340-9	PHARMACEUTICAL PREPARATIONS	33 011	12.4	6	189 161	17.5
28511-5	INORGANIC PIGMENTS	136 211	16.2	46	267 313	51.7	28410-6	SOAP, AND OTHER DETERGENTS	1 229 666	3.4	304	3 103 957	39.6
28516-7	PAINTS, VARNISHES, LACQUERS—TRADE SALES	358 172	41.9	1 059	607 038	59.0	28420-4	POLISHES AND INSECTICIDES	246 679	2.5	173	1 794 139	13.7
28519	INDUSTRIAL PRODUCT FINISHES AND SPECIAL	168 607	19.7	589	412 987	40.8	28430	SURFACE ACTIVE AND FINISHING AGENTS	64 660	0.7	114	1 594 228	4.1
28518	COATINGS	67 406	10.2	769	468 969	18.6	28440-5	TOILET PREPARATIONS	153 081	1.5	71	1 102 340	13.9
	MISCELLANEOUS PAINT PRODUCTS						28516-7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL					
	PUTTY, CAULKING COMPOUNDS, AND ALLIED	14 474	1.7	429	338 205	4.3		COATINGS	16 799	0.2	21	402 834	4.2
	PRODUCTS							GUM, OTHER WOOD CHEMICALS	64 536	0.6	22	179 199	36.0
32111-2,14	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	14 094	1.6	141	65 510	21.5		AGRICULTURAL PESTICIDES, HERBICIDES,	62 659	0.6	48	1 392 909	4.5
32113-3,2313	LAMINATED GLASS, INCLUDING SAFETY GLASS	5 862	0.7	97	51 382	11.0		FERTILIZERS					
39811-3	BROOMS AND BRUSHES	4 279	0.5	182	202 867	2.1	28710-22	AGRICULTURAL CHEMICALS	95 798	1.0	75	1 849 991	5.1
	MISCELLANEOUS GOODS, N.E.C.	29 505	3.5	(NA)	(NA)	(NA)	28730-90	GLUE AND GELATIN	13 236	0.1	33	1 236 916	1.1
	RECEIPTS FROM SERVICES - SOURCES OTHER	4 912	0.6	377	98 641	5.0	28810-2	EXPLOSIVES	165 044	1.7	30	1 326 916	1.9
	THAN THE SALE OF MERCHANDISE						28821-2	CARBON BLACK	63 173	0.7	26	187 828	41.3
	OTHER CHEMICALS, ALLIED PRODUCTS						28950	SALENT	68 518	0.7	35	146 828	85.8
	(SIC 5029)						28991	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	113 605	1.1	92	1 327 943	8.6
	ALL ESTABLISHMENTS, . . . (NUMBER) 1,356						28993	CHEMICAL PREPARATIONS, N.E.C.	95 128	1.0	95	894 019	10.6
	SALES NOT REPORTED BY COMMODITY						29115	LIQUEFIED PETROLEUM GAS	15 652	0.2	15	285 191	5.5
	LINE (\$1,000) 84,464						29110	OTHER FINISHED PETROLEUM PRODUCTS,	6 698	0.1	13	63 965	10.5
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES)	45 512	0.5	30	855 823	5.3		INCLUDING WAXES					
20870-4	FLAVORINGS	5 456	0.1	32	487 403	1.1		WELDING APPARATUS	31 138	0.3	39	97 179	32.0
20961-2	SHORTENING, COOKING OILS, MARGARINE	192 300	2.0	46	1 209 105	16.5	36231-3	BROOMS AND BRUSHES	10 172	0.1	35	416 228	2.4
20991-3,4+6	OTHER FOOD PREPARATIONS	23 823	0.2	47	1 160 020	2.1	39811-3	MISCELLANEOUS GOODS, N.E.C.	233 692	2.4	(NA)	(NA)	(NA)
								RECEIPTS FROM SERVICES - SOURCES OTHER					
								THAN THE SALE OF MERCHANDISE	7 065	0.1	73	689 890	1.0
								OTHER CHEMICALS, ALLIED PRODUCTS					
								(SIC 5029)					
26111-2	PULP MILL PRODUCTS	7 455	0.1	8	97 027	7.7		DRY GOODS, PIECE GOODS, NOTIONS					
28121-4	ALKALIES AND CHLORINE	307 398	3.1	125	1 469 803	20.9		(SIC 5032)					
28132-4	INDUSTRIAL GASES	98 072	1.0	163	730 418	13.4		ALL ESTABLISHMENTS, . . . (NUMBER) 332					
28140-50-3	CYCLIC CRUDE AND INTERMEDIATE COAL TAR							SALES NOT REPORTED BY COMMODITY					
	PRODUCTS	473 935	4.8	194	3 285 648	14.4		LINE (\$1,000) 187,863					
28160-3	INORGANIC PIGMENTS	159 551	1.6	408	1 917 086	31.9		SALES REPORTED BY COMMODITY LINE	2 899 244	100.0	275	(X)	(X)
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	1 600 031	16.5	362	4 850 162	22.8	22111-6	GREY GOODS - COTTON BROAD-WEVEN FABRICS	404 299	13.9	82	2 219 677	18.2
28210-9	PLASTIC MATERIALS	1 494 745	14.1	293	4 092 445	36.0	22117-6,17	FINISHED COTTON BROAD-WEVEN FABRICS	536 971	18.5	91	1 780 065	30.2
28220	SYNTHETIC RUBBERS	259 173	2.6	41	772 409	33.5	22110-16,19	FABRICATED COTTON TEXTILE PRODUCTS	132 567	4.6	58	1 313 674	10.1
28231-2	CELLULOSE MANMADE FIBERS	354 599	3.6	46	2 672 182	13.3	22111-7	GREY GOODS - COTTON BROAD-WEVEN	468 018	16.1	57	2 072 645	22.6
28310	SYNTHETIC ORGANIC FIBERS	1 084 236	10.9	39	2 505 050	43.3		FINISHED MANMADE FIBER AND SILK BROAD					
28330-2	MEDICINALS AND BOTANICALS	6 253	0.1	28	656 235	1.0	22218-16,28	FINISHED FABRICS - BEDSPREADS	392 193	13.5	58	1 851 628	21.2
							22219-23,926	FINISHED BLANKETS, BEDSPREADS	20 967	0.7	11	697 997	3.0
							22210-4	WOOL FABRICS AND RELATED PRODUCTS	362 148	12.5	27	1 552 906	23.3
							22213-17	WOOL FABRICS					
							22210-16-19	NARROW FABRICS	25 429	0.9	26	564 685	4.5
							22210-2	KNIT FABRICS	149 556	5.2	41	1 938 465	7.7
							22260-2	WOVEN AND TUFTED CARPETS AND RUGS	33 932	1.2	8	1 085 698	3.1
							22110-2,90	YARNS, EXCEPT WOOL	35 797	1.2	17	1 431 818	2.5
							22610-4	WOOL YARN	20 161	0.7	7	838 378	2.4

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TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)											
22840-3	THREAD,	56 284	1.9	41	72 341			110 485	8.0	(NA)	(NA)	(NA)
22920	LACE GOODS,	28 909	1.0	4	31 997							
22950-3	COATED FABRICS, NOT RUBBERIZED,	39 846	1.4	13	1 127 782							
22960	TIRE CORD AND FABRIC,	9 877	.3	11	794 083			1 500	.1	8	40 770	3.7
22990-2	TEXTILE GOODS, N.E.C.,	2 980	.1	12	137 779							
23920-8,9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	6 672	.2	8	45 302							
39630	BUTTONS,	8 796	.3	13	17 792							
39641,2	NEEDLES, PINS, AND FASTENERS,	48 299	1.7	40	55 125							
	MISCELLANEOUS GOODS, N.E.C.,	111 917	3.9	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,											
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)	3 626	.1	14	666 256							
	ALL ESTABLISHMENTS, . . . (NUMBER) 341											
	SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) 11,038											
	SALES REPORTED BY COMMODITY LINE, . . .	1 379 645	100.0	324	(X)							
22511-3	FULL-FASHIONED HOSIERY,	6 946	.5	25	145 147							
22514,5	SEAMLESS HOSIERY,	46 060	3.3	30	165 253							
22530-3, 23212,23312, 23612	KNIT OUTERWEAR,	43 393	3.1	36	236 082							
22541,23215, 23221	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR,	105 028	7.6	50	333 199							
22542,3, 23410-3	WOMEN'S, CHILDREN'S, KNIT UNDERWEAR, NIGHTWEAR,	112 632	8.2	33	188 528							
23110-4	MEN'S AND BOYS' SUITS AND COATS,	43 441	3.1	24	195 710							
23214	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS,	247 970	18.0	58	505 735							
23230	MEN'S AND BOYS' NECKWEAR,	1 836	.1	18	108 809							
23271	MEN'S BOYS' SEPARATE TROUSERS, EX, WORK CLOTHING,	63 161	4.6	47	264 593							
23280-2	MEN'S AND BOYS' CLOTHING, N.E.C.,	182 544	13.2	46	333 335							
23290-2	BLouses,	57 842	4.2	55	333 266							
23317	WOMEN'S, MISSES, AND JUNIORS' DRESSES,	12 089	.9	29	123 049							
23350-2	WOMEN'S, MISSES, AND JUNIORS' SUITS, COATS, AND SKIRTS,	22 172	1.6	22	36 805							
23370-4	WOMEN'S, MISSES, JUNIORS' OUTERWEAR, N.E.C.,	25 542	1.9	28	119 467							
23390-2	CORSETS AND ALLIED GARMENTS,	57 137	4.1	60	234 599							
23420-22	CHILDREN'S DRESSES (EXCEPT KNIT),	173 079	12.5	38	259 069							
23610	GIRLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR,	14 016	1.0	15	82 503							
23630-90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.),	6 367	.5	23	100 091							
23840,50,60, 70,72,90	LADIES' AND CHILDREN'S HANDBAGS AND PURSES, PERSONAL LEATHER GOODS,	35 928	2.6	34	188 129							
31710,20		10 457	.8	5	10 457							

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TABLE 3B. **Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963**

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)	Percent distrib- ution	(2)				Number	(3)	Total sales, all commodity lines (\$1,000)	(4)		(5)
	DAIRY PRODUCTS (CONT.)					(5)		MEATS, MEAT PRODUCTS (CONT.)					
20511	BREAD AND BREAD-TYPE ROLLS.	9 730	.5	52	358 202	2.7	20111	FRESH BEEF.	1 024 642	42.5	509	2 293 285	44.7
20521,2	BISCUITS AND CRACKERS.	51 832	2.7	75	774 757	9.0	20112	FRESH PORK.	56 509	2.3	439	1 994 801	2.4
20710-6	CONFECTIONERY PRODUCTS.	27 327	1.4	73	775 150	3.5	20113	FRESH LAMB AND MUTTON.	87 502	5.6	443	2 038 822	4.3
20720,8,998	CHOCOLATE AND COCOA PRODUCTS.	7 589	.3	73	777 403	1.0	20126	PORK PRODUCTS, SMOKED, COOKED OR CURED ON THE PREMISES.	84 604	3.5	131	756 553	11.2
20860	BOTTLED AND CANNED SOFT DRINKS.	3 822	.2	186	236 610	1.6	20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK). LARD.	434 296	18.0	497	2 283 900	19.5
20961,2	SHORTENINGS, COOKING OILS, MARGARINE.	60 288	3.2	210	581 002	6.1	20115	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES.	20 514	.9	444	2 032 218	1.0
20991,3,4,6, 20999	OTHER FOOD PREPARATIONS.	8 610	.5	109	816 028	1.1	20127	SAUSAGE, OTHER PREPARED MEATS, RESALES. CANNED MEATS, EXCEPT DOG FOOD.	60 578	2.5	108	714 385	8.5
	MISCELLANEOUS GOODS, N.E.C.	76 440	3.9	(NA)	(NA)	(NA)	20117,37	NATURAL SAUSAGE CASINGS.	180 539	7.5	510	2 176 212	8.3
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 519	.1	23	79 452	1.9	20139	DRESSED POULTRY, SMALL GAME.	79 730	3.3	478	2 134 908	3.7
	POULTRY, POULTRY PRODUCTS (SIC 5044)						20151,3,4,5 20156	LIQUID, DRIED, AND FROZEN EGGS.	4 382	.2	196	1 117 743	.4
	ALL ESTABLISHMENTS.(NUMBER) 29							SHELL EGGS.	168 951	7.0	454	2 049 042	8.2
0156	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 2,251								3 637	.2	184	1 083 785	.3
0991,3,4,6, 20999	SALES REPORTED BY COMMODITY LINE.	55 786	100.0	26	(X)	(X)	20210	CREAMERY BUTTER.	21 558	.9	336	1 681 152	1.3
0151,3,4,5	DRESSED POULTRY, SMALL GAME.	17 034	30.5	6	20 878	81.6	20211,2	NATURAL CHEESE AND PROCESSED CHEESE.	40 534	1.7	441	2 023 609	2.0
0156	LIQUID, DRIED, AND FROZEN EGGS.	24 817	44.5	21	39 060	63.5	20231	DRY MILK PRODUCTS.	30 645	1.3	460	2 072 128	1.5
0991,3,4,6, 20999	OTHER FOOD PREPARATIONS.	3 124	5.6	11	18 245	17.1	20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	1 873	.1	104	661 352	.3
	MISCELLANEOUS GOODS, N.E.C.	10 773	19.3	(NA)	(NA)	(NA)	20373	FROZEN PREPARED FOODS.	14 754	.6	196	1 179 196	1.3
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	38	.1	3	1 395	2.7	20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD).	2 385	.1	94	362 834	.7
	CONFECTIONERY (SIC 5045)						20961,2	SHORTENING, COOKING OILS, MARGARINE.	43 579	1.8	450	2 016 779	2.2
0350,4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS).	2 228	.4	37	180 571	1.2		MISCELLANEOUS GOODS, N.E.C.	45 920	1.9	(NA)	(NA)	(NA)
0710-6	CONFECTIONERY PRODUCTS.	63 936	10.8	59	75 016	85.2	20118,38	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	101	(Z)	3	18 882	.5
0720,8,998	CHOCOLATE AND COCOA PRODUCTS.	299 508	50.6	41	380 604	78.7	20156	ALL ESTABLISHMENTS.(NUMBER) 2,340					(X)
0730	CHewing GUM AND CHEWING GUM BASE.	80 948	13.7	20	116 075	69.7	20231,2	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 117,686					(X)
0992	CHIPS (POTATO, CORN, ETC.).	59 932	10.1	146	66 786	89.7	20322	SALES REPORTED BY COMMODITY LINE.	7 080 798	100.0	2 170	(X)	(X)
20999	OTHER FOOD PREPARATIONS.	3 140	.5	50	21 575	14.6	20323	CANNED MEATS, EXCEPT DOG FOOD.	70 028	1.0	151	710 484	9.9
	MISCELLANEOUS GOODS, N.E.C.	82 283	13.9	(NA)	(NA)	(NA)	20156	LIQUID, DRIED, AND FROZEN EGGS.	25 545	.4	248	235 456	10.8
	MEATS, MEAT PRODUCTS (SIC 5047)						20231,2	NATURAL CHEESE AND PROCESSED CHEESE.	4 768	.1	16	23 158	20.6
	ALL ESTABLISHMENTS.(NUMBER) 577						20321	DRY MILK PRODUCTS.	48 814	.7	70	873 276	5.6
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 36,639						20322	CANNED MILK.	166 737	2.4	56	255 663	65.2
							20310	CANNED AND CURED SEA FOODS.	115 312	1.6	107	591 256	19.5
							20321	CANNED BABY FOODS (EXCEPT MEAT).	218 359	3.1	116	444 653	49.1
							20322	CANNED, FROZEN SOUPS, SPECIALTIES NOT SPECIFIED SEPARATELY (EXCEPT SEAFOOD)	31 043	.4	47	165 253	18.8
							20323	CANNED FRY BEANS.	19 795	.3	84	415 061	4.8
							20331	CANNED FRUITS.	209 142	3.0	111	725 734	28.8
							20332	CANNED VEGETABLES.	131 564	1.9	76	568 429	23.1
							20334	CANNED FRUIT JUICES.	72 569	1.0	127	690 351	10.5
							20324,33,35, 36,38	OTHER CANNED SPECIALTIES.	147 790	2.1	272	895 084	16.5
							20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.	82 332	1.2	359	1 721 506	4.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)							ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
20350+4	PICKLES, SAUCES (INC.), SALAD DRESSINGS, SANDWICH SPREADS,	139 762	2.0	310	1 768 174	7.9		ALL ESTABLISHMENTS, . . . (NUMBER) 1,780	7 073 084	100.0	1 648	(X)	(X)
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD	64 341	.9	31	592 941	10.9		SALES NOT REPORTED BY COMMODITY					
20362	FRESH PACKAGED FISH, AND OTHER SEAFOOD	17 360	.2	8	47 248	36.7		LINE (\$1,000) 78,494					
20371	FROZEN FRUITS, JUICES, AND ADES	30 227	.4	176	837 058	3.6		SALES REPORTED BY COMMODITY LINE, . . .					
20372	FROZEN VEGETABLES,	74 055	1.0	22	528 369	14.0	32292	LIGHTING AND ELECTRONIC GLASSWARE, . . .	33 145	.5	4	40 876	81.1
20373	FROZEN PREPARED FOODS,	108 655	1.5	100	1 007 136	10.8	32640	PORCELAIN ELECTRICAL SUPPLIES,	10 211	.1	92	756 139	1.4
20410-6,50	FLOUR, MEAL (INC., PREPARED AND MIXES), LIVESTOCK FEEDS,	825 521	11.7	206	2 427 218	34.0	35111+2	STEAM ENGINES AND TURBINES,	276 508	3.9	210	1 892 159	14.6
20422	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD),	40 772	.6	21	291 763	14.0	35591+5	SPECIAL INDUSTRY MACHINERY, N.E.C., . . .	20 792	.2	52	148 734	7.3
20423+4	CERIAL BREAKFAST FOODS,	145 720	2.1	188	2 353 094	6.2	35611-6	PUMPS AND COMPRESSORS,	11 659	.2	71	272 112	4.3
20430	MILLED RICE AND BY-PRODUCTS,	480 844	6.8	280	2 525 562	19.0	35661-3	POWER TRANSMISSION EQUIPMENT,	27 170	.4	177	1 084 807	2.6
20440	WET CORN MILLING PRODUCTS,	62 941	.9	22	895 921	7.0	35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS, . . .	8 636	.1	127	853 682	1.0
20460	BREAD AND BREAD-TYPE ROLLS,	297 974	4.2	115	638 930	46.6	35711+2	COMPUTING AND RELATED MACHINES, . . .	6 520	.1	20	359 673	1.8
20511	SWEET YEAST GOODS,	150 695	2.7	377	264 285	72.2							
20512	SWEET YEAST GOODS,	17 148	.2	325	193 734	8.9							
20513	SOFT CAKES,	56 721	.8	402	235 424	24.1							
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES,	27 054	.4	343	195 351	13.8	36111-3	ELECTRICAL MEASURING INSTRUMENTS, . . .	319 793	4.5	495	2 664 011	12.0
20521+2	BISCUITS AND CRACKERS,	579 367	8.2	654	1 305 183	44.4	36121-3	TRANSFORMERS,	513 281	7.3	462	2 649 168	19.4
20620	REFINED CANE SUGAR AND BY-PRODUCTS, . . .	502 864	7.1	14	582 699	91.0	36211-4	SWITCHGEAR AND SWITCHBOARDS,	388 071	5.5	605	2 950 537	13.2
20630	REFINED BEET SUGAR AND BY-PRODUCTS, . . .	60 695	.7	5	181 980	33.4	36212	FRACTIONAL HORSEPOWER MOTORS,	206 703	2.9	378	2 483 671	8.3
20710-6	CONFECTIONERY PRODUCTS,	46 464	.7	322	1 178 344	3.9	36213-6	INTEGRAL HORSEPOWER MOTORS, GENERATORS, OTHER MOTORS AND GENERATORS,	320 215	4.5	500	2 745 096	11.7
20720+8,998	CHOCOLATE AND COCOA PRODUCTS,	28 386	.4	164	1 580 640	1.8	36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS,	214 176	3.0	308	2 049 967	10.4
20860	BOTTLED AND CANNED SOFT DRINKS,	137 737	1.9	191	295 555	46.6	36240	CARBON AND GRAPHITE PRODUCTS,	368 318	5.2	556	2 597 309	14.2
20870-4	FLAVORINGS,	13 437	.2	191	944 933	1.4	36291-3	ELECTRICAL INDUSTRIAL GOODS,	19 074	.3	48	704 692	2.7
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS, SHORTENING, COOKING OILS, MARGARINE, . . .	152 092	2.1	84	628 638	3.3	36341-4	ELECTRICAL HOUSEWARES AND FANS, . . .	149 673	2.1	334	2 423 114	6.2
20961+2	MACARONI AND NOODLE PRODUCTS,	152 092	2.1	226	997 411	15.2	36410	ELECTRIC LAMPS,	41 430	.2	75	1 101 941	1.0
20980	MACARONI AND CONCENTRATED COFFEE,	755 125	10.7	39	355 684	4.3	36421+7	RESIDENTIAL TYPE ELECTRIC FIXTURES, . . .	480 721	6.8	165	2 753 100	17.5
20951+2	TEA,	129 154	1.8	285	1 667 218	45.3	36422+3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES, . . .	23 178	.3	29	104 947	22.1
20991+3,4,6,7	OTHER FOOD PREPARATIONS,	567 211	8.0	657	2 791 457	20.3	36425+6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT,	63 826	.9	150	848 549	7.5
20999							36430	CURRENT CARRYING DEVICES,	41 494	.6	224	1 297 761	3.2
28410-6	SOAP, AND OTHER DETERGENTS,	14 413	.2	8	274 679	5.2	36441-3	NONCURRENT CARRYING DEVICES,	92 710	1.3	309	1 874 099	4.9
28420-4	POLISHES AND INSECTICIDES,	5 828	.1	24	127 389	4.6	36441-3	TELEPHONE, TELEGRAPH APPARATUS, . . .	109 548	1.5	318	3 268 737	3.4
							36611+2	RADIO, TV COMMUNICATION EQUIPMENT, . . .	533 015	21.7	57	2 075 628	73.9
							36621-8	ELECTRON TUBES, RECEIVING TYPE,	71 762	1.0	114	3 093 625	2.3
							36710	CATHODE RAY PICTURE TUBES,	24 296	.3	52	2 685 299	.9
							36720	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY), . .	5 405	.1	14	722 378	.7
							36730	ELECTRONIC COMPONENTS, N.E.C.,	49 244	.7	58	2 752 930	1.8
							36740+92-5	STORAGE BATTERIES,	85 381	1.2	232	3 931 630	2.2
							36911+2	PRIMARY BATTERIES, DRY AND WET,	101 017	1.4	91	1 990 438	5.1
							36920	ENGINE ELECTRICAL EQUIPMENT,	28 973	.4	50	1 940 179	1.5
							36941-6	ELECTRICAL PRODUCTS, N.E.C.,	3 753	.1	43	84 641	4.4
							36992-6	COMMUNICATIONS WIRE AND CABLE,	308 095	4.4	226	2 592 961	11.9
							33574	MAGNET WIRE,	79 047	1.1	131	411 563	19.2
							33577	POWER WIRE,	116 338	1.6	288	951 054	12.2
							33578	OTHER DRAWN, INSULATED NONFERROUS WIRE, OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS,	209 331	3.0	229	499 718	41.9
							33571-3,6,9	MECHANICAL MEASURING DEVICES,	7 010	.1	45	172 521	4.1
							38112+3		19 761	.3	122	638 521	2.4
							38211-6						

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TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)											
38220	AUTOMATIC TEMPERATURE CONTROLS.	7 571	•1	62	351 097	2.2	ELECTRONIC PARTS, EQUIPMENT (CONT.)	131 230	11.3	70	293 782	44.7
	MISCELLANEOUS GOODS, N.E.C.	328 780	4.6	(NA)	(NA)	(NA)		66 330	5.7	32	209 560	31.7
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	261 285	3.7	294	3 981 615	6.6		46 584	4.0	61	251 230	18.5
	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)							468 727	40.5	223	818 192	57.3
	ALL ESTABLISHMENTS. (NUMBER) 422							73 141	6.0	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 28,240							19 687	1.7	13	77 812	25.3
	SALES REPORTED BY COMMODITY LINE.	982 864	100.0	339	(X)	(X)						
35851-4-7	OTHER REFRIGERATION MACHINERY.	7 042	•7	11	63 385	11.1		365 379	100.0	279	(X)	(X)
36291-3	HOUSEHOLD INDUSTRIAL GOODS.	4 489	•5	15	54 526	8.2		1 198	•3	6	6 824	17.6
36211,2	HOUSEHOLD COOKING EQUIPMENT.	46 375	4.7	30	333 277	13.9		7 852	2.1	39	42 975	18.3
36231	HOUSEHOLD REFRIGERATORS.	46 622	4.7	6	279 977	16.7		2 211	•6	8	21 315	10.4
36231,2	HOUSEHOLD LAUNDRY EQUIPMENT.	213 745	21.7	165	484 412	44.1		76 891	21.0	97	118 125	65.1
36241-4	ELECTRICAL HOUSEWARES AND FANS.	84 821	8.6	189	217 431	39.0		23 016	6.3	23	47 721	48.2
36250	HOUSEHOLD VACUUM CLEANERS.	65 664	6.7	159	175 208	37.5		60 949	16.6	43	71 370	84.8
36260	SEWING MACHINES.	15 036	1.5	16	48 817	30.8		42 754	11.7	49	44 273	96.6
36291,3	HOUSEHOLD APPLIANCES, N.E.C.	133 668	13.6	202	520 408	25.7		417	•1	8	13 394	3.1
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS.	70 738	7.2	16	281 271	25.1		125 519	34.4	118	138 017	90.9
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS.	130 133	13.2	22	277 630	46.9		24 903	6.9	(NA)	(NA)	(NA)
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EOP, ACCESSORIES.	78 341	8.0	48	266 929	29.3		69	(2)	7	13 495	•5
36740,192-5	ELECTRONIC COMPONENTS, N.E.C.	12 791	1.3	15	71 719	17.8						
34330-6	NONELECTRICAL HEATING EQUIPMENT.	5 959	•6	10	63 827	9.3						
	MISCELLANEOUS GOODS, N.E.C.	66 042	6.7	(NA)	(NA)	(NA)						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 398	•1	48	78 597	1.8						
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)											
	ALL ESTABLISHMENTS. (NUMBER) 455											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 32,408							446 326	100.0	204	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.	1 157 385	100.0	415	(X)	(X)		68 412	15.3	53	232 413	29.4
36211	FRACTIONAL HORSEPOWER MOTORS.	3 817	•3	6	21 801	17.5		20 688	4.6	56	85 180	24.3
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	9 497	•8	10	39 011	24.3		10 804	2.4	49	206 397	5.2
36291-3	ELECTRICAL INDUSTRIAL GOODS.	22 625	2.0	18	72 159	31.4		108 702	24.4	79	330 020	32.9
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EOP, ACCESSORIES.	2 267	•2	8	32 002	7.1		82 358	18.5	73	323 701	25.4
36621-8	RADIO, TV COMMUNICATION EQUIPMENT.	318 137	27.5	153	372 767	85.3						

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TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)											
34330-6	NONELECTRICAL HEATING EQUIPMENT	118 016	26.4	139	303 805	34920	SAFES AND VAULTS.	39 203	1.1	63	57 254	68.5
34440-3	SHEET METAL WORK.	1 213	.3	7	6 305		MISCELLANEOUS GOODS, N.E.C.	280 189	7.7	(NA)	(NA)	(NA)
34941	VALVES FOR PIPING SYSTEMS.	2 432	.5	10	19 715		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	243 717	6.7	1 875	1 344 283	18.1
34943	PLUMBING HEATING VALVES, EXC. PLUMBERS'	532	.1	12	7 550		CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	MISCELLANEOUS GOODS, N.E.C.	32 605	7.3	(NA)	(NA)		ALL ESTABLISHMENTS. . . . (NUMBER) 149 SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 37,494 SALES REPORTED BY COMMODITY LINE. . . .	492 750	100.0	132	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	564	.1	3	3 024		PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	9 558	1.9	14	177 529	5.4
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)						TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	35 911	7.3	13	94 151	38.1
35853	ALL ESTABLISHMENTS. . . . (NUMBER) 218 SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 8,119 SALES REPORTED BY COMMODITY LINE. . . .	429 908	100.0	206	(X)		PARTS AND ATTACHMENTS FOR TRACKLAYING, TRACTORS, OFF-HIGHWAY, WHEEL TRACTORS, POWER CRANES, DRAGLINES, SHOVELS, PARTS MIXERS, PAVERS, AND RELATED EQUIPMENT. . . .	68 486	13.9	31	230 782	29.7
34330-6	NONELECTRICAL HEATING EQUIPMENT	11 132	2.6	48	74 623		INTEGRAL TRACTOR SHOVEL LOADERS. . . .	9 595	20.2	34	121 646	81.8
	MISCELLANEOUS GOODS, N.E.C.	31 119	7.2	(NA)	(NA)		SCRAPERS, GRADERS, ROLLERS, AND OFF- HIGHWAY TRUCKS, TRAILERS, AND WAGONS. . . .	5 224	1.1	8	83 328	6.3
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	8 830	2.1	33	182 607		OTHER CONSTRUCTION MACHINERY AND EQUIPMENT.	27 100	5.5	14	110 563	24.5
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)						MINING MACHINERY AND EQUIPMENT. . . .	81 619	16.6	54	188 250	43.4
25220-4	ALL ESTABLISHMENTS. . . . (NUMBER) 2,693 SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 39,017 SALES REPORTED BY COMMODITY LINE. . . .	3 636 169	100.0	2 561	(X)		OIL FIELD MACHINERY AND EQUIPMENT. . . .	85 147	17.3	47	185 941	45.8
26451-2	METAL OFFICE FURNITURE.	11 744	.3	49	51 878		HOISTS, CRANES, AND MONORAILS. . . .	6 225	1.3	17	70 241	8.9
26491	DIE CUT PAPER AND BOARD.	83 970	2.3	314	1 936 199		PUMPS AND COMPRESSORS.	9 067	1.8	24	97 190	9.3
27891-27940	STATIONERY, TABLETS, RELATED PRODUCTS. SERVICES TO PRINTING TRADE (BUILDING, PHOTOENGRAVING, ETC.)	3 968	.1	93	64 004		MISCELLANEOUS GOODS, N.E.C.	9 788	2.0	22	137 174	7.1
	PUMPS AND COMPRESSORS.	11 814	.3	222	1 846 257		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	41 679	8.5	(NA)	(NA)	(NA)
35611-6	COMPUTING AND RELATED MACHINES. . . .	2 144	.1	31	16 662		INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)	3 856	.8	22	110 426	3.5
35711-2	TYPEWRITERS AND PARTS.	314 317	63.6	1 449	3 043 468		ALL ESTABLISHMENTS. . . . (NUMBER) 2,186 SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 108,530 SALES REPORTED BY COMMODITY LINE. . . .	3 108 909	100.0	1 938	(X)	(X)
35720	SCALES AND BALANCES.	263 587	7.2	578	1 992 231		PRINTING INK.	4 886	.2	11	19 038	25.7
35760	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	35 583	1.0	225	113 670		ABRASIVE PRODUCTS.	9 620	.3	18	67 867	14.2
35790	AUTOMATIC VENDING MACHINES.	254 408	7.0	115	2 193 616		STEAM ENGINES AND TURBINES.	70 632	2.3	72	214 752	32.9
35811-2	COMMERCIAL REFRIGERATION EQUIPMENT. . . .	24 081	.7	12	50 721		GASOLINE ENGINES (EXC. OUTBOARD, AIR- CRAFT, AUTOMOBILE, TRUCK, BUS, TANK) DIESEL AND SEMI-DIESEL ENGINES.	9 664	.3	18	53 750	18.0
35853	MEASURING AND DISPENSING PUMPS. . . .	5 949	.2	18	6 156		PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES.	87 874	2.8	92	253 934	34.6
35860	CARBON PAPER AND INKED RIBBONS.	20 362	.6	37	27 699			114 883	3.7	167	324 426	35.4
39550		41 133	1.1	599	2 205 205							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
35193-6 35222-6.8 35314 35316 35319	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	22 589	.7	65	152 533	14.8		ALL ESTABLISHMENTS. . . . (NUMBER) 1,294 SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 46,315 SALES REPORTED BY COMMODITY LINE. . . .	3 078 092	100.0	1 217	(X)	(X)
35321-4 35321-4 35340 35351.2 35351.2 35370 35411-9 35421-4 35441-2 35451-3 35511-3 35511-3 35540 35541-6 35591-5 35611-6 35641-2 35661-3 35671-3.90	OTHER INTERNAL COMBUSTION ENGINES . . . FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS) POWER CRANES, DRAGLINES, SHOVELS, PARTS MIXERS, PAVERS, AND RELATED EQUIPMENT . . OTHER CONSTRUCTION MACHINERY AND EQUIPMENT MINING MACHINERY AND EQUIPMENT . . . OIL FIELD MACHINERY AND EQUIPMENT . . . ELEVATORS, AND MOVING STAIRWAYS . . . CONVEYORS HOISTS, CRANES, AND MONORAILS . . . INDUSTRIAL TRUCKS AND TRACTORS . . . METAL-CUTTING MACHINE TOOLS . . . METAL-FORMING MACHINE TOOLS . . . SPECIAL DIES AND TOOLS MACHINE TOOL ACCESSORIES METALWORKING MACHINERY, N.E.C. . . . FOOD PRODUCTS MACHINERY TEXTILE MACHINERY WOODWORKING MACHINERY PAPER INDUSTRIES MACHINERY PRINTING TRADES MACHINERY SPECIAL INDUSTRY MACHINERY, N.E.C. . . . PUMPS AND COMPRESSORS BLOWERS AND FANS INDUSTRIAL PATTERNS POWER TRANSMISSION EQUIPMENT OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS SCALES AND BALANCES OTHER REFRIGERATION MACHINERY CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	24 240 30 559 167 403 21 530 90 026 30 154 89 662 151 622 22 097 11 102 101 562 163 935 59 092 61 603 24 216 18 701 121 199 129 461 412 627 55 043 4 616 40 913	.8 1.0 5.4 7.7 2.9 1.0 4.9 7.7 3.4 5.3 2.0 2.0 6.4 6.4 4.2 1.8 1.8 1.3	124 146 173 31 106 128 52 63 47 90 296 103 24 47 80 122 151 14 90	272 229 392 919 285 885 28 771 162 695 307 081 141 656 225 558 125 144 78 424 196 899 174 104 83 789 58 591 48 451 148 531 211 071 811 583 248 343 8 260 316 979	8.9 7.8 58.6 74.8 55.3 9.8 63.3 67.8 17.7 14.2 50.4 34.6 73.5 41.3 23.6 81.6 61.3 50.5 22.2 55.9 12.9	22 589 2 380 8 477 10 628	.7 .1 .3 .3	65 42 26 13	152 533 42 468 33 767 113 313	14.8 5.6 25.1 9.4		
36111-3 36121-3 36131-4 36212 36213-6 36220 36231-3 36291-3 36740.92-5 37411-3 38211-6 38220 38711-5 34330-6 34901 34944	ELECTRICAL MEASURING INSTRUMENTS. . . TRANSFORMERS. SWITCHGEAR AND SWITCHBOARDS INTEGRAL HORSEPOWER MOTORS, GENERATORS, OTHER MOTORS AND GENERATORS GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS. WELDING APPARATUS ELECTRICAL INDUSTRIAL GOODS ELECTRONIC COMPONENTS, N.E.C. LOCOMOTIVES AND PARTS MECHANICAL MEASURING DEVICES. AUTOMATIC TEMPERATURE CONTROLS. . . WATCHES AND CLOCKS. NONELECTRICAL HEATING EQUIPMENT . . . VALVES FOR PIPING SYSTEMS OTHER VALVES AND FITTINGS, EX. PLUMBERS MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 250 9 028 6 147 2 615 6 088 5 124 5 325 2 825 5 806 2 841 234 381 137 433 4 178 7 243 8 771 25 490 176 486 52 558	.1 3.1 4.2 1.1 2.2 2.2 1.1 2.2 2.2 1.1 7.5 4.4 1.1 2.2 3.3 4.8 5.7 1.7	32 14 15 11 53 34 12 15 60 35 243 107 28 77 97 55 (NA) 632	91 626 94 210 94 550 82 410 166 132 95 086 26 178 95 257 178 234 94 251 437 508 178 387 60 887 78 707 108 306 144 712 (NA) 859 795	2.5 9.6 6.5 3.2 3.7 5.4 20.3 2.7 3.3 3.0 53.6 77.0 6.9 9.2 8.1 17.6 (NA) 6.1	4 789 2 250 9 028 6 147 2 615 5 124 5 325 2 825 5 806 2 841 234 381 137 433 4 178 7 243 8 771 25 490 176 486 52 558	.2 .1 4.2 1.1 2.2 2.2 1.1 2.2 2.2 1.1 7.5 4.4 1.1 2.2 3.3 4.8 5.7 1.7	30 32 15 11 53 34 12 15 60 35 243 107 28 77 97 55 (NA) 632	108 825 91 626 94 210 82 410 166 132 95 086 26 178 95 257 178 234 94 251 437 508 178 387 60 887 78 707 108 306 144 712 (NA) 859 795	4.4 2.5 9.6 3.2 3.7 5.4 20.3 2.7 3.3 3.0 53.6 77.0 6.9 9.2 8.1 17.6 (NA) 6.1		

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL SUPPLIES (CONT.)												
	MISCELLANEOUS GOODS, N.E.C.	169 293	5.5	(NA)	(NA)	(NA)		SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)	120 168	100.0	156	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	25 990	.8	77	268 009	9.7		ALL ESTABLISHMENTS. . . (NUMBER) 187 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 12,199 SALES REPORTED BY COMMODITY LINE. . . .	12 992	10.8	63	14 662	88.6
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)							SERVICE INDUSTRY MACHINES, N.E.C.	33 911	28.2	60	34 007	99.7
	ALL ESTABLISHMENTS. . . (NUMBER) 223 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,136 SALES REPORTED BY COMMODITY LINE. . . .	1 683 581	100.0	217	(X)	(X)		MORTICIANS, GOODS	71 805	59.8	(NA)	(NA)	(NA)
35227	LAWN MOWERS.	5 901	.4	5	18 735	31.5		MISCELLANEOUS GOODS, N.E.C.	1 460	1.2	50	40 208	3.6
35222-6.18	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS).	1 559 036	92.6	214	1 660 448	93.9		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.					
35311.2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	38 861	2.3	86	1 242 377	3.1		TRANSPORTATION EQUIP., SUPPL., EX. AUTO. (SIC 5088)					
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS, INTEGRAL TRACTOR SHOVEL LOADERS.	9 340	.6	34	721 720	1.3		ALL ESTABLISHMENTS. . . (NUMBER) 110 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 14,467 SALES REPORTED BY COMMODITY LINE. . . .	584 306	100.0	90	(X)	(X)
35317	SCRAPERS, GRADERS, ROLLERS, AND OFF- HIGHWAY TRUCKS, TRAILERS, AND WAGONS .	11 316	.7	47	867 943	1.3		RADIO, TV COMMUNICATION EQUIPMENT	2 385	.4	8	28 073	8.5
35318	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	19 147	1.1	31	738 458	2.6	36621-8	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS AIRCRAFT AND MISSILE ENGINES AND PARTS, AIRCRAFT EQUIPMENT, N.E.C.	5 359	.9	8	50 030	10.7
35319	MISCELLANEOUS GOODS, N.E.C.	10 160	.6	35	683 463	1.5	37175-7	RAILROAD AND STREET CARS.	142 730	24.4	16	204 301	69.9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	27 225	1.6	(NA)	(NA)	(NA)	37222-4.5+8	TRANSPORTATION EQUIPMENT, N.E.C.	95 423	16.3	36	204 437	46.7
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)	2 595	.2	22	587 810	.4	37291-4	TRANSPORTATION EQUIPMENT, N.E.C.	172 055	29.4	11	172 174	99.9
	ALL ESTABLISHMENTS. . . (NUMBER) 778 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 25,979 SALES REPORTED BY COMMODITY LINE. . . .	495 179	100.0	676	(X)	(X)	37421-3	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 983	1.0	6	6 550	91.3
28132-4	INDUSTRIAL GASES.	3 337	.7	7	16 280	20.5	37991-2	AIRCRAFT FLIGHT NAUTICAL AND NAVIGATION INSTRUMENTS, AUTOMATIC PILOTS	33 177	5.7	17	35 017	94.7
32292	LIGHTING AND ELECTRONIC GLASSWARE	1 609	.3	8	35 651	4.5	38111	TRANSPORTATION EQUIPMENT HARDWARE	2 097	.4	3	2 452	85.5
32293.4	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	90 228	18.2	25	92 703	97.3	34291	MISCELLANEOUS GOODS, N.E.C.	119 889	20.5	(NA)	(NA)	(NA)
32316	X-RAY AND THERAPEUTIC APPARATUS	18 154	3.7	46	20 039	90.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 208	.9	6	103 320	5.0
36930	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS.	55 972	11.3	41	69 576	80.4		COAL (SIC 5091, PART)					
38211-6	MECHANICAL MEASURING DEVICES.	8 593	1.7	13	28 054	30.6		ALL ESTABLISHMENTS. . . (NUMBER) 114 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,599 SALES REPORTED BY COMMODITY LINE. . . .	517 796	100.0	109	(X)	(X)
38311-2	OPTICAL INSTRUMENTS AND LENSES.	34 398	6.9	188	86 666	39.7	12110-40	COAL, BITUMINOUS.	433 959	83.8	98	452 264	96.0
38410	SURGICAL AND MEDICAL INSTRUMENTS. . . .	20 867	4.2	9	21 852	95.6	11110-30	ANTHRACITE COAL	83 110	16.1	21	157 249	52.9
38421-4	SURGICAL APPLIANCES AND SUPPLIES. . . .	101 328	20.5	77	116 260	87.2		MISCELLANEOUS GOODS, N.E.C.	423	.1	(NA)	(NA)	(NA)
38510	OPHTHALMIC GOODS	110 805	22.4	450	132 618	83.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	304	.1	5	53 475	.6
	MISCELLANEOUS GOODS, N.E.C.	43 928	8.9	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 940	1.2	68	49 263	12.1							

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(NA) Not available.

(X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	
20840 20850-3	METALS, MINERALS (EX PETROL PROD, SCRAP) (SIC 5091, PART) (SEE TABLE 6A)					26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	601	.1	7	150 750
	PETROLEUM WULK STATIONS, TERMINALS (SIC 5092) (NOT ANALYZED BY COMMODITY LINE) SCRAP, WASTE MATERIALS (SIC 5093) (NOT APPLICABLE)					26410-6	PAPER, COATED AND GLAZED.	3 198	.6	9	157 502
20840 20850-3	TOBACCO, TOBACCO PRODUCTS (SIC 5094) (NOT ANALYZED BY COMMODITY LINE) WINE, DISTILLED SPIRITS (SIC 5095, PART) (NOT ANALYZED BY COMMODITY LINE)					23920-8-9	MISCELLANEOUS GOODS, N.E.C.	16 376	2.8	(NA)	(NA)
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)	2 018 360	100.0	226	(X)	26218	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	765	.1	20	31 059
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)	123 963	6.1	83	(X)	26311	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)				
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)	1 889 449	93.6	211	97.8	26312	ALL ESTABLISHMENTS. (NUMBER) 662 SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 38,026 SALES REPORTED BY COMMODITY LINE.	3 124 694	100.0	601	(X)
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)	4 932	.2	(NA)	(NA)	26313	LINENS, DOMESTICS (SHEETS, TOWELS, ETC.) TEXTILE BAGS, (EXCEPT LAUNDRY).	9 822	.3	23	156 766
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)	16	(Z)	3	478	26314-6	PULP MILL PRODUCTS.	25 393	.8	27	105 100
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26410-6	PAPER-MACHINE COATED PAPER.	38 978	1.2	31	462 675
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26421-3	BOOK PAPER, UNCOATED.	21 096	.7	11	184 512
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26431-3	FINE PAPER, INCLUDING THIN PAPER.	11 782	.4	21	292 393
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26442	COARSE PAPER.	17 254	5.2	27	219 982
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26451-2	SPECIAL INDUSTRIAL PAPER.	171 491	5.5	74	821 375
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26471	SANITARY TISSUE STOCK, OTHER TISSUE PAPER.	31 209	1.0	50	495 226
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26510-20	CONTAINER BOARD.	23 298	.7	32	335 513
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26530	SPECIAL FOOD BOARD.	209 165	6.7	44	633 920
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26541-3	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD.	46 122	1.5	32	360 864
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					26551-2	OTHER PAPER MILL PRODUCTS.	150 759	4.8	55	487 151
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					27511-6	PAPER, COATED AND GLAZED.	47 677	1.5	37	441 150
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					27516-24	BAGS, EXCEPT TEXTILE BAGS.	379 931	12.2	220	1 178 673
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					27526-7	DIE CUT PAPER AND BOARD.	318 653	10.2	129	936 747
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)					30790-9	WRAPPING PRODUCTS (GIFT WRAP, ETC.).	9 978	1.3	26	124 683
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						SANITARY TISSUE HEALTH PRODUCTS.	32 681	1.0	42	236 095
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						OTHER CONVERTED PAPER, BOARD PRODUCTS PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP).	211 604	6.8	40	475 268
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS.	177 599	5.7	127	842 799
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						SANITARY FOOD CONTAINERS.	196 217	6.3	92	377 891
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						FIBER CANS, TUBES, DRUMS, ETC.	414 029	13.3	131	725 207
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						PRODUCTS OF COMMERCIAL PRINTING.	78 914	2.5	60	388 356
20840 20850-3	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)						PLASTIC PRODUCTS.	21 697	.7	50	277 047
	WINE, BRANDY, AND BRANDY SPIRITS DISTILLED LIQUOR, EXCEPT BRANDY MISCELLANEOUS GOODS, N.E.C. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. PRINTING AND WRITING PAPER (SIC 5096, PART)							13 396	.4	36	259 273

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TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

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		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)						FURNITURE (HOUSEHOLD, OFFICE) (CONT.)					
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	9 409	.3	64	31 952	29.4	HOUSEHOLD FURNITURE, N.E.C.	39 072	11.2	20	45 694	85.5
26491	MISCELLANEOUS GOODS, N.E.C.	257 787	8.2	(NA)	(NA)	(NA)	WOOD OFFICE FURNITURE	7 202	2.1	16	24 347	29.6
26492	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	12 612	.4	75	100 865	12.5	METAL OFFICE FURNITURE	96 712	27.7	239	140 076	69.0
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)						PUBLIC BUILDING FURNITURE	32 327	9.3	71	92 415	35.0
27511-4, 27516-24, 27526-7	ALL ESTABLISHMENTS (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	527 202	100.0	542	(X)	(X)	PARTITIONS AND FIXTURES-WOOD AND METAL	4 214	1.2	59	69 827	6.0
26420	ENVELOPES	19 505	3.7	19	23 261	83.9	FURNITURE AND FIXTURES, N.E.C.	856	.2	15	22 367	3.8
27611-3	STATIONERY, TABLETS, RELATED PRODUCTS	20 643	3.9	55	45 662	45.2	DIE CUT PAPER AND BOARD	9 335	2.7	139	44 439	21.0
27710-2	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	687	.1	10	11 710	5.9	STATIONERY, TABLETS, RELATED PRODUCTS	5 081	1.5	19	16 293	31.2
27821-2	PRODUCTS OF COMMERCIAL PRINTING	911	.2	15	16 133	5.6	MISCELLANEOUS GOODS, N.E.C.	20 963	6.0	(NA)	(NA)	(NA)
35790	MANIFOLD BUSINESS FORMS	293 064	55.6	353	313 096	93.6	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	6 432	1.8	80	95 294	6.7
39510	GREETING CARDS	70 288	13.3	40	74 322	94.6	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
39521-2	BLANKBOOKS, LOOSELEAF BINDERS	22 696	4.3	25	40 504	56.0	ALL ESTABLISHMENTS (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	1 578 427	100.0	400	(X)	(X)
39550	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	12 605	2.4	125	107 805	11.7	SALES REPORTED BY COMMODITY LINE					
	PENS AND MECHANICAL PENCILS	15 582	3.0	8	20 061	77.7	GREY GOODS - COTTON BROAD-WOVEN FABRICS	32 244	2.0	26	198 523	16.2
	LEAD PENCILS AND ART GOODS	15 942	3.0	9	20 923	76.2	FINISHED COTTON BROAD-WOVEN FABRICS	22 668	1.4	25	142 407	15.8
	CARBON PAPER AND INKED RIBBONS	30 861	5.9	89	42 313	72.9	FABRICATED, COTTON TEXTILE PRODUCTS	295 312	16.8	53	428 907	61.9
	MISCELLANEOUS GOODS, N.E.C.	20 409	3.9	(NA)	(NA)	(NA)	FINISHED BLANKETS, BEDSPREADS	38 716	2.5	31	214 639	18.0
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	4 009	.8	62	48 527	8.3	WOVEN AND TUFTED CARPETS AND RUGS	69 820	4.4	17	120 853	57.8
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)						TIRE CORD AND FABRIC	10 880	.7	15	132 395	8.2
	ALL ESTABLISHMENTS (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	348 867	100.0	377	(X)	(X)	CURTAINS AND DRAPERIES (EXCEPT LACE)	27 893	1.8	18	112 209	24.9
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	32 999	9.5	32	63 130	52.3	VENETIAN BLINDS AND SHADES	14 962	.9	27	20 148	74.3
25120-6	WOOD FURNITURE, UPHOLSTERED	21 494	6.2	25	51 382	41.8	GLUE AND GELATIN	6 842	.4	28	273 275	24.5
25140-4	METAL HOUSEHOLD FURNITURE	4 827	1.4	12	67 823	13.3	SPONGE AND FOAM RUBBER GOODS	2 720	.2	14	25 972	10.5
25150-6	MATTRESSES AND BEDSPRINGS	67 353	19.3	79	87 346	77.1	RUBBER FLOOR AND WALL COVERING	9 011	.6	12	67 823	13.3
							PLASTIC PRODUCTS	10 044	.6	20	175 899	5.7
							GLASS CONTAINERS	22 689	1.4	14	141 980	16.0
							TABLE, KITCHEN, ART, NOVELTY GLASSWARE, GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	120 098	7.6	69	147 108	81.6
							BROOMS AND BRUSHES	18 723	1.2	10	97 304	19.2
							HARD SURFACE FLOOR COVERINGS	165 367	10.5	29	70 258	100.0
										38	306 879	53.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
22710-2 2090	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)						CONSTRUCTION MATERIALS (CONT.)					
	WOVEN AND TUFTED CARPETS AND RUGS . . .	300 704	19.1	111	321 407	93.6	BUILDING PAPER AND BOARD.	88 394	3.1	119	627 701	14.1
	MISCELLANEOUS GOODS, N.E.C.	198 822	12.6	(NA)	(NA)	(NA)	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS.	7 918	.3	15	61 373	12.9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7 390	.5	25	265 898	2.8	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS.	35 540	1.2	184	337 520	10.5
	LUMBER, MILLWORK (SIC 5098, PART)						MISCELLANEOUS PAINT PRODUCTS.	6 918	.2	141	165 740	4.2
	ALL ESTABLISHMENTS. . . (NUMBER) 489						PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS.	22 094	.8	55	269 691	8.2
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 331,343						PAVING MIXTURES AND BLOCKS.	28 838	1.0	34	115 526	25.0
	SALES REPORTED BY COMMODITY LINE.	1 120 760	100.0	421	(X)	(X)	ASPHALT FELTS AND COATINGS.	203 255	7.1	105	544 128	37.4
24211	ROUGH LUMBER AND SAWED TIES	52 275	4.7	53	371 080	14.1	MECHANICAL RUBBER GOODS, N.E.C.	7 784	.3	17	108 094	7.2
24212	DRESSED LUMBER.	269 677	24.1	248	827 765	32.6	PLASTIC PRODUCTS.	10 794	.4	46	334 914	3.2
24217.8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS	17 469	1.6	36	239 125	7.3	FLAT GLASS (EXC. LAMINATED, AND SAFETY) LAMINATED GLASS, INCLUDING SAFETY GLASS	186 931	6.6	171	395 191	47.3
24260-2	HARDWOOD DIMENSION AND FLOORING	13 780	1.2	76	250 189	5.5	MIRRORS.	135 160	4.7	166	368 264	34.8
24310-8	SHINGLES, COOPERATE STOCK AND EXCEL-SIOR PRODUCTS.	14 182	1.3	46	236 172	6.0	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE.	6 460	.2	143	326 362	2.0
24320-6	MILLWORK.	93 345	8.3	275	691 344	13.5	CEMENT-HYDRAULIC.	22 875	.8	59	292 018	7.8
24330-2	VENEER AND PLYWOOD.	401 920	35.9	255	819 304	49.1	BRICK AND STRUCTURAL TILE	750 054	26.3	209	830 023	90.4
	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS.	991	.1	11	51 914	1.9	CERAMIC WALL AND FLOOR TILE	23 715	.8	30	28 036	84.6
24990-6	WOOD PRODUCTS, N.E.C.	79 763	7.1	245	715 162	11.2	CLAY REFRACTORIES.	29 927	1.1	90	39 103	76.5
34420-5	METAL DOORS, SASH, AND TRIM	85 070	7.6	86	153 192	55.5	STRUCTURAL CLAY PRODUCTS, N.E.C.	43 209	1.5	36	192 729	22.4
34440-3	SHEET METAL WORK.	15 609	1.4	39	97 791	16.0	VITREOUS PLUMBING FIXTURES.	10 613	.4	49	88 964	11.9
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	6 842	.6	21	63 157	10.8	CONCRETE BLOCK AND BRICK.	5 432	.2	28	48 895	11.1
	MISCELLANEOUS GOODS, N.E.C.	66 991	5.8	(NA)	(NA)	(NA)	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK LIME.	8 640	.3	16	20 407	42.3
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2 846	.3	38	180 210	1.6	GYP-SUM PRODUCTS.	27 249	1.0	41	98 693	27.6
	CONSTRUCTION MATERIALS (SIC 5098, PART)						CUT STONE AND STONE PRODUCTS.	25 887	.9	103	412 883	6.3
	ALL ESTABLISHMENTS. . . (NUMBER) 1,059						ASBESTOS PRODUCTS.	355 445	12.5	173	842 079	42.2
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 291,670						GASKETS AND INSULATIONS	15 316	.5	28	69 069	22.2
	SALES REPORTED BY COMMODITY LINE.	2 849 692	100.0	984	(X)	(X)	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED.	216 916	7.6	171	857 371	25.3
24330-2	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS.	4 444	.2	6	10 039	44.3	NONCLAY REFRACTORIES.	15 021	.5	15	117 817	10.2
24990-6	WOOD PRODUCTS, N.E.C.	39 105	1.4	31	146 769	26.6	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS.	5 930	.2	27	138 723	4.3
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL. RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	43 279	1.5	47	57 128	75.8	METAL DOORS, SASH, AND TRIM	82 308	2.9	129	677 238	12.2
							SHEET METAL WORK.	37 298	1.3	20	58 658	63.6
							ORNAMENTAL AND STRUCTURAL METAL WORK.	16 523	.6	8	17 471	94.6
							PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	1 911	.1	11	3 488	54.8
							METAL STAMPINGS	23 369	.8	167	191 016	12.2
							MISCELLANEOUS GOODS, N.E.C.	22 537	.8	79	245 993	24.2
							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	54 868	1.9	51	315 932	7.1
								7 551	.3	27	80 894	67.8
								132 726	4.7	(NA)	98 054	7.7
								27 825	1.0	199	341 488	8.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)										
	ALL ESTABLISHMENTS, . . . (NUMBER) 433 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 5,913 SALES REPORTED BY COMMODITY LINE, . . .	1 538 143	100.0	410	(X)		ALL ESTABLISHMENTS, . . . (NUMBER) 353 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 26,502 SALES REPORTED BY COMMODITY LINE, . . .	730 360	100.0	297	(X)
36930	X-RAY AND THERAPEUTIC APPARATUS	4 222	.3	32	5.5	20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES) . .	3 177	.4	40	14.7
36613	MOTION PICTURE EQUIPMENT,	13 872	.9	18	2.7	20421	POULTRY FEEDS	12 335	1.7	73	36.3
36615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES . .	429 991	28.0	118	50.8	20422	LIVESTOCK FEEDS	32 894	4.5	87	33.3
36616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH . .	180 222	11.7	187	21.2	20423,4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	16 219	2.2	49	42.4
36611,2,18	PHOTO EQUIPMENT AND SUPPLIES, N.E.C. . .	398 340	25.9	176	40.0	28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C. . .	3 082	.4	12	5.7
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	100 345	6.5	13	82.4	28410-6	SOAP, AND OTHER DETERGENTS,	2 066	.3	6	13.9
39420	DOLLS AND STUFFED TOY ANIMALS	24 876	1.6	6	46 000	28420-4	POLISHES AND INSECTICIDES	605	.1	6	5.9
39491,2	SPORTING AND ATHLETIC GOODS	291 580	19.0	117	342 555	28710-22	FERTILIZERS	406 157	55.6	158	82.6
19511-19610	SMALL ARMS AND AMMUNITION	58 058	3.8	14	59 582	28730,90	AGRICULTURAL PESTICIDES, HERBICIDES, . .	205 672	28.2	110	62.9
	MISCELLANEOUS GOODS, N.E.C.	16 621	1.1	(NA)	97.4		MISCELLANEOUS GOODS, N.E.C.	47 862	6.6	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	20 016	1.3	124	183 806		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	291	(Z)	8	2.5
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)						JEWELRY (SIC 5099, PART)				
	ALL ESTABLISHMENTS, . . . (NUMBER) 486 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,072 SALES REPORTED BY COMMODITY LINE, . . .	531 529	100.0	456	(X)		ALL ESTABLISHMENTS, . . . (NUMBER) 55 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,076 SALES REPORTED BY COMMODITY LINE, . . .	140 037	100.0	47	(X)
26410-6	PAPER, COATED AND GLAZED,	2 736	.5	40	10 547	38711-5	WATCHES AND CLOCKS,	56 691	40.5	10	59.7
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	9 930	1.9	14	40 553	39111,2	JEWELRY, PRECIOUS METAL,	25 768	18.4	16	88.7
27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS, . .	125 691	23.6	99	146 782	39141,2	SILVERWARE AND PLATED WARE,	20 232	14.4	9	81.4
27311-3	BOOKS, PAMPHLETS,	209 635	39.4	113	219 616	39610	COSTUME JEWELRY	26 266	18.8	12	99.4
27515,25	ADVERTISING SPECIALTIES, CALENDARS, . .	5 667	1.1	28	40 732		MISCELLANEOUS GOODS, N.E.C.	10 983	7.8	(NA)	(NA)
27511-4,1	NOVELTIES	144 995	27.3	274	196 455		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	97	.1	5	2.8
27516-24,27526-7	PRODUCTS OF COMMERCIAL PRINTING	638	.1	39	16 410		GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)				
27611-3	MANIFOLD BUSINESS FORMS	835	.2	5	6 625		ALL ESTABLISHMENTS, . . . (NUMBER) 28 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,518 SALES REPORTED BY COMMODITY LINE, . . .	7 445	100.0	20	(X)
27821,2	GREETING CARDS,	641	.1	7	4 453	27515,25	ADVERTISING SPECIALTIES, CALENDARS, . .	6 298	84.6	20	84.6
	BLANKBOOKS, LOOSELEAF BINDERS	344	.1	23	9 826	27516-24,27526-7	NOVELTIES	622	8.4	8	17.3
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	29 092	5.5	(NA)	(NA)		PRODUCTS OF COMMERCIAL PRINTING	525	7.1	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C.	1 325	.2	18	34 785		MISCELLANEOUS GOODS, N.E.C.				
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,										

Standard Notes:

- Represents zero.

(D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 3B. Manufacturers' Sales Branches and Sales Offices—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number				Amount (\$1,000)	Percent distrib- ution	Number	
	OTHER PRODUCTS (SIC 5099, PART)						OTHER PRODUCTS (CONT.)				
20830	ALL ESTABLISHMENTS, . . . (NUMBER)					29111	GASOLINE AND JET FUEL	330 764	9.2	36	24.2
20870-4	SALES NOT REPORTED BY COMMODITY					29112	KEROSENE	47 405	1.3	32	3.6
20931-33	LINE (\$1,000) 94+605					29113	DISTILLATE FUEL OILS	162 618	4.5	35	3.9
	SALES REPORTED BY COMMODITY LINE	3 613 211	100.0	785	(X)	29114	RESIDUAL FUEL OILS	112 151	3.1	25	11.0
						29115	LIQUEFIED PETROLEUM GAS	137 338	3.8	42	8.7
20830	MALT AND MALT BY-PRODUCTS	262 265	7.3	16	100.0	29116+29926	LUBRICATING AND SIMILAR OILS	110 646	3.1	96	7.8
20870-4	FLAVORINGS	5 696	.2	6	9.5	29117+29927	LUBRICATING GREASES	6 677	.2	83	2.0
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS	44 467	1.2	18	39.5	29119	ASPHALT	54 372	1.5	28	29.9
						29110	OTHER FINISHED PETROLEUM PRODUCTS,	56 857	1.6	33	24.8
22810-4	YARNS, EXCEPT WOOL	113 745	3.1	18	70.2	29510	INCLUDING WAXES	15 360	.4	8	24.5
22690	FELT GOODS, N.E.C.	24 173	.7	14	87.8	29990	PAVING MIXTURES AND BLOCKS	77 761	2.2	34	6.8
22910	CORDAGE AND TWINE	2 683	.1	10	9.3		OTHER PETROLEUM, COAL PRODUCTS, N.E.C.				
22980-3	TEXTILE GOODS, N.E.C.	155 967	4.3	26	96.3	30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES,	2 487	.1	9	3.1
22990-2						30691	INNER TUBES, TREAD RUBBER, ETC.	2 874	.1	6	13.9
23930	TEXTILE BAGS, (EXCEPT LAUNDRY),	25 634	.7	10	93.0	30692	RUBBER BELTS, BELTING	2 629	.1	13	5.3
23970+90	FABRICATED TEXTILE FABRICS, N.E.C.	49 158	1.4	12	50.1	30693	RUBBER HOSE AND TUBING	29 483	.8	22	48.1
24110	LOGS, BOLTS, AND PULPWOOD	33 643	.9	8	90.2	30698	SPONGE AND FOAM RUBBER GOODS,	4 982	.1	17	11.2
24420+30+50	WIREBOUND BOXES, VENEER AND PLYWOOD	9 706	.3	6	95.0	30790-9	MECHANICAL RUBBER GOODS, N.E.C.	20 989	.6	22	24.4
24990-6	CONTAINERS, SLACK AND TIGHT COOPERAGE	4 284	.1	42	9.3		OTHER RUBBER GOODS, N.E.C.	195 188	5.4	225	67.5
	WOOD PRODUCTS, N.E.C.					36520	PLASTIC PRODUCTS	116 732	3.2	47	96.8
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	23 844	.7	16	158 389		PHONOGRAPH RECORDS	79 139	2.2	10	98.7
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	18 350	.5	11	210 658	39311-4	MUSICAL INSTRUMENTS AND PARTS	45 899	1.3	71	4.4
28210-9	PLASTIC MATERIALS	4 270	.1	18	58 875	39920+50+	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	1 121 803	31.0	(NA)	(NA)
28410-6	SOAP, AND OTHER DETERGENTS	4 029	.1	14	76 124	91-3	MISCELLANEOUS GOODS, N.E.C.				
28910-2	GLUE AND GELATIN	44 363	1.2	55	111 448		RECEIPTS FROM SERVICES - SOURCES OTHER				
28940+92	CHEMICAL PREPARATIONS, N.E.C.	14 987	.4	8	1 109 480		THAN THE SALE OF MERCHANDISE	37 773	1.0	28	3.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	Amount (\$1,000) (1)				Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)														
	NEW ENGLAND DIVISION														
	ALL ESTABLISHMENTS. . . . (NUMBER)	38													
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	0													
	SALES REPORTED BY COMMODITY LINE. . . .	703 071	100.0	38	(X)		(X)			(D)	100.0	101	(X)		(X)
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	596 146	84.8	10	620 172		96.1	37130	TRUCK AND BUS BODIES.	20 945	(D)	28	259 572		8.1
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) *	53 144	7.6	25	80 282		66.2	37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	1 863 344	(D)	37	2 019 993		92.2
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	30 831	4.4	33	292 777		10.5	37172	TRUCKS (CHASSIS OF OWN MANUFACTURE) *	124 862	(D)	53	183 607		68.0
	MISCELLANEOUS GOODS, N.E.C.	17 274	2.5	(NA)	(NA)		(NA)	37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	172 213	(D)	78	1 310 656		13.1
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 676	.8	28	87 749		6.5		MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)		(NA)
	MIDDLE ATLANTIC DIVISION								RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	(D)	(D)	58	167 020		9.6
	ALL ESTABLISHMENTS. . . . (NUMBER)	149							SOUTH ATLANTIC DIVISION						
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	0							ALL ESTABLISHMENTS. . . . (NUMBER)	97					
	SALES REPORTED BY COMMODITY LINE. . . .	4 782 523	100.0	149	(X)		(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	0					
37130	TRUCK AND BUS BODIES.	55 355	1.2	37	845 461		6.5		SALES REPORTED BY COMMODITY LINE. . . .	2 936 626	100.0	97	(X)		(X)
37150	TRUCK TRAILERS.	38 523	.8	20	48 034		80.2	37130	TRUCK AND BUS BODIES.	30 196	1.0	28	360 815		8.4
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	3 814 206	79.8	58	4 288 639		88.9	37150	TRUCK TRAILERS.	24 266	.8	15	30 530		79.5
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) *	494 630	10.3	76	1 075 218		46.0	37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	2 559 779	87.2	38	2 665 819		96.0
37173	MOTOR COACHES (EXC. TROLLEY BUSES) AND FIRE TRUCKS (CHASSIS OF OWN MANUFACTURE)	3 047	.1	12	287 731		1.1	37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) *	180 217	6.1	45	251 864		71.6
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	272 715	5.7	113	2 707 414		10.1	37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	123 483	4.2	73	1 439 130		8.6
	MISCELLANEOUS GOODS, N.E.C.	82 067	1.7	(NA)	(NA)		(NA)		MISCELLANEOUS GOODS, N.E.C.	4 427	.2	(NA)	(NA)		(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	21 980	.5	83	683 530		3.2		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	14 258	.5	56	238 578		6.0
	EAST NORTH CENTRAL DIVISION								EAST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. . . . (NUMBER)	178							ALL ESTABLISHMENTS. . . . (NUMBER)	41					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	0							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)					
	SALES REPORTED BY COMMODITY LINE. . . .	4 939 049	100.0	178	(X)		(X)		SALES REPORTED BY COMMODITY LINE. . . .	830 189	100.0	40	(X)		(X)
37130	TRUCK AND BUS BODIES.	58 130	1.2	61	687 571		(X)	37130	TRUCK AND BUS BODIES.	6 851	.8	12	88 396		7.8
37150	TRUCK TRAILERS.	72 173	1.5	34	86 959		8.5	37150	TRUCK TRAILERS.	15 810	1.9	13	20 412		77.5
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	4 221 183	85.5	68	4 411 689		95.7	37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	679 150	81.8	11	729 318		93.1
37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) *	352 569	7.1	78	486 530		72.5	37172	TRUCK TRACTORS, TRUCK CHASSIS AND TRUCKS (CHASSIS OF OWN MANUFACTURE) *	58 395	7.0	16	82 953		70.4
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	205 918	4.2	139	2 476 624		8.3	37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSSES, INC. REBUILT EXC. CARBURETORS	62 046	7.5	36	591 870		10.5
	MISCELLANEOUS GOODS, N.E.C.	5 671	.1	(NA)	(NA)		(NA)		MISCELLANEOUS GOODS, N.E.C.	375	(Z)	(NA)	(NA)		(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	23 405	.5	101	481 607		4.9		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7 562	.9	29	103 365		7.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)												
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 96												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .	1 924 536	100.0	95	(X)	(X)			42 904	100.0	19	(X)	(X)
37130	TRUCK AND BUS BODIES,	12 724	.7	30	171 840	7.4			1 077	2.5	3	9 849	10.9
37150	TRUCK TRAILERS,	25 268	1.3	22	39 250	64.4	35990						
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	1 652 289	85.9	26	1 714 622	96.4			40 848	95.2	17	41 264	99.0
37172	TRUCK TRACTORS, TRUCK CHASSIS AND						37175-7						
	TRUCKS (CHASSIS OF OWN MANUFACTURE)	118 520	6.2	49	184 197	64.3			765	1.8	(NA)	(NA)	(NA)
	PARTS - ACCESSORIES FOR CARS, TRUCKS,												
	BUSES, INC. REBUILT EXC. CARBURETORS	96 929	5.0	77	1 076 253	9.0			214	.5	4	598	35.8
	MISCELLANEOUS GOODS, N.E.C.	3 404	.2	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER												
	THAN THE SALE OF MERCHANDISE,	15 402	.8	67	204 079	7.5							
	MOUNTAIN DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 40												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .	553 875	100.0	40	(X)	(X)			2 246	1.1	8	38 974	5.8
37150	TRUCK TRAILERS,	9 985	1.8	8	13 373	74.7							
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	453 415	81.9	12	461 695	98.2			201 747	95.5	67	209 819	96.2
37172	TRUCK TRACTORS, TRUCK CHASSIS AND						37175-7						
	TRUCKS (CHASSIS OF OWN MANUFACTURE)	54 074	9.8	20	78 807	68.6			6 456	3.1	(NA)	(NA)	(NA)
	PARTS - ACCESSORIES FOR CARS, TRUCKS,												
	BUSES, INC. REBUILT EXC. CARBURETORS	26 460	4.8	33	287 469	9.2			893	.4	11	3 752	23.8
	MISCELLANEOUS GOODS, N.E.C.	2 798	.5	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER												
	THAN THE SALE OF MERCHANDISE,	7 143	1.3	27	82 850	8.6							
	PACIFIC DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 92												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .	2 828 080	100.0	91	(X)	(X)			674 563	100.0	120	(X)	(X)
37130	TRUCK AND BUS BODIES,	41 030	1.5	42	486 454	8.4			9 788	1.5	5	41 070	23.8
37150	TRUCK TRAILERS,	22 033	.8	15	31 329	70.3			6 687	1.0	12	54 624	12.2
37171	PASSENGER CARS, KNOCKED DOWN -ASSEMBLED	2 468 131	87.3	35	2 583 015	95.6			9 563	1.4	8	44 575	21.5
37172	TRUCK TRACTORS, TRUCK CHASSIS AND						37175-7						
	TRUCKS (CHASSIS OF OWN MANUFACTURE)	160 967	5.7	43	237 305	67.8			618 780	91.7	112	655 212	94.4
	PARTS - ACCESSORIES FOR CARS, TRUCKS,								28 986	4.3	(NA)	(NA)	(NA)
	BUSES, INC. REBUILT EXC. CARBURETORS	116 026	4.1	70	1 260 210	9.2							
	MISCELLANEOUS GOODS, N.E.C.	2 067	.1	(NA)	(NA)	(NA)			759	.1	6	8 905	8.5
	RECEIPTS FROM SERVICES - SOURCES OTHER												
	THAN THE SALE OF MERCHANDISE,	17 826	.6	56	236 489	7.5							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable.

TABLE 3C. **Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued**

[illegible]

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number					Amount (\$1,000)	Percent distrib- ution	Number		
	TIRES, TUBES (CONT.)					(5)		TIRES, TUBES (CONT.)					(5)
	NEW ENGLAND DIVISION (CONT.)							WEST NORTH CENTRAL DIVISION (CONT.)					
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	2 564	5.8	5		9.4	30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	55 922	36.3	30		36.3
	MISCELLANEOUS GOODS, N.E.C.	2 899	6.5	(NA)		(NA)	30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	40 138	26.1	29		26.2
	MIDDLE ATLANTIC DIVISION						30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.	25 319	16.4	28		16.6
	ALL ESTABLISHMENTS (NUMBER)						30698	OTHER RUBBER GOODS, N.E.C.	8 013	5.2	5		20.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	7 973	5.2	14		7.7
	SALES REPORTED BY COMMODITY LINE	220 720	100.0	47		(X)		MISCELLANEOUS GOODS, N.E.C.	16 678	10.8	(NA)		(NA)
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	104 613	47.4	46		47.7		SOUTH ATLANTIC DIVISION					
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	52 811	23.9	46		24.0		ALL ESTABLISHMENTS (NUMBER)					43
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.	23 576	10.7	43		11.3		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					(D)
30698	OTHER RUBBER GOODS, N.E.C.	11 357	5.1	5		29.4		SALES REPORTED BY COMMODITY LINE	207 246	100.0	41		(X)
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	8 405	3.8	26		7.4	30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	75 078	36.2	41		36.2
	MISCELLANEOUS GOODS, N.E.C.	19 958	9.0	(NA)		(NA)	30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	48 128	23.2	40		23.4
	EAST NORTH CENTRAL DIVISION						30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.	32 490	15.7	40		15.8
	ALL ESTABLISHMENTS (NUMBER)						30691	RUBBER BELTS, BELTING	1 620	.8	3		8.9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						30692	RUBBER HOSE AND TUBING	876	4.4	3		4.8
	SALES REPORTED BY COMMODITY LINE	284 418	100.0	44		(X)	30698	OTHER RUBBER GOODS, N.E.C.	6 977	3.4	6		12.0
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	121 996	42.9	44		42.9	37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	10 992	5.3	22		8.8
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	65 581	23.1	43		23.5		MISCELLANEOUS GOODS, N.E.C.	31 085	15.0	(NA)		(NA)
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.	39 687	14.0	42		14.3		EAST SOUTH CENTRAL DIVISION					
30790-9	PLASTIC PRODUCTS	2 004	.7	3		7.9		ALL ESTABLISHMENTS (NUMBER)					17
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	10 906	3.8	23		7.8		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					(D)
	MISCELLANEOUS GOODS, N.E.C.	44 244	15.6	(NA)		(NA)		SALES REPORTED BY COMMODITY LINE	72 800	100.0	15		(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1	(Z)	1		.0	30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS)	25 506	35.0	15		35.0
	WEST NORTH CENTRAL DIVISION						30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES	18 766	25.8	15		25.8
	ALL ESTABLISHMENTS (NUMBER)						30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC.	12 215	16.8	15		16.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	6 326	8.7	10		11.3
	SALES REPORTED BY COMMODITY LINE	154 043	100.0	30		(X)		MISCELLANEOUS GOODS, N.E.C.	9 987	13.7	(NA)		(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Col. 1 as percent of col. 4 (5)	Establishments reporting commodity line		Sales of specified commodity line		Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
				Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	TIRES, TUBES (CONT.)							DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (SIC 5022)					
	WEST SOUTH CENTRAL DIVISION							NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS, . . . (NUMBER) 28							ALL ESTABLISHMENTS, . . . (NUMBER) 13					
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (D)							SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 235					
	SALES REPORTED BY COMMODITY LINE . . .							SALES REPORTED BY COMMODITY LINE . . .					
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS) . . .	20991,3,4,6,20999	(X)	26	162 636	163 236	100.0	OTHER FOOD PREPARATIONS . . .	494	5	3	18 535	2.7
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES . . .	28310-2	38.7	25	162 636	63 019	38.6	BIOLOGICAL PRODUCTS . . .	5 937	6.1	5	38 648	15.4
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . .	28340-9	26.3	25	162 636	42 731	26.2	PHARMACEUTICAL PREPARATIONS . . .	44 819	46.2	9	72 279	62.0
30698	OTHER RUBBER GOODS, N.E.C. . .	28440-5	11.9	25	159 973	19 075	11.7	TOILET PREPARATIONS . . .	17 382	17.9	8	67 342	25.8
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS		2.5	5	37 199	4 073	2.5	MISCELLANEOUS GOODS, N.E.C. . .	25 048	25.8	(NA)	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C. . .		8.6	14	97 382	8 346	5.1	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .	3 259	3.4	3	17 013	19.2
	MOUNTAIN DIVISION		(NA)	(NA)	(NA)	25 992	15.9	MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, . . . (NUMBER) 17							ALL ESTABLISHMENTS, . . . (NUMBER) 99					
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (D)							SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 2,581					
	SALES REPORTED BY COMMODITY LINE . . .							SALES REPORTED BY COMMODITY LINE . . .					
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS) . . .	20991,3,4,6,20999	(X)	16	54 264	54 264	100.0	OTHER FOOD PREPARATIONS . . .	4 621	6	10	75 185	6.1
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES . . .	28140,50-3	36.7	16	54 264	19 941	36.7	CYCLIC CRUDE AND INTERMEDIATE COAL TAR PRODUCTS . . .	16 189	2.0	3	147 354	11.0
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . .	28180-5	34.6	14	49 798	17 237	31.8	INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	8 552	1.1	14	124 122	6.9
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS	28191-9	16.9	14	49 798	8 409	15.5	INDUSTRIAL INORGANIC CHEMICALS, N.E.C. . .	6 768	8	6	90 765	7.5
	MISCELLANEOUS GOODS, N.E.C. . .	28210-9	9.4	7	35 241	3 317	6.1	PLASTIC MATERIALS . . .	4 043	5	4	171 748	2.4
	PACIFIC DIVISION	28310-2	(NA)	(NA)	(NA)	5 360	9.9	BIOLOGICAL PRODUCTS . . .	49 796	6.2	24	233 821	21.3
	ALL ESTABLISHMENTS, . . . (NUMBER) 46	28330-2	(NA)	(NA)	(NA)			MEDICALS AND BOTANICALS . . .	37 554	4.6	15	120 760	31.1
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 2,501	28340-9	(NA)	(NA)	(NA)			PHARMACEUTICAL PREPARATIONS . . .	445 117	55.0	55	611 318	72.8
	SALES REPORTED BY COMMODITY LINE . . .	28410-6	(NA)	(NA)	(NA)			SOAP, AND OTHER DETERGENTS . . .	10 835	1.3	7	92 912	11.7
		28420-4	(NA)	(NA)	(NA)			POLISHES AND INSECTICIDES . . .	3 645	5	6	63 779	5.7
		28440-5	(NA)	(NA)	(NA)			TOILET PREPARATIONS . . .	155 943	19.3	45	281 486	55.4
		28993	(NA)	(NA)	(NA)			ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	2 767	3	5	41 885	6.6
30111	PASSENGER CAR AND MOTORCYCLE PNEUMATIC TIRES (CASINGS) . . .	38410	(X)	39	194 635	194 635	100.0	SURGICAL AND MEDICAL INSTRUMENTS . . .	3 261	4	10	53 234	6.1
30112	TRUCK AND BUS (AND OFF-THE-ROAD) PNEUMATIC TIRES . . .		38.2	37	191 255	74 368	38.2	MISCELLANEOUS GOODS, N.E.C. . .	59 833	7.4	(NA)	(NA)	(NA)
30113-5	OTHER PNEUMATIC TIRES, SOLID TIRES, INNER TUBES, TREAD RUBBER, ETC. . .		29.5	38	193 634	57 461	29.5	EAST NORTH CENTRAL DIVISION					
30698	OTHER RUBBER GOODS, N.E.C. . .		15.0	35	188 334	29 199	15.0	ALL ESTABLISHMENTS, . . . (NUMBER) 76					
37175-7	PARTS - ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS		2.6	10	57 295	5 063	2.6	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 2,350					
	MISCELLANEOUS GOODS, N.E.C. . .		4.7	18	109 523	9 199	4.7	SALES REPORTED BY COMMODITY LINE . . .	617 123	100.0	70	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .		9.9	(NA)	(NA)	19 339	9.9	INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	1 738	3	6	44 870	3.9
			6	3	256		(Z)	BIOLOGICAL PRODUCTS . . .	7 044	1.1	20	94 980	7.4
								MEDICALS AND BOTANICALS . . .	17 164	2.8	7	68 880	24.9
								PHARMACEUTICAL PREPARATIONS . . .	313 633	50.8	51	431 529	72.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)												
	<u>EAST NORTH CENTRAL DIVISION</u> (CONT.)												
28410-6	SOAP, AND OTHER DETERGENTS	23 314	3.8	6	157 693	14.8		ALL ESTABLISHMENTS (NUMBER)					
28420-4	POLISHES AND INSECTICIDES	1 211	0.2	6	91 718	1.3		SALES NOT REPORTED BY COMMODITY					
28440-5	TOILET PREPARATIONS	205 869	33.4	25	318 333	64.7		LINE (\$1,000)					
								SALES REPORTED BY COMMODITY LINE	(0)	100.0	16	(X)	(X)
38410	SURGICAL AND MEDICAL INSTRUMENTS	3 588	.6	11	44 044	8.1		BIOLOGICAL PRODUCTS	1 209	(0)	5	16 157	7.5
								PHARMACEUTICAL PREPARATIONS	27 004	(0)	12	36 277	74.4
	MISCELLANEOUS GOODS, N.E.C.	43 562	7.1	(NA)	(NA)	(NA)		TOILET PREPARATIONS	5 426	(0)	7	9 119	59.5
	<u>WEST NORTH CENTRAL DIVISION</u>							MISCELLANEOUS GOODS, N.E.C.	(0)	(0)	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	271 261	100.0	41	(X)	(X)							
20991,3,4,6	OTHER FOOD PREPARATIONS	677	.2	4	17 242	3.9		<u>WEST SOUTH CENTRAL DIVISION</u>					
20999								ALL ESTABLISHMENTS (NUMBER)					
								SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)							LINE (\$1,000)	197 828	100.0	36	(X)	(X)
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	5 131	1.9	5	56 371	9.1		SALES REPORTED BY COMMODITY LINE					
28310-2	BIOLOGICAL PRODUCTS	6 435	2.4	24	91 267	7.1		BIOLOGICAL PRODUCTS	3 501	1.8	16	51 563	6.8
28330-2	MEDICALS AND BOTANICALS	31 799	11.7	8	52 577	60.5		MEDICALS AND BOTANICALS	8 469	4.3	8	25 579	33.1
28340-9	PHARMACEUTICAL PREPARATIONS	108 348	39.9	36	188 137	58.2		PHARMACEUTICAL PREPARATIONS	114 962	58.1	29	160 482	71.6
28410-6	SOAP, AND OTHER DETERGENTS	2 378	.9	3	88 173	2.7		SOAPS AND OTHER DETERGENTS	22 690	11.5	3	43 181	52.5
28420-4	TOILET PREPARATIONS	79 185	29.2	9	119 730	66.1		POLISHES AND INSECTICIDES	704	1.4	3	43 181	1.6
28730,190	AGRICULTURAL PESTICIDES, HERBICIDES, AND AGRICULTURAL CHEMICALS	1 178	.4	5	19 246	6.1		TOILET PREPARATIONS	21 533	10.9	11	89 997	23.9
38410	SURGICAL AND MEDICAL INSTRUMENTS	2 075	.8	13	30 918	6.7		SURGICAL AND MEDICAL INSTRUMENTS	2 237	1.1	6	21 481	10.4
								MISCELLANEOUS GOODS, N.E.C.	23 712	12.0	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	15	(Z)	3	960	1.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	20	(Z)	3	1 241	1.6
	<u>SOUTH ATLANTIC DIVISION</u>												
	ALL ESTABLISHMENTS (NUMBER)							<u>MOUNTAIN DIVISION</u>					
	SALES NOT REPORTED BY COMMODITY							ALL ESTABLISHMENTS (NUMBER)					
	LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY					
	SALES REPORTED BY COMMODITY LINE	(0)	100.0	59	(X)	(X)		LINE (\$1,000)	23 101	100.0	14	(X)	(X)
20991,3,4,6	OTHER FOOD PREPARATIONS	2 179	.5	4	35 627	6.1		SALES REPORTED BY COMMODITY LINE					
20999								BIOLOGICAL PRODUCTS	1 407	6.1	10	10 712	13.1
								PHARMACEUTICAL PREPARATIONS	18 851	81.6	14	23 101	81.6
28310-2	BIOLOGICAL PRODUCTS	7 267	(0)	15	87 393	8.3		SURGICAL AND MEDICAL INSTRUMENTS	337	1.5	4	5 159	6.5
28330-2	MEDICALS AND BOTANICALS	2 624	(0)	7	30 133	8.7		MISCELLANEOUS GOODS, N.E.C.	2 487	10.8	(NA)	(NA)	(NA)
28340-9	PHARMACEUTICAL PREPARATIONS	204 674	(0)	42	284 741	71.9		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	19	.1	4	1 287	1.5
28410-6	SOAP, AND OTHER DETERGENTS	13 244	(0)	6	140 085	9.5							
28420-4	POLISHES AND INSECTICIDES	646	(0)	5	40 087	1.4							
28440-5	TOILET PREPARATIONS	134 065	(0)	25	227 241	59.0							
38410	SURGICAL AND MEDICAL INSTRUMENTS	2 740	(0)	6	32 551	8.4		<u>PACIFIC DIVISION</u>					
								ALL ESTABLISHMENTS (NUMBER)					
	MISCELLANEOUS GOODS, N.E.C.	(0)	(0)	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	9	(0)	3	128	7.0		LINE (\$1,000)	365 731	100.0	77	(X)	(X)
								SALES REPORTED BY COMMODITY LINE					

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
20991,3,4,6, 20999	DRUGS, DRUG PROPRIETARIES, DRUG, SUNO. (CONT.)										
	PACIFIC DIVISION (CONT.)										
	OTHER FOOD PREPARATIONS	753	•2	8	23 585						
28140-50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	1 060	•3	3	31 783						
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	3 465	•9	10	55 966						
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C. .	6 186	1.7	5	61 190						
28310-2	BIOLOGICAL PRODUCTS	5 101	1.4	23	69 566						
28330-2	PHARMACEUTICALS	4 103	1.1	11	36 681						
28340-9	PHARMACEUTICALS AND PREPARATIONS . . .	178 676	48.9	60	269 066						
28410-6	SOAP AND OTHER DETERGENTS	7 474	2.0	6	40 794						
28420-4	POLISHES AND INSECTICIDES	796	2.2	7	37 918						
28440-5	TOILET PREPARATIONS	125 574	34.3	29	196 483						
28730-90	AGRICULTURAL PESTICIDES, HERBICIDES, AGRICULTURAL CHEMICALS	3 743	1.0	7	27 912						
38410	SURGICAL AND MEDICAL INSTRUMENTS . . .	2 552	•7	11	29 288						
	MISCELLANEOUS GOODS, N.E.C.	26 227	7.2	(NA)	(NA)						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	21	(2)	3	459						
	NEW ENGLAND DIVISION										
	ALL ESTABLISHMENTS (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE	21	(2)	3	459						
	PAINTS, VARNISHES (SIC 5028)										
	WALLPAPER	1 595	•6	83	14 137						
	INORGANIC PIGMENTS	43 240	16.6	8	93 865						
	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	87 567	33.6	187	161 630						
	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	91 094	35.0	91	160 597						
	MISCELLANEOUS PAINT PRODUCTS	9 768	3.8	142	117 577						
	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	2 612	1.0	75	102 733						
28160-3	INORGANIC PIGMENTS	6 358	35.9	3	7 663						
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	8 289	46.8	45	10 050						
28519	MISCELLANEOUS PAINT PRODUCTS	295	1.7	43	9 198						
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED PRODUCTS	192	1.1	25	5 916						
	MISCELLANEOUS GOODS, N.E.C.	2 535	14.3	(NA)	(NA)						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	44	•2	8	1 026						
	MIDDLE ATLANTIC DIVISION										
	ALL ESTABLISHMENTS (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE	170 420	100.0	143	(X)						
26440	WALLPAPER	1 466	•9	63	11 334						

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PAINTS, VARNISHES (CONT.)												
	WEST NORTH CENTRAL DIVISION (CONT.)												
28519	MISCELLANEOUS PAINT PRODUCTS, . . . (NUMBER)	1 489	3.1	63	25 043	5.9		ALL ESTABLISHMENTS, . . . (NUMBER)	31 980	51.6	96	53 058	60.3
28518	MISCELLANEOUS PAINT PRODUCTS, . . . (NUMBER)	691	1.4	32	18 477	3.7		SALES NOT REPORTED BY COMMODITY	11 614	18.7	59	28 230	41.1
	PUTTY, CAULKING COMPOUNDS, AND ALLIED							LINE . . . (\$1,000)	2 252	3.6	80	41 620	5.4
	PRODUCTS, . . . (\$1,000)							SALES REPORTED BY COMMODITY LINE, . . .	1 449	2.3	40	33 811	4.3
39811-3	BROOMS AND BRUSHES, . . . (NUMBER)	333	.7	14	10 387	3.2	28511-5	PAINTS, VARNISHES, LACQUERS—TRADE SALES	620	1.0	26	24 131	2.6
	MISCELLANEOUS GOODS, N.E.C., . . .	11 522	23.7	(NA)	(NA)	(NA)	28516-7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL	13 286	21.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER	311	.6	29	6 943	4.5	28519	COATINGS, . . . (\$1,000)	781	1.3	50	16 015	4.9
	THAN THE SALE OF MERCHANDISE, . . .						28518	MISCELLANEOUS PAINT PRODUCTS, . . .					
	PRODUCTS, . . . (\$1,000)							PUTTY, CAULKING COMPOUNDS, AND ALLIED					
	SOUTH ATLANTIC DIVISION							PRODUCTS, . . . (\$1,000)					
	ALL ESTABLISHMENTS, . . . (NUMBER)						39811-3	BROOMS AND BRUSHES, . . . (NUMBER)					
	SALES NOT REPORTED BY COMMODITY							MISCELLANEOUS GOODS, N.E.C., . . .					
	LINE . . . (\$1,000)							RECEIPTS FROM SERVICES - SOURCES OTHER					
	SALES REPORTED BY COMMODITY LINE, . . .							THAN THE SALE OF MERCHANDISE, . . .					
26440	WALLPAPER, . . . (NUMBER)	1 507	1.7	93	17 242	8.7		MOUNTAIN DIVISION					
28140-50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR							ALL ESTABLISHMENTS, . . . (NUMBER)					
28160-3	PRODUCTS, . . . (\$1,000)	847	1.0	3	18 668	4.5		SALES NOT REPORTED BY COMMODITY					
28511-5	INORGANIC PIGMENTS, . . . (NUMBER)	8 055	9.2	4	19 696	40.9		LINE . . . (\$1,000)					
	PAINTS, VARNISHES, LACQUERS—TRADE SALES							SALES REPORTED BY COMMODITY LINE, . . .					
	PRODUCTS, . . . (\$1,000)	50 881	58.3	173	74 417	68.4		WALLPAPER, . . . (NUMBER)	17 787	100.0	56	(X)	(X)
28516-7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL						26440	PAINTS, VARNISHES, LACQUERS—TRADE SALES	398	2.2	23	4 541	8.8
	COATINGS, . . . (\$1,000)	10 889	12.5	90	32 383	33.6		PRODUCTS, . . . (\$1,000)	10 388	58.4	56	17 787	58.4
28519	MISCELLANEOUS PAINT PRODUCTS, . . .	4 928	5.6	131	63 169	7.8	28511-5	INDUSTRIAL PRODUCT FINISHES AND SPECIAL	1 730	9.7	31	10 039	17.2
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED						28516-7	COATINGS, . . . (\$1,000)	1 109	6.2	38	12 680	8.7
	PRODUCTS, . . . (\$1,000)	1 985	2.3	59	47 523	4.2	28519	MISCELLANEOUS PAINT PRODUCTS, . . .	592	3.3	20	6 544	9.0
39811-3	BROOMS AND BRUSHES, . . . (NUMBER)	683	.8	46	30 076	2.3	28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED	2 432	13.7	9	5 846	41.6
	MISCELLANEOUS GOODS, N.E.C., . . .	6 413	7.3	(NA)	(NA)	(NA)		PRODUCTS, . . . (\$1,000)	559	3.1	10	2 805	19.9
	RECEIPTS FROM SERVICES - SOURCES OTHER	1 151	1.3	84	21 950	5.3		FLAT GLASS (EXC. LAMINATED, AND SAFETY)	450	2.5	(NA)	(NA)	(NA)
	THAN THE SALE OF MERCHANDISE, . . .							LAMINATED GLASS, INCLUDING SAFETY GLASS					
	EAST SOUTH CENTRAL DIVISION							MISCELLANEOUS GOODS, N.E.C., . . .					
	ALL ESTABLISHMENTS, . . . (NUMBER)							RECEIPTS FROM SERVICES - SOURCES OTHER					
	SALES NOT REPORTED BY COMMODITY							THAN THE SALE OF MERCHANDISE, . . .					
	LINE . . . (\$1,000)							PACIFIC DIVISION					
	SALES REPORTED BY COMMODITY LINE, . . .							ALL ESTABLISHMENTS, . . . (NUMBER)	129	.7	17	3 573	3.6
26440	WALLPAPER, . . . (NUMBER)	697	3.2	35	8 057	8.7		SALES NOT REPORTED BY COMMODITY					
28511-5	PAINTS, VARNISHES, LACQUERS—TRADE SALES							LINE . . . (\$1,000)					
	PRODUCTS, . . . (\$1,000)	14 593	67.7	67	21 548	67.7		SALES REPORTED BY COMMODITY LINE, . . .	169 410	100.0	232	(X)	(X)
28519	MISCELLANEOUS PAINT PRODUCTS, . . .	961	4.5	46	14 433	6.7		WALLPAPER, . . . (NUMBER)	1 087	.6	72	14 638	7.4
28518	PUTTY, CAULKING COMPOUNDS, AND ALLIED							INORGANIC PIGMENTS, . . . (NUMBER)	29 005	17.1	18	52 413	55.3
	PRODUCTS, . . . (\$1,000)	760	3.5	33	11 428	6.7							
	MISCELLANEOUS GOODS, N.E.C., . . .	4 219	19.6	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER	318	1.5	25	7 504	4.2							
	THAN THE SALE OF MERCHANDISE, . . .												

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(NA) Not available.

(X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	PACIFIC DIVISION (CONT.)							OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
28511-5	PAINTS, VARNISHES, LACQUERS—TRADE SALES	51 097	30.2	221	90 554	56.4	209611-2	SHORTENING, COOKING OILS, MARGARINE . . .	38 324	1.1	9	225 220	17.0
28516-7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL	14 705	8.7	144	56 411	26.1	28121-4	ALKALIES AND CHLORINE	115 219	3.4	30	555 966	20.7
28519	COATINGS	59 214	35.0	139	103 491	57.2	28132-4	INDUSTRIAL GASES	35 292	1.0	26	286 708	12.3
28518	MISCELLANEOUS PAINT PRODUCTS	4 747	2.8	102	64 001	7.4	281401-50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR	172 180	5.1	45	1 282 585	13.4
	PUTTY, CAULKING COMPOUNDS, AND ALLIED	9 298	5.5	(NA)	(NA)	(NA)	28160-3	PRODUCTS	25 822	.8	11	787 583	3.3
	PRODUCTS	257	.2	57	8 432	3.0	28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	476 525	14.1	84	1 930 276	24.7
	MISCELLANEOUS GOODS, N.E.C.						28210-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C. .	464 562	13.8	72	1 635 030	28.4
	RECEIPTS FROM SERVICES - SOURCES OTHER						28220	PLASTIC MATERIALS	59 536	1.8	9	118 329	50.3
	THAN THE SALE OF MERCHANDISE						28240	SYNTHETIC RUBBER	534 010	15.8	11	1 135 743	13.9
	OTHER CHEMICALS, ALLIED PRODUCTS						28240-2	CELLULOSE MAN-MADE FIBERS	269 046	8.0	13	1 166 014	45.8
	(SIC 5029)						28420-4	SOAP, AND OTHER DETERGENTS	35 352	1.0	21	713 801	37.7
	NEW ENGLAND DIVISION						28430	POLISHES AND INSECTICIDES	22 483	.7	11	182 892	12.3
	ALL ESTABLISHMENTS (NUMBER)						28611-2	SURFACE ACTIVE AND FINISHING AGENTS . .	19 877	.6	5	64 030	31.0
	SALES NOT REPORTED BY COMMODITY						28710-22	TOILET PREPARATIONS	11 197	.3	9	331 869	3.4
	LINE (\$1,000)						287301-90	FERTILIZERS	17 692	.5	18	538 694	3.3
	SALES REPORTED BY COMMODITY LINE	444 516	100.0	82	(X)	(X)	28910-2	AGRICULTURAL PESTICIDES, HERBICIDALS,	6 184	.2	7	606 261	6.0
28121-4	ALKALIES AND CHLORINE	5 239	1.2	6	48 164	10.9	28921-2	GLUE AND GELATIN	44 223	1.3	9	734 363	13.0
28132-4	INDUSTRIAL GASES	3 335	.8	9	11 358	29.4	28950	EXPLOSIVES	4 861	.1	5	25 602	19.0
281401-50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR	31 441	7.1	17	153 328	20.5	28991	CARBON BLACK	15 351	.5	7	19 651	78.1
28160-3	PRODUCTS	3 316	1.7	6	50 136	6.6	28993	SALT	5 914	.2	16	610 283	1.0
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	51 109	11.5	27	182 955	27.9	289401-92	CHEMICAL PREPARATIONS, N.E.C.	42 369	1.3	26	664 900	6.4
28210-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C. .	16 003	3.6	17	127 227	12.6	29110	OTHER FINISHED PETROLEUM PRODUCTS,					
28220	PLASTIC MATERIALS	90 548	20.4	24	178 113	50.8	29520-3	INCLUDING WAXES	2 378	.1	3	36 223	6.6
28231-2	SYNTHETIC RUBBER	36 586	8.2	8	59 177	61.8		ASPHALT FELTS AND COATINGS	4 210	.1	3	34 964	12.0
28240	CELLULOSE MAN-MADE FIBERS	12 440	2.8	5	102 919	12.1		MISCELLANEOUS GOODS, N.E.C.	156 957	4.7	(NA)	(NA)	(NA)
28410-6	SOAP, AND OTHER DETERGENTS	48 983	11.0	6	105 812	46.3		RECEIPTS FROM SERVICES - SOURCES OTHER			12	175 387	1.7
28420-4	POLISHES AND INSECTICIDES	64 444	14.5	19	125 218	51.5		THAN THE SALE OF MERCHANDISE	2 973	.1			
28430	SURFACE ACTIVE AND FINISHING AGENTS . .	12 338	2.8	11	78 709	15.7		EAST NORTH CENTRAL DIVISION					
28440-5	TOILET PREPARATIONS	1 424	.3	5	22 545	6.3		ALL ESTABLISHMENTS (NUMBER)					
28440-5	TOILET PREPARATIONS	8 954	2.0	5	61 695	14.5		SALES NOT REPORTED BY COMMODITY					
287301-90	AGRICULTURAL PESTICIDES, HERBICIDALS,	1 432	.3	3	56 236	2.5		LINE (\$1,000)					
28910-2	GLUE AND GELATIN	1 810	.4	4	33 214	5.4		SALES REPORTED BY COMMODITY LINE . . .	2 350 813	100.0	291	(X)	(X)
28950	CARBON BLACK	2 017	.5	4	6 695	30.1		FLAVORINGS	2 024	.1	7	134 059	1.5
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	1 176	.3	6	17 736	6.6		OTHER FOOD PREPARATIONS	5 628	.2	9	237 652	2.4
289401-92	CHEMICAL PREPARATIONS, N.E.C.	2 654	.6	6	12 648	21.0		ALKALIES AND CHLORINE	71 505	3.0	28	367 110	19.5
	MISCELLANEOUS GOODS, N.E.C.	49 126	11.1	(NA)	(NA)	(NA)		INDUSTRIAL GASES	17 454	.7	28	132 994	13.1
	RECEIPTS FROM SERVICES - SOURCES OTHER	141	(Z)	5	3 196	4.4		CYCLIC CRUDES AND INTERMEDIATE COAL TAR					
	THAN THE SALE OF MERCHANDISE							PRODUCTS	105 677	4.5	50	737 911	14.3
	MIDDLE ATLANTIC DIVISION							INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	19 447	.8	18	379 271	5.1
	ALL ESTABLISHMENTS (NUMBER)							INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	445 550	19.0	105	1 226 008	36.3
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	3 375 097	100.0	261	(X)	(X)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 as percent of col. 4
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	337 308	14.3	85	1 162 159	29.0						(X)
28210-9	PLASTIC MATERIALS	462 130	19.7	73	970 754	47.6						
28220	SYNTHETIC RUBBER	79 922	3.4	15	182 415	43.8						
28231-2	CELLULOSE MAN-MADE FIBERS	38 483	1.6	9	388 044	9.9						
28240	SYNTHETIC ORGANIC FIBERS, NONCELLULOSE	111 812	4.8	7	309 535	36.1						
28300-2	MEDICINALS AND BOTANICALS	3 085	.1	9	49 725	6.2						
28400-6	SOAP, AND OTHER DETERGENTS	245 324	10.4	67	669 531	36.6						
28420-4	POLISHES AND INSECTICIDES	88 034	3.7	37	308 756	28.5						
28430	SURFACE ACTIVE AND FINISHING AGENTS	13 899	.6	31	455 558	3.1						
28440-5	TOILET PREPARATIONS	30 603	1.3	15	220 203	13.9						
28516-7	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	2 174	.1	7	16 510	13.2						
28611-2	GUM, OTHER WOOD CHEMICALS	14 611	.6	5	51 235	28.5						
28710-22	FERTILIZERS	16 776	.7	11	350 309	4.8						
28730-190	AGRICULTURAL PESTICIDES, HERBICIDS, AGRICULTURAL CHEMICALS	12 906	.5	14	416 422	3.1						
28950	CARBON BLACK	42 517	1.8	8	80 511	52.8						
28991	SALT	16 012	.7	28	16 012	100.0						
28930-2	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	12 704	.5	28	185 778	6.8						
28940-92	CHEMICAL PREPARATIONS, N.E.C.	23 642	1.0	22	94 203	25.1						
29115	LIQUEFIED PETROLEUM GAS	4 101	.2	4	30 584	13.4						
	MISCELLANEOUS GOODS, N.E.C.	126 764	5.4	(NA)	(NA)	(NA)						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	721	(Z)	11	55 783	1.3						
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	466 103	100.0	85	(X)	(X)						
	SALES REPORTED BY COMMODITY LINE . . .											
28121-4	ALKALIES AND CHLORINE	10 955	2.4	9	93 749	11.7						
28132-4	INDUSTRIAL GASES	3 943	.8	10	53 757	7.3						
28140-50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	5 430	1.2	5	68 660	7.9						
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	48 787	10.5	25	199 517	24.5						
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	46 273	9.9	27	225 093	20.6						
28210-9	PLASTIC MATERIALS	58 369	12.5	20	177 203	32.9						
28400-6	SOAP, AND OTHER DETERGENTS	128 821	27.6	34	269 136	47.9						
28420-4	POLISHES AND INSECTICIDES	15 270	3.3	17	132 252	11.5						
28430	SURFACE ACTIVE AND FINISHING AGENTS	24 448	5.1	10	81 393	6.6						
28440-5	TOILET PREPARATIONS	24 358	5.2	10	135 492	18.0						
28710-22	FERTILIZERS	18 143	3.9	5	115 611	15.7						
28730-190	AGRICULTURAL PESTICIDES, HERBICIDS, AGRICULTURAL CHEMICALS	19 982	4.3	8	143 705	13.9						
28921-2	EXPLOSIVES	25 952	5.6	5	80 735	32.1						
28991	SALT	9 006	1.9	6	9 006	100.0						
28993	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS	1 921	.4	7	11 199	17.2						
28940-92	CHEMICAL PREPARATIONS, N.E.C.	1 567	.3	8	22 925	6.8						
	MISCELLANEOUS GOODS, N.E.C.	46 816	10.0	(NA)	(NA)	(NA)						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	62	(Z)	3	5 900	1.1						

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4 (5)	Establishments reporting commodity line	
		Amount (\$1,000)	Percent distrib- ution				Amount (\$1,000)	Percent distrib- ution		Number	Total sales, all commodity lines (\$1,000)
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)										
	PACIFIC DIVISION (CONT.)										
	OTHER FOOD PREPARATIONS	2 907	.4		20991,3,4,6, 20999	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				7	169 014
28121-4	ALKALIES AND CHLORINE	20 513	2.5	(X)	28121-4	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
28132-4	INDUSTRIAL GASES	16 483	2.0		28132-4	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				14	121 655
28140-50-3	CYCLIC CRUDES AND INTERMEDIATE COAL TAR PRODUCTS	36 193	4.5		28140-50-3	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				24	110 962
28160-3	INORGANIC PIGMENTS	1 679	.2		28160-3	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				28	204 546
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	159 204	15.9		28180-5	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				8	56 080
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	86 690	10.7		28191-9	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				64	388 596
28210-9	PLASTIC MATERIALS	134 524	16.6		28210-9	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				55	358 718
28220	CELLULOSE MAN-MADE FIBERS	33 050	4.1		28220	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				46	255 738
28231-2	SOAP, AND OTHER DETERGENTS	1 670	.2		28231-2	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				9	61 952
28410-6	POLISHES AND INSECTICIDES	159 558	19.7		28410-6	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				5	91 474
28420-4	SURFACE ACTIVE AND FINISHING AGENTS	19 339	2.4		28420-4	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				44	305 218
28430	AGRICULTURAL PESTICIDES, HERBICIDALS, CARBON BLACK	2 566	.3		28430	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				24	174 905
28950	INDUSTRIAL PRODUCT FINISHES AND SPECIAL COATINGS	27 077	3.3		28950	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				16	87 903
28963	FERTILIZERS	1 779	.2		28963	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				13	173 260
28940-92	AGRICULTURAL PESTICIDES, HERBICIDALS, GLUE AND GELATIN	5 981	.7		28940-92	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				3	7 772
	EXPLOSIVES	24 599	3.0			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				11	135 488
	ESSENTIAL OILS, FIREWORKS, PYROTECHNICS CHEMICAL PREPARATIONS, N.E.C.	17 580	2.2			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				16	194 858
	LIQUEFIED PETROLEUM GAS	4 609	.6			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				6	75 220
	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	5 045	.6			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				7	34 431
	WELDING APPARATUS	6 464	.8			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				4	14 013
	MISCELLANEOUS GOODS, N.E.C.	2 804	.3			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				14	34 884
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 348	.2			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				15	35 869
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)	9 257	1.1			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				3	33 400
	MISCELLANEOUS GOODS, N.E.C.	27 334	3.4			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				3	12 129
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 335	.2			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				16	24 496
	NEW ENGLAND DIVISION					OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				(NA)	(NA)
	ALL ESTABLISHMENTS	59 417	100.0			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				21	54 988
	SALES NOT REPORTED BY COMMODITY LINE	15 499	26.1			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				19	(X)
	SALES REPORTED BY COMMODITY LINE	7 593	12.8			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				5	36 411
	GREY GOODS - COTTON BROAD-WOVEN FABRICS FINISHED COTTON BROAD-WOVEN FABRICS	5 081	8.6			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				4	24 412
	FLAVORINGS	1 469	2.5			OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				4	32 876
	SHORTENING, COOKING OILS, MARGARINE					OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)				3	24 669

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number					Amount (\$1,000)	Percent distrib- ution	Number		
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)							DRY GOODS, PIECE GOODS, NOTIONS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
22218+628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	2 216	3.7	4		7.5	22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	20 722	13.2	15	107 711	19.2
22840-3	THREAD	12 321	20.7	5		88.7	22117+617	FINISHED COTTON BROAD-WOVEN FABRICS . .	45 365	29.0	14	113 379	40.2
39641+2	NEEDLES, PINS, AND FASTENERS	1 781	3.0	3		100.0	22110+819	FABRICATED, COTTON TEXTILE PRODUCTS . .	10 374	6.6	8	83 369	12.4
	MISCELLANEOUS GOODS, N.E.C.	12 701	21.4	(NA)		(NA)	22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	8 185	5.2	9	103 314	7.9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	756	1.3	3		11.0	22218+628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	16 861	10.7	11	93 395	18.0
	MIDDLE ATLANTIC DIVISION						22310-4+	WOOL FABRICS AND RELATED PRODUCTS	10 886	6.9	3	36 386	29.9
	ALL ESTABLISHMENTS (NUMBER)						22310-5	NARROW FABRICS	1 569	1.0	3	2 813	55.8
	SALES NOT REPORTED BY COMMODITY						22410-5	KNIT FABRICS	4 262	2.8	7	77 130	5.6
	LINE (\$1,000)						22560-2	THREAD	4 095	2.6	7	6 439	61.7
	SALES REPORTED BY COMMODITY LINE						22840-3	COATED FABRICS, NOT RUBBERIZED	19 217	12.2	4	69 979	27.5
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	2 305 177	100.0	102	(X)	(X)	22950-5	MISCELLANEOUS GOODS, N.E.C.	15 175	9.7	(NA)	(NA)	(NA)
22117+617	FINISHED COTTON BROAD-WOVEN FABRICS	337 275	14.6	30		18.1		WEST NORTH CENTRAL DIVISION					
22110+819	FABRICATED, COTTON TEXTILE PRODUCTS . .	364 214	15.8	29		26.2		ALL ESTABLISHMENTS (NUMBER)					
22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	67 751	2.9	10		6.9		SALES NOT REPORTED BY COMMODITY					
	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	445 948	19.3	22		25.0		LINE (\$1,000)					
22310-4+	WOOL FABRICS AND RELATED PRODUCTS . . .	329 226	14.3	16		21.3		SALES REPORTED BY COMMODITY LINE					
22410-5	NARROW FABRICS	319 447	13.9	10		23.0	22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	59 851	100.0	25	(X)	(X)
22560-2	KNIT FABRICS	20 869	.9	12		4.1	22117+617	FINISHED COTTON BROAD-WOVEN FABRICS	5 954	9.9	7	35 792	16.6
22710-2+	WOVEN AND TUFTED CARPETS AND RUGS . .	133 842	5.8	17		7.9	22110+819	FABRICATED, COTTON TEXTILE PRODUCTS . .	19 682	32.9	8	40 747	48.3
22810-4+	YARNS, EXCEPT WOOL	32 649	1.4	7		2.4	22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	6 071	10.1	7	39 804	15.2
22830-2	WOOL YARN	17 632	.8	3		2.2		FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	2 044	3.4	4	31 968	6.4
22840-3	THREAD	11 945	.5	12		4.0	22218+628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	7 781	13.0	5	27 243	28.6
22920	LACE GOODS	28 909	1.3	4		90.3	22560-2	KNIT FABRICS	2 834	4.7	4	30 768	9.2
22950-3	COATED FABRICS, NOT RUBBERIZED	19 515	.8	4		1.9	22840-3	THREAD	1 668	2.8	3	1 911	87.3
22990-2	TEXTILE GOODS, N.E.C.	2 024	.1	4		2.7		NEEDLES, PINS, AND FASTENERS	6 290	10.5	7	6 596	95.4
23920+819	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	4 027	.2	4		10.9	39641+2	MISCELLANEOUS GOODS, N.E.C.	7 004	11.7	(NA)	(NA)	(NA)
39630	BUTTONS	5 866	.3	3		100.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	523	.9	3	28 034	1.9
39641+2	NEEDLES, PINS, AND FASTENERS	16 292	.7	9		97.8		SOUTH ATLANTIC DIVISION					
	MISCELLANEOUS GOODS, N.E.C.	112 437	4.9	(NA)		(NA)		ALL ESTABLISHMENTS (NUMBER)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 499	.1	6		.2		SALES NOT REPORTED BY COMMODITY					
	EAST NORTH CENTRAL DIVISION							LINE (\$1,000)					
	ALL ESTABLISHMENTS (NUMBER)							SALES REPORTED BY COMMODITY LINE					
	SALES NOT REPORTED BY COMMODITY						22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	135 629	100.0	37	(X)	(X)
	LINE (\$1,000)						22117+617	FINISHED COTTON BROAD-WOVEN FABRICS	14 206	10.5	11	73 235	19.4
	SALES REPORTED BY COMMODITY LINE						22110+819	FABRICATED, COTTON TEXTILE PRODUCTS . .	36 844	27.2	14	82 232	44.8
							22211-7	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS	13 056	9.6	11	70 937	18.4
							22218+628	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS	3 894	2.9	7	51 551	7.6
									18 538	13.7	10	71 111	26.1

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)												
	<u>SOUTH ATLANTIC DIVISION</u> (CONT.)												
22310-4, 22316-19	WOOL FABRICS AND RELATED PRODUCTS . . .	5 397	4.0	3	23 102	23.4	22310-4, 22316-19	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)	22 116	17.5	12	64 979	34.0
22410-5	NARROW FABRICS . . .	1 372	1.0	3	14 041	9.8	22410-5	PACIFIC DIVISION (CONT.)	6 036	4.8	9	68 294	8.8
22560-2	KNIT FABRICS . . .	957	7.7	4	45 376	20.1	22560-2	FABRICATED, COTTON TEXTILE PRODUCTS . . .	12 055	9.5	9	59 279	20.3
22840-3	THREAD . . .	19 149	14.1	6	20 865	91.8	22840-3	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS . . .	14 315	11.3	6	48 482	29.5
39641-2	NEEDLES, PINS, AND FASTENERS . . .	13 089	9.7	7	16 916	77.4	39641-2	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS AND RELATED PRODUCTS . . .	1 096	.9	5	25 953	4.2
	MISCELLANEOUS GOODS, N.E.C. . .	8 610	6.3	(NA)	(NA)	(NA)		NARROW FABRICS . . .	4 854	3.8	4	46 205	10.5
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .	517	.4	3	20 309	2.5		KNIT FABRICS . . .	2 830	2.2	4	4 040	70.0
	<u>EAST SOUTH CENTRAL DIVISION</u> (NOT ANALYZED BY COMMODITY LINE)							THREAD . . .	753	.6	3	13 423	5.6
	<u>WEST SOUTH CENTRAL DIVISION</u> (NOT ANALYZED BY COMMODITY LINE)							TIRE CORD AND FABRIC . . .	5 741	4.5	7	6 810	84.3
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	52 466	100.0	13	(X)	(X)		NEEDLES, PINS, AND FASTENERS . . .	11 287	8.9	(NA)	(NA)	(NA)
22111-6 22117-617 22110-18-9 22211-7	GREY GOODS - COTTON BROAD-WOVEN FABRICS FINISHED COTTON BROAD-WOVEN FABRICS FABRICATED, COTTON TEXTILE PRODUCTS . . .	2 089 25 433 8 000	4.0 48.5 15.2	4 6 5	28 572 41 983 39 844	7.3 60.6 20.1		MISCELLANEOUS GOODS, N.E.C. . .	331	.3	3	5 040	6.6
22218-628	GREY GOODS-SYNTHETIC BROAD-WOVEN FABRICS AND RELATED PRODUCTS . . .	442	.8	3	8 735	5.1		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .					
22560-2 22840-3	FINISHED MAN-MADE FIBER AND SILK BROAD WOVEN FABRICS . . .	5 536 593	10.6 1.1	3 3	24 719 25 073	22.4 2.4		APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	KNIT FABRICS . . .	3 773	7.2	3	5 834	64.7		NEW ENGLAND DIVISION (NOT ANALYZED BY COMMODITY LINE)					
	THREAD . . .	6 600	12.6	(NA)	(NA)	(NA)		MIDDLE ATLANTIC DIVISION					
	MISCELLANEOUS GOODS, N.E.C. . .							ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	829 020	100.0	160	(X)	(X)
	<u>MOUNTAIN DIVISION</u> (NOT ANALYZED BY COMMODITY LINE)							SALES REPORTED BY COMMODITY LINE . . .	2 366	.3	9	65 154	3.6
	<u>PACIFIC DIVISION</u> (NOT ANALYZED BY COMMODITY LINE)							SEAMLESS HOSIERY . . .	23 822	2.9	12	73 292	32.5
22111-6 22117-617	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	126 737	100.0	40	(X)	(X)		KNIT OUTERWEAR . . .	23 682	2.9	19	118 422	20.0
	GREY GOODS - COTTON BROAD-WOVEN FABRICS FINISHED COTTON BROAD-WOVEN FABRICS . . .	8 554 36 769	6.7 29.0	10 15	73 034 84 798	11.7 43.4		MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR.	74 014	8.9	19	156 553	47.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
22542-3, 23410-3 23110-4 23214 23271 23370 23280-2 23290-2 23317 23350-2 23370-4 23390-2 23420-22 23610 23630-90 23840+50,60, 70,72+90 31710+20	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)							APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
	WOMEN'S, CHILDREN'S, KNIT UNDERWEAR, NIGHTWEAR	90 652	10.9	16	140 558	64.5	23350-2 23370-4	WOMEN'S, MISSES' AND JUNIORS' DRESSES, WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	1 285	.8	4	5 030	25.5
	MEN'S AND BOYS' SUITS AND COATS	35 241	4.3	9	123 621	28.5	23390-2	WOMEN'S, MISSES', JUNIORS', OUTERWEAR, N.E.C.	2 119	1.4	6	17 502	12.1
	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS, MEN'S, BOYS' NECKWEAR	146 169	17.6	22	260 966	56.0	23420-22	CORSETS AND ALLIED GARMENTS	12 975	8.3	13	30 219	42.9
	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK WORK CLOTHING	76 707	9.2	10	91 923	13.5	23630-90	GRSLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR	15 774	10.1	3	17 865	88.2
	MEN'S AND BOYS' CLOTHING, N.E.C.	76 005	9.2	9	139 212	54.6	23840+50,60, 70,72+90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	326	.2	4	15 123	2.2
	BLouses, MISSES' AND JUNIORS' DRESSES, WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	43 523	5.2	21	126 977	34.3		MISCELLANEOUS GOODS, N.E.C.	5 056	3.2	7	26 427	19.1
	WOMEN'S, MISSES' AND JUNIORS' SUITS, COATS, AND SKIRTS	20 111	2.4	16	30 961	65.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	22 793	14.6	(NA)	(NA)	(NA)
	WOMEN'S, MISSES', JUNIORS', OUTERWEAR, N.E.C.	22 942	2.8	13	35 892	63.9		WEST NORTH CENTRAL DIVISION	572	.4	3	17 659	3.2
	CORSETS AND ALLIED GARMENTS	28 001	3.4	19	116 453	24.0		ALL ESTABLISHMENTS . . . (NUMBER) 9 SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	CHILDREN'S DRESSES (EXCEPT KNIT)	114 643	13.8	18	180 674	63.5		SALES REPORTED BY COMMODITY LINE	52 974	100.0	8	(X)	(X)
	GRSLS AND CHILDREN'S COATS, SUITS, AND OTHER OUTERWEAR	12 615	1.5	6	19 214	65.7		MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS, MEN'S BOYS' SEPARATE TROUSERS, EX. WORK WORK CLOTHING	10 183	19.2	3	43 657	23.3
	OTHER APPAREL (ROBES, RAINCOATS, BELTS, ETC.)	4 929	.6	7	17 867	27.6		MISCELLANEOUS GOODS, N.E.C.	15 0	15.0	3	46 580	17.1
	LADIES' AND CHILDREN'S HANDBAGS AND PURSES, PERSONAL LEATHER GOODS	24 233	2.9	16	112 529	21.5		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	12 321	23.3	5	42 589	28.9
22511-3 22514-5 22520-4 22520-3 22521-3 22522-3 22523-3 22542-3 23410-3 23110-4 23214 23271 23370-4 23390-2 23420-22 23610 23630-90 23840+50,60, 70,72+90 31710+20	MISCELLANEOUS GOODS, N.E.C.	54 610	6.6	(NA)	(NA)	(NA)	23214 23271 23280-2	MISCELLANEOUS GOODS, N.E.C.	22 509	42.5	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	860	.1	5	20 246	4.2		SOUTH ATLANTIC DIVISION					
	EAST NORTH CENTRAL DIVISION							ALL ESTABLISHMENTS . . . (NUMBER) 23 SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	75 916	100.0	21	(X)	(X)
	ALL ESTABLISHMENTS . . . (NUMBER) 49 SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	155 737	100.0	47	(X)	(X)		SALES REPORTED BY COMMODITY LINE	610	.8	3	3 584	17.0
	FULL-FASHIONED HOSIERY	2 308	1.5	3	14 520	15.9		FULL-FASHIONED HOSIERY	4 821	6.4	4	13 486	35.7
	SEAMLESS HOSIERY	11 348	7.3	3	14 520	78.2		MEN'S AND BOYS' SUITS AND COATS	394	.5	4	19 402	2.0
	KNIT UNDERWEAR	7 135	4.6	5	38 802	18.4		MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS, MEN'S BOYS' SEPARATE TROUSERS, EX. WORK WORK CLOTHING	20 032	26.4	4	37 140	53.9
	KNIT UNDERWEAR, NIGHTWEAR	10 112	6.5	9	47 100	21.5		MEN'S BOYS' SEPARATE TROUSERS, EX. WORK WORK CLOTHING	12 928	17.0	5	18 051	71.6
	MEN'S, BOYS' KNIT UNDERWEAR, NIGHTWEAR, NIGHTWEAR	8 057	5.2	5	13 264	60.7		MEN'S AND BOYS' CLOTHING, N.E.C.	13 561	17.9	5	22 004	61.6
	MEN'S AND BOYS' SUITS AND COATS	2 830	1.8	4	20 675	13.7		BLouses, MISSES', JUNIORS', OUTERWEAR, N.E.C.	1 998	2.6	4	26 491	7.5
	MEN'S, BOYS' WOVEN DRESS, SPORT SHIRTS, MEN'S BOYS' SEPARATE TROUSERS, EX. WORK WORK CLOTHING	21 707	13.9	6	37 145	58.4		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3 846	5.1	6	10 892	35.3
	MEN'S AND BOYS' CLOTHING, N.E.C.	6 454	4.1	7	23 861	27.0			7 245	9.5	3	8 836	82.0
	BLouses, MISSES', JUNIORS', OUTERWEAR, N.E.C.	18 784	12.1	9	31 670	59.3			10 198	13.4	(NA)	(NA)	(NA)
	MEN'S AND BOYS' CLOTHING, N.E.C.	2 460	1.6	8	40 838	60.0			52	.1	3	1 240	4.2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distribu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distribu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)												
	EAST SOUTH CENTRAL DIVISION												
	(NOT ANALYZED BY COMMODITY LINE)												
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 26												
	SALES NOT REPORTED BY COMMODITY												
	LINE . . . (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .												
22511-3	FULL-FASHIONED HOSIERY, . . .	67 412	100.0	24	(X)	(X)							
22514-5	SEAMLESS HOSIERY, . . .	194	3.3	3	7 293	2.7							
22520-4	MEN'S, BOYS, KNIT UNDERWEAR, NIGHTWEAR, . . .	2 466	3.7	4	8 918	27.7							
22541-23215	WOMEN'S, CHILDREN'S, KNIT UNDERWEAR, . . .	1 321	2.0	5	18 661	7.1							
22542-3	NIGHTWEAR, . . .	2 913	4.3	3	6 912	42.1							
23214	MEN'S, BOYS, WOVEN DRESS, SPORT SHIRTS, . . .	15 858	23.5	6	35 503	44.7							
23271	MEN'S BOYS' SEPARATE TROUSERS, EX. WORK	5 790	8.6	5	19 830	29.2							
23280-2	WORK CLOTHING, . . .	14 179	21.0	6	25 857	54.8							
23290-2	MEN'S AND BOYS' CLOTHING, N.E.C., . . .	1 005	1.5	4	26 499	3.8							
23390-2	WOMEN'S, MISSES', JUNIORS', OUTERWEAR, . . .	1 848	2.7	4	11 911	15.5							
	N.E.C., . . .	21 822	32.4	(NA)	(NA)	(NA)							
	MISCELLANEOUS GOODS, N.E.C., . . .	16	(L)	3	1 625	1.0							
	RECEIPTS FROM SERVICES - SOURCES OTHER												
	THAN THE SALE OF MERCHANDISE, . . .												
	MOUNTAIN DIVISION												
	(NOT ANALYZED BY COMMODITY LINE)												
	PACIFIC DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 49												
	SALES NOT REPORTED BY COMMODITY												
	LINE . . . (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .	140 385	100.0	45	(X)	(X)							
22511-3	FULL-FASHIONED HOSIERY, . . .	339	2.2	4	17 397	1.9							
22514-5	SEAMLESS HOSIERY, . . .	1 348	1.0	5	21 683	6.2							
22530-3	KNIT OUTERWEAR, . . .	3 986	2.8	5	35 721	11.2							
23212-23312	MEN'S, BOYS, KNIT UNDERWEAR, NIGHTWEAR, . . .	11 038	7.9	9	44 753	24.7							
23212	WOMEN'S, CHILDREN'S, KNIT UNDERWEAR, . . .	6 786	4.8	4	18 156	37.4							
23221	NIGHTWEAR, . . .	3 185	2.3	5	18 888	16.9							
23410-3	MEN'S AND BOYS' SUITS AND COATS, . . .	29 693	21.2	13	75 981	39.1							
23110-4	MEN'S, BOYS, WOVEN DRESS, SPORT SHIRTS, . . .	13 284	9.5	13	49 005	27.1							
23271	WORK CLOTHING, . . .	27 441	19.5	7	59 313	10.8							
23280-2	MEN'S AND BOYS' CLOTHING, N.E.C., . . .	6 382	4.5	11	31 862	1.0							
23290-2	WOMEN'S, MISSES', AND JUNIORS', SUITS, . . .	322	2.2	5	42 221	20.1							
23370-4	COATS, AND SKIRTS, . . .	8 499	6.1	12	32 025	61.8							
23390-2	WOMEN'S, MISSES', JUNIORS', OUTERWEAR, . . .	19 800	14.1	10	20 530	21.4							
23420-22	N.E.C., . . .	4 393	3.1	6									
23840-150-60	CORSETS AND ALLIED GARMENTS, . . .												
70-72-90	OTHER APPAREL (ROBES, RAINCOATS, BELTS, . . .)												

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distribu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distribu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
20156	DAIRY PRODUCTS (CONT.) EAST NORTH CENTRAL DIVISION (CONT.)												
	LIQUID, DRIED, AND FROZEN EGGS.	821	•2	9	130 858	•6		DAIRY PRODUCTS (CONT.) SOUTH ATLANTIC DIVISION (CONT.)	829	•3	51	66 251	1.3
	SHELL EGGS.	4 274	1.0	33	88 758	4.8			9 018	3.2	108	125 883	7.2
20210	CREAMERY BUTTER.	24 531	5.7	96	159 847	15.3	20210		45 544	16.3	44	129 401	35.2
20221•2	NATURAL CHEESE AND PROCESSED CHEESE.	90 925	21.0	52	244 801	37.1	20221•2		3 176	1.1	7	35 870	8.9
20231	DRY MILK PRODUCTS.	5 172	1.2	19	195 480	2.6	20231		1 112	•4	62	62 597	9.9
20233	BULK EVAPORATED-CONDENSED MILK PRODUCTS.	3 040	•7	6	22 291	13.6	20233		1 176	•4	62	62 597	9.9
20234	ICE CREAM MIX AND ICE MILK MIX.	1 206	•3	51	69 221	1.7	20234		46 808	16.8	147	141 216	33.1
20241•2	ICE CREAM AND ICES.	39 785	9.2	86	88 527	44.9	20241•2		108 996	39.0	137	143 168	76.1
20260•4	FLUID MILK.	172 488	39.9	115	201 989	85.4	20260•4		1 171	•4	57	91 471	11.4
20324•33•35	OTHER CANNED SPECIALTIES.	4 736	1.1	10	161 394	2.9	20324•33•35		10 188	3.6	14	88 985	11.4
20350•4	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS), JUICES, AND ADES.	30 016	6.9	14	162 827	18.4	20350•4		8 651	3.1	40	126 178	6.9
20371	FROZEN FRUITS, JUICES, AND ADES.	288	•1	17	19 375	1.5		MISCELLANEOUS GOODS, N.E.C.	41 909	15.0	(NA)	(NA)	(NA)
20860	BOTTLED AND CANNED SOFT DRINKS.	970	•2	38	55 670	1.7		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	4	(Z)	3	2 430	•2
20961•12	SHORTENING, COOKING OILS, MARGARINE.	12 377	2.9	38	199 104	6.2		EAST SOUTH CENTRAL DIVISION					
20991•13•4•6	OTHER FOOD PREPARATIONS.	1 728	•4	22	163 734	1.1		ALL ESTABLISHMENTS.(NUMBER) SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) SALES REPORTED BY COMMODITY LINE. SHELL EGGS.	72 907	100.0	41	(X)	(X)
20999	MISCELLANEOUS GOODS, N.E.C.	39 049	9.0	(NA)	(NA)	(NA)			39	•1	5	4 447	•9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	874	•2	12	20 730	4.2			169	•2	23	17 639	1.0
	WEST NORTH CENTRAL DIVISION								21 064	28.9	17	57 319	36.7
	ALL ESTABLISHMENTS.(NUMBER) SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) SALES REPORTED BY COMMODITY LINE.	151 717	100.0	62	(X)	(X)	20210		6 235	•3	15	9 946	2.5
20210	CREAMERY BUTTER.	45 563	30.0	34	64 508	70.6	20210		14 906	20.4	26	16 058	38.8
20221•2	NATURAL CHEESE AND PROCESSED CHEESE.	33 778	22.3	21	112 441	30.0	20221•2		186	•3	15	24 736	•8
20234	ICE CREAM MIX AND ICE MILK MIX.	3 538	2.3	13	12 544	28.2	20234		1 579	2.2	14	55 105	2.9
20241•2	ICE CREAM AND ICES.	13 807	9.1	42	25 842	53.4	20241•2		6 722	9.2	11	41 353	16.3
20260•4	FLUID MILK.	13 614	9.0	32	19 613	69.4	20260•4		5 266	•4	15	11 066	2.5
20324•33•35	OTHER CANNED SPECIALTIES.	2 525	1.7	12	76 950	3.3	20324•33•35		16 216	7.2	17	57 889	9.1
2036•38	BOTTLED AND CANNED SOFT DRINKS.	79	•1	6	4 679	1.7	2036•38		(NA)	22.2	(NA)	(NA)	(NA)
20961•12	SHORTENING, COOKING OILS, MARGARINE.	5 784	3.8	18	94 406	6.1	20961•12		6	(Z)	3	1 768	•3
	MISCELLANEOUS GOODS, N.E.C.	32 814	21.6	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	215	•1	4	42 851	•5		WEST SOUTH CENTRAL DIVISION					
	SOUTH ATLANTIC DIVISION												
	ALL ESTABLISHMENTS.(NUMBER) SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) SALES REPORTED BY COMMODITY LINE.	279 380	100.0	205	(X)	(X)	20210		133 321	100.0	65	(X)	(X)
							20221•2		175	•1	18	18 452	•9
									897	•7	44	40 766	2.2
									33 256	24.9	32	95 793	34.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
	DAIRY PRODUCTS (CONT.)										
	WEST SOUTH CENTRAL DIVISION (CONT.)										
20234	ICE CREAM MIX AND ICE MILK MIX.	1 955	1.5	29	25 895	20350+4	PICKLES, SAUCES (INC., SALAD DRESSINGS, SANDWICH SPREADS).	17 254	5.9	12	109 709
20241+2	ICE CREAM AND ICES.	8 883	6.7	45	39 331	20410-6+50	FLOUR, MEAL (INC., PREPARED AND MIXES).	66 705	2.2	6	66 705
20260+4	FLUID MILK.	40 455	30.3	47	50 210	20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD).	8 425	2.9	7	105 678
20334	CANNED FRUIT JUICES.	105	0.1	9	10 835	20710-6	CONFECTIONERY PRODUCTS.	2 835	1.0	9	92 251
20860	BOTTLED AND CANNED SOFT DRINKS.	141	0.1	8	7 251	20860	BOTTLED AND CANNED SOFT DRINKS.	1 013	3.3	32	55 744
20961+2	SHORTENING, COOKING OILS, MARGARINE.	8 658	6.5	23	92 601	20961+2	SHORTENING, COOKING OILS, MARGARINE.	6 239	2.1	29	130 436
	MISCELLANEOUS GOODS, N.E.C.	38 388	28.8	(NA)	(NA)	20991+3+4+6+20999	OTHER FOOD PREPARATIONS.	1 723	0.6	32	146 872
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	408	0.3	3	9 088		MISCELLANEOUS GOODS, N.E.C.	19 938	6.8	(NA)	(NA)
	MOUNTAIN DIVISION						RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	12	(Z)	3	2 585
	ALL ESTABLISHMENTS. (NUMBER) 40						POULTRY, POULTRY PRODUCTS (SIC 5044)				
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	54 180	100.0	32	(X)		(NOT ANALYZED BY COMMODITY LINE)				
	SALES REPORTED BY COMMODITY LINE.	168	0.3	12	7 715		NEW ENGLAND DIVISION				
20210	CREAMERY BUTTER.	477	9	20	13 620		(NOT ANALYZED BY COMMODITY LINE)				
20221+2	NATURAL CHEESE AND PROCESSED CHEESE.	16 601	30.6	18	42 335		MIDDLE ATLANTIC DIVISION				
20231	DRY MILK PRODUCTS.	1 920	3.5	9	40 851		ALL ESTABLISHMENTS. (NUMBER) 29				
20232	CANNED MILK.	2 639	4.9	5	9 715		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	127 794	100.0	25	(X)
20234	ICE CREAM MIX AND ICE MILK MIX.	2 242	4	14	8 167		SALES REPORTED BY COMMODITY LINE.	14 798	11.6	10	15 725
20241+2	ICE CREAM AND ICES.	2 815	5.2	22	13 404		CONFECTIONERY PRODUCTS.	71 108	55.6	7	94 859
20260+4	FLUID MILK.	10 168	18.8	21	13 527		CHOCOLATE AND COCOA PRODUCTS.	41 888	32.8	(NA)	(NA)
20324+33+35+36+38	OTHER CANNED SPECIALTIES.	1 123	2.1	9	34 276		MISCELLANEOUS GOODS, N.E.C.				
20860	BOTTLED AND CANNED SOFT DRINKS.	38	0.1	5	2 692						
20961+2	SHORTENING, COOKING OILS, MARGARINE.	1 918	3.5	8	35 334						
20991+3+4+6+20999	OTHER FOOD PREPARATIONS.	238	0.4	8	29 193						
	MISCELLANEOUS GOODS, N.E.C.	15 833	29.2	(NA)	(NA)						
	PACIFIC DIVISION										
	ALL ESTABLISHMENTS. (NUMBER) 124										
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	293 668	100.0	113	(X)	20710-6	CONFECTIONERY PRODUCTS.				
	SALES REPORTED BY COMMODITY LINE.	1 677	0.6	65	88 204	20720+8+998	CHOCOLATE AND COCOA PRODUCTS.				
20210	CREAMERY BUTTER.	7 367	2.5	83	112 366		MISCELLANEOUS GOODS, N.E.C.				
20221+2	NATURAL CHEESE AND PROCESSED CHEESE.	67 228	22.9	80	202 961						
20231	DRY MILK PRODUCTS.	13 184	4.5	30	175 571						
20232	CANNED MILK.	23 858	8.1	18	85 870						
20234	ICE CREAM MIX AND ICE MILK MIX.	10 990	3.7	72	107 770						
20241+2	ICE CREAM AND ICES.	26 080	8.9	81	119 687						
20260+4	FLUID MILK.	81 986	27.9	90	148 410						
20334	CANNED FRUIT JUICES.	604	0.2	18	28 321						
20324+33+35+36+38	OTHER CANNED SPECIALTIES.	2 539	0.9	26	125 256						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONFECTIONERY (CONT.)											
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER)	47										
	SALES NOT REPORTED BY COMMODITY	(D)										
	LINE . . . (\$1,000)											
	SALES REPORTED BY COMMODITY LINE, . . .		175 282	100.0	44	(X)		4 989	1.8	67	269 736	1.8
20720+8+998	CHOCOLATE AND COCOA PRODUCTS, . . .		87 269	49.8	8			19 983	7.2	69	274 876	7.3
20992	CHIPS (POTATO, CORN, ETC.), . . .		16 423	9.4	31			11 221	4.0	12	96 349	11.6
2099113+4+6, 20999	OTHER FOOD PREPARATIONS, . . .		1 960	1.1	19			37 438	13.4	69	274 876	13.6
	MISCELLANEOUS GOODS, N.E.C., . . .		69 630	39.7	(NA)			1 423	.5	65	262 869	.5
	WEST NORTH CENTRAL DIVISION							9 768	3.5	70	276 686	3.5
	(NOT ANALYZED BY COMMODITY LINE)							4 804	1.7	62	240 399	2.0
	SOUTH ATLANTIC DIVISION							397	.1	21	126 621	.3
	(NOT ANALYZED BY COMMODITY LINE)							22 614	8.1	65	268 666	8.4
	EAST SOUTH CENTRAL DIVISION							300	.1	35	145 558	.2
	(NOT ANALYZED BY COMMODITY LINE)							1 181	.4	57	243 239	.5
	WEST SOUTH CENTRAL DIVISION							8 293	3.0	68	272 358	3.0
	(NOT ANALYZED BY COMMODITY LINE)							2 686	1.0	68	272 358	1.0
	SOUTH ATLANTIC DIVISION							652	.2	19	124 178	.5
	(NOT ANALYZED BY COMMODITY LINE)							2 894	1.0	66	267 262	1.1
	EAST ATLANTIC DIVISION							8 182	2.9	(NA)	(NA)	(NA)
	(NOT ANALYZED BY COMMODITY LINE)											
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER)	120						634 568	100.0	115	(X)	(X)
	SALES NOT REPORTED BY COMMODITY	(D)						296 923	46.8	108	620 567	47.8
	LINE . . . (\$1,000)							16 575	2.6	99	579 421	2.9
	SALES REPORTED BY COMMODITY LINE, . . .							40 361	6.4	105	597 272	6.8
	FRESH BEEF, . . .							20 153	3.2	36	226 583	8.9
	FRESH VEAL, . . .							86 801	13.7	105	595 532	14.6
	FRESH LAMB AND MUTTON, . . .							2 666	.4	90	471 397	.6
	PORK PRODUCTS, SMOKED, COOKED OR CURED							15 167	2.4	23	125 857	12.1
	ON THE PREMISES, . . . (FRESH PORK)							40 079	6.3	106	595 095	6.7
	LARD, . . .							12 182	1.9	99	565 116	2.2
	SAUSAGE AND OTHER PREPARED MEATS, MADE							924	.1	66	410 673	.2
	ON THE PREMISES, . . .							55 221	8.7	101	586 247	9.4
	SAUSAGE, OTHER PREPARED MEATS, RESALES,							908	.1	42	307 630	.3
	CANNED MEATS, EXCEPT DOG FOOD, . . .							5 589	.9	83	523 589	1.1
	NATURAL SAUSAGE CASINGS, . . .							11 016	1.7	100	573 114	1.9
	DRESSED POULTRY, SMALL GAME, . . .							6 152	1.0	101	572 308	1.1
	LIQUID, DRIED, AND FROZEN EGGS, . . .							8 063	1.3	44	291 289	2.8
	SHELL EGGS, . . .							4 912	.8	88	499 101	1.0
	CREAMERY BUTTER, . . .							10 873	1.7	(NA)	(NA)	(NA)
	NATURAL CHEESE AND PROCESSED CHEESE, . . .											
	FROZEN PREPARED FOODS, . . .											
	SHORTENING, COOKING OILS, MARGARINE, . . .											
	MISCELLANEOUS GOODS, N.E.C., . . .											
	RECEIPTS FROM SERVICES - SOURCES OTHER											
	THAN THE SALE OF MERCHANDISE, . . .											
20111	FRESH BEEF, . . .		278 818	100.0	72	(X)		10 873	1.7	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE, . . .		141 993	50.9	70							
	SALES NOT REPORTED BY COMMODITY	(D)										
	LINE . . . (\$1,000)											
	SALES REPORTED BY COMMODITY LINE, . . .											
	WEST SOUTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	MOUNTAIN DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	PACIFIC DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	MEATS, MEAT PRODUCTS (SIC 5047)											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER)	75										
	SALES NOT REPORTED BY COMMODITY	(D)										
	LINE . . . (\$1,000)											
	SALES REPORTED BY COMMODITY LINE, . . .											
	FRESH BEEF, . . .											

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	MEATS, MEAT PRODUCTS (CONT.)											
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER) 97											
	SALES NOT REPORTED BY COMMODITY											
	LINE . . . (\$1,000) 24,776											
	SALES REPORTED BY COMMODITY LINE, . . .	309 266	100.0	94	(X)	(X)		487 280	100.0	120	(X)	(X)
20111	FRESH BEEF, . . .	117 987	38.2	69	258 715	45.6		217 180	44.6	116	481 816	45.1
20112	FRESH VEAL, . . .	7 679	2.5	64	253 162	3.0		9 889	1.8	96	426 822	2.1
20113	FRESH LAMB AND MUTTON, . . .	73 307	23.7	56	222 126	3.5		8 532	2.0	96	438 757	2.2
20114+6+36	PORK PRODS., RESALES (INC. FRESH PORK), . . .	1 786	.6	61	230 395	.8		15 225	3.1	30	171 142	8.9
20115	LARD, . . .	52 707	17.0	83	266 745	19.8		83 330	17.1	108	468 222	17.8
20117+37	SAUSAGE, OTHER PREPARED MEATS, RESALES, . . .	8 547	2.8	64	245 664	3.5		4 911	1.0	95	452 376	1.1
20118+38	CANNED MEATS, EXCEPT DOG FOOD, . . .	2 020	.7	30	150 074	1.3						
20139	NATURAL SAUSAGE CASINGS, . . .	15 592	5.0	56	218 116	7.1						
20151+3+4+5	DRESSED POULTRY, SMALL GAME, . . .	1 873	.6	35	160 492	1.2		17 983	3.7	38	247 453	7.3
	SHELL EGGS, . . .	3 019	1.0	53	198 739	1.5		22 894	4.7	109	432 515	5.3
20210	CREAMERY BUTTER, . . .	2 114	.7	55	201 218	1.1		19 976	4.1	111	457 220	4.4
20221+2	NATURAL CHEESE AND PROCESSED CHEESE, . . .	2 984	1.0	54	195 458	1.5		570	.1	4	19 724	2.9
20961+2	SHORTENING, COOKING OILS, MARGARINE, . . .	11 885	3.8	(NA)	(NA)	(NA)		37 495	7.7	107	459 971	8.2
	MISCELLANEOUS GOODS, N.E.C., . . .							1 098	.2	43	274 276	.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	97	(2)	3	3 269	3.0		6 204	1.3	86	399 078	1.6
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER) 25											
	SALES NOT REPORTED BY COMMODITY											
	LINE . . . (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE, . . .	80 717	100.0	24	(X)	(X)		9 947	2.0	107	473 465	2.1
20111	FRESH BEEF, . . .	43 049	53.3	22	79 003	54.5		10 931	2.2	110	476 143	2.3
20112	FRESH VEAL, . . .	720	.9	16	43 952	1.6						
20113	FRESH LAMB AND MUTTON, . . .	876	1.1	19	68 798	1.3						
20114+6+36	PORK PRODS., RESALES (INC. FRESH PORK), . . .	14 760	18.3	22	73 624	20.0		755	.2	40	160 873	.5
20115	LARD, . . .	897	1.1	20	68 777	1.3		15 195	3.1	111	476 170	3.2
20127	SAUSAGE AND OTHER PREPARED MEATS, MADE ON THE PREMISES, . . .	1 393	1.7	5	21 282	6.5		4 724	1.0	(NA)	(NA)	(NA)
20117+37	SAUSAGE, OTHER PREPARED MEATS, RESALES, . . .	8 759	10.9	21	70 887	12.4						
20118+38	CANNED MEATS, EXCEPT DOG FOOD, . . .	3 448	4.3	21	69 352	5.0		44 798	(D)	36	126 052	35.5
20139	NATURAL SAUSAGE CASINGS, . . .	65	.1	10	43 319	.2		1 178	(D)	29	97 874	4.8
20151+3+4+5	DRESSED POULTRY, SMALL GAME, . . .	3 498	4.3	20	56 227	6.2		5 345	(D)	31	110 015	1.1
	SHELL EGGS, . . .	68	.1	7	26 041	.3		25 102	(D)	11	47 673	11.2
	CREAMERY BUTTER, . . .	557	.7	16	59 558	.9		2 737	(D)	34	125 167	2.2
20210	NATURAL CHEESE AND PROCESSED CHEESE, . . .	381	.5	19	46 037	.6		2 649	(D)	8	42 154	6.3
20373	FROZEN PREPARED FOODS, . . .	349	.4	12	47 .05	.8		5 768	(D)	35	110 129	5.8
20961+2	SHORTENING, COOKING OILS, MARGARINE, . . .	501	.6	17	50 285	1.0		6 721	(D)	34	124 489	5.4
	MISCELLANEOUS GOODS, N.E.C., . . .	1 396	1.7	(NA)	(NA)	(NA)		199	(D)	10	56 931	.3
								9 451	(D)	31	85 498	10.1
								545	(D)	14	60 689	.9
								4 401	(D)	29	112 198	3.9

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	MEATS, MEAT PRODUCTS (CONT.)										
	EAST SOUTH CENTRAL DIVISION (CONT.)										
20210	CREAMERY BUTTER	2 715	(D)	33	119 177	20221,2	NATURAL CHEESE AND PROCESSED CHEESE	968	2.8	9	28 997
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	2 970	(D)	34	119 552	20961,2	SHORTENING, COOKING OILS, MARGARINE	902	2.6	9	28 997
20961,2	SHORTENING, COOKING OILS, MARGARINE	5 428	(D)	35	126 035		MISCELLANEOUS GOODS, N.E.C.	1 461	4.3	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)		PACIFIC DIVISION				
	WEST SOUTH CENTRAL DIVISION										
20111	FRESH BEEF	71 849	30.9	48	228 841	20111	FRESH BEEF	76 974	34.1	29	189 573
20112	FRESH VEAL	11 031	4.7	38	149 196	20112	FRESH VEAL	1 457	.6	22	107 182
20113	FRESH LAMB AND MUTTON	2 932	1.3	36	165 587	20113	FRESH LAMB AND MUTTON	3 774	1.7	23	153 835
20126	PORK PRODUCTS, SMOKED OR CURED	18 853	8.1	21	111 782	20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	57 020	25.2	31	190 750
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	50 210	21.6	46	210 594	20115	SAUSAGE AND OTHER PREPARED MEATS, MADE	1 741	.8	25	168 782
20115	SAUSAGE AND OTHER PREPARED MEATS, MADE	3 872	1.7	45	222 749	20127	ON THE PREMISES	5 336	2.4	4	55 907
20127	ON THE PREMISES	9 222	4.0	18	106 699	20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES	14 780	6.5	31	190 750
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES	21 956	9.5	45	233 406	20118,38	CANNED MEATS EXCEPT DOG FOOD	9 166	4.1	28	171 758
20118,38	CANNED MEATS EXCEPT DOG FOOD	13 843	6.0	19	230 600	20151,3,4,5	DRESSED POULTRY, SMALL GAME	11 019	4.9	20	153 956
20151,3,4,5	DRESSED POULTRY, SMALL GAME	10 288	4.4	41	183 584	20221,2	NATURAL CHEESE AND PROCESSED CHEESE	1 526	.7	20	129 465
20156	LIQUID, DRIED, AND FROZEN EGGS	279	.1	14	119 439	20961,2	SHORTENING, COOKING OILS, MARGARINE	2 651	1.2	24	152 264
	SHELL EGGS	1 851	.8	25	148 953		MISCELLANEOUS GOODS, N.E.C.	40 498	17.9	(NA)	(NA)
20210	CREAMERY BUTTER	3 172	1.4	43	200 747		OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)				
20221,2	NATURAL CHEESE AND PROCESSED CHEESE	2 917	1.3	44	205 050		NEW ENGLAND DIVISION				
20961,2	SHORTENING, COOKING OILS, MARGARINE	8 112	3.5	46	221 207		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE	343 231	100.0	120	(X)
	MISCELLANEOUS GOODS, N.E.C.	1 655	.7	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE				
	MOUNTAIN DIVISION										
20111	FRESH BEEF	13 889	40.6	11	32 967	20118,38	CANNED MEATS, EXCEPT DOG FOOD	3 742	1.1	9	37 397
20112	FRESH VEAL	1 144	.4	8	27 556	20232	CANNED MILK,	4 739	1.4	3	23 082
20113	FRESH LAMB AND MUTTON	1 197	3.5	8	27 556	20310	CANNED AND CURED SEA FOODS	1 653	.5	7	26 211
20114,6,36	PORK PRODS., RESALES (INC. FRESH PORK).	6 328	18.5	11	32 799	20321	CANNED BABY FOODS (EXCEPT MEAT)	14 528	4.1	7	25 495
20115	SAUSAGE AND OTHER PREPARED MEATS, MADE	481	1.4	9	59 686	20323	CANNED BEANS	528	.2	5	20 965
20117,37	SAUSAGE, OTHER PREPARED MEATS, RESALES	3 928	11.5	10	30 959	20331	CANNED FRUITS	4 134	1.2	6	25 781
20151,3,4,5	DRESSED POULTRY, SMALL GAME	1 043	3.0	10	30 270	20332	CANNED VEGETABLES	4 428	1.3	9	33 452
	SHELL EGGS	126	.4	5	22 069	20334	OTHER CANNED SPECIALTIES	8 599	2.5	15	30 584
						20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES	3 615	1.1	20	66 097
						20350,4	AND SOUP MIX.	7 091	2.1	20	66 037
						20373	PICKLES, SAUCES (INC. SALAD DRESSINGS,	495	.2	5	13 552
						20410-6,50	SANDWICH SPREADS	27 214	7.9	10	134 005

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)							OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)							MIDDLE ATLANTIC DIVISION (CONT.)					
20423-14	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	8 694	2.5	14	137 155	6.3	20460	WET CORN MILLING PRODUCTS	87 952	5.2	25	166 736	52.7
20430	CEREAL BREAKFAST FOODS	24 777	7.2	15	151 340	16.4	20511	BREAD AND BREAD-TYPE ROLLS	52 230	3.1	53	65 350	79.9
20460	WET CORN MILLING PRODUCTS	10 095	2.9	8	22 135	45.6	20512	SWEET YEAST GOODS	3 151	.2	38	41 267	7.6
20511	BREAD AND BREAD-TYPE ROLLS	9 208	2.7	15	13 303	69.2	20513	SOFT CAKES	14 369	.8	46	59 340	24.2
20513	SOFT CAKES	2 149	.6	11	10 312	20.8	20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	6 353	.4	45	48 600	13.1
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	1 919	.6	14	12 565	15.3	20521-12	BISCUITS AND CRACKERS	120 535	7.1	110	288 794	41.7
20521-12	BISCUITS AND CRACKERS	54 966	16.0	41	100 160	54.9	20620	REFINED CANE SUGAR AND BY-PRODUCTS	211 413	12.5	4	216 147	97.7
20720-18,998	CONFECTIONERY PRODUCTS	2 969	.9	20	50 298	5.9	20710-6	CONFECTIONERY PRODUCTS	14 414	.9	43	360 119	4.0
20860	CHOCOLATE AND COCOA PRODUCTS	8 812	2.6	6	100 238	8.8	20720-18,998	CHOCOLATE AND COCOA PRODUCTS	2 885	.2	16	225 076	1.3
20870-4	BOTTLED AND CANNED SOFT DRINKS	3 235	.9	11	13 839	23.4	20860	BOTTLED AND CANNED SOFT DRINKS	53 653	3.2	29	74 774	11.3
20931-33	FLAVORINGS	288	.1	13	38 846	.7	20870-4	FLAVORINGS	2 983	.2	37	189 648	1.6
20961-12	PRODUCTS OF OTHER VEGETABLE OIL MILLS	981	.3	5	33 639	2.9	20961-12	SHORTENING, COOKING OILS, MARGARINE	47 674	2.8	26	263 361	18.1
20951-12	SHORTENING, COOKING OILS, MARGARINE	5 919	1.7	11	51 633	11.5	20980	MACARONI AND NOODLE PRODUCTS	4 017	.2	7	56 208	7.1
	ROASTED AND CONCENTRATED COFFEE	55 408	16.1	15	116 205	47.7	20951-12	ROASTED AND CONCENTRATED COFFEE	110 874	6.5	26	273 276	40.6
	TEA	8 205	2.4	15	49 539	16.6		TEA	23 379	1.4	29	274 188	8.5
20991-13,14,16, 20999	OTHER FOOD PREPARATIONS	20 248	5.9	31	157 108	12.9	20991-13,14,16, 20999	OTHER FOOD PREPARATIONS	90 440	5.3	82	557 704	16.2
	MISCELLANEOUS GOODS, N.E.C.	37 242	10.9	(NA)	(NA)	(NA)		MISCELLANEOUS GOODS, N.E.C.	79 432	4.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	4 834	.3	5	186 304	2.6
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	1 692 813	100.0	325	(X)	(X)		EAST NORTH CENTRAL DIVISION					
20118-138	CANNED MEATS, EXCEPT DOG FOOD	9 143	.5	25	142 607	6.4		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	32,948				
20231	DRY MILK PRODUCTS	9 761	.6	8	75 474	12.9		SALES REPORTED BY COMMODITY LINE	1 348 010	100.0	440	(X)	(X)
20232	CANNED MILK	24 252	1.4	8	37 185	65.2		CANNED MEATS, EXCEPT DOG FOOD	8 380	.6	29	123 849	6.8
20310	CANNED AND CURED SEA FOODS	52 474	3.1	14	106 262	4.6		LIQUID, DRIED, AND FROZEN EGGS	3 861	.3	49	43 917	6.0
20321	CANNED BABY FOODS (EXCEPT MEAT)	3 033	.2	21	99 038	53.0		DRY MILK PRODUCTS	7 035	.5	13	283 750	2.5
20323	CANNED DRY BEANS	43 339	2.6	15	87 355	3.5		CANNED AND CURED SEA FOODS	3 745	.3	18	85 131	4.4
20331	CANNED FRUITS	30 787	1.8	7	193 922	22.3		CANNED BABY FOODS (EXCEPT MEAT)	46 012	3.4	21	85 433	53.9
20332	CANNED VEGETABLES	11 857	.7	20	146 290	8.1		CANNED DRY BEANS	3 571	.3	11	73 409	5.0
20334	CANNED FRUIT JUICES	40 195	2.4	32	154 337	26.0		CANNED FRUITS	21 378	1.1	20	88 500	16.2
20324-133,135, 36,38	OTHER CANNED SPECIALTIES	22 086	1.3	41	323 216	6.8		CANNED VEGETABLES	15 249	1.6	12	50 184	42.1
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	34 654	2.0	38	154 819	10.0		CANNED FRUIT JUICES	34 016	2.5	42	104 349	14.6
20350-14	PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	3 098	.3	6	204 609	9.5		OTHER CANNED SPECIALTIES	18 776	1.4	65	449 838	4.2
20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD FROZEN FRUITS, JUICES, AND ADES	19 242	1.1	16	600 829	42.0		PICKLES, SAUCES (INC. SALAD DRESSINGS, SANDWICH SPREADS)	20 035	1.5	55	444 064	4.5
20373	FROZEN PREPARED FOODS	252 422	14.9	38	453 035	8.0		FROZEN PACKAGED FISH, AND OTHER SEAFOOD FROZEN FRUITS, JUICES, AND ADES	23 669	1.6	5	162 359	14.6
20410-6,50	FLOUR, MEAL (INC. PREPARED AND MIXES), OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	36 230	2.1	40	516 273	21.5		FROZEN FRUITS, JUICES, AND ADES	3 455	.3	30	178 983	1.9
20430	CEREAL BREAKFAST FOODS	110 774	6.5	61	147 071	33.3		FROZEN PREPARED FOODS	8 274	.4	14	485 739	27.1
20440	MILLED RICE AND BY-PRODUCTS	48 962	2.9	3				FLOURY MEAL (INC. PREPARED AND MIXES), OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	131 827	9.8	37	485 739	27.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)										
	EAST NORTH CENTRAL DIVISION (CONT.)										
20430	CEREAL BREAKFAST FOODS.....	111 280	8.3	56	18.2	20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOODS.....	12 179	1.6	21	260 678
20460	WET CORN MILLING PRODUCTS.....	57 307	5.0	24	41.6		CEREAL BREAKFAST FOODS.....	63 891	8.5	28	261 330
20511	BREAD AND BREAD-TYPE ROLLS.....	35 843	2.7	84	65.0	20430	WET CORN MILLING PRODUCTS.....	50 998	7.6	11	77 050
20512	SWEET YEAST GOODS.....	4 161	.4	74	11.0	20460	SWEET YEAST GOODS.....	42 978	5.7	75	111 270
20513	SOFT CAKES.....	12 128	.4	113	20.0	20512	BISCUITS AND CRACKERS.....	2 250	3.3	33	99 355
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES.....	8 487	.6	98	43.108	20521+2	CONFECTIONERY PRODUCTS.....	12 031	1.3	10	122 693
20521+2	BISCUITS AND CRACKERS.....	101 269	7.5	135	257 232	20710+6	CHOCOLATE AND COCOA PRODUCTS.....	2 095	3.0	16	224 970
20620	REFINED CANE SUGAR AND BY-PRODUCTS.....	55 210	4.1	33	87 031	20860	BOTTLED AND CANNED SOFT DRINKS.....	12 031	1.3	10	91 551
20710-6	CONFECTIONERY PRODUCTS.....	6 431	.5	51	286 130	20870-4	FLAVORINGS.....	1 135	1.2	20	118 619
20720+8+998	CHOCOLATE AND COCOA PRODUCTS.....	4 828	.5	19	594 614	20961+2	SHORTENING, COOKING OILS, MARGARINE.....	55 715	7.4	32	130 412
20860	BOTTLED AND CANNED SOFT DRINKS.....	9 742	.7	22	176 441	20991+2	TEA.....	9 821	1.3	27	105 723
20870-4	FLAVORINGS.....	3 882	.1	17	135 374		OTHER FOOD PREPARATIONS.....	65 874	8.7	83	289 062
20931-33	PRODUCTS OF OTHER VEGETABLE OIL MILLS.....	30 582	2.3	41	235 433	20999	MISCELLANEOUS GOODS, N.E.C.....	60 767	8.1	(NA)	(NA)
20961+2	SHORTENING, COOKING OILS, MARGARINE.....	12 690	.2	7	422 301		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.....	224	(Z)	3	29 783
20980	MACARONI AND NOODLE PRODUCTS.....	215 971	16.0	44	383 709		SOUTH ATLANTIC DIVISION				
20991+2	ROASTED AND CONCENTRATED COFFEE.....	28 695	2.1	37	660 184		ALL ESTABLISHMENTS..... (NUMBER) 318				
	TEA.....	135 574	10.1	117	134 233		SALES NOT REPORTED BY COMMODITY LINE..... (\$1,000) 8,524				
20991+3+4+6+ 20999	OTHER FOOD PREPARATIONS.....	2 084	.2	4	968		SALES REPORTED BY COMMODITY LINE.....	767 107	100.0	303	(X)
28410-6	SOAP, AND OTHER DETERGENTS.....	119 589	8.9	(NA)	(NA)						
	MISCELLANEOUS GOODS, N.E.C.....	3	(Z)	3	.3						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.....										
	WEST NORTH CENTRAL DIVISION										
20118+38	CANNED MEATS, EXCEPT DOG FOOD.....	6 352	.8	14	119 860	20118+38	CANNED MEATS, EXCEPT DOG FOOD.....	13 374	1.7	22	77 743
20231	DRY MILK PRODUCTS.....	6 854	.9	8	69 584	20156	LIQUID, DRIED, AND FROZEN EGGS.....	4 547	.6	49	27 818
20232	CANNED MILK.....	30 121	4.0	18	22 352	20231+2	NATURAL CHEESE AND PROCESSED CHEESE.....	9 462	1.2	15	163 352
20310	CANNED AND CURED SEA FOODS.....	12 299	.3	10	71 747	20231	DRY MILK PRODUCTS.....	36 903	4.8	12	51 526
20321	CANNED BABY FOODS (EXCEPT MEAT).....	19 034	2.1	9	44 126	20310	CANNED MILK.....	2 317	.3	16	62 937
20323	CANNED DRY BEANS.....	6 813	.8	12	50 708	20321	CANNED AND CURED SEA FOODS.....	30 902	4.0	21	71 670
20331	CANNED FRUIT JUICES.....	3 232	1.2	13	51 059	20331	CANNED BABY FOODS (EXCEPT MEAT).....	11 550	.2	12	43 593
20334	CANNED FRUIT JUICES.....	16 485	2.2	30	62 941	20334	CANNED DRY BEANS.....	4 039	1.5	19	65 863
20340	OTHER CANNED SPECIALTIES.....					20340	CANNED FRUIT JUICES.....	18 373	2.4	52	100 908
20340+33+35+ 36+38	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.....	4 587	.6	44	155 805	20340+33+35+ 36+38	DRIED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX.....	4 490	.6	60	130 167
20350+4	PICKLES, SAUCES (INC. SALAD DRESSINGS), FROZEN VEGETABLES, JUICES, AND ADES.....	11 515	1.5	38	186 173	20350+4	PICKLES, SAUCES (INC. SALAD DRESSINGS), FROZEN VEGETABLES, JUICES, AND ADES.....	11 593	1.5	50	157 896
20373	FROZEN PREPARED FOODS.....	60 709	8.1	13	105 937	20371	FROZEN FRUIT JUICES.....	3 354	.4	35	97 172
20410-6+50	FLOUR, MEAL (INC. PREPARED AND MIXES), LIVESTOCK FEEDS.....	160 379	21.3	28	319 524	20372	FROZEN VEGETABLES.....	55 534	7.2	27	347 454
20422		27 225	3.6	5	166 595	20373	FLOUR MEAL (INC. PREPARED AND MIXES), PET FOODS.....	24 489	3.2	35	380 932
						20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOODS.....	25 430	7.2	52	387 478
						20430	CEREAL BREAKFAST FOODS.....	28 969	3.8	17	55 828
						20460	WET CORN MILLING PRODUCTS.....				

Standard Notes: (A) Not available. (B) Withheld to avoid disclosure. (C) Represents zero. (D) Less than 0.05 percent. (E) Not applicable. (F) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)												
	SOUTH ATLANTIC DIVISION (CONT.)												
20511	BREAD AND BREAD-TYPE ROLLS	28 199	3.7	65	37 658	74.9	20860	BOTTLED AND CANNED SOFT DRINKS	8 565	4.3	15	11 056	77.5
20512	SWEET YEAST GOODS	1 635	2.2	27	19 972	8.2	20870-4	FLAVORINGS	156	1.1	8	67 850	1.2
20513	SOFT CAKES	9 726	1.3	60	37 151	26.2	20961-2	SHORTENING, COOKING OILS, MARGARINE	5 577	2.8	16	32 207	17.3
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	1 473	2.2	29	15 522	9.5	20951-2	ROASTED AND CONCENTRATED COFFEE	33 051	16.6	15	64 896	50.9
20521-2	BISCUITS AND CRACKERS	79 597	10.4	87	158 190	50.3		TEA	6 702	3.4	15	70 412	9.5
20710-6	CONFECTIONERY PRODUCTS	5 037	7.7	63	95 846	5.3		OTHER FOOD PREPARATIONS	20 830	10.5	35	89 617	23.2
20720-8,998	CHOCOLATE AND COCOA PRODUCTS	4 843	6.6	22	280 801	1.7	20991,3,4,16, 20999	MISCELLANEOUS GOODS, N.E.C.	22 748	11.4	(NA)	(NA)	(NA)
20860	BOTTLED AND CANNED SOFT DRINKS	7 981	1.0	30	29 973	26.6		WEST SOUTH CENTRAL DIVISION					
20870-4	FLAVORINGS	1 797	2.2	22	67 098	2.7		ALL ESTABLISHMENTS . . . (NUMBER) 254					
20961-2	SHORTENING, COOKING OILS, MARGARINE	15 740	2.1	40	94 770	16.6		SALES NOT REPORTED BY COMMODITY					
20980	MACARONI AND NOODLE PRODUCTS	1 703	2.2	8	61 440	2.8		LINE (\$1,000) 5,615					
20951-2	ROASTED AND CONCENTRATED COFFEE	141 632	18.5	40	275 835	51.3		SALES REPORTED BY COMMODITY LINE					
	TEA	22 794	3.0	40	148 106	15.4							
20991,3,4,16, 20999	OTHER FOOD PREPARATIONS	85 537	11.2	88	404 795	21.1							
	MISCELLANEOUS GOODS, N.E.C.	28 579	3.7	(NA)	(NA)	(NA)	20118,38						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	92	(Z)	3	1 457	6.3	20231	CANNED MEATS, EXCEPT DOG FOOD	10 574	2.2	14	55 792	19.0
	EAST SOUTH CENTRAL DIVISION						20232	DRY MILK PRODUCTS	5 513	1.2	6	24 157	22.8
	ALL ESTABLISHMENTS . . . (NUMBER) 108						20310	CANNED MILK	15 105	3.2	7	25 170	60.0
	SALES NOT REPORTED BY COMMODITY						20310	CANNED AND CURED SEA FOODS	1 912	4.4	12	47 257	4.0
	LINE (\$1,000) 1,900						20321	CANNED BABY FOODS (EXCEPT MEAT)	19 523	4.1	13	34 696	56.3
	SALES REPORTED BY COMMODITY LINE						20331	CANNED FRUITS	8 300	1.7	15	56 783	14.6
							20334	CANNED JUICES	3 136	1.7	12	47 257	6.6
							20324,33,35, 36,38	OTHER CANNED SPECIALTIES	7 523	1.6	32	75 466	10.0
20118,38	CANNED MEATS, EXCEPT DOG FOOD	2 411	1.2	6	11 957	20.2	20340	DRYED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	3 392	.7	45	159 671	2.1
20231	DRY MILK PRODUCTS	4 068	2.0	5	68 841	5.9	20350-4	PICKLES, SAUCES (INC., SALAD DRESSINGS, SANDWICH SPREADS)	10 933	2.3	38	177 807	6.1
20232	CANNED MILK	17 318	8.7	4	24 591	70.4	20361	FROZEN PACKAGED FISH, AND OTHER SEAFOOD FROZEN PREPARED FOODS	2 563	.5	3	63 432	4.0
20310	CANNED AND CURED SEA FOODS	344	2.2	3	9 533	3.6	20373	FLOUR, MEAL (INC., PREPARED AND MIXES) OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	52 377	11.0	20	146 896	35.7
20321	CANNED BABY FOODS (EXCEPT MEAT)	2 713	1.4	6	19 539	13.9	20410-6,50	CEREAL BREAKFAST FOODS	12 778	2.7	16	136 684	9.3
20331	CANNED FRUITS	4 423	2.2	4	9 692	4.4	20511	BREAD AND BREAD-TYPE ROLLS	25 846	5.4	18	138 439	18.7
20334	CANNED FRUIT JUICES	3 159	1.6	16	43 009	7.3	20512	SWEET YEAST GOODS	9 141	1.9	33	19 996	45.7
20324,33,35, 36,38	OTHER CANNED SPECIALTIES						20512	BISCUITS AND CRACKERS	879	.2	34	17 411	5.0
20340	DRYED AND DEHYDRATED FRUITS, VEGETABLES AND SOUP MIX	1 152	.6	24	83 865	1.4	20521-2	CONFECTIONERY PRODUCTS	54 937	11.5	84	112 623	48.8
20350-4	PICKLES, SAUCES (INC., SALAD DRESSINGS, SANDWICH SPREADS)	3 004	1.5	15	83 992	3.6	20710-6	CHOCOLATE AND COCOA PRODUCTS	4 380	.5	23	112 070	2.3
20410-6,50	FLOUR, MEAL (INC., PREPARED AND MIXES) OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	3 452	1.7	7	84 781	4.1	20860	BOTTLED AND CANNED SOFT DRINKS	7 998	1.7	33	24 810	32.2
20430	CEREAL BREAKFAST FOODS	15 580	7.8	12	74 949	20.8	20870-4	FLAVORINGS	2 042	.4	22	51 736	3.9
20512	SWEET YEAST GOODS	276	.1	10	5 174	5.3	20961-2	SHORTENING, COOKING OILS, MARGARINE	10 057	2.1	25	68 570	14.7
20514-7	PIES, DOUGHNUTS, PASTRIES AND HANDMADE COOKIES	685	.3	10	4 602	14.9	20980	MACARONI AND NOODLE PRODUCTS	924	.2	4	39 242	2.4
20521-2	BISCUITS AND CRACKERS	29 826	15.0	34	59 641	50.0	20951-2	ROASTED AND CONCENTRATED COFFEE	34 509	7.2	37	98 871	34.9
20710-6	CONFECTIONERY PRODUCTS	646	.3	20	28 574	2.3		TEA	12 837	2.7	37	108 043	11.9
20720-8,998	CHOCOLATE AND COCOA PRODUCTS	585	.3	8	66 352	.9		OTHER FOOD PREPARATIONS	37 741	7.9	79	180 727	20.9
								MISCELLANEOUS GOODS, N.E.C.	115 049	24.2	(NA)	(NA)	(NA)
								RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 733	.4	7	71 185	2.4

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)	(5)		OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)	(5)
	MOUNTAIN DIVISION							PACIFIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, . . . (NUMBER) 97							FRESH FISH AND SEAFOOD,	1 342	.1	4	12 442	10.8
	SALES NOT REPORTED BY COMMODITY							FROZEN PACKAGED FISH, AND OTHER SEAFOOD	11 430	.8	9	134 364	8.5
	LINE (\$1,000) 2,658	131 006	100.0	94	(X)	(X)		FRESH PACKAGED FISH AND OTHER SEAFOOD	2 984	.2	3	11 193	26.7
	SALES REPORTED BY COMMODITY LINE, . . .							FROZEN FRUITS, JUICES, AND ADES . . .	19 077	1.4	19	263 558	7.2
20118+38	CANNED MEATS, EXCEPT DOG FOOD . . .	2 494	1.9	7	16 701	14.9	20361	FROZEN PREPARED FOODS,	5 303	.4	16	158 546	3.3
20231	DRY MILK PRODUCTS,	960	.7	4	24 389	3.9	20371	FLOUR, MEAL (INC. PREPARED AND MIXES) .	117 521	8.6	26	280 189	41.9
20232	CANNED AND CURED SEA FOODS,	416	.3	5	11 502	3.6	20373	OTHER PREPARED ANIMAL FEEDS (INCLUDING					
20310	OTHER CANNED SPECIALTIES,	1 468	1.1	16	13 681	10.7	20410-6+50	PET FOOD)	17 942	1.3	23	370 472	4.8
20324+33+35+36+38	DRIED AND DEHYDRATED FRUITS, VEGETABLES						20423+4	CEREAL BREAKFAST FOODS,	66 522	4.9	29	342 822	19.4
20340	AND SOUP MIX,	1 848	1.4	20	25 138	7.4	20430	WET CORN MILLING PRODUCTS,	31 252	2.3	18	123 309	25.3
20350+4	PICKLES, SAUCES (INC. SALAD DRESSINGS,						20460	BREAD AND BREAD-TYPE ROLLS,	31 612	2.3	60	40 947	77.2
	SANDWICH SPREADS),	3 678	2.8	14	41 831	8.8	20511	SWEET YEAST DOODS,	3 213	.2	60	34 665	9.3
20373	FROZEN PREPARED FOODS,	458	.3	3	8 628	5.3	20512	BISCUITS AND CRACKERS,	73 494	5.4	58	183 647	40.0
20410-6+50	FLOUR, MEAL (INC. PREPARED AND MIXES) .	14 223	10.9	10	41 819	34.0	20521+2	REFINED CANE SUGAR AND BY-PRODUCTS, .	162 228	11.8	4	173 757	93.4
20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING						20620	REFINED BEET SUGAR AND BY-PRODUCTS, .	59 451	4.3	3	60 101	98.9
	PET FOOD)	3 360	2.6	5	33 816	9.9	20630	CONFECTIONERY PRODUCTS,	9 631	.7	35	171 583	5.6
20430	CEREAL BREAKFAST FOODS,	6 735	5.1	9	41 630	16.2	20710-6	CHOCOLATE AND COCOA PRODUCTS,	1 852	.1	45	250 029	.7
20460	WET CORN MILLING PRODUCTS,	2 498	1.9	3	7 830	31.9	20720+8+998	BOTTLED AND CANNED SOFT DRINKS,	35 840	2.6	32	66 438	53.9
20521+2	BISCUITS AND CRACKERS,	21 765	16.6	30	33 626	64.7	20860	FLAVORINGS,	2 848	.2	32	229 930	1.2
20710-6	CONFECTIONERY PRODUCTS,	726	.6	18	31 041	2.3	20870-4	SHORTENING, COOKING OILS, MARGARINE . .	23 722	1.7	22	117 048	20.3
20710-6	CHOCOLATE AND COCOA PRODUCTS,	156	.1	15	28 707	1.5	20961+2	ROASTED AND CONCENTRATED COFFEE, . . .	89 962	6.6	62	249 126	36.1
20870-4	FLAVORINGS,	446	.3	8	32 233	1.4		TEA	12 257	.9	54	222 094	5.5
20961+2	SHORTENING, COOKING OILS, MARGARINE . .	1 881	1.4	15	16 102	11.7		OTHER FOOD PREPARATIONS,	94 648	6.9	100	401 307	23.6
	ROASTED AND CONCENTRATED COFFEE, . . .	18 003	13.7	33	36 296	49.6	20991+3+4+6+20999						
	TEA	4 464	3.4	31	33 409	13.4							
20991+3+4+6+20999	OTHER FOOD PREPARATIONS,	16 319	12.5	42	50 953	32.0	35811-2						
	MISCELLANEOUS GOODS, N.E.C.	29 108	22.2	(NA)	(NA)	(NA)							
	PACIFIC DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 331												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 14,794	1 370 644	100.0	309	(X)	(X)							
	SALES REPORTED BY COMMODITY LINE, . . .												
20118+38	CANNED MEATS, EXCEPT DOG FOOD . . .	13 558	1.0	25	124 578	10.9		MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)					
20231	DRY MILK PRODUCTS,	1 685	.9	5	154 786	1.1		(NOT ANALYZED BY COMMODITY LINE)					
20232	CANNED MILK,	17 331	1.3	18	20 210	85.8							
20310	CANNED AND CURED SEA FOODS,	97 738	7.1	18	190 018	51.4		ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
20321	CANNED BABY FOODS (EXCEPT MEAT) . .	29 852	2.2	13	53 769	55.5							
20323	CANNED DRY BEANS,	7 508	.5	17	89 888	8.4		NEW ENGLAND DIVISION					
20331	CANNED FRUITS,	115 319	8.4	17	225 969	51.0		ALL ESTABLISHMENTS, . . . (NUMBER) 89					
20332	CANNED VEGETABLES,	33 892	2.5	21	238 017	14.2		SALES NOT REPORTED BY COMMODITY					
20334	CANNED FRUIT JUICES,	29 631	2.2	20	225 724	13.1		LINE (\$1,000)					
20324+33+35+36+38	OTHER CANNED SPECIALTIES,	17 972	1.3	37	271 491	6.6		SALES REPORTED BY COMMODITY LINE, . . .	350 886	100.0	86	(X)	(X)
20340	DRIED AND DEHYDRATED FRUITS, VEGETABLES												
	AND SOUP MIX,	22 386	1.6	40	327 709	6.8		STEAM ENGINES AND TURBINES,	9 818	2.8	19	101 838	9.6
20350+4	PICKLES, SAUCES (INC. SALAD DRESSINGS,							OTHER GENERAL MACHINERY, INCLUDING	310	.1	8	33 601	.9
	SANDWICH SPREADS),	37 459	2.7	42	284 253	13.2		INDUSTRIAL FURNACES AND OVENS,					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)							ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)							MIDDLE ATLANTIC DIVISION (CONT.)					
36211	FRACTIONAL HORSEPOWER MOTORS,	8 632	2.5	24	108 355	8.0	36422-3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES . . .	14 793	.8	24	246 556	6.0
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS, OTHER MOTORS AND GENERATORS	15 983	4.6	29	120 729	13.2	36425-6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	9 160	.5	27	297 913	3.1
36213-6	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	7 588	2.2	20	101 045	7.5		CURRENT CARRYING DEVICES	19 864	1.0	53	824 990	2.4
36220	DEVICES AND CONTROLS	15 166	4.3	30	128 653	11.8	36430	NONCURRENT CARRYING DEVICES	32 208	1.7	57	1 063 487	3.0
36291-3	ELECTRICAL INDUSTRIAL GOODS	2 670	.8	18	99 005	2.7	36441-3	TELEPHONE, TELEGRAPH APPARATUS	327 263	17.2	13	436 385	75.0
36410	ELECTRIC LAMPS	20 477	5.8	19	137 170	14.9	36611-2	RADIO, TV COMMUNICATION EQUIPMENT . .	18 381	1.0	19	973 159	1.9
36421-3	INDUSTRIAL TYPE ELECTRIC FIXTURES . . .	4 963	1.4	11	79 601	6.2	36621-8	ELECTRON TUBES, RECEIVING TYPE	5 965	1.3	13	855 560	.7
36425-6	INDUSTRIAL TYPE ELECTRIC FIXTURES . . .	1 505	.4	9	26 081	5.8	36710	CATHODE RAY PICTURE TUBES	2 599	.1	5	428 530	.6
36430	LIGHTING EQUIPMENT	13 696	3.9	20	115 823	11.8	36720	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) .	4 362	.2	13	842 563	.5
36441-3	CURRENT CARRYING DEVICES	4 413	1.3	18	165 826	2.7	36740-92-5	ELECTRONIC COMPONENTS, N.E.C.	17 272	.9	43	1 800 243	1.5
36410-92-5	NONCURRENT CARRYING DEVICES	2 236	.6	17	212 603	1.1	36911-2	STORAGE BATTERIES	22 859	1.2	18	434 552	5.3
36992-6	ELECTRICAL PRODUCTS, N.E.C.	2 507	.7	6	19 270	13.0	36920	PRIMARY BATTERIES, DRY AND WET	7 235	.4	12	428 268	1.7
33574	COMMUNICATIONS WIRE AND CABLE	15 125	4.3	9	130 028	11.6	36992-6	ELECTRICAL PRODUCTS, N.E.C.	83 573	4.4	18	425 480	19.6
33577	MAGNET WIRE	1 436	.4	6	14 836	9.7	33574	COMMUNICATIONS WIRE AND CABLE	42 888	2.3	35	516 376	8.3
33578	POWER WIRE AND CABLE	5 223	1.5	13	25 731	20.3	33577	MAGNET WIRE	23 215	1.2	25	142 573	16.3
33571-316-9	OTHER DRAWN, INSULATED NONFERROUS WIRE, OTHER DRAWN, INSULATED NONFERROUS WIRE, MECHANICAL MEASURING DEVICES	13 831	3.9	11	29 213	47.3	33578	POWER WIRE AND CABLE	36 201	1.9	43	452 073	8.0
38211-6	MECHANICAL MEASURING DEVICES	1 197	.3	11	28 664	4.2	33571-316-9	OTHER DRAWN, INSULATED NONFERROUS WIRE, OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	44 000	2.3	35	121 454	36.2
38220	AUTOMATIC TEMPERATURE CONTROLS . . .	221	.1	5	22 124	1.0	38112-3	MECHANICAL MEASURING DEVICES	1 921	.1	8	93 873	2.0
	MISCELLANEOUS GOODS, N.E.C.	109 001	31.1	(NA)	(NA)	(NA)	38211-6	CUTLERY, EDGE TOOLS	7 299	.4	13	259 347	2.8
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	13 846	3.9	20	201 343	6.9	34210-33	MISCELLANEOUS GOODS, N.E.C.	173 341	9.1	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	74 041	3.9	53	1 224 874	6.0
32640	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE . . .	1 902 599	100.0	292	(X)	(X)		EAST NORTH CENTRAL DIVISION					
	PORCELAIN ELECTRICAL SUPPLIES	3 262	.2	18	257 605	1.3		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE . . .	1 514 574	100.0	381	(X)	(X)
35111-2	STEAM ENGINES AND TURBINES	130 341	6.9	31	814 133	16.0		STEAM ENGINES AND TURBINES	25 298	1.7	41	282 651	9.0
35661-3	POWER TRANSMISSION EQUIPMENT	6 648	.3	32	319 091	2.1		POWER TRANSMISSION EQUIPMENT	6 608	.4	42	289 318	2.3
35671-3190	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	2 803	.1	23	269 305	1.0		OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	3 911	.3	43	221 744	1.8
36111-3	ELECTRICAL MEASURING INSTRUMENTS . .	73 245	3.8	77	912 299	8.0		ELECTRICAL MEASURING INSTRUMENTS . .	49 924	3.3	106	453 827	11.0
36121-3	TRANSFORMERS	97 176	5.1	64	901 652	10.8		TRANSFORMERS	79 628	5.3	105	482 503	16.5
36131-4	SWITCHGEAR AND SWITCHBOARDS	107 979	5.7	89	957 259	11.3		SWITCHGEAR AND SWITCHBOARDS	68 790	4.5	136	600 536	11.5
36211	FRACTIONAL HORSEPOWER MOTORS,	40 001	2.1	58	868 775	4.6		FRACTIONAL HORSEPOWER MOTORS,	70 952	4.7	94	432 698	16.4
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS, OTHER MOTORS AND GENERATORS	90 175	4.7	73	916 529	9.8		INTEGRAL HORSEPOWER MOTORS, GENERATORS, OTHER MOTORS AND GENERATORS	90 292	6.0	128	500 408	18.0
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	72 615	3.8	47	539 054	13.5		GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	62 123	4.1	66	387 128	16.0
36291-3	ELECTRIC LAMPS	100 421	5.3	84	634 881	15.8		ELECTRIC LAMPS	128 375	8.5	133	634 331	20.2
36410	ELECTRICAL INDUSTRIAL GOODS	52 663	2.8	43	803 310	6.6		CARBON AND GRAPHITE PRODUCTS	10 261	.7	10	152 760	6.7
36421-7	RESIDENTIAL TYPE ELECTRIC FIXTURES . .	135 639	7.1	36	885 066	15.3							
		20 205	1.1	12	59 410	34.0							

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number					Amount (\$1,000)	Percent distrib- ution	Number		
		(1)	(2)	(3)		(4)			(1)	(2)	(3)		(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
36291-3	ELECTRICAL INDUSTRIAL GOODS	33 072	2.2	82		466 863	36291-3	ELECTRICAL INDUSTRIAL GOODS	6 053	1.0	24		4.7
36410	ELECTRIC LAMPS	112 151	7.4	37		47 026	36410	ELECTRIC LAMPS	42 275	6.8	17		14.9
36421-7	RESIDENTIAL TYPE ELECTRIC FIXTURES	2 226	.1	6		7 244	36421-7	RESIDENTIAL TYPE ELECTRIC FIXTURES	8 308	1.3	11		18.6
36422-3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	13 059	.9	25		123 248	36422-3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES	4 808	.8	30		3.6
36425-6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	7 313	.5	43		281 912	36425-6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT	5 330	.9	22		4.3
36430	CURRENT CARRYING DEVICES	27 030	1.8	51		335 568	36430	CURRENT CARRYING DEVICES	8 808	1.4	32		2.7
36441-3	NONCURRENT CARRYING DEVICES	37 712	1.1	50		502 460	36441-3	NONCURRENT CARRYING DEVICES	202 803	32.4	6		79.0
36611-2	TELEPHONE, TELEGRAPH, APPARATUS	283 504	18.7	10		388 965	36611-2	TELEPHONE, TELEGRAPH, APPARATUS	6 431	1.0	17		1.9
36621-8	RADIO, TV, COMMUNICATION EQUIPMENT	10 595	.7	22		484 461	36621-8	RADIO, TV, COMMUNICATION EQUIPMENT	5 996	1.0	16		2.5
36710	ELECTRONIC COMPONENTS, N.E.C.	4 367	.3	9		343 143	36710	ELECTRONIC COMPONENTS, N.E.C.	33 012	5.3	25		11.2
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	3 676	.2	10		901 921	36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY)	17 817	2.8	26		16.4
36740-92-5	PURPOSE ELECTRON TUBES (EXC. X-RAY)	16 861	1.1	59		690 420	36740-92-5	PURPOSE ELECTRON TUBES (EXC. X-RAY)	41 280	6.6	(NA)		(NA)
36911-2	ELECTRONIC COMPONENTS, N.E.C.	44 845	3.8	20		314 462	36911-2	ELECTRONIC COMPONENTS, N.E.C.	33 012	5.3	25		11.2
36920	PRIMA BATTERIES, DRY AND WET	12 526	.8	10		312 322	36920	PRIMA BATTERIES, DRY AND WET	18 146	2.9	24		5.4
36992-6	ELECTRICAL PRODUCTS, N.E.C.	19 437	1.3	28		163 424	36992-6	ELECTRICAL PRODUCTS, N.E.C.	933 525	100.0	223		(X)
33574	COMMUNICATIONS WIRE AND CABLE	50 717	3.3	46		430 430	33574	COMMUNICATIONS WIRE AND CABLE	1 840	.2	15		2.6
33577	MAGNET WIRE	31 762	2.1	31		108 800	33577	MAGNET WIRE	21 137	2.3	35		15.0
33578	POWER WIRE AND CABLE	24 862	1.6	63		400 499	33578	POWER WIRE AND CABLE	1 772	.2	23		2.2
33571-316-9	OTHER DRAWN, INSULATED NONFERROUS WIRE	41 812	2.8	43		107 800	33571-316-9	OTHER DRAWN, INSULATED NONFERROUS WIRE	334 785	2.9	24		5.4
38112-3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	2 522	.2	12		37 564	38112-3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS	933 525	100.0	223		(X)
38211-6	MECHANICAL MEASURING DEVICES	5 731	.3	26		203 089	38211-6	MECHANICAL MEASURING DEVICES	1 840	.2	15		2.6
38220	AUTOMATIC TEMPERATURE CONTROLS	4 822	.3	20		159 059	38220	AUTOMATIC TEMPERATURE CONTROLS	21 137	2.3	35		15.0
	MISCELLANEOUS GOODS, N.E.C.	107 053	7.1	(NA)		(NA)		MISCELLANEOUS GOODS, N.E.C.	1 840	.2	15		2.6
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	42 935	2.8	63		642 103		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	21 137	2.3	35		15.0
	WEST NORTH CENTRAL DIVISION							WEST NORTH CENTRAL DIVISION	1 772	.2	23		2.2
	ALL ESTABLISHMENTS (NUMBER)							ALL ESTABLISHMENTS (NUMBER)	47 164	5.1	75		12.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	109 784	11.8	65		29.9
	SALES REPORTED BY COMMODITY LINE	625 632	100.0	154		(X)		SALES REPORTED BY COMMODITY LINE	63 238	6.8	93		16.0
	OTHER MOTORS AND GENERATORS							OTHER MOTORS AND GENERATORS	6 449	.7	53		1.9
	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS							GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	26 703	2.9	67		7.2
32640	STEAM ENGINES AND TURBINES	974	.2	8		56 674	32640	STEAM ENGINES AND TURBINES	4 377	.5	45		1.3
35111-2	POWER TRANSMISSION EQUIPMENT	11 849	1.9	12		86 453	35111-2	POWER TRANSMISSION EQUIPMENT	36 264	3.9	83		9.4
35661-3	ELECTRICAL MEASURING INSTRUMENTS	2 866	.5	15		99 475	35661-3	ELECTRICAL MEASURING INSTRUMENTS	22 890	2.5	56		6.4
36111-3	TRANSFORMERS	10 545	1.7	37		149 377	36111-3	TRANSFORMERS	55 103	5.9	23		16.0
36121-3	SWITCHGEAR AND SWITCHBOARDS	35 604	3.7	43		160 718	36121-3	SWITCHGEAR AND SWITCHBOARDS	9 183	1.0	24		12.5
36131-4	FRACTIONAL HORSEPOWER MOTORS	25 834	3.8	51		175 922	36131-4	FRACTIONAL HORSEPOWER MOTORS	4 976	.5	33		4.2
36211	INTEGRAL HORSEPOWER MOTORS, GENERATORS	55 516	8.6	37		202 874	36211	INTEGRAL HORSEPOWER MOTORS, GENERATORS	12 127	1.3	47		3.3
36212	OTHER MOTORS AND GENERATORS	17 327	2.8	48		215 053	36212	OTHER MOTORS AND GENERATORS	244 637	26.2	10		74.2
36213-6	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	34 074	5.4	28		190 525	36213-6	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	11 286	1.2	17		3.0
36220	PURPOSE ELECTRON TUBES (EXC. X-RAY)	15 513	2.5	45		164 542	36220	PURPOSE ELECTRON TUBES (EXC. X-RAY)	36 262	3.9	10		7.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)		(2)	(3)	(4)	(5)		ELECTRICAL SUPPLIES, APPARATUS (CONT.)		(1)	(2)	(3)	(4)	(5)
	SOUTH ATLANTIC DIVISION (CONT.)							WEST SOUTH CENTRAL DIVISION						
36740-92-5	ELECTRONIC COMPONENTS, N.E.C.	31 844	3.4	29	560 955	5.7	32640	ALL ESTABLISHMENTS, N.E.C. (NUMBER)	166	427 498	100.0	152	50 626	(X)
36911-2	STORAGE BATTERIES	14 026	1.5	12	297 380	4.7	35111-2	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	(D)					
36992-6	ELECTRICAL PRODUCTS, N.E.C.	2 391	.3	8	12 606	19.0	36111-3	SALES REPORTED BY COMMODITY LINE . . .						
33574	COMMUNICATIONS WIRE AND CABLE	50 238	5.4	36	523 124	9.6	36121-3	PORCELAIN ELECTRICAL SUPPLIES . . .		1 095	.3	10		2.2
33577	MAGNET WIRE	4 654	.5	18	39 308	11.8	36131-4	STEAM ENGINES AND TURBINES . . .		22 743	5.3	27	118 304	19.2
33578	POWER WIRE AND CABLE	13 630	1.5	46	70 795	19.3	36211	ELECTRICAL MEASURING INSTRUMENTS . . .		17 842	4.2	48	158 378	11.3
35571-3,6,9	OTHER DRAWN, INSULATED NONFERROUS WIRE	22 971	2.5	33	54 969	41.8	36212	TRANSFORMERS . . .		43 705	10.2	50	166 132	26.3
	MISCELLANEOUS GOODS, N.E.C.	28 571	3.1	(NA)	(NA)	(NA)	36213-6	SWITCHGEAR AND SWITCHBOARDS . . .		24 754	5.8	67	179 814	13.8
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .	43 877	4.7	40	595 954	7.4	36220	FRACTIONAL HORSEPOWER MOTORS . . .		6 285	1.5	27	124 266	5.1
	EAST SOUTH CENTRAL DIVISION							INTEGRAL HORSEPOWER MOTORS, GENERATORS, OTHER MOTORS AND GENERATORS . . .		19 203	4.5	48	159 325	12.1
	ALL ESTABLISHMENTS, N.E.C. (NUMBER)						36291-3	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS . . .		13 120	3.1	26	112 669	11.6
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)						36410	ELECTRICAL INDUSTRIAL GOODS . . .		17 259	4.0	60	170 501	10.1
	SALES REPORTED BY COMMODITY LINE . . .	180 367	100.0	75	(X)	(X)	36421-3	ELECTRIC LAMPS . . .		9 501	2.2	32	136 454	7.0
32640	PORCELAIN ELECTRICAL SUPPLIES . . .	377	.2	6	14 650	2.6	36425-6	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES . .		25 958	6.1	11	163 699	15.9
35111-2	STEAM ENGINES AND TURBINES . . .	2 694	1.5	16	60 900	4.4	36430	OTHER ELECTRIC TYPE ELECTRIC FIXTURES LIGHTING EQUIPMENT . . .		3 420	.8	14	73 232	4.7
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS . . .	237	.1	6	22 121	1.1	36441-3	CURRENT CARRYING DEVICES . . .		2 306	.5	20	78 656	2.9
36111-3	ELECTRICAL MEASURING INSTRUMENTS . . .	6 703	3.7	33	75 839	8.8	36710	NONCURRENT CARRYING DEVICES . . .		11 586	2.7	35	205 786	5.6
36121-3	SWITCHGEAR AND SWITCHBOARDS . . .	30 858	17.1	34	84 485	36.5	36740-92-5	RADIO, TV COMMUNICATION EQUIPMENT . .		4 588	1.1	12	181 106	2.5
36131-4	FRACTIONAL HORSEPOWER MOTORS . . .	14 421	8.0	40	90 556	15.9	36911-2	ELECTRON TUBES, RECEIVING TYPE . . .		3 028	.7	5	154 462	2.0
36211	INTEGRAL HORSEPOWER MOTORS, GENERATORS .	3 840	2.1	25	69 974	5.5	36992-6	ELECTRONIC COMPONENTS, N.E.C. . . .		1 417	.3	14	211 104	2.7
36212	OTHER MOTORS AND GENERATORS . . .	10 722	5.9	32	84 170	12.7		STORAGE BATTERIES . . .		3 169	.7	9	135 770	2.3
36213-6	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS . . .	1 330	.7	20	64 218	2.1		ELECTRICAL PRODUCTS, N.E.C. . . .		2 580	.6	9	11 836	21.8
36220	ELECTRIC LAMPS . . .	12 480	6.9	38	88 612	14.1	33574	COMMUNICATIONS WIRE AND CABLE . . .		26 281	6.1	25	171 781	15.3
36291-3	COMMUNICATIONS WIRE AND CABLE	5 003	2.8	26	75 625	6.6	33577	MAGNET WIRE . . . (\$1,000)		6 478	1.6	35	46 071	12.9
36410	CURRENT CARRYING DEVICES	15 260	8.5	6	55 140	27.7	33578	POWER WIRE AND CABLE . . .		19 886	4.7	27	36 866	53.9
36421-3	NONCURRENT CARRYING DEVICES . . .	4 653	2.6	20	66 545	7.0	33571-3,6,9	MISCELLANEOUS GOODS, N.E.C. . . .		118 493	27.7	(NA)	(NA)	(NA)
36430	ELECTRONIC COMPONENTS, N.E.C.	2 179	1.2	18	33 979	6.4		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .		14 151	3.3	26	226 767	6.2
36740-92-5	ELECTRICAL PRODUCTS, N.E.C.	1 859	1.0	12	50 658	3.7		MOUNTAIN DIVISION						
36992-6	COMMUNICATIONS WIRE AND CABLE	521	.3	9	60 325	.9		ALL ESTABLISHMENTS, N.E.C. (NUMBER)	81					
33574	MAGNET WIRE	985	.5	4	7 357	13.4		SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	(D)					
33577	POWER WIRE AND CABLE	8 199	4.5	11	52 110	15.7		SALES REPORTED BY COMMODITY LINE . . .		199 550	100.0	75	(X)	(X)
33578	OTHER DRAWN, INSULATED NONFERROUS WIRE	1 790	1.0	7	9 405	19.0	35111-2	STEAM ENGINES AND TURBINES . . .		5 564	2.8	10	42 341	13.1
35571-3,6,9	MISCELLANEOUS GOODS, N.E.C.	3 683	2.0	16	16 924	21.8	35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS . . .		99	.1	5	6 586	1.5
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE . . .	3 148	1.7	8	8 455	37.2		ELECTRICAL MEASURING INSTRUMENTS . . .		14 274	7.2	29	63 907	22.3
		43 258	24.0	(NA)	(NA)	(NA)	36111-3	TRANSFORMERS . . .		17 450	8.8	24	62 824	28.1
		6 167	3.4	12	79 881	7.7	36121-3	SWITCHGEAR AND SWITCHBOARDS . . .		10 660	5.2	24	64 458	16.2
							36131-4							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)												
	MOUNTAIN DIVISION (CONT.)												
36211	FRACTIONAL HORSEPOWER MOTORS,	2 102	1.1	16	53 327	3.9	36441-3	NONCURRENT CARRYING DEVICES,	18 823	2.0	49	471 911	4.0
36212	INTEGRAL HORSEPOWER MOTORS, GENERATORS,	5 558	2.8	19	62 364	8.9	36611-2	TELEPHONE, TELEGRAPH APPARATUS,	211 566	22.6	7	300 600	70.4
36213-6	OTHER MOTORS AND GENERATORS,	2 517	1.3	18	53 882	4.7	36621-8	RADIO, TV COMMUNICATION EQUIPMENT,	11 748	1.3	13	483 713	2.4
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS,	6 624	3.3	23	63 935	10.4	36710	ELECTRON TUBES, RECEIVING TYPE,	6 425	.7	5	318 249	2.0
36291-3	ELECTRICAL INDUSTRIAL GOODS,	4 386	2.2	14	47 279	9.3	36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY),	2 388	.3	6	370 882	.6
36410	ELECTRIC LAMPS,	7 040	3.5	8	99 929	7.0	36740-192-5	ELECTRONIC COMPONENTS, N.E.C.,	7 910	.8	29	538 183	1.5
36422-3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES,	612	.3	6	27 120	2.3	36992-6	ELECTRICAL PRODUCTS, N.E.C.,	6 498	.7	11	45 525	14.3
36425-6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT,	1 397	.7	13	41 667	3.4	33574	COMMUNICATIONS WIRE AND CABLE,	57 344	6.1	24	367 369	15.6
36430	NONCURRENT CARRYING DEVICES,	4 012	2.0	17	115 660	3.5	33577	MAGNET WIRE,	3 640	.4	10	31 652	11.5
36441-3	NONCURRENT CARRYING DEVICES,	4 012	2.0	17	115 660	3.5	33578	POWER WIRE AND CABLE,	14 167	1.5	30	110 381	12.8
36740-192-5	ELECTRONIC COMPONENTS, N.E.C.,	1 089	.5	15	141 809	.8	33571-316-9	OTHER DRAWN, INSULATED NONFERROUS WIRE,	35 418	3.8	32	85 439	41.5
36911-2	STORAGE BATTERIES,	856	.4	3	9 694	8.8	38211-6	MECHANICAL MEASURING DEVICES,	2 415	.3	15	126 240	1.9
36992-6	ELECTRICAL PRODUCTS, N.E.C.,	856	.4	3	9 694	8.8		MISCELLANEOUS GOODS, N.E.C.,	58 822	6.3	(NA)	(NA)	(NA)
33574	COMMUNICATIONS WIRE AND CABLE,	24 291	12.2	15	107 136	22.7		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	38 708	4.1	38	547 343	7.1
33577	MAGNET WIRE,	219	.1	6	9 960	2.2		ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)					
33578	POWER WIRE AND CABLE,	3 306	1.7	15	16 251	20.3		NEW ENGLAND DIVISION					
33571-316-9	OTHER DRAWN, INSULATED NONFERROUS WIRE,	10 448	5.2	14	16 049	65.1		ALL ESTABLISHMENTS, . . . (NUMBER) 26 SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) 4,725 SALES REPORTED BY COMMODITY LINE, . . .	42 870	100.0	18	(X)	(X)
	MISCELLANEOUS GOODS, N.E.C.,	66 154	33.2	(NA)	(NA)	(NA)		HOUSEHOLD LAUNDRY EQUIPMENT,	3 693	8.6	7	24 718	14.9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	9 414	4.7	18	128 565	7.3		ELECTRICAL HOUSEWARES AND FANS,	7 459	17.4	8	10 692	69.8
	PACIFIC DIVISION							HOUSEHOLD APPLIANCES, N.E.C.,	10 593	24.7	12	31 900	33.2
	ALL ESTABLISHMENTS, . . . (NUMBER) 228 SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) (D) SALES REPORTED BY COMMODITY LINE, . . .	938 453	100.0	210	(X)	(X)		RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQP., ACCESSORIES,	4 919	11.5	4	6 026	81.6
35111-2	STEAM ENGINES AND TURBINES,	47 064	5.0	19	245 076	19.2		MISCELLANEOUS GOODS, N.E.C.,	16 186	37.8	(NA)	(NA)	(NA)
35661-3	POWER TRANSMISSION EQUIPMENT,	5 163	.6	18	138 691	3.7		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	20	(2)	3	1 504	1.3
35671-3190	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS,	591	.1	11	132 606	.4		MIDDLE ATLANTIC DIVISION					
	ELECTRICAL MEASURING INSTRUMENTS,	64 526	6.9	59	325 266	19.2		ALL ESTABLISHMENTS, . . . (NUMBER) 88 SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) 6,298 SALES REPORTED BY COMMODITY LINE, . . .	329 535	100.0	72	(X)	(X)
36111-3	TRANSFORMERS,	69 512	7.4	51	309 847	22.4		OTHER REFRIGERATION MACHINERY,	4 122	1.3	4	21 734	19.0
36121-3	SWITCHGEAR AND SWITCHBOARDS,	58 485	6.2	71	347 871	16.8		HOUSEHOLD COOKING EQUIPMENT,	14 318	4.3	6	171 317	8.4
36131-4	FRACTIONAL HORSEPOWER MOTORS,	14 926	1.6	44	283 398	5.3		HOUSEHOLD LAUNDRY EQUIPMENT,	35 348	10.7	38	190 973	18.5
36211	INTEGRAL HORSEPOWER MOTORS, GENERATORS,	44 252	4.7	56	317 929	13.9							
36212	OTHER MOTORS AND GENERATORS,	16 432	1.8	38	272 706	6.0							
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS,	36 216	3.9	60	327 978	11.0							
36291-3	ELECTRICAL INDUSTRIAL GOODS,	13 435	1.4	38	307 766	4.4							
36410	ELECTRIC LAMPS,	66 818	7.1	19	364 437	18.3							
36422-3	COMMERCIAL, INSTITUTIONAL, AND INDUSTRIAL TYPE ELECTRIC FIXTURES,	7 690	.8	26	147 525	5.2							
36425-6	OTHER ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT,	5 376	.6	29	251 845	2.1							
36430	CURRENT CARRYING DEVICES,	11 995	1.3	42	203 610	5.9							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)										
	MIDDLE ATLANTIC DIVISION (CONT.)										
36341-4	ELECTRICAL HOUSEWARES AND FANS.	24 710	7.5	38	48 449	51.0					
36391-3	HOUSEHOLD APPLIANCES, N.E.C..	24 384	7.4	44	186 651	13.1					
36511	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS.	27 187	8.3	8	202 354	13.4					
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS.	80 691	24.5	8	202 354	39.9					
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQUIPMENT ACCESSORIES.	45 596	13.8	13	208 577	21.9					
367401-92-5	ELECTRONIC COMPONENTS, N.E.C..	6 370	1.9	4	31 558	20.2					
	MISCELLANEOUS GOODS, N.E.C..	66 344	20.1	(NA)	(NA)	(NA)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	465	.1	14	13 592	3.4					
	EAST NORTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS.(NUMBER) 98										
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 4,660										
	SALES REPORTED BY COMMODITY LINE.	335 044	100.0	82	(X)	(X)					
35851-4-7	OTHER REFRIGERATION MACHINERY.	1 025	.3	3	33 136	3.1					
36311-2	HOUSEHOLD COOKING EQUIPMENT.	20 333	6.1	11	130 807	15.5					
36321	HOUSEHOLD REFRIGERATORS.	17 770	5.3	3	113 554	15.6					
36331-2	HOUSEHOLD LAUNDRY EQUIPMENT.	110 556	33.0	45	164 589	67.2					
36341-4	ELECTRICAL HOUSEWARES AND FANS.	15 198	4.5	45	60 104	25.3					
36350	HOUSEHOLD VACUUM CLEANERS.	14 398	4.3	38	51 138	28.2					
36391-3	HOUSEHOLD APPLIANCES, N.E.C..	68 725	20.5	50	199 282	34.5					
36513	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQUIPMENT ACCESSORIES.	10 288	3.1	8	16 410	62.7					
34330-6	NONELECTRICAL HEATING EQUIPMENT.	5 385	1.6	4	52 157	10.3					
	MISCELLANEOUS GOODS, N.E.C..	71 260	21.3	(NA)	(NA)	(NA)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	106	(Z)	9	27 949	.4					
	WEST NORTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)										
	SOUTH ATLANTIC DIVISION										
	ALL ESTABLISHMENTS.(NUMBER) 44										
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 3,156										
	SALES REPORTED BY COMMODITY LINE.	57 229	100.0	34	(X)	(X)					
36311-2	HOUSEHOLD COOKING EQUIPMENT.	2 248	3.9	3	4 797	46.9					
36331-2	HOUSEHOLD LAUNDRY EQUIPMENT.	10 277	18.0	14	15 709	65.4					
36341-4	ELECTRICAL HOUSEWARES AND FANS.	6 046	10.6	18	15 807	38.2					
36391-3	HOUSEHOLD APPLIANCES, N.E.C..	4 218	7.4	19	16 653	25.3					
36512	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS.	16 044	28.0	5	18 705	85.8					
	MISCELLANEOUS GOODS, N.E.C..	18 356	32.1	(NA)	(NA)	(NA)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	40	.1	5	8 518	.5					
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)										
	EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)										
	WEST SOUTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS.(NUMBER) 42										
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 2,619										
	SALES REPORTED BY COMMODITY LINE.	42 237	100.0	30	(X)	(X)					
	HOUSEHOLD LAUNDRY EQUIPMENT.	9 410	22.3	13	15 327	61.4					
	ELECTRICAL HOUSEWARES AND FANS.	7 051	16.7	18	19 144	36.8					
	HOUSEHOLD APPLIANCES, N.E.C..	8 652	20.5	16	17 379	49.8					
	MISCELLANEOUS GOODS, N.E.C..	17 113	40.5	(NA)	(NA)	(NA)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	11	(Z)	2	2 781	.4					
	MOUNTAIN DIVISION (NOT ANALYZED BY COMMODITY LINE)										
	PACIFIC DIVISION										
	ALL ESTABLISHMENTS.(NUMBER) 68										
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 3,930										
	SALES REPORTED BY COMMODITY LINE.	116 209	100.0	58	(X)	(X)					
	ELECTRICAL INDUSTRIAL GOODS.	842	.7	6	5 132	16.4					
	HOUSEHOLD COOKING EQUIPMENT.	2 742	2.4	4	8 264	33.2					
	HOUSEHOLD LAUNDRY EQUIPMENT.	21 622	18.6	23	31 676	68.3					
	ELECTRICAL HOUSEWARES AND FANS.	16 943	14.6	32	31 618	53.6					
	HOUSEHOLD VACUUM CLEANERS.	8 653	7.4	23	19 116	45.3					
	HOUSEHOLD APPLIANCES, N.E.C..	12 526	10.8	32	37 578	33.3					
	HOUSEHOLD AND AUTOMOBILE RADIOS, AND RADIO-PHONOGRAPH COMBINATIONS.	9 474	8.2	3	31 744	29.8					
	HOUSEHOLD TV RECEIVERS, INCLUDING TV COMBINATIONS.	26 044	22.4	4	36 292	71.8					
	RECORDERS, AMPLIFIERS, PHONOGRAPHS AND OTHER AUDIO EQUIPMENT ACCESSORIES.	5 513	4.7	5	9 623	57.3					
	MISCELLANEOUS GOODS, N.E.C..	11 123	9.6	(NA)	(NA)	(NA)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	717	.6	12	22 237	3.2					
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)										
	NEW ENGLAND DIVISION										
	ALL ESTABLISHMENTS.(NUMBER) 25										
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 2,094										
	SALES REPORTED BY COMMODITY LINE.	47 893	100.0	22	(X)	(X)					
	RADIO, TV COMMUNICATION EQUIPMENT.	3 637	7.6	7	3 637	100.0					
	ELECTRON TUBES, RECEIVING TYPE.	2 368	5.0	3	6 658	35.9					

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRONIC PARTS, EQUIPMENT (CONT.)							HARDWARE (CONT.)					
	PACIFIC DIVISION (CONT.)						34521-3	EAST NORTH CENTRAL DIVISION (CONT.)					
36720	CATHODE RAY PICTURE TUBES	5 287	2.9	6	30 075	17.6		BOLTS, NUTS, WASHERS, AND RIVETS. . . .	78 833	54.0	37	86 574	91.1
36730	TRANSMITTING, INDUSTRIAL, SPECIAL PURPOSE ELECTRON TUBES (EXC. X-RAY) . .	8 059	4.4	13	43 626	18.5		MISCELLANEOUS GOODS, N.E.C.	19 270	13.2	(NA)	(NA)	(NA)
36740	ELECTRONIC COMPONENTS, N.E.C.	96 894	53.2	44	143 242	67.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	58	.0	3	4 578	1.3
	MISCELLANEOUS GOODS, N.E.C.	20 666	11.3	(NA)	(NA)	(NA)		WEST NORTH CENTRAL DIVISION					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	376	.2	3	11 292	3.3		ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	22 632	100.0	16	(X)	(X)
	HARDWARE (SIC 5072)						34210-33 34521-3	CUTLERY, EDGE TOOLS	15 378	67.9	8	16 232	94.7
	NEW ENGLAND DIVISION							BOLTS, NUTS, WASHERS, AND RIVETS. . . .	3 479	15.4	7	3 612	96.3
	(NOT ANALYZED BY COMMODITY LINE)							MISCELLANEOUS GOODS, N.E.C.	3 775	16.7	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION							SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)							ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	16 712	100.0	26	(X)	(X)
34210-33	CUTLERY, EDGE TOOLS	18 324	21.7	22	30 778	59.5	34292-3,5 34521-3	OTHER HARDWARE.	6 198	37.1	8	6 746	91.9
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES .	9 385	11.1	7	19 687	47.7		BOLTS, NUTS, WASHERS, AND RIVETS. . . .	4 232	25.3	11	4 267	99.2
34294	BUILDERS, HARDWARE.	27 230	32.2	10	27 836	97.8		MISCELLANEOUS GOODS, N.E.C.	6 275	37.5	(NA)	(NA)	(NA)
34292-3,5	OTHER HARDWARE.	8 492	10.0	9	9 080	93.5		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7	(Z)	3	1 331	.5
34521-3	BOLTS, NUTS, WASHERS, AND RIVETS. . . .	13 921	16.5	21	16 316	85.3		EAST SOUTH CENTRAL DIVISION					
	MISCELLANEOUS GOODS, N.E.C.	7 243	8.6	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	5 312	100.0	6	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	2	(Z)	3	3 684	.1		SALES REPORTED BY COMMODITY LINE. . . .	4 346	81.8	4	4 839	89.8
	EAST NORTH CENTRAL DIVISION						34521-3	BOLTS, NUTS, WASHERS, AND RIVETS. . . .	966	18.2	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)							MISCELLANEOUS GOODS, N.E.C.					
34210-33	CUTLERY, EDGE TOOLS	19 012	13.0	23	28 351	67.1		WEST SOUTH CENTRAL DIVISION					
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES .	6 689	4.6	6	15 267	43.8		(NOT ANALYZED BY COMMODITY LINE)					
34294	BUILDERS, HARDWARE.	10 194	7.0	11	13 125	77.7							
34292-3,5	OTHER HARDWARE.	11 924	8.2	13	12 068	98.8							

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TABLE 3c. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HARDWARE (CONT.)	(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	MOUNTAIN DIVISION							PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	11 0 0						EAST NORTH CENTRAL DIVISION					
34210-33	CUTLERY, EDGE TOOLS	6 844	100.0	11	(X)	(X)		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	96 523	100.0	60	(X)	(X)
	MISCELLANEOUS GOODS, N.E.C.	3 888	56.8	6	4 619	84.2		VITREOUS PLUMBING FIXTURES	10 263	10.6	8	39 125	26.2
	PACIFIC DIVISION							OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS OTHER REFRIGERATION MACHINERY	170 8 321	.2 8.6	4 21	16 599 31 081	1.0 26.8
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	65 13,280 0						HOUSEHOLD APPLIANCES, N.E.C.	2 120	2.2	11	34 695	6.1
35481-5	METALWORKING MACHINERY, N.E.C.	60 473	100.0	59	(X)	(X)		METAL PLUMBING FIXTURES PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS) NONELECTRICAL HEATING EQUIPMENT SHEET METAL WORK	15 272 14 437 33 822 908	15.8 15.0 35.0 .9	17 14 44 4	57 875 56 795 64 642 3 871	26.4 25.4 52.3 23.5
34210-33	CUTLERY, EDGE TOOLS	12 700	21.0	19	23 660	53.7		MISCELLANEOUS GOODS, N.E.C.	10 974	11.4	(NA)	(NA)	(NA)
34250	HANDSAWS, SAW BLADES, SAW ACCESSORIES	4 188	6.9	8	8 245	19.1		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	236	.2	3	1 980	11.9
34294	BUILDERS' HARDWARE	14 547	24.1	13	19 794	31.5		WEST NORTH CENTRAL DIVISION					
3429213-5	OTHER HARDWARE	7 858	13.0	8	17 926	92.1		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	37 678	100.0	19	(X)	(X)
34521-5	BOLTS, NUTS, WASHERS, AND RIVETS	16 558	27.4	23	17 985	99.1		OTHER REFRIGERATION MACHINERY	2 136	5.7	6	5 413	39.5
	MISCELLANEOUS GOODS, N.E.C.	2 408	4.0	(NA)	(NA)	(NA)		HOUSEHOLD APPLIANCES, N.E.C.	986	2.6	6	16 370	6.0
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)							METAL PLUMBING FIXTURES PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS) NONELECTRICAL HEATING EQUIPMENT	13 062 6 481 6 120	34.7 17.2 16.2	10 8 12	30 695 26 928 19 779	42.6 24.1 30.9
	NEW ENGLAND DIVISION							MISCELLANEOUS GOODS, N.E.C.	8 893	23.6	(NA)	(NA)	(NA)
32610	VITREOUS PLUMBING FIXTURES	30 461	100.0	13	(X)	(X)		SOUTH ATLANTIC DIVISION					
34310	METAL PLUMBING FIXTURES	5 676	18.6	4	18 569	30.6		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	82 099	100.0	23	(X)	(X)
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	5 812	19.1	4	23 267	25.0		OTHER REFRIGERATION MACHINERY	889	1.1	5	3 562	25.0
34330-6	NONELECTRICAL HEATING EQUIPMENT	4 303	14.1	4	23 076	18.6		METAL PLUMBING FIXTURES PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS) NONELECTRICAL HEATING EQUIPMENT	23 971 17 879 12 129	29.2 21.8 14.8	11 12 16	66 162 66 762 52 804	36.2 26.8 23.0
	MISCELLANEOUS GOODS, N.E.C.	12 846	42.2	9	21 948	58.5		MISCELLANEOUS GOODS, N.E.C.	27 231	33.2	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION							EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)					
32610	VITREOUS PLUMBING FIXTURES	108 971	100.0	50	(X)	(X)							
35851-4-7	OTHER REFRIGERATION MACHINERY	15 114	13.9	14	53 984	28.0							
36391-3	HOUSEHOLD APPLIANCES, N.E.C.	3 451	3.2	12	24 142	14.3							
34310	METAL PLUMBING FIXTURES	3 882	3.6	11	58 675	6.6							
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	24 457	22.4	18	80 060	30.5							
34330-6	NONELECTRICAL HEATING EQUIPMENT	19 828	18.2	15	76 857	25.8							
	MISCELLANEOUS GOODS, N.E.C.	39 352	36.1	35	83 248	47.3							
		2 887	2.6	(NA)	(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3c. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)							AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (CONT.)					
	WEST SOUTH CENTRAL DIVISION							NEW ENGLAND DIVISION (NOT ANALYZED BY COMMODITY LINE)					
	ALL ESTABLISHMENTS, . . . (NUMBER) 9							MIDDLE ATLANTIC DIVISION (NOT ANALYZED BY COMMODITY LINE)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0							EAST NORTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)					
	SALES REPORTED BY COMMODITY LINE	31 691	100.0	9	(X)	(X)		WEST SOUTH CENTRAL DIVISION					
34310	METAL PLUMBING FIXTURES	8 231	26.0	6	29 104	28.3		ALL ESTABLISHMENTS, . . . (NUMBER) 37					
34320	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	9 735	30.7	7	31 413	31.0		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 51395					
34330-6	NON-ELECTRICAL HEATING EQUIPMENT	4 787	15.1	6	20 341	23.5		SALES REPORTED BY COMMODITY LINE	69 549	100.0	35	(X)	(X)
	MISCELLANEOUS GOODS, N.E.C.	8 938	28.2	(NA)	(NA)	(NA)		OTHER REFRIGERATION MACHINERY	62 713	90.2	34	69 213	90.6
	MOUNTAIN DIVISION							NONELECTRICAL HEATING EQUIPMENT	2 509	3.6	12	21 642	11.6
	(NOT ANALYZED BY COMMODITY LINE)							MISCELLANEOUS GOODS, N.E.C.	1 770	2.5	(NA)	(NA)	(NA)
	PACIFIC DIVISION							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 557	3.7	5	33 727	7.6
	ALL ESTABLISHMENTS, . . . (NUMBER) 23							MOUNTAIN DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	41 797	100.0	21	(X)	(X)		ALL ESTABLISHMENTS, . . . (NUMBER) 9					
32610	VITREOUS PLUMBING FIXTURES	10 215	24.4	9	27 931	36.6		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0					
	OTHER REFRIGERATION MACHINERY	3 473	8.3	6	6 673	52.0		SALES REPORTED BY COMMODITY LINE	9 823	100.0	9	(X)	(X)
35851-4-7	METAL PLUMBING FIXTURES	11 219	26.8	8	28 897	39.8		OTHER REFRIGERATION MACHINERY	7 549	76.9	7	9 224	81.8
34310	PLUMBING FIXTURES, FITTINGS AND TRIM (BRASS GOODS)	6 205	14.8	9	29 437	21.1		MISCELLANEOUS GOODS, N.E.C.	1 757	17.9	(NA)	(NA)	(NA)
34320	NON-ELECTRICAL HEATING EQUIPMENT	6 669	16.0	12	28 910	23.1		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	517	5.3	2	5 864	8.8
34330-6	MISCELLANEOUS GOODS, N.E.C.	3 688	8.8	(NA)	(NA)	(NA)		PACIFIC DIVISION					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	328	.8	3	1 044	31.4		ALL ESTABLISHMENTS, . . . (NUMBER) 23					
	AIR CONDITIONING, REFRIG. EQUIP, SUPPL. (SIC 5077)							SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,453					
	(NOT ANALYZED BY COMMODITY LINE)							SALES REPORTED BY COMMODITY LINE	35 286	100.0	20	(X)	(X)
	WEST NORTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)							OTHER REFRIGERATION MACHINERY	24 643	69.8	17	32 750	75.2
	SOUTH ATLANTIC DIVISION (NOT ANALYZED BY COMMODITY LINE)							MISCELLANEOUS GOODS, N.E.C.	9 853	27.9	(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	790	2.2	4	20 702	3.8

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)							COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION							EAST NORTH CENTRAL DIVISION (CONT.)					
	ALL ESTABLISHMENTS, . . . (NUMBER) 192 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE. . .	238 121	100.0	177	(X)	(X)		MISCELLANEOUS GOODS, N.E.C.	96 296	12.8	(NA)	(NA)	(NA)
26451+2	DIE CUT PAPER AND BOARD	6 648	2.8	28	134 674	4.9		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	51 390	6.9	363	256 353	20.0
35711+2	COMPUTING AND RELATED MACHINES.	106 611	61.6	99	194 021	75.6		WEST NORTH CENTRAL DIVISION					
35720	TYPEWRITERS AND PARTS	15 817	6.6	40	136 258	11.6		ALL ESTABLISHMENTS, . . . (NUMBER) 249 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE. . .	288 560	100.0	243	(X)	(X)
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	18 973	8.0	85	152 484	12.4		DIE CUT PAPER AND BOARD	4 793	1.7	26	142 590	3.4
39550	CARBON PAPER AND INKED RIBBONS.	2 450	1.0	45	146 341	1.7		COMPUTING AND RELATED MACHINES.	182 437	63.2	134	241 105	75.7
	MISCELLANEOUS GOODS, N.E.C.	31 059	13.0	(NA)	(NA)	(NA)		TYPEWRITERS AND PARTS	20 875	7.2	47	147 721	14.1
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	16 563	7.0	129	97 233	17.0		SCALES AND BALANCES	5 808	2.0	27	12 916	45.0
	MIDDLE ATLANTIC DIVISION							ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	19 871	6.9	96	164 548	12.1
	ALL ESTABLISHMENTS, . . . (NUMBER) 480 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE. . .	817 875	100.0	453	(X)	(X)		CARBON PAPER AND INKED RIBBONS.	3 668	1.3	48	169 322	2.2
26451+2	DIE CUT PAPER AND BOARD	22 642	2.8	58	441 635	5.1		MISCELLANEOUS GOODS, N.E.C.	29 241	10.1	(NA)	(NA)	(NA)
35711+2	COMPUTING AND RELATED MACHINES.	524 972	64.2	256	682 328	76.9		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	21 867	7.6	177	110 073	19.9
35720	TYPEWRITERS AND PARTS	57 598	7.0	103	466 359	12.3		SOUTH ATLANTIC DIVISION					
35760	SCALES AND BALANCES	7 174	0.9	44	25 915	27.7		ALL ESTABLISHMENTS, . . . (NUMBER) 410 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE. . .	530 628	100.0	393	(X)	(X)
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	55 363	6.8	196	513 090	10.8		DIE CUT PAPER AND BOARD	11 149	2.1	37	270 902	4.1
35853	COMMERCIAL REFRIGERATION EQUIPMENT.	4 297	0.5	7	4 346	98.9		COMPUTING AND RELATED MACHINES.	349 389	65.8	220	462 093	75.6
39550	CARBON PAPER AND INKED RIBBONS.	8 132	1.0	100	481 444	1.7		TYPEWRITERS AND PARTS	38 231	7.2	81	299 626	12.8
	MISCELLANEOUS GOODS, N.E.C.	87 592	10.7	(NA)	(NA)	(NA)		SCALES AND BALANCES	3 985	0.8	36	13 364	29.8
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	50 105	6.1	324	305 402	16.4		ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	33 979	6.4	176	325 675	10.4
	EAST NORTH CENTRAL DIVISION							CARBON PAPER AND INKED RIBBONS.	5 809	1.1	93	310 899	1.9
	ALL ESTABLISHMENTS, . . . (NUMBER) 529 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE. . .	750 070	100.0	504	(X)	(X)		MISCELLANEOUS GOODS, N.E.C.	53 366	10.1	(NA)	(NA)	(NA)
26451+2	DIE CUT PAPER AND BOARD	16 812	2.2	63	368 473	4.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	34 720	6.5	293	220 476	15.7
35711+2	COMPUTING AND RELATED MACHINES.	449 003	59.9	275	587 185	76.5		EAST SOUTH CENTRAL DIVISION					
35720	TYPEWRITERS AND PARTS	48 073	6.4	121	409 826	11.7		ALL ESTABLISHMENTS, . . . (NUMBER) 152 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE. . .	115 489	100.0	145	(X)	(X)
35760	SCALES AND BALANCES	10 123	1.3	52	25 940	39.6							
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	47 363	6.3	209	448 389	10.6							
35811+2	AUTOMATIC VENDING MACHINES.	17 239	2.3	4	42 679	40.4							
35853	COMMERCIAL REFRIGERATION EQUIPMENT.	5 195	0.7	8	9 418	55.2							
35860	MEASURING AND DISPENSING PUMPS.												
39550	CARBON PAPER AND INKED RIBBONS.	7 942	1.1	121	438 830	1.8							

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)		Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (CONT.)							COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	EAST SOUTH CENTRAL DIVISION (CONT.)							PACIFIC DIVISION					
26451,2	DIE CUT PAPER AND BOARD	2 849	2.5	17	61 602	4.6		ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	543 879	100.0	302	320 450	(X)
35711,2	COMPUTING AND RELATED MACHINES	69 679	60.3	84	98 810	70.5		SALES REPORTED BY COMMODITY LINE	11 355	2.1	46	476 542	3.5
35720	TYPEWRITERS AND PARTS	10 539	9.1	35	69 433	15.2		DIE CUT PAPER AND BOARD	371 568	68.3	182	271 639	78.0
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	10 623	9.2	78	79 910	13.3	26451,2	SALES REPORTED BY COMMODITY LINE	4 225	.8	23	14 116	16.5
							35711,2	COMPUTING AND RELATED MACHINES	38 773	7.1	125	296 826	29.9
39550	CARBON PAPER AND INKED RIBBONS	2 040	1.8	41	76 758	2.7	35720	TYPEWRITERS AND PARTS	5 432	.6	5	4 063	13.1
							35760	SCALES AND BALANCES	5 838	1.1	69	353 686	84.5
							35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	33 829	6.2	(NA)	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C.	8 557	7.4	(NA)	(NA)	(NA)		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	29 910	5.5	216	169 278	17.7
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	11 202	9.7	114	50 280	22.3		CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
	WEST SOUTH CENTRAL DIVISION							NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	242 396	100.0	243	(X)	(X)		(NOT ANALYZED BY COMMODITY LINE)					
35711,2	COMPUTING AND RELATED MACHINES	152 519	62.9	141	207 387	73.5		MIDDLE ATLANTIC DIVISION					
35720	TYPEWRITERS AND PARTS	17 807	7.3	53	122 293	14.6		ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	76 811	100.0	22	(X)	(X)
35760	SCALES AND BALANCES	1 202	.5	14	7 572	15.9		SALES REPORTED BY COMMODITY LINE	6 897	9.0	8	9 841	70.1
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	21 901	9.0	109	141 182	15.5		OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	34 857	45.4	10	47 920	72.7
							35319	MINING MACHINERY AND EQUIPMENT	34 970	45.5	(NA)	(NA)	(NA)
39550	CARBON PAPER AND INKED RIBBONS	3 747	1.5	58	157 294	2.4	35321-4	MISCELLANEOUS GOODS, N.E.C.	87	.1	3	15 125	.6
								RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE					
	MISCELLANEOUS GOODS, N.E.C.	25 946	10.7	(NA)	(NA)	(NA)		EAST NORTH CENTRAL DIVISION					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	19 274	8.0	179	91 673	21.0		ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	182 495	100.0	25	(X)	(X)
	MOUNTAIN DIVISION							SALES REPORTED BY COMMODITY LINE					
	ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	109 151	100.0	101	(X)	(X)							
26451,2	DIE CUT PAPER AND BOARD	2 471	2.3	15	64 072	3.9							
35711,2	COMPUTING AND RELATED MACHINES	68 139	62.4	58	93 997	72.5							
35720	TYPEWRITERS AND PARTS	9 698	8.9	28	68 876	14.1							
35760	SCALES AND BALANCES	695	.6	6	2 616	26.6							
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	7 562	6.9	41	71 512	10.6							
39550	CARBON PAPER AND INKED RIBBONS	1 507	1.4	24	70 631	2.1							
	MISCELLANEOUS GOODS, N.E.C.	10 393	9.5	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 686	8.0	80	43 515	20.0							

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(NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
35311-12	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS, . . .	29 445	16.1	4	71 391	41.2							
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS, POWER CRANES, DRAGLINES, SHOVELS, PARTS	17 597	9.6	7	118 282	14.9							
35314	MISCELLANEOUS, . . .	42 930	23.5	8	51 175	83.9							
35316	MISCELLANEOUS, . . .	4 439	2.4	5	7 368	60.2							
35317	INTEGRAL TRACTOR SHOVEL LOADERS, . . .	4 542	2.5	3	70 292	6.5							
35318	SCRAPERS, GRADERS, ROLLERS, AND OFF- HIGHWAY TRUCKS, TRAILERS, AND WAGONS	17 411	9.5	6	86 617	20.1							
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT, . . .	25 351	13.9	11	44 703	56.7							
35321-4	MISCELLANEOUS, . . .	7 427	4.2	3	79 278	9.6							
35361-12	HOISTS, CRANES, AND MONORAILS, . . .	2 078	1.1	5	22 948	9.1							
35611-6	PUMPS AND COMPRESSORS, . . .	3 265	1.6	4	75 902	4.3							
	MISCELLANEOUS GOODS, N.E.C., . . .	25 581	14.0	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	2 229	1.2	4	75 315	3.0							
	WEST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .	(D)	100.0	18	(X)	(X)							
35311-12	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS, . . .	1 941	(D)	4	7 782	24.9							
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS' OFF-HIGHWAY WHEEL TRACTORS, OTHER CONSTRUCTION MACHINERY AND EQUIPMENT, . . .	6 810	(D)	7	19 265	35.3							
35319	MISCELLANEOUS, . . .	7 598	(D)	6	19 066	39.9							
35321-4	MISCELLANEOUS, . . .	12 208	(D)	8	15 982	76.3							
35611-6	PUMPS AND COMPRESSORS, . . .	900	(D)	6	8 337	10.8							
	MISCELLANEOUS GOODS, N.E.C., . . .	(D)	(D)	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	288	(D)	4	6 268	4.6							
	SOUTH ATLANTIC DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000)												
	SALES REPORTED BY COMMODITY LINE, . . .	49 689	100.0	16	(X)	(X)							
35314	POWER CRANES, DRAGLINES, SHOVELS, PARTS	15 601	31.4	5	16 677	93.5							
35321-4	MISCELLANEOUS, . . .	15 778	31.8	6	18 020	87.6							
	MISCELLANEOUS GOODS, N.E.C., . . .	18 310	36.8	(NA)	(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)							INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION (CONT.)							NEW ENGLAND DIVISION (CONT.)					
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, CONTRACTORS, OFF-HIGHWAY, WHEEL TRACTORS, POWER CRANES, DRAGLINES, SHOVELS, PARTS	6 003	10.4	6	17 570	34.2		MISCELLANEOUS GOODS, N.E.C.	22 778	18.8	(NA)	(NA)	(NA)
35314	INTEGRAL TRACTOR SHOVEL LOADERS	14 330	24.9	9	20 442	70.1		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 972	2.5	35	41 212	7.2
35317	SCRAPERS, GRADERS, ROLLERS, AND OFF- HIGHWAY TRUCKS, TRAILERS, AND WAGONS .	445	.8	4	9 643	4.6		MIDDLE ATLANTIC DIVISION					
35318	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	8 471	14.7	6	18 452	45.9		ALL ESTABLISHMENTS, . . . (NUMBER) 426					
35319	MINING MACHINERY AND EQUIPMENT	11 678	20.3	14	39 024	29.9		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 32+831					
35321-4	MISCELLANEOUS GOODS, N.E.C.	2 905	5.0	5	6 797	42.7		SALES REPORTED BY COMMODITY LINE	696 387	100.0	378	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 611	15.0	(NA)	(NA)	(NA)		STEAM ENGINES AND TURBINES	5 125	.7	12	37 998	13.5
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)	604	1.0	6	6 605	9.1		GASOLINE ENGINES (EXC. OUTBOARD, AIR- CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	548	.1	3	10 691	5.1
	NEW ENGLAND DIVISION							DIESEL AND SEMI-DIESEL ENGINES	15 834	2.3	15	62 438	25.4
	ALL ESTABLISHMENTS, . . . (NUMBER) 104							PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	11 190	1.6	27	65 202	17.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,085							OTHER INTERNAL COMBUSTION ENGINES . .	4 445	.6	14	42 754	10.4
	SALES REPORTED BY COMMODITY LINE	121 013	100.0	93	(X)	(X)		MIXERS, PAVERS, AND RELATED EQUIPMENT .	1 578	.2	6	36 051	4.4
35111-2	STEAM ENGINES AND TURBINES	471	.4	3	5 789	8.1		OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	2 351	.3	29	49 714	4.7
35192	DIESEL AND SEMI-DIESEL ENGINES	911	.8	3	6 205	14.7		MINING MACHINERY AND EQUIPMENT . . .	5 410	.8	30	96 096	5.6
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	1 315	1.1	7	7 793	16.9		OIL FIELD MACHINERY AND EQUIPMENT . .	25 252	3.6	15	49 999	50.5
35193-6	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	1 259	1.0	4	7 551	16.7		CONVEYORS	22 028	3.2	25	37 066	38.4
35321-4	MINING MACHINERY AND EQUIPMENT	716	.6	4	6 956	10.3		HOISTS, CRANES, AND MONORAILS	22 533	1.4	19	75 009	12.7
35331-4	OIL FIELD MACHINERY AND EQUIPMENT . . .	1 196	1.0	5	15 563	7.7		INDUSTRIAL TRUCKS AND TRACTORS	38 461	5.6	32	52 135	74.1
35351-2	CONVEYORS	2 153	1.8	3	4 637	46.4		METAL-CUTTING MACHINE TOOLS	3 117	.6	12	20 295	21.8
35421-9	METAL-CUTTING MACHINE TOOLS	12 779	10.6	9	18 713	68.3		SPECIAL DIES AND TOOLS	34 320	3.5	25	47 605	50.7
35421-3	MACHINE TOOL ACCESSORIES	424	.4	4	4 773	8.9		FOOD PRODUCTS MACHINERY, N.E.C. . . .	8 316	1.2	21	17 510	47.5
35451-3	METALWORKING MACHINERY, N.E.C.	10 527	8.7	6	14 974	70.3		TEXTILE MACHINERY	11 452	1.6	6	19 514	58.7
35511-2	PRINTING TRADES MACHINERY	6 415	5.5	7	13 751	61.7		PAPER INDUSTRIES MACHINERY	7 355	.5	11	9 703	32.5
35511-5	PUMPS AND COMPRESSORS	6 115	5.0	9	16 374	27.0		PRINTING TRADES MACHINERY	45 703	6.6	18	25 968	27.8
35511-3	POWER TRANSMISSION EQUIPMENT, INCLUDING GENERAL FURNACES AND OVENS	8 482	7.0	12	13 751	61.7		SPECIAL INDUSTRY MACHINERY, N.E.C. . .	37 929	5.4	33	55 257	68.6
35541-2	BLOWERS AND FANS	19 796	16.4	18	36 461	54.4		PUMPS AND COMPRESSORS	80 273	11.5	26	168 306	47.7
35641-2	POWER TRANSMISSION EQUIPMENT	2 056	1.7	3	12 439	16.8		BLOWERS AND FANS	12 317	1.8	26	57 802	21.3
35661-3	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	1 085	.9	3	8 209	13.2		OTHER GENERAL FURNACES AND OVENS . .	9 155	1.3	17	62 336	14.7
35671-3, 190	ELECTRONIC COMPONENTS, N.E.C.	4 860	4.0	10	11 821	41.1		INDUSTRIAL FURNACES AND OVENS	76 404	11.0	48	145 524	52.5
367401-92-5	MECHANICAL MEASURING DEVICES	857	.7	5	8 205	10.4		SCALES AND BALANCES	2 583	.4	8	30 638	8.4
38211-6	AUTOMATIC TEMPERATURE CONTROLS	7 502	6.2	13	14 941	50.2		OTHER REFRIGERATION MACHINERY	5 083	.7	7	31 017	16.4
38220	NON-ELECTRICAL HEATING EQUIPMENT	7 361	6.1	5	7 866	93.6		ELECTRONIC COMPONENTS, N.E.C.	1 632	.2	12	34 831	4.7
34330-6	NON-ELECTRICAL HEATING EQUIPMENT	334	.3	4	3 812	8.8		MECHANICAL MEASURING DEVICES	60 605	8.7	46	108 566	55.8

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- Represents zero.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)					Amount (\$1,000) (1)	Percent distrib- ution (2)		
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)										
	MIDDLE ATLANTIC DIVISION (CONT.)										
	MISCELLANEOUS GOODS, N.E.C.	52 994	7.6	(NA)	(NA)	36291-3 36740+92-5	ELECTRICAL INDUSTRIAL GOODS	1 519	.2	5	17 678
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 317	1.2	103	5.5	36740+92-5	ELECTRONIC COMPONENTS, N.E.C.	991	.1	13	33 949
	EAST NORTH CENTRAL DIVISION					37411-3	LOCOMOTIVES AND PARTS	1 071	.1	8	21 091
	ALL ESTABLISHMENTS, . . . (NUMBER) 499					38211-6 38220	MECHANICAL MEASURING DEVICES	53 262	5.7	51	99 889
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 19,739					38220	AUTOMATIC TEMPERATURE CONTROLS	57 971	6.2	29	74 470
	SALES REPORTED BY COMMODITY LINE	929 230	100.0	458	(X)	34330-6 34941 34944	NONELECTRICAL HEATING EQUIPMENT	2 178	.2	19	25 408
	ABRASIVE PRODUCTS	6 848	.7	10	14.1	34941	VALVES FOR PIPING SYSTEMS	1 965	.2	20	24 556
32910-4	STEAM ENGINES AND TURBINES	11 161	1.2	12	12.5	34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	7 956	.9	13	52 570
35111-2	DIESEL AND SEMI-DIESEL ENGINES	20 874	2.2	13	43.3		MISCELLANEOUS GOODS, N.E.C.	54 414	5.9	(NA)	(NA)
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	69 010	7.4	29	66.5		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	13 033	1.4	135	225 842
35193-6	OTHER INTERNAL COMBUSTION ENGINES	5 934	.6	10	22.5		WEST NORTH CENTRAL DIVISION				
35222-6+8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	497	.1	9	4.7		ALL ESTABLISHMENTS, . . . (NUMBER) 159				
35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	3 437	.4	9	12.5		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 11,661				
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	14 032	1.5	24	16.2		SALES REPORTED BY COMMODITY LINE	183 523	100.0	143	(X)
35321-4	MINING MACHINERY AND EQUIPMENT	2 826	.3	27	86 640		STEAM ENGINES AND TURBINES	9 565	5.2	9	25 258
35321-4	OIL FIELD MACHINERY AND EQUIPMENT	4 403	.5	19	76 859		DIESEL AND SEMI-DIESEL ENGINES	4 943	2.7	10	17 754
35351-2	CONVEYORS	30 827	3.3	30	32 074		PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	3 778	2.1	18	19 169
35361-2	HOISTS, CRANES, AND MONORAILS	11 161	1.2	34	51 505		OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	1 789	1.0	11	22 765
35370	INDUSTRIAL TRUCKS AND TRACTORS	45 685	4.9	17	64 443		MINING MACHINERY AND EQUIPMENT	2 894	1.6	16	34 596
35411-9	METAL-CUTTING MACHINE TOOLS	80 380	8.7	44	91 924		OIL FIELD MACHINERY AND EQUIPMENT	8 002	4.4	12	16 498
35421-4	METAL-FORMING MACHINE TOOLS	16 076	1.7	23	145 804		CONVEYORS	6 171	3.4	12	15 822
35441-2	SPECIAL DIES AND TOOL	7 143	.8	23	48 959		HOISTS, CRANES, AND MONORAILS	541	.3	8	20 842
35451-3	MACHINE TOOL ACCESSORIES	41 485	4.5	35	111 023		METAL-CUTTING MACHINE TOOLS	4 842	2.6	5	7 010
35481-5	METALWORKING MACHINERY, N.E.C.	51 136	5.5	73	23 912		METAL-FORMING MACHINE TOOLS	279	.2	5	8 090
35511-3	FOOD PRODUCTS MACHINERY	31 320	3.4	27	44 734		FOOD PRODUCTS MACHINERY, N.E.C.	12 540	6.8	24	28 742
35531-2	WOODWORKING MACHINERY	4 910	.5	10	23 912		WOODWORKING MACHINERY	1 938	1.1	11	10 847
35541-2	PAPER INDUSTRIES MACHINERY	5 068	.5	10	33 384		WOODWORKING MACHINERY, N.E.C.	2 689	1.5	5	5 413
35551-2	PRINTING TRADES MACHINERY	29 752	3.2	16	98 239		PAPER INDUSTRIES MACHINERY	492	.3	4	2 795
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.	50 066	5.4	34	191 669		SPECIAL INDUSTRY MACHINERY, N.E.C.	2 210	1.2	5	5 529
35611-6	PUMPS AND COMPRESSORS	86 914	9.4	85	58 832		PUMPS AND COMPRESSORS	28 104	15.3	43	61 577
35641-2	BLOWERS AND FANS	16 819	1.8	35	2 990		POWER TRANSMISSION EQUIPMENT	1 970	1.1	11	15 276
35650	INDUSTRIAL PATTERNS	1 864	.2	5	105 670		OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	2 773	1.5	7	27 801
35651-3	POWER TRANSMISSION EQUIPMENT	15 711	1.7	24	126 240		OTHER MOTORS AND GENERATORS	23 167	12.6	19	58 968
35671-3+90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	58 516	6.3	65	22 150		GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	1 506	.8	8	22 121
35851-4-7	OTHER REFRIGERATION MACHINERY	2 952	.3	8	77 613		ELECTRONIC COMPONENTS, N.E.C.	417	.2	7	19 160
35990	CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS	3 300	.4	11	9 679		LOCOMOTIVES AND PARTS	401	.2	4	5 505
36211	FRACTIONAL HORSEPOWER MOTORS	537	.1	6	15 432			1 154	.6	5	16 052
36213-6	OTHER MOTORS AND GENERATORS	500	.1	11	14 500						
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	838	.1	8							
36231-3	WELDING APPARATUS	2 888	.3	7							

Standard Notes:

- Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)							INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
38211-6 38220	MECHANICAL MEASURING DEVICES	11 924	6.5	19	31 688	37.6	34330-6	NONELECTRICAL HEATING EQUIPMENT	586	2.2	11	8 477	6.9
	AUTOMATIC TEMPERATURE CONTROLS	11 882	6.5	9	13 819	86.0	34941	VALVES FOR PIPING SYSTEMS	1 020	4.5	13	11 328	9.0
34330-6 34941 34944	NONELECTRICAL HEATING EQUIPMENT	333	2.2	6	2 936	11.3	34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 845	4.8	5	12 098	23.5
	VALVES FOR PIPING SYSTEMS	183	1.1	9	2 729	6.7		MISCELLANEOUS GOODS, N.E.C.	37 532	11.1	(NA)	(NA)	(NA)
	OTHER VALVES AND FITTINGS, EX. PLUMBERS	1 199	7.7	6	5 749	20.9		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	9 430	2.8	75	101 478	9.3
	MISCELLANEOUS GOODS, N.E.C.	33 073	18.0	(NA)	(NA)	(NA)		EAST SOUTH CENTRAL DIVISION					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 764	1.5	54	57 367	4.8		ALL ESTABLISHMENTS . . . (NUMBER) 71					
	SOUTH ATLANTIC DIVISION							SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,167					
	ALL ESTABLISHMENTS . . . (NUMBER) 223							SALES REPORTED BY COMMODITY LINE	46 650	100.0	62	(X)	(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 6,212							PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	3 137	6.7	8	5 694	55.1
35111-2 35191	STEAM ENGINES AND TURBINES	25 683	7.6	6	56 086	45.8	35197	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	740	1.6	7	10 246	7.2
	GASOLINE ENGINES (EXC. OUTBOARD, AIR- CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	2 372	3.7	5	11 190	21.2	35319	MINING MACHINERY AND EQUIPMENT	1 485	3.2	7	9 784	15.2
35192	DIESEL AND SEMI-DIESEL ENGINES	11 002	3.3	13	32 690	33.7	35321-4	OIL FIELD MACHINERY AND EQUIPMENT	768	1.6	7	5 554	13.8
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	10 153	3.0	20	39 411	25.8	35321-4	HOISTS, CRANES, AND MONORAILS	1 291	2.8	7	11 703	11.0
35193-6 35611-2 35661-3 35671-3,90	OTHER INTERNAL COMBUSTION ENGINES	5 673	1.7	11	26 965	21.0	35321-4	WORKING MACHINERY, N.E.C.	4 116	8.8	13	11 095	37.1
	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	943	3.3	12	20 264	4.7	35321-4	SPECIAL INDUSTRIAL MACHINERY, N.E.C.	5 363	11.5	5	5 991	89.5
35321-4	MINING MACHINERY AND EQUIPMENT	2 689	8.8	13	33 561	8.0	35321-4	PUMPS AND COMPRESSORS	5 810	12.5	12	13 685	42.5
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	1 512	4.4	6	10 421	14.5	35321-4	BLOWERS AND FANS	1 181	2.5	9	8 730	13.5
35351-2	CONVEYORS	11 693	3.5	17	21 948	53.3	35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	1 497	3.2	6	5 795	25.8
35361-2	HOISTS, CRANES, AND MONORAILS	2 724	4.8	10	20 253	13.4	38211-6	MECHANICAL MEASURING DEVICES	7 130	15.3	9	8 158	87.4
35370	INDUSTRIAL TRUCKS AND TRACTORS	1 494	4.4	5	3 364	23.4	38220	AUTOMATIC TEMPERATURE CONTROLS	1 853	4.0	7	3 867	47.9
35411-9	METAL-CUTTING MACHINE TOOLS	788	2.2	3	3 364	23.4		MISCELLANEOUS GOODS, N.E.C.	10 990	23.6	(NA)	(NA)	(NA)
35481-5	METALWORKING MACHINERY, N.E.C.	16 893	5.0	32	39 436	42.8		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 289	2.8	26	15 809	8.2
35521-3	FOOD PRODUCTS MACHINERY	2 351	7.7	11	6 865	34.2		WEST SOUTH CENTRAL DIVISION					
35521-3	TEXTILE MACHINERY	48 292	14.3	13	49 265	98.0		ALL ESTABLISHMENTS . . . (NUMBER) 301					
35531-2	WOODWORKING MACHINERY	3 696	1.1	8	8 215	45.0		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,296					
35540	PAPER INDUSTRIES MACHINERY	725	2.2	6	5 607	12.9		SALES REPORTED BY COMMODITY LINE	336 381	100.0	244	(X)	(X)
35551-2	PRINTING TRADES MACHINERY	8 353	2.5	7	9 227	90.5		STEAM ENGINES AND TURBINES	14 470	4.3	15	39 651	36.5
35591-5	SPECIAL INDUSTRIAL MACHINERY, N.E.C.	4 853	1.4	6	5 191	93.5		GASOLINE ENGINES (EXC. OUTBOARD, AIR- CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	2 066	4.6	3	10 748	19.2
35611-6	PUMPS AND COMPRESSORS	37 120	11.0	42	67 431	55.0		DIESEL AND SEMI-DIESEL ENGINES	16 067	4.8	15	33 039	48.6
35641-2	BLOWERS AND FANS	5 130	1.5	20	18 457	27.8		PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	6 154	1.8	24	31 018	19.8
35661-3	POWER TRANSMISSION EQUIPMENT	5 063	1.5	11	58 622	8.6		OTHER INTERNAL COMBUSTION ENGINES	476	1.1	4	7 383	6.4
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	32 389	9.6	25	92 959	34.8		FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	779	2.2	5	5 101	15.3
36111-3 36220	ELECTRICAL MEASURING INSTRUMENTS	790	2.2	6	45 618	1.7	35111-2	STEAM ENGINES AND TURBINES	14 470	4.3	15	39 651	36.5
36740-92-5	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	3 042	9.9	6	45 337	6.7	35191	GASOLINE ENGINES (EXC. OUTBOARD, AIR- CRAFT, AUTOMOBILE, TRUCK, BUS, TANK)	2 066	4.6	3	10 748	19.2
38211-6 38220	ELECTRONIC COMPONENTS, N.E.C.	422	1.1	7	35 863	1.2	35192	DIESEL AND SEMI-DIESEL ENGINES	16 067	4.8	15	33 039	48.6
	MECHANICAL MEASURING DEVICES	32 269	9.5	32	84 962	38.0	35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	6 154	1.8	24	31 018	19.8
	AUTOMATIC TEMPERATURE CONTROLS	8 383	2.5	14	13 075	64.1	35193-6	OTHER INTERNAL COMBUSTION ENGINES	476	1.1	4	7 383	6.4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)							INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	WEST SOUTH CENTRAL DIVISION (CONT.)							MOUNTAIN DIVISION (CONT.)					
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	526	2	13	35 553	1.5	35312	CONVEYORS	1 685	2.8	4	2 918	57.7
35321-4	MINING MACHINERY AND EQUIPMENT	3 434	1.0	18	56 746	6.1	35361-2	HOISTS, CRANES, AND MONORAILS	929	1.5	5	8 735	10.6
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	93 097	27.7	72	112 621	82.7	35401-5	METALWORKING MACHINERY, N.E.C.,	3 447	5.7	14	11 622	14.6
35361-2	CONVEYORS	712	2	14	35 337	21.4	35611-6	PUMPS AND COMPRESSORS	8 259	13.6	17	18 022	23.6
35411-9	HOISTS, CRANES, AND MONORAILS	2 403	2	14	44 191	5.4	35641-2	BLOWERS AND FANS	636	1.1	4	3 669	4.8
35421-4	METAL-CUTTING MACHINE TOOLS	3 468	1.0	6	8 821	39.3	35661-3	POWER TRANSMISSION EQUIPMENT	837	1.4	4	5 065	16.5
35451-3	METAL-FORMING MACHINE TOOLS	299	2.1	6	7 352	4.1	35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	3 841	6.3	6	6 716	57.2
35481-5	MACHINE TOOL ACCESSORIES	7 088	3.1	20	55 283	19.0	38211-6	MECHANICAL MEASURING DEVICES	2 602	4.3	6	5 235	49.7
35491-5	METALWORKING MACHINERY, N.E.C.,	10 976	1.6	8	13 291	14.5	38220	AUTOMATIC TEMPERATURE CONTROLS	3 243	5.3	5	4 222	76.8
35511-3	FOOD PRODUCTS MACHINERY	1 869	1.0	6	12 852	37.8		MISCELLANEOUS GOODS, N.E.C.,	9 462	15.5	(NA)	(NA)	(NA)
35511-3	PRINTING TRADES MACHINERY	9 728	2.9	9	13 885	70.1		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 138	1.9	22	22 911	5.0
35591-5	SPECIAL INDUSTRY MACHINERY, N.E.C.,	75 369	22.4	73	124 353	40.6		PACIFIC DIVISION					
35611-6	PUMPS AND COMPRESSORS	75 369	22.4	73	124 353	40.6		ALL ESTABLISHMENTS, . . . (NUMBER) 320					
35641-2	BLOWERS AND FANS	75 369	22.4	73	124 353	40.6		SALES NOT REPORTED BY COMMODITY					
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS	2 601	8	10	14 969	17.4		LINE (\$1,000) 13,833					
	OTHER REFRIGERATION MACHINERY	558	2	4	13 432	4.2		SALES REPORTED BY COMMODITY LINE	396 912	100.0	287	(X)	(X)
35851-4-7	ELECTRICAL MEASURING INSTRUMENTS	586	2	6	14 132	3.9	28930	PRINTING INK	4 689	1.2	5	14 755	31.8
36111-3	OTHER MOTORS AND GENERATORS	1 741	5	6	16 022	10.9	35111-2	STEAM ENGINES AND TURBINES	3 785	1.0	11	16 512	22.9
36213-6	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS	529	2	5	10 525	5.0	35192	DIESEL AND SEMI-DIESEL ENGINES	16 657	4.2	12	42 399	59.3
36740-92-5	ELECTRONIC COMPONENTS, N.E.C.,	575	2	8	38 490	1.5	35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	8 109	2.0	26	41 256	19.7
37411-3	LOCOMOTIVES AND PARTS	236	1	4	13 427	1.8	35193-6	OTHER INTERNAL COMBUSTION ENGINES	3 537	9	11	20 763	17.0
38211-6	MECHANICAL MEASURING DEVICES	26 293	7.8	34	45 694	57.5	35222-6,8	FARM MACHINERY AND EQUIPMENT (EXCL. LAWN MOWERS)	348	1	7	7 900	4.4
38220	AUTOMATIC TEMPERATURE CONTROLS	6 598	2.0	9	10 924	60.4	35316	MIXERS, PAVERS, AND RELATED EQUIPMENT	1 195	1.3	5	12 620	9.2
38330-6	NON-ELECTRICAL HEATING EQUIPMENT	386	1	4	2 307	16.7	35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	2 588	7	17	31 562	8.2
34941	VALVES FOR PIPING SYSTEMS	1 014	3	17	13 869	7.3	35321-4	MINING MACHINERY AND EQUIPMENT	8 491	2.1	21	57 140	14.9
	MISCELLANEOUS GOODS, N.E.C.,	27 592	8.2	(NA)	(NA)	(NA)	35331-4	OIL FIELD MACHINERY AND EQUIPMENT	16 410	3.3	20	37 487	47.6
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	6 819	2.0	88	114 471	6.0	35351-2	CONVEYORS	13 187	3.3	10	22 626	59.3
	MOUNTAIN DIVISION						35361-2	HOISTS, CRANES, AND MONORAILS	11 448	2.6	19	38 956	27.7
	ALL ESTABLISHMENTS, . . . (NUMBER) 83						35411-9	INDUSTRIAL TRUCKS AND TRACTORS	11 203	2.6	8	16 468	47.6
	SALES NOT REPORTED BY COMMODITY						35421-4	METAL-CUTTING MACHINE TOOLS	10 504	2.7	11	22 472	47.6
	LINE (\$1,000) 2,706						35451-3	METAL-FORMING MACHINE TOOLS	531	1	8	15 168	12.5
	SALES REPORTED BY COMMODITY LINE	60 901	100.0	67	(X)	(X)	35481-5	MACHINE TOOL ACCESSORIES	13 607	3.1	14	23 393	59.2
35111-2	STEAM ENGINES AND TURBINES	369	6	3	2 448	15.1	35511-3	METALWORKING MACHINERY, N.E.C.,	26 576	6.7	44	61 431	49.3
35192	DIESEL AND SEMI-DIESEL ENGINES	812	1.3	4	7 786	10.4	35540	FOOD PRODUCTS MACHINERY	11 456	2.4	19	16 734	68.5
35197	PARTS AND ACCESSORIES FOR INTERNAL COMBUSTION ENGINES	2 037	3.3	8	11 083	18.4	35591-5	PAPER INDUSTRIES MACHINERY	3 557	5.9	11	13 948	25.5
35193-6	OTHER INTERNAL COMBUSTION ENGINES	1 068	1.8	4	8 664	12.3	35611-6	PRINTING TRADES MACHINERY	22 682	5.7	22	32 276	40.5
35319	OTHER CONSTRUCTION MACHINERY AND EQUIPMENT	555	9	7	8 529	6.5	35641-2	SPECIAL INDUSTRY MACHINERY, N.E.C.,	10 203	17.9	16	12 601	81.0
35321-4	MINING MACHINERY AND EQUIPMENT	2 134	3.5	9	12 604	16.9	35661-3	PUMPS AND COMPRESSORS	70 949	1.9	85	136 119	52.1
35331-4	OIL FIELD MACHINERY AND EQUIPMENT	17 827	29.3	19	21 548	82.7		POWER TRANSMISSION EQUIPMENT	5 213	1.3	15	28 202	26.5
								INDUSTRIAL FURNACES AND OVENS	8 422	2.1	25	30 754	17.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)												
	PACIFIC DIVISION (CONT.)												
36740-12-5	ELECTRONIC COMPONENTS, N.E.C.	475	.1	5	10 601	4.5		MIDDLE ATLANTIC DIVISION					
38211-6	MECHANICAL MEASURING DEVICES.	32 794	8.3	33	38 375	85.5		ALL ESTABLISHMENTS. (NUMBER) 265					
38220	AUTOMATIC TEMPERATURE CONTROLS.	11 545	2.9	10	12 797	90.2		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 10,490					
34330-6	Nonelectrical heating equipment	1 037	.3	10	9 367	11.1	22980-3	CORDAGE AND TWINE.	22 364	2.8	5	23 764	94.1
34941	Valves for piping systems.	505	.1	8	6 556	7.7	24212	DRESSED LUMBER.	5 979	.7	11	29 887	20.0
34944	Other valves and fittings, ex. plumbers	2 742	.7	9	22 273	12.3	24990-6	WOOD PRODUCTS, N.E.C.	38 884	4.9	25	56 215	69.2
	MISCELLANEOUS GOODS, N.E.C.	57 717	14.5	(NA)	(NA)	(NA)	28930	PRINTING INK.	15 466	1.9	9	15 813	97.8
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	6 796	1.7	94	128 175	5.3	30691	RUBBER BELTS, BELTING.	8 031	1.0	13	33 282	35.1
	INDUSTRIAL SUPPLIES (SIC 5082, PART)						30692	RUBBER HOSE AND TUBING.	13 050	1.6	18	36 435	24.8
	NEW ENGLAND DIVISION						30695	MECHANICAL RUBBER GOODS, N.E.C.	16 533	2.1	27	102 197	16.2
	ALL ESTABLISHMENTS. (NUMBER) 76						30698	OTHER RUBBER GOODS, N.E.C.	2 692	.3	11	68 664	3.9
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 1,1218						30790-9	PLASTIC PRODUCTS.	13 295	1.7	29	247 414	5.4
	SALES REPORTED BY COMMODITY LINE.	124 216	100.0	72	(X)	(X)	32210	GLASS CONTAINERS.	204 535	25.5	25	256 580	79.7
22980-3	CORDAGE AND TWINE.	2 518	2.0	3	2 518	100.0	32293-4	GLASS FIBER, OTHER PRESSED AND BLOWN					
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	206	.5	5	6 753	1.6	32316	GLASSWARE.	12 954	1.6	6	107 327	12.1
28930	PRINTING INK.	6 753	5.4	5	6 753	100.0	32550	CLAY REFRACTORIES.	9 044	1.1	17	70 626	12.8
30692	RUBBER HOSE AND TUBING.	841	.7	4	4 597	18.3	32910-4	ABRASIVE PRODUCTS.	45 622	5.7	17	49 295	92.5
30695	MECHANICAL RUBBER GOODS, N.E.C.	4 118	3.3	7	10 330	39.9	32920-7	ASBESTOS PRODUCTS.	16 692	2.1	7	56 670	29.5
30698	Other rubber goods, N.E.C.	359	.3	3	4 520	7.9	32930-3	GASKETS AND INSULATIONS.	14 381	1.8	12	62 393	23.0
30790-9	PLASTIC PRODUCTS.	1 460	1.2	8	18 228	8.0	32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED.	29 760	3.7	13	75 415	39.5
32210	GLASS CONTAINERS.	17 034	13.7	7	21 903	77.8		MINERAL WOOL.	21 688	2.7	9	68 623	31.6
32910-4	ABRASIVE PRODUCTS.	20 794	16.7	7	29 032	71.6		NONCLAY REFRACTORIES.	18 257	2.3	16	34 344	53.2
32970	NONCLAY REFRACTORIES.	3 019	2.4	3	16 756	18.0		BALL AND ROLLER BEARINGS.	69 095	8.6	28	81 778	84.5
35621-4	BALL AND ROLLER BEARINGS.	10 196	8.2	6	11 528	88.4		POWER TRANSMISSION EQUIPMENT.	29 296	3.7	29	47 455	61.7
35661-3	POWER TRANSMISSION EQUIPMENT.	3 810	3.1	8	5 415	70.4		CARBURETORS, PISTONS, AND OTHER MACHINE SHOP PRODUCTS.	1 200	.1	7	19 656	6.1
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	1 414	1.1	3	3 867	36.6		WELDING APPARATUS.	18 523	2.3	14	19 100	97.0
36231-3	WELDING APPARATUS.	2 630	2.1	5	3 159	83.3		MECHANICAL MEASURING DEVICES.	1 298	.2	5	5 179	25.1
38211-6	MECHANICAL MEASURING DEVICES.	757	.6	4	4 364	17.3		METAL STAMPINGS.	28 425	3.5	15	35 332	80.5
34292-13-5	OTHER HARDWARE.	160	.1	5	5 673	2.8		VALVES FOR PIPING SYSTEMS.	38 693	4.8	28	49 129	78.8
34941	Valves for piping systems.	9 158	7.4	12	15 573	58.8		FITTINGS AND UNIONS FOR PIPING SYSTEMS.	19 449	2.4	21	30 553	63.7
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS.	2 280	1.8	6	4 636	49.2		OTHER VALVES AND FITTINGS, EX. PLUMBERS	5 777	.7	9	15 135	38.2
34943	PLUMBING HEATING VALVES, EX. PLUMBERS	610	.5	3	2 290	26.6		MISCELLANEOUS GOODS, N.E.C.	76 645	9.6	(NA)	(NA)	(NA)
34944	Other valves and fittings, ex. plumbers	896	.7	4	2 887	31.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 754	.5	19	61 430	6.1
	MISCELLANEOUS GOODS, N.E.C.	34 634	27.9	(NA)	(NA)	(NA)		EAST NORTH CENTRAL DIVISION					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	569	.5	6	9 451	6.0		ALL ESTABLISHMENTS. (NUMBER) 321					
								SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 20,1351					
								SALES REPORTED BY COMMODITY LINE.	1 035 596	100.0	295	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	INDUSTRIAL SUPPLIES (CONT.)				(5)						(4)
	EAST NORTH CENTRAL DIVISION (CONT.)										
28212	DRESSED LUMBER,	3 392	.3	10	17.4	35621-4	BALL AND ROLLER BEARINGS,	15 648	10.8	14	20 337
28990-6	WOOD PRODUCTS, N.E.C.,	30 416	2.9	20	41.5	35661-3	POWER TRANSMISSION EQUIPMENT,	6 435	4.4	10	8 211
26610-2	BUILDING PAPER AND BOARD,	8 261	.8	5	13.0	36231-3	WELDING APPARATUS,	7 887	5.4	6	9 473
28930	PRINTING INK,	27 687	2.7	16	28 368	34610-8	METAL STAMPINGS,	1 535	1.1	4	1 632
30691	RUBBER BELTS, BELTING,	17 044	1.6	11	58 735	34941	VALVES FOR PIPING SYSTEMS,	7 369	.8	7	7 369
30692	RUBBER HOSE AND TUBING,	19 686	1.9	12	55 760	34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS,	7 284	5.0	11	10 388
30695	MECHANICAL RUBBER GOODS, N.E.C.,	19 917	1.9	24	124 774	34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS,	909	.6	8	5 411
30698	OTHER RUBBER GOODS, N.E.C.,	3 263	.3	10	54 698		MISCELLANEOUS GOODS, N.E.C.,	60 090	41.4	(NA)	(NA)
30790-9	PLASTIC PRODUCTS,	17 900	1.7	31	244 134		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	35	(Z)	3	1 254
32210	GLASS CONTAINERS,	179 726	17.4	33	241 928		SOUTH ATLANTIC DIVISION				
32550	CLAY REFRACTORIES,	11 030	1.1	18	60 805		ALL ESTABLISHMENTS, (NUMBER)				
32910-4	ABRASIVE PRODUCTS,	85 175	8.2	27	90 430		SALES NOT REPORTED BY COMMODITY				
32940-7	ASBESTOS PRODUCTS,	9 021	.9	3	48 864		LINE, (\$1,000)				
32930-3	GASKETS AND INSULATIONS,	6 698	.6	10	68 216		SALES REPORTED BY COMMODITY LINE, (D)				
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED,	11 612	1.1	12	49 703		WOOD PRODUCTS, N.E.C.,	223 900	100.0	122	(X)
32960-2	MINERAL WOOL,	50 275	4.9	18	113 366		PRINTING INK,	12 376	5.5	10	20 162
32970	NONCLAY REFRACTORIES,	35 673	3.4	20	47 273		RUBBER BELTS, BELTING,	8 147	3.6	9	8 148
33511-2	CONVEYORS,	5 809	.6	9	27 505		RUBBER HOSE AND TUBING,	3 624	1.6	6	13 741
35621-4	BALL AND ROLLER BEARINGS,	200 921	19.4	40	232 446		MECHANICAL RUBBER GOODS, N.E.C.,	5 569	2.5	7	13 862
35661-3	POWER TRANSMISSION EQUIPMENT,	68 683	6.6	46	122 750		OTHER RUBBER GOODS, N.E.C.,	10 606	4.7	12	29 851
36231-3	WELDING APPARATUS,	34 485	3.3	21	43 166		PLASTIC PRODUCTS,	1 793	.8	4	12 432
34610-8	METAL STAMPINGS,	53 871	5.2	18	95 885		GLASS CONTAINERS,	2 557	1.1	14	35 195
34941	VALVES FOR PIPING SYSTEMS,	15 038	1.5	20	22 857		MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED,	49 984	22.3	19	55 906
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS,	13 532	1.3	17	18 310		OTHER NONMETALLIC MINERAL PROD. N.E.C.,	450	.2	3	450
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS,	4 707	.5	10	11 962		POWER TRANSMISSION EQUIPMENT,	1 800	.8	3	2 343
	MISCELLANEOUS GOODS, N.E.C.,	94 594	9.1	(NA)	(NA)		BALL AND ROLLER BEARINGS,	18 420	8.2	15	24 280
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	7 180	.7	19	116 329		POWER TRANSMISSION EQUIPMENT,	8 884	4.0	13	14 299
	WEST NORTH CENTRAL DIVISION						WELDING APPARATUS,	8 581	3.8	11	9 508
	ALL ESTABLISHMENTS, (NUMBER)						METAL STAMPINGS,	7 257	3.2	5	7 604
	SALES NOT REPORTED BY COMMODITY						VALVES FOR PIPING SYSTEMS,	8 128	3.6	14	13 106
	LINE, (\$1,000)						FITTINGS AND UNIONS FOR PIPING SYSTEMS,	6 760	3.0	10	9 793
	SALES REPORTED BY COMMODITY LINE,	145 209	100.0	80	(X)		OTHER VALVES AND FITTINGS, EX. PLUMBERS,	2 255	1.0	5	6 933
28930	PRINTING INK,	5 581	3.8	6	5 604		MISCELLANEOUS GOODS, N.E.C.,	65 017	29.0	(NA)	(NA)
30695	MECHANICAL RUBBER GOODS, N.E.C.,	3 492	2.4	8	19 487		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	1 692	.8	6	7 908
30698	OTHER RUBBER GOODS, N.E.C.,	3 900	2.7	6	13 008		EAST SOUTH CENTRAL DIVISION				
30790-9	PLASTIC PRODUCTS,	2 501	1.7	9	33 748		ALL ESTABLISHMENTS, (NUMBER)				
32210	GLASS CONTAINERS,	28 678	19.7	9	35 005		SALES NOT REPORTED BY COMMODITY				
							LINE, (\$1,000)				
							SALES REPORTED BY COMMODITY LINE, (D)				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	INDUSTRIAL SUPPLIES (CONT.)										
	EAST SOUTH CENTRAL DIVISION (CONT.)										
30790-9	PLASTIC PRODUCTS.	631	4.8	6	22 561	30691	RUBBER BELTS, BELTING.	897	2.4	4	3 000
32210	GLASS CONTAINERS.	27 320	34.5	7	29 352	30692	RUBBER HOSE AND TUBING.	881	2.3	4	3 000
32550	CLAY REFRACTORIES.	4 288	5.4	7	12 689	30695	MECHANICAL RUBBER GOODS, N.E.C.	525	1.4	6	3 412
32970	NONCLAY REFRACTORIES.	8 220	10.4	7	12 689	30698	OTHER RUBBER GOODS, N.E.C.	222	0.6	4	3 000
35621-4	BALL AND ROLLER BEARINGS.	3 433	4.3	3	873	30790-9	PLASTIC PRODUCTS.	180	0.5	8	9 299
35661-3	POWER TRANSMISSION EQUIPMENT.	2 580	3.3	5	4 192		BALL AND ROLLER BEARINGS.	3 559	9.4	4	3 734
	MISCELLANEOUS GOODS, N.E.C.	31 422	39.7	(NA)	(NA)		POWER TRANSMISSION EQUIPMENT.	1 940	5.1	3	2 769
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 339	1.7	6	14 941	34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS. OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 358	6.2	3	2 707
	WEST SOUTH CENTRAL DIVISION					34944	MISCELLANEOUS GOODS, N.E.C.	1 375	3.6	3	3 013
	ALL ESTABLISHMENTS. (NUMBER) 134						RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	22 858	60.2	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)	209 651	100.0	133	(X)		PACIFIC DIVISION	3 191	8.4	6	8 992
24990-6	WOOD PRODUCTS, N.E.C.	7 603	3.6	3	10 462		ALL ESTABLISHMENTS. (NUMBER) 208				
28930	PRINTING INK.	3 877	1.8	7	3 907		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)	420 919	100.0	192	(X)
30691	RUBBER BELTS, BELTING.	8 327	4.0	13	23 506	22980-3	SALES REPORTED BY COMMODITY LINE.	7 407	1.8	4	7 442
30692	RUBBER HOSE AND TUBING.	6 698	3.2	14	24 286		CORDAGE AND TWINE.	1 177	0.3	9	14 280
30695	MECHANICAL RUBBER GOODS, N.E.C.	9 172	4.4	16	29 695		DRESSED LUMBER.	28 035	6.7	15	37 541
30698	OTHER RUBBER GOODS, N.E.C.	2 817	1.3	8	19 624		WOOD PRODUCTS, N.E.C.	8 676	2.1	17	10 423
30790-9	PLASTIC PRODUCTS.	806	0.4	17	33 577		PRINTING INK.	6 434	1.5	11	22 140
32210	GLASS CONTAINERS.	22 557	10.8	12	25 655	30691	RUBBER BELTS, BELTING.	9 603	2.3	12	25 003
32930-3	GASKETS AND INSULATIONS.	3 072	1.5	7	4 169	30692	RUBBER HOSE AND TUBING.	4 906	1.2	20	51 333
35351-2	CONVEYORS.	4 814	2.3	9	16 435	30695	MECHANICAL RUBBER GOODS, N.E.C.	3 341	0.8	12	38 644
35621-4	BALL AND ROLLER BEARINGS.	14 567	6.9	18	25 227	30698	OTHER RUBBER GOODS, N.E.C.	5 420	1.3	24	108 168
35661-3	POWER TRANSMISSION EQUIPMENT.	15 330	7.3	23	26 608	30790-9	PLASTIC PRODUCTS.	85 418	20.3	17	100 021
35671-3,90	OTHER GENERAL MACHINERY, INCLUDING INDUSTRIAL FURNACES AND OVENS.	1 434	0.7	6	12 793	32210	GLASS CONTAINERS.	15 077	1.2	9	38 362
34941	VALVES FOR PIPING SYSTEMS.	35 513	16.9	29	42 993	32550	CLAY REFRACTORIES.	19 069	4.5	15	21 276
34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS. OTHER VALVES AND FITTINGS, EX. PLUMBERS	9 937	4.7	15	16 503	32910-4	ABRASIVE PRODUCTS.	4 536	1.1	5	27 737
34944	OTHER VALVES AND FITTINGS, EX. PLUMBERS	8 260	3.9	12	17 523	32920-7	ASBESTOS PRODUCTS.	3 401	0.8	8	33 290
	MISCELLANEOUS GOODS, N.E.C.	53 826	25.7	(NA)	(NA)	32930-3	GASKETS AND INSULATIONS.	51 868	12.3	18	84 868
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 041	0.5	3	7 208	32960-2	MINERAL WOOL.	8 149	1.9	7	13 202
	MOUNTAIN DIVISION					32970	NONCLAY REFRACTORIES.	28 025	6.7	25	38 634
	ALL ESTABLISHMENTS. (NUMBER) 38					35621-4	BALL AND ROLLER BEARINGS.	14 436	3.4	21	23 768
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	37 986	100.0	35	(X)	35661-3	POWER TRANSMISSION EQUIPMENT.	10 858	2.6	11	11 514
	SALES REPORTED BY COMMODITY LINE.					36231-3	WELDING APPARATUS.	33 427	7.9	9	40 225
						34610-8	METAL STAMPINGS.	15 678	3.7	19	24 287
						34941	VALVES FOR PIPING SYSTEMS.	10 755	2.6	18	16 342
						34942	FITTINGS AND UNIONS FOR PIPING SYSTEMS. OTHER VALVES AND FITTINGS, EX. PLUMBERS	2 944	0.7	8	13 147

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL SUPPLIES (CONT.)												
	PACIFIC DIVISION (CONT.)												
	MISCELLANEOUS GOODS, N.E.C.	45 090	10.7	(NA)	(NA)	(NA)	35319	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)	2 987	.7	10	174 633	1.7
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	7 189	1.7	12	40 496	17.8		EAST NORTH CENTRAL DIVISION (CONT.)	25 742	6.1	(NA)	(NA)	(NA)
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)							WEST NORTH CENTRAL DIVISION	954	.2	7	153 368	.6
	NEW ENGLAND DIVISION							ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000)					
	SALES REPORTED BY COMMODITY LINE. . . .	7 813	100.0	5	(X)	(X)		SALES REPORTED BY COMMODITY LINE. . . .	(0)	100.0	56	(X)	(X)
35222-6.8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	7 091	90.8	5	7 813	90.8	35222-6.8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	604 060	(0)	56	622 649	97.0
	MISCELLANEOUS GOODS, N.E.C.	722	9.2	(NA)	(NA)	(NA)	35311.2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	6 294	(0)	23	487 257	1.3
	MIDDLE ATLANTIC DIVISION						35317	INTEGRAL TRACTOR SHOVEL LOADERS.	2 136	(0)	12	356 275	.6
	ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000)							MISCELLANEOUS GOODS, N.E.C.	(0)	(0)	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE. . . .	92 087	100.0	20	(X)	(X)		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	751	(0)	8	267 286	.3
35227	LAWN MOWERS	5 880	6.4	3	10 987	53.5		SOUTH ATLANTIC DIVISION					
35222-6.8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	67 843	73.7	18	86 206	78.7		ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000)					
35311.2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	7 296	7.9	7	60 952	12.0		SALES REPORTED BY COMMODITY LINE. . . .	170 097	100.0	22	(X)	(X)
35313	PARTS AND ATTACHMENTS FOR TRACKLAYING, TRACTORS, OFF-HWY. WHEEL TRACTORS, INTEGRAL TRACTOR SHOVEL LOADERS.	3 514	3.8	3	40 240	8.7	35222-6.8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	155 515	91.4	22	170 097	91.4
35317	MISCELLANEOUS GOODS, N.E.C.	2 094	2.3	3	36 698	5.7	35311.2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	4 886	2.9	9	136 934	3.6
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	5 149	5.6	(NA)	(NA)	(NA)		MISCELLANEOUS GOODS, N.E.C.	9 552	5.6	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	144	.1	3	62 572	.2
	ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000)							EAST SOUTH CENTRAL DIVISION					
	SALES REPORTED BY COMMODITY LINE. . . .	420 577	100.0	49	(X)	(X)		ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000)	(0)	100.0	15	(X)	(X)
35222-6.8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	381 328	90.7	48	403 325	94.5	35222-6.8	FARM MACHINERY AND EQUIPMENT (EXC. LAWN MOWERS)	104 051	(0)	15	107 454	96.8
35311.2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	7 026	1.7	19	285 299	2.5	35311.2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS.	1 668	(0)	7	76 386	2.2
35317	INTEGRAL TRACTOR SHOVEL LOADERS.	2 540	.6	10	179 390	1.4		MISCELLANEOUS GOODS, N.E.C.	(0)	(0)	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)							PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	WEST SOUTH CENTRAL DIVISION							NEW ENGLAND DIVISION (CONT.)					
	ALL ESTABLISHMENTS, . . . (NUMBER) 17						38112-3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS, . . .	5 491	16.0	5	5 741	95.6
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 0	108 070	100.0	17	(X)	(X)	38311-2	OPTICAL INSTRUMENTS AND LENSES, . . .	3 627	10.5	14	6 608	54.9
	SALES REPORTED BY COMMODITY LINE . . .						38421-4	SURGICAL APPLIANCES AND SUPPLIES, . . .	14 448	42.0	5	17 144	84.2
35222-6-8	FARM MACHINERY AND EQUIPMENT (EXC-LAWN MOWERS) . . .	103 297	95.6	17	108 070	95.6	38510	OPHTHALMIC GOODS . . .	6 412	18.6	35	7 802	82.2
35311-2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS, . . .	1 689	1.6	7	74 944	2.3		MISCELLANEOUS GOODS, N.E.C., . . .	4 098	11.9	(NA)	(NA)	(NA)
35317	INTEGRAL TRACTOR SHOVEL LOADERS, . . .	662	.6	5	64 488	1.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	335	1.0	3	1 075	31.2
	MOUNTAIN DIVISION							MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, . . . (NUMBER) 10	184	.2	3	34 619	.5		ALL ESTABLISHMENTS, . . . (NUMBER) 121					
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (D)							SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 5-852	139 541	100.0	103	(X)	(X)
	SALES REPORTED BY COMMODITY LINE . . .	35 864	100.0	9	(X)	(X)	32293-4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE . . .	42 524	30.5	6	43 476	97.8
35222-6-8	FARM MACHINERY AND EQUIPMENT (EXC-LAWN MOWERS) . . .	34 066	95.0	9	35 864	95.0	36930	X-RAY AND THERAPEUTIC APPARATUS . . .	7 268	5.2	9	7 830	92.8
	MISCELLANEOUS GOODS, N.E.C., . . .	1 798	5.0	(NA)	(NA)	(NA)	38112-3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS, . . .	27 661	19.8	11	27 905	99.0
	PACIFIC DIVISION						38311-2	OPTICAL INSTRUMENTS AND LENSES, . . .	6 314	4.5	24	15 189	41.6
	ALL ESTABLISHMENTS, . . . (NUMBER) 27						38421-4	SURGICAL APPLIANCES AND SUPPLIES, . . .	26 102	18.7	14	30 584	85.3
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (D)						38510	OPHTHALMIC GOODS . . .	18 400	13.2	57	22 922	80.3
	SALES REPORTED BY COMMODITY LINE . . .	118 970	100.0	24	(X)	(X)		MISCELLANEOUS GOODS, N.E.C., . . .	10 341	7.4	(NA)	(NA)	(NA)
35222-6-8	FARM MACHINERY AND EQUIPMENT (EXC-LAWN MOWERS) . . .	101 785	85.6	24	118 970	85.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	931	.7	11	12 423	7.5
35311-2	TRACKLAYING TRACTORS AND CONTRACTORS, OFF-HIGHWAY WHEEL TRACTORS, . . .	9 242	7.8	10	92 224	10.0		EAST NORTH CENTRAL DIVISION					
35317	INTEGRAL TRACTOR SHOVEL LOADERS, . . .	481	.4	7	82 288	.6		ALL ESTABLISHMENTS, . . . (NUMBER) 137					
	MISCELLANEOUS GOODS, N.E.C., . . .	7 211	6.1	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 7-510	87 546	100.0	112	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	251	.2	3	43 397	.6	32293-4, 32316	GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE . . .	18 250	20.8	8	18 670	97.8
	PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)						36930	X-RAY AND THERAPEUTIC APPARATUS . . .	4 649	5.3	14	5 407	86.0
	NEW ENGLAND DIVISION						38112-3	OTHER ENGINEERING, LABORATORY, AND SCIENTIFIC INSTRUMENTS, . . .	7 781	8.9	11	14 249	54.6
	ALL ESTABLISHMENTS, . . . (NUMBER) 50						38211-6	MECHANICAL MEASURING DEVICES, . . .	92	.1	3	2 719	3.4
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (D)						38311-2	OPTICAL INSTRUMENTS AND LENSES, . . .	7 419	8.5	20	17 506	42.4
	SALES REPORTED BY COMMODITY LINE . . .	34 411	100.0	48	(X)	(X)	38421-4	SURGICAL APPLIANCES AND SUPPLIES, . . .	15 652	17.9	13	18 893	82.7
							38510	OPHTHALMIC GOODS . . .	20 681	23.6	59	24 246	85.3
								MISCELLANEOUS GOODS, N.E.C., . . .	12 457	14.2	(NA)	(NA)	(NA)
								RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE, . . .	585	.7	8	12 751	4.6

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)												
	WEST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 94												
	SALES NOT REPORTED BY COMMODITY												
	LINE . . . (\$1,000) 2,704												
	SALES REPORTED BY COMMODITY LINE, . . .	24 560	100.0	74	(X)		38311-2	OPTICAL INSTRUMENTS AND LENSES, . . .	2 599	7.0	20	6 340	41.0
	X-RAY AND THERAPEUTIC APPARATUS . . .	1 222	5.0	7	1 249	97.8	38421-4	SURGICAL APPLIANCES AND SUPPLIES, . . .	7 331	19.8	8	8 093	90.6
	OPTICAL INSTRUMENTS AND LENSES, . . .	1 402	5.7	22	5 886	23.8	38510	OPHTHALMIC GOODS, . . .	14 334	38.7	51	15 883	90.2
	SURGICAL APPLIANCES AND SUPPLIES, . . .	4 198	17.1	6	4 546	92.3		MISCELLANEOUS GOODS, N.E.C., . . .	12 334	33.3	(NA)	(NA)	(NA)
	OPHTHALMIC GOODS, . . .	12 689	51.7	57	14 414	88.0		RECEIPTS FROM SERVICES - SOURCES OTHER	453	1.2	6	2 067	21.9
	MISCELLANEOUS GOODS, N.E.C., . . .	4 616	18.8	(NA)	(NA)	(NA)		THAN THE SALE OF MERCHANDISE, . . .					
	RECEIPTS FROM SERVICES - SOURCES OTHER							MOUNTAIN DIVISION					
	THAN THE SALE OF MERCHANDISE, . . .	433	1.8	4	1 796	24.1		ALL ESTABLISHMENTS, . . . (NUMBER) 37					
	SOUTH ATLANTIC DIVISION							SALES NOT REPORTED BY COMMODITY					
	ALL ESTABLISHMENTS, . . . (NUMBER) 117							LINE . . . (\$1,000) 507					
	SALES NOT REPORTED BY COMMODITY							SALES REPORTED BY COMMODITY LINE, . . .	9 190	100.0	33	(X)	(X)
	LINE . . . (\$1,000) 1,780							OPTICAL INSTRUMENTS AND LENSES, . . .	551	6.0	11	2 473	22.3
	SALES REPORTED BY COMMODITY LINE, . . .	49 294	100.0	107	(X)		38311-2	OPHTHALMIC GOODS, . . .	4 443	48.3	26	5 239	84.8
	X-RAY AND THERAPEUTIC APPARATUS . . .	2 889	5.9	9	3 119	92.6	38510	MISCELLANEOUS GOODS, N.E.C., . . .	3 720	40.5	(NA)	(NA)	(NA)
	OTHER ENGINEERING, LABORATORY, AND							RECEIPTS FROM SERVICES - SOURCES OTHER					
	SCIENTIFIC INSTRUMENTS, . . .	1 316	2.7	3	1 509	87.2		THAN THE SALE OF MERCHANDISE, . . .	476	5.2	3	1 094	43.5
	OPTICAL INSTRUMENTS AND LENSES, . . .	4 662	9.5	38	12 606	37.0		PACIFIC DIVISION					
	SURGICAL APPLIANCES AND SUPPLIES, . . .	15 902	32.3	13	17 241	92.2		ALL ESTABLISHMENTS, . . . (NUMBER) 117					
	OPHTHALMIC GOODS, . . .	15 158	30.8	77	18 692	81.1		SALES NOT REPORTED BY COMMODITY					
	MISCELLANEOUS GOODS, N.E.C., . . .	8 115	16.5	(NA)	(NA)	(NA)		LINE . . . (\$1,000) (D)					
	RECEIPTS FROM SERVICES - SOURCES OTHER							SALES REPORTED BY COMMODITY LINE, . . .	102 126	100.0	105	(X)	(X)
	THAN THE SALE OF MERCHANDISE, . . .	1 252	2.5	18	8 397	14.9		GLASS FIBER, OTHER PRESSED AND BLOWN					
	EAST SOUTH CENTRAL DIVISION							GLASSWARE, . . .	11 105	10.9	5	11 519	96.4
	(NOT ANALYZED BY COMMODITY LINE)							X-RAY AND THERAPEUTIC APPARATUS . . .	1 278	1.3	5	1 421	89.9
	WEST SOUTH CENTRAL DIVISION							OTHER ENGINEERING, LABORATORY, AND					
	ALL ESTABLISHMENTS, . . . (NUMBER) 77							SCIENTIFIC INSTRUMENTS, . . .	13 134	12.9	9	19 106	68.7
	SALES NOT REPORTED BY COMMODITY							MECHANICAL MEASURING DEVICES, . . .	8 368	8.2	6	22 929	36.5
	LINE . . . (\$1,000) 2,601							OPTICAL INSTRUMENTS AND LENSES, . . .	7 658	7.5	31	18 923	40.5
	SALES REPORTED BY COMMODITY LINE, . . .	37 051	100.0	69	(X)	(X)		SURGICAL APPLIANCES AND SUPPLIES, . . .	15 452	15.1	13	16 725	92.4
								OPHTHALMIC GOODS, . . .	15 476	15.2	66	19 836	78.0
								MISCELLANEOUS GOODS, N.E.C., . . .	28 384	27.8	(NA)	(NA)	(NA)
								RECEIPTS FROM SERVICES - SOURCES OTHER					
								THAN THE SALE OF MERCHANDISE, . . .	1 271	1.2	12	9 152	13.9
								SERVICE-ESTABLISHMENT EQUIP., SUPPLIES					
								(SIC 5087)					
								(NOT ANALYZED BY COMMODITY LINE)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code*	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	TRANSPORTATION EQUIP, SUPPL, EX, AUTO. (SIC 5088) (NOT ANALYZED BY COMMODITY CODE)							EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)					
	COAL (SIC 5091, PART) NEW ENGLAND DIVISION							WEST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)					
	(NOT ANALYZED BY COMMODITY LINE)							MOUNTAIN DIVISION					
	MIDDLE ATLANTIC DIVISION							ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	2 879	100.0	3	(X)	(X)
12110-40	COAL, BITUMINOUS,	177 713	100.0	36	(X)	(X)	12110-40	COAL, BITUMINOUS,	2 704	93.9	3	2 879	93.9
11110-30	ANTHRACITE COAL,	108 718	61.2	29	120 379	90.3		MISCELLANEOUS GOODS, N.E.C.,	175	6.1	(NA)	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C.,	68 806	38.7	10	71 925	95.7		PACIFIC DIVISION					
	EAST NORTH CENTRAL DIVISION							(NOT ANALYZED BY COMMODITY LINE)					
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	189	.1	(NA)	(NA)	(NA)		METALS, MINERALS, EX PETROL PROD, SCRAP) (SIC 5091, PART) (SEE TABLE 6A)					
12110-40	COAL, BITUMINOUS,	218 892	100.0	41	(X)	(X)		PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
11110-30	ANTHRACITE COAL,	212 270	97.0	39	217 100	97.8		(NOT ANALYZED BY COMMODITY LINE)					
	MISCELLANEOUS GOODS, N.E.C.,	6 469	3.0	4	17 245	37.5		SCRAP, WASTE MATERIALS (SIC 5093) (NOT APPLICABLE)					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	59	(Z)	(NA)	(NA)	(NA)		TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
12110-40	COAL, BITUMINOUS,	37 359	100.0	14	(X)	(X)		(NOT ANALYZED BY COMMODITY LINE)					
	MISCELLANEOUS GOODS, N.E.C.,	37 283	99.8	14	37 359	99.8		BEER (SIC 5095, PART) (NOT ANALYZED BY COMMODITY LINE)					
	SOUTH ATLANTIC DIVISION							WINES, DISTILLED SPIRITS (SIC 5095, PART)					
12110-40	COAL, BITUMINOUS,	65 019	100.0	7	(X)	(X)		NEW ENGLAND DIVISION					
11110-30	ANTHRACITE COAL,	62 479	96.1	6	63 348	98.6		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	117 006	100.0	12	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 330	3.6	3	53 403	4.4		WINES, BRANDY, AND BRANDY SPIRITS	2 898	2.5	8	76 729	3.8
		210	.3	3	50 531	.4	20840 20850-3	DISTILLED LIQUOR, EXCEPT BRANDY	114 108	97.5	12	117 006	97.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
20840 20850-3	WINES, DISTILLED SPIRITS (CONT.)							WINES, DISTILLED SPIRITS (CONT.)					
	MIDDLE ATLANTIC DIVISION							WEST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, . . . (NUMBER)	53						ALL ESTABLISHMENTS, . . . (NUMBER)	17				
	SALES NOT REPORTED BY COMMODITY							LINE (\$1,000)	0				
	LINE (\$1,000)							SALES REPORTED BY COMMODITY LINE, . . .					(X)
	SALES REPORTED BY COMMODITY LINE, . . .							WINES, BRANDY, AND BRANDY SPIRITS . . .					
	WINES, BRANDY, AND BRANDY SPIRITS . . .	622 604	100.0	51	(X)			DISTILLED LIQUOR, EXCEPT BRANDY . . .					
	DISTILLED LIQUOR, EXCEPT BRANDY . . .	27 413	4.4	14				MOUNTAIN DIVISION	149 781	(D)	9	119 107	6.0
	SALES REPORTED BY COMMODITY LINE, . . .	595 191	95.6	47				(NOT ANALYZED BY COMMODITY LINE)			16	155 662	96.2
	EAST NORTH CENTRAL DIVISION							PACIFIC DIVISION					
20840 20850-3	ALL ESTABLISHMENTS, . . . (NUMBER)	73						ALL ESTABLISHMENTS, . . . (NUMBER)	37				
	SALES NOT REPORTED BY COMMODITY							LINE (\$1,000)	0				
	LINE (\$1,000)							SALES REPORTED BY COMMODITY LINE, . . .					(X)
	SALES REPORTED BY COMMODITY LINE, . . .	522 871	100.0	71	(X)			WINES, BRANDY, AND BRANDY SPIRITS . . .					
	WINES, BRANDY, AND BRANDY SPIRITS . . .	30 415	5.8	19				DISTILLED LIQUOR, EXCEPT BRANDY . . .					
	DISTILLED LIQUOR, EXCEPT BRANDY . . .	492 449	94.2	68				MISCELLANEOUS GOODS, N.E.C.					
	SALES REPORTED BY COMMODITY LINE, . . .	7	(Z)	(NA)				PRINTING AND WRITING PAPER (SIC 5096, PART)	259 588	(D)	15	232 509	19.5
	WINES, BRANDY, AND BRANDY SPIRITS . . .							DISTILLED LIQUOR, EXCEPT BRANDY . . .			32	263 181	98.6
	MISCELLANEOUS GOODS, N.E.C.							NEW ENGLAND DIVISION					
	WEST NORTH CENTRAL DIVISION							(NOT ANALYZED BY COMMODITY LINE)					
20840 20850-3	ALL ESTABLISHMENTS, . . . (NUMBER)	14						ALL ESTABLISHMENTS, . . . (NUMBER)	27				
	SALES NOT REPORTED BY COMMODITY							LINE (\$1,000)	(D)				
	LINE (\$1,000)							SALES REPORTED BY COMMODITY LINE, . . .					(X)
	SALES REPORTED BY COMMODITY LINE, . . .	48 428	100.0	14	(X)			NEWSPRINT	347 335	100.0	26	347 335	
	WINES, BRANDY, AND BRANDY SPIRITS . . .	608	1.3	7				GROUNDWOOD PAPER, UNCOATED	34 361	9.9	3	53 511	64.2
	DISTILLED LIQUOR, EXCEPT BRANDY . . .	44 887	92.7	13				PAPER-MACHINE COATED PAPER	62 084	17.9	3	150 117	51.4
	SALES REPORTED BY COMMODITY LINE, . . .	2 933	6.1	(NA)				BOOK PAPER, UNCOATED	119 368	34.4	15	224 243	52.2
	MISCELLANEOUS GOODS, N.E.C.							FINE PAPER, INCLUDING THIN PAPER, . . .	41 595	12.0	9	157 000	30.2
	SOUTH ATLANTIC DIVISION							COARSE PAPER	77 347	22.3	10	224 479	34.3
	ALL ESTABLISHMENTS, . . . (NUMBER)	19						SPECIAL INDUSTRIAL PAPER	4 251	1.2	3	119 803	5.3
20840 20850-3	SALES NOT REPORTED BY COMMODITY	0						MISCELLANEOUS GOODS, N.E.C.	7 687	2.2	(NA)	(NA)	
	LINE (\$1,000)							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	301	.1	5	6 226	4.8
	SALES REPORTED BY COMMODITY LINE, . . .	155 458	100.0	19	(X)								
	WINES, BRANDY, AND BRANDY SPIRITS . . .	2 834	1.8	9									
	DISTILLED LIQUOR, EXCEPT BRANDY . . .	152 624	98.2	19									
	SALES REPORTED BY COMMODITY LINE, . . .												
	WINES, BRANDY, AND BRANDY SPIRITS . . .	87 763	100.0	4	(X)								
	DISTILLED LIQUOR, EXCEPT BRANDY . . .	78 528	89.5	3									
	MISCELLANEOUS GOODS, N.E.C.	9 220	10.5	(NA)									
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	15	(Z)	3	467	3.2							

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TABLE 3C. **Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued**

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distribu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distribu- tion (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	PRINTING AND WRITING PAPER (CONT.)					(5)							(5)
	EAST NORTH CENTRAL DIVISION							PACIFIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS. . . (NUMBER)	28					26214	BOOK PAPER, UNCOATED. . .	5 467	19.1	4	21 921	24.9
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	(D)					26215	FINE PAPER, INCLUDING THIN PAPER. . .	12 350	43.2	6	28 256	43.7
	SALES REPORTED BY COMMODITY LINE. . .		100.0	27	(X)	(X)		MISCELLANEOUS GOODS, N.E.C. . .	4 298	15.0	(NA)	(NA)	(NA)
26211	NEWSPRINT . . .		4.2	4	10 721	59.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . .	7	(Z)	3	150	4.7
26212	GROUNDWOOD PAPER, UNCOATED. . .		6.7	4	54 848	18.2							
26213	PAPER-MACHINE COATED PAPER. . .		33.7	17	116 009	43.4							
26214	BOOK PAPER, UNCOATED. . .		40 993	9	121 839	33.6							
26215	FINE PAPER, INCLUDING THIN PAPER. . .		32 757	12	127 777	25.6		INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)					
26216	COARSE PAPER. . .		2 806	4	35 890	7.8		NEW ENGLAND DIVISION					
26217	SPECIAL INDUSTRIAL PAPER. . .		805	5	54 519	14.5		ALL ESTABLISHMENTS. . . (NUMBER)	34				
26218	PAPER, COATED AND GLAZED. . .		940	4	51 340	14.8		SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	992				
26410-6	MISCELLANEOUS GOODS, N.E.C. . .		4 328	(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE. . .	150 941	100.0	29	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . .		324	10	21 552	1.5		FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD. . .	10 035	6.6	3	13 207	76.0
	WEST NORTH CENTRAL DIVISION							PAPER, COATED AND GLAZED. . .	33 576	22.2	10	63 508	52.3
	(NOT ANALYZED BY COMMODITY LINE)							DIE CUT PAPER AND BOARD. . .	1 302	0.8	3	10 565	16.9
	SOUTH ATLANTIC DIVISION							WRAPPING PRODUCTS (GIFT WRAP, ETC.). . .	1 838	1.2	3	10 865	34.1
	ALL ESTABLISHMENTS. . . (NUMBER)	9						OTHER CONVERTED PAPER, BOARD PRODUCTS, PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP). . .	15 330	10.2	4	44 892	34.1
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	(D)						SANITARY FOOD CONTAINERS. . .	3 759	2.5	6	11 670	32.2
	SALES REPORTED BY COMMODITY LINE. . .		100.0	8	(X)	(X)		MISCELLANEOUS GOODS, N.E.C. . .	14 437	9.6	4	24 932	57.9
26213	PAPER-MACHINE COATED PAPER. . .		26 673	100.0				RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . .	70 590	46.8	(NA)	(NA)	(NA)
26215	FINE PAPER, INCLUDING THIN PAPER. . .		7 325	27.5	5	11 631	63.0	MIDDLE ATLANTIC DIVISION					
	MISCELLANEOUS GOODS, N.E.C. . .		11 417	42.8	4	21 817	52.3	ALL ESTABLISHMENTS. . . (NUMBER)	74	(Z)	4	32 161	8.2
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . .		7 867	29.5	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)					
	EAST SOUTH CENTRAL DIVISION							SALES REPORTED BY COMMODITY LINE. . .	969 152	100.0	129	(X)	(X)
	(NOT ANALYZED BY COMMODITY LINE)							PULP MILL PRODUCTS. . .	20 952	2.2	10	188 686	11.1
	WEST SOUTH CENTRAL DIVISION							PAPER-MACHINE COATED PAPER. . .	1 796	0.2	3	34 264	5.2
	(NOT ANALYZED BY COMMODITY LINE)							FINE PAPER, INCLUDING THIN PAPER. . .	1 126	0.1	8	74 732	1.5
	MOUNTAIN DIVISION							COARSE PAPER. . .	89 999	9.3	21	377 177	23.9
	(NOT ANALYZED BY COMMODITY LINE)							SPECIAL INDUSTRIAL PAPER. . .	6 548	0.7	12	159 582	4.1
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	0						SANITARY TISSUE STOCK, OTHER TISSUE PAPER. . .	4 570	0.5	6	40 718	11.2
	SALES REPORTED BY COMMODITY LINE. . .			3	1 540	4.2		CONTAINER BOARD. . .	149 983	15.5	19	355 128	42.2
	PACIFIC DIVISION							SPECIAL FOOD BOARD. . .	17 187	1.8	9	216 278	7.9
	(NOT ANALYZED BY COMMODITY LINE)							FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD. . .	75 104	7.7	12	266 709	28.2
	ALL ESTABLISHMENTS. . . (NUMBER)	7						OTHER PAPER MILL PRODUCTS. . .	24 418	2.5	10	182 619	13.4
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)	0						PAPER, COATED AND GLAZED. . .	76 658	7.9	43	223 612	34.3
	SALES REPORTED BY COMMODITY LINE. . .		100.0	7	(X)	(X)							

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	Amount (\$1,000) (1)				Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			
26431-3 26451-2 26492 26471 26510-20 26530 26541-3 27511-4, 27516-24, 27526-7 30790-9	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)								INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)						
	MIDDLE ATLANTIC DIVISION (CONT.)								EAST NORTH CENTRAL DIVISION (CONT.)						
	BAGS, EXCEPT TEXTILE BAGS	130 982	13.5	33	212 134	27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	9 788	1.2	12	96 272	10.2			
	DIE CUT PAPER AND BOARD	5 438	.6	8	42 487										
	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	8 143	.8	13	67 699										
	OTHER CONVERTED PAPER, BOARD PRODUCTS	62 602	6.5	28	236 638										
	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	47 623	4.9	18	80 896	30790-9	PLASTIC PRODUCTS	2 728	.3	10	77 982	3.5			
	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	63 179	6.5	22	143 545		MISCELLANEOUS GOODS, N.E.C.	61 662	7.8	(NA)	(NA)	(NA)			
	SANITARY FOOD CONTAINERS	62 927	6.5	9	102 376		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	10 982	1.4	16	31 818	34.5			
	PRODUCTS OF COMMERCIAL PRINTING	5 184	.5	9	65 757		WEST NORTH CENTRAL DIVISION								
26530 26541-3 27511-4, 27516-24, 27526-7 30790-9	PLASTIC PRODUCTS	4 315	.4	6	66 988		ALL ESTABLISHMENTS(NUMBER) 53					(X)			
	MISCELLANEOUS GOODS, N.E.C.	109 785	11.3	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE(\$1,000)	158 091	100.0	47	(X)	(X)			
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	633	.1	14	17 101	26216	COARSE PAPER	3 390	2.1	9	29 360	11.5			
	EAST NORTH CENTRAL DIVISION					26410-6	PAPER, COATED AND GLAZED	37 480	23.7	25	104 979	35.7			
	ALL ESTABLISHMENTS(NUMBER) 160					26431-3	BAGS, EXCEPT TEXTILE BAGS	26 056	16.5	16	68 420	36.1			
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 5,408					26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	1 157	.7	7	18 235	6.3			
	SALES REPORTED BY COMMODITY LINE	785 976	100.0	151	(X)	26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	8 626	5.5	8	14 104	61.2			
	PULP MILL PRODUCTS	5 300	.7	9	79 599	26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	21 716	13.7	9	36 872	58.9			
	FINE PAPER, INCLUDING THIN PAPER	3 729	.5	9	81 104	26541-3	SANITARY FOOD CONTAINERS	6 525	4.1	7	17 311	37.7			
	COARSE PAPER	37 531	4.8	18	147 818		PRODUCTS OF COMMERCIAL PRINTING	1 234	.8	10	52 910	2.3			
26216 26217 26218 26231 262312 262313	SPECIAL INDUSTRIAL PAPER	3 518	.4	11	63 144	27511-4, 27516-24, 27526-7	PLASTIC PRODUCTS	3 151	2.0	8	42 090	7.5			
	SANITARY TISSUE STOCK, OTHER TISSUE PAPER	3 639	.5	8	83 093	30790-9	MISCELLANEOUS GOODS, N.E.C.	48 656	30.8	(NA)	(NA)	(NA)			
	CONTAINER BOARD	39 991	5.1	7	72 597		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	100	.1	8	2 832	3.5			
	SPECIAL FOOD BOARD	22 751	2.9	13	84 314		SOUTH ATLANTIC DIVISION								
	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	44 280	5.6	23	127 903		ALL ESTABLISHMENTS(NUMBER) 70								
	OTHER PAPER MILL PRODUCTS	12 062	1.5	15	78 284	26111-2	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 4,973	193 669	100.0	63	(X)	(X)			
	PAPER, COATED AND GLAZED	113 602	14.5	51	356 838	26216	SALES REPORTED BY COMMODITY LINE	2 466	1.3	4	20 305	12.1			
	BAGS, EXCEPT TEXTILE BAGS	50 008	6.4	26	198 162	26217	PULP MILL PRODUCTS	1 429	.7	6	33 148	4.3			
	DIE CUT PAPER AND BOARD	1 318	.2	7	49 339	26217	SPECIAL INDUSTRIAL PAPER	3 627	1.9	3	22 012	16.5			
	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	18 353	2.3	10	58 545	26311	CONTAINER BOARD	9 976	5.2	5	30 598	32.6			
26492 26493 26471 26510-20 26530 26541-3 26551-2	SANITARY TISSUE HEALTH PRODUCTS	71 562	9.1	8	102 785	26312	SPECIAL FOOD BOARD	3 886	2.0	3	19 846	19.6			
	OTHER CONVERTED PAPER, BOARD PRODUCTS PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	50 044	6.4	27	162 994	26313	FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	2 993	1.5	6	31 689	9.4			
	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLETS	78 009	9.9	19	129 511		PAPER, COATED AND GLAZED	27 099	14.0	21	61 630	44.0			
	SANITARY FOOD CONTAINERS	86 388	11.0	29	124 607	26530	COARSE PAPER	1 429	.7	4	20 305	12.1			
	FIBER CANS, TUBES, DRUMS, ETC.	43 655	5.6	9	69 779		SPECIAL INDUSTRIAL PAPER	3 627	1.9	3	22 012	16.5			
		15 076	1.9	7	44 676		CONTAINER BOARD	9 976	5.2	5	30 598	32.6			
							SPECIAL FOOD BOARD	3 886	2.0	3	19 846	19.6			
							FOLDING BOXBOARD STOCK, EXCEPT SPECIAL FOOD BOARD	2 993	1.5	6	31 689	9.4			
							PAPER, COATED AND GLAZED	27 099	14.0	21	61 630	44.0			

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)						INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	<u>SOUTH ATLANTIC DIVISION</u> (CONT.)						<u>SOUTH ATLANTIC DIVISION</u> (CONT.)					
26431-3	BAGS, EXCEPT TEXTILE BAGS	13 127	6.8	11	22 760		ALL ESTABLISHMENTS . . . (NUMBER) 23					
26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	13 238	6.8	12	54 812		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					(X)
26510-20	PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	18 886	9.8	8	25 845		SALES REPORTED BY COMMODITY LINE	52 295	100.0	20	(X)	
26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLET'S	62 228	32.1	15	62 942	26410-6	PAPER, COATED AND GLAZED	1 808	3.5	6	13 480	13.4
26541-3	SANITARY FOOD CONTAINERS	5 556	2.9	3	11 317	26431-3	BAGS, EXCEPT TEXTILE BAGS	26 192	50.1	10	44 183	59.3
	MISCELLANEOUS GOODS, N.E.C.	29 065	15.0	(NA)	(NA)	35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	331	.6	4	1 322	25.0
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	93	(Z)	7	1 950		MISCELLANEOUS GOODS, N.E.C.	23 894	45.7	(NA)	(NA)	(NA)
	<u>EAST SOUTH CENTRAL DIVISION</u>						RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	70	.1	4	1 322	5.3
	ALL ESTABLISHMENTS . . . (NUMBER) 21						<u>PACIFIC DIVISION</u>					
26410-6	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	109 392	100.0	19	(X)		ALL ESTABLISHMENTS . . . (NUMBER) 111					(X)
26431-3	SALES REPORTED BY COMMODITY LINE	3 139	2.9	9	14 468		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	547 711	100.0	101	(X)	
27511-4, 27516-24, 27526-7	PAPER, COATED AND GLAZED	6 359	5.8	4	13 600	26111-2	SALES REPORTED BY COMMODITY LINE	6 952	1.3	5	159 025	4.4
	BAGS, EXCEPT TEXTILE BAGS	847	.8	3	7 123	26216	PULP MILL PRODUCTS	34 063	6.2	9	183 058	18.6
	PRODUCTS OF COMMERCIAL PRINTING	1 667	1.5	4	33 864	26217	COARSE PAPER	6 676	1.2	11	181 612	3.7
30790-9	PLASTIC PRODUCTS	97 355	89.0	(NA)	(NA)	26218	SPECIAL INDUSTRIAL PAPER	11 910	2.2	9	171 174	7.0
	MISCELLANEOUS GOODS, N.E.C.	25	(Z)	3	744		SANITARY TISSUE STOCK, OTHER TISSUE PAPER	8 375	1.5	8	155 351	5.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE					26311	CONTAINER BOARD	13 358	2.4	7	41 987	31.8
	<u>WEST SOUTH CENTRAL DIVISION</u>					26313	FOLDING BOARD STOCK, EXCEPT SPECIAL FOOD BOARD	9 839	1.8	8	168 298	5.8
	ALL ESTABLISHMENTS . . . (NUMBER) 49						OTHER PAPER MILL PRODUCTS	80 600	14.7	37	290 659	27.7
26216	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	157 467	100.0	42	(X)	26410-6	BAGS, EXCEPT TEXTILE BAGS	48 335	8.8	17	224 834	21.5
26217	SALES REPORTED BY COMMODITY LINE	3 852	2.4	6	31 611	26431-3	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	1 385	.3	7	77 029	1.8
26410-6	SPECIAL INDUSTRIAL PAPER	3 765	2.4	5	13 071	26493	SANITARY TISSUE HEALTH PRODUCTS	51 491	9.4	9	195 248	26.4
26431-3	PAPER, COATED AND GLAZED	5 969	3.8	18	49 499	26471	OTHER CONVERTED PAPER, BOARD PRODUCTS	26 287	4.8	33	275 435	9.5
26471	BAGS, EXCEPT TEXTILE BAGS	16 331	10.4	11	51 097		PAPERBOARD BOXES AND CARTONS (INCLUDING SET-UP)	31 515	5.8	23	101 764	31.0
26530	OTHER CONVERTED PAPER, BOARD PRODUCTS, INCLUDING PALLET'S	8 224	5.2	8	36 807	26530	CORRUGATED AND SOLID FIBER BOXES, INCLUDING PALLET'S	67 733	12.4	27	222 318	30.5
	MISCELLANEOUS GOODS, N.E.C.	88 203	56.0	13	100 314	26541-3	SANITARY FOOD CONTAINERS	38 198	7.0	20	132 161	28.9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	30 817	19.6	(NA)	(NA)	26551-2	FIBER CANS, TUBES, DRUMS, ETC.	5 482	1.0	7	68 964	7.9
		65	(Z)	6	1 267	27511-4, 27516-24, 27526-7	PRODUCTS OF COMMERCIAL PRINTING	2 032	.4	6	22 552	9.0
						30790-9	PLASTIC PRODUCTS	897	.2	3	21 616	4.1
							MISCELLANEOUS GOODS, N.E.C.	102 013	18.6	(NA)	(NA)	(NA)
							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	570	.1	13	11 670	4.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code*	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)							STATIONERY, OFFICE SUPPLIES (CONT.)					
	NEW ENGLAND DIVISION							EAST NORTH CENTRAL DIVISION (CONT.)					
	ALL ESTABLISHMENTS, . . . (NUMBER) 40							PRODUCTS OF COMMERCIAL PRINTING	75	.1	4	517	3.0
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)							MANIFOLD BUSINESS FORMS	66 094	56.8	76	70 435	93.8
	SALES REPORTED BY COMMODITY LINE							GREETING CARDS,	11 780	10.1	8	14 954	78.8
27611-3	MANIFOLD BUSINESS FORMS	28 912	100.0	39	(X)	(X)	27511-4, 27516-24, 27526-7	BLANKBOOKS, LOOSELEAF BINDERS	3 510	3.0	7	6 103	57.5
27710-2	GREETING CARDS,	19 549	67.6	26	20 570	95.0	27611-3	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	2 641	2.3	25	23 336	11.3
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	4 706	16.3	3	4 798	98.1	27710-2	PENS AND MECHANICAL PENCILS	8 684	7.5	3	13 136	66.1
		685	2.4	9	6 998	9.8	27821-2	LEAD PENCILS AND ART GOODS,	2 961	2.5	3	7 942	37.3
39550	CARBON PAPER AND INKED RIBBONS,	1 606	5.6	7	1 992	80.6	35790	CARBON PAPER AND INKED RIBBONS,	6 848	5.7	21	11 072	60.0
	MISCELLANEOUS GOODS, N.E.C.	2 125	7.3	(NA)	(NA)	(NA)	39550	MISCELLANEOUS GOODS, N.E.C.	7 083	6.1	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	241	.8	4	2 544	9.5		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	946	.8	13	9 407	10.1
	MIDDLE ATLANTIC DIVISION							WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, . . . (NUMBER) 130							ALL ESTABLISHMENTS, . . . (NUMBER) 42					
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)							SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)					
	SALES REPORTED BY COMMODITY LINE							SALES REPORTED BY COMMODITY LINE					
26491	STATIONERY, TABLETS, RELATED PRODUCTS	165 286	100.0	120	(X)	(X)		STATIONERY, TABLETS, RELATED PRODUCTS	34 687	100.0	38	(X)	(X)
	PRODUCTS OF COMMERCIAL PRINTING	396	.2	4	10 808	3.7		MANIFOLD BUSINESS FORMS	1 194	3.4	6	2 117	56.4
27511-4, 27516-24, 27526-7	MANIFOLD BUSINESS FORMS	78 125	47.3	75	84 126	92.9	26491	CARBON PAPER AND INKED RIBBONS,	19 154	55.2	25	20 715	92.5
27611-3	GREETING CARDS,	21 332	12.9	8	21 670	98.4	27611-3	MISCELLANEOUS GOODS, N.E.C.	12 833	37.0	(NA)	(NA)	(NA)
27710-2	BLANKBOOKS, LOOSELEAF BINDERS	14 615	8.6	7	16 567	88.1	39550	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	319	.9	4	3 329	9.6
27821-2	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	3 827	2.3	28	29 021	13.2		SOUTH ATLANTIC DIVISION					
35790	LEAD PENCILS AND ART GOODS,	6 595	4.0	3	6 595	100.0		ALL ESTABLISHMENTS, . . . (NUMBER) 69					
39521-12	CARBON PAPER AND INKED RIBBONS,	14 391	8.7	20	16 344	88.1		SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)					
39550	MISCELLANEOUS GOODS, N.E.C.	19 011	11.5	(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE	39 599	100.0	63	(X)	(X)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 332	.8	16	15 873	8.4		MANIFOLD BUSINESS FORMS	27 648	69.8	43	29 709	93.1
	EAST NORTH CENTRAL DIVISION							ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	1 306	3.3	13	9 339	14.0
	ALL ESTABLISHMENTS, . . . (NUMBER) 120							CARBON PAPER AND INKED RIBBONS,	1 955	4.9	11	2 790	70.1
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)							MISCELLANEOUS GOODS, N.E.C.	8 417	21.3	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	273	.7	6	4 033	6.8
26420	ENVELOPES,	2 309	2.0	5	3 478	66.4							
26491	STATIONERY, TABLETS, RELATED PRODUCTS	3 457	3.0	16	9 581	36.1							
26492	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	164	.1	3	2 799	5.9							

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
27611-3	STATIONERY, OFFICE SUPPLIES (CONT.)												
	EAST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	21 385	100.0	19	(X)	(X)	27611-3 27710-2 27821-2	MANIFOLD BUSINESS FORMS GREETING CARDS PLAIN BOOKS; LOOSELEAF BINDERS	48 679 22 547 1 700	56.5 26.2 2.0	49 11 4	51 251 22 977 2 886	95.0 98.1 58.9
	MANIFOLD BUSINESS FORMS	8 972	42.0	16	(NA)	92.5	35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	1 807	2.1	25	20 810	8.7
	MISCELLANEOUS GOODS, N.E.C.	12 269	57.4	(NA)	(NA)	(NA)	39550	CARBON PAPER AND INKED RIBBONS,	2 784	3.2	9	5 270	52.8
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	144	.7	3	1 623	8.9		MISCELLANEOUS GOODS, N.E.C.	6 668	7.7	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	397	.5	10	7 009	5.7
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	28 486	100.0	52	(X)	(X)		FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)					
	STATIONERY, TABLETS, RELATED PRODUCTS	698	2.5	6	1 822	38.3		NEW ENGLAND DIVISION					
	MANIFOLD BUSINESS FORMS	19 157	67.3	34	20 616	92.9		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	25 786	100.0	27	(X)	(X)
26491	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	969	3.4	9	6 921	14.0		WOOD FURNITURE, NOT UPHOLSTERED	10 472	40.6	3	10 593	98.9
27611-3	CARBON PAPER AND INKED RIBBONS,	1 884	6.6	10	2 373	79.4	25110-7	METAL OFFICE FURNITURE,	8 367	32.4	20	11 157	75.0
35790	MISCELLANEOUS GOODS, N.E.C.	5 443	19.1	(NA)	(NA)	(NA)	25220-4 25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	237	.9	6	6 575	3.6
39550	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	335	1.2	5	4 129	8.1		MISCELLANEOUS GOODS, N.E.C.	6 262	24.3	(NA)	(NA)	(NA)
27611-3	MOUNTAIN DIVISION							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	448	1.7	7	7 659	5.8
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	6 399	100.0	13	(X)	(X)		MIDDLE ATLANTIC DIVISION					
	MANIFOLD BUSINESS FORMS	5 686	88.9	9	5 974	95.2		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	130 278	100.0	78	(X)	(X)
	MISCELLANEOUS GOODS, N.E.C.	691	10.8	(NA)	(NA)	(NA)	25110-7	WOOD FURNITURE, NOT UPHOLSTERED	4 375	3.4	9	18 789	23.3
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	22	.3	3	580	3.8	25120-6 25150-6 25190 25210 25220-4 25310-2 25410-20	WOOD FURNITURE, UPHOLSTERED MATTRESSES AND BEDSPRINGS HOUSEHOLD FURNITURE, N.E.C. WOOD OFFICE FURNITURE METAL OFFICE FURNITURE PUBLIC BUILDING FURNITURE PARTITIONS AND FIXTURES-WOOD AND METAL	10 787 21 581 37 087 3 004 30 838 11 128 1 819	8.3 16.6 28.5 2.3 23.7 8.5 1.4	7 14 4 6 50 18 16	18 174 23 901 38 503 16 648 43 904 34 421 27 145	59.4 90.3 96.3 18.0 70.2 32.3 6.7
	PACIFIC DIVISION							DIE CUT PAPER AND BOARD	1 851	1.4	26	10 024	18.5
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE	86 096	100.0	81	(X)	(X)	26451-2	MISCELLANEOUS GOODS, N.E.C.	6 153	4.7	(NA)	(NA)	(NA)
	STATIONERY, TABLETS, RELATED PRODUCTS	1 514	1.8	5	4 016	37.7		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 655	1.3	18	27 592	6.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C: Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)											(5)
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	79										
	SALES REPORTED BY COMMODITY LINE	2,716										
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	64 168	100.0	73	(X)	25110-7	WOOD FURNITURE, NOT UPHOLSTERED	1 737	4.6	5	3 833	45.3
25120-6	WOOD FURNITURE, UPHOLSTERED	5 834	9.1	6		25120-6	WOOD FURNITURE, UPHOLSTERED	1 360	3.6	5	3 707	36.7
25140-4	MATTRESSES AND BEDSPRINGS	6 440	10.0	6		25140-4	MATTRESSES AND BEDSPRINGS	3 434	9.1	4	3 533	97.2
25190	HOUSEHOLD FURNITURE, N.E.C.	1 240	1.9	5		25210-2	METAL OFFICE FURNITURE	13 916	36.8	33	20 110	69.2
25210	WOOD OFFICE FURNITURE	1 653	2.6	5		25210-2	PUBLIC BUILDING FURNITURE	9 421	24.9	11	16 780	56.1
25220-4	METAL OFFICE FURNITURE	18 728	29.2	48		25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	294	.8	6	7 260	4.0
25310-2	PUBLIC BUILDING FURNITURE	3 794	5.9	13			MISCELLANEOUS GOODS, N.E.C.	6 134	16.2	(NA)	(NA)	(NA)
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	855	1.3	13			RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 501	4.0	10	14 340	10.5
26451+2	DIE CUT PAPER AND BOARD	1 438	2.2	25			HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					
	MISCELLANEOUS GOODS, N.E.C.	23 014	35.9	(NA)			NEW ENGLAND DIVISION					
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 172	1.8	14			(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION						MIDDLE ATLANTIC DIVISION					
	(NOT ANALYZED BY COMMODITY LINE)						ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	731 984	100.0	94	(X)	(X)
	SOUTH ATLANTIC DIVISION						SALES REPORTED BY COMMODITY LINE					
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	71					GREY GOODS - COTTON BROAD-WOVEN FABRICS FINISHED COTTON BROAD-WOVEN FABRICS	20 558	2.8	5	86 104	23.9
25110-7	WOOD FURNITURE, NOT UPHOLSTERED	40 747	100.0	65	(X)	22111-6	FABRICATED, COTTON TEXTILE PRODUCTS	11 741	1.6	5	76 122	15.4
25120-6	WOOD FURNITURE, UPHOLSTERED	579	1.4	5		22111-6	FINISHED BLANKETS, BEDSPREADS	180 164	24.6	10	297 382	60.6
25140-4	METAL HOUSEHOLD FURNITURE	248	0.6	3		22710-21	WOVEN AND TUFTED CARPETS AND RUGS	28 250	3.9	8	121 857	23.2
25150-6	MATTRESSES AND BEDSPRINGS	4 270	10.5	8		22720+90		34 773	4.8	3	46 602	74.6
25190	HOUSEHOLD FURNITURE, N.E.C.	9 450	23.2	22		23910	CURTAINS AND DRAPERIES (EXCEPT LACE)	22 321	3.0	9	53 885	41.4
25220-4	METAL OFFICE FURNITURE	482	1.2	7		23920+8+9	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	63 510	8.7	10	246 844	25.7
25310-2	PUBLIC BUILDING FURNITURE	14 902	36.6	37		25910-2	VENETIAN BLINDS AND SHADES	4 703	.6	5	6 467	72.7
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	4 191	10.3	9			GLUE AND GELATIN	2 145	.3	7	83 050	2.6
	MISCELLANEOUS GOODS, N.E.C.	431	1.1	7			TABLE, KITCHEN, ART, NOVELTY GLASSWARE, GLASS FIBER, OTHER PRESSED AND BLOWN GLASSWARE	37 129	5.1	13	49 212	75.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	5 199	12.8	(NA)			HARD SURFACE FLOOR COVERINGS	11 379	1.6	4	69 986	16.3
	EAST SOUTH CENTRAL DIVISION						WOVEN AND TUFTED CARPETS AND RUGS	49 629	6.8	12	107 897	46.0
	(NOT ANALYZED BY COMMODITY LINE)						MISCELLANEOUS GOODS, N.E.C.	159 028	17.6	28	143 884	89.7
	WEST SOUTH CENTRAL DIVISION						RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	132 769	18.1	(NA)	(NA)	(NA)
	(NOT ANALYZED BY COMMODITY LINE)						EAST NORTH CENTRAL DIVISION	3 885	.5	7	125 038	3.1
	MOUNTAIN DIVISION						ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					(X)
	(NOT ANALYZED BY COMMODITY LINE)						SALES REPORTED BY COMMODITY LINE	295 570	100.0	91	(X)	(X)
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	53										
	SALES REPORTED BY COMMODITY LINE	(0)										

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)							HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)							MOUNTAIN DIVISION (NOT ANALYZED BY COMMODITY LINE)					
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	6 847	2.3	9	57 410	11.9	22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	2 185	1.2	6	30 441	(X)
22117-617	FINISHED COTTON BROAD-WOVEN FABRICS	5 405	1.8	8	40 621	13.3	22117-617	FINISHED COTTON BROAD-WOVEN FABRICS	1 898	1.0	5	9 050	7.2
22110-819	FABRICATED, COTTON TEXTILE PRODUCTS	38 604	13.1	18	64 404	59.9	22110-819	FABRICATED, COTTON TEXTILE PRODUCTS	9 139	4.9	8	17 562	21.0
22219-23926	FINISHED BLANKETS, BEDSPREADS	4 278	1.4	6	31 039	13.8	22219-23926	FINISHED BLANKETS, BEDSPREADS	2 985	1.6	5	25 114	52.0
23920-819	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	32 555	11.0	11	42 362	76.8	23920-819	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	8 354	4.5	7	33 523	11.9
28910-2	GLUE AND GELATIN	1 235	.4	5	41 398	3.0	28910-2	GLUE AND GELATIN	22 144	11.9	9	31 464	70.4
30694	RUBBER FLOOR AND WALL COVERING	1 951	.7	4	19 805	9.9	30694	RUBBER FLOOR AND WALL COVERING	679	.4	5	39 217	1.7
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE	42 806	14.5	19	53 122	80.6	32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE	17 603	9.5	7	19 882	88.5
39821-2	HARD SURFACE FLOOR COVERINGS	31 358	10.6	6	44 098	71.1	39821-2	BROOMS AND BRUSHES	17 961	9.7	8	17 961	100.0
22710-21 20190	WOVEN AND TUFTED CARPETS AND RUGS	61 362	20.8	23	61 961	99.0	22710-21 20190	HARD SURFACE FLOOR COVERINGS	29 845	16.0	8	42 322	70.5
	MISCELLANEOUS GOODS, N.E.C.	68 606	23.2	(NA)	(NA)	(NA)		WOVEN AND TUFTED CARPETS AND RUGS	49 759	26.7	25	51 705	96.2
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	563	.2	4	25 556	2.2		MISCELLANEOUS GOODS, N.E.C.	23 029	12.4	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	455	.2	4	22 539	2.0
	SOUTH ATLANTIC DIVISION (NOT ANALYZED BY COMMODITY LINE)							LUMBER, MILLWORK (SIC 5098, PART)					
	EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)							NEW ENGLAND DIVISION					
	WEST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)							ALL ESTABLISHMENTS, . . . (NUMBER) 28					
	ALL ESTABLISHMENTS, . . . (NUMBER) 42							SALES NOT REPORTED BY COMMODITY					
	LINE . . . (\$1,000) 1,026							SALES REPORTED BY COMMODITY LINE, . . .					
	SALES REPORTED BY COMMODITY LINE, . . .	86 549	100.0	38	(X)	(X)			56 275	100.0	25	(X)	(X)
22111-6	GREY GOODS - COTTON BROAD-WOVEN FABRICS	1 663	1.9	4	15 123	11.0	22111-6	DRESSED LUMBER, . . .	14 934	26.5	15	38 553	38.7
22117-617	FINISHED COTTON BROAD-WOVEN FABRICS	1 592	1.8	3	7 453	21.4	22117-617	SOFTWOOD, CUT STOCK, FLOORING AND OTHER	1 038	1.8	5	19 595	5.3
22110-819	FABRICATED, COTTON TEXTILE PRODUCTS	7 927	9.2	6	14 161	56.0	22110-819	SAWMILL AND PLANING MILL PRODUCTS	6 543	11.6	7	14 754	44.3
22219-23926	FINISHED BLANKETS, BEDSPREADS	1 351	1.6	5	12 802	10.6	22219-23926	HARDWOOD DIMENSION AND FLOORING	460	.8	6	19 990	2.3
23920-819	LINENS, DOMESTICS (SHEETS, TOWELS, ETC)	11 088	12.8	7	13 527	82.0	23920-819	SHINGLES, COOPERATE STOCK AND EXCELSTOR PRODUCTS, . . .	5 832	10.4	15	33 499	17.4
25910-2	VENETIAN BLINDS AND SHADES	1 078	1.2	3	2 131	50.6	25910-2	MILLWORK, . . .					
32291	TABLE, KITCHEN, ART, NOVELTY GLASSWARE	9 073	10.5	7	10 692	84.9	32291						
22710-21 20190	WOVEN AND TUFTED CARPETS AND RUGS	17 666	20.4	9	18 014	98.1	22710-21 20190						
	MISCELLANEOUS GOODS, N.E.C.	34 795	40.2	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	316	.4	3	23 889	1.3							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4						
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)							
LUMBER, MILLWORK (CONT.)																			
NEW ENGLAND DIVISION (CONT.)																			
24320-6	VENEER AND PLYWOOD.	14 939	26.5	15	38 355	38.9	24212	ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	72 878	100.0	31	55 789	(X)						
24990-6	WOOD PRODUCTS, N.E.C.	4 435	7.9	13	37 165	11.9								24310-8	25 268	34.7	15	55 589	45.3
34420-5	METAL DOORS, SASH, AND TRIM	4 833	8.6	4	6 765	71.4								24320-6	6 821	9.4	20	12 121	12.1
	MISCELLANEOUS GOODS, N.E.C.	2 670	4.7	(NA)	(NA)	(NA)								24990-6	15 585	21.4	15	55 766	27.9
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	591	1.1	3	12 318	4.8		WOOD PRODUCTS, N.E.C.	10 259	14.1	13	53 115	19.3						
MIDDLE ATLANTIC DIVISION																			
	ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	147 728	100.0	61	(X)	(X)	34420-5	METAL DOORS, SASH, AND TRIM	6 792	9.3	9	13 799	49.2						
24211	ROUGH LUMBER AND SAWED TIES	4 081	2.8	9	33 328	12.2	34440-3	SHEET METAL WORK.	1 259	1.7	6	10 407	12.1						
24212	DRESSED LUMBER.	43 945	29.7	39	109 144	40.3		MISCELLANEOUS GOODS, N.E.C.	6 784	9.3	(NA)	(NA)	(NA)						
24260-2	HARDWOOD DIMENSION AND FLOORING	2 456	1.7	7	32 341	7.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	110	.2	3	19 808	.6						
24290	SHINGLES, COOPERATE STOCK AND EXCELSIOR PRODUCTS.	3 344	2.3	7	28 640	11.7	SOUTH ATLANTIC DIVISION												
24310-8	MILLWORK.	8 949	6.1	33	88 926	10.1		ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	122 249	100.0	64	(X)	(X)						
24320-6	VENEER AND PLYWOOD.	45 982	31.1	32	85 946	53.5		SALES REPORTED BY COMMODITY LINE.	10 102	8.3	8	34 801	29.0						
24990-6	WOOD PRODUCTS, N.E.C.	9 624	6.5	34	92 174	10.4	24211	ROUGH LUMBER AND SAWED TIES	21 151	17.3	40	84 026	25.2						
34420-5	METAL DOORS, SASH, AND TRIM	13 207	8.9	13	23 841	55.4	24212	DRESSED LUMBER.	3 657	3.0	15	46 219	7.9						
34440-3	SHEET METAL WORK.	2 178	1.5	5	12 093	18.0	24260-2	HARDWOOD DIMENSION AND FLOORING	9 499	7.8	44	88 088	10.8						
	MISCELLANEOUS GOODS, N.E.C.	13 588	9.2	(NA)	(NA)	(NA)	24310-8	MILLWORK.	47 896	39.2	42	86 239	55.5						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	374	.3	7	27 715	1.3	24320-6	VENEER AND PLYWOOD.	10 531	8.6	41	85 635	12.3						
EAST NORTH CENTRAL DIVISION																			
	ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	169 100	100.0	69	(X)	(X)	34420-5	METAL DOORS, SASH, AND TRIM	7 220	5.9	10	13 896	52.0						
	SALES REPORTED BY COMMODITY LINE.							MISCELLANEOUS GOODS, N.E.C.	12 027	9.8	(NA)	(NA)	(NA)						
24211	ROUGH LUMBER AND SAWED TIES	1 247	.7	6	28 498	4.4	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.												
24212	DRESSED LUMBER.	22 566	13.3	32	79 879	28.3		ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	166	.1	4	14 939	1.1						
24310-8	MILLWORK.	21 315	12.6	46	109 287	19.5		SALES REPORTED BY COMMODITY LINE.	49 277	100.0	22	(X)	(X)						
24320-6	VENEER AND PLYWOOD.	54 311	32.1	39	99 759	54.4	24211	ROUGH LUMBER AND SAWED TIES	1 942	3.9	4	20 374	9.5						
24990-6	WOOD PRODUCTS, N.E.C.	12 124	7.2	35	85 412	14.2	24212	DRESSED LUMBER.	7 988	16.2	13	38 129	20.9						
34420-5	METAL DOORS, SASH, AND TRIM	28 167	16.7	17	48 316	58.3	24260-2	HARDWOOD DIMENSION AND FLOORING	11 306	1.4	9	25 222	2.6						
34440-3	SHEET METAL WORK.	5 176	3.1	8	35 343	14.6	24310-8	MILLWORK.	17 131	22.9	18	40 901	27.6						
	MISCELLANEOUS GOODS, N.E.C.	24 018	14.2	(NA)	(NA)	(NA)	24320-6	VENEER AND PLYWOOD.	7 390	15.0	16	41 697	41.1						
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	176	.1	6	19 782	.9	24990-6	WOOD PRODUCTS, N.E.C.	2 802	5.7	15	33 343	22.2						
								MISCELLANEOUS GOODS, N.E.C.	(NA)	(NA)	(NA)	(NA)	(NA)						
								RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	50	.1	3	11 637	.4						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	(2)	Percent distrib- ution	(3)				Total sales, all commodity lines (\$1,000) (4)	Number	(5)		
	LUMBER, MILLWORK (CONT.)												
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 62												
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 3,900												
	SALES REPORTED BY COMMODITY LINE. . . .	72 783	100.0	(X)	(X)	50		55 544		89 322	100.0	(X)	(X)
24212	DRESSED LUMBER, . . .	11 638	16.0			28		19 824		2 289	2.6		5
24290	SHINGLES, COOPERATE STOCK AND EXCELSTOR PRODUCTS, . . .	1 446	2.0			8		58 304		2 472	2.8		15
24310-8	MILLWORK, . . .	7 714	10.6			33		55 513		9 620	10.8		6
24320-6	VENEER AND PLYWOOD, . . .	31 332	43.0			30		56 051		15 955	17.9		10
24990-6	WOOD PRODUCTS, N.E.C., . . .	4 466	6.1			30		16 200		15 728	17.6		3
	METAL DOORS, SASH, AND TRIM . . .	7 249	10.0			17		(NA)		8 829	9.9		7
34420-5	SHEET METAL WORK, . . .	671	.9			10				2 220	2.5		5
34440-3	MISCELLANEOUS GOODS, N.E.C., . . .	7 229	9.9			(NA)				1 292	1.4		17
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	1 038	1.4			5		10 263		2 605	2.9		6
	MOUNTAIN DIVISION									1 186	1.3		4
	ALL ESTABLISHMENTS, . . . (NUMBER) 20									24 030	26.9		(NA)
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (B)									2 377	2.7		17
	SALES REPORTED BY COMMODITY LINE. . . .	25 455	100.0	(X)	(X)	18							
24212	DRESSED LUMBER, . . .	5 816	22.8			13		20 721					
24310-8	MILLWORK, . . .	3 015	11.8			16		24 771					
24320-6	VENEER AND PLYWOOD, . . .	11 507	45.2			16		24 771					
24990-6	WOOD PRODUCTS, N.E.C., . . .	3 919	15.4			16		24 771					
	MISCELLANEOUS GOODS, N.E.C., . . .	1 198	4.7			(NA)				546 931	100.0	(X)	(X)
	PACIFIC DIVISION												
	ALL ESTABLISHMENTS, . . . (NUMBER) 89												
	SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000)												
	SALES REPORTED BY COMMODITY LINE. . . .	405 015	100.0	(X)	(X)	81				12 905	2.4		15
24211	ROUGH LUMBER AND SAWED TIES, . . .	33 968	8.4			16		185 722		14 914	2.7		15
24212	DRESSED LUMBER, . . .	116 371	28.7			53		345 980					
24217-8	SOFTWOOD, CUT STOCK, FLOORING AND OTHER SAWMILL AND PLANING MILL PRODUCTS, . . .	11 812	2.9			8		73 815					
24290	SHINGLES, COOPERATE STOCK AND EXCELSTOR PRODUCTS, . . .	4 827	1.2			7		67 514		4 999	.9		19
24310-8	MILLWORK, . . .	18 894	4.7			50		190 979					
24320-6	VENEER AND PLYWOOD, . . .	163 237	40.3			48		331 258		14 601	2.7		12
24990-6	WOOD PRODUCTS, N.E.C., . . .	17 015	4.2			48		247 496		37 271	6.8		18
	METAL DOORS, SASH, AND TRIM . . .	17 211	4.2			13		23 626		1 737	.3		10
34420-5	MISCELLANEOUS GOODS, N.E.C., . . .	21 339	5.3			(NA)		(NA)		18 895	3.5		18
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE. . . .	341	.1			8		63 748		4 898	.9		17
										10 583	1.9		13
										117 706	21.5		36
										7 458	1.4		7
										1 505	.3		6
										25 591	4.7		12

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TABLE 3C. **Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963**—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MATERIALS (CONT.)	(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	MIDDLE ATLANTIC DIVISION (CONT.)												
32591-2	STRUCTURAL CLAY PRODUCTS, N.E.C.	3 086	.6	9	28 647	10.8	32530	CERAMIC WALL AND FLOOR TILE	4 692	.6	13	5 297	88.6
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	6 473	1.2	6	26 851	24.1	32950	CLAY REFRACTORIES	7 837	1.0	7	44 552	17.6
32720-2	GLASS PRODUCTS	11 479	2.1	24	94 027	12.2	32591-2	STRUCTURAL CLAY PRODUCTS, N.E.C.	2 103	.3	12	20 970	10.0
32740	GYPNUM PRODUCTS	62 414	11.4	31	169 692	36.8	32610	VITREOUS PLUMBING FIXTURES	1 850	.2	6	18 502	8.9
32810-3	CUT STONE AND STONE PRODUCTS	7 596	1.4	12	22 051	34.4	32710	CONCRETE BLOCK AND BRICK	2 011	.6	5	6 672	73.6
32920-7	ASBESTOS PRODUCTS	48 474	8.9	29	150 554	32.2	32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	2 011	.6	9	19 597	10.3
32950	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	4 430	.8	6	50 712	8.7	32740	GYPNUM PRODUCTS	7 249	.9	23	87 129	8.3
32960-2	MINERAL WOOL	19 817	3.6	22	122 436	16.2	32750-2	CUT STONE AND STONE PRODUCTS	63 464	8.1	36	179 518	35.4
32970	NONCLAY REFRACTORIES	13 780	2.5	7	22 020	62.6	32810-3	ASBESTOS PRODUCTS	3 941	.5	7	5 960	66.1
	PREFABRICATED WOODEN BUILDINGS AND STRUCTURAL MEMBERS	7 920	1.4	3	8 868	89.3	32920-7	GASKETS AND INSULATIONS	55 173	7.1	43	228 438	24.2
	METAL DOORS, SASH, AND TRIM	2 221	.4	21	20 865	10.6	32950-3	MINERALS AND EARTHS, GROUND OR OTHERWISE TREATED	2 580	.3	5	50 453	5.1
34440-5	SHEET METAL WORK	11 962	2.7	18	69 018	21.7	32960-2	MINERAL WOOL	23 212	3.0	32	32 864	1.8
34460	ORNAMENTAL AND STRUCTURAL METAL WORK	7 337	1.3	19	74 147	9.9	32970	NONCLAY REFRACTORIES	20 522	2.6	6	29 524	69.5
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	15 190	2.8	11	24 021	63.2	34420-5	METAL DOORS, SASH, AND TRIM	7 866	1.0	50	73 607	10.7
	MISCELLANEOUS GOODS, N.E.C.	42 902	7.8	(NA)	(NA)	(NA)	34440-5	SHEET METAL WORK	11 691	1.5	22	63 425	18.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	5 787	1.1	28	61 599	9.4	34460	ORNAMENTAL AND STRUCTURAL METAL WORK, PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	3 763	.5	13	36 180	10.4
	EAST NORTH CENTRAL DIVISION						34492	METAL STAMPINGS	21 106	2.7	14	25 515	82.7
	ALL ESTABLISHMENTS, (NUMBER) 241						34610-8	MISCELLANEOUS GOODS, N.E.C.	47 980	6.2	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	8 852	1.1	50	85 122	10.4
	SALES REPORTED BY COMMODITY LINE	779 871	100.0	219	(X)	(X)		WEST NORTH CENTRAL DIVISION					
24990-6	WOOD PRODUCTS, N.E.C.	13 034	1.7	8	34 584	37.7		ALL ESTABLISHMENTS, (NUMBER) 105					
25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	10 896	1.4	10	14 863	73.3		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	289 342	100.0	97	(X)	(X)
26610-2	BUILDING PAPER AND BOARD	26 169	3.4	23	138 465	18.9		SALES REPORTED BY COMMODITY LINE	10 594	3.7	7	11 426	92.7
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES	8 168	1.0	43	65 324	12.5	25410-20	PARTITIONS AND FIXTURES-WOOD AND METAL	8 809	3.0	12	58 594	15.0
28910-2	GLUE AND GELATIN	599	.1	6	41 035	1.5	26610-2	BUILDING PAPER AND BOARD	4 303	1.5	20	33 270	12.9
29510	PAVING MIXTURES AND BLOCKS	4 117	.5	8	29 736	13.8	28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS	21 387	7.4	11	57 828	37.0
29520-3	ASPHALT FELTS AND COATINGS	45 432	5.8	22	119 487	38.0	29520-3	ASPHALT FELTS AND COATINGS	543	.2	4	24 033	2.3
30695	MECHANICAL RUBBER GOODS, N.E.C.	5 829	.7	7	63 297	9.2	30790-9	PLASTIC PRODUCTS	13 822	4.8	21	30 612	45.2
30790-9	PLASTIC PRODUCTS	2 826	.4	12	105 177	2.7	32111-2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	5 989	2.1	21	30 612	19.6
32111-2,4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	97 348	12.5	47	219 774	44.3	32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	105 186	36.4	22	108 350	97.1
32113,32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	102 392	13.1	46	216 047	47.4	32410	CEMENT, HYDRAULIC	2 214	.8	4	2 364	93.7
32293-14	GLASS FIBER, OTHER PRESSED AND BLOWN	3 641	.5	11	52 026	7.0	32530	CERAMIC WALL AND FLOOR TILE	2 358	.8	3	5 948	39.6
32316	GLASSWARE	149 473	19.2	36	166 471	89.8	32591-2	STRUCTURAL CLAY PRODUCTS, N.E.C.	27 970	9.7	16	73 628	38.0
24900-473	CEMENT, HYDRAULIC	7 041	.9	8	166 471	89.8	32750-2	GYPNUM PRODUCTS	4 303	1.5	20	33 270	12.9
2510-2	BRICK AND STRUCTURAL TILE						32920-7	ASBESTOS PRODUCTS	10 324	3.6	16	73 722	14.0
							32960-2	MINERAL WOOL	4 999	1.7	12	57 523	8.7

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		SIC industry and commod- ity line code	Col. 1 as percent of col. 4	Establishments reporting commodity line		Sales of specified commodity line		Kind of business, geographic division, and commodity line	Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution			Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution		Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)		(5)	(3)	(4)	(1)	(2)		(3)	(4)	(5)
	CONSTRUCTION MATERIALS (CONT.)												
	WEST NORTH CENTRAL DIVISION (CONT.)												
34420-5	METAL DOORS, SASH, AND TRIM	2 999	1.0		11.7	24	25 651			ALL ESTABLISHMENTS, . . . (NUMBER) 49			
34440-3	SHEET METAL WORK,	10 631	3.7		40.2	11	26 432			SALES NOT REPORTED BY COMMODITY			
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	4 673	1.6		53.8	5	8 688	126 922	100.0	SALES REPORTED BY COMMODITY LINE . . .	46	(X)	(X)
	MISCELLANEOUS GOODS, N.E.C.	50 146	17.3		(NA)	(NA)	(NA)	11 779	9.3	ASPHALT FELTS AND COATINGS,	3	15 205	77.5
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	2 395	.8		8.5	23	28 144	59 744	47.1	CEMENT, HYDRAULIC,	13	60 535	96.7
	SOUTH ATLANTIC DIVISION									CERAMIC WALL AND FLOOR TILE,	4	2 892	96.7
	ALL ESTABLISHMENTS, . . . (NUMBER) 146									LINE, (\$1,000)	6	22 653	2.4
	SALES NOT REPORTED BY COMMODITY									GYPSUM PRODUCTS,	5	20 643	54.5
	LINE (\$1,000)									ASBESTOS PRODUCTS,	6	25 562	7.0
	SALES REPORTED BY COMMODITY LINE, . . .									SHEET METAL WORK,	4	12 440	26.8
24990-6	WOOD PRODUCTS, N.E.C.	391 053	100.0		(X)	142	(X)	34 747	27.4	MISCELLANEOUS GOODS, N.E.C.,	(NA)	(NA)	(NA)
26610-2	BUILDING PAPER AND BOARD,	14 951	3.8		45.3	6	33 009	870	.7	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	10	10 881	8.0
28511-5	PAINTS, VARNISHES, LACQUERS-TRADE SALES PRODUCTS,	13 117	3.4		13.5	17	97 354			WEST SOUTH CENTRAL DIVISION			
29510	PAVING MIXTURES AND BLOCKS,	4 235	1.1		11.0	27	38 654			ALL ESTABLISHMENTS, . . . (NUMBER) 87			
29520-3	ASPHALT FELTS AND COATINGS,	5 945	1.5		39.2	5	15 153	214 956	100.0	SALES NOT REPORTED BY COMMODITY	82	(X)	(X)
30790-9	PLASTIC PRODUCTS,	32 223	8.2		35.9	14	89 868			LINE (\$1,000)			
		3 127	.8		5.4	8	58 008			SALES REPORTED BY COMMODITY LINE, . . .			
32111+2+4	FLAT GLASS (EXC. LAMINATED, AND SAFETY) LAMINATED GLASS, INCLUDING SAFETY GLASS	19 997	5.1		54.5	27	36 700			BUILDING PAPER AND BOARD,	13	64 209	12.3
32293+4,	GLASS FIBER, OTHER PRESSED AND BLOWN	5 316	1.4		14.5	27	36 700			PAINTS, VARNISHES, LACQUERS-TRADE SALES	17	38 200	8.6
32316	GLASSWARE,	3 208	.8			10	68 839			PRODUCTS,	8	13 400	.9
32410	CEMENT, HYDRAULIC,	108 088	27.6		4.7	34	117 200	18 611	8.7	GLUE AND GELATIN,	9	36 559	50.9
32510-2	BRICK AND STRUCTURAL TILE,	594	.2		92.2	6	1 163			ASPHALT FELTS AND COATINGS,	7	30 483	3.3
32530	CERAMIC WALL AND FLOOR TILE,	4 675	1.2		51.1	18	11 530	9 994	4.6	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	14	21 170	47.2
32591+2	STRUCTURAL CLAY PRODUCTS, N.E.C., . . .	517	.1		40.5	5	9 429	4 258	2.0	LAMINATED GLASS, INCLUDING SAFETY GLASS	14	21 170	20.1
32710	CONCRETE BLOCK AND BRICK,	754	.2		5.5	6	1 315			GLASS FIBER, OTHER PRESSED AND BLOWN	7	30 483	3.3
32721-3	CONCRETE PRODUCTS, EXC. BLOCK AND BRICK	2 522	.6		57.3	6	11 402	996	.5	GLASSWARE,	20	84 431	84.6
32740	LINE,	2 374	.6		22.1	19	75 847	71 400	33.2	CEMENT, HYDRAULIC,	14	4 688	85.5
32750-2	GYPSUM PRODUCTS,	57 511	14.7		32.530	25	140 292	4 007	1.9	CERAMIC WALL AND FLOOR TILE,	10	14 083	5.4
32920-7	ASBESTOS PRODUCTS,	19 395	5.0		41.0	22	136 880	33 363	15.5	STRUCTURAL CLAY PRODUCTS, N.E.C., . . .	18	77 900	42.8
32960-2	MINERAL WOOL,	19 280	4.9		14.2	22	113 810	20 350	9.5	GYPSUM PRODUCTS,	19	87 065	23.4
					16.9			7 324	3.4	ASBESTOS PRODUCTS,	13	72 403	10.1
34420-5	METAL DOORS, SASH, AND TRIM	3 371	.9		15.3	25	22 054			SHEET METAL WORK,	7	17 318	4.4
34440-3	SHEET METAL WORK,	7 908	2.0		26.1	10	30 286	768	.4	MISCELLANEOUS GOODS, N.E.C.,	(NA)	(NA)	(NA)
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS	4 447	1.1		85.0	6	5 233	30 595	14.2	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	(NA)	(NA)	(NA)
34610-8	METAL STAMPINGS,	1 599	.4		7.4	6	21 721	1 288	.6	MOUNTAIN DIVISION	18	31 040	4.1
	MISCELLANEOUS GOODS, N.E.C.	52 866	13.5		(NA)	(NA)	(NA)			ALL ESTABLISHMENTS, . . . (NUMBER) 50			
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	3 033	.8		8.1	28	37 515			SALES NOT REPORTED BY COMMODITY	46	(X)	(X)
										LINE (\$1,000)			
										SALES REPORTED BY COMMODITY LINE, . . .			

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MATERIALS (CONT.)												
	MOUNTAIN DIVISION (CONT.)												
26610-2	BUILDING PAPER AND BOARD.	3 698	3.7	8	28 214	13.1		CONSTRUCTION MATERIALS (CONT.)	33 110	10.5	(NA)	(NA)	(NA)
28511-5	PAINTS, VARNISHES, LACQUERS—TRADE SALES PRODUCTS.	1 721	1.8	16	15 772	10.9		PACIFIC DIVISION (CONT.)	2 771	.9	14	62 822	4.4
28519	MISCELLANEOUS PAINT PRODUCTS.	363	.4	12	10 358	3.5		MISCELLANEOUS GOODS, N.E.C.					
29520-3	ASPHALT FELTS AND COATINGS.	7 432	7.8	5	21 362	34.8		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.					
32111+2+4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	3 299	3.5	11	8 220	40.1		AMUSEMENT, SPORTING GOODS (SIC 5099, PART)					
32113+32313	LAMINATED GLASS, INCLUDING SAFETY GLASS	2 793	2.9	12	7 852	35.6		NEW ENGLAND DIVISION					
32410	CEMENT+HYDRAULIC.	37 792	39.9	6	38 012	99.4		ALL ESTABLISHMENTS. (NUMBER)	24				
32530	CERAMIC WALL AND FLOOR TILE.	2 152	2.3	7	2 264	95.1		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	0				
32750-2	GYPSUM PRODUCTS.	15 514	16.4	10	31 377	49.4		SALES REPORTED BY COMMODITY LINE.	101 566	100.0	24	(X)	(X)
32920-7	ASBESTOS PRODUCTS.	5 252	5.5	9	29 922	17.6		PHOTOGRAPHIC SENSITIZED FILM AND PLATES	23 919	23.6	5	44 268	54.0
32960-2	MINERAL WOOL.	1 371	1.4	6	24 197	5.7		SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	4 116	4.1	9	19 195	21.4
	MISCELLANEOUS GOODS, N.E.C.	12 906	13.6	(NA)	(NA)	(NA)	38615	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	30 193	29.7	12	56 242	53.7
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	452	.5	11	7 306	6.2	38611+2+8	SPORTING AND ATHLETIC GOODS.	36 694	36.1	8	41 719	88.0
	PACIFIC DIVISION						39491+2	MISCELLANEOUS GOODS, N.E.C.	5 715	5.6	(NA)	(NA)	(NA)
24990-6	WOOD PRODUCTS, N.E.C.	1 182	.4	6	39 752	3.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	929	.9	7	8 338	11.1
25410-20	PARTITIONS AND FIXTURES—WOOD AND METAL.	3 984	1.3	5	5 286	75.4		MIDDLE ATLANTIC DIVISION					
26610-2	BUILDING PAPER AND BOARD.	10 611	3.4	23	104 611	10.1		ALL ESTABLISHMENTS. (NUMBER)					
28511-5	PAINTS, VARNISHES, LACQUERS—TRADE SALES PRODUCTS.	3 534	1.1	18	59 307	6.0		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	585				
29520-3	ASPHALT FELTS AND COATINGS.	19 500	6.2	17	69 512	28.1		SALES REPORTED BY COMMODITY LINE.	459 754	100.0	77	(X)	(X)
30790-9	PLASTIC PRODUCTS.	828	.3	5	35 397	2.3		PHOTOGRAPHIC SENSITIZED FILM AND PLATES	140 078	30.5	29	277 297	50.5
32111+2+4	FLAT GLASS (EXC. LAMINATED, AND SAFETY)	12 786	4.0	10	19 819	64.5	38615	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	58 746	12.8	34	292 831	20.1
32410	CEMENT+HYDRAULIC.	84 706	26.8	32	96 078	88.2	38611+2+8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	99 458	21.6	33	296 471	33.5
32530	CERAMIC WALL AND FLOOR TILE.	7 171	2.3	21	7 611	94.2		GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES.	74 829	16.3	8	83 279	89.9
32610	VITREOUS PLUMBING FIXTURES.	284	.1	10	5 545	5.1	39420	DOLLS AND STUFFED TOY ANIMALS.	11 492	2.5	3	19 615	58.6
32750-2	GYPSUM PRODUCTS.	68 285	21.6	23	106 359	64.2	39491+2	SPORTING AND ATHLETIC GOODS.	49 066	10.7	17	52 364	93.7
32810-3	CUT STONE AND STONE PRODUCTS.	2 409	.8	4	38 721	6.2		MISCELLANEOUS GOODS, N.E.C.	19 952	4.3	(NA)	(NA)	(NA)
32920-7	ASBESTOS PRODUCTS.	47 328	15.0	20	86 637	54.6		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	6 133	1.3	23	66 816	9.2
32960-2	MINERAL WOOL.	3 643	1.2	14	60 562	6.0		EAST NORTH CENTRAL DIVISION					
34440-3	SHEET METAL WORK.	6 080	1.9	7	9 867	61.6		ALL ESTABLISHMENTS. (NUMBER)	91				
34460	ORNAMENTAL AND STRUCTURAL METAL WORK.	2 018	.6	12	51 595	3.9		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	766				
34492	PREFABRICATED AND PORTABLE METAL BUILDINGS AND PARTS.	6 320	2.0	7	11 318	55.8		SALES REPORTED BY COMMODITY LINE.	377 508	100.0	84	(X)	(X)

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
38613	MOTION PICTURE EQUIPMENT	3 223	9.9	4	114 602	2.8							
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	104 685	27.7	19	188 837	55.4							
38616*7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	37 346	9.9	36	185 447	20.1							
38611*2*8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	114 155	30.2	36	252 692	45.2							
39410	GAMES AND TOYS, EXCEPT DOLLS AND CHILDREN'S VEHICLES	18 536	4.9	3	25 036	74.0							
39491*2	SPORTING AND ATHLETIC GOODS	77 932	20.6	28	85 403	91.3							
	MISCELLANEOUS GOODS, N.E.C.	18 137	4.8	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	3 494	9.9	23	36 862	9.5							
	WEST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	53 792	100.0	35	(X)	(X)							
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	1 425	2.6	7	5 051	28.2							
38616*7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	4 409	8.2	18	17 394	25.3							
38611*2*8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	10 446	19.4	14	15 221	68.6							
39491*2	SPORTING AND ATHLETIC GOODS	27 041	50.3	12	34 228	79.0							
	MISCELLANEOUS GOODS, N.E.C.	8 876	16.5	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 595	3.0	12	8 100	19.7							
	SOUTH ATLANTIC DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	134 506	100.0	53	(X)	(X)							
38613	MOTION PICTURE EQUIPMENT	1 591	1.2	3	49 205	3.2							
38615	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	41 339	30.7	21	93 070	44.4							
38616*7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	21 128	15.7	26	94 119	22.4							
38611*2*8	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	59 155	29.1	23	100 397	39.0							
39491*2	SPORTING AND ATHLETIC GOODS	17 343	12.9	12	25 995	66.7							
	MISCELLANEOUS GOODS, N.E.C.	11 036	8.2	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	2 934	2.2	17	21 328	13.8							
	AMUSEMENT, SPORTING GOODS (CONT.)												
	EAST SOUTH CENTRAL DIVISION (CONT.)												
	(NOT ANALYZED BY COMMODITY LINE)												
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	109 524	100.0	36	(X)	(X)							
	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	37 107	33.9	11	67 067	55.3							
	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	16 335	14.9	20	72 912	22.4							
	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	28 780	26.3	19	82 895	34.7							
	SPORTING AND ATHLETIC GOODS	16 965	15.5	7	22 318	76.0							
	MISCELLANEOUS GOODS, N.E.C.	8 708	8.0	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 629	1.5	12	8 706	18.7							
	MOUNTAIN DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	23 947	100.0	20	(X)	(X)							
	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	653	2.7	3	2 871	22.7							
	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	2 672	11.2	10	7 480	35.7							
	PHOTO EQUIPMENT AND SUPPLIES, N.E.C.	3 885	16.2	5	5 602	69.4							
	SPORTING AND ATHLETIC GOODS	13 816	57.7	7	15 510	89.1							
	MISCELLANEOUS GOODS, N.E.C.	2 178	9.1	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	743	3.1	7	4 742	15.7							
	PACIFIC DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE	259 320	100.0	70	(X)	(X)							
	MOTION PICTURE EQUIPMENT	2 841	1.1	6	99 869	2.8							
	PHOTOGRAPHIC SENSITIZED FILM AND PLATES	80 587	31.1	22	166 445	48.4							

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	AMUSEMENT, SPORTING GOODS (CONT.)							BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
	PACIFIC DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
38616,7	SENSITIZED PHOTOGRAPHIC PAPER AND CLOTH	34 718	13.4	31	155 824	22.3	27111-7	NEWSPAPERS, MAGAZINES, PERIODICALS, . . .	36 354	27.0	28	44 957	80.9
38611,2,18	PHOTO EQUIPMENT AND SUPPLIES, N.E.C., . .	68 840	26.5	32	183 264	37.6	27311-3	BOOKS, PAMPHLETS, . . .	56 105	41.7	25	59 570	94.2
39491,2	SPORTING AND ATHLETIC GOODS	44 959	17.3	18	51 424	87.4	27515,25	ADVERTISING SPECIALTIES, CALENDARS, . .	1 128	.8	8	13 760	8.2
	MISCELLANEOUS GOODS, N.E.C.,	25 049	9.7	(NA)	(NA)	(NA)	27511-4, . . .	NOVELTIES	33 463	24.9	71	40 851	82.0
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	2 326	.9	22	28 143	8.3	27516-24, . . .	PRODUCTS OF COMMERCIAL PRINTING	559	.4	3	3 090	18.1
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)						27526-7	GREETING CARDS,	6 823	5.1	(NA)	(NA)	(NA)
	NEW ENGLAND DIVISION							MISCELLANEOUS GOODS, N.E.C.,	27	(Z)	3	7 395	.4
27111-7	ALL ESTABLISHMENTS, . . . (NUMBER)	29 192	100.0	32	(X)	(X)	27710-2	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,					
27311-3	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	9 126	31.3	8	10 047	90.8		WEST NORTH CENTRAL DIVISION					
27511-4, . . .	SALES REPORTED BY COMMODITY LINE, . . .	8 037	27.5	6	9 157	87.8		ALL ESTABLISHMENTS, . . . (NUMBER)	29 581	100.0	34	(X)	(X)
27516-24, . . .	SALES REPORTED BY COMMODITY LINE, . . .	8 498	29.1	20	13 415	63.3		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	8 166	27.6	9	9 365	87.2
27526-7	NEWSPAPERS, MAGAZINES, PERIODICALS, . .							SALES REPORTED BY COMMODITY LINE, . . .	14 960	50.6	6	14 960	100.0
	BOOKS, PAMPHLETS,							NEWSPAPERS, MAGAZINES, PERIODICALS, . .	4 806	16.2	20	5 341	90.0
	ADVERTISING SPECIALTIES, CALENDARS, . .							BOOKS, PAMPHLETS,					
	NOVELTIES							PRODUCTS OF COMMERCIAL PRINTING					
	PRODUCTS OF COMMERCIAL PRINTING							MISCELLANEOUS GOODS, N.E.C.,					
	MISCELLANEOUS GOODS, N.E.C.,	2 880	9.9	(NA)	(NA)	(NA)		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	1 649	5.6	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	651	2.2	3	4 828	13.5		SOUTH ATLANTIC DIVISION					
	MIDDLE ATLANTIC DIVISION							ALL ESTABLISHMENTS, . . . (NUMBER)					
	ALL ESTABLISHMENTS, . . . (NUMBER)	195 677	100.0	96	(X)	(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	51 525	100.0	52	(X)	(X)
27111-7	SALES REPORTED BY COMMODITY LINE, . . .	48 808	24.9	21	56 909	85.8		SALES REPORTED BY COMMODITY LINE, . . .	6 428	12.5	9	7 178	89.6
27311-3	NEWSPAPERS, MAGAZINES, PERIODICALS, . .	76 355	39.0	31	80 540	94.8		BOOKS, PAMPHLETS,	19 165	37.2	13	20 105	95.3
27511-4, . . .	ADVERTISING SPECIALTIES, CALENDARS, . .	3 014	1.5	6	16 940	17.8		ADVERTISING SPECIALTIES, CALENDARS, . .	659	1.3	4	3 699	17.8
27516-24, . . .	NOVELTIES	49 959	25.5	53	72 140	69.3		PRODUCTS OF COMMERCIAL PRINTING	16 580	32.2	32	25 857	64.1
27526-7	PRODUCTS OF COMMERCIAL PRINTING							MISCELLANEOUS GOODS, N.E.C.,	8 680	16.8	(NA)	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C.,	17 349	8.9	(NA)	(NA)	(NA)		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	13	(Z)	3	2 817	.5
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE,	192	.1	4	10 031	1.9		EAST SOUTH CENTRAL DIVISION					
	EAST NORTH CENTRAL DIVISION							ALL ESTABLISHMENTS, . . . (NUMBER)	2 446	100.0	10	(X)	(X)
	ALL ESTABLISHMENTS, . . . (NUMBER)	134 459	100.0	117	(X)	(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE, . . .							SALES REPORTED BY COMMODITY LINE, . . .					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
27511-4, 27516-24, 27526-7	BOOKS, PERIODICALS, NEWSPAPERS (CONT.) EAST SOUTH CENTRAL DIVISION										
	PRODUCTS OF COMMERCIAL PRINTING	2 139	87.4	10	87.4			2 446			
	MISCELLANEOUS GOODS, N.E.C.	307	12.6	(NA)	(NA)	20422	LIVESTOCK FEEDS		100.0	8	(X)
	WEST SOUTH CENTRAL DIVISION					28730+90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	2 542	21.1	4	48.7
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	46					MISCELLANEOUS GOODS, N.E.C.	3 436	28.5	3	79.6
	SALES REPORTED BY COMMODITY LINE	1+835					MIDDLE ATLANTIC DIVISION	6 064	50.4	(NA)	(NA)
27111-7 27311-3 27511-4, 27516-24, 27526-7	NEWSPAPERS, MAGAZINES, PERIODICALS, . . BOOKS, PAMPHLETS, (\$1,000) PRODUCTS OF COMMERCIAL PRINTING	2 789 11 873 5 123	12.6 53.6 23.1	8 12 28	98.6 99.7 63.0		ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	106 206	100.0	21	(X)
	MISCELLANEOUS GOODS, N.E.C.	2 019	9.1	(NA)	(NA)	20422	LIVESTOCK FEEDS	6 852	6.5	9	64.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	342	1.5	5	8.2	28710-22 28730+90	FERTILIZERS	28 802	27.1	6	79.5
	MOUNTAIN DIVISION						AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	66 146	62.3	10	84.5
	(NOT ANALYZED BY COMMODITY LINE)						MISCELLANEOUS GOODS, N.E.C.	4 406	4.1	(NA)	(NA)
	PACIFIC DIVISION						EAST NORTH CENTRAL DIVISION				
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	66					ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	151 777	100.0	51	(X)
	SALES REPORTED BY COMMODITY LINE	(D)					LIVESTOCK FEEDS	9 194	6.1	10	70.7
27111-7 27311-3 27515+25	NEWSPAPERS, MAGAZINES, PERIODICALS, . . BOOKS, PAMPHLETS, (\$1,000) ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	12 815 22 986	19.7 35.4	12 19	89.7 99.0	20422 20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	11 344	7.5	4	81.6
	PRODUCTS OF COMMERCIAL PRINTING	24 135	37.1	36	86.2	28710-22 28730+90	FERTILIZERS	91 337	60.2	33	83.3
27511-4, 27516-24, 27526-7	MISCELLANEOUS GOODS, N.E.C.	4 800	7.4	(NA)	(NA)		AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	24 647	16.2	14	66.4
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	100	.2	4	1.8		MISCELLANEOUS GOODS, N.E.C.	15 190	10.0	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION						RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	65	(2)	3	2.7
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	38					WEST NORTH CENTRAL DIVISION				
	SALES REPORTED BY COMMODITY LINE	2+042					ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	75 930	100.0	26	(X)
	SALES REPORTED BY COMMODITY LINE						POULTRY FEEDS	292	.4	7	10.7

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FARM SUPPLIES (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
20422	LIVESTOCK FEEDS	2 692	3.5	9	6 223	20421	POULTRY FEEDS	2 051	1.9	15	5 979	34.3
28710-22	FERTILIZERS	53 519	70.5	15	62 708	20422	LIVESTOCK FEEDS	3 303	3.1	18	30 098	11.0
28730+90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	13 140	17.3	10	35 089	20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	1 236	1.2	13	3 890	31.8
	MISCELLANEOUS GOODS, N.E.C.	6 161	8.1	(NA)	(NA)	28710-22	FERTILIZERS	61 672	57.5	14	80 986	76.2
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	126	2.2	3	6 950	28730+90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	29 982	27.9	16	65 346	45.9
	SOUTH ATLANTIC DIVISION						MISCELLANEOUS GOODS, N.E.C.	9 067	8.4	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE . . .	128 433	100.0	60	(X)		MOUNTAIN DIVISION					
20410-6+50	POULTRY FEEDS	1 826	1.4	19	7 662	28710-22	FERTILIZERS	10 602	(D)	6	17 226	61.5
20421	POULTRY FEEDS	1 816	1.4	21	8 068		MISCELLANEOUS GOODS, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)
20422	LIVESTOCK FEEDS	3 799	3.0	21	8 068		PACIFIC DIVISION					
20423+4	OTHER PREPARED ANIMAL FEEDS (INCLUDING PET FOOD)	625	4.5	17	7 368		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE . . .	77 948	100.0	54	(X)	(X)
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	265	2.2	3	8 614		FERTILIZERS	29 676	38.1	39	43 218	68.7
28710-22	FERTILIZERS	91 130	71.0	29	98 860		AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	31 096	39.9	32	48 934	63.5
28730+90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	27 431	21.4	17	40 438		MISCELLANEOUS GOODS, N.E.C.	17 076	21.9	(NA)	(NA)	(NA)
	MISCELLANEOUS GOODS, N.E.C.	1 541	1.2	(NA)	(NA)		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	100	1.1	4	2 423	4.1
	EAST SOUTH CENTRAL DIVISION						JEWELRY (SIC 5099, PART) (NOT ANALYZED BY COMMODITY LINE)					
20421	POULTRY FEEDS	53 487	100.0	31	(X)		GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART) (NOT ANALYZED BY COMMODITY LINE)					
20422	LIVESTOCK FEEDS	2 837	5.3	14	6 897							
28710-22	FERTILIZERS	3 081	5.8	13	22 303							
28730+90	AGRICULTURAL PESTICIDES, HERBICIDALS, AGRICULTURAL CHEMICALS	38 541	72.1	14	40 515							
	MISCELLANEOUS GOODS, N.E.C.	7 855	14.7	5	9 447							
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE . . .	107 311	100.0	40	(X)							

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER PRODUCTS (SIC 5099, PART)							OTHER PRODUCTS (CONT.)					
	NEW ENGLAND DIVISION							MIDDLE ATLANTIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) . . . (D)							GASOLINE AND JET FUEL	166 395	8.0	6	1 087 200	15.3
	SALES REPORTED BY COMMODITY LINE . . .	192 706	100.0	49	(X)	(X)	29111	KEROSENE	31 302	1.5	7	1 090 239	1.9
22810-4, 22690	YARNS, EXCEPT WOOL	31 504	16.3	3	48 895	64.4	29112	DISTILLATE FUEL OILS	120 802	5.8	9	1 102 115	11.0
							29113	RESIDUAL FUEL OILS	75 296	3.6	6	1 074 376	1.0
28910-2	GLUE AND GELATIN	4 723	2.5	3	8 735	54.1	29114	LIQUEFIED PETROLEUM GAS	19 080	0.9	1	1 047 371	1.0
29116+29926 29117+29927	LUBRICATING AND SIMILAR OILS	2 003	1.0	4	40 088	5.0	29115	LUBRICATING AND SIMILAR OILS	60 679	2.9	15	1 117 943	5.4
	LUBRICATING GREASES	232	.1	4	35 693	.6	29116+29926	LUBRICATING GREASES	2 231	.1	12	92 076	2.4
30790-9	PLASTIC PRODUCTS	7 717	4.0	15	13 331	57.9	29117+29927	ASPHALT	8 619	.4	5	59 712	14.4
36520	PHONOGRAPH RECORDS	9 313	4.8	5	9 506	98.0	29119	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	28 783	1.4	9	65 088	44.2
39920+50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	2 467	1.3	3	2 973	83.0	29110	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.	31 739	1.5	7	1 060 258	3.0
	MISCELLANEOUS GOODS, N.E.C.	134 747	69.9	(NA)	(NA)	(NA)	29990	SPONGE AND FOAM RUBBER GOODS	12 119	.6	6	21 622	56.0
	MIDDLE ATLANTIC DIVISION						30693	OTHER RUBBER GOODS, N.E.C.	1 238	.1	6	16 697	7.4
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) . . . (D)						30698	PLASTIC PRODUCTS	61 131	3.0	55	91 264	67.0
20830	SALES REPORTED BY COMMODITY LINE . . .	2 071 622	100.0	193	(X)	(X)	30790-9	PHONOGRAPH RECORDS	48 769	2.4	11	49 691	98.1
20830	MALT AND MALT BY-PRODUCTS	220 687	10.7	7	220 687	100.0	36520	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C.	21 941	1.1	24	1 025 554	2.1
22810-4, 22690	YARNS, EXCEPT WOOL	16 131	.8	6	72 380	22.3	39920+50, 91-3	MISCELLANEOUS GOODS, N.E.C.	873 658	42.2	(NA)	(NA)	(NA)
22910	FELT GOODS, N.E.C.	30 591	1.5	7	55 608	55.0		RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	34 687	1.7	10	1 080 192	3.2
		12 646	.6	5	14 804	85.4		EAST NORTH CENTRAL DIVISION					
22940-2	TEXTILE GOODS, N.E.C.	106 974	5.2	8	108 828	98.3		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) . . . (D)	546 303	100.0	162	(X)	(X)
23970+90	FABRICATED TEXTILE FABRICS, N.E.C. . . .	43 459	2.1	8	63 649	68.3		SALES REPORTED BY COMMODITY LINE . . .	25 325	4.6	4	25 325	100.0
28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C. . .	8 075	.4	3	1 036 006	.8	20830	MALT AND MALT BY-PRODUCTS	9 188	1.7	5	9 853	93.3
28191-9	INDUSTRIAL INORGANIC CHEMICALS, N.E.C.	14 546	.7	4	158 480	9.2	22910	FELT GOODS, N.E.C.	6 247	1.1	3	6 756	92.5
28410-6	SOAP AND OTHER DETERGENTS	2 713	.1	3	55 361	4.9	24420+30+50	WIREBOUND BOXES, VENEER AND PLYWOOD CONTAINERS, SLACK AND TIGHT COOPERAGE	6 184	1.1	6	64 028	9.7
28910-2	GLUE AND GELATIN	3 077	.1	7	15 044	20.5	28180-5	INDUSTRIAL ORGANIC CHEMICALS, N.E.C.	1 015	.2	7	14 413	7.0
28940+92	CHEMICAL PREPARATIONS, N.E.C.	14 252	.7	5	1 086 043	1.3	28910-2	GLUE AND GELATIN	13 328	2.4	13	32 822	40.6

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TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER PRODUCTS (CONT.)							OTHER PRODUCTS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
29111	GASOLINE AND JET FUEL	40 046	7.3	8	92 217	43.4	28910-2	GLUE AND GELATIN	7 527	4.6	9	20 099	37.4
29112	KEROSENE	4 472	3.8	8	97 903	4.6		LIQUEFIED PETROLEUM GAS	19 073	11.6	6	21 330	89.4
29113	DISTILLATE FUEL OILS	17 158	3.1	9	101 957	15.8	29115	LUBRICATING AND SIMILAR OILS	1 671	1.0	7	6 697	25.0
29114	RESIDUAL FUEL OILS	22 432	4.1	5	76 204	29.4	29116, 29926	LUBRICATING GREASES	283	.2	7	6 697	4.2
29115	LIQUEFIED PETROLEUM GAS	6 612	3.6	7	30 601	6.1	29117, 29927	PLASTIC PRODUCTS	14 392	8.7	26	27 579	52.2
29116	LIQUEFIED PETROLEUM GAS	12 233	2.2	18	103 466	1.9	30790-9	PHONOGRAPH RECORDS	2 821	1.7	4	3 135	90.0
29117, 29927	LUBRICATING AND SIMILAR OILS	12 992	2.8	14	100 735	1.9	36520	MISCELLANEOUS MANUFACTURED PRODUCTS, N.E.C.	2 838	1.7	4	3 363	84.4
29118	LUBRICATING GREASES	15 087	2.8	4	32 902	45.9							
29119	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	26 498	4.9	8	77 687	34.1							
29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.	21 047	3.9	10	27 069	77.8							
30693	SPONGE AND FOAM RUBBER GOODS	3 927	7	5	11 608	33.8							
30698	OTHER RUBBER GOODS, N.E.C.	13 363	2.5	4	38 126	35.1							
30790-9	PLASTIC PRODUCTS	73 756	13.5	59	104 337	70.7							
36520	PHONOGRAPH RECORDS	22 102	4.0	10	22 809	96.9							
39111-4	MUSICAL INSTRUMENTS AND PARTS	63 989	11.7	4	65 006	98.4							
39920-50, 91-5	MISCELLANEOUS MANUFACTURED PRODUCTS, N.E.C.	6 235	1.1	12	8 201	76.0							
	MISCELLANEOUS GOODS, N.E.C.	119 807	21.9	(NA)	(NA)	(NA)							
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE	1 230	.2	4	62 566	2.0							
	WEST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE												
	GASOLINE AND JET FUEL						29111	GASOLINE AND JET FUEL	17 045	23.5	6	21 291	80.1
	KEROSENE						29112	KEROSENE	1 534	1.7	5	20 317	2.6
	DISTILLATE FUEL OILS						29113	DISTILLATE FUEL OILS	1 127	1.6	5	20 317	5.5
	LIQUEFIED PETROLEUM GAS						29115	LIQUEFIED PETROLEUM GAS	7 077	9.7	3	8 250	85.8
	LUBRICATING AND SIMILAR OILS						29116, 29926	LUBRICATING AND SIMILAR OILS	1 803	2.5	8	21 545	8.4
	LUBRICATING GREASES						30790-9	PLASTIC PRODUCTS	3 151	4.3	7	3 357	93.9
	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES							MISCELLANEOUS GOODS, N.E.C.	41 868	57.7	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS (NUMBER)												
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	SALES REPORTED BY COMMODITY LINE												
	GASOLINE AND JET FUEL						29111	GASOLINE AND JET FUEL	30 302	17.4	7	38 782	78.1
	KEROSENE						29112	KEROSENE	2 562	1.5	8	15 564	16.5
	DISTILLATE FUEL OILS						29113	DISTILLATE FUEL OILS	269	.2	4	12 457	2.2
	LIQUEFIED PETROLEUM GAS						29115	LIQUEFIED PETROLEUM GAS	47 881	27.5	8	52 789	90.7
	LUBRICATING AND SIMILAR OILS						29116, 29926	LUBRICATING AND SIMILAR OILS	7 826	4.5	10	34 561	22.6
	LUBRICATING GREASES						29117, 29927	LUBRICATING GREASES	307	.2	7	13 565	2.3
	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES						29110	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES	233	.1	3	10 910	2.1
	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.						29990	OTHER PETROLEUM, COAL PRODUCTS, N.E.C.	6 201	3.6	6	16 737	37.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 3C. Manufacturers' Sales Branches—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER PRODUCTS (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
30790-9	PLASTIC PRODUCTS.	8 659	5.0	15	10 272	84.3	PACIFIC DIVISION	284 999	100.0	140	5 706	(X)
36520	PHONOGRAPH RECORDS.	2 990	1.7	5	3 418	87.5	ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 8,665 SALES REPORTED BY COMMODITY LINE.	5 219	2.0	3	5 121	91.5
39920+50, 91-3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	2 147	1.2	5	2 449	87.7	TEXTILE GOODS, N.E.C.	5 018	1.9	4	5 121	98.0
	MISCELLANEOUS GOODS, N.E.C.	56 877	32.6	(NA)	(NA)	(NA)	PLASTIC MATERIALS.	1 415	.5	3	6 324	22.4
	MOUNTAIN DIVISION						GLUE AND GELATIN.	6 864	2.6	8	14 617	47.0
	ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D) SALES REPORTED BY COMMODITY LINE.	32 371	100.0	24	(X)	(X)	LUBRICATING AND SIMILAR OILS.	22 627	8.5	28	74 734	30.3
22980-3	CORDAGE AND TWINE.	423	1.3	4	3 978	10.6	OTHER FINISHED PETROLEUM PRODUCTS, INCLUDING WAXES.	1 315	.5	7	65 361	2.0
23930	TEXTILE BAGS, (EXCEPT LAUNDRY).	3 293	10.2	4	3 978	82.8	PLASTIC PRODUCTS.	17 640	6.7	27	24 158	73.0
29116+29926	LUBRICATING AND SIMILAR OILS.	716	2.2	4	18 840	3.8	PHONOGRAPH RECORDS.	27 467	10.4	7	28 382	96.8
30790-9	PLASTIC PRODUCTS.	2 070	6.4	5	4 283	48.3	MISCELLANEOUS MANUF'D PRODUCTS, N.E.C..	9 580	3.6	18	10 790	88.8
	MISCELLANEOUS GOODS, N.E.C.	25 700	79.4	(NA)	(NA)	(NA)	MISCELLANEOUS GOODS, N.E.C.	165 315	62.4	(NA)	(NA)	(NA)
	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	169	.5	4	18 695	.9	RECEIPTS FROM SERVICES - SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 482	.6	8	4 114	36.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963

[Metals service centers and metals sales offices not included in this table. (See table 4A)]

Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total	Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total
	TOTAL, ALL MERCHANDISE AGENTS AND BROKERS	24 541	51 782 910	(X)	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES,	618	1 123 046	2.4
	TOTAL REPORTING SALES BY COMMODITY LINE	19 046	46 946 383	100.0		SUITS, COATS (EXCEPT FUR),	190	325 893	
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	110	489 433	1.0		CHILDREN'S, INFANTS' WEAR,	59	62 054	
	PASSENGER CARS (NEW AND USED)	72	386 102			OTHER APPAREL, ACCESSORIES,	121	107 059	
	NOT REPORTED IN DETAIL,	(NA)				NOT REPORTED IN DETAIL,	108	106 127	
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	59	53 421	.1		FUR CLOTHING,	521 913		
5013110	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	4	2 638	(Z)	5035320	FURS, RAW AND DRESSED,	22	384	(Z)
5013120	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.,	559	799 851		5035330	MILLINERY, MILLINERY SUPPLIES,	7	985	(Z)
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.,	133	166 882		5035340	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR,	43 724		.1
	NOT REPORTED IN DETAIL,	176	326 724			HOSIERY,	144	280 953	.6
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES,	15	7 901	(Z)		UNDERWEAR, NIGHTWEAR,	81	160 180	
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GENERATORS, BATTERIES, ETC.),	18	1 752	(Z)		CONSETS, ALLIED GARMENTS,	57	54 147	
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	64	21 066	(Z)		NOT REPORTED IN DETAIL,	25	13 627	
5014100	TIRES AND TUBES, NEW,	64	37 417	.1	5039100	SHOES, OTHER FOOTWEAR,	(NA)	52 999	.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	135	57 791	.1		MEN'S, BOYS' SHOES,	108	192 219	
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES,	350	375 663	.8		WOMEN'S, MISSES' SHOES,	34	20 301	
	TOILETRIES, COSMETICS,	33	117 354			CHILDREN'S, INFANTS' SHOES,	42	62 986	
	DRUGGIST SUNDRIES,	55	63 464			OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.),	22	9 019	
	NOT REPORTED IN DETAIL,	44	49 852			NOT REPORTED IN DETAIL,	24	11 391	
5022230	TOILET SOAPS,	68	5 039	(Z)	5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	(NA)	88 522	2.1
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	151	91 836	.2		BUTTER,	446	986 995	
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	405	438 117	.9		CHEESE,	78	219 420	
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER,	31	25 283	.1		ICE CREAM, ICES,	186	58 769	
5029130	OIL DRILLERS, MUD AND CHEMICALS,	9	5 567	(Z)		MILK, CREAM (FLUID),	33	8 178	
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	413	125 009	.3		OTHER DAIRY PRODUCTS,	104	479 700	
5032100	YARD OR PIECE GOODS,	416	2 025 587	4.3	5044110	EGGS (FRESH, STORAGE),	(NA)	104 670	
	COTTON FABRICS,	140	723 009		5044120	POULTRY,	96	66 497	.1
	RAYON, NYLON, OTHER MAN-MADE FABRICS,	110	254 114			LIVE POULTRY,	112	220 590	.5
	WOOL FABRICS,	87	213 066			DRESSED POULTRY, KILLED ON PREMISES,	50	76 090	
	NOT REPORTED IN DETAIL,	43	45 810			DRESSED POULTRY, RESALES,	1	278	
5032200	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS,	132	162 828	.3	5045100	CONFECTIONERY,	40	126 191	
5032900	KNIT FABRICS,	93	175 264	.4		CANDY, ALL KINDS,	17 031	321 309	.7
	YARNS (EXCEPT INDUSTRIAL),	34	63 712			CHEWING GUM,	744	219 559	
	OTHER DRY GOODS,	14	21 566			FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	57	7 522	
	NOT REPORTED IN DETAIL,	(NA)	70 867			POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	117	7 563	
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) WORK CLOTHING, WORK GLOVES,	390	615 221	1.3	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN),	259	31 908	
	HOSIERY,	55	90 486			MEATS, PROVISIONS,	54 757		
	UNDERWEAR, NIGHTWEAR,	69	81 019		5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	99	61 636	.1
	SUITS, COATS, TROUSERS, OVERCOATS,	55	22 504			CURED, BOILED, SMOKED MEATS,	233	758 933	1.6
	SPORTSWEAR,	48	37 257			SAUSAGE, MEAT LOAVES,	108	480 945	
	OTHER CLOTHING, FURNISHINGS,	110	100 945			LARD,	26	25 782	
	NOT REPORTED IN DETAIL,	53	25 610			OTHER MEAT (INCLUDING GAME),	32	6 076	
		(NA)	188 349			NOT REPORTED IN DETAIL,	30	21 078	
					5048100	FRESH FRUITS, VEGETABLES, BERRIES,	(NA)	217 771	
						FRESH FRUITS, BERRIES, MELONS,	992	1 944 712	4.1
						FRESH VEGETABLES,	645	1 236 175	
						NOT REPORTED IN DETAIL,	399	418 094	
						BAKERY PRODUCTS,	(NA)	290 443	
						CANNED, BOTTLED FOODS,	259	103 790	.2
						CANNED FRUITS, FRUIT JUICES,	1 571	2 172 889	5.1
						CANNED VEGETABLES, VEGETABLE JUICES,	941	603 278	
						CANNED FISH, SEAFOOD,	946	622 466	
						CANNED MEATS,	719	272 314	
						CANNED MILK,	576	147 815	
						OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD,	141	129 953	
						NOT REPORTED IN DETAIL,	(NA)	557 972	

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent. Percentages may not add due to rounding.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A.)]

Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total	Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total
5049410	COFFEE,	237	406 049	.9	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	111	30 561	.1
	GREEN COFFEE,	45	276 646		5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES,	266	120 941	.3
	SOLUBLE COFFEE,	100	10 598		5064140	PARTS AND SUPPLIES,	42	8 276	(Z)
	ROASTED COFFEE (EXCEPT SOLUBLE),	108	26 005			ROOM AIR CONDITIONERS,			
	NOT REPORTED IN DETAIL,	(NA)	92 711		5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	1 238	1 387 387	3.0
5049420	TEA,	100	49 878	.1		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,			
5049500	FROZEN FOODS,	906	1 244 055	2.6		TV, TRANSMITTING AND INDUSTRIAL,	273	143 387	
	FROZEN FRUITS,	313	127 005			ELECTRONIC PARTS (EXCEPT TUBES AND	603	542 740	
	FROZEN JUICES,	342	257 052			TRANSISTORS,	271	110 715	
	FROZEN VEGETABLES,	360	46 248			ACCESSORIES (INC. TESTING EQUIPMENT),	163	49 038	
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	157	205 742			INTERCOMMUNICATION AND SOUND EQUIPMENT,	357	190 506	
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	373	142 356			COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT,	(NA)	351 001	
	FROZEN MEATS (PACKAGED ONLY),	215	142 356			NOT REPORTED IN DETAIL,			
	FROZEN PREPARED FOODS, BAKED GOODS,	367	142 356		5072210	HARDWARE,	547	289 500	.6
	OTHER PACKAGED FROZEN FOODS,	207	48 665		5072220	COOKSTOVES, SPECIALTIES (EXC. ELEC. OR GAS),	8	691	(Z)
	NOT REPORTED IN DETAIL,	(NA)	213 490		5072230	PAINTERS' SUPPLIES,	40	7 822	(Z)
5049610	SOFT DRINKS,	174	63 613	.1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES,	359	105 188	.2
	BOTTLED DRINKING WATERS (MINRL., SPR., ETC.),	11	1 036	(Z)		WARM-AIR FURNACES (ALL FUELS),	92	20 506	
5049620	SANDWICHES, SNACK ITEMS,	66	7 894	(Z)		CENTRAL SELF-CONTAINED HEATING-COOLING	62	6 920	
5049910	FLOUR, RELATED PRODUCTS,	293	144 631	2.3		UNITS (INC. HEAT PUMPS),	99	24 362	
5049920	SUGAR (REFINED),	368	1 102 125	2.6		DUCTS, REGISTERS, FITTINGS, ACCESSORIES,	32	2 578	
5049930	DRIED FRUITS,	317	56 672	2.6		ROOM SPACE HEATING EQPT. (EXC. ELECTRIC),	34	2 063	
5049940	GROCERIES, EXCEPT AS SPECIFIED,	1 305	1 243 072	(Z)		OTHER WARM-AIR HEATING EQUIPMENT,	(NA)	48 759	
5049950	PEANUTS, ROASTED,	97	5 301	.1	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING	78	11 489	(Z)
5049960	PEANUTS, ROASTED,	22	44 014	.8		EQUIPMENT (EXC. PORTABLE),			
5049970	NUTS (EDIBLE, UNSHELLED),	423	358 092	2.5	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS,	408	115 377	.2
5049980	MISCELLANEOUS FOOD PRODUCTS,	175	1 180 574	4.5	5074300	RADIATORS, UNIT HEATERS, CONVECTORS, ETC.,	157	276 834	.6
5051100	COTTON (RAW), INCLUDING LINTERS,	282	2 115 190	17.5		PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	96	42 127	
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY,	1 684	8 204 091	6.6		PIPE, FITTINGS, VALVES,	66	15 064	
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	1 228	4 656 479	2.5	5077110	PLUMBING FIXTURES (SOIL PIPE, FITTINGS),	148	70 783	.2
	CATTLE, CALVES,	581	414 637			OTHER PLUMBING EQUIPMENT, SUPPLIES,	257	97 150	
	SHEEP, LAMBS,	581	1 184 520			RESIDENTIAL AND SMALL COML. (UNDER SHP),	66	8 750	
	HOGS,	859	1 184 520			RESIDENTIAL AND COMMERCIAL (5-20HP),	81	8 427	
	OTHER LIVESTOCK,	86	149 661	.4		INDUSTRIAL AND LARGE COML. (OVER 20HP),	131	54 302	
	NOT REPORTED IN DETAIL,	(NA)	1 798 794			NOT REPORTED IN DETAIL,	(NA)	25 671	
5059100	HIDES, SKINS, PELTS,	97	286 770	.6	5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	102	30 932	.1
5059200	TOBACCO (LEAF),	450	1 188 816	2.5	5077130	AIR CONDITIONING, REFRIGERATION EQPT.,	103	70 639	.2
5059300	WOOL, MOHAIR (RAW), TOPS, NOILS,	81	205 314	.4		PARTS (INC. REFRIGERANTS),	174	47 976	.1
	RAW WOOL,	72	178 171		5081100	OFFICE MACHINES AND EQUIPMENT,	86	30 249	.1
	WOOL TOPS, NOILS, OTHER,	14	14 753		5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT,	13	5 006	(Z)
	NOT REPORTED IN DETAIL,	(NA)	12 390		5081220	CHINA, GLASSWARE, CROCKERY (COMMERCIAL),	32	3 056	(Z)
5059910	PEANUTS, UNROASTED,	66	34 847	.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,	10	413	
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON,	8	37 723	.1		BEAUTY SHOP),	4	646	
5059930	FLAXSEED, ETC.),	246	102 884	.2		CASH REGISTERS,	10	663	
5062310	OTHER INEDIBLE FARM PRODS. (HORSES, MULES),	965	733 756	1.6		COIN-OPERATED MACHINES,	4	1 334	
	MATERIALS,	323	225 792			OTHER STORE AND SERVICE MACHINES,	10		
	INTERIOR WIRING, CONSTRUCTION MATERIALS,	166	72 480		5081320	NOT REPORTED IN DETAIL,	36	2 184	(Z)
	OUTSIDE CONSTRUCTION MATERIALS,	209	15 860		5081330	STORE FIXTURES AND EQUIPMENT (EXC.	43	12 169	(Z)
	LIGHTING FIXTURES,	51	159 706		5081400	MACHINES AND SCALES),	70	25 623	.1
	ELECTRIC LAMPS (INCANDESCENT AND	314	176 770			OIL MARKETING EQUIPMENT-HOSE, TANKS,			
	FLUORESCENT),	55	31 412	.1		VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,			
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS,	197	155 767	.3	5082100	CONSTRUCTION, MINING, LOGGING, ROAD	134	88 343	.2
5062320	PANEL BOARDS, TRANSFORMERS, ETC.,					MAINTENANCE EQUIPMENT, SUPPLIES,	33	24 499	
5064110	NOT REPORTED IN DETAIL,					CRAWLER TRACTORS AND CONTRACTORS, OFF-			
	TELEPHONE AND SIGNAL EQUIPMENT,					HIGHWAY WHEEL TRACTORS,			

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A)]

Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total	Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total
	2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS,	6	3 748		5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), . . .	54	16 160	(Z)
	TRACTOR SHOVEL LOADERS,	13	2 612			GAS WELDING SUPPLIES, EQPT. (INC. GASES), . .	21	5 874	
	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	30	11 350			ARC WELDING SUPPLIES AND EQUIPMENT, . . .	15	2 134	
	POWER CRANES, DRAGLINES, SHOVELS-PARTS, .	27	5 008			RESISTANCE WELDING SUPPLIES AND EQUIPMENT	22	7 103	
	BITUMINOUS MIXERS, PAVERS, RELATED EQPT., .	12	2 838			NOT REPORTED IN DETAIL,	(NA)	1 049	
	CONCRETE MIXERS, PAVERS, RELATED EQPT., .	13	2 008			RECONDITIONED DRUMS AND BARRELS,	7	1 147	(Z)
	GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS	15	4 714			ABRASIVES, ABRASIVE MATERIALS,	112	16 601	(Z)
	OTHER CONSTRUCTION, MINING, LOGGING, AND	50	13 036			INDUSTRIAL LEATHER, LEATHER BELTING AND	17	3 328	(Z)
	ROAD-MAINTENANCE EQPT., SUPPLIES,	(NA)	18 530			PACKING,	88	32 929	.1
	NOT REPORTED IN DETAIL,					MECHANICAL RUBBER GOODS,	71	17 167	(Z)
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, . .	115	41 105	.1	5084500	ROPE, CORDAGE, TWINE,	44	52 253	.1
	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.,	28	6 059		5084910	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.), .	15	3 235	(Z)
	OTHER FOOD PROCESSING MACHINERY, EQPT., .	82	27 861		5084960	PRINTING AND DUPLICATING INKS,	612	275 793	.6
	NOT REPORTED IN DETAIL,	(NA)	7 185		5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES, . . .			
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	836	488 351	1.0	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . .	119	26 366	.1
	ENGINES (INC. INTERNAL COMBUS), TURBINES, .	99	45 162		5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	157	47 610	.1
	COMPRESSORS, PUMPS,	193	35 331			TRACTORS AND EQUIPMENT (FARM),	19	4 980	
	CRUSHING, PULVERIZING, SCREENING	58	9 256			HARVESTING MACHINERY AND EQUIPMENT, . .	17	5 026	
	MACHINERY AND EQUIPMENT,	12	2 311			LAND PREPARATION, PLANTING, CULTIVATING	15	5 433	
	ELEVATORS,	58	10 760			MACHINERY AND PARTS,	6	840	
	CRANES, DERRICKS, HOISTS, WINCHES, . . .	12	2 311			DAIRY FARM AND BARN EQUIPMENT,	9	1 433	
	INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, .	67	30 760			IRRIGATION EQUIPMENT (SPRINKLER, OTHER),	17	1 222	
	STACKERS,	119	16 761			LIGHT INDUSTRIAL EQUIPMENT,	22	21 414	(Z)
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT), . .	254	99 041			MISCELLANEOUS FARM MACHINERY, EQUIPMENT			
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	(NA)	238 969		5086100	NOT REPORTED IN DETAIL,			
	NOT REPORTED IN DETAIL,					DENTAL EQUIPMENT, SUPPLIES,	7	2 223	
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,	240	95 863	.2		TEETH,	3	379	
	CONVEYING MACHINERY),	410	343 397	.7		EQUIPMENT (CHAIRS, X-RAYS, CABINETS,	5	946	
5083400	METAL WORKING MACHINERY, EQUIPMENT AND	275	242 522			ENGINES, ETC.),	(NA)		
	SUPPLIES (EXC. WELDING),	148	47 810			NOT REPORTED IN DETAIL,			
	MACHINE TOOLS--CUTTING, FORMING AND	(NA)	53 065		5086210	CHURCH EQUIPMENT, SUPPLIES,	14	5 255	(Z)
	SHAPING TYPES,	175	212 522		5086220	SCHOOL EQUIPMENT, SUPPLIES,	148	39 165	.1
	MISCELLANEOUS METAL WORKING MACHINERY,	120	53 678	.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	51	39 795	.1
	ACCESSORIES, AND EQUIPMENT,	83	39 667			SUPPLIES, ORTHOPEDIC APPLIANCES,	19	8 646	(Z)
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	38	9 199		5086400	OPHTHALMIC PRODUCTS,	3	1 289	
	PRODUCTION--OIL WELL RIGS, VALVES, ETC.,	(NA)	4 812			PRESCRIPTION SALES,	7	5 767	
	REFINING--BLENDERS, PROPORTIONING, . . .	23	13 835	(Z)		OPHTHALMIC MERCHANDISE SALES,	4	231	
	NOT REPORTED IN DETAIL,					OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT., .	(NA)		
5083600	PRINTING TRADES MACHINERY, EQUIPMENT, . .	128	42 126	.1	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND	47	17 207	(Z)
5083910	INDICATING, RECORDING, CONTROLLING	90	12 748	(Z)	5086900	OPHTHALMIC AND LABORATORY EQUIPMENT, . .	19	13 592	(Z)
5083920	INSTRUMENTS AND ACCESSORIES,	21	2 360			OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,	22	14 043	(Z)
	USED OR REBUILT MACHINERY AND EQUIPMENT	23	3 778		5087100	SUPPLIES,	8	3 077	
	USED CONSTRUCTION, MINING, EXCAVATING	40	4 103			BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES, .	9	5 238	
	MACHINERY AND EQUIPMENT,	(NA)	2 387	.6		EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS,	(NA)	5 728	
	USED MACHINE TOOLS--CUTTING, FORMING AND	342	261 540			DRYERS, ETC.),	146	30 742	.1
	SHAPING,	36	29 149		5087200	CUSTOMER (JANITORS), SUPPLIES,	37	18 605	(Z)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	52	28 923		5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	37	32 099	.1
	PAPER INDUSTRY MACHINERY,	29	15 571		5087400	SHOE REPAIR AND RESOLE MATERIALS,	57	23 063	(Z)
	TEXTILE INDUSTRY MACHINERY,	156	170 119		5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,			
	WOOD WORKING MACHINERY,	(NA)				NOT REPORTED IN DETAIL,			
	OTHER SPECIAL PURPOSE MACHINERY, EQPT., .					CUSTOMER (JANITORS), SUPPLIES,	9	5 446	(Z)
	NOT REPORTED IN DETAIL,				5087920	MORTICIANS, GOODS, UNDERTAKERS, SUPPLIES, .	52	51 689	.1
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, .	139	64 828	.1	5087930	UPHOLSTERERS, FABRICS, SUPPLIES,	9	6 789	(Z)
	BALL, ROLLER BEARINGS,	80	30 572		5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES			
	OTHER POWER TRANSMISSION EQUIPMENT, . .	(NA)	12 758			NOT REPORTED IN DETAIL,			
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.	262	93 415	.2					
	PLUMBING AND OIL MARKETING),								

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued
[Metals service centers and metals sales offices not included in this table. (See table 6A).]

Commod- ity line code	Commodity line	Establish- ments (number)	Sales (\$1,000)	Percent of total	Commod- ity line code	Commodity line	Establish- ments (number)	Sales (\$1,000)	Percent of total
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . .	112	120 035	.3	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, . .			
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, . .					FACIAL TISSUES, ETC.)	419	96 142	.2
5088910	EQUIPMENT AND PARTS,	79	34 169	.1	5096213	PAPERBOARD, BOXBOARD,	54	257 168	.1
5088920	RAILROAD TRANSPORTATION EQUIPMENT	58	83 098	.2	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., . .	180	77 205	.2
	MISCELLANEOUS TRANSPORTATION EQUIPMENT . .				5096312	SHIPPING SUPPLIES (GUMMED LABELS, ETC.) . . .	18	10 042	(Z)
	(EXC. AUTOMOTIVE)	6	4 019	(Z)	5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.	32	10 661	(Z)
5091111	COAL (BITUMINOUS AND ANTHRACITE),	203	533 682	1.1	5097110	HOUSEHOLD FURNITURE	369	354 127	.8
5091112	COKE,	48	114 769	.2		HOUSEHOLD FURNITURE	223	257 168	
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED) . .	32	58 849	.1		MATTRESSES, BED SPRINGS	20	11 748	
5091212	IRON AND STEEL PRODUCTS (FLAT),	61	13 858	(Z)		NOT REPORTED IN DETAIL,	(NA)	85 211	
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	86	9 625	(Z)		OFFICE, COMMERCIAL, BUSINESS FURNITURE, . . .	176	104 899	.2
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. . . .				5097120	OFFICE FURNITURE (WOODEN, METAL),	80	70 904	
5091215	FLAT, WIRE, PIPE AND TUBING,	81	25 273	.1		PUBLIC BUILDING FURNITURE	26	8 254	
5091216	CAST IRON-SOIL PIPE, TUBING	30	6 251	(Z)		STORE AND RESTAURANT FURNITURE,	14	1 542	
	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON	53	10 580	(Z)		PROFESSIONAL FURNITURE,	8	846	
	SOIL PIPE)					OTHER FURNITURE	6	616	
5091218	ALLOY STEEL	3	144	(Z)		NOT REPORTED IN DETAIL,	(NA)	16 737	
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS .	8	1 260	(Z)	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD			
5091312	OTHER COPPER AND BRASS MILL PRODUCTS, . . .	16	6 315	(Z)		(INC. PLASTIC)	180	65 170	.1
5091313	ALUMINUM SHAPES, FORMS, ETC.,	27	5 720	(Z)	5097221	CURTAINS, DRAPERIES	46	39 044	.1
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, .				5097222	HOUSEHOLD LINENS, DOMESTICS (EXC.			
	BRASS, PRECIOUS METALS) MINERALS, ORES . . .	16	51 089	.1		CURTAINS, DRAPERIES)	136	265 121	.6
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, . .					BED SPREADS, COMFORTABLES, BLANKETS . . .	37	43 937	
5093122	UNPREPARED IRON, STEEL SCRAP,	32	84 250	.2		TABLE LINENS,	7	411	
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) . .	26	12 328	(Z)		SHEETS, PILLOW CASES,	37	95 795	
5093211	ALUMINUM SCRAP	11	4 843	(Z)		TOWELS, WASH CLOTHS	33	65 897	
5093212	SCRAP COPPER, COPPER BASE ALLOY	14	3 308	(Z)		OTHER LINENS AND DOMESTICS,	24	13 600	
5093213	SCRAP LEAD,	14	7 450	(Z)	5097292	MIRRORS, LAMPS, PICTURE FRAMES,	73	20 263	(Z)
5093214	ZINC SCRAP,	7	417	(Z)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,			
5093215	OTHER NONFERROUS METALLIC SCRAP	5	66	(Z)		MISCELLANEOUS HOMEWARES,	424	246 707	.5
5093220	WASTE PAPER	12	18 866	(Z)	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	295	363 135	.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS, . .	15	15 481	(Z)		SOFTWOODS (EXC. FLOORING)	204	247 626	
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, . . .	13	9 356	(Z)		HARDWOODS (EXC. FLOORING)	77	37 785	
	BONES, GLASS, ETC.)	18	16 260	(Z)		FLOORING,	54	6 634	
5094110	CIGARETTES, CIGARS, TOBACCO	36	46 215	.1		NOT REPORTED IN DETAIL,	(NA)	71 090	
	CIGARETTES,	15	24 247		5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)			
	CIGARS,	12	8 151			HARDWOOD,	122	90 869	.2
	OTHER TOBACCO	13	9 170			SOFT WOOD,	78	28 237	
	NOT REPORTED IN DETAIL,	(NA)	4 647			NOT REPORTED IN DETAIL,	67	42 501	
5095110	BEER, FERMENTED MALT LIQUORS,	28	19 645	(Z)		NOT REPORTED IN DETAIL,	(NA)	20 131	
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL . . .				5098141	SHINGLES,	26	79 499	(Z)
5095212	WINE,	49	92 701	.2	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.) . . .	122		.2
	ALCOHOL USED IN BLENDING),	55	54 117	.1	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS,			
						WEATHER STRIPPING, MOLDING, ETC.)	147	54 501	.1
5096111	PRINTING AND WRITING PAPERS	50	218 396	.5	5098144	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE . .	39	42 380	.1
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS, . .	11	139 056	.3	5098211	LININGS, REFRACTORIES,	54	21 107	(Z)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	357	210 280	.4	5098212	CEMENT, LIME, PLASTER, STUCCO	19	9 823	(Z)
					5098213	SAND, GRAVEL, CRUSHED STONE	13	23 823	.1
					5098220	GLASS (FLAT, BRICK, ETC.)	29	34 666	.1
					5098231	ROOFING, SLOPING, RAIN CARRYING EQUIPMENT			
						(EXC. WOOD SHINGLES)	38	24 891	.1
					5098232	INSULATION MATERIALS AND INSULATION BOARD .	12	12 373	(Z)
					5098291	WALLBOARD AND HARDBOARD	13	2 406	(Z)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4A. Merchandise Agents and Brokers—United States: 1963—Continued

[Metals service centers and metals sales offices not included in this table. (See table 6A).]

Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total	Commodity line code	Commodity line	Establishments (number)	Sales (\$1,000)	Percent of total
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	32	23 772	.1	5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	188	78 655	.2
5098293	CONCRETE PRODUCTS, BUILDING STONE	27	14 901	(Z)	5099520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	93	49 889	.1
5098295	PLASTIC BUILDING MATERIALS.	32	3 530	(Z)	5099611	PETROLEUM PRODUCTS.	241	440 815	.9
5098296	BUILDING AND CONSTRUCTION PAPER	11	5 069	(Z)		LIQUEFIED PETROLEUM GASES	29	49 824	
5098297	ADHESIVES, MASTICS.	26	4 496	(Z)		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	112	151 720	
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	33	9 342	(Z)		OILS, GREASES, OTHER PETROLEUM PRODUCTS	95	48 355	
5098299	OTHER BUILDING MATERIALS.	138	72 324	.2		NOT REPORTED IN DETAIL.	(NA)	190 916	
5099110	PHOTOGRAPHIC GOODS.	62	39 994	.1	5099612	CRUDE OIL	12	172 943	.4
	CAMERAS, PARTS, ACCESSORIES, MOUNTS	24	5 233		5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	104	57 930	.1
	PROJECTION APPARATUS.	5	4 211			CUT FLOWERS, POTTED PLANTS.	76	40 245	
	DEVELOPING, PRINTING, DARK ROOM APPARATUS	4	916			ROOTS, NURSERY STOCK.	10	4 165	
	OTHER PHOTOGRAPHIC GOODS.	8	10 987			FLORISTS' SUPPLIES.	44	9 856	
	NOT REPORTED IN DETAIL.	(NA)	18 647			NOT REPORTED IN DETAIL.	(NA)	3 664	
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	243	162 810	.3	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	98	129 607	.3
	ATHLETIC EQUIPMENT, SUPPLIES.	79	42 955		5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	21	10 255	(Z)
	ARMS AND AMMUNITION	26	6 658		5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	49	28 930	.1
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES)	29	3 649			MUSICAL INSTRUMENTS	17	9 778	
	BICYCLES.	21	8 113			PHONOGRAPH RECORDS.	15	12 216	
	CAMPING TACKLE.	33	35 153			SHEET MUSIC	4	3 372	
	FISHING TACKLE.	61	1 046			NOT REPORTED IN DETAIL.	(NA)	3 564	
	SKI EQUIPMENT, SUPPLIES	12	1 046		5099660	OTHER TEXTILE PRODUCTS.	67	88 585	.2
	OTHER (WATER SPORTS, ARCHERY, ETC.)	26	3 971			TEXTILE BAGS.	8	16 001	
	NOT REPORTED IN DETAIL.	(NA)	57 074			ASBESTOS TEXTILES	3	373	
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	305	298 800	.6		CANVASS PRODUCTS.	11	1 262	
	TOYS, GAMES, FIREWORKS.	198	244 837			FELT.	4	4 378	
	CHILDRENS' VEHICLES (EXC. BICYCLES)	23	8 480			BURLAP.	9	38 895	
	NOT REPORTED IN DETAIL.	(NA)	45 483			NOT REPORTED IN DETAIL.	(NA)	27 656	
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	15	3 426	(Z)	5099670	FOOD, BEVERAGE BASIC MATERIALS.	341	626 901	1.3
	OTHER RECREATION, HOBBY GOODS.	38	11 970	.0	5099680	WALLPAPER	15	2 527	(Z)
5099194	BOOKS, MAGAZINES, PRINTED MATERIALS	93	71 478	.2	5099691	LUGGAGE, SADDLERY, HARNESS.	62	42 274	.1
5099210	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	566	213 260	.5	5099692	INDUSTRIAL YARNS.	80	256 555	.5
5099311	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	137	275 730	.6	5099693	SMOKERS' SUPPLIES AND PIPES	35	7 254	(Z)
5099312	FERTILIZER, FERTILIZER MATERIALS.	120	169 550	.4	5099694	LEATHER	103	150 555	.3
5099321	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	156	30 409	.1	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	26	84 275	.2
5099330	SEEDS	82	76 691	.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	1	539 460	1.1
	SEED CORN	4	87		5099800	COMMODITY CREDIT CORPORATION.	43	7 695	(Z)
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	4	4 922		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	727	159 126	.3
	FINE SEED FOR LAWN AND PASTURE	10	28 417						
	VEGETABLE SEEDS	4	51						
	FLOWER SEEDS AND BULBS.	6	1 021						
	NOT REPORTED IN DETAIL.	(NA)	37 261						
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	122	42 933	.1					
5099410	PRECIOUS STONES (CUT) AND METALS.	22	13 375	(Z)					
5099420	JEWELRY, SILVERWARE, TROPHIES.	159	78 496	.2					
	CLOCKS, WATCHES, WATCH MOVEMENTS.	54	33 191						
	COSTUME JEWELRY	41	16 650						
	JEWELERS' TOOLS, FINDINGS AND MATERIALS	3	1 073						
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY.	22	2 847						
	NOT REPORTED IN DETAIL.	(NA)	24 708						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)											
	ALL ESTABLISHMENTS, (NUMBER) 160											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,											
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	551 656	100.0	125	(X)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., .	1 148	.1	8	10 956	10.5
	PASSENGER CARS (NEW AND USED),	488 375	88.5	101	508 897	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	4 158	.5	12	25 724	16.2
	NOT REPORTED IN DETAIL,	385 542		68	401 392	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	1 740	.2	10	15 658	11.1
		102 835		(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	442	.1	10	8 826	5.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, . . .	48 847	8.9	34	135 820		COMMODITIES, N.E.C.,	12 823	1.6	(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	9 042	1.6	20	70 685	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	285	(2)	8	7 039	4.0
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., .	1 588		8	9 195		TIRES, TUBES (SIC 5014)					
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC., . . .	6 431		8	56 816		ALL ESTABLISHMENTS, (NUMBER) 31					
	NOT REPORTED IN DETAIL,	1 023		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 153	.2	11	30 661		LINE (\$1,000)					
	COMMODITIES, N.E.C.,	2 413	.4	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE,					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 826	.3	17	93 147	5014100	TIRES AND TUBES, NEW,	36 398	100.0	15	(X)	(X)
							COMMODITIES, N.E.C.,	31 252	85.9	15	36 398	85.9
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	4 977	13.7	(NA)	(NA)	(NA)
							DRUGS, DRUG PROPRIETARIES, DRUG, SUND.	169	.5	3	894	18.9
							(SIC 5022)					
							ALL ESTABLISHMENTS, (NUMBER) 207					
							SALES NOT REPORTED BY COMMODITY					
							LINE (\$1,000)					
							SALES REPORTED BY COMMODITY LINE,					
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS, . . .	812 476	100.0	440	(X)			443 395	100.0	159	(X)	(X)
5013110	AUTOMOTIVE GLASS,	1 356	.2	5	5 786	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST					
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	2 628	.3	4	6 624		CHEMICALS, BIOLOGICALS,	47 396	10.7	37	93 830	50.5
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC., .	749 844	92.3	412	788 508	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	331 044	74.7	132	405 823	81.6
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC., . . .	163 325		115	198 381		PROPRIETARIES,	117 329		32	176 611	66.4
	NOT REPORTED IN DETAIL,	310 364		157	339 693		TOILETRIES, COSMETICS,	63 341		50	151 746	41.7
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES, .	7 765	1.0	13	16 534		DRUGGIST SUNDRIES,	49 652		43	140 895	35.2
5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.),	1 699	.2	14	20 940		NOT REPORTED IN DETAIL,	100 722		(NA)	(NA)	(NA)
5013150	GARAGE TOOLS, SHOP EQUIPMENT,	18 470	2.3	44	50 027	5022230	TOILET SOAPS,	1 121	.3	6	9 064	12.4
5014100	TIRES AND TUBES, NEW,	2 054	.3	13	24 263		PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, .	722	.2	5	21 800	3.3
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 421	.2	5	10 937	5029120	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), .	1 623	.4	4	42 538	3.8
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS,	1 950	.2	5	12 712	5035310	MISCELLANEOUS FOOD PRODUCTS,	4 386	1.0	8	64 098	6.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 437	.2	8	18 960	5049980	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	3 711	.8	7	49 850	7.4
5072210	HARDWARE,	3 246	.4	17	16 204	5064130						

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	DRUGS, DRUG PROPRIETARIES, DRUG, SUNO, (CONT.)					(5)		OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					(5)
5072210	HARDWARE,	6 028	1.4	9	56 525	10.7	5045100	CONFECTIONERY,	1 718	.4	9	19 152	9.0
5086220	SCHOOL EQUIPMENT, SUPPLIES,	2 157	.5	14	69 896	3.1		CANDY, ALL KINDS,	1 366		7	16 880	8.1
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES,	344	.1	6	7 256	4.7		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	297		4	12 495	2.4
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	1 350	.3	6	48 621	2.8	5049300	NOT REPORTED IN DETAIL,	55		(NA)	(NA)	(NA)
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS', MATLS., KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES,	2 337	.5	5	57 402	4.1		CANNED, BOTTLED FOODS,	5 811	1.3	19	35 086	16.6
5097293	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	8 508	1.9	11	66 961	12.7		CANNED FRUITS, FRUIT JUICES,	955		9	10 934	8.7
5099130	MISCELLANEOUS LINES OF MERCHANDISE,	736	.2	7	19 166	3.8	5049500	CANNED VEGETABLES, VEGETABLE JUICES,	2 583		11	14 140	18.3
5099699	COMMODITIES, N.E.C.,	27 859	6.3	(NA)	(NA)	(NA)		CANNED FISH, SEAFOOD,	1 070		6	14 195	7.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	28	(Z)	3	692	4.0		CANNED MEATS,	356		7	8 761	4.1
	PAINTS, VARNISHES (SIC 5028)						5049980	NOT REPORTED IN DETAIL,	847		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 93						5072230	FROZEN FOODS,	624	.1	8	10 710	5.8
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 14,944						5083200	GROCERIES, EXCEPT AS SPECIFIED,	4 191	.9	15	37 078	11.3
	SALES REPORTED BY COMMODITY LINE,	87 257	100.0	71	(X)	(X)		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS),	2 633		8	17 820	14.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	79 658	91.3	71	87 257	91.3		NOT REPORTED IN DETAIL,	1 558		(NA)	(NA)	(NA)
5072210	HARDWARE,	363	.4	3	3 006	12.1	5049980	MISCELLANEOUS FOOD PRODUCTS,	4 590	1.0	7	18 218	25.2
5072230	PAINTERS' SUPPLIES,	1 859	2.1	11	8 231	22.6		PAINTERS' SUPPLIES,	269	.1	5	4 948	5.4
	COMMODITIES, N.E.C.,	5 377	6.2	(NA)	(NA)	(NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,	477	.1	5	5 732	8.3
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)						5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	2 539	.6	10	22 524	11.3
	ALL ESTABLISHMENTS, (NUMBER) 385							FERTILIZER, FERTILIZER MATERIALS,	4 164	.9	6	14 799	28.1
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 55,668						5096212	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	937	.2	5	7 117	13.2
	SALES REPORTED BY COMMODITY LINE,	457 029	100.0	294	(X)	(X)	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	3 366	.7	30	49 620	6.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 412	.3	7	7 671	18.4		COMMODITIES, N.E.C.,	27 804	6.1	(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	342 555	75.0	250	393 356	87.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	427	.1	13	8 308	5.1
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, OIL DRILLERS' MUD AND CHEMICALS,	23 305	5.1	20	37 060	62.9		DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)					
5029130	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	5 435	1.2	8	5 445	99.8		ALL ESTABLISHMENTS, (NUMBER) 560					
5029140		27 405	6.0	31	52 018	52.7		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 235,686					
								SALES REPORTED BY COMMODITY LINE,	2 587 758	100.0	464	(X)	(X)
							5032100	YARD OR PIECE GOODS,	1 890 152	73.0	337	2 271 097	83.2
								COTTON FABRICS,	715 767		118	1 080 398	66.3
								RAYON, NYLON, OTHER MAN-MADE FABRICS,	253 521		101	630 340	40.2
								WOOL FABRICS,	212 155		79	258 227	82.2
								OTHER YARD GOODS (INC. COATED FABRICS),	44 466		36	212 086	21.0
								NOT REPORTED IN DETAIL,	664 243		(NA)	(NA)	(NA)
							5032200	NOTIONS (THREAD, BUTTONS, ETC.),	155 853	6.0	84	201 062	77.5

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)											
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS., YARNS (EXCEPT INDUSTRIAL) OTHER DRY GOODS NOT REPORTED IN DETAIL.	167 452 63 638 21 562 19 059 63 193	6.5	76 33 13 (NA)	339 721 213 398 166 329 140 568 (NA)	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	7 162	.3	14	317 640	2.3
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . HOSIERY UNDERWEAR, NIGHTWEAR. SHIRTS (EXCEPT SPORTSWEAR). SPORTSWEAR. NOT REPORTED IN DETAIL.	5 397 408 526 2 247 716 1 500	.2	11 4 3 4 (NA)	44 270 12 891 12 527 11 677 9 060 (NA)	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . WORK CLOTHING, WORK GLOVES. HOSIERY UNDERWEAR, NIGHTWEAR. SUITS, COATS, TROUSERS, OVERCOATS SHIRTS (EXCEPT SPORTSWEAR). SPORTSWEAR. OTHER CLOTHING, FURNISHINGS NOT REPORTED IN DETAIL.	603 733 90 123 80 486 21 970 69 019 35 004 100 038 24 941 182 552	26.6	327	1 040 009	58.1
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . HOSIERY	7 831 9 646 8 655	.3 .4	19 9 6	51 826 173 111 165 035	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . DRESSES, SKIRTS, BLOUSES. SUITS, COATS (EXCEPT FUR) CHILDREN'S, INFANTS' WEAR OTHER APPAREL, ACCESSORIES. NOT REPORTED IN DETAIL.	1 103 565 323 411 62 043 106 740 104 778 506 593	48.7	533	1 466 087	75.3
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, UNDERWEAR, NIGHTWEAR. CORSETS, ALLIED GARMENTS. NOT REPORTED IN DETAIL.	362 568 61		3 (NA)	9 928 8 040 (NA)	5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, UNDERWEAR, NIGHTWEAR. CORSETS, ALLIED GARMENTS. NOT REPORTED IN DETAIL.	323 411 62 043 106 740 104 778 506 593		180	443 872	72.9
5072210	HARDWARE.	2 296	.1	12	21 101	5072210	HARDWARE.	2 296	.1	12	21 101	10.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. .	16 739	.6	5	194 066	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. .	16 739	.6	5	194 066	8.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	3 942	.2	5	130 108	5087930	UPHOLSTERERS' FABRICS, SUPPLIES.	3 942	.2	5	130 108	3.0
5097110	HOUSEHOLD FURNITURE	2 798	.1	5	167 636	5097110	HOUSEHOLD FURNITURE	2 798	.1	5	167 636	1.7
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES) BED SPREADS, COMFORTABLES, BLANKETS SHEETS, PILLOW CASES. TOWELS, WASH CLOTHS. OTHER LINENS AND DOMESTICS. NOT REPORTED IN DETAIL.	154 529 13 632 82 435 50 328 3 750 4 384	6.0	35 8 22 5 (NA)	809 609 291 219 492 937 153 377 127 327 (NA)	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES) BED SPREADS, COMFORTABLES, BLANKETS SHEETS, PILLOW CASES. TOWELS, WASH CLOTHS. OTHER LINENS AND DOMESTICS. NOT REPORTED IN DETAIL.	809 609 291 219 492 937 153 377 127 327 (NA)		35	809 609	19.1
5097230	FLOOR COVERINGS	1 921	.1	5	177 668	5097230	FLOOR COVERINGS	1 921	.1	5	177 668	1.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	1 551	.1	8	16 420	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	1 551	.1	8	16 420	9.4
5099660	OTHER TEXTILE PRODUCTS.	16 244	.6	15	194 383	5099660	OTHER TEXTILE PRODUCTS.	16 244	.6	15	194 383	8.4
5099692	INDUSTRIAL YARNS.	6 521	.3	9	268 636	5099692	INDUSTRIAL YARNS.	6 521	.3	9	268 636	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 128	.1	14	24 606	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	3 128	.1	14	24 606	12.7
5099900	COMMODITIES, N.E.C.	140 657	5.4	(NA)	(NA)	5099900	COMMODITIES, N.E.C.	140 657	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 091	(Z)	12	39 519	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 091	(Z)	12	39 519	2.8
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)											
	ALL ESTABLISHMENTS. SALES NOT REPORTED BY COMMODITY LINE SALES REPORTED BY COMMODITY LINE.	2 265 922	100.0	894	(X)	5099900	COMMODITIES, N.E.C.	28 410	1.3	(NA)	(NA)	(NA)
								921	(Z)	12	82 415	1.1

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business and commodity line	(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FOOTWEAR (SIC 5039)						DAIRY PRODUCTS (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 78					5099900	COMMODITIES, N.E.C.	11 165	1.2	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,391						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	284	(Z)	4	7 111	4.0
	SALES REPORTED BY COMMODITY LINE	141 753	100.0	69	(X)		POULTRY, POULTRY PRODUCTS (SIC 5044)					
5039100	SHOES, OTHER FOOTWEAR	139 832	98.6	69	141 753		ALL ESTABLISHMENTS, (NUMBER) 104					
	WOMEN'S, BOYS' SHOES,	19 062		26	37 077		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 29,628					
	WOMEN'S, MISSES' SHOES,	61 733		32	76 127		DAIRY PRODUCTS, ICE CREAM, ICES	283 135	100.0	78	(X)	(X)
	CHILDREN'S, INFANTS' SHOES,	8 867		17	26 472		BUTTER,	750	.3	8	13 553	5.5
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.),	10 692		(NA)	20 780		CHEESE,	528		4	9 160	5.8
	NOT REPORTED IN DETAIL	39 478		(NA)	(NA)		NOT REPORTED IN DETAIL	140		3	8 956	1.6
	COMMODITIES, N.E.C.	1 921	1.4	(NA)	(NA)		EGGS (FRESH, STORAGE)	82		(NA)	(NA)	(NA)
	GENERAL-LINE GROCERIES (SIC 5042)					5043100	DAIRY PRODUCTS, ICE CREAM, ICES	60 438	21.3	39	70 620	85.6
	(NOT APPLICABLE)					5044120	POULTRY,	212 848	75.2	21	248 775	85.6
	DAIRY PRODUCTS (SIC 5043)						LIVE POULTRY,	74 553		29	80 910	92.1
	ALL ESTABLISHMENTS, (NUMBER) 209						DRESSED POULTRY, RESALES,	122 988		(NA)	146 273	84.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 45,188						NOT REPORTED IN DETAIL	15 307		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	960 358	100.0	171	(X)	5047100	MEATS, PROVISIONS	4 501	1.6	7	30 699	14.7
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	940 500	97.9	171	960 358		SAUSAGE, MEAT LOAVES,	2 703		3	14 557	18.6
	BUTTER,	207 855		47	398 416		OTHER MEAT (INCLUDING GAME)	584		3	2 699	21.6
	CHEESE,	40 188		52	209 428		NOT REPORTED IN DETAIL	1 214		(NA)	(NA)	(NA)
	ICE CREAM, ICES,	7 814		20	110 729	5048100	FRESH FRUITS, VEGETABLES, BERRIES	409	.1	6	8 508	4.8
	MILK, CREAM (FLUID),	479 049		46	566 414		FRESH FRUITS, BERRIES, MELONS	358		5	8 371	4.3
	OTHER DAIRY PRODUCTS,	105 273		(NA)	373 875	5049500	NOT REPORTED IN DETAIL	51		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	100 321		(NA)	(NA)		FROZEN FOODS,	2 771	1.0	8	30 926	9.0
5047100	MEATS, PROVISIONS,	1 507	.2	6	15 086		FROZEN POULTRY (PACKAGED ONLY),	2 189		5	20 653	10.6
	CURED, BOILED, SMOKED MEATS	1 045		3	10 991		FROZEN MEATS (PACKAGED ONLY),	515		3	10 208	5.0
	NOT REPORTED IN DETAIL	462		(NA)	(NA)		NOT REPORTED IN DETAIL	67		(NA)	(NA)	(NA)
5049300	CANNED, BOTTLED FOODS	2 950	.3	10	16 719	5099900	COMMODITIES, N.E.C.	1 368	.5	(NA)	(NA)	(NA)
	CANNED FRUITS, FRUIT JUICES	1 021		4	9 675		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	50	(Z)	3	4 540	1.1
	CANNED VEGETABLES, VEGETABLE JUICES	508		4	5 655							
	CANNED FISH, SEAFOOD,	427		4	7 066		CONFECTIONERY (SIC 5045)					
	CANNED MEATS,	290		4	6 244		ALL ESTABLISHMENTS, (NUMBER) 233					
	OTHER CANNED, BOTTLED, FOODS, INC., BABY FOOD	570		4	7 066		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 57,796					
	NOT REPORTED IN DETAIL	134		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE	240 659	100.0	171	(X)	(X)
5049950	GROCERIES, EXCEPT AS SPECIFIED,	2 737	.3	17	46 000							
	MARGARINE, BUTTER SUBSTITUTES	168		4	22 202							
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	824		6	7 908							
	OTHER GROCERIES (JAM, PICKLES, SAUCES,	1 060		8	20 538							
	MAYONNAISE, NUTS--EXC. PEANUTS),	685		(NA)	(NA)							
	NOT REPORTED IN DETAIL	1 215	.1	5	14 829							
5049980	MISCELLANEOUS FOOD PRODUCTS	1 215	.1	5	14 829							

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(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
	CONFECTIONERY (CONT.)										
5045100	CONFECTIONERY	225 416	93.7	171	240 659	5045100	ALL ESTABLISHMENTS (NUMBER) 134	721 637	96.6	104	747 033
5049500	CANDY, CHOCOLATE, AND CHEWING GUM	161 692		133	187 369		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 63,360	475 704		65	507 982
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES AND OTHERS	6 225		37	48 769		SALES REPORTED BY COMMODITY LINE	20 601		21	50 213
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	12 362		34	41 578		DAIRY PRODUCTS, ICE CREAM, ICES BUTTER	11 358	2	14	38 601
	NOT REPORTED IN DETAIL	43 009		(NA)	(NA)		CHEESE	1 075		3	5 767
5049200	BAKERY PRODUCTS	1 229	5	13	17 232	5043100	OTHER DAIRY PRODUCTS	85		11	30 139
5049300	CANNED, BOTTLED FOODS	1 902	8	12	10 666		NOT REPORTED IN DETAIL	42		3	6 096
	CANNED FRUITS, FRUIT JUICES	836		4	5 972		MEATS, PROVISIONS	207 824		(NA)	(NA)
	CANNED VEGETABLES, VEGETABLE JUICES	592		5	5 027	5047100	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	721 637		104	747 033
	CANNED FISH, SEAFOOD	237		4	1 701		CURED, BOILED, SMOKED MEATS	475 704		65	507 982
	CANNED MEATS	193		5	4 454		SAUSAGE, MEAT LOAVES	2 702		12	26 716
	NOT REPORTED IN DETAIL	44		(NA)	(NA)		LARD	11 371		14	105 946
5049420	TEA	133	1	4	1 858		OTHER MEAT (INCLUDING GAME)	3 435		8	17 278
5049500	FROZEN FOODS	174	1.3	5	5 264		NOT REPORTED IN DETAIL	207 824		(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	3 179	1.3	20	22 577	5049300	CANNED, BOTTLED FOODS	9 468	1.3	18	54 919
	COOKING OILS (INC. VEGETABLE SHORTENINGS)	560		4	2 784		CANNED FRUITS, FRUIT JUICES	3 729		4	22 813
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	1 789		11	9 604		CANNED FISH, SEAFOOD	283		4	13 654
	NOT REPORTED IN DETAIL	830		(NA)	(NA)		CANNED MEATS	4 911		14	49 329
5049960	PEANUTS, ROASTED	1 341	6	8	10 662	5049500	NOT REPORTED IN DETAIL	545		(NA)	(NA)
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	604	3	7	7 731		FROZEN FOODS	3 394	5	12	32 406
5099699	MISCELLANEOUS LINES OF MERCHANDISE	742	3	16	16 264		FROZEN JUICES	169		3	8 976
	COMMODITIES, N.E.C.	5 843	2.4	(NA)	(NA)		FROZEN VEGETABLES	358		4	9 387
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	96	(2)	4	3 609		FROZEN POULTRY (PACKAGED ONLY)	815		6	22 046
	FISH, SEAFOODS (SIC 5046)						FROZEN FISH, SEAFOOD (PACKAGED ONLY)	1 161		6	12 000
	ALL ESTABLISHMENTS (NUMBER) 71						FROZEN MEATS (PACKAGED ONLY)	373		4	8 169
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 12,604						FROZEN PREPARED FOODS, BAKED GOODS	506		6	12 100
	SALES REPORTED BY COMMODITY LINE						NOT REPORTED IN DETAIL	12		(NA)	(NA)
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	80 006	100.0	50	(X)	5049950	GROCERIES, EXCEPT AS SPECIFIED	1 052	1	11	34 750
	FROZEN FOODS	56 892	71.1	50	80 006		MARGARINE, BUTTER SUBSTITUTES	39		3	6 272
5049500	FROZEN VEGETABLES	16 048	20.1	10	34 606		COOKING OILS (INC. VEGETABLE SHORTENINGS)	101		4	18 868
	FROZEN POULTRY (PACKAGED ONLY)	112		3	15 544		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	517		4	10 150
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	15 318		9	31 611		NOT REPORTED IN DETAIL	395		(NA)	(NA)
	NOT REPORTED IN DETAIL	224		(NA)	(NA)		COMMODITIES, N.E.C.	10 032	1.3	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 883	8.6	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	92	(2)	3	2 142
		183	2	3	5 263		FRESH FRUITS, VEGETABLES (SIC 5048)				
							ALL ESTABLISHMENTS (NUMBER) 1,085				
							SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 157,203				
							SALES REPORTED BY COMMODITY LINE	1 930 736	100.0	902	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FRESH FRUITS, VEGETABLES (CONT.)											
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 868 073	96.8	902	1 930 736	96.8	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	3 873	.1	42	99 827	3.9
	FRESH FRUITS, BERRIES, MELONS	1 204 926		601	1 496 265	80.5	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)					
	FRESH VEGETABLES	405 831		364	704 164	57.6	MEATS, PROVISIONS	22 217	.3	103	346 763	6.4
	NOT REPORTED IN DETAIL	257 314		(NA)	(NA)	(NA)	CURED, FROZEN (EXCEPT PACKAGED) MEATS	2 175		38	123 332	3.4
5049300	CANNED, BOTTLED FOODS	35 822	1.9	32	195 334	18.3	FRESH, BOILED, SMOKED MEATS	4 746		28	114 136	2.4
	CANNED FRUITS, FRUIT JUICES	35 533		30	192 679	18.4	SAUSAGE, MEAT LOAVES	1 443		12	28 895	5.0
	NOT REPORTED IN DETAIL	289		(NA)	(NA)	(NA)	LARD	9 668		16	47 586	20.3
5049500	FROZEN FOODS	6 952	.4	12	26 263	26.5	OTHER MEAT (INCLUDING GAME)	2 026		15	67 656	3.0
5049940	DRIED FRUITS	3 935	.2	23	22 265	17.7	NOT REPORTED IN DETAIL	2 159		(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 847	.1	9	20 990	8.8	FRESH FRUITS, VEGETABLES, BERRIES	43 710	.6	56	273 160	16.0
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 521	.1	19	43 063	3.5	FRESH FRUITS, BERRIES, MELONS	30 734		33	229 489	13.4
5099321	FERTILIZER, FERTILIZER MATERIALS	1 064	.1	16	12 931	8.2	FRESH VEGETABLES	12 062		17	176 071	6.9
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	1 658	.1	15	33 916	4.9	NOT REPORTED IN DETAIL	914		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 058	.1	8	29 120	7.1	BAKERY PRODUCTS	99 898	1.3	221	680 269	14.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 092	.1	15	9 421	11.6	CANNED, BOTTLED FOODS	2 284 102	29.5	1 399	4 911 886	46.5
	COMMODITIES, N.E.C.	3 124	.2	(NA)	(NA)	(NA)	CANNED FRUITS, FRUIT JUICES	557 026		863	3 301 877	16.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 590	.2	33	61 084	5.9	CANNED VEGETABLES, VEGETABLE JUICES	614 373		909	3 267 530	18.8
	OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)						CANNED FISH, SEAFOOD	263 986		673	2 538 450	10.4
	ALL ESTABLISHMENTS						CANNED MEATS	140 008		524	1 607 221	8.7
	SALES NOT REPORTED BY COMMODITY LINE						CANNED MILK	26 402		136	582 592	4.5
	SALES REPORTED BY COMMODITY LINE	7 750 337	100.0	2 094	(X)	(X)	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	135 189		354	1 502 138	9.0
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	4 711	.1	67	407 178	1.2	NOT REPORTED IN DETAIL	547 118		(NA)	(NA)	(NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	15 802	.2	140	747 251	2.1	COFFEE	401 907	5.2	210	1 168 876	34.4
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	12 560	.2	47	189 152	6.6	GREEN COFFEE	276 118		42	484 884	56.9
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	93 033	1.2	341	1 559 200	6.0	SOLUBLE COFFEE	10 291		93	540 183	1.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	41 054	.5	225	961 032	4.3	ROASTED COFFEE (EXCEPT SOLUBLE)	23 865		97	455 871	5.2
	BUTTER	10 832		20	217 698	5.0	NOT REPORTED IN DETAIL	91 633		(NA)	(NA)	(NA)
	CHEESE	16 881		109	461 612	3.7	TEA	49 466	.6	86	471 282	10.5
	ICE CREAM, ICES	344		12	60 673	1.6	FROZEN FOODS	1 201 672	15.5	902	3 421 998	35.1
	MILK, CREAM (FLUID)	379		8	37 764	1.0	FROZEN FRUITS	137 470		296	1 468 824	9.4
	OTHER DAIRY PRODUCTS	10 339		96	353 364	2.6	FROZEN JUICES	125 195		364	1 714 809	7.3
	NOT REPORTED IN DETAIL	2 279		(NA)	(NA)	(NA)	FROZEN VEGETABLES	254 078		357	1 662 863	15.3
5045100	CONFECTIONERY	82 873	1.1	501	1 909 029	4.3	FROZEN POULTRY (PACKAGED ONLY)	41 746		140	604 599	6.9
	CANDY, ALL KINDS	51 194		289	1 270 557	4.0	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	181 825		343	1 399 254	13.0
	CHewing GUM	4 148		33	462 738	1.1	FROZEN MEATS (PACKAGED ONLY)	60 605		193	687 218	8.8
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES			90			FROZEN PREPARED FOODS, BAKED GOODS	143 783		365	1 607 870	8.9
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	17 952		203	727 933	2.5	OTHER PACKAGED FROZEN FOODS	47 613		196	1 053 028	4.5
	NOT REPORTED IN DETAIL	8 608		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL	209 357		(NA)	(NA)	(NA)
							SOFT DRINKS	60 431	.8	159	748 625	8.1
							SANDWICHES, SNACK ITEMS	7 352	.1	57	307 014	2.4
							FLAVOR, RELATED PRODUCTS	139 561	1.8	269	1 103 128	12.7
							SUGAR (REFINED)	1 097 717	14.2	367	1 866 007	58.8
							SUGAR (UNREFINED)	50 904	.7	269	984 252	5.2
							DRIED FRUITS	1 200 612	15.5	1 157	4 108 625	29.2
							GROCERIES, EXCEPT AS SPECIFIED	42 971	.6	17	67 595	63.6
							NUTS (EDIBLE, UNSHELLED)	338 382	4.4	351	1 331 910	25.4
							MISCELLANEOUS FOOD PRODUCTS	7 125	.1	52	178 853	4.0
							PEANUTS, UNROASTED	8 406	.1	41	338 600	2.5
							ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											
5087200	CUSTOMERIAL (JANITORS) SUPPLIES	13 097	.2	85	366 825	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . . POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES, SOLD	11 212	.5	17	100 209	11.2
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING)	9 050	.1	10	107 950		FEEDS BOUGHT AND SOLD	1 223		4	15 721	7.8
5095212	WINES	5 316	.1	14	135 152		NOT REPORTED IN DETAIL	9 443		13	73 520	12.6
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	19 230	.2	128	581 137	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	23 052	1.1	28	239 231	10.1
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	51 249	.7	306	1 389 418	5099330	SEEDS	1 585	.1	7	19 274	9.2
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES	11 961	.2	67	162 283	5099499	MISCELLANEOUS LINES OF MERCHANDISE	2 465	.1	10	113 284	2.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	79 083	1.0	334	1 331 895	5099800	COMMODITY CREDIT CORPORATION	4 092	.2	19	109 199	3.7
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	18 427	.2	14	167 347		COMMODITIES, N.E.C.	29 824	1.4	(NA)	(NA)	(NA)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 820	.1	52	240 587	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 315	.2	28	335 013	1.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	54 558	.7	222	894 823		LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	95 863	1.2	355	1 479 158		ALL ESTABLISHMENTS (NUMBER) 1,997					
	COMMODITIES, N.E.C.	70 376	.9	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 988	.1	29	109 108		SALES REPORTED BY COMMODITY LINE	8 245 601	100.0	1 671	(X)	(X)
	COTTON (SIC 505, PART)					5053100	LIVESTOCK (EXCEPT HORSES, MULES)	8 198 409	99.4	1 671	8 245 601	99.4
	ALL ESTABLISHMENTS (NUMBER) 194						CATTLE, CALVES	4 656 359		1 224	5 932 388	78.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						SHEEP, LAMBS	414 571		579	3 390 202	12.2
	SALES REPORTED BY COMMODITY LINE						HOGS	1 184 520		859	3 329 736	27.4
5051100	COTTON (RAW), INCLUDING LINTERS	1 179 401	100.0	159	(X)		OTHER LIVESTOCK	149 661		86	320 087	46.8
5099800	COMMODITY CREDIT CORPORATION	1 750	.1	4	18 461		NOT REPORTED IN DETAIL	1 793 298		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5 790	.5	(NA)	(NA)	5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	16 404	.2	186	514 344	3.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	401	(2)	8	43 006	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	11 165	.1	110	444 302	2.5
	GRAIN (SIC 505, PART)						POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	2 283		12	53 746	4.2
	ALL ESTABLISHMENTS (NUMBER) 253						FEEDS BOUGHT AND SOLD	7 169		56	261 569	2.7
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						NOT REPORTED IN DETAIL	1 713		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE						COMMODITIES, N.E.C.	14 384	.2	(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 056 144	96.5	211	2 132 613	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5 239	.1	83	333 933	1.6
	MISCELLANEOUS FOOD PRODUCTS						MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)					
	ALL ESTABLISHMENTS (NUMBER) 808						ALL ESTABLISHMENTS (NUMBER) 808					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE						SALES REPORTED BY COMMODITY LINE					
	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 056 144	96.5	211	2 132 613	5049980	MISCELLANEOUS FOOD PRODUCTS	1 868 261	100.0	653	(X)	(X)
	MISCELLANEOUS FOOD PRODUCTS						MISCELLANEOUS FOOD PRODUCTS	2 224	.1	4	22 477	9.9

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of/ col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MISCELLANEOUS FARM PRODUCTS (CONT.)											
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 178	•5	6	56 516	18•0	ELECTRICAL SUPPLIES, APPARATUS (CONT.)	1 751				
5059100	HIDES, SKINS, PELTS	286 636	15•3	91	307 887	93•1	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	201		24	26 062	6•7 (NA)
5059200	TOBACCO (LEAF)	1 188 764	63•6	448	1 191 735	99•8	HARDWARE	3 057	•4	9	17 743	17•2
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	200 481	10•7	72	219 040	88•3	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	4 234	•5	49	51 199	8•3
	RAW WOOL	178 079		67	219 999	81•0	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., INSTRUMENTS AND ACCESSORIES	1 242	•2	14	7 421	16•7
	WOOL TOPS, NOILS, OTHER	14 636		13	84 275	17•4	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	2 029	•3	7	7 480	27•1
	NOT REPORTED IN DETAIL	7 766		(NA)	(NA)	(NA)	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 133	•3	13	8 229	25•9
5059910	PEANUTS, UNROASTED	27 294	1•5	10	33 265	82•1	MISCELLANEOUS LINES OF MERCHANDISE	2 229	•3	23	18 233	12•2
5059920	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	81 644	4•4	45	91 616	89•1	COMMODITIES, N•E•C.	18 299	2•4	(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 524	•1	13	13 532	11•3	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 169	•2	16	10 958	10•7
	FEEDS BOUGHT AND SOLD	206		4	3 817	5•4						
	NOT REPORTED IN DETAIL	1 169		10	10 523	11•1						
	NOT REPORTED IN DETAIL	149		(NA)	(NA)	(NA)						
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	15 280	•8	6	56 819	26•9						
	COMMODITIES, N•E•C.	49 352	2•6	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4 884	•3	26	134 331	3•6						
	ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)											
	ALL ESTABLISHMENTS						ALL ESTABLISHMENTS	272 255	100•0	185	(X)	(X)
	SALES NOT REPORTED BY COMMODITY LINE						SALES NOT REPORTED BY COMMODITY LINE					
	SALES REPORTED BY COMMODITY LINE	778 326	100•0	793	(X)	(X)	SALES REPORTED BY COMMODITY LINE					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	702 008	90•2	779	752 943	93•2	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	303	•1	5	4 736	6•4
	INTERIOR WIRING, CONSTRUCTION MATERIALS	221 936		302	328 439	67•6	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	330	•1	5	11 014	3•0
	OUTSIDE CONSTRUCTION MATERIALS	82 423		158	183 038	45•0	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	1 330	•5	5	12 220	10•9
	LIGHTING FIXTURES	72 120		204	180 903	39•9	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	1 186	•4	13	22 515	5•3
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	14 080		39	42 407	33•2	INTERIOR WIRING, CONSTRUCTION MATERIALS	280		4	14 374	1•9
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	147 499		251	253 792	58•1	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	656		5	3 993	16•4
	NOT REPORTED IN DETAIL	163 950		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL	250		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	27 838	3•6	38	47 210	59•0	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	114 089	41•9	101	156 049	73•1
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS	1 239	•2	6	5 833	21•2	NONCONSOLE RADIOS AND RECORD PLAYERS	20 234	7•4	40	77 549	26•1
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	874	•1	7	6 142	14•2	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	86 446	31•8	102	168 973	51•2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	11 975	1•5	68	69 485	17•2	ROOM AIR CONDITIONERS	6 102	2•2	14	34 530	17•7
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 518		10	11 216	13•5	ELECTRONIC TUBES, PARTS, ACCESSORIES	5 267	1•9	17	31 850	16•5
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	7 402		25	25 906	28•6	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	1 328		8	20 361	6•5
	ACCESSORIES (INC. TESTING EQUIPMENT)	829		10	13 224	6•3	TRANSISTORS	422		5	8 001	5•3
	INTERCOMMUNICATION AND SOUND EQUIPMENT	274		8	6 606	4•1	ACCESSORIES (INC. TESTING EQUIPMENT)	735		4	8 030	9•2
							INTERCOMMUNICATION AND SOUND EQUIPMENT	236		4	4 371	5•4
							COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	1 986		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)							ELECTRONIC PARTS, EQUIPMENT (CONT.)					
5072210	HARDWARE	4 669	1.7	17	34 537	13.5	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	6 559	.5	30	56 886	11.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	334	.1	7	8 180	4.1		TELEVISION SETS	1 225		9	14 876	8.2
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	315	.1	4	16 606	1.9		CONSOLE RADIOS AND RECORD PLAYERS	1 876		12	18 013	10.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	145	.1	6	4 487	3.2		OTHER MAJOR APPLIANCES (INCLUDING GAS)	374		6	4 897	7.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	144	.1	4	2 984	4.8	5064120	NOT REPORTED IN DETAIL	3 084		(NA)	(NA)	(NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES . . .	767	.3	10	24 856	3.1	5065100	NONCONSOLE RADIOS AND RECORD PLAYERS	3 840	.3	31	49 679	7.7
5097210	HOUSEHOLD FURNITURE	1 283	.5	12	22 672	5.7		ELECTRONIC TUBES, PARTS, ACCESSORIES	1 349 198	96.4	1 106	1 399 774	96.4
5097220	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	690	.3	9	11 553	6.0		ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL)	137 279		253	343 722	39.9
5097293	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	988	.4	8	12 798	7.7		ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	534 048		568	757 289	70.5
	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	7 818	2.9	36	64 017	12.2	5083910	ACCESSORIES (INC. TESTING EQUIPMENT)	108 646		255	318 816	34.1
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 662	.6	14	22 606	5.7		INTERCOMMUNICATION AND SOUND EQUIPMENT	48 524		150	183 776	26.4
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES .	1 223	.4	9	21 632	7.4		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	334 217		322	355 084	52.5
5099420	JEWELRY, SILVERWARE, TROPHIES	1 050	.4	9	19 041	5.5		INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	763	.1	5	4 169	18.3
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	2 823	1.0	20	39 600	7.1	5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 908	.2	20	27 361	10.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	11 098	4.1	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	14 818	1.1	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 446	.1	27	35 740	4.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	736	.3	7	19 382	3.8		HARDWARE (SIC 5072)					
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)							ALL ESTABLISHMENTS (NUMBER) 390 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 61,377 SALES REPORTED BY COMMODITY LINE	292 059	100.0	292	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	1 124	.1	7	11 498	9.8	5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	688	.2	10	7 526	9.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	15 817	1.1	63	106 658	14.8	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 452	1.2	13	22 687	15.2
	INTERIOR WIRING, CONSTRUCTION MATERIALS . .	3 206		12	29 330	10.9	5072210	HARDWARE	237 496	81.3	277	273 190	86.9
	OUTSIDE CONSTRUCTION MATERIALS	558		5	13 685	4.1	5072230	PAINTERS' SUPPLIES	5 647	1.9	19	17 538	32.2
	LIGHTING FIXTURES	313		4	5 212	6.0	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 475	.8	15	14 367	17.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 373		7	14 097	9.7	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	2 341	.8	11	12 006	19.5
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	9 289		43	76 698	12.1	5084940	ROPE, CORDAGE, TWINE	2 287	.8	9	12 201	18.7
	NOT REPORTED IN DETAIL	1 078		(NA)	(NA)	(NA)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	811	.3	12	5 884	13.8
5062320	TELEPHONE AND SIGNAL EQUIPMENT	3 301	.2	11	17 513	18.8	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	2 667	.9	16	22 106	12.1

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	HARDWARE (CONT.)							PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE--PLAIN, COATED, BARBED, TWISTED, NAILS AND STAPLES (INCL. TACKS AND BRADS), WIRE ROPE AND STRAND (INCL. GALVANIZED), BALE TIES, NOT REPORTED IN DETAIL,	2 947 1 374 733 34 806	1.0	21	19 056 8 052 5 410 4 171 (NA)	15.5 17.1 13.5 .8 (NA)	5074120 5074200 5074300	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE), WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.), PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, PIPE, FITTINGS, VALVES, PLUMBING FIXTURES, DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS), OTHER PLUMBING EQUIPMENT, SUPPLIES, NOT REPORTED IN DETAIL,	6 294 99 256 265 517 104 677 41 623 14 996 42 480 61 741	1.2 19.3 51.6	17 263 335 148 89 65 132 (NA)	11 202 162 485 319 743 169 743 114 508 57 983 136 167 (NA)	56.2 61.1 83.0 61.7 36.3 25.9 31.2 (NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING,	702	.2	7	6 365	11.0							
5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	4 187	1.4	15	18 826	22.2	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COML. (UNDER 5HP), RESIDENTIAL AND COMMERCIAL (5-20HP), INDUSTRIAL AND LARGE COML. (OVER 20HP), NOT REPORTED IN DETAIL,	9 142 759 1 460 5 041 1 882	1.8	71 17 24 34 (NA)	55 244 12 133 19 790 30 611 (NA)	16.5 6.3 7.4 16.5 (NA)
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.),	2 195	.8	7	13 048	16.8							
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	2 370	.8	14	28 679	8.3	5077120	COMMERCIAL REFRIGERATION EQUIPMENT, BEVERAGE, DRINKING, WATER COOLERS, OTHER REFRIGERATION EQUIPMENT, NOT REPORTED IN DETAIL,	1 473 1 061 108 304	.3	12 6 3 (NA)	7 829 3 873 2 506 (NA)	18.8 27.4 4.3 (NA)
5099699	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES, MISCELLANEOUS LINES OF MERCHANDISE,	1 100	.4	12	11 444	9.6							
5099900	COMMODITIES, N.E.C.,	18 850	6.5	(NA)	(NA)	(NA)	5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS),	3 270	.6	13	10 999	29.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	956	.3	8	19 350	4.9	5083200 5083910	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	5 968	1.2	57	32 710	18.2
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 5074)						5084300 5084970	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING), OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	825	.2	10	7 130	11.6
5029110	ALL ESTABLISHMENTS, (NUMBER) 882 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 106,184 SALES REPORTED BY COMMODITY LINE,	514 318	100.0	646	(X)	(X)	5091215 5091216	CAST IRON--SOIL PIPE, TUBING, IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), TUBING (MECHANICAL AND PRESSURE), STANDARD STEEL PIPE, NOT REPORTED IN DETAIL,	3 920 3 828 3 589 2 220 350 1 684 186	.8 .7 .4 .4 1.8	29 35 24 18 5 9 (NA)	25 588 23 293 24 538 18 603 3 269 13 743 (NA)	15.3 16.4 14.6 11.9 10.7 12.3 (NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 723	.3	11	8 974	19.2	5098299	OTHER BUILDING MATERIALS,	676	.1	9	6 784	10.0
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 471	.3	6	7 675	19.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	1 910	.4	26	18 979	10.1
5064140	ROOM AIR CONDITIONERS,	298	.1	9	11 883	2.5	5099900	COMMODITIES, N.E.C.,	9 138	1.8	(NA)	(NA)	(NA)
5072210	HARDWARE, BUILDERS' HARDWARE, HAND TOOLS (INC. POWER DRIVEN), CUTLERY, ALL OTHER HARDWARE, NOT REPORTED IN DETAIL,	2 005 1 154 95 650	.4 .1 1.8 6.5	21 3 6 7 (NA)	18 096 2 915 7 656 5 411 (NA)	11.1 3.6 15.1 1.8 (NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	819	.2	29	16 488	5.0
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, WARM-AIR FURNACES (ALL FUELS), CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS), DUCTS, REGISTERS, FITTINGS, ACCESSORIES, ROOM SPACE HEATING EQPT. (EXC. ELECTRIC), OTHER WARM-AIR HEATING EQUIPMENT, NOT REPORTED IN DETAIL,	90 411 19 537 4 084 22 619 1 968 1 511 40 692	17.6	227 62 34 76 19 23 (NA)	158 208 44 893 23 435 50 609 14 110 11 651 (NA)	57.1 43.5 17.4 44.7 13.9 13.0 (NA)	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (SIC 5077)						(X)
	ALL ESTABLISHMENTS, (NUMBER) 289 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 72,336 SALES REPORTED BY COMMODITY LINE,	206 504	100.0	222	(X)	(X)							

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AIR CONDITIONING, REFRIG., EQUIP., SUPPL. (CONT.)							COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
5064140	ROOM AIR CONDITIONERS	1 156	•6	6	6 741	17.1	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	2 900	2.3	26	4 295	67.5
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	9 487	4.6	73	68 245	13.9		CASH REGISTERS	413		10	1 074	38.5
	WARM-AIR FURNACES (ALL FUELS)	728		26	27 922	2.6		COIN-OPERATED MACHINES	641		3	688	93.2
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	2 760		29	26 334	10.5		OTHER STORE AND SERVICE MACHINES	602		7	777	77.5
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES	1 597		18	9 423	16.9		NOT REPORTED IN DETAIL	1 244		(NA)	(NA)	(NA)
	ROOM SPACE HEATING EQPT. (EXC. ELECTRIC)	1 511		10	9 318	5.5	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	1 363	1.1	19	2 430	56.1
	OTHER WARM-AIR HEATING EQUIPMENT	430		8	6 734	6.4	5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	8 082	6.3	24	10 845	74.5
	NOT REPORTED IN DETAIL	3 461		(NA)	(NA)	(NA)	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	22 616	17.7	36	24 749	91.4
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	11 063	5.4	73	62 236	17.8	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	1 243	1.0	6	6 690	18.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	2 081	1.0	24	17 949	11.6	5083930	OTHER SPECIAL PURPOSE MACHINERY, EQPT., NOT REPORTED IN DETAIL	469	•5	8	8 363	8.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COML. UNDER SHP)	83 812	40.6	144	117 139	71.5		NOT REPORTED IN DETAIL	218		(NA)	(NA)	(NA)
	INDUSTRIAL AND LARGE COML. (OVER 20HP)	7 766		44	16 911	16.6	5086220	SCHOOL EQUIPMENT, SUPPLIES	178	•1	7	1 374	13.0
	NOT REPORTED IN DETAIL	48 617		90	77 542	62.7	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., FROM CUSTOMERS	429	•3	32	5 224	8.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	27 027	13.1	54	34 600	78.1	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	1 403	1.1	18	12 402	11.3
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS)	65 018	31.5	71	92 601	70.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE	778	•6	12	12 532	6.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT., NOT REPORTED IN DETAIL	836 511 325	•4	7 5 (NA)	9 800 3 349 (NA)	8.5 15.3 (NA)	5099900	COMMODITIES, N.E.C.	15 325	12.0	(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	821	•4	12	5 944	13.8		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 639	2.1	74	21 654	12.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	999	•5	6	9 717	10.3		CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	526	•3	10	8 031	6.5		ALL ESTABLISHMENTS (NUMBER) 118					
	COMMODITIES, N.E.C.	3 543	1.7	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 9,065					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	135	•1	9	11 883	1.1		SALES REPORTED BY COMMODITY LINE	106 003	100.0	83	(X)	(X)
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)						5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	79 301	74.8	83	106 063	74.8
	ALL ESTABLISHMENTS (NUMBER) 380							CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS	24 133		24	54 919	43.9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 33,515							2- AND 4- WHEEL SELF-PROPELLED SCRAPERS, REAR AND BOTTOM DUMP TRAILERS	3 430		5	28 576	12.0
	SALES REPORTED BY COMMODITY LINE	127 770	100.0	276	(X)	(X)		TRACTOR SHOVEL LOADERS	2 594		10	36 277	7.2
5077120	COMMERCIAL REFRIGERATION EQUIPMENT	713	•6	10	5 180	13.8		PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS	10 241		20	53 786	19.0
5081100	OFFICE MACHINES AND EQUIPMENT	43 750	34.2	144	48 718	89.8		POWER CRANES, ORAGLINES, SHOVELS-PARTS	3 426		16	28 114	12.2
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	25 664	20.1	51	34 786	73.8		BITUMINOUS MIXERS, PAVERS, RELATED EQPT., CONCRETE MIXERS, PAVERS, RELATED EQPT., GRADERS, ROLLERS AND OFF-HIGHWAY TRUCKS, OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	2 158 4 709 4 238		10 9 11	9 847 4 822 35 007	21.9 14.7 12.1
	NOT REPORTED IN DETAIL							NOT REPORTED IN DETAIL	12 267 16 105		36 (NA)	51 680 (NA)	23.7 (NA)

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TABLE 48. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)						INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT, CRANES, DERRICKS, HOISTS, WINCHES, OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	4 616	4.4	13	28 773	5083100	ROAD-MAINTENANCE EOPT., SUPPLIES, NOT REPORTED IN DETAIL,	441 1 612		10 (NA)	15 293 (NA)	2.9 (NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	710	.7	6	21 269	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT,	390 414 43 655 31 598	29.0	601 85 142	556 357 85 184 116 645	70.2 51.2 27.1
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT, USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT,	1 136	1.1	8	29 634		ELEVATORS, CRANES, DERRICKS, HOISTS, WINCHES, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS,	8 362 2 232 9 334		42 8 47	33 708 5 954 45 304	24.8 37.5 20.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	3 604	3.4	5	22 073		FANS, BLOWERS (INDUSTRIAL EQUIPMENT), OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	30 265 14 959 94 597 155 422		56 90 218 (NA)	59 322 54 690 172 591 (NA)	51.0 37.5 54.8 (NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	1 401	1.3	16	25 537		MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT),	92 109	6.8	204	168 722	54.6
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)					5083300	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	331 547	24.6	364	377 401	87.9
	ALL ESTABLISHMENTS, (NUMBER) 1,953 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 179,747 SALES REPORTED BY COMMODITY LINE,	1 346 435	100.0	1 484	(X)	5083400	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	239 861		260	283 562	84.6
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	1 821	.1	6	16 504		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT, NOT REPORTED IN DETAIL,	46 226 45 460		128	121 988 (NA)	37.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 358	.1	11	15 820	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT, PRODUCTION--OIL WELL RIGS, VALVES, ETC., REFINING--BLENDERS, PROPORTIONING, NOT REPORTED IN DETAIL,	52 125 38 941 8 382 4 802	3.9	101 72 31 (NA)	86 513 67 479 31 498 (NA)	60.3 57.7 26.6 (NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	3 035	.2	13	90 962	5083600	PRINTING TRADES MACHINERY, EQUIPMENT, INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES, USED OR REBUILT MACHINERY AND EQUIPMENT, USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT, USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING,	13 493 35 647 11 451	1.0	17 84 71	16 395 55 818 79 067	82.3 63.9 14.5
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	1 202	.1	25	17 757	5083910	USED OIL WELL REFINING MACHINERY, EOPT., OTHER OIL WELL REBUILT MACHINERY, EOPT., NOT REPORTED IN DETAIL,	1 190		12	7 014	17.0
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	779	.1	7	5 066	5083920	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT, PAPER INDUSTRY MACHINERY, TEXTILE INDUSTRY MACHINERY, WOOD WORKING MACHINERY, OTHER SPECIAL PURPOSE MACHINERY, EOPT., NOT REPORTED IN DETAIL,	3 768 120 4 084 2 289	19.0	284 30 44 26 126 (NA)	332 111 52 846 58 253 24 930 170 329 (NA)	76.9 54.7 48.7 61.9 67.4 (NA)
5072210	HARDWARE,	1 714	.1	12	15 381	5083930		255 325 28 910 28 391 15 442 114 807 67 775				
5074110	WARM-AIR HEATING--COOLING EOPT., SUPPLIES,	1 540	.1	19	11 109							
5074200	RADIATORS, UNIT HEATERS, CONVECTORS, ETC.,	2 360	.2	37	29 949							
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EOPT.,	1 427	.1	20	12 002							
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	1 906	.1	18	11 659							
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES, CRAWLER TRACTORS AND CONTRACTORS, OFF- HIGHWAY WHEEL TRACTORS, PARTS, ATTACHMENTS FOR TRACTORS, SCRAPERS, POWER CRANES, DRAGLINES, SHOVELS--PARTS, CONCRETE MIXERS, PAVERS, RELATED EOPT., OTHER CONSTRUCTION, MINING, LOGGING, AND	4 874	.4	21	30 552							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)						INDUSTRIAL SUPPLIES (CONT.)					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, . . . BALL, ROLLER BEARINGS, . . . OTHER POWER TRANSMISSION EQUIPMENT, . . . NOT REPORTED IN DETAIL, . . .	3 152 1 444 1 395 313	.2	31 13 19 (NA)	65 181 40 643 33 149 (NA)	5082310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS, . . .	1 204	.2	15	13 698	8.8
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING), . . .	5 112	.4	61	58 129	5085100	ELECTRONIC TUBES, PARTS, ACCESSORIES, . . .	573	.1	5	4 377	13.1
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), . . . GAS WELDING SUPPLIES, EQPT. (INCL. GASES), . . . ARC WELDING SUPPLIES AND EQUIPMENT, . . . RESISTANCE WELDING SUPPLIES AND EQUIPMENT, . . . NOT REPORTED IN DETAIL, . . .	3 269 859 631 1 753 26	.2	22 8 5 11 (NA)	35 952 20 883 18 035 16 400 (NA)	5072210	HARDWARE, . . .	2 179	.4	14	12 024	18.1
5084910	ABRASIVES, ABRASIVE MATERIALS, . . .	1 246	.1	26	19 375	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVEYORS, ETC.), . . .	1 549	.3	21	10 320	15.0
5084930	MECHANICAL RUBBER GOODS, . . .	695	.1	12	17 796	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	1 976	.3	13	11 763	16.8
5084940	ROPE, CORDAGE, TWINE, . . .	837	.1	4	19 587	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC., . . .	546	.1	5	3 695	14.8
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.), . . .	766	.1	6	5 555	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., . . .	8 078	1.4	57	38 015	21.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES, . . .	5 624	.4	52	53 967	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT), . . .	2 019	.4	15	11 191	18.0
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., . . . POULTRY EQUIPMENT (INCL. TRACTORS), . . .	859	.1	20	12 038	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING), . . .	2 340	.4	18	11 111	21.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS, . . .	4 080	.3	9	85 517		SHAPING TYPES, . . .	1 204		5	5 410	22.3
5091212	IRON AND STEEL PRODUCTS (FLAT), . . .	5 238	.4	20	43 087		MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT, . . .	783		9	5 696	13.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, . . .	1 236	.1	12	39 247		NOT REPORTED IN DETAIL, . . .	353		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING, . . .	2 135	.2	15	26 116	5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT PRODUCTION—OIL WELL RIGS, VALVES, ETC., . . .	570	.1	9	3 458	16.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), . . .	5 909	.4	14	37 808		REFINING—BLENDERS, PROPORTIONING, . . .	368		4	1 562	23.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE, . . .	11 150	.8	46	120 952		NOT REPORTED IN DETAIL, . . .	10		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C., . . .	45 842	3.4	(NA)	(NA)	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES, . . .	720	.1	13	9 665	7.4
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .	6 770	.5	114	103 159	5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT TEXTILE INDUSTRY MACHINERY, . . .	1 621	.3	16	11 353	14.3
	INDUSTRIAL SUPPLIES (SIC 5082, PART)						OTHER SPECIAL PURPOSE MACHINERY, EQPT., . . .	53		3	1 988	2.7
	ALL ESTABLISHMENTS, . . . (NUMBER) 925 SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) 94,536 SALES REPORTED BY COMMODITY LINE, . . .	567 516	100.0	706	(X)		NOT REPORTED IN DETAIL, . . .	1 464		9	7 520	14.7
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES), . . .	3 910	.7	17	21 349	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS, . . .	60 075	10.6	89	76 263	78.8
5013150	GARAGE TOOLS, SHOP EQUIPMENT, . . .	456	.1	6	6 752		OTHER POWER TRANSMISSION EQUIPMENT, . . .	19 605		32	30 149	65.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS, . . .	590	.1	9	10 458		NOT REPORTED IN DETAIL, . . .	28 767		53	42 838	67.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC., . . .	2 068	.4	17	12 487	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING), . . .	11 703		(NA)	(NA)	(NA)
						5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES), . . . GAS WELDING SUPPLIES, EQPT. (INCL. GASES), . . . ARC WELDING SUPPLIES AND EQUIPMENT, . . . RESISTANCE WELDING SUPPLIES AND EQUIPMENT, . . . NOT REPORTED IN DETAIL, . . .	83 317 12 363 4 973 1 477 5 291 622	14.7 2.2 74.5 38.1 64.3 (NA)	153 23 8 9 (NA)	111 555 16 744 6 672 3 880 8 227 (NA)	74.7 73.8 74.5 38.1 64.3 (NA)
						5084910	ABRASIVES, ABRASIVE MATERIALS, . . .	12 814	2.3	50	24 812	51.6
						5084920	INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING, . . .	6 848	1.2	11	8 190	83.6
						5084930	MECHANICAL RUBBER GOODS, . . .	30 381	5.4	49	44 322	68.5
						5084940	ROPE, CORDAGE, TWINE, . . .	10 511	1.9	18	21 762	47.9
						5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.), . . .	47 413	8.4	26	51 038	87.9
						5084960	PRINTING AND DUPLICATING INKS, . . .	1 753	.3	6	5 124	34.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Total sales, all commodity lines (\$1,000) (3)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Total sales, all commodity lines (\$1,000) (3)		Col. 4 as percent of col. 4 (5)
	INDUSTRIAL SUPPLIES (CONT.)										
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	245 462	43.3	300 438	5097293	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT	452	.1	3 348		KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	906	1.4	5 786	5	15.7
5088100	AIRCRAFT, AVIATION PARTS, AND ACCESSORIES	1 043	.2	7 192	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	863	1.3	3 932	3	21.9
	AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES	600		2 853		TOYS, GAMES, FIREWORKS	567		3 932	3	14.4
	NOT REPORTED IN DETAIL	443		(NA)		NOT REPORTED IN DETAIL	296		(NA)	(NA)	(NA)
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	624	.1	5 715	5099900	COMMODITIES, N.E.C.	6 344	9.8	(NA)	(NA)	(NA)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 051	.2	3 144		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	186	3	1.1
5091212	IRON AND STEEL PRODUCTS (FLAT)	2 503	.4	8 651		PROFESSIONAL EQUIPMENT, SUPPLIES (SIC 5086)					
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	2 759	.5	14 155		ALL ESTABLISHMENTS (NUMBER) 199					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	626	.1	2 907		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 20,277					
5091216	FLAT, WIRE, PIPE AND TUBING (EXC. CAST IRON SOIL PIPE)	979	.2	5 571	5086100	DENTAL EQUIPMENT, SUPPLIES	113 379	100.0	(X)	139	(X)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 167	.2	19 367		TEETH	2 223	2.0	4 292	7	51.8
5099900	COMMODITIES, N.E.C.	14 341	2.5	(NA)		EQUIPMENT (CHAIRS, X-RAYS, CABINETS, ENGINES, ETC.)	379		3 077	3	12.3
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	635	.1	19 438		NOT REPORTED IN DETAIL	946		3 656	5	25.9
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5083)					CHURCH EQUIPMENT, SUPPLIES	5 136	4.5	17 728	10	29.0
	ALL ESTABLISHMENTS (NUMBER) 99				5086220	SCHOOL EQUIPMENT, SUPPLIES	29 493	26.0	42 542	56	69.3
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 13,206				5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES; ORTHOPEDIC APPLIANCES	32 259	28.5	37 484	34	86.1
	SALES REPORTED BY COMMODITY LINE				5086400	OPHTHALMIC PRODUCTS	8 272	7.3	8 855	15	93.4
5072210	HARDWARE	64 484	100.0	(X)		PRESCRIPTION SALES	1 289		1 289	7	100.0
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. COMPRESSORS, PUMPS	1 628	2.5	12 547		OPHTHALMIC MERCHANDISE SALES	5 767		5 771	4	99.9
	NOT REPORTED IN DETAIL	105		6		OPTICAL, OPHTHALMIC INSTRUMENTS, EQPT. NOT REPORTED IN DETAIL	231		1 046	(NA)	(NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	13 619	21.1	24 979	5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT	11 971	10.6	20 027	22	59.8
	POWER LAWN MOWERS	5 854		15 119	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	13 474	11.9	14 865	14	90.6
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT	2 024		6 487	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	712	.6	3 074	8	23.2
	NOT REPORTED IN DETAIL	5 741		(NA)		OFFICE FURNITURE (WOODEN, METAL)	152		1 438	4	10.6
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., TRACTORS AND EQUIPMENT (INC. TRACTORS)	40 781	63.2	47 853		PUBLIC BUILDING FURNITURE	430		2 701	5	15.9
	TRACTORS AND EQUIPMENT (FARM)	4 700		9 085	5099900	STORE AND RESTAURANT FURNITURE	84		1 787	3	4.7
	HARVESTING MACHINERY AND EQUIPMENT	4 682		11 625		NOT REPORTED IN DETAIL	46		(NA)	(NA)	(NA)
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	5 295		12 405		COMMODITIES, N.E.C.	9 280	8.2	(NA)	(NA)	(NA)
	DAIRY FARM AND BARN EQUIPMENT	3 564		12 405		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	559	.5	10 466	6	5.3
	IRRIGATION EQUIPMENT (SPRINKLER, OTHER)	1 316		1 957		SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)					
	LIGHT INDUSTRIAL EQUIPMENT	981		4 187		ALL ESTABLISHMENTS (NUMBER) 238					
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT	7 073		13 914		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 33,358					
	NOT REPORTED IN DETAIL	16 170		(NA)		SALES REPORTED BY COMMODITY LINE	170 627	100.0	(X)	175	(X)

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)											
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES, . . . EQUIPMENT (FURNITURE, HYDRAULIC CHAIRS, DRESSERS, ETC.), SUPPLIES (SHAMPOOS, WAVE SOLUTIONS, HAIR PREPARATIONS, MANICURING SUPPLIES, ETC.), . . . NOT REPORTED IN DETAIL.	14 006 3 077 5 238 5 691	8.2	21 8 9 (NA)	14 423 4 993 6 306 (NA)	5091111 5091112 5098611 5098699	COAL (BITUMINOUS AND ANTHRACITE), COKE, PETROLEUM PRODUCTS, MISCELLANEOUS LINES OF MERCHANDISE, COMMODITIES, N.E.C.,	516 060 112 887 4 035 747 26 918	78.1 17.1 .6 .1 4.1	187 31 7 9 (NA)	555 770 178 236 19 184 30 330 (NA)	92.9 63.3 21.0 2.5 (NA)
5087200	CUSTODIAL (JANITORS'), SUPPLIES,	13 601	8.0	31	16 728	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	243	(Z)	3	2 555	9.5
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES, . . .	13 615	8.0	14	14 670							
5087400	SHOE REPAIR AND RESOLE MATERIALS,	30 591	17.9	18	20 591							
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	20 608	12.1	38	21 801							
5087520	MORTICIANS, GOODS, UNDERTAKERS', SUPPLIES, . . .	5 446	3.2	9	5 450							
5087930	UPHOLSTERERS', FABRICS, SUPPLIES,	46 459	27.2	32	51 550		METALS, MINERALS (EX PETROL PROD., SCRAP) (SIC 5091, PART)					
5087940	OTHER SERVICE BUSINESS EQUIPMENT, SUPPLIES, . .	6 724	3.9	8	6 874		(SEE TABLE 6A)					
5099900	COMMODITIES, N.E.C.,	19 423	11.4	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	154	.1	5	1 781		PETROLEUM BULK STATIONS, TERMINALS (SIC 5092)					
	TRANSPORTATION EQUIP, SUPPL, EX, AUTO. (SIC 5088)						(NOT ANALYZED BY COMMODITY LINE)					
	ALL ESTABLISHMENTS, (NUMBER) 227 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 22,235 SALES REPORTED BY COMMODITY LINE,	222 380	100.0	174	(X)		SCRAP, WASTE MATERIALS (SIC 5093)					
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	843	.4	3	6 101		TOBACCO, TOBACCO PRODUCTS (SIC 5094)					
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	219	.1	3	1 700							
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., .	774	.3	7	6 509		ALL ESTABLISHMENTS, (NUMBER) 21 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 5,755 SALES REPORTED BY COMMODITY LINE,	50 851	100.0	16	(X)	(X)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	418	.2	9	5 293							
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . .	114 253	51.4	83	120 939	5045100	CONFECTIONERY,	3 398	6.7	6	31 547	10.8
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, . . .	13 567	6.1	33	16 605	5045100	CANDY, ALL KINDS,	2 150		4	24 068	8.8
5088910	RAILROAD TRANSPORTATION EQUIPMENT,	81 580	36.6	55	83 745		CHEWING GUM,	204		3	23 712	.9
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE),	4 019	1.8	6	4 103		NOT REPORTED IN DETAIL,	1 064	(NA)	(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.,	6 222	2.8	(NA)	(NA)	5094110	CIGARETTES, CIGARS, TOBACCO CIGARETTES,	43 493	85.5	16	50 851	85.5
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	685	.3	5	5 561		CIGARS,	23 407		5	27 069	86.5
							OTHER TOBACCO,	7 809		7	32 423	24.1
							NOT REPORTED IN DETAIL,	8 899		9	37 026	24.0
							COMMODITIES, N.E.C.,	3 378		(NA)	(NA)	(NA)
										(NA)	(NA)	(NA)
	COAL (SIC 5091, PART)						BEER (SIC 5095, PART)					
	ALL ESTABLISHMENTS, (NUMBER) 218 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 13,350 SALES REPORTED BY COMMODITY LINE,	660 890	100.0	193	(X)		ALL ESTABLISHMENTS, (NUMBER) 23 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 3,672 SALES REPORTED BY COMMODITY LINE,	17 244	100.0	14	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	BEER (CONT.)						INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
5095110	BEER, FERMENTED MALT LIQUORS,	17 180	99.6	14	17 244	99.6	CANNED, BOTTLED FOODS,	4 765	1.6	14	29 021	16.4
	COMMODITIES, N.E.C.,	64	.4	(NA)	(NA)	(NA)	CANNED FRUITS, FRUIT JUICES,	823		5	14 695	5.6
	WINES, DISTILLED SPIRITS (SIC 5095, PART)						CANNED VEGETABLES, VEGETABLE JUICES,	2 147		9	15 474	13.9
	ALL ESTABLISHMENTS, (NUMBER) 86						CANNED MEATS,	703		5	12 923	5.4
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 24,617						NOT REPORTED IN DETAIL,	1 092		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	134 304	100.0	54	(X)	(X)	GROCERIES, EXCEPT AS SPECIFIED,	4 456	1.5	10	27 361	16.3
5095211	SPIRITS (INC., NEUTRAL SPIRITS AND ETHYL	83 536	62.2	35	100 256	83.3	CUSTOMERIAL (JANITORS), SUPPLIES,	147	.1	5	14 162	1.0
5095212	ALCOHOL USED IN BLENDING,	48 790	36.3	39	87 696	55.6	PRINTING AND WRITING PAPERS,	1 046	.4	8	6 531	16.0
	WINES,	1 968	1.5	(NA)	(NA)	(NA)	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	170 199	58.3	156	211 404	80.5
5099900	COMMODITIES, N.E.C.,	20	(Z)	3	1 637	1.2	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	37 165	12.7	58	70 725	52.5
	LABOR, SERVICE, AND RENTAL RECEIPTS						FACIAL TISSUES, ETC.,	54 345	18.6	47	67 215	80.9
	FROM CUSTOMERS,						PAPERBOARD, BOXBOARD,	188	.1	7	7 897	2.4
	PRINTING AND WRITING PAPER (SIC 5096, PART)						STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	328	.1	8	8 959	3.7
	ALL ESTABLISHMENTS, (NUMBER) 55						SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	495	.2	6	6 815	7.3
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 4,815						KITCHEN UTENSILS, KITCHEN TOOLS,	2 531	.9	18	32 818	7.7
	SALES REPORTED BY COMMODITY LINE,	381 385	100.0	44	(X)	(X)	MISCELLANEOUS HOMEWARES,	12 998	4.5	(NA)	(NA)	(NA)
5096111	PRINTING AND WRITING PAPERS,	216 916	56.9	38	277 046	78.3	MISCELLANEOUS LINES OF MERCHANDISE,	414	.1	4	11 235	3.7
5096112	ROLL NEWSPAPER AND ROTOGRAVURE PAPERS,	138 536	36.3	10	154 293	89.8	COMMODITIES, N.E.C.,					
	COMMODITIES, N.E.C.,	25 246	6.6	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						FROM CUSTOMERS,					
	FROM CUSTOMERS,	687	.2	3	15 605	4.4	STATIONERY, OFFICE SUPPLIES (SIC 5096, PART)					
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)						ALL ESTABLISHMENTS, (NUMBER) 127					
	ALL ESTABLISHMENTS, (NUMBER) 261						SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 21,733					
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 43,720						SALES REPORTED BY COMMODITY LINE,	91 669	100.0	95	(X)	(X)
	SALES REPORTED BY COMMODITY LINE,	291 711	100.0	212	(X)	(X)	OFFICE MACHINES AND EQUIPMENT,	1 325	1.4	10	6 111	21.7
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS,	482	.2	4	2 670	18.1	PRINTING AND WRITING PAPERS,	424	.5	3	3 182	13.3
5029140	FATS, OILS, EXPLOSIVES, ETC.,	1 436	.5	6	11 516	12.6	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	62 607	68.3	80	74 986	83.5
5045100	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	696	.2	7	20 085	3.5	SHIPPING SUPPLIES (GUMMED LABELS, ETC.),	9 258	10.1	6	9 391	98.6
	CONFECTIONERY,	427	.2	3	6 400	6.8	GREETING CARDS, CHRISTMAS CARDS, ETC.,	8 648	9.4	12	9 638	89.7
	CANDY, ALL KINDS,	259		(NA)	(NA)	(NA)	KITCHEN UTENSILS, KITCHEN TOOLS,	1 511	1.6	4	5 630	26.8
	NOT REPORTED IN DETAIL,						MISCELLANEOUS HOMEWARES,	1 081	1.2	9	12 633	8.6
							TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES,	889		7	10 385	8.6
							NOT REPORTED IN DETAIL,	192		(NA)	(NA)	(NA)
							GIFTS, ART GOODS, NOVELTIES, ETC.,	190	.2	4	4 345	4.4
							MISCELLANEOUS LINES OF MERCHANDISE,	982	1.1	11	6 342	15.5
							COMMODITIES, N.E.C.,	5 626	6.1	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS	17	(Z)	3	419	4.1
							FROM CUSTOMERS,					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FURNITURE (HOUSEHOLD, OFFICE) (SIC 5097, PART)						HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					(5)
	ALL ESTABLISHMENTS, (NUMBER) 503 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 55,656 SALES REPORTED BY COMMODITY LINE.	461 031	100.0	390	(X)		WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED). . .	852	.1	9	6 849	12.4
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	773	.2	11	5 494	14.1	NONCONSOLE RADIO AND RECORD PLAYERS. . . .	4 102	.7	14	23 254	17.6
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT, ELECTRICAL COOKING, FOOD SERVICE EQPT., . . COOKING, FOOD WARMING EQUIPMENT (EXC. ELECTRICAL).	924 639	.2	7 4	4 480 3 066	20.6 20.8	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	9 663	1.6	32	54 917	17.6
	NOT REPORTED IN DETAIL.	270	15	4	2 736	9.9	HARDWARE.	4 200	.7	28	39 455	10.6
5097110	HOUSEHOLD FURNITURE	339 948	73.7	288	359 299	94.6	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	1 633	.3	9	10 432	15.7
	HOUSEHOLD FURNITURE	255 885		206	269 900	94.8	UPHOLSTERERS' FABRICS, SUPPLIES	918	.1	7	5 842	15.7
	MATTRESSES, BED SPRINGS	11 748		20	27 745	42.3	HOUSEHOLD FURNITURE	2 061	.3	19	12 391	16.6
	NOT REPORTED IN DETAIL.	72 315		(NA)	(NA)	(NA)	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	56 334	9.2	106	92 793	60.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE. . . .	100 746	21.9	124	121 935	82.6	CURTAINS, DRAPERIES	28 069	4.6	25	32 873	85.4
	OFFICE FURNITURE (WOODEN, METAL).	70 274		68	93 698	75.0	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	79 262	12.9	51	96 206	82.4
	PUBLIC BUILDING FURNITURE	7 796		18	14 536	53.6	BED SPREADS, COMFORTABLES, BLANKETS	29 948		19	44 556	67.2
	STORE AND RESTAURANT FURNITURE.	1 233		9	5 180	23.8	TABLE LINENS.	257		3	2 666	9.6
	PROFESSIONAL FURNITURE.	828		7	4 238	19.5	SHEETS, PILLOW CASES.	15 153		8	18 159	72.3
	OTHER FURNITURE	6 589		15	19 992	33.0	TOWELS, WASH CLOTHS.	13 259		18	47 776	31.9
	NOT REPORTED IN DETAIL.	14 026		(NA)	(NA)	(NA)	OTHER LINENS AND DOMESTICS.	9 582		10	26 670	35.9
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC).	1 281	.3	7	5 403	23.7	NOT REPORTED IN DETAIL.	11 093		(NA)	(NA)	(NA)
5097220	FLOOR COVERINGS	667	.1	13	6 264	10.6	FLOOR COVERINGS	111 151	18.1	62	143 389	77.5
	NOT REPORTED IN DETAIL.	544		11	5 210	10.4	CARPETS, RUGS	68 363		39	94 329	72.5
5097292	MIRRORS, LAMPS, PICTURE FRAMES.	941	.2	18	9 747	9.7	OTHER FLOOR COVERINGS	2 902		4	6 200	46.8
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 714	.4	10	7 101	24.1	NOT REPORTED IN DETAIL.	39 886		(NA)	(NA)	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	575	.1	5	4 184	13.7	MIRRORS, LAMPS, PICTURE FRAMES.	18 693	3.0	31	29 931	62.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	2 928	.6	9	13 443	21.8	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	179 260	29.1	193	234 412	76.5
	COMMODITIES, N.E.C.	10 113	2.2	(NA)	(NA)	(NA)	SPORTING, ATHLETIC GOODS, BICYCLES.	6 046	1.0	14	20 296	29.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	421	.1	8	8 039	5.2	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	4 658	.8	16	20 182	23.1
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)						JEWELRY, SILVERWARE, TROPHIES	636	.1	9	7 217	8.8
	ALL ESTABLISHMENTS, (NUMBER) 499 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 80,187 SALES REPORTED BY COMMODITY LINE.	615 199	100.0	401	(X)	(X)	GIFTS, ART GOODS, NOVELTIES, ETC.	1 723	.3	13	11 135	15.5
5032100	YARD OR PIECE GOODS	7 782	1.3	15	29 245	26.6	MISCELLANEOUS LINES OF MERCHANDISE.	2 890	.5	21	23 603	12.2
	COTTON FABRICS.	6 183		13	27 748	22.3	COMMODITIES, N.E.C.	95 204	15.5	(NA)	(NA)	(NA)
	RAYON, NYLON, OTHER MAN-MADE FABRICS. . . .	346		3	5 489	6.3	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	62	(Z)	8	6 109	1.0
	NOT REPORTED IN DETAIL.	1 253		(NA)	(NA)	(NA)	LUMBER, MILLWORK (SIC 5098, PART)					
							ALL ESTABLISHMENTS, (NUMBER) 571 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 83,384 SALES REPORTED BY COMMODITY LINE.	612 731	100.0	454	(X)	(X)
							PAINTS, VARNISHES, LACQUERS, ENAMELS.	535	.1	7	19 157	2.8

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
						(5)							(5)
								CONSTRUCTION MATERIALS (CONT.)					
5072210	HARDWARE.	2 522	.4	22	19 457	13.0	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	537	.2	7	9 260	5.6
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . . .	867	.1	8	7 187	12.1	5098142	HARDWOODS (EXC. FLOORING)	156		4	5 726	2.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	346 855	56.6	268	415 668	83.4	5098143	HARDWOODS (EXC. FLOORING)	348		3	5 838	6.0
		246 861		195	311 639	79.2		NOT REPORTED IN DETAIL.	33		(NA)	(NA)	(NA)
		37 437		74	98 252	38.1	5098211	WOOD MILLWORK (DOORS, CABINETS, ETC.)	718	.2	7	6 135	11.7
		6 602		53	73 635	9.0	5098213	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	3 453	1.2	26	19 197	18.0
		55 955		(NA)	(NA)	(NA)	5098291	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	20 581	7.1	48	25 507	80.7
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD) HARDWOOD.	82 598	13.5	112	222 397	37.1	5098295	CEMENT, LIME, PLASTER, STUCCO	9 224	3.2	14	11 976	77.0
		27 768		73	144 784	19.2	5098296	SAND, GRAVEL, CRUSHED STONE	23 815	8.2	12	28 326	84.1
		41 517		62	127 177	32.6	5098297	GLASS (FLAT, BRICK, ETC.)	33 798	11.7	23	36 276	93.2
		13 313		(NA)	(NA)	(NA)	5098298	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	23 652	8.2	25	41 540	56.9
5098141	SHINGLES.	2 899	.5	22	46 307	6.3	5098299	INSULATION MATERIALS AND INSULATION BOARD WALLBOARD AND HARDBOARD	11 399	3.9	27	26 305	43.3
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	76 753	12.5	102	156 320	49.1	5098299	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	627	.2	5	7 132	8.8
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	46 540	7.6	95	59 022	78.9	5098299	CONCRETE PRODUCTS, BUILDING STONE	23 041	8.0	25	28 148	81.9
5098144	VENEER, OTHER WOOD PRODUCTS	42 379	6.9	38	65 985	64.2	5098299	PLASTIC BUILDING MATERIALS.	14 888	5.1	25	20 074	74.2
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	1 168	.2	11	20 710	5.6	5098299	BUILDING AND CONSTRUCTION PAPER	1 946	.7	17	9 352	20.8
		878		5	17 416	5.0	5098299	ADHESIVES, MASTICS.	4 993	1.7	7	11 303	40.2
		96		3	5 529	1.7	5098299	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK).	3 212	1.1	11	8 005	44.1
		194		(NA)	(NA)	(NA)	5098299	OTHER BUILDING MATERIALS.	9 145	3.2	25	22 063	41.4
5098291	WALLBOARD AND HARDBOARD	1 779	.3	8	20 098	8.9	5098299	MISCELLANEOUS LINES OF MERCHANDISE.	64 085	22.1	94	86 733	73.9
5098295	PLASTIC BUILDING MATERIALS.	1 418	.2	12	10 653	13.3	5098299	COMMODITIES, N.E.C.	990	.3	13	26 402	3.7
5098299	OTHER BUILDING MATERIALS.	2 136	.3	14	10 421	20.5	5098299	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	33 516	11.6	(NA)	(NA)	(NA)
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. MISCELLANEOUS LINES OF MERCHANDISE.	532	.1	12	16 666	3.2	5099900	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)	411	.1	10	9 987	4.1
5099699	COMMODITIES, N.E.C.	432	.1	14	14 246	3.0							
		2 861	.5	(NA)	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	457	.1	15	21 354	2.1							

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	AMUSEMENT, SPORTING GOODS (CONT.)											
5099110	PHOTOGRAPHIC GOODS,	31 021	6.3	24	39 989	5045100	CONFECTIONERY,	727	.1	10	15 605	4.7
	CAMERAS, PARTS, ACCESSORIES, MOUNTS,	2 782		8	10 748		CANDY, ALL KINDS,	89		6	6 101	1.5
	PROJECTION APPARATUS,	4 150		3	9 041		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	526		5	9 244	5.7
	DEVELOPING, PRINTING, DARK ROOM APPARATUS,	906		3	4 779		NOT REPORTED IN DETAIL,	112		(NA)	(NA)	(NA)
	OTHER PHOTOGRAPHIC GOODS,	10 975		7	13 548							
	NOT REPORTED IN DETAIL,	12 208		(NA)	(NA)							
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	139 377	28.1	137	205 552	5049300	CANNED, BOTTLED FOODS,	12 190	1.9	19	167 498	7.3
	ATHLETIC EQUIPMENT, SUPPLIES,	38 542		54	85 534		CANNED FRUITS, FRUIT JUICES,	1 353		9	116 408	1.2
	ARMS AND AMMUNITION,	6 658		26	29 182		CANNED VEGETABLES, VEGETABLE JUICES,	979		9	20 639	4.7
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES),	3 516		23	20 712		CANNED FISH, SEAFOOD,	8 277		10	142 861	5.8
	BICYCLES,	7 003		12	27 851		CANNED MEATS,	600		6	18 157	3.3
	CAMPING EQUIPMENT,	3 418		21	23 218		NOT REPORTED IN DETAIL,	981		(NA)	(NA)	(NA)
	FISHING TACKLE,	34 824		48	71 852	5049500	FROZEN FOODS,	8 128	1.2	11	137 175	5.9
	SKI EQUIPMENT, SUPPLIES,	1 033		11	12 748		FROZEN FRUITS,	22		3	5 232	4.4
	OTHER (WATER SPORTS, ARCHERY, ETC.),	3 875		21	23 705		FROZEN VEGETABLES,	449		3	5 235	8.6
	NOT REPORTED IN DETAIL,	40 808		(NA)	(NA)		FROZEN FISH, SEAFOOD (PACKAGED ONLY),	6 805		3	127 513	5.3
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES,	275 093	55.5	186	307 562		FROZEN MEATS (PACKAGED ONLY),	312		3	104 582	3.3
	TOYS, GAMES, FIREWORKS,	240 463		159	267 849		FROZEN PREPARED FOODS, BAKED GOODS,	420		6	8 862	4.7
	CHILDRENS' VEHICLES (EXC. BICYCLES),	7 840		18	35 001		NOT REPORTED IN DETAIL,	120		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	26 790		(NA)	(NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED,	6 695	1.0	17	36 516	18.3
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES,	3 313	.7	10	19 876		COOKING OILS (INC. VEGETABLE SHORTENINGS),	1 481		3	5 331	9.0
5099194	OTHER RECREATION, HOBBY GOODS,	10 596	2.1	22	27 059		BREAKFAST CEREALS (FULLY, PARTLY COOKED),	5 545		6	12 436	12.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS,	511	.1	4	4 571		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS-EXC. PEANUTS),	3 984		12	29 408	13.5
5099420	JEWELRY, SILVERWARE, TROPHIES,	3 787	.8	5	19 509		NOT REPORTED IN DETAIL,	685		(NA)	(NA)	(NA)
	CLOCKS, WATCHES, WATCH MOVEMENTS,	3 586		3	18 765	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	20 805	3.2	22	71 921	28.9
	NOT REPORTED IN DETAIL,	201		(NA)	(NA)							
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.,	1 572	.3	10	9 867	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT.,	422	.1	7	5 323	7.9
5099691	LUGGAGE, SADDLERY, HARNESS,	407	.1	6	20 315		POULTRY EQUIPMENT (INC. TRACTORS),					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	562	.1	6	8 645	5087200	CUSTODIAL (JANITORS), SUPPLIES,	783	.1	6	12 831	6.1
	COMMODITIES, N.E.C.,	23 104	4.7	(NA)	(NA)		CLEANING CHEMICALS AND SUPPLIES,	749		3	7 193	10.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	165	(Z)	5	10 604		NOT REPORTED IN DETAIL,	34		(NA)	(NA)	(NA)
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)					5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	83 789	12.8	55	227 774	36.8
	(NOT ANALYZED BY COMMODITY LINE)						FEEDS BOUGHT AND SOLD,	2 964		4	8 894	33.3
							NOT REPORTED IN DETAIL,	50 794		19	65 216	77.9
							NOT REPORTED IN DETAIL,	30 031		(NA)	(NA)	(NA)
	FARM SUPPLIES (SIC 5099, PART)					5099312	FEED INGREDIENTS (MEALS-ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	216 247	33.0	69	334 169	64.7
	ALL ESTABLISHMENTS, (NUMBER) 248						FERTILIZER, FERTILIZER MATERIALS,	125 494	19.2	42	145 581	86.2
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 47,689					5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	17 593	2.7	36	72 205	24.4
	SALES REPORTED BY COMMODITY LINE,	654 910	100.0	198	(X)	5099330	SEEDS,	47 349	7.2	23	50 914	93.0
							SEED CORN,	84		3	1 294	6.5
							CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY,	4 908		3	14 388	34.1
							FIELD SEED FOR FORAGE AND PASTURE,	28 263		8	36 708	77.0
							FINE SEED FOR LAWN AND TURF,	4 923		6	24 214	20.3
							NOT REPORTED IN DETAIL,	9 171		(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	9 128	1.4	8	131 860							

Standard Notes: (X) Not applicable. (Z) Less than 0.05 percent. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FARM SUPPLIES (CONT.)						OTHER PRODUCTS (SIC 5099, PART)					
509390	HAY, ALFALFA, OTHER FARM SUPPLIES	38 101	5.8	27	84 170	45.3	ALL ESTABLISHMENTS. (NUMBER) 1,411					
509969	MISCELLANEOUS LINES OF MERCHANDISE	647	.1	11	25 121	2.6	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 567,299					
	COMMODITIES, N.E.C.	66 662	10.2	(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE	2 747 677	100.0	828	(X)	(X)
509990	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	150	(Z)	5	5 477	2.7	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	10 111	.4	17	77 915	13.0
	JEWELRY (SIC 5099, PART)						TIRES AND TUBES, NEW	3 108	.1	22	88 179	3.5
	ALL ESTABLISHMENTS. (NUMBER) 127						PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	4 393	.2	14	80 710	5.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 13,720						PAINTS, VARNISHES, LACQUERS, ENAMELS	1 624	.1	8	63 995	2.5
	SALES REPORTED BY COMMODITY LINE	83 735	100.0	84	(X)	(X)	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	48 456	1.8	18	386 317	12.5
503530	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	250	.3	4	4 560	5.5	WARD OR PIECE GOODS	70 204	2.6	17	594 249	11.8
509940	PRECIOUS STONES (CUT) AND METALS	13 066	15.6	18	23 034	56.7	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	5 823	.2	5	7 294	79.8
509942	JEWELRY, SILVERWARE, TROPHIES	62 362	74.5	72	71 068	87.7	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	2 347	.1	8	66 395	3.5
	CLOCKS, WATCHES, WATCH MOVEMENTS	27 950		30	38 478	72.6	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	3 470	.1	6	64 092	5.4
	COSTUME JEWELRY	15 782		25	17 905	88.1	FRESH FRUITS, VEGETABLES, BERRIES	30 701	1.1	6	358 375	8.6
	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	2 172		8	7 305	29.7	CANNED, BOTTLED FOODS	6 941	.3	21	95 092	7.3
	NOT REPORTED IN DETAIL	16 458		(NA)	(NA)	(NA)	COFFEE	2 989	.1	11	57 385	5.2
	COMMODITIES, N.E.C.	7 351	8.8	(NA)	(NA)	(NA)	SUGAR (REFINED)	1 605	.1	9	50 505	3.2
509990	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	706	.8	3	10 645	6.6	GROCERIES, EXCEPT AS SPECIFIED	5 304	.2	20	45 990	11.5
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)						COOKING OILS (INC. VEGETABLE SHORTENINGS) OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS—EXC. PEANUTS)	4 252		12	41 301	10.3
	ALL ESTABLISHMENTS. (NUMBER) 255						NOT REPORTED IN DETAIL	654		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 27,992						GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 790	.1	4	57 439	3.1
	SALES REPORTED BY COMMODITY LINE	124 924	100.0	177	(X)	(X)	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 909	.1	11	59 422	3.2
509633	GREETING CARDS, CHRISTMAS CARDS, ETC.	1 301	1.0	8	6 456	20.2	HARDWARE	2 454	.1	14	74 915	3.3
509720	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	543	.4	8	3 353	16.2	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	48 043	1.7	12	360 120	13.3
509950	GIFTS, ART GOODS, NOVELTIES, ETC.	70 800	56.7	115	78 341	90.4	SCHOOL EQUIPMENT, SUPPLIES	1 446	.1	6	58 848	2.5
509952	ADVERTISING SPECIALTIES, CALENDARS, ETC.	48 265	38.6	70	52 920	91.2	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS	8 706	.3	3	349 533	2.5
	COMMODITIES, N.E.C.	4 015	3.2	(NA)	(NA)	(NA)	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	5 620	.2	9	93 698	6.0
							NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	47 869	1.7	5	541 456	8.8
							INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 474	.1	11	45 279	3.3

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TABLE 4B. Merchandise Agents and Brokers—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER PRODUCTS (CONT.)											(5)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	3 451	.1	5	65 090	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC. . .	118 218	4.3	73	174 204	67.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	4 037	.1	12	82 588	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	8 134	.3	11	8 783	92.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	4 270	.2	5	357 491	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC . .	25 973	.9	22	76 062	34.1
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES .	2 060	.1	5	85 988		PHONOGRAPH RECORDS.	9 579		10	12 787	74.9
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS	1 608	.1	5	53 868		SHEET MUSIC	11 804		8	58 903	20.0
5099321	FERTILIZER, FERTILIZER MATERIALS.	30 070	1.1	4	368 498		NOT REPORTED IN DETAIL.	1 471		3	4 112	75.9
5099330	SEEDS	3 976	.1	7	37 320	5099660	OTHER TEXTILE PRODUCTS.	70 604	2.6	30	137 460	51.4
5099420	JEWELRY, SILVERWARE, TROPHIES	1 615	.1	11	29 054		TEXTILE BAGS.	15 157		5	18 777	80.7
5099611	PETROLEUM PRODUCTS.	404 466	14.7	192	798 792		CANVASS PRODUCTS.	1 126		5	55 687	2.0
	LIQUEFIED PETROLEUM GASES	49 615		25	107 318		FELT.	4 378		4	8 734	50.1
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	149 465		102	227 768		BURLAP.	38 732		7	88 254	43.9
	OILS, GREASES, OTHER PETROLEUM PRODUCTS . .	48 196		86	238 536		NOT REPORTED IN DETAIL.	11 211		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	157 190		(NA)	(NA)	5099670	FOOD, BEVERAGE BASIC MATERIALS.	557 282	20.3	86	769 254	72.4
5099612	CRUDE OIL	172 943	6.3	12	210 777	5099691	LUGGAGE, SADDLERY, HARNESS.	38 119	1.4	28	97 822	39.0
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. . .	57 339	2.1	85	59 924	5099692	INDUSTRIAL YARNS.	249 736	9.1	69	250 403	99.7
	CUT FLOWERS, POTTED PLANTS.	40 028		72	49 075	5099694	LEATHER	138 071	5.0	75	150 701	91.6
	ROOTS, NURSERY STOCK.	4 075		7	8 945	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	79 088	2.9	17	143 419	55.1
	FLORISTS' SUPPLIES.	9 792		37	31 992	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	376 557	13.7	177	914 120	41.2
	NOT REPORTED IN DETAIL.	3 444		(NA)	(NA)		COMMODITIES, N.E.C.	82 637	3.0	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 036	(Z)	17	38 907	2.7

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	AUTOMOBILES, OTHER MOTOR VEHICLES (SIC 5012)											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 8											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	13 821	100.0	7	(X)	(X)		22 440	100.0	4	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	12 724	92.1	6	12 724	100.0		22 102	98.5	3	22 152	99.8
	PASSENGER CARS (NEW AND USED),	8 323		5	8 323	100.0		22 102		3	22 152	99.8
	NOT REPORTED IN DETAIL,	4 401		(NA)	(NA)	(NA)				(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,	796	5.8	(NA)	(NA)	(NA)		338	1.5			(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	301	2.2	3	1 097	27.4						
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 32											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	172 608	100.0	22	(X)	(X)		57 889	100.0	22	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	155 186	89.9	15	161 776	95.9						
	PASSENGER CARS (NEW AND USED),	101 259		11	106 743	94.9		51 261	88.6	16	51 263	100.0
	NOT REPORTED IN DETAIL,	53 927		(NA)	(NA)	(NA)		40 281		13	40 283	100.0
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	9 662	5.6	8	33 578	28.8		10 980		(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	5 605	3.2	6	38 948	14.4		721	1.2	5	5 625	12.8
	AUTOMOBILE PARTS, EPT., SUPPLIES, ETC.,	4 796		3	36 125	13.3		388		3	4 426	8.8
	NOT REPORTED IN DETAIL,	809		(NA)	(NA)	(NA)		333		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,	1 417	.8	(NA)	(NA)	(NA)		190	.3	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	738	.4	5	55 421	1.3		619	1.1	5	5 625	11.0
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 39											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	132 286	100.0	31	(X)	(X)		16 478	100.0	9	(X)	(X)
5012100	AUTOMOBILES, MOTORCYCLES, ETC.,	107 654	81.4	26	111 383	96.7						
	PASSENGER CARS (NEW AND USED),	99 721		17	101 407	98.3		16 478	100.0	9	16 478	100.0
	NOT REPORTED IN DETAIL,	7 933		(NA)	(NA)	(NA)		8 711		(NA)	(NA)	(NA)
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS,	22 115	16.7	8	25 861	85.5		7 767		(NA)	(NA)	(NA)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	2 122	1.6	6	23 663	9.0						
	AUTOMOBILE PARTS, EPT., SUPPLIES, ETC.,	371	.3	(NA)	(NA)	(NA)		14 503	100.0	8	(X)	(X)
	COMMODITIES, N.E.C.,							12 953	89.3	7	13 003	99.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	24	(Z)	3	16 208	.1		8 769		3	8 819	99.4
								4 184		(NA)	(NA)	(NA)
								1 511	10.4	(NA)	(NA)	(NA)
								39	.3	3	5 417	.7

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	AUTOMOBILES, OTHER MOTOR VEHICLES (CONT.)										
	MOUNTAIN DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)	5									
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	0									
	SALES REPORTED BY COMMODITY LINE.										
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	21 727	98.3	5	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	53 158	77.5	53	94.1
	PASSENGER CARS (NEW AND USED)	20 149					TRUCK - BUS BOODIES, PARTS, EQUIPMENT, ETC.	16 068		14	80.2
	NOT REPORTED IN DETAIL.	1 578		3	(NA)		AUTOMOBILE PARTS, EGT., SUPPLIES, ETC.	22 141		22	75.2
	COMMODITIES, N.E.C.	371	1.7	(NA)	(NA)		NOT REPORTED IN DETAIL.	20 443		(NA)	(NA)
	PACIFIC DIVISION					5013130	USED AUTOMOTIVE PARTS, EGT., TIRES, TUBES.	6 947	10.1	4	83.8
	ALL ESTABLISHMENTS, (NUMBER)	18				5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.)	396	6.6	3	13.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(0)				5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 091	7.4	8	60.8
	SALES REPORTED BY COMMODITY LINE.					5014100	TIRES AND TUBES, NEW.	111	2.2	3	2.3
5012100	AUTOMOBILES, MOTORCYCLES, ETC.	88 290	88.7	14	(X)		COMMODITIES, N.E.C.	2 866	4.2	(NA)	(NA)
	PASSENGER CARS (NEW AND USED)	76 227		8		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	12	(Z)	3	7.7
	NOT REPORTED IN DETAIL.	12 063		(NA)	(NA)		EAST NORTH CENTRAL DIVISION				
5012200	TRUCKS, TRUCK TRACTORS, TRUCK TRAILERS.	9 270	9.3	6	17.7		ALL ESTABLISHMENTS, (NUMBER)	246			
5096699	MISCELLANEOUS LINES OF MERCHANDISE.	990	1.0	6	9.5		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	27,208			
	COMMODITIES, N.E.C.	878	.9	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.	529 256	100.0	220	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	105	.1	3	1.1	5013110	AUTOMOTIVE GLASS.	2 638	.5	4	39.8
	AUTOMOTIVE EQUIPMENT (SIC 5013)					5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	501 996	94.8	209	96.0
	NEW ENGLAND DIVISION						TRUCK - BUS BOODIES, PARTS, EQUIPMENT, ETC.	111 142		64	84.3
	ALL ESTABLISHMENTS, (NUMBER)	15					AUTOMOBILE PARTS, EGT., SUPPLIES, ETC.	204 351		70	93.9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(0)					NOT REPORTED IN DETAIL.	186 503		(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE.					5013130	USED AUTOMOTIVE PARTS, EGT., TIRES, TUBES.	574	.1	4	7.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	10 159	100.0	9	(X)	5013140	RECAPPED TIRES, REBUILT PARTS (MOTORS, GEN- ERATORS, BATTERIES, ETC.)	474	.1	3	15.7
	COMMODITIES, N.E.C.	100	1.0	(NA)	(NA)	5013150	GARAGE TOOLS, SHOP EQUIPMENT.	5 776	1.1	16	39.2
	MIDDLE ATLANTIC DIVISION					5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS.	1 261	.2	3	16.0
	ALL ESTABLISHMENTS, (NUMBER)	81				5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS.	1 945	.4	4	16.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	12,897				5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	686	.1	6	6.1
	SALES REPORTED BY COMMODITY LINE.					5072210	HARDWARE.	294	.1	4	9.4
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	10 059	99.0	9	(X)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EGT.	1 138	.2	7	10.5
	COMMODITIES, N.E.C.	100	1.0	(NA)	(NA)	5084930	MECHANICAL RUBBER GOODS	315	.1	5	4.2
	MIDDLE ATLANTIC DIVISION					5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	3 630	.7	8	16.3
	ALL ESTABLISHMENTS, (NUMBER)	81				5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	530	.1	3	5.7
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	12,897				5099699	MISCELLANEOUS LINES OF MERCHANDISE.	392	.1	6	6.0
	SALES REPORTED BY COMMODITY LINE.						COMMODITIES, N.E.C.	7 600	1.4	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(Z)	3	.9

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	AUTOMOTIVE EQUIPMENT (CONT.)												
	WEST NORTH CENTRAL DIVISION (CONT.)												
	ALL ESTABLISHMENTS, (NUMBER) 26												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 3,110												
	SALES REPORTED BY COMMODITY LINE	35 944	100.0	18	(X)	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	44 142	92.1	31	47 392	93.1
								TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	13 793		11	16 478	83.7
								AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	13 777		13	15 569	88.5
								NOT REPORTED IN DETAIL	16 572		(NA)	(NA)	(NA)
	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	28 246	78.6	17	34 336	82.3	5013150	GARAGE TOOLS, SHOP EQUIPMENT,	784	1.6	4	1 933	40.6
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	6 373		5	12 600	50.6		HARDWARE	1 115	2.3	5	6 371	17.5
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	17 311		9	22 862	75.7	5072210	COMMODITIES, N.E.C.	1 818	3.8	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	4 562		(NA)	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	66	.1	3	2 725	2.4
	GARAGE TOOLS, SHOP EQUIPMENT,	2 064	5.7	4	9 970	20.7							
	HARDWARE	1 191	3.3	3	4 323	27.6	5099900	MOUNTAIN DIVISION					
	COMMODITIES, N.E.C.	4 396	12.2	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 20					
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	47	.1	3	1 608	2.9		SALES NOT REPORTED BY COMMODITY					
								LINE (\$1,000) (D)					
	SALES REPORTED BY COMMODITY LINE							SALES REPORTED BY COMMODITY LINE	5 869	100.0	12	(X)	(X)
	SOUTH ATLANTIC DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 29												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) (D)												
	SALES REPORTED BY COMMODITY LINE	22 726	100.0	16	(X)	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	5 118	87.2	12	5 869	87.2
								TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	328		3	1 069	30.7
								AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	2 878		7	3 518	81.8
								NOT REPORTED IN DETAIL	1 912		(NA)	(NA)	(NA)
	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	21 372	94.0	14	22 540	94.8		COMMODITIES, N.E.C.	751	12.8	(NA)	(NA)	(NA)
	TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	5 993		4	5 993	100.0							
	AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	8 575		3	9 522	90.1		PACIFIC DIVISION					
	NOT REPORTED IN DETAIL	6 804		(NA)	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 80					
								SALES NOT REPORTED BY COMMODITY					
								LINE (\$1,000) (D)					
								SALES REPORTED BY COMMODITY LINE	83 433	100.0	63	(X)	(X)
	COMMODITIES, N.E.C.	1 337	5.9	(NA)	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	.1	3	324	5.2							
	EAST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 12												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) (D)												
	SALES REPORTED BY COMMODITY LINE	8 583	100.0	9	(X)	(X)	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	77 572	93.0	60	80 304	96.6
								TRUCK - BUS BODIES, PARTS, EQUIPMENT, ETC.	8 693		12	8 840	98.3
								AUTOMOBILE PARTS, EOPT., SUPPLIES, ETC.	44 247		27	45 745	96.7
								NOT REPORTED IN DETAIL	24 632		(NA)	(NA)	(NA)
	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	8 181	95.3	7	8 257	99.1		USED AUTOMOTIVE PARTS, EOPT., TIRES, TUBES,	3 675	.1	3	782	10.7
								GARAGE TOOLS, SHOP EQUIPMENT,	3 675	4.4	8	5 071	72.5
								TIRES AND TUBES, NEW	489	.6	3	1 088	44.9
	COMMODITIES, N.E.C.	402	4.7	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	1 477	1.8	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	136	.2	3	1 423	9.6
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 45												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 8,648												
	SALES REPORTED BY COMMODITY LINE	47 925	100.0	34	(X)	(X)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	TIRES, TUBES (SIC 5014) (NOT ANALYZED BY COMMODITY LINE)						DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)					
	MIDDLE ATLANTIC DIVISION (CONT.)						MISCELLANEOUS LINES OF MERCHANDISE,	1 695	1.2	4	42 257	4.0
	COMMODITIES, N.E.C.	21 754	15.3	(NA)			LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(2)	3	511	2.5
	EAST NORTH CENTRAL DIVISION						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	7 314	100.0	6	(X)		SALES REPORTED BY COMMODITY LINE,	127 979	100.0	27	(X)	(X)
5022220	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	5 649	77.2	5	7 062	80.0	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	5 455	4.3	7	8 611	63.3
	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 665	22.8	(NA)			PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	117 298	91.7	22	122 194	96.0
	COMMODITIES, N.E.C.						PROPRIETARIES,	77 424		8	88 705	87.3
	MIDDLE ATLANTIC DIVISION						TOILETRIES, COSMETICS,	9 064		9	23 649	38.3
	ALL ESTABLISHMENTS, (NUMBER)						DRUGGIST SUNDRIES,	6 891		6	22 575	30.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	141 942	100.0	60	(X)		NOT REPORTED IN DETAIL,	23 919		(NA)	(NA)	(NA)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	22 801	16.1	17	31 725	71.9	COMMODITIES, N.E.C.	5 211	4.1	(NA)	(NA)	(NA)
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	76 029	53.6	44	123 082	61.8	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15	(2)	3	181	8.3
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER, . .	435	.3	3	15 097	2.9	WEST NORTH CENTRAL DIVISION					
5049980	MISCELLANEOUS FOOD PRODUCTS	3 167	2.2	5	42 194	7.5	ALL ESTABLISHMENTS, (NUMBER)					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, . . .	2 082	1.5	3	41 477	5.0	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	16 938	100.0	5	(X)	(X)
5072210	HARDWARE,	5 824	4.1	3	39 289	14.8	SALES REPORTED BY COMMODITY LINE,	13 612	80.4	3	15 550	87.5
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 089	.8	4	41 710	2.6	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	3 326	19.6	3	4 488	74.1
5086300	SUPPLIES, MEDICAL, HOSPITAL EQUIPMENT, . . .	274	.2	4	4 691	5.8	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,					
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),	1 034	.7	3	40 734	2.5	SOUTH ATLANTIC DIVISION					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., .	2 154	1.5	3	41 768	5.2	ALL ESTABLISHMENTS, (NUMBER)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	2 927	2.1	3	41 477	7.1	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	38 665	100.0	13	(X)	(X)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	664	.5	3	17 166	3.9	SALES REPORTED BY COMMODITY LINE,	28 737	74.3	13	38 665	74.3
							GIST SUNDRIES,	17 830		3	17 830	38.4
							PROPRIETARIES,	6 838		5	31 178	33.5
							TOILETRIES, COSMETICS,	10 436		5	29 677	28.7
							DRUGGIST SUNDRIES,	8 525		(NA)	(NA)	(NA)
							NOT REPORTED IN DETAIL,	2 938				

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)											
	<u>SOUTH ATLANTIC DIVISION</u> (CONT.)											
5086220	SCHOOL EQUIPMENT, SUPPLIES,	335	9.9	4	15 045	2+2	DRUGS, DRUG PROPRIETARIES, DRUG, SUND. (CONT.)	1 071	1.3	3	5 695	18.8
	COMMODITIES, N.E.C.,	9 593	24.8	(NA)	(NA)	(NA)	<u>PACIFIC DIVISION</u> (CONT.)	91	.1	3	2 461	3.7
	<u>EAST SOUTH CENTRAL DIVISION</u>						TOILET SOAPS,	491	.6	4	3 005	16.3
	ALL ESTABLISHMENTS, (NUMBER)						KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	2 703	3.3	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)	100.0		(X)	(X)	COMMODITIES, N.E.C.,					
	SALES REPORTED BY COMMODITY LINE,	(D)	100.0		(NA)	(NA)	PAINTS, VARNISHES (SIC 5028)					
	COMMODITIES, N.E.C.,	(D)	100.0	(NA)	(NA)	(NA)	<u>NEW ENGLAND DIVISION</u>					
5099130	<u>WEST SOUTH CENTRAL DIVISION</u>						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	21 509	100.0	9	(X)	(X)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	9 850	100.0	5	(X)	(X)
	SALES REPORTED BY COMMODITY LINE,	235	1.1	3	5 234	4+5	SALES REPORTED BY COMMODITY LINE,	8 743	88.8	5	9 850	88.8
	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	21 274	98.9	(NA)	(NA)	(NA)	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 107	11.2	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,						COMMODITIES, N.E.C.,					
	<u>MOUNTAIN DIVISION</u>						<u>MIDDLE ATLANTIC DIVISION</u>					
	ALL ESTABLISHMENTS, (NUMBER)						ALL ESTABLISHMENTS, (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	6 047	100.0	7	(X)	(X)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	22 106	100.0	15	(X)	(X)
	SALES REPORTED BY COMMODITY LINE,	5 440	90.0	7	6 047	90.0	SALES REPORTED BY COMMODITY LINE,	21 174	95.8	15	22 106	95.8
5022220	PHARMACEUTICALS, TOILETRIES, DRUG- GIST SUPPLIES,	1 013		3	3 346	30.3	PAINTS, VARNISHES, LACQUERS, ENAMELS,	316	1.4	3	2 816	11.2
	TOILETRIES, COSMETICS,	3 392		4	5 518	61.6	HARDWARE,	248	1.1	3	2 418	10.3
	DRUGGIST SUPPLIES,	1 028		(NA)	(NA)	(NA)	PAINTERS' SUPPLIES,	368	1.7	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	607	10.0	(NA)	(NA)	(NA)	COMMODITIES, N.E.C.,					
	COMMODITIES, N.E.C.,						<u>EAST NORTH CENTRAL DIVISION</u>					
	<u>PACIFIC DIVISION</u>						ALL ESTABLISHMENTS, (NUMBER)					
	ALL ESTABLISHMENTS, (NUMBER)						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	24 075	100.0	17	(X)	(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	82 406	100.0	32	(X)	(X)	SALES REPORTED BY COMMODITY LINE,	22 905	95.1	17	24 075	95.1
	SALES REPORTED BY COMMODITY LINE,	2 688	3.3	6	22 358	12.0	PAINTS, VARNISHES, LACQUERS, ENAMELS,	1 170	4.9	(NA)	(NA)	(NA)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	75 362	91.5	29	82 181	91.7	COMMODITIES, N.E.C.,					
5022220	PHARMACEUTICALS, TOILETRIES, DRUG- GIST SUPPLIES,	22 298		5	34 832	64.0	<u>WEST NORTH CENTRAL DIVISION</u>					
	TOILETRIES, COSMETICS,	18 601		10	51 666	31.0	ALL ESTABLISHMENTS, (NUMBER)					
	DRUGGIST SUPPLIES,	18 601		10	51 666	31.0	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	7 128	100.0	6	(X)	(X)
	NOT REPORTED IN DETAIL,	18 433		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE,					

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PAINTS, VARNISHES (CONT.)										
	WEST NORTH CENTRAL DIVISION (CONT.)										
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,		6 583	92.4	6	7 128	6 583	92.4	(NA)	7 128	92.4
	COMMODITIES, N.E.C.,		545	7.6	(NA)	(NA)	545	7.6	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION										
	(NOT ANALYZED BY COMMODITY LINE)										
	EAST SOUTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
	COMMODITIES, N.E.C.,										
	WEST SOUTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
	COMMODITIES, N.E.C.,										
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,		3 684	100.0	5	3 684	3 684	100.0	5	3 684	100.0
	MOUNTAIN DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,		1 110	100.0	4	(X)	1 110	100.0	4	(X)	(X)
	COMMODITIES, N.E.C.,		804	72.4	4	1 110	804	72.4	4	1 110	72.4
	PACIFIC DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,		306	27.6	(NA)	(NA)	306	27.6	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,										
	PAINTS, VARNISHES, LACQUERS, ENAMELS,		15 246	100.0	15	(X)	15 246	100.0	15	(X)	(X)
	COMMODITIES, N.E.C.,		11 989	78.6	15	15 246	11 989	78.6	15	15 246	78.6
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,		461	3.0	4	(NA)	461	3.0	4	(NA)	(NA)
	COMMODITIES, N.E.C.,		2 796	18.3	(NA)	(NA)	2 796	18.3	(NA)	(NA)	(NA)
5072230	PAINTERS' SUPPLIES,										
	COMMODITIES, N.E.C.,										
	OTHER CHEMICALS, ALLIED PRODUCTS (SIC 5029)										
	NEW ENGLAND DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,										
	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER,										
	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,										
	MISCELLANEOUS LINES OF MERCHANDISE,										
	COMMODITIES, N.E.C.,										
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,										
	MIDDLE ATLANTIC DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
	PAINTS, VARNISHES, LACQUERS, ENAMELS,										
	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,										
	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER,										
	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,										
	CANNED, BOTTLED FOODS,										
	GROCERIES, EXCEPT AS SPECIFIED,										
	MISCELLANEOUS FOOD PRODUCTS,										
	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.,										
	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.),										
	MISCELLANEOUS LINES OF MERCHANDISE,										
	COMMODITIES, N.E.C.,										
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,										
	EAST NORTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE (\$1,000)										
	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,										
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,		99 936	79.8	59	111 586	99 936	79.8	59	111 586	89.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER..	2 579	2.1	6	4 625	55.8		OTHER CHEMICALS, ALLIED PRODUCTS (CONT.)					
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS..	6 177	4.9	6	13 515	45.7		EAST SOUTH CENTRAL DIVISION					
5045100	CONFECTIONERY	1 147	.9	3	11 266	10.2		ALL ESTABLISHMENTS.....(NUMBER) 14					
	CANDY, ALL KINDS.....	1 074		3	11 266	9.5		SALES NOT REPORTED BY COMMODITY					
	NOT REPORTED IN DETAIL.....	73		(NA)	(NA)	(NA)		LINE.....(\$1,000) (D)	14 787	100.0	11	(X)	(X)
5049300	CANNED, BOTTLED FOODS	1 413	1.1	4	12 137	11.6		SALES REPORTED BY COMMODITY LINE.....	11 028	74.6	9	14 262	77.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	454	.4	6	3 626	12.5		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	3 759	25.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13 477	10.8	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.					
	WEST NORTH CENTRAL DIVISION							WEST SOUTH CENTRAL DIVISION					
5029110	ALL ESTABLISHMENTS.....(NUMBER) 22	63	.1	3	1 657	3.8		ALL ESTABLISHMENTS.....(NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY					
	LINE.....(\$1,000) (D)							LINE.....(\$1,000) (D)	16 618	100.0	18	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	28 813	100.0	15	(X)	(X)		SALES REPORTED BY COMMODITY LINE.....	10 296	62.0	13	11 996	85.8
	COMMODITIES, N.E.C.	24 936	86.5	14	28 163	88.5		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	4 622	27.8	5	4 622	100.0
	SOUTH ATLANTIC DIVISION							MISCELLANEOUS LINES OF MERCHANDISE.....	217	1.3	3	2 842	7.6
5029110	ALL ESTABLISHMENTS.....(NUMBER) 49	3 877	13.5	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	1 483	8.9	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY							MOUNTAIN DIVISION					
	LINE.....(\$1,000) (D)							ALL ESTABLISHMENTS.....(NUMBER) 6					
	SALES REPORTED BY COMMODITY LINE.....	34 022	100.0	41	(X)	(X)		SALES NOT REPORTED BY COMMODITY	4 089	100.0	6	(X)	(X)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	22 722	66.8	34	26 588	85.5		SALES REPORTED BY COMMODITY LINE.....	2 426	59.3	4	2 433	99.7
5029120	PLASTIC FABRIC, SYNTHETIC RUBBER AND FIBER..	2 226	6.5	3	3 538	62.9		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	1 651	40.4	(NA)	(NA)	(NA)
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS..	2 597	7.6	5	6 745	38.5		COMMODITIES, N.E.C.	12	.3	3	172	7.0
5049300	CANNED, BOTTLED FOODS	1 130	3.3	4	6 531	17.3		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38 902	100.0	24	(X)	(X)
	CANNED VEGETABLES, VEGETABLE JUICES	745		3	3 626	20.5		PACIFIC DIVISION					
	NOT REPORTED IN DETAIL.....	385		(NA)	(NA)	(NA)		ALL ESTABLISHMENTS.....(NUMBER) 37					
5049950	GROCERIES, EXCEPT AS SPECIFIED.....	651	1.9	4	5 681	11.5		SALES NOT REPORTED BY COMMODITY					
5066212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	314	.9	3	4 002	7.8		LINE.....(\$1,000) 6,698					
5099699	MISCELLANEOUS LINES OF MERCHANDISE.....	285	.8	3	2 652	10.7		SALES REPORTED BY COMMODITY LINE.....	29 149	74.9	21	37 734	77.2
	COMMODITIES, N.E.C.	4 033	11.9	(NA)	(NA)	(NA)		INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.....	372	1.0	4	1 233	30.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	64	.2	3	2 949	2.2		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS ..	4 052	10.4	4	13 051	31.0
								FERTILIZER, FERTILIZER MATERIALS.....	5 226	13.4	(NA)	(NA)	(NA)
								COMMODITIES, N.E.C.	103	.3	3	563	18.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
	DRY GOODS, PIECE GOODS, NOTIONS (SIC 5032)										
	NEW ENGLAND DIVISION										
	ALL ESTABLISHMENTS, (NUMBER) 22										
	SALES NOT REPORTED BY COMMODITY										
	LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE.										
5032100	YARD OR PIECE GOODS	41 978	100.0	16	(X)	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	137 026	6.6	15	701 707
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	26 292	62.6	10	89.8		BED SPREADS, COMFORTABLES, BLANKETS	12 633		5	275 681
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	6 917	16.5	4	94.9		SHEETS, PILLOW CASES,	67 270		8	407 859
		6 333	15.1	3	57.5		TOWELS, WASH CLOTHS	50 318		4	152 848
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 658	3.9	3	14.3		NOT REPORTED IN DETAIL.	6 805		(NA)	(NA)
	COMMODITIES, N.E.C.	778	1.9	(NA)	(NA)		FLOOR COVERINGS	1 787	.1	3	176 930
	MIDDLE ATLANTIC DIVISION						OTHER TEXTILE PRODUCTS	4 901	.2	3	123 976
	ALL ESTABLISHMENTS, (NUMBER) 323						INDUSTRIAL YARNS	5 146	.2	6	242 699
	SALES NOT REPORTED BY COMMODITY						MISCELLANEOUS LINES OF MERCHANDISE	2 037	.1	3	14 331
	LINE (\$1,000)						COMMODITIES, N.E.C.	136 548	6.6	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE.						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 013	(Z)	9	28 466
5032100	YARD OR PIECE GOODS	2 083 908	100.0	272	(X)	5099900	EAST NORTH CENTRAL DIVISION				
	COTTON FABRICS	1 573 949	75.5	211	82.0		ALL ESTABLISHMENTS, (NUMBER) 41				
	RAYON, NYLON, OTHER MAN-MADE FABRICS	580 030		61	65.2		SALES NOT REPORTED BY COMMODITY				
	WOOL FABRICS	202 637		51	38.7		LINE (\$1,000)				
	OTHER YARD GOODS (INC. COATED FABRICS)	199 234		61	88.4		SALES REPORTED BY COMMODITY LINE.				
	NOT REPORTED IN DETAIL.	31 330		20	17.8		YARD OR PIECE GOODS	108 695	100.0	36	(X)
		560 718		(NA)	(NA)		COTTON FABRICS	75 751	69.7	27	86 923
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	73 760	3.5	34	86.4		RAYON, NYLON, OTHER MAN-MADE FABRICS	29 840		10	44 648
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GOODS	105 370	5.1	40	45.2		WOOL FABRICS	22 894		11	33 644
	YARNS (EXCEPT INDUSTRIAL)	41 208		20	26.8		OTHER YARD GOODS (INC. COATED FABRICS)	3 141		3	3 381
	OTHER DRY GOODS	16 366		9	10.9		NOT REPORTED IN DETAIL.	1 518		3	3 122
	NOT REPORTED IN DETAIL.	11 051		8	8.8		NOTIONS (THREAD, BUTTONS, ETC.)	18 358		(NA)	(NA)
		36 745		(NA)	(NA)		HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	20 768	19.1	10	22 632
5035200	MEN'S, BOYS', CLOTHING, FURN. (EXC. SHOES)	3 108	.1	8	10.2		SHEETS, PILLOW CASES,	8 166	7.5	4	25 153
	HOSIERY	59		3	1.1		NOT REPORTED IN DETAIL.	6 267		3	17 840
	SHIRTS (EXCEPT SPORTSWEAR)	2 247		4	19.2		OTHER TEXTILE PRODUCTS	1 899	.9	3	11 878
	NOT REPORTED IN DETAIL.	802		(NA)	(NA)		COMMODITIES, N.E.C.	2 994	2.8	(NA)	(NA)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	7 566	.4	15	16.8		WEST NORTH CENTRAL DIVISION				
5035400	WOMEN'S, CHILDREN'S, HOSIERY, UNDERWEAR	9 177	.4	7	5.7		ALL ESTABLISHMENTS, (NUMBER) 22				
	HOSIERY	8 246		5	5.2		SALES NOT REPORTED BY COMMODITY				
	UNDERWEAR, NIGHTWEAR	362		9	3.6		LINE (\$1,000)				
	CORSETS, ALLIED GARMENTS	568		3	7.1		SALES REPORTED BY COMMODITY LINE.				
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)		YARD OR PIECE GOODS	44 863	100.0	19	(X)
5072210	HARDWARE	2 064	.1	8	13.7		COTTON FABRICS	25 720	57.3	11	30 318
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	16 739	.8	5	8.6		RAYON, NYLON, OTHER MAN-MADE FABRICS	19 890		7	26 468
5087930	UPHOLSTERERS' FABRICS, SUPPLIES	3 717	.2	4	3.0		OTHER YARD GOODS (INC. COATED FABRICS)	1 073		4	6 276
							NOT REPORTED IN DETAIL.	3 097		3	5 413

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 all percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	DRY GOODS, PIECE GOODS, NOTIONS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	13 320	29.7	9	16 889	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	1 323	5.5	3	9 036	14.6
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 495	7.8	4	8 896		COMMODITIES, N.E.C.	922	3.8	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	2 219		3	7 620		MOUNTAIN DIVISION					
	COMMODITIES, N.E.C.	1 276		(NA)	(NA)		ALL ESTABLISHMENTS. (NUMBER)					
		2 328	5.2	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SOUTH ATLANTIC DIVISION						SALES REPORTED BY COMMODITY LINE. (D)					
	ALL ESTABLISHMENTS. (NUMBER)						YARD OR PIECE GOODS					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						COMMODITIES, N.E.C.					
	SALES REPORTED BY COMMODITY LINE.						PACIFIC DIVISION					
5032100	YARD OR PIECE GOODS	154 402	100.0	34	(X)	5032100	YARD OR PIECE GOODS	668	50.7	3	906	73.7
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	87 062	56.4	23	97 084		COMMODITIES, N.E.C.	649	49.3	(NA)	(NA)	(NA)
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	12 773	8.3	6	29 268		ALL ESTABLISHMENTS. (NUMBER)					
	NOT REPORTED IN DETAIL.	35 730	23.1	10	49 996		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	COMMODITIES, N.E.C.						SALES REPORTED BY COMMODITY LINE.					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	4 739	3.1	5	39 082		YARD OR PIECE GOODS					
	SHEETS, PILLOW CASES.	4 619		4	31 386		COTTON FABRICS.					
	NOT REPORTED IN DETAIL.	120		(NA)	(NA)		RAYON, NYLON, OTHER MAN-MADE FABRICS.					
	COMMODITIES, N.E.C.	14 058	9.1	(NA)	(NA)		WOOL FABRICS.					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	40	(2)	3	10 485		OTHER YARD GOODS (INC. COATED FABRICS).					
	EAST SOUTH CENTRAL DIVISION						NOT REPORTED IN DETAIL.					
	ALL ESTABLISHMENTS. (NUMBER)						NOTIONS (THREAD, BUTTONS, ETC.)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.					
	SALES REPORTED BY COMMODITY LINE. (D)						COMMODITIES, N.E.C.					
5032100	YARD OR PIECE GOODS	20 008	100.0	9	(X)	5032200	NOTIONS (THREAD, BUTTONS, ETC.)	16 464	15.2	11	26 884	61.2
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	11 055	55.3	3	11 297	5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	6 930	6.4	5	18 826	36.8
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 396	17.0	3	3 396	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	280	3.3	3	7 659	3.7
	NOT REPORTED IN DETAIL.	4 946	24.7	4	5 315		COMMODITIES, N.E.C.	5 413	5.0	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	611	3.1	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	38	(2)	3	568	6.7
	WEST SOUTH CENTRAL DIVISION						APPAREL, ACCESSORIES, HOSIERY, LINGERIE (SIC 5035)					
	ALL ESTABLISHMENTS. (NUMBER)						NEW ENGLAND DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						ALL ESTABLISHMENTS. (NUMBER)					
	SALES REPORTED BY COMMODITY LINE.						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5032100	YARD OR PIECE GOODS	24 125	100.0	18	(X)		SALES REPORTED BY COMMODITY LINE.					
	COTTON FABRICS.	10 318	42.8	6	12 794		SALES NOT REPORTED BY COMMODITY LINE.					
	NOT REPORTED IN DETAIL.	8 035		5	12 427		SALES REPORTED BY COMMODITY LINE.					
	COMMODITIES, N.E.C.	2 283		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.					
5032200	NOTIONS (THREAD, BUTTONS, ETC.)	8 044	33.3	6	8 914		SALES REPORTED BY COMMODITY LINE.					
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS.	3 518	14.6	8	4 565		SALES REPORTED BY COMMODITY LINE.					

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(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)		
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)					(2)	(3)
	NEW ENGLAND DIVISION (CONT.)						
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR,	3 970	6.7	4	8 771	45.3	1.1
	COMMODITIES, N.E.C.,	928	1.6	(NA)	(NA)	(NA)	7.8
5099900	FROM CUSTOMERS	3	(Z)	3	275	4.7	1.3
	MIDDLE ATLANTIC DIVISION						
	ALL ESTABLISHMENTS, (NUMBER) 643						6.1
	SALES NOT REPORTED BY COMMODITY						1.1
	LINE (\$1,000)						1.9
	SALES REPORTED BY COMMODITY LINE	1 755 931	100.0	504	(X)	(X)	1.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	6 653	4.4	8	309 597	2.1	1.0
5032100	YARD OR PIECE GOODS,	44 371	2.5	9	323 566	13.7	1.0
5032200	NOTIONS (THREAD, BUTTONS, ETC.),	3 405	2.2	9	320 622	1.1	1.0
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	440 908	25.1	176	826 740	53.3	94.6
	WORK CLOTHING, WORK GLOVES,	59 418		32	140 629	42.3	94.1
	HOSIERY,	74 558		34	96 126	28.0	74.6
	UNDERWEAR, NIGHTWEAR,	54 538		27	53 676	27.1	45.2
	SUITS, COATS, TROUSERS, OVERCOATS,	54 409		23	130 421	41.7	45.2
	SHIRTS (EXCEPT SPORTSWEAR),	29 351		16	94 796	31.0	45.2
	SPORTSWEAR,	59 790		42	133 780	44.7	45.2
	OTHER CLOTHING, FURNISHINGS,	11 542		22	44 715	25.8	45.2
	NOT REPORTED IN DETAIL,	136 902		(NA)	(NA)	(NA)	45.2
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED),	825 014	47.0	281	1 135 622	72.6	97.5
	DRESSES, SKIRTS, BLOUSES,	220 046		92	312 909	70.3	97.5
	SUITS, COATS (EXCEPT FUR),	55 451		34	181 007	30.6	88.6
	CHILDREN'S, INFANTS' WEAR,	73 926		57	200 154	36.9	88.6
	OTHER APPAREL, ACCESSORIES,	82 922		59	234 504	35.4	88.6
	NOT REPORTED IN DETAIL,	392 669		(NA)	(NA)	(NA)	88.6
5035320	FUR CLOTHING,	20 560	1.2	19	84 986	24.2	79.6
5035330	FURS, RAW AND DRESSED,	3 435	2.2	5	3 562	96.4	79.6
5035340	MILLINERY, MILLINERY SUPPLIES,	41 995	2.4	40	62 437	67.3	87.7
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR,	219 068	12.5	72	625 047	35.0	67.0
	HOSIERY,	131 050		40	245 594	53.4	67.0
	UNDERWEAR, NIGHTWEAR,	45 940		33	172 004	26.7	67.0
	CORSETS, ALLIED GARMENTS,	10 235		15	96 054	10.7	67.0
	NOT REPORTED IN DETAIL,	31 843		(NA)	(NA)	(NA)	67.0
5039100	SHOES, OTHER FOOTWEAR,	41 606	2.4	8	320 359	13.0	67.0
5072210	HARDWARE,	6 579	4.4	5	311 325	2.1	67.0
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	3 585	2.2	4	304 875	1.2	67.0
5097110	HOUSEHOLD FURNITURE,	2 469	1.1	5	308 498	1.8	67.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(Z) Less than 0.05 percent.

(NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all lines (\$1,000)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR), CHILDREN'S, INFANTS' WEAR, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.	13 022 5 877 1 957 1 837 3 951 1 194	54.9	16 6 3 3 (NA) (NA)	13 022 6 327 1 652 2 082 (NA) (NA)	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR), CHILDREN'S, INFANTS' WEAR, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.	13 022 5 877 1 957 1 837 3 951 1 194	54.9	16 6 3 3 (NA) (NA)	13 022 6 327 1 652 2 082 (NA) (NA)	Col. 1 as percent of col. 4
	SOUTH ATLANTIC DIVISION											(5)
	ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE, SALES REPORTED BY COMMODITY LINE											(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES), HOSIERY, UNDERWEAR, NIGHTWEAR, SUITS, COATS, TROUSERS, OVERCOATS, SHIRTS (EXCEPT SPORTSWEAR), SPORTSWEAR, OTHER CLOTHING, FURNISHINGS, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.	39 919 15 875 1 424 3 961 818 779 3 248 224 13 590	39.2	33 6 9 7 4 5 10 3 (NA)	53 465 19 115 11 314 11 647 4 536 5 189 12 892 4 025 (NA)	5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES), HOSIERY, UNDERWEAR, NIGHTWEAR, SUITS, COATS, TROUSERS, OVERCOATS, SHIRTS (EXCEPT SPORTSWEAR), SPORTSWEAR, OTHER CLOTHING, FURNISHINGS, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.	39 919 15 875 1 424 3 961 818 779 3 248 224 13 590	39.2	33 6 9 7 4 5 10 3 (NA)	53 465 19 115 11 314 11 647 4 536 5 189 12 892 4 025 (NA)	(X)
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR), CHILDREN'S, INFANTS' WEAR, OTHER APPAREL, ACCESSORIES, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.	29 895 11 009 515 734 5 167 12 470	29.4	33 12 4 4 8 (NA)	36 310 13 725 1 846 3 961 6 947 (NA)	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS' CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR), CHILDREN'S, INFANTS' WEAR, OTHER APPAREL, ACCESSORIES, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.	29 895 11 009 515 734 5 167 12 470	29.4	33 12 4 4 8 (NA)	36 310 13 725 1 846 3 961 6 947 (NA)	(X)
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY, UNDERWEAR, NIGHTWEAR, NOT REPORTED IN DETAIL, SHOES, OTHER FOOTWEAR	26 754 16 656 3 244 6 854	26.3	25 18 7 (NA)	36 392 26 943 5 813 (NA)	5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY, UNDERWEAR, NIGHTWEAR, NOT REPORTED IN DETAIL, SHOES, OTHER FOOTWEAR	26 754 16 656 3 244 6 854	26.3	25 18 7 (NA)	36 392 26 943 5 813 (NA)	94.6
5039100	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	517	.5	4	7 153	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	517	.5	4	7 153	(NA)
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	343	.3	4	5 039	5099660	OTHER TEXTILE PRODUCTS	343	.3	4	5 039	(X)
5099660	MISCELLANEOUS LINES OF MERCHANDISE	151	.1	3	3 417	5099699	MISCELLANEOUS LINES OF MERCHANDISE	151	.1	3	3 417	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6	(2)	3	1 877							50.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	APPAREL, ACCESSORIES, HOSIERY, LINGERIE (CONT.)						FOOTWEAR (CONT.)					
	MOUNTAIN DIVISION (CONT.)						NEW ENGLAND DIVISION (CONT.)					
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, NOT REPORTED IN DETAIL. COMMODITIES, N.E.C.	3 442 1 785 1 657 1 381	40.6	8 (NA) (NA) (NA)	7 060 4 331 (NA) (NA)	5039100	SHOES, OTHER FOOTWEAR MEN'S, BOYS', SHOES, WOMEN'S, MISSES', SHOES, CHILDREN'S, INFANTS', SHOES, NOT REPORTED IN DETAIL.	22 908 2 638 14 087 510 5 673	100.0	10 4 6 4 (NA)	22 908 8 752 18 110 6 535 (NA)	100.0
	PACIFIC DIVISION						MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 153						ALL ESTABLISHMENTS, (NUMBER) 32					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 19,432						LINE (\$1,000) 2,415					
	SALES REPORTED BY COMMODITY LINE.	162 569	100.0	119	(X)		SALES REPORTED BY COMMODITY LINE.	80 111	100.0	27	(X)	(X)
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) HOSIERY, NIGHTWEAR, UNDERWEAR, SUITS, COATS, TROUSERS, OVERCOATS SHIRTS (EXCEPT SPORTWEAR), SPORTWEAR, OTHER CLOTHING, FURNISHINGS NOT REPORTED IN DETAIL.	34 033 1 036 1 066 2 596 2 178 7 378 6 763 13 165	20.9	40 4 7 9 6 16 11 (NA)	48 059 2 731 10 108 11 817 12 854 17 892 13 420 (NA)	5039100	SHOES, OTHER FOOTWEAR MEN'S, BOYS', SHOES, WOMEN'S, MISSES', SHOES, CHILDREN'S, INFANTS', SHOES, OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.), NOT REPORTED IN DETAIL. COMMODITIES, N.E.C.	79 797 9 798 31 490 4 033 4 347 30 129 314	99.6	27 9 12 4 (NA) (NA) (NA)	80 111 16 367 37 120 9 851 7 114 (NA) (NA)	99.6
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), DRESSES, SKIRTS, BLOUSES, SUITS, COATS (EXCEPT FUR) CHILDREN'S, INFANTS' WEAR OTHER APPAREL, ACCESSORIES, NOT REPORTED IN DETAIL.	109 702 44 847 556 8 450 8 090 47 759	67.5	88 33 5 18 15 (NA)	127 813 56 180 22 482 20 755 18 371 (NA)		ALL ESTABLISHMENTS, (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.	13 401	8.2	11	(NA)	5039100	SHOES, OTHER FOOTWEAR	10 600	93.6	10	11 330	93.6
5035400	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR,	826	.5	4	22 904		COMMODITIES, N.E.C.	730	6.4	(NA)	(NA)	(NA)
5039100	SHOES, OTHER FOOTWEAR				3 642		WEST NORTH CENTRAL DIVISION					
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	199	.1	3	4 708		ALL ESTABLISHMENTS, (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.	1 153	.7	4	6 145		SHOES, OTHER FOOTWEAR	12 286	100.0	10	(X)	(X)
5099420	JEWELRY, SILVERWARE, TROPHIES	896	.6	4	6 131		WOMEN'S, MISSES', SHOES,	11 958	97.3	10	12 286	97.3
5099691	LUGGAGE, SADDLERY, HARNESS,	2 359	1.5	(NA)	(NA)	5039100	CHILDREN'S, INFANTS', SHOES,	5 460	5	10	6 446	84.7
	COMMODITIES, N.E.C.						NOT REPORTED IN DETAIL.	3 161	(NA)	3	4 250	74.8
							COMMODITIES, N.E.C.	3 317	2.7	(NA)	(NA)	(NA)
	NEW ENGLAND DIVISION						SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 10						ALL ESTABLISHMENTS, (NUMBER) 3					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 0						LINE (\$1,000) 0					
	SALES REPORTED BY COMMODITY LINE.	22 908	100.0	10	(X)		SALES REPORTED BY COMMODITY LINE.	7 420	100.0	3	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
5039100	FOOTWEAR (CONT.)						DAIRY PRODUCTS (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)						NEW ENGLAND DIVISION (CONT.)					
	SHOES, OTHER FOOTWEAR	7 420	100.0	3	7 420	100.0	DAIRY PRODUCTS, ICE CREAM, ICES	2 461	92.9	3	2 649	92.9
	EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)						COMMODITIES, N+E.C.	188	7.1	(NA)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)						MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS						ALL ESTABLISHMENTS					
	SALES NOT REPORTED BY COMMODITY LINE						SALES NOT REPORTED BY COMMODITY LINE					
	SALES REPORTED BY COMMODITY LINE						SALES REPORTED BY COMMODITY LINE					
	DAIRY PRODUCTS, ICE CREAM, ICES						DAIRY PRODUCTS, ICE CREAM, ICES	249 709	100.0	48	(X)	(X)
	BUTTER						BUTTER	243 456	97.5	48	249 709	97.5
5039100	SHOES, OTHER FOOTWEAR	6 492	100.0	6	(X)	(X)	CHEESE	84 892		11	103 927	81.7
	MEN'S, BOYS' SHOES	5 943	91.5	6	6 492	91.5	MILK, CREAM (FLUID)	12 761		15	49 231	25.9
	WOMEN'S, MISSES', SHOES	1 398	34.3	3	4 072	34.3	OTHER DAIRY PRODUCTS	102 138		19	108 296	94.3
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	2 769	62.9	4	4 405	62.9	NOT REPORTED IN DETAIL	13 945		11	76 647	18.2
	NOT REPORTED IN DETAIL	1 330	(NA)	(NA)	(NA)	(NA)	MEATS, PROVISIONS	29 720		(NA)	(NA)	(NA)
	COMMODITIES, N+E.C.	446	(NA)	(NA)	(NA)	(NA)	CANNED, BOTTLED FOODS	1 472	.6	5	13 985	10.5
	GENERAL-LINE GROCERIES (SIC 5042)	549	8.5	(NA)	(NA)	(NA)	GROCERIES, EXCEPT AS SPECIFIED	676	.3	3	2 897	23.3
	(NOT APPLICABLE)						COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 736	.7	8	27 249	6.4
	DAIRY PRODUCTS (SIC 5043)						OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	466		3	2 740	17.0
	ALL ESTABLISHMENTS						NOT REPORTED IN DETAIL	597		(NA)	10 472	5.7
5039100	SHOES, OTHER FOOTWEAR	5 943	91.5	6	6 492	(X)	COMMODITIES, N+E.C.	2 359	.9	(NA)	(NA)	(NA)
	MEN'S, BOYS' SHOES	1 398	34.3	3	4 072	34.3	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	10	(Z)	3	1 156	.9
	WOMEN'S, MISSES', SHOES	2 769	62.9	4	4 405	62.9	EAST NORTH CENTRAL DIVISION					
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)	1 330	(NA)	(NA)	(NA)	(NA)	ALL ESTABLISHMENTS					
	NOT REPORTED IN DETAIL	446	(NA)	(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE					
	COMMODITIES, N+E.C.	549	8.5	(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE	283 981	100.0	34	(X)	(X)
	GENERAL-LINE GROCERIES (SIC 5042)						DAIRY PRODUCTS, ICE CREAM, ICES	277 805	97.8	34	283 981	97.8
	(NOT APPLICABLE)						BUTTER	46 317		6	113 443	40.8
	DAIRY PRODUCTS (SIC 5043)						CHEESE	4 305		5	31 049	13.9
	ALL ESTABLISHMENTS						ICE CREAM, ICES	2 165		5	38 383	5.6
	SALES NOT REPORTED BY COMMODITY LINE						MILK, CREAM (FLUID)	134 252		15	159 391	84.2
5039100	SHOES, OTHER FOOTWEAR	2 649	100.0	3	(X)	(X)	OTHER DAIRY PRODUCTS	59 405		10	124 255	47.8
	MEN'S, BOYS' SHOES						NOT REPORTED IN DETAIL	31 361		(NA)	(NA)	(NA)
	WOMEN'S, MISSES', SHOES						GROCERIES, EXCEPT AS SPECIFIED	538	.2	3	6 616	8.1
	OTHER FOOTWEAR (SLIPPERS, RUBBERS, ETC.)						COMMODITIES, N+E.C.	5 543	2.0	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	95	(Z)	3	2 670	3.6
	COMMODITIES, N+E.C.											
	GENERAL-LINE GROCERIES (SIC 5042)											
	(NOT APPLICABLE)											
	DAIRY PRODUCTS (SIC 5043)											
	ALL ESTABLISHMENTS											
	SALES NOT REPORTED BY COMMODITY LINE											
	SALES REPORTED BY COMMODITY LINE											

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available. (X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4							
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)								
5043100	DAIRY PRODUCTS (CONT.) WEST NORTH CENTRAL DIVISION ALL ESTABLISHMENTS, (NUMBER) 19 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,747 SALES REPORTED BY COMMODITY LINE. DAIRY PRODUCTS, ICE CREAM, ICES BUTTER, MILK, CREAM (FLUID), OTHER DAIRY PRODUCTS, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.,	84 224	100.0	14	(X)	99.5	5043100	MOUNTAIN DIVISION ALL ESTABLISHMENTS, (NUMBER) 5 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0 SALES REPORTED BY COMMODITY LINE. DAIRY PRODUCTS, ICE CREAM, ICES COMMODITIES, N.E.C., PACIFIC DIVISION	24 791	100.0	5	(X)	99.9	(X)						
		83 809	99.5	14	84 224	24 762	99.9	5	24 791	99.9	5	24 791	99.9							
		46 368		7	69 194	24 762	99.9	5	24 791	99.9	5	24 791	99.9							
		11 948		4	13 031	29	.1	(NA)	(NA)	29	.1	(NA)	(NA)							
		14 382		4	63 757	29	.1	(NA)	(NA)	29	.1	(NA)	(NA)							
		11 111		(NA)	(NA)	29	.1	(NA)	(NA)	29	.1	(NA)	(NA)							
		236	.3	(NA)	(NA)	39				39										
		179	.2	3	3 285	21,121.3				137 029	100.0	32	(X)	(X)						
		118 757	100.0	18	(X)	97.7				132 940	97.0	32	137 029	97.0						
		116 051	97.7	18	118 757	97.7				28 163		16	102 987	27.3						
102 377		16	102 693	99.7				14 940		22	102 818	14.5								
13 674		(NA)	(NA)	(NA)				4 974		11	61 446	8.1								
2 706	2.3	(NA)	(NA)	(NA)				53 623		19	100 691	53.3								
5043100	DAIRY PRODUCTS, ICE CREAM, ICES MILK, CREAM (FLUID), NOT REPORTED IN DETAIL, COMMODITIES, N.E.C., EAST SOUTH CENTRAL DIVISION ALL ESTABLISHMENTS, (NUMBER) 11 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE. DAIRY PRODUCTS, ICE CREAM, ICES MILK, CREAM (FLUID), NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.,	29 010	100.0	9	(X)	100.0	5043100	POULTRY, POULTRY PRODUCTS (SIC 5044) NEW ENGLAND DIVISION ALL ESTABLISHMENTS, (NUMBER) 4 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D) SALES REPORTED BY COMMODITY LINE. EGGS (FRESH, STORAGE) COMMODITIES, N.E.C., MIDDLE ATLANTIC DIVISION ALL ESTABLISHMENTS, (NUMBER) 28 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 6,129 SALES REPORTED BY COMMODITY LINE. EGGS (FRESH, STORAGE) POULTRY, LIVE POULTRY, DRESSED POULTRY, RESALES, NOT REPORTED IN DETAIL,	29 008	100.0	9	29 010	3 816	100.0	3	3 816	100.0	3	3 816	71.3
		26 506		8	28 842	91.9				2 720	71.3	3	3 816	71.3						
		2 502		(NA)	(NA)	(NA)				1 096	28.7	(NA)	(NA)	(NA)						
		2	(Z)	(NA)	(NA)	(NA)				1 096	28.7	(NA)	(NA)	(NA)						
		30 208	100.0	8	30 208	100.0				72 889	100.0	22	(X)	(X)						
		234		3	10 353	82.4				26 436	36.3	10	32 785	80.6						
		24 705		6	29 970	82.4				41 123	56.4	17	61 559	66.8						
		5 269		(NA)	(NA)	(NA)				10 496		7	15 179	69.1						
										17 124		6	32 892	52.1						
										13 503		(NA)	(NA)	(NA)						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MIDDLE ATLANTIC DIVISION (CONT.)					(5)	POULTRY, POULTRY PRODUCTS (CONT.)					(5)
	COMMODITIES, N+E+C. (NUMBER)	5 280	7.2	(NA)	(NA)	(NA)	ALL ESTABLISHMENTS. (NUMBER)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	50	*.1	3	4 540	1.1	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.						SALES REPORTED BY COMMODITY LINE.	(D)	100.0	2	(X)	(X)
	EAST NORTH CENTRAL DIVISION						COMMODITIES, N+E+C.	(D)	100.0	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS. (NUMBER)	15					WEST SOUTH CENTRAL DIVISION					
5044110	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	2,334					ALL ESTABLISHMENTS. (NUMBER)					
5044120	SALES REPORTED BY COMMODITY LINE.	18 451	100.0	10	(X)	(X)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	EGGS (FRESH, STORAGE)	12 026	65.2	7	12 512	96.1	SALES REPORTED BY COMMODITY LINE.					
	POULTRY	6 348	34.4	8	9 405	67.5	POULTRY	14 184	100.0	5	(X)	(X)
	LIVE POULTRY.	30		3	313	9.6	DRESSED POULTRY, RESALES.	13 310	93.8	5	14 184	93.8
	DRESSED POULTRY, RESALES.	5 758		4	8 532	67.5	NOT REPORTED IN DETAIL.	9 155		(NA)	9 892	92.5
	NOT REPORTED IN DETAIL.	560		(NA)	(NA)	(NA)	COMMODITIES, N+E+C.	4 155		(NA)	(NA)	(NA)
	COMMODITIES, N+E+C.	77	*.4	(NA)	(NA)	(NA)	WEST SOUTH CENTRAL DIVISION					
	WEST NORTH CENTRAL DIVISION						ALL ESTABLISHMENTS. (NUMBER)					
	ALL ESTABLISHMENTS. (NUMBER)	14					SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5043100	SALES REPORTED BY COMMODITY LINE.	13 321	100.0	10	(X)	(X)	SALES REPORTED BY COMMODITY LINE.	52 936	100.0	3	(X)	(X)
	DAIRY PRODUCTS, ICE CREAM, ICES	270	2.0	4	3 908	6.9	POULTRY	52 936	100.0	3	52 936	100.0
5044110	EGGS (FRESH, STORAGE)	6 357	47.7	7	7 475	85.0	DRESSED POULTRY, RESALES.	52 936	100.0	3	52 936	100.0
5044120	POULTRY	5 157	38.7	7	7 182	71.8	PACIFIC DIVISION					
	DRESSED POULTRY, RESALES.	4 696		3	5 846	80.3	ALL ESTABLISHMENTS. (NUMBER)					
	NOT REPORTED IN DETAIL.	461		(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5049500	FROZEN FOODS.	989	7.4	3	7 502	13.2	SALES REPORTED BY COMMODITY LINE.	32 043	100.0	12	(X)	(X)
	FROZEN POULTRY (PACKAGED ONLY).	989		3	7 502	13.2	EGGS (FRESH, STORAGE)	11 225	35.0	5	11 821	95.0
	COMMODITIES, N+E+C.	548	4.1	(NA)	(NA)	(NA)	POULTRY	19 154	59.8	8	26 176	73.2
	SOUTH ATLANTIC DIVISION						DRESSED POULTRY, RESALES.	17 933		5	19 101	93.9
	ALL ESTABLISHMENTS. (NUMBER)	16					NOT REPORTED IN DETAIL.	1 221		(NA)	(NA)	(NA)
5044110	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	8,197					MEATS, PROVISIONS	1 168	3.6	3	15 594	7.5
5044120	SALES REPORTED BY COMMODITY LINE.	75 149	100.0	11	(X)	(X)	COMMODITIES, N+E+C.	496	1.5	(NA)	(NA)	(NA)
	EGGS (FRESH, STORAGE)	1 501	2.0	5	1 861	80.7	CONFECTIONERY (SIC 5045)					
	POULTRY	73 432	97.7	10	74 945	98.0	NEW ENGLAND DIVISION					
	LIVE POULTRY.	59 415		6	60 070	98.9	ALL ESTABLISHMENTS. (NUMBER)					
	DRESSED POULTRY, RESALES.	13 998		3	14 686	95.3	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	NOT REPORTED IN DETAIL.	19		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE.	16 336	100.0	11	(X)	(X)
	COMMODITIES, N+E+C.	216	*.3	(NA)	(NA)	(NA)						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONFECTIONERY (CONT.)						CONFECTIONERY (CONT.)					(5)
	NEW ENGLAND DIVISION (CONT.)						WEST NORTH CENTRAL DIVISION (CONT.)					(4)
5045100	CONFECTIONERY	15 104	92.5	11	16 336	5045100	CONFECTIONERY	20 663	91.5	16	22 579	91.5
	CANDY, ALL KINDS	9 194	88.5	8	10 393		CANDY, ALL KINDS	18 776		16	22 579	83.2
	NOT REPORTED IN DETAIL	5 910	(NA)	(NA)	(NA)		CHOCOLATE, ALL KINDS	659		5	9 216	7.2
	COMMODITIES, N.E.C.	1 232	7.5	(NA)	(NA)		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	16		3	5 890	.4
	MIDDLE ATLANTIC DIVISION						POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 229		5	7 806	15.7
5045100	CONFECTIONERY	65 307	97.5	35	67 006	5049950	GROCERIES, EXCEPT AS SPECIFIED	341	1.5	4	2 871	11.9
	CANDY, ALL KINDS	42 193	94.1	22	44 829		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	235		3	2 444	9.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	358	9.5	3	3 556		NOT REPORTED IN DETAIL	106		(NA)	(NA)	(NA)
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 144	28.4	6	7 546	5049960	PEANUTS, ROASTED	36	.2	4	2 343	1.5
	NOT REPORTED IN DETAIL	20 632	(NA)	(NA)	(NA)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	141	.6	4	3 303	4.3
5099900	CONFECTIONERY, N.E.C.	1 625	2.4	(NA)	(NA)	5099900	COMMODITIES, N.E.C.	1 395	6.2	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	74	.1	3	1 832		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	427	.7
	EAST NORTH CENTRAL DIVISION						SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS	39 359	100.0	31	39 359	5045100	CONFECTIONERY	27 947	100.0	20	29 966	(X)
	SALES NOT REPORTED BY COMMODITY LINE	26 325	92.3	21	31 359		CANDY, ALL KINDS	19 370	93.3	20	23 714	93.3
	SALES REPORTED BY COMMODITY LINE	27 086	67.6	23	31 636		CHOCOLATE, ALL KINDS	811		17	12 301	6.6
5045100	CONFECTIONERY	1 530	3.8	9	9 737		POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	1 492		3	5 636	26.5
	CANDY, ALL KINDS	4 484	29.3	8	9 256		NOT REPORTED IN DETAIL	6 274		(NA)	(NA)	(NA)
	CHOCOLATE, ALL KINDS	3 225	21.0	8	9 256	5049300	CANNED, BOTTLED FOODS	774	2.6	3	3 520	22.0
	NOT REPORTED IN DETAIL	713	4.6	3	3 540		COMMODITIES, N.E.C.	1 227	4.1	(NA)	(NA)	(NA)
5049200	BAKERY PRODUCTS	1 130	2.9	5	5 771	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	18	.1	3	1 248	1.4
5049950	GROCERIES, EXCEPT AS SPECIFIED	1 069	6.1	3	3 360		EAST SOUTH CENTRAL DIVISION					
	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	61	(NA)	(NA)	(NA)		(NOT ANALYZED BY COMMODITY LINE)					
	NOT REPORTED IN DETAIL	1 191	3.0	(NA)	(NA)		WEST SOUTH CENTRAL DIVISION					
	COMMODITIES, N.E.C.						(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION						MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS	22 579	100.0	16	(X)		ALL ESTABLISHMENTS			6	(X)	(X)
	SALES NOT REPORTED BY COMMODITY LINE						SALES NOT REPORTED BY COMMODITY LINE					
	SALES REPORTED BY COMMODITY LINE						SALES REPORTED BY COMMODITY LINE					

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

[illegible]

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)	(1)	(2)	(3)	(4)	(5)
	FISH, SEAFOODS (CONT.)										
	PACIFIC DIVISION (CONT.)										
5049500	FROZEN FOODS,	9 203	38.3	6	12 836	71.7	395 038	99.6	20	396 784	99.6
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	9 091		6	12 836	70.8	267 853		10	271 425	98.7
	NOT REPORTED IN DETAIL,	112		(NA)	(NA)	(NA)	5 293		3	72 213	7.3
	COMMODITIES, N+E+C,	553	2.3	(NA)	(NA)	(NA)	121 892		(NA)	(NA)	(NA)
	MEATS, MEAT PRODUCTS (SIC 5047)						1 746	.4	(NA)	(NA)	(NA)
	NEW ENGLAND DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)	14									
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	(D)									
	SALES REPORTED BY COMMODITY LINE,	109 101	100.0	12	(X)	(X)					
5047100	MEATS, PROVISIONS,	108 916	99.8	12	109 101	99.8	16 145	100.0	3	(X)	(X)
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	88 976		10	90 211	98.6	13 368	82.8	3	16 145	82.8
	NOT REPORTED IN DETAIL,	19 940		(NA)	(NA)	(NA)	13 160		(NA)	16 145	81.5
	COMMODITIES, N+E+C,	185	.2	(NA)	(NA)	(NA)	208		(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)	37									
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	(D)									
	SALES REPORTED BY COMMODITY LINE,	117 114	100.0	28	(X)	(X)	2 777	17.2	(NA)	(NA)	(NA)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	136	.1	3	13 942	1.0					
5047100	MEATS, PROVISIONS,	109 563	93.6	27	114 828	95.4					
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	69 711		16	80 065	87.1	11 105	100.0	5	(X)	(X)
	CURED, BOILED, SMOKED MEATS,	751		3	9 985	7.5					
	SAUSAGE, MEAT LOAVES,	994		3	11 694	8.5	10 382	93.5	5	11 105	93.5
	LARD,	5 531		4	16 539	33.4	2 042		3	4 853	60.5
	NOT REPORTED IN DETAIL,	32 576		(NA)	(NA)	(NA)	120		(NA)	5 139	80.2
5049300	CANNED, BOTTLED FOODS,	2 764	2.4	4	16 032	17.2	3 320		(NA)	(NA)	(NA)
	CANNED MEATS,	2 485		4	16 032	15.5			(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	278		(NA)	(NA)	(NA)	723	6.5	(NA)	(NA)	(NA)
5049500	FROZEN FOODS,	364	.3	3	11 694	3.1					
	COMMODITIES, N+E+C,	4 287	3.7	(NA)	(NA)	(NA)					
	EAST NORTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS, (NUMBER)	26									
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)	20,840					9 810	100.0	6	(X)	(X)
	SALES REPORTED BY COMMODITY LINE,	396 784	100.0	20	(X)	(X)	8 140	83.0	6	9 810	83.0
	COMMODITIES, N+E+C,						1 670	17.0	(NA)	(NA)	(NA)

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distribution	Number	Col. 4
	MEATS, MEAT PRODUCTS (CONT.)														
	PACIFIC DIVISION														
	ALL ESTABLISHMENTS, (NUMBER) 21														
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)														
	SALES REPORTED BY COMMODITY LINE														
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	55 470	100.0	18	(X)	5099699	MISCELLANEOUS LINES OF MERCHANDISE	578	.1	5	3 016	578	.1	5	19.2
	CHEESE	410	.7	3	12 614		COMMODITIES, N.E.C.	3 255	.7	(NA)	(NA)	3 255	.7	(NA)	(NA)
	NOT REPORTED IN DETAIL	15		(NA)	12 614		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	148	(Z)	3	10 880	148	(Z)	3	1.4
5047100	MEATS, PROVISIONS	47 736	86.1	18	55 470		EAST NORTH CENTRAL DIVISION								
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	23 608		12	29 547		ALL ESTABLISHMENTS, (NUMBER) 149								
	CURED, BOILED, SMOKED MEATS	12 452		7	22 834		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)								
	NOT REPORTED IN DETAIL	11 476		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE								
5049300	CANNED, BOTTLED FOODS	5 467	10.2	6	25 767		FRESH FRUITS, VEGETABLES, BERRIES	230 819	100.0	132	(X)	230 819	100.0	132	(X)
5049500	FROZEN FOODS	938	1.7	3	3 914		FRESH FRUITS, BERRIES, MELONS	222 775	96.5	132	230 819	222 775	96.5	132	96.5
	GROCERIES, EXCEPT AS SPECIFIED	182	.3	4	17 042		FRESH VEGETABLES	134 983		90	163 878	134 983		90	82.4
	COMMODITIES, N.E.C.	480	.9	(NA)	(NA)		NOT REPORTED IN DETAIL	45 672		49	69 667	45 672		49	65.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	57	.1	3	1 903		INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	42 120		(NA)	(NA)	42 120		(NA)	(NA)
	FRESH FRUITS, VEGETABLES (SIC 5048)						FERTILIZER, FERTILIZER MATERIALS	501	.2	9	13 781	501	.2	9	3.6
	NEW ENGLAND DIVISION						AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	263	.1	4	2 569	263	.1	4	10.2
	ALL ESTABLISHMENTS, (NUMBER) 51						HAY, ALFALFA, OTHER FARM SUPPLIES	125	.1	3	1 830	125	.1	3	6.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 7,279						OTHER TEXTILE PRODUCTS	190	.1	4	2 342	190	.1	4	8.1
	SALES REPORTED BY COMMODITY LINE						COMMODITIES, N.E.C.	374	.2	3	3 847	374	.2	3	9.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	88 035	97.3	43	90 464		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 289	2.7	(NA)	(NA)	6 289	2.7	(NA)	(NA)
	FRESH FRUITS, BERRIES, MELONS	42 081		29	69 114		EAST NORTH CENTRAL DIVISION								
	FRESH VEGETABLES	35 985		25	50 583		ALL ESTABLISHMENTS, (NUMBER) 58								
	NOT REPORTED IN DETAIL	9 969		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)								
	COMMODITIES, N.E.C.	2 429	2.7	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE								
	MIDDLE ATLANTIC DIVISION						FRESH FRUITS, VEGETABLES, BERRIES	95 431	100.0	47	(X)	95 431	100.0	47	(X)
	ALL ESTABLISHMENTS, (NUMBER) 200						FRESH FRUITS, BERRIES, MELONS	91 575	96.0	47	95 431	91 575	96.0	47	96.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 27,342						FRESH VEGETABLES	64 416		36	78 248	64 416		36	82.3
	SALES REPORTED BY COMMODITY LINE						NOT REPORTED IN DETAIL	13 498		19	26 377	13 498		19	51.2
5048100	FRESH FRUITS, VEGETABLES, BERRIES	445 726	97.7	174	456 161		COMMODITIES, N.E.C.	13 601	4.0	(NA)	(NA)	13 601	4.0	(NA)	(NA)
	FRESH FRUITS, BERRIES, MELONS	292 465		122	377 886		SOUTH ATLANTIC DIVISION								
	FRESH VEGETABLES	101 862		78	240 708		ALL ESTABLISHMENTS, (NUMBER) 201								
	NOT REPORTED IN DETAIL	51 999		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)								
5049300	CANNED, BOTTLED FOODS	5 903	1.3	4	41 640		SALES REPORTED BY COMMODITY LINE	253 222	100.0	155	(X)	253 222	100.0	155	(X)
5049500	GROCERIES, EXCEPT AS SPECIFIED	551	.1	3	3 618										

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4						
		Amount (\$1,000)	(1)	Percent distrib- ution	(2)				Number	(3)	Total sales, all commodity lines (\$1,000)	(4)		Amount (\$1,000)	(1)	Percent distrib- ution	(2)	Number	(3)	Total sales, all commodity lines ($1,000)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)							FRESH FRUITS, VEGETABLES (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)							MOUNTAIN DIVISION (CONT.)											
5048100	FRESH FRUITS, VEGETABLES, BERRIES	248 158		98.0		155		253 222											
	FRESH FRUITS, BERRIES, MELONS	155 304				92		183 275											
	FRESH VEGETABLES	65 043				61		81 978											
	NOT REPORTED IN DETAIL	27 811				(NA)		(NA)											
	COMMODITIES, N.E.C.	4 924		1.9		(NA)		(NA)											
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	140		.1		3		2 481											
	EAST SOUTH CENTRAL DIVISION																		
	ALL ESTABLISHMENTS (NUMBER) 22																		
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)																		
	SALES REPORTED BY COMMODITY LINE	23 078		100.0		15		(X)											
5048100	FRESH FRUITS, VEGETABLES, BERRIES	20 886		90.5		15		23 078											
	FRESH FRUITS, BERRIES, MELONS	7 801				6		12 427											
	FRESH VEGETABLES	5 009				5		8 167											
	NOT REPORTED IN DETAIL	8 076				(NA)		(NA)											
	COMMODITIES, N.E.C.	2 112		9.2		(NA)		(NA)											
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	80		.3		3		348											
	WEST SOUTH CENTRAL DIVISION																		
	ALL ESTABLISHMENTS (NUMBER) 78																		
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)																		
	SALES REPORTED BY COMMODITY LINE	72 543		100.0		54		(X)											
5048100	FRESH FRUITS, VEGETABLES, BERRIES	69 229		95.4		54		72 543											
	FRESH FRUITS, BERRIES, MELONS	44 984				37		53 748											
	FRESH VEGETABLES	8 385				17		16 708											
	NOT REPORTED IN DETAIL	15 860				(NA)		(NA)											
	COMMODITIES, N.E.C.	3 298		4.5		(NA)		(NA)											
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	16		(Z)		3		356											
	MOUNTAIN DIVISION																		
	ALL ESTABLISHMENTS (NUMBER) 55																		
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)																		
	SALES REPORTED BY COMMODITY LINE	56 000		100.0		42		(X)											
5048100	FRESH FRUITS, VEGETABLES, BERRIES	54 648		97.6		42		56 000											
	FRESH FRUITS, BERRIES, MELONS	29 243				24		33 255											
	FRESH VEGETABLES	15 096				18		19 595											
	NOT REPORTED IN DETAIL	10 309				(NA)		(NA)											

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
OTHER GROCERIES AND RELATED PRODUCTS (CONT.)													
NEW ENGLAND DIVISION (CONT.)													
5045100	CONFECTIONERY	5 227	1.6	24	127 987	4.1	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	4 493	.2	18	109 493	4.1
	CANDY, ALL KINDS.	2 660		7	54 460	4.9							
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	233		3	7 910	2.9	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 650	.1	8	69 909	2.4
	NOT REPORTED IN DETAIL.	982		10	31 793	3.1	5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS.	27 055	1.3	46	292 367	9.3
		1 352		(NA)	(NA)	(NA)							
5049200	BAKERY PRODUCTS	9 500	3.0	13	31 242	30.4	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED).	1 235	.1	3	52 113	2.4
5049300	CANNED, BOTTLED FOODS.	110 188	34.5	59	237 900	46.3	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	7 005	.3	33	142 811	4.9
	CANNED FRUITS, FRUIT JUICES	19 603		26	124 180	15.8							
	CANNED VEGETABLES, VEGETABLE JUICES	33 072		33	139 704	23.7							
	CANNED FISH, SEAFOOD.	12 835		28	121 210	10.6							
	CANNED MEATS.	6 191		16	81 897	7.6							
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD NOT REPORTED IN DETAIL.	10 388		14	75 955	13.7							
		28 099		(NA)	(NA)	(NA)							
5049410	COFFEE.	11 986	3.8	10	66 611	18.0	5045100	CONFECTIONERY	14 397	.7	58	259 297	5.6
5049420	TEA.	3 798	1.2	4	17 517	21.7							
5049500	FROZEN FOODS.	76 490	24.0	46	210 767	36.3							
	FROZEN FRUITS	4 944		18	77 403	6.4							
	FROZEN JUICES	12 304		17	83 184	14.8							
	FROZEN VEGETABLES	13 998		15	87 351	16.0							
	FROZEN POULTRY (PACKAGED ONLY).	3 256		8	39 296	8.3							
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	11 751		14	58 885	20.0							
	FROZEN MEATS (PACKAGED ONLY).	18 297		10	70 962	25.8							
	FROZEN PREPARED FOODS, BAKED GOODS, OTHER PACKAGED FROZEN FOODS	4 348		16	86 593	5.0							
	NOT REPORTED IN DETAIL.	2 170		9	59 362	3.7							
		5 422		(NA)	(NA)	(NA)							
5049610	SOFT DRINKS	1 020	.3	3	17 604	5.8	5049200	BAKERY PRODUCTS	44 931	.1	10	23 219	6.0
5049920	FLOUR, RELATED PRODUCTS	289	.1	6	13 084	2.2							
5049930	SUGAR (REFINED)	9 077	2.8	4	22 309	40.7	5049300	CANNED, BOTTLED FOODS	481 087	2.2	30	164 024	27.4
5049940	DRIED FRUITS	844	.3	4	16 733	5.0							
5049950	GROCERIES, EXCEPT AS SPECIFIED.	44 760	14.0	48	178 780	25.0							
5049960	PEANUTS, ROASTED	632	.2	3	10 630	5.9							
5049980	MISCELLANEOUS FOOD PRODUCTS	4 404	1.4	10	43 325	10.2							
5087200	CUSTODIAL (JANITORS') SUPPLIES.	1 133	.4	6	36 563	3.1	5049410	COFFEE.	329 978	16.0	51	459 220	71.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.).	2 066	.6	8	64 763	3.2							
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	3 602	1.1	14	90 051	4.0							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	6 572	2.1	14	68 654	9.6	5049500	FROZEN FOODS.	219 819	1.4	12	102 843	29.0
5099670	FOOD, BEVERAGE BASIC MATERIALS.	3 532	1.1	9	33 821	10.4							
5099694	MISCELLANEOUS LINES OF MERCHANDISE.	4 995	1.6	13	71 851	7.0	5049500	FROZEN FRUITS	10 325	10.6	118	509 238	43.2
				(NA)	(NA)	(NA)							
	COMMODITIES, N.E.C.	12 033	3.8	(NA)	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	47	(Z)	3	11 883	.4							
	MIDDLE ATLANTIC DIVISION												
	ALL ESTABLISHMENTS. (NUMBER)	501											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	183,963											
	SALES REPORTED BY COMMODITY LINE.	2 066 385	100.0	407	(X)	(X)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)		(CONT.)	(1)	(2)	(3)	(4)	(5)
	MIDDLE ATLANTIC DIVISION (CONT.)											
5049920	FLOUR, RELATED PRODUCTS	29 385	1.4	40	150 584	5047100	MEATS, PROVISIONS	4 041	.3	22	79 332	5.1
5049930	SUGAR (REFINED)	244 312	11.8	50	311 816		FRESH, FROZEN (EXCEPT PACKAGED) MEATS	1 923		12	52 055	3.7
5049940	DRIED FRUITS	12 462	.6	30	93 581		CURED, BOILED, SMOKED MEATS	1 250		6	25 673	.6
5049950	GROCERIES, EXCEPT AS SPECIFIED	325 006	15.7	171	754 866		NOT REPORTED IN DETAIL	1 968		(NA)	(NA)	(NA)
5049970	NUTS (EDIBLE, UNSHELLED)	22 388	1.1	4	31 866		FRESH FRUITS, VEGETABLES, BERRIES	18 184	1.4	11	126 594	14.4
5049980	MISCELLANEOUS FOOD PRODUCTS	151 165	7.3	52	306 653		FRESH FRUITS, BERRIES, BELLONS	11 252		5	114 488	9.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 563	.1	3	61 529		NOT REPORTED IN DETAIL	6 932		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	1 315	.1	14	82 199	5049200	BAKERY PRODUCTS	13 348	1.0	47	132 854	10.0
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	9 129	.4	34	172 334	5049300	CANNED, BOTTLED FOODS	374 712	28.9	238	904 549	41.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 132	.5	43	160 487		CANNED FRUITS, FRUIT JUICES	105 650		149	657 302	16.1
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 127	.2	23	148 042		CANNED VEGETABLES, VEGETABLE JUICES	130 511		160	651 482	20.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	51 336	2.5	54	397 252		CANNED FISH; SEAFOOD	28 846		103	471 133	6.1
	COMMODITIES, N.E.C.	22 907	1.1	(NA)	(NA)		CANNED MEATS	14 591		74	164 981	7.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 616	.1	3	40 043		CANNED MILK	6 130		18	192 981	3.2
	EAST NORTH CENTRAL DIVISION						OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	21 734		54	292 935	7.4
	ALL ESTABLISHMENTS, (NUMBER) 449					5049410	COFFEE	67 250		(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE						GREEN COFFEE	10 081	.8	31	214 390	4.7
	SALES REPORTED BY COMMODITY LINE	1 298 062	100.0	370	(X)		SOLUBLE COFFEE	335		5	122 379	1.3
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	1 312	.1	11	156 622		ROASTED COFFEE (EXCEPT SOLUBLE)	3 116		15	176 432	2.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG-GIST SUNDRIES	2 103	.2	26	225 036		NOT REPORTED IN DETAIL	4 918		18	158 958	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 152	.1	7	23 720	5049420	TEA	715	.1	12	133 447	.5
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	16 616	1.3	57	332 650	5049500	FROZEN FOODS	211 935	16.3	170	666 340	30.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	17 203	1.3	35	243 941		FROZEN FRUITS	19 248		59	362 288	7.3
	BUTTER	7 910		5	142 818		FROZEN JUICES	30 244		68	423 253	7.1
	CHEESE	7 411		18	162 006		FROZEN VEGETABLES	36 354		65	370 173	8.5
	OTHER DAIRY PRODUCTS	1 645		11	40 329		FROZEN POULTRY, PACKAGED ONLY	9 259		23	165 906	5.6
	NOT REPORTED IN DETAIL	237		(NA)	(NA)		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	33 934		58	358 077	10.0
5045100	CONFECTIONERY	20 893	1.6	102	463 770		FROZEN MEATS, PACKAGED ONLY	6 723		34	105 857	6.4
	CANDY, ALL KINDS	10 965		59	340 528		FROZEN PREPARED FOODS, BAKED GOODS	27 965		68	362 095	7.7
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 241		20	169 201		OTHER PACKAGED FROZEN FOODS	7 287		43	280 087	2.6
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	5 917		44	180 434		NOT REPORTED IN DETAIL	45 921		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	2 770		(NA)	(NA)	5049610	SOFT DRINKS	5 423	.4	20	163 648	3.3
						5049910	SANDWICHES, SNACK ITEMS	5 670		14	141 491	2.6
							FLOUR, RELATED PRODUCTS	27 095	2.1	35	347 093	7.8
							SUGAR (REFINED)	208 099	16.0	66	329 526	6.2
							DRIED FRUITS	11 005	.8	47	190 245	5.8
							GROCERIES, EXCEPT AS SPECIFIED	232 858	17.9	214	842 655	27.6
							PEANUTS, ROASTED	921	.1	15	165 122	.6
							NUTS (EDIBLE, UNSHELLED)	14 833	1.1	5	25 537	58.1
							MISCELLANEOUS FOOD PRODUCTS	26 146	2.0	59	243 259	10.7
						5059910	PEANUTS, UNROASTED	5 782	.4	9	55 644	10.4
						5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	3 251	.3	5	116 341	2.8
						5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	2 106	.2	3	109 537	1.9

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
				(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)		OTHER GROCERIES AND RELATED PRODUCTS (CONT.)									
	EAST NORTH CENTRAL DIVISION (CONT.)		WEST NORTH CENTRAL DIVISION (CONT.)									
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	5047100	MEATS, PROVISIONS	1 147	.1	3	112 512	1 984	.3	8	28 828	6.9
5086220	SCHOOL EQUIPMENT, SUPPLIES	5049300	CURED, BOILED, SMOKED MEATS	1 289	.1	4	109 596	464		4	17 060	2.7
5087200	CUSTODIAL (JANITORS') SUPPLIES	5049300	OTHER MEAT (INCLUDING GAME)	2 037	.2	15	51 983	694		5	21 602	3.2
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	5049300	NOT REPORTED IN DETAIL	664	.1	4	7 503	826		(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	5049200	BAKERY PRODUCTS	4 787	.4	18	144 566	4 172	.7	18	72 985	5.7
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	5049300	CANNED, BOTTLED FOODS	11 612	.9	55	356 115	174 882	29.5	134	438 474	39.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	5049300	CANNED FRUITS, FRUIT JUICES	2 183	.2	11	30 324	51 949		96	347 284	15.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	5049410	CANNED VEGETABLES, VEGETABLE JUICES	13 873	1.1	49	304 779	41 994		94	323 207	13.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	5049410	CANNED FISH, SEAFOOD	7 689	.6	35	165 173	17 093		68	247 699	6.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	5049410	CANNED MEATS	10 919	.8	48	274 126	5 168		44	132 533	3.9
	COMMODITIES, N.E.C.	5049410	CANNED MILK	7 432	.6	(NA)	(NA)	612		10	39 369	1.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5049410	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD, NOT REPORTED IN DETAIL	159	(Z)	4	6 090	19 907		43	188 183	10.6
	WEST NORTH CENTRAL DIVISION	5049410	COFFEE	592 046	100.0	173	(X)	38 159		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER)	5049410	SOLUBLE COFFEE					362	.1	6	35 599	1.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	5049410	NOT REPORTED IN DETAIL					357		5	35 398	1.0
	SALES REPORTED BY COMMODITY LINE	5049410	NOT REPORTED IN DETAIL					5		(NA)	(NA)	(NA)
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	5049500	TEA	479	.1	6	18 269	11 486	1.9	11	37 012	31.0
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES	5049500	FROZEN FOODS	1 566	.3	18	73 398	70 674	11.9	97	349 580	20.2
5022230	TOILET SOAPS	5049500	FROZEN FRUITS	856	.1	6	27 564	5 103		44	182 100	2.8
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	5049500	FROZEN VEGETABLES					7 930		44	179 132	4.4
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	5049500	FROZEN POULTRY (PACKAGED ONLY)					8 785		20	95 056	7.9
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5049500	FROZEN FISH, SEAFOOD (PACKAGED ONLY)					7 499		36	131 980	8.1
	CHEESE	5049500	FROZEN MEATS (PACKAGED ONLY)					10 748		9	32 730	5.2
	OTHER DAIRY PRODUCTS	5049500	FROZEN PREPARED FOODS, BAKED GOODS					11 689		34	163 309	7.2
	NOT REPORTED IN DETAIL	5049500	OTHER PACKAGED FROZEN FOODS					5 729		16	71 529	8.0
5045100	CONFECTIONERY	5049500	NOT REPORTED IN DETAIL					11 445		(NA)	(NA)	(NA)
	CANDY, ALL KINDS	5049500	SOFT DRINKS					3 677	.6	23	106 053	3.5
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	5049500	FLOUR, RELATED PRODUCTS					47 430	8.0	24	146 928	32.3
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	5049500	SUGAR (REFINED)					115 155	19.5	39	205 082	56.2
	NOT REPORTED IN DETAIL	5049500	DRIED FRUITS					4 038	.7	36	147 012	2.7
		5049500	GROCERIES, EXCEPT AS SPECIFIED					82 502	13.9	115	368 259	22.4
		5049500	MISCELLANEOUS FOOD PRODUCTS					12 717	2.1	29	105 359	12.1
		5086220	SCHOOL EQUIPMENT, SUPPLIES					376	.1	7	18 431	2.0
		5087200	CUSTODIAL (JANITORS') SUPPLIES					972	.2	10	45 318	2.1
		5087400	CLEANING CHEMICALS AND SUPPLIES					567		5	26 037	2.2
		5087400	NOT REPORTED IN DETAIL					405		(NA)	(NA)	(NA)
		5096211	SHOE REPAIR AND RESOLE MATERIALS					396	.1	3	21 530	1.8
		5096212	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)					1 353	.2	13	64 603	2.2
		5097293	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)					4 640	.8	44	167 184	2.8
		5099311	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES					1 087	.2	6	14 410	7.5
		5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)					6 297	1.1	35	174 111	3.6

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					(5)		OTHER GROCERIES AND RELATED PRODUCTS (CONT.)					(5)
	WEST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (TEXT. FERTILIZER)	1 154	.2	13	76 760	1.5	5049300	CANNED, BOTTLED FOODS	327 118	34.7	242	667 972	49.0
5099670	FOOD, BEVERAGE BASIC MATERIALS	5 505	.9	24	112 665	4.9		CANNED FRUITS, FRUIT JUICES	51 981		161	431 081	12.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 987	.7	35	125 406	3.2		CANNED VEGETABLES, VEGETABLE JUICES	108 087		180	478 626	22.6
	COMMODITIES, N.E.C.	14 767	2.5	(NA)	(NA)	(NA)		CANNED FISH, SEAFOOD	25 200		124	336 816	7.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	250	(2)	3	1 356	18.4		CANNED MEATS	22 401		132	345 534	6.5
	SOUTH ATLANTIC DIVISION							CANNED MILK	4 747		33	80 561	5.9
	ALL ESTABLISHMENTS							OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	14 972		64	220 029	6.8
	SALES NOT REPORTED BY COMMODITY LINE							NOT REPORTED IN DETAIL	99 730		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	942 351	100.0	323	(X)	(X)	5049410	COFFEE	1 950	.2	36	99 721	2.0
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGS	1 120	.1	16	59 730	1.9		GREEN COFFEE	5		15	15 985	.5
5022220	CHEMICALS, BIOLOGICALS	868	.1	21	102 216	.8		SOLUBLE COFFEE	482		19	47 142	1.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS	7 357	.8	15	45 209	16.3		ROASTED COFFEE (EXCEPT SOLUBLE)	659		15	32 733	2.0
5029140	FATS, OILS, EXPLOSIVES, ETC.	12 285	1.3	63	220 843	5.6		NOT REPORTED IN DETAIL	726		(NA)	(NA)	(NA)
5043100	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	4 941	.5	41	123 097	4.0	5049420	TEA	851	.1	15	72 772	1.2
	BUTTER	729		9	30 047	2.4		FROZEN FOODS	139 833	14.8	139	431 926	32.4
	CHEESE	1 282		20	45 017	2.8	5049500	FROZEN FRUITS	33 263		34	129 929	25.6
	OTHER DAIRY PRODUCTS	2 696		21	61 603	4.4		FROZEN JUICES	9 561		59	182 454	5.2
	NOT REPORTED IN DETAIL	234		(NA)	(NA)	(NA)		FROZEN VEGETABLES	19 822		57	192 987	10.3
5045100	CONFECTIONERY	9 724	1.0	91	254 490	3.8		FROZEN POULTRY (PACKAGED ONLY)	4 039		23	67 630	6.0
	CANDY, ALL KINDS	6 083		51	169 913	3.6		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	30 544		67	188 129	16.2
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	612		19	56 094	1.1		FROZEN MEATS (PACKAGED ONLY)	8 227		37	103 379	8.0
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	2 566		39	119 613	2.1		FROZEN MEATS (PACKAGED ONLY)	17 711		69	202 200	8.8
	NOT REPORTED IN DETAIL	463		(NA)	(NA)	(NA)		FROZEN PREPARED FOODS, BAKED GOODS	3 529		30	101 319	3.5
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	1 595	.2	9	20 398	7.8		OTHER PACKAGED FROZEN FOODS	13 137		(NA)	(NA)	(NA)
5047100	MEATS, PROVISIONS	595	.1	14	31 532	1.9	5049610	SOFT DRINKS	12 254	1.3	22	75 337	16.3
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	113		5	12 284	.9	5049910	SANDWICHES, SNACK ITEMS	2 313	.2	7	21 168	10.9
	CURED, BOILED, SMOKED MEATS	77		3	2 202	3.5	5049920	FLOUR, RELATED PRODUCTS	8 713	.9	48	130 497	6.7
	SAUSAGE, MEAT LOAVES	67		3	3 551	1.9	5049930	SUGAR (REFINED)	216 070	22.9	74	361 771	59.7
	LARD	85		5	10 718	.8	5049940	DRIED FRUITS	4 130	.4	43	134 530	3.1
	NOT REPORTED IN DETAIL	253		(NA)	(NA)	(NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED	89 945	9.5	179	479 854	18.7
5048100	FRESH FRUITS, VEGETABLES, BERRIES	2 117	.2	11	27 561	7.7		MARGARINE, BUTTER SUBSTITUTES	5 832		27	94 199	6.2
	FRESH FRUITS, BERRIES, MELONS	1 135		6	20 650	5.5		COOKING OILS (INC. VEGETABLE SHORTENINGS)	1 928		31	80 930	2.4
	NOT REPORTED IN DETAIL	982		(NA)	(NA)	(NA)		BREAKFAST CEREALS (FULLY, PARTLY COOKED)	2 322		27	87 714	2.6
5049200	BAKERY PRODUCTS	7 653	.8	38	101 606	7.5		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	39 471		115	327 747	12.0
								NOT REPORTED IN DETAIL	40 392		(NA)	(NA)	(NA)
							5049970	NUTS (EDIBLE, UNSHELLED)	2 218	.2	4	4 383	50.6
							5049980	MISCELLANEOUS FOOD PRODUCTS	39 742	4.2	72	169 129	23.5
							5087200	CUSTODIAL (JANITORS') SUPPLIES	1 656	.2	18	61 064	2.7
							5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	3 056	.3	29	82 552	3.7
							5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	6 059	.6	56	204 612	3.0
							5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 001	.1	6	43 696	2.3
							5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 322	.1	15	33 901	3.9

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	SOUTH ATLANTIC DIVISION (CONT.)					(5)				(3)	(4)	(5)
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	11 417	1.2	72	224 240	5.1	NOT REPORTED IN DETAIL	19 774		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH MEAT, ETC.)	551	.1	3	12 291	4.5	COFFEE	388	.1	15	35 860	1.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	934	.1	8	34 235	2.7	SOLUBLE COFFEE (EXCEPT SOLUBLE)	244		15	24 285	1.0
5099330	SEEDS (EXC. FERTILIZER)	780	.1	6	31 245	2.5	ROASTED COFFEE	129		6	9 325	1.4
5099670	FOOD BEVERAGE BASIC MATERIALS	5 380	.6	40	109 623	4.9	NOT REPORTED IN DETAIL	15		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	6 219	.7	65	182 328	3.4	FROZEN FOODS	28 325	8.3	63	161 963	17.5
	COMMODITIES, N.E.C.	8 920	.9	(NA)	(NA)	(NA)	FROZEN FRUITS	42		13	36 975	2.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	1 664	.2	9	25 627	6.5	FROZEN JUICES	2 213		30	76 500	2.9
	EAST SOUTH CENTRAL DIVISION						FROZEN VEGETABLES	6 576		25	75 853	8.7
	ALL ESTABLISHMENTS	340 637	100.0	146	(X)	(X)	FROZEN POULTRY (PACKAGED ONLY)	2 564		29	23 514	2.4
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	257	.1	7	9 578	2.7	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 288		22	58 275	6.3
5022220	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS	908	.3	12	27 353	3.3	FROZEN MEATS (PACKAGED ONLY)	1 517		11	42 003	3.1
5022230	TOILET SOAPS	210	.1	6	10 372	2.0	FROZEN PREPARED FOODS, BAKED GOODS	6 231		27	77 017	8.1
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	2 588	.8	25	60 520	4.3	OTHER PACKAGED FROZEN FOODS	5 669		13	24 993	4.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 353	.4	19	45 602	3.0	NOT REPORTED IN DETAIL	5 937		(NA)	(NA)	(NA)
	CHEESE	225		8	22 863	1.0	SOFT DRINKS	2 956	.9	18	26 444	11.2
	OTHER DAIRY PRODUCTS	623		11	22 171	3.7	FLOUR, RELATED PRODUCTS	1 700	.5	22	52 482	3.2
	NOT REPORTED IN DETAIL	305		(NA)	(NA)	(NA)	SUGAR (REFINED)	54 173	15.9	44	137 750	39.3
5045100	CONFECTIONERY	3 169	.9	42	99 191	3.2	DRIED FRUITS	4 136	1.2	30	106 580	3.9
	CANDY, ALL KINDS	1 398		25	62 671	2.2	GROCERIES, EXCEPT AS SPECIFIED	92 452	27.1	99	296 911	34.6
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	151		7	10 981	1.4	PEANUTS, ROASTED	373	.1	12	32 545	1.1
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	630		18	35 970	1.8	PEANUTS, UNROASTED	4 045	1.2	26	53 359	7.6
	NOT REPORTED IN DETAIL	990		(NA)	(NA)	(NA)	CUSTODIAL (JANITORS') SUPPLIES	213	.1	5	9 152	2.3
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	229	.1	3	2 880	8.0	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	957	.3	8	11 020	8.7
5047100	MEATS, PROVISIONS	571	.2	7	14 404	4.0	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 461	.7	9	13 438	18.3
5048100	FRESH FRUITS, VEGETABLES, BERRIES	1 680	.5	5	9 053	18.6	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	2 555	.8	25	64 615	4.0
	FRESH VEGETABLES	1 009		3	7 694	13.1	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 127	.3	10	14 923	7.6
	NOT REPORTED IN DETAIL	671		(NA)	(NA)	(NA)	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 459	.7	30	60 575	4.1
5049200	BAKERY PRODUCTS	2 192	.6	21	43 516	5.0	FOOD, BEVERAGE BASIC MATERIALS	886	.3	6	20 897	4.2
5049300	CANNED, BOTTLED FOODS	11 419	32.7	126	254 575	43.8	MISCELLANEOUS LINES OF MERCHANDISE	3 366	1.0	20	53 223	6.5
	CANNED FRUITS, FRUIT JUICES	71 742		89	187 417	22.5	COMMODITIES, N.E.C.	10 014	2.9	(NA)	(NA)	(NA)
	CANNED VEGETABLES, VEGETABLE JUICES	42 546		89	189 020	22.5	LABOR, SERVICE, AND RENTAL RECEIPTS	124	(Z)	3	11 170	1.1
	CANNED FISH, SEAFOOD	19 646		63	156 236	9.4	FROM CUSTOMERS					
	CANNED MEATS	1 158		12	132 194	4.2	WEST SOUTH CENTRAL DIVISION					
	CANNED MILK	1 158		12	132 194	4.2	ALL ESTABLISHMENTS	566 653	100.0	201	(X)	(X)
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD	4 514		32	68 646	6.8	SALES NOT REPORTED BY COMMODITY LINE					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number				Amount (\$1,000)	Percent distrib- ution	Number	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)		OTHER GROCERIES AND RELATED PRODUCTS (CONT.)	(1)	(2)	(3)	(4)
	WEST SOUTH CENTRAL DIVISION (CONT.)						WEST SOUTH CENTRAL DIVISION (CONT.)				
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS,	288	.1	7	13 320	5049930	SUGAR (REFINED),	109 479	19.3	46	201 735
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 357	.2	15	42 752	5049940	DRIED FRUITS,	4 348	.8	34	146 405
						5049950	GROCERIES, EXCEPT AS SPECIFIED,	104 835	18.5	130	382 368
						5049980	MISCELLANEOUS FOOD PRODUCTS,	11 460	2.0	38	83 256
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	818	.1	3	8 084	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	286	.1	5	19 206
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,	7 656	1.4	32	95 847	5087200	CUSTODIAL (JANITORS'), SUPPLIES,	435	.1	5	18 150
5043100	DAIRY PRODUCTS, ICE CREAM, ICES,	515	.1	18	38 826	5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.),	1 165	.2	14	45 296
	CHEESE,	147		5	6 379	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	3 017	.5	26	68 728
	OTHER DAIRY PRODUCTS,	276		11	24 737		FACIAL TISSUES, ETC.,				
	NOT REPORTED IN DETAIL,	92		(NA)	(NA)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS,	2 159	.4	7	11 620
5045100	CONFECTIONERY,	6 125	1.1	43	149 306	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	5 441	1.0	35	98 010
	CANDY, ALL KINDS,	4 282		23	74 745	5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES,	6 73	.1	10	29 386
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES,	259		5	34 784	5099670	FUNGICIDES, ETC. (EXC. FERTILIZER),	6 446	1.1	25	59 413
	POTATO CHIPS, SALTED NUTS, OTHER	848		17	56 527	5099699	FOOD, BEVERAGE BASIC MATERIALS,	6 441	1.1	50	133 849
	CONFECTIONS,	736		(NA)	(NA)		MISCELLANEOUS LINES OF MERCHANDISE,				
	NOT REPORTED IN DETAIL,	438	.1	10	34 020		COMMODITIES, N.E.C.,	2 973	.5	(NA)	(NA)
5047100	MEATS, PROVISIONS,	361		4	18 906		LABOR, SERVICE, AND RENTAL RECEIPTS	20	(Z)	3	4 142
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS,	77		(NA)	(NA)		FROM CUSTOMERS,				
	NOT REPORTED IN DETAIL,			(NA)	(NA)		MOUNTAIN DIVISION				
5048100	FRESH FRUITS, VEGETABLES, BERRIES,	2 440	.4	9	15 397	5099900	ALL ESTABLISHMENTS, (NUMBER) 121				
	FRESH FRUITS, BERRIES, MELONS,	565		5	10 199		SALES NOT REPORTED BY COMMODITY				
	FRESH VEGETABLES,	1 689		5	11 306		LINE, (\$1,000) 32,820				
	NOT REPORTED IN DETAIL,	186		(NA)	(NA)		SALES REPORTED BY COMMODITY LINE,	226 235	100.0	98	(X)
5049200	BAKERY PRODUCTS,	3 704	.7	18	36 084	5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST	386	.2	9	23 333
5049300	CANNED, BOTTLED FOODS,	199 990	35.3	142	420 959	5022220	CHEMICALS, BIOLOGICALS,	1 727	.8	10	27 122
	CANNED FRUITS, FRUIT JUICES,	35 156		82	268 865	5022230	TOILET PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	900	.4	11	50 204
	CANNED VEGETABLES, VEGETABLE JUICES,	51 156		99	299 950		TOILET SOAPS,	4 730	2.1	25	65 937
	CANNED FISH, SEAFOOD,	15 592		79	255 335		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS,				
	CANNED MEATS,	16 278		71	215 029		DAIRY PRODUCTS, ICE CREAM, ICES,	906	.4	16	41 920
	CANNED MILK,	13 026		18	69 945		CHEESE,	281		7	17 672
	OTHER CANNED, BOTTLED, FOODS, INC. BABY FOOD,	11 973		31	81 870		OTHER DAIRY PRODUCTS,	251		(NA)	(NA)
	NOT REPORTED IN DETAIL,	68 805		(NA)	(NA)		NOT REPORTED IN DETAIL,	374			
5049410	COFFEE,	10 503	1.9	16	54 958	5045100	CONFECTIONERY,	3 008	1.3	35	74 268
5049500	FROZEN FOODS,	65 577	11.6	81	238 178		CANDY, ALL KINDS, SYRUPS, SUPPLIES,	1 321	.46	20	44 530
	FROZEN FRUITS,	1 786		28	78 561		POTATO CHIPS, SALTED NUTS, OTHER	1 179		13	25 945
	FROZEN JUICES,	6 461		33	102 662		CONFECTIONS,				
	FROZEN VEGETABLES,	9 142		35	126 980		NOT REPORTED IN DETAIL,				
	FROZEN POULTRY (PACKAGED ONLY),	1 179		39	130 491						
	FROZEN FISH, SEAFOOD (PACKAGED ONLY),	12 718		20	159 024						
	FROZEN MEATS (PACKAGED ONLY),	14 185		30	116 852						
	FROZEN PREPARED FOODS, BAKED GOODS,	12 197		30	84 904						
	OTHER PACKAGED FROZEN FOODS,	13 378		27	84 904						
	NOT REPORTED IN DETAIL,			(NA)	(NA)						
5049610	SOFT DRINKS,	4 433	.8	20	46 887						
5049920	FLOUR, RELATED PRODUCTS,	3 231	.6	21	53 326						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MOUNTAIN DIVISION (CONT.)											
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	280	.1	5	13 606	2.1	ALL ESTABLISHMENTS, (NUMBER) 348 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 83,085 SALES REPORTED BY COMMODITY LINE	1 398 605	100.0	284	(X)	(X)
5047100	MEATS, PROVISIONS	564	.2	12	23 668	2.4	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	1 749	.1	14	80 605	2.2
5049200	BAKERY PRODUCTS	949	.4	14	28 914	3.3	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . .	7 826	.6	41	217 861	3.6
5049300	CANNED, BOTTLED FOODS	73 119	32.3	77	172 546	42.4	DAIRY PRODUCTS, ICE CREAM, ICES	6 553	.5	23	182 476	3.6
	CANNED FRUITS, FRUIT JUICES	17 393		46	122 677	14.2	CHEESE,	3 592		20	104 873	3.4
	CANNED VEGETABLES, VEGETABLE JUICES	19 444		45	125 386	15.5	MILK, CREAM (FLUID),	1 111		9	11 280	1.0
	CANNED FISH, SEAFOOD	5 792		37	104 445	5.5	OTHER DAIRY PRODUCTS,	1 019		9	59 226	1.7
	CANNED MEATS	3 947		27	77 052	5.1	NOT REPORTED IN DETAIL,	1 841		(NA)	(NA)	(NA)
	CANNED MILK	940		6	10 498	9.0	CONFECTIONERY,	12 475	.9	54	271 009	4.6
	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	7 020		26	78 244	9.0	CANDY, ALL KINDS,	7 899		31	183 965	4.3
	NOT REPORTED IN DETAIL	18 983		(NA)	(NA)	(NA)	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	1 099		15	67 376	1.6
5049410	COFFEE	2 811	1.2	13	30 709	9.2	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS,	2 138		18	72 228	2.9
	SOLUBLE COFFEE	432		8	24 154	1.8	NOT REPORTED IN DETAIL,	1 349		(NA)	(NA)	(NA)
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 334		7	21 132	11.0	MEATS, PROVISIONS	10 923	.8	18	76 234	14.3
	NOT REPORTED IN DETAIL	45		(NA)	(NA)	(NA)	FRESH, FROZEN (EXCEPT PACKAGED) MEATS . .	1 202		9	213	1.8
5049420	TEA	269	.1	4	12 431	2.2	CURED, BOILED, SMOKED MEATS	8 504		4	20 718	2.3
5049500	FROZEN FOODS	34 028	15.0	55	137 641	24.7	LARD,	559		(NA)	23 777	3.8
	FROZEN FRUITS	977		22	58 684	1.7	NOT REPORTED IN DETAIL,	18 309	1.3	13	86 611	21.1
	FROZEN JUICES	3 535		24	64 603	5.2	FRESH FRUITS, VEGETABLES, BERRIES	16 354		10	71 783	22.9
	FROZEN VEGETABLES	4 172		25	67 312	6.2	FRESH VEGETABLES,	1 855		4	39 804	4.6
	FROZEN POULTRY (PACKAGED ONLY)	1 174		12	20 849	8.6	NOT REPORTED IN DETAIL,	30		(NA)	(NA)	(NA)
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	5 519		23	67 708	8.2	BAKERY PRODUCTS	13 449	1.0	22	69 044	19.5
	FROZEN MEATS (PACKAGED ONLY)	458		11	23 189	2.0	CANNED, BOTTLED FOODS	431 587	30.9	183	1 036 158	41.7
	FROZEN PREPARED FOODS, BAKED GOODS	5 329		28	86 200	6.2	CANNED FRUITS, FRUIT JUICES	152 751		115	707 627	21.6
	OTHER PACKAGED FROZEN FOODS	9 328		14	41 666	22.4	CANNED VEGETABLES, VEGETABLE JUICES . .	84 773		98	615 239	15.4
	NOT REPORTED IN DETAIL	3 536		(NA)	(NA)	(NA)	CANNED FISH, SEAFOOD,	84 776		8	615 239	15.4
5049610	SOFT DRINKS	5 713	2.5	12	37 339	15.3	CANNED MEATS,	16 144		45	185 193	18.1
5049920	FLOUR, RELATED PRODUCTS	2 022	.9	12	28 608	7.1	CANNED MILK	24 056		16	187 046	8.7
5049930	SUGAR (REFINED)	18 294	8.1	23	71 334	25.6	OTHER CANNED, BOTD. FOODS, INC. BABY FOOD	56 516		43	264 145	6.1
5049940	DRIED FRUITS	1 006	.4	12	34 530	2.9	NOT REPORTED IN DETAIL,	33 836	2.4	32	171 808	19.7
5049950	GROCERIES, EXCEPT AS SPECIFIED	51 933	23.0	70	176 404	29.4	GREEN COFFEE,	22 446		6	53 997	41.6
5049960	PEANUTS, ROASTED	168	.1	5	3 873	4.3	SOLUBLE COFFEE,	2 393		7	85 976	6.8
5049980	MISCELLANEOUS FOOD PRODUCTS	9 928	4.4	21	55 700	17.8	ROASTED COFFEE (EXCEPT SOLUBLE)	7 117		20	105 216	6.8
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	277	.1	4	8 759	3.2	NOT REPORTED IN DETAIL,	1 802		(NA)	(NA)	(NA)
5087200	CUSTOMAL (JANITORS') SUPPLIES	1 746	.8	9	16 124	10.8	TEA,	2 324	.2	10	58 902	3.9
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	237	.1	8	11 288	2.1	FROZEN FOODS,	354 345	25.4	133	696 345	50.9
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	2 066	.9	19	48 717	4.2	FROZEN FRUITS	60 803		29	324 409	17.2
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 904	1.3	20	53 192	5.5	FROZEN JUICES	127 439		57	572 535	30.2
5099670	FOOD, BEVERAGE BASIC MATERIALS	1 342	.6	19	37 624	3.6	FROZEN VEGETABLES	5 998		48	63 012	9.5
5099693	SMOKERS' SUPPLIES AND PIPES	418	.2	3	8 058	5.2	FROZEN POULTRY (PACKAGED ONLY)	23 934		43	26 569	11.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	2 437	1.1	22	61 828	3.9	FROZEN FISH, SEAFOOD (PACKAGED ONLY) . .	2 896		21	60 541	3.2
	COMMODITIES, N.E.C.	1 968	.9	(NA)	(NA)	(NA)	FROZEN MEATS (PACKAGED ONLY)	26 267		41	232 674	11.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	99	(Z)	3	2 402	4.1	FROZEN PREPARED FOODS, BAKED GOODS, . . .					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	OTHER GROCERIES AND RELATED PRODUCTS (CONT.)											(5)
	PACIFIC DIVISION (CONT.)						MIDDLE ATLANTIC DIVISION (CONT.)					
	OTHER PACKAGED FROZEN FOODS	4 110		24	221 683	1.9	ALL ESTABLISHMENTS (NUMBER) 5					
	NOT REPORTED IN DETAIL	79 983		(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					(X)
5049610	SOFT DRINKS	10 258	.7	14	138 045	7.4	SALES REPORTED BY COMMODITY LINE	13 378	100.0	4	(X)	(X)
5049920	FLOUR, RELATED PRODUCTS	19 496	1.4	33	180 526	10.9	COTTON (RAW), INCLUDING LINTERS	11 952	89.3	4	13 378	89.3
5049930	SUGAR (REFINED)	123 058	8.8	21	224 680	54.8	COMMODITIES, N.E.C.	1 426	10.7	(NA)	(NA)	(NA)
5049940	DRIED FRUITS	8 945	.6	29	114 636	7.8	EAST NORTH CENTRAL DIVISION					
5049950	GROCERIES, EXCEPT AS SPECIFIED	176 301	12.6	131	658 428	26.8	ALL ESTABLISHMENTS (NUMBER) 1					
	MARGARINE, BUTTER SUBSTITUTES	15 590		25	152 868	10.2	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0					(X)
	COOKING OILS (LINC. VEGETABLE SHORTENINGS) OTHER GROCERIES (FULLY, PARTLY COOKED)	9 453		20	152 868	4.3	SALES REPORTED BY COMMODITY LINE	(D)	100.0	1	(X)	(X)
	BREAKFAST CEREALS (JAM, PICKLES, SAUCES) OTHER GROCERIES (JAM, PICKLES, SAUCES) MAYONNAISE BUTTS-EXC. PEANUTS	3 285		21	103 354	3.2	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
5049980	MISCELLANEOUS FOOD PRODUCTS	75 287		80	403 810	18.6	WEST NORTH CENTRAL DIVISION					
	NOT REPORTED IN DETAIL	75 526		(NA)	(NA)	(NA)	ALL ESTABLISHMENTS (NUMBER) 2					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	807	.1	5	41 749	1.9	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0					(X)
5087200	CUSTODIAL (JANITORS') SUPPLIES	3 253	.2	9	76 901	4.2	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
5095212	WINES	1 616	.1	4	37 881	4.3	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	2 750	.2	15	72 432	3.8	SOUTH ATLANTIC DIVISION					
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.)	8 569	.6	33	217 062	3.9	ALL ESTABLISHMENTS (NUMBER) 50					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	3 651	.3	6	17 608	20.7	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 7,575					(X)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) FOOD, BEVERAGE BASIC MATERIALS	18 978	1.4	36	187 847	10.1	SALES REPORTED BY COMMODITY LINE	238 998	100.0	42	(X)	(X)
5099670	MISCELLANEOUS LINES OF MERCHANDISE	16 064	1.1	27	175 039	9.2	COTTON (RAW), INCLUDING LINTERS	237 170	99.2	42	238 998	99.2
5099699	COMMODITIES, N.E.C.	6 203	.4	44	193 760	3.2	COMMODITIES, N.E.C.	1 526	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	22 986	1.6	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	302	.1	3	4 707	6.4
	NEW ENGLAND DIVISION (SIC 505 + PART)	3 009	.2	4	6 395	47.1	EAST SOUTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 3						ALL ESTABLISHMENTS (NUMBER) 58					(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 15,629						SALES REPORTED BY COMMODITY LINE	440 751	100.0	46	(X)	(X)
	SALES REPORTED BY COMMODITY LINE	(D)	100.0	3	(X)	(X)	COTTON (RAW), INCLUDING LINTERS	436 748	99.1	46	440 751	99.1
5051100	COTTON (RAW), INCLUDING LINTERS	3 573	(D)	3	3 900	91.6	COMMODITIES, N.E.C.	3 992	.9	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	(D)	(D)	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(2)	3	10 792	.1

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	COTTON (CONT.)							GRAIN (CONT.)					
	WEST SOUTH CENTRAL DIVISION							EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 57							ALL ESTABLISHMENTS, (NUMBER) 60					
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) (D)	258 948	100.0	45	(X)	(X)		LINE (\$1,000) 10,819	365 686	100.0	55	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.	258 810	99.9	45	(NA)			SALES REPORTED BY COMMODITY LINE.	351 708	96.2	55	365 686	96.2
5051100	COTTON (RAW), INCLUDING LINTERS	81	(Z)	(NA)	(NA)	99.9	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	246	.1	4	21 655	1.1
	COMMODITIES, N.E.C.	77	(Z)	3	26 903	.3	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQUIT, POULTRY EQUIPMENT (INC. TRACTORS),	8 322	2.3	5	47 713	17.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), FEEDS BOUGHT AND SOLD	7 253		3	33 348	21.7
	MOUNTAIN DIVISION							NOT REPORTED IN DETAIL.	1 069		(NA)	(NA)	(NA)
	(NOT ANALYZED BY COMMODITY LINE)							FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	1 648	.5	6	37 131	4.4
	PACIFIC DIVISION							SEEDS (\$1,000)	1 532	.4	3	5 852	26.2
	ALL ESTABLISHMENTS, (NUMBER) 12							COMMODITY CREDIT CORPORATION.	1 251	.3	4	41 178	3.0
	SALES NOT REPORTED BY COMMODITY							COMMODITIES, N.E.C.	623	.2	(NA)	(NA)	(NA)
	LINE (\$1,000) 0							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	356	.1	8	41 193	.9
	SALES REPORTED BY COMMODITY LINE.	214 991	(D)	(NA)	(NA)			WEST NORTH CENTRAL DIVISION					
5051100	COTTON (RAW), INCLUDING LINTERS							ALL ESTABLISHMENTS, (NUMBER) 86					
	COMMODITIES, N.E.C.							SALES NOT REPORTED BY COMMODITY					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	11	(Z)	3	604	1.8		LINE (\$1,000) 10,962	1 094 294	100.0	79	(X)	(X)
	NEW ENGLAND DIVISION							SALES REPORTED BY COMMODITY LINE.	1 071 863	98.0	78	1 086 793	98.6
	GRAIN (SIC 505, PART)							GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 362	.2	10	41 306	5.7
	ALL ESTABLISHMENTS, (NUMBER) 4							FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), FEEDS BOUGHT AND SOLD	2 158		8	39 657	5.4
	SALES NOT REPORTED BY COMMODITY							NOT REPORTED IN DETAIL.	204		(NA)	(NA)	(NA)
	LINE (\$1,000) (D)							FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	2 296	.2	5	27 578	8.3
	SALES REPORTED BY COMMODITY LINE.							COMMODITY CREDIT CORPORATION.	2 022	.2	11	62 687	3.2
	COMMODITIES, N.E.C.							COMMODITIES, N.E.C.	13 852	1.3	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 899	.2	14	286 000	.7
	ALL ESTABLISHMENTS, (NUMBER) 18							SOUTH ATLANTIC DIVISION					
	SALES NOT REPORTED BY COMMODITY							ALL ESTABLISHMENTS, (NUMBER) 16					
	LINE (\$1,000) (D)	276 719	100.0	13	(X)			SALES NOT REPORTED BY COMMODITY					
	SALES REPORTED BY COMMODITY LINE.	266 779	97.1	13	(NA)	97.1		LINE (\$1,000) (D)	73 355	100.0	11	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	7 540	2.7	(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.					
	COMMODITIES, N.E.C.	400	.1	3	2 900	13.8							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS												

Standard Notes: (NA) Not available. (D) Withheld to avoid disclosure. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	GRAIN (CONT.)										
	SOUTH ATLANTIC DIVISION (CONT.)										
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	64 834	88.4	12	73 355	5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 590	2.7	5	22 509
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 437	11.5	4	28 621		COMMODITIES, N.E.C.	12 801	9.7	(NA)	(NA)
	COMMODITIES, N.E.C.	58	.1	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	476	.4	3	1 831
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	26	(Z)	3	2 064		LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)				26.0
	EAST SOUTH CENTRAL DIVISION (NOT ANALYZED BY COMMODITY LINE)						NEW ENGLAND DIVISION (NOT ANALYZED BY COMMODITY LINE)				
	WEST SOUTH CENTRAL DIVISION						MIDDLE ATLANTIC DIVISION				
	ALL ESTABLISHMENTS (NUMBER) 21						ALL ESTABLISHMENTS (NUMBER) 99				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 31,931	90 981	100.0	13	(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	192 884	100.0	88	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	90 750	99.7	13	90 981	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	124	.1	4	4 307
	COMMODITIES, N.E.C.	74	.1	(NA)	(NA)	5044110	EGGS (FRESH, STORAGE)	463	.2	9	16 115
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	157	.2	3	400	5044120	POULTRY	465	.2	12	20 024
	MOUNTAIN DIVISION					5049980	MISCELLANEOUS FOOD PRODUCTS	147	.1	3	5 509
	ALL ESTABLISHMENTS (NUMBER) 9					5053100	LIVESTOCK (EXCEPT HORSES, MULES).	189 174	98.1	88	192 884
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,470	42 160	100.0	6	(X)		CATTLE, CALVES.	123 612		64	146 945
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	41 994	99.6	6	42 160		SHEEP, LAMBS.	96 378		31	96 378
	COMMODITIES, N.E.C.	163	.4	(NA)	(NA)	5085120	POULTRY EQUIPMENT (INC. TRACTORS).	204	.1	4	3 388
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	625	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	329	.2	7	12 206
	PACIFIC DIVISION						COMMODITIES, N.E.C.	331	.2	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 25					5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	256	.1	5	11 096
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 6,426	131 330	100.0	22	(X)		EAST NORTH CENTRAL DIVISION				
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	114 463	87.2	22	131 330		ALL ESTABLISHMENTS (NUMBER) 357				
							SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	2 076 776	100.0	307	(X)

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	2 073 190	99.8	307	2 076 776	99.8	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	1 509	.4	9	22 639	6.7
	CATTLE, CALVES	959 712	72.4	195	1 325 797	72.4		COMMODITIES, N.E.C.	622	.2	(NA)	(NA)	(NA)
	SHEEP, LAMBS	68 272	9.9	121	689 279	9.9		LABOR, SERVICE, AND RENTAL RECEIPTS	925	.3	11	34 419	2.7
	OTHER LIVESTOCK	443 274	41.9	170	1 057 600	41.9		FROM CUSTOMERS					
	NOT REPORTED IN DETAIL	1 779	28.9	5	6 158	28.9		EAST SOUTH CENTRAL DIVISION					
	NOT REPORTED IN DETAIL	600 153	(NA)	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS (NUMBER) 182					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	1 365	.1	6	8 535	16.0		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 34,359					
	COMMODITIES, N.E.C.	1 789	.1	(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE	494 481	100.0	159	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	432	(Z)	14	46 495	.9	5053100	LIVESTOCK (EXCEPT HORSES, MULES)	492 941	99.7	159	494 481	99.7
	WEST NORTH CENTRAL DIVISION							CATTLE, CALVES	250 592		121	323 901	77.4
	ALL ESTABLISHMENTS (NUMBER) 709							SHEEP, LAMBS	12 445		59	206 931	6.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 150,070							HOGS	61 791		100	279 455	22.1
	SALES REPORTED BY COMMODITY LINE	3 447 804	100.0	580	(X)	(X)		OTHER LIVESTOCK	27 541		12	45 452	60.6
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	3 435 295	99.6	580	3 447 804	99.6	5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	997	.2	29	86 218	1.2
	CATTLE, CALVES	412 421	76.3	580	3 447 804	99.6		COMMODITIES, N.E.C.	313	.1	(NA)	(NA)	(NA)
	SHEEP, LAMBS	220 678	27.4	189	1 571 718	14.0		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	230	(Z)	7	10 326	2.2
	HOGS	540 878	27.4	293	1 977 063	27.4		WEST SOUTH CENTRAL DIVISION					
	OTHER LIVESTOCK	66 730	53.4	28	124 924	53.4		ALL ESTABLISHMENTS (NUMBER) 269					
	NOT REPORTED IN DETAIL	696 592	(NA)	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 138,703					
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	9 048	.3	40	107 549	8.4		SALES REPORTED BY COMMODITY LINE	796 187	100.0	215	(X)	(X)
	COMMODITIES, N.E.C.	1 636	(Z)	(NA)	(NA)	(NA)		LIVESTOCK (EXCEPT HORSES, MULES)	786 174		215	796 187	98.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 825	.1	15	86 121	2.1	5053100	CATTLE, CALVES	561 554		168	630 617	89.0
	SOUTH ATLANTIC DIVISION							SHEEP, LAMBS	37 467		61	248 605	15.1
	ALL ESTABLISHMENTS (NUMBER) 193							HOGS	34 718		88	301 400	11.5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 54,860							OTHER LIVESTOCK	14 868		9	30 350	49.0
	SALES REPORTED BY COMMODITY LINE	355 248	100.0	160	(X)	(X)		NOT REPORTED IN DETAIL	137 567		(NA)	(NA)	(NA)
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	350 881	98.8	160	355 248	98.8	5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	2 051	.3	36	81 621	2.5
	CATTLE, CALVES	218 191	73.0	136	298 851	73.0		FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . .	6 336	.8	20	76 003	8.3
	SHEEP, LAMBS	13 316	12.4	45	107 652	12.4		COMMODITIES, N.E.C.	5 678		13	41 958	13.5
	HOGS	70 767	32.2	105	219 597	32.2		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	661		(NA)	(NA)	(NA)
	OTHER LIVESTOCK	3 657	15.1	12	24 286	15.1		NOT REPORTED IN DETAIL	696	.1	11	44 948	1.5
	NOT REPORTED IN DETAIL	45 000	(NA)	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	47	(Z)	(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	943	.3	25	46 325	2.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	883	.1	15	83 786	1.1
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	368	.1	3	4 791	7.7							

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)											
	MOUNTAIN DIVISION											
	ALL ESTABLISHMENTS, (NUMBER, 89)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	559 920	100.0	81	(X)	(X)		28 681	15.6	14	30 762	93.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	556 033	99.3	81	559 920	(X)		12 167	6.6	5	12 259	99.2
	CATTLE, CALVES,	359 887		36	403 870	99.3		139 463	76.1	26	139 652	99.9
	SHEEP, LAMBS,	48 084		37	289 636	89.1		124 797		26	139 652	99.9
	HOGS,	10 120		26	212 202	16.6		13 662		9	62 815	21.7
	OTHER LIVESTOCK	28 023		8	49 810	4.8		1 004		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	109 919		(NA)	(NA)	(NA)		2 919	1.6	(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES),	921	.2	16	62 740	1.5		122	.1	3	13 590	.9
509311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	1 711	.3	16	81 619	2.1						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	723	.1	(NA)	(NA)	(NA)		283 277	100.0	74	(X)	(X)
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 91											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	532	.1	11	51 190	1.0		726	.3	3	17 476	4.2
5044120	POULTRY	1 089	.3	3	6 086	17.9		194 241	68.6	51	206 026	94.3
	LIVE POULTRY,	1 089		3	6 086	17.9		12 949	4.6	3	14 081	92.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	308 577	97.6	76	316 109	97.6		19 343	6.8	11	37 711	51.3
	CATTLE, CALVES,	266 339		67	292 931	90.9		14 052		9	33 123	42.4
	SHEEP, LAMBS,	10 642		34	176 854	6.0		703		3	21 124	3.3
	HOGS,	10 132		38	174 818	5.8		4 588		(NA)	(NA)	(NA)
	OTHER LIVESTOCK	1 215		3	6 514	18.7		39 309	13.9	14	40 872	96.2
	NOT REPORTED IN DETAIL,	20 249		(NA)	(NA)	(NA)		13 005	4.6	(NA)	(NA)	(NA)
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES),	730	.2	18	53 708	1.4		3 704	1.3	5	69 949	5.3
5093990	HAY, ALFALFA, OTHER FARM SUPPLIES,	164	.1	9	34 299	.5						
5096999	MISCELLANEOUS LINES OF MERCHANDISE,	3 103	1.0	4	16 063	19.3		70 876	100.0	35	(X)	(X)
	COMMODITIES, N.E.C.,	2 290	.7	(NA)	(NA)	(NA)		36 224	51.1	17	38 836	93.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	156	(2)	5	10 500	1.5		13 609	19.2	8	13 609	100.0
	MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)							14 855	21.0	10	16 930	87.7
	NEW ENGLAND DIVISION							6 188	8.7	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 20											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE	183 352	100.0	45	(X)	(X)		39 195	100.0	12	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	MISCELLANEOUS FARM PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5059100	HIDES, SKINS, PELTS	18 583	47.4	4	19 263	5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	4 399	11.9	5	6 830	64.4
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	4 099	10.5	5	9 385	5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT. .	272	.7	4	7 329	3.7
	RAW WOOL	3 828		(NA)	9 049		POULTRY EQUIPMENT (INC. TRACTORS)					
	NOT REPORTED IN DETAIL.	271		(NA)	(NA)		FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	1 499	4.1	11	12 306	12.2
	COMMODITIES, N.E.C.	16 510	42.1	(NA)	(NA)	5099311	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES.	205		3	3 617	5.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(2)	3	1 613		FEEDS BOUGHT AND SOLD	1 169		10	10 523	11.1
	SOUTH ATLANTIC DIVISION						NOT REPORTED IN DETAIL.	125		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS. (NUMBER) 315					5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	160	.4	4	5 400	3.0
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					5099321	FERTILIZER, FERTILIZER MATERIALS.	56	.2	3	3 617	1.5
	SALES REPORTED BY COMMODITY LINE.	804 497	100.0	247	(X)	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	67	.2	5	5 021	1.3
5059200	TOBACCO (LEAF)	780 354	97.0	233	781 117		COMMODITIES, N.E.C.	8 954	24.3	(NA)	(NA)	(NA)
5059910	PEANUTS, UNROASTED.	11 634	1.4	5	11 691	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	15	(2)	3	564	2.7
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	10 769	1.3	7	10 806		MOUNTAIN DIVISION					
	COMMODITIES, N.E.C.	1 063	.1	(NA)	(NA)		(NOT ANALYZED BY COMMODITY LINE)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	677	.1	14	42 074		PACIFIC DIVISION					
	EAST SOUTH CENTRAL DIVISION						ALL ESTABLISHMENTS. (NUMBER) 10					
	ALL ESTABLISHMENTS. (NUMBER) 229						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	364 669	100.0	198	(X)		SALES REPORTED BY COMMODITY LINE.	(D)		8	(X)	(X)
5059200	TOBACCO (LEAF)	363 685	99.7	198	364 669	5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES) . .	(D)		4	(D)	95.0
	COMMODITIES, N.E.C.	620	.2	(NA)	(NA)		COMMODITIES, N.E.C.	(D)		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	364	.1	3	6 541		ELECTRICAL SUPPLIES, APPARATUS (SIC 5063)					
	WEST SOUTH CENTRAL DIVISION						NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 32						ALL ESTABLISHMENTS. (NUMBER) 58					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	36 866	100.0	26	(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	59 612	100.0	50	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.						SALES REPORTED BY COMMODITY LINE.					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	149	.4	4	5 400	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	56 915	95.5	49	59 577	95.5
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	21 295	57.8	19	23 772		INTERIOR WIRING, CONSTRUCTION MATERIALS . .	22 717		22	29 032	78.2
	RAW WOOL	19 134		17	21 555		OUTSIDE CONSTRUCTION MATERIALS.	4 557		9	10 635	42.8
	NOT REPORTED IN DETAIL.	2 161		(NA)	(NA)		LIGHTING FIXTURES	3 422		12	12 709	26.9
							MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	11 044		16	21 593	51.1
							NOT REPORTED IN DETAIL.	15 175		(NA)	(NA)	(NA)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)					(5)							(5)
	NEW ENGLAND DIVISION (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	710	1.2	3	2 736	26.0	5062320	TELEPHONE AND SIGNAL EQUIPMENT.	3 664	2.2	12	10 937	33.5
	COMMODITIES, N.E.C.	1 987	3.3	(NA)	(NA)	(NA)	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	535	.3	3	3 711	14.4
	MIDDLE ATLANTIC DIVISION						5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	881	.5	9	8 012	11.0
	ALL ESTABLISHMENTS. (NUMBER) 187						5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	932	.6	7	10 696	8.7
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 22,968						(X)						
	SALES REPORTED BY COMMODITY LINE.	146 987	100.0	149	(X)	(X)							
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	141 814	96.5	148	146 811	96.6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT. .	456	.3	5	3 106	14.7
	INTERIOR WIRING, CONSTRUCTION MATERIALS. . .	37 537		48	51 293	73.2	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	177	.1	3	1 983	8.9
	OUTSIDE CONSTRUCTION MATERIALS.	8 884		28	25 897	32.5		COMMODITIES, N.E.C.	6 533	3.9	(NA)	(NA)	(NA)
	LIGHTING FIXTURES.	14 275		28	31 532	45.3	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	777	.5	4	3 211	24.2
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT).	3 712		6	8 871	41.8		WEST NORTH CENTRAL DIVISION					
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	35 176		49	50 343	69.9		ALL ESTABLISHMENTS. (NUMBER) 87					
	NOT REPORTED IN DETAIL.	42 230		(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 13,030					
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	241	.2	3	1 486	16.2		SALES REPORTED BY COMMODITY LINE.	62 716	100.0	63	(X)	(X)
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	933	.6	4	2 887	32.3							
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	924	.6	4	6 098	15.2	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	41 832	66.7	62	46 854	89.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	370	.3	3	1 738	21.3		INTERIOR WIRING, CONSTRUCTION MATERIALS. . .	13 292		25	19 153	69.4
	COMMODITIES, N.E.C.	2 673	1.8	(NA)	(NA)	(NA)		OUTSIDE CONSTRUCTION MATERIALS.	7 901		14	14 485	54.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	32	(Z)	3	1 788	1.8		LIGHTING FIXTURES.	4 454		19	9 380	47.5
	EAST NORTH CENTRAL DIVISION							ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT).	1 058		3	2 250	47.0
	ALL ESTABLISHMENTS. (NUMBER) 211							MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	4 092		14	10 742	38.1
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 23,409							NOT REPORTED IN DETAIL.	11 035		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE.	167 664	100.0	162	(X)	(X)	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	782	1.2	8	4 305	18.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	153 709	91.7	158	164 294	93.6	5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE).	280	.4	6	6 178	4.5
	INTERIOR WIRING, CONSTRUCTION MATERIALS. . .	47 806		56	70 502	67.8	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	929	1.5	3	4 006	23.2
	OUTSIDE CONSTRUCTION MATERIALS.	10 913		25	36 408	30.0		MISCELLANEOUS LINES OF MERCHANDISE.	338	.5	5	2 523	13.4
	LIGHTING FIXTURES.	18 289		42	50 872	36.0	5099699	COMMODITIES, N.E.C.	18 531	29.5	(NA)	(NA)	(NA)
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT).	6 156		7	11 385	54.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	24	(Z)	3	1 243	1.9
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	38 905		61	55 414	70.2							
	NOT REPORTED IN DETAIL.	31 640		(NA)	(NA)	(NA)							

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	SOUTH ATLANTIC DIVISION							ELECTRICAL SUPPLIES, APPARATUS (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER)	110						WEST SOUTH CENTRAL DIVISION					
	SALES NOT REPORTED BY COMMODITY							ALL ESTABLISHMENTS, (NUMBER)	112				
	LINE (\$1,000)							SALES NOT REPORTED BY COMMODITY	(D)				
	SALES REPORTED BY COMMODITY LINE	93 716	100.0	91	(X)	(X)		SALES REPORTED BY COMMODITY LINE	74 608	100.0	88	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	81 880	87.4	88	91 917	89.1	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	70 706	94.8	88	74 608	94.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	32 783		43	46 561	70.4		INTERIOR WIRING, CONSTRUCTION MATERIALS	22 995		35	34 295	67.1
	OUTSIDE CONSTRUCTION MATERIALS	10 499		23	22 813	46.0		OUTSIDE CONSTRUCTION MATERIALS	15 682		22	24 171	68.7
	LIGHTING FIXTURES	7 994		24	17 435	45.9		LIGHTING FIXTURES	10 400		31	21 234	48.9
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 455		9	6 691	21.7		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	341		4	5 125	6.7
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	15 810		25	37 723	41.9		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	10 515		21	19 860	52.9
	NOT REPORTED IN DETAIL	13 359		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	10 813		(NA)	(NA)	(NA)
5062320	TELEPHONE AND SIGNAL EQUIPMENT	2 358	2.5	6	6 891	34.2	5062320	TELEPHONE AND SIGNAL EQUIPMENT	126	2.2	3	2 000	6.3
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	1 914	2.0	14	15 399	12.4	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	358	5.5	5	4 845	7.4
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, ELECTRONIC TRANSMITTING AND INDUSTRIAL)	141		4	3 044	4.6	5074120	ELECTRONIC TUBES, PARTS, SPACE HEATING EQUIPMENT (EXC. PORTABLE)	202	3.3	4	4 783	4.2
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	1 623		7	6 391	25.4	5099699	MISCELLANEOUS LINES OF MERCHANDISE	273	4.4	8	4 868	5.6
	NOT REPORTED IN DETAIL	150		(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	2 789	3.7	(NA)	(NA)	(NA)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	930	1.0	10	10 265	9.1	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	154	2.2	3	922	16.7
	COMMODITIES, N.E.C.	6 627	7.1	(NA)	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	7	(2)	3	1 351	5.5							
	EAST SOUTH CENTRAL DIVISION							MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS, (NUMBER)	34						ALL ESTABLISHMENTS, (NUMBER)	56				
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY	(D)				
	LINE (\$1,000)							LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE	26 634	100.0	28	(X)	(X)	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	34 096	100.0	42	(X)	(X)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	25 921	96.6	28	26 634	96.6		INTERIOR WIRING, CONSTRUCTION MATERIALS	30 602	89.8	42	34 096	89.8
	INTERIOR WIRING, CONSTRUCTION MATERIALS	3 920		11	11 940	32.8		OUTSIDE CONSTRUCTION MATERIALS	8 188		24	19 540	41.9
	OUTSIDE CONSTRUCTION MATERIALS	11 441		12	18 712	61.1		LIGHTING FIXTURES	5 594		13	12 930	45.3
	LIGHTING FIXTURES	3 760		12	13 340	28.2		ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	1 672		3	5 234	4.2
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	4 383		10	12 105	36.2		MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	4 548		17	13 290	34.2
	NOT REPORTED IN DETAIL	2 417		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	10 378		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	910	3.4	(NA)	(NA)	(NA)	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES	620	1.8	8	9 071	6.8
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(2)	3	38	7.9	5074120	ACCESSORIES (INC. TESTING EQUIPMENT),	496		4	7 794	6.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(2)	3	38	7.9		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL	16		3	826	12.8
								ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	96	3.3	5	4 597	2.1

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	ELECTRICAL SUPPLIES, APPARATUS (CONT.)							ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)					
	MOUNTAIN DIVISION (CONT.)							NEW ENGLAND DIVISION (CONT.)					
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	124	.4	4	3 667	3.4	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS, . . .	3 970	41.6	4	4 042	98.2
	COMMODITIES, N.E.C., . . .	2 509	7.4	(NA)	(NA)	(NA)	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, . . .	1 456	15.2	3	2 796	52.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .	143	.4	3	1 921	7.4	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES, . . .	3 069	32.1	6	4 238	72.4
	PACIFIC DIVISION						5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES, . . .	227	2.4	3	1 763	12.9
	ALL ESTABLISHMENTS, . . . (NUMBER) 165 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) (D) SALES REPORTED BY COMMODITY LINE, . . .	112 093	100.0	120	(X)	(X)		COMMODITIES, N.E.C., . . .	827	8.7	(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS, . . .	98 629	88.0	116	107 952	91.4		MIDDLE ATLANTIC DIVISION					
	INTERIOR WIRING, CONSTRUCTION MATERIALS, . . .	32 698		38	46 123	70.9		ALL ESTABLISHMENTS, . . . (NUMBER) 54 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	85 329	100.0	50	(X)	(X)
	OUTSIDE CONSTRUCTION MATERIALS, . . .	6 992		16	16 987	41.2							
	LIGHTING FIXTURES, . . .	7 854		23	17 050	46.1		MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES), . . .	247	.3	4	9 807	2.5
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT), . . .	984		6	2 252	43.7	5035200	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . . .	881	1.0	3	9 407	9.4
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC., . . .	23 026		38	32 722	70.4	5035310						
	NOT REPORTED IN DETAIL, . . .	27 075		(NA)	(NA)	(NA)	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIO AND RECORD PLAYERS, . . .	30 106	35.3	26	45 596	66.0
5062320	TELEPHONE AND SIGNAL EQUIPMENT, . . .	4 394	3.9	7	6 135	71.6	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS, . . .	8 704	10.2	11	29 175	29.8
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, . . .	6 058	5.4	16	21 757	27.8	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES, . . .	32 514	38.1	27	56 787	57.3
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS), . . .	4 319		7	10 812	39.9	5064140	ROOM AIR CONDITIONERS, . . .	2 217	2.6	3	3 771	58.8
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL, . . .	361 1 378		5 (NA)	7 120 (NA)	(NA)	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, . . .	394	.5	4	11 390	3.5
5072210	HARDWARE, . . .	135	.1	3	1 427	9.5	5072210	HARDWARE, . . .	486	.6	3	4 875	10.0
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE), . . .	634	.6	11	6 131	10.3	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES, . . .	465	.5	4	16 694	2.8
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES, . . .	64	.1	3	1 510	4.2	5097110	HOUSEHOLD FURNITURE, . . .	345	.4	4	11 765	2.9
	OTHER INDUSTRIAL EQUIPMENT SUPPLIES, . . .	290	.3	3	1 266	22.9	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC), . . .	270	.3	3	6 593	4.1
5084970	COMMODITIES, N.E.C., . . .	1 860	1.7	(NA)	(NA)	(NA)	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES), . . .	236	.3	3	8 275	2.9
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .	29	(2)	3	484	6.0	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES, . . .	1 220	1.4	6	15 018	8.1
5099900	ELECTRICAL APPLIANCES, TV, RADIO SETS (SIC 5064)						5099120	SPORTING, ATHLETIC GOODS, BICYCLES, . . .	798	.9	4	7 476	10.7
	NEW ENGLAND DIVISION						5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES, . . .	705	.8	4	12 859	5.5
	ALL ESTABLISHMENTS, . . . (NUMBER) 11 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	9 549	100.0	11	(X)	(X)	5099420	JEWELRY, SILVERWARE, TROPHIES, . . .	391	.5	3	9 407	4.2
							5099510	GIFTS, ART GOODS, NOVELTIES, ETC., . . .	88	.1	3	8 275	1.1
							5099699	MISCELLANEOUS LINES OF MERCHANDISE, . . .	1 022	1.2	6	20 548	5.0
							COMMODITIES, N.E.C., . . .	4 240	5.0	(NA)	(NA)	(NA)	(NA)
							EAST NORTH CENTRAL DIVISION						
							ALL ESTABLISHMENTS, . . . (NUMBER) 53 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	74 981	100.0	46	(X)	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	250	.3	4	3 627	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 296	22.1	9	14 748	29.1
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	374	.5	4	7 169	5099900	COMMODITIES, N.E.C.	1 144	5.9	(NA)	(NA)	(NA)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	28 077	37.4	22	35 574		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	434	2.2	3	10 584	4.1
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 515	4.7	7	18 703		EAST SOUTH CENTRAL DIVISION					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	27 889	37.2	26	52 830		ALL ESTABLISHMENTS (NUMBER) 3					
5064140	ROOM AIR CONDITIONERS	890	1.2	4	9 459		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0					
5072210	HARDWARE	2 800	3.7	5	20 073		SALES REPORTED BY COMMODITY LINE	8 052	100.0	3	(X)	(X)
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	222	.3	3	8 803		COMMODITIES, N.E.C.	8 052	100.0	(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	119	.2	3	2 731		WEST SOUTH CENTRAL DIVISION					
5097110	HOUSEHOLD FURNITURE	645	.9	3	5 877		(NOT ANALYZED BY COMMODITY LINE)					
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES	2 487	3.3	9	26 313		MOUNTAIN DIVISION					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	485	.6	5	9 672		ALL ESTABLISHMENTS (NUMBER) 10					
5099420	JEWELRY, SILVERWARE, TROPHIES	358	.5	3	7 121		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 133	1.5	3	6 845		SALES REPORTED BY COMMODITY LINE	7 068	100.0	9	(X)	(X)
	COMMODITIES, N.E.C.	5 479	7.3	(NA)	(NA)	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	1 355	19.2	6	5 114	26.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	258	.3	3	8 653	5064130	OTHER MAJOR APPLIANCES (INCLUDING GAS)	711		3	2 613	27.2
	WEST NORTH CENTRAL DIVISION						NOT REPORTED IN DETAIL	644		(NA)	(NA)	(NA)
	(NOT ANALYZED BY COMMODITY LINE)						ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 670	37.8	8	6 820	39.1
	SOUTH ATLANTIC DIVISION						COMMODITIES, N.E.C.	3 043	43.1	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 21						PACIFIC DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,883	19 422	100.0	16	(X)		ALL ESTABLISHMENTS (NUMBER) 38					
	SALES REPORTED BY COMMODITY LINE						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	46 715	100.0	32	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	12 837	66.1	12	17 139	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS	26 036	55.7	19	34 172	76.2
	ELECTRIC KITCHEN EQUIPMENT, PARTS	4 818		3	9 849	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	3 572	7.6	5	9 361	38.2
	ELECTRIC HOME LAUNDRY EQUIPMENT	914		3	11 109	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	7 683	16.4	16	19 001	40.4
	TELEVISION SETS	2 389		5	11 630	5064140	ROOM AIR CONDITIONERS	1 324	2.8	3	5 779	22.9
	CONSOLE RADIOS AND RECORD PLAYERS	1 752		6	12 930		ELECTRONIC TUBES, PARTS, ACCESSORIES	2 943	6.3	4	6 887	42.7
	OTHER MAJOR APPLIANCES (INCLUDING GAS)	717		3	11 109							
	NOT REPORTED IN DETAIL	2 247		(NA)	(NA)	5065100						
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	711	3.7	7	7 392							

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	ELECTRICAL APPLIANCES, TV, RADIO SETS (CONT.)											
	PACIFIC DIVISION (CONT.)											
5072210	HARDWARE	370	•8	3	3 556	5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 625	•4	6	23 408	6.9
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	1 776	3.8	7	9 979	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	944	•2	3	15 207	6.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	423	•9	4	4 474	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES, RADIO, TV, TRANSMITTING AND INDUSTRIAL.	368 698	94.7	272	369 263	94.7
	COMMODITIES, N.E.C.	2 544	5.4	(NA)	(NA)		ELECTRONIC TUBES, PARTS, ACCESSORIES, RADIO, TV, TRANSMITTING AND INDUSTRIAL.	32 331		55	92 770	34.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	44	•1	3	145		ACCESSORIES (INC. TESTING EQUIPMENT).	141 244		130	195 773	72.1
							INTERCOMMUNICATION AND SOUND EQUIPMENT.	40 812		60	100 941	40.4
							COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	14 133		22	37 754	37.4
								44 165		63	92 090	48.0
								96 013		(NA)	(NA)	(NA)
	ELECTRONIC PARTS, EQUIPMENT (SIC 5065)					5099699	MISCELLANEOUS LINES OF MERCHANDISE.	817	•2	6	10 699	7.6
	NEW ENGLAND DIVISION						COMMODITIES, N.E.C.	9 156	2.4	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS. (NUMBER) 120					5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	347	•1	4	19 856	1.7
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 12,673											
	SALES REPORTED BY COMMODITY LINE.	115 896	100.0	98	(X)		EAST NORTH CENTRAL DIVISION					
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	115 267	99.5	98	115 896		ALL ESTABLISHMENTS. (NUMBER) 224					
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL).	12 553		22	27 538		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 29,581			183	(X)	(X)
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS).	49 967		54	67 992		SALES REPORTED BY COMMODITY LINE.	258 068	100.0			
	ACCESSORIES (INC. TESTING EQUIPMENT).	8 243		19	24 113	5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	181	•1	3	4 882	3.7
	INTERCOMMUNICATION AND SOUND EQUIPMENT.	3 851		11	15 561		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	2 874	1.1	11	15 017	19.1
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	25 340		31	32 010	5062310	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	2 779		9	14 373	19.3
		15 313		(NA)	(NA)		NOT REPORTED IN DETAIL.	95		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	591	•5	(NA)	(NA)		MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	1 758	•7	8	15 588	11.3
		38	(Z)	4	2 997	5064120	NONCONSOLE RADIOS AND RECORD PLAYERS.	1 280	•5	5	10 910	11.7
	MIDDLE ATLANTIC DIVISION					5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	248 591	96.3	183	258 068	96.3
	ALL ESTABLISHMENTS. (NUMBER) 333						ELECTRONIC TUBES, TRANSISTORS (INC. RADIO, TV, TRANSMITTING AND INDUSTRIAL).	14 052		31	43 409	32.4
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 70,972						ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS).	114 671		95	145 740	78.7
	SALES REPORTED BY COMMODITY LINE.	389 263	100.0	272	(X)		ACCESSORIES (INC. TESTING EQUIPMENT).	12 136		43	46 093	26.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	4 837	1.2	14	42 789		INTERCOMMUNICATION AND SOUND EQUIPMENT.	10 412		33	45 048	25.1
	INTERIOR WIRING, CONSTRUCTION MATERIALS.	978		3	13 806		COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT NOT REPORTED IN DETAIL.	23 416		40	49 496	47.3
	MOTORS, GENERATORS, INDUSTRIAL CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	3 280		13	34 617	5099699	MISCELLANEOUS LINES OF MERCHANDISE.	73 884		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	579		(NA)	(NA)		COMMODITIES, N.E.C.	159	•1	4	4 267	3.7
5062320	TELEPHONE AND SIGNAL EQUIPMENT.	2 839	•7	3	11 346		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 147	1.2	(NA)	(NA)	(NA)
						5099900		78	(Z)	3	265	29.4

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	ELECTRONIC PARTS, EQUIPMENT (CONT.)											
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE, (D)											
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	83 362	100.0	75	(X)	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	17 118	100.0	16	17 118	(X)
	MATERIALS,	2 306	2.8	9	15 258	15.1	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,	16 268	95.0	16	17 118	95.0
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS,	209	.3	6	3 940	5.3	TV, TRANSMITTING AND INDUSTRIAL,	1 163		5	5 231	22.2
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES,	79 596	95.5	75	83 362	95.5	ELECTRONIC PARTS (EXCEPT TUBES AND	5 125		8	9 334	54.9
	TV, TRANSMITTING AND INDUSTRIAL,	4 750		16	21 830	21.8	TRANSISTORS,	4 639		4	4 739	13.5
	ACCESSORIES (INC. TESTING EQUIPMENT),	39 028		44	58 323	66.9	ACCESORIES (INC. TESTING EQUIPMENT),	5 403		8	9 091	59.4
	INTERCOMMUNICATION AND SOUND EQUIPMENT,	4 891		20	23 286	21.0	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	3 938		(NA)	(NA)	(NA)
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	13 575		14	12 971	12.1	NOT REPORTED IN DETAIL,	850	5.0	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,	15 990		30	28 935	46.2	COMMODITIES, N.E.C.,			(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	191	.2	5	4 686	4.1	WEST SOUTH CENTRAL DIVISION					
	COMMODITIES, N.E.C.,	882	1.1	(NA)	(NA)	(NA)	ALL ESTABLISHMENTS, (NUMBER)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	178	.2	3	596	29.9	SALES NOT REPORTED BY COMMODITY					
	FROM CUSTOMERS,						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE, (D)						SALES REPORTED BY COMMODITY LINE,	55 765	100.0	60	55 765	97.5
	SOUTH ATLANTIC DIVISION						ELECTRONIC TUBES, PARTS, ACCESSORIES,	54 367	97.5	60	55 765	97.5
	ALL ESTABLISHMENTS, (NUMBER)						ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,	4 193		12	9 724	43.1
	SALES NOT REPORTED BY COMMODITY						TV, TRANSMITTING AND INDUSTRIAL,	18 693		32	27 769	67.3
	LINE (\$1,000)						ELECTRONIC PARTS (EXCEPT TUBES AND	4 173		12	10 280	40.6
	SALES REPORTED BY COMMODITY LINE,						TRANSISTORS,	2 930		13	9 940	29.5
	ACCESORIES (INC. TESTING EQUIPMENT),						ACCESORIES (INC. TESTING EQUIPMENT),	11 070		20	18 812	58.8
	INTERCOMMUNICATION AND SOUND EQUIPMENT,						COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	13 308		(NA)	(NA)	(NA)
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT						NOT REPORTED IN DETAIL,	1 395	2.5	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL,						COMMODITIES, N.E.C.,			(NA)	(NA)	(NA)
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	147 628	100.0	118	(X)		LABOR, SERVICE, AND RENTAL RECEIPTS					
	MATERIALS,	1 755	1.2	7	8 325	21.1	FROM CUSTOMERS,	3	(2)	3	917	.3
	INTERIOR WIRING, CONSTRUCTION MATERIALS,	1 313		3	3 503	37.5	MOUNTAIN DIVISION					
	NOT REPORTED IN DETAIL,	442		(NA)	(NA)	(NA)	ALL ESTABLISHMENTS, (NUMBER)					
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE	1 809	1.2	4	7 206	25.1	SALES NOT REPORTED BY COMMODITY					
5064120	RADIOS AND RECORD PLAYERS,	90	.1	3	4 189	2.1	LINE (\$1,000)					
5065100	NONCONSOLE RADIOS AND RECORD PLAYERS,	142 743	96.7	118	147 628	96.7	SALES REPORTED BY COMMODITY LINE,	39 779	100.0	54	39 779	(X)
	ELECTRONIC TUBES, PARTS, ACCESSORIES,	15 816		32	38 934	40.6	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION					
	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,	47 473		62	73 393	64.7	MATERIALS,	188	.5	3	2 393	7.9
	TV, TRANSMITTING AND INDUSTRIAL,	7 052		25	33 244	21.2	NONCONSOLE RADIOS AND RECORD PLAYERS,	85	.2	5	3 770	2.3
	ELECTRONIC PARTS (EXCEPT TUBES AND	4 187		15	19 711	21.2	ELECTRONIC TUBES, PARTS, ACCESSORIES,	37 205	93.5	54	39 779	93.5
	TRANSISTORS,	22 330		36	44 197	50.5	ELECTRONIC TUBES, TRANSISTORS (INC. RADIO,	1 788		19	9 367	19.1
	INTERCOMMUNICATION AND SOUND EQUIPMENT,	45 885		(NA)	(NA)	(NA)	TV, TRANSMITTING AND INDUSTRIAL,	9 121		27	19 307	47.2
	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT						TRANSISTORS,	2 983		19	9 656	30.9
	NOT REPORTED IN DETAIL,						ACCESORIES (INC. TESTING EQUIPMENT),	2 268		9	8 266	27.4
	COMMODITIES, N.E.C.,	929	.6	(NA)	(NA)	(NA)	INTERCOMMUNICATION AND SOUND EQUIPMENT,	10 532		23	17 765	59.3
	LABOR, SERVICE, AND RENTAL RECEIPTS	302	.2	3	4 526	6.7	COMMERCIAL, INDUSTRIAL ELECTRONIC EQUIPMENT	10 513		(NA)	(NA)	(NA)
	FROM CUSTOMERS,						NOT REPORTED IN DETAIL,					

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(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

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Standard Notes: ~ Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

(NA) Not available.

(X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	HARDWARE (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	2 280	6.5	3	12 515	18.2						
5072210	HARDWARE	21 336	60.4	23	25 452	83.8						
5099120	SPORTING, ATHLETIC GOODS, BICYCLES	1 511	4.3	4	11 206	13.5						
	COMMODITIES, N.E.C.	10 187	28.8	(NA)	(NA)	(NA)						(X)
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER)	37										5.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											79.3
	SALES REPORTED BY COMMODITY LINE											68.9
5072210	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	22 651	91.3	26	24 536	92.3						14.3
	ALL OTHER HARDWARE	2 770		4	5 006	49.3						10.9
	NOT REPORTED IN DETAIL	9 730		10	11 774	82.6						(NA)
	COMMODITIES, N.E.C.	10 451	8.7	(NA)	(NA)	(NA)						11.7
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER)	20										13.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											12.4
	SALES REPORTED BY COMMODITY LINE											15.4
5072210	HARDWARE	13 361	100.0	16	(X)	(X)						20.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	11 414	85.4	15	13 104	87.1						23.3
	COMMODITIES, N.E.C.	665	5.0	3	3 809	17.5						(NA)
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER)	22										(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											(NA)
	SALES REPORTED BY COMMODITY LINE											(NA)
5072210	HARDWARE	18 061	100.0	19	(X)	(X)						(X)
	BUILDERS' HARDWARE	15 798	87.5	19	17 766	88.9						33.1
	KITCHEN AND SHELF HARDWARE	2 550		4	5 673	44.9						90.8
	HAND TOOLS (INC. POWER DRIVEN), CUTLERY	1 618		4	4 812	33.6						71.8
	ALL OTHER HARDWARE	3 029		7	4 812	15.4						82.0
	NOT REPORTED IN DETAIL	7 858		(NA)	(NA)	(NA)						59.9
5072230	PAINTERS' SUPPLIES	371	2.1	3	2 063	18.0						80.5
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	615	3.4	3	2 219	27.7						18.1
	COMMODITIES, N.E.C.	1 277	7.1	(NA)	(NA)	(NA)						46.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)											
	NEW ENGLAND DIVISION (CONT.)											
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	621	2.4	3	3 639	17.1	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	755	.7	5	4 736	15.9
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	678	2.6	6	3 486	19.4	CAST IRON-SOIL PIPE, TUBING	1 426	1.4	5	5 367	26.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE	134	.5	4	1 819	7.4	MISCELLANEOUS LINES OF MERCHANDISE	1 084	1.1	6	4 688	23.1
5099900	COMMODITIES, N.E.C.	839	3.2	(NA)	(NA)	(NA)	COMMODITIES, N.E.C.	2 805	2.8	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	139	.5	3	2 258	6.2	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	223	.2	5	3 639	6.1
	MIDDLE ATLANTIC DIVISION											
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	15 364	15.2	39	29 181	52.7	ALL ESTABLISHMENTS	130 345	100.0	158	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	4 351		13	11 346	38.3	SALES NOT REPORTED BY COMMODITY LINE	166	.1	3	2 650	6.3
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	27 234		12	18 050	27.5	SALES REPORTED BY COMMODITY LINE	1 365	1.0	7	5 841	23.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	2 307		5	4 786	8.0	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	236	.2	4	3 316	7.1
5074120	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	926	.9	6	3 843	24.1	ELECTRIC WIRING SUPPLIES, CONSTRUCTION MATERIALS	80	.1	4	9 053	.9
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	24 773	24.5	55	37 781	65.6	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	426	.3	5	5 314	8.0
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	49 939	49.3	61	62 533	79.9	HARDWARE	23 826	18.3	56	42 426	56.2
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	1 793	1.8	14	11 560	15.4	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	2 715	2.1	5	3 304	82.2
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	438		3	4 003	10.9	ELECTRICAL RESIDENTIAL SPACE HEATING EQUIPMENT (EXC. PORTABLE)	22 974	17.6	72	42 511	54.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	36		3	2 263	1.1	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.)	68 281	52.4	85	85 646	79.7
5099900	COMMODITIES, N.E.C.	663		4	2 590	25.6	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	27 958		42	54 838	51.0
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	704	.7	5	5 731	12.3	PIPE, FITTINGS, VALVES	11 203		22	38 803	28.9
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	531	.5	3	2 765	19.2	PLUMBING SYSTEMS (SOIL PIPE, FITTINGS)	1 900		17	12 952	14.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	704	.7	5	5 731	12.3	DRAINAGE SYSTEMS (OVER 20HP)	8 921		33	42 197	21.1
							OTHER PLUMBING EQUIPMENT, SUPPLIES	18 299		(NA)	(NA)	(NA)
							NOT REPORTED IN DETAIL	1 767	1.4	13	13 190	13.4
							CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	241		5	2 715	8.9
							RESIDENTIAL AND COMMERCIAL (UNDER 20HP)	450		7	4 248	10.6
							INDUSTRIAL AND LARGE COML. (OVER 20HP)	831		7	4 559	18.2
							NOT REPORTED IN DETAIL	245		(NA)	(NA)	(NA)
							GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	885	.7	14	6 571	13.5
							INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	985	.8	9	7 044	14.0
							OTHER INDUSTRIAL EQUIPMENT SUPPLIES	825	.6	10	6 296	13.1

(X) Not applicable.

(NA) Not available.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5091215	CAST IRON-STEEL PIPE, TUBING	451	3.3	5	5 379	8.4	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	12 731	20.0	28	16 682
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE)	170	1.1	3	2 290	7.4	5074300	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	5 020		6	6 607
5091210	SPORTING, ATHLETIC GOODS, BICYCLES,	224	2.2	3	2 257	9.9		CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	198		3	2 687
5099499	MISCELLANEOUS LINES OF MERCHANDISE	430	3.3	6	4 021	10.7		DUCTS, REGISTERS, FITTINGS, ACCESSORIES . . .	1 926		8	5 453
	COMMODITIES, N.E.C.	4 437	3.4	(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL	5 567	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	8 939	13.9	24	14 236
	WEST NORTH CENTRAL DIVISION							PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	36 241	56.8	37	41 613
	ALL ESTABLISHMENTS (NUMBER) 79	102	1.1	8	3 799	2.7		PIPE, FITTINGS, VALVES	9 607		10	13 825
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 13,287							PLUMBING FIXTURES	4 149		12	14 448
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	4 676	14.4	7	2 278	32.8		DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS) . . .	2 405		9	11 615
	WARM-AIR FURNACES (ALL FUELS)	748		4	2 216	49.6		OTHER PLUMBING EQUIPMENT, SUPPLIES	8 641		19	19 137
	CENTRAL SELF-CONTAINED HEATING-COOLING UNITS (INC. HEAT PUMPS)	1 099		7	2 253	24.3		NOT REPORTED IN DETAIL	11 439		(NA)	(NA)
	DUCTS, REGISTERS, FITTINGS, ACCESSORIES . . .	548		4	1 326	21.3						
	OTHER WARM-AIR HEATING EQUIPMENT	283		(NA)	(NA)	(NA)						
	NOT REPORTED IN DETAIL	1 998										
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) .	7 044	21.7	25	10 311	68.3	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	1 084	1.7	13	6 784
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	19 082	58.7	34	23 211	82.2	5077120	COMMERCIAL REFRIGERATION EQUIPMENT	944	1.5	4	4 153
	PIPE, FITTINGS, VALVES	5 833		13	9 264	63.0		BEVERAGE, DRINKING, WATER COOLERS	901		3	3 401
	PLUMBING FIXTURES	1 879		10	6 699	28.0		NOT REPORTED IN DETAIL	43		(NA)	(NA)
	DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS) . . .	1 003		4	1 941	51.7	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. .	588	9.9	6	2 477
	OTHER PLUMBING EQUIPMENT, SUPPLIES	2 556		11	7 269	35.2	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. CAST IRON PIPE)	263	4.4	4	3 255
	NOT REPORTED IN DETAIL	7 811		(NA)	(NA)	(NA)	5084970	PLUMBING AND OIL MARKETING	148	2.2	4	1 156
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT. . .	309	1.0	6	2 483	12.4		OTHER INDUSTRIAL EQUIPMENT SUPPLIES	829	1.3	5	7 275
	INDUSTRIAL AND LARGE COM. (OVER 20HP) . . .	176		4	1 887	9.3		CAST IRON-STEEL PIPE, TUBING	1 387	2.2	6	8 681
	NOT REPORTED IN DETAIL	133		(NA)	(NA)	(NA)		SOIL PIPE)	1 041		5	6 367
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	1 350	4.2	(NA)	(NA)	(NA)		STANDARD STEEL PIPE	346		(NA)	(NA)
	COMMODITIES, N.E.C.							NOT REPORTED IN DETAIL	670	1.1	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS	38	1.1	3	1 747	2.2	5099900	COMMODITIES, N.E.C.				
	FROM CUSTOMERS							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	76	1.1	3	1 300
	SOUTH ATLANTIC DIVISION							EAST SOUTH CENTRAL DIVISION				
	ALL ESTABLISHMENTS (NUMBER) 99	63 800	100.0	76	(X)	(X)		ALL ESTABLISHMENTS (NUMBER) 39	17 156	100.0	27	(X)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)							SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,415				
	SALES REPORTED BY COMMODITY LINE							SALES REPORTED BY COMMODITY LINE	1 824	10.6	9	3 696
								WARM-AIR HEATING-COOLING EQPT., SUPPLIES . . .	1 824	10.6	9	3 696
								WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) . .	2 829	16.5	14	5 940
								PLUMBING FIXTURES, EQUIPMENT, SUPPLIES . . .	11 014	64.2	16	12 489
								PIPE, FITTINGS, VALVES	3 888		8	5 353
								PLUMBING FIXTURES	960		5	1 753
								DRAINAGE SYSTEMS (SOIL PIPE, FITTINGS) . . .	1 802		7	6 394
								OTHER PLUMBING EQUIPMENT, SUPPLIES	1 332		6	3 674
								NOT REPORTED IN DETAIL	3 032		(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

[illegible]

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)	Percent distrib- ution	(2)				Number	Total sales, all commodity lines (\$1,000)	(3)	(4)		(5)
	PLUMBING, HEATING EQUIPMENT, SUPPLIES (CONT.)							AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)					
	PACIFIC DIVISION							EAST NORTH CENTRAL DIVISION					
	(CONT.)							(NOT ANALYZED BY COMMODITY LINE)					
	WEST NORTH CENTRAL DIVISION							ALL ESTABLISHMENTS, (NUMBER) 27					
	SALES NOT REPORTED BY COMMODITY							LINE (\$1,000) 2,296					
	SALES REPORTED BY COMMODITY LINE							WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	18 630	100.0	19	(X)	(X)
5074110	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	137	.2	3	1 759	7.8	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, . . .	2 211	11.9	7		10 535
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	51	.1	3	2 858	1.8	5074300	RADIATORS, UNIT HEATERS, CONVECTORS, ETC., . . .	2 043	11.0	9		9 660
	COMMODITIES, N.E.C.	1 475	1.8	(NA)	(NA)	(NA)		PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	191	1.0	4		3 825
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	173	.2	5	1 536	11.3	9077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . . .	7 339	39.4	13		13 529
	FROM CUSTOMERS							RESIDENTIAL AND SMALL COM. (UNDER SHP) . . .	665		5		6 044
	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (SIC 5077)							INDUSTRIAL AND COMMERCIAL (5-20HP)	418		8		6 667
	NEW ENGLAND DIVISION							INDUSTRIAL AND LARGE COM. (OVER 20HP),	4 048		(NA)		8 080
	ALL ESTABLISHMENTS, (NUMBER) 8							NOT REPORTED IN DETAIL,	2 208		(NA)		(NA)
	SALES NOT REPORTED BY COMMODITY							COMMERCIAL REFRIGERATION EQUIPMENT,	2 980	16.0	4		3 930
	LINE (\$1,000)							OTHER REFRIGERATION EQUIPMENT	1 625		3		3 146
	SALES REPORTED BY COMMODITY LINE							NOT REPORTED IN DETAIL,	1 355		(NA)		(NA)
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . . .	1 439	29.6	4	2 141	67.2	5077120	AIR CONDITIONING, REFRIGERATION EQPT.,	2 758	14.8	5		4 053
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	2 747	56.6	3	2 757	99.6		PARTS (INC. REFRIGERANTS)	1 108	5.9	(NA)		(NA)
	COMMODITIES, N.E.C.	656	13.5	(NA)	(NA)	(NA)		COMMODITIES, N.E.C.					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	15	.3	3	712	2.1		SOUTH ATLANTIC DIVISION					
	FROM CUSTOMERS							ALL ESTABLISHMENTS, (NUMBER) 54					
	MIDDLE ATLANTIC DIVISION							SALES NOT REPORTED BY COMMODITY					
	(CONT.)							LINE (\$1,000) 5,115					
	SALES REPORTED BY COMMODITY LINE							SALES REPORTED BY COMMODITY LINE	27 568	100.0	44		(X)
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	24 316	100.0	33	(X)	(X)	5064140	ROOM AIR CONDITIONERS	375	1.4	3		2 792
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, . . .	786	3.2	9	6 016	13.1	5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES, . . .	1 944	7.1	20		11 735
	RADIATORS, UNIT HEATERS, CONVECTORS, ETC., . . .	1 267	5.2	6	4 929	25.7		WARM-AIR FURNACES (ALL FUELS)	135		7		6 237
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . . .	6 584	27.1	16	10 994	59.9		CENTRAL SELF-CONTAINED HEATING-COOLING	598		9		7 031
	RESIDENTIAL AND SMALL COM. (UNDER SHP) . . .	720		3	2 959	24.3		UNITS (INC. HEAT PUMPS),	298		9		3 201
	RESIDENTIAL AND COMMERCIAL (5-20HP)	483		5	4 934	9.8		DUCTS, REGISTERS, FITTINGS, ACCESSORIES, . . .	913		(NA)		(NA)
	INDUSTRIAL AND LARGE COM. (OVER 20HP),	3 658		7	5 484	66.7		NOT REPORTED IN DETAIL,					
	NOT REPORTED IN DETAIL,	1 725		(NA)	(NA)	(NA)		WET HEAT EQUIPMENT, SUPPLIES (BOILERS, . . .	1 344	4.9	19		9 921
5077120	COMMERCIAL REFRIGERATION EQUIPMENT,	9 138	37.6	11	10 336	88.4	5074200	RADIATORS, UNIT HEATERS, CONVECTORS, ETC., . . .	94	.3	6		2 511
5077130	PARTS (INC. REFRIGERANTS)	3 419	14.1	12	7 050	48.5	5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES,	12 744	46.2	32		17 883
	COMMODITIES, N.E.C.	3 122	12.8	(NA)	(NA)	(NA)	5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., . . .	982		10		9 144
								RESIDENTIAL AND SMALL COM. (UNDER SHP) . . .	1 073		12		9 540
								INDUSTRIAL AND COMMERCIAL (5-20HP)	9 137		26		15 067
								NOT REPORTED IN DETAIL,	1 552		(NA)		(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AIR CONDITIONING, REFRIG. EQUIP., SUPPL. (CONT.)											
	SOUTH ATLANTIC DIVISION											
	(CONT.)											
5077120	COMMERCIAL REFRIGERATION EQUIPMENT.	3 881	14.1	9	5 220	74.3						
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	6 557	23.8	13	12 568	52.2						
	COMMODITIES, N.E.C.	608	2.2	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21	.1	4	3 212	.7						
	EAST SOUTH CENTRAL DIVISION											
	(CONT.)											
	ALL ESTABLISHMENTS. (NUMBER) 18											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,204											
	SALES REPORTED BY COMMODITY LINE.											
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. . .	8 776	100.0	15	(X)	(X)						
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). .	785	8.9	7	5 397	14.5						
	COMMODITIES, N.E.C.	1 243	14.2	8	5 908	21.0						
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND SMALL COM. (UNDER SHP). .	5 884	67.0	12	8 339	70.6						
	RESIDENTIAL AND COMMERCIAL (5-20HP). . .	254	6.7	4	3 766	6.7						
	INDUSTRIAL AND LARGE COM. (OVER 20HP). . .	770	5	4 217	18.3	18.3						
	NOT REPORTED IN DETAIL.	3 510	(NA)	8	5 847	60.0						
	SALES REPORTED BY COMMODITY LINE.	1 350	(NA)	(NA)	(NA)	(NA)						
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	404	4.6	4	1 924	21.0						
	COMMODITIES, N.E.C.	460	5.2	(NA)	(NA)	(NA)						
	WEST SOUTH CENTRAL DIVISION											
	(CONT.)											
	ALL ESTABLISHMENTS. (NUMBER) 33											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 5,414											
	SALES REPORTED BY COMMODITY LINE.											
5074110	WARM-AIR HEATING-COOLING EQPT., SUPPLIES. .	357	1.0	5	2 940	12.1						
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.). .	603	1.6	7	4 105	14.7						
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES. . .	265	.7	3	1 516	17.5						
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT., RESIDENTIAL AND COMMERCIAL (5-20HP). . .	8 727	23.6	16	10 329	84.5						
	INDUSTRIAL AND LARGE COM. (OVER 20HP). . .	244	3	1 912	12.8	12.8						
	NOT REPORTED IN DETAIL.	4 869	(NA)	9	6 046	80.5						
	SALES REPORTED BY COMMODITY LINE.	3 614	(NA)	(NA)	(NA)	(NA)						
5077130	AIR CONDITIONING, REFRIGERATION EQPT., PARTS (INC. REFRIGERANTS).	26 895	72.7	7	27 751	96.9						
	COMMODITIES, N.E.C.	132	.4	(NA)	(NA)	(NA)						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)		Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)
	COMMERCIAL MACHINES, EQUIPMENT (SIC 5082, PART)							COMMERCIAL MACHINES, EQUIPMENT (CONT.)					
	NEW ENGLAND DIVISION							WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 13							ALL ESTABLISHMENTS, (NUMBER) 30					
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 744							LINE (\$1,000) 677					
	SALES REPORTED BY COMMODITY LINE	6 030	100.0	10	(X)	(X)		SALES REPORTED BY COMMODITY LINE	10 924	100.0	26	(X)	(X)
5081100	OFFICE MACHINES AND EQUIPMENT	2 429	40.3	5	2 447	99.3	5081100	OFFICE MACHINES AND EQUIPMENT	4 605	42.2	15	5 232	88.0
	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 552	58.9	(NA)	(NA)	(NA)	5081330	STORE FIXTURES AND EQUIPMENT (EXC.	844	7.7	3	1 066	79.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	49	.8	3	158	31.0	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS,	2 379	21.8	6	2 975	80.0
	FROM CUSTOMERS							VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	95	.9	4	589	16.1
	MIDDLE ATLANTIC DIVISION						5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	572	5.2	4	2 021	28.3
	ALL ESTABLISHMENTS, (NUMBER) 72						5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 270	20.8	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY							COMMODITIES, N.E.C.	159	1.5	5	1 361	11.7
	LINE (\$1,000) 7,933						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS					
	SALES REPORTED BY COMMODITY LINE	33 331	100.0	53	(X)	(X)		FROM CUSTOMERS					
5081100	OFFICE MACHINES AND EQUIPMENT	6 596	19.8	22	7 383	89.3		SOUTH ATLANTIC DIVISION					
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	8 743	26.2	14	14 474	60.4		ALL ESTABLISHMENTS, (NUMBER) 69					
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,	694	2.1	5	802	86.5		SALES NOT REPORTED BY COMMODITY					
5081320	BEAUTY SHOP (\$1,000)	352	1.1	5	490	71.8		LINE (\$1,000) 7,478					
5081330	SALES, BALANCES (EXC. SCIENTIFIC)	1 924	5.8	4	1 950	98.7		SALES REPORTED BY COMMODITY LINE	16 826	100.0	50	(X)	(X)
5081400	STORE FIXTURES AND EQUIPMENT (EXC.	7 638	22.9	9	8 601	88.8	5081100	OFFICE MACHINES AND EQUIPMENT	5 756	34.2	32	6 952	82.8
	MACHINES AND SCALES	7 053	21.2	(NA)	(NA)	(NA)		ADDING, ACCOUNTING, COMPUTING MACHINES,	1 729	3.4	19	3 764	45.9
	VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.							TYPEWRITERS	1 430	7	17	3 613	39.6
	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT							OTHER OFFICE MACHINES	804	(NA)	7	2 255	35.7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	331	1.0	11	5 021	6.6		NOT REPORTED IN DETAIL	1 793	(NA)	(NA)	(NA)	(NA)
	FROM CUSTOMERS						5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	4 976	29.6	8	5 686	87.5
	EAST NORTH CENTRAL DIVISION						5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,	522	3.1	5	638	81.8
	ALL ESTABLISHMENTS, (NUMBER) 68						5081330	STORE FIXTURES AND EQUIPMENT (EXC.	567	3.4	4	1 885	30.1
	SALES NOT REPORTED BY COMMODITY						5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS,	2 655	15.8	3	2 958	89.8
	LINE (\$1,000) 7,792							VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	208	1.2	12	2 776	7.5
	SALES REPORTED BY COMMODITY LINE	17 080	100.0	44	(X)	(X)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	122	.7	5	1 583	7.7
5081100	OFFICE MACHINES AND EQUIPMENT	6 951	40.7	22	7 955	87.4	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	36	.2	3	823	4.4
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 196	18.7	10	3 389	94.3	5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 092	6.5	(NA)	(NA)	(NA)
5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER,	620	3.6	5	896	69.2		COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	892	5.3	17	3 399	26.2
5081400	BEAUTY SHOP (\$1,000)	1 491	8.7	6	1 538	96.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS					
	OIL MARKETING EQUIPMENT—HOSE, TANKS,	91	.5	3	349	26.1		FROM CUSTOMERS					
	VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	48	.3	5	737	6.5		EAST SOUTH CENTRAL DIVISION					
5086220	SCHOOL EQUIPMENT, SUPPLIES,	4 404	25.8	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 18					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.	279	1.6	12	1 676	16.6		SALES NOT REPORTED BY COMMODITY					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS							LINE (\$1,000) 330					
	FROM CUSTOMERS							SALES REPORTED BY COMMODITY LINE	4 860	100.0	15	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)						
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)							
COMMERCIAL MACHINES, EQUIPMENT (CONT.)																			
EAST SOUTH CENTRAL DIVISION (CONT.)																			
5081100	OFFICE MACHINES AND EQUIPMENT	681	14.0	8	957	71.2	5081310	STORE, SERVICE SHOP MACHINES (EXC. BARBER, BEAUTY SHOP)	381	1.9	5	652	58.4						
	ADDING, ACCOUNTING, COMPUTING MACHINES	241		7	887	27.2	5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	297	1.5	3	618	48.1						
	TYPEWRITERS	358		5	801	42.2		STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	837	4.2	5	1 467	57.1						
	NOT REPORTED IN DETAIL	102		(NA)	(NA)	(NA)	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	2 325	11.7	4	2 495	93.2						
5099900	COMMODITIES, N.E.C.	3 871	79.7	(NA)	(NA)	(NA)	5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	32	.2	6	651	4.9						
5099900	WEST SOUTH CENTRAL DIVISION	308	6.3	5	1 135	27.1	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	58	.3	3	1 194	4.9						
	ALL ESTABLISHMENTS (NUMBER) 37						5099900	COMMODITIES, N.E.C.	1 529	7.7	(NA)	(NA)	(NA)						
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	517	2.6	14	8 195	6.3						
	SALES REPORTED BY COMMODITY LINE	16 147	100.0	30	(X)	(X)													
5081100	OFFICE MACHINES AND EQUIPMENT	4 133	25.6	10	4 191	98.6	CONSTRUCTION MACHINERY, EQUIPMENT (SIC 5082, PART)												
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	3 767	23.3	9	4 665	80.8	NEW ENGLAND DIVISION												
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	310	1.9	5	490	63.3	ALL ESTABLISHMENTS (NUMBER) 5												
5081330	STORE FIXTURES AND EQUIPMENT (EXC. MACHINES AND SCALES)	107	.7	3	195	54.9	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.	5 877	36.4	6	5 892	99.7	SALES REPORTED BY COMMODITY LINE (D)												
5099900	COMMODITIES, N.E.C.	1 862	11.5	(NA)	(NA)	(NA)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	2 761	100.0	4	(X)	(X)						
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	91	.6	5	551	16.5	5099900	COMMODITIES, N.E.C.	2 503	90.7	4	2 761	90.7						
	MOUNTAIN DIVISION							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	52	1.9	(NA)	(NA)	(NA)						
	ALL ESTABLISHMENTS (NUMBER) 14							SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	206	7.5	3	1 734	11.9						
5081100	OFFICE MACHINES AND EQUIPMENT	2 667	100.0	7	(X)	(X)	MIDDLE ATLANTIC DIVISION												
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	672	25.2	3	680	98.8	ALL ESTABLISHMENTS (NUMBER) 20												
5099900	COMMODITIES, N.E.C.	1 518	56.9	3	1 868	81.3	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)												
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	464	17.4	(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE 1,603												
	PACIFIC DIVISION						5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	27 460	100.0	17	(X)	(X)						
	ALL ESTABLISHMENTS (NUMBER) 59							MAINTENANCE EQUIPMENT, SUPPLIES	11 346	41.3	17	27 460	41.3						
5081100	OFFICE MACHINES AND EQUIPMENT	19 905	100.0	41	(X)	(X)	5099900	CRAWLER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	2 247		4	19 940	11.3						
5081210	COMMERCIAL COOKING, FOOD SERVICE EQUIPMENT	11 927	59.9	27	12 921	92.3		POWER CRANES, DRAGLINES, SHOVELS—PARTS											
5081320	SCALES, BALANCES (EXC. SCIENTIFIC)	2 002	10.1	4	2 957	67.7		OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EPT., SUPPLIES											
							NOT REPORTED IN DETAIL							8		20 454	17.3		
							COMMODITIES, N.E.C.							4 743		(NA)	(NA)		
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS							16 110		58.7	(NA)	(NA)	
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS							4		(Z)	3	2 185	.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)											
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 34											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE.											
5082100	CONSTRUCTION, MINING, LOGGING, ROAD	21 757	100.0	21	(X)	5099900	COMMODITIES, N+E+C.	160	1.3	(NA)	(NA)	(NA)
	MAINTENANCE EQUIPMENT, SUPPLIES.	16 250	74.6	21	21 757		LABOR, SERVICE, AND RENTAL RECEIPTS	525	4.4	3	6 873	7.6
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT.	791	3.6	4	4 332		FROM CUSTOMERS.					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS,	470	2.2	3	3 181		WEST SOUTH CENTRAL DIVISION					
5083920	CONVEYING EQUIPMENT)	711	3.3	3	8 954		ALL ESTABLISHMENTS, (NUMBER) 9					
	USED OR REBUILT MACHINERY AND EQUIPMENT						SALES NOT REPORTED BY COMMODITY					
	MACHINERY AND EQUIPMENT.	711		3	8 954		LINE (\$1,000)	8 513	100.0	5	(X)	(X)
							SALES REPORTED BY COMMODITY LINE.					
5099900	COMMODITIES, N+E+C.	3 476	16.0	(NA)	(NA)	5082100	CONSTRUCTION, MINING, LOGGING, ROAD	7 989	93.8	5	8 513	93.8
	LABOR, SERVICE, AND RENTAL RECEIPTS	79	.4	3	3 883		MAINTENANCE EQUIPMENT, SUPPLIES.	5 022		4	7 709	65.1
	FROM CUSTOMERS						CRAWLER TRACTORS AND CONTRACTORS, OFF-	774		3	3 999	19.4
	WEST NORTH CENTRAL DIVISION						HIGHWAY WHEEL TRACTORS	2 193		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 6						PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS,					
	SALES NOT REPORTED BY COMMODITY						NOT REPORTED IN DETAIL.					
	LINE (\$1,000) (D)						COMMODITIES, N+E+C.	175	2.1	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE.						LABOR, SERVICE, AND RENTAL RECEIPTS	349	4.1	3	3 999	8.7
5082100	CONSTRUCTION, MINING, LOGGING, ROAD	2 734	83.0	3	2 734	5099900	FROM CUSTOMERS					
	MAINTENANCE EQUIPMENT, SUPPLIES.	560	17.0	(NA)	(NA)		MOUNTAIN DIVISION					
	COMMODITIES, N+E+C.						ALL ESTABLISHMENTS, (NUMBER) 6					
	SOUTH ATLANTIC DIVISION						SALES NOT REPORTED BY COMMODITY					
	ALL ESTABLISHMENTS, (NUMBER) 14						LINE (\$1,000)	6 506	100.0	4	(X)	(X)
	SALES NOT REPORTED BY COMMODITY						SALES REPORTED BY COMMODITY LINE.					
	LINE (\$1,000) 1,234						CONSTRUCTION, MINING, LOGGING, ROAD	4 285	65.9	4	6 506	65.9
5082100	CONSTRUCTION, MINING, LOGGING, ROAD	4 611	100.0	9	(X)	5082100	MAINTENANCE EQUIPMENT, SUPPLIES.	2 217	34.1	(NA)	(NA)	(NA)
	MAINTENANCE EQUIPMENT, SUPPLIES.	4 271	92.6	9	4 611		COMMODITIES, N+E+C.					
	COMMODITIES, N+E+C.	326	7.1	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	4	.1	3	1 008	.4
	LABOR, SERVICE, AND RENTAL RECEIPTS	14	.3	3	381		FROM CUSTOMERS					
	FROM CUSTOMERS						PACIFIC DIVISION					
	EAST SOUTH CENTRAL DIVISION						ALL ESTABLISHMENTS, (NUMBER) 20					
	ALL ESTABLISHMENTS, (NUMBER) 4						SALES NOT REPORTED BY COMMODITY					
	SALES NOT REPORTED BY COMMODITY						LINE (\$1,000)	19 104	100.0	15	(X)	(X)
	LINE (\$1,000) 0						SALES REPORTED BY COMMODITY LINE.					
	SALES REPORTED BY COMMODITY LINE.						CONSTRUCTION, MINING, LOGGING, ROAD	18 631	97.5	15	19 104	97.5
5082100	CONSTRUCTION, MINING, LOGGING, ROAD	11 997	100.0	4	(X)	5082100	MAINTENANCE EQUIPMENT, SUPPLIES.	6 269		5	12 066	52.0
	MAINTENANCE EQUIPMENT, SUPPLIES.	11 312	94.3	4	11 997		CRAWLER TRACTORS AND CONTRACTORS, OFF-	1 102		3	9 276	11.9
							HIGHWAY WHEEL TRACTORS	3 534		4	11 635	30.4
							TRACTOR SHOVEL LOADERS,	541		4	841	64.3
							PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS,					
							POWER CRANES, DRAGLINES, SHOVELS-PARTS,					
							OTHER CONSTRUCTION, MINING, LOGGING, AND					
							ROAD-MAINTENANCE EOPT., SUPPLIES.	1 029		7	10 883	9.5
							NOT REPORTED IN DETAIL.	6 156		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)
	CONSTRUCTION MACHINERY, EQUIPMENT (CONT.)						INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)				
	PACIFIC DIVISION						MIDDLE ATLANTIC DIVISION				
	COMMODITIES, N.E.C. (NUMBER)	253	1.3	(NA)	(NA)		ALL ESTABLISHMENTS (NUMBER)	364	297	335	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	220	1.2	4	5 474	4.0	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)				(X)
	INDUSTRIAL MACHINERY, EQUIPMENT (SIC 5082, PART)						SALES REPORTED BY COMMODITY LINE	838	.2	6	8 124
	NEW ENGLAND DIVISION						NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	671	.2	9	8 104
	ALL ESTABLISHMENTS (NUMBER)	116					ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	823	.2	4	8 207
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	8,801					HARDWARE	196	.1	4	1 801
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT	1 613	2.4	8	3 105	51.9	WARM-AIR HEATING-COOLING EQPT., SUPPLIES	381	.1	7	14 546
	OTHER FOOD PROCESSING MACHINERY, EQPT.	1 610		7	2 433	66.2	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, ETC.)	298	.1	4	1 845
	NOT REPORTED IN DETAIL	3		(NA)	(NA)		RADIATORS, UNIT HEATERS, CONNECTORS, ETC.	285		3	1 543
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	13 268	19.7	26	16 246	81.7	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	4		(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	15 611	23.2	8	16 744	93.2	INDUSTRIAL AND LARGE COM. (OVER 20HP)	13			
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	17 081	25.4	31	17 647	96.8	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES	4 104	1.1	8	19 367
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES	12 293		26	13 614	90.3	CLAWER TRACTORS AND CONTRACTORS' OFF- HIGHWAY WHEEL TRACTORS	182		3	9 196
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	3 228		13	6 547	49.3	PARTS, ATTACHMENTS FOR TRACTORS, SCRAPPERS	453		4	11 978
	NOT REPORTED IN DETAIL	1 560		(NA)	(NA)		POWER CRANES, DRAGLINES, SHOVELS-PARTS	908		3	6 923
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES	1 901	2.8	6	2 068	91.9	CONCRETE MIXERS, PAVERS, RELATED EQPT.	1 246		3	4 159
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	39	.1	3	1 776	2.2	OTHER CONSTRUCTION, MINING, LOGGING, AND ROAD-MAINTENANCE EQPT., SUPPLIES	309		4	10 373
	OTHER USED OR REBUILT MACHINERY, EQPT.	39		3	1 776		NOT REPORTED IN DETAIL	1 006		(NA)	(NA)
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	14 815	22.0	24	15 821	93.6	FOOD PROCESSING MACHINERY, EQUIPMENT	5 941	1.6	14	7 632
	PAPER INDUSTRY MACHINERY	7 295		7	7 948	91.8	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	1 999		4	2 184
	TEXTILE INDUSTRY MACHINERY	3 122		6	3 891	80.2	OTHER FOOD PROCESSING MACHINERY, EQPT.	2 746		8	4 284
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	2 040		6	2 872	71.0	NOT REPORTED IN DETAIL	1 196		(NA)	(NA)
	NOT REPORTED IN DETAIL	2 358		(NA)	(NA)		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	111 558	30.6	144	159 815
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING)	78	.1	3	968	8.1	ENGINES (INC. INTERNAL COMBUS.) TURBINES	12 447		15	34 769
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	300	.4	6	3 160	9.5	COMPRESSORS, PUMPS	11 239		34	52 423
5099699	MISCELLANEOUS LINES OF MERCHANDISE	99	.1	4	1 422	7.0	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT	3 972		14	15 069
	COMMODITIES, N.E.C.	997	1.5	(NA)	(NA)		ELEVATORS	626		4	3 470
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 572	2.3	10	6 661	123.6	CRANES, DERRICKS, HOISTS, WINCHES	4 940		13	18 456
							INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS	4 738		11	18 333
							FANS, BLOWERS (INDUSTRIAL EQUIPMENT)	4 236		21	13 055
							OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	18 507		47	42 185
							NOT REPORTED IN DETAIL	51 053		(NA)	(NA)
							MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT)	27 946	7.7	44	42 928

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4 (5)	Establishments reporting commodity line		Sales of specified commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)		Number (3)	Total sales, all commodity lines (\$1,000) (4)	Amount (\$1,000) (1)	Percent distri- bution (2)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)								
	MIDDLE ATLANTIC DIVISION (CONT.)								
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING), FORMING AND MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES,	80 580	22.1	87.2	80	92 428	387	.1	6.8
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	55 380		86.9	54	63 756	4 977	1.4	(NA)
	NOT REPORTED IN DETAIL	8 441		32.0	32	26 397	1 127	.3	5.3
	NOT REPORTED IN DETAIL	16 759		(NA)	(NA)	(NA)			
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT PRODUCTION--OIL WELL RIGS, VALVES, ETC.,	6 065	1.7	49.1	6	12 347			
	NOT REPORTED IN DETAIL	4 004		33.9	5	11 805			
	NOT REPORTED IN DETAIL	2 061		(NA)	(NA)	(NA)			
5083600	PRINTING TRADES MACHINERY, EQUIPMENT,	7 558	2.1	73.6	9	10 268			
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	7 435	2.0	41.5	14	17 896			
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	3 476	1.0	29.0	15	12 002			
	USED CONSTRUCTION, MINING, EXCAVATING MACHINERY AND EQUIPMENT	87		1.8	4	4 706			
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING	675		16.7	5	4 036			
	OTHER USED OR REBUILT MACHINERY, EQPT.,	1 478		66.5	6	2 222			
	NOT REPORTED IN DETAIL	1 236		(NA)	(NA)	(NA)			
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	87 616	24.1	74.7	69	117 336			
	PAPER INDUSTRY MACHINERY,	10 824		41.7	6	25 956			
	TEXTILE INDUSTRY MACHINERY,	8 677		24.7	14	35 165			
	WOOD WORKING MACHINERY,	676		8.9	4	7 604			
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.,	43 360		62.5	35	69 367			
	NOT REPORTED IN DETAIL	24 079		(NA)	(NA)	(NA)			
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT,	895	.2	3.5	7	25 647			
	BALL, ROLLER BEARINGS	322		2.3	4	13 945			
	OTHER POWER TRANSMISSION EQUIPMENT,	573		2.9	4	19 934			
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	1 610	.4	6.0	15	26 666			
5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES),	1 003	.3	4.9	9	20 521			
	GAS WELDING SUPPLIES, EQPT. (INC. GASES),	388		2.7	4	14 309			
	ARC WELDING SUPPLIES AND EQUIPMENT,	211		1.7	3	12 482			
	RESISTANCE WELDING SUPPLIES AND EQUIPMENT	403		15.9	3	2 530			
	NOT REPORTED IN DETAIL	1		(NA)	(NA)	(NA)			
5084910	ABRASIVES, ABRASIVE MATERIALS	460	.1	5.0	10	9 250			
5084930	MECHANICAL RUBBER GOODS	576	.2	3.8	8	15 061			
5084940	ROPE, CORDAGE, TWINE,	826	.2	19.0	3	4 338			
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	851	.2	6.1	8	13 942			
5091212	IRON AND STEEL PRODUCTS (PLAT),	3 586	1.0	12.1	7	29 671			
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	934	.3	6.6	3	14 099			
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING,	838	.2	4.8	6	17 508			
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	741	.2	13.1	5	5 639			

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)											
	EAST NORTH CENTRAL DIVISION (CONT.)											
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT • PRODUCTION--OIL WELL RIGS, VALVES, ETC. • • • REFINING--BLENDERS, PROPORTIONING • • • • •	2 060 1 677 383	•6 •7 •8	10 6 3	6 766 3 983 2 919	30.4 42.1 13.1	GENERAL PURPOSE INDUSTRIAL MACHINERY, EPT. • • ENGINES (INC. INTERNAL COMBUS.) • • • • • COMPRESSORS, PUMPS, • • • • • CRANES, DERRICKS, HOISTS, WINCHES • • • • • INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, • • • STACKERS • • • • • FANS, BLOWERS (INDUSTRIAL EQUIPMENT) • • • • • OTHER GEN. PURPOSE INDUSTRIAL MACHINERY • • • NOT REPORTED IN DETAIL • • • • •	23 509 5 932 972 972	35.4	43 8 8 5	28 924 8 567 6 655 1 720	81.3 69.2 14.6 56.5
5083600	PRINTING TRADES MACHINERY, EQUIPMENT • • • • •	2 789	•8	3	2 789	100.0	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	1 785		5	2 871	62.2
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES • • • • •	5 528	1.5	15	7 470	74.0	WEST NORTH CENTRAL DIVISION (CONT.)	1 750		11	8 356	20.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT • • • USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING • • • • •	2 621 1 450	•7 •8	16 8	13 094 8 643	20.0 16.8	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	6 209 5 889		18 (NA)	12 194 (NA)	50.9
	OTHER USED OR REBUILT MACHINERY, EPT. • • • • • NOT REPORTED IN DETAIL • • • • •	591 580		5 (NA)	2 821 (NA)	21.0	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	2 486	3.7	16	6 938	35.8
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT • • FAPER INDUSTRY MACHINERY • • • • •	58 015 6	15.7	60	75 147	77.2	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	13 341	20.1	17	17 033	78.3
	WOOD WORKING MACHINERY • • • • •	2 919		3	3 414	18.2	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	6 817		10	8 819	77.3
	OTHER SPECIAL PURPOSE MACHINERY, EPT. • • • • • NOT REPORTED IN DETAIL • • • • •	39 593 14 882		35 (NA)	3 427 (NA)	85.2	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	5 159 1 365		7 (NA)	9 999 (NA)	51.6
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING) • • • • •	1 039	•3	17	14 451	7.2	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	1 408	2.1	6	5 278	26.7
5084400	WELDING EPT. AND SUPPLIES (INCL. GASES) • • • • • GAS WELDING SUPPLIES, EPT. (INC. GASES) • • • RESISTANCE WELDING SUPPLIES AND EQUIPMENT • • NOT REPORTED IN DETAIL • • • • •	2 199 460 1 320 419	•6 •7 •8 •9	9 3 7 (NA)	14 365 6 117 13 569 (NA)	15.3 7.5 9.7 (NA)	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	769 570 69		4 4 (NA)	3 167 3 237 (NA)	24.3 17.6 (NA)
5084910	ABRASIVES, ABRASIVE MATERIALS • • • • •	512	•1	10	8 507	6.0	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	2 837	4.3	7	3 490	81.3
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES • • • • •	733	•2	14	6 590	11.1	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	1 471 9 443	2.2 14.2	4 11	3 620 9 915	40.6 95.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE • • • • •	538	•1	8	2 845	18.9	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	92	•1	3	3 015	3.1
	COMMODITIES, N.E.C. • • • • •	4 417	1.2	(NA)	(NA)	(NA)	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	523	•8	3	2 695	19.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS • • • • •	1 024	•3	17	26 484	3.9	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	3 941	5.9	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION						INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	983	1.5	12	11 389	8.6
	ALL ESTABLISHMENTS • • • • • (NUMBER)	119					INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	SALES NOT REPORTED BY COMMODITY LINE • • • • • (\$1,000)						INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
	SALES REPORTED BY COMMODITY LINE • • • • •	66 349	100.0	91	(X)	(X)	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	110 367	100.0	138	(X)	(X)
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.) • •	217	•3	3	2 479	8.8	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)					
5081400	OIL MARKETING EQUIPMENT--HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC. • •	655	1.0	3	2 218	29.5	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	415	•4	7	3 237	12.8
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT • • • • • OTHER FOOD PROCESSING MACHINERY, EPT. • • • • • NOT REPORTED IN DETAIL • • • • •	5 443 5 292 131	8.2	9 8 (NA)	5 861 5 660 (NA)	93.2 93.5 (NA)	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	409	•4	4	1 906	21.5
							INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)	3 618	3.3	5	3 866	93.6

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4	Establishments reporting commodity line	Sales of specified commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution				Amount (\$1,000)	Percent distrib- ution			Number	Amount (\$1,000)	
	Kind of business, geographic division, and commodity line	(1)	(2)	(3)	(4)	(5)					(3)	(4)	(5)
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)												
	SOUTH ATLANTIC DIVISION (CONT.)												
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRANES, DERRICKS, HOISTS, WINCHES, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS, FANS, BLOWERS (INDUSTRIAL EQUIPMENT), OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	37 199 2 354 3 076 242 4 864 2 468 16 676 7 519	33.7	66 9 17 5 6 12 26 (NA)	46 249 4 309 9 074 2 125 6 720 6 961 22 054 (NA)	80.4 34.6 35.9 1.4 72.4 35.5 75.6 (NA)	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRANES, DERRICKS, HOISTS, WINCHES, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS, FANS, BLOWERS (INDUSTRIAL EQUIPMENT), OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	11 487 1 957 653 354 4 748 4 771	40.6	22 4 7 4 4 10 (NA)	14 819 1 354 3 769 1 726 1 726 6 473 (NA)	77.5 70.7 17.6 14.2 14.3 73.4 (NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT,)	11 956	10.8	26	22 772	52.5	5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT,)	2 403	8.5	13	4 938	48.7
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING), MACHINE TOOLS—CUTTING, FORMING AND SHAPING TYPES, MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT, NOT REPORTED IN DETAIL,	9 244 5 997 1 347 1 900	8.4	15 10 7 (NA)	11 975 7 195 3 918 (NA)	77.2 83.3 34.4 (NA)	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING), MACHINE TOOLS—CUTTING, FORMING AND SHAPING TYPES, MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT, NOT REPORTED IN DETAIL,	4 445 3 377 1 068	15.7	8 (NA)	6 142 5 074 (NA)	72.4 66.6 (NA)
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES, OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT,	1 547 39 823	1.4 36.1	7 46	3 918 42 911	34.4 92.8	5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES, OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT,	1 851 6 402	6.5 22.6	3 10	2 825 6 939	65.5 92.3
5083930	TEXTILE INDUSTRY MACHINERY, WOOD WORKING MACHINERY, OTHER SPECIAL PURPOSE MACHINERY, EOPT., NOT REPORTED IN DETAIL,	15 823 5 786 5 758 12 573		19 5 9 (NA)	17 544 6 356 6 572 (NA)	89.5 91.0 87.6 (NA)	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, OTHER POWER TRANSMISSION EQUIPMENT, NOT REPORTED IN DETAIL,	240 400	.8	3 (NA)	896 896	26.8 22.3
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT, BALL, ROLLER BEARINGS, OTHER POWER TRANSMISSION EQUIPMENT,	335 104 231	.3	5 3 3	3 612 2 239 1 605	9.3 4.6 14.4	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	139	.5	4	798	17.4
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	331	.3	6	1 894	17.5							
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	1 217	1.1	6	4 524	26.9							
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	119	.1	4	2 228	5.3							
5099900	COMMODITIES, N.E.C.,	3 610	3.3	(NA)	(NA)	(NA)	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	96 929	100.0	124	(X)	(X)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	544	.5	11	5 550	9.8	5081400	OIL MARKETING EQUIPMENT—HOSE, TANKS, VALVES, FITTINGS, PUMPS, COMPRESSORS, ETC.,	563	.6	3	1 743	32.3
	EAST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 68 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 7,127 SALES REPORTED BY COMMODITY LINE,	28 304	100.0	45	(X)	(X)	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT, OTHER FOOD PROCESSING MACHINERY, EOPT., NOT REPORTED IN DETAIL,	1 813 1 629 184	1.9	5 4 (NA)	3 090 2 906 (NA)	58.7 56.1 (NA)
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES,	354	1.3	3	2 453	14.4	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EOPT., ENGINES (INC. INTERNAL COMBUS), TURBINES, COMPRESSORS, PUMPS, CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT, INDUSTRIAL TRUCKS, TRACTORS, TRAILERS, STACKERS, FANS, BLOWERS (INDUSTRIAL EQUIPMENT), OTHER GEN. PURPOSE INDUSTRIAL MACHINERY, NOT REPORTED IN DETAIL,	23 345 4 348 3 335 519 2 083 1 664 8 726	24.1	47 13 16 4 6 11 23	37 332 13 835 16 036 3 415 3 337 11 365 21 684	62.5 31.3 20.8 15.2 62.6 14.6 40.3

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)											
	WEST SOUTH CENTRAL DIVISION (CONT.)											
	NOT REPORTED IN DETAIL.	2 690		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.	3 289		(NA)	(NA)	(NA)
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	3 699	3.8	11	6 512	56.8	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	1 083	5.3	8	2 993	36.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	5 886	6.1	8	7 847	75.0	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	1 531	7.5	3	1 656	92.5
	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	2 492		5	4 390	56.8	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	1 176		3	1 656	71.0
	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT.	1 440		3	3 113	46.3	NOT REPORTED IN DETAIL.	355		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	1 954		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.	3 097	15.2	13	6 286	49.3
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT PRODUCTION--OIL WELL RIGS, VALVES, ETC.	34 662	35.8	50	47 568	72.9	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT PRODUCTION--OIL WELL RIGS, VALVES, ETC.	2 515		10	4 019	62.6
	REFINING--BLENDERS, PROPORTIONING	28 454		40	42 089	67.6	NOT REPORTED IN DETAIL.	582		(NA)	(NA)	(NA)
	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	6 687	6.9	11	10 501	63.7	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	2 142	10.5	5	2 286	93.7
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT OTHER USED OR REBUILT MACHINERY, EQPT.	991	1.0	8	17 947	5.5	USED OR REBUILT MACHINERY AND EQUIPMENT OTHER USED OR REBUILT MACHINERY, EQPT.	124	.6	3	400	31.0
	NOT REPORTED IN DETAIL.	553		5	1 874	29.5	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	338	1.7	3	2 407	14.0
	NOT REPORTED IN DETAIL.	438		(NA)	(NA)	(NA)	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	177	.9	4	1 559	11.4
5083930	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT	8 442	8.7	15	9 252	91.2	PLUMBING AND OIL MARKETING).	163	.8	3	1 518	10.7
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	151	.2	3	19 238	.8	MISCELLANEOUS LINES OF MERCHANDISE.	142	.7	5	2 477	5.7
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	1 185	1.2	6	5 339	22.2	COMMODITIES, N.E.C.	860	4.2	(NA)	(NA)	(NA)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 401	1.4	5	18 434	7.6	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	160	.8	7	2 486	6.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	235	.2	5	3 142	7.5	PACIFIC DIVISION					
5099900	COMMODITIES, N.E.C.	6 734	6.9	(NA)	(NA)	(NA)	ALL ESTABLISHMENTS. (NUMBER) 228					
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	221	.2	12	9 531	2.3	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,619					
	SALES REPORTED BY COMMODITY LINE.						SALES REPORTED BY COMMODITY LINE.	221 825	100.0	175	(X)	(X)
	MOUNTAIN DIVISION						INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	1 954	.9	3	71 018	2.8
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	200	1.0	3	1 595	12.5	FOOD PROCESSING MACHINERY, EQUIPMENT.	7 232	3.3	23	10 231	70.7
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	272	1.3	3	1 595	17.1	DAIRY AND MILK PRODUCTS MACHINERY, EQPT.	1 610		4	2 756	58.4
5077110	CENTRAL AIR-CONDITIONING (COOL ONLY) EQPT.	125	.6	3	1 595	7.8	OTHER FOOD PROCESSING MACHINERY, EQPT.	5 620		21	9 815	57.3
5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	1 986	9.8	6	3 901	50.9	NOT REPORTED IN DETAIL.	2		(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. COMPRESSORS, PUMPS.	7 911	38.9	24	3 491	29.9	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	8 751	3.9	16	21 984	39.8
	CRUSHING, PULVERIZING, SCREENING MACHINERY AND EQUIPMENT.	1 044		10	3 491	29.9	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	28 732	13.0	29	30 122	95.4
	CRANES, DERRICKS, HOISTS, WINCHES	982		4	2 705	36.3	MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	24 632		24	26 597	93.7
	FANS, BLOWERS (INDUSTRIAL EQUIPMENT).	571		3	2 139	26.7	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT	1 361		9	9 419	14.4
	OTHER GEN. PURPOSE INDUSTRIAL MACHINERY	1 908		10	3 716	51.3	NOT REPORTED IN DETAIL.	2 439		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL MACHINERY, EQUIPMENT (CONT.)						INDUSTRIAL SUPPLIES (CONT.)					
	PACIFIC DIVISION (CONT.)						NEW ENGLAND DIVISION (CONT.)					
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	4 833	2.2	16	8 268	58.5	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	534	4	2 182	24.5
5083910	PRODUCTION-OIL WELL RIGS, VALVES, ETC.	1 522		7	2 416	63.0	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	2 720	6	3 693	73.7
5083920	REFINING-BLENDERS, PROPORTIONING	2 270		8	4 735	47.9		OTHER POWER TRANSMISSION EQUIPMENT.	2 507	(NA)	3 382	74.1
	NOT REPORTED IN DETAIL.	1 041		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	213	(NA)	(NA)	(NA)
5083600	PRINTING TRADES MACHINERY, EQUIPMENT.	396	.2	3	582	68.0	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.	2 243	5	3 419	65.6
5083910	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES.	5 719	2.6	16	6 532	87.6	5084910	PLUMBING AND OIL MARKETING.	1 633	5	1 697	96.2
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	2 426	1.1	19	29 112	8.3	5084930	ABRASIVES, ABRASIVE MATERIALS	47	3	1 336	3.5
	MACHINERY AND EQUIPMENT.	790		5	1 898	41.6	5084970	MECHANICAL RUBBER GOODS	10 370	20	12 537	82.7
	USED MACHINE TOOLS--CUTTING, FORMING AND SHAPING.	297		6	11 867	2.5		OTHER INDUSTRIAL EQUIPMENT SUPPLIES	2 187	(NA)	(NA)	(NA)
	OTHER USED OR REBUILT MACHINERY, EQPT.	1 283		9	16 152	7.9	5099900	COMMODITIES, N.E.C.	42	3	1 326	3.2
	NOT REPORTED IN DETAIL.	56		(NA)	(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS				
5083930	OTHER SPECIAL INDUSTRIAL MACHINERY, EQUIPMENT	30 431	13.7	46	52 383	58.1		MIDDLE ATLANTIC DIVISION				
	PAPER INDUSTRY MACHINERY.	10 020		10	14 871	67.4		ALL ESTABLISHMENTS. (NUMBER) 232				
	TEXTILE INDUSTRY MACHINERY.	230		3	997	23.1		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 27,092				
	WOOD WORKING MACHINERY.	2 658		7	3 778	70.4		SALES REPORTED BY COMMODITY LINE.	132 922	177	(X)	(X)
	OTHER SPECIAL PURPOSE MACHINERY, EQPT.	15 594		23	33 215	46.9						
	NOT REPORTED IN DETAIL.	1 929		(NA)	(NA)	(NA)						
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	1 180	.5	5	4 783	24.7	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	445	4	2 277	19.5
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.	476	.2	4	2 071	23.0	5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	392	6	3 190	12.3
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.).	322	.1	3	1 723	18.7						
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	423	.2	6	2 439	17.3	5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	205	3	2 508	8.2
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.	478	.2	5	2 779	17.2	5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.).	282	5	2 367	11.9
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS.	3 927	1.8	5	72 046	5.5	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. . .	1 167	13	7 639	15.3
5091212	IRON AND STEEL PRODUCTS (FLAT).	1 318	.6	3	8 751	15.1	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	377	5	2 465	15.3
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	479	.2	3	3 021	15.9	5083930	OTHER SPECIAL INDUSTRIAL MACHINERY, EQUIPMENT . .	386	4	2 933	13.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	9 422	4.2	9	102 107	9.2	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	11 255	16	13 223	85.1
	COMMODITIES, N.E.C.	38 032	17.1	(NA)	(NA)	(NA)		BALL, ROLLER BEARINGS	4 490	7	6 619	67.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 000	.5	18	19 004	5.3		OTHER POWER TRANSMISSION EQUIPMENT.	4 523	10	6 062	74.6
								NOT REPORTED IN DETAIL.	2 242	(NA)	(NA)	(NA)
	INDUSTRIAL SUPPLIES (SIC 5082, PART)						5084300	INDUSTRIAL VALVES AND FITTINGS (EXC.	20 184	44	28 076	71.9
							5084400	PLUMBING AND OIL MARKETING.	3 643	6	4 938	73.8
								WELDING EQPT. AND SUPPLIES (INCL. GASES).	2 058	3	3 183	64.7
								GAS WELDING SUPPLIES, EQPT. (INC. GASES).	229	3	1 573	14.6
								ARC WELDING SUPPLIES AND EQUIPMENT.	1 356	(NA)	(NA)	(NA)
								NOT REPORTED IN DETAIL.				
	NEW ENGLAND DIVISION						5084910	ABRASIVES, ABRASIVE MATERIALS	3 802	15	6 371	59.7
	ALL ESTABLISHMENTS. (NUMBER) 49						5084930	MECHANICAL RUBBER GOODS	2 441	8	4 126	59.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 9,134											
	SALES REPORTED BY COMMODITY LINE.	19 776	100.0	35	(X)	(X)						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	INDUSTRIAL SUPPLIES (CONT.)											(5)
	MIDDLE ATLANTIC DIVISION (CONT.)											
5084940	ROPE, CORDAGE, TWINE,	4 341	3.3	4	5 237	5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT,	20 796	11.2	30	27 138	76.6
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.),	15 874	11.9	7	16 718		BALL, ROLLER BEARINGS,	7 426		11	11 570	64.2
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	61 475	46.2	108	73 363		OTHER POWER TRANSMISSION EQUIPMENT,	12 104		17	15 307	79.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	134		3	1 716	5084300	NOT REPORTED IN DETAIL,	1 266		(NA)	(NA)	(NA)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED),	935	.7	3	2 878		INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	27 486		43	37 468	73.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	1 825	1.4	4	5 755	5084400	WELDING EQPT. AND SUPPLIES (INCL. GASES),	5 450		11	5 963	91.4
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE),	518	.4	3	2 549		RESISTANCE WELDING SUPPLIES AND EQUIPMENT,	4 013		7	4 526	88.7
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	357	.3	3	2 702	5084910	NOT REPORTED IN DETAIL,	1 437		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.,	2 829	2.1	(NA)	(NA)	5084920	ABRASIVES, ABRASIVE MATERIALS,	5 155		18	10 466	49.3
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	55	(Z)	4	1 962		INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING,	4 580		3	4 762	96.2
	EAST NORTH CENTRAL DIVISION					5084930	MECHANICAL RUBBER GOODS,	16 090		24	23 544	68.3
	ALL ESTABLISHMENTS, (NUMBER) 273					5084940	ROPE, CORDAGE, TWINE,	2 460		3	4 159	64.0
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 18,539					5084960	PRINTING AND DUPLICATING INKS,	1 046		3	1 235	84.7
	SALES REPORTED BY COMMODITY LINE,	184 887	100.0	214	(X)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	86 854		119	102 257	84.9
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	1 570	.8	7	7 568	5091212	IRON AND STEEL PRODUCTS (FLAT),	1 640	.9	3	4 101	40.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS,	336	.2	4	4 503		COMMODITIES, N.E.C.,	6 158	3.3	(NA)	(NA)	(NA)
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	760	.4	5	5 800	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	138	.1	6	2 518	5.5
5072210	HARDWARE,	396	.2	4	1 400		WEST NORTH CENTRAL DIVISION					
5074200	WET HEAT EQUIPMENT, SUPPLIES (BOILERS, RADIATORS, UNIT HEATERS, CONVECTORS, ETC.),	468	.3	7	2 300		ALL ESTABLISHMENTS, (NUMBER) 68					
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., CONVEYING EQUIPMENT,	1 038	.6	13	7 573		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 8,106					
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	605	.3	3	2 383	5013120	SALES REPORTED BY COMMODITY LINE,	57 678	100.0	54	(X)	(X)
5083400	MISCELLANEOUS METAL WORKING MACHINERY, ACCESSORIES, AND EQUIPMENT,	654	.4	7	3 936		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES),	155	.3	3	1 762	8.8
	NOT REPORTED IN DETAIL,	360		5	2 014	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT., METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING),	914	1.6	8	8 766	10.4
	INDICATING, RECORDING, CONTROLLING INSTRUMENTS AND ACCESSORIES,	244	.1	4	2 943	5083400	BEARINGS, POWER TRANSMISSION EQUIPMENT,	1 020	1.8	3	3 257	31.3
5083910	OTHER SPECIAL INDUSTRY MACHINERY, EQUIPMENT, OTHER SPECIAL PURPOSE MACHINERY, EQPT.,	723	.4	6	3 562	5084200	OTHER POWER TRANSMISSION EQUIPMENT,	4 235	7.3	6	5 179	81.8
	NOT REPORTED IN DETAIL,	30		4	3 370		NOT REPORTED IN DETAIL,	2 154		4	3 189	67.5
				(NA)	(NA)	5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING),	2 081		(NA)	(NA)	(NA)
				(NA)	(NA)	5084910	ABRASIVES, ABRASIVE MATERIALS,	5 971	10.4	13	9 718	61.4
				(NA)	(NA)	5084930	MECHANICAL RUBBER GOODS,	729	1.3	6	3 891	18.7
				(NA)	(NA)	5084940	ROPE, CORDAGE, TWINE,	5 751	10.0	5	7 785	73.9
				(NA)	(NA)	5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.),	2 377	4.1	3	2 478	95.9
				(NA)	(NA)	5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES,	11 509	20.0	3	14 195	81.1
				(NA)	(NA)		COMMODITIES, N.E.C.,	19 529	33.9	30	23 180	84.2
				(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	5 469	9.5	(NA)	(NA)	(NA)
				(NA)	(NA)			19	(Z)	3	676	2.8

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	INDUSTRIAL SUPPLIES (CONT.)											
	SOUTH ATLANTIC DIVISION						WEST SOUTH CENTRAL DIVISION (CONT.)					
	ALL ESTABLISHMENTS. (NUMBER) 78					5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	8 437	18.4	12	9 233	91.4
	SALES NOT REPORTED BY COMMODITY					5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.).	5 568	12.1	4	5 568	100.0
	LINE. (\$1,000) 9,425					5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	17 156	37.4	21	21 853	78.5
	SALES REPORTED BY COMMODITY LINE.	37 852	100.0	50	6 841		COMMODITIES, N.E.C.	6 849	14.9	(NA)	(NA)	(NA)
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	3 561	9.4	6	4 978	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	141	.3	4	1 851	7.6
5083300	MATERIALS HANDLING EQUIPMENT (CONVEYORS, CONVEYING EQUIPMENT).	815	2.2	5	4 124		MOUNTAIN DIVISION					
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	2 248	5.9	5	10 550		ALL ESTABLISHMENTS. (NUMBER) 17					
5084300	INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	7 177	19.0	16	2 749		SALES NOT REPORTED BY COMMODITY					
5084930	MECHANICAL RUBBER GOODS.	2 058	5.4	3	4 854		LINE. (\$1,000) 1,941					
5084950	BOTTLES, SUPPLIES (BOTTLES, CAPS, ETC.).	4 464	11.8	29	19 625		SALES REPORTED BY COMMODITY LINE.	7 962	100.0	12	(X)	(X)
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	11 843	31.3	5	3 586		INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	1 129	14.2	3	1 286	87.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	284	.8	(NA)	(NA)		OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	1 442	18.1	7	1 486	97.0
5099900	COMMODITIES, N.E.C.	5 362	14.2	4	1 985		COMMODITIES, N.E.C.	5 343	67.1	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	40	.1	4		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	48	.6	3	1 931	2.5
	EAST SOUTH CENTRAL DIVISION						PACIFIC DIVISION					
	ALL ESTABLISHMENTS. (NUMBER) 28						ALL ESTABLISHMENTS. (NUMBER) 119					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE. (\$1,000) (D)						LINE. (\$1,000) 10,575					
	SALES REPORTED BY COMMODITY LINE.	18 233	100.0	24	2 097		SALES REPORTED BY COMMODITY LINE.	62 320	100.0	94	(X)	(X)
5074300	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES.	420	2.3	4	2 281		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).	619	1.0	3	3 312	18.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	497	2.7	4	(NA)		ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	564	.9	3	4 183	13.5
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES.	9 424	51.7	18	153		HARDWARE.	305	.5	3	2 049	14.9
5099900	COMMODITIES, N.E.C.	7 871	43.2	3	8 173		GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT. OIL WELL, OIL REFINING MACHINERY, EQUIPMENT.	255	.4	5	1 257	18.8
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	21	.1	46	(NA)		BEARINGS, POWER TRANSMISSION EQUIPMENT.	251	.4	3	1 254	20.0
	WEST SOUTH CENTRAL DIVISION						BALL, ROLLER BEARINGS.	10 713	17.2	17	13 933	76.9
	ALL ESTABLISHMENTS. (NUMBER) 61						OTHER POWER TRANSMISSION EQUIPMENT.	4 453		8	5 573	79.9
	SALES NOT REPORTED BY COMMODITY						NOT REPORTED IN DETAIL.	1 244		(NA)	(NA)	(NA)
	LINE. (\$1,000) (D)						INDUSTRIAL VALVES AND FITTINGS (EXC. PLUMBING AND OIL MARKETING).	10 023	16.1	15	10 976	91.3
	SALES REPORTED BY COMMODITY LINE.	45 886	100.0	4	807		ABRASIVES, ABRASIVE MATERIALS.	352	.6	3	685	51.4
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	62	.1	7	7 795		INDUSTRIAL LEATHER, LEATHER BELTING AND PACKING.	1 745	2.8	4	2 335	74.7
5084200	BEARINGS, POWER TRANSMISSION EQUIPMENT.	7 673	16.7	6	(NA)							
5084930	BALL, ROLLER BEARINGS.	2 933		7	8 173							
5084950	OTHER POWER TRANSMISSION EQUIPMENT.	4 758		3	4 629							
5084970	NOT REPORTED IN DETAIL.	2		6	7 795							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	INDUSTRIAL SUPPLIES (CONT.)						FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)					
	PACIFIC DIVISION						WEST NORTH CENTRAL DIVISION					
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	27 369	43.9	59	33 958	80.6	ALL ESTABLISHMENTS (NUMBER) 18	17 940	100.0	16	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES	543	.9	5	5 452	10.0	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)	1 029	5.7	4	1 461	70.4
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	387	.6	4	2 500	15.5	SALES REPORTED BY COMMODITY LINE	13 749	76.6	13	16 921	81.3
5099900	COMMODITIES, N.E.C.	9 063	14.5	(NA)	(NA)	(NA)	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 162	17.6	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	131	.2	9	7 036	1.9	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)					
	FARM AND GARDEN MACHINERY, EQUIPMENT (SIC 5085)						COMMODITIES, N.E.C.					
	NEW ENGLAND DIVISION						SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 5						ALL ESTABLISHMENTS (NUMBER) 7					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	3 625	100.0	5	(X)	(X)	SALES REPORTED BY COMMODITY LINE	3 634	100.0	5	(X)	(X)
	COMMODITIES, N.E.C.	1 646	45.4	3	3 531	46.6	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	2 788	76.7	3	3 392	82.2
	MIDDLE ATLANTIC DIVISION						COMMODITIES, N.E.C.	846	23.3	(NA)	(NA)	(NA)
	(NOT ANALYZED BY COMMODITY LINE)						EAST SOUTH CENTRAL DIVISION					
	EAST NORTH CENTRAL DIVISION						ALL ESTABLISHMENTS (NUMBER) 1					
	ALL ESTABLISHMENTS (NUMBER) 23						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,621						SALES REPORTED BY COMMODITY LINE	(D)				
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	6 272	28.9	11	14 029	44.7	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	(D)				
	POWER LAWN MOWERS	3 161	61.4	6	6 658	47.5	COMMODITIES, N.E.C.	(D)				
	NOT REPORTED IN DETAIL	3 111		(NA)	(NA)	(NA)	WEST SOUTH CENTRAL DIVISION					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	13 321	61.4	11	15 036	88.6	ALL ESTABLISHMENTS (NUMBER) 7					
	HARVESTING MACHINERY AND EQUIPMENT	2 966		4	6 742	44.0	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	LAND PREPARATION, PLANTING, CULTIVATING MACHINERY AND PARTS	2 217		3	5 261	41.4	SALES REPORTED BY COMMODITY LINE	(D)				
	MISCELLANEOUS FARM MACHINERY, EQUIPMENT NOT REPORTED IN DETAIL	3 082		6	7 670	40.2	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	(D)				
	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES	5 056		(NA)	(NA)	(NA)	COMMODITIES, N.E.C.	(D)				
5097293	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	57	.3	3	2 754	2.1	ALL ESTABLISHMENTS (NUMBER) 6					
	TOYS, GAMES, FIREWORKS	863	4.0	3	3 932	21.9	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5099130	NOT REPORTED IN DETAIL	296		3	3 932	14.4	SALES REPORTED BY COMMODITY LINE	(D)				
	COMMODITIES, N.E.C.	1 180	5.4	(NA)	(NA)	(NA)	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	677	(D)	6	962	70.4
							COMMODITIES, N.E.C.	(D)		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FARM AND GARDEN MACHINERY, EQUIPMENT (CONT.)						PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)					
	PACIFIC DIVISION						EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 14						ALL ESTABLISHMENTS, (NUMBER) 43					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) 380						LINE (\$1,000) 3,105					
	SALES REPORTED BY COMMODITY LINE.	5 800	100.0	11	(X) (X)		SALES REPORTED BY COMMODITY LINE.	19 519	100.0	32	(X) (X)	
5072210	HARDWARE,	555	9.6	3	1 868 29.7	5086100	DENTAL EQUIPMENT, SUPPLIES,	507	2.6	3	951 53.3	
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	1 592	27.4	5	2 329 68.4	5086220	SCHOOL EQUIPMENT, SUPPLIES,	6 932	35.5	14	8 437 82.2	
	OTHER GARDEN MACHINERY, TOOLS, EQUIPMENT,	943		4	2 143 44.0	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	3 967	20.3	6	4 266 93.0	
	NOT REPORTED IN DETAIL,	649		(NA)	(NA)	5086400	SUPPLIES! ORTHOPEDIC APPLIANCES,	2 965	15.2	4	3 341 88.7	
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	3 412	58.8	7	3 664 93.1	5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT,	3 271	16.8	6	3 271 100.0	
	POULTRY EQUIPMENT (INC. TRACTORS),	238	4.1	(NA)	(NA)	5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE,	629	3.2	3	1 957 32.1	
5099900	COMMODITIES, N.E.C.,	3	(Z)	3	186 1.1		PUBLIC BUILDING FURNITURE,	408		3	1 957 20.8	
	LABOR, SERVICE, AND RENTAL RECEIPTS						NOT REPORTED IN DETAIL,	221		(NA)	(NA)	
	FROM CUSTOMERS,					5099900	COMMODITIES, N.E.C.,	1 135	5.8	(NA)	(NA)	
	PROFESSIONAL EQUIPMENT, SUPPLIES						LABOR, SERVICE, AND RENTAL RECEIPTS	115	.6	3	794 14.5	
	(SIC 5086)						FROM CUSTOMERS,					
	NEW ENGLAND DIVISION						WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 10						ALL ESTABLISHMENTS, (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000) (D)						LINE (\$1,000) 1,161					
	SALES REPORTED BY COMMODITY LINE.	3 376	100.0	7	(X) (X)		SALES REPORTED BY COMMODITY LINE.	5 127	100.0	8	(X) (X)	
5086220	SCHOOL EQUIPMENT, SUPPLIES,	1 950	57.8	3	2 162 90.2	5086220	SCHOOL EQUIPMENT, SUPPLIES,	472	9.2	3	503 93.8	
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND	1 191	35.3	4	1 214 98.1	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	4 389	85.6	4	4 478 98.0	
	OPHTHALMIC) AND LABORATORY EQUIPMENT	196	5.8	(NA)	(NA)		SUPPLIES! ORTHOPEDIC APPLIANCES,	266	5.2	(NA)	(NA)	
	COMMODITIES, N.E.C.,						COMMODITIES, N.E.C.,					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						SOUTH ATLANTIC DIVISION					
	FROM CUSTOMERS,						ALL ESTABLISHMENTS, (NUMBER) 17					
	MIDDLE ATLANTIC DIVISION						SALES NOT REPORTED BY COMMODITY					
	ALL ESTABLISHMENTS, (NUMBER) 61						LINE (\$1,000) 1,101					
	SALES NOT REPORTED BY COMMODITY						SALES REPORTED BY COMMODITY LINE.	5 711	100.0	12	(X) (X)	
	LINE (\$1,000) 6,078						EQUIPMENT (INCLUDING FURNITURE),	539	9.4	5	684 78.8	
	SALES REPORTED BY COMMODITY LINE.	57 800	100.0	41	(X) (X)		NOT REPORTED IN DETAIL,	348		3	493 70.6	
5086210	CHURCH EQUIPMENT, SUPPLIES,	4 700	8.1	3	15 855 29.6	5086220	SCHOOL EQUIPMENT, SUPPLIES,	191		(NA)	(NA)	
5086220	SCHOOL EQUIPMENT, SUPPLIES,	13 466	23.3	13	24 149 55.8	5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	2 587	45.3	3	2 587 100.0	
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT,	19 479	33.7	15	23 577 82.6		SUPPLIES! ORTHOPEDIC APPLIANCES,	2 585	45.3	(NA)	(NA)	
5086400	SUPPLIES! ORTHOPEDIC APPLIANCES,	2 450	4.2	6	2 450 100.0		COMMODITIES, N.E.C.,					
5086500	OPHTHALMIC PRODUCTS,	5 583	9.7	6	13 320 41.9		SALES NOT REPORTED BY COMMODITY					
	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND						LINE (\$1,000) 7					
	OPHTHALMIC) AND LABORATORY EQUIPMENT						SALES REPORTED BY COMMODITY LINE.	3 717	100.0	7	(X) (X)	
5099900	COMMODITIES, N.E.C.,	12 004	20.8	(NA)	(NA)		EAST SOUTH CENTRAL DIVISION					
	LABOR, SERVICE, AND RENTAL RECEIPTS						ALL ESTABLISHMENTS, (NUMBER) 0					
	FROM CUSTOMERS,	118	.2	3	3 113 3.8		SALES NOT REPORTED BY COMMODITY					
							LINE (\$1,000) 0					
							SALES REPORTED BY COMMODITY LINE.					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions—Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
			(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)	(5)
	Kind of business, geographic division, and commodity line										
	PROFESSIONAL EQUIPMENT, SUPPLIES (CONT.)										
	EAST SOUTH CENTRAL DIVISION (CONT.)										
5086220	SCHOOL EQUIPMENT, SUPPLIES.	5087100	1 415	38.1	4	1 458	5 406	12.0	6	5 406	100.0
	COMMODITIES, N.E.C.	5087200			(NA)	(NA)	3 606	8.0	9	4 490	80.3
	WEST SOUTH CENTRAL DIVISION	5087300	2 302	61.9	(NA)		8 321	18.4	3	8 826	94.3
	(NOT ANALYZED BY COMMODITY LINE)	5087400					3 790	8.4	3	3 790	100.0
	MOUNTAIN DIVISION	5087500					2 749	6.1	5	2 806	98.0
	(NOT ANALYZED BY COMMODITY LINE)	5087920					2 053	4.5	4	2 057	99.8
		5087930					16 776	37.1	9	16 826	99.7
	COMMODITIES, N.E.C.								(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5099900					2 474	5.5	3	1 080	4.6
	PACIFIC DIVISION										
	ALL ESTABLISHMENTS. (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE.		16 194	100.0	22	(X)	31 070	100.0	35	(X)	(X)
5086220	SCHOOL EQUIPMENT, SUPPLIES.	5087100	3 177	19.6	6	3 306	2 693	8.7	4	2 693	100.0
5086300	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT, SUPPLIES, ORTHOPEDIC APPLIANCES.	5087200	1 287	7.9	5	2 026	1 240	4.0	3	1 305	95.0
5086500	SCIENTIFIC INSTRUMENTS (EXC. OPTICAL AND OPHTHALMIC) AND LABORATORY EQUIPMENT.	5087300	2 777	17.1	7	3 073	2 778	8.9	4	2 767	100.0
5086900	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT, SUPPLIES	5087400	7 387	45.6	4	8 204	6 368	20.5	11	7 008	90.9
	COMMODITIES, N.E.C.	5087500					7 055	22.7	6	7 330	96.2
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5087930	1 285	7.9	(NA)	(NA)	8 071	26.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	5099900	281	1.7	3	6 076	98	.3	3	599	16.4
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (SIC 5087)										
	NEW ENGLAND DIVISION										
	ALL ESTABLISHMENTS. (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE.		12 230	100.0	14	(X)	15 606	100.0	17	(X)	(X)
5087400	SHOE REPAIR AND RESOLE MATERIALS.	5087400	5 807	47.5	3	5 807	7 307	46.8	6	7 307	100.0
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT.	5087500	1 192	9.7	3	1 309	3 658	23.4	5	3 950	92.6
5087930	UPHOLSTERERS' FABRICS, SUPPLIES		927	7.6	3	1 584	4 635	29.7	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5099900					6	(Z)	3	102	5.9
	MIDDLE ATLANTIC DIVISION										
	ALL ESTABLISHMENTS. (NUMBER)										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE.		45 225	100.0	42	(X)	19 788	100.0	22	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	SERVICE-ESTABLISHMENT EQUIP., SUPPLIES (CONT.)							TRANSPORTATION EQUIP., SUPPL., EX., AUTO. (CONT.)					
	SOUTH ATLANTIC DIVISION (CONT.)							NEW ENGLAND DIVISION (CONT.)					
5087200	CUSTODIAL (JANITORS') SUPPLIES, (NUMBER)	2 927	14.8	5	3 682	79.5	5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	626	22.3	3	1 188	52.7
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	1 523	7.7	6	1 610	94.6		COMMODITIES, N.E.C.,	2 186	77.7	(NA)	(NA)	(NA)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES,	12 084	61.1	8	13 212	91.5		MIDDLE ATLANTIC DIVISION					
	COMMODITIES, N.E.C.,	3 254	16.4	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER)					
	EAST SOUTH CENTRAL DIVISION							SALES NOT REPORTED BY COMMODITY					
	ALL ESTABLISHMENTS, (NUMBER)							LINE, (\$1,000)					
	SALES NOT REPORTED BY COMMODITY							SALES REPORTED BY COMMODITY LINE,	26 615	100.0	24	(X)	(X)
	SALES REPORTED BY COMMODITY LINE, (D)	10 019	100.0	3	(X)	(X)		AIRCRAFT, AVIATION PARTS AND ACCESSORIES,	16 756	63.0	7	18 630	89.9
	COMMODITIES, N.E.C.,	10 019	100.0	(NA)	(NA)	(NA)	5088100	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	3 504	13.2	8	3 511	99.8
	WEST SOUTH CENTRAL DIVISION						5088200	RAILROAD TRANSPORTATION EQUIPMENT,	3 380	12.7	8	3 448	98.0
	ALL ESTABLISHMENTS, (NUMBER)						5088910	COMMODITIES, N.E.C.,	2 891	10.9	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY							LABOR, SERVICE, AND RENTAL RECEIPTS	84	.3	3	1 026	8.2
	SALES REPORTED BY COMMODITY LINE, 1.364	8 503	100.0	12	(X)	(X)		FROM CUSTOMERS,					
5087200	CUSTODIAL (JANITORS') SUPPLIES,	1 199	14.1	3	1 848	64.9		EAST NORTH CENTRAL DIVISION					
5087500	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	1 710	20.1	3	2 260	75.7		ALL ESTABLISHMENTS, (NUMBER)					
	COMMODITIES, N.E.C.,	5 594	65.8	(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
	MOUNTAIN DIVISION							LINE, (\$1,000)	50 002	100.0	41	(X)	(X)
	(NOT ANALYZED BY COMMODITY LINE)							SALES REPORTED BY COMMODITY LINE,					
	PACIFIC DIVISION							ELECTRICAL WIRING SUPPLIES, CONSTRUCTION	843	1.7	3	6 101	13.8
	ALL ESTABLISHMENTS, (NUMBER)							MATERIALS,	691	1.4	3	4 676	14.8
	SALES NOT REPORTED BY COMMODITY							GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.,	14 376	28.8	14	17 143	83.9
	LINE, (\$1,000)	27 734	100.0	28	(X)	(X)		AIRCRAFT, AVIATION PARTS AND ACCESSORIES,	8 325	7.2	7	9 690	85.9
	SALES REPORTED BY COMMODITY LINE,	3 577	12.9	6	3 577	100.0		ACCESSORIES,	6 051		(NA)	(NA)	(NA)
5087100	BEAUTY, BARBER SHOP EQUIPMENT, SUPPLIES,	3 438	12.4	5	3 460	99.4		NOT REPORTED IN DETAIL,					
5087200	CUSTODIAL (JANITORS') SUPPLIES,	3 438	12.4	5	3 460	99.4		SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS,	838	1.7	3	2 792	30.0
5087300	LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES,	3 438	12.4	5	3 460	99.4		RAILROAD TRANSPORTATION EQUIPMENT,	29 083	58.2	23	30 430	95.6
5087500	MUNICIPALITY SUPPLIES, EQUIPMENT,	4 747	17.1	6	4 747	100.0		COMMODITIES, N.E.C.,	3 595	7.2	(NA)	(NA)	(NA)
5087930	UPHOLSTERERS' FABRICS, SUPPLIES,	8 658	31.2	4	11 639	74.4		LABOR, SERVICE, AND RENTAL RECEIPTS	576	1.2	3	2 770	20.8
	COMMODITIES, N.E.C.,	6 692	24.1	(NA)	(NA)	(NA)		FROM CUSTOMERS,					
	TRANSPORTATION EQUIP., SUPPL., EX., AUTO. (SIC 5088)							WEST NORTH CENTRAL DIVISION					
	NEW ENGLAND DIVISION							ALL ESTABLISHMENTS, (NUMBER)					
	ALL ESTABLISHMENTS, (NUMBER)							SALES NOT REPORTED BY COMMODITY					
	SALES NOT REPORTED BY COMMODITY							LINE, (\$1,000)	34 708	100.0	23	(X)	(X)
	SALES REPORTED BY COMMODITY LINE, (D)	2 812	100.0	4	(X)	(X)		SALES REPORTED BY COMMODITY LINE,					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	TRANSPORTATION EQUIP., SUPPL., EX., AUTO. (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . . AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES, . . . NOT REPORTED IN DETAIL, . . .	10 048 5 781 4 267	29.0	9 5 (NA)	10 408 5 931 (NA)	96.5	TRANSPORTATION EQUIP., SUPPL., EX., AUTO. (CONT.)	5 614 15	99.6 .4	6 (NA)	3 629 (NA)	99.6 (NA)
5088910	RAILROAD TRANSPORTATION EQUIPMENT, . . .	22 276	64.2	9	22 550	98.8	PACIFIC DIVISION					
5088920	MISCELLANEOUS TRANSPORTATION EQUIPMENT (EXC. AUTOMOTIVE), . . .	1 439	4.1	3	1 439	100.0	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	64 495	100.0	41	(X)	(X)
	COMMODITIES, N.E.C., . . .	945	2.7	(NA)	(NA)	(NA)	ELECTRONIC TUBES, PARTS, ACCESSORIES, . . .	219	.3	3	1 700	12.9
	SOUTH ATLANTIC DIVISION						OTHER INDUSTRIAL EQUIPMENT SUPPLIES, . . .	235	.4	4	2 198	10.7
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	29 21665					AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . . AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES, . . . NOT REPORTED IN DETAIL, . . .	44 878	69.6	26	45 551	98.5
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . .	15 439	50.6	11	15 621	98.8	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS, . . .	24 475		7	24 702	99.1
5088200	SHIP, BOAT, MARINE PROPULSION MACHINERY, EQUIPMENT AND PARTS, . . .	3 232	10.6	3	3 232	100.0	RAILROAD TRANSPORTATION EQUIPMENT, . . .	20 403		(NA)	(NA)	(NA)
5088910	RAILROAD TRANSPORTATION EQUIPMENT, . . .	11 492	37.7	8	11 642	98.7	COMMODITIES, N.E.C., . . .	3 457	5.4	11	3 885	89.0
	COMMODITIES, N.E.C., . . .	332	1.1	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .	14 832	23.0	5	15 358	96.6
	EAST SOUTH CENTRAL DIVISION						COMMODITIES, N.E.C., . . .	849	1.3	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	2 (D)					LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .	25	(Z)	3	1 765	1.4
	COMMODITIES, N.E.C., . . .	(D)	100.0	2	(X)	(X)	COAL (SIC 5091, PART)					
	WEST SOUTH CENTRAL DIVISION						NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	13 (D)					ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	(D)	100.0	2	(X)	(X)
5088100	AIRCRAFT, AVIATION PARTS AND ACCESSORIES, . . . AVIATION PARTS, SUPPLIES, EQUIPMENT AND ACCESSORIES, . . . NOT REPORTED IN DETAIL, . . .	8 091 6 336 5 059 1 277	100.0 78.3	11 7 (NA)	(X) 6 336 (NA)	(X)	COMMODITIES, N.E.C., . . .	(D)	100.0	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C., . . .	1 755	21.7	(NA)	(NA)	(NA)	MIDDLE ATLANTIC DIVISION					
	MOUNTAIN DIVISION						ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	262 949	100.0	57	(X)	(X)
	ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	6 0					COAL (BITUMINOUS AND ANTHRACITE), . . . COKE, . . . PETROLEUM PRODUCTS, . . . COMMODITIES, N.E.C., . . .	171 468 75 843 1 907 13 513	65.2 28.4 .7 5.1	54 10 3 (NA)	183 364 96 737 6 088 (NA)	93.5 78.4 31.3 (NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .	218	.1	3			LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, . . .					9.2

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(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)		(5)		(1)	(2)	(3)	(4)	(5)
	COAL (CONT.)												
	EAST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 54												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) (D)												
	SALES REPORTED BY COMMODITY LINE.	170 317	100.0	52	(X)		(X)						
5091111	COAL (BITUMINOUS AND ANTHRACITE).	148 529	87.2	52	170 317		87.2						
5091112	COKE.	14 846	8.7	8	32 617		45.5						
	COMMODITIES, N.E.C.	6 917	4.1	(NA)	(NA)		(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	(Z)	3	161		13.8						
	WEST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 12												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) (D)												
	SALES REPORTED BY COMMODITY LINE.	19 452	100.0	10	(X)		(X)						
5091111	COAL (BITUMINOUS AND ANTHRACITE).	14 978	77.0	10	19 452		77.0						
	COMMODITIES, N.E.C.	4 474	23.0	(NA)	(NA)		(NA)						
	SOUTH ATLANTIC DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 49												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 3,090												
	SALES REPORTED BY COMMODITY LINE.	155 006	100.0	43	(X)		(X)						
5091111	COAL (BITUMINOUS AND ANTHRACITE).	148 742	96.0	41	150 201		99.0						
5091112	COKE.	427	.3	5	19 446		2.2						
	COMMODITIES, N.E.C.	5 837	3.8	(NA)	(NA)		(NA)						
	EAST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 28												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 2,158												
	SALES REPORTED BY COMMODITY LINE.	28 954	100.0	24	(X)		(X)						
5091111	COAL (BITUMINOUS AND ANTHRACITE).	28 937	99.9	24	28 954		.9						
	COMMODITIES, N.E.C.	17	.1	(NA)	(NA)		(NA)						
	WEST SOUTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 3												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) (D)												
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	2	(X)		(X)						
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)		(NA)						
	NEW ENGLAND DIVISION												
	(NOT ANALYZED BY COMMODITY LINE)												
	MIDDLE ATLANTIC DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 1												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 0												
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)		(X)						
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)		(NA)						
	EAST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER) 2												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 193												
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)		(X)						
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)		(NA)						

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
5094110	TOBACCO, TOBACCO PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE											
	CIGARETTES, CIGARS, TOBACCO	22 654	100.0	4	(X)			13 318	100.0	6	(X)	(X)
	OTHER TOBACCO	19 907	87.9	4	22 654	5095110	BEER, FERMENTED MALT LIQUORS	13 260	99.6	6	13 318	99.6
	NOT REPORTED IN DETAIL	17 222		3	20 427		COMMODITIES, N.E.C.	58	.4	(NA)	(NA)	(NA)
5094110	TOBACCO, TOBACCO PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE											
	CIGARETTES, CIGARS, TOBACCO	2 747	12.1	(NA)	(NA)		BEER, FERMENTED MALT LIQUORS	1 458	99.6	4	1 464	99.6
	OTHER TOBACCO	7 853	100.0	5	(X)	5095110	COMMODITIES, N.E.C.	6	.4	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	7 852		3	5 112		ALL ESTABLISHMENTS, (NUMBER)					
5094110	TOBACCO, TOBACCO PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE											
	CIGARETTES, CIGARS, TOBACCO	1	(Z)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)	100.0	1	(X)	(X)
	OTHER TOBACCO	7 852	100.0	5	7 853		SALES REPORTED BY COMMODITY LINE	(D)	100.0	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	5 112		3	5 112		COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
5094110	TOBACCO, TOBACCO PRODUCTS (CONT.)											
	WEST NORTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE											
	CIGARETTES, CIGARS, TOBACCO	14 939	100.0	4	(X)		BEER, FERMENTED MALT LIQUORS	14 939	69.1	4	(NA)	(NA)
	OTHER TOBACCO	10 330	69.1	4	14 939		COMMODITIES, N.E.C.	4 609	30.9	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	4 609		(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER)					

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		SIC industry commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	(1)	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	(2)	Number	Total sales, all commodity lines (\$1,000)	
	WINES, DISTILLED SPIRITS (SIC 5095, PART)							WINES, DISTILLED SPIRITS (CONT.)						
	NEW ENGLAND DIVISION							MOUNTAIN DIVISION						
	(NOT ANALYZED BY COMMODITY LINE)							(NOT ANALYZED BY COMMODITY LINE)						
	MIDDLE ATLANTIC DIVISION							PACIFIC DIVISION						
	ALL ESTABLISHMENTS, (NUMBER) 27							ALL ESTABLISHMENTS, (NUMBER) 12						
	SALES NOT REPORTED BY COMMODITY							SALES NOT REPORTED BY COMMODITY						
	LINE (\$1,000)							LINE (\$1,000)						
	SALES REPORTED BY COMMODITY LINE,	41 452	100.0		17	(X)		SALES REPORTED BY COMMODITY LINE,	17 808	100.0		8	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	16 687	40.3		10	26 110	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	8 930	50.1		6	10 294	86.7
	ALCOHOL USED IN BLENDING),	24 619	59.4		15	40 406		ALCOHOL USED IN BLENDING),	8 774	49.3		8	17 808	49.3
5095212	WINES						5095212	WINES						
	COMMODITIES, N+E+C,	146	4		(NA)	(NA)		COMMODITIES, N+E+C,	104	6		(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION							PRINTING AND WRITING PAPER (SIC 5096, PART)						
	ALL ESTABLISHMENTS, (NUMBER) 19							NEW ENGLAND DIVISION						
	SALES NOT REPORTED BY COMMODITY							ALL ESTABLISHMENTS, (NUMBER) 4						
	LINE (\$1,000)	43 206	100.0		13	(X)		SALES NOT REPORTED BY COMMODITY						
	SALES REPORTED BY COMMODITY LINE,							LINE (\$1,000)	74 042	100.0		3	(X)	(X)
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	33 388	77.3		8	37 965		SALES REPORTED BY COMMODITY LINE,						
5095212	ALCOHOL USED IN BLENDING),	8 407	19.5		9	15 378		SALES REPORTED BY COMMODITY LINE,	64 790	87.5		3	74 042	87.5
	WINES						5096111	PRINTING AND WRITING PAPERS	9 252	12.5		(NA)	(NA)	(NA)
	COMMODITIES, N+E+C,	1 391	3.2		(NA)	(NA)		COMMODITIES, N+E+C,						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	20	(Z)		3	1 637		MIDDLE ATLANTIC DIVISION						
	FROM CUSTOMERS							ALL ESTABLISHMENTS, (NUMBER) 18						
	WEST NORTH CENTRAL DIVISION							SALES NOT REPORTED BY COMMODITY						
	(NOT ANALYZED BY COMMODITY LINE)							LINE (\$1,000)						
	SOUTH ATLANTIC DIVISION							SALES REPORTED BY COMMODITY LINE,	78 485	100.0		12	(X)	(X)
	ALL ESTABLISHMENTS, (NUMBER) 16							PRINTING AND WRITING PAPERS	32 514	41.4		10	40 473	80.3
	SALES NOT REPORTED BY COMMODITY							ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	38 394	48.9		3	45 672	84.1
	LINE (\$1,000)							COMMODITIES, N+E+C,	6 951	8.9		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	20 925	100.0		11	(X)		LABOR, SERVICE, AND RENTAL RECEIPTS						
5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL	20 333	97.2		10	20 735	5099900	FROM CUSTOMERS	626	8		3	14 201	4.4
	ALCOHOL USED IN BLENDING),							EAST NORTH CENTRAL DIVISION						
	COMMODITIES, N+E+C,	592	2.8		(NA)	(NA)		ALL ESTABLISHMENTS, (NUMBER) 14						
	EAST SOUTH CENTRAL DIVISION							SALES NOT REPORTED BY COMMODITY						
	(NOT ANALYZED BY COMMODITY LINE)							LINE (\$1,000)						
	WEST SOUTH CENTRAL DIVISION							SALES REPORTED BY COMMODITY LINE,	88 873	100.0		12	(X)	(X)
	ALL ESTABLISHMENTS, (NUMBER) 2							PRINTING AND WRITING PAPERS	79 633	89.6		10	85 427	93.2
	SALES NOT REPORTED BY COMMODITY							ROLL NEWSPAPER AND ROTOGRAVURE PAPERS	7 596	8.3		4	9 991	76.0
	LINE (\$1,000)							COMMODITIES, N+E+C,	1 583	1.8		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	(D)	100.0		1	(X)		LABOR, SERVICE, AND RENTAL RECEIPTS						
	COMMODITIES, N+E+C,	(D)	100.0		(NA)	(NA)		FROM CUSTOMERS	61	.1		1	1 404	4.3

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

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		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
5096111	PRINTING AND WRITING PAPER (CONT.)						INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)					
	WEST NORTH CENTRAL DIVISION						NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	3					INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)..	6 878	50.2	13	9 412	73.1
	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	0					PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	1 998	14.6	5	4 339	46.0
	SALES REPORTED BY COMMODITY LINE.....		100.0	3	(X)	(X)	PAPERBOARD, BOXBOARD.....	3 307	24.1	6	6 118	54.1
	PRINTING AND WRITING PAPERS.....	13 318	98.2	3	13 318	98.2	COMMODITIES, N+E+C.....	1 529	11.2	(NA)	(NA)	(NA)
	COMMODITIES, N+E+C.....	245	1.8	(NA)	(NA)	(NA)	MIDDLE ATLANTIC DIVISION					
	SOUTH ATLANTIC DIVISION						ALL ESTABLISHMENTS.....(NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)						SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	88 210	100.0	56	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.....	16 697	100.0	4	(X)	(X)	SALES REPORTED BY COMMODITY LINE.....	476	.5	4	11 753	4.1
5096111	PRINTING AND WRITING PAPERS.....	16 697	100.0	4	16 697	100.0	CANNED, BOTTLED FOODS.....	140	.2	3	10 532	1.3
	EAST SOUTH CENTRAL DIVISION						CUSTODIAL (JANITORS) SUPPLIES.....	493	.6	3	1 832	26.9
	(NOT ANALYZED BY COMMODITY LINE)						PRINTING AND WRITING PAPERS.....	49 738	56.4	34	60 662	82.0
	WEST SOUTH CENTRAL DIVISION						INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)..	8 226	9.3	11	12 934	63.6
	ALL ESTABLISHMENTS.....(NUMBER)	2					PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	21 453	24.3	16	26 032	82.4
	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	(D)					PAPERBOARD, BOXBOARD.....	1 233	1.4	4	13 850	8.9
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	2	(X)	(X)	MISCELLANEOUS LINES OF MERCHANDISE.....	6 038	6.8	(NA)	(NA)	(NA)
	COMMODITIES, N+E+C.....	(D)	100.0	(NA)	(NA)	(NA)	COMMODITIES, N+E+C.....	413	.5	3	10 088	4.1
	MOUNTAIN DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.....					
	ALL ESTABLISHMENTS.....(NUMBER)	2					EAST NORTH CENTRAL DIVISION					
5096211	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	0					ALL ESTABLISHMENTS.....(NUMBER)					
	SALES REPORTED BY COMMODITY LINE.....	(D)	100.0	2	(X)	(X)	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	55 134	100.0	49	(X)	(X)
	COMMODITIES, N+E+C.....	(D)	100.0	(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE.....	29 566	53.6	32	33 446	88.4
	PACIFIC DIVISION						INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)..	11 691	21.2	12	15 295	76.4
	ALL ESTABLISHMENTS.....(NUMBER)	6					PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).....	12 421	22.5	12	14 372	86.4
	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	0					PAPERBOARD, BOXBOARD.....	147	.3	3	1 743	8.4
	SALES REPORTED BY COMMODITY LINE.....	70 281	100.0	6	(X)	(X)	MISCELLANEOUS LINES OF MERCHANDISE.....	1 309	2.4	(NA)	(NA)	(NA)
	COMMODITIES, N+E+C.....	70 281	100.0	(NA)	(NA)	(NA)	COMMODITIES, N+E+C.....					
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)						WEST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS.....(NUMBER)	21					ALL ESTABLISHMENTS.....(NUMBER)					
5096211	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	1,318					SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	27 471	100.0	13	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.....	13 712	100.0	17	(X)	(X)	SALES REPORTED BY COMMODITY LINE.....					
	COMMODITIES, N+E+C.....											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS.....(NUMBER)	21										
	SALES NOT REPORTED BY COMMODITY LINE.....(\$1,000)	0										
	SALES REPORTED BY COMMODITY LINE.....	13 712	100.0	17	(X)	(X)						
	COMMODITIES, N+E+C.....											
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (SIC 5096, PART)											
	ALL ESTABLISHMENTS.....(NUMBER)	21										

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)					Amount (\$1,000) (1)	Percent distri- bution (2)		
	INDUSTRIAL AND PERSONAL SERVICE PAPERS (CONT.)										
	WEST NORTH CENTRAL DIVISION										
	(CONT.)										
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	24 642	89.7	13	89.7			27 471			
	COMMODITIES, N.E.C.	2 829	10.3	(NA)	(NA)			(NA)			
	SOUTH ATLANTIC DIVISION										
	ALL ESTABLISHMENTS, (NUMBER) 38										
	SALES NOT REPORTED BY COMMODITY										
	LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE	33 820	100.0	27	(X)			(X)			
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	27 333	80.8	24	93.0			29 404			
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	1 853	5.5	6	50.6			3 663			
5096213	FACIAL TISSUES, ETC.)	2 457	7.3	3	95.0			2 645			
5096311	PAPERBOARD, BOXBOARD,	143	.4	3	5.4						
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,										
5096699	MISCELLANEOUS LINES OF MERCHANDISE	520	1.5	6	15.0			3 466			
	COMMODITIES, N.E.C.	1 514	4.5	(NA)	(NA)			(NA)			
	EAST SOUTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS, (NUMBER) 13										
	SALES NOT REPORTED BY COMMODITY										
	LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE	8 151	100.0	8	(X)			(X)			
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	2 989	36.7	7	43.4			6 889			
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	2 683	32.9	5	39.8			6 733			
5096212	FACIAL TISSUES, ETC.)			(NA)	(NA)			(NA)			
	COMMODITIES, N.E.C.	2 476	30.4								
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS										
	FROM CUSTOMERS	3	(Z)	3	.1			1 147			
	WEST SOUTH CENTRAL DIVISION										
	ALL ESTABLISHMENTS, (NUMBER) 10										
	SALES NOT REPORTED BY COMMODITY										
	LINE (\$1,000)										
	SALES REPORTED BY COMMODITY LINE	9 036	100.0	8	(X)			(X)			
5049300	CANNED, BOTTLED FOODS	1 219	13.5	3	27.5			4 432			
	CANNED VEGETABLES, VEGETABLE JUICES	815	4.32	3	18.4			4 432			
	NOT REPORTED IN DETAIL	404	(NA)	(NA)	(NA)			(NA)			
5049950	GROCERIES, EXCEPT AS SPECIFIED	479	5.3	3	10.8			4 432			
5096211	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.) . . .	4 314	47.7	8	47.7			9 036			
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS,	1 674	18.5	7	19.2			8 736			
5096212	FACIAL TISSUES, ETC.)			(NA)	(NA)			(NA)			
	COMMODITIES, N.E.C.	1 350	14.9								

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	STATIONERY, OFFICE SUPPLIES (CONT.)						STATIONERY, OFFICE SUPPLIES (CONT.)					
	MIDDLE ATLANTIC DIVISION						WEST SOUTH CENTRAL DIVISION					
	(CONT.)						ALL ESTABLISHMENTS, (NUMBER)					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	465	1.6	4	5 019	9.3	SALES NOT REPORTED BY COMMODITY					
	TOYS, GAMES, FIREWORKS,	455		3	4 744	9.6	LINE (\$1,000)					
	NOT REPORTED IN DETAIL,	10		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE,	5 319	100.0	5	(X)	(X)
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	767	2.6	5	3 044	25.2	COMMODITIES, N.E.C.,	5 319	100.0	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.,	1 867	6.4	(NA)	(NA)	(NA)	MOUNTAIN DIVISION					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	3	(Z)	3	51	5.9	ALL ESTABLISHMENTS, (NUMBER)					
	EAST NORTH CENTRAL DIVISION						SALES NOT REPORTED BY COMMODITY	(D)	100.0	2	(X)	(X)
	ALL ESTABLISHMENTS, (NUMBER)	21 705	100.0	22	(X)	(X)	LINE (\$1,000)	(D)	100.0	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE,	9 892	45.6	16	9 989	99.0	SALES REPORTED BY COMMODITY LINE,					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	6 517		6	7 136	91.3	ALL ESTABLISHMENTS, (NUMBER)	15 880	100.0	17	(X)	(X)
	STATIONERY,	172		3	641	26.8	SALES NOT REPORTED BY COMMODITY					
	LOOSE-LEAF BINDERS, BLANK BOOKS, FORMS,	1 479		4	2 133	69.3	LINE (\$1,000)	424	2.7	3	3 182	13.3
	OTHER OFFICE SUPPLIES,	1 724		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE,	10 117	63.7	14	14 115	71.7
	NOT REPORTED IN DETAIL,	4 727	21.8	4	4 727	100.0	PRINTING AND WRITING PAPERS,	1 610	10.1	4	2 020	79.7
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.,	7 086	32.6	(NA)	(NA)	(NA)	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,					
	COMMODITIES, N.E.C.,						GREETING CARDS, CHRISTMAS CARDS, ETC.,	3 293	20.7	(NA)	(NA)	(NA)
	WEST NORTH CENTRAL DIVISION						TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES,					
	(NOT ANALYZED BY COMMODITY LINE)						TOYS, GAMES, FIREWORKS,	3	(Z)	3	16	12.5
	SOUTH ATLANTIC DIVISION						COMMODITIES, N.E.C.,					
	ALL ESTABLISHMENTS, (NUMBER)	9 906	100.0	7	(X)	(X)	LABOR, SERVICE, AND RENTAL RECEIPTS					
	SALES NOT REPORTED BY COMMODITY	7 715	77.9	6	9 315	82.8	FROM CUSTOMERS,					
	LINE (\$1,000)	2 188	22.1	(NA)	(NA)	(NA)	FURNITURE (HOUSEHOLD, OFFICE)					
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,	3	(Z)	3	84	1.2	(SIC 5097, PART)					
	COMMODITIES, N.E.C.,						NEW ENGLAND DIVISION					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,						(NOT ANALYZED BY COMMODITY LINE)					
	EAST SOUTH CENTRAL DIVISION						MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER)						ALL ESTABLISHMENTS, (NUMBER)	141 537	100.0	114	(X)	(X)
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)						LINE (\$1,000)	613	4.4	4	3 702	16.6
	SALES REPORTED BY COMMODITY LINE,						SALES REPORTED BY COMMODITY LINE,	185	1.1	3	3 018	6.1
5096311	STATIONERY, OFFICE SUPPLIES, ARTISTS' MATLS.,						MAJOR APPLIANCES, TELEVISION SETS, CONSOLE					
	COMMODITIES, N.E.C.,	167	6.1	(NA)	(NA)	(NA)	RADIOS AND RECORD PLAYERS,					
							OFFICE MACHINES AND EQUIPMENT,					

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution					Amount (\$1,000)	Percent distri- bution		
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)										
	MIDDLE ATLANTIC DIVISION										
	(CONT.)										
5097110	HOUSEHOLD FURNITURE	89 675	63.4	86	97 097	92.4	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)	77 697	100.0	37	(X)
	HOUSEHOLD FURNITURE	63 468		60	69 602	90.9	ALL ESTABLISHMENTS (NUMBER) 53				
	MATTRESSES, BED SPRINGS	464		3	3 171	14.6	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 13,650				
	NOT REPORTED IN DETAIL	25 743		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	42 208	29.8	29	48 496	87.0	HOUSEHOLD FURNITURE	71 041	91.4	28	99.2
	OFFICE FURNITURE (WOODEN, METAL)	34 875		17	44 426	78.9	HOUSEHOLD FURNITURE	66 595		21	99.4
	STORE AND RESTAURANT FURNITURE	2 819		3	2 726	21.1	NOT REPORTED IN DETAIL	4 446		(NA)	(NA)
	OTHER FURNITURE	3 014		6	14 189	21.2	OFFICE, COMMERCIAL, BUSINESS FURNITURE	6 330	8.1	11	92.1
	NOT REPORTED IN DETAIL	3 470		(NA)	(NA)	(NA)	OFFICE FURNITURE (WOODEN, METAL)	3 832		6	88.8
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	274	*2	3	1 489	18.4	NOT REPORTED IN DETAIL	2 488		(NA)	(NA)
	COMMODITIES, N.E.C.	8 582	6.1	(NA)	(NA)	(NA)	COMMODITIES, N.E.C.	336	*4	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION						EAST SOUTH CENTRAL DIVISION				
	(CONT.)						(CONT.)				
	ALL ESTABLISHMENTS (NUMBER) 110						ALL ESTABLISHMENTS (NUMBER) 6				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 9,907						SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 667				
	SALES REPORTED BY COMMODITY LINE	88 852	100.0	84	(X)	(X)	SALES REPORTED BY COMMODITY LINE	5 605	100.0	3	(X)
5097110	HOUSEHOLD FURNITURE	67 286	75.7	54	72 221	93.2	HOUSEHOLD FURNITURE	4 481	79.9	3	94.1
	HOUSEHOLD FURNITURE	41 341		37	42 802	96.6	COMMODITIES, N.E.C.	1 124	20.1	(NA)	(NA)
	MATTRESSES, BED SPRINGS	7 940		3	8 114	97.9	WEST SOUTH CENTRAL DIVISION				
	NOT REPORTED IN DETAIL	18 005		(NA)	(NA)	(NA)	(CONT.)				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	16 262	18.3	36	24 390	66.7	ALL ESTABLISHMENTS (NUMBER) 38				
	OFFICE FURNITURE (WOODEN, METAL)	4 355		13	11 681	37.3	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,096				
	PUBLIC BUILDING FURNITURE	4 248		6	6 395	66.4	SALES REPORTED BY COMMODITY LINE	28 049	100.0	28	(X)
	PROFESSIONAL FURNITURE	168		3	2 304	7.3	HOUSEHOLD FURNITURE	22 884		24	91.6
	NOT REPORTED IN DETAIL	7 491		(NA)	(NA)	(NA)	HOUSEHOLD FURNITURE	18 008	81.6	16	93.4
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	623	*7	6	2 688	23.2	MATTRESSES, BED SPRINGS	803		3	8.3
	COMMODITIES, N.E.C.	4 487	5.0	(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL	4 073		(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	194	*2	5	4 547	4.3	OFFICE, COMMERCIAL, BUSINESS FURNITURE	4 555	16.2	8	80.3
	WEST NORTH CENTRAL DIVISION						OFFICE FURNITURE (WOODEN, METAL)	2 237		5	46.2
	ALL ESTABLISHMENTS (NUMBER) 21						PUBLIC BUILDING FURNITURE	1 576		3	54.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,863						NOT REPORTED IN DETAIL	682		(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	17 826	100.0	16	(X)	(X)	COMMODITIES, N.E.C.	483	1.7	(NA)	(NA)
5097110	HOUSEHOLD FURNITURE	11 837	66.4	12	13 437	88.1	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	127	*5	3	7.8
	HOUSEHOLD FURNITURE	7 080		8	7 140	99.2	MOUNTAIN DIVISION				
	NOT REPORTED IN DETAIL	4 757		(NA)	(NA)	(NA)	(CONT.)				
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	4 389	24.6	4	4 389	100.0	ALL ESTABLISHMENTS (NUMBER) 15				
	COMMODITIES, N.E.C.	1 600	9.0	(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,027				
							SALES REPORTED BY COMMODITY LINE	7 562	100.0	12	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(NA) Not available.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FURNITURE (HOUSEHOLD, OFFICE) (CONT.)						HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					(5)
	MOUNTAIN DIVISION (CONT.)						NEW ENGLAND DIVISION (CONT.)					
5097110	HOUSEHOLD FURNITURE	5 228	69.1	10	5 754	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	120	.7	3	3 142	3.8
	HOUSEHOLD FURNITURE	4 833		9	5 735		CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 241	13.3	5	4 078	55.0
	NOT REPORTED IN DETAIL	395		(NA)	(NA)	5097210	KITCHEN UTENSILS, KITCHEN TOOLS,	8 915	52.9	12	11 734	76.0
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	2 096	27.7	3	2 792	5097293	MISCELLANEOUS HOMEWARES	775	4.6	3	3 250	23.8
	COMMODITIES, N.E.C.	163	2.2	(NA)	(NA)	5099699	COMMODITIES, N.E.C.	4 807	28.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	75	1.0	3	538		MIDDLE ATLANTIC DIVISION					
	PACIFIC DIVISION						ALL ESTABLISHMENTS (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE	84 006	100.0	83	(X)		SALES REPORTED BY COMMODITY LINE	182 388	100.0	118	(X)	(X)
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE, RADIOS AND RECORD PLAYERS	124	.1	5	1 576	5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED)	279	.2	3	1 670	16.7
5097110	HOUSEHOLD FURNITURE	59 147	70.4	62	60 923	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 550	.8	8	9 565	16.2
	HOUSEHOLD FURNITURE	45 948		48	49 121		HARDWARE	1 354	.7	10	7 439	18.2
	MATTRESSES, BED SPRINGS	1 552		6	4 356		CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	15 711	8.6	25	25 252	62.2
	NOT REPORTED IN DETAIL	11 647		(NA)	(NA)	5097221	CURTAINS, DRAPERIES	14 706	8.1	7	17 355	84.7
5097120	OFFICE, COMMERCIAL, BUSINESS FURNITURE	22 580	26.9	27	26 430	5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	38 211	21.0	19	43 195	88.5
	OFFICE FURNITURE (WOODEN, METAL)	19 077		20	22 887		BED SPREADS, COMFORTABLES, BLANKETS	21 836		8	31 444	69.4
	PUBLIC BUILDING FURNITURE	1 068		4	2 826		TOWELS, WASH CLOTHS	3 440		6	26 867	12.8
	PROFESSIONAL FURNITURE	560		3	1 513		OTHER LINENS AND DOMESTICS	5 980		3	14 790	40.4
	OTHER FURNITURE	1 051		3	1 501		NOT REPORTED IN DETAIL	6 955		(NA)	(NA)	(NA)
5097221	CURTAINS, DRAPERIES	107	.1	3	1 534		FLOOR COVERINGS	39 298	21.5	19	61 824	63.6
5097230	FLOOR COVERINGS	279	.3	5	2 150	5097230	CARPETS, RUGS	30 760		12	54 058	56.9
	CARPETS, RUGS	279		5	2 150		NOT REPORTED IN DETAIL	8 538		(NA)	(NA)	(NA)
5097292	MIRRORS, LAMPS, PICTURE FRAMES	334	.4	7	2 825	5097292	MIRRORS, LAMPS, PICTURE FRAMES	5 414	3.0	6	6 307	85.8
	COMMODITIES, N.E.C.	1 410	1.7	(NA)	(NA)	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	60 166	33.0	57	69 989	86.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	25	(Z)	3	1 326		SPORTING, ATHLETIC GOODS, BICYCLES	525	.3	3	3 208	16.4
	HOME FURNISHINGS, FLOOR COVERINGS (SIC 5097, PART)					5099120	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES	91	.1	3	2 609	3.5
	NEW ENGLAND DIVISION					5099130	TOYS, GAMES, FIREWORKS	91		3	2 609	3.5
	ALL ESTABLISHMENTS (NUMBER)					5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	950	.5	3	3 380	28.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					5099699	MISCELLANEOUS LINES OF MERCHANDISE	216	.1	5	4 497	4.8
	SALES REPORTED BY COMMODITY LINE	16 858	100.0	18	(X)		COMMODITIES, N.E.C.	3 904	2.1	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	45	28.9

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TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)						HOME FURNISHINGS, FLOOR COVERINGS (CONT.)					
	EAST NORTH CENTRAL DIVISION						SOUTH ATLANTIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 102						ALL ESTABLISHMENTS, (NUMBER) 42					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE (\$1,000)						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE	129 012	100.0	88	(X)		SALES REPORTED BY COMMODITY LINE	126 214	100.0	34	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 993	3.9	8	20 782	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 555	1.2	3	5 328	29.2
5072210	HARDWARE	1 074	.8	4	10 879	5072210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 575	2.8	7	6 494	55.1
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	778	.6	3	4 536	5072210	CURTAINS, DRAPERIES	4 320	3.4	3	5 876	73.5
5097110	HOUSEHOLD FURNITURE	153	.1	3	991	5097221	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	8 394	6.7	6	12 020	69.8
	HOUSEHOLD FURNITURE	153		3	991	5097222	CURTAINS, DRAPERIES	5 271		4	6 735	78.3
	HOUSEHOLD FURNITURE						TOWELS, WASH CLOTHS	5 123		(NA)	(NA)	(NA)
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	12 286	9.5	15	12 882	5097230	FLOOR COVERINGS	20 813	16.5	5	20 853	99.8
5097221	CURTAINS, DRAPERIES	6 568	5.1	5	6 643	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 624	7.6	13	11 826	81.4
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	13 866	10.8	8	15 264		COMMODITIES, N.E.C.	77 933	61.7	(NA)	(NA)	(NA)
	BED SPREADS, COMFORTABLES, BLANKETS SHEETS, PILLOW CASES	2 859		3	3 632		EAST SOUTH CENTRAL DIVISION					
	NOT REPORTED IN DETAIL	5 930		3	6 803		ALL ESTABLISHMENTS, (NUMBER) 6					
		5 177		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
5097230	FLOOR COVERINGS	19 026	14.7	17	27 121		LINE (\$1,000)					
5097292	MIRRORS, LAMPS, PICTURE FRAMES, KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 378	4.9	9	10 047		SALES REPORTED BY COMMODITY LINE	4 977	100.0	5	(X)	(X)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES, GIFTS, ART GOODS, NOVELTIES, ETC.	3 682	2.9	6	9 339	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	676	13.6	3	3 312	20.4
5099510	MISCELLANEOUS LINES OF MERCHANDISE	1 170	.9	5	1 999	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 063	21.4	3	4 291	24.8
5099699	COMMODITIES, N.E.C.	16 072	12.5	(NA)	(NA)		COMMODITIES, N.E.C.	3 238	65.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	13	(Z)	3	496		WEST SOUTH CENTRAL DIVISION					
	WEST NORTH CENTRAL DIVISION						ALL ESTABLISHMENTS, (NUMBER) 38					
	ALL ESTABLISHMENTS, (NUMBER) 23						SALES NOT REPORTED BY COMMODITY					
	SALES NOT REPORTED BY COMMODITY						LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE	18 990	100.0	17	(X)		SALES REPORTED BY COMMODITY LINE	47 616	100.0	33	(X)	(X)
5072210	HARDWARE	503	2.6	4	5 536	5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	564	1.2	3	5 352	10.5
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	2 522	13.3	7	6 385	5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	3 269	6.9	11	7 088	46.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	9 122	48.0	10	13 255	5097230	FLOOR COVERINGS	16 056	33.7	8	17 146	93.6
	COMMODITIES, N.E.C.	6 840	36.0	(NA)	(NA)		CARPETS, RUGS	14 141		(NA)	14 891	95.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3	(Z)	3	129		NOT REPORTED IN DETAIL	1 915			(NA)	(NA)
							MIRRORS, LAMPS, PICTURE FRAMES, KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	1 465	3.1	4	3 278	44.7
								15 956	33.5	12	21 407	74.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	HOME FURNISHINGS, FLOOR COVERINGS (CONT.)											(5)
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	2 801	5.9	3	8 743	5097230	FLOOR COVERINGS	14 772	18.6	9	15 090	97.9
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	225	.5	3	2 577		CARPETS, RUGS	13 611		8	15 070	90.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE	222	.5	3	5 212		NOT REPORTED IN DETAIL	1 161		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	7 049	14.8	(NA)	(NA)	5097292	MIRRORS, LAMPS, PICTURE FRAMES	4 021	5.1	7	5 299	75.9
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	9	(Z)	3	2 624	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	25 582	32.3	34	33 617	76.1
	FROM CUSTOMERS						COMMODITIES, N.E.C.	2 656	3.4	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION					5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	21	(Z)	3	2 554	.8
	ALL ESTABLISHMENTS						FROM CUSTOMERS					
	SALES NOT REPORTED BY COMMODITY						LUMBER, MILLWORK (SIC 5098, PART)					
	LINE	7 877	100.0	13	(X)		NEW ENGLAND DIVISION					
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	2 548	25.8	6	4 395	58.0						
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES	6 096	61.7	10	7 887	77.3	ALL ESTABLISHMENTS					
5099420	JEWELRY, SILVERWARE, TROPHIES	131	1.3	3	1 825	7.2	SALES NOT REPORTED BY COMMODITY					
	COMMODITIES, N.E.C.	1 099	11.1	(NA)	(NA)	(NA)	LINE	10 293	100.0	8	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	3	(Z)	3	261	1.1	SALES REPORTED BY COMMODITY LINE	7 322	71.1	5	8 329	87.9
	FROM CUSTOMERS						LUMBER (ROUGH, DRESSED, FINISHED)	2 968	28.8	(NA)	(NA)	(NA)
	PACIFIC DIVISION						COMMODITIES, N.E.C.					
	ALL ESTABLISHMENTS						LABOR, SERVICE, AND RENTAL RECEIPTS					
	SALES NOT REPORTED BY COMMODITY						FROM CUSTOMERS					
	LINE	79 267	100.0	75	(X)	(X)	MIDDLE ATLANTIC DIVISION					
5032100	YARD OR PIECE GOODS	3 202	4.0	3	9 851	32.5	ALL ESTABLISHMENTS					
	COTTON FABRICS	3 202		3	9 851	32.5	SALES NOT REPORTED BY COMMODITY					
5064120	NONCONSOLE RADIOS AND RECORD PLAYERS	2 005	2.5	4	8 467	23.7	LINE	61 516	100.0	58	(X)	(X)
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	325	.4	4	4 829	6.7	SALES REPORTED BY COMMODITY LINE					
5072210	HARDWARE	857	1.1	6	10 052	8.5	HARDWARE	165	.3	6	3 561	4.6
5087930	UPHOLSTERERS, FABRICS, SUPPLIES	255	.3	3	880	29.0	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES	553	.9	3	2 910	19.0
5097110	HOUSEHOLD FURNITURE	625	.8	8	3 972	15.7	LUMBER (ROUGH, DRESSED, FINISHED)	26 255	42.7	29	36 674	71.6
	NOT REPORTED IN DETAIL	227		(NA)	(NA)	(NA)	SOFTWOODS (EXC. FLOORING)	9 522		12	16 222	58.7
5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	13 506	17.0	27	22 907	59.0	HARDWOODS (EXC. FLOORING)	4 064		8	9 173	44.3
5097221	CURTAINS, DRAPERIES	937	1.2	7	1 297	72.2	NOT REPORTED IN DETAIL	12 669		(NA)	(NA)	(NA)
5097222	HOUSEHOLD LINENS, DOMESTICS (EXC. CURTAINS, DRAPERIES)	10 503	13.3	10	15 522	67.7	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	6 696	10.9	10	19 515	34.3
							WOOD MILLWORK (DOORS, CABINETS, ETC.)	13 771	22.4	18	22 771	60.5
							METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	9 826	16.0	18	11 134	88.3
							VENEER, OTHER WOOD PRODUCTS	1 599	2.6	4	4 702	34.0
							OTHER BUILDING MATERIALS	156	.3	5	1 039	15.0
							COMMODITIES, N.E.C.	2 488	4.0	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS					
							FROM CUSTOMERS	7	(Z)	3	78	9.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	LUMBER, MILLWORK (CONT.)											
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE.	82 808	100.0	81	(X)			85 044	100.0	71	(X)	(X)
5072210	HARDWARE.	1 111	1.3	4	4 490	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	43 268	50.9	33	47 559	91.0
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	38 682	46.7	41	47 986		SOFTWOODS (EXC. FLOORING)	12 470		17	20 460	60.9
	SOFTWOODS (EXC. FLOORING)	29 944		30	38 496		HARDWOODS (EXC. FLOORING)	16 523		18	25 741	64.2
	HARDWOODS (EXC. FLOORING)	5 618		17	13 149		FLOORING.	3 141		8	8 095	38.8
	FLOORING.	655		9	12 029		NOT REPORTED IN DETAIL.	11 134		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	2 465		(NA)	(NA)	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	1 724	2.0	8	11 553	14.9
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	10 116	12.2	23	42 243		HARDWOOD.	1 465		7	7 084	20.7
	HARDWOOD.	7 007		17	34 013		NOT REPORTED IN DETAIL.	259		(NA)	(NA)	(NA)
	SOFTWOOD.	3 108		16	24 814	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	8 931	10.5	17	17 287	51.7
	NOT REPORTED IN DETAIL.	1		(NA)	(NA)	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 878	10.4	19	12 213	72.7
5098141	SHINGLES.	53	.1	4	6 944	5098144	WEATHER STRIPPING, MOLDING, ETC.)	19 926	23.4	12	20 455	97.4
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	15 863	19.2	21	28 129	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	72	.1	4	8 003	.9
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	8 031	9.7	19	11 695		COMMODITIES, N.E.C.	2 181	2.6	(NA)	(NA)	(NA)
5098144	WEATHER STRIPPING, MOLDING, ETC.)	3 798	4.6	7	8 314	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	64	.1	3	4 159	1.5
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	731	.9	3	10 342		EAST SOUTH CENTRAL DIVISION					
5098291	WALLBOARD AND HARDBOARD	1 614	1.9	3	14 603		ALL ESTABLISHMENTS, (NUMBER)					
5098299	OTHER BUILDING MATERIALS.	528	.6	3	1 597		SALES NOT REPORTED BY COMMODITY					
	COMMODITIES, N.E.C.	2 281	2.8	(NA)	(NA)		LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE.	32 979	100.0	29	(X)		SALES REPORTED BY COMMODITY LINE.	45 386	100.0	35	(X)	(X)
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE.	32 979	100.0	29	(X)	5072210	HARDWARE.	204	.4	4	5 824	3.5
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	20 599	62.5	20	22 679	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	27 217	60.0	23	30 670	88.7
	SOFTWOODS (EXC. FLOORING)	17 991		18	21 030		SOFTWOODS (EXC. FLOORING)	19 583		18	24 904	78.6
	HARDWOODS (EXC. FLOORING)	496		5	4 404		HARDWOODS (EXC. FLOORING)	3 300		8	7 492	44.0
	FLOORING.	327		7	9 860		FLOORING.	704		(NA)	13 881	5.1
	NOT REPORTED IN DETAIL.	1 785		(NA)	(NA)		NOT REPORTED IN DETAIL.	3 630		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	2 768	8.4	13	16 791	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	3 715	8.2	9	15 496	24.0
	HARDWOOD.	726		10	13 762		HARDWOOD.	1 939		6	8 639	22.4
	SOFTWOOD.	1 041		7	10 781		SOFTWOOD.	1 157		3	5 265	22.0
	NOT REPORTED IN DETAIL.	1 001		(NA)	(NA)		NOT REPORTED IN DETAIL.	619		(NA)	(NA)	(NA)
5098141	SHINGLES.	229	.7	5	8 991	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	2 893	6.4	6	9 340	31.0
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 975	6.0	8	4 946	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	3 188	7.0	6	4 468	71.4
5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	6 676	20.2	4	6 812	5098144	WEATHER STRIPPING, MOLDING, ETC.)	7 679	16.9	4	8 045	95.5
	COMMODITIES, N.E.C.	732	2.2	(NA)	(NA)		COMMODITIES, N.E.C.	490	1.1	(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	LUMBER, MILLWORK (CONT.)											(5)
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)	53										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	5,065										
	SALES REPORTED BY COMMODITY LINE											
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	43 895	100.0	41	(X)	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	143 639	61.3	80	173 685	82.7
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							133 136		65	150 908	88.2
	SALES REPORTED BY COMMODITY LINE							2 301		10	26 694	8.6
	LUMBER (ROUGH, DRESSED, FINISHED)	33 400	76.1	29	37 261	5098130	HARDWOODS (EXC. FLOORING)	7 761		(NA)	13 679	3.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	17 254		24	25 556		NOT REPORTED IN DETAIL				(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	3 648		7	10 107		PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	44 385	18.9	32	92 050	48.2
	LUMBER (ROUGH, DRESSED, FINISHED)	1 006		12	10 078	5098130	HARDWOODS (EXC. FLOORING)	12 600		15	53 395	23.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	11 492		(NA)	(NA)		HARDWOOD	26 592		20	57 847	46.0
	SALES REPORTED BY COMMODITY LINE	5					SOFT WOOD	5 193		(NA)	(NA)	(NA)
5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	5 087	11.6	11	12 218	5098141	NOT REPORTED IN DETAIL			3	15 257	5.9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	374		5	5 244	5098142	SHINGLES	895	.4	19	57 970	49.5
	SALES REPORTED BY COMMODITY LINE	3 066	6.9	7	7 616	5098143	WOOD MILLWORK (DOORS, CABINETS, ETC.)	28 709	12.2	14	7 840	71.5
5098143	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 649	3.8	7	1 737	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	5 607	2.4	9	19 338	46.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	272	.6	(NA)	(NA)	5098295	VEENER, OTHER WOOD PRODUCTS	336	.1	3	1 646	20.4
	SALES REPORTED BY COMMODITY LINE	67	.2	3	1 937	5099699	PLASTIC BUILDING MATERIALS	144	.1	5	3 838	3.8
5099900	COMMODITIES, N.E.C.						MISCELLANEOUS LINES OF MERCHANDISE	964	.4	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					5099900	COMMODITIES, N.E.C.	313	.1	7	14 704	2.1
	MOUNTAIN DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
	ALL ESTABLISHMENTS, (NUMBER)	18										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)										
	SALES REPORTED BY COMMODITY LINE											
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	16 439	100.0	15	(X)		CONSTRUCTION MATERIALS (SIC 5098, PART)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	6 473	39.4	8	10 825		NEW ENGLAND DIVISION					
	SALES REPORTED BY COMMODITY LINE	4 808		7	9 163		ALL ESTABLISHMENTS, (NUMBER)	18				
	LUMBER (ROUGH, DRESSED, FINISHED)	1 665		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	1,049				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	7 019		3	5 323		SALES REPORTED BY COMMODITY LINE	8 107	100.0	15	(X)	(X)
	SALES REPORTED BY COMMODITY LINE	36		(NA)	(NA)		BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 904	35.8	5	3 467	83.8
5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.)	1 498	9.1	4	5 712	5098211	OTHER BUILDING MATERIALS	1 320	16.3	5	1 405	94.0
5098143	WOOD MILLWORK (DOORS, CABINETS, ETC.)	765	4.7	6	1 203	5098295	COMMODITIES, N.E.C.	3 883	47.9	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	98	.6	(NA)	(NA)		MIDDLE ATLANTIC DIVISION					
	SALES REPORTED BY COMMODITY LINE	3	(Z)	3	89		ALL ESTABLISHMENTS, (NUMBER)	84				
5099900	COMMODITIES, N.E.C.						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	7,134				
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						SALES REPORTED BY COMMODITY LINE	73 139	100.0	62	(X)	(X)
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER)	129										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	7,837										
	SALES REPORTED BY COMMODITY LINE											
5072210	HARDWARE	234 371	100.0	116	(X)	5098143	METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	501	.7	3	1 681	29.8
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	365	.2	5	3 326	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	5 970	8.2	12	7 377	80.9
	SALES REPORTED BY COMMODITY LINE					5098212	CEMENT, LIME, PLASTER, STUCCO	8 653	11.8	8	8 829	98.0

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distributi- on (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distributi- on (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	CONSTRUCTION MATERIALS (CONT.)							CONSTRUCTION MATERIALS (CONT.)					
	MIDDLE ATLANTIC DIVISION							WEST NORTH CENTRAL DIVISION					
5098220	GLASS (FLAT, BRICK, ETC.)	21 476	29.4	8	21 476	100.0	5098299	ALL ESTABLISHMENTS, (NUMBER) 17					
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT							SALES NOT REPORTED BY COMMODITY					
5098232	(EXC. WOOD SHINGLES)	153	6.2	4	2 164	7.1		LINE (\$1,000) 2,300	10 264	100.0	8	(X)	(X)
5098232	INSULATION MATERIALS AND INSULATION BOARD	4 879	6.7	4	8 874	55.0		SALES REPORTED BY COMMODITY LINE.					
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	980	1.3	5	2 168	45.2		OTHER BUILDING MATERIALS.	6 966	67.9	7	7 109	98.0
	STRUCTURAL ASSEMBLIES	980		5	2 168	45.2		COMMODITIES, N.E.C.	3 298	32.1	(NA)	(NA)	(NA)
5098293	CONCRETE PRODUCTS, BUILDING STONE	8 163	11.2	9	8 882	91.9		SOUTH ATLANTIC DIVISION					
5098295	PLASTIC BUILDING MATERIALS	960	1.3	3	1 192	80.5		ALL ESTABLISHMENTS, (NUMBER) 72					
5098297	ADHESIVES, MASTICS	2 938	4.0	4	4 649	63.2		SALES NOT REPORTED BY COMMODITY					
5098299	OTHER BUILDING MATERIALS	11 530	15.8	13	11 775	97.9		LINE (\$1,000) 12,747	73 317	100.0	41	(X)	(X)
	COMMODITIES, N.E.C.	6 936	9.5	(NA)	(NA)	(NA)		SALES REPORTED BY COMMODITY LINE.					
	EAST NORTH CENTRAL DIVISION							METAL MILLWORK (DOORS, WINDOWS, CABINETS, WEATHER STRIPPING, MOLDING, ETC.)	1 328	1.8	6	4 600	28.9
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	591	9.9	3	18 578	3.2	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	2 817	3.8	11	3 160	89.1
5072210	HARDWARE	1 050	1.7	5	20 855	5.0	5098213	SAND, GRAVEL, CRUSHED STONE	16 821	22.9	5	18 557	90.6
5084970	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 093	1.7	3	17 926	6.1	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	12 427	16.9	3	14 455	86.0
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	418	7.7	4	4 216	9.9	5098232	INSULATION MATERIALS AND INSULATION BOARD	1 797	2.5	4	2 322	77.4
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	163	3.3	3	4 040	4.0	5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	6 052	8.3	4	8 565	70.7
5098142	WOOD MILLWORK (DOORS, WINDOWS, CABINETS, METAL MILLWORK)	521	8.8	5	4 595	11.3	5098293	CONCRETE PRODUCTS, BUILDING STONE	1 829	2.5	3	3 779	48.4
5098143	WEATHER STRIPPING, MOLDING, ETC.)	1 057	1.7	11	9 188	11.5	5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	938	1.3	3	2 763	33.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	4 282	6.8	12	6 664	64.3	5098299	OTHER BUILDING MATERIALS	9 445	12.9	14	12 094	78.1
5098213	SAND, GRAVEL, CRUSHED STONE	3 966	6.3	4	6 700	59.2		COMMODITIES, N.E.C.	19 863	27.1	(NA)	(NA)	(NA)
5098220	GLASS (FLAT, BRICK, ETC.)	377	6.6	3	1 928	19.6		EAST SOUTH CENTRAL DIVISION					
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	935	1.5	7	6 204	15.1		ALL ESTABLISHMENTS, (NUMBER) 17					
5098232	INSULATION MATERIALS AND INSULATION BOARD	2 775	4.4	12	7 255	38.2		SALES NOT REPORTED BY COMMODITY					
5098291	WALLBOARD AND HARDBOARD	328	5.5	3	1 776	18.5		LINE (\$1,000) 1,859	9 872	100.0	11	(X)	(X)
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 850	7.7	6	6 167	78.6		SALES REPORTED BY COMMODITY LINE.	3 002	30.4	3	3 002	100.0
5098293	CONCRETE PRODUCTS, BUILDING STONE	3 246	5.2	7	5 354	60.6		BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	262	2.7	3	3 612	7.3
5098296	BUILDING AND CONSTRUCTION PAPER	4 950	7.9	5	6 778	73.0		ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	4 850	49.1	6	6 554	74.0
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 241	3.6	11	8 869	25.3		OTHER BUILDING MATERIALS.	1 755	17.8	(NA)	(NA)	(NA)
5098299	OTHER BUILDING MATERIALS	19 414	31.0	20	33 247	58.4		COMMODITIES, N.E.C.	3	(Z)	3	358	*6
5096699	MISCELLANEOUS LINES OF MERCHANDISE	706	1.1	7	20 704	3.4		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20 052	100.0	21	(X)	(X)
5099900	CONSTRUCTION MATERIALS (CONT.)							WEST SOUTH CENTRAL DIVISION					
	LINE (\$1,000) 3,154							ALL ESTABLISHMENTS, (NUMBER) 27					
	SALES REPORTED BY COMMODITY LINE.							SALES NOT REPORTED BY COMMODITY					
	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	591	9.9	3	18 578	3.2		LINE (\$1,000) 3,154					
	HARDWARE	1 050	1.7	5	20 855	5.0		SALES REPORTED BY COMMODITY LINE.					
	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 093	1.7	3	17 926	6.1							
	IRON AND STEEL WIRE, WIRE PRODUCTS	418	7.7	4	4 216	9.9							
	LUMBER (ROUGH, DRESSED, FINISHED)	163	3.3	3	4 040	4.0							
	WOOD MILLWORK (DOORS, WINDOWS, CABINETS, METAL MILLWORK)	521	8.8	5	4 595	11.3							
	WEATHER STRIPPING, MOLDING, ETC.)	1 057	1.7	11	9 188	11.5							
	SAND, GRAVEL, CRUSHED STONE	4 282	6.8	12	6 664	64.3							
	GLASS (FLAT, BRICK, ETC.)	3 966	6.3	4	6 700	59.2							
	ROOFING, SIDING, RAIN CARRYING EQUIPMENT	377	6.6	3	1 928	19.6							
	(EXC. WOOD SHINGLES)	935	1.5	7	6 204	15.1							
	INSULATION MATERIALS AND INSULATION BOARD	2 775	4.4	12	7 255	38.2							
	WALLBOARD AND HARDBOARD	328	5.5	3	1 776	18.5							
	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 850	7.7	6	6 167	78.6							
	CONCRETE PRODUCTS, BUILDING STONE	3 246	5.2	7	5 354	60.6							
	BUILDING AND CONSTRUCTION PAPER	4 950	7.9	5	6 778	73.0							
	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 241	3.6	11	8 869	25.3							
	OTHER BUILDING MATERIALS	19 414	31.0	20	33 247	58.4							
	MISCELLANEOUS LINES OF MERCHANDISE	706	1.1	7	20 704	3.4							
	CONSTRUCTION MATERIALS (CONT.)												
	LINE (\$1,000) 3,154												
	SALES REPORTED BY COMMODITY LINE.												
	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	591	9.9	3	18 578	3.2							
	HARDWARE	1 050	1.7	5	20 855	5.0							
	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 093	1.7	3	17 926	6.1							
	IRON AND STEEL WIRE, WIRE PRODUCTS	418	7.7	4	4 216	9.9							
	LUMBER (ROUGH, DRESSED, FINISHED)	163	3.3	3	4 040	4.0							
	WOOD MILLWORK (DOORS, WINDOWS, CABINETS, METAL MILLWORK)	521	8.8	5	4 595	11.3							
	WEATHER STRIPPING, MOLDING, ETC.)	1 057	1.7	11	9 188	11.5							
	SAND, GRAVEL, CRUSHED STONE	4 282	6.8	12	6 664	64.3							
	GLASS (FLAT, BRICK, ETC.)	3 966	6.3	4	6 700	59.2							
	ROOFING, SIDING, RAIN CARRYING EQUIPMENT	377	6.6	3	1 928	19.6							
	(EXC. WOOD SHINGLES)	935	1.5	7	6 204	15.1							
	INSULATION MATERIALS AND INSULATION BOARD	2 775	4.4	12	7 255	38.2							
	WALLBOARD AND HARDBOARD	328	5.5	3	1 776	18.5							
	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 850	7.7	6	6 167	78.6							
	CONCRETE PRODUCTS, BUILDING STONE	3 246	5.2	7	5 354	60.6							
	BUILDING AND CONSTRUCTION PAPER	4 950	7.9	5	6 778	73.0							
	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	2 241	3.6	11	8 869	25.3							
	OTHER BUILDING MATERIALS	19 414	31.0	20	33 247	58.4							
	MISCELLANEOUS LINES OF MERCHANDISE	706	1.1	7	20 704	3.4							
	CONSTRUCTION MATERIALS (CONT.)												
	LINE (\$1,000) 3,154												
	SALES REPORTED BY COMMODITY LINE.												
	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS	591	9.9	3	18 578	3.2							
	HARDWARE	1 050	1.7	5	20 855	5.0							
	OTHER INDUSTRIAL EQUIPMENT SUPPLIES	1 093	1.7	3	17 926	6.1							
	IRON AND STEEL WIRE, WIRE PRODUCTS	418	7.7	4	4 216	9.9							
	LUMBER (ROUGH, DRESSED, FINISHED)	163	3.3	3	4 040	4.0							
	WOOD MILLWORK (DOORS, WINDOWS, CABINETS, METAL MILLWORK)	521	8.8	5	4 595	11.3							
	WEATHER STRIPPING, MOLDING, ETC.)	1 057	1.7	11	9 188	11.5							
	SAND, GRAVEL, CRUSHED STONE	4 282	6.8	12	6 664	64.3							
	GLASS (FLAT, BRICK, ETC.)	3 966	6.3	4	6 700	59.2							
	ROOFING, SIDING, RAIN CARRYING EQUIPMENT	377	6.6	3	1 928	19.6							
	(EXC. WOOD SHINGLES)	935	1.5	7	6 204	15.1							
	INSULATION MATERIALS AND INSULATION BOARD	2 775	4.4	12	7 255	38.2							

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions—by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	CONSTRUCTION MATERIALS (CONT.)											(5)
	WEST SOUTH CENTRAL DIVISION (CONT.)											
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	4 630	23.1	3	4 647	5099120	SPORTING, ATHLETIC GOODS, BICYCLES	3 807	40.3	7	5 719	66.6
5098293	CONCRETE PRODUCTS, BUILDING STONE	500	2.5	3	862	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	4 398	46.6	6	5 620	78.3
5098299	OTHER BUILDING MATERIALS	4 953	24.7	13	5 554		TOYS, GAMES, FIREWORKS	4 398		6	5 620	78.3
	COMMODITIES, N.E.C.			(NA)	(NA)		COMMODITIES, N.E.C.	1 213	12.9	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 956	49.7	(NA)		5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	17	.2	3	1 706	1.0
	MOUNTAIN DIVISION						MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	12					ALL ESTABLISHMENTS (NUMBER)	143				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	201					SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	52,747				
	SALES REPORTED BY COMMODITY LINE						SALES REPORTED BY COMMODITY LINE			108	(X)	(X)
5098232	INSULATION MATERIALS AND INSULATION BOARD	4 157	100.0	9	(X)	5097210	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)	106	.1	3	9 155	1.2
5098295	PLASTIC BUILDING MATERIALS	254	6.1	3	1 407		PHOTOGRAPHIC GOODS	18 559	9.7	10	26 760	69.4
5098297	ADHESIVES, MASTICS	188	4.5	4	1 203	5099110	CAMERA, PARTS, ACCESSORIES, MOUNTS	4 680		3	769	88.4
5098299	OTHER BUILDING MATERIALS	1 084	26.1	3	1 389		OTHER PHOTOGRAPHIC GOODS	8 700		3	8 976	96.9
	COMMODITIES, N.E.C.			5	1 367		NOT REPORTED IN DETAIL	9 179		(NA)	(NA)	(NA)
	PACIFIC DIVISION						SPORTING, ATHLETIC GOODS, BICYCLES	38 258	20.1	28	74 409	51.4
	ALL ESTABLISHMENTS (NUMBER)	39				5099120	ATHLETIC EQUIPMENT, SUPPLIES	8 421		12	34 844	24.2
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	3,979					ARMS AND AMMUNITION	2 493		6	8 098	30.8
	SALES REPORTED BY COMMODITY LINE						BOATS AND BOATING ACCESSORIES (EXC. BICYCLES)	111		4	3 771	2.9
5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES	28 042	100.0	32	(X)		ROTARY MACHINERY, ENGINE SUPPLIES	1 747		6	13 051	13.4
5098220	GLASS (FLAT, BRICK, ETC.)	1 386	4.9	4	1 607		CAMPING EQUIPMENT	577		6	7 869	7.3
5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT PREFABRICATED SHINGLES	11 451	40.8	9	11 668		FISHING TACKLE	8 523		13	31 912	26.7
5098292	PREFABRICATED STRUCTURAL ASSEMBLIES, INCLUDING MOBILE HOMES	1 251	4.5	4	5 738		SKI EQUIPMENT, SUPPLIES	360		5	4 385	8.2
5098298	STRUCTURAL IRON, STEEL (EXC. ROOFING AND MILLWORK)	4 309	15.4	4	1 896		OTHER (WATER SPORTS, ARCHERY, ETC.)	2 054		6	8 970	22.9
5098299	OTHER BUILDING MATERIALS	1 536	5.5	4	7 628		NOT REPORTED IN DETAIL	13 972		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	4 523	16.1	11	(NA)	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES	106 244	55.8	79	121 232	87.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 337	11.9	(NA)			TOYS, GAMES, FIREWORKS	91 462		63	98 067	93.2
	AMUSEMENT, SPORTING GOODS (SIC 5099, PART)	249	.9	4	4 437	5099140	CHILDRENS' VEHICLES (EXC. BICYCLES)	16 721		5	16 721	12.9
	NEW ENGLAND DIVISION					5099691	NOT REPORTED IN DETAIL	12 638		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER)	11				5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	23 299	12.2	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	1,141					COMMODITIES, N.E.C.	23	(Z)	3	7 927	.3
	SALES REPORTED BY COMMODITY LINE						EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)	71					ALL ESTABLISHMENTS (NUMBER)	71				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	10,559					SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	10,559				
	SALES REPORTED BY COMMODITY LINE						SALES REPORTED BY COMMODITY LINE			57	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)							AMUSEMENT, SPORTING GOODS (CONT.)					
	EAST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
5099110	PHOTOGRAPHIC GOODS,	6 479	6+2	5	6 752	96.0	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	15 315	52+9	12	16 386	93.5
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	24 093	23+0	23	35 974	47.0		TOYS, GAMES, FIREWORKS,	11 150		9	11 875	93.9
	ATHLETIC EQUIPMENT, SUPPLIES,	2 482		7	11 686	21+2		NOT REPORTED IN DETAIL,	4 155		(NA)	(NA)	(NA)
	ARMS AND AMMUNITION,	1 475		5	8 920	16.5		COMMODITIES, N.E.C.,	1 613		(NA)	(NA)	(NA)
	BOATS AND BOATING ACCESSORIES (EXC.							LABOR, SERVICE, AND RENTAL RECEIPTS	9	(Z)	3	58	15.5
	MOTOR, MACHINERY, ENGINE SUPPLIES,	1 069		5	7 599	14.1		FROM CUSTOMERS,					
	CAMPING EQUIPMENT,	1 665		5	7 970	20.9		EAST SOUTH CENTRAL DIVISION					
	FISHING TACKLE,	6 036		8	13 003	48.4		ALL ESTABLISHMENTS, (NUMBER) 7					
	NOT REPORTED IN DETAIL,	11 368		(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	66 631	63+6	29	71 889	92.7		LINE, (\$1,000)					
	TOYS, GAMES, FIREWORKS,	59 682		27	67 042	89.0		SALES REPORTED BY COMMODITY LINE,					
	CHILDRENS' VEHICLES (EXC. BICYCLES)	2 345		4	5 866	40.0		SPORTING, ATHLETIC GOODS, BICYCLES,	7 885	100+0	5	(X)	(X)
	NOT REPORTED IN DETAIL,	4 603		(NA)	(NA)	(NA)		COMMODITIES, N.E.C.,	1 202	15+2	4	1 206	99.7
5099191	BILLARDS, POOL, BOWLING EQUIPMENT, SUPPLIES	805	805	3	804	20.9	5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	6 603	84+8	(NA)	(NA)	(NA)
5099194	OTHER RECREATION, ROBBY GOODS,	3 041	2+9	8	5 360	56.5		ALL ESTABLISHMENTS, (NUMBER) 30					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	311	4+3	3	6 702	4+7		SALES NOT REPORTED BY COMMODITY					
	COMMODITIES, N.E.C.,	3 352	3+2	(NA)	(NA)	(NA)		LINE, (\$1,000)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	99	99	3	752	13+2		SALES REPORTED BY COMMODITY LINE,					
	FROM CUSTOMERS,							PHOTOGRAPHIC GOODS,	27 455	100+0	20	(X)	(X)
	WEST NORTH CENTRAL DIVISION							SPORTING, ATHLETIC GOODS, BICYCLES,	11 488	5+4	3	1 539	96.7
	ALL ESTABLISHMENTS, (NUMBER) 27							ATHLETIC EQUIPMENT, SUPPLIES,	11 272	41+1	9	11 272	100+0
	SALES NOT REPORTED BY COMMODITY							FISHING TACKLE,	6 847		3	6 847	100+0
	LINE, (\$1,000)							NOT REPORTED IN DETAIL,	3 510		4	4 061	86+4
5072210	HARDWARE,	21 401	100+0	20	(X)	(X)	5099110	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	13 092	47+7	7	13 092	100+0
	SPORTING, ATHLETIC GOODS, BICYCLES,	592	2+8	4	6 841	8.7	5099120	TOYS, GAMES, FIREWORKS,	11 891		6	11 891	100+0
5099120	ATHLETIC EQUIPMENT, SUPPLIES,	8 095	37+8	14	14 015	57.7		NOT REPORTED IN DETAIL,	1 201		(NA)	(NA)	(NA)
	FISHING TACKLE,	1 317		6	4 325	30.5		COMMODITIES, N.E.C.,	1 603	5+8	(NA)	(NA)	(NA)
	OTHER (WATER SPORTS, ARCHERY, ETC.)	4 754		8	6 092	75.4		MOUNTAIN DIVISION					
	NOT REPORTED IN DETAIL,	537		4	2 212	24+3		ALL ESTABLISHMENTS, (NUMBER) 8					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	1 757		(NA)	(NA)	(NA)		SALES NOT REPORTED BY COMMODITY					
	TOYS, GAMES, FIREWORKS,	7 216	33+7	8	10 542	68.5		LINE, (\$1,000)					
	NOT REPORTED IN DETAIL,	5 417		7	8 201	66.1		SALES REPORTED BY COMMODITY LINE,					
	COMMODITIES, N.E.C.,	1 799		(NA)	(NA)	(NA)		TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	4 401	100+0	6	(X)	(X)
	SOUTH ATLANTIC DIVISION							TOYS, GAMES, FIREWORKS,	3 888	88+3	4	3 888	100+0
	ALL ESTABLISHMENTS, (NUMBER) 38							CHILDRENS' VEHICLES (EXC. BICYCLES)	2 641		4	3 888	67.9
	SALES NOT REPORTED BY COMMODITY							COMMODITIES, N.E.C.,	1 247		3	3 123	39.9
	LINE, (\$1,000)							PACIFIC DIVISION					
	SALES REPORTED BY COMMODITY LINE,							ALL ESTABLISHMENTS, (NUMBER) 89					
5099110	PHOTOGRAPHIC GOODS,	28 929	100+0	30	(X)	(X)	5099130	TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES	513	11+7	(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	375	1+3	3	467	80.3		ALL ESTABLISHMENTS, (NUMBER) 89					
	NOT REPORTED IN DETAIL,	11 617	40+2	16	14 991	77.5		SALES NOT REPORTED BY COMMODITY					
	LINE, (\$1,000)							LINE, (\$1,000)					
	SALES REPORTED BY COMMODITY LINE,							SALES REPORTED BY COMMODITY LINE,	101 047	100+0	70	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	AMUSEMENT, SPORTING GOODS (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	PACIFIC DIVISION (CONT.)											
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES.	393	4	4	2 940	13.4	BOOKS, PERIODICALS, NEWSPAPERS (CONT.)					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	40 563	40.1	35	47 486	85.4	SOUTH ATLANTIC DIVISION					
	ATHLETIC EQUIPMENT, SUPPLIES.	15 618		14	19 498	80.1	ALL ESTABLISHMENTS.(NUMBER)	12				
	ARMS AND AMMUNITION.	871		7	7 503	11.6	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	1,452				
	BOATS AND BOATING ACCESSORIES (EXC. MOTOR, MACHINERY, ENGINE SUPPLIES).	2 189		6	5 454	40.1	SALES REPORTED BY COMMODITY LINE.					
	CAMPING EQUIPMENT.	1 080		7	5 936	18.2	COMMODITIES, N.E.C.					
	FISHING TACKLE.	10 561		11	15 021	70.3	EAST SOUTH CENTRAL DIVISION					
	OTHER (WATER SPORTS, ARCHERY, ETC.).	306		5	6 764	4.5	(NOT ANALYZED BY COMMODITY LINE)					
	NOT REPORTED IN DETAIL.	9 938		(NA)	(NA)	(NA)	WEST SOUTH CENTRAL DIVISION					
5099130	TOYS, GAMES, FIREWORKS, CHILDRENS' VEHICLES.	51 630	51.1	40	58 234	88.7	(NOT ANALYZED BY COMMODITY LINE)					
	TOYS, GAMES, FIREWORKS.	47 202		36	54 586	86.5	MOUNTAIN DIVISION					
	CHILDRENS' VEHICLES (EXC. BICYCLES).	777		3	5 995	13.0	ALL ESTABLISHMENTS.(NUMBER)	3				
	NOT REPORTED IN DETAIL.	3 651		(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	0				
5099194	OTHER RECREATION, HOBBY GOODS.	1 106	1.1	4	3 188	34.7	SALES REPORTED BY COMMODITY LINE.					
	COMMODITIES, N.E.C.	7 338	7.3	(NA)	(NA)	(NA)	BOOKS, MAGAZINES, PRINTED MATERIALS.	1 492	100.0	3	1 492	100.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	17	(Z)	3	161	10.6	PACIFIC DIVISION					
	BOOKS, PERIODICALS, NEWSPAPERS (SIC 5099, PART)						ALL ESTABLISHMENTS.(NUMBER)	16				
	NEW ENGLAND DIVISION						SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	347				
	ALL ESTABLISHMENTS.(NUMBER)	5					SALES REPORTED BY COMMODITY LINE.					
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	(D)					BOOKS, MAGAZINES, PRINTED MATERIALS.	15 660	100.0	12	(X)	(X)
	SALES REPORTED BY COMMODITY LINE.	1 391	100.0	3	1 391	(X)	COMMODITIES, N.E.C.	15 250	97.4	12	15 660	97.4
5099210	BOOKS, MAGAZINES, PRINTED MATERIALS.	1 391	100.0	3	1 391	100.0	(NA)	410	2.6	(NA)	(NA)	(NA)
	MIDDLE ATLANTIC DIVISION						FARM SUPPLIES (SIC 5099, PART)					
	(NOT ANALYZED BY COMMODITY LINE)						NEW ENGLAND DIVISION					
	EAST NORTH CENTRAL DIVISION						ALL ESTABLISHMENTS.(NUMBER)	5				
	(NOT ANALYZED BY COMMODITY LINE)						SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	(D)				
	WEST NORTH CENTRAL DIVISION						SALES REPORTED BY COMMODITY LINE.					
	ALL ESTABLISHMENTS.(NUMBER)	2					COMMODITIES, N.E.C.	(D)	100.0	4	(X)	(X)
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	(D)					MIDDLE ATLANTIC DIVISION					
	SALES REPORTED BY COMMODITY LINE.	(D)	100.0	1	(X)	(X)	ALL ESTABLISHMENTS.(NUMBER)	38				
	COMMODITIES, N.E.C.	(D)	93.4	(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000)	4,798				
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	(D)	6.6	1	(D)	6.6	SALES REPORTED BY COMMODITY LINE.	212 163	100.0	30	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)											
	MIDDLE ATLANTIC DIVISION (CONT.)											
5049300	CANNED, BOTTLED FOODS	7 810	3.7	4	125 777							
	CANNED FRUITS, FRUIT JUICES	778		3	104 277							
	CANNED FISH, SEAFOOD	6 997		3	125 720							
	NOT REPORTED IN DETAIL	35		(NA)	(NA)							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	27 428	12.9	13	134 774							
	FEEDS BOUGHT AND SOLD	18 785		7	23 253							
	NOT REPORTED IN DETAIL	8 643		(NA)	(NA)							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	72 207	34.0	7	155 028							
5099321	FERTILIZER, FERTILIZER MATERIALS	6 276	3.0	4	6 399							
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 536	1.7	5	4 830							
5099330	SEEDS	22 297	10.5	7	22 735							
	COMMODITIES, N.E.C.	72 609	34.2	(NA)	(NA)							
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 34											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,908											
	SALES REPORTED BY COMMODITY LINE	100 933	100.0	23	(X)							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	2 809	2.8	8	8 500							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	16 463	16.3	9	20 640							
5099321	FERTILIZER, FERTILIZER MATERIALS	76 682	76.0	6	79 496							
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	705	.7	3	3 535							
	COMMODITIES, N.E.C.	4 274	4.2	(NA)	(NA)							
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 39											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 5,087											
	SALES REPORTED BY COMMODITY LINE	68 543	100.0	32	(X)							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	3 348	4.9	8	10 380							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	43 612	63.6	21	49 655							
5099321	FERTILIZER, FERTILIZER MATERIALS	3 485	5.1	5	5 920							
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	487	.7	6	10 139							
5099330	SEEDS	6 864	10.0	4	8 507							
	COMMODITIES, N.E.C.	10 682	15.6	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	65	.1	3	2 507							
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 21											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,302											
	SALES REPORTED BY COMMODITY LINE	26 227	100.0	18	(X)							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	43 612	63.6	21	49 655							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 485	5.1	5	5 920							
5099321	FERTILIZER, FERTILIZER MATERIALS	487	.7	6	10 139							
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 864	10.0	4	8 507							
5099330	SEEDS	10 682	15.6	(NA)	(NA)							
	COMMODITIES, N.E.C.	65	.1	3	2 507							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	65	.1	3	2 507							
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 48											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,157											
	SALES REPORTED BY COMMODITY LINE	100 230	100.0	39	(X)							
5049300	CANNED, BOTTLED FOODS	172	.2	3	2 932							
	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	14 100	14.1	6	35 803							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	4 725	4.7	6	5 578							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	38 266	38.2	15	56 097							
5099321	FERTILIZER, FERTILIZER MATERIALS	29 289	29.2	15	35 023							
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	2 868	2.9	8	28 414							
5099330	SEEDS	9 325	9.3	6	35 322							
	MISCELLANEOUS OTHER FARM SUPPLIES	91	.1	4	5 197							
	COMMODITIES, N.E.C.	1 390	1.4	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	4	(Z)	3	218							
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 16											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,227											
	SALES REPORTED BY COMMODITY LINE	21 549	100.0	11	(X)							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 708	7.9	3	4 993							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	8 734	40.5	5	10 442							
	COMMODITIES, N.E.C.	11 107	51.5	(NA)	(NA)							
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER) 21											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,302											
	SALES REPORTED BY COMMODITY LINE	26 227	100.0	18	(X)							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	43 612	63.6	21	49 655							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 485	5.1	5	5 920							
5099321	FERTILIZER, FERTILIZER MATERIALS	487	.7	6	10 139							
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	6 864	10.0	4	8 507							
5099330	SEEDS	10 682	15.6	(NA)	(NA)							
	COMMODITIES, N.E.C.	65	.1	3	2 507							

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(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	FARM SUPPLIES (CONT.)						JEWELRY (SIC 5099, PART)					
	WEST SOUTH CENTRAL DIVISION						NEW ENGLAND DIVISION					
	(CONT.)						(NOT ANALYZED BY COMMODITY LINE)					
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZERS)	1 874	7.1	5	4 115	45.5	MIDDLE ATLANTIC DIVISION					
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	1 385		3	1 914	72.4	ALL ESTABLISHMENTS (NUMBER)					
	INSECTICIDES, FUNGICIDES, PESTICIDES	450		4	4 015	11.2	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	NOT REPORTED IN DETAIL	39		(NA)	(NA)	(NA)	SALES REPORTED BY COMMODITY LINE	50 232	100.0	51	(X)	(X)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 211	16.1	5	7 821	53.8	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED) . .	200	.4	3	4 209	4.8
	COMMODITIES, N.E.C.	2 941	11.2	(NA)	(NA)	(NA)	PRECIOUS STONES (CUT) AND METALS	12 343	24.6	13	21 329	57.9
	MOUNTAIN DIVISION						JEWELRY, SILVERWARE, TROPHIES	31 201	62.1	43	37 963	82.2
	ALL ESTABLISHMENTS (NUMBER)						CLOCKS, WATCHES, WATCH MOVEMENTS	11 122		15	18 148	61.3
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						COSTUME JEWELRY	10 450		16	10 550	99.1
	SALES REPORTED BY COMMODITY LINE	18 896	100.0	8	(X)	(X)	SILVERWARE, PLATED WARE, MISCELLANEOUS JEWELRY	746		4	3 721	20.0
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	11 841	62.7	3	13 934	85.0	NOT REPORTED IN DETAIL	8 883		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 863	8.8	3	3 330	49.9	COMMODITIES, N.E.C.	5 848	11.6	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	5 392	28.5	(NA)	(NA)	(NA)	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	640	1.3	3	3 757	17.0
	PACIFIC DIVISION						EAST NORTH CENTRAL DIVISION					
	ALL ESTABLISHMENTS (NUMBER)						ALL ESTABLISHMENTS (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
	SALES REPORTED BY COMMODITY LINE	93 311	100.0	33	(X)	(X)	SALES REPORTED BY COMMODITY LINE	7 060	100.0	8	(X)	(X)
5049300	CANNED, BOTTLED FOODS	1 370	1.5	3	20 854	6.6	JEWELRY, SILVERWARE, TROPHIES	7 060	100.0	8	7 060	100.0
5049990	GROCERIES, EXCEPT AS SPECIFIED	2 095	2.2	3	11 651	18.0	CLOCKS, WATCHES, WATCH MOVEMENTS	6 761		7	6 946	97.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	898	1.0	3	7 454	12.0	NOT REPORTED IN DETAIL	299		(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	30 152	32.3	12	46 541	64.8	WEST NORTH CENTRAL DIVISION					
	FEEDS BOUGHT AND SOLD	20 633		4	29 508	69.9	ALL ESTABLISHMENTS (NUMBER)					
	NOT REPORTED IN DETAIL	9 519		(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	19 995	21.4	4	21 531	92.9	SALES REPORTED BY COMMODITY LINE	1 545	100.0	3	(X)	(X)
5099321	FERTILIZER, FERTILIZER MATERIALS	6 756	7.2	8	17 678	36.2	COMMODITIES, N.E.C.	1 545	100.0	(NA)	(NA)	(NA)
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZERS)	3 356	3.6	5	14 313	23.4	SOUTH ATLANTIC DIVISION					
5099330	SEEDS	14 948	15.6	5	15 786	92.2	(NOT ANALYZED BY COMMODITY LINE)					
	FIELD SEED FOR FORAGE AND PASTURE	8 105		3	10 948	78.0	ALL ESTABLISHMENTS (NUMBER)					
	NOT REPORTED IN DETAIL	6 443		(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	4 497	4.8	5	4 522	99.4	SALES REPORTED BY COMMODITY LINE	(D)	100.0	2	(X)	(X)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	190	.2	3	11 719	1.6	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9 373	10.0	(NA)	(NA)	(NA)						
		81	.1	3	2 752	2.9						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Sales of specified commodity line		Establishments reporting commodity line		Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
5099420	JEWELRY (CONT.)											
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 6											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE.		7 634	100.0	4	(X)		37 438	61.2	42	39 773	94.1
	JEWELRY, SILVERWARE, TROPHIES		6 628	86.8	3	7 494		21 957	35.9	27	23 852	92.1
	COMMODITIES, N.E.C.		1 006	13.2	(NA)	(NA)		1 072	1.8	(NA)	(NA)	(NA)
	MOUNTAIN DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
5099420	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 16											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 1,205											
	SALES REPORTED BY COMMODITY LINE.		15 429	100.0	10	(X)		17 399	100.0	33	(X)	(X)
	JEWELRY, SILVERWARE, TROPHIES		14 538	94.2	9	15 291		10 141	58.3	20	10 472	96.8
	CLOCKS, WATCHES, WATCH MOVEMENTS,		9 495		5	11 476		7 165	41.2	15	7 215	99.3
	COSTUME JEWELRY		3 464		3	3 464		93	.5	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.		1 579		(NA)	(NA)						
	COMMODITIES, N.E.C.		825	5.3	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		66	.4	3	6 888		196	10.3	(NA)	(NA)	(NA)
	GIFTS, ART GOODS, ADV. NOVELTIES (SIC 5099, PART)											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 11											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 1,059											
	SALES REPORTED BY COMMODITY LINE.		9 651	100.0	8	(X)		1 903	100.0	6	(X)	(X)
	GIFTS, ART GOODS, NOVELTIES, ETC.		1 755	18.2	3	2 127		780	41.0	3	899	86.8
	ADVERTISING SPECIALTIES, CALENDARS, ETC.		7 524	78.0	5	7 524		927	48.7	4	1 215	76.3
	COMMODITIES, N.E.C.		372	3.9	(NA)	(NA)						
5099510 5099520	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 98											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 14,222											
	SALES REPORTED BY COMMODITY LINE.		61 140	100.0	68	(X)		16 171	100.0	23	(X)	(X)
	GIFTS, ART GOODS, NOVELTIES, ETC.							562	3.5	3	2 387	23.5
	ADVERTISING SPECIALTIES, CALENDARS, ETC.											
	COMMODITIES, N.E.C.											
	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)							177	1.1	3	708	25.0
	GIFTS, ART GOODS, NOVELTIES, ETC.							8 532	52.8	16	11 873	71.9
	ADVERTISING SPECIALTIES, CALENDARS, ETC.							4 886	30.2	9	6 021	8.1
5096313	GREETING CARDS, CHRISTMAS CARDS, ETC.		673	1.1	3	3 338		2 014	12.5	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE.											
	GIFTS, ART GOODS, NOVELTIES, ETC.											
	ADVERTISING SPECIALTIES, CALENDARS, ETC.											
	COMMODITIES, N.E.C.											
	CHINA, GLASSWARE, CROCKERY—HOUSEHOLD (INC. PLASTIC)											
	GIFTS, ART GOODS, NOVELTIES, ETC.											
	ADVERTISING SPECIALTIES, CALENDARS, ETC.											

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GIFTS, ART GOODS, ADV. NOVELTIES (CONT.)							OTHER PRODUCTS (CONT.)					
	MOUNTAIN DIVISION							MIDDLE ATLANTIC DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 1						5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	9 599	•7	3	56 761	16•9
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0	(0)	100•0	1	(X)	(X)	5014100	TIRES AND TUBES, NEW	1 638	•1	5	63 837	2•6
	SALES REPORTED BY COMMODITY LINE	(0)	100•0	(NA)	(NA)	(NA)	5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	44 558	3•1	6	355 072	12•5
	COMMODITIES, N.E.C.						5032100	YARD OR PIECE GOODS	58 983	4•1	5	522 406	11•3
	PACIFIC DIVISION						5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES)	1 469	•1	3	49 010	3•0
	ALL ESTABLISHMENTS, (NUMBER) 40	15 815	100•0	30	(X)	(X)	5049410	COFFEE	790	•1	5	22 792	3•5
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 21711	9 885	62•5	26	10 928	90•5	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 085	•1	3	51 734	2•1
5094510	GIFTS, ART GOODS, NOVELTIES, ETC.	5 255	33•2	6	6 517	80•6	5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	39 651	2•8	6	315 295	12•6
5094520	ADVERTISING SPECIALTIES, CALENDARS, ETC.	672	4•3	(NA)	(NA)	(NA)	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	1 739	•1	5	58 341	3•0
5094900	COMMODITIES, N.E.C.	3	(Z)	3	54	1•9	5099330	SEEDS	1 172	•1	4	9 751	12•0
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						5099611	PETROLEUM PRODUCTS	134 171	9•4	22	471 815	28•4
	OTHER PRODUCTS (SIC 5099, PART)						5099612	CRUDE OIL	61 238	4•3	3	98 502	62•2
	NEW ENGLAND DIVISION						5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	25 054	1•8	32	26 049	96•2
	ALL ESTABLISHMENTS, (NUMBER) 90							CUT FLOWERS, POTTED PLANTS	15 598		29	20 433	76•3
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 34•036							ROOTS, NURSERY STOCK	2 910		3	6 088	47•8
	SALES REPORTED BY COMMODITY LINE							FLORISTS' SUPPLIES	6 542		11	15 016	43•6
								NOT REPORTED IN DETAIL	4		(NA)	(NA)	(NA)
5099611	PETROLEUM PRODUCTS	127 598	100•0	61	(X)	(X)	5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	39 560	2•8	8	81 452	48•6
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	7 675	6•0	8	8 698	88•2	5099632	BARRELS, BOXES, BOX SHOOKS, ETC.	1 734	•1	5	1 734	100•0
	CUT FLOWERS, POTTED PLANTS	1 300	1•3	6	1 664	99•9	5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	20 414	1•4	11	62 297	32•8
	NOT REPORTED IN DETAIL	1 363		5	1 300	100•0		MUSICAL INSTRUMENTS	4 617		3	4 650	99•3
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	622	•5	3	622	100•0		PHONOGRAPH RECORDS	11 453		5	53 303	21•5
5099660	OTHER TEXTILE PRODUCTS	8 930	7•0	5	10 810	82•6	5099660	OTHER TEXTILE PRODUCTS	57 271	4•0	14	104 339	54•9
5099692	INDUSTRIAL YARNS	37 641	29•5	8	37 648	100•0		TEXTILE BAGS	13 273		4	14 288	92•9
5099694	LEATHER	55 350	43•4	21	56 582	97•8		BURLAP	38 725		6	86 367	44•8
5099699	MISCELLANEOUS LINES OF MERCHANDISE	8 427	6•6	9	9 726	86•6		NOT REPORTED IN DETAIL	5 273		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	7 263	5•7	(NA)	(NA)	(NA)	5099670	FOOD, BEVERAGE BASIC MATERIALS	349 716	24•5	32	508 700	68•7
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	27	(Z)	3	924	2•9	5099691	LUGGAGE, SADDLERY, HARNESS	17 326	1•2	8	60 582	28•6
	MIDDLE ATLANTIC DIVISION						5099692	INDUSTRIAL YARNS	96 793	6•8	27	97 271	99•5
	ALL ESTABLISHMENTS, (NUMBER) 387						5099694	LEATHER	28 524	2•0	17	30 233	94•3
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 199•208	1 426 901	100•0	238	(X)	(X)	5099695	VEGETABLE OILS (COTTON SEED, LINSEED)	24 081	1•7	7	69 264	34•8
	SALES REPORTED BY COMMODITY LINE						5099699	MISCELLANEOUS LINES OF MERCHANDISE	243 045	17•0	65	696 188	34•9
								COMMODITIES, N.E.C.	166 910	11•7	(NA)	(NA)	(NA)
							5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	380	(Z)	4	10 419	3•6

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
OTHER PRODUCTS (CONT.)													
EAST NORTH CENTRAL DIVISION (CONT.)													
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC., . .	8 576	3.8	6	9 580	89.5	5099660	OTHER TEXTILE PRODUCTS,	378	.2	4	3 561	10.6
5099660	FOOD, BEVERAGE BASIC MATERIALS,	30 487	13.4	13	32 098	95.0	5099670	MALT, MALT EXTRACT,	4 080		3	4 179	97.6
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	450	.2	4	9 566	4.7		OTHER FOOD BASICS (FRT., PEEL, HOP EXTRACT COATINGS, ICE, BEVERAGE BASE, ETC.),	15 965		4	17 185	92.9
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES,	543	.2	4	11 117	4.9	5099691	LUGGAGE, SADDLERY, HARNESS,	7 152	3.1	8	17 040	42.0
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	2 003	.9	6	21 570	9.3	5099692	INDUSTRIAL YARNS,	23 019	10.1	7	23 119	99.6
5032100	YARD OR PIECE GOODS	180	.1	4	4 113	4.4	5099694	LEATHER,	13 794	6.0	11	16 455	83.8
5035310	WOMEN'S, MISSES', CHILDREN'S, INFANTS', CLOTHING, ACCESSORIES (EXC. AS SPECIFIED), . .	810	.4	3	7 537	10.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	50 760	22.2	35	60 779	83.5
5049300	CANNED, BOTTLED FOODS,	756	.3	5	7 413	10.2		COMMODITIES, N.E.C.,	25 565	11.2	(NA)	(NA)	(NA)
5049950	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS),	394		3	5 428	7.3	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	44	(Z)	3	1 840	2.4
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS,	762	.3	3	4 837	15.8		WEST NORTH CENTRAL DIVISION					
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES,	1 534	.7	5	11 841	13.0		ALL ESTABLISHMENTS, (NUMBER) 67					
5072210	HARDWARE,	605	.3	5	9 992	6.1		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 27,736	86 963	100.0	41	(X)	(X)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	339	.1	3	2 885	11.8	5099611	PETROLEUM PRODUCTS,	15 720	18.1	9	17 014	92.4
5097110	HOUSEHOLD FURNITURE	387	.2	3	9 316	4.2		LIQUEFIED PETROLEUM GASES,	5 335		3	9 937	53.7
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 080	.5	3	11 265	9.6		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	7 093		4	7 541	94.1
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES,	1 702	.7	5	11 991	14.2		OILS, GREASES, OTHER PETROLEUM PRODUCTS, .	1 773		4	6 565	27.0
5099110	PHOTOGRAPHIC GOODS,	235	.1	3	8 656	2.7	5099620	NOT REPORTED IN DETAIL,	1 519		(NA)	(NA)	(NA)
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	672	.3	4	10 990	6.1		FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC., . .	1 845	2.1	4	1 845	100.0
5099420	JEWELRY, SILVERWARE, TROPHIES,	1 212	.5	6	14 261	8.5		CUT FLOWERS, POTTED PLANTS,	1 296		4	1 845	70.2
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	360	.2	4	4 379	8.2		FLORISTS' SUPPLIES,	537		4	1 845	29.1
5099611	PETROLEUM PRODUCTS,	44 111	19.3	28	45 957	96.0		NOT REPORTED IN DETAIL,	12		(NA)	(NA)	(NA)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC., .	10 230	4.5	15	10 230	100.0	5099670	FOOD, BEVERAGE BASIC MATERIALS,	11 532	13.3	4	13 176	87.5
5099660	CUT FLOWERS, POTTED PLANTS,	7 906		12	8 835	89.5	5099694	LEATHER,	28 562	32.8	12	28 621	99.8
5099690	FLORISTS' SUPPLIES,	928		9	6 305	14.7	5099699	MISCELLANEOUS LINES OF MERCHANDISE,	11 671	13.4	10	21 760	53.6
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	1 170	.7	3	4 717	24.8		COMMODITIES, N.E.C.,	17 633	20.3	(NA)	(NA)	(NA)
SOUTH ATLANTIC DIVISION													
5099110	PHOTOGRAPHIC GOODS,	235	.1	3	8 656	2.7		ALL ESTABLISHMENTS, (NUMBER) 222					
5099120	SPORTING, ATHLETIC GOODS, BICYCLES,	672	.3	4	10 990	6.1		SALES NOT REPORTED BY COMMODITY					
5099420	JEWELRY, SILVERWARE, TROPHIES,	1 212	.5	6	14 261	8.5		LINE (\$1,000) 82,005	178 549	100.0	123	(X)	(X)
5099510	GIFTS, ART GOODS, NOVELTIES, ETC.	360	.2	4	4 379	8.2		SALES REPORTED BY COMMODITY LINE,					
5099611	PETROLEUM PRODUCTS,	44 111	19.3	28	45 957	96.0		TIRES AND TUBES, NEW,	347	.2	6	4 539	7.6
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC., .	10 230	4.5	15	10 230	100.0	5014100	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	1 170	.7	3	4 717	24.8
5099660	CUT FLOWERS, POTTED PLANTS,	7 906		12	8 835	89.5	5029110						
5099690	FLORISTS' SUPPLIES,	928		9	6 305	14.7							
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.,	1 170	.7	3	4 717	24.8							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	SOUTH ATLANTIC DIVISION (CONT.)											
	OTHER PRODUCTS (CONT.)											
5032900	KNIT FABRICS, KNITTING YARNS, OTHER DRY GDS..	5 410	3.0	3	5 751	94.1	PETROLEUM PRODUCTS..	92 817	47.8	41	92 970	99.8
5043300	CANNED, BOTTLED FOODS..	110	.1	3	3 287	3.3	LIQUEFIED PETROLEUM GASES..	24 492		5	35 749	68.5
5049950	GROCERIES, EXCEPT AS SPECIFIED..	421	.2	5	4 285	9.8	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS..	48 834		23	52 943	92.9
5099611	PETROLEUM PRODUCTS..	35 183	19.7	32	38 655	91.0	OILS, GREASES, OTHER PETROLEUM PRODUCTS..	2 978		18	25 192	11.8
	LIQUEFIED PETROLEUM GASES..	6 914		5	7 636	90.5	NOT REPORTED IN DETAIL..	16 513		(NA)	(NA)	(NA)
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS..	18 919		22	22 866	82.7	CRUDE OIL..	42 805	22.0	5	42 805	100.0
	OILS, GREASES, OTHER PETROLEUM PRODUCTS..	4 327		15	12 267	35.3	FOOD, BEVERAGE BASIC MATERIALS..	44 281	22.8	5	45 910	96.5
	NOT REPORTED IN DETAIL..	5 023		(NA)	(NA)	(NA)	LEATHER..	3 552	1.8	3	8 702	40.8
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC..	3 438	1.9	8	4 916	69.9	MISCELLANEOUS LINES OF MERCHANDISE..	1 414	.7	5	4 886	28.9
	CUT FLOWERS, POTTED PLANTS..	2 635		8	4 916	53.6	COMMODITIES, N.E.C..	9 197	4.7	(NA)	(NA)	(NA)
	FLORISTS' SUPPLIES..	730		5	3 235	22.6	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS..	78	(2)	3	150	52.0
	NOT REPORTED IN DETAIL..	73		(NA)	(NA)	(NA)						
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC..	29 125	16.3	38	34 358	84.8	MOUNTAIN DIVISION					
5099670	FOOD, BEVERAGE BASIC MATERIALS..	5 856	3.3	9	8 963	65.3	(NOT ANALYZED BY COMMODITY LINE)					
5099692	INDUSTRIAL YARNS..	82 379	46.1	24	82 461	99.9	PACIFIC DIVISION					
5099699	MISCELLANEOUS LINES OF MERCHANDISE..	3 377	1.9	10	7 733	43.7	ALL ESTABLISHMENTS.. (NUMBER) 212					
	COMMODITIES, N.E.C..	11 727	6.6	(NA)	(NA)	(NA)	SALES NOT REPORTED BY COMMODITY LINE.. (\$1,000) 65,579					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS..	6	(2)	3	1 904	.3	SALES REPORTED BY COMMODITY LINE..	390 816	100.0	121	(X)	(X)
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS.. (NUMBER) 71											
	SALES NOT REPORTED BY COMMODITY LINE.. (\$1,000) 22,114											
	SALES REPORTED BY COMMODITY LINE..	102 548	100.0	37	(X)	(X)	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES..	1 411	.4	3	18 085	7.8
5099611	PETROLEUM PRODUCTS..	12 254	12.4	10	13 568	92.5	YARD OR PIECE GOODS..	10 984	2.8	7	67 298	16.3
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS..	7 256		8	7 717	97.9	CANNED, BOTTLED FOODS..	2 785	.7	6	32 747	8.5
	OILS, GREASES, OTHER PETROLEUM PRODUCTS..	4 857		4	1 325	10.6	COFFEE..	2 048	.5	5	31 748	6.5
	NOT REPORTED IN DETAIL..	2 990		3	2 990	100.0	SUGAR (REFINED)..	605	.2	3	13 352	4.5
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC..	2 990	2.9	7	8 821	98.2	GROCERIES, EXCEPT AS SPECIFIED..	3 111	.8	3	28 080	11.1
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC..	8 463	8.4	4	9 907	91.9	OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)..	3 075		3	28 080	11.0
5099670	FOOD, BEVERAGE BASIC MATERIALS..	9 101	8.9	7	9 904	100.0	NOT REPORTED IN DETAIL..	336		(NA)	(NA)	(NA)
5099692	INDUSTRIAL YARNS..	9 165	8.9	7	9 749	94.0	HARDWARE..	338	.1	3	2 782	12.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE..	50 011	48.8	(NA)	(NA)	(NA)	INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)..	489	.1	3	19 939	2.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS..	160	.2	3	6 288	2.5	KITCHEN UTENSILS, KITCHEN TOOLS..	398	.1	3	13 598	2.9
	WEST SOUTH CENTRAL DIVISION						MISCELLANEOUS HOMEWARES..	448	.1	3	9 925	4.5
	ALL ESTABLISHMENTS.. (NUMBER) 114						SPORTING, ATHLETIC GOODS, BICYCLES..	661	.2	3	24 881	2.7
	SALES NOT REPORTED BY COMMODITY LINE.. (\$1,000) 36,357						TOYS, GAMES, FIREWORKS, CHILDRENS VEHICLES..					
	SALES REPORTED BY COMMODITY LINE..	194 144	100.0	63	(X)	(X)						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 4C. Merchandise Agents and Brokers—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line (CONT.)	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Col. 1 as percent of col. 4 (5)	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER PRODUCTS (CONT.)											
	PACIFIC DIVISION (CONT.)											
5099611	PETROLEUM PRODUCTS	55 272	14.1	34	103 138	53.6		1 287		4	1 505	85.5
	LIQUEFIED PETROLEUM GASES	7 529		4	46 886	16.1		508		(NA)	(NA)	(NA)
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	16 292		21	52 570	31.0		272	.1	3	9 123	3.0
	OILS, GREASES, OTHER PETROLEUM PRODUCTS	13 696		20	64 749	21.2		104 413	26.7	17	148 558	70.3
	NOT REPORTED IN DETAIL	17 755		(NA)	(NA)	(NA)		4 476	1.1	7	6 852	65.3
5099620	FLOWERS, PLANTS, FLORISTS, SUPPLIES, ETC.	11 413	2.9	15	11 484	99.4		25 056	6.4	5	39 444	63.5
	CUT FLOWERS, POTTED PLANTS	9 443		10	9 451	99.9		46 476	11.9	31	99 437	46.7
	FLORISTS, SUPPLIES	201		3	2 842	7.1		81 444	20.8	(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	1 769		(NA)	(NA)	(NA)		321	.1	4	15 954	2.0
5099631	LOGS, PILES, PULPWOOD, POLES, POSTS, ETC.	30 645	7.8	9	38 344	79.9						
5099650	MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	1 795	.5	7	2 644	67.9						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 as percent of col. 4
	DAIRY PRODUCTS (SIC 5043)											
	ALL ESTABLISHMENTS, (NUMBER)	319										
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	17,702										
	SALES REPORTED BY COMMODITY LINE											
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	312 790	97.5	266	320 646	5049500	FROZEN FOODS	1 616	.2	21	28 244	5.7
	BUTTER	18 903		45	51 938		FROZEN FRUITS	73		4	2 923	2.5
	CHEESE	3 036		25	34 374		FROZEN VEGETABLES	63		4	4 581	1.4
	ICE CREAM, ICES	4 600		27	25 031		FROZEN POULTRY (PACKAGED ONLY)	1 106		8	15 600	7.1
	MILK, CREAM (FLUID)	186 371		171	199 664		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	48		3	1 790	2.7
	OTHER DAIRY PRODUCTS	13 044		41	53 981		FROZEN MEATS (PACKAGED ONLY)	106		3	5 288	2.0
	NOT REPORTED IN DETAIL	86 836		(NA)	(NA)		OTHER PACKAGED FROZEN FOODS	166		5	4 002	4.1
							NOT REPORTED IN DETAIL	54		(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	3 293	1.0	35	17 953	5049950	GROCERIES, EXCEPT AS SPECIFIED	805	.1	17	13 740	5.9
							MARGARINE, BUTTER SUBSTITUTES	223		8	8 278	2.7
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC., TRACTORS)	538	.2	15	16 396		COOKING OILS (INC., VEGETABLE SHORTENINGS)	303		6	7 093	4.3
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	935	.3	18	13 917		OTHER GROCERIES (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS)	109		5	2 872	3.8
5099321	FERTILIZER, FERTILIZER MATERIALS	324	.1	5	7 782		NOT REPORTED IN DETAIL	170		(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	198	.1	10	8 362		LIVESTOCK (EXCEPT HORSES, MULES)	353	.1	6	3 360	8.9
	COMMODITIES, N.E.C.	1 879	.6	(NA)	(NA)		FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 962	.9	162	59 012	10.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	689	.2	21	32 045		FERTILIZER, FERTILIZER MATERIALS	325	.1	9	8 604	3.8
							MISCELLANEOUS LINES OF MERCHANDISE	1 022	.2	58	33 733	3.0
							COMMODITIES, N.E.C.	4 409	.7	(NA)	(NA)	(NA)
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	978	.1	45	28 943	3.4
	POULTRY, POULTRY PRODUCTS (SIC 5044)											
	ALL ESTABLISHMENTS, (NUMBER)	1,533					FRESH FRUITS, VEGETABLES (SIC 5048)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	110,968					ALL ESTABLISHMENTS, (NUMBER)	2,106				
	SALES REPORTED BY COMMODITY LINE						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	152,729				
							SALES REPORTED BY COMMODITY LINE					
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	6 320	1.0	144	58 934		FRESH FRUITS, VEGETABLES, BERRIES	1 299 597	96.1	1 723	1 352 679	96.1
	BUTTER	2 699		59	33 963		FRESH FRUITS, BERRIES, MELONS	525 822		874	778 385	80.4
	CHEESE	684		23	15 128		FRESH VEGETABLES	496 030		818	597 448	83.0
	ICE CREAM, ICES	13		6	4 306		NOT REPORTED IN DETAIL	177 745		(NA)	(NA)	(NA)
	MILK, CREAM (FLUID)	1 967		71	18 175		CANNED, BOTTLED FOODS	1 763	.1	18	23 572	7.5
	OTHER DAIRY PRODUCTS	298		13	3 864		CANNED FRUITS, FRUIT JUICES	605		12	19 702	3.1
	NOT REPORTED IN DETAIL	659		(NA)	(NA)		CANNED VEGETABLES, VEGETABLE JUICES	448		8	10 492	4.3
5044110	EGGS (FRESH, STORAGE)	494 358	75.7	1 009	545 672		CANNED FISH, SEAFOOD	639		4	11 252	5.7
5044120	POULTRY	135 974	20.8	565	268 542		OTHER CANNED, BOTTLED FOODS, INC., BABY FOOD	53		3	5 557	.3
	LIVE POULTRY	78 168		384	174 167		NOT REPORTED IN DETAIL			(NA)	(NA)	(NA)
	DRESSED POULTRY, KILLED ON PREMISES	3 679		62	16 469		FROZEN FOODS	4 761	.4	21	28 801	16.5
	DRESSED POULTRY, RESALES	19 377		100	52 981		FROZEN FRUITS	1 238		14	17 832	6.9
	NOT REPORTED IN DETAIL	34 750		(NA)	(NA)		FROZEN JUICES	2 427		18	11 958	20.3
5047100	MEATS, PROVISIONS	1 080	.2	18	9 876		FROZEN VEGETABLES	626		9	11 286	5.5
	FRESH, FROZEN (EXCEPT PACKAGED) MEATS	926		5	4 652		FROZEN POULTRY (PACKAGED ONLY)	96		3	5 020	3.2
	CURED, BOILED, SMOKED MEATS	56		8	4 112		FROZEN FISH, SEAFOOD (PACKAGED ONLY)	152		5	5 105	3.0
	SAUSAGE, MEAT LOAVES	36		6	4 097		FROZEN PREPARED FOODS, BAKED GOODS	42		3	7 145	.6
	LARD	12		3	3 405		OTHER PACKAGED FROZEN FOODS	33		4	6 732	.5
	OTHER MEAT (INCLUDING GAME)	41		3	1 274		NOT REPORTED IN DETAIL	147		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL	9		(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A Assemblers of Farm Products—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)											
504940	DRIED FRUITS,	990	.1	7	21 751	509611	PETROLEUM PRODUCTS,	228	.1	5	6 255	3.6
504950	GROCERIES, EXCEPT AS SPECIFIED,	879	.1	12	12 029		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	182		3	2 908	6.3
5051100	COTTON (RAW), INCLUDING LINTERS,	1 016	.1	7	5 557		OILS, GREASES, OTHER PETROLEUM PRODUCTS,	42		4	4 820	.9
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	2 286	.2	14	16 749	5099800	NOT REPORTED IN DETAIL,				(NA)	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	850	.1	6	7 489	5099800	COMMODITY CREDIT CORPORATION,	1 115	.6	34	28 592	3.9
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	1 368	.1	15	12 758	5099900	COMMODITIES, N.E.C.,	1 052	.5	(NA)	(NA)	(NA)
5099321	FERTILIZER, FERTILIZER MATERIALS,	5 201	.4	87	69 864	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	2 503	1.3	57	53 637	4.7
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	2 092	.2	46	42 144		GRAIN (SIC 505, PART)					
5099330	SEEDS,	1 566	.1	31	25 669		ALL ESTABLISHMENTS, (NUMBER) 7,586					
5099330	HAY, ALFALFA, OTHER FARM SUPPLIES,	4 456	.3	59	32 553		SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 506,695					
5099699	MISCELLANEOUS LINES OF MERCHANDISE,	4 137	.3	59	40 924		SALES REPORTED BY COMMODITY LINE,	4 445 372	100.0	6 517	(X)	(X)
	COMMODITIES, N.E.C.,	7 255	.5	(NA)	(NA)	5051100	COTTON (RAW), INCLUDING LINTERS,	4 199	.1	23	28 823	14.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	14 470	1.1	138	112 826	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	3 818 335	85.9	6 517	4 445 372	85.9
	COTTON (SIC 505, PART)					5053100	LIVESTOCK (EXCEPT HORSES, MULES),	8 400	.2	114	102 182	8.2
	ALL ESTABLISHMENTS, (NUMBER) 236						CATTLE, CALVES,	4 575		72	64 213	7.1
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 21,476						SHEEP, LAMBS,	15		3	2 914	.5
	SALES REPORTED BY COMMODITY LINE,	197 883	100.0	189	(X)		HOGS,	3 382		51	48 046	7.0
5051100	COTTON (RAW), INCLUDING LINTERS,	185 757	93.9	189	197 883	5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	3 996	.1	46	47 986	8.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	824	.4	10	7 210	5072210	HARDWARE,	3 313	.1	119	112 634	2.9
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	1 949	1.0	21	18 405	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT.,	8 412	.2	381	328 470	2.6
5091111	COAL (BITUMINOUS AND ANTHRACITE),	107	.1	8	5 062	5091111	COAL (BITUMINOUS AND ANTHRACITE),	10 328	.2	1 049	742 041	1.4
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	1 346	.7	25	21 277	5098110	LUMBER (ROUGH, DRESSED, FINISHED),	5 271	.1	94	85 576	6.2
5099311	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	333		11	8 124	5098299	OTHER BUILDING MATERIALS,	2 948	.1	61	53 698	5.5
5099311	FEEDS BOUGHT AND SOLD,	94		21	17 916	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	194 347	4.4	3 104	2 194 761	8.9
5099311	NOT REPORTED IN DETAIL,	94		(NA)	(NA)		POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	67 943		1 007	838 466	8.1
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	131	.1	8	6 106		FEEDS BOUGHT AND SOLD,	109 185		2 352	1 566 675	7.0
5099321	FERTILIZER, FERTILIZER MATERIALS,	1 674	.8	34	24 330	5099312	NOT REPORTED IN DETAIL,	17 219		(NA)	(NA)	(NA)
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	315	.2	17	13 757	5099321	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	35 177	.8	920	746 223	4.7
5099330	SEEDS,	658	.3	25	20 156	5099321	FERTILIZER, FERTILIZER MATERIALS,	107 979	2.4	2 524	1 950 409	5.5
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES,	244	.1	9	6 917	5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	11 340	.3	1 312	1 060 949	1.1

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GRAIN (CONT.)					(5)		(1)	(2)	(3)	(4)	(5)
5099330	SEEDS	42 696	1.0	2 245	1 695 671	2.5	ALL ESTABLISHMENTS (NUMBER) 333					
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	7 753	.2	458	306 493	2.5	SALES NOT REPORTED BY COMMODITY					
5099611	PETROLEUM PRODUCTS	21 212	.5	443	372 985	5.7	LINE (\$1,000) 28,440	247 975	100.0	254	(X)	(X)
	LIQUEFIED PETROLEUM GASES	1 758		64	61 541	2.9	SALES REPORTED BY COMMODITY LINE					
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	15 186		307	258 913	5.9	FURS, RAW AND DRESSED	776	.3	5	4 125	18.8
	OILS, GREASES, OTHER PETROLEUM PRODUCTS NOT REPORTED IN DETAIL	3 028		186 (NA)	172 353 (NA)	.7 (NA)	NUTS (EDIBLE, UNSHELLED)	578	.2	12	18 220	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE	13 413	.3	836	652 156	2.1	COTTON (RAW)	864	.3	8	5 814	14.9
5099800	COMMODITY CREDIT CORPORATION	82 328	1.9	3 356	2 394 844	3.4	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 835	.7	15	11 010	16.7
	COMMODITIES, N.E.C.	18 453	.4	(NA)	(NA)	(NA)	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES	335	.1	11	6 936	4.8
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	45 472	1.0	3 195	2 428 817	1.9	HOGS	12	.2	3	3 153	8.9
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)						NOT REPORTED IN DETAIL	121		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS (NUMBER) 1,237						HIDES, SKINS, PELTS	11 059	4.5	52	30 781	35.9
	SALES NOT REPORTED BY COMMODITY						TOBACCO (LEAF)	53 482	21.6	56	55 807	95.8
	LINE (\$1,000) 79,378						WOOL, MOHAIR (RAW, TOPS, NOILS)	58 223	23.5	72	67 566	86.2
	SALES REPORTED BY COMMODITY LINE	1 316 908	100.0	1 094	(X)	(X)	RAW WOOL	53 624		66	64 601	83.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	1 206	.1	36	14 495	8.3	WOOL TOPS, NOILS, OTHER	1 879		5	3 268	57.5
5051100	COTTON (RAW), INCLUDING LINTERS	1 564	.1	5	7 219	21.7	NOT REPORTED IN DETAIL	2 720		(NA)	(NA)	(NA)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	12 025	.9	63	80 530	14.9	PEANUTS, UNROASTED	78 917	31.8	58	88 290	89.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES	1 280 251	97.2	1 094	1 316 908	97.2	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	2 207	.9	15	11 506	19.2
	SHEEP, LAMBS	37 037		723	844 044	53.3	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	25 984	10.5	46	31 314	83.0
	HOGS	690 919		701	914 659	75.5	ROPE, CORDAGE, TWINE	222	.1	5	4 239	5.2
	OTHER LIVESTOCK	9 770		22	33 495	29.2	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 286	.5	19	21 304	6.0
	NOT REPORTED IN DETAIL	92 748		(NA)	(NA)	(NA)	FEEDS BOUGHT AND SOLD	243		5	5 052	4.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	9 989	.8	80	105 942	9.4	NOT REPORTED IN DETAIL	452		10	10 198	4.4
	FEEDS BOUGHT AND SOLD	6 381		16	32 957	19.4	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	168	.1	7	8 807	1.9
	NOT REPORTED IN DETAIL	3 076		36	42 452	7.2	FERTILIZER, FERTILIZER MATERIALS	1 478	.6	18	21 917	6.7
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	2 004	.2	18	22 073	9.1	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	393	.2	15	19 516	2.0
5099321	FERTILIZER, FERTILIZER MATERIALS	1 678	.1	35	46 685	3.6	SEEDS	3 208	1.3	22	28 370	11.3
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	869	.1	37	45 282	1.9	5099390 HAY, ALFALFA, OTHER FARM SUPPLIES	1 414	.1	7	9 837	1.5
	COMMODITIES, N.E.C.	4 508	.3	(NA)	(NA)	(NA)	MISCELLANEOUS LINES OF MERCHANDISE	1 427	.6	20	41 185	3.5
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 814	.2	93	106 331	2.6	COMMODITY CREDIT CORPORATION	1 829	.7	(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5A. Assemblers of Farm Products—United States, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	FARM SUPPLIES (SIC 5099, PART)											(5)
	ALL ESTABLISHMENTS, (NUMBER) 600											(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											55.1
	SALES REPORTED BY COMMODITY LINE 411,405											5.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	252	•1	10	4 243			26 292	11.1	(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	1 774	•6	23	10 822	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	30 877	•1	84	56 042	55.1
5044120	POULTRY	836	•3	18	7 389	5099611	PETROLEUM PRODUCTS	351	•1	12	6 625	5.3
	LIVE POULTRY,	52		10	3 885		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	252		11	6 056	4.2
	NOT REPORTED IN DETAIL	312		(NA)			NOT REPORTED IN DETAIL	99		(NA)	(NA)	(NA)
5051100	COTTON (RAW), INCLUDING LINTERS	531	•2	4	5 937	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	573	•2	6	3 018	19.0
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	24 914	9.0	150	93 990		ROOTS, NURSERY STOCK,	543		3	2 565	21.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES,	297	•1	9	4 916		NOT REPORTED IN DETAIL	30		(NA)	(NA)	(NA)
	HOGS,	239		5	4 034	5099699	MISCELLANEOUS LINES OF MERCHANDISE	789	•3	27	25 035	3.2
	NOT REPORTED IN DETAIL	50		3	786	5099800	COMMODITY CREDIT CORPORATION	568	•2	38	24 905	2.3
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	450	•2	6	6 253		COMMODITIES, N.E.C.	2 760	1.0	(NA)	(NA)	(NA)
5072210	HARDWARE	321	•1	20	9 014	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 782	1.0	88	57 507	4.8
5084940	ROPE, CORDAGE, TWINE	150	•1	17	8 926		OTHER PRODUCTS (SIC 5099, PART)					
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	589	•2	18	17 933		ALL ESTABLISHMENTS, (NUMBER) 160					(X)
5085120	FARM DAILY MACHINERY, PARTS, AND EGT., POULTRY EQUIPMENT (INC. TRACTORS),	836	•3	25	22 865		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)					
5091111	COAL (BITUMINOUS AND ANTHRACITE),	285	•1	23	13 015		SALES REPORTED BY COMMODITY LINE	46 064	100.0	145	(X)	(X)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	345	•2	16	14 312	5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	45 419	98.6	145	46 064	98.6
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	51 362	18.5	193	105 930		CUT FLOWERS, POTTED PLANTS,	34 262		117	38 929	88.0
	FEEDS BOUGHT AND SOLD	9 066		75	42 213		ROOTS, NURSERY STOCK,	3 812		15	7 251	52.6
	NOT REPORTED IN DETAIL	23 934		112	57 684		FLORISTS' SUPPLIES,	3 586		39	14 763	24.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH MEAT, ETC.),	7 218	2.6	95	59 849		NOT REPORTED IN DETAIL	3 759		(NA)	(NA)	(NA)
5099321	FERTILIZER FERTILIZER MATERIALS,	6 462	2.3	148	93 975	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	72	•2	5	470	15.3
5099322	AGRICULTURAL CHEMICALS, INC., INSECTICIDES, FUNGICIDES, ETC., (EXC. FERTILIZER),	4 821	1.7	122	91 290							
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	2 858		52	47 800							
	INSECTICIDES, FUNGICIDES, PESTICIDES,	877		26	23 540							
	NOT REPORTED IN DETAIL	1 086		(NA)	(NA)							
5099330	SEEDS	137 567	49.5	313	206 919							
	SORGHUM SEED,	13 075		64	44 527							
	SEED CORN,	15 147		76	51 895							
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	9 686		70	55 766							
	FIELD SEED FOR FORAGE AND PASTURE	47 857		130	102 290							
	FINE SEED FOR LAWN AND TURF	8 053		64	54 560							
	VEGETABLE SEEDS,	15 187		54	42 150							
	FLOWER SEEDS AND BULBS,	2 270		13	10 086							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	DAIRY PRODUCTS (SIC 5043)											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 28											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE.	33 765	100.0	26	(X)	(X)		34 021	100.0	61	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	33 660	99.7	26	33 765	99.7		30 158	88.6	61	34 021	88.6
	BUTTER,	685		4	4 319	15.9		6 036		21	13 402	45.0
	CHEESE,	714		4	4 319	15.9		105		4	3 081	3.4
	ICE CREAM, ICES	30		3	1 464	26.0		835		10	7 607	11.0
	MILK, CREAM (FLUID)	23 934		22	27 621	86.7		16 405		36	20 310	80.8
	OTHER DAIRY PRODUCTS,	2 664		9	9 795	27.2		1 608		10	8 256	19.5
	NOT REPORTED IN DETAIL.	5 633		(NA)	(NA)	(NA)		5 169		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	89	.3	(NA)	(NA)	(NA)		2 213	6.5	23	6 677	33.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	16	(Z)	3	1 220	1.3		22	.1	7	1 614	1.4
	FROM CUSTOMERS							14		5	712	2.0
	MIDDLE ATLANTIC DIVISION							8		(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS, (NUMBER) 90											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 3,794											
	SALES REPORTED BY COMMODITY LINE.	135 048	100.0	84	(X)	(X)		681	2.0	13	6 603	10.3
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	133 703	99.0	84	135 048	99.0						
	BUTTER,	1 568		5	7 899	19.7						
	MILK, CREAM (FLUID)	97 641		61	98 632	99.0		129	.4	3	1 904	6.8
	OTHER DAIRY PRODUCTS,	4 387		7	10 435	42.0		294	.9	3	2 953	10.0
	NOT REPORTED IN DETAIL.	30 117		(NA)	(NA)	(NA)		56	.2	4	2 240	2.5
	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) .	236	.2	3	3 307	7.1		24	.1	3	2 331	1.0
5099311	COMMODITIES, N.E.C.	1 031	.8	(NA)	(NA)	(NA)		197	.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	78	.1	5	9 145	.9		247	.7	8	7 842	3.1
	FROM CUSTOMERS											
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 45											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) 8,016											
	SALES REPORTED BY COMMODITY LINE.	51 149	100.0	37	(X)	(X)		15 753	100.0	17	(X)	(X)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	50 878	99.5	37	51 149	99.5		15 719	99.8	17	15 753	99.8
	BUTTER,	10 008		9	17 958	55.7		41		3	2 719	1.5
	CHEESE,	642		3	11 882	54.4		9 358		11	9 770	95.8
	MILK, CREAM (FLUID)	23 861		20	25 550	93.0		6 320		(NA)	(NA)	(NA)
	OTHER DAIRY PRODUCTS,	3 812		7	16 149	23.6				(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	12 555		(NA)	(NA)	(NA)				(NA)	(NA)	(NA)
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	58	.1	4	5 099	1.1		21	.1	(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.	118	.2	(NA)	(NA)	(NA)						
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	95	.2	3	2 735	3.5		13	.1	3	557	2.3
	FROM CUSTOMERS											
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 8											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000) (D)											
	SALES REPORTED BY COMMODITY LINE.	1 363	100.0	4	(X)	(X)		1 363	100.0	4	(X)	(X)
	DAIRY PRODUCTS, ICE CREAM, ICES	1 363	100.0	4	(X)	(X)		1 363	100.0	4	(X)	(X)
	MILK, CREAM (FLUID)	1 348		4	(NA)	(NA)		15		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.											

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
DAIRY PRODUCTS (CONT.)												
WEST SOUTH CENTRAL DIVISION												
5043100	11 ALL ESTABLISHMENTS, (NUMBER)	5044120	POULTRY,					8 393	20.9	22	10 487	80.0
	(D) SALES NOT REPORTED BY COMMODITY		LIVE POULTRY,	3 483	100.0	10	(X)	4 529		14	5 803	78.0
	LINE (\$1,000)		DRESSED POULTRY, RESALES,					393		4	498	78.9
	SALES REPORTED BY COMMODITY LINE,		NOT REPORTED IN DETAIL,					3 471		(NA)	(NA)	(NA)
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5047100	MEATS, PROVISIONS	3 200	91.9	10	3 483	22	.1	3	1 402	1.6
	COMMODITIES, N.E.C.		MISCELLANEOUS LINES OF MERCHANDISE,	283	8.1	(NA)	(NA)	118	.3	4	3 331	3.5
	SALES NOT REPORTED BY COMMODITY		COMMODITIES, N.E.C.					190	.5	(NA)	(NA)	(NA)
	LINE (\$1,000)		LABOR, SERVICE, AND RENTAL RECEIPTS					10	.1	3	2 000	.5
	SALES REPORTED BY COMMODITY LINE,		FROM CUSTOMERS									
MOUNTAIN DIVISION												
5043100	9 ALL ESTABLISHMENTS, (NUMBER)	5099900	MIDDLE ATLANTIC DIVISION									
	(D) SALES NOT REPORTED BY COMMODITY		ALL ESTABLISHMENTS, (NUMBER)	8 560	100.0	8	(X)					
	LINE (\$1,000)		SALES NOT REPORTED BY COMMODITY	8 083	94.4	8	8 560	94.4				
	SALES REPORTED BY COMMODITY LINE,		DAIRY PRODUCTS, ICE CREAM, ICES	822		3	4 179	19.7				
			CHEESE,	574		3	3 569	16.1				
5099900	ICE CREAM, ICES	5043100	NOT REPORTED IN DETAIL,	3 803		6	5 116	74.3				
	MILK, CREAM (FLUID),		DAIRY PRODUCTS, ICE CREAM, ICES	2 884		(NA)	(NA)					
	NOT REPORTED IN DETAIL,		BUTTER,	472	5.5	(NA)	(NA)					
	COMMODITIES, N.E.C.		CHEESE,	5	.1	3	194	2.6				
	LABOR, SERVICE, AND RENTAL RECEIPTS		NOT REPORTED IN DETAIL,									
PACIFIC DIVISION												
5043100	22 ALL ESTABLISHMENTS, (NUMBER)	5044120	EGGS (FRESH, STORAGE)	37 504	100.0	19	(X)	91 228	79.6	148	98 953	92.2
	(D) SALES NOT REPORTED BY COMMODITY		POULTRY,	36 026	96.1	19	37 504	96.1				
	LINE (\$1,000)		LIVE POULTRY,	1 243	3.3	(NA)	(NA)	21 390	18.7	49	27 538	77.7
	SALES REPORTED BY COMMODITY LINE,		DRESSED POULTRY, KILLED ON PREMISES					11 582		29	15 080	76.8
			DRESSED POULTRY, RESALES,	235	.6	3	10 352	7.4		8	1 098	51.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	5099900	NOT REPORTED IN DETAIL,					1 768		12	10 083	74.2
	COMMODITIES, N.E.C.		COMMODITIES, N.E.C.					932	.8	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS		LABOR, SERVICE, AND RENTAL RECEIPTS					97	.1	4	1 790	5.4
	FROM CUSTOMERS		FROM CUSTOMERS									
			EAST NORTH CENTRAL DIVISION									
POULTRY, POULTRY PRODUCTS (SIC 5044)												
5044110	69 ALL ESTABLISHMENTS, (NUMBER)	5044110	ALL ESTABLISHMENTS, (NUMBER)									
	(D) SALES NOT REPORTED BY COMMODITY		SALES NOT REPORTED BY COMMODITY					115 761	100.0	249	(X)	(X)
	LINE (\$1,000)		LINE (\$1,000)									
	SALES REPORTED BY COMMODITY LINE,		SALES REPORTED BY COMMODITY LINE,									
5044110	2,113 ALL ESTABLISHMENTS, (NUMBER)	5043100	DAIRY PRODUCTS, ICE CREAM, ICES	40 237	100.0	60	(X)	2 060	1.8	29	17 671	11.7
	(D) SALES NOT REPORTED BY COMMODITY		BUTTER,					1 742		23	10 024	10.2
	LINE (\$1,000)		CHEESE,					237		11	6 866	3.5
	SALES REPORTED BY COMMODITY LINE,		MILK, CREAM (FLUID),					74		7	1 017	7.3
			NOT REPORTED IN DETAIL,							(NA)	(NA)	(NA)	(NA)
5044110	EGGS (FRESH, STORAGE)	5044110	EGGS (FRESH, STORAGE)	31 504	78.3	46	33 351	90 987	78.6	219	102 232	89.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
	POULTRY, POULTRY PRODUCTS (CONT.)						FRESH FRUITS, VEGETABLES (CONT.)					
	MOUNTAIN DIVISION						MIDDLE ATLANTIC DIVISION					
	ALL ESTABLISHMENTS,(NUMBER) 39						ALL ESTABLISHMENTS,(NUMBER) 287					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE(\$1,000) 2,709						LINE(\$1,000) 11,755					
	SALES REPORTED BY COMMODITY LINE	13 438	100.0	31	(X)		SALES REPORTED BY COMMODITY LINE	143 574	100.0	251	(X)	(X)
5044110	EGGS (FRESH, STORAGE)	11 713	87.2	24	12 662	5048100	FRESH FRUITS, VEGETABLES, BERRIES	134 420	93.6	251	143 574	93.6
5044120	POULTRY	1 120	8.3	12	2 084		FRESH FRUITS, BERRIES, MELONS	39 559		120	58 750	47.3
	COMMODITIES, N.E.C.	532	4.0	(NA)	(NA)		FRESH VEGETABLES	73 311		144	87 909	83.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	73	.5	6	697	5049500	NOT REPORTED IN DETAIL	21 520		(NA)	(NA)	(NA)
	FROM CUSTOMERS						FROZEN FOODS	271	.2	6	4 890	5.6
	PACIFIC DIVISION						FROZEN FRUITS	101		5	4 464	2.3
	ALL ESTABLISHMENTS,(NUMBER) 172						FROZEN VEGETABLES	81		3	2 464	5.3
	SALES NOT REPORTED BY COMMODITY						NOT REPORTED IN DETAIL	89		(NA)	(NA)	(NA)
	LINE(\$1,000) 13,496						GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	547	.4	3	5 883	9.3
	SALES REPORTED BY COMMODITY LINE	113 122	100.0	147	(X)		INDUSTRIAL PAPERS (WRAPPING, BAGS, ETC.)	159	.1	3	2 593	6.1
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	397	.4	3	2 124	5093210	FERTILIZER, FERTILIZER MATERIALS,	1 068	.7	12	11 636	9.2
	CHEESE	322		3	2 124	5093220	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	979	.7	11	11 509	8.5
	NOT REPORTED IN DETAIL	75		(NA)	(NA)	5093300	SEEDS	303	.2	6	5 466	5.5
5044110	EGGS (FRESH, STORAGE)	95 835	84.7	118	100 711	5093390	HAY, ALFALFA, OTHER FARM SUPPLIES	893	.6	8	5 551	16.1
5044120	POULTRY	15 723	13.9	43	21 560	5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 863	1.3	8	7 350	25.4
5049500	FROZEN FOODS	374	.3	8	5 325		COMMODITIES, N.E.C.	2 574	1.6	(NA)	(NA)	(NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED	369	.3	3	3 359	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	497	.3	12	10 492	4.7
	COMMODITIES, N.E.C.	305	.3	(NA)	(NA)		FROM CUSTOMERS					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	119	.1	4	1 006		EAST NORTH CENTRAL DIVISION					
	FROM CUSTOMERS						ALL ESTABLISHMENTS,(NUMBER) 159					
	SALES NOT REPORTED BY COMMODITY						SALES NOT REPORTED BY COMMODITY					
	LINE(\$1,000) 6,136						LINE(\$1,000) 6,337					
	SALES REPORTED BY COMMODITY LINE	28 327	100.0	78	(X)		SALES REPORTED BY COMMODITY LINE	80 692	100.0	131	(X)	(X)
5048100	FRESH FRUITS, VEGETABLES, BERRIES	27 783	98.1	78	28 327	5048100	FRESH FRUITS, VEGETABLES, BERRIES	79 356	98.3	131	80 692	98.3
	FRESH FRUITS, BERRIES, MELONS	7 420		24	8 102		FRESH FRUITS, BERRIES, MELONS	27 094		60	37 373	72.5
	FRESH VEGETABLES	14 366		42	15 725		FRESH VEGETABLES	42 062		69	50 612	83.1
	NOT REPORTED IN DETAIL	6 197		(NA)	(NA)		NOT REPORTED IN DETAIL	10 200		(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	120	.4	3	1 152	5049500	FROZEN FOODS	63	.1	3	900	7.0
	COMMODITIES, N.E.C.	397	1.4	(NA)	(NA)	5049950	GROCERIES, EXCEPT AS SPECIFIED	47	.1	3	896	5.2
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	27	.1	3	183	5099321	FERTILIZER, FERTILIZER MATERIALS	231	.3	3	1 394	16.6
	FROM CUSTOMERS						COMMODITIES, N.E.C.	668	.8	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY						LABOR, SERVICE, AND RENTAL RECEIPTS	327	.4	11	4 160	7.9
	LINE(\$1,000) 2,709						FROM CUSTOMERS					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
	FRESH FRUITS, VEGETABLES (CONT.)										
	WEST NORTH CENTRAL DIVISION (CONT.)										
	ALL ESTABLISHMENTS,(NUMBER) 91										
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 3,912										
	SALES REPORTED BY COMMODITY LINE										
5048100	FRESH FRUITS, VEGETABLES, BERRIES	33 752	100.0	71	(X) (X)	5048100	FRESH FRUITS, VEGETABLES, BERRIES	13 533	100.0	36	13 534
	FRESH FRUITS, BERRIES, MELONS	32 713	96.9	71	33 752		FRESH FRUITS, BERRIES, MELONS	6 298		21	9 281
	FRESH FRUITS, BERRIES, MELONS	9 490		24	13 402		FRESH FRUITS, BERRIES, MELONS	5 140		15	6 321
	FRESH VEGETABLES	18 846		47	22 725		NOT REPORTED IN DETAIL	2 095		(NA)	(NA)
	NOT REPORTED IN DETAIL	4 377		(NA)	(NA)		COMMODITIES, N.E.C.	1	(Z)	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION (CONT.)										
5099321	FERTILIZER, FERTILIZER MATERIALS,	117	.3	3	2 182	5099321	FERTILIZER, FERTILIZER MATERIALS,	401	.5	3	2 121
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	87	.3	5	2 606		ALL ESTABLISHMENTS,(NUMBER) 173				
5099699	MISCELLANEOUS LINES OF MERCHANDISE	39	.1	5	1 380		SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 11,480				
	COMMODITIES, N.E.C.	744	2.2	(NA)	(NA)	5048100	SALES REPORTED BY COMMODITY LINE	86 520	100.0	137	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	52	.2	5	874		FRESH FRUITS, VEGETABLES, BERRIES	83 679	96.7	137	86 520
	SOUTH ATLANTIC DIVISION						FRESH FRUITS, BERRIES, MELONS	22 048		58	32 078
	ALL ESTABLISHMENTS,(NUMBER) 411						FRESH VEGETABLES	45 334		82	51 355
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 24,148						NOT REPORTED IN DETAIL	16 297		(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE						COTTON (RAW), INCLUDING LINTERS			3	2 121
5048100	FRESH FRUITS, VEGETABLES, BERRIES	297 212	100.0	331	(X) (X)	509321	FERTILIZER, FERTILIZER MATERIALS,	369	.4	5	1 701
	FRESH FRUITS, BERRIES, MELONS	285 028	95.9	331	297 212		SEEDS	67	.1	3	1 013
	FRESH FRUITS, BERRIES, MELONS	175 235		175	195 987		HAY, ALFALFA, OTHER FARM SUPPLIES	128	.1	3	1 440
	FRESH VEGETABLES	72 472		125	81 219		BARRELS, BOXES, BOX SHOOKS, ETC.			(NA)	(NA)
	NOT REPORTED IN DETAIL	37 321		(NA)	(NA)		COMMODITIES, N.E.C.	1 253	1.4	(NA)	(NA)
5049500	FROZEN FOODS	2 462	.8	3	4 813	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	238	.3	6	3 475
	FROZEN JUICES	2 340		3	4 813		MOUNTAIN DIVISION				
	NOT REPORTED IN DETAIL	122		(NA)	(NA)		ALL ESTABLISHMENTS,(NUMBER) 197				
5099321	FERTILIZER, FERTILIZER MATERIALS,	1 516	.5	10	9 328		SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 20,985				
5099330	SEEDS	435	.1	7	3 638		SALES REPORTED BY COMMODITY LINE	91 875	100.0	150	(X)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	1 710	.6	6	7 596		FRESH FRUITS, VEGETABLES, BERRIES	88 246	96.1	150	91 875
	COMMODITIES, N.E.C.	1 157	.4	(NA)	(NA)	5048100	FRESH FRUITS, BERRIES, MELONS	22 165		48	34 262
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 924	1.3	18	21 148		FRESH VEGETABLES	56 887		94	65 027
	EAST SOUTH CENTRAL DIVISION						NOT REPORTED IN DETAIL	9 194		(NA)	(NA)
	ALL ESTABLISHMENTS,(NUMBER) 53						GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	224	.2	3	3 527
	SALES NOT REPORTED BY COMMODITY LINE(\$1,000) 3,971						FERTILIZER, FERTILIZER MATERIALS,	682	.7	15	6 963
	SALES REPORTED BY COMMODITY LINE						AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	261	.3	6	3 123
	FRESH FRUITS, VEGETABLES, BERRIES	13 534	100.0	36	(X) (X)	5099330	SEEDS	160	.2	6	3 123
	FRESH FRUITS, BERRIES, MELONS						HAY, ALFALFA, OTHER FARM SUPPLIES	75	.1	5	1 900
	FRESH VEGETABLES						OTHER TEXTILE PRODUCTS	172	.4	7	3 754
	NOT REPORTED IN DETAIL						MISCELLANEOUS LINES OF MERCHANDISE	329	.4	11	7 985
	COMMODITIES, N.E.C.						COMMODITIES, N.E.C.	554	.6	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 172	1.3	18	16 520

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 0.05 percent.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	FRESH FRUITS, VEGETABLES (CONT.)											
	PACIFIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 635											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,											
5048100	FRESH FRUITS, VEGETABLES, BERRIES	577 193	100.0	538	(X)							
	FRESH FRUITS, BERRIES, MELONS	554 839	96.1	538	577 193							
	FRESH VEGETABLES,	344		344	389 150							
	NOT REPORTED IN DETAIL,	167 582		200	216 555							
		70 544		(NA)	(NA)							
5049300	CANNED, BOTTLED FOODS	1 554	.3	10	20 158							
	CANNED FRUITS, FRUIT JUICES	446		6	16 788							
	CANNED VEGETABLES, VEGETABLE JUICES	404		4	8 302							
	CANNED FISH, SEAFOOD,	635		3	10 096							
	NOT REPORTED IN DETAIL,	69		(NA)	(NA)							
5049500	FROZEN FOODS,	1 810	.3	7	17 631							
	FROZEN FRUITS,	1 077		5	11 977							
	FROZEN VEGETABLES,	360		3	7 101							
	NOT REPORTED IN DETAIL,	373		(NA)	(NA)							
5049940	DRIED FRUITS,	923	.2	5	18 829							
5049950	GROCERIES, EXCEPT AS SPECIFIED,	393	.1	5	9 163							
5051100	COTTON (RAW), INCLUDING LINTERS	547	.1	3	3 076							
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 370	.2	3	5 131							
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	375	.1	4	4 995							
5099321	FERTILIZER, FERTILIZER MATERIALS,	1 113	.2	37	35 268							
5099330	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	665	.1	19	22 043							
5099390	SEEDS	321	.1	8	8 251							
5099699	HAY, ALFALFA, OTHER FARM SUPPLIES	1 271	.2	16	15 422							
	MISCELLANEOUS LINES OF MERCHANDISE,	668	.1	18	16 000							
	COMMODITIES, N.E.C.	3 111	.5	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8 233	1.4	66	55 974							
	COTTON (SIC 505, PART)											
	NEW ENGLAND DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	MIDDLE ATLANTIC DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	EAST NORTH CENTRAL DIVISION											
	(NOT ANALYZED BY COMMODITY LINE)											
	COTTON (CONT.)											
	(NOT ANALYZED BY COMMODITY LINE)											
	WEST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 20											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,											
	COTTON (RAW), INCLUDING LINTERS	10 230	83.3	17	12 284							
	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	411		6	5 586							
	FEEDS BOUGHT AND SOLD	367		5	5 077							
	NOT REPORTED IN DETAIL,	44		(NA)	(NA)							
	FERTILIZER, FERTILIZER MATERIALS,	300	2.4	10	7 225							
	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	22	.2	3	2 582							
	SEEDS	50	.4	4	4 888							
	COMMODITY CREDIT CORPORATION,	161	1.3	8	7 054							
	COMMODITIES, N.E.C.	761	6.2	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	349	2.8	11	7 518							
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 41											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE,	40 914	100.0	32	(X)							
	COTTON (RAW), INCLUDING LINTERS	39 148	95.7	32	40 914							
	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	103	.3	4	1 756							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	COTTON (CONT.)												
	SOUTH ATLANTIC DIVISION (CONT.)												
5091111	COAL (BITUMINOUS AND ANTHRACITE)	43	.1	3	870	4.9	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . . POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	550	.6	8	6 484	8.5
5099321	FERTILIZER, FERTILIZER MATERIALS	462	1.1	7	5 692	8.1		FEEDS BOUGHT AND SOLD	210		5	2 964	7.1
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	76	.2	3	1 237	6.1		NOT REPORTED IN DETAIL	246		7 (NA)	5 872 (NA)	4.2 (NA)
	COMMODITIES, N.E.C.	419	1.0	(NA)	(NA)	(NA)	5099321	FERTILIZER, FERTILIZER MATERIALS	213	.2	8	3 242	6.6
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	663	1.6	6	20 075	3.3	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	88	.1	3	1 505	5.8
	EAST SOUTH CENTRAL DIVISION						5099611	PETROLEUM PRODUCTS	75	.1	3	4 363	1.7
	ALL ESTABLISHMENTS (NUMBER) 48						5099800	COMMODITY CREDIT CORPORATION	291	.3	10	6 362	4.6
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)							COMMODITIES, N.E.C.	798	.9	(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE	41 096	100.0	36	(X)	(X)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	978	1.1	21	12 340	7.9
5051100	COTTON (RAW), INCLUDING LINTERS	39 159	95.3	36	41 096	95.3		MOUNTAIN DIVISION					
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	533	1.3	7	7 079	7.5		ALL ESTABLISHMENTS (NUMBER) 12					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) . . FEEDS BOUGHT AND SOLD	170	.4	5	4 694	3.6		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 0	7 143	100.0	12	(X)	(X)
	NOT REPORTED IN DETAIL	22		4 (NA)	4 174 (NA)	3.5 (NA)	5051100	COTTON (RAW), INCLUDING LINTERS	6 561	91.9	12	7 143	91.9
5099321	FERTILIZER, FERTILIZER MATERIALS	319	.8	6	5 880	5.4	5099800	COMMODITY CREDIT CORPORATION	494	6.9	4	3 463	14.3
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	118	.3	6	5 406	2.2		COMMODITIES, N.E.C.	27	.4	(NA)	(NA)	(NA)
5099330	SEEDS	288	.7	6	5 880	4.9	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	61	.9	5	1 007	6.1
5099800	COMMODITY CREDIT CORPORATION	70	.2	4	5 639	1.2		PACIFIC DIVISION					
	COMMODITIES, N.E.C.	114	.3	(NA)	(NA)	(NA)		(NOT ANALYZED BY COMMODITY LINE)					
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	325	.8	9	7 901	4.1		GRAIN (SIC 505, PART)					
	WEST SOUTH CENTRAL DIVISION							NEW ENGLAND DIVISION					
	ALL ESTABLISHMENTS (NUMBER) 105							(NOT ANALYZED BY COMMODITY LINE)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,071												
	SALES REPORTED BY COMMODITY LINE	86 736	100.0	82	(X)	(X)							
5051100	COTTON (RAW), INCLUDING LINTERS	82 074	94.6	82	86 736	94.6							
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	501	.6	3	3 763	13.3							
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	1 168	1.3	10	9 296	12.6							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				(5)	Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)		Total sales, all commodity lines ($1,000) (4)	(5)
	MIDDLE ATLANTIC DIVISION							GRAIN (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 78							EAST NORTH CENTRAL DIVISION (CONT.)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,611	27 918	100.0	(X)		(X)		FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	74 855	4.8	916	845 998	8.8
	SALES REPORTED BY COMMODITY LINE							FEEDS BOUGHT AND SOLD	29 509		406	376 811	7.8
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	24 458	87.6					NOT REPORTED IN DETAIL	5 947		613 (NA)	563 987 (NA)	7.0 (NA)
								FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.),	11 798	.8	289	275 020	4.3
5091111	COAL (BITUMINOUS AND ANTHRACITE),	91	.3			5.8		FERTILIZER, FERTILIZER MATERIALS,	42 663	2.7	799	746 101	5.7
5093311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	295	1.1			11.0		AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER),	3 777	.2	347	355 676	1.1
	NOT REPORTED IN DETAIL	161				14.4		SEEDS,	12 989	.8	735	686 574	1.9
5093321	FERTILIZER, FERTILIZER MATERIALS,	134				(NA)		HAY, ALFALFA, OTHER FARM SUPPLIES,	2 660	.2	132	101 493	2.6
		724	2.6			8.4		PETROLEUM PRODUCTS,	4 555	.3	89	99 223	4.6
5093330	SEEDS,	21	.1			8.32		LIQUEFIED PETROLEUM GASES,	46		3	3 256	1.4
5093390	SEEDS,	336	1.2			7.4		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	3 239		53	63 880	5.1
5099800	COMMODITY CREDIT CORPORATION,	39	.1			8.5		OILS, GREASES, OTHER PETROLEUM PRODUCTS, NOT REPORTED IN DETAIL,	207		33 (NA)	40 322 (NA)	.5 (NA)
		1 113	4.0			(NA)		MISCELLANEOUS LINES OF MERCHANDISE,	6 348	.4	258	255 579	2.5
5099900	COMMODITIES, N.E.C.,	476	1.7			4.7		COMMODITY CREDIT CORPORATION,	7 991	.5	528	611 150	1.3
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,							COMMODITIES, N.E.C.,	3 945	.3	(NA)	(NA)	(NA)
	EAST NORTH CENTRAL DIVISION							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	12 988	.8	919	851 651	1.5
	ALL ESTABLISHMENTS, (NUMBER) 2,014							WEST NORTH CENTRAL DIVISION					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 138,201	1 555 061	100.0	(X)		(X)		ALL ESTABLISHMENTS, (NUMBER) 3,761					
	SALES REPORTED BY COMMODITY LINE							SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 230,407	1 920 323	100.0	3 222	(X)	(X)
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	1 353 537	87.0			87.0		SALES REPORTED BY COMMODITY LINE,					
								POULTRY	1 113	.1	88	36 752	3.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	1 093	.1			2.6		COTTON (RAW), INCLUDING LINTERS,	1 810	.1	6	6 101	29.7
		864				3.1		GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	1 611 060	83.9	3 222	1 920 323	83.9
		152				1.1		LIVESTOCK (EXCEPT HORSES, MULES),	4 698	.2	45	40 316	11.7
		77				(NA)		CATTLE, CALVES,	1 812		27	24 622	7.4
5072210	HARDWARE,	997	.1			1.5		HOGS,	2 854		26	24 361	11.7
								NOT REPORTED IN DETAIL,	32		(NA)	(NA)	(NA)
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES,	791	.1			1.3		LIVESTOCK (EXCEPT HORSES, MULES),					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EGMT.,	3 814	.2			2.2		CATTLE, CALVES,					
	POULTRY EQUIPMENT (INC. TRACTORS),							HOGS,					
5091111	COAL (BITUMINOUS AND ANTHRACITE),	5 867	.4			1.5		NOT REPORTED IN DETAIL,					
								OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	1 909	.1	34	25 987	7.3
5098110	LUMBER (ROUGH, DRESSED, FINISHED),	2 015	.1			4.8		HARDWARE,	1 931	.1	44	34 970	5.5
5098299	OTHER BUILDING MATERIALS,	2 378	.2			5.2		ROPE, CORDAGE, TWINE,	1 121	.1	410	271 380	.4

Standard Notes: (NA) Not available. (X) Not applicable.

(D) Withheld to avoid disclosure.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	GRAIN (CONT.)	(1)	(2)	(3)	(4)	(5)		GRAIN (CONT.)	(1)	(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION (CONT.)							SOUTH ATLANTIC DIVISION (CONT.)					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	3 396	•2	159	125 518	2.7	5059910	PEANUTS, UNROASTED	314	•3	3	1 156	27.2
5091111	COAL (BITUMINOUS AND ANTHRACITE)	3 907	•2	591	329 892	1.2	5072210	HARDWARE	146	•2	5	4 013	3.6
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	2 796	•1	42	36 672	7.6	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	311	•3	7	6 517	4.8
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	96 053	5.0	1 704	1 006 613	9.5	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 968	2.1	39	27 110	7.3
	FEEDS BOUGHT AND SOLD	27 507		438	321 223	8.6		FEEDS BOUGHT AND SOLD	1 134		23	15 988	7.1
	NOT REPORTED IN DETAIL	59 484		1 385	766 798	7.8		NOT REPORTED IN DETAIL	597		23	16 830	3.5
		9 062		(NA)	(NA)	(NA)			237		(NA)	(NA)	(NA)
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	19 141	1.0	478	357 644	5.4	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	533	•6	21	14 167	3.8
5099321	FERTILIZER, FERTILIZER MATERIALS	47 625	2.5	1 340	896 609	5.3	5099321	FERTILIZER, FERTILIZER MATERIALS	1 374	1.5	28	27 483	5.0
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 595	•2	726	497 618	•9	5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	258	•3	17	18 198	1.4
5099330	SEEDS	15 091	•8	216	767 727	2.0	5099330	SEEDS	240	2.4	24	22 961	9.8
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 620	•1	218	123 681	2.1	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	606	•7	15	11 578	5.2
5099611	PETROLEUM PRODUCTS	12 844	•7	263	198 891	6.5	5099611	PETROLEUM PRODUCTS	83	•1	6	6 560	1.3
	LIQUEFIED PETROLEUM GASES	1 490		48	46 013	3.2		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	70		4	5 014	1.4
	NOT REPORTED IN DETAIL	9 074		191	143 923	6.3		NOT REPORTED IN DETAIL	13		(NA)	(NA)	(NA)
		720		107	89 006	•8			319	•3	9	6 459	4.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE	5 666	•3	435	290 037	2.0	5099800	COMMODITY CREDIT CORPORATION	1 020	1.1	(NA)	(NA)	(NA)
5099800	COMMODITY CREDIT CORPORATION	56 908	3.0	2 297	1 403 229	4.1		COMMODITIES, N.E.C.	1 020	1.1	(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	4 831	•3	(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	478	•5	25	17 964	2.7
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	21 208	1.1	1 676	1 145 125	1.9		EAST SOUTH CENTRAL DIVISION					
	SOUTH ATLANTIC DIVISION							ALL ESTABLISHMENTS (NUMBER)					
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	157						SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	63 897	100.0	87	(X)	(X)
	SALES REPORTED BY COMMODITY LINE	14,538						SALES REPORTED BY COMMODITY LINE	57 387	89.6	87	63 897	89.8
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS	92 065	100.0	127	(X)	(X)	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	33	•1	3	805	4.1
5044120	POULTRY	204	•2	3	3 476	5.9	5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES	24		(NA)	805	3.0
5048100	FRESH FRUITS, VEGETABLES, BERRIES	687	•7	3	4 077	16.9		NOT REPORTED IN DETAIL	9			(NA)	(NA)
5051100	COTTON (RAW), INCLUDING LINTERS	438	•5	3	3 439	12.7	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD), POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	1 696	2.7	19	16 229	10.5
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	79 788	86.7	127	92 065	86.7		FEEDS BOUGHT AND SOLD	644		8	7 014	9.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	1 139	1.2	8	8 703	13.1		NOT REPORTED IN DETAIL	517		11	8 422	6.4
								FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	122	•2	8	5 464	2.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	GRAIN (CONT.)											(5)
	EAST SOUTH CENTRAL DIVISION (CONT.)											
509321	FERTILIZER, FERTILIZER MATERIALS, (NUMBER) 612	636	1.0	18	18 085	3.5						
509322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES,	388	.6	12	11 387	3.4						(X)
509330	FUNGICIDES, ETC. (EXC. FERTILIZER), (\$1,000)	1 716	2.7	18	18 651	9.2						
509330	SEEDS,	57	.1	6	8 069	.7						
509360	COMMODITY CREDIT CORPORATION,											
	COMMODITIES, N.E.C.,	1 442	2.3	(NA)	(NA)	(NA)						28.2
509990	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	420	.7	15	12 747	3.3						27.2
	WEST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) 612											88.0
	SALES NOT REPORTED BY COMMODITY LINE, (\$1,000)											17.7
	SALES REPORTED BY COMMODITY LINE,	52,749										17.7
505110	COTTON (RAW), INCLUDING LINTERS,	998	.3	11	8 405	11.9						.7
505210	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.,	272 277	86.1	491	316 208	86.1						1.4
505310	LIVESTOCK (EXCEPT HORSES, MULES),	980	.3	9	6 451	15.2						2.6
	CATTLE, CALVES,	951		8	5 909	16.1						6.2
	NOT REPORTED IN DETAIL,	29		(NA)	(NA)	(NA)						8.9
505920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.),	504	.2	6	6 910	7.3						4.3
509311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD),	7 283	2.3	116	93 129	7.8						(NA)
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	3 304		45	39 999	8.3						3.6
	FEEDS BOUGHT AND SOLD,	3 357		81	66 030	5.1						4.1
	NOT REPORTED IN DETAIL,	622		(NA)	(NA)	(NA)						1.2
509312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH MEAT, ETC.),	1 595	.5	42	38 472	4.1						5.3
509321	FERTILIZER, FERTILIZER MATERIALS,	8 316	2.6	112	100 007	8.3						1.6
509322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES,	688	.2	50	48 213	1.4						30.5
509330	FUNGICIDES, ETC. (EXC. FERTILIZER),	3 535	1.1	89	77 736	4.5						2.5
509390	SEEDS,	186	.1	17	13 067	1.4						7.0
509961	PETROLEUM PRODUCTS,	1 205	.4	30	29 200	4.1						2.0
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS,	631		18	19 803	4.2						7.4
	NOT REPORTED IN DETAIL,	126		19	19 917	.6						1.8
509699	MISCELLANEOUS LINES OF MERCHANDISE,	392	.1	30	30 343	1.3						(NA)
509980	COMMODITY CREDIT CORPORATION,	12 972	4.1	208	154 298	8.4						1.4
	COMMODITIES, N.E.C.,	575	.2	(NA)	(NA)	(NA)						2.2
509990	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS,	4 702	1.5	170	137 743	3.4						(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	PACIFIC DIVISION	(1)	(2)	(3)	(4)	(5)		LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)	(1)	(2)	(3)	(4)	(5)
	GRAIN (CONT.)							NEW ENGLAND DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 215							COMMODITIES, N.E.C.	106	1.8	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	8	.1	3	715	1.1
	SALES REPORTED BY COMMODITY LINE							MIDDLE ATLANTIC DIVISION					
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS, BEANS, ETC.)	158 660	100.0	187	158 660	91.9	5099900	COMMODITIES, N.E.C.					
5085120	FARM, DAIRY MACHINERY, PARTS, AND EOPT., POULTRY EQUIPMENT (INC. TRACTORS)	145 744	91.9	187	158 660	91.9		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS					
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES	585	.4	6	4 449	13.1		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					
	FEEDS BOUGHT AND SOLD	2 177	1.4	46	41 156	5.3		SALES REPORTED BY COMMODITY LINE	24 308	100.0	40	(X)	(X)
	NOT REPORTED IN DETAIL	1 420		27	30 454	5.3		DAIRY PRODUCTS, ICE CREAM, ICES	189	.8	13	4 138	4.6
5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	422		26	20 058	2.1	5043100	MISCELLANEOUS FOOD PRODUCTS	120	.5	3	642	18.7
5099321	FERTILIZER, FERTILIZER MATERIALS	135		(NA)	(NA)	(NA)	5049980	LIVESTOCK (EXCEPT HORSES, MULES)	23 753	97.7	40	24 308	97.7
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	266	.2	14	11 220	2.4		CATTLE, CALVES	13 439		37	18 080	74.3
5099330	SEEDS	1 576	1.0	26	30 465	5.2		SHEEP, LAMBS	92		3	6 207	1.5
5099330	HAY, ALFALFA, OTHER FARM SUPPLIES	505	.3	23	29 953	1.7		HOGS	8 073		10	14 302	56.4
5099330	PETROLEUM PRODUCTS	187	1.2	19	24 938	7.5		NOT REPORTED IN DETAIL	2 149		(NA)	(NA)	(NA)
5099611	LIQUEFIED PETROLEUM GASES	151	.1	17	5 362	2.7		COMMODITIES, N.E.C.	152	.6	(NA)	(NA)	(NA)
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	421	.3	13	9 405	4.6	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	94	.4	5	2 849	3.3
	NOT REPORTED IN DETAIL	167		7	5 786	1.5		EAST NORTH CENTRAL DIVISION					
	MISCELLANEOUS LINES OF MERCHANDISE	129		5	2 059	8.1		ALL ESTABLISHMENTS, (NUMBER) 420					
5099699	COMMODITY CREDIT CORPORATION	103	.1	4	5 319	1.9		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					
5099800	COMMODITIES, N.E.C.	543	.3	54	46 939	1.2		SALES REPORTED BY COMMODITY LINE	462 373	100.0	385	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	2 310	1.5	(NA)	(NA)	(NA)	5053100	LIVESTOCK (EXCEPT HORSES, MULES)	458 805	99.2	385	462 373	99.2
		2 404		77	62 607	3.8		CATTLE, CALVES	134 995		260	278 181	48.5
								SHEEP, LAMBS	6 006		97	140 087	4.3
								HOGS	272 531		269	358 995	75.9
								OTHER LIVESTOCK	305		9	11 537	7.8
								NOT REPORTED IN DETAIL	44 368		(NA)	(NA)	(NA)
								FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	392	.1	17	18 233	2.1
								FERTILIZER, FERTILIZER MATERIALS	240	.1	9	6 451	3.7
								HAY, ALFALFA, OTHER FARM SUPPLIES	485	.1	15	27 027	1.8
								COMMODITIES, N.E.C.	1 542	.3	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	909	.2	23	18 847	4.8
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	473	8.1	8	2 976	15.9		WEST NORTH CENTRAL DIVISION					
5053100	LIVESTOCK (EXCEPT HORSES, MULES)	5 230	89.9	25	5 817	89.9		ALL ESTABLISHMENTS, (NUMBER) 501					
	CATTLE, CALVES	3 700		21	4 040	91.6		SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)					
	HOGS	391		3	630	62.1		SALES REPORTED BY COMMODITY LINE	574 157	100.0	453	(X)	(X)
	NOT REPORTED IN DETAIL	1 139		(NA)	(NA)	(NA)							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 974	1.9	38	51 468		LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)	53 337	100.0	42	5 647	(X)
5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES, SHEEP, LAMBS, HOGS, OTHER LIVESTOCK, NOT REPORTED IN DETAIL.	554 562 153 534 9 904 356 132 2 742 32 250	96.6	453 253 63 351 5 (NA)	574 157 326 871 103 165 428 073 10 164 (NA)	5051100	COTTON (RAW), INCLUDING LINTERS	1 483	2.8	3	5 647	26.3
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	357	.1	6	5 611	5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES, SHEEP, LAMBS, HOGS, NOT REPORTED IN DETAIL.	50 560 30 522 1 356 14 491 4 191	94.8	42 39 4 26 (NA)	53 337 50 093 60.9 6 521 20.8 31 236 46.4 (NA)	94.8 60.9 20.8 46.4 (NA)
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	395	.1	3	3 736		COMMODITIES, N.E.C.	1 160	2.2	(NA)	(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES, FEEDS BOUGHT AND SOLD, NOT REPORTED IN DETAIL.	3 419 899 2 269 251	.6	39 8 22 (NA)	56 456 16 052 29 271 (NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	134	.3	6	10 145	1.3
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	413 856 321	.1 .1 .1	10 16 13	8 861 21 771 13 957		WEST SOUTH CENTRAL DIVISION					
5099321	FERTILIZER, FERTILIZER MATERIALS	1 463	.3	(NA)	(NA)		ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE	75 626	100.0	41	(X)	(X)
5099390	COMMODITIES, N.E.C.	1 417	.2	47	58 479	5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES, SHEEP, LAMBS, HOGS, NOT REPORTED IN DETAIL.	75 211 44 656 13 273 13 014 4 268	99.5	41 30 9 (NA)	75 626 67 380 32 700 28 415 (NA)	99.5 66.3 40.6 45.8 (NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						COMMODITIES, N.E.C.	415	.5	(NA)	(NA)	(NA)
	SOUTH ATLANTIC DIVISION						MOUNTAIN DIVISION					
	ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE	66					ALL ESTABLISHMENTS, SALES NOT REPORTED BY COMMODITY LINE	37				
	SALES REPORTED BY COMMODITY LINE	61899					SALES REPORTED BY COMMODITY LINE	31381				
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	152	.3	3	2 168	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	45	.1	3	3 895	1.2
5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES, SHEEP, LAMBS, HOGS, NOT REPORTED IN DETAIL.	50 402 22 230 704 22 863 4 605	97.8	53 38 10 39 (NA)	51 540 39 103 13 287 40 234 (NA)	5053100	LIVESTOCK (EXCEPT HORSES, MULES), CATTLE, CALVES, SHEEP, LAMBS, HOGS, NOT REPORTED IN DETAIL.	36 725 29 819 3 411 797 2 698	97.3	30 25 9 (NA)	37 746 33 256 6 792 7 311 (NA)	97.3 89.7 50.2 10.9 (NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) FEEDS BOUGHT AND SOLD, NOT REPORTED IN DETAIL.	325 297 28	.6	6 4 (NA)	4 031 2 730 (NA)	5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	88	.2	7	2 948	3.0
5099321	FERTILIZER, FERTILIZER MATERIALS	315	.6	6	4 311	5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) HAY, ALFALFA, OTHER FARM SUPPLIES	622	1.6	8	9 826	6.3
5099900	COMMODITIES, N.E.C.	337	.7	(NA)	(NA)	5099390	COMMODITIES, N.E.C.	36	.1	3	2 298	1.6
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	9	(Z)	4	2 972	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	223	.6	(NA)	(NA)	(NA)

Standard Notes: (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

(Z) Less than 0.05 percent.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
						(5)		MISCELLANEOUS FARM PRODUCTS (CONT.)					(5)
	LIVESTOCK, EXCEPT HORSES AND MULES (CONT.)							EAST NORTH CENTRAL DIVISION (CONT.)					
	PACIFIC DIVISION												
	ALL ESTABLISHMENTS, (NUMBER)	28											49.4
	SALES NOT REPORTED BY COMMODITY												93.0
	LINE (\$1,000)	1,034											86.8
	SALES REPORTED BY COMMODITY LINE.												85.4
5053100	LIVESTOCK (EXCEPT HORSES, MULES),	32 004	100.0	25	(X)	(X)							(NA)
	CATTLE, CALVES,	25 003	78.1	25		78.1							(NA)
	SHEEP, LAMBS,	16 882		20		62.4							
	HOGS,	2 288		4		5 555							
	NOT REPORTED IN DETAIL,	2 627		4		48.1							
	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	3 206		(NA)		(NA)							
5099311	COMMODITIES, N.E.C.,	4 957	15.5	3		11 108							4
	LABOR, SERVICE, AND RENTAL RECEIPTS	1 808	5.6	(NA)		(NA)							
5099900	FROM CUSTOMERS,	236	.7	4		11 647							
	MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)												
	NEW ENGLAND DIVISION												
	ALL ESTABLISHMENTS, (NUMBER)	8											33.1
	SALES NOT REPORTED BY COMMODITY												34.0
	LINE (\$1,000)	(D)											76.8
	SALES REPORTED BY COMMODITY LINE.												77.7
5059200	TOBACCO (LEAF),	10 824	100.0	7	(X)	(X)							(NA)
	RAW WOOL,	6 116	56.5	4		6 162							
	OTHER INEDIBLE FARM PRODS. (HORSES, MULES),	4 548	42.0	(NA)		(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS	160	1.5	3		3 383							
	FROM CUSTOMERS,												
	MIDDLE ATLANTIC DIVISION												
	ALL ESTABLISHMENTS, (NUMBER)	26											2.3
	SALES NOT REPORTED BY COMMODITY												4.8
	LINE (\$1,000)	(D)											(NA)
	SALES REPORTED BY COMMODITY LINE.												
5059100	HIDES, SKINS, PELTS	11 010	100.0	21	(X)	(X)							
5059200	TOBACCO (LEAF),	2 733	24.8	6		2 735							
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES),	5 171	47.0	7		5 171							
	COMMODITIES, N.E.C.,	3 085	28.0	8		3 104							
	LABOR, SERVICE, AND RENTAL RECEIPTS	21	.2	(NA)		(NA)							
	FROM CUSTOMERS,												
	EAST NORTH CENTRAL DIVISION												
	ALL ESTABLISHMENTS, (NUMBER)	29											17.9
	SALES NOT REPORTED BY COMMODITY												12.8
	LINE (\$1,000)	527											
	SALES REPORTED BY COMMODITY LINE.												

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

WHOLESALE TRADE

COMMODITY LINE SALES 8-617

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	MISCELLANEOUS FARM PRODUCTS (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
5059200	TOBACCO (LEAF)	30 024	31.0	34	32 134	93.4	5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	31 299	61.4	23	32 886
5059910	PEANUTS, UNROASTED,	59 243	61.2	41	64 321	92.1	5059920	RAW WOOL,	27 039		20	30 243
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	404		6	3 645	11.1	5059930	WOOL TOPS,	1 626		3	2 490
5059930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	1 246	1.3	4	1 331	93.6		NOT REPORTED IN DETAIL.	2 634		(NA)	(NA)
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	111	.1	5	4 831	2.3	5099910	PEANUTS, UNROASTED,	11 213	22.2	11	13 952
5099321	FERTILIZER, FERTILIZER MATERIALS,	719	.7	8	6 980	10.3	5099920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	162	.3	4	4 114
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	247	1.1	10	10 543	9.9	5099930	OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	2 095	4.1	7	5 081
5099330	SEEDS	1 047	1.1	3	1 848	4.8		FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	680	1.3	8	8 770
5099699	MISCELLANEOUS LINES OF MERCHANDISE	89	.1	10	27 766	3.1	5099311	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	94	.2	4	5 773
5099800	COMMODITY CREDIT CORPORATION	854	.9	10			5099312	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	35	.1	3	1 974
	COMMODITIES, N.E.C.	351	.4	(NA)	(NA)	(NA)	5099322	SEEDS	1 121	2.2	6	5 860
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 188	1.2	24	31 495	3.8	5099330	MISCELLANEOUS LINES OF MERCHANDISE	392	.8	4	2 809
	EAST SOUTH CENTRAL DIVISION						5096999	MISCELLANEOUS LINES OF MERCHANDISE	394	.8	5	5 577
	ALL ESTABLISHMENTS (NUMBER)						5099800	COMMODITY CREDIT CORPORATION	811	1.6	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							COMMODITIES, N.E.C.	205	.4	7	6 520
	SALES REPORTED BY COMMODITY LINE	21 685	100.0	16	(X)	(X)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS				
5059200	TOBACCO (LEAF)	10 328	47.6	7	10 359	99.7		MOUNTAIN DIVISION				
5059910	PEANUTS, UNROASTED,	8 134	37.5	5	9 790	83.1		ALL ESTABLISHMENTS (NUMBER)				
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	930	4.3	4	3 033	30.7		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)				
								SALES REPORTED BY COMMODITY LINE	9 572	100.0	17	(X)
5099321	FERTILIZER, FERTILIZER MATERIALS,	455	2.1	3	6 994	6.5		HIDES, SKINS, PELTS	220	2.3	6	488
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	27	.1	3	5 630	11.0		WOOL, MOHAIR (RAW, TOPS, NOILS)	3 083	32.2	6	3 249
5099330	SEEDS	964	4.4	4	8 751			RAW WOOL	3 083		6	3 249
	COMMODITIES, N.E.C.	761	3.5	(NA)	(NA)	(NA)		OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	4 247	44.4	7	5 250
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	86	.4	4	6 866	1.3		COMMODITIES, N.E.C.	1 685	17.6	(NA)	(NA)
	WEST SOUTH CENTRAL DIVISION							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	337	3.5	3	1 504
	ALL ESTABLISHMENTS (NUMBER)							PACIFIC DIVISION				
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)							ALL ESTABLISHMENTS (NUMBER)				
	SALES REPORTED BY COMMODITY LINE	50 981	100.0	43	(X)	(X)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)				
								SALES REPORTED BY COMMODITY LINE	14 527	100.0	16	(X)
5049970	NUTS (EDIBLE, UNSHIELLED)	339	.7	7	15 408	2.2		HIDES, SKINS, PELTS	405	2.8	4	1 303
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	363	.7	5	3 326	10.9		WOOL, MOHAIR (RAW, TOPS, NOILS)	2 717	18.7	7	3 432
5059100	HIDES, SKINS, PELTS	1 678	3.3	7	13 519	12.4		RAW WOOL	2 637		7	3 432
								NOT REPORTED IN DETAIL.	80		(NA)	(NA)

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. **Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963**—Continued

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes: – Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	FARM SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	WEST NORTH CENTRAL DIVISION (CONT.)											
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	203	.3	7	3 319	6.1						
5044110	EGGS (FRESH, STORAGE)	726	1.1	15	4 473	16.2						
5044120	POULTRY	217	.3	12	4 185	5.2						
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	8 881	13.3	45	28 034	31.7						
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	41	.1	3	2 164	1.9						
5084940	ROPE, CORDAGE, TWINE	40	.1	9	6 169	.6						
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQUIPMENT (INC. TRACTORS)	158	.2	6	6 051	2.6						
5091111	COAL (BITUMINOUS AND ANTHRACITE)	84	.1	8	4 760	1.8						
5099311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES	21 647	32.5	67	35 949	60.2						
5099321	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	2 931	19	12 533	23.4							
5099322	FEEDS BOUGHT AND SOLD	8 725	42	22 127	39.4							
	NOT REPORTED IN DETAIL	9 991	(NA)	(NA)	(NA)							
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	3 003	4.5	25	15 437	19.5						
5099321	FERTILIZER, FERTILIZER MATERIALS	1 673	2.5	43	25 554	6.5						
5099322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	689	1.0	34	22 797	3.0						
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	202	9	8 860	2.3							
	INSECTICIDES, FUNGICIDES, PESTICIDES	272	8	5 467	5.0							
	NOT REPORTED IN DETAIL	215	(NA)	(NA)	(NA)							
5099330	SEEDS	27 310	41.0	83	49 224	55.5						
	SORGHUM SEED	3 416		26	20 563	16.6						
	SEED CORN	6 517		27	21 037	31.0						
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	2 028		18	18 554	10.9						
	FIELD SEED FOR FORAGE AND PASTURE	12 185		35	23 496	51.9						
	FINE SEED FOR LAWN AND TURF	1 054		14	14 705	7.2						
	VEGETABLE SEEDS	134		7	7 731	1.7						
	NOT REPORTED IN DETAIL	1 976	(NA)	(NA)	(NA)							
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	1 044	1.6	12	9 248	11.3						
5099611	PETROLEUM PRODUCTS	83	.1	5	1 958	4.2						
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	82		5	1 958	4.2						
	NOT REPORTED IN DETAIL	1		(NA)	(NA)							
5099699	MISCELLANEOUS LINES OF MERCHANDISE	152	.2	16	11 008	1.4						
5099800	COMMODITY CREDIT CORPORATION	113	.2	12	10 264	1.1						
	COMMODITIES, N.E.C.	252	.4	(NA)	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	372	.6	14	10 505	3.5						
	FARM SUPPLIES (CONT.)											
	SOUTH ATLANTIC DIVISION											
	ALL ESTABLISHMENTS (NUMBER)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE											
	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 594	9.4	9	8 287	19.2						
	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES	3 913	23.1	16	9 081	43.1						
	FEEDS BOUGHT AND SOLD	743		5	3 679	20.2						
	NOT REPORTED IN DETAIL	1 524		(NA)	(NA)							
	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	1 796	10.6	7	6 891	26.1						
	FERTILIZER, FERTILIZER MATERIALS	234	1.4	8	6 128	3.8						
	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	768	4.5	4	4 331	17.7						
	SEEDS	6 860	40.5	17	10 681	64.2						
	SORGHUM SEED	176		3	2 911	6.0						
	SEED CORN	474		6	3 442	13.8						
	CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	816		6	4 411	18.5						
	FIELD SEED FOR FORAGE AND PASTURE	1 778		9	5 038	35.3						
	VEGETABLE SEEDS	317		4	3 511	9.0						
	NOT REPORTED IN DETAIL	226		(NA)	(NA)							
	HAY, ALFALFA, OTHER FARM SUPPLIES	75	.4	3	1 365	5.5						
	COMMODITIES, N.E.C.	1 663	9.8	(NA)	(NA)							
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	55	.3	3	2 466	2.2						
	EAST SOUTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS (NUMBER)											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE											
	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	142	1.9	4	960	14.8						
	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD) ON THE PREMISES	713	9.7	6	2 100	34.0						
	FEEDS BOUGHT AND SOLD	330	4.5	4	3 783	8.7						
	NOT REPORTED IN DETAIL	627	8.5	4	3 783	16.6						
	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	4 048	55.1	17	6 493	62.3						
	FERTILIZER, FERTILIZER MATERIALS	1 302	17.7	(NA)	(NA)							
	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)											
	SEEDS											
	COMMODITIES, N.E.C.											
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	178	2.4	4	2 620	6.8						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	FARM SUPPLIES (CONT.)	(1)	(2)	(3)	(4)		FARM SUPPLIES (CONT.)	(1)	(2)	(3)	(4)	(5)
	WEST SOUTH CENTRAL DIVISION						MOUNTAIN DIVISION (CONT.)					
	ALL ESTABLISHMENTS, (NUMBER) 65											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2,086											
	SALES REPORTED BY COMMODITY LINE											
5044110	EGGS (FRESH, STORAGE)	129	5.5	3	936	5093321	FERTILIZER, FERTILIZER MATERIALS,	430	4.9	15	10 068	4.3
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 448	9.0	15	8 890	5093322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	683	1.5	16	16 467	4.1
5093311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	5 490	20.1	25	11 167	5093330	SEEDS	35 151	74.8	45	39 972	87.9
5093312	FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	327	1.2	9	4 366		SORGHUM SEED	2 281		9	2 434	37.2
5093321	FERTILIZER, FERTILIZER MATERIALS,	332	1.2	12	5 176		SEED CORN				6 368	35.8
5093322	AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	417	1.5	12	6 319		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	2 498		8	8 094	30.9
5093330	SEEDS	13 846	50.7	36	19 851		FIELD SEED FOR FORAGE AND PASTURE	10 969		18	16 746	65.5
		4 767		15	10 090		FINE SEED FOR LAWN AND TURF	1 950		11	12 122	16.1
		4 496		6	3 533		VEGETABLE SEEDS	4 832		13	9 969	48.5
							NOT REPORTED IN DETAIL	11 715		(NA)	(NA)	(NA)
5093390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 364	8.7	8	4 822	5093390	HAY, ALFALFA, OTHER FARM SUPPLIES	3 471	7.4	6	3 601	96.4
5099800	COMMODITY CREDIT CORPORATION,	333	1.2	9	4 733	5099800	COMMODITY CREDIT CORPORATION,	56	1.1	8	4 695	1.2
							COMMODITIES, N.E.C.	1 399	3.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	432	1.6	9	4 163	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	599	1.3	15	11 579	5.2
	MOUNTAIN DIVISION						PACIFIC DIVISION					
	ALL ESTABLISHMENTS, (NUMBER) 68											
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,472											
	SALES REPORTED BY COMMODITY LINE											
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 594	5.5	12	8 619	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	2 033	3.7	12	12 915	15.7
5085120	FARM, DAIRY MACHINERY, PARTS, AND EQUIPMENT,	50	1.1	3	3 557	5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	399	7.7	3	7 849	5.1
5093311	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 955	4.2	8	7 436	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	476	4.9	4	8 779	5.4
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	729		6	5 486		SEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	4 134	7.6	12	10 289	40.2
	FEEDS BOUGHT AND SOLD	1 216		6	5 144		FEED INGREDIENTS (MEALS--ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.)	270	4.5	8	13 505	2.0
	NOT REPORTED IN DETAIL	10		(NA)	(NA)		FERTILIZER, FERTILIZER MATERIALS,	768	1.4	20	17 283	4.4
5093312	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	588	1.3	6	3 591		AGRICULTURAL CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	370	7.7	17	15 513	2.4
							WEEDKILLERS, SOIL, FERTILIZERS, SOIL	171		14	10 138	1.7
							INSECTICIDES, FUNGICIDES, PESTICIDES,	28		5	4 359	6
							NOT REPORTED IN DETAIL	171		(NA)	(NA)	(NA)
5093321	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	1 955	4.2	8	7 436		SEEDS	28 045	51.7	40	39 373	71.2
	POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES,	729		6	5 486		SORGHUM SEED	212		6	1 997	10.6
	FEEDS BOUGHT AND SOLD	1 216		6	5 144		SEED CORN	195		6	3 642	5.4
	NOT REPORTED IN DETAIL	10		(NA)	(NA)		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	38		5	3 665	1.0
5093322	FEEDS (MIXED AND OTHER, INCLUDING PET FOOD)	588	1.3	6	3 591		FIELD SEED FOR FORAGE AND PASTURE	13 576		24	26 951	50.4
							FINE SEED FOR LAWN AND TURF	3 409		18	13 494	25.3
							VEGETABLE SEEDS	7 969		15	10 807	73.7
							NOT REPORTED IN DETAIL	2 646		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	FARM SUPPLIES (CONT.)											
	PACIFIC DIVISION (CONT.)											
509390	HAY, ALFALFA, OTHER FARM SUPPLIES	15 869	29.2	21	20 765	76.4	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	1 739	100.0	7	1 739	(X)
	COMMODITIES, N.E.C.	1 095	2.0	(NA)	(NA)	(NA)		1 739	100.0	7	1 739	(X)
509900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	834	1.5	17	13 031	6.4	5099620 FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS, FLORISTS' SUPPLIES, NOT REPORTED IN DETAIL,	1 739 1 645 93 1	100.0	7 7 3 (NA)	1 739 1 739 584 (NA)	100.0 94.6 15.9 (NA)
	OTHER PRODUCTS (SIC 5099, PART)											
	NEW ENGLAND DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	502	100.0	4	(X)	(X)	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	5 945	100.0	19	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	502	100.0	4	502	100.0	5099620 FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS, FLORISTS' SUPPLIES, NOT REPORTED IN DETAIL,	5 924 4 657 1 182 85	99.6	19 17 8 (NA)	5 945 5 865 3 669 (NA)	99.6 79.4 32.2 (NA)
	MIDDLE ATLANTIC DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	6 261	100.0	25	(X)	(X)	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	1 772	100.0	6	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	5 981	95.5	25	6 261	95.5	5099620 FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS, ROOTS, NURSERY STOCK, FLORISTS' SUPPLIES, NOT REPORTED IN DETAIL,	5 009 126 79 767	100.0	6 5 4 (NA)	1 772 1 772 1 361 409	100.0 100.0 77.3 35.0
	COMMODITIES, N.E.C.	260	4.2	(NA)	(NA)	(NA)	WEST SOUTH CENTRAL DIVISION ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	714	100.0	8	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	20	.3	3	65	30.8	5099620 FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS, FLORISTS' SUPPLIES, NOT REPORTED IN DETAIL,	714 392 322	100.0	8 5 (NA)	714 435 (NA)	100.0 90.1 (NA)
	EAST NORTH CENTRAL DIVISION											
	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	6 976	100.0	13	(X)	(X)	ALL ESTABLISHMENTS, (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) SALES REPORTED BY COMMODITY LINE	2 820	100.0	7	(X)	(X)
5099620	FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC.	6 830	97.9	13	6 976	97.9	5099620 FLOWERS, PLANTS, FLORISTS' SUPPLIES, ETC. CUT FLOWERS, POTTED PLANTS, FLORISTS' SUPPLIES, NOT REPORTED IN DETAIL,	6 830 4 684 619 1 527	97.9	13 9 6 (NA)	6 830 4 684 619 1 527	97.9 88.3 20.4 (NA)
	COMMODITIES, N.E.C.	146	2.1	(NA)	(NA)	(NA)	COMMODITIES, N.E.C.	146	2.1	(NA)	(NA)	(NA)

Standard Notes: (X) Not applicable.

(NA) Not available.

(D) Withheld to avoid disclosure.

- Represents zero.

TABLE 5B. Assemblers of Farm Products—Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	OTHER PRODUCTS (CONT.)											(5)
	MOUNTAIN DIVISION (CONT.)											
5099620	FLOWERS, PLANTS, FLORISTS, SUPPLIES, ETC. . .					5099620	FLOWERS, PLANTS, FLORISTS, SUPPLIES, ETC. . .	19 146	99.0	56	19 335	99.0
	CUT FLOWERS, POTTED PLANTS.						CUT FLOWERS, POTTED PLANTS.	13 762		49	15 426	89.2
	ROOTS, NURSERY STOCK.						ROOTS, NURSERY STOCK.	1 957		5	2 664	73.5
	FLORISTS, SUPPLIES.						FLORISTS, SUPPLIES.	745		11	2 903	25.3
	NOT REPORTED IN DETAIL.						NOT REPORTED IN DETAIL.	2 682		(NA)	(NA)	(NA)
	COMMODITIES, N.E.C.						COMMODITIES, N.E.C.	158	.8	(NA)	(NA)	(NA)
	PACIFIC DIVISION						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	31	.2	3	228	13.6
	ALL ESTABLISHMENTS. (NUMBER)											
	SALES NOT REPORTED BY COMMODITY											
	LINE (\$1,000)											
	SALES REPORTED BY COMMODITY LINE.	19 335	100.0	56	(X)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Percent distrib- ution	Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Percent distrib- ution	Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)		Number	Total sales, all commodity lines (\$1,000)			(4)	(5)		Amount (\$1,000)	(1)		(2)	(3)	(4)	(5)
5091211	METALS SERVICE CENTERS (SIC 5091, PART)													
	UNITED STATES													
	ALL ESTABLISHMENTS, (NUMBER) 2,346													
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 83 872													
	SALES REPORTED BY COMMODITY LINE.	4 899 063		100.0	2 177	(X)	(X)							
	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	202 837		4.1	210	699 831	29.0							
	IRON AND STEEL PRODUCTS (FLAT).	972 056		19.8	1 092	3 033 143	32.0							
	PLATES.	142 150			480	1 932 131	7.4							
	STRIP (HOT-ROLLED).	111 381			413	1 047 122	10.6							
	SHEETS (COLD-ROLLED).	218 665			496	2 117 805	10.3							
5091212	SHEETS (HOT-ROLLED).	151 262			563	2 063 268	7.3							
	BLACK PLATE.	111 560			95	212 048	5.5							
	SHEETS (GALVANIZED, OTHERWISE COATED).	112 637			482	1 963 064	5.7							
	TINPLATE, TERNEPLATE.	17 612			87	387 105	4.5							
	FABRICATED AND STRUCTURAL PLATE PRODUCTS.	29 345			101	154 639	19.0							
	OTHER FLAT IRON, STEEL PRODUCTS	47 627			195	1 216 425	3.9							
	NOT REPORTED IN DETAIL.	129 817			(NA)	(NA)	(NA)							
	IRON AND STEEL WIRE, WIRE PRODUCTS.	178 739		3.6	662	1 940 351	9.2							
	WIRE--PLAIN, COATED, BARBED, TWISTED.	43 190			241	839 632	5.1							
	5091213	NAILS AND STAPLES (NAIL, TACKS AND SHADS).	32 810			206	583 490	5.6						
WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES.		17 096			141	371 699	4.6							
WIRE ROPE AND STRAND (INC. GALVANIZED).		32 849			192	348 276	9.4							
BALE TIES.		20 150			256	1 225 752	1.6							
REINFORCEMENT MESH (WELDED AND WOVEN).		52 644			(NA)	(NA)	(NA)							
NOT REPORTED IN DETAIL.														
IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.		674 959		13.8	877	2 892 984	23.3							
RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS.		21 227			59	232 040	9.1							
BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED.		178 873			520	2 151 969	8.3							
5091214		BARS, BAR-SIZE SHAPES, COLD-FINISHED.	112 702			424	1 928 487	5.8						
	CONCRETE REINFORCEMENT BARS.	27 919			338	1 428 382	5.4							
	TOOL STEEL BARS.	134 090			162	1 131 072	1.9							
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES).	17 960			461	1 713 819	7.8							
	PILING, BEARING PILES.	18 604			20	96 531	8.2							
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.).	29 102			16	45 320	41.1							
	OTHER FINISHED PRODUCTS.	73 641			154	471 448	6.2							
	NOT REPORTED IN DETAIL.				(NA)	(NA)	(NA)							
	CAST IRON--SOIL PIPE, TUBING.	16 562		3.3	102	190 845	8.7							
	5091215	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	468 325		9.6	717	2 566 872	18.2						
TUBING (MECHANICAL AND PRESSURE).		180 718			389	1 943 912	9.3							
STANDARD STEEL PIPE.		142 633			369	1 513 756	9.4							
NOT REPORTED IN DETAIL.		144 974			(NA)	(NA)	(NA)							
OTHER CARBON STEEL PRODUCTS.		39 104		3.8	168	658 826	5.9							
ALLOY STEEL.		191 382			261	1 813 363	10.6							
BARS, HOT-ROLLED OR COLD-FINISHED.		98 300			243	1 583 385	6.2							
TOOL STEEL BARS.		40 097			120	520 198	7.7							
PIPE AND TUBING.		22 483			64	223 056	10.1							
5091216		OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP).	29 141			164	1 322 580	2.2						
	NOT REPORTED IN DETAIL.	1 361			(NA)	(NA)	(NA)							
	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 079 805			629	8 670 184	12.5							
	SHEET BARS, TIN PLATE BARS.	28 067			38	258 461	10.9							
	WIRE RODS.	179 997			192	4 953 456	3.6							
	ROUGH CASTINGS, FOUNDRY PRODUCTS.	82 001			99	1 248 687	6.6							
	FORGINGS.	59 160			96	3 287 335	1.8							
	PIG IRON, FERRO ALLOYS.	208 206			86	3 003 208	6.9							
	OTHER SEMI-FINISHED IRON, STEEL PRODUCTS.	178 729			151	5 529 596	3.2							
	NOT REPORTED IN DETAIL.	343 645			(NA)	(NA)	(NA)							

Standard Notes: (X) Not applicable. (NA) Not available. (D) Withheld to avoid disclosure.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions,
by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Percent distrib- ution	Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Percent distrib- ution	Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)		Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	(1)		Number	Total sales, all commodity lines (\$1,000)	
METALS SALES OFFICES (CONT.)															
UNITED STATES (CONT.)															
5091212	IRON AND STEEL PRODUCTS (FLAT), PLATES, (HOT-ROLLED), STRIP, (HOT-ROLLED), SHEETS (COLD-ROLLED), SHEETS (HOT-ROLLED), BLACK PLATE, SHEETS GALVANIZED, OTHERWISE COATED), TINPLATE, TERNEPLATE, FABRICATED AND STRUCTURAL PLATE PRODUCTS, OTHER FLAT IRON, STEEL PRODUCTS, NOT REPORTED IN DETAIL.	5 270 536 609 719 274 102 1 434 500 811 124 66 194 590 984 897 162 220 704 104 794 261 253	28.2	1 175 421 386 397 439 167 376 218 134 175 (NA)	10 241 091 7 822 566 7 474 768 7 857 656 7 943 500 5 338 526 7 884 072 6 766 190 3 250 986 1 950 741 (NA)	51.5	5091219	STAINLESS STEEL, PLATES, STRIP, SHEETS, BARS, BAR-SIZE SHAPES, OTHER STAINLESS STEEL, NOT REPORTED IN DETAIL.	558 394 67 884 138 587 115 714 78 562 133 478 24 199	3.0	495 165 186 228 183 318 (NA)	5 268 440 3 314 871 3 597 920 3 755 086 2 703 945 3 949 107 (NA)	10.6 2.0 3.9 3.1 2.9 3.4 (NA)		
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE--PLAIN, COATED, BARBED, TWISTED, NAILS AND STAPLES (INCL. TACKS AND BRADS), WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES, WIRE ROPE AND STRAND (INCL. GALVANIZED), BALE TIES, REINFORCEMENT MESH (WELDED AND WOVEN), NOT REPORTED IN DETAIL.	801 948 430 334 86 395 76 019 134 871 76 493 84 936	4.3	982 430 269 241 229 220 (NA)	6 643 076 5 391 199 4 301 151 2 691 238 3 327 306 2 043 749 (NA)	12.1	5091311 5091312 5091313	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS, OTHER COPPER AND BRASS MILL PRODUCTS, FLAT PRODUCTS (SHEET, STRIP, PLATE), TUBULAR PRODUCTS (PIPES, TUBES), ROD NONELECTRICAL WIRE, EXTRUDED SHAPES, NOT REPORTED IN DETAIL. ALUMINUM SHAPES, FORMS, ETC., PLATE (.250 INCH AND OVER), SHEET AND COIL (.006 INCH TO .249 INCH), ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES), PIPE AND TUBING (INCL. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING), EXTRUDED SHAPES, FOILS, NOT REPORTED IN DETAIL.	75 395 973 246 183 824 168 040 194 597 426 785 1 700 039 161 370 541 691 211 330 90 000 203 223 286 393	9.1	623 405 197 202 171 (NA) 623 205 315 221 240 255 167 (NA)	1 175 404 2 040 273 951 538 837 012 20.1 1 123 422 (NA) 2 766 909 1 624 714 1 983 820 1 786 830 1 520 132 1 663 435 1 458 779 (NA)	6.4 47.7 13.3 20.1 17.3 (NA) 61.4 9.9 27.3 11.8 5.9 12.4 13.9 (NA)		
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING, RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS, BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED, BARS, BAR-SIZE SHAPES, COLD-FINISHED, CONCRETE REINFORCEMENT BARS, TOOL STEEL BARS, STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES), PILING, BEARING PILES, STEEL CONTAINERS (INCL. CANS, PAILS, ETC.), OTHER FINISHED PRODUCTS, NOT REPORTED IN DETAIL.	3 574 929 178 294 651 684 144 420 245 699 10 099 502 534 51 123 1 132 486 150 353 508 237	19.1	1 277 192 383 282 326 91 394 73 98 230 (NA)	11 348 394 5 999 313 7 512 844 5 315 772 6 398 710 274 191 6 394 768 3 937 573 1 771 182 2 796 863 (NA)	31.5	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS), MINERALS, ORES, MAGNESIUM, NICKEL, TIN, LEAD, ZINC, ETC., METALLIC ORES, CONCENTRATES, NOT REPORTED IN DETAIL. COMMODITIES, N.E.C.	1 205 767 7 278 226 144 507 351 144 544 320 390	6.5	418 23 56 77 60 (NA)	3 986 999 102 510 359 240 1 190 651 1 524 821 (NA)	30.2 7.1 63.0 42.6 9.5 (NA)		
5091215	CAST IRON--SOIL PIPE, TUBING	36 740	.2	47	203 845	18.0	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	59 643	.3	314	2 852 797	2.1		
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), TUBING (MECHANICAL AND PRESSURE), STANDARD STEEL PIPE, NOT REPORTED IN DETAIL.	1 433 767 418 686 738 407 276 674	7.7	952 426 354 (NA)	6 839 617 4 154 857 5 201 265 (NA)	21.0									
5091217	OTHER CARBON STEEL PRODUCTS	67 999	.4	215	1 939 606	3.5									
5091218	ALLOY STEEL, BARS, HOT-ROLLED OR COLD-FINISHED, TOOL STEEL BARS, PIPE AND TUBING, OTHER ALLOY STEEL (INCL. PLATE, SHEET, STRIP), NOT REPORTED IN DETAIL.	832 291 270 431 169 703 119 858 347 670 24 629	4.5	576 267 120 143 371 (NA)	8 878 719 6 960 404 1 935 656 1 535 327 7 724 622 (NA)	4.5									

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions,
by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (SIC 5091, PART)						METALS SERVICE CENTERS (CONT.)					
	NEW ENGLAND DIVISION (CONT.)						NEW ENGLAND DIVISION (CONT.)					
5091211	ALL ESTABLISHMENTS, (NUMBER) 146					5091219	STAINLESS STEEL	55 086	19.6	45	170 154	32.4
5091212	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,601	281 732	100.0	138	(X)		PLATES	5 603		17	86 511	6.5
	SALES REPORTED BY COMMODITY LINE						STRIP	5 641		17	75 078	7.5
	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	2 671	9.9	13	39 356	6.8	SHEETS	12 804		29	126 963	10.1
	IRON AND STEEL PRODUCTS (FLAT)	44 774	15.9	62	126 623	35.4	BARS, BAR-SIZE SHAPES	17 501		30	117 352	14.9
	PLATES	6 356		29	58 031	11.0	OTHER STAINLESS STEEL	9 183		27	112 383	8.2
	STRIP (HOT-, COLD-ROLLED)	11 623		37	71 061	16.4	NOT REPORTED IN DETAIL	4 354		(NA)	(NA)	(NA)
	SHEETS (COLD-ROLLED)	7 616		38	89 087	8.5	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	1 395	4.5	7	19 705	7.1
	SHEETS (HOT-ROLLED)	5 822		41	87 855	6.6	OTHER COPPER AND BRASS MILL PRODUCTS	40 418	14.3	36	116 531	34.7
	BLACK PLATE	1 227		11	18 427	6.7	FLAT PRODUCTS (SHEET, STRIP, PLATE)	17 919		27	92 594	19.4
	SHEETS (GALVANIZED, OTHERWISE COATED)	4 002		37	84 042	4.8	TUBULAR PRODUCTS (PIPES, TUBES)	6 080		14	54 597	11.1
	TINPLATE, TERNEPLATE	947		12	24 317	3.9	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	13 737		20	64 874	21.2
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	190		3	2 357	14.0	NOT REPORTED IN DETAIL	2 682		(NA)	(NA)	(NA)
	OTHER FLAT IRON, STEEL PRODUCTS	2 029		15	50 811	4.0	ALUMINUM SHAPES, FORMS, ETC.	28 749	10.2	51	136 520	21.1
	NOT REPORTED IN DETAIL	4 962		(NA)	(NA)	(NA)	PLATE (.250 INCH AND OVER)	4 205		20	45 883	9.2
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	13 548	4.8	37	65 777	20.6	SHEET AND COIL (.006 INCH TO .249 INCH)	11 091		36	99 181	11.2
	WIRE--PLAIN, COATED, BARBED, TWISTED	5 611		15	25 497	22.0	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED	6 194		27	80 531	7.7
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	813		4	2 785	29.2	(ROUNDS, HEXES, SQUARES AND RECTANGLES)	1 674		15	60 233	2.8
	WIRE ROPE AND STRAND (INCL. GALVANIZED)	1 440		7	5 313	27.1	PIPE AND TUBING (INCL. HOLLOW BAR)	1 332		22	62 719	2.1
	BALE TIES	738		13	29 834	2.5	SQUARE AND RECTANGULAR TUBING	3 812		3	17 016	2.6
	REINFORCEMENT MESH (WELDED AND WOVEN)	4 946		(NA)	(NA)	(NA)	EXTRUDED SHAPES			(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL						NOT REPORTED IN DETAIL					
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING	34 377	12.2	57	120 532	28.5	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	12 809	4.5	21	57 928	22.1
	SHAPES, HOT-ROLLED	7 853		38	81 531	9.6	NICKEL	4 612		5	16 762	27.5
	BARS, BAR-SIZE SHAPES, COLD-FINISHED	8 185		37	89 671	9.1	TIN, LEAD, ZINC, ETC.	6 486		9	18 464	35.1
	CONCRETE REINFORCEMENT BARS	2 431		23	46 593	5.2	METALLIC ORES, CONCENTRATES	1 272		4	15 176	8.4
	TOOL STEEL BARS	2 982		18	55 904	5.3	NOT REPORTED IN DETAIL	439		(NA)	(NA)	(NA)
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	9 020		32	64 765	13.9	COMMODITIES, N.E.C.	17 730	6.3	(NA)	(NA)	(NA)
	OTHER FINISHED PRODUCTS	1 324		14	32 522	4.1	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	162	.1	6	14 174	1.1
	NOT REPORTED IN DETAIL	2 582		(NA)	(NA)	(NA)	MIDDLE ATLANTIC DIVISION					
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	9 638	3.4	30	79 725	12.1	ALL ESTABLISHMENTS, (NUMBER) 468					
	TUBING (MECHANICAL AND PRESSURE)	4 961		21	68 463	7.2	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,415					
	STANDARD STEEL PIPE	2 483		11	24 913	10.0	SALES REPORTED BY COMMODITY LINE	1 100 000	100.0	437	(X)	(X)
	NOT REPORTED IN DETAIL	2 194		(NA)	(NA)	(NA)	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	59 404	5.4	45	199 899	29.7
5091217	OTHER CARBON STEEL PRODUCTS	5 153	1.8	13	27 995	18.4	IRON AND STEEL PRODUCTS (FLAT)	197 250	17.9	200	495 959	39.8
5091218	ALLOY STEEL	15 222	5.4	25	71 074	21.4	STRIP (HOT-, COLD-ROLLED)	26 832		88	245 102	10.9
	BARS, HOT-ROLLED OR COLD-FINISHED	6 343		18	54 703	11.6	SHEETS (COLD-ROLLED)	17 575		74	163 792	10.7
	TOOL STEEL BARS	7 525		12	33 197	22.7	SHEETS (HOT-ROLLED)	42 272		93	259 801	16.3
	OTHER ALLOY STEEL (INCL. PLATE, SHEET, STRIP)	1 347		11	43 562	3.1	BLACK PLATE	25 060		96	241 382	10.4
	NOT REPORTED IN DETAIL	7		(NA)	(NA)	(NA)	SHEETS (GALVANIZED, OTHERWISE COATED)	2 422		22	32 405	7.5
							SHEETS (TERNEPLATE,	23 951		82	250 504	9.6
							TINPLATE, GALVANIZED,	8 194		20	38 523	21.3
							FABRICATED AND STRUCTURAL PLATE PRODUCTS	8 400		21	42 703	19.7
							OTHER FLAT IRON, STEEL PRODUCTS	4 780		28	114 056	4.2
							NOT REPORTED IN DETAIL	37 764		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Percent distrib- ution	Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	(1)		Number	Total sales, all commodity lines (\$1,000)	
	Kind of business, geographic division, and commodity line	Amount (\$1,000)	(1)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	Col. 1 as percent of col. 4
	METALS SERVICE CENTERS (CONT.)						
	MIDDLE ATLANTIC DIVISION (CONT.)						
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE-PLAIN; COATED, BARBED, TWISTED, NAILS AND STAPLES (INCL. TACKS AND BRADS), WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES, WIRE ROPE AND STRAND (INCL. GALVANIZED), BALE TIES, REINFORCEMENT MESH (WELDED AND WOVEN), NOT REPORTED IN DETAIL,	31 641 10 662 6 065 1 107 4 954 3 318 5 535	2.9	101 38 26 12 21 32 (NA)	259 059 139 673 48 050 17 481 29 007 123 769 (NA)	12.2 7.6 12.6 6.3 17.1 2.7 (NA)	
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING, RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS, BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED, BARS, BAR-SIZE SHAPES, COLD-FINISHED, CONCRETE REINFORCEMENT BARS, TOOL STEEL BARS, STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES), PILING, BEARING PILES, STEEL CONTAINERS (INCL. CANS, PAILS, ETC.), OTHER FINISHED PRODUCTS, NOT REPORTED IN DETAIL,	135 279 6 302 42 510 20 202 12 858 4 465 24 800 1 713 7 889 3 552 11 288	12.3	159 18 88 50 52 44 84 5 3 27 (NA)	457 803 67 169 272 225 260 311 117 999 193 190 207 169 14 036 7 953 93 350 (NA)	29.5 9.4 15.6 7.8 10.9 2.3 12.0 12.2 95.4 3.8 (NA)	
5091215	CAST IRON-SOIL PIPE, TUBING	854	.1	12	26 754	3.2	
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE), TUBING (MECHANICAL AND PRESSURE), STANDARD STEEL PIPE, NOT REPORTED IN DETAIL,	93 063 42 005 25 860 25 198	8.5	112 75 43 (NA)	412 637 318 728 118 317 (NA)	22.6 13.2 21.9 (NA)	
5091217	OTHER CARBON STEEL PRODUCTS,	3 584	.3	22	84 514	4.2	
5091218	ALLOY STEEL, BARS, HOT-ROLLED OR COLD-FINISHED, TOOL STEEL BARS, PIPE AND TUBING, OTHER ALLOY STEEL (INCL. PLATE, SHEET, STRIP), NOT REPORTED IN DETAIL,	37 660 18 129 6 519 7 951 4 497 664	3.4	72 47 20 10 22 (NA)	266 445 222 826 66 960 36 938 125 220 (NA)	14.1 8.1 9.7 21.3 3.6 (NA)	
5091219	STAINLESS STEEL PLATES, STRIP, SHEETS, BARS, BAR-SIZE SHAPES, OTHER STAINLESS STEEL, NOT REPORTED IN DETAIL,	124 838 7 642 12 775 34 781 20 836 26 090 22 714	11.3	123 38 34 74 64 61 (NA)	477 193 182 480 189 084 339 348 324 910 291 900 (NA)	26.2 4.2 6.8 10.2 6.4 8.9 (NA)	
5091311	COPPER WIRE (ELECTRICAL ONLY), MILL PRODUCTS	88 788	8.1	13	127 440	69.7	
5091312	OTHER COPPER AND BRASS MILL PRODUCTS FLAT PRODUCTS (SHEET, STRIP, PLATE), TUBULAR PRODUCTS (PIPE, TUBES), ROD, NON-ELECTRICAL WIRE, EXTRUDED SHAPES NOT REPORTED IN DETAIL,	107 960 22 367 25 138 17 956	9.8	85 34 37 38 (NA)	321 036 172 805 128 570 172 967 (NA)	33.6 24.6 17.4 14.5 (NA)	
	METALS SERVICE CENTERS (CONT.)						
	MIDDLE ATLANTIC DIVISION (CONT.)						
5091313	ALUMINUM SHAPES, FORMS, ETC., PLATE (.250 INCH AND OVER), SHEET AND COIL (.006 INCH TO .249 INCH), ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES), PIPE AND TUBING (INCL. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING), EXTRUDED SHAPES, FOILS, NOT REPORTED IN DETAIL,	92 633 10 988 52 171 18 445 4 859 10 406 2 401 13 363	8.4	123 43 74 51 48 42 5 (NA)	469 427 163 395 274 511 255 777 238 234 192 423 19 265 (NA)	19.7 6.7 11.7 7.2 2.0 5.5 12.5 (NA)	
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES, MAGNESIUM, NICKEL, TIN, LEAD, ZINC, ETC., METALLIC ORES, CONCENTRATES, NOT REPORTED IN DETAIL, COMMODITIES, N.E.C.,	46 313 6 610 14 466 2 175 5 770 17 292 78 734	4.2	41 9 12 11 10 (NA) (NA)	200 632 49 062 62 694 23 141 65 955 (NA) (NA)	23.1 13.5 23.1 23.8 8.7 (NA) (NA)	
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, EAST NORTH CENTRAL DIVISION	1 999	.2	22	61 583	3.2	
	ALL ESTABLISHMENTS, (NUMBER) 584 SALES NOT REPORTED BY COMMODITY LINE, (\$1,000) 34 509 SALES REPORTED BY COMMODITY LINE,	1 611 523	100.0	549	(X)	(X)	

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)												
	EAST NORTH CENTRAL DIVISION (CONT.)												
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, . . . WIRE--PLAIN, COATED, BARBED, TWISTED, . . . NAILS AND STAPLES (INCL. TACKS AND BRADS) . . WOVEN AND WELDED WIRE FENCE, FENCE POSTS, . FITTINGS AND ACCESSORIES, . . . WIRE ROPE AND STRAND (INC. GALVANIZED), . . BALE TIES, . . . REINFORCEMENT MESH (WELDED AND WOVEN) . . . NOT REPORTED IN DETAIL, . . .	36 950 8 703 5 870 1 183 3 464 9 976 7 754	2.3	119 42 26 12 29 41 (NA)	617 197 249 542 119 705 16 010 73 416 383 090 (NA)	6.0 3.5 4.9 7.4 4.7 2.6 (NA)	5091313	ALUMINUM SHAPES, FORMS, ETC., . . . PLATE (1/250 INCH AND OVER), . . . SHEET AND COIL (1/1006 INCH TO 1/249 INCH) . . ROD, BAR, AND WIRE--ROLLED OR EXTRUDED . . (ROUNDS, HEXES, SQUARES AND RECTANGLES) . . PIPE AND TUBING (INC. HOLLOW BAR), . . . SQUARE AND RECTANGULAR TUBING, . . . EXTRUDED SHAPES, . . . FOILS, . . . NOT REPORTED IN DETAIL, . . .	95 059 10 398 42 164 12 736 3 645 13 526 11 257 12 353	5.9	148 50 92 72 48 62 6 (NA)	954 853 577 229 788 258 730 858 647 070 424 703 11 257 (NA)	10.0 1.8 5.3 1.7 1.6 3.2 1.8 (NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING, . . . RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS, . . . BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED, . . . BARS, BAR-SIZE SHAPES, COLD-FINISHED, . . . CONCRETE REINFORCEMENT BARS, . . . TOOL STEEL BARS, . . . STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES), . PILING, BEARING PILES, . . . STEEL CONTAINERS (INC. CANS, PAILS, ETC.) . . OTHER FINISHED PRODUCTS, . . . NOT REPORTED IN DETAIL, . . .	239 879 7 957 66 410 57 235 31 084 11 358 36 122 1 424 6 715 6 464 15 110	14.9	195 9 119 104 64 44 91 3 27 (NA)	948 579 58 448 777 507 775 485 495 542 462 795 607 007 16 197 7 267 183 534 (NA)	25.3 13.6 8.5 7.4 2.5 2.5 6.0 8.8 92.4 3.5 (NA)	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES, . . MAGNESIUM, . . . NICKEL, . . . TIN, LEAD, ZINC, ETC., . . . METALLIC ORES, CONCENTRATES, . . . NOT REPORTED IN DETAIL, . . . COMMODITIES, N.E.C., . . .	80 402 3 655 12 099 10 131 18 733 104 174 157 668 (NA) (NA) (NA) 154 938 3 405 118 657	5.0	53 12 10 18 16 (NA) (NA) (NA) 30	397 636 409 092 7 388 131 733 104 174 157 668 (NA) (NA) (NA) 118 657	20.2 7.4 5.6 50.8 50.8 6.6 (NA) (NA) (NA) 2.9
5091215	CAST IRON--SOIL PIPE, TUBING . . .	4 111	.3	10	14 635	28.1		ALL ESTABLISHMENTS, . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE, . . . (\$1,000) SALES REPORTED BY COMMODITY LINE, . . .	131 3 934				(X)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON PIPE) . . . TUBING (MECHANICAL AND PRESSURE), . . . STANDARD STEEL PIPE, . . . NOT REPORTED IN DETAIL, . . .	102 739 68 867 21 112 12 760	6.4	119 79 57 (NA)	751 225 682 792 515 908 (NA)	13.7 10.1 4.1 (NA)	5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED), . . PLATES, . . . STRIP (HOT- or COLD-ROLLED), . . . SHEETS (COLD-ROLLED), . . . SHEETS (HOT-ROLLED), . . . BLACK PLATE, . . . SHEETS (GALVANIZED, OTHERWISE COATED), . . FABRICATED AND STRUCTURAL PLATE PRODUCTS, . OTHER FLAT IRON, STEEL PRODUCTS, . . . NOT REPORTED IN DETAIL, . . .	290 606 13 340 33 346 5 006 5 869 4 199 4 099 5 384 986 1 611 10 045	100.0	124	(X)	(X)
5091217	OTHER CARBON STEEL PRODUCTS, . . .	14 185	.9	35	190 506	7.4	5091212	IRON AND STEEL WIRE, WIRE PRODUCTS, . . . WIRE--PLAIN, COATED, BARBED, TWISTED, . . . NAILS AND STAPLES (INCL. TACKS AND BRADS) . . WOVEN AND WELDED WIRE FENCE, FENCE POSTS, . FITTINGS AND ACCESSORIES, . . . WIRE ROPE AND STRAND (INC. GALVANIZED), . . BALE TIES, . . . REINFORCEMENT MESH (WELDED AND WOVEN) . . . NOT REPORTED IN DETAIL, . . .	13 340 33 346 5 006 5 869 4 199 4 099 5 384 986 1 611 10 045	4.6 11.5	18 67 20 17 20 22 4 24 3 10 (NA)	41 320 197 963 165 413 31 459 169 777 170 567 2 318 172 639 2 348 155 788 (NA)	32.3 16.8 3.0 2.8 3.1 2.4 4.3 3.1 42.0 1.0 (NA)
5091218	ALLOY STEEL, . . . BARS, HOT-ROLLED OR COLD-FINISHED, . . . TOOL STEEL BARS, . . . PIPE AND TUBING, . . . OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP), . . . NOT REPORTED IN DETAIL, . . .	87 316 50 042 17 885 5 952 13 303 134	5.4	95 74 32 14 47 (NA)	698 929 643 228 230 363 83 747 589 851 (NA)	12.5 7.8 7.8 7.1 2.3 (NA)	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, . . . WIRE--PLAIN, COATED, BARBED, TWISTED, . . . NAILS AND STAPLES (INCL. TACKS AND BRADS) . . WOVEN AND WELDED WIRE FENCE, FENCE POSTS, . FITTINGS AND ACCESSORIES, . . . WIRE ROPE AND STRAND (INC. GALVANIZED), . . BALE TIES, . . . REINFORCEMENT MESH (WELDED AND WOVEN) . . . NOT REPORTED IN DETAIL, . . .	7 205 1 039 1 640 1 657 451 737 1 661	2.5	36 18 15 11 13 20 (NA)	176 972 37 970 24 119 12 012 21 587 166 207 (NA)	4.1 2.7 6.8 13.8 2.1 4 (NA)
5091219	STAINLESS STEEL, . . . PLATES, . . . STRIP, . . . SHEETS, . . . BARS, BAR-SIZE SHAPES, . . . OTHER STAINLESS STEEL, . . . NOT REPORTED IN DETAIL, . . .	118 383 8 363 33 501 37 747 24 047 13 474 1 251	7.3	108 35 47 73 68 57 (NA)	927 744 563 223 370 983 783 159 780 354 711 245 (NA)	12.8 1.5 9.0 4.8 3.1 1.9 (NA)	5091312	OTHER COPPER AND BRASS MILL PRODUCTS, . . . FLAT PRODUCTS (SHEET, STRIP, PLATE), . . . TUBULAR PRODUCTS (PIPES, TUBES), . . . ROD NON-ELECTRICAL WIRE, EXTRUDED SHAPES, . NOT REPORTED IN DETAIL, . . .	151 863 55 675 33 435 47 459 15 294	9.4	91 66 48 52 (NA)	493 402 417 227 330 841 329 638 (NA)	30.8 13.3 10.1 14.4 (NA)
5091312	OTHER COPPER AND BRASS MILL PRODUCTS, . . . FLAT PRODUCTS (SHEET, STRIP, PLATE), . . . TUBULAR PRODUCTS (PIPES, TUBES), . . . ROD NON-ELECTRICAL WIRE, EXTRUDED SHAPES, . NOT REPORTED IN DETAIL, . . .	151 863 55 675 33 435 47 459 15 294	9.4	91 66 48 52 (NA)	493 402 417 227 330 841 329 638 (NA)	30.8 13.3 10.1 14.4 (NA)		Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.					

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions,
by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)		(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)											
	WEST NORTH CENTRAL DIVISION (CONT.)											
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	30 315	10.4	47	205 928	14.7	SOUTH ATLANTIC DIVISION	261 587	100.0	186	30 340	(X)
	BAR-SIZE SHAPES, HOT-ROLLED.	6 711		26	174 828	3.8	ALL ESTABLISHMENTS. (NUMBER) 203	5 912		16	146 661	19.5
	BAR-SIZE SHAPES, COLD-FINISHED.	2 381		20	171 943	1.4	SALES NOT REPORTED BY COMMODITY	43 021	2.3	101	97 581	29.3
	CONCRETE REINFORCEMENT BARS.	5 093		18	166 846	1.9	SALES REPORTED BY COMMODITY LINE.	6 457	16.4	52	55 546	2.3
	TOOL STEEL BARS.	1 133		4	153 708	1.1	IRON AND STEEL PRODUCTS (SEMI-FINISHED).	1 281		38	69 297	8.0
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES).	5 361		20	166 193	3.2	IRON AND STEEL PRODUCTS (FLAT).	5 571		33	78 708	5.5
	STEEL CONTAINERS (INC. CANS, PAILS, ETC.).	5 562		3	21 233	16.8	PLATES, HOT-ROLLED.	4 330		48	4 106	20.4
	OTHER FINISHED PRODUCTS.	2 513		12	26 691	9.3	STRIPS (COLD-ROLLED).	6 200		5	79 558	7.8
	NOT REPORTED IN DETAIL.	6 561		(NA)	(NA)	(NA)	SHEETS (HOT-ROLLED).	3 292		43	5 887	5.0
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	16 469	5.7	43	199 053	8.3	SHEETS GALVANIZED, OTHERWISE COATED.	3 374		14	25 126	13.4
	TUBING (MECHANICAL AND PRESSURE).	5 811		26	183 662	3.2	TINPLATE, TERNEPLATE.	5 840		21	51 634	11.3
	STANDARD STEEL PIPE.	10 244		26	170 270	6.0	OTHER FLAT IRON, STEEL PRODUCTS.	8 617		(NA)	(NA)	(NA)
	NOT REPORTED IN DETAIL.	414		(NA)	(NA)	(NA)	NOT REPORTED IN DETAIL.					
5091217	OTHER CARBON STEEL PRODUCTS.	1 330	.5	10	23 141	5.7	IRON AND STEEL WIRE, WIRE PRODUCTS.	11 038	4.2	58	79 578	13.9
5091218	ALLOY STEEL.	5 831	2.0	17	166 160	3.5	WIRE--PLAIN, COATED, BARBED, TWISTED.	1 568		21	43 160	3.6
	BAR-SIZE SHAPES, HOT-ROLLED OR COLD-FINISHED.	2 268		7	159 604	1.4	NAILS AND STAPLES (INC. TACKS AND BRADS).	2 185		21	20 375	10.7
	TOOL STEEL BARS.	861		7	12 808	6.7	WOVEN AND WELDED WIRE FENCE, FENCE POSTS.					
	PIPE AND TUBING.	91		3	6 325	1.4	FITTINGS AND ACCESSORIES.	2 181		14	12 494	17.5
	OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP).	2 551		9	161 298	1.6	WIRE ROPE AND STRAND (INC. GALVANIZED).	1 141		20	35 062	4.6
	NOT REPORTED IN DETAIL.	60		(NA)	(NA)	(NA)	BALE TIES.	3 795		25	37 282	21.1
				(NA)	(NA)	(NA)	REINFORCEMENT MESH (WELDED AND WOVEN).	3 178		(NA)	(NA)	(NA)
5091219	STAINLESS STEEL.	19 634	6.8	31	192 727	10.2	NOT REPORTED IN DETAIL.					
	FLATES.	1 033		9	161 970	6.6	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	33 844	12.9	80	132 601	25.5
	STRIP.	2 175		11	35 070	6.2	RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS.	1 519		3	12 566	12.1
	SHEETS.	6 510		18	177 174	3.7	BAR-SIZE SHAPES, HOT-ROLLED.	9 476		51	97 442	9.7
	BAR-SIZE SHAPES.	2 245		15	174 924	1.3	BAR-SIZE SHAPES, COLD-FINISHED.	5 137		36	85 664	6.0
	OTHER STAINLESS STEEL.	1 495		12	165 975	.9	CONCRETE REINFORCEMENT BARS.	1 532		30	34 777	4.4
	NOT REPORTED IN DETAIL.	6 176		(NA)	(NA)	(NA)	TOOL STEEL BARS.	676		18	39 319	1.7
5091312	OTHER COPPER AND SHEET MILL PRODUCTS.	27 597	9.5	26	73 356	37.6	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES).	8 791		44	69 354	12.7
	FLAT PRODUCTS (SHEET, STRIP, PLATE).	5 452		12	38 506	14.2	OTHER FINISHED PRODUCTS.	2 980		11	19 345	14.4
	TUBULAR PRODUCTS (PIPES, TUBES).	11 403		12	38 296	29.8	NOT REPORTED IN DETAIL.	3 933		(NA)	(NA)	(NA)
	ROD NONELECTRICAL WIRE, EXTRUDED SHAPES.	5 075		10	37 021	13.7	CAST IRON--SOIL PIPE, TUBING.	2 327	.9	16	23 825	9.8
	NOT REPORTED IN DETAIL.	5 667		(NA)	(NA)	(NA)	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE).	23 048	8.8	69	122 612	18.8
5091313	ALUMINUM SHAPES, FORMS, ETC.	18 353	6.3	42	202 529	9.1	TUBING (MECHANICAL AND PRESSURE).	4 955		31	70 839	7.0
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES.	66 104	22.7	16	111 326	59.4	STANDARD STEEL PIPE.	14 295		44	76 101	18.8
							NOT REPORTED IN DETAIL.	3 798		(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	50 576	17.4	(NA)	(NA)	(NA)	OTHER CARBON STEEL PRODUCTS.	2 893	1.1	18	42 134	6.9
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS.	506	.2	11	25 637	2.0	ALLOY STEEL.	3 068	1.2	25	62 750	4.9
							BAR-SIZE SHAPES, HOT-ROLLED OR COLD-FINISHED.	1 413		20	60 280	2.3
							TOOL STEEL BARS.	89		14	37 476	2.4
							PIPE AND TUBING.	651		4	2 888	3.1
							OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP).	11		13	38 002	1.7
							NOT REPORTED IN DETAIL.	651		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(NA) Not available.

(X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distri- bution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)			(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)											
	SOUTH ATLANTIC DIVISION (CONT.)											
5091219	STAINLESS STEEL	26 567	10.2	51	110 703	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	5 522	4.2	43	68 724	8.0
	PLATES	1 301		18	41 606		WIRE--PLAIN, COATED, BARBED,	477		16	36 158	1.3
	STRIP	3 270		13	36 467		NAILS AND STAPLES (INCL. TACKS AND BRADS)	1 136		21	48 495	2.3
	SHEETS	9 254		38	85 642		WOVEN AND WELDED WIRE FENCE, FENCE POSTS,	411		14	29 701	1.4
	BARS, BAR-SIZE SHAPES	2 990		27	70 897		FITTINGS AND ACCESSORIES	1 194		15	34 124	3.5
	OTHER STAINLESS STEEL	7 323		28	77 696		WIRE ROPE AND STRAND (INC. GALVANIZED),	959		23	52 783	1.8
	NOT REPORTED IN DETAIL	2 329		(NA)	(NA)		BALE TIES	1 345		(NA)	(NA)	(NA)
5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	391	1.1	5	6 484		REINFORCEMENT MESH (WELDED AND WOVEN)					
5091312	OTHER COPPER AND BRASS MILL PRODUCTS	21 214	8.1	49	104 014		NOT REPORTED IN DETAIL					
	FLAT PRODUCTS (SHEET, STRIP, PLATE)	7 395		32	59 772	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	25 256	19.0	45	90 570	27.9
	TUBULAR PRODUCTS (PIPES, TUBES)	7 811		23	57 466		FLAT, WIRE, PIPE AND TUBING					
	ROD NON-ELECTRICAL WIRE, EXTRUDED SHAPES	4 204		24	65 978		RAILS, TIE PLATES, RAIL JOINTS, TRACK	1 041		5	11 652	8.9
	NOT REPORTED IN DETAIL	1 804		(NA)	(NA)		SPIKES, AXLES, WHEELS					
5091313	ALUMINUM SHAPES, FORMS, ETC.	32 827	12.5	67	132 773		BARS (EXC. REINFORCEMENT BARS), BAR-SIZE	6 983		25	57 370	12.2
	PLATE (.250 INCH AND OVER)	11 461		30	57 737		SHAPES, HOT-ROLLED	2 128		20	49 818	9.3
	SHEET AND COIL (.006 INCH TO .249 INCH)	5 400		45	84 407		CONCRETE REINFORCEMENT BARS	4 084		21	42 158	9.7
	ROD, BAR, AND WIRE--ROLLED OR EXTRUDED	1 897		33	68 303		STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	8 286		25	67 443	15.3
	ROUND, HEX, SQUARES AND RECTANGLES	1 431		31	73 313		OTHER FINISHED PRODUCTS	1 895		10	27 946	3.0
	PIPE AND TUBING (INC. HOLLOW BAR,	6 049		36	87 054		NOT REPORTED IN DETAIL			(NA)	(NA)	(NA)
	EXTRUDED SHAPES	33		8	14 011	5091215	CAST IRON--SOIL PIPE, TUBING	463	3.3	13	13 717	3.4
	FOILS	6 556		(NA)	(NA)	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON	13 144	9.9	50	97 012	13.5
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER,	17 113	6.5	26	66 208		TUBING (MECHANICAL AND PRESSURE)	2 802		28	51 309	5.5
	BRASS, PRECIOUS METALS) MINERALS, ORES	61		5	17 855		STANDARD STEEL PIPE	7 277		32	76 654	9.5
	MAGNESIUM	3 238		6	23 045		NOT REPORTED IN DETAIL	3 065		(NA)	(NA)	(NA)
	NICKEL	11 103		7	17 506	5091217	OTHER CARBON STEEL PRODUCTS	2 287	1.7	8	29 984	7.6
	TIN, LEAD, ZINC, ETC.	759		6	25 211	5091218	ALLOY STEEL	3 875	2.9	16	48 030	8.1
	METALLIC ORES, CONCENTRATES	1 952		(NA)	(NA)		BARS, HOT-ROLLED OR COLD-FINISHED	2 498		10	29 095	8.6
	NOT REPORTED IN DETAIL	37 726	14.4	(NA)	(NA)		TOOL STEEL BARS	234		4	24 354	1.0
	COMMODITIES, N.E.C.	608	2.2	12	19 978		PIPE AND TUBING	131		5	5 661	2.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS						OTHER ALLOY STEEL (INC. PLATE, SHEET,	1 007		10	22 518	4.5
	FROM CUSTOMERS						NOT REPORTED IN DETAIL	5		(NA)	(NA)	(NA)
	EAST SOUTH CENTRAL DIVISION					5091219	STAINLESS STEEL	9 719	7.3	19	57 078	17.0
	ALL ESTABLISHMENTS (NUMBER)	87					PLATES	1 461		12	35 550	4.1
	SALES NOT REPORTED BY COMMODITY						STRIP	317		6	17 260	1.8
	LINE (\$1,000)						SHEETS	1 388		13	37 081	2.7
	SALES REPORTED BY COMMODITY LINE (D)						BARS, BAR-SIZE SHAPES	665		10	29 735	6.6
		132 843	100.0	83	(X)		OTHER STAINLESS STEEL	2 079		11	30 416	2.8
							NOT REPORTED IN DETAIL	3 809		(NA)	(NA)	(NA)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	1 182	0.9	6	22 459	5091312	OTHER COPPER AND BRASS MILL PRODUCTS	4 677	3.5	19	45 339	10.3
5091212	IRON AND STEEL PRODUCTS (FLAT)	28 725	21.6	54	100 316		FLAT PRODUCTS (SHEET, STRIP, PLATE)	2 742		10	28 907	2.7
	STRIP (HOT-, COLD-ROLLED)	5 664		17	71 374		TUBULAR PRODUCTS (PIPE, TUBES)	866		5	19 846	1.6
	SHEETS (HOT-, COLD-ROLLED)	4 502		20	46 573		ROD NON-ELECTRICAL WIRE, EXTRUDED SHAPES			(NA)	(NA)	(NA)
	SHEETS (COLD-ROLLED)	5 284		30	66 980		NOT REPORTED IN DETAIL					
	SHEETS (GALVANIZED, OTHERWISE COATED)	3 621		22	18 433							
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	2 208		11	28 657							
	OTHER FLAT IRON, STEEL PRODUCTS	4 388		13	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure.

(X) Not applicable.

(NA) Not available.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number				Amount (\$1,000)	Percent distrib- ution	Number	
	METALS SERVICE CENTERS (CONT.)										
	EAST SOUTH CENTRAL DIVISION (CONT.)										
5091313	ALUMINUM SHAPES, FORMS, ETC., PLATE (.250 INCH AND OVER), SHEET AND COIL (.006 INCH TO .249 INCH), ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES), PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING), EXTRUDED SHAPES, FOILS, NOT REPORTED IN DETAIL,	6 533 745 2 983 400 444 744 49 1 158	4.9	21 12 16 9 12 11 3 (NA)	13.3 2.0 7.2 1.5 1.3 2.4 (NA) (NA)	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING, RAILS, TIE PLATES, RAIL JOINTS, TRACK SPIKES, AXLES, WHEELS, BARS (EXC. REINFORCEMENT BARS), BAR-SIZE SHAPES, HOT-ROLLED, BARS, BAR-SIZE SHAPES, COLD-FINISHED, CONCRETE REINFORCEMENT BARS, TOOL STEEL BARS, STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES), STEEL CONTAINERS (INC. CANS, PAILS, ETC.), OTHER FINISHED PRODUCTS, NOT REPORTED IN DETAIL,	49 039 36 394 41 177 26 911 35 184 30 657 6 601 (NA)	15.2	109 4 67 44 47 10 59 3 (NA)	18.8 9.1 5.7 7.0 3.4 2.0 12.5 7 10.2 (NA) 5.6
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES,	1 719	1.3	6	6.5 12.4 (NA)	5091215	CAST IRON--SOIL PIPE, TUBING (EXC. CAST IRON AND STEEL PIPE, TUBING), SOIL PIPE, OTHER CARBON STEEL PRODUCTS, ALLOY STEEL, BARS, HOT-ROLLED OR COLD-FINISHED, TOOL STEEL BARS, PIPE AND TUBING, OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP), NOT REPORTED IN DETAIL,	26 320 11 233 (NA)	.9	25 133 130 28 11 18 (NA)	5.6 34.9 2.4 11.7 8.3 3.9 3.0 2.6 (NA)
5099900	COMMODITIES, N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS, WEST SOUTH CENTRAL DIVISION	29 388 373	22.1 .3	(NA) 10	(NA) 3.5	5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON AND STEEL PIPE, TUBING), SOIL PIPE, OTHER CARBON STEEL PRODUCTS, ALLOY STEEL, BARS, HOT-ROLLED OR COLD-FINISHED, TOOL STEEL BARS, PIPE AND TUBING, OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP), NOT REPORTED IN DETAIL,	107 825 1 028 95 402 11 140 7 298 1 880 517 1 425 20 (NA)	24.6 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5	133 28 11 18 (NA)	34.9 2.4 11.7 8.3 3.9 3.0 2.6 (NA)
5091211	IRON AND STEEL PRODUCTS (FLAT), PLATES, STRIPS (HOT-1, COLD-ROLLED), SHEETS (COLD-ROLLED), SHEETS (HOT-ROLLED), BLACK PLATE, SHEETS (GALVANIZED, OTHERWISE COATED), TINPLATE, TERNEPLATE, FABRICATED AND STRUCTURAL PLATE PRODUCTS, OTHER FLAT IRON STEEL PRODUCTS, NOT REPORTED IN DETAIL,	437 459 4 913 1 431 1 358 2 134 53 722 12 237 1 917 5 039 4 993 17 450 1 306 1 874 8 027	100.0 1.1 4.1 1.1 1.1 12.3	248 15 5 6 (NA) 116 52 39 41 58 10 34 4 11 23 (NA)	(X) 13.0 46.5 5.6 (NA) (NA) 17.3 6.2 5.9 2.4 2.2 2.3 7.4 20.4 2.8 (NA)	5091219	STAINLESS STEEL, PLATES, STRIP, SHEETS, BARS, BAR-SIZE SHAPES, OTHER STAINLESS STEEL, NOT REPORTED IN DETAIL,	28 929 4 301 606 6 122 5 272 6 804 5 824	6.6	62 22 9 42 33 20 (NA)	11.3 6.8 2.9 3.1 5.9 14.2 (NA)
5091212	IRON AND STEEL PRODUCTS (FLAT), PLATES, STRIPS (HOT-1, COLD-ROLLED), SHEETS (COLD-ROLLED), SHEETS (HOT-ROLLED), BLACK PLATE, SHEETS (GALVANIZED, OTHERWISE COATED), TINPLATE, TERNEPLATE, FABRICATED AND STRUCTURAL PLATE PRODUCTS, OTHER FLAT IRON STEEL PRODUCTS, NOT REPORTED IN DETAIL,	53 722 12 237 1 917 5 039 4 993 17 450 1 306 1 874 8 027	12.3	116 52 39 41 58 10 34 4 11 23 (NA)	17.3 6.2 5.9 2.4 2.2 2.3 7.4 20.4 2.8 (NA)	5091311	COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS, OTHER COPPER AND BRASS MILL PRODUCTS, FLAT PRODUCTS (SHEET, STRIP, PLATE), TUBULAR PRODUCTS (PIPES, TUBES), ROD NON-ELECTRICAL WIRE, EXTRUDED SHAPES, NOT REPORTED IN DETAIL,	1 047 25 633 5 468 10 745 5 934 3 486	.2 5.9	7 60 39 28 20 (NA)	7.7 11.0 3.0 8.1 13.3 (NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE--PLAIN COATED BARBED, TWISTED, NAILS AND STAPLES (NAILS, TACKS AND BRADS), WOVEN AND WELDED FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES, WIRE ROPE AND STRAND (INC. GALVANIZED), GALV. TIES, REINFORCEMENT MESH (WELDED AND WOVEN), NOT REPORTED IN DETAIL,	24 996 4 359 5 178 3 210 7 355 1 755 3 169	5.7	99 32 32 29 33 47 (NA)	9.8 2.2 2.7 1.8 10.9 (NA)	5091313	ALUMINUM SHAPES, FORMS, ETC., PLATE (.250 INCH AND OVER), SHEET AND COIL (.006 INCH TO .249 INCH), ROD, BAR, AND WIRE--ROLLED OR EXTRUDED (ROUNDS, HEXES, SQUARES AND RECTANGLES), PIPE AND TUBING (INC. HOLLOW BAR, SQUARE AND RECTANGULAR TUBING), EXTRUDED SHAPES, NOT REPORTED IN DETAIL,	24 152 1 252 10 865 1 719 1 184 4 165 4 947	5.5	74 17 51 30 25 25 (NA)	8.1 3.4 5.0 2.1 8 2.5 (NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions, by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
METALS SERVICE CENTERS (CONT.)													
WEST SOUTH CENTRAL DIVISION (CONT.)													
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES . . . MAGNESIUM NICKEL ZINC, LEAD, ZINC, ETC. METALLIC ORES, CONCENTRATES NOT REPORTED IN DETAIL	9 900 598 5 550 2 791 468	2.3	22	63 214 13 617 21 795 11 568 7 269 (NA)	15.7 4.4 23.5 24.1 6.8 (NA)	5091215 5091216	C <small>AST</small> IR <small>ON</small> -S <small>TEEL</small> P <small>IP</small> E, T <small>UB</small> ING S <small>TEEL</small> P <small>IP</small> E) T <small>UB</small> ING (M <small>ECHANICAL</small> AND P <small>RESSURE</small>) S <small>TANDARD</small> S <small>TEEL</small> P <small>IP</small> E NOT REPORTED IN DETAIL	2 952 19 541 6 383 7 348 5 810	2.5 16.4	12 46 24 29 (NA)	17 330 81 875 36 758 60 613 (NA)	17.0 23.9 17.4 12.1 (NA)
5099900	COMMODITIES, N.E.C.	69 353	15.9	(NA)	(NA)	(NA)	5091217	OTHER CARBON S <small>TEEL</small> P <small>RODUCTS</small>	445	4.4	7	27 649	1.6
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	1 139	.3	12	36 883	3.1	5091218	ALLOY S <small>TEEL</small> B <small>ARS</small> , H <small>OT</small> -R <small>OLLED</small> OR C <small>OLD</small> -F <small>INISHED</small> T <small>OO</small> L S <small>TEEL</small> B <small>ARS</small> P <small>IP</small> E AND T <small>UB</small> ING OTHER ALLOY S <small>TEEL</small> (INC. P <small>LA</small> TE, S <small>HEET</small> , S <small>TRIP</small>) NOT REPORTED IN DETAIL	5 789 1 182 248 3 677 601 81	4.9 4.9 4.5 16.5 2.7 (NA)	14 5 5 4 3 (NA)	26 947 26 472 8 154 22 235 22 460 (NA)	15.7 4.5 3.0 16.5 2.7 (NA)
	ALL ESTABLISHMENTS (NUMBER)	91		88	(X)	(X)	5091219	S <small>TAINLESS</small> S <small>TEEL</small> P <small>LA</small> TES S <small>TRIP</small> S <small>HEET</small> S B <small>ARS</small> , B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small> OTHER S <small>TAINLESS</small> S <small>TEEL</small> NOT REPORTED IN DETAIL	2 681 298 568 523 562 5 601	2.3 1.2 2.4 1.8 8.6 4.5 (NA)	14 5 3 7 5 (NA)	39 078 25 042 23 358 28 964 6 553 25 511 (NA)	6.9 1.2 2.4 1.8 8.6 4.5 (NA)
	IRON AND S <small>TEEL</small> P <small>RODUCTS</small> (S <small>EMI</small> -F <small>INISHED</small>) . . .	1 249	1.1	5	26 725	4.7	5091312	OTHER C <small>OPPER</small> AND B <small>RASS</small> M <small>ILL</small> P <small>RODUCTS</small> F <small>LAT</small> P <small>RODUCTS</small> (S <small>HEET</small> , S <small>TRIP</small> , P <small>LA</small> TE) T <small>UBULAR</small> P <small>RODUCTS</small> (P <small>IPES</small> , T <small>UBES</small>) R <small>OD</small> N <small>ONELECTRICAL</small> W <small>IRE</small> , E <small>XTENDED</small> S <small>HAPES</small> NOT REPORTED IN DETAIL	4 850 693 3 172 481 504	4.1	15 6 9 5 (NA)	18 285 5 248 9 001 5 971 (NA)	26.5 13.2 35.2 8.1 (NA)
	IRON AND S <small>TEEL</small> P <small>RODUCTS</small> (F <small>LAT</small>)	21 577	18.2	42	63 225	34.1	5091313	ALUMINUM S <small>HAPES</small> , F <small>ORMS</small> , E <small>TC.</small> P <small>LA</small> TE (.250 INCH AND O <small>VER</small>) S <small>HEET</small> AND C <small>OIL</small> (.006 INCH TO .249 INCH) R <small>OD</small> , B <small>AR</small> , AND W <small>IRE</small> -R <small>OLLED</small> OR E <small>XTENDED</small> (R <small>OUNDS</small> , H <small>EXES</small> , S <small>QUARES</small> AND R <small>ECTANGLES</small>) P <small>IP</small> E AND T <small>UB</small> ING (INC. H <small>OLLOW</small> B <small>AR</small> , S <small>QUARE</small> AND R <small>ECTANGULAR</small> T <small>UB</small> ING) EX <small>TRUDED</small> S <small>HAPES</small> NOT REPORTED IN DETAIL	3 748 9 237 (NA)	4.2	17 8 10 10 9 6 (NA)	5 036 1 247 1 672 240 192 238 1 447	26.6 14.1 14.7 2.1 2.1 3.6 (NA)
5091212	FLATES, C <small>OLD</small> -R <small>OLLED</small>) S <small>HEETS</small> (C <small>OLD</small> -R <small>OLLED</small>) S <small>HEETS</small> (H <small>OT</small> -R <small>OLLED</small>) B <small>LA</small> CK P <small>LA</small> TE S <small>HEET</small> S (G <small>ALVANIZED</small> , O <small>TH</small> ERW <small>ISE</small> C <small>OATED</small>) F <small>ABRICATED</small> AND S <small>TRUCTURAL</small> P <small>LA</small> TE P <small>RODUCTS</small> OTHER F <small>LAT</small> IR <small>ON</small> , S <small>TEEL</small> P <small>RODUCTS</small> NOT REPORTED IN DETAIL	3 446 1 175 2 949 292 5 948 424 118 3 877		16 13 20 6 23 6 (NA)	34 011 35 703 41 807 25 131 45 525 3 748 9 237 (NA)	(NA)	5091314	NONFERROUS M <small>ETALS</small> (EXC. ALUMINUM, C <small>OPPER</small> , B <small>RASS</small> , P <small>RECIOUS</small> M <small>ETALS</small>) M <small>INERALS</small> , O <small>RES</small> COMMODITIES, N.E.C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS PACIFIC DIVISION	5 036 18 140 227 3 889 2 350 33 6 284 333 4 226	4.2 15.3	17 40 6 25 20 22 3 28 9 (NA)	18 948 8 872 11 337 11 337 9 284 6 702 (NA) 4 112 27 685 136 (NA) 9 355	26.6 14.1 14.7 2.1 2.1 3.6 (NA) 3.6 (NA) 1.5
5091213	W <small>IRE</small> -P <small>LA</small> IN, C <small>OATED</small> , B <small>ARBED</small> , T <small>WISTED</small> NAILS AND S <small>TAP</small> LES (INC <small>L.</small> TACKS AND B <small>RADS</small>) W <small>OVEN</small> AND W <small>ELED</small> W <small>IRE</small> F <small>ENCE</small> , F <small>ENCE</small> P <small>OSTS</small> , F <small>ITTINGS</small> AND A <small>CC</small> ESSORIES W <small>IRE</small> R <small>OP</small> E AND S <small>TRAND</small> (INC. G <small>ALVANIZED</small>) B <small>ALE</small> T <small>IES</small> R <small>EINFORCEMENT</small> M <small>ESH</small> (W <small>ELED</small> AND W <small>OVEN</small>) NOT REPORTED IN DETAIL	8 589 1 131 1 476 2 464 1 999 347 1 172	7.2	40 15 15 17 11 16 (NA)	56 950 32 754 33 612 34 770 28 929 14 291 (NA)	15.1 3.5 4.4 7.1 6.9 2.4 (NA)	5091214	IRON AND S <small>TEEL</small> F <small>INISHED</small> P <small>RODUCTS</small> , EXC. F <small>LAT</small> , W <small>IRE</small> , P <small>IP</small> E AND T <small>UB</small> ING R <small>AILS</small> , T <small>IE</small> P <small>LA</small> TES, R <small>AIL</small> J <small>OINTS</small> , T <small>RACK</small> S <small>P</small> IKES, A <small>X</small> LES, W <small>HEELS</small> B <small>ARS</small> (EXC. R <small>EINFORCEMENT</small> B <small>ARS</small>), B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small> , H <small>OT</small> -R <small>OLLED</small> B <small>ARS</small> , B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small> , C <small>OLD</small> -F <small>INISHED</small> C <small>ONCRETE</small> R <small>EINFORCEMENT</small> B <small>ARS</small> T <small>OO</small> L S <small>TEEL</small> B <small>ARS</small> S <small>TRUCTURAL</small> S <small>HAPES</small> (EXC. B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small>) OTHER F <small>INISHED</small> P <small>RODUCTS</small> NOT REPORTED IN DETAIL	5 036 18 140 227 3 889 2 350 33 6 284 333 4 226	4.2 15.3	17 40 6 25 20 22 3 28 9 (NA)	18 948 8 872 11 337 11 337 9 284 6 702 (NA) 4 112 27 685 136 (NA) 9 355	26.6 14.1 14.7 2.1 2.1 3.6 (NA) 3.6 (NA) 1.5
5091214	IRON AND S <small>TEEL</small> F <small>INISHED</small> P <small>RODUCTS</small> , EXC. F <small>LAT</small> , W <small>IRE</small> , P <small>IP</small> E AND T <small>UB</small> ING R <small>AILS</small> , T <small>IE</small> P <small>LA</small> TES, R <small>AIL</small> J <small>OINTS</small> , T <small>RACK</small> S <small>P</small> IKES, A <small>X</small> LES, W <small>HEELS</small> B <small>ARS</small> (EXC. R <small>EINFORCEMENT</small> B <small>ARS</small>), B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small> , H <small>OT</small> -R <small>OLLED</small> B <small>ARS</small> , B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small> , C <small>OLD</small> -F <small>INISHED</small> C <small>ONCRETE</small> R <small>EINFORCEMENT</small> B <small>ARS</small> T <small>OO</small> L S <small>TEEL</small> B <small>ARS</small> S <small>TRUCTURAL</small> S <small>HAPES</small> (EXC. B <small>AR</small> -S <small>IZE</small> S <small>HAPES</small>) OTHER F <small>INISHED</small> P <small>RODUCTS</small> NOT REPORTED IN DETAIL	5 036 18 140 227 3 889 2 350 33 6 284 333 4 226	4.2 15.3	17 40 6 25 20 22 3 28 9 (NA)	18 948 8 872 11 337 11 337 9 284 6 702 (NA) 4 112 27 685 136 (NA) 9 355	26.6 14.1 14.7 2.1 2.1 3.6 (NA) 3.6 (NA) 1.5							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6A. Metals Service Centers and Metals Sales Offices—United States and Geographic Divisions,
by Kind Business 1963—Continued

SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business, geographic division, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	METALS SERVICE CENTERS (CONT.)												
	PACIFIC DIVISION (CONT.)												
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	30 754	4.6	33	66 775	46.1	5091219	STAINLESS STEEL	66 589	10.0	85	289 987	23.0
5091212	IRON AND STEEL PRODUCTS (FLAT)	110 760	16.7	152	337 697	32.8		PLATES	8 915		27	143 884	6.2
	STRIP (HOT-ROLLED)	23 840		70	219 176	10.9		STRIP	4 064		16	82 849	4.9
	SHEETS (COLD-ROLLED)	11 722		59	138 519	8.5		SHEETS	21 011		50	172 105	12.2
	SHEETS (HOT-ROLLED)	13 755		70	212 131	6.5		BAR-SIZE SHAPES	13 205		41	179 131	7.4
	BLACK PLATE	11 965		80	200 595	6.0		OTHER STAINLESS STEEL	14 577		32	144 813	10.1
	SHEETS (GALVANIZED, OTHERWISE COATED)	422		11	7 261	5.8		NOT REPORTED IN DETAIL	4 817		(NA)	(NA)	(NA)
	TINPLATE, TERNEPLATE	15 529		86	206 377	7.5		COPPER WIRE (ELECTRICAL ONLY) MILL PRODUCTS	5 967	.9	11	27 440	21.7
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	243		7	19 370	1.3		OTHER COPPER AND BRASS MILL PRODUCTS	45 252	6.8	68	179 443	25.2
	OTHER FLAT IRON, STEEL PRODUCTS	5 231		9	15 180	34.5		FLAT PRODUCTS (SHEET, STRIP, PLATE)	13 600		42	124 452	10.9
	NOT REPORTED IN DETAIL	12 272		27	99 172	12.4		TUBULAR PRODUCTS (PIPES, TUBES)	13 039		26	109 616	11.9
		15 781		(NA)	(NA)	(NA)		ROD NONELECTRICAL WIRE, EXTRUDED SHAPES	11 214		34	112 925	9.9
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS	39 260	5.9	129	204 558	19.2		NOT REPORTED IN DETAIL	7 399		(NA)	(NA)	(NA)
	WIRE-PLAIN, COATED, BARBED, TWISTED	9 690		44	81 256	11.9		ALUMINUM SHAPES, FORMS, ETC.	74 785	11.3	103	317 367	23.6
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	8 447		46	94 342	9.0		PLATE (1/250 INCH AND OVER)	10 788		50	157 795	6.8
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS,							SHEET AND COIL (1/1006 INCH TO 1/249 INCH)	34 782		72	241 952	14.4
	FITTINGS AND ACCESSORIES	4 832		31	68 916	7.0		ROD, BAR, AND WIRE-ROLLED OR EXTRUDED					
	WIRE ROPE AND STRAND (INCL. GALVANIZED)	10 851		43	63 054	17.2		(ROUNDS, HEXES, SQUARES AND RECTANGLES)	10 087		56	206 569	4.9
	REINFORCEMENT MESH (WELDED AND WOVEN)	1 525		39	70 521	2.2		PIPE AND TUBING (INCL. HOLLOW BAR,	4 899		42	177 470	2.8
	NOT REPORTED IN DETAIL	3 915		(NA)	(NA)	(NA)		EXTRUDED SHAPES	9 634		46	148 346	6.5
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	91 502	13.8	145	334 732	27.3		NOT REPORTED IN DETAIL	4 595		(NA)	(NA)	(NA)
	FLAT, WIRE, PIPE AND TUBING							NONFERROUS METALS (EXC. ALUMINUM, COPPER,					
	RAILS, TIE PLATES, RAIL JOINTS, TRACK	706		11	29 807	2.4		BRASS, PRECIOUS METALS, MINERALS, ORES	14 157	2.1	36	137 108	10.3
	SPICES, AXLES, WHEELS							MAGNESIUM	1 805		9	60 176	3.0
	BAR-SIZE (EXC. REINFORCEMENT BARS)	20 504		81	230 041	8.9		NICKEL	1 442		7	33 225	4.3
	SHAPES, HOT-ROLLED	9 760		71	202 243	4.8		TIN LEAD, ZINC, ETC.	4 161		15	63 331	6.6
	CONCRETE REINFORCEMENT BARS	13 040		63	144 425	9.0		METALLIC ORES, CONCENTRATES	1 648		3	13 299	12.4
	TOOL STEEL BARS	935		19	37 609	2.5		NOT REPORTED IN DETAIL	5 101		(NA)	(NA)	(NA)
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	20 970		78	219 158	9.6		COMMODITIES, N.E.C.	72 662	10.9	(NA)	(NA)	(NA)
	PILING, BEARING PILES	836		6	15 933	5.2		LABOR, SERVICE, AND RENTAL RECEIPTS					
	OTHER FINISHED PRODUCTS	7 952		26	44 492	17.9		FROM CUSTOMERS	1 860	.3	29	74 445	2.5
	NOT REPORTED IN DETAIL	16 799		(NA)	(NA)	(NA)							
5091215	CAST IRON-STEEL PIPE, TUBING	1 689	.3	11	20 241	8.3							
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	82 858	12.5	115	337 146	24.6							
	TUBING (MECHANICAL AND PRESSURE)	27 193		57	236 601	11.5							
	STANDARD STEEL PIPE	26 150		62	194 188	13.5							
	NOT REPORTED IN DETAIL	29 515		(NA)	(NA)	(NA)							
5091217	OTHER CARBON STEEL PRODUCTS	4 919	.7	27	50 416	9.8							
5091218	ALLOY STEEL	21 481	3.2	61	220 577	9.7							
	BAR-S, HOT-ROLLED OR COLD-FINISHED	9 127		34	157 431	5.8							
	TOOL STEEL BARS	4 041		16	58 873	6.9							
	PIPE AND TUBING	4 175		13	48 027	8.7							
	OTHER ALLOY STEEL (INCL. PLATE, SHEET, STRIP)	3 759		31	122 660	3.1							
	NOT REPORTED IN DETAIL	379		(NA)	(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6B. Metals Service Centers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

A. New York, N.Y.-Northeastern New Jersey Standard Consolidated Area

SIC industry and commod- ity line code	Kind of business, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business, and commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY SCA (CONT.)												(5)
	METALS SERVICE CENTERS (SIC 5091, PART)												
	ALL ESTABLISHMENTS, (NUMBER) 230												
	SALES NOT REPORTED BY COMMODITY												
	LINE (\$1,000) 7,303												
	SALES REPORTED BY COMMODITY LINE,	610 028	100.0	215	(X)								
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	41 401	6.8	27	122 792	5091217	OTHER CARBON STEEL PRODUCTS		2 131	2.3	9	46 823	4.6
5091212	IRON AND STEEL PRODUCTS (FLAT)	115 124	18.9	93	249 127	5091218	ALLOY STEEL		17 559	2.9	37	113 386	15.5
	PLATES,	11 197		38	91 513		BARS, HOT-ROLLED OR COLD-FINISHED		10 715		24	91 068	11.8
	STRIP (HOT-, COLD-ROLLED)	12 466		37	90 848		TOOL STEEL BARS		2 448		6	17 452	14.0
	SHEETS (COLD-ROLLED)	22 097		47	126 284		PIPE AND TUBING		1 770		8	29 412	6.0
	SHEETS (HOT-ROLLED)	18 371		42	114 500		OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)		2 015		9	46 744	4.3
	BLACK PLATE	1 171		10	19 255		NOT REPORTED IN DETAIL,		611		(NA)	(NA)	(NA)
	SHEETS (GALVANIZED, OTHERWISE COATED)	18 279		36	111 641	5091219	STAINLESS STEEL		57 424	9.4	59	219 594	26.2
	TINPLATE, TERNEPLATE,	7 020		13	31 084		PLATES,		5 231		17	285 120	6.1
	FABRICATED AND STRUCTURAL PLATE PRODUCTS,	7 796		8	26 307		STRIP,		7 723		15	72 935	12.6
	OTHER FLAT IRON, STEEL PRODUCTS	3 804		17	70 721		SHEETS,		18 315		33	153 188	12.0
	NOT REPORTED IN DETAIL,	12 923		(NA)	(NA)		BARS, BAR-SIZE SHAPES		6 743		30	135 479	15.0
							OTHER STAINLESS STEEL		11 692		24	106 277	11.0
							NOT REPORTED IN DETAIL,		7 700		(NA)	(NA)	(NA)
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	22 471	3.7	47	105 312	5091311	COPPER WIRE (ELECTRICAL ONLY), MILL PRODUCTS		87 292	14.3	6	105 565	82.7
	WIRE--PLAIN, COATED, BARBED, TWISTED,	9 516		25	79 519	5091312	OTHER COPPER AND BRASS, MILL PRODUCTS,		51 351	8.4	36	138 107	37.2
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	3 423		12	36 897		FLAT PRODUCTS (SHEET, STRIP, PLATE)		19 047		25	82 778	23.0
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS,						TUBULAR PRODUCTS (PIPES, TUBES)		9 228		15	47 780	19.3
	FITTINGS AND ACCESSORIES	483		6	14 673		ROD NONELECTRICAL WIRE, EXTRUDED SHAPES		10 777		14	52 450	20.5
	WIRE ROPE AND STRAND (INC. GALVANIZED)						NOT REPORTED IN DETAIL,		12 299		(NA)	(NA)	(NA)
	BALE TIES,	3 315		9	18 050		ALUMINUM SHAPES, FORMS, ETC.,		59 156	9.7	62	234 398	25.2
	REINFORCEMENT MESH (WELDED AND WOVEN)	2 603		12	54 261	5091313	PLATE (.250 INCH AND OVER)		8 806		23	86 212	10.2
	NOT REPORTED IN DETAIL,	3 121		(NA)	(NA)		SHEET AND COIL (.006 INCH TO .249 INCH)		17 626		38	119 434	14.8
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	56 646	9.3	67	199 604		ROD, BAR, AND WIRE--ROLLED OR EXTRUDED						
	FLAT, WIRE, PIPE AND TUBING,						(ROUNDS, HEXES, SQUARES AND RECTANGLES)		14 924		24	108 281	13.8
	RAILS, TIE PLATES, RAIL JOINTS, TRACK	2 316		5	32 853		PIPE AND TUBING (INC. HOLLOW BAR)						
	SPIKES, AXLES, WHEELS,	14 225		36	95 155		SQUARE AND RECTANGULAR TUBING)		3 202		20	92 113	3.5
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE	10 936		27	95 757		EXTRUDED SHAPES		7 172		18	74 145	9.7
	SHAPES, HOT-ROLLED	7 257		17	51 363		FOILS		2 197		3	16 966	12.9
	CONCRETE REINFORCEMENT BARS	1 462		15	47 056		NOT REPORTED IN DETAIL,		5 229		(NA)	(NA)	(NA)
	TOOL STEEL BARS	11 086		33	95 193	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES		21 043	3.4	15	96 778	21.7
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	1 669		9	43 301		COMMODITIES, N.E.C.		28 341	4.6	(NA)	(NA)	(NA)
	OTHER FINISHED PRODUCTS	7 695		(NA)	(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS		1 115	.2	8	30 539	3.7
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	48 974	8.0	40	173 815	5099900	FROM CUSTOMERS						
	TUBING (MECHANICAL AND PRESSURE)	23 145		28	131 175								
	STANDARD STEEL PIPE	12 417		13	41 218								
	NOT REPORTED IN DETAIL,	13 412		(NA)	(NA)								

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6B. Metals Service Centers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

B. Chicago, Ill.-Northwestern Indiana Standard Consolidated Area

SIC industry and commodity line code	Kind of business, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	Kind of business, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	CHICAGO, ILL.-NORTHWESTERN INDIANA SCA METALS SERVICE CENTERS (SIC 5091, PART)					(5)				(3)		(4)
	ALL ESTABLISHMENTS, (NUMBER) 178 SALES NOT REPORTED BY COMMODITY LINE 38,177 SALES REPORTED BY COMMODITY LINE	693 230	100.0	166	(X)	(X)		14 004 1 074		17 (NA)	177 621 (NA)	7.9 (NA)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	47 286	6.8	16	78 343	60.4		2 025	.3	6	90 411	2.2
5091212	IRON AND STEEL PRODUCTS (FLAT)	200 298	28.9	85	303 616	50.9		20 716	3.0	23	206 951	10.0
	PLATES	18 890		31	219 951	84.6		11 196		14	168 465	6.6
	STRIP, (HOT--ROLLED)	30 945		40	263 837	11.7		2 057		9	81 970	2.5
	SHEETS (COLD-ROLLED)	68 592		53	333 259	19.4		5 787		7	70 502	8.2
	SHEETS (HOT-ROLLED)	32 754		47	286 809	11.2		1 669		8	159 166	1.0
	BLACK PLATE	3 038		7	286 809	1.1		7		(NA)	(NA)	(NA)
	SHEETS (GALVANIZED, OTHERWISE COATED)	18 738		35	286 809	6.2		34 271	4.9	26	316 329	10.8
	TUBULAR, TERNIPLATE, OTHERWISE COATED)	5 529		20	174 402	9.2		2 746		8	194 228	1.4
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	5 323		18	141 079	2.2		6 037		13	154 050	3.9
	OTHER FLAT IRON-STEEL PRODUCTS	9 375		18	184 803	5.1		14 457		16	233 533	6.2
	NOT REPORTED IN DETAIL	7 059		(NA)	(NA)	(NA)		6 457		13	239 864	2.7
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	26 966	3.9	29	194 380	13.9		4 555		10	196 092	2.3
	WIRE--PLAIN, COATED, BARBED, TWISTED,	26 163		15	155 751	2.7		19		(NA)	(NA)	(NA)
	NAILS AND STAPLES (NAILS, TACKS AND BRADS)	4 506		19	86 670	5.2		414	.1	3	17 350	2.4
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS,	521		4	9 044	5.8		76 398	11.0	31	281 442	27.1
	FITTINGS AND ACCESSORIES	805		6	16 686	4.8		29 342		24	243 381	12.1
	WIRE ROPE AND STRAND (INC. GALVANIZED)	16 426		11	85 451	19.7		16 441		13	168 599	9.8
	REINFORCEMENT MESH (WELDED AND WOVEN)	545		(NA)	(NA)	(NA)		2 886		15	160 642	13.6
	NOT REPORTED IN DETAIL							8 729		(NA)	(NA)	(NA)
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	104 054	15.0	62	381 487	27.3		41 070	5.9	41	409 489	10.0
	FLAT, WIRE PIPE AND TUBING	7 242		4	52 709	13.7		3 985		10	188 869	2.1
	RAILS, TIE PLATES, RAIL JOINTS, TRACK							16 922		23	304 775	5.6
	SPIKES, AXLES, WHEELS							6 482		18	263 752	2.5
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE	21 149		34	259 745	8.1		1 565		11	231 882	.7
	BARS (HOT-ROLLED)	22 475		23	260 459	8.6		8 635		16	223 544	3.9
	BARS (COLD-ROLLED)	1 189		15	144 567	11.9		3 481		(NA)	(NA)	(NA)
	CONCRETE REINFORCEMENT BARS	1 366		12	88 870	3.8						
	TOOL STEEL BARS	17 763		24	216 994	8.2		43 078	6.2	12	166 840	25.8
	STRUCTURAL SHAPES, EXC. BAR-SIZE SHAPES,	3 858		7	49 903	7.7		2 798		4	98 447	2.8
	OTHER FINISHED PRODUCTS	11 012		(NA)	(NA)	(NA)		36 213		(NA)	64 967	55.7
	NOT REPORTED IN DETAIL							4 101		(NA)	(NA)	(NA)
5091215	CAST IRON--SOIL PIPE, TUBING	2 156	.3	4	5 542	38.9		40 254	5.8	(NA)	(NA)	(NA)
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	51 533	7.4	34	287 312	17.9				(NA)	(NA)	(NA)
	TUBING (MECHANICAL AND PRESSURE)	56 455		26	260 988	14.0		2 711	.4	8	79 618	3.4

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6B. Metals Service Centers—SCA's and Los Angeles SMSA, by Kind of Business: 1963

C. Los Angeles-Long Beach, Calif., SMSA

SIC industry and commodity line code	Kind of business, and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commodity line code	Kind of business, and commodity line		Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribution	Number	Total sales, all commodity lines (\$1,000)	
	LOS ANGELES-LONG BEACH SMSA						LOS ANGELES-LONG BEACH SMSA (CONT.)						(5)
	METALS SERVICE CENTERS (SIC 5091, PART)						METALS SERVICE CENTERS (CONT.)						
	ALL ESTABLISHMENTS, (NUMBER)						TUBING (MECHANICAL AND PRESSURE),		16 086		19	144 423	11.1
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000) (D)						STANDARD STEEL PIPE		18 309		16	116 549	15.7
	SALES REPORTED BY COMMODITY LINE	369 230	100.0	138	(X)		NOT REPORTED IN DETAIL		3 739		(NA)	(NA)	(NA)
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	26 626	7.2	18	46 855	5091217	OTHER CARBON STEEL PRODUCTS		3 090	8	7	21 323	14.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	53 083	14.4	52	170 733	5091218	ALLOY STEEL		13 762	3.7	22	133 581	10.3
	PLATES,	12 452		20	18 833		BAR, HOT-ROLLED OR COLD-FINISHED		5 955		11	92 004	6.5
	STRIP (HOT-ROLLED)	4 350		22	18 828		TOOL STEEL BARS		1 797		6	37 704	4.8
	SHEETS (COLD-ROLLED)	10 077		31	139 460		PIPE AND TUBING		2 996		4	24 919	12.0
	SHEETS (HOT-ROLLED)	6 935		29	113 629		OTHER ALLOY STEEL (INC. PLATE, SHEET, STRIP)		3 004		15	82 717	3.6
	SHEETS (GALVANIZED, OTHERWISE COATED)	8 479		26	104 569		NOT REPORTED IN DETAIL		10		(NA)	(NA)	(NA)
	TINPLATE, TERNEPLATE,	241		6	18 527		STAINLESS STEEL		47 143	12.8	35	179 168	26.3
	FABRICATED AND STRUCTURAL PLATE PRODUCTS	1 227		5	5 306	5091219	PLATES,		6 322		11	89 857	7.0
	OTHER FLAT IRON, STEEL PRODUCTS	5 703		12	62 299		STRIP,		3 712		7	59 073	6.3
	NOT REPORTED IN DETAIL	3 619		(NA)	(NA)		SHEETS,		14 312		19	105 317	13.6
5091213	IRON AND STEEL WIRE, WIRE PRODUCTS,	14 704	4.0	31	70 680		BAR, BAR-SIZE STEEL		10 410		17	111 940	9.3
	WIRE--PLAIN, COATED, BARBED, TWISTED,	4 709		15	26 078		OTHER STAINLESS STEEL		12 311		13	98 171	12.5
	NAILS AND STAPLES (INCL. TACKS AND BRADS)	4 203		9	50 552		NOT REPORTED IN DETAIL		76		(NA)	(NA)	(NA)
	WOVEN AND WELDED WIRE FENCE, FENCE POSTS, FITTINGS AND ACCESSORIES,	796		5	20 385	5091311	COPPER WIRE (ELECTRICAL ONLY), MILL PRODUCTS		4 004	1.1	5	16 585	24.1
	WIRE ROPE AND STRAND (INC. GALVANIZED)	4 524		11	17 404	5091312	OTHER COPPER AND BRASS MILL PRODUCTS,		29 208	7.9	28	113 602	25.7
	REINFORCEMENT MESH (WELDED AND WOVEN)	168		4	14 614		FLAT PRODUCTS (SHEET, STRIP, PLATE),		7 204		16	77 052	11.9
	NOT REPORTED IN DETAIL	304		(NA)	(NA)		TUBULAR PRODUCTS (PIPS, TUBES),		7 190		11	74 061	9.7
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC.	40 516	11.0	42	159 083		ROD, ELECTRICAL WIRE, EXTRUDED SHAPES,		8 153		16	75 197	10.6
	FLAT, WIRE, PIPE AND TUBING,	462		3	14 605	5091313	ALUMINUM SHAPES, FORMS, ETC.,		50 376	13.6	48	204 263	24.7
	RAILS, TIE PLATES, RAIL JOINTS, TRACK	9 025		24	128 214		PLATE (1.250 INCH AND OVER),		7 724		22	100 629	7.7
	BARS (EXC. REINFORCEMENT BARS), BAR-SIZE	4 416		22	113 606		SHEET AND COIL (1.006 INCH TO .249 INCH)		21 867		28	147 258	14.8
	CONCRETE REINFORCEMENT BARS	4 101		14	58 712		ROUND BAR, AND WIRE-ROLLED OR EXTRUDED		8 255		25	133 788	6.2
	TOOL STEEL BARS	11 403		20	118 677		PIPE AND TUBING (INC. HOLLOW BAR,		3 175		15	112 319	2.8
	STRUCTURAL SHAPES (EXC. BAR-SIZE SHAPES)	5 997		8	26 790		EXTRUDED SHAPES		7 068		20	98 842	7.2
	OTHER FINISHED PRODUCTS	4 335		(NA)	(NA)		NOT REPORTED IN DETAIL		2 287		(NA)	(NA)	(NA)
5091215	CAST IRON--SOIL PIPE, TUBING	475	1.1	3	2 253	5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER,		11 596	3.1	12	95 504	12.1
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	38 134	10.3	33	174 198		BRASS, PRECIOUS METALS, MINERALS, ORES,		36 025	9.8	(NA)	(NA)	(NA)
						5099900	COMMODITIES, N.E.C.		488	1.1	7	37 004	1.3
							LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS						

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TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distrib- ution			
		(1,000) (1)	(\$1,000) (2)	(3)	(4)	(\$1,000) (5)	(6)
	IRON, STEEL SCRAP (SIC 5093, PART)						
	UNITED STATES						
	ALL ESTABLISHMENTS. (NUMBER) 4,006						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 308,508						
	SALES REPORTED BY COMMODITY LINE.	(X)	1 629 306	100.0	2 467	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	6 469	.4	352	59 340	10.9
5059100	HIDES, SKINS, PELTS	(X)	1 671	.1	54	19 141	8.7
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	(X)	3 174	.2	6	19 956	15.9
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	10 226	.6	116	100 829	10.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	16 415	1.0	413	203 150	8.1
5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	(X)	1 106	.1	12	8 761	12.6
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	(X)	1 370	.1	22	17 391	7.9
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	(X)	880	.1	9	4 178	21.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS.	37 472	1 129 158	69.3	1 515	1 428 237	79.1
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	8 403	130 035	8.0	1 246	433 648	31.4
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	489 465	35 958	2.2	625	427 123	9.0
5093211	ALUMINUM SCRAP. POUNDS.	269 688	27 905	1.7	1 136	580 565	4.8
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	346 852	69 558	4.3	1 270	586 974	11.9
5093213	SCRAP LEAD. POUNDS.	253 089	13 582	.8	977	501 019	2.7
5093214	ZINC SCRAP. POUNDS.	114 232	4 701	.3	538	344 676	1.4
5093215	OTHER NONFERROUS METALLIC SCRAP (X)	49 432	3.0	573	644 284	7.7	
5093220	WASTE PAPER POUNDS.	1 302 707	13 100	.8	359	133 524	9.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	111 178	6 626	.4	430	140 703	4.7
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	1 674	.1	118	58 771	2.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	6 039	.4	157	116 874	5.2
5099900	COMMODITIES N.E.C. POUNDS.	(X)	90 162	5.5	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		10 065	.6	248	206 833	4.9
	WASTE MATERIALS (SIC 5093, PART)						
	ALL ESTABLISHMENTS. (NUMBER) 4,168						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 237,897						
	SALES REPORTED BY COMMODITY LINE.	(X)	1 308 580	100.0	3 095	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	839	.1	21	4 949	17.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	1 050	.1	89	18 513	5.7
5032100	YARD OR PIECE GOODS	(X)	3 955	.3	15	16 267	24.3
5059100	HIDES, SKINS, PELTS	(X)	954	.1	44	9 039	10.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	1 055	.1	33	7 813	13.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	728	.1	58	15 535	4.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	4 957	.4	176	62 208	8.0
5091314	NONFERROUS METALS (EXC. ALUMINUM, COPPER, BRASS, PRECIOUS METALS) MINERALS, ORES	(X)	1 575	.1	11	10 501	15.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS.	2 272	57 083	4.4	527	243 455	23.4
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	1 286	13 153	1.0	573	165 826	7.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	99 260	6 807	.5	469	219 626	3.1
5093211	ALUMINUM SCRAP. POUNDS.	774 623	81 299	6.2	1 150	476 941	17.0
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	949 547	211 635	16.2	1 188	489 295	43.3
5093213	SCRAP LEAD. POUNDS.	1 247 023	35 913	2.7	1 035	430 122	8.3
5093214	ZINC SCRAP. POUNDS.	431 712	17 855	1.4	719	370 663	4.8
5093215	OTHER NONFERROUS METALLIC SCRAP (X)	93 979	7.2	779	372 803	25.2	
5093220	WASTE PAPER POUNDS.	19 644 715	234 754	17.9	1 176	349 761	67.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	4 132 094	317 303	24.2	1 325	488 126	65.0
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	132 657	10.1	484	209 745	63.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	3 665	.3	150	47 949	7.6
5099900	COMMODITIES N.E.C. POUNDS.	(X)	83 124	6.4	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		4 240	.3	197	91 057	4.7

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TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines (\$1,000)	
			Amount	Percent distrib- ution			
		(1,000) (1)	(\$1,000) (2)	(3)	(4)	(5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	NEW ENGLAND DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 246 (D)						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						
	SALES REPORTED BY COMMODITY LINE.	(X)	77 942	100.0	147	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	302	.4	17	2 733	11.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	285	.4	16	5 871	4.9
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON:						
	STEEL SCRAP-EXC. ALLOY. TONS.	1 684	45 054	57.8	90	65 918	68.3
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	398	5 014	6.4	69	22 165	22.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	58 215	4 112	5.3	35	28 641	14.4
5093211	ALUMINUM SCRAP. POUNDS.	18 794	2 260	2.9	56	37 403	6.0
5093212	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	35 623	8 152	10.5	71	39 914	20.4
5093213	SCRAP LEAD. POUNDS.	16 813	786	1.0	54	35 749	2.2
5093214	ZINC SCRAP. POUNDS.	8 966	330	.4	26	30 401	1.1
5093215	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	(X)	4 687	6.0	34	41 371	11.3
5093220	WASTE PAPER. POUNDS.	63 185	665	.9	30	10 146	6.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	4 556	282	.4	34	10 723	2.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	76	.1	7	2 397	3.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	1 024	1.3	11	11 071	9.2
5099900	COMMODITIES N.E.C.	(X)	4 655	6.0	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		258	.3	15	21 069	1.2
	MIDDLE ATLANTIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 855 (D)						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						
	SALES REPORTED BY COMMODITY LINE.	(X)	447 248	100.0	545	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	644	.1	57	8 879	7.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	474	.1	22	15 773	3.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	2 188	.5	66	27 747	7.9
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON:						
	STEEL SCRAP-EXC. ALLOY. TONS.	10 641	356 277	79.7	337	402 756	88.5
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	1 677	28 060	6.3	272	69 967	40.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	90 829	6 887	1.5	146	68 106	10.1
5093211	ALUMINUM SCRAP. POUNDS.	37 111	3 954	.9	221	88 626	4.5
5093212	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	41 975	9 219	2.1	261	92 423	10.0
5093213	SCRAP LEAD. POUNDS.	32 299	1 697	.4	203	78 019	2.2
5093214	ZINC SCRAP. POUNDS.	21 209	681	.2	110	47 178	1.4
5093215	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	(X)	12 024	2.7	120	203 670	5.9
5093220	WASTE PAPER. POUNDS.	264 144	2 696	.6	112	27 339	9.9
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	14 080	831	.2	107	26 727	3.1
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	230	.1	21	12 925	1.8
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	558	.1	23	10 426	5.4
5099900	COMMODITIES N.E.C.	(X)	18 602	4.2	(NA)	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		2 226	.5	44	31 018	7.2
	EAST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 1,132 (D)						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)						
	SALES REPORTED BY COMMODITY LINE.	(X)	579 694	100.0	754	(X)	(X)
	PASSENGER CARS (NEW AND USED)	(X)	24		6	214	11.2
	AUTOMOBILE PARTS, EQPT., SUPPLIES, ETC.	(X)	9		3	289	3.1
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	1 833	.3	104	17 557	10.4
5083200	GENERAL PURPOSE INDUSTRIAL MACHINERY, EQPT.	(X)	663	.1	3	4 985	13.3
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	3 801	.7	24	25 352	15.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	4 745	.8	119	66 559	7.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON:						
	STEEL SCRAP-EXC. ALLOY. TONS.	14 959	434 999	75.0	469	512 107	84.9
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	3 246	49 541	8.5	405	167 025	29.7
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	192 410	14 451	2.5	234	164 295	8.8
5093211	ALUMINUM SCRAP. POUNDS.	80 403	8 063	1.4	379	213 524	3.8
5093212	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	79 080	16 594	2.9	400	218 107	7.6
5093213	SCRAP LEAD. POUNDS.	47 871	2 282	.4	299	161 210	1.4
5093214	ZINC SCRAP. POUNDS.	28 520	1 315	.2	185	111 673	1.2
5093215	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	(X)	8 628	1.5	186	167 108	5.2
5093220	WASTE PAPER. POUNDS.	852 279	8 455	1.5	152	65 468	12.9
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	29 808	1 964	.3	161	57 086	3.4

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TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines (\$1,000)	
			Amount	Percent distrib- ution			
		(1,000) (1)	(\$1,000) (2)	(3)	(4)	(5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	EAST NORTH CENTRAL DIVISION (CONT.)						
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	417	.1	40	13 827	3.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	1 259	.2	40	31 425	4.0
5099900	COMMODITIES N.E.C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(X)	18 584	3.2	(NA)	(NA)	(NA)
			2 067	2.6	88	73 007	2.8
	WEST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS						
	SALES NOT REPORTED BY COMMODITY LINE						
	SALES REPORTED BY COMMODITY LINE	(X)	100 149	100.0	208	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	2 040	2.0	45	7 696	26.5
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	(X)	79	.1	3	468	16.9
5059100	HIDES, SKINS, PELTS	(X)	835	.8	16	5 767	14.5
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	178	.2	8	1 506	11.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	147	.1	10	8 925	1.6
5091211	IRON AND STEEL PRODUCTS (SEMI-FINISHED)	(X)	108	.1	3	479	22.5
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	1 598	1.6	54	22 408	7.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	1 961	56 759	56.7	128	90 220	62.9
5093122	UNPREPARED IRON, STEEL SCRAP	556	7 842	7.8	104	43 681	18.0
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	20 982	1 621	1.6	35	33 895	12.2
5093211	ALUMINUM SCRAP	22 153	2 557	2.6	99	46 489	5.5
5093212	SCRAP COPPER, COPPER BASE ALLOY	47 974	9 329	9.3	122	53 678	17.4
5093213	SCRAP LEAD	65 594	4 306	4.3	92	46 980	9.2
5093214	ZINC SCRAP	4 157	182	.2	44	22 921	.8
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	2 090	2.1	44	32 645	6.4
5093220	WASTE PAPER	8 610	86	.1	13	4 737	1.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	43 111	2 367	2.4	35	11 221	21.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	328	.3	18	15 736	2.1
5099900	COMMODITIES N.E.C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(X)	7 360	7.3	(NA)	(NA)	(NA)
			337	.3	21	21 448	1.6
	SOUTH ATLANTIC DIVISION						
	ALL ESTABLISHMENTS						
	SALES NOT REPORTED BY COMMODITY LINE						
	SALES REPORTED BY COMMODITY LINE	(X)	79 460	100.0	210	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES	(X)	788	1.0	37	5 447	14.5
5059100	HIDES, SKINS, PELTS	(X)	123	.2	5	4 396	2.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	105	.1	3	2 563	4.1
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING)	(X)	141	.2	7	2 921	4.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	234	.3	19	8 190	2.9
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	97	.1	10	2 609	3.7
5091212	IRON AND STEEL PRODUCTS (FLAT)	(X)	848	1.1	38	11 724	7.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY	1 495	43 033	54.2	133	66 215	65.0
5093122	UNPREPARED IRON, STEEL SCRAP	555	9 635	12.1	94	21 676	44.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES)	21 061	1 470	1.8	48	22 507	6.5
5093211	ALUMINUM SCRAP	27 534	2 731	3.4	116	42 981	6.4
5093212	SCRAP COPPER, COPPER BASE ALLOY	27 113	6 011	7.6	131	43 274	13.9
5093213	SCRAP LEAD	26 037	1 574	2.0	108	36 537	4.3
5093214	ZINC SCRAP	15 465	850	1.1	59	28 284	3.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	4 291	5.4	57	30 876	13.9
5093220	WASTE PAPER	59 717	640	.8	32	12 580	5.1
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS	15 853	961	1.2	53	19 556	4.9
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.)	(X)	86	.1	10	2 802	3.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE	(X)	193	.2	19	5 531	3.5
5099900	COMMODITIES N.E.C. LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(X)	5 488	6.9	(NA)	(NA)	(NA)
			201	.3	19	5 722	3.5

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TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines (\$1,000) (5)	
			Amount (\$1,000) (2)	Percent distrib- ution (3)			
		(1,000) (1)			(4)		(6)
	IRON, STEEL SCRAP (CONT.)						
	EAST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 196						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	64 037	100.0	119	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	39	.1	4	4 040	1.0
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	269	.4	27	6 871	3.9
5059100	HIDES, SKINS, PELTS	(X)	385	.6	10	3 443	11.2
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	1 191	1.9	23	14 779	8.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS.	1 365	39 304	61.4	69	55 556	70.7
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	227	4 049	6.3	54	18 338	22.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	21 486	1 520	2.4	31	39 321	3.9
5093211	ALUMINUM SCRAP. POUNDS.	17 109	1 517	2.4	61	39 548	3.8
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	18 303	4 121	6.4	62	32 429	12.7
5093213	SCRAP LEAD. POUNDS.	17 429	743	1.2	54	38 929	1.9
5093214	ZINC SCRAP. POUNDS.	7 820	285	.4	28	30 011	.9
5093215	OTHER NONFERROUS METALLIC SCRAP (X) 1 325	(X)	1 325	2.1	26	24 332	5.4
5093220	WASTE PAPER POUNDS.	39 985	397	.6	7	8 026	4.9
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	1 249	62	.1	13	8 098	.8
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER; BONES, GLASS, ETC.).	(X)	363	.6	8	9 029	4.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	346	.5	13	10 465	3.3
	COMMODITIES N.E.C. (X) 7 136	(X)	7 136	11.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		985	1.5	13	18 472	5.3
	WEST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 343						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	104 444	100.0	195	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	91	.1	22	5 307	1.7
5083500	OIL WELL, OIL REFINING MACHINERY, EQUIPMENT	(X)	66	.1	3	576	11.5
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	134	.1	13	3 361	4.0
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	3 673	3.5	47	34 850	10.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	(X)	660	.6	9	8 001	8.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS.	1 775	53 286	51.0	116	77 688	68.6
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	1 126	14 854	14.2	89	37 209	39.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	19 237	1 340	1.3	27	22 159	6.0
5093211	ALUMINUM SCRAP. POUNDS.	31 287	3 044	2.9	87	49 198	6.2
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	30 074	6 924	6.6	94	44 681	15.5
5093213	SCRAP LEAD. POUNDS.	30 245	1 398	1.3	77	43 705	3.2
5093214	ZINC SCRAP. POUNDS.	7 754	315	.3	37	37 080	.8
5093215	OTHER NONFERROUS METALLIC SCRAP (X) 7 137	(X)	7 137	6.8	38	57 262	12.5
5093220	WASTE PAPER POUNDS.	7 648	90	.1	9	4 602	2.0
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	1 084	63	.1	12	2 900	2.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER; BONES, GLASS, ETC.).	(X)	346	.3	14	14 459	2.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	991	.9	13	18 211	5.4
	COMMODITIES N.E.C. (X) 9 360	(X)	9 360	9.0	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		672	.4	20	9 735	6.9
	MOUNTAIN DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 133						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 10,022						
	SALES REPORTED BY COMMODITY LINE.	(X)	23 731	100.0	68	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	61	.3	5	752	8.1
5059100	HIDES, SKINS, PELTS	(X)	154	.6	7	1 435	10.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	208	.9	9	1 516	13.7
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS.	642	15 789	66.5	38	19 810	79.7
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	199	3 976	16.8	39	6 780	58.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	4 829	222	.9	10	1 868	11.9
5093211	ALUMINUM SCRAP. POUNDS.	2 910	268	1.1	25	3 980	6.7
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	5 352	1 188	5.0	31	5 276	22.5
5093213	SCRAP LEAD. POUNDS.	2 810	124	.5	21	2 925	4.2

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines (\$1,000)	
			Amount	Percent distrib- ution			
		(1)	(2)	(3)	(4)	(5)	(6)
	IRON, STEEL SCRAP (CONT.)						
	MOUNTAIN DIVISION (CONT.)						
5093214	ZINC SCRAP. POUNDS.	311	16	.1	8	1 515	1.1
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	1 012	4.3	15	15 262	6.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	668	50	.2	6	1 745	2.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	89	.4	7	2 118	4.2
	COMMODITIES, N.E.C.	(X)	437	1.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		137	.6	8	970	14.1
	PACIFIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 374						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 27,449						
	SALES REPORTED BY COMMODITY LINE.	(X)	152 601	100.0	221	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	441	.3	38	4 098	10.8
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	5 330	3.5	21	38 075	14.0
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	331	.2	4	1 159	28.6
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	1 679	1.1	41	17 696	9.5
5091216	IRON AND STEEL PIPE, TUBING (EXC. CAST IRON SOIL PIPE)	(X)	512	.3	4	6 128	8.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS.	2 950	84 657	55.5	135	137 967	61.4
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	419	7 064	4.6	120	46 807	15.1
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	60 416	4 335	2.8	59	46 331	9.4
5093211	ALUMINUM SCRAP. POUNDS.	32 387	3 511	2.3	92	58 816	6.0
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	61 358	8 020	5.3	98	57 192	14.0
5093213	SCRAP LEAD. POUNDS.	13 991	672	.4	69	56 965	1.2
5093214	ZINC SCRAP. POUNDS.	20 030	727	.5	41	35 613	2.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	8 238	5.4	53	71 758	11.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	98	.1	7	728	13.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	1 251	.8	13	11 891	10.5
	COMMODITIES, N.E.C.	(X)	22 553	14.8	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		3 182	2.1	20	25 392	12.5
	WASTE MATERIALS (SIC 5093, PART)						
	NEW ENGLAND DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 454						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	170 914	100.0	360	(X)	(X)
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	216	.1	4	1 209	17.9
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	164	.1	11	6 374	2.6
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP-EXC. ALLOY TONS.	147	3 226	1.9	51	23 263	13.9
5093122	UNPREPARED IRON, STEEL SCRAP. TONS.	102	1 231	.7	49	20 999	5.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS.	9 978	693	.4	56	26 007	2.7
5093211	ALUMINUM SCRAP. POUNDS.	51 473	6 703	3.9	130	54 829	12.2
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	151 428	32 541	19.0	139	56 790	57.3
5093213	SCRAP LEAD. POUNDS.	59 669	3 063	1.8	119	42 801	7.2
5093214	ZINC SCRAP. POUNDS.	48 611	1 781	1.0	86	44 255	4.0
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	8 739	5.1	77	37 258	23.5
5093220	WASTE PAPER POUNDS.	1 906 487	26 273	15.4	134	38 551	68.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS.	749 209	47 579	27.8	197	68 409	69.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	23 612	13.8	69	39 711	59.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	466	.3	13	5 620	8.3
	COMMODITIES N.E.C.	(X)	14 477	8.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		150	.1	16	5 507	2.7
	MIDDLE ATLANTIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 1,439						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	397 495	100.0	1 095	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines (\$1,000)	
			Amount (\$1,000)	Percent distrib- ution			
		(1,000) (1)	(2)	(3)	(4)	(5)	(6)
	WASTE MATERIALS (CONT.)						
	MIDDLE ATLANTIC DIVISION (CONT.)						
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	278	.1	22	3 383	8.2
5032100	YARD OR PIECE GOODS	(X)	1 183	.3	5	4 964	23.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	416	.1	8	1 235	33.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	537	.1	29	6 894	7.8
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS. . .	336	7 861	2.0	117	48 338	16.3
5093122	UNPREPARED IRON, STEEL SCRAP. TONS. . .	350	3 343	.8	164	42 643	7.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS. . .	27 538	1 871	.5	114	61 737	3.0
5093211	ALUMINUM SCRAP. POUNDS. . .	219 651	20 125	5.1	302	132 876	15.1
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS. . .	317 839	72 704	18.3	327	147 022	49.5
5093213	SCRAP LEAD. POUNDS. . .	225 910	10 585	2.7	275	120 067	8.8
5093214	ZINC SCRAP. POUNDS. . .	194 350	8 520	2.1	178	99 421	8.6
5093215	OTHER NONFERROUS METALLIC SCRAP POUNDS. . .	(X)	31 535	7.9	230	107 935	29.2
5093220	WASTE PAPER POUNDS. . .	6 841 332	82 719	20.8	483	120 188	68.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS. . .	1 187 613	86 962	21.9	513	127 020	68.5
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	29 865	7.5	137	39 330	75.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	723	.2	34	7 948	9.1
5099900	COMMODITIES N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(X)	36 392	9.2	(NA)	(NA)	(NA)
			1 876	.5	62	31 297	6.0
	EAST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 841						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	270 523	100.0	593	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	226	.1	19	3 105	7.3
5032100	YARD OR PIECE GOODS	(X)	399	.1	4	1 432	27.9
5087200	CUSTODIAL (JANITORS') SUPPLIES.	(X)	182	.1	3	744	24.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	1 244	.5	41	17 694	7.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS. . .	532	14 138	5.2	117	58 210	24.3
5093122	UNPREPARED IRON, STEEL SCRAP. TONS. . .	379	3 685	1.4	188	51 114	7.2
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS. . .	34 415	2 402	.9	126	60 318	4.0
5093211	ALUMINUM SCRAP. POUNDS. . .	190 787	20 640	7.6	287	116 762	17.7
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS. . .	178 677	40 740	15.1	286	113 249	36.0
5093213	SCRAP LEAD. POUNDS. . .	719 312	10 081	3.7	255	109 183	9.2
5093214	ZINC SCRAP. POUNDS. . .	105 737	3 835	1.4	185	96 173	4.0
5093215	OTHER NONFERROUS METALLIC SCRAP POUNDS. . .	(X)	15 666	5.8	184	85 549	18.3
5093220	WASTE PAPER POUNDS. . .	5 240 068	60 112	22.2	280	88 606	67.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS. . .	430 271	32 314	11.9	239	80 426	40.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	51 609	19.1	106	69 472	74.3
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	332	.1	30	5 633	5.9
5099900	COMMODITIES N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(X)	12 168	4.5	(NA)	(NA)	(NA)
			750	.3	53	17 288	4.3
	WEST NORTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 233						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	53 625	100.0	160	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	83	.2	10	1 011	8.2
5059100	HIDES, SKINS, PELTS	(X)	399	.7	12	3 113	12.8
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	190	.4	8	2 203	8.6
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	110	.2	5	1 254	8.8
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	685	1.3	32	8 185	8.4
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS. . .	135	3 075	5.7	50	16 120	19.1
5093122	UNPREPARED IRON, STEEL SCRAP. TONS. . .	116	1 453	2.7	44	12 357	11.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS. . .	5 040	378	.7	32	12 972	2.9
5093211	ALUMINUM SCRAP. POUNDS. . .	34 927	3 988	7.4	83	27 332	14.6
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS. . .	60 691	10 908	20.3	91	28 259	38.6
5093213	SCRAP LEAD. POUNDS. . .	50 168	2 747	5.1	79	26 992	10.2
5093214	ZINC SCRAP. POUNDS. . .	14 201	553	1.0	62	23 697	2.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity (1,000) (1)	Value		Number (4)	Total sales, all commodity lines (\$1,000) (5)	
			Amount (\$1,000) (2)	Percent distrib- ution (3)			
	WASTE MATERIALS (CONT.)						
	WEST NORTH CENTRAL DIVISION (CONT.)						
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	2 085	3.9	44	14 529	14.4
5093220	WASTE PAPER POUNDS	769 173	9 375	17.5	38	11 992	78.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS	128 708	10 870	20.3	46	19 289	56.4
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	3 319	6.2	27	13 798	24.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	296	.6	13	7 785	3.8
	COMMODITIES, N.E.C.	(X)	2 887	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		224	.4	17	5 639	4.0
	SOUTH ATLANTIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 414						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 20,489						
	SALES REPORTED BY COMMODITY LINE.	(X)	193 455	100.0	320	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	111	.1	4	1 303	8.5
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	276	.1	12	3 273	8.4
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	164	.1	7	2 136	7.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	1 018	.5	18	9 955	10.2
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS	420	10 618	5.5	62	30 624	34.7
5093122	UNPREPARED IRON, STEEL SCRAP. TONS	90	754	.4	36	8 447	8.9
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	5 221	405	.2	44	21 443	1.9
5093211	ALUMINUM SCRAP. POUNDS	53 981	7 130	3.7	100	37 803	18.9
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	78 134	17 915	9.3	105	43 383	41.3
5093213	SCRAP LEAD. POUNDS	40 548	2 025	1.0	100	40 256	5.0
5093214	ZINC SCRAP. POUNDS	20 676	934	.5	59	29 539	3.2
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	4 033	2.1	70	26 930	15.0
5093220	WASTE PAPER POUNDS	1 845 454	19 404	10.0	93	35 782	54.2
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS	1 245 383	109 445	56.6	164	129 841	84.3
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	8 170	4.2	36	15 661	52.2
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	327	.2	15	3 912	8.4
	COMMODITIES, N.E.C.	(X)	10 453	5.4	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		273	.1	13	7 257	3.8
	EAST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 92						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	28 863	100.0	67	(X)	(X)
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES)	(X)	31	.1	4	614	5.0
5084500	RECONDITIONED DRUMS AND BARRELS	(X)	27	.1	3	1 619	1.7
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	33	.1	5	1 629	2.0
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS	81	2 252	7.8	20	9 589	23.5
5093122	UNPREPARED IRON, STEEL SCRAP. TONS	15	144	.5	10	1 696	8.5
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS	1 502	70	.2	11	7 072	1.0
5093211	ALUMINUM SCRAP. POUNDS	13 385	1 957	6.8	28	13 174	14.9
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS	25 186	6 347	22.0	28	13 271	47.8
5093213	SCRAP LEAD. POUNDS	19 141	984	3.4	25	9 126	10.8
5093214	ZINC SCRAP. POUNDS	1 603	66	.2	16	4 720	1.4
5093215	OTHER NONFERROUS METALLIC SCRAP	(X)	1 108	3.8	21	9 488	11.7
5093220	WASTE PAPER POUNDS	335 451	4 372	15.1	23	6 466	67.6
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS	55 473	4 934	17.1	24	10 374	47.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	3 672	12.7	14	6 282	58.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	331	1.1	6	3 926	8.4
	COMMODITIES, N.E.C.	(X)	2 502	8.7	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		33	.1	4	2 141	1.5
	WEST SOUTH CENTRAL DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 238						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	56 724	100.0	164	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity (1,000) (1)	Value		Number (4)	Total sales, all commodity lines (\$1,000) (5)	
			Amount (\$1,000) (2)	Percent distribu- tion (3)			
	WASTE MATERIALS (CONT.)						
	WEST SOUTH CENTRAL DIVISION (CONT.)						
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	64	.1	10	5 300	1.2
5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	(X)	31	.1	4	380	8.2
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	84	.1	9	2 025	4.1
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	872	1.5	20	5 897	14.8
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS. . .	296	7 394	13.0	46	26 134	28.3
5093122	UNPREPARED IRON, STEEL SCRAP. TONS. .	32	466	.8	19	4 320	10.8
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS. . .	1 924	122	.2	22	4 300	2.8
5093211	ALUMINUM SCRAP. POUNDS.	50 523	5 134	9.1	73	33 798	15.2
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS. . .	34 304	8 064	14.2	67	28 093	28.7
5093213	SCRAP LEAD. POUNDS.	62 214	3 038	5.4	64	28 403	10.7
5093214	ZINC SCRAP. POUNDS.	20 088	716	1.3	41	28 512	2.5
5093215	OTHER NONFERROUS METALLIC SCRAP (X)	(X)	7 427	13.1	45	28 209	26.3
5093220	WASTE PAPER POUNDS.	815 787	9 140	16.1	46	14 329	63.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS. . .	109 091	7 756	13.7	46	16 291	47.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	3 267	5.8	33	9 454	34.6
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	411	.7	13	4 742	8.7
5099900	COMMODITIES N.E.C., LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(X)	2 427	4.3	(NA)	(NA)	(NA)
			311	.5	10	5 815	5.3
	MOUNTAIN DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 85						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	21 806	100.0	57	(X)	(X)
5059100	HIDES, SKINS, PELTS	(X)	247	1.1	9	2 058	12.0
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	(X)	124	.6	5	1 653	7.5
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	131	.6	4	866	15.1
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS. . .	154	4 261	19.5	27	11 783	36.2
5093122	UNPREPARED IRON, STEEL SCRAP. TONS. .	19	170	.8	10	2 242	7.6
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS. . .	2 892	113	.5	11	7 185	1.6
5093211	ALUMINUM SCRAP. POUNDS.	17 314	1 697	7.8	36	16 197	10.5
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS. . .	19 866	4 329	19.9	37	15 744	27.5
5093213	SCRAP LEAD. POUNDS.	28 118	1 253	5.7	34	15 278	8.2
5093214	ZINC SCRAP. POUNDS.	8 872	292	1.3	24	9 984	2.9
5093215	OTHER NONFERROUS METALLIC SCRAP (X)	(X)	1 858	8.5	18	7 108	26.1
5093220	WASTE PAPER POUNDS.	273 443	3 263	15.0	13	8 412	38.8
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS. . .	24 105	1 734	8.0	14	4 792	36.2
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	1 440	6.6	16	4 714	30.5
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	304	1.4	5	1 239	24.5
	COMMODITIES, N.E.C.	(X)	324	1.5	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		266	1.2	5	3 029	8.8
	PACIFIC DIVISION						
	ALL ESTABLISHMENTS. (NUMBER) 372						
	SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) (D)						
	SALES REPORTED BY COMMODITY LINE.	(X)	115 175	100.0	279	(X)	(X)
5013130	USED AUTOMOTIVE PARTS, EQPT., TIRES, TUBES.	(X)	78	.1	6	1 255	6.2
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMICALS, FATS, OILS, EXPLOSIVES, ETC.	(X)	160	.1	3	998	16.0
5083920	USED OR REBUILT MACHINERY AND EQUIPMENT	(X)	130	.1	8	1 092	11.9
5091212	IRON AND STEEL PRODUCTS (FLAT).	(X)	273	.2	16	4 714	5.8
5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON; STEEL SCRAP-EXC. ALLOY TONS. . .	171	4 258	3.7	37	19 394	22.0
5093122	UNPREPARED IRON, STEEL SCRAP. TONS. .	183	1 907	1.7	53	22 008	8.7
5093123	ALLOY STEEL SCRAP (INC. STAINLESS SERIES) POUNDS. . .	10 750	753	.7	53	18 592	4.1
5093211	ALUMINUM SCRAP. POUNDS.	142 582	13 925	12.1	111	44 170	31.5
5093212	SCRAP COPPER, COPPER BASE ALLOY POUNDS. . .	83 422	18 087	15.7	108	43 484	41.6
5093213	SCRAP LEAD. POUNDS.	41 943	2 137	1.9	84	38 016	5.6
5093214	ZINC SCRAP. POUNDS.	17 574	1 158	1.0	68	34 362	3.4
5093215	OTHER NONFERROUS METALLIC SCRAP (X)	(X)	21 528	18.7	90	55 797	38.6

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Scrap and Waste Materials Dealers—United States and Geographic Divisions, by Kind of Business: 1963—Continued

SIC industry and commod- ity line code	Kind of business, area, and commodity line	Sales of specified commodity line			Establishments reporting commodity line		Col. 2 as percent of col. 5
		Quantity	Value		Number	Total sales, all commodity lines	
			Amount	Percent distri- bution			
		(1,000) (1)	(\$1,000) (2)	(3)	(4)	(\$1,000) (5)	(6)
	WASTE MATERIALS (CONT.)						
	PACIFIC DIVISION (CONT.)						
5093220	WASTE PAPER POUNDS . . .	1 617 520	20 096	17.4	66	25 435	79.0
5093230	WASTE RAGS, TEXTILE WASTE, WIPING CLOTHS. POUNDS . . .	202 241	15 709	13.6	82	31 684	49.6
5093290	OTHER WASTE MATERIALS, SCRAP (RUBBER, BONES, GLASS, ETC.).	(X)	7 703	6.7	46	11 323	68.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	(X)	475	.4	21	7 144	6.6
	COMMODITIES, N.E.C.	(X)	6 441	5.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS		357	.3	17	13 084	2.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Appendix A

INDEX TO KIND OF BUSINESS, TYPE OF OPERATION, AND AREA

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches and sales offices		Merchandise agents and brokers		Assemblers of farm products	
		United States	Geographic division	New York SCA, Chicago SCA, Los Angeles SMSA	United States	Geographic division	United States	Geographic division	United States	Geographic division
		Page	Page	Page	Page	Page	Page	Page	Page	Page
50	WHOLESALE TRADE									
501	MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT:									
5012	AUTOMOBILES; OTHER MOTOR VEHICLES	81	120-122	348, 369, 385	408	422-423	494	515-516	(x)	(x)
5013	AUTOMOTIVE EQUIPMENT	81	122-127	348, 369, 385	408	423-424	494	516-517	(x)	(x)
5014	TIRES; TUBES	82	127-128	348, 369 (NA)	408	424-426	494	(NA)	(x)	(x)
502	DRUGS; CHEMICALS; ALLIED PRODUCTS:									
5022	DRUGS; DRUG PROPRIETARIES; DRUGGISTS' SUNDRIES	82	128-134	349, 369, 385	408	426-428	494	518-519	(x)	(x)
5028	PAINTS; VARNISHES.	83	134-136	349, 370, 386	409	428-430	495	519-520	(x)	(x)
5029	OTHER CHEMICALS; ALLIED PRODUCTS	83	136-139	349, 370, 386	409	430-432	495	520-521	(x)	(x)
503	DRY GOODS; APPAREL:									
5032	DRY GOODS; PIECE GOODS; NOTIONS.	84	139-142	350, 370, 386	409	432-434	495	522-523	(x)	(x)
5035	APPAREL AND ACCESSORIES; HOSIERY; LINGERIE	84	142-148	350, 370, 386	410	434-436	496	523-526	(x)	(x)
5039	FOOTWEAR	85	148-150	351, 371 (NA)	(NA)	(NA)	497	526-527	(x)	(x)
504	GROCERIES AND RELATED PRODUCTS:									
5042	GENERAL-LINE GROCERIES	86	150-160	351 (NA), 387	(x)	(x)	(x)	(x)	(x)	(x)
5043	DAIRY PRODUCTS	87	160-164	352, 371, 388	410	436-438	497	527-528	600	604-605
5044	POULTRY; POULTRY PRODUCTS.	87	164-168	353, 371, 388	411	(NA)	497	528-529	600	605-607
5045	CONFECTIONERY.	88	168-173	353, 372, 388	411	438-439	497	529-531	(x)	(x)
5046	FISH; SEAFOODS	89	173-174	354, 372, 388	(x)	(x)	498	531-532	(x)	(x)
5047	MEATS; MEAT PRODUCTS	90	175-180	354, 372, 389	411	439-441	498	532-533	(x)	(x)
5048	FRESH FRUITS; VEGETABLES	90	180-185	355, 373, 389	(x)	(x)	498	533-534	600	607-609
5049	OTHER GROCERIES AND RELATED PRODUCTS	91	185-194	355, 373, 389	411	441-445	499	534-542	(x)	(x)
505	FARM PRODUCTS--RAW MATERIALS:									
	COTTON	92	194-195	356, 374, 390	(x)	(x)	500	542-543	601	609-610
	GRAIN.	93	195-197	(x)	(x)	(x)	500	543-544	601	610-614
	LIVESTOCK, EXCEPT HORSES AND MULES	93	198	(x)	(x)	(x)	500	544-546	602	614-616
	MISCELLANEOUS FARM PRODUCTS.	93	199-200	(x)	(NA)	(NA)	500	546-547	602	616-618
506	ELECTRICAL GOODS:									
5063	ELECTRICAL SUPPLIES; APPARATUS	94	200-206	356, 374, 390	413	445-449	501	547-550	(x)	(x)
5064	ELECTRICAL APPLIANCES; TV; RADIO SETS.	95	206-212	357, 374, 391	413	449-450	501	550-552	(x)	(x)
5065	ELECTRONIC PARTS; EQUIPMENT.	95	213-216	358, 375, 391	413	450-452	502	552-554	(x)	(x)
507	HARDWARE; PLUMBING; HEATING EQUIPMENT; SUPPLIES:									
5072	HARDWARE	96	216-224	358, 375, 392	413	452-453	502	554-555	(x)	(x)
5074	PLUMBING AND HEATING EQUIPMENT; SUPPLIES	97	224-232	359, 376, 392	413	453-454	503	555-559	(x)	(x)
5077	AIR CONDITIONING; REFRIGERATION EQUIPMENT; SUPPLIES.	98	232-237	360, 376, 393	414	454	503	559-560	(x)	(x)
508	MACHINERY; EQUIPMENT; SUPPLIES:									
5082	COMMERCIAL; INDUSTRIAL MACHINERY; EQUIPMENT; SUPPLIES.	(x)	(x)	360, 377, 393	(x)	(x)	(x)	(x)	(x)	(x)
	COMMERCIAL MACHINES; EQUIPMENT	99	237-242	(x)	414	455-456	504	561-562	(x)	(x)
	CONSTRUCTION; MINING MACHINERY; EQUIPMENT.	100	242-247	(x)	414	456-458	504	562-564	(x)	(x)
	INDUSTRIAL MACHINERY; EQUIPMENT.	101	248-257	(x)	414	458-462	505	564-569	(x)	(x)
	INDUSTRIAL SUPPLIES.	103	257-266	(x)	415	462-465	506	569-572	(x)	(x)
5083	FARM AND GARDEN MACHINERY; EQUIPMENT	104	266-270	362, 378 (NA)	416	465-466	507	572-573	(x)	(x)
5086	PROFESSIONAL EQUIPMENT; SUPPLIES	105	270-274	362, 378, 395	416	466-467	507	573-574	(x)	(x)
5087	SERVICE-ESTABLISHMENT EQUIPMENT; SUPPLIES.	106	274-279	362, 379, 395	416	(NA)	507	574-575	(x)	(x)
5088	TRANSPORTATION EQUIPMENT; SUPPLIES; EXCLUDING AUTOMOTIVE	107	279-282	363, (NA) 395	416	(NA)	508	575-576	(x)	(x)
5091	METALS; MINERALS (EXCLUDING PETROLEUM PRODUCTS; SCRAP)	(x)	(x)	363, 379, 396	(x)	(x)	(x)	(x)	(x)	(x)
	COAL	107	282-283	(NA)	416	468	508	576-577	(x)	(x)
	METALS SERVICE CENTERS	623	625-632	633, 634, 635	623	625-632	623	625-632	(x)	(x)
	METALS SALES OFFICES	623	(NA)	(NA)	623	(NA)	623	(NA)	(x)	(x)
5093	SCRAP; WASTE MATERIALS:									
	IRON; STEEL SCRAP.	636	637-640	(NA)	(x)	(x)	636	637-640	(x)	(x)
	WASTE MATERIALS.	636	640-644	(NA)	(x)	(x)	636	640-644	(x)	(x)
5094	TOBACCO; TOBACCO PRODUCTS.	107	283-289	365, 380, 397	(NA)	(NA)	508	577-578	(x)	(x)
5095	BEER; WINE; DISTILLED ALCOHOLIC BEVERAGES:	(x)	(x)	365, 381, 397	(x)	(x)	(x)	(x)	(x)	(x)
	BEER	108	289-291	(x)	(NA)	(NA)	508	578	(x)	(x)
	WINES; DISTILLED SPIRITS	108	291-293	(x)	417	468-469	509	579	(x)	(x)
5096	PAPER; PAPER PRODUCTS; EXCLUDING WALLPAPER	(x)	(x)	365, 381, 397	(x)	(x)	(x)	(x)	(x)	(x)
	PRINTING AND WRITING PAPER	109	293-295	(x)	417	469-470	509	579-580	(x)	(x)
	INDUSTRIAL AND PERSONAL SERVICE PAPER.	109	295-300	(x)	417	470-472	509	580-581	(x)	(x)
	STATIONERY; OFFICE SUPPLIES.	110	300-302	(x)	418	473-474	509	581-582	(x)	(x)
5097	FURNITURE; HOME FURNISHINGS.	(x)	(x)	366, 382, 398	(x)	(x)	(x)	(x)	(x)	(x)
	FURNITURE; (HOUSEHOLD; OFFICE)	111	302-306	(x)	418	474-475	510	582-584	(x)	(x)
	HOME FURNISHINGS; FLOOR COVERINGS.	111	306-312	(x)	418	475-476	510	584-586	(x)	(x)
5098	LUMBER; CONSTRUCTION MATERIALS	(x)	(x)	366, 382, 398	(x)	(x)	(x)	(x)	(x)	(x)
	LUMBER; MILLWORK	113	312-318	(x)	419	476-478	510	586-588	(x)	(x)
	CONSTRUCTION MATERIALS	113	318-325	(x)	419	478-481	511	588-590	(x)	(x)
5099	OTHER MISCELLANEOUS PRODUCTS	(x)	(x)	367, 383, 399	(x)	(x)	(x)	(x)	(x)	(x)
	AMUSEMENT; SPORTING GOODS.	114	325-331	(x)	420	481-483	511	590-592	(x)	(x)
	BOOKS; PERIODICALS; NEWSPAPERS	115	331-333	(x)	420	483-484	(NA)	592	(x)	(x)
	FARM SUPPLIES.	116	333-338	(x)	420	484-485	512	592-594	603	618-621
	JEWELRY.	117	338-340	(x)	420	(NA)	513	594-595	(x)	(x)
	GIFTS; ART GOODS; ADVERTISING NOVELTIES; SPECIALTIES	117	340-342	(x)	420	(NA)	513	595-596	(x)	(x)
	OTHER PRODUCTS	118	342-347	(x)	421	486-488	513	596-599	603	621-622

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

¹States: New York, California, Illinois, Texas, Pennsylvania, Ohio, New Jersey, Michigan, Massachusetts, Missouri, Florida, Indiana, Georgia--pages 8-21 through 8-50. Standard Metropolitan Statistical Areas: Philadelphia, San Francisco, Boston, Detroit, Minneapolis-St. Paul, St. Louis, Houston, Kansas City, Dallas, Portland (Oregon), Cleveland, Memphis--pages 8-51 through 8-80.

Appendix B

COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS

Below is the list of commodity lines which appeared on the forms used in enumerating merchant wholesalers, merchandise agents and brokers, and assemblers of farm products in the 1963 Census of Business. Commodity codes, as they appear here, are the same as in the tables for these types of wholesale establishments. The first 4 digits of the commodity line code identifies it with the Standard Industrial Classification¹ (SIC) industry of which it is a part. For example, the first 4 digits of code 5013110, "automotive glass," identifies this commodity line with SIC industry 5013, "automotive equipment."

Absence of a commodity line from a kind of business or geographic area indicates that it is not usually sold by establishments in the classification and that the amount, if any, was too small to be recorded separately. Sales, if any, of commodity lines not shown separately are combined in the classification "commodities n.e.c." Space permits more complete description of some commodity lines here than the corresponding designation in the tables.

Code	Commodity line	Code	Commodity line
MOTOR VEHICLES AND AUTOMOTIVE EQUIPMENT		DRY GOODS AND APPAREL—Con.	
5012100	Automobiles, motorcycles, etc. Passenger cars (new and used) Motorcycles, motor scooters, etc. Other motor vehicles, auto trailers	5032200	Notions (thread, buttons, etc.)
5012200	Trucks, truck tractors, truck trailers	5032900	Knit fabrics, knitting yarns, other dry goods Knit fabrics Yarns (except industrial) Other dry goods
5013110	Automotive glass	5035200	Men's, boys' clothing, furnishings (except shoes) Work clothing, work gloves Hosiery Underwear, nightwear Suits, coats, trousers, overcoats Shirts (except sportswear) Sportswear Other clothing, furnishings
5013120	New automotive parts, equipment, supplies (except tires and tubes) Truck and bus bodies, parts, equipment, etc. Automobile parts, equipment (except tires and tubes), and supplies—batteries, seat covers, anti-freeze, etc.	5035310	Women's, misses', children's, infants' clothing, accessories (except as specified below) Dresses, skirts, blouses Suits, coats (except fur) Children's, infants' wear Other apparel, accessories
5013130	Used automotive parts, equipment, tires, tubes	5035320	Fur clothing
5013140	Recapped tires, rebuilt parts (motors, generators, batteries, etc.)	5035330	Furs, raw and dressed
5013150	Garage-tools and shop equipment	5035340	Millinery, millinery supplies
5014100	Tires and tubes, new	5035400	Women's, misses', etc. hosiery, underwear Hosiery Underwear, nightwear Corsets, allied garments
DRUGS, CHEMICALS, AND ALLIED PRODUCTS		5039100	Shoes, other footwear Men's, boys' shoes Women's, misses' shoes Children's, infants' shoes Other footwear (slippers, rubbers, etc.)
5022210	Pharmaceuticals, antibiotics, druggist chemicals, biologicals, botanicals	GROCERIES AND RELATED PRODUCTS	
5022220	Proprietary products, toiletries, druggist sundries Proprietaries Toiletries, cosmetics Druggist sundries	5043100	Dairy products, ice cream, ices Butter Cheese Ice cream, ices Milk, cream (fluid) Other dairy products
5022230	Toilet soaps	5044110	Eggs (fresh, storage)
5028100	Paints, varnishes, lacquers, enamels	5044120	Poultry Live poultry Dressed poultry killed at this establishment Dressed poultry resales
5029110	Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs		
5029120	Plastic fabrics, synthetic rubber, man-made fibers		
5029130	Oil drillers mud and chemicals		
5029140	Laundry soaps, chips, powders, detergents		
DRY GOODS AND APPAREL			
5032100	Yard or piece goods Cotton fabrics Rayon, nylon, other man-made fabrics Wool fabrics Other yard goods (incl. coated fabrics)		

¹ Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual**, 1957.

**COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS
AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS—Continued**

Code	Commodity line	Code	Commodity line
GROCERIES AND RELATED PRODUCTS—Continued		FARM PRODUCTS—RAW MATERIALS—Con.	
5045100	Confectionery Candy, all kinds Chewing gum Fountain fruits, syrups, toppings, fountain supplies Potato chips, salted nuts, other confections	5053100	Livestock (except horses, mules) Cattle, calves Sheep, lambs Hogs Other livestock
5046100	Fish, seafood (fresh and frozen except packaged frozen)	5059100	Hides, skins, pelts
5047100	Meats, provisions Fresh, frozen (except packaged) meats Cured, boiled, smoked meats Sausage, meat loaves Lard Other meat (including game)	5059200	Tobacco (leaf)
5048100	Fresh fruits, vegetables, berries Fresh fruits, berries, melons Fresh vegetables	5059300	Wool, mohair (raw, tops, noils) Raw wool Wool tops, noils, other
5049200	Bakery products (bread, cookies, etc.)	5059910	Peanuts, unroasted
5049300	Canned, bottled foods Canned fruits, fruit juices Canned vegetables, vegetable juices Canned fish, seafood Canned meats Canned milk Other canned, bottled foods (incl. baby foods)	5059920	Oil seeds, oil nuts, oil kernels (cotton, flaxseed, etc.)
5049410	Coffee (green, roasted) Green coffee Soluble coffee Roasted coffee (except soluble)	5059930	Other inedible farm products
5049420	Tea	ELECTRICAL GOODS	
5049500	Frozen foods Frozen fruits Frozen juices Frozen vegetables Frozen poultry (packaged only) Frozen fish, seafood (packaged only) Frozen meats (packaged only) Frozen prepared foods, baked goods Other packaged frozen foods	5062310	Electrical wiring supplies, construction materials, and apparatus Interior wiring, construction materials Outside construction materials Lighting fixtures Electric lamps (incandescent and fluorescent) Motors, generators, industrial controls, panel boards transformers, etc.
5049610	Soft drinks	5062320	Telephone and signal equipment
5049620	Bottled drinking waters (mineral, spring, etc.)	5064110	Major appliances, television sets, console radios and record players Electric kitchen equipment, parts Electric home laundry equipment Television sets Console radios and record players Other major appliances (including gas)
5049910	Sandwiches, snack items	5064120	Non-console radios and record players
5049920	Flour, related products	5064130	Electric housewares, small appliances, parts and supplies
5049930	Sugar (refined)	5064140	Room air conditioners
5049940	Dried fruits	5065100	Electronic tubes, parts, accessories Electronic tubes, transistors (incl. radio, television, transmitting and industrial) Electronic parts (except tubes and transistors) Accessories (incl. testing equipment) Intercommunication and sound equipment Commercial, industrial electronic equipment
5049950	Groceries (except as specified above) Margarine, butter substitutes Cooking oils (including vegetable shortenings) Breakfast cereals (fully and partly cooked) Other groceries (jam, honey, pickles, sauces, mayonnaise, spices, mustard, nuts, except peanuts, packaged dry beans, etc.)	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	
5049960	Peanuts, roasted	5072210	Hardware Builders' hardware Heavy hardware Kitchen and shelf hardware Hand tools (including power driven), cutlery All other hardware
5049970	Nuts (edible, unshelled)	5072220	Cook-stoves and specialties (exc. electric or gas)
5049980	Miscellaneous food products	5072230	Painters' supplies
FARM PRODUCTS—RAW MATERIALS		5074110	Warm-air heating-cooling equipment, supplies Warm-air furnaces (all fuels) Central self contained heating-cooling units (incl. heat pumps) Ducts, registers, fittings, and accessories Room space heating equipment (exc. electric) Other warm-air space heating equipment
5051100	Cotton (raw), including linters		
5052100	Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.		

**COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS
AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS—Continued**

Code	Commodity line	Code	Commodity line
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES—Con.		MACHINERY, EQUIPMENT AND SUPPLIES—Continued
5074120	Electrical residential space heating equip- ment (exc. portable)	5083100	Food processing machinery equipment Dairy and milk products machinery, equipment Other food processing machinery, equip- ment
5074200	Wet heat equipment, supplies (boilers, radiators, unit heaters, convectors, con- trols, heat transfer equipment, etc.)	5083200	General purpose industrial machinery and equipment Engines (incl. internal combustion), tur- bines Compressors, pumps Crushing, pulverizing, screening machin- ery and equipment Elevators Cranes, derricks, hoists, winches Industrial trucks, tractors, trailers, stack- ers Fans, blowers (industrial equipment) Other general purpose industrial ma- chinery
5074300	Plumbing fixtures, equipment, supplies Pipe, fittings, valves Plumbing fixtures Drainage systems (soil pipe, fittings) Other plumbing equipment supplies	5083300	Materials handling equipment (conveyors, conveying equipment)
5077110	Central air-conditioning (cooling only) equip- ment Residential and small commercial (under 5 hp) Residential and commercial (5-20 hp) Industrial and large commercial (over 20 hp)	5083400	Metal working machinery, equipment, and supplies (exc. welding) New machine tools—cutting, forming and shaping types Miscellaneous metal working machinery, accessories, and equipment
5077120	Commercial refrigeration equipment Beverage, drinking water coolers Display cases Ice cream cabinets Ice making machines Reach-in and walk-in refrigerators Other refrigeration equipment	5083500	Oil well, oil refining machinery, equipment Production machinery and equipment— oil well rigs, valves, etc. Refining machinery and equipment— blenders, proportioning equipment, barrels, etc.
5077130	Parts, supplies and accessories (including refrigerants) for air-conditioning and re- frigeration equipment	5083600	Printing trades machinery, equipment
	MACHINERY, EQUIPMENT, AND SUPPLIES	5083910	Indicating, recording, controlling instru- ments and accessories
5081100	Office machines and equipment Adding, accounting, computing machines Duplicating machines Addressing, mailing machines Typewriters Other office machines	5083920	Used or rebuilt machinery and equipment Used construction, mining, excavating machinery and equipment Used machine tools—cutting, forming and shaping Used oil well refining machinery, equip- ment Other used or rebuilt machinery and equipment
5081210	Commercial cooking, food service equip- ment Electrical cooking, food service equip- ment Cooking, food warming equipment, coffee urns (exc. electrical)	5083930	Other special industry machinery, equip- ment Paper industry machinery Textile industry machinery Woodworking machinery Other special purpose machinery, equip- ment
5081220	China, glassware, crockery (commercial)	5084200	Bearings, power transmission equipment Ball, roller bearings Other power transmission equipment
5081310	Store, service shop machines (exc. barber, beauty shop) Cash registers Coin-operated machines Other store and service machines	5084300	Industrial valves and fittings (except plumb- ing and oil marketing)
5081320	Scales, balances (except scientific)	5084400	Welding equipment and supplies (including gases) Gas welding supplies and equipment (incl. gases) Arc welding supplies and equipment Resistance welding supplies and equip- ment
5081330	Store fixtures and equipment (exc. ma- chines and scales)	5084500	Reconditioned drums and barrels
5081400	Oil (bulk petroleum) marketing equipment —hose, tanks, valves, fittings, pumps, compressors, etc.	5084910	Abrasives, abrasive materials
5082100	Construction, mining, logging, road mainte- nance equipment, supplies Crawler tractors and contractors' off- highway wheel tractors 2 or 4 wheel self-propelled scrapers, rear and bottom dump trailers Tractor shovel loaders Parts and attachments for above Power cranes, draglines, shovels, and parts Bituminous mixers, pavers and related equipment Concrete mixers, pavers and related equipment Graders, rollers and off-highway trucks Other construction, mining, logging, and road maintenance equipment	5084920	Industrial leather, leather belting and pack- ing

**COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS
AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS—Continued**

Code	Commodity line	Code	Commodity line
MACHINERY, EQUIPMENT AND SUPPLIES—Continued		MACHINERY, EQUIPMENT AND SUPPLIES—Continued	
5084930	Mechanical rubber goods	5087500	Municipality supplies, equipment
5084940	Rope, cordage, twine	5087910	Tailors' supplies
5084950	Bottlers' supplies (bottles, caps, corks, equipment, etc.)	5087920	Morticians' goods, undertakers' supplies
5084960	Printing and duplicating inks	5087930	Upholsterers' fabrics, supplies
5084970	Other industrial equipment, supplies	5087940	Other service business equipment, supplies
5085110	Garden machinery, equipment, supplies Power lawn mowers Other garden machinery, tools, equipment	5088100	Aircraft, aviation parts and accessories Aircraft engines, airframes, etc. Aviation parts, supplies, equipment and accessories
5085120	Farm, dairy machinery, parts, and equip- ment, poultry equipment (incl. tractors) Tractors and equipment (farm) Harvesting machinery and equipment Land preparation, planting, cultivating machinery and parts Dairy farm and barn equipment Irrigation equipment (sprinkler and other) Light industrial equipment Miscellaneous farm machinery, equip- ment	5088200	Ship, boat, marine propulsion machinery, equipment and parts
5086100	Dental equipment, supplies Teeth Dental gold Equipment (chairs, x-rays, cabinets, engines, etc.) Sundry merchandise	5088910	Railroad transportation equipment
5086210	Church equipment, supplies	5088920	Miscellaneous transportation equipment (except automotive)
5086220	School equipment, supplies Equipment (including furniture) Supplies	MISCELLANEOUS WHOLESALERS	
5086300	Surgical, medical, hospital equipment, sup- plies; orthopedic appliances	5091111	Coal (bituminous and anthracite)
5086400	Ophthalmic products Prescription sales Ophthalmic merchandise sales Optical and ophthalmic instruments and equipment	5091112	Coke
5086500	Scientific instruments (except optical and ophthalmic) and laboratory equipment	5091211	Iron and steel products (semifinished) Sheet bars, tin plate bars Wire rods Rough castings, foundry products Forgings Pig iron, ferroalloys Other semifinished iron, steel products
5086900	Other scientific, professional equipment, supplies	5091212	Iron and steel products (flat) Plates Strip (hot-, cold-rolled) Sheets (cold-rolled) Sheets (hot-rolled) Black plate Sheets (galvanized, otherwise coated) Tin plate, terneplate Fabricated and structural plate products Other flat iron, steel products
5087100	Beauty, barber shop equipment, supplies Equipment (furniture, hydraulic chairs, dryers, etc.) Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)	5091213	Iron and steel wire, wire products Wire—plain, coated, barbed, twisted Nails and staples (including tacks and brads) Woven and welded wire fence, fence posts, fittings and accessories Wire rope and strand (including galvan- ized), bale ties Reinforcement mesh (welded and woven)
5087200	Custodial (janitors') supplies Machines and equipment (floor sweepers, polishers, vacuums, wall washers, squeegees, etc.) Cleaning chemicals and supplies (clean- ers, waxes, disinfectants, sanitizers, mops, brooms, brushes, etc.)	5091214	Iron and steel finished products, except flat, wire, pipe and tubing Rails, tie plates, rail joints, track spikes, axles, wheels Bars (except reinforcement bars), bar- size shapes, hot-rolled Bars, bar-size shapes, cold-finished Concrete reinforcement bars Tool steel bars Structural shapes (except bar-size shapes) Piling, bearing piles Steel containers (including cans, pails, etc.) Other finished products
5087300	Laundry, dry-cleaning equipment, supplies Machines (washing, drying, ironing and pressing) Equipment (marking equipment, laundry trays, baskets, etc.) Supplies (chemicals, dry cleaning fluids, etc.)	5091215	Cast iron soil pipe, tubing
5087400	Shoe repair and resole materials Leather, sole and heel Rubber and "other than leather" soles and heels Findings and merchandise used in shoe repair or resole	5091216	Iron and steel pipe, tubing (except cast iron soil pipe) Tubing (mechanical and pressure) Standard steel pipe
		5091217	Other carbon steel products

**COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS
AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS—Continued**

Code	Commodity line	Code	Commodity line
MISCELLANEOUS WHOLESALERS—Con.		MISCELLANEOUS WHOLESALERS—Con.	
5091218	Alloy steel Bars, hot-rolled or cold-finished Tool steel bars Pipe and tubing Other alloy steel (including plate, sheet, strip)	5096311	Stationery, office supplies, artists' materials Stationery Carbon paper, stencil paper, inked ribbon Looseleaf binders, blank books, ruled forms Pens, mechanical pencils Other office supplies Artists' supplies
5091219	Stainless steel Plates Strip Sheets Bars, bar-size shapes Other stainless steel	5096312	Shipping room supplies (gummed labels, etc.)
5091311	Copper wire (electrical only) mill products	5096313	Greeting cards, Christmas cards, etc.
5091312	Other copper and brass mill products Flat products (sheets, strips, plates) Tubular products (pipes, tubes) Rod, nonelectrical wire and extruded shapes	5097110	Household furniture Household furniture Mattresses, bedsprings
5091313	Aluminum shapes, forms, etc. Plate (.250 inches and over) Sheet and coil (.006 inch to .249 inch) Rod, bar, and wire—rolled or extruded rounds, hexes, squares, and rectangles Pipe and tubing (including hollow bar; square and rectangular tubing) Extruded shapes Foils	5097120	Office, commercial and other business furniture Office furniture (wooden, metal) Public-building furniture Store and restaurant furniture Professional furniture Other furniture
5091314	Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores Magnesium Nickel Tin, lead, zinc, etc. Metallic ores, concentrates	5097210	China, glassware, crockery (incl. plastic)
5093121	Prepared (including prompt industrial) iron, steel scrap—except alloy	5097221	Curtains, draperies
5093122	Unprepared iron, steel scrap	5097222	Household linens, domestics (except curtains, draperies) Bedspreads, comfortables, blankets Table linens Sheets, pillowcases Towels, washcloths Other linens and domestics
5093123	Alloy steel scrap (including the stainless series)	5097230	Floor coverings Carpets, rugs Linoleum, other hard surfaces Other floor coverings
5093211	Aluminum scrap	5097292	Mirrors, lamps, picture frames
5093212	Scrap copper, copper base alloy	5097293	Kitchen utensils, kitchen tools, miscellaneous homewares
5093213	Scrap lead	5098110	Lumber (rough, dressed, finished) Softwoods (except flooring) Hardwoods (except flooring) Flooring
5093214	Zinc scrap	5098130	Plywood (including chipboard and particle board) Hardwood Softwood
5093215	Other nonferrous metallic scrap	5098141	Wood shingles
5093220	Waste paper	5098142	Wood millwork (doors, windows, cabinets, etc.)
5093230	Waste rags, textile waste, wiping cloths	5098143	Metal millwork (doors, windows, cabinets, weather stripping, mouldings, etc.)
5093290	Other waste materials, scrap (rubber, bones, glass, etc.)	5098144	Veneer, other wood products
5094110	Cigarettes, cigars, tobacco Cigarettes Cigars Other tobacco	5098211	Brick, block, tile, clay sewer pipe, flue linings, refractories
5095110	Beer, fermented malt liquors	5098212	Cement, lime, plaster, stucco
5095211	Spirits (including neutral spirits and ethyl alcohol used in blending)	5098213	Sand, gravel, crushed stone
5095212	Wines	5098220	Glass (flat, brick, etc.)
5096111	Printing and writing paper	5098231	Roofing, siding, rain-carrying equipment (except wood shingles) Asphalt shingles, roofing, siding, and tarred felts Asbestos cement roofing, siding, shingles Galvanized iron and steel sheets Aluminum sheets Rain-carrying equipment (gutters, downspouts, etc.) All other types (except wood shingles)
5096112	Roll newsprint and rotogravure papers		
5096211	Industrial papers (wrapping, bags, cartons, etc.)		
5096212	Personal service papers (toweling, cups, facial tissues, etc.)		
5096213	Paperboard, boxboard		

**COMMODITY LINE CLASSIFICATIONS—MERCHANT WHOLESALERS, MERCHANDISE AGENTS
AND BROKERS, AND ASSEMBLERS OF FARM PRODUCTS—Continued**

Code	Commodity line	Code	Commodity line
MISCELLANEOUS WHOLESALERS—Con.		MISCELLANEOUS WHOLESALERS—Con.	
5098232	Insulation materials and insulation board		Seed corn
5098291	Wallboard and hardboard		Cereal grain seeds (wheat, oats, rye, barley)
5098292	Prefabricated structural assemblies (including mobile homes)		Field seed for forage and pasture
	Structural assemblies		Fine seed for lawn and turf
	Mobile homes		Vegetable seeds
5098294	Concrete products, building stone		Flower seeds and bulbs
	Ready-or transit-mixed concrete	5099390	Hay, alfalfa, other farm supplies
5098295	Plastic building materials	5099410	Precious stones (cut) and metals
5098296	Building and construction paper	5099420	Jewelry, silverware, trophies
5098297	Adhesives, mastics		Clocks, watches, watch movements
5098298	Structural iron, steel (except roofing and millwork)		Costume jewelry
5098299	Other building materials		Jewelers' tools, findings and watch materials
			Silverware, plated ware, miscellaneous jewelry
5099110	Photographic goods	5099510	Gifts, art goods, novelties, etc.
	Cameras, parts, accessories, mounts	5099520	Advertising specialties, calendars, novelties
	Projection apparatus	5099611	Petroleum products
	Motion picture studio, theater equipment		Liquefied petroleum gases
	Developing, printing, dark room apparatus		Gasoline, kerosene, distillate and residual fuel oils
	Sensitized, unexposed photographic film		Oils, greases, other petroleum products
	Other photographic goods	5099612	Crude oil
5099120	Sporting, athletic goods, bicycles	5099620	Flowers, plants, florists' supplies, etc.
	Athletic equipment, supplies		Cut flowers, potted plants
	Arms and ammunition		Roots, nursery stock
	Boats and boating accessories (except motors, machinery, and engine supplies)		Florists' supplies
	Bicycles	5099631	Logs, piles, pulpwood, poles, posts, stumps, etc.
	Camping equipment	5099632	Barrels, boxes, box shooks, etc.
	Fishing tackle and equipment	5099650	Musical instruments, phonograph records, sheet music
	Ski equipment, supplies		Musical instruments
	Other (water sports, archery, etc.)		Phonograph records
5099130	Toys, games, fireworks, children's vehicles		Sheet music
	Toys, games, fireworks	5099660	Other textile products
	Children's vehicles (except bicycles)		Textile bags
5099191	Billiards, pool, bowling equipment and supplies		Asbestos textiles
5099192	Commercial fishing equipment, supplies		Canvas products
5099193	Theater, studio equipment (except photographic)		Felt
5099194	Other recreation, hobby goods		Burlap
5099210	Books, magazines, printed materials	5099670	Food, beverage basic materials
5099311	Feeds (mixed and other) including pet food		Malt, malt extract
	Poultry, livestock feeds mixed or milled at this establishment		Raw sugar
	Feeds bought and sold		Sausage casings
5099312	Feed ingredients (alfalfa meal, soybean meal, cottonseed meal, fish meal, meat meal, millrun bran, etc.)		Yeast (brewers, bakers)
5099321	Fertilizer, fertilizer materials		Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)
5099322	Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer)	5099680	Wallpaper
	Weed killers, soil sterilizers, soil conditioners	5099691	Luggage, saddlery, harness
	Insecticides, fungicides, pesticides	5099692	Industrial yarns
5099330	Seeds	5099693	Smokers' supplies and pipes
	Sorghum seeds	5099694	Leather
		5099695	Vegetable oils (cottonseed, linseed)
		5099699	Miscellaneous lines of merchandise
		5099800	Receipts from Commodity Credit Corporation
		5099900	Service and rental receipts from customers

Appendix C

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES

Below is a list of commodity lines or product classifications, in 4-digit Standard Industrial Classification¹ (SIC) system order, which appeared on the forms used in enumerating manufacturers' sales branches and sales offices in connection with the 1963 Census of Business. The list is complete except for the "metals" classification data which are shown separately in tables 5A, 5B, and 5C. The codes as they appear below are the same as in the tables for these types of establishments. They correspond with the product class code, or group of codes, as used in the 1963 Census of Manufactures.

The first four digits of the code identifies it with the SIC industry of which it is a part. For example, all commodity or product class codes the first four digits of which are "2011" identifies them with SIC industry 2011, "Meat slaughtering plants."

Code	Commodity line or product class	Code	Commodity line or product class
FORM CB-51A FOOD, TOBACCO, AND KINDRED PRODUCTS		FORM CB-51A—Continued	
	Meat and Poultry		Frozen Foods
20111	Fresh beef.	20371	Frozen fruits, juices, and ades.
20112	Fresh veal.	20372	Frozen vegetables.
20113	Fresh lamb and mutton.	20373	Frozen prepared foods.
20126	Pork products, smoked, cooked or cured in this branch.		Flour, Feed, Other Grain Mill Products
20114, 20116 }	Pork products, resales (include fresh pork).	20410-20416 }	Flour and meal (include prepared and mixes).
20136	Lard.	20450	Poultry feeds.
20115	Sausage and other prepared meats, made in this branch.	20421	Livestock feeds.
20127	Sausage and other prepared meats, resales.	20422	Other prepared animal feeds (including pet food).
20117, 20137	Canned meats, except dog food.	20423, 20424	Cereal breakfast foods.
20118, 20138	Hides, skins, and pelts.	20430	Milled rice and byproducts.
20119	Natural sausage casings.	20440	Wet corn milling products.
20151, 20153 }	Dressed poultry, small game.		Bread and Other Bakery Products
20154, 20155 }	Live poultry.	20511	Bread and bread-type rolls.
*	Liquid, dried, and frozen eggs.	20512	Sweet yeast goods.
20156	Shell eggs.	20513	Soft cakes.
*		20514-20517	Pies, doughnuts, pastries and handmade cookies.
	Products of Dairies	20521, 20522	Biscuits and crackers.
20210	Creamery butter.		Sugar and Related Products
20221, 20222	Natural cheese and processed cheese.	20610	Sugar cane mill products and byproducts.
20231	Dry milk products.	20620	Refined cane sugar and byproducts.
20232	Canned milk.	20630	Refined beet sugar and byproducts.
20233	Bulk evaporated and condensed milk products.		Confectionery Products
20234	Ice cream mix and ice milk mix.	20710, 20716	Confectionery products.
20241, 20242	Ice cream and ices.	20720-20728 }	Chocolate and cocoa products.
20260-20264	Fluid milk.	20998	Chewing gum and chewing gum base.
	Canned and Preserved Products	20730	
20310	Canned and cured sea foods.		Beverages and Related Products
20321	Canned baby foods (except meat).	20820	Malt liquors and brewing byproducts.
20322	Canned and frozen soups and specialties not specified separately (except seafood).	20830	Malt and malt byproducts.
*	Fresh fruits and vegetables.	20840	Wines, brandy, and brandy spirits.
20323	Canned dry beans.	20850-20853	Distilled liquor, except brandy.
20331	Canned fruits.	20860	Bottled and canned soft drinks.
20332	Canned vegetables.		Miscellaneous Food and Related Products
20334	Canned fruit juices.	20870-20874	Flavorings.
20324, 20333 }	Other canned specialties.	20911, 20912	Cotton seed oil.
20335, 20336 }		20913	Cotton and linters.
20338	Dried and dehydrated fruits, vegetables and soup mix.	20914	Cottonseed cake, meal, and other byproducts.
20340	Pickles and sauces (including salad dressings, sandwich spreads).	20921	Soybean oil.
20350-20354		20922	Other soybean oil mill products.
	Fresh and Frozen Fish and Seafood	20931-20933	Products of other vegetable oil mills.
*	Fresh fish and seafood.	20941	Grease and inedible tallow.
20361	Frozen packaged fish, and other seafood.	20942	Feed and fertilizer byproducts.
20362	Fresh packaged fish and other seafood.	20943	Animal oil and oil mill products, except fatty acids.
		20961, 20962	Shortening, cooking oils, margarine.

* Merchandise bought and sold.

¹ Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual**, 1957.

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Code	Commodity line or product class	Code	Commodity line or product class
FORM CB-51A—Continued		FORM CB-51B—Continued	
Miscellaneous Food and Related Products—Continued		Apparel and Related Products—Continued	
20970	Manufactured ice.	23390-23392	Women's, misses', and juniors' outerwear, n.e.c.
20980	Macaroni and noodle products.	23420-23422	Corsets and allied garments.
20992	Chips (potato, corn, etc.).	23510	Millinery.
20951, 20952	Roasted and concentrated coffee.	23520-23522	Hats and caps.
*	Tea.	23610	Children's dresses (except knit).
20991, 20993	Other food preparations.	23630-23690	Girls' and children's coats, suits, and other outerwear.
20994, 20996		23710	Fur goods.
20999		23810, 23812	Dress and work gloves (except knit and all leather).
*		23840, 23850	Other apparel (robes, raincoats, belts, etc.).
	Agricultural seed.	23860, 23870-23872, 23890	
	Tobacco Products	23910	
21110	Cigarettes.	23920, 23928	
21210	Cigars.	23929	Curtains and draperies (except lace).
21310	Chewing and smoking tobacco and snuff.	23930	Linens, domestics (sheets, towels, etc.).
21411, 21412	Stemmed and redried tobacco.	23940	
		23961-23968	Textile bags (except laundry).
		23970, 23990	Canvas products.
			Trimmings and stitching.
			Fabricated textile fabrics, n.e.c.
FORM CB-51B		FORM CB-51C	
APPAREL, TEXTILES, TEXTILE PRODUCTS		LUMBER, WOOD PRODUCTS, FURNITURE AND RELATED PRODUCTS	
Textile Mill Products		Lumber and Wood Products	
22111-22116	Grey goods—cotton broad-woven fabrics.	24110	Logs, bolts, and pulpwood.
22117, 22617	Finished cotton broad-woven fabrics.	24211	Rough lumber and sawed ties.
22110, 22118	Fabricated, cotton textile products.	24212	Dressed lumber.
22119		24217, 24218	Softwood, cut stock and flooring and other sawmill and planing mill products.
22211-22217	Grey goods—synthetic broad-woven fabrics and related products.	24260-24262	Hardwood dimension and flooring.
22218, 22628	Finished man-made fiber and silk broad-woven fabrics.	24290	Shingles, cooperate stock and excelsior products.
22219, 23926	Finished blankets, bedspreads.	24310-24318	Millwork.
22310-22314	Wool fabrics and related products.	24320-24326	Veneer and plywood.
22316-22319		24330-24332	Prefabricated wooden buildings and structural members.
22410-22415	Narrow fabrics.	24410-24412	Nailed wooden boxes and shooks.
22511-22513	Full-fashioned hosiery.	24420, 24430	Wirebound boxes, veneer and plywood containers, and slack and tight coopeage.
22514, 22515	Seamless hosiery.	24450	Wood products, n.e.c.
22520-22524		24990-24996	
22530-22533			Furniture and Fixtures
23212, 23312		25110-25117	Wood furniture, not upholstered.
23612	Knit outerwear.	25120-25126	Wood furniture, upholstered.
22541, 23215	Men's and boys' knit underwear and nightwear.	25140-25144	Metal household furniture.
23221		25150-25156	Mattresses and bedsprings.
22542, 22543	Women's and childrens' knit underwear and nightwear.	25190	Household furniture, n.e.c.
23410-23413		25210	Wood office furniture.
22560-22562	Knit fabrics.	25220-25224	Metal office furniture.
22590	Knit gloves and other knit products.	25310-25312	Public building furniture.
22710-22712	Woven and tufted carpets and rugs.	25410-25420	Partitions and fixtures—wood and metal.
22720, 22790		25910-25912	Venetian blinds and shades.
22810-22814	Yarns, except wool.	25990	Furniture and fixtures, n.e.c.
22690			
22820-22822	Thrown and rewound yarns.		
22830-22832	Wool yarn.		
22840-22843	Thread.		
22910	Felt goods, n.e.c.		
22920	Lace goods.		
22930	Padding and upholstery filling.		
22940	Recovered fibers and processed mill waste.		
22950-22953	Coated fabrics, not rubberized.		
22960	Tire cord and fabric.		
22970	Scouring and combing mill products.		
22980-22983	Cordage and twine.		
22990-22992	Textile goods, n.e.c.		
Apparel and Related Products		Paper and Allied Products	
23110-23114	Men's and boys' suits and coats.	26111, 26112	Pulp mill products.
23214	Men's and boys' woven dress and sport shirts.	26211	Newsprint.
23230	Men's and boys' neckwear.	26212	Groundwood paper, uncoated.
23271	Men's and boys' separate trousers, except work.	26213	Paper—machine coated paper.
23280-23282	Work clothing.	26214	Book paper, uncoated.
23290-23292	Men's and boys' clothing, n.e.c.	26215	Fine paper, including thin paper.
23317	Blouses.	26216	Coarse paper.
23350-23352	Women's, misses', and juniors' dresses.	26217	Special industrial paper.
23370-23374	Women's, misses', and juniors' suits, coats and skirts.	26218	Sanitary tissue stock, other tissue paper.
		26311	Container board.
		26312	Special food board.
		26313	Folding boxboard stock, except special food board.

* Merchandise bought and sold.

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Code	Commodity line or product class	Code	Commodity line or product class
FORM CB-51D—Continued		FORM CB-51E—Continued	
Paper Allied Products—Continued		Gum and Wood Chemicals	
26314-26316	Other paper mill products.	28611, 28612	Gum, other wood chemicals.
26410-26416	Paper, coated and glazed.	Agricultural Chemicals	
26420	Envelopes.	Fertilizers.	
26431-26433	Bags, except textile bags.	28710-28722	Agricultural pesticides, herbicidal preparations, agricul-
26440	Wallpaper.	28730, 28790	tural chemicals.
26451, 26452	Die cut paper and board.	Miscellaneous Chemical Products	
26491	Stationery, tablets, and related products.	28910-28912	Glue and gelatin.
26492	Wrapping products (gift wrap, etc.).	28921-28922	Explosives.
26493	Sanitary tissue health products.	28930	Printing ink.
26472	Sanitary napkins and tampons.	28950	Carbon black.
26471	Other converted paper and board products.	28991	Salt.
26510-26520	Paperboard boxes and cartons (including set-up).	28993	Essential oils, fireworks, pyrotechnics.
26530	Corrugated and solid fiber boxes, including pallets.	28940, 28992	Chemical preparations, n.e.c.
26541-26543	Sanitary food containers.	Petroleum and Related Products	
26551, 26552	Fiber cans, tubes, drums, etc.	Coal, bituminous.	
26610-26612	Building paper and board.	12110-12140	Crude petroleum.
Products of Printing and Publishing		13110	Gasoline and jet fuel.
27111-27217	Newspapers, magazines, periodicals.	29111	Kerosene.
27311-27413	Books, pamphlets.	29112	Distillate fuel oils.
27515, 27525	Advertising specialties, calendars, novelties.	29113	Residual fuel oils.
27511-27514	Products of commercial printing.	29114	Liquefied petroleum gas.
27516-27524		29115	Lubricating and similar oils.
27526, 27527	Manifold business forms.	29116, 29926	Lubricating greases.
27611-27613		29117, 29927	Unfinished oils and lubricating oil base stock.
27710-27712	Greeting cards.	29118	Asphalt.
27821, 27822	Blankbooks, looseleaf binders.	29119	Other finished petroleum products, including waxes.
27891-27940	Services to printing trade (binding, photoengraving, etc.).	29110	Paving mixtures and blocks.
FORM CB-51E		29510	Asphalt felts and coatings.
CHEMICALS, PETROLEUM AND ALLIED PRODUCTS		29520-29523	Other petroleum, coal products, n.e.c.
Industrial Inorganic and Organic Chemicals		29990	
28121-28124	Alkalies and chlorine.	FORM CB-51F	
28132-28134	Industrial gases.	RUBBER, PLASTICS, LEATHER, STONE, GLASS AND	
28140,	Cyclic crudes and intermediate coal tar products.	ALLIED PRODUCTS	
28150-28153		Rubber and Plastics Products	
28160-28163	Inorganic pigments.	30111	Passenger car and motorcycle pneumatic tires (cas-
28180-28185	Industrial organic chemicals, n.e.c.	30112	ings).
28191-28199	Industrial inorganic chemicals, n.e.c.	30113-30115	Truck and bus (and off-the-road) pneumatic tires.
Plastic Materials, Man-Made Fibers, Etc.		30210	Other pneumatic tires, solid tires, inner tubes, tread
28210-28219	Plastic materials.	30310	rubber, etc.
28220	Synthetic rubber.	30691	Rubber footwear.
28231, 28232	Cellulose man-made fibers.	30692	Reclaimed rubber.
28240	Synthetic organic fibers, noncellulose.	30693	Rubber belts, belting.
Drugs		30694	Rubber hose and tubing.
28310-28312	Biological products.	30695	Sponge and foam rubber goods.
28330-28332	Medicinals and botanicals.	30696	Rubber floor and wall covering.
28340-28349	Pharmaceutical preparations.	30697	Mechanical rubber goods, n.e.c.
Soaps, Detergents, Perfumes, Cosmetics		30698	Rubber heels and soles.
28410-28416	Soaps and other detergents.	30699	Druggist and medical sundries.
28420-28424	Polishes and insecticides.	30790-30799	Other rubber goods, n.e.c.
28430	Surface active and finishing agents.	Leather and Leather Products	
28440-28445	Toilet preparations.	20119	Hides, skins, pelts.
Paints, Varnishes, and Allied Products		31110-31115	Tanned and finished leather.
28511-28515	Paints, varnishes, lacquers—trade sales products.	31210	Industrial leather.
28516, 28517	Industrial product finishes and special coatings.	31310	Boot and shoe cut stock and findings.
28519	Miscellaneous paint products.	31411-31417	Footwear, except rubber.
28518	Putty, caulking compounds, and allied products.	31420	Dress and work gloves and mittens, all leather.
		31510	Suitcases, briefcases, bags, and musical instrument
		31610	cases.
		31710, 31720	Ladies' and children's handbags and purses, personal
		31990	leather goods.
			Saddlery, harness, other leather goods.

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Code	Commodity line or product class	Code	Commodity line or product class
FORM CB-51F—Continued		FORM CB-51G—Continued	
Glass and Glass Products		*	Iron, steel scrap—unprepared.
		*	Reconditioned drums, barrels.
			Receipts for processes on customers' materials.
32111, 32112}	Flat glass (except laminated and safety).	FORM CB-51H MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS	
32114			
32113, 32313			
32210			
32291			
32292	Lighting and electronic glassware.	Steam and Internal Combustion Engines	
32315	Mirrors.		
32293, 32294}	Glass fiber, other pressed and blown glassware.		
32316			
Cement, Structural Clay Products				35111, 35112	Steam engines and turbines.
32410	Cement, hydraulic.	35191	Gasoline engines (except outboard, aircraft, automobile, truck, bus, and tank).
32510-32512	Brick and structural tile.	35192	Diesel, and semi-diesel engines.
32530	Ceramic wall and floor tile.	35197	Parts and accessories for internal combustion engines.
32550	Clay refractories.	35193-35196	Other internal combustion engines.
32591, 32592	Structural clay products, n.e.c.	Farm Machinery and Equipment	
Pottery and Related Products		35227	Lawn mowers.
32610	Vitreous plumbing fixtures.	35222-35226}	Farm machinery and equipment (exc. lawn mowers).
32620, 32630	Vitreous china and other earthenware table and kitchen articles.	35228	
32640	Porcelain electrical supplies.	Construction Machinery	
32690	Pottery products, n.e.c.	35311, 35312	Tracklaying tractors and contractors' off-highway wheel tractors.
Concrete, Gypsum, Plaster, Cut Stone		35313	Parts and attachments for tracklaying and contractors' off-highway wheel tractors.
32710	Concrete block and brick.	35314	Power cranes, draglines, shovels and parts.
32721-32723	Concrete products, except block and brick.	35316	Mixers, pavers, and related equipment.
32730	Ready-mixed concrete.	35317	Integral tractor shovel loaders.
32740	Lime.	35318	Scrapers, graders, rollers, and off-highway trucks, trailers, and wagons.
32750-32752	Gypsum products.	35319	Other construction machinery and equipment.
32810-32813	Cut stone and stone products.	Mining and Oil Field Machinery, Equipment	
Abrasives, Asbestos, and Nonmetallic Products		35321-35324	Mining machinery and equipment.
32910-32914	Abrasive products.	35331-35334	Oil field machinery and equipment.
32920-32927	Asbestos products.	Elevators, Conveyors, Hoists	
32930-32933	Gaskets and insulations.	35340	Elevators, and moving stairways.
32950	Minerals and earths, ground or otherwise treated.	35351, 35352	Conveyors.
32960-32962	Mineral wool.	35361, 35362	Hoists, cranes, and monorails.
32970	Nonclay refractories.	35370	Industrial trucks and tractors.
32990	Other nonmetallic mineral products, n.e.c.	Metalworking Machinery and Equipment	
FORM CB-51G PRIMARY AND FABRICATED METALS AND METAL PRODUCTS		35411-35419	Metal-cutting machine tools.
		35421-35424	Metal-forming machine tools.
34210-34233	Cutlery, edge tools.	35441-35442	Special dies and tools.
34250	Hand saws, saw blades, and saw accessories.	35451-35453	Machine tool accessories.
34291	Transportation equipment hardware.	35481-35485	Metalworking machinery, n.e.c.
34294	Builders' hardware.	Special Industry Machinery (Except Metalworking)	
34292, 34293}	Other hardware.	35511-35513	Food products machinery.
34295		35521, 35522	Textile machinery.
34310	Metal plumbing fixtures.	35531, 35532	Woodworking machinery.
34320	Plumbing fixtures, fittings and trim (brass goods).	35540	Paper industries machinery.
34330-34336	Nonelectrical heating equipment.	35551, 35552	Printing trades machinery.
34420-34425	Metal doors, sash, and trim.	35591-35595	Special industry machinery, n.e.c.
34440-34443	Sheet metal work.	General Industrial Machinery and Equipment	
34460	Ornamental and structural metal work.	35611-35616	Pumps and compressors
34492	Prefabricated and portable metal buildings and parts.	35621-35624	Ball and roller bearings.
34510	Screw machine products.	35641, 35642	Blowers and fans.
34521-34523	Bolts, nuts, washers, and rivets.	35650	Industrial patterns.
34610-34618	Metal stampings.	35661-35663	Power transmission equipment.
34920	Safes and vaults.	35671-35673}	Other general machinery (including industrial furnaces and ovens).
34930	Steel springs.	35690	
34941	Valves for piping systems.	35611-35616	Pumps and compressors
34942	Fittings and unions for piping systems.	35621-35624	Ball and roller bearings.
34943	Plumbing and heating valves, except plumbers'.	35641, 35642	Blowers and fans.
34944	Other valves and fittings, except plumbers'.	35650	Industrial patterns.
*	Iron, steel scrap—prepared (incl. prompt industrial).	35661-35663	Power transmission equipment.
		35671-35673}	Other general machinery (including industrial furnaces and ovens).
		35690	
* Merchandise bought and sold.			

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Code	Commodity line or product class	Code	Commodity line or product class
FORM CB-51H—Continued		FORM CB-51J—Continued	
Office, Store, Commercial Machinery		Other Electrical Machinery and Equipment	
35711, 35712	Computing and related machines.	36911, 36912	Storage batteries.
35720	Typewriters and parts.	36920	Primary batteries, dry and wet.
35760	Scales and balances.	36930	X-ray and therapeutic apparatus.
35790	Addressing, dictating, duplicating and other office machines, n.e.c.	36941-36946	Engine electrical equipment.
35811, 35812	Automatic vending machines.	36992-36996	Electrical products, n.e.c.
35820	Commercial laundry equipment.	33574	Communications wire and cable.
35853	Commercial refrigeration equipment.	33577	Magnet wire.
35851	Other refrigeration machinery	33578	Power wire and cable.
35854-35857		33571-33573	Other drawn and insulated nonferrous wire.
35860	Measuring and dispensing pumps.	33576, 33579	
35891	Commercial cooking and food warming equipment.		
34893, 35892	Service industry machines, n.e.c.		
35990	Carburetors, pistons, and other machine shop products.		
	Machine rental and royalty receipts from customers.		
FORM CB-51J		FORM CB-51K	
ELECTRICAL MACHINERY, EQUIPMENT AND SUPPLIES		TRANSPORTATION EQUIPMENT	
Electrical Industrial Equipment		Automotive	
36111-36113	Electrical measuring instruments.	37130	Truck and bus bodies.
36121-36123	Transformers.	37150	Truck trailers.
36131-36134	Switchgear and switchboards.	37171	Passenger cars, knocked down or assembled.
36211	Fractional horsepower motors.	37172	Truck tractors, truck chassis and trucks (chassis of own manufacture).
36212	Integral horsepower motors and generators.	37173	Motor coaches (except trolley busses) and fire department vehicles (chassis of own manufacture).
36213-36216	Other motors and generators.	37175-37177	Parts and accessories for passenger cars, trucks, and busses, including rebuilt (except carburetors).
36220	General industrial power circuit devices and controls.		
36231-36233	Welding apparatus.	37211-37216	Aircraft.
36240	Carbon and graphite products.	37222, 37224	
36291-36293	Electrical industrial goods.	37225, 37228	Aircraft and missile engines and parts.
		37230	Aircraft propellers and parts.
		37291-37294	Aircraft equipment, n.e.c.
Electrical Household Equipment		Other Transportation Equipment	
36311, 36312	Household cooking equipment.	37311-37324	Boats, ships.
36321	Household refrigerators.	37411-37413	Locomotives and parts.
36322	Home and farm freezers.	37421-37423	Railroad and street cars.
36331, 36332	Household laundry equipment.	37510	Bicycles, motorcycles, motorbikes, scooters, and parts.
36341-36344	Electrical housewares and fans.	37910	Trailer coaches, housing types.
36350	Household vacuum cleaners.	37991, 37992	Transportation equipment, n.e.c.
36360	Sewing machines.		
36391, 36393	Household appliances, n.e.c.		
Lighting Fixtures and Current Carrying Devices		FORM CB-51L	
36410	Electric lamps.	INSTRUMENTS, PHOTOGRAPHIC GOODS, JEWELRY, COAL, AND MISCELLANEOUS PRODUCTS	
36421, 36427	Residential type electric fixtures.	Scientific Instruments, Measuring Devices, Related Items	
36422, 36423	Commercial, institutional, and industrial type electric fixtures.	38111	Aircraft flight nautical and navigation instruments, automatic pilots.
36424	Vehicular lighting equipment, electric.	38112, 38113	Other engineering, laboratory, and scientific instruments.
36425, 36426	Other electric and nonelectric lighting equipment.	38211-38216	Mechanical measuring devices.
36430	Current carrying devices.	38220	Automatic temperature controls.
36441-36443	Noncurrent carrying devices.	38311, 38312	Optical instruments and lenses.
Radio, TV, and Communication Equipment		Surgical, Medical Products	
36511	Household and automobile radios, and radio-phonograph combinations.	38410	Surgical and medical instruments.
36512	Household TV receivers, incl. TV combinations.	38421-38424	Surgical appliances and supplies.
36513	Recorders, amplifiers, phonographs and other audio equipment and accessories.	38430	Dental equipment and supplies.
36520	Phonograph records.	38510	Ophthalmic goods.
36611, 36612	Telephone, telegraph apparatus.		
36621-36628	Radio, TV communication equipment.		
Other Electronic Equipment		Photographic Equipment	
36710	Electron tubes, receiving type.	38613	Motion picture equipment.
36720	Cathode ray picture tubes.	38615	Photographic sensitized film and plates.
36730	Transmitting, industrial, and special purpose electron tubes (except X-ray).	38616, 38617	Sensitized photographic paper and cloth.
36740	Electronic components, n.e.c.	38611, 38612	Photographic equipment and supplies, n.e.c.
36792-36795		38618	

COMMODITY LINES OR PRODUCT CLASSES—MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Continued

Code	Commodity line or product class	Code	Commodity line or product class
FORM CB-51L—Continued		FORM CB-51L—Continued	
Watches, Clocks, Jewelry		Miscellaneous Manufactured Products	
38711-38715	Watches and clocks.	39610	Costume Jewelry.
38720	Watch cases.	39620	Artificial flowers.
39111, 39112	Jewelry, precious metal.	39630	Buttons.
39120	Jewelers' findings and materials.	39641, 39642	Needles, pins, and fasteners.
39130	Lapidary work.	39811-39813	Brooms and brushes.
39141, 39142	Silverware and plated ware.	39821, 39822	Hard surface floor coverings.
Musical Instruments, Toys, Games, Sporting Goods		39830	Matches.
		39840	Candles.
		39870	Lamp shades.
39311-39314	Musical instruments and parts.	39881-39883	Morticians' goods.
39410	Games and toys, except dolls and children's vehicles.	39931-39933	Signs and advertising displays.
39420	Dolls and stuffed toy animals.	19511-19610	Small arms and ammunition.
39430	Baby carriages and children's vehicles, except bicycles.	39920, 39950)	Miscellaneous manufactured products, n.e.c.
39491, 39492	Sporting and athletic goods.	39991-39993)	
Pens, Pencils, Related Items		Coal	
		11110-11130	Anthracite coal.
39510	Pens and mechanical pencils.	12110-12140	Bituminous coal.
39521, 39522	Lead pencils and art goods.	22710-22712)	Woven and tufted carpets and rugs.
39530	Marking devices.	22720, 22790)	
39550	Carbon paper and inked ribbons.		Receipts from services and sources other than the sale of merchandise.
			Miscellaneous goods, n.e.c.

Miscellaneous

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TABLE 1. Merchandise Inventories, At Cost—United States, by Type of Operation and Kind of Business: 1963

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches (with stocks)				Merchandise agents and brokers			Other operating types ¹		
		Inventories, end of year, all year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		Inventories, end of year, all year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		Inventories, end of year, all year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		Inventories, end of year, all year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		
			End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)
50	UNITED STATES, TOTAL.....	14 991 674	12 644 478	12 027 652	3 333 268	3 196 070	3 035 611	256 395	188 417	172 395	1 568 503	1 364 395	1 364 668	
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	1 483 001	1 198 504	1 148 097	616 309	594 337	542 322	4 052	3 878	5 476	(X)	(X)	(X)	
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	266 880	208 232	200 676	303 970	300 863	284 484	2 286	2 254	3 775	(X)	(X)	(X)	
5013	AUTOMOTIVE EQUIPMENT	1 096 439	921 197	879 235	197 177	180 641	182 324	1 478	1 356	1 340	(X)	(X)	(X)	
5014	TIRES, TUBES	96 682	69 075	68 146	115 162	112 833	111 514	288	288	321	(X)	(X)	(X)	
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.....	644 420	586 680	560 117	349 840	333 662	314 587	8 340	7 075	6 896	(X)	(X)	(X)	
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	436 229	424 226	403 024	126 699	122 525	113 479	4 805	3 725	3 730	(X)	(X)	(X)	
5023	PAINTS, VARNISHES	41 688	31 793	31 413	67 761	66 134	65 267	437	404	354	(X)	(X)	(X)	
5029	OTHER CHEMICALS, ALLIED PRODUCTS	146 503	130 661	125 680	155 380	142 483	137 441	3 098	2 946	2 772	(X)	(X)	(X)	
503	DRY GOODS, APPAREL, TOTAL	781 203	659 576	644 909	204 975	197 390	198 566	11 812	10 197	9 083	(X)	(X)	(X)	
5032	DRY GOODS, PIECE GOODS, NOTIONS	461 605	391 776	377 491	76 135	71 922	68 683	6 468	6 380	5 067	(X)	(X)	(X)	
5033	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	261 050	217 456	217 006	63 948	62 537	59 728	5 056	5 529	5 436	(X)	(X)	(X)	
5039	FOOTWEAR	58 548	50 344	50 412	64 892	62 931	70 155	288	288	580	(X)	(X)	(X)	
504	GROCERIES AND RELATED PRODUCTS, TOTAL	1 409 819	1 222 498	1 145 900	298 354	280 200	275 316	27 639	22 060	22 349	34 755	29 964	30 793	
5042	GENERAL-LINE GROCERIES	763 800	712 812	660 601	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
5043	DAIRY PRODUCTS	42 092	31 203	31 927	37 951	34 758	34 524	6 209	5 822	6 105	3 176	2 275	2 088	
5044	POULTRY, POULTRY PRODUCTS	41 382	23 243	23 866	2 850	2 850	2 983	1 265	977	850	9 949	9 139	9 572	
5045	CONFECTIONERY	48 386	40 012	38 866	9 509	9 291	9 352	155	147	134	(X)	(X)	(X)	
5046	FISH, SEAFOODS	25 956	20 686	21 165	(X)	(X)	(X)	641	642	927	(X)	(X)	(X)	
5047	MEATS, MEAT PRODUCTS	113 414	89 880	79 724	42 547	42 146	39 913	461	186	122	(X)	(X)	(X)	
5048	FRESH FRUITS, VEGETABLES	44 776	37 497	36 854	(X)	(X)	(X)	6 910	5 180	5 070	21 630	18 750	19 133	
5049	OTHER GROCERIES AND RELATED PRODUCTS	340 363	267 159	250 085	205 497	191 155	188 544	11 998	9 106	9 141	(X)	(X)	(X)	
505	FARM PRODUCTS--RAW MATERIALS, TOTAL	1 429 081	1 058 917	940 088	(X)	(X)	(X)	92 295	62 164	46 093	374 433	294 150	281 325	
5053	COTTON	353 057	318 365	308 295	(X)	(X)	(X)	37 446	35 011	24 762	41 175	9 402	11 070	
5063	GRAIN	685 412	390 203	362 580	(X)	(X)	(X)	13 590	7 115	4 419	253 870	212 763	199 740	
5064	LIVESTOCK, EXCEPT HORSES AND MULES	11 284	5 268	5 535	(X)	(X)	(X)	23 974	7 643	7 566	18 674	15 945	16 032	
5065	MISCELLANEOUS FARM PRODUCTS	379 328	345 081	263 678	(X)	(X)	(X)	17 295	12 395	9 346	60 714	56 040	54 483	
506	ELECTRICAL GOODS, TOTAL	1 177 505	1 039 126	973 576	339 057	333 593	310 771	11 223	7 666	9 436	(X)	(X)	(X)	
5063	ELECTRICAL SUPPLIES, APPARATUS	471 968	425 118	399 597	228 466	224 920	217 115	4 044	1 470	1 636	(X)	(X)	(X)	
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	448 949	399 972	363 774	88 729	86 915	70 753	2 929	2 838	3 202	(X)	(X)	(X)	
5065	ELECTRONIC PARTS, EQUIPMENT	256 588	214 036	210 285	21 862	21 758	22 903	4 250	3 358	4 598	(X)	(X)	(X)	
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES, TOTAL	1 043 150	908 394	877 590	49 072	47 819	45 955	6 695	6 069	6 024	(X)	(X)	(X)	
5072	HARDWARE	419 641	367 383	349 449	24 097	23 231	22 119	1 090	980	910	(X)	(X)	(X)	
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	529 771	464 103	451 882	11 834	11 734	11 704	5 042	4 627	4 662	(X)	(X)	(X)	
5077	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES	93 738	76 908	76 259	13 141	12 854	12 132	563	462	452	(X)	(X)	(X)	
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	2 310 921	1 986 520	1 889 816	705 362	669 444	618 232	29 480	24 248	27 468	(X)	(X)	(X)	
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIP., SUPPLIES:													
	COMMERCIAL MACHINES	165 826	131 893	128 122	198 365	183 416	156 042	2 312	1 971	1 999	(X)	(X)	(X)	
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	472 081	512 441	478 700	39 049	3 875	36 872	4 065	3 013	4 689	(X)	(X)	(X)	
	INDUSTRIAL MACHINERY, EQUIPMENT	422 918	358 534	346 651	139 819	127 377	125 608	14 646	11 714	13 891	(X)	(X)	(X)	
	INDUSTRIAL SUPPLIES	453 016	406 952	390 980	98 536	96 114	91 330	5 413	5 004	4 570	(X)	(X)	(X)	
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	125 918	96 891	93 148	149 773	148 653	134 824	865	821	826	(X)	(X)	(X)	
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	285 329	250 881	234 249	26 012	26 974	26 974	687	482	441	(X)	(X)	(X)	
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	164 804	139 250	133 680	16 044	15 952	14 767	911	797	640	(X)	(X)	(X)	
5088	TRANSPORTATION EQUIP., SUPPLIES EX. AUTOMOTIVE	118 029	89 668	84 326	37 304	34 266	31 815	561	446	412	(X)	(X)	(X)	

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

¹ Petroleum Bulk Stations, Terminals, and Assemblers, of Farm Products.

TABLE 1. Merchandise Inventories, At Cost—United States, by Type of Operation and Kind of Business: 1963—Continued

SIC code	Kind of business	Merchant wholesalers				Manufacturers' sales branches (with stocks)				Merchandise agents and brokers				Other operating types ¹			
		Inventories, end of year, all establishments		Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments		Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments		Inventories of establishments reporting both beginning and end of year		Inventories, end of year, all establishments		Inventories of establishments reporting both beginning and end of year	
		(\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)	Beginning of year (\$1,000)	End of year (\$1,000)
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP), TOTAL, COAL, METALS SERVICE CENTERS, METALS SALES OFFICES,	879 791 11 643 697 938 170 210	839 808 9 360 673 668 156 780	812 614 10 859 647 108 154 667	155 183 2 900 54 544 97 736	144 488 2 900 54 457 88 131	154 970 1 895 54 905 98 170	(X) (X) (X) (X)	(X) (X) (X) (X)	13 032 282 4 368 9 253	14 054 350 4 368 9 316	12 121 118 3 449 8 554	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X)
5092	PETROLEUM BULK STATIONS, TERMINALS, TOTAL, GASOLINE, KEROSENE, FUEL OIL PLANTS, LIQUEFIED PETROLEUM GAS BULK PLANTS, TERMINALS,	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)
5093	SCRAP, WASTE MATERIALS, TOTAL, IRON, STEEL SCRAP, WASTE MATERIALS,	218 557 123 330 95 227	172 710 98 054 74 656	182 075 108 546 73 529	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	2 488 1 914 574	2 488 1 914 574	1 731 1 228 503	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)
5094	TOBACCO, TOBACCO PRODUCTS,	205 884	182 883	171 863	25 362	25 294	21 888	(X)	(X)	1 317	1 317	979	(X)	(X)	(X)	(X)	(X)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, TOTAL, BEER, WINE, MINES, DISTILLED SPIRITS,	711 409 160 270 551 139	639 442 121 453 517 989	626 852 113 793 513 059	23 129 3 780 19 349	14 478 3 744 10 734	14 962 3 794 11 168	(X) (X) (X)	(X) (X) (X)	960 84 876	960 84 876	809 80 729	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL, PRINTING AND WRITING PAPER, INDUSTRIAL AND PERSONAL SERVICE PAPER, STATIONERY, OFFICE SUPPLIES,	427 575 133 990 169 848 123 737	356 614 127 189 142 114 87 311	337 986 119 459 134 365 84 162	50 742 1 764 35 119 13 859	49 008 1 463 34 673 12 872	46 221 1 577 32 110 12 534	(X) (X) (X) (X)	(X) (X) (X) (X)	3 287 2 218 764 305	3 287 2 218 764 305	3 092 2 165 768 159	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X)	(X) (X) (X) (X)
5097	FURNITURE, HOME FURNISHINGS, TOTAL, FURNITURE (HOUSEHOLD, OFFICE), HOME FURNISHINGS, FLOOR COVERINGS,	412 247 99 186 313 061	333 289 72 983 260 306	326 100 71 904 254 196	145 406 16 484 128 922	14 368 15 870 127 198	129 768 16 215 113 553	(X) (X) (X)	(X) (X) (X)	3 632 1 216 2 416	3 632 1 216 2 416	1 448 800 648	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL, LUMBER, MILLWORK, CONSTRUCTION MATERIALS,	653 104 395 229 257 875	510 547 320 537 190 010	489 979 308 910 181 069	152 723 98 580 54 143	149 999 97 725 52 274	151 856 100 444 51 412	(X) (X) (X)	(X) (X) (X)	3 466 2 407 1 059	3 466 2 407 1 059	2 028 1 201 827	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)	(X) (X) (X)
5099	AMUSEMENT, SPORTING GOODS, BOOKS, PERIODICALS, NEWSPAPERS, FARM SUPPLIES, JEWELRY, GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES, OTHER PRODUCTS,	261 651 70 700 196 032 187 384 62 009 426 231	204 989 55 417 160 850 154 590 46 453 326 671	197 983 51 418 163 124 9 617 44 219 294 173	91 668 15 420 27 897 8 289 163 74 320	90 614 13 977 27 718 8 257 163 72 561	88 350 12 535 27 381 9 617 188 72 126	(X) (X) (X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)	1 091 511 7 306 227 276 26 244	1 091 511 7 306 227 276 26 244	1 121 156 5 476 229 175 10 205	(X) (X) (X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)	(X) (X) (X) (X) (X) (X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹ Petroleum Bulk Stations, Terminals, and Assemblers of Farm Products.

TABLE 2. Merchandise Inventories, At Cost—Geographic Divisions and States, by Type of Operation: 1963

Geographic division and State	Merchant wholesalers			Manufacturers' sales branches (with stocks)			Merchandise agents and brokers			Other operating types ¹		
	Inventories, end of year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		Inventories, end of year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		Inventories, end of year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year		Inventories, end of year, all establish- ments (\$1,000)	Inventories of estab- lishments reporting both beginning and end of year	
		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)		End of year (\$1,000)	Beginning of year (\$1,000)
UNITED STATES: TOTAL.	14 991 667	12 644 478	12 027 652	3 330 955	3 196 070	3 035 611	256 395	188 417	172 395	1 568 503	1 364 394	1 264 668
NEW ENGLAND STATES.	54 021	44 713	42 182	4 970	4 916	4 206	87	87	79	17 030	14 947	14 565
MAINE	26 587	21 614	20 939	10 460	10 428	10 666	338	306	265	3 427	2 160	1 874
NEW HAMPSHIRE	16 553	14 843	14 359	924	912	943	39	39	34	5 098	5 743	5 500
VERMONT	453 791	385 621	372 781	96 130	93 350	91 878	5 907	5 476	6 424	33 893	31 153	27 643
MASSACHUSETTS	61 287	48 843	47 777	30 689	20 241	19 566	96	92	76	16 372	15 279	13 296
RHODE ISLAND	170 788	143 430	137 895	27 121	26 001	24 106	675	634	547	26 608	24 714	22 848
CONNECTICUT	783 027	659 064	635 933	160 294	155 848	151 385	7 142	6 634	7 425	103 428	93 996	85 724
MIDDLE ATLANTIC STATES. . . .	2 500 564	1 970 915	1 864 695	602 224	579 447	534 745	61 322	44 774	42 236	112 329	102 723	94 182
NEW YORK.	558 044	469 874	463 815	167 795	158 201	154 157	2 184	1 984	1 810	89 525	87 732	69 617
NEW JERSEY.	732 277	631 507	610 633	173 184	168 520	155 640	5 223	4 861	6 810	54 456	49 423	47 346
PENNSYLVANIA.	3 790 885	3 072 296	2 939 143	943 203	906 168	844 542	68 729	51 619	50 856	256 320	239 878	211 145
EAST NORTH CENTRAL STATES . .	668 952	591 351	563 839	185 902	178 728	165 403	4 683	4 091	3 790	51 045	46 804	45 440
OHIO.	279 087	233 373	224 030	51 128	49 027	46 290	2 802	1 157	1 152	46 884	39 815	38 101
INDIANA	943 756	797 396	758 435	290 999	276 581	259 983	12 552	7 576	7 584	90 883	78 576	71 602
ILLINOIS.	448 240	381 707	363 548	135 978	124 399	105 828	4 463	3 567	3 339	57 471	51 524	46 049
MICHIGAN.	250 282	216 302	215 323	36 017	34 539	33 427	1 531	1 426	1 538	41 603	37 133	35 382
WISCONSIN	2 590 317	2 220 129	2 125 275	700 024	663 274	610 931	26 041	17 817	17 403	288 086	253 852	236 574
WEST NORTH CENTRAL STATES . .	330 699	275 432	259 038	66 842	59 204	57 951	8 408	6 432	3 578	57 496	50 236	50 028
MINNESOTA	159 827	140 173	130 381	20 397	19 187	18 757	7 991	2 866	3 354	53 289	47 389	43 210
IOWA.	448 679	388 104	379 465	145 460	143 272	144 158	10 121	4 277	4 085	34 095	29 479	27 398
MISSOURI.	41 892	37 448	36 926	5 105	5 097	4 676	184	107	161	28 588	24 425	26 006
NORTH DAKOTA.	36 364	31 949	30 650	1 834	1 832	1 581	953	278	721	16 946	15 662	15 955
SOUTH DAKOTA.	110 963	93 672	86 182	21 581	20 093	18 061	1 503	832	704	26 152	20 842	19 441
NEBRASKA.	147 057	123 896	114 950	23 080	22 308	20 319	2 680	2 104	1 490	37 747	31 774	27 298
KANSAS.	1 275 481	1 090 674	1 037 592	284 394	270 993	265 513	31 940	16 896	14 094	256 313	219 807	209 386
SOUTH ATLANTIC STATES	26 471	21 621	20 378	19 585	19 540	21 096	151	69	23	3 344	3 207	2 667
DELAWARE.	172 149	145 159	133 710	35 423	31 406	31 015	631	524	1 008	20 939	19 344	17 125
MARYLAND.	78 736	67 801	64 928	10 815	10 175	9 162	1 805	1 144	939	1 621	1 378	1 247
DISTRICT OF COLUMBIA. . . .	287 467	258 491	250 002	32 930	31 878	29 543	1 987	593	528	69 751	34 247	28 608
VIRGINIA.	93 882	84 516	82 340	5 591	5 462	4 951	480	438	339	6 917	6 742	6 412
WEST VIRGINIA.	258 777	218 288	204 874	56 462	55 170	51 643	3 235	1 104	1 198	45 132	40 579	35 468
NORTH CAROLINA.	98 965	82 668	82 266	8 331	8 215	7 993	8 635	6 880	2 328	16 279	14 147	11 994
SOUTH CAROLINA.	257 821	210 820	202 004	106 413	102 125	95 732	9 563	9 155	4 915	29 548	21 848	21 548
GEORGIA.	367 126	304 019	291 188	50 467	47 419	44 232	2 098	1 635	1 504	43 570	40 170	36 126
FLORIDA	1 640 994	1 393 383	1 331 690	326 217	311 390	295 377	28 582	21 542	12 772	237 101	181 662	161 195
EAST SOUTH CENTRAL STATES . .	270 862	238 767	162 776	14 252	13 340	12 497	3 345	1 380	1 232	23 232	21 390	20 800
KENTUCKY.	391 430	334 187	323 556	53 155	52 657	50 554	9 434	9 054	4 345	36 224	33 368	30 745
TENNESSEE	176 648	151 508	145 717	22 063	21 652	22 818	5 010	4 893	3 096	21 055	18 982	16 384
ALABAMA	105 844	86 996	81 745	3 370	2 882	3 266	3 317	2 536	2 943	14 885	12 124	11 077
MISSISSIPPI	944 784	811 458	713 794	92 840	90 531	89 135	21 105	17 863	11 616	95 396	85 664	79 006
WEST SOUTH CENTRAL STATES . .	91 572	75 033	71 057	6 161	6 112	5 727	896	526	439	17 361	13 614	13 498
ARKANSAS.	235 809	197 399	184 011	33 969	33 244	31 107	2 237	1 278	1 388	14 780	12 495	12 465
LOUISIANA.	167 272	145 414	135 408	23 589	23 103	23 417	1 901	706	601	19 823	15 424	13 830
OKLAHOMA.	977 135	844 124	799 357	173 434	162 066	156 342	8 576	6 978	7 541	83 712	73 400	68 741
TEXAS	1 471 788	1 261 970	1 189 843	237 153	224 525	216 593	13 610	9 488	9 969	135 676	114 933	108 534
MOUNTAIN STATES	50 086	45 826	44 894	3 564	3 212	3 219	275	259	184	20 239	17 160	19 181
MONTANA	35 207	30 070	29 235	3 838	3 837	3 942	802	754	790	13 344	12 065	11 619
IDAH0	18 411	15 939	14 969	998	943	944	80	74	20	3 251	2 789	2 595
WYOMING.	144 415	123 598	120 146	43 779	42 924	42 184	1 481	1 146	1 042	13 904	12 224	10 295
COLORADO.	59 228	51 345	53 185	3 353	3 061	2 351	190	186	158	6 551	4 969	4 629
NEW MEXICO.	96 436	79 781	75 586	10 627	10 176	9 608	523	346	312	6 137	5 582	8 025
ARIZONA	65 879	57 075	53 461	21 631	21 311	19 126	818	716	521	3 393	2 736	2 522
UTAH.	28 317	23 362	20 894	1 048	974	849	126	126	161	2 451	2 160	1 636
NEVADA.	497 979	426 996	412 370	88 838	86 438	82 223	4 295	3 607	3 188	69 270	59 685	60 502
PACIFIC STATES.	244 995	214 451	214 581	55 887	54 372	55 680	3 269	3 070	3 736	33 267	30 125	29 667
WASHINGTON.	193 076	165 374	147 387	42 951	42 080	38 840	2 329	976	850	21 312	19 657	20 269
OREGON.	1 486 925	1 266 201	1 218 603	389 999	381 532	377 159	48 454	38 125	39 636	58 233	51 052	49 967
CALIFORNIA.	15 085	13 880	12 819	762	762	769	110	75	81	6 773	6 568	5 900
ALASKA.	55 331	48 602	48 622	8 388	8 157	7 464	788	705	769	7 328	7 315	6 799
HAWAII.	1 996 412	1 708 508	1 642 012	497 987	486 903	479 912	54 950	42 951	45 072	126 913	114 717	112 602

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

¹Includes Petroleum Bulk Plants and Terminals; and Assemblers of Farm Products.

TABLE 3. Sales Personnel—United States, by Type of Operation and Kind of Business: 1963

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches, offices			Merchandise agents and brokers			Assemblers of farm products		
		Estab-lish-ments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Estab-lish-ments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Estab-lish-ments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Estab-lish-ments (number)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)
50	UNITED STATES, TOTAL	208 997	2 063 944	502 755	28 884	600 203	240 348	25 313	169 568	63 080	14 110	111 035	14 127
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	26 500	222 454	64 268	1 650	64 739	19 516	745	4 787	1 655	(X)	(X)	(X)
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 617	37 969	5 405	332	39 727	10 978	160	2 159	2 297	(X)	(X)	(X)
5013	AUTOMOTIVE EQUIPMENT	21 052	168 624	55 492	522	16 411	4 683	554	2 492	1 294	(X)	(X)	(X)
5014	TIRES, TUBES	1 831	15 861	3 371	296	8 601	3 855	31	136	64	(X)	(X)	(X)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	7 792	88 969	22 479	2 961	70 467	34 624	685	4 789	2 402	(X)	(X)	(X)
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	3 321	56 104	13 932	441	25 193	11 960	207	2 411	1 232	(X)	(X)	(X)
5028	PAINTS, VARNISHES	1 308	8 272	2 849	116	11 605	5 022	93	412	228	(X)	(X)	(X)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	3 163	24 593	5 678	1 356	33 669	17 642	385	1 966	942	(X)	(X)	(X)
503	DRY GOODS, APPAREL, TOTAL	9 227	76 154	20 418	799	21 627	7 560	1 770	12 638	4 667	(X)	(X)	(X)
5032	DRY GOODS, PIECE GOODS, NOTIONS	4 321	35 726	9 272	332	8 110	2 721	560	5 442	1 817	(X)	(X)	(X)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	4 260	35 014	9 520	341	8 824	3 222	1 132	6 865	2 704	(X)	(X)	(X)
5039	FOOTWEAR	646	5 414	1 626	86	4 693	1 617	78	331	146	(X)	(X)	(X)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	29 290	311 664	63 011	4 245	92 504	49 876	4 397	35 528	14 631	3 958	63 635	4 346
5042	GENERAL-LINE GROCERIES	2 530	83 377	13 317	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5043	DAIRY PRODUCTS	3 000	24 300	6 324	1 060	24 037	13 449	209	3 589	482	319	2 771	465
5044	POULTRY, POULTRY PRODUCTS	1 942	17 353	2 371	29	314	104	104	1 146	179	1 533	12 093	1 426
5045	CONFECTIONERY	2 084	13 270	5 511	239	3 142	2 101	233	862	600	(X)	(X)	(X)
5046	FISH, SEAFOODS	1 602	13 245	2 149	(X)	(X)	(X)	71	378	148	(X)	(X)	(X)
5047	MEATS, MEAT PRODUCTS	5 170	50 997	8 543	577	17 968	4 244	134	782	346	(X)	(X)	(X)
5048	FRESH FRUITS, VEGETABLES	5 123	43 292	8 707	(X)	(X)	(X)	1 085	9 536	2 346	2 106	48 771	2 455
5049	OTHER GROCERIES AND RELATED PRODUCTS	7 839	66 225	16 099	2 340	47 043	29 978	2 561	19 236	10 530	(X)	(X)	(X)
505	FARM PRODUCTS—RAW MATERIALS, TOTAL	3 565	34 728	3 597	(X)	52	47	3 252	42 780	9 003	9 392	41 130	8 372
	COTTON	417	4 448	513	(X)	(X)	(X)	194	1 399	200	236	974	189
	GRAIN	1 427	15 879	1 492	(X)	(X)	(X)	253	2 076	404	7 586	30 679	7 048
	LIVESTOCK, EXCEPT HORSES AND MULES	463	2 147	350	(X)	(X)	(X)	1 997	25 670	6 299	1 237	4 201	825
	MISCELLANEOUS FARM PRODUCTS	1 258	12 254	1 237	5	52	47	908	13 635	2 100	333	5 276	310
506	ELECTRICAL GOODS, TOTAL	10 978	129 945	39 525	2 657	49 486	15 812	2 576	11 026	5 953	(X)	(X)	(X)
5063	ELECTRICAL SUPPLIES, APPARATUS	4 602	55 722	17 068	1 780	36 970	11 247	1 020	3 891	2 073	(X)	(X)	(X)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2 436	41 791	11 532	422	7 537	2 435	215	1 076	576	(X)	(X)	(X)
5065	ELECTRONIC PARTS, EQUIPMENT	3 990	32 432	10 935	455	4 979	2 080	1 341	6 059	3 304	(X)	(X)	(X)
507	HARDWARE, PLUMBING, HEATING EQUIP., SUPPLIES, TOTAL	10 527	124 571	32 718	726	8 242	3 190	1 561	6 457	3 534	(X)	(X)	(X)
5072	HARDWARE	3 212	51 569	13 509	292	3 517	1 136	390	1 648	887	(X)	(X)	(X)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	5 192	56 417	15 217	216	2 336	1 177	882	3 637	2 013	(X)	(X)	(X)
5077	AIR CONDITIONING, REFRIGERATION EQUIP., SUPPLIES	2 123	16 585	3 992	(X)	2 389	1 877	299	1 172	634	(X)	(X)	(X)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	36 742	335 011	99 487	7 620	162 157	51 298	4 139	18 978	8 749	(X)	(X)	(X)
5082	COMMERCIAL, INDUSTRIAL MACHINERY EQUIP., SUPPLIES:	5 639	37 691	10 787	2 693	92 144	27 382	380	1 602	670	(X)	(X)	(X)
	CONSTRUCTION, MINING MACHINERY, EQUIPMENT	2 358	41 170	7 559	1 103	118	103	118	942	284	(X)	(X)	(X)
	INDUSTRIAL MACHINERY, EQUIPMENT	8 637	65 564	17 616	2 186	28 723	10 918	1 953	9 036	4 270	(X)	(X)	(X)
	INDUSTRIAL SUPPLIES	7 247	71 734	20 764	1 284	15 038	5 973	925	3 863	2 009	(X)	(X)	(X)
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	1 576	14 457	3 294	223	9 122	2 793	99	397	174	(X)	(X)	(X)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	4 467	50 719	12 466	778	9 584	1 744	199	1 053	424	(X)	(X)	(X)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	5 185	37 444	14 183	187	2 215	700	238	1 040	500	(X)	(X)	(X)
5088	TRANSPORTATION EQUIP., SUPPLIES, EX. AUTOMOTIVE	1 660	16 232	2 816	110	2 967	685	227	1 025	418	(X)	(X)	(X)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosing figures for individual companies. (NA) Not available. (X) Not applicable. Including owners of unincorporated businesses engaged in selling.

TABLE 3. Sales Personnel--United States, by Type of Operation and Kind of Business: 1963--Continued

(Petroleum bulk stations and terminals not included)

SIC code	Kind of business	Merchant wholesalers			Manufacturers' sales branches, offices			Merchandise agents and brokers			Assemblers of farm products		
		Estab-lish-ments	Paid employees, workweek ended nearest Nov. 15	Sales personnel, workweek ended nearest Nov. 15	Estab-lish-ments	Paid employees, workweek ended nearest Nov. 15	Sales personnel, workweek ended nearest Nov. 15	Estab-lish-ments	Paid employees, workweek ended nearest Nov. 15	Sales personnel, workweek ended nearest Nov. 15	Estab-lish-ments	Paid employees, workweek ended nearest Nov. 15	Sales personnel, workweek ended nearest Nov. 15
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP), TOTAL	5 547	81 628	16 299	1 938	24 949	12 304	990	5 759	2 107	(X)	(X)	(X)
	COAL	601	4 512	559	114	1 079	423	218	1 469	644	(X)	(X)	(X)
	METALS SERVICE CENTERS	2 158	56 515	11 572	1 48	2 245	764	733	3 557	187	(X)	(X)	(X)
	METALS SALES OFFICES	2 788	20 601	4 168	1 676	21 625	11 117	732	(X)	1 276	(X)	(X)	(X)
5093	SCRAP, WASTE MATERIALS, TOTAL	8 174	71 464	6 913	(X)	(X)	(X)	114	792	173	(X)	(X)	(X)
	IRON, STEEL SCRAP	4 006	34 088	3 459	(X)	(X)	(X)	59	422	96	(X)	(X)	(X)
	WASTE MATERIALS	4 168	37 376	3 454	(X)	(X)	(X)	55	370	77	(X)	(X)	(X)
5094	TOBACCO, TOBACCO PRODUCTS	2 753	31 693	10 682	50	2 793	1 109	21	402	68	(X)	(X)	(X)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES, TOTAL	7 164	83 024	31 153	325	7 159	3 714	109	650	273	(X)	(X)	(X)
	BEER	5 694	48 080	18 790	94	3 263	953	23	110	29	(X)	(X)	(X)
	WINES, DISTILLED SPIRITS	1 470	34 944	12 363	231	3 896	2 761	86	580	244	(X)	(X)	(X)
5096	PAPER, PAPER PRODUCTS, EX. WALLPAPER, TOTAL	7 046	82 837	23 092	1 323	24 934	13 064	443	2 329	1 096	(X)	(X)	(X)
	PRINTING AND WRITING PAPER	882	17 970	5 260	82	1 359	614	55	670	264	(X)	(X)	(X)
	INDUSTRIAL AND PERSONAL SERVICE PAPER	2 525	30 419	8 785	662	14 795	6 998	261	1 085	587	(X)	(X)	(X)
	STATIONERY, OFFICE SUPPLIES	3 639	34 448	9 047	579	8 780	5 552	127	574	245	(X)	(X)	(X)
5097	FURNITURE, HOME FURNISHINGS, TOTAL	6 265	59 182	15 324	952	9 541	4 416	1 002	4 731	2 361	(X)	(X)	(X)
	FURNITURE (HOUSEHOLD, OFFICE)	2 343	20 689	5 626	409	4 276	2 153	503	2 472	1 179	(X)	(X)	(X)
	HOME FURNISHINGS, FLOOR COVERINGS	3 922	38 493	9 698	443	5 265	2 263	499	2 259	1 182	(X)	(X)	(X)
5098	LUMBER, CONSTRUCTION MATERIALS, TOTAL	11 643	125 427	19 809	1 548	25 138	10 544	948	4 305	1 679	(X)	(X)	(X)
	LUMBER, MILLWORK	5 956	69 770	11 170	499	7 316	2 621	571	2 306	936	(X)	(X)	(X)
	CONSTRUCTION MATERIALS	5 637	55 657	8 639	1 059	17 822	7 923	377	1 999	743	(X)	(X)	(X)
5099	AMUSEMENT, SPORTING GOODS	4 366	38 618	9 409	433	12 545	3 857	424	1 804	895	(X)	(X)	(X)
	BOOKS, PERIODICALS, NEWSPAPERS	2 048	26 835	4 534	486	5 668	2 648	96	1 242	259	(X)	(X)	(X)
	FARM SUPPLIES	2 604	25 396	4 790	353	4 029	1 828	248	1 522	601	600	5 136	1 028
	JEWELRY	2 794	18 810	5 535	55	1 177	316	127	413	157	(X)	(X)	(X)
	GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES	2 581	15 167	4 270	28	205	61	255	843	519	(X)	(X)	(X)
	OTHER PRODUCTS	11 391	30 317	15 442	870	12 791	4 569	1 411	7 753	2 298	160	1 134	381

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosing figures for individual companies.

1 Including owners of unincorporated businesses engaged in selling. (NA) Not available. (X) Not applicable.

TABLE 4. Merchant Wholesalers—United States, by Kind of Business: 1963

Kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, ¹ workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
MERCHANT WHOLESALERS, TOTAL	208 997	157 391 769	11 544 746	220 978 567	2 063 944	502 755	108 277
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT:							
AUTOMOBILES, OTHER MOTOR VEHICLES, TOTAL	3 617	3 577 319	216 056	4 220 083	37 969	5 405	2 178
NEW, USED AUTOMOBILES, MOTORCYCLES	1 666	2 306 101	83 740	1 587 552	14 262	1 970	1 290
TRUCKS, TRACTORS--ROAD TYPE	1 951	1 271 218	132 316	2 632 531	23 707	3 435	888
AUTOMOTIVE EQUIPMENT	21 052	5 999 550	865 785	16 781 215	168 624	55 492	12 048
TIRES, TUBES	1 831	726 998	83 724	1 654 970	15 861	3 371	1 069
DRUGS, CHEMICALS, ALLIED PRODUCTS:							
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUND., TOTAL	3 321	3 619 333	305 859	5 854 745	56 104	13 952	1 233
GENERAL-LINE DRUGS	398	1 837 729	144 061	2 691 054	25 734	5 020	32
SPECIALTY-LINE DRUGS, TOILETRIES	2 923	1 781 604	161 798	3 163 691	30 370	8 932	1 201
PAINTS, VARNISHES	1 308	347 958	46 179	867 344	8 272	2 849	490
OTHER CHEMICALS, ALLIED PRODUCTS	3 163	2 028 806	151 540	2 886 967	24 593	5 678	898
DRY GOODS, APPAREL:							
DRY GOODS, PIECE GOODS, NOTIONS, TOTAL	4 321	3 788 774	230 897	4 164 793	35 726	9 272	1 675
PIECE GOODS--JOBBER	2 151	1 859 545	111 196	2 025 459	16 562	4 627	762
NOTIONS	934	340 500	35 624	657 688	6 849	1 861	501
PIECE GOODS--CONVERTERS	643	1 174 845	57 903	1 007 976	7 306	1 954	121
OTHER DRY GOODS	593	413 884	26 174	473 670	5 009	830	291
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, TOTAL	4 260	2 752 945	194 037	3 604 488	35 014	9 520	2 051
MEN'S, WOMEN'S CLOTHING, ACCESSORIES	610	597 381	34 606	644 037	6 628	1 959	270
MEN'S, BOYS' CLOTHING, FURNISHINGS	1 179	706 985	50 080	929 152	8 900	2 819	580
WOMEN'S CHILDREN'S CLOTHING ACCESSORIES	1 994	1 188 703	89 997	1 682 871	16 079	3 727	944
HOSIERY, UNDERWEAR	477	259 876	19 354	348 428	3 407	1 015	257
FOOTWEAR	646	485 037	35 224	621 913	5 414	1 626	280
GROCERIES AND RELATED PRODUCTS:							
GENERAL-LINE GROCERIES, TOTAL	2 530	11 723 013	463 582	8 815 861	83 377	13 317	875
VOLUNTARY GROUP GROCERIES	708	5 357 079	198 449	3 715 267	35 066	4 167	210
RETAILER-COOPERATIVE GROCERIES	161	2 913 167	78 918	1 539 099	13 522	528	5
OTHER GENERAL-LINE GROCERIES	1 661	3 452 767	186 215	3 561 495	34 789	8 622	660
DAIRY PRODUCTS	3 000	2 185 226	126 384	2 431 687	24 300	6 324	2 117
POULTRY, POULTRY PRODUCTS	1 942	1 628 832	70 894	1 378 136	17 358	2 371	1 602
CONFECTIONERY	2 084	857 994	60 204	1 164 391	13 270	5 511	1 775
FISH, SEAFOODS	1 602	692 838	54 232	1 034 781	13 245	2 149	1 264
MEATS, MEAT PRODUCTS	5 170	5 370 657	284 799	5 645 942	50 597	8 543	4 049
FRESH FRUITS, VEGETABLES	5 123	2 980 610	211 829	3 909 381	43 292	8 707	4 613
OTHER GROCERIES AND RELATED PRODUCTS, TOTAL	7 839	5 414 689	312 348	6 154 902	66 225	16 089	5 268
BREAD, COOKIES, BAKERY GOODS	835	270 781	30 797	594 996	6 296	2 127	656
CANNED FOODS	1 008	860 767	47 221	941 689	9 607	2 414	511
COFFEE, TEA	421	837 134	16 866	312 794	2 650	814	233
FROZEN FOODS	1 213	1 250 629	75 491	1 464 658	14 631	3 101	642
SOFT DRINKS	1 324	316 252	37 360	708 698	7 702	2 830	1 166
OTHER GROCERY SPECIALTIES	3 038	1 879 126	104 613	2 132 067	25 339	4 803	2 060
FARM PRODUCTS--RAW MATERIALS:							
COTTON	417	2 550 134	24 746	445 156	4 448	518	302
GRAIN	1 427	8 781 036	91 498	1 881 904	15 879	1 492	593
LIVESTOCK--EXCEPT HORSES AND MULES	463	638 836	7 827	136 815	2 147	350	509
MISCELLANEOUS FARM PRODUCTS, TOTAL	1 258	1 719 940	55 315	1 063 567	12 254	1 237	836
HIDES, SKINS, PELTS	535	486 866	20 196	385 859	3 883	521	324
LEAF TOBACCO	247	439 882	15 137	312 089	4 853	212	201
WOOL, WOOL TOPS, MOHAIR	203	457 345	10 172	177 241	1 525	304	109
OTHER FARM PRODUCTS--RAW MATERIALS	273	335 847	9 810	188 378	1 993	200	202
ELECTRICAL GOODS:							
ELECTRICAL SUPPLIES, APPARATUS, TOTAL	4 602	4 207 337	337 295	6 395 623	55 722	17 008	1 390
ELECTRICAL SUPPLIES W/MAJOR APPL., HOUSEWARES	339	596 620	43 319	823 643	7 360	2 358	67
ELECTRICAL SUPPLIES WITH HOUSEWARES	509	955 141	63 038	1 206 736	10 106	3 211	45
ELECTRICAL SUPPLIES ONLY	3 754	2 655 576	230 938	4 365 244	38 256	11 439	1 278
ELECTRICAL APPLIANCES, TV, RADIO SETS	2 486	4 166 274	270 304	5 261 271	41 791	11 582	673
ELECTRONIC PARTS, EQUIPMENT	3 890	1 536 992	182 851	3 516 494	32 432	10 935	1 342
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES:							
HARDWARE, TOTAL	3 212	2 542 814	288 586	5 350 004	51 569	13 509	1 289
GENERAL-LINE HARDWARE	249	1 243 169	129 814	2 364 150	22 974	5 259	28
SPECIALTY-LINE HARDWARE	2 963	1 299 645	158 772	2 985 854	28 595	8 250	1 261
PLUMBING AND HEATING EQUIPMENT, SUPPLIES, TOTAL	5 192	3 470 092	338 839	6 389 161	56 417	15 217	1 494
WARM AIR HEATING-COOLING EQUIP., SUPPLIES	1 331	573 283	64 396	1 256 959	10 588	2 864	416
WET HEAT EQUIPMENT, SUPPLIES	1 790	1 387 928	140 864	2 606 055	23 144	6 058	442
PLUMBING FIXTURES, SUPPLIES	2 071	1 508 881	133 579	2 526 147	22 685	6 295	636
AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	2 123	814 164	104 312	1 998 618	16 585	3 992	896

¹ Including owners of unincorporated businesses engaged in selling.

TABLE 4. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

Kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll (dollars)	Paid employees workweek ended nearest Nov. 15 (number)	Sales personnel, ¹ workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
MACHINERY, EQUIPMENT SUPPLIES:							
COMMERCIAL, INDUSTRIAL MACHINES, EQUIP., SUPPLIES:							
COMMERCIAL MACHINES, EQUIPMENT, TOTAL	5 639	1 445 090	207 608	4 049 384	37 691	10 787	3 406
OFFICE MACHINES, EQUIPMENT	2 938	463 882	88 144	1 740 011	16 849	4 934	2 007
RESTAURANT, HOTEL SUPPLIES	1 065	472 302	57 839	1 100 391	9 949	3 318	514
STORE MACHINES, FIXTURES	1 190	368 043	43 805	847 622	7 693	1 693	663
OIL MARKETING EQUIPMENT	446	140 863	17 820	361 360	3 200	842	222
CONSTRUCTION, MINING MACHINERY, EQUIPMENT	2 358	2 612 320	276 636	5 215 232	41 170	7 559	572
INDUSTRIAL MACHINERY, EQUIPMENT, TOTAL	8 637	3 851 668	413 094	7 974 570	65 564	17 616	3 268
FOOD-PROCESSING MACHINERY, EQUIPMENT	600	232 880	23 796	437 712	3 798	970	325
GENERAL PURPOSE INDUSTRIAL MACHINERY, EQUIP.	2 391	1 033 053	133 046	2 603 630	21 235	4 730	856
MATERIALS HANDLING EQUIPMENT	439	183 716	26 476	503 094	4 451	1 098	162
METAL WORKING MACHINERY, EQUIPMENT	1 183	624 975	62 111	1 167 884	9 061	2 984	456
OIL WELL AND OIL REFINERY SUPPLIES	1 555	839 528	54 990	1 096 651	9 020	3 844	448
PRINTING MACHINERY, EQUIPMENT	373	134 906	18 286	345 050	2 865	684	122
OTHER INDUSTRIAL MACHINERY, EQUIPMENT	2 096	802 610	94 389	1 820 549	15 134	3 306	899
INDUSTRIAL SUPPLIES, TOTAL	7 247	3 637 538	425 281	8 180 495	71 734	20 764	2 534
GENERAL-LINE INDUSTRIAL SUPPLIES	1 172	962 492	115 197	2 175 783	17 747	5 956	276
MECHANICAL POWER TRANSMISSION EQUIPMENT	815	345 552	41 778	828 055	6 927	2 398	193
INDUSTRIAL VALVES, FITTINGS	531	376 165	35 291	677 378	5 598	1 586	140
WELDING SUPPLIES	1 434	419 471	61 751	1 217 891	10 561	3 574	600
RECONDITIONED DRUMS, BARRELS	367	124 601	22 490	441 007	4 668	337	270
OTHER INDUSTRIAL SUPPLIES	2 928	1 409 257	148 774	2 840 381	26 233	6 913	1 055
FARM AND GARDEN MACHINERY, EQUIPMENT	1 576	908 847	84 835	1 608 269	14 457	3 294	706
PROFESSIONAL EQUIPMENT, SUPPLIES, TOTAL	4 467	2 069 301	288 293	5 512 510	50 719	12 466	1 786
DENTAL SUPPLIES	622	248 501	40 531	745 545	7 337	2 043	220
RELIGIOUS SUPPLIES, SCHOOL SUPPLIES	797	314 639	41 119	783 394	7 986	2 035	401
SURGICAL, MEDICAL, HOSPITAL SUPPLIES	1 243	803 915	95 891	1 856 902	14 883	4 706	433
OPTICAL GOODS	1 081	246 287	52 279	1 015 219	9 978	1 395	465
SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT	304	296 243	38 203	726 346	6 876	1 464	75
OTHER PROFESSIONAL EQUIPMENT, SUPPLIES	420	159 716	20 270	385 104	3 659	823	192
SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES, TOTAL	5 158	1 413 917	210 731	4 020 539	37 444	14 185	2 797
BEAUTY, BARBER SUPPLIES	1 307	312 119	56 595	1 082 827	10 430	4 767	790
CUSTODIAL SUPPLIES	1 413	300 902	57 871	1 111 923	10 182	4 197	805
LAUNDRY, DRY CLEANING EQUIPMENT, SUPPLIES	798	315 009	39 038	734 231	6 300	1 795	263
SHOE SERVICE EQUIPMENT, SUPPLIES	384	109 563	11 539	216 777	2 384	946	239
MUNICIPALITY SUPPLIES	522	95 277	12 845	245 752	2 407	863	312
OTHER SERVICE-ESTABLISHMENT SUPPLIES	734	281 047	32 843	629 029	5 741	1 617	388
TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE, TOTAL	1 660	859 287	96 400	1 830 471	16 232	2 816	544
AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS	936	540 540	61 161	1 177 076	10 529	1 538	253
MARINE MACHINERY, EQUIPMENT	611	249 041	28 774	537 990	4 855	1 132	251
OTHER TRANSPORTATION EQUIPMENT	113	69 706	6 465	115 405	848	146	40
METALS, MINERALS--EX PETROLEUM PRODUCTS, SCRAP:							
COAL	601	661 634	25 072	493 122	4 512	559	273
METALS SERVICE CENTERS, TOTAL	2 158	4 265 927	387 009	7 111 124	56 515	11 572	345
FERROUS METALS SERVICE CENTERS	1 880	3 663 586	341 809	6 233 617	50 084	9 868	308
NONFERROUS METALS SERVICE CENTERS	278	602 341	45 200	877 507	6 431	1 704	37
METALS SALES OFFICES, TOTAL	2 788	3 006 919	128 739	2 443 558	20 601	4 168	1 015
FERROUS METALS SALES OFFICES	2 336	1 919 999	103 618	1 973 359	17 052	3 541	859
NONFERROUS METALS SALES OFFICES	452	1 086 920	25 121	470 199	3 549	627	156
SCRAP, WASTE MATERIALS:							
IRON STEEL SCRAP, TOTAL	4 006	1 937 814	161 590	3 160 085	34 088	3 459	3 512
IRON, STEEL SCRAP WITH PROCESSING EQUIPMENT	1 921	1 257 228	122 258	2 395 872	25 366	2 344	1 480
IRON, STEEL SCRAP WITHOUT PROCESSING EQUIPMENT	2 085	680 586	39 332	764 213	8 722	1 115	2 032
WASTE MATERIALS, TOTAL	4 168	1 546 477	157 954	3 033 887	37 376	3 454	3 415
NONFERROUS METALLIC SCRAP	1 458	633 147	51 128	968 419	11 117	1 299	1 245
WASTE PAPER	1 120	311 672	44 446	870 962	10 798	1 732	887
WIPING CLOTHS, RAGS, TEXTILE WASTE	880	377 175	43 381	843 584	11 347	1 019	608
OTHER WASTE MATERIALS	710	224 483	18 999	350 922	4 114	404	675
TOBACCO, TOBACCO PRODUCTS	2 753	4 682 103	149 372	2 827 877	31 693	10 682	1 877
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:							
BEER	5 694	3 384 454	282 793	5 268 813	48 080	18 790	4 392
WINE, DISTILLED SPIRITS	1 470	4 810 240	246 198	4 829 890	34 944	12 363	353
PAPER, PAPER PRODUCTS--EXCEPT WALLPAPER:							
PRINTING AND WRITING PAPER	882	1 811 760	125 405	2 351 568	17 970	5 260	187
INDUSTRIAL AND PERSONAL SERVICE PAPERS	2 525	1 846 550	180 649	3 431 219	30 419	8 785	994
STATIONERY, OFFICE SUPPLIES	3 639	1 056 300	172 405	3 375 669	34 448	9 047	1 933
FURNITURE, HOME FURNISHINGS:							
FURNITURE--HOUSEHOLD, OFFICE, TOTAL	2 343	1 006 512	118 845	2 255 754	20 689	5 626	1 008
HOUSEHOLD FURNITURE	1 078	505 870	49 537	945 474	8 862	2 049	473
OFFICE, BUSINESS FURNITURE	1 265	500 642	69 308	1 310 280	11 827	3 577	535

¹Including owners of unincorporated businesses engaged in selling.

TABLE 4. Merchant Wholesalers—United States, by Kind of Business: 1963—Continued

Kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, ¹ workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
FURNITURE, HOME FURNISHINGS--CONTINUED							
HOME FURNISHINGS, FLOOR COVERINGS, TOTAL	3 922	2 393 609	224 103	4 297 447	38 493	9 698	1 864
CHINA, GLASSWARE, CROCKERY	539	301 997	33 402	625 436	5 512	1 313	276
LINENS, DOMESTICS, CURTAINS, DRAPERIES	814	471 954	38 357	728 634	7 097	1 515	458
FLOOR COVERINGS	1 463	1 136 636	101 314	1 926 680	16 062	3 947	526
OTHER HOME FURNISHINGS	1 106	483 022	51 030	1 016 697	9 822	2 923	604
LUMBER, CONSTRUCTION MATERIALS:							
LUMBER, MILLWORK, TOTAL	5 956	5 675 676	405 663	7 692 762	69 770	11 170	2 316
LUMBER WITHOUT YARD	939	1 550 659	50 568	938 539	8 019	1 992	382
LUMBER WITH YARD	2 605	2 324 377	190 260	3 554 726	33 319	4 062	1 179
PLYWOOD	580	734 839	38 934	750 428	6 026	1 476	152
MILLWORK--METAL OR WOOD	1 832	1 065 801	125 901	2 449 069	22 406	3 640	603
CONSTRUCTION MATERIALS, TOTAL							
BRICK, TILE, CEMENT, LIME, SAND, GRAVEL	5 687	3 036 964	323 341	6 297 742	55 657	8 639	1 950
GLASS--FLAT, BRICK	1 596	763 909	76 998	1 478 177	12 910	2 005	641
ROOFING, SIDING, INSULATION MATERIALS	742	303 487	63 714	1 267 488	10 805	1 573	301
OTHER CONSTRUCTION MATERIALS	1 002	773 315	59 062	1 116 662	9 704	2 271	214
AMUSEMENT, SPORTING GOODS, TOTAL	2 347	1 196 253	123 567	2 435 415	22 238	2 790	794
CAMERAS, PHOTOGRAPHIC SUPPLIES	4 366	2 041 235	199 300	3 938 167	38 618	9 409	2 150
SPORTING GOODS	937	525 117	61 155	1 227 926	11 192	2 467	322
TOYS, GAMES, FIREWORKS	1 575	718 494	67 061	1 279 258	12 463	3 089	768
OTHER RECREATION GOODS	1 125	587 807	49 629	971 489	10 274	2 737	645
BOOKS, PERIODICALS, NEWSPAPERS	729	209 817	21 455	459 494	4 689	1 116	415
FARM SUPPLIES, TOTAL	2 048	1 028 888	119 517	2 274 420	26 885	4 534	1 253
FEEDS--ANIMAL AND POULTRY	2 604	2 395 383	132 338	2 547 468	25 396	4 790	1 240
FERTILIZER, AGRICULTURAL CHEMICALS	997	1 025 513	42 051	816 242	8 388	1 703	560
SEEDS (FIELD, VEGETABLE, FLOWER), BULBS	777	687 257	33 643	622 902	5 676	1 323	282
OTHER FARM SUPPLIES	564	511 315	47 169	928 779	9 403	1 506	213
JEWELRY, TOTAL	266	171 298	9 475	179 545	1 929	258	185
DIAMONDS, OTHER PRECIOUS STONES, METALS	2 794	1 101 138	105 047	1 963 963	18 810	5 535	1 655
JEWELRY WATCHES, CLOCKS, SILVERWARE	760	397 455	22 907	427 637	3 353	1 174	474
GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES, TOTAL	2 034	703 683	82 140	1 536 326	15 457	4 361	1 181
GIFTS, ART GOODS	2 581	636 137	72 696	1 426 492	15 167	4 270	1 479
ADVERTISING SPECIALTIES, CALENDARS, NOVELTIES	1 202	320 222	37 156	724 787	7 886	1 810	743
OTHER PRODUCTS, TOTAL	1 379	315 915	35 540	701 705	7 281	2 460	736
PETROLEUM PRODUCTS	11 391	7 659 883	408 686	7 935 858	80 317	15 442	6 644
FLOWERS, PLANTS, FLORISTS' SUPPLIES	3 915	2 701 470	124 690	2 468 514	23 278	4 133	2 269
FOREST PRODUCTS, EXCEPT LUMBER	1 065	296 861	38 155	739 597	7 946	2 437	693
GENERAL MERCHANDISE	1 385	509 051	29 810	570 861	7 171	691	1 144
MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC	457	757 292	42 287	833 089	8 892	1 243	224
TEXTILE BAGS, BAGGING, BURLAP	1 075	604 589	58 433	1 158 443	11 140	2 505	319
FOOD, BEVERAGE BASIC MATERIALS	530	238 519	18 816	356 799	4 324	566	407
WALLPAPER	589	1 273 669	21 370	410 988	3 722	802	349
OTHER	271	71 690	11 453	215 385	2 104	634	98
OTHER	2 104	1 206 742	63 672	1 182 182	11 740	2 431	1 141

¹ Including owners of unincorporated businesses engaged in selling.

TABLE 5. Type of Equipment-Geographic Divisions and States: 1963

(SIC 5093, Part-Iron, Steel Scrap Dealers With Power Processing Equipment)

Geographic division and State	Total, all iron and steel scrap dealers		Iron and steel scrap dealers with power processing equipment							Iron and steel scrap dealers without power processing equipment	
	Establishments	Sales	Establishments	Sales	Number of establishments reporting alligator shears	Number of establishments reporting hydraulic baling presses	Number of establishments reporting hydraulic guillotine shears	Number of establishments reporting other power processing equipment ¹	Establishments not reporting type of power equipment	Establishments	Sales
	(number)	(\$1,000)	(number)	(\$1,000)						(number)	(\$1,000)
UNITED STATES: TOTAL	4 006	1 937 814	1 921	1 257 228	1 399	937	290	147	232	2 085	680 586
NEW ENGLAND	246	(D)	130	76 916	90	77	10	10	12	116	(D)
MAINE	22	4 683	16	4 076	13	8	-	1	2	6	607
NEW HAMPSHIRE	16	1 500	6	962	3	5	-	-	1	10	538
VERMONT	10	1 145	7	808	6	5	-	-	-	3	337
MASSACHUSETTS	117	(D)	60	32 182	40	34	5	8	6	57	(D)
RHODE ISLAND	25	11 993	12	5 978	7	5	3	-	2	13	6 015
CONNECTICUT	56	(D)	29	32 910	21	20	2	1	1	27	(D)
MIDDLE ATLANTIC	855	(D)	420	288 270	310	234	47	34	46	435	(D)
NEW YORK	312	(D)	135	101 894	98	73	19	9	18	177	(D)
NEW JERSEY	173	(D)	76	49 800	51	42	7	6	8	97	(D)
PENNSYLVANIA	370	228 535	209	136 576	161	119	21	19	20	161	91 959
EAST NORTH CENTRAL	1 132	(D)	576	437 565	441	247	102	47	59	556	(D)
OHIO	326	241 216	174	151 778	144	74	24	13	10	152	89 438
INDIANA	128	(D)	85	33 845	62	36	18	11	11	43	(D)
ILLINOIS	287	226 077	133	150 157	94	59	25	10	18	154	75 920
MICHIGAN	262	(D)	123	70 772	89	56	27	9	16	139	(D)
WISCONSIN	129	40 185	61	31 013	52	22	8	4	4	68	9 172
WEST NORTH CENTRAL	379	(D)	160	76 933	113	62	21	18	23	219	(D)
MINNESOTA	62	32 242	32	22 498	21	13	6	3	8	30	9 744
IOWA	88	(D)	46	10 612	40	20	3	4	3	42	(D)
MISSOURI	113	(D)	39	21 087	26	16	6	5	4	74	(D)
NORTH DAKOTA	8	277	-	-	-	-	-	-	-	8	277
SOUTH DAKOTA	9	1 518	6	1 375	-	-	-	2	4	3	143
NEBRASKA	33	10 017	9	8 319	8	4	1	1	-	24	1 698
KANSAS	66	15 123	28	13 042	18	9	5	3	4	38	2 081
SOUTH ATLANTIC	348	101 781	190	80 360	142	112	38	15	18	158	21 421
DELAWARE	14	2 562	8	2 248	5	6	2	1	-	6	314
MARYLAND	38	19 997	16	16 001	12	14	5	-	1	22	3 996
DISTRICT OF COLUMBIA	10	1 885	5	945	2	3	1	-	1	5	940
VIRGINIA	58	20 995	42	19 561	32	25	6	5	4	16	1 434
WEST VIRGINIA	30	9 511	15	6 294	12	9	6	-	1	15	3 217
NORTH CAROLINA	58	(D)	38	12 567	28	21	5	4	4	20	(D)
SOUTH CAROLINA	32	(D)	15	3 854	12	9	5	2	1	17	(D)
GEORGIA	55	(D)	29	5 343	24	12	2	1	3	26	(D)
FLORIDA	53	(D)	22	13 547	15	13	6	2	3	31	(D)
EAST SOUTH CENTRAL	196	(D)	103	58 191	81	59	19	9	9	93	(D)
KENTUCKY	64	(D)	31	21 436	20	17	4	5	4	33	(D)
TENNESSEE	41	16 843	25	14 464	19	16	7	2	4	16	2 379
ALABAMA	58	30 504	33	18 596	28	18	4	2	1	25	11 908
MISSISSIPPI	33	6 241	14	3 695	14	8	4	-	-	19	2 546
WEST SOUTH CENTRAL	343	(D)	158	85 999	106	67	27	4	29	185	(D)
ARKANSAS	35	8 795	17	7 222	13	8	2	-	1	18	1 573
LOUISIANA	44	(D)	19	18 653	11	9	4	1	5	25	(D)
OKLAHOMA	54	(D)	33	7 706	23	18	5	1	5	21	(D)
TEXAS	210	(D)	89	52 418	59	32	16	2	18	121	(D)
MOUNTAIN	133	33 753	46	23 328	26	26	4	3	6	87	10 425
MONTANA	10	858	1	(D)	(D)	(D)	(D)	(D)	(D)	9	(D)
IDAHO	16	(D)	6	1 224	2	5	1	-	-	10	(D)
WYOMING	6	477	2	(D)	(D)	(D)	(D)	(D)	(D)	4	(D)
COLORADO	40	(D)	10	16 469	5	4	-	2	1	30	(D)
NEW MEXICO	17	2 078	8	1 129	5	5	-	1	-	9	949
ARIZONA	26	4 151	7	1 578	3	3	-	-	4	19	2 573
UTAH	14	3 496	9	2 242	6	6	3	-	1	5	1 254
NEVADA	4	470	3	(D)	(D)	(D)	(D)	(D)	(D)	1	(D)
PACIFIC	374	180 050	138	129 666	90	53	22	7	30	236	50 384
WASHINGTON	47	24 783	22	8 696	15	13	2	-	2	25	16 087
OREGON	35	14 721	13	(D)	(D)	(D)	(D)	(D)	(D)	22	(D)
CALIFORNIA	286	138 321	99	105 024	58	32	16	6	28	187	33 297
ALASKA	-	(D)	-	-	-	-	-	-	-	-	(D)
HAWAII	6	(D)	4	(D)	(D)	(D)	(D)	(D)	(D)	2	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available.

¹Briquetting machines, cable strippers, shredding machines, charging cupolas, etc.

TABLE 6. Percentage of Sales to Group Members—United States and Geographic Divisions: 1963

(SIC 5042, Part—Voluntary Group Grocery Wholesalers)

Geographic division and percentage of sales to group members	Establishments (number)	Sales (\$1,000)	Inventories, end of year, at cost (\$1,000)	Operating expenses (including payroll)		Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees workweek ended nearest Nov. 15 (number)
				Amount (\$1,000)	Percent of sales			
UNITED STATES, TOTAL	708	5 357 079	325 120	334 167	6.2	198 449	3 715 267	35 066
90.0 PERCENT OR MORE	123	1 959 256	99 043	98 718	5.0	58 512	1 126 665	9 955
75.0 TO 89.9 PERCENT	56	556 750	31 714	33 624	6.0	19 031	396 371	3 450
50.0 TO 74.9 PERCENT	120	874 192	58 863	56 468	6.5	34 545	662 922	6 613
25.0 TO 49.9 PERCENT	98	654 753	47 236	40 412	6.2	25 235	475 667	4 918
1.0 TO 24.9 PERCENT	85	479 175	36 311	46 006	9.6	26 333	374 795	3 921
PERCENT NOT REPORTED	226	832 953	51 953	58 939	7.1	34 793	678 847	6 209
NEW ENGLAND STATES	52	276 352	19 974	18 554	6.7	10 558	206 857	1 977
75.0 PERCENT OR MORE	19	167 402	11 414	10 703	6.4	6 077	118 201	1 082
50.0 TO 74.9 PERCENT	8	39 486	2 726	2 852	7.2	1 639	34 383	337
25.0 TO 49.9 PERCENT	5	28 608	1 920	1 596	5.6	946	18 700	168
1.0 TO 24.9 PERCENT	11	26 138	2 874	2 364	9.0	1 288	24 303	279
PERCENT NOT REPORTED	9	14 718	1 040	1 039	7.1	608	11 270	111
MIDDLE ATLANTIC STATES	108	925 248	47 355	59 343	6.4	33 569	532 587	5 222
75.0 PERCENT OR MORE	38	580 330	22 509	24 548	4.2	12 980	258 577	2 530
50.0 TO 74.9 PERCENT	14	105 754	7 636	7 142	6.8	4 361	80 244	723
25.0 TO 49.9 PERCENT	6	67 662	4 132	3 289	4.9	2 391	47 882	385
1.0 TO 24.9 PERCENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERCENT NOT REPORTED	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST NORTH CENTRAL STATES	120	1 018 388	59 831	68 988	6.8	41 410	775 311	6 601
75.0 PERCENT OR MORE	31	429 683	21 264	27 836	6.5	16 665	324 799	2 677
50.0 TO 74.9 PERCENT	20	196 226	12 466	13 656	7.0	8 783	166 034	1 335
25.0 TO 49.9 PERCENT	12	132 539	9 637	9 534	7.2	5 680	108 854	912
1.0 TO 24.9 PERCENT	8	63 197	3 531	4 729	7.5	2 404	39 907	350
PERCENT NOT REPORTED	49	196 743	12 933	13 233	6.7	7 878	135 717	1 327
WEST NORTH CENTRAL STATES	82	965 773	54 240	52 693	5.5	33 289	659 724	5 594
75.0 PERCENT OR MORE	28	547 574	27 509	28 615	5.2	17 976	349 460	2 949
50.0 TO 74.9 PERCENT	16	124 337	9 755	7 479	6.0	4 561	98 908	919
25.0 TO 49.9 PERCENT	15	98 100	6 721	5 238	5.3	3 830	76 599	689
1.0 TO 24.9 PERCENT	6	10 095	1 451	927	9.2	536	10 264	121
PERCENT NOT REPORTED	17	185 667	8 804	10 434	5.6	6 386	124 493	916
SOUTH ATLANTIC STATES	127	491 047	36 069	30 943	6.3	19 546	352 095	4 211
75.0 PERCENT OR MORE	18	122 225	6 730	6 868	5.6	4 332	79 955	824
50.0 TO 74.9 PERCENT	31	117 113	8 900	6 849	5.8	4 390	70 272	1 007
25.0 TO 49.9 PERCENT	36	150 317	12 059	9 307	6.2	5 867	104 859	1 306
1.0 TO 24.9 PERCENT	17	62 928	4 745	4 677	7.4	2 928	53 707	633
PERCENT NOT REPORTED	25	38 464	3 635	3 242	8.4	2 029	43 302	441
EAST SOUTH CENTRAL STATES	60	464 349	31 561	28 473	6.1	16 660	311 689	3 695
75.0 PERCENT OR MORE	9	127 021	7 795	6 043	4.8	3 466	75 685	733
50.0 TO 74.9 PERCENT	15	173 970	10 528	10 459	6.0	6 166	117 487	1 336
25.0 TO 49.9 PERCENT	11	74 666	5 708	5 088	6.8	3 094	48 469	662
1.0 TO 24.9 PERCENT	8	41 496	3 845	3 416	8.2	1 948	33 582	490
PERCENT NOT REPORTED	17	47 196	3 685	3 467	7.3	1 986	36 466	474
WEST SOUTH CENTRAL STATES	80	581 130	32 038	35 745	6.2	19 470	419 468	4 211
75.0 PERCENT OR MORE	17	228 305	12 056	12 014	5.3	6 920	143 249	1 381
50.0 TO 74.9 PERCENT	9	44 389	3 224	3 435	7.7	1 990	43 409	453
25.0 TO 49.9 PERCENT	7	58 971	4 722	3 839	6.5	1 830	36 920	533
1.0 TO 24.9 PERCENT	18	66 631	5 730	4 145	6.2	2 550	52 228	535
PERCENT NOT REPORTED	29	182 834	6 306	12 312	6.7	6 180	143 662	1 309
MOUNTAIN STATES	22	135 053	8 621	8 565	6.3	4 687	96 954	740
75.0 PERCENT OR MORE	8	72 058	5 390	4 463	6.2	2 288	44 894	305
50.0 TO 74.9 PERCENT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
25.0 TO 49.9 PERCENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
1.0 TO 24.9 PERCENT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PERCENT NOT REPORTED	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC STATES	57	499 739	35 431	30 863	6.2	19 260	360 582	2 815
75.0 PERCENT OR MORE	11	241 408	16 090	11 252	4.7	6 839	128 216	924
50.0 TO 74.9 PERCENT	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
25.0 TO 49.9 PERCENT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
1.0 TO 24.9 PERCENT	8	114 423	7 344	7 673	6.7	5 014	86 642	642
PERCENT NOT REPORTED	32	66 731	7 423	7 076	10.6	4 553	88 824	718

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Function and Kind of Business Serviced—United States: 1963

Function and kind of business	Establishments (number)	Sales (\$1,000)	Inventories, end of year (\$1,000)	Payroll, entire year (\$1,000)	Paid employees workweek ended nearest Nov. 15 (number)	Cold storage space (1,000 cu. ft.)	Bulk grain storage space (1,000 bu.)
UNITED STATES TOTAL.	3 693	5 965 291	799 299	1 034 986	145 900	12 845	26 047
CENTRAL ADMINISTRATIVE OFFICES	2 615	5 225 517	382 226	878 400	118 370	(D)	(D)
WAREHOUSES	662	346 455	388 068	94 357	16 995	9 682	(D)
OTHER.	416	392 079	29 005	62 229	8 534	(D)	-
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT	267	524 357	148 245	82 404	12 564	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	165	(D)	56 944	57 418	8 010	(D)	-
WAREHOUSES	85	(D)	(D)	(D)	4 159	-	-
OTHER.	19	(D)	(D)	(D)	395	-	-
DRUGS; CHEMICALS AND ALLIED PRODUCTS	271	483 812	29 729	61 376	7 727	971	-
CENTRAL ADMINISTRATIVE OFFICES	153	330 392	13 274	48 665	5 746	(D)	-
WAREHOUSES	98	(D)	(D)	6 295	1 167	(D)	-
OTHER.	40	(D)	(D)	6 418	814	-	-
DRY GOODS AND APPAREL.	72	14 156	26 212	18 337	2 996	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	41	(D)	1 992	12 014	1 520	-	-
WAREHOUSES	23	(D)	24 220	5 727	1 401	(D)	-
OTHER.	8	(D)	-	596	75	-	-
GROCERIES AND RELATED PRODUCTS	222	203 205	42 200	44 043	6 358	9 694	(D)
CENTRAL ADMINISTRATIVE OFFICES	128	121 800	7 672	32 990	4 246	(D)	(D)
WAREHOUSES	58	(D)	(D)	8 409	1 590	6 633	-
OTHER.	36	(D)	(D)	2 644	522	(D)	-
FARM PRODUCTS—RAW MATERIALS.	192	142 725	12 469	28 030	4 585	(D)	(D)
CENTRAL ADMINISTRATIVE OFFICES	168	(D)	6 263	24 570	4 081	-	(D)
WAREHOUSES	16	(D)	(D)	2 723	406	(D)	(D)
OTHER.	8	(D)	(D)	737	98	-	-
ELECTRICAL GOODS	175	525 052	169 100	96 750	13 763	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	119	406 488	143 509	85 571	11 914	(D)	-
WAREHOUSES	34	(D)	(D)	(D)	(D)	-	-
OTHER.	22	(D)	(D)	(D)	(D)	-	-
HARDWARE; PLUMBING AND HEATING EQUIPMENT SUPPLIES.	44	6 709	3 755	6 354	1 086	-	-
CENTRAL ADMINISTRATIVE OFFICES	33	(D)	(D)	6 009	1 018	-	-
WAREHOUSES	11	(D)	(D)	345	68	-	-
MACHINERY; EQUIPMENT AND SUPPLIES.	519	385 330	199 885	156 041	20 416	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	315	281 910	43 479	111 117	13 304	(D)	-
WAREHOUSES	121	(D)	(D)	32 406	5 373	(D)	-
OTHER.	83	(D)	(D)	12 518	1 739	-	-
MINERALS; METALS EXCEPT SCRAP.	107	543 166	44 710	23 486	2 843	-	-
CENTRAL ADMINISTRATIVE OFFICES	68	686 214	24 402	19 639	2 291	-	-
WAREHOUSES	36	(D)	(D)	3 598	522	-	-
OTHER.	3	(D)	(D)	249	30	-	-
PETROLEUM; LIQUIFIED PETROL; BULK PLANTS AND TERMINALS.	1 192	2 051 392	28 339	410 271	56 842	-	-
CENTRAL ADMINISTRATIVE OFFICES	999	(D)	19 567	387 365	53 915	-	-
WAREHOUSES	50	(D)	(D)	(D)	(D)	-	-
OTHER.	143	(D)	(D)	(D)	(D)	-	-
SCRAP; OTHER WASTE MATERIALS	23	(D)	(D)	2 274	289	-	-
CENTRAL ADMINISTRATIVE OFFICES	15	(D)	(D)	(D)	(D)	-	-
WAREHOUSES	5	(D)	(D)	(D)	(D)	-	-
OTHER.	3	(D)	(D)	(D)	(D)	-	-
TOBACCO.	15	(D)	(D)	4 268	504	-	-
CENTRAL ADMINISTRATIVE OFFICES	11	(D)	(D)	(D)	(D)	-	-
WAREHOUSES	2	-	(D)	(D)	(D)	-	-
OTHER.	2	(D)	-	(D)	(D)	-	-
BEER; WINES; DISTILLED SPIRITS	35	(D)	(D)	14 582	2 134	-	-
CENTRAL ADMINISTRATIVE OFFICES	30	(D)	(D)	14 495	2 122	-	-
WAREHOUSES	5	(D)	(D)	87	12	-	-
PAPER AND PAPER PRODUCTS	54	261 209	8 575	14 404	1 771	-	-
CENTRAL ADMINISTRATIVE OFFICES	42	(D)	(D)	11 527	1 360	-	-
WAREHOUSES	9	(D)	(D)	(D)	(D)	-	-
OTHER.	3	(D)	(D)	(D)	(D)	-	-
FURNITURE; AND FURNISHINGS; OFFICE AND HOUSE	147	30 057	12 534	19 322	2 813	(D)	-
CENTRAL ADMINISTRATIVE OFFICES	132	30 057	(D)	16 700	2 304	-	-
WAREHOUSES	9	-	(D)	1 598	335	(D)	-
OTHER.	6	-	(D)	1 024	174	-	-
LUMBER AND BUILDING MATERIALS.	152	79 533	14 426	18 368	2 424	-	-
CENTRAL ADMINISTRATIVE OFFICES	101	55 425	5 242	15 779	2 002	-	-
WAREHOUSES	45	(D)	(D)	1 464	223	-	-
OTHER.	8	(D)	(D)	1 125	199	-	-
WHOLESALE; NOT ELSEWHERE CLASSIFIED.	206	147 907	22 611	34 676	4 785	-	-
CENTRAL ADMINISTRATIVE OFFICES	117	125 301	11 078	30 498	4 061	-	-
WAREHOUSES	57	(D)	(D)	1 979	366	-	-
OTHER.	32	(D)	(D)	2 199	358	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable. (Z) Less than 00.05%.

TABLE 8. Employment-Size Class of Establishments, by Function and Kind of Business Serviced—United States: 1963

Function and kind of business	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
UNITED STATES TOTAL.	3 693	783	595	942	1 373
CENTRAL ADMINISTRATIVE OFFICES	2 615	467	372	666	1 110
WAREHOUSES	662	236	136	147	143
OTHER.	416	80	87	129	120
MOTOR VEHICLES; AUTOMOTIVE EQUIPMENT	267	39	47	67	114
CENTRAL ADMINISTRATIVE OFFICES	163	21	23	38	81
WAREHOUSES	85	13	21	24	27
OTHER.	19	5	3	5	6
DRUGS; CHEMICALS AND ALLIED PRODUCTS	271	96	48	54	73
CENTRAL ADMINISTRATIVE OFFICES	133	39	23	21	50
WAREHOUSES	98	44	16	24	14
OTHER.	40	13	9	9	9
DRY GOODS AND APPAREL.	72	17	15	14	26
CENTRAL ADMINISTRATIVE OFFICES	41	12	8	10	11
WAREHOUSES	23	1	5	4	13
OTHER.	8	4	2	-	2
GROCERIES AND RELATED PRODUCTS	222	69	37	51	65
CENTRAL ADMINISTRATIVE OFFICES	128	30	21	33	44
WAREHOUSES	58	20	9	15	14
OTHER.	36	19	7	3	7
FARM PRODUCTS-RAW MATERIALS.	197	76	32	50	36
CENTRAL ADMINISTRATIVE OFFICES	168	70	29	41	28
WAREHOUSES	16	3	1	7	5
OTHER.	8	3	2	2	1
ELECTRICAL GOODS	175	29	20	58	68
CENTRAL ADMINISTRATIVE OFFICES	119	19	14	39	47
WAREHOUSES	34	7	6	14	7
OTHER.	22	3	-	5	14
HARDWARE; PLUMBING AND EQUIPMENT SUPPLIES.	74	11	6	11	16
CENTRAL ADMINISTRATIVE OFFICES	33	5	4	9	15
WAREHOUSES	11	6	2	2	1
MACHINERY EQUIPMENT AND SUPPLIES	519	141	86	115	178
CENTRAL ADMINISTRATIVE OFFICES	315	78	48	68	121
WAREHOUSES	121	57	16	15	33
OTHER.	83	6	22	32	23
MINERALS; METALS; EXCEPT SCRAP	107	17	31	19	41
CENTRAL ADMINISTRATIVE OFFICES	68	11	16	10	31
WAREHOUSES	36	6	13	8	9
OTHER.	3	-	2	1	-
PETROLEUM LIQUIFIED PETROL; BULK PLANTS AND TERMINAL	1 192	137	159	312	584
CENTRAL ADMINISTRATIVE OFFICES	1 999	106	116	237	540
WAREHOUSES	50	17	17	12	4
OTHER.	143	14	26	63	40
SCRAP; OTHER WASTE MATERIAL.	23	5	5	8	5
CENTRAL ADMINISTRATIVE OFFICES	15	3	1	7	4
WAREHOUSES	5	-	3	1	1
OTHER.	3	2	1	-	-
TOBACCO.	15	3	3	3	6
CENTRAL ADMINISTRATIVE OFFICES	11	2	3	2	4
WAREHOUSES	2	1	-	1	-
OTHER.	2	-	-	-	2
BEER; WINES; DISTILLED SPIRITS	35	8	5	5	17
CENTRAL ADMINISTRATIVE OFFICES	30	4	4	5	17
WAREHOUSES	5	4	1	-	-
PAPER AND PAPER PRODUCTS	54	11	9	11	24
CENTRAL ADMINISTRATIVE OFFICES	42	9	7	8	18
WAREHOUSES	9	2	1	3	3
OTHER.	3	-	1	-	2
FURNITURE AND FURNISHINGS; OFFICE AND HOUSE.	147	12	17	82	37
CENTRAL ADMINISTRATIVE OFFICES	132	12	14	78	28
WAREHOUSES	9	-	2	2	5
OTHER.	6	-	1	2	3
LUMBER AND BUILDING MATERIALS.	152	36	38	43	35
CENTRAL ADMINISTRATIVE OFFICES	101	16	25	32	28
WAREHOUSES	43	20	11	11	1
OTHER.	8	-	2	-	6
WHOLESALE; NOT ELSEWHERE CLASSIFIED.	206	76	37	39	55
CENTRAL ADMINISTRATIVE OFFICES	117	30	16	28	43
WAREHOUSES	57	35	12	4	6
OTHER.	32	11	9	7	5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
UNITED STATES TOTAL.	3 693	783	595	942	1 373	CALIFORNIA--CONTINUED					
ALABAMA						FRESNO.	16	5	2	5	4
TOTAL.	37	13	8	10	6	ADMINISTRATIVE OFFICES.	8	3	1	2	2
ADMINISTRATIVE OFFICES.	28	10	5	8	5	OTHER.	8	2	1	3	2
OTHER.	9	3	3	2	1	HUMBOLDT.	2	1	1	-	-
BLOUNT--ADMINISTRATIVE OFFICES.	1	1	-	-	-	ADMINISTRATIVE OFFICES.	1	1	-	-	-
ETOWAH--OTHER.	1	-	-	-	1	OTHER.	1	-	1	-	-
FAYETTE--ADMINISTRATIVE OFFICES.	1	-	1	-	-	IMPERIAL--OTHER.	1	-	-	-	1
JEFFERSON.	16	4	3	4	5	KERN.	10	3	-	6	1
ADMINISTRATIVE OFFICES.	12	2	2	3	5	ADMINISTRATIVE OFFICES.	4	-	-	3	1
OTHER.	4	2	1	1	-	OTHER.	6	3	-	3	-
MADISON.	5	5	-	-	-	LOS ANGELES.	182	34	26	43	79
ADMINISTRATIVE OFFICES.	4	4	-	-	-	ADMINISTRATIVE OFFICES.	129	17	16	24	72
OTHER.	1	1	-	-	-	OTHER.	53	17	10	19	7
MARENGO--OTHER.	1	-	1	-	-	MENDOCINO.	2	2	-	-	-
MARSHALL--ADMINISTRATIVE OFFICES.	1	-	1	-	-	ADMINISTRATIVE OFFICES.	1	1	-	-	-
MOBILE--ADMINISTRATIVE OFFICES.	4	2	-	2	-	OTHER.	1	1	-	-	-
MONTGOMERY.	7	1	2	4	-	MERCED--OTHER.	2	-	2	-	-
ADMINISTRATIVE OFFICES.	5	1	1	3	-	MONTEREY--OTHER.	2	-	1	1	-
OTHER.	2	-	1	1	-	ORANGE.	9	2	2	2	3
ALASKA						ADMINISTRATIVE OFFICES.	7	1	1	2	3
TOTAL--ADMINISTRATIVE OFFICES.	1	-	1	-	-	OTHER.	2	1	1	-	-
ARIZONA						PLACER--OTHER.	1	1	-	-	-
TOTAL.	19	7	3	2	7	RIVERSIDE.	3	1	-	1	1
ADMINISTRATIVE OFFICES.	16	5	2	2	7	ADMINISTRATIVE OFFICES.	1	-	-	-	1
OTHER.	3	2	1	-	-	OTHER.	2	1	-	1	-
COCHISE--OTHER.	1	1	-	-	-	SACRAMENTO.	12	2	-	4	6
GILA--ADMINISTRATIVE OFFICES.	1	-	-	1	-	ADMINISTRATIVE OFFICES.	7	-	-	3	4
MARICOPA.	15	5	2	1	7	OTHER.	5	2	-	1	2
ADMINISTRATIVE OFFICES.	13	4	1	1	7	SAN BENITO--OTHER.	1	-	-	1	-
OTHER.	2	1	1	-	-	SAN BERNARDINO.	6	2	-	2	2
PIMA--ADMINISTRATIVE OFFICES.	1	-	1	-	-	ADMINISTRATIVE OFFICES.	5	1	-	2	2
YUMA--ADMINISTRATIVE OFFICES.	1	1	-	-	-	OTHER.	1	1	-	-	-
ARKANSAS						SAN DIEGO.	12	3	2	2	5
TOTAL.	17	4	3	6	4	ADMINISTRATIVE OFFICES.	7	1	1	1	4
ADMINISTRATIVE OFFICES.	13	1	3	6	3	OTHER.	5	2	1	1	1
OTHER.	4	3	-	1	1	SAN FRANCISCO--COUNTY AND CITY.	71	14	14	16	27
CRITTENDON--ADMINISTRATIVE OFFICES.	1	1	-	-	-	ADMINISTRATIVE OFFICES.	62	17	10	14	26
GREENE--ADMINISTRATIVE OFFICES.	1	-	-	1	-	OTHER.	9	2	4	2	1
MISSISSIPPI--ADMINISTRATIVE OFFICES.	1	-	-	1	-	SAN JOAQUIN.	11	2	2	3	4
PULASKA.	10	1	2	4	3	ADMINISTRATIVE OFFICES.	6	1	1	1	3
ADMINISTRATIVE OFFICES.	8	-	2	4	2	OTHER.	5	1	1	2	1
OTHER.	2	1	-	-	1	SAN LUIS OBISPO--OTHER.	1	-	1	-	-
SEBASTIAN.	2	1	-	-	1	SAN MATEO.	18	2	5	3	8
ADMINISTRATIVE OFFICES.	1	-	-	-	1	ADMINISTRATIVE OFFICES.	15	2	4	3	6
OTHER.	1	1	-	-	-	OTHER.	3	-	1	-	2
UNION.	2	1	1	-	-	SANTA BARBARA.	2	-	1	-	1
ADMINISTRATIVE OFFICES.	1	-	1	-	-	ADMINISTRATIVE OFFICES.	1	-	-	-	1
OTHER.	1	1	-	-	-	OTHER.	1	-	1	-	-
CALIFORNIA						SANTA CLARA.	13	4	2	3	4
TOTAL.	434	95	70	107	162	ADMINISTRATIVE OFFICES.	8	2	2	2	2
ADMINISTRATIVE OFFICES.	291	50	39	62	140	OTHER.	5	2	-	1	2
OTHER.	143	45	31	45	22	SANTA CRUZ.	3	1	-	1	1
ALAMEDA.	25	7	2	6	10	ADMINISTRATIVE OFFICES.	1	-	-	-	1
ADMINISTRATIVE OFFICES.	18	4	2	3	9	OTHER.	2	1	-	1	-
OTHER.	7	3	-	3	1	SHASTA--OTHER.	1	-	1	-	-
BUTTE.	5	1	2	2	-	SOLANO--ADMINISTRATIVE OFFICES.	2	1	-	1	-
ADMINISTRATIVE OFFICES.	2	1	-	1	-	SONOMA.	5	2	1	2	-
OTHER.	3	-	2	1	-	ADMINISTRATIVE OFFICES.	1	1	-	-	-
CALAVERAS--OTHER.	1	1	-	-	-	OTHER.	4	1	1	2	-
CONTRA COSTA.	8	1	2	1	4	STANISLAUS--OTHER.	1	-	-	1	-
ADMINISTRATIVE OFFICES.	4	1	1	1	2	SUTTER--OTHER.	1	1	-	-	-
OTHER.	4	-	1	1	2	TEHAMA--OTHER.	1	1	-	-	-
						TULARE--OTHER.	1	-	-	1	-
						VENTURA--OTHER.	1	-	1	-	-
						YOLO.	2	1	-	-	1
						ADMINISTRATIVE OFFICES.	1	-	-	-	1
						OTHER.	1	1	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
COLORADO						FLORIDA--CONTINUED					
TOTAL	49	14	9	10	16	LEON	5	2	-	2	1
ADMINISTRATIVE OFFICES	42	11	7	9	15	ADMINISTRATIVE OFFICES	4	2	-	1	1
OTHER	7	3	2	1	1	OTHER	1	-	-	1	-
ADAMS--ADMINISTRATIVE OFFICES	2	-	2	-	-	MANATEE--OTHER	1	-	-	-	1
DENVER--COUNTY AND CITY	43	14	6	8	15	MONROE--ADMINISTRATIVE OFFICES	1	-	-	1	-
ADMINISTRATIVE OFFICES	36	11	4	7	14	ORANGE	7	2	1	3	1
OTHER	7	3	2	1	1	ADMINISTRATIVE OFFICES	6	2	-	3	1
LOGAN--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER	1	-	1	-	-
OTERO--ADMINISTRATIVE OFFICES	1	-	-	1	-	PALM BEACH--ADMINISTRATIVE OFFICES	1	1	-	-	-
PUEBLO--ADMINISTRATIVE OFFICES	2	-	1	1	-	PASCO--OTHER	1	1	-	-	-
CONNECTICUT						POLK--OTHER	1	1	-	-	-
TOTAL	43	7	7	9	20	SARASOTO--ADMINISTRATIVE OFFICES	3	2	-	1	-
ADMINISTRATIVE OFFICES	32	5	6	6	15	SEMINOLE--ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	11	2	1	3	5	GEORGIA					
FAIRFIELD	10	2	2	2	4	TOTAL	113	22	26	32	33
ADMINISTRATIVE OFFICES	8	1	2	2	3	ADMINISTRATIVE OFFICES	84	16	15	23	30
OTHER	2	1	-	-	1	OTHER	29	6	11	9	3
HARTFORD	18	2	2	4	10	BIBB--ADMINISTRATIVE OFFICES	6	2	2	1	1
ADMINISTRATIVE OFFICES	13	1	2	3	7	CHATTOOGA--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	5	1	-	1	3	CLARKE--ADMINISTRATIVE OFFICES	2	1	-	1	-
LITCHFIELD--ADMINISTRATIVE OFFICES	1	1	-	-	-	DE KALB	11	3	5	-	3
MIDDLESEX--OTHER	1	-	-	1	-	ADMINISTRATIVE OFFICES	8	3	2	-	3
NEW HAVEN	12	2	3	2	5	OTHER	3	-	3	-	-
ADMINISTRATIVE OFFICES	9	2	2	1	4	FULTON	84	15	16	26	27
OTHER	3	-	1	1	1	ADMINISTRATIVE OFFICES	59	9	9	17	24
NEW LONDON--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER	25	6	7	9	3
DELAWARE						HARRIS--ADMINISTRATIVE OFFICES	1	-	-	1	-
TOTAL	12	3	3	2	4	LOWNDES--ADMINISTRATIVE OFFICES	1	-	-	1	-
ADMINISTRATIVE OFFICES	10	2	3	2	3	MUSCOGEE--ADMINISTRATIVE OFFICES	3	-	2	-	1
OTHER	2	1	-	-	1	RICHMOND	2	1	-	-	1
KENT--ADMINISTRATIVE OFFICES	2	-	1	-	1	ADMINISTRATIVE OFFICES	1	1	-	-	-
NEW CASTLE	9	2	2	2	3	OTHER	1	-	-	-	1
ADMINISTRATIVE OFFICES	7	1	2	2	2	TROUP--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	2	1	-	-	1	WARE--OTHER	1	-	1	-	-
SUSSEX--ADMINISTRATIVE OFFICES	1	1	-	-	-	HAWAII					
DISTRICT OF COLUMBIA						TOTAL	20	5	4	3	8
TOTAL	36	15	4	9	8	ADMINISTRATIVE OFFICES	11	2	3	2	4
ADMINISTRATIVE OFFICES	28	11	3	7	7	OTHER	9	3	1	1	4
OTHER	8	4	1	2	1	HAWAII					
FLORIDA						HAWAII	4	3	1	-	-
TOTAL	103	25	14	34	30	ADMINISTRATIVE OFFICES	3	2	1	-	-
ADMINISTRATIVE OFFICES	75	15	7	28	25	OTHER	1	1	-	-	-
OTHER	28	10	7	6	5	HONOLULU	16	2	3	3	8
BAY--ADMINISTRATIVE OFFICES	1	-	-	1	-	ADMINISTRATIVE OFFICES	8	-	2	2	4
BREVARD--ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER	8	2	1	1	4
BROWARD	9	3	-	2	4	IDAHO					
ADMINISTRATIVE OFFICES	6	2	-	1	3	TOTAL	15	4	1	5	5
OTHER	3	1	-	1	1	ADMINISTRATIVE OFFICES	11	2	1	4	4
COLLIER--OTHER	1	1	-	-	-	OTHER	4	2	-	1	1
DADE	20	2	1	7	10	ADA	4	1	-	1	2
ADMINISTRATIVE OFFICES	13	-	-	6	7	ADMINISTRATIVE OFFICES	3	-	-	1	2
OTHER	8	3	1	1	3	OTHER	1	1	-	-	-
DUVAL	24	2	4	10	8	BANNOCK--ADMINISTRATIVE OFFICES	2	-	-	2	-
ADMINISTRATIVE OFFICES	20	1	3	8	8	BONNEVILLE--ADMINISTRATIVE OFFICES	2	1	-	-	1
OTHER	4	1	1	2	-	CANYON--ADMINISTRATIVE OFFICES	1	-	1	-	-
ESCAMBIA	5	1	3	1	-	JEFFERSON--ADMINISTRATIVE OFFICES	1	-	-	-	1
ADMINISTRATIVE OFFICES	2	1	-	1	-	LEWIS--OTHER	1	-	-	1	-
OTHER	3	-	3	-	-	MINIDOKA--OTHER	1	1	-	-	-
HILLSBOROUGH	19	4	5	6	4	NEZ PERCE	2	1	-	-	1
ADMINISTRATIVE OFFICES	15	2	4	5	4	ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER	4	2	1	1	-	OTHER	1	-	-	-	1
INDIAN RIVER--ADMINISTRATIVE OFFICES	1	1	-	-	-	TWIN FALLS--ADMINISTRATIVE OFFICES	1	-	-	1	-
LAKE--OTHER	1	1	-	-	-						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
ILLINOIS						ILLINOIS--CONTINUED					
TOTAL	275	45	46	72	112	WILLIAMSON	2	-	1	-	1
ADMINISTRATIVE OFFICES	186	27	26	47	86	ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	89	18	20	25	26	OTHER	1	-	1	-	-
ADAMS--ADMINISTRATIVE OFFICES.	1	-	-	1	-	WINNEBAGO--ADMINISTRATIVE OFFICES.	2	-	-	-	2
CHAMPAIGN	6	3	2	1	-	INDIANA					
ADMINISTRATIVE OFFICES	4	2	1	1	-	TOTAL	78	16	10	25	27
OTHER	2	1	1	-	-	ADMINISTRATIVE OFFICES	54	11	8	14	21
CLARK--OTHER	1	-	-	-	1	OTHER	24	5	2	11	6
COOK	194	26	31	52	85	ALLEN	8	1	-	3	4
ADMINISTRATIVE OFFICES	133	18	19	32	64	ADMINISTRATIVE OFFICES	4	-	-	2	2
OTHER	61	8	12	20	21	OTHER	4	1	-	1	2
CRAWFORD--OTHER.	2	-	-	2	-	BARTHOLOMEW--ADMINISTRATIVE OFFICES.	1	1	-	-	-
DE WITT--OTHER	1	-	1	-	-	CLAY--ADMINISTRATIVE OFFICES	1	-	1	-	-
DU PAGE--ADMINISTRATIVE OFFICES.	7	-	-	2	5	DELAWARE	2	-	1	1	-
HANCOCK--ADMINISTRATIVE OFFICES.	1	-	1	-	-	ADMINISTRATIVE OFFICES	1	-	1	-	-
HENRY--ADMINISTRATIVE OFFICES.	1	1	-	-	-	OTHER	1	-	1	-	-
JACKSON--ADMINISTRATIVE OFFICES.	2	1	-	-	1	DUBOIS--ADMINISTRATIVE OFFICES	1	1	-	-	-
JEFFERSON--ADMINISTRATIVE OFFICES.	1	-	-	-	1	ELKHART.	2	1	-	-	1
KANKAKEE--ADMINISTRATIVE OFFICES	1	-	-	1	-	ADMINISTRATIVE OFFICES	1	-	-	-	1
KNOX--ADMINISTRATIVE OFFICES	1	-	-	1	-	OTHER	1	1	-	-	-
LAKE	6	2	1	1	2	GREENE--ADMINISTRATIVE OFFICES	1	1	-	-	-
ADMINISTRATIVE OFFICES	2	1	-	-	1	HENDRICKS--ADMINISTRATIVE OFFICES.	1	-	-	-	1
OTHER	4	1	1	1	1	HUNTINGTON--ADMINISTRATIVE OFFICES	1	1	-	-	-
LA SALLE--ADMINISTRATIVE OFFICES	2	1	-	1	-	KNOX--ADMINISTRATIVE OFFICES	1	1	-	-	-
LOGAN--ADMINISTRATIVE OFFICES.	1	-	-	1	-	KOSCIUSKO--ADMINISTRATIVE OFFICES.	1	-	-	1	-
MC LEAN.	3	1	1	1	-	LAKE	5	1	2	2	-
ADMINISTRATIVE OFFICES	1	-	-	1	-	ADMINISTRATIVE OFFICES	3	1	1	1	-
OTHER	2	1	1	-	-	OTHER	2	-	1	1	-
MACON--ADMINISTRATIVE OFFICES.	1	-	-	-	1	MADISON--ADMINISTRATIVE OFFICES.	1	-	-	1	-
MADISON.	3	-	1	2	-	MARION	30	5	4	7	14
ADMINISTRATIVE OFFICES	2	-	-	2	-	ADMINISTRATIVE OFFICES	21	2	4	3	12
OTHER	1	-	1	-	-	OTHER	9	3	-	4	2
MARION	2	-	1	1	-	MONROE--OTHER.	1	-	-	1	-
ADMINISTRATIVE OFFICES	1	-	-	1	-	MONTGOMERY--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER	1	-	1	-	-	PARKE--OTHER	1	-	-	-	1
MASON--OTHER	1	-	-	1	-	PORTER--ADMINISTRATIVE OFFICES	1	-	-	1	-
MORGAN--OTHER.	1	1	-	-	-	ST. JOSEPH	5	1	-	2	2
OGLE--OTHER.	2	1	-	-	1	ADMINISTRATIVE OFFICES	3	1	-	-	2
PEORIA	7	3	1	1	2	OTHER	2	-	-	2	-
ADMINISTRATIVE OFFICES	6	2	1	1	2	SULLIVAN--ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	1	1	-	-	-	TIPPECANOE--ADMINISTRATIVE OFFICES	1	1	-	-	-
RICHLAND--ADMINISTRATIVE OFFICES	1	1	-	-	-	VANDERBURGH.	7	1	-	5	1
ROCK ISLAND.	7	1	2	1	3	ADMINISTRATIVE OFFICES	6	1	-	4	1
ADMINISTRATIVE OFFICES	5	-	2	1	2	OTHER	1	-	-	1	-
OTHER	2	1	-	-	1	VIGO	2	-	1	-	1
ST. CLAIR.	2	1	-	-	1	ADMINISTRATIVE OFFICES	1	-	-	-	1
ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER	1	-	1	-	-
OTHER	1	1	-	-	-	WELLS--ADMINISTRATIVE OFFICES.	1	-	-	-	1
SANGAMON	5	-	2	1	2	WHITE--OTHER	1	-	-	-	1
ADMINISTRATIVE OFFICES	4	-	1	1	2	IOWA					
OTHER	1	-	1	-	-	TOTAL	59	14	13	13	19
TAZEWELL	3	-	-	-	3	ADMINISTRATIVE OFFICES	46	7	11	9	19
ADMINISTRATIVE OFFICES	2	-	-	-	2	OTHER	13	7	2	4	-
OTHER	1	-	-	-	1	BLACK HAWK	5	3	1	-	1
UNION--OTHER	1	1	-	-	-	ADMINISTRATIVE OFFICES	4	2	1	-	1
VERMILION--ADMINISTRATIVE OFFICES.	1	-	-	1	-	OTHER	1	1	-	-	-
WAYNE--ADMINISTRATIVE OFFICES.	1	-	1	-	-	CERRO GORDO.	3	1	2	-	-
WHITE--OTHER	1	1	-	-	-	ADMINISTRATIVE OFFICES	2	-	2	-	-
WILL--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER	1	1	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
IOWA--CONTINUED						KANSAS--CONTINUED					
CLAY	2	1	-	1	-	SEDGWICK	16	4	3	5	4
ADMINISTRATIVE OFFICES	1	-	-	1	-	ADMINISTRATIVE OFFICES	15	4	2	5	4
OTHER	1	1	-	-	-	OTHER	1	-	1	-	-
CLAYTON--ADMINISTRATIVE OFFICES.	1	-	1	-	-	SHAWNEE.	2	-	-	-	2
DES MOINES	5	-	3	1	1	ADMINISTRATIVE OFFICES	1	-	-	-	1
ADMINISTRATIVE OFFICES	4	-	3	-	1	OTHER	1	-	-	-	-
OTHER	1	-	-	1	-	THOMAS--ADMINISTRATIVE OFFICES	1	1	-	-	-
DUBUQUE--ADMINISTRATIVE OFFICES.	4	-	-	2	2	WYANDOTTE.	16	3	5	2	6
FRANKLIN--ADMINISTRATIVE OFFICES	1	-	1	-	-	ADMINISTRATIVE OFFICES	6	-	3	1	2
HARDIN--OTHER.	1	1	-	-	-	OTHER	10	3	2	1	4
JASPER--OTHER.	1	-	1	-	-	KENTUCKY					
JONES--ADMINISTRATIVE OFFICES.	1	1	-	-	-	TOTAL.	31	7	7	7	10
LINN	2	1	-	-	1	ADMINISTRATIVE OFFICES	25	6	5	5	9
ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER	6	1	2	2	1
OTHER	1	1	-	-	-	ALLEN--ADMINISTRATIVE OFFICES.	1	-	-	-	1
MILLS--ADMINISTRATIVE OFFICES.	1	-	1	-	-	BOYD	2	-	1	-	1
MUSCATINE--OTHER	1	-	1	-	-	ADMINISTRATIVE OFFICES	1	-	1	-	-
PAGE--ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER	1	-	-	-	1
POLK	19	3	2	5	9	DAVIESS--ADMINISTRATIVE OFFICES.	1	-	1	-	-
ADMINISTRATIVE OFFICES	16	1	2	4	9	FAYETTE--ADMINISTRATIVE OFFICES.	1	-	-	1	-
OTHER	3	2	-	1	-	HENDERSON--ADMINISTRATIVE OFFICES.	1	-	1	-	-
POTTAWATTOMIE--ADMINISTRATIVE OFFICES.	1	-	-	-	1	HOPKINS--OTHER	1	-	1	-	-
SCOTT.	4	-	-	2	2	JEFFERSON.	19	4	3	4	8
ADMINISTRATIVE OFFICES	3	-	-	1	2	ADMINISTRATIVE OFFICES	16	4	2	2	8
OTHER	1	-	-	1	-	OTHER	3	-	1	2	-
WASHINGTON--OTHER.	1	-	-	1	-	MC CRACKEN	4	3	-	1	-
WEBSTER--ADMINISTRATIVE OFFICES.	1	-	-	-	1	ADMINISTRATIVE OFFICES	3	2	-	1	-
WOODBURY--ADMINISTRATIVE OFFICES	4	2	-	1	1	OTHER	1	1	-	-	-
KANSAS						WARREN--ADMINISTRATIVE OFFICES	1	-	-	1	-
TOTAL.	68	20	12	21	15	LOUISIANA					
ADMINISTRATIVE OFFICES	48	13	9	16	10	TOTAL.	59	10	14	18	17
OTHER	20	7	3	5	5	ADMINISTRATIVE OFFICES	40	6	10	9	15
ALLEN--OTHER	1	1	-	-	-	OTHER	19	4	4	9	2
BARTON--ADMINISTRATIVE OFFICES	2	1	-	1	-	BIENVILLE--OTHER	1	-	1	-	-
BUTLER	2	1	-	-	1	CADDO.	7	1	1	1	4
ADMINISTRATIVE OFFICES	1	-	-	-	1	ADMINISTRATIVE OFFICES	6	-	1	1	4
OTHER	1	1	-	-	-	OTHER	1	1	-	-	-
CHEROKEE--ADMINISTRATIVE OFFICES	1	-	-	-	1	CALCASIEU--OTHER	1	-	-	1	-
FINNEY--ADMINISTRATIVE OFFICES	1	-	-	1	-	EAST BATON ROUGE--ADMINISTRATIVE OFFICES	5	-	2	1	2
FORD--ADMINISTRATIVE OFFICES	1	-	-	1	-	JEFFERSON.	7	-	3	2	2
GRANT--ADMINISTRATIVE OFFICES.	1	-	1	-	-	ADMINISTRATIVE OFFICES	2	-	1	-	1
HARPER--ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER	5	-	2	2	1
JOHNSON--ADMINISTRATIVE OFFICES.	1	-	-	-	1	LAFAYETTE--ADMINISTRATIVE OFFICES.	1	-	-	1	-
LOGAN--ADMINISTRATIVE OFFICES.	1	1	-	-	-	ORLEANS.	27	5	4	9	9
LYON--ADMINISTRATIVE OFFICES	1	1	-	-	-	ADMINISTRATIVE OFFICES	20	4	4	4	8
MC PHERSON--OTHER.	1	-	-	1	-	OTHER	7	1	-	5	1
MITCHELL--ADMINISTRATIVE OFFICES	1	-	-	1	-	OUACHITA--ADMINISTRATIVE OFFICES	1	-	-	1	-
PHILLIPS--OTHER.	1	-	-	1	-	RAPIDES.	3	2	-	1	-
RENO	8	2	2	4	-	ADMINISTRATIVE OFFICES	2	1	-	1	-
ADMINISTRATIVE OFFICES	5	-	2	3	-	OTHER	1	1	-	-	-
OTHER	3	2	-	1	-	ST. BERNARD.	3	-	2	1	-
ROOKS--ADMINISTRATIVE OFFICES.	1	1	-	-	-	ADMINISTRATIVE OFFICES	2	-	2	-	-
SALINE	8	3	1	4	-	OTHER	1	-	-	1	-
ADMINISTRATIVE OFFICES	7	3	1	3	-	TERREBONNE--OTHER.	1	-	1	-	-
OTHER	1	-	-	1	-	WEBSTER--ADMINISTRATIVE OFFICES.	1	1	-	-	-
						WEST BATON ROUGE--OTHER.	1	1	-	-	-
						MAINE					
						TOTAL.	12	4	2	4	2
						ADMINISTRATIVE OFFICES	9	1	2	4	2
						OTHER	3	3	-	-	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more			1 to 3 employees	4 to 7 employees	8 to 19 employees	20 employees or more
MAINE--CONTINUED						MICHIGAN--CONTINUED					
CUMBERLAND--ADMINISTRATIVE OFFICES . . .	7	1	1	4	1	GENESEE.	4	-	-	3	1
LINCOLN--OTHER	1	1	-	-	-	ADMINISTRATIVE OFFICES	3	-	-	3	-
PENOBSCOT.	4	2	1	-	1	OTHER.	1	-	-	-	1
ADMINISTRATIVE OFFICES	2	-	1	-	1	GOGEBIC--ADMINISTRATIVE OFFICES. . . .	1	-	-	1	-
OTHER.	2	2	-	-	-	GRAND TRAVERSE--ADMINISTRATIVE OFFICES	1	-	-	-	-
MARYLAND						GRATIOT--ADMINISTRATIVE OFFICES. . . .	1	1	-	-	-
TOTAL.	39	5	8	8	18	HURON--ADMINISTRATIVE OFFICES.	2	-	1	1	-
ADMINISTRATIVE OFFICES	31	4	5	6	16	INGHAM	8	2	-	2	4
OTHER.	8	1	3	2	2	ADMINISTRATIVE OFFICES	6	1	-	2	3
ANNE ARUNDEL--ADMINISTRATIVE OFFICES . .	1	-	1	-	-	OTHER.	2	1	-	2	1
BALTIMORE CITY	26	4	6	6	10	KALAMAZOO--ADMINISTRATIVE OFFICES. . .	2	-	-	2	-
ADMINISTRATIVE OFFICES	19	3	3	4	9	KENT	8	1	2	2	3
OTHER.	7	1	3	2	1	ADMINISTRATIVE OFFICES	6	1	2	-	3
BALTIMORE--ADMINISTRATIVE OFFICES. . .	5	-	-	-	5	OTHER.	2	-	-	2	-
CAROLINE--ADMINISTRATIVE OFFICES . . .	1	-	1	-	-	LIVINGSTON--ADMINISTRATIVE OFFICES . .	1	-	-	1	-
MONTGOMERY--ADMINISTRATIVE OFFICES . .	3	1	-	1	1	MACOMB	5	-	-	1	4
PRINCE GEORGES	2	-	-	-	2	ADMINISTRATIVE OFFICES	4	-	-	1	3
ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER.	1	-	-	-	1
OTHER.	1	-	-	-	1	MIDLAND--ADMINISTRATIVE OFFICES	2	-	-	-	2
WASHINGTON--ADMINISTRATIVE OFFICES . .	1	-	-	1	-	OAKLAND.	9	1	-	3	5
MASSACHUSETTS						ADMINISTRATIVE OFFICES	6	1	-	2	3
TOTAL.	96	14	19	22	41	OTHER.	3	-	-	1	2
ADMINISTRATIVE OFFICES	65	6	9	18	32	OCEANA--OTHER.	1	1	-	-	-
OTHER.	31	8	10	4	9	SAGINAW.	6	-	2	1	3
BERKSHIRE--ADMINISTRATIVE OFFICES. . .	1	-	-	-	1	ADMINISTRATIVE OFFICES	5	-	1	1	3
BRISTOL	5	-	1	-	4	OTHER.	1	-	1	-	-
ADMINISTRATIVE OFFICES	2	-	-	-	2	ST. CLAIRE--OTHER.	1	-	-	-	1
OTHER.	3	-	1	-	2	SHIAWASSEE--OTHER.	1	-	1	-	-
ESSEX.	3	-	1	-	2	WAYNE.	61	12	8	12	29
ADMINISTRATIVE OFFICES	2	-	1	-	1	ADMINISTRATIVE OFFICES	36	5	4	7	20
OTHER.	1	-	-	-	1	OTHER.	25	7	4	5	9
HAMPDEN.	7	1	1	3	2	MINNESOTA					
ADMINISTRATIVE OFFICES	5	-	-	3	2	TOTAL.	101	28	14	22	37
OTHER.	2	1	1	-	-	ADMINISTRATIVE OFFICES	75	19	6	20	30
MIDDLESEX.	19	3	4	3	9	OTHER.	26	9	8	2	7
ADMINISTRATIVE OFFICES	11	-	2	3	7	BECKER--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER.	7	3	2	-	2	BLUE EARTH	3	2	1	-	-
NORFOLK	9	1	3	3	2	ADMINISTRATIVE OFFICES	2	2	-	-	-
ADMINISTRATIVE OFFICES	6	1	1	2	2	OTHER.	1	-	1	-	-
OTHER.	3	-	2	1	-	BROWN--OTHER	1	-	-	1	-
PLYMOUTH--ADMINISTRATIVE OFFICES . . .	1	-	1	-	-	CARVER--ADMINISTRATIVE OFFICES	1	1	-	-	-
SUFFOLK.	47	7	8	11	21	CHIPPEWA--ADMINISTRATIVE OFFICES . . .	1	1	-	-	-
ADMINISTRATIVE OFFICES	33	4	4	8	17	CLAY--ADMINISTRATIVE OFFICES	1	1	-	-	-
OTHER.	14	3	4	3	4	HENNEPIN	50	11	5	13	21
WORCESTER.	4	2	-	2	-	ADMINISTRATIVE OFFICES	41	6	3	12	20
ADMINISTRATIVE OFFICES	3	1	-	2	-	OTHER.	8	5	2	1	-
OTHER.	1	1	-	-	-	LE SUEUR--OTHER.	1	-	1	-	-
MICHIGAN						MARTIN--ADMINISTRATIVE OFFICES	1	1	-	-	-
TOTAL.	127	20	15	33	59	MOWER--ADMINISTRATIVE OFFICES. . . .	1	-	1	-	-
ADMINISTRATIVE OFFICES	83	10	9	22	42	OLMSTED.	3	1	-	1	1
OTHER.	44	10	6	11	17	ADMINISTRATIVE OFFICES	2	-	-	1	1
BAY.	3	-	-	3	-	OTHER.	1	1	-	-	-
ADMINISTRATIVE OFFICES	1	-	-	1	-	POLK--ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER.	2	-	-	2	-	RAMSEY	21	5	3	3	10
BERRIEN.	4	1	1	-	2	ADMINISTRATIVE OFFICES	14	4	-	3	7
ADMINISTRATIVE OFFICES	2	-	1	-	1	OTHER.	7	1	3	-	3
OTHER.	2	1	-	-	1	ST. LOUIS.	9	2	1	2	4
BRANCH	3	-	-	1	2	ADMINISTRATIVE OFFICES	6	1	1	2	2
ADMINISTRATIVE OFFICES	2	-	-	-	2	OTHER.	3	1	-	-	2
OTHER.	1	-	-	1	-						
CALHOUN--ADMINISTRATIVE OFFICES. . . .	1	-	-	-	1						
DICKINSON--ADMINISTRATIVE OFFICES. . .	1	1	-	-	-						
EATON--OTHER	1	-	-	-	1						

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
MINNESOTA--CONTINUED						NEBRASKA--CONTINUED					
SCOTT.	3	1	1	1	-	CHEYENNE--OTHER.	1	1	-	-	-
ADMINISTRATIVE OFFICES	2	1	-	1	-	DOUGLAS.	20	6	2	5	7
OTHER.	1	-	1	-	-	ADMINISTRATIVE OFFICES	16	4	2	3	7
WADENA--ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER.	4	2	-	2	-
WRIGHT--OTHER.	1	1	-	-	-	GAGE--ADMINISTRATIVE OFFICES	1	1	-	-	-
MISSISSIPPI						HALL.	3	3	-	-	-
TOTAL.	13	4	3	3	3	ADMINISTRATIVE OFFICES	2	2	-	-	-
ADMINISTRATIVE OFFICES	11	2	3	3	3	OTHER.	1	1	-	-	-
OTHER.	2	2	-	-	-	LANCASTER--ADMINISTRATIVE OFFICES.	2	1	-	-	1
HARRISON--ADMINISTRATIVE OFFICES	1	-	1	-	-	OTOE--ADMINISTRATIVE OFFICES	1	1	-	-	-
HINDS.	11	3	2	3	3	PERKINS--ADMINISTRATIVE OFFICES.	1	1	-	-	-
ADMINISTRATIVE OFFICES	10	2	2	3	3	SCOTTS BLUFF--OTHER.	2	-	-	2	-
OTHER.	1	1	-	-	-	NEVADA (WASHOE)					
WARREN--OTHER.	1	1	-	-	-	TOTAL.	5	1	1	2	1
MISSOURI						ADMINISTRATIVE OFFICES	3	1	-	1	1
TOTAL.	133	22	15	30	66	OTHER.	2	-	1	1	-
ADMINISTRATIVE OFFICES	95	12	11	19	53	NEW HAMPSHIRE (HILLSBOROUGH)					
OTHER.	38	10	4	11	13	TOTAL.	3	1	1	1	-
ADAIR--ADMINISTRATIVE OFFICES.	1	-	-	1	-	ADMINISTRATIVE OFFICES	2	1	-	1	-
BARRY--OTHER.	1	-	-	-	1	OTHER.	1	-	1	-	-
BATES--ADMINISTRATIVE OFFICES.	1	-	-	1	-	NEW JERSEY					
BOONE--ADMINISTRATIVE OFFICES.	2	-	-	-	2	TOTAL.	122	16	12	38	56
BUCHANAN.	2	1	-	-	1	ADMINISTRATIVE OFFICES	68	11	5	22	30
ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER.	54	5	7	16	26
OTHER.	1	-	-	-	1	ATLANTIC--ADMINISTRATIVE OFFICES	1	-	-	-	1
CLAY.	9	2	-	3	4	BERGEN.	20	4	-	4	12
ADMINISTRATIVE OFFICES	3	1	-	1	1	ADMINISTRATIVE OFFICES	9	3	-	1	5
OTHER.	6	1	-	2	3	OTHER.	11	1	-	3	7
COLE--ADMINISTRATIVE OFFICES	1	-	-	-	1	BURLINGTON--OTHER.	1	1	-	-	-
GREENE--ADMINISTRATIVE OFFICES	1	-	1	-	-	CAMDEN.	6	1	2	1	2
JACKSON.	50	9	3	10	28	ADMINISTRATIVE OFFICES	5	1	1	1	2
ADMINISTRATIVE OFFICES	40	6	3	7	24	OTHER.	1	-	1	-	-
OTHER.	10	3	-	3	4	ESSEX.	37	6	3	15	13
RALLS--OTHER.	1	-	-	-	1	ADMINISTRATIVE OFFICES	25	4	2	10	9
RANDOLPH--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER.	12	2	1	5	4
ST. CHARLES--OTHER.	1	-	-	-	1	GLOUCESTER--ADMINISTRATIVE OFFICES	1	-	-	1	-
ST. LOUIS.	16	2	2	1	11	HUDSON.	20	1	4	6	9
ADMINISTRATIVE OFFICES	15	1	2	1	11	ADMINISTRATIVE OFFICES	10	1	1	4	4
OTHER.	1	1	-	-	-	OTHER.	10	-	3	2	5
ST. LOUIS CITY.	44	7	9	13	15	MERCER.	7	2	1	2	2
ADMINISTRATIVE OFFICES	28	3	5	7	13	ADMINISTRATIVE OFFICES	4	1	-	1	2
OTHER.	16	4	4	6	2	OTHER.	3	1	1	1	-
VERNON--ADMINISTRATIVE OFFICES	1	-	-	1	-	MIDDLESEX.	5	-	-	2	3
WARREN--OTHER.	1	1	-	-	-	ADMINISTRATIVE OFFICES	2	-	-	1	1
MONTANA						OTHER.	3	-	-	1	2
TOTAL.	13	5	1	5	2	MORRIS.	4	-	1	1	2
ADMINISTRATIVE OFFICES	10	3	1	4	2	ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER.	3	2	-	1	-	OTHER.	3	-	1	1	1
CASCADE.	3	-	-	3	-	PASSAIC.	8	-	1	2	5
ADMINISTRATIVE OFFICES	2	-	-	2	-	ADMINISTRATIVE OFFICES	5	-	1	2	2
OTHER.	1	-	-	1	-	OTHER.	3	-	-	-	3
CUSTER--ADMINISTRATIVE OFFICES	2	2	-	-	-	SOMERSET--ADMINISTRATIVE OFFICES	1	-	-	-	1
GALLATIN--ADMINISTRATIVE OFFICES	1	-	1	-	-	UNION.	11	1	-	4	6
HILL--ADMINISTRATIVE OFFICES	1	-	-	1	-	ADMINISTRATIVE OFFICES	4	1	-	1	2
SILVER BOW--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER.	7	-	-	3	4
YELLOWSTONE.	5	3	-	1	1	NEW MEXICO					
ADMINISTRATIVE OFFICES	3	1	-	1	1	TOTAL.	6	2	1	1	2
OTHER.	2	2	-	-	-	ADMINISTRATIVE OFFICES	4	1	-	1	2
NEBRASKA						OTHER.	2	1	1	-	-
TOTAL.	31	14	2	7	8	BERNALILLO--ADMINISTRATIVE OFFICES	3	-	-	1	2
ADMINISTRATIVE OFFICES	23	10	2	3	8	EDDY--OTHER.	1	1	-	-	-
OTHER.	8	4	-	4	-	LEA.	2	1	1	-	-
						ADMINISTRATIVE OFFICES	1	1	-	-	-
						OTHER.	1	-	1	-	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
NEW YORK						NORTH CAROLINA--CONTINUED					
TOTAL	371	59	60	97	155	CUMBERLAND--ADMINISTRATIVE OFFICES . .	2	1	-	1	-
ADMINISTRATIVE OFFICES	274	41	33	75	125	DAVIDSON--ADMINISTRATIVE OFFICES . . .	2	1	-	-	1
OTHER	97	18	27	22	30	FORSYTH	2	1	-	-	1
ALBANY	13	2	3	3	5	ADMINISTRATIVE OFFICES	1	1	-	-	-
ADMINISTRATIVE OFFICES	7	1	-	3	3	OTHER	1	-	-	-	-
OTHER	6	1	3	-	2	FRANKLIN--ADMINISTRATIVE OFFICES . . .	1	1	-	-	-
BRONX	12	1	2	4	5	GUILFORD	7	3	-	-	2
ADMINISTRATIVE OFFICES	8	1	1	2	4	ADMINISTRATIVE OFFICES	6	2	-	2	2
OTHER	4	-	1	2	1	OTHER	1	1	-	-	-
BROOME--ADMINISTRATIVE OFFICES	3	1	1	-	1	LEE--ADMINISTRATIVE OFFICES	1	-	-	-	1
CAYUGA--ADMINISTRATIVE OFFICES	1	1	-	-	-	MECKLENBURG	35	6	6	9	14
DUTCHESS	3	1	-	1	1	ADMINISTRATIVE OFFICES	24	3	3	4	14
ADMINISTRATIVE OFFICES	2	-	-	1	1	OTHER	11	3	3	5	-
OTHER	1	1	-	-	-	MITCHELL--ADMINISTRATIVE OFFICES . . .	1	-	-	1	-
ERIE	21	4	1	4	12	NASH--OTHER	1	1	-	-	-
ADMINISTRATIVE OFFICES	15	3	-	3	9	NEW HANOVER	2	1	-	-	1
OTHER	6	1	1	1	3	ADMINISTRATIVE OFFICES	1	-	-	-	1
GENESEE--OTHER	1	1	-	-	-	OTHER	1	1	-	-	-
JEFFERSON--ADMINISTRATIVE OFFICES . . .	1	-	-	-	1	SCOTLAND--ADMINISTRATIVE OFFICES . . .	1	-	-	-	1
KINGS	15	2	2	6	5	WAKE--ADMINISTRATIVE OFFICES	6	-	1	2	3
ADMINISTRATIVE OFFICES	9	2	1	4	2	WILSON--OTHER	1	-	-	1	-
OTHER	6	-	1	2	3	NORTH DAKOTA					
MONROE	9	1	2	3	3	TOTAL	8	2	-	4	2
ADMINISTRATIVE OFFICES	6	1	1	2	2	ADMINISTRATIVE OFFICES	7	1	-	4	2
OTHER	3	-	1	1	1	OTHER	1	1	-	-	-
NASSAU	16	2	4	6	4	BARNES--ADMINISTRATIVE OFFICES	1	1	-	-	-
ADMINISTRATIVE OFFICES	14	1	3	6	4	BURLEIGH--ADMINISTRATIVE OFFICES . . .	1	-	-	1	-
OTHER	2	1	1	-	-	CASS--ADMINISTRATIVE OFFICES	4	-	-	3	1
NEW YORK	185	28	31	45	86	STARK--OTHER	1	1	-	-	-
ADMINISTRATIVE OFFICES	140	20	18	35	67	WARD--ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	44	8	13	10	13	OHIO					
NIAGARA--OTHER	1	-	1	-	-	TOTAL	212	38	31	62	81
ONEIDA	3	2	-	1	-	ADMINISTRATIVE OFFICES	148	21	21	44	62
ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER	64	17	10	18	19
OTHER	2	1	-	1	-	ALLEN	4	2	-	1	1
ONONDAGA	19	1	3	6	9	ADMINISTRATIVE OFFICES	2	1	-	-	1
ADMINISTRATIVE OFFICES	16	1	2	6	7	OTHER	2	1	-	1	-
OTHER	3	-	1	-	2	ASHTABULA--ADMINISTRATIVE OFFICES . . .	1	-	1	-	-
ORANGE--ADMINISTRATIVE OFFICES	3	1	1	1	-	CHAMPAIGN	2	2	-	-	-
OTSEGO--OTHER	1	-	-	-	1	ADMINISTRATIVE OFFICES	1	1	-	-	-
QUEENS	31	5	5	7	14	OTHER	1	1	-	-	-
ADMINISTRATIVE OFFICES	23	4	3	4	12	CLARK--OTHER	1	-	-	-	1
OTHER	8	1	2	3	2	CLERMONT--ADMINISTRATIVE OFFICES . . .	1	-	-	1	-
RENSSELAER	3	1	1	-	1	CLINTON--OTHER	1	1	-	-	-
ADMINISTRATIVE OFFICES	2	-	1	-	1	CUYAHOGA	50	6	7	14	23
OTHER	1	1	-	-	-	ADMINISTRATIVE OFFICES	35	2	6	11	16
RICHMOND--ADMINISTRATIVE OFFICES . . .	1	-	-	-	1	OTHER	15	4	1	3	7
SCHENECTADY--ADMINISTRATIVE OFFICES . .	1	-	-	-	1	FRANKLIN	35	5	5	12	13
SUFFOLK	3	-	1	2	-	ADMINISTRATIVE OFFICES	24	3	1	10	10
ADMINISTRATIVE OFFICES	2	-	-	2	-	OTHER	11	2	4	2	3
OTHER	1	-	1	-	-	FULTON--OTHER	1	-	-	-	1
TOMPKINS--ADMINISTRATIVE OFFICES . . .	2	-	-	1	1	GREENE--ADMINISTRATIVE OFFICES	1	1	-	-	-
ULSTER--OTHER	2	1	1	-	-	HAMILTON	40	5	6	11	18
WASHINGTON--OTHER	1	-	-	1	-	ADMINISTRATIVE OFFICES	30	2	4	9	15
WAYNE--OTHER	1	1	-	-	-	OTHER	10	3	2	2	3
WESTCHESTER	20	3	1	6	10	HANCOCK	6	-	1	1	4
ADMINISTRATIVE OFFICES	16	3	1	5	7	ADMINISTRATIVE OFFICES	5	-	1	1	3
OTHER	4	-	-	1	3	OTHER	1	-	-	-	1
NORTH CAROLINA						HOCKING--ADMINISTRATIVE OFFICES	1	1	-	-	-
TOTAL	63	15	7	17	24						
ADMINISTRATIVE OFFICES	46	9	4	11	22						
OTHER	17	6	3	6	2						
CATAWBA--ADMINISTRATIVE OFFICES	1	-	-	1	-						

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
OHIO--CONTINUED						OREGON--CONTINUED					
KNOX--OTHER.	1	-	-	1	-	LANE	5	-	2	3	-
LAKE	2	-	2	-	-	ADMINISTRATIVE OFFICES	2	-	-	2	-
ADMINISTRATIVE OFFICES	1	-	1	-	-	OTHER.	3	-	2	1	-
OTHER.	1	-	1	-	-	LINN--ADMINISTRATIVE OFFICES	1	1	-	-	-
LAWRENCE--OTHER.	1	-	-	1	-	MULTNOMAH.	26	11	4	4	7
LOGAN--ADMINISTRATIVE OFFICES.	1	-	1	-	-	ADMINISTRATIVE OFFICES	15	5	2	3	5
LUCAS.	19	3	2	6	8	OTHER.	11	6	4	1	2
ADMINISTRATIVE OFFICES	13	1	2	3	7	TILLAMOOK--ADMINISTRATIVE OFFICES.	1	-	-	1	-
OTHER.	6	2	-	3	1	PENNSYLVANIA					
MAHONING	3	-	-	2	1	TOTAL.	183	29	24	33	97
ADMINISTRATIVE OFFICES	1	-	-	1	-	ADMINISTRATIVE OFFICES	143	17	18	24	84
OTHER.	2	-	-	1	1	OTHER.	40	12	6	9	13
MARION--OTHER.	1	1	-	-	-	ALLEGHENY.	51	10	8	8	25
MONTGOMERY	13	5	2	5	1	ADMINISTRATIVE OFFICES	37	4	6	5	22
ADMINISTRATIVE OFFICES	9	4	1	3	1	OTHER.	14	6	2	3	3
OTHER.	4	1	1	2	-	BERKS.	6	1	1	2	2
MUSKINGUM--ADMINISTRATIVE OFFICES	2	-	-	-	2	ADMINISTRATIVE OFFICES	5	1	1	1	2
PICKAWAY--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER.	1	-	-	1	-
PORTAGE--OTHER.	1	-	-	-	1	BLAIR--ADMINISTRATIVE OFFICES.	4	-	-	1	3
RICHLAND--ADMINISTRATIVE OFFICES	1	-	-	-	1	BUCKS--ADMINISTRATIVE OFFICES.	1	-	1	-	-
SANDUSKY--ADMINISTRATIVE OFFICES	1	1	-	-	-	CLARION--ADMINISTRATIVE OFFICES.	1	-	1	-	-
SCIOTO--ADMINISTRATIVE OFFICES	1	-	-	-	1	CUMBERLAND	6	2	1	-	3
STARK.	4	1	1	1	1	ADMINISTRATIVE OFFICES	4	1	1	-	2
ADMINISTRATIVE OFFICES	3	1	1	-	1	OTHER.	2	1	-	-	1
OTHER.	1	-	-	1	-	DAUPHIN.	7	1	1	2	3
SUMMIT	13	2	2	6	3	ADMINISTRATIVE OFFICES	5	-	-	2	3
ADMINISTRATIVE OFFICES	11	2	1	5	3	OTHER.	2	1	-	1	-
OTHER.	2	-	1	1	-	DELAWARE	7	1	-	3	3
TUSCARAWAS--ADMINISTRATIVE OFFICES	1	1	-	-	-	ADMINISTRATIVE OFFICES	5	-	-	2	3
WASHINGTON--OTHER.	1	1	-	-	-	OTHER.	2	1	-	1	-
WAYNE--ADMINISTRATIVE OFFICES.	1	-	1	-	-	ERIE	4	1	-	1	2
OKLAHOMA						ADMINISTRATIVE OFFICES	2	-	-	1	1
TOTAL.	48	15	8	7	18	OTHER.	2	1	-	-	1
ADMINISTRATIVE OFFICES	31	6	3	5	17	JEFFERSON--ADMINISTRATIVE OFFICES.	1	1	-	-	-
OTHER.	17	9	5	2	1	LACKAWANNA--ADMINISTRATIVE OFFICES	2	-	-	-	2
CARTER--OTHER.	1	1	-	-	-	LANCASTER--ADMINISTRATIVE OFFICES.	2	1	-	-	1
GARFIELD--OTHER.	1	-	-	1	-	LEHIGH	9	1	1	1	6
JACKSON--OTHER.	1	1	-	-	-	ADMINISTRATIVE OFFICES	8	1	1	1	5
OKLAHOMA	22	9	5	2	6	OTHER.	1	-	-	-	1
ADMINISTRATIVE OFFICES	13	4	2	2	5	LUZERNE--ADMINISTRATIVE OFFICES.	3	-	-	1	2
OTHER.	9	5	3	-	1	MONTGOMERY	16	2	-	5	9
PAYNE--OTHER.	1	-	1	-	-	ADMINISTRATIVE OFFICES	15	2	-	4	9
TULSA.	21	4	2	3	12	OTHER.	1	-	-	1	-
ADMINISTRATIVE OFFICES	17	2	1	2	12	NORTHAMPTON-ADMINISTRATIVE OFFICES	3	1	1	1	-
OTHER.	4	2	1	1	-	PHILADELPHIA	52	7	9	6	30
OREGON						ADMINISTRATIVE OFFICES	39	5	6	3	25
TOTAL.	43	16	8	8	11	OTHER.	13	2	3	3	5
ADMINISTRATIVE OFFICES	24	9	3	6	6	SOMERSET--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER.	19	7	5	2	5	VENANGO.	2	-	-	-	2
CLACKAMAS.	4	2	1	-	1	ADMINISTRATIVE OFFICES.	1	-	-	-	1
ADMINISTRATIVE OFFICES	2	1	1	-	-	WASHINGTON--OTHER.	1	-	-	-	1
OTHER.	2	1	-	-	1	WESTMORELAND--ADMINISTRATIVE OFFICES	3	-	-	1	2
HOOD RIVER--OTHER.	2	-	-	-	2	YORK--ADMINISTRATIVE OFFICES	1	-	-	-	1
JACKSON.	3	2	1	-	-	RHODE ISLAND					
ADMINISTRATIVE OFFICES	2	2	-	-	-	TOTAL.	15	5	5	1	4
OTHER.	1	-	1	-	-	ADMINISTRATIVE OFFICES	12	2	5	1	4
KLAMATH--ADMINISTRATIVE OFFICES.	1	-	-	-	1	OTHER.	3	3	-	-	-
						KENT--ADMINISTRATIVE OFFICES	1	-	-	1	-

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
RHODE ISLAND--CONTINUED						TEXAS--CONTINUED					
PROVIDENCE	14	5	5	-	4	ECTOR.	6	3	2	-	1
ADMINISTRATIVE OFFICES	11	2	5	-	4	ADMINISTRATIVE OFFICES	3	2	-	-	1
OTHER.	3	3	-	-	-	OTHER.	3	1	2	-	-
SOUTH CAROLINA						EL PASO--ADMINISTRATIVE OFFICES. . . .	3	-	-	1	2
TOTAL.	21	5	4	5	7	GALVESTON--OTHER	1	-	1	-	-
ADMINISTRATIVE OFFICES	15	2	1	5	7	GRAY--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER.	6	3	3	-	-	GRAYSON--OTHER	1	-	-	-	1
CHARLESTON	6	2	2	1	1	GREGG--ADMINISTRATIVE OFFICES.	1	1	-	-	-
ADMINISTRATIVE OFFICES	2	-	-	1	1	HALE--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER.	4	2	2	-	-	HARRIS	55	19	5	12	19
DILLON--ADMINISTRATIVE OFFICES	1	-	1	-	-	ADMINISTRATIVE OFFICES	34	7	4	5	18
GRUNVILLE--ADMINISTRATIVE OFFICES. . .	4	1	-	1	2	OTHER.	21	12	1	7	1
MARLBORO--ADMINISTRATIVE OFFICES . . .	1	-	-	-	1	HARRISON--ADMINISTRATIVE OFFICES . . .	1	-	-	-	1
RICHLAND	9	2	1	3	3	HOWARD--OTHER.	1	1	-	-	-
ADMINISTRATIVE OFFICES	7	1	-	3	3	HUNT	2	1	1	-	-
OTHER.	2	1	1	-	-	JEFFERSON.	6	-	1	3	2
SOUTH DAKOTA						ADMINISTRATIVE OFFICES	4	-	-	2	2
TOTAL.	15	6	3	4	2	OTHER.	2	-	1	1	-
ADMINISTRATIVE OFFICES	10	3	2	3	2	LUBBACK--ADMINISTRATIVE OFFICES. . . .	5	-	2	1	2
OTHER.	5	3	1	1	-	MC LENNAN--ADMINISTRATIVE OFFICES. . .	2	1	-	1	-
BROOKING--ADMINISTRATIVE OFFICES . . .	1	-	-	1	-	MIDLAND.	11	4	3	4	-
BROWN.	3	-	2	1	-	ADMINISTRATIVE OFFICES	10	4	2	4	-
ADMINISTRATIVE OFFICES	2	-	1	1	-	OTHER.	1	-	1	-	-
OTHER.	1	-	1	-	-	MILAM--OTHER	1	1	-	-	-
JACKSON--ADMINISTRATIVE OFFICES. . . .	1	1	-	-	-	MONTGOMERY--ADMINISTRATIVE OFFICES . .	1	-	1	-	-
MC COOK--ADMINISTRATIVE OFFICES. . . .	1	1	-	-	-	NUECES	7	6	-	1	-
MINNEHAHA.	8	3	1	2	2	ADMINISTRATIVE OFFICES	3	2	-	1	-
ADMINISTRATIVE OFFICES	4	-	1	1	2	OTHER.	4	4	-	-	-
OTHER.	4	3	-	1	-	OCHILTREE--ADMINISTRATIVE OFFICES. . .	1	-	-	1	-
PENNINGTON--ADMINISTRATIVE OFFICES . .	1	1	-	-	-	PALO PINTO--OTHER.	1	1	-	-	-
TENNESSEE						PORTER--ADMINISTRATIVE OFFICES	5	1	-	2	2
TOTAL.	53	11	13	17	12	ROBERTSON--ADMINISTRATIVE OFFICES. . .	1	-	1	-	-
ADMINISTRATIVE OFFICES	38	8	9	14	7	SMITH.	5	1	-	2	2
OTHER.	15	3	4	3	5	ADMINISTRATIVE OFFICES	3	1	-	1	1
BRADLEY--OTHER	1	-	1	-	-	OTHER.	2	-	-	1	1
CAMPBELL--ADMINISTRATIVE OFFICES . . .	1	-	1	-	-	STONEWALL--OTHER	1	1	-	-	-
DAVIDSON	7	2	3	1	1	TARRANT.	30	4	6	10	10
ADMINISTRATIVE OFFICES	5	2	1	1	1	ADMINISTRATIVE OFFICES	21	2	3	8	8
OTHER.	2	-	2	-	-	OTHER.	9	2	3	2	2
GILES--ADMINISTRATIVE OFFICES.	1	1	-	-	-	TAYLOR--ADMINISTRATIVE OFFICES	3	-	-	1	2
GREENE--ADMINISTRATIVE OFFICES	1	-	-	-	1	TERRY--ADMINISTRATIVE OFFICES.	1	-	-	-	1
HAMILTON--ADMINISTRATIVE OFFICES . . .	2	-	-	1	-	TRAVIS--ADMINISTRATIVE OFFICES	2	1	-	1	-
KNOX--ADMINISTRATIVE OFFICES	6	1	2	2	1	UPTON--OTHER	1	1	-	-	-
MADISON--ADMINISTRATIVE OFFICES. . . .	1	-	-	1	-	VICTORIA--ADMINISTRATIVE OFFICES . . .	1	-	-	-	1
RUTHERFORD--ADMINISTRATIVE OFFICES . .	1	-	-	-	1	WALKER--OTHER.	1	-	-	1	-
SHELBY	30	6	6	12	6	WICHITA--ADMINISTRATIVE OFFICES. . . .	1	1	-	-	-
ADMINISTRATIVE OFFICES	19	4	5	9	1	UTAH					
OTHER.	11	2	1	3	5	TOTAL.	20	3	4	7	6
SULLIVAN--OTHER.	1	1	-	-	-	ADMINISTRATIVE OFFICES	15	2	2	6	5
WILLIAMSON--ADMINISTRATIVE OFFICES . .	1	-	-	-	1	OTHER.	5	1	2	1	1
TEXAS						BOX ELDER--ADMINISTRATIVE OFFICES. . .	1	1	-	-	-
TOTAL.	251	67	36	64	84	DAVIS--ADMINISTRATIVE OFFICES.	1	-	-	1	-
ADMINISTRATIVE OFFICES	176	34	23	46	73	SALT LAKE.	16	2	4	4	6
OTHER.	75	33	13	18	11	ADMINISTRATIVE OFFICES	11	1	2	3	5
BEXAR.	12	2	3	3	4	OTHER.	5	1	2	1	1
ADMINISTRATIVE OFFICES	10	1	2	3	4	UTAH--ADMINISTRATIVE OFFICES	1	-	-	1	-
OTHER.	2	1	1	-	-	WEBER--ADMINISTRATIVE OFFICES.	1	-	-	1	-
DALLAS	79	17	10	18	34						
ADMINISTRATIVE OFFICES	58	11	7	12	28						
OTHER.	21	6	5	6	6						

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TABLE 9. Employment-Size Class of Establishments, by Function—States and Counties: 1963—Continued

State, county, and function	All establishments (number)	Number of establishments by employment-size class				State, county, and function	All establishments (number)	Number of establishments by employment-size class			
		1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more			1 to 3 employ- ees	4 to 7 employ- ees	8 to 19 employ- ees	20 employ- ees or more
VERMONT						WASHINGTON--CONTINUED					
TOTAL	4	1	1	2	-	YAKIMA	2	-	1	-	1
ADMINISTRATIVE OFFICES	4	1	1	2	-	ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	-	-	-	-	-	OTHER	1	-	-	-	1
CHITTENDEN--ADMINISTRATIVE OFFICES	3	1	-	2	-	WEST VIRGINIA					
RUTLAND--ADMINISTRATIVE OFFICES.	1	-	1	-	-	TOTAL	27	6	3	9	9
VIRGINIA						ADMINISTRATIVE OFFICES	21	4	3	6	8
TOTAL	46	6	10	14	16	OTHER	6	2	-	3	1
ADMINISTRATIVE OFFICES	39	3	9	13	14	CABELL	3	1	1	1	-
OTHER	7	3	1	1	2	ADMINISTRATIVE OFFICES	2	1	1	-	-
ALEXANDRIA--ADMINISTRATIVE OFFICES	1	-	-	-	1	OTHER	1	-	-	1	-
BRISTOL--OTHER	1	-	-	-	1	HARRISON--ADMINISTRATIVE OFFICES	1	-	-	-	1
CHARLOTTESVILLE--OTHER	1	1	-	-	-	KANAWHA	13	3	-	7	3
CHESAPEAKE	2	-	1	-	1	ADMINISTRATIVE OFFICES	11	2	-	6	3
ADMINISTRATIVE OFFICES	1	-	1	-	-	OTHER	2	1	-	1	-
OTHER	1	-	-	-	1	MARION	2	1	-	-	1
CLIFTON FORGE--ADMINISTRATIVE OFFICES.	1	-	-	1	-	ADMINISTRATIVE OFFICES	1	-	-	-	1
FAIRFAX	2	-	1	1	-	OTHER	1	1	-	-	-
ADMINISTRATIVE OFFICES	1	-	1	-	-	MERCER	2	-	-	-	2
OTHER	1	-	-	1	-	ADMINISTRATIVE OFFICES	1	-	-	-	1
FALLS CHURCH--ADMINISTRATIVE OFFICES	1	1	-	-	-	OTHER	1	-	-	-	1
HENRICO--ADMINISTRATIVE OFFICES.	1	-	1	-	-	OHIO--ADMINISTRATIVE OFFICES	2	-	-	-	2
NEWPORT NEWS--ADMINISTRATIVE OFFICES	1	-	-	-	1	WOOD--ADMINISTRATIVE OFFICES	3	1	2	-	-
NORFOLK-CITY	7	-	3	2	2	WYOMING--OTHER	1	-	-	1	-
ADMINISTRATIVE OFFICES	6	-	2	2	2	WISCONSIN					
OTHER	1	-	1	-	-	TOTAL	54	12	7	7	28
NORTON--OTHER.	1	-	-	1	-	ADMINISTRATIVE OFFICES	33	6	5	4	18
RICHMOND-CITY	21	2	4	6	9	OTHER	21	6	2	3	10
ADMINISTRATIVE OFFICES	19	1	4	6	8	BROWN--ADMINISTRATIVE OFFICES.	4	-	1	1	2
OTHER	2	1	-	-	1	DANE	5	3	1	-	1
ROANOKE-CITY	4	2	-	1	1	ADMINISTRATIVE OFFICES	2	1	-	-	1
ADMINISTRATIVE OFFICES	3	1	-	1	1	OTHER	3	2	1	-	-
OTHER	1	1	-	-	-	DODGE--OTHER	1	-	-	1	-
TAZEWELL--ADMINISTRATIVE OFFICES	1	-	-	1	-	DOOR--OTHER.	1	1	-	-	-
WINCHESTER--ADMINISTRATIVE OFFICES	1	-	-	1	-	DOUGLAS.	2	-	-	-	2
WASHINGTON						ADMINISTRATIVE OFFICES	1	-	-	-	1
TOTAL	79	22	19	19	19	OTHER	1	-	-	-	1
ADMINISTRATIVE OFFICES	51	16	9	10	16	EAU CLAIRE--ADMINISTRATIVE OFFICES	1	-	-	-	1
OTHER	28	6	10	9	3	MILWAUKEE.	27	4	4	5	14
BENTON--ADMINISTRATIVE OFFICES	1	1	-	-	-	ADMINISTRATIVE OFFICES	18	3	3	3	9
CHELAN--ADMINISTRATIVE OFFICES	1	-	1	-	-	OTHER	9	1	1	2	5
CLARK--OTHER	1	-	-	1	-	OUTAGAMIE ADMINISITRATIVE OFFICES	1	-	-	-	1
GRAYS HARBOR--OTHER.	1	-	1	-	-	OZAUKEE--ADMINISTRATIVE OFFICES.	1	1	-	-	-
JEFFERSON--OTHER	1	-	1	-	-	PORTAGE--ADMINISTRATIVE OFFICES.	1	1	-	-	-
KING	41	8	9	10	14	RACINE	2	-	1	-	1
ADMINISTRATIVE OFFICES	26	5	2	6	13	ADMINISTRATIVE OFFICES	1	-	1	-	-
OTHER	15	3	7	4	1	OTHER	1	-	-	-	1
LINCOLN--ADMINISTRATIVE OFFICES.	1	-	1	-	-	SHEBOYGAN--ADMINISTRATIVE OFFICES.	1	-	-	-	1
OKANOGAN	2	2	-	-	-	VERNON--OTHER.	1	1	-	-	-
ADMINISTRATIVE OFFICES	1	1	-	-	-	WAUKESHA--OTHER.	2	1	-	-	1
OTHER	1	1	-	-	-	WINNEBAGO.	2	-	-	-	2
PIERCE	7	2	1	2	2	ADMINISTRATIVE OFFICES	1	-	-	-	1
ADMINISTRATIVE OFFICES	4	2	-	-	2	OTHER	1	-	-	-	1
OTHER	3	-	1	2	-	WOOD	2	-	-	-	2
SNOHOMISH--OTHER	1	-	-	1	-	ADMINISTRATIVE OFFICES	1	-	-	-	1
SPOKANE.	16	8	1	5	2	OTHER	1	-	-	-	1
ADMINISTRATIVE OFFICES	12	6	1	4	1	WYOMING					
OTHER	4	2	-	1	1	TOTAL	10	3	3	4	-
WALLA WALLA--ADMINISTRATIVE OFFICES.	2	-	2	-	-	ADMINISTRATIVE OFFICES	8	1	3	4	-
WHITMAN--ADMINISTRATIVE OFFICES.	2	1	1	-	-	OTHER	2	2	-	-	-
						LARAMIE--ADMINISTRATIVE OFFICES.	2	1	-	1	-
						NATRONA.	8	2	3	3	-
						ADMINISTRATIVE OFFICES	6	-	3	3	-
						OTHER.	2	2	-	-	-

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
NEW* USED AUTOMOBILE, MOTORCYCLE DISTRIBUTORS (SIC 5012 PART)								
UNITED STATES, TOTAL	1 666	2 306 101	139 104	8.5	83 740	14 262	1 970	1 290
NEW ENGLAND	82	85 336	6 058	10.1	3 884	680	104	43
MAINE	9	6 895	537	12.3	409	103	17	8
NEW HAMPSHIRE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	30	45 270	2 688	8.3	1 744	257	36	10
RHODE ISLAND	18	9 194	344	11.6	469	86	16	10
CONNECTICUT	18	21 912	2 407	12.5	1 164	210	28	11
MIDDLE ATLANTIC	301	963 508	57 528	6.4	23 297	3 566	623	174
NEW YORK	161	396 221	26 246	8.0	13 589	1 909	409	72
NEW JERSEY	52	481 028	25 467	4.4	5 477	765	60	21
PENNSYLVANIA	88	86 259	5 815	10.5	4 231	892	154	81
EAST NORTH CENTRAL	331	307 170	17 950	9.6	13 433	2 388	272	259
OHIO	68	56 025	3 136	10.7	2 702	542	48	44
INDIANA	35	29 069	1 547	12.4	1 766	361	49	25
ILLINOIS	116	123 294	9 264	8.9	4 919	755	106	97
MICHIGAN	88	88 817	3 297	8.1	3 227	545	38	79
WISCONSIN	24	9 965	706	17.6	819	185	31	14
WEST NORTH CENTRAL	104	128 969	6 566	11.3	7 490	1 176	158	75
MINNESOTA	14	27 447	1 452	11.8	1 775	296	46	6
IOWA	22	10 385	687	13.4	650	114	20	21
MISSOURI	44	76 831	3 305	9.8	3 831	549	60	29
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	9	4 626	208	14.1	284	53	2	8
KANSAS	12	3 390	443	14.2	371	83	25	11
SOUTH ATLANTIC	281	244 981	13 772	8.3	8 985	1 761	267	245
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	25	57 544	3 342	7.3	1 678	245	38	17
DISTRICT OF COLUMBIA	6	10 729	226	7.8	340	48	13	4
VIRGINIA	21	22 817	1 531	10.1	1 168	249	40	16
WEST VIRGINIA	5	(D)	(D)	(D)	243	(D)	(D)	(D)
NORTH CAROLINA	73	23 568	1 115	11.7	1 247	312	48	75
SOUTH CAROLINA	43	12 117	425	8.8	428	129	10	44
GEORGIA	41	18 429	910	10.6	858	217	33	38
FLORIDA	66	96 455	5 927	6.9	3 010	527	85	43
EAST SOUTH CENTRAL	188	77 978	3 985	10.3	3 463	894	118	203
KENTUCKY	71	25 363	1 041	8.5	762	213	30	83
TENNESSEE	55	31 047	1 866	11.1	1 520	343	53	52
ALABAMA	41	13 348	744	10.4	577	163	15	48
MISSISSIPPI	21	8 220	334	12.7	604	175	20	20
WEST SOUTH CENTRAL	135	143 556	9 799	9.3	6 095	1 156	119	126
ARKANSAS	12	6 865	372	8.3	243	68	8	11
LOUISIANA	14	28 529	1 268	7.1	1 002	155	6	12
OKLAHOMA	21	11 467	1 037	12.0	742	151	9	18
TEXAS	88	96 695	7 122	9.6	4 108	782	96	85
MOUNTAIN	53	37 192	2 251	11.4	2 146	395	21	36
MONTANA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHOO	4	1 657	91	13.2	101	27	1	3
WYOMING	3	897	92	14.2	74	12	5	4
COLORADO	12	13 562	643	8.8	828	129	4	8
NEW MEXICO	6	4 914	383	11.1	260	76	1	5
ARIZONA	14	9 528	635	14.7	575	79	1	6
UTAH	5	5 469	320	9.5	177	40	5	2
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	191	317 411	21 195	11.0	14 947	2 246	288	129
WASHINGTON	23	(D)	(D)	16.3	(D)	(D)	(D)	(D)
OREGON	18	46 969	2 249	8.1	1 823	286	29	13
CALIFORNIA	149	252 679	18 011	11.4	11 715	1 758	233	100
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
TRUCK• TRACTOR (ROAD-TYPE) DEALERS (SIC 5012 PART)								
UNITED STATES: TOTAL	1 951	1 271 218	147 776	17.5	132 316	23 707	3 435	888
NEW ENGLAND	143	59 003	6 361	20.8	7 300	1 300	173	53
MAINE	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	16	3 519	348	17.5	321	78	7	10
VERMONT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	58	24 891	2 651	23.0	3 521	556	84	12
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	41	20 695	2 330	20.7	2 532	448	56	19
MIDDLE ATLANTIC	389	245 487	25 234	16.2	23 596	4 160	637	145
NEW YORK	157	94 697	9 643	16.8	9 721	1 582	223	40
NEW JERSEY	83	54 584	4 834	16.8	5 504	874	202	32
PENNSYLVANIA	149	96 206	10 757	15.3	8 371	1 704	212	73
EAST NORTH CENTRAL	398	229 842	25 523	17.8	24 886	4 455	694	195
OHIO	125	69 515	8 557	18.0	7 472	1 388	242	57
INDIANA	60	44 189	5 350	17.3	5 030	935	120	29
ILLINOIS	78	43 157	4 569	18.2	4 667	778	139	46
MICHIGAN	73	44 894	4 053	16.5	4 383	798	137	33
WISCONSIN	62	28 087	2 994	19.6	3 334	556	56	30
WEST NORTH CENTRAL	152	94 343	11 623	16.6	9 717	1 705	235	72
MINNESOTA	32	16 703	1 808	17.6	1 928	321	49	13
IOWA	32	21 797	2 269	15.3	2 102	351	41	17
MISSOURI	45	30 032	3 852	18.0	3 314	555	81	20
NORTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	18	7 275	1 020	19.1	810	165	16	13
KANSAS	19	17 102	2 475	13.4	1 419	277	44	2
SOUTH ATLANTIC	262	200 265	26 521	17.7	21 465	4 061	513	98
DELAWARE	5	4 184	279	13.2	324	59	5	3
MARYLAND	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	4	4 066	416	20.7	538	102	12	1
VIRGINIA	32	33 635	4 530	20.9	4 048	712	70	7
WEST VIRGINIA	28	15 239	1 953	22.0	2 042	381	69	9
NORTH CAROLINA	40	30 599	2 661	15.4	3 084	568	63	11
SOUTH CAROLINA	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	36	24 399	2 529	16.3	2 214	485	48	19
FLORIDA	70	54 312	8 178	16.6	5 602	1 078	146	21
EAST SOUTH CENTRAL	103	74 494	8 855	18.3	7 343	1 443	228	67
KENTUCKY	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	25	28 549	3 531	22.4	3 327	541	108	11
ALABAMA	30	24 597	2 701	16.1	2 179	472	63	18
MISSISSIPPI	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	168	95 726	11 781	16.6	9 503	1 887	268	104
ARKANSAS	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	14	7 210	1 009	16.9	761	167	31	1
OKLAHOMA	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	102	63 874	7 823	16.6	6 426	1 288	176	64
MOUNTAIN	106	73 424	8 495	19.3	7 496	1 320	191	46
MONTANA	11	7 803	1 008	16.7	739	115	12	2
IDAHO	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	27	13 688	1 636	22.4	1 519	303	25	10
NEW MEXICO	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	16	16 770	1 730	17.7	1 761	288	42	7
UTAH	21	17 036	1 594	19.8	1 457	249	40	10
NEVADA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	230	198 634	23 383	17.5	21 010	3 376	496	108
WASHINGTON	38	23 241	2 347	15.9	2 113	369	80	21
OREGON	32	32 514	3 320	17.3	3 400	610	82	13
CALIFORNIA	157	139 773	17 041	17.9	15 222	2 364	322	74
ALASKA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
GENERAL-LINE DRUG WHOLESALERS (SIC 5022 PART)								
UNITED STATES, TOTAL: 1963	398	1 837 729	265 310	13.3	144 061	25 734	5 020	24
1958*	311	1 444 133	198 003	12.8	112 801	23 299	(NA)	23
NEW ENGLAND	29	122 407	17 261	14.1	10 117	1 828	365	2
MAINE	3	7 296	1 377	15.1	580	138	37	-
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	13	55 537	8 092	14.7	4 436	790	144	2
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	9	37 456	5 043	14.7	3 446	601	144	-
MIDDLE ATLANTIC	66	322 350	39 800	14.5	26 507	4 423	700	7
NEW YORK	41	186 457	22 684	14.8	14 892	2 506	396	3
NEW JERSEY	8	44 765	5 142	12.3	3 055	502	88	-
PENNSYLVANIA	17	91 128	11 974	14.9	8 560	1 415	216	4
EAST NORTH CENTRAL	59	328 065	45 994	12.8	25 351	4 432	795	6
OHIO	16	83 292	13 470	13.3	6 669	1 222	204	-
INDIANA	8	49 794	5 675	12.4	3 712	745	115	-
ILLINOIS	15	90 808	12 547	13.1	7 185	1 138	230	2
MICHIGAN	12	68 667	9 282	11.3	4 619	808	151	4
WISCONSIN	8	35 504	5 020	14.7	3 166	519	95	-
WEST NORTH CENTRAL	31	168 063	24 459	13.3	13 399	2 423	505	-
MINNESOTA	5	38 095	4 687	13.9	3 138	523	174	-
IOWA	8	29 140	5 020	13.8	2 420	425	83	-
MISSOURI	9	55 874	8 126	13.0	4 302	833	123	-
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	17 243	2 776	12.2	1 285	266	48	-
SOUTH ATLANTIC	65	277 958	39 240	11.7	19 781	3 826	771	2
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	4	18 059	2 579	12.7	1 332	265	38	2
DISTRICT OF COLUMBIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	31 903	4 999	13.3	2 663	466	152	-
WEST VIRGINIA	5	15 692	2 894	12.6	1 240	209	79	-
NORTH CAROLINA	7	31 849	4 492	10.8	2 248	409	76	-
SOUTH CAROLINA	8	36 251	4 256	10.9	2 001	486	74	-
GEORGIA	11	49 059	6 547	10.9	3 325	674	126	-
FLORIDA	19	63 215	9 674	12.6	4 865	945	167	-
EAST SOUTH CENTRAL	31	113 403	17 296	13.2	9 171	1 942	349	4
KENTUCKY	5	18 585	3 164	13.0	1 459	277	53	-
TENNESSEE	12	48 997	7 383	13.6	4 085	1 000	166	-
ALABAMA	11	36 641	5 051	13.0	2 924	519	97	4
MISSISSIPPI	3	9 180	1 698	12.2	703	146	33	-
WEST SOUTH CENTRAL	47	192 952	32 089	12.7	14 998	2 909	596	3
ARKANSAS	5	17 410	2 837	12.6	1 376	249	65	-
LOUISIANA	12	44 143	6 031	15.8	4 155	657	140	2
OKLAHOMA	3	16 741	2 095	12.5	1 312	252	64	-
TEXAS	27	114 658	21 126	11.5	8 155	1 751	327	1
MOUNTAIN	21	82 043	12 924	14.7	7 070	1 229	404	-
MONTANA	4	12 297	2 338	13.0	955	152	42	-
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	6	33 044	4 821	15.4	2 874	492	114	-
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	12 400	2 038	14.8	1 031	178	72	-
UTAH	3	13 820	2 072	15.2	1 305	249	146	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	49	230 488	36 247	13.6	17 667	2 722	535	-
WASHINGTON	7	32 367	5 891	13.3	2 636	421	85	-
OREGON	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	37	169 023	26 806	13.5	12 913	1 968	387	-
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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*Alaska and Hawaii not included.

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SPECIALTY-LINE DRUG, TOILETRIES WHOLESALERS (SIC 5022 PART)								
UNITED STATES: 1963	2 923	1 781 604	190 919	17.5	161 798	30 370	8 932	1 209
1958*	2 731	1 382 949	141 852	16.0	115 351	27 452	(NA)	1 530
NEW ENGLAND	122	73 963	6 690	14.6	6 073	1 212	337	35
MAINE	6	3 395	410	19.4	405	106	41	1
NEW HAMPSHIRE	5	1 275	159	15.4	132	26	13	4
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	61	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC	894	564 158	53 977	19.9	50 630	8 691	2 258	268
NEW YORK	616	404 340	36 074	21.2	35 705	5 814	1 517	138
NEW JERSEY	127	85 144	9 569	17.0	7 773	1 509	400	55
PENNSYLVANIA	151	74 674	8 334	16.7	7 152	1 368	341	75
EAST NORTH CENTRAL	483	279 891	31 572	16.5	25 371	5 194	1 442	214
OHIO	126	73 038	9 725	19.1	7 343	1 585	381	55
INDIANA	51	27 856	2 574	19.1	2 626	743	180	16
ILLINOIS	174	110 597	10 892	14.1	8 979	1 618	432	70
MICHIGAN	99	55 033	6 889	15.6	4 783	908	275	56
WISCONSIN	33	13 367	1 492	20.8	1 640	340	174	17
WEST NORTH CENTRAL	217	140 105	13 965	16.4	13 249	2 606	804	101
MINNESOTA	43	34 910	3 117	16.0	3 350	628	185	12
IOWA	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	88	57 034	5 209	18.0	5 875	1 115	350	38
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	5	2 718	314	18.1	285	42	30	4
NEBRASKA	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	318	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DELAWARE	3	483	17	12.6	32	7	2	2
MARYLAND	32	18 250	1 042	10.7	1 040	214	56	10
DISTRICT OF COLUMBIA	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	43	38 180	3 400	11.9	2 198	464	142	16
WEST VIRGINIA	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA	22	10 741	860	13.2	808	189	68	20
GEORGIA	45	24 230	5 583	15.6	1 997	510	113	18
FLORIDA	87	44 591	4 733	21.8	4 429	818	283	26
EAST SOUTH CENTRAL	148	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTUCKY	39	20 095	3 104	14.5	1 826	338	93	27
TENNESSEE	59	27 196	3 502	16.6	2 585	568	189	37
ALABAMA	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	25	8 582	1 399	12.1	529	147	59	18
WEST SOUTH CENTRAL	260	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARKANSAS	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	49	21 397	2 881	14.7	1 919	392	148	25
OKLAHOMA	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	144	64 816	9 177	14.3	5 363	1 159	400	99
MOUNTAIN	79	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	3 192	434	23.2	238	49	17	-
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	23	8 344	1 095	15.0	703	142	29	12
NEW MEXICO	11	8 085	999	17.3	733	107	25	5
ARIZONA	16	10 038	1 221	14.8	751	124	44	9
UTAH	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	402	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON	40	25 115	3 003	17.1	2 478	437	149	17
OREGON	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	307	247 632	25 510	17.6	24 925	4 067	1 321	127
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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 *Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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PIECE GOODS WHOLESALERS (SIC 5032 PART)								
UNITED STATES: TOTAL	2 151	1 859 545	213 440	12.3	111 196	16 562	4 627	762
NEW ENGLAND	102	72 300	7 673	11.4	4 381	698	174	30
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	70	53 670	4 952	11.1	3 025	457	121	17
RHODE ISLAND	13	8 671	1 373	10.0	475	76	27	5
CONNECTICUT	13	5 999	983	14.6	549	106	12	5
MIDDLE ATLANTIC	1 550	1 432 384	163 829	11.7	79 670	11 007	3 025	499
NEW YORK	1 396	1 329 120	153 985	11.8	73 690	9 930	2 802	425
NEW JERSEY	99	63 207	6 105	11.7	3 893	660	130	42
PENNSYLVANIA	55	40 057	3 739	11.4	2 087	417	93	32
EAST NORTH CENTRAL	122	68 374	8 910	17.4	6 756	1 114	342	56
OHIO	19	10 144	1 810	21.5	1 592	226	66	1
INDIANA	6	2 048	192	15.3	154	41	6	7
ILLINOIS	75	45 335	5 658	16.7	4 068	661	205	37
MICHIGAN	17	9 262	989	16.7	798	161	52	8
WISCONSIN	5	1 585	261	13.6	144	25	13	3
WEST NORTH CENTRAL	35	35 296	5 079	12.9	2 579	504	95	16
MINNESOTA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	22	14 597	2 054	15.7	1 326	248	70	10
NORTH DAKOTA	—	—	—	—	—	—	—	—
SOUTH DAKOTA	—	—	—	—	—	—	—	—
NEBRASKA	—	—	—	—	—	—	—	—
KANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	107	63 681	6 154	13.0	4 429	799	245	47
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	13	6 845	701	11.3	396	70	28	7
DISTRICT OF COLUMBIA	7	1 813	83	17.7	204	34	15	2
VIRGINIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	—	—	—	—	—	—	—	—
NORTH CAROLINA	28	14 625	1 791	11.5	977	217	105	13
SOUTH CAROLINA	10	6 592	324	9.7	428	65	24	2
GEORGIA	23	24 977	1 960	13.4	1 676	265	29	7
FLORIDA	22	7 976	1 204	17.6	692	133	39	14
EAST SOUTH CENTRAL	21	22 016	3 338	11.3	1 229	251	68	16
KENTUCKY	3	279	59	14.8	28	7	2	1
TENNESSEE	9	5 758	873	16.5	611	111	52	7
ALABAMA	6	4 476	713	13.4	363	78	2	4
MISSISSIPPI	3	11 503	1 693	7.8	227	55	12	4
WEST SOUTH CENTRAL	51	60 887	4 623	12.2	4 012	873	171	18
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	7	7 840	1 206	15.7	765	169	49	3
OKLAHOMA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	40	16 750	2 453	15.0	1 656	355	98	15
MOUNTAIN	7	4 915	661	13.0	398	67	37	4
MONTANA	—	—	—	—	—	—	—	—
IDAHO	—	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	—	—	—	—	—	—	—	—
COLORADO	3	637	140	14.9	48	10	6	3
NEW MEXICO	—	—	—	—	—	—	—	—
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	—	—	—	—	—	—	—	—
PACIFIC	156	99 692	13 173	15.2	7 742	1 249	470	76
WASHINGTON	12	8 439	1 532	18.8	974	155	52	7
OREGON	4	924	57	13.4	69	14	4	3
CALIFORNIA	130	83 644	10 509	15.0	6 164	992	386	63
ALASKA	—	—	—	—	—	—	—	—
HAWAII	10	6 685	1 075	13.7	535	88	28	3

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MEN'S AND WOMEN'S CLOTHING, ACCESSORIES WHOLESALERS (SIC 5035 PART)								
UNITED STATES, TOTAL	610	597 381	57 017	11.8	34 606	6 628	1 959	270
NEW ENGLAND	37	21 484	2 713	14.2	1 605	271	112	16
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	22	15 165	2 086	13.3	1 020	153	44	6
RHODE ISLAND	3	2 919	335	9.6	136	25	3	3
CONNECTICUT	8	3 140	230	21.8	419	85	61	3
MIDDLE ATLANTIC	260	325 529	23 029	9.9	13 716	2 426	515	98
NEW YORK	206	287 282	17 565	9.1	10 770	1 763	384	67
NEW JERSEY	23	14 758	2 263	15.5	1 083	226	21	8
PENNSYLVANIA	31	23 489	3 201	15.9	1 863	437	110	23
EAST NORTH CENTRAL	75	37 252	4 397	15.3	3 060	656	225	47
OHIO	22	8 925	987	18.9	870	187	56	14
INDIANA	12	11 418	1 593	9.3	619	146	35	6
ILLINOIS	27	8 125	1 091	15.9	662	174	89	21
MICHIGAN	8	5 734	538	17.5	556	95	32	5
WISCONSIN	6	3 050	188	21.2	353	54	13	1
WEST NORTH CENTRAL	32	30 018	4 946	12.8	1 932	381	137	13
MINNESOTA	7	12 976	2 873	11.3	536	111	37	4
IOWA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	16	12 220	1 285	13.4	945	172	61	8
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	4	1 090	112	12.6	66	13	-	-
SOUTH ATLANTIC	68	49 588	5 910	13.4	3 849	760	233	30
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	6	6 177	470	13.6	389	110	11	6
DISTRICT OF COLUMBIA	-	-	-	-	-	-	-	-
VIRGINIA	6	3 610	389	16.6	379	76	37	4
WEST VIRGINIA	9	10 952	1 758	13.8	1 060	178	61	3
NORTH CAROLINA	11	5 570	750	17.8	582	97	40	4
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	13	6 643	717	12.6	509	101	32	7
FLORIDA	19	9 416	1 255	16.5	780	172	45	6
EAST SOUTH CENTRAL	32	55 153	6 760	11.1	3 307	738	247	17
KENTUCKY	8	14 788	1 575	8.4	616	113	26	3
TENNESSEE	15	28 333	3 498	11.8	1 942	405	168	8
ALABAMA	6	9 928	1 037	10.9	548	177	24	5
MISSISSIPPI	3	2 104	650	21.6	201	43	29	1
WEST SOUTH CENTRAL	32	34 367	3 615	14.2	2 939	666	271	10
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	6	6 977	632	15.3	676	145	64	-
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	21	20 220	2 477	14.5	1 820	400	187	6
MOUNTAIN	11	14 948	2 069	18.7	1 454	241	72	2
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	5	9 690	1 605	22.3	1 116	173	57	-
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	63	29 042	3 578	16.9	2 744	489	147	37
WASHINGTON	5	4 340	1 002	14.8	329	62	22	-
OREGON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	51	22 384	2 290	16.9	2 140	382	115	32
ALASKA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

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MEN'S, BOYS' CLOTHING, FURNISHINGS WHOLESALERS (SIC 5035 PART)								
UNITED STATES, TOTAL	1 179	706 985	78 229	14.4	50 080	8 900	2 819	580
NEW ENGLAND	81	45 306	5 814	15.8	3 645	593	186	32
MAINE	8	1 346	180	13.4	96	34	15	5
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	47	25 089	3 843	17.2	2 235	327	132	8
RHODE ISLAND	6	3 335	235	10.3	143	33	7	3
CONNECTICUT	17	14 759	1 456	14.5	1 104	176	29	11
MIDDLE ATLANTIC	546	340 620	32 616	13.3	20 679	3 525	989	239
NEW YORK	428	279 039	24 566	13.2	17 210	2 776	664	151
NEW JERSEY	27	18 601	2 750	14.5	855	175	32	13
PENNSYLVANIA	91	42 980	5 300	13.3	2 614	574	293	75
EAST NORTH CENTRAL	144	78 254	10 610	16.2	6 390	1 184	373	83
OHIO	39	25 422	2 714	14.3	1 974	354	111	22
INDIANA	5	8 536	1 407	20.0	979	191	56	3
ILLINOIS	66	34 848	5 141	16.3	2 554	462	138	38
MICHIGAN	20	5 498	791	15.9	443	78	33	14
WISCONSIN	14	3 950	557	20.4	440	99	35	6
WEST NORTH CENTRAL	70	52 652	6 537	16.0	4 426	860	270	30
MINNESOTA	17	9 583	1 017	10.5	466	101	33	10
IOWA	5	5 799	930	14.4	496	97	22	1
MISSOURI	41	32 731	4 210	18.2	3 101	579	192	15
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	4	2 831	167	13.2	204	50	14	2
SOUTH ATLANTIC	129	70 838	6 581	13.6	5 067	1 022	372	70
DELAWARE	—	—	—	—	—	—	—	—
MARYLAND	23	8 554	911	14.8	602	131	27	18
DISTRICT OF COLUMBIA	4	3 687	469	18.6	341	53	5	1
VIRGINIA	10	1 760	284	16.4	164	34	25	5
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	31	29 457	1 593	11.4	1 665	327	126	14
SOUTH CAROLINA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	23	14 812	1 754	14.2	1 300	234	75	13
FLORIDA	30	8 903	1 214	17.0	821	191	90	14
EAST SOUTH CENTRAL	28	14 814	2 660	16.1	1 350	300	122	21
KENTUCKY	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	11	6 576	1 031	14.1	478	96	38	8
ALABAMA	6	4 535	920	20.4	533	131	36	3
MISSISSIPPI	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	41	18 945	2 480	13.7	1 455	275	113	25
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	7	4 335	732	14.1	372	59	35	5
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	29	11 247	1 385	14.0	904	179	69	20
MOUNTAIN	14	12 929	1 882	13.7	1 001	168	60	2
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	—	—	—	—	—	—	—	—
COLORADO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	626	87	16.9	45	7	1	1
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	126	72 627	9 049	16.8	6 067	973	334	78
WASHINGTON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	5	5 875	614	16.6	548	87	31	5
CALIFORNIA	108	60 126	7 479	16.7	4 865	734	273	66
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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VOLUNTARY GROUP GROCERY WHOLESALERS (SIC 5042 PART)								
UNITED STATES, TOTAL	708	5 357 079	325 120	6.2	198 449	35 066	4 167	210
NEW ENGLAND	52	276 352	19 974	6.7	10 558	1 977	255	1
MAINE	16	87 426	6 332	5.8	3 001	650	73	—
NEW HAMPSHIRE	4	12 451	763	9.4	689	125	21	—
VERMONT	4	18 857	1 351	6.3	690	130	11	—
MASSACHUSETTS	15	92 877	6 903	7.3	3 784	646	89	1
RHODE ISLAND	4	17 701	1 307	4.9	532	102	16	—
CONNECTICUT	9	47 040	3 318	7.3	1 862	324	45	—
MIDDLE ATLANTIC	108	925 248	47 355	6.4	33 569	5 222	663	46
NEW YORK	57	307 114	17 718	5.5	10 511	1 875	220	19
NEW JERSEY	7	338 351	11 058	7.2	11 943	1 470	135	2
PENNSYLVANIA	44	279 783	18 579	6.4	11 115	1 877	308	25
EAST NORTH CENTRAL	120	1 018 388	59 831	6.8	41 410	6 601	811	19
OHIO	41	298 133	20 140	7.8	14 456	2 240	317	9
INDIANA	21	192 165	11 037	5.7	6 292	1 060	81	7
ILLINOIS	27	218 482	13 514	6.9	9 726	1 533	218	2
MICHIGAN	16	152 101	8 259	6.9	5 620	885	87	1
WISCONSIN	15	157 507	6 881	5.9	5 316	883	108	—
WEST NORTH CENTRAL	82	965 773	54 240	5.5	33 289	5 594	462	21
MINNESOTA	14	233 962	13 338	6.8	10 189	1 565	81	5
IOWA	11	148 812	7 183	3.9	4 117	695	39	1
MISSOURI	19	299 330	15 087	5.0	9 314	1 506	152	8
NORTH DAKOTA	6	74 186	4 309	4.7	2 234	390	7	—
SOUTH DAKOTA	7	21 788	2 197	7.6	1 049	217	25	4
NEBRASKA	9	54 206	5 375	5.7	1 909	455	48	—
KANSAS	16	133 489	6 751	5.9	4 477	766	110	3
SOUTH ATLANTIC	127	491 047	36 069	6.3	19 546	4 211	695	52
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	8	41 958	2 886	6.9	1 954	356	53	3
DISTRICT OF COLUMBIA	—	—	—	—	—	—	—	—
VIRGINIA	20	60 150	5 885	6.4	2 442	538	88	4
WEST VIRGINIA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	36	157 567	10 582	5.7	5 941	1 345	222	13
SOUTH CAROLINA	17	91 083	5 699	6.0	3 221	698	107	5
GEORGIA	24	57 012	4 817	7.4	2 684	596	143	16
FLORIDA	12	49 318	3 347	6.8	2 059	376	43	8
EAST SOUTH CENTRAL	60	464 349	31 561	6.1	16 660	3 695	379	20
KENTUCKY	14	79 681	5 603	6.6	2 976	626	78	2
TENNESSEE	19	206 377	13 300	5.9	7 149	1 538	142	5
ALABAMA	15	93 728	6 444	5.8	3 346	750	77	9
MISSISSIPPI	12	84 563	6 214	6.7	3 189	781	82	4
WEST SOUTH CENTRAL	80	581 130	32 038	6.2	19 470	4 211	647	30
ARKANSAS	13	46 384	3 572	7.1	1 967	442	89	9
LOUISIANA	16	73 764	5 290	7.2	2 902	748	195	2
OKLAHOMA	11	93 361	4 785	6.0	3 247	596	82	1
TEXAS	40	367 621	18 391	5.9	11 354	2 425	281	18
MOUNTAIN	22	135 053	8 621	6.3	4 687	740	77	8
MONTANA	4	22 650	1 895	6.1	760	149	16	—
IDAHO	5	15 180	789	4.8	408	78	10	4
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	48 500	3 544	6.9	1 708	220	26	1
UTAH	3	26 814	558	6.0	1 021	161	6	—
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	57	499 739	35 431	6.2	19 260	2 815	178	13
WASHINGTON	13	162 386	10 094	5.9	6 277	1 021	63	1
OREGON	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	27	223 038	15 024	5.1	6 526	839	75	12
ALASKA	—	—	—	—	—	—	—	—
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
RETAILER-COOPERATIVE GROCERY WHOLESALERS (SIC 5042 PART)								
UNITED STATES: TOTAL	161	2 913 167	149 949	4.5	78 918	13 522	528	5
NEW ENGLAND	8	78 382	5 328	5.1	2 256	412	3	-
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	-	-	-	-	-	-	-	-
CONNECTICUT	4	25 254	1 652	4.9	724	141	-	-
MIDDLE ATLANTIC	34	319 793	20 062	5.3	10 244	1 820	29	2
NEW YORK	10	86 983	4 050	4.1	1 924	323	10	-
NEW JERSEY	4	60 558	3 097	3.5	1 338	246	2	2
PENNSYLVANIA	20	172 252	12 915	6.5	6 982	1 251	17	-
EAST NORTH CENTRAL	29	650 127	27 975	4.2	15 225	2 378	243	-
OHIO	6	140 347	6 018	3.3	3 270	526	61	-
INDIANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	10	322 779	10 979	4.4	7 435	1 020	51	-
MICHIGAN	6	135 040	6 577	4.3	3 280	610	96	-
WISCONSIN	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	14	268 497	15 631	4.7	6 848	1 322	48	-
MINNESOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	6	103 244	5 004	3.9	1 802	443	12	-
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	3	59 723	3 836	4.2	1 474	244	2	-
KANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	22	259 422	13 401	4.8	7 203	1 634	98	-
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	95 562	5 567	4.5	2 508	587	10	-
WEST VIRGINIA	4	9 572	882	5.1	293	75	3	-
NORTH CAROLINA	-	-	-	-	-	-	-	-
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	3	52 075	958	4.3	1 266	318	48	-
FLORIDA	5	75 298	3 743	4.9	2 105	441	29	-
EAST SOUTH CENTRAL	8	74 911	3 853	4.1	1 615	372	11	-
KENTUCKY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	4	29 958	1 539	5.0	782	185	8	-
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	12	242 572	14 329	4.4	6 786	1 362	52	2
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	3	43 793	3 437	4.9	1 200	251	8	-
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	6	169 194	8 415	3.9	4 362	869	44	2
MOUNTAIN	12	260 961	11 475	3.9	6 623	1 235	31	1
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	73 354	3 107	3.4	1 826	335	4	-
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	22	758 502	37 895	4.6	22 118	2 987	13	-
WASHINGTON	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	18	580 427	30 985	4.4	15 660	2 215	10	-
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
BREAD, BAKERY GOODS DISTRIBUTORS (SIC 5049 PART)								
UNITED STATES, TOTAL	835	270 781	5 753	19.6	30 797	6 296	2 127	656
NEW ENGLAND	81	21 129	360	20.0	2 412	613	179	53
MAINE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	5	356	2	9.0	16	5	2	7
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	38	9 948	173	24.1	1 375	409	93	25
RHODE ISLAND	11	2 886	68	15.5	280	61	25	5
CONNECTICUT	19	5 263	85	18.9	532	95	33	10
MIDDLE ATLANTIC	230	89 631	1 758	18.2	9 460	1 760	498	170
NEW YORK	120	45 253	1 061	19.1	4 742	864	312	78
NEW JERSEY	47	23 103	281	18.1	2 732	492	113	31
PENNSYLVANIA	63	21 275	416	16.3	1 986	404	73	61
EAST NORTH CENTRAL	157	58 265	1 260	21.2	7 902	1 375	541	111
OHIO	37	17 257	382	19.6	2 089	358	169	22
INDIANA	26	5 009	151	16.7	486	109	40	18
ILLINOIS	34	16 205	308	24.9	2 754	432	147	31
MICHIGAN	48	16 788	341	20.3	2 183	391	150	32
WISCONSIN	12	3 006	78	22.2	390	85	35	8
WEST NORTH CENTRAL	43	14 415	394	17.8	1 297	308	105	34
MINNESOTA	14	6 755	245	16.9	456	110	39	11
IOWA	6	1 890	16	20.5	185	57	19	5
MISSOURI	14	4 215	112	18.9	522	110	38	7
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	3	1 040	-	11.0	70	11	5	3
KANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	99	37 632	955	18.3	4 028	963	319	78
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	12	3 346	30	23.8	533	121	58	10
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	14	3 044	129	24.2	374	93	29	10
WEST VIRGINIA	11	1 390	16	22.1	182	57	21	9
NORTH CAROLINA	12	6 069	186	19.6	875	176	92	10
SOUTH CAROLINA	7	1 257	18	19.2	155	35	28	5
GEORGIA	11	3 110	118	13.7	246	73	34	8
FLORIDA	28	12 641	365	18.5	1 203	341	56	25
EAST SOUTH CENTRAL	36	7 839	194	20.2	881	236	96	29
KENTUCKY	15	3 193	55	20.2	358	100	54	11
TENNESSEE	12	2 485	76	23.0	286	79	14	9
ALABAMA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	55	14 973	294	16.1	1 398	372	160	50
ARKANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	10	1 698	27	15.5	149	42	16	10
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	39	12 284	266	16.2	1 199	317	139	34
MOUNTAIN	58	10 403	194	20.7	1 160	271	109	58
MONTANA	-	-	-	-	-	-	-	-
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	9	981	14	23.3	131	46	9	10
NEW MEXICO	13	1 188	14	20.3	124	35	18	13
ARIZONA	21	3 557	18	18.7	399	103	39	19
UTAH	10	2 027	22	25.1	180	40	13	12
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	76	16 494	344	24.4	2 259	398	120	73
WASHINGTON	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	12	1 503	21	19.6	169	34	17	15
CALIFORNIA	44	12 292	231	25.3	1 673	282	79	43
ALASKA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	6	1 038	62	17.9	107	24	12	5

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FROZEN FOODS DISTRIBUTORS (SIC 5049 PART)								
UNITED STATES, TOTAL	1 213	1 250 629	79 669	11.9	75 491	14 631	3 101	642
NEW ENGLAND	85	81 301	5 533	11.4	4 796	967	197	25
MAINE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	56	65 286	4 750	10.3	3 369	642	145	16
RHODE ISLAND	6	3 324	74	15.0	283	51	18	4
CONNECTICUT	13	8 358	377	12.4	629	121	25	3
MIDDLE ATLANTIC	293	425 340	28 613	10.4	21 218	3 861	732	137
NEW YORK	148	250 549	18 222	10.0	11 773	1 981	364	48
NEW JERSEY	50	53 745	3 084	14.1	3 477	650	101	19
PENNSYLVANIA	95	121 046	7 307	9.5	5 968	1 230	267	70
EAST NORTH CENTRAL	204	165 217	10 698	12.6	11 501	2 260	571	119
OHIO	48	43 789	2 986	14.7	3 724	650	190	23
INDIANA	28	21 218	1 266	14.8	1 726	332	89	11
ILLINOIS	72	59 124	3 807	10.2	3 397	636	157	51
MICHIGAN	31	25 004	1 231	12.1	1 421	337	65	22
WISCONSIN	25	16 082	1 408	13.5	1 233	305	70	12
WEST NORTH CENTRAL	66	60 940	4 224	13.4	3 982	763	196	35
MINNESOTA	14	28 947	1 355	8.7	1 160	226	40	8
IOWA	9	3 646	251	13.4	270	50	20	6
MISSOURI	19	15 903	1 780	19.2	1 533	297	82	9
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	7	5 281	127	16.5	406	75	16	5
KANSAS	14	6 382	614	16.8	551	95	25	6
SOUTH ATLANTIC	160	133 848	7 926	14.6	10 433	2 222	400	73
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	25	22 376	1 031	11.8	1 430	248	61	12
DISTRICT OF COLUMBIA	6	13 583	814	16.4	1 326	173	27	-
VIRGINIA	21	18 862	1 669	15.3	1 426	306	51	12
WEST VIRGINIA	8	6 034	314	14.6	502	167	17	2
NORTH CAROLINA	16	26 610	1 739	15.0	2 098	437	92	9
SOUTH CAROLINA	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	26	14 531	638	16.0	1 272	313	42	9
FLORIDA	46	28 606	1 422	14.2	2 077	508	84	21
EAST SOUTH CENTRAL	49	33 237	2 000	16.2	3 059	737	123	32
KENTUCKY	14	10 463	635	14.6	884	254	30	6
TENNESSEE	13	10 591	682	18.9	1 161	236	47	13
ALABAMA	13	6 126	346	13.9	439	112	25	7
MISSISSIPPI	9	6 057	337	16.9	575	135	21	6
WEST SOUTH CENTRAL	102	77 561	4 452	14.0	5 608	1 235	356	56
ARKANSAS	11	6 186	400	16.9	590	154	66	9
LOUISIANA	29	22 452	1 613	14.7	1 558	414	83	16
OKLAHOMA	10	3 738	236	18.9	395	87	34	6
TEXAS	52	45 185	2 203	12.9	3 065	580	173	25
MOUNTAIN	57	28 555	1 554	12.5	1 864	508	74	39
MONTANA	5	1 127	62	10.8	57	15	8	5
IDAHO	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	4	849	21	13.0	57	19	4	3
COLORADO	9	8 162	381	9.7	431	76	15	5
NEW MEXICO	7	1 934	176	17.1	191	43	5	7
ARIZONA	20	12 188	611	11.2	634	107	29	13
UTAH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	3	1 046	62	10.4	50	7	6	2
PACIFIC	197	244 630	14 669	11.0	13 030	2 078	452	126
WASHINGTON	28	12 599	856	14.6	885	157	51	25
OREGON	15	11 787	405	12.2	613	107	21	10
CALIFORNIA	140	210 894	12 618	10.7	10 956	1 681	345	87
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
SOFT DRINKS DISTRIBUTORS (SIC 5049 PART)								
UNITED STATES: 1963	1 324	316 252	9 048	22.7	37 360	7 702	2 830	1 166
1958*	1 179	192 577	5 087	23.0	19 254	5 666	(NA)	1 093
NEW ENGLAND	87	25 522	1 039	24.1	3 128	663	184	58
MAINE	11	2 944	213	29.9	393	108	38	6
NEW HAMPSHIRE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	39	9 452	341	26.6	1 325	273	75	21
RHODE ISLAND	9	2 600	35	14.7	156	40	9	7
CONNECTICUT	20	9 213	402	21.4	1 087	200	51	17
MIDDLE ATLANTIC	436	99 370	2 249	22.6	12 038	2 308	818	416
NEW YORK	283	65 088	1 222	21.6	7 513	1 345	477	277
NEW JERSEY	55	15 494	496	23.4	1 841	391	131	36
PENNSYLVANIA	98	18 788	531	25.4	2 684	572	210	103
EAST NORTH CENTRAL	287	57 458	1 383	21.6	6 544	1 304	581	258
OHIO	51	8 007	144	23.2	928	204	93	45
INDIANA	30	3 621	109	28.2	516	105	38	25
ILLINOIS	98	23 111	565	19.9	2 601	476	199	95
MICHIGAN	77	18 720	390	21.4	2 079	422	207	70
WISCONSIN	31	3 999	175	22.6	420	97	44	23
WEST NORTH CENTRAL	83	23 833	1 294	18.6	2 197	424	220	88
MINNESOTA	14	5 080	84	26.9	550	112	45	9
IOWA	14	1 700	44	25.8	202	52	25	13
MISSOURI	23	11 940	1 017	14.4	844	130	70	24
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	8	1 009	29	18.3	94	22	6	11
KANSAS	16	3 006	55	16.9	355	73	55	21
SOUTH ATLANTIC	127	38 754	1 082	21.0	4 058	1 034	287	93
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	21	4 764	184	21.5	503	221	37	18
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	14	3 858	223	22.7	385	58	30	13
WEST VIRGINIA	8	1 046	20	27.0	153	37	14	5
NORTH CAROLINA	23	5 487	99	25.4	702	175	94	17
SOUTH CAROLINA	14	4 222	86	21.0	511	126	36	10
GEORGIA	15	8 617	237	15.9	639	150	19	7
FLORIDA	29	10 225	216	21.2	1 114	255	57	22
EAST SOUTH CENTRAL	76	13 951	353	25.4	1 906	494	212	68
KENTUCKY	16	4 825	96	24.1	587	137	44	14
TENNESSEE	19	3 667	168	21.3	575	142	92	13
ALABAMA	24	4 305	86	33.8	663	182	64	24
MISSISSIPPI	17	1 154	3	12.0	81	33	12	17
WEST SOUTH CENTRAL	91	12 777	380	25.0	1 629	419	129	88
ARKANSAS	9	1 181	67	32.0	173	47	13	5
LOUISIANA	23	3 553	74	20.1	339	96	33	34
OKLAHOMA	22	3 664	72	22.4	399	95	21	14
TEXAS	37	4 379	167	29.3	718	181	62	35
MOUNTAIN	39	7 215	240	26.9	971	204	65	25
MONTANA	3	241	5	19.9	21	5	4	3
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	4	204	11	19.6	19	5	2	4
COLORADO	9	689	36	29.5	78	18	5	7
NEW MEXICO	6	767	17	25.3	83	16	12	5
ARIZONA	9	4 177	126	28.2	583	121	24	2
UTAH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	3	608	27	29.1	95	16	8	2
PACIFIC	98	37 372	1 028	24.9	4 889	852	334	72
WASHINGTON	11	1 209	27	21.3	115	23	12	11
OREGON	6	2 172	70	18.3	177	35	3	4
CALIFORNIA	75	31 899	798	26.1	4 436	763	308	56
ALASKA	-	-	-	-	-	-	-	-
HAWAII	6	2 092	133	15.7	161	31	11	1

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*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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ELECTRICAL SUPPLIES DISTRIBUTORS WITH MAJOR APPLIANCES AND HOUSEWARES (SIC 5063 PART)								
UNITED STATES: TOTAL	339	596 620	77 677	12.6	43 319	7 360	2 358	67
NEW ENGLAND:	14	7 385	1 328	17.3	774	141	43	3
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	3	1 511	352	17.4	152	34	11	—
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	5	3 224	441	16.6	322	50	12	1
MIDDLE ATLANTIC:	51	88 862	10 164	13.4	6 556	1 078	291	12
NEW YORK	31	60 774	6 982	14.2	4 758	774	188	4
NEW JERSEY	5	3 391	376	12.4	221	47	2	—
PENNSYLVANIA	15	24 697	2 806	11.5	1 577	257	101	8
EAST NORTH CENTRAL:	68	108 291	15 682	16.2	9 654	1 678	514	12
OHIO	16	35 320	4 420	14.3	3 059	472	130	2
INDIANA	15	19 233	2 939	14.3	1 511	275	134	2
ILLINOIS	16	26 936	4 124	19.3	2 456	485	87	3
MICHIGAN	14	16 042	2 288	16.9	1 514	251	123	3
WISCONSIN	7	10 760	1 911	16.8	1 114	195	40	2
WEST NORTH CENTRAL:	23	49 316	7 073	11.6	3 435	605	207	6
MINNESOTA	8	22 146	2 897	11.5	1 539	268	94	2
IOWA	3	5 685	885	11.9	348	75	13	—
MISSOURI	6	17 171	2 717	11.5	1 232	203	81	1
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:	49	60 263	7 187	11.5	4 408	730	210	9
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	5	6 969	712	7.0	219	49	—	1
WEST VIRGINIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	11	8 821	1 025	10.0	623	98	56	—
SOUTH CAROLINA	6	1 585	254	10.5	89	19	—	1
GEORGIA	9	19 697	2 995	12.6	1 690	264	83	—
FLORIDA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL:	30	44 016	5 194	10.5	2 633	479	176	7
KENTUCKY	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	9	14 084	2 305	11.5	902	180	41	—
ALABAMA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	55	104 565	14 601	11.8	6 713	1 218	385	8
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	13	28 408	4 679	12.9	1 932	367	100	1
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	37	68 795	8 938	11.5	4 403	784	253	5
MOUNTAIN:	9	15 565	1 487	11.5	945	176	56	2
MONTANA	—	—	—	—	—	—	—	—
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	7 178	639	12.7	501	100	22	1
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	—	—	—	—	—	—	—	—
PACIFIC:	40	118 357	14 961	11.2	8 201	1 255	476	8
WASHINGTON	5	14 361	1 538	12.3	1 133	167	126	—
OREGON	6	11 012	1 403	14.6	986	147	59	2
CALIFORNIA	26	80 655	10 032	10.1	4 759	723	240	6
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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ELECTRICAL SUPPLIES DISTRIBUTORS WITH HOUSEWARES BUT NO MAJOR APPLIANCES (SIC 5063 PART)								
UNITED STATES: TOTAL	509	955 141	111 963	11.5	63 038	10 106	3 211	45
NEW ENGLAND	38	60 159	7 868	11.1	3 863	602	199	3
MAINE	4	4 150	593	6.8	146	27	6	—
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	15	33 883	4 296	13.2	2 603	383	134	—
RHODE ISLAND	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	12	15 486	1 980	8.7	797	142	43	3
MIDDLE ATLANTIC	94	185 146	21 875	12.4	13 559	2 166	629	18
NEW YORK	52	100 465	11 710	11.8	7 130	1 064	333	11
NEW JERSEY	15	26 776	3 165	11.4	1 664	266	95	3
PENNSYLVANIA	27	57 905	7 000	14.0	4 765	836	201	4
EAST NORTH CENTRAL	110	219 954	26 600	11.6	15 239	2 329	748	7
OHIO	32	67 732	9 225	10.4	4 403	683	234	—
INDIANA	16	26 079	3 169	10.3	1 522	229	78	—
ILLINOIS	32	57 267	6 558	13.9	4 686	740	190	1
MICHIGAN	19	51 562	5 610	11.6	3 571	491	195	2
WISCONSIN	11	17 314	2 038	10.4	1 057	186	51	4
WEST NORTH CENTRAL	49	92 947	11 130	12.6	6 589	1 060	321	1
MINNESOTA	7	15 998	2 076	17.8	1 684	235	53	—
IOWA	14	17 245	2 253	11.2	963	165	55	—
MISSOURI	14	34 778	4 178	11.7	2 771	451	148	1
NORTH DAKOTA	—	—	—	—	—	—	—	—
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	6	(D)	1 403	12.9	734	127	42	—
KANSAS	6	(D)	853	7.2	315	58	18	—
SOUTH ATLANTIC	71	143 310	16 380	10.8	8 643	1 548	499	3
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	9	13 611	1 422	11.1	819	139	44	2
WEST VIRGINIA	6	7 474	939	13.1	565	98	29	—
NORTH CAROLINA	7	9 104	847	9.6	580	107	35	—
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	9	13 772	983	12.3	858	158	45	—
FLORIDA	26	49 469	6 736	11.6	3 138	629	218	—
EAST SOUTH CENTRAL	21	25 851	3 812	10.0	1 504	254	85	1
KENTUCKY	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	14	17 653	2 630	9.7	971	172	60	1
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	—	—	—	—	—	—	—	—
WEST SOUTH CENTRAL	45	58 216	5 873	10.6	3 620	637	227	7
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	10	10 353	1 463	11.2	737	140	63	—
OKLAHOMA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	24	31 842	3 017	11.9	2 234	375	127	6
MOUNTAIN	24	37 823	3 963	9.4	1 978	311	90	—
MONTANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	4 167	593	9.2	226	42	6	—
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	5 693	543	7.2	179	29	9	—
UTAH	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	—	—	—	—	—	—	—	—
PACIFIC	57	131 735	14 462	11.3	8 043	1 199	413	5
WASHINGTON	14	23 474	2 739	12.3	1 645	231	102	—
OREGON	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	31	85 192	8 777	10.5	5 078	738	231	2
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	—	—	—	—	—	—	—	—

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ELECTRICAL SUPPLIES DISTRIBUTORS WITHOUT HOUSEWARES OR MAJOR APPLIANCES (SIC 5063 PART)								
UNITED STATES: TOTAL	3 754	2 655 576	282 328	15.1	230 938	38 256	11 439	1 278
NEW ENGLAND	271	148 845	17 371	16.8	14 645	2 405	746	63
MAINE	15	7 888	930	14.4	706	120	40	1
NEW HAMPSHIRE	7	5 082	524	15.5	338	66	32	1
VERMONT	11	6 164	920	15.0	374	82	20	3
MASSACHUSETTS	147	75 722	9 113	17.1	7 609	1 286	400	32
RHODE ISLAND	21	11 327	1 086	19.0	1 540	252	70	2
CONNECTICUT	70	42 662	4 798	16.1	4 078	599	184	24
MIDDLE ATLANTIC	932	560 785	60 093	16.3	51 445	8 421	2 538	314
NEW YORK	517	311 460	32 248	16.8	29 036	4 547	1 293	143
NEW JERSEY	163	96 429	10 080	15.5	8 192	1 324	461	48
PENNSYLVANIA	252	152 896	17 765	15.7	14 217	2 550	784	123
EAST NORTH CENTRAL	682	521 776	56 417	15.7	49 281	8 040	2 310	258
OHIO	177	127 892	12 677	16.2	13 135	2 332	765	59
INDIANA	75	63 578	6 963	14.2	5 530	950	295	24
ILLINOIS	218	178 342	20 691	17.1	17 918	2 636	643	87
MICHIGAN	145	95 555	10 265	14.8	8 192	1 381	371	71
WISCONSIN	67	56 409	5 821	13.4	4 506	741	236	17
WEST NORTH CENTRAL	265	169 471	18 797	16.2	16 968	2 784	786	102
MINNESOTA	57	38 233	4 086	17.7	4 269	663	187	22
IOWA	52	31 268	3 834	15.8	3 220	542	169	19
MISSOURI	81	58 075	5 863	16.6	6 022	895	212	29
NORTH DAKOTA	6	11 335	939	11.1	754	107	22	3
SOUTH DAKOTA	6	4 281	494	16.6	365	68	25	1
NEBRASKA	21	11 950	1 605	16.2	1 065	227	67	9
KANSAS	42	14 329	1 976	15.9	1 273	282	104	19
SOUTH ATLANTIC	454	355 077	36 476	13.0	27 333	4 765	1 599	101
DELAWARE	4	2 727	450	11.6	189	37	18	1
MARYLAND	39	36 436	3 583	14.9	3 161	526	160	4
DISTRICT OF COLUMBIA	14	13 794	1 376	13.7	1 037	155	49	2
VIRGINIA	55	48 919	5 434	13.2	3 741	597	243	8
WEST VIRGINIA	21	11 702	1 338	19.9	1 612	313	62	4
NORTH CAROLINA	86	82 498	6 767	11.0	5 360	975	327	23
SOUTH CAROLINA	36	19 725	1 763	13.5	1 547	266	96	7
GEORGIA	70	49 465	4 694	13.4	3 940	686	217	22
FLORIDA	129	89 811	11 071	12.7	6 746	1 210	427	30
EAST SOUTH CENTRAL	165	122 216	13 875	13.5	9 316	1 713	584	77
KENTUCKY	35	19 038	2 404	16.0	1 756	307	82	24
TENNESSEE	68	63 934	6 706	12.7	4 613	812	305	18
ALABAMA	44	27 249	3 080	12.9	1 843	352	132	23
MISSISSIPPI	18	11 995	1 685	14.9	1 104	242	65	12
WEST SOUTH CENTRAL	339	244 410	28 103	13.2	18 080	3 389	1 039	120
ARKANSAS	30	13 425	1 588	14.5	1 175	237	83	11
LOUISIANA	50	32 864	3 554	13.7	2 540	491	168	17
OKLAHOMA	34	24 981	2 583	13.1	1 900	342	107	17
TEXAS	225	173 140	20 378	13.0	12 465	2 319	681	75
MOUNTAIN	139	100 486	11 492	14.1	7 750	1 349	381	56
MONTANA	11	6 963	701	14.3	522	99	15	-
IDAHO	8	3 317	378	13.8	285	51	19	5
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	35	33 337	3 644	15.3	2 924	446	130	10
NEW MEXICO	16	10 143	1 607	15.0	787	147	41	7
ARIZONA	35	20 667	2 122	13.4	1 418	249	80	21
UTAH	22	10 800	1 611	17.1	1 000	205	61	12
NEVADA	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	507	432 510	39 704	15.2	36 120	5 390	1 456	187
WASHINGTON	67	38 157	4 822	15.5	3 578	586	179	15
OREGON	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	394	343 307	28 717	15.3	28 733	4 211	1 085	159
ALASKA	3	3 200	586	13.0	201	26	6	3
HAWAII	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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WARM AIR HEATING-COOLING EQUIPMENT, FIXTURES AND SUPPLIES DISTRIBUTORS (SIC 5074 PART)								
UNITED STATES: TOTAL	1 331	573 283	77 828	20.3	64 396	10 588	2 864	416
NEW ENGLAND	91	31 208	4 611	20.5	3 406	587	187	23
MAINE	5	1 118	268	25.0	141	28	10	-
NEW HAMPSHIRE	5	1 321	240	21.3	176	33	12	1
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	46	17 500	2 330	18.8	1 783	305	103	6
RHODE ISLAND	9	1 941	295	20.0	188	45	9	7
CONNECTICUT	26	9 328	1 478	22.9	1 118	176	53	9
MIDDLE ATLANTIC	246	87 185	11 832	21.3	9 783	1 660	451	79
NEW YORK	130	48 807	6 267	21.6	5 690	920	241	26
NEW JERSEY	57	14 250	2 013	19.7	1 526	300	87	21
PENNSYLVANIA	59	24 128	3 552	21.8	2 567	440	123	32
EAST NORTH CENTRAL	356	141 350	20 293	21.2	17 372	2 747	716	112
OHIO	107	42 157	5 516	19.3	4 476	745	212	29
INDIANA	49	20 364	3 079	23.0	2 524	425	123	18
ILLINOIS	84	31 670	4 322	22.1	4 299	640	161	25
MICHIGAN	77	33 687	5 456	22.3	4 439	686	144	30
WISCONSIN	39	13 472	1 920	19.9	1 634	251	76	10
WEST NORTH CENTRAL	130	62 244	8 738	19.5	6 753	1 134	321	50
MINNESOTA	30	9 355	1 189	18.5	876	162	50	11
IOWA	20	9 808	1 429	21.7	1 111	198	58	7
MISSOURI	39	22 996	3 066	18.8	2 508	401	114	15
NORTH DAKOTA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	18	9 216	1 198	19.3	1 030	161	49	2
KANSAS	15	7 868	1 344	19.2	854	133	25	7
SOUTH ATLANTIC	148	70 494	9 356	18.5	7 176	1 283	323	33
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	18	4 889	429	20.4	542	106	28	3
DISTRICT OF COLUMBIA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	15	7 553	936	17.4	755	126	40	1
WEST VIRGINIA	8	4 666	1 144	21.0	576	122	24	4
NORTH CAROLINA	24	11 917	1 480	18.0	1 133	193	56	6
SOUTH CAROLINA	8	3 402	422	16.8	279	52	8	2
GEORGIA	21	12 732	1 324	15.8	1 232	205	52	6
FLORIDA	46	18 457	2 444	20.6	2 057	375	92	9
EAST SOUTH CENTRAL	54	23 820	3 382	27.0	3 082	503	134	20
KENTUCKY	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	19	7 638	863	19.4	886	161	53	11
ALABAMA	19	9 568	1 322	28.0	1 419	206	51	6
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	104	53 337	5 816	19.3	5 994	1 013	237	32
ARKANSAS	9	3 060	351	18.5	321	59	13	2
LOUISIANA	13	5 621	690	20.9	600	116	32	4
OKLAHOMA	10	2 781	163	15.1	195	49	12	3
TEXAS	72	41 875	4 612	19.5	4 878	789	180	23
MOUNTAIN	83	31 968	4 611	21.8	3 638	655	170	21
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	11	1 931	247	17.6	212	45	22	2
WYOMING	-	-	-	-	-	-	-	-
COLORADO	29	14 068	1 941	23.4	1 703	315	72	5
NEW MEXICO	10	3 371	395	18.6	345	68	20	3
ARIZONA	12	3 485	616	19.5	372	69	24	4
UTAH	17	7 545	1 078	21.7	745	127	26	5
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	119	71 677	9 189	17.8	7 192	1 006	325	46
WASHINGTON	25	8 265	1 332	21.0	1 042	142	46	10
OREGON	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	83	60 908	7 464	17.1	5 847	809	258	33
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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WET HEAT PLUMBING FIXTURES, EQUIPMENT, SUPPLIES DISTRIBUTORS (SIC 5074 PART)								
UNITED STATES, TOTAL	1 790	1 387 928	218 709	17.1	140 864	23 144	6 058	442
NEW ENGLAND	267	153 427	27 405	18.8	16 670	2 686	791	39
MAINE	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	12	6 756	1 124	20.4	793	137	48	3
VERMONT	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	137	79 422	14 388	18.6	8 728	1 359	424	18
RHODE ISLAND	26	9 508	1 914	18.8	1 045	203	61	5
CONNECTICUT	65	41 919	6 818	18.3	4 274	628	173	8
MIDDLE ATLANTIC	655	432 630	67 082	17.4	44 072	7 223	1 910	188
NEW YORK	322	195 824	29 879	18.2	20 603	3 235	850	69
NEW JERSEY	161	93 929	13 943	15.9	8 632	1 395	337	56
PENNSYLVANIA	172	142 877	23 260	17.4	14 837	2 593	723	63
EAST NORTH CENTRAL	331	287 043	45 698	18.3	31 076	4 741	1 279	82
OHIO	72	64 498	8 514	16.9	6 454	1 002	245	8
INDIANA	28	30 447	5 389	18.1	3 328	510	149	9
ILLINOIS	111	89 039	14 385	19.1	10 258	1 509	370	25
MICHIGAN	77	51 064	7 954	19.7	5 576	864	226	35
WISCONSIN	43	51 995	9 456	17.3	5 460	856	289	5
WEST NORTH CENTRAL	128	133 674	22 240	16.5	13 643	2 158	601	20
MINNESOTA	42	49 708	8 335	15.8	5 032	739	215	5
IOWA	19	19 334	3 111	20.6	2 509	402	74	3
MISSOURI	38	38 034	6 280	15.8	3 749	602	198	8
NORTH DAKOTA	7	6 294	1 198	14.7	524	84	22	1
SOUTH DAKOTA	7	6 167	1 196	17.7	542	97	33	-
NEBRASKA	4	8 579	1 110	13.2	651	106	21	1
KANSAS	11	5 558	1 010	20.1	636	128	38	2
SOUTH ATLANTIC	186	195 309	26 593	14.2	16 956	3 322	814	28
DELAWARE	10	8 225	1 528	18.2	907	127	44	1
MARYLAND	41	39 318	5 474	16.6	3 727	665	163	5
DISTRICT OF COLUMBIA	6	6 544	1 113	15.8	731	98	21	-
VIRGINIA	51	67 226	9 304	12.1	5 126	1 103	253	3
WEST VIRGINIA	4	3 229	927	19.7	459	80	19	-
NORTH CAROLINA	33	35 337	4 586	13.6	2 792	574	153	4
SOUTH CAROLINA	13	14 787	1 702	12.4	1 180	263	53	2
GEORGIA	17	14 816	1 039	14.2	1 327	285	77	6
FLORIDA	11	5 827	920	20.1	707	127	31	7
EAST SOUTH CENTRAL	37	38 777	5 208	13.3	2 933	655	150	10
KENTUCKY	10	10 242	1 315	17.6	1 024	175	44	1
TENNESSEE	10	12 007	1 613	11.2	772	183	34	1
ALABAMA	13	12 454	1 663	12.1	861	236	51	7
MISSISSIPPI	4	4 074	617	12.7	276	61	16	1
WEST SOUTH CENTRAL	37	18 722	2 462	16.4	1 753	363	86	14
ARKANSAS	7	3 290	448	14.3	349	66	17	1
LOUISIANA	3	989	88	16.8	108	19	6	1
OKLAHOMA	4	3 342	395	13.4	177	44	13	-
TEXAS	23	11 101	1 531	17.9	1 119	234	50	12
MOUNTAIN	59	32 025	5 447	16.6	3 034	495	161	22
MONTANA	10	6 368	1 643	12.9	461	82	31	5
IDAHOO	7	4 024	948	17.7	388	60	22	3
WYOMING	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	21	12 490	1 614	17.0	1 204	185	55	5
NEW MEXICO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	718	50	18.2	72	9	8	1
UTAH	8	3 101	472	19.5	367	63	16	7
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	90	96 321	16 574	17.7	10 727	1 501	266	39
WASHINGTON	21	23 673	4 987	15.3	2 022	379	93	7
OREGON	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	54	57 936	9 480	17.9	6 762	869	129	24
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	-	-	-	-	-	-	-	-

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PLUMBING FIXTURES; SUPPLIES DISTRIBUTORS (SIC 5074 PART)								
UNITED STATES, TOTAL	2 071	1 508 881	233 234	15.8	133 579	22 685	6 295	636
NEW ENGLAND	96	43 855	7 269	19.1	4 785	823	308	28
MAINE	4	1 462	210	17.7	167	30	13	—
NEW HAMPSHIRE	4	2 827	378	17.5	297	50	30	1
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	56	25 294	4 004	19.7	2 785	479	198	16
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	27	12 431	2 208	17.4	1 256	208	50	9
MIDDLE ATLANTIC	410	218 436	33 402	17.1	21 818	3 678	884	140
NEW YORK	235	113 300	17 734	17.2	11 752	1 952	404	65
NEW JERSEY	75	36 717	5 385	14.3	2 878	506	121	24
PENNSYLVANIA	100	68 419	10 283	18.5	7 188	1 220	359	51
EAST NORTH CENTRAL	354	249 082	38 637	16.8	23 768	3 784	1 055	118
OHIO	117	78 968	12 387	15.4	6 776	1 097	328	30
INDIANA	43	37 249	6 776	17.8	4 049	663	187	16
ILLINOIS	106	75 790	11 460	17.4	7 589	1 164	290	37
MICHIGAN	57	44 392	5 838	17.7	4 196	654	194	26
WISCONSIN	31	12 683	2 176	16.0	1 158	206	56	9
WEST NORTH CENTRAL	155	113 813	19 356	17.7	10 644	1 939	591	39
MINNESOTA	22	20 157	3 550	17.2	1 569	326	72	8
IOWA	26	19 103	2 796	18.7	1 799	313	115	7
MISSOURI	55	38 295	6 421	17.2	3 809	702	213	14
NORTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	1 554	412	14.7	133	23	8	—
NEBRASKA	19	17 271	2 616	16.2	1 658	297	90	3
KANSAS	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	258	174 665	28 305	16.3	15 490	2 886	820	54
DELAWARE	5	2 232	144	15.0	90	27	3	1
MARYLAND	24	11 690	1 731	18.0	1 208	212	48	9
DISTRICT OF COLUMBIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	16	9 348	1 604	15.7	841	153	66	3
WEST VIRGINIA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	42	24 732	4 075	17.6	2 204	425	152	9
SOUTH CAROLINA	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	45	43 423	6 445	14.5	3 596	642	189	7
FLORIDA	100	65 080	11 443	16.7	5 702	1 092	240	19
EAST SOUTH CENTRAL	88	79 414	12 383	16.1	6 731	1 261	361	18
KENTUCKY	14	9 683	1 923	13.7	743	149	39	5
TENNESSEE	32	27 664	4 233	13.8	2 196	400	136	5
ALABAMA	27	19 069	3 000	17.2	1 858	338	117	6
MISSISSIPPI	15	22 998	3 227	19.1	1 934	374	69	2
WEST SOUTH CENTRAL	281	209 750	32 850	15.2	17 436	3 340	935	79
ARKANSAS	22	15 645	2 387	15.1	1 256	287	108	11
LOUISIANA	50	34 579	5 751	16.2	2 973	534	177	16
OKLAHOMA	36	28 009	4 440	15.8	2 501	405	95	10
TEXAS	173	131 517	20 272	14.9	10 706	2 114	555	42
MOUNTAIN	98	95 359	14 356	14.0	7 469	1 257	320	39
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	7	3 933	651	11.7	269	49	13	7
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	24	20 811	3 177	14.9	1 677	281	80	12
NEW MEXICO	17	11 875	2 000	13.5	1 025	188	57	4
ARIZONA	27	31 506	4 897	14.0	2 245	372	81	7
UTAH	14	13 075	1 808	17.2	1 345	236	51	6
NEVADA	6	13 833	1 772	10.7	890	127	37	—
PACIFIC	331	324 507	46 676	13.8	25 438	3 717	1 021	121
WASHINGTON	34	21 668	3 396	16.0	1 801	255	86	21
OREGON	19	16 799	2 642	13.5	1 380	208	98	11
CALIFORNIA	272	282 892	40 097	13.6	21 994	3 219	824	84
ALASKA	3	2 355	394	16.7	196	22	6	2
HAWAII	3	793	147	22.3	67	13	7	3

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OFFICE MACHINES, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)								
UNITED STATES: 1963	2 938	463 882	61 726	31.7	88 144	16 849	4 934	2 007
1958*	1 949	322 587	36 132	29.2	48 250	11 640	(NA)	1 526
NEW ENGLAND	191	24 554	3 030	33.6	5 426	1 001	342	98
MAINE	21	2 688	345	32.6	547	111	52	7
NEW HAMPSHIRE	12	1 173	158	40.0	287	59	17	10
VERMONT	13	914	124	34.2	220	56	20	12
MASSACHUSETTS	93	14 384	1 768	33.3	3 210	564	168	48
RHODE ISLAND	12	1 100	136	37.4	298	53	19	5
CONNECTICUT	40	4 295	499	32.7	864	158	66	16
MIDDLE ATLANTIC	517	114 990	17 134	28.0	18 533	3 213	740	293
NEW YORK	299	83 902	13 838	26.4	12 695	2 109	452	134
NEW JERSEY	79	15 325	1 437	31.7	2 761	482	90	43
PENNSYLVANIA	139	15 763	1 859	32.5	3 077	622	198	116
EAST NORTH CENTRAL	531	85 087	10 403	30.5	15 750	3 037	877	379
OHIO	138	17 068	2 245	33.7	3 621	719	237	109
INDIANA	63	8 254	1 131	36.0	1 960	385	110	43
ILLINOIS	160	37 093	4 077	26.0	5 531	1 027	284	112
MICHIGAN	96	13 805	1 755	35.0	2 929	556	123	72
WISCONSIN	74	8 867	1 195	31.4	1 709	350	123	43
WEST NORTH CENTRAL	213	29 487	4 127	33.3	5 881	1 189	400	169
MINNESOTA	41	4 907	743	28.9	898	193	68	30
IOWA	42	5 112	722	34.6	1 014	221	79	31
MISSOURI	59	10 616	1 392	33.8	2 160	401	137	45
NORTH DAKOTA	6	367	67	32.2	58	12	6	5
SOUTH DAKOTA	14	2 200	341	34.8	480	90	19	8
NEBRASKA	22	2 874	417	34.0	610	120	38	18
KANSAS	29	3 411	445	34.7	661	152	53	32
SOUTH ATLANTIC	418	61 163	6 840	31.7	12 385	2 430	738	246
DELAWARE	8	666	68	27.0	107	26	4	7
MARYLAND	38	7 307	765	40.7	2 291	407	58	22
DISTRICT OF COLUMBIA	21	10 768	915	22.1	1 659	258	94	8
VIRGINIA	49	4 352	568	36.1	993	210	70	35
WEST VIRGINIA	25	2 466	344	38.8	610	129	47	13
NORTH CAROLINA	67	8 542	1 146	30.5	1 706	357	121	31
SOUTH CAROLINA	29	3 197	363	35.3	702	151	45	18
GEORGIA	64	9 412	889	24.6	1 312	279	82	45
FLORIDA	117	14 453	1 782	36.2	3 005	613	217	67
EAST SOUTH CENTRAL	171	20 522	2 830	36.5	4 377	927	278	116
KENTUCKY	44	5 108	957	38.0	1 106	223	62	35
TENNESSEE	55	6 392	901	35.6	1 402	276	121	30
ALABAMA	45	5 129	584	34.2	1 013	241	72	36
MISSISSIPPI	27	3 893	388	39.0	856	187	23	15
WEST SOUTH CENTRAL	309	37 038	4 911	34.7	7 422	1 578	521	264
ARKANSAS	30	4 043	405	34.1	859	184	68	18
LOUISIANA	48	5 920	609	37.9	1 233	259	72	37
OKLAHOMA	44	8 862	673	32.5	1 195	228	67	40
TEXAS	187	21 213	3 224	34.5	4 135	907	314	169
MOUNTAIN	147	16 566	2 383	33.9	3 295	717	210	106
MONTANA	22	3 610	553	31.5	642	138	36	15
IDAHOO	17	2 327	308	38.9	504	116	10	9
WYOMING	6	358	25	35.8	68	14	6	3
COLORADO	36	3 381	465	33.2	616	126	54	29
NEW MEXICO	16	1 711	316	33.0	306	70	28	15
ARIZONA	22	1 905	318	37.0	472	122	38	17
UTAH	20	2 360	288	29.9	433	91	32	13
NEVADA	8	914	110	38.4	214	40	6	5
PACIFIC	441	74 475	10 068	34.1	15 075	2 757	828	336
WASHINGTON	58	7 756	1 106	34.7	1 650	355	101	38
OREGON	42	6 460	873	37.6	1 345	280	96	30
CALIFORNIA	315	56 015	7 422	33.2	11 016	1 898	550	262
ALASKA	5	843	120	31.9	157	31	5	1
HAWAII	21	3 401	547	40.4	907	193	76	5

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 *Alaska and Hawaii not included.

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OIL MARKETING EQUIPMENT JOBBERS (SIC 5082 PART)								
UNITED STATES: 1963	446	140 863	15 219	21.4	17 820	3 200	842	222
1958*.	367	119 101	15 611	21.4	14 222	3 086	(NA)	224
NEW ENGLAND	19	4 533	460	22.9	667	111	33	9
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	—	—	—	—	—	—	—	—
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	9	2 269	230	24.5	357	55	17	—
RHODE ISLAND	3	186	24	26.3	27	6	4	2
CONNECTICUT	4	1 163	109	17.9	118	23	8	5
MIDDLE ATLANTIC	49	15 585	1 443	25.4	2 320	369	97	21
NEW YORK	23	6 708	598	24.3	976	147	40	7
NEW JERSEY	9	2 752	291	23.6	355	52	33	1
PENNSYLVANIA	17	6 125	554	27.3	989	170	24	13
EAST NORTH CENTRAL	72	18 198	2 030	25.6	2 880	491	131	38
OHIO	21	6 175	647	24.8	973	163	38	8
INDIANA	11	2 577	356	25.7	334	65	28	6
ILLINOIS	17	5 279	625	26.4	882	138	32	9
MICHIGAN	14	3 009	331	27.1	501	89	24	12
WISCONSIN	9	1 158	71	22.6	190	36	9	3
WEST NORTH CENTRAL	39	9 331	1 291	27.8	1 454	276	90	18
MINNESOTA	8	2 940	363	25.2	362	71	14	2
IOWA	4	774	86	23.6	99	20	5	3
MISSOURI	9	2 590	355	30.6	542	97	41	4
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	947	164	19.5	124	22	7	1
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	11	1 963	315	24.1	304	59	21	5
SOUTH ATLANTIC	45	15 699	1 426	21.7	2 227	428	88	19
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	6	1 375	117	23.3	260	46	8	—
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	8	3 771	392	25.4	648	105	13	2
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	5	1 042	69	16.8	99	24	8	2
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	10	4 904	370	20.1	557	127	25	5
FLORIDA	12	2 905	291	22.2	431	96	22	9
EAST SOUTH CENTRAL	30	11 233	1 133	21.6	1 305	268	42	19
KENTUCKY	8	4 302	303	13.9	239	43	11	7
TENNESSEE	6	3 517	408	26.6	589	103	15	—
ALABAMA	11	2 019	288	29.6	271	74	11	10
MISSISSIPPI	5	1 395	134	23.3	206	48	5	2
WEST SOUTH CENTRAL	120	44 668	5 412	16.6	4 138	809	240	62
ARKANSAS	4	1 577	281	22.0	183	30	9	5
LOUISIANA	22	9 229	1 273	12.3	713	162	47	6
OKLAHOMA	25	9 478	901	17.5	896	178	49	14
TEXAS	69	24 384	2 957	17.6	2 346	439	135	37
MOUNTAIN	22	6 951	586	21.3	892	135	33	6
MONTANA	3	373	50	23.9	45	11	2	—
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	5	1 916	163	26.3	306	43	12	—
NEW MEXICO	4	1 090	210	20.6	128	19	5	2
ARIZONA	5	1 320	104	26.1	244	33	7	1
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	50	14 665	1 438	22.6	1 937	313	88	30
WASHINGTON	10	2 288	248	22.2	306	45	18	4
OREGON	8	1 997	188	24.2	349	56	17	4
CALIFORNIA	30	9 491	822	22.1	1 160	190	45	21
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
FOOD-PROCESSING MACHINERY, EQUIPMENT DISTRIBUTORS (SIC 5082 PART)								
UNITED STATES, TOTAL	600	232 880	17 222	18.8	23 796	3 798	970	325
NEW ENGLAND	29	9 605	520	17.7	985	158	33	14
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	—	—	—	—	—	—	—	—
VERMONT	3	116	—	18.1	11	3	—	3
MASSACHUSETTS	16	7 450	397	15.8	732	113	22	5
RHODE ISLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	7	1 789	98	22.9	194	32	10	5
MIDDLE ATLANTIC	140	59 419	4 073	19.7	6 278	949	258	55
NEW YORK	82	33 396	2 401	22.1	3 906	580	166	23
NEW JERSEY	34	16 536	1 317	18.0	1 602	238	53	16
PENNSYLVANIA	24	9 487	355	14.2	770	131	39	16
EAST NORTH CENTRAL	140	43 712	3 377	19.8	4 338	740	204	80
OHIO	35	7 386	568	20.8	837	133	43	20
INDIANA	18	6 299	533	17.6	601	110	20	11
ILLINOIS	36	11 702	835	23.5	1 355	204	59	13
MICHIGAN	29	7 895	558	18.6	698	123	25	19
WISCONSIN	22	10 430	883	17.3	847	170	57	17
WEST NORTH CENTRAL	51	24 261	1 774	19.7	2 851	430	131	26
MINNESOTA	9	7 631	672	21.8	1 107	139	42	3
IOWA	6	2 667	187	23.0	295	41	16	4
MISSOURI	21	10 934	631	17.5	1 153	181	56	9
NORTH DAKOTA	3	(D)	(D)	40.7	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	9	1 574	168	22.9	186	48	11	7
SOUTH ATLANTIC	52	22 921	1 509	17.7	2 384	357	86	26
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	1 712	121	17.8	185	28	11	4
DISTRICT OF COLUMBIA	3	246	17	20.3	24	6	3	2
VIRGINIA	9	4 908	361	20.7	637	87	24	4
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	8	5 532	114	12.8	426	61	11	3
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	7	4 108	255	22.1	491	68	17	—
FLORIDA	15	5 298	543	16.2	506	83	19	9
EAST SOUTH CENTRAL	23	11 716	1 182	16.4	1 113	197	49	14
KENTUCKY	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	11	6 624	692	14.3	553	85	24	6
ALABAMA	5	2 172	250	19.1	202	43	10	4
MISSISSIPPI	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	60	22 027	1 576	16.4	2 044	380	70	43
ARKANSAS	3	323	72	21.4	17	3	2	2
LOUISIANA	12	5 101	286	15.8	429	87	11	4
OKLAHOMA	11	2 743	247	17.4	240	50	17	10
TEXAS	34	13 860	971	16.3	1 358	240	40	27
MOUNTAIN	20	10 400	762	16.6	912	124	25	15
MONTANA	—	—	—	—	—	—	—	—
IDAHO	3	195	14	22.6	19	5	1	1
WYOMING	—	—	—	—	—	—	—	—
COLORADO	7	6 454	449	17.2	587	78	13	8
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	5	1 860	134	14.7	148	24	6	1
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	85	28 819	2 449	19.1	2 891	463	114	52
WASHINGTON	12	7 104	531	17.4	669	87	24	4
OREGON	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	66	19 716	1 674	19.0	1 891	312	80	43
ALASKA	—	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
METAL WORKING MACHINERY, EQUIPMENT DEALERS (SIC 5082 PART)								
UNITED STATES, TOTAL	1 183	624 975	51 822	17.6	62 111	9 061	2 984	456
NEW ENGLAND	94	52 941	3 653	17.9	5 489	798	234	23
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	739	39	17.2	78	15	5	-
MASSACHUSETTS	42	30 669	1 767	17.0	3 073	432	118	9
RHODE ISLAND	12	7 785	824	21.4	1 042	146	43	1
CONNECTICUT	33	12 774	902	18.2	1 236	193	62	11
MIDDLE ATLANTIC	293	149 310	13 152	19.3	15 669	2 256	621	81
NEW YORK	161	85 024	8 744	20.6	9 232	1 252	304	29
NEW JERSEY	57	23 379	2 288	22.7	2 955	471	116	22
PENNSYLVANIA	75	40 907	2 120	14.7	3 482	533	201	30
EAST NORTH CENTRAL	390	205 932	15 455	16.6	19 880	2 845	937	166
OHIO	96	41 276	3 222	15.9	4 154	564	207	33
INDIANA	42	20 473	1 678	18.9	2 244	299	112	13
ILLINOIS	114	87 610	6 237	15.2	7 499	1 057	337	56
MICHIGAN	117	44 814	3 470	19.2	4 883	776	230	54
WISCONSIN	21	11 759	848	15.2	1 100	149	51	10
WEST NORTH CENTRAL	54	36 554	3 013	18.6	4 160	615	276	18
MINNESOTA	19	14 250	1 309	17.8	1 696	218	69	1
IOWA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	23	17 820	1 132	19.3	2 033	318	182	12
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	-	-	-	-	-	-	-	-
KANSAS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	62	21 404	1 475	18.8	2 134	357	118	26
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	10	2 673	216	23.9	316	57	18	5
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	5	899	50	20.5	107	27	8	3
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	10	5 532	272	15.0	487	72	19	3
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	12	4 853	472	16.1	461	82	40	4
FLORIDA	19	3 462	247	19.0	363	66	15	8
EAST SOUTH CENTRAL	26	10 219	883	19.1	970	155	59	15
KENTUCKY	9	2 378	378	24.7	374	67	19	7
TENNESSEE	12	5 643	353	19.2	494	69	29	5
ALABAMA	5	2 198	152	12.9	102	19	11	3
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	74	38 304	4 233	16.1	3 336	607	210	41
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	15	12 910	1 465	15.0	904	194	46	6
OKLAHOMA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	47	19 836	2 217	17.2	1 987	340	131	25
MOUNTAIN	26	10 166	939	15.0	847	151	68	9
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	14	5 950	421	13.6	436	83	35	3
NEW MEXICO	3	1 267	268	16.1	131	22	9	2
ARIZONA	4	1 084	121	23.2	150	24	9	1
UTAH	5	1 865	129	13.9	130	22	15	3
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	164	100 145	9 019	17.0	9 626	1 277	461	77
WASHINGTON	15	7 687	510	16.1	615	90	29	5
OREGON	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	142	90 237	8 353	17.1	8 843	1 161	424	69
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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OIL WELL AND OIL REFINERY SUPPLY HOUSES (SIC 5082 PART)								
UNITED STATES, TOTAL: 1963	1 555	839 528	106 976	14.4	54 990	9 020	3 844	448
1958*1	1 444	957 688	109 123	12.0	52 624	10 722	(NA)	402
NEW ENGLAND	8	5 450	320	14.1	368	65	1	4
MAINE	—	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	—	—	—	—	—	—	—	—
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	5	3 460	148	9.2	160	34	—	3
RHODE ISLAND	—	—	—	—	—	—	—	—
CONNECTICUT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC	50	33 169	2 130	11.8	1 989	321	117	18
NEW YORK	25	22 888	1 232	9.7	1 122	180	63	9
NEW JERSEY	5	924	67	20.2	202	26	3	1
PENNSYLVANIA	20	9 357	831	16.1	665	115	51	8
EAST NORTH CENTRAL	112	50 476	7 324	14.0	3 357	604	240	42
OHIO	21	12 229	1 654	13.6	821	139	31	9
INDIANA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	57	19 550	3 200	15.4	1 418	267	148	22
MICHIGAN	24	10 628	1 600	13.1	629	113	37	9
WISCONSIN	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	125	51 630	8 800	14.6	3 386	571	258	34
MINNESOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	5	1 840	99	13.3	125	18	7	4
NORTH DAKOTA	18	6 190	1 300	13.3	329	49	32	—
SOUTH DAKOTA	—	—	—	—	—	—	—	—
NEBRASKA	9	2 695	693	18.4	216	35	19	4
KANSAS	90	39 393	6 451	14.4	2 476	422	194	24
SOUTH ATLANTIC	38	21 309	2 458	14.1	1 400	290	69	17
DELAWARE	—	—	—	—	—	—	—	—
MARYLAND	—	—	—	—	—	—	—	—
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	15	8 941	1 207	10.7	510	91	33	5
NORTH CAROLINA	9	6 163	640	16.3	434	104	21	4
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA	9	4 618	470	16.8	361	77	13	4
EAST SOUTH CENTRAL	49	23 429	3 337	15.0	1 637	320	119	12
KENTUCKY	17	7 193	1 317	17.4	609	141	38	6
TENNESSEE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	25	12 397	1 436	12.4	640	104	64	6
WEST SOUTH CENTRAL	876	526 703	66 066	14.1	34 059	5 540	2 435	232
ARKANSAS	15	3 744	609	18.4	334	59	41	3
LOUISIANA	137	121 673	10 372	12.5	6 466	978	464	13
OKLAHOMA	172	95 166	13 350	13.3	5 856	980	443	51
TEXAS	552	306 120	41 735	15.0	21 403	3 523	1 487	165
MOUNTAIN	173	83 519	11 819	15.3	5 316	804	416	34
MONTANA	10	4 377	697	15.7	303	52	23	1
IDAHOO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	54	26 939	4 696	16.5	1 817	252	144	8
COLORADO	27	11 402	1 074	13.4	664	96	67	5
NEW MEXICO	69	36 133	4 909	15.1	2 254	359	168	16
ARIZONA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	—	—	—	—	—	—	—	—
PACIFIC	124	43 843	4 722	18.2	3 478	505	189	55
WASHINGTON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	118	42 295	4 404	18.1	3 348	480	183	54
ALASKA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	—	—	—	—	—	—	—	—

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Revised.

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INDUSTRIAL MATERIALS, SUPPLIES, GENERAL-LINE DEALERS (SIC 5082 PART)								
UNITED STATES, TOTAL	1 172	962 492	141 702	19.3	115 197	17 747	5 956	276
NEW ENGLAND	88	60 226	7 796	21.3	8 281	1 306	405	9
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	35	26 686	4 052	21.7	3 776	613	188	4
RHODE ISLAND	10	5 012	777	23.0	766	132	40	-
CONNECTICUT	38	26 763	2 746	20.6	3 532	529	162	5
MIDDLE ATLANTIC	182	145 889	19 671	19.7	17 956	2 767	873	36
NEW YORK	70	50 009	6 613	20.5	6 411	950	315	8
NEW JERSEY	39	28 167	4 384	22.7	3 780	605	187	12
PENNSYLVANIA	73	67 713	8 674	17.9	7 765	1 212	371	16
EAST NORTH CENTRAL	296	276 977	38 451	19.2	33 534	4 752	1 510	70
OHIO	86	89 212	14 647	18.4	10 480	1 548	514	8
INDIANA	34	28 993	4 388	17.7	3 303	517	197	4
ILLINOIS	73	63 072	6 943	21.2	8 142	1 162	308	34
MICHIGAN	77	76 829	9 474	19.0	9 106	1 150	377	19
WISCONSIN	26	18 871	2 999	20.0	2 503	375	114	5
WEST NORTH CENTRAL	73	41 787	5 937	20.1	5 510	814	332	18
MINNESOTA	14	11 049	1 564	18.9	1 489	217	86	4
IOWA	14	7 349	972	20.2	933	151	51	2
MISSOURI	28	18 006	2 453	20.1	2 375	321	137	8
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	5	2 876	490	20.3	335	54	20	-
KANSAS	8	2 107	390	26.0	331	61	32	2
SOUTH ATLANTIC	134	140 106	22 796	17.8	15 532	2 618	889	21
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	13	20 016	2 481	19.7	2 452	396	102	6
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	12	11 534	2 090	18.5	1 430	246	82	2
WEST VIRGINIA	21	32 762	6 197	15.0	2 977	499	165	3
NORTH CAROLINA	20	17 878	2 770	16.3	1 889	305	148	1
SOUTH CAROLINA	12	9 746	1 403	16.2	970	176	61	3
GEORGIA	22	21 498	3 206	17.4	2 391	392	137	2
FLORIDA	30	25 352	4 440	21.5	3 241	579	182	4
EAST SOUTH CENTRAL	59	48 331	8 624	19.4	5 958	980	355	16
KENTUCKY	22	17 311	2 952	18.6	2 184	351	126	8
TENNESSEE	15	14 050	2 184	21.8	1 962	333	98	1
ALABAMA	14	12 980	2 760	18.9	1 450	225	103	6
MISSISSIPPI	8	3 990	728	16.2	362	71	28	1
WEST SOUTH CENTRAL	118	98 743	14 370	18.2	10 663	1 761	626	36
ARKANSAS	11	12 143	1 786	15.5	1 043	181	62	1
LOUISIANA	32	35 610	4 291	17.4	3 809	613	191	10
OKLAHOMA	10	10 005	1 751	20.1	1 206	197	71	3
TEXAS	65	40 985	6 542	19.3	4 605	770	302	22
MOUNTAIN	50	21 715	3 828	22.3	2 631	464	176	14
MONTANA	5	1 353	367	22.8	194	39	9	1
IDAHO	4	1 101	140	20.0	86	25	10	1
WYOMING	4	1 325	282	19.8	119	31	9	-
COLORADO	6	2 102	197	26.4	319	51	13	2
NEW MEXICO	10	4 845	882	20.7	487	72	36	-
ARIZONA	10	5 584	1 044	23.9	766	137	58	3
UTAH	8	3 903	664	22.2	507	89	32	5
NEVADA	3	1 502	252	18.8	153	20	9	2
PACIFIC	172	128 718	20 229	19.4	15 132	2 285	790	56
WASHINGTON	30	16 150	2 791	21.4	2 073	346	120	4
OREGON	27	13 126	1 887	19.0	1 490	228	121	13
CALIFORNIA	110	96 872	15 126	19.0	11 109	1 633	531	39
ALASKA	-	-	-	-	-	-	-	-
HAWAII	5	2 570	425	25.6	460	78	18	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
MECHANICAL POWER TRANSMISSION EQUIPMENT DISTRIBUTORS (SIC 5082 PART)								
UNITED STATES, TOTAL: 1963.	815	345 552	58 551	21.7	41 778	6 927	2 398	193
1958*	596	243 794	35 867	21.1	28 827	5 379	(NA)	158
NEW ENGLAND.	53	17 981	2 720	21.0	2 319	329	134	19
MAINE.	7	1 377	218	19.0	183	26	7	6
NEW HAMPSHIRE.	3	435	30	18.9	55	11	9	—
VERMONT.	—	—	—	—	—	—	—	—
MASSACHUSETTS.	23	7 815	1 080	22.1	1 095	159	76	8
RHODE ISLAND.	5	3 102	306	21.1	311	36	12	1
CONNECTICUT.	15	5 252	1 086	20.0	675	97	30	4
MIDDLE ATLANTIC.	145	55 683	9 535	21.8	6 934	1 168	397	28
NEW YORK.	63	24 467	4 499	22.9	3 285	548	153	8
NEW JERSEY.	38	13 897	1 776	21.1	1 735	262	106	5
PENNSYLVANIA.	44	17 319	3 260	21.0	1 914	358	138	15
EAST NORTH CENTRAL.	176	100 415	17 519	20.5	10 639	1 680	538	31
OHIO.	45	27 529	5 403	18.4	2 838	457	138	6
INDIANA.	25	14 267	2 313	17.0	1 281	219	85	2
ILLINOIS.	52	26 301	4 383	24.3	3 430	513	153	7
MICHIGAN.	35	22 017	3 980	20.4	1 780	294	92	10
WISCONSIN.	19	10 301	1 440	21.5	1 310	197	70	6
WEST NORTH CENTRAL.	58	27 348	4 156	22.4	3 535	672	190	15
MINNESOTA.	19	8 240	1 232	24.0	1 144	172	55	6
IOWA.	11	4 245	727	20.6	400	70	19	2
MISSOURI.	15	10 334	1 563	21.9	1 400	335	71	3
NORTH DAKOTA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	—	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS.	6	2 265	316	22.6	307	39	23	3
SOUTH ATLANTIC.	82	32 449	5 953	22.2	3 949	696	230	12
DELAWARE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND.	6	3 498	598	21.8	476	78	26	—
DISTRICT OF COLUMBIA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA.	7	2 324	495	24.6	296	52	16	—
WEST VIRGINIA.	5	3 322	652	15.1	236	47	14	—
NORTH CAROLINA.	13	5 469	916	20.3	646	116	46	3
SOUTH CAROLINA.	6	1 834	336	19.7	166	39	13	—
GEORGIA.	20	6 641	1 095	26.1	915	153	56	5
FLORIDA.	22	8 318	1 684	24.5	1 135	198	55	4
EAST SOUTH CENTRAL.	30	15 065	3 276	20.0	1 701	317	105	—
KENTUCKY.	6	3 184	655	18.2	331	56	21	—
TENNESSEE.	8	4 744	998	17.5	493	92	28	—
ALABAMA.	13	5 946	1 388	22.6	735	146	45	—
MISSISSIPPI.	3	1 191	235	22.3	142	23	11	—
WEST SOUTH CENTRAL.	83	33 703	5 650	22.0	4 365	728	295	29
ARKANSAS.	3	803	191	18.1	77	15	6	1
LOUISIANA.	11	5 049	792	20.5	611	102	34	5
OKLAHOMA.	9	3 454	603	20.2	426	70	21	—
TEXAS.	60	24 397	4 064	22.7	3 251	541	234	18
MOUNTAIN.	36	11 746	1 797	22.4	1 492	235	78	14
MONTANA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDaho.	6	2 439	317	21.3	293	45	20	1
WYOMING.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	11	3 110	396	23.9	427	67	12	4
NEW MEXICO.	5	1 240	284	21.9	147	23	8	5
ARIZONA.	4	1 732	177	21.7	227	33	17	—
UTAH.	4	1 827	333	22.0	228	34	11	2
NEVADA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC.	152	51 162	7 945	23.4	6 844	1 102	431	45
WASHINGTON.	30	9 406	1 358	23.2	1 201	197	72	9
OREGON.	21	7 107	1 194	19.0	807	154	79	6
CALIFORNIA.	98	33 733	5 105	24.1	4 714	731	272	29
ALASKA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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 *Alaska and Hawaii not included.

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Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
INDUSTRIAL VALVES, FITTINGS DISTRIBUTORS (SIC 5082 PART)								
UNITED STATES, TOTAL	531	376 165	44 793	16.9	35 291	5 598	1 586	140
NEW ENGLAND	43	27 273	3 259	16.3	2 583	443	134	5
MAINE	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	14	9 744	1 012	12.0	723	130	47	3
RHODE ISLAND	4	3 428	454	17.6	334	65	11	1
CONNECTICUT	19	10 878	1 194	18.1	1 187	174	52	1
MIDDLE ATLANTIC	121	83 920	9 852	17.6	8 493	1 343	363	26
NEW YORK	52	24 149	2 660	18.7	2 572	387	126	7
NEW JERSEY	37	29 975	2 784	15.9	2 597	410	100	9
PENNSYLVANIA	32	29 796	4 408	18.3	3 324	546	137	10
EAST NORTH CENTRAL	111	89 535	9 844	17.6	8 936	1 336	373	36
OHIO	35	22 227	2 189	17.3	2 048	335	154	17
INDIANA	11	4 684	449	18.3	489	69	19	9
ILLINOIS	28	29 871	3 584	16.9	2 468	398	73	5
MICHIGAN	27	27 406	2 866	18.3	3 267	444	104	3
WISCONSIN	10	5 347	756	18.1	664	90	23	2
WEST NORTH CENTRAL	31	14 659	1 876	18.0	1 501	218	65	5
MINNESOTA	3	658	103	20.4	76	12	3	—
IOWA	4	1 969	320	16.2	176	27	7	—
MISSOURI	15	9 678	1 148	17.7	1 054	130	44	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	—	—	—	—	—	—	—	—
KANSAS	5	1 257	132	22.5	105	31	4	1
SOUTH ATLANTIC	44	33 084	4 830	16.0	2 934	486	107	6
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	11	4 881	487	18.5	568	94	32	—
DISTRICT OF COLUMBIA	—	—	—	—	—	—	—	—
VIRGINIA	7	3 670	422	15.7	317	46	14	—
WEST VIRGINIA	3	1 687	208	13.5	132	20	6	1
NORTH CAROLINA	5	4 384	483	14.3	362	55	7	—
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	4	2 507	246	13.9	153	31	4	2
FLORIDA	10	11 852	2 351	16.2	917	150	29	1
EAST SOUTH CENTRAL	18	13 562	1 588	12.6	908	185	55	2
KENTUCKY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	7	3 328	485	14.8	255	58	15	1
ALABAMA	7	7 129	726	9.3	328	68	20	1
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	58	46 680	5 969	14.6	3 632	610	160	22
ARKANSAS	3	324	82	25.1	58	17	2	2
LOUISIANA	16	8 350	770	15.3	727	124	48	3
OKLAHOMA	8	6 875	1 142	16.3	624	91	17	5
TEXAS	31	31 131	3 975	14.0	2 223	378	93	12
MOUNTAIN	14	8 138	883	14.2	607	111	26	1
MONTANA	—	—	—	—	—	—	—	—
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	—	—	—	—	—	—	—	—
COLORADO	7	4 826	468	13.4	374	70	14	1
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	3	1 297	220	15.6	92	17	5	—
NEVADA	—	—	—	—	—	—	—	—
PACIFIC	91	59 314	6 692	18.7	5 697	866	303	37
WASHINGTON	7	5 049	955	14.1	297	43	16	1
OREGON	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	74	49 193	5 157	18.9	4 850	745	260	35
ALASKA	—	—	—	—	—	—	—	—
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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WELDING SUPPLIES DISTRIBUTORS (SIC 5082 PART)								
UNITED STATES: TOTAL	1 434	419 471	46 037	26.7	61 751	10 561	3 574	600
NEW ENGLAND:	74	18 421	2 031	30.5	3 145	564	203	19
MAINE	6	1 380	86	33.1	264	51	27	6
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	39	8 906	1 149	31.6	1 527	283	110	9
RHODE ISLAND	6	1 623	229	30.8	283	48	15	2
CONNECTICUT	19	5 764	484	28.1	939	154	38	1
MIDDLE ATLANTIC	224	74 237	7 616	25.6	10 972	1 793	420	79
NEW YORK	100	31 981	2 835	26.6	4 927	752	174	22
NEW JERSEY	51	14 809	1 952	28.4	2 436	422	92	21
PENNSYLVANIA	73	27 447	2 829	23.0	3 609	619	154	36
EAST NORTH CENTRAL	316	97 570	9 414	25.1	14 196	2 294	754	120
OHIO	81	26 524	2 243	24.0	3 637	617	168	30
INDIANA	40	9 519	1 226	25.6	1 477	262	97	13
ILLINOIS	86	25 260	2 545	27.2	3 996	616	174	29
MICHIGAN	76	23 909	2 156	24.6	3 394	528	200	35
WISCONSIN	33	12 358	1 244	23.9	1 692	271	115	13
WEST NORTH CENTRAL	136	38 634	4 642	28.7	6 033	1 024	455	56
MINNESOTA	34	8 928	1 032	28.1	1 357	235	99	12
IOWA	24	7 421	1 139	27.8	1 119	211	91	15
MISSOURI	30	12 376	1 211	27.1	1 921	293	108	8
NORTH DAKOTA	9	1 838	227	33.0	322	56	33	2
SOUTH DAKOTA	8	1 563	210	33.1	256	46	24	4
NEBRASKA	8	1 639	155	32.2	290	40	20	4
KANSAS	23	4 869	668	31.5	768	143	80	11
SOUTH ATLANTIC	170	42 708	5 281	26.5	6 166	1 171	404	55
DELAWARE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	19	5 014	486	30.6	886	160	45	9
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	23	4 775	569	26.7	677	118	53	10
WEST VIRGINIA	23	5 189	831	25.7	776	155	49	6
NORTH CAROLINA	31	6 442	742	26.3	866	190	82	9
SOUTH CAROLINA	15	3 942	439	22.8	439	89	28	5
GEORGIA	21	5 664	709	25.7	770	150	78	5
FLORIDA	29	8 644	1 116	26.2	1 249	229	60	9
EAST SOUTH CENTRAL	75	22 063	2 413	25.1	3 106	573	217	40
KENTUCKY	24	5 260	519	26.8	804	137	42	20
TENNESSEE	15	5 829	703	26.0	844	170	74	4
ALABAMA	20	7 642	885	22.8	989	175	64	8
MISSISSIPPI	16	3 332	306	25.7	469	91	37	8
WEST SOUTH CENTRAL	219	57 088	6 669	26.8	7 697	1 497	592	122
ARKANSAS	17	3 514	269	33.5	587	122	46	7
LOUISIANA	42	10 252	1 211	28.3	1 516	295	110	10
OKLAHOMA	43	7 878	883	28.7	1 122	225	122	32
TEXAS	117	35 444	4 306	25.3	4 472	855	314	73
MOUNTAIN	67	17 434	2 418	29.7	2 468	460	155	35
MONTANA	5	1 166	175	33.9	197	35	23	-
IDAHO	6	1 403	185	27.2	193	39	6	6
WYOMING	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	19	5 699	706	32.7	755	148	26	10
NEW MEXICO	20	4 322	665	28.7	601	125	42	9
ARIZONA	6	2 504	396	23.7	347	56	27	2
UTAH	7	1 150	161	26.8	178	35	17	5
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	153	51 316	5 553	27.9	7 968	1 185	374	74
WASHINGTON	17	6 360	593	26.2	869	132	42	10
OREGON	14	3 567	479	28.6	569	97	37	4
CALIFORNIA	119	41 052	4 409	28.1	6 485	947	292	56
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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DENTAL SUPPLY HOUSES (SIC 5086 PART)								
UNITED STATES, TOTAL: 1963 ¹	622	238 501	44 539	26.9	38 831	6 987	2 043	220
1958*	521	166 698	28 731	26.5	26 032	5 706	(NA)	288
NEW ENGLAND	32	11 924	2 052	31.5	2 431	413	115	10
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	19	7 648	1 283	30.7	1 500	255	64	7
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	8	2 613	429	30.7	517	86	31	2
MIDDLE ATLANTIC	192	71 937	16 176	26.5	10 972	1 964	435	75
NEW YORK	118	37 389	5 724	26.0	5 779	985	252	42
NEW JERSEY	24	5 736	1 115	24.8	782	151	50	9
PENNSYLVANIA	50	28 812	9 337	27.4	4 411	828	133	24
EAST NORTH CENTRAL	100	39 230	7 240	27.4	6 246	1 151	451	37
OHIO	29	10 986	2 017	26.7	1 704	318	145	12
INDIANA	8	4 350	920	31.2	801	144	57	—
ILLINOIS	29	10 165	1 830	29.1	1 741	308	91	12
MICHIGAN	23	9 950	1 790	25.5	1 302	246	120	9
WISCONSIN	11	3 779	683	25.5	698	135	38	4
WEST NORTH CENTRAL	47	18 309	3 068	28.0	3 064	561	192	9
MINNESOTA	11	4 239	671	27.0	732	134	40	—
IOWA	10	2 919	670	28.4	498	92	15	3
MISSOURI	14	7 070	1 025	29.7	1 199	225	99	4
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	4	1 771	364	25.6	290	54	14	—
KANSAS	5	1 532	212	27.0	238	39	18	1
SOUTH ATLANTIC	68	28 162	4 208	25.0	4 086	754	214	27
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	2 469	516	31.2	434	81	20	1
DISTRICT OF COLUMBIA	4	2 217	324	26.3	414	83	15	1
VIRGINIA	8	2 836	627	23.2	452	84	28	2
WEST VIRGINIA	4	942	291	28.9	153	30	8	—
NORTH CAROLINA	17	7 071	690	24.1	839	145	55	8
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	8	3 917	458	25.4	579	115	28	10
FLORIDA	18	7 110	1 007	21.8	893	170	52	3
EAST SOUTH CENTRAL	26	8 999	1 370	29.7	1 621	294	83	12
KENTUCKY	6	2 498	343	28.7	383	85	28	1
TENNESSEE	10	3 691	502	31.5	751	125	23	8
ALABAMA	7	2 177	399	29.4	397	63	25	2
MISSISSIPPI	3	633	126	24.5	90	21	7	1
WEST SOUTH CENTRAL	43	15 515	2 430	25.5	2 732	514	152	12
ARKANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	8	3 794	648	29.5	893	174	36	2
OKLAHOMA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	27	8 791	1 361	24.1	1 348	261	90	7
MOUNTAIN	19	7 185	1 389	29.3	1 300	244	78	6
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	—	—	—	—	—	—	—	—
COLORADO	6	2 709	612	27.2	487	100	24	3
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	6	2 018	304	32.7	378	71	26	3
UTAH	3	1 186	182	32.7	236	38	15	—
NEVADA	—	—	—	—	—	—	—	—
PACIFIC	95	37 240	6 606	27.4	6 379	1 092	323	32
WASHINGTON	11	4 526	621	28.5	814	143	32	3
OREGON	7	4 249	510	28.4	880	123	31	3
CALIFORNIA	74	27 525	5 224	26.9	4 531	795	247	26
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
SURGICAL, MEDICAL, HOSPITAL SUPPLY HOUSES (SIC 5086 PART)								
UNITED STATES, TOTAL	1 243	803 915	100 805	20.0	95 891	14 883	4 706	433
NEW ENGLAND	64	48 739	5 639	19.0	5 850	935	301	16
MAINE	3	2 386	388	24.0	357	66	17	—
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	36	31 834	3 564	18.8	3 786	583	164	8
RHODE ISLAND	5	3 115	383	18.0	306	65	15	3
CONNECTICUT	14	10 334	1 132	17.9	1 248	192	100	4
MIDDLE ATLANTIC	334	196 073	24 580	18.8	22 393	3 505	938	138
NEW YORK	228	129 661	16 467	19.2	15 223	2 296	592	72
NEW JERSEY	44	33 256	3 923	18.1	3 560	540	155	22
PENNSYLVANIA	62	33 156	4 190	18.3	3 610	669	191	44
EAST NORTH CENTRAL	212	151 916	18 643	21.5	19 599	2 718	866	66
OHIO	51	29 695	3 458	21.2	3 698	590	206	10
INDIANA	22	10 744	1 414	20.6	1 299	221	72	5
ILLINOIS	87	58 220	8 094	24.6	8 590	1 056	322	31
MICHIGAN	36	25 826	2 955	18.9	3 041	499	148	17
WISCONSIN	16	27 431	2 722	17.8	2 971	352	118	3
WEST NORTH CENTRAL	94	73 975	12 173	22.5	9 786	1 565	547	34
MINNESOTA	28	26 505	3 728	21.4	3 218	537	166	6
IOWA	16	6 566	1 050	20.4	807	130	63	7
MISSOURI	28	32 126	5 795	24.1	4 624	700	237	12
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	9	4 413	739	22.6	596	96	38	3
KANSAS	9	2 951	632	20.7	350	62	25	5
SOUTH ATLANTIC	154	92 164	10 663	19.1	10 072	1 709	590	38
DELAWARE	3	1 033	101	23.3	153	26	11	3
MARYLAND	17	10 097	800	19.1	1 103	165	55	5
DISTRICT OF COLUMBIA	10	7 880	837	15.4	669	107	38	5
VIRGINIA	18	9 498	1 222	18.5	1 135	191	69	6
WEST VIRGINIA	8	3 343	479	18.3	416	68	23	1
NORTH CAROLINA	20	14 537	1 347	19.0	1 582	259	88	7
SOUTH CAROLINA	5	2 157	305	25.5	269	42	19	—
GEORGIA	20	18 273	2 475	19.8	2 128	386	135	6
FLORIDA	53	25 346	3 097	19.3	2 617	465	152	5
EAST SOUTH CENTRAL	54	38 308	5 061	17.8	3 861	670	242	9
KENTUCKY	10	3 985	426	18.3	456	84	40	3
TENNESSEE	31	22 357	3 046	18.6	2 121	362	143	4
ALABAMA	8	9 763	1 191	14.9	971	148	39	2
MISSISSIPPI	5	2 203	398	21.2	313	76	20	—
WEST SOUTH CENTRAL	120	66 408	7 694	20.4	7 936	1 268	472	37
ARKANSAS	9	4 223	520	19.0	524	79	37	1
LOUISIANA	19	12 495	1 300	18.4	1 288	224	71	6
OKLAHOMA	17	7 518	754	25.4	1 074	169	55	3
TEXAS	75	42 172	5 120	20.3	5 050	796	309	27
MOUNTAIN	39	22 487	2 489	21.9	2 937	490	148	6
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	13	9 167	1 101	21.7	1 188	174	53	1
NEW MEXICO	3	879	155	21.3	124	23	11	1
ARIZONA	10	3 588	240	22.4	463	77	21	2
UTAH	8	6 760	672	22.3	942	179	56	1
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	172	113 845	13 863	20.1	13 457	2 023	602	89
WASHINGTON	24	17 601	2 428	18.7	1 936	272	98	9
OREGON	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	137	89 535	10 432	20.1	10 535	1 603	442	78
ALASKA	—	—	—	—	—	—	—	—
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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OPTICAL GOODS WHOLESALERS (SIC 5086 PART)								
UNITED STATES: TOTAL	1 081	246 287	33 473	33.9	52 279	9 978	1 395	465
NEW ENGLAND	54	10 361	1 012	35.0	2 391	497	90	19
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	33	4 849	551	31.4	931	185	64	14
RHODE ISLAND	5	1 695	150	42.0	449	102	7	2
CONNECTICUT	9	2 365	224	32.2	548	118	14	3
MIDDLE ATLANTIC	303	79 792	13 560	28.6	13 151	2 439	372	131
NEW YORK	205	64 756	11 767	27.3	9 796	1 745	286	74
NEW JERSEY	25	4 251	512	27.9	662	132	23	14
PENNSYLVANIA	73	10 785	1 281	36.5	2 693	562	63	43
EAST NORTH CENTRAL	252	46 826	5 782	37.4	11 723	2 239	246	104
OHIO	56	14 575	1 489	41.7	4 039	800	89	18
INDIANA	28	4 069	569	37.4	938	209	26	18
ILLINOIS	84	15 924	2 267	32.1	3 529	612	67	38
MICHIGAN	59	9 462	1 131	37.9	2 419	467	47	28
WISCONSIN	15	2 796	326	43.8	798	151	17	2
WEST NORTH CENTRAL	83	21 916	2 320	38.5	5 379	1 045	128	37
MINNESOTA	22	4 052	396	40.4	1 110	261	28	10
IOWA	10	1 751	143	39.2	454	83	23	7
MISSOURI	25	9 409	985	34.4	1 933	349	28	10
NORTH DAKOTA	3	734	84	41.3	188	27	1	2
SOUTH DAKOTA	3	451	43	42.6	111	20	1	-
NEBRASKA	11	3 364	463	45.4	1 002	188	26	1
KANSAS	9	2 155	206	39.9	581	117	21	7
SOUTH ATLANTIC	107	23 049	2 887	35.1	4 793	992	174	35
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	11	2 802	339	34.8	614	113	3	5
DISTRICT OF COLUMBIA	7	1 755	243	27.3	276	63	8	2
VIRGINIA	11	2 391	210	42.5	618	141	43	6
WEST VIRGINIA	7	1 013	75	46.2	259	58	5	-
NORTH CAROLINA	16	3 674	513	43.4	1 060	209	30	2
SOUTH CAROLINA	6	870	113	40.2	220	46	12	1
GEORGIA	12	2 676	347	38.5	633	143	15	4
FLORIDA	37	7 868	1 047	27.8	1 113	219	58	15
EAST SOUTH CENTRAL	41	9 387	1 220	36.3	2 117	436	96	12
KENTUCKY	6	974	158	42.8	274	62	6	1
TENNESSEE	17	4 848	575	33.8	1 065	211	36	3
ALABAMA	15	3 025	430	36.7	671	139	42	7
MISSISSIPPI	3	540	57	44.8	107	24	12	1
WEST SOUTH CENTRAL	62	16 748	1 865	36.5	3 974	803	100	38
ARKANSAS	-	-	-	-	-	-	-	-
LOUISIANA	9	1 257	145	38.3	286	72	3	4
OKLAHOMA	11	3 349	202	27.3	545	109	47	6
TEXAS	42	12 142	1 518	38.8	3 143	622	50	28
MOUNTAIN	32	5 701	788	41.7	1 539	309	27	14
MONTANA	5	573	58	46.2	162	33	3	3
IDAHO	3	237	25	40.1	58	9	-	2
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	2 335	288	41.5	592	110	10	6
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	4	839	203	34.8	244	48	1	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	147	32 507	4 039	34.4	7 212	1 218	162	75
WASHINGTON	17	2 221	289	34.1	439	84	7	8
OREGON	14	4 834	370	27.5	864	166	17	9
CALIFORNIA	109	24 739	3 263	35.5	5 723	930	130	54
ALASKA	-	-	-	-	-	-	-	-
HAWAII	7	713	117	44.2	186	38	8	4

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SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT DISTRIBUTORS (SIC 5086 PART)								
UNITED STATES: TOTAL	304	296 243	51 952	24.7	38 203	6 876	1 464	75
NEW ENGLAND:	24	17 345	3 066	26.5	2 414	418	74	4
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	17	14 871	2 600	26.8	2 054	364	55	3
RHODE ISLAND	-	-	-	-	-	-	-	-
CONNECTICUT	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC	110	121 132	20 406	24.4	15 277	2 718	552	25
NEW YORK	60	61 194	9 179	24.0	7 761	1 372	348	14
NEW JERSEY	33	31 705	5 191	23.3	3 381	590	115	5
PENNSYLVANIA	17	28 233	6 036	26.2	4 135	756	89	6
EAST NORTH CENTRAL	49	47 584	10 194	30.7	7 895	1 403	237	14
OHIO	13	8 149	2 280	28.2	1 112	296	54	1
INDIANA	-	-	-	-	-	-	-	-
ILLINOIS	28	33 220	6 352	32.8	6 021	902	153	11
MICHIGAN	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WISCONSIN	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	14	10 120	1 714	22.8	1 250	201	38	1
MINNESOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	-	-	-	-	-	-	-	-
MISSOURI	8	6 683	1 239	23.9	750	143	25	-
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	469	86	23.2	59	10	4	1
SOUTH ATLANTIC	28	23 417	4 022	23.8	2 799	526	93	6
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	10	7 618	1 530	24.6	889	164	35	2
DISTRICT OF COLUMBIA	3	524	56	18.0	40	8	3	2
VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	3	4 115	547	20.8	433	70	14	-
NORTH CAROLINA	3	1 653	251	25.7	237	50	-	1
SOUTH CAROLINA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	5	5 568	1 138	25.3	667	130	25	-
FLORIDA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL	6	5 332	716	24.0	406	90	23	1
KENTUCKY	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	3	509	107	18.2	29	8	3	1
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	-	-	-	-	-	-	-	-
WEST SOUTH CENTRAL	24	23 572	4 430	24.9	3 123	613	158	8
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	3	3 888	502	19.1	226	40	8	-
TEXAS	18	17 108	3 613	27.5	2 589	513	135	6
MOUNTAIN	7	4 644	524	17.5	359	68	28	2
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	3	1 168	90	17.3	80	13	5	1
ARIZONA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	42	43 097	6 880	20.0	4 680	839	261	14
WASHINGTON	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	-	-	-	-	-	-	-	-
CALIFORNIA	36	36 406	5 446	19.9	3 896	718	217	11
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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BEAUTY, BARBER SUPPLY HOUSES (SIC 5087 PART)								
UNITED STATES, TOTAL	1 307	312 119	44 800	30.6	56 595	10 430	4 767	790
NEW ENGLAND	65	13 996	2 079	30.5	2 799	480	240	26
MAINE	4	1 261	236	31.6	283	55	28	1
NEW HAMPSHIRE	4	633	124	29.2	111	24	12	2
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	37	7 669	1 034	30.5	1 438	253	134	17
RHODE ISLAND	9	1 685	223	28.4	339	61	29	2
CONNECTICUT	11	2 748	462	31.8	628	87	37	4
MIDDLE ATLANTIC	300	68 071	8 402	29.1	10 900	2 113	870	144
NEW YORK	158	38 818	4 781	28.8	6 207	1 129	429	45
NEW JERSEY	43	11 867	874	30.7	1 738	315	137	24
PENNSYLVANIA	99	17 386	2 747	28.6	2 955	669	304	75
EAST NORTH CENTRAL	244	66 351	9 879	31.4	12 652	2 126	987	145
OHIO	69	16 348	2 311	32.9	3 308	591	257	33
INDIANA	31	8 785	1 288	33.6	1 807	284	172	18
ILLINOIS	87	22 117	3 437	30.3	4 276	722	326	54
MICHIGAN	43	15 650	2 340	30.6	2 595	435	181	32
WISCONSIN	14	3 451	503	29.9	666	94	51	8
WEST NORTH CENTRAL	91	25 797	3 502	32.2	5 069	837	406	61
MINNESOTA	20	5 951	716	29.3	1 127	175	109	12
IOWA	14	2 994	539	34.6	556	100	55	12
MISSOURI	27	9 518	1 229	32.3	1 939	300	151	18
NORTH DAKOTA	5	608	145	30.9	94	23	12	4
SOUTH DAKOTA	4	685	185	35.3	103	26	15	3
NEBRASKA	10	3 087	410	36.1	725	120	32	6
KANSAS	11	2 954	278	30.5	525	93	32	6
SOUTH ATLANTIC	171	37 402	5 773	30.5	6 713	1 351	634	110
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	16	3 721	418	29.3	680	122	59	8
DISTRICT OF COLUMBIA	11	3 772	567	28.0	670	120	49	4
VIRGINIA	21	3 873	704	33.5	759	160	65	11
WEST VIRGINIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	23	5 356	694	34.4	1 041	214	111	17
SOUTH CAROLINA	14	3 283	657	33.7	683	111	57	11
GEORGIA	33	7 117	1 101	28.3	1 059	245	91	29
FLORIDA	47	8 706	1 368	29.3	1 507	320	159	27
EAST SOUTH CENTRAL	66	17 647	2 676	29.9	3 283	626	319	45
KENTUCKY	14	2 935	498	30.7	509	97	50	10
TENNESSEE	26	8 181	1 122	30.3	1 603	291	144	16
ALABAMA	17	4 643	753	30.3	848	175	96	11
MISSISSIPPI	9	1 888	303	26.1	323	63	29	8
WEST SOUTH CENTRAL	159	28 696	4 554	31.3	5 393	1 149	546	108
ARKANSAS	13	2 631	398	32.8	586	111	41	7
LOUISIANA	29	4 877	827	31.4	907	213	88	15
OKLAHOMA	22	3 513	436	27.6	585	128	60	13
TEXAS	95	17 675	2 893	31.7	3 315	697	357	73
MOUNTAIN	45	10 052	1 398	32.0	1 958	368	168	28
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	3 268	529	34.1	709	137	49	10
NEW MEXICO	5	604	127	26.2	81	26	10	4
ARIZONA	10	2 437	297	35.8	497	87	47	3
UTAH	10	1 964	215	31.7	403	71	42	6
NEVADA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	166	44 107	6 537	30.6	7 828	1 380	597	123
WASHINGTON	14	3 552	576	36.4	730	136	64	7
OREGON	14	2 429	485	33.3	489	80	39	12
CALIFORNIA	131	36 867	5 245	29.8	6 401	1 284	476	102
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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CUSTODIAL SUPPLY HOUSES (SIC 5087 PART)								
UNITED STATES: TOTAL	1 413	300 902	29 902	31.3	57 871	10 182	4 197	805
NEW ENGLAND	68	11 391	1 094	31.5	2 070	387	118	25
MAINE	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	—	—	—	—	—	—	—	—
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	30	7 403	719	32.4	1 395	237	74	9
RHODE ISLAND	4	308	23	21.4	33	10	1	4
CONNECTICUT	24	3 175	301	28.6	536	103	36	7
MIDDLE ATLANTIC	263	63 624	5 942	26.7	10 145	1 832	610	133
NEW YORK	145	37 135	2 851	26.2	5 584	933	328	56
NEW JERSEY	39	6 866	906	30.7	1 226	253	75	13
PENNSYLVANIA	79	19 623	2 185	26.3	3 335	646	207	64
EAST NORTH CENTRAL	270	48 863	5 315	29.5	8 937	1 678	742	173
OHIO	69	11 453	1 606	34.7	2 633	509	188	31
INDIANA	38	4 947	527	27.8	908	162	78	32
ILLINOIS	83	15 368	1 490	27.9	2 648	477	252	53
MICHIGAN	53	13 008	1 276	28.5	2 044	369	151	42
WISCONSIN	27	4 087	416	26.3	704	161	73	15
WEST NORTH CENTRAL	107	27 085	3 014	37.4	6 038	999	482	59
MINNESOTA	19	1 944	256	32.0	331	78	37	10
IOWA	15	2 176	241	30.2	388	89	45	9
MISSOURI	44	16 215	1 572	39.2	4 302	591	275	23
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	15	4 851	680	37.2	532	121	81	11
KANSAS	10	1 632	203	36.1	436	105	32	3
SOUTH ATLANTIC	214	39 780	4 122	31.9	7 759	1 535	574	89
DELAWARE	6	1 574	233	25.2	282	42	20	—
MARYLAND	20	6 176	564	27.4	1 019	199	68	5
DISTRICT OF COLUMBIA	5	1 808	107	33.7	350	49	26	2
VIRGINIA	18	3 837	495	30.3	778	130	52	6
WEST VIRGINIA	14	1 502	209	31.5	282	71	25	4
NORTH CAROLINA	22	3 610	432	32.9	807	150	72	7
SOUTH CAROLINA	13	3 046	179	27.7	576	143	32	5
GEORGIA	51	7 960	899	39.6	1 798	344	137	18
FLORIDA	65	10 267	1 004	31.0	1 867	407	142	42
EAST SOUTH CENTRAL	83	11 644	1 189	29.1	1 836	398	184	62
KENTUCKY	15	2 704	313	23.0	345	80	36	18
TENNESSEE	41	5 921	607	34.6	1 089	221	97	27
ALABAMA	17	2 124	130	22.6	252	61	28	10
MISSISSIPPI	10	895	139	26.8	150	36	23	7
WEST SOUTH CENTRAL	172	42 249	2 961	36.8	10 880	1 531	741	116
ARKANSAS	10	1 305	134	29.3	183	46	10	7
LOUISIANA	37	5 174	480	30.7	1 039	201	72	23
OKLAHOMA	19	3 623	465	31.7	691	155	62	14
TEXAS	106	32 147	1 882	38.7	8 967	1 129	597	72
MOUNTAIN	63	12 461	1 716	33.6	2 608	521	216	35
MONTANA	6	689	102	31.5	127	36	24	1
IDAHO	3	409	44	28.1	68	13	11	—
WYOMING	—	—	—	—	—	—	—	—
COLORADO	15	4 022	661	36.2	916	164	79	9
NEW MEXICO	7	1 206	183	32.6	226	47	15	3
ARIZONA	18	3 440	379	36.1	785	189	55	9
UTAH	8	1 271	188	32.8	286	41	20	9
NEVADA	6	1 424	159	23.9	200	31	12	3
PACIFIC	173	43 805	4 549	27.7	7 598	1 301	530	113
WASHINGTON	18	3 530	385	29.9	764	109	49	9
OREGON	18	3 232	391	28.5	511	105	58	12
CALIFORNIA	129	35 352	3 542	27.3	6 080	1 032	413	85
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	(number)	(\$1,000)	(\$1,000)		(\$1,000)	(number)	(number)	(number)
LAUNDRY, DRY CLEANING SUPPLY HOUSES (SIC 5087 PART)								
UNITED STATES, TOTAL	798	315 009	29 641	23.7	39 038	6 300	1 795	263
NEW ENGLAND	41	14 335	1 070	22.2	1 765	298	80	12
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	32	9 372	547	22.1	1 168	205	55	9
RHODE ISLAND	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	4	2 412	215	22.9	312	51	13	1
MIDDLE ATLANTIC	175	75 860	6 394	24.5	9 982	1 463	406	41
NEW YORK	98	46 330	3 907	24.8	6 395	904	215	16
NEW JERSEY	32	8 612	728	24.7	1 029	160	64	11
PENNSYLVANIA	45	20 918	1 759	23.9	2 558	399	127	14
EAST NORTH CENTRAL	141	54 098	4 693	23.6	6 433	1 064	357	54
OHIO	39	15 841	1 714	23.7	2 216	332	134	10
INDIANA	18	5 279	220	22.0	438	101	35	5
ILLINOIS	43	16 326	1 556	25.5	2 082	338	108	15
MICHIGAN	23	12 650	846	22.5	1 291	227	58	13
WISCONSIN	18	4 002	357	20.2	406	66	22	11
WEST NORTH CENTRAL	55	16 828	1 426	26.2	2 216	378	99	13
MINNESOTA	13	4 832	312	26.9	722	111	16	7
IOWA	3	1 025	91	24.4	115	21	3	-
MISSOURI	27	7 330	726	23.1	919	170	53	2
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	3	851	56	26.8	152	26	7	-
KANSAS	6	2 257	167	18.2	221	35	14	1
SOUTH ATLANTIC	88	43 617	4 087	23.1	5 534	883	220	21
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	10	2 605	218	21.2	278	51	13	3
DISTRICT OF COLUMBIA	9	7 871	520	22.6	912	104	25	1
VIRGINIA	8	6 989	859	21.5	771	136	29	-
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	12	5 656	502	23.9	757	117	27	3
SOUTH CAROLINA	9	2 483	212	26.0	293	67	16	3
GEORGIA	14	7 612	709	24.6	1 186	164	47	5
FLORIDA	23	8 175	756	22.6	1 042	181	48	6
EAST SOUTH CENTRAL	48	18 032	1 995	20.8	1 764	332	103	14
KENTUCKY	13	2 888	311	21.7	296	61	23	4
TENNESSEE	21	7 256	710	23.5	776	144	47	3
ALABAMA	10	4 897	661	19.2	479	90	25	6
MISSISSIPPI	4	2 991	313	16.2	213	37	8	1
WEST SOUTH CENTRAL	80	33 719	3 684	23.1	4 282	733	202	34
ARKANSAS	4	1 253	122	17.7	165	25	6	3
LOUISIANA	13	6 430	762	24.4	959	152	35	6
OKLAHOMA	12	2 914	339	19.8	317	66	29	8
TEXAS	51	23 122	2 461	23.4	2 841	490	132	17
MOUNTAIN	39	8 407	785	25.3	1 072	207	63	17
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	12	2 996	172	26.5	397	70	25	7
NEW MEXICO	3	801	65	22.5	103	16	4	1
ARIZONA	12	1 961	224	23.6	247	57	17	7
UTAH	9	2 108	257	27.8	283	57	15	2
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	131	50 113	5 507	23.7	5 990	942	265	57
WASHINGTON	12	1 923	198	23.9	264	49	12	2
OREGON	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	110	46 057	5 060	23.6	5 495	853	236	51
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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SHOE SERVICE EQUIPMENT, SUPPLIES WHOLESALERS (SIC 5087 PART)								
UNITED STATES: TOTAL	384	109 563	16 182	19.9	11 539	2 384	946	239
NEW ENGLAND	60	19 205	2 296	17.6	1 421	328	113	23
MAINE	—	—	—	—	—	—	—	—
NEW HAMPSHIRE	5	2 269	191	25.2	108	24	7	2
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	43	15 498	1 939	16.1	1 151	265	81	15
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	6	736	112	20.2	84	17	11	4
MIDDLE ATLANTIC	93	22 372	3 130	19.6	2 238	418	183	60
NEW YORK	56	15 726	1 751	18.2	1 428	253	85	32
NEW JERSEY	13	2 164	381	22.2	248	58	39	6
PENNSYLVANIA	24	4 482	998	23.3	562	107	59	22
EAST NORTH CENTRAL	68	17 649	2 307	19.1	1 778	395	146	47
OHIO	19	2 902	563	21.3	331	93	44	14
INDIANA	9	1 359	291	19.9	141	38	13	6
ILLINOIS	21	6 947	954	20.4	816	160	58	11
MICHIGAN	11	5 321	334	15.5	366	68	22	9
WISCONSIN	8	1 120	165	21.4	124	36	9	7
WEST NORTH CENTRAL	32	9 058	1 925	24.6	1 417	275	115	27
MINNESOTA	6	2 004	394	25.1	371	59	36	4
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	13	4 781	974	25.2	789	151	41	7
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	—	—	—	—	—	—	—	—
NEBRASKA	4	912	186	23.9	121	29	15	4
KANSAS	6	870	249	21.8	77	22	13	9
SOUTH ATLANTIC	46	17 296	1 705	15.1	1 428	304	148	28
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	10	9 299	205	10.3	484	97	65	10
DISTRICT OF COLUMBIA	3	767	260	26.1	132	25	17	—
VIRGINIA	3	702	157	20.2	91	19	12	4
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	8	2 877	491	21.7	339	70	18	—
SOUTH CAROLINA	3	663	91	17.2	55	14	6	3
GEORGIA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA	11	2 020	343	20.1	228	58	17	5
EAST SOUTH CENTRAL	16	4 149	1 028	25.5	687	131	43	11
KENTUCKY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	6	2 179	569	23.9	362	73	18	6
ALABAMA	6	1 044	286	29.5	194	36	15	3
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	23	5 760	1 171	25.3	761	170	56	11
ARKANSAS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	4	1 254	243	26.7	159	30	9	2
OKLAHOMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	16	3 569	690	25.0	486	118	39	9
MOUNTAIN	11	2 442	607	24.0	346	71	31	4
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	—	—	—	—	—	—	—	—
WYOMING	—	—	—	—	—	—	—	—
COLORADO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	708	121	23.0	79	17	10	2
UTAH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	—	—	—	—	—	—	—	—
PACIFIC	35	11 632	2 013	21.2	1 463	292	111	28
WASHINGTON	6	1 475	294	25.6	239	45	17	3
OREGON	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	26	9 338	1 489	19.8	1 077	217	65	25
ALASKA	—	—	—	—	—	—	—	—
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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AIRCRAFT, AERONAUTICAL EQUIPMENT, PARTS DISTRIBUTORS (SIC 5088 PART)								
UNITED STATES, TOTAL	936	540 540	75 027	21.4	61 161	10 529	1 538	253
NEW ENGLAND	21	5 558	732	22.6	680	132	12	3
MAINE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	4	687	97	25.4	133	25	3	-
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	13	3 361	330	21.0	412	77	8	3
MIDDLE ATLANTIC	125	85 841	9 224	18.6	9 036	1 351	182	22
NEW YORK	75	60 453	6 855	16.1	5 844	816	110	10
NEW JERSEY	36	16 337	1 466	22.7	1 858	291	46	6
PENNSYLVANIA	14	9 051	903	27.6	1 334	244	26	6
EAST NORTH CENTRAL	57	49 869	6 706	19.6	5 400	889	86	16
OHIO	17	20 814	2 557	17.3	1 987	320	46	3
INDIANA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	19	18 527	2 806	15.5	1 776	296	29	4
MICHIGAN	14	5 563	753	31.6	895	144	11	5
WISCONSIN	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	51	43 145	6 418	20.5	3 979	740	78	12
MINNESOTA	10	11 096	1 632	29.5	1 498	261	8	1
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	14	10 497	1 820	18.5	802	203	27	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	3	1 687	223	20.9	158	26	2	1
KANSAS	21	17 347	2 415	14.8	1 204	192	38	4
SOUTH ATLANTIC	154	93 203	14 851	19.9	9 070	1 813	340	20
DELAWARE	3	17 719	1 605	15.7	1 676	454	62	-
MARYLAND	6	2 104	205	23.3	243	47	3	1
DISTRICT OF COLUMBIA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	15	7 987	2 682	19.6	826	128	18	2
WEST VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	8	12 651	3 926	23.1	972	169	23	-
SOUTH CAROLINA	-	-	-	-	-	-	-	-
GEORGIA	17	9 549	1 149	20.6	810	166	16	2
FLORIDA	100	41 748	5 092	20.3	4 388	817	216	14
EAST SOUTH CENTRAL	24	15 384	1 448	13.4	931	183	18	9
KENTUCKY	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	9	5 414	695	23.5	612	119	6	4
ALABAMA	11	1 157	197	21.3	112	35	11	3
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	160	94 586	16 181	26.2	14 527	2 579	264	42
ARKANSAS	8	2 945	857	16.8	300	69	6	1
LOUISIANA	7	4 422	748	14.4	273	54	18	1
OKLAHOMA	19	8 603	1 244	27.0	1 094	226	17	5
TEXAS	126	78 616	13 332	27.1	12 860	2 230	223	35
MOUNTAIN	35	24 522	4 107	18.9	2 104	442	49	4
MONTANA	-	-	-	-	-	-	-	-
IDAHO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	13	14 131	1 940	15.4	979	202	18	1
NEW MEXICO	5	3 678	933	27.2	399	96	10	-
ARIZONA	11	4 747	927	21.0	475	76	11	3
UTAH	3	1 555	228	24.4	209	49	7	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	309	128 432	15 360	23.6	15 434	2 400	509	125
WASHINGTON	17	4 128	541	24.4	617	117	22	10
OREGON	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	285	116 823	14 117	23.5	13 833	2 116	474	113
ALASKA	3	1 202	295	25.2	179	20	6	2
HAWAII	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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FERROUS METALS SERVICE CENTER (SIC 5091 PART)								
UNITED STATES, TOTAL	1 880	3 663 586	633 839	16.2	341 809	50 084	9 868	308
NEW ENGLAND	106	170 713	30 165	18.0	17 538	2 536	515	6
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	67	98 093	17 830	18.0	10 349	1 442	291	6
RHODE ISLAND	6	9 129	1 735	17.8	877	146	37	-
CONNECTICUT	28	57 373	9 293	17.4	5 396	791	163	-
MIDDLE ATLANTIC	369	754 724	122 406	16.4	73 150	10 415	2 083	59
NEW YORK	147	293 849	38 387	14.3	24 074	3 499	674	21
NEW JERSEY	92	209 569	45 048	19.1	24 641	3 336	668	9
PENNSYLVANIA	130	251 306	38 971	16.4	24 435	3 580	741	29
EAST NORTH CENTRAL	473	1 270 527	220 291	16.7	121 197	17 243	2 721	84
OHIO	152	295 034	52 319	17.4	29 633	4 120	811	13
INDIANA	34	62 635	11 113	13.8	5 499	844	173	16
ILLINOIS	158	573 824	113 492	18.2	57 603	8 019	1 097	34
MICHIGAN	111	294 033	38 924	14.2	25 132	3 748	527	17
WISCONSIN	18	45 001	4 443	12.1	3 330	512	113	4
WEST NORTH CENTRAL	102	168 212	29 493	15.4	15 921	2 377	487	22
MINNESOTA	23	52 260	8 436	14.2	4 512	593	139	3
IOWA	9	9 501	1 827	13.5	716	125	25	4
MISSOURI	51	94 112	17 864	15.9	9 249	1 388	269	8
NORTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	7	4 569	412	20.9	554	89	26	2
KANSAS	6	2 648	440	21.1	361	75	14	1
SOUTH ATLANTIC	151	183 125	28 864	16.4	17 551	3 124	687	20
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	24	24 202	5 168	21.5	3 161	469	119	5
DISTRICT OF COLUMBIA	3	4 991	1 260	21.7	1 034	176	18	-
VIRGINIA	15	9 842	2 048	19.3	1 022	225	62	-
WEST VIRGINIA	7	6 192	775	14.2	525	101	15	3
NORTH CAROLINA	17	38 223	5 375	14.1	3 010	548	77	3
SOUTH CAROLINA	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	32	52 175	6 866	12.7	3 844	724	168	-
FLORIDA	39	35 943	5 450	18.8	3 680	640	160	6
EAST SOUTH CENTRAL	79	116 031	19 329	16.3	11 397	1 964	384	13
KENTUCKY	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	22	47 161	5 850	16.3	4 707	786	138	1
ALABAMA	25	31 588	6 671	17.8	3 392	618	122	2
MISSISSIPPI	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	237	368 885	61 091	13.4	25 260	4 349	1 053	35
ARKANSAS	7	6 301	1 203	15.6	493	108	21	2
LOUISIANA	45	37 258	7 731	16.4	3 396	695	169	9
OKLAHOMA	38	41 330	5 841	13.3	2 697	471	119	6
TEXAS	147	283 996	46 316	12.9	18 674	3 075	744	18
MOUNTAIN	78	100 281	15 683	11.4	6 925	1 117	291	16
MONTANA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	11	10 293	1 718	14.4	863	153	41	-
ARIZONA	14	13 972	2 405	15.8	1 188	204	45	3
UTAH	8	5 799	990	13.4	489	83	19	-
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	285	531 088	106 517	17.2	52 870	6 959	1 647	53
WASHINGTON	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	34	64 973	14 104	12.2	4 512	668	162	4
CALIFORNIA	205	413 053	82 582	17.9	42 166	5 395	1 261	39
ALASKA	-	-	-	-	-	-	-	-
HAWAII	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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IRON, STEEL SCRAP DEALERS WITH PROCESSING EQUIPMENT (SIC 5093 PART)								
UNITED STATES, TOTAL: 1963.	1 921	1 257 228	93 370	19.4	122 258	25 366	2 344	1 480
1958*	2 781	1 054 798	105 705	19.6	98 708	26 503	(NA)	2 575
NEW ENGLAND.	130	76 916	6 037	20.0	7 408	1 376	105	78
MAINE.	16	4 076	470	22.1	472	131	13	14
NEW HAMPSHIRE.	6	962	64	16.6	88	26	1	8
VERMONT.	7	808	102	27.4	113	31	4	7
MASSACHUSETTS.	60	32 182	3 155	18.8	2 810	546	50	30
RHODE ISLAND.	12	5 978	350	20.4	626	138	6	5
CONNECTICUT.	29	32 910	1 896	20.7	3 299	504	31	14
MIDDLE ATLANTIC.	420	288 270	16 738	15.6	22 888	4 545	437	315
NEW YORK.	135	101 894	4 396	12.8	6 776	1 351	136	95
NEW JERSEY.	76	49 800	3 133	19.0	4 840	855	105	45
PENNSYLVANIA.	209	136 576	9 209	16.3	11 272	2 339	196	175
EAST NORTH CENTRAL.	576	437 565	26 550	18.9	43 009	8 361	796	441
OHIO.	174	151 778	8 438	17.6	13 823	2 704	230	122
INDIANA.	85	33 845	3 067	27.3	4 780	1 022	105	68
ILLINOIS.	133	150 157	8 614	15.0	12 176	2 256	164	102
MICHIGAN.	123	70 772	4 243	23.9	8 335	1 640	196	102
WISCONSIN.	61	31 013	2 188	23.0	3 895	739	101	47
WEST NORTH CENTRAL.	160	76 933	6 129	19.4	7 975	1 659	167	157
MINNESOTA.	32	22 498	2 477	21.1	2 506	442	36	27
IOWA.	46	10 612	1 077	22.1	1 274	289	43	45
MISSOURI.	39	21 087	1 587	19.9	2 424	572	57	41
NORTH DAKOTA.	-	-	-	-	-	-	-	-
SOUTH DAKOTA.	6	1 375	18	19.3	127	24	-	5
NEBRASKA.	9	8 319	195	9.5	432	92	9	10
KANSAS.	28	13 042	775	20.2	1 212	240	22	29
SOUTH ATLANTIC.	190	80 360	7 174	24.8	10 130	2 553	207	134
DELAWARE.	8	2 248	248	23.4	250	70	26	6
MARYLAND.	16	16 001	1 398	27.6	2 086	383	16	7
DISTRICT OF COLUMBIA.	5	945	14	26.9	133	21	4	1
VIRGINIA.	42	19 561	1 907	24.8	2 536	651	56	24
WEST VIRGINIA.	15	6 294	534	30.3	985	222	13	15
SOUTH CAROLINA.	38	12 567	1 071	20.8	1 429	401	36	33
GEORGIA.	15	3 854	337	28.2	673	199	17	8
FLORIDA.	29	5 343	537	32.3	877	293	21	26
ALABAMA.	22	13 547	1 128	19.0	1 161	313	18	14
EAST SOUTH CENTRAL.	103	58 191	5 010	22.6	7 058	1 702	168	77
KENTUCKY.	31	21 436	1 081	21.4	2 312	426	23	17
TENNESSEE.	25	14 464	1 147	23.1	1 899	474	20	20
ALABAMA.	33	18 596	2 364	22.4	2 353	678	94	25
MISSISSIPPI.	14	3 695	418	28.5	494	124	31	15
WEST SOUTH CENTRAL.	158	85 999	7 847	20.1	8 176	2 140	212	129
ARKANSAS.	17	7 222	750	21.7	708	169	23	11
LOUISIANA.	19	18 653	1 190	19.0	1 984	478	31	9
OKLAHOMA.	33	7 706	616	24.1	887	276	31	32
TEXAS.	89	52 418	5 291	19.7	4 597	1 217	127	77
MOUNTAIN.	46	23 328	1 182	14.2	1 707	432	51	34
MONTANA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO.	6	1 224	128	28.8	197	64	2	3
WYOMING.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	10	16 469	579	8.3	615	119	10	6
NEW MEXICO.	8	1 129	33	31.7	213	97	5	6
ARIZONA.	7	1 578	240	25.5	177	43	21	6
UTAH.	9	2 242	160	26.7	383	86	8	8
NEVADA.	3	436	24	24.8	72	15	3	2
PACIFIC.	138	129 666	16 703	24.6	13 907	2 598	201	115
WASHINGTON.	22	8 696	893	22.6	1 025	157	23	13
OREGON.	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	99	105 024	12 365	22.6	10 431	2 008	152	90
ALASKA.	-	-	-	-	-	-	-	-
HAWAII.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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NONFERROUS METALLIC SCRAP DEALERS (SIC 5093 PART)								
UNITED STATES: TOTAL	1 458	633 147	43 172	15.7	51 128	11 117	1 299	1 245
NEW ENGLAND:	153	75 084	5 812	13.9	5 231	1 094	132	117
MAINE	12	2 886	388	22.3	374	94	8	4
NEW HAMPSHIRE	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	71	31 411	2 334	14.6	2 318	500	(D)	(D)
RHODE ISLAND	17	12 178	1 122	11.2	471	92	15	16
CONNECTICUT	43	27 602	1 888	13.0	1 960	373	51	32
MIDDLE ATLANTIC:	395	177 994	10 402	13.1	11 392	2 343	303	347
NEW YORK	199	88 009	5 159	12.3	5 117	944	131	167
NEW JERSEY	64	35 782	1 856	12.3	2 259	427	52	42
PENNSYLVANIA	132	54 203	3 387	14.8	4 016	972	120	138
EAST NORTH CENTRAL:	312	144 622	8 545	16.5	12 631	2 597	254	275
OHIO	83	43 813	2 564	14.9	3 408	658	85	66
INDIANA	43	21 679	2 000	20.1	2 190	531	37	37
ILLINOIS	91	37 594	2 156	18.4	3 876	757	67	84
MICHIGAN	67	34 071	1 272	13.4	2 352	431	48	64
WISCONSIN	28	7 465	553	20.3	805	220	17	24
WEST NORTH CENTRAL:	109	31 671	3 147	17.9	3 110	683	107	111
MINNESOTA	24	6 825	706	17.8	687	118	22	21
IOWA	13	2 647	222	16.4	230	57	8	14
MISSOURI	43	12 467	1 121	17.6	1 157	284	35	41
NORTH DAKOTA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	12	2 072	175	22.0	260	71	8	16
KANSAS	7	6 087	730	16.8	581	103	20	7
SOUTH ATLANTIC:	135	57 114	4 204	20.7	5 988	1 595	185	102
DELAWARE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	23	9 480	448	20.5	973	217	19	12
DISTRICT OF COLUMBIA	5	1 798	52	19.7	163	49	4	6
VIRGINIA	14	5 674	611	20.5	619	160	43	11
WEST VIRGINIA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	17	10 816	630	23.7	1 441	357	24	13
SOUTH CAROLINA	11	3 533	376	19.4	337	101	13	13
GEORGIA	19	10 954	888	22.8	1 168	322	10	14
FLORIDA	35	13 180	1 105	17.6	1 128	324	54	21
EAST SOUTH CENTRAL:	39	14 641	1 265	16.1	1 347	382	35	26
KENTUCKY	9	736	61	24.7	106	32	6	10
TENNESSEE	15	4 406	419	22.9	413	135	10	10
ALABAMA	11	8 974	739	12.0	781	193	17	3
MISSISSIPPI	4	525	46	18.5	47	22	2	3
WEST SOUTH CENTRAL:	96	37 090	3 056	17.9	3 443	887	96	85
ARKANSAS	6	1 020	243	22.7	142	39	6	6
LOUISIANA	7	1 998	108	23.5	222	52	4	7
OKLAHOMA	22	6 773	254	24.4	792	208	18	22
TEXAS	61	27 299	2 451	15.6	2 287	588	68	50
MOUNTAIN:	44	17 174	1 388	19.0	1 551	397	41	42
MONTANA	3	701	108	23.1	71	17	2	3
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	9	5 574	313	12.6	349	93	12	13
NEW MEXICO	4	1 081	125	20.1	92	27	4	3
ARIZONA	8	5 621	346	24.2	594	148	6	7
UTAH	6	2 433	316	15.5	207	41	2	4
NEVADA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:	175	77 757	5 353	15.8	6 435	1 139	146	140
WASHINGTON	20	7 804	943	19.5	805	137	20	15
OREGON	11	4 407	425	17.2	453	89	4	11
CALIFORNIA	135	64 068	3 784	14.9	4 954	844	113	109
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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WASTE PAPER DEALERS (SIC 5093 PART)								
UNITED STATES: TOTAL: 1963.	1 120	311 672	7 931	26.0	44 446	10 798	732	887
1958*	1 056	235 126	10 912	24.9	29 815	10 292	(NA)	989
NEW ENGLAND.	105	30 039	995	27.1	4 586	998	70	64
MAINE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT.	-	-	-	-	-	-	-	-
MASSACHUSETTS.	67	19 292	707	27.8	3 103	661	47	43
RHODE ISLAND.	10	1 423	33	34.9	295	75	3	7
CONNECTICUT.	22	8 326	161	23.3	943	211	14	12
MIDDLE ATLANTIC.	486	119 848	3 356	24.4	15 069	3 555	307	423
NEW YORK.	279	71 699	1 796	23.7	8 439	1 996	170	234
NEW JERSEY.	102	25 031	744	26.7	3 552	794	80	80
PENNSYLVANIA.	105	23 118	816	24.2	3 078	765	57	109
EAST NORTH CENTRAL.	250	78 419	1 270	22.4	10 424	2 469	197	238
OHIO.	66	20 449	346	22.5	2 868	784	53	55
INDIANA.	20	3 531	75	30.2	708	171	23	19
ILLINOIS.	79	34 264	380	19.5	3 860	791	64	77
MICHIGAN.	50	14 764	313	23.6	1 874	426	32	57
WISCONSIN.	35	5 411	156	32.2	1 114	297	25	30
WEST NORTH CENTRAL.	43	13 561	375	26.3	2 189	501	39	23
MINNESOTA.	7	1 544	30	33.8	349	79	2	4
IOWA.	7	860	35	39.2	184	53	12	5
MISSOURI.	16	7 854	122	19.8	975	198	12	7
NORTH DAKOTA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS.	7	1 342	26	37.5	374	95	8	3
SOUTH ATLANTIC.	86	22 176	565	31.3	4 043	1 176	40	39
DELAWARE.	4	693	22	32.2	118	26	6	2
MARYLAND.	14	3 062	65	38.6	650	168	4	11
DISTRICT OF COLUMBIA.	13	6 493	122	26.8	1 058	299	5	3
VIRGINIA.	6	1 436	52	39.6	393	103	8	1
WEST VIRGINIA.	8	920	25	27.6	126	40	3	5
NORTH CAROLINA.	13	2 576	31	31.1	524	156	4	6
SOUTH CAROLINA.	6	1 428	17	27.0	244	88	4	-
GEORGIA.	7	1 683	76	38.9	326	93	-	5
FLORIDA.	15	3 885	155	29.2	604	203	6	6
EAST SOUTH CENTRAL.	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KENTUCKY.	4	1 280	36	38.5	322	80	4	-
TENNESSEE.	8	2 577	30	28.9	440	123	11	7
ALABAMA.	10	3 147	139	27.5	449	140	4	8
MISSISSIPPI.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL.	50	13 668	368	34.7	2 455	858	13	34
ARKANSAS.	6	587	38	38.2	149	49	-	5
LOUISIANA.	10	3 419	52	30.5	666	206	2	3
OKLAHOMA.	7	1 791	41	39.6	326	99	3	2
TEXAS.	27	7 871	237	35.1	1 314	504	8	24
MOUNTAIN.	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA.	-	-	-	-	-	-	-	-
IDAHO.	-	-	-	-	-	-	-	-
WYOMING.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	6	1 613	14	33.4	465	105	1	5
NEW MEXICO.	-	-	-	-	-	-	-	-
ARIZONA.	3	406	23	33.0	108	27	1	2
UTAH.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA.	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC.	65	24 527	750	31.9	3 813	737	44	36
WASHINGTON.	5	1 142	38	18.0	108	17	1	5
OREGON.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	55	22 649	683	32.8	3 620	697	43	27
ALASKA.	-	-	-	-	-	-	-	-
HAWAII.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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WIPING CLOTHS, RAGS, TEXTILE WASTE DEALERS (SIC 5093 PART)								
UNITED STATES: TOTAL	880	377 175	28 479	20.8	43 381	11 347	1 019	608
NEW ENGLAND.	124	52 881	5 304	17.2	4 578	1 039	158	63
MAINE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS.	89	47 288	4 622	15.8	3 572	816	132	51
RHODE ISLAND.	21	3 072	418	25.6	507	121	16	9
CONNECTICUT.	8	2 044	210	33.2	394	70	7	1
MIDDLE ATLANTIC.	366	118 931	9 481	22.3	14 200	3 648	307	287
NEW YORK.	224	71 142	5 803	21.1	7 767	1 819	176	155
NEW JERSEY.	41	13 767	964	22.8	1 750	533	28	36
PENNSYLVANIA.	101	34 022	2 714	24.6	4 683	1 296	103	96
EAST NORTH CENTRAL.	108	39 740	2 553	30.5	7 336	1 986	164	83
OHIO.	23	8 871	456	33.5	1 937	431	41	16
INDIANA.	4	321	26	18.7	31	9	6	5
ILLINOIS.	41	13 736	1 090	25.6	2 034	506	48	33
MICHIGAN.	32	13 977	816	33.3	2 830	810	60	23
WISCONSIN.	8	2 835	165	31.9	504	230	9	6
WEST NORTH CENTRAL.	33	12 536	1 159	24.4	1 828	551	41	18
MINNESOTA.	9	2 480	199	34.4	433	134	2	8
IOWA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI.	19	8 043	831	21.4	1 086	348	35	7
NORTH DAKOTA.	-	-	-	-	-	-	-	-
SOUTH DAKOTA.	-	-	-	-	-	-	-	-
NEBRASKA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC.	135	120 000	7 942	15.5	10 235	2 624	243	62
DELAWARE.	-	-	-	-	-	-	-	-
MARYLAND.	22	13 502	1 093	34.4	2 639	768	42	14
DISTRICT OF COLUMBIA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA.	-	-	-	-	-	-	-	-
WEST VIRGINIA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA.	47	46 275	3 700	12.7	3 212	757	99	19
SOUTH CAROLINA.	17	18 820	1 076	12.5	1 256	308	34	12
GEORGIA.	39	39 367	1 993	13.0	2 774	686	58	12
FLORIDA.	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL.	14	7 238	286	19.5	725	245	15	13
KENTUCKY.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE.	7	5 756	143	14.5	379	116	8	7
ALABAMA.	5	834	109	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL.	31	6 895	606	30.6	1 220	369	24	18
ARKANSAS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA.	5	1 065	55	34.8	200	72	4	1
OKLAHOMA.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS.	21	4 929	475	27.2	837	241	17	13
MOUNTAIN.	10	2 567	159	28.0	355	87	7	10
MONTANA.	-	-	-	-	-	-	-	-
IDAHO.	-	-	-	-	-	-	-	-
WYOMING.	-	-	-	-	-	-	-	-
COLORADO.	4	1 398	107	29.7	206	44	3	2
NEW MEXICO.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA.	-	-	-	-	-	-	-	-
PACIFIC.	59	16 387	989	28.4	2 904	798	60	54
WASHINGTON.	9	2 064	228	31.9	461	103	6	8
OREGON.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	46	13 851	750	27.4	2 354	657	23	38
ALASKA.	-	-	-	-	-	-	-	-
HAWAII.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

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HOUSEHOLD FURNITURE WHOLESALERS (SIC 5097 PART)								
UNITED STATES, TOTAL: 1963	1 078	505 870	47 695	19.8	49 537	8 862	2 049	473
1958*	1 018	383 994	39 043	20.4	35 801	8 048	(NA)	559
NEW ENGLAND	60	27 766	2 367	21.2	2 666	476	147	15
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	44	24 682	2 070	21.4	2 391	408	135	9
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	12	2 447	232	18.0	199	51	9	6
MIDDLE ATLANTIC	340	152 685	11 660	20.5	16 324	2 703	617	127
NEW YORK	242	108 520	8 057	21.4	12 428	2 026	425	76
NEW JERSEY	29	11 153	679	17.6	903	171	22	12
PENNSYLVANIA	69	33 012	2 924	18.7	2 993	506	170	39
EAST NORTH CENTRAL	148	68 433	5 046	19.9	5 868	1 058	307	63
OHIO	29	9 008	751	20.2	787	169	48	16
INDIANA	23	11 991	800	14.4	732	163	85	10
ILLINOIS	65	30 714	2 508	20.6	2 860	479	104	27
MICHIGAN	20	8 774	290	19.9	659	108	40	9
WISCONSIN	11	7 946	697	24.7	830	139	30	1
WEST NORTH CENTRAL	57	36 509	5 203	16.7	3 372	596	159	25
MINNESOTA	17	9 238	944	20.0	1 023	143	41	4
IOWA	7	9 320	1 416	13.2	579	146	26	5
MISSOURI	27	11 873	1 637	18.4	1 166	203	58	11
NORTH DAKOTA	—	—	—	—	—	—	—	—
SOUTH DAKOTA	—	—	—	—	—	—	—	—
NEBRASKA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	133	63 966	6 220	20.0	6 249	1 200	259	56
DELAWARE	—	—	—	—	—	—	—	—
MARYLAND	9	4 263	614	21.0	521	84	21	4
DISTRICT OF COLUMBIA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	6	2 595	250	19.8	269	47	12	—
WEST VIRGINIA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	22	20 791	757	17.5	1 662	320	65	11
SOUTH CAROLINA	11	1 783	216	18.6	132	53	16	6
GEORGIA	24	8 358	462	19.5	810	143	20	13
FLORIDA	42	15 780	2 583	20.9	1 651	324	77	14
EAST SOUTH CENTRAL	50	24 331	2 614	14.7	1 784	388	100	34
KENTUCKY	10	4 580	513	19.0	480	96	32	12
TENNESSEE	29	14 911	1 542	12.1	846	198	53	16
ALABAMA	7	2 444	378	18.9	245	57	12	5
MISSISSIPPI	4	2 396	181	18.7	213	37	3	1
WEST SOUTH CENTRAL	67	27 269	3 669	20.2	2 857	633	129	34
ARKANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	16	6 463	968	23.6	755	148	46	9
OKLAHOMA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	39	16 042	2 084	18.4	1 647	380	70	19
MOUNTAIN	29	9 086	1 158	20.7	957	212	44	14
MONTANA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	—	—	—	—	—	—	—	—
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	3 653	398	18.4	340	58	19	5
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	9	3 086	477	20.3	321	106	18	6
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	194	95 825	9 758	20.1	9 460	1 596	287	105
WASHINGTON	11	2 871	297	16.9	273	47	15	11
OREGON	5	3 525	208	13.9	178	35	1	3
CALIFORNIA	172	88 265	9 098	20.5	8 893	1 496	262	86
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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OFFICE, BUSINESS FURNITURE WHOLESALERS (SIC 5097 PART)								
UNITED STATES, TOTAL: 1963.	1 265	500 642	51 491	24.4	69 308	11 827	3 577	535
1958*	1 027	361 427	37 098	24.9	46 391	9 717	(NA)	569
NEW ENGLAND.	81	24 006	2 738	26.4	3 561	607	194	26
MAINE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS.	35	15 767	1 591	25.2	2 196	348	98	8
RHODE ISLAND.	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT.	25	5 728	650	27.0	881	146	51	12
MIDDLE ATLANTIC.	348	137 000	12 094	26.7	20 932	3 465	961	114
NEW YORK.	230	92 702	7 776	27.1	13 895	2 176	586	59
NEW JERSEY.	50	16 618	1 424	25.0	2 390	454	101	19
PENNSYLVANIA.	68	27 680	2 894	26.5	4 647	835	274	36
EAST NORTH CENTRAL.	234	91 008	8 215	23.0	12 378	2 034	693	90
OHIO.	64	22 591	2 581	25.7	3 488	592	240	25
INDIANA.	25	5 542	723	30.6	989	176	68	7
ILLINOIS.	90	49 632	3 450	19.9	5 613	875	266	37
MICHIGAN.	35	10 103	1 119	27.0	1 762	292	77	11
WISCONSIN.	20	3 140	342	26.9	526	99	42	10
WEST NORTH CENTRAL.	67	24 565	3 185	22.1	3 163	555	189	40
MINNESOTA.	17	9 483	1 374	19.2	978	169	70	13
IOWA.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI.	32	10 785	1 147	23.7	1 596	269	86	13
NORTH DAKOTA.	-	-	-	-	-	-	-	-
SOUTH DAKOTA.	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC.	134	61 919	6 211	22.2	8 100	1 468	384	50
DELAWARE.	3	1 341	211	22.6	188	30	12	-
MARYLAND.	15	12 796	1 215	28.1	2 240	383	64	7
DISTRICT OF COLUMBIA.	18	16 043	1 211	19.9	1 946	290	82	4
VIRGINIA.	11	4 303	282	19.7	448	89	35	4
WEST VIRGINIA.	5	1 501	258	16.7	124	30	12	-
NORTH CAROLINA.	20	5 411	574	18.1	588	119	45	10
SOUTH CAROLINA.	7	1 740	236	25.6	243	45	13	4
GEORGIA.	15	6 162	757	19.8	695	135	31	7
FLORIDA.	40	12 622	1 467	23.1	1 628	347	90	14
EAST SOUTH CENTRAL.	33	18 589	2 479	20.0	2 046	400	128	12
KENTUCKY.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE.	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA.	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL.	113	34 898	4 524	25.4	4 908	973	287	65
ARKANSAS.	5	1 663	66	19.8	211	38	12	3
LOUISIANA.	23	6 059	743	27.2	929	207	61	10
OKLAHOMA.	17	6 431	951	32.2	1 284	239	62	7
TEXAS.	68	20 745	2 764	23.2	2 484	489	152	45
MOUNTAIN.	37	11 284	1 328	27.7	1 669	292	123	31
MONTANA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	16	4 704	625	26.4	719	109	59	11
NEW MEXICO.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA.	6	2 217	270	32.3	352	62	23	7
UTAH.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC.	218	97 373	10 717	23.4	12 551	2 033	618	107
WASHINGTON.	32	11 565	1 123	24.7	1 651	330	131	7
OREGON.	8	4 660	376	19.0	576	86	32	6
CALIFORNIA.	167	76 417	8 387	23.5	9 691	1 508	432	91
ALASKA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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LINENS, DOMESTICS, CURTAINS, DRAPERIES, SHADES, BLINDS WHOLESALERS (SIC 5097 PART)								
UNITED STATES: TOTAL	814	471 954	58 799	16.3	38 357	7 097	1 515	458
NEW ENGLAND	53	37 060	4 483	15.8	3 263	662	124	10
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	36	23 738	3 298	16.6	2 269	487	84	10
RHODE ISLAND	6	3 057	360	12.6	235	56	21	-
CONNECTICUT	11	10 265	825	14.8	759	119	19	-
MIDDLE ATLANTIC	384	245 874	32 353	15.5	18 605	3 111	717	205
NEW YORK	298	202 254	26 455	15.6	15 314	2 409	580	145
NEW JERSEY	32	19 618	2 901	12.4	1 155	225	41	13
PENNSYLVANIA	54	24 002	2 997	17.8	2 136	477	96	47
EAST NORTH CENTRAL	88	60 759	6 148	16.8	5 461	990	212	45
OHIO	22	17 960	2 249	20.3	2 099	306	56	9
INDIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	44	20 717	2 746	17.3	1 888	378	94	17
MICHIGAN	14	11 685	854	14.4	752	149	56	15
WISCONSIN	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL	36	24 733	2 947	15.5	1 976	373	64	16
MINNESOTA	10	4 988	587	12.8	384	84	25	4
IOWA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	19	17 755	2 132	15.3	1 398	238	36	7
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	3	840	101	20.5	65	16	-	2
SOUTH ATLANTIC	63	24 669	3 026	16.6	2 624	548	129	36
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	11	5 018	454	12.0	271	63	35	6
DISTRICT OF COLUMBIA	6	2 960	330	21.5	714	142	9	3
VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	-	-	-	-	-	-	-	-
NORTH CAROLINA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA	4	1 843	179	16.8	188	39	9	2
GEORGIA	10	5 153	1 062	20.1	539	90	13	1
FLORIDA	23	5 130	552	18.0	526	146	35	19
EAST SOUTH CENTRAL	10	3 754	341	15.4	235	62	22	6
KENTUCKY	4	1 090	78	20.4	41	15	2	2
TENNESSEE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALABAMA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSISSIPPI	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	30	8 824	1 288	19.0	827	194	50	18
ARKANSAS	-	-	-	-	-	-	-	-
LOUISIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	24	7 365	923	18.6	663	164	41	13
MOUNTAIN	26	6 808	810	17.2	610	152	42	19
MONTANA	-	-	-	-	-	-	-	-
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	10	3 465	375	18.4	305	84	21	4
NEW MEXICO	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	7	2 698	332	14.9	231	47	14	5
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	124	59 473	7 403	16.5	4 756	1 005	155	103
WASHINGTON	13	5 187	510	14.0	357	81	7	11
OREGON	5	512	64	21.1	109	20	3	3
CALIFORNIA	106	53 774	6 829	17.4	4 290	904	145	89
ALASKA	-	-	-	-	-	-	-	-
HAWAII	-	-	-	-	-	-	-	-

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FLOOR COVERINGS WHOLESALERS (SIC 5097 PART)								
UNITED STATES: TOTAL	1 463	1 136 636	156 086	16.4	101 314	16 062	3 947	526
NEW ENGLAND	71	51 174	6 472	15.3	4 349	653	216	23
MAINE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	39	33 216	4 094	15.6	2 861	416	146	9
RHODE ISLAND	6	1 310	328	17.3	116	30	12	4
CONNECTICUT	22	16 285	2 000	14.3	1 325	196	55	■
MIDDLE ATLANTIC	358	268 172	38 385	15.8	22 371	3 650	999	139
NEW YORK	236	168 669	25 728	16.7	14 751	2 402	662	95
NEW JERSEY	34	22 958	2 363	17.2	2 243	347	67	13
PENNSYLVANIA	88	76 545	10 294	13.6	5 377	901	270	31
EAST NORTH CENTRAL	252	196 533	26 553	16.9	18 093	2 736	734	79
OHIO	75	54 008	8 073	16.5	4 707	764	216	22
INDIANA	34	23 031	3 052	16.1	2 024	301	74	7
ILLINOIS	73	57 976	6 943	16.8	5 332	795	194	29
MICHIGAN	50	45 856	6 364	16.8	4 187	611	198	16
WISCONSIN	20	15 662	2 121	20.1	1 843	265	52	5
WEST NORTH CENTRAL	104	102 301	14 403	15.7	8 882	1 394	353	24
MINNESOTA	20	24 066	3 084	14.4	1 683	261	62	5
IOWA	14	9 347	1 274	16.4	774	141	44	3
MISSOURI	42	46 346	6 659	15.0	4 003	583	164	8
NORTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	11	7 165	1 127	17.3	643	103	31	4
KANSAS	12	8 489	1 227	19.4	998	174	24	4
SOUTH ATLANTIC	191	107 544	15 374	16.8	10 151	1 772	399	57
DELAWARE	6	2 117	301	18.4	224	28	9	2
MARYLAND	13	11 085	890	15.5	1 184	142	38	4
DISTRICT OF COLUMBIA	8	4 300	572	22.5	721	159	21	4
VIRGINIA	23	11 440	2 171	16.3	1 192	226	52	7
WEST VIRGINIA	4	2 115	359	17.3	198	36	11	—
NORTH CAROLINA	41	17 655	2 360	16.9	1 621	267	83	9
SOUTH CAROLINA	8	2 889	438	15.6	229	51	10	3
GEORGIA	40	34 879	4 604	15.3	2 843	517	83	15
FLORIDA	48	21 064	3 679	17.5	1 939	346	92	13
EAST SOUTH CENTRAL	47	30 876	4 602	18.8	3 278	637	122	26
KENTUCKY	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	23	13 654	2 072	20.1	1 493	285	51	11
ALABAMA	16	11 780	1 730	17.7	1 231	260	53	10
MISSISSIPPI	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL	118	83 916	11 187	16.1	7 147	1 248	264	55
ARKANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	21	10 765	1 271	15.6	837	142	32	12
TEXAS	81	62 139	8 889	15.9	5 309	940	192	37
MOUNTAIN	78	49 062	6 453	17.9	4 662	749	141	28
MONTANA	4	2 037	304	17.2	166	24	7	2
IDAHO	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	29	21 481	3 111	20.2	2 421	391	63	8
NEW MEXICO	7	2 653	566	15.1	212	38	10	3
ARIZONA	17	9 477	999	18.1	822	135	24	4
UTAH	12	11 214	1 194	13.7	826	125	32	3
NEVADA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	244	247 058	32 657	16.4	22 381	3 223	719	95
WASHINGTON	31	24 563	3 022	14.8	2 066	295	78	14
OREGON	25	21 076	2 493	19.9	2 118	305	54	6
CALIFORNIA	179	195 194	26 049	16.1	17 512	2 545	558	75
ALASKA	4	3 480	632	18.5	328	34	18	—
HAWAII	5	2 745	461	21.3	357	44	11	—

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
LUMBER WHOLESALERS WITHOUT YARDS (SIC 5098 PART)								
UNITED STATES: TOTAL: 1963.	1 038	1 550 659	17 175	6.4	50 568	8 019	1 992	460
NEW ENGLAND.	45	78 097	677	7.3	3 241	361	140	10
MAINE.	4	3 914	13	8.3	148	24	7	1
NEW HAMPSHIRE.	3	1 278	-	4.5	48	9	6	1
VERMONT.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS.	21	60 563	359	7.0	2 470	247	92	5
RHODE ISLAND.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT.	12	10 833	286	7.9	486	64	30	1
MIDDLE ATLANTIC.	189	260 996	2 851	7.6	10 455	1 554	366	52
NEW YORK.	96	131 775	2 108	9.4	6 423	897	213	21
NEW JERSEY.	28	23 736	240	9.2	1 208	182	39	3
PENNSYLVANIA.	65	105 485	503	5.1	2 824	475	114	28
EAST NORTH CENTRAL.	147	172 381	860	6.5	5 646	857	246	70
OHIO.	36	54 009	238	6.0	1 504	205	56	6
INDIANA.	14	11 065	35	4.9	288	52	18	9
ILLINOIS.	47	49 545	302	7.3	1 894	268	86	29
MICHIGAN.	36	42 300	167	6.7	1 454	248	70	19
WISCONSIN.	14	15 462	118	6.0	506	84	16	7
WEST NORTH CENTRAL.	64	121 762	456	5.0	3 080	485	147	30
MINNESOTA.	19	52 203	265	5.1	1 165	164	52	9
IOWA.	5	3 954	53	5.9	96	16	3	2
MISSOURI.	25	38 431	97	4.9	948	180	47	12
NORTH DAKOTA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	3	1 685	17	8.0	87	19	3	-
NEBRASKA.	9	21 677	14	4.4	637	88	37	6
KANSAS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC.	149	152 447	997	7.0	5 765	1 330	254	69
DELAWARE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND.	19	16 773	148	7.9	666	113	34	9
DISTRICT OF COLUMBIA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA.	25	26 545	297	6.4	991	179	29	8
WEST VIRGINIA.	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA.	35	50 251	171	5.9	1 672	359	62	15
SOUTH CAROLINA.	11	11 260	32	7.5	572	182	32	10
GEORGIA.	25	20 796	270	8.9	938	317	47	17
FLORIDA.	24	21 207	51	6.6	579	116	35	9
EAST SOUTH CENTRAL.	88	98 402	1 196	7.0	3 726	730	152	58
KENTUCKY.	7	7 713	40	6.5	273	45	19	6
TENNESSEE.	34	34 693	581	7.0	1 322	218	59	27
ALABAMA.	30	34 749	494	6.8	1 375	298	49	18
MISSISSIPPI.	17	21 247	81	7.5	756	169	25	7
WEST SOUTH CENTRAL.	79	70 540	687	6.8	2 128	458	114	49
ARKANSAS.	11	9 284	71	5.6	233	60	15	12
LOUISIANA.	13	7 747	149	9.7	503	136	12	3
OKLAHOMA.	11	10 659	72	6.7	256	46	15	8
TEXAS.	44	42 850	395	5.9	1 136	216	72	26
MOUNTAIN.	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA.	11	16 859	105	3.5	290	45	22	3
IDAHO.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING.	-	-	-	-	-	-	-	-
COLORADO.	7	4 956	36	5.0	128	20	7	5
NEW MEXICO.	9	6 671	4	6.7	238	42	12	5
ARIZONA.	7	7 391	132	6.3	265	39	8	1
UTAH.	8	6 959	34	8.3	361	88	9	-
NEVADA.	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC.	232	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WASHINGTON.	54	129 395	219	4.1	2 729	352	118	20
OREGON.	64	171 040	3 913	4.4	3 749	467	147	26
CALIFORNIA.	112	247 463	4 920	7.1	8 515	1 166	242	58
ALASKA.	-	-	-	-	-	-	-	-
HAWAII.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Cont.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
PLYWOOD DISTRIBUTORS (SIC 5098 PART)								
UNITED STATES, TOTAL: 1963.	580	734 839	74 983	10.7	38 934	6 026	1 476	152
1958*	592	680 023	67 417	10.8	34 461	6 894	(NA)	179
NEW ENGLAND.	29	20 828	2 586	10.5	983	168	65	5
MAINE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT.	-	-	-	-	-	-	-	-
MASSACHUSETTS.	17	10 339	1 810	11.5	497	86	25	5
RHODE ISLAND.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT.	5	3 725	465	14.3	255	37	14	-
MIDDLE ATLANTIC.	95	91 750	10 956	13.8	6 299	932	231	16
NEW YORK.	61	57 119	7 497	14.9	4 158	578	151	6
NEW JERSEY.	18	21 065	1 987	11.6	1 343	209	49	4
PENNSYLVANIA.	16	13 566	1 472	12.3	798	145	31	6
EAST NORTH CENTRAL.	91	131 804	14 064	11.8	6 986	1 026	250	18
OHIO.	16	17 696	2 178	13.4	1 058	151	42	5
INDIANA.	12	22 783	2 980	12.7	1 273	220	47	1
ILLINOIS.	31	45 548	4 825	11.4	2 438	360	94	9
MICHIGAN.	21	34 066	2 729	10.6	1 482	181	44	3
WISCONSIN.	11	11 711	1 352	12.2	735	114	23	-
WEST NORTH CENTRAL.	37	39 530	5 312	12.2	2 611	431	89	9
MINNESOTA.	7	6 937	1 111	13.9	499	68	17	1
IOWA.	10	10 144	1 388	11.9	690	129	22	1
MISSOURI.	10	9 712	1 197	11.7	665	106	28	4
NORTH DAKOTA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	3	3 990	564	14.7	367	56	9	1
KANSAS.	4	7 823	894	9.8	316	55	8	2
SOUTH ATLANTIC.	82	84 784	10 056	11.1	4 706	861	191	14
DELAWARE.	-	-	-	-	-	-	-	-
MARYLAND.	7	6 273	900	15.2	577	93	24	3
DISTRICT OF COLUMBIA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA.	16	9 503	1 402	13.6	628	117	20	2
WEST VIRGINIA.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA.	15	19 347	877	7.3	645	129	29	3
SOUTH CAROLINA.	-	-	-	-	-	-	-	-
GEORGIA.	15	18 914	2 259	9.5	983	172	40	1
FLORIDA.	24	25 675	4 011	13.1	1 566	293	67	5
EAST SOUTH CENTRAL.	29	42 522	4 830	10.3	2 431	451	122	14
KENTUCKY.	5	6 776	599	11.0	362	63	14	-
TENNESSEE.	15	23 619	2 573	9.7	1 354	256	67	11
ALABAMA.	6	9 582	1 273	11.3	610	110	35	1
MISSISSIPPI.	3	2 545	385	10.9	105	22	8	2
WEST SOUTH CENTRAL.	47	40 812	5 520	14.3	2 833	568	124	15
ARKANSAS.	4	4 877	439	14.1	347	57	11	1
LOUISIANA.	14	12 896	1 516	15.2	879	209	40	3
OKLAHOMA.	4	5 360	696	13.2	354	65	12	2
TEXAS.	25	17 679	2 869	14.1	1 253	237	61	9
MOUNTAIN.	21	21 273	3 021	12.4	1 330	220	55	4
MONTANA.	3	1 377	355	14.8	107	20	5	-
IDAHO.	4	6 116	928	13.0	408	61	16	-
WYOMING.	-	-	-	-	-	-	-	-
COLORADO.	3	5 573	686	10.1	221	31	4	-
NEW MEXICO.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA.	4	3 137	483	10.9	191	38	9	2
UTAH.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC.	149	261 536	18 638	8.2	10 755	1 369	349	57
WASHINGTON.	27	57 082	2 240	6.8	1 906	269	58	10
OREGON.	27	73 034	2 366	4.2	1 528	221	57	15
CALIFORNIA.	92	130 535	13 951	11.0	7 290	871	229	32
ALASKA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
MILLWORK (METAL OR WOOD) JOBBERS (SIC 5098 PART)								
UNITED STATES: TOTAL	1 832	1 065 801	130 952	19.7	125 901	22 406	3 640	603
NEW ENGLAND	111	58 034	7 865	21.2	7 664	1 244	249	27
MAINE	8	4 089	721	19.1	470	90	21	3
NEW HAMPSHIRE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	55	33 703	4 684	22.7	4 855	753	148	10
RHODE ISLAND	8	5 216	613	13.4	438	81	20	—
CONNECTICUT	32	14 271	1 807	20.8	1 785	296	56	8
MIDDLE ATLANTIC	391	202 800	23 721	21.8	25 990	4 235	696	115
NEW YORK	184	81 775	9 269	22.4	10 867	1 753	333	51
NEW JERSEY	88	52 694	6 446	22.8	7 186	1 168	152	27
PENNSYLVANIA	119	68 331	8 006	20.3	7 937	1 314	211	37
EAST NORTH CENTRAL	379	200 892	25 471	21.1	25 720	4 265	706	120
OHIO	94	53 028	7 135	21.3	7 069	1 166	171	20
INDIANA	59	26 075	3 644	18.2	3 029	514	107	20
ILLINOIS	105	57 813	7 727	21.9	7 630	1 206	195	43
MICHIGAN	81	43 981	4 232	20.6	5 446	915	152	26
WISCONSIN	40	19 995	2 733	23.3	2 546	464	81	11
WEST NORTH CENTRAL	157	94 838	13 261	20.3	11 528	2 055	400	51
MINNESOTA	35	23 050	2 762	19.9	2 846	460	85	13
IOWA	22	9 743	1 757	24.0	1 131	260	58	6
MISSOURI	59	37 983	4 995	19.4	4 631	777	150	17
NORTH DAKOTA	6	2 877	526	24.7	369	75	9	—
SOUTH DAKOTA	6	5 609	835	23.9	958	163	33	—
NEBRASKA	13	4 902	603	23.5	661	131	12	9
KANSAS	16	10 674	1 783	16.6	932	189	53	6
SOUTH ATLANTIC	235	148 589	19 446	19.5	17 599	3 537	416	68
DELAWARE	5	4 897	699	16.7	625	110	4	1
MARYLAND	27	15 990	2 446	21.2	2 240	415	54	5
DISTRICT OF COLUMBIA	8	7 290	784	19.4	933	125	25	1
VIRGINIA	32	33 889	3 959	17.7	3 396	688	91	7
WEST VIRGINIA	11	4 318	615	20.8	508	110	10	1
NORTH CAROLINA	28	20 194	2 710	18.2	2 177	461	56	10
SOUTH CAROLINA	12	9 377	1 529	17.1	993	222	45	4
GEORGIA	28	23 243	3 316	22.4	3 224	671	55	15
FLORIDA	84	29 391	3 388	20.3	3 503	735	76	24
EAST SOUTH CENTRAL	87	55 953	7 891	19.6	6 878	1 476	245	25
KENTUCKY	20	11 239	1 866	18.0	1 320	231	58	3
TENNESSEE	38	25 457	4 165	21.8	3 544	818	116	12
ALABAMA	19	8 916	891	16.8	912	203	36	9
MISSISSIPPI	10	10 341	969	18.2	1 102	224	35	1
WEST SOUTH CENTRAL	160	134 022	19 016	17.5	14 088	2 909	436	62
ARKANSAS	6	6 844	978	15.5	570	110	30	3
LOUISIANA	29	22 701	3 194	20.7	3 093	553	106	7
OKLAHOMA	20	19 297	2 843	14.6	1 781	371	41	4
TEXAS	105	85 180	12 001	17.5	8 644	1 875	259	48
MOUNTAIN	80	34 151	3 734	19.0	4 162	719	143	25
MONTANA	9	3 085	408	17.5	319	54	20	1
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	29	10 599	941	15.7	1 038	179	45	13
NEW MEXICO	6	2 882	295	12.8	169	31	4	2
ARIZONA	11	6 543	911	24.4	1 181	183	21	2
UTAH	15	8 610	950	20.5	1 097	210	47	4
NEVADA	7	2 133	165	21.8	299	47	4	1
PACIFIC	232	136 522	10 547	15.6	12 272	1 966	349	110
WASHINGTON	51	17 650	1 952	16.3	1 964	364	94	22
OREGON	28	32 981	1 828	11.2	1 950	292	47	8
CALIFORNIA	150	82 585	6 365	16.8	8 003	1 247	199	79
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establish- ments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of un- incorporated businesses (number)
GLASS (FLAT, BRICK) DISTRIBUTORS (SIC 5098 PART)								
UNITED STATES, TOTAL: 1963	742	303 487	42 124	32.0	63 714	10 805	1 573	301
1958*	584	248 776	31 931	28.6	42 977	9 628	(NA)	306
NEW ENGLAND	43	16 006	2 086	32.4	3 371	560	98	16
MAINE	7	2 057	338	35.2	469	82	9	1
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	16	8 981	1 141	33.9	1 928	319	60	4
RHODE ISLAND	5	2 446	309	18.8	301	64	8	1
CONNECTICUT	11	2 289	284	36.5	603	79	18	6
MIDDLE ATLANTIC	122	51 822	7 881	32.2	10 503	1 718	237	62
NEW YORK	64	28 233	4 462	31.1	5 511	918	120	28
NEW JERSEY	17	4 829	812	30.2	863	148	14	9
PENNSYLVANIA	41	18 760	2 607	34.3	4 129	652	103	25
EAST NORTH CENTRAL	135	58 964	9 072	36.7	14 646	2 450	392	44
OHIO	22	14 323	1 998	36.7	3 668	546	72	7
INDIANA	15	5 606	837	39.3	1 632	294	56	2
ILLINOIS	43	16 009	2 857	39.7	3 846	708	120	20
MICHIGAN	32	14 376	1 998	33.7	3 582	552	85	10
WISCONSIN	23	8 650	1 382	34.5	1 918	350	59	5
WEST NORTH CENTRAL	55	24 737	3 660	34.0	5 827	982	183	15
MINNESOTA	11	8 139	1 072	35.6	2 012	309	58	2
IOWA	8	2 332	463	30.2	488	87	20	—
MISSOURI	15	5 976	843	34.4	1 660	258	34	7
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	6	3 018	381	28.9	532	103	11	3
KANSAS	9	2 652	463	35.4	566	114	41	2
SOUTH ATLANTIC	92	46 859	5 411	24.6	7 560	1 449	181	30
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA	5	1 778	228	34.4	347	53	6	1
VIRGINIA	7	3 574	472	34.1	874	148	16	3
WEST VIRGINIA	10	1 659	250	36.3	418	94	16	2
NORTH CAROLINA	16	9 572	1 182	27.8	1 790	372	62	5
SOUTH CAROLINA	4	1 696	207	21.8	275	63	6	1
GEORGIA	17	6 176	698	23.1	992	201	26	7
FLORIDA	26	18 637	1 990	20.1	2 242	404	42	8
EAST SOUTH CENTRAL	58	19 446	2 460	34.0	4 238	812	102	25
KENTUCKY	9	3 437	379	34.5	814	141	25	4
TENNESSEE	19	7 933	962	38.6	1 856	335	29	9
ALABAMA	13	4 186	535	32.7	965	197	28	4
MISSISSIPPI	17	3 890	584	25.3	603	139	20	8
WEST SOUTH CENTRAL	80	24 336	2 886	35.3	5 558	1 027	113	33
ARKANSAS	10	2 407	273	30.9	460	87	13	10
LOUISIANA	6	2 063	252	23.9	347	63	12	2
OKLAHOMA	8	2 655	286	38.3	634	95	12	7
TEXAS	56	17 211	2 075	36.8	4 117	782	76	14
MOUNTAIN	44	11 350	1 864	30.5	2 339	392	60	19
MONTANA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	5	1 308	404	31.0	217	47	14	1
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	12	3 553	495	31.0	845	122	16	4
NEW MEXICO	4	1 272	204	30.7	278	50	5	3
ARIZONA	11	2 039	326	29.3	432	76	8	1
UTAH	5	1 081	68	28.4	165	26	1	7
NEVADA	3	1 229	165	33.0	299	46	5	1
PACIFIC	113	49 967	6 804	29.9	9 672	1 415	207	57
WASHINGTON	18	7 491	1 185	28.2	1 252	196	31	8
OREGON	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	85	37 883	5 011	30.1	7 551	1 097	162	46
ALASKA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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ROOFING, SIDING, INSULATION MATERIALS DISTRIBUTORS (SIC 5098 PART)								
UNITED STATES, TOTAL: 1963.	1 002	773 315	73 564	13.8	59 062	9 704	2 271	214
1958*	925	559 647	60 577	12.7	38 121	8 490	(NA)	274
NEW ENGLAND.	63	40 220	4 945	16.2	3 780	631	161	15
MAINE.	6	1 395	211	16.7	116	27	8	—
NEW HAMPSHIRE.	6	1 476	244	10.6	88	16	7	1
VERMONT.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS.	23	15 053	1 638	14.0	1 117	180	45	5
RHODE ISLAND.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT.	19	19 064	2 461	17.7	2 030	327	87	7
MIDDLE ATLANTIC.	256	157 420	17 423	16.7	14 059	2 143	474	56
NEW YORK.	125	80 296	8 869	17.0	7 206	1 062	254	24
NEW JERSEY.	66	39 616	3 658	17.4	3 634	541	111	7
PENNSYLVANIA.	65	37 508	4 896	15.4	3 219	540	109	25
EAST NORTH CENTRAL.	235	177 608	15 075	12.0	11 674	1 893	497	45
OHIO.	43	30 898	2 600	13.8	2 353	390	125	4
INDIANA.	30	20 730	1 655	13.8	1 527	266	62	5
ILLINOIS.	68	57 430	5 270	11.8	3 721	557	159	10
MICHIGAN.	59	49 416	3 002	9.8	2 597	408	93	19
WISCONSIN.	35	19 134	2 548	13.1	1 476	272	58	7
WEST NORTH CENTRAL.	87	105 105	8 626	11.7	7 476	1 234	255	13
MINNESOTA.	19	36 518	1 908	12.0	2 517	432	47	4
IOWA.	19	18 483	2 364	11.5	1 250	209	77	—
MISSOURI.	32	23 693	1 905	14.0	2 256	357	79	6
NORTH DAKOTA.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	4	7 203	195	9.8	410	60	18	2
KANSAS.	8	10 512	1 464	11.2	625	107	20	1
SOUTH ATLANTIC.	99	69 706	7 094	12.8	5 012	928	189	11
DELAWARE.	7	2 614	398	13.0	212	35	11	—
MARYLAND.	12	6 217	700	15.5	536	97	20	4
DISTRICT OF COLUMBIA.	4	4 252	757	13.4	342	63	7	—
VIRGINIA.	11	14 651	786	12.0	1 030	161	40	—
WEST VIRGINIA.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA.	15	9 968	816	11.6	669	117	38	—
SOUTH CAROLINA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA.	10	3 901	242	16.3	359	67	11	3
FLORIDA.	33	24 969	2 865	12.0	1 600	334	49	4
EAST SOUTH CENTRAL.	29	15 358	2 158	16.7	1 415	276	57	11
KENTUCKY.	6	4 145	538	16.3	328	55	8	1
TENNESSEE.	10	5 765	714	19.3	686	132	33	3
ALABAMA.	7	2 127	401	16.8	171	44	10	2
MISSISSIPPI.	6	3 321	505	12.6	230	45	6	5
WEST SOUTH CENTRAL.	69	61 491	5 793	14.6	5 272	933	243	17
ARKANSAS.	4	4 913	585	13.2	348	74	9	3
LOUISIANA.	16	15 554	1 563	17.2	1 605	241	37	1
OKLAHOMA.	12	6 947	509	14.1	569	98	18	1
TEXAS.	37	34 077	3 136	13.8	2 750	520	179	12
MOUNTAIN.	41	29 013	1 658	13.8	2 204	394	66	18
MONTANA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDaho.	5	847	109	16.5	75	19	3	1
WYOMING.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	12	12 433	612	16.1	1 146	211	23	5
NEW MEXICO.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA.	11	6 610	258	15.5	527	95	14	4
UTAH.	3	4 035	104	9.0	193	28	11	1
NEVADA.	4	1 738	257	12.7	112	17	4	1
PACIFIC.	123	117 394	10 792	13.2	8 170	1 272	329	28
WASHINGTON.	24	22 174	1 924	11.5	1 405	206	82	2
OREGON.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	80	74 596	6 388	12.6	4 973	794	181	22
ALASKA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII.	—	—	—	—	—	—	—	—

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CAMERA: PHOTOGRAPHIC SUPPLIES DISTRIBUTORS (SIC 5099 PART)								
UNITED STATES: TOTAL: 1963	937	525 117	66 525	21.3	61 155	11 192	2 467	322
1958*	776	387 700	41 176	19.6	39 242	8 639	(NA)	286
NEW ENGLAND	55	21 950	2 160	22.2	2 731	473	96	20
MAINE	3	1 531	73	25.6	221	53	8	1
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	32	15 389	1 586	20.4	1 706	263	68	9
RHODE ISLAND	6	1 867	205	26.2	332	62	2	1
CONNECTICUT	10	2 658	245	27.0	426	82	16	5
MIDDLE ATLANTIC	294	215 298	28 959	21.4	24 287	4 597	702	72
NEW YORK	227	165 780	18 484	20.8	18 364	3 564	541	51
NEW JERSEY	21	27 778	7 647	23.7	3 031	471	49	7
PENNSYLVANIA	46	21 740	2 828	22.9	2 892	562	112	14
EAST NORTH CENTRAL	157	92 500	10 497	20.4	10 719	1 762	435	68
OHIO	43	21 465	2 785	22.5	2 730	469	118	16
INDIANA	16	5 596	759	27.0	931	208	32	7
ILLINOIS	57	47 812	4 718	18.8	5 066	739	183	19
MICHIGAN	30	13 987	1 660	19.9	1 586	268	80	21
WISCONSIN	11	3 640	575	20.9	406	78	22	5
WEST NORTH CENTRAL	50	26 203	3 344	21.7	3 082	645	166	20
MINNESOTA	14	11 854	1 435	19.4	1 134	223	47	3
IOWA	7	2 594	282	23.8	318	65	21	3
MISSOURI	15	6 389	897	22.4	898	164	43	7
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	6	2 296	386	25.8	359	107	35	3
KANSAS	5	2 349	247	20.6	298	54	12	3
SOUTH ATLANTIC	96	33 562	4 197	22.0	4 146	841	196	35
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	10	3 819	441	19.3	457	89	19	-
DISTRICT OF COLUMBIA	12	9 250	1 101	20.0	1 116	211	58	3
VIRGINIA	9	3 592	310	24.1	483	92	20	1
WEST VIRGINIA	9	2 007	360	24.5	279	56	14	4
NORTH CAROLINA	6	639	71	15.7	43	21	5	3
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	18	5 649	925	21.5	657	113	30	6
FLORIDA	29	7 970	916	25.1	1 045	246	50	16
EAST SOUTH CENTRAL	35	9 451	1 336	22.3	1 310	315	81	14
KENTUCKY	9	2 274	304	23.5	296	69	18	4
TENNESSEE	12	4 176	702	22.1	548	132	39	6
ALABAMA	7	1 368	151	25.5	254	74	10	4
MISSISSIPPI	7	1 633	179	18.7	212	40	14	-
WEST SOUTH CENTRAL	82	28 164	3 696	21.2	3 266	689	159	38
ARKANSAS	4	484	62	16.5	42	18	4	4
LOUISIANA	11	3 174	371	23.4	372	91	23	5
OKLAHOMA	12	4 263	595	26.8	658	126	23	6
TEXAS	55	20 243	2 668	19.8	2 194	454	108	23
MOUNTAIN	31	12 410	1 489	22.2	1 607	308	109	8
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	-	-	-	-	-	-	-	-
WYOMING	-	-	-	-	-	-	-	-
COLORADO	14	8 074	1 019	22.0	1 027	172	80	1
NEW MEXICO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	5	1 071	112	18.6	91	24	4	4
UTAH	6	2 553	232	25.5	416	96	15	1
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	137	85 579	10 847	20.6	10 007	1 562	523	47
WASHINGTON	14	6 309	767	19.5	686	118	33	6
OREGON	5	1 477	176	21.5	198	31	12	3
CALIFORNIA	114	75 391	9 293	20.7	8 917	1 379	466	37
ALASKA	-	-	-	-	-	-	-	-
HAWAII	4	2 402	611	17.9	206	34	12	1

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SPORTING GOODS WHOLESALERS (SIC 5099 PART)								
UNITED STATES: TOTAL: 1963.	1 575	718 494	107 486	18.4	67 061	12 463	3 089	768
1958*	948	396 599	56 300	17.5	34 755	7 965	(NA)	542
NEW ENGLAND.	90	32 554	6 633	20.0	3 293	611	141	23
MAINE.	5	1 304	372	23.8	183	39	-	4
NEW HAMPSHIRE.	9	2 924	582	16.7	218	54	13	1
VERMONT.	5	1 187	290	24.4	138	27	6	3
MASSACHUSETTS.	47	21 625	4 375	20.1	2 191	374	107	8
RHODE ISLAND.	6	770	116	21.9	103	27	2	1
CONNECTICUT.	18	4 744	898	19.0	460	90	13	6
MIDDLE ATLANTIC.	349	197 105	25 191	17.2	16 739	2 865	640	118
NEW YORK.	233	126 591	15 588	15.6	9 460	1 523	400	64
NEW JERSEY.	55	38 322	4 464	22.1	4 062	727	61	16
PENNSYLVANIA.	61	32 192	5 139	17.6	3 217	615	179	38
EAST NORTH CENTRAL.	283	129 926	17 890	18.6	12 448	2 377	478	150
OHIO.	56	16 437	2 110	19.6	1 626	330	71	33
INDIANA.	33	12 418	1 834	22.4	1 281	304	56	22
ILLINOIS.	92	58 557	6 505	18.0	5 489	937	185	45
MICHIGAN.	59	28 275	5 110	16.3	2 430	469	77	28
WISCONSIN.	43	14 239	2 331	21.4	1 622	337	89	22
WEST NORTH CENTRAL.	156	70 005	9 613	17.8	5 805	1 148	348	82
MINNESOTA.	46	14 863	2 002	20.4	1 267	242	93	33
IOWA.	23	5 543	646	21.1	587	137	57	11
MISSOURI.	46	38 041	4 912	15.2	2 639	508	128	19
NORTH DAKOTA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA.	12	4 081	729	20.1	476	96	23	5
KANSAS.	22	5 856	1 018	21.4	673	125	36	9
SOUTH ATLANTIC.	185	64 378	10 269	19.5	6 614	1 180	353	96
DELAWARE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND.	17	8 262	1 433	22.0	935	159	33	14
DISTRICT OF COLUMBIA.	6	1 746	260	25.8	210	36	5	5
VIRGINIA.	18	10 896	1 468	17.1	1 022	180	60	6
WEST VIRGINIA.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA.	27	9 901	1 426	20.8	1 050	210	70	12
SOUTH CAROLINA.	12	3 843	639	19.5	402	77	24	8
GEORGIA.	20	9 004	1 628	19.2	984	164	50	13
FLORIDA.	81	19 493	3 343	18.9	1 918	339	106	37
EAST SOUTH CENTRAL.	76	23 569	5 018	21.7	2 674	641	159	43
KENTUCKY.	16	9 576	1 949	20.8	1 285	321	62	10
TENNESSEE.	26	4 701	1 273	24.9	507	134	46	18
ALABAMA.	24	6 510	1 273	19.9	537	123	30	12
MISSISSIPPI.	10	2 982	523	23.6	345	63	21	3
WEST SOUTH CENTRAL.	128	57 381	10 112	19.6	5 934	1 323	352	86
ARKANSAS.	10	4 872	858	16.9	466	110	18	11
LOUISIANA.	17	7 753	1 141	17.4	712	134	29	10
OKLAHOMA.	16	4 022	777	20.6	449	103	31	6
TEXAS.	85	40 734	7 336	20.2	4 307	976	274	59
MOUNTAIN.	56	29 410	5 738	16.7	2 886	548	128	26
MONTANA.	4	1 258	293	18.7	105	20	6	2
IDAHO.	3	1 221	226	11.6	82	14	4	1
WYOMING.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	20	9 358	1 560	15.6	820	147	32	12
NEW MEXICO.	5	1 300	209	24.2	183	43	7	5
ARIZONA.	9	884	114	18.7	85	28	7	3
UTAH.	10	14 142	3 041	16.5	1 511	274	62	3
NEVADA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC.	252	114 166	17 022	18.7	10 668	1 770	490	144
WASHINGTON.	42	11 986	1 997	21.5	1 320	239	53	26
OREGON.	26	11 824	1 626	20.2	1 267	236	75	20
CALIFORNIA.	173	87 692	12 760	17.9	7 726	1 224	330	96
ALASKA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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TOYS, GAMES, FIREWORKS WHOLESALERS (SIC 5099 PART)								
UNITED STATES, TOTAL: 1963	1 125	587 807	61 631	18.2	49 629	10 274	2 737	645
1958*	1 047	439 786	46 037	17.4	36 563	8 648	(NA)	725
NEW ENGLAND	79	46 486	4 281	15.1	3 449	754	186	36
MAINE	5	859	175	23.7	136	27	14	-
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	36	25 623	2 394	14.6	1 756	394	99	15
RHODE ISLAND	10	6 034	290	15.5	487	113	27	3
CONNECTICUT	23	13 526	1 361	15.2	1 037	211	44	13
MIDDLE ATLANTIC	361	218 259	21 613	16.2	16 744	3 451	862	171
NEW YORK	253	156 543	14 502	16.2	12 031	2 171	450	103
NEW JERSEY	42	23 103	2 000	15.3	1 739	439	88	24
PENNSYLVANIA	66	38 613	5 111	16.5	2 974	841	324	44
EAST NORTH CENTRAL	188	98 743	10 601	16.4	8 655	2 052	427	129
OHIO	53	24 635	2 136	16.7	2 244	388	122	27
INDIANA	15	7 696	1 038	18.3	845	202	82	17
ILLINOIS	71	41 885	4 039	17.1	3 726	1 057	134	54
MICHIGAN	31	17 004	2 692	14.5	1 261	279	56	21
WISCONSIN	18	7 523	696	13.7	579	126	33	10
WEST NORTH CENTRAL	71	32 010	3 850	18.7	3 242	586	167	40
MINNESOTA	18	16 382	1 095	17.5	1 667	239	65	9
IOWA	10	2 299	434	20.6	268	48	14	6
MISSOURI	29	7 168	1 344	22.8	851	181	54	13
NORTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	5	2 358	304	14.1	133	29	6	5
KANSAS	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	118	51 102	5 469	19.5	4 428	975	264	57
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	13	5 592	645	22.0	617	147	50	4
DISTRICT OF COLUMBIA	6	6 707	353	17.0	246	64	11	1
VIRGINIA	13	7 689	946	16.8	738	168	62	7
WEST VIRGINIA	4	342	27	23.1	64	17	1	2
NORTH CAROLINA	20	6 055	402	17.0	464	114	35	14
SOUTH CAROLINA	10	3 478	641	22.1	369	75	21	4
GEORGIA	16	7 685	998	18.7	696	138	24	9
FLORIDA	36	13 554	1 457	22.0	1 234	252	60	16
EAST SOUTH CENTRAL	40	11 855	1 196	16.1	892	206	92	29
KENTUCKY	7	4 075	309	12.7	272	54	27	7
TENNESSEE	21	4 754	661	17.1	337	84	42	17
ALABAMA	7	2 478	195	18.3	228	49	9	3
MISSISSIPPI	5	548	31	23.0	55	19	14	2
WEST SOUTH CENTRAL	78	26 177	2 970	20.5	2 694	526	180	53
ARKANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	16	3 233	558	23.2	384	83	27	9
OKLAHOMA	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	47	19 794	1 999	19.2	1 960	351	119	38
MOUNTAIN	50	13 841	1 949	20.9	1 560	348	102	29
MONTANA	5	826	186	20.1	90	18	6	2
IDAHO	4	549	76	18.8	57	13	5	4
WYOMING	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	13	3 784	373	23.3	509	90	26	8
NEW MEXICO	3	550	85	22.0	68	13	7	2
ARIZONA	13	4 326	468	19.9	392	103	21	8
UTAH	7	3 340	718	17.7	359	96	36	2
NEVADA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	140	89 334	9 702	20.4	7 965	1 376	457	101
WASHINGTON	24	9 935	1 451	18.7	981	201	76	13
OREGON	9	6 982	949	18.0	567	113	37	6
CALIFORNIA	100	70 706	7 071	21.0	6 294	1 032	332	79
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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 *Alaska and Hawaii not included.

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FEED (ANIMAL AND POULTRY) WHOLESALERS (SIC 5099 PART)								
UNITED STATES: TOTAL	997	1 025 513	42 182	8.1	42 051	8 388	1 703	560
NEW ENGLAND	27	17 224	593	15.0	1 229	245	79	10
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	21	10 384	327	16.1	622	115	55	10
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	3	3 337	120	19.6	457	100	18	-
MIDDLE ATLANTIC	146	227 880	8 283	7.0	9 994	1 823	255	62
NEW YORK	79	141 868	3 258	5.0	4 065	686	125	22
NEW JERSEY	27	22 188	1 502	10.9	2 349	462	45	9
PENNSYLVANIA	40	63 824	3 523	10.1	3 580	675	85	31
EAST NORTH CENTRAL	198	157 710	6 659	8.6	6 636	1 292	270	120
OHIO	43	22 062	1 206	9.7	1 154	240	48	26
INDIANA	19	24 979	913	6.2	644	131	19	12
ILLINOIS	63	62 623	2 279	8.1	2 027	399	81	43
MICHIGAN	32	15 501	831	10.7	1 031	187	46	24
WISCONSIN	41	32 545	1 430	9.7	1 780	335	76	15
WEST NORTH CENTRAL	193	249 876	10 056	7.9	10 266	1 968	450	87
MINNESOTA	48	69 370	2 706	5.9	2 082	406	65	21
IOWA	56	89 685	4 277	10.2	4 898	855	236	19
MISSOURI	48	65 550	1 772	5.7	1 928	427	100	28
NORTH DAKOTA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	18	13 296	625	10.8	736	125	27	8
KANSAS	15	7 663	336	9.0	341	90	7	9
SOUTH ATLANTIC	122	116 669	5 188	7.8	4 235	903	201	72
DELAWARE	3	9 386	139	6.4	164	31	6	2
MARYLAND	13	14 541	518	6.9	354	68	22	3
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	15	7 524	471	9.7	403	92	22	10
WEST VIRGINIA	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	22	27 517	644	7.1	921	216	52	17
SOUTH CAROLINA	6	9 077	450	6.4	346	78	20	5
GEORGIA	33	27 908	2 065	7.6	942	229	25	21
FLORIDA	19	18 094	707	10.6	935	145	40	7
EAST SOUTH CENTRAL	55	52 981	2 476	8.7	1 600	397	68	42
KENTUCKY	11	11 832	989	7.6	372	95	6	10
TENNESSEE	27	31 323	756	8.7	808	180	28	18
ALABAMA	11	8 513	692	10.1	316	97	29	11
MISSISSIPPI	6	1 313	39	10.9	104	25	5	3
WEST SOUTH CENTRAL	111	82 166	3 936	6.9	3 022	736	153	72
ARKANSAS	17	20 026	804	5.3	533	150	28	16
LOUISIANA	13	10 994	963	7.3	427	89	22	5
OKLAHOMA	17	11 020	547	9.1	646	143	25	13
TEXAS	64	40 126	1 622	7.0	1 416	354	78	38
MOUNTAIN	43	19 505	892	10.6	1 036	218	40	28
MONTANA	4	567	23	10.1	28	7	-	5
IDAHO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	16	8 786	360	9.4	458	97	22	10
NEW MEXICO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	4	2 193	85	9.0	41	10	-	1
UTAH	9	4 393	218	12.9	371	64	11	6
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	102	101 502	4 099	8.6	4 033	806	187	67
WASHINGTON	14	17 165	303	6.2	379	50	17	9
OREGON	10	15 095	485	8.9	640	127	40	-
CALIFORNIA	72	66 472	3 116	9.2	2 880	589	119	53
ALASKA	-	-	-	-	-	-	-	-
HAWAII	6	2 770	195	10.0	134	40	11	5

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SEED (FIELD, VEGETABLE, FLOWER), BULB WHOLESALERS (SIC 5099 PART)								
UNITED STATES, TOTAL	564	511 315	89 688	17.7	47 169	9 403	1 506	213
NEW ENGLAND	15	6 561	788	24.7	645	148	37	2
MAINE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW HAMPSHIRE	—	—	—	—	—	—	—	—
VERMONT	—	—	—	—	—	—	—	—
MASSACHUSETTS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	9	4 629	612	25.3	453	105	27	1
MIDDLE ATLANTIC	75	55 496	8 793	17.4	4 987	1 024	205	16
NEW YORK	34	24 546	4 278	20.6	2 716	578	75	6
NEW JERSEY	16	14 792	2 085	16.5	1 210	211	80	2
PENNSYLVANIA	25	16 158	2 430	13.5	1 061	235	50	8
EAST NORTH CENTRAL	106	132 370	24 446	20.6	17 014	3 164	430	43
OHIO	23	11 598	2 016	15.3	848	166	37	10
INDIANA	14	21 664	5 460	10.5	1 011	174	28	3
ILLINOIS	38	79 534	12 087	25.2	13 582	2 544	297	17
MICHIGAN	16	7 812	1 025	11.3	399	75	24	10
WISCONSIN	15	11 762	3 858	19.6	1 174	205	44	3
WEST NORTH CENTRAL	89	97 327	23 462	18.2	7 265	1 502	261	35
MINNESOTA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IOWA	22	14 406	2 482	12.9	827	145	40	11
MISSOURI	16	27 139	7 052	14.1	1 676	306	35	5
NORTH DAKOTA	5	7 146	1 608	16.4	484	77	12	—
SOUTH DAKOTA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	10	7 145	2 925	24.5	912	141	37	2
KANSAS	14	4 282	589	15.4	296	67	20	11
SOUTH ATLANTIC	62	52 288	9 830	16.0	3 736	860	130	24
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	5	7 490	1 449	15.7	590	115	—	3
DISTRICT OF COLUMBIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	20	12 185	1 809	18.5	856	200	53	11
SOUTH CAROLINA	5	2 739	419	17.2	227	68	17	1
GEORGIA	19	13 811	3 319	15.0	959	197	28	6
FLORIDA	6	3 391	410	19.3	335	69	7	1
EAST SOUTH CENTRAL	55	48 447	6 998	14.5	3 920	774	118	29
KENTUCKY	16	12 065	2 170	23.3	2 029	379	22	10
TENNESSEE	17	17 147	2 330	9.0	691	153	46	9
ALABAMA	13	10 704	1 411	15.1	699	152	31	8
MISSISSIPPI	9	8 531	1 087	12.1	501	90	19	2
WEST SOUTH CENTRAL	61	41 776	5 485	16.0	2 969	675	121	37
ARKANSAS	6	7 349	898	8.5	245	53	11	7
LOUISIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	45	25 892	3 423	17.6	1 937	458	85	27
MOUNTAIN	33	17 031	2 119	15.3	1 321	262	61	12
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	10	8 086	1 017	11.5	473	128	18	4
WYOMING	—	—	—	—	—	—	—	—
COLORADO	7	2 800	494	21.3	315	56	11	1
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	9	5 373	547	17.2	483	63	24	3
UTAH	3	307	47	18.6	24	7	1	2
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	68	60 019	7 767	16.6	5 312	994	143	15
WASHINGTON	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA	44	34 183	4 113	20.7	4 092	743	108	10
ALASKA	—	—	—	—	—	—	—	—
HAWAII	—	—	—	—	—	—	—	—

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GIFT, ART GOODS WHOLESALERS (SIC 5099 PART)								
UNITED STATES, TOTAL: 1963.	1 202	320 222	42 327	24.6	37 156	7 886	1 810	743
1958*	827	181 125	19 736	26.3	18 650	5 014	(NA)	572
NEW ENGLAND.	45	14 113	2 454	27.5	1 560	311	82	21
MAINE.	5	886	41	31.6	110	23	2	5
NEW HAMPSHIRE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS.	23	10 179	1 835	26.1	1 098	192	51	8
RHODE ISLAND.	4	205	5	25.7	13	4	2	1
CONNECTICUT.	9	2 329	496	33.1	272	67	15	2
MIDDLE ATLANTIC.	462	164 794	18 664	22.6	17 412	3 513	666	185
NEW YORK.	365	138 570	15 210	22.7	14 722	2 868	512	119
NEW JERSEY.	36	15 316	2 131	18.2	1 322	308	61	21
PENNSYLVANIA.	61	10 908	1 323	26.9	1 368	337	93	45
EAST NORTH CENTRAL.	139	40 301	6 545	24.5	4 973	963	270	112
OHIO.	29	8 292	2 411	31.6	1 374	243	94	22
INDIANA.	13	1 097	147	24.9	102	36	14	12
ILLINOIS.	59	22 237	3 043	23.1	2 593	465	109	41
MICHIGAN.	26	7 355	733	20.3	712	176	41	28
WISCONSIN.	12	1 320	211	26.0	192	43	12	9
WEST NORTH CENTRAL.	78	12 342	1 626	27.8	1 888	505	155	60
MINNESOTA.	18	3 452	367	27.5	596	193	24	18
IOWA.	10	957	117	32.7	133	36	15	9
MISSOURI.	35	6 592	972	29.0	1 043	244	111	21
NORTH DAKOTA.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA.	4	682	132	20.8	67	15	5	2
NEBRASKA.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC.	100	16 884	2 792	25.7	1 939	482	96	73
DELAWARE.	15	4 164	919	25.9	409	103	20	10
MARYLAND.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
DISTRICT OF COLUMBIA.	6	772	134	22.9	86	19	3	4
VIRGINIA.	6	908	96	23.2	87	23	2	8
WEST VIRGINIA.	17	1 878	251	25.7	219	60	26	14
NORTH CAROLINA.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH CAROLINA.	12	2 840	378	22.9	276	70	8	8
GEORGIA.	39	5 056	895	29.3	763	182	31	24
FLORIDA.	26	3 508	260	25.2	389	108	12	23
EAST SOUTH CENTRAL.	6	1 107	40	28.8	101	34	5	4
KENTUCKY.	10	1 152	100	28.2	171	41	6	7
TENNESSEE.	6	1 103	109	17.1	96	25	1	6
ALABAMA.	4	146	11	34.9	21	8	-	6
MISSISSIPPI.	58	9 139	1 313	25.0	1 089	297	65	45
WEST SOUTH CENTRAL.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARKANSAS.	6	1 822	321	18.5	180	43	5	7
LOUISIANA.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA.	47	6 977	948	26.6	869	243	59	32
TEXAS.	42	4 603	802	26.7	612	161	54	33
MOUNTAIN.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MONTANA.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO.	15	2 274	420	27.5	329	77	23	14
WYOMING.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO.	13	681	178	28.9	88	33	13	10
NEW MEXICO.	3	239	19	23.4	23	16	2	2
ARIZONA.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH.	252	54 538	7 871	28.5	7 294	1 546	410	191
NEVADA.	25	3 322	577	26.1	451	208	40	20
PACIFIC.	8	2 371	523	22.3	332	74	9	6
WASHINGTON.	204	47 287	6 480	29.0	6 261	1 190	333	158
OREGON.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CALIFORNIA.	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ALASKA.	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII.								

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FLOWERS, PLANTS, FLORISTS* SUPPLIES WHOLESALERS (SIC 5099 PART)								
UNITED STATES: TOTAL	1 065	296 861	17 512	23.5	38 155	7 946	2 437	693
NEW ENGLAND	71	15 595	606	20.8	1 766	390	163	45
MAINE	4	864	26	19.0	72	27	7	5
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	42	11 420	431	18.7	1 258	249	117	25
RHODE ISLAND	6	620	23	20.6	66	22	5	2
CONNECTICUT	14	2 298	102	25.7	327	82	29	■
MIDDLE ATLANTIC	268	73 579	3 943	23.9	9 652	1 904	476	157
NEW YORK	162	48 625	2 833	24.5	6 481	1 212	323	69
NEW JERSEY	35	8 091	446	22.0	982	174	62	23
PENNSYLVANIA	71	16 863	664	23.2	2 189	518	91	65
EAST NORTH CENTRAL	202	61 192	4 192	21.1	6 955	1 451	441	131
OHIO	47	15 235	909	17.2	1 531	290	99	27
INDIANA	29	9 186	586	24.0	1 093	261	83	15
ILLINOIS	69	16 282	1 306	26.6	2 318	477	134	52
MICHIGAN	37	15 603	955	17.2	1 288	261	69	29
WISCONSIN	20	4 886	436	21.9	725	162	56	8
WEST NORTH CENTRAL	58	15 578	1 166	25.6	2 284	410	138	33
MINNESOTA	13	5 917	393	29.0	992	163	33	4
IOWA	9	1 908	191	21.5	225	42	22	10
MISSOURI	20	5 368	336	22.9	722	123	50	9
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	—	—	—	—	—	—	—	—
NEBRASKA	7	1 286	98	28.8	177	44	27	2
KANSAS	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC	123	29 475	1 731	23.8	3 992	911	329	67
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	15	4 620	149	24.6	804	184	49	15
DISTRICT OF COLUMBIA	8	3 424	57	19.5	405	76	32	3
VIRGINIA	11	3 841	348	26.1	601	106	34	3
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	21	4 675	290	22.5	594	163	49	15
SOUTH CAROLINA	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	25	5 125	368	23.0	619	139	65	10
FLORIDA	29	5 691	375	23.2	653	147	77	17
EAST SOUTH CENTRAL	59	17 997	1 186	22.2	2 073	456	196	43
KENTUCKY	8	2 867	190	19.4	293	79	16	5
TENNESSEE	22	7 612	463	22.4	934	174	82	16
ALABAMA	20	5 491	405	24.6	643	154	70	13
MISSISSIPPI	9	2 027	128	18.9	203	49	28	9
WEST SOUTH CENTRAL	93	24 196	1 865	24.2	3 258	726	222	73
ARKANSAS	4	778	79	23.4	89	19	12	5
LOUISIANA	15	3 029	197	21.4	340	65	34	10
OKLAHOMA	6	3 073	195	29.6	646	121	17	4
TEXAS	68	17 316	1 394	23.7	2 183	521	159	54
MOUNTAIN	25	13 088	493	22.4	1 550	299	93	15
MONTANA	—	—	—	—	—	—	—	—
IDAHO	—	—	—	—	—	—	—	—
WYOMING	—	—	—	—	—	—	—	—
COLORADO	11	9 332	316	23.2	1 096	190	50	4
NEW MEXICO	—	—	—	—	—	—	—	—
ARIZONA	8	1 697	97	22.8	191	41	20	■
UTAH	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC	166	46 161	2 330	25.8	6 625	1 399	379	129
WASHINGTON	25	8 367	559	19.8	935	194	56	13
OREGON	13	3 034	211	25.7	460	84	39	11
CALIFORNIA	120	33 735	1 531	27.5	5 111	1 080	263	101
ALASKA	—	—	—	—	—	—	—	—
HAWAII	8	1 025	29	21.4	119	41	21	4

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
MUSICAL INSTRUMENTS, RECORDS, SHEET MUSIC WHOLESALERS (SIC 5099 PART)								
UNITED STATES, TOTAL: 1963	1 075	604 589	62 082	19.2	58 433	11 140	2 505	319
1958*.	674	352 411	31 280	19.5	32 939	6 850	(NA)	246
NEW ENGLAND:	52	37 566	3 879	15.9	3 226	686	132	13
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	31	28 152	2 909	16.4	2 447	498	108	8
RHODE ISLAND	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	16	7 371	685	15.7	503	97	17	2
MIDDLE ATLANTIC:	357	233 510	20 387	19.6	22 621	4 255	693	72
NEW YORK	268	187 863	15 010	19.8	18 447	3 481	471	54
NEW JERSEY	41	20 356	2 401	18.9	1 909	336	71	5
PENNSYLVANIA	48	25 291	2 976	18.2	2 265	438	151	13
EAST NORTH CENTRAL:	182	98 206	11 734	20.0	9 617	1 889	586	68
OHIO	43	18 228	3 341	19.4	1 973	431	100	16
INDIANA	4	756	95	13.0	43	13	6	4
ILLINOIS	80	57 897	5 582	20.8	5 622	1 022	360	27
MICHIGAN	43	14 651	1 596	19.9	1 401	276	89	19
WISCONSIN	12	6 674	1 120	15.3	578	147	31	2
WEST NORTH CENTRAL:	68	35 919	4 033	18.7	3 760	724	168	14
MINNESOTA	20	12 562	1 732	18.7	1 215	243	44	4
IOWA	7	2 550	304	15.5	184	40	11	3
MISSOURI	28	15 714	1 510	17.0	1 520	254	49	4
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	7	1 629	150	15.0	117	26	7	3
KANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:	94	39 562	3 624	19.1	3 886	769	180	23
DELAWARE	-	-	-	-	-	-	-	-
MARYLAND	17	4 687	404	20.8	577	98	30	4
DISTRICT OF COLUMBIA	4	9 266	621	23.0	1 056	182	8	2
VIRGINIA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	4	1 713	160	13.5	119	25	14	3
NORTH CAROLINA	15	4 468	399	18.7	525	103	21	4
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	18	9 916	758	15.6	736	179	58	3
FLORIDA	30	7 499	1 064	17.9	614	138	30	4
EAST SOUTH CENTRAL:	41	13 797	1 654	20.8	1 442	276	77	16
KENTUCKY	5	1 939	218	18.1	178	48	15	1
TENNESSEE	27	7 992	1 022	20.6	772	127	27	11
ALABAMA	4	3 159	357	22.3	389	65	35	2
MISSISSIPPI	5	707	57	23.4	103	36	-	2
WEST SOUTH CENTRAL:	67	22 709	2 529	22.3	2 310	481	117	35
ARKANSAS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
LOUISIANA	12	3 401	295	17.6	289	56	13	5
OKLAHOMA	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TEXAS	43	16 890	1 859	23.3	1 749	367	92	23
MOUNTAIN:	26	9 854	1 523	18.1	901	190	63	13
MONTANA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	15	5 722	883	15.7	456	101	37	9
NEW MEXICO	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	467	49	17.8	48	8	4	1
UTAH	3	1 665	309	23.5	159	24	2	-
NEVADA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
PACIFIC:	188	113 466	12 719	18.5	10 670	1 870	489	65
WASHINGTON	17	9 748	1 263	17.8	862	120	29	5
OREGON	9	3 721	415	25.2	457	69	9	4
CALIFORNIA	148	97 861	10 670	18.2	9 097	1 629	434	54
ALASKA	-	-	-	-	-	-	-	-
HAWAII	14	2 136	371	24.3	254	52	17	2

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Alaska and Hawaii not included.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
TEXTILES BAGS, BAGGING, BURLAP DISTRIBUTORS (SIC 5099 PART)								
UNITED STATES, TOTAL	530	238 519	25 501	14.8	18 816	4 324	566	407
NEW ENGLAND	42	16 510	1 483	17.9	1 867	393	33	26
MAINE	3	761	57	16.3	81	16	1	3
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	26	9 224	1 083	20.4	1 325	268	20	14
RHODE ISLAND	4	4 083	94	9.5	151	18	5	2
CONNECTICUT	5	1 081	99	15.8	82	21	3	4
MIDDLE ATLANTIC	155	85 607	10 968	10.5	4 836	997	152	109
NEW YORK	101	70 510	9 645	8.8	3 356	630	101	56
NEW JERSEY	19	5 027	267	16.5	430	96	24	18
PENNSYLVANIA	35	10 070	1 056	19.4	1 050	271	27	35
EAST NORTH CENTRAL	73	49 835	5 994	14.9	4 239	769	135	47
OHIO	24	13 081	2 307	18.8	1 325	253	37	15
INDIANA	4	1 798	218	23.6	272	60	5	3
ILLINOIS	22	15 187	1 285	13.8	1 294	217	35	13
MICHIGAN	18	17 685	1 925	8.8	893	166	47	12
WISCONSIN	5	2 084	259	25.8	455	73	11	4
WEST NORTH CENTRAL	48	20 755	1 503	16.7	1 733	446	33	47
MINNESOTA	6	2 610	259	17.0	231	55	4	4
IOWA	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MISSOURI	26	10 888	601	16.2	902	238	20	25
NORTH DAKOTA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	5	2 717	186	22.0	280	76	2	4
KANSAS	3	3 610	395	13.2	234	48	2	2
SOUTH ATLANTIC	65	17 526	1 596	16.9	1 645	493	77	44
DELAWARE	4	830	55	24.0	111	30	-	3
MARYLAND	8	1 201	122	15.4	122	26	5	5
DISTRICT OF COLUMBIA	-	-	-	-	-	-	-	-
VIRGINIA	8	1 570	99	23.2	215	66	4	7
WEST VIRGINIA	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NORTH CAROLINA	6	1 009	108	18.7	112	57	16	6
SOUTH CAROLINA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	21	8 443	754	12.5	482	126	18	14
FLORIDA	14	4 016	431	21.4	529	151	32	7
EAST SOUTH CENTRAL	20	5 206	318	18.4	493	152	13	16
KENTUCKY	4	1 511	141	20.3	163	39	4	4
TENNESSEE	7	1 702	132	22.0	195	68	4	5
ALABAMA	6	1 617	16	13.3	107	32	5	4
MISSISSIPPI	3	376	29	16.0	28	13	-	3
WEST SOUTH CENTRAL	51	19 513	1 084	16.5	1 709	544	40	44
ARKANSAS	7	1 296	97	19.3	133	46	5	8
LOUISIANA	9	1 394	65	24.9	242	77	3	7
OKLAHOMA	4	1 315	160	25.4	145	66	1	5
TEXAS	31	15 508	762	14.7	1 189	355	31	24
MOUNTAIN	12	3 531	433	16.9	366	86	9	9
MONTANA	-	-	-	-	-	-	-	-
IDAHO	4	813	156	11.8	45	7	5	2
WYOMING	-	-	-	-	-	-	-	-
COLORADO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ARIZONA	3	1 780	174	16.6	194	38	1	2
UTAH	-	-	-	-	-	-	-	-
NEVADA	-	-	-	-	-	-	-	-
PACIFIC	64	20 036	2 122	20.5	1 928	444	74	65
WASHINGTON	5	1 883	147	17.8	202	48	21	3
OREGON	4	1 774	153	18.5	143	36	8	2
CALIFORNIA	52	16 236	1 776	20.9	1 574	355	45	56
ALASKA	-	-	-	-	-	-	-	-
HAWAII	3	143	46	24.5	9	5	-	4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Merchant Wholesalers—Kind of Business, by Divisions and States: 1963—Con.

Geographic division and State	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
WALLPAPER WHOLESALERS (SIC 5099 PART)								
UNITED STATES: TOTAL	271	71 690	10 609	31.1	11 453	2 104	634	98
NEW ENGLAND:	19	6 601	1 067	29.5	962	174	49	5
MAINE	-	-	-	-	-	-	-	-
NEW HAMPSHIRE	-	-	-	-	-	-	-	-
VERMONT	-	-	-	-	-	-	-	-
MASSACHUSETTS	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
RHODE ISLAND	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CONNECTICUT	-	-	-	-	-	-	-	-
MIDDLE ATLANTIC:	98	30 884	4 038	29.2	4 555	810	211	43
NEW YORK	53	20 521	2 757	29.6	3 143	494	109	22
NEW JERSEY	12	2 548	283	27.4	321	62	21	4
PENNSYLVANIA	33	7 815	998	28.5	1 091	254	81	17
EAST NORTH CENTRAL:	45	13 597	2 354	33.4	2 387	447	142	12
OHIO	15	4 499	792	30.1	807	145	51	1
INDIANA	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ILLINOIS	18	6 041	980	36.9	1 024	196	54	6
MICHIGAN	5	1 857	359	28.9	340	60	28	4
WISCONSIN	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST NORTH CENTRAL:	20	3 112	605	37.1	615	121	64	7
MINNESOTA	6	1 554	282	39.2	355	61	27	1
IOWA	4	290	60	38.6	48	14	9	2
MISSOURI	6	1 028	214	35.1	175	35	22	2
NORTH DAKOTA	-	-	-	-	-	-	-	-
SOUTH DAKOTA	-	-	-	-	-	-	-	-
NEBRASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC:	28	3 591	576	32.1	609	135	51	12
DELAWARE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	9	945	126	35.2	165	41	20	4
DISTRICT OF COLUMBIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST VIRGINIA	-	-	-	-	-	-	-	-
NORTH CAROLINA	4	998	108	27.0	149	29	10	1
SOUTH CAROLINA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
GEORGIA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
FLORIDA	6	484	133	37.0	109	26	9	3
EAST SOUTH CENTRAL:	7	2 278	436	31.0	430	66	18	3
KENTUCKY	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
TENNESSEE	3	1 945	379	32.8	396	57	15	-
ALABAMA	-	-	-	-	-	-	-	-
MISSISSIPPI	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL:	11	2 051	204	26.8	341	75	14	5
ARKANSAS	-	-	-	-	-	-	-	-
LOUISIANA	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OKLAHOMA	-	-	-	-	-	-	-	-
TEXAS	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MOUNTAIN:	5	841	149	34.1	166	28	13	1
MONTANA	-	-	-	-	-	-	-	-
IDAHO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	-	-	-	-	-	-	-	-
COLORADO	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEW MEXICO	-	-	-	-	-	-	-	-
ARIZONA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
UTAH	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEVADA	-	-	-	-	-	-	-	-
PACIFIC:	38	8 735	1 180	33.1	1 388	248	72	10
WASHINGTON	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OREGON	5	462	88	35.5	71	14	6	1
CALIFORNIA	29	7 855	1 046	32.9	1 246	224	60	5
ALASKA	-	-	-	-	-	-	-	-
HAWAII	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
WHOLESALE MERCHANTS, DISTRIBUTORS									
50	TOTAL	194 121	135 856 642	13 139 272	14.6	10 874 510	208 326 901	1 954 724	100 705
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	25 798	9 257 821	1 406 563	20.7	1 129 630	21 980 297	216 785	14 915
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 513	2 749 378	237 583	13.4	199 568	3 925 965	35 763	2 167
5013	AUTOMOTIVE EQUIPMENT	20 529	5 816 402	1 076 685	24.1	849 043	16 455 404	165 589	11 732
5014	TIRES, TUBES	1 756	692 041	92 295	21.2	81 019	1 598 928	15 433	1 016
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	7 360	5 519 429	605 061	16.3	481 620	9 218 241	86 007	2 518
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	3 105	3 494 800	444 976	15.1	295 780	5 668 709	54 723	1 154
5028	PAINTS, VARNISHES	1 289	338 829	41 022	26.6	45 460	854 314	8 145	490
5029	OTHER CHEMICALS, ALLIED PRODUCTS	2 966	1 685 800	119 063	16.8	140 380	2 695 218	23 139	874
503	DRY GOODS, APPAREL, TOTAL	8 193	6 232 559	702 273	13.5	412 900	7 544 885	68 886	3 715
5032	DRY GOODS, PIECE GOODS, NOTIONS	3 848	3 422 432	428 966	12.6	213 540	3 864 933	33 216	1 522
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	3 786	2 390 555	223 360	14.6	168 089	3 134 229	30 807	1 928
5039	FOOTWEAR	559	419 572	49 947	14.2	31 271	545 723	4 863	265
504	GROCERIES AND RELATED PRODUCTS, TOTAL	25 224	28 222 385	1 253 769	9.8	1 496 211	28 866 674	294 557	18 184
5042	GENERAL-LINE GROCERIES	2 526	11 628 217	756 004	6.7	462 887	8 802 581	83 317	875
5043	DAIRY PRODUCTS	2 228	1 926 496	38 111	11.8	114 920	2 210 114	21 338	1 454
5044	POULTRY, POULTRY PRODUCTS	1 831	1 602 806	30 883	8.8	69 785	1 354 090	17 037	1 502
5045	CONFECTIONERY	1 527	717 604	39 317	12.6	50 455	979 880	11 149	1 285
5046	FISH, SEAFOODS	1 507	664 102	25 181	15.8	52 789	1 008 112	12 881	1 188
5047	MEATS, MEAT PRODUCTS	4 637	5 001 459	92 575	10.3	275 675	5 458 219	48 803	3 592
5048	FRESH FRUITS, VEGETABLES	4 539	2 771 723	43 087	13.8	196 274	3 609 530	39 919	4 060
5049	OTHER GROCERIES AND RELATED PRODUCTS	6 430	3 910 279	228 618	13.3	273 442	5 444 448	59 617	4 228
505	FARM PRODUCTS--RAW MATERIALS	2 581	5 364 154	553 314	4.0	86 376	1 642 103	19 320	2 022
506	ELECTRICAL GOODS, TOTAL	10 500	9 459 670	1 126 481	14.7	760 317	14 628 299	125 500	3 301
5063	ELECTRICAL SUPPLIES, APPARATUS	4 511	4 154 470	467 492	13.9	332 681	6 314 754	55 054	1 377
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2 304	3 982 301	429 955	13.0	261 212	5 093 560	40 365	628
5065	ELECTRONIC PARTS, EQUIPMENT	3 685	1 322 899	229 034	22.7	166 424	3 219 985	30 081	1 296
507	HOME PLUMBING, HEATING EQUIP., SUPPLIES, TOTAL	10 332	6 715 331	1 027 861	18.7	724 346	13 604 834	123 421	3 620
5072	HARDWARE	3 077	2 487 720	411 303	19.3	283 682	5 265 125	50 813	1 255
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	5 156	3 456 577	527 697	17.1	338 035	6 373 301	56 277	1 478
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	2 099	771 034	88 861	23.5	102 629	1 966 408	16 331	887
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	35 592	15 998 701	2 226 871	21.3	1 943 950	37 293 581	326 789	15 393
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	23 186	10 988 279	1 562 609	20.4	1 286 422	24 732 061	211 283	9 672
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	1 524	882 389	124 666	17.5	83 131	1 577 643	14 198	694
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	4 261	1 967 598	267 283	23.9	276 882	3 909 318	49 018	1 730
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	5 102	1 393 749	162 849	26.4	208 742	3 984 545	37 146	2 787
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	1 519	766 686	109 464	21.8	88 773	1 690 014	15 144	510
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP)	5 114	6 126 938	800 064	14.9	504 476	9 375 772	77 146	1 591
5093	SCRAP, WASTE MATERIALS	7 961	3 188 430	193 783	17.8	296 445	5 742 793	66 693	6 844
5094	TOBACCO, TOBACCO PRODUCTS	2 640	4 639 493	203 694	5.5	147 590	2 792 936	31 302	1 772
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	6 176	7 459 559	660 722	12.0	493 369	9 442 753	77 387	3 925
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	6 937	4 486 794	419 222	17.8	471 861	9 030 486	81 770	3 093
5097	FURNITURE, HOME FURNISHINGS	5 722	3 118 017	366 043	19.0	313 411	6 013 670	54 578	2 662
5098	LUMBER, CONSTRUCTION MATERIALS	11 348	8 404 118	636 289	15.4	715 178	13 731 176	123 473	4 182
5099	OTHER MISCELLANEOUS PRODUCTS	22 642	11 662 942	957 255	15.4	896 814	17 418 101	181 106	12 968
IMPORTERS									
50	TOTAL	5 754	9 243 336	810 523	8.9	362 459	6 667 405	53 309	1 548
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	146	839 673	61 616	7.1	21 003	388 303	2 882	9
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	73	776 111	48 346	6.2	15 529	276 210	2 049	5
5013	AUTOMOTIVE EQUIPMENT	58	39 273	10 328	20.1	3 955	80 057	650	3
5014	TIRES, TUBES	15	24 289	2 942	16.2	1 519	32 036	183	1
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	200	206 912	21 022	14.7	12 015	216 160	1 594	29
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	81	78 983	8 803	22.3	5 650	100 426	694	18
5028	PAINTS, VARNISHES	9	6 078	662	20.8	544	10 161	103	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS	110	121 851	11 557	9.4	5 821	105 573	797	11
503	DRY GOODS, APPAREL, TOTAL	683	618 327	67 838	13.7	36 599	650 334	5 247	159
5032	DRY GOODS, PIECE GOODS, NOTIONS	263	254 876	25 349	10.7	12 306	209 475	1 691	74
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	341	300 820	34 144	15.9	20 570	368 083	3 042	73
5039	FOOTWEAR	79	62 631	8 345	15.2	3 723	72 776	514	12
504	GROCERIES AND RELATED PRODUCTS, TOTAL	591	1 708 380	132 474	5.2	43 543	814 585	6 796	172
5042	GENERAL-LINE GROCERIES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS	40	41 621	1 386	7.3	1 574	29 835	246	13
5044	POULTRY, POULTRY PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	43	48 369	5 058	12.7	2 517	48 372	420	16
5046	FISH, SEAFOODS	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS	42	255 304	19 739	4.3	4 858	102 194	713	6
5048	FRESH FRUITS, VEGETABLES	62	122 351	381	14.0	11 042	209 185	2 121	17
5049	OTHER GROCERIES AND RELATED PRODUCTS	377	1 221 142	105 278	4.1	22 727	409 960	3 166	114
505	FARM PRODUCTS--RAW MATERIALS	179	375 398	45 224	4.5	7 575	132 411	950	68
506	ELECTRICAL GOODS, TOTAL	247	269 039	36 279	14.5	17 776	138 114	2 741	37
5063	ELECTRICAL SUPPLIES, APPARATUS	51	27 258	3 451	21.1	2 982	51 315	428	5
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	112	136 242	16 695	11.4	6 286	116 706	980	24
5065	ELECTRONIC PARTS, EQUIPMENT	84	105 539	16 133	16.9	8 508	150 093	1 333	8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
IMPORTERS--CONTINUED									
507	HOWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	125	56 070	10 077	17.7	4 758	83 784	724	34
5072	HARDWARE.	104	47 277	8 132	18.4	4 193	73 139	629	23
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	630	411 169	64 536	17.6	34 662	664 991	4 888	117
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	394	295 890	44 093	15.4	21 777	428 267	2 937	51
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	18	8 076	1 130	14.8	521	10 109	83	9
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	167	88 034	17 250	24.3	10 167	183 596	1 522	48
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	36	12 132	1 552	25.1	1 491	27 824	235	6
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	15	7 037	511	19.5	706	15 195	111	3
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP).	325	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP, WASTE MATERIALS.	34	32 472	3 259	12.1	1 889	34 489	353	17
5094	TOBACCO, TOBACCO PRODUCTS.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES.	161	544 444	42 848	12.2	22 466	395 498	2 766	46
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER.	68	189 864	6 919	5.2	4 730	96 431	834	14
5097	FURNITURE, HOME FURNISHINGS.	511	256 473	45 476	23.3	27 252	495 153	4 225	202
5098	LUMBER, CONSTRUCTION MATERIALS.	235	241 405	16 058	9.9	11 748	218 740	1 607	51
5099	OTHER MISCELLANEOUS PRODUCTS.	1 609	2 092 334	191 012	9.5	85 453	1 583 534	13 850	551
EXPORTERS									
50	TOTAL.	2 664	8 281 884	646 970	4.4	161 186	2 998 142	25 212	684
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	198	154 541	7 236	11.4	8 413	156 655	1 353	58
5012	AUTOMOBILES, OTHER MOTOR VEHICLES.	31	51 830	951	4.1	959	17 908	157	6
5013	AUTOMOTIVE EQUIPMENT.	162	100 773	6 285	15.0	7 259	133 449	1 165	50
5014	TIRES, TUBES.	5	1 938	-	19.9	195	5 298	31	2
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL.	173	262 314	17 615	8.3	9 275	160 930	1 218	25
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUN.	76	38 108	1 728	21.8	3 761	71 885	537	12
5028	PAINTS, VARNISHES.	10	3 051	4	9.9	175	2 869	24	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	87	221 155	15 883	5.9	5 339	86 176	657	13
503	DRY GOODS, APPAREL, TOTAL.	344	174 474	11 034	13.0	10 529	193 681	1 997	126
5032	DRY GOODS, PIECE GOODS, NOTIONS.	204	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	132	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR.	8	2 834	256	17.9	230	3 414	37	3
504	GROCERIES AND RELATED PRODUCTS, TOTAL.	141	389 955	13 567	3.4	6 071	102 223	768	36
5042	GENERAL-LINE GROCERIES.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS.	10	92 217	1 598	1.8	631	11 072	75	2
5044	POULTRY, POULTRY PRODUCTS.	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY.	7	9 254	435	6.5	250	5 295	43	2
5046	FISH, SEAFOODS.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS.	20	18 249	374	6.0	615	11 335	101	6
5048	FRESH FRUITS, VEGETABLES.	25	21 447	973	8.7	905	16 024	132	6
5049	OTHER GROCERIES AND RELATED PRODUCTS.	64	145 370	2 341	4.3	2 615	36 900	302	17
505	FARM PRODUCTS--RAW MATERIALS.	236	5 113 913	497 976	1.7	33 161	642 142	5 388	70
506	ELECTRICAL GOODS, TOTAL.	181	174 552	13 202	12.5	11 502	210 136	1 536	40
5063	ELECTRICAL SUPPLIES, APPARATUS.	40	25 609	1 025	12.4	1 632	29 554	240	8
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS.	70	47 731	2 299	12.6	2 806	51 005	446	21
5065	ELECTRONIC PARTS, EQUIPMENT.	71	101 212	9 878	12.6	7 064	129 577	850	11
507	HOWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	59	54 610	5 143	12.4	2 507	46 595	399	19
5072	HARDWARE.	20	6 758	137	16.5	585	9 170	100	5
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL.	510	387 467	19 448	12.2	24 185	431 458	3 314	93
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	291	261 816	10 073	10.8	14 339	257 913	1 919	47
5083	FARM AND GARDEN MACHINERY, EQUIPMENT.	34	18 382	122	13.0	1 183	20 517	176	3
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	39	13 669	796	17.2	1 244	19 596	179	8
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES.	20	8 036	403	12.4	498	8 170	63	4
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	126	85 564	8 054	15.5	6 921	125 262	977	31
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP).	108	411 731	14 168	3.0	5 647	102 136	675	4
5093	SCRAP, WASTE MATERIALS.	179	263 389	21 515	17.4	21 210	416 690	4 418	66
5094	TOBACCO, TOBACCO PRODUCTS.	16	14 797	875	12.4	902	18 394	171	9
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES.	5	1 061	85	20.6	142	3 427	40	3
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER.	41	37 952	1 434	10.1	1 868	31 539	233	7
5097	FURNITURE, HOME FURNISHINGS.	32	25 631	728	17.4	2 285	44 378	379	8
5098	LUMBER, CONSTRUCTION MATERIALS.	60	67 117	757	6.0	2 078	40 588	347	33
5099	OTHER MISCELLANEOUS PRODUCTS.	381	748 380	22 187	6.6	21 411	397 170	2 976	87
TERMINAL GRAIN ELEVATORS									
50	TOTAL.	633	2 999 800	360 511	5.6	71 095	1 500 688	12 676	95
WAGON OR TRUCK DISTRIBUTORS									
50	TOTAL.	5 825	1 010 107	34 398	13.0	75 496	1 485 431	18 023	5 245
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL.	358	51 832	7 586	22.9	6 519	131 013	1 434	313

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
WAGON OR TRUCK DISTRIBUTORS--CONTINUED									
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL . . .	59	7 442	722	17.5	668	13 725	150	49
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	59	7 442	722	17.5	668	13 725	150	49
503	DRY GOODS, APPAREL, TOTAL	7	1 396	58	16.4	130	2 294	24	6
504	GROCERIES AND RELATED PRODUCTS, TOTAL	3 333	532 838	10 002	14.3	38 431	751 299	9 539	3 171
5043	DAIRY PRODUCTS	722	124 892	997	15.7	9 259	180 666	2 141	648
5044	POULTRY, POULTRY PRODUCTS	101	16 907	147	10.3	738	15 077	270	100
5045	CONFECTIONERY	507	82 767	3 576	15.5	6 982	130 844	1 658	472
5046	FISH, SEAFOODS	67	9 640	95	13.5	629	12 282	230	67
5047	MEATS, MEAT PRODUCTS	471	95 645	726	8.1	3 651	74 194	980	445
5048	FRESH FRUITS, VEGETABLES	497	65 089	335	12.6	3 608	74 642	1 120	530
5049	OTHER GROCERIES AND RELATED PRODUCTS	968	137 898	4 126	18.2	13 564	263 594	3 140	909
506	ELECTRICAL GOODS, TOTAL	50	7 342	1 543	23.1	855	16 839	168	27
5065	ELECTRONIC PARTS, EQUIPMENT	50	7 342	1 543	23.1	855	16 839	168	27
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	11	1 059	69	24.1	126	2 570	27	6
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	10	631	66	20.1	81	1 440	20	10
5094	TOBACCO, TOBACCO PRODUCTS	87	22 248	989	6.3	587	11 565	175	92
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . .	822	189 630	7 754	14.9	13 014	257 025	2 831	771
5099	OTHER MISCELLANEOUS PRODUCTS	1 088	195 689	5 609	9.2	15 085	297 661	3 655	800
MANUFACTURERS SALES BRANCHES (WITH STOCK)									
50	TOTAL	16 408	54 857 411	3 333 268	10.6	3 048 490	59 796 679	435 446	129
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL .	1 317	14 677 451	616 309	4.9	378 151	7 509 025	55 979	9
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	653	12 354 750	303 970	3.5	226 223	4 510 451	33 571	-
5013	AUTOMOTIVE EQUIPMENT	411	1 082 157	197 177	16.9	96 718	1 943 270	14 613	9
5014	TIRES, TUBES	253	1 240 544	115 162	8.9	55 210	1 055 304	7 795	-
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL . . .	1 993	6 332 601	349 840	13.7	374 143	7 249 083	51 549	11
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	348	2 120 041	126 699	15.5	173 274	3 310 389	21 672	7
5028	PAINTS, VARNISHES	1 082	588 186	67 761	23.6	57 421	1 095 616	9 498	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS	563	3 624 374	155 380	11.1	143 448	2 843 078	20 379	4
503	DRY GOODS, APPAREL, TOTAL	336	1 594 698	204 975	11.9	85 685	1 559 495	12 135	5
5032	DRY GOODS, PIECE GOODS, NOTIONS	129	647 701	76 135	9.0	27 201	471 411	3 451	3
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE . .	131	478 143	63 948	13.6	29 748	567 092	4 423	2
5039	FOOTWEAR	76	468 854	64 892	14.4	28 736	520 992	4 261	-
504	GROCERIES AND RELATED PRODUCTS, TOTAL	2 902	8 516 830	298 354	10.9	424 269	8 260 526	68 423	16
5043	DAIRY PRODUCTS	889	1 772 136	37 951	18.0	133 750	2 654 609	21 438	5
5044	POULTRY, POULTRY PRODUCTS	25	54 195	2 850	7.7	1 754	33 663	1 273	-
5045	CONFECTIONERY	139	230 521	9 509	7.7	10 757	205 498	1 760	-
5047	MEATS, MEAT PRODUCTS	551	2 370 253	42 547	8.4	104 490	2 047 653	17 688	6
5049	OTHER GROCERIES AND RELATED PRODUCTS	1 298	4 089 725	205 497	9.5	173 518	3 319 103	27 264	5
506	ELECTRICAL GOODS, TOTAL	953	5 302 720	339 057	9.7	263 027	5 213 531	35 087	5
5063	ELECTRICAL SUPPLIES, APPARATUS	705	4 270 029	228 466	8.8	202 468	4 053 487	27 329	5
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	127	640 915	88 729	15.5	40 218	740 267	5 226	-
5065	ELECTRONIC PARTS, EQUIPMENT	121	391 776	21 862	10.6	20 341	419 777	2 532	-
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	293	438 415	49 072	12.8	32 730	617 341	4 720	-
5072	HARDWARE	155	195 353	24 097	13.6	15 874	289 441	2 416	-
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES . .	90	126 369	11 834	12.0	8 300	157 636	1 203	-
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES . .	48	116 693	13 141	12.3	8 556	170 264	1 101	-
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	5 318	8 625 247	705 362	18.0	1 011 780	20 165 731	136 794	39
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES . .	4 261	6 447 737	475 769	20.4	880 268	17 495 899	116 271	30
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	207	1 528 612	149 773	7.1	59 692	1 235 353	8 621	-
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	654	342 912	26 502	22.2	43 880	874 906	7 929	5
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES . .	161	111 582	16 014	22.5	12 596	269 190	1 976	4
5088	TRANSPORTATION EQUIP., SUPPL. EX AUTOMOTIVE	35	194 404	37 304	17.0	15 344	290 383	1 997	-
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP).	463	1 876 066	155 180	4.9	46 357	884 410	5 884	4
5094	TOBACCO, TOBACCO PRODUCTS	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . .	117	886 022	23 129	8.1	34 089	630 686	4 311	2
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER . . .	369	967 366	50 742	13.4	76 640	1 512 326	12 762	-
5097	FURNITURE, HOME FURNISHINGS	456	890 355	145 406	12.2	43 640	843 163	6 567	13
5098	LUMBER, CONSTRUCTION MATERIALS	830	1 488 192	152 723	12.8	103 697	2 095 753	16 442	18
5099	OTHER MISCELLANEOUS PRODUCTS	1 019	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MANUFACTURERS SALES OFFICES (WITHOUT STOCK)									
50	TOTAL	12 476	61 585 901	-	4.2	1 328 810	25 728 280	164 757	98
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL .	333	10 094 565	-	1.4	75 934	1 520 734	8 760	-
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	179	9 448 446	-	1.1	55 883	1 116 588	6 156	-
5013	AUTOMOTIVE EQUIPMENT	111	469 071	-	5.3	14 081	291 459	1 798	-
5014	TIRES, TUBES	43	177 048	-	6.4	5 970	112 687	806	-
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL . . .	968	7 406 209	-	4.5	156 268	2 888 198	18 918	8
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	93	713 547	-	8.3	30 171	569 166	3 521	3
5028	PAINTS, VARNISHES	82	296 094	-	14.1	14 691	287 013	2 107	-
5029	OTHER CHEMICALS, ALLIED PRODUCTS	793	6 396 568	-	3.6	111 406	2 032 019	13 290	5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
MANUFACTURERS SALES OFFICES (WITHOUT STOCK)--CONTINUED									
503	DRY GOODS, APPAREL, TOTAL	423	3 426 478	-	5.4	90 922	1 719 489	9 492	16
5032	DRY GOODS, PIECE GOODS, NOTIONS	203	2 439 406	-	4.0	47 348	873 454	4 659	1
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	210	912 540	-	8.6	39 909	784 530	4 401	15
5039	FOOTWEAR	10	74 532	-	12.2	3 665	61 505	432	-
504	GROCERIES AND RELATED PRODUCTS, TOTAL	1 343	3 809 234	-	8.1	159 756	3 006 539	24 081	27
5043	DAIRY PRODUCTS	171	255 219	-	15.9	17 454	326 842	2 599	1
5044	POULTRY, POULTRY PRODUCTS	4	3 842	(D)	8.1	171	5 404	41	1
5045	CONFECTIONERY	100	365 729	-	4.9	8 988	160 527	1 382	2
5047	MEATS, MEAT PRODUCTS	26	75 685	-	4.4	1 627	32 058	280	9
5049	OTHER GROCERIES AND RELATED PRODUCTS	1 042	3 108 759	-	7.9	131 516	2 481 708	19 779	14
505	FARM PRODUCTS--RAW MATERIALS	5	2 581	-	17.0	355	6 894	52	-
506	ELECTRICAL GOODS, TOTAL	1 704	4 049 755	-	5.2	118 428	2 326 867	14 399	1
5063	ELECTRICAL SUPPLIES, APPARATUS	1 075	2 881 549	-	5.1	81 425	1 589 066	9 641	-
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	295	370 189	-	7.4	16 003	316 774	2 311	1
5065	ELECTRONIC PARTS, EQUIPMENT	334	798 017	-	4.7	21 000	421 027	2 447	-
507	HOME, PLUMBING, HEATING EQUIP. SUPPLIES, TOTAL	433	833 292	-	6.1	28 466	562 202	3 522	2
5072	HARDWARE	137	186 548	-	8.8	8 526	169 299	1 101	-
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	126	325 410	-	4.5	8 646	166 533	1 133	-
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	170	321 334	-	6.3	11 294	226 370	1 288	2
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	2 302	4 860 044	-	7.3	198 355	3 894 668	25 363	17
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	2 061	4 099 539	-	7.6	173 207	3 402 200	21 998	14
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	16	157 105	-	4.3	4 342	79 316	501	-
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	124	178 246	-	10.0	10 385	215 628	1 655	2
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	26	20 785	-	17.6	1 695	34 592	239	1
5088	TRANSPORTATION EQUIP., SUPPL. EX AUTOMOTIVE	75	404 369	-	4.2	8 726	162 932	970	-
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP)	1 475	14 626 059	-	2.1	159 354	3 078 901	19 065	2
5094	TOBACCO, TOBACCO PRODUCTS	8	(D)	-	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	208	1 478 215	-	4.3	24 599	471 648	2 848	1
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	954	3 313 679	-	5.2	101 781	2 046 167	12 172	4
5097	FURNITURE, HOME FURNISHINGS	396	1 061 822	-	5.0	28 106	515 931	2 974	7
5098	LUMBER, CONSTRUCTION MATERIALS	718	2 545 273	-	5.7	70 867	1 405 985	8 696	3
5099	OTHER MISCELLANEOUS PRODUCTS	1 206	(D)	-	(D)	(D)	(D)	(D)	(D)
REFINER-MARKETER BULK PLANTS, TERMINALS									
50	TOTAL	17 565	15 053 728	776 941	(NA)	404 851	7 698 546	65 673	206
5092	PETROLEUM BULK STATIONS, TERMINALS	17 565	15 053 728	776 941	(NA)	404 851	7 698 546	65 673	206
	GASOLINE, KEROSENE, FUEL OILS	17 260	14 944 898	766 639	(NA)	398 540	7 566 310	64 536	194
	LIQUEFIED PETROLEUM (LP) GAS	305	108 830	10 302	(NA)	6 311	132 236	1 137	12
OTHER BULK PLANTS, TERMINALS									
50	TOTAL	13 308	6 431 686	348 053	(NA)	386 685	7 568 528	78 283	7 451
5092	PETROLEUM BULK STATIONS, TERMINALS	13 308	6 431 686	348 053	(NA)	386 685	7 568 528	78 283	7 451
	GASOLINE, KEROSENE, FUEL OILS	12 050	5 935 144	324 535	(NA)	347 017	6 779 302	70 119	6 756
	LIQUEFIED PETROLEUM (LP) GAS	1 258	496 542	23 518	(NA)	39 668	789 226	8 164	695
AUCTION COMPANIES									
50	TOTAL	1 894	5 140 616	19 612	2.6	59 313	1 429 247	31 892	1 737
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	80	338 107	248	2.9	4 296	87 428	1 376	34
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	80	338 107	248	2.9	4 296	87 428	1 376	34
503	DRY GOODS, APPAREL, TOTAL	11	5 402	-	8.8	204	4 289	69	4
5032	DRY GOODS, PIECE GOODS, NOTIONS	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	42	205 903	53	2.2	2 408	43 849	461	13
5044	POULTRY, POULTRY PRODUCTS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH, SEAFOODS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	28	140 825	37	2.6	2 001	35 529	318	6
5049	OTHER GROCERIES AND RELATED PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS	1 669	4 513 527	19 137	2.5	50 347	1 251 310	29 439	1 615
506	ELECTRICAL GOODS, TOTAL	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	4	7 055	9	3.0	137	2 688	33	1
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	4	7 055	9	3.0	137	2 688	33	1
5094	TOBACCO, TOBACCO PRODUCTS	5	10 551	41	2.9	109	4 749	120	9
5097	FURNITURE, HOME FURNISHINGS	59	42 578	94	6.0	1 179	22 101	238	43
5099	OTHER MISCELLANEOUS PRODUCTS	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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MERCHANDISE BROKERS (REPRESENTING BUYERS OR SELLERS)									
50	TOTAL	5 083	13 854 546	14 827	2.8	199 264	3 820 241	29 271	3 222
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	23	55 036	109	3.0	720	12 383	85	9
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	9	16 540	7	2.8	210	3 504	27	4
5013	AUTOMOTIVE EQUIPMENT	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	TIRES, TUBES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	80	172 159	1 095	5.9	5 203	102 625	830	30
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	18	57 981	868	9.4	2 688	49 470	431	7
5028	PAINTS, VARNISHES	3	3 840	-	5.2	112	2 200	18	2
5029	OTHER CHEMICALS, ALLIED PRODUCTS	59	110 338	227	4.1	2 403	50 955	381	21
503	DRY GOODS, APPAREL, TOTAL	146	478 060	46	2.7	7 397	138 787	1 004	106
5032	DRY GOODS, PIECE GOODS, NOTIONS	55	292 362	-	1.3	3 280	60 890	453	34
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	90	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL	3 091	8 923 880	3 444	2.9	130 455	2 435 683	18 507	2 107
5043	DAIRY PRODUCTS	66	154 325	131	2.7	2 067	37 670	263	33
5044	POULTRY, POULTRY PRODUCTS	26	43 853	273	3.2	813	13 765	135	8
5045	CONFECTIONERY	194	255 940	120	4.6	5 055	93 186	741	187
5046	FISH, SEAFOODS	46	66 096	400	3.9	1 322	26 058	189	31
5047	MEATS, MEAT PRODUCTS	94	721 740	254	1.2	4 147	77 570	581	71
5048	FRESH FRUITS, VEGETABLES	410	515 235	491	4.3	11 128	197 490	1 565	266
5049	OTHER GROCERIES AND RELATED PRODUCTS	2 255	7 166 691	1 775	2.9	105 923	1 989 944	15 033	1 511
505	FARM PRODUCTS--RAW MATERIALS	434	2 173 022	4 496	1.2	12 587	257 772	2 304	328
506	ELECTRICAL GOODS, TOTAL	55	53 638	119	6.2	1 664	31 313	233	20
5063	ELECTRICAL SUPPLIES, APPARATUS	27	22 940	15	6.9	778	14 550	108	12
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	ELECTRONIC PARTS, EQUIPMENT	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HOME, PLUMBING, HEATING EQUIP., SUPPLIES, TOTAL	39	26 239	68	6.1	738	15 801	132	35
5072	HARDWARE	19	16 266	61	4.9	387	8 358	57	21
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	13	6 326	-	8.5	221	4 370	44	9
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	7	3 647	7	7.3	130	3 073	31	5
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	156	137 024	1 095	6.9	4 716	94 796	653	80
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	121	95 505	801	7.0	3 526	70 739	511	58
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	11	17 005	39	7.2	730	16 544	79	7
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	18	14 841	1	7.7	324	5 363	44	13
5091	METALS, MINERALS (EX. PETROLEUM PROD., SCRAP)	127	191 115	242	3.9	5 109	125 876	846	38
5093	SCRAP, WASTE MATERIALS	72	148 148	1 561	4.0	3 911	73 999	537	17
5094	TOBACCO, TOBACCO PRODUCTS	6	27 891	719	4.8	644	17 687	188	5
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	53	84 533	100	4.8	1 996	43 523	254	16
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	92	128 441	200	3.6	2 116	50 157	414	54
5097	FURNITURE, HOME FURNISHINGS	48	57 913	63	4.8	1 410	26 048	219	25
5098	LUMBER, CONSTRUCTION MATERIALS	229	264 704	567	4.0	5 842	117 169	871	132
5099	OTHER MISCELLANEOUS PRODUCTS	432	932 743	903	3.3	14 756	276 622	2 194	220
COMMISSION MERCHANTS									
50	TOTAL	3 416	9 524 003	78 407	2.7	149 501	2 954 553	27 034	2 221
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	98	90 659	1 228	5.0	2 569	68 507	688	49
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	23	36 419	390	3.8	644	20 873	241	6
5013	AUTOMOTIVE EQUIPMENT	61	46 780	618	5.8	1 677	41 482	383	37
5014	TIRES, TUBES	14	7 460	220	6.2	248	6 152	64	6
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	65	62 055	1 536	6.4	2 714	46 214	360	29
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	23	18 174	1 080	7.2	801	17 321	122	9
5028	PAINTS, VARNISHES	4	1 652	27	11.6	138	2 157	21	3
5029	OTHER CHEMICALS, ALLIED PRODUCTS	38	42 229	429	5.9	1 775	26 736	217	17
503	DRY GOODS, APPAREL, TOTAL	201	471 865	2 791	3.9	8 424	160 872	1 091	123
5032	DRY GOODS, PIECE GOODS, NOTIONS	58	234 558	1 500	3.1	3 546	70 278	431	29
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	128	204 557	1 202	4.8	4 201	79 435	595	84
5039	FOOTWEAR	15	32 750	89	4.8	677	11 159	65	10
504	GROCERIES AND RELATED PRODUCTS, TOTAL	693	1 602 669	11 509	4.3	43 662	856 877	8 079	443
5043	DAIRY PRODUCTS	56	261 380	3 827	3.7	5 657	105 990	923	34
5044	POULTRY, POULTRY PRODUCTS	38	85 462	402	4.7	2 467	46 474	455	25
5045	CONFECTIONERY	11	10 294	35	4.1	134	2 537	29	15
5046	FISH, SEAFOODS	12	9 194	3	7.6	353	6 246	56	7
5047	MEATS, MEAT PRODUCTS	25	48 853	176	2.4	668	14 619	125	15
5048	FRESH FRUITS, VEGETABLES	406	714 287	4 305	5.4	26 850	534 153	5 266	246
5049	OTHER GROCERIES AND RELATED PRODUCTS	145	473 199	2 761	3.0	7 533	146 858	1 225	101
505	FARM PRODUCTS--RAW MATERIALS	849	5 438 249	43 581	1.2	33 157	628 668	7 088	693
506	ELECTRICAL GOODS, TOTAL	47	75 584	2 056	6.0	2 620	53 844	390	18
5063	ELECTRICAL SUPPLIES, APPARATUS	20	32 242	1 948	4.3	959	18 751	159	13
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	9	18 748	24	8.9	807	17 977	111	-
5065	ELECTRONIC PARTS, EQUIPMENT	18	24 594	84	6.0	854	17 116	120	5

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COMMISSION MERCHANTS--CONTINUED									
507	HOME, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	57	67 435	377	6.5	2 516	47 586	361	27
5072	HARDWARE,	16	13 647	161	4.6	683	12 431	124	6
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES,	30	45 106	187	7.1	1 525	29 342	192	14
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES,	11	8 682	29	6.7	308	5 813	45	7
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	408	309 346	4 916	8.2	14 756	319 900	2 340	220
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES,	334	231 581	4 184	8.6	11 952	256 110	1 839	178
5083	FARM AND GARDEN MACHINERY, EQUIPMENT,	21	20 387	285	6.5	755	20 489	164	12
5086	PROFESSIONAL EQUIPMENT, SUPPLIES,	16	24 440	91	5.3	495	10 944	90	6
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES,	22	24 991	262	7.9	1 147	22 657	164	18
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	15	7 947	94	8.5	407	9 700	83	6
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP),	86	167 798	3 041	4.3	4 117	81 422	664	38
5093	SCRAP, WASTE MATERIALS,	14	13 838	127	6.1	589	11 293	123	10
5094	TOBACCO, TOBACCO PRODUCTS,	10	18 164	557	2.4	458	11 316	94	5
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES,	20	29 862	667	7.6	1 364	24 699	202	6
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER,	54	82 867	1 084	7.0	3 034	67 627	439	19
5097	FURNITURE, HOME FURNISHINGS,	84	108 809	370	5.4	3 734	70 282	568	53
5098	LUMBER, CONSTRUCTION MATERIALS,	102	166 991	526	4.8	4 334	95 105	797	59
5099	OTHER MISCELLANEOUS PRODUCTS,	628	817 812	4 041	4.4	21 453	410 341	3 750	429
IMPORT AGENTS									
50	TOTAL,	393	2 112 040	33 110	2.2	26 279	466 370	3 185	99
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	4	29 091	1 274	2.6	518	8 458	57	-
5012	AUTOMOBILES, OTHER MOTOR VEHICLES,	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT,	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL,	16	27 437	498	4.8	737	13 489	106	4
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND,	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS, VARNISHES,	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS,	8	17 323	114	3.8	362	6 321	44	2
503	DRY GOODS, APPAREL, TOTAL,	48	88 525	1 610	5.7	2 504	47 042	310	10
5032	DRY GOODS, PIECE GOODS, NOTIONS,	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE,	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039	FOOTWEAR,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	GROCERIES AND RELATED PRODUCTS, TOTAL,	98	576 313	5 300	1.9	6 421	117 129	874	26
5043	DAIRY PRODUCTS,	3	2 471	46	3.9	49	701	5	1
5044	POULTRY, POULTRY PRODUCTS,	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5046	FISH, SEAFOODS,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS,	5	23 910	4	1.6	118	2 466	19	2
5048	FRESH FRUITS, VEGETABLES,	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	OTHER GROCERIES AND RELATED PRODUCTS,	51	411 437	5 159	1.3	3 121	54 535	379	20
505	FARM PRODUCTS--RAW MATERIALS,	32	96 442	894	2.0	942	16 798	125	17
506	ELECTRICAL GOODS, TOTAL,	9	28 791	95	4.0	1 102	20 780	140	2
5063	ELECTRICAL SUPPLIES, APPARATUS,	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS,	3	11 200	-	5.0	245	3 780	45	-
5065	ELECTRONIC PARTS, EQUIPMENT,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HOME, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL,	4	4 843	89	5.9	196	4 109	25	-
5072	HARDWARE,	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES,	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL,	35	92 098	2 829	2.9	1 469	29 972	225	5
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES,	29	90 556	2 804	2.8	1 401	28 460	215	2
5083	FARM AND GARDEN MACHINERY, EQUIPMENT,	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086	PROFESSIONAL EQUIPMENT, SUPPLIES,	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES,	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP),	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	SCRAP, WASTE MATERIALS,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES,	14	17 413	102	5.6	674	13 051	64	4
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER,	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5097	FURNITURE, HOME FURNISHINGS,	15	18 573	1 040	4.5	525	10 766	78	8
5098	LUMBER, CONSTRUCTION MATERIALS,	15	24 012	27	4.2	595	9 750	67	3
5099	OTHER MISCELLANEOUS PRODUCTS,	67	879 266	14 434	1.4	7 077	108 288	748	18
EXPORT AGENTS									
50	TOTAL,	544	2 178 910	25 909	2.8	35 667	704 862	4 836	167
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL,	23	23 541	167	5.6	685	10 941	81	8
5012	AUTOMOBILES, OTHER MOTOR VEHICLES,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	AUTOMOTIVE EQUIPMENT,	19	20 165	138	5.8	579	9 001	65	8
5014	TIRES, TUBES,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL,	28	28 989	101	5.0	928	18 511	163	6
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND,	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5028	PAINTS, VARNISHES,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS,	15	19 678	95	4.8	588	12 544	120	4

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
EXPORT AGENTS--CONTINUED									
503	DRY GOODS, APPAREL, TOTAL	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	DRY GOODS, PIECE GOODS, NOTIONS	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	15	41 319	488	4.2	868	16 318	134	5
5039	FOOTWEAR	3	3 507	-	5.2	56	999	5	2
504	GROCERIES AND RELATED PRODUCTS, TOTAL	44	174 378	117	2.6	2 686	49 250	371	19
5047	MEATS, MEAT PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	12	62 765	26	3.4	1 090	19 868	138	8
5049	OTHER GROCERIES AND RELATED PRODUCTS	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS	61	629 367	7 477	1.6	6 625	146 921	936	34
506	ELECTRICAL GOODS, TOTAL	28	63 294	688	4.4	1 464	30 615	211	10
5063	ELECTRICAL SUPPLIES, APPARATUS	3	1 013	9	9.0	42	765	7	3
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	12	14 985	98	5.5	340	7 018	56	3
5065	ELECTRONIC PARTS, EQUIPMENT	13	47 296	581	3.9	1 082	22 832	148	4
507	HOME, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	15	11 471	22	7.0	9 419	72	72	5
5072	HARDWARE	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	3	4 081	-	5.4	166	2 631	16	-
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	140	225 123	900	6.3	8 117	155 672	1 117	39
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	105	192 270	754	6.3	6 746	131 894	913	29
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	7	3 863	3	6.3	104	1 801	20	2
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	9	10 260	97	9.6	563	8 958	81	2
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	9	4 667	41	8.2	248	5 336	35	2
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	10	14 063	5	3.9	456	7 683	68	4
5091	METALS, MINERALS (EX. PETROLEUM PROD. SCRAP)	36	234 991	3 283	3.5	4 136	68 622	437	4
5093	SCRAP, WASTE MATERIALS	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	11	19 602	65	3.5	303	7 993	50	-
5097	FURNITURE, HOME FURNISHINGS	8	13 638	19	2.3	218	4 445	33	-
5098	LUMBER, CONSTRUCTION MATERIALS	11	10 207	527	3.3	265	4 735	41	4
5099	OTHER MISCELLANEOUS PRODUCTS	85	447 998	9 666	2.2	6 579	134 326	880	23
MANUFACTURERS AGENTS									
50	TOTAL	11 189	10 941 319	41 309	6.0	340 096	6 677 602	45 895	6 597
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL	454	790 667	700	5.0	18 655	351 131	2 093	319
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	30	68 369	251	5.7	2 114	38 988	277	15
5013	AUTOMOTIVE EQUIPMENT	419	716 720	410	4.9	16 372	307 803	1 791	301
5014	TIRES, TUBES	5	5 578	39	9.5	169	4 340	25	3
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL	407	549 731	4 033	4.8	16 505	317 161	2 138	179
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	116	217 236	1 642	5.4	6 752	136 734	961	53
5028	PAINTS, VARNISHES	71	82 531	399	4.3	2 431	44 878	294	43
5029	OTHER CHEMICALS, ALLIED PRODUCTS	220	249 964	1 992	4.4	7 322	135 549	883	83
503	DRY GOODS, APPAREL, TOTAL	687	1 002 276	674	4.9	22 856	434 503	3 295	510
5032	DRY GOODS, PIECE GOODS, NOTIONS	182	381 484	260	4.8	9 492	183 963	1 518	117
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	474	588 909	411	5.0	12 874	241 247	1 703	364
5039	FOOTWEAR	31	31 883	3	4.5	490	9 293	74	29
504	GROCERIES AND RELATED PRODUCTS, TOTAL	21	20 881	1	4.6	437	8 499	65	13
5043	DAIRY PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY, POULTRY PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	CONFECTIONERY	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	MEATS, MEAT PRODUCTS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	OTHER GROCERIES AND RELATED PRODUCTS	5	7 561	1	3.5	115	1 324	8	-
505	FARM PRODUCTS--RAW MATERIALS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS, TOTAL	2 346	2 436 328	5 590	6.2	76 389	1 492 616	9 571	1 242
5063	ELECTRICAL SUPPLIES, APPARATUS	931	796 387	1 753	6.6	25 542	499 805	3 439	629
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	170	219 998	334	5.2	5 182	104 039	699	112
5065	ELECTRONIC PARTS, EQUIPMENT	1 245	1 419 943	3 503	6.2	45 665	888 772	5 433	501
507	HOME, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL	1 382	1 079 594	5 807	6.6	38 749	782 190	5 329	911
5072	HARDWARE	316	279 228	599	6.5	8 049	150 143	1 052	245
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	809	551 159	4 718	7.3	22 923	465 583	3 251	506
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES	257	249 207	490	5.3	7 777	166 464	1 026	160
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	3 092	2 062 314	17 075	8.1	94 478	1 863 361	12 966	1 697
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES	2 559	1 629 114	15 581	8.3	78 756	1 545 480	10 660	1 429
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	58	38 061	306	7.6	1 238	21 009	173	31
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	149	88 226	446	9.4	4 318	98 087	803	65
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	158	119 427	404	7.3	4 069	84 636	618	91
5088	TRANSPORTATION EQUIP., SUPPL., EX AUTOMOTIVE	168	187 486	338	6.2	6 097	114 149	712	81
5091	METALS, MINERALS (EX. PETROLEUM PROD. SCRAP)	519	621 461	837	4.2	13 536	269 874	1 865	282
5093	SCRAP, WASTE MATERIALS	3	3 564	-	4.7	134	1 423	7	1
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	5	7 093	-	3.9	104	2 352	20	5
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	208	241 837	393	4.4	5 260	100 711	726	124
5097	FURNITURE, HOME FURNISHINGS	638	612 752	1 541	6.0	17 657	323 844	2 293	467
5098	LUMBER, CONSTRUCTION MATERIALS	491	401 323	1 417	5.2	11 157	235 085	1 860	255
5099	OTHER MISCELLANEOUS PRODUCTS	935	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unin- corporated businesses (number)
SELLING AGENTS									
50	TOTAL	2 574	8 292 429	39 216	3.9	160 326	3 158 462	24 438	975
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, TOTAL . . .	63	180 725	326	3.6	3 214	61 227	407	29
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	13	87 496	116	2.9	1 333	24 030	180	5
5013	AUTOMOTIVE EQUIPMENT	42	90 199	210	4.0	1 704	33 482	205	21
5014	TIRES, TUBES	8	3 030	-	13.0	177	3 715	22	3
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL . . .	77	217 988	495	5.6	7 052	169 556	1 042	26
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	24	139 110	243	5.7	4 200	112 577	702	13
5028	PAINTS, VARNISHES	10	10 614	11	8.1	490	13 094	66	2
5029	OTHER CHEMICALS, ALLIED PRODUCTS	43	68 264	241	5.0	2 362	43 885	274	11
503	DRY GOODS, APPAREL, TOTAL	518	2 189 163	3 266	3.9	41 045	754 950	4 374	208
5032	DRY GOODS, PIECE GOODS, NOTIONS	187	1 403 015	1 609	3.2	21 385	421 924	2 316	46
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	309	739 115	1 619	5.2	18 757	318 517	1 972	154
5039	FOOTWEAR	22	47 033	38	3.8	903	14 509	86	8
504	GROCERIES AND RELATED PRODUCTS, TOTAL	402	1 562 030	7 210	4.6	33 539	712 460	7 155	112
5043	DAIRY PRODUCTS	77	558 236	2 200	4.6	13 443	279 418	2 371	12
5044	POULTRY, POULTRY PRODUCTS	28	117 992	582	3.9	2 340	45 525	425	7
5045	CONFECTIONERY	14	15 085	-	5.0	285	6 173	55	9
5046	FISH, SEAFOODS	9	9 014	203	5.1	262	4 725	103	4
5047	MEATS, MEAT PRODUCTS	7	10 051	7	4.4	257	4 290	32	5
5048	FRESH FRUITS, VEGETABLES	194	532 580	2 007	4.0	9 170	182 352	1 808	47
5049	OTHER GROCERIES AND RELATED PRODUCTS	73	319 072	2 211	6.1	7 782	189 977	2 361	28
505	FARM PRODUCTS--RAW MATERIALS	203	1 436 119	16 710	1.3	10 629	228 692	2 877	62
506	ELECTRICAL GOODS, TOTAL	87	106 046	295	7.7	3 210	63 699	412	39
5063	ELECTRICAL SUPPLIES, APPARATUS	34	46 996	248	7.9	1 097	23 412	158	15
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	13	18 778	6	5.7	437	8 876	70	8
5065	ELECTRONIC PARTS, EQUIPMENT	40	40 272	41	8.4	1 676	31 411	184	16
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	60	59 623	328	6.3	2 604	50 995	524	37
5072	HARDWARE	25	35 265	176	6.3	1 696	34 204	365	16
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES . .	24	11 135	115	6.9	348	8 590	105	11
5077	AIR CONDITIONING, REFRIG. EQUIP., SUPPLIES . .	11	13 223	37	5.9	560	8 201	54	10
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	288	250 071	2 497	8.5	11 286	219 092	1 539	139
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	217	185 647	2 197	8.6	8 886	174 088	1 224	103
5083	FARM AND GARDEN MACHINERY, EQUIPMENT	8	5 867	17	8.2	192	2 873	22	5
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	18	9 417	28	12.0	416	9 238	63	14
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES . .	33	31 740	141	6.9	1 046	18 267	132	16
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	12	17 400	114	8.6	746	14 626	98	1
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	194	761 409	2 907	3.3	13 326	250 077	1 659	32
5093	SCRAP, WASTE MATERIALS	16	31 322	737	4.1	677	10 830	77	3
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES . .	17	40 936	91	3.7	910	18 960	150	12
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER . .	67	297 803	379	3.2	4 897	93 138	562	24
5097	FURNITURE, HOME FURNISHINGS	142	351 827	400	5.9	10 820	205 277	1 211	53
5098	LUMBER, CONSTRUCTION MATERIALS	94	151 206	402	4.6	3 675	70 958	599	32
5099	OTHER MISCELLANEOUS PRODUCTS	346	656 161	3 173	4.0	13 442	248 551	1 850	167
PURCHASING AGENTS' RESIDENT BUYERS									
50	TOTAL	220	1 201 146	4 005	2.6	19 315	370 728	3 017	92
502	DRUGS, CHEMICALS, ALLIED PRODUCTS, TOTAL . . .	12	35 634	582	3.8	709	12 697	150	4
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS, SUND.	8	29 909	582	4.0	620	11 022	100	2
5028	PAINTS, VARNISHES	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5029	OTHER CHEMICALS, ALLIED PRODUCTS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	DRY GOODS, APPAREL, TOTAL	112	908 007	599	2.4	14 017	266 453	2 089	60
5032	DRY GOODS, PIECE GOODS, NOTIONS	14	234 890	16	1.1	1 906	37 675	279	5
5035	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE.	94	669 165	521	2.8	11 999	225 610	1 793	53
5039	FOOTWEAR	4	3 952	62	6.1	112	3 168	17	2
504	GROCERIES AND RELATED PRODUCTS, TOTAL	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	DAIRY PRODUCTS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	FARM PRODUCTS--RAW MATERIALS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	ELECTRICAL GOODS, TOTAL	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063	ELECTRICAL SUPPLIES, APPARATUS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	ELECTRICAL APPLIANCES, TV, RADIO SETS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	HDWE, PLUMB'G, HEAT'G EQUIP, SUPPLIES, TOTAL.	4	3 573	4	5.6	74	1 591	14	1
5072	HARDWARE	4	3 573	4	5.6	74	1 591	14	1
508	MACHINERY, EQUIPMENT, SUPPLIES, TOTAL	16	41 502	159	4.3	675	12 628	105	3
5082	COMMERCIAL, INDUS. MACH., EQUIP., SUPPLIES.	7	32 859	106	3.7	474	8 909	68	1
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	TRANSPORTATION EQUIP., SUPPL, EX AUTOMOTIVE	4	2 878	29	6.7	132	2 474	20	2
5091	METALS, MINERALS (EX. PETROLEUM PROD, SCRAP).	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER . .	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5097	FURNITURE, HOME FURNISHINGS	8	6 683	105	9.2	356	9 508	91	2
5098	LUMBER, CONSTRUCTION MATERIALS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	OTHER MISCELLANEOUS PRODUCTS	47	127 378	172	2.5	2 278	43 847	359	18

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Type of Operation, by Kind of Business—United States: 1963—Continued

SIC code	Kind of business and type of operation	Establishments (number)	Sales (\$1,000)	Inventories, end of year at cost (\$1,000)	Operating expenses as percent of sales	Payroll, entire year (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	Sales personnel, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)
COUNTRY GRAIN ELEVATORS									
50	TOTAL	7 653	5 059 224	266 846	6.7	146 988	2 840 662	33 231	2 270
CREAM, PRODUCE STATIONS									
50	TOTAL	411	207 177	2 085	10.7	10 235	201 883	2 872	349
COMMISSION BUYERS OF FARM PRODUCTS									
50	TOTAL	244	172 153	2 173	6.6	4 940	94 470	1 435	224
504	GROCERIES AND RELATED PRODUCTS, TOTAL	121	51 776	549	11.3	2 739	52 603	800	97
5043	DAIRY PRODUCTS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	POULTRY, POULTRY PRODUCTS	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	FRESH FRUITS, VEGETABLES	84	37 750	500	12.9	2 219	42 664	609	63
505	FARM PRODUCTS--RAW MATERIALS	109	112 798	1 308	3.4	1 387	27 582	513	120
5099	OTHER MISCELLANEOUS PRODUCTS	14	7 579	316	21.8	814	14 285	122	7
PACKING HOUSES--FRESH FRUITS, VEGETABLES									
50	TOTAL	1 157	1 005 901	15 737	23.6	115 862	2 583 546	40 191	580
LIVESTOCK CONCENTRATION YARDS									
50	TOTAL	771	957 586	11 311	2.7	9 181	171 719	2 271	496
BUYERS OF FARM PRODUCTS									
50	TOTAL	3 874	2 418 204	145 357	10.3	110 380	2 221 327	31 035	3 032
504	GROCERIES AND RELATED PRODUCTS, TOTAL	2 254	1 267 072	15 872	12.3	70 167	1 382 150	18 952	1 804
5043	DAIRY PRODUCTS	216	241 339	2 638	9.0	10 134	198 943	2 160	45
5044	POULTRY, POULTRY PRODUCTS	1 178	585 557	7 860	11.4	31 398	629 101	9 150	1 073
5048	FRESH FRUITS, VEGETABLES	860	440 176	5 374	15.2	28 635	554 106	7 642	686
505	FARM PRODUCTS--RAW MATERIALS	1 153	962 230	112 087	6.3	24 620	531 819	8 527	949
5099	OTHER MISCELLANEOUS PRODUCTS	467	188 902	17 398	17.4	15 593	307 358	3 556	279

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TABLE 12. Operating Receipts, Value Produced, and Annual Payroll by Kind of Business--United States: 1963

(In millions of dollars. Tables 12 to 17 present measures of value produced in and by merchant wholesaling firms. For an explanation of methodology, procedures, and terms used, see Summary of Findings at the front of this volume)

SIC code	Kind of business	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
					Market prices	Factor cost	
50	MERCHANT WHOLESALERS, TOTAL	156 422	28 473	27 119	19 898	17 341	12 120
	DURABLE GOODS,	67 414	15 199	14 577	10 616	9 748	7 072
	NONDURABLE GOODS,	89 008	13 274	12 542	9 282	7 593	5 048
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT.	10 293	2 595	2 503	1 884	1 714	1 224
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	3 575	585	566	414	335	222
5013,5014	AUTOMOTIVE EQUIPMENT, TIRES, TUBES.	6 717	2 010	1 937	1 470	1 369	1 002
5013	AUTOMOTIVE EQUIPMENT.	6 088	1 832	1 772	1 358	1 267	924
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	5 951	1 250	1 200	847	787	531
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	3 602	690	668	482	452	305
	GENERAL-LINE DRUGS.	1 925	326	319	241	230	152
5028	PAINTS, VARNISHES	347	99	96	61	56	45
5029	OTHER CHEMICALS, ALLIED PRODUCTS.	2 002	461	436	304	279	181
503	DRY GOODS, APPAREL.	6 989	1 307	1 162	772	737	509
5032	DRY GOODS, NOTIONS.	2 603	470	432	292	278	200
	PIECE GOODS CONVERTERS.	1 157	170	129	73	70	51
5035,5039	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, FOOTWEAR.	3 229	667	601	407	389	258
504	GROCERIES AND RELATED PRODUCTS ¹	30 648	3 576	3 347	2 412	2 193	1 563
5042	GENERAL-LINE GROCERIES.	11 692	935	900	676	613	436
5043,6,9	SPECIALTY-LINE GROCERIES.	8 186	1 220	1 132	800	720	532
5045	CONFECTIONERY	851	140	132	95	85	57
5047	MEAT, MEAT PRODUCTS	5 359	584	540	384	355	263
5048	FRESH FRUIT, VEGETABLES	2 939	515	484	346	318	203
505	FARM PRODUCTS--RAW MATERIALS ¹	13 592	775	716	496	446	215
	COTTON.	2 541	108	104	51	49	22
	GRAIN	8 739	443	414	316	277	120
506	ELECTRICAL GOODS.	9 877	1 807	1 733	1 249	1 162	846
5063	ELECTRICAL SUPPLIES, APPARATUS.	4 192	720	691	529	493	359
5064,5065	ELECTRICAL APPLIANCES, TV, RADIO SETS, ELECTRONIC PARTS, EQUIPMENT.	5 684	1 080	1 042	720	669	487
5064	APPLIANCES, TV, RADIO SETS.	4 047	632	612	408	385	287
507	HARDWARE; PLUMBING-HEATING EQUIPMENT, SUPPLIES.	6 803	1 499	1 441	1 063	982	768
5072	HARDWARE.	2 537	578	555	415	384	297
	GENERAL-LINE HARDWARE	1 599	338	324	248	231	178
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES.	3 459	694	669	493	454	365
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	807	227	217	155	144	106
508	MACHINERY, EQUIPMENT, SUPPLIES.	16 681	4 423	4 245	3 076	2 840	2 096
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	11 444	2 938	2 818	2 048	1 879	1 383
	COMMERCIAL MACHINES, EQUIPMENT.	1 435	453	431	307	279	209
	CONSTRUCTION MACHINERY, EQUIPMENT	2 606	607	584	433	392	280
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	7 405	1 878	1 802	1 310	1 208	894
5086	PROFESSIONAL EQUIPMENT, SUPPLIES.	2 067	647	621	460	436	316
5037	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	1 409	433	417	293	274	208
5083,5088	OTHER MACHINERY, EQUIPMENT, SUPPLIES.	1 761	405	389	275	251	189
5091	METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP).	7 845	1 483	1 409	1 042	953	621
	IRON, STEEL AND PRODUCTS.	5 527	1 220	1 155	859	783	549
	NONFERROUS METALS	1 657	204	197	140	132	75
	COAL.	661	59	57	43	38	26
5093	SCRAP, WASTE MATERIALS.	3 444	820	792	564	499	339
	IRON, STEEL SCRAP	1 911	449	434	311	273	181
	WASTE MATERIALS	1 533	371	358	253	226	158
5094	TOBACCO, TOBACCO PRODUCTS	4 678	939	931	865	252	160
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	8 190	1 742	1 713	1 411	910	533
	BEER.	3 382	673	659	495	424	286
	WINE, DISTILLED SPIRITS	4 807	1 069	1 054	916	486	247
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	4 701	1 012	957	717	674	501
	PAPER	3 647	676	657	508	482	338
	STATIONERY, OFFICE SUPPLIES	1 054	336	300	209	197	163
5097	FURNITURE, HOME FURNISHINGS	3 380	856	803	560	529	362
	FURNITURE--HOUSEHOLD, OFFICE.	1 002	257	246	160	149	117
	HOME FURNISHINGS, FLOOR COVERINGS	2 379	599	557	400	380	245
5098	LUMBER, CONSTRUCTION MATERIALS.	8 655	1 525	1 471	1 059	954	705
	LUMBER, MILLWORK.	5 634	778	754	546	492	344
	CONSTRUCTION MATERIALS.	3 021	747	717	513	462	361
5099	OTHER MISCELLANEOUS PRODUCTS.	14 687	2 864	2 696	1 881	1 704	1 115
	AMUSEMENT, SPORTING GOODS	2 030	473	454	320	299	196
	BOOKS, MAGAZINES, NEWSPAPERS.	1 028	265	248	188	177	125
	FARM SUPPLIES	2 373	357	340	226	202	117
	JEWELRY	1 097	250	237	162	153	108
	OTHER MISCELLANEOUS	8 159	1 519	1 417	985	873	572

Note: The sampling variability of the measures shown above, except for total operating receipts, is the same as that shown in table 13 for the ratio of these measures to total operating receipts. Total operating receipts figures are based on complete coverage in the 1963 Census of Business and are not subject to sampling error.

¹Total includes one kind of business not shown separately because of extreme variability.

TABLE 13. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business--United States: 1963

SIC code	Kind of business	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
50	MERCHANT WHOLESALERS, TOTAL	18.2	17.3	12.7	11.1	7.7	0.6 TO 0.8
	DURABLE GOODS	22.5	21.6	15.7	14.5	10.5	0.8 TO 0.9
	NONDURABLE GOODS	14.9	14.1	10.4	8.5	5.7	1.0 TO 1.4
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	25.2	24.3	18.3	16.7	11.9	2 TO 3
5012	AUTOMOBILES, OTHER MOTOR VEHICLES	16.4	15.8	11.6	9.4	6.2	4 TO 6
5013, 5014	AUTOMOTIVE EQUIPMENT, TIRES, TUBES	29.9	28.8	21.9	20.4	14.9	2 TO 3
5013	AUTOMOTIVE EQUIPMENT	30.1	29.1	22.3	20.8	15.2	2 TO 3
502	DRUGS, CHEMICALS, ALLIED PRODUCTS	21.0	20.2	14.2	13.2	8.9	2 TO 3
5022	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	19.2	18.5	13.4	12.6	8.5	3 TO 4
	GENERAL-LINE DRUGS	17.0	16.6	12.5	12.0	7.9	3 TO 4
5028	PAINTS, VARNISHES	28.7	27.6	17.6	16.2	13.0	3 TO 6
5029	OTHER CHEMICALS, ALLIED PRODUCTS	23.0	21.8	15.2	14.0	9.0	3 TO 5
503	DRY GOODS, APPAREL	18.7	16.6	11.1	10.6	7.3	2 TO 4
5032	DRY GOODS, NOTIONS	18.1	16.6	11.2	10.7	7.7	4 TO 6
	PIECE GOODS CONVERTERS	14.7	11.1	6.3	6.0	4.4	3 TO 7
5035, 5039	APPAREL AND ACCESSORIES, HOSIERY, LINGERIE, FOOTWEAR	20.7	18.6	12.6	12.1	8.0	4 TO 6
504	GROCERIES AND RELATED PRODUCTS ¹	11.7	10.9	7.9	7.2	5.1	2 TO 3
5042	GENERAL-LINE GROCERIES	8.0	7.7	5.8	5.2	3.7	2
5043, 6, 9	SPECIALTY-LINE GROCERIES	14.9	13.8	9.8	8.8	6.5	4 TO 6
5045	CONFECTIONERY	16.5	15.5	11.2	10.1	6.7	6 TO 8
5047	MEAT, MEAT PRODUCTS	10.9	10.1	7.2	6.6	4.9	4 TO 7
5048	FRESH FRUIT, VEGETABLES	17.5	16.5	11.8	10.8	6.9	3 TO 6
505	FARM PRODUCTS--RAW MATERIALS ¹	5.7	5.3	3.7	3.3	1.6	3 TO 4
	COTTON	4.2	4.1	2.0	1.9	0.9	6 TO 9
	GRAIN	5.1	4.7	3.6	3.2	1.4	4
506	ELECTRICAL GOODS	18.3	17.5	12.6	11.8	8.6	3 TO 5
5063	ELECTRICAL SUPPLIES, APPARATUS	17.2	16.5	12.6	11.8	8.6	2 TO 4
5064, 5065	ELECTRICAL APPLIANCES, TV, RADIO SETS, ELECTRONIC PARTS, EQUIPMENT	19.0	18.3	12.7	11.8	8.6	6 TO 8
5064	APPLIANCES, TV, RADIO SETS	15.6	15.1	10.1	9.5	7.1	6 TO 8
507	HARDWARE; PLUMBING-HEATING EQUIPMENT, SUPPLIES	22.0	21.2	15.6	14.4	11.3	1 TO 2
5072	HARDWARE	22.8	21.9	16.4	15.1	11.7	2
	GENERAL-LINE HARDWARE	21.1	20.3	15.5	14.4	11.1	2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES	20.1	19.4	14.3	13.1	10.5	3 TO 4
5077	AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	28.2	26.9	19.2	17.9	13.1	3 TO 4
508	MACHINERY, EQUIPMENT, SUPPLIES	26.5	25.5	18.4	17.0	12.6	2
5082	COMMERCIAL, INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	25.7	24.6	17.9	16.4	12.1	3 TO 4
	COMMERCIAL MACHINES, EQUIPMENT	31.6	30.1	21.4	19.5	14.6	4 TO 6
	CONSTRUCTION MACHINERY, EQUIPMENT	23.3	22.4	16.6	15.0	10.8	3 TO 4
	INDUSTRIAL MACHINERY, EQUIPMENT, SUPPLIES	25.4	24.3	17.7	16.3	12.1	3 TO 4
5086	PROFESSIONAL EQUIPMENT, SUPPLIES	31.3	30.1	22.3	21.1	15.3	2 TO 4
5087	SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	30.7	29.6	20.8	19.4	14.8	2 TO 4
5083, 5088	OTHER MACHINERY, EQUIPMENT, SUPPLIES	23.0	22.1	15.6	14.3	10.7	8 TO 9
5091	METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP)	18.9	18.0	13.3	12.2	7.9	2
	IRON, STEEL AND PRODUCTS	22.1	20.9	15.5	14.2	9.9	3 TO 6
	NONFERROUS METALS	12.3	11.9	8.4	7.9	4.5	4 TO 8
	COAL	9.0	8.6	6.5	5.7	3.9	5 TO 9
5093	SCRAP, WASTE MATERIALS	23.8	23.0	16.4	14.5	9.8	4 TO 6
	IRON, STEEL SCRAP	23.5	22.8	16.3	14.3	9.5	4 TO 9
	WASTE MATERIALS	24.2	23.3	16.5	14.7	10.3	6 TO 7
5094	TOBACCO, TOBACCO PRODUCTS	20.1	19.9	18.5	5.4	3.4	3 TO 4
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	21.3	20.9	17.2	11.1	6.5	2 TO 3
	BEER	19.9	19.5	14.6	12.5	8.4	2 TO 3
	WINE, DISTILLED SPIRITS	22.2	21.9	19.1	10.1	5.1	3 TO 5
5096	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	21.5	20.4	15.3	14.4	10.7	4 TO 5
	PAPER	18.5	18.0	13.9	13.2	9.3	4 TO 5
	STATIONERY, OFFICE SUPPLIES	31.9	28.4	19.9	18.7	15.5	8 TO 10
5097	FURNITURE, HOME FURNISHINGS	25.3	23.8	16.6	15.7	10.7	2
	FURNITURE--HOUSEHOLD, OFFICE	25.7	24.5	16.0	14.8	11.7	3 TO 5
	HOME FURNISHINGS, FLOOR COVERINGS	25.2	23.4	16.8	16.0	10.3	3 TO 4
5098	LUMBER, CONSTRUCTION MATERIALS	17.6	17.0	12.2	11.0	8.2	3 TO 4
	LUMBER, MILLWORK	13.8	13.4	9.7	8.7	6.1	5 TO 6
	CONSTRUCTION MATERIALS	24.7	23.7	17.0	15.3	12.0	5 TO 9
5099	OTHER MISCELLANEOUS PRODUCTS	19.5	18.4	12.8	11.6	7.6	4 TO 5
	AMUSEMENT, SPORTING GOODS	23.3	22.4	15.7	14.8	9.6	3 TO 6
	BOOKS, MAGAZINES, NEWSPAPERS	25.8	24.1	18.3	17.2	12.2	3 TO 6
	FARM SUPPLIES	15.1	14.3	9.5	8.5	4.9	5 TO 9
	JEWELRY	22.8	21.6	14.8	13.9	9.9	4 TO 6
	OTHER MISCELLANEOUS PRODUCTS	18.6	17.4	12.1	10.7	7.0	6 TO 8

¹ Total includes one kind of business not shown separately because of extreme variability.

TABLE 14. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business and Operating Receipts Size—United States: 1963

(In millions of dollars. Details will not add to totals because (a) part year reporters are included in the kind-of-business totals but are not included in the detail by size class, and (b) some size classes are not shown separately because of extreme variability of the reported data)

SIC code	Kind of business and operating receipts size	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
					Market prices	Factor cost	
	MERCHANT WHOLESALERS, TRADES.	156 422	28 473	27 119	19 898	17 341	12 120
	\$10,000,000 AND OVER.	49 932	5 992	5 742	4 394	3 745	2 197
	\$5,000,000 TO \$9,999,000.	16 498	2 607	2 491	1 848	1 584	1 122
	\$2,000,000 TO \$4,999,000.	26 622	4 845	4 579	3 381	2 875	2 130
	\$1,000,000 TO \$1,999,000.	21 316	4 519	4 263	3 091	2 707	2 004
	\$500,000 TO \$999,000.	17 714	4 163	3 950	2 852	2 551	1 913
	\$300,000 TO \$499,000.	14 220	3 697	3 512	2 531	2 275	1 692
	\$100,000 TO \$299,000.	4 948	1 420	1 346	950	851	619
	UNDER \$100,000.	2 581	901	852	586	519	315
	DURABLE GOODS, TOTAL.	67 414	15 199	14 577	10 616	9 748	7 072
	\$10,000,000 AND OVER.	15 619	2 655	2 562	1 906	1 734	1 125
	\$5,000,000 TO \$9,999,000.	6 644	1 222	1 176	877	811	585
	\$2,000,000 TO \$4,999,000.	11 820	2 435	2 340	1 702	1 572	1 170
	\$1,000,000 TO \$1,999,000.	10 638	2 532	2 425	1 766	1 628	1 213
	\$500,000 TO \$999,000.	9 416	2 467	2 363	1 714	1 582	1 224
	\$300,000 TO \$499,000.	7 843	2 251	2 165	1 569	1 435	1 082
	\$100,000 TO \$299,000.	2 842	909	867	614	557	421
	UNDER \$100,000.	1 535	589	559	393	352	221
	NONDURABLE GOODS, TOTAL.	89 008	13 274	12 542	9 282	7 593	5 048
	\$10,000,000 AND OVER.	34 314	3 431	3 294	2 539	2 059	1 132
	\$5,000,000 TO \$9,999,000.	9 854	1 350	1 271	956	749	522
	\$2,000,000 TO \$4,999,000.	14 802	2 457	2 294	1 702	1 332	992
	\$1,000,000 TO \$1,999,000.	10 677	1 975	1 847	1 345	1 089	801
	\$500,000 TO \$999,000.	8 298	1 701	1 602	1 145	987	697
	\$300,000 TO \$499,000.	6 377	1 448	1 352	976	855	612
	\$100,000 TO \$299,000.	2 107	520	487	343	301	202
	UNDER \$100,000.	1 046	321	302	199	174	101
501	MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT.	10 293	2 595	2 503	1 884	1 714	1 224
	\$10,000,000 AND OVER.	2 075	371	361	280	226	116
	\$5,000,000 TO \$9,999,000.	606	113	109	79	73	54
	\$2,000,000 TO \$4,999,000.	1 247	251	241	182	171	123
	\$1,000,000 TO \$1,999,000.	1 610	425	411	308	288	193
	\$500,000 TO \$999,000.	1 712	491	474	354	324	274
	\$300,000 TO \$499,000.	1 720	501	480	368	337	263
	\$100,000 TO \$299,000.	777	251	241	178	162	124
	UNDER \$100,000.	368	131	125	94	88	48
502	DRUGS, CHEMICALS, ALLIED PRODUCTS.	5 951	1 250	1 200	847	787	531
	\$10,000,000 AND OVER.	2 042	353	341	263	247	145
	\$5,000,000 TO \$9,999,000.	796	160	154	107	100	68
	\$2,000,000 TO \$4,999,000.	1 011	197	187	127	119	83
	\$1,000,000 TO \$1,999,000.	693	164	154	103	96	67
	\$500,000 TO \$999,000.	570	140	135	98	88	66
	\$300,000 TO \$499,000.	475	128	124	74	67	63
	\$100,000 TO \$299,000.	169	56	54	36	32	23
	UNDER \$100,000.	97	37	34	21	18	13
503	DRY GOODS, APPAREL.	6 989	1 307	1 162	772	737	509
	\$10,000,000 AND OVER.	1 050	139	124	76	76	45
	\$5,000,000 TO \$9,999,000.	885	120	112	74	71	55
	\$2,000,000 TO \$4,999,000.	1 579	300	259	177	169	109
	\$1,000,000 TO \$1,999,000.	1 297	262	222	143	136	102
	\$500,000 TO \$999,000.	1 011	225	195	130	125	85
	\$300,000 TO \$499,000.	701	156	147	95	90	66
	\$100,000 TO \$299,000.	220	53	49	35	33	27
504	GROCERIES AND RELATED PRODUCTS.	30 648	3 576	3 347	2 412	2 193	1 563
	\$10,000,000 AND OVER.	11 451	870	824	607	561	355
	\$5,000,000 TO \$9,999,000.	3 477	362	337	240	223	156
	\$2,000,000 TO \$4,999,000.	5 456	737	693	491	447	344
	\$1,000,000 TO \$1,999,000.	3 731	552	515	373	340	250
	\$500,000 TO \$999,000.	2 827	512	475	325	288	221
	\$300,000 TO \$499,000.	2 180	451	425	322	283	198
	\$100,000 TO \$299,000.	719	155	142	103	93	61
	UNDER \$100,000.	331	72	69	46	39	19
505	FARM PRODUCTS--RAW MATERIALS.	13 592	775	716	496	446	215
	\$10,000,000 AND OVER.	10 229	460	440	307	276	123
	\$1,000,000 TO \$9,999,000*.	2 541	234	208	135	122	66
506	ELECTRICAL GOODS.	9 877	1 807	1 733	1 249	1 162	846
	\$10,000,000 AND OVER.	3 972	560	544	377	354	254
	\$5,000,000 TO \$9,999,000.	1 078	186	180	137	128	84
	\$2,000,000 TO \$4,999,000.	1 606	267	255	186	175	132
	\$1,000,000 TO \$1,999,000.	1 184	260	251	189	178	124
	\$500,000 TO \$999,000.	902	198	190	133	124	100
	\$300,000 TO \$499,000.	685	199	188	135	124	99
	\$100,000 TO \$299,000.	213	60	57	39	35	26
	UNDER \$100,000.	103	38	37	29	26	17

Note: The sampling variability of the measures shown above, except for total operating receipts, is the same as that shown in table 15 for the ratio of these measures to total operating receipts. Total operating receipts figures are based on complete coverage in the 1963 Census of Business and are not subject to sampling error.

*Individual size classes could not be shown because of extreme variability of the reported data.

TABLE 14. Operating Receipts, Value Produced, and Annual Payroll, by Kind of Business and Operating Receipts Size—United States: 1963—Continued

(In millions of dollars. Details will not add to totals because (a) part year reporters are included in the kind-of-business totals but are not included in the detail by size class, and (b) some size classes are not shown separately because of extreme variability of the reported data)

SIC code	Kind of business and operating receipts size	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
					Market prices	Factor cost	
	HARDWARE, PLUMBING-HEATING EQUIPMENT, SUPPLIES.	6 803	1 499	1 441	1 063	982	768
	\$10,000,000 AND OVER.	1 337	242	231	183	171	122
	\$5,000,000 TO \$9,999,000.	661	134	130	101	94	68
	\$2,000,000 TO \$4,999,000.	1 226	243	234	166	151	128
	\$1,000,000 TO \$1,999,000.	1 226	272	262	194	180	152
	\$500,000 TO \$999,000.	1 134	288	278	209	193	146
	\$300,000 TO \$499,000.	801	196	188	132	122	99
	\$100,000 TO \$299,000.	221	63	60	41	38	28
	UNDER \$100,000.	103	46	43	27	24	20
508	MACHINERY, EQUIPMENT, SUPPLIES.	16 681	4 423	4 245	3 076	2 840	2 096
	\$10,000,000 AND OVER.	2 480	563	543	404	372	250
	\$5,000,000 TO \$9,999,000.	1 755	356	342	256	237	176
	\$2,000,000 TO \$4,999,000.	2 937	743	717	520	479	370
	\$1,000,000 TO \$1,999,000.	2 778	736	703	508	469	350
	\$500,000 TO \$999,000.	2 635	709	682	490	458	345
	\$300,000 TO \$499,000.	2 417	766	737	532	491	363
	\$100,000 TO \$299,000.	897	303	288	206	187	143
	UNDER \$100,000.	519	200	191	127	112	75
5091	METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP), TOTAL .	7 845	1 483	1 412	1 043	957	620
	\$10,000,000 AND OVER.	3 532	540	519	399	367	212
	\$5,000,000 TO \$9,999,000.	950	158	152	110	102	68
	\$2,000,000 TO \$4,999,000.	1 390	259	247	181	165	122
	\$1,000,000 TO \$1,999,900.	829	180	164	109	98	83
	\$500,000 TO \$999,000.	505	125	119	86	79	60
5093	SCRAP, WASTE MATERIALS.	3 444	820	792	564	499	339
	\$10,000,000 AND OVER.	839	69	66	49	44	33
	\$5,000,000 TO \$9,999,000.	246	43	41	33	30	16
	\$2,000,000 TO \$4,999,000.	605	119	115	82	73	50
	\$1,000,000 TO \$1,999,000.	464	122	119	83	75	53
	\$500,000 TO \$999,000.	449	135	130	91	79	61
	\$300,000 TO \$499,000.	429	150	145	98	84	59
	\$100,000 TO \$299,000.	200	74	72	48	41	30
	UNDER \$100,000.	166	68	65	50	39	22
5094	TOBACCO, TOBACCO PRODUCTS	4 678	939	931	865	252	160
	\$10,000,000 AND OVER.	1 046	210	208	195	81	38
	\$5,000,000 TO \$9,999,000.	814	159	158	149	37	25
	\$2,000,000 TO \$4,999,000.	1 293	259	256	252	57	44
	\$1,000,000 TO \$1,999,000.	852	184	182	164	41	32
5095	BEER, WINE, DISTILLED ALCHOLIC BEVERAGES.	8 190	1 742	1 713	1 411	910	533
	\$10,000,000 AND OVER.	2 989	681	673	592	329	143
	\$5,000,000 TO \$9,999,000.	1 012	195	192	163	107	67
	\$2,000,000 TO \$4,999,000.	1 493	297	291	230	157	121
	\$1,000,000 TO \$1,999,000.	1 020	230	224	177	123	82
	\$500,000 TO \$999,000.	762	148	144	107	85	59
	\$300,000 TO \$499,000.	601	117	115	85	60	46
	\$100,000 TO \$299,000.	159	31	30	23	19	10
5096	PAPER, PAPER PRODUCTS (EXCLUDING WALLPAPER)	4 701	1 012	957	717	679	501
	\$10,000,000 AND OVER.	1 435	211	207	172	164	93
	\$1,000,000 TO \$9,999,000*.	1 877	411	385	283	268	212
	\$500,000 TO \$999,000.	553	132	128	104	97	69
	\$100,000 TO \$499,000*.	640	192	184	127	117	95
5097	FURNITURE, HOME FURNISHINGS	3 380	856	803	560	529	362
	\$5,000,000 AND OVER*.	622	162	154	114	109	63
	\$2,000,000 TO \$4,999,000.	774	180	166	118	113	81
	\$1,000,000 TO \$1,999,000.	648	157	150	107	102	67
	\$500,000 TO \$999,000.	562	134	125	84	78	64
	\$300,000 TO \$499,000.	473	123	118	80	76	52
	\$100,000 TO \$299,000.	151	45	41	26	24	17
5098	LUMBER, CONSTRUCTION MATERIALS.	8 655	1 525	1 471	1 059	954	705
	\$10,000,000 AND OVER.	1 231	135	130	96	89	59
	\$2,000,000 TO \$9,999,000*.	3 019	501	483	353	320	232
	\$1,000,000 TO \$1,999,000.	1 729	304	294	209	188	140
	\$500,000 TO \$999,000.	1 368	305	291	209	186	134
	\$300,000 TO \$499,000.	829	188	180	130	117	90
	\$100,000 TO \$299,000.	244	63	60	42	38	32

Note: The sampling variability of the measures shown above, except for total operating receipts, is the same as that shown in table 15 for the ratio of these measures to total operating receipts. Total operating receipts figures are based on complete coverage in the 1963 Census of Business and are not subject to sampling error.

*Individual size classes could not be shown because of extreme variability of the reported data.

TABLE 15. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and Operating Receipts Size—United States: 1963

Kind of business and operating receipts size	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
			Market prices	Factor cost		
MERCHANT WHOLESALERS, TOTAL	18.2	17.3	12.7	11.1	7.7	0.6 to 0.8
\$10,000,000 AND OVER	12.0	11.5	8.8	7.5	4.4	1.1 to 1.2
\$5,000,000 TO \$9,999,000	15.8	15.1	11.2	9.6	6.8	2.3 to 2.6
\$2,000,000 TO \$4,999,000	18.2	17.2	12.7	10.8	8.0	1.9 to 2.2
\$1,000,000 TO \$1,999,000	21.2	20.0	14.5	12.7	9.4	1.6 to 1.9
\$500,000 TO \$999,000	23.5	22.3	16.1	14.4	10.8	1.7 to 2.0
\$300,000 TO \$499,000	26.0	24.7	17.8	16.0	11.9	2.1 to 2.3
\$100,000 TO \$299,000	28.7	27.2	19.2	17.2	12.5	1.6 to 2.1
UNDER \$100,000	34.9	33.0	22.7	20.1	12.3	2.0 to 3.4
DURABLE GOODS, TOTAL	22.5	21.6	15.7	14.5	10.5	0.8 to 0.9
\$10,000,000 AND OVER	17.0	16.4	12.2	11.1	7.2	1.9 to 2.1
\$5,000,000 TO \$9,999,000	18.4	17.7	13.2	12.2	8.8	2.5 to 2.6
\$2,000,000 TO \$4,999,000	20.6	19.8	14.4	13.3	9.9	3.1 to 3.9
\$1,000,000 TO \$1,999,000	23.8	22.8	16.6	15.3	11.4	1.9 to 2.3
\$500,000 TO \$999,000	26.2	25.1	18.2	16.8	13.0	1.8 to 2.5
\$300,000 TO \$499,000	28.7	27.6	20.0	18.3	13.8	1.8 to 2.4
\$100,000 TO \$299,000	32.0	30.5	21.6	19.6	14.8	1.3 to 2.0
UNDER \$100,000	38.4	36.4	25.6	22.9	14.4	3.1 to 4.2
NONDURABLE GOODS, TOTAL	14.9	14.1	10.4	8.5	5.7	1.0 to 1.4
\$10,000,000 AND OVER	10.0	9.6	7.4	6.0	3.3	1.0 to 1.2
\$5,000,000 TO \$9,999,000	13.7	12.9	9.7	7.6	5.3	4.3 to 4.7
\$2,000,000 TO \$4,999,000	16.6	15.5	11.5	9.0	6.7	2.9 to 3.0
\$1,000,000 TO \$1,999,000	18.5	17.3	12.6	10.2	7.5	2.7 to 3.5
\$500,000 TO \$999,000	20.5	19.3	13.8	11.9	8.4	3.8 to 4.4
\$300,000 TO \$499,000	22.7	21.1	15.3	13.4	9.6	4.7 to 5.0
\$100,000 TO \$299,000	24.7	23.1	16.3	14.3	9.6	2.6 to 3.2
UNDER \$100,000	30.7	28.9	19.0	16.6	9.7	4.5 to 7.4
501 MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT	25.2	24.3	18.3	16.7	11.9	2 to 3
\$10,000,000 AND OVER	17.9	17.4	13.5	10.9	5.6	7 to 10
\$5,000,000 TO \$9,999,000	18.8	18.0	13.1	12.1	8.9	8 to 10
\$2,000,000 TO \$4,999,000	20.1	19.3	14.6	13.7	9.9	11 to 12
\$1,000,000 TO \$1,999,000	26.4	25.5	19.1	17.9	12.0	5 to 6
\$500,000 TO \$999,000	28.7	27.7	20.7	18.9	16.0	7 to 9
\$300,000 TO \$499,000	29.1	27.9	21.4	19.6	15.3	5 to 6
\$100,000 TO \$299,000	32.3	31.0	22.9	20.8	16.0	3 to 4
UNDER \$100,000	35.6	34.1	25.6	23.9	13.1	6 to 9
502 DRUGS, CHEMICALS, ALLIED PRODUCTS.	21.0	20.2	14.2	13.2	8.9	2
\$10,000,000 AND OVER	17.3	16.7	12.9	12.1	7.1	
\$5,000,000 TO \$9,999,000	20.1	19.4	13.5	12.6	8.5	9 to 10
\$2,000,000 TO \$4,999,000	19.5	18.5	12.6	11.8	8.2	4
\$1,000,000 TO \$1,999,000	23.6	22.2	14.9	13.9	9.6	4 to 8
\$500,000 TO \$999,000	24.5	23.6	17.2	15.5	11.6	6 to 7
\$300,000 TO \$499,000	27.0	26.0	15.6	14.2	13.3	9 to 11
\$100,000 TO \$299,000	33.0	31.8	21.1	19.0	13.6	6 to 9
UNDER \$100,000	38.2	34.9	21.9	18.9	13.6	9 to 11
503 DRY GOODS, APPAREL	18.7	16.6	11.1	10.6	7.3	2 to 4
\$10,000,000 AND OVER	13.2	11.8	7.2	7.0	4.3	3 to 6
\$5,000,000 TO \$9,999,000	13.6	12.6	8.4	8.0	6.2	6
\$2,000,000 TO \$4,999,000	19.0	16.4	11.2	10.7	6.9	7 to 8
\$1,000,000 TO \$1,999,000	20.2	17.1	11.0	10.5	7.9	5 to 7
\$500,000 TO \$999,000	22.3	19.3	12.9	12.4	8.4	3 to 6
\$300,000 TO \$499,000	22.2	21.0	13.5	12.9	9.4	4 to 5
\$100,000 TO \$299,000	24.3	22.3	16.1	15.2	12.2	7 to 9
504 GROCERIES AND RELATED PRODUCTS	11.7	10.9	7.9	7.2	5.1	2 to 3
\$10,000,000 AND OVER	7.6	7.2	5.3	4.9	3.1	2 to 3
\$5,000,000 TO \$9,999,000	10.4	9.7	6.9	6.4	4.5	6 to 7
\$2,000,000 TO \$4,999,000	13.5	12.7	9.0	8.2	6.3	6 to 8
\$1,000,000 TO \$1,999,000	14.8	13.8	10.0	9.1	6.7	4 to 6
\$500,000 TO \$999,000	18.1	16.8	11.5	10.2	7.8	4 to 5
\$300,000 TO \$499,000	20.7	19.5	14.8	13.0	9.1	10 to 11
\$100,000 TO \$299,000	21.5	19.8	14.3	12.9	8.5	6 to 7
UNDER \$100,000	21.9	20.7	14.0	11.8	5.8	8 to 10
505 FARM PRODUCTS--RAW MATERIALS	5.7	5.3	3.7	3.3	1.6	3 to 4
\$10,000,000 AND OVER	4.5	4.3	3.0	2.7	1.2	2 to 5
\$1,000,000 TO \$9,999,000*	9.2	8.2	5.3	4.8	2.6	9
506 ELECTRICAL GOODS	18.3	17.5	12.6	11.8	8.6	3 to 5
\$10,000,000 AND OVER	14.1	13.7	9.5	8.9	6.4	7 to 9
\$5,000,000 TO \$9,999,000	17.3	16.7	12.7	11.9	7.8	6 to 7
\$2,000,000 TO \$4,999,000	16.6	15.9	11.6	10.9	8.2	3 to 5
\$1,000,000 TO \$1,999,000	22.0	21.2	16.0	15.0	10.5	7 to 9
\$500,000 TO \$999,000	21.9	21.1	14.8	13.7	11.1	7 to 9
\$300,000 TO \$499,000	29.0	27.4	19.7	18.1	14.4	6 to 10
\$100,000 TO \$299,000	28.1	26.8	18.2	16.4	12.3	10 to 12
UNDER \$100,000	37.2	35.5	27.9	25.4	16.8	10 to 12

TABLE 15. Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Kind of Business and Operating Receipts Size—United States: 1963—Continued

SIC code	Kind of business and operating receipts size	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
				Market prices	Factor cost		
507	HARDWARE, PLUMBING-HEATING EQUIPMENT, SUPPLIES	22.0	21.2	15.6	14.4	11.3	1 TO 2
	\$10,000,000 AND OVER	18.1	17.3	13.7	12.8	9.1	3 TO 6
	\$5,000,000 TO \$9,999,000	20.3	19.6	15.3	14.2	10.3	2 TO 5 ^a -5
	\$2,000,000 TO \$4,999,000	19.8	19.1	13.5	12.3	10.4	2 TO 3
	\$1,000,000 TO \$1,999,000	22.2	21.4	15.8	14.7	12.4	4 TO 5
	\$500,000 TO \$999,000	25.4	24.5	18.4	17.0	12.9	2 TO 4
	\$300,000 TO \$499,000	24.5	23.5	16.5	15.2	12.3	6 TO 7
	\$100,000 TO \$299,000	28.5	27.3	18.6	17.1	12.5	4
	UNDER \$100,000	44.4	41.5	26.1	23.1	19.1	9 TO 12
508	MACHINERY, EQUIPMENT, SUPPLIES	26.5	25.5	18.4	17.0	12.6	2
	\$10,000,000 AND OVER	22.7	21.9	16.3	15.0	10.1	5 TO 6
	\$5,000,000 TO \$9,999,000	20.3	19.5	14.6	13.5	10.0	7 TO 11
	\$2,000,000 TO \$4,999,000	25.3	24.4	17.7	16.3	12.6	4
	\$1,000,000 TO \$1,999,000	26.5	25.3	18.3	16.9	12.6	5
	\$500,000 TO \$999,000	26.9	25.9	18.6	17.4	13.1	3 TO 4
	\$300,000 TO \$499,000	31.7	30.5	22.0	20.3	15.0	3 TO 6
	\$100,000 TO \$299,000	33.8	32.1	23.0	20.9	15.9	5 TO 7
	UNDER \$100,000	38.5	36.8	24.4	21.6	14.5	5 TO 6
3091	METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP).	18.9	18.0	13.3	12.2	7.9	2
	\$10,000,000 AND OVER	15.3	14.7	11.3	10.4	6.0	1 TO 3
	\$5,000,000 TO \$9,999,000	16.6	16.0	11.6	10.7	7.2	4 TO 7
	\$2,000,000 TO \$4,999,000	18.6	17.8	13.0	11.9	8.8	7 TO 8
	\$1,000,000 TO \$1,999,000	21.7	19.8	13.2	11.8	10.0	10 TO 11
	\$500,000 TO \$999,000	24.8	23.6	17.1	15.6	11.9	7 TO 11
5093	SCRAP, WASTE MATERIALS	23.8	23.0	16.4	14.5	9.8	4 TO 6
	\$10,000,000 AND OVER	8.2	7.9	5.8	5.2	3.9	1 TO 3
	\$5,000,000 TO \$9,999,000	17.5	16.8	13.5	12.3	6.6	4 TO 7
	\$2,000,000 TO \$4,999,000	19.7	10.0	13.6	12.1	8.2	9 TO 10
	\$1,000,000 TO \$1,999,000	26.4	25.6	17.9	16.1	11.5	7 TO 9
	\$500,000 TO \$999,000	30.0	29.0	20.3	17.6	13.5	7 TO 8
	\$300,000 TO \$499,000	34.9	33.8	22.9	19.5	13.8	10 TO 11
	\$100,000 TO \$299,000	37.0	35.9	23.9	20.6	14.9	6 TO 7
	UNDER \$100,000	41.0	39.1	30.4	23.5	13.2	8 TO 14
5094	TOBACCO, TOBACCO PRODUCTS.	20.1	19.9	18.5	5.4	3.4	3 TO
	\$10,000,000 AND OVER	20.1	19.9	18.6	7.7	3.6	6 TO 10
	\$5,000,000 TO \$9,999,000	19.5	19.4	18.3	44.6	3.1	6 TO 13
	\$2,000,000 TO \$4,999,000	20.0	19.8	18.5	4.4	3.4	5 TO 9
	\$1,000,000 TO \$1,999,000	21.6	21.4	19.2	4.8	3.7	6 TO 18
5095	BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES.	21.3	20.9	17.2	11.1	6.5	2 TO 3
	\$10,000,000 AND OVER	22.8	22.5	19.8	11.0	4.8	2 TO 3
	\$5,000,000 TO \$9,999,000	19.3	19.0	16.1	10.6	6.6	10 TO 11
	\$2,000,000 TO \$4,999,000	19.9	19.5	15.4	10.5	8.1	3 TO 4
	\$1,000,000 TO \$1,999,000	22.5	22.0	17.4	12.1	8.0	6 TO 7
	\$500,000 TO \$999,000	19.4	18.9	14.1	11.2	7.7	4 TO 5
	\$300,000 TO \$499,000	19.5	19.2	14.2	10.0	7.6	7 TO 8
	\$100,000 TO \$299,000	19.3	18.9	14.3	12.1	6.4	5 TO 11
5096	PAPER, PAPER PRODUCTS (EXCLUDING WALLPAPER).	21.5	20.4	15.3	14.4	10.7	4 TO 5
	\$10,000,000 AND OVER	14.7	14.4	12.0	11.4	6.5	2 TO 4
	\$1,000,000 TO \$9,999,000*.	21.9	20.5	15.1	14.3	11.3	8 TO 9
	\$500,000 TO \$999,000	23.9	23.2	18.8	17.6	12.4	7 TO 9
	\$100,000 TO \$499,000*.	30.0	28.8	19.9	18.3	14.8	7 TO 8
5097	FURNITURE, HOME FURNISHINGS.	25.3	23.8	16.6	15.7	10.7	2
	\$5,000,000 AND OVER*.	26.1	14.8	18.4	17.5	10.2	4
	\$2,000,000 TO \$4,999,000	23.3	21.5	15.3	14.6	10.5	5 TO 6
	\$1,000,000 TO \$1,999,000	24.3	23.2	16.5	15.7	10.3	8 TO 11
	\$500,000 TO \$999,000	23.8	22.2	14.9	13.9	11.4	6 TO 7
	\$300,000 TO \$499,000	26.1	25.0	17.0	16.0	11.0	6 TO 9
	\$100,000 TO \$299,000	29.9	27.3	17.5	16.2	11.2	5 TO 6
5098	LUMBER, CONSTRUCTION MATERIALS	17.6	17.0	12.2	11.0	8.2	3 TO 4
	\$10,000,000 AND OVER	11.0	10.6	7.8	7.2	4.8	5 TO 7
	\$2,000,000 TO \$9,999,000*.	16.6	16.0	11.7	10.6	7.7	10 TO 11
	\$1,000,000 TO \$1,999,000	17.6	17.0	12.1	10.9	8.1	5 TO 10
	\$500,000 TO \$999,000	22.3	21.3	15.3	13.6	9.8	6 TO 8
	\$300,000 TO \$499,000	22.7	21.7	15.7	14.1	10.9	9 TO 10
	\$100,000 TO \$299,000	28.3	26.7	18.9	16.9	14.3	3 TO 7

*Individual size classes could not be shown because of extreme variability of the reported data.

TABLE 16. **Operating Receipts, Value Produced, and Annual Payroll, by Legal Form of Organization—United States: 1963**

(In millions of dollars. Detail by legal form of organization does not add to the totals)

Form of organization	Total operating receipts	Gross margin	"Value added"	Net income produced at—		Annual payroll
				Market prices	Factor cost	
MERCHANT WHOLESALERS, TOTAL	156 422	28 473	27 119	19 898	17 341	12 120
CORPORATIONS	126 420	23 135	22 124	16 182	14 159	10 366
INDIVIDUAL PROPRIETORSHIPS	12 610	2 661	2 509	1 828	1 538	895
PARTNERSHIPS	10 634	1 935	1 840	1 382	1 148	585
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	6 756	676	635	507	432	236
DURABLE GOODS, TOTAL	67 414	15 199	14 577	10 616	9 748	7 072
CORPORATIONS	58 283	12 939	12 414	9 092	8 393	6 295
INDIVIDUAL PROPRIETORSHIPS	4 855	1 355	1 287	918	816	500
PARTNERSHIPS	3 605	941	901	663	606	303
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	669	107	104	73	50	37
NONDURABLE GOODS, TOTAL	89 008	13 274	12 542	9 282	7 593	5 048
CORPORATIONS	68 137	10 357	9 744	7 154	5 860	4 156
INDIVIDUAL PROPRIETORSHIPS	7 756	1 373	1 287	954	776	427
PARTNERSHIPS	7 029	1 054	1 005	766	597	302
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	6 087	554	517	420	377	195

TABLE 17. **Value Produced and Annual Payroll as a Percent of Total Operating Receipts, by Legal Form of Organization—United States: 1963**

Form of organization	Gross margin	"Value added"	Net income produced at—		Annual payroll	Range of sampling variability
			Market prices	Factor cost		
MERCHANT WHOLESALERS, TOTAL	18.2	17.3	12.7	11.1	7.7	0.6 TO 0.8
CORPORATIONS	18.3	17.5	12.8	11.2	8.2	0.7
INDIVIDUAL PROPRIETORSHIPS	21.1	19.9	14.5	12.2	7.1	2.6 TO 3.1
PARTNERSHIPS	18.2	17.3	13.0	10.8	5.5	2.3 TO 3.1
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	10.0	9.4	7.5	6.4	3.5	2.0 TO 8.2
DURABLE GOODS, TOTAL	22.5	21.6	15.7	14.5	10.5	0.8 TO 0.9
CORPORATIONS	22.2	21.3	15.6	14.4	10.8	0.9 TO 1.0
INDIVIDUAL PROPRIETORSHIPS	27.9	26.5	18.9	16.8	10.3	3.0 TO 3.6
PARTNERSHIPS	26.1	25.0	18.4	16.8	8.4	2.7 TO 3.4
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	16.0	15.6	11.6	7.5	5.6	2.2 TO 8.9
NONDURABLE GOODS, TOTAL	14.9	14.1	10.4	8.5	5.7	1.0 TO 1.4
CORPORATIONS	15.2	14.3	10.5	8.6	6.1	1.2 TO 1.4
INDIVIDUAL PROPRIETORSHIPS	17.7	16.6	12.3	10.0	5.5	4.0 TO 5.6
PARTNERSHIPS	15.0	14.3	10.9	8.5	4.3	3.8 TO 4.8
COOPERATIVES AND OTHER FORMS OF ORGANIZATION	9.1	8.5	6.9	6.2	3.2	3.2 TO 9.9

TABLE 18. **Capital Expenditures of Merchant Wholesalers by Selected Kinds of Business: 1963 and 1958**

(In millions of dollars. Tables 18 and 19 present measures of capital expenditures on a sampling basis. For an explanation of methodology, procedures, and definitions used, see Summary of Findings at the front of this volume.)

Kind of business	Total capital expenditures ¹			Capital expenditures for new facilities								
				Total,			Structures and additions			Fixtures and equipment		
	1963	1958	Percent change	1963	1958	Percent change	1963	1958	Percent change	1963	1958	Percent change
MERCHANT WHOLESALERS, TOTAL	1 134	886	+28	974	773	+26	260	287	-9	714	486	+47
DURABLE GOODS ESTABLISHMENTS.....	548	460	+19	483	393	+23	120	135	-11	363	258	+41
NONDURABLE GOODS ESTABLISHMENTS.....	586	426	+38	491	380	+29	140	152	-8	351	228	+54
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT.....	(²)	(²)	(²)	70	45	+56	(²)	(²)	(²)	51	31	+65
HARDWARE, PLUMBING, HEATING EQUIPMENT.....	49	31	+58	44	29	+52	(²)	(²)	(²)	30	21	+43
LUMBER, CONSTRUCTION MATERIALS.....	52	131	-60	44	104	-59	(²)	(²)	(²)	35	68	-49
MACHINERY, EQUIPMENT, SUPPLIES.....	176	112	+57	162	96	+69	(²)	(²)	(²)	122	70	+74
METALS, METALWORK.....	62	39	+59	(²)	(²)	(²)	(²)	(²)	(²)	(²)	(²)	(²)
GROCERIES, RELATED PRODUCTS.....	(²)	(²)	(²)	184	155	+19	(²)	(²)	(²)	134	95	+41
DRUGS, CHEMICALS, ALLIED PRODUCTS.....	60	42	+43	(²)	(²)	(²)	(²)	(²)	(²)	(²)	(²)	(²)
FARM PRODUCTS--RAW MATERIALS.....	42	59	-29	(²)	(²)	(²)	(²)	(²)	(²)	18	18	-

Note: The sampling variability of the measures shown above are shown in table 19.

¹Includes expenditures for used structures and equipment, in addition to capital expenditures for new facilities.

²Excludes other types of wholesale establishments, such as manufacturers' sales branches and sales offices, petroleum bulk stations, agents and brokers, and assemblers of farm products. Totals include kinds of business not shown separately.

³Not shown because of high sampling variability.

TABLE 19. **Sampling Variability for Capital Expenditures of Merchant Wholesalers--United States**

Type of establishment	All establishments				Establishments operated by corporations	
	Total capital expenditures ¹	Capital expenditures for new facilities			Total capital expenditures ¹	Capital expenditures for new facilities
		Total	Structures and additions	Fixtures and equipment		
MERCHANT WHOLESALERS, TOTAL.....	4	3	6	4	6	4
DURABLE GOODS ESTABLISHMENTS.....	5	4	8	4	6	4
NONDURABLE GOODS ESTABLISHMENTS.....	7	5	8	7	10	6
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT.....	(²)	9	(¹)	9	(²)	(²)
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES.....	10	8	(¹)	8	(²)	(²)
LUMBER, CONSTRUCTION MATERIALS.....	9	9	(¹)	8	(²)	(²)
MACHINERY, EQUIPMENT, SUPPLIES.....	8	8	(¹)	8	(²)	(²)
METALS, METALWORK EXCEPT SCRAP.....	10	(¹)	(¹)	(¹)	(²)	(²)
GROCERIES AND RELATED PRODUCTS.....	(¹)	6	(¹)	6	(²)	(²)
DRUGS, CHEMICALS, ALLIED PRODUCTS.....	10	(¹)	(¹)	(¹)	(²)	(²)
FARM PRODUCTS--RAW MATERIALS.....	10	(¹)	(¹)	■	(²)	(²)

¹Includes expenditures for used structures and equipment, in addition to capital expenditures for new facilities.

²Excludes other types of wholesale establishments, such as manufacturers' sales branches and sales offices, petroleum bulk stations, agents and brokers, and assemblers of farm products. Totals include kinds of business not shown separately.

Public Warehousing

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Summary of Findings

At year-end 1963, the number of establishments in the United States with one paid employee or more and primarily engaged in public warehousing was 8,838 compared with 8,447 on December 31, 1958, the year of the last complete census of business prior to 1963. Revenue of these establishments increased from \$936 million in 1958 to \$1.1 billion in 1963, or 19.6 percent. Annual payroll in 1963 amounted to \$454 million compared with \$358 million in 1958, an increase of 26.8 percent, while the number of employees in mid-November increased from 97,210 to 101,541, a gain of 4.5 percent. It should be noted that 1958 data do not include Alaska and Hawaii. In 1963 these two States had 35 establishments or 0.4 percent of the U.S. total and almost \$7 million in revenue which represented 0.6 percent of the nationwide total.

Increases were also noted in the amount of occupiable public storage space on Decem-

ber 31 in the 5-year interval. Floor space in 1963 was 355 million square feet compared with 340 million square feet in 1958, an increase of 4.4 percent; refrigerated space showed a substantial gain of 30.3 percent from 364 million cubic feet to 474 million cubic feet; bulk liquid storage space increased almost 40 million gallons to 467 million gallons in 1963, a net increase of 9.3 percent. A sharp decline, 30.8 percent, was recorded in the number of individual frozen food lockers; at the end of 1963 there were 843,977 lockers, compared with 1,220,323 five years earlier. See Introduction—Comparison of the 1958 Census With the 1963 Census.

In addition to the above there were 49 central administrative offices and auxiliaries which serviced public warehousing establishments and which were primarily engaged in general administration, supervisory, and other management functions. These offices and auxiliaries had 611 employees as of mid-March 1963 and an annual payroll of \$4,317,000.

TABLE A. Public Warehousing in the United States: 1963 and 1958

SIC code	Type of warehousing facility	1963			1958			Percent change	
		Establishments (number)	Revenue (\$1,000)	Payroll entire year (\$1,000)	Establishments (number)	Revenue (\$1,000)	Payroll entire year (\$1,000)	In revenue 1958 to 1963	In payroll 1958 to 1964
	Public warehousing, total ¹	8,838	1,119,478	454,223	8,447	936,325	358,355	19.6	26.8
4214, 4224	Household goods warehousing and storage.....	2,955	396,319	181,806	1,980	250,907	114,264	58.0	59.1
4225	General warehousing and storage.....	1,483	248,282	115,918	1,512	200,934	92,957	23.6	24.7
4222	Refrigerated warehousing and storage, except food lockers.....	769	176,894	67,998	740	141,173	59,070	25.3	15.1
4223	Food lockers, with or without food preparation facilities ²	1,904	84,915	14,969	2,300	99,794	14,725	-14.9	1.7
4221	Farm products warehousing and storage.....	1,346	167,931	55,689	1,517	206,152	64,665	-18.5	-13.9
4226	Other special warehousing and storage.....	381	45,137	17,843	398	37,365	12,674	20.8	40.8

¹Includes only establishments classified in "public warehousing" with one paid employee, or more. See further explanation in the Introduction and appendix A.

²See Introduction and Appendix A for complete explanation.

HOUSEHOLD GOODS WAREHOUSING AND STORAGE

One-third (2,955) of the 8,838 public warehousing establishments were primarily engaged in the storage and handling of furniture and other household goods. Their total revenue was \$396 million compared with \$251 million in 1958, up 58.0 percent, while annual payroll showed a similar increase, 59.1 percent. The

occupiable public floor space increased 26.0 percent, from 56 million square feet in 1958 to 71 million square feet in 1963. In the same 5-year interval, revenue per square foot increased from \$4.46 to \$5.59. Establishments whose total occupiable floor space came to 64 million square feet analyzed the amount of space devoted to the storage of various types of goods. This analysis showed 87 percent

allocated for household goods, 11 percent for general merchandise, and 2 percent for other goods.

Revenue in two States, California and New York (\$67 and \$51 million respectively), accounted for 30 percent of the total revenue in the United States. Other States with more than \$10 million reported in total revenue were Texas, Illinois, Ohio, New Jersey, Michigan, Pennsylvania, Florida, Virginia, and Missouri. The five leading standard metropolitan statistical areas (SMSA's) in terms of revenue were New York, N.Y.; Los Angeles-Long Beach, Calif.; Chicago, Ill.; San Francisco-Oakland, Calif.; and Washington, D.C.-Md.-Va.

Household goods warehouses are shown by employment and revenue sizes in tables B and C.

Table B shows that of the 2,955 establishments 17 employed 100 persons or more in mid-November, while an additional 53 had between 50 and 99 employees. These 70 establishments accounted for 18 percent of the revenue and 14 percent of all occupiable public floor space. The largest number of establishments, 978, were recorded in the 8 to 19 employee size group. The amount of revenue realized per square foot ranged from \$2.85 to \$7.93 progressively from the 1 to 3 employee bracket to the 100 employee or more bracket.

TABLE B. Household Goods Warehousing and Storage by Employment Size-United States: 1963

Revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total.....	2,955	396,319	70,903	5.59	100.0
Establishments operated entire year with--					
1 to 3 paid employees.....	692	18,181	6,379	2.85	4.6
4 to 7 paid employees.....	706	42,302	10,139	4.17	10.7
8 to 19 paid employees.....	978	128,036	23,302	5.49	32.3
20 to 49 paid employees.....	390	127,304	19,966	6.38	32.1
50 to 99 paid employees.....	53	40,844	5,890	6.93	10.3
100 paid employees or more.....	17	31,970	4,030	7.93	8.1
Establishments not operated entire year.....	119	7,682	1,197	6.42	1.9

TABLE C. Household Goods Warehousing Storage by Revenue Size-United States: 1963

Revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total.....	2,955	396,319	70,903	5.59	100.0
Establishments operated entire year with annual revenue of--					
Less than \$10,000.....	119	684	812	.84	0.2
\$10,000 to \$24,000.....	328	5,450	2,544	2.14	1.4
\$25,000 to \$49,000.....	515	18,736	5,713	3.28	4.7
\$50,000 to \$99,000.....	739	53,235	12,208	4.36	13.4
\$100,000 to \$249,000.....	758	117,044	21,941	5.33	29.5
\$250,000 to \$499,000.....	268	91,729	14,339	6.40	23.1
\$500,000 or more.....	109	101,759	12,149	8.38	25.7
Establishments not operated entire year.....	119	7,682	1,197	6.42	1.9

The above table shows that 109 establishments in the annual revenue size grouping of \$500,000 or more had almost \$102 million in revenue while 268 in the next highest revenue grouping had \$92 million. These 377 estab-

lishments accounted for 49 percent of the total revenue of all household goods warehouses. Annual revenue per square foot of floor space increased from \$.27 per square foot in the lowest size group to \$8.38 in the highest.

GENERAL WAREHOUSING AND STORAGE

At year-end 1963 there were 1,483 establishments primarily engaged in general warehousing and storage, a decline of 2 percent from the 1,512 recorded in 1958. However, total revenue for these warehouses increased 23.6 percent in the same period from \$201 million to \$248 million. Annual payroll showed a comparable 24.7 percent rise from \$93 million to \$116 million. The amount of occupiable public storage space on December 31, 1963, was 129 million square feet compared with 119 million square feet on the same date in 1958, an increase of 8.3 percent. Revenue per square foot of floor space also increased from \$1.68 to \$1.92 in the 5 years.

Revenue in seven States was recorded in excess of \$10 million. Revenue in these States, which included New Jersey, New York,

Illinois, California, Pennsylvania, Ohio, and Texas, accounted for \$137 million out of a total of \$248 million, or 55 percent. Total occupiable floor space in the seven States at the end of 1963 was 71 million square feet, or 55 percent of the total floor space in the entire country.

The five largest SMSA's in terms of revenue were New York, N.Y.; Chicago, Ill.; Los Angeles-Long Beach, Calif.; Jersey City, N.J.; and Paterson-Clifton-Passaic, N.J. It should be noted that the 107 SMSA's with 250,000 inhabitants or more accounted for 87 percent of the revenue, 88 percent of the payroll, and 83 percent of the floor space. The comparable percentages for establishments classified in household goods storage and warehousing were 73 percent, 76 percent, and 71 percent respectively. The 107 SMSA's account for 56 percent of the population.

TABLE D. General Warehousing and Storage by Employment Size United States: 1963

Employment size of establishment	Establishments (number)	Revenue (\$1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total.....	1,483	248,282	129 170	1.92	100.0
Establishments operated entire year with-					
1 to 3 paid employees.....	372	11,324	10,104	1.12	4.6
4 to 7 paid employees.....	291	19,125	12,520	1.53	7.7
8 to 19 paid employees.....	432	62,311	35,790	1.74	25.1
20 to 49 paid employees.....	249	78,715	37,629	2.09	31.7
50 to 99 paid employees.....	69	48,184	21,529	2.24	19.4
100 paid employees or more.....	19	24,693	9,623	2.56	9.9
Establishments not operated entire year....	51	3,930	1,975	1.99	1.6

In the above table by employment size, 19 establishments employed 100 persons or more during the mid-November pay period. Sixty-nine establishments had between 50 and 99 employees on the payroll during the same

pay period. These 88 establishments accounted for 29 percent of the total revenue and 24 percent of the floor space. Revenue per square foot of floor space ranged from \$1.12 in the lowest size group to \$2.56 in the highest.

TABLE E. General Warehousing and Storage by Revenue Size United States: 1963

Revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Occupiable public storage floor space (1,000 sq. ft.)	Revenue per sq. ft. of floor space (dollars)	Revenue, percent of total
United States, total.....	1,483	248,282	129,170	1.92	100.0
Establishments operated entire year with annual revenue of-					
Less than \$5,000.....	21	57	110	.52	(Z)
\$5,000 to \$9,000.....	37	245	390	.63	00.1
\$10,000 to \$24,000.....	177	3,053	3,670	.83	1.2
\$25,000 to \$49,000.....	225	8,223	6,906	1.19	3.3
\$50,000 to \$99,000.....	313	22,699	15,762	1.44	9.1
\$100,000 to \$249,000.....	375	60,622	37,356	1.62	24.4
\$250,000 to \$499,000.....	189	66,123	29,733	2.22	26.6
\$500,000 or more.....	95	83,330	33,268	2.50	33.6
Establishments not operated entire year....	51	3,930	1,975	1.99	1.6

(Z) Less than 0.05 percent.

In the table (E) which provides data by revenue size there were 659 establishments in the top three revenue size groups which had a combined revenue of \$210 million. They accounted for 85 percent of the total revenue and 78 percent of the occupiable public storage space, but only 44 percent of the total number of establishments classified in general warehousing and storage. Revenue per square foot of floor space again showed a steady increase from \$.52 for establishments having less than \$5,000 in revenue to \$2.50 for those having \$500,000 or more.

REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS

A moderate 4 percent increase between 1958 and 1963 was noted in the number of establishments primarily engaged in refrigerated warehousing and storage, except food lockers, while revenue in the same period showed a 25.3 percent gain and annual payroll a 15.1 percent gain. There were 769 such establishments at year-end 1963. Their revenue amounted to \$177 million, while annual payroll was \$68 million. Total occupiable refriger-

TABLE F. **Refrigerated Warehousing and Storage, Except Food Lockers by Capacity Size-United States: 1963 and 1958**

Capacity size of establishment	Establishments		Revenue		Occupiable public refrigerated space December 31	
	1963 (number)	1958 (number)	1963 (\$1,000)	1958 (\$1,000)	1963 (1,000 cu. ft.)	1958 (1,000 cu. ft.)
United States, total.....	769	740	176,894	141,173	453,801	338,301
Establishments in business end of year with capacity size of--						
Less than 50,000 cu. ft.....	113	130	4,810	3,868	2,425	3,379
50,000 to 99,000 cu. ft.....	72	94	4,458	5,453	5,184	6,448
100,000 to 199,000 cu. ft.....	121	131	10,580	10,633	17,392	18,611
200,000 to 299,000 cu. ft.....	61	63	6,915	7,115	14,994	15,439
300,000 to 399,000 cu. ft.....	67	52	9,796	8,069	23,190	18,026
400,000 to 499,000 cu. ft.....	48	51	7,647	10,779	21,201	22,729
500,000 to 749,000 cu. ft.....	86	75	22,119	20,141	53,217	46,380
750,000 to 999,000 cu. ft.....	60	49	20,045	18,376	50,880	42,246
1,000,000 to 1,499,000 cu. ft.....	72	51	33,857	22,626	86,189	60,750
1,500,000 cu. ft. or more.....	69	44	56,095	33,289	179,129	104,293
Establishments not in business end of year.....	-	-	572	824	-	-
Capacity size of establishment	Revenue per cu. ft. of refrigerated space		Payroll entire year		Payroll percent of revenue	
	1963 (dollars)	1958 (dollars)	1963 (\$1,000)	1958 (\$1,000)	1963	1958
United States, total.....	0.39	0.42	67,998	59,070	38.4	41.8
Establishments in business end of year with capacity of--						
Less than 50,000 cu. ft.....	(¹)	(¹)	1,253	1,144	26.0	29.6
50,000 to 99,000 cu. ft.....	0.86	0.85	1,484	2,014	33.3	36.9
100,000 to 199,000 cu. ft.....	0.61	0.57	3,569	3,628	33.7	34.1
200,000 to 299,000 cu. ft.....	0.46	0.46	2,519	2,978	36.4	41.9
300,000 to 399,000 cu. ft.....	0.42	0.45	3,385	2,917	34.6	36.2
400,000 to 499,000 cu. ft.....	0.36	0.47	3,128	3,848	40.9	35.7
500,000 to 749,000 cu. ft.....	0.42	0.43	8,577	8,012	38.8	39.8
750,000 to 999,000 cu. ft.....	0.39	0.43	7,652	7,669	38.2	41.7
1,000,000 to 1,499,000 cu. ft.....	0.39	0.37	13,433	10,203	39.7	45.1
1,500,000 cu. ft. or more.....	0.31	0.32	22,825	16,300	40.7	49.0
Establishments not in business end of year.....	-	-	173	357	30.2	43.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies.
(NA) Not available. (X) Not applicable.

¹Not shown because of undue influence of food locker business, and of sales of merchandise, included in revenue.

ated space climbed from 338 million cubic feet to 454 million cubic feet, an increase of 34.1 percent. These establishments also had 31,671 frozen food lockers installed on December 31, 1963, compared with 39,519 on December 31, 1958, a 19.9 percent loss. Revenue per cubic foot of refrigerated space declined from \$.42 to \$.39 in the 5-year interval.

There were only 5 States which reported revenue in excess of \$10 million: California, \$22,513,000; New York, \$17,934,000; Illinois, \$12,964,000; Massachusetts, \$12,319,000; and New Jersey, \$10,275,000. These 5 States accounted for 43 percent of the total United States revenue.

In the comparative summary of refrigerated warehouses by capacity size of establishment (table F) it can be noted that in 1958 almost one-half of the total space was in establishments with 1 million cubic feet or more. However, this increased to 58 percent in 1963.

FOOD LOCKERS WITH OR WITHOUT FOOD PREPARATION FACILITIES

The number of establishments primarily engaged in the food locker business decreased from 2,300 in 1958 to 1,904 in 1963. In the same period revenue decreased from \$100 million to \$85 million. In this connection, it should be noted that there was a change in classification of these establishments in 1963. For a fuller explanation of this change, see Introduction—Comparison of the 1958 Census With the 1963 Census. It should also be noted that this category does not include food lockers rented by ice plants, refrigerated warehouses, dairies, trade establishments, and other establishments which may have food locker rental revenue subordinate to their primary activity.

Individual lockers installed at the end of 1963 numbered 810,931 and the industry reported 2,398,141 cubic feet of additional bulk freezer space—space not in lockers.

Food locker plants are grouped in the accompanying table G by the number of individual lockers installed at the end of 1963.

TABLE G. Food Lockers, With or Without Food Preparation Facilities, Size by Number of Lockers United States: 1963

Number of food lockers installed at end of 1963	Establishments (number)	Revenue (\$1,000)	Individual lockers, installed		Payroll	
			Number	Lockers per establishment (number)	Amount (\$1,000)	Percent of revenue
United States, total.....	1,904	84,915	810,931	426	14,969	17.6
Establishments in business end of year with-						
Less than 300 food lockers.....	616	14,588	114,184	185	2,747	18.8
300 to 499 food lockers.....	726	32,740	274,857	379	5,700	17.4
500 to 999 food lockers.....	480	28,098	300,659	626	4,940	17.6
1,000 to 1,999 food lockers.....	69	6,561	86,568	1,255	1,038	15.8
2,000 food lockers or more.....	13	1,424	34,663	2,666	221	15.5
Establishments not in business, end of year.....	-	1,504	-	-	323	21.5

Standard Notes: - Represents zero. (D) Withheld to avoid disclosing figures for individual companies.
(NA) Not available. (X) Not applicable.

TABLE 1. Type of Warehousing Facility: 1963

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space'
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
UNITED STATES**												
	TOTAL.	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	2 958	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
4225	GENERAL WAREHOUSING AND STORAGE,	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
REGIONS												
	THE NORTHEASTERN STATES, TOTAL.	1 589	254 880	118 005	2 182 637	20 899	454	78 012	111 549	341 456	54 623	279 881
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	659	94 787	49 410	854 542	8 345	255	19 061	28	-	75	840
4225	GENERAL WAREHOUSING AND STORAGE,	489	85 152	38 362	745 554	7 238	73	48 433	3 717	178	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	199	50 823	21 501	402 518	3 519	23	2 964	106 513	671	12 128	75 592
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	92	3 481	706	15 421	257	73	74	299	-	42 420	203 449
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	16	2 663	1 228	30 635	243	5	641	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	134	17 974	6 798	133 967	1 297	25	6 839	992	340 607	-	-
	THE NORTH CENTRAL STATES, TOTAL.	2 661	288 637	12 358	2 131 466	22 918	1 769	70 696	147 000	35 781	467 202	1 108 913
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	620	86 147	38 429	695 519	7 352	262	16 496	32	20	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	409	74 905	35 738	688 207	6 537	90	41 582	2 788	-	900	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	189	53 400	22 646	433 657	4 118	43	4 022	141 643	508	8 252	17 614
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	1 131	45 284	7 449	159 523	2 977	1 267	126	2 528	-	458 050	1 091 209
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	230	19 324	3 996	76 200	1 056	80	3 572	-	850	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	82	9 577	4 100	78 360	878	27	4 898	9	34 403	-	-
	THE SOUTH, TOTAL.	3 026	347 800	129 292	2 760 326	39 949	1 437	166 022	93 228	52 803	196 738	753 955
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	966	107 228	43 603	822 558	11 296	429	19 985	394	23	400	800
4225	GENERAL WAREHOUSING AND STORAGE,	393	50 790	23 428	454 319	5 864	124	25 748	3 957	93	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	169	30 706	10 272	225 232	2 695	41	3 791	85 346	-	2 946	26 040
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	427	24 398	4 705	103 292	1 886	381	104	3 017	5	193 392	727 115
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	969	125 187	43 158	1 059 757	16 938	429	111 738	434	532	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	102	9 491	4 126	95 168	1 270	33	4 656	80	52 150	-	-
	THE WEST, TOTAL.	1 562	228 161	94 568	1 957 021	17 775	892	40 720	122 422	37 440	125 414	391 590
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	710	108 157	50 364	987 817	8 499	430	15 361	17	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	192	37 435	18 390	361 798	3 241	63	13 407	653	26	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	212	41 965	13 579	284 510	2 736	52	928	120 299	-	8 345	15 312
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	254	11 752	2 109	41 727	656	286	126	1 308	1	117 069	376 278
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	131	20 757	7 307	223 350	2 160	44	8 391	145	28	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	63	8 095	2 819	57 819	483	17	2 507	-	37 335	-	-
GEOGRAPHIC DIVISIONS												
THE NORTHEASTERN STATES												
	NEW ENGLAND, TOTAL.	333	49 201	27 006	368 740	4 003	77	14 999	27 523	201	7 978	39 428
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	140	16 720	13 870	139 293	1 549	47	4 069	13	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	94	14 856	6 483	126 614	1 209	10	9 152	371	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	51	15 336	5 710	103 187	1 003	4	568	26 902	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	19	691	164	3 348	56	9	5	16	-	7 978	39 428
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	5	80	44	1 262	20	4	75	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	24	1 518	735	15 036	166	3	1 130	221	201	-	-
	MIDDLE ATLANTIC, TOTAL.	1 256	205 679	90 999	1 793 897	16 896	377	63 013	84 026	341 255	46 545	240 453
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	519	78 067	35 540	715 249	6 796	208	14 992	15	-	75	840
4225	GENERAL WAREHOUSING AND STORAGE,	395	70 296	31 879	618 940	6 029	63	39 281	3 346	178	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS,	148	35 487	15 791	299 331	2 516	19	2 396	79 611	671	12 128	75 592
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***,	73	2 790	542	12 073	201	64	69	283	-	34 442	164 021
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	11	2 583	1 164	29 373	223	1	566	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	110	16 456	6 063	118 931	1 131	22	5 709	771	340 406	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

2Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refriger- ated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)					
	GEOGRAPHIC DIVISIONS--CONTINUED											
	THE NORTH CENTRAL STATES											
	EAST NORTH CENTRAL, TOTAL.	1 350	176 820	73 250	1 367 965	14 119	728	47 706	84 954	29 247	193 774	475 671
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	403	58 337	26 679	486 830	4 970	150	10 692	3	20	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	274	53 318	24 683	475 664	4 468	56	29 146	2 424	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	124	32 854	14 148	270 510	2 466	26	3 341	81 180	-	2 896	567
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	423	20 377	3 525	74 123	1 267	457	44	1 347	-	190 878	475 104
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	66	4 185	1 001	20 413	271	24	572	-	760	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	60	7 749	3 214	60 425	677	15	3 911	-	28 467	-	-
	WEST NORTH CENTRAL, TOTAL.	1 311	111 817	39 108	743 501	8 799	1 041	22 990	62 046	6 534	273 428	633 242
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	217	27 810	11 750	208 689	2 382	112	5 804	29	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	135	21 587	11 055	212 543	2 069	34	12 436	364	-	900	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	65	20 546	8 498	163 147	1 652	17	681	60 463	508	5 356	17 047
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	708	24 907	3 924	85 400	1 710	810	82	1 181	-	267 172	616 195
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	164	15 139	2 995	55 787	785	56	3 000	-	90	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	22	1 828	886	17 935	201	12	987	9	5 936	-	-
	THE SOUTH											
	SOUTH ATLANTIC, TOTAL.	1 214	120 155	46 312	916 808	12 853	503	43 591	49 295	22 049	67 517	348 167
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	455	50 442	20 920	390 484	5 571	185	9 511	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	201	23 419	10 507	214 147	2 679	63	12 021	102	30	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	90	15 977	5 284	107 269	1 386	16	1 692	47 489	-	1 838	6 308
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	152	8 831	2 033	44 816	780	95	41	1 352	5	65 679	341 859
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	258	16 486	5 635	124 634	1 934	128	18 340	272	7	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	58	5 000	1 933	35 458	503	16	1 886	80	22 007	-	-
	EAST SOUTH CENTRAL, TOTAL.	544	56 816	20 866	478 838	7 572	284	37 786	12 416	181	32 531	127 989
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	153	14 298	5 253	95 445	1 463	72	2 904	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	65	9 303	4 233	81 135	1 014	20	4 980	1 288	38	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	26	3 891	1 062	23 520	273	11	87	10 827	-	180	15 708
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	75	3 461	643	14 961	329	86	8	301	-	32 351	112 281
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	216	25 168	9 412	259 550	4 438	92	29 475	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	9	695	263	4 227	55	3	332	-	143	-	-
	WEST SOUTH CENTRAL, TOTAL.	1 268	170 829	62 114	1 364 680	19 524	650	64 645	31 517	30 573	96 690	277 799
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	358	42 488	17 430	336 629	4 262	172	7 470	394	23	400	800
4225	GENERAL WAREHOUSING AND STORAGE.	127	18 068	8 688	159 037	2 171	41	8 747	2 567	25	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	53	10 838	3 926	94 443	1 036	14	2 012	27 030	-	928	4 024
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	200	12 106	2 029	43 515	777	200	55	1 364	-	95 362	272 975
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	495	83 533	28 111	675 573	10 566	209	63 923	162	525	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	35	3 796	1 930	55 483	712	14	2 438	-	30 000	-	-
	THE WEST											
	MOUNTAIN, TOTAL.	391	45 877	17 959	396 861	3 950	257	10 419	18 752	45	45 898	163 750
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	165	23 077	10 473	229 184	1 976	89	3 498	13	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	54	6 210	2 932	59 251	662	24	2 236	301	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	28	4 722	1 311	29 093	323	5	205	17 461	-	2 283	12 620
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	111	5 216	1 147	20 183	336	124	22	977	1	43 615	151 130
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	22	5 821	1 893	56 299	591	10	4 168	-	28	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	11	831	203	3 851	62	5	290	-	16	-	-
	PACIFIC, TOTAL.	1 171	182 284	76 609	1 560 160	13 825	635	30 301	103 670	37 395	79 516	227 840
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	545	85 080	39 891	758 633	6 523	341	11 863	4	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	138	31 225	15 458	302 547	2 579	39	11 171	352	26	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	184	37 243	12 268	256 417	2 413	47	723	102 838	-	6 062	2 692
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	143	6 536	962	21 544	320	162	104	331	-	73 454	225 148
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	109	14 936	5 414	167 051	1 569	34	4 223	145	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	52	7 264	2 616	53 968	421	12	2 217	-	37 369	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refriger- ated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	STATES											
	NEW ENGLAND											
	MAINE, TOTAL	41	4 016	1 278	24 659	321	13	235	3 199	-	1 003	3 420
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	20	1 487	604	10 590	147	7	436	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	9	771	202	4 314	60	2	359	1	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	NEW HAMPSHIRE, TOTAL	13	450	148	2 842	49	11	110	106	-	2 228	14 554
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4225	GENERAL WAREHOUSING AND STORAGE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	7	131	42	842	18	6	-	5	-	2 228	14 554
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	VERMONT, TOTAL	20	1 476	507	11 990	150	9	346	470	-	3 542	18 704
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	8	600	233	4 332	63	6	90	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	7	275	71	1 501	21	2	3	7	-	3 542	18 704
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	MASSACHUSETTS, TOTAL	170	29 943	18 816	229 474	2 270	24	10 098	20 055	200	1 185	2 750
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	59	6 574	9 430	56 703	629	13	2 080	4	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	58	9 858	4 062	75 353	723	7	6 694	319	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	36	12 319	4 742	85 074	800	3	558	19 718	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	14	1 101	550	10 261	112	-	726	13	200	-	-
	RHODE ISLAND, TOTAL	25	3 799	1 900	37 330	399	3	1 605	1 735	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	12	1 721	837	15 840	174	2	561	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	8	1 536	814	15 761	172	-	798	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	-	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
	CONNECTICUT, TOTAL	64	9 517	4 357	82 445	814	20	2 005	1 958	1	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	14	2 421	1 291	25 441	227	-	983	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	756	291	4 270	52	-	10	1 861	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	6	153	63	1 525	20	3	155	88	1	-	-
	MIDDLE ATLANTIC											
	NEW YORK, TOTAL.	658	104 859	46 424	934 484	8 344	161	27 325	46 550	8 250	17 561	68 713
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	286	51 319	23 287	494 599	4 298	68	9 226	6	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	196	27 926	12 459	239 518	2 196	23	14 304	149	100	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	88	17 934	7 916	146 597	1 278	13	1 047	46 049	671	6 327	19 500
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	27	872	185	4 262	74	24	26	52	-	11 234	49 213
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	7	733	225	4 344	45	-	473	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	54	6 075	2 352	45 164	453	13	2 309	294	7 479	-	-

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¹Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refriger- ated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space ¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
STATES--CONTINUED												
MIDDLE ATLANTIC--CONTINUED												
	NEW JERSEY: TOTAL...	325	61 268	27 543	535 041	5 328	73	17 400	23 811	333 004	3 432	37 918
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	125	14 171	7 004	128 277	1 455	46	2 314	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	127	28 000	12 748	252 129	2 617	21	12 639	3 064	78	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	28	10 275	4 750	95 659	709	2	1 016	20 320	-	1 700	12 162
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	40	8 593	2 962	57 604	534	2	1 414	399	332 926	-	-
	PENNSYLVANIA: TOTAL.	273	39 552	17 032	324 372	3 224	143	18 228	13 665	1	25 652	133 822
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	108	12 577	5 249	92 373	1 043	74	3 452	9	-	75	840
4225	GENERAL WAREHOUSING AND STORAGE.	72	14 370	6 672	127 293	1 216	19	12 338	133	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	32	7 278	3 125	57 075	529	4	333	13 242	-	4 101	43 930
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	16	1 788	749	16 163	144	7	1 986	78	1	-	-
EAST NORTH CENTRAL												
	OHIO: TOTAL.	290	38 054	16 226	312 932	3 268	129	13 638	16 449	-	39 632	101 206
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	116	15 040	6 607	124 956	1 360	34	2 902	3	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	62	12 535	5 694	110 136	1 090	6	8 493	26	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	17	5 766	2 840	54 568	497	4	1 536	16 280	-	1 162	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	73	3 417	562	11 472	201	79	3	140	-	38 470	101 206
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	5	143	37	833	17	2	8	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	17	1 153	486	10 967	103	4	696	-	-	-	-
	INDIANA: TOTAL	196	17 601	6 972	128 869	1 458	109	5 473	3 350	64	29 325	78 924
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	56	5 643	2 771	52 260	547	24	1 266	-	20	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	39	5 231	2 458	42 532	454	11	3 203	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	22	1 052	185	4 361	65	1	125	-	44	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	ILLINOIS: TOTAL.	448	66 282	28 705	547 936	5 435	236	14 831	34 365	8 853	68 036	157 778
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	117	20 005	9 358	163 892	1 557	36	3 515	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	93	21 571	10 023	194 527	1 827	18	10 020	272	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	25	12 964	5 964	119 979	1 035	3	46	33 785	-	1	161
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	165	7 174	1 456	29 828	518	161	3	308	-	68 035	157 617
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	28	1 947	459	8 691	103	14	296	-	716	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	20	2 621	1 445	31 019	395	4	951	-	8 137	-	-
	MICHIGAN: TOTAL.	226	34 764	14 161	260 203	2 514	133	9 052	16 010	11 510	23 443	51 757
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	79	12 059	5 996	108 954	1 094	41	2 294	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	50	9 187	4 225	62 617	683	17	4 391	2 048	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	33	5 958	2 307	42 838	420	7	430	13 358	-	1 012	2
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	44	2 532	319	6 805	112	62	7	604	-	22 431	51 755
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	8	862	268	5 436	74	5	23	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	12	3 266	1 046	13 551	131	1	1 207	-	11 510	-	-
	WISCONSIN: TOTAL	190	20 119	7 186	138 025	1 444	121	4 712	14 780	8 820	33 338	86 006
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	35	4 690	1 947	36 768	412	15	715	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	30	4 794	2 283	45 652	414	4	3 039	78	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	3	181	52	1 090	12	2	120	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

²Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refriger- ated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	STATES--CONTINUED											
	WEST NORTH CENTRAL											
	MINNESOTA: TOTAL	187	20 656	8 240	157 669	1 584	132	4 856	8 631	500	41 278	72 085
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	23	4 474	1 780	27 815	285	12	634	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	29	6 369	3 576	66 699	614	4	3 485	15	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	12	5 245	1 981	41 956	378	4	331	8 482	500	425	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	110	3 811	654	16 148	271	109	1	134	-	40 853	72 085
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	10	688	233	4 620	32	1	287	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	3	69	16	431	4	2	118	-	-	-	-
	IOWA: TOTAL	312	18 315	5 413	98 863	1 338	300	2 976	5 092	4 861	80 018	145 045
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE, . .	28	3 054	1 144	20 577	241	14	599	2	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	14	2 469	1 074	21 534	230	7	75	4 727	-	1 213	3 307
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	221	8 103	1 169	23 427	469	263	9	313	-	78 805	141 738
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	16	430	163	1 943	32	5	50	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	MISSOURI: TOTAL	269	31 241	13 006	263 979	2 945	187	9 984	15 730	48	45 764	212 282
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE, . .	65	10 115	4 382	85 628	921	32	2 254	2	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	44	8 070	4 111	86 948	789	6	4 850	60	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	15	6 052	2 488	48 186	475	2	143	15 350	8	1 125	7 500
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	120	3 714	705	15 750	333	134	36	309	-	44 639	204 782
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	19	2 906	1 142	23 659	391	9	2 558	-	40	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	6	383	178	3 808	36	4	143	9	-	-	-
	NORTH DAKOTA: TOTAL	51	4 749	1 101	21 464	284	41	398	762	1 000	11 838	22 718
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE, . .	12	1 303	463	8 607	119	4	219	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	29	1 222	142	2 881	60	32	4	64	-	10 938	22 718
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	13	1 596	199	3 976	51	1	18	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
	SOUTH DAKOTA: TOTAL	70	3 404	821	15 730	281	77	336	255	-	18 697	29 432
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE, . .	9	790	318	5 256	62	8	177	25	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	49	1 808	312	6 612	169	62	5	75	-	18 097	29 432
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	6	278	42	770	11	5	2	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	-	-	-	-	-	-	-	-	-	-	-
	NEBRASKA: TOTAL	175	11 778	3 217	59 219	774	127	1 624	2 316	-	31 895	44 160
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE, . .	22	3 201	1 393	23 260	279	10	878	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	11	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	8	1 084	493	9 424	103	2	94	2 257	-	540	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	75	2 403	349	8 287	158	90	8	59	-	31 355	44 160
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	57	4 392	647	11 908	154	23	41	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	2	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
	KANSAS: TOTAL	237	21 674	7 310	126 577	1 593	177	2 816	29 260	125	43 938	107 520
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE, . .	58	4 872	2 270	37 546	475	32	1 043	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	15	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	12	5 321	2 378	40 478	447	2	-	29 033	-	1 453	6 240
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	104	3 846	593	12 295	250	120	19	227	-	42 485	101 280
4221	FARM PRODUCTS WAREHOUSING AND STORAGE, . .	43	4 849	569	8 911	114	12	44	-	50	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE, . .	5	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	STATES--CONTINUED											
	SOUTH ATLANTIC											
	DELAWARE: TOTAL.	19	2 497	987	18 677	244	11	414	726	-	3 023	7 625
4221, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	9	1 168	486	9 016	115	6	226	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	MARYLAND: TOTAL.	85	12 558	5 117	95 513	1 153	29	2 807	4 974	-	4 613	14 545
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	42	6 255	2 568	47 654	598	14	1 156	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	22	1 982	834	14 564	194	4	1 375	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	6	2 668	1 000	20 187	202	-	40	4 898	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	10	738	151	3 174	59	9	-	76	-	4 613	14 545
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	4	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-	-
	DISTRICT OF COLUMBIA: TOTAL.	22	5 746	2 472	57 483	680	7	1 080	714	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	15	4 510	1 913	47 820	562	3	872	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	-	-	-	-	-	-	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	VIRGINIA: TOTAL.	161	21 347	9 134	163 754	2 253	46	7 097	14 453	19 506	12 222	52 769
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	68	10 623	4 556	68 732	1 030	21	1 666	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	28	3 465	1 794	35 186	471	10	2 198	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	25	3 207	1 130	23 408	352	3	956	14 361	-	375	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	25	1 326	296	6 997	108	10	2	87	-	11 847	52 769
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	6	1 758	866	19 274	192	2	1 959	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	9	968	492	10 157	100	-	316	5	19 506	-	-
	WEST VIRGINIA: TOTAL.	45	3 947	1 744	35 127	508	16	1 641	1 443	-	1 053	29 534
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	14	1 243	570	9 950	147	8	210	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	17	1 733	796	15 732	184	4	998	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	4	276	133	4 420	69	-	-	1 327	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	7	359	190	3 316	55	4	358	75	-	-	-
	NORTH CAROLINA: TOTAL.	241	17 222	6 204	129 275	1 915	94	9 050	1 700	2 180	19 586	145 590
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	58	4 859	1 934	36 205	543	23	1 234	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	30	2 905	1 248	25 041	291	8	1 303	99	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	7	402	179	3 313	53	2	-	1 143	-	-	250
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	45	3 311	756	17 865	273	20	-	458	-	19 586	145 340
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	88	3 869	1 419	35 542	609	36	6 050	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	13	1 876	668	11 309	146	3	463	-	2 180	-	-
	SOUTH CAROLINA: TOTAL.	138	11 412	3 644	70 121	1 176	54	6 890	603	187	11 736	48 478
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	33	2 640	1 070	17 873	308	14	572	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	11	1 278	577	10 533	158	4	561	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	22	985	277	5 727	121	15	-	150	-	11 736	48 478
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	64	5 774	1 489	30 537	496	20	5 586	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-

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**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	STATES--CONTINUED											
	SOUTH ATLANTIC--CONTINUED											
	GEORGIA: TOTAL	251	19 364	6 954	150 349	2 318	153	8 862	7 467	131	11 512	38 672
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	63	6 700	2 591	48 628	842	30	1 516	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	40	4 543	1 949	50 173	591	20	2 406	-	30	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	14	2 008	622	13 385	190	8	248	7 276	-	289	6 058
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	34	1 735	386	8 080	157	28	36	191	-	11 223	32 614
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	91	3 879	1 246	27 498	485	62	4 435	-	7	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	9	499	160	2 585	53	5	221	-	94	-	-
	FLORIDA: TOTAL	252	26 062	10 056	196 509	2 606	93	5 750	17 215	45	3 772	10 954
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	153	12 444	5 212	104 606	1 426	66	2 159	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	45	5 971	2 572	49 988	624	9	2 842	3	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	28	5 477	1 918	36 602	448	3	390	16 745	-	270	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	9	358	103	1 351	31	8	-	105	5	3 502	10 954
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	4	210	50	1 046	15	4	132	272	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	13	602	201	2 916	62	3	227	-	40	-	-
	EAST SOUTH CENTRAL											
	KENTUCKY: TOTAL	91	10 427	3 371	67 157	906	56	3 649	2 118	83	13 879	32 519
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	31	3 977	1 273	22 903	306	11	785	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	12	3 367	1 338	27 661	246	8	1 483	240	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	3	(D)¹	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	26	1 393	233	5 201	107	35	1	30	-	13 879	32 519
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	18	719	231	5 859	187	2	1 355	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	TENNESSEE: TOTAL	152	18 027	7 121	155 205	2 400	79	11 855	7 151	38	9 750	45 548
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	47	3 849	1 637	28 796	442	33	783	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	33	4 271	2 083	36 790	574	8	2 601	1 048	38	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	13	2 189	523	11 912	139	4	74	6 013	-	180	15 708
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	22	950	150	3 749	81	25	4	90	-	9 580	29 840
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	32	6 566	2 624	70 169	1 140	7	8 241	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	5	192	104	1 789	24	2	152	-	-	-	-
	ALABAMA: TOTAL	171	12 641	4 669	97 259	1 718	114	8 617	1 811	-	3 547	26 300
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	48	4 608	1 703	31 139	517	16	1 072	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	12	1 048	536	9 386	128	2	483	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	11	641	114	2 577	54	12	3	65	-	3 547	26 300
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	92	5 425	2 024	48 695	950	77	6 909	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
	MISSISSIPPI: TOTAL	130	15 721	5 705	159 207	2 548	35	13 665	1 336	60	5 345	23 622
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	27	1 864	640	12 607	198	12	264	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	8	597	274	5 278	66	2	413	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	16	467	146	3 434	87	14	-	116	-	5 345	23 622
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	74	12 458	4 533	134 827	2 161	6	12 970	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	WEST SOUTH CENTRAL											
	ARKANSAS: TOTAL	159	20 760	6 543	163 169	2 548	63	12 069	2 703	290	12 703	27 333
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE	21	2 041	763	14 293	231	10	386	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE	15	1 744	801	14 933	218	5	925	105	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	7	738	229	5 590	77	5	17	2 552	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	27	1 906	213	5 178	93	32	3	46	-	12 703	27 333
4221	FARM PRODUCTS WAREHOUSING AND STORAGE	89	14 331	4 537	123 175	1 929	11	10 738	-	290	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE	-	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated busi- nesses	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space	Refrig- erated space	Bulk liquid storage space	Indi- vidual lockers installed	Bulk freezer storage space¹
		(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(1,000 cu. ft.)	(1,000 gallons)	(number)	(cu. ft.)
	STATES--CONTINUED											
	WEST SOUTH CENTRAL--CONTINUED											
	LOUISIANA: TOTAL	134	20 530	7 996	185 295	3 083	44	8 464	3 169	20 025	7 234	55 417
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	41	6 992	2 426	42 731	630	13	1 092	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	22	3 188	1 997	32 214	509	2	1 562	-	25	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	1 861	654	13 827	181	-	-	3 117	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	14	532	129	2 829	59	11	4	52	-	7 234	55 417
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	42	7 549	2 639	90 298	1 663	17	5 655	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	7	408	151	3 396	41	1	151	-	20 000	-	-
	OKLAHOMA: TOTAL	143	12 851	4 882	97 048	1 363	93	7 095	2 530	-	11 190	19 000
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	64	6 078	2 512	45 707	576	37	1 068	1	-	400	800
4225	GENERAL WAREHOUSING AND STORAGE.	11	1 822	900	18 124	209	3	783	116	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	25	1 066	192	3 949	71	30	1	34	-	10 441	18 200
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	34	2 822	997	22 201	429	18	3 736	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
	TEXAS: TOTAL	832	116 688	42 693	919 168	12 530	450	57 017	23 115	10 258	65 563	176 049
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	232	27 377	11 729	233 898	2 825	112	4 924	393	23	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	79	11 314	4 990	93 765	1 235	31	5 477	2 346	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	134	8 602	1 495	31 559	554	127	47	1 232	-	64 984	172 025
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	330	58 831	19 938	439 899	6 545	163	43 794	162	235	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	MOUNTAIN											
	MONTANA: TOTAL	37	2 665	1 032	20 114	230	23	901	128	-	3 572	17 453
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	20	1 859	795	14 742	161	10	366	13	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	3	70	19	805	12	1	9	106	-	530	12 240
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	10	467	55	1 264	20	11	1	5	-	3 042	5 213
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	IDAHO: TOTAL	54	6 485	1 563	29 184	353	41	643	11 584	9	7 344	14 181
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	20	2 039	812	13 602	155	13	417	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	4	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	2 418	478	10 289	107	2	51	11 526	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	18	609	96	2 131	45	20	7	58	1	7 344	14 181
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-	-
	WYOMING: TOTAL	23	1 185	694	8 719	126	18	159	925	-	3 565	9 657
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	9	516	254	4 548	49	5	102	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	10	465	354	1 628	21	11	2	5	-	3 565	9 657
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	COLORADO: TOTAL	102	13 768	5 688	153 363	1 203	83	2 170	2 425	-	11 876	45 927
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	44	8 181	3 992	117 226	778	24	1 197	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	16	2 154	1 083	22 926	236	9	772	90	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	32	1 968	238	5 664	97	44	12	788	-	11 876	45 927
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	5	479	51	1 104	22	5	154	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued

REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space [†] (cu. ft.)
	STATES--CONTINUED											
	MOUNTAIN--CONTINUED											
	NEW MEXICO: TOTAL	51	5 435	1 979	47 513	643	25	2 014	445	20	4 756	22 270
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	29	2 686	1 000	17 203	230	12	428	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	5	503	222	4 361	63	2	138	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	5	1 558	542	21 058	290	2	1 437	-	20	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	ARIZONA: TOTAL	50	9 152	3 989	80 041	755	25	3 051	422	-	2 553	13 587
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	19	4 240	2 220	37 712	369	10	486	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	8	390	192	3 505	32	2	190	-	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	3	467	165	2 458	32	-	44	408	-	-	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	11	556	98	2 272	36	10	-	14	-	2 553	13 587
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	6	3 114	1 246	32 942	265	-	2 162	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	3	385	68	1 152	20	3	169	-	-	-	-
	UTAH: TOTAL	53	4 750	1 997	35 773	454	30	866	2 790	16	11 272	35 764
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	13	2 446	970	14 362	150	9	274	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	10	1 020	562	10 860	149	3	462	197	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	617	186	4 134	53	-	91	2 529	-	1 753	380
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	21	535	225	5 302	90	18	-	64	-	9 519	35 384
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	1	(D)	(D)	(D)	(D)	-	(D)	-	(D)	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	2	(D)	(D)	(D)	(D)	-	(D)	-	(D)	-	-
	NEVADA: TOTAL	21	2 437	1 017	22 154	186	12	615	33	-	960	4 911
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	11	1 110	430	9 789	84	6	228	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	7	1 053	570	12 035	98	3	377	10	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	-	-	-	-	-	-	-	-	-	-	-
	PACIFIC											
	WASHINGTON: TOTAL	197	25 365	10 640	214 691	2 198	67	4 574	19 635	750	21 343	50 346
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	74	9 645	4 802	82 761	752	20	1 922	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	22	4 159	2 122	40 519	372	3	1 742	9	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	45	7 367	2 379	62 231	812	16	150	19 454	-	1 485	600
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	33	903	118	4 195	66	25	5	32	-	19 858	49 746
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	16	1 443	494	8 922	85	1	172	140	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	7	1 846	725	16 043	111	2	583	-	750	-	-
	OREGON: TOTAL	124	16 083	6 653	137 167	1 299	49	2 169	25 371	-	18 898	16 643
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	32	3 991	1 841	37 009	353	11	621	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	21	5 137	2 738	57 951	500	2	1 311	142	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	35	5 141	1 708	33 749	314	3	23	25 092	-	3 550	1 900
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	22	1 030	129	2 823	53	28	-	137	-	15 348	14 743
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	10	605	160	4 419	69	4	88	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	4	179	77	1 216	10	1	126	-	-	-	-
	CALIFORNIA: TOTAL	815	133 843	56 403	1 158 667	9 836	506	22 921	54 647	36 645	36 335	131 725
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	427	67 208	31 413	507 670	5 125	302	8 977	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	90	21 543	10 398	198 924	1 662	34	7 824	197	26	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	90	22 513	7 321	147 679	1 139	28	550	54 304	-	-	66
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	84	4 454	697	13 975	195	104	99	141	-	36 335	131 659
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	83	12 888	4 760	153 710	1 415	29	3 963	5	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	41	5 237	1 814	36 709	300	9	1 508	-	36 619	-	-

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**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

[†]Exclusive of space in individual lockers installed.

TABLE 1. Type of Warehousing Facility: 1963—Continued
REGIONS, DIVISIONS AND STATES

SIC code	Area and type of warehousing facility	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	STATES--CONTINUED											
	PACIFIC--CONTINUED											
	ALASKA: TOTAL.	17	3 200	1 317	18 034	166	10	120	1 600	-	2 940	29 000
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	5	1 657	631	8 951	61	5	50	4	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	-
4223	FOOD LOCKERS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	4	149	18	551	6	5	-	21	-	1 913	29 000
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
	HAWAII: TOTAL.	18	3 793	1 596	31 601	326	3	517	2 417	-	-	126
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	7	2 579	1 204	22 222	232	3	293	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	3	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	(D)
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	8	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	(D)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	-	-	-	-	-	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 2. Form of Organization: 1963

UNITED STATES

SIC code	Type of warehousing facility by legal form of organization	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Indi- vidual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	UNITED STATES: TOTAL**	8 838	119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
	INDIVIDUAL PROPRIETORSHIPS	2 558	121 468	40 331	677 995	10 399	2 654	22 685	10 619	204	502 708	1 366 074
	PARTNERSHIPS	916	73 356	20 365	413 433	5 541	1 898	18 964	18 001	1 083	151 152	489 093
	CORPORATIONS	5 135	896 070	383 678	7 706 928	82 676	-	303 425	438 537	466 123	149 796	576 031
	COOPERATIVE ASSOCIATIONS	191	24 139	7 800	183 609	2 442	-	8 906	5 462	70	37 595	102 713
	OTHER FORMS OF OWNERSHIP	38	4 445	2 049	49 485	483	-	1 470	1 580	-	2 726	428
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE,	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
	INDIVIDUAL PROPRIETORSHIPS	820	47 876	24 460	338 547	4 871	852	9 825	7	-	75	840
	PARTNERSHIPS	253	24 800	9 123	166 236	2 000	524	4 158	16	-	400	800
	CORPORATIONS	1 863	322 172	147 667	2 846 882	28 494	-	56 421	448	43	-	-
	COOPERATIVE ASSOCIATIONS	8	791	301	4 187	71	-	350	-	-	-	-
	OTHER FORMS OF OWNERSHIP	11	680	255	4 584	56	-	149	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE,	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
	INDIVIDUAL PROPRIETORSHIPS	183	12 292	4 539	95 928	1 113	188	6 156	26	25	-	-
	PARTNERSHIPS	76	7 582	2 988	58 875	643	162	4 170	80	23	-	-
	CORPORATIONS	1 211	225 397	106 899	2 065 532	20 853	-	117 378	11 007	249	900	-
	COOPERATIVE ASSOCIATIONS	8	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	-
	OTHER FORMS OF OWNERSHIP	5	(D)	(D)	(D)	(D)	-	(D)	(D)	-	-	-
4222	REFRIGERATED WAREHOUSING, EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
	INDIVIDUAL PROPRIETORSHIPS	66	3 464	825	18 353	260	71	108	6 702	-	2 015	35 926
	PARTNERSHIPS	43	7 183	2 330	52 053	557	88	115	16 214	-	180	15 708
	CORPORATIONS	637	163 453	63 781	1 249 004	11 892	-	11 333	424 160	1 179	28 793	72 894
	COOPERATIVE ASSOCIATIONS	17	2 072	786	22 015	293	-	149	5 216	-	683	10 000
	OTHER FORMS OF OWNERSHIP	6	722	276	4 492	66	-	-	1 509	-	-	30
4223	FOOD LOCKER PLANTS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
	INDIVIDUAL PROPRIETORSHIPS	1 256	48 591	8 025	170 530	3 251	1 305	227	3 867	1	500 618	1 329 308
	PARTNERSHIPS	336	17 628	2 359	50 885	939	702	137	1 599	5	150 572	472 585
	CORPORATIONS	232	15 739	3 596	75 310	1 190	-	66	1 376	-	120 103	503 137
	COOPERATIVE ASSOCIATIONS	74	2 826	945	22 284	375	-	-	241	-	36 912	92 713
	OTHER FORMS OF OWNERSHIP	6	131	44	954	21	-	-	69	-	2 726	398
4221	FARM PRODUCTS WAREHOUSING AND STORAGE,	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
	INDIVIDUAL PROPRIETORSHIPS	169	6 370	1 589	37 233	680	174	4 984	-	7	-	-
	PARTNERSHIPS	189	15 197	3 296	79 707	1 322	384	9 726	83	1	-	-
	CORPORATIONS	900	128 984	45 692	1 140 217	16 769	-	102 129	491	1 332	-	-
	COOPERATIVE ASSOCIATIONS	82	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
	OTHER FORMS OF OWNERSHIP	6	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE,	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	INDIVIDUAL PROPRIETORSHIPS	64	2 875	893	17 404	224	64	1 385	17	171	-	-
	PARTNERSHIPS	19	966	269	5 677	80	38	658	9	1 054	-	-
	CORPORATIONS	292	40 325	16 043	329 983	3 478	-	16 098	1 055	463 320	-	-
	COOPERATIVE ASSOCIATIONS	2	(D)	(D)	(D)	(D)	-	(D)	-	-	-	-
	OTHER FORMS OF OWNERSHIP	4	(D)	(D)	(D)	(D)	-	(D)	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 3. Employment Size of Establishment: 1963
UNITED STATES

SIC code	Type of warehousing facility by employment size of establishment	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrig- erated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Indi- vidual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	UNITED STATES: TOTAL**	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	3 295	103 176	27 830	405 775	5 964	2 590	30 835	31 623	38 875	501 864	1 373 170
	WITH 4 TO 7 PAID EMPLOYEES	1 844	127 849	39 932	779 749	9 813	944	38 020	41 272	45 441	225 600	630 086
	WITH 8 TO 19 PAID EMPLOYEES	2 041	287 526	112 324	2 231 287	24 296	528	88 585	102 641	73 867	79 655	451 188
	WITH 20 TO 49 PAID EMPLOYEES	999	316 801	141 166	2 730 905	30 257	116	101 173	159 166	90 488	9 575	22 655
	WITH 50 TO 99 PAID EMPLOYEES	240	152 329	71 381	1 533 771	16 157	25	55 346	67 597	500	1 245	7 500
	WITH 100 PAID EMPLOYEES OR MORE	75	106 877	52 395	1 124 373	11 945	2	34 170	54 048	218 259	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	344	14 821	5 536	179 466	2 422	185	7 321	17 852	50	26 038	49 740
	NOT IN BUSINESS AT END OF YEAR	-	10 099	3 659	46 124	687	162	-	-	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	692	18 181	11 914	102 678	1 390	510	6 379	11	-	400	800
	WITH 4 TO 7 PAID EMPLOYEES	706	42 302	16 715	299 779	3 870	404	10 139	12	-	-	-
	WITH 8 TO 19 PAID EMPLOYEES	978	128 036	56 670	1 107 241	11 698	296	23 302	48	20	-	-
	WITH 20 TO 49 PAID EMPLOYEES	390	127 304	58 878	1 069 075	11 317	46	19 966	7	23	75	840
	WITH 50 TO 99 PAID EMPLOYEES	53	40 844	19 473	415 737	3 527	7	5 890	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	17	31 970	15 060	290 686	2 543	2	4 030	393	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	119	5 164	2 145	60 521	946	61	1 197	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	372	11 324	3 274	58 890	689	167	10 104	209	104	-	-
	WITH 4 TO 7 PAID EMPLOYEES	291	19 125	7 419	155 062	1 523	59	12 520	475	100	-	-
	WITH 8 TO 19 PAID EMPLOYEES	432	62 311	26 719	521 923	5 153	66	35 790	2 620	53	-	-
	WITH 20 TO 49 PAID EMPLOYEES	249	78 715	38 953	746 275	7 537	26	37 629	1 304	40	900	-
	WITH 50 TO 99 PAID EMPLOYEES	69	48 184	23 777	457 077	4 644	3	21 529	3 423	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	19	24 693	13 934	271 804	2 835	-	9 623	3 004	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	51	2 114	971	31 575	369	14	1 975	80	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	1 816	871	7 272	130	15	-	-	-	-	-
4222	REFRIGERATED WAREHOUSING AND STORAGE, EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	188	8 128	1 863	35 646	349	77	793	26 114	671	2 517	45 946
	WITH 4 TO 7 PAID EMPLOYEES	142	13 242	3 563	68 665	772	27	943	38 847	8	6 879	17 368
	WITH 8 TO 19 PAID EMPLOYEES	204	37 230	12 614	242 681	2 482	27	3 434	98 583	-	15 636	61 256
	WITH 20 TO 49 PAID EMPLOYEES	157	62 835	24 103	468 979	4 837	15	4 101	157 793	-	4 852	2 485
	WITH 50 TO 99 PAID EMPLOYEES	42	32 482	15 361	309 058	2 729	4	1 100	64 174	500	1 245	7 500
	WITH 100 PAID EMPLOYEES OR MORE	12	20 245	9 650	196 282	1 617	-	1 212	50 651	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	24	2 160	671	22 171	245	2	122	17 639	-	542	3
	NOT IN BUSINESS AT END OF YEAR	-	572	173	2 435	37	7	-	-	-	-	-
4223	FOOD LOCKER PLANTS, WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	1 341	41 141	6 142	123 910	2 349	1 451	198	4 645	6	498 947	1 326 424
	WITH 4 TO 7 PAID EMPLOYEES	382	25 515	5 178	111 868	1 923	329	92	1 499	-	218 721	612 718
	WITH 8 TO 19 PAID EMPLOYEES	98	13 959	2 562	58 151	1 039	66	29	817	-	64 019	389 932
	WITH 20 TO 49 PAID EMPLOYEES	7	1 090	438	10 494	184	3	36	58	-	3 748	19 330
	WITH 50 TO 99 PAID EMPLOYEES	-	-	-	-	-	-	-	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	-	-	-	-	-	-	-	-	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	76	1 706	326	10 161	170	79	75	133	-	25 496	49 737
	NOT IN BUSINESS AT END OF YEAR	-	1 504	323	5 379	111	79	-	-	-	-	-
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	547	20 183	3 518	61 668	922	317	10 243	579	288	-	-
	WITH 4 TO 7 PAID EMPLOYEES	235	19 852	4 621	97 862	1 242	109	10 967	-	742	-	-
	WITH 8 TO 19 PAID EMPLOYEES	253	34 548	9 482	215 861	3 019	63	21 660	-	90	-	-
	WITH 20 TO 49 PAID EMPLOYEES	163	34 442	13 461	335 833	5 421	23	34 874	-	-	-	-
	WITH 50 TO 99 PAID EMPLOYEES	73	29 670	12 030	334 738	5 085	11	26 503	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	22	24 179	10 857	297 813	4 131	-	17 424	-	290	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	53	2 539	915	37 297	447	24	2 671	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	805	8 870	130	11	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 3. Employment Size of Establishment: 1963—Continued

UNITED STATES

SIC code	Type of warehousing facility by employment size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR:											
	WITH 1 TO 3 PAID EMPLOYEES	155	4 219	1 119	22 983	265	68	3 118	65	37 806	-	-
	WITH 4 TO 7 PAID EMPLOYEES	88	7 813	2 436	46 513	483	16	3 359	439	44 591	-	-
	WITH 8 TO 19 PAID EMPLOYEES	76	11 442	4 277	85 430	905	10	4 619	573	73 704	-	-
	WITH 20 TO 49 PAID EMPLOYEES	33	12 415	5 333	100 249	961	3	4 567	4	90 425	-	-
	WITH 50 TO 99 PAID EMPLOYEES	3	1 149	740	17 161	172	-	324	-	-	-	-
	WITH 100 PAID EMPLOYEES OR MORE	5	5 790	2 894	67 788	819	-	1 881	-	217 969	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	21	1 138	508	17 741	245	5	1 032	-	50	-	-
	NOT IN BUSINESS AT END OF YEAR	-	1 171	536	7 449	78	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 4. Revenue Size of Establishment: 1963
UNITED STATES

SIC code	Type of warehousing facility by revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
	UNITED STATES: TOTAL**	8 838	1 119 478	454 223	9 031 450	101 541	4 552	355 450	474 199	467 480	843 977	2 534 339
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	171	444	582	15 138	274	126	906	434	754	15 310	43 887
	\$5,000 TO \$9,000	384	2 718	1 083	24 207	574	294	3 107	739	235	45 829	145 515
	\$10,000 TO \$24,000	1 418	23 441	14 394	183 256	3 082	1 115	13 138	6 608	2 502	183 867	437 945
	\$25,000 TO \$49,000	1 684	60 505	19 372	410 633	6 510	1 114	24 571	14 997	4 315	235 985	639 323
	\$50,000 TO \$99,000	1 887	134 199	48 809	1 023 655	13 124	922	49 341	33 820	41 336	199 806	641 392
	\$100,000 TO \$249,000	1 833	285 488	113 390	2 192 510	26 062	502	100 793	96 862	80 468	113 684	429 127
	\$250,000 TO \$499,000	752	260 547	106 673	2 147 496	22 852	92	75 980	120 846	55 569	22 483	139 710
	\$500,000 OR MORE	365	327 216	140 725	2 808 965	25 954	40	80 542	182 041	282 251	975	7 700
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	344	14 821	5 536	179 466	2 422	185	7 072	17 852	50	26 038	49 740
	NOT IN BUSINESS AT END OF YEAR	-	10 099	3 659	46 124	687	162	-	-	-	-	-
4214, 4224	HOUSEHOLD GOODS WAREHOUSING AND STORAGE.	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903	471	43	475	1 640
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	32	71	332	8 505	86	17	261	-	-	-	-
	\$5,000 TO \$9,000	87	613	316	5 878	144	61	551	-	-	-	-
	\$10,000 TO \$24,000	328	5 450	8 572	43 207	750	252	2 544	3	-	400	800
	\$25,000 TO \$49,000	515	18 736	7 555	146 521	2 264	322	5 713	-	-	-	-
	\$50,000 TO \$99,000	739	53 235	23 068	474 875	5 476	357	12 208	23	-	-	-
	\$100,000 TO \$249,000	758	117 044	52 657	961 960	10 869	209	21 941	48	20	75	840
	\$250,000 TO \$499,000	268	91 729	40 548	763 938	7 493	33	14 339	-	23	-	-
	\$500,000 OR MORE	109	101 759	45 662	880 312	7 263	14	12 149	397	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	119	5 164	2 145	60 521	946	61	1 197	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-	-	-	-	-
4225	GENERAL WAREHOUSING AND STORAGE.	1 483	248 282	115 918	2 249 878	22 880	350	129 170	11 115	297	900	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	21	57	26	555	21	12	110	-	-	-	-
	\$5,000 TO \$9,000	37	245	110	2 611	53	22	390	-	-	-	-
	\$10,000 TO \$24,000	177	3 053	1 332	42 490	382	81	3 670	37	78	-	-
	\$25,000 TO \$49,000	225	8 223	3 400	69 771	886	75	6 906	167	100	-	-
	\$50,000 TO \$99,000	313	22 699	10 040	200 383	2 402	68	15 762	611	53	-	-
	\$100,000 TO \$249,000	375	60 622	28 144	537 885	5 501	41	37 356	512	66	-	-
	\$250,000 TO \$499,000	189	66 123	31 279	602 380	5 923	15	29 733	1 615	-	900	-
	\$500,000 OR MORE	95	83 330	39 745	754 956	7 213	7	33 268	8 093	-	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	51	2 114	971	31 575	369	14	1 975	80	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	1 816	871	7 272	130	15	-	-	-	-	-
4222	REFRIGERATED WAREHOUSING AND STORAGE; EXCEPT FOOD LOCKERS	769	176 894	67 998	1 345 917	13 068	159	11 705	453 801	1 179	31 671	134 558
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	6	12	39	961	29	5	-	328	-	-	-
	\$5,000 TO \$9,000	18	139	55	1 301	26	11	-	531	-	801	5 280
	\$10,000 TO \$24,000	59	928	336	7 806	121	31	135	4 512	-	380	10 006
	\$25,000 TO \$49,000	96	3 473	1 203	27 166	386	32	578	12 074	-	2 186	36 378
	\$50,000 TO \$99,000	143	10 221	3 460	77 222	996	22	812	31 259	671	6 125	17 560
	\$100,000 TO \$249,000	201	31 947	11 462	217 680	2 502	31	2 870	94 818	-	15 235	50 620
	\$250,000 TO \$499,000	131	47 407	17 681	346 860	3 417	10	4 514	119 093	8	5 727	7 211
	\$500,000 OR MORE	91	80 035	32 918	642 315	5 309	8	2 674	173 547	500	675	7 500
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	24	2 160	671	22 171	245	2	122	17 639	-	542	3
	NOT IN BUSINESS AT END OF YEAR	-	572	173	2 435	37	7	-	-	-	-	-
4223	FOOD LOCKER PLANTS; WITH OR WITHOUT FOOD PREPARATION FACILITIES***.	1 904	84 915	14 969	319 963	5 776	2 007	430	7 152	6	810 931	2 398 141
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	60	162	102	3 061	82	55	22	106	-	15 310	43 887
	\$5,000 TO \$9,000	157	1 116	382	8 666	226	152	30	199	-	45 828	140 235
	\$10,000 TO \$24,000	541	8 921	2 405	47 478	1 049	555	64	1 801	-	183 087	427 139
	\$25,000 TO \$49,000	538	19 022	3 586	77 632	1 463	555	91	1 867	6	233 799	602 945
	\$50,000 TO \$99,000	369	25 217	4 371	93 231	1 559	381	77	1 649	-	193 681	623 832
	\$100,000 TO \$249,000	145	20 935	2 731	56 592	891	137	34	1 347	-	98 374	377 667
	\$250,000 TO \$499,000	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	\$500,000 OR MORE	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	76	1 706	326	10 161	170	79	75	133	-	25 496	49 737
	NOT IN BUSINESS AT END OF YEAR	-	1 504	323	5 379	111	79	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 4. Revenue Size of Establishment: 1963—Continued

UNITED STATES

SIC code	Type of warehousing facility by revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage space, Dec. 31			Frozen food lockers, Dec. 31*	
								Floor space (1,000 sq. ft.)	Refrigerated space (1,000 cu. ft.)	Bulk liquid storage space (1,000 gallons)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
4221	FARM PRODUCTS WAREHOUSING AND STORAGE.	1 346	167 931	55 689	1 389 942	20 397	558	124 342	579	1 410	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	39	109	62	1 375	40	31	451	-	1	-	-
	\$5,000 TO \$9,000	70	491	178	4 259	99	42	1 882	5	235	-	-
	\$10,000 TO \$24,000	237	3 837	1 293	29 846	634	160	5 490	140	44	-	-
	\$25,000 TO \$49,000	250	8 939	2 914	75 870	1 325	111	9 945	434	20	-	-
	\$50,000 TO \$99,000	247	17 333	5 626	134 067	2 198	78	16 908	-	765	-	-
	\$100,000 TO \$249,000	280	44 085	14 387	341 954	5 458	71	34 525	-	7	-	-
	\$250,000 TO \$499,000	115	38 212	12 102	327 626	5 003	21	24 316	-	40	-	-
	\$500,000 OR MORE	55	49 868	17 407	428 778	5 063	9	28 153	-	298	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	53	2 539	915	37 297	447	24	2 671	-	-	-	-
	NOT IN BUSINESS AT END OF YEAR	-	2 518	805	8 870	130	11	-	-	-	-	-
4226	OTHER SPECIAL WAREHOUSING AND STORAGE.	381	45 137	17 843	365 314	3 928	102	18 900	1 081	464 545	-	-
	ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--											
	LESS THAN \$5,000	13	33	21	681	16	6	62	-	753	-	-
	\$5,000 TO \$9,000	15	114	42	1 492	26	6	254	4	-	-	-
	\$10,000 TO \$24,000	76	1 252	456	12 429	146	36	1 235	115	2 380	-	-
	\$25,000 TO \$49,000	60	2 112	714	13 673	186	19	1 338	455	4 189	-	-
	\$50,000 TO \$99,000	76	5 494	2 244	43 877	493	16	3 574	278	39 847	-	-
	\$100,000 TO \$249,000	74	10 855	4 009	76 439	841	13	4 066	137	80 375	-	-
	\$250,000 TO \$499,000	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	\$500,000 OR MORE	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	-	-
	ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:											
	IN BUSINESS AT END OF YEAR	21	1 138	508	17 741	245	5	1 032	-	50	-	-
	NOT IN BUSINESS AT END OF YEAR	-	1 171	536	7 449	78	-	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified in public warehousing with one or more paid employees in 1963. See Appendix A for complete explanation.

***Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

¹Exclusive of space in individual lockers installed.

TABLE 5. Household Goods—Revenue and Space Analysis: 1963

DIVISIONS AND STATES

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and State	Establishments (number)	Revenue (\$1,000)	Revenue reported by source								Occupiable public storage space, Dec. 31				
			Total (\$1,000)	Household goods			General merchandise (\$1,000)	Special storage (\$1,000)	Merchandise sales (\$1,000)	Other (\$1,000)	Total (1,000 sq. ft.)	Space analyzed			
				Total (\$1,000)	Trucking (per-cent)	Other (per-cent)						Total (1,000 sq. ft.)	Household goods (per-cent)	General merchandise (per-cent)	Other (per-cent)
UNITED STATES: TOTAL	2 955	396 319	349 622	307 550	54.7	45.3	10 283	737	3 308	27 744	70 903	64 303	87.2	10.8	2.0
NEW ENGLAND: TOTAL	140	16 720	15 748	12 972	57.4	42.6	616	49	31	2 080	4 069	3 678	87.0	10.2	2.8
MAINE	20	1 487	1 463	1 000	54.2	45.8	5	6	2	450	436	406	95.3	4.7	-
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	8	600	465	300	67.4	32.6	1	-	2	162	90	90	96.7	3.3	-
MASSACHUSETTS	59	6 574	6 398	5 129	48.5	51.5	361	43	2	863	2 080	1 873	86.1	9.7	4.2
RHODE ISLAND	12	1 721	1 216	1 112	45.5	54.5	36	-	-	68	561	417	96.2	3.1	0.7
CONNECTICUT	38	(D)	(D)	(D)	(D)	(D)	(D)	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC: TOTAL	519	78 067	68 752	61 023	48.6	51.4	952	347	511	5 919	14 992	13 695	90.1	8.0	1.9
NEW YORK	286	51 319	45 208	40 773	47.0	53.0	489	332	199	3 415	9 226	8 340	88.5	8.7	2.8
NEW JERSEY	125	14 171	12 406	10 868	52.4	47.6	126	8	82	1 322	2 314	2 207	94.8	4.6	0.6
PENNSYLVANIA	108	12 577	11 138	9 382	51.5	48.5	337	7	230	1 182	3 452	3 148	91.1	8.4	0.5
EAST NORTH CENTRAL: TOTAL	403	58 337	53 060	47 257	65.1	34.9	1 326	44	418	3 905	10 692	9 481	87.5	10.4	2.1
OHIO	116	15 040	13 252	12 285	60.7	39.3	108	38	23	798	2 902	2 439	91.4	8.0	0.6
INDIANA	56	5 643	5 434	4 617	56.5	43.5	123	1	57	636	1 266	1 224	89.2	10.5	0.3
ILLINOIS	117	20 005	17 718	16 008	67.5	32.5	337	-	174	1 199	3 515	2 995	90.0	8.9	1.1
MICHIGAN	79	12 959	12 360	10 666	69.5	30.5	791	-	19	884	2 294	2 162	77.1	16.7	6.2
WISCONSIN	35	4 690	4 296	3 681	66.9	33.1	77	5	145	388	715	661	92.7	4.4	2.9
WEST NORTH CENTRAL: TOTAL	217	27 810	23 688	20 016	57.1	42.9	994	43	592	2 043	5 804	5 215	78.8	18.0	3.2
MINNESOTA	23	4 474	4 154	3 546	67.7	32.3	149	-	76	383	634	619	82.7	15.0	2.3
IOWA	28	3 054	2 905	2 433	65.5	34.4	46	-	12	414	599	593	78.0	17.0	5.0
MISSOURI	65	10 116	7 768	6 429	47.4	52.6	289	13	470	567	2 254	1 794	81.7	15.7	2.6
NORTH DAKOTA	12	1 303	851	714	46.4	53.6	65	-	-	72	219	196	79.6	17.9	2.5
SOUTH DAKOTA	9	790	540	489	50.6	49.4	27	5	4	15	177	143	46.8	29.4	23.8
NEBRASKA	22	3 201	3 009	2 478	57.8	42.2	281	25	-	225	878	869	66.2	30.3	3.5
KANSAS	58	4 872	4 461	3 927	60.5	39.5	137	-	30	367	1 043	1 001	87.0	12.3	0.7
SOUTH ATLANTIC: TOTAL	455	50 442	41 862	37 859	49.8	50.2	1 240	16	99	2 648	9 611	8 530	89.7	9.2	1.1
DELAWARE	9	1 168	954	837	44.3	55.7	14	-	-	103	226	196	81.6	18.4	0.0
MARYLAND	42	6 255	5 286	5 077	56.2	43.8	22	-	2	185	1 156	1 126	98.2	1.2	0.6
DISTRICT OF COLUMBIA	15	4 510	3 191	3 136	34.0	66.0	-	-	5	50	872	708	98.8	0.6	0.6
VIRGINIA	68	10 623	8 683	8 055	46.0	54.0	135	-	23	470	1 666	1 299	90.2	9.0	0.8
WEST VIRGINIA	14	1 243	1 078	906	70.8	29.2	47	-	2	123	210	172	92.4	7.0	0.6
NORTH CAROLINA	58	4 859	4 370	3 790	45.1	54.9	169	13	-	398	1 234	1 205	81.8	14.9	3.3
SOUTH CAROLINA	33	2 640	2 192	1 964	49.9	50.1	139	-	10	79	572	528	80.9	18.0	1.1
GEORGIA	63	6 700	5 002	4 303	58.0	42.0	445	-	40	214	1 516	1 328	92.5	7.5	0.0
FLORIDA	153	12 444	11 106	9 791	51.3	48.7	269	3	17	1 026	2 159	1 968	87.3	11.4	1.3
EAST SOUTH CENTRAL: TOTAL	153	14 298	12 039	10 665	62.5	37.5	323	23	131	897	2 904	2 700	85.6	10.8	3.6
KENTUCKY	31	3 977	3 417	3 142	68.1	31.9	8	-	-	267	785	710	95.5	4.4	0.1
TENNESSEE	47	3 849	3 297	2 762	67.3	32.7	170	23	116	226	783	745	78.8	18.1	3.1
ALABAMA	48	4 608	4 001	3 591	54.1	45.9	142	-	1	267	1 072	1 014	81.6	11.3	7.1
MISSISSIPPI	27	1 864	1 324	1 170	61.6	38.4	3	-	14	137	264	231	94.8	4.3	0.9
WEST SOUTH CENTRAL: TOTAL	358	42 488	38 032	32 990	54.2	45.8	2 295	202	39	2 506	7 470	6 785	79.6	19.0	1.4
ARKANSAS	21	2 041	1 897	1 786	50.3	49.7	42	-	21	48	386	332	94.0	5.7	0.3
LOUISIANA	41	6 992	6 088	5 465	66.3	33.7	116	-	1	506	1 092	981	85.7	11.9	2.4
OKLAHOMA	64	6 078	5 282	4 626	52.1	47.9	244	2	3	407	1 068	1 001	83.4	14.7	1.9
TEXAS	232	27 377	24 765	21 113	51.8	48.2	1 893	200	14	1 545	4 924	4 471	76.3	22.6	1.1
MOUNTAIN: TOTAL	165	23 077	20 174	16 201	49.2	50.8	774	10	94	3 095	3 498	3 211	77.2	19.4	3.4
MONTANA	20	1 859	1 667	1 097	52.1	47.9	81	10	1	478	366	355	79.7	18.6	1.7
IDaho	20	2 039	1 664	1 256	59.7	40.3	176	-	26	206	417	413	48.7	40.7	10.6
WYOMING	9	516	493	480	62.3	37.7	3	-	-	10	102	102	57.9	23.5	18.6
COLORADO	44	8 181	7 454	5 371	52.4	47.6	372	-	11	1 700	1 197	1 082	74.6	23.8	1.6
NEW MEXICO	29	2 686	2 165	2 077	46.4	53.6	21	-	6	61	428	383	94.0	5.5	0.5
ARIZONA	19	4 240	3 944	3 387	44.0	56.0	-	-	4	553	486	431	90.1	5.3	4.6
UTAH	13	2 446	2 105	1 905	44.9	55.1	121	-	-	79	274	250	82.8	17.2	0.0
NEVADA	11	1 110	682	628	36.7	63.3	-	-	46	8	228	195	89.7	10.3	0.0
PACIFIC: TOTAL	545	85 080	76 267	68 567	54.9	45.1	1 653	3	1 393	4 651	11 863	11 008	93.0	5.3	1.7
WASHINGTON	74	9 645	8 667	7 366	55.1	44.9	183	3	13	1 102	1 922	1 854	92.6	5.9	1.5
OREGON	32	3 991	3 208	2 876	60.8	39.2	56	-	-	276	621	559	84.1	12.7	3.2
CALIFORNIA	427	67 208	60 726	55 758	55.3	44.7	1 224	-	1 058	2 686	8 977	8 252	94.6	3.8	1.6
ALASKA	5	1 657	1 177	680	71.5	28.5	48	-	322	127	50	50	78.0	14.0	8.0
HAWAII	7	2 579	2 489	1 887	27.1	72.9	142	-	-	460	293	293	72.7	27.3	0.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Household Goods—Summary: 1963

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Standard metropolitan statistical area	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)	Population, 1960 (number)
UNITED STATES, TOTAL.	2 955	396 319	181 806	3 360 436	35 942	1 376	70 903	179 323 175
STANDARD CONSOLIDATED AREAS								
NEW YORK, N.Y.-NORTHEASTERN, NEW JERSEY.	313	53 931	25 064	527 509	4 845	90	9 056	14 759 425
CHICAGO, ILL.-NORTHWESTERN INDIANA.	79	16 678	7 930	138 552	1 230	17	2 888	6 794 461
STANDARD METROPOLITAN STATISTICAL AREAS								
TOTAL.	1 722	290 258	138 580	2 534 801	25 269	685	50 417	99 912 506
NEW YORK, N.Y.	222	43 826	20 001	433 341	3 810	61	7 392	10 694 632
CHICAGO, ILL.	76	16 182	7 653	132 997	1 190	16	2 772	6 220 915
LOS ANGELES-LONG BEACH, CALIF.	110	24 044	11 422	238 829	1 733	64	3 154	6 038 771
PHILADELPHIA, PA.-N.J.	47	5 563	2 559	40 450	481	24	2 012	4 342 897
DETROIT, MICH.	32	6 964	3 314	57 417	555	13	1 281	3 762 360
SAN FRANCISCO-OAKLAND, CALIF.	86	15 878	7 649	144 506	1 229	62	2 240	2 648 762
BOSTON, MASS.	41	4 270	8 337	37 697	407	11	1 593	2 595 481
PITTSBURGH, PA.	28	5 669	2 269	38 857	389	25	775	2 405 435
ST. LOUIS, MO.-ILL.	26	5 686	2 639	51 769	533	6	1 415	2 104 669
WASHINGTON, D.C.-MD.-VA.	43	10 400	4 397	81 820	1 003	9	1 554	2 001 897
CLEVELAND, OHIO.	28	3 976	1 821	35 503	320	7	856	1 909 483
BALTIMORE, MD.	25	4 100	1 744	31 451	407	6	885	1 727 023
NEWARK, N.J.	42	5 401	2 733	53 075	593	8	948	1 689 420
MINNEAPOLIS-ST. PAUL, MINN.	13	3 659	1 437	21 801	211	3	440	1 482 030
BUFFALO, N.Y.	11	2 332	1 055	20 409	210	3	599	1 306 957
CINCINNATI, OHIO-KY.-IND.	11	2 034	1 101	17 263	179	3	291	1 268 479
HOUSTON, TEX.	24	2 406	1 042	23 394	279	11	421	1 243 158
MILWAUKEE, WIS.	12	2 185	922	19 494	194	1	369	1 232 731
PATERSON-CLIFTON-PASSAIC, N.J.	23	2 814	1 459	23 435	247	11	229	1 186 873
SEATTLE-EVERTT, WASH.	29	5 105	2 743	45 924	397	9	745	1 107 213
KANSAS CITY, MO.-KANS.	19	3 014	1 277	23 476	243	9	623	1 092 545
DALLAS, TEX.	23	5 342	2 790	60 683	567	10	780	1 083 601
SAN DIEGO, CALIF.	37	5 367	2 546	47 653	456	16	755	1 033 011
ATLANTA, GA.	19	2 784	1 173	21 525	309	5	518	1 017 188
MIAMI, FLA.	27	2 737	1 308	26 250	341	8	436	935 047
DENVER, COLO.	21	4 507	2 269	62 801	425	8	615	929 383
INDIANAPOLIS, IND.	13	1 417	632	13 694	132	6	251	916 932
NEW ORLEANS, LA.	12	4 308	1 301	22 979	315	1	472	907 123
PORTLAND, OREG.-WASH.	15	2 806	1 307	25 685	242	5	427	821 897
PROVIDENCE-PAWTUCKET-WARWICK, R.I.-MASS.	9	1 479	748	13 857	152	2	517	821 101
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.	24	2 052	883	16 887	174	19	357	809 782
TAMPA-ST. PETERSBURG, FLA.	17	2 650	985	19 217	248	5	474	772 453
COLUMBUS, OHIO	11	1 736	665	12 251	163	1	255	754 885
ROCHESTER, N.Y.	3	(D)	(D)	(D)	(D)	(D)	(D)	732 583
DAYTON, OHIO	16	2 189	824	17 496	210	7	447	727 121
LOUISVILLE, KY.-IND.	15	1 951	765	12 317	170	3	447	725 139
SAN ANTONIO, TEX.	14	2 831	1 308	26 070	322	4	666	716 168
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.	21	3 257	1 486	27 462	252	11	357	703 925
MEMPHIS, TENN.-ARK.	17	1 374	641	11 286	173	15	277	674 583
PHOENIX, ARIZ.	9	2 885	1 579	25 841	256	4	323	663 510
ALBANY-SCHENECTADY-TROY, N.Y.	6	510	215	4 211	55	2	183	657 503
SAN JOSE, CALIF.	18	3 476	1 686	29 019	232	12	330	642 315
BIRMINGHAM, ALA.	7	423	185	3 534	56	1	108	634 864
TOLEDO, OHIO-MICH.	6	1 124	471	8 219	108	1	221	630 647
SACRAMENTO, CALIF.	19	3 549	1 741	29 891	271	12	497	625 503
JERSEY CITY, N.J.	18	1 507	682	12 645	147	8	405	610 734
AKRON, OHIO.	7	963	428	7 934	86	1	227	605 367
NORFOLK-PORTSMOUTH, VA.	16	2 679	1 063	17 581	288	6	433	578 507
GARY-HAMMOND-EAST CHICAGO, IND.	3	496	277	5 555	40	1	116	573 548
FORT WORTH, TEXAS.	16	2 220	966	18 930	215	6	405	573 215
SYRACUSE, N.Y.	6	860	381	6 602	78	2	228	563 781
HARTFORD, CONN.	5	(D)	(D)	(D)	(D)	(D)	(D)	549 249
OKLAHOMA CITY, OKLA.	17	2 305	1 001	18 297	229	6	356	511 833
YOUNGSTOWN-WARREN, OHIO.	6	637	221	4 570	45	1	95	509 006
HONOLULU, HAWAII	7	2 579	1 204	22 222	232	3	293	500 409
SPRINGFIELD-CHICOPEE-HOLYOKE, MASS.-CONN.	3	(D)	(D)	(D)	(D)	(D)	(D)	493 999
ALLENTOWN-BETHLEHEM-EASTON, PA.-N.J.	3	135	42	751	9	3	15	492 168
NASHVILLE, TENN.	7	630	297	5 055	78	3	109	463 628
GRAND RAPIDS, MICH.	10	1 532	677	13 272	134	9	397	461 906
OMAHA, NEBR.-IOWA.	■	1 810	757	12 307	136	2	555	457 873
JACKSONVILLE, FLA.	11	804	317	5 553	106	8	155	455 411
SALT LAKE CITY, UTAH	7	2 122	823	11 131	113	1	200	447 795
RICHMOND, VA.	9	1 357	568	9 929	156	7	286	436 044
TULSA, OKLA.	8	973	448	7 648	84	4	124	418 974
FLINT, MICH.	2	(D)	(D)	(D)	(D)	(D)	(D)	416 239
WILMINGTON, DEL.-N.J.-MD.	7	858	403	7 381	96	6	145	414 565
WICHITA, KANS.	12	1 380	671	10 956	126	6	322	381 626
HARRISBURG, PA.	5	489	176	3 229	51	2	134	371 653

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Household Goods—Summary: 1963—Continued

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Standard metropolitan statistical area	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprietors of unincor- porated businesses	Occupiable public storage floor space, Dec. 31	Population, 1960
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(number)
KNOXVILLE, TENN.	9	634	245	5 338	82	6	164	368 080
FRESNO, CALIF.	7	766	349	5 494	64	6	96	365 945
MOBILE, ALA.	6	569	206	2 817	62	4	153	363 389
WILKES-BARRE-HAZLETON, PA.	3	(D)	(D)	(D)	(D)	(D)	(D)	346 972
CANTON, OHIO	7	530	237	4 882	55	2	137	340 345
BRIDGEPORT, CONN.	3	371	184	3 441	40	-	108	337 983
FORT LAUDERDALE-HOLLYWOOD, FLA.	12	1 221	551	15 065	134	4	114	333 946
UTICA-ROME, N.Y.	6	935	416	8 283	91	2	217	330 771
WORCESTER, MASS.	2	(D)	(D)	(D)	(D)	(D)	(D)	328 898
TACOMA, WASH.	10	1 828	852	14 540	128	1	654	321 590
NEW HAVEN, CONN.	6	1 075	578	9 644	109	-	100	320 836
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL.	5	391	142	2 970	37	4	76	319 375
ORLANDO, FLA.	11	737	311	6 624	105	4	156	318 487
CHARLOTTE, N.C.	5	548	220	4 137	55	2	78	316 781
EL PASO, TEX.	14	1 937	766	12 176	178	3	403	314 070
PEORIA, ILL.	4	427	197	3 422	39	2	44	313 412
BEAUMONT-PORT ARTHUR, TEX.	4	646	297	5 834	77	1	99	306 016
LANSING, MICH.	5	747	355	6 142	70	-	108	298 949
BAKERSFIELD, CALIF.	8	481	178	3 109	43	5	61	291 984
YORK, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	290 242
BINGHAMTON, N.Y.-PA.	4	(D)	(D)	(D)	(D)	(D)	(D)	283 600
CHATTANOOGA, TENN.-GA.	3	(D)	(D)	(D)	(D)	(D)	(D)	283 169
SHREVEPORT, LA.	7	932	421	7 322	93	2	226	281 481
JOHNSTOWN, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	280 733
LANCASTER, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	278 359
SPOKANE, WASH.	6	1 081	452	7 261	61	3	218	278 333
DULUTH-SUPERIOR, MINN.-WIS.	3	(D)	(D)	(D)	(D)	(D)	(D)	276 596
READING, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	275 414
SOUTH BEND, IND.	1	(D)	(D)	(D)	(D)	(D)	(D)	271 057
TRENTON, N.J.	4	523	295	5 193	69	2	135	266 392
DES MOINES, IOWA	1	(D)	(D)	(D)	(D)	(D)	(D)	266 315
TUCSON, ARIZ.	5	1 047	543	9 197	84	1	111	265 660
ALBUQUERQUE, N. MEX.	8	1 313	509	8 568	94	1	150	262 199
COLUMBIA, S.C.	6	770	283	4 639	86	2	161	260 828
GREENVILLE, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	255 806
HUNTINGTON-ASHLAND, W. VA.-KY.-OHIO.	2	(D)	(D)	(D)	(D)	(D)	(D)	254 780
CHARLESTON, S.C.	8	492	210	4 003	61	2	87	254 578
CHARLESTON, W. VA.	3	357	183	2 909	38	-	46	252 925
ERIE, PA.	4	308	106	2 503	19	5	52	250 682

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Household Goods—Floor Space Size: 1963

UNITED STATES AND DIVISIONS

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and floor space size	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31			
							Total (1,000 sq. ft.)	House- hold goods (per- cent)	General merchan- dise (per cent)	Other (per cent)
UNITED STATES: TOTAL	2 955	396 319	181 806	3 360 436	35 492	1 376	64 303	87.2	10.8	2.0
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	484	15 798	5 982	115 296	1 731	374	1 202	97.9	1.4	0.7
5,000 TO 9,000 SQ. FT.	692	40 597	17 172	314 046	4 153	403	3 996	95.7	2.9	1.4
10,000 TO 19,000 SQ. FT.	706	77 113	39 634	641 359	7 011	296	8 465	92.0	5.7	2.3
20,000 TO 49,000 SQ. FT.	719	125 066	54 185	986 590	10 881	197	19 889	87.6	10.5	1.9
50,000 TO 99,000 SQ. FT.	256	76 704	34 804	728 414	6 447	42	15 971	84.5	13.5	2.0
100,000 TO 199,000 SQ. FT.	75	38 712	19 646	368 106	3 258	11	7 925	84.5	12.3	3.2
200,000 TO 299,000 SQ. FT.	12	7 926	3 448	77 476	750	3	2 669	93.7	5.2	1.3
300,000 SQ. FT. OR MORE	11	11 885	5 984	114 430	1 060	-	4 186	74.7	23.9	1.4
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	2 518	951	14 719	201	50	-	-	-	-
NEW ENGLAND: TOTAL	140	16 720	13 870	139 293	1 549	47	3 678	87.0	10.2	2.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	25	1 362	654	11 601	153	6	174	97.7	2.3	-
10,000 TO 19,000 SQ. FT.	39	4 929	8 383	37 019	408	15	459	94.8	3.9	1.3
20,000 TO 49,000 SQ. FT.	36	3 575	1 536	27 469	352	17	1 113	88.8	7.1	4.1
50,000 TO 99,000 SQ. FT.	18	3 930	2 001	36 734	355	3	1 172	87.9	12.1	-
100,000 TO 199,000 SQ. FT.	6	1 933	912	19 145	193	-	505	73.5	16.2	10.3
200,000 SQ. FT. OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
MIDDLE ATLANTIC: TOTAL	519	78 067	35 540	715 249	6 796	208	13 695	90.1	8.0	1.9
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	95	3 445	1 425	27 396	389	62	229	98.7	0.9	0.4
5,000 TO 9,000 SQ. FT.	94	6 618	2 916	50 250	621	55	591	97.1	1.7	1.2
10,000 TO 19,000 SQ. FT.	112	11 912	5 222	96 176	1 112	54	1 353	94.0	5.2	0.8
20,000 TO 49,000 SQ. FT.	137	22 949	10 213	194 611	2 008	25	3 815	91.5	6.4	2.1
50,000 TO 99,000 SQ. FT.	59	15 766	7 199	187 389	1 358	5	3 554	90.7	7.7	1.6
100,000 TO 199,000 SQ. FT.	16	11 752	6 150	113 049	903	-	1 581	90.1	3.1	6.8
200,000 SQ. FT. OR MORE	6	5 517	2 372	45 553	393	-	2 572	82.6	17.4	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	108	43	825	12	7	-	-	-	-
EAST NORTH CENTRAL: TOTAL	403	58 337	26 679	486 830	4 970	150	9 481	87.5	10.4	2.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	61	2 302	825	15 536	228	42	153	94.8	3.9	1.3
5,000 TO 9,000 SQ. FT.	93	6 666	2 947	54 005	612	46	584	95.2	2.9	1.9
10,000 TO 19,000 SQ. FT.	96	10 604	4 875	92 947	972	28	1 227	90.5	6.7	2.8
20,000 TO 49,000 SQ. FT.	98	19 579	8 675	156 008	1 533	16	2 766	83.7	14.0	2.3
50,000 TO 99,000 SQ. FT.	34	9 689	4 510	79 108	818	7	2 107	89.7	8.7	1.6
100,000 TO 199,000 SQ. FT.	17	6 565	3 486	61 555	567	4	1 799	93.0	7.0	-
200,000 SQ. FT. OR MORE	4	2 574	1 229	25 469	211	1	845	71.8	21.3	6.9
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	358	132	2 202	29	6	-	-	-	-
WEST NORTH CENTRAL: TOTAL	217	27 810	11 750	208 689	2 382	112	5 215	78.8	18.0	3.2
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	55	3 194	1 246	24 825	342	39	294	90.5	5.8	3.7
10,000 TO 19,000 SQ. FT.	40	4 383	1 715	28 875	353	24	536	83.8	12.1	4.1
20,000 TO 49,000 SQ. FT.	54	7 658	3 277	58 154	684	11	1 586	77.1	20.3	2.6
50,000 TO 99,000 SQ. FT.	21	6 434	2 829	46 461	453	3	1 347	77.9	19.3	2.8
100,000 TO 199,000 SQ. FT.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE	3	1 855	659	12 280	170	-	417	71.8	21.3	6.9
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
SOUTH ATLANTIC: TOTAL	455	50 442	20 920	390 484	5 571	185	8 530	89.7	9.2	1.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	59	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	115	5 578	2 241	42 593	790	63	639	96.1	2.3	1.6
10,000 TO 19,000 SQ. FT.	125	11 853	5 070	96 709	1 294	39	1 424	95.4	3.3	1.3
20,000 TO 49,000 SQ. FT.	114	19 365	8 098	145 732	2 015	22	3 250	90.1	9.1	0.8
50,000 TO 99,000 SQ. FT.	34	8 474	3 577	60 693	839	9	2 006	80.8	17.3	1.9
100,000 TO 199,000 SQ. FT.	6	1 509	623	13 180	191	1	520	85.6	14.4	-
200,000 SQ. FT. OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	628	248	2 804	64	9	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Household Goods—Floor Space Size: 1963—Continued

UNITED STATES AND DIVISIONS

(SIC 4214 and 4224: Household Goods Warehousing and Storage)

Division and floor space size	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31			
							Total (1,000 sq. ft.)	House- hold goods (per- cent)	General merchan- dise (per- cent)	Other (per cent)
EAST SOUTH CENTRAL: TOTAL	153	14 298	5 253	95 445	1 463	72	2 700	85.6	10.8	3.6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	38	1 720	571	11 156	203	20	216	99.0	0.5	0.5
10,000 TO 19,000 SQ. FT.	33	3 072	1 121	19 971	346	9	413	91.8	5.6	2.6
20,000 TO 49,000 SQ. FT.	41	5 252	2 053	36 495	515	15	1 153	91.8	6.9	1.3
50,000 TO 99,000 SQ. FT.	11	2 289	927	17 709	235	3	646	72.0	27.3	0.7
100,000 TO 199,000 SQ. FT.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE.	-	-	-	-	-	-	-	-	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
WEST SOUTH CENTRAL: TOTAL	358	42 488	17 430	336 629	4 262	172	6 785	79.6	19.0	1.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	95	4 266	1 711	32 529	486	48	527	96.1	2.8	1.1
10,000 TO 19,000 SQ. FT.	83	9 020	3 723	69 888	871	35	955	91.2	6.7	2.1
20,000 TO 49,000 SQ. FT.	83	12 095	4 866	90 223	1 258	33	2 055	82.4	16.3	1.3
50,000 TO 99,000 SQ. FT.	29	10 062	3 619	78 394	817	3	1 801	81.4	16.7	1.9
100,000 TO 199,000 SQ. FT.	6	2 354	1 175	21 133	263	-	673	59.9	39.0	1.1
200,000 SQ. FT. OR MORE.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	109	39	280	4	5	-	-	-	-
MOUNTAIN: TOTAL	165	23 077	10 473	229 184	1 976	89	3 211	77.2	19.4	3.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	35	1 564	734	13 175	171	24	186	93.0	7.0	-
10,000 TO 19,000 SQ. FT.	44	4 433	1 808	34 981	383	22	511	87.5	10.8	1.7
20,000 TO 49,000 SQ. FT.	46	8 705	3 785	67 496	699	21	1 174	81.1	15.9	3.0
50,000 TO 99,000 SQ. FT.	17	7 518	3 873	108 367	649	-	1 173	63.6	31.0	5.4
100,000 TO 199,000 SQ. FT.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 SQ. FT. OR MORE.	-	-	-	-	-	-	-	-	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	135	69	1 452	15	2	-	-	-	-
PACIFIC: TOTAL	545	85 080	39 891	758 633	6 523	341	11 008	93.0	5.3	1.7
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	107	3 983	1 644	32 356	383	104	277	99.3	0.7	-
5,000 TO 9,000 SQ. FT.	142	9 629	4 152	73 911	775	102	785	95.5	2.8	1.7
10,000 TO 19,000 SQ. FT.	134	16 907	7 717	164 793	1 272	70	1 587	92.6	3.6	3.8
20,000 TO 49,000 SQ. FT.	110	25 888	11 682	210 402	1 817	37	2 977	93.1	5.2	1.7
50,000 TO 99,000 SQ. FT.	33	12 542	6 269	113 559	923	9	2 165	92.5	4.8	2.7
100,000 TO 199,000 SQ. FT.	14	10 513	5 409	106 088	837	4	1 590	88.5	11.5	-
200,000 SQ. FT. OR MORE.	5	4 881	2 759	52 794	463	-	1 627	96.4	3.6	0.0
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	737	259	4 730	53	15	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 8. Household Goods—Revenue Size: 1963
UNITED STATES AND DIVISIONS

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES: TOTAL	2 955	396 319	181 806	3 360 436	35 492	1 376	70 903
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	32	71	332	8 505	86	17	261
\$5,000 TO \$9,000	87	613	316	5 878	144	61	551
\$10,000 TO \$24,000	328	5 450	8 572	43 207	750	252	2 544
\$25,000 TO \$49,000	515	18 736	7 555	146 521	2 264	322	5 713
\$50,000 TO \$99,000	739	53 235	23 068	474 875	5 476	357	12 208
\$100,000 TO \$249,000	758	117 044	52 657	961 960	10 869	209	21 941
\$250,000 TO \$499,000	268	91 729	40 548	763 938	7 493	33	14 359
\$500,000 OR MORE	109	101 759	45 662	880 312	7 263	14	12 149
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	119	5 164	2 145	60 521	946	61	1 197
NOT IN BUSINESS AT END OF YEAR	-	2 518	951	14 719	201	50	-
NEW ENGLAND: TOTAL	140	16 720	13 870	139 293	1 549	47	4 069
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	3	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	11	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	11	175	6 467	1 275	18	5	233
\$25,000 TO \$49,000	19	680	260	4 998	69	9	297
\$50,000 TO \$99,000	31	2 179	974	17 442	229	10	692
\$100,000 TO \$249,000	42	6 054	2 868	49 900	564	14	1 393
\$250,000 TO \$499,000	10	3 225	1 338	26 129	268	-	692
\$500,000 OR MORE	5	3 877	1 677	33 269	315	2	449
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	8	352	169	4 299	53	2	111
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
MIDDLE ATLANTIC: TOTAL	519	78 067	35 540	715 249	6 796	208	14 992
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	9	22	82	1 538	23	6	58
\$5,000 TO \$9,000	16	112	49	902	19	10	84
\$10,000 TO \$24,000	69	1 079	395	7 716	146	53	713
\$25,000 TO \$49,000	84	3 151	1 315	25 576	370	35	1 373
\$50,000 TO \$99,000	142	10 434	5 014	147 773	1 188	65	2 664
\$100,000 TO \$249,000	126	19 689	8 890	170 216	1 818	27	3 889
\$250,000 TO \$499,000	48	16 611	7 831	139 054	1 353	2	2 793
\$500,000 OR MORE	22	26 705	11 849	218 960	1 839	2	3 344
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	3	156	72	2 689	28	1	74
NOT IN BUSINESS AT END OF YEAR	-	108	43	825	12	7	-
EAST NORTH CENTRAL: TOTAL	403	58 337	26 679	486 830	4 970	150	10 692
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	3	9	3	62	3	1	33
\$5,000 TO \$9,000	11	79	90	975	28	7	73
\$10,000 TO \$24,000	39	651	258	6 468	95	23	403
\$25,000 TO \$49,000	72	2 575	1 133	22 159	329	35	715
\$50,000 TO \$99,000	97	6 820	3 075	57 602	719	45	1 548
\$100,000 TO \$249,000	108	17 108	8 189	144 840	1 471	19	3 192
\$250,000 TO \$499,000	45	15 646	7 271	137 080	1 319	7	2 592
\$500,000 OR MORE	18	14 439	6 291	107 837	892	2	2 033
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	10	652	237	7 605	85	5	103
NOT IN BUSINESS AT END OF YEAR	-	358	132	2 202	29	6	-
WEST NORTH CENTRAL: TOTAL	217	27 810	11 750	208 689	2 382	112	5 804
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	1	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	6	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	28	455	219	4 070	76	25	169
\$25,000 TO \$49,000	37	1 384	614	11 040	186	30	501
\$50,000 TO \$99,000	44	3 288	1 356	22 679	311	23	716
\$100,000 TO \$249,000	60	9 307	4 161	72 177	824	15	1 854
\$250,000 TO \$499,000	23	7 509	2 843	52 389	520	3	1 466
\$500,000 OR MORE	6	5 237	2 348	40 672	380	-	1 015
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	12	289	92	3 319	57	7	64
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 8. Household Goods—Revenue Size: 1963—Continued

UNITED STATES AND DIVISIONS

[SIC 4214 and 4224. Household Goods Warehousing and Storage]

Division and revenue size of establishment	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
SOUTH ATLANTIC: TOTAL.	455	50 442	20 920	390 484	5 571	185	9 611
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	5	15	22	372	7	1	56
\$5,000 TO \$9,000	13	94	40	695	25	9	67
\$10,000 TO \$24,000	59	956	377	7 342	139	42	400
\$25,000 TO \$49,000	81	3 008	1 230	23 810	413	43	749
\$50,000 TO \$99,000	116	8 254	3 305	57 726	865	39	1 905
\$100,000 TO \$249,000	118	18 339	8 082	148 420	2 079	25	3 795
\$250,000 TO \$499,000	36	12 235	4 878	90 011	1 193	6	1 873
\$500,000 OR MORE	9	6 507	2 582	51 870	568	2	614
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	18	406	156	7 434	218	9	152
NOT IN BUSINESS AT END OF YEAR	-	628	248	2 804	64	9	-
EAST SOUTH CENTRAL: TOTAL.	153	14 298	5 253	95 445	1 463	72	2 904
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	1	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	4	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	16	295	116	1 689	43	13	113
\$25,000 TO \$49,000	29	1 070	410	7 323	137	17	321
\$50,000 TO \$99,000	42	2 965	1 182	20 703	351	17	702
\$100,000 TO \$249,000	37	5 418	2 042	38 881	574	12	1 139
\$250,000 TO \$499,000	7	2 035	805	12 679	156	-	286
\$500,000 OR MORE	3	1 952	476	8 073	86	-	197
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	14	486	188	5 585	101	4	134
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
WEST SOUTH CENTRAL: TOTAL.	358	42 488	17 430	336 629	4 262	172	7 470
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	12	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	37	637	226	4 420	98	30	199
\$25,000 TO \$49,000	78	2 821	1 026	19 390	331	52	643
\$50,000 TO \$99,000	88	6 399	2 549	46 481	691	37	1 309
\$100,000 TO \$249,000	89	13 988	5 817	112 834	1 402	23	2 484
\$250,000 TO \$499,000	32	10 724	4 470	81 984	998	7	1 626
\$500,000 OR MORE	6	7 125	3 014	65 786	615	-	1 006
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	14	601	259	4 840	107	7	134
NOT IN BUSINESS AT END OF YEAR	-	109	39	280	4	5	-
MOUNTAIN: TOTAL.	165	23 677	10 473	229 184	1 976	89	3 498
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	1	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	4	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	16	275	125	2 578	29	14	71
\$25,000 TO \$49,000	28	1 010	370	8 020	106	25	408
\$50,000 TO \$99,000	44	3 254	1 399	26 558	302	29	753
\$100,000 TO \$249,000	37	5 318	2 407	42 369	448	9	934
\$250,000 TO \$499,000	14	5 182	2 213	40 807	396	2	535
\$500,000 OR MORE	9	6 588	3 356	95 312	532	-	586
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	12	1 281	514	11 667	141	7	178
NOT IN BUSINESS AT END OF YEAR	-	135	69	1 452	15	2	-
PACIFIC: TOTAL.	545	85 080	39 891	758 633	6 523	341	11 863
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	7	13	163	5 253	30	5	62
\$5,000 TO \$9,000	10	69	42	1 141	20	10	44
\$10,000 TO \$24,000	53	927	389	7 649	106	47	243
\$25,000 TO \$49,000	87	3 037	1 197	24 205	323	76	706
\$50,000 TO \$99,000	135	9 642	4 214	77 911	820	92	1 919
\$100,000 TO \$249,000	141	21 823	10 201	182 323	1 689	65	3 261
\$250,000 TO \$499,000	53	18 562	8 899	183 805	1 290	6	2 476
\$500,000 OR MORE	31	29 329	14 069	258 533	2 036	6	2 905
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	28	941	458	13 083	156	19	247
NOT IN BUSINESS AT END OF YEAR	-	737	259	4 730	53	15	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Household Goods—Type of Building: 1963

DIVISIONS AND STATES

[SIC 4214 and 4224: Household Goods Warehousing and Storage]

Division and State	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Occupiable public storage space, Dec. 31			
						Total floor space	Space analyzed.		
							Total	Single story building	Multiple story building
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)
UNITED STATES: TOTAL	2 955	396 319	181 806	3 360 436	35 492	70 903	56 538	21 803	34 735
NEW ENGLAND: TOTAL	140	16 720	13 870	139 293	1 549	4 069	3 360	461	2 899
MAINE	20	1 487	604	10 590	147	436	384	145	239
NEW HAMPSHIRE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	8	600	233	4 332	63	90	90	30	60
MASSACHUSETTS	59	6 574	9 430	56 703	629	2 080	1 664	74	1 590
RHODE ISLAND	12	1 721	837	15 840	174	561	417	89	328
CONNECTICUT	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MIDDLE ATLANTIC: TOTAL	519	78 067	35 540	715 249	6 796	14 992	11 137	2 557	8 580
NEW YORK	286	51 319	23 287	494 599	4 298	9 226	6 461	1 141	5 320
NEW JERSEY	125	14 171	7 004	128 277	1 455	2 314	1 780	598	1 182
PENNSYLVANIA	108	12 577	5 249	92 373	1 043	3 452	2 896	818	2 078
EAST NORTH CENTRAL: TOTAL	403	58 337	26 679	486 830	4 970	10 692	8 388	2 136	6 252
OHIO	116	15 040	6 607	124 956	1 360	2 902	2 091	525	1 566
INDIANA	56	5 643	2 771	52 260	547	1 266	1 186	654	532
ILLINOIS	117	20 005	9 358	163 892	1 557	3 515	2 515	356	2 159
MICHIGAN	79	12 959	5 996	108 954	1 094	2 294	2 007	520	1 487
WISCONSIN	35	4 690	1 947	36 768	412	715	589	81	508
WEST NORTH CENTRAL: TOTAL	217	27 810	11 750	208 689	2 382	5 804	4 858	939	3 919
MINNESOTA	23	4 474	1 780	27 815	285	634	609	95	514
IOWA	28	3 054	1 144	20 577	241	599	527	57	470
MISSOURI	65	10 116	4 382	85 628	921	2 254	1 572	185	1 387
NORTH DAKOTA	12	1 303	463	8 607	119	219	206	68	138
SOUTH DAKOTA	9	790	318	5 256	62	177	138	43	95
NEBRASKA	22	3 201	1 393	23 260	279	878	856	181	675
KANSAS	58	4 872	2 270	37 546	475	1 043	950	310	640
SOUTH ATLANTIC: TOTAL	455	50 442	20 920	390 484	5 571	9 611	7 307	4 345	2 962
DELAWARE	9	1 168	486	9 016	115	226	196	80	116
MARYLAND	42	6 255	2 588	47 654	598	1 156	939	299	640
DISTRICT OF COLUMBIA	15	4 510	1 913	47 820	562	872	579	198	381
VIRGINIA	68	10 623	4 556	68 732	1 030	1 666	1 218	804	414
WEST VIRGINIA	14	1 243	570	9 950	147	210	159	36	123
NORTH CAROLINA	58	4 859	1 934	36 205	543	1 234	1 054	457	597
SOUTH CAROLINA	33	2 640	1 070	17 873	308	572	516	376	140
GEORGIA	63	6 700	2 591	48 628	842	1 516	969	768	201
FLORIDA	153	12 444	5 212	104 606	1 426	2 159	1 677	1 327	350
EAST SOUTH CENTRAL: TOTAL	153	14 298	5 253	95 445	1 463	2 904	2 443	1 185	1 258
KENTUCKY	31	3 977	1 273	22 903	306	785	685	156	529
TENNESSEE	47	3 849	1 637	28 796	442	783	620	353	267
ALABAMA	48	4 608	1 703	31 139	517	1 072	921	509	412
MISSISSIPPI	27	1 864	640	12 607	198	264	217	167	50
WEST SOUTH CENTRAL: TOTAL	358	42 488	17 430	336 629	4 262	7 470	6 270	4 042	2 228
ARKANSAS	21	2 041	763	14 293	231	386	304	102	202
LOUISIANA	41	6 992	2 426	42 731	630	1 092	882	476	406
OKLAHOMA	64	6 078	2 512	45 707	576	1 068	842	380	462
TEXAS	232	27 377	11 729	233 898	2 825	4 924	4 242	3 084	1 158
MOUNTAIN: TOTAL	165	23 077	10 473	229 184	1 976	3 498	2 835	1 515	1 320
MONTANA	20	1 859	795	14 742	161	366	198	82	116
IDaho	20	2 039	812	13 602	155	417	370	135	235
WYOMING	9	516	254	4 548	49	102	39	31	8
COLORADO	44	8 181	3 992	117 226	778	1 197	1 022	508	514
NEW MEXICO	29	2 686	1 000	17 203	230	428	349	230	99
ARIZONA	19	4 240	2 220	37 712	369	486	433	255	198
UTAH	13	2 446	970	14 362	150	274	250	155	95
NEVADA	11	1 110	430	9 789	84	228	174	119	55
PACIFIC: TOTAL	545	85 080	39 891	758 633	6 523	11 863	9 940	4 623	5 317
WASHINGTON	74	9 645	4 802	82 781	752	1 922	1 605	737	868
OREGON	32	3 991	1 641	37 009	353	621	445	194	251
CALIFORNIA	427	67 208	31 413	607 670	5 125	8 977	7 596	3 458	4 138
ALASKA	5	1 657	631	8 951	61	50	22	22	-
HAWAII	7	2 579	1 204	22 222	232	293	272	212	60

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. General Goods—Revenue and Space Analysis: 1963

DIVISIONS AND STATES

[SIC 4225: General Warehousing and Storage]

Division and State	Estab- lish- ments	Revenue	Revenue reported by source						Occupiable public storage floor space, Dec. 31				
			Total	General merchan- dise	House- hold goods	Special storage	Merchan- dise sales	Other	Total floor space	Space analyzed			
										Total	General merchan- dise	House- hold goods	Other
	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(1,000 sq. ft.)	(1,000 sq. ft.)	(per- cent)	(per- cent)	(per cent)
UNITED STATES: TOTAL. . .	1 483	248 282	226 568	186 427	7 548	4 124	1 448	27 021	129 170	119 146	95.6	3.0	1.4
NEW ENGLAND: TOTAL.	94	14 856	14 013	10 734	537	143	810	1 789	9 152	8 790	97.5	2.2	0.3
MAINE	9	771	733	460	114	-	-	139	359	332	87.1	12.3	0.6
NEW HAMPSHIRE	2	(d)	(d)	(d)	(d)	(d)	-	-	(d)	(d)	(d)	(d)	(d)
VERMONT	3	(d)	(d)	(d)	(d)	(d)	-	-	(d)	(d)	(d)	(d)	(d)
MASSACHUSETTS	58	9 858	9 534	7 338	317	126	810	943	6 694	6 485	98.1	1.9	-
RHODE ISLAND	8	1 536	1 266	1 266	-	-	-	-	798	798	100.0	-	-
CONNECTICUT	14	2 421	2 210	1 409	90	4	-	707	983	857	94.3	3.0	2.7
MIDDLE ATLANTIC: TOTAL.	395	70 296	62 887	54 049	1 365	1 370	250	5 853	39 281	34 879	94.8	4.8	0.4
NEW YORK	196	27 926	25 128	21 108	644	112	250	3 014	14 304	12 828	98.6	0.9	0.5
NEW JERSEY	127	28 000	24 047	21 589	363	1 163	-	932	12 639	10 259	98.8	0.6	0.6
PENNSYLVANIA	72	14 370	13 712	11 352	358	95	-	1 907	12 338	11 792	87.1	12.9	-
EAST NORTH CENTRAL: TOTAL.	274	53 318	49 340	43 224	1 371	581	75	4 089	29 146	27 495	96.8	1.9	1.3
OHIO	62	12 535	11 554	10 324	39	-	36	1 155	8 493	8 226	98.1	0.4	1.5
INDIANA	39	5 231	4 909	4 440	150	-	-	319	3 203	3 024	98.9	1.0	0.1
ILLINOIS	93	21 571	19 211	17 605	780	7	36	783	10 020	9 017	95.4	4.0	0.6
MICHIGAN	50	9 187	8 914	7 480	91	500	-	843	4 391	4 229	98.3	-	1.7
WISCONSIN	30	4 794	4 752	3 375	311	74	3	989	3 039	2 999	92.6	3.4	4.0
WEST NORTH CENTRAL: TOTAL.	135	21 587	20 474	16 986	661	375	9	2 443	12 436	12 067	95.0	4.0	1.0
MINNESOTA	29	6 369	6 299	5 678	2	163	-	456	3 485	3 449	99.9	-	0.1
IOWA	28	3 870	3 628	2 830	449	19	3	327	2 159	2 129	77.5	20.0	2.5
MISSOURI	44	8 070	7 475	6 012	67	19	-	1 377	4 850	4 634	98.2	0.5	1.3
NORTH DAKOTA	4	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)
SOUTH DAKOTA	4	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)
NEBRASKA	11	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)
KANSAS	15	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)	(d)
SOUTH ATLANTIC: TOTAL.	201	23 419	21 524	18 259	934	231	125	1 975	12 021	10 867	96.6	2.0	1.4
DELAWARE	2	(d)	(d)	(d)	-	-	-	-	(d)	(d)	(d)	(d)	(d)
MARYLAND	22	1 982	1 909	1 850	14	36	-	9	1 375	1 323	98.4	1.6	-
DISTRICT OF COLUMBIA	6	(d)	(d)	(d)	-	-	-	-	(d)	(d)	(d)	(d)	(d)
VIRGINIA	28	3 465	2 977	2 134	175	-	1	667	2 198	1 807	98.8	1.1	0.1
WEST VIRGINIA	17	1 733	1 503	1 322	23	-	-	158	998	838	97.2	1.4	1.4
NORTH CAROLINA	30	2 905	2 841	2 386	255	88	6	106	1 303	1 249	93.5	5.9	0.6
SOUTH CAROLINA	11	1 278	1 269	615	439	-	-	215	561	554	84.5	15.5	-
GEORGIA	40	4 543	4 371	4 155	-	28	83	105	2 406	2 326	95.4	-	4.6
FLORIDA	45	5 971	5 772	4 915	28	79	35	715	2 842	2 565	98.7	0.2	1.1
EAST SOUTH CENTRAL: TOTAL.	65	9 303	8 519	6 997	279	410	40	793	4 980	4 435	95.0	2.2	2.8
KENTUCKY	12	3 387	2 739	2 407	30	58	-	244	1 483	1 070	90.9	0.8	8.3
TENNESSEE	33	4 271	4 150	3 209	176	338	40	387	2 601	2 469	96.4	2.0	1.6
ALABAMA	12	1 048	1 033	885	-	-	-	148	483	483	100.0	-	-
MISSISSIPPI	8	597	597	496	73	14	-	14	413	413	90.3	9.7	-
WEST SOUTH CENTRAL: TOTAL.	127	18 068	16 145	12 967	486	527	16	2 149	8 747	8 242	97.9	1.5	0.6
ARKANSAS	15	1 744	1 569	990	81	45	-	453	925	848	94.5	4.0	1.5
LOUISIANA	22	3 188	2 760	2 130	-	10	-	620	1 562	1 541	100.0	-	-
OKLAHOMA	11	1 822	1 822	1 334	-	55	1	432	783	783	96.0	4.0	-
TEXAS	79	11 314	9 994	8 513	405	417	15	644	5 477	5 070	98.0	1.1	0.9
MOUNTAIN: TOTAL.	54	6 210	6 087	4 650	616	54	97	670	2 236	2 161	88.6	5.1	6.3
MONTANA	3	(d)	(d)	(d)	(d)	-	-	(d)	(d)	(d)	(d)	(d)	(d)
IDAHO	4	(d)	(d)	(d)	(d)	-	-	(d)	(d)	(d)	(d)	(d)	(d)
WYOMING	1	(d)	(d)	(d)	(d)	-	-	(d)	(d)	(d)	(d)	(d)	(d)
COLORADO	16	2 154	2 119	1 745	33	13	3	325	772	758	90.8	2.4	6.8
NEW MEXICO	5	503	503	203	207	-	90	3	138	138	44.9	23.9	31.2
ARIZONA	8	390	390	381	-	-	-	9	190	190	95.8	4.2	-
UTAH	10	1 020	932	759	-	41	-	132	462	426	90.1	-	9.9
NEVADA	7	1 053	1 053	555	310	-	4	184	377	377	91.5	8.5	-
PACIFIC: TOTAL.	138	31 225	27 579	18 561	1 299	433	26	7 260	11 171	10 210	93.5	1.4	5.1
WASHINGTON	22	4 159	4 141	2 884	454	-	-	803	1 742	1 732	92.2	5.7	2.1
OREGON	21	5 137	4 573	2 909	39	25	4	1 596	1 311	1 311	93.0	2.8	4.2
CALIFORNIA	90	21 543	18 479	12 443	789	407	22	4 818	7 824	6 873	94.2	-	5.8
ALASKA	2	(d)	(d)	(d)	(d)	(d)	-	(d)	(d)	(d)	(d)	(d)	(d)
HAWAII	3	(d)	(d)	(d)	(d)	(d)	-	(d)	(d)	(d)	(d)	(d)	(d)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. General Goods—Summary: 1963

SMSA'S OF 250,000 INHABITANTS OR MORE

(SIC 4225: General Warehousing and Storage)

Standard metropolitan statistical area	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)	Population, 1960 (number)
UNITED STATES, TOTAL.	1 483	248 282	115 918	2 249 878	22 880	350	129 170	179 323 175
STANDARD CONSOLIDATED AREAS								
NEW YORK, N.Y.-NORTHEASTERN NEW JERSEY.	245	46 562	21 179	417 079	4 019	30	20 809	14 759 428
CHICAGO, ILL.-NORTHWESTERN INDIANA.	77	18 620	8 689	172 034	1 563	9	8 693	6 794 461
STANDARD METROPOLITAN STATISTICAL AREAS								
TOTAL.	1 132	215 424	101 966	1 968 925	19 555	217	107 396	99 912 506
NEW YORK, N.Y.	134	19 844	8 806	170 583	1 470	11	9 149	10 694 632
CHICAGO, ILL.	69	17 140	8 008	158 070	1 453	9	7 945	6 220 913
LOS ANGELES-LONG BEACH, CALIF.	30	12 241	5 426	104 998	850	5	3 576	6 038 771
PHILADELPHIA, PA.-N.J.	35	8 638	3 803	68 489	659	5	9 163	4 342 897
DETROIT, MICH.	32	7 784	3 684	72 574	572	12	3 281	3 762 360
SAN FRANCISCO-OAKLAND, CALIF.	34	7 432	4 112	77 137	661	17	2 949	2 648 762
BOSTON, MASS.	38	6 310	3 043	55 567	542	5	3 751	2 595 481
PITTSBURGH, PA.	15	3 983	2 016	40 280	360	4	2 191	2 405 435
ST. LOUIS, MO.-ILL.	26	4 788	2 415	49 724	455	2	3 284	2 104 669
WASHINGTON, D.C.-MD.-VA.	8	1 045	552	9 452	118	5	272	2 001 897
CLEVELAND, OHIO	18	4 165	2 067	39 929	367	-	2 239	1 909 483
BALTIMORE, MD.	17	1 861	799	13 790	180	2	1 203	1 727 023
NEWARK, N.J.	32	8 336	4 043	78 418	751	■	3 333	1 689 420
MINNEAPOLIS-ST. PAUL, MINN.	19	5 342	2 249	60 856	522	1	2 796	1 482 030
BUFFALO, N.Y.	19	3 200	1 729	36 529	370	2	1 669	1 306 957
CINCINNATI, OHIO-KY.	8	1 092	550	9 581	116	3	474	1 268 479
HOUSTON, TEX.	27	4 638	2 053	40 751	524	7	2 653	1 243 158
MILWAUKEE, WIS.	11	1 977	926	17 306	160	-	1 047	1 232 731
PATERSON-CLIFTON-PASSAIC, N.J.	34	8 880	3 966	85 333	1 064	7	2 997	1 886 873
SEATTLE, WASH.	15	2 705	1 340	26 375	219	3	996	1 107 213
KANSAS CITY, MO.-KANS.	18	4 420	2 303	47 172	416	2	1 968	1 092 545
DALLAS, TEX.	21	2 641	1 201	23 335	288	5	1 081	1 083 601
SAN DIEGO, CALIF.	-	-	-	-	-	-	-	1 033 011
ATLANTA, GA.	27	3 947	1 685	28 992	387	12	2 027	1 017 188
MIAMI, FLA.	16	1 894	781	14 712	179	1	695	935 047
DENVER, COLO.	15	2 046	999	21 275	222	9	718	929 383
INDIANAPOLIS, IND.	6	1 087	510	8 533	90	1	717	916 932
NEW ORLEANS, LA.	16	2 211	1 549	28 623	407	-	1 134	907 123
PORTLAND, OREG.-WASH.	20	5 063	2 719	57 395	493	1	2 883	821 897
PROVIDENCE-PAWTUCKET, R.I.-MASS.	9	1 656	840	17 453	179	-	838	821 101
SAN BERNARDINO-RIVERSIDE-ONTARIO, CALIF.	-	-	-	-	-	-	-	809 782
TAMPA-ST. PETERSBURG, FLA.	9	1 033	293	8 248	88	3	752	772 453
COLUMBUS, OHIO.	9	2 155	1 007	19 364	178	-	2 366	754 885
ROCHESTER, N.Y.	5	1 194	518	8 824	110	-	613	732 588
DAYTON, OHIO.	4	622	242	4 489	54	-	452	727 121
LOUISVILLE, KY.-IND.	6	2 919	1 179	24 221	202	3	1 198	725 139
SAN ANTONIO, TEX.	3	(D)	(D)	(C)	(D)	(D)	(D)	716 168
ANAHEIM-SANTA ANA-GARDEN GROVE, CALIF.	-	-	-	-	-	-	-	703 925
MEMPHIS, TENN.-ARK.	14	1 501	773	14 634	216	3	988	674 583
PHOENIX, ARIZ.	7	348	181	3 309	30	2	173	663 510
ALBANY-SCHENECTADY-TROY, N.Y.	10	835	398	7 896	68	4	634	657 503
SAN JOSE, CALIF.	5	487	165	3 846	26	3	371	642 315
BIRMINGHAM, ALA.	6	843	404	7 037	80	-	335	634 864
TOLEDO, OHIO.	8	1 833	721	15 939	160	1	1 068	630 647
SACRAMENTO, CALIF.	5	598	356	6 363	56	1	383	625 503
JERSEY CITY, N.J.	41	9 025	4 119	78 089	696	4	5 081	610 734
AKRON, OHIO	6	(D)	(D)	(D)	(D)	(D)	(D)	605 367
NORFOLK-PORTSMOUTH, VA.	5	806	391	7 699	106	1	770	578 507
GARY-HAMMOND-E. CHICAGO, IND.	8	1 480	681	13 964	110	-	742	573 548
FORT WORTH, TEX.	4	(D)	(D)	(D)	(D)	(D)	(D)	573 215
SYRACUSE, N.Y.	4	637	320	5 306	50	1	270	563 781
HARTFORD, CONN.	4	1 154	626	11 504	98	-	376	549 249
OKLAHOMA CITY, OKLA.	6	1 149	641	12 301	132	2	352	511 833
YOUNGSTOWN-WARREN, OHIO	3	(D)	(D)	(D)	(D)	(D)	(D)	509 006
HONOLULU, HAWAII.	3	323	117	3 649	34	-	224	500 409
SPRINGFIELD-CHICPEE-HOLYOKE, MASS.	4	(D)	(D)	(D)	(D)	(D)	(D)	493 999
ALLEN-TOWN-BETHLEHEM, PA.-N.J.	2	(D)	(D)	(D)	(D)	(D)	(D)	492 168
NASHVILLE, TENN.	7	1 278	536	9 711	164	1	629	463 628
GRAND RAPIDS, MICH.	4	(D)	(D)	(D)	(D)	(D)	(D)	461 906
OMAHA, NEBR.-IOWA	10	876	364	6 197	92	1	837	457 873
JACKSONVILLE, FLA.	13	2 672	1 337	23 106	313	1	1 168	455 411
SALT LAKE CITY, UTAH.	8	890	485	9 360	115	3	370	447 795
RICHMOND, VA.	8	1 334	663	11 991	161	-	744	436 044
TULSA, OKLA.	5	673	259	5 823	77	1	451	418 974
FLINT, MICH.	2	(D)	(D)	(D)	(D)	(D)	(D)	416 239
WILMINGTON, DEL.-N.J.-MD.	1	(D)	(D)	(D)	(D)	(D)	(D)	414 565
WICHITA, KANS.	4	(D)	(D)	(D)	(D)	(D)	(D)	381 626
HARRISBURG, PA.	5	401	192	3 948	54	1	164	371 653

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. General Goods—Summary: 1963—Continued

SMSA'S OF 250,000 INHABITANTS OR MORE

[SIC 4225: General Warehousing and Storage]

Standard metropolitan statistical area	Establish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated businesses	Occupiable public storage floor space, Dec. 31	Population, 1960
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 sq. ft.)	(number)
KNOXVILLE, TENN.	5	277	153	2 986	42	1	196	368 080
FRESNO, CALIF.	4	298	124	2 054	19	-	272	365 945
MOBILE, ALA.	1	(D)	(D)	(D)	(D)	(D)	(D)	363 389
WILKES-BARRE-HAZLETON, PA.	3	176	76	1 505	20	4	124	346 972
CANTON, OHIO	2	(D)	(D)	(D)	(D)	(D)	(D)	340 545
BRIDGEPORT, CONN.	4	(D)	(D)	(D)	(D)	(D)	(D)	337 983
FORT LAUDERDALE-HOLLYWOOD, FLA.	1	(D)	(D)	(D)	(D)	(D)	(D)	333 946
UTICA-ROME, N.Y.	5	214	99	1 581	13	2	256	330 771
WORCESTER, MASS.	6	1 249	175	3 206	30	1	556	328 898
TACOMA, WASH.	3	(D)	(D)	(D)	(D)	(D)	(D)	321 590
NEW HAVEN, CONN.	2	(D)	(D)	(D)	(D)	(D)	(D)	320 836
DAVENPORT-ROCK ISLAND-MOLINE, IOWA-ILL.	6	1 338	516	8 437	102	1	303	319 375
ORLANDO, FLA.	2	(D)	(D)	(D)	(D)	(D)	(D)	318 487
CHARLOTTE, N.C.	10	800	403	7 167	95	4	495	316 781
EL PASO, TEX.	2	(D)	(D)	(D)	(D)	(D)	(D)	314 070
PEORIA, ILL.	4	(D)	(D)	(D)	(D)	(D)	(D)	313 412
BEAUMONT-PORT ARTHUR, TEX.	5	533	220	3 526	67	2	397	306 016
LANSING, MICH.	-	-	-	-	-	-	-	298 949
BAKERSFIELD, CALIF.	-	-	-	-	-	-	-	291 984
YORK, PA.	-	-	-	-	-	-	-	290 242
BINGHAMTON, N.Y.-PA.	3	91	40	715	12	1	85	283 600
CHATTANOOGA, TENN.-GA.	5	(D)	(D)	(D)	(D)	(D)	(D)	283 169
SHREVEPORT, LA.	1	(D)	(D)	(D)	(D)	(D)	(D)	281 481
JOHNSTOWN, PA.	-	-	-	-	-	-	-	280 733
LANCASTER, PA.	1	(D)	(D)	(D)	(D)	(D)	(D)	278 359
SPOKANE, WASH.	3	(D)	(D)	(D)	(D)	(D)	(D)	278 333
DULUTH-SUPERIOR, MINN.-WIS.	-	-	-	-	-	-	-	276 596
READING, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	275 414
SOUTH BEND, IND.	3	(D)	(D)	(D)	(D)	(D)	(D)	271 057
TRENTON, N.J.	3	(D)	(D)	(D)	(D)	(D)	(D)	266 392
DES MOINES, IOWA	6	897	503	9 115	89	2	353	266 315
TUCSON, ARIZ.	1	(D)	(D)	(D)	(D)	(D)	(D)	265 660
ALBUQUERQUE, N. MEX.	4	323	152	2 892	41	2	88	262 199
COLUMBIA, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	260 828
GREENVILLE, S.C.	2	(D)	(D)	(D)	(D)	(D)	(D)	255 806
HUNTINGTON-ASHLAND, W. VA.-OHIO-KV.	3	(D)	(D)	(D)	(D)	(D)	(D)	254 780
CHARLESTON, S.C.	3	(D)	(D)	(D)	(D)	(D)	(D)	254 578
CHARLESTON, W. VA.	6	672	297	6 056	68	2	405	252 925
ERIE, PA.	2	(D)	(D)	(D)	(D)	(D)	(D)	250 682

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 12. General Goods—Floor Space Size: 1963

UNITED STATES AND DIVISIONS

[SIC 4225: General Warehousing and Storage]

Division and floor space size	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid em- ployees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated businesses (number)	Occupiable public storage floor space analyzed, Dec. 31			
							Total (1,000 sq. ft.)	General merchan- dise (percent)	House- hold goods (percent)	Other (percent)
UNITED STATES: TOTAL	1 483	248 282	115 918	2 249 878	22 880	350	119 146	95.6	3.0	1.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	71	1 457	480	13 015	182	48	146	97.3	2.7	-
5,000 TO 9,000 SQ. FT.	93	2 819	1 148	22 516	274	42	415	98.6	0.2	1.2
10,000 TO 19,000 SQ. FT.	182	9 249	4 072	98 326	944	66	2 224	95.8	3.3	0.9
20,000 TO 49,000 SQ. FT.	453	41 179	17 012	338 862	3 445	97	12 412	95.9	2.5	1.6
50,000 TO 99,000 SQ. FT.	313	47 290	22 859	450 173	4 726	46	20 768	96.0	2.3	1.7
100,000 TO 199,000 SQ. FT.	239	61 848	28 933	555 834	5 627	19	30 306	96.3	2.0	1.7
200,000 TO 299,000 SQ. FT.	84	33 624	15 631	294 084	3 050	14	18 384	98.3	1.0	0.7
300,000 SQ. FT. OR MORE.	68	49 000	24 912	469 796	4 502	3	34 491	93.1	5.7	1.2
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	1 816	871	7 272	130	15	-	-	-	-
NEW ENGLAND: TOTAL	94	14 856	6 483	126 614	1 209	10	8 790	97.5	2.2	0.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	5	132	69	1 267	15	-	56	100.0	-	-
20,000 TO 49,000 SQ. FT.	32	3 280	959	18 469	214	3	898	93.3	5.6	1.1
50,000 TO 99,000 SQ. FT.	22	3 663	1 853	34 737	313	1	1 539	96.3	2.7	1.0
100,000 TO 199,000 SQ. FT.	15	4 132	2 055	39 317	349	-	1 973	97.8	2.2	-
200,000 TO 299,000 SQ. FT.	5	1 178	514	5 850	57	-	1 215	95.1	4.9	-
300,000 SQ. FT. OR MORE.	6	2 270	1 157	24 187	248	-	3 077	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
MIDDLE ATLANTIC: TOTAL	395	70 296	31 879	618 940	6 029	63	34 879	94.8	4.8	0.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	46	2 775	1 026	21 211	224	9	60	96.9	2.8	0.3
20,000 TO 49,000 SQ. FT.	130	12 319	5 129	101 617	941	16	3 628	97.8	2.1	0.1
50,000 TO 99,000 SQ. FT.	74	12 201	5 448	111 506	1 091	5	4 650	95.8	2.8	1.4
100,000 TO 199,000 SQ. FT.	55	14 958	7 250	142 088	1 255	3	7 103	98.9	1.1	-
200,000 TO 299,000 SQ. FT.	21	7 416	2 997	58 927	601	9	4 400	98.7	-	1.3
300,000 SQ. FT. OR MORE.	23	18 753	9 154	165 066	1 697	3	14 314	90.3	9.7	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
EAST NORTH CENTRAL: TOTAL	274	53 318	24 683	475 664	4 468	56	27 495	96.8	1.9	1.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	29	1 303	658	13 114	173	10	328	94.5	5.5	-
20,000 TO 49,000 SQ. FT.	65	6 802	3 119	68 037	549	15	2 000	93.8	2.2	4.0
50,000 TO 99,000 SQ. FT.	61	8 946	4 055	76 955	724	10	4 274	98.2	0.8	1.0
100,000 TO 199,000 SQ. FT.	54	12 854	5 522	106 970	1 025	5	6 901	95.8	1.8	2.4
200,000 TO 299,000 SQ. FT.	22	7 800	3 635	64 313	661	2	4 533	97.0	2.2	1.8
300,000 SQ. FT. OR MORE.	19	14 804	7 443	141 758	1 286	-	9 377	97.3	2.7	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
WEST NORTH CENTRAL: TOTAL	135	21 587	11 055	212 543	2 069	34	12 067	95.0	4.0	1.0
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	9	283	72	1 640	18	9	16	93.8	6.2	-
5,000 TO 9,000 SQ. FT.	5	259	117	2 045	21	2	13	92.3	7.7	-
10,000 TO 19,000 SQ. FT.	14	1 253	627	13 673	124	7	174	90.8	1.7	7.5
20,000 TO 49,000 SQ. FT.	29	2 001	961	16 698	186	7	730	96.3	2.6	1.1
50,000 TO 99,000 SQ. FT.	37	5 342	2 930	57 839	536	6	2 639	93.1	3.4	3.5
100,000 TO 199,000 SQ. FT.	23	5 115	2 249	44 756	452	-	2 804	98.2	1.5	0.3
200,000 TO 299,000 SQ. FT.	13	4 121	2 464	47 699	458	-	2 933	99.0	1.0	-
300,000 SQ. FT. OR MORE.	5	3 063	1 576	27 154	262	-	2 758	89.2	10.8	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	150	59	1 039	12	3	-	-	-	-
SOUTH ATLANTIC: TOTAL	201	23 419	10 507	214 147	2 679	63	10 867	96.6	2.0	1.4
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
10,000 TO 19,000 SQ. FT.	23	1 022	399	23 296	120	13	278	99.3	0.7	-
20,000 TO 49,000 SQ. FT.	71	5 474	2 461	43 655	623	22	2 016	98.1	1.1	0.8
50,000 TO 99,000 SQ. FT.	39	5 095	2 356	48 361	685	6	2 470	96.4	2.7	0.9
100,000 TO 199,000 SQ. FT.	32	8 252	3 648	66 640	828	6	3 944	93.8	3.2	3.0
200,000 TO 299,000 SQ. FT.	5	1 693	833	16 831	215	-	1 119	100.0	-	-
300,000 SQ. FT. OR MORE.	4	1 466	649	11 867	140	-	945	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR.	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 12. General Goods—Floor Space Size: 1963—Continued

UNITED STATES AND DIVISIONS

(SIC 4225: General Warehousing and Storage)

Division and floor space size	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid em- ployees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated businesses (number)	Occupiable public storage floor space analyzed, Dec. 31			
							Total (1,000 sq. ft.)	General merchan- dise (percent)	House- hold goods (percent)	Other (percent)
EAST SOUTH CENTRAL: TOTAL	65	9 303	4 233	81 135	1 014	20	4 435	95.0	2.2	2.8
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	3	19	9	165	17	1	5	100.0	-	-
5,000 TO 9,000 SQ. FT.	5	86	15	221	11	4	22	100.0	-	-
10,000 TO 19,000 SQ. FT.	11	405	227	4 310	50	3	134	100.0	-	-
20,000 TO 49,000 SQ. FT.	16	1 363	584	11 527	144	6	461	98.5	1.5	-
50,000 TO 99,000 SQ. FT.	14	1 582	843	15 916	206	5	898	95.7	-	4.3
100,000 TO 199,000 SQ. FT.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 TO 299,000 SQ. FT.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 SQ. FT. OR MORE	3	1 622	705	13 652	121	-	936	100.0	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
WEST SOUTH CENTRAL: TOTAL	127	18 068	8 688	159 037	2 171	41	8 242	97.9	1.5	0.6
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	7	78	20	474	10	4	11	100.0	-	-
5,000 TO 9,000 SQ. FT.	10	358	142	2 719	41	7	46	100.0	-	-
10,000 TO 19,000 SQ. FT.	19	525	239	5 182	89	12	209	91.4	7.2	1.4
20,000 TO 49,000 SQ. FT.	29	1 901	857	17 573	219	9	871	97.4	2.6	-
50,000 TO 99,000 SQ. FT.	31	4 337	2 183	39 747	528	5	2 131	95.4	3.3	1.3
100,000 TO 199,000 SQ. FT.	21	5 566	2 783	52 594	733	5	2 630	98.6	6.4	1.0
200,000 TO 299,000 SQ. FT.	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
300,000 SQ. FT. OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
MOUNTAIN: TOTAL	34	6 210	2 932	59 251	662	24	2 161	98.6	5.1	5.3
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5,000 TO 9,000 SQ. FT.	3	113	52	1 030	13	4	22	86.4	-	13.6
10,000 TO 19,000 SQ. FT.	11	827	221	4 052	48	5	138	97.8	2.2	-
20,000 TO 49,000 SQ. FT.	24	2 940	1 221	25 768	283	10	718	85.8	7.7	6.5
50,000 TO 99,000 SQ. FT.	10	1 100	612	12 500	163	1	643	89.0	5.1	5.9
100,000 TO 199,000 SQ. FT.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
200,000 TO 299,000 SQ. FT.	-	-	-	-	-	-	-	-	-	-
300,000 SQ. FT. OR MORE	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-
PACIFIC: TOTAL	138	33 225	15 456	302 547	2 579	39	10 210	93.5	1.4	5.1
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH FLOOR SPACE OF--										
LESS THAN 5,000 SQ. FT.	6	163	73	1 475	18	5	16	93.8	6.2	-
5,000 TO 9,000 SQ. FT.	8	197	96	1 906	18	5	20	100.0	-	-
10,000 TO 19,000 SQ. FT.	24	1 407	606	12 221	101	7	301	94.0	5.0	1.0
20,000 TO 49,000 SQ. FT.	37	5 099	1 721	35 518	286	9	1 099	95.6	0.9	3.5
50,000 TO 99,000 SQ. FT.	25	5 034	2 599	52 612	480	7	1 524	99.4	0.5	0.1
100,000 TO 199,000 SQ. FT.	26	7 803	3 907	75 298	626	2	3 372	96.3	2.2	1.5
200,000 TO 299,000 SQ. FT.	7	5 047	2 652	49 918	436	3	1 789	98.1	1.9	-
300,000 SQ. FT. OR MORE	5	5 930	3 588	73 304	608	-	2 098	79.7	0.1	20.2
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR . .	-	545	216	295	4	1	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 13. General Goods—Revenue Size: 1963

UNITED STATES AND DIVISIONS

(SIC 4225: General Warehousing and Storage)

Division and revenue size of establishment	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES: TOTAL	1 483	248 282	115 918	2 249 878	22 880	350	129 170
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	21	57	26	555	21	12	110
\$5,000 TO \$9,000	37	245	110	2 611	53	22	390
\$10,000 TO \$24,000	177	3 053	1 332	42 490	382	81	3 670
\$25,000 TO \$49,000	225	8 223	3 400	69 771	886	75	6 906
\$50,000 TO \$99,000	313	22 699	10 040	200 383	2 402	68	15 762
\$100,000 TO \$249,000	375	60 622	28 144	537 885	5 501	41	37 356
\$250,000 TO \$499,000	189	66 123	31 279	602 380	5 923	15	29 733
\$500,000 OR MORE	95	83 330	39 745	754 956	7 213	7	33 268
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	51	2 114	971	31 575	369	14	1 975
NOT IN BUSINESS AT END OF YEAR	-	1 816	871	7 272	130	15	-
NEW ENGLAND: TOTAL	94	14 856	6 483	126 614	1 209	10	9 152
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	1	(D)	(D)	(D)	(D)	-	(D)
\$5,000 TO \$9,000	2	(D)	(D)	(D)	(D)	-	(D)
\$10,000 TO \$24,000	12	211	66	2 692	17	5	182
\$25,000 TO \$49,000	15	528	243	5 019	62	2	580
\$50,000 TO \$99,000	19	1 353	578	11 875	127	-	1 311
\$100,000 TO \$249,000	22	3 957	1 803	32 995	306	3	2 699
\$250,000 TO \$499,000	18	6 463	2 888	54 844	501	-	3 812
\$500,000 OR MORE	3	2 204	809	17 496	179	-	484
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	2	(D)	(D)	(D)	(D)	-	(D)
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	-	-
MIDDLE ATLANTIC: TOTAL	395	70 296	31 879	618 940	6 029	63	39 281
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	5	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	6	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	44	794	291	6 145	95	16	700
\$25,000 TO \$49,000	51	1 844	779	16 053	182	6	1 581
\$50,000 TO \$99,000	97	6 814	2 889	59 600	602	11	4 660
\$100,000 TO \$249,000	109	17 384	7 818	149 000	1 387	10	9 987
\$250,000 TO \$499,000	43	14 656	6 607	130 261	1 171	4	6 836
\$500,000 OR MORE	30	27 963	13 067	246 616	2 461	3	15 150
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	10	315	115	5 441	57	3	291
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
EAST NORTH CENTRAL: TOTAL	274	53 318	24 683	475 664	4 468	56	29 146
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	5	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	8	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	26	421	189	3 603	51	12	822
\$25,000 TO \$49,000	33	1 188	498	10 846	107	11	948
\$50,000 TO \$99,000	52	3 950	1 721	33 224	371	15	2 797
\$100,000 TO \$249,000	85	14 219	6 507	126 264	1 216	10	10 195
\$250,000 TO \$499,000	31	11 465	5 210	89 007	844	2	5 493
\$500,000 OR MORE	25	21 522	10 325	201 625	1 773	-	8 124
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	9	465	192	10 520	91	1	577
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
WEST NORTH CENTRAL: TOTAL	135	21 587	11 055	212 543	2 069	34	12 436
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	3	17	9	200	3	3	22
\$10,000 TO \$24,000	20	380	136	2 995	43	12	508
\$25,000 TO \$49,000	16	596	262	5 142	67	3	566
\$50,000 TO \$99,000	26	2 031	961	17 969	193	11	1 410
\$100,000 TO \$249,000	38	6 048	2 871	55 502	548	1	4 125
\$250,000 TO \$499,000	19	6 661	3 336	64 341	610	-	2 579
\$500,000 OR MORE	8	5 519	3 337	63 774	573	-	2 985
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	3	(D)	(D)	(D)	(D)	(D)	(D)
NOT IN BUSINESS AT END OF YEAR	-	150	59	1 039	12	3	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 13. General Goods—Revenue Size: 1963—Continued

UNITED STATES AND DIVISIONS

(SIC 4225: General Warehousing and Storage)

Division and revenue size of establishment	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
SOUTH ATLANTIC: TOTAL	201	23 419	10 507	214 147	2 679	63	12 021
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	7	51	19	360	7	4	44
\$10,000 TO \$24,000	32	(D)	(D)	(D)	(D)	(D)	(D)
\$25,000 TO \$49,000	36	1 324	495	9 900	153	18	1 086
\$50,000 TO \$99,000	41	2 950	1 241	25 025	467	16	2 003
\$100,000 TO \$249,000	43	6 920	3 234	62 720	754	4	3 794
\$250,000 TO \$499,000	24	7 945	3 613	68 385	863	2	3 458
\$500,000 OR MORE	5	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	11	321	142	4 061	66	2	273
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
EAST SOUTH CENTRAL: TOTAL	65	9 303	4 233	81 135	1 014	20	4 980
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	-	-	-	-	-	-	-
\$5,000 TO \$9,000	3	19	9	165	17	1	8
\$10,000 TO \$24,000	10	(D)	(D)	(D)	(D)	(D)	(D)
\$25,000 TO \$49,000	13	486	214	3 899	59	7	367
\$50,000 TO \$99,000	16	1 154	648	12 616	170	6	776
\$100,000 TO \$249,000	12	1 907	944	16 728	231	1	1 235
\$250,000 TO \$499,000	7	(D)	(D)	(D)	(D)	(D)	(D)
\$500,000 OR MORE	4	3 178	1 255	25 462	224	-	1 167
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
WEST SOUTH CENTRAL: TOTAL	127	18 068	8 688	159 037	2 171	41	8 747
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	6	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	11	181	73	1 328	26	6	256
\$25,000 TO \$49,000	31	1 120	453	9 481	154	16	1 018
\$50,000 TO \$99,000	26	1 984	853	16 966	231	1	1 286
\$100,000 TO \$249,000	21	3 486	1 683	30 988	411	3	2 179
\$250,000 TO \$499,000	17	5 958	2 887	54 170	679	-	2 374
\$500,000 OR MORE	6	4 410	2 242	39 495	535	-	1 297
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	7	406	227	5 270	78	2	241
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
MOUNTAIN: TOTAL	54	6 210	2 932	59 251	662	24	2 236
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	-	-	-	-	-	-	-
\$10,000 TO \$24,000	3	43	11	215	3	3	33
\$25,000 TO \$49,000	10	369	166	3 045	37	6	182
\$50,000 TO \$99,000	14	971	505	10 057	126	2	472
\$100,000 TO \$249,000	14	2 054	1 124	21 560	274	2	766
\$250,000 TO \$499,000	4	(D)	(D)	(D)	(D)	(D)	(D)
\$500,000 OR MORE	2	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	5	131	60	1 734	20	4	180
NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-
PACIFIC: TOTAL	138	31 225	15 458	302 547	2 579	39	11 171
ESTABLISHMENTS OPERATED ENTIRE YEAR WITH ANNUAL REVENUE OF--							
LESS THAN \$5,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$5,000 TO \$9,000	2	(D)	(D)	(D)	(D)	(D)	(D)
\$10,000 TO \$24,000	19	347	249	4 603	46	8	292
\$25,000 TO \$49,000	20	768	290	6 386	65	8	578
\$50,000 TO \$99,000	22	1 492	644	13 051	115	4	1 047
\$100,000 TO \$249,000	31	4 683	2 160	42 128	374	7	2 376
\$250,000 TO \$499,000	26	9 236	4 993	104 812	835	3	3 748
\$500,000 OR MORE	12	13 922	6 804	129 276	1 110	3	2 985
ESTABLISHMENTS NOT OPERATED ENTIRE YEAR:							
IN BUSINESS AT END OF YEAR	4	212	91	1 721	25	-	131
NOT IN BUSINESS AT END OF YEAR	-	545	216	295	4	1	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 14. General Goods—Type of Building: 1963

DIVISIONS AND STATES

[SIC 4225: General Warehousing and Storage]

Division and State	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Occupiable public storage space, Dec. 31			
						Total floor space	Space analyzed		
							(1,000 sq. ft.)	Single story building (1,000 sq. ft.)	Multiple story building (1,000 sq. ft.)
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)	(1,000 sq. ft.)
UNITED STATES, TOTAL	1 483	248 282	115 918	2 249 878	22 880	129 170	110 545	43 670	64 558
NEW ENGLAND, TOTAL	94	14 856	6 483	126 614	1 209	9 152	8 398	1 787	6 611
MAINE	9	771	202	4 314	60	359	332	205	127
NEW HAMPSHIRE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VERMONT	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MASSACHUSETTS	58	9 858	4 062	75 853	723	6 694	6 375	1 075	5 300
RHODE ISLAND	8	1 536	814	16 781	172	798	798	173	625
CONNECTICUT	14	2 421	1 291	25 441	227	983	827	333	494
MIDDLE ATLANTIC, TOTAL	395	70 296	31 879	618 940	6 029	39 281	32 243	7 608	24 635
NEW YORK	196	27 926	12 459	239 518	2 196	14 304	11 794	2 429	9 365
NEW JERSEY	127	28 000	12 748	252 129	2 617	12 639	9 042	3 523	5 519
PENNSYLVANIA	72	14 370	6 672	127 293	1 216	12 338	11 407	1 656	9 751
EAST NORTH CENTRAL, TOTAL	274	53 318	24 683	475 664	4 468	29 146	25 187	10 927	14 260
OHIO	62	12 535	5 694	110 136	1 090	8 403	7 460	4 231	3 229
INDIANA	39	5 231	2 458	42 532	454	3 203	2 951	1 332	1 619
ILLINOIS	93	21 571	10 023	194 527	1 827	10 020	8 121	2 527	5 594
MICHIGAN	50	9 187	4 225	86 617	683	4 391	3 959	1 154	2 805
WISCONSIN	30	4 794	2 283	45 852	414	3 039	2 696	1 683	1 013
WEST NORTH CENTRAL, TOTAL	135	21 587	11 055	212 543	2 069	12 436	11 546	3 512	8 034
MINNESOTA	29	6 369	3 576	66 699	614	3 485	3 448	1 062	2 386
IOWA	28	3 870	1 731	28 860	335	2 159	1 988	579	1 409
MISSOURI	44	8 070	4 111	86 948	789	4 850	4 352	1 458	2 894
NORTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH DAKOTA	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
NEBRASKA	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
KANSAS	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SOUTH ATLANTIC, TOTAL	201	23 419	10 507	214 147	2 679	12 021	10 332	7 445	2 887
DELAWARE	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MARYLAND	22	1 982	834	14 564	194	1 375	1 309	474	835
DISTRICT OF COLUMBIA	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
VIRGINIA	28	3 465	1 794	35 186	471	2 198	1 843	1 268	575
WEST VIRGINIA	17	1 733	796	15 732	184	998	762	538	724
NORTH CAROLINA	30	2 905	1 248	25 041	291	1 303	1 198	912	286
SOUTH CAROLINA	11	1 278	577	10 533	158	561	554	462	92
GEORGIA	40	4 543	1 949	50 173	591	2 406	1 986	1 546	440
FLORIDA	45	5 971	2 572	49 988	624	2 842	2 535	2 145	390
EAST SOUTH CENTRAL, TOTAL	65	9 303	4 233	81 135	1 014	4 980	3 930	2 272	1 658
KENTUCKY	12	3 387	1 338	27 681	246	1 483	632	346	286
TENNESSEE	33	4 271	2 083	38 790	574	2 601	2 459	1 296	1 163
ALABAMA	12	1 048	538	9 386	128	483	438	394	44
MISSISSIPPI	8	597	274	5 278	66	413	401	236	165
WEST SOUTH CENTRAL, TOTAL	127	18 068	8 688	159 037	2 171	8 747	7 465	4 739	2 726
ARKANSAS	15	1 744	801	14 933	218	925	697	512	185
LOUISIANA	22	3 188	1 997	32 214	509	1 562	1 523	943	580
OKLAHOMA	11	1 822	900	18 124	209	783	753	300	453
TEXAS	79	11 314	4 990	93 766	1 235	5 477	4 492	2 984	1 508
MOUNTAIN, TOTAL	54	6 210	2 932	59 251	662	2 236	2 115	1 396	719
MONTANA	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
IDAHO	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
WYOMING	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
COLORADO	16	2 154	1 083	22 926	236	772	757	499	258
NEW MEXICO	5	503	222	4 361	63	138	138	138	-
ARIZONA	8	390	192	3 505	32	190	175	125	50
UTAH	10	1 020	562	10 860	149	462	426	141	285
NEVADA	7	1 053	570	12 035	98	377	377	377	-
PACIFIC, TOTAL	138	31 225	15 458	302 547	2 579	11 171	9 329	5 705	3 624
WASHINGTON	22	4 159	2 122	40 519	372	1 742	1 732	1 055	677
OREGON	21	5 137	2 738	57 951	500	1 311	1 299	678	621
CALIFORNIA	90	21 543	10 398	198 924	1 662	7 824	6 041	3 748	2 293
ALASKA	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HAWAII	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 15. Refrigerated Goods—Summary: 1963

SMSA'S OF 1,000,000 INHABITANTS OR MORE

[SIC 4222: Refrigerated Warehousing, Except Food Lockers]

Standard metropolitan statistical area	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employ- ees, workweek ended nearest Nov. 15 (number)	Active proprie- tors of unincor- porated busi- nesses (number)	Occupiable public refrig- erated storage space Dec. 31			Frozen food lockers, Dec. 31*	
							Total (1,000 cu. ft.)	Freezer space (per cent)	Other refrig- erated space (per- cent)	Individual lockers installed (number)	Bulk freezer storage space ¹ (cu. ft.)
UNITED STATES: TOTAL.	769	176 894	67 998	1 345 917	13 068	159	453 801	72.1	27.9	31 671	134 558
STANDARD METROPOLITAN STATISTICAL AREA											
TOTAL	192	79 105	34 243	676 329	5 694	18	175 725	76.2	23.8	2 771	22 407
NEW YORK: N.Y.	21	8 357	3 917	77 287	533	2	14 660	80.2	19.8	20	1 500
CHICAGO: ILL.	21	12 110	5 587	112 324	969	2	30 233	59.0	41.0	1	1
LOS ANGELES-LONG BEACH: CALIF.	23	7 199	2 778	56 487	398	2	10 847	97.3	2.7	-	66
PHILADELPHIA: PA.-N.J.	18	5 571	2 633	48 115	398	-	9 992	78.2	21.8	1 700	12 562
DETROIT: MICH.	7	2 065	104	20 954	178	1	4 050	88.9	11.1	-	-
SAN FRANCISCO-OAKLAND: CALIF.	8	2 387	796	15 830	112	2	6 376	86.5	13.5	-	-
BOSTON: MASS.	17	8 197	3 334	64 074	534	2	9 630	70.4	29.6	-	-
PITTSBURGH: PA.	3	733	332	5 189	49	-	1 199	95.8	4.2	-	-
ST. LOUIS: MO.-ILL.	6	3 194	1 254	23 804	206	-	9 210	66.1	33.9	-	-
WASHINGTON: D.C.-MD.-VA.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
CLEVELAND: OHIO	4	2 629	1 354	27 412	231	-	9 477	72.2	27.8	-	-
BALTIMORE: MD.	5	1 925	788	15 769	164	-	3 382	84.8	15.2	-	-
NEWARK: N.J.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
MINNEAPOLIS-ST. PAUL: MINN.	7	4 281	1 584	34 358	298	2	5 646	94.9	5.1	425	-
BUFFALO: N.Y.	11	1 853	742	13 608	144	2	4 998	48.0	52.0	-	-
CINCINNATI: OHIO-KY	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
HOUSTON: TEX.	4	876	378	7 850	87	-	1 713	82.6	17.4	-	-
MILWAUKEE: WIS.	6	2 057	891	15 875	117	-	3 369	88.4	11.6	-	-
PATERSON-CLIFTON-PASSAIC: N.J.	-	-	-	-	-	-	-	-	-	-	-
SEATTLE-EVERETT: WASH.	8	1 661	713	13 994	153	1	3 632	72.3	27.7	-	-
KANSAS CITY: MO.-KANS.	6	4 913	2 283	40 708	432	-	24 321	77.8	22.2	625	7 500
DALLAS: TEX.	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
SAN DIEGO: CALIF.	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ATLANTA: GA.	4	1 169	366	7 922	104	2	3 646	38.2	61.8	-	778

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in public warehousing. See further explanation in Appendix A.

¹Exclusive of space in individual lockers installed.

TABLE 16. Refrigerated Goods—Type of Product Stored: 1963

UNITED STATES AND REGIONS

[SIC 4222: Refrigerated Warehousing, Except Food Lockers]

Region and type of product stored	Estab- lish- ments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Paid employees; workweek ended nearest Nov. 15 (number)	Revenue reported by source						Occupiable public refrig- erated storage space Dec. 31 (1,000 cu. ft.)
					Total (\$1,000)	Refrig- erated ware- housing opera- tions (\$1,000)	Storage, except refrig- erated (\$1,000)	Food locker rental and service (\$1,000)	Merchan- dise sales (\$1,000)	Other (\$1,000)	
UNITED STATES, TOTAL	769	176 894	67 998	13 068	176 894	154 052	5 964	918	5 537	10 423	453 801
GENERAL LINE REFRIGERATED PRODUCTS	224	69 318	27 822	5 115	69 318	60 120	2 905	285	2 219	3 789	166 187
APPLES	52	5 221	1 642	703	5 221	4 033	180	23	538	447	18 951
DAIRY PRODUCTS, POULTRY, EGGS.	55	12 876	5 045	921	12 876	10 956	669	14	258	979	33 282
FRESH FRUITS, VEGETABLES	49	6 748	2 506	516	6 748	6 086	75	6	125	456	23 327
FROZEN FRUITS, VEGETABLES	127	36 089	12 724	2 223	36 089	32 316	811	363	651	1 948	115 940
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	89	19 526	8 248	1 528	19 526	17 257	608	101	774	786	38 933
FISH	29	9 916	4 011	661	9 916	7 887	2	7	464	1 556	13 559
OTHER REFRIGERATED PRODUCTS	22	1 852	612	169	1 852	1 803	31	2	-	16	8 097
PRODUCTS NOT INDICATED	122	15 348	5 388	1 232	15 348	13 594	683	117	508	446	35 525
THE NORTHEASTERN STATES, TOTAL	199	50 823	21 501	3 519	50 823	44 605	709	111	1 536	3 862	106 513
GENERAL LINE REFRIGERATED PRODUCTS	74	21 415	9 313	1 500	21 415	20 062	228	25	697	403	47 662
APPLES	19	1 972	726	214	1 972	1 197	107	19	381	268	5 723
DAIRY PRODUCTS, POULTRY, EGGS.	8	949	482	80	949	835	1	1	-	112	1 757
FRESH FRUITS, VEGETABLES	9	1 303	675	126	1 303	1 091	65	6	25	116	4 598
FROZEN FRUITS, VEGETABLES	29	11 267	4 943	733	11 267	10 270	23	30	23	921	25 589
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	24	4 786	2 095	335	4 786	3 994	31	15	286	460	6 954
FISH	14	6 577	2 515	369	6 577	5 096	2	-	57	1 422	7 726
OTHER REFRIGERATED PRODUCTS	4	117	47	14	117	111	-	-	-	6	267
PRODUCTS NOT INDICATED	18	2 437	705	148	2 437	1 949	252	15	67	154	6 237
THE NORTH CENTRAL STATES, TOTAL	189	53 400	22 646	4 118	53 400	43 801	3 597	571	1 730	3 701	141 643
GENERAL LINE REFRIGERATED PRODUCTS	60	26 389	11 528	2 059	26 389	20 467	2 549	201	1 026	2 146	68 236
APPLES	3	178	18	8	178	105	-	-	30	43	313
DAIRY PRODUCTS, POULTRY, EGGS.	38	9 629	3 937	720	9 629	8 108	602	13	167	739	27 085
FRESH FRUITS, VEGETABLES	6	538	267	42	538	398	3	-	34	103	1 827
FROZEN FRUITS, VEGETABLES	14	3 293	1 324	209	3 293	2 544	86	295	66	302	13 322
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	33	8 841	3 868	728	8 841	7 993	297	57	233	261	19 822
FISH	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER REFRIGERATED PRODUCTS	-	-	-	-	-	-	-	-	-	-	-
PRODUCTS NOT INDICATED	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH, TOTAL	169	30 706	10 272	2 695	30 706	27 537	1 457	73	726	913	85 346
GENERAL LINE REFRIGERATED PRODUCTS	53	12 703	4 182	1 001	12 703	12 054	89	30	64	466	28 298
APPLES	11	954	347	158	954	780	61	4	48	61	7 904
DAIRY PRODUCTS, POULTRY, EGGS.	3	647	172	48	647	629	-	-	-	18	1 558
FRESH FRUITS, VEGETABLES	3	385	151	27	385	348	-	-	32	5	786
FROZEN FRUITS, VEGETABLES	27	6 975	2 270	541	6 975	6 013	702	19	67	174	23 279
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	21	2 956	1 049	277	2 956	2 446	280	16	174	40	6 664
FISH	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
OTHER REFRIGERATED PRODUCTS	14	1 340	440	136	1 340	1 298	31	1	-	10	6 837
PRODUCTS NOT INDICATED	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
THE WEST, TOTAL	212	41 965	13 579	2 736	41 965	38 109	201	163	1 545	1 947	120 299
GENERAL LINE REFRIGERATED PRODUCTS	37	8 811	2 799	555	8 811	7 537	39	29	432	774	21 991
APPLES	19	2 117	551	323	2 117	1 951	12	-	79	75	5 011
DAIRY PRODUCTS, POULTRY, EGGS.	6	1 651	454	73	1 651	1 384	66	-	91	110	2 882
FRESH FRUITS, VEGETABLES	31	4 522	1 413	321	4 522	4 249	7	-	34	232	16 116
FROZEN FRUITS, VEGETABLES	57	14 554	4 187	740	14 554	13 489	-	19	495	551	53 750
MEATS, MEAT PRODUCTS, FRESH AND FROZEN	11	2 943	1 236	188	2 943	2 824	-	13	81	25	5 493
FISH	10	2 257	959	151	2 257	1 826	-	7	319	105	3 344
OTHER REFRIGERATED PRODUCTS	4	395	125	19	395	394	-	1	-	-	993
PRODUCTS NOT INDICATED	37	4 715	1 855	366	4 715	4 455	77	94	14	75	10 719

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 17 Refrigerated Goods—Capacity Size of Establishment: 1963

UNITED STATES AND REGIONS

[SIC 4222: Refrigerated Warehousing, Except Food Lockers]

Region and capacity size of establishment	Estab- lish- ments	Revenue	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employ- ees, workweek ended nearest Nov. 15	Active proprie- tors of unincor- porated busi- nesses	Occupiable public refrig- erated storage space, Dec. 31			Frozen food lockers, Dec. 31*	
							Total	Freezer space	Other refrig- erated space	Indi- vidual lockers installed	Bulk freezer storage space ¹
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(1,000 cu. ft.)	(per- cent)	(per cent)	(number)	(cu. ft.)
UNITED STATES, TOTAL.	769	176 894	67 998	1 345 917	13 068	159	453 801	72.9	27.1	31 671	134 558
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET.	49	2 670	532	10 625	154	25	376	55.0	45.0	2 991	17 264
20,000-49,000 CUBIC FEET.	64	2 140	721	15 436	205	24	2 049	72.7	27.3	1 721	22 871
50,000-99,000 CUBIC FEET.	72	4 458	1 484	32 283	376	21	5 184	65.8	34.2	3 618	30 018
100,000-199,000 CUBIC FEET.	121	10 580	3 569	72 691	893	28	17 392	74.1	25.9	3 452	10 004
200,000-299,000 CUBIC FEET.	61	6 915	2 519	52 351	629	17	14 994	61.5	38.5	3 210	2 280
300,000-399,000 CUBIC FEET.	67	9 796	3 385	66 810	804	11	23 190	52.7	47.3	6 057	2 350
400,000-499,000 CUBIC FEET.	48	7 647	3 128	58 168	627	4	21 201	75.5	24.5	1 886	938
500,000-749,000 CUBIC FEET.	86	22 119	8 577	172 281	1 756	6	53 217	-	-	6 156	40 026
750,000-999,000 CUBIC FEET.	60	20 045	7 652	147 720	1 459	4	50 880	78.5	21.5	1 362	-
1,000,000-1,499,000 CUBIC FEET.	72	33 857	13 433	264 521	2 345	10	86 189	100.0	-	593	1 307
1,500,000 CUBIC FEET OR MORE.	69	56 095	22 825	450 596	3 783	2	179 129	66.3	33.7	625	7 500
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	572	173	2 435	37	7	-	-	-	-	-
THE NORTHEASTERN STATES, TOTAL.	199	50 823	21 501	402 518	3 519	23	106 513	70.1	29.9	12 128	75 592
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET.	11	764	227	4 720	47	1	104	62.5	37.5	1 775	5 400
20,000-49,000 CUBIC FEET.	18	752	267	4 920	56	1	620	55.0	45.0	60	9 622
50,000-99,000 CUBIC FEET.	21	1 687	611	11 811	130	3	1 564	60.7	39.3	675	9 030
100,000-199,000 CUBIC FEET.	29	1 982	729	13 254	154	9	4 047	64.9	35.1	683	10 000
200,000-299,000 CUBIC FEET.	15	1 686	659	10 863	118	2	3 530	54.6	45.4	-	-
300,000-399,000 CUBIC FEET.	19	2 902	1 030	18 379	237	-	6 627	45.2	54.8	2 303	2 040
400,000-499,000 CUBIC FEET.	13	2 160	1 144	20 371	220	-	5 775	65.3	34.7	1 659	-
500,000-749,000 CUBIC FEET.	24	5 905	2 379	41 936	448	-	15 462	58.1	41.9	3 443	39 500
750,000-999,000 CUBIC FEET.	13	4 745	2 146	40 260	328	-	10 936	69.2	30.8	987	-
1,000,000-1,499,000 CUBIC FEET.	19	10 666	4 324	81 544	639	4	21 655	78.2	21.8	543	-
1,500,000 CUBIC FEET OR MORE.	17	17 413	7 935	153 737	1 133	2	36 193	80.6	19.4	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	161	50	723	9	1	-	-	-	-	-
THE NORTH CENTRAL STATES, TOTAL.	189	53 400	22 646	433 657	4 118	43	141 643	71.3	28.7	8 252	17 614
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET.	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
20,000-49,000 CUBIC FEET.	17	(C)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
50,000-99,000 CUBIC FEET.	18	875	200	3 948	48	7	1 344	70.3	29.7	1 130	-
100,000-199,000 CUBIC FEET.	24	2 332	784	15 228	188	4	3 526	62.6	37.4	1 217	4
200,000-299,000 CUBIC FEET.	14	2 011	834	15 745	139	2	3 343	75.3	24.7	1 540	-
300,000-399,000 CUBIC FEET.	9	1 461	608	10 754	131	1	3 064	57.7	42.3	910	-
400,000-499,000 CUBIC FEET.	13	1 966	593	11 508	116	2	5 646	87.6	12.4	158	160
500,000-749,000 CUBIC FEET.	24	7 117	2 847	56 618	522	4	14 627	70.7	29.3	1 545	400
750,000-999,000 CUBIC FEET.	11	5 136	2 110	39 480	353	-	9 308	95.1	4.9	-	-
1,000,000-1,499,000 CUBIC FEET.	19	9 667	4 537	87 988	832	4	22 381	72.6	27.4	-	1 307
1,500,000 CUBIC FEET OR MORE.	25	21 666	9 840	185 848	1 693	-	77 779	68.6	31.4	625	7 500
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(C)	(D)	(D)	(D)	-	-	-	-	-
THE SOUTH, TOTAL.	169	30 706	10 272	225 232	2 695	41	85 346	69.5	30.5	2 946	26 040
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET.	13	811	96	1 939	43	10	94	59.6	40.4	470	3 024
20,000-49,000 CUBIC FEET.	14	577	181	3 559	58	10	436	87.4	12.6	499	1 000
50,000-99,000 CUBIC FEET.	16	1 077	371	8 055	100	7	1 058	76.3	23.7	579	20 988
100,000-199,000 CUBIC FEET.	38	2 778	780	16 906	253	7	5 618	83.2	16.8	519	-
200,000-299,000 CUBIC FEET.	11	1 286	433	10 035	114	2	2 746	94.8	5.2	385	-
300,000-399,000 CUBIC FEET.	15	2 093	813	17 440	232	4	5 298	56.4	43.6	-	250
400,000-499,000 CUBIC FEET.	7	1 492	522	8 888	123	-	3 193	66.8	33.2	69	778
500,000-749,000 CUBIC FEET.	18	4 190	1 588	34 590	430	-	11 146	52.5	47.5	-	-
750,000-999,000 CUBIC FEET.	17	4 552	1 597	33 165	419	-	14 731	61.9	38.1	375	-
1,000,000-1,499,000 CUBIC FEET.	9	4 409	1 650	36 411	420	-	10 652	70.9	29.1	50	-
1,500,000 CUBIC FEET OR MORE.	11	7 292	2 219	53 748	492	-	30 374	77.1	22.9	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	149	22	496	11	1	-	-	-	-	-
THE WEST, TOTAL.	212	41 965	13 579	284 510	2 736	52	120 299	80.0	20.0	8 345	15 312
ESTABLISHMENTS IN BUSINESS AT END OF YEAR WITH CAPACITY SIZE OF --											
LESS THAN 20,000 CUBIC FEET.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
20,000-49,000 CUBIC FEET.	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
50,000-99,000 CUBIC FEET.	17	819	302	8 469	98	8	1 218	58.1	41.9	1 234	-
100,000-199,000 CUBIC FEET.	30	3 488	1 276	27 303	298	8	4 201	80.4	19.6	1 033	-
200,000-299,000 CUBIC FEET.	21	1 932	593	15 708	258	11	5 375	40.4	59.6	1 285	2 280
300,000-399,000 CUBIC FEET.	24	3 340	934	20 237	204	6	8 201	54.5	45.5	2 844	60
400,000-499,000 CUBIC FEET.	15	2 029	869	17 401	162	2	6 587	78.2	21.8	-	-
500,000-749,000 CUBIC FEET.	20	4 907	1 763	39 137	356	2	11 982	72.7	27.3	1 168	126
750,000-999,000 CUBIC FEET.	19	5 612	1 799	34 815	359	4	15 905	90.4	9.6	-	-
1,000,000-1,499,000 CUBIC FEET.	25	9 115	2 922	58 578	454	2	31 501	87.8	12.2	-	-
1,500,000 CUBIC FEET OR MORE.	16	9 724	2 831	57 263	465	-	34 783	89.3	11.7	-	-
ESTABLISHMENTS NOT IN BUSINESS AT END OF YEAR	-	(D)	(D)	(D)	(D)	(D)	-	-	-	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

¹Exclusive of space in individual lockers installed.

TABLE 18. Food Lockers—Size by Number of Lockers: 1963

UNITED STATES AND REGIONS

[SIC 4223: Food Lockers, With or Without Food Preparation Facilities]

Region and size by number of lockers	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincorporated businesses (number)	Frozen food lockers, Dec. 31*	
							Individual lockers installed (number)	Bulk freezer storage space ² (cu. ft.)
UNITED STATES, TOTAL**	1 904	84 915	14 969	319 963	5 776	2 007	810 931	2 398 141
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	616	14 588	2 747	61 549	1 292	630	114 184	406 417
300-499 LOCKERS	726	32 740	5 700	119 784	2 174	749	274 857	814 850
500-999 LOCKERS	480	28 098	4 940	106 067	1 766	480	300 659	959 347
1,000-1,999 LOCKERS	69	6 561	1 038	22 580	361	60	86 568	172 657
2,000 LOCKERS OR MORE	13	1 424	221	4 604	72	9	34 663	44 870
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR.	-	1 504	323	5 379	111	79	-	-
THE NORTHEASTERN STATES, TOTAL	92	3 481	706	15 421	257	73	42 420	203 449
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	28	544	106	2 502	47	21	5 537	43 452
300-499 LOCKERS	35	1 561	285	6 045	101	25	13 524	64 524
500-999 LOCKERS	23	910	189	4 306	73	23	14 306	80 266
1,000-1,999 LOCKERS	4	(D)	(D)	(C)	(C)	(D)	(D)	(D)
2,000 LOCKERS OR MORE	2	(D)	(D)	(D)	(C)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR.	-	115	25	464	8	3	-	-
THE NORTH CENTRAL STATES, TOTAL	1 131	45 284	7 449	159 523	2 977	1 267	458 050	1 091 299
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	382	8 771	1 452	32 406	743	413	75 901	179 202
300-499 LOCKERS	445	18 327	2 773	60 379	1 152	491	168 518	401 964
500-999 LOCKERS	270	14 363	2 525	52 899	846	284	164 377	444 402
1,000-1,999 LOCKERS	29	2 321	454	9 133	156	24	37 095	54 267
2,000 LOCKERS OR MORE	5	734	108	2 226	29	2	12 159	11 464
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR.	-	768	137	2 480	51	53	-	-
THE SOUTH, TOTAL	427	24 398	4 705	103 292	1 886	381	193 392	727 115
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	114	2 612	643	13 440	287	101	20 351	116 855
300-499 LOCKERS	179	10 116	1 985	44 873	787	160	67 567	249 760
500-999 LOCKERS	114	8 303	1 576	34 823	633	88	74 031	309 561
1,000-1,999 LOCKERS	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
2,000 LOCKERS OR MORE	3	(D)	(D)	(D)	(C)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR.	-	565	151	2 355	49	14	-	-
THE WEST, TOTAL	254	11 752	2 109	41 727	656	286	117 069	376 278
ESTABLISHMENTS IN BUSINESS END OF YEAR, WITH --								
LESS THAN 300 LOCKERS	92	2 661	546	13 201	215	95	12 395	66 908
300-499 LOCKERS	67	2 736	657	8 487	134	73	25 248	98 602
500-999 LOCKERS	73	4 522	650	14 039	214	85	47 945	125 118
1,000-1,999 LOCKERS	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
2,000 LOCKERS OR MORE	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
ESTABLISHMENTS NOT IN BUSINESS END OF YEAR.	-	56	10	80	3	9	-	-

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

*Includes only those frozen food lockers and bulk storage freezer space in locker facilities operated in establishments classified in public warehousing. See further explanation in Appendix A.

**Includes only establishments classified as "Food lockers, with or without food preparation facilities (SIC 4223)." See Appendix A for complete explanation.

²Exclusive of space in individual lockers installed.

TABLE 19. Farm Products—Principal Products Stored: 1963

UNITED STATES AND REGIONS

[SIC 4221: Farm Product Warehousing and Storage]

Region and principal product stored	Establishments (number)	Revenue (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)	Active proprietors of unincor- porated businesses (number)	Occupiable public storage floor space, Dec. 31 (1,000 sq. ft.)
UNITED STATES, TOTAL	1 346	167 931	55 689	1 389 942	20 397	558	124 342
COTTON WAREHOUSING WITH COMPRESS MACHINERY	288	79 546	32 849	865 658	13 382	42	83 016
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	364	20 405	6 499	163 715	2 886	197	26 581
GRAIN WAREHOUSING AND STORAGE	537	57 477	13 032	281 701	2 894	236	5 201
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	157	10 503	3 309	78 868	1 235	83	9 544
THE NORTHEASTERN STATES, TOTAL	16	2 663	1 228	30 635	243	5	641
COTTON WAREHOUSING WITH COMPRESS MACHINERY	-	-	-	-	-	-	-
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	1	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN WAREHOUSING AND STORAGE	5	2 047	944	24 917	178	-	-
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	10	(D)	(D)	(D)	(D)	(D)	(D)
THE NORTH CENTRAL STATES, TOTAL	230	19 324	3 996	76 200	1 056	80	3 572
COTTON WAREHOUSING WITH COMPRESS MACHINERY	9	1 752	878	18 691	333	-	2 492
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	1	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN WAREHOUSING AND STORAGE	195	16 352	2 834	53 248	653	68	739
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	25	(D)	(D)	(D)	(D)	(D)	(D)
THE SOUTH, TOTAL	969	125 187	43 158	1 059 757	16 938	429	111 738
COTTON WAREHOUSING WITH COMPRESS MACHINERY	261	69 817	28 202	710 651	11 722	34	75 320
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	359	19 561	6 227	154 440	2 763	196	26 187
GRAIN WAREHOUSING AND STORAGE	249	28 686	6 361	139 589	1 542	139	2 184
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	100	7 123	2 368	55 077	911	60	8 047
THE WEST, TOTAL	131	20 757	7 307	223 350	2 160	44	8 391
COTTON WAREHOUSING WITH COMPRESS MACHINERY	18	7 977	3 769	136 316	1 327	8	5 204
COTTON WAREHOUSING WITHOUT COMPRESS MACHINERY	3	(D)	(D)	(D)	(D)	(D)	(D)
GRAIN WAREHOUSING AND STORAGE	88	10 392	2 893	63 947	521	29	2 278
OTHER FARM PRODUCTS WAREHOUSING AND STORAGE	22	(D)	(D)	(D)	(D)	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Appendix A

EXPLANATION OF TERMS

Public Warehousing terms:

Revenue—All receipts from customers during 1963 after deducting allowances and discounts.

"Revenue" includes receipts from storage, trucking, and other services performed by the warehouse; merchandise sales, including sales and excise taxes; and commissions from customers. Revenue figures therefore represent total returns from storage and related services, including any retail or wholesale sales. However, they do not include revenue from public warehousing activities conducted by establishments whose activities fall within the scope of other censuses or are not within the scope of the censuses.

Although the count of establishments in this volume represents the number in business at the end of the year, the revenue figures include revenue of all establishments in business at any time during the year.

Occupiable public storage space—Warehouse net piling space which was assigned, as of the end of 1963, to storage of goods for the public. Space leased to others on a landlord-to-tenant basis, non-storage space and that consumed by exterior or interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, or other areas in which goods are not usually piled are not included.

Floor space—Square feet of under-roof public warehousing floor space available for the storage of commodities which do not require refrigeration—commodities such as household furnishings, furniture, general merchandise, packaged goods, cotton, tobacco, lumber, and the like.

Refrigerated space—Cubic feet of refrigerated (net piling) space 50° F. or below assigned to public storage of commodities, such as dairy products, fruits and vegetables, meats, and other perishable items. Net piling space is inside space measured from wall to wall and from floor to ceiling less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc.

Bulk liquid storage space—Tank space in gallons (shell or water capacity) for storing bulk liquid products.

Number of individual frozen food lockers installed—Number of individual lockers having storage capacity of less than 25 cubic feet. These data include only those frozen food lockers in establishments classified in the public warehousing group. See further explanation in Kind-of-Business Classifications for "Food lockers, with or without food preparation facilities (SIC 4223)."

Frozen food locker bulk freezer space—Cubic feet of freezer space in locker facilities available for bulk storage. These data include only the bulk freezer space in locker facilities operated in establishments classified in the public warehousing group. See further explanation in the Kind-of-Business Classifications for "Food lockers, with or without food preparation facilities (SIC 4223)."

Terms denoting size:

Employment size—Establishments are classified by size according to the number of paid employees as of November 15, 1963. Owners of unincorporated businesses, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. Establishments with no paid employees during the workweek ended November 15, 1963, are included in the smallest employment-size bracket.

Revenue size—Establishments are classified by revenue size in 1963. For the tables in this volume, revenue figures were rounded to thousands of dollars before establishing the size classifications.

Space size—Household goods warehousing establishments and general warehousing and storage establishments are classified by square feet of space, refrigerated warehousing establishments by cubic feet of space, and food locker establishments are classified by size based upon number of individual lockers installed.

In all size tabulations, establishments which did not operate for the entire year were not classified into size groups. Separate data are shown for these establishments.

Appendix B

KIND-OF-BUSINESS CLASSIFICATIONS

Public warehousing includes various classes of establishments engaged in providing storage facilities for goods owned by others. Many of these establishments also sell merchandise and perform some incidental processing or other services, such as cotton pressing, poultry dressing, cutting and trimming of meats, etc. Warehouses owned and operated by manufacturers, wholesalers, retailers, and other businesses for storing their own goods are not included in public warehousing but are classified as auxiliary establishments.

Descriptions of the kinds of business for which data are provided follow:

Household goods warehousing and storage (SIC 4214 and 4224)—Establishments engaged in the public storage of furniture and other household goods. It also includes warehouses of firms engaged in local trucking when trucking revenue represents 90 percent or less of the total revenue.

General warehousing and storage (SIC 4225)—Establishments primarily engaged in the warehousing and storage of a general line of goods. General merchandise is defined as material or goods of many varieties which are packaged or are readily handled and do not require refrigeration, controlled humidity, or other special facilities.

Refrigerated warehousing, except food lockers (SIC 4223)—Establishments (except food lockers) primarily engaged in the public storage of perishable goods at artificially low temperatures. Ice plants, poultry dressing plants, and other similar facilities whose principal receipts are from processing goods are not covered in this report.

Food lockers, with or without food preparation facilities (SIC 4223)—Establishments engaged in the public renting of artificially cooled locker space for the storage of food products for individual households. These establishments may or may not have services for processing, preparing, or packaging such food for storage. Establishments whose sales of merchandise exceeded 70 percent of total revenue and had 300 or fewer lockers are included in trade, and not in this report.

This category does not include any data for food locker rental by ice plants, refrigerated warehouses, dairies, trade establishments, etc. For those interested in data on food lockers in total, the Farmer Co-operative Service of the U.S. Department of Agriculture occasionally publishes a report (Frozen Locker and Freezer Provisioning Industry, 1960) which shows data on food lockers regardless of the activity of the establishments operating them.

Farm products warehousing and storage (SIC 4221)—Establishments engaged in the public storage of farm products such as grain, cotton, tobacco, and other nonmanufactured farm products not requiring artificially low temperatures. Terminal or country grain elevators buying and selling grain in excess of 10 percent of their total revenue and also storing grain for others are included in wholesale trade.

Other special warehousing and storage (SIC 4226)—Establishments primarily engaged in the packing and storage of furs, petroleum products, chemicals, automobiles (dead storage only), textiles, whiskey, and goods at foreign trade zones.

Appendix C

REPORT FORMS

PUBLIC WAREHOUSING KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Two different report forms were used in enumerating public warehousing establishments in connection with the 1963 Census of Business. Both forms are reproduced in their entirety.

Kind-of-business title	Form number	Kind-of-business title	Form number
Public refrigerator warehouses, frozen food locker plants, farm products—public warehouses _____	} CB-42A	General merchandise warehouses, household goods ware- houses, special warehouses or storage facilities _____	} CB-42B

FORM CB-42A
(4201)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS
PUBLIC WAREHOUSING

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations **except** that in Item 1, enter the location of your main establishment and in Item 13 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

I. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

4. Name of establishment

Our answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.

c. Street and number at establishment location *

If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e. g. Rt 26, 3 miles south of Charlesville.

Type and name of place in which located

(Check first applicable type and enter name of place.)

Type	Name of place
------	---------------

City

Village or
borough

Town

☐ Township

Other (Specify)	
-----------------	--

ESTABLISHMENT ON DECEMBER 31, 1963

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941)

[illegible]

ANSWER ALL QUESTIONS ABOVE AND BELOW

3. FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor

2 \square Partnership

☐ Corporation (Do not include any form of cooperative association)

☐ Cooperative association (corporate or noncorporate)

9 ☐ Other (Specify)

4. PERIOD OWNED IN 1963

a. Did you own this business at the end of 1963?

b. How many months during 1963 did you own this business?

5. Not applicable to this form.

6. STORAGE AND WAREHOUSE REVENUE IN 1963

Report all revenue in 1963, after deductions of returns, allowances, and discounts. If you warehouse household goods—

Line a(1)—Report total of all trucking revenue (including local cartage).

Line a(2)—Report total of all other revenue (storage, labor, packing and crating, commissions received) from warehousing of household goods.

Line b—Report total of all revenue (storage, handling, and accessorial services) from warehousing of general merchandise.

Line c—Report total of all public refrigerated warehouse revenue including handling, freezing and storing.

Line d—Report total food locker revenue, including receipts from food preparation.

Line e—Report revenue from cotton, grain, and other commodity storage (including receipts from receiving, shipping, sampling, etc.).

Line f—Report total of all sales of merchandise. If goods are sold on a commission or brokerage basis, report total sales. Do not limit this amount to commissions received.

Line g—Report total of all other operating revenue not included on Lines a through f, including revenue from services as compressing, baling, etc.

	Dollars	Cents	Key
a. Household goods revenue (1) Trucking revenue	\$	XX	1-1
(2) Other household goods revenue	\$	XX	1-2
(3) TOTAL household goods revenue (Sum of Lines (1) and (2).) →	\$	XX	1-3
b. General merchandise revenue	\$	XX	1-4
c. Refrigerated warehouse revenue	\$	XX	1-5
d. Food locker rentals and services	\$	XX	1-6
e. Commodity storage revenue	\$	XX	1-7
f. Sales of merchandise (Including sales and excise taxes)	\$	XX	1-8
g. Other operating revenue (<i>Specify</i>)	\$	XX	1-9
h. TOTAL REVENUE IN 1963 (Sum of Lines a(3), and b through g.) →	\$	XX	1-10★

7. PERSONNEL AND PAYROLL

If your payroll is for a period other than one week, please adjust the figures to a one-week basis.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. Include salaried officers and executives of corporations. Do not include owners and partners of **unincorporated** businesses.

PAYROLL—Include all salaries, wages, commissions, bonuses, vacation allowances Do not include payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions	\$	XX	2-1
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963	Number		2-2
c. Payroll for the ONE WEEK ended nearest November 15, 1963	Dollars	Cents	
	\$	XX	2-3↓

8. COMPANY AFFILIATION

a. Check this box ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

Name of company

Mailing address

E.I. Number

b. Check this box ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Please complete inquiries on reverse side

100388-7.1

9. DESCRIPTION OF BUSINESS

Check the ONE item that best describes the principal type of public warehouse or facility covered by this report.

2-4↓

Household goods warehousing and storage—not engaged in local trucking—Check this item if this establishment is primarily engaged in the storage of furniture and household goods, even though some general merchandise or specialized commodities may also be stored; but is not engaged in trucking.

Local trucking and storage, including household goods—Check this item if this establishment is primarily engaged in furnishing trucking and storage services in a single municipality, contiguous municipality, or a municipality and its suburban areas. Warehousing and storage of household goods when not combined with trucking should be classified above, Code 421.

General warehousing and storage—Check this item if this establishment is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as materials or goods of many varieties which are packaged (in boxes, cartons, crates, bags, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.

Refrigerated warehousing, except food lockers—Check this item if this establishment is primarily engaged in the storage of perishable goods at artificially low temperatures, but is not primarily a food locker plant.

Food lockers, with or without food preparation facilities—Check this item if this establishment is primarily engaged in renting locker space for the storage of food products for individual households—with or without services for processing, preparing, or packaging such food for storage.

Grain warehousing and storage—Check this item if this establishment is primarily engaged in the storage of grain for others.

Special warehousing and storage—Check this item if this establishment is primarily engaged in the storage of special products not elsewhere classified such as automobiles (dead storage only), furs (for the trade), textiles, whiskey, goods in bond, and goods at foreign trade zones.

Other type of business—Check this item and describe the business if this establishment is not primarily engaged in warehousing and storage for others.

421 — Household goods warehousing and storage—not engaged in local trucking.

411 — Local trucking and storage, including household goods.
Freight trucking terminal.

431 — General warehousing and storage.

Field warehousing.

441 — Apple warehousing and storage.

442 — Refrigerated warehousing, except food lockers.

451 — Food lockers, with or without food preparation facilities.

461 — Cotton warehousing—with compress.

462 — Cotton warehousing—without compress.

463 — Grain warehousing and storage (See Item 10e).

464 — Other farm products warehousing and storage (tobacco, potatoes, etc.).

471 — Special warehousing and storage, not elsewhere classified (*Specify*).Other Type of Business (*Please describe*) _____

10. WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1963

Data in this item should include all storage facilities covered in this report.

Section a—Net occupiable warehouse floor space—Report net occupiable (occupied plus unoccupied) under-roof floor space as of December 31, 1963. Report inside measurements *excluding* interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms or other areas in which goods are not usually piled. For multiple-story buildings, include such space on all floors.

Do not report here refrigerated storage space, frozen food locker space, bin space, or space for storing bulk liquids. See below for these items.


Section b—Frozen food locker space—Include data on number of lockers installed and freezer space available for bulk storage at food locker plants.

Line (1)—Report number of individual lockers having storage space of less than 25 cubic feet each, that were installed as of December 31, 1963.

3	3-1	3-2	3-3	3-4	3-5★
Description	Code	(Report floor space in SQUARE FEET)			Space reserved for own use or leased on land-lord-to-tenant basis
		Space assigned to public storage, Dec. 31, 1963			
		TOTAL space for public storage	In single-story buildings	In multiple-story buildings	
a. Net occupiable public floor space, December 31, 1963					
(1) Assigned to household goods	1				
(2) Assigned to general merchandise	2				
(3) Other net occupiable space	3				
(4) TOTAL public storage space → (Sum of Lines (1)-(3)).	4				
b. Frozen food locker space, December 31, 1963					
(1) Lockers installed—individual lockers having storage capacity of less than 25 cubic feet each				Number	Key
					2-5
(2) Bulk storage space in locker plants—freezer space, available for bulk storage				Cubic Feet	2-6

Line (2)—Report in cubic feet the available freezer space in food locker plants *not* being utilized for individual lockers, and available (whether or not occupied) for bulk storage. *Do not report* here freezer space in facilities other than food locker plants.

Section c—*Refrigerated net piling space*—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, *less* space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Report here the refrigerated (net piling) space, 50° Fahrenheit or below. *Do not report* frozen food locker space here.

c. Refrigerated net piling space 50° Fahrenheit or below, occupied or unoccupied, assigned to public storage, December 31, 1963 (1) Freezer space		Cubic Feet	2-7
	(2) Other refrigerated space		2-8
(3) TOTAL refrigerated piling space (<i>Sum of Lines (1) and (2).</i>) 			2-9
d. Total bulk liquid (tank) storage space (Shell or water capacity)		Gallons	2-10
		Bushels	
e. Total bin space for storing loose grains, feed, etc. (Rated capacity)			2-11

11. TYPE OF PRODUCT WAREHOUSED OR STORED

Check the ONE item that accounted for the principal portion of your storage revenue in 1963.

REFRIGERATED PRODUCTS—Complete this section if you checked "Refrigerated Warehouse" or "Apple Warehouse" in Item 9.

- 61 ☐ Apples
62 ☐ Dairy products, poultry, eggs
63 ☐ Fresh fruits, vegetables
64 ☐ Frozen fruits, vegetables
65 ☐ Meats and meat products, fresh and frozen
66 ☐ Fish
69 ☐ Other refrigerated products (*Specify*) _____


BULK LIQUID PRODUCTS—Complete this section if you are primarily engaged in public storage of bulk liquid products.

- 71 ☐ Petroleum products
72 ☐ Chemicals
79 ☐ Other bulk liquid products (*Specify*) _____

12. Not applicable to this form.

13. YOUR BUSINESS LOCATIONS

- a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963? 1 ☐ Yes 2 ☐ No
- b. If "Yes" is checked above, separately list below each location, including your main public warehouse, and including facilities other than public warehouses (such as selling establishments, central administrative offices, buying offices, etc.).

Address of business (Street, number, city or town, State)	Description of business	Census use only	Total revenue in 1963		Number of employees (Pay period ended nearest Nov. 15)	Public warehouse floor space, Dec. 31, 1963 (<i>Square Feet</i>)
			Dollars	Cents		
1.			\$	XX		
2.			\$	XX		
3.			\$	XX		
TOTALS for this Employer Identification Number (<i>Should be equal to Items 6h, 7b and 10a(4), Column (1).</i>) 			\$	XX		

14. Name and address of person who should be contacted if questions arise regarding this report.

Telephone number

CERTIFICATION

This report is substantially accurate and covers the period from _____ to _____

Date

Title

Signature of authorized person

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

FORM CB-42B
(4202)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1963 CENSUS OF BUSINESS
PUBLIC WAREHOUSING

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana**. If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations **except** that in Item 1, enter the location of your main establishment and in Item 13 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the **ACTUAL PHYSICAL LOCATION** of this establishment which may be different from the mailing address.

b. Street and number at establishment location *

*If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 25, 5 miles south of Charlottesville.

c. Type and name of place in which located
(Check first applicable type and enter name of place.)

Type Name of place

☐ City

☐ Village or borough

☐ Town

☐ Township

☐ Other (Specify)

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941)

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB-42 B (4202)

(Do NOT make any entries on the above label.)

3. FORM OF OWNERSHIP (Check one)

1 ☐ Individual proprietor

2 ☐ Partnership

0 ☐ Corporation (Do not include any form of cooperative association)

8 ☐ Cooperative association (corporate or noncorporate)

9 ☐ Other (Specify) _____

4. PERIOD OWNED IN 1963

a. Did you own this business at the end of 1963?..... 1 ☐ Yes 2 ☐ No

b. How many months during 1963 did you own this business?..... X-3★

5. INTERSTATE COMMERCE COMMISSION DOCKET NUMBER

If the carrier (individual or company) in 1963 was engaged in a service under an Interstate Commerce Commission authorization (either pending or granted), enter the docket number in the space below.

MC-

ANSWER ALL QUESTIONS ABOVE AND BELOW

6. STORAGE AND WAREHOUSE REVENUE IN 1963

Report all revenue in 1963, after deductions of returns, allowances, and discounts. If you warehouse household goods—

Line a(1)—Report total of all trucking revenue (including local cartage).

Line a(2)—Report total of all other revenue (storage, labor, packing and crating, commissions received) from warehousing of household goods.

Line b—Report total of all revenue (storage, handling, and accessorial services) from warehousing of general merchandise.

Line c—Report total of all public refrigerated warehouse revenue including handling, freezing and storing.

Line d—Report total of all trucking revenue except from warehousing of household goods.

Line e—Report total of all sales of merchandise. If goods are sold on a commission or brokerage basis, report total sales. Do not limit this amount to commissions received.

Line f—Report total of all other operating revenue not included on Lines a through e, including revenue from services as compressing, baling, etc.

7. PERSONNEL AND PAYROLL

If your payroll is for a period other than one week, please adjust the figures to a one-week basis.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. *Include* salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—*Include* all salaries, wages, commissions, bonuses, vacation allowances. *Do not include* payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

8. COMPANY AFFILIATION

a. Check this box ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

Name of company

Mailing address

E.I. Number

b. Check this box ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

	Dollars	Cents	Key
a. Household goods revenue (1) Trucking revenue	\$	XX	1-1
(2) Other household goods revenue	\$	XX	1-2
(3) TOTAL household goods revenue (Sum of Lines (1) and (2).)	\$	XX	1-3
b. General merchandise revenue	\$	XX	1-4
c. Refrigerated warehouse revenue	\$	XX	1-5 XX↓
d. Trucking revenue other than from warehousing of household goods	\$	XX	1-11★
e. Sales of merchandise (Including sales and excise taxes)	\$	XX	1-8
f. Other operating revenue (<i>Specify</i>)	\$	XX	1-9
g. TOTAL REVENUE IN 1963 (Sum of Lines a(3) and b through f.)	\$	XX	1-10↑

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions	\$	XX	2-1
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963	Number		2-2
c. Payroll for the ONE WEEK ended nearest November 15, 1963	Dollars	Cents	2-3↓

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Please complete inquiries on reverse side

9. DESCRIPTION OF BUSINESS

Check the ONE item that best describes the principal type of public warehouse or facility covered by this report.

2-4+

Household goods warehousing and storage—not engaged in local trucking.—Check this item if this establishment is primarily engaged in the storage of furniture and household goods, even though some general merchandise or specialized commodities may also be stored; but is not engaged in trucking.

Local trucking and storage, including household goods.—Check this item if this establishment is primarily engaged in furnishing trucking and storage services in a single municipality, contiguous municipality, or a municipality and its suburban areas. Warehousing and storage of household goods when not combined with trucking should be classified above, Code 421.

General warehousing and storage.—Check this item if this establishment is devoted primarily to the storage of general merchandise, even though some household goods or specialized commodities may also be stored. General merchandise is defined as materials or goods of many varieties which are packaged in boxes, cartons, crates, bags, barrels, kegs, etc.) or are readily handled and do not require refrigeration, controlled humidities, or other special facilities.

Refrigerated warehousing, except food lockers.—Check this item if this establishment is primarily engaged in the storage of perishable goods at artificially low temperatures, but is not primarily a food locker plant.

Other type of business.—Check this item and describe the business if this establishment is not primarily engaged in any of the activities described above.

- 421 — Household goods warehousing and storage—not engaged in local trucking
- 411 — Local trucking and storage, including household goods
- Trucking primarily beyond local area
- Freight trucking terminal
- 431 — General warehousing and storage
- 442 — Refrigerated warehousing, except food lockers
- Other type of business (*Please describe*)

10. WAREHOUSE AND STORAGE SPACE, DECEMBER 31, 1963

Description	3	3-1	3-2	3-3	3-4	3-5★				
							(Report floor space in SQUARE FEET)			
							Space assigned to public storage, Dec. 31, 1963		In multiple story buildings	Space reserved for own use or leased on land-lord-to-tenant basis
			TOTAL space for public storage	In single story buildings						
a. Net occupiable public floor space, December 31, 1963										
(1) Assigned to household goods	1									
(2) Assigned to general merchandise	2									
(3) Other net occupiable space	3									
(4) TOTAL public storage space (Sum of Lines (1)-(3).)	4									
b. Frozen food locker space, December 31, 1963										
(1) Lockers installed—individual lockers having storage capacity of less than 25 cubic feet each					Number	Key				
(2) Bulk storage space in locker plants—freezer space, available for bulk storage					Cubic Feet	2-5				
c. Refrigerated net piling space 50° Fahrenheit or below, occupied or unoccupied, assigned to public storage, December 31, 1963										
(1) Freezer space					Cubic Feet	2-6				
(2) Other refrigerated space						2-7				
						2-8				

Data in this item should include all storage facilities covered in this report.

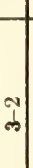
Section a—Net occupiable warehouse floor space.—Report net occupiable (occupied plus unoccupied) under-roof floor space as of December 31, 1963. Report inside measurements excluding interior walls, permanent aisles, elevator shafts, staircases, offices, receiving and shipping platforms or other areas in which goods are not usually piled. For multiple-story buildings, include such space on all floors. Do not report here refrigerated storage space, frozen food locker space, bin space, or space for storing bulk liquids. See below for these items.

Section b—Frozen food locker space.—Include data on number of lockers installed and freezer space available for bulk storage at food locker plants.

Line (1).—Report number of individual lockers having storage space of less than 25 cubic feet each, that were installed as of December 31, 1963.


Line (2).—Report in cubic feet the available freezer space in food locker plants not being utilized for individual lockers, and available (whether or not occupied) for bulk storage. Do not report here freezer space in facilities other than food locker plants.

Section c—Refrigerated net piling space—Net piling space is space for storing commodities—inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside the piling), coils, aisles, posts, sprinklers, etc. Report here the refrigerated (net piling) space, 50° Fahrenheit or below. Do not report frozen food locker space here.

(3) TOTAL refrigerated piling space (<i>Sum of Lines (1) and (2).</i>) 		2-9	
		Gallons	
d. Total bulk liquid (tank) storage space (Shell or water capacity)		2-10	
		Bushels	
e. Total bin space for storing loose grains, feed, etc. (Rated capacity)		2-11★	

11. Not applicable to this form.


12. REVENUE FREIGHT EQUIPMENT AS OF DECEMBER 31, 1963

Description	3	3-1	3-2	3-3	3-4★
		Code	Number of owned vehicles	Number of leased vehicles	TOTAL number of vehicles
a. Trucks		5			
b. Trucktractors		6			
c. Semitrailers		7			
d. Full trailers		8			
e. TOTAL revenue freight equipment  (<i>Sum of Lines a-d.</i>)		9			

Show number of owned and leased vehicles used or held for use in motor carrier operations, including those undergoing repairs.

13. YOUR BUSINESS LOCATIONS

- a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963? 1 ☐ Yes 2 ☐ No
- b. If "Yes" is checked above, separately list below each location, including your main public warehouse, and including facilities other than public warehouses (such as selling establishments, central administrative offices, buying offices, etc.).

Address of business (Street, number, city or town, State)	Description of business	Census use only	Total revenue in 1963		Number of employees (Pay period ended nearest Nov. 15)	Public warehouse floor space, Dec. 31, 1963 (<i>Square Feet</i>)
			Dollars	Cents		
1.			\$	XX		
2.			\$	XX		
3.			\$	XX		
TOTALS for this Employer Identification Number (<i>Should be equal to Items 6h, 7b and 10a(4), Column (1).</i>) 						

14. Name and address of person who should be contacted if questions arise regarding this report. Telephone No.

CERTIFICATION

This report is substantially accurate and covers the period from _____ to _____	
Date	Title
Signature of authorized person	

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Appendix E

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE

Akron, Ohio	Consists of Portage and Summit Counties, Ohio
Albany-Schenectady-Troy, N.Y.	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y.
Albuquerque, N. Mex.	Coextensive with Bernalillo County, N. Mex.
Allentown-Bethlehem-Easton, Pa.-N.J. ..	Consists of Lehigh and Northampton Counties, Pa., and Warren County, N.J.
Anaheim-Santa Ana-Garden Grove, Calif.	Coextensive with Orange County, Calif.
Atlanta, Ga.	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
Bakersfield, Calif.	Coextensive with Kern County, Calif.
Baltimore, Md.	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, and Howard Counties, Md.
Beaumont-Port Arthur, Tex.	Consists of Jefferson and Orange Counties, Tex.
Binghamton, N.Y.-Pa.	Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa.
Birmingham, Ala.	Coextensive with Jefferson County, Ala.
Boston, Mass.	Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
Bridgeport, Conn.	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.
Buffalo, N.Y.	Consists of Erie and Niagara Counties, N.Y.
Canton, Ohio	Coextensive with Stark County, Ohio
Charleston, S.C.	Consists of Berkeley and Charleston Counties, S.C.
Charleston, W.Va.	Coextensive with Kanawha County, W. Va.
Charlotte, N.C.	Consist of Mecklenburg and Union Counties, N.C.
Chattanooga, Tenn.-Ga.	Consists of Hamilton County, Tenn., and Walker County, Ga.
Chicago, Ill.	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Cincinnati, Ohio-Ky.-Ind.	Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.
Cleveland, Ohio	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio
Columbia, S.C.	Consists of Lexington and Richland Counties, S.C.
Columbus, Ohio	Consists of Delaware, Franklin, and Pickaway Counties, Ohio
Dallas, Tex.	Consists of Collin, Dallas, Denton, and Ellis Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill.	Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill.
Dayton, Ohio	Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio
Denver, Colo.	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa	Coextensive with Polk County, Iowa
Detroit, Mich	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Duluth-Superior, Minn.-Wis.	Consists of St. Louis County, Minn., and Douglas County, Wis.
El Paso, Tex.	Coextensive with El Paso County, Tex.
Erie, Pa.	Coextensive with Erie County, Pa.
Flint, Mich.	Consists of Genesee and Lapeer Counties, Mich.
Fort Lauderdale-Hollywood, Fla.	Coextensive with Broward County, Fla.
Fort Worth, Tex.	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif	Coextensive with Fresno County, Calif.
Gary-Hammond-East Chicago, Ind.	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich.	Consists of Kent and Ottawa Counties, Mich.
Greenville, S.C.	Consists of Greenville and Pickens Counties, S.C.
Harrisburg, Pa.	Consists of Cumberland, Dauphin, and Perry Counties, Pa.
Hartford, Conn.	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn.
Honolulu, Hawaii	Coextensive with Honolulu County, Hawaii
Houston, Tex.	Coextensive with Harris County, Tex.
Huntington-Ashland, W. Va.-Ky-Ohio ..	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Indianapolis, Ind.	Consists of Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind.
Jacksonville, Fla.	Coextensive with Duval County, Fla.
Jersey City, N.J.	Coextensive with Hudson County, N.J.
Johnstown, Pa.	Consists of Cambria and Somerset Counties, Pa.
Kansas City, Mo.-Kans.	Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Knoxville, Tenn.	Consists of Anderson, Blount, and Knox Counties, Tenn.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Lancaster, Pa.	Coextensive with Lancaster County, Pa.
Lansing, Mich.	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Los Angeles-Long Beach, Calif.	Coextensive with Los Angeles County, Calif.
Louisville, Ky.-Ind.	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Memphis, Tenn.-Ark.	Consists of Shelby County, Tenn., and Crittenden County, Ark.
Miami, Fla.	Coextensive with Dade County, Fla.
Milwaukee, Wis.	Consists of Milwaukee, Ozaukee, and Waukesha Counties, Wis.
Minneapolis-St. Paul, Minn.	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala.	Consists of Baldwin and Mobile Counties, Ala.
Nashville, Tenn.	Consists of Davidson, Sumner, and Wilson Counties, Tenn.
New Haven, Conn.	Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New Orleans, La.	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La.
New York, N.Y.	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y.
Newark, N.J.	Consists of Essex, Morris, and Union Counties, N.J.
Norfolk-Portsmouth, Va.	Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va.
Oklahoma City, Okla.	Consists of Canadian, Cleveland, and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa
Orlando, Fla.	Consists of Orange and Seminole Counties, Fla.
Paterson-Clifton-Passaic, N.J.	Consists of Bergen and Passaic Counties, N.J.
Peoria, Ill.	Consists of Peoria, Tazewell, and Woodford Counties, Ill.
Philadelphia, Pa.-N.J.	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; and Burlington, Camden, and Gloucester Counties, N.J.
Phoenix, Ariz.	Coextensive with Maricopa County, Ariz.
Pittsburgh, Pa.	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Portland, Oreg.-Wash.	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence-Pawtucket-Warwick, R.I.-Mass.	Consists of all of Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County; and Blackstone and Millville towns in Worcester County, Mass.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Reading, Pa.	Coextensive with Berks County, Pa.
Richmond, Va.	Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va.
Rochester, N.Y.	Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y.
Sacramento, Calif	Consists of Placer, Sacramento, and Yolo Counties, Calif.
St. Louis, Mo.-Ill.	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salt Lake City, Utah	Consists of Davis and Salt Lake Counties, Utah
San Antonio, Tex.	Consists of Bexar and Guadalupe Counties, Tex.
San Bernardino-Riverside-Ontario, Calif.	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif.	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif.	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif.
San Jose, Calif.	Coextensive with Santa Clara County, Calif.
Seattle-Everett, Wash.	Consists of King and Snohomish Counties, Wash.
Shreveport, La.	Consists of Bossier and Caddo Parishes, La.
South Bend, Ind.	Consists of Marshall and St. Joseph Counties, Ind.
Spokane, Wash.	Coextensive with Spokane County, Wash.
Springfield-Chicopee-Holyoke, Mass.-Conn.	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northhampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn.
Syracuse, N.Y.	Consists of Madison, Onondaga, and Oswego Counties, N.Y.
Tacoma, Wash.	Coextensive with Pierce County, Wash.
Tampa-St. Petersburg, Fla.	Consists of Hillsborough and Pinellas Counties, Fla.
Toledo, Ohio-Mich.	Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich.
Trenton, N.J.	Coextensive with Mercer County, N.J.
Tucson, Ariz.	Coextensive with Pima County, Ariz.
Tulsa, Okla.	Consists of Creek, Osage, and Tulsa Counties, Okla.
Utica-Rome, N.Y.	Consists of Herkimer and Oneida Counties, N.Y.
Washington, D.C.-Md.-Va.	Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington and Fairfax Counties, Va.
Wichita, Kans.	Consists of Butler and Sedgwick Counties, Kans.
Wilkes-Barre-Hazleton, Pa.	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N.J.-Md.	Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md.

STANDARD METROPOLITAN STATISTICAL AREAS WITH 250,000 INHABITANTS OR MORE—Continued

Worcester, Mass.	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer, Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa.	Consists of Adams and York Counties, Pa.
Youngstown-Warren, Ohio	Consists of Mahoning and Trumbull Counties, Ohio

Appendix A

PROVISIONS OF LAW RELATING TO THE 1963 CENSUS OF BUSINESS

(From Title 13 United States Code)

SECTION 131. The Secretary shall take, compile, and publish censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades, service establishments, and transportation (exclusive of means of transportation for which statistics are required by law to be filed with, and are compiled and published by, a designated regulatory body), in the year 1954 and every fifth year thereafter, and each such census shall relate to the year immediately preceding the taking thereof: *Provided*, That the censuses of manufactures, of mineral industries, and of other businesses, including the distributive trades and service establishments, directed to be taken in the year 1954 relating to the year 1953 shall be taken instead in the year 1955 relating to year 1954.

SECTION 191. (a) Each of the censuses authorized by this chapter (other than censuses of population) shall include each State, the District of Columbia, Alaska, Hawaii, the Virgin Islands, Guam, and the Commonwealth of Puerto Rico, and as may be determined by the Secretary, such other possessions and areas over which the United States exercises jurisdiction, control, or sovereignty. Censuses of population shall include all geographic areas referred to in the preceding sentence. Inclusion of other areas over which the United States exercises jurisdiction or control shall be subject to the concurrence of the Secretary of State.

(b) For censuses taken in the Virgin Islands, Guam, or any possession or area not specifically designated in (a) above, the Secretary may utilize or adopt census data collected by the Governor or highest ranking Federal official, when such data are obtained in accordance with plans prescribed or approved by the Secretary.

SECTION 224. Whoever, being the owner, official, agent, person in charge, or assistant to the person in charge, of any company, business, institution, establishment, religious body, or organization of any nature whatsoever, neglects or refuses, when requested by the Secretary or other authorized officer or employee of the Department of Commerce or bureau or agency thereof, whether such request be made by registered mail, by certified mail, by telegraph, by visiting representative, or by one or more of these methods, to answer completely and correctly to the best of his knowledge all questions relating to his company, business, institution, establishment, religious body, or other organization, or to records or statistics in his official custody, contained on any census or other schedule prepared and submitted to him under the authority of this title, shall be fined not more than \$500 or imprisoned not more than sixty days, or both; and if he willfully gives a false answer to any such question, he shall be fined not more than \$10,000 or imprisoned not more than one year, or both.

SECTION 9. (a) Neither the Secretary, nor any other officer or employee of the Department of Commerce or bureau or agency thereof, may, except as provided in section 8 of this title—

(1) use the information furnished under the provisions of this title for any purpose other than the statistical purposes for which it is supplied; or

(2) make any publication whereby the data furnished by any particular establishment or individual under this title can be identified; or

(3) permit anyone other than the sworn officers and employees of the Department or bureau or agency thereof to examine the individual reports.

Appendix B

EXPLANATION OF TERMS

Active proprietors of unincorporated businesses

—These data are computed by crediting sole proprietorships with one proprietor and partnerships with two proprietors for all such businesses operated at any time during 1963.

Administrative offices and auxiliaries—See “Central administrative offices and auxiliaries servicing wholesale establishments.”

Bad debt losses—Respondents were instructed to report the amount of receivables written off during 1963 as uncollectable.

Bin space—See “Warehouse and storage space terms.”

Brokerage or commissions received—Merchandise agents and brokers were instructed to report the amount of brokerage or commissions received on transactions negotiated for the account of others during 1963. The amounts are included in the tables under the heading “Operating expenses (including payroll),” footnoted accordingly.

Central administrative offices and auxiliaries servicing wholesale establishments—A central administrative office is an establishment primarily engaged in general administrative, supervisory, purchasing, accounting, and related management functions performed centrally for establishments of the same company. An auxiliary is an establishment primarily engaged in performing supporting functions of a service nature for establishments of the same company, rather than for the general public. Examples of auxiliaries are: Storage warehouses; garages; repair shops; research, development, and testing laboratories.

Class of customer—See “Sales by class of customer.”

Commission bulk stations—See “Petroleum terms.”

Commodity-line sales—See “Sales terms.”

Cooperatives—See “Form of organization.”

Cooperative bulk stations—See “Petroleum terms.”

Cooperative grain elevators—See “Warehouse and storage space terms.”

Corporations—See “Form of organization.”

Country grain elevators—See “Warehouse and storage space terms.”

Employment and payroll terms:

Employment size—Analyses of wholesale trade by employment size provide data for a maximum of 13 employment-size groups of establishments, based upon the number of paid employees during the workweek ended nearest November 15, 1963. Active proprietors and partners of unincorporated businesses were not regarded as employees in determining the employment size of establishments. These employment-size groups are as follows:

- 1 paid employee
- 2 paid employees
- 3 paid employees
- 4 or 5 paid employees
- 6 or 7 paid employees
- 8 or 9 paid employees
- 10 to 14 paid employees
- 15 to 19 paid employees
- 20 to 49 paid employees
- 50 to 99 paid employees
- 100 to 499 paid employees
- 500 to 999 paid employees
- 1,000 paid employees or more

Establishments with one paid employee or more sometime during the year, but none during the workweek ended nearest November 15, are included in the “1 paid employee” size class.

Payroll, entire year—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for social security, income tax, insurance, dues, etc. Payroll is not limited to “taxable” payroll as reported on IRS Form 941.

Payroll, workweek ended nearest November 15—This item consists of payroll, as defined above, paid to persons on the payroll in the pay period ended nearest November 15, 1963. Establishments with a pay period other than a week were requested to adjust the figures to a weekly basis.

Paid employees, workweek ended nearest November 15—Paid employees consist of the number of employees, including salaried officers

and executives of corporations, who were on the payroll for the workweek ended nearest November 15. Traveling salesmen are counted as employees of establishments from which they operate or are controlled.

Establishment—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the “company” or “enterprise” which may consist of one or more establishments. Census of business figures represent a summary of reports for individual “establishments” rather than “companies.” (Enterprise Statistics reports, Series ES, will be issued at a later date covering the censuses of business, manufactures, and mineral industries.) A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which the business was conducted.

Where two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, separate establishment reports for each of the different activities were reported in the census where (1) distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and (2) where conditions prescribed by the Standard Industrial Classification (SIC) Manual¹ for recognizing the existence of more than one establishment were met.

The “number of establishments” shown in this report is the number in business at the end of the census year.

Export sales—See “Sales terms.”

Form of organization—Each establishment included in the 1963 Census of Business was classified into one of the following legal forms of organization:

Individual proprietorships—These are establishments owned by one person.

Partnerships—These are establishments owned by two persons or more each of whom has a financial interest in the business.

Corporations—These are establishments other than cooperatives owned by an organization or company legally incorporated under State laws.

Cooperative associations—These are establishments owned by an association of customers of the establishment, whether or not they are incorporated. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of expenditures by the members, and a limitation of one vote per member regardless of the amount of stock owned. The establishments are open to the public as a rule, but are patronized primarily by members of the association operating the business.

Other legal forms—These are establishments whose legal form of organization is not one of those defined above. Included in this group are estates, receiverships, joint ventures, etc.

Grain elevators—See “Warehouse and storage space terms.”

Independent bulk stations—See “Petroleum terms.”

Independent country elevators—See “Warehouse and storage space terms.”

Individual proprietorships—See “Form of organization.”

Inventories (end of year) at cost—Inventories consist of stocks of merchandise for sale at the end of the year, at cost value rather than at sale price. Inventories are reported on an ownership basis and all merchandise owned by reporting establishments are included, even though some may be held by others for sale on consignment. Goods owned by others are not included.

Legal form of organization—See “Form of organization.”

Line elevators—See “Warehouse and storage space terms.”

Liquefied petroleum (LP) gas stations—See “Petroleum terms.”

Multiunits—See “Single units and multiunits.”

Operating expenses (including payroll)—Operating expenses include payroll as well as other overhead expenses of the establishments and a prorata share of any general office expense, but the term does not include the cost of merchandise purchased for sale, nor income or

¹ Executive Office of the President, Bureau of the Budget, **Standard Industrial Classification Manual**, 1957, and **Supplement to 1957 Edition**, 1963.

excise taxes. Any withdrawals by owners or part owners of unincorporated businesses are not included.

For merchandise agents and brokers, entries under column heading "operating expenses" represent the amount of brokerage or commissions received during 1963 on sales, or purchases, of merchandise for the account of others, rather than total expenses incurred by them.

Paid employees—See "Employment and payroll terms."

Partnerships—See "Form of organization."

Payroll—See "Employment and payroll terms."

Petroleum terms:

Petroleum bulk stations—These are establishments primarily engaged in marketing gasoline, kerosene, distillate and residual fuel oils and having bulk storage capacity of up to 2,100,000 gallons. They receive their supplies primarily by truck, transport, or rail—rather than by tanker, barge, or pipeline—and are primarily engaged in marketing products to retailers, to industrial accounts, and to farmers. Bulk stations located at refineries are included when they are operated as separate establishments.

Bulk stations are classified on the basis of ownership and method of operations as independent, commission, salary, or cooperative. Data are shown separately for each type of bulk station in table 2 of chapter 6.

The terms "bulk station" and "bulk plant" are used synonymously in this report.

Independent (single unit) bulk stations—These are bulk stations owned and operated independently by other wholesale establishments. This classification does, however, include bulk stations operated under the same ownership with retail service stations if the company operates only one bulk station. It does not include bulk stations owned and operated as cooperatives (see below).

Commission bulk stations—These are owned by multiunit concerns (firms operating more than one bulk station) but are operated by a commission agent who has a proprietary interest in the business. Operators of these stations generally are paid commissions and have responsibility for the payment of various overhead costs, delivery expenses, and payroll.

Salary bulk stations—These are bulk stations owned and operated by multiunit organizations on other than a commission basis.

Cooperative bulk stations—These are bulk stations (single unit or multiunit) owned and operated by cooperative associations. Many of these establishments are primarily engaged in selling petroleum products to farmers.

Petroleum terminals—Included here are two classes of facilities engaged in marketing gasoline, kerosene, and distillate and residual fuel oils: (1) All facilities having total bulk storage capacity of 2,100,000 gallons or more, and (2) facilities of smaller capacity which receive their supplies primarily by tanker, barge, or pipeline.

Liquefied petroleum (LP) gas stations—Stations and terminals with bulk storage capacity and primarily engaged in selling liquefied petroleum (LP) gas to dealers, wholesale distributors, or to industrial and commercial accounts (including Government and military).

"Refiner-marketer" or "other" ownership—Petroleum bulk stations and terminals are also classified on the basis of ownership either as "refiner-marketer bulk stations, terminals" or as "other bulk stations, terminals." "Refiner-marketer bulk stations, terminals" are owned and operated by petroleum refining companies primarily for marketing their products, and in this respect are similar to manufacturers' sales branches. "Other bulk stations, terminals" are marketing facilities not owned by, or affiliated with, organizations maintaining refineries.

Storage capacity—Storage capacity represents the bulk storage capacity (shell or water capacity) at establishments primarily engaged in marketing refinery products and LP gas at wholesale. Establishments operated as bulk stations or bulk terminals and located at refineries are included where they are operated as separate establishments. Facilities operated as integral parts of refineries are not included. Space in pipelines, tankers, tank cars, tank farms, public warehouses, and space leased to governmental agencies, including the military, is not included. Storage capacity is measured as of December 31, 1963.

Proprietors—See "Active proprietors."

Receivables—Accounts and notes derived from the sale of merchandise and services, and outstanding on the books of reporting companies—before deducting reserves for bad-debt losses—as of the end of the year. Receivables sold to banks, factors, etc., are excluded.

Refiner marketer—See "Petroleum terms."

Refrigerator space—See "Warehouse and storage space terms."

Sales terms:

Sales—Sales include merchandise sold, and receipts from repairs and from other services to customers, whether or not payment was received in 1963. Sales are net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They do include local and State sales taxes and Federal excise taxes collected by the wholesale establishment directly from customers and paid directly by the wholesale establishment to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer and passed along to the wholesaler are also included.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, and other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this volume represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

Sales by class of customer—Sales of merchant wholesalers, manufacturers' sales branches and sales offices, merchandise agents and brokers, and assemblers of farm products are analyzed according to customer classes as outlined below.

Sales to industrial, commercial, etc., users—While the wording of the inquiry varied to some extent by reporting form, respondents were instructed to report under this classification the approximate percentage of their total sales, 1963, to industrial, commercial, professional, institutional, and governmental users, public utilities, railroads, restaurants, hotels, contractors, builders, and similar types of business concerns that normally buy for business use rather than for resale of the goods in the form purchased.

Sales to contractors and builders are measured separately for establishments in the lumber and building materials trades and in the electrical goods trades. Also in the electrical goods trades, sales to public utilities and those to governmental bodies are measured sepa-

ately. These variations from the general pattern are identified in footnotes to the tables.

Sales to consumers and farmers—Instructions provided for reporting under this classification sales to household consumers, to farmers, and to individual users, including sales to the respondent's own employees.

Sales to retailers—Instructions provided for reporting here sales to retailers of all types (retail multiunit organizations, independent stores, department stores, cooperative stores, etc.). Sales of food and related products to restaurants, however, are included under "sales to industrial, commercial, etc., users," not here.

Forms used in enumerating establishments in the automotive and electrical goods trades provided for reporting sales to repair shops separately. Such sales are included under "sales to retailers" but identified separately in footnotes.

Export sales—Instructions provided for including sales made direct to buyers in foreign countries or through their agents in this country. U.S. firms operating foreign branches were instructed to include any transfers from the United States to such branches. Sales to buyers in U.S. possessions are not considered as export sales.

Coverage and limitations of class-of-customer data—Recognizing the fact that not all wholesale firms maintain records of their sales by customer classes, respondents were instructed to report in terms of percentage of their 1963 sales, rather than exact dollar sales. Instructions further provided that where book figures were not available, respondents were to provide their best possible approximations. As may be determined by a comparison of the data in the two sales columns of the tables, not all respondents reported on this basis. The first sales column of tables in chapter 4 of this volume covers all establishments in the classification, including those not analyzing their sales; whereas, the second is limited to sales of those reporting the analysis. Coverage for any classification is measured by the relationship between the two sales figures. Data are generally withheld for classification in which coverage is less than 70 percent.

Class-of-customer data contain an element of judgment; hence, are not as accurate as information readily available from company financial statements. The results, however, represent a combination of information from company records, and information based on judgment of those most familiar with the subject.

Sales by commodity lines or product classes
—See “Explanation of Commodity Line Tables” in the introduction to chapter 8 of this volume.

Sales size—In the 1963 Census of Business, wholesale trade analyses by sales size are designed to provide data for a maximum of 11 sales-size groups for establishments operated the entire year. For the purpose of these tabulations, an establishment is classified as an entire-year business if it operated 10 or more months during the year and was in operation at the end of the year. Seasonal establishments, which normally operate for only a part of the year, are treated as “entire year” or “not entire year” on the basis of the length of time the establishments were owned rather than the length of time they were open for business during the census year.

For purposes of sales-size tabulations, the entire-year establishments have been classified into sales-size groups depending on the value of sales and receipts reported for the year 1963. These sales-size groups are as follows:

\$20,000,000 or more
\$15,000,000 to \$19,999,000
\$10,000,000 to \$14,999,000
\$5,000,000 to \$9,999,000
\$2,000,000 to \$4,999,000
\$1,000,000 to \$1,999,000
\$500,000 to \$999,000
\$300,000 to \$499,000
\$200,000 to \$299,000
\$100,000 to \$199,000
Less than \$100,000

As the class interval descriptions indicate, the establishments were classified by sales-size group after the reported sales and receipts figures had been rounded to the nearest thousand dollars. Each report was rounded by striking off the hundred, tens, and unit digits from the reported dollars. One, representing one thousand dollars, was then added to half of the reports.

Single units and multiunits—An establishment was classified as a single unit if it was operated by a firm which operated only one wholesale trade establishment in the United States. An establishment was classified as a part of a multiunit firm if the firm operated more than one wholesale establishment in the United States. Two or more wholesale establishments under the same ownership constituted a multiunit regardless of the kind of business or type of operation of the establishments.

The following single-unit, multiunit groupings are used in these tabulations:

Single Units:

1 establishment

Multiunits:

2 establishments

3 to 5 establishments

6 to 10 establishments

11 to 25 establishments

26 to 50 establishments

51 establishments or more

Standard Industrial Classification (SIC)—This is a classification system developed under the auspices of the Federal Bureau of the Budget. Reference: “**Standard Industrial Classification Manual**,” Executive Office of the President, Bureau of the Budget, 1957, and supplements.

Standard Metropolitan Statistical Areas (SMSA)—See “Appendix E.”

Storage capacity—See “Petroleum terms.”

Terminal grain elevator—See “Warehouse and storage space terms.”

Warehouse floor space—See “Warehouse and storage space terms.”

Warehouse and Storage Space terms:

Occupiable warehouse floor space—This item measures under-roof floor space—occupied or unoccupied—of wholesale establishments, excluding space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and stripping platforms, etc. Floor space was measured as of the end of the year.

Refrigerated space—Net piling space, 50° F. or below, for storing commodities. This is inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of piling), coils, aisles, posts, sprinklers, etc. Refrigerated space is measured for the food and related trades only.

Bin space—Rated bin capacity, in bushels, for storing loose grain.

Coverage and limitation of warehouse floor space data—Each of the warehouse floor space tables is divided into three parts, as follows:

The first part, consisting of three data columns, presents information on the number of establishments, sales, and inventories for all establishments, including any without warehouses or storage space.

The second part, consisting of seven data columns, in tables 1 to 5 and four columns in

tables 6 and 7, presents information for establishments reporting 500 or more square feet of floor space. This portion of the table provides the means for relating inventories and sales to warehouse space for the various types of operation.

The third part, consisting of three columns, shows the number, sales, and inventories of establishments not reporting as much as 500 square feet of warehouse floor space, or not supplying answers to this inquiry. This part of the table encompasses several classes of establishments. Included, for example, are small businesses and those whose merchandise was of such a nature as to require little warehousing. Also included are establishments who normally do not carry stocks, establishments that rely on the services of public warehouses rather than providing their own space, and establishments handling goods not normally requiring under-roof floor space. Finally, establishments that might have maintained warehouse floor space at the end of 1963 but failed to record it on the census form are included here. No distinction among these various classes is made in the table.

Space data as recorded in the tables are somewhat less than they would have been had all establishments reported on this inquiry. Moreover, had wholesale establishments reported all space controlled by them, the amount would have been short of that required to warehouse all goods in wholesale trade, as some stocks are located in public warehouses, some are held in bond, some are in transit, and some are in producers' warehouses awaiting delivery.

Table 7, chapter 5—This table covers only the wholesale food and related products trades—food wholesalers, sales branches of food processors, food brokers and agents, and assemblers of edible farm products. It is limited to information for establishments reporting 500 or more cubic feet of cold storage space.

Country grain elevators—These are distinguished from terminal grain elevators in that they buy grain direct from farmers, delivered primarily in trucks or wagons. Included here are establishments handling grain through properties commonly referred to as "elevators" and which are primarily engaged in buying and selling grain or in buying and assembling grain for shipment to central markets. Many country grain elevators sell feed, seed, fertilizer, and other supplies to farmers in addition to buying and shipping grain. Establishments primarily

engaged in selling supplies to farmers are classified as retail establishments and are not included here.

Country grain elevators are classified as independent, line, or cooperative elevators.

Independent country elevators—These are country elevators operated by firms, other than cooperatives, with only one such establishment during the census year.

Line elevators—These are distinguished from independent country elevators in that two or more are operated by the same ownership.

Cooperative elevators—These are country grain elevators owned and operated cooperatively by farmers.

Terminal grain elevators—These are elevators with sizable storage space selling grain received primarily by rail or barge rather than direct from farmers via truck or wagon.

Terms denoting size:

Employment size—Establishments are classified by size according to the number of paid employees as of November 15, 1963. Owners of unincorporated businesses, even though they may have been actively engaged in the business, were not counted as paid employees in determining employment size, nor was their compensation included in payroll. Establishments with no paid employees during the workweek ended November 15, 1963, are included in the smallest employment-size bracket.

Revenue size—Establishments are classified by revenue size in 1963. For the tables in this volume, revenue figures were rounded to thousands of dollars before establishing the size classifications.

Space size—Household goods warehousing establishments and general warehousing and storage establishments are classified by square feet of space, refrigerated warehousing establishments by cubic feet of space, and food locker establishments are classified by size based upon number of individual lockers installed.

In all size tabulations, establishments which did not operate for the entire year were not classified into size groups. Separate data are shown for these establishments.

Appendix C

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the SIC Manual and its supplement¹ issued in 1963, and as covered in the census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the U.S. market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the SIC code. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC, additional kinds of business have been identified by the Bureau of the Census within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity.

For example, the "groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified in "groceries and related products" some of their receipts may be derived from the sale of non-food products.

An indication of the extent to which commodities are handled by different kinds of business will be published in Series BC63-WS, Commodity Line Sales.

The data in this report for a number of SIC groups have been subdivided, making it necessary to arrive at SIC major group totals by addition. The SIC system provides for grouping all wholesale establishments into 38 classifications. However, the census, while observing

the SIC classifications, identifies an additional 21 major kinds of business. These 59 classifications are further subdivided in some tabulations to show information for a total of 140 individual kinds of business as indicated below. Classifications which are subdivisions of SIC industries are separately listed but are described only when clarification is required.

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and tires and tubes for passenger and commercial vehicles.

Automobiles, other motor vehicles (SIC 5012)

—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers, and related vehicles are included. (Automotive establishments primarily engaged in selling at retail to individual consumers for personal use and also selling a limited number of new and used passenger automobiles and trucks at wholesale are classified in retail trade.)

New and used automobiles (SIC 5012 part).

Trucks, tractors; road type (SIC 5012 part).

Automotive equipment (SIC 5013)—Establishments primarily engaged in the wholesale distribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified in "Tires, tubes" (SIC 5014).

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

DRUGS, CHEMICALS, ALLIED PRODUCTS (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dye-stuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in "Amusement, sporting goods" (part of SIC 5099).

¹ Executive Office of the President, Bureau of the Budget, Standard Industrial Classification Manual, 1957, and Supplement to 1957 Edition, 1963.

Drugs, drug proprietaries, druggists' sundries (SIC 5022)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries and toiletries. Surgical, medical, and hospital supply houses are classified in "Professional equipment, supplies" (SIC 5086).

General-line drug wholesalers (SIC 5022 part).—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales on "Pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "Proprietary products, toiletries, druggists' sundries", and if annual sales volume was \$1 million or more. Other drug and related products distributors were classified as "Specialty-line pharmaceutical, cosmetics, toiletries" (SIC 5022 part).

Paints, varnishes (SIC 5028)—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wallpaper are frequently handled as important secondary lines.

Other chemicals, allied products (SIC 5029)—Establishments primarily engaged in the wholesale distribution of industrial chemicals such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, turpentine, and related products.

DRY GOODS, APPAREL (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

Dry goods, piece goods, notions (SIC 5032)—Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions. Establishments primarily engaged in selling textile home furnishings (curtains, draperies, domestics, etc.) are included in "Home furnishings, floor coverings" (part of SIC Code 5097).

Piece goods—jobbers (SIC 5032 part).

Notions (SIC 5032 part).

Piece goods converters (SIC 5032 part).—These establishments buy goods in the grey and have them finished on contract.

Other dry goods (SIC 5032 part).

Apparel and accessories, hosiery, lingerie (SIC 5035)—Establishments primarily engaged in the wholesale distribution of apparel (except footwear) and accessories, hosiery, and lingerie. Clothing jobbers having garments made on

contract by others are classified as manufacturers, not here.

Men's, women's clothing, accessories (SIC 5035 part).

Men's, boys' clothing, furnishings (SIC 5035 part).

Women's, children's clothing, accessories (SIC 5035 part).

Hosiery, underwear (SIC 5035 part).

Footwear (SIC 5039)—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

GROCERIES AND RELATED PRODUCTS (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products; poultry and poultry products; confectionery; fish and sea foods; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc., are included in the Census of Manufactures.

General-line groceries (SIC 5042)—Establishments engaged in the wholesale distribution of a general line of groceries—canned foods, coffee, flour, sugar, tea, spices, etc.

Voluntary group grocery wholesalers (SIC 5042 part).

Retailer-cooperative grocery wholesalers (SIC 5042 part).

Other general-line grocery wholesalers (SIC 5042 part).

Dairy products (SIC 5043)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing, bottling, and selling milk are included in the Census of Manufactures.

Poultry, poultry products (SIC 5044)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products. Establishments primarily engaged in killing, dressing, and selling poultry are included in the Census of Manufactures.

Confectionery (SIC 5045)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted nuts, popcorn, and fountain syrups.

Fish and sea foods (SIC 5046)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured

(but not canned) fish and sea foods. Establishments engaged in the preparation of fresh or frozen packaged fish or other sea food and the shucking of oysters are included in the Census of Manufactures.

Meat, meat products (SIC 5047)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

Fresh fruits, vegetables (SIC 5048)—Establishments primarily engaged in the wholesale distribution of fresh fruits, vegetables, berries, etc.

Other groceries and related products (SIC 5049)—Establishments primarily engaged in the wholesale distribution of groceries and related products not elsewhere classified such as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, packaged frozen foods, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, refined sugar, tea, and yeast. Establishments primarily engaged in roasting and shelling nuts, in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling soft drinks, roasting coffee, blending tea, and in grinding and packaging spices are included in the Census of Manufactures.

Bread, cookies, bakery goods (SIC 5049 part).

Canned foods (SIC 5049 part).

Coffee, tea (SIC 5049 part).

Frozen foods (SIC 5049 part).

Soft drinks (SIC 5049 part).

Other grocery specialties (SIC 5049 part).

FARM PRODUCTS-RAW MATERIALS (SIC 505)

Establishments primarily engaged in the wholesale marketing of farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

Cotton (part of SIC 5051)—Establishments primarily engaged in marketing raw cotton and cotton linters.

Grain (part of SIC 5051)—Establishments primarily engaged in marketing corn, wheat, oats, sorghum, soybeans, barley, and other grains. Grain exporters and grain elevators buying and selling grain are included here as well as other grain merchants.

Livestock, except horses and mules (part of SIC 5051)—Establishments primarily engaged in marketing cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

Miscellaneous farm products (part of SIC 5051)—Establishments primarily engaged in marketing farm products, such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers; hops; hair, moss; unroasted peanuts, oil kernels, oil nuts, raw silk, straw, vegetable fibers, etc. Establishments engaged in any stemming or redrying of tobacco are not included.

Hides, skins, pelts (SIC 5051 part).

Leaf tobacco (SIC 5051 part).

Wool, wool tops, mohair (SIC 5051 part).

Other farm products (raw materials) (SIC 5051 part).

ELECTRICAL GOODS (SIC 506)

Establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical or electrically powered commercial and industrial machines which are classified in "Machinery, equipment, supplies" (SIC 508).

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. This industry does not include establishments primarily engaged in the wholesale distribution of radios, television sets, electric refrigerators, and other household electrical appliances which are classified in "Electrical appliances, TV, radio sets" (SIC 5064). Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are not included in the Census of Business.

Electrical supplies **with** major appliances and housewares (SIC 5063 part).

Electrical supplies with housewares but **without** major appliances (SIC 5063 part).

Electrical supplies **without** housewares or major appliances (SIC 5063 part).

Electrical appliances, TV, radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

In this trade, manufacturers' branch houses primarily engaged in selling appliances,

TV and radio sets to retailers and builders are classified as merchant wholesalers.

Electronic parts, equipment (SIC 5065)—Establishments primarily engaged in wholesale distribution of electronic parts and equipment, such as radio and television receiving and transmitting equipment; industrial electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment.

HARDWARE, PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration, and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in "Automotive equipment" (SIC 5013). Establishments primarily selling self-contained units are classified in "Electrical appliances, TV, radio sets" (SIC 5064).

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware.

General-line hardware wholesalers (SIC 5072 part)—Distinguished from specialty-line hardware wholesalers on the basis of commodity-line mix and annual sales volume. The classification "general-line hardware" includes establishments selling a broad line of hardware and also a combination of industrial materials and supplies; electrical goods; and automotive equipment. This classification is limited to establishments with substantial annual sales volume.

Specialty-line hardware (SIC 5072 part).

Plumbing and heating equipment, supplies (SIC 5074)—Establishments primarily engaged in the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings.

Warm-air heating-cooling equipment, fixtures, supplies (SIC 5074 part).

Wet-heat plumbing fixtures, equipment, supplies (SIC 5074 part).

Plumbing fixtures, supplies (SIC 5074 part).

Air conditioning, refrigeration equipment, supplies (SIC 5077)—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except self-contained air conditioning units which are classified in "Electrical appliances, TV, radio sets" (SIC 5064).

MACHINERY, EQUIPMENT, SUPPLIES (SIC 508)

Establishments primarily engaged in selling at wholesale commercial and industrial machinery, equipment and supplies. These sales include agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in "Furniture (household, office)" (part of SIC 5097); those wholesaling air conditioning and refrigeration equipment, in "Air conditioning, commercial refrigeration equipment, supplies" (SIC 5077); and those wholesaling motor vehicles and motor vehicles parts, in "Motor vehicles, automotive equipment" (SIC 501).

Commercial, industrial machinery, equipment, supplies (SIC 5082):

Commercial machines, equipment (part of SIC 5082)—Establishments primarily engaged in the marketing of office, store, and business machines and equipment (except furniture); commercial food-service equipment and supplies; fountain and store fixtures and equipment; and tanks, pumps, compressors, etc., for marketing petroleum products.

Office machines, equipment (SIC 5082 part).

Restaurant and hotel supplies (SIC 5082 part).

Store machines, fixtures (SIC 5082 part).

Oil marketing equipment (SIC 5082 part).

Construction, mining, logging, road maintenance machinery, equipment (part of SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other construction machinery and equipment.

Industrial machinery, equipment (part of SIC 5082)—Establishments primarily engaged in marketing such industrial machinery and parts as metalworking tools; food products manufacturing machinery and equipment; dairy

products processing machinery; oil well machinery and supplies; industrial fans; industrial tractors and trailers; and other industrial machinery, parts, and attachments.

Food-processing machinery, equipment (SIC 5082 part).

General purpose industrial machinery, equipment (SIC 5082 part).

Materials handling equipment (SIC 5082 part).

Metalworking machinery, equipment (SIC 5082 part).

Oil well and oil refining machinery, equipment (SIC 5082 part).

Printing machinery, equipment (SIC 5082 part).

Other industrial machinery, equipment (SIC 5082 part)—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including wood-working machinery; shoe making machinery; paper and paper products (but not printing trades) machinery; smelting and refining machinery and equipment; rubber working machinery; cigar and cigarette making machinery; and similar special industry machinery.

Industrial supplies (part of SIC 5082)—Establishments primarily engaged in marketing abrasives and materials; rope and cordage; mechanical rubber goods; welding supplies; mechanical power transmission equipment; industrial valves and fittings; industrial leather; used drums, barrels, and other metal containers which have been cleaned or reprocessed; also other special or general industrial supplies, such as industrial storage batteries, bort, industrial diamonds, and miscellaneous mill supplies.

Industrial materials, supplies-general line (SIC 5082 part).

Mechanical power transmission equipment (SIC 5082 part).

Industrial valves, fittings (SIC 5082 part).

Welding supplies (SIC 5082 part).

Reconditioned drums, barrels (SIC 5082 part).

Other industrial supplies (SIC 5082 part)—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as abrasives, mechanical rubber goods, rope and cordage, industrial diamonds, bottlers' supplies, and industrial storage batteries.

Farm machinery and equipment (SIC 5083)—Establishments primarily engaged in the whole-

sale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or in the garden; and dairy farm machinery and equipment.

Professional equipment, supplies (SIC 5086)—Establishments primarily engaged in the distribution of mechanical devices and other equipment and supplies used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups

Dental supplies (SIC 5086 part).

Religious supplies, school supplies (SIC 5086 part).

Surgical, medical, hospital supplies (SIC 5086 part).

Optical goods (SIC 5086 part).

Scientific instruments, laboratory equipment (SIC 5086 part).

Other professional equipment, supplies (SIC 5086 part)—This classification includes establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies; drafting supplies; and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, no one of which predominated.

Service-establishment equipment, supplies (SIC 5087)—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, janitors, shoe repairers, upholsterers, undertakers, and related service establishments.

Beauty, barber supplies (SIC 5087 part).

Custodial supplies (SIC 5087 part).

Laundry, dry cleaning equipment, supplies (SIC 5087 part).

Shoe service equipment, supplies (SIC 5087 part).

Municipality supplies (SIC 5087 part).

Other service-establishment equipment and supplies (SIC 5087 part)—This classification includes establishments primarily engaged in selling a specialty-line of service-establishment supplies such as upholsterers' supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies. It also includes establishments selling a combination of service-establishment supplies, of which no one type predominated.

Transportation equipment, supplies (except motor vehicles) (SIC 5088)—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

Aircraft, aeronautical equipment and parts (SIC 5088 part).

Marine machinery, equipment (SIC 5088 part).

Other transportation equipment (SIC 5088 part)—This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance and repair of railroads, street cars, buses, tramways, aerial hoists, and horse-drawn vehicles.

MISCELLANEOUS WHOLESALERS (SIC 509)

Metal, minerals (except petroleum products, scrap) (SIC 5091)—Establishments primarily engaged in the wholesale distribution of coal and coke, and ferrous and nonferrous metals.

No part of this classification dealt with precious metals, classified in "Jewelry" (part of SIC 5099); and scrap, classified in "Scrap and waste materials" (SIC 5093).

Coal (part of SIC 5091)—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, and establishments operating yards and dock space and making deliveries therefrom at wholesale, as well as other coal merchants.

Metals service centers, with warehouses (part of SIC 5091)—Establishments with warehouses primarily engaged in selling ferrous and nonferrous metals; semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar-shapes, structural shapes, piling, pipe, tubing, etc.).

Ferrous metals service centers (SIC 5091 part).

Nonferrous metals service centers (SIC 5091 part).

Metals sales offices, without stocks (part of SIC 5091)—Establishments without warehouses primarily engaged in selling ferrous and nonferrous metals; semi-finished and finished products (sheets, bar, rods, strip, castings, plates, wire and wire products, rails, wheels, bar-shapes, structural shapes, piling, pipe, tubing, etc.).

Ferrous metals sales offices (SIC 5091 part).

Nonferrous metals sales offices (SIC 5091 part).

Petroleum bulk stations, terminals (SIC 5092)—Petroleum bulk stations and terminals primarily engaged in the storage and the wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and package goods distributors primarily engaged in marketing petroleum products at wholesale, but without bulk storage facilities, are classified in "Other products (part of SIC 5099).

Gasoline, kerosene, fuel oils (part of SIC 5092)—Bulk stations and terminals primarily engaged in wholesale distribution of gasoline, kerosene, distillate or residual fuel oils.

Bulk stations (SIC 5092 part).

Bulk terminals (SIC 5092 part).

Bulk terminals differ from bulk stations in that the former either receive their principal products by tanker, barge, or pipeline; or if by rail or by transport truck, their storage capacity equalled or exceeded 2,100,000 gallons.

Liquefied petroleum (LP) gas (part of SIC 5092)—Bulk stations and terminals primarily engaged in wholesale distribution of liquefied petroleum gases for fuel or power purposes.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in retail trade (SIC 5933).

Iron, steel scrap (part of SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and marketing all forms of scrap iron and steel. Auto wreckers engaged in dismantling for scrap are included. Those dismantling used cars for the sale of parts are not included.

Iron, steel scrap dealers with processing equipment (shears, presses, cranes, crushers, etc.) (SIC 5093 part).

Iron, steel scrap without processing equipment (SIC 5093 part).

Waste materials (part of SIC 5093)—Establishments primarily engaged in assembling and marketing such materials as nonferrous scrap; a wide variety of scrap materials; or a particular line of scrap materials, such as waste paper and waste paper products; wiping cloth, waste rags, textile waste; scrap rubber; etc.

Nonferrous metallic scrap (SIC 5093 part).

Waste paper (SIC 5093 part).

Wiping cloth, rags, textile waste (SIC 5093 part).

Other waste materials (SIC 5093 part)—This classification includes establishments primarily engaged in buying, sorting, assembling, and selling such miscellaneous lines as scrap rubber, fur clippings, bottles, scrap glass, and bones.

Tobacco, tobacco products (SIC 5094)—Establishments primarily engaged in the wholesale distribution of manufactured tobacco products—cigarettes, cigars, smoking tobacco. Marketers of leaf tobacco are classified in "Miscellaneous farm products" (part of SIC 5051).

Beer, wine, distilled alcoholic beverages (SIC 5095)—Establishments primarily engaged in the wholesale distribution of beer, wine, and distilled alcoholic beverages. Bottling of wines and other liquors manufactured in bulk by others is included.

Beer (part of SIC 5095)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt liquors.

Wine, distilled spirits (part of SIC 5095)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors. State-operated wholesale establishments are included.

Paper, paper products, except wallpaper (SIC 5096)—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. This industry does not include wallpaper which is classified in "Other products" (part of SIC 5099).

Printing and writing paper (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; printing and rotogravure paper—but not coarse paper. Establishments selling printing and writing paper and also industrial and personal service papers are included here if sales of the former exceed sales of the latter, otherwise they are included with "Industrial and personal service paper," see below.

Industrial and personal service paper (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products such as bags, boxes, dishes, napkins, shipping supplies. Establishments engaged in the distribution of fine paper are classified in "Printing and wiring paper," described above.

Stationery, office supplies (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of commercial stationery; office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, calendars, etc.; social stationery, including envelopes; and greeting cards.

Furniture, home furnishings (SIC 5097)—Establishments primarily engaged in the wholesale distribution of household and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in "Electrical appliances, TV, radio sets" (SIC 5064), and in the wholesale distribution of office machines and equipment in "Commercial machines, equipment" (part of SIC 5082).

Furniture (household, office) (part of SIC 5097)—Establishments primarily engaged in the wholesale distribution of household furniture, including bedsprings, mattresses, and

component parts; office furniture; professional furniture; public furniture (for public parks and buildings), etc.

Household furniture (SIC 5097 part).

Office, business furniture (SIC 5097 part).

Home furnishings, floor coverings (part of SIC 5097)—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other general home furnishings and howewares.

China, glassware, crockery (SIC 5097 part).

Linens, domestics, curtains, drapes, shades, blinds (SIC 5097 part).

Floor coverings (SIC 5097 part).

Other home furnishings (SIC 5097 part).

Lumber, construction materials (SIC 5098)—Establishments primarily engaged in the wholesale distribution of lumber and building materials, such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand.

Lumber, millwork (part of SIC 5098)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wooden or metal); and all other varieties of wooden and metal millwork.

Lumber, without yards (SIC 5098 part).

Lumber, with yards (SIC 5098 part).

Plywood (SIC 5098 part).

Millwork, metal or wood (SIC 5098 part).

Construction materials (part of SIC 5098)—Establishments primarily engaged in marketing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, window glass, roofing materials, and sand.

Brick, tile, cement, lime, sand, gravel (SIC 5098 part).

Glass (flat brick) (SIC 5098 part).

Roofing, siding, insulation materials (SIC 5098 part).

Other construction materials (SIC 5098 part)—This classification included establishments primarily engaged in selling prefabricated structural assemblies; stone, slate, concrete products, building board; and other construction materials.

Other miscellaneous products (SIC 5099)—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere

classified, such as amusement and sporting goods; farm supplies; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise.

Amusement, sporting goods (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of all types of amusement and sporting goods and accessories—billiard and pool supplies; cameras and photographic equipment; coin-operated game machines; games, toys; ammunition and fireworks; etc.

Cameras, photographic supplies (SIC 5099 part).

Sporting goods (SIC 5099 part).

Toys, games, fireworks (SIC 5099 part).

Other recreation goods (SIC 5099 part).

Books, magazines, newspapers (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material.

Farm supplies (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

Feed (animal and poultry) (SIC 5099 part).

Fertilizer, agricultural chemicals (SIC 5099 part).

Seed (field, vegetable, flowers) bulbs (SIC 5099 part).

Other farm supplies (SIC 5099 part).

Jewelry (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

Diamonds, other precious stones, metals (SIC 5099 part).

Jewelry, watches clocks, silverware (SIC 5099 part).

Gifts, art goods, advertising novelties, specialties (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; and advertising novelties and specialties.

Gifts, art goods (SIC 5099 part).

Advertising specialties, novelties (SIC 5099 part).

Other products (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of petroleum products (other than bulk stations, terminals); flowers, bulbs, and plants; timber products such as ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products (except lumber); saddlery

and other leather products (except footwear, apparel, and belting); industrial yard, musical instruments; sheet music, musicians' supplies, records; textiles, canvas products, felt, burlap (bags); basic food and beverage materials, such as malt, hop extracts, raw sugar, industrial molasses; wallpaper; a general line of merchandise; and specialty lines not included elsewhere, such as cork, animal and vegetable oils, crude rubber, etc.

Petroleum products (SIC 5099 part).

Flowers, plants, florists' supplies (SIC 5099 part).

Forest products (except lumber) (SIC 5099 part).

General merchandising (SIC 5099 part)
—This classification includes merchant wholesale establishments selling a general line of merchandise consisting of several of the following lines, no one predominating: Food and related products; dry goods and apparel; furniture and home furnishings; hardware; electrical goods; farm supplies and other hard goods items. (This classification is frequently associated with import and export houses.)

Musical instruments, records, sheet music (SIC 5099 part).

Textile bags, bagging, burlap (SIC 5099 part).

Food, beverage basic materials (SIC 5099 part).

Wallpaper (SIC 5099 part).

Other (SIC 5099 part)—This classification includes establishments selling a commodity line or a variety of commodity lines not elsewhere classified.

TYPE OF OPERATION CLASSIFICATIONS

In addition to kind of business, each wholesale establishment was classified by **type of operation** according to the ownership of the business, ownership of the goods sold, or character of principal transactions. Establishments in wholesale trade are grouped for census purposes into five major type-of-operation groups and further classified as outlined below.

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account, including farm products merchants who do not buy primarily from farmers. Included in this group are the following types of wholesalers:

Wholesale merchants, distributors—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

Terminal grain elevators—Establishments with sizable storage space buying and selling grain received primarily by rail or barge, rather than direct from farmers via truck or wagon.

Wagon, truck distributors—Establishments primarily engaged in selling their merchandise from trucks or other vehicles, combining the functions of salesmen with those of deliverymen, and carrying a limited assortment of well-known fast-moving items.

Manufacturers' sales branches, sales offices—Establishments owned by manufacturers or mining companies and maintained apart from producing plants primarily for selling or marketing their companies' products at wholesale. (Branch stores selling to household consumers and individual users are classified in retail trade.) Sales branches or sales offices located at plants or administrative offices are included when separate records were available. In some tables data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

Sales as recorded for sales branches include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales as shown for sales offices generally represent the value of orders written or booked by employees at the offices including salesmen working out of the offices.

Petroleum bulk plants, terminals, LP gas facilities—Establishments primarily engaged in marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases and other bulk petroleum products. These establishments have facilities for bulk storage of petroleum products and are primarily engaged in marketing products to retailers, to industrial accounts, and to other wholesalers.

Refiner-marketer bulk plants, terminals.

Other bulk plants, terminals.

Merchandise agents, brokers—Establishments whose operators are in business for themselves and are primarily engaged in selling—or buying—goods for others. "Sales" as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated. These figures include some approximation as some agents and brokers do not maintain accurate records of dollar sales.

In lieu of operating expenses, merchandise agents and brokers were requested to report the amount of brokerage or commissions received during 1963 on the sale or purchase of goods for the account of others. Summaries of the amounts so reported are included under the heading "operating expenses."

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by the auction method.

Merchandise brokers—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis, but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Selling agents—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

Purchasing agents, resident buyers—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

Assemblers of farm products—Establishments primarily engaged in purchasing from farmers and assembling and marketing farm products in local producing markets and in cities of producing regions.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck or wagon and selling at wholesale.

Cream, produce stations—Establishments, cooperative or other, primarily engaged in buying and marketing cream, eggs, and other produce.

Commission buyers of farm products—Wholesale establishments primarily engaged in buying farm products from farmers on a commission basis for others.

Fresh fruit, vegetable packinghouses—Wholesale establishments, cooperative or other, primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Livestock concentration yards—Establishments primarily engaged in receiving, assembling, short-period feeding when necessary, and marketing livestock.

Other assemblers of farm products—Establishments, not elsewhere classified, buying farm products primarily from farmers and marketing at wholesale.

Appendix D

STANDARD METROPOLITAN STATISTICAL AREAS

(Area titles and definitions of the 2 Standard Consolidated Areas and the 217 Standard Metropolitan Statistical Areas in the United States established by the Bureau of the Budget as of August 4, 1964)

Chicago, Ill.-Northwestern Indiana Standard Consolidated Area	Consists of Chicago, Ill., and Gary-Hammond-East Chicago, Ind., Standard Metropolitan Statistical Areas
New York, N.Y.-Northeastern New Jersey Standard Consolidated Area	Consists of the following Standard Metropolitan Statistical Areas: New York, N.Y.; Newark, N.J.; Jersey City, N.J.; Paterson-Clifton-Passaic, N.J.; and of Middlesex and Somerset Counties, N.J.
Abilene, Tex.	Consists of Jones and Taylor Counties, Tex.
Akron, Ohio	Consists of Portage and Summit Counties, Ohio
Albany, Ga.	Coextensive with Dougherty County, Ga.
Albany-Schenectady-Troy, N.Y.	Consists of Albany, Rensselaer, Saratoga, and Schenectady Counties, N.Y.
Albuquerque, N. Mex.	Coextensive with Bernalillo County, N. Mex.
Allentown-Bethlehem-Easton, Pa.-N.J.	Consists of Lehigh and Northampton Counties, Pa.; and Warren County, N.J.
Altoona, Pa.	Coextensive with Blair County, Pa.
Amarillo, Tex.	Consists of Potter and Randall Counties, Tex.
Anaheim-Santa Ana-Garden Grove, Calif.	Coextensive with Orange County, Calif.
Ann Arbor, Mich.	Coextensive with Washtenaw County, Mich.
Asheville, N.C.	Coextensive with Buncombe County, N.C.
Atlanta, Ga.	Consists of Clayton, Cobb, De Kalb, Fulton, and Gwinnett Counties, Ga.
Atlantic City, N.J.	Coextensive with Atlantic County, N.J.
Augusta, Ga.-S.C.	Consists of Richmond County, Ga., and Aiken County, S.C.
Austin, Tex.	Coextensive with Travis County, Tex.
Bakersfield, Calif.	Coextensive with Kern County, Calif.
Baltimore, Md.	Consists of Baltimore city and Anne Arundel, Baltimore, Carroll, and Howard Counties, Md.
Baton Rouge, La.	Coextensive with East Baton Rouge Parish, La.
Bay City, Mich.	Coextensive with Bay County, Mich.
Beaumont-Port Arthur, Tex.	Consists of Jefferson and Orange Counties, Tex.
Billings, Mont.	Coextensive with Yellowstone County, Mont.
Binghamton, N.Y.-Pa.	Consists of Broome and Tioga Counties, N.Y., and Susquehanna County, Pa.
Birmingham, Ala.	Coextensive with Jefferson County, Ala.
Boise City, Idaho	Coextensive with Ada County, Idaho
Boston, Mass.	Consists of all of Suffolk County; Beverly, Lynn, Peabody, and Salem cities, and Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Holbrook, Medfield, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Duxbury, Hanover, Hingham, Hull, Marshfield, Norwell, Pembroke, Rockland, and Scituate towns in Plymouth County, Mass.
Bridgeport, Conn	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Milford town in New Haven County, Conn.
Brockton, Mass.	Consists of Easton town in Bristol County; Avon and Stoughton towns in Norfolk County; and Brockton city, and Abington, Bridgewater, East Bridgewater, Hanson, West Bridgewater, and Whitman towns in Plymouth County, Mass.
Brownsville-Harlingen-San Benito, Tex.	Coextensive with Cameron County, Tex.
Buffalo, N.Y.	Consists of Erie and Niagara Counties, N.Y.
Canton, Ohio	Coextensive with Stark County, Ohio
Cedar Rapids, Iowa	Coextensive with Linn County, Iowa
Champaign-Urbana, Ill.	Coextensive with Champaign County, Ill.
Charleston, S.C.	Consists of Berkeley and Charleston Counties, S.C.
Charleston, W. Va.	Coextensive with Kanawha County, W. Va.
Charlotte, N.C.	Consists of Mecklenburg and Union Counties, N.C.
Chattanooga, Tenn.-Ga.	Consists of Hamilton County, Tenn., and Walker County, Ga.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Chicago, Ill. -----	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, Ill.
Cincinnati, Ohio-Ky.-Ind. -----	Consists of Clermont, Hamilton, and Warren Counties, Ohio; Boone, Campbell, and Kenton Counties, Ky.; and Dearborn County, Ind.
Cleveland, Ohio -----	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, Ohio
Colorado Springs, Colo. -----	Coextensive with El Paso County, Colo.
Columbia, S.C. -----	Consists of Lexington and Richland Counties, S.C.
Columbus, Ga.-Ala. -----	Consists of Chattahoochee and Muscogee Counties, Ga., and Russell County, Ala.
Columbus, Ohio -----	Consists of Delaware, Franklin, and Pickaway Counties, Ohio
Corpus Christi, Tex. -----	Coextensive with Nueces County, Tex.
Dallas, Tex. -----	Consists of Collin, Dallas, Denton, and Ellis Counties, Tex.
Davenport-Rock Island-Moline, Iowa-Ill. -----	Consists of Scott County, Iowa, and Henry and Rock Island Counties, Ill.
Dayton, Ohio. -----	Consists of Greene, Miami, Montgomery, and Preble Counties, Ohio
Decatur, Ill. -----	Coextensive with Macon County, Ill.
Denver, Colo. -----	Consists of Adams, Arapahoe, Boulder, Denver, and Jefferson Counties, Colo.
Des Moines, Iowa -----	Coextensive with Polk County, Iowa
Detroit, Mich. -----	Consists of Macomb, Oakland, and Wayne Counties, Mich.
Dubuque, Iowa -----	Coextensive with Dubuque County, Iowa
Duluth-Superior, Minn.-Wis. -----	Consists of St. Louis County, Minn., and Douglas County, Wis.
Durham, N.C. -----	Coextensive with Durham County, N.C.
El Paso, Tex. -----	Coextensive with El Paso County, Tex.
Erie, Pa. -----	Coextensive with Erie County, Pa.
Eugene, Oreg. -----	Coextensive with Lane County, Oreg.
Evansville, Ind.-Ky. -----	Consists of Vanderburgh and Warrick Counties, Ind., and Henderson County, Ky.
Fall River, Mass.-R.I. -----	Consists of Fall River city, and Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R.I.
Fargo-Moorhead, N. Dak.-Minn. -----	Consists of Cass County, N. Dak., and Clay County, Minn.
Fitchburg-Leominster, Mass. -----	Consists of Shirley and Townsend towns in Middlesex County; and Fitchburg and Leominster cities, and Lunenburg and Westminster towns in Worcester County, Mass.
Flint, Mich. -----	Consists of Genesee and Lapeer Counties, Mich.
Fort Lauderdale-Hollywood, Fla. -----	Coextensive with Broward County, Fla.
Fort Smith, Ark.-Okla. -----	Consists of Crawford and Sebastian Counties, Ark.; and LeFlore and Sequoyah Counties, Okla.
Fort Wayne, Ind. -----	Coextensive with Allen County, Ind.
Fort Worth, Tex. -----	Consists of Johnson and Tarrant Counties, Tex.
Fresno, Calif. -----	Coextensive with Fresno County, Calif.
Gadsden, Ala. -----	Coextensive with Etowah County, Ala.
Galveston-Texas City, Tex. -----	Coextensive with Galveston County, Tex.
Gary-Hammond-East Chicago, Ind. -----	Consists of Lake and Porter Counties, Ind.
Grand Rapids, Mich. -----	Consists of Kent and Ottawa Counties, Mich.
Great Falls, Mont. -----	Coextensive with Cascade County, Mont.
Green Bay, Wis. -----	Coextensive with Brown County, Wis.
Greensboro-High Point, N.C. -----	Coextensive with Guilford County, N.C.
Greenville, S.C. -----	Consists of Greenville and Pickens Counties, S.C.
Hamilton-Middletown, Ohio -----	Coextensive with Butler County, Ohio
Harrisburg, Pa. -----	Consists of Cumberland, Dauphin, and Perry Counties, Pa.
Hartford, Conn. -----	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; Cromwell town in Middlesex County; and Andover, Bolton, Coventry, Ellington, and Vernon towns in Tolland County, Conn.
Honolulu, Hawaii -----	Coextensive with Honolulu County, Hawaii
Houston, Tex. -----	Coextensive with Harris County, Tex.
Huntington-Ashland, W. Va.-Ky.-Ohio -----	Consists of Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; and Lawrence County, Ohio
Huntsville, Ala. -----	Consists of Limestone and Madison Counties, Ala.
Indianapolis, Ind. -----	Consists of Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, Ind.
Jackson, Mich. -----	Coextensive with Jackson County, Mich.
Jackson, Miss. -----	Consists of Hinds and Rankin Counties, Miss.
Jacksonville, Fla. -----	Coextensive with Duval County, Fla.
Jersey City, N.J. -----	Coextensive with Hudson County, N.J.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Johnstown, Pa.	Consists of Cambria and Somerset Counties, Pa.
Kalamazoo, Mich.	Coextensive with Kalamazoo County, Mich.
Kansas City, Mo.-Kans.	Consists of Cass, Clay, Jackson, and Platte Counties, Mo., and Johnson and Wyandotte Counties, Kans.
Kenosha, Wis.	Coextensive with Kenosha County, Wis.
Knoxville, Tenn.	Consists of Anderson, Blount, and Knox Counties, Tenn.
Lafayette, La.	Coextensive with Lafayette Parish, La.
Lake Charles, La.	Coextensive with Calcasieu Parish, La.
Lancaster, Pa.	Coextensive with Lancaster County, Pa.
Lansing, Mich.	Consists of Clinton, Eaton, and Ingham Counties, Mich.
Laredo, Tex.	Coextensive with Webb County, Tex.
Las Vegas, Nev.	Coextensive with Clark County, Nev.
Lawrence-Haverhill, Mass.-N.H.	Consists of Lawrence and Haverhill cities, and Andover, Georgetown, Groveland, Merrimac, Methuen, North Andover, and West Newbury towns in Essex County, Mass.; and Newton, Plaistow, and Salem towns in Rockingham County, N.H.
Lawton, Okla.	Coextensive with Comanche County, Okla.
Lewiston-Auburn, Maine	Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, Maine
Lexington, Ky.	Coextensive with Fayette County, Ky.
Lima, Ohio.	Coextensive with Allen County, Ohio
Lincoln, Nebr.	Coextensive with Lancaster County, Nebr.
Little Rock-North Little Rock, Ark.	Coextensive with Pulaski County, Ark.
Lorain-Elyria, Ohio	Coextensive with Lorain County, Ohio
Los Angeles-Long Beach, Calif.	Coextensive with Los Angeles County, Calif.
Louisville, Ky.-Ind.	Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.
Lowell, Mass.	Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, Tyngsborough, and Westford towns in Middlesex County, Mass.
Lubbock, Tex.	Coextensive with Lubbock County, Tex.
Lynchburg, Va.	Consists of Lynchburg city, and Amherst and Campbell Counties, Va.
Macon, Ga.	Consists of Bibb and Houston Counties, Ga.
Madison, Wis.	Coextensive with Dane County, Wis.
Manchester, N.H.	Consists of Manchester city, and Bedford and Goffstown towns in Hillsborough County; and Hooksett town in Merrimack County, N.H.
Memphis, Tenn.-Ark.	Consists of Shelby County, Tenn., and Crittenden County, Ark.
Meriden, Conn.	Coextensive with Meriden city in New Haven County, Conn.
Miami, Fla.	Coextensive with Dade County, Fla.
Midland, Tex.	Coextensive with Midland County, Tex.
Milwaukee, Wis.	Consists of Milwaukee, Ozaukee, and Waukesha Counties, Wis.
Minneapolis-St. Paul, Minn.	Consists of Anoka, Dakota, Hennepin, Ramsey, and Washington Counties, Minn.
Mobile, Ala.	Consists of Baldwin and Mobile Counties, Ala.
Monroe, La.	Coextensive with Ouachita Parish, La.
Montgomery, Ala.	Consists of Elmore and Montgomery Counties, Ala.
Muncie, Ind.	Coextensive with Delaware County, Ind.
Muskegon-Muskegon Heights, Mich.	Coextensive with Muskegon County, Mich.
Nashville, Tenn.	Consists of Davidson, Sumner, and Wilson Counties, Tenn.
New Bedford, Mass.	Consists of New Bedford city, and Acushnet, Dartmouth, and Fairhaven towns in Bristol County; and Marion and Mattapoisett towns in Plymouth County, Mass.
New Britain, Conn.	Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, Conn.
New Haven, Conn.	Consists of New Haven city, and Bethany, Branford, East Haven, Guilford, Hamden, North Branford, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County, Conn.
New London-Groton-Norwich, Conn.	Consists of New London and Norwich cities, and East Lyme, Griswold, Groton, Ledyard, Lisbon, Montville, Old Lyme, Preston, Sprague, Stonington, and Waterford towns in New London County, Conn.
New Orleans, La.	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, La.
New York, N.Y.	Consists of New York City, and Nassau, Rockland, Suffolk, and Westchester Counties, N.Y.
Newark, N.J.	Consists of Essex, Morris, and Union Counties, N.J.
Newport News-Hampton, Va.	Consists of Newport News and Hampton cities, and York County, Va.
Norfolk-Portsmouth, Va.	Consists of Chesapeake, Norfolk, Portsmouth, and Virginia Beach cities, Va.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Norwalk, Conn.	Consists of Norwalk city, and Westport and Wilton towns in Fairfield County, Conn.
Odessa, Tex.	Coextensive with Ector County, Tex.
Ogden, Utah	Coextensive with Weber County, Utah
Oklahoma City, Okla.	Consists of Canadian, Cleveland, and Oklahoma Counties, Okla.
Omaha, Nebr.-Iowa	Consists of Douglas and Sarpy Counties, Nebr., and Pottawattamie County, Iowa
Orlando, Fla.	Consists of Orange and Seminole Counties, Fla.
Paterson-Clifton-Passaic, N.J.	Consists of Bergen and Passaic Counties, N.J.
Pensacola, Fla.	Consists of Escambia and Santa Rosa Counties, Fla.
Peoria, Ill.	Consists of Peoria, Tazewell, and Woodford Counties, Ill.
Philadelphia, Pa.-N.J.	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Camden, and Gloucester Counties, N.J.
Phoenix, Ariz.	Coextensive with Maricopa County, Ariz.
Pine Bluff, Ark.	Coextensive with Jefferson County, Ark.
Pittsburgh, Pa.	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, Pa.
Pittsfield, Mass.	Consists of Pittsfield city, and Dalton, Lanesborough, Lee, and Lenox towns in Berkshire County, Mass.
Portland, Maine	Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth, Cumberland, Falmouth, Gorham, Scarborough, and Yarmouth towns in Cumberland County, Maine
Portland, Oreg.-Wash.	Consists of Clackamas, Multnomah, and Washington Counties, Oreg., and Clark County, Wash.
Providence-Pawtucket-Warwick, R.I.-Mass.	Consists of all of Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; and Narragansett and North Kingstown towns in Washington County, R.I. Also, Attleboro city and North Attleborough, Rehoboth, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; and Blackstone and Millville towns in Worcester County, Mass.
Provo-Orem, Utah	Coextensive with Utah County, Utah
Pueblo, Colo.	Coextensive with Pueblo County, Colo.
Racine, Wis.	Coextensive with Racine County, Wis.
Raleigh, N.C.	Coextensive with Wake County, N.C.
Reading, Pa.	Coextensive with Berks County, Pa.
Reno, Nev.	Coextensive with Washoe County, Nev.
Richmond, Va.	Consists of Richmond city, and Chesterfield, Hanover, and Henrico Counties, Va.
Roanoke, Va.	Consists of Roanoke city and Roanoke County, Va.
Rochester, N.Y.	Consists of Livingston, Monroe, Orleans, and Wayne Counties, N.Y.
Rockford, Ill.	Consists of Boone and Winnebago Counties, Ill.
Sacramento, Calif.	Consists of Placer, Sacramento, and Yolo Counties, Calif.
Saginaw, Mich.	Coextensive with Saginaw County, Mich.
St. Joseph, Mo.	Coextensive with Buchanan County, Mo.
St. Louis, Mo.-Ill.	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, Mo.; and Madison and St. Clair Counties, Ill.
Salt Lake City, Utah	Consists of Davis and Salt Lake Counties, Utah
San Angelo, Tex.	Coextensive with Tom Green County, Tex.
San Antonio, Tex.	Consists of Bexar and Guadalupe Counties, Tex.
San Bernardino-Riverside-Ontario, Calif.	Consists of Riverside and San Bernardino Counties, Calif.
San Diego, Calif.	Coextensive with San Diego County, Calif.
San Francisco-Oakland, Calif.	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, Calif.
San Jose, Calif.	Coextensive with Santa Clara County, Calif.
Santa Barbara, Calif.	Coextensive with Santa Barbara County, Calif.
Savannah, Ga.	Coextensive with Chatham County, Ga.
Scranton, Pa.	Coextensive with Lackawanna County, Pa.
Seattle-Everett, Wash.	Consists of King and Snohomish Counties, Wash.
Shreveport, La.	Consists of Bossier and Caddo Parishes, La.
Sioux City, Iowa-Nebr.	Consists of Woodbury County, Iowa, and Dakota County, Nebr.
Sioux Falls, S. Dak.	Coextensive with Minnehaha County, S. Dak.
South Bend, Ind.	Consists of Marshall and St. Joseph Counties, Ind.
Spokane, Wash.	Coextensive with Spokane County, Wash.

STANDARD METROPOLITAN STATISTICAL AREAS—Continued

Springfield, Ill.	Coextensive with Sangamon County, Ill.
Springfield, Mo.	Coextensive with Greene County, Mo.
Springfield, Ohio	Coextensive with Clark County, Ohio
Springfield-Chicopee-Holyoke, Mass.-Conn. ...	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Easthampton, Granby, Hadley, and South Hadley towns in Hampshire County; and Warren town in Worcester County, Mass.; and Somers town in Tolland County, Conn.
Stamford, Conn.	Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, Conn.
Steubenville-Weirton, Ohio-W. Va.	Consists of Jefferson County, Ohio, and Brooke and Hancock Counties, W. Va.
Stockton, Calif.	Coextensive with San Joaquin County, Calif.
Syracuse, N.Y.	Consists of Madison, Onondaga, and Oswego Counties, N.Y.
Tacoma, Wash.	Coextensive with Pierce County, Wash.
Tampa-St. Petersburg, Fla.	Consists of Hillsborough and Pinellas Counties, Fla.
Terre Haute, Ind.	Consists of Clay, Sullivan, Vermillion, and Vigo Counties, Ind.
Texarkana, Tex.-Ark.	Consists of Bowie County, Tex., and Miller County, Ark.
Toledo, Ohio-Mich.	Consists of Lucas and Wood Counties, Ohio, and Monroe County, Mich.
Topeka, Kans.	Coextensive with Shawnee County, Kans.
Trenton, N.J.	Coextensive with Mercer County, N.J.
Tucson, Ariz.	Coextensive with Pima County, Ariz.
Tulsa, Okla.	Consists of Creek, Osage, and Tulsa Counties, Okla.
Tuscaloosa, Ala.	Coextensive with Tuscaloosa County, Ala.
Tyler, Tex.	Coextensive with Smith County, Tex.
Utica-Rome, N.Y.	Consists of Herkimer and Oneida Counties, N.Y.
Vallejo-Napa, Calif.	Consists of Napa and Solano Counties, Calif.
Waco, Tex.	Coextensive with McLennan County, Tex.
Washington, D.C.-Md.-Va.	Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax, and Falls Church cities, and Arlington and Fairfax Counties, Va.
Waterbury, Conn.	Consists of Thomaston, Watertown, and Woodbury towns in Litchfield County; and Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven, County, Conn.
Waterloo, Iowa	Coextensive with Black Hawk County, Iowa
West Palm Beach, Fla.	Coextensive with Palm Beach County, Fla.
Wheeling, W. Va.-Ohio	Consists of Marshall and Ohio Counties, W. Va., and Belmont County, Ohio
Wichita, Kans.	Consists of Butler and Sedgwick Counties, Kans.
Wichita Falls, Tex.	Consists of Archer and Wichita Counties, Tex.
Wilkes-Barre-Hazleton, Pa.	Coextensive with Luzerne County, Pa.
Wilmington, Del.-N.J.-Md.	Consists of New Castle County, Del., Salem County, N.J., and Cecil County, Md.
Winston-Salem, N.C.	Coextensive with Forsyth County, N.C.
Worcester, Mass.	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer, Sterling, Sutton, Upton, Westborough, and West Boylston towns in Worcester County, Mass.
York, Pa.	Consists of Adams and York Counties, Pa.
Youngstown-Warren, Ohio	Consists of Mahoning and Trumbull Counties, Ohio

Appendix E

REPORT FORMS

WHOLESALE TRADE KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Twenty nine different report forms were used in enumerating wholesale establishments in connection with the 1963 Census of Business—15 for merchant wholesalers, agents and brokers, and assemblers of farm products; 11 for manufacturers' sales branches and sales offices; 2 for petroleum bulk stations and terminals; and 1 (Form BUS-900) for merchant wholesalers only. Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers.

Kind-of-business title	Form number	Kind-of-business title	Form number
Merchant Wholesalers, Merchandise Agents and Brokers, Assemblers of Farm Products		Merchant Wholesalers, Merchandise Agents and Brokers, Assemblers of Farm Products—Continued	
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT		MACHINERY, EQUIPMENT, SUPPLIES	
Automobiles, other motor vehicles	CB-50A	Commercial, industrial machinery, equipment, supplies:	CB-50H
Automotive equipment		Commercial machines, equipment	
Tires, tubes		Construction, mining, logging, road maintenance machinery, equipment	
DRUGS, CHEMICALS, ALLIED PRODUCTS		Industrial machinery, equipment	
Drugs, drug proprietaries, druggists' sundries	CB-50B	Industrial supplies	CB-50J
Paints, varnishes		Farm and garden machinery, equipment	
Other chemicals, allied products		Professional equipment, supplies	
DRY GOODS, APPAREL		Service-establishment equipment, supplies	CB-50J
Dry goods, piece goods, notions	CB-50C	Transportation equipment, supplies, except automotive	
Apparel and accessories, hosiery, lingerie		METALS, MINERALS (EXCEPT PETROLEUM PRODUCTS, SCRAP)	
Footwear		Coal	CB-50K
GROCERIES, AND RELATED PRODUCTS		Metals service centers	
General-line groceries	CB-50D	Metals sales offices	
Dairy products		SCRAP, WASTE MATERIALS	
Poultry, poultry products		Iron, steel scrap	CB-50M
Confectionery		Waste materials	
Fish, seafoods		TOBACCO, TOBACCO PRODUCTS	
Meats, meat products		Tobacco, tobacco products	CB-50D
Fresh fruits, vegetables		BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES	
Other groceries and related products		Beer	CB-50D
FARM PRODUCTS—RAW MATERIALS		Wines, distilled spirits	
Cotton	CB-50E	PAPER, PAPER PRODUCTS, EXCEPT WALLPAPER	
Grain		Printing and writing paper	CB-50N
Livestock, except horses and mules		Industrial and personal service papers	
Miscellaneous farm products		Stationery, office supplies	
ELECTRICAL GOODS		FURNITURE, HOME FURNISHINGS	
Electrical apparatus, equipment, wiring supplies and construction materials	CB-50F	Furniture—household, office	CB-50P
Electrical appliances, TV, radio sets		Home furnishings, floor coverings	
Electronic parts, equipment		LUMBER, CONSTRUCTION MATERIALS	
HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES		Lumber, millwork	CB-50Q
Hardware	CB-50G	Construction materials	
Plumbing and heating equipment, supplies			
Air conditioning, commercial refrigeration equipment, supplies			

REPORT FORMS—Continued

WHOLESALE TRADE KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS—Continued

Kind-of-business title	Form number	Kind-of-business title	Form number	
Merchant Wholesalers, Merchandise Agents and Brokers, Assemblers of Farm Products—Continued		Manufacturers' Sales Branches and Sales Offices—Continued		
OTHER MISCELLANEOUS PRODUCTS		Primary and fabricated metals and metal products -----		CB-51G
Amusement, sporting goods -----	CB-50R	Commercial, industrial machinery, and equipment (except electric) -----	}	CB-51H
Books, periodicals, newspapers -----				
Farm supplies -----		Electric and electronic supplies, apparatus, equipment, and related products, including household appliances and fixtures -----	}	CB-51J
Jewelry -----				
Gifts, art goods, advertising novelties and specialties -----		Automotive, aircraft, marine, rail, and allied equipment -----	CB-51K	
Other products -----		Professional instruments, photographic goods, sporting goods, jewelry, and miscellaneous products -----	CB-51L	
Manufacturers' Sales Branches and Sales Offices		Petroleum Bulk Stations and Terminals		
Food and kindred products, including processed farm products -----	CB-51A	Petroleum bulk stations and terminals -----		CB-50L CB-51PD
Dry goods, apparel (except footwear), textile furnishings, and kindred products -----	CB-51B			
Lumber, furniture (wood and metal), and wood products -----	CB-51C			
Paper, publications, and kindred products -----	CB-51D			
Drugs, chemicals, petroleum, and allied products -----	CB-51E	Value Added and Capital Expenditure		
Products of rubber, glass, plastics, leather, and stone -----	CB-51F	Merchant wholesalers, all kinds of business -----		BUS-900

Reproductions of Forms CB-50A, 51A, 50L, and 51PD follow. Items from other forms are reproduced where there are essential differences among the forms. These items are listed in form series order. In the merchant wholesaler, agent and broker, and assembler of farm product series, item 10, "Warehouse, stock-room, and other inventory space December 31, 1963," has been reproduced from forms CB-

50D, 50E, and 50R; item 11, "Type of operation," item 12, "Kind of business," and item 13, "Analysis of sales by commodity lines," have been reproduced from each form. Item 10, "Analysis of sales by products or commodity line," has been reproduced for all forms in the manufacturers' sales branch, sales office series.

REQUEST FORMS

Form Approved: Budget Bureau No. 41-6302

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS		1963 CENSUS OF BUSINESS MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, AND RELATED TRADES													
<p>GENERAL INSTRUCTIONS</p> <p>Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the Jeffersonville Census Operations Office, Jeffersonville, Indiana.</p> <p>If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations except that in Item 1, enter the location of your main establishment and in Item 14 provide information separately for each location.</p> <p>If your Employer Identification Number (the number appearing on Employer's Quarterly Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.</p> <p>If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable. If book figures are not available, enter your best estimates.</p>		<p>3. FORM OF OWNERSHIP (Check one)</p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>0 <input type="checkbox"/> Corporation (Do not include any form of cooperative association)</p> <p>8 <input type="checkbox"/> Cooperative association (corporate or noncorporate)</p> <p>9 <input type="checkbox"/> Other (Specify) _____</p>													
<p>1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963</p> <p>a. Name of establishment</p> <p>Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.</p> <p>b. Street and number at establishment location *</p> <p><small>* If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 26, 5 miles south of Charleston.</small></p> <p>c. Type and name of place in which located (Check first applicable type and enter name of place.)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>Type</th> <th>Name of place</th> </tr> </thead> <tbody> <tr> <td><input type="checkbox"/> City</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Village or borough</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Town</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Township</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Other (Specify)</td> <td></td> </tr> </tbody> </table> <p>d. Is this establishment physically located within the legal boundaries of the place named in "c"? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>e. County in which located _____</p> <p>f. State _____</p> <p>g. Telephone number of establishment _____</p>		Type	Name of place	<input type="checkbox"/> City		<input type="checkbox"/> Village or borough		<input type="checkbox"/> Town		<input type="checkbox"/> Township		<input type="checkbox"/> Other (Specify)		<p>4. PERIOD OWNED IN 1963</p> <p>a. Did you own this business at the end of 1963? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No</p> <p>b. How many months during 1963 did you own this business? _____ No. of months</p>	
Type	Name of place														
<input type="checkbox"/> City															
<input type="checkbox"/> Village or borough															
<input type="checkbox"/> Town															
<input type="checkbox"/> Township															
<input type="checkbox"/> Other (Specify)															

ANSWER ALL QUESTIONS ABOVE AND BELOW

2.1. COMPANY AFFILIATION

a. Check this box ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

Name of company	Mailing address	E.I. Number
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5. TOTAL SALES IN 1963

Line a—Report total net sales after deducting all returns, allowances and discounts, but include excise taxes and sales taxes. Include at selling value (not commissions or brokerage) any goods sold or bought by you on a commission or brokerage basis for others, as well as sales for your own account. Include drop shipment sales where goods are shipped on your orders direct to your customers. Also include, at wholesale prices, sales or billings to any retail stores you may own. Include all receipts from services performed by you for your customers, but do NOT include any receipts derived from sources other than customers. Line c—Report selling value of goods, if any, sold by you on a commission or brokerage basis for others. Line d—Report value of goods, if any, purchased by you on a commission or brokerage basis for others. Line e—Check the ONE appropriate box indicating portion of sales, if any, of Item 5a accounted for by goods produced by your company, your parent company, or companies corporately affiliated with your company.	a. Total sales (or purchases) and other operating receipts	Dollars	Cents	Key
	b. Sales made on your own account (also include in Item 5a)	\$	XX	X-4
	c. Sales made by you on an agency or brokerage basis (also include in Item 5a)	\$	XX	X-5
	d. Purchases made by you on an agency or brokerage basis (also include in Item 5a)	\$	XX	X-6
	e. Approximately what portion, if any, of sales (Item 5a) represented products manufactured by your company? (Check only ONE box) 1 <input type="checkbox"/> None 2 <input type="checkbox"/> 1-39 percent 3 <input type="checkbox"/> 40-49 percent 4 <input type="checkbox"/> 50-59 percent 5 <input type="checkbox"/> 60 percent or more			

6. SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1963 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.	Approximate percent of total sales (Item 5a)	Code	Key
Line a—Report here the approximate percentage of your 1963 sales to fleet operators, manufacturers, Federal, State and local governments and other business concerns or institutions that normally buy for business use rather than for resale of the goods in the form purchased.	To institutional, industrial, commercial, and professional users, and government	% 1	1-1
Line b—Report the approximate percentage of your 1963 sales to repair shops and service stations.	To repair shops	% 5	
Line c—Report the approximate percentage of your 1963 sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers, individual users or to farmers.	To retailers (Report sales to repair shops on Line b)	% 6	
Line d—Report the approximate percentage of your 1963 sales to organizations that normally purchase for resale at wholesale (including sales to purchasers who buy for resale to retailers or to industrial, institutional and similar users).	To wholesale organizations	% 7	
Line e—Report the approximate percentage of your 1963 sales to household consumers, farmers, and individual users (including sales to your own employees).	To household consumers, individual users and farmers	% 8	
Line f—Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.	Export sales	% 9	1-11
g. TOTAL (Lines a-f should add to 100)		100%	

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, AND RELATED TRADES--Continued

7. PAYROLL, EMPLOYMENT, AND OPERATING EXPENSES

	Dollars	Cents	Key
PAYROLL —Include all salaries, wages, commissions, bonuses, vacation allowances. <i>Do not include</i> payments to (or withdrawals by) owners or partners of unincorporated businesses.			
PAID EMPLOYEES —Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. Include salaried officers and executives of corporations. <i>Do not include</i> owners and partners of unincorporated businesses.			
PAYROLL —ONE WEEK—If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.			
SALES PERSONNEL —Include all persons engaged in making sales including owners of unincorporated businesses.			
OPERATING EXPENSES —Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. <i>Do not include</i> the cost of merchandise. <i>Do not include</i> income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners.			
a. Total ANNUAL payroll in 1963 before payroll deductions	\$	XX	2-1
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963	Number		2-2
c. Payroll for the ONE WEEK ended nearest November 15, 1963	\$	XX	2-3
d. Number of sales personnel for the WORKWEEK ended nearest November 15, 1963	Number		2-4
e. Total 1963 operating expenses, including payroll	\$	XX	2-5

8. BROKERAGE OR COMMISSION AND INVENTORIES

	Dollars	Cents	Key
Line a—Report the amount of brokerage or commissions received during 1963 on sales, or purchases, of goods for the account of others.			
a. Brokerage or commissions received on transactions negotiated for others during 1963	\$	XX	2-6
Line b—Report inventories of goods for sale at cost value rather than sale price. Include goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.			
b. Merchandise inventories of this establishment, at cost (1) December 31, 1963	\$	XX	2-7
(2) December 31, 1962	\$	XX	2-8

9. RECEIVABLES AND BAD DEBT LOSSES

	Dollars	Cents	Key
Line a—Check "Yes" if you sell on a cash basis only, otherwise check "No."			
a. Did you sell on a cash (or COD) basis only in 1963? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No			2-9
Line b—Report the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year before deducting reserves for bad debt losses. Omit receivables sold to banks, factors, etc.			
b. Accounts and notes receivable, outstanding as of December 31, 1963	\$	XX	2-10
Line c—Report the amount of receivables written off during 1963 as uncollectable.			
c. Bad debt losses, 1963	\$	XX	2-11*

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment (1) Floor space in single-story buildings (2) Floor space in multiple-story buildings (3) TOTAL floor space (Sum of (1) and (2).) →	Square Feet	Key

Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

11. TYPE OF OPERATION

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

MERCHANT—Check one of the items under **Merchant** if you are primarily engaged in buying and selling merchandise (not producing it). (Brokers, agents, commission merchants, see below.)
Importer—Check this item if your source of purchase is primarily foreign.
Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers. (See Item 6.)
Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.
Jobber, Wholesaler, Distributor—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

12 — Importer

13 — Exporter

16 — Wagon or Truck Distributor

11 — Jobber, Wholesaler, Distributor

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

21 — Manufacturers' Sales Branch or Sales Office

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker, Agent, Commission Merchant

Auction Company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

41 — Auction Company

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

42 — Broker (representing buyers or sellers)

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

43 — Commission Merchant

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

44 — Import Agent

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

45 — Export Agent

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

46 — Manufacturers' Agent

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

47 — Selling Agent

OTHER TYPE OF OPERATION

Other Type of Operation (Please specify)

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

3-24

a. Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Motor Vehicles

1021 — New, used automobiles, motorcycles

1022 — Trucks and tractors (road type)

Automotive Equipment, Tires, Tubes

1041 — Tires, tubes

1031 — Automotive parts, accessories, equipment

Hardware

7021 — General-line hardware

7022 — Specialty-line hardware

Other Kind of Business

8014 — Oil marketing equipment

9912 — Sporting goods

6041 — Electrical appliances, television and radio sets

9312 — Auto wrecker

— Recapping tires, rebuilding parts

— Other (*Specify*)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 26. If figures based on records are not available, give best possible approximations.

Description	Code	Total sales in 1963		Description	Code	Total sales in 1963	
		Dollars	Cents			Dollars	Cents
1. Trucks, truck tractors, truck trailers	102200	\$	XX	12. Mobile homes, other prefabricated structural assemblies	982920	\$	XX
2. Construction, mining, logging, road maintenance equipment, supplies	802100	\$	XX	13. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.	801400	\$	XX
3. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)	805120	\$	XX	14. Non-console radios and record players	604120	\$	XX
4. Automobiles, motorcycles, etc.				15. Electric housewares, small appliances, parts and supplies	604130	\$	XX
a. Passenger cars (new and used)	102101	\$	XX	16. Room air conditioners	604140	\$	XX
b. Motorcycles, motor scooters, etc.	102102	\$	XX	17. Hardware	702210	\$	XX
c. Other motor vehicles, auto trailers (for mobile homes see Line 12)	102103	\$	XX	18. Toys, games, fireworks, children's vehicles	991300	\$	XX
d. TOTAL automobiles, motorcycles, etc. (<i>Sum of Lines a-c</i>)	102100	\$	XX	19. Sporting, athletic goods, bicycles	991200	\$	XX
				20. Paints, varnishes, lacquers, enamels (Report automotive paint on Line 11b)	208100	\$	XX
				21. General-purpose industrial machinery and equipment	803200	\$	XX

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

5. Tires and tubes, new (used tires see Line 9)	104100 \$	XX	22. Abrasives, abrasive materials	804910 \$	XX
6. Automotive glass	103110 \$	XX	23. Mechanical rubber goods	804930 \$	XX
7. Garage tools and shop equipment	103150 \$	XX	24. Other industrial equipment, supplies	804970 \$	XX
8. Recapped tires, rebuilt parts (motors, generators, batteries, etc.)	103140 \$	XX	25. Miscellaneous lines of merchandise (Please specify)		
9. Used automotive parts, equipment, tires, tubes	103130 \$	XX	a.	\$	XX
10. Iron, steel, scrap (including wrecked cars)	931220 \$	XX	b.	\$	XX
11. New automotive parts, equipment, supplies (except tires and tubes)			c.	\$	XX
a. Truck and bus bodies, parts, equipment, etc.	103121 \$	XX	d. TOTAL miscellaneous Lines (Sum of Lines a-c)	996990 \$	XX
b. Automobile parts, equipment (except tires and tubes) and supplies—batteries, seat covers, antifreeze, etc.	103122 \$	XX	26. Labor, service, and rental receipts (Include labor sales from machine-shop operation and similar services)	999000 \$	XX
c. TOTAL new automotive parts, etc. (Sum of Lines a and b)	103120 \$	XX	27. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0 \$	XX

14. YOUR BUSINESS LOCATIONS

- a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963? 1 ☐ Yes 2 ☐ No
- b. If "Yes" is checked above, separately list below each location, including your main selling location, and including facilities other than selling establishments (such as warehouses, central administrative offices, buying offices, etc.).

	Address of business (Street, number, city or town, county, State)	Description of business	Census use only	Sales or receipts		Number of employees (Pay period ended nearest Nov. 15)
				Dollars	Cents	
1.				\$	XX	
2.				\$	XX	
3.				\$	XX	
TOTALS for this Employer Identification Number (Should be equal to Items 5a and 7b.)				\$	XX	

15. Name and address of person who should be contacted if questions arise regarding this report. Telephone No.

This report is substantially accurate and covers the period from _____ to _____	
Date	Title
Signature of authorized person	

(Use additional sheet's of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

DRUGS, CHEMICALS, PAINTS, AND RELATED TRADES

11. TYPE OF OPERATION

MERCHANT—Check one of the items under **Merchant** if you are primarily engaged in buying and selling merchandise, not producing it.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers. (See Item 6.)

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Wholesale Merchant, Jobber, Supply House—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction Company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing Agent, Resident Buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

MERCHANT (buying and selling on own account)

12 — Importer

13 — Exporter

16 — Wagon or truck distributor

11 — Wholesale Merchant, jobber, supply house

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

41 — Auction company

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent

47 — Selling agent

48 — Purchasing agent, resident buyer

— Other Type of Operation (Please specify)

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

DRUGS, CHEMICALS, PAINTS, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the item that best describes the *principal kind of business* of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

13-24

Drugs, Chemicals, and Allied Products

- 2021 ___ General-line drug wholesaler (selling a full line of pharmaceuticals, antibiotics, chemicals, biologicals, proprietaries, toiletries, cosmetics, etc.)
- 2022 ___ Specialty-line pharmaceuticals, cosmetics, toiletries
- 2091 ___ Industrial chemicals, dyestuffs, gases
- 9932 ___ Agricultural chemicals, fertilizers
- 2081 ___ Paints, varnishes

Other Kind of Business

- 9631 ___ Office supplies, stationery
- 8072 ___ Custodial (janitors') supplies
- 8073 ___ Laundry, dry cleaning equipment, supplies
- ___ Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 41. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Drugs, Toiletries, Cosmetics									
1. Pharmaceuticals, antibiotics, druggist chemicals, biologicals, botanicals		202210	\$	XX	20. Books, paperbacks, magazines, printed materials		992100	\$	XX
2. Proprietary products, toiletries, druggist sundries					21. School equipment, supplies		806220	\$	XX
a. Proprietaries		202221	\$	XX	22. Stationery office supplies, artists' materials		963110	\$	XX
b. Toiletries, cosmetics (Report soaps on line 14 or 15 below)		202222	\$	XX	Photographic Goods, Toys, Games				
c. Druggist sundries (Examine other commodity lines before making entry here)		202223	\$	XX	23. Photographic goods (cameras, sensitized film, etc.)		991100	\$	XX
d. TOTAL proprietary products, etc. (Sum of Lines a-c)		202220	\$	XX	24. Toys, games, fireworks, children's vehicles		991300	\$	XX
Paints, Chemicals, Glass									
Paper, Wallpaper									
3. Paints, varnishes, lacquers, enamels		208100	\$	XX	25. Wallpaper		996800	\$	XX
4. Painters supplies		702230	\$	XX	26. Industrial paper (wrapping, bags, cartons, etc.)		962110	\$	XX
					27. Personal service papers (towelings, cups, facial tissues, etc.)		962120	\$	XX

DRUGS, CHEMICALS, PAINTS, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

5. Glass (flat, brick, etc.)	982200	\$	XX	Appliances, Home Furnishings		
6. Printing and duplicating inks	804960	\$	XX	28. Non-console radios and record players	604120	\$ XX
7. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer)	993220	\$	XX	29. Electric housewares, small appliances, parts and supplies	604130	\$ XX
8. Fertilizer, fertilizer materials	993210	\$	XX	30. Miscellaneous homewares, kitchen utensils, kitchen tools, etc.	972930	\$ XX
9. Plastic fabrics, synthetic rubber, man-made fibers	209120	\$	XX	31. Floor coverings (carpets, rugs, linoleum, etc.)	972300	\$ XX
10. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs	209110	\$	XX	Other Commodity Lines		
11. Oil drillers mud and chemicals	209130	\$	XX	32. Notions (thread, buttons, etc.)	302200	\$ XX
Beverages (alcoholic)				33. Phonograph records, musical instruments, sheet music	996500	\$ XX
12. Spirits (including neutral spirits and ethyl alcohol used in blending)	952110	\$	XX	34. Automotive parts, equipment, supplies (except tires and tubes)	103120	\$ XX
13. Wines	952120	\$	XX	35. Hardware	702210	\$ XX
Soaps, Detergents				36. Laundry, dry cleaning equipment supplies	807300	\$ XX
14. Toilet soaps	202230	\$	XX	37. Custodial (janitors') supplies	807200	\$ XX
15. Laundry soaps, chips, powders, detergents	209140	\$	XX	38. Surgical, medical, hospital equipment, supplies, orthopedic appliances	806300	\$ XX
Foods, Tobacco				39. Scientific instruments (except optical and ophthalmic), and laboratory equipment	806500	\$ XX
16. Cigars, cigarettes, tobacco	941100	\$	XX	40. Miscellaneous lines of merchandise (Please specify)		\$ XX
17. Smokers' supplies and pipes	996930	\$	XX	a.		\$ XX
18. Confectionery (including fountain syrups, toppings)	405100	\$	XX	b.		\$ XX
19. Miscellaneous food products	409980	\$	XX	c.		\$ XX
				d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$ XX
				41. Service and rental receipts from customers	999000	\$ XX
				42. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$ XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

DRY GOODS, APPAREL, AND RELATED TRADES

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants, see below.)

Converter (piece goods)—Check this item if you are primarily engaged in buying piece goods in the grey and having them finished for you on commission by finishers not corporately affiliated with your company.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other type (*Please specify*)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

11 — Converter (piece goods)

12 — Importer

13 — Exporter

11 — Wholesaler, distributor, jobber

— Apparel jobber (employing contractors)

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

41 — Auction company

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent

47 — Selling agent

48 — Purchasing agent, resident buyer

— Other Type of Operation (*Please specify*)

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

DRY GOODS, APPAREL, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Dry Goods

- 3054 — Hosiery, underwear
 3022 — Notions
 3021 — Piece goods (cotton, rayon, nylon, wool, etc.)
 3023 — Piece goods converter (buys goods in the grey and has them finished on contract)
 3029 — Dry goods (except as above)

Home Furnishings, Floor Coverings

- 9721 — Household china, glassware, crockery
 9722 — Curtains, draperies, shades, linens, domestics
 9723 — Floor coverings
 9729 — Other home furnishings (*Specify*)

Apparel

- 3051 — Men's and women's clothing, furnishings
 3052 — Men's, boys' clothing, furnishings
 3053 — Women's, children's clothing, accessories (including fur)
 3091 — Shoes, footwear

Other Kind of Business

- 5091 — Hides, skins, pelts
 — Other (*Specify*)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service and rental receipts on Line 27. If figures based on records are not available, give best possible approximation. **Report values in dollars. Omit cents.**


Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Dry Goods, Textiles									
1. Yard or piece goods a. Cotton fabrics		302101	\$		10. Fur clothing		305320	\$	XX
b. Rayon, nylon, other man-made fabrics		302102	\$		11. Furs, raw and dressed		305330	\$	XX
c. Wool fabrics		302103	\$		12. Millinery, millinery supplies		305340	\$	XX
d. Other yard goods (including coated fabrics)		302104	\$		13. Shoes, other footwear a. Men's, boys' shoes		309101	\$	XX
e. TOTAL yard or piece goods (Sum of Lines a-d)		302100	\$		b. Women's, misses' shoes		309102	\$	XX
2. Industrial yarns		996920	\$		c. Children's, infants' shoes		309103	\$	XX
3. Notions (thread, buttons, etc.)		302200	\$		d. Other footwear (slippers, rubbers, etc.)		309104	\$	XX
4. Knit fabrics, knitting yarns, other dry goods a. Knit fabrics		302901	\$		e. TOTAL shoes, other footwear (Sum of Lines a-d)		309100	\$	XX
b. Yarns (except industrial)		302902	\$		Home Furnishings				
c. Other dry goods		302903	\$		14. Household linens, domestics (except curtains, draperies) a. Bedspreads, comfortables, blankets		972221	\$	XX
d. TOTAL knit fabrics, etc. (Sum of Lines a-c)		302900	\$		b. Table linens		972222	\$	XX

DRY GOODS, APPAREL, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

5. Upholsterers' fabrics, supplies	807930	\$	XX	c. Sheets, pillowcases	972223	\$	XX
6. Other textile products (burlap, asbestos textiles, felt, textile bags, canvas products, etc.)	996600	\$	XX	d. Towels, wash cloths	972224	\$	XX
				e. Other linens and domestics	972225	\$	XX
Apparel, Shoes				f. TOTAL household linens, etc. (Sum of Lines a-e)	972220	\$	XX
7. Men's, boys' clothing, furnishings (except shoes)				15. Curtains, draperies	972210	\$	XX
a. Work clothing, work gloves	305201	\$	XX	16. Shades, venetian blinds, etc.	972230	\$	XX
b. Hosiery	305202	\$	XX	17. China, glassware, crockery (household)	972100	\$	XX
c. Underwear, nightwear	305203	\$	XX	18. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	\$	XX
d. Suits, coats, trousers, overcoats	305204	\$	XX	19. Floor coverings	972300	\$	XX
e. Shirts (except sportswear)	305205	\$	XX	Other Commodity Lines			
f. Sportswear	305206	\$	XX	20. Hides, skins, pelts	509100	\$	XX
g. Other clothing, furnishings	305207	\$	XX	21. Household furniture	971100	\$	XX
h. TOTAL men's, boy's clothing, etc. (Sum of Lines a-g)	305200	\$	XX	22. Hardware	702210	\$	XX
8. Women's, misses', children's, infants' clothing, accessories (except as specified below)				23. Proprietary products toiletries, druggist sundries	202220	\$	XX
a. Dresses, skirts, blouses	305311	\$	XX	24. Toys, games, fireworks, children's vehicles	991300	\$	XX
b. Suits, coats (except fur)	305312	\$	XX	25. Costume jewelry, silverware, trophies	994200	\$	XX
c. Children's, infants' wear	305313	\$	XX	26. Miscellaneous lines of merchandise		\$	
d. Other apparel, accessories	305314	\$	XX	a.		\$	XX
e. TOTAL women's, misses', etc. (Sum of Lines a-d)	305310	\$	XX	b.		\$	XX
9. Women's, misses', etc., hosiery, underwear				c.		\$	XX
a. Hosiery	305401	\$	XX	d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$	XX
b. Underwear, nightwear	305402	\$	XX	27. Service and rental receipts from customers	999000	\$	XX
c. Corsets, allied garments	305403	\$	XX	28. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$	XX
d. TOTAL women's, misses', etc. (Sum of Lines a-c)	305400	\$	XX				

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanations. Identify each sheet with the 11-digit file number appearing over your name.)

10. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

		Page 2	
Line	Key	Square Feet	Key
<p>a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment.</p> <p>(1) Floor space in single story buildings</p>			
<p>(2) Floor space in multiple story buildings</p>			
<p>(3) TOTAL floor space (Sum of Lines (1) and (2).) </p>			
<p>b. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment</p>			
		Cubic Feet	3-8★

11. TYPE OF OPERATION

	3	3-1↓
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MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it, and not buying primarily from farmers. If you buy primarily from farmers see "Farm Products Assemblers" below. (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or truck distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of delivery man, and carry a limited assortment of well-known fast-moving items.

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company, your parent company or an affiliated company.)

Merchant (buying and selling on own account)

12 — Importer

13 — Exporter

16 — Wagon or truck distributor

11 — Wholesaler, distributor, jobber

21 — **Manufacturers' Sales Branch or Sales Office**

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

FOOD, BEVERAGES, TOBACCO, AND RELATED TRADES--Continued **11. Type of Operation--Continued**

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker, representing sellers—Check this item if this establishment is primarily engaged in selling merchandise on a brokerage basis for others in the domestic market.

Broker, representing buyers—Check this item if this establishment is primarily engaged in buying merchandise on a brokerage basis for others in the domestic market, but not receiving goods on consignment. Check "commission merchant" if goods are usually received on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

Cooperative sales agency—Check this item if the establishment is owned by a cooperative association and is primarily engaged in selling merchandise on an agency basis.

FARM PRODUCTS ASSEMBLER (Check one of these items if you purchase primarily from farmers.)

Commission buyer of farm products—Check this item if this establishment is primarily engaged in buying farm products on a commission basis for others.

Packing house—fresh fruits, vegetables—Check this item if the establishment, cooperative or other, is primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Cream, produce station—Check this item if the establishment, cooperative or other, is primarily engaged in buying and marketing cream, eggs, and other produce.

Buyer of farm products—Check this item if this establishment is engaged in marketing products received direct from farmers and if none of the above classifications apply.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies describe briefly your method of operation.

Broker, Agent, Commission Merchant

41 — Auction company

42 — Broker, representing sellers

42 — Broker, representing buyers

43 — Commission merchant

44 — Import agent

45 — Export agent

47 — Selling agent

48 — Purchasing agent, resident buyer

47 — Cooperative sales agency

Farm Products Assembler

53 — Commission buyer of farm products

54 — Packing house—fresh fruits, vegetables

52 — Cream, produce station

56 — Buyer of farm products

— Milk receiving station

— **Other Type of Operation (Please specify)**

12. KIND OF BUSINESS

3-2

a. Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

General-line Grocery Wholesaler

- 4021 _____ Voluntary group grocery wholesaler
 4022 _____ Retail-cooperative grocery wholesaler

(See Item 12b)

- 4023 _____ Other general-line grocery (selling a full line of groceries and related products, but not affiliated with a voluntary or cooperative group)

Other Food Merchants, Brokers, Agents, Etc.

- 4051 _____ Confectionery
 4061 _____ Fish, seafood
 _____ Oyster shucking, fish filletino
 4071 _____ Meat, meat products (including meat boners)
 4092 _____ Bread, cookies, bakery goods
 4093 _____ Canned foods
 4094 _____ Coffee, tea
 _____ Coffee roasting, tea blending
 4031 _____ Dairy products

Other Food Merchants, Brokers, Agents, Etc.—Continued

- 4095 _____ Frozen foods (including packaged frozen fish and meat)
 4081 _____ Fresh fruits, vegetables
 4041 _____ Poultry, eggs
 4099 _____ Other grocery specialties
 (Specify) _____

Beverages

- 4096 _____ Soft drinks, drinking waters
 9511 _____ Beer
 9521 _____ Wines, distilled spirits

Tobacco Products

- 9411 _____ Tobacco products

Other Kind of Business

_____ (Specify) (For example: milk bottling plant, livestock slaughtering plant, poultry dressing plant.)

<p>Check "Yes" if the establishment covered by this report sponsors or is affiliated with a group of independent retailers engaged in joint advertising or other sales promotion under a group name or identification; or if the establishment is owned and operated cooperatively by a group of independent retailers buying collectively.</p>	<p>b. Does this establishment sponsor, or is it affiliated with, a voluntary or cooperative group of retailers? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No</p>		<p>Key 3-3</p>
	<p>If "Yes," (1) Give name of group _____</p>		
	<p>(2) What percentage of your 1963 sales was to retail members of this group? _____</p>		<p>Key Percent</p>
	<p>_____</p>		<p>3-4 ↑ %</p>

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 40. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963		
			Dollars	Cents				Dollars	Cents	
Food				Food—Continued						
1. Canned, bottled foods a. Canned fruits, fruit juices		409301	\$	XX	17. Peanuts, roasted		409960	\$	XX	
		409302	\$	XX	18. Peanuts, unroasted		509910	\$	XX	
		409303	\$	XX	19. Meats, provisions a. Fresh, frozen (except packaged) meats (Report sausages on Line 19c below)					
		409304	\$	XX			407101	\$	XX	
		409305	\$	XX		b. Cured, boiled, smoked meats		407102	\$	XX
		409306	\$	XX		c. Sausages, meat loaves		407103	\$	XX
2. Coffee (green, roasted) a. Green coffee		409300	\$	XX	d. Lard		407104	\$	XX	
		409411	\$	XX	e. Other meat (including game)		407105	\$	XX	
		409412	\$	XX	f. TOTAL meats, provisions (Sum of Lines a-e)		407100	\$	XX	
b. Soluble coffee		409412	\$	XX	20. Food, beverage basic materials (malt, malt extract, raw sugar, industrial molasses, sausage casings, brewers and bakers yeast, fruit peel, chocolate coatings, hop extract, ice, beverage base, etc.)					
		409413	\$	XX						
		409410	\$	XX			996700	\$	XX	
3. Confectionery a. Candy, all kinds		405101	\$	XX	21. Miscellaneous food products (Please specify)					
		405102	\$	XX	a.		\$	XX		
		405103	\$	XX	b.		\$	XX		
		405104	\$	XX	c.		\$	XX		
e. TOTAL confectionery (Sum of Lines a-d)		405100	\$	XX	d. TOTAL miscellaneous food products (Sum of Lines a-c)		409980	\$	XX	
Food				Beverages						
4. Frozen foods a. Frozen fruits		409501	\$	XX	22. Beer, fermented malt liquors		951100	\$	XX	
		409502	\$	XX						
		409503	\$	XX	23. Bottled drinking waters (mineral, spring, etc.)		409620	\$	XX	
		409504	\$	XX						
		409505	\$	XX	24. Soft drinks		409610	\$	XX	
		409506	\$	XX	25. Spirits (including neutral spirits and ethyl alcohol used in blending)		952110	\$	XX	
	409507	\$	XX							
h. Other packaged frozen foods		409508	\$	XX	26. Wines		952120	\$	XX	
i. TOTAL frozen foods (Sum of Lines a-h)		409500	\$	XX						

FOOD, BEVERAGES, TOBACCO, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Tobacco, Soap, Paper and Products							
5. Sandwiches, snack items	409910	\$	XX				
6. Flour, related products	409920	\$	XX	27. Cigarettes, cigars, tobacco a. Cigarettes	941101	\$	XX
7. Sugar (refined) (Report raw sugar on Line 20)	409930	\$	XX	b. Cigars	941102	\$	XX
8. Bakery products (bread, cookies, etc.)	409200	\$	XX	c. Other tobacco	941103	\$	XX
9. Tea	409420	\$	XX	d. TOTAL cigarettes, cigars, tobacco (Sum of Lines a-c)	941100	\$	XX
10. Dried fruits	409940	\$	XX	28. Smokers' supplies and pipes	996930	\$	XX
11. Groceries, except as specified above a. Margarine, butter substitutes	409951	\$	XX	29. Toilet soaps	202230	\$	XX
b. Cooking oils (including vegetable shortenings) (Report lard on Line 19d)	409952	\$	XX	30. Laundry soaps, chips, powders, detergents	209140	\$	XX
c. Breakfast cereals (fully and partly cooked)	409953	\$	XX	31. Industrial papers (wrapping, bags, cartons, etc.)	962110	\$	XX
d. Other groceries (jam, honey, pickles, sauces, mayonnaise, spices, mustard, nuts except peanuts, packaged dry beans, etc.)	409954	\$	XX	32. Personal service papers (towelings, cups, facial tissues, etc.)	962120	\$	XX
e. TOTAL groceries (Sum of Lines a-d)	409950	\$	XX	Other Commodity Lines			
12. Dairy products, ice cream, ices a. Butter	403101	\$	XX	33. Feeds (mixed and other, including pet food)	993110	\$	XX
b. Cheese	403102	\$	XX	34. Feed ingredients (alfalfa meal, soybean meal, cottonseed meal, fish meal, meat meal, mill run bran, etc.)	993120	\$	XX
c. Ice cream, ices	403103	\$	XX	35. Pharmaceuticals, antibiotics, druggist chemicals, biologicals	202210	\$	XX
d. Milk, cream (fluid)	403104	\$	XX	36. Proprietary products, toiletries, druggist sundries	202220	\$	XX
e. Other dairy products	403105	\$	XX	37. School equipment, supplies	806220	\$	XX
f. TOTAL dairy products, ice cream, ices (Sum of Lines a-e)	403100	\$	XX	38. Electric housewares, small appliances, parts, supplies	604130	\$	XX
13. Eggs (fresh, storage)	404110	\$	XX	39. Miscellaneous lines of merchandise (Please specify)		\$	XX
14. Poultry a. Live poultry	404121	\$	XX	a.		\$	XX
b. Dressed poultry killed at this establishment	404122	\$	XX	b.		\$	XX
c. Dressed poultry resales	404123	\$	XX	c.		\$	XX
d. TOTAL poultry (Sum of Lines a-c)	404120	\$	XX	d. TOTAL miscellaneous lines of merchandise (Sum of Lines a-c)	996990	\$	XX
15. Fish, seafood (fresh and frozen except packaged frozen)	406100	\$	XX	40. Service receipts and fees from customers. (Report here receipts from advertising, supervisory aids, store management assistance, income from leaseholds and fixtures, and similar services to customers.)	999000	\$	XX
16. Fresh fruits, vegetables, berries a. Fresh fruits, berries, melons	408101	\$	XX	41. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$	XX
b. Fresh vegetables	408102	\$	XX				
c. TOTAL fresh fruits, vegetables, berries (Sum of Lines a and b)	408100	\$	XX				

FARM PRODUCTS, RELATED TRADES

10. GRAIN ELEVATOR, WAREHOUSE, STOCKROOM AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

Line a—Report here bin space, rated capacity (in bushels), for storage of loose grains of all structures of this establishment, whether on or off the immediate premises.	Bin space, rated capacity (Bushels)	Key
Line a(3)—Metal-round bins—report here bin space in round metal structures.	a. Bin space for loose grain, December 31, 1963	
	(1) Wooden	3-3
	(2) Concrete	3-4
	(3) Metal-round bins	3-5
	(4) Metal-flat or other metal buildings	3-6
	(5) Other, brick, etc.	3-7
Line a(4)—Metal-flat or other metal buildings—report here bin space in what is often referred to as "flat" structures.	(6) TOTAL CAPACITY, all types of construction (Sum of Lines (1)-(5).)	3-8
Line b—Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.	b. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment	Square Feet
		3-9*

11. TYPE OF OPERATION

MERCHANT—Check one of the items under merchant if you are primarily engaged in buying and selling merchandise on your own account (not producing it) and not buying primarily for resale to farmers. If you buy primarily from farmers see "Farm Products Assemblers" below. (Brokers, agents, commission merchants, see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Terminal Grain Elevator—Check this item if the report covers a grain elevator receiving grain primarily by rail, ship, or barge rather than direct from farmers via truck or wagon.

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary (or buy) on an agency basis; see below.

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on your own account.

Auction Company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Cooperative Sales Agency—Check this item if the establishment is owned by a cooperative association and is primarily engaged in selling merchandise on any agency basis.

Purchasing Agent, Resident Buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

FARM PRODUCTS ASSEMBLER—Check one of these items if you purchase primarily from farmers.

Country Grain Elevator—Check this item if the report covers a grain elevator, cooperative or other, buying and receiving grain direct from farmers by truck or wagon.

Commission Buyer of Farm Products—Check this item if this establishment is primarily engaged in buying farm products on a commission basis for others.

Packing House—Fresh Fruits, Vegetables—Check this item if the establishment, cooperative or other, is primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Livestock Concentration Yard—Check this item if the establishment, cooperative or other, is engaged in receiving, assembling, and shipping livestock to market. Yards receiving and feeding livestock for short periods, generally less than 30 days, should check here. If livestock is fed generally for 30 days or more, indicate under "Other type" that this report covers a farm.

Cream, Produce Station—Check this item if the establishment, cooperative or other, is primarily engaged in buying and marketing cream, eggs, and other produce.

Buyer of Farm Products—Check this item if this establishment is engaged in marketing products received direct from farmers and if none of the above classifications applies.

OTHER TYPE OF OPERATION

Other Type (Specify)—If none of the above types applies, check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

- 12 — Importer
- 13 — Exporter
- 16 — Wagon or Truck Distributor
- 15 — Terminal Grain Elevator (See Item 10a)
- 11 — Wholesaler, Distributor, Jobber
- Broker, Agent, Commission Merchant
- 41 — Auction Company
- 42 — Broker (representing buyers or sellers)
- 43 — Commission Merchant
- 44 — Import Agent
- 45 — Export Agent
- 47 — Selling Agent
- 47 — Cooperative Sales Agency
- 48 — Purchasing Agent, Resident Buyer

Farm Products Assembler

- 51 — Country Grain Elevator (See Item 10a)
- 53 — Commission Buyer of Farm Products
- 54 — Packing House—fresh fruits, vegetables
- 55 — Livestock Concentration Yard
- 52 — Cream, Produce Station
- 56 — Buyer of Farm Products

Other Type of Operation

- Feed manufacturer (milling or mixing poultry or livestock feeds)
- Other (Specify)

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Farm Products (Raw Materials)

- 5011 — Cotton
 5021 — Grain
 5031 — Livestock (except horses, mules)
 5091 — Hides, skins, pelts
 5092 — Leaf tobacco
 5093 — Wool, wool tops, mohair
 5099 — Other inedible farm products

Other Products

- 9931 — Feeds (animal and poultry)
 9933 — Seeds (field, vegetable, flower) and bulbs
 9932 — Fertilizer, agricultural chemicals
 — Other (*Specify*) _____

13. ANALYSIS OF SALES (OR PURCHASES) BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 32 or 33 of Item 13. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales (or purchases) in 1963		4	Description	Code	Total sales (or purchases) in 1963	
			Dollars	Cents				Dollars	Cents
Food—Related Products—Continued									
18. Poultry									
a. Live poultry		501100	\$	XX			404121	\$	XX
b. Dressed poultry, killed at this establishment		502100	\$	XX			404122	\$	XX
c. Dressed poultry, resale		993900	\$	XX			404123	\$	XX
d. TOTAL poultry (Sum of Lines a-c)		993120	\$	XX			404120	\$	XX
19. Fresh fruits, vegetables, berries							408100	\$	XX
20. Beer, fermented malt liquors		993111	\$	XX			951100	\$	XX
21. Dried fruits							409940	\$	XX
22. Coffee (green, roasted)		993112	\$	XX			409410	\$	XX
23. Miscellaneous food products (Specify kind)		993110	\$	XX				\$	
a.								\$	
b.		996200	\$	XX				\$	XX
c.		509100	\$	XX				\$	XX
d. TOTAL miscellaneous food products (Sum of Lines a-c)		503101	\$	XX			409980	\$	XX
		503102	\$	XX					

FARM PRODUCTS, RELATED TRADES--Continued

13. Analysis of Sales (or Purchases) by Commodity Lines--Continued

c. Hogs		503103	\$	XX	Other Commodity Lines		
d. Other livestock (Report horses and mules on Line 15, not here)		503104	\$	XX	24. Rope, cordage, twine	804940	\$ XX
e. TOTAL livestock except horses, mules (Sum of Lines a-d)		503100	\$	XX	25. Fertilizer, fertilizer materials	993210	\$ XX
9. Oil seeds, oil nuts, oil kernels (cotton, flaxseed, etc.)		509920	\$	XX	26. Farm, dairy machinery, parts and equipment (including tractors)	805120	\$ XX
10. Peanuts, unroasted		509910	\$	XX	27. Agricultural chemicals, including insecticides and fungicides (except fertilizer)	993220	\$ XX
11. Nuts (edible, unshelled)		409970	\$	XX	28. Garden machinery, equipment, supplies	805110	\$ XX
12. Seeds		993300	\$	XX	29. Petroleum products a. Liquefied petroleum gases	996111	\$ XX
13. Tobacco (leaf)		509200	\$	XX	b. Gasoline, kerosene, distillate and residual fuel oils	996112	\$ XX
14. Wool, mohair (raw, tops, noils) a. Raw wool		509301	\$	XX	c. Oils, greases, other petroleum products	996113	\$ XX
b. Wool tops, noils, other		509302	\$	XX	d. TOTAL petroleum products (Sum of Lines a-c)	996110	\$ XX
c. TOTAL wool, mohair (Sum of Lines a and b)		509300	\$	XX	30. Coal	911110	\$ XX
15. Other inedible farm products (Specify kind)					31. Miscellaneous lines of merchandise (Specify kind)		\$ XX
a.			\$	XX	a.		\$ XX
b.			\$	XX	b.		\$ XX
c.			\$	XX	c.		\$ XX
d. TOTAL other inedible farm products (Sum of Lines a-c)		509930	\$	XX	d. TOTAL miscellaneous merchandise (Sum of Lines a-c)	996990	\$ XX
Food--Related Products					32. Receipts from Commodity Credit Corporation	998000	\$ XX
16. Dairy products, ice cream, ices		403100	\$	XX	33. Other service, storage and rental receipts from customers	999000	\$ XX
17. Eggs (fresh, storage)		404110	\$	XX	34. TOTAL SALES AND SERVICES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$ XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

ELECTRICAL, ELECTRONIC GOODS, AND RELATED TRADES

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers. (See Item 6.)

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Wholesaler, Wholesale Merchant, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent, Manufacturers' Representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 — Importer

13 — Exporter

16 — Wagon or truck distributor

11 — Wholesaler, wholesale merchant, jobber

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent, manufacturers' representative

47 — Selling agent

— Other Type of Operation (Please specify)

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

ELECTRICAL, ELECTRONIC GOODS, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Electrical Goods

- 6021 — Electrical supplies with major appliances and housewares
 6022 — Electrical supplies with housewares but not major appliances
 6023 — Electrical supplies without housewares or major appliances
 6041 — Electrical appliances, television and radio sets
 6051 — Electronic parts and equipment

Hardware

- 7021 — General-line hardware
 7022 — Specialty-line hardware

Plumbing, Heating, Air-conditioning Equipment, Supplies

- 7041 — Warm-air heating-cooling equipment, fixtures, and supplies
 7043 — Plumbing fixtures, supplies
 7042 — Wet heat and plumbing fixtures equipment and supplies
 7071 — Air-conditioning—commercial refrigeration equipment, supplies

Other Kind of Business


— Other (Specify) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 28. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Electrical Apparatus and Supplies					Air Conditioning, Commercial Refrigeration				
1. Electrical residential space heating equipment (except portable)		704120	\$	XX	9. Room air conditioners		604140	\$	XX
					10. Central air-conditioning (cooling equipment only) a. Residential, and small commercial (under 5 hp.)		707111	\$	XX
2. Electrical wiring supplies, construction materials, and apparatus		602311	\$	XX	b. Residential and commercial (5-20 hp.)		707112	\$	XX
					c. Industrial and large commercial (over 20 hp.)		707113	\$	XX
		602312	\$	XX	d. TOTAL central air conditioning, etc. (Sum of Lines a-c)		707110	\$	XX
c. Lighting fixtures		602313	\$	XX	11. Commercial refrigeration equipment (Beverage coolers, display cases, refrigerators, ice cream cabinets, ice-making machines, etc.)		707120	\$	XX
d. Electric lamps (incandescent and fluorescent)		602314	\$	XX	12. Parts, supplies, and accessories (including refrigerants) for air-conditioning and refrigeration equipment		707130	\$	XX
e. Motors, generators, industrial controls, panel boards, transformers, etc.		602315	\$	XX	Plumbing, Heating				
f. TOTAL electrical wiring supplies, etc. (Sum of Lines a-e)		602310	\$	XX	13. Plumbing fixtures, equipment, supplies (pipe, fittings, valves, fixtures, etc.)		704300	\$	XX
3. Telephone and signal equipment		602320	\$	XX	14. Warm-air heating-cooling equipment, supplies (warm-air furnaces, ducts, registers, room space heating equipment—except electric)		704110	\$	XX

ELECTRICAL, ELECTRONIC GOODS, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Electrical Appliances and Commercial Equipment				Hardware, Furniture, Related Products			
4. Non-console radios and record players	604120	\$	XX	15. Hardware	702210	\$	XX
5. Major appliances, television sets, console radios and record players				16. Household furniture	971100	\$	XX
a. Electric kitchen equipment, parts	604111	\$	XX	17. Metal millwork (doors, windows, cabinets, weather stripping, moulding, etc.)	981430	\$	XX
b. Electric home laundry equipment	604112	\$	XX	18. Wood millwork (doors, windows, cabinets, etc.)	981420	\$	XX
c. Television sets	604113	\$	XX	19. Floor coverings (carpets, rugs, linoleum, etc.)	972300	\$	XX
d. Console radios and record players	604114	\$	XX	20. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	\$	XX
e. Other major appliances (including gas)	604115	\$	XX	Automotive			
f. TOTAL major appliances, etc. (Sum of Lines a-e)	604110	\$	XX	21. Automotive parts, equipment, supplies (except tires and tubes)	103120	\$	XX
6. Electric housewares, small appliances, parts and supplies	604130	\$	XX	Other Commodity Lines			
7. Commercial cooking, food service equipment	801210	\$	XX	22. Photographic goods	991100	\$	XX
Electronic Parts and Equipment				23. Musical instruments, phonograph records, sheet music	996500	\$	XX
8. Electronic tubes, parts, accessories				24. Sporting, athletic goods, bicycles	991200	\$	XX
a. Electronic tubes, transistors (including radio, television, transmitting, and industrial)	605101	\$	XX	25. Toys, games, fire works, children's vehicles	991300	\$	XX
b. Electronic parts (except tubes and transistors)	605102	\$	XX	26. Clocks, watches, watch movements, silverware, etc.	994200	\$	XX
c. Accessories (including testing equipment)	605103	\$	XX	27. Miscellaneous lines of merchandise (Specify kind)		\$	XX
d. Intercommunication and sound equipment	605104	\$	XX	a.		\$	XX
e. Commercial, industrial electronic equipment	605105	\$	XX	b.		\$	XX
f. TOTAL electronic tubes, etc. (Sum of Lines a-e)	605100	\$	XX	c.		\$	XX
				d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$	XX
				28. Labor, service, and rental receipts from customers	999000	\$	XX
				29. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) 	0	\$	XX

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

11. TYPE OF OPERATION

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MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 — Importer

13 — Exporter

11 — Wholesaler, distributor, jobber

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent

47 — Selling agent

Other Type of Operation (Please specify) _____

HARDWARE, PLUMBING, HEATING, AIR-CONDITIONING, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Hardware

7021 — General-line hardware

7022 — Specialty-line hardware

Plumbing-Heating, Air-Conditioning Equipment, Supplies

7041 — Warm-air heating-cooling equipment, fixtures and supplies (without plumbing equipment)

7042 — Wet heat and plumbing fixtures, equipment, supplies

7043 — Plumbing fixtures, supplies (without heating equipment)

7071 — Air conditioning, commercial refrigeration equipment, supplies

Other Kind of Business

9814 — Millwork (metal or wood)

9912 — Sporting goods

1031 — Automotive parts, accessories

— Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 48. If figures based on records are not available, give best possible approximations.

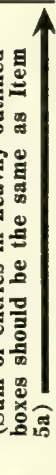
Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Hardware, Related Products				Plumbing-Heating					
1. Hardware					15. Warm-air heating-cooling equipment, supplies				
a. Builders' hardware	702211	\$	XX		a. Warm-air furnaces (all fuels)	704111	\$	XX	
b. Heavy hardware (report wire and wire products on Line 3)	702212	\$	XX		b. Central self-contained heating-cooling units (including heat pumps)	704112	\$	XX	
c. Kitchen and shelf hardware	702213	\$	XX		c. Ducts, registers, fittings, and accessories	704113	\$	XX	
d. Hand tools (including power driven), cutlery	702214	\$	XX		d. Room space heating equipment (except electric)	704114	\$	XX	
e. All other hardware	702215	\$	XX		e. Other warm-air space heating equipment	704115	\$	XX	
f. TOTAL hardware (Sum of Lines a-e)	702210	\$	XX		f. TOTAL warm-air heating-cooling, etc. (Sum of Lines a-e)	704110	\$	XX	
2. Iron and steel products (plate, strip, sheet, etc.)	912120	\$	XX		16. Electrical residential space heating equipment (except portable)	704120	\$	XX	
3. Iron and steel wire, wire products					17. Wet heat equipment, supplies (boilers, radiators, unit heaters, convectors, controls, heat transfer equipment, etc.)				
a. Wire—plain, coated, barbed, twisted	912131	\$	XX			704200	\$	XX	
b. Nails and staples (including tacks and brads)	912132	\$	XX						

HARDWARE, PLUMBING, HEATING, AIR-CONDITIONING, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

c. Woven and welded wire fence, fence posts, fittings and accessories	912133	\$	XX	18. Plumbing fixtures, equipment, supplies a. Pipe, fittings, valves (Report industrial valves, fittings on Line 41)	704301	\$	XX
d. Wire rope and strand (including galvanized), bale ties	912134	\$	XX				
e. Reinforcement mesh (welded and woven)	912135	\$	XX	b. Plumbing fixtures	704302	\$	XX
f. TOTAL iron and steel wire, etc. (Sum of Lines a-e)	912130	\$	XX	c. Drainage systems (soil pipe, fittings)	704303	\$	XX
4. Iron and steel finished products (rails, tie plates, bars, bar-sized shapes, tool steel bars, piling, steel containers, etc.)	912140	\$	XX				
5. Cast iron soil pipe, tubing	912150	\$	XX	d. Other plumbing equipment, supplies	704304	\$	XX
6. Iron and steel pipe, tubing (except cast iron soil pipe) a. Tubing (mechanical and pressure)	912161	\$	XX	e. TOTAL plumbing fixtures, etc. (Sum of Lines a-d)	704300	\$	XX
b. Standard steel pipe	912162	\$	XX	19. Cook-stoves and specialties (except electric or gas) (Report commercial cooking equipment on Line 24)	702220	\$	XX
c. TOTAL iron and steel pipe, etc. (Sum of Lines a and b)	912160	\$	XX	Air Conditioning			
7. Paints, varnishes, lacquers, enamels	208100	\$	XX	20. Room air conditioners	604140	\$	XX
8. Painter's supplies	702230	\$	XX	21. Central air-conditioning (cooling only) equipment a. Residential and small commercial (under 5 hp.)	707111	\$	XX
9. Household furniture, mattresses, bedsprings	971100	\$	XX				
10. Office, commercial, and other business furniture	971200	\$	XX	b. Residential and commercial (5-20 hp.)	707112	\$	XX
11. Floor coverings (carpets, rugs, linoleum, etc.)	972300	\$	XX				
12. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	\$	XX	c. Industrial and large commercial (over 20 hp.)	707113	\$	XX
13. Toys, games, fireworks, children's vehicles	991300	\$	XX	d. TOTAL central air-conditioning, etc. (Sum of Lines a-c)	707110	\$	XX
14. Sporting, athletic goods, bicycles	991200	\$	XX	PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4			

(Use additional sheets of paper, if necessary, to complete any item, or to submit any explanation Identify each sheet with the 11-digit file number appearing over your name.)

HARDWARE, PLUMBING, HEATING, AIR-CONDITIONING, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963		
			Dollars	Cents				Dollars	Cents	
Commercial Refrigeration and Equipment				Other Commodity Lines						
22. Commercial refrigeration equipment (Report electric household refrigerators and home freezers on Line 28)					31. China, glassware, crockery (commercial)		801220	\$	XX	
a. Beverage, drinking water coolers	707121	\$	XX		32. Automotive parts, equipment, supplies (except tires and tubes)		103120	\$	XX	
b. Display cases	707122	\$	XX		33. Tires and tubes		104100	\$	XX	
c. Ice cream cabinets	707123	\$	XX		34. Scales, balances (except scientific)		801320	\$	XX	
d. Ice making machines	707124	\$	XX		35. General purpose industrial machinery and equipment (pumps, hoists, blowers, etc.)		803200	\$	XX	
e. Reach-in and walk-in refrigerators	707125	\$	XX		36. Garden machinery, equipment and supplies		805110	\$	XX	
f. Other refrigeration equipment	707126	\$	XX		37. Oil marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc.		801400	\$	XX	
g. TOTAL commercial refrigeration, etc. (Sum of Lines a-f)	707120	\$	XX		38. Abrasives, abrasive materials		804910	\$	XX	
23. Parts, supplies, and accessories (including refrigerants) for air-conditioning and refrigeration equipment	707130	\$	XX		39. Mechanical rubber goods		804930	\$	XX	
24. Commercial cooking, food service equipment					40. Cordage, twine, rope		804940	\$	XX	
a. Electrical cooking, food service equipment	801211	\$	XX		41. Industrial valves and fittings (except plumbing and oil marketing)		804300	\$	XX	
b. Cooking, food warming equipment, coffee urns (except electric)	801212	\$	XX		42. Other industrial equipment, supplies		804970	\$	XX	
c. TOTAL commercial cooking, etc. (Sum of Lines a and b)	801210	\$	XX		43. Wood millwork (doors, windows, cabinets, etc.)		981420	\$	XX	
25. Store fixtures and equipment (except machines and scales)	801330	\$	XX		44. Metal millwork (doors, windows, cabinets, weather stripping moulding, etc.)		981430	\$	XX	
Electrical, Electronic					45. Roofing, siding, rain-carrying equipment (except wood shingles)		982310	\$	XX	
					46. Other building materials		982990	\$	XX	
					47. Miscellaneous lines of merchandise (Specify kind)					
26. Electrical wiring supplies, construction materials and apparatus	602310	\$	XX		a.			\$	XX	
					b.			\$	XX	
27. Electronic tubes, parts, and accessories	605100	\$	XX		c.			\$	XX	
28. Non-console radios and record players	604120	\$	XX		d. TOTAL miscellaneous lines, etc. (Sum of Lines a-c)		996990	\$	XX	
29. Major appliances, television sets, console radios and record players					48. Labor, service, and rental receipts from customers		999000	\$	XX	
30. Electric housewares, small appliances, parts and supplies	604130	\$	XX		49. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) 				0	\$
									XX	

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants, see below.)

Supply house—Check this item if you are primarily engaged in buying, stocking, and selling equipment and supplies to service establishments, professional businesses, institutions, industrial accounts, etc.

Importer—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Exporter—Check this item if you are primarily engaged in selling goods from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Distributor, Wholesaler—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States, or its possessions.

Manufacturers' Agent, Manufacturers' Representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Commercial, Construction, Farm Machinery, Equipment

- 8011 — Office machines, equipment
- 8012 — Restaurant, hotel supplies
- 8013 — Store machines, fixtures
- 8014 — Equipment for marketers of bulk petroleum products (oil well supplies see code 8035 below)
- 8021 — Construction, mining, logging, road maintenance equipment
- 8051 — Farm, garden machinery, equipment

Industrial Supplies

- 8041 — Industrial supplies, general-line
- 8042 — Mechanical power transmission equipment
- 8043 — Industrial valves, fittings
- 8044 — Welding supplies
- 8045 — Reconditioned drums, barrels
- 8049 — Other industrial supplies (*Specify*)

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (Buying and selling on own account)

- 11 — Supply house
- 12 — Importer
- 13 — Exporter
- 16 — Wagon or truck distributor
- 11 — Distributor, wholesaler
- 21 — Manufacturers' Sales Branch or Sales Office
- Broker, Agent, Commission Merchant
- 42 — Broker (representing buyers or sellers)
- 43 — Commission merchant
- 44 — Import agent
- 45 — Export agent
- 46 — Manufacturers' agent, manufacturers' representative
- 47 — Selling agent
- Other Type of Operation (*Please specify*)

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COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued
12. Kind of Business--Continued

Industrial Machinery and Equipment

- 8031 — Food-processing machinery, equipment
8032 — General purpose industrial machinery, equipment
8034 — Metalworking machinery, equipment
8035 — Oil well and oil refinery supplies (oil marketing equipment see code 8014 above)
8033 — Materials handling equipment
8036 — Printing machinery, equipment
8039 — Other industrial machinery, equipment (*Specify*)

Other Kind of Business

- 7071 — Air conditioning, commercial refrigeration equipment, supplies
1031 — Automotive parts, accessories
9121 — Ferrous metals service center
9131 — Nonferrous metals service center
— Other (*Specify*)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 63. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Garden and Farm Machinery and Equipment				Construction, Industrial Machinery—Continued					
1. Garden machinery, equipment, supplies a. Power lawn mowers		805111	\$	XX	4. Materials handling equipment (conveyors, conveying equipment)		803300	\$	XX
b. Other garden machinery, tools, equipment		805112	\$	XX	5. General purpose industrial machinery and equipment a. Engines (including internal combustion), turbines		803201	\$	XX
c. TOTAL garden machinery, etc. (Sum of Lines a and b)		805110	\$	XX	b. Compressors, pumps		803202	\$	XX
2. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors) a. Tractors and equipment (farm)		805121	\$	XX	c. Crushing, pulverizing, screening machinery and equipment		803203	\$	XX
b. Harvesting machinery and equipment		805122	\$	XX	d. Elevators		803204	\$	XX
c. Land preparation, planting, cultivating machinery and parts		805123	\$	XX	e. Cranes, derricks, hoists, winches		803205	\$	XX
d. Dairy farm and barn equipment (Report dairy and milk products machinery and equipment on Line 8.)		805124	\$	XX	f. Industrial trucks, tractors, trailers, stackers		803206	\$	XX
e. Irrigation equipment (sprinkler and other)		805125	\$	XX	g. Fans, blowers (industrial equipment)		803207	\$	XX
					h. Other general purpose industrial machinery		803208	\$	XX

COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

f. Light industrial equipment	805126 \$	XX	i. TOTAL general purpose ind. mach., etc. (Sum of Lines a-h)	803200 \$	XX
g. Miscellaneous farm machinery, equipment	805127 \$	XX	6. Metalworking machinery, equipment, and supplies (except welding) a. New machine tools—cutting, forming and shaping types	803401 \$	XX
h. TOTAL farm, dairy machinery, etc. (Sum of Lines a-g)	805120 \$	XX	b. Miscellaneous metalworking machinery, accessories, and equipment	803402 \$	XX
Construction, Industrial Machinery			c. TOTAL metalworking machinery, etc. (Sum of Lines a and b)	803400 \$	XX
3. Construction, mining, logging, road maintenance equipment, supplies. (Report labor and service for others on Line 63.) a. Crawler tractors and contractors off-highway wheel tractors	802101 \$	XX	7. Welding equipment and supplies (including gases) a. Gas welding supplies and equipment (including gases)	804401 \$	XX
b. 2 and 4 wheel self-propelled scrapers, rear and bottom dump trailers	802102 \$	XX	b. Arc welding supplies and equipment	804402 \$	XX
c. Tractor shovel loaders	802103 \$	XX	c. Resistance welding supplies and equipment	804403 \$	XX
d. Parts and attachments for a, b, and c above	802104 \$	XX	d. TOTAL welding equip. and supplies, etc. (Sum of Lines a-c)	804400 \$	XX
e. Power cranes, draglines, shovels and parts	802105 \$	XX	8. Food processing machinery equipment a. Dairy and milk products machinery equipment	803101 \$	XX
f. Bituminous mixers, pavers and related equipment	802106 \$	XX	b. Other food processing machinery equipment	803102 \$	XX
g. Concrete mixers, pavers and related equipment	802107 \$	XX	c. TOTAL food processing machinery equip. (Sum of Lines a and b)	803100 \$	XX
h. Graders, rollers and off-highway trucks	802108 \$	XX	9. Printing trades machinery, equipment	803600 \$	XX
i. Other construction, mining, logging, road maintenance equipment	802109 \$	XX	10. Printing and duplicating inks	804960 \$	XX
j. TOTAL construction, mining, etc. (Sum of Lines a-i)	802100 \$	XX	PLEASE CONTINUE LISTING COMMODITY LINES ON PAGE 3		

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Construction, Industrial Machinery—Continued					Transportation Equipment				
11. Other special industry machinery, equipment a. Paper industries machinery		803931	\$	XX	31. Ship, boat, marine propulsion machinery, equipment and parts		808200	\$	XX
b. Textile industry machinery		803932	\$	XX	32. Aircraft, aviation parts, and accessories		808100	\$	XX
c. Woodworking machinery		803933	\$	XX	33. Trucks, truck tractors, truck trailers		102200	\$	XX
d. Other special purpose machinery, equipment		803934	\$	XX	34. Automotive parts, equipment, supplies (except tires and tubes)		103120	\$	XX
e. TOTAL other special industry, etc. (Sum of Lines a-d)		803930	\$	XX	35. Garage tools, shop equipment		103150	\$	XX
12. Used or rebuilt machinery and equipment a. Used construction, mining, excavating machinery and equipment		803921	\$	XX	Electrical				
b. Used machine tools—cutting, forming and shaping		803922	\$	XX	36. Electrical wiring supplies, construction materials and apparatus		602310	\$	XX
c. Used oil well refining machinery, equipment		803923	\$	XX	37. Non-console radios and record players		604120	\$	XX
d. Other used or rebuilt machinery and equipment		803924	\$	XX	38. Major appliances, television sets, console radios and record players		604110	\$	XX
e. TOTAL used or rebuilt machinery, etc. (Sum of Lines a-d)		803920	\$	XX	39. Commercial cooking, food service equipment a. Electrical cooking, food service equipment		801211	\$	XX
13. Reconditioned drums and barrels		804500	\$	XX	b. Cooking, food warming equipment, coffee urns (except electric)		801212	\$	XX
					c. TOTAL commercial cooking, etc. (Sum of Lines a and b)		801210	\$	XX
Oil Equipment					Air-Conditioning, Commercial Refrigeration, Hardware, Plumbing, Heating				
14. Oil well, oil refining machinery, equipment (including any receipts for installation, services, etc.) (Report pipe, tubing on Line 49 or 50. Report oil marketing equipment on Line 15.) a. Production machinery and equipment—oil well rigs, valves, etc.		803501	\$	XX	40. Central air-conditioning (cooling only) equipment		707110	\$	XX
b. Refining machinery and equipment—blenders, proportioning equipment, barrels, etc.		803502	\$	XX	41. Commercial refrigeration equipment		707120	\$	XX
c. TOTAL oil well, oil refinery, etc. (Sum of Lines a and b)		803500	\$	XX	42. Hardware		702210	\$	XX
15. Oil (bulk petroleum) marketing equipment—hose, tanks, valves, fittings, pumps, compressors, etc. (including any receipts for installation, services, etc.)		801400	\$	XX	43. Plumbing fixtures, equipment, supplies		704300	\$	XX
					44. Warm-air heating-cooling equipment and supplies		704110	\$	XX
					45. Wet heat equipment, supplies (boilers, radiators, unit heaters, convectors, controls, heat transfer equipment, etc.)		704200	\$	XX

COMMERCIAL, INDUSTRIAL, FARM MACHINERY, EQUIPMENT, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Industrial Supplies				Metals, Metalwork			
16. Abrasives, abrasive materials	804910	\$	XX	46. Iron and steel products, flat (plates, sheets, strips, etc.)	912120	\$	XX
17. Industrial leather, leather belting and packing	804920	\$	XX	47. Iron and steel wire, wire products	912130	\$	XX
18. Mechanical rubber goods	804930	\$	XX	48. Iron and steel finished products (rails, ties, spikes, bar-size shapes, pilings, etc.)	912140	\$	XX
19. Rope, cordage, twine (Report wire rope on Line 47.)	804940	\$	XX	49. Cast iron soil pipe, tubing	912150	\$	XX
20. Industrial valves and fittings (except plumbing, and oil marketing)	804300	\$	XX	50. Iron and steel pipe, tubing (except cast iron soil pipe)	912160	\$	XX
21. Bearings, power transmission equipment	804201	\$	XX	Other Commodity Lines			
a. Ball, roller bearings				51. Photographic goods	991100	\$	XX
b. Other power transmission equipment	804202	\$	XX	52. Furniture--office, commercial, and other business	971200	\$	XX
c. TOTAL bearings, etc. (Sum of Lines a and b)	804200	\$	XX	53. Laundry soaps, chips, powders, detergents	209140	\$	XX
22. Bottlers' supplies (bottles, caps, corks, equipment, etc.)	804950	\$	XX	54. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dye stuffs	209110	\$	XX
23. Other industrial equipment, supplies	804970	\$	XX	55. Industrial paper (wrapping, bags, cartons, etc.)	962110	\$	XX
Store, Office Machines, Equipment, and Supplies				56. China, glassware, crockery (commercial)	801220	\$	XX
24. Store, service shop machines (except barber, beauty shop)	801311	\$	XX	57. Kitchen utensils, kitchen tools, miscellaneous home-wares	972930	\$	XX
a. Cash registers	801312	\$	XX	58. Toys, games, fireworks, children's vehicles	991300	\$	XX
b. Coin-operated machines	801313	\$	XX	59. Sporting, athletic goods, bicycles	991200	\$	XX
c. Other store and service machines	801310	\$	XX	60. Fertilizer, fertilizer materials	993210	\$	XX
d. TOTAL store service shop machinery (Sum of Lines a-c)	801320	\$	XX	61. Seeds	993300	\$	XX
25. Scales, balances (except scientific)	801330	\$	XX	62. Miscellaneous lines of merchandise (Please specify)		\$	XX
26. Store fixtures and equipment (except machines and scales)	806220	\$	XX	a.			
27. School equipment, supplies	963110	\$	XX	b.		\$	XX
28. Stationery, office supplies, artists' materials	801101	\$	XX	c.		\$	XX
29. Office machines and equipment	801102	\$	XX	d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$	XX
a. Adding, accounting, computing machines	801103	\$	XX	63. Labor, service, and related receipts	999000	\$	XX
b. Duplicating machines	801104	\$	XX	64. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$	XX
c. Addressing, mailing machines	801105	\$	XX				
d. Typewriters	801100	\$	XX				
e. Other office machines	803910	\$	XX				
f. TOTAL office machines and equipment (Sum of Lines a-e)							
30. Indicating, recording, controlling instruments, and accessories							

11. TYPE OF OPERATION

MERCHANT—Check one of the items under merchant if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants see below.)

Supply house—Check this item if you are primarily engaged in buying, stocking and selling equipment and supplies to service establishments, professional businesses, institutions, industrial accounts, etc.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or truck distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Dealer, distributor, wholesaler—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent, manufacturers' representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

11 — Supply house

12 — Importer

13 — Exporter

16 — Wagon or truck distributor

11 — Dealer, distributor, wholesaler

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent, manufacturers' representative

47 — Selling agent

48 — Purchasing agent

— Other Type of Operation (Please specify) _____

PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT, SUPPLIES, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the one item that best describes the business of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public. **Check one item only.**

Professional Equipment, Supplies

- 8061 — Dental supplies
8062 — Religious supplies, school supplies
8063 — Surgical, medical, hospital supplies
8064 — Optical goods
8065 — Scientific instruments, laboratory equipment
8069 — Other professional equipment, supplies (*Specify*)

Service Establishment Supplies--Continued

- 8075 — Municipality supplies (waterworks, fire, police, etc., supplies)
8079 — Other service-establishment supplies (*Specify*)

Transportation Equipment (except automotive)

- 8081 — Aircraft, aeronautical equipment, parts
8082 — Marine machinery, equipment
8089 — Other transportation equipment (*Specify*)

Service Establishment Supplies

- 8071 — Beauty, barber supplies
8072 — Custodial (janitors') supplies
8073 — Laundry, dry cleaning equipment, supplies
8074 — Shoe service equipment, supplies

Other Kind of Business

- 1031 — Automotive parts, accessories
9121 — Ferrous metals service center
9131 — Nonferrous metals service center
Other (*Specify*)

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 49. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Professional Equipment, Supplies				Service Establishment Equipment, Supplies—Continued					
1. Dental equipment, supplies a. Teeth	806101	\$		XX	8. Beauty, barber shop equipment, supplies a. Equipment (furniture, hydraulic chairs, dryers, etc.)	807101	\$		XX
b. Dental gold	806102	\$		XX					
c. Equipment (chairs, X-rays, cabinets, engines, etc.)	806103	\$		XX	b. Supplies (shampoos, wave solutions, hair preparations, manicuring supplies, etc.)	807102	\$		XX
d. Sundry merchandise	806104	\$		XX					
e. TOTAL dental equipment, etc. (Sum of Lines a-d)	806100	\$		XX	c. TOTAL beauty, barber shop, etc. (Sum of Lines a and b)	807100	\$		XX

PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT, SUPPLIES, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

2. Surgical, medical, hospital equipment, supplies; orthopedic appliances	806300 \$	XX	9. Laundry, dry-cleaning equipment, supplies a. Machines (washing, drying, ironing and pressing)	807301 \$	XX
3. Ophthalmic products a. Prescription sales	806401 \$	XX	b. Equipment (marking equipment, laundry trays, baskets, etc.)	807302 \$	XX
b. Ophthalmic merchandise sales	806402 \$	XX	c. Supplies (chemicals, dry cleaning fluids, etc.)	807303 \$	XX
c. Optical and ophthalmic instruments and equipment	806403 \$	XX	d. TOTAL laundry, dry-cleaning, etc. (Sum of Lines a-c)	807300 \$	XX
d. TOTAL ophthalmic products (Sum of Lines a-c)	806400 \$	XX	10. Tailors' supplies	807910 \$	XX
4. Scientific instruments (except optical and ophthalmic) and laboratory equipment	806500 \$	XX	11. Upholsterers' fabrics, supplies	807930 \$	XX
5. Other scientific, professional equipment, supplies, total (Specify kind)			12. Custodial (janitors') supplies a. Machines and equipment (floor sweepers, polishers, vacuums, wall washers, squeegees, etc.)	807201 \$	XX
a.	\$	XX	b. Cleaning chemicals and supplies (cleaners, waxes, seals, disinfectants, sanitizers, mops, brooms, brushes, etc.)	807202 \$	XX
b.	\$	XX	c. TOTAL custodial, etc. (Sum of Lines a and b)	807200 \$	XX
c.	\$	XX	13. Photographic goods	991100 \$	XX
d. TOTAL other scientific, etc. (Sum of Lines a-c)	806900 \$	XX	14. Theater, studio equipment (except photographic)	991930 \$	XX
Service Establishment Equipment, Supplies			15. Municipality supplies, equipment	807500 \$	XX
6. Morticians' goods, undertakers' supplies (Report furniture on Line 25)	807920 \$	XX	16. Other service business equipment, supplies (Specify kind)		
7. Shoe repair and resole materials a. Leather, sole and heel (Report other leathers on Line 45)	807401 \$	XX	a.	\$	XX
b. Rubber and "other than leather" soles and heels	807402 \$	XX	b.	\$	XX
c. Findings and merchandise used in shoe repair or resole	807403 \$	XX	c.	\$	XX
d. TOTAL shoe repair, etc. (Sum of Lines a-c)	807400 \$	XX	d. TOTAL other service, etc. (Sum of Lines a-c)	807940 \$	XX
			PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4		

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT, SUPPLIES, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Transportation Equipment					Chemicals, Drugs, Soaps—Continued				
17. Railroad transportation equipment		808910	\$	XX	29. Proprietary products, toiletries, druggist sundries		202220	\$	XX
18. Ship, boat, marine propulsion machinery, equipment, and parts		808200	\$	XX	30. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dye stuffs		209110	\$	XX
19. Aircraft, aviation parts, and accessories a. Aircraft engines, airframes, etc.		808101	\$	XX	Other Commodity Lines				
b. Aviation parts, supplies, equipment, and accessories		808102	\$	XX	31. Industrial papers (wrapping, bags, cartons, etc.)		962110	\$	XX
c. TOTAL aircraft, aviation parts, etc. (Sum of Lines a and b)		808100	\$	XX	32. Personal service paper (towelings, cups, facial tissues, etc.)		962120	\$	XX
20. Miscellaneous transportation equipment (except automotive) (Specify kind)			\$	XX	33. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors)		805120	\$	XX
a.			\$	XX	34. Construction, mining, logging, road maintenance equipment and supplies		802100	\$	XX
b.			\$	XX	35. Materials handling equipment (conveyors, conveying equipment)		803300	\$	XX
c.			\$	XX	36. General purpose industrial machinery and equipment		803200	\$	XX
d. TOTAL miscellaneous transportation, etc. (Sum of Lines a-c)		808920	\$	XX	37. Coin operated and other store, service shop machines (Report beauty and barber shop machines on Line 8)		801310	\$	XX
School, Church Supplies, Stationers', Office Supplies					38. Used or rebuilt machinery and equipment		803920	\$	XX
21. School equipment, supplies a. Equipment (including furniture)		806221	\$	XX	39. Rope, cordage, twine (Report wire rope under Line 42)		804940	\$	XX
b. Supplies		806222	\$	XX	40. Other industrial equipment, supplies		804970	\$	XX
c. TOTAL school equipment, etc. (Sum of Lines a and b)		806220	\$	XX					

PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT, SUPPLIES, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

22. Church equipment, supplies	806210	\$	XX	41. Hardware	702210	\$	XX
23. Stationery, office supplies, artists' materials	963110	\$	XX	42. Iron and steel wire, wire products	912130	\$	XX
24. Office machines and equipment	801100	\$	XX	43. Toys, games, fireworks, children's vehicles	991300	\$	XX
25. Office, commercial, and other business furniture				44. Sporting, athletic goods, bicycles	991200	\$	XX
a. Office furniture (wooden, metal)	971201	\$	XX	45. Leather	996940	\$	XX
b. Public building furniture	971202	\$	XX	46. Gasoline, kerosene, distillate, and residual fuel oils	996110	\$	XX
c. Store and restaurant furniture	971203	\$	XX	47. Reconditioned drums and barrels	804500	\$	XX
d. Professional furniture	971204	\$	XX	48. Miscellaneous lines of merchandise (Specify kind)		\$	XX
e. Other furniture	971205	\$	XX	a.			
f. TOTAL office, commercial, etc. (Sum of Lines a-e)	971200	\$	XX	b.		\$	XX
				c.		\$	XX
Chemicals, Drugs, Soaps				d. TOTAL miscellaneous lines, etc. (Sum of Lines a-c)	996990	\$	XX
26. Toilet soaps	202230	\$	XX	49. Labor, service, and rental receipts	999000	\$	XX
27. Laundry soaps, chips, powders, detergents	209140	\$	XX	50. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)			
28. Pharmaceuticals, antibiotics, druggist chemicals, biologicals, botanicals	202210	\$	XX		0	\$	XX

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants—see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Distributor, merchant wholesaler—Check this item if you are primarily engaged in buying merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent, manufacturers' representative—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

11 — Metals service center (with warehouse)

12 — Importer

13 — Exporter

11 — Distributor, merchant wholesaler

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent, manufacturers' representative

47 — Selling agent

— **Other Type of Operation (Please specify)**

COAL, METALS, MINERALS, AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Coal

9111 — Coal (with or without coal yard)

Metals, Ferrous and Nonferrous

9121 — Ferrous metals service center

9122 — Ferrous metals distributor without warehouse

9131 — Nonferrous metals service center

9132 — Nonferrous metals distributor without warehouse

Other Kind of Business

9961 — Gasoline, kerosene, other petroleum products

— Other (Specify) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 35 or 36. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Coal, Scrap					Carbon Steel—Continued				
1. Coal (bituminous and anthracite)		911110	\$	XX	8. Iron and steel finished products, except flat, wire, pipe and tubing a. Rails, tie plates, rail joints, track spikes, axles, wheels		912141	\$	XX
2. Coke		911120	\$	XX	b. Bars (except reinforcement bars), bar size shapes, hot-rolled		912142	\$	XX
3. Iron, steel scrap-prepared (including prompt industrial)		931210	\$	XX	c. Bars, bar-size shapes, cold-finished		912143	\$	XX
4. Iron, steel scrap-unprepared		931220	\$	XX	d. Concrete reinforcement bars		912144	\$	XX
Carbon Steel					e. Tool steel bars		912145	\$	XX
5. Iron and steel products (semifinished) a. Sheet bars, tin plate bars		912111	\$	XX	f. Structural shapes (except bar-size shapes)		912146	\$	XX
b. Wire rods		912112	\$	XX	g. Piling, bearing piles		912147	\$	XX
c. Rough castings, foundry products		912113	\$	XX	h. Steel containers (including cans, pails, etc.)		912148	\$	XX
d. Forgings		912114	\$	XX	i. Other finished products		912149	\$	XX
					j. TOTAL iron and steel finished products, except, etc. (Sum of Lines a-i)		912140	\$	XX
					9. Cast iron soil pipe, tubing		912150	\$	XX

COAL, METALS, MINERALS, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

e. Pig iron, ferro alloys	912115	\$	XX	10. Iron and steel pipe, tubing (except cast iron soil pipe)	912161	\$	XX
f. Other semifinished iron, steel products	912116	\$	XX	a. Tubing (mechanical and pressure)			
g. TOTAL iron and steel products (semifinished) (Sum of Lines a-f)	912110	\$	XX	b. Standard steel pipe	912162	\$	XX
6. Iron and steel products (flat)				c. TOTAL iron and steel pipe, etc. (Sum of Lines a and b)	912160	\$	XX
a. Plates	912121	\$	XX	11. Other carbon steel products (Please specify)		\$	XX
b. Strip (hot-, cold-rolled)	912122	\$	XX	a.		\$	XX
c. Sheets (cold-rolled)	912123	\$	XX	b.		\$	XX
d. Sheets (hot-rolled)	912124	\$	XX	c.		\$	XX
e. Black plate	912125	\$	XX	d. TOTAL other carbon steel products (Sum of Lines a-c)	912170	\$	XX
f. Sheets (galvanized, otherwise coated)	912126	\$	XX	Other Steel			
g. Tin plate, terneplate	912127	\$	XX	12. Alloy steel			
h. Fabricated and structural plate products	912128	\$	XX	a. Bars, hot-rolled or cold-finished	912181	\$	XX
i. Other flat iron, steel products	912129	\$	XX	b. Tool steel bars	912182	\$	XX
j. TOTAL iron and steel products (flat) (Sum of Lines a-i)	912120	\$	XX	c. Pipe and tubing	912183	\$	XX
7. Iron and steel wire, wire products				d. Other alloy steel (including plate, sheet, strip)	912184	\$	XX
a. Wire-plain, coated, barbed, twisted	912131	\$	XX	e. TOTAL alloy steel (Sum of Lines a-d)	912180	\$	XX
b. Nails and staples (including tacks and brads)	912132	\$	XX	13. Stainless steel			
c. Woven and welded wire fence, fence posts, fittings, and accessories	912133	\$	XX	a. Plates	912191	\$	XX
d. Wire rope and strand (including galvanized), bale ties	912134	\$	XX	b. Strip	912192	\$	XX
e. Reinforcement mesh (welded and woven)	912135	\$	XX	c. Sheets	912193	\$	XX
f. TOTAL iron and steel wire, etc. (Sum of Lines a-e)	912130	\$	XX	d. Bars, bar-size shapes	912194	\$	XX
				e. Other stainless steel	912195	\$	XX
				f. TOTAL stainless steel (Sum of Lines a-e)	912190	\$	XX
PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4							

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

COAL, METALS, MINERALS, AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Copper, Brass					Hardware, Machinery, Plumbing, Heating				
14. Copper wire (electrical only) mill products (report copper mill products other than electrical wire on Lines 15a, b, c, and d below)		913110	\$	XX	18. Metal millwork (doors, frames, screens, weather stripping, etc.)		981430	\$	XX
15. Other copper and brass mill products					19. General purpose industrial machinery and equipment		803200	\$	XX
a. Flat products (sheets, strips, plates)		913121	\$	XX	20. Farm, dairy machinery, parts and equipment, poultry equipment (including tractors)		805120	\$	XX
b. Tubular products (pipes, tubes)		913122	\$	XX	21. Oil well, oil refining machinery, equipment and steel pipe, tubing		803500	\$	XX
c. Rod, non-electrical wire and extruded shapes		913123	\$	XX	22. Abrasives, abrasive materials		804910	\$	XX
d. TOTAL other copper, etc. (Sum of Lines a-c)		913120	\$	XX	23. Mechanical rubber goods		804930	\$	XX
Other Nonferrous Metals, Minerals					24. Cordage, twine, rope (Report wire rope on Line 7)		804940	\$	XX
16. Aluminum shapes, forms, etc.					25. Industrial valves and fittings (except plumbing and oil marketing)		804300	\$	XX
a. Plate (.250 inch and over)		913131	\$	XX	26. Other industrial equipment, supplies		804970	\$	XX
b. Sheet and coil (.006 inch to .249 inch)		913132	\$	XX	27. Hardware		702210	\$	XX
c. Rod, bar and wire—rolled or extruded (rounds, hexes, squares and rectangles). Report extruded shapes on Line e below		913133	\$	XX	Other Commodity Lines				
d. Pipe and tubing (including hollow bar, square and rectangular tubing)		913134	\$	XX	30. Industrial papers (cartons, wrappings, bags, etc.)		962110	\$	XX
e. Extruded shapes (report all not entered on Line c above, including rolled or extruded structurals)		913135	\$	XX	31. Glass containers, bottlers suppliers		804950	\$	XX
f. Foils		913136	\$	XX	32. Building materials		982990	\$	XX
g. TOTAL aluminum shapes, etc. (Sum of Lines a-f)		913130	\$	XX	33. Gasoline, kerosene, distillate and residual fuel oils, etc.		996110	\$	XX
17. Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores					34. Miscellaneous lines of merchandise (Please specify)			\$	XX
a. Magnesium		913141	\$	XX	a.			\$	XX
b. Nickel		913142	\$	XX	b.			\$	XX
c. Tin, lead, zinc, etc.		913143	\$	XX	c.			\$	XX
d. Metallic ores, concentrates		913144	\$	XX	d. TOTAL miscellaneous lines (Sum of Lines a-c)		996990	\$	XX
e. TOTAL nonferrous metals, etc. (Sum of Lines a-d)		913140	\$	XX	35. Receipts for processing on customers' materials		997000	\$	XX
					36. Service and rental receipts from customers except Line 35 above		999000	\$	XX
					TOTAL SALES IN 1963				
					(Sum of entries in heavily outlined boxes should be the same as Item 5a)				

11. TYPE OF OPERATION

MERCHANT—Check one of the items under **Merchant** if you are primarily engaged in buying and selling merchandise.

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Dealer, jobber, merchant—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if you sell (or buy) on an agency basis, see below.

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (specify)—If none of the above types applies check this item and describe briefly your method of operation.

3-1↓

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 — Importer

13 — Exporter

11 — Dealer, jobber, merchant

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

47 — Selling agent

Other Type of Operation (Please specify)

12. KIND OF BUSINESS, POWER EQUIPMENT

a. Kind of Business—Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If NONE applies, check the last item and enter the description by which your business is known to the trade or public.

Iron, Steel Scrap

9311 — Iron, steel scrap (with power processing equipment—shears, pressers, crushers, etc.)

9312 — Iron, steel scrap (without power processing equipment)

Secondary Materials

9321 — Nonferrous metallic scrap

9322 — Waste paper

9323 — Wiping cloths, rags, textile waste

9312 — Wrecked cars, auto wreckers

9329 — Other secondary materials (*Specify*)

Other Kind of Business

1031 — Automotive parts, accessories, equipment

— Other (*Specify*)

3-2

b. Power scrap processing equipment of this establishment. Do you operate the following in this place of business? (Please check each item as appropriate)

(1) Alligator shears

1 ☐ Yes 2 ☐ No

(2) Hydraulic baling presses

1 ☐ Yes 2 ☐ No

(3) Hydraulic guillotine shears

1 ☐ Yes 2 ☐ No

(4) Other power processing equipment (*Specify*)

1 ☐ Yes 2 ☐ No

Key

3-3

3-4

3-5

3-6↑

SCRAP, WASTE MATERIALS, AND RELATED TRADES--Continued

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 20. If figures based on records are not available, give best possible approximations.

Description	Quantity	Key	4		Description	Code	4	
			Total sales in 1963 Dollars	Cents			Total sales in 1963 Dollars	Cents
Scrap and Secondary Materials								
1. Prepared (including prompt industrial) iron, steel scrap—except alloy	(Tons)	5			12. Reconditioned drums and barrels	804500	\$	XX
2. Unprepared iron, steel scrap	(Tons)	5-1	931210	\$	13. Hides, skins, and pelts	509100	\$	XX
3. Alloy steel scrap (including the stainless series)	(Pounds)	5-2	931220	\$	14. Used automotive parts, equipment	103130	\$	XX
4. Waste rags, textile waste, wiping cloths	(Pounds)	5-3	931230	\$	15. Iron and steel (flat, bars, shapes, etc.)	912120	\$	XX
5. Waste paper	(Pounds)	5-4	932300	\$	16. Metalworking machinery, equipment, and supplies	803400	\$	XX
6. Zinc scrap	(Pounds)	5-5	932200	\$	17. Used or rebuilt machinery and equipment	803920	\$	XX
7. Aluminum scrap	(Pounds)	5-6	932140	\$	18. Wool, mohair	509300	\$	XX
8. Scrap copper, copper base alloy	(Pounds)	5-7	932110	\$	19. Miscellaneous lines of merchandise (Please specify)		\$	XX
9. Scrap lead	(Pounds)	5-8	932120	\$	a.		\$	XX
10. Other nonferrous metallic scrap	(Pounds)	5-9★	932130	\$	b.		\$	XX
11. Other waste materials, scrap (rubber, bones, glass, etc.)				\$	c.		\$	XX
				\$	d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$	XX
				\$	20. Labor, service, and rental receipts	999000	\$	XX
				\$	21. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a) →	0	\$	XX

PAPER, PAPER PRODUCTS, AND RELATED TRADES

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account, not producing it. (Brokers, agents, commission merchants see below).

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or Truck Distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing Agent, Resident Buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other Type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

3-14

Merchant (buying and selling on own account)

12 — Importer

13 — Exporter

16 — Wagon or Truck Distributor

11 — Wholesaler, Distributor, Jobber

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission Merchant

44 — Import Agent

45 — Export Agent

46 — Manufacturers' Agent

47 — Selling Agent

48 — Purchasing Agent, Resident Buyer

— Other Type of Operation (Please specify) _____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

PAPER, PAPER PRODUCTS AND RELATED TRADES--Continued

12. KIND OF BUSINESS

Check the ONE item that best describes the *principal kind of business* of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Wallpaper, Paper, Stationery

9968 — Wallpaper

9631 — Stationery, office supplies

9611 — Printing and writing paper

9621 — Industrial and personal service papers

9641 — Combination printing and industrial papers

Other Kind of Business

9952 — Advertising specialties, calendars, novelties

9322 — Waste paper

— Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 39. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Paper, Wallpaper			Appliances, Furniture, Floor Coverings—Continued						
1. Wallpaper		996800	\$	XX	19. Floor coverings (carpets, rugs, linoleum, etc.)		972300	\$	XX
2. Roll newspaper and rotogravure papers		961120	\$	XX	20. Mirrors, lamps, picture frames		972920	\$	XX
3. Printing and writing paper		961110	\$	XX	21. Miscellaneous homewares, kitchen utensils, kitchen tools		972930	\$	XX
			Photographic Goods, Toys, Games, Etc.						
4. Personal service papers (towel, cups, facial tissues, etc.)		962120	\$	XX	22. Photographic goods (cameras, sensitized film, etc.)		991100	\$	XX
5. Industrial papers (wrapping, bags, cartons, etc.)		962110	\$	XX	23. Toys, games, fireworks, children's vehicles		991300	\$	XX
6. Paperboard, boxboard		962130	\$	XX	24. Advertising specialties, calendars, novelties		995200	\$	XX
			Soaps, Detergents						
7. Building and construction paper		982960	\$	XX	25. Toilet soaps		202230	\$	XX
8. Waste paper		932200	\$	XX	26. Laundry soaps, chips, powders, detergents		209140	\$	XX

PAPER, PAPER PRODUCTS AND RELATED TRADES--Continued
13. Analysis of Sales by Commodity Lines--Continued

Stationery, Office Equipment, Machines, School Supplies					Foods, Tobacco				
9. Stationery, office supplies, artists' materials a. Stationery	963111	\$	XX	XX	27. Cigarettes, cigars, tobacco	941100	\$		XX
b. Carbon paper, stencil paper, inked ribbon	963112	\$	XX	XX	28. Confectionery (including fountain syrups, toppings)	405100	\$		XX
c. Looseleaf binders, blank books, ruled forms	963113	\$	XX	XX	29. Miscellaneous food products	409980	\$		XX
d. Pens, mechanical pencils	963114	\$	XX	XX	Other Commodity Lines				
e. Other office supplies	963115	\$	XX	XX	30. Notions (thread, buttons, etc.)	302200	\$		XX
f. Artists' supplies	963116	\$	XX	XX	31. Twine, cordage, rope	804940	\$		XX
g. TOTAL stationery, office equipment, etc. (Sum of Lines a-f)	963110	\$	XX	XX	32. Hardware	702210	\$		XX
10. Shipping room supplies (gummed labels, etc.)	963120	\$	XX	XX	33. Laundry, dry cleaning equipment, supplies	807300	\$		XX
11. Office machines a. Adding, accounting, computing machines	801101	\$	XX	XX	34. Custodial (janitors') supplies	807200	\$		XX
b. Duplicating machines	801102	\$	XX	XX	35. Proprietary products, toiletries, druggist sundries	202220	\$		XX
c. Typewriters	801104	\$	XX	XX	36. Printing, duplicating inks	804960	\$		XX
d. Other office machines	801105	\$	XX	XX	37. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs	209110	\$		XX
e. TOTAL office machines (Sum of Lines a-d)	801100	\$	XX	XX	38. Miscellaneous lines of merchandise (Specify kind)				
12. Books, paper backs, magazines, printed materials	992100	\$	XX	XX	a.		\$		XX
13. School equipment, supplies	806220	\$	XX	XX	b.		\$		XX
14. Greeting cards, Christmas cards, etc.	963130	\$	XX	XX	c.		\$		XX
Appliances, Furniture, Floor Coverings					d. TOTAL miscellaneous lines, etc. (Sum of Lines a-c)	996990	\$		XX
15. Non-console radios and record players	604120	\$	XX	XX	39. Service and rental receipts from customers	999000	\$		XX
16. Electric housewares, small appliances, parts and supplies	604130	\$	XX	XX	40. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$		XX
17. Household furniture	971100	\$	XX	XX					
18. Office, commercial and other business furniture	971200	\$	XX	XX					

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

FURNITURE, HOME FURNISHINGS, AND RELATED TRADES

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise, not producing it. (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies check this item and describe briefly your method of operation.

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Home Furnishings, Floor Coverings

- 9721 — China, glassware, crockery
- 9722 — Curtains, draperies, shades, blinds
- 9722 — Linens, domestics
- 9723 — Floor coverings
- 9729 — Other home furnishings (*Specify*)

Furniture

- 9711 — Household furniture
- 9712 — Office, business furniture

Other Kind of Business

- 9965 — Musical instruments, sheet music, records
- 6041 — Appliances, television and radio sets, record players
- Other (*Specify*)

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

- 12 — Importer
- 13 — Exporter
- 11 — Wholesaler, distributor, jobber

Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

- 41 — Auction company
- 42 — Broker (representing buyers or sellers)
- 43 — Commission merchant
- 44 — Import agent
- 45 — Export agent
- 46 — Manufacturers' agent
- 47 — Selling agent
- 48 — Purchasing agent, resident buyer

Other Type of Operation (Please specify)

FURNITURE, HOME FURNISHINGS, AND RELATED TRADES--Continued

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 27. If figures based on records are not available, give best possible approximations.

Description	4		Total sales in 1963		Code	Description	4		Total sales in 1963	
	Dollars	Cents	Dollars	Cents			Dollars	Cents		
Home Furnishings										
1. Household linens, domestics (except curtains, draperies)						10. Non-console radios and record players				XX
a. Bedspreads, comfortables, blankets	972221	\$				11. Major appliances, television sets, console radios and record players	604110	\$		XX
b. Table linens	972222	\$				12. Electrical housewares, small appliances, parts and supplies	604130	\$		XX
c. Sheets, pillowcases	972223	\$				Other Commodity Lines				
d. Towels, washcloths	972224	\$				13. Paints, varnishes, lacquers, enamels	208100	\$		XX
e. Other linens and domestics	972225	\$				14. Hardware	702210	\$		XX
f. TOTAL household linens, etc. (Sum of Lines a-e)	972220	\$				15. Stationery, office supplies, artists' materials	963110	\$		XX
2. Curtains, draperies	972210	\$				16. Office machines, equipment	801100	\$		XX
3. Shades, venetian blinds	972230	\$				17. Toys, games, fireworks, children's vehicles	991300	\$		XX
4. China, glassware, crockery (including plastic)	972100	\$				18. Sporting, athletic goods, bicycles	991200	\$		XX
5. Mirrors, lamps, picture frames	972920	\$				19. Store fixtures and equipment	801330	\$		XX
6. Kitchen utensils, kitchen tools, miscellaneous homewares	972930	\$				20. Men's, boys' clothing, furnishings (except shoes)	305200	\$		XX
7. Floor coverings	972301	\$				21. Women's, misses', children's, infants' clothing, accessories (except shoes)	305310	\$		XX
a. Carpets, rugs	972302	\$				22. Yard or piece goods	302100	\$		XX
b. Linoleum, other hard surfaces	972303	\$				23. Upholsterers' fabrics, supplies	807930	\$		XX
c. Other floor coverings	972300	\$				24. Silverware, plated ware, miscellaneous jewelry	994200	\$		XX
d. TOTAL floor coverings (Sum of Lines a-c)						25. Phonograph records, musical instruments, sheet music	996500	\$		XX
Furniture, Appliances										
8. Household furniture	971101	\$				26. Miscellaneous lines of merchandise (Specify)		\$		XX
a. Household furniture	971102	\$				a.		\$		XX
b. Mattresses, bedsprings	971100	\$				b.		\$		XX
c. TOTAL household furniture (Sum of Lines a and b)						c.		\$		XX
9. Office, commercial and other businesses furniture	971201	\$				d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$		XX
a. Office furniture (wooden, metal)	971202	\$				27. Service and rental receipts from customers	999000	\$		XX
b. Public-building furniture	971203	\$				TOTAL SALES IN 1963				
c. Store and restaurant furniture	971204	\$				(Sum of entries in heavily outlined boxes should be the same as Item 5a)				
d. Professional furniture	971205	\$							0	\$
e. Other furniture	971200	\$								XX
f. TOTAL office, commercial, etc. (Sum of Lines a-e)										

11. TYPE OF OPERATION

Merchant—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account (not producing it). (Brokers, agents, commission merchants see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wholesaler, Distributor, Jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below.

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company).

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission Merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import Agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export Agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' Agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling Agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies, check this item and describe briefly your method of operation.

Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.

Merchant (buying and selling on own account)

12 — Importer

13 — Exporter

11 — Wholesaler, distributor, jobber

21 — Manufacturers' Sales Branch or Sales Office

Broker, Agent, Commission Merchant

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent

47 — Selling agent

— Other Type of Operation (Please specify)

12. KIND OF BUSINESS

Check the ONE item that best describes the *principal kind of business* of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Lumber, Millwork

- 9811 — Lumber (without yard)
9812 — Lumber (with yard)
9813 — Plywood
9814 — Millwork (metal or wood)

Construction Materials

- 9821 — Brick, tile, cement, lime, sand, gravel
9822 — Glass (flat, brick)
9823 — Roofing, siding, insulation material

Construction Materials—Continued

- 9829 — Other construction material (*Specify*) _____

Other Kind of Business

- 9963 — Forest products except lumber (logs, piles, posts, stumps, etc.)
9723 — Floor coverings
— Mining or quarrying (sand and gravel, rock, coal, etc.)
— Other (*Specify*) _____

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 36. If figures based on records are not available, give best possible approximations.

Description	Code	Total sales in 1963		Description	Code	Total sales in 1963	
		Dollars	Cents			Dollars	Cents
1. Logs, piles, pulpwood, poles, posts, stumps, etc.	996310	\$	XX	23. Roofing, siding, rain-carrying equipment (except wood shingles) a. Asphalt shingles, roofing, siding, and tarred felts	982311	\$	XX
2. Lumber (rough, dressed, finished) a. Softwoods (except flooring)	981101	\$	XX	b. Asbestos cement roofing, siding, shingles	982312	\$	XX
b. Hardwoods (except flooring)	981102	\$	XX	c. Galvanized iron and steel sheets	982313	\$	XX
c. Flooring	981103	\$	XX	d. Aluminum sheets	982314	\$	XX
d. TOTAL lumber (<i>Sum of Lines a-c</i>)	981100	\$	XX	e. Rain-carrying equipment (gutters, down spouts, etc.)	982315	\$	XX
3. Floor coverings (hard and soft surface)	972300	\$	XX	f. All other types (except wood shingles)	982316	\$	XX
4. Plywood (including chipboard and particle board) a. Hardwood	981301	\$	XX	g. TOTAL roofing, siding, etc. (<i>Sum of Lines a-f</i>)	982310	\$	XX
b. Softwood	981302	\$	XX	24. Prefabricated structural assemblies including mobile homes a. Structural assemblies	982921	\$	XX
c. TOTAL plywood, etc. (<i>Sum of Lines a and b</i>)	981300	\$	XX	b. Mobile homes	982922	\$	XX
				c. TOTAL prefabricated, etc. (<i>Sum of Lines a and b</i>)	982920	\$	XX

LUMBER, CONSTRUCTION MATERIALS, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

		981410	\$	XX	25. Other building materials (Specify kind)		
					a.		\$
5. Wood shingles				XX			XX
6. Wood millwork (doors, windows, cabinets, etc.)		981420	\$	XX	b.		\$
7. Metal millwork (doors, windows, cabinets, weatherstripping, mouldings, etc.)		981430	\$	XX	c. TOTAL other building materials (Sum of Lines a and b)	982990	\$
8. Veneer, other wood products		981440	\$	XX	26. Major appliances, television sets, console radios and record players	604110	\$
9. Brick, blocks, tile, clay sewer pipe, flue linings, refractories		982110	\$	XX	27. Electric housewares and small appliances	604130	\$
10. Concrete products, building stone		982930	\$	XX	28. Room air conditioners	604140	\$
11. Building and construction paper		982960	\$	XX	29. Electrical wiring supplies, construction materials	602310	\$
12. Wallboard and hardboard		982910	\$	XX	30. Barrels, boxes, box shooks, etc.	996320	\$
13. Insulation materials and insulation board		982320	\$	XX	31. Hardware, builders and other	702210	\$
14. Nails, staples, spikes, wire, mesh, etc.		912130	\$	XX	32. Warm-air heating-cooling equipment supplies	704110	\$
15. Cement, lime, plaster, stucco		982120	\$	XX	33. Plumbing fixtures, equipment, supplies	704300	\$
16. Adhesives, mastics		982970	\$	XX	34. Paints, varnishes, lacquers, enamels	208100	\$
17. Glass (flat, brick, etc.)		982200	\$	XX	35. Miscellaneous lines of merchandise (Specify kind)		
18. Sand, gravel, crushed stone		982130	\$	XX	a.		\$
19. Ready- or transit-mixed concrete		982940	\$	XX	b.		\$
20. Iron and steel pipe, tubing (except cast iron soil pipe)		912160	\$	XX	c. TOTAL miscellaneous lines, etc. (Sum of Lines a and b)	996990	\$
21. Structural iron, steel (except roofing and millwork)				XX	36. Service and rental receipts from customers	999000	\$
22. Plastic building materials		982950	\$	XX	37. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)	0	\$

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. GRAIN ELEVATOR, WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963		Page 2
a. Bin space for loose grain, December 31, 1963	Bin space, rated capacity (Bushels)	Key
	(1) Wooden	3-3
	(2) Concrete	3-4
	(3) Metal-round bins	3-5
	(4) Metal-flat or other metal buildings	3-6
	(5) Other, brick, etc.	3-7
(6) TOTAL CAPACITY, all types of construction (Sum of Lines (1)-(5).)		3-8
b. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment	Square Feet	3-9
c. On December 31, 1963, did you have tank storage capacity for bulk petroleum products? <input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	3-10
If "Yes," above ground storage capacity—(1) For gasoline, kerosene, distillate, and residual fuel oils	Gallons	3-11★
(2) For liquefied petroleum gases		
3-1↓		
Check the ONE item that is best suited to your business—the basis on which the major portion of your operation was conducted in 1963.		
Merchant (buying and selling on own account)		
12 — Importer		
13 — Exporter		
16 — Wagon or truck distributor		
15 — Terminal grain elevator (See Item 10a)		
11 — Wholesaler, distributor, jobber		

11. TYPE OF OPERATION

MERCHANT—Check one of the items under *merchant* if you are primarily engaged in buying and selling merchandise on your own account (not producing it) and not buying primarily from farmers. If you buy primarily from farmers see "Farm Products Assemblers" below. (Brokers, agents, commission merchants, see below.)

Importer—Check this item if your source of purchase is primarily foreign.

Exporter—Check this item if you are primarily engaged in purchasing goods in the United States and selling them to foreign customers (See Item 6).

Wagon or truck distributor—Check this item if you customarily sell from a truck or other vehicle, combining the function of salesman with that of deliveryman, and carry a limited assortment of well-known fast-moving items.

Terminal grain elevator—Check this item if the report covers a grain elevator receiving grain primarily by rail, ship, or barge rather than direct from farmers via truck or wagon.

Wholesaler, distributor, jobber—Check this item if you are primarily engaged in buying and selling merchandise in the United States market, and if none of the above types is primary to your operation. However, if your company manufactures the product sold, or if you sell (or buy) on an agency basis, see below

SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES, AND RELATED TRADES--Continued

11. Type of Operation--Continued

21 — Manufacturers' Sales Branch or Sales Office

MANUFACTURERS' SALES BRANCH OR SALES OFFICE (Selling goods manufactured by your company)

BROKER, AGENT, COMMISSION MERCHANT—Check one of these items if you are primarily engaged in selling (or buying) merchandise on an agency basis for others, but not dealing primarily on own account.

Auction company—Check this item if this establishment is primarily engaged in selling merchandise for others by the auction method.

Broker—Check this item if you are primarily engaged in selling (or buying) merchandise on a brokerage basis for others in the United States market, but not receiving goods on consignment.

Commission merchant—Check this item if this establishment is primarily engaged in receiving goods on consignment and selling them in the United States market.

Import agent—Check this item if you are primarily engaged in representing, on an agency basis, firms outside the United States selling goods in the domestic market.

Export agent—Check this item if you are primarily engaged in representing, on an agency basis, domestic firms selling merchandise outside the United States or its possessions.

Manufacturers' agent—Check this item, rather than "broker," if you sell for a limited number of manufacturers on a continuing agency basis.

Selling agent—Check this item if you are primarily engaged in selling, on an agency basis, in the domestic market all or the major portion of the output of your clients.

Purchasing agent, resident buyer—Check this item if you are primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers, on a continuing basis.

FARM PRODUCTS ASSEMBLER (Check one of these items if you purchase primarily from farmers)

Country grain elevator—Check this item if the report covers a grain elevator, cooperative or other, buying and receiving grain direct from farmers by truck or wagon.

Commission buyer of farm products—Check this item if this establishment is primarily engaged in buying farm products on a commission basis for others.

Buyer of farm products—Check this item if this establishment is engaged in marketing products received direct from farmers and if none of the above classifications applies.

OTHER TYPE OF OPERATION

Other type (Please specify)—If none of the above types applies, check this item and describe briefly your method of operation.

Broker, Agent, Commission Merchant

41 — Auction company

42 — Broker (representing buyers or sellers)

43 — Commission merchant

44 — Import agent

45 — Export agent

46 — Manufacturers' agent

47 — Selling agent

48 — Purchasing agent, resident buyer

Farm Products Assembler

51 — Country grain elevator (See Item 10 a)

53 — Commission buyer of farm products

56 — Buyer of farm products

— **Other Type of Operation (Please specify)**

12. KIND OF BUSINESS

Check the ONE item that best describes the **principal kind of business** of this establishment in 1963. If none applies, check the last item and enter the description by which your business is known to the trade or public.

Amusement, Sporting Goods

9911 — Camera, photographic supplies

9912 — Sporting goods

9913 — Toys, games, fireworks

9919 — Other recreation goods (*Specify*) _____

Farm Supplies

9931 — Feeds (animal and poultry)

9932 — Fertilizer, agricultural chemicals

9933 — Seeds (field, vegetable, flower), bulbs

8051 — Farm and garden machinery, equipment.

9939 — Other farm supplies (*Specify*) _____

Jewelry, Diamonds, Etc.

9941 — Diamonds, other precious stones, metals

9942 — Jewelry, watches, clocks, silverware.

Gifts, Art Goods, Advertising Specialties, Calendars, Novelties

9951 — Gifts, art goods

9952 — Advertising specialties, calendars, novelties

Other Products

9961 — Petroleum products

9962 — Flowers, plants, florists' supplies

9921 — Books, periodicals, newspapers

9963 — Forest products, except lumber (logs, piles, posts, wooden boxes, pulpwood, stumps, etc.)

9964 — General merchandise

9965 — Musical instruments, records, sheet music

9966 — Textile bags, bagging, burlap

9967 — Food, beverage basic materials (raw sugar, industrial molasses, ice, sausage casings, etc.)

9968 — Wallpaper

Other Kind of Business

— Feed manufacturer (milling or mixing poultry or livestock feeds)

— Other (*Specify*) _____

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES, AND RELATED TRADES--Continued

13. ANALYSIS OF SALES BY COMMODITY LINES

Report the dollar volume of sales in 1963 of each of the following commodity lines which you sold. Include service receipts on Line 74 or 75. If figures based on records are not available, give best possible approximations.

Description	4	Code	Total sales in 1963		Description	4	Code	Total sales in 1963	
			Dollars	Cents				Dollars	Cents
Photographic, Amusement, Sporting Goods									
1. Theater, studio equipment (except photographic)		991930	\$				991930	\$	XX
2. Photographic goods									
a. Cameras, parts, accessories, mounts		991101	\$				991101	\$	XX
b. Projection apparatus		991102	\$				991102	\$	XX
c. Motion picture studio, theater equipment		991103	\$				991103	\$	XX
d. Developing, printing, dark room apparatus		991104	\$				991104	\$	XX
e. Sensitized, unexposed photographic film		991105	\$				991105	\$	XX
f. Other photographic goods		991106	\$				991106	\$	XX
g. TOTAL photographic goods (Sum of Lines a-f)		991100	\$				991100	\$	XX
3. Toys, games, fireworks, children's vehicles									
a. Toys, games, fireworks		991301	\$				991301	\$	XX
b. Children's vehicles (except bicycles)		991302	\$				991302	\$	XX
c. TOTAL toys, etc. (Sum of Lines a and b)		991300	\$				991300	\$	XX
4. Sporting, athletic goods, bicycles									
a. Athletic equipment, supplies		991201	\$				991201	\$	XX
b. Arms and ammunition		991202	\$				991202	\$	XX
c. Boats and boating accessories (except motors, machinery, and engine supplies reported on line 5)		991203	\$				991203	\$	XX
d. Bicycles		991204	\$				991204	\$	XX
Farm Supplies, Farm Products, Etc.—Continued									
23. Seeds									
a. Sorghum seeds		993301	\$				993301	\$	XX
b. Seed corn		993302	\$				993302	\$	XX
c. Cereal grain seeds (wheat, oats, rye, barley)		993303	\$				993303	\$	XX
d. Field seed for forage and pasture		993304	\$				993304	\$	XX
e. Fine seeds for lawn and turf		993305	\$				993305	\$	XX
f. Vegetable seeds		993306	\$				993306	\$	XX
g. Flower seeds and bulbs		993307	\$				993307	\$	XX
h. TOTAL seeds (Sum of Lines a-g)		993300	\$				993300	\$	XX
24. Flowers, plants, florists' supplies, etc.									
a. Cut flowers, potted plants		996201	\$				996201	\$	XX
b. Roots, nursery stock		996202	\$				996202	\$	XX
c. Florists' supplies		996203	\$				996203	\$	XX
d. TOTAL flowers, etc. (Sum of Lines a-c)		996200	\$				996200	\$	XX
Books, Stationery, Wallpaper									
25. Books, magazines, printed materials		992100	\$				992100	\$	XX
26. Stationery, office supplies, artists materials		993110	\$				993110	\$	XX
27. Wallpaper		996800	\$				996800	\$	XX

SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

e. Camping equipment		991205	\$	XX	Foods		
f. Fishing tackle and equipment		991206	\$	XX	28. Canned, bottled foods	409300	\$ XX
g. Ski equipment, supplies		991207	\$	XX	29. Coffee (green, roasted)	409410	\$ XX
h. Other (water sports, archery, etc.)		991208	\$	XX	30. Sugar (refined)	409930	\$ XX
i. TOTAL sporting, etc. (Sum of Lines a-h)		991200	\$	XX	31. Eggs (fresh, storage)	404110	\$ XX
5. Ship, boat, marine propulsion machinery, equipment and parts		808200	\$	XX	32. Poultry (live, dressed)	404120	\$ XX
6. Billiards, pool, bowling equipment and supplies		991910	\$	XX	33. Food, beverage basic materials a. Malt, malt extract	996701	\$ XX
7. Musical instruments, phonograph records, sheet music a. Musical instruments		996501	\$	XX	b. Raw sugar	996702	\$ XX
b. Phonograph records		996502	\$	XX	c. Sausage casings	996703	\$ XX
c. Sheet music		996503	\$	XX	d. Yeast (brewers, bakers)	996704	\$ XX
d. TOTAL musical instruments, etc. (Sum of Lines a-c)		996500	\$	XX	e. Other basic food products (fruit peel, chocolate coatings, hop extract, ice, brown rice, beverage base, etc.)	996705	\$ XX
8. Other recreation, hobby goods		991940	\$	XX	f. TOTAL food, beverage, etc. (Sum of Lines a-e)	996700	\$ XX
Jewelry, Art Goods, Greeting Cards, Advertising Novelties					Dry Goods, Apparel, Furniture, Home Furnishings		
9. Precious stones (cut) and metals		994100	\$	XX	34. Yard or piece goods	302100	\$ XX
10. Jewelry, silverware, trophies a. Clocks, watches, watch movements		994201	\$	XX	35. Notions (thread, buttons, etc.)	302200	\$ XX
b. Costume jewelry		994202	\$	XX	36. Other textile products a. Textile bags	996601	\$ XX
c. Jewelers' tools, findings and watch materials		994203	\$	XX	b. Asbestos textiles	996602	\$ XX
d. Silverware, plated ware, miscellaneous jewelry		994204	\$	XX	c. Canvas products	996603	\$ XX
e. TOTAL jewelry, etc. (Sum of Lines a-d)		994200	\$	XX	d. Felt	996604	\$ XX
11. Gifts, art goods, novelties, etc.		995100	\$	XX	e. Burlap	996605	\$ XX
12. Greeting cards		963130	\$	XX	f. TOTAL other textile products (Sum of Lines a-e)	996600	\$ XX
13. Advertising specialties, calendars, novelties		995200	\$	XX			

SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

Farm Supplies, Farm Products, Etc.					37. Women's, misses', children's, infants' clothing, accessories	
					305310	\$
14. Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.		502100	\$	XX		XX
15. Hay, alfalfa, other farm supplies		993900	\$	XX		XX
16. Feeds (mixed and other) including pet food						
a. Poultry, livestock feeds mixed or milled at this establishment		993111	\$	XX		XX
b. Feeds bought and sold		993112	\$	XX		XX
c. TOTAL feeds, etc. (Sum of Lines a and b)		993110	\$	XX		XX
17. Feed ingredients (alfalfa meal, soybean meal, cotton seed meal, fish meal, meat meal, mill run bran, etc.)		993120	\$	XX		XX
18. Fertilizer, fertilizer materials		993210	\$	XX		XX
Petroleum, LP Gas						
19. Agricultural chemicals, including insecticides and fungicides, etc. (except fertilizer)		993221	\$	XX		XX
a. Weed killers, soil sterilizers, soil conditioners						
b. Insecticides, fungicides, pesticides		993222	\$	XX		XX
c. TOTAL agricultural chemicals, etc. (Sum of Lines a and b)		993220	\$	XX		XX
20. Garden machinery, equipment, supplies		805110	\$	XX		XX
21. Farm, dairy machinery, parts, and equipment, poultry equipment (including tractors)						
22. Vegetable oils (cottonseed, linseed)		805120	\$	XX		XX
		996950	\$	XX		XX
TOTAL petroleum products (Sum of Lines a-c)					996110	\$
PLEASE COMPLETE LISTING COMMODITY LINES ON PAGE 4						

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

SPORTING GOODS, JEWELRY, ART GOODS, FARM SUPPLIES, AND RELATED TRADES--Continued

13. Analysis of Sales by Commodity Lines--Continued

Description	Code	Total sales in 1963		Description	Code	Total sales in 1963	
		Dollars	Cents			Dollars	Cents
Other Commodity Lines				Other Commodity Lines—Continued			
47. Leather	996940	\$	XX	65. Reconditioned drums and barrels	804500	\$	XX
48. Luggage, saddlery, harness	996910	\$	XX	66. Iron and steel finished products (rails, bars, structural shapes, piling, containers, etc.)	912140	\$	XX
49. Industrial yarns	996920	\$	XX	67. Copper wire (electrical only) mill products (report copper mill products other than electrical wire on Line 68, below)	913110	\$	XX
50. Logs, piles, pulpwood, poles, posts, stumps, etc.	996310	\$	XX	68. Other copper, brass mill products (all copper, brass mill products except electrical wire which should be reported on Line 67)	913120	\$	XX
51. Barrels, boxes, box shooks, etc.	996320	\$	XX	69. Aluminum shapes, forms, etc.	913130	\$	XX
52. Lumber (rough, dressed, finished)	981100	\$	XX	70. Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores	913140	\$	XX
53. Non-console radios and record players	604120	\$	XX	71. Coal (bituminous and anthracite)	911110	\$	XX
54. Electric housewares and small appliances	604130	\$	XX	72. Industrial papers (wrapping, bags, cartons, etc.)	962110	\$	XX
55. Hardware	702210	\$	XX	73. Miscellaneous lines of merchandise (Please specify)			
56. Room air conditioners	604140	\$	XX	a.		\$	XX
57. Major appliances, television sets, console radios and record players	604110	\$	XX	b.		\$	XX
58. Commercial fishing equipment, supplies	991920	\$	XX	c.		\$	XX
59. School equipment, supplies	806220	\$	XX	d. TOTAL miscellaneous lines (Sum of Lines a-c)	996990	\$	XX
60. Automotive parts	103120	\$	XX	74. Receipts from Commodity Credit Corporation	998000	\$	XX
61. Tires, tubes	104100	\$	XX	75. Other labor, service, and rental receipts from customers	999000	\$	XX
62. Proprietary products, toiletries, druggist sundries	202220	\$	XX	76. TOTAL SALES IN 1963 (Sum of the entries in heavily outlined boxes should be the same as Item 5a)	0	\$	XX
63. Paints, varnishes, lacquers, enamels	208100	\$	XX				
64. Industrial organic and inorganic chemicals, acids, gases, fats, oils, explosives, naval stores, dyestuffs	209110	\$	XX				

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS		1963 CENSUS OF BUSINESS MANUFACTURERS' SALES BRANCHES AND SALES OFFICES FOOD, TOBACCO, AND KINDRED PRODUCTS													
<p>CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.</p> <p>In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.</p> <p style="text-align: center;">CB-51A-1 (5101)</p>		<p>3. FORM OF OWNERSHIP (Check one)</p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>0 <input type="checkbox"/> Corporation (Do not include any form of cooperative association)</p> <p>8 <input type="checkbox"/> Cooperative association (corporate or non-corporate)</p> <p>9 <input type="checkbox"/> Other (Specify) _____</p>													
<p>GENERAL INSTRUCTIONS</p> <p>Please complete and return this form in the envelope provided.</p> <p>If filing by the due date causes undue burden, a request for extension should be directed to the Jeffersonville Census Operations Office, Jeffersonville, Indiana.</p> <p>This report should cover only the establishment identified in the address block.</p> <p>If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.</p> <p>If book figures are not available, enter your best estimates.</p> <p>A separate report is required on this form for each sales branch and sales office operated during 1963. Each sales office without stock should be reported separately as well as each sales branch carrying stocks of merchandise from which deliveries are made to customers. Sales branches and sales offices located at plants or administrative offices should be reported on this form where separate records are available, or if substantially accurate reports can be prepared. Employment, payroll, inventories, and operating expenses reported here should not be included in manufacturer's plant reports (MC series). Sales, however, will to some extent duplicate shipments on your plant reports.</p> <p>Only sales branches and sales offices as described above should be reported on this form, as separate reports are required for other establishments (plants, retail stores, or other places of business) of this organization.</p>		<p>4. PERIOD OPERATED IN 1963</p> <p>a. Was this establishment in business at the end of 1963? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No</p> <p>b. How many months operation are covered by this report? _____ No. of months</p>													
<p>1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963</p> <p>a. Name of establishment</p> <p>Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.</p> <p>b. Street and number at establishment location*</p> <p>* If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 26, 3 miles south of Charlestown.</p> <p>c. Type and name of place in which located (Check first applicable type and enter name of place.)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>Type</th> <th>Name of place</th> </tr> </thead> <tbody> <tr> <td><input type="checkbox"/> City</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Village or borough</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Town</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Township</td> <td></td> </tr> <tr> <td><input type="checkbox"/> Other (Specify)</td> <td></td> </tr> </tbody> </table>		Type	Name of place	<input type="checkbox"/> City		<input type="checkbox"/> Village or borough		<input type="checkbox"/> Town		<input type="checkbox"/> Township		<input type="checkbox"/> Other (Specify)		<p>d. Is this establishment physically located within the legal boundaries of the place named in "c"?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>e. County in which located</p> <p>f. State</p> <p>g. Telephone number of establishment</p>	
Type	Name of place														
<input type="checkbox"/> City															
<input type="checkbox"/> Village or borough															
<input type="checkbox"/> Town															
<input type="checkbox"/> Township															
<input type="checkbox"/> Other (Specify)															
<p>2. Not applicable to this form.</p>		<p>3. FORM OF OWNERSHIP (Check one)</p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>0 <input type="checkbox"/> Corporation (Do not include any form of cooperative association)</p> <p>8 <input type="checkbox"/> Cooperative association (corporate or non-corporate)</p> <p>9 <input type="checkbox"/> Other (Specify) _____</p>													

ANSWER ALL QUESTIONS ABOVE AND BELOW

5. TOTAL SALES IN 1963

		Dollars	Cents	Key
<p>Line a—Report total net sales after deducting returns, allowances, and discounts, but include excise taxes and sales taxes. Include all company sales credited to the sales branch or sales office even though billings may be made from a central or district office and shipments made from a plant or central warehouse. Also include, at wholesale prices, sales or transfers to any retail stores you may own. Include any receipts from services rendered customers, but do not include any receipts derived from sources other than customers.</p> <p>Line b—Check the ONE appropriate box indicating portion of sales, if any, of Item 5a accounted for by goods produced by your company, your parent company or companies corporately affiliated with your company.</p>		<p>a. TOTAL SALES and other operating receipts → \$</p> <p>b. Approximately what portion, if any, of sales (Item 5a) represented products manufactured by your company? (Check only ONE box)</p> <p>1 <input type="checkbox"/> None 3 <input type="checkbox"/> 40-49 percent 5 <input type="checkbox"/> 60 percent or more</p> <p>2 <input type="checkbox"/> 1-39 percent 4 <input type="checkbox"/> 50-59 percent</p>		<p>X-4 XXX</p>

6. SALES BY CUSTOMER CLASSES

	Approximate percent of total sales (Item 5a)	Code	Key
a. To restaurants and institutions; industrial users, food processors, and similar users, and government		1	1-1
b. To retailers		6	
c. To wholesale organizations		7	
d. To household consumers, individual users, and farmers		8	
e. Export sales		9	1-11
f. TOTAL (Lines a-e should add to 100) →	100		

Report the approximate percentage of your 1963 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.

Line a—Report here the approximate percentage of your 1963 sales to restaurants, hotels, institutions, government bodies, charity organizations, and to business concerns that normally buy for business use rather than for resale of the goods in the form purchased.

Line b—Report the approximate percentage of your 1963 sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers, individual users, or to farmers.

Line c—Report the approximate percentage of your 1963 sales to organizations that normally purchase for resale at wholesale (including sales to subjobbers and other purchasers who buy for resale to retailers or to industrial, institutional and similar users).

Line d—Report the approximate percentage of your 1963 sales to household consumers, farmers, and individual users (including sales to your own employees).

Line e—Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.

FOOD, TOBACCO, AND KINDRED PRODUCTS--Continued

7. PAYROLL, EMPLOYMENT, AND OPERATING EXPENSES

PAYROLL—Include all salaries, wages, commissions, bonuses, vacation allowances. *Do not include* payments to (or withdrawals by) owners or partners of **unincorporated** businesses.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. *Include* salaried officers and executives of corporations. *Do not include* owners and partners of **unincorporated** businesses.

PAYROLL—ONE WEEK—If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.

SALES PERSONNEL—Include all persons engaged in making sales.

OPERATING EXPENSES—Include, in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. *Do not include* the cost of merchandise. *Do not include* income taxes and excise taxes. *Unincorporated* businesses should not include withdrawals by owners or part owners.

8. INVENTORIES OF THIS ESTABLISHMENT

Report inventories of goods for sale at cost value rather than sale price. *Include* goods owned by you and consigned to others, but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.

9. WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1963

		Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions		\$	XX	2-1
b. Number of paid employees for the WORKWEEK ended nearest November 15, 1963		Number		2-2
c. Payroll for the ONE WEEK ended nearest November 15, 1963		\$	XX	2-3
d. Number of sales personnel for the one WORKWEEK ended nearest November 15, 1963		Number		2-4
e. Total 1963 operating expenses, including payroll		\$	XX	2-5X

		Dollars	Cents	Key
a. Merchandise inventories, at cost, (1) December 31, 1963		\$	XX	2-7
(2) December 31, 1962		\$	XX	2-8★

		Square Feet	Key
a. Occupiable warehouse floor space (under roof)—occupied or unoccupied—of this establishment. (1) Floor space in single story buildings			3-3
(2) Floor space in multiple story buildings			3-4
(3) TOTAL floor space (Sum of (1) and (2).) ➔			3-5
b. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment.		Cubic Feet	3-6★

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cen- sus use only	Description	4	Product code	Total sales in 1963		Cen- sus use only	
			Dollars	Cents					Dollars	Cents		
Meat and Poultry												
1. Fresh beef		20111	\$	XX	001	Bread and Other Bakery Products		20511	\$	XX	047	
2. Fresh veal		20112	\$	XX	002		48. Bread and bread-type rolls		20512	\$	XX	048
3. Fresh lamb and mutton		20113	\$	XX	003		49. Sweet yeast goods		20513	\$	XX	049
4. Pork products, smoked, cooked, or cured in this branch*		20126	\$	XX	990		50. Soft cakes		20514-20517	\$	XX	050
		20114, 20116, 20136	\$	XX			51. Pies, doughnuts, pastries and handmade cookies		20521, 20522	\$	XX	051
5. Pork products, resales (include fresh pork)			\$	XX	005		Sugar and Related Products					
6. Lard		20115	\$	XX	006	53. Sugarcane mill products and byproducts		20610	\$	XX	052	
7. Sausage and other prepared meats made in this branch*		20127	\$	XX	991	54. Refined cane sugar and byproducts		20620	\$	XX	053	
8. Sausage and other prepared meats, resales		20117, 20137	\$	XX	008	55. Refined beet sugar and byproducts		20630	\$	XX	054	
9. Canned meats, except dog food		20118, 20138	\$	XX	009	Confectionery Products						
10. Hides, skins, and pelts		20119	\$	XX	010	56. Confectionery products		20710-20716	\$	XX	055	
11. Natural sausage casings		20139	\$	XX	011	57. Chocolate and cocoa products		20720-20728, 20998	\$	XX	056	
12. Dressed poultry, small game		20151, 20153, 20154, 20155	\$	XX	012		58. Chewing gum and chewing gum base		20730	\$	XX	057
13. Live poultry			\$	XX	901	Beverages and Related Products						
14. Liquid, dried, and frozen eggs		20156	\$	XX	014	59. Malt liquors and brewing byproducts		20820	\$	XX	058	
15. Shell eggs			\$	XX	902	60. Malt and malt byproducts		20830	\$	XX	059	

FOOD, TOBACCO, AND KINDRED PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

Products of Dairies				Wines, brandy, and brandy spirits				
	20210	\$	XX	016	20840	\$	XX	060
16. Creamery butter	20221, 20222	\$	XX	017	20850-20853	\$	XX	061
17. Natural cheese and processed cheese	20231	\$	XX	018	20860	\$	XX	062
18. Dry milk products	20232	\$	XX	019	Miscellaneous Food and Related Products			
19. Canned milk	20233	\$	XX	020	64. Flavorings	20870-20874	\$	XX
20. Bulk evaporated and condensed milk products	20234	\$	XX	021	65. Cotton seed oil	20911, 20912	\$	XX
21. Ice cream mix and ice milk mix	20241, 20242	\$	XX	022	66. Cotton and linters	20913	\$	XX
22. Ice cream and ices	20260-20264	\$	XX	023	67. Cottonseed cake, meal, and other byproducts	20914	\$	XX
23. Fluid milk					68. Soybean oil	20921	\$	XX
Canned and Preserved Products					69. Other soybean oil mill products	20922	\$	XX
24. Canned and cured sea foods	20310	\$	XX	024	70. Products of other vegetable oil mills	20931-20933	\$	XX
25. Canned baby foods (except meat)	20321	\$	XX	025	71. Grease and inedible tallow	20941	\$	XX
26. Canned and frozen soups and specialties not specified separately (except seafood)	20322	\$	XX	026	72. Feed and fertilizer byproducts	20942	\$	XX
27. Fresh fruits and vegetables					73. Animal and marine oil mill products, including foots	20943	\$	XX
28. Canned dry beans	20323	\$	XX	027	74. Shortening, cooking oils, margarine	20961, 20962	\$	XX
29. Canned fruits	20331	\$	XX	028	75. Manufactured ice	20970	\$	XX
30. Canned vegetables	20332	\$	XX	029	76. Macaroni and noodle products	20980	\$	XX
31. Canned fruit juices	20334	\$	XX	030	77. Chips (potato, corn, etc.)	20992	\$	XX
32. Other canned specialties	20324, 20333, 20335, 20336, 20338	\$	XX	031	78. Roasted and concentrated coffee	20951, 20952	\$	XX
33. Dried and dehydrated fruits, vegetables and soup mix	20340	\$	XX	032	79. Tea		\$	XX
34. Pickles and sauces (including salad dressings, sandwich spreads)	20350-20354	\$	XX	033		20991, 20993, 20994, 20996, 20999	\$	XX
								XX

FOOD, TOBACCO, AND KINDRED PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

Fresh and Frozen Fish and Seafood				Tobacco Products			
35. Fresh fish and seafood		\$	XX 904	82. Cigarettes	21110	\$	XX 080
36. Frozen packaged fish, and other seafood	20361	\$	XX 035	83. Cigars	21210	\$	XX 081
37. Fresh packaged fish and other seafood	20362	\$	XX 036	84. Chewing and smoking tobacco and snuff	21310	\$	XX 082
				85. Stemmed and redried tobacco	21411, 21412	\$	XX 083
Frozen Foods				Other Products (Please specify)			
38. Frozen fruits, juices, and aids	20371	\$	XX 037	86.		\$	XX
39. Frozen vegetables	20372	\$	XX 038	87.		\$	XX
40. Frozen prepared foods	20373	\$	XX 039	88.		\$	XX
Flour, Feed, Other Grain Mill Products				89.		\$	XX
41. Flour and meal (including prepared and mixes)	20410-20416, 20450	\$	XX 040	90.		\$	XX
42. Poultry feeds	20421	\$	XX 041	91.		\$	XX
43. Livestock feeds	20422	\$	XX 042	92.		\$	XX
44. Other prepared animal feeds (including pet food)	20423, 20424	\$	XX 043	93.		\$	XX
45. Cereal breakfast foods	20430	\$	XX 044	94.		\$	XX
46. Milled rice and byproducts	20440	\$	XX 045	95. Receipts from services and sources other than the sale of merchandise		\$	XX 999
47. Wet corn milling products	20460	\$	XX 046	96. TOTAL SALES IN 1963 (Sum of Lines 1-95 should be the same as Item 5a.)		\$	XX

*Include at wholesale prices values of any meats processed at this branch and transferred to other units of your company.

11.	Name and address of person who should be contacted if questions arise regarding this report.		Telephone No.
CERTIFICATION	This report is substantially accurate and covers the period from _____ to _____		
	Date	Title	Signature of authorized person

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

APPAREL, TEXTILES, TEXTILE PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cen- sus use only	Description	4	Product code	Total sales in 1963		Cen- sus use only	
			Dollars	Cents					Dollars	Cents		
Textile Mill Products						Apparel and Related Products—Continued						
1. Grey goods—cotton broad-woven fabrics	22111-22116		\$		XX	101	33. Men's and boys' separate trousers, except work	23271	\$		XX	133
2. Finished cotton broad-woven fabrics	22117, 22617		\$		XX	102	34. Work clothing	23280-23282	\$		XX	134
3. Fabricated, cotton textile products	22110, 22118, 22119		\$		XX	103	35. Men's and boys' clothing, n.e.c.	23290-23292	\$		XX	135
4. Grey goods—synthetic broad-woven fabrics and related products	22211-22217		\$				36. Blouses	23317	\$		XX	136
5. Finished manmade fiber and silk broad-woven fabrics	22218, 22628		\$		XX	104	37. Women's, misses' and juniors' dresses	23350-23352	\$		XX	137
6. Finished blankets, bedspreads	22219, 23926		\$		XX	105	38. Women's, misses' and juniors' suits, coats and skirts	23370-23374	\$		XX	138
7. Wool fabrics and related products	22310-22319		\$		XX	106	39. Women's, misses' and juniors' outerwear, n.e.c.	23390-23392	\$		XX	139
8. Narrow fabrics	22410-22415		\$		XX	107	40. Corsets and allied garments	23420-23422	\$		XX	140
9. Full-fashioned hosiery	22511, 22513		\$		XX	108	41. Millinery	23510	\$		XX	141
10. Seamless hosiery	22514, 22515, 22520-22524		\$		XX	109	42. Hats and caps	23520-23522	\$		XX	142
	22530-22533, 23212, 23312, 23612		\$		XX	110	43. Children's dresses (except knit)	23610	\$		XX	143
11. Knit outerwear			\$				44. Girls' and children's coats, suits, and other outerwear	23630-23690	\$		XX	144
					XX	111	45. Fur goods	23710	\$		XX	145
12. Men's and boys' knit underwear and nightwear	22541, 23215, 23221		\$		XX	112	46. Dress and work gloves (except knit and all leather)	23810, 23812	\$		XX	146

APPAREL TEXTILES, TEXTILE PRODUCTS--Continued
10. Analysis of Sales by Product or Commodity Lines--Continued

	22542, 22543, 23410- 23413	\$	XX	113		23840, 23850, 23860, 23870- 23872, 23890		
13. Women's and children's knit underwear and nightwear			XX	113				
14. Knit fabrics	22560- 22562	\$	XX	114				XX 147
15. Knit gloves and other knit products	22590	\$	XX	115				XX 148
	22710- 22712, 22720, 22790	\$	XX	116				
16. Woven and tufted carpets and rugs								
	22810- 22814, 22690	\$	XX	117				XX 149
17. Yarns, except wool								
	22820- 22822	\$	XX	118				XX 150
18. Thrown and reword yarns								
	22830- 22832	\$	XX	119				XX 151
19. Wool yarn								
	22840- 22843	\$	XX	120				XX 152
20. Thread								
	22910	\$	XX	121				XX 153
21. Felt goods, n.e.c.								
	22920	\$	XX	122				
22. Lace goods								
	22930	\$	XX	123				
23. Padding and upholstery filling								
	22940	\$	XX	124				
24. Recovered fibers and processed mill waste								
	22950- 22953	\$	XX	125				
25. Coated fabrics, not rubberized								
	22960	\$	XX	126				
26. Tire cord and fabric								
	22970	\$	XX	127				
27. Scouring and combing mill products								
	22980- 22983	\$	XX	128				
28. Cordage and twine								
	22990- 22992	\$	XX	129				
29. Textile goods, n.e.c.								
Apparel and Related Products								
30. Men's and boys' suits and coats	23110- 23114	\$	XX	130				XX
31. Men's and boys' woven dress and sport shirts	23214	\$	XX	131				XX 999
32. Men's and boys' neckwear	23230	\$	XX	132				XX

Other Products (Please specify)

54.								
55.								
56.								
57.								
58.								
59.								
60.								
61.								
62.								
63.								
64.								
65.	Receipts from services and sources other than the sale of merchandise							
66.	TOTAL SALES IN 1963 (Sum of Lines 1-65; should be the same as Item 5a.)							

LUMBER, WOOD PRODUCTS, FURNITURE, AND RELATED PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4 Product code	Total sales in 1963		Cen- sus sales only	Description	4 Product code	Total sales in 1963		Cen- sus sales only	
		Dollars	Cents				Dollars	Cents		
Lumber and Wood Products					Furniture and Fixtures—Continued					
1. Logs, bolts, and pulpwood	24110	\$		XX	201				XX	219
2. Rough lumber and sawed ties	24211	\$		XX	202				XX	220
3. Dressed lumber	24212	\$		XX	203				XX	221
4. Softwood, cut stock and flooring and other sawmill and planing mill products	24217 24218	\$		XX	204				XX	222
5. Hardwood dimension and flooring	24260- 24262	\$		XX	205				XX	223
6. Shingles, cooperage stock and excelsior products	24290	\$		XX	206					
7. Millwork	24310- 24318	\$		XX	207					
8. Veneer and plywood	24320- 24326	\$		XX	208					
9. Prefabricated wooden buildings and structural members	24330- 24332	\$		XX	209					
10. Nailed wooden boxes and shook	24410- 24412	\$		XX	210					
11. Wirebound boxes, veneer and plywood containers, and slack and tight cooperage	24420, 24430, 24450	\$		XX	211					
12. Wood products, n.e.c.	24990- 24996	\$		XX	212					
Furniture and Fixtures					Other Products (Please specify)					
13. Wood furniture, not upholstered	25110- 25117	\$		XX	213					
14. Wood furniture, upholstered	25120- 25126	\$		XX	214					
15. Metal household furniture	25140- 25144	\$		XX	215					
16. Mattresses and bedsprings	25150- 25156	\$		XX	216					
17. Household furniture, n.e.c.	25190	\$		XX	217					
18. Wood office furniture	25210	\$		XX	218					
					<div> <div>25220-25224</div> <div>19. Metal office furniture</div> <div>\$</div> <div>XX</div> <div>219</div> </div> <div> <div>25310-25312</div> <div>20. Public building furniture</div> <div>\$</div> <div>XX</div> <div>220</div> </div> <div> <div>25410-25420</div> <div>21. Partitions and fixtures—wood and metal</div> <div>\$</div> <div>XX</div> <div>221</div> </div> <div> <div>25910-25912</div> <div>22. Venetian blinds and shades</div> <div>\$</div> <div>XX</div> <div>222</div> </div> <div> <div>25990</div> <div>23. Furniture and fixtures, n.e.c.</div> <div>\$</div> <div>XX</div> <div>223</div> </div>					
					<div> <div>24.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>25.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>26.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>27.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>28.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>29.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>30.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>31.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>32.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>33.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>34.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>35.</div> <div></div> <div>\$</div> <div>XX</div> </div> <div> <div>36. Receipts from services and sources other than the sale of merchandise</div> <div>\$</div> <div>XX</div> <div>999</div> </div> <div> <div>37. TOTAL SALES IN 1963 (Sum of Lines 1-36 should be the same as Item 5a.)</div> <div>\$</div> <div>XX</div> </div>					

PAPER, PUBLICATIONS, AND RELATED PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations

Description	4	Product code	Total sales in 1963		Census use only	Description	4	Product code	Total sales in 1963		Census use only
			Dollars	Cents					Dollars	Cents	
Paper and Allied Products						Products of Printing and Publishing					
1. Pulp mill products	26111, 26112	\$		XX	251	29. Newspapers, magazines, periodicals	27111-27217	\$		XX	279
2. Newsprint	26211	\$		XX	252	30. Books, pamphlets	27311-27413	\$		XX	280
3. Groundwood paper, uncoated	26212	\$		XX	253	31. Advertising specialties, calendars, novelties	27515, 27525	\$		XX	281
4. Paper—machine coated paper	26213	\$		XX	254		27511-27514, 27516-27524, 27526, 27527	\$			
5. Book paper, uncoated	26214	\$		XX	255						
6. Fine paper, including thin paper	26215	\$		XX	256	32. Products of commercial printing		\$		XX	282
7. Coarse paper	26216	\$		XX	257	33. Manifold business forms	27611-27613	\$		XX	283
8. Special industrial paper	26217	\$		XX	258	34. Greeting cards	27710-27712	\$		XX	284
9. Sanitary tissue stock, other tissue paper	26218	\$		XX	259	35. Blankbooks, looseleaf binders	27821, 28822	\$		XX	285
10. Container board	26311	\$		XX	260	36. Services to printing trade (binding, photoengraving, etc.)	27891-27940	\$		XX	992

PAPER, PUBLICATIONS, AND RELATED PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

11. Special food board	26312 \$	XX	261	Other Products (Please specify)			
12. Folding boxboard stock, except special food board	26313 \$	XX	262	37.		\$	XX
13. Other paper mill products	26314- 26316 \$	XX	263	38.		\$	XX
14. Paper, coated and glazed	26410- 26416 \$	XX	264	39.		\$	XX
15. Envelopes	26420 \$	XX	265	40.		\$	XX
16. Bags, except textile bags	26431- 26433 \$	XX	266	41.		\$	XX
17. Wallpaper	26440 \$	XX	267	42.		\$	XX
18. Die cut paper and board	26451, 26452 \$	XX	268	43.		\$	XX
19. Stationery, tablets, and related products	26491 \$	XX	269	44.		\$	XX
20. Wrapping products (gift wrap, etc.)	26492 \$	XX	270	45.		\$	XX
21. Sanitary tissue health products	26472 \$	XX	271	46.		\$	XX
22. Sanitary napkins and tampons	26471 \$	XX	272	47.		\$	XX
23. Other converted paper and board products	26495 \$	XX	273	48.		\$	XX
24. Paperboard boxes and cartons (including set-up)	26510- 26520 \$	XX	274	49.		\$	XX
25. Corrugated and solid fiber boxes, including pallets	26530 \$	XX	275	50.		\$	XX
26. Sanitary food containers	26541- 26543 \$	XX	276	51.		\$	XX
27. Fiber cans, tubes, drums, etc.	26551, 26552 \$	XX	277	52. Receipts from services and sources other than the sale of merchandise (except Line 36 above.)		\$	XX 999
28. Building paper and board	26610- 26612 \$	XX	278	53. TOTAL SALES IN 1963 (Sum of Lines 1-52 should be the same as Item 5a.)		\$	XX

CHEMICALS. PETROLEUM, AND ALLIED PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cen- sus use only	Description	4	Product code	Total sales in 1963		Cen- sus use only
			Dollars	Cents					Dollars	Cents	
Industrial Inorganic and Organic Chemicals						Petroleum and Related Products					
1. Alkalies and chlorine		28121- 28124	\$	XX	301	32. Coal, bituminous		12110- 12140	\$	XX	893
2. Industrial gases		28132- 28134	\$	XX	302	33. Crude petroleum		13110	\$	XX	332
3. Cyclic crudes and intermediate coal tar products		28140, 28150- 28153	\$	XX	303	34. Gasoline and jet fuel		29111	\$	XX	333
4. Inorganic pigments		28160- 28163	\$	XX	304	35. Kerosene		29112	\$	XX	334
5. Industrial organic chemicals, n.e.c.		28180- 28185	\$	XX	305	36. Distillate fuel oils		29113	\$	XX	335
6. Industrial inorganic chemicals, n.e.c.		28191- 28199	\$	XX	306	37. Residual fuel oils		29114	\$	XX	336
Plastic Materials, Man made Fibers, etc.						38. Liquefied petroleum gas		29115	\$	XX	337
						39. Lubricating and similar oils		29116, 29926	\$	XX	338
7. Plastic materials		28210- 28219	\$	XX	307	40. Lubricating greases		29117, 29927	\$	XX	339
8. Synthetic rubber		28220	\$	XX	308	41. Unfinished oils and lubricating oil base stock		29118	\$	XX	340
9. Cellulosic man made fibers		28231, 28232	\$	XX	309	42. Asphalt		29119	\$	XX	341
10. Synthetic organic fibers, noncellulosic		28240	\$	XX	310	43. Other finished petroleum products, including waxes		29110	\$	XX	342
Drugs						44. Paving mixtures and blocks		29510	\$	XX	343
						45. Asphalt felts and coatings		29520- 29523	\$	XX	344
						46. Other petroleum, coal products, n.e.c.		29990	\$	XX	345

CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

Soaps, Detergents, Perfumes, Cosmetics				Other Products (Please specify)	
14. Soap and other detergents	28410- 28416 \$	XX	314	47.	XX
15. Polishes and insecticides	28420- 28424 \$	XX	315	48.	XX
16. Surface active and finishing agents	28430 \$	XX	316	49.	XX
17. Toilet preparations	28440- 28445 \$	XX	317	50.	XX
Paints, Varnishes, and Allied Products				51.	XX
18. Paints, varnishes, lacquers—trade sales products	28511- 28515 \$	XX	318	52.	XX
19. Industrial product finishes and special coatings	28516, 28517 \$	XX	319	53.	XX
20. Miscellaneous paint products	28519 \$	XX	320	54.	XX
21. Putty, caulking compounds, and allied products	28518 \$	XX	321	55.	XX
Gum and Wood Chemicals				56.	XX
22. Gum, other wood chemicals	28611, 28612 \$	XX	322	57.	XX
Agricultural Chemicals				58.	XX
23. Fertilizers	28710- 28722 \$	XX	323	59.	XX
24. Agricultural pesticides, herbicides, agricultural chemicals	28730, 28790 \$	XX	324	60.	XX
25. Glue and gelatin	28910- 28912 \$	XX	325	61.	XX
26. Explosives	28921, 28922 \$	XX	326	62.	XX
27. Printing ink	28930 \$	XX	327	63.	XX
28. Carbon black	28950 \$	XX	328	64.	XX
29. Salt	28991 \$	XX	329	65. Receipts from services and sources other than the sale of merchandise	XX 999
30. Essential oils, fireworks, pyrotechnics	28993 \$	XX	330	66. TOTAL SALES IN 1963 (Sum of Lines 1-65; should be the same as Item 5a.)	XX
31. Chemical preparations, n.e.c.	28940, 28992 \$	XX	331		XX

RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cen- sus use only	Description	4	Product code	Total sales in 1963		Cen- sus use only
			Dollars	Cents					Dollars	Cents	
Rubber and Plastic Products						Pottery and Related Products					
1. Passenger car and motorcycle pneumatic tires (casings)		30111	\$		401	36. Vitreous plumbing fixtures		32610	\$		435
2. Truck and bus (and off-the-road) pneumatic tires		30112	\$		402	37. Vitreous china and other earthenware table and kitchen articles		32620, 32630	\$		436
3. Other pneumatic tires, solid tires, inner tubes, tread rubber, etc.		30113-30115	\$		403	38. Porcelain electrical supplies		32640	\$		437
4. Rubber footwear		30210	\$		404	39. Pottery products, n.e.c.		32690	\$		438
5. Reclaimed rubber		30310	\$		405	Concrete, Gypsum, Plaster, Cut Stone					
6. Rubber belts, belting		30691	\$		406	40. Concrete block and brick		32710	\$		439
7. Rubber hose and tubing		30692	\$		407	41. Concrete products, except block and brick		32721-32723	\$		440
8. Sponge and foam rubber goods		30693	\$		408	42. Ready-mixed concrete		32730	\$		994
9. Rubber floor and wall covering		30694	\$		409	43. Lime		32740	\$		442
10. Mechanical rubber goods, n.e.c.		30695	\$		410	44. Gypsum products		32750-32752	\$		443
11. Rubber heels and soles		30696	\$		411	45. Cut stone and stone products		32810-32813	\$		444
12. Druggist and medical sundries		30697	\$		412	Abrasives, Asbestos and Nonmetallic Products					
13. Other rubber goods, n.e.c.		30698	\$		413	46. Abrasive products		32910-32914	\$		445
14. Plastic products		30790-30799	\$		414	47. Asbestos products		32920-32927	\$		446
Leather and Leather Products						48. Gaskets and insulations		32930-32933	\$		447
15. Hides, skins, pelts		20119	\$		010	49. Minerals and earths, ground or otherwise treated		32950	\$		448
16. Tanned and finished leather		31110-31115	\$		415	50. Mineral wool		32960-32962	\$		449

RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

17. Industrial leather	31210	\$	XX	416	51. Nonclay refractories	32970	\$	XX	450
18. Boot and shoe cut stock and findings	31310	\$	XX	417	52. Other nonmetallic mineral products, n.e.c.	32990	\$	XX	451
	31411-31417, 31420	\$	XX	418	53. Prefabricated wooden buildings and structural members	24330-24332	\$	XX	209
	31510	\$	XX	419	54. Partitions and fixtures--wooden and metal	25410-25420	\$	XX	221
Other Products (Please specify)									
55.							\$	XX	
56.							\$	XX	
57.							\$	XX	
58.							\$	XX	
59.							\$	XX	
60.							\$	XX	
61.							\$	XX	
62.							\$	XX	
63.							\$	XX	
64.							\$	XX	
65.							\$	XX	
66.							\$	XX	
67.							\$	XX	
68.							\$	XX	
69.							\$	XX	
70.	Receipts from services and sources other than the sale of merchandise						\$	XX	999
71.	TOTAL SALES IN 1963 (Sum of Lines 1-70; should be the same as Item 5a.)						\$	XX	

Glass and Glass Products

24. Flat glass (except laminated, and safety)	32111, 32112, 32114	\$	XX	423
25. Laminated glass, including safety glass	32113, 32313	\$	XX	424
26. Glass containers	32210	\$	XX	425
27. Table, kitchen, art, and novelty glassware	32291	\$	XX	426
28. Lighting and electronic glassware	32292	\$	XX	427
29. Mirrors	32315	\$	XX	428
30. Glass fiber, other pressed and blown glassware	32293, 32294, 32316	\$	XX	429

Cement, Structural Clay Products

31. Cement, hydraulic	32410	\$	XX	430
32. Brick and structural tile	32510-32512	\$	XX	431
33. Ceramic wall and floor tile	32530	\$	XX	432
34. Clay refractories	32550	\$	XX	433
35. Structural clay products, n.e.c.	32591, 32592	\$	XX	434

PRIMARY AND FABRICATED METALS AND METAL PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Total sales in 1963		Cen- sus use only	Description	4	Product code ¹	Total sales in 1963		Cen- sus use only
		Dollars	Cents					Dollars	Cents	
Primary Metal Industries Products										
Carbon steel					Other nonferrous metals, minerals					
1. Iron and steel products (semifinished)					12. Aluminum shapes, forms, etc.					
a. Sheet bars, tin plate bars	\$		XX	511	a. Plate (.250 inch and over)	\$			XX	931
b. Wire rods	\$		XX	512	b. Sheet and coil (.006 inch to .249 inch)	\$			XX	932
c. Rough castings, foundry products	\$		XX	513	c. Rod, bar and wire-rolled or extruded (rounds, hexes, squares and rectangles) Report extruded shape on Line e below	\$			XX	933
d. Forgings	\$		XX	514	d. Pipe and tubing (including hollow bar; square and rectangular tubing)	\$			XX	934
e. Pig iron, ferro alloys	\$		XX	515	e. Extruded shapes (report all not entered on Line e above, including rolled or extruded structurals)	\$			XX	935
f. Other semifinished iron, steel products	\$		XX	516	f. Foils	\$			XX	936
g. TOTAL iron and steel products (Sum of Lines a-f)	\$		XX	510	g. TOTAL aluminum shapes, forms, etc. (Sum of Lines a-f)	\$			XX	930
2. Iron and steel products (flat)					13. Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores					
a. Plates	\$		XX	521	a. Magnesium	\$			XX	941
b. Strip (hot, cold-rolled)	\$		XX	522	b. Nickel	\$			XX	942
c. Sheets (cold-rolled)	\$		XX	523	c. Tin, lead, zinc, etc.	\$			XX	943
d. Sheets (hot-rolled)	\$		XX	524	d. Metallic ores, concentrates	\$			XX	944
e. Black plate	\$		XX	525	e. TOTAL nonferrous metals (except aluminum, copper), etc. (Sum of Lines a-d)	\$				
f. Sheets (galvanized, otherwise coated)	\$		XX	526						940

PRIMARY AND FABRICATED METALS AND METAL PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

				Hardware, Plumbing, Other Metal Products ¹			
g. Tin plate, terneplate	\$	XX	527				
h. Fabricated and structural plate products	\$	XX	528				
i. Other flat iron, steel products	\$	XX	529				
j. TOTAL iron and steel products (flat) (Sum of Lines a-i)	\$	XX	520				
3. Iron and steel wire, wire products	\$	XX	531				
a. Wire—plain, coated, barbed, twisted	\$	XX	531				
b. Nails and staples (including tacks and brads)	\$	XX	532				
c. Woven and welded wire fence, fence posts, fittings, and accessories	\$	XX	533				
d. Wire rope and strand (including galvanized), bale ties	\$	XX	534				
e. Reinforcement mesh (welded and woven)	\$	XX	535				
f. TOTAL iron and steel wire, etc. (Sum of Lines a-e)	\$	XX	530				
4. Iron and steel finished products, except flat, wire, pipe, and tubing	\$	XX	541				
a. Rails, tie plates, rail joints, track spikes, axles, wheels	\$	XX	541				
b. Bars (except reinforcement bars), bar size shapes, hot-rolled	\$	XX	542				
c. Bars, bar-size shapes, cold-finished	\$	XX	543				
d. Concrete reinforcement bars	\$	XX	544				
e. Tool steel bars	\$	XX	545				
f. Structural shapes (except bar-size shapes)	\$	XX	546				
g. Piling, bearing piles	\$	XX	547				
h. Steel containers (including cans, pails, etc.)	\$	XX	548				
i. Other finished products	\$	XX	549				
j. TOTAL iron and steel finished products, etc. (Sum of Lines a-i)	\$	XX	540				
5. Cast iron soil pipe, tubing	\$	XX	550				
14. Cutlery, edge tools	\$						
15. Hand saws, saw blades, and saw accessories	\$						
16. Transportation equipment hardware	\$						
17. Builders' hardware	\$						
18. Other hardware	\$						
19. Metal plumbing fixtures	\$						
20. Plumbing fixtures, fittings and trim (brass goods)	\$						
21. Nonelectrical heating equipment	\$						
22. Metal doors, sash, and trim	\$						
23. Sheet metal work	\$						
24. Ornamental and structural metal work	\$						
25. Prefabricated and portable metal buildings and parts	\$						
26. Screw machine products	\$						
27. Bolts, nuts, washers, and rivets	\$						
28. Metal stampings	\$						
29. Safes and vaults	\$						
30. Steel springs	\$						
31. Valves for piping systems	\$						
32. Fittings and unions for piping systems	\$						
33. Plumbing and heating valves, except plumbers'	\$						
34. Other valves and fittings, except plumbers'	\$						

PRIMARY AND FABRICATED METALS AND METAL PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

						Containers (Except metal)	
6. Iron and steel pipe, tubing (except cast iron soil pipe)	\$		XX	561			
a. Tubing (mechanical and pressure)	\$		XX	562			984
b. Standard steel pipe							
c. TOTAL iron and steel pipe, etc. (Sum of Lines a and b)	\$		XX	560			985
7. Other carbon steel products	\$		XX	570			
Other steel							
8. Alloy steel							
a. Bars, hot-rolled or cold-rolled	\$		XX	581			986
b. Tool steel bars	\$		XX	582			987
c. Pipe and tubing	\$		XX	583			988
d. Other alloy steel (including plate, sheet, strip)	\$		XX	584			
e. TOTAL alloy steel (Sum of Lines a-d)	\$		XX	580			
9. Stainless steel	\$						
a. Plates	\$		XX	591			
b. Strip	\$		XX	592			
c. Sheets	\$		XX	593			
d. Bars, bar-size shapes	\$		XX	594			
e. Other stainless steel	\$		XX	595			
f. TOTAL stainless steel (Sum of Lines a-e)	\$		XX	590			
Copper, brass							
10. Copper wire (electrical only) mill products (report copper mill products other than electrical wire on Lines 11a, b, c, and d below)	\$		XX	910			
11. Other copper and brass mill products	\$		XX	921			993
a. Flat products (sheets, strips, plates)	\$		XX	922			
b. Tubular products (pipes, tubes)	\$		XX	923			999
c. Rod, nonelectrical wire and extruded shapes	\$		XX	920			
d. TOTAL other copper and brass mill products (Sum of Lines a-c)	\$		XX	920			
52. TOTAL SALES IN 1963 (Sum of entries in heavily outlined boxes should be the same as Item 5a)							

¹ Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants.

MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter below the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cent- sus use only	Description	4	Product code	Total sales in 1963		Cent- sus use only
			Dollars	Cents					Dollars	Cents	
Steam and Internal Combustion Engines						General Industrial Machinery and Equipment					
1. Steam engines and turbines		35111, 35112	\$	XX	601	32. Pumps and compressors		35611- 35616	\$	XX	632
2. Gasoline engines (except outboard, aircraft, automobile, truck, bus, and tank)		35191	\$	XX	602	33. Ball and roller bearings		35621- 35624	\$	XX	633
3. Diesel and semi-diesel engines		35192	\$	XX	603	34. Blowers and fans		35641, 35642	\$	XX	634
4. Parts and accessories for internal combustion engines		35197	\$	XX	604	35. Industrial patterns		35650	\$	XX	635
5. Other internal combustion engines		35193- 35196	\$	XX	605	36. Power transmission equipment		35661- 35663	\$	XX	636
Farm Machinery and Equipment						37. Other general machinery including industrial furnaces and ovens		35671- 35673, 35690	\$	XX	637
Office, Store, Commercial Machinery											
6. Lawn mowers		35227	\$	XX	606	38. Computing and related machines		35711, 35712	\$	XX	638
7. Farm machinery and equipment (exc. lawn mowers)		35222- 35226, 35228	\$	XX	607	39. Typewriters and parts		35720	\$	XX	639
Construction Machinery						40. Scales and balances		35760	\$	XX	640
8. Tracklaying tractors and contractors' off-highway wheel tractors		35311, 35312	\$	XX	608	41. Addressing, dictating, duplicating and other office machines, n.e.c.		35790	\$	XX	641
9. Parts and attachments for tracklaying and contractors' off-highway wheel tractors		35313	\$	XX	609	42. Automatic vending machines		35811, 35812	\$	XX	642
10. Power cranes, draglines, shovels and parts		35314	\$	XX	610	43. Commercial laundry equipment		35820	\$	XX	643
11. Mixers, pavers, and related equipment		35316	\$	XX	611	44. Commercial refrigeration equipment		35853	\$	XX	644
Other Machinery and Equipment (Except Electrical)											
12. Integral tractor shovel loaders		35317	\$	XX	612	45. Others refrigeration machinery		35851, 35854- 35857	\$	XX	645
13. Scrapers, graders, rollers, and off-highway trucks, trailers, and wagons		35318	\$	XX	613						
14. Other construction machinery and equipment		35319	\$	XX	614						

MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

Mining and Oil Field Machinery, Equipment				46. Measuring and dispensing pumps	35860	\$	XX	646
15. Mining machinery and equipment	35321-	35324	\$	47. Commercial cooking and food warming equipment	35891	\$	XX	647
	35331-	35334	\$		34893, 35892	\$	XX	648
Elevators, Conveyors, Hoists				49. Carburetors, pistons, and other machine shop products	35990	\$	XX	649
17. Elevators and moving stairways	35340	\$	XX	50. Rubber belts, belting, hose or tubing	30691, 30692	\$	XX	406
	35351, 35352	\$	XX		31210	\$	XX	414
Metalworking Machinery and Equipment				Other Products (Specify)				
21. Metal-cutting machine tools	35411-	35419	\$	52.		\$	XX	
	35421-	35424	\$			\$	XX	
23. Special dies and tools	35441, 35442	\$	XX	54.		\$	XX	
	35451-	35453	\$			\$	XX	
25. Metalworking machinery, n.e.c.	35481-	35485	\$	56.		\$	XX	
	35491-	35495	\$			\$	XX	
Special Industry Machinery (Except Metalworking)				60.		\$	XX	
26. Food products machinery	35511-	35513	\$			\$	XX	
	35521, 35522	\$	XX	62.		\$	XX	
28. Woodworking machinery	35531, 35532	\$	XX			\$	XX	
30. Printing trades machinery	35540	\$	XX	64. Receipts from services and sources other than the sale of merchandise (except Line 63 above)		\$	XX	908
	35551, 35552	\$	XX			\$	XX	999
31. Special industry machinery, n.e.c.	35591-	35595	\$	65. TOTAL SALES IN 1963 (Sum of Lines 1-64 should be same as Item 5a.)				

ELECTRICAL MACHINERY, EQUIPMENT, AND SUPPLIES

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cen- sus use only	Description	4	Product code	Total sales in 1963		Cen- sus use only
			Dollars	Cents					Dollars	Cents	
Electrical Industrial Equipment						Radio, TV, and Communication Equipment					
1. Electrical measuring instruments		36111- 36113	\$	XX	701	26. Household and automobile radios, and radio-phonograph combinations		36511	\$	XX	726
2. Transformers		36121- 36123	\$	XX	702	27. Household TV receivers, including TV combinations		36512	\$	XX	727
3. Switch gear and switchboards		36131- 36134	\$	XX	703	28. Recorders, amplifiers, phonographs and other audio equipment and accessories		36513	\$	XX	728
4. Fractional horsepower motors		36211	\$	XX	704	29. Phonograph records		36520	\$	XX	729
5. Integral horsepower motors and generators		36212	\$	XX	705	30. Telephone, telegraph apparatus		36611, 36612	\$	XX	730
6. Other motors and generators		36213- 36216	\$	XX	706	31. Radio, TV communication equipment		36621- 36628	\$	XX	731
						Other Electronic Equipment					
7. General industrial power circuit devices and controls		36220	\$	XX	707	32. Electron tubes, receiving type		36710	\$	XX	732
8. Welding apparatus		36231- 36233	\$	XX	708	33. Cathode ray picture tubes		36720	\$	XX	733
9. Carbon and graphite products		36240	\$	XX	709	34. Transmitting, industrial, and special purpose electron tubes (except X-ray)		36730	\$	XX	734
10. Electrical industrial goods		36291- 36293-	\$	XX	710	35. Electronic components, n.e.c.		36740, 36792- 36795	\$	XX	735
Electrical Household Equipment						Other Electrical Machinery and Equipment					
11. Household cooking equipment		36311, 36312	\$	XX	711	36. Storage batteries		36911, 36912	\$	XX	736
12. Household refrigerators		36321	\$	XX	712	37. Primary batteries, dry and wet		36920	\$	XX	737
13. Home and farm freezers		36322	\$	XX	713	38. X-ray and therapeutic apparatus		36930	\$	XX	738
14. Household laundry equipment		36331, 36332	\$	XX	714	39. Engine electrical equipment		36941- 36946	\$	XX	739
						40. Electrical products, n.e.c.		36992- 36996	\$	XX	740

ELECTRICAL MACHINERY, EQUIPMENT, AND SUPPLIES--Continued
10. Analysis of Sales by Products or Commodity Lines--Continued

15. Electrical housewares and fans	36341- 36344	\$	XX	715	41. Communications wire and cable	33574	\$	XX	741
16. Household vacuum cleaners	36350	\$	XX	716	42. Magnet wire	33577	\$	XX	742
17. Sewing machines	36360	\$	XX	717	43. Power wire and cable	33578	\$	XX	743
18. Household appliances, n.e.c.	36391, 36393	\$	XX	718	44. Other drawn and insulated nonferrous wire	33571- 33573, 33576, 33579	\$	XX	744
Lighting Fixtures and Current Carrying Devices					Other Products (Please specify)				
19. Electric lamps	36410	\$	XX	719	45.		\$	XX	
20. Residential type electric fixtures	36421, 36427	\$	XX	720	46.		\$	XX	
21. Commercial, institutional, and industrial type electric fixtures	36422, 36423	\$	XX	721	47.		\$	XX	
22. Vehicular lighting equipment, electric	36424	\$	XX	722	48.		\$	XX	
23. Other electric and nonelectric lighting equipment	36425, 36426	\$	XX	723	49.		\$	XX	
24. Current carrying devices	36430	\$	XX	724	50.		\$	XX	
25. Noncurrent carrying devices	36441- 36443	\$	XX	725	51. Receipts from services and sources other than the sale of merchandise		\$	XX	999
					52. TOTAL SALES, 1963 (Sum of Lines 1-51 should be same as Item 5a.)		\$		

TRANSPORTATION EQUIPMENT

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter, below, the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cent- sus use only	Description	4	Product code	Total sales in 1963		Cent- sus use only
			Dollars	Cents					Dollars	Cents	
Automotive											
1. Truck and bus bodies		37130	\$	XX	801	14. Bicycles, motorcycles, motorbikes, scooters, and parts		37510	\$	XX	814
2. Truck trailers		37150	\$	XX	802	15. Trailer coaches, housing types		37910	\$	XX	815
3. Passenger cars, knocked down or assembled		37171	\$	XX	803	16. Transportation equipment, n.e.c.		37991, 37992	\$	XX	816
4. Truck tractors, truck chassis and trucks (chassis of own manufacture)		37172	\$	XX	804	Miscellaneous Products (Please specify)					
5. Motor coaches (except trolley buses) and fire department vehicles (chassis of own manufacture)		37173	\$	XX	805	17.			\$	XX	
6. Parts and accessories for passenger cars, trucks, and buses, including rebuilt (except carburetors)		37175-37177	\$	XX	806	18.			\$	XX	
						19.			\$	XX	
						20.			\$	XX	
						21.			\$	XX	
						22.			\$	XX	
						23.			\$	XX	
						24.			\$	XX	
						25.			\$	XX	
						26.			\$	XX	
Aircraft											
7. Aircraft		37211-37216	\$	XX	807	27. Receipts from services and sources other than the sale of merchandise			\$	XX	999
		37222, 37224, 37225, 37228	\$	XX	808						
8. Aircraft and missile engines and parts		37228	\$	XX	808	28. TOTAL SALES IN 1963 (Sum of Lines 1-27 should be same as Item 5a.)			\$	XX	
9. Aircraft propellers and parts		37230	\$	XX	809						
10. Aircraft equipment, n.e.c.		37291-37294	\$	XX	810						
Other Transportation Equipment											
11. Boats, ships		37311-37324	\$	XX	811						
12. Locomotives and parts		37411-37413	\$	XX	812						
13. Railroad and street cars		37421-37423	\$	XX	813						

INSTRUMENTS, PHOTOGRAPHIC GOODS, COAL, AND MISCELLANEOUS PRODUCTS

10. ANALYSIS OF SALES BY PRODUCTS OR COMMODITY LINES

Enter below the total dollar sales of each product sold by this branch or office. Products are listed by classification codes which are similar (at a less detailed level) to those shown on the reporting forms for your manufacturing plants. Report value of products bought and sold as well as value of products produced by your company and sold by this establishment. If figures based on records are not available, give best possible approximations.

Description	4	Product code	Total sales in 1963		Cen- sus use only	Description	4	Product code	Total sales in 1963		Cen- sus use only
			Dollars	Cents					Dollars	Cents	
Scientific Instruments, Measuring Devices, Related Items						Miscellaneous Manufactured Products					
1. Aircraft flight nautical and navigation instruments, automatic pilots		38111	\$	XX	851	29. Costume jewelry		39610	\$	XX	879
2. Other engineering, laboratory, and scientific instruments		38112, 38113	\$	XX	852	30. Artificial flowers		39620	\$	XX	880
3. Mechanical measuring devices		38211- 38216	\$	XX	853	31. Buttons		39630	\$	XX	881
4. Automatic temperature controls		38220	\$	XX	854	32. Needles, pins, and fasteners		39641, 39642	\$	XX	882
5. Optical instruments and lenses		38311, 38312	\$	XX	855	33. Brooms and brushes		39811- 39813	\$	XX	883
Surgical, Medical Products						34. Hard surface floor coverings		39821, 39822	\$	XX	884
6. Surgical and medical instruments		38410	\$	XX	856	35. Matches		39830	\$	XX	885
7. Surgical appliances and supplies		38421- 38424	\$	XX	857	36. Candles		39840	\$	XX	886
8. Dental equipment and supplies		38430	\$	XX	858	37. Lamp shades		39870	\$	XX	887
9. Ophthalmic goods		38510	\$	XX	859	38. Morticians' goods		39881- 39883	\$	XX	888
Photographic Equipment						39. Signs and advertising displays		39931- 39933	\$	XX	889
10. Motion picture equipment		38613	\$	XX	860	40. Small arms and ammunition		19511- 19610	\$	XX	890
11. Photographic sensitized film and plates		38615	\$	XX	861	41. Miscellaneous manufactured products, n.e.c.		39920, 39950, 39991- 39993	\$	XX	891
12. Sensitized photographic paper and cloth		38616, 38617	\$	XX	862	42. Woven and tufted carpets and rugs		22710- 22712, 22720, 22790	\$	XX	116
13. Photographic equipment and supplies, n.e.c.		38611, 38612, 38618	\$	XX	863	Coal					
Watches, Clocks, Jewelry						43. Anthracite coal		11110- 11130	\$	XX	892
14. Watches and clocks		38711- 38715	\$	XX	864	44. Bituminous coal		12110- 12140	\$	XX	893
15. Watch cases		38720	\$	XX	865						
16. Jewelry, precious metal		39111, 39112	\$	XX	866						

INSTRUMENTS, PHOTOGRAPHIC GOODS, COAL, AND MISCELLANEOUS PRODUCTS--Continued

10. Analysis of Sales by Products or Commodity Lines--Continued

		Other Products (Please specify)			
17. Jewelers' findings and materials	39120 \$	XX	867		
18. Lapidary work	39130 \$	XX	868	45.	XX
19. Silverware and plated ware	39141, 39142 \$	XX	869	46.	XX
Musical Instruments, Toys, Games, Sporting Goods				47.	XX
20. Musical instruments and parts	39311- 39314 \$	XX	870	48.	XX
21. Games and toys, except dolls and children's vehicles	39410 \$	XX	871	49.	XX
22. Dolls and stuffed toy animals	39420 \$	XX	872	50.	XX
23. Baby carriages and children's vehicles, except bicycles	39430 \$	XX	873	51.	XX
24. Sporting and athletic goods	39491, 39492 \$	XX	874	52.	XX
Pens, Pencils, Related Items				53.	XX
25. Pens and mechanical pencils	39510 \$	XX	875	54. Receipts from services and sources other than the sale of merchandise	XX 999
26. Lead pencils and art goods	39521, 39522 \$	XX	876		
27. Marking devices	39530 \$	XX	877	55. TOTAL SALES IN 1963 (Sum of Lines 1-54 should be the same as Item 5a.)	XX
28. Carbon paper and inked ribbons	39550 \$	XX	878		XX

1963 CENSUS OF BUSINESS

PETROLEUM BUSINESS; BULK STATIONS, TERMINALS

GENERAL INSTRUCTIONS

Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the **Jeffersonville Census Operations Office, Jeffersonville, Indiana.**

If you operated more than one establishment (location) under the same Employer Identification Number in 1963, entries on this report should be consolidated for all such locations except that in Item 1, enter the location of your main establishment and in item 9 provide information separately for each location.

If your Employer Identification Number (the number appearing on Employer's Quarterly Federal Tax Return—Form 941) was changed during 1963, submit a report for the entire period of operation in 1963 on one 1963 Census reporting form, and list all Employer Identification Numbers used during any part of 1963 in Item 2.

If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable.

If book figures are not available, enter your best estimates.

1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963

a. Name of establishment

Your answers to parts b, c, d, e, and f of this item should relate to the **ACTUAL PHYSICAL LOCATION** of this establishment which may be different from the mailing address.

b. Street and number at establishment location *

* If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g., Rt. 26, 3 miles south of Charleston.

c. Type and name of place in which located
(Check first applicable type and enter name of place.)

Type	Name of place
------	---------------

City

☐ Village or
borough

Town

☐ Township☐ Other (Specify) _____

ESTABLISHMENT ON DECEMBER 31, 1963

d. Is this establishment physically located within the legal boundaries of the place named in "c"?

☐ Yes ☐ No

e. County in which located

f. State

g. Telephone number of establishment

2. IDENTIFICATION NUMBER used for this establishment on Employer's Quarterly Federal Tax Return (U.S. Treasury Department Form 941).

[illegible]

3. FORM OF OWNERSHIP (Check one)

☐ Individual proprietor

2 ☐ Partnership

☐ **0** Corporation (Do not include any form of cooperative association).

8 ☐ Cooperative association (corporate or non-corporate).

9 ☐ Other (Specify)

4. PERIOD OWNED IN 1963

a. Did you own this business at the end of 1963?-----1

ness at the end of
I

b. How many months during 1963 did you own this business?

1000

c. Was this facility (whether owned by you or not) in business prior to April 1, 1962?..

CONFIDENTIAL—Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name.

CB-50 L (5012)

(Do NOT make any entries on the above label.)

ANSWER ALL QUESTIONS ABOVE AND BELOW

2.1 COMPANY AFFILIATION

a. Check this box ☐ if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).

Name of company _____ Mailing address _____

b. Check this box ☐ if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Numbers of owned or controlled companies (if known).

E.I. Number _____

5. TOTAL SALES IN 1963 (After deducting returns and allowances)

Line a—Report here total sales of all products and other operating receipts during 1963. Include excise and sales taxes which are also to be reported separately in Item 5b. Also include receipts from services rendered customers. Exclude stock transfers, if any, to bulk plants of your own company, but include at wholesale prices sales or transfers to filling stations of your company.

Commission agents.—Agent operating a facility for an oil company on a commission basis should report here only sales on your own account (goods purchased and resold by you).

Line b—Enter here total amount of gasoline, oil, and other excise or sales taxes (local, State, and Federal) collected from customers and paid directly by you to any Government taxing agency. The amount reported here should also be included in Item 5a.

Line c—Check "Yes" if drive-in facilities are provided the public and you customarily service automobiles, otherwise check "No."

	Dollars	Cents	Key
a. Total sales and other operating receipts (Include excise and sales taxes).....	\$	XX	X-4★
b. Total gasoline and other sales or excise taxes paid directly by you to taxing authorities (Also include in Item 5a above).....	\$	XX	3-7
c. Does this establishment do a retail service station business?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No			3-8
d. Approximately what percent, if any, of sales, (Item 5a above), was accounted for by delivery of fuel oils, L.P. gas, etc., direct to homes?.....	Percent	%	3-9★

6. PAYROLL AND EMPLOYMENT

If your payroll is for a period other than one week, please adjust the figures to a one-week basis. Commissions paid on other than a weekly basis should also be adjusted to a one-week basis.

PAID EMPLOYEES.—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. Include salaried officers and executives of corporations. Do not include owners and partners of unincorporated businesses.

PAYROLL.—Include all salaries, wages, commissions, bonuses, vacation allowances. Do not include payments to (or withdrawals by) owners or partners of unincorporated businesses.

	Dollars	Cents	Key
a. Total ANNUAL payroll in 1963 before payroll deductions.....	\$	XX	2-1
b. Number of paid employees for the WORK-WEEK ended nearest November 15, 1963.....	Number		2-2
c. Payroll for the ONE WEEK ended nearest November 15, 1963.....	\$	XX	2-3 XXX →

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

7. INVENTORIES AND STORAGE CAPACITY OF THIS ESTABLISHMENT				
<p>Line a—Report inventories at cost value rather than at sales price. Include goods owned by you and consigned to others, but not goods of others held by you. Report inventories as of date specified, or nearest inventory date.</p> <p><i>Commission agents</i>.—Report here only inventories owned by you. Do not include inventories owned by companies for whom you sell on a commission basis.</p> <p>Line b(1)—Report here total capacity for bulk liquefied petroleum gas.</p> <p>Line b(2)—Report here total capacity for bulk liquids (gasoline and naphthas, kerosene, distillates, residuals, etc.). Report in terms of shell or water capacity. Include relays (or lock-up points) with bulk plants of which they are a part.</p> <p><i>Commission agents</i>.—Report here storage capacity, if any, in which you store bulk petroleum products which you sell on your own account—not capacity of the oil company referred to in Item 8c.</p>	<p>a. Merchandise inventories, at cost</p> <p>(1) December 31, 1963.....</p> <p>(2) December 31, 1962.....</p>	Dollars	Cents	Key
		\$	XX	2-7
		\$	XX	2-8
		Storage capacity for bulk liquid products; December 31, 1963	Gallons	
	(1) Liquefied petroleum gas tank space including underground storage capacity.....			2-9
	(2) Other bulk liquid petroleum products.....			2-10*
3 | 3-1 | 0				
<p>8. KIND OF BUSINESS</p> <p>GASOLINE, KEROSENE, DISTILLATE OR RESIDUAL</p> <p>Bulk terminal—Check this item if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) has total bulk storage capacity of 2,100,000 gallons or more, or (b) has less capacity but receives its principal products by tanker, barge or pipeline.</p> <p>Bulk station—Check this item if the facility is primarily engaged in the distribution of gasoline, kerosene, distillate or residual fuel oils and (a) has total storage capacity of less than 2,100,000 gallons; and (b) does not receive its products by tanker, barge or pipeline.</p> <p>Truck jobber (no storage tanks)—Check this item if you have no stationary bulk petroleum storage tanks and are primarily engaged in buying on your own account, and selling petroleum products from trucks.</p> <p>Other type of petroleum products distributor—Check this item if operating as a petroleum products distributor not covered in above, and enter a description of your business. For example: exporter, importer, packaged goods jobber, etc.</p> <p>LIQUEFIED GAS (PETROLEUM)</p> <p>Bulk plant or terminal—Check this item if the facility is primarily engaged in the distribution of bulk liquefied petroleum gases.</p> <p>Bottled gas distributor—Check this item if the facility is primarily engaged in the wholesale distribution of bottled liquefied petroleum gases.</p> <p>OTHER KIND OF BUSINESS</p> <p>Other kind of business—If none of the other types of operation applies, check this item and describe briefly your method of operation.</p>	<p>a. Check the item describing the type of facility or type of operation covered on this report.</p> <p>Gasoline, Kerosene, Distillate, or Residual</p> <p>9212 Bulk terminal</p> <p>9211 Bulk station</p> <p>9961 Truck jobber (no storage tanks)</p> <p>Other type of petroleum products distributor (<i>Specify</i>)</p> <p>Liquefied Gas (Petroleum)</p> <p>9221 Wholesale bulk plant or terminal</p> <p>9961 Wholesale cylinder or bottled gas distributor</p> <p>Other kind of business (<i>Specify</i>)</p> <p>b. To owner of bulk plant</p> <p>Is this plant operated for you by a commissioned agent?..... 1 Yes 2 No</p> <p>c. To operator of bulk plant, if different from owner</p> <p>Do you operate this plant on a commission basis for an oil company?..... 1 Yes 2 No</p> <p>If "Yes," enter name of company for whom you sell</p> <p>d. Method of receiving bulk liquid products at this plant (<i>Check appropriate items</i>)</p> <p>1 Tank truck 3 Pipeline 5 Tanker</p> <p>2 Tank car 4 Barge</p> <p>3-5 †</p>	3-2		

PETROLEUM BUSINESS, BULK STATIONS, TERMINALS--Continued

9. YOUR BUSINESS LOCATIONS

- a. In 1963 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1963?----- 1 ☐ Yes 2 ☐ No
- b. If "Yes" is checked above, separately list below each location, including your main selling location, and including facilities other than selling establishments (such as warehouses, central administrative offices, buying offices, etc.).

	Address of business (Street, number, city or town, county, State)	Description of business	Census use only	Sales		Number of employees (Pay period ended nearest Nov. 15)
				Dollars	Cents	
1.				\$	XX	
2.				\$	XX	
3.				\$	XX	
TOTALS for this Employer Identification Number (Should be equal to Items 5a and 6b.)				\$	XX	

This space may be used for any explanation that may be helpful in understanding your report.

10.	Name and address of person who should be contacted if questions arise regarding this report.		Telephone No.
CERTIFICATION	This report is substantially accurate and covers the period from _____ to _____		
	Date	Title	Signature of authorized person

(Use additional sheets of paper, if necessary, to complete any item or to submit any explanation. Identify each sheet with the 11-digit file number appearing over your name.)

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUSADVANCE REPORT -- CENSUS OF BUSINESS
PETROLEUM BULK STATIONS, TERMINALS

GENERAL INSTRUCTIONS

Please complete and return this form and your other Forms CB-51PD1, to the Bureau of the Census, Washington 25, D.C., not later than 20 days after you receive them.

A separate report is required for each petroleum bulk station, each relay or lock-up point, each bulk terminal, and each wholesale liquefied petroleum gas bulk storage facility operated by your company on April 1, 1962 or at any time during the period from January 1, 1961 through April 1, 1962. By "your company" is meant the parent company and all companies owned or controlled by it. If more forms are required, write the Bureau of the Census, Washington 25, D.C., or telephone Washington, D.C., 735-2000, Extension 261 or 275.

Please read all instructions and fill in all items, entering "none" where applicable.

(Enter name by which you identify the plant)

1. NAME OF
ESTAB-
LISHMENT2. LOCATION
OF
ESTAB-
LISHMENT

a. State

b. County

c. City, town or village

d. Is the plant located within the
legal boundary of the city, town ☐ Yes ☐ No
or village named in 2c?e. Latitude and longitude of
plant location --
(In degrees and minutes)Latitude
Degrees MinutesLongitude
Degrees Minutes(1) If plant
is in
city --

(a) Address (Number and street)

(b) Nearest intersecting or cross street

(2) If plant
is not
in city --(a) Road or railroad adjacent to plant
Road ☐ Railroad(b) Distance and direction from city
Distance (10ths of mi.) | Direction | Name of city3. FEDERAL
SOCIAL
SECURITY
EMPLOYER
IDENT. NO.Federal Social Security Employer
Identification Number of this estab-
lishment (Employer's Quarterly Tax
Report, Treasury Form 941).

Enter all 9 digits

Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are not thus privileged.

In correspondence pertaining to this report please refer to this file number.



(Please correct any errors in name and address. If ownership has changed from that shown above indicate appropriate changes in name and complete this report.)

4. PLANT POWER TYPE OR SOURCE - APRIL 1, 1962	(State whether electric, gasoline operated generator, etc.) a. Your primary power..... b. Alternate type in case of power failure.....	Type or source		Code
		Yes <input type="checkbox"/> 1	No <input type="checkbox"/> 2	
5. METHOD OF RECEIV- ING BULK PROD- UCTS	(Check appropriate box in each column)	Primary method		Alternate method (If any)
	a. Tank truck.....	<input type="checkbox"/> 1	<input type="checkbox"/> 1	
	b. Tank car.....	<input type="checkbox"/> 2	<input type="checkbox"/> 2	
	c. Pipeline.....	<input type="checkbox"/> 3	<input type="checkbox"/> 3	
	d. Barge.....	<input type="checkbox"/> 4	<input type="checkbox"/> 4	
e. Tanker.....	<input type="checkbox"/> 5	<input type="checkbox"/> 5		
6. TANK TRUCKS, SEMI- TRAIL- ERS AND TRAIL- ERS - APRIL 1, 1962	(Vehicle use)	Vehicles* (Number)	Total capacity (Gallons)	1
	a. Liquefied petroleum gas.			
	b. Light oils (gasoline, kerosene, distillates)....			
	c. All other bulk petroleum products.....			

*Include all tank trucks, semi-trailers and trailers owned by, leased or under contract to this establishment.

PETROLEUM BULK STATIONS, TERMINALS--Continued

7. INVENTORIES (Report all inventories at the plant regardless of ownership)		8. STORAGE CAPACITY, INVENTORIES, SALES - Report in gallons				
Unit	Inventory April 1, 1962 or nearest inventory date	Product	Storage capacity April 1, 1962 ¹ including underground (Gallons)	Inventories ²		Sales 19613 (Gallons)
	2			October 1, 1961 (Gallons)	4		April 1, 1962 (Gallons)	5
a. Motor oils.....	Gal.					
b. Other lube oils.....	Gal.	a. Aviation gasoline				
c. Hydraulic fluids.....	Gal.	b. Other gasolines (all grades including gasoline-base jet fuels)				
d. Other special oils.....	Gal.	c. Kerosene (including range oil, No. 1 fuel oil and kerosene-base jet fuels)				
e. Greases.....	lbs.	d. Distillate fuel oils (Nos. 2-4, light gas oils, and light Diesel type fuels)				
		e. Residual fuel oils (Nos. 5 and 6 "bunker C," heavy Diesel fuels, heavy gas oils, and Navy special)				
		f. Liquefied petroleum gas				

¹Report shell or water capacity. Exclude facilities leased to others, but include any operated by consignees, or commission agents.
²Report all inventories at the plant, regardless of ownership. Estimate, if necessary.
³Including any sales or transfers to your own gasoline service stations. Exclude all sales and transfers to other bulk stations, regardless of ownership. If you acquired the facility during 1961, report the full year's operation.

9. REMARKS (Please use this section to supply any additional data you consider particularly applicable to this business. If additional space is required, use reverse side.)

PLEASE SIGN ONE OF THE FOLLOWING STATEMENTS

Agencies responsible for directing the distribution of petroleum products in a national emergency require data on petroleum bulk plants and terminals which (1) may be collected in a survey substantially duplicating this Census survey, or which (2) may be made available to them without the need for conducting a separate survey, providing permission is given for the release of information being reported in this survey. Accordingly, the Bureau of the Census has been requested by the Office of Oil and Gas, U.S. Department of Interior, to ask that you sign **ONE** of the following statements.

A. The Bureau of the Census is authorized to release the information on this form (except for all gallonage sales figures) to the Office of Oil and Gas of the U.S. Department of Interior for its use only in connection with its delegated responsibilities for petroleum storage and distribution in the event of a national emergency. That office may transfer such data only to other Federal and State agencies having like responsibilities and these agencies shall be prohibited from using the information for other than national defense purposes.

B. The Bureau of the Census is not authorized to release information on this form to the Office of Oil and Gas of the U.S. Department of Interior for its use in connection with its delegated responsibility for petroleum storage and distribution in the event of a national emergency.

Signature and title of authorized person _____ Signature and title of authorized person _____

10. PLANT MANAGER (Or official in charge)

Name _____ City _____ Telephone No. _____

11. CERTIFICATION - This report is substantially correct.

Signature _____ Date _____

Title _____ Telephone No. _____

FORM BUS-900
(1-20-64)U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS**WHOLESALE TRADE: 1963**
VALUE ADDED AND CAPITAL EXPENDITURES**CONFIDENTIAL** - Response to this inquiry is required by Act of Congress (13 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.

(Please correct any errors in the name or address)

GENERAL INSTRUCTIONS

Please complete and return this form within 30 days to the Census Bureau office indicated on the envelope provided.

Please report data for the calendar year 1963. If calendar year records are not available, data for the latest fiscal year will be accepted. Indicate in item 7 the period covered by this report. If book records are not available, reasonably accurate estimates for most of the items are acceptable for the statistical purposes of this survey.Please be sure to **complete every item**; incomplete entries may result in costly, time consuming correspondence. For items 3-6, enter "0" when appropriate.

Report all values in dollars (omit cents)

PLEASE READ ADDITIONAL INSTRUCTIONS, BELOW, BEFORE COMPLETING THIS REPORT.

(PLEASE RETURN THIS COPY)

ITEM 1 - NUMBER OF ESTABLISHMENTS

This report should cover all wholesale establishments and their auxiliary facilities - warehouses, garages, etc. - operated under the Employer Identification (EI) number(s) shown in the address stencil. If your firm operates under more than one EI number and more than one has been selected for the survey, please include in this report combined information for all wholesale establishments operated by your company whose EI number(s) are shown in the supplement form attached to this report.

Number of wholesale establishments covered
by this report**ITEM 2 - FORM OF OWNERSHIP**

(Check one)

- | | |
|--|--|
| 1 <input type="checkbox"/> Individual proprietor | 8 <input type="checkbox"/> Cooperative association
(corporate or non-
corporate) |
| 2 <input type="checkbox"/> Partnership | |
| 0 <input type="checkbox"/> Corporation (Do not
include any form of
cooperative association.) | 9 <input type="checkbox"/> Other (Specify) |

ITEM 3 - TOTAL SALES AND OTHER OPERATING RECEIPTS IN 1963**Line a.** Report total sales during 1963 of merchandise on your account whether made by you or by other organizations after deducting all returns, allowances and discounts, but including sales and excise taxes collected from customers. **Exclude**, if possible, charges for freight, installation, and other services on sales of merchandise on your own account and on the account of others.**Line b.** Report total commissions received by you during 1963 for sales and purchases of merchandise on the account of others. If none, enter "0".**Line c.** Report total receipts from customers reimbursing you for payments for shipping, storage, or other handling charges incidental to the delivery of goods to your customers; subsidy payments received for the sale of goods; and any other receipts from customary business activity not reported above.**Line d.** This is the total of lines a, b, and c.

	Dollars	Cents	Key
a. Sales made on your own account	\$	XX	1-1
b. Commissions earned	\$	XX	1-2
c. Other operating receipts	\$	XX	1-3
d. TOTAL OPERATING RECEIPTS (Sum of lines a, b, and c)	\$	XX	1-4

ITEM 4 - COST OF MERCHANDISE SOLD IN 1963**Line a.** Report value as in your books of all merchandise owned by you.**Line b.** Report your purchases of merchandise and commissions paid to other organizations for purchases of merchandise on your account. Report purchases net of returns, allowances, and trade and cash discounts, but including payments by you for freight, insurances, import duties, and credit and other charges on purchases. If possible, exclude purchases of containers, wrapping, packaging, and selling supplies and report these in item 5, line e(3), below.**Line c.** Report the total of lines a and b.**Line d.** Report the value of inventories on the same basis as on line 4a.**Line e.** Enter the cost obtained by subtracting line d from the the total entered on line c.

	Dollars	Cents	Key
a. Inventories at the beginning of 1963	\$	XX	1-5
b. Purchase of merchandise and commissions paid to others for purchases of merchandise during 1963.	\$	XX	1-6
c. TOTAL → (Sum of lines a and b)	\$	XX	
d. Inventories at the end of 1963	\$	XX	1-7
e. Cost of merchandise sold (Line c minus line d)	\$	XX	1-8

VALUE ADDED AND CAPITAL EXPENDITURES--Continued

ITEM 5 - PAYROLL AND OPERATING EXPENSES IN 1963

	Dollars		Cents	Key
<p>Line a. Report all salaries, wages, commissions, bonuses, and allowances for vacations and sick leave that were paid to your own employees. Do not include payments to (or withdrawals by) owners or partners of unincorporated businesses.</p>	a. Total annual payroll in 1963 before payroll deductions	\$	XX	1-9
<p>Line b. Report employer contributions under the Federal Insurance Contributions Act; the Federal Unemployment Tax Act; any payments or allocations to other employee benefits such as State Temporary Disability and Workman's Compensation, Unemployment Compensation, health and welfare, savings and deferred profit sharing plans; and premiums for life, disability, sickness and medical insurance.</p>	b. Employer contributions to unemployment insurance, pension, welfare and other insurance plans	\$	XX	1-10 ★
<p>Line c. Report the total of sales, excise and gross receipts, turnover, and similar taxes and franchise and license fees and real estate and real property taxes payable during 1963. Do not include Federal or State taxes on payroll or taxable income.</p>	c. Taxes and licenses fees (excluding income or payroll taxes)	\$	XX	2-1
<p>Line d. Report the amount as on your books of depreciation in 1963 of buildings, fixtures, furniture, vehicles, and other equipment.</p>	d. Depreciation	\$	XX	2-2
<p>Line e. Report the total of all other operating expenses listed below. If figures based on actual records are not available for the detailed expense items listed below, please enter your best approximation. If you did not incur any expense during 1963 for a listed item, enter "0" on the appropriate line.</p>	e. All other operating expenses in 1963 (Sum of lines (1) through (6), below)	\$	XX	2-3
(1) Purchases in 1963 of all office supplies, postage, and stationery.	(1) Purchases of office supplies, stationery, and postage	\$	XX	2-4
(2) Payments in 1963 for all heating fuel, light, power, and water used in your business.	(2) Payments for electricity, heating fuel, and water	\$	XX	2-5
(3) Purchases of materials used in packaging, processing, shipping, and selling of goods not reported in item 4b.	(3) Purchases of containers, wrapping, packing, and selling supplies	\$	XX	2-6
(4) Report the cost of outside work (contracted out to other organizations) in readying your merchandise for sale; such as blending, printing, repacking, or other processing.	(4) Cost of contract work done for you by others on your materials	\$	XX	2-7
(5) Report commissions paid to other organizations in 1963 for sales of merchandise on your account. Do not include commissions to your employees.	(5) Commissions paid to other firms for sales of merchandise on your account	\$	XX	2-8
(6) Report all operating expenses not reported elsewhere on this form, but exclude interest on loans or other indebtedness. Include payments to other firms for rental of buildings, vehicles or other equipment; advertising, accounting, legal, communications, and other services; insurance, except for the account of employees; and shipping, storage, and other handling costs incidental to the delivery of goods to your customers. Also include amounts set aside for bad debt losses, the amount not compensated for by insurance from accidental loss or damage to capital, and losses by theft (not reflected in merchandise inventory account).	(6) Other operating expenses not reported elsewhere (excluding interest on loans)	\$	XX	2-9 ↓

ITEM 6 - CAPITAL EXPENDITURES (EXCLUDING LAND) IN 1963

	Dollars		Cents	Key
<p>Capital expenditures refer to all costs actually incurred during 1963 (whether on contract or by your own forces) which are chargeable to the fixed assets accounts of this firm and which are of the type for which depreciation accounts are normally maintained.</p> <p>Include expenditures for new and used structures, fixtures, and equipment, including those under construction at the end of 1963; and expenditures for additions, major alterations, capitalized repairs, and improvements to existing facilities. Also, include expenditures made by your firm for structures which, on completion, were or are to be sold or leased back by your firm.</p> <p>Do not include expenditures for land; cost of maintenance, repairs, supplies, or other items chargeable as current operating expenses; and expenditures for locations primarily engaged in other than wholesale activities. Exclude capital expenditures made by owners of property rented or leased to you.</p> <p>If, during 1963, you did not make any expenditures of the kinds described above, enter "0" on line d.</p>	a. New structures and related facilities (Include business structures (warehouses, offices, garages, etc.) and establishment sites (roads, fences, parking lots, etc.))	\$	XX	2-10
	b. New machinery and equipment (Include forklifts, hand trucks, conveyors, office furniture, fixtures and equipment, automobiles, etc. Do not deduct the value of trade-ins)	\$	XX	2-11
	c. Used structures, machinery, and equipment (acquired from others and subject to capital depreciation.)	\$	XX	2-12
	d. TOTAL CAPITAL EXPENDITURES (Sum of lines a, b, and c)	\$	XX	2-13 ★

ITEM 7 - REPORTING PERIOD

This report covers the reporting period FROM _____, 196__, TO _____, 196__.

ITEM 8 - CERTIFICATION

Signature of authorized person	Title	Business telephone number	Date
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FORM BUS-900 (1-20-64)

CENSUS REGIONS AND GEOGRAPHIC DIVISIONS



OF THE UNITED STATES

